



**U.S. Commercial Service
American Embassy, Amman**

P. O. Box 354, Amman 11118 Jordan

Tel: 962-6-590-6632

Fax: 962-6-592-0146

Email: Amman.Office.Box@mail.doc.gov
www.buyusa.gov/jordan/en

Index

Al Nawasi Technical Company

Arab Supplies and General Trade Company

Elaj Dental Center

Family Dental Practice

Jubiha Dental Lab

MAZAYA Investments

Najat Pharma

Rihani International W. L. L.

Specialized Dental Center

Trans-Jordan for Medical Trade and Supplies

International Buyer Program

The IBP is a joint government-industry effort designed to stimulate U.S. exports by promoting major U.S. industry exhibitions to international markets. The IBP helps increase exports by increasing the number of international buyers visiting major U.S. trade exhibitions, providing U.S. firms likely to export with practical help and advice, and providing international buyers with opportunities to visit the United States and meet with prospective U.S. trading partners

Ms. Sheryl Maas
Commercial Counselor

U.S. Commercial Service
American Embassy, Amman

P. O. Box 354, Amman 11118 Jordan
Tel: 962-6-590-6629
Fax: 962-6-592-0146
Email: Sheryl.pinckney-maas@mail.doc.gov
www.buyusa.gov/jordan/en

Dear Business Colleagues:

Welcome to the U.S. Commercial Service in Jordan. I would like to introduce the Jordanian Business delegation participating in the Greater New York Dental Meeting (GNYDM) 2007. This is a great opportunity to introduce American dental firms and technology to the growing Jordanian market.

Jordan encourages foreign investment and wants to transform Jordan into an outward-oriented, market-based economy competitive in the global marketplace.

The Dental sector is expanding rapidly and major U.S. dental brands are present in the markets with room for more. According to Jordan's Ministry of Health's annual report, Jordan has an average of 1.3 million dental treatment cases per year. With such a large demand for dental services, there is significant opportunity for dental equipment for both private and public sector service providers. Dental equipment imports include anesthetics, dental cement and fillings, dental hygiene preparations, dental drill engines, dental instruments and appliances, and clinic equipment.

The United States and Jordan are close trading partners and have a Free Trade Agreement, which reduces or omits tariffs between the two countries. As the Commercial Counselor, I am committed to expand our strong business relationship. These Jordanian companies/dentists are looking to find American partners to build long and sustainable business relations. I urge you to take advantage of their presence at GNYDM 2007 to ask detailed questions about the Jordanian market and possibly move towards building a relationship.

The Commercial Service is eager to assist you in establishing a relationship with Jordanian delegation. I hope you will contact us and become familiar with the services we can offer. For more information, please visit, www.buyusa.gov/jordan/en

Ms. Muna Farkouh
Senior Commercial Specialist
Jordanian delegation coordinator

U.S. Commercial Service
American Embassy, Amman

P. O. Box 354, Amman 11118 Jordan
Tel: 962-6-590-6057
Fax: 962-6-592-0146
Email: Muna.Farkouh@mail.doc.gov
www.buyusa.gov/jordan/en

March 2000, Ms. Muna Farkouh joined the US Commercial Service in Amman, Jordan to serve as a Commercial Specialist. She handles US - Jordan commercial interests; reporting on domestic commercial matters and the promotion of the US business interests to increase awareness and market US products and services with Jordanian business people.

Muna's primary responsibility is to counsel and assist Jordanian businessmen in locating U.S. suppliers of products and services and to assist the US business community by providing general information about present and future needs of the Jordanian market.

In addition to overseeing the market research program, her sectorial expertise and responsibility ranges from Healthcare products and services, Environment and Water, Aviation and Transportation, Tourism, Information Technology, Telecommunication, Franchise, Education and Training, and Packaging among others.

Prior to joining the US Commercial Service Ms. Farkouh's career incorporated work experience as a Commercial Specialist at the Economic/Commercial section of the US Embassy, Amman, she also worked in the private sector in marketing management and research of feasibility studies in areas of chemicals, fertilizers, and fine chemicals for the Dead Sea Chemical Complex, Amman.

Ms. Farkouh holds a Bachelor's degree from the American International University in the United Kingdom in Business Administration and Economics, with area of concentration in marketing and international business.

Al Nawasi Technical Company
Ahmed Sarmad Ibrahim

P. O. Box 6161, Amman 11118 Jordan
Tel: 962-6-568-9229
Fax: 962-6-568-5218
Email: ahmedsarmed@yahoo.com

Al-Nawasi Technical is the agent of Micro Processor Smart Cart company, which is an Iraqi company, specialized in medical equipments for health care centers in North Iraq (Kurdistan area).

Objective

Meeting with potential suppliers/manufacturers in dental supplies

Arab Supplies and General Trade Company
Dr. Jihad Al Maani, Managing Director
Dr. Mais Al Maani, Director of Medical Division

P. O. Box 1457, Amman 11118 Jordan
Tel: 962-6-464-3398
Fax: 962-6-464-3380
Email: jmaani@arabsupplies.com

The Arab Supplies and General Trade Company was established in 1959. The firm operates as a distributor and sole agent of medical, laboratory, scientific and dental supplies.

Objective

Meeting with potential suppliers/manufacturers in dental supplies

Elaj Dental Center
Dr. Ahmad Abu Easha, Dentist and General Manager
Firas Kamal Rafiq, Public Relation Manager

P. O. Box 230723, Amman 11123 Jordan
Tel: 962-6-462-8084
Fax: 962-6-462-8084
Email: info@elaj.jo

Elaj Dental Center is one of the leading dental centers in Jordan that provides comprehensive dental treatment for the Jordanian population. It consists of eleven specialized seditions in different dental treatment modalities. For example, Aesthetic dentistry, orthodontics, dental and maxillofacial surgery, pediatric dentistry endodontics.

Objective

Meeting leaders in dental supplies

Family Dental Practice
Dr. Fawzi Hijazi, Owner and General Manager

P. O. Box 637, Amman 11181 Jordan
Tel: 962-6-465-7005
Fax: 962-6-465-7005
Email: fawzi_hijazi@hotmail.com

Science, skills and creativity are all combined to each other to give out patients the perfect cosmetic and dental implant service. We are highly specialized dental cosmetic and implant office, our office is fully equipped with the most updated dental facilities. We provide a smile make-over consultation using the most updated computer imagining techniques.

Objective

To learn about the recent dental materials and equipments

Jubiha Dental Lab
Ahmad Midhat, Owner

P. O. Box 1337, Amman 11941 Jordan
Tel: 962-6-515-9987
Email: jubiha-dent@hotmail.com

Jubiha Dental Lab is a specialized dental laboratory. Handles crown and bridge, acrylic, orthodontic appliance. Covering full mouth and cosmetic rehabilitation, single crowns and bridge, veneers, and metal free work.

Objective

To learn more on latest in dental industry

MAZAYA Investments
Dr. Amani Abu Hilal, Managing Partner

P. O. Box 1845, Amman 11821 Jordan
Tel: 962-6-551-0402
Fax: 962-6-551-1754
Email: amani@mazaya-invest.com

MAZAYA Investments was driven to existence through identification of gaps and needs present today in retail pharmaceutical sector in Jordan. At MAZAYA investments, the firm aims to bridge the gap and fulfill those needs, through supplying innovative and much needed products in three segments: Pharmaceutical products, pharmacy stocked consumer products, and medical supplies.

Najat Pharma
Louay Zakko, General Manager

P. O. Box 306, Amman 11118 Jordan
Tel: 962-6-582-7015
Fax: 962-6-582-7019
Email: Lz_najat@wanadoo.jo

Najat Pharma is an Iraqi Jordanian partnership registered under Jordan duty free zone low at Queen Alia International Airport free zone.

This has enabled us to provide proper banking services excellent logistics and storage.

Najat Pharma currently representing the following companies in Iraq:

- 1- BAYER Health care (Germany)
- 2- PFIZER (USA)
- 3- NORGINE (UK)
- 4- LOHMANN & RAUCHER (Germany)
- 5- INBISA (Spain)

After the great success & achievements made over the past years through an excellent team work Najat Pharma start to invest in different fields through a new company which is Najat for Investment .

Objective

Expanding business opportunities.

Rihani International W. L. L.
Dr. Hassan Al-Fanek, Sales Manager

P. O. Box 941532, Amman 11194 Jordan
Tel: 962-6-568-6818
Fax: 962-6-568-6898
Email: Hassan.Fanek@rihani.com
www.rihani.com

Rihani International is specialized in orthodontic materials in Jordan and the Middle East. They introduce the latest technologies in orthodontic and dental sciences to the region.

Specialized Dental Center
Dr. Ibrahim Tarawneh

P. O. Box 962358, Amman 11196 Jordan
Tel: 962-6-552-5205
Fax: 962-6-552-0070
Email: drtarawneh@hotmail.com
www.sdc-jo.com

Specialized Dental Center offers dental treatment in various dental specialties including restorative dentistry, cosmetic dentistry, orthodontics, laser teeth whitening and laser surgery, porcelain veneers and laminate veneers.

Trans-Jordan for Medical Trade and Supplies
Ayman Abu Al Hawa, General Manager
Majdi Saadeh, Clinical Advisor
Feras Yacoub, Lab Manager

P. O. Box 962399, Amman 11196 Jordan

Tel: 962-6-551-9030

Fax: 962-6-551-9005

Email: omedic@globalone.com.jo
www.oraltronics.com

Trans-Jordan for Medical Tools and Supplies is one of the leading Jordanian companies specialized in trading dental tools and materials. It has been established in the year 1999 in Amman. The firm is an exclusive representative for many European and Korean companies in the Middle East and North Africa. As a result we distribute products through our agents all over the territory. At the same time, we are working directly in the Jordanian market through our sales representative. Beside that our company participates continually in the most congresses and exhibition which are held in the region.

Objective

To learn the latest in the dental industry