

TABLE X-11
ANNUAL COST OF THE FINAL RULE AS A PERCENT OF SALES AND PROFITS FOR COVERED
SMALL FIRMS, UNDER WORST CASE SCENARIOS

SIC	Industry	Small Business Definition*	Number of Affected Firms	Average Cost per Firm	Average Sales per Firm	Cost as a Percent of Sales	Average Profit per Firm	Cost as a Percent of Profits
07	Agricultural Services	\$5 million	13,670	\$24.73	\$987,190	0.0025%	\$59,231	0.042%
08	Forestry	\$5 million	336	\$26.21	\$2,105,842	0.0012%	\$65,281	0.040%
09	Fishing, Hunting, & Trapping	\$3 million	161	\$27.04	\$2,584,497	0.0026%	\$129,225	0.052%
13	Oil and Gas Extraction	500 employees	2,710	\$31.36	\$9,591,457	0.0003%	\$489,164	0.006%
15	Gen. Contractors & Op. Builders	\$17 million	23,352	\$24.77	\$5,151,861	0.0005%	\$133,948	0.018%
16	Heavy Constr., except Building	\$17 million	10,323	\$24.56	\$4,503,478	0.0005%	\$171,132	0.014%
17	Special Trade Contractors	\$7 million	69,229	\$24.46	\$2,124,066	0.0012%	\$80,715	0.030%
20	Food and Kindred Products	500 employees	7,458	\$29.91	\$14,986,974	0.0002%	\$299,739	0.010%
21	Tobacco Products	500 employees	34	\$35.06	\$29,572,735	*	\$1,153,337	0.003%
22	Textile Mill Products	500 employees	2,432	\$33.25	\$8,159,577	0.0004%	\$212,149	0.016%
23	Apparel & Other textile Products	500 employees	9,351	\$31.31	\$3,510,089	0.0009%	\$87,752	0.036%
24	Lumber and Wood Products	500 employees	10,360	\$27.92	\$4,708,398	0.0006%	\$169,502	0.016%
25	Furniture and Fixtures	500 employees	4,515	\$28.67	\$5,096,950	0.0006%	\$158,005	0.018%
26	Paper and Allied Products	500 employees	2,724	\$33.54	\$12,075,394	0.0003%	\$458,865	0.007%
27	Printing and Publishing	500 employees	16,857	\$31.98	\$4,482,306	0.0007%	\$183,775	0.017%
28	Chemicals & Allied Products	500 employees	3,668	\$37.29	\$17,866,821	0.0002%	\$750,407	0.005%
29	Petroleum & Coal Products	500 employees	330	\$45.57	\$28,919,179	0.0002%	\$896,495	0.005%
30	Rubber & Misc. Plastics Pldts	500 employees	7,432	\$31.24	\$7,522,338	0.0004%	\$270,804	0.012%
31	Leather and Leather Products	500 employees	695	\$30.88	\$4,943,160	0.0006%	\$88,977	0.035%
32	Stone, Clay, & Glass Products	500 employees	5,293	\$36.46	\$5,529,515	0.0007%	\$270,946	0.013%
33	Primary Metal Industries	500 employees	2,948	\$29.62	\$11,867,260	0.0002%	\$557,761	0.005%
34	Fabricated Metal Products	500 employees	16,731	\$28.41	\$5,979,978	0.0005%	\$257,139	0.011%

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35	Industrial Machinery & Equipment	500 employees	21,451	\$28.78	\$5,070,462	0.0006%	\$207,889	0.014%
36	Electronic and Other Equipment	500 employees	7,163	\$32.43	\$8,579,085	0.0004%	\$428,954	0.008%
37	Transportation Equipment	500 employees	4,015	\$ 26.52	\$8,870,271	0.0003%	\$354,811	0.007%
38	Instruments & Related Products	500 employees	4,213	\$ 32.47	\$7,392,197	0.0004%	\$406,571	0.008%
39	Misc. Manufacturing Industries	500 employees	5,379	\$ 29.47	\$4,621,281	0.0006%	\$152,502	0.019%
41	Local & Interurban Pass. Transit	\$5 million	4,986	\$ 27.09	\$1,107,785	0.0024%	\$65,359	0.041%
42	Trucking and Warehousing	\$18.5 million	20,099	\$27.34	\$2,393,091	0.0011%	\$86,151	0.032%
44	Water Transportation	500 employees	1,751	\$32.20	\$6,533,938	0.0005%	\$326,697	0.010%
45	Transportation by Air	1500 employees	1,660	\$35.67	\$3,558,061	0.0010%	\$145,880	0.024%
46	Pipelines, except Natural Gas	1500 employees	21	\$101.30	\$26,554,857	0.0004%	\$1,301,188	0.008%
47	Transportation Services	\$5 million	5,506	\$36.47	\$1,698,837	0.0021%	\$54,363	0.067%
48	Communication	1500 employees	6,042	\$36.51	\$5,716,356	0.0006%	\$382,996	0.010%
49	Electric, Gas, & Sanitary Svcs	\$5 million	947	\$28.00	\$2,984,573	0.0009%	\$268,612	0.010%
50	Wholesale Trade - Durables	100 employees	62,307	\$32.89	\$11,930,304	0.0003%	\$286,327	0.010%
51	Wholesale Trade - Nondurables	100 employees	34,374	\$30.78	\$16,844,265	0.0002%	\$303,197	0.010%
521	Lumber & Other Bldg Materials	\$5 million	2,741	\$26.94	\$2,603,069	0.0010%	\$49,458	0.054%
523	Paint, Glass & Wallpaper Stores	\$5 million	577	\$31.14	\$1,722,688	0.0018%	\$15,504	0.201%
526	Retail Nurseries & Garden Stores	\$5 million	1,797	\$26.58	\$1,905,264	0.0020%	\$41,916	0.092%
527	Mobile Home Dealers	\$9.5 million	557	\$28.98	\$3,627,901	0.0008%	\$105,209	0.027%
53	General Merchandise Stores	\$5 million	986	\$27.76	\$4,174,173	0.0007%	\$100,180	0.028%
541	Grocery Stores	\$20 million	18,877	\$30.99	\$2,902,882	0.0011%	\$34,835	0.089%
543	Fruit & Vegetable Markets	\$5 million	237	\$28.46	\$2,771,857	0.0010%	\$36,034	0.079%
553	Auto & Home Supply Stores	\$5 million	3,264	\$23.36	\$1,453,195	0.0016%	\$27,611	0.085%

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555	Boat Dealers	\$5 million	592	\$27.02	\$4,343,588	0.0006%	\$95,559	0.028%
556	Recreational Vehicle Dealers	\$5 million	448	\$36.04	\$3,801,888	0.0009%	\$64,632	0.056%
571	Furniture & Furnishings Stores	\$5 million	5,174	\$24.38	\$1,731,758	0.0014%	\$39,830	0.061%
572	Household Appliance Stores	\$5 million	892	\$25.13	\$1,931,969	0.0013%	\$44,435	0.057%
593	Used Merchandise Stores	\$5 million	1,486	\$63.93	\$1,151,431	0.0056%	\$52,966	0.121%
596	Nonstore Retailers	\$5 million	2,234	\$28.17	\$1,738,348	0.0016%	\$34,767	0.081%
598	Fuel Dealers	\$5 million	1,156	\$29.90	\$2,380,413	0.0013%	\$19,043	0.157%
651	Real Estate Oprs & Lessors	\$5 million	4,854	\$19.27	\$2,113,760	0.0009%	\$325,519	0.006%
655	Subdividers & Developers	\$5 million	946	\$21.16	\$1,811,582	0.0012%	\$164,854	0.013%
70	Hotels & Other Lodging Places	\$5 million	13,280	\$27.33	\$1,213,073	0.0023%	\$84,915	0.032%
721	Laundry, Cleaning & Garment Svcs	\$5 million	8,218	\$66.92	\$823,024	0.0081%	\$31,275	0.214%
734	Services to Buildings	\$12 million	12,156	\$46.16	\$869,064	0.0053%	\$32,155	0.144%
735	Misc. Equip. Rental & Leasing	\$5 million	3,879	\$73.79	\$2,917,151	0.0025%	\$268,378	0.027%
736	Personal Supply Services	\$5 million	6,277	\$47.92	\$1,334,065	0.0036%	\$40,022	0.120%
751	Automotive Rental & Leasing	\$18.5 million	998	\$35.46	\$3,950,718	0.0009%	\$225,191	0.016%
752	Automobile Parking	\$5 million	438	\$58.71	\$1,946,436	0.0030%	\$93,429	0.063%
753	Automotive Repair Shops	\$5 million	12,372	\$27.42	\$1,405,287	0.0028%	\$54,806	0.071%
754	Automotive Svcs, except Repair	\$5 million	4,643	\$31.54	\$873,101	0.0036%	\$56,752	0.056%
762	Electrical Repair Shops	\$5 million	1,994	\$27.68	\$1,698,049	0.0026%	\$44,149	0.099%
763	Watch, Clock & Jewelry Repair	\$5 million	59	\$32.89	\$2,673,508	0.0012%	\$90,899	0.036%
769	Miscellaneous Repair Shops	\$5 million	5,231	\$26.52	\$1,772,231	0.0024%	\$104,562	0.040%
794	Commercial Sports	\$5 million	347	\$25.93	\$1,408,876	0.0018%	\$50,720	0.051%
799	Misc. Amusement & Rec. Svcs	\$5 million	13,777	\$26.31	\$1,255,992	0.0021%	\$52,752	0.050%
805	Nursing & Personal Care Facilities	\$5 million	5,202	\$38.04	\$1,597,604	0.0024%	\$68,697	0.055%

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806	Hospitals	\$5 million	580	\$41.62	\$3,146,674	0.0013%	\$160,480	0.026%
808	Home Health Care Services	\$5 million	3,834	\$36.50	\$1,508,924	0.0024%	\$52,812	0.069%
833	Job Training & Related Svcs	\$5 million	2,086	\$64.80	\$1,230,974	0.0053%	\$30,774	0.211%
836	Residential Care	\$5 million	6,253	\$60.64	\$1,003,036	0.0060%	\$26,079	0.233%
842	Botanical & Zoological Gardens	\$5 million	147	\$88.76	\$1,494,510	0.0059%	\$91,165	0.097%
	All Covered Industries		541,988	\$31.66				

* Dollar figures are for annual receipts.

Source: Department of Labor, Occupational Safety and Health Administration, Office of Regulatory Analysis