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cc:

Subject: Twelve Month Competitions

The Information Technology A-76 competition at Rock Island Arsenal in Rock Island Illinois went from submission of proposals to Cost Comparison in less than 4 months (5 March 2002 for submission of proposals to 20 June 2002 for Cost Comparison). The Operations Support Command, a subordinate command of the Army Material Command, administered the contract and utilized the innovative approach of utilizing two concurrent Sole Source Evaluation Boards (one for the private sector proposal and one for the government proposal) which dramatically reduced the amount of time required. The competition has been publicized as having been "very fair". Perhaps it could serve as a model for future competitions that might need to be conducted in 12 months or less.