

Table A-1. Weekly hours and earnings of professional and administrative workers, Lawrence-Haverhill, MA-NH, November 1991

Occupation and level	Number of workers	Average weekly hours	Weekly earnings (in dollars) ^{2/}			Percent of workers receiving straight-time weekly earnings (in dollars) of ^{5/}																					
			Mean ^{3/}	Median ^{3/}	Middle range ^{3/}	450	500	525	550	575	600	625	650	675	700	725	750	775	800	825	850	875	900	925	950		
Administrative Occupations																											
Computer Programmers																											
Level III.....	60	39.7	\$673	\$672	\$576 - \$757	-	-	-	8	10	12	12	-	10	8	-	13	3	18	2	2	2	-	-	-	-	
Level IV.....	35	39.9	805	-	-	-	-	-	-	-	-	-	-	6	14	6	3	3	14	-	9	-	11	3	23	3	6
Computer Systems Analysts																											
Level I.....	37	40.0	622	-	-	-	-	-	8	11	11	8	11	24	-	11	3	8	5	-	-	-	-	-	-	-	-
Manufacturing.....	30	40.0	605	-	-	-	-	-	10	10	13	10	13	30	-	7	3	3	-	-	-	-	-	-	-	-	-
Level II.....	93	39.9	809	811	717	870	-	-	-	-	-	11	11	8	6	3	6	1	6	6	17	8	12	6	4	4	9
Manufacturing.....	57	39.9	802	807	713	858	-	-	-	-	-	2	2	12	2	4	9	2	7	9	19	4	9	4	4	-	14/14
Level III.....	73	39.9	938	951	893	984	-	-	-	-	-	-	-	-	-	-	1	3	7	1	4	5	5	15	7	51	
Manufacturing.....	42	39.8	924	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	7	2	7	10	5	24	7	15/36	

1/ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.

2/ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included.

3/ See appendix A for definitions and methods used to compute means, medians, and middle ranges.

4/ Workers were distributed as follows: 3 percent at \$950 and under \$975; 2 percent at \$975 and under \$1,000; 5 percent at \$1,000 and under \$1,025; 2 percent at \$1,025 and under \$1,100; and 2 percent at \$1,100 and over.

5/ Workers were distributed as follows: 12 percent at \$950 and under \$975; 5 percent at \$975 and under \$1,000; 10 percent at \$1,000 and under \$1,025; 5 percent at \$1,025 and under \$1,050; 2 percent at \$1,050 and under \$1,100; and 2 percent at \$1,100 and over.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported.

Table A-2. Weekly hours and earnings of technical workers, Lawrence-Haverhill, MA-NH, November 1991

Occupation and level	Number of workers	Average weekly hours	Weekly earnings (in dollars)			Percent of workers receiving straight-time weekly earnings (in dollars) of ¹																						
			Mean ³	Median ³	Middle range ³	325	350	375	400	425	450	475	500	525	550	575	600	625	650	675	700	725	750	775	800	825	850	
Computer Operators																												
Level II.....	57	39.2	\$405	\$394	\$387	-	\$415	7]	12]	42]	18]	9]	2]	7]	2]	2]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Manufacturing.....	30	39.0	413	-	-	-	-]	7]	3]	30]	33]	17]	3]	-]	3]	3]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Service-producing industries.....	27	39.4	397	-	-	-	-]	7]	22]	56]	-]	-]	-]	15]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Level III.....	66	39.8	495	486	448	-	562]	-]	-]	12]	8]	8]	15]	17]	5]	6]	21]	6]	-]	-]	2]	2]	-]	-]	-]	-]	-]	-]
Manufacturing.....	41	39.9	525	-	-	-	-]	-]	-]	-]	2]	10]	17]	12]	2]	10]	32]	10]	-]	-]	2]	2]	-]	-]	-]	-]	-]	-]
Service-producing industries.....	25	39.7	445	-	-	-	-]	-]	-]	32]	16]	4]	12]	24]	8]	-]	4]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Level IV.....	32	40.0	675	-	-	-	-]	-]	-]	-]	-]	-]	3]	-]	6]	-]	-]	3]	22]	3]	28]	3]	3]	3]	3]	9]	-]	13
Engineering Technicians																												
Level II.....	57	40.0	481	472	444	-	525]	-]	-]	5]	14]	14]	18]	16]	9]	9]	9]	7]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Manufacturing.....	57	40.0	481	472	444	-	525]	-]	-]	5]	14]	14]	18]	16]	9]	9]	9]	7]	-]	-]	-]	-]	-]	-]	-]	-]	-]	-]

1/ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
 2/ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included.
 3/ See appendix A for definitions and methods used to compute means, medians, and middle ranges.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported.

Table A-3. Weekly hours and earnings of clerical workers, Lawrence-Haverhill, MA-NH, November 1991

Occupation and level	Number of workers	Average weekly hours	Weekly earnings (in dollars)			Percent of workers receiving straight-time weekly earnings (in dollars) of^																				
			Mean3/	Median3/	Middle range3/	225	250	275	300	325	350	375	400	425	450	475	500	525	550	575	600	625	650	675	700	725
Clerks, Accounting																										
Level II.....	296	39.8	\$367	\$360	\$327	\$396	8	12	14	30	10	4	6	11	2	1	-	-	-	-	-	-	-	-	-	
Manufacturing.....	133	39.8	383	366	354	430	1	11	5	41	11	3	12	13	4	-	-	-	-	-	-	-	-	-	-	
Service-producing industries.....	163	39.8	354	350	320	380	-	-	14	13	22	21	10	6	1	10	1	-	-	-	-	-	-	-	-	
Level III.....	81	39.7	431	430	400	460	-	-	-	-	11	14	19	26	16	10	4	1	-	-	-	-	-	-	-	
Manufacturing.....	58	40.0	441	441	415	463	-	-	-	-	9	7	16	29	19	14	5	2	-	-	-	-	-	-	-	
Clerks, General																										
Level II.....	123	39.6	383	438	315	438	-	-	16	19	6	1	1	2	56	-	-	-	-	-	-	-	-	-	-	
Level III.....	142	39.1	391	392	320	475	-	-	3	27	6	7	19	8	3	3	25	-	-	-	-	-	-	-	-	
Manufacturing.....	70	40.0	431	475	365	496	-	-	6	9	3	11	9	4	1	6	51	-	-	-	-	-	-	-	-	
Service-producing industries.....	72	38.3	352	338	309	393	-	-	-	44	8	3	29	11	4	-	-	-	-	-	-	-	-	-	-	
Transportation and utilities.....	33	38.9	386	-	-	-	-	-	-	12	6	58	21	3	-	-	-	-	-	-	-	-	-	-	-	
Level IV.....	214	40.0	517	480	455	587	-	-	-	(4)	-	(4)	5	9	12	24	(4)	-	15	32	1	-	-	-	-	
Clerks, Order																										
Level I.....	90	40.0	331	316	291	350	-	10	19	41	4	7	4	1	-	13	-	-	-	-	-	-	-	-	-	
Manufacturing.....	54	40.0	355	317	310	390	-	-	4	52	7	6	7	2	-	22	-	-	-	-	-	-	-	-	-	
Key Entry Operators																										
Level I.....	65	39.7	357	326	300	430	-	11	12	25	8	3	3	8	18	6	-	-	-	-	-	-	-	-	-	
Service-producing industries.....	49	39.5	363	-	-	-	-	10	12	24	8	-	-	4	24	8	8	-	-	-	-	-	-	-	-	
Level II.....	56	39.4	407	400	344	457	-	-	2	-	23	9	13	21	5	14	2	-	9	2	-	-	-	-	-	
Manufacturing.....	26	40.0	378	-	-	-	-	-	4	-	42	12	15	8	12	-	-	-	8	-	-	-	-	-	-	
Service-producing industries.....	30	38.8	431	-	-	-	-	-	-	7	7	10	33	-	27	3	-	10	3	-	-	-	-	-	-	
Secretaries																										
Level I.....	42	39.5	394	-	-	-	-	-	-	5	24	21	17	10	5	10	2	-	-	7	-	-	-	-	-	
Manufacturing.....	32	40.0	406	-	-	-	-	-	-	6	19	16	16	13	6	13	3	-	-	9	-	-	-	-	-	
Level II.....	87	39.9	460	456	407	506	-	-	3	-	5	3	7	16	9	11	18	9	5	5	2	6	-	-	-	
Manufacturing.....	66	40.0	468	463	414	524	-	-	-	2	5	9	18	12	9	18	5	6	6	3	8	-	-	-	-	
Level III.....	183	38.9	494	480	452	535	-	-	-	-	1	-	3	7	9	27	16	11	7	6	8	2	4	-	-	
Manufacturing.....	169	39.0	493	480	452	535	-	-	-	-	-	3	8	9	28	15	11	7	5	8	2	4	-	-		
Level IV.....	55	39.5	569	561	516	617	-	-	-	-	-	-	-	-	7	5	-	16	11	24	7	7	5	4	7	
Manufacturing.....	37	39.3	567	-	-	-	-	-	-	-	-	-	-	-	11	8	-	3	16	32	3	7	8	3	11	

See footnotes at end of table.

Table A-3. Weekly hours and earnings of clerical workers, Lawrence-Haverhill, MA-NH, November 1991-Continued

Occupation and level	Number of workers	Average weekly hours	Weekly earnings (in dollars) ^{2/}			Percent of workers receiving straight-time weekly earnings (in dollars) of ⁴																				
			Mean ^{3/}	Median ^{3/}	Middle range ^{3/}	225	250	275	300	325	350	375	400	425	450	475	500	525	550	575	600	625	650	675	700	
Switchboard Operator-																										
Receptionists.....	129	39.7	\$348	\$335	\$312	-	\$390	2]	2]	19]	23]	5]	20]	5]	12]	8]	5]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Manufacturing.....	63	40.0	371	368	320	-	424]	-]	-]	3]	27]	8]	21]	-]	24]	16]	2]	-]	-]	-]	-]	-]	-]	-]	-]	-]
Service-producing industries.....	66	39.5	326	312	280	-	360]	3]	5]	33]	20]	3]	20]	9]	-]	-]	8]	-]	-]	-]	-]	-]	-]	-]	-]	-]

1/ Standard hours reflect the workweek for which employees receive their regular straight-time salaries (exclusive of pay for overtime at regular and/or premium rates), and the earnings correspond to these weekly hours.
 2/ Excludes premium pay for overtime and for work on weekends, holidays, and late shifts. Also excluded are performance bonuses and lump-sum payments of the type negotiated in the auto and aerospace industries, as well as profit-sharing payments, attendance bonuses, Christmas or year-end bonuses, and other nonproduction bonuses. Pay increases, but not bonuses, under cost-of-living clauses, and incentive payments, however, are included.
 3/ See appendix A for definitions and methods used to compute means, medians, and middle ranges.
 4/ Less than 0.5 percent.

NOTE: Because of rounding, sums of individual intervals may not equal 100 percent. Dashes indicate that no data were reported.

Table A-5. Hourly earnings of material movement and custodial workers, Lawrence-Haverhill, MA-NH, November 1991

Occupation and level	Number	Hourly earnings (in dollars)1/				Percent of workers receiving straight-time hourly earnings (in dollars) of^																						
		Mean2/	Median2/	Middle range2/	Under	5.00	5.25	5.50	5.75	6.00	6.25	6.50	6.75	*7.00	7.50	8.00	8.50	9.00	9.50									
Forklift Operators.....	155	\$9.45	\$9.57	\$9.00	\$9.79	-	-	-	-	-	-	-	5	-	*	-	6	3	8	15	39	3	16	-	5	-	-	
Manufacturing.....	135	9.34	9.57	9.17	9.57	-	-	-	-	-	-	-	6	-	*	-	7	3	8	12	43	3	18	-	-	-	-	
Guards															*													
Level I.....	169	8.37	6.25	5.25	13.30	1	24	2	6	6	12	2	3	-	*	1	1	5	2	2	1	2	-	1	-	1	3	
Janitors.....	801	7.23	6.90	6.00	7.70	-	7	5	9	2	9	6	8	7	*	19	4	6	3	1	4	1	(3)	1	(3)	-	6	
Manufacturing.....	236	9.05	8.50	7.00	11.05	-	-	-	9	-	-	-	10	3	*	8	5	13	8	4	10	3	2	3	(3)	-	22	
Service-producing industries.....	565	6.47	6.35	5.50	7.05	-	10	7	10	3	12	9	7	8	*	24	3	3	1	(3)	1	-	-	1	(3)	-	-	
Material Handling Laborers.....	227	9.40	8.79	7.50	10.87	-	-	-	-	-	3	-	4	1	*	8	19	1	22	4	1	3	12	-	3	-	19	
Manufacturing.....	175	9.94	8.97	7.80	12.79	-	-	-	-	-	-	-	-	-	*	4	22	2	23	1	1	2	16	-	4	-	25	
Order Fillers.....	111	8.80	10.50	6.25	11.00	-	-	-	-	-	21	5	6	-	*	15	-	-	-	-	-	-	-	25	22	4	2	-
Shipping/Receiving Clerks.....	227	10.53	10.40	9.15	11.90	-	-	-	-	-	2	-	-	(3)	*	2	1	10	7	9	3	18	9	11	4	7	7	
Manufacturing.....	158	10.42	10.22	8.95	11.15	-	-	-	-	-	-	-	-	-	*	-	1	15	9	13	4	20	11	3	1	3	11	
Service-producing industries.....	69	10.78	11.00	10.37	12.15	-	-	-	-	-	6	-	-	1	*	6	1	-	1	1	-	12	3	29	12	17	-	

