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Certified Legal Assistant (Not Licensed to Practice Law)

REBECCA I. STUTZMAN, CLA

September 1, 2005

Steven A. Broeckaert Federal Communications Commission Deputy Chief. Policy Division Media Burea 445 12th Street. SW Washington, D.C. 20554

Re:

CSR 5979

In the Matter of: Complete Video Productions, Inc. Petition for Exemption from Closed Captioning Requirement

Dear Mr. Broeckaert:

On behalf of Complete Video Productions, Inc., enclosed please find a Petition for Exemption from Closed Captioning Requirement and Certificate of Service in the above captioned proceeding.

An original and two (2) copies of this certificate of service are enclosed. Please date stamp the enclosed extra copies of this filing and return it in the self-addressed envelope provided. Should you have any questions concerning this matter, please do not hesitate to contact me.

Very truly yours.

SCHLAGEL, DAMORE & GORDON, LLC

Christopher A. Gordon

Enclosure

Before the Federal Communications Commission Washington, D.C. 20554

In the Matter of:)	
)	
Complete Video Productions, Inc.)	CSR 5979
Petition For Exemption From)	
Closed Captioning Requirements.)	

PETITION FOR EXEMPTION FROM CLOSED CAPTIONING REQUIREMENTS

Complete Video Productions, Inc. (hereinafter "CVP") respectfully re-submits its request that the Commission grant its Petition for Exemption from Closed Captioning Requirements, regarding its video program *The American Outdoorsman*, based upon the clear weight of evidence submitted by CVP in this Petition and the accompanying information, attached hereto as exhibits.

1. Compliance with Pre-Rule Programming Requirements

According to the Consumer Information Directory provided by the Federal Communications Commission (hereinafter the "Commission") regarding closed captioning, analog programming first shown before January 1, 1998 and digital programming first shown (Please Programming." see "Pre-Rule 2002 defined as before July http://www.Commission.gov/cgb/consumerfacts/closedcaption.html.) Thirty percent of Pre-Rule Programming per channel per quarter must be captioned between January 1, 2003 to December 31, 2007, with 75% of programming per channel per quarter requiring captioning on or after January 1, 2008. Id.

The American Outdoorsman was first aired on local and regional markets in 1989. In 1994, Robert R. Fanning, Jr. and Paula A. Fanning obtained rights to the show and continued its production, with the show becoming nationally syndicated program in the same year. In

four years of the network's operations¹, and (2) programming provided by program providers with annual gross revenues under three million dollars².

In the above captioned matter, both of the above noted exemptions are present. The American Outdoorsman is currently broadcast on The Men's Channel, a network which was begun in 2004. Having been in operation for only a year and half, The Men's Channel is still exempted from closed captioning requirements as a new network in the first four years of operation.

Secondly, *The American Outdoorsman* is provided by program providers with annual gross revenues under three million dollars. CVP, in connection with American Outdoorsman, Inc., have gross annual receipts of \$439,682.00, as evidenced in Exhibits 2 and 3, the respective 2004 1120S forms filed on behalf of CVP and The American Outdoorsman, Inc. This amount is well below the three million dollar threshold set by the Commission, and as such, exempts CVP from closed captioning requirements.

III. Undue Burden Imposed by Captioning Requirement

The costs of captioning would impose an undue burden on CVP as a video programming provider or owner, due to the significant difficulty and expense such a process would entail. When determining if the closed captioning requirements will impose an undue burden, the Commission is required to consider the following factors: (1) the nature and cost of the closed captions for the programming: (2) the impact on the operation of the provider or program owner; (3) the financial resources of the provider or program owner; and (4) the type of operations of the provider or program owner.³

¹ 47 C.F. R. 79.1(d)(9)

² 47 C.F. R. 79.1(d)(12)

³ See 47 U.S.C. § 613(e) and 47 C.F.R. § 79.1(f).

Addressing the first two factors of the Commission's analysis, the nature and cost of the closed captions for the programming and the impact of the captioning requirement on the operation of the provider or program owner, CVP has been advised that the cost of providing captioning for the 52 weeks of programming as required under 47 C.F.R. 79.1 would cost \$500.00 per episode, amounting to an expense of approximately \$13,000.00 to \$26,000.00 per year. As is detailed in Exhibit 2 and 3, the combined gross receipts for The American Outdoorsman, Inc. and CVP for the most recent tax year ending December 31, 2004 was \$439,682.00. These same companies operated at a combined net loss of \$66,099 for the same year. Based on the net business loss derived from business operations, the expense of captioning The American Outdoorsman would have an immensely negative impact on both CVP and The American Outdoorsman, Inc. Clearly, requiring such an expenditure on the costs of captioning would impose an undue burden on CVP.

Addressing the third and fourth factors of the Commission's analysis, the financial resources of the provider or program owner and the type of operations of the provider or program owner, the above detailed gross receipt amounts come into play. As previously stated, The American Outdoorsman, Inc. and CVP operated at a combined net loss of \$66,099 in 2004. CVP is a small production company, with a staff of five full time employees and one part time employee, whose business revenues derive almost exclusively from projects wholly unrelated to *The American Outdoorsman* program. CVP endeavors in this petition to convey to the Commission that its production, with a small staff and operating budget, will be unduly burdened by virtue of having to comply with closed captioning requirements.

Implicit in the Section 79.1 requirement for showing the financial resources of CVP are insufficient is the question of the extent to which the distributors of its programming can be

called upon to contribute towards the captioning expense. CVP has made many attempts to solicit assistance from advertisers to help cover and/or supplement the cost of closed captioning without success. CVP's average demographic advertisers are start-up companies with tight advertising budgets, whose management teams attempt to strategically market themselves with programming such as that produced by CVP to maximize product reviews in a relatively inexpensive and focused format. Despite CVP's numerous solicitations for captioning assistance to its advertisers, CVP has been unsuccessful in obtaining assistance from its advertisers with captioning expenses.⁴

To further assist the Commission, attached hereto please find attached as Exhibit 1 an affidavit from Robert Fanning, Jr., and his wife Paula Fanning, the sole owners of the closely held corporation known as CVP, providing sworn financial and historical testimony assimilated by their accountant to supplement this Petition. It is believed that the sworn statements offered herein adequately corroborate the facts of this Petition. CVP would further supplement this petition with any informational request sought by the Commission, should the Commission deem more information pertinent or necessary to a proper determination in this matter.

Conclusion

CVP has offered that hard costs such as those that would be sustained were CVP required to seek outside closed captioning providers would cost tens of thousands of dollars to its merely self-sufficient annual budget. CVP's economic viability now lies in the sound discretion of the Commission as the burden of closed captioning may well lend to CVP's demise. With this response, CVP wishes to emphasize its desire to continue production services with the hope that

⁴ All such solicitations to advertisers for the closed captioning were made orally. As such, there is no documentation of such solicitations.

someday it will be of the category of producers who can afford to absorb the costs of production attendant to worthwhile services such as closed captioning.

Wherefore, CVP respectfully affirms its request that the Commission grant its Petition for Exemption from Closed Captioning Requirements, based upon the clear weight of evidence submitted by CVP in this Petition for Exemption that the Men's Channel is in compliance with the Commission's Pre-Rule Programming requirements, two exemptions detailed in detailed in 47 C.F. R. 79.1(d) apply to the current petition, and that the costs of captioning would impose an undue burden on CVP, due to the significant difficulty and expense such a process would entail; and to provide CVP with such other and further relief as the Commission may deem appropriate.

Dated: September 1, 2005.

Respectfully Submitted,

Christopher A. Gordon, KS 16619

Melissa C. Carpani, KS 16619

Schlagel, Damore & Gordon, LLC

201 E. Loula, P.O. Box 10

Olathe, KS 66051-0010

(913) 782-5885

(913) 782-0123--Facsimile

Counsel for Complete Video Productions, Inc.

AFFIDAVIT OF ROBERT R. FANNING, JR. AND PAULA A. FANNING

We, Robert R. Fanning, Jr. and Paula A. Fanning, of lawful age, state that we reside at 1805 W. Cedar, Olathe, Kansas 66061. We further state that we own all of the stock in two Kansas corporations known as Complete Video Productions, Inc. and The American Outdoorsman, Inc., both located at 12209 W. 88th Street, Lenexa, Kansas 66215.

This affidavit is provided to supplement our <u>Petition For Exemption from Closed Captioning Requirements</u>, as undue financial burden will befall the production and television show entitled *The American Outdoorsman* from having to comply with the requirements set forth in 47 C.F.R. § 79.1(f).

We further state that we have reviewed the above referenced <u>Petition For Exemption</u> filed in the matter and state that all averments therein are true, accurate and complete to the best of our knowledge;

Further, affiants assert as follows with respect to the factors to be considered by the Commission in its determination of whether to provide an exemption:

History:

The show entitled *The American Outdoorsman* was first aired in 1989. We obtained the rights to the show in 1994 and continued its production. In 1994, the show became a nationally syndicated program. In February of 1996, we formed Complete Video Productions, Inc., a Kansas Corporation, to provide contract video production services to various industries and to produce *The American Outdoorsman*. Since its formation, *The American Outdoorsman* has been developed and produced by Complete Video Productions, Inc. In July of 2001, The American Outdoorsman, Inc., another Kansas Corporation, was formed to handle the sponsorship of *The American Outdoorsman*. Complete Video Productions, Inc. currently has five full time employees and one part time employee.

Type of Operations of Provider and Financial Data:

The combined gross receipts for The American Outdoorsman, Inc. and Complete Video Productions, Inc. for the most recent tax year ended December 31, 2004 was \$439,682.00. The American Outdoorsman, Inc. and Complete Video Productions, Inc. had a combined ordinary business loss of \$66.099.00 for the same tax year.

Costs Associated With Closed Caption Services & Impact on Operation of Provider:

Based on all of the information I have available to me and from the research we have done, the cost to provide closed caption services to the program, *The American Outdoorsman*, would be \$500.00 per episode, requiring approximately \$13,000.00 to \$26,000.00 per year to provide captioning for the 52 weeks of programming. The impact of forcing the corporations, already operating at a business loss, to incur another \$13,000 to \$26,000.00 of expenses would gravely endanger them both financially.

EXHIBIT	1 .
EYHIRII	

Solicitations for Assistance from Advertisers to Cover Costs Associated with Captioning:

The American Outdoorsman, Inc. and Complete Video Productions, Inc. have made many attempts to solicit assistance from advertisers to help cover and/or supplement the cost of closed captioning without success. The companies' average demographic advertisers are start-up companies with tight advertising budgets, whose management teams attempt to strategically market themselves with programming such as that produced by The American Outdoorsman, Inc. and Complete Video Productions, Inc. to maximize product reviews in a relatively inexpensive and focused format. Despite numerous solicitations for captioning assistance to its advertisers by The American Outdoorsman, Inc. and Complete Video Productions, Inc., the companies have been unsuccessful in obtaining assistance from its advertisers with captioning expenses.

Statement of Undue Financial Burden:

The incomes derived from the operations of the two corporate entities comprise the majority of our personal income for the year. To be required to expend the funds required to provide closed captioning services for The American Outdoorsman would place an undue burden on the financial condition of the business and, hence, our personal financial condition, and would seriously jeopardize the financial operations of both of the Kansas corporations.

The information provided in this affidavit is true and accurate to the best of our knowledge and belief, further affiants sayeth naught.

THE REMAINDER OF THIS PAGE IS INTENTIONALLY LEFT BLANK.

U.S. Income Tax Return for an S Corporation

>	Do not file this	form unless the	corporation has	timely filed
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Form 2553 to	elect to be	an S corporat	ion.

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OMB	No.	1545-0130

intern	al Reven	ue Service	L	Excension	Granced			, (()		\/	_
		r year 2004, or	tax year be	eginning		, and (ending		<u> </u>	identification assets	
A Effective date of S Name						Ic	Employe	r identification number			
election Use IRS COMPLETE VIDEO PRODUCTIONS, INC.											
0	2/10	6/1996	label.					. 	Date in :	amaratad	
		code number	Other-	Number, street, and room or s		ix, see page 12	of the instructions	i.) [D		orporated /16/1996	
	ee pagi sts.)	es 33-38 of the	wise, print	1805 W. CEDAR							
M	•		or type.	City or town, state, and ZIP co				E	i otal ass	sets (see page 12 of inst 34,072	
	5	12100	<u> </u>		6061		[]	12			
F	Check a	applicable boxes	: (1)				nge (4)				m າ
G 1	<u>Enter n</u>	umber of shareh	olders in th	ne corporation at end of the tax	/ear	·····					
	Cautio	n: <i>Includ</i> e only	trade or l	business income and expens	es on lines 1a thro	ough 21. See	e page 13 of the	instructio	ns for m	285,455	5
	1 a	Gross receipts or		285,455.b Le				Bal 🕨	1c	57,406	
•	2	Cost of goods	sold (Sche	dule A, line 8)			•••••	•••••	3	228,049	
Income	3								4	220,043	•
Ē	4			n 4797, Part II, line 17 (attach I					5		
	5			ach schedule)					6	228,049	<u> </u>
	6			mbine lines 3 through 5					7	220,043	"
	7								8	109,991	1
	8			employment credits)					9	7,05	
(Su	9								10	7,05	<u>+ •</u>
atio	10									17,339	9
Deductions (See instructions for limitations)	11	Rents						 3	11	15,89	
۲ =	12	Taxes and lice	nses			St	arement	¥	13	5,628	
s fo	13	Interest								3,028	<u> </u>
je j	14 a	Depreciation (attach Forn	n 4562)	·····	148		<u>,167.</u>			
uct	b	Depreciation o	laimed on	Schedule A and elsewhere on re	tum	140	<u></u>		14-	20 16	7
str	C	Subtract line 1	l 4b from lir	ne 14a			•••••		14c	39,16	<u>, . </u>
ë in	15			ct oil and gas depletion.)					15	6,30	7
Set	16								16	0,30	<u>, . </u>
us (17			ng, etc., plans							
Ę	18	Employee ben	efit progra	ms					18	74,60	2
qrc	19	Other deduction	ons (attaçi	schedule)		St	atement	<u> </u>	19	275,98	
Ö	20	Total deducti	ons. Add ti	ne amounts shown in the far rigi	nt column for lines 7	through 19			20	-47,93°	
	21			e (loss). Subtract line 20 from li					21	-41,33	<u> </u>
	22	Tax: a Exces	s net passi	ve income tax (attach schedu	ie)	228					
	b	Tax from Scho	edule D (Fo	orm 1120S)		<u>22b</u>	<u> </u>		20-		
	C	Add lines 22a	and 22b						220		
nts	23	-		nated tax payments and amount appli							
E E	b	Tax deposited									
Pay	C	Credit for Fed	eral tax pai	d on fuels (attach Form 4136)					20.0		•
P	d	Add lines 23a						——————————————————————————————————————	23d		
Tax and Payments	24	Estimated tax	penalty. Cl	neck if Form 2220 is attached			>	لــا	24		`
–a	25			maller than the total of lines 22c					25		
	26			d is larger than the total of lines		mount overpai			26		
	27	Enter amount	of line 26	you want: Credited to 2005 esti	mated tax 🕨		Refu		27		
	Un	ider penalties of pe lief, it is true, correc	rjury, I deciar ct, and comp	e that I have examined this return, ind lete. Declaration of preparer (other tha	luding accompanying a n taxpayer) is based on	chedules and stated all information of	ternents, and to the be which preparer has a	uk kuowieda er or my kuo	. чисоре а п е.	May the IRS dis	scuss
Sign			•	•	1					this return with preparer shown below (see instr	3 I
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		Signature of o	officer		Date	Title				[A]ES	
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	e On	yours if se	elf-	AN L. WILLIAMS		•	•	EIN			
J 3	J 011	employed address,). 4	828 METROPOLIT		. .		Phon	enc f	913) 334-16	000
		ZIP code	<u>F</u>	ANSAS CITY, KS				Fnon	- 12.	Form 1120S (2	
114//	\ E.	a Drive eu Art er	d Danasuu	ork Reduction Act Notice, see t	ne senarate instruc	uons.				FURIN 1 1200 (2	

Form	1120S (2004) COMPLETE VIDEO PRODUCTIONS, INC.	· \	e	2
S	chedule A Cost of Goods Sold (see page 18 of the instructions)			
1 1	Inventory at beginning of year			
2 1	Purchases		7,919	•
-	Cost of labor			
4	Additional section 263A costs (attach schedule) Other costs (attach schedule) See Statement 3	. 4	40 407	, -
			49,487	
	Total. Add lines 1 through 5		57,406	<u>) •</u>
.7	Inventory at end of year	7	57,406	
	Cost of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2	8	37,400	<u>'·</u>
9 a	Check all methods used for valuing closing inventory: (i) X Cost as described in Regulations section 1.471-3	•	•	
	(ii) Lower of cost or market as described in Regulations section 1.471-4	•		
	(iii) Other (specify method used and attach explanation)		> []	_
þ.	Check if there was a writedown of subnormal goods as described in Regulations section 1.471-2(c)			i
C	Check if the LIFO inventory method was adopted this tax year for any goods (if checked, attach Form 970)			
d	If the LIFO inventory method was used for this tax year, enter percentage (or amounts) of closing inventory	اموا		
	computed under LIFO	. [30]	Yes X	No
е	If property produced or acquired for resale, do the rules of Section 263A apply to the corporation?		= =	
	Was there any change in determining quantities, cost, or valuations between opening and closing inventory?	••••••		
	If "Yes," attach explanation.		Yes N	
	Check method of accounting: (a) X Cash (b) Accrual (c) Other (specify)			
	See pages 36 through 38 of the instructions and enter the:			
2	(a) Business activity ► VIDEO PRODUCTION (b) Product or service ► TV/BROADCAS	T		
	At the end of the tax year, did the corporation own, directly or indirectly, 50% or more of the voting stock of a domestic			
3	corporation? (For rules of attribution, see section 267(c).) If "Yes," attach a schedule showing: (a) name, address, and			
	employer identification number and (b) percentage owned			<u>X_</u>
	Was the corporation a member of a controlled group subject to the provisions of section 1561?			<u>X</u>
5	Check this box if the corporation has filed or is required to file Form 8264, Application for Registration of a Tax Shetter		▶□	
6	Check this box if the corporation issued publicly offered debt instruments with original issue discount		▶□	
·	If checked, the corporation may have to file Form 8281, Information Return for Publicly Offered Original Issue Discount			
	Instruments.			
7	If the corporation: (a) was a C corporation before it elected to be an S corporation or the corporation acquired an			
	asset with a basis determined by reference to its basis (or the basis of any other property) in the hands of a			▓
	C corporation and (b) has net unrealized built-in gain (defined in section 1374(d)(1)) in excess of the net recognized built-in gain from prior years, enter the net unrealized built-in gain reduced by net recognized built-in gain from prior			
	years			
8	Check this box if the corporation had accumulated earnings and profits at the close of the tax year		▶∟}	***
9	Are the corporation's total receipts (see page 19 of the instructions) for the tax year and its total assets at the end		. ,	37
	of the tax year less than \$250,000? If "Yes," the corporation is not required to complete Schedules L and M-1			<u>X</u> _
	e: If the corporation had assets or operated a business in a foreign country or U.S. possession, it may be required to attach			
	edule N (Form 1120), Foreign Operations of U.S. Corporations, to this return. See Schedule N for details.			—
S	chedule K Shareholders' Shares of Income, Deductions, Credits, etc.			
	Shareholders' Pro Rata Share Items	1	Total amount — 47,93	
	1 Ordinary business income (loss) (page 1, line 21)	1 1	-41,00	<u> </u>
	2 Net rental real estate income (loss) (attach Form 8825)	2		
	3a Other gross rental income (loss)	1		
	b Expenses from other rental activities (attach schedule) 3b	3¢		
(SS	c Other net rental income (loss). Subtract line 3b from line 3a	4	2	4.
Ę	4 Interest income Statement 4	5a		<u></u>
Income (Loss)	5 Dividends: a Ordinary dividends	00		_
õ	b Qualified dividends 5b	6		
드				
•	7 Net short-term capital gain (loss)	88		
	8a Net long-term capital gain (loss)			
	b Collectibles (28%) gain (loss) 8b	1		
	c Unrecaptured section 1250 gain (attach schedule) 8c 8c	9		
	9 Net section 1231 gain (loss) (attach Form 4797) 10 Other income (loss) (attach schedule)	10		
	TO Other income those (lattern schedule)			

Form 1120S (2004)

Form 1	1205	(2004) COMPLETE VIDEO PRODUCTIONS, INC.		Pa	nge <u>3</u>
1011111	1200	Shareholders' Pro Rata Share Items (continued)		Total amount	
	11	Section 179 deduction (attach Form 4562)	11		
န္	1	Contributions	12a		
ţ		Deductions related to portfolio income (attach schedule)	12b		
Deductions		Investment interest expense	12c	•	
ě		Section 59(e)(2) expenditures (1) Type ▶			
_	Ī	(2) Amount ▶	12d(2)		
	l e	Other deductions (attach schedule)	12e		
		Low-income housing credit (section 42(j)(5))	13a	·	
· #5		Low-income housing credit (other)	13b		
ě Ę		Qualified rehabilitation expenditures (rental real estate) (attach Form 3468)	13c		
Credits & Credit Recapture	1	Other rental real estate credits	13d		
₹ 900 1000		Other rental credits	13e		
ē m	1	Credit for alcohol used as fuel (attach Form 6478)	131		
0		Other credits and credit recapture (attach schedule)	130		
	_	Name of country or U.S. possession			
		Gross income from all sources	14b		
		Gross income sourced at shareholder level	14c		
	'	Foreign gross income sourced at corporate level:			
	a	Passive	140	4.4	
Suc		Listed categories (attach schedule)	14e		· · ·
₹	Į.	General limitation	141		
SE	١.	Deductions allocated and apportioned at shareholder level:			
Ē	١,	Interest expense	14g		
. E		Other	14h		
Foreign Transactions	"	Deductions allocated and apportioned at corporate level to foreign source income:			
ቤ	,	Passive	14i		
	1	Listed categories (attach schedule)	14j		
		General limitation	14k		
	"	Other information:			
	١.	Foreign taxes paid	141		
	1	Foreign taxes accrued	14m		
		Reduction in taxes available for credit (attach schedule)	14n		
	7	Post-1986 depreciation adjustment	15a	-1,1	04.
Tax Tax		Adjusted gain or loss	15b		
		Depletion (other than oil and gas)	15c		
FEE	d	Oil, gas, and geothermal properties - gross income	15d		
Alternati Minimum (AMT) Ite	e	Oil, gas, and geothermal properties - deductions	15e		
	l f	Other AMT items (attach schedule)	151		
g _	16 a	Tax-exempt interest income	16a		
S de st	b	Other tax-exempt income	16b		
Affe eho asis	6	Nondeductible expenses Statement 5	16c	1,2	<u> 76.</u>
ar B	d	Property distributions	16d	9,7	<u>70.</u>
Items Affecting Shareholder Basis	e	Repayment of loans from shareholders	16e		
	178	Investment income	17a		24.
Other Information	1	Investment expenses	17b		
E E	1	Dividend distributions paid from accumulated earnings and profits	17c		
for	Ī	Other items and amounts (attach schedule)	1		
-		Income/loss reconciliation. (Required only if Schedule M-1 must be completed.) Combine	1		
ţ.		the amounts on lines 1 through 10 in the far right column. From the result, subtract the sum			
0		of the amounts on lines 11 through 12e and lines 14l or 14m, whichever applies	17e	-47,9	
				Form 1120S	/2004\

2.2.2.2.2.2.2	checule L Balance Sheets per Books				tax year
<u></u>	Assets	(a)	of tax year	(c)	(d)
		(a)	(b) -1,921.	(0)	4,112.
1	Cash		-1/721.		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Trade notes and accounts receivable				
	Less allowance for bad debts				
3	Inventories				
4	U.S. Government obligations				
5	Tax-exempt securities				
6	Other current assets (Att. Sch.)				
7	Loans to shareholders				
8	Mortgage and real estate loans				
9	Other investments (Att. Sch.)				
10 a		216,177.		272,177.	00.060
b	Less accumulated depreciation	203,050.	13,127.	242,217.	29,960.
11 a	Depletable assets				
b	Less accumulated depletion				
12	Land (net of any amortization)				
13 a	Intangible assets (amortizable only)				
þ	Less accumulated amortization				
14	Other assets (Att. Sch.)				
15	Total assets		11,206.		34,072.
	Liabilities and Shareholders' Equity				
16	Accounts payable				
17	Mortgages, notes, bonds payable in less than 1 year				84,015.
18	Other current liabilities (Att. Sch.)				
19	Loans from shareholders				
20	Mortgages, notes, bonds payable in 1 year or more				
21	Other liabilities (Att. Sch.)	Statement 8	2,762.		567.
22	Capital stock		200.		200.
23	Additional paid-in capital		:		
24	Retained earnings	Statement 9	8,244.		-50,710.
25	Adjustments to shareholders' equity (Att. Sch.)		,		
26	Less cost of treasury stock				(
27	Total liabilities and shareholders' equity		11,206.		34,072.
	chedule M-1 Reconciliation o				·
1	Net income (loss) per books	-49,184.	5 Income recorded on boo		
2	Income included on Schedule K, lines 1, 2, 3c, 4,		included on Schedule K,	lines 1 through	
	5a, 6, 7, 8a, 9, 10, not recorded on books this year		10 (itemize):		
	(itemize):		a Tax-exempt interest \$		
	Expenses recorded on books this year not		6 Deductions included on 5		
	included on Schedule K, lines 1 through 12,		through 12, and 14l or (1		
	and 14l or (14m) (itemize):		against book income this	•	
	a Depreciation \$	·	a Depreciation \$		
	b Travel and entertainment $\$ 1,276$.	1 076			
			7 Add lines 5 and 6		-47,908.
4	Add lines 1 through 3		8 Income (loss) (Schedule K, lin		
5			ts Account, Other A		
	Snarenoiders' U	ndistributed Laxable	Income Previously		1
			(a) Accumulated adjustments account	(b) Other adjustments account	(c) Shareholders' undistributed taxable income previously taxed
1	Ralance at heginging of the year		8,244.		
	Balance at beginning of tax year		01244.		
2	Ordinary income from page 1, line 21		24.		
			(47,932)		
4	Loss from page 1, line 21 Other reductions Statement 7				
	•	•	-40,940.		
	Combine lines 1 through 5 Distributions other than dividend distributions		9,770.		
			-50,710.		
41173	Balance at end of tax year. Subtract line 7 from l	me v	30,720.		F 44000 (0004)

U.S. Income Tax Return for an S Corporation

Do not file this form unless the corporation has timely filed

Form 2553 to elect to be an S corporation.

Department of the Treasury Internal Revenue Service

Extension Granted to 09/15/05

For o	calenda	<u>r year 2004, or</u>	tax year b	eginning		, t	and end	ing			
	ffective o lection	date of S	Use	Name					c	€mpio	yer identification number
0	7/10	0/2001	IRS label.	THE AMERICA	AN OUTDOORS	SMAN,	INC.			. [
B B	usiness	code number	Other-	Number, street, and roo	m or suite no. (If a P.O	. box, see pag	e 12 of	the instructions.)	D	Date in	ncorporated
		s 33-38 of the	wise,	1805 WEST (•					0	7/10/2001
ir	rsts.)		print or type.	City or town, state, and	ZIP code				E	Total a	assets (see page 12 of instr)
	51	12100	J,,,J.	OLATHE, KS					\$		5,339.
F		pplicable boxes	: (1)) Name	change	(4) Addr	ess ch	ange	(5) Amended return
G	Enter nu	umber of shareh	olders in t	he corporation at end of th							<u> </u>
	Cautio	n: <i>Include</i> only	trade or	business income and ex	xpenses on lines 1a	through 21.	See pa	age 13 of the inst	ructio	ns for	more information.
	1 a	Gross receipts or	r sales	154,227	• D Less returns and allow	rances		C Bal	▶.	10	154,227.
60	2		_	edule A, line 8)					1	2	162,723.
Ě	3	-		e 2 from line 1c					1	3	-8,496.
Income	4			n 4797, Part II, line 17 <i>(at</i>						4	
_	5			ach schedule)					- 1	5	
	6			mbine lines 3 through 5					1	6	-8,496.
	7								1	7	
• •	8			employment credits)						8	
ŝ	9		•	9					1	g	12.
ţį	10									10	
ita	11								- 1	11	
Ē	12	Taxes and lice	nses			}	Stat	ement 1		12	205.
ģ	13									13	1,547.
Sus	14 a			n 4562)					30.		
Ę	b	Depreciation o	laimed on	Schedule A and elsewhere	on return	1	4b				
Ę	2	Subtract line 1								146	30.
ins	15			ct oil and gas depletion.)						15	
(See instructions for limitations)	16									16	66.
s (G	17			etc., plans						17	
Deductions	18	-	-	ms						18	
uct	19	Other deduction	ons (etteci	h schedule)	••••••••••		Stat	ement 2		19	7,811.
ed	20									20	9,671.
0	21	Total deductions. Add the amounts shown in the far right column for lines 7 through 19 Ordinary business income (loss). Subtract line 20 from line 6								21	-18,167.
	22			ve income tax (attach sc							
		Tay from Sche	onice D. /Fr	orm 1120S)			22h		-		
										22c	
S.	23			nated tax payments and amoun		1.	23a	••••••			
Ē	b	Tax deposited		• •	· applico iloni zooo retoli.		23b				
Ž	C			d on fuels (attach Form 4			3c				
ğ	4	Add lines 23a	•	· ·						23d	
auc	24		•	neck if Form 2220 is attach					<u>'</u> '' '	24	
Tax and Payments	25			maller than the total of line					_	25	
-	26			d is larger than the total of					1	26	
	27			ons ranger than the total or you want: Credited to 2005		i amount over	paid	Refunded	.	27	
						g schedules and	statemer		ny knov		nd
Sig	belia	ef, it is true, correct	t, and compl	e that I have examined this retu ete. Declaration of preparer (oth	ner than taxpayer, is based	on all informatio	n of which	h preparer has any kno	wiedge.		May the IRS discuss this return with the
He	1.			•		№ Pi	REST	DENT			preparer shown below (see instr.)?
110		Signature of or	fficer		Date	Titl					X Yes No
		olghature of o	HILEI		Date						
		Preparer'				Date	,	Check if			Preparer's SSN or PTIN
Pai	id	signature		Tracks/	-	4/9/		self- employed	Γ.	\neg	
Pre	pare		<u></u>	AN L. WILLIA	AMS & COMPA	ANY TI	VC.	[cimpleyed			
Us	e Only	y yours if sel			LITAN AVENU	• .	. •		EIN		
		address, ar ZIP code	nd 🔽 🗀	ANSAS CITY,				ł	Phone	no. (913) 334-1600
JWA	Ec-			ork Reduction Act Notice,		uctions		L			Form 1120S (2004)
~ **M	רטו	i iivaty Mil dili	u rapelWU	na neuvonun aut Nuttet, i	non mo scharare manr						

For Privacy Act and Paperwork Reduction Act Notice, see the separate instructions.

JWA 411701 01-05-05

EXHIBIT 3

	1120S (2004) THE AMERICAN OUTDOORSMAN			Page 2
	hedule A Cost of Goods Sold (see page 18 of the instructions			
1 1	nventory at beginning of year			
2 1	Purchases			
_	Cost of labor	t t		
4	Additional section 263A costs (attach schedule)	4		
5	Additional section 263A costs (attach schedule) Other costs (attach schedule) See	e Statement 3	5	162,723.
	Total. Add lines 1 through 5			162,723.
	Inventory at end of year		1 - 1	
	Cost of goods sold. Subtract line 7 from line 6. Enter here and on page 1, line 2			162,723.
ga:	Check all methods used for valuing closing inventory: (i) Cost as	described in Regulations section 1.471-3		
	(ii) Lower of cost or market as described in Regulations section 1.471-			•
	(iii) ☐ Other (specify method used and attach explanation) ▶			
	Check if there was a writedown of subnormal goods as described in Regulations	section 1.471-2(c)		▶ □
	Check if the LIFO inventory method was adopted this tax year for any goods (if cl			
	If the LIFO inventory method was used for this tax year, enter percentage (or amo			
	computed under LIFO		94	
_ '	omputed under Eiro If property produced or acquired for resale, do the rules of Section 263A apply to	the compretion?		Yes X No
	Mas there any change in determining quantities, cost, or valuations between ope			
		sing and closing inventory:		
	If "Yes," attach explanation.			Yes No
_	chedule B Other Information (see page 19 of the instructions	4		168 140
	• • • • • • • • • • • • • • • • • • • •	Other (specify)		
	See pages 36 through 38 of the instructions and enter the:	Product or service PRODUCTION	CEBUIC	FC
			DERVIC	.110
	At the end of the tax year, did the corporation own, directly or indirectly, 50% or			
	corporation? (For rules of attribution, see section 267(c).) If "Yes," attach a sched			· •
	Was the corporation a member of a controlled group subject to the provisions of			
5	Check this box if the corporation has filed or is required to file Form 8264, Applic	cation for Registration of a Tax Shelter		· ?
	Check this box if the corporation issued publicly offered debt instruments with o		.,	. 🏲 🗀 📗
	If checked, the corporation may have to file Form 8281, Information Return for F	Publicly Offered Original Issue Discount		
	Instruments.			
	If the corporation: (a) was a C corporation before it elected to be an S corporation			
	asset with a basis determined by reference to its basis (or the basis of any other C corporation and (b) has net unrealized built-in gain (defined in section 1374(d)	property) in the hands of a		
	built-in gain from prior years, enter the net unrealized built-in gain reduced by ne	t recognized built-in gain from prior		
!	years	▶ \$		
8	Check this box if the corporation had accumulated earnings and profits at the clo	se of the tax year		. ▶□
	Are the corporation's total receipts (see page 19 of the instructions) for the tax yo			
	of the tax year less than \$250,000? If "Yes," the corporation is not required to co			X
Note	: If the corporation had assets or operated a business in a foreign country or U.S	5. possession, it may be required to attach		
Sche	dule N (Form 1120), Foreign Operations of U.S. Corporations, to this return. See	e Schedule N for details.		
5	chedule K Shareholders' Shares of Income, Deducti	ons, Credits, etc.		
	Shareholders' Pro Rata Share It	tems		Total amount
	1 Ordinary business income (loss) (page 1, line 21)		. 1	-18,167.
	2 Net rental real estate income (loss) (attach Form 8825)			
	3a Other gross rental income (loss)	3a		
	b Expenses from other rental activities (attach schedule)			
_	c Other net rental income (loss). Subtract line 3b from line 3a		3c	
oss	4 Interest income			1.
Income (Loss)	5 Dividends: a Ordinary dividends			
Ě	b Qualified dividends			
õ	6 Royalties		6	
=	N Company of the Comp		J _ l	
	7 Net short-term capital gain (loss) 8a Net long-term capital gain (loss)		·	
	b Collectibles (28%) gain (loss)			
	c Unrecaptured section 1250 gain (attach schedule)			,
	9 Net section 1231 gain (loss) (attach Form 4797)		9	

Form 11	120S (2004) THE AMERICAN OUTDOORSMAN, INC.		Page 3
;	Shareholders' Pro Rata Share Items (continued)		Total amount
	11 Section 179 deduction (attach Form 4562)	11	
	12 a Contributions		
eductions	b Deductions related to portfolio income (attach schedule)	12b	
ą i	c Investment interest expense	12¢	·
ద్ది	d Section 59(e)(2) expenditures (1) Type ▶		
	(2) Amount >	12d(2)	
	e Other deductions (attach schedule)	12e	
	13 a Low-income housing credit (section 42(j)(5))	1 1	
Credits & Credit Recapture	b Low-income housing credit (other)	1 1	
, e	c Qualified rehabilitation expenditures (rental real estate) (attach Form 3468)		
& 50 to	d Other rental real estate credits	1	
ifts ec	e Other rental credits	1 - 1	
<u>6</u> E	f Credit for alcohol used as fuel (attach Form 6478)	1 1	
. 0	g Other credits and credit recapture (attach schedule)	1 1	
	14 a Name of country or U.S. possession		
	b Gross income from all sources		
	c Gross income sourced at shareholder level		
	Foreign gross income sourced at corporate level:		
	d Passive	1	
Ş	e Listed categories (attach schedule)		
ş	f General limitation		
8	Deductions allocated and apportioned at shareholder level:		
Į.	g Interest expense		
<u> </u>		4.41	
Foreign Transactions	h Other Deductions allocated and apportioned at corporate level to foreign source income:	771	
Po	1		
	i Passive Listed categories (attach schedule)		
	k General limitation	178	
		141	
	I Foreign taxes paid		
	mForeign taxes accrued		
	n Reduction in taxes available for credit (attach schedule)	1	-222.
e a a	15a Post-1986 depreciation adjustment	1	
tive n Tay	b Adjusted gain or loss	15c	
E 5 C	c Depletion (other than oil and gas)		
Alternat Minimum (AMT) Ite	d Oil, gas, and geothermal properties - gross income	15e	
~ <u>≥</u> ≥	e Oil, gas, and geothermal properties - deductions		
6	f Other AMT items (attach schedule)	16a	
Items Affecting Shareholder Basis	16a Tax-exempt interest income	16b	
s Affecarehold	b Other tax-exempt income Statement 5	16c	362.
s A Basel	c Nondeductible expenses Statement 5	16d	86.
E S	a Property distributions		
=	e Repayment of loans from shareholders	16e	1.
Ĕ	17a Investment income	17a	1.
atic	b Investment expenses		
Other Information	c Dividend distributions paid from accumulated earnings and profits	******************************	
	d Other items and amounts (attach schedule)		
	e Income/loss reconciliation. (Required only if Schedule M-1 must be completed.) Combine		
	the amounts on lines 1 through 10 in the far right column. From the result, subtract the sum	1 -	10 166
	of the amounts on lines 11 through 12e and lines 14l or 14m, whichever applies	17e	-18,166.

		AN OUTDOORSMAL			Page 4			
Note: The corporation is not required to complete Schedules L and M-1 if question 9 of Schedule B is answered "Yes." Schedule L Balance Sheets per Books Beginning of tax year End of tax year								
<u> </u>	chedule L Balance Sheets per Books			(c)	(d)			
	Assets	(a)	(b) 24,178.	(6)	5,220.			
	Cash		24,170		37223			
	Trade notes and accounts receivable				•			
þ	Less allowance for bad debts							
3								
4	U.S. Government obligations							
5	Tax-exempt securities							
6	Other current assets (Att. Sch.)							
7	Loans to shareholders							
8	Mortgage and real estate loans							
9	Other investments (Att. Sch.)							
-	Buildings and other depreciable assets	1 1		1,431.				
	Less accumulated depreciation	1,282.	0.	1,312.	119.			
	Depletable assets							
	•							
	Less accumulated depletion							
	Land (net of any amortization)							
	Intangible assets (amortizable only)				***************************************			
_	Less accumulated amortization							
14	Other assets (Att. Sch.)		24,178.	200000	5,339.			
15	Total assets		24,170.		370034			
	Liabilities and Shareholders' Equity							
16	Accounts payable		·					
17	Mortgages, notes, bonds payable in less than 1 year							
18	Other current liabilities (Att. Sch.)							
19	Loans from shareholders							
20	Mortgages, notes, bonds payable in 1 year or more							
21	Other liabilities (Att. Sch.)	Statement 8	225.					
22	Capital stock		100.		100.			
23	Additional paid-in capital							
24	Retained earnings	Statement 9	23,853.		5,239.			
25	Adjustments to shareholders' equity (Att. Sch.)							
26	Less cost of treasury stock				(
			24,178.		5,339.			
27 Total liabilities and shareholders' equity 24,170. Schedule M-1 Reconciliation of Income (Loss) per Books With Income (Loss) per Return								
	Net income (loss) per books	-18,528.	5 Income recorded on boo					
		20/0200	included on Schedule K,					
Z	income included on Schedule K, lines 1, 2, 3c, 4,		10 (itemize):	mico i un ocym	·			
	5a, 6, 7, 8a, 9, 10, not recorded on books this year							
	(itemize):		a Tax-exempt interest \$	·				
		<u> </u>	e padautana tahun da d	Cahadula V. linas 4				
3	Expenses recorded on books this year not		6 Deductions included on S					
	included on Schedule K, lines 1 through 12,		through 12, and 14l or (1					
	and 14I or (14m) (itemize):		against book income this	•				
	a Depreciation \$		a Depreciation \$					
	b Travel and entertainment \$ 362.			<u> </u>				
		362.						
4	Add lines 1 through 3	-18,166.		e 17e). Line 4 less line 7	-18,166.			
	Analysis of Accu	ımulated Adjustmen	ts Account, Other A	djustments Accoun	t, and			
્ક	chedule M-2 Shareholders' U	ndistributed Taxable	Income Previously	Taxed (see page 32 of the	instructions)			
			(a) Accumulated adjustments account	(b) Other adjustments account	(c) Shareholders' undistributed taxable income previously taxed			
4	Release at hoginaing of the user		23,853.					
	Ealance at beginning of tax year							
	Ordinary income from page 1, line 21		1.					
3	Other additions Statement 6		10 167					
4	Loss from page 1, line 21	•••••						
5	Other reductions Statement 7		362					
6	Combine lines 1 through 5		5,325.					
7	Distributions other than dividend distributions		86.					

Form 1120S (2004)