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12 **UNITED STATES DISTRICT COURT**
13 **FOR THE CENTRAL DISTRICT OF CALIFORNIA**

14 SECURITIES AND EXCHANGE
15 COMMISSION,

16 Plaintiff,

17 vs.

18 ENDOCARE, INC., KEVIN M.
19 QUILTY, and JERRY W. ANDERSON,

20 Defendants.

Case No. **CV06-4502 RSWL (SSx)**
COMPLAINT

21 Plaintiff Securities and Exchange Commission ("Commission") alleges as
22 follows:

23 **JURISDICTION AND VENUE**

24 1. The Court has jurisdiction over this action pursuant to Sections 20(b),
25 20(d)(1), and 22(a) of the Securities Act of 1933 ("Securities Act"), 15 U.S.C. §§
26 77t(b), 77t(d)(1), and 77v(a), and Sections 21(d)(3)(A), 21(e), and 27 of the
27 Securities Exchange Act of 1934 ("Exchange Act"), 15 U.S.C. §§ 78u(d)(3)(A),
28 78u(e), and 78aa. Defendants have, directly or indirectly, made use of the means
or instrumentalities of interstate commerce, of the mails, or of the facilities of a
national securities exchange, in connection with the transactions, acts, practices,
and courses of business alleged in this Complaint.

1 2. Venue is proper in this district pursuant to Section 22(a) of the
2 Securities Act, 15 U.S.C. § 77v(a), and Section 27 of the Exchange Act, 15 U.S.C.
3 § 78aa, because certain of the transactions, acts, practices, and courses of conduct
4 constituting violations of the federal securities laws occurred within this district.

5 SUMMARY

6 3. This matter involves a financial fraud perpetrated on the investing
7 public by Endocare, Inc. ("Endocare") and the actions of certain of its senior
8 management, including defendants Kevin M. Quilty, Endocare's senior vice
9 president of sales and marketing, and Jerry W. Anderson, former president of an
10 Endocare subsidiary. At the time of the alleged violations, Endocare developed
11 and distributed medical devices for use in the treatment of various types of cancers
12 and urological ailments. Endocare generated most of its revenue from the sale of
13 its cryocare surgical system (referred to as a "box") and disposable probes that
14 were used with the box in the treatment of prostate cancer.

15 4. Throughout 2001 and 2002, Endocare booked false sales, engaged in
16 improper revenue recognition practices, and improperly understated or delayed the
17 recognition of expenses to inflate earnings. Endocare's senior management also
18 made false statements regarding Endocare's revenue during analyst conference
19 calls. Quilty entered into numerous undisclosed side agreements and "parked"
20 boxes shipped to Endocare-controlled storage facilities. Additionally, Anderson
21 established fictitious business entities used to "purchase" \$1.2 million worth of
22 Endocare equipment in September 2002.

23 5. Defendants' actions resulted in Endocare overstating net revenue by at
24 least 16% for 2001, 17% for the first quarter of 2002, and 33% for the second
25 quarter of 2002 as reported in the financial statements included in its periodic
26 filings. Additionally, Endocare's financial statements understated its pre-tax loss
27 for 2001 by 20%, and falsely reported pre-tax earnings for the first two quarters of
28 2002, rather than properly reporting substantial pre-tax losses. Endocare's

1 financial statements for the third quarter of 2002 would have similarly contained
2 misstatements, but Endocare never filed its Form 10-Q for that period because the
3 acting controller (the “whistleblower”) raised serious questions about Endocare’s
4 accounting practices. Endocare also included a misleading consolidated income
5 statement for the third quarter of 2001, in an amended Form S-3 registration
6 statement filed on November 14, 2001, from which Endocare realized gross
7 proceeds of \$78.2 million. Furthermore, Endocare incorporated by reference the
8 inflated third quarter 2001 results in a registration statement filed in March 2002.

9 6. Endocare improperly received a direct and material benefit from its
10 fraud. First, in November 2001, it received gross proceeds of \$78.2 million as a
11 result of a stock offering conducted at a time when the price of its common stock
12 was inflated as a result of the fraud. Second, in March 2002, Endocare completed
13 the acquisition of a company, using a combination of cash and more than 1.6
14 million shares of Endocare common stock to purchase the company. In this way,
15 Endocare capitalized on the inflated value of its stock, which was created by
16 Endocare’s financial fraud.

17 7. After the whistleblower made his allegations, Endocare committed
18 further violations in the course of investigating the allegations. The company
19 made misleading disclosures in its Forms 8-K and its press releases. First, on
20 December 19, 2002, Endocare announced in a Form 8-K and press release the
21 termination of the whistleblower for conduct “materially injurious to the
22 company.” One week before issuing the December 19 Form 8-K and a concurrent
23 press release, Endocare had disclosed that the company’s independent auditors,
24 KPMG LLP, had concluded that KPMG could no longer rely on the
25 representations of management. The December 19 Form 8-K and release,
26 however, falsely implied that Endocare had terminated the bad actors responsible
27 for KPMG’s concerns when, in fact, the culpable individuals remained at the
28 company and approved the disclosure regarding termination of the whistleblower.

1 Second, on March 11, 2003, Endocare issued a press release in which it announced
2 that, after an independent investigation, the audit committee had concluded that
3 there “was no indication of fraud or intentional wrongdoing by management.”
4 This statement was false because the company had not conducted an “independent”
5 investigation, and because an internal review, in fact, had uncovered evidence
6 suggesting intentional manipulation. The company then filed a March 14, 2003
7 Form 8-K containing a similar false and misleading statement.

8 8. As alleged more specifically below, Endocare violated the antifraud,
9 reporting, record-keeping, and internal controls provisions of the federal securities
10 laws. Quilty violated the record-keeping and internal controls provisions of the
11 securities laws, and aided and abetted Endocare’s violations of the reporting and
12 record-keeping provisions. Finally, Anderson violated the record-keeping and
13 internal controls provisions, and he aided and abetted Endocare’s violations of the
14 record-keeping provisions. By this complaint, the Commission seeks permanent
15 injunctions from future violations of the federal securities laws, disgorgement of
16 all benefits received by defendant Quilty, and civil penalties from all defendants.

17 THE DEFENDANTS

18 9. Endocare, Inc. is incorporated in Delaware, with its principal place of
19 business in Irvine, California. Endocare’s common stock is registered with the
20 Commission pursuant to Section 12(g) of the Exchange Act. Endocare’s common
21 stock was listed on the Nasdaq Stock Market until January 16, 2003, when
22 Endocare was delisted for failing to file its periodic reports with the Commission.
23 Endocare, however, became compliant with the Commission’s reporting
24 requirements on June 28, 2004. Endocare’s common stock currently trades on the
25 Over-the-Counter Bulletin Board.

26 10. Kevin M. Quilty, age 52, is a resident of Washington Crossing,
27 Pennsylvania. Quilty has been the senior vice president of sales and marketing at
28 Endocare since February 2001 and continues to be employed by Endocare as a

1 senior vice president.

2 11. Jerry W. Anderson, age 59, is a resident of Gunter, Texas. Anderson
3 was the president of Endocare's subsidiary, Advanced Medical Procedures, and
4 served as Endocare's vice president of sales and marketing from 1999 to early
5 2001. Anderson no longer works at Endocare.

6 BACKGROUND

7 A. Endocare's Reporting Obligations

8 12. As a public company, Endocare was required to comply with federal
9 statutes, rules, and regulations to maintain public trading of its stock and to sell its
10 securities to the public.

11 13. These statutes, rules, and regulations, which are designed to ensure
12 that financial information is accurately recorded and publicly disclosed, required
13 Endocare to, among other things: (a) make and keep books, records, and accounts,
14 which, in reasonable detail, accurately and fairly reflected its transactions and
15 dispositions of assets; (b) devise and maintain a system of internal accounting
16 controls sufficient to provide reasonable assurances that the transactions were
17 recorded as necessary to permit preparation of financial statements in conformity
18 with Generally Accepted Accounting Principles ("GAAP") or any other criteria
19 applicable to such statements and to maintain accountability for assets; (c) file with
20 the Commission accurate annual, current, and quarterly reports on the appropriate
21 forms including a financial statement containing the company's balance sheet and
22 statements of income and cash flows prepared in conformity with GAAP; and (d)
23 file with the Commission periodic reports that did not make any untrue statement
24 of material fact or omit to state a material fact necessary in order to make the
25 statements made, in the light of the circumstances under which they were made,
26 not misleading.

27 14. Pursuant to the Commission's rules and regulations, Endocare
28 reported sales revenue and income for specific periods, i.e., as of the end of each

1 quarter and at the end of its fiscal year. Endocare used a calendar year as its fiscal
2 year. In 2001, Endocare's first quarter ended March 31; its second quarter ended
3 June 30; its third quarter ended September 30; and its fourth quarter ended
4 December 31. In addition to filing annual and quarterly reports with the
5 Commission, Endocare also issued earnings press releases and held conference
6 calls with analysts and investors to discuss its financial performance on a periodic
7 basis, usually after the end of a quarter and before Endocare made its filings with
8 the Commission.

9 15. Endocare's senior management knew or was reckless in not knowing
10 that Endocare's public filings and earnings releases contained materially false and
11 misleading information about Endocare's financial performance and business.

12 **B. Applicable Accounting Rules**

13 16. Under GAAP and the Commission's rules and regulations, Endocare
14 could recognize revenue from a sale during a particular reporting period only if:
15 (1) persuasive evidence existed of a sales arrangement with a customer;
16 (2) delivery of the product had occurred; (3) the price for the product was fixed or
17 determinable; (4) collectibility of the sales price was reasonably assured; and
18 (5) Endocare had substantially performed all of its obligations to the customer.

19 17. GAAP and, in particular, Financial Accounting Standards Board
20 Statement of Concepts No. 5 ("CON 5"), provide that revenue recognition is not
21 appropriate before merchandise is exchanged for cash or claims to cash.

22 18. Accounting Principles Board Opinion No. 29 ("APB 29") directs that
23 the revenue recognized of a nonmonetary asset acquired in exchange for another
24 nonmonetary asset is the fair value of the asset surrendered. APB 29 also requires
25 that material, non-monetary transactions be disclosed in a company's public
26 filings.

27 19. Financial Accounting Standards Board Statement No. 57 ("FAS 57")
28 states that financial statements shall include disclosures of related party

1 transactions that are material.

2 20. Also, Financial Accounting Standards Board Statement No. 48 (“FAS
3 48”) provides that revenue should not be recognized when the buyer’s obligation to
4 the seller is contingent on resale of the product. FAS 48 also does not normally
5 permit recognition of revenue on a sale with a right of return. The only exception
6 to this rule exists when there is a history of such sales to provide a basis for
7 estimating the amount of future returns and if income is reduced to reflect the
8 estimated future returns through the establishment of a reserve for returned goods.

9 21. In addition, Accounting and Auditing Enforcement Release
10 (“AAER”) No. 108 and Staff Accounting Bulletin (“SAB”) No. 101 set forth
11 certain criteria that must be met to recognize revenue from bill and hold sales.
12 Under GAAP, to recognize revenue on sales in which Endocare, as the seller,
13 maintained inventory of the sold goods (otherwise known as/referred to as “bill-
14 and-hold” sales), Endocare had to satisfy the following requirements: (1) the risks
15 of ownership for the goods had to have passed to the buyer; (2) the customer must
16 have made a fixed commitment to purchase the goods, preferably reflected in
17 written documentation; (3) the buyer, not the seller, must have requested that the
18 transaction be on a bill-and-hold basis and must have had a substantial business
19 purpose for ordering the goods on a bill-and-hold basis; (4) there must have been a
20 fixed schedule for delivery of the goods that was reasonable and consistent with
21 the buyer’s business purpose; (5) the seller must not have retained any specific
22 performance obligations such that the earnings process was not complete; (6) the
23 ordered goods must have been segregated from the seller’s inventory and not have
24 been subject to being used to fill other orders; and (7) the equipment must have
25 been complete and ready for shipment.

26 22. Finally, GAAP also requires that expenses be recognized in the period
27 in which liabilities are incurred for goods and services that are expended either
28 simultaneously with the purchase or soon after.

1 **C. Endocare's Revenue Recognition Policies And "Record Revenue"**

2 **Trend**

3 23. According to Endocare's public filings in 2001 and 2002, the
4 company's revenue recognition policy required that revenue, including revenues
5 from sales to distributors, could be recognized upon shipment for sales of boxes
6 and disposable cryoprobes, provided acceptance was assured and collectibility was
7 probable.

8 24. After obtaining Medicare coverage in July 1999 for use of its box in
9 cryosurgery, Endocare began reporting a consistent history of "record revenue"
10 growth quarter over quarter in its public filings, analyst conference calls, and press
11 releases. Endocare's reported revenue began to rise more significantly beginning
12 with the first quarter of 2001, increasing from \$2.8 million for the quarter ended
13 March 31, 2001, to \$11.4 million for the quarter ended June 30, 2002.

14 **THE FRAUDULENT SCHEMES TO OVERSTATE**

15 **REVENUE IN 2001 AND 2002**

16 25. Before revenue was recognized by Endocare, every box sale was
17 approved by either Endocare's chief executive officer ("CEO") or its chief
18 financial officer ("CFO"), who indicated their approval by initialing the customer's
19 purchase order, which was then forwarded to the finance department to record the
20 sale.

21 26. Since 1999, Endocare employees were required to use a template
22 purchase order to ensure there were clear, unconditional terms as required by
23 GAAP. The policy of the finance department was to record revenue only if
24 (1) there was an unconditional purchase order; (2) delivery requirements were met;
25 and (3) the customer was creditworthy.

26 27. Sales of many boxes were fraudulently recorded and/or reported as
27 revenue by Endocare in 2001 and 2002.

28 28. Endocare's improper revenue recognition practices included

1 (1) false sales; (2) various contingent transactions, including bill and hold sales and
2 side agreements with contingent sales terms; (3) agreements containing
3 undisclosed financial incentives for customers to purchase boxes; and (4) an
4 improper non-cash swap transaction. Quilty and Anderson participated in several
5 of these transactions.

6 **A. Endocare's False Sales to Inflate Revenue**

7 29. Endocare fraudulently recognized \$1,450,000 in revenue on three
8 false sales transactions. In December 2001, Endocare's CEO called a physician in
9 Celebration, Florida and asked him to sign a purchase order for a box, telling him
10 that Endocare needed additional box revenue before the end of the year. After
11 contacting the physician, the CEO instructed Endocare's Southeast regional sales
12 director that he should forward a purchase order and side-letter agreement to the
13 physician-customer. Endocare's sales director copied Quilty on a December 26,
14 2001 e-mail in which the sales director attached the side letter to the physician.
15 The side letter said that the Florida physician was purchasing the unit "on behalf of
16 a physician-owned company, of which he is an investor" and that the "company is
17 in the process of formation." The side letter also stated that "Endocare will assist
18 in the formation and resale of the system into existing targeted or future
19 partnerships" and that "[w]hen the company is formed, [the physician] may
20 transfer some or all ownership of this system to the company."

21 30. These contingencies set forth in the side-letter were not included on
22 the purchase order approved by the CEO and submitted to the finance department.
23 Endocare then shipped the box to an Endocare-controlled storage facility in
24 Florida, where it remained until September 2002. During KPMG's third quarter
25 review, Endocare's CEO contacted the physician in Celebration, Florida to explain
26 to him how to fill out KPMG's confirmation request and confirm the accounts
27 receivable. The CEO also warned the physician that an auditor from KPMG might
28 contact him and that it was important to tell the auditor that the physician had

1 instructed Endocare to ship the box to Endocare's storage facility, which was not
2 true. The physician followed the CEO's instructions.

3 31. In a meeting in late August or early September 2002 at Endocare,
4 Anderson, the head of Endocare's billing unit, informed Endocare's CEO and
5 Quilty that he intended to leave Endocare and offered to purchase a box and probes
6 to start a mobile prostate therapy business. The CEO had previously told
7 Anderson that Endocare could not sell a box to an employee. About one week
8 before the close of the third quarter of 2002, however, Anderson again presented
9 his proposal to the CEO and to Quilty. This time, Endocare's CEO suggested that
10 Anderson "purchase" multiple boxes and pay Endocare when Anderson's new
11 business was generating sufficient revenue. The CEO instructed Anderson to use
12 names on the purchase orders that were familiar so as to seem legitimate and not
13 raise suspicion.

14 32. Following the CEO's direction, Anderson instructed his subordinate
15 at the billing unit to create two purchase orders in the names of Florida Medical
16 Systems and Southwest Urology, two dbas that Anderson had previously
17 registered. Anderson also instructed the subordinate to sign the purchase orders
18 using the names of real employees who worked for known Endocare customers.
19 Anderson further instructed his subordinate to fax the purchase orders to Quilty at
20 Endocare. Anderson's subordinate forged the signatures of Endocare's customers
21 on the purchase orders.

22 33. When the Southwest Urology purchase order came in, Endocare's
23 CFO asked whose name was on the document. Upon hearing the name, the CFO
24 responded that he did not want to sign off on the order and that the CEO needed to
25 approve it. The CEO did, and Endocare booked \$1.2 million in revenue. Shortly
26 after the forged purchase orders were signed, the internal investigation ensued, and
27 the third quarter financials were delayed.

28 34. Endocare's revenue recognition on these transactions was improper

1 under GAAP. CON 5 provides that revenue recognition is not appropriate until
2 merchandise is exchanged for cash or claims to cash. Here, Endocare had no
3 claims to cash and should not have recognized revenue on false and contingent
4 sales.

5 **B. Endocare Improperly Recognized Revenue On Box Sales Involving Bill**
6 **And Hold Sales**

7 35. Endocare improperly recognized \$200,000 in revenue from
8 Endocare's Southeast regional sales director's sale of a box in December 2001 to
9 an entity called South Florida Partnership, which was to be formed by a
10 businessman in the area. The box was shipped to Endocare's storage facility in
11 Florida and remained there through April 2002. The representative and managing
12 partner of the South Florida venture partnership never developed a physician
13 partnership for the box, and in fact still owed Endocare \$150,000 for a box
14 purchased three months earlier. Endocare's CEO and Quilty knew that the box
15 remained in storage without an end user as late as February 12, 2002, six weeks
16 after the year end and before Endocare filed its Form 10-K reporting this revenue.

17 36. In March 2002, Endocare's Southeast regional sales director sold
18 another box to the same representative partner of the South Florida venture
19 partnership. The Endocare sales director negotiated and executed a side agreement
20 that Quilty approved. The side agreement stated that the box was intended for
21 another physician and that Endocare would pay the representative of the venture
22 partnership a \$25,000 commission upon the resale of the unit to the end-user
23 physician. Endocare's sales director did not include this side letter with the
24 purchase order. Endocare's CFO approved the purchase order. The side-letter,
25 however, was not forwarded to the finance department for purposes of recording
26 the sale. Endocare then shipped the box to the Endocare storage facility in Florida
27 and recognized \$250,000 in revenue from the transaction. The partnership's
28 representative never paid for the March 2002 box. Endocare agreed to this side

1 agreement because it allowed Endocare to book a sale in the first quarter of 2002.

2 37. Endocare also improperly recognized revenue from the sale of three
3 boxes to American Kidney Stone Management (“AKSM”) in March 2002.
4 Endocare shipped the boxes to AKSM, but AKSM refused delivery, citing space
5 concerns. Endocare’s CFO approved the purchase order of the sale of the three
6 boxes to AKSM. Upon AKSM’s refusal to accept delivery, an Endocare salesman,
7 with Quilty’s approval, leased a storage unit under his own name and paid for the
8 unit with an Endocare corporate credit card. Endocare reimbursed the salesman for
9 the charge on the credit card. AKSM took possession of one of the boxes in May
10 2002, while the other box remained in storage until January 20, 2003. Endocare’s
11 senior management knew that the AKSM boxes were sitting in storage. AKSM
12 never paid for the two boxes.

13 38. In addition to failing to meet the revenue recognition criteria of CON
14 5 due to the contingent nature of these sales, and therefore failing to meet the
15 requirement that merchandise be exchanged for claims to cash, these transactions
16 further failed to meet revenue recognition criteria under Accounting and Auditing
17 Enforcement Release (“AAER”) No. 108 and the guidance under Staff Accounting
18 Bulletin (“SAB”) No. 101 for bill and hold sales. Endocare did not meet the
19 elements of revenue recognition for bill and hold transactions. There was no fixed
20 delivery schedule, and the AKSM boxes were put into a storage unit paid for by an
21 Endocare salesman.

22 **C. Endocare Entered Into Undisclosed Side Agreements to Improperly**
23 **Inflate Revenue**

24 39. For many customers, Endocare allowed the customer’s payment for
25 the box to be contingent upon successful formation of a business, the box
26 generating a minimum number of procedures, and/or resale of the box to an end
27 user. None of these side agreements and payment terms was reflected in the
28 purchase orders approved by the CEO and/or the CFO, or disclosed in Endocare’s

1 public filings.

2 40. In a box sale for \$250,000 to Innovative Medical Technologies
3 (“IMT”) in December 2001, although the purchase order and invoice indicated 90-
4 day payment terms, Quilty agreed and confirmed in a written side agreement that
5 IMT’s payment would not be due until the box generated a minimum number of
6 procedures. Endocare’s CEO approved the minimum procedure guarantee. In
7 addition, in an unexecuted letter from Quilty to IMT, dated December 20, 2001,
8 Endocare promised that it would assist IMT in forming an organization around the
9 box, such as a physician practice group, or in reselling the unit. IMT never paid
10 for the box despite ordering another unit in June 2002.

11 41. In June 2001, Endocare recognized \$250,000 in revenue on a box sale
12 to a New York physician, whose purchase of the box was contingent upon the
13 successful formation of his physician partnership. After executing the purchase
14 order, Quilty and another salesman offered to incentivize the New York physician
15 to form the partnership and obtain financing to pay for the box by crediting the
16 physicians for procedures performed on equipment not owned by these physicians.
17 Through this arrangement, Endocare gave the New York physician a \$64,500
18 check in July 2002 for procedures performed by other physicians. Endocare’s
19 senior management approved this payment one year after Endocare recognized the
20 revenue from the sale.

21 42. In September 2001, Endocare’s CEO and its Southeast regional sales
22 director requested that a physician in Gainesville, Florida take delivery of a box for
23 \$250,000, pending the ultimate sale of the box to the eventual end user. The end
24 user was an associate of the Gainesville physician who was interested in forming a
25 physician partnership to purchase a box. The Gainesville physician, who had
26 already purchased his own box in June 2001, but still had not paid for it, agreed to
27 assist in the sale to his associate. The Gainesville physician, however, was
28 unsuccessful in helping Endocare sell the box to his associate by the end of the

1 third quarter of 2002. Endocare's CEO then called the Gainesville physician and
2 told him that "it would really help Endocare" if he would take the box pending its
3 eventual sale to his associate.

4 43. The Gainesville physician asked Endocare's sales director for written
5 confirmation that Endocare would resell the unit in the event that the associate
6 declined to purchase the box, and requested that the sales director's supervisor,
7 Quilty, sign the letter agreement. In response, Quilty called the physician and
8 confirmed that Endocare would resell the unit if the associate refused to purchase
9 the box. Quilty sent the Gainesville physician a side-letter agreement, reviewed by
10 Endocare's CEO, affirming the commitment. The box was shipped to Endocare's
11 storage facility in Florida in September 2001, where it remained through October
12 2002. Endocare improperly recognized revenue from this transaction in the third
13 quarter of 2001.

14 44. In March 2002, Endocare improperly recognized revenue from a
15 transaction with Focus Surgery, Inc. Endocare purchased \$450,000 in equipment
16 from Focus Surgery, and agreed to pay \$250,000 for the development of a software
17 program to make the Focus Surgery equipment compatible with Endocare's box.
18 In a March 12, 2002 e-mail from an Endocare salesman to Focus Surgery, a copy
19 of which was sent to Quilty, the Endocare salesman confirmed that Endocare
20 would purchase equipment from Focus Surgery. In that March 12 email, which
21 was sent two weeks before the date of the transaction, the Endocare salesman
22 requested that Focus Surgery purchase one box from Endocare and promised to
23 help Focus Surgery resell the box if no procedure revenue materialized from the
24 venture. It was understood between both entities' representatives, including
25 Quilty, that Focus would use Endocare's \$250,000 payment for the development of
26 the software program to pay for the \$250,000 box it purchased from Endocare.

27 45. During a telephone conversation on or about June 25, 2002, between
28 Focus's representative and Endocare's salesman, it was agreed that Focus's check

1 to Endocare would be dated June 28, 2002, and Endocare's check to Focus would
2 be dated July 1, 2002. These selected dates had the intended effect of pushing
3 Endocare's expense into the third quarter, as well as providing Focus Surgery with
4 the funds to pay Endocare before the end of the second quarter. Endocare's CFO
5 approved the \$250,000 expenditure to Focus Surgery and signed the July 1, 2002
6 post-dated check, which was actually issued on June 28, 2002. The CFO also
7 approved the purchase order for Focus Surgery to acquire a box from Endocare.
8 At the time he approved the purchase order, the CFO was aware that Endocare was
9 buying software from Focus Surgery at the same price that Endocare was selling its
10 box to Focus Surgery. The purchase order stated that Focus Surgery was required
11 to pay for the box in 90 days, without reference to the fact that Endocare was
12 simultaneously obligated to pay for the software program within the same time.

13 46. In June 2002, Endocare's Southeast regional sales director negotiated
14 the sale of a box to Tri-States Cryotherapy ("Tri-States"), a partnership that
15 included five limited partners and one general partner, in a transaction that
16 included a side letter committing Endocare to help resell the box. Quilty, who
17 approved the side letter, discussed its terms with Endocare's CEO and CFO. The
18 CFO authorized the transaction, including the side letter. The purchase order did
19 not include or reflect the side agreement. Endocare improperly recognized
20 \$250,000 in revenue from this transaction.

21 47. In June 2002, Endocare's CEO participated in negotiations that led to
22 the sale of three boxes and accessories for \$900,000 to a physician in California,
23 whereby Endocare agreed that no payment was due for six months and that the
24 physician could withdraw from the deal if the number of procedures generated by
25 the units did not meet projections. In a written proposal reviewed by the CEO, the
26 California physician was offered a \$45,000 "marketing contribution," no
27 equipment costs for six months, a possible extension of the six month payment
28 terms, assistance in securing an outside investor for a physician partnership, and

1 assistance in reselling at least one of the boxes. Despite the existence of these
2 various contingent terms and continuing performance obligations on the part of
3 Endocare, Endocare recognized \$900,000 in revenue in June 2002. The purchase
4 order, which was approved by Endocare's CFO, did not reflect the contingent
5 terms or continuing performance obligations.

6 48. Endocare's recognition of revenue on these transactions was not
7 appropriate under GAAP. These transactions failed the CON 5 requirement that
8 revenue should not be recognized before merchandise is exchanged for cash or
9 claims to cash. Several of the transactions also failed to meet the criteria in FAS
10 48. FAS 48 provides that revenue should not be recognized when the buyer's
11 obligation to the seller is contingent on resale of the product. In addition to the
12 resale agreement in the Focus Surgery transaction, the timing of the checks
13 exchanged between Focus Surgery and Endocare establishes that Focus Surgery
14 paid for the Endocare box with Endocare's money, making the exchange of assets
15 between the companies inappropriate for revenue recognition under APB 29.

16 **D. Endocare Induced Customers with Undisclosed Financial Incentives**

17 49. In an effort to sell more boxes, Endocare provided a range of financial
18 incentives to its customers that varied from consulting fees, to partnership
19 development fees, to guaranteed procedure revenue. None of these incentives were
20 disclosed in the box purchase orders or in Endocare's public filings.

21 50. In December 2001, Quilty sold two boxes for \$500,000 to
22 Biotechnology Integration Management ("BIM"), which was a dba wholly owned
23 by a member of the board of managers of Bay Area Mobile Medical ("BAMM").
24 BAMM had previously purchased a box in September 2001. BIM's owner, who
25 was in Chapter 11 bankruptcy, signed two purchase orders for BIM in December
26 2001. In order to reduce the owner's downside risk, Quilty signed a side-letter, in
27 which Endocare agreed to provide BIM's owner with guaranteed minimum
28 procedure revenue of three procedures per month, worth \$15,000 for each box for

1 six months, for a total commitment of \$180,000. Quilty also agreed to pay BIM's
2 owner a consulting fee of \$5,000 per month for an indeterminate amount of time,
3 beginning January 1, 2002. By June 2002, both Quilty and Endocare's CFO knew
4 that BIM's owner could not pay for these boxes. Quilty proposed that if BAMB
5 obtained financing to purchase both the BIM and BAMB boxes, Endocare would
6 extend the minimum procedure payments for 48 months, and include a minimum
7 procedure guarantee for all three boxes. The purchase orders, which were
8 approved by Endocare's CEO, did not include or reflect any of the side agreements
9 and financial incentives.

10 51. In late June 2002, Endocare's CFO approved recognition of \$300,000
11 in revenue from the sale of another box to BIM on June 28, 2002. Concurrently
12 with the sale, Endocare received a \$500,000 check from BIM's owner to pay for
13 the two boxes purchased in December 2001, and recorded the cash receipt on June
14 28, 2002. Endocare's CFO agreed to hold the check until financing was completed
15 to cover the check. The CFO was notified around July 9, 2002, that the check
16 bounced. BIM did not submit a new check, and BIM's owner made no payments
17 on the three boxes he "purchased" from Endocare.

18 52. Endocare also recorded \$1,000,000 in revenue from the sale of boxes
19 to Theratech Ventures LLC, even though Endocare had provided hundreds of
20 thousands of dollars in financial incentives to Theratech. For example, in
21 November 2001, Quilty proposed that Theratech "develop" five cryotherapy
22 partnerships and, in a written proposal, offered Theratech \$20,000 per month in
23 development fees beginning January 1, 2002, as well as expenses related to the
24 development of the partnerships. Theratech then signed a purchase order for its
25 first box in December 2001, and Endocare began paying the \$20,000 per month fee
26 and expenses to Theratech. Endocare's CFO approved the Theratech purchase
27 order, which was dated December 17, 2001. The CFO also began signing monthly
28 checks and approving invoices to Theratech for "development fees" beginning in

1 February 2002. At the time he was approving payments to Theratech, the CFO
2 was aware of Quilty's deal with Theratech and understood Endocare's ongoing
3 obligation to pay Theratech \$20,000 each month.

4 53. In fact, in June 2002, Quilty extended the agreement for Endocare to
5 pay the monthly development fees for another six months. The CFO, in turn,
6 continued to pay Theratech its \$20,000 fees consistently each month. Moreover, as
7 reflected in an email dated July 12, 2002, Quilty again guaranteed Theratech a
8 minimum of two procedures per month, worth \$2,500 each, for 40 months, in an
9 attempt to assist Theratech in obtaining financing for its December 2001
10 "purchase." The CFO approved some of these payments, as well as the
11 development fees. Endocare even invested \$36,000 in a Theratech-developed
12 partnership in September 2002 and guaranteed a minimum of \$5,000 per month in
13 procedure revenue for 24 months. In addition, the CFO was the officer who signed
14 the subscription agreement and the corresponding check through which Endocare
15 invested \$36,000 in the Theratech-developed partnership.

16 54. In September and the first two days of October 2002, Quilty and
17 Endocare's CEO negotiated the sale of three more boxes to Theratech for
18 \$750,000. Endocare offered Theratech a \$500,000 equity investment, a \$750,000
19 loan, a \$100,000 fee for each partnership developed, and an extension of the
20 \$20,000 per month development fee, plus expenses, through December 2003.
21 Endocare's CFO, knowing of all the payments to Theratech throughout 2002,
22 approved Theratech's September 30, 2002 purchase order for the three additional
23 boxes. The final side letter, executed concurrently with the purchase order
24 received electronically by Endocare on October 2, 2002, included the \$750,000
25 loan, \$100,000 fee for each partnership developed by Theratech, and the extension
26 of the \$20,000 monthly development fee. Notwithstanding all the financial
27 inducements Endocare gave to Theratech, Endocare recorded revenue on the sales
28 to Theratech in December 2001 (\$250,000), and for three boxes on September 30,

1 2002 (\$750,000), despite the fact that the final agreement for the latter sale was not
2 received at Endocare until October 2, 2002. On December 12, 2002, Theratech
3 rescinded the purchase of the three September 2002 boxes.

4 55. Endocare's above-described financial inducements to its customers,
5 coupled with the lack of reasonable assurances to collect any remaining balance
6 purportedly due to Endocare, rendered revenue recognition inappropriate under
7 GAAP. For example, Accounting Research Bulletin No. ("ARB") 43, Chapter 1A
8 ¶1 states that "profit is deemed to be realized when a sale in the ordinary course of
9 business is effected, unless the circumstances are such that the collection of the
10 sale price is not reasonably assured." In this instance, Endocare knew that BIM
11 had a tenuous payment history, and that without providing cash in the form of
12 consulting and guaranteed payments, the BIM and BMM companies had little
13 chance of paying their invoices from Endocare. Endocare knew that it was paying
14 Theratech to establish its business with no guarantee that Theratech would ever be
15 able to pay for its purchases from Endocare. Under GAAP, any recognition of
16 revenue on these transactions was improper.

17 **E. Endocare Improperly Recognized Revenue From a Non-Cash Swap**
18 **Transaction**

19 56. In March 2002, Endocare improperly recognized revenue from a non-
20 cash swap transaction conducted with AKSM, in which Endocare accepted a
21 competitor's device previously acquired by AKSM in exchange for AKSM
22 receiving an Endocare box. Endocare recorded the full sale price of the box,
23 \$250,000, as revenue even though the competitor's device that was received as
24 "payment" was valued at only about \$70,000. Endocare's accounting records
25 reflect that the receivable was "washed" against the payable to AKSM. Both
26 Endocare's CEO and its CFO approved the non-cash swap. Before Endocare's
27 CFO signed the purchase order, Quilty made the CFO aware of the fact that
28 Endocare had committed to purchase a competitor's device from AKSM. The

1 CFO, in fact, approved the invoice from AKSM, obligating Endocare to purchase
2 that equipment from AKSM. The purchase order did not reflect that this was a
3 non-cash swap transaction. Endocare also failed to disclose this swap transaction
4 in its public filings.

5 57. Endocare improperly recognized revenue on this transaction. APB 29
6 directs that the cost of a nonmonetary asset acquired in exchange for another
7 nonmonetary asset is the fair value of the asset surrendered. Because Endocare
8 was only able to collect about \$70,000 (the fair value of the competitor machine
9 received from AKSM) in assets from the sale of one box, Endocare's revenue from
10 the sale of that box likewise should have been limited to \$70,000, instead of the
11 \$250,000 in revenue it recorded. APB 29 also requires that material, non-monetary
12 transactions, such as this one, be disclosed in a company's public filings.

13 **ADDITIONAL IMPROPER TACTICS USED TO INFLATE**

14 **ENDOCARE'S OVERALL WORTH**

15 **A. Endocare Understated Its Expenses, Thereby Inflating Earnings**

16 58. In addition to Endocare's improper revenue recognition practices
17 described above, Endocare engaged in conduct that resulted in Endocare's
18 understatement of expenses in the first two quarters of 2002, thereby overstating
19 pre-tax earnings. Specifically, Endocare delayed recording almost \$470,000 in
20 first and second quarter 2002 expenses until the third quarter of 2002. None of the
21 entries were appropriate under GAAP.

22 59. In late May 2002, Endocare received a \$230,000 invoice from a
23 vendor who developed marketing materials for Endocare, for services rendered in
24 April and May 2002. Payment of the expense was not approved, however, until
25 some time in late July 2002. Endocare failed to properly accrue for the expense in
26 the second quarter when incurred, but rather, posted the expense from the invoice
27 on and as of July 31, 2002 and issued a check to the vendor on August 5, 2002.
28 Endocare had recorded no accrual in the second quarter related to these expenses.

1 Furthermore, although Endocare's CEO approved payment and expense
2 recognition in late July 2002 – well before Endocare filed its Form 10-Q for the
3 second quarter on August 15, 2002 – the expenses were not reflected in the
4 financial statements included in the second quarter Form 10-Q.

5 60. Also in July 2002, Endocare approved payment of \$65,000 to another
6 vendor for printing services rendered in the first and second quarters of 2002, and
7 \$171,000 in legal expenses for services rendered by a law firm through June 30,
8 2002. Endocare failed to properly accrue for these significant expenses in the first
9 and second quarters when they were incurred and instead recorded them in the
10 third quarter.

11 61. None of the above expenses were properly recorded under GAAP.
12 GAAP requires that such expenses be recognized in the period in which liabilities
13 are incurred for goods and services that are rendered either simultaneously with the
14 purchase or soon after. Here, Endocare had the benefit of legal and printing
15 services at the time the expenses were incurred. By failing to appropriately accrue
16 for these expenses, Endocare overstated its pre-tax earnings for the second quarter
17 of 2002 by at least 62%.

18 **B. Endocare Misled the Market about Procedure Numbers**

19 62. In addition to the accounting improprieties described above, Endocare
20 inflated its procedure revenue to artificially increase its overall worth.
21 Specifically, Endocare received significant revenue from fees generated by
22 procedures performed using Endocare-owned boxes. Procedure revenue was
23 critical to Endocare because it reflected the present and future market acceptance
24 and growth for Endocare's cryotherapy business. On February 19, 2002,
25 Endocare's CEO misrepresented Endocare's procedure volume for the 2001 year-
26 end in an analyst conference call. During the call, the CEO told analysts and
27 investors that 2,200 cryotherapy procedures were performed in 2001 using
28 Endocare boxes. This materially overstated Endocare's true procedure volume,

1 which was only 1,562 procedures. The CEO knew this representation was
2 misleading because he received weekly updates regarding procedure numbers from
3 Quilty.

4 63. In addition, on July 24, 2002, Endocare's CEO misrepresented
5 Endocare's procedure volume for the second quarter of 2002 in an analyst
6 conference call. During the conference call, the CEO told analysts that 1,300
7 cryotherapy procedures were performed in the quarter ended June 30, 2002, using
8 Endocare's box. Endocare's true procedure volume, however, was less than half
9 the reported amount – less than 600 for the quarter. The CEO knew that this
10 representation was misleading because he had received internal reports of
11 procedure volume from Quilty before the conference call that showed that
12 Endocare's actual procedure volume was less than 600.

13 64. Endocare's CFO was also present on the February 19 and July 24,
14 2002 analyst calls. During the calls, the CFO provided overviews of the
15 company's operational and financial status. With respect to the 2001 year-end call,
16 the CFO knew that Endocare's procedure volume was significantly lower than
17 2,200. Just weeks before the call, on January 8, 2002, the CFO had been copied on
18 an email from Endocare's director of finance that provided him and the CEO with
19 a spreadsheet of revenue figures for Endocare. The worksheet breaks down
20 revenue for the company. Clearly marked on the sheet is "Estimate Procedures
21 1600." Thus, the CFO knew that Endocare's procedure numbers were far less than
22 the 2,200 figure that the CEO stated during the 2001 year-end call.

23 65. Endocare's CFO also knew that the actual procedure volume was
24 significantly lower than 1,300 for the second quarter of 2002. The CFO regularly
25 attended weekly meetings for senior management, during which Quilty provided
26 updates on procedure volume. By the end of the second quarter, the CFO knew
27 from Quilty's regular updates that Endocare's procedures numbers were not close
28 to reaching its year end goal of 5,000 procedures. The CFO also knew from

1 Quilty's updates at those meetings that Endocare had not reached its second
2 quarter goal of approximately 1,200 procedures, which it needed in order to reach
3 its year end goal of 5,000 procedures.

4 66. Furthermore, throughout 2001 and 2002, both the CEO and CFO
5 misled analysts regarding Endocare's procedure volume. The analysts relied on
6 these misrepresentations when building their revenue models and quarterly notes.
7 In fact, the CEO and CFO reviewed the analysts' revenue models and notes, which
8 included Endocare's false procedure volumes, and yet the CEO and CFO failed to
9 correct their misrepresentations. For example, Bear Stearns's 2001 annual revenue
10 model states that Endocare's procedure volume for 2001 was 2,000 procedures.
11 Bear Stearns's model was based on the CEO's and the CFO's misrepresentations.
12 As discussed above, Endocare's true procedure volume was only 1,600.

13 **C. Endocare Failed to Disclose Related Party Transactions**

14 67. Endocare's largest customer in 2001 and 2002 was U.S. Medical
15 Development Ltd. ("USMD"), a division of a large urologic group of physicians
16 operating under the name U.S. Therapies LLC. In 2001, Endocare and USMD
17 entered into a distribution agreement that provided USMD with regional
18 exclusivity to market Endocare's box in exchange for a commitment to purchase at
19 least six boxes per quarter that would be sold to end-users. Pursuant to the
20 distribution agreement, Endocare sold 21 boxes from June 2001 through March
21 2002, for a total of \$4,305,000. As a result, USMD quickly began to build-up an
22 inventory of boxes in storage with no specific end users identified. Endocare
23 advanced \$900,000 to USMD for USMD to use as partial payment for the boxes
24 back to Endocare. The advance was made under the guise of an earnest money
25 payment as part of a letter of intent dated April 8, 2002, in which Endocare
26 expressed interest in acquiring USMD.

27 68. Although the letter of intent requiring the \$900,000 earnest money
28 payment to USMD was dated April 8, 2002, Endocare's CEO approved a

1 requisition for a \$900,000 check to USMD on March 27, 2002. The check
2 requisition contained instructions to date the check April 1, 2002 – effectively
3 making it a second quarter expenditure. Both the CEO and the CFO signed the
4 post-dated check to USMD, which was credited to USMD’s bank account on
5 March 29, 2002. Contemporaneous with Endocare’s check to USMD, USMD
6 issued a \$410,000 check, dated March 28, 2002, to Endocare for boxes purchased
7 in September 2001. Although Endocare posted the check to its cash receipts
8 journal on March 29, 2002, it did not deposit the check into its bank account until
9 April 12, 2002. Endocare’s files contained a note from USMD’s CFO requesting
10 that the \$410,000 check not be deposited until confirmation was received that
11 funds were available, with a notation “ask John on Friday.”

12 69. The \$900,000 payment to USMD was not disclosed to KPMG during
13 its review of Endocare’s first quarter 2002 financial statements, and it was not
14 disclosed in Endocare’s Form 10-Q for that period. Upon learning that the acting
15 controller had disclosed to KPMG the March 2002 payment to USMD during the
16 second quarter review, Endocare’s CFO told the acting controller, among other
17 things, that he should not have disclosed the USMD payment to KPMG.

18 70. The negotiations between Endocare and USMD continued into late
19 June 2002, at the same time USMD was due to purchase another six boxes under
20 the distribution agreement. At that time, USMD also owed Endocare \$2 million
21 for boxes purchased as early as November 2001. USMD did not have enough
22 money to make the payment of \$2 million it owed to Endocare. The parties agreed
23 that USMD would purchase \$1 million worth of disposable probes, rather than
24 additional boxes. Before issuing a purchase order for the probes, however, USMD
25 wanted Endocare to guarantee that it would acquire USMD. In response,
26 Endocare’s CEO offered a consulting agreement to the head of USMD, consisting
27 of a salary of \$650,000 per year, for three years, and 200,000 shares of Endocare
28 common stock, all of which was worth about \$3 million. On June 27, 2002,

1 USMD issued a purchase order for \$1 million worth of probes. Endocare's
2 acquisition of USMD was completed on September 30, 2002.

3 71. Endocare failed to properly disclose these related party transactions as
4 required by FAS No. 57 (Related Party Disclosures), which provides that financial
5 statements shall include disclosures of related party transactions that are material.
6 Endocare and USMD were related parties. USMD was not only Endocare's major
7 customer, but USMD was a related party because Endocare also had an investment
8 interest in USMD's parent company, U.S. Therapies. None of the above
9 transactions with USMD were disclosed in Endocare's public filings.

10 **ENDOCARE INITIATES AN INTERNAL INVESTIGATION AND**
11 **PUBLICLY DENIES ANY WRONGDOING**

12 72. In February 2002, the whistleblower joined Endocare as the general
13 manager of a company that Endocare had acquired. In July 2002, the
14 whistleblower began acting as Endocare's controller and assisted in closing
15 Endocare's books in the second and third quarters of 2002. During that time, the
16 whistleblower discovered a June 4, 2002 e-mail from Endocare's director of sales
17 for the Southeastern region to Quilty and the former controller, which contained a
18 status report on several outstanding receivables for boxes purportedly sold by
19 Endocare that were in warehouses. The acting controller told Endocare's CEO and
20 CFO that sending product to warehouses and calling it revenue was fraud. He
21 warned the CEO and CFO that if he discovered information to suggest this was not
22 an isolated incident, he would resign and "go out loud."

23 73. In addition, the whistleblower, who was involved in responding to the
24 due diligence inquiries of a potential acquirer of Endocare, learned that Endocare's
25 CFO had provided the potential acquirer misleading information regarding the
26 status of receivables from box sales. Specifically, the CFO represented to the
27 potential acquirer that Endocare receivables were being paid, despite the fact that
28 no payments had been received. The whistleblower told the potential acquirer that

1 he found some of the CFO's representations concerning the outstanding
2 receivables to be wrong. On October 18, 2002, the potential acquirer offered to
3 acquire Endocare at a price significantly less than anticipated, thereby effectively
4 ending the merger discussions between the two companies. On October 24, 2002,
5 the whistleblower contacted a board member and alleged accounting improprieties
6 at the company. The board member referred the allegations to the audit committee.

7 74. In late October 2002, the audit committee retained a law firm to
8 perform an initial investigation. KPMG was not satisfied that the law firm's
9 investigation was sufficient to allay concerns of fraud, and notified the audit
10 committee that KPMG's review of Endocare's third quarter 2002 financial
11 statements was incomplete. KPMG also requested further investigation into the
12 challenged transactions and suggested that the audit committee hire independent
13 counsel and an independent forensic accountant to conduct the investigation.

14 75. Endocare delayed the release of its third quarter 2002 results,
15 previously scheduled for October 30, 2002, and the filing of its quarterly report for
16 the period ended September 30, 2002. On October 30, 2002, when Endocare
17 announced its third quarter results would be delayed, its stock price dropped from a
18 close of \$5.20 on October 30, to a close of \$2.83 on October 31, more than 45%.

19 76. On October 31, at KPMG's insistence, the audit committee retained a
20 forensic accountant. On November 13, 2002, after considering the results of the
21 forensic accountant, KPMG informed the audit committee that it was not prepared
22 to complete its quarterly review until an expanded investigation of the
23 whistleblower's allegations was performed. KPMG was concerned about the
24 possible role of management in the transactions and the intent of the parties in
25 engaging in the transactions.

26 77. On December 11, 2002, KPMG informed the audit committee that it
27 concluded that it could no longer rely on the representations of Endocare's
28 management and withdrew its report on Endocare's financial statements for the

1 year ended December 31, 2001. KPMG also indicated that the company's
2 financial statements for the quarters ended March 31, 2002 and June 30, 2002
3 should not be relied upon. Endocare announced these facts in a press release on
4 December 12, 2002.

5 78. On December 19, 2002, the company announced the termination of
6 the whistleblower for "misconduct" that was "demonstrably and materially
7 injurious to the company," in a Form 8-K and press release (the "December 19
8 Form 8-K"). Endocare's CEO and CFO both approved the final press release,
9 which was attached as an exhibit to the Form 8-K. By highlighting the
10 whistleblower's alleged misconduct and failing to disclose that the CEO and the
11 CFO were members of management upon whom KPMG could not rely, the
12 December 19 Form 8-K was misleading in light of the press release that Endocare
13 issued a week before, reporting that KPMG had concluded that it could not rely on
14 the representations of management.

15 79. On March 11, 2003, Endocare issued a press release, which the CEO
16 and other board members approved, announcing the completion of the audit
17 committee's investigation. Specifically, the press release stated that "an
18 independent review and investigation of [Endocare's] accounts and accounting
19 practices [had] been completed" and that the "audit committee and its advisors"
20 had concluded that there was "no indication of fraud or intentional wrongdoing by
21 management." The March 11, 2003 press release was false and misleading in two
22 respects. First, the investigation by the law firm was not independent. Second, the
23 press release claimed that there was "no indication of fraud or intentional
24 wrongdoing." To the contrary, there was substantial evidence of fraud or
25 intentional wrongdoing. For example, in investigating Anderson's false box sales,
26 which had been shipped to a warehouse at the close of the third quarter of 2002,
27 the forensic accountant received an obviously back-dated rental agreement from
28 the supposed purchaser of the boxes. In fact, Anderson recruited a front man to

1 represent the entities that purported to purchase the equipment to the forensic
2 auditors. When the forensic accountant requested a rental agreement for the boxes
3 during the internal investigation, Anderson had the front man obtain a back-dated
4 rental agreement. This back-dated rental agreement was suspect because its
5 electronic date of November 6, 2002 was the very day on which the forensic
6 accountant requested the agreement from the supposed box purchaser. In addition,
7 the phony purchaser subsequently refused to speak to the forensic accountant about
8 the back-dated agreement and later rescinded the order.

9 80. On March 14, 2003, Endocare filed a Form 8-K announcing that the
10 audit committee had concluded its investigation, that it disagreed with KPMG that
11 KPMG could not rely on the representations of senior management, and that the
12 audit committee "concluded there had been no fraud or intentional wrongdoing by
13 the company's management." Endocare also announced the dismissal of KPMG in
14 the Form 8-K. Like the March 11, 2003 press release, the March 14 Form 8-K was
15 misleading in light of the evidence of fraud before the audit committee and the fact
16 that no investigation of management's role was performed.

17 **ENDOCARE'S RESTATEMENT OF 2000, 2001,**
18 **AND THE FIRST TWO QUARTERS OF 2002**

19 81. On December 3, 2003, Endocare filed its annual report on Form 10-K
20 for the period ended December 31, 2002, which included restatements of its
21 consolidated financial statements for the years ended December 31, 2001, and
22 December 31, 2000. For the year ended December 31, 2001, Endocare reversed
23 \$2,684,523 of its revenues that were improperly recognized during that period. As
24 a result, Endocare overstated its revenues by more than 20%, and understated its
25 loss from operations by more than 40% during that one-year period. Endocare also
26 reversed \$1 million (17%) in revenue recognized for the quarter ended March 31,
27 2002, and \$2,590,000 (29%) in revenue recognized for the quarter ended June 30,
28 2002. In total, Endocare reversed more than \$6 million in revenue recognized in

1 2001 and the first two quarters of 2002. Much of Endocare's revenue that was
2 reversed was related to the sale of its box and disposable probes. Further, several
3 sales of Endocare's box and probes that were recorded in the quarter ended
4 September 30, 2002, were reversed in Endocare's books, or rescinded by the
5 customers during the internal investigation. Finally, in its definitive proxy
6 statement, also filed on December 3, 2003, Endocare announced that, in view of its
7 subsequent investigation and the totality of the available information, it did not
8 now disagree with KPMG's conclusion in December 2002 that KPMG could not
9 rely on management's representations.

10 **QUILTY PROFITED FROM HIS MISCONDUCT**

11 82. For the quarters in which Quilty's misconduct occurred, Quilty
12 received \$97,374 in bonuses, \$23,749 of which were tied to revenue projections.

13 **FIRST CLAIM FOR RELIEF**

14 **FRAUD IN THE OFFER OR SALE OF SECURITIES**

15 **Violations of Section 17(a) of the Securities Act**

16 **(Against Endocare)**

17 83. The Commission realleges and incorporates by reference paragraphs 1
18 through 82 above.

19 84. Defendant Endocare, by engaging in the conduct described above,
20 directly or indirectly, in the offer or sale of securities by the use of means or
21 instruments of transportation or communication in interstate commerce or by use
22 of the mails:

- 23 a. with scienter, employed devices, schemes, or artifices to
24 defraud;
- 25 b. obtained money or property by means of untrue statements of a
26 material fact or by omitting to state a material fact necessary in
27 order to make the statements made, in light of the
28 circumstances under which they were made, not misleading; or

- 1 c. engaged in transactions, practices or courses of business which
2 operated or would operate as a fraud or deceit upon the
3 purchaser.

4 85. By engaging in the conduct described above, defendant Endocare
5 violated, and unless restrained and enjoined will continue to violate, Section 17(a)
6 of the Securities Act, 15 U.S.C. § 77q(a).

7 **SECOND CLAIM FOR RELIEF**

8 **FRAUD IN CONNECTION WITH THE PURCHASE**

9 **OR SALE OF SECURITIES**

10 **Violations of Section 10(b) of the Exchange Act and Rule 10b-5 thereunder**

11 **(Against Endocare)**

12 86. The Commission realleges and incorporates by reference paragraphs 1
13 through 82 above.

14 87. Defendant Endocare, by engaging in the conduct described above,
15 directly or indirectly, in connection with the purchase or sale of a security, by the
16 use of means or instrumentalities of interstate commerce, of the mails, or of the
17 facilities of a national securities exchange, with scienter:

- 18 a. employed devices, schemes, or artifices to defraud;
- 19 b. made untrue statements of a material fact or omitted to state a
20 material fact necessary in order to make the statements made, in
21 the light of the circumstances under which they were made, not
22 misleading; or
- 23 c. engaged in acts, practices, or courses of business which operated
24 or would operate as a fraud or deceit upon other persons.

25 88. By engaging in the conduct described above, defendant Endocare
26 violated, and unless restrained and enjoined will continue to violate, Section 10(b)
27 of the Exchange Act, 15 U.S.C. § 78j(b), and Rule 10b-5 thereunder, 17 C.F.R. §
28 240.10b-5.

THIRD CLAIM FOR RELIEF
VIOLATIONS OF COMMISSION PERIODIC
REPORTING REQUIREMENTS

Violations of Section 13(a) of the Exchange Act and
Rules 12b-20, 13a-1, 13a-11, and 13a-13 thereunder
(Against Endocare)

89. The Commission realleges and incorporates by reference paragraphs 1 through 82 above.

90. Endocare violated Section 13(a) of the Exchange Act, 15 U.S.C. § 78m(a), and Rules 12b-20, 13a-1, 13a-11, and 13a-13, 17 C.F.R. §§ 240.12b-20, 240.13a-1, 240.13a-11, and 240.13a-13 thereunder, by filing with the Commission materially false and misleading periodic reports for the second and third quarters of 2001, the year end 2001, and the first and second quarters in 2002, and registration statements filed on November 14, 2001 and March 26, 2002. Endocare also issued misleading press releases and Forms 8-K in December 2002 and March 2003.

91. By engaging in the conduct described above, Endocare violated, and unless restrained and enjoined will continue to violate, Section 13(a) of the Exchange Act, 15 U.S.C. § 78m(a), and Rules 12b-20, 13a-1, 13a-11, and 13a-13 thereunder, 17 C.F.R. §§ 240.12b-20, 240.13a-1, 240.13a-11, and 240.13a-13.

FOURTH CLAIM FOR RELIEF
VIOLATIONS OF COMMISSION PERIODIC
REPORTING REQUIREMENTS

Aiding and Abetting Violations of Section 13(a) of the Exchange Act
and Rules 12b-20, 13a-1, and 13a-13 thereunder
(Against Quilty)

92. The Commission realleges and incorporates by reference paragraphs 1 through 82 above.

1 93. Defendant Quilty knowingly provided substantial assistance to
2 Endocare's violations of Section 13(a) of the Exchange Act and Rules 12b-20, 13a-
3 1, and 13a-13 thereunder.

4 94. By engaging in the conduct described above and pursuant to Section
5 20(e) of the Exchange Act, 15 U.S.C. § 78t(e), defendant Quilty aided and abetted
6 Endocare's violations, and unless restrained and enjoined will continue to aid and
7 abet violations, of Section 13(a) of the Exchange Act, 15 U.S.C. § 78m(a), and
8 Rules 12b-20, 13a-1, and 13a-13 thereunder, 17 C.F.R. §§ 240.12b-20, 240.13a-1,
9 and 240.13a-13.

10 **FIFTH CLAIM FOR RELIEF**

11 **RECORD-KEEPING VIOLATIONS**

12 **Violations of Section 13(b)(2)(A) of the Exchange Act**

13 **(Against Endocare)**

14 95. The Commission realleges and incorporates by reference paragraphs 1
15 through 82 above.

16 96. Endocare violated Section 13(b)(2)(A) of the Exchange Act by failing
17 to make or keep books, records, and accounts that in reasonable detail accurately
18 and fairly reflected its transactions and disposition of its assets.

19 **SIXTH CLAIM FOR RELIEF**

20 **RECORD-KEEPING VIOLATIONS**

21 **Aiding and Abetting Violations of Section 13(b)(2)(A) of the Exchange Act**

22 **and Violations of Rule 13b2-1 thereunder**

23 **(Against Quilty and Anderson)**

24 97. The Commission realleges and incorporates by reference paragraphs 1
25 through 82 above.

26 98. Defendants Anderson and Quilty knowingly provided substantial
27 assistance to Endocare's violations of Section 13(b)(2)(A) of the Exchange Act.

28 99. By engaging in the conduct described above and pursuant to Section

1 20(e) of the Exchange Act, 15 U.S.C. § 78t(e), defendants Anderson and Quilty
2 aided and abetted Endocare's violations, and unless restrained and enjoined will
3 continue to aid and abet violations, of Section 13(b)(2)(A) of the Exchange Act, 15
4 U.S.C. § 78m(b)(2)(A).

5 100. By engaging in the conduct described above, defendants Anderson
6 and Quilty violated Exchange Act Rule 13b2-1 by, directly or indirectly, falsifying
7 or causing to be falsified Endocare's books, records, and accounts subject to
8 Section 13(b)(2)(A) of the Exchange Act. Unless restrained and enjoined,
9 defendants will continue to violate Rule 13b2-1, 17 C.F.R. § 240.13b2-1.

10 **SEVENTH CLAIM FOR RELIEF**

11 **INTERNAL CONTROLS VIOLATIONS**

12 **Violations of Section 13(b)(2)(B)**

13 **of the Exchange Act**

14 **(Against Endocare)**

15 101. The Commission realleges and incorporates by reference paragraphs 1
16 through 82 above.

17 102. Endocare violated Section 13(b)(2)(b) of the Exchange Act by failing
18 to have sufficient internal controls to assure that it accounted for its revenue and
19 expenses correctly.

20 **EIGHTH CLAIM FOR RELIEF**

21 **BOOKS AND RECORDS VIOLATIONS**

22 **Violations of Section 13(b)(5) of the Exchange Act**

23 **(Against Quilty and Anderson)**

24 103. The Commission realleges and incorporates by reference paragraphs 1
25 through 82 above.

26 104. By engaging in the conduct described above, defendants Anderson
27 and Quilty violated Section 13(b)(5) of the Exchange Act, which prohibits any
28 person from circumventing or failing to implement a system of internal accounting

1 controls, or from knowingly falsifying any book, record, or account described in
2 Section 13(b)(2) of the Exchange Act. Unless restrained and enjoined, defendants
3 Anderson and Quilty will continue to violate Section 13(b)(5) of the Exchange Act,
4 15 U.S.C. § 78m(b)(5).

5 **PRAYER FOR RELIEF**

6 WHEREFORE, the Commission respectfully requests that the Court:

7 **I.**

8 Issue findings of fact and conclusions of law that the defendants committed
9 the alleged violations.

10 **II.**

11 Issue judgments, in a form consistent with Rule 65(d) of the Federal Rules of
12 Civil Procedure, permanently enjoining defendant Endocare and its officers,
13 agents, servants, employees, and attorneys, and those persons in active concert or
14 participation with them, who receive actual notice of the order by personal service
15 or otherwise, from violating Section 17(a) of the Securities Act and Sections 10(b),
16 13(a), 13(b)(2)(A), and 13(b)(2)(B) of the Exchange Act and Rules 10b-5, 12b-20,
17 13a-1, 13a-11, and 13a-13 thereunder.

18 **III.**

19 Issue judgments, in a form consistent with Rule 65(d) of the Federal Rules
20 of Civil Procedure, permanently enjoining defendant Anderson, his officers,
21 agents, servants, employees and attorneys, and those persons in active concert or
22 participation with any of them, who receive actual notice of the order by personal
23 service or otherwise, and each of them, from violating Section 13(b)(5) of the
24 Exchange Act and Rule 13b2-1 thereunder, and from aiding and abetting violations
25 of Section 13(b)(2)(A).

26 **IV.**

27 Issue judgments, in a form consistent with Rule 65(d) of the Federal Rules
28 of Civil Procedure, permanently enjoining defendant Quilty, his officers, agents,

1 servants, employees and attorneys, and those persons in active concert or
2 participation with any of them, who receive actual notice of the order by personal
3 service or otherwise, and each of them, from violating Section 13(b)(5) of the
4 Exchange Act and Rule 13b2-1 thereunder, and from aiding and abetting violations
5 of Sections 13(a) and 13(b)(2)(A) of the Exchange Act and Rules 12b-20, 13a-1,
6 and 13a-13 thereunder.

7 **V.**

8 Order defendant Quilty to disgorge all ill-gotten gains from his illegal
9 conduct, together with prejudgment and post-judgment interest thereon.

10 **VI.**

11 Order defendants Endocare, Anderson, and Quilty to pay civil penalties
12 under Section 20(d) of the Securities Act, 15 U.S.C. § 77t(d), and Section 21(d)(3)
13 of the Exchange Act, 15 U.S.C. § 78u(d)(3).

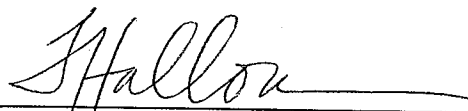
14 **VII.**

15 Retain jurisdiction of this action in accordance with the principles of equity
16 and the Federal Rules of Civil Procedure in order to implement and carry out the
17 terms of all orders and decrees that may be entered, or to entertain any suitable
18 application or motion for additional relief within the jurisdiction of this Court.

19 **VIII.**

20 Grant such other and further relief as this Court may determine to be just and
21 necessary.

22
23 DATED: July 19, 2006



24 Molly M. White
25 Diana Tani
26 Finola Halloran
27 Attorneys for Plaintiff Securities and
28 Exchange Commission