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Chapt.	TYPE	COUNTRY	URL
1	C	Africa	www.mbendi.co.za
1	C	Africa	www.redindex.com
1	C	Argentina	www.amchamar.com.ar
1	C	Argentina	www.grippo.com.ar/argentina/english/business/index.html
1	C	Argentina, Brazil, Chile	www2.plattsburgh.edu/centers/
1	C	Asia	http://www.asiadragons.com
1	C	Asia	www.AccessAsia.com
1	C	Asia	www.asia-links.com/biz
1	C	Asia	www.asian-manufacturers.com
1	C	Asia	www.asiapacific.net
1	C	Asia	www.asidnet.org/

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Chapt.	TYPE	COUNTRY	URL
1	C	Asia	www.searchdragon.com
1	C	Australia	http://www.agd.com.au/agdbusiness.html
1	C	Australia	www.yellowpages.com.au
1	C	Australia	www2.austrade.gov.au/aod/default.asp?section=AWP
1	C	Azerbaijan	http://resources.net.az
1	C	Belgium	www.obcebdbh.be/menu/menuie.html?ver=en
1	C	Belgium, Luxembourg	www.belgiumexports.com
1	C	Bolivia	www.boliviabiz.com/business/company.htm
1	C	Bolivia	www.boliviaweb.com/business.htm
1	C	Bolivia	www.enlacesbolivia.net/en/default.asp
1	C	Bosnia/	www.komorabih.com/en/index.html
1	C	Brazil	http://darkwing.uoregon.edu/~sergiok/brasil/brecon2.html#major

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Chapt.	TYPE	COUNTRY	URL
1	C	Brazil	www.amcham.com.br/english/
1	C	Bulgaria	http://www.dirbg.com
1	C	Bulgaria	www.bba.bg
1	C	Canada	http://strategis.ic.gc.ca/sc_x/engdoc/suppliers_partners.html
1	C	Canada	www.bigbook.com
1	C	Canada	www.bluebook.ca
1	C	Canada	www.canadait.com/cfm/index.cfm
1	C	Canada	www.canadaone.com/business/index.html#businesses
1	C	Canada	www.cdnbusinessdirectory.com
1	C	Canada	www.ctidirectory.com/index.htm
1	C	Canada	www.robmagazine.com
1	C	Canada	www.sedar.com
1	YP	Canada	www.switchboard.com
1	YP	Canada,US	www.worldpages.com

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Chapt.	TYPE	COUNTRY	URL
1	C	Chile	www.amchamchile.cl/publicaciones/membership.htm
1	C	China	www.chinabig.com/en/srch
1	C	China	www.chinapages.com
1	C	China	www1.moftec.gov.cn/moftec_en/index.html
1	C	Costa Rica	http://www.amcham.co.cr/membership_dir/classification.cfm
1	C	Czech Republic	www.bookoflists.cz
1	C	Czech Republic	www.hbi.cz/project/index.asp
1	C	Estonia	www.ee/www/Business/welcome.html
1	C	Europe	http://askalix.com.uk/index.htm
1	C	Europe	www.bizeurope.com/bsr.htm
1	C	Europe	www.ceebd.co.uk/ceebd/industdi.htm
1	C	Europe	www.cordis.lu/en/src/d_001_en.htm
1	C	Europe	www.eadp.be

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Chapt.	TYPE	COUNTRY	URL
1	C	Europe	www.europages.com
1	C	Europe	www.tipcoeurope.be
1	C	Europe	www.seebn.net/search.cfm
1	C	France	www.hoovers.com.fr
1	C	Germany	www.hoovers.com.de
1	C	Global	http://edgarscan.pwcglobal.com/EdgarScan/sic_list.html
1	C	Global	http://suite.bvdep.com/directory/index.htm
1	C	Global	www.Allbusiness.com
1	C	Global	www.amarillas.com
1	C	Global	www.business.com/directory/computers_and_software/pcs_and_laptops/custom-builders/

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Chapt.	TYPE	COUNTRY	URL
1	C	Global	www.compinfo.co.uk
1	C	Global	www.e-country.org/publications/international_firms.pdf
1	C	Global	www.euroseek.com/
1	C	Global	www.forbes.com/lists/
1	C	Global	www.forworld.com/directory/company.htm
1	C	Global	www.hardwarelinker.com/
1	C	Global	www.industryweek.com/iwinprint/iw1000/
1	C	Global	www.infobel.com/world/default.asp
1	C	Global	www.internets.com/sbusy.htm
1	C	Global	www.kompass.com
1	C	Global	www.onlinenow.net/info/businesses.cfm

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Chapt.	TYPE	COUNTRY	URL
1	C	Global	www.pac-info.com/
1	C	Global	www.powersourcing.com
1	C	Global	www.siccode.com/
1	C	Global	www.thelist.com
1	C	Global	www.webdir.net/default.asp
1	C	Greece	www.ase.gr/content/en/Announcements/CompaniesPress/
1	C	Greece	www.business.hellasob.com/direct
1	C	Greece	www.evresi.gr
1	C	Greece	www.hellas-on-business.gr
1	C	Hungary	www.bookoflists.hu
1	C	Indonesia	www.yellowpages.co.id
1	C	Ireland	www.kompass.ie
1	C	Italy	www.borsaitalia.it/eng/home/

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Chapt.	TYPE	COUNTRY	URL
1	C	Italy	www.hoovers.com/it
1	C	Italy	www.paginegialle.it
1	C	Japan	http://english.itp.ne.jp/
1	C	Japan	http://www3.jetro.go.jp/tppe/
1	C	Japan	www.c-direct.net
1	C	Japan	www.japaninc.com
1	C	Korea	www.ec21.com
1	C	Korea	www.yellowpages.co.kr
1	C	Latin America	www.caribinfo.com/
1	C	Latin America	www.mercantil.com
1	C	Latvia	www.zl.lv/new1/region-eng.htm
1	C	Lebanon	www.lebanon.com/directory/index.htm
1	C	Lebanon	www.lebanon.com/directory/indexframes.htm

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Chapt.	TYPE	COUNTRY	URL
1	C	Lithuania	www.interinfo.net
1	C	Malaysia	www.malaysiayellowpages.com
1	C	Mexico	www.maquilaportal.com
1	C	Mexico	www.mexonline.com/websites.htm
1	C	Middle East	www.igulf.com
1	C	New Zealand	www.ubd.co.nz
1	C	New Zealand	www.ubd.co.nz
1	C	Poland	http://firmy.hbi.pl/cgi-bin/optonet.dll?DoBase&Name=c:\database\hbieng&DoLanguage&l=en
1	C	Poland	www.bookoflists.pl
1	C	Poland	www.polska.net
1	C	Poland	www.teleadreson.com.pl
1	C	Portugal	www.guiao.pt/home/default.shtml
1	C	Portugal	www.portugaloffer.com/ind.html

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Chapt.	TYPE	COUNTRY	URL
1	C	Romania	www.robix.ccir.ro
1	C	Scotland	www.spiron.net
1	C	Singapore	www.1QuestNet.com
1	C	Singapore	www.asianconnect.com
1	C	Singapore	www.yellowpages.com.sg/bizsearch.shtml
1	C	Spain	www.camerdata.com
1	C	Spain	www.hoovers.co/es
1	C	Swaziland	www.swaziplace.com
1	C	Taiwan	www.business.com.tw
1	C	Taiwan	www.cetra.org.tw

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Chapt.	TYPE	COUNTRY	URL
1	C	Taiwan	www.wwstaiwan.com/wws-new/index.htm
1	C	Uganda	www.myuganda.co.ug/biz/
1	C	UK	www.apgate.com
1	C	UK	www.britishcompanies.co.uk/
1	C	UK	www.browneyedsheep.com/
1	C	UK	www.carol.co.uk
1	C	UK	www.charity-commission.gov.uk
1	C	UK	www.companieshouse.gov.uk/
1	C	UK	www.countyweb.co.uk
1	YP	UK	www.eyp.co.uk
1	C	UK	www.hoovers.com/uk

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1	C	UK	www.kellys.co.uk/search.asp
1	C	UK	www.kellys.reedinfo.co.uk/search.asp
1	C	UK	www.network44.net
1	C	UK	www.tradeuk.com
1	C	UK	www.ukbusinesspark.co.uk/index.htm
1	C	UK	www.ukindex.co.uk/index.html
1	C	UK	http://uk.biz.yahoo.com/p/ukie/a
1	C	US	http://edgarscan.pwcglobal.com/EdgarScan/sic_list.html
1	C	US	http://home.sprintmail.com/%7Eedbf lanagan/index.html
1	C	US	www.aernet.com
1	YP	US	www.athand.com
1	YP	US	www.bigbook.com
1	YP	US	www.bigyellow.com
1	C	US	www.bizweb.com
1	C	US	www.brint.com

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Chapt.	TYPE	COUNTRY	URL
1	C	US	www.business.com
1	C	US	www.cmpcmm.com/cc
1	C	US	www.cnewsusa.com/importer.html
1	C	US	www.compint.com
1	C	US	www.freeedgar.com
1	C	US	www.guidestar.org
1	C	US	www.hoovers.com
1	C	US	www.industrysearch.com/cgi/home.plx
1	C	US	www.investquest.com/index.htm
1	YP	US	www.leadershipdirectories.com

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Chapt.	TYPE	COUNTRY	URL
1	C	US	www.manufacturersnews.com
1	C	US	www.manufacturing.net
1	C	US	www.mniguide.com
1	C	US	www.mninfo.com
1	C	US	www.sec.gov/edgar/searchedgar/webusers.htm
1	C	US	www.secinfo.com
1	YP	US	www.switchboard.com
1	C	US	www.thomasregional.com
1	C	US	www.wetfeet.com
1	C	US	www.where2go.com
1	C	US	www.worldchambers.com/CF/index.htm
1	YP	US	www.zdnet.com/companyfinder/filters/home
1	C	US +	www.corporateinformation.com
1	C	US, Canada	www.worldpages.com

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2	G	Australia	http://dpws.nsw.gov.au/tenders/sell+to+government/index.htm
2	G	Australia	www.agd.com.au/government.htm
2	G	Australia	www.basis.act.gov.au
2	G	Australia	www.contracting.wa.gov.au
2	G	Australia	www.dofa.gov.au/online/esa/index.html
2	G	Australia	www.finance.gov.au/ctc
2	G	Australia	www.nt.gov.au/Tenders/index.shtml
2	G	Australia	www.qgm.qld.gov.au/supply/business_opportunities/cur_tenders.html
2	G	Australia	www.ssc.wa.gov.au/sell_to_gov/net_list.htm
2	G	Australia	www.statesupplyboard.sa.gov
2	G	Australia	www.tenders.vic.gov.au
2	G	Australia	www.treasury.tas.gov.au/domino/df/df.nsf/tenders-v/001
2	G	Australia	www.tres.tas.gov.au/domino/df/df.nsf/tenders-v/001
2	G	Canada	www.bcbid.ca
2	G	Canada	www.bidscanada.com

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Chapt.	TYPE	COUNTRY	URL
2	G	Canada	www.city.kingston.on.ca/tenders/index.cfm
2	G	Canada	www.city.toronto.on.ca/tenders/tenders_to.htm
2	G	Canada	www.city.vancouver.bc.ca/bid/
2	G	Canada	www.contractscanada.gc.ca
2	G	Canada	www.gov.nf.ca/tenders/
2	G	Canada	www.merx.cebra.com
2	G	Canada	www.pc.gov.bc.ca/psb/selbcgov.htm
2	G	Canada	www.ppitpb.gov.on.ca/mbs/psb/psb.nsf
2	G	Chile	www.chilecompra.cl
2	G	Chile	www.compraschile.cl/Publico/entrada_publico.asp
2	G	Denmark	www.ski.dk/english
2	G	East Africa	http://newafrica.com/tenders/
2	G	East Timor	www.gov.east-timor.org/tenders/

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Chapt.	TYPE	COUNTRY	URL
2	G	Europe	http://publications.eu.int/general/en/index_en.htm
2	G	Europe	http://simap.eu.int/EN/pub/src/welcome.htm
2	G	Europe	http://ted.eur-op.eu.int
2	G	Europe	www.ebrd.org/oppo/procure/index.htm
2	G	Europe	www.mac.doc.gov/cee/bic
2	G	Europe	www.tendersdirect.co.uk/
2	G	Global	http://condc05.iadb.org/idbprojects/
2	G	Global	http://itbids.bidengine.com/
2	G	Global	http://officialcitysites.org/country.php3
2	G	Global	http://web.idirect.com/~tiger/leads2.html

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2	M	Global	www.airforce-technology.com
2	G	Global	www.apecsec.org.sg/govtproc/gphome.html
2	G	Global	www.api.se/en/
2	M	Global	www.army-technology.com
2	G	Global	www.attny.com/procure.html#Opportunities
2	M	Global	www.doc-bxa.bmpcoe.org/iddma-guides
2	G	Global	www.DoubleTrade.com
2	G	Global	www.edx.co.za/street/b2bstreet.asp
2	G	Global	www.gksoft.com/govt/en/world.html
2	G	Global	www.govcon.com
2	G	Global	www.lib.umich.edu/libhome/Documents.center/foreign.html
2	G	Global	www.namsa.nato.int/home/www.namsa_e.htm

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Chapt.	TYPE	COUNTRY	URL
2	M	Global	www.naval-technology.com
2	G	Global	www.pods.net/html/advertise.html
2	G	Global	www.pursyst.com/tenders/tendermain.asp
2	G	Global	www.un.org/Depts/ptd
2	G	Global	www.unops.org
2	G	Global	www.worldbank.org/html/opr/procure/guidelin.html
2	G	Global	www.worldtenders.com
2	G	Hong Kong	www.info.gov.hk/gsd
2	G	Hong Kong	www.info.gov.hk/gsd/english/f02.htm
2	G	Ireland	www.opw.ie/index.htm
2	G	Korea	www.mnd.go.kr/mnden/emainindex.html
2	G	Korea	www.sarok.go.kr/English/e_main.html
2	G	Mexico	www.compranet.com.mx/http://compranet.gob.mx

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Chapt.	TYPE	COUNTRY	URL
2	M	Netherlands	http://info.minez.nl/cmp/
2	G	New Zealand	www.nziso.govt.nz/
2	G	Philippines	www.procurement-service.net/Default.Asp
2	G	Philippines	www.procurement-service.org/ps/index.cfm?handler=Catalogue
2	G	Qatar	www.petroserv-limited.com/tenders.html
2	G	Singapore	http://160.96.179.95/gitis/index.html
2	G	So.Africa	http://www.sita.co.za/about_SITA/tenders/tenders.htm
2	G	South Africa	www.gov.za/tenders/index.html
2	G	Swaziland	www.centralbank.sz/tenders/cbs_tenders.html
2	M	UK	www.dgcom.mod.uk/dgcom/dss/howto.htm
2	G	UK	www.ogc.gov.uk/ogc/isite.nsf/default.html
2	G	UK	www.ukonline.gov.uk/online/ukonline/welcome
2	G	US	http://acquisition.jpl.nasa.gov/
2	G	US	http://cbdnet.access.gpo.gov/browse.html#procurements
2	G	US	http://db-www.larc.nasa.gov/procurement/home-page.html
2	G	US	http://ec.msfc.nasa.gov/jsc/
2	G	US	http://ec.msfc.nasa.gov/msfc/home.html

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Chapt.	TYPE	COUNTRY	URL
2	G	US	http://fpds.gsa.gov/fpds/fpr.htm
2	G	US	http://genesis.gsfc.nasa.gov/hqprocure.htm
2	G	US	http://genesis.gsfc.nasa.gov/procure.htm
2	G	US	http://isd.co.la.ca.us/
2	G	US	http://neelix.nosc.mil/contract/
2	G	US	http://progate.daps.mil/home/
2	G	US	http://pwa.co.sacramento.ca.us/generalservices/
2	G	US	http://santaclaracounty.org/gsa/index.html
2	G	US	http://server-mpo.arc.nasa.gov/Services/Proc/home.tml
2	G	US	http://tsd.r3.gsa.gov/bsc/contents.htm
2	G	US	http://www.pd.dgs.ca.gov/default.asp?mp%3Dsupasst/sell2ca.asp
2	G	US	http://www.piperinfo.com/state/index.cfm
2	G	US	www.1eps.gov

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Chapt.	TYPE	COUNTRY	URL
2	G-AS	US	www.aboutwsca.org/
2	G	US	www.acq.osd.mil/dp/
2	G	US	www.acq.osd.mil/sadbu/
2	G	US	www.beyond.com
2	G	US	www.bidradar.com/
2	G	US	www.casu.gov
2	G	US	www.cdwg.com/default.asp
2	G	US	www.census.gov/procur/www/index.html
2	G	US	www.census.gov/procur/www/index.html
2	G	US	www.co.alameda.ca.us/gsa/index.shtml
2	G	US	www.co.san-diego.ca.us/cnty/cntydepts/general/prchcntr/buyers.html
2	G	US	www.commits.doc.gov
2	G	US	www.comm-pass.com
2	G	US	www.dfrc.nasa.gov/Procure/

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2	G	US	www.dodbusopps.com/
2	G	US	www.eagleeyeinc.com
2	G	US	www.epa.gov/oam/
2	G	US	www.fedbizopps.gov
2	G	US	www.fedmarket.com/sales_resources/jumpstation/index.html
2	G	US	www.fema.gov/ofm/
2	G	US	www.firstgov.gov
2	G	US	www.govee.com/supplier_directory/bidboard.html
2	G	US	www.govexec.com/procurement/
2	G	US	www.govpro.com
2	G	US	www.gsa.gov/Portal/main.jsp?tab=home
2	G	US	www.gtsi.com
2	G	US	www.hhs.gov/ogam/oam/

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Chapt.	TYPE	COUNTRY	URL
2	G	US	www.hq.nasa.gov/office/procurement/
2	G	US	www.ksc.nasa.gov/procurement/procurement.html
2	G	US	www.learnserve.com
2	G	US	www.lerc.nasa.gov/Other_Groups/Procure/home.htm
2	G	US	www.msding.com/vehicles.asp
2	G-AS	US	www.naspo.org/
2	G	US	www.netlizard.com/acqpol.html
2	G	US	www.news.onvia.com/x19835.xml
2	G	US	www.nigp.org/index1.htm
2	G	US	www.nist.gov/admin/od/contract/contract.htm
2	G	US	www.noaa.gov/business.html
2	G	US	www.nrc.gov/ADM/CONTRACT/contract.html
2	G	US	www.oc.ca.gov/olb/Glue/MainMenu.asp

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Chapt.	TYPE	COUNTRY	URL
2	G	US	www.ogs.state.ny.us/procurecounc/appendix_C.asp
2	G	US	www.peoarbs.navy.mil/
2	G	US	www.pr.doe.gov/
2	G	US	www.pr.doe.gov/prbus.html
2	G	US	www.pr.doe.gov/prbus.html
2	G	US	www.rcacwv.com/ptac.htm
2	G	US	www.safaq.hq.af.mil/contracting/business_oppty/
2	G	US	www.sandia.gov/supplier/index.html
2	G	US	www.sba.gov/expanding/
2	G	US	www.sewp.nasa.gov/
2	G	US	www.state.fl.us/citylh/procurement/index.html
2	G	US	www.statebuy.gov/orgope.htm
2	G	US	www.statebuy.gov/orgrpsos.htm
2	G	US	www.statebuy.gov/orgrpsos.htm
2	G	US	www.statebuy.gov/orgrpsot.htm

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2	G	US	www.techsavvy.com
2	G	US	www.usda.gov/procurement/
2	G	US	www.usdoj.gov/07business/index.html
2	G	US	www.usembassy.de/rpso/index.htm
2	G	US	www.uspto.gov/web/offices/ac/comp/proc/
2	G	US	www.wifcon.com/
2	G	US	www.womenbiz.gov/
2	G	US	www-bss.fnal.gov/Procurement/index.html
2	G	US, Canada	www.onvia.com/usa/home/index.cfm
2	G	US-AK	www.state.ak.us/local/akpages/ADMIN/dgs/cam/staff.htm
2	G	US-AK	www.state.ak.us/local/akpages/ADMIN/dgs/purchasing/
2	G	US-AL	www.purchasing.state.al.us/
2	G	US-AL	www.purchasing.state.al.us/agencylist.htm
2	G	US-AR	www.accessarkansas.org/dfa/purchasing/index.html
2	G	US-AR	www.ahtd.state.ar.us/contracts.htm
2	G	US-AZ	http://sporas.ad.state.az.us/
2	G	US-AZ	www.ci.tucson.az.us/procure/
2	G	US-AZ	www.de.state.az.us/links/business/opus.html

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Chapt.	TYPE	COUNTRY	URL
2	G	US-AZ	www.purchasing.state.az.us/
2	G	US-AZ	www.tempe.gov/purchase/Links.htm
2	G	US-CA	www.dgs.ca.gov/default.asp?mp=../business/main.asp
2	G	US-CO	www.gssa.state.co.us/purchasi.nsf/Informational+Pages/Other+State+of+Colorado+Purchasing+Offices?OpenDocument
2	G	US-CO	www.gssa.state.co.us/purchasi.nsf/Informational+pages/purchasing+home+page?opendocument
2	G	US-CT	www.das.state.ct.us/busopp.asp
2	G	US-DC	www.ocp.dcgov.org/
2	G	US-DE	www.state.de.us/purchase/index.htm
2	G	US-FL	http://fcn.state.fl.us/fcn/centers/purchase/
2	G	US-FL	http://fcn.state.fl.us/fcn/centers/purchase/manual_start.html
2	G	US-FL	http://mbaao.fdles.state.fl.us/
2	G	US-GA	www.doas.state.ga.us/
2	G	US-GA	www.ganet.org/purchase/
2	G	US-GA	www2.state.ga.us/departments/doas/osmb/index.html
2	G	US-HI	www.hawaii.gov/icsd/dags/spo.html

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Chapt.	TYPE	COUNTRY	URL
2	G	US-HI	www.state.hi.us/icsd/dags/spo.html
2	G	US-IA	www.state.ia.us/government/dgs/csap/purhome/business.htm
2	G	US-ID	www2.state.id.us/adm/purchasing/default.htm
2	G	US-IL	www.state.il.us/auditor/rfp.htm
2	G	US-IL	www.state.il.us/cms/
2	G	US-IN	www.ai.org/idoa/
2	G	US-IN	www.state.in.us/idoa/minority/index.html
2	G	US-IN	www.state.in.us/idoa/proc/index.html
2	G	US-KS	http://da.state.ks.us/purch/contracts/Contract.asp
2	G	US-KY	http://ky-purchases.com
2	G	US-LA	www.state.la.us/osp/osp.htm
2	G	US-MA	www.state.ma.us/ig/igch30b.htm
2	G	US-MA	www.state.ma.us/osd/
2	G	US-MD	www.dgs.state.md.us/overview/procure2.htm
2	G	US-MD	www.djj.state.md.us/text/procure.html
2	G	US-MD	www.marylandtaxes.com/initiatives/procure/procure.asp
2	G	US-MD	www.mde.state.md.us/
2	G	US-ME	www.state.me.us/purchase/
2	G	US-MI	www.state.mi.us/dmb/oop/
2	G	US-MN	www.state.mn.us/ebranch/admin/#operations
2	G	US-MO	www.oa.state.mo.us/purch/index.shtml
2	G	US-MS	www.its.state.ms.us/handbook/index.html
2	G	US-MS	www.its.state.ms.us/vendor/index.html

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Chapt.	TYPE	COUNTRY	URL
2	G	US-MS	www.mmrs.state.ms.us/Purchasing/ms_pur.htm
2	G	US-MT	http://www.discoveringmontana.com/doa/gsd/css/default.asp
2	G	US-NC	www.doa.state.nc.us/PandC/
2	G	US-ND	www.state.nd.us/centerv/purchase/index.htm
2	G	US-NE	www.das.state.ne.us/materiel/
2	G	US-NH	www.state.nh.us/das/purchasing/index.html
2	G	US-NJ	www.state.nj.us/treasury/purchase/
2	G	US-NM	www.state.nm.us/clients/spd/spd.html
2	G	US-NV	www.state.nv.us/purchasing/
2	G	US-NY	www.ogs.state.ny.us/procurecounc/
2	G	US-NY	www.ogs.state.ny.us/purchase/default.asp
2	G	US-OH	www.state.oh.us/das/gsd/pur/pur.html
2	G	US-OK	www.dcs.state.ok.us/OKDCS.NSF/htmlmedia/central_purchasing.html
2	G	US-OR	http://tpps.das.state.or.us/purchasing/
2	G	US-PA	www.dgs.state.pa.us/indexIE.htm
2	G	US-RI	www.purchasing.state.ri.us/home.html
2	G	US-SC	www.state.sc.us/mmo/itmo/itmmenu.htm
2	G	US-SC	www.state.sc.us/mmo/mmo/
2	G	US-SC	www.state.sc.us/mmo/techserv/it-aid.htm
2	G	US-SD	www.state.sd.us/boa/pp.htm

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Chapt.	TYPE	COUNTRY	URL
2	G	US-SD	www.state.sd.us/state/executive/boa/pp.htm
2	G	US-SY	www.state.wy.us/ai/gen_serv/procurement.html
2	G	US-TN	www.memphislibrary.lib.tn.us/ftsbc/procure.htm
2	G	US-TN	www.state.tn.us/generalserv/purchasing/
2	G	US-TX	www.dir.texas.gov/oversight/itpurch.htm
2	G	US-TX	www.gsc.state.tx.us/stpurch/toc.html
2	G	US-TX	www.marketplace.state.tx.us/
2	G	US-TX	www.tded.state.tx.us/admin/procurement.htm
2	G	US-UT	www.purchasing.state.ut.us/
2	G	US-VA	www.dgs.state.va.us/DPS/index.htm
2	G	US-VT	www.dca.state.vt.us/dcabid/bidbegingr.htm
2	G	US-WA	www.ga.wa.gov/purchase/
2	G	US-WA	www.wa.gov/DIS/DBWW/index.html
2	G	US-WI	http://vendornet.state.wi.us/vendornet/
2	G	US-WV	www.state.wv.us/admin/purchase/
2	G	US-WY	www.state.wy.us/ai/gen_serv/procurement.html

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Chapt.	TYPE	COUNTRY	URL
3	E	Argentina	www.microsoft.com/argentina/academic/resellers.htm
3	E	Australia	www.scholastic.com.au
3	E	Canada	http://temagami.carleton.ca/purchasing/purchasing/index.html
3	E	Canada	http://www.fin.uoguelph.ca/Services/Purchase/Manual/Man-Toc.HTM
3	E	Canada	www. McMaster.ca/purchase/
3	E-AS	Canada	www.acea.ca
3	E	Canada	www.adm.uwaterloo.ca/infopur
3	E-AS	Canada	www.amtec.ca
3	E-AS	Canada	www.aucc.ca
3	E	Canada	www.bhncdsb.edu.on.ca/sub/schools/directory2001.shtml
3	E	Canada	www.brocku.ca/secretariat/admin/purchasing_policies.html
3	E	Canada	www.edu.gov.on.ca
3	E	Canada	www.gedsb.on.ca/Tenders/tenders_main.htm
3	E	Canada	www.lakeheadu.ca
3	E	Canada	www.laurentian.ca/purchasing/
3	E	Canada	www.notes.queensu.ca/finance.nsf
3	E	Canada	www.oise.utoronto.ca/~mpress/eduweb/colleges.html
3	E	Canada	www.procurement.utoronto.ca/

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Chapt.	TYPE	COUNTRY	URL
3	E	Canada	<a href="http://www.ryerson.ca/uacollection/dept/fi
nserv/public_html/purchasing1.htm">www.ryerson.ca/uacollection/dept/fi nserv/public_html/purchasing1.htm
3	E-RE	Canada	www.schoolnet.ca
3	E	Canada	www.trentu.ca/admin/purch.html
3	E	Canada	www.uottawa.ca
3	E	Canada	www.uwindsor.ca/purchasing
3	E	Canada	www.uwo.ca/finance/purchase
3	E	Canada	<a href="http://www.wlu.ca/~wwwmatmg/purchase.
htm">www.wlu.ca/~wwwmatmg/purchase. htm
3	E	Canada	www.yorku.ca/admin/purchase
3	E	Europe	www.euroeducation.net/
3	E	Global	<a href="http://web66.coled.umn.edu/schools
.html">http://web66.coled.umn.edu/schools .html
3	E	Global	www.fe.up.pt/eucen/members5.html
3	E	Global	www.nais-schools.org/
3	E	Global	www.schools.com/tabs/index.html
3	E	Global	<a href="http://www.usc.edu/dept/overseas/ipww.ht
ml">www.usc.edu/dept/overseas/ipww.ht ml
3	E	Hong Kong	www.hkseek.com/Education

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Chapt.	TYPE	COUNTRY	URL
3	E	India	www.dialindia.com/education/index.shtml
3	E	Italy	www.mediadirect.it
3	E	Japan	www.adwin.com/english/company.html
3	E	Korea	www.ivillesoft.co.kr
3	E	New Zealand	www.aut.ac.nz/depts/procurement/
3	E	New Zealand	www.govt.nz/egovt/vendor/rfi-list.html
3	E	Philippines	www.gov.ph/directory/main.asp?id=4
3	E	Singapore	www.ntu.edu.sg/bo/
3	E	Singapore	www.sg/careers.html
3	E	Thailand	www.go-thai.com/edudex.html
3	E	UK	www.chest.ac.uk
3	E	UK	www.lgu.ac.uk/as/about/mis.htm#M.I.S.%20Department
3	E	UK	www.logo.com
3	E	UK	www.r-e-m.co.uk
3	E-RE	US	/www.siaa.net/store/default.asp
3	E	US	http://bfa.sdsu.edu/prosvcs/
3	E	US	http://cset.sp.utoledo.edu/twoyrcol.html

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Chapt.	TYPE	COUNTRY	URL
3	E	US	http://fiscaff.sfsu.edu/Procurement/
3	E	US	http://nces.ed.gov/globallocator/
3	E	US	http://purch1.lbl.gov/
3	E	US	http://www.procurement.umaryland.edu/
3	E	US	http://www.umich.edu/~purch/purch/orgnztn/teams/ust.html
3	E	US	http://www.virginia.edu/procurement/home.html
3	E	US	www.academicsales.com
3	E	US	www.academic-softwares.com/
3	E	US	www.asd.com
3	E	US	www.calstate.edu/tier3/cs+p/
3	E	US	www.calstatela.edu/univ/procure/
3	E	US	www.campustech.com
3	E	US	www.ccvsoftware.com/
3	E	US	www.cdhs.state.co.us/oop/procurement.html

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Chapt.	TYPE	COUNTRY	URL
3	E	US	www.cdwg.com/default.asp
3	E	US	www.creationengine.com
3	E	US	www.csufresno.edu/purchasing/
3	E	US	www.csus.edu/proc/ProcurementServices.htm
3	E	US	www.cusys.edu/psc/Purchasing/purchasing.htm
3	E-AS	US	www.ed.gov/EdRes/EdAssoc.html
3	E	US	www.edresources.com
3	E	US	www.edumart.com
3	E	US	www.eduventures.com
3	E	US	www.etany.com
3	E	US	www.exploria.com
3	E	US	www.fcspurchasingdept.org/index2.htm
3	E	US	www.gotrc.com
3	E	US	www.gseis.ucla.edu/ERIC/
3	E	US	www.ibnet.org/SCHASSOC.HTM

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Chapt.	TYPE	COUNTRY	URL
3	E	US	www.journeyed.com
3	E	US	www.learnserv.com
3	E	US	www.learnserve.com
3	E	US	www.montana.edu/wwwbu/
3	E	US	www.nacubo.org/
3	E-AS	US	www.nssea.org
3	E	US	www.procure.stateuniv.state.il.us/
3	E	US	www.procurement.sunysb.edu/
3	E	US	www.rci.rutgers.edu/~procure/upc.html
3	E	US	www.sjsu.edu/depts/purchasing/
3	E	US	www.smsu.edu/procurement/index.html
3	E-RE	US	www.superkids.com
3	E	US	www.swexpress.com
3	E	US	www.utexas.edu/world/univ/
3	E	US	www.western.edu/pur/doing_business.html
3	E	US	www.us.ohio-state.edu/purchasing/

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Chapt.	TYPE	COUNTRY	URL
3	E	US, Canada	www.dstewart.com

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Chapt.	TYPE	COUNTRY	URL
4	D	Africa	www.africatrade.co.za
4	D	Argentina	www.acron.com
4	D	Argentina	www.aioldi.com.ar
4	D	Argentina	www.ceven.com
4	D	Argentina	www.corcisa.com.ar
4	D	Argentina	www.datamarkets.com.ar
4	D	Argentina	www.exo.com.ar
4	D	Argentina	www.softland.com.ar
4	D	Argentina	www.stylus.com.ar
4	D	Argentina	www.techmediasa.com.ar
4	D	Argentina	www.tes.com.ar
4	D	Argentina, Chile, Brazil	www.unisel.com.ar
4	D	Asia	www.asl.com.hk
4	D	Asia	www.datacraft-asia.com
4	D	Asia	www.sis.com.hk
4	D	Asia	www.techpac.com
4	D	Asia	www.wpi.com.sg
4	D	Australia	www.sgen.com.au
4	D	Australia	www.acapacific.com
4	D	Australia	www.achieva.com.au
4	D	Australia	www.adventone.com.au
4	D	Australia	www.agate.com.au

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Chapt.	TYPE	COUNTRY	URL
4	D	Australia	www.alphawest.com.au
4	D	Australia	www.anabelle.com.au
4	D	Australia	www.asisol.com.au
4	D	Australia	www.aspect.com.au
4	D	Australia	www.avnet.com.au
4	D	Australia	www.classicblue.com.au
4	D	Australia	www.communique.com.au
4	D	Australia	www.computersdirect.com.au
4	D	Australia	www.comtech.au
4	D	Australia	www.conexus.com.au
4	D	Australia	www.csc.com.au
4	D	Australia	www.css.au.com
4	D	Australia	www.cvsi.com
4	D	Australia	www.daisytek.com.au
4	D	Australia	www.data3.com.au
4	D	Australia	www.dataflow.com.au
4	D	Australia	www.dawntech.com.au
4	D	Australia	www.dickerdata.com.au
4	D	Australia	www.didata.com.au
4	D	Australia	www.digilandmall.com.au
4	D	Australia	www.digistor.com.au
4	D	Australia	www.digitalstorage.com.au
4	D	Australia	www.dns.com.au
4	D	Australia	www.dofa.gov.au/online/esa/index.html
4	D	Australia	www.eden.com.au
4	D	Australia	www.eden.com.au

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Chapt.	TYPE	COUNTRY	URL
4	D	Australia	www.edge.net.au
4	D	Australia	www.eig.com.au
4	D	Australia	www.expressdata.com.au
4	D	Australia	www.fujitsu.com
4	D	Australia	www.futuregroup.com.au
4	D	Australia	www.gbt.com.au
4	D	Australia	www.gcs.com.au
4	D	Australia	www.geit.com.au
4	D	Australia	www.hallmark.com.au
4	D	Australia	www.hypertec.com.au
4	D	Australia	www.ingrammicro.com.au
4	D	Australia	www.innovision.com.au
4	D	Australia	www.inprise.com.au/retail/reseller.html
4	D	Australia	www.ipex.com.au
4	D	Australia	www.isi.com.au
4	D	Australia	www.it.alstom.com.au
4	D	Australia	www.italstom.com.au
4	D	Australia	www.kaz.com.au
4	D	Australia	www.lan-1.com.au
4	D	Australia	www.lidcam.com.au
4	D	Australia	www.lidcam.com.au
4	D	Australia	www.logitech.com.au
4	D	Australia	www.lynxtech.com
4	D	Australia	www.magnafield.com.au
4	D	Australia	www.mmt.com.au
4	D	Australia	www.mua.com.au
4	D	Australia	www.netbridge.com.au
4	D	Australia	www.n-Tech.com.au
4	D	Australia	www.ocean.aust.com
4	D	Australia	www.opensystems.com.au

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Chapt.	TYPE	COUNTRY	URL
4	D	Australia	www.opentelecommunications.com.au
4	D	Australia	www.pineapplehead.com.au
4	D	Australia	www.powerlan.com.au
4	D	Australia	www.praxa.com.au
4	D	Australia	www.protech.com.au
4	D	Australia	www.scitec.com.au
4	D	Australia	www.sealcorp.net
4	D	Australia	www.servex.com.au
4	D	Australia	www.simms.com.au
4	D	Australia	www.starcom.com.au
4	D	Australia	www.storagetoday.com.au
4	D	Australia	www.synnex.com.au
4	D	Australia	www.todaytech.com.au
4	D	Australia	www.uecomm.com.au
4	D	Australia	www.volante.com.au
4	D	Australia	www.westan.com.au
4	D	Australia	www.xsi.com.au
4	D	Australia	www-cu.symantec.com/region/au_nz/purchase/distributors.html
4	D	Austria	www.ptcomputer.at
4	D	Azerbaijan	www.bestcomp.net/html/about.html
4	D	Belgium	www.source.be
4	D	Brazil	www.brasoft.com.br
4	D	Brazil	www.brazilbiz.com.br/english

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Chapt.	TYPE	COUNTRY	URL
4	D	Brazil	www.ingrammicro.com.br
4	D	Bulgaria	http://home.comet.bg/main/index.html
4	D	Bulgaria	www.alphalink-bg.com/
4	D	Bulgaria	www.computer2000.bg
4	D	Canada	www.aipco.com
4	D	Canada	www.btw-electronics.com
4	D	Canada	www.canadainternational.gc.ca/menu-e.asp
4	D	Canada	www.cantect.com
4	D	Canada	www.compluscom.com
4	D	Canada	www.designtronics.com
4	D	Canada	www.enerlec.com
4	D	Canada	www.fgcom.qc.ca
4	D	Canada	www.hewetson.com
4	D	Canada	www.kanatek.ca
4	D	Canada	www.mondialelectronics.com

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Chapt.	TYPE	COUNTRY	URL
4	D	Canada	www.pacificsemi.com
4	D	Canada	www.polarcan.com
4	D	Chile	www.olidata.cl
4	D	Chile	www.pentaxis.cl
4	D	Chile	www.rigg.cl
4	D	Chile	www.unisel.cl
4	D	Chile, Ecuador, Peru, Argentina, US	www.adexus.cl
4	D	Chile, Equador, Peru	www.adexus.cl
4	D	China	www.168call.com
4	D	China	www.eastcom.com
4	D	China	www.legend-holdings.com
4	D	China	www.richsight.com
4	D	Cyprus	www.aec.com.cy
4	D	Czech Rep.	www.deltax.cz

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Chapt.	TYPE	COUNTRY	URL
4	D	Denmark	www.hts.dk/
4	D	Europe	www.actebis.co.uk
4	D	Europe	www.asbis.com
4	D	Europe	www.azlan.co.uk
4	D	Europe	www.ilion.com
4	D	Europe	www.tekelec.fr
4	D	France	www.absoft.fr
4	D	France	www.bull.fr
4	D	France	www.idesys.fr
4	D	France	www.metrologie.fr
4	D	France	www.tci.fr
4	D	France	www.telexport.tm.fr
4	D	Germany	www.asknet.de
4	D	Germany	www.bhv.net
4	D	Germany	www.bsn.com
4	D	Germany	www.computer2000.de
4	D	Germany	www.databecker.com

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Chapt.	TYPE	COUNTRY	URL
4	D	Germany	www.elko-computer.de
4	D	Germany	www.globes.de
4	D	Germany	www.nads.de
4	D	Germany	www.peacock.de
4	D	Germany	www.ractech.de
4	D	Germany	www.soft-net.de
4	D	Germany	www.softwareag.com
4	D	Germany, France	www.softline.de
4	D	Germany, France, UK	www.mediagold.com
4	D	Global	http://exporthotline.com/content/layo ut/asp/ehc_layout.asp?page=new_b usiness
4	D	Global	http://micropointinc.com/sunbeam/fi xedtop
4	D	Global	http://www.softwaremarketingresour ce.com/publishers.html
4	D	Global	http://www.transaction-one.com
4	D	Global	www.ascdi.com
4	D	Global	www.business.com/directory/compu ters_and_software/distributors_and _wholesalers/
4	D	Global	www.cw.com
4	D	Global	www.deuschtelekomasia.com/ipo- home/

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Chapt.	TYPE	COUNTRY	URL
4	D	Global	www.didata.com
4	D	Global	www.dir-electronics.com/prod_manu.htm
4	D	Global	www.distributormatch.com
4	D	Global	www.getronics.be
4	D	Global	www.ingrammicro.com
4	D	Global	www.pios.com
4	D	Global	www.techdata.com
4	D	Global	www.usgtn.org
4	D	Global	www-ese.fnal.gov/TurtleEngineering/distributors.html
4	D	Global	www.synnex.com
4	D	Greece	www.altec.gr
4	D	Greece	www.gdb.com.gr

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Chapt.	TYPE	COUNTRY	URL
4	D	Greece	www.pouliadis.gr
4	D, G	Hong Kong	www.hongkong.org/business.html
4	D	Hong Kong	www.houston.com.hk
4	D	Hong Kong	www.laser.com.hk
4	D	Hungary	www.icon.hu
4	D	Hungary	www.km-elba.hu
4	D	Iceland	www.hp.is
4	D	India	www.indianimporters.com
4	D	Indonesia	www.terra.co.id
4	D	Israel	www.chayon.com/defaultE.html
4	D	Israel	www.eandm.co.il
4	D	Israel	www.eastronics.co.il/english/main.htm
4	D	Italy	www.alias.it
4	D	Italy	www.finson.it
4	D	Italy	www.italsel.com
4	D	Italy	www.mimolworld.com/html/dirazien.php

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Chapt.	TYPE	COUNTRY	URL
4	D	Italy	www.opengatespa.com
4	D	Italy	www.systems.it
4	D	Japan	www.japaninc.net
4	D	Japan	www.marubeni.com
4	D	Japan	www.marubeni-sunnyvale.com/
4	D	Japan	www.softbank.co.jp
4	D	Japan	www.softbank.co.jp
4	D	Japan	www.sra.co.jp
4	D	Kenya	www.kenyaweb.com/business-k/b2b/index.html
4	D	Kenya	www.kenyaweb.com/computers/index.html
4	D	Latin America	www.intcomex.cl
4	D	Latin America	www.intcomex.com
4	D	Latin America	www.mercantil.com
4	D	Latin America	www.techdata.com/content/lac/eng/home_en.asp

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Chapt.	TYPE	COUNTRY	URL
4	D	Malaysia	www.astar.com.my
4	D	Malaysia	www.jos.com.my
4	D	Mexico	www.dasmico.com.mx
4	D	Mexico	www.exeldelnorte.com.mx
4	D	Mexico	www.genetec.com.mx
4	D	Mexico	www.grupomexcomp.com
4	D	Mexico	www.microasist.com.mx
4	D	Mexico	www.mps.com.mx
4	D	Mexico	www.qualnet.com.mx
4	D	Middle East	www.apteconline.com
4	D	Middle East	www.mindware.co.ae
4	D	Netherlands	www.acal.nl
4	D	Norway	www.connect.no
4	D	Norway	www.datametrix.no
4	D	Norway	www.merkantidata.no
4	D	Norway	www.ravenholm.no
4	D	Norway	www.swanholm.no
4	D	Norway	www.wave.no
4	D	Paraguay	www.laserimport.com.py
4	D	Paraguay	www.pctronic.com
4	D	Peru	www.deltron.com.pe
4	D	Peru	www.mps.dom.pe

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Chapt.	TYPE	COUNTRY	URL
4	D	Philippines	http://tradelinephil.dti.gov.ph/betp/supdir.searchsupplier
4	D	Philippines	www.compulab.com/ph
4	D	Philippines	www.filipinolinks.com/computers/compdealers.html
4	D	Philippines	www.mannasoft.com
4	D	Philippines	www.millennium.com.ph
4	D	Philippines	www.mydestiny.net
4	D	Philippines	www.wcorridor.com/~trigem3/index.html
4	D	Poland	www.ab.com.pl
4	D	Poland	www.atm.com.pl
4	D	Poland	www.california.com.pl
4	D	Romania	www.orlando-systems.com
4	D	Romania	www.romsym.ro
4	D	Romania	www.voxtime.com
4	D	Russia	www.elko.ru/eng/index.htm
4	D	Russia	www.marvel.ru/engl/index.html
4	D	Singapore, Malaysia, Hong Kong	www.Microtronicaasia.com
4	D	So. Africa	www.redindex.com

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Chapt.	TYPE	COUNTRY	URL
4	D	South Africa	www.arrow.altech.co.za
4	D	South Africa	www.axiz.com
4	D	Spain	www.datalogic.es
4	D	Thailand	www.ait.co.th
4	D	Thailand	www.cdg.co.th
4	D	Thailand	www.compex.co.th
4	D	Thailand	www.compunet-asia.com
4	D	Thailand	www.cu.co.th
4	D	Thailand	www.interlink.co.th
4	D	Thailand	www.loxinfo.co.th
4	D	Thailand	www.loxley.co.th
4	D	Thailand	www.metro systems.co.th
4	D	Thailand	www.pro-line.th.com
4	D	Thailand	www.samart.co.th
4	D	Thailand	www.shinawatra.co.th
4	D	Thailand	www.softcontrol.net
4	D	Thailand	www.svoa.co.th
4	D	Thailand	www.ucom.co.th

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Chapt.	TYPE	COUNTRY	URL
4	D	Turkey	www.empa.com.tr
4	D	UK	www.aac.avnet.com/GB
4	D	UK	www.compro-int.co.uk
4	D	UK	www.computer2000.co.uk
4	D	UK	www.comrac.co.uk
4	D	UK	www.datasound.com
4	D	UK	www.euro-tech.co.uk
4	D	UK	www.fairline.co.uk
4	D	UK	www.freerose.com
4	D	UK	www.frontline.co.uk
4	D	UK	www.gem.co.uk
4	D	UK	www.gem.co.uk
4	D	UK	www.guildsoft.co.uk
4	D	UK	www.guildsoft.co.uk
4	D	UK	www.hiway.co.uk
4	D	UK	www.hiway.co.uk
4	D	UK	www.jgbm.co.uk
4	D	UK	www.metrologie.co.uk
4	D	UK	www.midwich.com
4	D	UK	www.midwich.com

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Chapt.	TYPE	COUNTRY	URL
4	D	UK	www.pixel.co.uk
4	D	UK	www.quatrix.co.uk
4	D	UK	www.quatrix.co.uk
4	D	UK	www.replication.com
4	D	UK	www.rkdistribution.com
4	D	UK	www.spectravideo.com
4	D	UK	www.spire.co.uk
4	D	US	http://guide.sbanetweb.com
4	D	US	http://partnerlocator.channelweb.com/
4	D	US	http://strategis.ic.gc.ca/sc_mrkti/tradebytes/engdoc/
4	D	US	www.arrow.com
4	D	US	www.asipartner.com
4	D	US	www.channelweb.com
4	D	US	www.circuitworld.com/subpage/distrib.htm

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Chapt.	TYPE	COUNTRY	URL
4	D	US	www.csgis.com
4	D	US	www.dandh.com
4	D	US	www.ebnonline.com
4	D	US	www.edtmag.com
4	D	US	www.electronet.com
4	D	US	www.hightechgateway.com/gateway/ELEC_D.HTM
4	D	US	www.techtarget.com
4	D	US, Canada	http://canada.digikey.com
4	D	US, Canada	www.digikey.com
4	D	US, Canada	www.merisel.com
4	D	US, Canada	www.the-esb.com
4	D	US, Canada,	www.appliedcomputing.avnet.com
4	D	US, Latin America	www.sedonline.com

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Chapt.	TYPE	COUNTRY	URL
4	D	US,Canada	www.gatesarrow.com

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Chapt.	TYPE	COUNTRY	URL
5	R	Argentina	www.auchan.com.ar
5	R	Argentina	www.compumundo.com.ar
5	R	Argentina	www.falabella.com
5	R	Argentina	www.notebookcity.com.ar
5	R	Argentina	www.on-officenet.com
5	R	Argentina, Chile	www.musimundo.com.ar
5	R	Australia	www.3db.com.au
5	R	Australia	www.ablesys.com.au
5	R	Australia	www.adelaidecomputer.com
5	R	Australia	www.inprise.com.au/retail/retailer.html
5	R	Belgium	www.cybercom-pc.com
5	R	Belgium	www.samson.be
5	R	Belgium	www.scoot.be
5	R	Bolivia	www.datec.com.bo
5	R	Brazil	www.plano.com.br
5	R	Brazil	www.pluguse.com.br
5	R	Canada	http://tsc.ca
5	R	Chile	www.lapizlopez.cl
5	R	Chile	www.ripley.cl
5	R	Chile	www.tecnopolis.cl
5	R	China	www.2themax.com/chinese/dealer.asp
5	R	China	www.chinamalls.com

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Chapt.	TYPE	COUNTRY	URL
5	R	Ecuador	www.tventas.com
5	R	Europe	www.electronicpartner.de
5	R	Europe	www.gitem.fr
5	R	Europe	www.redoute.fr
5	R	France	www.3suissses.fr
5	R	France	www.aredia.com
5	R	France	www.auchan.com
5	R	France	www.auchan.fr
5	R	France	www.boulangier.fr
5	R	France	www.but.fr
5	R	France	www.caprofem.com
5	R	France	www.carrefour.fr
5	R	France	www.darty.fr
5	R	France	www.e-leclerc.com
5	R	France	www.extrapole.fr
5	R	France	www.fnac.fr
5	R	France	www.groupe-casino.fr
5	R	France	www.interdiscount.fr
5	R	France	www.metro.fr
5	R	France	www.scoot.fr

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Chapt.	TYPE	COUNTRY	URL
5	R	France	www.SoftGallery.com
5	R	France	www.virginstores.fr
5	R	Germany	www.abs.de
5	R	Germany	www.abs.de
5	R	Germany	www.ams.de
5	R	Germany	www.arxes.de
5	R	Germany	www.dig-online.de
5	R	Germany	www.escom.de
5	R	Germany	www.karstadt.de
5	R	Germany	www.kontron.com
5	R	Germany	www.macwarehouse.com
5	R	Germany	www.maxdata.de
5	R	Germany	www.metro.de
5	R	Germany	www.omnico.de
5	R	Germany	www.promarkt.de
5	R	Germany	www.prosoft-krippner.com
5	R	Germany	www.soft-net.de
5	R	Germany	www.softwarehouse.de
5	R	Germany	www.vobis.de
5	R	Global	http://161.165.200.61/wmstore/wmstores/Mainsupplier.jsp?pagetype=supplier&categoryOID=-8250&template=ContentCatDisplay.jsp

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Chapt.	TYPE	COUNTRY	URL
5	R	Global	www.business.com/directory/computers_and_software/pcs_and_laptops/retailers/
5	IR	Global	www.buyonet.com
5	IR-RE	Global	www.cybersource.com
5	IR-RE	Global	www.digitalriver.com
5	IR	Global	www.publishingperfection.com
5	IR	Global	www.softwarespectrum.com
5	R	Italy	www.buffetti.it
5	R	Italy	www.computerdiscount.it
5	R	Italy	www.computerunion.it
5	R	Italy	www.eldomegastore.it
5	R	Italy	www.eltron-gros.com
5	R	Italy	www.ipsspa.it
5	R	Italy	www.mediaworld.it
5	R	Italy	www.penati.it

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Chapt.	TYPE	COUNTRY	URL
5	R	Italy	www.righi.com
5	R	Italy	www.strabilia.it
5	R	Italy	www.welcome.it
5	R	Japan	www.bamerica.com/english/
5	R	Japan	www.i-trade.com
5	R	Mexico	www.compudabo.com.mx
5	R	Mexico	www.maczone.com.mx
5	R	Mexico	www.officedepot.com.mx
5	R	Netherlands	www.scoot.nl
5	R	Norway	www.edb.com
5	R	Peru	www.sagafalabella.com.pe
5	R	Poland	www.mat.net.pl
5	R	UK	http://www.rmdp.co.uk
5	R	UK	www.argos.co.uk
5	R	UK	www.bt.co.uk
5	R	UK	www.carphonewarehouse.com
5	R	UK	www.dixons.co.uk
5	R	UK	www.eb.uk.com
5	R	UK	www.kingfisher.co.uk

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Chapt.	TYPE	COUNTRY	URL
5	R	UK	www.scoot.co.uk
5	R	UK	www.software-house.co.uk
5	R	UK	www.staples.co.uk
5	R	UK	www.tandy.co.uk
5	R	UK	www.tempo.co.uk
5	R	UK	www.virgin.com
5	R	UK	www.vodafone-retail.com
5	R	UK	www.watford.co.uk
5	R	Uruguay	www.geant.com.uy
5	R	Uruguay	www.infoland.com.uy
5	R	US	http://www.business.com/directory/computers_and_software/pcs_and_laptops/retailers/united_states/
5	IR	US	www.beyond.com
5	R	US	www.beyond.com
5	R	US	www.cc-inc.com/macmall/
5	R	US	www.cdw.com
5	R	US	www.clickdata.com

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Chapt.	TYPE	COUNTRY	URL
5	R	US	www.computers4sure.com
5	R	US	www.downloadstore.com
5	R	US	www.egghead.com/
5	R	US	www.macconnection.com
5	R	US	www.outpost.com
5	R	US	www.pcconnection.com
5	R	US	www.warehouse.com
5	R	US, UK, Canada, France, Germany, Netherlands Sweden	www.macwarehouse.com
5	R	US, UK, Germany, Canada	www.insight.com

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Chapt.	TYPE	COUNTRY	URL
6	DM	Europe	www.greymatter.com
6	DM	Europe	www.marketingfile.com
6	DM	Global	www.d-net.com
6	DM	Global	www.doubleclick.net
6	DM	Global	www.zoomerang.com
6	DM	Mexico	www.mexconnect.com/amex/busdir/ index.html
6	DM	UK	www.betterbox.com
6	DM	UK	www.blackbox.co.uk
6	PR	US	http://groups.google.com/googlegro ups/deja_announcement.html
6	PR	US	http://groups.yahoo.com
6	DM	US	www.1to1.com
6	DM	US	www.21stcm.com
6	DM	US	www.amatteroffax.com
6	DM	US	www.amlist.com
6	PR	US	www.businesswire.com
6	DM	US	www.cdw.com
6	DM	US	www.clickz.com
6	DM	US	www.computers4sure.com
6	DM	US	www.directmailquotes.com
6	DM	US	www.directmedia.com
6	DM	US	www.ecost.com

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Chapt.	TYPE	COUNTRY	URL
6	DM	US	www.idglist.com
6	DM	US	www.listbazaar.com
6	PR	US	www.liszt.com
6	DM	US	www.macmall.com
6	PR	US	www.mediamap.com
6	DM	US	www.pcnation.com
6	PR	US	www.prnewswire.com
6	PR	US	www.prweb.com
6	DM	US	www.techdepot.com
6	DM	US	www.techsavings.com
6	DM	US	www.thinkdirectmarketing.com
6	DM	US	www.truedataonline.com
6	DM	US	www.usps.com/directmail/templates /
6	DM	US	www.webconnect.com
6	DM	US	www.webpromote.com
6	DM	US	www.yesmail.com
6	DM	US	www.zip2.com
6	DM	US	www.zipm.com
6	PR	US, Canada, Europe	www.edcals.com

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Chapt.	TYPE	COUNTRY	URL
7	LE	Australia	www.afp.gov.au/index.html
7	LE	Australia	www.law.gov.au/aghome/commprot/pssc/Welcome.html
7	TE	Australia	www.mct.com.au
7	LE	Australia	www.nt.gov.au/pfes
7	LE	Australia	www.police.nsw.gov.au
7	LE	Australia	www.police.qld.gov.au
7	LE	Australia	www.police.tas.gov.au
7	LE	Australia	www.police.vic.gov.au
7	LE	Australia	www.sapolice.sa.gov.au/index.html
7	TE	Australia	www.telstra.com
7	LE	Australia	www.wapol.gov.au
7	LE	Global	www.app1.fema.gov/gems/
7	LE	Global	www.officer.com
7	TE	Turkey	www.turkcell.com.tr
7	LE	US	www.geocities.com/policeclipart/
7	LE	US	www.nlectc.org/
7	LE	US, Mexico, Canada	www.calea.org/agcysearch/agencysearch.cfm
7.1	ME	Global	www.hospitalmanagement.net
7.1	ME	Thailand	www.go-thai.com/edudex.html
7.2	OG	Denmark	www.offshorecontacts.com
7.2	OG	Global	www.offshore-technology.com

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Chapt.	TYPE	COUNTRY	URL
7.2	OG	Global	www.PetroleumPlace.com
7.2	OG	Global	www.rigzone.com
7.2	OG	UK	www.apgate.com/chemical/pselect/ps_13676.htm
7.2	OG	UK	www.oilandgas.co.uk
7.2	OG	UK	www.sbgi.org.uk/
7.3	PL	Global	www.plastics-technology.com
7.3	PL	N.Zealand	www.plastics.org.nz
7.3	PL	UK	www.apgate.com/plastics/index.htm
7.4	TE	Bulgaria	http://www.btc.bg/btc/profile/index.htm
7.4	TE	Canada	www.crtc.gc.ca
7.4	TE	Global	www.asiakabel.com

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Chapt.	TYPE	COUNTRY	URL
7.4	TE	Global	www.business.com/directory/telecommunications/local_and_long-distance_carriers/
7.4	TE	Global	www.cellular.co.za
7.4	TE	Global	www.gsmworld.com/gsminfo/gsminfo.htm
7.4	TE	Global	www.interlog.com/~ndallen/telecom.html
7.4	TE	Global	www.itu.int/GlobalDirectory/index.html
7.4	TE	Global	www.mobilecomms-technology.com
7.4	TE	Global	www.pyramidresearch.com/info/prof/default.asp
7.4	TE	Global	www.telecommunication.com
7.4	TE	Global	www.usta.org/
7.4	TE	Italy	www.olivetti.com
7.4	TE	Latin America	www.convergencialatina.com
7.4	TE	Malaysia	www/jtm.gov.my/jtm/list.html
7.4	TE	Qatar	www.qtel.com.qa/tenders/tenders-table.htm

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Chapt.	TYPE	COUNTRY	URL
7.4	TE	Singapore	www.ida.gov.sg
7.4	TE	UK	www.oftel.gov.uk/about/index.htm
7.4	TE	US	http://gullfoss2.fcc.gov/cib/form499/499a.cfm
7.4	TE	US	www.fcc.gov/ccb/stats
7.4	TE	US	www.hightechgateway.com/gateway/TEL_LDC.HTM
7.4	TE	US	www.neca.org/
7.4	TE	US	www.ntca.org
7.4	TE	US	www.opastco.org/
7.4	TE	US	www.phoneplusmag.com/dynamicpp.asp
7.4	TE	US	www.telcotimes.com/

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Chapt.	TYPE	COUNTRY	URL
8	SE	Asia	www.search.asiaco.com
8	SE	Australia	www.looksmart.com.au/r?page=com-centre/infotech/index.shtml
8	SE	Australia, New Zealand	www.answers.com.au
8	SE	Canada	www.alcanseek.com
8	SE	Europe	www.euroseek.com
8	SE	Global	www.alltheweb.com/
8	SE	Global	www.altavista.com/
8	SE	Global	www.askjeeves.com/
8	SE	Global	www.dogpile.com
8	SE	Global	www.excite.com
8	SE	Global	www.excite.com
8	SE	Global	www.ginfo.net
8	SE	Global	www.google.com
8	SE	Global	www.google.com

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Chapt.	TYPE	COUNTRY	URL
8	SE	Global	www.infozoid.com
8	SE	Global	www.llrx.com
8	SE	Global	www.profusion.com
8	SE	Global	www.searchenginecolossus.com
8	SE	Global	www.twics.com/~takakuwa/search/search.html
8	SE	Global	www.yahoo.com
8	SE	Japan	www.moshix2.net
8	SE	New Zealand	http://accessnz.co.nz
8	SE	New Zealand	www.nzexplorer.co.nz
8	SE	Singapore	www.technofind.com.sg/index.html
8	SE	South Africa	www.ananzi.co.za
8	SE	Switzerland	www.search.ch
8	SE	UK	www.allsearchengines.co.uk
8	SE	UK	www.datagold.com
8	SE	US	www.alltheweb.com
8	SE	US	www.altavista.com
8	SE	US	www.guidebeam.com
8	SE	US	www.looksmart.com

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Chapt.	TYPE	COUNTRY	URL
8	SE	US	www.lycos.com
8	SE	US	www.mamma.com
8	SE	US	www.metacrawler.com
8	SE	US	www.metor.com
8	SE	US	www.nbc.com
8	SE	US	www.northernlight.com
8	SE	US	www.researchville.com
8	SE	US	www.searchturtle.com
8	SE	US	www.spyonit.com
8	SE	US	www.vivisimo.com

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Chapt.	TYPE	COUNTRY	URL
9	AS	Australia	www.aiia.com.au
9	AS	Australia	www.aiia.com.au/
9	AS	Australia	www.asial.com.au
9	AS	Australia	www.iaa.net.au/index2.html
9	AS	Bulgaria	www.amcham.bg/member.shtml#Membership_Directory
9	AS	Chile	www.acti.cl
9	AS	Chile	www.amchamchile.cl
9	AS	Chile	www.ccs.cl
9	AS	Global	http://www.spa.org/divisions/education/directory.asp
9	AS	Global	www.business.com/directory/computers_and_software/associations/
9	AS	Global	www.dataonfindata.com/Venture_Capital/Vent_Frames.htm
9	AS	Global	www.esi.es/Information/ITAssociations/
9	AS	Global	www.idema.org

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Chapt.	TYPE	COUNTRY	URL
9	AS	Global	www.nab.org
9	AS	Global	www.pcca.org
9	AS	Global	www.techexpo.com/tech_soc.html

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Chapt.	TYPE	COUNTRY	URL
9	AS	Hong Kong	www.amcham.org.hk/publications/mailorder_form.pdf
9	AS	Hong Kong	www.hkcs.org.hk
9	AS	Israel	www.iaei.org.il/index-site.html
9	AS	Jamaica	www.amchamjamaica.org/members/default.asp
9	AS	Korea	www.aftak.or.kr
9	AS	Korea	www.amcham.org.hk/publications/mailorder_form.pdf
9	AS	Lithuania	www.acc.lt
9	AS	Mexico	www.secofi-siem.gob.mx
9	AS	Mexico	www.amcham.com.mx/ingles/ques_am/fradire.php
9	AS	Panama	www.panamcham.com
9	AS	Philippines	www.amchamphilippines.com
9	AS	Saudi Arabia	www.us-saudi-business.org/members.htm
9	AS	Singapore	www.scs.org.sg

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Chapt.	TYPE	COUNTRY	URL
9	AS	South Africa	www.capechamber.co.za
9	AS	South Africa	www.cssa.org.za
9	AS	South Africa	www.durbanchamber.co.za/member search.asp
9	AS	Taiwan	http://amcham.com.tw/publications_ services.php
9	AS	UK	www.martex.co.uk/sites.htm
9	AS	UK	www.martex.co.uk/taf/index.htm
9	AS	US	www.nedassoc.org
9	AS	US	www.shop.org

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Chapt.	TYPE	COUNTRY	URL
10	MK	Angola	www.angola.org/business/opportunity/index.cfm
10	MK	Argentina	www.tradeline.com.ar
10	MK	Argentina, Chile, Peru	www.senegocia.com
10	MK	Brazil	http://www.brazilinfo.net/sky3/usbrazi2/public_html/tradeleads.html
10	MK	Brazil	www.brazilcham.com/frame7.html
10	MK	Canada	www.sourcecan.com/e/index.cfm
10	MK	Chile	www.chiledepot.com
10	MK	Europe	www.businesspatrol.com/tradeleads/
10	MK	Europe	www.eurotradeleads.com
10	MK	Europe	www.proeastwest.com
10	MK	Global	www.5five.tv/tradeleads.htm
10	MK	Global	www.arab-business.net/wtcnn/trade.html
10	MK	Global	www.asiansources.com
10	MK	Global	www.business.com/directory/computers_and_software/b2b_markets/
10	MK	Global	www.busytrade.com
10	MK	Global	www.buysellex.com

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Chapt.	TYPE	COUNTRY	URL
10	MK	Global	www.buyusa.com
10	MK	Global	www.cometotrade.com
10	MK	Global	www.eceurope.com
10	MK	Global	www.france-companies.com/fc/tradezone/us/index_tradezo.html
10	MK	Global	www.globalspec.com
10	MK	Global	www.imex.com/
10	MK	Global	www.microline.com
10	MK	Global	www.nudeal.com
10	MK	Global	www.powersourceonline.com
10	MK	Global	www.telecomfinders.com
10	MK	Global	www.TeliSmart.com
10	MK	Global	www.tradechannel.com
10	MK	Global	www.trade-circuit.com

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Chapt.	TYPE	COUNTRY	URL
10	MK	Global	www.vendorbase.com
10	MK	Global	www.verticalnet.com
10	MK	Global	www.verticalnet.com/marketplaces.asp
10	MK	Latin America	www.1hemisphere.com
10	MK	Latin America	www.centramerica.com
10	MK	Latin America	www.labl.com
10	MK	Latin America	www.latintrade.com
10	MK	Latin America	www.mercosurb2b.com
10	MK	Latin America	www.sicomercio.com
10	MK	Malaysia	www.mtex.com.my
10	MK	Netherlands	www.buvoha.com
10	MK	Palestine	www.paltrade.org/etos/index.htm
10	MK	Turkey	www.turkex.com/trade/trade.cgi

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Chapt.	TYPE	COUNTRY	URL
10	MK	UK	www.tradeuk.com
10	MK	US	www.fiberopticsonline.com

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Chapt.	TYPE	COUNTRY	URL
11	RE	Canada	http://ceps.statcan.ca/english/profil/PlaceSearchForm1.cfm
11	RE	Canada	http://strategis.ic.gc.ca/sc_innov/nti/engdoc/search.html
11	RE	Canada	http://www.cca-adrc.gc.ca/customs/business/importing/menu-e.html
11	RE	Canada	www.canadainternational.gc.ca/menu-e.asp
11	RE	Canada	www.cca-adrc.gc.ca/customs/general/publications/customs_tariff-e.html
11	RE	Europe	www.commerce.co.uk
11	RE	Europe	www.context1.com
11	RE	Europe	www.eurunion.org/infores/euindex.htm
11	RE	France	www.investinfrancena.org
11	RE	Global	http://babelfish.altavista.com
11	RE	Global	http://digital.nypl.org/mmpco/

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Chapt.	TYPE	COUNTRY	URL
11	RE	Global	http://europa.eu.int/comm/eurostat/ramon/cgi/SimWWWFrame.SimBottomFrame?p_asso=&p_nID=&p_lId=&p_pId=&p_langnom=EN&p_frameType=3&p_emp=&p_language=EN
11	RE	Global	http://globaledge.msu.edu/ibrd/ibrd.asp
11	RE	Global	http://surveys.ft.com
11	RE	Global	http://virtualpet.com/industry/
11	RE	Global	www.azfreight.com/track
11	RE	Global	www.bakerinfo.com/ecommerce/
11	RE	Global	www.bschoo1.ukans.edu/IntBusLib/
11	RE	Global	www.bsdi.com/date
11	RE	Global	www.bspa9e.com/address.html
11	RE	Global	www.clipartconnection.com
11	RE	Global	www.doingbusinessin.com
11	RE	Global	www.ecominfocenter.com
11	RE	Global	www.ecommercetax.com
11	RE	Global	www.ecommercetimes.com

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Chapt.	TYPE	COUNTRY	URL
11	RE	Global	www.econ-datalinks.org
11	RE	Global	www.findsounds.com
11	RE	Global	www.foreign-trade.com
11	RE	Global	www.getcustoms.com/omnibus.html
11	RE	Global	www.imriresearch.com/groups/imrlist.htm
11	RE	Global	www.ist.net/clipart/
11	RE	Global	www.lisa.org
11	RE	Global	www.macalester.edu/research/economics/PAGE/HAVEMAN/Trade.Resources/TradeConcordances.html
11	RE	Global	www.moreover.com
11	RE	Global	www.multi-city.com
11	RE	Global	www.njtide.org/links/index.html
11	RE	Global	www.ntis.gov
11	RE	Global	www.oanda.com/converter/classic
11	RE	Global	www.packtrack.com
11	RE	Global	www.PDIimages.com
11	RE	Global	www.techtutorials.com
11	RE	Global	www.tvshow.com
11	RE	Global	www.unicode.org

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Chapt.	TYPE	COUNTRY	URL
11	RE	Global	www.unzco.com
11	RE	Global	www.xls.com
11	RE	UK	//www.statsbase.gov.uk/methods_quality/sic/
11	RE	UK	www.hmce.gov.uk
11	RE	US	http://techguide.com
11	RE	US	www.bitpipe.com
11	RE	US	www.boardreader.com
11	RE	US	www.cmpnet.com
11	RE	US	www.cnet.com
11	RE	US	www.csgis.com
11	RE	US	www.dataonfindata.com
11	RE	US	www.dialpad.com
11	RE	US	www.findsame.com
11	RE	US	www.forrester.com
11	RE	US	www.governmentguide.com

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Chapt.	TYPE	COUNTRY	URL
11	RE	US	www.hightechgateway.com
11	RE	US	www.idg.net
11	RE	US	www.netlingo.com
11	RE	US	www.newsletteraccess.com
11	RE	US	www.osha.gov/oshstats/sicser.html
11	RE	US	www.researchbuzz.com
11	RE	US	www.siaed.org/itar/itar.html
11	RE	US	www.tracerlock.com

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Chapt.	TYPE	COUNTRY	URL
11	RE	US	www.vfinance.com
11	RE	US	www.zdnet.com/techlife/
12	LE	Canada	www.customs.gov/impexpo/nafta_newf.htm
12	LE	China	http://trade.chinavista.com/tariffsearch.html
12	LG	China	www.chinabig.com/en/law/policies/index.htm
12	LE	Europe	http://europa.eu.int/comm/taxation_customs/dds/en/tarhome.htm
12	LE	Europe	http://europa.eu.int/scadplus/citizens/en/inter.htm
12	LG	Europe	www.eotc.be/
12	LG	Europe	www.etsi.org/
12	LE	Europe	www.eurunion.org/legislat/standard/standard.htm
12	LG	Global	http://cisgw3.law.pace.edu/cisg/links.html
12	LG	Global	http://express.dnbsearch.com/Default.asp?bhcd2=1032902818
12	LG	Global	http://ts.nist.gov/ts/htdocs/210/217/bro.htm

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Chapt.	TYPE	COUNTRY	URL
12	LG	Global	www.ansi.org
12	LG	Global	www.apectariff.org/tdb.cgi
12	LG	Global	www.gama.com
12	LG	Global	www.hg.org/guides.html
12	LG	Global	www.law.nyu.edu/library/foreign_intl/
12	LG	Global	www.lawinorder.com/
12	LG	Global	www.lawschool.cornell.edu/lawlibrary/guides/cisg/sales.html
12	LG	Global	www.nssn.org
12	LG	Global	www.tariffic.com
12	LE	Mexico	www.customs.gov/impoexpo/nafta_newf.htm
12	LE	Mexico	www.naftaworks.org
12	LE	Philippines	http://ipophil.gov.ph/laws/irr/Rules&Reg.htm
12	LE	U.S.	www.exportimportlaw.com/ask.html
12	LG	US	www.knowx.com
12	LG	US	www.lectlaw.com/form.html
12	LG	US	www.legal.gsa.gov/
12	LG	US	www.naics.com/search.htm

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Chapt.	TYPE	COUNTRY	URL
12	LG	US	www.techdeals.work.findlaw.com

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DESCRIPTION
Easy to use listings of companies searchable by sector, location, type or company name. Search results yield contact info, address, phone, fax, and email. Registration is free. You can also list your company on the site, since it does list companies outside of the African continent.
Searchable by company name, category and sub-categories, and regions this database covers all of Southern African and Indian Ocean islands. Listings provide company name, address, phone, fax, email, website and brief description of activities. Large numbers of listings.
Membership listing available searchable by product or service, as well as by name. Links to each company's website.
Argentine business directory with home industry sector page in English that allows searching. Results yield link to home page of individual companies next to short description of company's activities. Some of the pages linked have English translations.
Company profiles, market information, legal links included in this portal type site. Some English, mostly Spanish and or Portuguese language business directory links.
English language search available on industries, full portal for each Asian country. Search capability yields limited results on companies, with links to sites, but lots of resources listed. Includes business listings in major Asian cities
Includes info on doing business in Asia--has four sites incorporated into it: Asia-SV, Asia-Matrix, Asia-Biz (Business Directory for Asia) and Asia-Jobs. Covers primarily Electronics, Telecom, IT and Manufacturing, but additional industries included. Asia-Biz.com allows search on company, country, industry sector. Search yields company name, very basic description of activity, and link to their website.
Asian Trade Online links to Asian directories of manufacturers, importers, suppliers/distributors and companies.
Searchable by product category, results yield profile that includes description, address, phone, fax, contact, and website.
Asean Supporting Industry Database allows searches by industry, company, product or country. Results give company profile, including product line, revenue, business type (manufacturer or distributor) and contact name. Excellent resource.

DESCRIPTION
Ability to search business directories in Asian countries. Searchable by key word or category. Limited entries so far.
Australian Government Directory's business site. Good profiles of IT companies, many of which are manufacturers.
Searchable by product, name and location, search results yield full profile of company including phone, fax, email, website, address, products sold, date established and number of employees.
Australian Suppliers Database, searchable by industry sector and subsectors, and allows a keyword search within the category. Results yeild a list of companies, that when clicked on, give profile including company activity, address, phone, fax, email, website and contact. Get to the subsecotr you want and then enter distributor as a key word to see just distributors of that product.
Click on "Economy and Industry" to choose an industry. You'll get a list of companies, short description and a link to their website.
Website for free copy of the CD ROM "BLUE" that lists profiles of more than 12,000 Belgian and Luxembourg exporters. Many are distributors.
Directory of Belgium and Luxembourg companies that export. Good for finding manufacturers. Searchable by type of product or company name, giving full profile.
Bolivian Business Directory searchable by sector. Listings are in English, and not many in number, but do link to the company's webpages.
Bolivia Web Business Directory which lists cxompanies under general categories. Listings are not many in number, but are in English and link to their websites.
Includes a business directory by category for Bolivia as well as links to associations and other general info about Bolivia. Search on a category yields a name of a company, short description of its activities, and a link to its website.
Click on "R" for Registry of companies, You'll need to register (free) to then search type of business activity and get a full listing of companies. Includes their website, phone, fax, address, email and contact name.
List of major Brazilian companies by category, as well as market information, public enterprise info and other useful subjects.

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DESCRIPTION
Free registration required to access list of members. Searchable by economic sector or NAICs number. Results yield name, address, phone, fax, email, website, and company contact name.
Searchable database of Bulgarian companies by keyword. Gives description and contact details.
Bulgarian business portal in English. Links to company sites that may not often be in english.
Excellent directory of Canadian firms, searchable by category, company, product. Access to databases of importers, technology network and corporate filings in Canada. The importers directory is searchable by HS number.
Searchable by city
Directory of small number of executives and corporate profiles for free. Subscription service available for company profiles. Online subscription service allows access to over 2800 Canadian firms. Hard copy version also available.
Website for the Canadian It community, with news and company profiles. Includes limited VC info.
Business directory searchable by key word. Results yielded a list of companies with description and link to their website.
Directory of Canadian businesses online.
Canadian Trade Index, searchable by company name or product description.
FEE for USE: Report on Business Magazine site that lists the top 1000 companies in Canada, as well as several other lists. Downloadable list includes full profile and financial details.
Search public companies by industry group, company name, filing date or document type. Document type includes choices such as annual report, financials, press releases, etc. Search results include company address, phone, fax, contact, filing info, year end date, and other details.
Searchable by category (consumer and B2B), city, province, business name or product.
Online yellow and white page directory. Search business directory by name, city, category, state or postal code. People search by name, city, state, country. Includes links to email search and international directories.

DESCRIPTION
American Chamber of Commerce sells a directory of its members for \$120.
Companies searchable by business category, province/municipality or city. Free buyer and seller registration. Import and export companies listed and searchable by industry. Search results yield short description of business, name, address, phone, fax and often email address. Also includes section on business laws and regulations in China as they relate to international business.
Searchable trade leads, and lists of Chinese companies in English.
Scroll down and click on "China business guide" for listings of Chinese companies.
Costa-Rican American Chamber direcotry of members searchable by category.Lists distributors seperately for easy use.Gives phone, fax, email and website.
FEE for USE. Czech online listing of companies.Complete information available for each company.You can buy printed verson, CD or online version. Not expensive.
Searchable database of Czech Republic companies by company name, activity, city, "supply" or "demand". Search results yield profile and contact details.Number of entries is small, but useful.English language.
Estonian Business Directory, searchable by type of business.Links to sites.
Large database searachable by product type and location. Search results yield company nameand description, phone, fax, email, URL, and contact. Printable map also available.
Part of BizEurope is members only, but you can still search on product categories and receive a list of companies and links to their websites.
Central and Eastern European Business Directory has limited listings, but seems to be growing.
Community Research and Development Information Service website that includes databases on partners, bidding opportunities, etc. Enter a keyword such as "computers" to see a potential list of partners in the Partners Database.
European Association of Directory and Database Publishers- this site lists specialized, industry and trade directories available for purchase.Large telecommunications directories listing.

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DESCRIPTION
Covers 30 European countries, searchable by product sector or activity. Advanced searches allow you to specify size of company, revenue, location, and type (distributor/manufacturer,etc)
Thomas Register of European Manufacturers (TREM). Excellent site for finding large corporate customers or potential OEM customers. Search results yield company address, phone, fax, areas of activity and ability to add to your own online contact list. Also keeps a search history for you.
Southern European Directory searchable by product, name, country or product group.
Started as a US directory, it is one of the largest Business directories available. Free company/industry/product searches will give basic information on companies. More detailed company overviews that include history, list of competitors, company officers, financials and other info available for subscription. Offers individual user and business subscriptions and must register. Offers lead lists for sale.
Started as a US directory, it is one of the largest Business directories available. Free company/industry/product searches will give basic information on companies. More detailed company overviews that include history, list of competitors, company officers, financials and other info available for subscription. Offers individual user and business subscriptions and must register. Offers lead lists for sale.
PriceWaterhouseCoopers EdgarScan service by SIC code.
Click on "Free Directory" to search by activity/industry. Results list name of company, city, country and size. If you wanted full company info, you would have to subscribe.
Company listings in the US, newsletter, free business forms, searchable by keyword that also brings up news on that subject as well as business listings. Includes barter service.
Business directory for North American, Latin America and Europe that is searchable by company name, industry or product. Gives contact details, and products that the company sells. Internet phone call available from site.
Part of the Business.com site, it list companies who custom-build computers. The list gives short description of their activities and link to their URL. Good OEM list.

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DESCRIPTION
Great listing of international computer (hardware and software) manufacturers. Also resources such as whitepapers, event info, books, links, and a free newsletter.
List of foreign firms located in Fairfax Virginia.
Searchable by category and sub-categories. Well defined subcategories that are give option to see distributors, manufacturers, etc. Results yeild list of companies and short description, that when clicked on, connect you to their website.
Forbes lists include the largest companies in the U.S., largest internationally, 200 best small companies, 400 best big companies, people lists, place lists, etc. Company profiles include address, fax, website, name of executive and financials.
Links to company directories around the world.
Computer hardware manufacturer list searchable by typ eof hardware. Only lists company name and what they manufacture, no other info.
Industry Week's profiles of the 1000 largest manufacturing companies which are publicly held. Links to the U.S. top 500 largest manufacturing companies also available.Listings do not give address, phone or fax, only a website, executives name and financial snapshot.
Links to online yellow pages, white pages and email directories in more than 187 countries.
Filtered collection of search engines and newswires on the topic of "Business". Go to www.internets.com for selections other than "Business".
Excellent directory of over 1.6 million companies in 61 countries.Searchable on product/service, company name or categories. Retrieves address, phone, fax, general info such as number of employees, capital, and whether they are a distributor, manufacturer, exporter, importer, etc. You can email the listed companies if you register.Searach results limit number of selections, paid users have unlimited access.
Lists businesses, products and services in over 1000 cities with more than 400 categories worldwide. Searchable by city, country and/or category.

DESCRIPTION
Links to over 7500 free public record databases. Excellent resource.
Operating as a supply chain database, you can search by product/service, where you want product delivered, and where you want the supplier located. Search results do not indicate if supplier is a distributor or a manufacturer unfortunately, but do show all their locations worldwide.
Thousands of businesses listed by SIC code. Includes descriptions of the SIC codes and also the NAIC codes. Free registration required to view company profiles. Profiles include company address, phone, fax, activities and email address in most cases. Can search by name, city, state, zipcode, country or SIC code in advanced search.
Lists ISPs around the world.
Webster's Online Business Directory-can search by product, city, state, country or SIC code. Profile on each company, including email. Has direct link to send email, and website link.
Athens Stock Exchange page that lists press releases on public companies. Good background information on companies you are interested in.
Business directory divided by category with search feature included. Links to each business website.
English language directory of Greek companies with websites. Category listings include company name and description with link to their website.
Searchable directory of Greek companies by product category, with company profile supplied on search results.
FEE for USE. Hungary's online listing of companies. Complete information available for each company. You can buy printed, online or CD version. Not expensive.
Yellowpages for Indonesia searchable by keyword, category and city location. Results yield address, phone, fax, email and website.
Kompas directory for Ireland, searchable by product, location or name of company.
Directory of publicly listed companies in Italy, searchable by sector or company name. Lists address, phone, fax, and website.

DESCRIPTION
Started as a US directory, it is one of the largest Business directories available. Free company/industry/product searches will give basic information on companies. More detailed company overviews that include history, list of competitors, company officers, financials and other info available for subscription. Offers individual user and business subscriptions and must register. Offers lead lists for sale.
Italy directory searchable by product, company, brand or service or location. Search results yield name, address, phone and fax, with link to brochure, contact name, website. Well organized.
English language directory of Japanese businesses
Match-making service (in English) for SME Japanese and international firms. Can search on keyword or category to get listings of potential partners, and can even sort on type of alliance you want (import, export, licensing, joint venture, sales, etc).
Click on English icon, then "Profiles" to see a selection of industries. Profiles of over 2500 Japanese companies are given, with links to their websites.
From Japan Inc. Magazine, this portal includes a directory of high tech firms in Japan, complete with description of firm's activities, website, phone, fax, and address. Free newsletter.
Includes a Korean Trade Directory, marketplacw with buy/sell offers, with many of the companies listed being manufacturers.
Yellow page directory in English for Korea
Actually just the Caribbean, with searchable directory based on a few key industries. Links to the website of each company.
Business directory for Argentina, Brazil, Chile, Colombia, Mexico and Peru searchable by company name, industry or products. Gives contact details, offers internet phone access to many, and includes products sold.
Latvian Business Directory searchable by city, product, industry, name.
Directory of Lebanese companies. Results yield full profiles and contact info such as address, phone, fax, website, contacts, type of business and hotlink to email.
Lebanaon.com's business directory that can be viewed by company name or category. Listings include contact details, direct email link, year established and brief summary of activities.

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DESCRIPTION
Lithuanian Business Directory searchable by key word or company name. Also lists categories. Results yield profile of company.
Yellow pages for Malaysia. Search on keyword or by alphabetical listing. Results yield address, phone, and some websites or links to websites.
Lists the top 100 maquiladoras, great informational site on statistics, suppliers, customs. Also has good links.
Mexico Online is an online directory of some Mexican businesses, Maquiladora suppliers, and Maquiladora listing online. Limited listings so far.
Small directory of middle eastern (gulf states) businesses searchable by category. Results list contact details of matching companies.
New Zealand business directory listed by category, but also searchable by keyword, brand, location, company or category. Search results include company profile.
Huge N.Zealand directory searchable by industry, name, product, geographic region, or keyword. Results yield list of companies with short description which can then be clicked on for full profile (minus financials). Very useful.
Hoppenstedt Bonner's Poland business directory. Fairly complete business profiles are given at no charge, but if you want more details you'll need to subscribe.
FEE for USE. Poland's Warsaw Business Journal with online listing of companies. Complete information available for each company. You can buy printed, CD or online version. Not expensive.
Polish companies on the internet. Click on "Companies" at bottom of the page and then choose industry. Yields description of company activities and link to their website. A list of American companies in Poland is also available.
Polish directory of businesses with over 850,000 entries. Search results yield company profile, and contact info.
Company directories for Portugal, searchable by category. Search results list address, phone, fax and information on company products or activities.
Profiles of the "top" Spanish companies in several industries.

DESCRIPTION
E. Business directory for Romania. Requires paid registration of \$18 per year to be a member, but you can view free demo.Might be worth paying for.
Searchable business directory for Scotland, with search on category, then on name, type, town or locale. Links to website.
Info on Singapore firms, but have to pay for individual information records such as financial statements or litigation records.Listing of Singapore 1000 and Singapore SME 500 for free.Free newsletter.
Scroll down and click on "Search for Singapore Company", and you'll reach the a page that allows you to search by Singapore Standard Industrial Code. This is a joint effort with the Singapore Registry of Companies. You can search for product type and see a list of companies. If you want a full report, including financials, auditors, etc. you'll have to pay between \$3-\$6. It is worth it.
Singapore yellow pages in English
Directory of 2 million Spanish businesses. Short profiles of companies are free, but possible to purchase financial information for very modest price. Some pages in English, many in Spanish.
Started as a US directory, it is one of the largest Business directories available. Free company/industry/product searches will give basic information on companies. More detailed company overviews that include history, list of competitors, company officers, financials and other info available for subscription. Offers individual user and business subscriptions and must register. Offers lead lists for sale.
Searchable by category. Results yield a list that when clicked on, gives full details of company including address, phone, fax, email, bankers, date started, overview of business and name of auditors.
Business directory for Taiwan, searchable by category. Search results yield address, phone, fax, number of employees, capital, and description of products. Does not indicate if manufacturer or distributor, but appears to be manufacturers.
Searchable directory that gets down to detailed subcategories of products.Consists mostly of manufacturers.

DESCRIPTION
Taiwan directory of machinery manufacturers, including wood, metal, plastics, fastener, packaging, food and pharmaceuticals. Includes a marketplace. Company name, phone and fax are listed under categories.
Applegate Directory covers electronics, engineering, chemical engineering, plastics industry and recruitment. Can search by company name or product type. Results show company address, phone, fax, website and usually management contacts and direct email. Also lists what other type product/service company provides. Excellent UK resource.
Searchable database of U.K. companies, mostly in the consumer goods industry. U.K. database of companies searchable by industry or name. Interesting history of the companies included, but no contact information.
Free online corporate reports on companies in Europe and Australia. Registration is free. Information includes financials, contact, and profiles. Searchable by industry.
Charity Commission website for the U.K. government lists bonafide charities in the U.K. Profiles include very detailed info on every charity such as usual address, phone, fax, year of incorporation, mailing schedule, mission statement, financial history, and lots more. Allows you to search on company name to see if company is registered. Also has a trademark registration check online. Online list of Disqualified Directors (bankruptcy) also available.
More than 2.4 million businesses listed, but you must list county. Also has listing of the top 1000 businesses in the UK. Search results include basic company information including email address.
BT's basic yellow pages directory. Searchable on company, location, or product/service. Results give address, telephone, website and map.
Started as a US directory, it is one of the largest Business directories available. Free company/industry/product searches will give basic information on companies. More detailed company overviews that include history, list of competitors, company officers, financials and other info available for subscription. Offers individual user and business subscriptions and must register. Offers lead lists for sale.

DESCRIPTION
UK database of companies searchable by product, company, city, zipcode, trade name or street name. Search results can yield company profile, contact details, website, email and list of products supplied.
Large database that has detailed product categories, searchable by product/service, company name, town, street, postcode or tradename. Search results list company name, address, phone, fax, email and map.
Revamped from UK Business Net, this site will list 2000 profiles of UK companies and relaunch late summer 2001.
U.K. Government database of suppliers. Can search using Boolean searches.
UK Business Activity Report that gives PR releases, merger/acquisition, info on UK firms. Register for a free 3 week trial. FEE
Searchable by keyword, and results give listing of companies, short description and link to website.
Yahoo's searchable database of UK companies. Searchable by alphabet or industry. Information includes address, phone, fax and some have financials as well as stock performance.
List of public companies searchable through SIC code.
Tutorial on how to research companies online.
American Export Register includes directories of more than 45, 000 exporting firms in 5,500 categories. Searchable by product/service or company name.
Yellow pages from Ameritech, BellSouth, SBC Communications and US West.
GTE's yellow pages that lists more than 11 million US companies. Searchable by name, category, state, city. Consumer oriented.
Produced by Bell Atlantic, searchable on state, business type, address and name.
Over 46,000 companies in more than 207 categories. Primarily consumer focused, but does include corporate listings. Searchable by key word also.
Free registration allows you access to listing of publicly traded companies with descriptions and links to their websites, business directories, lots of resources, newsletter, etc.

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DESCRIPTION
<p>Searchable by key word or category. Search results yield company name and description, with link to their website. Some listings include more detailed profile. Some categories also include key players, events and associations as well as reference materials and publications. Free newsletters on several subjects--high tech sector includes newsletters on IT, Internet, Computers & Software and Telecommunications.</p>
<p>Computer and communication companies. Can search by key word or alphabetical listing of companies.</p>
<p>Commercial News USA government directory of US exporters.</p>
<p>CI Technology database of resellers, ISPs, Enterprise customers, U.S. businesses, Latin American and European businesses. You have to call for current quote, since this is fee-based.</p>
<p>Search companies info by company name, SIC code, ticker, city, state, area code, etc. Search yields IPO info, company profile, address, phone, fax, website, competition, stock price. Actually drops you into www.edgar-online.com for info.</p>
<p>Directory of over 700,000 non-profit organizations. Searchable by name, keyword, city, state, zip, category, income range and tax ID number. Also separate database of over 1000 non-rofits involved in crime prevention and law causes.</p>
<p>Started as a US directory, it is one of the largest Business directories available. Free company/industry/product searches will give basic information on companies. More detailed company overviews that include history, list of competitors, company officers, financials and other info available for subscription. Offers individual user and business subscriptions and must register. Offers lead lists for sale.</p>
<p>Serachable directory of U.S. manufacturers. Links to other portals,</p>
<p>Lists recently filed IPO's and has automatic update service if requested. Primarily an investor's site, but great for prospecting companies with new public offerings.</p>
<p>Offers yellow books on more than 1000 US corporations, with titles and direct dial numbers of executives, and email addresses for management, administrative services or officers.</p>

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DESCRIPTION
Free newsletter covering the manufacturing industry. Also sells directories online of manufacturers both in the U.S. and international.
A list of over 60,000 companies in the design, automation control, manufacturing process, plant operations, and supply chain fields. Free newsletter. Includes product and industry news.
Manufacturer's News online guide to more than 400,000 manufacturers and distributors. Listings provide contact info, email, website, address and even map.
Directory of over 390,000 manufacturers.
The Security and Exchange Commission's site which allows you to search public companies for annual reports and quarterly reports.
Securities information from the SEC Edgar database. Searchable by name, industry, business, sic code, area code, topic, zip code, etc.
Searchable by category (consumer and B2B), city, state, business name or product. Can also order credit report for \$5.00.
Information on more than 550,000 manufacturers, distributors, and service companies. Includes many of the company's product information. Searchable by region, product, company or brand name. Includes more than 6000 industrial categories.
Although primarily a site for job-seekers, it lists profiles of more than 1600 "hot" companies, searchable by industry. Free newsletters to help you keep up with industry and company happenings.
Business profiles that list contact, email address, URL, address, phone & fax. Power search allows further search on sales type, payment options, delivery, sales support and methods of ordering.
Chambers of Commerce worldwide with links to their directories, and thus member listings. Extensive U.S. city chambers included. Ability to search for members in certain product categories on many listings.
Search by product type or company name. Lists phone, fax, and web address Includes Canada, Italy, Japan, UK, Germany and France. Can search on country, industry, name of company, state, and related research reports. Great links to other corporate resources.
Business and people searching by name, city, state, category, country or postal code.

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DESCRIPTION
New South Wales (NSW) State government procurement site for tenders above \$100,000. Individual agencies handle tenders below that.
Australian Government Directory, lists Commonwealth, State and Local governmental agencies, with profile and website, as well as email.
Australian Capital Territory Government procurement site.
Western Australian State Government procurement site.
The Australian government requires pre-qualification in the IT, major office machine and office furniture purchasing. The Endorsed Supplier Arrangement is described and a list of ESA companies are listed at this site. Search options can be specific or general on product. Search results give full address and contact details, including website, contact name, and email. Also list products sold. Excellent site for finding qualified distributors or VARs for government of commercial sales.
You can search for Endorsed Suppliers for the Australian Government at this site. Click on Endorsed Supplier Arrangement-GITC.
Northern Territory Government procurement site.
Queensland State Government procurement site.
List of government purchasing officers for Western Australia, covering all agencies.
South Australian State Government procurement site.
Victorian State Government tender site for goods and services not on contract and exceeding \$50,000 in value.
Tazmania, Australia tenders neatly divided into categories of Education, Health & Human Services, Infrastructure, Justice, Police, Primary Industries, etc. for easy viewing.
Tasmanian State Government procurement site.
Province of British Columbia bid document site. No fee to access or download bid documents.
Alert service for Canadian public sector bids, includes government, crown corporations, educational institutions and hospitals. Registration required, but free.

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DESCRIPTION
City of Kingston, Ontario Canada tenders, listing tender number, closing date, description and person to contact with phone number and email address.
City of Toronto, Ontario Canada tender listing department, brief description of requirement, contact name with telephone and document fee for copy of tender (approximately \$75 Canadian).
City of Vancouver procurement site. Lists contacts, by commodity, and general information about procurement.
Provides online supplier registration. The Procurement Allocation Directory on this site lists the buyers and their contact info, searchable by description or commodity code. Click on "Contacts" in the top menu, and you'll be given a choice on the right side of the screen for "Partners", who are the buying agencies, Government Supplier registration points of contact, purchasing organizations and their regional offices, departmental managers, and other links.
Newfoundland and Labrador government procurement information
Canadian government procurement site
Word document that lists public sector buyers in British Columbia municipalities, schools and health boards is listed here as well as other procurement agencies. Great resource.
Ontario, Canada procurement site with information on how to become an IT vendor. You can't view much of the website without being a registered user, except for information on how to do business with Ontario.
Purchasing portal for the government of Chile, managed by DAE, part of Chile's Economy Ministry. Very busy site linking over 100 government entities in Chile with more than 3000 suppliers.
SPANISH site listing Government of Chile procurement opportunities and procedures.
State and Municipal Procurement Service for Denmark. This gives basic information on contact, with email address as well as procurement totals for types of largest purchases.
East African country tenders
East Timor tenders

DESCRIPTION
Free site for European Union public procurement announcements (with link to TED, the online procurement site). Click on "Who's Who in the EU" to see an Electronic Directory of European Institutions, but you need to know the name of the institution to search. If you click on "Interinstitutional Directory" you'll see a list of all with links to a pdf document that gives detailed information on the institution, and contacts.
Public agency procurement site for Europe with links to other procurement sites worldwide. Enter a keyword on the ""Search through the Internet Procurement Database" and receive a list of sites that reference that keyword for procurement.
Tenders European Daily list of tenders
European Bank for Reconstruction and Development's bid information site.
U.S. Government website covering Central and Eastern Europe. Click on Trade and Investment Leads, choose an industry, and see both government tenders and trade leads from the region.
Online tender listing of over 30,000 government and utility company tenders in European countries listed as well. Must register, but no charge. Searchable by category, and is kept fresh. You can select tenders, and select to receive the full tender document via email. You are given 5 credits, and each tender uses 1 credit. Additional credits can be purchased for 3.70 British pounds sterling. Some tenders supply information free. Online translation by Alta Vista BabelFish available as well, making this a great site.
Inter-American Development Bank's IDB Projects Online. Requires subscription, but publishes opportunities in IDB's 46 member countries. Registration and fee-based service.
Operated by Fedmarket.com, Itbids searches the internet for bid opportunities on IT equipment. Free trial available, otherwise is it \$290 a year.
City, county and state websites around the world. Also includes chambers of commerce, organizations, visitors bureaus and other organizations. You'll have to search for procurement depts on this site.
Basically a tender portal, with links to other sites that catalog tenders, as well as investment and venture news.

DESCRIPTION
Extensive site with lists of suppliers and contractors to the military aerospace industry, industry organizations, projects, exhibitions and conferences. Products are searchable by category to produce lists of authorized suppliers. Each supplier record includes profile of company, company address, phone, fax, contact details. UK site with global suppliers.
APEC's Government Procurement page that includes all 21 member countries. A survey is included online that details procurement in each country's government, with a contact name included.
Business databases from API Online allows search for government and commercial tenders as well as supplier information. Searchble by category or key word, and covers 18 countries for free, subscription basis for more detailed info.
Extensive site with lists of suppliers and contractors to the defense industry. Large listing of various product categories, which give individual company overview, contact details. Site also lists projects, exhibitions, seminars, associations.
Attorney's website with great links to procurement opportunities all over the world, in federal, state, local jurisdictions.
Bureau of Export Administration website that lists military market research reports and contacts for overseas markets
Public and private tenders online. Free registration. Automatic notification by email of "matching" tenders. Site has English translation but contacts are primarily in France.
Ezee-Dex Business Street portal in south Africa that list government tenders, international tenders, and buyer's tenders.
Worldwide lists of governments on the web. Lists each instituttion, political parties, etc. for background. No tender links.
A government contracting business portal that contains a general info for government contractors and buyers, news, and ability to list your company for a fee.
Michigan State University's list of Foreign Government Resources on the Web. Links to each site.
NATO procurement site.

DESCRIPTION
Extensive site with lists of suppliers and contractors to the military naval industry, industry organizations, projects, exhibitions and conferences. Products are searchable by category to produce lists of authorized suppliers. Each supplier record includes profile of company with address, phone, fax and contact details. UK site with global suppliers.
Procurement Opportunity and Delivery Service (PODS) lists tenders worldwide, although based in Canada. Online subscription price is about \$25, with one time set-up fee, to be notified by email or fax of matching tenders.
Tenders searchable by keyword, purchasing authority, country or product code. Extensive break-outs of sub-categories that allow you to be more product specific. Registration required to view tender, but it is free.
United Nations procurement site. Includes vendor registration, vendor list, contract awards, tenders,
United Nations Office for Project Service. Gives detailed information on how to register your company as a vendor, upcoming procurement opportunities, and contact names for procurement person.
World Bank Group procurement info.
International tenders viewable by category of product or service. Contact details for full tender information is given.
Hong Kong government tenders homepage. They maintain a list of authorized suppliers and information on how to be included on this list on the website.
List of government tenders in Hong Kong, how to apply as a supplier, guide to procurement, and forecasts of major purchases. as well as awarded contracts.
Ireland's Office of Public Works procurement info
English language site for the Ministry of National Defense in Korea. Acquisition postings included.
Government of Korea procurement info in English
Site that lists government tenders, who has been awarded the tender and any complaints.

DESCRIPTION
Netherlands Ministry of Economic Affairs site. Click on "Defence related Industries" to see a company profiles of suppliers to the military, seperated into categories of products..Profile incudes full contact info, including email, as well as overview of company's activites.
New Zeland's Industrial Supplies procurement
E-Procurement system for the Philippines which lists open bids.
Procurement site for general supplies.
Managed by Petroserv, this site lists tenders primarily in oil and gas, but other sectors such as telco and medical in Qatar.
Singapore government site that gives info on open tenders and those already awarded.Can search government contractors.
South Africa's State Information Technology Association. Lists tenders, and gives general info on what type of products are requested.
South African government tenders
Central Bank of Swaziland tenders
Ministry of Defence website for procurement. If this link doesn't work, go to www.mod.uk, click on "Business", then "Defence Suppliers Service" under Organisations.
U.K.'s Office of Government Commerce procurement information
Portal for the UK government, and designed primarily for UK citizens, it is nevertheless a good resource.
Jet Propulsion Labs (JPL/NASA) procurement site
Commerce Business Daily online version of federal procurement opportunities and of awarads already made.
Langley Research Center procurement site
Johnson Space Center procurement site
Marshall Space Flight Center (NASA) procurment

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DESCRIPTION
Federal Procurement Data System (home is fpds.gsa.gov) that gives historical data on federal contracts awarded in over 60 federal agencies. Reports are free to download, and lists procurement activities by state, major products and services, and also the top 100 contractors, most of whom are manufacturers.
NASA Headquarters Procurement site
Goddard Space Flight Center procurement page
Los Angeles County, Ca procurement info
SPAWAR site lists open requests for bid and is their online procurement system.
US Dept of Defense Procurement Gateway, searchable by RFP, RFQ and Awards.
Sacramento County, CA procurement site
Santa Clara County, CA procurement info
Ames Research Center(NASA) Procurement
General Services Administration information such as how to obtain a GSA contract number, and opportunities in Delaware, Maryland, New Jersey, Pennsylvania, Virginia and West Virginia.
State of California procurement site
Piper Resources site has state and local government links. Lists state offices, agencies, executive branches, individual counties, and is updated constantly. You'll have to search for procurement depts on this site.
US Federal Business Opportunities page for searching federal agency RFP/RFQ. Can search by category(procurement classification), agency, and/or date. www.1eps.gov/spg shows contracts that were awarded. Home page is www.eps.gov .

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DESCRIPTION
Western States Contracting Alliance Site. Click on "Computers" and you'll see what contracts are in place for computers, peripherals, software and related services as well as a contact person. By clicking on "Contractor's" you'll see info on awarded contracts and information on discounts given.
US Dept of Defense procurement
US Dept. of Defense Office of Small and Disadvantaged Business Utilization gives forecasts of business opportunities and extensive information about their program.
Beyond.com (reseller) offers Government customers an online catalog and ordering system. (Also listed under DM)
BidRadar can sort and deliver bid information by email for free.
The CASU Network currently provides over 85 support services in the areas of administrative support, financial & procurement management, human resources, light industrial, mail management, printing/duplicating/copier, professional & technical, and training.
Operated by CDW (reseller), this is their Government and Educational Sales channel site.
Dept of Commerce, Census Bureau procurement website. Key contacts, list of awarded contracts and current opportunities.
Census Bureau procurement page.
Alameda County, CA procurement office
San Diego County, CA procurement contacts
Dept of Commerce's Information Technology Solutions (COMMITTS), an information technology set aside for small, 8a, women-owned or small-disadvantaged businesses. Click on "How can I get involved with COMMITTS?" to find out how to be a supplier.
Commonwealth Procurement Access and Solicitation System (COMM-PASS) in Massachusetts where you can view open solicitations, other suppliers who are interested in bidding or subcontracting, contacts of buyer or bidding agent. VERY informative site.
Dryden Flight Resource Center (NASA) procurement

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DESCRIPTION
The Dept of Defense procurement information page. Has a search feature for keywords to match current opportunities.
Eagle Eye Inc. provides information on the top federal agency grant and contract information. By clicking on a state, or Canada, you can see the top federal agencies total spending as well as the top contractors. Company sells services and reports too.
Environmental Protection Agency's Office of Acquisition.
Designated as the website for federal government business opportunities.
Directory of links to federal, state and local procurement.
Federal Emergency Management Site that gives detailed instructions on how to do business with FEMA, procurement policies and procedures. www.fema.gov/gems has links to government agencies outside US involved in emergency services, as well as not-for-profit and commercial enterprises, international organizations and State agencies.
Searchable portal of government agencies including federal, state, local and some international. Suggest search word "procurement".
Procurement Bid Board-Lists state and federal procurement sites. Supplier Directory that is searchable by product or service type. Excellent tool for finding resellers.
Online magazine for the government market. Can sign up for free subscription and news updates.
Run by Penton Government Media Group which publishes Government Product News and Government PROcurement Journal. Can search for government suppliers or receive a free newsletter. The best part of their site is their links to federal, state and local agencies. Must register, but no fee.
General Services Administration, which provides products and services to federal agencies, website. Click on "IT Products, Services and Solutions". At top of page, "Click on Selling to the Government" for additional info.
GTSI (government reseller) is one of largest government contractors, specializing in IT products.
U.S. Dept of Health & Human Services, Office of Acquisition Management. Site includes policy newsletters, opportunities. Includes Know Net, supplying online presentation on training seminars.

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DESCRIPTION
NASA procurement page
John F. Kennedy Space Center (NASA) procurement
Technology Integration Group (reseller) offers computer supplies and accessories catalog under a GSA contract. Offices in 14 different locations besides their San Diego, CA headquarters. Purchasing arrangements with Sandia Labs, Los Alamos, State of New Mexico, and are on the California Multiple Award Schedule. Online store. Also sells to Educational Channel.
Lewis Research Center procurement site
Lists the contracts for government-wide acquisitions. Many IT contracts listed, and by clicking on the "Catalog" you can see vendors who are on contract already.
National Association of State Procurement Officials is an association of the directors of the central purchasing offices in each of the 50 states. Website includes a Vendor guide for sale, and a directory with contact information at site: http://www.naspo.org/directory/#anchorca . Contacts include email addresses.
Acquisition and procurement resources for government contractors includes links to opportunities
Onvia's list of state contracting agencies. Direct links to each agency's purchasing dept.
National Institute of Governmental Purchasing Inc. prints an online magazine called the Public Purchaser, targeting to government purchasing professionals. This is a membership organization for government procurement, requires registration and a fee.
Dept of Commerce's National Institute of Standards and Technology (NIST) acquisition management page.
Dept of Commerce, National Oceanic Atmospheric Administration's business and grant opportunities site.
U.S. Nuclear Regulatory Commission procurement information. Opportunities under \$25,000 only listed on this page. If over \$25K, look to www.fedbizopps.gov .
Orange County, Ca procurement site

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DESCRIPTION
New York State procurement information
U.S. Navy's online procurement site known as EA21.Registration is required.
U.S. Dept of Energy procurement info, allows you to register for opportunities as they come up.
US Dept of Energy Office of Procurement and Assistance Management
US Dept of Energy procurement site that lists opportunities, their field offices and contractor office links, contacts, government forms and other info.
Procurement Technical Assistance Centers throughout the United States: these centers provide assistance to companies wishing to become vendors to local, state or federal agencies. Some are funded by the Defense Logistics Agency.
U.S. Air Force procurement information, including information on how to register as a vendor. Vendors must be on supplier registration list.
List of procurement officers for Sandia Labs
Small Business Administration page with links to procurement and awards. Click on "PRO-Net", "SUB-Net" or "TECH-Net" for opportunities.
NASA's Scientific and Engineering Workstation Procurement (SEWP)contract information. Includes information for potential vendors, subvendors included. Links to prime vendors information.Subvendor information includes product sold and price.
City of Tallahassee, FL procurement site
US Dept of State Office of Procurement Executive site, with contact details and list of opportunities.
US Dept of State regional procurement support office for acquisitions for U.S. Embassies and consulates in Canada, Latin America and the Caribbean.
US Dept of State regional procurement support office for acquisitions for U.S. Embassies and consulates in East Asia and Pacific.
US Dept of State regional procurement support office for acquisitions for U.S. Embassies and consulates in Japan.

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DESCRIPTION
Lists tech companies in the tech sector searchable by SIC, information on worldwide standards, military specs and info on more than 11 million items in the Federal Supply Catalog.
US Dept of Agriculture procurement site
US Dept of Justice procurement site
US Dept of State regional procurement support office for U.S. Embassies and consulates in Europe, Africa and the Middle East. Includes vendor registration info.
U.S. Patent and Trademark Office, Office of Procurement site. Provides current, past and projected future opportunities.
Links to State, County and City contracting offices. Great resource of newsletters, legal issues, and general info to keep you up to date on the subject of government contracting.
Website especially designed for women-owned business to encourage vendor relationships with the federal government.
Fermilab National Accelerator Laboratory (Batavia, IL) procurement information complete with contact names.
Onvia offers free forms, tools, guides for selling to the government. Links to State Purchasing Agencies.
State of Alaska Public Purchasing Officers
State of Alaska purchasing policies and info
Alabama State Dept of Finance/Purchasing office
Alabama State, other purchasing agencies
Arkansas State Procurement Office with email contact for vendor application, as well as other contacts and procurement procedures.
Arkansas Highway and Transportation Dept procurement site.
State of Arizona Procurement Information Xchange
City of Tucson, AZ procurement site.
Arizona Dept of Economic Security's procurement page

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DESCRIPTION
State of Arizona Dept of Administration Procurement
City of Tempe, AZ procurement page
California Dept of General Services site. Click on "Private Sector suppliers", and find info on "How to do Business with the State", as well as other topics. The site http://www.pd.dgs.ca.gov/default.asp?mp=../osbcr/main/main.asp lists contracting opportunities and information on how to become a certified vendor..
Other State of Colorado Purchasing offices, including contact name, address, phone and fax.
Colorado State Purchasing Office. By clicking on "BIDS vendors by Line of Business", you can see those vendors already qualified to sell to the state by product type. Click on each individual company and you'll get address, phone, fax, contact and line of business. Great for finding VARs, but unfortunately the database does not tell you whether they are a reseller or manufacturer.
State of Connecticut procurement
Washington, DC Office of Contracting & Procurement includes a newsletter, contacts, and list of agencies served by this group.
State of Delaware purchasing dept
State of Florida purchasing
State of Florida Procurement info, includes manual for vendors and purchasers, purchasing newsletter and a phone directory.
State of Florida minority-owned business assistance
State of Georgia Dept of Administrative Services/purchasing
State of Georgia procurement site.
Georgia's Office of Small and Minority Owned Business/governor's Small Business Center for assistance programs
State of Hawaii procurement office site

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DESCRIPTION
State of Hawaii purchasing
State of Iowa purchasing info
State of Idaho purchasing info
State of Illinois Auditor General's Procurement Bulletin
State of Illinois purchasing info
State of Indiana purchasing info
State of Indiana Minority Business info
State of Indiana procurement site
State of Kansas procurement site
State of Kentucky purchasing info
State of Louisiana purchasing info
State of Massachusetts procurement site
State of Massachusetts purchasing info
State of Maryland purchasing info
State of Maryland's Juvenile Justice Dept procurement site
State of Maryland procurement site
State of Maryland's Dept of the Environment procurement info.
State of Maine purchasing info
State of Michigan purchasing info
State of Minnesota purchasing info
State of Missouri purchasing info
State of Mississippi Information Technology Services procurement site
State of Mississippi Information Technology Services purchasing info

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DESCRIPTION
State of Mississippi purchasing info
State of Montana purchasing info
State of North Carolina purchasing info
State of North Dakota purchasing info
State of Nebraska Dept of Administrative Services procurement site.Lists bid opportunities, buyers, and existing state contracts.
State of New Hampshire purchasing info
State of New Jersey purchasing info
State of New Mexico purchasing info
State of Nevada purchasing info
New York State's procurement information
State of New York purchasing info
State of Ohio purchasing info
State of Oklahoma Central Purchasing
State of Oregon purchasing info
State of Pennsylvania purchasing info
State of Rhode Island purchasing info
State of South Carolina IT products purchasing office
State of South Carolina purchasing info
State of South Carolina's Aid to Information Technology Procurement
State of South Dakota Office of Purchasing and Printing

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DESCRIPTION
State of South Dakota purchasing office
State of Wyoming purchasing info
List of Memphis, TN area procurement opportunity contacts, with address, phone and hours of business. Just a printed list, no websites.
State of Tennessee purchasing office
State of Texas Dept of Information Resources site that gives guidance on Information Technology Purchases. Click on "QSIV" to see vendor information, list of qualified vendors, and application to become a vendor.
State of Texas procurement information
State of Texas Marketplace, for state and local government purchasing info
State of Texas Dept of Economic Development procurement site with links to centralized master bid list.
State of Utah purchasing info
State of Virginia purchasing info
State of Vermont purchasing info
State of Washington Procurement site. Contacts, bidding opportunities, and existing contracts are all listed as well as general info.
State of Washington purchasing info
State of Wisconsin purchasing info
State of West Virginia purchasing info
State of Wyoming procurement page

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DESCRIPTION
List of Microsft's academic market resellers in Argentina.
Distributor
Carleton University (Ottawa, Ontario) procurement info.
University of Guelph purchasing manual and information
McMaster University (Hamilton, Ontario) purchasing site.
Canadian Education Association includes membership list with links to schools and academic organizations.
University of Watereloo (Waterloo, Ontario) purchasing dept information
Association for Media and Technology in Education in Canada, has great links to sites that list educational sites, schools, associations, and Government Ministries. Great resource.
Association of Universities and Colleges of Canada, includes a directory of Canadian universities.
Brant Haldimand-Norfolk Catholic District School Board listing of schools with address,phone and principal's name, as well as links to each school's home page. Click on "Administration", then "Senior Administration" and scroll down to see the name and contact info for their "information Technology Consultant".
Gives the policies and procedures to sell products/services to Brock University (St. Catherines, Ontario)
Ontario Ministry of Education & Training. Has searachable database of schools, both public and private, District Offices, and lots of other info.
Grand Erie District School Board tender site, includes a school locater search enginesearachable by street name or postal code.
Lakehead University main website. (Thunder Bay, Ontario) Was under construction.
Laurentian University (Sudbury, Ontario) purchasing info.
Queens University (Kingston, Ontario) Purchasing Services site is under the Finance Group.
Canadian Community colleges database with direct links to each college's website.
University of Toronto (Toronto, Ontario) purchasing information

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DESCRIPTION
Ryerson Polytechnic University (Toronto, Ontario) purchasing information.
Canada's national program to connect schools and libraries to the internet and provide IT training.
Trent University (Peterborough, Ontario) purchasing contact information.
University of Ottawa (Ottawa, Ontario)
University of Windsor (Windsor, Ontario) purchasing services with links to individual purchasers.
University of Western Ontario (London, Ontario)purchasing information.
Wilfrid Laurier University (Waterloo, Ontario) purchasing services information.
York University (North York, Ontario) purchasing dept. under the Finance Division. Gives contact names and phone numbers for specific product types.
European University Directory includes extensive information on the educational system in each country, contacts and also has a searchable database of higher education institutions.
Home pages of Universities, secondary and elementary schools. Also lists special category schools such as gifted, handicap, parochial, science, math, international, etc.
European Universities Continuing Education Network with over 150 universities around the world. By clicking on the country at the bottom of the page, you see a listing of each university, its address, phone, fax, email address of contact and website.
National Association of Independent Schools includes directory searchable by State, School Name, Program or Zip Code.Includes more than 1,100 day or boarding schools.
Association of Boarding Schools site that has directory of boarding schools mostly in US and Canada, but also some international schools. Searchable by State, Country of Type of Program, as well as key word search capability.(More than 300 listed)
Provides lists of worldwide educational sites. A query by country sends you to that school's website.
Lists schools of every level in Hong Kong and educational organizations.

DESCRIPTION
List of colleges and universities, institutes, and schools in India with short description. Links to each school's website. Also have links to other educational website resources.
Media Direct srl (reseller) of educational software. Online catalog.
ADWIN is an educational software, videos, and training kits for industry or technology schools in Japan.
Korean education portal site, in English and Japanese as well as Korean
Auckland University of Technology procurement site.
RFP/RFQ page for New Zealand government.
Philippine Government's directory of colleges and universities.
Nanyang Technological University, Bursar's Office, which is responsible for purchasing. Click on the organizational chart and you can see who the person to contact is.
Links to schools, universities, online learning, vocational training sites and careers in Singapore.
List of educational institutions in Thailand. This site also lists hospitals.
CHEST (reseller) specializes in sales of software, data, information, and other IT related products to the education market in the UK and Rep. Of Ireland.
London Guildhall University M.I.S. Dept responsibilities and contact list.
Logotron is a U.K. based educational software reseller. Catalog can be downloaded in pdf format. Free newsletter available.
R-E-M or Rickitt Educational Media Ltd., (distributor) of educational software in the UK, and internationally. Distributes a printed catalog worldwide, claiming to send more than 500,000 out yearly.
The SIIA (Software & Information Industry Association bookstore. Great publications on educational market. Go to: http://www.siiia.net/divisions/education/default.asp to see their information on educationa markets. Great resource.
San Diego State Univeristy, CA procurement site
Contains over 1000 two year colleges, searchable by state.

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DESCRIPTION
San Francisco State University, CA procurement site.Includes contacts, online vendor forms.
Searchable database of US colleges, schools, private schools, school districts and libraries.Search results yield profile of school, contact details, number of students, costs.Includes free downloadable zip file of public schools and school districts.
Berkeley Lab procurement site includes general info on how to do business with them, an online newsletter. By clicking on "B2B System Contracts" you can see what contractors (vendors) are authorized suppliers by type of product.
University of Maryland (Baltimore) procurement
University of Michigan purchasing dept
University of Virginia includes a vendor database and registration form. You can't search on vendor database unless you have specific info on the vendor.Links to Virginia State business opportunities.
Software Plus (reseller) serves the educational, government and corporate software and accessories market with online sales capabilities.Located in St. Louis, MO.
Genesis Technologies (reseller) offers online catalog for academic institutions K-12 and higher.Downloads available from site, as well as volume and site licensing.
American School Directory that includes more than 108,000 K-12 schools in the US. Individual info available, including contacts, at most schools. Searchable directory by State. Also lists more than 7000 vendors to the schools, searchable by type of product. Each listing provides info on vendor's offering, name, address, contact info.
California State University procurement site
California State University Los Angeles
Campus Technology is an educational software reseller.Site licensing available. Located in Leesburg, VA.
Educational software distributor that is well established in the K-12 and higher education markets. Has a printed catalog.
Colorado Dept of Human Services procurement site.Great information and contacts listed.

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DESCRIPTION
Operated by CDW, this is their Government and and Educational Sales channel site.
Creation Engine is an educational market reseller specializing in web, graphics, multimedia, and 3D software for the K-12 and higher market. Offers online ordering, as well as traditional methods. Offers site licensing too. Located in Palo Alto, CA.
California State University at Fresno procurement
California State University at Sacramento procurement
University of Colorado Procurement Service Center
List of educational associations
Educatoinal Resources (educational only reseller and service provider) primarily handles software and other published materials to assist educators. Catalog.
EduMart (reseller) links educational dealers from the U.S. and Canada to an online mall. Users enter their zipcode to find the reseller nearest to them.Great way to find local dealers.
Eduventures.com is an independent market research firm covering the educational market. Business news briefs are available for free. Company profiles, school info, etc, are available only if you subscribe.
Educational Technology Associates(reseller) has an online catalog of computers, software and peripherals. Printed catalog also.
Education Technology Inc (educational market reseller), offers thousands of hardware and software products and an online store.Located in Tacoma, WA.
Fulton County, GA schools purchasing dept site.Includes online vendor application.
Technology Resource Center (reseller) offers hardware and software, videos, consumer electronics with an online catalog and ordering system. Site licenses available. Located in West Dundee, IL.
ERIC Clearinghouse for Community Colleges with excellent links. Searchable directory
Listing of school associations at the national, regional and state level. Links to association websites where available.

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DESCRIPTION
Journey Educational Marketing (reseller) offers a large online catalog and ordering capabilities of hardware and software, as well as offering site licensing. Located in Carrollton, TX.
Learning Services (reseller) offers product catalog online to educational market. Printed catalog also.
Technology Integration Group(reseller) offers K-12 computer supplies and accessories catalog. Also sells to Government Channel.
Montana State University purchasing info
National Association of College and University Business Officers includes a directory for sale of all members and vendors. Excellent links to government, education and business.
National School Supply and Equipment Association is a non-profit association for those selling into the educational market. Sells a mailing list to members, and has publications for sale to non-members. Membership directory available if you are a member.
State of Illinois Higher Education Procurement
Stoney Brook University, New York
Rutgers University, New Jersey procurement site. Click on "Commodity Listing" for a list of products, commodity code, buyer's name and email address.
San Jose State University, CA procurement site. Includes an online vendor list, with links to vendors websites, as well as info on how to get on the bidder's list.
Southwest Missouri State University procurement
SuperKids is an independent publication that provides reviews of educational software, news, and a free newsletter.
Software Express Inc (reseller) specializes in educational sales including volume and site licensing. Online catalog and ordering. Located in Charlotte, NC.
WEB U.S. Higher Education site that lists U.S. Universities and Community Colleges.
Western State College procurement site. Includes contact names and email addresses.
Ohio State University procurement

DESCRIPTION
The Douglas Stewart Co. (distributor) has been selling to the educational market exclusively since 1950. For manufacturers who want to become a vendor, there is an online application. Large number of resellers and direct relationships.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Trade database for Africa, lists customs and tariff information, freight forwarders, list of buyers/distributors seeking supplies/suppliers.
ACRON is a distributor of computers and network products.Spanish only site.
Airoldi is a distributor of computer products. Spanish only.
Ceven Sistemas is a distributor of computer products.Spanish only site.
Corsisa S.A. is a distributor of computer products. Spanish only site.
Datamarkets distributes network products and services. Spanish site only.
EXO is a distributor of computer products. Spanish only site.
Softland sells software and security products.
Stylus is a distributor of computer products. Spanish only site.
TechMedia is a distributor for computer products. Spanish only site.
TE Sistemas is a distributor of computer products. Spanish/English site.
Unisel Argentina is a distributor of computer products. Spanish only site.
The ASL Group holds government, educational and corporate accounts as a distributor and reseller. Offices in Taiwan, Singapore, Malaysia, Hong Kong, Thailand and the Philippines for a wide assortment of IT products.
Asia's leading network systems integrator and e-commerce solutions provider, with revenues over \$400 M. Owned by Dimension Data.
SiS Technologies is a large distributor of computer systems, software, peripherals, and networking products. Offices in Hong Kong, Singapore, Malaysia, Thailand, Vietnam and Indonesia. Supplies over 10,000 resellers, integrators, OEM clients, and retail outlets in the region.
Tech Pacific Group covers 9 countries in Asia, with 1999 revenues of \$1.83 B. Distributes IT and communication products.
WPI International(s) Pte Ltd is a distributor of electronic componenets, with a revenue of over \$170M.Operations in Singapore, Thailand, Malaysia, Indonesia, India and the Philippines.
SoftGen Australia is a reseller of B2B software products.
ACA Pacific distributes disk and tape storage solutions and is an HDS distributor.
Distributor
System integrator that sells IBM equipment.
Distributor

DESCRIPTION
System integrator that sells Sun equipment.
Distributor
System integrator
System integrator
Avnet is a distributor of storage solutions, including Compaq.
System integrator that sells Sun equipment.
Distributor of Multimedia software products and CD burning software. Does not sell hardware. Office in Sydney and Singapore.Excellent retail contacts.
Distributor
Comtech Communications is a reseller of network integration products in Australia and New Zealand.
System integrator
CSC Australia is a reseller of storage solutions for Compaq.
System integrator
System integrator
Wholesale distributor of computer products with offices in Sydney and Perth.
Integrator for storage solutionsm including products from Compaq.
Distributor
System integrator that sells IBM equipment.
Distributor
System integrator that sells Sun equipment.
Distributor
System integrator
EMC storage solution distributor
System integrator
The Australian government requires pre-qualification in the IT, major office machine and office furniture purchasing. The Endorsed Supplier Arrangement is described and a list of ESA companies are listed at this site.Search options can be specific or general on product. Search results give full address and contact details, including website, contact name, and email.Also list products sold. Excellent site for finding qualified distributors or VARs for government of commercial sales.
Sun distributor for storage solutions.
System integrator that sells Sun equipment.

DESCRIPTION
Distributor
Distributor
Express Data is a distributor of networking products primarily, but has a wide range of software and hardware products, including servers. Offices throughout Australia.
Fujitsu is a distributor of storage solutions for Compaq.
Distributor
Distributor
Distributor
System integrator
Distributor
Distributor
Distributor
Distributor
A list of the Borland resellers in Australia. Distributors can also be found.
System integrator
System integrator that sells IBM equipment.
System integrator
Distributor
System integrator that sells IBM and Sun equipment.
Distributor
Distributor
Lidcam sells networking products.
Logitech is a reseller of storage solutions and networking equipment.
Lynx Technologies is an HDS distributor, concentrating on storage solutions.
Distributor
One of the leading distributors of multimedia hardware products in Australia. Sells digital cameras, video cards, CD RW, DVD players, storage devices, printers, projectors and scanners..
Distributor
System integrator
n-Tech Consulting is a reseller of storage solutions.
Distributor
Distributor

DESCRIPTION
System integrator that sells Sun equipment.
Pineapplehead Distribution Pty Ltd is a distributor of multimedia software, imaging and digital video products.
System integrator
Distributor
Distributor
System integrator
Distributor
Distributor
Simms International is a distributor of storage solutions and is an HDS distributor.
Starcom Group is a reseller of storage solutions, including Compaq.
System integrator
Synnex Australia Pty Ltd is the Australian office of the large Synnex group, a distributor and manufacturer with offices in the U.S., Japan, U.K., and Mexico. Largest distributor in Taiwan, and claim to be number 3 in U.S. Sell computer components, peripherals and software.
TodayTech Distribution distributes computer products, peripherals and components to over 5000 resellers, integrators, retail outlets, and consultants throughout Australia.
Uecomm is a storage solutions provider.
System integrator that sells Sun equipment.
Distributor
System integrator
List of distributors for Symantec (R). You can also look up retailers, corporate resellers for both Australia and New Zealand.
Distributor of computer components, systems and peripherals.
Distributor of computers, networking equipment, telecommunications (PBX) and Internet solutions.
Omnis Source sells networking and storage products.
Brasoft is one of the larger distributors in Brazil of software products.
Searchable by product/service. Search results yield company address, phone, fax, email, URL and list of other products sold when appropriate. English pages allow easy searching. Distributors listed.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Ingram Micro's Brazilian site, in Portuguese only.
Distributor of electronic components.
Distributor of storage products, printers, scanners, computers, digital cameras. Also sells online and has large list of dealers.
Computer 2000 is a distributor of computers, software and peripherals.
Aipco Inc. -Independent stocking distributor of lcs, semiconductors, transistors, and diodes.
BTW Electronics - Electronic parts distributor and part of an alliance of over 68 independent electronic distributors (EDGE Marketing and Procurement Group) in U.S. and Canada.
Canadian Importers Database, searchable by product, harmonized code or city. Displays the top importers for HS code numbers, listing the name of the company, city, province and postal code. Click on "Selling to Canada", then "Canadian Importers Database".
Cantec Representatives is a manufacturer's rep, serving OEMs in high growth markets such as telco, contract manufacturing and data communications. Offices in Toronto, Ottawa, Montreal, Edmonton, and Vancouver.
Computers Plus Components is a PC assembler and component distributor, serving other OEMs.
Designtronics is a manufacturer's rep serving the Toronto, Ottawa and Montreal areas for integrated circuits.
Enerlec Sales Ltd is a distributor of components. Offices in Vancouver, Calgary, Montreal, Ottawa and Toronto.
FG Commodity Electronics is an independent stocking distributor of integrated circuits and semiconductors.
Hewetson is a manufacturer's rep, focusing on telecommunications and data communications. Offices in Toronto, Ottawa, Montreal, Calgary and Atlanta, GA.
Kanatek specializes in fibre-channel based Sotrage Area Networks. Sell directly to large corporations and also VARs.
Mondial Electronics is a stocking distributor of semiconductors and integrated circuits.

DESCRIPTION
Pacific Semiconductors is a wholesale distributor of transistors and integrated circuits, and also sell parts for service and repair of electronic equipment. Specialize in Japanese components.
Polar Components is a manufacturer's rep for semiconductors and passive components. Focus on telecommunicaitons, data communications, audio, video, and industrial technology. Offices in Toronto, Montreal, Ottawa, Calgary, and Vancouver area.
Distributor of computers and servers. Site is in Spanish only.
Pentaxis is a distributor of computer products. Spanish site only.
Rigg Tecnologia sells computjers, peripherals, software and consumer electronics. Spanish only site.
Unisel is a distributor of computer peripherals and components. Spanish only site.
Adexus is a distributor and system integrator. English and Spanish site.
System integrator that handles networking, storage, communications and security products in both Unix and PC environment.
Beijing Digital Electronic & Communication Technology Co Ltd specializes in sales and maintenance of telecom terminal products, mobile phones, cordless phones and fax machines.
Eastern Communications Co. Ltd is involved in research, development, production and sales of mobile telecommunicaitons equipment and optical transmission equipment. JVs with several suppliers.
Legend Group Ltd. is the leading PC manufacturer and IT supplier in China.
Distributor of IT products in China.
A.E.C. Consultants sells networking and security products. Has a subsidiary in Greece.
Voted one of the top 10 system integrators, Deltax Systems works in the Unix environment.

DESCRIPTION
Danish Chamber of Commerce site. Click on British flag to see English version. They offer a service of giving potential partner lists for \$100 under their Business Contact Center
Actebis distributes its own brand of computer, and also distributes peripherals, components, and storage products.Has 11 pan-European offices and continues expansion plans.
Large distributor of components, with 21 offices in 19 countries in Europe.Products include processors, servers, computers, storage and networking products.
Distributor of network communications products.
Landis ICT Group offers a full line of information and communications products.
Large distributor with offices in U.K., Netherlands, Spain, France, Italy and Denmark.
AB Soft sells PC software.
Bull has a system integration group, Integris, and Bull Infrastructure & Systems Group.French site only.
IdeSYS is a system integrator working direct with large companies and VARs. Handles Unix and PC platforms. French site only.
Metrologie is one of the larger distributors in France.Selling serviers, systems, peripherals and software. French site only.
TCI (Top Conseil Informatique) sells PC systems, networking products and peripherals.French site only.
Directory of French importers and exporters, searchable by product category, activity, product description or company name. Results yield address, phone, email in some cases, and description. Mailing lists available for purchase.(English and French)
Asknet sells software over the internet, on behalf of manufacturers.
BHV sells home and business software.
Large VAR with Unix and PC products, and integration skills.
Computer 2000 is one of the larger wholesale distributors of computer products, with offices throughout Europe and Latin America.
Data Becker has 5 magazines with a total circulation of over 70,000. They distribute CDs within their magazines. Magazines include: PC Intern, PC Praxis, Online Praxis, PC Fur Einsteiger, and Computer Fur Geschaft..

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Elko computer sells consumer electronic products such as MP3 players and handheld devices.
Globes is a component distributor.
NADS specializes in internet solutions, including e-commerce in PC and Unix environments.
Peacock is a distributor of computer products, components and software.
RacTech sells network, systems (PC and Unix), and software products.
Online reseller of software, as well as packaged versions.
Large distributor of ecommerce software solutions.
Softline is a larger distributor of software products.German site only.
MediaGold acts as a distributor as well as a business development consultant.
ExporthTel is a a service of ExporthHotline.com. Must be a registered member of ExporthHotline to use it but registration is free.Searchable by country and industry.
A large marketplace, if you click on ""Bulk Importers/Buyers" you can search under a product category for distributors.
Source for distributors and republishers worldwide.
Electronic distributor of software located in Europe.
Association of Service and computer Dealers International, whose members are dealers, brokers or lessors of computer hardware in the mid-range system.Under "Public Information" you can select "Find a Dealer", and fill in the country, state, city or area you'd like to find a dealer. Dealer inquiry results in listing with contact details, address, and email address.
Direct link to listing of computer and software distributors worldwide. URL link and description of company listed.
Cable & Wirelessoffers voice, bandwidth, data and IP services to fixed and mobile carriers, ISPs, Applications Service Providers (ASPs), voice service and content providers.
Register as a potential supplier to Deutsche Telekom at this site, or contact one of their buying offices.This is their Asian procurement site.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Dimension Data Group is a global network services and e-commerce solution provider located in over 30 countries, employing 12,000 people. They are the largest independent network services integrator in the U.S. and has a total group revenue of \$1.9 B.
Semiconductor Electronics Resource Center lists distributors, international distributors, OEM contractors, manufacturers, contract manufacturers and lots of other resources on their website. Distributor listings include name only and direct link to their website.
Online search for distributors or manufacturers. Searchable by country, product category, distributor or manufacturer, plus key word ability. Search results include address, phone, fax, email, contact, number of employees, territory, year established, and company description.
Very large system integrator headquartered in Belgium with offices in 35 countries, employing 30,000 people. Specialize in network integration, with a partnership with Cisco.
One of the largest distributors/wholesale only, Ingram Micro has offices around the world. Information is supplied on how to be evaluated as a potential supplier by clicking on "Manufacturers", then "How to Apply".
Pioneer Standard Electronics Inc. distributes computer products and components to resellers, OEMs, and corporate clients.
One of the largest IT wholesaler/distributors serving the U.S., Caribbean, Europe, Middle East and Latin America.
U.S. Aid's Global Technology Network site, that matches buyers and sellers, promoting U.S. exports. Registration is free, as are automated leads.
List of distributors of electronics parts that also service Fermilab National Accelerator Lab.
Synnex Information Technologies is a "design-to-distribution company" providing products and services to OEMs and VARs.
Altec is distributor.
GDB Ltd is a Sun reseller, as well as Cisco, Emulex, Brocade, etc.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
The Poliadis Group consists of more than 50 companies in the IT sector, including manufacturing, distribution and telecommunications. Offices in the Middle East, Southeastern Europe, and Eastern Mediterranean. Pouliadis Associates manufactures its own brand of computers and distributes peripherals, networking equipment and some components.
Links to tender notices, and a database of Hong Kong companies interested in doing business with companies overseas, as well as list of top U.S. companies doing business in Hong Kong and Hong Kong companies listed on the NY Stock Exchange.
Computer dealer and distributor in Hong Kong.
Laser Computer Ltd. is a distributor of computer peripherals for Hong Kong and China, and is owned in part by Synnex.
Hungarian language only site. Distributor internet, e-commerce and intranet solutions.
Elbatex-Hun Kft. Is a distributor of computer components from Kingston and Intel.
Opin kerfi is a distributor of Hewlett Packard, Microsoft, Cisco, ICL and other products.
Great directory of Indian importers/distributors, searchable by product or service. Search results include company address, phone, fax, contact, email, year established, annual turnover, countries importing from, bank name and import value.
Terra Computer System is a distributor of PC components, with offices throughout Indonesia.
Chayon Computer is a distributor of computers, peripherals, networking, communication and software products.
E & M Computing is a Sun and Compaq reseller.
With a sales volume of over \$200M, Eastronics is the largest distributor in Israel.
Alias srl is a distributor of internet, security and network products.
Finson is both a software publisher with its own titles and a distributor/republisher for others.
Italsel sells software products online as well as through distribution.
Searchable by product, this site gives minimal profile of Italian companies selling products in each sector.

DESCRIPTION
Opengate SpA distributes computers and peripheral products in Italy. Italian site only.
S Systems sells software via catalog, internet and distribution.
Large Japanese company with offices in 75 countries, involved in many industries. IT Business Division covers ecommerce and internet technologies.
Large Japanese trading company with a wide range of products.
Softbank is one of the largest wholesale distributors of software and computer peripheral equipment in Japan. Also publishes books and magazines about PC products. Established in 1981 and employes more than 1000 people.
The Softbank Group owns companies in e-commerce, internet and broadband, e-finance, and media marketing applications.
SRA (Software Research Assoc.) distributes business software to large corporations.
Drop down menu allows you to search and view subcategories of companies involved in the computer business. Different list than www.kenyaweb.com/computers/index.html .
Choose between User Groups, Associations, Vendors, ISPs, Training Institutes and IT Consultants to view a list of companies with address, phone, fax, and email addresses.
Intomex is a distributor with offices throughout Latin America and a buying office in the U.S., selling computer components, peripherals and accessories. Site is in English, Spanish and Portuguese.
Intcomex Peru SA is a distributor of computer peripherals, components and accessories.
English language enabled business portal for some Latin American countries. You can browse companies or opportunities under several categories, which narrow as you choose. Once you've chosen a category, a listing of companies is given, and you can click on a company to see a profile of them. Great resource for finding dealers or distributors, or potential direct sales.
Tech Data's Latin American site. Large distributor of computer products. Site in English and Spanish.

DESCRIPTION
Astar Marketing Online is a distributor of computer products and has an online store.
Jardine One Solution is a distributor of enterprise systems, and IT solutions. Offices in Hong Kong, Singapore, Malaysia and China.
Bregusa International is a distributor of software and CDs.
Exel del Norte is a distributor of consumables for computers.
Genetec is a distributor of computer products and peripherals.Spanish only site.
Grupo Mexcomp is a distributor of computer parts and accessories. Spanish only site.
Microasist sells security and business software.
MPS is a large distributor of computer products.
Qualisys.net is a supplier of computer and networking products. Services Southern California, Baja and Mexico City, as well as border areas.
One of the largest wholesalers of computer and mobile phone products in the Middle East and Africa.Cover 33 countries, including part of Europe.
Mindware distributes IT products through more than 4000 resellers in the Middle East & Africa.Sales staff & distribution networks in Morocco, Algeria, Tunisia, Egypt, Cyprus, Syria, Lebanon, Jordan, Saudi Arabia, Kuwait, Bahrain, Qatar, Oman and Pakistan to locally support the entire region.
Acal Nederland BV is a distributor of electronic components, computer components, storage and networking products, document management and security products.Test and Instrumentation products also.
Connect AS specializes in network products.
Computer hardware and software distributor
Computer hardware and software distributor
Computer hardware and software distributor
Software distributor for Norway
Wave Technologies distributes disk drives, RAID, networking, memory, printers, systems, etc.
Laser Import is a distributor of ocomputer products. Spanish site only.
PC Tronic is a distributor of computer products Site is in Spanish only.
Computer distributor and online reseller for Peru.
MPS is a large distributor of computer products, headquartered in Mexico. This is their Peruvian site, in Spanish only.

DESCRIPTION
Tradeline Philippine's Direcotry of suppliers.
Compulab sells PC systems and peripherals.
List of computer manufacturers and dealers in the Philippines, with links to their sites.You have to scroll down to the bottom to see this info, advertisements and pictures are at the top of the page.
Mannasoft distributes software
Millennium Computer Technology is a distributor of IT peripherals throughout the islands of the Philippines.They sell products from Microsoft, Iomega, Intel, Seagate and Adaptec.
Destiny Inc.is a group of companies in the broadband network access, distibution of internet appliances and content for radio, cable television and internet based media.
Computer hardware and software reseller, who also acts as a systems integrator for large corporations in the Philippines.
AB S.A. is a distributor and VAR of hardware, software and networking products in Poland.
ATM Ltd. is a system integrator and data communications specialist.
California Computer Company is a component distributor. Their site is in Polish.
U.S.-Romanian joint venture, involved in telecommunications system integration such as microwave, laser, wireless and cross-connects.
Software distribution company, training center and consultancy
Data processing and consultancy for Mobile Telephony.
One of the largest distributors of components in the Baltic States, CIS and CEE.
Marvel is a distributor of computer equipment and electronic components, with offices in Moscow and St. Petersburg.
Microtronica is a distributor of computer parts and peripherals to system integrators in the Asia Pacific region.Offices in Hong Kong, Malaysia, and Singapore.Part of Arrow Electronics.
Covers more than 500,000 busineses in South Africa.Click on "Retail and Wholesale" to find distributors or retailers in a given category. Search results yield short profile on each company.

DESCRIPTION
Arrow Altech Distribution Pty Ltd is a joint venture between Arrow Electronics and Altech, forming a very large distributor of computers and electronics components. Also sells some networking products, with offices in Durban and Cape Town.
AXiZ is a distributor of computer components and also offers a made-to-order computer service for its 4000 resellers. One of the larger IT distributors in South Africa.
Data Logic SA has several divisions, including the Beep retail stores, Vobis retail, and two telecommunications companies.
Advanced Information Technology Co. Ltd is in telecommunications, data communications, and information technology system integration.
CDG Group is made up of several companies, all operating as system integrators in the IT sector. They have 26 service centers in Thailand.
Compex distributes computer peripherals, software and accessories. Has won awards from Lotus, Hewlett Packard, Seagate and Canon for top sales distributor.
Compunet sells a wide range of IT products, telecom equipments and networking products such as PC, printers, server, routers, switch, hub, modem, multiplexers, network interface card (NIC), network accessories, computer hardware, software and others.
Computer Union Co. Ltd is an IT hardware and software distributor and reseller.
Interlink Communication Ltd. is a system integrator.
LoxInfo is one of the largest ISPs in Thailand and has a large dealer network reselling internet products and services.
Loxley Public Co. Ltd. is a system integrator.
Pro-Line (Thailand) Co. Ltd. is a system integrator
Samart Corporation Public Co. Ltd. is a system integrator
Shinawatra Computer & Communications Plc is a distributor/system integrator
SoftControl is a distributor/system integrator
SVOA Public Co. Ltd. is a system integrator
United Communication Industry Public Co. Ltd is a distributor/system integrator

DESCRIPTION
Empa is an electronics and PC component distributor. Also has offices in Middle East, North Africa and CIS. Large regional distributor for Intel and Quantum. Webiste has English version.
Avnet Applied Computing is a U.K. operation of Avnet, speacializing in the distribution of storage products.
Compro International Ltd. sells computer peripherals and accessories.
Computer 2000 (part of Tech Data) U.K. office is one of the largest wholesale/distributors of computer hardware, software and services. Office in Ireland also.
Comrac Ltd. sells tape storage and networking products.
Data Sound Ltd. sells voice processing products.
Eurotech Marketing Services sells computer peripherals.
Fairline Distribution Ltd. sells computer peripherals and components.
Freerose Ltd. sells telephony products.
Frontline is a large VAR/distributor selling direct to businesses. Offer computers, peripherals, components, and software.
Gem Distribution Ltd is a distributor primarily to the retail stores for software and peripherals. They claim to service more than 3,000 retail outlets.
Gem Distribution Ltd. sells software, primarily servicing the retail industry.
Guildsoft Ltd distributes a range of softare products and also provides outsourced services to clients such as technical support, channel management, etc.
Primarily a software distributor.
altohiway Ltd. is a reseller of e-business and internet solutions. Also founder of the Internet Service Providers Association in the U.K.
Hiway Communications Ltd. sells internet software and networking products.
JG Business Machines cells audio visual, cell phone, fax machines, digital cameras, and other business accessories.
The U.K. site of a large French computer and network product distribution company with operations in U.K, Germany, France, Spain and Czech Republic.
Midwich Ltd. is a wholesale distributor of computer, networking, imaging, communications and printing products.
Midwich Ltd. sells computers, peripherals and accessories.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Pixel Electronics Ltd. sells computers, peripherals, software, and accessories.
Quatrix is a reseller of data and communication products to corporate clients.
Quatrix Communications Ltd. sells communication and security devices.
Multi Media Replication sells DVD, disk storage, digital cameras and desktop systems.
RK Distribution sells computer peripherals.
Spectravideo Plc sells multimedia and game software.
Spiretech Industrial is a distributor of computer components including backplanes, chassis, flat panel displays, motherboards and other products.
SBA consulting's Guide to Computer Vendore. Searchable by company name, type of service (VAR,Distributor, etc)or sectional "type". In type of service you can also put city name to get locl listings only.
Free service that allows you to locate a reseller based on a search criteria of other products sold or location in several major cities.Operated by CMP Media.
U.S. Importers database available online for a fee. Database includes importers (by ocean only) with importers name and address, type of product, weight, date of arrival and origin.You can view sample reports and see how many records exist for type of product. Fees range from \$1.95 per listing to 42 cents.Also includes Canadian Government resources and info.
Large distributor of electronic components and computer products, including boards, networking products, servers, semiconductors and processors.
ASI Corp is a wholesale distributor of computer hardware and software products with 13 offices in the U.S. and Canada. Product line has 3,000+ products sold to more than 10,000 VARs.
Comprehensive site that includes a "partner locator" section for finding partners (VARs, distributors). Includes industry news, career center, resources, calendar and vendor info.Free newsletters.From CMP Media, producers of VAR Business and CRN magazine.
Circuit World lists semiconductor manufacturers, electronic component distributors, and links to other informational sites.

DESCRIPTION
Exceptional directories available such as 2001 Computer VAR & System Integrators. Custom databases also available. Most directories under \$350. Free newsletter.
D & H Distributing Co. is a wholesale distributor of computer and peripheral products.
Electronic Buyers News lists the top 50 distributors, top semiconductor suppliers, and a wealth of information. Free newsletter.
Electronic Distribution Today, lists electronic distributors, electronic component suppliers and electronic sales reps on the web. Large number of listings with direct links to their websites.
Searchable directory of manufacturers, sales reps and distributors. Can search on company name or part number or click on category such as "distributor" for a full listing of all. If you click on an individual distributor, you can view their line card!
List of Electronic Equipment distributors in the U.S. with links to their websites. Great list!
IT info, news, and resources that are presorted by platform, technology, application or networking. Search engine allows searches for manufacturers, distributors and VARs in selected technologies in a "Buyer's Guide", which provides description, name, address, phone and fax..Registration requested but not mandatory for much of the info.
Digi-Key is a distributor of electronic components.
Digi-Key is an electronic component manufacturer.
Merisel (distributor) offers a full line of technology products in Canada and the U.S.
The Electronics Source Book Online allows you to search for distributors/vendors by search word (such as type of product), region, manufacturer name, value-added services. Great way to find distributors. Search results yield name of distributor, phone, fax, email and website address.
Avnet Applied Computing distributes OEM sub-system and component level products.
SED International is a provider of computer hardware, wireless communications and e-business solutions to resellers.

DESCRIPTION
Gates/Arrow Distributing is a large wholesaler/distributor of computer systems, peripherals and software to VARs across the United States & Canada. Part of the Arrow Group.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Hypermarket, headquartered in France, with stores in Europe, U.S. and Argentina.
Computer retailer in Buenos Aires.Spanish site.
Retailer in consumer goods.Spanish site only.
Computer retailer in Buenos Aires.Spanish site.
Computer retailer in Buenos Aires.Spanish site.
Computer retailer in Buenos Aires.Spanish site.
3dB Electronics, a Sydney-based online retailer of computer equipment.
Able Systems Development supplying hardware, software and networking equipment to government and commercial users.
Adelaide Computer Center provides systems, software, cell phones.
A list of the Borland retailers in Australia.
Cybercom PC Systems is an online computer and peripherals reseller.
Samson Computer is an online reseller of computer supplies and printer supplies.
Business directory (mostly consumer) searchable by product and city.Includes maps, overview, address and contact details.
Computer retailer. Spanish site only.
Computer retailer.Spanish site only.
Computer retailer.Spanish site only.
Canada's "Shopping Channel" with live broadcasts, auctions, and newsletters. Electronics section includes computers, audio, video, photo and phone products.
Computer retailer.Spanish site only.
Computer retailer.Spanish site only.
Computer retailer.Spanish site only.
Site that lists retail shops with phone numbers.This section is in English, the rest is in Chinese.
With a corporate office in Seattle, Washington, ChanaMalls provides over 2700 products to the Chinese market. Their site is in both English and Chinese. If you'd like to start selling your products online to the Chinese market, email them at marketing@chinamalls.com .

DESCRIPTION
Ecuadorian internet reseller, and live television shopping network, Tventas also has more than 30 retail stores. They sell mostly department store type products, including some electronics. Site is in Spanish only.
Large retail chain selling electronics and computer products with stores throughout Europe. Part of Euronics, they have more than 600 stores all over Europe
Primarily sells electronics through its catalog in U.K., U.S, Portugal, Germany, Switzerland, Austria, Belgium, Netherlands, Luxembourg, Spain and Sweden.
Chain of retail stores in France selling computer equipment and software.
About 55 retail stores in France that sell consumer electronics.
Auchan is one of the largest department store chains selling consumer electronics in France, Italy, Luxembourg, Portugal, Spain, Poland, Mexico, Argentina, Thailand and Hungary.
Large chain store present in 10 countries that sells a variety of products, including electronics.
With over 53 retail shops in France, Boulanger sells consumer electronics and computer equipment.
BUT has more than 230 retail stores in France, selling consumer electronics and computer products.
Caproferm sells consumer electronics.
Large retail chain with more than 340 stores in 17 countries, selling computer products.
Darty has over 170 retail electronics stores in France.
Large retail chain with over 450 stores, including some in Spain, Portugal, Poland.
Retail stores selling electronics products.
FNAC has over 230 retail stores located in France primarily, but also Belgium, Spain, Taiwan, Brazil and Portugal.
More than 100 retail stores, but also have hypermarkets and supermarkets selling a variety of products.
More than 80 stores in France, selling electronics.
Large retail chain selling electronics and computer products.
Business directory (mostly consumer) searchable by product and city. Includes maps, overview, address and contact details.

DESCRIPTION
Electronic reseller for software, offering versions in French, Spanish, English, and German.
The French website for the large British retailer of CD-ROMs and DVDs, primarily music.
ABS Computer Vertrieb is a computer retailer. Website in German.
ABS Computer Vertrieb, german language only.
AMS Electronic Group, english language site.
Arxes Information Design Ag, english site
Online retailer, german language site
Very large retail chain in Germany, with more than 450 stores. German language site.
German language retail site.
Stores in the U.K., Austria and Netherlands besides the German stores.
Very large retail chain, with more than 2000 stores in Germany. Also have stores in China, France, Austria and Switzerland.
Sells used computers through retail
Promarkt Electrohandel GmbH is a retail outlet for consumer electronics products. Site is n German only.
German language retail site.
Electronic reseller selling to consumers and corporate buyers.Site is in English.
German eletronic reseller of software, and owned by asknet AG. Sells to consumers, educational institutions and government.
Headquartered in Germany, Vobis is one of the larger retail chains with stores in Austria, Poland, Switzerland, and Italy.German language stie only.
Wal-Mart Store Supplier information page that gives downloadable information and forms to become a supplier to Wal-Mart.

DESCRIPTION
Direct link to sites that list retailers of PCs and laptops in Australia, Belgium, Brazil, Canada, China, Germany, India, Indonesia, Ireland, Malaysia, New Zeland, Philippines, Singapore, South Africa, UK, US. Also list Macintosh dealers only and webstores.
Buyonet offers a download store and ability to transact software sales in 40 currencies and 6 languages.
CyberSource provides electronic software delivery services and transactional capabilities for companies wishing to have an online store, offering risk management and electronic payment options. Purchasers click on a "Buy" button on your site and the transaction can be completed with a CyberSource's infrastructure.
Digital River offers sales of downloadable software (electronic software delivery) services for software publishers. Purchasers can click on a "Buy" button on your site, and the transaction can be completed using Digital River's infrastructure.
Publishing Perfection (reseller) online catalog and ordering for desktop publishing, multimedia, and computer products. Ship internationally.
Software Spectrum (reseller) offers downloadable software from several sites around the world.
Buffetti is one of the largest chain stores selling office products in Italy, with more than 1200 stores. Italian only site.
Computere Discount is a large retail chain with more than 180 stores in Italy. Site is in Italian only though.
Computer Union is a retail chain with over 100 stores in Italy, as well as Sicilian stores, selling computers and computer peripherals. Site is in Italian only, although intro is in English.
Eldo Megastore and CSS Computer Superstores are in 14 provinces of Italy. Site is in process of English translation.
Eltrongros sells consumer electronics from several stores and its website in Italy. Italian site only.
IPS SpA has over 70 retail outlets in Italy selling consumer electronics and computer products. Also sell to dealers.
Media World is part of the Mediamarkt group in Germany. They have over 26 stores in Italy, and operate an online store. Italian site only.
Penati is a computer and peripheral retailer with stores throughout Italy.

DESCRIPTION
Righi Elettronica sells computer and peripheral products online. Italian site only.
Strabilia has more than 50 stores in Italy. Italian site only.
Wellcome has more than 70 stores in Italy. Italian site only.
Calling themselves "Japan's Source for American Products", this electronic reseller specializes in selling and shipping product to Japanese customers. They handle all of the transaction and have a warehouse/export facility in San Jose, CA.
E-Marketplace and supply chain for Japanese retailers and international vendors.
Computer retailer in Mexico. Spanish site only.
Computer retailer.Spanish site only.
Office product retailer's Mexico operation.
Business directory (mostly consumer) searchable by product and city.Includes maps, overview, address and contact details.
Computer software distributor and retailer
Retailer in consumer goods.Spanish site only.
Computer Retailer in Poland
Operated by a retail consultancy and researach firm, this site has a directory of retail organizations that gives specific information about the retailer's activities. Conferences, events and other links provided too.Free copies of their "Windows on Retail Distribution" available.
Established in 1979, selling desktop systems, fax machines, printers.
BT Business Information Systems has more than 100 stores selling telephone/communication products.
Has more than 300 stores, including stores in France, Ireland, Spain, Sweden, Netherlands, Belgium, Poland, Czech Rep., Portugal and has plans to open more.
Dixons is a well known department stores with consumer electronics, computers, photographic equipment and communication product departments. Has more than 1000 stores.
Electronic Boutique sells computer prodcuts and also owns GAME, a computer game retail chain.
Kingfisher is a large retailer concentrating on consumer goods, electronics. It owns stores in Netherlands, France, Singapore, Belgium, Germany under different names.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Business directory (mostly consumer) searchable by product and city. Includes maps, overview, address and contact details.
Purchased by Jungle Online, this chain is called One Stop Computer Solutions, with more than 30 stores.
The U.K. version of Staples in the U.S.
More than 269 retail stores selling computer, communications, audio/video, telescopes, personal electronics products.
More than 50 stores selling consumer electronics and computer products.
Virgin Our Price sells game software and cell phones, videos and music.
Vodafone sells cell phones and accessories.
Watford Electronics has two retail stores selling a full line of computers, consumer electronics, software, cameras and multimedia products.
Part of the French supermarket/hypermarket group, selling consumer electronics.
Computer product retailer. Spanish site only.
List of websites for US computer retailers by state.
Beyond.com (reseller) offers an online catalog, and also supplies services/products to customers who want to build their own online store. Offers electronic software distribution (downloadable from site) on some titles.
Electronic reseller selling to consumers, corporate and government buyers. They also offer e-store services to software publishers.
MacMall (reseller) includes computer hardware, software, home electronics, and networking equipment. Offers printed and online catalog.
CDW Computer Center (reseller) online and printed catalog reseller. Sell hardware, software, telephony, networking, and audio/video products.
Online database for sales leads. Searchable by industry. Search on computer hardware yields list of top computer dealers in U.S. for \$229.50 and list of top retailers in US for \$132.50 that must be purchased to be viewed. Sample available. Lists purchased include full contact details, including contact name and title, number of employees, SIC code, Revenue, Credit Rating. Can specify city or state listings only.

DESCRIPTION
Computers4SURE.com(reseller) offers hardware, software, networking, audio/visual, peripherals, cameras, and other computer accessories in an online store.
Part of Softdisk, the DownloadStore o(reseller) fers a large variety of software products over the net.
Online reseller that covers Corporate, Government and Educational channels of hardware, softwar, networking and consumer electronics.
MAC Connection (reseller) online catalog and ordering. Offers B2B sales, selling to Corporate, Education or Government clients.
Outpost.com (reseller) offers computers, networking, handhelds, games, cameras and electronics in an online catalog and store.
PC Connection (reseller)online catalog and ordering. Offers B2B sales, selling to Corporate, Education or Government clients.
Micro Warehouse Inc (reseller) catalog and online catalog reseller. Also in UK, Canada, France, Germany, Holland and Sweden.Does Corporate, Government and Educational Sales.
Micro Warehouse Inc company, MacWarehouse (reseller) is a catalog and online catalog reseller for MAC products and accessories. Also in UK, Canada, France, Germany, Netherlands and Sweden.Does Corporate, Government and Educational Sales.
Insight (reseller) offers online catalog and ordering for computer products. Has UK, Germany and Canada site.

DESCRIPTION
UK online reseller of software products.
Allows you to buy, clean, check against opt-out mailing and fax lists. Can do a free count against your requirements, and pay only if you download. Contains B2B and B2C lists. Must register to use or to download free direct marketing guide.
Site that lists more than 3600 directories. Also has searchable databases and mailing lists for sale, by number of records. Corporate Technology Directory with profiles of more than 45,000 high tech firms for sale.
DoubleClick handles direct mail, email marketing, and media placement.
Zoomerang allows you to create online surveys for free which can be sent via email or posted to your website, Ability to analyze survey results. Also supply mailing lists for a fee.
Directory of over 75,000 Mexico businesses. An online directory can be purchased in its entirety for about \$1500, but you can download specific categories for \$75 online, such as "Computer Dealers", "communication Equipment", "Telephone Companies", etc.
Mail order in the U.K.
Mail order company in the U.K.
Google's newsgroup page, previously owned by Deja. Allows you to start your own discussion group.
Join a newsgroup or email list for free, or see what others exist on various topics. Groups arranged by country too!
Peppers + Rogers Group offers advice, publications and consulting on direct marketing. Lots of free advice on their site.
21stAZ Marketing supplies direct marketing mail lists
Online store for hardware and software
American List Counsel supplies direct mail lists and databases
Pay for press release service
CDW's online store with hardware and software sales
ClickZ offers online advice to online marketers and also a newsletter.
Office Depot's online store
Direct mail quote machine online. Enter specifics of what you want and bids are emailed to you, from a potential list of over 1,100 companies who provide direct mail services.
Direct Media Inc. supplies direct mail lists and catalog solutions
Online store for hardware, software, office and digital imaging products

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
IDG supplies direct mail lists and brokerage
Direct marketing lists for sale
Topica's email or discussion group page. Allows you to start your own.
Online store for hardware and software
Software that manages contact with more than 25,000 media contacts and fortune 500 companies.
Online store for hardware and software
Pay for press release service
Free press release service, requiring only free registration.
Online reseller for hardware and software.
Online store for hardware, software, audio, and wireless products
Direct marketing lists for sale
True Data Online sells hardware and software
Direct mail templates free from the U.S. Postal Service.
Web Connect is a supplier of email lists.
WebPromote is an internet marketing resource
Yesmail.com is a supplier of email permission marketing lists.
Searchable by type of business and zip code. Unfortunately you must enter a zip code or city in order to search. Listings are sold. Also provides directions/maps.
Online direct mail service company. You can specify your target, and receive a quote online.
EdCals.com features over 130,000 upcoming story opportunities from over 3,500 U.S., Canadian, and European publications.

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DESCRIPTION
Australian Capital Territory Police Service site.
Protective Security Coordination Center
Australian telecommunications company
Northern Territory Government Police Service site.
New South Wales Police Service website
Queensland Police Service website
Tasmanian Police Service site
Victorian Police Service website
South Australian Police Service website
Australian telecommunications carrier
Western Australian Police Service site
FEMA's Global Emergency Management System page that lists both U.S. and foreign emergency management resources/buyers.
Law Enforcement portal with links to associations and organizations, news, employment, etc. Great resource if you sell into law enforcement.
Largest 900 MHz GSM Cellular Service Provider in Turkey.
Police clipart--great for presentations to law enforcement groups.
National Law Enforcement and Corrections Technology Center site, offers services to member organizations as well as product evaluations.Extensive links to law enforcement sites, including police clipart.
CALEA is a national organization involved in the accreditation of law enforcement agencies. The site allows you to search for law enforcement agencies by name, state, country,or agency type. Gives profile and contact.
Searchable by product or service, and results in company profile with overview and company contact details.
List of hospitals in Thailand.
Lists suppliers to the Danish offshore oil industry.Can view list under category or company name.Search results in company name, address, phone, fax, contact name, email. Good site for partnering.
Extensive site with lists of projects, oil & gas suppliers and contractors, product & services catalog, events, organizations & associations.

DESCRIPTION
A portal and marketplace serving the upstream energy industry.Membership list includes hotlinks to member's webpages.
Searchable directory of the oil and gas industry. Search companies, oil rig locations, associations, news, etc. Find companies by region, product, or name.
Oil exploration companies in the UK,, this is part of the Applegate Directory that lists full contact details, email, contact names, company profile and URL.
Scottish oil and gas company industry directory with over 900 entries.Searchable by key word, company, or location. Includes industry news, events, organizations and promotional opportunities.
Society of British Gas Industries, includes a membership list that can be viewed alphabetically.Info provided on each member includes name, address, phone, fax, email contact, and list of products/services provided.
Extensive site with lists of suppliers and contractors to the plastics industry, industry organizations, projects, exhibitions and conferences. Products are searchable by category to produce lists of authorized suppliers.Each supplier record includes profile of company with address, phone, fax and contact details.UK site with global suppliers.
Overview of plastics industry in New Zeland, list of plastics processing companies, plastic products produced in New Zealand, and list of suppliers.
Plastics and rubber companies in the UK, this is part of the Applegate Directory that lists full contact details, email, contact names, company profile and URL.
Profile of the Bulgarian Telecommunications. Homepage is www.btc.bg
Canadian Radio-television and Telecommunications Commission site. Click on "Industry Ownership Profiles"(left) for an overview of companies, with related subsidiaries or activities.Click on "Lists and Registrations (top) telecommunications carriers, DSL and high speed internet providers, as well as radio/television stations.
Asiakabel Information Network Ltd. is a marketplace for wire and cable related industries. Distributors and manufacturers listed under "Info Center".

DESCRIPTION
Lists local and long distance carriers, with links also to websites.
Portal for mobile communications that includes lists of carriers. Free newsletter. Great resource.
GSM World's list of members
Nigel Allen's Telecommunications Page, with extensive links to telecom sites and resources worldwide. Worth a good browse.
International Telecommunications Union (ITU) Global Directory that lists ministries, regulators, operators, members, etc. You can search the directory online (searchable by country, organization or a person's name) or order a copy. Enter a country in the search engine and it will list out the government office responsible, the regulatory agency, and all the operators who are members. Click on any of those and you'll get full contact info.
Lists manufacturers of mobile telecommunications equipment and software. Searchable by product category or company. Also exhibitions, conferences and industry organizations.
Profiles of telco companies prepared by Pyramid Research. Full profiles have to be purchased.
News and information on the telecommunications industry worldwide.
United States Telecomm Association site focusing on the local exchange carrier, lists members names, with a few links to their websites. No good contact info. Online Buyer's Guide (hidden under TeleTimes) is very useful though, with entries divided by type of activity/company. Each category gives full contact details (including some email addresses), and a description of the company.
Olivetti SpA has moved into the fixed and wireless mobile arena with its majority share acquisition of Telecom Italia.
Current market intelligence on the Latin American telecom marketplace. Site is in English, Spanish and Portuguese.
List of Network and services license holders in Malaysia (telecom licenses).
Qatar Telecom tenders listing page

DESCRIPTION
Singapore government site that gives type approval process for telco. Also lists authorized contractors for wiring installation, searchable by Singapore zipcode.
Office of Telecommunications in the U.K. Useful information on this telecom regulatory agency, with contacts. Includes links to Trade and Commerce (that issue licenses), other utility regulators, and UK government portals.
FCC Filings of communications providers in the U.S. Look up profiles of each provider, including contact details.
The Federal Communications Commission's Industry Analysis Division reports on carriers, infrastructure, broadband and other industry topics. Click on their Statistics of Communications Common Carriers yearly report and get specifics on each carrier such as revenue, costs, prices and usage. Excellent resource for info on the carriers. Local and Long Distance Carrier report is also specific.
Partial listing of telecommunications service and equipment providers.
National Exchange Carrier Association, formed by the FCC, offers reports on its site, but no list of members.
National Telephone Cooperative Exchange represents more than 500 small and rural independent local exchange carriers. Link to their excellent Rural Telecommunications Newsletter, whose archive is searchable by subject.
The Organization for Promotion and Advancement of Small Telecommunications Companies is an industry organization for small (mostly rural) local exchange carriers.
PhonePlusMag.com directory of carriers, resellers and agents. Lists are broken down into type of product/service, and you'll find full profiles of companies.
TelcoTimes newsletter, gives up to date developments in the telco industry. Online directory of telco companies searchable by state, category, type service or company name. Results give detailed profile of company.

DESCRIPTION
Asia search engine with collection of links categorized by subject matter under each country. Website is worked on often though.
LookSmart's Information Technology portal for Australia.
Directory and search engine that provides company listings with short description of activities and link to home page.
Search engine for both Alaska and Canada
Euroseek is a well-organized search engine, searchable in many languages, including english. Search results yield name of company and brief description of activity, with link to their website. Lists companies outside of Europe also
Fast Search is one of the larger search engines and includes wireless web pages. Also knows as AlltheWeb.
One of the largest search engines on the net.
Search engine that allows question-based searches, bringing up possible alternative search techniques.
Meta search engine that searches Alta Vista, Bay9, Direct Hit, FindWhat, Google, GoTo.com, InfoSeek, Kanoodle, LookSmart, Lycos, Open Direcotry, RealNames, Sprinks by About, Yahoo and the Dogpile Web Catalog.
Both a search engine and directory, allowing boolean searches. Bought WebCrawler and Magellan.
Excite search results are not member submitted, and is a good search engine for business searches.
Global Information Network search engine divides information into categories for easy searching and concentrates on global e-business issues.
Search results based on text matching, and searches in 26 different languages.
Google does not sell "rank placement" and gives excellent results. Also removes dead links automatically with their crawler.

DESCRIPTION
Meta search engine that searches AllTheWeb, Alta Vista, AOL, Direct Hit, Excite, Hotbot, Infoseek, LookSmart, Lycos, MSN, NBCi, Thunderstone, TopClick, WebCrawler and Yahoo. Also performs searches in Spanish, Italian, German and French, changing search engines queried to match language.
Extensive site that lists research resources, most in the legal area, but many others are also included. New information added weekly.
Meta search engine which can remember selections of type, number of results and "check links". Has over 1000 resources. Search results yield relevance, title, source, URL and a brief description.
Links to search engines worldwide, giving information on the language used for searching. Excellent site.
List of search engines worldwide. Just click on each country.
Yahoo searches by keyword. If no match is found, it switches to google.com. Largest selection of subjects on the web.
Japanese English language search engine and portal.
New Zealand search engine.
New Zealand search engine.
Singapore search engine
Ananzi is both a search engine and portal. Good listings of distributors available.
Search engine for Switzerland available in English also.
Meta search engine for the UK.
Search results, available only for key word search, result in company name and website only.
Allows searches in many languages, and can search on webpages, pictures, video, MP3, and FTP files.
Member submitted results on searches.
Presents search results in a "hyperindex" that further defines results and decreases browsing time. Also gives a search history. Ability to do advanced searches.
Must pay to have your website listed (about \$79) and provides company directories by region (of those who have paid). Drops into Dogile.

DESCRIPTION
Tutorials on how to buy tech products, product listings, etc geared for the consumer.Hotbot.com part of Lycos.
Meta search engine that searches Askjeeves, FindWhat, GoTo, InfoSeek, Lycos, MSN, NBCi, and Yahoo.Searches for news, music, audio, video, and images.
Meta search engine that searches Alta Vista, Direct Hit, Excite, FindWhat, Google, GoTo, InfoSeek, LookSmart, Lycos, Metacatalog, and WebCrawler. Can perform search by country in their white and yellow pages. Infospace.com/uk and www.infospace.com/canada are linked to this Infospace owned site.
Meta search engine that searches both directories and search engines Alta Vista, Euroseek, Excite, FAST Search, Google, Hotbot, InfoSeek, Lycos and Northern Light. Directory searches Clearinghouse, ToTo, LookSmart, Open Directory Project, RealNames, Snap, Yahoo.
Formerly Snap!, provided listings under high tech categories are "member submitted". Primarily geared toward consumers.
Sophisticated search engine that is valuable for research.Deletes dead pages with its crawler.
Meta search engine that includes searches on AllTheWeb, Alta Vista, Excite, Hot Bot, Lycos, NorthernLight, Google and Thunderstone.Has targeted search on Health & Medicine, Education and Government.
Meta Search engine that covers, web, news, audio, video, MP3, and images.Searches Yahoo, Lycos, FindWhat, GoTo, InfoSeek and WebCrawler.
Intelligent spyder/search engine that will notify you when finds information you are seeking by email. Free account.
An "intelligent" meta search engine, search results are put into folder type subcategories, that give the type of result. A very productive way to search. Example, a search "computer storage" results in folders of "networks", "storage solutions", "furniture", "drives", etc.

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DESCRIPTION
Australian Information Industry Association site. If you click on "Trading Post", you'll be able to view lists of distributors looking for suppliers, list info that your company is looking for a distributor, or search members list.
Australian Information Industry Association site. News, research available, but must be a member to see most of the site.
Australian Security Industry Association website. Free newsletter.
Internet Industry Association for Australia. Includes member list with links to their pages. Includes news on internet industry in Australia, as well as local events.
American Chamber of Commerce in Bulgaria membership directory. Available in printed form also for \$25. Lists both categories and alphabetical listing of companies with links to their websites.
Chilean Association of Information Technology Companies
American Chamber of Commerce (Chile)
Santiago Chamber of Commerce
Software & Information Industry Association website for educational division membership lists.
List of computer and software associations on Business.com. Hotlinks to each association website. Some associations list members.
Links to several venture capital, entrepreneur and business incubator associations both US and international. Many contain membership lists with email, address, and contact names. Good site for groups that have contact with start-ups.
World IT Associations database, searchable by name, acronym, country, keyword or text. Complete profile of each association, including name, address, phone, fax, website, email, industry keywords, description of activities, number of members, Excellent for contacts.
International Disk Drive Equipment and Materials Association has an online newsletter and also lists members online under "Membership". Directory listing includes full company profile that lists date started, number of employees, annual sales, product summary, and type of company.

DESCRIPTION
National Association of Broadcasters lists members and associate members both in the U.S. and overseas. U.S. listings provide full contact info and company overview. International associate listings provide direct link to their websites.
Portable Computer and Communications Association website. Membership directory links to each members websites, no separate listing.
Tech Expo's listing of Hi-Tech Engineering and Medical Life Sciences organizations and associations. Links to each group's webpages.

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DESCRIPTION
Publication order form at the Hong Kong Chamber. You can order yearly book of members, American Companies Agents and Distributors in Hong Kong, Who's Who in Communications, Opening an Office in Hong Kong, and other useful publications all reasonably priced.
Hong Kong Computer Society. Free newsletters online and a Chinese terminology page.
Israel Association of Electronics and Information Industries website that includes profiles by industry sector or alphabetically. The profiles include company address, phone, fax, email, description, number of employees and even break out number of technicians.
Searchable by product category, keyword or name, this is the American Chamber of Commerce in Jamaica directory. Yields complete address, phone, fax, email and contact name.
Association of Foreign Trading Agents of Korea (AFTAK), this association can help locate potential distributors. Ability to search their members list by keyword or company name. Search results yield phone, fax, email, contact, and even HS numbers of products they handle.
Click on "Services" and then on "Publication" to find a Chamber Directory for sale. Cost is only \$50 to non-members.
American Chamber of Commerce in Lithuania that lists companies and contacts with info on business activities.
Sistema Informacion Empresarial Mexicano site in Spanish only, has searchable trade leads as well as Mexico business info.
American chamber of Commerce of Mexico membership directory. Searchable by category, which yields full profile, address, phone, fax, email, website and description of company.
American Chamber of Commerce Panama directory. Lists company phone, fax and email by product or service category.
Does not offer directory publicly, but is very active chamber with committees covering IT subjects and email address for committee leader.
The U.S.-Saudi Arabian Business Council site with lists of U.S. and Saudi company members. Click on any member and a profile lists description of company, phone, fax, email, website, address and contact name.
Singapore Computer Society includes newsletters, resource center, and certification.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Searchable database of members that can drill down to exporters/importers. Can search on type, business size, industry sector or specific name. Info includes company description, address, phone, fax, email.
Computer Society of South Africa
Durban Chamber of Commerce and Industry membership list, searchable by name of company or category of business.
American Chamber in Taiwan's membership directory ordering page. More than 1000 companies belong and full profiles are included in the directory.
UK site that is a portal for associations. Includes high tech and several vertical market associations that list members.
Trade Association Forum lists more than 600 trade associations in 270 industries. A British Industry Directory is also included in this page.
National Electronic Distributors Association has a member directory that lists both by geography and product line. Listing states whether member is a distributor or a manufacturer. Links to members pages.
E-Retailing association with membership directory online. Membership directory listing gives website and description of company's activities. Paid membership required for newsletter. Excellent FREE stats on internet usage and buying habits.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Government of Angola trade opportunity website, divided by sector.
Online trade lead service for Argentina and Mercosur countries.
Only in Spanish, this marketplace lists buy and sell offers. You must register to participate.
Trade leads for Brazil from two different sources.
Brazilian American Chamber of Commerce site listing trade leads from several sources for Brazil. Many in Portuguese though.
B2B and B2G site sponsored in part by the Canadian government. By clicking on "Canadian Capabilities", you can drop into a search screen that allows you to enter a search word or choose type of service or product from a drop down bar for a list of companies. Although it asks for a free registration, searches can be done without registering.
Only in Spanish, this marketplace lists buy and sell offers. You must register to buy or sell.
Trade leads searchable by sector or product. Ability to reply to leads online.
Free marketplace and email alert site.
Trade leads for mostly Eastern and Western Europe, searchable by product and country.
"World's Top 100 Free Trade Lead Sites" has lots of good websites for finding distributors, although some are focused on finding markets for foreign exporters.
Trade leads, mostly from the middle east since this is the Amman World Trade Center site, but include global leads.
Very large, searchable directory by company or product for suppliers, and includes other resources such as trade directories. Does not indicate if company is a distributor, manufacturer, etc. List your company for free on the site.
Online marketplaces for computers and software
Marketplace searchable by country, trade offer and key word. Also has a company directory searchable by product and key word.
Free trade lead listing site, searchable by product category.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Marketplace operated by US Dept of Commerce, and IBM that matches US suppliers with overseas buyers. Tiny cost (\$300) to participate yearly.
GlobalTradeVillage site offers a trade lead posting site with email alerts of potential matches of buyers and sellers. Free registraton.
FEE for USE: Calling themselves a trade bulletin board, leads are sortable by date, type of product and whether you want to buy or sell. Individual records include company name, address, phone fax, website, and message from company.
French based marketplace, searchable by key word, whether buying or selling, product, and industry. Search results yield company profile and contact information.
GlobalSpec.com allows access to a database of over 500,000 electrical, mechanical, and optical products from suppliers. Search feature allows you to input "specs" you need and results yield part and supplier info. Cost to include your catalog is about \$6000.
Links to trade lead sites
B2B marketplace for electronic components for brokers and distributors. Fee.
Free trade lead posting to this Canadian site. Searchable leads, company listings, info on trading with Canada.
B2B marketplace for Parts/Peripherals, Networking, Printers/Parts and Full Systems including Laptops and Notebooks. In English and French. Fee.
B2B trading hub and procurement system for telecom dealers, resellers and service companies. These companies deal in secondary, end-of-life, excess telecom parts, peripherals, systems and equipment. Free trial subscription.
B2B marketplace for used, surplus and decommissioned telecom equipment.
Free trade listings (offers to sell). Searchable by product type or company. Listing give links to websites.
Links to trade leads sites around the world, with pull-down menu of sites and searchable by key word.

DESCRIPTION
Vendor database of over 4500 OEMs/Manufacturers, Distributors, Resellers or Corporate Buyers. Specializes in aftermarket, excess or remarketed high tech products. No cost to join, but a transaction fee is charged on each sale.
Large marketplace covering many vertical markets. Cost to be listed, but searchable for free on product. Listings produce company name, address, phone, fax and short description of company's activities. Links to their e-commerce site. Has additional marketplaces in Japan, Europe and Africa. Japanese site is in Japanese language only.
Marketplace that charges for placing listing, but is one of the largest and great tool for searching.
Marketplace for Latin America, with trade leads searchble by product type of HS number. Free registration.
Central American company directories listed by category. English and Spanish mixed. Search yields short description and name of company with website link.
Latin American Business Link is a business to business portal, free posting of offers, and also general market info.
Portal that has international business directory by industry, trade leads and news. Free listing for sellers, but must register.
Free registration and posting of offers to sell to this B2B marketplace/portal. Searchable by SIC or HS code.
Free posting of your trade offer to this marketplace. English and Spanish. Search results yield contact name, company name, short desription, email and website.
Malaysian e-marketplace (English language) which only hosts Malaysian companies. Possible place to find distributors or customers.
Free trade listings (offers to sell) sent to this associations members in the Netherlands.
List your company's products on this site for potential business in Palestine.
Trade board, by category, for Turkish business. Companies wishing to sell to Turkish customers can list their info for a fee.

DESCRIPTION
Marketplace for British exporters, that allows searches by product/service or company name. Can be used to locate potential partners. Search results include individual reports that list full contact info, email, website, number of employees, annual turnover, VAT registration number, DUNS, and SIC. Also can create report of several listings. Nicely organized site.
Marketplace for the fiber optics industry. Part of VerticalNet.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Canadian Government site giving statistics on Canadian communities. Searchable by city or province.
National Technology Index for Canada. This is a list of Universities and government programs on joint research & development. Possible partners for R & D projects.
Canadian Customs site that gives info on importing into Canada.
Canadian Government site for non-Canadians. Gives business information, culture, contract, customs, patents and trademark and other business info. Also link to science and technology partnering opportunities.
The Canadian Customs Tariff schedules.
Plantagenet Publications site that allows access to articles in their publications. Searchable by key word that results in articles that profile industry news and company happenings.
European data and competitive analysis on the IT sector products. Data includes pricing, volume, product positioning and also a special "RetailWatch" report that covers over 250 retail stores in 80 European cities. Fee.
European Union business resources. Information on nearly every topic. Includes laws, government reports, contacts, etc.
French Government website that includes import information, tax, duty, and some market research on key industries with an eye to foreign investment.
Alta Vista's translation engine. If you are searching with a browser, you can cut and paste the URL to this page for the translation!
New York Public Library picture collection, with over 30,000 public domain pictures searchable by creator, title, subject. Great for use in presentations.

DESCRIPTION
If you need to know the corresponding Australia, New Zealand SIC code to our U.S. SIC code, or corresponding European statistical classifications, this will do it for you.
Extensive resource list maintained by Michigan State University. Excellent.
Financial Times information on countries, industries and specific surveys on markets.
How to do industry research site that includes an excellent list of industry portals.
Directory of air freight companies, sorted alphabetically and including their airline I.D.
Baker & McKenzie law firm site that gives legal developments and information on ecommerce worldwide. Great resource.
Internet Business Library maintained by the University of Kansas Business School.
A global time zone chart, well organized and easy to use.
Correct address formats and salutations for nearly every country in the world. A must see.
Lots of free clipart and links to other sites with more clipart for free. Also links to animations for sale. Free newsletter with clipart of the day.
Ernst & Young site that gives tax, accounting, business practices, investment info worldwide.
eCommerce Info Center lists resources for ecommerce users or implementers, as well as links useful to businesses.
Ecommerce tax issues and a free newsletter.
Website and free newsletter available that provides daily news, reports and success stories on e-commerce. Also includes product and service guide.

DESCRIPTION
American Statistical Association's Business and Economic statistics. Under Labor and General Microeconometrics, you'll find databases that show consumer expenditures, labor costs comparing U.S.to Foreign, employment statistics, research/forecast/trends about consumer products/markets, demographics on US population and a host of other topics suitable for the business development or marketing dept.
Sound effects resource great for presentations.
Import and Export resources.
Guidelines to etiquette, gift giving, bowing etc in 60 countries.
International Directory of Market Research Agencies
Large inventory of clip art, backgrounds and images.
Localization Industry Standard Association helps with localization issues and lists localizers/translator members.
If you want to find a SIC Code from an HS number, a NAIC code from a SIC code, etc, this converts them for you. Very useful.
Click on their news portal and get access to news stories across the globe. Searchable as well, with option to have news emailed to you.
Chat site with simultaneous translation in six languages.
Transportation related links, including rail, subway, metro, air, etc. worldwide. Excellent for travelers.
National Technical Information Service has collects and also publishes reports on business, industry and agricultural subjects. Some are free, others are sold.They also have information on standards.
Online currency converter.
Allows you to track you package through multiple carriers.
Free jpeg files mostly in the science or humanities area.
Directory of free tutorials on tech subjects.
Links to online television shows, listings worldwide, people and production.Includes some listings of show distributors.
Unicode Consortium homepage that describes unicode, talks about the standards, and policies worldwide regarding the unicode standard adoption. A must see for every high tech company.

DESCRIPTION
International business forms and seminars. Fee for forms.
Cross indexes over 60 databases, delivering data that can be downloaded directly to Microsoft Excel, Word or in HTML format. Searchable on key word, financial data, industry, etc. Sample available on site for viewing. Extensive financial information.Fee
The U.K.'s Standard Industrial Classification System numbers.
U.K. Customs site that gives info on taxes, import regulations, etc.Includes a section on "trading on the internet".
Comprehensive site that includes white papers and technical information on new and existing technologies.
IT whitepapers, research, analysts reports, and can be searched by topic, research or company with a key word. Reports by research companies are priced, but the whitepapers are free. Over 10,000 research documents on IT.
Searches message boards for key words you specify.
IT publication website, with extensive news on IT.
News and reviews of IT.
Exceptional directories available such as 2001 Computer and Consumer Electronics Retailers. Custom databases also available. Most directories sell for under \$350.
Financial news website that also sells data such as profiles of companies in high tech sector that have received VC financing.
Chat over the internet for free. Sign-up required but no software download required.
This site is acutally used as a demo for Digital-Integrity.com, who make a product for sale.Enter a few lines of text onscreen or directly from a Word document, and this search engine will search the web for any site that contains any fragment of that document, longer than about a line of text. Good for finding copyright infringements, or plagiarism of documents or even websites in a limited way.
Well known independent research company, primarily focusing on internet and ecommerce topics. Membership cost, but you can log in as a guest and view some info.
Searchable by city or zip code, this site provides general and business info taxes, travel, government agencies, etc.

High Tech Sales University
U.S. Dept of Commerce

DESCRIPTION
Links to IT info.
News and operator of IDC, an IT research firm.
Online dictionary for the web, list of country codes for the internet, and chat acronyms.
A directory of newsletters, searchable by key word, category or title.
Searchable SIC (Standard Industrial Classification) lookup site, operated by OSHA.
Great site that has free newsletter on research sites on the web. Covers news on search engines also.
ITAR (International Traffic in Arms Regulations from the U.S. State Dept.
Allows monitoring of Usenet and search engines for any new entries that contain key words that you specify.

DESCRIPTION
Large venture capital portal. Lists VCs, and also a searchable database of newly funded companies. Go to the Entrepreneur section, choose Deal Monitor from left tool bar and then you can search on industry, company or keyword (such as city name). Excellent source for new clients or info on new technologies.
Ziff Davis site for techies, it lists resources and news. Free newsletter available.
U.S. Customs site that gives information on NAFTA rules. Click on "Importing & Exporting", then "Publications, Forms & Videos", then "Downloadable Customs Forms" to download a copy of the NAFTA Certificate of Origin.
Tariff database for China, searchable by HS number, category, or description.
Chinese business law and policies as it relates to international business.
Tariffs for European countries, searchable by HS code or description. You are able to look up duty rates online.
Find out consumers rights in each European country in regards to goods and services. Just click on the country, then choose "Buying Goods & Services".
European Organisation for Conformity Assessment, an independent and non-profit organization that oversees conformity issues, testing laboratories, etc.
European Technical Standards organization is responsible for establishing the European technical standards for telecommunications.
European standards information including CE Mark info.
A list of links for international law resources.
Dun & Bradstreet's Express financial reports available online.
NIST's National Center for Standards and Certification Information which provides info on U.S., foreign standards; government regulations and rules of conformity assessment.

DESCRIPTION
American National Standards Institute (ANSI), operates as the official U.S. repository for all ISO member countries and has English language translations of foreign standards. U.S. firms can request a standards search for a fee.
APEC Tariff Database for companies who export
Free searchable database of arbitration and alternative dispute organizations and professionals.
Lex Mundi guides to doing business-with links to various country resources.Mostly legal and government guides.
New York University School of Law database of foreign and international law. Lots of links to large informational databases worldwide.
Legal links sorted by subject makes for quicker look-up on most subjects.
U.N. Convention of the Sale of International Goods references and content.
NSSN: A National Resource for Global Standards (www.nssn.org) is becoming the World Wide Web's most comprehensive data network on developing and approved national, foreign, regional and international standards and regulatory documents.
Customs tariff schedules for 121 countries. Fee
U.S. Customs site that gives information on NAFTA rules. Click on "Importing & Exporting", then "Publications, Forms & Videos", then "Downloadable Customs Forms" to download a copy of the NAFTA Certificate of Origin.
Mexican government site covering NAFTA rules and assistance. Includes tariff schedule in Spanish.
Intellectual Property Law site from the Philippine government.
Attorney firm that answers basic questions on import/export law. Useful and concise.You can submit questions also.
Access to public records online for a fee.Includes employee screening, vender qualification, credit reports, industry reports.
Large database of legal forms and contracts, free of charge!
Federal law resource intended for federal lawyers and employees, but useful for general business.
The SIC Code is replaced with an NAIC code, to standardize worldwide. This site gives the history, and new code information.

DESCRIPTION

Huge legal database. Under "Business" category, click on "Tech Deals and Contracts", choose type of contract, and you'll see an actual contract listing to choose from for viewing.
