

## Native American Tourism Packages available on the German Market

While this list may not necessarily provide information of all German tour operators covering this industry, it serves as an indication of the types of packages most popular in the German market. Please note that some tour operators may not directly include listings of Native American tourism products and services, however they have been known to do so in the past, and their services are indicative of the tourism products offered in this industry.

Tour Operator	Trip Duration	Name of Trip	Special Remarks	Tour Highlights
<p><b>American Indian Travel Center</b>  <b>Indianer-Reisen</b>            Bertram Postner            Schleifmuehlweg 2            82435 Bad Bayersoien            Phone: 49-700/ 2040 80 80            Fax: 49-700/ 2040 80 80            Web Site:  <a href="http://www.indianerreisen.com">www.indianerreisen.com</a>            Email: <a href="mailto:aitic@t-online.de">aitic@t-online.de</a></p>	<p>Packages range from 4 days to up to 16 days of travel</p> <p>Summer and Fall, 2005</p>	<p>Arizona: The Indian Southwest, The Apache Pass, Red Rock Country, Navajo-Hopicountry-Tour, The Ancestral Cities, The Spiritual and Traditional world of the Navajo Indians.</p>	<p>Hotel Accommodations</p> <p>Some Arizona travel packages include bus excursions</p>	<ul style="list-style-type: none"> <li>◆ Hualapai, Hopi, Zuni, White Mountain Apaches, Grand Canyon, Monument Valley (The Indian Southwest; 14 day excursion)</li> <li>◆ Bus trips through Arizona, Fort Bowie, Apache Pass, Chiricahua Mountains und Coronado National Monument (The Apache Pass; 4 day excursion; April/Sept. 13-16, 2005)</li> <li>◆ Phoenix, Hopi, Navajo, Havasupai and Apaches, Canyon de Chelly, Grand Canyon (Red Rock Country; 15 day excursion; Sept. 7-21, 2005)</li> <li>◆ Navajo, Hopi, Grand Canyon, Monument Valley; cultural excursion (Navajo-Hopicountry-Tour; 7 day trip; Sept. 25-Oct. 1, 2005)</li> <li>◆ 4 Corner Region of the Southwest, Walnut Canyon, Canyon de Chelly, Mesa Verde National Park and Chaco Canyon (The Ancestral Cities; 7 day trip; May 2-8, 2005)</li> <li>◆ Contact with the Culture and</li> </ul>

<b>American Indian Travel Center Indianer-Reisen</b>				Spirituality of the Navajos (The spiritual and traditional World of the Navajo-Indians; 16 days/ May 18-Sept. 30, 2005, Sept. 30- Oct. 15, 2005)
<b>American Indian Travel Center Indianer-Reisen</b>	Packages range from 1 to 2 day trips, to 15 day trips  Summer and Fall, 2005	Montana: Flathead Teepee Camp, Open Lodge Talk, Lodge pole Teepee Village, Riding adventure with the Blackfeet, At Salish and Kootenai	Traditional accommodations (Staying in a Teepee) are included for some packages, while other packages offer hotel accommodations.	<ul style="list-style-type: none"> <li>◆ Flathead Reservation, 4 nights in a traditional teepee camp, Salish and Kootenai (Flathead Teepee Camp; 5 days; June 20-24, 2005, June 27-July 1, 2005</li> <li>◆ Great Falls, Contact with Indians of the Blackfeet and Fort Belknap Reservation (Open Lodge Talk; 15 days; Aug. 4-18, 2005)</li> <li>◆ Stay in a teepee at the Blackfeet-Reservation (Lodge pole Teepee Village)</li> <li>◆ Horseback riding in the homeland of the Blackfeet, rodeos and cattle drives (Riding Adventure with the Blackfeet)</li> <li>◆ Flathead Reservation, hotel accommodations in Polsen at the Flathead Lake, National Bison Range, arts workshop, rafting, riding or hiking (at Salish and Kootenai)</li> </ul>
<b>American Indian Travel Center Indianer-Reisen</b>	1 day to 2 day trips  Summer and Fall, 2005	Florida: Big Cypress Everglades daily flight, Big Cypress Everglades Adventure		<ul style="list-style-type: none"> <li>◆ Ah-Tah-Thi-Ki museums, Wildlife Show, Swamp Buggy tour and propeller boat tour through the Everglades (Big Cypress Everglades Adventure)</li> <li>◆ Ah-Tah-Thi-Ki museums, Tribes of the Seminoles,</li> </ul>

<b>American Indian Travel Center Indianer-Reisen</b>				propeller boat and 2 Swamp Buggy tours (day and night tours), Tour/Hiking through the Everglades, Wildlife Show and story telling by the campfire (Big Cypress Everglades Adventure)
<b>American Indian Travel Center Indianer-Reisen</b>	8 day tour  Summer and Fall, 2005	Wisconsin: Lac du Flambeau, Northeast Wisconsin Native American Tour	Camping accommodations  Minivan travel	<ul style="list-style-type: none"> <li>◆ Lac du Flambeau Reservation in northern Wisconsin, Forests, Lakes and Rivers of Wisconsin (Lac du Flambeau)</li> <li>◆ Oneida Reservation at Green Bay, hotel accommodations (Northeast Wisconsin Native American Tour)</li> </ul>
<b>Begegnungs-Reisen</b> Corinna Veit Spieglerweg 4b 88131 Lindau Phone: 49-8382-944803 Fax: 49-8382-942137 Web Site: www.begegnungsreisen.de Email: CorinaVeit@aol.com	Aug. 4-18, 2005	Open Lodge Talk	Primary purpose of this journey is it to allow extensive contact with Native Americans	<ul style="list-style-type: none"> <li>◆ Great Falls</li> <li>◆ Blackfeet Reservation</li> <li>◆ Glacier National Park</li> <li>◆ PowWow in Hays</li> </ul>
<b>Begegnungs-Reisen</b>	Sept. 7-21, 2005	The Country of the Red Rocks	Minimum of 6 participants, maximum of 12	Visit the Hopis, Navajos, Hava Supai and Apaches in Arizona
<b>Begegnungs-Reisen</b>	Sept. 15- Oct. 5, 2005	On the Road	Accommodations: Bed & Breakfast Camping Natural Dwelling	<ul style="list-style-type: none"> <li>◆ Montana</li> <li>◆ Great Falls</li> <li>◆ Glacier National Park</li> <li>◆ Browning</li> <li>◆ Fort-Bel nap Reservation</li> <li>◆ Fort Benton</li> <li>◆ PowWow in Hays</li> <li>◆ Horseback riding in Canada</li> </ul>
<b>Biblische Reisen</b>	16 day tour	Indian	Hotel	◆ Los Angeles and

<p><b>GmbH</b>  Thomas Maier  Silberburgstr. 121  70176 Stuttgart  Phone: 49-711/619250  Fax: 49-711/6192544  Web Site:  www.biblische-reisen.de  Email:  <a href="mailto:Thomas.maier@biblische-reisen.de">Thomas.maier@biblische-reisen.de</a></p>	<p>May 29- June 13, 2005</p>	<p>Culture and Natural Wonders of the West</p>	<p>Accommodations</p>	<p>religious sites and attractions</p> <ul style="list-style-type: none"> <li>◆ Las Vegas</li> <li>◆ Nevada Desert in Zion Park</li> <li>◆ Navajo Country</li> <li>◆ Monument Valley</li> <li>◆ Mesa Verde</li> <li>◆ Canyon Country National Park</li> <li>◆ Arches National Park</li> <li>◆ Dead Horse Point State Park</li> <li>◆ Salt Lake City</li> <li>◆ Grand Teton National Park</li> <li>◆ Yellowstone National Park</li> <li>◆ Devil's Tower</li> <li>◆ Rapid City</li> <li>◆ Mount Rushmore National Park</li> <li>◆ Black Hills</li> <li>◆ Deadwood</li> <li>◆ Bear Country</li> <li>◆ Country of the Dakota-Oglala ("Sioux") Tribe</li> <li>◆ Pine Ridge</li> <li>◆ "Massacre at Wounded Knee"</li> <li>◆ Badlands</li> </ul>
<p><b>Canusa Touristik GmbH</b>  Tilo Krause-Duenow  Nebendahlstr. 16  22041 Hamburg  Phone: 49-40-2272530  Fax: 49-40-22725353  Web Site:  www.canusa.de  Email:  ham@canusa.de</p>	<p>14 day/13 nights from Los Angeles to San Francisco</p> <p>Offered from Aug. 3, 2005 until Oct. 15, 2005</p>	<p>Best of the West</p>	<p>Full tank of gas is included.</p>	<ul style="list-style-type: none"> <li>◆ Los Angeles</li> <li>◆ San Diego</li> <li>◆ Palm springs</li> <li>◆ Grand Canyon National Park</li> <li>◆ Death Valley</li> <li>◆ Yosemite National Park</li> <li>◆ San Francisco</li> </ul>
<p><b>Canusa Touristik GmbH</b></p>	<p>12 days/11 nights</p>	<p>Best of Colorado</p>	<p>Full tank of gas is included.</p>	<ul style="list-style-type: none"> <li>◆ Denver</li> <li>◆ Grand Junction/Colorado National Monument</li> <li>◆ Cortez/Mesa Verde National Park</li> <li>◆ Alamosa/Great Sand</li> </ul>

<b>Canusa Touristik GmbH</b>				<ul style="list-style-type: none"> <li>◆ Dunes National Monument</li> <li>◆ Colorado Springs/Garden of the Gods/Pikes Peak</li> <li>◆ Rocky Mountain National Park</li> </ul>
<b>Canusa Touristik GmbH</b>	14 days/13 nights daily from Washington	Best of the North West	Including a tank of gas	<ul style="list-style-type: none"> <li>◆ Washington</li> <li>◆ Oregon</li> <li>◆ Northern California</li> <li>◆ Portland</li> </ul>
<b>Gomera Trekking Tours</b> Stefan Gubitz Sandstrasse 1a 90443 Nuernberg Phone: 49-0911/2 07 87 Fax: 49-0911/2 07 99 Web Site: www.trekkingreisen.de Email: info@trekkingreisen.de	23 nights/25 day tour (including inbound and outbound flight dates)  July 28- Aug. 21, 2005	Indian Country	Accommodations: 7 nights in hotels, 16 nights in tents/camping grounds	<ul style="list-style-type: none"> <li>◆ San Francisco</li> <li>◆ Los Angeles</li> <li>◆ Las Vegas</li> <li>◆ Grand Canyon</li> <li>◆ Monument Valley</li> <li>◆ Badlands</li> <li>◆ Yellowstone National Park</li> <li>◆ Navajo Indian Reservation</li> <li>◆ Red Cloud Indian School</li> </ul>
<b>MESO Amerika Canada Reisen GmbH</b> Dr. Ulrich Finke Wilmersdorfer Strasse 94 10629 Berlin Phone: 49-30/881 41 22 Fax: 49-30/883 55 14 Web Site: www.meso-berlin.de Email: info@meso-berlin.de	June-September, 2005  15 day tour through Central Alaska Or a 3-Week Tour through Alaska and the Yukon.	Alaska/Yukon	Hotel, Motel and/or Bed and Breakfast Accommodations  Brochures and tickets available  Help desk	<ul style="list-style-type: none"> <li>◆ Wildlife Tour</li> <li>◆ Anchorage</li> <li>◆ Talkeetna</li> <li>◆ Denali Park</li> <li>◆ Healy</li> <li>◆ Fairbanks</li> <li>◆ Paxson</li> <li>◆ Valdez</li> <li>◆ Gleen Highway</li> <li>◆ Seward</li> <li>◆ Kenai Fjords Tour</li> <li>◆ Homer</li> <li>◆ Dawson City</li> <li>◆ Goldwaschen</li> <li>◆ Whitehorse</li> <li>◆ Skagway</li> <li>◆ Faehre</li> <li>◆ Haines</li> </ul>
<b>Sareiter Reisen GmbH</b> Wolfgang Sareiter Noerdliche Haupstr. 1-3 83700 Rottach-Egern	19 day tour  Apr. 7- May 21, 2005  May 22- Aug. 21, 2005	Indian Country	Hotel and Motel Accommodations  Documentati on Material	<ul style="list-style-type: none"> <li>◆ Phoenix, Arizona- Apache Trail</li> <li>◆ Holbrook-Petrified Forest-Painted Desert-Hubbell Trading Post</li> <li>◆ Gallup, New Mexico-Zuni Pueblo-Acoma</li> </ul>

<p>Phone: 49-8022/6327  Fax: 49-8022/67463  Web Site:  www.sareiter.de  Email:  <a href="mailto:info@sareiter.de">info@sareiter.de</a></p>	<p>Aug. 22-Oct. 11, 2005</p>		<p>(route information, maps, brochures, travel tips, etc.)</p>	<ul style="list-style-type: none"> <li>◆ Sky City-Petroglyph National Monument</li> <li>◆ Albuquerque-Turquoise Trail-Pecos National Monument-Taos Pueblo</li> <li>◆ Taos, New Mexico-Bandelier National Monument</li> <li>◆ Santa Fe, New Mexico-Pueblo of Jemez-Chaco Canyon</li> <li>◆ Farmington-Aztec Ruins-Durango</li> <li>◆ Mesa Verde National park-Four Corners National Monument-Valley of the Gods-Natural Bridges National Monument</li> <li>◆ Bluff Utah</li> <li>◆ Canyon de Chelly</li> <li>◆ Tuba City- Navajo National Monument</li> <li>◆ Page/Lake Powell-Nordrimm Grand Canyon</li> <li>◆ Cameron, Arizona-Grand Canyon</li> <li>◆ Cameron-Wupatki National Monument-Sunset Crater-Flagstaff-Sedona-Montezuma's Castle</li> <li>◆ Phoenix/Scottsdale</li> </ul>
<p><b>Sun Eco Tours</b>  Bovio Sandro  Epachstr. 9  88662 Ueberlingen  Bodensee  Phone: 49-07551-932-978  Web Site:  www.sunecotours.ca  Email:  info@www.sunecotours.ca</p>	<p>14 day tour  Apr. 30-May 28, 2005  June 25- Jul. 23, 2005  Aug. 12-Sept. 9, 2005  Sept. 16- Oct. 14, 2005</p>	<p>Trekking USA:  Enjoying the Outdoors of Indian Country</p>	<p>Hotel accommodations in Denver, Las Vegas and San Francisco    Campground accommodations (Tents)    Bus trip    Travel literature</p>	<ul style="list-style-type: none"> <li>◆ Denver</li> <li>◆ Rocky Mountains</li> <li>◆ Canyon Country National park</li> <li>◆ Indian Country: Mesa Verde, Monument Valley, Canyon de Chelly</li> <li>◆ Mesa Verde National Park, Anasazi Indians</li> <li>◆ Monument Valley</li> <li>◆ Lake Powell</li> <li>◆ Utah/Bryce Canyon</li> <li>◆ Grand Canyon</li> <li>◆ Death Valley/Sierra Nevada</li> <li>◆ Yosemite National</li> </ul>

<b>Sun Eco Tours</b>				<ul style="list-style-type: none"> <li>◆ park</li> <li>◆ San Francisco</li> </ul>
<b>Suntrek Tours GmbH</b> Barbara Glanz Marktplatz 17 83607 Holzkirchen Phone: 49-8024/4744 90 Fax: 49-8024/4744 920 Web Site: www.suntrek.de Email: suntrek-germany@t-online.de	14 day tour  Summer 2005	Cowboys & Indians	Accommodations: 3 nights hotel and 10 nights camping	<ul style="list-style-type: none"> <li>◆ Navajo-guided jeep tour</li> <li>◆ Cowboy ranch camp</li> <li>◆ Los Angeles</li> <li>◆ San Diego</li> <li>◆ Las Vegas</li> <li>◆ Grand Canyon</li> <li>◆ Monument Valley Tribal Park</li> <li>◆ Lake Powell</li> <li>◆ Bryce Canyon</li> <li>◆ Zion</li> </ul>
<b>Touridee USA-Nature, Outdoor, Adventure</b> Esther Barretos t.i.net travel informations e.K. Jaegerstr. 21 76316 Malsch Phone: 49-07246/94 29 50 Web Site: <a href="http://www.touridee-usa.de">www.touridee-usa.de</a> Email: redaktion@touridee-usa.de	Promotes tourism products by its annual travel guide publication	Publication: <i>Touridee USA - Nature, Outdoor, Adventure-</i>	Markets travel services in three key areas: nature, outdoor, adventure	<ul style="list-style-type: none"> <li>◆ Arizona, California, Colorado, Idaho, Montana, Nebraska, Nevada, New Mexico, Oregon, South Dakota, Texas, Utah, Wyoming</li> <li>◆ Indian Reservations</li> <li>◆ National Parks</li> <li>◆ Historic Sites</li> <li>◆ River and Adventure Sport</li> <li>◆ Canyons</li> <li>◆ Mountain Range Services</li> <li>◆ Archaeological Sites</li> <li>◆ National Monuments</li> </ul>
<b>Yugan-Reisen</b> Ulrike Feurich Juellenbeckir Str. 211A 33613 Bielefeld Phone: 49-0521/8949537 Web Site: www.natives.de Email: info@yugan.de	28 day tour  June 20-Jul.3, 2005  Jul. 25-Aug.7, 2005  Sept.1-14, 2005  Oct. 3-16, 2005	Yugan-Travel	Traditional Campground accommodations at the Pine Ridge Reservation	<ul style="list-style-type: none"> <li>◆ Rapid City-Pine Ridge Reservation</li> <li>◆ Yellow Bear Canyon</li> <li>◆ Custer State Park/Black Hills</li> <li>◆ Wildlife Watch/Exploration (bison, antelope, etc)</li> <li>◆ PowWows</li> <li>◆ Crazy Horse Memorial</li> <li>◆ Indian Museum of North America</li> <li>◆ Badlands</li> <li>◆ Devil's Tour</li> </ul>

## **Tour operators versus Travel Agencies**

In Germany there are roughly 16,277 (FVW 05/14/05) travel agencies, which are intermediaries who sell tour operator packages to consumers for commission. Thus, U.S. tourism product suppliers should provide varying discounted rates to tour operators passing on commission to travel agents.

## **Consumer Protection and German Travel Law**

German Tour operators are liable to deliver the package promised under German Consumer Protection and German Travel Law. Since 1994, German tour operators must offer the client proof in the form of a written guarantee that the package holiday price plus any return journey costs incurred in the event of bankruptcy are covered by a bank guarantee or insurance. German travel law also states that the tour operator is obliged to present the trip exactly as described in the brochure. In addition, this law holds German tour operators accountable for services provided by them through foreign agents. If, through the fault of the tour operator or its agents, the client is not satisfied with or does not receive the service contracted, the client may sue the tour operator for damages.

For further information on the Native American Rural Export Initiatives of the U.S. Commercial Service, please contact:

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