

# PAUL REVERE Investors Inc.

18 Chestnut Street • Worcester, Massachusetts 01608

Please raply to: 1275 King Street Greenwich, Connecticut 06830 (203) 552-1800

August 18, 1972

Allan S. Mostoff, Director		
Division of Investment Company Regulat Securities and Exchange Commission	ion Act	1CA-40
500 North Capitol Street, N. W.	Section	2 (a) (41)
Washington, D. C. 20549	Tale	
Dear Mr. Mostoff:	Public Availability	3/22/13

Paul Revere Investors Inc. File No. 811-2197

Paul Revere Investors Inc. (the "Company") is a closed-end, non-diversified management investment company which was organized in May, 1971 and went public through a public offering of its shares on September 30, 1971. Under its investment policy it invests principally in long-term, fixed-income debt obligations which have equity features and which are acquired in direct placements. When fully invested in accordance with this policy, which is expected to take approximately two years from the date of the public offering, the . Company must have at least 85% of its assets invested in direct placements and in equity securities acquired as a result of the exercise of warrants, options or conversion rights acquired in direct placements.

The Company also has an automatic dividend investment plan (the "Plan") under which participating shareholders may automatically reinvest all dividends in shares of the Company's stock. Such reinvestment is at net asset value or at market price, whichever is lower. Depending upon which is lower, the Company issues additional shares or the agent for the participants purchases shares in the market. Current policy is to pay dividends monthly.

Section 2(a)(41) of The Investment Company Act of 1940 (the "Act") provides in pertinent part as follows:

"'Value,' with respect to assets of registered investment companies --- means -- (B) -- (i) with respect to securities for which market quotations are readily available, the market value of such securities; and (ii) with respect to other securities and assets, fair value as determined in good faith by the board of directors."

Section 23(b) of the Act provides in pertinent part as follows:

"No registered closed-end company shall sell any common stock of which it is the issuer at a price below the current net asset value of such stock --- (which net asset value shall be determined as of a time within forty-eight hours, excluding Sundays and holidays, next preceding the time of such determination), except --- under such other circumstances as the Commission may permit by rules and regulations or orders for the protection of investors."

Owners of the Company's shares, as well as potential investors, like to know the current net asset value per share. Since securities acquired in direct placements fall within the category of "other securities and assets" in Subsection 2(a)(41)(B)(ii) of the Act, their fair value is that "determined in good faith by the board of directors". Thus, the longer the period that has elapsed since the most recent determination by the board of directors ("Board"), the more out of date is the most recent value that can be given.

Further, participants in the Plan are entitled to shares at the lower of net asset value per share or market value. It is therefore necessary to determine net asset value to establish which cost basis is applicable, and, if this is net asset value, the actual issue price of the shares payable as a dividend. Under the provisions of Section 23(b) of the Act the net asset value for issue purposes must be determined as of a time within forty-eight hours of the time of issue. This has caused the Board to meet within forty-eight hours prior to

each monthly dividend payment to value the restricted securities.

Need for frequent meetings on a restrictive time schedule to value restricted securities has proved burdensome to the members of the Board, particularly to those who are not interested parties of the Company or its investment adviser. This was one of the principal considerations in the recent resignation of one director, and management fears that it will lose the services of others and will not be able to replace them with new directors of comparable stature, ability and value to the Company unless an alternative is devised. It would appear that some reasonable alternative might be agreed upon which would provide necessary safeguards to protect the public and yet permit more frequent determinations of net asset value.

The Company proposes that the Board create a Securities Valuation Committee ("Committee") delegating to it certain powers and responsibilities to value restricted securities between meetings of the Board under guidelines established by the Board. The exact composition of the Committee could be left to the Board but is is contemplated that both the Board and management be represented.

The foregoing procedure would appear to be within the contemplation of the terms of Investment Company Act Release No. 5847 dated October 21, 1969 where it is stated:

"While the board may, consistent with this responsibility, determine the method of valuing each issue of restricted security in the company's portfolio, it must continually review the appropriateness of any method so determined. The actual calculations may be made by persons acting pursuant to the directions of the board."

The Board would meet no less often than quarterly to review, and if necessary amend, the guidelines. Further, a provision designed to provide some flexibility and adjustment of the method of valuation between meetings of the Board, to protect against unusual and unexpected fluctuations in value of any restricted securities in the portfolio would be included.

It should be noted that a substantial majority of the value of the Company's direct placements is, and for an indefinite period of time will be, in debt securities rather than in equity securities. Though many of the same considerations apply in valuation of restricted debt securities as in the valuation of restricted equity securities, a difference exists which was recognized in the opening paragraph of Release No. 5847 mentioned above. This directed the application of the release toward the problems created by the acquisition of restricted equity securities. Their fair value is related to considerations such as public acceptance and earnings which tend to make values volatile. The fair value of restricted debt securities on the other hand, particularly under the Company's investment policy where restricted debt securities will ordinarily be held to maturity, depends basically upon the solvency of the issuer and is relatively stable.

Attached hereto as Exhibit A is a copy of guidelines proposed for initial adoption by the Company's Board to implement the proposed procedures. It is felt that the application of these guidelines between meetings of the Board will permit determination of net asset value within acceptable limits. If experience indicates that this is not accomplished, the Board on its own, or at the request of management, can amend them at any time to increase accuracy. The key to Schedule I to the guidelines is a mechanical aid rather than a rigid framework and can also be modified as needed. Special instructions under Footnote E. would be expected to be used frequently.

Attached hereto as Exhibit B are copies of valuation sheets showing the value of restricted securities owned by the Company as determined by the Board at each valuation from the date of acquisition of such restricted securities to the date of this letter. It will be noted that with one exception the only change in valuation of any debt security from cost has been to amortize original issue discount. The only changes in valuation of equity securities relate to situations where there is a market in the same class of security and, in one instance, a situation where it is expected that there will be a market reasonably soon.

The Company requests approval of the procedures proposed in Paragraph D. hereof. If it is felt that further limitations or restrictions are needed for the protection of stockholders or others, representatives of the Company would be pleased to discuss these with the staff, as well as answer any further questions the staff may have. Your favorable consideration is respectfully requested.

Very truly yours,

A. Warren McDougal

Clerk

AWM: aml

Based upon the foregoing and the attachments thereto, we will not recommend that the Commission take any action against the Company under Section 2(a)(41) of the Act, if it establishes the proposed Securities Valuation Committee and procedures for the purpose of valuation of the Company's restricted securities between meetings of the Board of Directors; provided however that the "Guidelines for use by the Securities Valuation Committee" make it clear that, in addition to the duties and procedures specified by the second paragraph of the Guidelines, the Committee has the duty and responsibility to advise the Board of Directors at any time it believes that the methods established for valuing any restricted security or securities are erroneous so that the Board may determine whether such methods should be modified.

We note that the proposed Guidelines and Committee apply specifically to the valuation of restricted securities. However, Section 2(a)(41) also requires that unrestricted securities for which there are not market quotations readily available must also be valued by the Board of Directors (see Investment Company Act Release No. 6295). In this regard, we assume that the proposed valuation procedure for restricted securities would also be used for unrestricted securities for which no market quotations are readily available.

Alan Rosenblat, Chief Counsel Division of Investment Management Regulation

Peter M. Sullivan, Attorney

February 21, 1973

cc: Karl Smeltzer

PAUL REVERE INVESTORS INC.

GUIDELINES

for use by

SECURITIES VALUATION COMMITTEE

in valuing

RESTRICTED SECURITIES

The value to be given restricted securities is "fair value" which shall mean their inherent worth without regard to the restrictive feature, adjusted for any diminution in value resulting from the restrictive feature. The method of valuing each restricted security in the Company's portfolio will be established by the directors not less often than quarterly. The Committee will follow the method established in valuing each restricted security until a new method is established by the directors or in accordance with the following paragraph.

The Committee shall have the duty and responsibility to keep current on all factors which may have an effect on fair value of restricted securities in the Company's portfolio, if the Committee determines that there has been a change in such factors causing the net sset value of the Company determined under the methods established by the directors to vary more than 1% from what the Committee deems net asset value to be, no net asset value will be published or otherwise used until the methods which the Committee deems erroneous have been reviewed by a majority of the Board and either affirmed or modified by them. Such review and affirmation or modification may be accomplished by telephone, letter or other means of communication and shall be noted in the official records of the Committee, giving the names of those directors approving and disapproving. If agreement is not obtained from a majority of the Board, determination shall be deferred until agreement is obtained or until the next regular or special meeting of the Board.

The initial method established for valuing each restricted security in the Company's portfolio is set forth in Schedule I attached. Restricted securities purchased subsequent to any meeting of the Board shall, until the next following meeting of the Board, be valued as follows:

Debt securities - Cost plus accrued amortization of original issue discount, if any.

Preferred Stock - Cost plus accrued amortization of original issue discount, if any.

Common Stock - Cost or, if there is a market in unrestricted securities of the same class, a value discounted from market value in the same proportion as cost was discounted from market on the date of the firm agreement to purchase.

Warrants or Options - Cost, or if there is a market in unrestricted securities of the same class or of the same class as the underlying securities, (i) a value discounted from market value in the same proportion as cost was discounted from market on the date of the firm agreement to purchase or (ii) a value equal to cost plus or minus one-fourth of the difference between the market value of securities of the same class as the underlying security on the date of the firm agreement to purchase and on the valuation date (but never less than zero), whichever is applicable.

The Board of Directors of Paul Revere Investors Inc.

### SCHEDULE I

\*Method of Valuing (Key follows)

		(Key follows)			
Issuer and Security	Initial	_/72	/73	/73	/73
Carthage Manufacturing Corp.					
Note	Α.				
Common Stock	E.				
		.*			
Consupak, Inc.	. 70			•	
Note .	Α.				
Common Stock	Α.		•		
Designcraft Jewel Industries, Inc.					
Note	A.				
Warrants	D.				•
Food, Incorporated	•				
Note	Α.				
Common Stock	Α.			•	
	•••				
Goodman Equipment Corp.	•_				
Mortgage Bond	Α.				
Note	Α				
Common Stock	Α.				
Imperial Corporation of America					
Convertible Note	Α.				
Mr. Mar. Company. The					
My-Toy Company, Inc.					
Note Warrants	A. D.				
Wallants	υ.				
National Hardgoods Distributors, Inc.					
Note	A.	•			•
Warrants	D.				
Nation-Wide Check Corp.					
Note	в.				
Convertible Note	Α.				
•	-				
Simera Corp.	_				
Note	В.		•		•
Warrants	Α.				
Synthetic Materials Corp.					
Note	Α.				
Class A Common	Α.				
Class B Common	A.				
Transcontinental Music Corp.					
Note	В.				
Common Stock	. A.				
Warrants	A.				

A.

A. = Cost

Common Stock

B. = Cost plus accrued amortization of original issue discount.

- C. = Value discounted from market value of unrestricted securities of the same class in the same proportion as cost was discounted from market on the date of the firm agreement to purchase.
- D. = Cost plus or minus 1/4 of the difference between the market value of securities of the same class as the underlying security on the date of the firm agreement to purchase and on the valuation date (but never less than zero). No adjustment need be made if less than \$5,000.
- E. = Special instructions set forth on a separate sheet.

\*Valuations may be rounded to the nearest \$1,000.

## . Carthage Manufacturing, Inc.

Agreement Date: 10/15/71 \$850,000 11% Sub. Notes due 12/1/83.

Purchase Date: 12/1/71 Cost: \$850,000

150,000 Common Stock. 150,000 shs. at \$1.00/sh.

Cost: \$150,000

Reg. rts. 1 free (30% of stock)

Unlimited piggybacks.

Valuation Date	Earnings Per Last Year (Nov. 30)	Share Latest	Current Market If Public	Debt <u>Valuation</u>	Equity Valuation
Dec. 7, 1971	1.00			\$850,000	\$150,000
Dec. 31, 1971	1.00		-	850,000	150,000
Jan. 11, 1972	1.00		<del>-</del>	850,000	150,000
Feb. 15, 1972	. 1.00		· _	850,000	150,000
March 7, 1972	1.00		<del></del> .	850,000	150,000
April 11, 1972	1.00		-	850,000	150,000
May 9, 1972	1.00	(.07) 3mos.	-	850,000	150,000
June 13, 1972	1.00	(.07) 3mos.	· <del>-</del>	850,000	150,000
June 30, 1972	1.00	(.04) vs03 6 mos.	3	850,000	150,000
July 11, 1972	1.00	(.04) vs03	3 -	850,000	150,000
Aug. 15, 1972	1.00	(.04) vs0	3 -	850,000	300,000

### Consupak, Inc.

Agreement Date: 2/23/72 \$1,637,500 9% Sr. Sub. Note due 6/15/82

Purchase Date: 6/15/72 Cost: \$1,637,500

112,500 Common Stock. 225,000 shares at \$.50/sh.

Cost: \$112,500

Reg. rts. 2 free (30% of stock)

Unlimited piggybacks.

Valua	ation Date	Earnings Pe Last Year	r Share Latest	Current Market If Public	Debt Valuation	Equity Valuation
June	30, 1972	.37	.12 3 mos.		\$1,637,500	\$112,500
July	11, 1972	.37	.12 3 mos.	<u>-</u>	1,637,500	112,500
Aug.	15, 1972	.37	.12 3 mos.	_	1,637,500	112,500

### Designcraft Jewel Industries, Inc.

Agreement Date: 11/30/71 (7-1/2) \$1,500,000 8-3/4% Sr. Prom. Note due 12/31/82
Purchase Date: 12/23/71 (8-3/4) Cost: \$1,422,686

w/w 50,000 shs. at \$8.00 to 12/31/82

Cost: \$77,314

Reg. rts. 2 free (30% of stock).

Unlimited piggybacks (20% of stock).

Valua	tion	Date	Earnings Per Last Year (Aug. 31)	Share Late		Current Market If Public	Debt Valuation	Equity Valuation
Dec.	31,	1971	.66	. 25	6 mos.	9-1/210-1/4	\$1,422,686	\$ 77,314
Jan.	11,	1972	.66	.25	6 mos.	10-1/211-1/4	1,422,686	77,314
Feb.	15,	1972	.66	.45	9 mos.	12-3/413-3/4	1,423,008.15	156,250
Mar.	7,	1972	.66	.45	9 mos.	11-1/212-1/2	1,423,330.29	137,500
April	11,	1972	.66	.45	9 mos.	13-1/214-1/2	1,423,652.43	168,750
Мау	9,	1972	.66	.71	12mos.	12-1/413-1/4	1,423,974.57	153,125
June	13,	1972	.66	.71	12mos.	30-3/431-3/4	1,424,296.71	384,375
June	30,	1972	.71		vs13 mos.	35-1/436	1,424,618.86	440,625
July	11,	1972	.71		vs13 mos.	36-1/237-1/4	1,424,618.86	456,250

<sup>\*</sup>Switching to a Feb. 28 Fiscal Year.

## Designcraft Jewel Industries, Inc.

,			•		Current		
Valuation	Date		Earnings Per	Share Latest*	Market If Public	Debt <u>Valuation</u>	Equity Valuation
,			(Aug. 31)		•	•	\$
Aug. 15,	1972	- ···	.71	.18 vs13	24-1/225-1/4	\$1,424,941	\$310,000

## Food, Incorporated

Agreement Date: 4/28/72 \$1,500,000 8-1/2% Senior Subordinated Notes, due 1979.

238,600 Common Stock. 455 Class B shares

at \$524.39 per share (15% of the

Company)

		Current		
Valuation Date	Earnings Per Share Last Year Late		Debt <u>Valuation</u>	Equity Valuation
June 13, 1972	145.95	<b>-</b> .	\$1,500,000	\$238,600
June 30, 1972	145.95		1,500,000	238,600
July 11, 1972	145.95		1,500,000	238,600
Aug. 15, 1972	145.95		1,500,000	238,600

## Goodman Equipment Corporation

Agreement Date: Purchase Date:	8/ 1/71 3/10/72	\$500,000	10% First Mortgage Bonds due 6/30/88 Cost: \$500,000
		250,000	10% Subordinated Notes due 6/30/83 Cost: \$250,000
		47	Common Stock. 4,688 shares at \$.01/sh. Cost: \$47 Reg. rts. l free right Unlimited piggybacks.

Valuation Date	Earnings Pe Last Year (June 30)	r Share Latest	Current Market If Public	Debt Valuation	Equity Valuation
April 11, 1972	(8.75)	.37 6 mos.	·	\$500,000 250,000	\$ 47
May 9, 1972	(8.75)	.53 9 mos.		500,000 250,000	47
June 13, 1972	(8.75)	.53 9 mos.	<b>-</b>	500,000	47
June 30, 1972 .	(8.75)	.53 9 mos.	<del>-</del> *	500,000	47
July .11, 1972	(8.75)	.53 9 mos.	<b>-</b>	500,000	47
Aug. 15, 1972	(8.75)	.53 9 mos.	<b>-</b>	500,000 250,000	47

## Imperial Corporation of America

Agreement Date: 12/13/71 (16-5/8) \$1,500,000

Purchase Date: 5/15/72 (14-1/4)

6-1/2% Convertible Subordinated

Notes due May 15, 1987.

Convertible at \$15.1725 per share

to May 15, 1987.

<u>Valuat</u>	tion Date	Earnings Last Year	Per Share Latest	Current Market If Public	Debt <u>Valuation</u>	Equity Valuation
June	13, 1972	1.38	.35 vs26	13-1/2	\$1,500,000	·
June	30, 1972	1.38	.35 vs26 3 mos.	14-3/4	1,500,000	
July	11, 1972	1.38	.35 vs26 3 mos.	14-1/4	1,500,000	
Aug.	15, 1972	1.38	.35 vs26	14-1/2	1,500,000	

#### My-Toy Company

Agreement Date: 6/30/72 Purchase Date: 7/21/72

30/72

\$750,000

8-1/2% Sub. Note due 7/15/82

Cost: \$711,976.66

w/w 150,000 at \$7.00 per share;

\$6.00 per share if earnings per share falls below \$.47

for the fiscal year ended 6/30/72.

Cost: \$38,023.34

Reg. rts. 2 free (30% of stock)

Unlimited piggybacks.

				Current		•
Valuat	ion Date	Earnings Pe Last Year	er Share Latest	Market If Public	Debt Valuation	Equity Valuation
		(June 30)		•		•
Aug.	15, 1972	.46	.37(9 mos.)	7-1/87-3/8	\$711,976.66	\$38,023.34

## National Hardgoods Distributors, Inc.

Agreement Date: 9/14/71 (3-1/2)

Purchase Date: 12/ 7/71 (2-1/2)

\$1,000,000

10% Sr. Prom. Note due 10/31/82

Cost: \$974,927

w/w 60,000 shs. at \$2.00/sh. to 10/31/82

Cost: \$25,073

	-	_	Current	•.	
Valuation Date.	Earnings Per Last Year (Jan. 30)	Share Latest	Market If Public	Debt Valuation	Equity Valuation
Dec. 7, 1971	.16	.11 6 mos.	3-5/83-7/8	\$974,927	\$25,073
Dec. 31, 1971	.16	.11 6 mos.	2-1/42-5/8	974,927	25,073
Jan. 11, 1972	.16	.04 9 mos.	33-1/2	974,927	25,073
Feb. 15, 1972	.16	.04 9 mos.	3-1/23-7/8	975,309.79	25,073
March 7, 1972	.16	.04 9 mos.	34	975,501.19	25,073
April 11, 1972	.16	.04 9 mos.	3-3/44-1/4	975,692.59	25,073
May 9, 1972	.16	.21 12 mos.	3-1/43-3/4	975,883.99	25,073
June 13, 1972	.16	.21 12 mos.	33-3/8	976,075.39	25,073
June 30, 1972	.21	.02 vs01 3 mos.	2-7/83-1/4	976,266.78	25,073
July 11, 1972	.21	.02 vs01 3 mos.	2-3/43-1/8	976,266.78	25,073
Aug. 15, 1972	.21	.02 vs01 3 mos.	2-1/22-7/8	976,458.18	25,073

## Nation-Wide Check Corporation

Agreement Date: Purchase Date:	7/29/71 10/22/71	(3-1/2) (3-3/4)	\$350,000	9-7/8% Sub. Prom. Note due 10/15/79 Cost: \$342,500
•			150,000	9-7/8% Sub. Conv. Prom. Note due 10/15/81 Conv. at \$2.00/sh.
				Cost: \$150,000 Reg. rts. 2 free (Min. 50M shs.)
¢		·	•	Unlimited piggybacks.

				•			Current ·	•	•
				Earnings	Per	Share	Market	Debt	Equity
Valuat	cion	Date		Last Year		Latest	If Public	Valuation	Valuation
				(April 27)				•	
Dec.	7,	1971		.07	٠	3 mos.	3-3/44-1/2	\$342,500	\$150,000
Dec.	31,	1971		.16		.14 6 mos.	3-1/24-1/4	342,500	150,000
Jan.	11,	1972		.16	٠	.14 6 mos.	33-1/2	342,500	150,000
Feb.	15.	1972		.16	•	.14 6 mos.	33-3/4	342,695.30	150,000
March	7,	1972	•	.16		.14 6 mos.	36	342,773.43	150,000
April	11,	1972		.16		.10 9 mos.	3-1/44	342,857.56	150,000
May	9,	1972		.16		.10 9 mos.	33-3/4	342,929.69	150,000
June	13,	1972	•	.16		.10 9 mos.	3-1/43-1/2	343,007.82	150,000
June	30,	1972		.16		.10 9 mos.	33-3/4	343,085.94	150,000
July	11,	1972	-	.16		.10 9 mos.	33-3/4	343,085.94	150,000
Aug.	15,	1972		.16	٠	.20 12 mos.	33-3/4	343,164.07	150,000

#### Simera Corp.

(Formerly Marketing Resources & Applications, Inc.)

Agreement Date: 5/25/72 (16) \$1,000,000 8-1/2% Sr. Prom. Note due 6/30/77 Cost: \$960,563 Purchase Date: 6/26/72 (16)w/w 50,000 shs. at \$6.66 to 6/30/77Cost: \$39,437 Additional warrants: If Note not prepaid by 12/31/72, additional 50,000 at \$6.66 to 6/30/77. If Note not prepaid by 6/30/73, additional 50,000 at \$6.66 to 6/30/77. Reg. rts: 2 free (30% of stock). Unlimited piggybacks.

	Earnings Per	. Share	Current Market	Debt	Equity
Valuation Date	Last Year	Latest	If Public	Valuation	Valuation
June 30, 1972	.37	.33 3 mos.	16-1/417-1/4	\$960,562.94	\$39,437.06
July 11, 1972	.37	.33 3 mos.	15-3/416-3/4	960,562.94	39,437.06
Aug. 15, 1972	.37	.33 3 mos.	13-1/414-1/4	961,220.22	39,437.06

## Synthetic Materials Corporation

Agreement Date: 1/28/72 \$450,000 9% Senior Promissory Note due 3/15/82
Purchase Date: 3/22/72 Cost: \$450,000

50,000 Common Stock. 225 shares at \$222.22/sh.
Reg. rts. 1 free right
Unlimited piggybacks.

Valuation Date	Earnings Per Share Last Year Latest	Current Market If Public	Debt <u>Valuation</u>	Equity Valuation
April 11, 1972		<del>-</del>	\$450,000	\$50,000
May 9, 1972		. ••	450,000	50,000
June 13, 1972		·	450,000	50,000
June 30, 1972			450,000	50,000
July 11, 1972		<b></b> .	450,000	50,000
Aug. 15, 1972		·	450,000	50,000

#### Transcontinental Music Corporation

Agreement Date: 2/22/72 \$500,000

Purchase Date: 3/28/72

8% Sr. Notes due 3/15/75

Cost: \$450,000

w/w 50,000 shs. at \$7.50 to 3/15/77

Cost: \$10.000

Common Stock. 50,000 shs. at \$.80/sh.

Cost: \$40,000

Reg. rts. 1 free right (5% of Stock)

Unlimited piggyback (5% of Stock) and

reg. on rts. offering

Special Guarantees and Provisions:

- (a) \$100,000 to be prepaid from proceeds of Omega-Alpha's rights offering of TMC stock;
- (b) Notes are fully guaranteed by Omega-Alpha and O/A is obligated to repurchase Notes on 9/30/73 if TMC's pretax earnings for year ending 6/30/73 are less than \$2,000,000;
- (c) PRI has option to put the stock and warrants to James J. Ling personally at \$3.00 and \$1.50 per share respectively on 11/30/72.

Valuation Date	Earnings Per Share Last Year Latest	Current Market <u>If Public</u>	Debt Valuation	Equity <u>Valuation</u>
May · 9, 1972	(2.88)	-	\$450,000	\$ 10,000 40,000
June 13, 1972	(2.88)	<u>-</u> · · ·	454, 255.32	10,000

## Transcontinental Music Corporation

		Earnings Do	w Charo	Current Market	Debt	Equity
Valuation Date		Earnings Pe Last Year	<u>Latest</u>	If Public	<u>Valuation</u>	<u>Valuation</u>
June	30, 1972	(2.88)			\$456,382	\$10,000 40,000
July	11, 1972	(2.88)		en e	456,382	10,000
Aug.	15, 1972	(2.88)		<del>-</del> - , *	458,510.64	10,000

#### Transvac, Inc.

Agreement Date: Purchase Date:	, ,	(8) (6-3/8)	\$375,000	8-7/8% Sr. Prom. Note due 11/15/81 Cost: \$375,000
•			375,000	9-7/8% Sr. Sub. Prom. Note due 11/25/81 Cost: \$363,347
				<pre>w/w 80,357 shs. at \$7.00/sh. to 11/15/81</pre>
·.				Reg. rts. 2 free (50M shs.) Unlimited piggybacks.

<u>Valua</u>	tion	Date	€	Earnings Last Year (Mar. 31)	Per	Share Latest	Current Market If Public		Debt Valuation		Equity Valuation
Dec.	7,	1971		.50		.26 6 mos.	5-5/86-1/8		\$375,000 363,347		\$11,653
Dec.	31,	1971		.50		.26 6 mos.	5-1/85-3/8		375,000 363,347		11,653
Jan.	11,	1972		.50		.26 6 mos.	6-1/86-1/2	•	375,000 363,347		11,653
Feb.	15,	1972		.50		.26 6 mos.	7-1/28		375,000 363,492.66	,	11,653
March	7,	1972		.50		.26 6 mos.	5-7/86-3/8		375,000 363,589. <b>77</b>		11,653
April	11,	1972		.50		(.69) 9 mos.	55-1/2	,	375,000 363,686.88		11,653
May	9,	1972		.50		(.69)9 mos.	55-1/2		375,000		
									363,783.99		11,653
June	13,	1972		.50		(.69)9 mos.	1/84-5/8		375,000		11 653

### Transvac, Inc.

<u>Valua</u>	tion Date	Earnings Pe Last Year	r Share <u>Latest</u>	Current Market If Public	Debt <u>Valuation</u>	Equity Valuation
June	30, 1972	.50	(.69) 9 mos.	33-1/2	\$375,000 363,978.21	\$11,653
July	11, 1972	.50	(.69) 9 mos.	33-1/2	375,000 363,978.21	11,653
Aug.	15, 1972	.50	(.69) 9 mos.	2-5/83-1/8	375,000 326,575.32	11,653

### Triton Oil & Gas Corp.

Agreement Date: 12/6/71 (3-5/8) \$1,300,000 Purchase Date: 12/31/71 (3-3/4)

Commitment expiring 6/30/73 for 8-1/2% loan commencing no earlier than 1/1/73 and maturing 12/31/73 secured by 666,164 shs. at Magna Oil Corp. Fee 100,000 wts. to purchase

Triton Common at \$4.00/sh. for 5 yrs.

Cost: \$19,500

Reg. rts. 1 free (30% of stock). Unlimited piggybacks.

<u>V</u> aluat	ion Date	Earnings Per Last Year (May 31)	Share Latest	Market Price If Public	Debt <u>Valuation</u>	Equity Valuation
Dec.	31, 1971	(.61)	(.07) 3 mos.	3-3/44	· <u>-</u>	\$19,500
Jan.	11, 1972	<b>(.</b> 61)	(.07) 3 mos.	44-1/4	<u> •</u> .	19,500
Féb.	15, 1972	(.61)	(.07) 3 mos.	3-3/44-1/8	-	19,500
March	7, 1972	(.61)	(.16) 6 mos.	3-3/83-3/4		19,500
April	11, 1972	(.61)	(.16) 6 mos.	3-3/44-1/8	•	19,500
May	9, 1972	(.61)	(.16) 6 mos.	2-3/43-1/4	-	19,500
June	13, 1972	(.61)	(.16) 6 mos.	4-1/84-1/2	<del>~~</del>	19,500
June	30, 1972	(.61)	(.16) 6 mos.	5-1/85-1/2	<del>-</del> ·	19,500
July .	11, 1972	(.61)	(.16) 6 mos.	4-5/85		19,500
Aug.	15, 1972	(.61)	(.16) 6 mos.	3-7/84-1/8		40,000

## Walco Products, Inc.

Agreement Date: 8/9/71 \$350,000 9-1/2% Sr. Sub. Note due 9/15/81

Purchase Date: 10/21/71 Cost: \$350,000

150,000 Common. 127 shares at \$1.181.10/sh.

Cost: \$150,000

Reg. rts. 1 free after 1/31/72 (50% of stock).

Unlimited piggybacks.

Jan. 31)         Dec. 7, 1971       181.23       134.59 6 mos       \$350,000       \$150         Dec. 31, 1971       181.23       134.59 6 mos       350,000       150         Jan. 11, 1972       181.23       323.88 9 mos       350,000       150         Feb. 15, 1972       181.23       323.88 9 mos       350,000       150	
Jan. 31)         Dec. 7, 1971       181.23       134.59 6 mos       \$350,000       \$150         Dec. 31, 1971       181.23       134.59 6 mos       350,000       150         Jan. 11, 1972       181.23       323.88 9 mos       350,000       150         Feb. 15, 1972       181.23       323.88 9 mos       350,000       150	.ty
Dec.       7, 1971       181.23       134.59 6 mos.       -       \$350,000       \$150         Dec.       31, 1971       181.23       134.59 6 mos.       -       350,000       150         Jan.       11, 1972       181.23       323.88 9 mos.       -       350,000       150         Feb.       15, 1972       181.23       323.88 9 mos.       -       350,000       150	ation
Dec. 31, 1971       181.23       134.59 6 mos       350,000       150         Jan. 11, 1972       181.23       323.88 9 mos       350,000       150         Feb. 15, 1972       181.23       323.88 9 mos       350,000       150	
Jan. 11, 1972       181.23       323.88 9 mos       350,000       150         Feb. 15, 1972       181.23       323.88 9 mos       350,000       150	,000
Feb. 15, 1972 181.23 323.88 9 mos 350,000 150	,000
	,000
	,000
March 7, 1972 181.23 323.88 9 mos 350,000 150	,000
April 11, 1972 181.23 346.00 12 mos 350,000 1.50	000,0
May 9, 1972 346.00 - 350,000 150	,000
June 13, 1972 346.00 - 350,000 150	,000
June 30, 1972 346.00 35.63 vs. 34.57 - 350,000 150	0,000
July 11, 1972 346.00 35.63 vs. 34.57 - 350,000 150	0,000
Aug. 15, 1972 346.00 35.63 vs. 34.57 - 350,000 150	0,000