## U.S. Multinational Companies Operations in 1998

By Raymond J. Mataloni, Jr.

ROWTH in the combined domestic and for-₮ eign operations of nonbank U.S. multinational companies (MNC's) slowed in 1998, according to preliminary estimates from the annual survey of U.S. direct investment abroad conducted by the Bureau of Economic Analysis (BEA).1 Currentdollar estimates of the worldwide gross product of U.S. MNC's—U.S. parents and their majorityowned foreign affiliates (MOFA's)—increased 1.2 percent in 1998, compared with a 5.8-percent increase in 1997 (table 1).2 Two other key measures

of MNC operations also grew more slowly in 1998 than in 1997. MNC employment increased 2.3 percent after increasing 6.0 percent, and capital expenditures increased 5.4 percent after increasing 16.9 percent.

The slower growth in MNC operations in 1998 was most pronounced in the petroleum industry. In that industry, MNC gross product decreased 23 percent, as steep declines in the prices of petro-

Table 1.—Gross Product, Employment, and Capital Expenditures of Nonbank U.S. MNC's, U.S. Parents, and Foreign Affiliates, 1982-98

	MNC's	worldwide			Affiliates			MNC's v	worldwide			Affiliates	
	Parents and all affiliates	Parents and MOFA's	Parents	Total	MOFA's	Other		Parents and all affiliates	Parents and MOFA's	Parents	Total	MOFA's	Other
Gross product							1993	24,222	22,760	17,537	6,685	5,223	1,461
Millions of dollars:							1994 1995	25,670 25,921	24,273 24,500	18,565 18,576	7,105 7,345	5,707 5,924	1,398 1,421
1982	n.a.	1,019,734	796,017	n.a.	223,717	n.a.	1996	26,334	24,867	18,790	7,543	6.077	1,421
1983	n.a.	n.a.	n.a.	n.a.	216,683	n.a.	1997 <sup>r</sup>	27,851	26,358	19,878	7,973	6,480	1,493
1984	n.a.	n.a.	n.a.	n.a.	220,331	n.a.	1998 P	28,456	26,968	20,068	8,388	6,900	1,488
1985 1986	n.a. n.a.	n.a. n.a.	n.a. n.a.	n.a. n.a.	220,074 231.644	n.a.		-,	-,	.,	-,	-,	,
1987	n.a.	n.a.	n.a.	n.a.	269,734	n.a. n.a.	Percent change at						
1988	n.a.	n.a.	n.a.	n.a.	297,556	n.a.	annual rates:						
1989	n.a.	1,364,878	1,044,884	n.a.	319,994	n.a.	1982–97	0.6	0.7	0.4	1.2	1.7	-0.5
1990	n.a.	n.a.	n.a.	n.a.	356,033	n.a.	1989–97 1996–97	1.2 5.8	1.2	0.7	2.3	3.0	-0.1
1991	n.a.	n.a.	n.a.	n.a.	355,963	n.a.	1996–97	5.8 2.2	6.0 2.3	5.8 1.0	5.7 5.2	6.6 6.5	1.8 -0.3
1992	n.a.	n.a.	n.a.	n.a.	361,524	n.a.	1997-90	2.2	2.3	1.0	5.2	0.5	-0.3
1993	n.a.	n.a.	n.a.	n.a.	359,179	n.a.	Capital						
1994	n.a.	1,717,488	1,313,792	n.a.	403,696	n.a.	expenditures						
1995	n.a.	1,831,046	1,365,470	n.a.	465,576	n.a.	Millions of dollars:						
1996		1,978,948	1,480,638	n.a.	498,310	n.a.	1982	248,262	233,078	188,266	59,996	44.812	15,184
1997 <sup>r</sup>	n.a.	2,094,318	1,573,451	n.a.	520,867	n.a.	1983	240,202 n.a.	197,534	160,656	09,990 n.a.	36,878	n.a.
1998 <i>p</i>	n.a.	2,119,380	1,608,645	n.a.	510,735	n.a.	1984	n.a.	203.791	168,692	n.a.	35.099	n.a.
Percent change at							1985	n.a.	221,509	185,027	n.a.	36,482	n.a.
annual rates:							1986	n.a.	203,809	169,131	n.a.	34,678	n.a.
1982–97	n.a.	4.9	4.6	n.a.	5.8	n.a.	1987	n.a.	199,171	162,139	n.a.	37,032	n.a.
1989–97	n.a.	5.5	5.3	n.a.	6.3	n.a.	1988	n.a.	223,814	177,203	n.a.	46,611	n.a.
1996–97	n.a.	5.8	6.3	n.a.	4.5	n.a.	1989	276,790	260,488	201,808	74,982	58,680	16,302
1997–98	n.a.	1.2	2.2	n.a.	-1.9	n.a.	1990	n.a.	274,614	213,079	n.a.	61,535	n.a.
							1991	n.a.	269,221	206,290	n.a.	62,931	n.a.
Number of							1992	n.a.	272,049	208,834	n.a.	63,215	n.a.
employees							1993	n.a.	271,661	207,437	n.a.	64,224	n.a.
Thousands:							1994	328,240	303,364	231,917	96,323	71,447	24,876
1982	25,345	23,727	18,705	6,640	5,022	1,618	1995	n.a.	323,616	248,017	n.a.	75,599	n.a.
1983	24,783	23,253	18,400	6,383	4,854	1,530	1996 1997 <sup>r</sup>	n.a.	340,510 398,037	260,048 309,247	n.a.	80,462 88.790	n.a.
1984	24,548	22,973	18,131	6,418	4,842	1,576	1997	n.a. n.a.	419,620	323,181	n.a. n.a.	96,439	n.a. n.a.
1985	24,532	22,923	18,113	6,419	4,810	1,609	1990*	II.a.	419,020	323,101	II.d.	90,439	II.d.
1986	24,082	22,543	17,832	6,250	4,711	1,539	Percent change at						
1987	24,255	22,650	17,986	6,270	4,664	1,605	annual rates:						
1988	24,141	22,498	17,738	6,404	4,761	1,643	1982–97	n.a.	3.6	3.4	n.a.	4.7	n.a.
1989	25,388	23,879	18,765	6,622	5,114	1,508	1989–97	n.a.	5.4	5.5	n.a.	5.3	n.a.
1990	25,264	23,786	18,430	6,834	5,356	1,478	1996–97	n.a.	16.9	18.9	n.a.	10.4	n.a.
1991	24,837	23,345	17,959	6,878	5,387	1,492	1997–98	n.a.	5.4	4.5	n.a.	8.6	n.a.
1992	24,190	22,812	17,530	6,660	5,282	1,378							
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Preliminary.

<sup>1.</sup> This article presents highlights from the 1997 and 1998 annual surveys. More detailed estimates will be available later this year (see the box "Data Availability" on page 36).

<sup>2.</sup> An MNC comprises a U.S. parent company and its foreign affiliates. The examination of the foreign operations of U.S. MNC's primarily uses the data for MOFA's rather than for all foreign affiliates, because parents and MOFA's are usually under U.S. managerial control (whereas other foreign affiliates are usually under the control of foreign owners) and because the necessary data items for this analysis are collected only for MOFA's.

leum products outweighed increases in worldwide production and consumption of crude oil and petroleum products.<sup>3</sup>

The growth patterns of the domestic (U.S.-parent) and foreign (foreign-affiliate) operations of U.S. MNC's differed partly because of differences in local economic conditions. The gross product of U.S. parents increased 2.2 percent. Excluding the gross product of parents in the petroleum industry, parent gross product increased 4.6 percent, reflecting continued robust economic growth in the United States (current-dollar gross domestic prod-

uct (GDP) in the United States grew 6.2 percent in 1997 and 5.5 percent in 1998).

The gross product of MOFA's decreased 1.9 percent—the first decrease since 1993; the decrease reflected the fall in petroleum prices, a rise in the exchange value of the U.S. dollar (which lowers the dollar-denominated measures for affiliates whose books are kept in host-country currencies), and weak or negative economic growth in much of Asia and Latin America. In terms of affiliate gross product, the growth rate of real GDP in the top 5 Asian host countries averaged a negative 0.9 percent in 1998. In the top 5 Latin American host countries, real GDP increased, but the average growth rate, at 1.7 percent, was less than half that in the United States.

#### **Key Terms**

The following key terms are used to describe U.S. multinational companies (MNC's) and their operations. For a comprehensive discussion of the terms and the concepts used, see Raymond J. Mataloni, Jr., "A Guide to BEA Statistics on U.S. Multinational Companies," Survey of Current Business 75 (March 1995): 38–55.

#### U.S. MNC's

*U.S.* multinational company (MNC). The U.S. parent and its foreign affiliates. (In most of this article, an MNC is defined as the U.S. parent and its majority-owned foreign affiliates.)

U.S. parent. A person, resident in the United States, who owns or controls 10 percent or more of the voting securities, or the equivalent, of a foreign business enterprise. "Person" is broadly defined to include any individual, branch, partnership, associated group, association, estate, trust, corporation, or other organization (whether organized or not under the laws of any State), or any government entity. If incorporated, the U.S. parent is the fully consolidated U.S. enterprise consisting of (1) the U.S. corporation whose voting securities are not owned more than 50 percent by another U.S. corporation and (2) proceeding down each ownership chain from that U.S. corporation, any U.S. corporation whose voting securities are more than 50 percent owned by the U.S. corporation above it. A U.S. parent comprises the domestic operations of a U.S. MNC, covering operations in the 50 States, the District of Colombia, the Commonwealth of Puerto Rico, and all other U.S. areas.

*U.S. direct investment abroad (USDIA)*. The ownership or control, directly or indirectly, by one U.S. person of 10 percent or more of the voting securities of an incorporated foreign business enterprise or the equivalent interest in an unincorporated business enterprise.

Foreign affiliate. A foreign business enterprise in which there is U.S. direct investment, that is, in which a U.S. person owns or controls (directly or indirectly) 10 percent or more of the voting securities or the equivalent. Foreign affiliates comprise the foreign operations of a U.S. MNC over which the parent is presumed to have a degree of managerial influence.

Majority-owned foreign affiliate (MOFA). A foreign affili-

ate in which the combined ownership of all U.S. parents exceeds 50 percent. MOFA's comprise the foreign operations of U.S. MNC's that are controlled by the U.S. parent or parents. In 1998, MOFA's accounted for 82 percent of the employment of all foreign affiliates of U.S. MNC's, up from 77 percent in 1989 (table 1).

#### Operations of U.S. MNC's

Gross product. The contribution to the gross domestic product of the country of operations, which is the goods and services produced by labor and property located in that country. Gross product, often referred to as "value added," can be measured as gross output (sales or receipts and other operating income plus inventory change) minus intermediate inputs (purchased goods and services). Alternatively, it can be measured as the sum of the costs incurred (except for intermediate inputs) and the profits earned in production. The gross product estimates presented here were prepared by summing cost and profit data collected in the annual and benchmark surveys of USDIA. For the derivation of the current-dollar estimates of gross product, see Raymond J. Mataloni, Jr., and Lee Goldberg, "Gross Product of U.S. Multinational Companies, 1977-91," Survey 74 (February 1994): 57.

Capital expenditures. Expenditures made to acquire, add to, or improve property, plant, and equipment (PP&E). PP&E includes land, timber, mineral and like-rights owned, structures, machinery, equipment, special tools, and other depreciable property; construction in progress; and tangible and intangible exploration and development costs. Changes in PP&E due to changes in entity—such as mergers, acquisitions, and divestitures—or to changes in accounting principles are excluded. Capital expenditures are measured on a gross basis; sales and other dispositions of fixed assets are not netted against them.

Employment. The number of full-time and part-time employees on the payroll at yearend. If the employment of a parent or an affiliate was unusually high or low because of temporary factors (for example, a strike) or large seasonal variations, the number that reflected normal operations or an average for the year was requested.

<sup>3.</sup> Crude oil prices fell 34 percent in 1998 on the basis of 12-month averages of the refiners' acquisition cost of domestic and imported crude oil from the Energy Information Administration of the U.S. Department of Energy. In contrast, worldwide production of crude oil increased only 2 percent.

Additional highlights of U.S.-MNC operations in 1998 follow:

- Worldwide production and the productive resources of U.S. MNC's remained concentrated in the United States: U.S. parents accounted for about three-fourths, and MOFA's for about one-fourth, of their combined gross product, capital expenditures, and employment. These shares have been relatively stable since 1989.<sup>4</sup>
- The real gross product of both parents and MOFA's increased modestly. For U.S. parents, the growth in current-dollar gross product exceeded U.S. price inflation. For MOFA's in manufacturing, real gross product increased 3.0 percent, and evidence suggests that the real gross product in other industries also increased.
- U.S. exports of goods that involve U.S. parents or their foreign affiliates decreased for the first time since 1982, the first year of this annual series. The decrease in MNC-associated exports partly reflected reduced shipments to Canadian affiliates in the transportation equipment man-

- ufacturing industry and reduced shipments to Asian affiliates.
- MNC-associated U.S. imports of goods increased substantially. The increase mainly reflected shipments to U.S. parents from affiliates in the drug manufacturing industry and in the computer and office equipment manufacturing industry.
- Newly acquired or established MOFA's continued to be concentrated in countries with large and prosperous markets rather than in countries with low labor costs. Although low-wage countries have been attracting a rising share of the new investments, MOFA's in high-wage countries still accounted for 84 percent of the gross product of all new MOFA's.

The first part of this article analyzes the world-wide operations of U.S. MNC's, the second part analyzes their domestic operations, and the third part analyzes their foreign operations.

Revisions to the 1997 estimates.—The estimates of U.S.-MNC operations for 1997 were revised to incorporate the final results of the 1997 Annual Survey of U.S. Direct Investment Abroad.<sup>5</sup> The

#### Data on U.S. Direct Investment Abroad

BEA collects two broad sets of data on U.S. direct investment abroad (USDIA): (1) Financial and operating data of U.S. parent companies and their foreign affiliates, and (2) international transactions and direct investment position data. This article presents the first set of data; the international transactions and direct investment position data appear in the following articles in this issue of the Survey of Current Business: Russell B. Scholl, "The International Investment Position of the United States at Yearend 1999"; Douglas B. Weinberg, "U.S. International Transactions, First Quarter 2000"; and Sylvia E. Bargas, "Direct Investment Positions for 1999: Country and Industry Detail."

The data on USDIA in this article are classified by International Surveys Industry (ISI) groups that were adapted from the *Standard Industrial Classification (SIC) Manual, 1987*—the classification system used until recently as the standard for industry classification in Federal economic statistics. The SIC system has been superceded by the 1997 North American Industry Classification System (NAICS). BEA has developed new ISI codes that are based on NAICS; these codes will be used for the data collected in the 1999 benchmark survey of USDIA.

Financial and operating data.—The data on the overall operations of U.S. parent companies and their foreign affil-

iates are collected in BEA's annual and benchmark surveys of USDIA. The data include balance sheets and income statements, employment and compensation of employees, research and development expenditures, sources of finance, trade in goods, and sales of goods and services. In addition, the gross product of U.S. parent companies and their majority-owned foreign affiliates is estimated from the data reported in these surveys.

Except in benchmark survey years, these data cover only nonbank U.S. multinational companies (MNC's); U.S. MNC's in banking (1987 Standard Industrial Classifications 6011, 602, 606, 6712, and 608) are exempt from reporting. All the financial and operating data are on a fiscal-year basis. The data cover the entire operations of U.S. parent companies and their foreign affiliates, irrespective of the percentage of U.S.-parent ownership.

International transactions and direct investment position data.—These data, covering bank and nonbank U.S. MNC's, are collected in quarterly surveys of USDIA. The data cover the cross-border transactions and positions between U.S. parents and their foreign affiliates, so they focus on the parent's share, or interest, in the affiliate rather than on the affiliate's size or scale of operations. The major items that are included in the U.S. international transactions accounts are direct investment capital flows, direct investment income, royalties and license fees, and other services transactions between U.S. parents and their foreign affiliates.

<sup>4.</sup> In addition to examining changes from 1997, changes from 1989 are sometimes used to provide historical perspective; the year 1989 is a benchmark survey year for U.S. direct investment abroad, and until 1994, the estimates of gross product for U.S. parents (the basis for much of the analysis in this article) were available only for benchmark survey years.

<sup>5.</sup> The preliminary 1997 estimates were published in Raymond J. Mataloni, Jr., "U.S. Multinational Companies: Operations in 1997," Survey of Current Business 79 (July 1999): 8–35.

<sup>1.</sup> For a comprehensive discussion of these two sets of data, see Raymond J. Mataloni, Jr., "A Guide to BEA Statistics on U.S. Multinational Companies," Survey 75 (March 1995): 38–55. This guide is available on BEA's Web site; go to <www.bea.doc.gov> and click on "International, Articles."

year-to-year percent changes for two other key measures were revised less than 1 percentage point from the changes shown in the preliminary estimates: The increase in gross product was revised up 0.2 percentage point to 5.8 percent, and the increase in employment was revised down 0.1 percentage point to 6.0 percent. In contrast, the increase in capital expenditures was revised up 3.2 percentage points to 16.9 percent.

## Worldwide Operations of U.S. MNC's

This section examines worldwide U.S.-MNC operations and compares the domestic and foreign aspects of these operations.

## Changes in gross product

Current-dollar gross product of U.S. MNC's grew 1.2 percent in 1998, to \$2,119 billion; the U.S.-parent component of U.S.-MNC gross product increased 2.2 percent, and the MOFA component decreased 1.9 percent. Available evidence suggests that after accounting for price and exchange-rate changes, the real gross product of both parents and MOFA's increased modestly. For U.S. parents, the 2.2-percent increase in current-dollar gross product exceeded the 0.6-percent rate of U.S. price inflation (as measured by the GDP implicit price deflator for all private U.S. businesses). For MOFA's, the 1.9-percent decrease in current-dollar gross product and a 3.2-percent average inflation rate in host countries suggests an inflation-adjusted decrease of about 5 percent; however, because the exchange value of the U.S. dollar increased more than 5 percent, it is likely that the real gross product of MOFA's actually increased at a modest rate.<sup>6</sup> A more formal calculation of the changes in real gross product of MOFA's in manufacturing also suggests a modest increase (see the section "Real gross product of MOFA's in manufacturing").

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#### U.S.-MNC-associated trade in goods

In 1998, U.S.-MNC-associated trade—U.S. trade involving U.S. parents or their foreign affiliates—accounted for 64 percent of total U.S. exports of goods and for 39 percent of total U.S. imports of goods (table 2 and chart 1).<sup>7</sup> These large shares re-

6. In 1998, the weighted average (in terms of MOFA gross product) U.S.-dollar price of the currencies of 7 euro-area countries and of 16 other major host countries fell 8.0 percent. (Collectively, these countries accounted for 86 percent of total MOFA gross product in 1998.) This decrease lowered the dollar value of MOFA gross product by a similar amount when the data reported to BEA in dollars were translated from foreign currencies, as is believed to generally be the case.

The average rate of price inflation in these host countries was derived as a weighted average (in terms of MOFA gross product), using, in most cases, the GDP implicit price deflators for the countries.

Table 2.—U.S. Trade in Goods Associated with Nonbank U.S. MNC's, 1989, 1997, and 1998

[Millions of dollars, unless otherwise noted]

Line		1989	1997	1998
1	MNC-associated U.S. exports, total	236,371	441,272	438,292
2 3 4	Intra-MNC trade	89,539 86,050	186,526 185,065	185,372 184,378
·	foreign affiliates	3,489	1,461	994
5 6	MNC trade with othersShipped by U.S. parents to foreigners	146,832	254,746	252,920
7	other than their own affiliates	133,813	220,730	221,139
8	foreign parent groups Shipped to foreign affiliates by U.S.	10,413	23,054	22,517
9 10	persons other than their own parents To MOFA's To other foreign affiliates	13,019 11,437 1,582	34,016 27,689 6,327	31,781 26,256 5,525
11	MNC-associated U.S. imports, total	201,182	350,822	355,976
12 13 14	Intra-MNC trade	77,307 71,283	147,452 143,841	158,146 154,763
14	U.S. parents	6,024	3,611	3,383
15 16	MNC trade with othersShipped to U.S. parents by foreigners	123,875	203,370	197,830
	other than their own affiliates  Of which:	103,788	174,149	168,366
17 18	Shipped to U.S. parents by their foreign parent groups	32,398	67,336	65,663
19	persons other than their own parents By MOFA's	20,087 13,015	29,221 23,216	29,464 23,387
20	By other foreign affiliates	7,072	6,005	6,077
	Addenda:			
21 22	All U.S. exports of goods	363,836	689,182	682,138
23	100Intra-U.SMNC exports as a percentage	65	64	64
20	of total (line 2/ line 21) * 100	25	27	27
24 25	All U.S. imports of goods	473,647	869,704	911,896
00	percentage of total (line 11/ line 24) * 100	42	40	39
26	Intra-U.SMNC imports as a percentage of total (line 12/ line 24) * 100	16	17	17
27	U.S. exports of goods by U.S. parent companies that are also U.S. affiliates of foreign companies	n.a.	59,537	75,276
28	U.S. imports of goods by U.S. parent companies that are also U.S. affiliates of foreign companies	n.a.	92,539	112,905

MNC Multinational company MOFA Majority-owned foreign affiliate

NOTE: The MNC-associated trade contains some duplication. See footnote 7 to the text.

flect the significant presence of U.S. MNC's in the U.S. economy and the global orientation of U.S. parents.<sup>8</sup>

U.S.-MNC-associated exports decreased \$3 billion, to \$438 billion, the first decrease since this annual data series began in 1982. Both intra-MNC exports and MNC exports to others decreased. The decrease in intra-MNC exports was concentrated in exports to Canada and Asia. The decrease in exports to Canada was mainly in transportation equipment manufacturing and reflected a temporary decrease in auto production by Canadian affiliates that was related to a labor strike. The decrease in exports to Asia was widespread by country and reflected a decrease in total U.S. ex-

ports to the region; affiliates that produced or distributed durable goods accounted for most of the decrease.

U.S.-MNC-associated imports of goods increased \$5 billion, to \$356 billion. The increase was more than accounted for by a \$10 billion increase in intra-MNC imports. The increase in intra-MNC imports was concentrated in imports from affiliates in Ireland, Eastern Europe, and Thailand. The increase in imports from Ireland was mainly in drug manufacturing. The increases from Eastern Europe and Thailand were mainly in computer and office equipment manufacturing.

## **U.S. Parents' Operations**

This section examines the changes in U.S.-parent gross product by industry and the U.S.-parent share of private U.S. GDP in 1989 and 1998.

#### Changes in gross product

The gross product of all U.S. parents increased 2.2 percent in 1998, to \$1,609 billion, compared with an average annual increase of 5.3 percent in 1989–97 (table 3).

In 1998, U.S.-parent gross product increased most rapidly in transportation equipment manufacturing (9.9 percent), in "other" industries (8.3 percent), in wholesale trade (8.2 percent), and in

#### **CHART 1** U.S. Trade in Goods Associated with U.S. Multinational Companies in 1998 U.S. Exports U.S. Imports \$682 Billion \$912 Billion MNC-Associated Exports (64%) MNC-Associated Imports (39%) Intra-MNC Exports (27%)Intra-MNC Imports (17%)Exports Shipped by U.S. Parents to Foreigners Other Than Imports Shipped to Imports Not Associated Their Own Affiliates U.S. Parents by with U.S. MNC's Foreigners Other (61%)**Exports Not Associated** Than Their with U.S. MNC's Own Affiliates (18%)Exports Shipped to Foreign Imports Shipped by Foreign Affiliates Affiliates by U.S. Persons Other to U.S. Persons Other Than Their Own Parents Than Their Own Parents (5%)(3%)MNC Multinational company

MNC Multinational company
Note.—The MNC-associated trade contains some duplication. See footnote 7 to the text.
U.S. Department of Commerce, Bureau of Economic Analysis

<sup>7.</sup> MNC-associated trade consists of intra-MNC trade (trade between U.S.-parent companies and their own foreign affiliates) and MNC trade with "others" (trade between U.S.-parent companies and foreigners other than their own parents). The MNC-associated shares of total U.S. trade are overstated to the extent that the trade with others includes trade between U.S.-parent companies and foreign affiliates of other U.S.-parent companies. Such trade cannot be separately identified, but in most cases, it would be reported twice on the annual survey—once for the U.S. parent that exports or imports the goods and once for the foreign affiliate that is involved. However, the effect of this duplication on the shares of total trade accounted for by MNC-associated trade is relatively small; even if all MNC trade with others were accounted for by duplicated transactions, the MNC-associated shares of total U.S. trade would differ from those given in the text and in table 2 by only a few percentage points.

<sup>8.</sup> MNC-associated trade accounts for an even larger share of U.S. trade in goods if trade involving U.S. businesses owned by foreign MNC's is included. In 1997—the latest year for which data are available—U.S. affiliates of foreign MNC's accounted for 20 percent of U.S. exports of goods and for 30 percent of U.S. imports of goods. However, as noted in footnote 9, these U.S.-affiliate shares overlap the U.S.-MNC shares because some U.S. parents are also U.S. affiliates of foreign companies. In 1998, trade of these U.S. parents accounted for 17 percent of MNC-associated exports and for 31 percent of MNC-associated imports. (See the addenda to table 2.)

<sup>9.</sup> A U.S. parent may be under the control of a foreign-parent company; in 1998, U.S. parents that were ultimately controlled by foreign parents accounted for 9 percent of the gross product of all U.S. parents.

services (8.0 percent).<sup>10</sup> U.S.-parent gross product decreased substantially in the petroleum industry (24.5 percent) and in electronics and industrial machinery manufacturing (6.1 percent).

The increase in transportation equipment manufacturing and the decrease in electronics manufacturing primarily reflected the reclassification of some U.S.-parent companies from electronics to transportation equipment.<sup>11</sup> The increases in "other" industries (mainly communication) and in wholesale trade primarily reflected the entry of U.S. companies that acquired or established their first foreign affiliate in 1998. The increase in the services industry was mainly in computer and data processing services and reflected strong demand; the increase also reflected the entry of new parent companies.

The substantial decrease in the petroleum industry was concentrated among parents involved in integrated petroleum refining and extraction; it reflected weak demand and the fall in petroleum prices. The decrease in industrial machinery manufacturing partly reflected the industry reclassification of U.S.-parent companies.

## U.S.-parent shares of private GDP

U.S. parents accounted for 24 percent of the gross product of all private U.S. businesses in 1998, down slightly from 25 percent in 1989 and in 1997 (table 4). The decrease was more than accounted for by U.S. parents in manufacturing. In that industry, the U.S.-parent share fell to 58 percent in 1998 from 60 percent in 1997 and from 62 percent in 1989. The 1997–98 decrease mainly reflects the concentration of U.S.-parent companies in petroleum manufacturing—the major manufacturing industry in which current-dollar U.S. GDP had the largest percentage decrease (down 5 percent) in

Table 3.—Gross Product of Nonbank U.S. Parents by Major Industry for 1989, 1997, and 1998

		Millions of d	ollars		Percent change	at annual rates
	1989 1997		1998	Change, 1997- 98	1989–97	1997–98
All industries  Petroleum  Manufacturing Food and kindred products Chemicals and allied products Primary and fabricated metals Industrial machinery and equipment Electronic and other electric equipment Transportation equipment Other manufacturing Wholesale trade Finance (except depository institutions), insurance, and real estate Services Other industries	1,044,884 93,128 586,568 60,310 97,119 37,556 70,887 56,139 121,141 143,417 22,587 50,535 57,090 234,975	1,573,451 125,800 770,508 74,652 126,879 41,950 93,786 97,774 165,702 169,766 50,384 83,867 128,859 414,033	1,608,645 95,015 788,728 77,328 128,339 43,693 89,822 91,818 182,179 175,549 54,519 82,725 139,111	35,194 -30,785 18,220 2,676 1,460 1,743 -3,964 -5,956 16,477 5,783 4,135 -1,142 10,252 34,514	5.3 3.8 3.5 2.7 3.4 1.4 3.6 7.2 4.0 2.1 10.5 6.5 10.7 7.3	2.2 -24.5 2.4 3.6 1.2 4.2 -4.2 -6.1 9.3 3.4 8.0 8.3

Table 4.—Gross Product of Nonbank U.S. Parents and Gross Product of All Nonbank U.S. Private Businesses by Major Industry for 1989, 1997, and 1998

			Percent							
	1	989	1	997	1:	998	U.Sparent share of gross product of all private U.S. businesses			
	Gross product of U.S. parents	Gross product of all private U.S. businesses <sup>1</sup>	Gross product of U.S. parents	Gross product of all private U.S. businesses 1	Gross product of U.S. parents	Gross product of all private U.S. businesses <sup>1</sup>	1989			
All industries	<b>1,044,884</b> 671,911 57,524 315,449	1,080,915 962,528	<b>1,573,451</b> 879,365 132,619 561,467	1,458,986 1,672,366	1,608,645 866,861 143,581 598,203	<b>6,671,592</b> 1,498,129 1,818,929 3,354,534	25 62 6 15	25 60 8 18	24 58 8 18	

<sup>1.</sup> For improved comparability with U.S.-parent gross product, gross product of all private U.S. businesses was adjusted to remove categories not applicable to nonbank U.S. parents—such as gross product of depository institutions. In addition, housing product of owner-occupied farm housing (part of farm product) and nonfarm housing product (part of real estate product) were removed because U.S. parents are not involved in these activities. Business transfer payments were also removed because few U.S. parents are in industries that receive most of the business transfer payments in the United States.

Thus, manufacturing includes petroleum and coal products manufacturing; "all other industries" includes petroleum wholesale trade, gasoline service stations, petroleum tanker operations, pipelines, and storage; and services includes oil and gas field services. A significant portion of U.S.-parent gross product in petroleum and coal products is accounted for by integrated petroleum companies that have, in addition to their manufacturing activities, significant petroleum extraction activities; because the extraction activities cannot be identified separately in the U.S.-parent data, and to improve comparability between the estimates for U.S. parents and those for all U.S. businesses, they are included in manufacturing. For consistency, gross product estimates for the "oil and gas extraction without refining" industry are also included in manufacturing rather than in "all other industries," which includes mining.

 <sup>&</sup>quot;Other" industries consists of agriculture, forestry, and fishing; mining; construction; transportation; communication; electric, gas, and sanitary services; and retail trade.

<sup>11.</sup> Each U.S. parent is classified in the industry that accounts for the largest portion of its sales. Many U.S. parents are involved in a variety of business activities; changes in the mix of these activities can cause a parent's industry classification to change, but a parent is reclassified only if the change in the primary activity from the prior year is significant or if the change has persisted for 2 years

<sup>12.</sup> Generally, at the all-industries level, the estimates of U.S.-parent gross product are conceptually consistent with the estimates of gross product for all U.S. businesses in the national income and product accounts. However, for individual industries, inconsistencies may result from differences in the basis for the industrial distribution of the estimates. The industrial distributions of gross product for all U.S. businesses are based on data collected from establishments, which are classified by the principal product or service produced at each establishment, whereas the industrial distributions of U.S.-parent gross product are based on data collected from enterprises (companies), which are classified by the principal product or service produced by all of their establishments combined. Because large companies usually have establishments that are classified in several different industries, the distributions of data by industry of establishment can differ significantly from those by industry of enterprise. In this article, U.S.-parent gross product as a share of the gross product for all private U.S. businesses is computed only at the highly aggregated level shown in table 4.

<sup>13.</sup> In table 4, unlike in other tables in this article, manufacturing includes some petroleum-related industries in order to be consistent with all-U.S. data on gross product originating by industry (see the note to table 4).

payments in use orner states.

Note.—In this table, petroleum is not shown as a separate major industry. Instead, in order to be consistent with the all-U.S. data on gross product originating by industry, U.S.-parent gross product in the various petroleum subindustries is distributed among the other major industries.

1998. The decrease since 1989 reflects both the concentration of U.S. parents in slower growing industries, such as petroleum manufacturing, and the reclassification of some U.S. parents from manufacturing to other industries.

However, the U.S.-parent share in manufacturing was still higher (58 percent) than that in the services industry (8 percent) or in all other industries (18 percent) in 1998. The high share in manufacturing partly reflects the firm-specific intangible assets (such as patents or brand images) that allow these firms to earn profits that are sufficient to overcome the additional costs of producing in foreign markets. The low share in the services industry partly reflects the impediments to investing in some host countries; for example, U.S. direct investment in health care services, one of the largest service industries in the United States, is constrained or precluded in countries where the government plays a prominent role in the delivery of health care. In addition, some service industries that are characterized by small-scale production (such as dry cleaners and hair stylists) may lack the financial resources and the firm-specific advantages that often provide the basis for direct investment in other industries.

# Operations of Majority-Owned Foreign Affiliates

This section examines selected aspects of the operations of majority-owned foreign affiliates (MOFA's) of U.S. MNC's: The 1997–98 change in gross product, the country and industry distribu-

tions of newly acquired or established MOFA's, the MOFA shares of host country GDP, and the 1997–98 changes in the real gross product of MOFA's in manufacturing.

#### Changes in gross product

The gross product of MOFA's decreased 1.9 percent in 1998, to \$510.7 billion, compared with an average annual increase of 7.2 percent in 1989–97 (table 5). The gross product of MOFA's in Europe increased, but this increase was more than offset by decreases in all the other geographic areas. The decreases mainly reflected the aforementioned changes in host-country economic conditions, in the exchange value of the U.S. dollar, and in petroleum prices.

In percentage terms, the gross product of MOFA's in Africa decreased the most, 21 percent, but the gross product of MOFA's in Asia and Pacific decreased 13 percent and that of MOFA's in the Middle East, 12 percent. The decreases in Africa and the Middle East were concentrated in the petroleum-extraction industry and reflected the drop in crude oil prices. In Asia and Pacific, the decreases were widespread by country and by industry and reflected either economic recession or weak economic growth in most host countries.

In Europe, MOFA gross product increased 2.0 percent; the increases were largest in Ireland, the United Kingdom, Switzerland, and the Netherlands. In Ireland, the increase was mainly in the drug industry and partly reflected the introduction of new pharmaceutical products by existing affiliates; the increase also reflected the acquisition or

Table 5.—Gross Product of Nonbank Majority-Owned Foreign Affiliates, by Major Area
and Industry of Affiliate, 1989, 1997, and 1998

		Millions of dollars		Change,	Percent change at annual rates		
	1989	1997	1998	1997–98	1989–97	1997–98	
All areas, all industries	319,994	520,867	510,735	-10,132	7.2	-1.9	
By major area							
Canada Europe Latin America and Other Western Hemisphere Africa Middle East Asia and Pacific International <sup>1</sup>	52,114 179,758 29,601 5,299 4,891 46,875 1,457	56,454 297,441 61,702 8,530 4,294 90,924 1,522	54,739 303,505 61,336 6,752 3,764 79,129 1,510	-1,715 6,064 -366 -1,778 -530 -11,795 -12	1.2 7.5 11.1 7.0 -1.8 9.9 0.6	-3.0 2.0 -0.6 -20.8 -12.3 -13.0 -0.8	
By major industry							
Petroleum Manufacturing Food and kindred products Chemicals and allied products Primary and fabricated metals Industrial machinery and equipment Electronic and other electric equipment Transportation equipment Other manufacturing Wholesale trade Finance (except depository institutions), insurance and real estate Services Other industries	32,059	111,838 254,623 25,640 52,695 10,619 36,088 25,714 44,558 59,308 55,909 22,534 47,050 28,913	89,484 251,442 26,570 55,040 10,729 34,758 22,774 41,618 59,952 59,109 22,912 52,509 35,279	-22,354 -3,181 930 2,345 110 -1,330 -2,940 -2,940 3,200 378 5,459 6,366	5.4 5.8 9.4 7.4 4.9 2.5 10.7 4.0 5.1 5.7 30.8 18.2 10.1	-20.0 -1.2 3.6 4.5 1.0 -3.7 -11.4 -6.6 1.1 5.7 1.7 11.6 22.0	

<sup>1.</sup> Consists of affiliates that have operations spanning more than one country and that are engaged in petroleum shipping, other water transportation, or offshore oil and gas drilling.

establishment of new affiliates. In the United Kingdom, the increases were widespread by industry and partly reflected increased economic growth in goods-producing industries (as measured by hostcountry industrial production) and the acquisition or establishment of new affiliates in various industries. In Switzerland and the Netherlands, the increases were concentrated in wholesale trade and reflected increased sales to customers throughout Europe.

By industry, the decreases in MOFA gross product were largest in the petroleum industry and in electronics manufacturing. The decrease in the petroleum industry mainly reflected falling petroleum prices and depressed demand for petroleum products (especially in Asia), and the decrease in electronics manufacturing primarily reflected weak economic conditions and financial-market instability in Asia and Latin America. These decreases were partly offset by increases in "other" industries (mainly communication and retail trade) and services.

Newly acquired or established MOFA's.—Despite the weakness in ongoing MOFA operations, U.S. parents continued to acquire or establish new MOFA's at a rapid pace. In 1998, the gross product of newly acquired or established MOFA's was \$7.3 billion, down from \$7.8 billion in 1997, but up significantly from \$5.0 billion in 1996 and \$4.8 billion in 1995 (tables 6 and 7). The rapid increases in new investments partly reflected opportunities created by the deregulation and privatization of some industries in host countries and the availability of funds for investment as a result of rising equity markets and strong economic growth in the United States.

In 1998, new MOFA's continued to be acquired or established primarily in high-wage countries.14 These MOFA's accounted for 84 percent of the gross product of all new MOFA's. This tendency suggests that U.S. direct investment abroad is more attracted by access to large and prosperous markets than by access to low-wage labor. Among the high-wage countries, the United Kingdom accounted for the largest share (44 percent) of the

Table 6.—Newly Acquired or Established Nonbank MOFA's by Major Area and Industry of Affiliate, 1998

		Number of newly acquired or established affiliates			Millions of dollars			
	Total	Acquired	Established	Total assets	Sales	Gross product	Thousands of employees	
All areas, all industries	. 477	276	201	144,364	28,849	7,258	199.7	
By major area								
Canada	. 38	23	15	8.839	2.285	573	9.3	
Europe		165	98	92.148	17,860	5.245	103.1	
of which:				02,110	,000	0,2.0	100	
France	.   27	18	9	4.498	1.065	327	7.3	
Germany		26	10	5.114	2,395	599	21.4	
Netherlands		15	21	15,288	927	-16	3.6	
United Kingdom		56	28	50,990	9.321	3,196	52.0	
Latin America and Other Western Hemisphere	. 78	44	34	20,752	4,731	890	62.3	
of which:								
Brazil	. 22	15	7	13,283	4,072	1,129	52.4	
Mexico	. 14	8	6	1,649	276	25	6.7	
Africa	. 7	1	6	215	206	26	1.0	
Middle East		1	5	381	33	8	0.4	
Asia and Pacific		42	43	22,028	3,734	517	23.6	
of which:								
Australia	. 17	9	8	2,572	447	88	4.1	
Japan	. 19	14	5	13,069	803	205	7.4	
International <sup>1</sup>	. 0	0	0	0	0	0	0.0	
Addenda 2:								
High-wage country sample	. 309	193	116	111,722	20,791	6,102	119.9	
Low-wage country sample	. 109	51	58	23,018	7,193	1,206	72.4	
Non-sample countries	. 59	32	27	9,624	865	-50	7.4	
By major industry								
Petroleum	. 21	15	6	8.607	722	-54	2.0	
Manufacturing		125	50	23,388	11.255	3,134	91.4	
Food and kindred products		5	2	4,097	1,183	552	18.4	
Chemicals and allied products		19	11	2,770	1,452	331	6.4	
Primary and fabricated metals		17	4	3.834	1,807	765	7.3	
Industrial machinery and equipment		13	9	3.033	1,578	273	12.9	
Electronic and other electric equipment		22	5	1,687	1,482	343	8.8	
Transportation equipment		15	3	1,570	1,610	457	10.5	
Other manufacturing		34	16	6.398	2.143	413	27.1	
Wholesale trade		24	10	1.801	3,768	429	6.7	
Finance (except depository institutions), insurance, and real estate		48	101	68,499	2.083	722	7.4	
Services		39	15	11,694	2,578	761	45.4	
Other industries		25	19	30,375	8,444	2.266	46.9	

MOFA Majority-owned foreign affiliate

NOTE.—The data in this table cover only newly acquired or established MOFA's. They exclude data for businesses that were acquired or established during the year and were consolidated into existing foreign affiliates. They also exclude data for MOFA's that were exempt from reporting on the 1984 Annual Survey of U.S. Direct Investment Abroad, namely, those whose assets, sales, and net income were all below \$20 million in absolute value.

<sup>14.</sup> The distinction between "high-wage" countries and "low-wage" countries is based on the estimates of average hourly wages of production workers of MOFA's in manufacturing; the estimates were derived from data collected in the 1994 benchmark survey of U.S. direct investment abroad, and the analysis is restricted to host countries in which employment by manufacturing MOFA's totaled at least 10,000 employees in 1994.

MUCHA Majorny-owned toreign amiliate

1. See footnote 1 to table 5.

2. The distinction between "high-wage" countries and "low-wage" countries is based on estimates of average hourly wages of production workers of MDFA's in manufacturing; the estimates were derived from data collected in the 1994 benchmark survey of U.S. direct investment abroad. To ensure the significance of the data underlying this distinction, the analysis is restricted to host countries in which employment by manufacturing MOFA's totaled at least 10,000 employees in

gross product of all new MOFA's. The United Kingdom is a favored location for MOFA operations partly because of its language and its cultural similarities with the United States, its relatively low level of market regulation (compared with most other countries in the region), and its duty-free access to customers in other member countries of the European Union.

New investments have been concentrated in high-wage countries, but low-wage countries have been attracting a rising proportion of these investments. Their share of the gross product of all new MOFA's grew from 4 percent in 1995 to 17 percent in 1998. Among these countries, Brazil accounted for the largest share (16 percent) of the gross product of all new MOFA's in 1998; although its economy was in recession, Brazil remained a favored location for MOFA operations, partly because its economy is by far the largest in Latin America.

Manufacturing continued to be the largest industry for new investments. In 1998, it accounted

Table 7.—Gross Product of Newly Acquired or Established Nonbank MOFA's by Major Area and Industry of Affiliate, 1995-98

	1995	1996	1997	1998
All areas, all industries	4,781	4,979	7,822	7,258
By major area				
Canada	630	372	391	573
	3,856	3,371	6,053	5,245
France	488	378	483	327
	266	771	1,145	599
	233	217	308	-16
	550	927	2,995	3,196
	157	275	474	890
of which:	121	188	182	1,129
	18	45	-13	25
	-105	161	202	26
	0	5	19	8
	240	675	685	517
Australia Japan International <sup>1</sup>	89	226	144	88
	10	271	12	205
	3	121	0	0
Addenda <sup>2</sup> : High-wage country sample Low-wage country sample Non-sample countries	4,534	3,842	6,490	6,102
	168	379	950	1,206
	79	758	382	–50
By major industry				
Petroleum Manufacturing Food and kindred products Chemicals and allied products Primary and fabricated metals Industrial machinery and equipment Electronic and other electric equipment Transportation equipment Other manufacturing Wholesale trade Finance (except depository institutions), insurance, and	114	596	332	-54
	3,141	2,563	4,060	3,134
	26	149	188	552
	1,803	931	573	331
	67	158	286	765
	380	359	763	273
	151	55	157	343
	344	141	1,289	457
	370	770	805	413
	201	478	738	429
real estate	38	73	284	722
	339	879	899	761
	948	390	1 509	2 266

for 43 percent of the gross product of all new MOFA's.

## MOFA share of host-country GDP

In 1998, the share of host-country gross domestic product (GDP) accounted for by the gross product of MOFA's ranged from 16.1 percent in Ireland to 0.1 percent in India (table 8). The wide range in the MOFA shares reflected differences in the attractiveness, and in the openness to foreign direct investment, of host economies.

Since 1989, the MOFA share in Ireland has been the largest and the fastest growing (up 3.7 percentage points) of the selected host countries shown in table 8. About two-thirds of the increase was accounted for by affiliates in manufacturing (particularly drug manufacturing). A variety of factors attracted manufacturing affiliates, including lan-

Table 8.—Gross Product of MOFA's as a Percentage of GDP of Selected Host Countries, 1989, 1997, and 1998

	1989	1997	1998
Ireland Singapore Canada United Kingdom Honduras New Zealand Belgium Netherlands Australia	12.4 8.0 9.5 6.2 5.6 2.3 5.6 5.8 4.9	14.8 9.7 8.9 6.8 6.4 4.5 5.3 5.3	16.1 9.2 9.1 6.5 6.2 5.5 5.5 5.3 4.6
Hong Kong  Malaysia Indonesia Switzerland Norway Chile Mexico Philippines Brazil Germany 2 Venezuela Switzerland S	5.0 4.6 4.2 2.9 4.6 2.7 2.4 2.4 (1) 3.0	4.1 5.0 2.5 3.1 4.1 4.0 2.9 2.6 2.9 2.7 3.2	4.5 4.2 4.2 3.7 3.5 3.4 3.4 3.2 2.8 2.6 2.6
France Thailand Argentina Sweden Costa Rica Portugal Italy Spain Finland Guatemala Guatemala	2.3 2.5 (1) 1.2 4.0 2.2 1.9 1.9	2.6 2.3 2.3 2.1 5.7 2.6 1.9 1.8 1.8	2.5 2.4 2.4 2.3 2.3 2.2 1.9 1.9 1.8
Denmark Peru Ecuador South Africa Israel Turkey Greece Egypt Japan Korea, Republic of	1.2 (1) 2.8 .8 .8 .4 1.2 1.1 .5	1.5 2.1 1.1 1.0 1.0 1.1 1.1 1.2 .6	1.5 1.5 1.4 1.2 1.2 1.1 8 .8 .6
ChinaIndia	(*) .1	.4 .2	.3 .1

Less than 0.05 percent.

MOFA Majority-owned foreign affiliate

1. See footnote 1 to table 5.

2. The distinction between "high-wage" countries and "low-wage" countries is based on estimates of average hourly wages of production workers of MOFA's in manufacturing; the estimates were derived from data collected in the 1994 benchmark survey of U.S. direct investment abroad. To ensure the significance of the data underlying this distinction, the analysis is restricted to host countries in which employment by manufacturing MOFA's totalled at least 10,000 employees in 1994. employees in 1994.

NOTE.—The data in this table cover only newly acquired or established MOFA's. They exclude data for businesses that were acquired or established during the year and were consolidated into existing foreign affiliates. They also exclude data for MOFA's that were exempt from reporting on the 1998 Annual Survey of U.S. Direct Investment Abroad, namely, those whose assets, sales, and net income were all below \$20 million in absolute value.

<sup>\*</sup> Less than 0.05 percent.

A share could not be calculated for this country for 1989, because the dollar-denominated estimate of host-country GDP was incompatible with the dollar-denominated estimate of MOFA gross product. Because the economy of the host country was experiencing hyperinflation in 1989, most MOFAs operating there translated their financial statements from host-country currency to dollars daily, in accordance with U.S. generally accepted accounting principles. These daily translations, which are used to derive the dollar-denominated estimate of MOFA gross product, are not comparable to the annual average exchange rate that is used to derive the dollar-denominated estimate of host-country GDP.

2. On Cotober 3, 1990, the former German Democratic Republic became of the Federal Republic of Germany (FRG). Accordingly, the 1989 data shown in this table pertain to the FRG before unification and the post-1990 data pertain to the FRG after unification.

NOTE.—The countries are sorted in descending order of their 1998 values. Where two countries have the same 1998 value in the table, they were sorted using unrounded values. Host-country GDP data for all countries except Hong Kong are from the International Monetary Fund, International Statistics, April 2000 Edition (Washington, DC: International Monetary Fund, 2000). Data for Hong Kong are from the Web site for the Census and Statistics Department of the Hong Kong Special Administrative Region.

GDP Gross domestic product MOFA Majority-owned foreign affiliate

guage and cultural similarities with the United States, an educated workforce, wages and corporate income taxes that are relatively low for the region, and duty-free access to other markets in the European Union.

#### Real gross product of MOFA's in manufacturing

Estimates of real gross product of MOFA's are prepared because changes in the current-dollar measures of MOFA operations can be strongly influenced by changes in prices and exchange rates. These estimates of real gross product provide more meaningful comparisons across countries because they are based on purchasing-power-parity exchange rates rather than on market exchange rates, and they provide more meaningful comparisons across time because they are in chained (1993) dollars.

The real gross product of MOFA's in manufacturing grew slower in 1998 (1.4 percent) than in 1997 (7.3 percent) and in 1989–95 percent) (table 9). The slower growth was more than accounted for by Asian and Latin American affiliates and reflected unfavorable economic conditions, including the Asian financial crisis and the economic recession in Brazil.

In contrast, in the 19 member countries of the Organisation for Economic Co-Operation and Development (OECD) shown in table 9, the real gross product of manufacturing MOFA's grew faster in 1998 (3.6 percent) than in 1989–97 (1.6 percent). <sup>18</sup> The rapid growth mirrored the growth in total

Table 9.—Current-Dollar and Real Gross Product of Majority-Owned Foreign Affiliates in Manufacturing, by Country, 1989 and 1994-98

			Billi	ions of current do	llars			Percent change,	at annual rates
	1989	1994	1995	1996	1997	1998	Change, 1997– 98	1989–97	1997–98
All countries	172.0	205.2	238.9	250.4	254.6	251.4	-3.2	5.0	-1.2
19 OECD countries Australia Australia Austria Belgium Canada Denmark Finland France Germany¹ Greece Ireland Italy Japan Luxembourg Netherlands Norway Spain Sweden United Kingdom All other countries	141.4 6.9 7.50 28.9 4.1 1.18 25.8 2.2 3.5 7.7 5.5 7.8 3.1 1.5 7.0 27.4 30.6	159.3 5.8 1.3 6.8 25.3 6.3 3.1 16.5 36.7 .3 4.8 8.3 10.9 7 7.2 4.4 4.5 5.5 8.8 26.7 45.9	185.0 5.9 1.2 8.3 26.9 7, 7 4 18.9 41.0 6.9 6.8 8.6 12.6 8.8 9.0 4 .3 6.4 2.7 33.6 53.9	189.8 6.8 1.5 7.5 25.9 7.7 20.7 40.4 4.7 0.0 9.1 1.3.3 6 6.8.8 1.5 5.6 6.1 2.4 35.7 60.5	185.9 7.4 1.4 7.2 27.9 20.0 39.4 .4 9.2 9.4 8.6 6.9 4.4 1.9 4.6 7 2.2 32.3 68.7	185.5 6.7 1.6 7.4 27.5 8. 1.0 19.3 38.7 4. 9.5 5. 6. 9.6 1.7 4. 7.4 2.2 34.6 65.9	4 66 2 2 44 .1 .1 7 7 (*) .3 9 -1.0 (*) .2 2 2 (*) 8 (*) 2.2 -2.8	3.5 .9 .9 .3.3 .4.8 4 .9.1 .12.8 .5.4 .9.1 .12.8 .2.5 .1.4 .2.3 .2.4 .2.5 .2.4 .2.5 .2.1 .2.9 .2.9 .2.1 .2.1	-2 -8.4 13.8 2.2 -1.5 13.3 12.2 -3.6 (* 3.3 -9.4 -11.9 (*) (*) (*) (*) (*) (*) (*) (*) (*)
				Billions	of chained (1993	) dollars			
All countries	160.1	171.4	185.7	197.1	211.4	214.4	3.0	3.5	1.4
19 OECD countries  Australia  Austria  Belgium  Canada  Denmark  Finland  France  Germany '  Greece  Ireland  Italy  Japan  Luxembourg  Neitherlands  New Zealand  Norway  Spain  Sweden  United Kingdom  All other countries  Residual	126.1 6.5 6.7 27.4 3 (*) 9.5 23.3 3.4 6.7 5.0 4.6.5 3.1 5.0 7 7 25.8 33.9 3.3	125.8 5.2 9 5.3 25.0 26.2 21.6 26.2 7.2 7.2 7.2 7.2 7.2 4.4 6.5 4.4 4.6 6.2 2.4 4.6 6.2 2.4 4.6 6.2 6.2 6.2 6.2 6.2 6.2 6.2 6.2 6.2 6	131.9 5.1 7 5.4 25.3 3 11.6 25.3 3 .3 5.6 7.0 5.7 .5 5.9 4 4 2.4 8 1.7 2.5 8	136.9 5.5 1.0 5.2 23.9 .4 .5 13.4 26.0 .4 5.7 6.9 7.1 .5 6.0 1.3 .3 .4 6.1 4.2 7.3 6.0 (')	143.0 6.2 1.0 5.7 25.7 25.7 .4 .6 14.5 29.0 .5 7.1 1.7 3.3 5.7 1.4 23.4 69.1 -2.1	148.2 6.7 1.2 6.0 26.7 .5 .8 14.3 29.2 .4 8.7 7.1. 4.8 .5 7.5 1.9 3.3 6.5 1.5 24.7 66.6	5.2 5.5 1.1 3.3 1.0 1.1 -3 -1,7 -6.6 -2.2 (°) 8.8 3.1 1.3 -2.5	1.6 -6 7.6 2.4 -8 5.7 38.3 5.5 2.8 4.0 11.1 1.9 (") 1.6 1.1 23.4 15.7 1.8 8.8 8.8 -1.2	3.6 7.4 14.4 3.8 14.4 18.5 -1.5 .5 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7 .7

<sup>\*</sup> Less than \$50 million or 0.5 percent.

<sup>15.</sup> For a summary of the methodology used to derive the real gross product estimates and for the estimates of real gross product for 1982–93, see Raymond J. Mataloni, Jr., "Real Gross Product of U.S. Companies' Majority-Owned Foreign Affiliates in Manufacturing," Survey 77 (April 1997): 8–17.

<sup>16.</sup> The 1993 (reference year) estimates of real gross product are based on purchasing-power-parity (PPP) exchange rates for 1993, the latest year for which PPP exchange rates were available on a timely basis and in enough detail to compute the real gross product estimates. In early 2000, the Organisation for Economic Co-Operation and Development released detailed PPP exchange rates for 1996, and these 1996 rates will be incorporated next year into the real gross product estimates for MOFA's.

<sup>17.</sup> Real gross product grew 1.4 percent in 1998, while the current-dollar gross product decreased 1.2 percent. The decrease in the current-dollar gross product reflected the dampening effect of the appreciation of the U.S. dollar.

See footnote 2 to table 8.

NoTE.—Chained (1993) dollar series were derived by extrapolating the base-year (1993) PPP-exchange-rate-based current-dollar value of the corresponding series by a Fisher quantity index. Because the formula for the Fisher quantity indexes uses weights of more than one period, the corresponding chained-dollar estimates are usually not addi-

tive. The residual line is the difference between the total line and the sum of the most detailed lines.

For a summary of the methodology used to derive the chained-dollar estimates, and for the 1982–88 and 1990–
93 estimates, see "Real Cross Product of U.S. Companies' Majority-Owned Foreign Affiliates in Manufacturing," S ur-

Y OF CURRENT BUSINESS 77 (April 1997): 8–17.

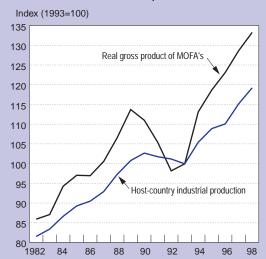
OECD Organisation for Economic Co-Operation and Development

host-country output; in 1998, industrial production in these countries grew 3.5 percent, compared with 1.7 percent in 1989–97 (chart 2).<sup>19</sup>

The real gross product of MOFA's in manufacturing increased \$3.0 billion in 1998. This increase was concentrated in the United Kingdom (up \$1.3 billion), Canada (up \$1.0 billion), Spain (up \$0.8 billion), and Ireland (up \$0.7 billion). The increase in the United Kingdom was widespread by industry and reflected increases both in total manufacturing output in the United Kingdom and in the acquisition and establishment of new affiliates. The increases in Canada and Ireland were concentrated in the chemicals industry and mainly reflected the introduction of new pharmaceutical products. The increase in Spain was concentrated in the primary and fabricated metals industry and mainly reflected the acquisition and establishment of new affiliates.

#### **CHART 2**

## Real Gross Product of MOFA's in Manufacturing and Industrial Production in 19 OECD Countries, 1982–98



MOFA Majority-owned foreign affiliate
OECD Organisation for Economic Co-Operation and Development

NOTE.-The 19 OECD countries covered in this chart are Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Japan, Luxembourg, the Netherlands, New Zealand, Norway, Spain, Sweden, and the Initied Kinndrom

The composite index of industrial production was derived by weighting each country's index by the country's share in the cumulative dollar value of real gross product of MOFA's in manufacturing in 1982–98.

U.S. Department of Commerce, Bureau of Economic Analysis

#### **Data Availability**

This article presents a summary of the preliminary estimates of the worldwide operations of U.S. multinational companies (MNC's) from the 1998 Annual Survey of U.S. Direct Investment Abroad and the final estimates from the 1997 Annual Survey of U.S. Direct Investment Abroad. More detailed estimates, including the gross product estimates, will be available later this year on BEA's Web site, on diskettes, and in publications; the availability of these estimates will be announced on the inside back cover of the SURVEY OF CURRENT BUSINESS.

The results of the 1994 benchmark survey are available on BEA's Web site, on diskette, and in *U.S. Direct Investment Abroad: 1994 Benchmark Survey, Final Results.* 

Detailed estimates of U.S.-MNC operations for 1983-93

and for 1995–96 and preliminary estimates for 1997 are also available on BEA's Web site at <www.bea.doc.gov>; click on Catalog of Products, and look under "International Accounts Products," "U.S. Direct Investment Abroad."

For information on the diskettes, see the Catalog of Products, or for a copy of the catalog, call 1–800–704–0415 (outside the United States, call 202–606–9666).

For information on publications, see the Product Guide of the International Investment Division on the Web site, or write to the International Investment Division, BE-50, Bureau of Economic Analysis, Washington, DC 20230. Among the recent publications is a collection of BEA studies on international direct investment; see the inside back cover of the Survey.

<sup>18.</sup> The estimates of the real gross product of MOFA's in manufacturing in individual countries are restricted to these OECD member countries because of source data limitations.

<sup>19.</sup> The changes in the estimates of the real gross product of manufacturing MOFA's tend to be more volatile than the changes in host-country industrial production, mainly because the changes in the real gross product of MOFA's are much more sensitive to the entry and exit of firms and because manufacturing MOFA's tend to be more heavily concentrated in cyclical industries (such as durable-goods manufacturing). These changes were especially volatile in 1989–94, primarily reflecting the economic recession and recovery in Europe.

Table 10.1.—Selected Data for Nonbank U.S. Parents, by Industry of U.S. Parent, 1997

				N	Millions of dol	lars					
	Total assets	T	Sales		Invest-	Net income	Capital expendi-	Research and devel- opment	Gross product	Com- pensation of employ-	Thousands of employ- ees
		Total	Goods	Services	ment income <sup>1</sup>		tures	expendi- tures		ees	
All Industries	8,811,175	4,886,330	3,309,783	1,360,396	216,151	328,065	309,247	106,800	1,573,451	899,352	19,877.7
Petroleum Oil and gas extraction Crude petroleum and gas Oil and gas field services Petroleum and coal products Integrated refining and extraction Refining without extraction	346,807 316,718	413,241 12,952 6,447 6,505 308,651 273,581 31,450	375,890 (D) 6,004 (D) 296,948 265,351 (D)	37,072 (P) 431 (P) 11,467 7,993 (P)	278 12 12 0 236 236 (*) 0	31,097 1,014 -145 1,159 29,034 28,108 813	32,749 5,083 2,526 2,557 23,413 21,232 2,020	1,775 59 (*) 58 1,611 1,567 5	125,800 7,189 3,429 3,760 105,428 95,751 8,651	31,036 2,692 747 1,945 24,114 21,622 1,910	481.3 51.4 10.3 41.0 371.0 312.4 45.1
Petroleum and coal products, nec Petroleum wholesale trade Other	4,472 44,677 29,834	3,620 77,132 14,506	65,890 (D)	(D) 11,242 (D)	) 0 30	113 833 217	161 2,220 2,032	39 (D) (D)	1,026 6,532 6,651	582 1,981 2,250	13.5 31.7 27.2
Manufacturing	2,714,340	2,244,144	2,085,502	116,678	41,964	161,202	117,458	94,791	770,508	465,967	8,646.8
Food and kindred products Grain mill and bakery products Beverages Other	246,672 70,527 118,619 57,527	237,517 54,416 98,441 84,660	232,833 54,397 94,427 84,009	4,683 18 4,014 651	1 0 1 0	20,107 1,418 14,715 3,973	9,767 2,298 4,882 2,587	1,534 529 637 369	74,652 16,300 38,972 19,379	31,907 7,079 13,334 11,495	747.6 135.8 272.8 339.0
Chemicals and allied products Industrial chemicals Drugs Soap, cleaners, and toilet goods Agricultural chemicals Chemical products, nec	151,255 197,403 76,413 24,437	334,757 109,127 125,440 52,641 17,376 30,173	328,405 108,052 122,250 51,254 17,083 29,766	5,830 1,075 2,839 1,227 290 399	521 (*) 351 160 2	39,657 8,885 21,257 6,149 799 2,567	23,215 10,244 7,601 2,786 1,035 1,550	22,750 3,834 15,448 1,582 ( <sup>D</sup> )	126,879 41,499 51,628 17,486 5,762 10,504	67,681 20,917 27,492 9,713 3,567 5,991	980.6 273.4 373.2 171.2 48.5 114.4
Primary and fabricated metals	125,074 59,164 26,794 32,370 65,910	125,158 65,657 31,121 34,536 59,501	123,325 (D) 31,025 (D) (D)	1,804 (P) 69 (P) (P)	29 26 26 0 3	6,184 3,270 1,593 1,677 2,914	5,522 3,195 1,437 1,757 2,327	1,093 502 199 304 591	41,950 20,776 10,944 9,832 21,174	27,126 12,874 6,992 5,882 14,252	613.5 281.1 128.8 152.3 332.4
Industrial machinery and equipment Farm and garden machinery Construction and mining machinery Computer and office equipment Other	301,817 27,320 40,582 147,586 86,329	306,552 23,586 34,113 162,680 86,172	272,503 21,602 32,287 134,935 83,680	31,493 (P) 1,205 26,135 (P)	2,556 (D) 621 1,610 (D)	23,764 1,580 2,455 13,925 5,804	13,918 691 1,561 7,988 3,679	16,612 538 668 12,509 2,897	93,786 7,042 11,379 41,987 33,378	60,286 4,268 6,449 27,681 21,889	1,110.7 71.4 122.8 424.0 492.5
Electronic and other electric equipment	11,004 69,191 293,647	305,772 15,913 79,896 144,204 65,759	265,885 15,913 76,288 110,425 63,258	24,794 0 3,607 (D)	15,093 0 0 (D)	26,357 366 1,814 20,493 3,683	22,474 462 4,453 14,625 2,935	19,138 201 8,437 8,343 2,157	97,774 4,267 23,895 44,903 24,709	60,550 2,847 17,733 22,050 17,920	1,179.9 74.2 305.5 449.2 351.0
Transportation equipment	512,284	525,007 388,839 136,168	472,818 347,558 125,260	28,778 17,985 10,792	23,412 23,296 116	23,829 18,726 5,103	18,776 14,342 4,434	23,499 14,938 8,561	165,702 106,821 58,881	108,578 67,124 41,454	1,655.4 903.8 751.7
Other manufacturing Tobacco products Textile products and apparel Lumber, wood, furniture, and fixtures Paper and allied products Printing and publishing Rubber products Miscellaneous plastics products Glass products Stone, clay, and nonmetallic mineral products Instruments and related products Other	30,193 39,968 131,079 54,670 24,801 14,921 26,589 18,977	409,381 5,308 36,025 46,495 96,025 48,903 25,413 17,690 21,319 16,124 81,470 14,609	389,733 5,274 35,926 (P) 95,208 43,868 (P) (P) (P) 16,071 71,922 13,543	19,296 34 84 (P) 707 4,942 (P) (P) (P) (D) 45 9,543 946	351 0 14 0 110 93 0 (*) 8 5	21,305 588 1,954 1,526 3,295 2,301 1,177 926 1,535 1,430 5,610 962	23,787 60 1,517 2,163 7,557 2,311 1,493 1,014 2,150 1,044 3,788 690	10,166 9 102 341 1,436 200 574 263 548 226 6,178	169,766 1,227 14,857 15,189 39,732 20,544 10,521 6,449 9,651 6,465 39,551 5,578	109,839 385 9,971 9,827 22,622 13,881 7,577 3,972 5,420 2,908 29,809 3,466	2,359.1 9.4 309.2 262.5 422.0 329.1 144.7 103.2 111.7 68.6 509.5 89.2
Wholesale trade  Durable goods  Nondurable goods	<b>211,422</b> 123,618 87,804	<b>395,355</b> 206,694 188,660	<b>382,297</b> 197,271 185,026	<b>11,896</b> 8,720 3,177	<b>1,161</b> 704 457	<b>7,454</b> 2,524 4,929	<b>10,094</b> 6,567 3,528	<b>1,955</b> 1,485 470	<b>50,384</b> 24,717 25,667	<b>32,049</b> 17,230 14,819	<b>733.6</b> 333.8 399.8
Finance (except depository institutions), insurance, and real estate Finance, except depository institutions Insurance Real estate Holding companies	<b>3,740,786</b> 1,547,328 2,175,687 8,213 9,558	<b>569,354</b> 175,219 390,500 3,633 1	5,613 (D) 5,092 (D) 1	<b>393,186</b> 93,177 297,219 2,790 0	170,555 (D) 88,190 (D) 0	<b>57,590</b> 16,929 39,896 -352 1,116	<b>13,254</b> 4,462 8,665 98 28	303 (D) (D) 0	83,867 41,829 40,800 1,488 -250	<b>83,203</b> 39,972 42,215 940 76	<b>1,085.8</b> 336.8 732.6 15.9 0.5
Services  Hotels and other lodging places Business services  Advertising Equipment rental (except automotive and computers) Computer and data processing services Business services, not elsewhere classified Automotive rental and leasing Motion pictures, including television tape and film Health services Engineering and architectural services Management and public relations services Other	84,734 33,299 13,016 65,668 45,457 7,839 6,136	248,353 22,086 106,201 6,635 2,032 63,948 33,586 7,195 (D) (P) 12,794 10,674 20,969	24,614 (P) 14,489 0 2500 13,601 638 (P) (P) 853 1,288 (P) (P) 634	222,932 (P) 91,044 6,635 1,783 50,274 32,352 (P) (P) 36,339 11,502 (P) 20,335	808 5 669 0 733 595 0 (P) (P) 4 0 0	14,715 361 7,607 470 152 5,973 1,012 272 (P) (P) 146 998 3,152	21,707 2,163 7,367 220 365 5,794 988 (P) 2,590 2,933 223 776 (P)	6,064 0 5,724 0 5,703 17 (*) 5 366 135 (D)	128,859 10,528 59,141 4,148 1,185 32,028 21,780 3,248 12,910 17,759 5,670 6,261 13,343	89,731 6,949 43,783 3,337 584 21,948 17,914 1,780 4,657 13,941 5,127 5,108 8,386	3,008.1 318.9 1,505.7 51.4 11.9 365.4 1,077.0 67.6 210.5 446.7 84.3 99.9 274.4
Other industries  Agriculture, forestry, and fishing  Mining  Construction  Transportation  Communication  Electric, gas, and sanitary services  Retail trade	3,939	1,015,883 4,709 13,861 35,481 128,181 273,304 186,726 373,622	435,867 4,380 13,732 27,564 1,692 20,630 2,017 365,851	578,631 328 91 7,885 125,891 252,407 184,416 7,613	1,385 1 38 33 598 267 292 157	56,007 247 1,003 1,210 6,851 23,539 11,278 11,880	113,984 209 1,715 1,125 12,902 65,503 19,666 12,863	1,913 77 42 (P) (P) 1,480 116 47	414,033 1,323 6,220 10,006 74,747 136,815 89,766 95,156	197,365 844 3,225 8,283 49,424 56,476 24,455 54,657	5,922.0 29.3 50.9 153.5 1,032.2 1,039.8 403.9 3,212.4

consider investment income an incidental revenue source and include it in their income statements in a separate "other income" category, rather than in sales. BEA collects separate data on investment income to ensure that—where it is included in total sales—it is not misclassified as sales of services.

<sup>\*</sup> Less than \$500,000 (±).

D Suppressed to avoid disclosure of data of individual companies.

1. Some parents and majority-owned foreign affiliates (MOFA's), primarily those in finance and insurance, include investment income in sales or gross operating revenues. Most parents and MOFA's not in finance or insurance

Table 10.2.—Selected Data for Nonbank U.S. Parents, by Industry of U.S. Parent, 1998

	Τ			N	fillions of d	ollars					
			Sale	es			Capital	Re- search and de-		Com- pensa-	Thousands of employ-
	Total assets	Total	Goods	Services	Invest- ment income 1	Net income	expendi- tures	velop- ment expendi- tures	Gross product	tion of employ- ees	ees
All Industries	9,700,441	5,026,348	3,329,653	1,430,669	266,025	350,183	323,181	114,201	1,608,645	926,214	20,067.6
Petroleum Oil and gas extraction Crude petroleum and gas Oil and gas field services Petroleum and coal products Integrated refining and extraction Refining without extraction Petroleum and coal products, nec Petroleum wholesale trade Other	68,698 49,034 19,664 276,850 247,287 25,623 3,940 26,553	288,971 29,854 20,803 9,051 194,924 159,930 32,338 2,656 (P)	258,778 21,974 19,900 2,074 184,512 152,460 (P) (P) (P)	29,795 (P) (B) 6,977 10,183 7,248 (P) (D) (P) 9,051	399 (P) (P) 0 229 222 7 0 0 (P)	11,818 -24 -1,197 1,173 10,836 10,127 708 1 (P) (P)	30,001 7,463 5,126 2,337 19,471 17,104 2,254 113 (P)	1,807 367 (D) (D) 1,321 1,278 7 36 (D) (D)	95,015 10,764 6,294 4,470 71,839 62,324 8,876 639 5,534 6,877	28,441 4,813 2,055 2,758 18,705 16,269 1,974 463 2,228 2,695	436.1 72.9 24.7 48.1 297.7 235.8 50.6 11.2 40.7 24.9
Manufacturing	2,929,274	2,300,085	2,136,574	116,525	46,986	174,192	127,626	101,010	788,728	477,557	8,696.1
Food and kindred products Grain mill and bakery products Beverages Other	76,755 125,469	238,901 57,656 97,869 83,376	237,156 (D) (D) 82,703	1,745 (D) (D) 672	(*) 0 (*) 0	20,264 2,774 13,700 3,790	10,227 2,347 4,689 3,191	1,370 547 482 341	77,328 17,465 40,438 19,425	32,310 7,982 13,181 11,147	750.4 151.1 260.8 338.5
Chemicals and allied products Industrial chemicals Drugs Soap, cleaners, and toilet goods Agricultural chemicals Chemical products, nec	145,266 217,717 63,777 31,590	344,098 101,836 133,489 52,593 18,212 37,968	338,400 100,838 130,955 51,366 17,917 37,325	5,357 929 2,438 1,067 293 630	341 69 96 160 2 13	43,907 8,602 27,302 6,879 -221 1,344	25,200 10,762 8,348 2,822 1,059 2,209	25,540 4,241 16,725 1,636 (D) (D)	128,339 37,925 55,785 17,410 4,421 12,799	68,718 20,589 29,116 9,088 2,785 7,141	256.2 366.8
Primary and fabricated metals Primary metal industries Ferrous Nonferrous Fabricated metal products	64,820 35,769 29,050	130,353 67,656 35,872 31,785 62,697	127,933 65,903 (D) (D) 62,030	2,326 1,662 ( <sup>D</sup> ) ( <sup>D</sup> ) 664	94 92 92 0 3	5,847 3,132 1,645 1,488 2,715	6,240 3,554 2,218 1,336 2,687	1,129 477 186 290 652	43,693 21,680 13,268 8,412 22,013	28,443 13,762 8,719 5,043 14,681	628.9 292.2 160.8 131.4 336.7
Industrial machinery and equipment Farm and garden machinery Construction and mining machinery Computer and office equipment Other	31,021 50,681 154,404	308,843 24,954 39,591 157,583 86,715	270,286 22,729 37,479 128,006 82,072	35,662 (D) (D) 28,000 4,492	2,895 (D) (D) 1,577 151	14,476 1,175 1,547 8,772 2,982	14,971 834 1,869 8,545 3,723	16,226 581 839 11,967 2,839	89,822 6,933 11,861 37,910 33,118	61,952 4,433 7,316 26,911 23,292	396.2
Electronic and other electric equipment Household appliances Audio, video, and communications equipment Electronic components and accessories Electronic and other electric equipment, nec	13,431 77,665 104,450	260,406 18,068 84,249 85,470 72,619	250,205 18,068 80,560 (D) (D)	10,157 0 3,689 (D) (D)	43 0 0 43 (*)	15,054 -22 1,075 8,905 5,096	17,356 538 4,550 8,073 4,195	21,423 237 9,726 8,939 2,521	91,818 4,660 25,943 33,667 27,548	60,599 2,964 19,729 18,748 19,158	329.7
Transportation equipment  Motor vehicles and equipment Other	560,303	590,834 372,888 217,946	505,881 330,804 175,077	41,647 15,921 25,726	43,306 26,163 17,143	50,047 33,591 16,457	28,558 17,820 10,738	24,660 14,564 10,096	182,179 105,621 76,558	116,261 66,280 49,981	1,770.5 883.2 887.3
Other manufacturing Tobacco products Textile products and apparel Lumber, wood, furniture, and fixtures Paper and allied products Printing and publishing Rubber products Miscellaneous plastics products Glass products Stone, clay, and nonmetallic mineral products Instruments and related products Other	4,444 31,154 42,827 135,356 55,875 27,917 20,369 29,663 18,188 135,182	426,650 5,618 35,990 50,222 94,830 49,272 27,000 19,614 21,509 15,352 95,386 11,856	406,711 5,584 35,886 (P) 94,182 43,941 26,391 (P) 21,416 15,306 85,457 11,685	19,632 34 98 (P) 612 5,222 609 (P) 92 38 9,920 171	307 0 6 138 37 108 0 0 1 8 8	24,597 637 1,797 2,250 3,966 4,636 1,395 841 1,346 909 6,717	25,075 100 2,094 1,981 6,993 2,089 2,156 1,149 1,974 1,009 4,946 586	10,663 9 198 388 1,477 189 635 273 587 190 6,516 200	175,549 1,372 15,026 16,546 39,791 23,740 11,884 7,012 9,084 5,733 41,858 3,501	109,275 443 10,413 10,320 21,248 14,471 8,321 4,202 5,330 2,751 29,017 2,759	333.2 153.5 109.9 113.0 63.2 561.4
Wholesale trade		<b>422,987</b> 224,967 198,020	<b>408,238</b> 213,809 194,428	<b>13,198</b> 10,200 2,997	<b>1,552</b> 957 595	<b>6,708</b> 4,741 1,967	<b>10,813</b> 6,700 4,114	<b>1,818</b> 1,345 473	<b>54,519</b> 28,324 26,194	<b>33,590</b> 17,313 16,276	330.9
Finance (except depository institutions), insurance, and real estate Finance, except depository institutions Insurance Real estate Holding companies	1,823,847 2,375,888 13,484	628,088 225,721 398,349 4,017	5,807 (D) (D) 136 1	<b>408,053</b> 103,649 300,571 3,832 0	214,227 (D) (D) 49 0	<b>54,615</b> 20,306 34,364 -100 45	<b>15,214</b> 5,541 8,945 688 40	(D) (D) (D) 0	<b>82,725</b> 47,499 33,358 2,084 –215	91,660 48,309 42,087 1,193 71	428.1 752.9 17.9
Services  Hotels and other lodging places  Business services  Advertising  Equipment rental (except automotive and computers)  Computer and data processing services  Business services, not elsewhere classified  Automotive rental and leasing  Motion pictures, including television tape and film  Health services  Engineering and architectural services  Management and public relations services  Other	32,849 170,410 23,267 7,106 105,317 34,721 12,415 79,372 43,217 7,570 6,641	265,528 19,609 118,412 10,130 2,155 73,005 33,121 7,627 33,899 36,153 12,902 9,995 26,931	24,956 (P) 16,278 0 1366 15,640 (P) 3,004 921 1,361 (P) 829	239,189 (P) 101,109 10,130 2,019 57,250 31,709 (P) 30,610 35,211 11,516 (P) 26,076	1,382 1 1,025 0 0 115 910 0 284 22 25 0 26	20,429 1,294 12,156 551 111 9,888 1,606 567 1,907 187 -42 527 3,833	24,632 2,599 8,222 433 310 6,477 1,002 (P) 3,120 2,757 208 816 (P)	6,789 0 6,605 0 4 6,593 7 (*) 2 (D) 24 (D) 92	139,111 9,685 67,079 5,859 1,479 38,398 21,342 3,645 12,978 18,636 4,790 5,838 16,462	94,696 5,943 46,839 4,267 646 24,471 17,454 1,842 5,507 13,672 4,681 5,141 11,071	332.8 1,456.1 70.2 14.7 399.4 971.9 68.5 227.5
Other industries  Agriculture, forestry, and fishing  Mining Construction Transportation Communication Electric, gas, and sanitary services Retail trade	3,776 26,797 15,632 152,876 598,864 498,339	1,120,689 4,579 13,608 28,678 128,743 273,903 262,441 408,736	495,300 4,158 13,452 22,483 1,825 24,372 27,267 401,742	623,910 421 116 6,148 126,402 249,516 234,443 6,863	1,479 (*) 40 46 516 15 732 131	82,421 171 -93 1,252 5,699 50,229 9,690 15,473	114,893 184 1,603 850 13,844 53,736 29,969 14,707	(D) 92 37 7 21 1,772 304 (D)	448,547 1,429 6,158 6,462 73,691 163,713 96,921 100,173	200,269 821 3,352 4,919 50,227 56,003 28,184 56,763	1,030.6 1,022.1 442.4

"other income" category, rather than in sales. BEA collects separate data on investment income to ensure that—where it is included in total sales—it is not misclassified as sales of services.

<sup>\*</sup> Less than \$500,000 (±).

Description Suppressed to avoid disclosure of data of individual companies.

Description Some parents and majority-owned foreign affiliates (MDFA's), primarily those in finance and insurance, include investment income in sales or gross operating revenues. Most parents and MOFA's not in finance or insurance consider investment income an incidental revenue source and include it in their income statements in a separate

Table 11.—Selected Data for Nonbank Foreign Affiliates, by Country of Affiliate, 1997 and 1998

				1997			1998							
			Millions of o	dollars						Millions of o	dollars			
	Total assets	Sales	Net in- come	U.S. exports of goods shipped to affiliates	U.S. imports of goods shipped by affiliates	Com- pensation of em- ployees	Thousands of employ- ees	Total assets	Sales	Net income	U.S. exports of goods shipped to affiliates	U.S. imports of goods shipped by affiliates	Com- pensation of em- ployees	Thou- sands of employ- ees
All countries	3,416,071	2,350,939	159,738	220,543	176,673	261,373	7,972.5	4,000,842	2,443,350	155,292	217,153	187,610	271,386	1 '
Canada	290,443	271,792	13,734	70,026	69,769	31,010	937.5	313,647	263,849	10,666	67,776	70,577	30,511	935.3
Europe Austria	1,932,621	1,211,126	81,103	59,570	29,487	144,259	3,301.7	2,302,253	1,331,199	90,889	63,782	36,638	154,985	
Belgium	79,275	14,087 53,280	594 2,831	1,138 3,695	165 1,196	1,533 7,538	27.6 132.7	97,234	58,170	3,538	1,016 3,692	203 1,786	1,660 7,796	
Denmark	8,359	8,438	266	142	160	1,341	26.5	17,637	(D)	(D)	167	161	(D)	K
Finland France	3,695 149,899	5,040 129,684	344 4,256	71 ( <sup>D</sup> )	140 3,319	632 21,834	13.2 464.4	4,489 171,797	5,594 141,586	380 4,391	104 ( <sup>D</sup> )	129 3,907	646 23,115	
Germany	214,033	232,136	7,878	8,791	4,518	33,575	627.5	279,338	253,825	11,759	8,322	4,542	34,069	
Greece	(D)	4,300	149	40	(D)	615	21.0	(D)	4,506	186	41	(D)	649	21.7
IrelandItaly	57,700 65,623	30,462 73,977	8,576 2,344	1,629 2,741	2,850 (D)	2,113 9,130	65.8 198.7	82,782 75,764	48,062 74,055	12,271 2,919	1,908 2,572	5,624 1,478	2,384 9,418	
Luxembourg	18,751	3,649	2,233	437	(D)	437	9.2	(D)	3,782	3,637	487	(D)	412	9.2
Netherlands	188,754	136,055	17,497	(D)	2,747	8,140	170.4	244,324	140,385	16,601	(D)		8,400	
Norway Portugal	16,930 6,293	14,172 8,183	1,174 462	241 158	136 114	1,696 777	41.5 32.2	19,695 8,380	13,158 8,897	911 616	372 154	51 ( <sup>D</sup> )	1,898 875	
Spain	35,335	44,697	1,728	(D)	768	5,928	158.6	46,041	50,323	3,032	(D)	836	6,287	
Sweden	( <sup>D</sup> ) 95,616	19,461 67,386	864 9,056	515 7,703	( <sup>D</sup> ) 1,332	2,788 3,741	55.6 51.0	( <sup>D</sup> ) 115,043	( <sup>D</sup> ) 70,361	(D) 11,136	(D) 8,566	( <sup>D</sup> ) 1,224	(D) 4,003	54.8
Turkey	5,148	9,723	210	215	125	559	30.9	6,471	9,008	357	352	160	671	38.0
United Kingdom	924,096	332,318	19,241	13,522	9,105	39,760	976.5	1,025,588	366,114	15,646	13,839	9,924	44,227	
Other  Latin America and Other Western Hemisphere	30,402 <b>458,146</b>	24,077 <b>264,861</b>	1,401 <b>31,201</b>	436 <b>35,947</b>	174 <b>35,629</b>	2,122 <b>29,553</b>	198.5 <b>1,613.6</b>	38,888 <b>570,042</b>	31,533 <b>297,670</b>	644 <b>31,792</b>	521 <b>37,081</b>	2,063 <b>37,759</b>	2,618 <b>32,330</b>	
South America	174,919	133,246	10,174	10,060	(D)	17,140	686.1	241,317	154,143	7,679	9,293	4,689	18,502	
Argentina	37,166	23,531	890	1,528	173	2,883	106.4	42,301	24,181	7,679	1,788	235	2,845	
Brazil	79,213	67,227	4,955 1,233	4,541	2,432	9,954	338.7	129,977	83,715	5,003	4,168	2,882	11,037	395.1
ChileColombia	20,549 10.586	11,085 10,686	1,233	749 810	( <sup>D</sup> )	1,017 1,027	58.2 51.8	22,002 14.849	12,262 9,996	825 386	540 ( <sup>D</sup> )	( <sup>D</sup> ) 129	1,051 1,086	63.3
Ecuador	2,059	2,183	54	(D)	302	135	13.6	2,346	2,102	66	(D)	254	154	14.1
Peru Venezuela	5,755 16.073	3,983 12,309	489 1,489	1,671	223 176	443 1,439	18.0 88.6	6,160 19,031	3,920 13,466	5 627	440 1,453	233 154	438 1,640	
Other	3,517	2,242	56	116	( <sup>D</sup> )	241	10.8	4,651	4,502	6	( <sup>D</sup> )	( <sup>D</sup> )	250	
Central America	116,222	95,236	10,455	24,364	27,624	11,271	876.2	137,767	106,961	11,210	25,665	28,800	12,635	
Costa RicaGuatemala	3,006 875	2,323 1,378	306 67	24,364 (D) (D)	842 141	199 106	26.6 12.7	( <sup>D</sup> ) 1,247	1,532	( <sup>D</sup> )	( <sup>D</sup> )	964 199	234 127	
Honduras	700	1,211	-8	165	251	136	24.3	797	1,342	-30	116	259	149	28.2
MexicoPanama	83,413	86,482	8,276	23,204 537	26,202 127	10,582 184	790.6 15.5	99,105 31,849	98,344 2,123	8,861 2,282	24,660	27,223 28	11,900 ( <sup>D</sup> )	907.1
Other	(D)		(D)	86	60	64	6.5	31,049 ( <sup>D</sup> )	2,123 (D)	(D)	( <sup>D</sup> )	126	\D\	
Other Western Hemisphere	167,004	36,380	10,573	1,523	(D)	1,142	51.3	190,959	36,565	12,903	2,123	4,271	1,193	50.7
Bahamas	1,841	956 ( <sup>D</sup> )	229 ( <sup>D</sup> )	I 70	(D)	48 53	1.8 3.7	2,304	680 ( <sup>D</sup> )	230 ( <sup>D</sup> )	122	( <sup>D</sup> )	56 52	1.7
Barbados Bermuda	99,379	15,205	5.756	65 344 ( <sup>D</sup> )	(D) (D)	293	5.4	109,203	14,565	6,473	59 (D) 264 (D)	( <sup>D</sup> )	299	4.8
Dominican Republic	(D)	( <sup>D</sup> ) 1,543	(D)	(D)	( <sup>D</sup> ) 198	( <sup>D</sup> ) 142	J	(D)	(D)	( <sup>D</sup> )	264		299 ( <sup>D</sup> ) 144	_ ;
Jamaica Netherlands Antilles	14,996	1,543 825	( <sup>D</sup> ) 152 200	(-)	(*)	21	5.6 0.8	(D)	1,205 ( <sup>D</sup> )	(D)	7	188 5	21	5.3
Trinidad and Tobago	2,342	1,133	86	47		73	4.8	3,548	1,174	-4	115	( <sup>D</sup> ) 639	83	4.6
United Kingdom Islands, Caribbean Other	35,438 ( <sup>D</sup> )	7,361 ( <sup>D</sup> )	2,604 ( <sup>D</sup> )	(D) (D)	398 ( <sup>D</sup> )	231 ( <sup>D</sup> )	6.4 G	47,818 3,082	9,875 3,542	3,953 107	(D)	(D)	240 ( <sup>D</sup> )	5.7
Africa	40,557	29,068	2,611	756	2,344	2,766	187.3	47,990	28,033	2,155	887		2,907	
Egypt	3,828	3,565	357	85	(D)	214	24.5	5,099	3,412	94	79	36	229	
Nigeria South Africa	6,445 12,923	4,595 11,543	719 735	130 291	33	155 1,780	9.8 103.7	8,615 13,774	3,438 12,320	958 538	176 382	(D) 36 (D) (D)	173 1,888	
Other	17,362	9,365	800	249	1,233	618	49.4	20,502	8,863	565	249	(D)	618	
Middle East	37,269	24,465	2,604	786	1,344	2,519	79.7	40,169	22,443	1,506	938	(D)	2,735	
IsraelSaudi Arabia	10,190 15,257	8,495 9,147	623 849	( <sup>D</sup> ) 186	(D)	1,230 850	47.9 21.2	11,593 15,924	8,857 7,815	629 409	( <sup>D</sup> ) 185	1,061 ( <sup>D</sup> )	1,373 875	
United Arab Emirates	1,909	(D)	(D) (D)	175	4	195	4.6	2,092	2,747	188	327	(6)	221	5.1
Other	9,912	(D)	` ′	(D)	(D)	244	6.0	10,560	3,023	279	(D)	(D)	266	
Asia and Pacific	<b>636,378</b> 99,297	<b>541,041</b> 74,597	<b>27,011</b> 4,519	<b>53,454</b> 4,770	<b>38,100</b> 1,329	<b>50,793</b> 9,563	<b>1,839.7</b> 314.4	<b>707,708</b> 96,615	<b>492,388</b> 65,874	<b>17,224</b> 2,629	<b>46,689</b> 4,761	<b>39,734</b> 1,290	<b>47,505</b> 9,098	
China	18,592	15,235	1,124	2,056	1,742	1,305	178.0	23,610	17,434	389	2,107	(D)	1,526	215.7
Hong KongIndia	57,161 7,233	49,087 4,534	2,781 -14	9,986 240	5,103 88	3,255 434	118.9 73.7	63,272 9,297	47,067 5,262	3,143 -18	9,989 302	5,610 69	3,364 507	
Indonesia	22,604	10,325	1,511	(D)	408	792	66.0	38,205	7,740	1,093	298	227	604	65.3
Japan Korea, Republic of	268,009 17,952	204,890 22,494	6,001 733	16,964 2,282	4,635 348	23,758 1,798	403.9 59.6	298,485 20,215	182,288 17,894	4,006 53	13,514 1,530	4,773 390	21,390 1,597	
Malaysia	18,697	19,510	1,894	2,874	( <sup>D</sup> )	1,307	138.6	20,366	18,304	-113	2,098	5,756	1,182	129.9
New Zealand Philippines	19,764 10.014	11,606 8,778	1,784 607	301 ( <sup>D</sup> )	39 1.074	1,938 728	51.8 91.8	20,108 10,000	10,249 7,819	1,567 645	230 1,472	37 1,234	1,771 582	
Singapore	55,409	83,033	5,254	7,983	15,825	3,074	123.8	58,522	76,987	3,222	6,799	14.734	3,253	118.0
Taiwan	20,873 17,054	17,611	1,191 -492	2,436	1,469	1,612	69.7 132.9	23,835 19,949	18,009 14,971	888 -93	2,294	( <sup>D</sup> ) 2,296	1,552 895	70.9
Thailand Other	3,719	16,805 2,537	-492 119	1,510 60	20	1,045 184	132.9	5,231	2,489	-93 -188	1,237 59	2,296	187	
International <sup>1</sup>	20,657	8,587	1,473	4	0	472	13.0	19,032	7,768	1,060	0	0	413	
Addenda:	,,	-,	,•					,	,					
Eastern Europe <sup>2</sup> European Union (15) <sup>3</sup>	28,548	22,583	1,272	422	145	1,966	189.4	37,245	30,143	570	505	(D)	2,462	
European Union (15)	1,784,525 71,713	1,095,767 41,275	69,262 4,901	50,975 2,953	27,720 1,929	136,141 3,649	2,979.8 194.4	2,122,157 95,542	1,207,139 37,321	77,841 3,373	53,971 2,593	33,139 1,107	145,795 3,769	

<sup>\*</sup> Less than \$500,000 (±).

Description Suppressed to avoid disclosure of data of individual companies.

See footnote 1 to table 5.

Ease footnote 1 to table 5.

Easer Europe' Comprises Albania, Armenia, Azerbaijan, Belarus, Bulgaria, Czech Republic, Estonia, Georgia, Hungary, Kazakhstan, Latvia, Lithuania, Moldova, Poland, Romania, Russia, Slovakia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.

Russia, Slovakia, Tajikistan, Turkmenistan, Ukraine, and Uzbekistan.

Belgium, Denmark, Finland, France, Germany, Greece, Ireland,

Italy, Luxembourg, the Netherlands, Portugal, Spain, Sweden, and the United Kingdom.
4. OPEC is the Organization of Petroleum Exporting Countries. Its members are Algeria, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, the United Arab Emirates, and Venezuela.

NOTE.—Size ranges are given in employment cells that are suppressed. The size ranges are A—1 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more.

Table 12.1—Selected Data for Majority-Owned Nonbank Foreign Affiliates, by Country of Affiliate, 1997

		-	-		M	illions of dolla	ars						
			Sales					Research	U.S.	U.S.			Thou-
	Total assets	Total	Goods	Services	Invest- ment in-	Net income	Capital expendi- tures	and develop- ment expendi-	exports of goods shipped to	imports of goods shipped by	Gross product	Compensa- tion of employees	sands of employ- ees
All assembles	0.050.004				come 1	440.540	00.700	tures	MOFA's	MOFA's	500.007	040 404	0.470.0
All countries	2,952,021 259,351	1,972,515 246,449	1,659,312 214,959	269,604 25,201	43,599 6,290	140,512 12,334	88,790 11,040	14,593 1,823	212,755 67,626	167,057 65,856	520,867 56,454	219,104 27,622	6,479.8 851.5
Europe	1,782,251	1,082,504	905,015	152,982	24,507	76,687	44,843	10,003	58,937	28,572	297,441	131,080	2,968.6
Austria	7,648	13,598	12,329	1,206	63	547	436	77	1,138	165	3,932	1,501	27.3
Belgium Denmark	67,297 7,545	46,839 7,988	41,534 6,108	4,554 1,748	751 132	2,581 281	1,845 331	310 (D)	3,691 142	1,195 160	12,987 2,470	5,823 1,283	101.9 25.4
Finland	3,662	4,982	4,404	507	71	337	199	51	70	140	2,141	609	12.8
France	131,462	119,902	103,570	14,962	1,371	4,569	4,189	1,281	4,919	3,213	36,869	19,935	419.0
Germany	179,070 2,692	183,603 3,935	161,300 3,586	19,847 284	2,456 65	6,422 104	7,238 97	2,940 7	8,771 40	4,505 ( <sup>D</sup> )	57,336 1,320	30,680 373	579.3 11.7
IrelandItaly	56,727 56,920	30,260 68,016	28,071 61,325	1,464 6,378	725 312	8,546 2,035	1,457 1,797	320 569	1,629 2,715	2,850 1,477	11,677 21,709	2,086 8,318	65.0 180.9
Luxembourg	17,988	3,348	3,225	81	42	2,250	127	(D)	437	(D)	1,063	398	8.4
Netherlands	175,336	113,841	98,675	11,517	3,650	16,020	2,601	480	11,335	2,742	19,162	7,556	158.6
Norway Portugal	15,573 5,866	12,912 8,028	10,975 6,869	1,849 1,104	88 54	1,112 441	1,760 422	23 30	227 157	135 114	6,248 2,696	1,533 756	37.9 31.3
Spain	30,680 16,925	40,778 16,640	37,324 13,623	3,195 2,891	260 127	1,764 1,192	1,366 640	181 405	1,487 510	768 421	9,664 4,741	5,420 2,389	143.1 45.4
Switzerland	94,783	66,668	61,413	4,277	977	9,041	741	230	7,693	1,332	7,977	3,602	47.7
Turkey United Kingdom	3,995 888,132	8,034 314,839	7,727 225,855	295 75,833	13,151	150 18,508	402 17,232	2,843	190 13,440	9,038	2,178 89,055	444 36,938	25.2 896.5
Other	19,950	18,293	17,103	992	198	787	1,962	54	347	163	4,216	1,435	151.2
Latin America and Other Western Hemisphere	359,242	209,503	176,799	27,286	5,418	23,056	11,355	663	34,031	33,923	61,702	21,492	1,217.2
South America	135,436 27,585	112,959 19,489	98,408 16,424	12,528 2,743	2,024 322	7,901 936	8,262 1,579	523 43	9,377 1,460	3,923 173	41,074 6,733	14,710 2,421	565.8 81.0
Brăzil	66,720 15,298	58,580	52,724	4,637	1,219 287	4,126 999	3,673	437	4,253	2,393	23,642 3,027	8,867	298.8
Chile Colombia	7,801	9,275 8,904	7,563 8,189	1,425 627	88	549	697 553	12	619 749	472 143	2,550	805 903	41.2 44.0
Ecuador Peru	1,517 5,129	1,495 3,759	1,204 3,393	267 342	24 24	6 475	127 551	1 11	100 482	302 223	226 1,383	103 399	10.9 15.1
Venezuela	9,618	9,571	7,146	2,375	50	754	947	11	1,604	103	2,866	1,015	66.6
Other	1,769	1,886	1,765	111	10	56	135	1 1	110	115	646	196	8.2
Central AmericaCosta Rica	69,442 2,946	63,238 2,234	59,141 2,206	3,587 28	509 (*)	5,133 302	2,478 61	131 4	23,161 192	26,184 839	13,386 557	5,850 186	610.0 25.5
Guatemala Honduras	790 700	1,236 1,211	1,171 1,087	57 121	8	53 -8	48 56	1 (*)	134 165	141 251	290 304	92 136	11.2 24.3
Mexico	40,759	54,951	51,457	3,018	476	3,666	2,209	126	22,057	24,766	11,816	5,206	527.8
Panama Other	23,554 695	2,283 1,321	1,998 1,222	265 98	21	1,065 55	54 50	(*)	527 86	127 60	126 294	171 59	15.0 6.1
Other Western Hemisphere	154,363	33,306	19,249	11,171	2,885	10,022	615	8	1,493	3,817	7,242	931	41.5
Bahamas Barbados	1,634 4,206	861 1,944	785 663	67 1,131	8 149	206 853	7 4	(*)	70 65	( <sup>D</sup> )	183 992	39 43	1.5 3.3
Bermuda	94,872	14,565	5,174	7,336	2,055	5,575	81	(*)	339	(P)	3,063	272	5.0
Dominican Republic	1,674 3,302	1,797 1,438	(D) 1,368	( <sup>D</sup> )	(D)	362 157	65 75	(*)	180 197	168 198	735 379	143 118	17.0 4.8
Netherlands Antilles	11,360	379	68	50	260	218	11	0	7	(*) (D)	-138	9	0.3
Trinidad and TobagoUnited Kingdom Islands, Caribbean	2,021 32,561	993 6,585	891 4,354	95 1,832	399	56 2,535	273 52	0 8	(D)	398	618 1,191	56 170	3.3 4.1
Other	2,734	4,746	(D)	(D)	(D)	59	45	0	(D)	(D)	219	80	2.2
Africa Egypt	<b>30,263</b> 3,189	<b>22,182</b> 2,843	<b>19,906</b> 2,457	<b>2,144</b> 386	133 0	<b>1,914</b> 266	<b>3,339</b> 490	26 1	<b>701</b> 51	2,340 (D)	<b>8,530</b> 921	<b>1,650</b>	<b>102.1</b> 11.9
Nigeria South Africa	6,380	4,494 6,484	4,278 5,500	216	0 23	717 177	807	(*) 22	130	(D)	2,951	150 807	8.1 40.5
Other	6,702 13,993	8,362	7,670	960 582	110	754	262 1,781	22	275 246	1,232	1,449 3,209	533	41.7
Middle East	14,979	9,656	7,180	2,402	74	1,023	916	208	534	822	4,294	1,409	44.1
Israel Saudi Arabia	3,939 4,426	3,232 1,157	2,580 147	645 996	14	161 162	288 33	208	234 25	( <sup>D</sup> )	953 392	640 372	28.4 7.7
United Arab Emirates Other	1,639 4,975	2,365 2,903	2,008 2.446	334 427	23 30	172 528	79 516	(*)	142 132	(D)	1,152 1,798	178 219	3.7 4.3
Asia and Pacific	492,903	397,491	335,454	54,861	7,176	24,701	16,946	1,869	50,922	35,544	90,924	35,422	1,284.3
Australia	72,092	55,651	44,858	9,895	898	4,122	3,560	369	4,742	1,274	19,048	7,873	229.1
China Hong Kong	14,355 54,875	12,137 47,265	11,322 39,504	791 6,425	1,336	1,031 2,589	1,578 1,316	35 82	1,745 9,964	1,659 5,089	3,194 7,053	1,083 3,071	138.4 108.0
IndiaIndonesia	3,624 16,048	2,612 9,273	2,341 8,675	229 557	42 41	23 1,470	300 1,556	22	162 446	85 399	684 5,352	216 591	38.8 51.3
Japan	200,603	114,126	88,400	22,651	3,075	4,154	2,190	1,089	15,496	2,444	26,578	13,227	178.6
Korea, Republic of	5,383 16,318	9,169 18,611	7,788 16,753	1,290 1,674	91	320 2,026	361 1,455	41 32	2,174 2,799	262 5,262	2,343 4,903	993 1,207	32.3 129.0
New Zealand	14,524 7,316	8,137	6,907	1,081	149 97	1,249 557	561 459	18	301	39	2,936 2,124	1,350	35.5 57.5
Philippines Singapore	53,007	7,662 80,408	6,967 76,157	598 3,880	370	5,354	1,841	12 73	1,341 7,920	1,029 15,825	9,379	530 2,873	110.0
Taiwan Thailand	18,472 12,783	15,635 14,745	10,989 13,005	4,018 1,514	628 226	1,006 669	441 890	84 5	2,328 1,451	1,446 712	3,011 3,493	1,434 801	61.5 99.3
Other	3,504	2,060	1,785	258	16	133	438	l ĭ	54	20	826	174	15.1
International <sup>2</sup>	13,032	4,729	0	4,729	0	796	350	0	4	0	1,522	429	11.9
Addenda: Eastern Europe <sup>3</sup>	18,372	17,012	15,989	842	180	669	1,911	48	334	134	3,901	1,322	144.0
European Union (15) 4	1,647,950	976,598	807,797	145,569	23,232	65,598	39,978	9,691	50,480	26,858	276,822	124,067	2,706.5
OPEC 5	43,566	28,841	23,807	4,903	131	3,419	4,293	18	2,516	1,694	13,805	2,494	139.6

<sup>\*</sup> Less than \$500,000 (±).

D Suppressed to avoid disclosure of data of individual companies.

See footnote 1 to table 10.1.

See footnote 1 to table 5.

See footnote 2 to table 11.
 See footnote 3 to table 11.
 See footnote 4 to table 11.
 MOFA Majority-owned foreign affiliate

Table 12.2—Selected Data for Majority-Owned Nonbank Foreign Affiliates, by Country of Affiliate, 1998

					M	illions of dolla	ars						
	Total -		Sales		Invest-	Net income	Capital expendi- tures	Research and develop- ment	U.S. exports of goods	U.S. imports of goods	Gross product	Compensa-	Thou- sands of employ- ees
		Total	Goods	Services	ment in- come <sup>1</sup>		lules	expendi- tures	shipped to MOFA's	shipped by MOFA's		employees	
All countries	1	2,027,782	1,657,587	323,918	46,277	136,957	96,439	14,986	210,634	178,150	510,735	228,318	6,899.9
Canada		242,668	209,454	27,285	5,929	9,992	12,298	1,771	65,988	67,601	54,739	27,475	862.1
Europe		1,148,312	928,680	193,054	26,578	84,422	49,665	10,580	62,802	35,463	303,505	138,862	3,145.2
Austria Belgium		12,322 50,926	10,995 45,274	1,270 5,002	57 649	560 3,170	474 1,837	93 326	1,016 3,689	203 1,786	3,274 13,653	1,589 5,973	28.7 102.8
Denmark	8,627	8,323	6,092	2,072	159	294	386	71	167	161	2,643	1,416	27.4
Finland France		5,532 123,941	4,896 103,204	560 19,272	75 1,464	373 4,538	235 4,110	64 1,321	102 5,362	129 3,729	2,316 35,915	622 21,033	13.8 447.9
Germany		188,259	163,050	21,829	3,380	9,820	7,743	3,042	8,304	4,519	56,464	30,709	590.0
Greece		3,626	3,214	343	69	151	90	3,042	41	(D)	971	380	11.8
Ireland		47,862	41,360	5,425	1,076	12,226	1,980	261	1,908	5,624	13,669	2,359	69.8
Italy Luxembourg		68,038 3,679	59,966 3,492	7,520 132	551 55	2,166 3,612	2,191 145	586 138	2,548 487	1,473 (D)	22,433 1,290	8,588 411	184.5 9.0
Netherlands		118,114	100,262	14,107	3,745	14,904	2,497	501	13,605	2,739	20,243	7,761	167.5
Norway	18,010	11,915	9,612	2,210	92	788	2,265	22 35	360	50	5,067	1,728	47.6
Portugal		7,391	5,973	1,310	109	489	353	35	153	(D)	2,321	825	33.2
Spain Sweden		43,877 18,564	40,057 14,812	3,568 3,607	252 145	2,471 1,363	1,575 784	198 448	1,345 592	836 535	10,563 5,281	5,628 2,568	146.9 51.4
Switzerland	. 113,534	69,615	63,021	5,451	1,144	11,186	883	234	8,566	1,224	9,610	3,827	51.1
Turkey United Kingdom		7,410 334,572	7,032 224,010	344 97,118	34 13,445	222 16,128	341 19,513	6 3,144	306 13,803	9,854	2,121 90,735	489 41,051	29.5 953.5
Other		24,347	22,357	1,912	77	-40	2,262	81	449	2,051	4,933	1,904	178.6
Latin America and Other Western Hemisphere		230,736	187,055	37,014	6,667	22,728	13,166	753	35,677	36,271	61,336	23,805	1,416.4
South America		123,221	101,145	19,493	2,584	4,538	8,531	550	8,808	4,363	37,606	15,871	619.9
Argentina	32,443	21,056	17,567	3,126	363	474	1,244	56	1,757	235	7,071	2,545	94.3
Brazil Chile		64,555 9,673	52,930 7,552	10,045 1,740	1,580 381	3,239 761	3,912 505	448 6	4,015 423	2,753 405	21,922 2,487	9,715 824	341.5 44.2
Colombia		8,488	7,642	748	98	69	473	11	587	122	1,842	898	41.9
Ecuador		1,659	1,345	289	26	28	186	1	102	254	285	127	11.5
Peru Venezuela		3,643 10,129	3,194 7,098	423 2,947	26 84	-8 -33	662 1,377	11 15	413 1,389	233 91	910 2,457	403 1,163	14.9 62.5
Other		4,018	3,817	175	26	9	173	2	122	269	632	197	9.1
Central America		73,090	67,998	4,296	797	5,709	3,663	198	24,765	27,638	15,674	6,926	753.9
Costa Rica		2,056	2,006	38	12 24	-80 31	269 37	6	231	964	240	227	24.7
Guatemala Honduras		1,409 1,342	1,306 1,210	79 129	3	-30	56	ĺ	114 116	199 259	315 333	112 149	12.5 28.2
Mexico	. 55,006	65,147	60,791	3,634	723	4,114	3,191	191	23,802	26,061	13,961	6,246	668.9
Panama Other		1,866 1,271	1,579 1,107	260 157	27 7	1,567 107	68 41	(*)	430 72	28 126	483 342	134 60	13.2
Other Western Hemisphere		34,425	17,912	13,226	3,287	12,481	972	5	2,104	4,271	8,056	1,008	42.7
Bahamas		578	441	68	69	203	9	(*)	122	(D)	188	45	1.4
Barbados		2,293 14,047	535 3,458	1,568 8,602	191	1,196 6,476	4 54		59 (D)	5 (D)	1,333 2,850	42 263	3.2 4.2
Bermuda  Dominican Republic		1,985	1,319	665	1,986 1	392	21	(*)	264	300	822	168	18.7
Jamaica		1,090	1,018	69	3	42	71	(*) 0	166	188	279	115	4.5
Netherlands Antilles Trinidad and Tobago		662 1,025	125 872	53 142	483 11	231 -35	12 450	0	7 111	(D)	35 424	16 64	0.4 3.1
United Kingdom Islands, Caribbean	45,960	9,531	7,027	1,964	540	3,884	227	5	(D)	639	1,832	218	5.1
Other		3,215	3,117	95	3	91	123	0	(D)	(D)	293	76	2.1
Africa Egypt		<b>20,830</b> 2,723	<b>18,260</b> 2,371	<b>2,444</b> 352	126 0	<b>1,551</b> 30	<b>3,836</b> 501	<b>35</b>	<b>856</b> 73	1,542	<b>6,752</b> 656	<b>1,846</b> 158	111.2 12.9
Nigeria	8,562	3,366	3,102	253	11	959	695	(*) 30	174	(P) 38	1,821	168	8.5
South Africa		7,137	5,930 6,857	1,181	26 89	97 465	235 2,405	30	363 246	38 (D)	1,606	986 534	45.7
Other		7,604		658	72			1			2,669		44.1
Middle East		<b>9,340</b> 3,447	<b>6,253</b> 2,738	<b>3,015</b> 705	5	<b>784</b> 247	<b>1,077</b> 457	<b>157</b> 157	696 242	855 (D)	<b>3,764</b> 1,138	1,476 680	<b>49.5</b> 32.6
Saudi Arabia	4,954	1,680	155	1,510	14	250	30	(*) (*)	35	) ` ó l	533	350	8.2
United Arab Emirates Other	5,000	2,181 2,033	1,792 1,568	365 435	23 30	120 166	84 507	(*) 0	296 123	(P)	848 1,245	205 242	4.3 4.5
Other		371,509	307,885	56,720	6,905	16,796	16,200	1,690	44,615	36,419	79,129	34,477	1,305.4
Australia		52,315	40,336	11,229	750	2,209	2,994	302	4,731	1,217	16,756	7,711	221.6
China		14,911	13,936	942	33	354	1,738	56	1,967	2,026	3,047	1,284	178.8
Hong KongIndia		45,907 3,213	37,566 2,787	6,773 383	1,568 43	3,115 131	975 397	38 23	9,963 222	5,595 62	7,342 340	3,238 300	95.7 45.2
Indonesia	18,540	6,819	6,208	584	27	963	1,449	4	249	224	3,936	425	50.3
Japan Korea, Republic of		103,644 6,966	77,238 5,728	23,600 1,152	2,806 86	3,133 -70	2,149 319	1,030 34	12,185 1,320	2,003 153	23,648 1,544	12,458 866	187.8 32.6
Malaysia	. 17,369	17,470	16,154	1,194	122	143	1,179	30	2,009	5,750	3,206	1,096	121.2
New Zealand	. 15,312	7,226	6,111	952	164	1,024	470	16	230	37	2,921	1,332	36.7
PhilippinesSingapore		7,381 74,234	6,681 70,530	611 3,394	89 310	642 3,355	636 2,008	10 63	1,472 6,757	1,191 14,733	2,057 7,774	485 3,066	58.8 105.2
Taiwan	21,702	16,429	11,543	4,262	625	832	376	63 80	2,228	1,165	2,698	1,373	62.4
Thailand Other		12,922 2,073	11,522 1,547	1,161 483	239 44	1,138 -173	1,057 454	4	1,229 54	2,254 10	3,521 337	665 178	93.7 15.5
International <sup>2</sup>		4,387	1,547	4,387	0	684	198	6	)4 n	'0	1,510	377	10.1
	10,000	4,307	U	4,307	"	004	196	"	"	"	1,510	311	10.1
Addenda: Eastern Europe <sup>3</sup>	26,925	23,160	21,408	1,692	60	-102	2,215	79	433	(D)	4,641	1,787	174.0
European Union (15) 4	1,929,726	1,035,025	826,658	183,136	25,231	72,266	43,914	10,236	53,121	32,025	281,773	130,914	2,838.4
OPEC 5	52,469	25,922	19,662	6,097	163	2,440	4,733	20	2,296	903	10,501	2,535	137.4

Less than \$500,000 (±).
 D Suppressed to avoid disclosure of data of individual companies.
 See footnote 1 to table 10.1.
 See footnote 1 to table 5.

See footnote 2 to table 11.
 See footnote 3 to table 11.
 See footnote 4 to table 11.
 MOFA Majority-owned foreign affiliate

Table 13.1.—Employment of Majority-Owned Nonbank Foreign Affiliates, Country by Industry of Affiliate, 1997 [Thousands of employees]

-						Manut	acturing					Finance (except		
	All industries	Petroleum	Total	Food and kindred products	Chemicals and allied products	Primary and fabricated metals	Industrial machinery and equip- ment	Electronic and other electric equipment	Transpor- tation equipment	Other manu- facturing	Wholesale trade	depository institu- tions), insurance, and real estate	Services	Other industries
All countries	1	177.0	3,852.8	378.9	545.4	181.3	562.2	713.1	616.1	855.8	557.4	198.5	846.2	847.9
Canada	851.5	18.5	370.5	38.3	40.9	28.3	35.9	26.8	102.2	98.0	77.3	27.0	94.1	264.0
Europe		49.2	1,740.7	149.9	265.8	97.5	292.3	225.3	313.4	396.6	303.1	102.5	500.1	272.9
Austria Belgium		.6 1.8	15.8 61.8	1.9 6.2	1.1 18.8	2.6	2.2 6.6	1.9 3.8	5.4 10.9	3.1 13.0	6.7 14.9	1.9	2.7 16.8	.9 4.6
Denmark	25.4	.3	10.4	2.3	1.0	.5	1.6	1.6	.6	2.9	7.9	Ė	5.4	F
FinlandFrance		4.1	6.3 241.1	13.2	1.2 44.6	.9 15.4	.4 56.1	.8 21.2	22.6	2.7 67.9	3.4 48.0	4.6	.5 102.1	2.1 19.2
Germany		4.6	414.3	15.2	41.3	25.1	65.6	64.9	134.4	67.8	35.5	7.0	56.0	61.7
Greece	. 11.7	.5	6.6	3.2	1.7	.3	(*)	.1	0	1.2	2.7	.3	1.3	.3
IrelandItaly		.3 3.2	55.3 123.8	2.2 8.3	8.1 24.1	1.2 6.5	11.0 28.0	14.8 16.1	.6 14.6	17.5 26.3	2.4 22.5	.6 2.0	4.1 19.0	2.3 10.4
Luxembourg	8.4	.1	6.6	0	0	.6	.2	0	0	5.8	.4	.1	.5	.7
Netherlands		3.9	80.3	9.6	14.7	5.8	11.5	10.4	8.3	19.9	23.3	14.3	28.3	8.4
Norway Portugal		5.8 .4	6.5 21.0	1.9 5.2	1.0 2.4	.1	2.0	9.9	.2 .9	.9 1.8	4.1 5.1	.2 A	20.4 3.5	1.0 G
Spain		.7	99.4	14.0	16.1	4.3	7.7	9.3	30.6	17.5	17.7	2.1	13.2	10.0
Sweden Switzerland	47.7	1.1	23.6 16.6	2.5 1.6	6.9 2.7	.1 .5	4.9 2.5	1.6 2.8	2.0	5.6 6.4	11.9 13.7	1.3 1.4	4.7 12.0	3.5 3.0
TurkeyUnited Kingdom	25.2	.6 17.9	13.1 423.8	2.9 37.6	1.8 60.9	.4 27.4	0 88.4	2.9 41.1	.4 66.8	4.6 101.8	8.3 59.2	.1 63.7	2.2 201.0	.9 130.7
Other		2.7	114.4	22.2	17.0	5.7	3.0	21.8	14.7	30.0	15.4	1.1	6.4	11.2
Latin America and Other Western Hemisphere	1,217.2	34.9	879.0	128.4	127.8	33.2	48.5	189.5	162.5	189.1	44.3	21.6	97.6	139.9
South America		27.6	375.7	72.1	76.1	20.5	26.3	28.2	65.5	87.0	27.6	14.2	47.6	73.0
Argentina Brazil		6.0 4.2	46.1 244.4	12.2 35.0	11.6 43.3	1.7	.5	23.9	10.9 45.5	8.7 59.9	4.3 9.0	2.5 3.4	10.7 17.8	11.5 20.0
Chile	41.2	G	13.9	2.0	3.7	3.4	.4	.4	F	Н	4.4	6.1	5.1	J
Colombia Ecuador		4.6 1.0	20.5 3.9	5.5 2.0	6.6 1.0	1.1	.1	8. 0	G 0	H .6	3.0	.9	5.1 1.0	10.0 3.9
Peru	15.1	1.3	4.0	1.7	1.2	.3	0	0	0	.9	1.9	(*)	.5	7.4
Venezuela Other	66.6	8.5 F	39.8 3.2	12.0 1.6	8.2 .4	1.6	.8 (*)	2.6	6.5 0	8.1 1.0	3.6	(*)	7.1 .3	6.6 H
Central America	1	4.0	485.1	54.9	48.5	12.5	22.2	161.2	97.0	89.0	14.5	4.0	42.7	59.7
Costa Rica	25.5	.1	11.7 5.4	2.2 1.8	1.2 1.8	.8 .6	0	H 0	0	H 1.1	.6 A	0 .2	.1	13.1 H
Guatemala Honduras	24.3	.1	10.2	6.2	.2	.0	0	0	0	3.7	.2	.2	1.5 0	13.7
Mexico	527.8	1.5	451.5 2.3	44.0 .3	43.9 .8	10.4	22.2	156.4 0	97.0 0	77.7 1.1	11.9 G	3.2	41.1	18.6
Panama Other	6.1	1.0	4.0	.4	.5	.1	0	Ğ	0	G	.4	.3	(*)	.5
Other Western Hemisphere	41.5	3.2	18.2	1.5	3.2	.2	(*)	.2	0	13.1	2.1	3.4	7.4	7.2
Bahamas		.1	.4	0 0	.2	0	0	0	0	.1 .2	1 .1	(*)	.2 2.8	.7
Bermuda	5.0	.2	.2	0	Ö	Ō	0	.2	Ö	0	.8	2.6	1.2	0
Dominican Republic		.2 .2 .3 .2	11.1	.8	.8	0	0 0	0 0	0	9.5 1.7	.3	1 .1	.5 A	4.7 G
Netherlands Antilles		(*)	.1	(*)	0	Ö	0	0	Ö	.1	.1	(*)	0	0
Trinidad and TobagoUnited Kingdom Islands, Caribbean		1.1	.6 2.6	.4	(*) G	.1	(*)	0 (*)	0	(*) G	.2	.2	.9	(*)
Other		1.1	.5	.2	A	0	0	) `ó	0	A	(*)	(*)	.6	(*)
Africa Egypt		<b>17.6</b> 1.5	<b>55.9</b> 5.3	H	<b>12.4</b> 2.3	4.0 .7	4.3	3.0	1.4	<b>K</b> .1	8.0 1.0	.9	11.6	8.0 A
Nigeria		6.3	1.5	.3	1.4	0.7	1.5	.5	0	.1	1.0	0	0	.1
South AfricaOther		G	26.1 23.0	.7	5.7 3.0	1.4 2.0	2.6	2.5 (*)	1.4	11.6	4.1 2.7	.2	6.2 G	G 5.9
Middle East		6.8	14.9	G	1.4	.3	1.2	8.4	0	G	1.2	.4	18.0	2.7
Israel	28.4	0	14.0	Ğ	1.1	.2	1.1	8.4	Ö	G	.5	(*)	13.9	0
Saudi ArabiaUnited Arab Emirates	7.7 3.7	1.6 1.6	.3	0	.3	(*)	(*)	0 0	0	0.2	.1	.1	3.3	2.3 .3
Other		3.5	.4	.2	.1	6'	.1	ő	ő	.1	.1	.2	.1	.1
Asia and Pacific		41.5	791.7	55.3	97.0	18.1	180.1	260.1	36.6	144.5	123.5	46.1	124.7	157.0
Australia China		5.1 1.2	99.9 115.1	19.4 3.7	16.6 16.6	3.1 4.0	13.5 12.2	2.8 58.2	21.0 4.9	23.4 15.5	17.4 7.8	6.5	41.2 2.0	59.1 11.7
Hong Kong	108.0	.9	59.0	.2	2.5	ļ ģ	1.5	32.9	.5	J	17.7	6.8	7.6	16.0
IndiaIndonesia		.3 12.5	30.6 21.1	2.9 1.2	4.3 5.6	F .2	12.0 1.2	3.2 3.4	G F	6.2 I	4.5 1.8	.7	2.2 .4	.4 14.5
Japan	178.6	H A	64.8 16.8	3.6 1.1	20.7 2.6	2.1	7.1 2.5	16.3	1.0	14.1	33.7	14.9	49.4 3.2	J H
Korea, Republic of		3.3	115.3	.8	2.6	.3 .4	30.0	4.9 64.1	.6 0	4.8 17.4	6.3 3.9	1.9	2.9	1.7
New Zealand	35.5	G 1.3	18.6 45.0	H 8.0	1.1	.3 .5	.2 .6	.1	(*)	J 6.9	3.0 4.3	.9 G	5.2	I H
PhilippinesSingapore		2.9	83.4	.3	7.3 2.5	.4	50.7	21.7 21.7	3.1	4.7	8.5	2.4	A 5.7	7.2
Taiwan	61.5	.1 5.5	34.6 81.0	1.5 8.2	6.0 4.4	.8 .9	G K	15.5 15.0	H	ļ	6.5 4.8	5.1 2.4	2.3 1.1	13.0 4.6
Thailand Other		3.0	6.6	8.2 G	4.4	.9	(*)	.3	A .2	A	3.4	2.4 A	1.1 G	4.6 F
International <sup>1</sup>	1	8.6												3.4
Addenda:						_								
Eastern Europe <sup>2</sup> European Union (15) <sup>3</sup>	144.0 2,706.5	2.6 39.0	109.3 1,590.0	22.2 121.3	13.5 243.2	5.7 90.8	3.0 284.8	20.8 197.4	14.7 297.8	29.3 354.8	15.2 261.7	1.0 99.7	5.3 459.2	10.6 256.8
OPEC 4		32.5	63.0	13.3	15.5	1.8	1.9	6.0	7.2	17.3	6.3	2.1	11.5	24.2

Note.—Size ranges are given in employment cells that are suppressed. The size ranges are A=1 to 499; F=500 to 999; G=1,000 to 2,499; H=2,500 to 4,999; I=5,000 to 9,999; J=10,000 to 24,999; K=25,000 to 49,999; L=50,000 to 99,999; M=100,000 or more.

<sup>\*</sup> Fewer than 50 employees.

1. See footnote 1 to table 5.

2. See footnote 2 to table 11.

3. See footnote 3 to table 11.

<sup>4.</sup> See footnote 4 to table 11.

Table 13.2.—Employment of Majority-Owned Nonbank Foreign Affiliates, Country by Industry of Affiliate, 1998 [Thousands of employees]

						Manut	acturing					Finance (except		
	All industries	Petroleum	Total	Food and kindred products	Chemicals and allied products	Primary and fabricated metals	Industrial machinery and equip- ment	Electronic and other electric equipment	Transpor- tation equipment	Other manu- facturing	Wholesale trade	depository institu- tions), insurance, and real estate	Services	Other industries
All countries	6,899.9	176.9	3,977.3	434.9	543.6	190.0	563.6	721.4	642.0	881.7	569.7	222.0	962.8	991.1
Canada	<b>862.1</b> 3,145.2	<b>18.2</b> 50.1	<b>376.6</b> 1,794.4	<b>37.9</b> 160.8	<b>40.1</b> 256.9	27.4 108.7	35.4 301.8	<b>28.1</b> 239.1	102.9 322.0	<b>104.8</b> 405.1	<b>76.0</b> 313.3	<b>26.3</b> 108.3	<b>101.9</b> 574.1	<b>263.0</b> 305.1
Austria	28.7	.4	18.2	1.9	.9	.2	2.1	2.6	5.8	4.7	6.8	.6	1.9	.9
Belgium Denmark	102.8 27.4	2.0 .4	61.2 10.5	8.3 2.0	16.4 1.0	3.0	6.2 1.7	4.4 G	10.6	12.3	16.3 8.8	2.3	16.3 6.2	4.8 F
Finland	13.8	.4	6.8	.1	1.3	.7	.4	G	.3	H	3.9	.1	.5	2.1
France	447.9 590.0	3.2 5.1	239.1 414.2	12.6 14.2	44.1 32.7	16.0 25.0	55.7 66.8	21.1 70.4	26.0 126.2	63.7 78.9	49.1 36.2	7.3 9.6	129.7 63.7	19.5 61.2
Greece	11.8	.4	6.5	3.0	1.7	.7	(*)	.1	0	1.1	2.9	.3	1.4	.3
IrelandItaly	69.8 184.5	.3 3.1	57.4 116.4	2.3 5.3	8.8 23.7	1.0 6.3	11.5 18.4	15.7 16.7	17.9	17.4 28.1	2.6 21.7	1.5	4.4 30.9	3.6 10.1
Luxembourg	9.0 167.5	.1 3.6	7.0 82.3	.1 9.4	0 15.6	.7 6.1	.2 13.0	0 9.9	0 9.5	6.0 18.7	.4 24.8	.1 16.2	.7 31.7	.7 9.0
Norway	47.6	5.7	6.5	1.7	.8	.3	2.2	.4	.2	.9	4.1	.2	29.5	1.6
Portugal Spain	33.2 146.9	.2 .5	23.2 102.9	4.8 14.0	2.4 17.3	6.3	.7 8.0	12.0 9.1	.8 31.3	2.3 16.9	5.6 18.4	A 1.6	2.6 14.8	G 8.8
Sweden	51.4	.3	26.1	2.2	7.2	.4	5.5	2.0	2.6	6.2	12.1	1.3	5.0	6.6
Switzerland Turkey		1.1	16.2 13.5	1.7 1.6	2.8 1.9	.5 .5	2.3	3.0 4.0	.2 .4	5.7 5.0	15.1 8.5	1.1	13.0 5.9	4.5 1.0
United Kingdom Other		17.5 5.4	460.4 126.0	54.2 21.3	60.4 17.8	31.1 9.3	100.9 6.1	41.5 23.2	70.3 18.6	101.9 29.7	58.9 17.1	61.4 1.4	210.4 5.6	144.9 23.0
Latin America and Other Western Hemisphere	1,416.4	34.4	950.9	174.5	129.8	31.8	56.3	189.5	177.1	191.8	46.5	26.2	122.2	236.2
South America	619.9	27.3	364.5	69.8	77.5	19.8	29.1	26.0	60.2	82.1	28.9	17.9	77.1	104.2
Argentina Brazil	94.3 341.5	5.4 4.1	48.5 236.1	12.5 33.5	12.7 43.6	1.3 12.5	1.0 27.0	.5 23.5	11.9 41.0	8.6 55.0	5.1 8.6	2.8 6.5	20.7 36.1	11.9 50.2
ChileColombia	44.2 41.9	G 4.7	13.3 18.4	2.3 4.7	3.5 6.5	2.9 1.1	.4	.4	F G	H H	4.9 3.5	1.4	7.5 4.7	11.2 9.3
Ecuador	11.5	F 1.2	5.4	2.0	1.0	.3	0	0	.5	1.5	.8	A	1.0	3.1 7.4
Peru Venezuela	14.9 62.5	8.8	3.9 35.4	11.7	1.1 8.6		.7	.8	4.7	1.0 7.2	1.8 3.6	.1 .9	.5 6.4	7.4
Other	9.1 753.9	.9	3.7 566.0	1.6	.5	11.9	(*) 27.2	162.2	(*)	1.6 94.5	.6 15.3	(*) 4.6	.2	3.7
Central AmericaCosta Rica	24.7	3.8	12.7	103.1 2.2	48.9 1.2	.8	G	163.3 H	116.9 0	Н	F	0	38.7 .1	125.5 J
Guatemala Honduras	12.5 28.2	.4	5.8 11.3	1.8 7.1	1.9	.6	0 0	0	0	1.5 3.8	F .2	.2	1.5 0	H 16.4
MexicoPanama	668.9 13.2	1.2	530.4 1.9	91.3 .3	44.3 .8	10.1	K 0	158.5 0	116.9	L .8	12.8 F	3.9 .3	37.1 1	83.6
Other	6.3	1.0	3.9	.4	.5	.3	Ö	Ğ	ŏ	Ğ	.4	.1	(*)	.7
Other Western Hemisphere		3.2 .1	20.4	1.6	3.3	.2	(*)	.2	0	15.2 .1	2.3 A	3.7	6.5 1	6.5 F
Barbados	3.2	.1	.7 .2 .2	ŏ	0	0	0	0	Ŏ	.2	.1	(*) 3.0	2.8	0
Bermuda Dominican Republic	4.2 18.7	.2	13.1	0 .8	.8	0	0	.2	0	11.5	.5 .3	3.0	.4 .5	0 4.5 G
Jamaica Netherlands Antilles	4.5	.2 .2 .2	2.5 .1	.2	.9	0 0	0 0	0	0	1.4	A .1	.1 (*)	.5 0	G 0
Trinidad and TobagoUnited Kingdom Islands, Caribbean	3.1 5.1	1.2	.7 3.0	.4 0	.1 G	1 .1	(*)	0 (*)	0	(*) G	.2	.2	.6	.3
Other	2.1	1.0	.4	.1	A	0	0	0	0	A	.o (*)	(*)	.6	(*)
Africa	<b>111.2</b> 12.9	<b>18.3</b> 1.8	<b>60.1</b> 5.8	H .3	14.5 2.5	3.9 .8	<b>4.5</b> 1.5	2.9	2.5 0	K	7.7 .9	1.1	14.3	<b>9.6</b> .2
Egypt Nigeria	8.5	6.6	1.6	.1	1.4	0	0	.5	Ö	.3	.2	0	4.3	.1
South Africa Other	45.7 44.1	G	29.0 23.8	.5 H	8.0 2.6	1.3 1.8	2.8	2.4	2.2	11.8 J	4.2 2.5	.2 .9	8.5 1.6	G I
Middle East		7.2	14.4	G	1.4	.3	.6	8.2	0	G	2.0	.4	21.4	4.0
Israel Saudi Arabia	8.2	1.3	13.6 .2	G 0	1.2	.2 (*) (*)	.6 0	8.2	0	G 0	1.2 A	(*)	17.8 3.0	0 H
United Arab Emirates Other	4.3 4.5		.2 .4	0 .2	0	(*)	(*)	0	0	.2 .1	F .1	.2	.5 1	F 1
Asia and Pacific	1,305.4	42.0	781.0	55.0	100.9	18.0	164.9	253.7	37.5	151.0	124.2	59.6	128.9	169.9
Australia	221.6 178.8	4.9	93.9 142.4	18.0 5.1	19.1 18.9	3.9 3.7	9.4 17.6	2.6 74.0	20.2 4.7	20.8 18.3	18.7 5.6	6.6 1.0	44.8 2.6	52.7 25.9
Hong Kong	95.7	.8	43.7	.2	2.5	H G	1.4	19.5	.5	J	17.6	9.5	7.6	16.5
IndiaIndonesia	45.2 50.3	.6 12.5	33.6 20.7	3.0 F	4.5 5.6	.2	11.9 1.1	4.0 3.2	2.4 .5		4.8 1.0	.8 .7	4.7 .6	.7 14.8
Japan Korea, Republic of	187.8 32.6	H .1	64.4 16.8	3.5 1.0	20.3 2.9	1.9	7.2 2.1	15.6 4.1	1.1	14.8 5.3	33.6 6.2	25.5 1.1	47.6 3.3	J 5.1
Malaysia New Zealand	121.2	3.1 G	108.7 19.3	.9 H	2.9 2.5 1.2	.4	23.7	59.9	0 (*)	21.4	4.3 2.7	1.8	1.3 6.3	1.9
Philippines	58.8	1.2	46.3	8.2	6.0	.4	.8	24.0	0	6.9	4.2	G G	.7	H
Singapore Taiwan		3.0	75.1 32.4	.3 1.1	3.3 5.4	.8	46.5 G	16.5 15.0	3.7 H	4.3 H	11.3 7.0	2.5 5.4	5.5 1.7	7.8 15.7
ThailandOther	93.7 15.5	5.5 3.2	76.8 6.8	8.6 G	4.3 4.3		K (*)	14.9	(*) Δ	.2	4.0 3.1	1.9 A	1.0 1.1	4.5 F
International <sup>1</sup>	10.1	6.7												3.4
Addenda:														
Eastern Europe <sup>2</sup> European Union (15) <sup>3</sup>	174.0 2,838.4	5.3 37.5	123.8 1,632.1	21.3 134.4	17.7 233.6	9.3 98.0	6.1 291.2	21.7 208.6	18.6 302.7	29.0 363.7	16.9 268.4	1.4 105.5	4.2 520.0	22.5 274.9
OPEC 4	137.4	33.8	58.1	12.8	15.8		1.8	4.0	5.2	16.6	5.5	1.8	10.5	

<sup>\*</sup> Fewer than 50 employees.

1. See footnote 1 to table 5.

2. See footnote 2 to table 11.

3. See footnote 3 to table 11.

<sup>4.</sup> See footnote 4 to table 11.

Table 14.1—Gross Product of Majority-Owned Nonbank Foreign Affiliates, Country by Industry of Affiliate, 1997
[Millions of dollars]

						Manufa	acturing					Finance (except		
	All industries	Petroleum	Total	Food and kindred products	Chemicals and allied products	Primary and fabricated metals	Industrial machinery and equipment	Electronic and other electric equipment	Transpor- tation equipment	Other manu- facturing	Wholesale trade	depository institu- tions), insurance, and real estate	Services	Other industries
All countries	1 '	111,838	254,623	25,640	52,695	10,619	36,088	25,714	44,558	59,308	55,909	22,534	47,050	28,913
Canada		8,883	27,862	2,422	3,834	1,985	2,598	1,751	8,988	6,284	5,057	3,958	3,808	6,886
Europe		65,564	148,473	14,117	32,669	6,028	23,254	12,298	24,045	36,062	35,646	8,704	28,269	10,784
Austria Belgium		1,249 1,895	1,415 7,190	222 522	99 3,351	15 171	183 510	131 263	572 816	194 1,557	855 2,162	53 237	282 1,343	79 159
DenmarkFinland		332 585	736 850	169 6	95 183	29 73	79 25	109 238	54 38	201 289	988 578	(D)	305 46	(D) 77
France		5,901	20,038	1,844	4,990	1,220	4,819	1,323	1,437	4,405	4,622	687	4,717	904
Germany		7,051	39,400	2,244	4,818	1,657	6,207	2,688	10,022	11,763	3,522	1,787	3,703	1,873
GreeceIreland		603 809	403 9,162	150 986	180 4,464	11 77	561	1,850	38	51 1,186	162 1,274	69 244	63 85	20 102
Italy Luxembourg		7,308 174	9,418 620	843 0	2,448	361 41	2,183 10	1,020	816 0	1,747 569	3,094 151	123 64	1,271 43	495 12
Netherlands		3,311	9,407	1,233	2,036	349	731	1,037	864	3,157	4,000	-788	2,747	485
Norway		4,772	443	122	55	12	162	20	14	58	666	-223	478	112
Portugal Spain		815 213	773 6,674	218 643	184 1,475	302	26 600	246 508	39 2,070	61 1,077	715 1,684	209	181 646	(D) 238
Sweden Switzerland		308 757	2,151 3,055	232 161	998 839	5 56	294 244	71 197	132 22	420 1,535	1,429 2,509	103 261	502 1,208	250 187
Turkey	. 2,178	299	1,289	200	156	35	0	56	60	782	500	12	63	14
United Kingdom Other		29,160 23	32,343 3,106	3,926 396	5,924 375	1,489 125	6,572 45	2,148 382	6,723 331	5,560 1,451	6,105 630	5,636 146	10,461 125	5,350 187
Latin America and Other Western Hemisphere	1	6,569	39,497	5,618	8,803	1,732	2,263	2,637	9,435	9,009	4,199	2,864	3,497	5,075
South America		4,859 1,274	27,219 3,922	4,177 741	5,441 1,030	1,437 102	1,294 15	1,103 13	6,710 520	7,056 1,501	2,146 471	559 156	2,361 423	3,930 488
Argentina Brazil	. 23,642	1.400	19,277	2,497	3,319	992	1,248	1,017	5,469	4,736	890	127	1,484	463
ChileColombia		(D) 791	816 1,145	171 262	192 401	216 61	9 -1	9 19	(D)	(D)	213 212	183 30	125 118	( <sup>D</sup> ) 254
Ecuador	. 226	80	72	24 72	28	4	0	(*)	\	15 43	22	10	6	36 828
Peru Venezuela	. 2,866	235 573	191 1,613	315	61 386	15 48	0 23	45	482	315	100 187	15 33	15 160	300
Other		(D)	183	96	22	0	1	0	0	63	51	5	31	(D)
Central America		666 12	10,881 238	1,408 50	2,361 45	259 18	968 0	1,446 ( <sup>D</sup> )	2,725 0	1,715 ( <sup>D</sup> )	891 204	-243 (*)	594 (*)	597 103
Guatemala Honduras		124 31	123 129	41 101	36	7 2	0	0	0	39 22	(D) 2	7 -5	(*)	( <sup>D</sup> ) 147
Mexico	. 11,816	182	10,242	1,201	2,239	218	968	1,369	2,725	1,521	536	23	576	257
Panama Other		127 189	83 67	8 7	25 13	9 3	0	(D)	0	40 (D)	( <sup>D</sup> )	-270 2	12 2	( <sup>D</sup> ) 21
Other Western Hemisphere Bahamas Barbados	. 183	1,045 58 66	1,397 28 6	33 0 2	1,001 24 0	36 0 0	1 0 0	88 0 2	0 0 0	237 4 2	1,162 51 122	2,547 -7 677	542 25 122	548 28 0
Bermuda	. 3,063	35	18	0	0	0	0	18	0	0	768	2,046	200	-4
Dominican Republic Jamaica		49 47	217 114	16 2 0	24 74	0 0	0	0	0	177 37	22 121	6	(D)	438 (D)
Netherlands Antilles Trinidad and Tobago		3 4 577	3 -6	0 2	0	0 -13	0	0	1 0	13 2	-150 8	-7 6	(*)	(D)
United Kingdom Islands, Caribbean	. 1,191	34	1,000	0	(D)	50	Ó	69	Ö	(D)	54	-31	134	-1
Other		176 <b>6,083</b>	17 <b>1,289</b>	(D)	378	160	0 <b>91</b>	85	33	(D) (D)	2 321	(*) 105	23 <b>403</b>	329
Egypt	. 921	757	73	-43	78	9	18	7	0	5	62	0	(D)	(D)
Nigeria South Africa		2,901 ( <sup>D</sup> )	30 702	14 37	16 204	0 61	0 70	0 77	33	0 220	5 197	12	0 337	(D)
Other		(D)	484	(D)	79	90	3	2	0	(D)	57	87	(D)	308
Middle East Israel		2,777	<b>722</b> 659	(D) (D)	<b>62</b> 39	33 27	41 35	<b>416</b> 416	<b>0</b> 0	(D)	98 32	90 -3	<b>546</b> 265	61 0
Saudi ArabiaUnited Arab Emirates	. 392	9ó 961	25 29	) ó	24	(*)	0	0	0	) Ó 21	12 46	5 37	241 42	20 37
Other	1,798	1,726	10	3	-2	0	5	ŏ	ő	4	8	51	<del>-1</del>	4
Asia and Pacific		20,771	36,779	3,268	6,950	681	7,841	8,527	2,057	7,455	10,587	6,814	10,526	5,446
AustraliaChina	. 3,194	4,831 481	7,366 2,116	1,059 129	1,776 405	184 66	619 374	174 833	1,525 118	2,031 190	1,457 361	1,176 46	2,328 79	1,890 112
Hong KongIndia		600 50	1,434 514	29 48	192 129	(D)	79 159	697 8	18 ( <sup>D</sup> )	( <sup>D</sup> ) 168	1,991 59	1,417 10	575 33	1,036 20
Indonesia Japan	. 5,352	3,805 (D)	363 8,550	23 1,153	136 2,736	) 9 186	18 658	74 2,084	(D) 68	( <sup>D</sup> ) 1,664	50 3,659	31 2,428	24 6,187	1,079
Korea, Republic of	. 2,343	(D)	947	104	161	13	178	153	23	315	869	93	354	(D)
Malaysia New Zealand	. 2,936	1,427 (D)	2,965 1,897	17 ( <sup>D</sup> ) 275	87 84	6 16	676 10	1,719 30	0 -9	460 (D)	204 225	217 -158	56 288	34 (D)
PhilippinesSingapore		423 964	1,189 6,753	275 19	397 179	24 24 22	6 4,591	363 1,577	0 149	124 214	177 655	( <sup>D</sup> ) 492	( <sup>D</sup> ) 395	(⊡) 119
Taiwan	. 3,011	28	1,558	81	434	22	(D)	594	(D)	(D)	621	522	120	162
Thailand Other		1,816 611	1,043 85	69 (D)	190 44	38 2	(Þ) -1	211 10	(D) -5	(D) (D)	219 40	334 ( <sup>D</sup> )	32 ( <sup>D</sup> )	(P)
International <sup>1</sup>		1,190												332
Addenda:	2.004	25	0.000	200	200	405	,,,	250	204	4 407	F00	404		470
Eastern Europe <sup>2</sup> European Union (15) <sup>3</sup>	. 276,822	-35 59,713	2,992 140,581	396 13,238	300 31,244	125 5,800	45 22,803	359 11,642	331 23,619	1,437 32,235	582 31,341	124 8,508	66 26,394	172 10,285
OPEC 4	. 13,805	9,364	2,062	352	564	63	44	119	511	409	299	122	464	1,493

 $<sup>^{\</sup>star}$  Less than \$500,000 (±).  $^{\rm D}$  Suppressed to avoid disclosure of data of individual companies. 1. See footnote 1 to table 5.

<sup>2.</sup> See footnote 2 to table 11.3. See footnote 3 to table 11.4. See footnote 4 to table 11.

Table 14.2—Gross Product of Majority-Owned Nonbank Foreign Affiliates, Country by Industry of Affiliate, 1998
[Millions of dollars]

								Finance (except						
	All industries	Petroleum	Total	Food and kindred products	Chemicals and allied products	Primary and fabricated metals	Industrial machinery and equipment	Electronic and other electric equipment	Transpor- tation equipment	Other manu- facturing	Wholesale trade	depository institu- tions), insurance, and real estate	Services	Other industries
All countries	510,735	89,484	251,442	26,570	55,040	10,729	34,758	22,774	41,618	59,952	59,109	22,912	52,509	35,279
Canada	54,739	7,508	27,452	2,533	4,887	1,768	2,327	1,759	8,281	5,898	4,947	3,407	4,139	7,285
Austria	<b>303,505</b> 3,274	<b>53,708</b> 455	<b>150,634</b> 1,612	<b>14,399</b> 225	33,211	6,642	<b>22,538</b> 145	<b>12,312</b> 194	<b>23,779</b> 604	<b>37,753</b> 339	<b>40,655</b> 830	11,225 83	<b>33,960</b> 240	<b>13,324</b> 56
Belgium	13,653	1,948	7,362	805	2,861	12 302	561	259	960	1,616	2,382	504	1,265	192
DenmarkFinland	2,643 2,316	247 535	838 954	213 6	95 190	30 66	128 15	(D)	47 46	(D)	1,062 695	(D) 1	361 40	( <sup>D</sup> )
France	35,915	4,144	19,308	1,508	5,366	875	4,805	1,260	1,449	4,045	4,892	854	5,840	878
Germany	56,464 971	6,343 204	38,728 428	2,164 122	4,251 201	1,691 48	6,654 2	2,900	8,870 0	12,199 47	3,738 189	1,764 67	4,032 59	1,859 23
Ireland	13,669	832 7,784	9,459 8,535	982 591	5,892	61 377	-263	1,518 936	54	1,214 2,054	1,325 3,056	560 333	550	944 410
Italy Luxembourg	22,433 1,290	164	629	10	2,302 0	38	1,286 13	(*)	990 0	568	328	105	2,315 52	12
Netherlands	20,243	2,434	9,582	1,220	2,513	87	722	719	994	3,328	5,516	-946	3,205	452
Norway Portugal	5,067 2,321	3,181 150	425 831	89 207	52 185	34	168 28	21 313	6 29	55 69	718 809	17 ( <sup>D</sup> )	589 179	137 ( <sup>D</sup> ) 228
Spain Sweden	10,563 5,281	49 320	7,447 2.161	624 161	1,698 978	846 25	661 330	510 102	2,113 141	996 425	1,687 1,615	242 161	910 576	228 448
Switzerland	9,610	718	2,766	169	799	57	185	212	21	1,324	4,193	284	1,353	296
Turkey United Kingdom	2,121 90,735	38 24,114	1,339 34,589	69 4,880	170 5,290	59 1,814 221	6,669	62 2,474	26 7,069	953 6,394	637 6,262 722	19 6,953	72 12,207	16 6,611
Other	4,933	47	3,641	356	276	l	429	341	362	1,656	l	94	116	313
Latin America and Other Western Hemisphere  South America	<b>61,336</b> 37,606	<b>5,404</b> 3,778	<b>38,220</b> 23,942	<b>6,168</b> 3,815	<b>9,703</b> 5,408	<b>1,543</b> 1,208	<b>2,379</b> 1,405	<b>1,862</b> 442	<b>7,946</b> 5,262	<b>8,619</b> 6,402	<b>4,326</b> 2,139	<b>2,455</b>	<b>3,590</b> 2,378	<b>7,340</b> 5,303
Argentina	7,071	1,305	3,986	755	1,022	100	54	8	527	1,519	502	114	535	631
Brazil Chile	21,922 2,487	1,485 ( <sup>D</sup> )	16,235 753	2,119 217	3,208 183	846 138	1,310 9	371 9	4,259 (D)	4,122 (D)	820 222	-174 ( <sup>D</sup> )	1,413 158	2,143 888
Colombia Ecuador	1,842 285	290	969	256	399 28	56	-1 0	20	(D) 25	(D) 26	228 28	30 (D)	72	253 59
Peru	910	( <sup>D</sup> ) 19	108 230	25 71	102	2	Ö	(*)	0	55	114	<u>–</u> 18	6 11	554
Venezuela Other	2,457 632	65 120	1,489 174	296 77	445 22	62 0	32 1	34 0	324 (*)	297 74	156 70	46 11	159 23	542 234
Central America	15,674	787	12,129	2,318	2,596	292	973	1,325	2,684	1,942	526	278	596	1,358
Costa Rica	240 315	12 125	275 143	58 43	38 41	25	(D)	(D)	0	( <sup>D</sup> ) 52	(D) (D)	1 10	(*)	(D)
Honduras	333	53	148	103	4	2	Ō	0	0	39	<u>`</u> 2	4	(*)	126
Mexico Panama	13,961 483	213 178	11,407 79	2,099 9	2,459 25	247 9	(P) 0	1,248	2,684 0	( <sup>D</sup> ) 37	568 ( <sup>D</sup> ) 14	152 111	584 6	1,037 ( <sup>D</sup> )
Other	342	206	79	7	29	1	0	(D)	0	(D)		-1	2	43
Other Western Hemisphere	8,056 188	839 11	2,149 20	35 0	1,699 17	44	1 0	95 0	0	275 4	1,661 ( <sup>D</sup> )	2,111 55	617 21	679 ( <sup>D</sup> )
Barbados Bermuda	1,333 2,850	30 60	6 20	2 0	0	0	0	2 20	0	2 0	103 884	1,037 1,616	156 183	0 87
Dominican Republic	822	47	255	17	29	ŏ	0	0	Ö	210	26	1	7	486
Jamaica Netherlands Antilles	279 35	63 19	115 5	3 3	76 0	0	0	0	0	36 2	( <sup>D</sup> )	6 5	22 -8	(P) (*) 15
Trinidad and TobagoUnited Kingdom Islands, Caribbean	424 1,832	342 31	39 1,667	3 0	35 (D)	-2 46	1 0	0 73	0	2 (D)	9 560	13 -624	7 198	15
Other	293	238	21	8	(D)	ő	ő	0	Ö	(D)	2	1	30	(*) (*)
Africa	<b>6,752</b> 656	<b>3,925</b> 466	<b>1,388</b> 98	( <sup>D</sup> ) -57	<b>446</b> 102	138 20	<b>98</b> 17	87	<b>61</b>	(D)	<b>324</b> 35	<b>59</b>	<b>535</b> 49	<b>520</b> 9
Egypt Nigeria	1,821	1,769	42	33	10	0	0	6	Ö	0	5	3	0	3
South Africa Other	1,606 2,669	(D)	736 512	21 ( <sup>D</sup> )	241 94	71 47	78 3	79 2	44 17	203 ( <sup>D</sup> )	226 59	-32 89	461 25	(D)
Middle East	3,764	1,919	811	(D) (D)	72	31	40	474	0	(D)	114	-9	576	354
Israel Saudi Arabia	1,138 533	(*) 102	753 25	(D)	47 24	25 (*)	34 0	474 0	0	(D)	35 (D) (D)	_9 _111	359 179	(D)
United Arab Emirates	848 1,245	665 1,152	22 12	0 3	1 -1	) 5 0	1 5	0	0	14 5	(D)	44 66	35 2	(D) (D)
Other	79,129	15,911	32,935	3,215	6,721	608	7,375	6,280	1,551	7,185	8,743	5,775	9,709	6,056
Australia	16,756	3,688	6,744	1,070	1,585	201	414	104	1,146	2,223	1,383	615	2,491	1,836
China Hong Kong	3,047 7,342	265 508	2,311 1,157	116 31	580 201	88 (D)	438 77	929 477	31 17	130 ( <sup>D</sup> )	158 2,150	40 1,607	105 485	168 1,434
IndiaIndonesia	340 3,936	99 2,391	552 310	69 (D)	149 209	(D)	146 4	23 32	-9 -5	(D)	128 20	-548 22	88 33	1,160
Japan	23,648	(D)	7,536	1,314	2,513	142	572	1,532	-5 65	1,398	2,898	2,372	5,312	(D)
Korea, Republic of	1,544 3,206	(*) 1,072	839 1,795	64 9	147 52	12 6	209 328	145 959	11 0	250 441	268 143	97 119	274 42	66 35
New ZealandPhilippines	2,921 2,057	( <sup>D</sup> ) 372	1,745 1,189	(D) 203	75 372	20 -2	10 30	7 492	-7 0	( <sup>D</sup> ) 95	237 132	38 (D)	314 42	(D)
Singapore	7,774	868	5,286	27	274	-2 19	3.745	763	181 ( <sup>D</sup> )	277	578	543	359	140
Taiwan Thailand	2,698 3,521	22 1,152	1,426 1,956	41 92 ( <sup>D</sup> )	363 167	33 19	(D) (D)	582 225	16	(D) (D)	503 106	473 244	108 26	166 38
Other	337	29	90	(D)	35	2	-1	9	(D)	2	37	(D)	29	(D)
International I	1,510	1,109												401
Eastern Europe 2	4,641	-37	3,585	356	273	220	429	307	362	1,637	659	81	52	301
European Union (15) 3	281,773	49,723	142,462	13,716	31,914	6,271	21,755	11,676	23,364	33,765	34,386	10,810	31,830	12,561

 $<sup>^*</sup>$  Less than \$500,000 (±).  $^{\rm D}$  Suppressed to avoid disclosure of data of individual companies. 1. See footnote 1 to table 5.

<sup>2.</sup> See footnote 2 to table 11.3. See footnote 3 to table 11.4. See footnote 4 to table 11.