

Wholesale and Retail Trade

This section presents statistics relating to the distributive trades, specifically wholesale trade and retail trade. Data shown for the trades are classified by kind of business and cover sales, establishments, employees, payrolls, and other items. The principal sources of these data are from the Census Bureau and include the *2002 Economic Census*, annual and monthly surveys, and the *County Business Patterns* program. These data are supplemented by several tables from trade associations, such as the National Automobile Dealers Association (Table 1025). Several notable research groups are also represented, such as Claritas (Table 1023), National Research Bureau (Tables 1030 and 1031), Jupiter Research, Inc. (Table 1022), and Forrester Research, Inc. (Table 1021).

Data on wholesale and retail trade also appear in several other sections. For instance, labor force employment and earnings data appear in Section 12, Labor Force, Employment, and Earnings; gross domestic product of the industry (Table 646) appears in Section 13, Income, Expenditures, Poverty, and Wealth; financial data (several tables) from the quarterly *Statistics of Income Bulletin*, published by the Internal Revenue Service, appear in Section 15, Business Enterprise.

Censuses—Censuses of wholesale trade and retail trade have been taken at various intervals since 1929. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in “2” and “7”). For more information on the most recent census, see the *Guide to the 2002 Economic Census* found at <http://www.census.gov/econ/census02/guide/>. The industries covered in the censuses and surveys of business are defined in the *North American Industry Classification System*, (NAICS). *Retail trade* refers to places of business primarily engaged in retailing merchandise to the general public; and *wholesale trade*, to establishments primarily engaged in selling goods

to other businesses and normally operating from a warehouse or office that have little or no display of merchandise. Most Census Bureau tables in this section are utilizing the 2002 NAICS codes, which replaced the Standard Industrial Classification (SIC) system. NAICS made substantial structural improvements and identifies over 350 new industries. At the same time, it causes breaks in time series far more profound than any prior revision of the previously used SIC system. For information on this system and how it affects the comparability of wholesale and retail statistics historically, see text, Section 15, Business Enterprise, and especially the Census Bureau Web site at <http://www.census.gov/epcd/www/naics.html>. In general, the 2002 Economic Census has three series of publications for these two sectors: 1) subject series with reports such as product lines and establishment and firm sizes, 2) geographic reports with individual reports for each state, and 3) industry series with individual reports for industry groups. For information on these series, see the Census Bureau Web site at <http://www.census.gov/econ/census02/>.

Current surveys—Current sample surveys conducted by the Census Bureau cover various aspects of wholesale and retail trade. Its *Monthly Retail Trade and Food Services* release <http://www.census.gov/mrts/www/mrts.html> contains monthly estimates of sales, inventories, and inventory/sales ratios for the United States, by kind of business. Annual figures on retail sales, year-end inventories, purchases, accounts receivable, and gross margins by kind of business are located on the Census Bureau Web site at <http://www.census.gov/svsd/www/artstbl.html>. Additionally, annual data for accommodation and food services are located at the same site.

Statistics from the Bureau’s monthly wholesale trade survey include national estimates of sales, inventories, and inventory/sales ratios for merchant

wholesalers excluding manufacturers' sales branches and offices. Data are presented by major summary groups "durable and nondurable," and 4-digit NAICS industry groups. Merchant wholesalers excluding manufacturers' sales branches and offices are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, industrial distributors). These data, based on reports submitted by a sample of firms, appear in the *Monthly Wholesale Trade Report* <<http://www.census.gov/mwts/www/mwts/html>>. This report, along with monthly sales, inventories, and inventories/sales ratios, also provides data on annual sales, inventories, and year-end inventories/sales ratios. The Annual Wholesale Trade Survey provides data on merchant wholesalers excluding manufacturer sales branches and offices as well as summary data for all merchant wholesalers. This report also provides separate data for manufacturer sales branches and offices, and electronic markets, agents, brokers, and commission merchants. This report provides data on annual sales, year-end inventories, inventories/sales ratios, operating expenses, purchases, and gross margins. Data are presented by major summary groups "durable and nondurable" and 4-digit NAICS industry groups for sales, end-of-year inventories, and operating expenses. The reports are available as documents on the Census Bureau Web site

at <<http://www.census.gov/econ/www/retmenu.html>>.

E-commerce—Electronic commerce (or e-commerce) is sales of goods and services over the Internet and extranet, electronic data interchange (EDI), or other online systems. Payment may or may not be made online. This edition has several tables on e-commerce sales, such as Tables 1019 to 1023 in this section, 974 in Section 21, Manufactures, and 1250 in Section 27, Accommodation, Food Services, and Other Services. Also, there are several private sources for similar data such as Forrester Research Inc., Cambridge MA; and Jupiter Research, Inc., New York, NY. These sources show estimated and projected online retail sales by key categories from business to consumers or to other businesses. Their methods of collecting the data vary widely between the sources and consequently these estimates of this activity vary also. Users of these estimates may want to contact the sources for descriptions of their methodology. Methodology for Census Bureau estimates can be found at <www.census.gov/eos/www/ebusiness614.htm>.

Statistical reliability—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

Table 1009. **Wholesale and Retail Trade—Establishments, Sales, Payroll, and Employees: 2002**

[4,635 represents \$4,635,000,000,000. Covers establishments with payroll. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code ¹	Estab-lishments	Sales (bil. dol.)	Annual payroll (bil. dol.)	Paid employees (1,000)
Wholesale trade	42	435,521	4,635	260	5,878
Durable goods wholesalers (except agents, brokers, and electronic markets)	423	260,445	2,171	157	3,357
Nondurable goods wholesalers (except agents, brokers, and electronic markets)	424	142,661	1,980	93	2,273
Wholesale electronic markets and agents and brokers	425	32,415	483	10	249
Retail trade	44-45	1,114,637	3,056	302	14,648
Motor vehicle and parts dealers	441	125,139	802	65	1,845
Furniture and home furnishings stores	442	65,204	92	13	535
Electronics and appliance stores	443	46,779	82	9	391
Building material and garden equipment and supplies dealers	444	88,314	247	30	1,160
Food and beverage stores	445	148,804	457	49	2,839
Health and personal care stores	446	81,797	178	20	1,024
Gasoline stations	447	121,446	249	14	927
Clothing and clothing accessories stores	448	149,810	168	21	1,427
Sporting goods, hobby, book, and music stores	451	62,236	73	9	611
General merchandise stores	452	40,723	445	43	2,525
Miscellaneous store retailers	453	129,464	91	13	792
Nonstore retailers	454	54,921	173	17	571

¹ North American Industry Classification System; see text, Section 15.

Source: U.S. Census Bureau, 2002 Economic Census, *Wholesale Trade, Geographic Area Series, United States: 2002* (EC02-42A-1US) and *Retail Trade, Geographic Area Series, United States: 2002* (EC02-44A-1US).

Table 1010. Wholesale Trade—Establishments, Employees, and Payroll: 2003 and 2004

[432.5 represents 432,500. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification based on North American Industry Classification System (NAICS), 2002; see text, Section 15, Business Enterprise. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2003	2004	2003	2004	2003	2004
Wholesale trade	42	432.5	429.5	5,864	5,907	272.2	290.6
Merchant wholesalers, durable goods	423	254.0	248.5	3,313	3,319	162.0	173.4
Motor vehicles and motor vehicle parts & supplies	4231	26.0	25.1	364	358	14.1	14.6
Furniture & home furnishings	4232	13.8	13.2	162	157	6.6	6.7
Lumber & other construction materials	4233	18.0	18.1	236	248	10.0	11.1
Professional & commercial equipment & supplies	4234	36.4	37.4	703	718	42.6	45.8
Metal & mineral (except petroleum)	4235	10.7	10.5	147	146	6.7	7.6
Electrical goods	4236	31.4	30.0	469	461	29.1	31.6
Hardware, & plumbing & heating equipment & supplies	4237	19.0	19.0	212	217	9.3	9.9
Machinery, equipment, & supplies	4238	62.2	60.4	688	688	30.8	32.7
Miscellaneous durable goods	4239	36.6	34.8	330	326	12.8	13.4
Merchant wholesalers, nondurable goods	424	138.9	134.6	2,288	2,294	99.3	104.8
Paper & paper products	4241	12.9	12.5	215	201	8.8	9.5
Drugs & druggists' sundries	4242	7.7	7.7	252	268	16.6	18.1
Apparel, piece goods & notions	4243	17.3	16.4	197	190	9.1	9.3
Grocery & related products	4244	35.2	34.3	757	764	29.3	31.0
Farm product raw materials	4245	7.3	7.0	65	64	2.2	2.3
Chemical & allied products	4246	13.1	12.7	146	141	7.6	7.6
Petroleum & petroleum products	4247	7.7	7.4	105	105	4.7	5.0
Beer, wine, and distilled alcoholic beverages	4248	4.3	4.2	169	170	7.7	8.1
Miscellaneous nondurable goods	4249	33.4	32.3	383	389	13.4	14.0
Wholesale electronic markets and agents and brokers	425	39.7	46.5	264	294	10.8	12.4

Source: U.S. Census Bureau, "County Business Patterns"; <<http://www.census.gov/epcd/cbp/view/cbpview.html>>.

Table 1011. Merchant Wholesale Trade Sales—Total and E-Commerce: 2005

[3,585,038 represents \$3,585,038,000,000. Covers only businesses with paid employees. Excludes manufacturers' sales branches and offices. Based on the Annual Trade Survey, see Appendix III]

Kind of business	2002 NAICS code ¹	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of e-commerce sales
		Total	E-commerce		
Merchant wholesalers, total	42	3,585,038	474,801	13.2	100.0
Durable goods	423	1,778,412	199,539	11.2	42.0
Motor vehicles and motor vehicle parts and supplies	4231	294,376	77,174	26.2	16.3
Furniture and home furnishings	4232	60,978	5,160	8.5	1.1
Lumber and other construction materials	4233	140,905	4,267	3.0	0.9
Professional & commercial equipment & supplies	4234	311,454	46,316	14.9	9.8
Computer, peripheral equipment, and software	42343	164,348	24,667	15.0	5.2
Metal and mineral, (except petroleum)	4235	136,831	1,582	1.2	(S)
Electrical goods	4236	266,112	30,101	11.3	6.3
Hardware, and plumbing and heating equipment and supplies	4237	84,550	9,041	10.7	1.9
Machinery, equipment and supplies	4238	291,514	10,415	3.6	2.2
Miscellaneous durable goods	4239	191,692	15,483	8.1	3.3
Nondurable goods	424	1,806,626	275,262	15.2	58.0
Paper and paper products	4241	87,829	11,481	13.1	2.4
Drugs and druggists' sundries	4242	330,917	169,123	51.1	35.6
Apparel, piece goods and notions	4243	112,719	22,328	19.8	4.7
Grocery and related products	4244	429,290	35,866	8.4	7.6
Farm product raw materials	4245	115,288	4,217	3.7	0.9
Chemical and allied products	4246	87,295	(D)	(D)	(D)
Petroleum and petroleum products	4247	353,387	(D)	(D)	(D)
Beer, wine, and distilled alcoholic beverages	4248	91,316	4,223	4.6	0.9
Miscellaneous nondurable goods	4249	198,585	16,331	8.2	3.4

D Data withheld to avoid disclosing data of individual companies. S Figure does not meet publication standards. ¹ North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, "E-Stats, 2005 E-commerce Multi-sector Report"; published 25 May 2007; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

Table 1012. Merchant Wholesalers—Summary: 1995 to 2006

[In billions of dollars (2,159.0 represents \$2,159,000,000,000), except ratios. Inventories and inventories/sales ratios, as of December, seasonally adjusted. Excludes manufacturers' sales branches and offices. Data reflect latest revision. Based on data from the Annual Wholesale Trade Survey and the Monthly Wholesale Trade Survey; see Appendix III]

Kind of business	2002 NAICS code ¹	1995	2000	2002	2003	2004	2005	2006
SALES								
Merchant wholesalers	42	2,159.0	2,814.6	2,835.5	2,962.3	3,296.5	3,585.0	3,952.0
Durable goods	423	1,141.7	1,486.7	1,421.5	1,448.9	1,654.6	1,778.4	1,942.8
Motor vehicles, parts, and supplies	4231	169.7	222.2	251.9	257.3	277.8	294.4	324.0
Furniture and home furnishings	4232	36.6	52.7	53.5	54.8	58.3	61.0	67.9
Lumber and construction materials	4233	66.3	87.2	95.1	105.7	128.6	140.9	146.9
Professional and commercial equipment	4234	197.9	282.2	272.5	272.6	296.3	311.5	332.2
Computer, peripheral equipment and software	42343	(NA)	174.8	150.6	144.3	157.5	164.3	173.3
Metals and minerals (except petroleum)	4235	87.0	93.8	81.7	81.4	121.2	136.8	156.3
Electrical and electronic goods	4236	186.6	260.0	223.0	227.1	253.8	266.1	293.0
Hardware, plumbing and heating equipment	4237	56.4	72.1	70.4	71.2	77.5	84.6	92.3
Machinery, equipment and supplies	4238	191.3	256.1	227.8	230.8	260.2	291.5	320.7
Miscellaneous durable goods	4239	149.9	160.3	145.6	148.0	181.0	191.7	209.5
Nondurable goods	424	1,017.3	1,327.9	1,414.0	1,513.3	1,641.9	1,806.6	2,009.3
Paper and paper products	4241	66.1	77.8	72.6	73.9	81.6	87.8	93.9
Drugs and druggists' sundries	4242	83.7	176.0	245.6	273.5	296.6	330.9	374.0
Apparel, piece goods, and notions	4243	67.6	96.5	105.8	104.4	108.4	112.7	122.9
Grocery and related products	4244	309.0	374.7	385.9	405.3	409.7	429.3	454.2
Farm-product raw materials	4245	125.5	102.7	103.4	111.1	123.0	115.3	131.9
Chemical and allied products	4246	50.3	62.3	67.7	69.7	76.4	87.3	93.7
Petroleum and petroleum products	4247	126.5	195.8	192.7	225.7	274.9	353.4	430.2
Beer, wine, and distilled beverages	4248	52.5	71.3	79.2	82.2	85.6	91.3	96.1
Miscellaneous nondurable goods	4249	136.0	170.9	161.1	163.4	185.7	198.6	212.3
INVENTORIES								
Merchant wholesalers	42	238.4	308.0	298.8	303.3	332.8	357.5	388.2
Durable goods	423	154.1	201.9	185.3	187.7	212.9	228.8	248.4
Motor vehicles, parts, and supplies	4231	23.0	29.1	30.3	31.8	33.7	36.8	38.2
Furniture and home furnishings	4232	4.9	6.4	6.3	6.5	6.8	7.1	7.7
Lumber and construction materials	4233	6.7	8.7	9.0	10.5	13.4	14.5	15.1
Professional and commercial equipment	4234	23.6	28.1	25.2	25.3	27.4	28.1	31.1
Computer, peripheral equipment and software	42343	(NA)	12.3	9.5	10.1	10.9	10.8	11.1
Metals and minerals (except petroleum)	4235	11.0	13.3	12.1	12.2	19.1	19.1	24.9
Electrical and electronic goods	4236	23.9	31.7	25.8	25.1	27.5	29.2	32.4
Hardware, plumbing and heating equipment	4237	8.7	11.8	11.3	11.4	12.7	13.8	14.6
Machinery, equipment and supplies	4238	36.1	52.1	47.2	45.4	50.7	57.0	62.3
Miscellaneous durable goods	4239	16.2	20.7	18.2	19.5	21.7	23.2	22.1
Nondurable goods	424	84.3	106.0	113.5	115.6	119.9	128.8	139.8
Paper and paper products	4241	5.3	6.5	5.2	5.2	5.9	6.3	6.4
Drugs and druggists' sundries	4242	10.4	23.0	30.4	30.5	30.1	29.2	31.3
Apparel, piece goods, and notions	4243	11.6	13.9	14.4	13.7	14.0	14.7	15.1
Grocery and related products	4244	18.1	20.2	20.1	20.1	20.6	22.8	25.0
Farm-product raw materials	4245	10.6	9.1	9.1	11.1	8.4	9.9	14.8
Chemical and allied products	4246	4.9	6.1	6.9	6.9	7.6	8.3	8.7
Petroleum and petroleum products	4247	4.3	5.0	5.7	6.2	9.0	11.6	12.2
Beer, wine, and distilled beverages	4248	5.1	7.1	7.6	7.8	8.3	8.9	9.6
Miscellaneous nondurable goods	4249	13.9	15.2	14.1	14.1	16.1	17.0	16.8
INVENTORIES/SALES RATIO								
Merchant wholesalers	42	1.28	1.28	1.24	1.18	1.16	1.14	1.14
Durable goods	423	1.55	1.65	1.59	1.49	1.46	1.47	1.49
Motor vehicles, parts, and supplies	4231	1.60	1.55	1.43	1.40	1.44	1.43	1.30
Furniture and home furnishings	4232	1.60	1.45	1.47	1.41	1.37	1.33	1.28
Lumber and construction materials	4233	1.21	1.19	1.16	1.14	1.20	1.13	1.33
Professional and commercial equipment	4234	1.33	1.26	1.12	1.09	1.07	1.04	1.08
Computer, peripheral equipment and software	42343	(NA)	0.93	0.77	0.82	0.79	0.79	0.73
Metals and minerals (except petroleum)	4235	1.53	1.71	1.86	1.63	1.67	1.53	1.88
Electrical and electronic goods	4236	1.47	1.44	1.40	1.29	1.26	1.29	1.23
Hardware, plumbing and heating equipment	4237	1.73	1.95	2.00	1.90	1.90	1.81	1.88
Machinery, equipment and supplies	4238	2.06	2.49	2.54	2.31	2.13	2.19	2.29
Miscellaneous durable goods	4239	1.27	1.57	1.53	1.47	1.29	1.39	1.29
Nondurable goods	424	0.96	0.90	0.92	0.89	0.85	0.81	0.81
Paper and paper products	4241	0.96	0.98	0.86	0.82	0.83	0.82	0.81
Drugs and druggists' sundries	4242	1.40	1.45	1.43	1.29	1.18	1.00	0.98
Apparel, piece goods, and notions	4243	1.98	1.66	1.71	1.53	1.49	1.48	1.45
Grocery and related products	4244	0.68	0.63	0.61	0.61	0.59	0.62	0.63
Farm-product raw materials	4245	1.02	1.02	0.91	1.02	0.85	1.03	1.29
Chemical and allied products	4246	1.12	1.12	1.24	1.17	1.11	1.09	1.06
Petroleum and petroleum products	4247	0.40	0.26	0.30	0.31	0.37	0.35	0.33
Beer, wine, and distilled beverages	4248	1.14	1.17	1.09	1.11	1.13	1.19	1.15
Miscellaneous nondurable goods	4249	1.16	1.04	1.05	0.98	0.99	1.02	0.95

NA Not available. ¹ North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, "Annual Revision of Monthly Wholesale Distributors: Sales and Inventories: January 1992 Through January 2007" published 29 March 2007; <<http://www.census.gov/mwts/www/mwtslist.html>>.

Table 1013. Wholesale and Retail Trade—Establishments, Employees, and Payroll by State: 2000 and 2004

[6,112 represents 6,112,000. Covers establishments with payroll. Employees are for the week including March 12. Excludes most government employees, railroad employees, and self-employed persons. Kind-of-business classification for 2000 based on North American Industry Classification System (NAICS) 1997; data for 2004 based on NAICS 2002. See text, Section 15. For statement on methodology, see Appendix III]

State	Wholesale trade (NAICS 42)						Retail trade (NAICS 44, 45)					
	Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol.)		Number of establishments		Number of employees (1,000)		Annual payroll (mil. dol.)	
	2000	2004	2000	2004	2000	2004	2000	2004	2000	2004	2000	2004
U.S. . . .	446,237	429,489	6,112	5,907	270,122	290,576	1,113,573	1,119,849	14,841	15,351	302,553	334,018
AL.	6,132	5,534	82	76	2,892	2,993	19,723	19,424	230	238	4,074	4,548
AK.	752	738	7	8	281	366	4,924	2,692	33	34	790	883
AZ.	6,731	6,548	86	92	3,627	4,102	16,911	17,730	255	296	5,694	6,827
AR.	3,505	3,426	45	46	1,402	1,693	12,211	11,940	135	142	2,268	2,627
CA.	58,326	58,553	808	802	40,011	44,720	107,987	110,875	1,491	1,662	36,073	41,732
CO.	7,452	7,304	97	97	4,906	5,062	18,748	19,055	252	249	5,883	6,073
CT.	5,076	4,702	77	79	4,481	4,783	14,111	13,958	191	197	4,540	5,025
DE.	1,009	971	19	20	1,117	1,318	3,742	3,843	52	55	1,048	1,250
DC.	372	412	5	7	282	353	1,945	1,774	19	19	431	450
FL.	30,671	31,398	315	308	12,536	13,028	67,396	71,456	903	960	18,044	21,259
GA.	13,892	13,816	199	199	9,064	9,776	33,788	34,425	464	474	9,365	9,778
HI.	1,809	1,881	19	20	627	747	4,481	4,887	63	67	1,313	1,563
ID.	2,012	1,981	24	23	845	839	5,871	5,951	70	73	1,347	1,545
IL.	21,509	20,032	344	323	16,683	17,306	43,800	43,154	637	626	12,992	13,721
IN.	8,642	8,204	120	115	4,607	4,926	24,261	23,775	354	352	6,332	6,783
IA.	5,155	4,822	65	61	2,173	2,376	14,382	13,809	184	178	3,169	3,401
KS.	4,876	4,553	62	62	2,333	2,663	12,261	11,748	153	150	2,747	2,848
KY.	4,939	4,595	74	69	2,536	2,739	16,988	16,670	221	223	3,804	4,227
LA.	6,192	5,713	79	74	2,723	2,857	17,755	17,708	232	232	4,032	4,423
ME.	1,740	1,672	22	19	744	771	7,015	7,003	77	82	1,436	1,780
MD.	6,098	6,013	95	95	4,526	4,848	19,539	19,529	285	299	6,062	6,887
MA.	9,735	8,881	156	143	9,114	8,665	25,813	25,905	353	370	7,729	8,705
MI.	13,576	12,260	191	173	8,887	8,920	38,862	38,533	545	523	10,667	10,530
MN.	9,294	8,789	137	136	6,399	7,674	20,862	20,967	304	312	5,980	6,840
MS.	3,116	2,918	40	35	1,222	1,259	12,794	12,498	141	142	2,384	2,587
MO.	9,072	8,319	146	131	5,458	5,050	23,911	23,769	318	321	6,258	6,527
MT.	1,537	1,476	15	14	433	471	5,101	5,124	52	56	920	1,110
NE.	3,061	2,899	41	37	1,346	1,450	8,248	8,090	110	107	1,895	2,089
NV.	2,556	2,724	31	35	1,238	1,586	6,940	7,770	108	128	2,533	3,179
NH.	2,105	1,994	25	25	1,184	1,399	6,545	6,641	93	97	1,930	2,254
NJ.	17,157	16,555	279	273	14,724	16,274	34,841	35,133	439	470	9,897	11,169
NM.	2,162	1,975	22	20	753	772	7,249	7,242	91	96	1,745	2,039
NY.	36,606	35,701	422	407	20,941	21,866	75,500	77,750	844	888	18,116	20,220
NC.	12,364	11,760	173	165	7,153	7,262	35,785	35,878	450	458	8,739	9,290
ND.	1,543	1,478	18	17	532	624	3,435	3,443	42	43	719	810
OH.	16,646	15,559	261	235	10,437	10,706	42,708	41,560	644	619	11,903	12,433
OK.	5,005	4,646	62	54	2,126	2,111	14,147	13,751	168	171	2,913	3,273
OR.	5,836	5,661	79	73	3,266	3,359	14,256	14,368	193	195	4,126	4,411
PA.	16,796	15,818	243	245	10,287	11,988	48,518	47,430	668	678	12,556	13,898
RI.	1,530	1,440	21	19	768	822	4,342	4,216	53	55	1,149	1,272
SC.	5,091	4,828	65	64	2,353	2,561	18,619	18,557	224	223	4,083	4,326
SD.	1,390	1,272	16	15	472	526	4,181	4,258	50	50	879	971
TN.	8,006	7,391	127	118	4,848	5,260	24,624	23,814	311	320	5,908	6,590
TX.	32,631	31,081	458	438	20,176	21,680	74,758	76,032	1,021	1,061	21,846	22,698
UT.	3,294	3,377	44	45	1,583	1,855	7,952	8,400	124	128	2,455	2,674
VT.	889	862	11	10	401	461	3,974	3,910	38	40	750	916
VA.	7,893	7,707	110	113	4,651	5,282	28,794	29,202	399	433	7,949	9,154
WA.	9,869	9,522	125	125	5,412	5,995	22,700	22,602	313	319	7,181	7,642
WV.	1,869	1,674	22	21	698	795	7,788	7,349	92	90	1,493	1,615
WI.	7,928	7,288	119	120	4,636	5,368	21,354	21,312	322	321	5,891	6,533
WY.	790	766	7	7	229	271	2,881	2,939	28	30	515	631

Source: U.S. Census Bureau, "County Business Patterns"; <<http://www.census.gov/epcd/cbp/view/cbpview.html>>.

Table 1014. Retail Trade—Establishments, Employees, and Payroll: 2000 and 2004

[1,113.6 represents 1,113,600. Covers establishments with payroll. Employees are for the week including March 12. Most government employees are excluded. For statement on methodology, see Appendix III]

Kind of business	NAICS code ¹	Establishments (1,000)		Employees (1,000)		Payroll (bil. dol.)	
		2000	2004	2000	2004	2000	2004
Retail trade, total	44-45	1,113.6	1,119.8	14,841	15,351	302.6	334.0
Motor vehicle & parts dealers	441	124.5	127.8	1,866	1,959	63.9	70.9
Automobile dealers	4411	50.9	52.3	1,222	1,301	47.8	53.2
New car dealers	44111	26.2	26.5	1,112	1,179	44.8	49.7
Used car dealers	44112	24.7	25.8	110	121	3.1	3.6
Other motor vehicle dealers	4412	14.5	16.5	127	161	3.8	5.3
Motorcycle and boat and other motor vehicle dealers	44122	11.4	13.4	91	119	2.7	3.8
Automotive parts, accessories, & tire stores	4413	59.1	59.1	517	498	12.2	12.3
Furniture & home furnishings stores	442	64.8	65.7	549	577	13.4	14.5
Furniture stores	4421	29.7	28.8	284	274	7.5	7.8
Home furnishings stores	4422	35.1	37.0	265	303	5.9	6.7
Floor covering stores	44221	15.8	15.0	103	100	3.2	3.3
Electronics & appliance stores ²	443	45.6	49.0	407	458	11.2	11.0
Appliance, TV, & other electronics stores	44311	29.6	35.5	279	357	6.6	8.3
Household appliance stores	443111	9.8	10.1	62	76	1.5	2.0
Radio, television, and other electronics stores	443112	19.8	25.3	217	280	5.1	6.3
Computer & software stores	44312	12.9	11.1	106	84	4.2	2.3
Bldg material & garden equip & supp dealers	444	91.9	86.7	1,235	1,223	32.5	33.8
Building material & supplies dealers ²	4441	70.9	66.1	1,055	1,047	28.4	29.6
Home centers	44411	4.4	5.9	351	456	7.6	10.7
Hardware stores	44413	15.0	14.4	146	143	2.5	2.8
Lawn & garden equip & supplies stores	4442	21.0	20.7	180	176	4.0	4.2
Nursery and garden centers	44422	16.5	16.4	152	150	3.4	3.5
Food & beverage stores	445	154.5	152.5	3,004	2,957	48.4	51.7
Grocery stores	4451	98.3	96.1	2,717	2,661	44.0	46.8
Supermarkets & other grocery (except convenience) stores	44511	68.8	67.2	2,544	2,511	41.8	44.8
Convenience stores	44512	29.5	28.9	173	149	2.2	2.1
Specialty food stores ³	4452	27.8	27.0	154	154	2.4	2.5
Beer, wine & liquor stores ³	4453	28.5	29.4	134	142	2.1	2.3
Health & personal care stores ²	446	81.2	84.1	914	1,049	19.3	24.3
Pharmacies & drug stores	44611	40.6	40.1	680	771	14.5	18.4
Cosmetics, beauty supplies, & perfume stores	44612	9.6	12.5	61	97	0.8	1.3
Optical goods stores	44613	14.3	12.6	74	73	1.7	1.7
Gasoline stations	447	119.6	118.1	937	935	13.3	14.3
Gasoline stations with convenience stores	44711	80.5	92.6	653	734	8.9	10.6
Other gasoline stations	44719	39.1	25.5	284	201	4.4	3.7
Clothing & clothing accessories stores	448	150.9	149.8	1,369	1,555	20.2	23.7
Clothing stores ²	4481	90.0	92.4	1,015	1,196	13.7	16.6
Men's clothing stores	44811	10.7	8.8	85	65	1.6	1.4
Women's clothing stores	44812	35.6	33.8	302	326	3.9	4.5
Children's & infants' clothing stores	44813	5.6	6.5	59	74	0.7	0.9
Family clothing stores	44814	20.6	24.1	453	589	5.9	7.9
Shoe stores	4482	29.7	27.3	185	194	2.6	3.0
Jewelry, luggage, & leather goods stores	4483	31.3	30.2	168	165	3.9	4.1
Jewelry stores	44831	29.3	28.8	156	157	3.6	3.9
Sporting goods, hobby, book, & music stores	451	65.0	62.2	616	621	8.8	9.5
Sporting goods/hobby/musical instrument stores ²	4511	43.6	43.4	389	414	6.0	6.8
Sporting goods stores	45111	22.6	22.9	185	202	2.9	3.5
Hobby, toy, and game stores ²	45112	10.9	10.3	131	130	1.8	1.9
Book, periodical, & music stores ²	4512	21.4	18.8	228	208	2.8	2.7
Book stores	451211	11.7	11.2	142	142	1.7	1.9
Prerecorded tape, CD, & record stores	45122	7.7	5.9	76	57	0.9	0.7
General merchandise stores	452	39.6	44.1	2,526	2,657	39.8	47.4
Department stores	4521	10.4	9.4	1,766	1,442	27.2	24.9
Other general merchandise stores	4529	29.2	34.8	760	1,214	12.6	22.5
Warehouse clubs & superstores	45291	2.0	3.0	478	923	8.7	18.5
All other general merchandise stores	45299	27.2	31.8	283	292	3.8	4.1
Miscellaneous store retailers ²	453	131.0	128.9	850	824	13.8	14.2
Florists	4531	24.2	21.7	122	110	1.6	1.5
Office supplies, stationery, and gift stores	4532	43.0	43.2	350	325	5.2	5.2
Office supplies and stationery stores	45321	8.6	9.2	135	120	2.7	2.6
Gift, novelty, and souvenir stores	45322	34.4	34.0	215	205	2.5	2.6
Used merchandise stores	4533	17.5	18.1	114	128	1.6	2.0
Other miscellaneous store retailers	4539	46.4	46.0	264	260	5.4	5.6
Pet and pet supplies stores	45391	8.1	8.1	68	83	0.9	1.3
Nonstore retailers ²	454	44.8	50.8	567	536	18.1	18.7
Electronic shopping & mail-order houses	4541	11.8	15.6	277	262	10.4	10.3
Direct selling establishments	4543	26.8	29.6	223	219	6.1	6.9
Fuel dealers	45431	11.8	10.5	106	98	3.1	3.3

¹ Data for 2000 based on North American Industry Classification System 1997; 2004 data based on NAICS 2002. See text, Section 15. ² Includes other kinds of business not shown separately. ³ Includes government employees.

Source: U.S. Census Bureau, County Business Patterns; <<http://www.census.gov/epcd/cbp/view/cbpview.html>>.

Table 1015. Retail Trade and Food Services—Sales by Kind of Business: 1995 to 2006

[In billions of dollars (2,456.1 represents \$2,456,100,000,000)]

Kind of business	2002 NAICS code ¹	1995	2000	2001	2002	2003	2004	2005	2006
		Retail & food services sales, total . . .	44, 45, 722	2,456.1	3,294.2	3,385.6	3,466.1	3,615.2	3,846.3
Retail sales, total	44, 45	2,222.5	2,988.8	3,067.7	3,134.3	3,265.5	3,474.3	3,693.4	3,904.3
GAFO, total ²		651.1	863.9	883.9	913.9	948.2	1,007.2	1,065.5	1,129.4
Motor vehicle and parts dealers	441	580.8	797.6	816.9	820.3	841.2	864.5	888.3	901.1
Automobile and other motor vehicle dealers	4411, 4412	528.7	733.9	755.6	757.4	776.6	797.3	816.9	827.4
Automobile dealers	4411	502.5	688.7	708.6	707.7	721.0	734.7	750.0	761.5
New car dealers	44111	464.6	630.1	649.4	645.8	656.9	665.9	675.7	683.1
Used car dealers	44112	37.8	58.6	59.2	61.9	64.1	68.8	74.3	78.5
Automotive parts, accessories, and tire stores	4413	52.1	63.7	61.3	62.9	64.6	67.2	71.4	73.7
Furniture, home furnishings, electronics and appliance stores	442, 443	128.5	173.7	172.0	178.5	184.5	200.1	214.6	230.2
Furniture and home furnishings stores	442	63.6	91.3	91.6	94.6	97.5	105.3	112.4	121.2
Furniture stores	4421	37.0	50.7	50.6	51.3	52.1	56.5	60.3	63.9
Home furnishings stores	4422	26.6	40.6	41.0	43.3	45.5	48.8	52.1	57.3
Electronics and appliance stores ³	443	64.9	82.4	80.4	83.9	87.0	94.8	102.2	109.0
Appliance, television, and other electronics stores	44311	42.1	58.3	60.2	63.3	66.1	72.2	77.5	84.0
Household appliance stores	443111	10.0	12.6	13.5	14.2	14.5	15.7	17.0	18.1
Radio, television, and other electronics stores	443112	32.2	45.6	46.8	49.1	51.6	56.5	60.5	65.9
Computer and software stores	44312	20.5	20.7	16.9	17.3	17.5	19.1	21.1	21.3
Building materials, garden equipment, & supply stores	444	164.8	229.3	239.7	248.9	265.1	298.8	327.4	358.6
Building materials & supply dealers	4441	141.2	197.9	207.3	217.4	232.0	263.6	290.3	317.2
Hardware stores	44413	13.8	16.2	16.6	17.0	17.6	18.1	18.8	19.5
Food and beverage stores ³	445	391.3	445.7	463.3	465.8	477.1	495.0	516.9	541.7
Grocery stores	4451	356.9	403.0	418.6	420.3	430.0	444.6	463.6	482.8
Beer, wine, and liquor stores	4453	22.1	28.7	29.8	30.1	30.7	32.4	34.4	37.7
Health and personal care stores	446	101.7	155.4	166.7	180.1	192.2	198.9	208.7	224.2
Pharmacies and drug stores	44611	85.9	130.9	141.8	153.9	164.6	167.2	175.4	189.3
Gasoline stations	447	181.3	250.0	251.5	250.8	273.6	320.4	373.3	404.5
Clothing and clothing accessories stores ³	448	131.6	168.0	167.6	172.6	178.8	190.1	201.9	214.7
Clothing stores ³	4481	90.8	118.2	119.3	123.0	128.3	137.1	146.3	155.4
Women's clothing stores	44812	28.7	31.5	31.5	31.3	32.5	34.7	36.9	39.4
Family clothing stores	44814	40.0	58.9	60.2	64.3	67.3	72.0	77.5	82.7
Shoe stores	4482	20.4	22.9	22.9	23.2	23.2	23.7	25.5	27.2
Jewelry stores	44831	19.2	25.0	23.7	24.8	25.5	27.5	28.2	30.1
Sporting goods, hobby, book, & music stores ³	451	60.9	76.1	77.1	77.0	77.3	80.1	82.5	87.2
Sporting goods stores	45111	20.0	25.4	26.3	26.3	27.2	28.9	31.2	35.2
Book stores	451211	11.2	14.9	15.1	15.5	16.2	16.8	17.0	16.6
General merchandise stores	452	300.6	404.3	427.6	446.6	468.7	497.2	525.0	552.2
Department stores (excl. L.D.) ⁴	4521	205.9	232.5	228.4	220.7	214.4	215.7	214.2	212.2
Department stores (incl. L.D.) ⁴	4521	210.9	239.9	235.6	227.8	221.0	222.0	224.5	218.0
Other general merchandise stores	4529	94.7	171.9	199.2	225.9	254.3	281.5	310.7	340.0
Warehouse clubs and superstores	45291	65.1	139.6	164.7	191.3	216.3	242.4	270.2	297.9
Miscellaneous store retailers	453	77.2	108.1	104.4	104.2	103.1	105.3	110.6	119.5
Nonstore retailers ³	454	103.7	180.7	180.8	189.5	203.9	224.0	244.3	270.5
Electronic shopping & mail order houses	4541	52.7	113.9	114.8	122.3	131.2	147.2	161.6	182.4
Fuel dealers	45431	19.8	26.7	26.1	24.0	29.0	31.9	37.2	38.3
Food services and drinking places⁵	722	233.6	305.5	317.9	331.8	349.7	372.0	394.6	426.2

¹ North American Industry Classification System, 2002; see text, Section 15. ² GAFO (General Merchandise, Apparel, Furniture, and Office Supplies) represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. ³ Includes other kinds of business not shown separately. ⁴ L.D. represents leased departments. ⁵ See also Table 1253. Source: U.S. Census Bureau, *Current Business Reports, Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2007, Series BR/06-A*.

Table 1016. Retail Trade Corporations—Sales, Net Profit, and Profit Per Dollar of Sales: 2005 and 2006

[Represents North American Industry Classification System, 1997 (NAICS) groups 44 and 45. Profit rates are averages of quarterly figures at annual rates. Covers corporations with assets of \$50,000,000 or more]

Item	Unit	Total retail trade		Food and beverage stores (NAICS 445)		Clothing and general merchandise stores (NAICS 448 and 452)		All other retail stores	
		2005	2006	2005	2006	2005	2006	2005	2006
		Sales	Bil. dol . .	1,812	1,929	375	375	663	703
Net profit:									
Before income taxes	Bil. dol . .	87.2	92.2	8.6	9.4	40.9	41.8	37.7	41.0
After income taxes	Bil. dol . .	58.6	62.0	5.5	6.4	27.8	27.5	25.4	28.1
Profits per dollar of sales:									
Before income taxes	Cents. . .	4.8	4.8	2.3	2.5	6.1	5.9	4.9	4.8
After income taxes	Cents. . .	3.2	3.2	1.5	1.7	4.1	3.9	3.3	3.3
Profits on stockholders' equity:									
Before income taxes	Percent . .	25.0	24.1	19.9	20.3	25.1	23.3	26.3	26.2
After income taxes	Percent . .	16.8	16.2	12.6	13.8	17.0	15.3	17.7	18.0

Source: U.S. Census Bureau, *Quarterly Financial Report for Manufacturing, Mining and Trade Corporations*, annual; <http://www.census.gov/csd/qfr/>.

Table 1017. Retail Trade and Food Services—Estimated Per Capita Sales by Selected Kinds of Business: 1995 to 2006

[In dollars. As of Dec. 31. Based on estimated resident population estimates as of July. For statement on methodology, see Appendix III]

Kind of business	2002 NAICS code ¹	1995	2000	2001	2002	2003	2004	2005	2006
		Retail and food service sales	44–45, 722	9,224	11,673	11,870	12,030	12,432	13,099
Retail sales, total	44–45	8,347	10,590	10,755	10,878	11,229	11,832	12,456	13,040
<i>Total (excluding motor vehicle and parts dealers)</i>	<i>44–45 ex 441</i>	<i>6,165</i>	<i>7,764</i>	<i>7,891</i>	<i>8,031</i>	<i>8,337</i>	<i>8,888</i>	<i>9,461</i>	<i>10,031</i>
Motor vehicle and parts dealers	441	2,181	2,826	2,864	2,847	2,893	2,944	2,996	3,010
Furniture and home furnishings stores	442	239	324	321	328	335	359	379	405
Electronics and appliance stores	443	244	292	282	291	299	323	345	364
Building material and garden equipment and supplies dealers	444	619	813	840	864	911	1,018	1,104	1,198
Food and beverage stores	445	1,470	1,579	1,624	1,617	1,641	1,686	1,743	1,809
Health and personal care stores	446	382	551	584	625	661	677	704	749
Gasoline stations	447	681	886	882	870	941	1,091	1,259	1,351
Clothing and clothing accessories stores	448	494	595	588	599	615	647	681	717
Sporting goods, hobby, book, and music stores	451	229	270	270	267	266	273	278	291
General merchandise stores	452	1,129	1,433	1,499	1,550	1,612	1,693	1,770	1,844
Miscellaneous store retailers	453	290	383	366	362	354	358	373	399
Nonstore retailers	454	389	640	634	658	701	763	824	903
Food services and drinking places	722	877	1,082	1,114	1,152	1,203	1,267	1,331	1,423

¹ North American Industry Classification System, 2002; see text, Section 15.

Source: U.S. Census Bureau, unpublished data.

Table 1018. Retail Trade—Merchandise Inventories and Inventory/Sales Ratio by Kind of Business: 2000 to 2006

[Inventories in billions of dollars (407.0 represents \$407,000,000,000). As of Dec. 31. Estimates exclude food services. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday and trading-day differences. Based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records; see Appendix III. Data have been adjusted using results of the 2002 Economic Census]

Kind of business	2002 NAICS code ¹	Inventories				Inventory/sales ratio			
		2000	2004	2005	2006	2000	2004	2005	2006
Total²	44–45	407.0	462.6	475.5	490.9	1.62	1.55	1.52	1.49
<i>Excluding motor vehicle and parts dealers</i>	<i>44–45 ex 441</i>	<i>278.5</i>	<i>307.3</i>	<i>321.2</i>	<i>335.8</i>	<i>1.49</i>	<i>1.37</i>	<i>1.34</i>	<i>1.33</i>
Motor vehicle and parts dealers	441	128.5	155.3	154.3	155.2	2.01	2.07	2.10	2.01
Furniture, home furnishings, electronics, and appliance stores	442,443	25.7	30.6	31.5	32.1	1.86	1.79	1.73	1.64
Building material and garden equipment and supplies dealers	444	34.5	42.6	46.4	46.8	1.76	1.64	1.63	1.60
Food and beverage stores	445	32.1	33.3	33.9	34.6	0.84	0.79	0.77	0.75
Clothing and clothing accessories stores	448	36.9	41.9	44.2	49.7	2.62	2.60	2.57	2.72
General merchandise stores	452	64.9	70.9	73.1	75.3	1.87	1.67	1.64	1.60
Department stores	4521	42.7	37.4	37.2	36.9	2.17	2.06	2.10	2.09

¹ North American Industry Classification System, 2002; see text, Section 15. ² Includes kind of business not shown separately.

Source: U.S. Census Bureau, *Current Business Reports, Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2007*, Series BR/06-A.

Table 1019. Retail Trade Sales—Total and E-Commerce by Kind of Business: 2005

[3,693,430 represents \$3,693,430,000,000. Covers retailers with and without payroll. Based on the Annual Retail Trade Survey; see Appendix III]

Kind of business	2002 NAICS code ¹	Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution of E-commerce sales
		Total	E-commerce		
Retail trade, total²	44–45	3,693,430	93,280	2.5	100.0
Motor vehicle and parts dealers	441	888,307	16,729	1.9	17.9
Furniture and home furnishings stores	442	112,403	544	0.5	0.6
Electronics and appliance stores	443	102,176	1,303	1.3	1.4
Food and beverage stores	445	516,851	530	0.1	0.6
Clothing and clothing accessories stores	448	201,896	1,786	0.9	1.9
Sporting goods, hobby, book, and music stores	451	82,456	1,116	1.4	1.2
Miscellaneous store retailers	453	110,593	1,771	1.6	1.9
Nonstore retailers	454	244,333	68,054	27.9	73.0
Electronic shopping and mail-order houses	454110	161,598	65,387	40.5	70.1

¹ North American Industry Classification System, 2002; see text, Section 15. ² Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, "E-Stats, 2005 E-commerce Multi-sector Report"; published 25 May 2007; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

Table 1020. Electronic Shopping and Mail-Order Houses—Total and E-Commerce Sales by Merchandise Line: 2004 and 2005

[147,199 represents \$147,199,000,000 in sales. Represents NAICS code 454110, which comprises establishments primarily engaged in retailing all types of merchandise using nonstore means, such as catalogs, toll-free telephone numbers, or electronic media, such as interactive television or computer. Covers businesses with and without paid employees. Based on the Annual Retail Survey; see Appendix III]

Merchandise line	Value of sales, total, 2004 (mil. dol.)	2005				
		Value of sales (mil. dol.)		E-commerce as percent of total sales	Percent distribution	
		Total	E-commerce		Total	E-commerce
Total	147,199	161,598	65,387	40.5	100.0	100.0
Books and magazines	5,699	5,966	3,225	54.1	3.7	4.9
Clothing and clothing accessories (includes footwear)	13,984	15,893	7,921	49.8	9.8	12.1
Computer hardware	19,422	19,895	9,079	45.6	12.3	13.9
Computer software	3,224	3,680	1,850	50.3	2.3	2.8
Drugs, health aids, beauty aids	40,067	43,150	6,450	14.9	26.7	9.9
Electronics and appliances	7,464	8,996	5,997	66.7	5.6	9.2
Food, beer and wine	2,354	3,062	1,369	44.7	1.9	2.1
Furniture and home furnishings	8,279	9,707	5,075	52.3	6.0	7.8
Music and videos	4,154	3,645	2,164	59.4	2.3	3.3
Office equipment and supplies	6,533	7,068	4,288	60.7	4.4	6.6
Sporting goods	2,618	3,290	1,568	47.7	2.0	2.4
Toys, hobby goods, and games	3,338	3,609	1,809	50.1	2.2	2.8
Other merchandise ¹	22,127	25,345	9,930	39.2	15.7	15.2
Nonmerchandise receipts ²	7,936	8,292	4,662	56.2	5.1	7.1

¹ Includes other merchandise such as jewelry, collectibles, souvenirs, auto parts and accessories, hardware, and lawn and garden equipment and supplies. ² Includes nonmerchandise receipts such as auction commissions, shipping and handling, customer training, customer support, and advertising.

Source: U.S. Census Bureau, "E-Stats, 2005 E-commerce Multi-sector Report"; published 25 May 2007; <<http://www.census.gov/eos/www/ebusiness614.htm>>.

Table 1021. Projected Online Retail Sales: 2006 to 2011

[In billions of dollars (132.1 represents \$132,100,000,000)]

Online product or service	2006	2007	2008	2009	2010	2011
Retail trade, total ¹	132.1	157.4	184.4	212.6	241.6	271.1
Apparel/accessories/footwear	13.8	16.4	19.3	22.2	25.2	28.2
Appliances/tools	5.9	7.0	8.3	9.6	11.0	12.5
Auto/auto parts	15.9	19.0	22.2	25.5	28.6	31.4
Computer hardware/software	16.8	19.0	21.2	23.2	25.5	27.8
Consumer electronics	9.8	11.9	14.4	17.1	20.1	23.4
Food/beverages/groceries	6.2	7.2	8.4	9.7	11.1	12.7
Home furnishings	10.2	12.5	15.0	17.7	20.3	23.0
Music/videos	8.2	9.9	11.8	13.7	15.6	17.6

¹ Excludes travel. Includes other products/services not shown separately.

Source: Forrester Research, Inc., Cambridge, MA, *US eCommerce: Five-Year Forecast And Data Overview*, October 12, 2006 (copyright).

Table 1022. Online Retail Spending, 2001 to 2006, and Projections, 2007

[31.0 represents \$31,000,000,000]

Category	Online retail spending (bil.dol.)					Percentage of total retail spending by category				
	2001	2004	2005	2006	2007, proj.	2001	2004	2005	2006	2007, proj.
Total	31.0	67.3	83.7	100.1	115.6	(NA)	(NA)	(NA)	(NA)	(NA)
Computer hardware and software	11.0	16.1	18.1	20.0	21.9	26.4	34.1	36.1	38.3	40.5
Consumer electronics	1.5	3.4	4.7	6.0	7.2	20.2	24.2	26.0	27.4	28.0
Books, music, and videos	3.8	6.2	7.5	8.4	9.3	7.7	11.7	13.4	14.6	15.7
Tickets	1.8	3.9	4.6	5.3	5.8	6.9	13.6	15.4	17.0	17.9
Consumer health	0.4	1.8	2.6	3.2	4.0	0.5	1.8	2.5	3.0	3.5
Apparel, accessories, footwear, and jewelry	4.7	10.7	14.0	16.8	19.7	1.6	3.4	4.2	4.7	5.3
Grocery and pet food	0.8	3.0	4.1	5.4	6.7	0.1	0.5	0.6	0.8	1.0
Toys and video games	1.0	2.5	2.9	3.6	4.2	3.2	7.3	8.5	10.0	11.0
Sporting goods	0.7	1.6	2.0	2.3	2.5	2.9	6.7	7.9	8.7	9.2
Flowers and specialty gifts	1.2	2.6	3.1	3.6	4.0	2.3	4.8	5.6	6.4	7.0
Home	1.8	7.4	10.0	13.6	17.1	0.5	1.6	2.0	2.6	3.2
Office products	0.6	2.6	3.2	3.8	4.2	2.0	7.3	9.0	10.2	10.9
Other	1.8	5.4	6.7	8.0	9.0	(NA)	(NA)	(NA)	(NA)	(NA)

NA Not available.

Source: Jupiter Research, Inc., New York, NY, unpublished data (copyright).

Table 1023. Retail Trade and Food Services—Sales by Type of Store and State: 2006

[In millions of dollars (4,806,715 represents \$4,806,715,000,000). Kind-of-business classification based on North American Industry Classification System (NAICS), 1997; see text, Section 15. Data are estimates]

State	Total retail sales plus food services and drinking places (NAICS 44-45, 722)	All retail stores (NAICS 44-45)	Motor vehicle and parts dealers (NAICS 441)	Furniture and home furnishings (NAICS 442)	Electronics and appliances (NAICS 443)	Building material & garden equip. & supplies dealers (NAICS 444)	Food and beverage stores (NAICS 445)	Health and personal care (NAICS 446)
U.S.	4,806,715	4,346,489	914,102	130,664	116,233	538,107	567,719	240,772
AL	78,929	73,212	16,037	2,026	1,216	9,765	7,550	4,503
AK	13,365	12,047	2,330	274	278	1,291	1,875	210
AZ	117,291	107,923	23,978	4,056	3,600	11,609	12,964	4,596
AR	47,330	44,117	10,004	986	682	6,465	3,918	2,084
CA	621,462	562,962	126,271	18,853	21,626	67,234	80,510	27,758
CO	89,113	80,894	17,492	2,826	2,567	10,462	12,812	2,553
CT	65,224	59,884	11,815	1,945	1,343	7,841	8,572	3,732
DE	19,518	18,018	3,861	857	535	2,706	2,400	960
DC	7,401	4,808	98	238	130	328	1,328	857
FL	378,048	344,556	83,908	13,089	8,911	40,699	42,532	20,092
GA	158,054	142,873	31,490	4,719	3,445	18,427	17,466	7,596
HI	25,969	22,251	4,120	595	487	2,089	3,363	1,395
ID	26,917	25,155	6,097	841	497	4,139	2,806	754
IL	211,648	190,752	36,511	5,441	5,012	23,202	23,758	9,653
IN	104,935	94,994	20,319	2,298	2,466	12,208	9,732	5,238
IA	48,722	45,271	9,070	1,123	870	6,613	5,410	2,060
KS	41,866	38,428	7,934	919	983	4,670	4,846	1,771
KY	66,364	60,633	11,355	1,581	1,117	8,085	7,227	3,878
LA	69,739	63,630	14,139	1,665	1,533	7,898	6,638	3,771
ME	26,741	24,906	4,390	483	338	3,273	3,521	941
MD	57,025	47,973	10,689	1,633	1,330	6,424	7,378	2,171
MA	122,242	110,159	21,878	3,790	3,106	14,704	18,322	8,110
MI	88,197	75,420	16,359	1,909	1,995	10,713	8,452	4,937
MN	94,668	86,902	16,236	2,218	2,568	12,074	11,353	3,896
MS	47,933	44,548	8,714	942	779	5,841	3,965	2,781
MO	103,409	94,615	19,329	2,320	2,329	11,515	8,918	5,070
MT	18,974	17,400	3,329	579	422	2,795	1,909	471
NE	32,270	29,830	5,688	851	641	4,139	2,730	1,211
NV	59,461	53,582	11,433	1,762	1,679	5,167	5,826	1,990
NH	35,253	33,135	6,465	760	1,116	4,891	5,041	1,153
NJ	162,627	149,285	30,668	5,172	3,816	17,651	28,873	9,844
NM	32,770	29,947	6,341	702	635	3,302	2,646	1,161
NY	308,752	278,935	46,771	8,333	8,931	31,564	43,591	26,232
NC	151,718	138,825	31,326	4,873	2,476	19,621	15,405	8,824
ND	13,343	12,541	2,610	277	303	1,958	1,282	581
OH	177,644	160,927	33,227	3,955	3,739	18,796	23,330	8,813
OK	52,831	48,422	11,314	1,097	848	6,066	4,053	2,360
OR	66,291	60,095	13,258	1,818	1,689	7,185	8,646	2,078
PA	213,638	197,034	39,773	4,745	4,060	22,095	26,242	13,165
RI	17,758	15,796	3,339	445	359	1,980	2,396	1,671
SC	71,641	65,051	12,747	1,891	1,287	9,191	8,075	4,175
SD	16,901	15,855	2,963	336	342	2,382	1,390	533
TN	60,958	51,632	10,810	1,366	1,047	6,981	5,347	3,989
TX	213,144	178,241	41,095	4,867	4,817	18,714	21,662	6,702
UT	23,695	20,728	4,621	743	462	2,599	2,314	484
VT	13,336	12,483	2,370	304	209	1,946	1,838	656
VA	78,948	66,244	13,757	2,242	1,900	8,977	8,333	2,947
WA	118,549	108,923	21,317	3,043	2,915	12,618	15,487	4,002
WV	28,307	26,133	5,011	500	454	3,324	2,777	1,931
WI	94,746	87,340	17,337	2,189	2,185	12,713	9,913	4,230
WY	11,018	10,172	2,207	186	155	1,177	997	202

See footnotes at end of table.

Table 1023. Retail Trade and Food Services—Sales by Type of Store and State: 2006—Con.

[See headnote, page 654]

State	Gasoline stations (NAICS 447)	Clothing and clothing accessories (NAICS 448)	Sporting goods, hobby, book & music stores (NAICS 451)	General merchandise (NAICS 452)	Miscellaneous stores (NAICS 453)	Nonstore retailers (NAICS 454)	Food services & drinking places (NAICS 722)
U.S.	509,115	228,384	92,217	580,846	129,109	299,220	460,226
AL	10,349	3,194	1,096	12,409	1,838	3,229	5,717
AK	1,330	486	365	2,574	480	554	1,318
AZ	12,549	4,357	2,159	16,317	3,049	8,689	9,369
AR	6,649	1,481	664	8,640	1,370	1,176	3,212
CA	52,736	33,526	13,274	71,475	16,112	33,587	58,500
CO	7,713	3,732	2,665	11,937	2,636	3,499	8,219
CT	5,511	3,784	1,485	6,002	1,518	6,336	5,340
DE	1,561	897	432	2,192	918	699	1,500
DC	349	612	251	293	134	191	2,593
FL	33,261	19,487	5,706	44,450	9,760	22,660	33,492
GA	21,793	7,694	2,321	19,555	3,651	4,716	15,182
HI	1,816	2,846	549	3,642	992	357	3,718
ID	3,307	637	613	3,702	883	879	1,762
IL	19,266	10,761	4,280	26,092	4,784	21,992	20,897
IN	14,568	3,899	1,748	14,735	3,007	5,777	8,970
IA	7,467	1,435	854	6,787	946	2,637	3,450
KS	5,652	1,464	766	6,488	1,069	1,866	3,438
KY	9,573	2,162	1,039	10,565	2,260	1,792	5,731
LA	9,257	2,899	1,144	11,111	2,169	1,407	6,108
ME	3,544	1,040	417	2,893	725	3,340	1,835
MD	4,396	3,024	1,159	5,753	1,151	2,866	9,051
MA	9,516	7,254	2,882	8,975	3,018	8,606	12,083
MI	8,499	3,479	1,620	11,194	2,713	3,550	12,777
MN	10,686	3,612	2,195	12,821	2,181	7,063	7,766
MS	8,045	1,821	642	8,923	1,333	762	3,385
MO	15,025	3,743	1,621	14,144	2,584	8,016	8,795
MT	3,344	467	495	2,524	640	424	1,574
NE	4,272	950	634	3,898	606	4,210	2,440
NV	5,775	4,304	869	6,930	1,828	6,020	5,879
NH	3,178	1,484	748	3,773	973	3,552	2,117
NJ	11,633	9,476	3,357	12,244	3,674	12,877	13,342
NM	5,131	1,187	553	5,158	1,185	1,944	2,823
NY	21,526	25,673	7,315	26,303	11,742	20,952	29,817
NC	19,274	6,004	2,223	18,420	3,952	6,427	12,894
ND	2,397	345	221	1,493	309	765	802
OH	21,086	6,657	3,211	19,733	4,299	14,080	16,718
OK	8,247	1,754	952	9,040	1,832	858	4,409
OR	5,745	2,685	1,617	9,778	2,112	3,483	6,196
PA	22,849	8,928	4,172	22,881	5,876	22,248	16,604
RI	1,745	860	289	1,222	451	1,139	1,963
SC	10,417	3,578	1,158	9,291	1,936	1,303	6,590
SD	2,563	337	293	2,020	349	2,346	1,046
TN	7,023	2,482	940	7,543	1,521	2,583	9,326
TX	24,639	8,430	3,846	26,768	4,854	11,847	34,903
UT	2,530	732	558	3,097	516	2,072	2,967
VT	1,852	447	338	653	474	1,396	853
VA	9,110	3,542	1,482	9,441	1,739	2,775	12,704
WA	10,357	4,866	2,579	16,975	3,696	11,068	9,627
WV	4,626	753	349	4,444	761	1,202	2,173
WI	12,889	2,898	1,875	12,112	2,136	6,864	7,406
WY	2,493	221	196	1,434	365	539	846

¹ Includes other types of stores, not shown separately.

Source: Market Statistics, a division of Claritas Inc., Arlington, VA, The Survey of Buying Power Data Service, annual (copyright).

Table 1024. Retail Trade—Nonemployer Establishments and Receipts by Kind of Business: 2000 to 2004

[1,743 represents 1,743,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. Data for 2000 based on the North American Industry Classification System (NAICS), 1997; beginning 2003, based on NAICS 2002, see text, Section 15]

Kind of business	NAICS code	Establishments (1,000)			Receipts (mil. dol.)		
		2000	2003	2004	2000	2003	2004
Retail trade, total ¹	44-45	1,743	1,880	1,893	73,810	80,548	82,916
Motor vehicle & parts dealers	441	122	143	145	17,355	19,482	20,097
Used car dealers	44122	74	84	85	13,255	14,429	14,739
Motorcycle & boat & other MV dealers	44122	21	26	28	1,969	2,440	2,644
Automotive parts, accessories, & tire stores	4413	25	29	29	1,872	2,280	2,353
Furniture & home furnishings stores	442	37	42	43	2,574	2,962	3,049
Bldg material & garden equip & supp dealers	444	28	31	32	2,182	2,427	2,603
Building material & supplies dealers	4441	20	23	24	1,677	1,883	2,044
Food & beverage stores	445	82	90	89	8,493	8,983	8,951
Grocery stores	4451	39	41	40	4,609	4,644	4,567
Specialty food stores	4452	33	38	39	2,135	2,474	2,522
Health & personal care stores	446	92	115	118	1,915	2,349	2,487
Clothing & clothing accessories stores	448	89	102	106	4,464	4,808	5,023
Clothing stores	4481	66	67	70	2,718	2,930	3,067
Sporting goods, hobby, book, & music stores	451	96	96	95	3,761	3,815	3,873
Miscellaneous store retailers	453	339	334	325	12,963	13,467	13,719
Gift, novelty, & souvenir stores	45322	73	75	72	2,104	2,166	2,172
Nonstore retailers	454	792	857	867	15,401	17,425	18,218
Electronic shopping & mail-order houses	4541	49	58	67	1,391	1,941	2,310
Direct selling establishments	4543	708	767	769	13,047	14,562	15,002

¹ Includes other kinds of business not shown separately.

Source: U.S. Census Bureau, "Nonemployer Statistics"; <<http://www.census.gov/epcd/nonemployer/>>.

Table 1025. Franchised New Car Dealerships—Summary: 1990 to 2006

[316 represents \$316,000,000,000]

Item	Unit	1990	1995	1999	2000	2001	2002	2003	2004	2005	2006
Dealerships ¹	Number	24,825	22,800	22,400	22,250	21,800	21,725	21,650	21,640	21,495	21,200
Sales ²	Bil. dol.	316	456	607	650	690	680	699	714	695	675
New cars sold	Millions	9.3	8.6	8.7	8.8	8.4	8.1	7.6	7.5	7.7	7.8
Used vehicles sold	Millions	14.2	18.5	20.1	20.5	21.4	19.4	19.5	19.7	19.7	19.2
Employment ³	1,000	924	996	1,081	1,114	1,130	1,130	1,130	1,130	1,138	1,120
Dealer pretax profits as a percentage of sales	Percent	1.0	1.4	1.8	1.6	2.0	1.9	1.7	1.7	1.6	1.5
Inventory: ⁴											
Domestic:											
Total	1,000	2,537	2,974	2,901	3,183	2,824	2,727	3,085	3,267	2,991	2,943
Days supply	Days	73	71	62	68	63	63	63	75	70	71
Imported:											
Total	1,000	707	445	378	468	508	521	618	646	566	605
Days supply	Days	72	72	47	50	51	49	49	59	52	51

¹ At beginning of year. ² Data provided by "Ward's Automotive Reports." ³ Annual average. Includes light trucks.

⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S. are classified as domestic).

Source: National Automobile Dealers Association, McLean, VA, NADA Data, annual.

Table 1026. Retail Sales and Leases of New and Used Vehicles: 1990 to 2005

[In thousands, except as noted (51,390 represents 51,390,000)]

Item	1990	1995	1999	2000	2001	2002	2003	2004	2005
Vehicle sales and leases, total	51,390	56,476	57,618	58,964	59,742	59,835	60,215	59,410	61,086
New vehicle sales and leases	13,860	14,718	16,879	17,344	17,118	16,810	16,643	16,865	16,948
New vehicle sales ¹	13,285	12,070	12,468	13,181	13,510	13,639	13,594	13,608	13,551
Passenger cars	8,766	6,841	6,396	6,580	6,407	6,370	5,932	5,737	5,806
Light trucks	4,519	5,228	6,073	6,601	7,103	7,269	7,663	7,871	7,745
New vehicle leases ²	575	2,648	4,411	4,163	3,608	3,171	3,049	3,257	3,397
Passenger cars	534	1,795	2,301	2,272	2,015	1,732	1,683	1,768	1,861
Light trucks	41	853	2,110	1,891	1,593	1,439	1,366	1,489	1,536
Used vehicle sales ³	37,530	41,758	40,739	41,620	42,624	43,025	43,572	42,545	44,138
New and used vehicle sales, total value (bil. dol.) ⁴	446	611	698	737	737	721	738	759	780
New vehicle sales (bil. dol.)	227	292	348	380	369	371	382	392	413
Used vehicle sales (bil. dol.)	219	319	350	357	367	350	356	367	367

¹ New vehicle sales data is calculated by subtracting CNW Marketing's vehicle leasing data from Bureau of Economic Analysis' data which combines sales and leases. ² Consumer leases only. ³ Used car sales include sales from franchised dealers, independent dealers, and casual sales. ⁴ Includes leased vehicles.

Source: U.S. Bureau of Transportation Statistics, *National Transportation Statistics*, annual. See Internet site <http://www.bts.gov/publications/national_transportation_statistics/>. Data supplied by following sources: New vehicle sales and leases—U.S. Department of Commerce, Bureau of Economic Analysis; New vehicle leases—CNW Marketing/Research, personal communication, Mar. 2, 2005; Used vehicle sales and value: Manheim, Used Car Market Report, Atlanta, GA.

Table 1027. New Motor Vehicle Sales and Car Production: 1990 to 2006

[In thousands (14,137 represents 14,137,000). Includes leases]

Type of vehicle	1990	1995	2000	2002	2003	2004	2005	2006
New motor vehicle sales	14,137	15,106	17,806	17,137	16,971	17,297	17,445	17,048
New-car sales and leases	9,300	8,636	8,852	8,102	7,615	7,505	7,667	7,781
Domestic	6,897	7,129	6,833	5,871	5,527	5,350	5,480	5,436
Import	2,403	1,507	2,019	2,231	2,087	2,155	2,187	2,345
New-truck sales and leases	4,838	6,469	8,954	9,035	9,356	9,792	9,777	9,268
Light	4,560	6,081	8,492	8,713	9,028	9,361	9,281	8,723
Domestic	3,957	5,691	7,651	7,647	7,801	8,115	8,065	7,377
Import	603	391	841	1,066	1,227	1,246	1,216	1,347
Other	278	388	462	322	328	432	497	544
Domestic-car production	6,231	6,340	5,542	5,019	4,510	4,230	4,321	4,367

Source: U.S. Bureau of Economic Analysis, "Auto and Truck Seasonal Adjustment"; <<http://www.bea.gov/national/xls/gaphist.xls>>; accessed April 2007. Data are mainly from "Ward's Automotive Reports" published by Ward's Communications, Southfield, MI.

Table 1028. Retail Foodstores—Number and Sales by Type: 2000 to 2005

[119.6 represents 119,600. Based on North American Industry Classification System (NAICS), 2002; see text, Section 15]

Type of foodstore	Number ¹ (1,000)				Sales ² (bil. dol.)				Percent distribution			
	2000		2003		2000		2003		Number		Sales	
	2000	2003	2004	2005	2000	2003	2004	2005	2000	2004	2000	2005
Total	119.6	120.2	120.5	(NA)	417.3	446.4	463.1	484.3	100.0	100.0	100.0	100.0
Grocery stores	95.9	95.3	95.1	(NA)	403.1	430.0	445.1	463.9	80.2	78.9	96.6	95.8
Supermarkets ³	21.9	21.1	21.0	20.2	310.3	327.2	318.0	349.8	18.3	17.4	74.4	72.2
Conventional	7.2	4.1	3.6	3.0	58.3	66.8	70.5	72.8	6.0	3.0	14.0	15.0
Superstore	7.9	8.1	8.2	8.0	131.0	132.4	126.0	142.3	6.6	6.8	31.4	29.4
Warehouse ⁵	2.4	3.2	3.2	2.7	20.2	13.0	10.4	13.4	2.0	2.6	4.8	2.8
Combination food and drug ⁶	3.7	5.0	5.2	5.6	75.3	92.2	88.3	96.9	3.1	4.3	18.0	20.0
Super warehouse ⁷	0.5	0.5	0.5	0.5	16.0	11.5	10.9	12.6	0.4	0.4	3.8	2.6
Hypermarket ⁸	0.2	0.2	0.3	0.3	9.5	11.2	11.9	11.9	0.2	0.2	2.3	2.5
Convenience stores ⁹	28.2	29.4	30.4	26.1	19.2	21.0	22.6	19.9	23.6	25.2	4.6	4.1
Superette ¹⁰	45.8	44.8	43.8	(NA)	73.6	81.8	104.5	94.2	38.3	36.3	17.6	19.5
Specialized food stores ¹¹	23.7	24.9	25.4	(NA)	14.2	16.4	18.0	20.4	19.8	21.1	3.4	4.2

NA Not available. ¹ Estimated. ² Includes nonfood items. ³ A grocery store, primarily self-service in operation, providing a full range of departments, and having at least \$2.5 million in annual sales in 1985 dollars. ⁴ Contains greater variety of products than conventional supermarkets, including specialty and service departments, and considerable nonfood (general merchandise) products. ⁵ Contains limited product variety and fewer services provided, incorporating case lot stocking and shelving practices. ⁶ Contains a pharmacy, a nonprescription drug department, and a greater variety of health and beauty aids than that carried by conventional supermarkets. ⁷ A larger warehouse store that offers expanded product variety and often service meat, deli, or seafood departments. ⁸ A very large store offering a greater variety of general merchandise—like clothes, hardware, and seasonal goods—and personal care products than other grocery stores. ⁹ A small grocery store selling a limited variety of food and nonfood products, typically open extended hours. ¹⁰ A grocery store, primarily self-service in operation, selling a wide variety of food and nonfood products with annual sales below \$2.5 million (1985 dollars). ¹¹ Primarily engaged in the retail sale of a single food category such as meat and seafood stores and retail bakeries.

Source: U.S. Department of Agriculture, Economic Research Service, *The U.S. Food Marketing System, 2002*, Agricultural Economic Report 811, August 2002; and unpublished data.

Table 1029. Food and Alcoholic Beverage Sales by Sales Outlet: 1990 to 2005

[In billions of dollars (554.0 represents \$554,000,000,000)]

Sales outlet	1990	1995	1999	2000	2001	2002	2003	2004	2005
Food sales, total ¹	554.0	652.8	777.4	813.1	847.3	876.8	916.0	964.3	1,023.2
Food at home ²	305.3	349.8	412.7	423.4	445.0	457.8	476.1	496.9	527.0
Food stores	256.4	275.3	299.6	303.5	313.1	312.0	323.9	335.6	351.3
Other stores ³	32.3	54.7	83.0	89.4	103.0	116.6	122.2	129.9	143.4
Home-delivered, mail order	5.3	8.6	18.8	19.2	18.0	17.9	18.2	19.0	20.5
Farmers, manufacturers, wholesalers	3.5	4.1	4.6	4.6	4.6	4.6	4.8	4.9	5.1
Home production and donations	7.7	7.0	6.7	6.6	6.4	6.7	7.0	7.4	6.7
Food away from home ⁴	248.8	303.0	364.7	389.7	402.3	419.0	439.9	467.4	496.2
Alcoholic beverage sales, total	72.6	80.3	99.9	104.9	110.1	115.4	119.1	124.3	132.3
Packaged alcoholic beverages	38.0	41.5	51.5	52.5	54.8	56.7	57.1	59.5	63.9
Liquor stores	18.6	19.0	22.9	24.5	25.3	25.5	26.0	27.8	29.9
Food stores	10.8	12.3	15.2	15.9	16.9	17.4	17.8	18.6	19.4
All other	8.6	10.3	13.5	12.1	12.6	13.9	13.3	13.2	14.7
Alcoholic drinks	34.5	38.8	48.4	52.4	55.4	58.7	62.0	64.8	68.3
Eating and drinking places ⁵	26.5	30.3	38.1	41.5	44.1	47.1	50.1	52.4	55.5
Hotels and motels	3.8	3.9	4.5	4.9	5.2	5.3	5.4	5.5	5.6
All other	4.2	4.6	5.8	6.1	6.1	6.3	6.5	6.8	7.2

¹ Includes taxes and tips. ² Excludes sales to restaurants and institutions. ³ Includes eating and drinking establishments, trailer parks, commissary stores, and military exchanges. ⁴ Includes food furnished and donations. ⁵ Includes tips.

Source: U.S. Department of Agriculture, Economic Research Service, "Food CPI, Prices, and Expenditures: Food Expenditure Tables"; published 8 June 2006; <<http://www.ers.usda.gov/briefing/CPIFoodAndExpenditures/Data/>>.

Table 1030. Shopping Centers—Number, Gross Leasable Area, and Retail Sales by Gross Leasable Area: 1990 to 2005

[4,390 represents 4,390,000,000. As of December 31. A shopping center is a group of architecturally unified commercial establishments built on a site that is planned, developed, owned, and managed as an operating unit related in its location, size, and type of shops to the trade area that the unit serves. The unit provides on-site parking in definite relationship to the types and total size of the stores. The data base attempts to include all centers with three or more stores. Estimates are based on a sample of data available on shopping center properties; for details, contact source]

Year	Total	Gross leasable area (square feet)					
		Less than 100,001	100,001–200,000	200,001–400,000	400,001–800,000	800,001–1,000,000	More than 1 million
NUMBER							
1990	36,515	23,231	8,756	2,781	1,102	288	357
1995	41,235	26,001	9,974	3,345	1,234	301	380
2000	45,115	28,062	10,958	3,935	1,424	326	410
2003	47,104	29,234	11,336	4,233	1,540	334	427
2004	47,835	29,710	11,471	4,315	1,573	335	430
2005	48,695	30,270	11,617	4,405	1,628	338	437
Percent distribution	100.0	62.2	23.9	9.0	3.3	0.7	0.9
Percent change, 2004–2005	1.8	1.9	1.3	2.1	3.5	0.9	1.6
GROSS LEASABLE AREA							
1990 (mil. sq. ft.)	4,390	1,125	1,197	734	618	259	457
1995 (mil. sq. ft.)	4,967	1,267	1,368	886	689	271	486
2000 (mil. sq. ft.)	5,566	1,383	1,514	1,059	790	294	526
2003 (mil. sq. ft.)	5,865	1,446	1,569	1,147	854	301	548
2004 (mil. sq. ft.)	5,953	1,469	1,588	1,171	872	302	552
2005 (mil. sq. ft.)	6,060	1,486	1,608	1,196	903	305	561
Percent distribution	100.0	24.5	26.5	19.7	14.9	5.0	9.3
Percent change, 2004–2005	1.8	1.2	1.3	2.2	3.6	0.9	1.6
RETAIL SALES							
1990 (bil. dol.)	706.4	205.1	179.5	108.0	91.7	45.1	77.0
1995 (bil. dol.)	893.8	259.6	227.1	136.4	115.8	57.0	97.8
2000 (bil. dol.)	1,181.1	342.8	300.0	180.5	152.8	75.2	129.8
2003 (bil. dol.)	1,339.2	388.5	340.1	204.8	173.1	85.2	147.5
2004 (bil. dol.)	1,432.6	415.5	363.8	219.2	185.1	91.1	158.0
2005 (bil. dol.)	1,530.4	443.8	388.6	234.2	197.6	97.3	168.9
Percent distribution	100.0	29.0	25.4	15.3	12.9	6.4	11.0
Percent change, 2004–2005	6.8	6.8	6.8	6.9	6.8	6.8	6.9

Source: National Research Bureau (a subsidiary of CoStar Group), Chicago, IL, (copyright) "2006 NRB Shopping Centers Census"; <http://www.icsc.org/srch/rsrch/census/>.

Table 1031. Shopping Centers—Gross Leasable Area and Retail Sales, by State: 2005

[6,060 represents 6,060,000,000. See headnote, Table 1030]

State	Gross leasable area (mil. sq. ft.)	Retail sales (bil. dol.)	Retail sales per sq. ft. (dol.)	Percent change, 2004–2005		State	Gross leasable area (mil. sq. ft.)	Retail sales (bil. dol.)	Retail sales per sq. ft. (dol.)	Percent change, 2004–2005	
				Gross leasable area	Retail sales					Gross leasable area	Retail sales
U.S.	6,060	1,530.4	253	1.8	6.8						
AL	84	21.7	258	0.8	5.8	MO	129	33.0	255	1.9	6.5
AK	8	3.3	429	–	8.5	MT	10	3.0	293	–	6.8
AZ	150	36.8	245	3.2	7.0	NE	40	8.3	207	1.7	6.3
AR	41	10.2	252	5.7	5.4	NV	64	10.2	158	3.3	7.4
CA	755	182.8	242	1.6	6.7	NH	27	7.6	283	0.1	9.9
						NJ	191	43.9	230	1.8	7.7
CO	125	35.3	282	4.9	7.6	NM	32	9.1	281	–	6.0
CT	102	29.8	293	0.7	8.3	NY	266	65.2	245	0.3	6.6
DE	25	6.9	280	4.0	8.2	NC	207	42.1	203	3.6	6.5
DC	11	2.5	237	–	6.7	ND	10	3.2	313	–	9.4
FL	488	144.5	296	2.3	7.6	OH	270	59.9	222	1.1	6.3
GA	205	45.5	222	1.9	6.4	OK	63	17.8	284	1.3	5.1
HI	21	7.4	346	2.0	10.1	OR	63	14.3	227	1.5	7.4
ID	20	4.6	228	0.1	5.7	PA	270	59.8	221	1.3	6.9
IL	282	63.4	225	1.3	7.2	RI	24	5.6	237	2.8	6.9
IN	132	30.7	232	1.2	6.2	SC	95	22.3	235	2.8	6.2
IA	52	10.9	208	2.9	6.4	SD	8	1.9	244	9.0	6.3
KS	62	16.7	268	1.1	6.3	TN	142	33.5	237	1.3	6.6
KY	71	19.8	279	1.0	6.1	TX	410	127.0	310	2.8	6.5
LA	92	26.9	291	2.4	6.3	UT	41	9.0	219	1.5	5.7
ME	19	6.8	351	–	8.6	VT	9	2.8	318	–	8.2
MD	136	36.8	271	1.1	6.8	VA	187	47.9	256	1.4	7.2
MA	123	35.7	291	1.8	7.4	WA	107	26.7	249	0.8	7.1
MI	155	37.0	238	0.9	6.6	WV	23	5.1	216	–	5.2
MN	76	20.7	272	1.7	6.8	WI	82	21.7	264	0.7	6.9
MS	48	11.0	230	4.5	4.9	WY	6	1.9	308	–	5.8

– Represents zero.

Source: National Research Bureau (a subsidiary of CoStar Group), Chicago, IL, (copyright) "2006 NRB Shopping Centers Census"; <http://www.icsc.org/srch/rsrch/census/>.