# Foreign Direct Investment in the United States New Investment in 2000

By Ned G. Howenstine

Outlays by foreign direct investors to acquire or establish businesses in the United States increased 17 percent to \$320.9 billion in 2000. Outlays had increased 28 percent to \$275.0 billion in 1999 after more than tripling to \$215.3 billion in 1998 (table 1 and chart 1). In 2000, investors made sizable outlays to acquire high-tech businesses in several industries identified with the "new economy," including telecommunications, information services, and communications and computer equipment manufacturing. Outlays were also substantial in a number of other indus-

NOTE.—The data presented in this article were drawn from BEA's survey of new foreign direct investment in the United States that was conducted under the supervision of Dorrett E. Williams, with contributions by Constance T. Deve, Edward J. Kozerka, Ronald L. McNeil, and Amy R. Sweeney. Karen E. Poffel programmed the tables.

Table 1.—Investment Outlays by Type of Investment and Investor, 1992–2000 [Millions of dollars]

	1992	1993	1994	1995	1996	1997	1998	1999 <sup>r</sup>	2000 p
Total outlays	15,333	26,229	45,626	57,195	79,929	69,708	215,256	274,956	320,858
By type of investment: U.S. businesses acquired U.S. businesses established	10,616	21,761	38,753	47,179	68,733	60,733	182,357	265,127	316,461
	4,717	4,468	6,873	10,016	11,196	8,974	32,899	9,829	4,396
By type of investor: Foreign direct investors U.S. affiliates	4,058	6,720	13,628	11,927	32,230	13,899	120,828	120,878	102,935
	11,275	19,509	31,999	45,268	47,699	55,809	94,428	154,078	217,923

P Preliminary.
Revised.

Table 2.—Distribution of Investment Outlays by Size, 1992-2000

[Percent]

	1992	1993	1994	1995	1996	1997	1998	1999 <sup>r</sup>	2000 p
Total outlays	100	100	100	100	100	100	100	100	100
	0	0	0	(D)	0	0	55	55	48
	0	(P)	27	18	29	12	11	16	20
	42	51	51	48	55	67	27	24	28
	58	(P)	22	(D)	16	21	7	5	4

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tries—including petroleum manufacturing; food manufacturing; mining; utilities; and investment banking, consulting, insurance, financial management, and advertising services.

# Spending in 1998–2000

The unprecedented levels of new investment spending in the last 3 years contributed to soaring worldwide merger and acquisition activity and coincided with the strong growth of the U.S. economy.<sup>2</sup> During this period, foreign direct investors' spending was boosted by large investments to a much greater extent than in earlier years. In 1998–2000, investments of \$2 billion or more accounted for over 65 percent of total outlays; in the previous 6 years, large investments had never accounted for more than 30 percent of total outlays (table 2). In

In addition to new investment in the United States, the worldwide boom in mergers and acquisitions reflected the strong growth in U.S. direct investment abroad in 1998–2000; see Christopher L. Bach, "U.S. International Transactions, Fourth Quarter and Year 2000," SURVEY 81 (April 2001): 21–68.



<sup>1.</sup> The 2000 estimates are preliminary. The 1999 estimate of total outlays has been revised down 3 percent from the preliminary estimate that was published in Ned G. Howenstine and Rosaria Troia, "Foreign Direct Investment in the United States: New Investment in 1999," SURVEY OF CURRENT BUSINESS 80 (June 2000): 55–63. For information on the coverage of the estimates, see the "Technical Note" on page 28.

Revised.

<sup>2.</sup> Information on total worldwide merger and acquisition activity is available from Thompson Financial Securities Data.

the last 3 years, new investments tended to be in industries in which large companies predominate—such as petroleum, motor vehicle, and food manufacturing, telecommunications, and financial services. In both the telecommunications and the financial services industries, deregulation and rapid technological change during the latter half of the 1990s increased incentives for business consolidations.

The industry distribution of investment outlays varied from year to year, but nearly half of the total spending in 1998–2000 was in manufacturing; within manufacturing, spending was especially strong in petroleum and coal products and in computers and electronic products. Among nonmanufacturing industries, spending was largest in information, particularly broadcasting and telecommunications, and in finance (except depository institutions) and insurance.

By country of ultimate beneficial owner (UBO), investors from Europe accounted for 75 percent of total outlays; their share had averaged 64 percent in 1995–97. Outside Europe, spending was evenly divided among investors from Canada, Latin America and Other Western Hemisphere, and Asia and Pacific. Spending by British investors was more than three times as large as that by investors in the country with the next largest outlays (the Netherlands), and British investors accounted for over a third of total outlays.

### Spending in 2000

Outlays to acquire existing U.S. companies rather than to establish new U.S. companies accounted for \$316.5 billion, or 99 percent, of total outlays in 2000 (table 1). Over two-thirds of total outlays were made by existing U.S. affiliates (\$217.9 billion) rather than by foreign direct investors themselves (\$102.9 billion); however, some of the outlays by these affiliates were financed with funds

provided by their foreign parents (outlays by source of funding is discussed later in the article).

Several of the largest acquisitions made by foreign direct investors involved exchanges of stock. In these exchanges, the shareholders in the acquired U.S. companies received stock in the foreign parent companies as partial or total payment for the acquisitions.

By industry, outlays increased sharply in manufacturing (from \$73.1 billion to \$144.9 billion) and in professional, scientific, and technical services (from \$9.4 billion to \$32.0 billion)(table 3).<sup>3</sup>

Table 3.—Investment Outlays by Industry of U.S. Business Enterprise, 1998–2000

[Millions of dollars]

	1998	1999 <sup>r</sup>	2000 <i>p</i>
All industries	215,256	274,956	320,858
Manufacturing	149,243	73,122	144,871
Food	1,286	859	(D)
Beverages and tobacco products	442	1,417	4,121
Petroleum and coal products	67,658	158	(D)
Chemicals	3,627	5,703	14,060
Plastics and rubber products	1,434	3,682	2,540
Nonmetallic mineral products	900	3,175	6,539
Primary metals	2,454	2,542	321
Fabricated metal products	532	1,388	467
Machinery	5,220	13,941	1,048
Computers and electronic products	17,861	30,601	43,945
Electrical equipment, appliances, and	· 1	,	,
components	136	4,247	8,287
Transportation equipment	37,177	2,786	2,700
Other	10,516	2,667	6,643
Wholesale trade	3,321	(D)	7,486
Retail trade	1,153	3,458	(D)
Information	13,399	90,855	62,198
Publishing industries	9,856	(D)	9,387
Motion pictures and sound recording industries	36	(D)	(D)
Broadcasting and telecommunications	2.841	` ó	(D)
Information services and data processing	,-		. ,
services	667	(D)	12.502
Depository institutions	1,563	(D)	(D)
Finance (except depository institutions) and	,	( /	. ,
insurance	21,057	46,380	44,117
Real estate and rental and leasing	6,299	5,206	3,197
Professional, scientific, and technical services	4,289	9,366	31,999
Other industries	14,932	32,680	23,283

D Suppressed to avoid disclosure of data of individual companies

## **Key Terms**

Foreign direct investment in the United States is ownership or control, directly or indirectly, by one foreign person of 10 percent or more of the voting securities of an incorporated U.S. business enterprise or an equivalent interest in an unincorporated U.S. business enterprise. A U.S. affiliate is a U.S. business in which there is foreign direct investment.

A "person" is any individual, corporation, branch, partnership, associated group, association, estate, trust, or other organization, and any government (including any corporation, institution, or other entity or instrumentality of a government).

A "foreign person" is a person who resides outside the 50

States, the District of Columbia, the Commonwealth of Puerto Rico, and all U.S. territories and possessions.

The *ultimate beneficial owner (UBO)* is that person, proceeding up a U.S. affiliate's ownership chain, beginning with and including the foreign parent, that is not owned more than 50 percent by another person. The foreign parent is the first foreign person in the affiliate's ownership chain. Unlike the foreign parent, the UBO of an affiliate may be located in the United States. The UBO of each U.S. affiliate is identified to ascertain the person that ultimately owns or controls the U.S. affiliate and that therefore ultimately derives the benefits from ownership or control.

<sup>3.</sup> The estimates for 1998–2000 are classified by industry according to a system that is based on the 1997 North American Industry Classification System; see the box "New Industry Classifications" in Howenstine and Troia, "Foreign Direct Investment," 59.

P Preliminary.
r Revised.

Within manufacturing, the largest increases were in food, petroleum, and computers and electronic products. In professional, scientific, and technical services, the largest increases were in management, scientific, and technical consulting and in "other," particularly advertising and related services. Outlays decreased in information, but at \$62.2 billion, they remained substantial. Within information, outlays were largest in broadcasting and telecommunications and in information and data processing services.

By country of UBO, outlays by investors in Canada, Europe, and Asia and Pacific increased (table 4). In Europe, most of the increase was accounted for by investors from the Netherlands, Switzerland, and "other Europe," particularly Spain, Finland, and Belgium. Spending by British investors, at \$107.7 billion, was much larger than that by investors from any other country and was more than twice the \$47.9 billion in outlays by investors from the Netherlands, who ranked second (chart 2). In Asia and Pacific, about three-fourths of the increase in outlays was accounted for by investors from Japan; investors from Singapore also contributed to the increase. Outlays by Japanese investors increased to \$25.3 billion from \$11.7 billion; a single acquisition by a minority-owned U.S. affiliate of a Japanese UBO accounted for a significant portion of the total.

Outlays financed by funds supplied by new or existing foreign parents rather than by existing U.S. affiliates decreased slightly to \$207.2 billion in 2000 from \$219.5 billion in 1999. These outlays are part of overall capital inflows for foreign direct investment in the United States (FDIUS) as recorded in the financial account of the U.S. international transactions accounts.<sup>4</sup> Outlays financed by existing U.S. affiliates with funds from U.S. sources, including their own retained earnings, or from foreign sources other than their foreign parents increased to \$113.6 billion from \$55.4 billion.

U.S. businesses that were newly acquired or established by foreign investors in 2000 had total assets of \$446.8 billion, compared with \$454.0 billion for those acquired or established in 1999 (table 5). They employed 646,000 people, up from 603,000. In 2000, the largest shares of employment were accounted for by businesses in manufacturing (particularly computers and electronic products, food, and petroleum and coal products), in "other industries" (particularly employment services and investigation and security services), in professional, scientific, and technical services (par-

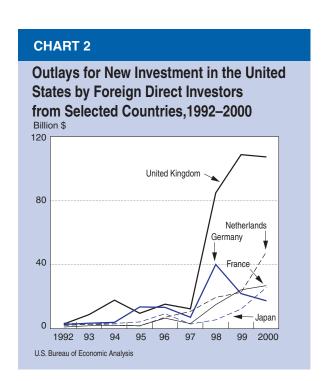
Table 4.—Investment Outlays by Country of Ultimate Beneficial Owner, 1998–2000  $^{\rm I}$ 

[Millions of dollars]

	1998	1999 <sup>r</sup>	2000 p
All countries	215,256	274,956	320,858
Canada	22,635	9,271	27,536
Europe	170,173	196,288	244,705
France	14,493	23,750	26,508
Germany	39,873	21,514	16,887
Netherlands	19,009	22,265	47,909
Switzerland	4.525	7.512	22,485
United Kingdom	84,995	109,226	107,666
Other Europe	7,278	12.021	23,250
Latin America and Other Western Hemisphere	11.354	33,046	13.072
South and Central America	920	1.622	(D)
Other Western Hemisphere	10.433	31,424	\D(
Africa	212	(D)	ďΩ
Middle East	2.810	848	ďD
Asia and Pacific	7.329	15.100	33.278
Australia	(D)	(D)	(D)
Japan	4,862	11.696	25.343
Other Asia and Pacific	(D)	(D)	(D)
United States 2	743	(D)	(D)

D Suppressed to avoid disclosure of data of individual companies.

<sup>2.</sup> The United States is shown as the country of ultimate beneficial owner for businesses newly acquired or established by foreign investors that are, in turn, ultimately owned by persons located in the United States (see the box "Key Terms").



<sup>4.</sup> In addition to outlays from foreign parents to acquire or establish U.S. affiliates, capital inflows for FDIUS include foreign parents' financing of their existing U.S. affiliates. In 2000, capital inflows increased to \$316.5 billion from \$275.5 billion in 1999. Of the components of total capital inflows for direct investment—equity capital, reinvested earnings, and intercompany debt—changes in equity capital inflows tend to most closely reflect the changes in new foreign investment; in 2000, equity capital inflows increased \$9.0 billion, to \$221.1 billion. Because some of the largest investments in 2000 were structured as exchanges of stock, the equity capital inflows for FDIUS were partly offset in the U.S. international transactions accounts by outflows that reflected increases in the U.S. holdings of foreign securities. The preliminary estimates of these flows were published in Bach, "U.S. International Transactions," 50, 57, and 62–67. Revised estimates will be published in the July SURVEY.

P Preliminary.
Revised.

To investments in which more than one investor participated, each investor and each investor's outlays are classified by country of each ultimate beneficial owner.
 The United States is shown as the country of ultimate beneficial owner for businesses

ticularly advertising and related services), and in retail trade.

U.S. businesses that were newly acquired or established had a record net income of \$7.5 billion, substantially higher than the previous record of \$4.6 billion in 1998. In 2000, newly acquired businesses in manufacturing and in finance (except depository institutions) and insurance accounted for most of the total.

## **Technical Note**

The estimates of new foreign direct investments cover U.S. business enterprises that were acquired or established by foreign direct investors during the year and that filed full or partial reports on the survey that the Bureau of Economic Analysis (BEA) used to collect the data. For the survey, a U.S. business enterprise is categorized as "established" if the foreign parent or its existing U.S. affiliate creates a new legal entity that is organized and begins operating as a new U.S. business enterprise or directly purchases U.S. real estate.<sup>5</sup> A U.S.

business enterprise is categorized as "acquired" if a foreign parent or its existing U.S. affiliate obtains a voting equity interest of 10 percent or more in an existing U.S. business enterprise and continues to operate it as a separate legal entity or if a foreign parent or its affiliate purchases a business segment or an operating unit of an existing U.S. business and organizes it as a new separate legal entity. A U.S. business is also categorized as "acquired" if an existing U.S. affiliate purchases a U.S. business, a segment of a U.S. business, or an operating unit of a U.S. business and merges it into its own opera-

These estimates do not cover the acquisition of additional equity in an existing U.S. affiliate, the

#### Data on Foreign Direct Investment in the United States

In addition to the data on new foreign direct investments presented in this article, BEA collects and publishes two other broad sets of data on foreign direct investment in the United States (FDIUS): Financial and operating data of U.S. affiliates, and balance-of-payments and direct-investment-position data.

The financial and operating data were most recently published in "U.S. Affiliates of Foreign Companies: Operations in 1998" in the August 2000 Survey of Current Business; that article includes a detailed description of the three types of FDIUS data.

The balance-of-payments data and the direct-invest-

ment-position data were published in "The International Investment Position of the United States at Yearend 1999" and "Direct Investment Positions for 1999: Country and Industry Detail" in the July 2000 issue; "Foreign Direct Investment in the United States: Detail for Historical Cost Position and Related Capital and Income Flows, 1999" in the September 2000 issue; and "U.S. International Transactions, Fourth Quarter and Year 2000," in the April 2001

Revised and updated balance-of-payments data and direct-investment-position data will be published in the July and September 2001 issues of the Survey.

Table 5.—Selected Operating	Data of U.S. Businesses	Acquired or Established,	by Industry of U.S.	Business Enterprise,
		1999–2000		

			1999 <sup>r</sup>			2000 <i>p</i>						
	Milli	ons of dolla	ars	Thousands of	Number of hectares	Milli	ons of dolla	ars	Thousands of	Number of hectares		
	Total assets	Sales	Net income	employees	of land owned <sup>1</sup>	Total assets	Sales	Net income	employees	of land owned 1		
All industries	454,012	124,253	895	602.7	582,642	446,838	142,315	7,454	645.5	310,301		
Manufacturing Wholesale trade Retail trade Information Depository institutions Finance (except depository institutions) and insurance Real estate and rental and leasing Professional, scientific, and technical services Other industries	73,715 4,098 5,807 40,257 111,205 164,780 6,604 3,273 44,272	42,219 11,886 10,099 12,276 (P) 13,448 (P) 2,196 20,310	-912 -229 -23 221 20 2,309 67 -194 -362	210.4 45.2 55.5 47.2 J 29.5 I 15.4 179.5	92,156 1,089 (P) 50 235 1,239 4,401 (P) 482,066	143,857 6,163 6,831 41,235 11,506 175,930 4,741 30,351 26,224	57,515 12,579 8,508 13,063 (P) 19,337 (P) 9,738 19,967	3,724 239 -62 -345 (P) 2,307 (P) 628 790	173.2 27.2 69.5 47.7 G 41.9 G 70.8 210.9	207,939 570 (P) 1,392 (P) 116 4,506 (P) 95,088		

D Suppressed to avoid disclosure of data of individual companies. Preliminary.

porting year. For newly established businesses, data are projections for the first full year of oper-

<sup>5.</sup> The number of new U.S. companies established is not equivalent to the number of "greenfield" investments, which typically refers to the construction of new plants or other business facilities. First, direct purchases of U.S. real estate—which often involve purchases of existing office buildings, hotels, retail stores, shopping centers, or other commercial property—are included in the "established" measure but are not considered "greenfield" investments. Second, new plants that are built by existing U.S. affiliates are considered "greenfield" investments, but they are included in the "established" measure only if the new plants are set up as separate legal entities.

One hectare equals 2.471 acres. Thus, for all industries, the number of acres of land owned in 1999 and 2000 were 1,439,708 and 766,754, respectively.

Size ranges are given in employment cells that are suppressed. The size ranges are: A—1 to 499; F—500 to 999; G—1,000 to 2,499; H—2,500 to 4,999; I—5,000 to 9,999; J—10,000 to 24,999; K—25,000 to 49,999; L—50,000 to 99,999; M—100,000 or more. NOTES.—For newly acquired businesses, data cover the most recently completed financial re-

acquisition of an existing U.S. affiliate by one foreign investor from another, or the expansion in the operations of existing U.S. affiliates. Selloffs or other disinvestments are not netted against the new investments. (For information about related BEA data, see the box "Data on Foreign Direct Investment in the United States.")

U.S. businesses that are acquired or established by foreign direct investors and that have total assets of more than \$3 million or that own 200 or more acres of U.S. land are required to file full reports with BEA. In order to reduce reporting burden, smaller U.S. businesses—those having total assets of \$3 million or less and owning less than 200 acres of U.S. land—may file shorter, partial reports.<sup>6</sup>

For the partial reports it receives, BEA estimates the items that are only on the full report and adds these estimates and the reported data from the partial reports to the data from the full reports. Because the businesses that file partial reports are so small, their estimated and reported values have a negligible impact on the published aggregates. For example, in 1999, the total assets of U.S. businesses that filed partial reports were \$426.5 million, less than 0.1 percent of the \$454.0 billion of total assets for all investments.

Although the values for partial reports are negligible, their numbers are significant. For example, BEA received 1,156 partial reports in 1999, compared with 823 full reports. Furthermore, the number of businesses that are subject to partial reporting may be much higher than the number of partial reports BEA actually received, because not

#### Availability of New Investment Data

Summary estimates of the outlays by foreign direct investors to acquire or establish businesses in the United States are presented in this article.

Detailed estimates on the number of investments and investors for 1999 and on investment outlays and selected operating data for the newly acquired or established businesses for 1999 and 2000 will be available on BEA's Web site at <www.bea.doc.gov> by early July; these estimates will also be available on diskette.

Detailed estimates beginning with 1980 are currently available on BEA's Web site and on diskettes. To order the diskettes, call the BEA Order Desk at 1–800–704–0415 (outside the United States, call 202–606–9666).

all of the smaller U.S. businesses acquired or established by foreigners in 1999 filed reports. BEA makes every effort to contact all U.S. businesses that may have been newly acquired or established by foreigners, but it must concentrate its limited resources on ensuring compliance with reporting requirements by larger businesses.

Of the 823 full reports filed in 1999, 565 were for investments to acquire U.S. businesses, and 258 were for investments to establish new U.S. businesses. For 2000, BEA estimates that 890 businesses will have filed full reports by the time the revised estimates are published next year.<sup>7</sup>

The number of full reports by size of outlay is shown in the table below. For 2000, as is usually

	1998	1999 <sup>r</sup>	2000 <i>p</i>
Total	927	823	890
\$5 billion or more	6	9	11
\$2 billion-\$4.999 billion	8	14	10
\$100 million-\$1.999 billion	154	157	197
Less than \$100 million	759	643	672

the case for the preliminary estimates, reports covering virtually all of the largest investments have already been filed. Accordingly, among the four size classes shown, the numbers for the three largest classes represent the number of reports actually received; the number for investments of less than \$100 million includes an estimate of the number of late reports that will be received before the revised estimates are published.

The number of new investments for 1998–2000 is not comparable with the number of new investments for 1980–97, because the criterion for filing full reports was raised from \$1 million in total assets in 1980–97 to \$3 million in 1998. The incomparability affects only the total number and the number in the smallest size class. In addition, prior to 1998, the values for new investments did not include estimated values for partial reports. Because these estimated values would have been negligible, the previously published values for 1980–97 are reasonably comparable with those for 1998 forward.

Tables 6 and 7 follow.



<sup>7.</sup> Each year, BEA continues to receive survey reports after the preliminary estimates are published. To make the preliminary estimates as accurate as possible, BEA augments the reported data with estimates for late reports. An estimate is made for each of the data items covered by the survey, and these estimates cover both full and partial reports. BEA also estimates the number of full reports, but not the number of partial reports because the latter number may fluctuate significantly from year to year.

<sup>6.</sup> Copies of the full report (BE–13) and the partial report (BE–13, Supplement C) are on BEA's Web site at <www.bea.doc.gov/bea/surveys.htm>.

Table 6.—Investment Outlays by Type of Investment and Investor, by Industry of U.S. Business Enterprise, 1999–2000 [Millions of dollars]

			1999 *		2000 p									
		By type of	investment	By type of	of investor		By type of	investment	By type o	f investor				
	Total	U.S. businesses acquired	U.S. businesses established	Foreign direct investors	U.S. affiliates	Total	U.S. businesses acquired	U.S. businesses established	Foreign direct investors	U.S. affiliates				
All industries	274,956	265,127	9,829	120,878	154,078	320,858	316,461	4,396	102,935	217,923				
Manufacturing	73,122	72,447	675	10,809	62,313	144,871	143,115	1,756	36,344	108,527				
Food Beverages and tobacco Textiles, apparel, and leather products Wood products Paper	859 1,417 291 ( <sup>D</sup> ) 162	1,416 (D) (D) 162	(D) 1 (D) (D) (*)	(D) (D) (*) (*)	858 (D) (D) (D) (D) 162	4,121 (D) (D) (D)	4,121 (D) (D) (D)	(P) 0 0 0	(P) (P) (P) (P)	(D) (D) (D) (D) 7				
Printing and related support activities Petroleum and coal products	1,691 158	1,691 158	(*) 0	(Ď) 0	( <sup>D</sup> ) 158	(D) (D)	(D) (D)	0	(Þ) 0	0 ( <sup>D</sup> )				
Chemicals  Basic chemicals Resins and synthetic rubber, fibers and filaments Pharmaceuticals and medicines Soap, cleaning compounds, and toilet preparations Other	5,703 ( <sup>D</sup> ) 571 104 6 ( <sup>D</sup> )	(D) (D) (D) 104 (*) (D)	(P) 2 (P) 0 6	721 2 (D) (D) (*) (E)	4,982 (D) (D) (D) 6 99	14,060 1,947 ( <sup>D</sup> ) 7,445 ( <sup>D</sup> ) 3,398	(P) (P) (P) 7,445 (P) 3,398	(D) (D) 0 0 0	465 0 0 (P) (P) 168	13,595 1,947 ( <sup>D</sup> ) ( <sup>D</sup> ) 3,231				
Plastics and rubber products Nonmetallic mineral products Primary and fabricated metals Primary metals Fabricated metal products	3,638 3,175 3,929 2,542 1,388	(D) 3,170 3,874 (D) (D)	(D) 5 55 (D) (D)	(D) (D) 1,900 1,880 20	(D) (D) 2,029 662 1,367	2,540 6,539 788 321 467	2,540 6,539 687 321 366	0 0 100 0 100	(D) 0 164 (D) (D)	(D) 6,539 623 (D) (D)				
Machinery Agriculture, construction, and mining machinery Industrial machinery Other	13,941 ( <sup>D</sup> ) 105 ( <sup>D</sup> )	13,930 ( <sup>D</sup> ) 104 ( <sup>D</sup> )	11 9 1 1	128 (D) (D) (D)	13,813 (D) (D) (D)	1,048 (D) (D) 674	1,043 (D) (D) (D) 674	5 0 5 0	(D) (D) (D) (D)	(P) 0 0 (P)				
Computers and electronic products Computer and peripheral equipment Communications equipment Audio and video equipment Semiconductors and other electronic components Navigational, measuring, and other instruments Magnetic and optical media	30,601 (P) 7,563 (P) 20,793 1,873 53	30,595 (P) 7,560 (P) 20,792 1,872 53	6 (*) 3 2 (*) 1	4,473 3 (P) 2 (P) 1,183 (P)	26,128 (D) (D) (D) (D) (D) 690 (D)	43,945 (P) 19,827 (P) 20,163 2,889 2	(D) (P) 19,827 (D) (P) 2,889 0	(P) (P) 0 0 (P) 0 2	20,292 (P) (P) (P) 17,533 (P) 0	23,653 (P) (D) (P) 2,631 (P) 2				
Electrical equipment, appliances, and components Transportation equipment Motor vehicles, bodies and trailers, and parts Other Furniture and related products Miscellaneous manufacturing	4,247 2,786 2,256 530 ( <sup>D</sup> ) 433	4,245 (D) (D) 526 (D) (D)	3 (P) (P) 3 8 (P)	(P) (D) (D) 3 (D) (D)	(D) (D) (D) 527 11 (D)	8,287 2,700 (P) (P) (P) 1,412	8,287 2,650 (D) (D) (P) 1,412	0 51 ( <sup>D</sup> ) ( <sup>D</sup> ) 0	(P) (P) (P) 0 0 (P)	(D) (D) (D) (D) (D) (D)				
Wholesale trade Motor vehicles and motor vehicle parts and supplies Professional and commercial equipment and supplies Electrical goods Other durable goods Petroleum and petroleum products Other nondurable goods	(D) (D) 642 156 357 (D) 1,656	2,726 ( <sup>D</sup> ) 642 ( <sup>D</sup> ) 348 0 1,588	(P) 0 (*) (P) 9 (P) 68	(P) 0 (P) 31 49 0 (P)	(P) (D) (D) 125 309 (D) (D)	<b>7,486</b> 0 177 393 427 0 6,488	7,326 0 (P) (P) (P) 0 6,486	159 0 (P) (P) 0 0 2	(P) 0 (P) 9 (P) 0 (P)	(P) 0 (P) 385 (P) 0 (P)				
Retail trade Food and beverage stores Other	<b>3,458</b> 0 3,458	<b>3,448</b> 0 3,448	10 0 10	210 0 210	<b>3,249</b> 0 3,249	(D) 0 (D)	(D) 0 (D)	<b>0</b> 0 0	<b>509</b> 0 509	( <sup>D</sup> ) 0 ( <sup>D</sup> )				
Information Publishing industries Motion pictures and sound recording industries Broadcasting and telecommunications Broadcasting, cable networks, and program distribution Telecommunications Information services and data processing services	90,855 (D) (D) 78,202 (D) (D) (D)	90,159 (D) (D) (D) (D) (D) (D)	696 (D) (D) (D) (D) (D) (D)	77,671 (P) (D) (P) 0 (P) 112	13,184 7,668 45 (D) (D) (D) (D) (D)	62,198 9,387 (P) (D) 0 (P) 12,502	61,548 (P) (D) (D) (D) 0 (P) 12,502	(P) (D) (D) (D) (D) (P) (*)	11,663 2,854 (P) 754 0 754 (P)	50,535 6,533 (P) (D) 0 (P) (P)				
Depository institutions	(D)	<b>(</b> D)	(D)	(D)	<b>(</b> D)	<b>(</b> D)	(D)	(D)	(D)	<b>(</b> D)				
Finance (except depository institutions) and insurance	<b>46,380</b> 6,073 40,307	<b>43,180</b> 2,877 40,303	<b>3,200</b> 3,195 4	<b>8,381</b> 3,459 4,922	<b>37,999</b> 2,614 35,385	<b>44,117</b> 26,942 17,175	<b>44,000</b> 26,827 17,172	118 114 3	19,780 (D)	24,337 (D) (D)				
Real estate and rental and leasing Real estate Rental and leasing (except real estate)	5,206 (D) (D)	(D) (D) (D)	(D) (D) (D)	1,308 (D)	3,899 (D) (D)	3,197 (D) (D)	(D) (D) (D)	(D) (D) (D)	<b>56</b> 55 2	3,141 (D) (D)				
Professional, scientific, and technical services Architectural, engineering, and related services Computer systems design and related services Management, scientific, and technical consulting Other	9,366 (D) 6,558 (D) 1,049	9,166 (P) 6,493 (P) 927	199 (P) 65 (P) 122	2,049 (P) 488 (P) (D)	7,317 121 6,070 ( <sup>D</sup> )	31,999 (P) (P) 15,507 9,168	(P) (P) 7,113 (P) 9,168	(P) 0 (P) (P) 0	18,919 (P) (P) 14,629 1,033	13,080 (D) (D) 877 8,135				
Other Industries  Agriculture, forestry, fishing, and hunting Mining Utilities Construction Transportation and warehousing Management of nonbank companies and enterprises Administration, support, and waste management Health care and social assistance Accommodation and food services Accommodation Food services and drinking places Miscellaneous services	32,680 403 2,957 (P) 4,526 3,087 2,652 0 2,473 (P) (D) 328	31,395 299 2,327 (P) (D) 4,511 2,997 (P) 0 2,469 (P) (P) (P) (P)	1,285 105 630 (P) 15 90 (P) 0 3 3 3 (P)	19,903 95 1,472 (P) (P) (P) (P) (P) 23 (P) 26	12,777 308 1,484 (P) 1,478 (P) (P) (P) (P) (P) (P) (P) (P) (P) 301	23,283 (D) 7,046 7,907 (D) 2,266 (D) 4,048 0 700 (D) (D) (D)	23,238 (P) 7,046 7,907 (P) (D) 0 4,048 0 (D) (P) (P) (P) 637	45 (*) 0 0 0 0 (P) (P) 0 0 (P) (P) 0 0 0	12,616 (*) (P) 4,117 (D) (P) (P) 2,021 (P) (P) (P) (P) (P)	10,666 (P) (P) (3,790 (P) (P) (O 2,027 (P) (P) (P) (P) (P)				

 $<sup>(\</sup>sp{*})$  Less than \$500,000.  $^{\rm D}$  Suppressed to avoid disclosure of data of individual companies.

P Preliminary.
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Table 7.1.—Investment Outlays, Country of Ultimate Beneficial Owner by Industry of U.S. Business Enterprise, 1999 [Millions of dollars]

[Millions of dollars]																	
					Man	ufacturing											
	All industries	Total	Food	Chemicals	Primary and fab- ricated metals	Of which	Computers and elec- tronic products	Electrical equip- ment, appli- ances, and compo- nents	Trans- portation equip- ment	Whole- sale trade	sale Helali trade trade	Informa- tion	Depository institutions	Finance (except deposi- tory in- stitu- tions) and in- surance	Real estate and rental and leasing	Professional, scientific, and technical services	Other industries
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)
All countries	274,956	73,122	859	5,703	3,929	13,941	30,601	4,247	2,786	<b>(</b> D)	3,458	90,855	(D)	46,380	5,206	9,366	32,680
Canada	9,271	3,515	(D)	(D)	(D)	43	881	(*)	652	147	(D)	(D)	0	(D)	757	( <sup>D</sup> )	2,082
Europe Austria Belgium Denmark Finland France  Germany Ireland Italy Liechtenstein Luxembourg	196,288 (P) 1,107 (P) 330 23,750 21,514 (P) 6,430 (*)	46,973 (P) (P) (P) (P) 17,479 5,758 (P) (P) 0	759 0 0 (P) 0 (*) (P) 0 0 (*)	5,131 0 0 0 0 (P) 382 0 (*) 0	1,716 1 0 0 (P) (P) (P) (P) (P) 0	13,876 0 (*) (P) 0 (P) 198 0 (P) 0	14,173 (P) (P) (P) (P) (P) (P) 0 0	607 0 0 (*) (P) (P) 0 0 (*)	2,026 0 3 0 (P) (P) 0 (*)	2,252 1 (*) 0 (D) 56 (*) (D)		78,288 0 0 (P) (P) (P) 0 0 0	(P) (P) (O) (O)	(P) (P) (P) (P) (P) (P) (P) (P) (*) (O)	3,535 (*) (*) (*) (*) 6 1,941 1 (*) 0	3,718 2 (P) 1 0 (P) 252 (*) 0	27,406 0 (*) 0 2 4,273 3,548 90 (P) (P)
Netherlands  Norway Spain Sweden Switzerland United Kingdom Other	22,265 15 575 1,909 7,512 109,226 110	1,360 2 (D) (D) 273 14,460 (D)	(P) 0 0 (P) (P) 0	0 0 ( <sup>D</sup> ) 0 516 5	(D) 0 0 0 (D) 1,177 0	(*) 0 1 0 (P) 838 0	(P) 0 (*) (P) 3 7,800 0	0 0 0 (P) (P) 341 (*)	0 0 (*) 0 1,836	(D) (D) (D) 0 50 189 0	(D) 0 0 (D) (D) (*)	(P) 0 0 (P) 69,781 0		(D) 0 0 0 1,295 3,639 (D)	(*) 0 (D) (D) (D) (D) (E)	0 0 0 (D) (D) 2,247 0	(D) (*) (D) 1,172 16,256 (D)
Latin America and Other Western Hemisphere	33,046	( <sup>D</sup> )	( <sup>D</sup> )	1	1,534	(*)	( <sup>D</sup> )	( <sup>D</sup> )	(*)	21	( <sup>D</sup> )	(D)	(D)	5,060	( <sup>D</sup> )	5	1,287
South and Central America Brazil Mexico Panama Venezuela Other	1,622 (D) (D) (D) 0 (D)	(D) (D) (D) (D) 0 0	(D) 0 (D) 0 0	(*) 0 (*) 0 0	(D) (D) (D) (D) 0 0	(*) 0 (*) 0 0	(*) 0 (*) 0 0	(*) 0 (*) 0 0	(*) 0 (*) 0 0	5 0 5 0 0	(D) 0 (D) 0 0	(*) 0 (*) 0 0		(*) (*) (*) 0 0	19 0 19 0 (*)	(*) 0 (*) 0 0 (*)	(P) (*) (D) 0 0
Other Western Hemisphere Bahamas Bermuda Netherlands Antilles United Kingdom Islands, Caribbean Other	31,424 12 (P) (D) 5,571 (D)	(D) (*) (D) (D) (D)	(*) 0 0 0 (*)	1 0 1 0 0	(P) (*) (P) 0 0	0 0 0 0 0	( <sup>D</sup> ) 0 ( <sup>D</sup> ) 0 2 0	(D) 0 (D) 0 0	(*) 0 0 0 0 (*)	17 (*) (D) (D) 1 (*)	(*) 0 0 0 (*)	(D) 0 (P) 0 5 0	0 0 0 0 0	5,059 0 (P) (*) (D) 0	(D) (D) (*) 0 (D) 0	5 0 0 5 (*)	(D) (D) (D) (D) (D) (D)
Africa	(D) (D) (D)	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	(D) (D) 0	<b>0</b> 0 0	<b>0</b> 0 0	0 0 0	<b>0</b> 0 0	(D) (D) 0	(*) 0 (*)	(D) 0 (D)
Middle East Israel Kuwait Lebanon Saudi Arabia United Arab Emirates Other	848 (P) (D) (D) 116 (P) 471	(D) (D) 0 0 2 0 (D)	(*) (*) 0 0 0	(P) (*) 0 0 0 0 (P)	2 0 0 0 2 0 0	1 1 0 0 0 0	(*) 0 0 0 0	0 0 0 0 0	0 0 0 0 0	(P) (*) 0 (*) (*) (*) 0 (P)	3 1 (*) 0 3 0	(P) (P) 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	211 2 (P) 0 111 (P) 0	(*) (*) 0 0 0	(P) (*) 0 (P) 0 1 (P)
Asia and Pacific  Australia China Hong Kong Indonesia Japan Korea, Republic of Malaysia New Zealand Philippines Singapore Taiwan Other	15,100 (P) (P) 297 0 11,696 9 3 (*) (*) (*) 150 118	4,586 (P) (P) 9 0 4,534 7 (*) 0 (*) 11 5 (*)	555 0 0 0 0 555 0 0 0 0	246 (*) 0 0 246 0 (*) 0 0	(P) 0 0 0 0 (P) (*) 0 0 0 2 0 0 (*)	21 (*) 0 0 20 0 0 0 (*) 0	(P) 0 (*) 0 0 (P) 0 0 0 0 0 (*)	(P) 0 0 0 0 (*) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	108 0 (P) 0 0 90 0 0 0 (P) 0	314 (*) (*) (*) (*) (*) (*) (*) (*)	230 0 0 3 0 224 0 0 0 0 0 3 3 0	3,414 (P) (*) (*) 0 (P) (*) 0 0 0 0 4 (P)	0	661 (*) (*) 0 0 661 0 0 0 (*) (*)	198 8 0 (P) 0 81 (*) 0 (*) 0 (P) 2 0		210 (P) 0 (P) 0 170 1 (*) 0 0 (*) (*)
United States 1	(D)	(D)	0	(D)	0	0	0	0	0	(*)	0	0	0	(D)	0	1	<b>(</b> D)
Addenda: European Union (15) 2 OPEC 3	188,751 215	46,689 2	629 0	5,131 0	1,641 2	13,858 0	14,170 0	579 0	2,026 0	2,201 (*)	( <sup>D</sup> )	74,088 0	(P) 0	18,700 0	3,517 210	3,284 0	26,222 1

<sup>(\*)</sup> Less than \$500,000.

Disuppressed to avoid disclosure of data of individual companies.

The United States is shown as the country of ultimate beneficial owner for businesses newly acquired or established by foreign investors that are, in turn, ultimately owned by persons located in the United States (see the box "Key Terms").

The European Union (15) comprises Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland,

Italy, Luxembourg, the Netherlands, Portugal, Spain, Sweden, and the United Kingdom.

3. OPEC is the Organization of Petroleum Exporting Countries. Its members are Algeria, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, the United Arab Emirates, and Venezuela.

NOTE.—Data for 1999 are revised. For investments in which more than one investor participated, each investor and each investor's outlays are classified by the country of each individual ultimate beneficial owner.

Table 7.2.—Investment Outlays, Country of Ultimate Beneficial Owner by Industry of U.S. Business Enterprise, 2000 [Millions of dollars]

					Manu	facturing											
	All industries	Total	Food	Chamiasla	Primary and	Of which:	Computers and elec-	Electrical equip- ment, appli-	Trans- porta-	Whole- sale trade	Retail trade	Informa- tion	Depository institutions	Finance (except deposi- tory in- stitu- tions)	Real estate and rental and	Profes- sional, scientific, and technical	Other industries
			Food	Chemicals	fab- ricated metals	Machinery	tronic products	ances, and compo- nents	tion equip- ment					and in- surance	leasing	services	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)
All countries	320,858	144,871	(D)	14,060	788	1,048	43,945	8,287	2,700	7,486	(D)	62,198	(D)	44,117	3,197	31,999	23,283
Canada Europe	27,536 244,705	18,753 87,000	(D)	( <sup>D</sup> )	(D)	(*)	13,236 5,329	(D)	( <sup>D</sup> )	83 6,983	(D)	3,758 55,506	(D)	1,299 40,688	86 2,249	1,064 30,177	2,447 20,144
Austria Belgium Denmark Finland France	73 4,459 (P) (P) 26,508	(D) (D) (D) (D) (D) (D) 3,253	(P) 0 (P) 0 0 (P)		(D) 4 0 0	( <sup>D</sup> ) 0 5 0 0 ( <sup>D</sup> )	0 (D) (D) (D) (D)	0 0 0 0 (P)	2,043 0 0 0 0	0,983 0 44 0 0	0 0 0 0 (P)	0 (P) 0 (P)	(P) 0 0 0 0	(P) 0 (P) 0 0 (P)	(D) 0 0 0	0 2 0 (P) 16,090	20,144 0 (D) 0 0 1,422
Germany Ireland Italy Liechtenstein Luxembourg Netherlands	16,887 ( <sup>D</sup> ) 1,882 0 ( <sup>D</sup> ) 47,909	6,234 868 ( <sup>D</sup> ) 0 ( <sup>D</sup> ) 28,292	0 (P) (P) 0 0 (P)	4,887 (D) 0 0 (D) 2,835	( <sup>D</sup> ) 0 0 0 0 100	(P) 0 (P) 0 0	(P) 0 0 0 0 (P)	0 0 0 0 0 (D)	(D) 0 0 0 0	5 (D) 0 0 0 (D)	(P) 0 (P) 0 0 (P)	1,005 ( <sup>D</sup> ) 0 0 0 720	0 0 ( <sup>D</sup> ) 0 0	3,777 0 ( <sup>D</sup> ) 0 0 ( <sup>D</sup> )	711 0 0 0 0 0 (D)	(D) 0 0 0 0	1,942 (P) (P) 0 0 2,043
Norway Spain Sweden Switzerland United Kingdom Other	(D) (D) 1,322 22,485 107,666 424	(D) 0 620 3,239 37,258 (D)	0 0 0 (P) (P) 0	0 0 0 (D) (D)	(D) 0 (D) 0 406 0	0 0 (P) (D) 489 0	0 (P) 1,201 563 (P)	0 0 0 (D) (D)	0 0 0 0 ( <sup>D</sup> )	0 0 ( <sup>D</sup> ) ( <sup>D</sup> ) 515 0	0 0 0 (D) (D)	0 (D) (D) (D) 42,900 0	0 0 0 0 ( <sup>D</sup> )	0 0 0 ( <sup>(D)</sup> ) 2,719 0	0 0 0 ( <sup>D</sup> ) 24 (*)	0 0 ( <sup>D</sup> ) 15 10,490 0	0 (P) (P) (P) (P) 12,157 (P)
Latin America and Other Western Hemisphere	13,072	(D)	0	(D)	0	0	(D)	<b>(</b> D)	0	0	506	(D)	0	(D)	635	0	9
South and Central America Brazil Mexico Panama Venezuela Other	(D) 2 (D) 0 71 (*)	(D) 0 (D) 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0	(D) 0 (D) 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	73 2 0 0 71 (*)	0 0 0 0 0	0 0 0 0 0
Other Western Hemisphere Bahamas Bermuda Netherlands Antilles United Kingdom Islands, Caribbean Other	(D) (D) 8,783 0 1,101	(D) 0 (D) 0 0	0 0 0 0	(D) 0 (D) 0 0	0 0 0 0 0	0 0 0 0 0	(D) 0 (D) 0 0	(D) 0 (D) 0 0	0 0 0 0	0 0 0 0	(D) 0 0 (D) 0	(D) 0 (D) 0 (D) 0 (D)	0 0 0 0 0	(D) 0 (D) 0 0	562 0 0 0 562 0	0 0 0 0 0	9 (P) 0 0 (P) 0
Africa South Africa Other	(D) (D) 0	1 1 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	<b>0</b> 0 0	(D) (D) 0	<b>5</b> 5 0	(D) (D) 0	<b>0</b> 0 0
Middle East Israel Kuwait Lebanon Saudi Arabia United Arab Emirates Other	(D) 555 2 0 (D) (D) (D)	(D) (D) 2 0 0 0 (D)	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	(P) 0 0 0 0	2 0 2 0 0 0	0 0 0 0 0	0 0 0 0 0	0 0 0 0 0	(P) 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	(P) 0 0 0 0 (P) 5	0 0 0 0 0	(P) 0 0 0 (P) 0
Asia and Pacific  Australia China Hong Kong Indonesia Japan Korea, Republic of Malaysia New Zealand Philippines Singapore Taiwan Other	33,278 (P) (D) 522 0 25,343 0 0 0 0 (P) 209	29,014 (P) (P) (P) (P) (P) (P) (P) (P) (P) (P)	0 0 0 0 0 0 0 0 0 0	(P) 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	(P) 0 (P) 0 0 0 0 0 0 0 0 0	(P) 0 0 (P) 0 (P) 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	(P) 0 0 0 0 0 (P) 0 0 0 0 0 0 0 0	420 (P) 0 (P) 0 (P) 0 (P) 0 0 0 0 0	(P) 0 0 0 0 0 (P) 0 0 0 0 0 0 0	985 0 0 0 985 0 0 0 0 0	(P) 0 0 0 0 (P) 0 0 0 0	(P) 0 0 0 0 (P) 0 0 0 0 0	206 0 (*) 0 206 0 0 0 0 0	(P) 0 0 0 0 (P) 0 0 0 0 0 0 0	663 (P) 0 (P) 0 (P) 0 0 0 0 0 5 (P)
United States <sup>1</sup>	( <sup>D</sup> )	0	0	0	0	0	0	0	0	0	0	0	0	( <sup>D</sup> )	( <sup>D</sup> )	0	( <sup>D</sup> )
Addenda: European Union (15) 2 OPEC 3	222,002 90	83,595 ( <sup>D</sup> )	( <sup>D</sup> )	9,452 0	631 0	819 0	4,128 0	( <sup>D</sup> )	2,645 0	6,972 0	(D) 0	50,890 0	( <sup>D</sup> )	27,012 0	2,240 78	30,162 0	19,224 ( <sup>D</sup> )

<sup>(\*)</sup> Less than \$500,000.

D Suppressed to avoid disclosure of data of individual companies.

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