

Briefing Paper

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Prepared for
The US-China Economic and Security Review Commission

Field Investigation:
The Impact of U.S.-China Trade & Investment
on Pacific Northwest Industries
Seattle, Washington
October 14, 2004

Executive Summary

- From August 2000 to August 2004, the United States has lost a far larger share of its Private Sector jobs and its Manufacturing jobs -- and seen the smallest gains in Private Services-providing jobs -- than at any other four year period since the 1930s.
- Washington has suffered four consecutive years of job losses for only the third time since World War II demobilization; the recovery now may be far more difficult. Washington has -43,000 fewer private sector jobs -- including -3,100 fewer professional and technical services jobs -- than it had four years ago with all net job losses in the Seattle metro area.
- Productivity is strong but production is being displaced by a record tide of net imports, particularly from China with which the US has a near six-to-one imbalance and a deficit over -\$12 billion/month. Concerns for global firms moving production from Washington to China are fundamentally different from the worries 20 years ago that Washington firms could not compete with Japanese firms.
- The global trade deficit is the worst on record and, since 2002 has included the first deficits in Advanced Technology Products and in 2004 the first-ever deficit in technology goods AND services. China now accounts for one-third of the US deficits in traded manufactured goods and for the entire US deficits in technology trade.
- The Port of Seattle has a global export deficit of -\$30 billion in 2004; a deficit with China of over -\$12 billion. The port's global imbalance of imports to exports is 3.4-to-1 and the imbalance with China is over 7-to-1.
- For the first time, in 2003 Washington joined all other states in trade deficit with China. China accounts for 9.4% of Ohio's exports with a recent decline in airplane exports offset with increases in agricultural crops and scrap.
- Washington's declining global trade surplus displaced another -28,000 jobs in 2003 with trade still adding only about 67,860 jobs and all 11,300 of the net jobs previously associated with China trade lost.
- The Washington industries featured in today's hearing provide are among those most adversely affected by current China trade, there are indications that all goods and services industries capable of being exported -- or imported -- are facing similar, rapidly escalating effects.

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Introduction:

From August 2000 to August 2004, the United States lost a far larger share of its Private Sector jobs and its Manufacturing jobs than at any other four year period since the 1930s. The US also suffered the smallest gain in the growth of Private Services-providing jobs since data were first collected in 1939. Despite near record monetary and fiscal policy stimulus, industrial and particularly manufacturing output has been extraordinarily weak.

Fortunately, productivity growth has remained strong. Unfortunately, US production has been displaced by an ever-rising record tide of net imports, particularly from China with which the US has an imbalance of nearly six-to-one imports-to-exports and a trade deficit of over \$12 billion each month. The global US Current Accounts deficit set a new record of near -\$531 billion in 2003 and is on a track to exceed -\$630 billion in 2004. The overall deficit in globally traded goods and services has reached a record -5.4% drag on real Gross Domestic Product -- compared with a -2.5% drag reached at the height of "competitiveness" concerns in 1986.

The Manufacturing trade deficit is far and away the worst on record and, since 2002, has included the first ever recorded global deficits in Advanced Technology Products. This year the US will suffer its first ever recorded trade deficit in technology goods AND services. China accounts for one-third of the US deficits in traded manufactured goods and for the entire US deficits in technology trade. The US global surplus in traded services has been generally declining for seven years to levels now well-below those reached in 1992. The US surplus with China in Software and Information Services has grown in recent years but reached a mere \$169 million in 2002 -- the last year for which data are available.

Using the formula developed by the Department of Commerce, 9,500 US workers were needed to produce each \$1 billion of tradable goods and services in the year 2002 and, with productivity growth, about 9,000 workers were needed to produce each \$1 billion of output in 2003. This suggests that the worsening balance of net imports of goods displaced about another -360,000 US jobs (for a total of about -4,944,700 jobs) in the more highly productive and therefore higher-wage goods sectors in 2003. Washington's global trade surplus appears to have fallen from \$10.1 billion in 2002 to \$7.5 billion in 2003. It is therefore reasonable to conclude that almost -28,000 jobs in Washington were displaced by the shrinking surplus between 2002 and 2003 as trade's total addition to Washington's jobs fell from 95,840 to 67,860.

Applying the same formula to the worsening US trade deficits with China suggests they are responsible for the loss of about another -137,500 tradeable-goods jobs in 2003 for a total loss of -1,116,000. By this formula, Washington's first-ever deficit with China shifted all of the 11,300 net jobs previously created through trade with China out of the state's traded-goods sectors in 2003. Washington now has a small net loss (or displacement) of jobs in the goods-producing sectors due to trade with China.

Washington's Recent Job Stagnation:

Although growing moderately in 2004, Washington has suffered a net loss of jobs over the past four year period for only the third time since World War II demobilization. The other times this occurred, in the early 1970s and early 1980s, were followed by soaring job growth as dramatic increases in Federal fiscal stimulus (budget deficits) spurred skyrocketing consumer spending on Washington-produced goods and services. The US' Current Account was roughly balanced in the 1970s but the deficit rose to -\$94 billion in 1984 as the trade deficit rose to the record level of -2.1% of GDP.

Today's concern is that with Federal fiscal and monetary policies now expected to become *less* stimulative in coming months and the Current Account deficit worsening sharply on track to exceed -\$650 billion, -5.6% of GDP, Washington is uncertain of a strong rebound in production and jobs. Total industrial and manufacturing production increases in the US during the first 33 months of the current cyclical economic recovery have been -- by far -- the weakest on record.

Concerns are compounded because the nature of competition for production and jobs has changed fundamentally. During the 1980s, the concern was that even with similar labor and regulatory costs, US firms could not compete with Japanese firms. Today's principal concern is NOT between firms, which have in any case become increasingly trans-national. The concern today is largely over the location decisions for production and job creation within these global firms facing the enormous differentials in the cost of labor, regulatory and living standards in Washington and other areas of the world -- particularly China.

Washington has a net loss of -43,000 private sector jobs (-1.9% of the total) between August, 2000 and August, 2004. Washington lost -71,000 manufacturing jobs (-21% of the total) that, due to higher productivity rates, pay an average of 48% more than the state's average wage. Durable manufacturing sectors suffered even worse losses (-24%) and pay 55% more than average wages. Even Professional and Technical Services, which pay 29% higher than average wages, lost -2.2% of their jobs in the state.

Washington's net job losses in the past four years have come entirely within the Seattle metropolitan area which has lost -5.5% of its jobs. The downturn in Spokane and particularly in Tacoma were moderate with a return to previous job totals in 2003 and further growth in 2004.

Washington has fewer jobs today than four years ago in every major industry sector except Construction, Finance, Health Care, Leisure and (State & Local) Government -- which face little if any foreign competition. That is, over the past four years Washington has lost jobs in both goods-producing industries and in service-providing industries that can be exported or imported. The Manufacturing sector has seen the worst job losses (-21%,) particularly in the most highly productive, high wage durable-goods industries (-24%) such as Aluminum (-74% decline,) Computer and Electronic products (-34% loss,) and Aerospace (-28%.) Key non-durable industries have also suffered severe losses, particular Fruit and Vegetable processors (-28% job loss.)

Each of these industries have faced sharply rising imports from China and elsewhere in recent years and most have faced falling export demand. Furthermore, the mix of imports is increasingly toward the down-stream products that were previously their customers. That is, the aerospace industry is a major customer for Primary and Fabricated Metals, Plastics and Rubber, Computer and Electronic Products including information technologies and software. As the export of Aerospace goods has stagnated nationwide in recent years and declined in Washington, production (and employment) of these products have suffered. These industries will be the focus of the Commission's field hearing.

Over the past four years Washington has also suffered an overall loss in the number of jobs in both Information Services and in Professional and Technical Services. While there have been shifts within these industries -- Software Publishers have added jobs but these are more than offset by losses for Computer System designers -- there is an overall loss in a sector with which the region has long been closely associated. During this period the US services surplus has fallen to its lowest levels since 1991 as the traditional substantial US surplus in Advanced Technology Products has become an equally large deficit that for the first time in 2004 more than offsets the total US surplus in Intellectual Property and other technology services.

Washington's Global and China Trade:

The value of freight through the Port of Seattle appears set to reach \$54.8 billion in 2004 just ahead of the previous peak reached in 1997. The value of exports through the port will remain considerably below levels reached in the early 1990s but import value will be close to the record \$42.8 billion reached in 2000. The imbalance of imports to exports is widening again in 2004 to about 3.4-to-1 leaving the port with an annual export deficit of over -\$30 billion.

Exports to China through the Port of Seattle continued to rise in 2004 and are expected to set a new record of almost \$2 billion. Imports from China are rising even faster, exceeding \$14 billion for a port deficit of exports to China of over -\$12 billion and a ratio of more than 7-to-1 imports to exports.

The Commerce Department collects information on the state origin of finished products for US export. These figures are quite problematic because they do not sort out the value of component parts imported

into the state from other states and countries. There are no official state data whatsoever on imports. The most straightforward method of estimating the final destination of US imports is to simply apportion them equally by state population. Using this method for imports and the available export data, 48 states and the District of Columbia had global trade deficits in 2003. Most state deficits are worsening rapidly, while the two states with surpluses -- Washington and Texas -- have rapidly declining surpluses. Every state has rapidly worsening trade deficits with China in 2003 now including Washington.

Washington's total goods exports declined for the second consecutive year in 2003 to \$34.2 billion, 14.1% of its Gross State Product -- still the highest GSP share in the US and more than double the US average of 6.6%. This is solely a reflection of Washington's historic, but now rapidly changing role as the home of Boeing aircraft and site of much of the company's exports. (Boeing officially moved its headquarters from Seattle to Chicago in 2001.) Transportation Equipment -- almost entirely Boeing-related aircraft and parts -- accounted for 70% of Washington's exports of goods in 1999 and still accounted for 60% in 2003.

It may be of interest to Commissioners that, according to Boeing Corporation's annual reports filed with the Securities and Exchange Commission, the value of the company's gross revenues (not profits) associated with China fell to only \$0.75 billion in 2003 (1.5% of total Boeing revenue) from a peak of \$1.57 billion in 1998. Indeed, the company's total reported revenue associated with China in 2003 is less than in any year since at least 1993. Boeing's 2003 revenues from US public and commercial sources accounted for \$35.12 billion -- 60% of total revenues.

The dollar value of Washington's global exports fell by -2.2% from 2001-2003 although export of non-Transportation goods grew by 12.6%. The state's exports to China grew by 9.6% over the past two years as a -15.0% decline in Transportation exports and a -13.1% decline in Electronics exports were more than offset by a 114.1% increase in the state's export of Crop Production, a 157.1% increase in the export of Waste and Scrap and a 48.9% increase in Processed Foods. Still, with the even stronger surge of imports from China, for the first time, Washington joined all other states with a deficit in traded goods with China in 2003.

Available data do not identify or explain Washington's sudden surge in Crop and Processed Foods exports to the world and to China. Indeed, the available data suggest recent years have been extremely difficult for Washington's farmers with total income from crops barely keeping up with inflation and net farm income falling sharply.

Nevertheless, China remains Washington's third largest export market in 2003 accounting for \$3.2 billion, 9.4%, of the state's exports. Transportation Equipment accounted for 89% of Washington's exports to China in 1999 but for only 56% in 2003. Crop Production accounted for almost no exports to China in 1999 but for 27% of exports in 2003.

China accounted for only 8.8% of Washington's Transportation Equipment exports in 2003, for 5.7% of its paper products and 3.1% of Computers and Electronics exports. But China also accounted for 59.1% of Washington's Waste and Scrap exports, 42.7% of Oil and Gas Extraction exports, and

26.5% of Crop Production exports. Although it is not possible to precisely estimate Washington's imports by industry, it seems quite clear from the total US import data that Washington enjoys a rising surplus of net exports to China for Crop Production, Oil and Gas, and Waste and Scrap while facing a rapidly declining surplus in Transportation Equipment and large net imports in virtually all other manufacturing and goods producing sectors including information technologies.

Although state data do not exist, it seems highly probable from the US data that Washington enjoys a small and growing surplus in the global and China trade of software. However, this small surplus can be expected to face increased challenge in the years immediately ahead for the same reasons that have long faced goods producers.

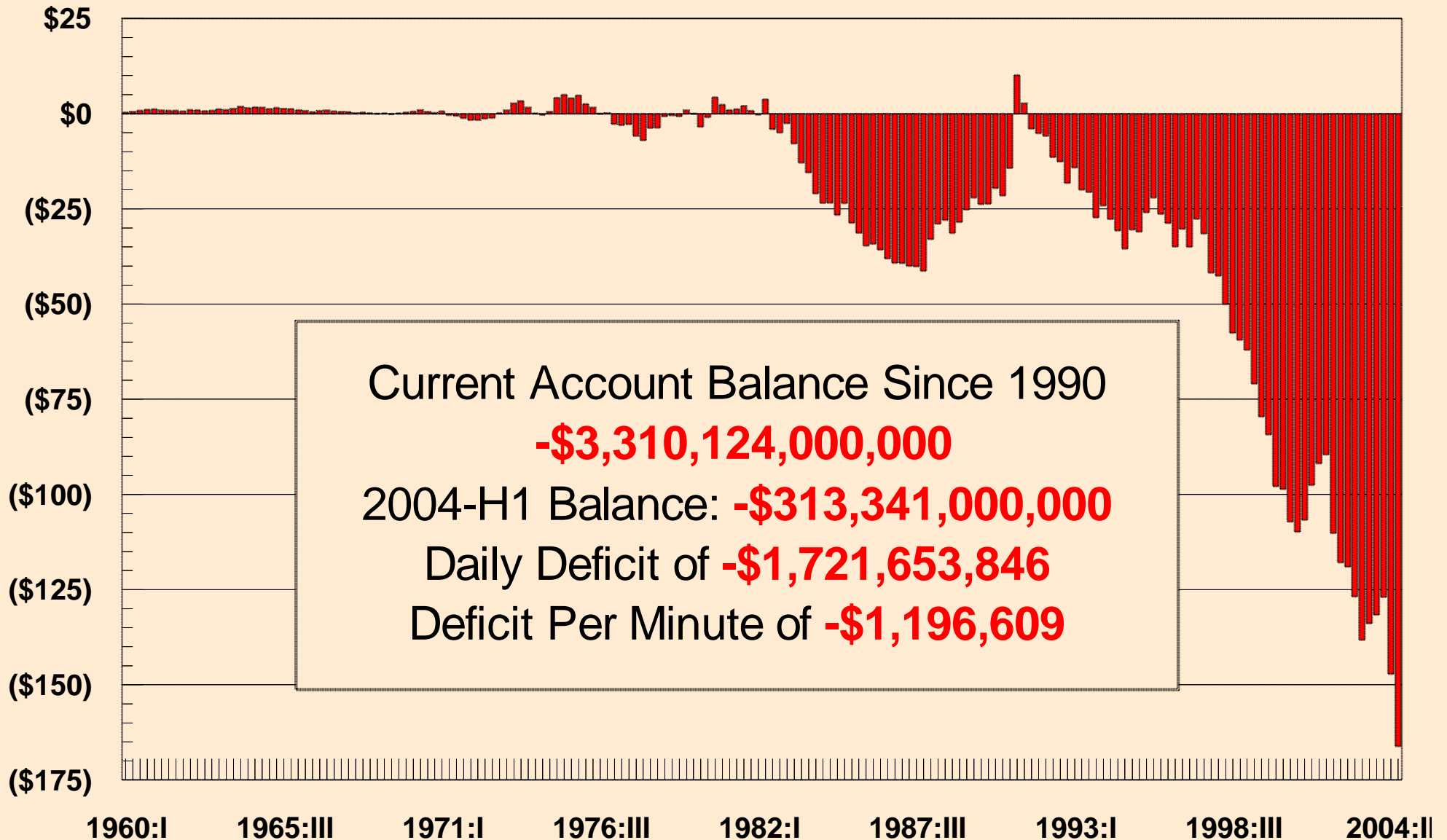
Everyone understands, of course, that lowering the price of component inputs of goods and services lowers firms' cost of production and can improve revenue or allow them to lower prices to improve price competitiveness. And every consumer appreciates lower prices for products they want to buy. Unfortunately, the capabilities of modern information technologies now allow large global companies to make or buy most goods and services wherever living standards are lowest while continuing to sell in Washington and elsewhere. Those who believed that higher aggregate levels of productivity in Washington and throughout the US could forever support wages and living standards far above those in Mexico and China have been proven wrong by chronic and worsening trade deficits.

Those who believe that only low skilled manufacturing jobs and lightly capitalized industries face price-competition from the world's leading firms that now produce cutting-edge goods and services in China face a similar awakening. The recent history in Washington is a useful example of the new challenges facing policy-makers and the American standard of living.

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Worst Ever US Losses in Current Accounts

\$ Billion: US Quarterly Balances in All Global Current Accounts



Current Account Balance Since 1990

-\$3,310,124,000,000

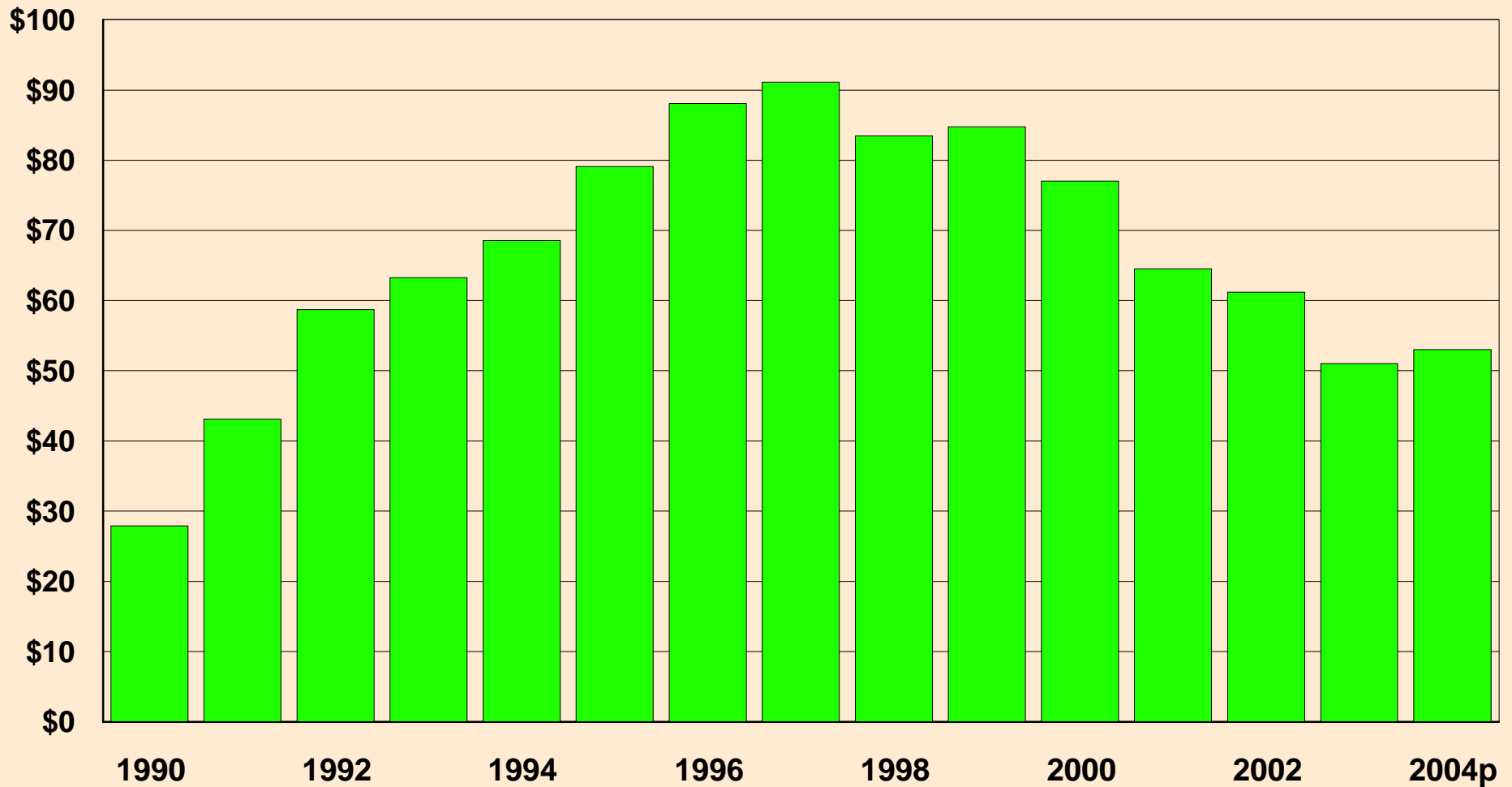
2004-H1 Balance: **-\$313,341,000,000**

Daily Deficit of **-\$1,721,653,846**

Deficit Per Minute of **-\$1,196,609**

US Surplus In Services Trade: Down to Lowest Levels since 1991

\$Billion: Annual US Surplus in Global Trade of Services

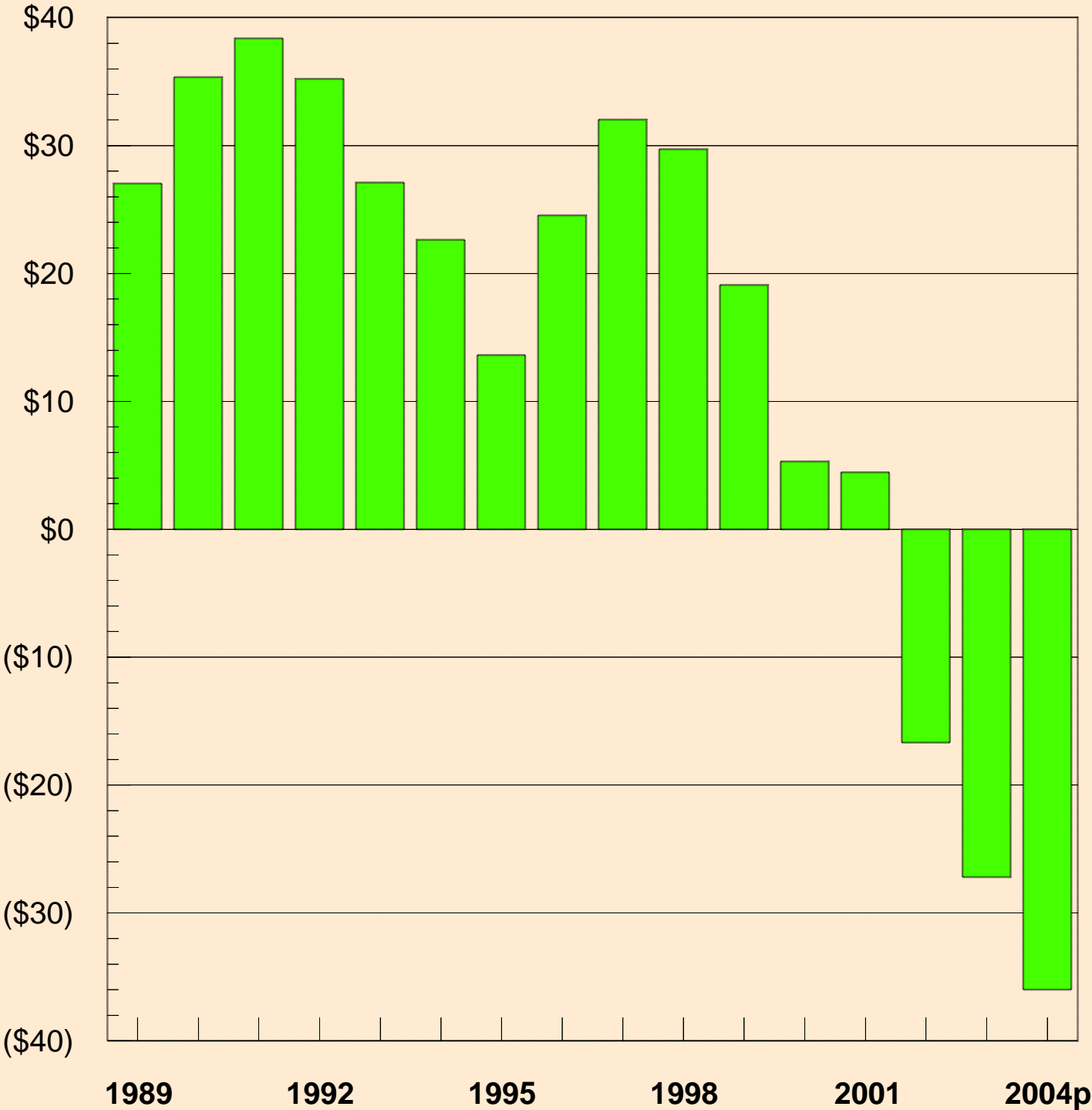


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US Trade in Advanced Technology

Traditional Large Surplus now Equally Large Losses

\$ Billion: Annual US Global Trade Balance in ATP



Components of the U.S. Economy:

Gross Domestic Product: Constant 2000-Chained Prices

(\$ Billions) Year	Gross Domestic Product	Personal Consumption Expenditures	Gross Private Domestic Investment	Net Exports Goods And Services	Expenditures and Investments by Government	Trade as Percent of Real GDP
1959	2,441.3	1,554.6	266.7	(24.7)	714.3	-1.5%
1960	2,501.8	1,597.4	266.6	(12.7)	715.4	-0.5%
1961	2,560.0	1,630.3	264.9	(11.5)	751.3	-0.4%
1962	2,715.2	1,711.1	298.4	(18.6)	797.6	-0.7%
1963	2,834.0	1,781.6	318.5	(14.8)	818.1	-0.5%
1964	2,998.6	1,888.4	344.7	(9.0)	836.1	-0.3%
1965	3,191.1	2,007.7	393.1	(18.9)	861.3	-0.6%
1966	3,399.1	2,121.8	427.7	(31.1)	937.1	-0.9%
1967	3,484.6	2,185.0	408.1	(39.6)	1,008.9	-1.1%
1968	3,652.7	2,310.5	431.9	(54.6)	1,040.5	-1.5%
1969	3,765.4	2,396.4	457.1	(58.9)	1,038.0	-1.6%
1970	3,771.9	2,451.9	427.1	(52.0)	1,012.9	-1.4%
1971	3,898.6	2,545.5	475.7	(60.6)	990.8	-1.6%
1972	4,105.0	2,701.3	532.1	(73.5)	983.5	-1.8%
1973	4,341.5	2,833.8	594.4	(51.9)	980.0	-1.2%
1974	4,319.6	2,812.3	550.6	(29.4)	1,004.7	-0.7%
1975	4,311.2	2,876.9	453.1	(2.4)	1,027.4	-0.1%
1976	4,540.9	3,035.5	544.7	(37.0)	1,031.9	-0.8%
1977	4,750.5	3,164.1	627.0	(61.1)	1,043.3	-1.3%
1978	5,015.0	3,303.1	702.6	(61.9)	1,074.0	-1.2%
1979	5,173.4	3,383.4	725.0	(41.0)	1,094.1	-0.8%
1980	5,161.7	3,374.1	645.3	12.6	1,115.4	0.2%
1981	5,291.7	3,422.2	704.9	8.3	1,125.6	0.2%
1982	5,189.3	3,470.3	606.0	(12.6)	1,145.4	-0.2%
1983	5,423.8	3,668.6	662.5	(60.2)	1,187.3	-1.1%
1984	5,813.6	3,863.3	857.7	(122.4)	1,227.0	-2.1%
1985	6,053.7	4,064.0	849.7	(141.5)	1,312.5	-2.3%
1986	6,263.6	4,228.9	843.9	(156.3)	1,392.5	-2.5%
1987	6,475.1	4,369.8	870.0	(148.4)	1,426.7	-2.3%
1988	6,742.7	4,546.9	890.5	(106.8)	1,445.1	-1.6%
1989	6,981.4	4,675.0	926.2	(79.2)	1,482.5	-1.1%
1990	7,112.5	4,770.3	895.1	(54.7)	1,530.0	-0.8%
1991	7,100.5	4,778.4	822.2	(14.6)	1,547.2	-0.2%
1992	7,336.6	4,934.8	889.0	(15.9)	1,555.3	-0.2%
1993	7,532.7	5,099.8	968.3	(52.1)	1,541.1	-0.7%
1994	7,835.5	5,290.7	1,099.6	(79.4)	1,541.3	-1.0%
1995	8,031.7	5,433.5	1,134.0	(71.0)	1,549.7	-0.9%
1996	8,328.9	5,619.4	1,234.3	(79.6)	1,564.9	-1.0%
1997	8,703.5	5,831.8	1,387.7	(104.6)	1,594.0	-1.2%
1998	9,066.9	6,125.8	1,524.1	(203.7)	1,624.4	-2.2%
1999	9,470.3	6,438.6	1,642.6	(296.2)	1,686.9	-3.1%
2000	9,817.0	6,739.4	1,735.5	(379.5)	1,721.6	-3.9%
2001	9,890.7	6,910.4	1,598.4	(399.1)	1,780.3	-4.0%
2002	10,074.8	7,123.4	1,560.7	(472.1)	1,857.9	-4.7%
2003	10,381.3	7,355.6	1,628.8	(518.5)	1,909.4	-5.0%
2004-QII	10,784.7	7,572.4	1,842.9	(580.3)	1,946.5	-5.4%

Worldwide Exports of the States

Merchandise: \$ Millions	1999	2000	2001	2002	2003
US Totals.....	\$692,821	\$780,419	\$731,026	\$693,257	\$723,743
Texas.....	83,177	103,866	94,995	95,396	98,846
California.....	97,920	119,640	106,777	92,214	93,995
New York.....	37,067	42,846	42,172	36,977	39,181
Washington.....	36,731	32,215	34,929	34,627	34,173
Michigan.....	31,086	33,845	32,366	33,775	32,941
Ohio.....	24,883	26,322	27,095	27,723	29,764
Illinois.....	29,432	31,438	30,434	25,686	26,473
Florida.....	24,155	26,543	27,185	24,544	24,953
Massachusetts.....	16,805	20,514	17,490	16,708	18,663
Louisiana.....	15,842	16,814	16,589	17,567	18,390
New Jersey.....	15,354	18,638	18,946	17,002	16,818
Indiana.....	12,910	15,386	14,365	14,923	16,402
Pennsylvania.....	16,170	18,792	17,433	15,768	16,299
Georgia.....	13,749	14,925	14,644	14,413	16,286
North Carolina.....	15,007	17,946	16,799	14,719	16,199
Arizona.....	11,824	14,334	12,514	11,871	13,323
Tennessee.....	9,868	11,592	11,320	11,621	12,612
South Carolina.....	7,150	8,565	9,956	9,656	11,773
Wisconsin.....	9,673	10,508	10,489	10,684	11,510
Minnesota.....	9,373	10,303	10,524	10,402	11,266
Virginia.....	11,483	11,698	11,631	10,796	10,853
Kentucky.....	8,877	9,612	9,048	10,607	10,734
Oregon.....	10,471	11,441	8,900	10,086	10,357
Alabama.....	6,192	7,317	7,570	8,267	8,340
Connecticut.....	7,231	8,047	8,610	8,313	8,136
Missouri.....	6,059	6,497	6,173	6,791	7,234
Colorado.....	5,931	6,593	6,125	5,522	6,109
Iowa.....	4,094	4,465	4,660	4,755	5,236
Maryland.....	4,009	4,593	4,975	4,474	4,941
Kansas.....	4,669	5,145	5,005	4,988	4,553
Utah.....	3,134	3,221	3,506	4,543	4,115
Arkansas.....	2,177	2,599	2,911	2,804	2,962
Alaska.....	2,564	2,464	2,418	2,516	2,739
Nebraska.....	2,096	2,511	2,702	2,528	2,724
Oklahoma.....	2,987	3,072	2,661	2,444	2,660
Vermont.....	4,023	4,097	2,830	2,521	2,627
Mississippi.....	2,216	2,726	3,557	3,058	2,558
West Virginia.....	1,893	2,219	2,241	2,237	2,380
New Mexico.....	3,133	2,391	1,405	1,196	2,326
Maine.....	2,014	1,779	1,812	1,973	2,188
Idaho.....	2,191	3,559	2,122	1,967	2,096
Nevada.....	1,067	1,482	1,423	1,177	2,033
New Hampshire.....	1,930	2,373	2,401	1,863	1,931
Delaware.....	2,287	2,197	1,985	2,004	1,886
Rhode Island.....	1,116	1,186	1,269	1,121	1,177
North Dakota.....	699	626	806	859	854
District of Columbia.....	412	1,003	1,034	1,066	809
South Dakota.....	495	679	595	597	672
Wyoming.....	458	502	503	553	582
Hawaii.....	274	387	370	514	368
Montana.....	427	541	489	386	361

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Global Merchandise Export Share of State GSP

Goods Export % of GSP	1999	2000	2001	2002*	2003*
Washington.....	17.62%	14.77%	15.67%	15.00%	14.11%
Vermont.....	23.45%	22.61%	14.78%	12.71%	12.63%
Texas.....	12.25%	14.07%	12.44%	12.06%	11.91%
Louisiana.....	11.83%	11.60%	11.16%	11.41%	11.38%
Michigan.....	9.96%	10.46%	10.10%	10.18%	9.46%
South Carolina.....	6.69%	7.63%	8.64%	8.10%	9.41%
Alaska.....	10.03%	8.76%	8.46%	8.50%	8.82%
Kentucky.....	7.90%	8.20%	7.52%	8.52%	8.21%
Indiana.....	7.12%	8.11%	7.56%	7.59%	7.95%
Oregon.....	9.49%	9.43%	7.41%	8.11%	7.94%
Arizona.....	8.18%	9.34%	7.79%	7.14%	7.63%
Ohio.....	6.96%	7.10%	7.25%	7.16%	7.33%
US Total.....	7.49%	7.89%	7.21%	6.60%	6.57%
California.....	8.07%	9.00%	7.86%	6.55%	6.36%
Tennessee.....	5.78%	6.53%	6.20%	6.15%	6.36%
Alabama.....	5.38%	6.13%	6.23%	6.57%	6.32%
Wisconsin.....	5.86%	6.07%	5.91%	5.82%	5.97%
Massachusetts.....	6.52%	7.25%	6.08%	5.61%	5.97%
Minnesota.....	5.47%	5.54%	5.60%	5.34%	5.51%
North Carolina.....	5.76%	6.58%	6.10%	5.16%	5.41%
Utah.....	5.00%	4.71%	4.98%	6.23%	5.38%
Maine.....	5.91%	4.90%	4.84%	5.09%	5.38%
Iowa.....	4.79%	4.98%	5.12%	5.05%	5.30%
Idaho.....	6.34%	9.68%	5.75%	5.15%	5.23%
West Virginia.....	4.67%	5.42%	5.29%	5.10%	5.17%
Illinois.....	6.68%	6.74%	6.40%	5.22%	5.12%
Georgia.....	4.97%	5.05%	4.88%	4.64%	5.00%
Kansas.....	5.82%	6.09%	5.74%	5.53%	4.81%
Florida.....	5.46%	5.63%	5.53%	4.82%	4.67%
Connecticut.....	4.85%	4.97%	5.18%	4.83%	4.51%
Nebraska.....	3.92%	4.51%	4.74%	4.29%	4.40%
New York.....	4.98%	5.37%	5.10%	4.32%	4.36%
Delaware.....	6.59%	5.90%	4.90%	4.78%	4.29%
New Jersey.....	4.62%	5.21%	5.19%	4.49%	4.24%
North Dakota.....	4.09%	3.37%	4.24%	4.37%	4.14%
Arkansas.....	3.35%	3.89%	4.29%	3.99%	4.01%
New Mexico.....	6.37%	4.55%	2.53%	2.08%	3.86%
New Hampshire.....	4.45%	5.01%	5.09%	3.81%	3.77%
Pennsylvania.....	4.25%	4.70%	4.27%	3.73%	3.67%
Missouri.....	3.59%	3.67%	3.40%	3.61%	3.67%
Virginia.....	4.75%	4.48%	4.26%	3.82%	3.66%
Mississippi.....	3.45%	4.12%	5.30%	4.40%	3.51%
Colorado.....	3.89%	3.89%	3.53%	3.07%	3.24%
Rhode Island.....	3.50%	3.29%	3.43%	2.93%	2.93%
Wyoming.....	2.69%	2.63%	2.46%	2.62%	2.62%
Oklahoma.....	3.50%	3.38%	2.84%	2.51%	2.61%
South Dakota.....	2.28%	2.90%	2.45%	2.38%	2.55%
Nevada.....	1.53%	1.96%	1.80%	1.43%	2.36%
Maryland.....	2.31%	2.48%	2.55%	2.22%	2.33%
Montana.....	2.08%	2.49%	2.16%	1.65%	1.47%
District of Columbia.....	0.74%	1.67%	1.60%	1.60%	1.16%
Hawaii.....	0.67%	0.91%	0.85%	1.13%	0.78%

* Data for 2002 and 2003 were estimated using the nominal US GDP growth rate for all states.

Dept. of Commerce and MBG Information Services "GSP" is the Gross State Product

Global Trade: 48 States Have Deficits, Most Worsening Rapidly

Merchandise Trade \$ Million	2002			2003		
	Exports	Imports*	Balance	Exports	Imports*	Balance
United States.....	\$681,874	\$1,164,746	(\$482,872)	\$713,761	\$1,263,170	(\$549,409)
Alabama.....	8,267	18,115	(9,849)	8,340	19,550	(11,209)
Alaska.....	2,516	2,595	(78)	2,739	2,818	(80)
Arizona.....	11,871	22,007	(10,136)	13,323	24,241	(10,918)
Arkansas.....	2,804	10,946	(8,142)	2,962	11,839	(8,877)
California.....	92,214	141,570	(49,356)	93,995	154,131	(60,136)
Colorado.....	5,522	18,205	(12,683)	6,109	19,767	(13,657)
Connecticut.....	8,313	13,989	(5,675)	8,136	15,130	(6,994)
Delaware.....	2,004	3,260	(1,256)	1,886	3,551	(1,665)
District of Columbia.	1,066	2,302	(1,236)	809	2,447	(1,638)
Florida.....	24,544	67,512	(42,967)	24,953	73,925	(48,971)
Georgia.....	14,413	34,557	(20,145)	16,286	37,723	(21,437)
Hawaii.....	514	5,018	(4,504)	368	5,463	(5,094)
Idaho.....	1,967	5,432	(3,465)	2,096	5,935	(3,839)
Illinois.....	25,686	50,907	(25,221)	26,473	54,962	(28,489)
Indiana.....	14,923	24,902	(9,979)	16,402	26,912	(10,509)
Iowa.....	4,755	11,874	(7,120)	5,236	12,788	(7,552)
Kansas.....	4,988	10,968	(5,980)	4,553	11,830	(7,277)
Kentucky.....	10,607	16,542	(5,935)	10,734	17,886	(7,153)
Louisiana.....	17,567	18,105	(538)	18,390	19,530	(1,140)
Maine.....	1,973	5,237	(3,264)	2,188	5,672	(3,483)
Maryland.....	4,474	22,045	(17,572)	4,941	23,929	(18,988)
Massachusetts.....	16,708	25,974	(9,266)	18,663	27,944	(9,282)
Michigan.....	33,775	40,621	(6,846)	32,941	43,784	(10,843)
Minnesota.....	10,402	20,323	(9,921)	11,266	21,976	(10,710)
Mississippi.....	3,058	11,595	(8,537)	2,558	12,515	(9,957)
Missouri.....	6,791	22,931	(16,140)	7,234	24,778	(17,544)
Montana.....	386	3,682	(3,296)	361	3,986	(3,624)
Nebraska.....	2,528	6,987	(4,460)	2,724	7,555	(4,831)
Nevada.....	1,177	8,767	(7,590)	2,033	9,735	(7,702)
New Hampshire.....	1,863	5,154	(3,291)	1,931	5,593	(3,662)
New Jersey.....	17,002	34,684	(17,682)	16,818	37,522	(20,704)
New Mexico.....	1,196	7,491	(6,295)	2,326	8,143	(5,817)
New York.....	36,977	77,391	(40,414)	39,181	83,355	(44,174)
North Carolina.....	14,719	33,594	(18,875)	16,199	36,518	(20,319)
North Dakota.....	859	2,564	(1,705)	854	2,753	(1,899)
Ohio.....	27,723	46,144	(18,421)	29,764	49,673	(19,908)
Oklahoma.....	2,444	14,115	(11,671)	2,660	15,253	(12,593)
Oregon.....	10,086	14,239	(4,152)	10,357	15,462	(5,104)
Pennsylvania.....	15,768	49,865	(34,098)	16,299	53,711	(37,412)
Rhode Island.....	1,121	4,321	(3,200)	1,177	4,674	(3,497)
South Carolina.....	9,656	16,598	(6,942)	11,773	18,014	(6,241)
South Dakota.....	597	3,076	(2,479)	672	3,320	(2,648)
Tennessee.....	11,621	23,418	(11,796)	12,612	25,374	(12,763)
Texas.....	95,396	87,918	7,479	98,846	96,075	2,771
Utah.....	4,543	9,379	(4,836)	4,115	10,214	(6,099)
Vermont.....	2,521	2,493	28	2,627	2,689	(62)
Virginia.....	10,796	29,477	(18,681)	10,853	32,083	(21,231)
Washington.....	34,627	24,539	10,088	34,173	26,633	7,540
West Virginia.....	2,237	7,300	(5,063)	2,380	7,864	(5,484)
Wisconsin.....	10,684	22,002	(11,317)	11,510	23,770	(12,260)
Wyoming.....	553	2,018	(1,464)	582	2,177	(1,596)

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Dept. of Commerce and MBG Information Services *US imports allocated to states by population.

Total Foreign Trade Per Capita In The States

Merchandise Trade \$ PER CAPITA	2002			2003		
	Exports	Imports*	Balance	Exports	Imports*	Balance
United States.....	\$2,368	\$4,045	(\$1,677)	\$2,454	\$4,344	(\$1,889)
Alabama.....	1,846	4,045	(2,199)	1,853	4,344	(2,491)
Alaska.....	3,923	4,045	(122)	4,221	4,344	(123)
Arizona.....	2,182	4,045	(1,863)	2,387	4,344	(1,956)
Arkansas.....	1,036	4,045	(3,009)	1,087	4,344	(3,257)
California.....	2,635	4,045	(1,410)	2,649	4,344	(1,695)
Colorado.....	1,227	4,045	(2,818)	1,342	4,344	(3,001)
Connecticut.....	2,404	4,045	(1,641)	2,336	4,344	(2,008)
Delaware.....	2,486	4,045	(1,558)	2,307	4,344	(2,036)
District of Columbia.....	1,873	4,045	(2,172)	1,436	4,344	(2,907)
Florida.....	1,470	4,045	(2,574)	1,466	4,344	(2,877)
Georgia.....	1,687	4,045	(2,358)	1,875	4,344	(2,468)
Hawaii.....	414	4,045	(3,631)	293	4,344	(4,051)
Idaho.....	1,464	4,045	(2,580)	1,534	4,344	(2,810)
Illinois.....	2,041	4,045	(2,004)	2,092	4,344	(2,251)
Indiana.....	2,424	4,045	(1,621)	2,647	4,344	(1,696)
Iowa.....	1,620	4,045	(2,425)	1,779	4,344	(2,565)
Kansas.....	1,840	4,045	(2,205)	1,672	4,344	(2,672)
Kentucky.....	2,593	4,045	(1,451)	2,607	4,344	(1,737)
Louisiana.....	3,924	4,045	(120)	4,090	4,344	(254)
Maine.....	1,524	4,045	(2,521)	1,676	4,344	(2,668)
Maryland.....	821	4,045	(3,224)	897	4,344	(3,447)
Massachusetts.....	2,602	4,045	(1,443)	2,901	4,344	(1,443)
Michigan.....	3,363	4,045	(682)	3,268	4,344	(1,076)
Minnesota.....	2,070	4,045	(1,974)	2,227	4,344	(2,117)
Mississippi.....	1,067	4,045	(2,978)	888	4,344	(3,456)
Missouri.....	1,198	4,045	(2,847)	1,268	4,344	(3,076)
Montana.....	424	4,045	(3,621)	394	4,344	(3,950)
Nebraska.....	1,463	4,045	(2,582)	1,566	4,344	(2,778)
Nevada.....	543	4,045	(3,502)	907	4,344	(3,437)
New Hampshire.....	1,462	4,045	(2,583)	1,500	4,344	(2,844)
New Jersey.....	1,983	4,045	(2,062)	1,947	4,344	(2,397)
New Mexico.....	646	4,045	(3,399)	1,241	4,344	(3,103)
New York.....	1,932	4,045	(2,112)	2,042	4,344	(2,302)
North Carolina.....	1,772	4,045	(2,273)	1,927	4,344	(2,417)
North Dakota.....	1,356	4,045	(2,689)	1,347	4,344	(2,996)
Ohio.....	2,430	4,045	(1,615)	2,603	4,344	(1,741)
Oklahoma.....	700	4,045	(3,344)	757	4,344	(3,586)
Oregon.....	2,865	4,045	(1,179)	2,910	4,344	(1,434)
Pennsylvania.....	1,279	4,045	(2,766)	1,318	4,344	(3,026)
Rhode Island.....	1,049	4,045	(2,995)	1,094	4,344	(3,249)
South Carolina.....	2,353	4,045	(1,692)	2,839	4,344	(1,505)
South Dakota.....	785	4,045	(3,260)	880	4,344	(3,464)
Tennessee.....	2,007	4,045	(2,037)	2,159	4,344	(2,185)
Texas.....	4,389	4,045	344	4,469	4,344	125
Utah.....	1,959	4,045	(2,086)	1,750	4,344	(2,594)
Vermont.....	4,090	4,045	45	4,243	4,344	(101)
Virginia.....	1,481	4,045	(2,563)	1,469	4,344	(2,874)
Washington.....	5,707	4,045	1,663	5,573	4,344	1,230
West Virginia.....	1,240	4,045	(2,805)	1,315	4,344	(3,029)
Wisconsin.....	1,964	4,045	(2,080)	2,103	4,344	(2,240)
Wyoming.....	1,109	4,045	(2,935)	1,160	4,344	(3,183)

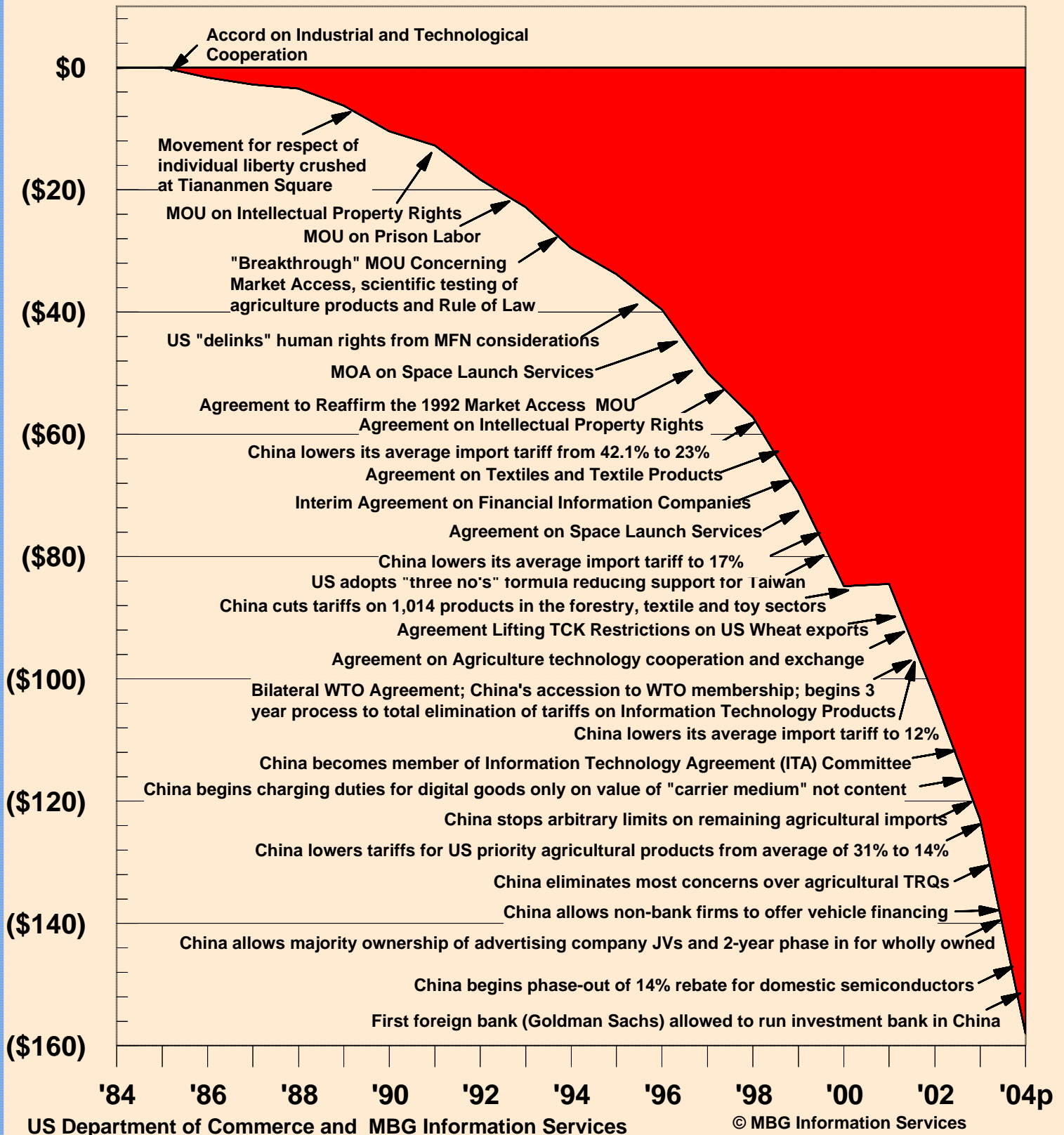
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Dept. of Commerce and MBG Information Services *US imports allocated to states by population.

US Goods Trade Balance With China:

Tariff Cuts, Agreements, 20 Years of MFN, WTO and Accelerating Collapse

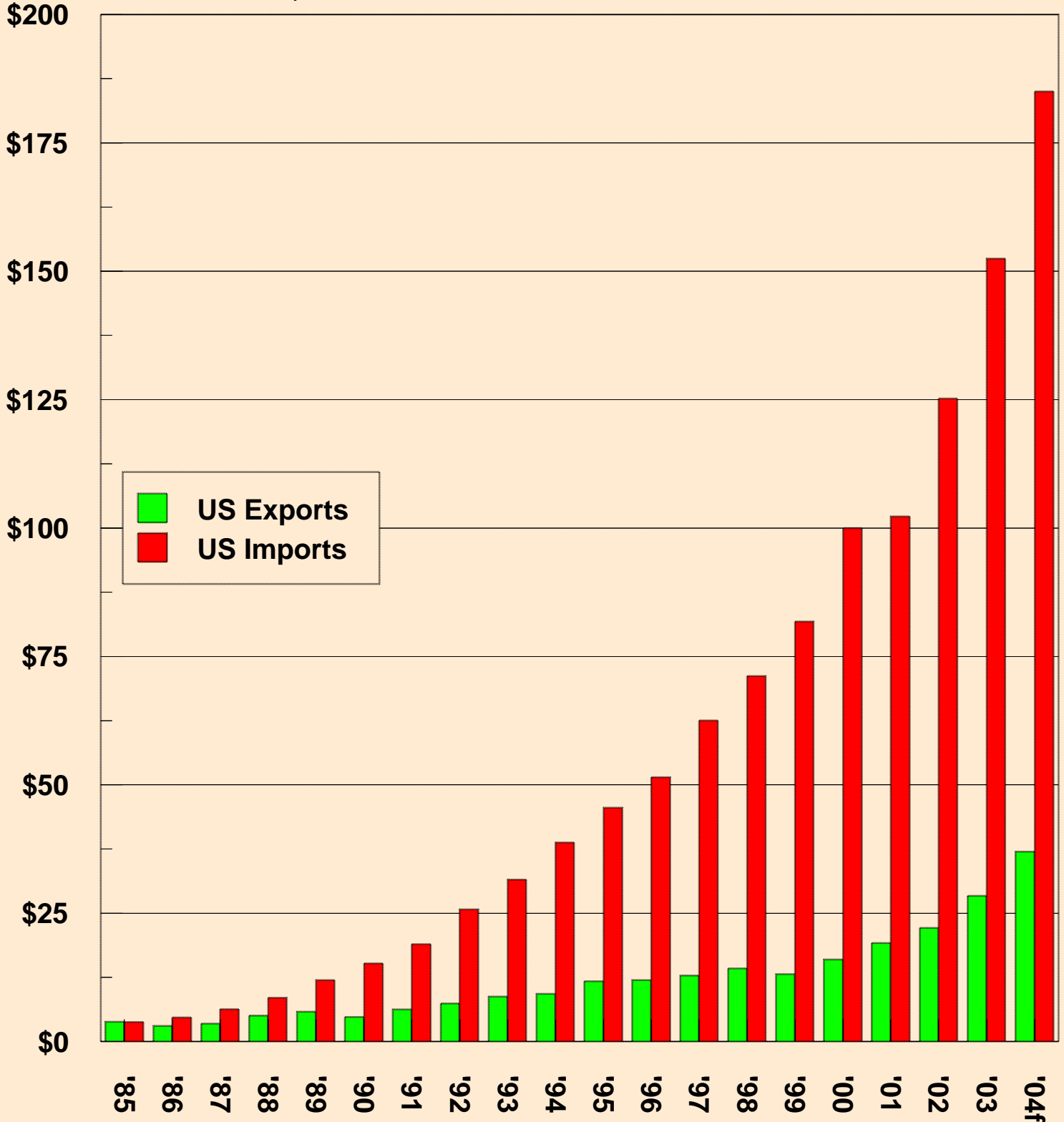
\$ Billions Per Year: US Merchandise Net Exports



U.S. Goods Trade With China:

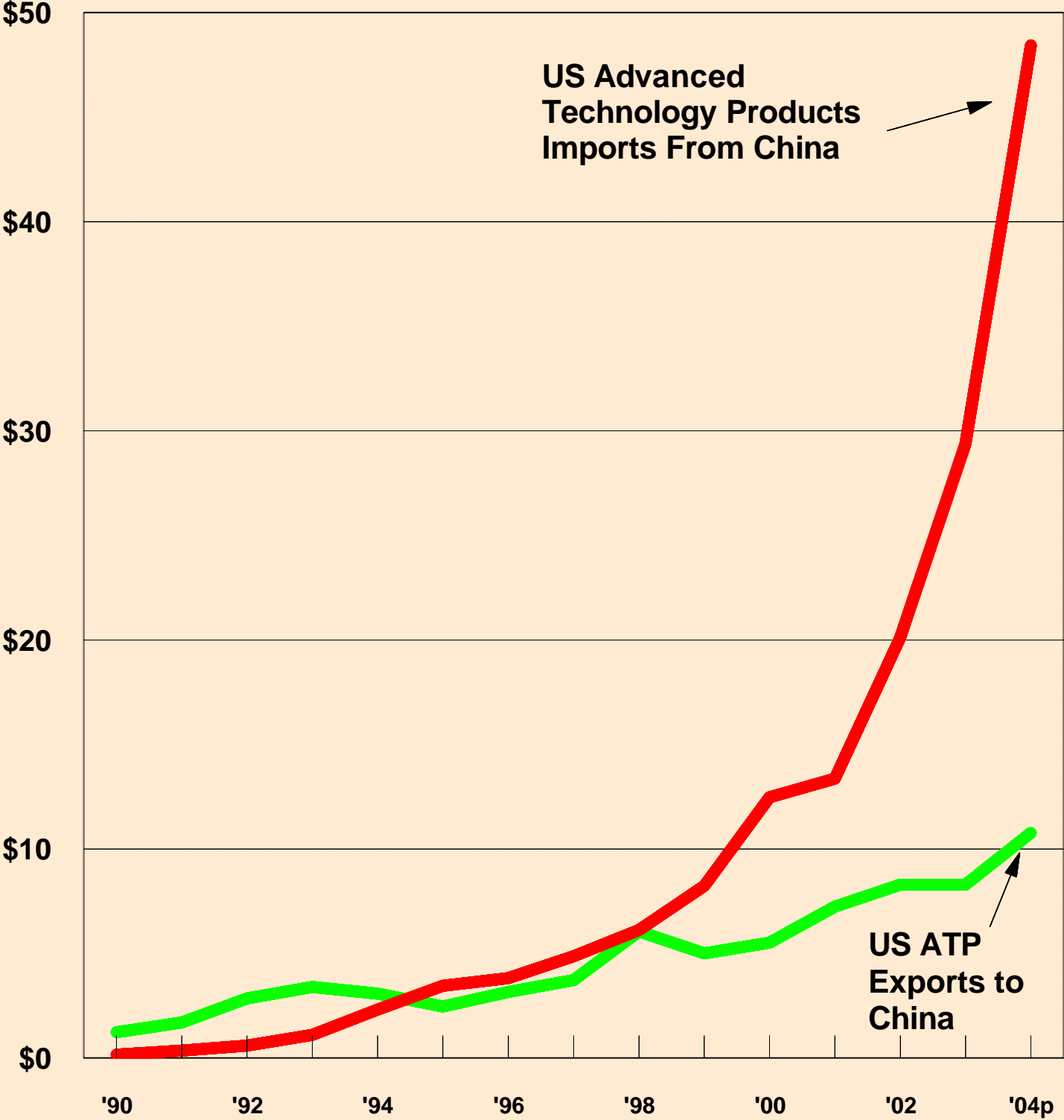
6 to 1 Imbalance of Payments to Earnings

\$ Billions Per Year: Merchandise Trade



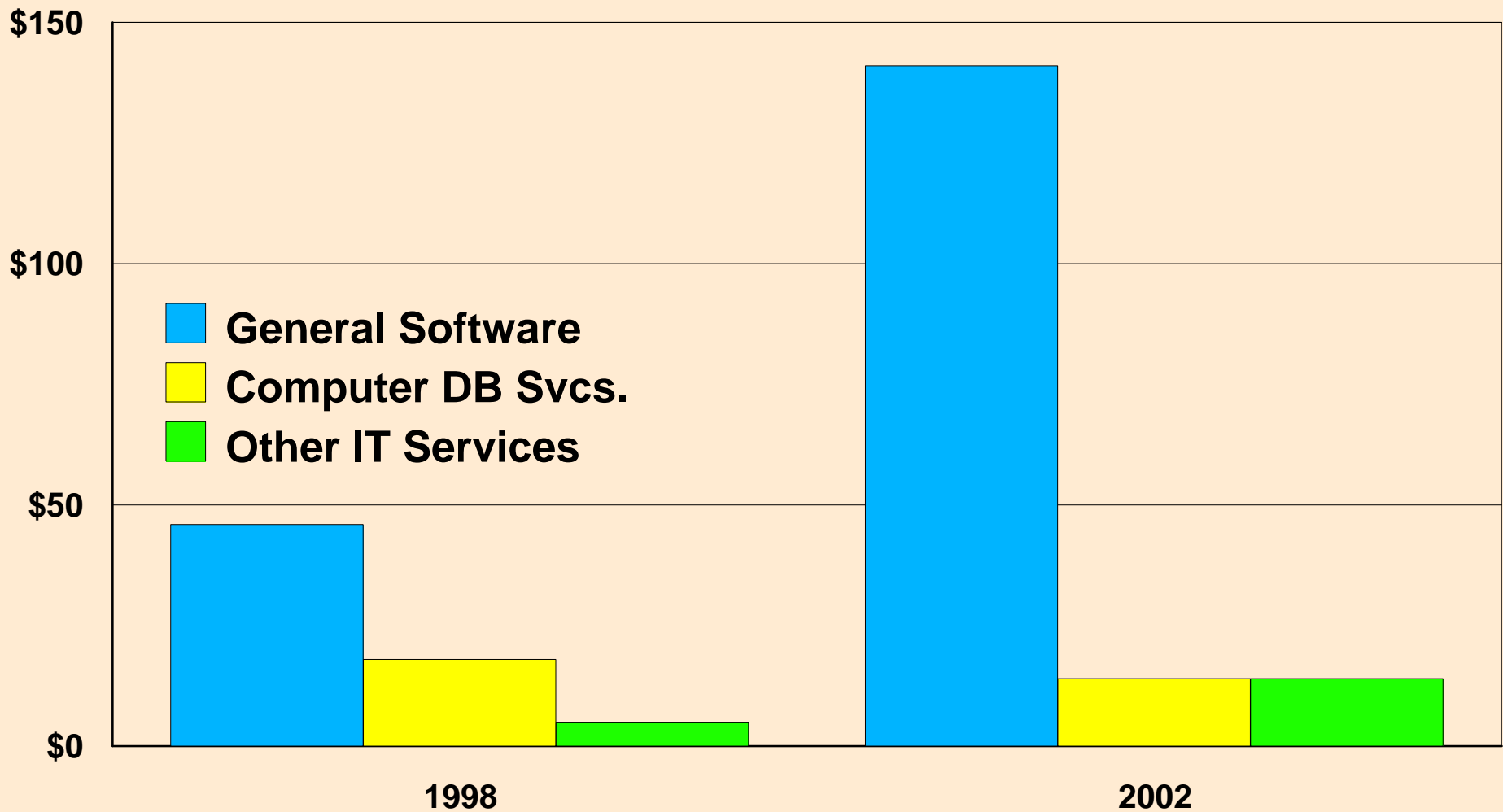
US Advanced Tech Trade With China

\$ Billion US ATP Exports and Imports With China



US Trade in Software and IT Services With China: Surpluses Grow but Remain Relatively Small

\$ Millions: US Balance in Software and IT Trade with China



The World's Most Unequal Trading Relationship: US Trade With China

From 1995 - 2004, US Payments for Imports Exceed Earnings From Exports By \$801 Billion

HS Industry Codes: \$Millions	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004p	Totals 1995-'04
Merchandise Totals.....	(\$22,768)	(\$29,494)	(\$33,807)	(\$39,517)	(\$49,747)	(\$56,898)	(\$68,668)	(\$83,833)	(\$83,096)	(\$103,065)	(\$124,068)	(\$158,505)	(\$801,204)
84 Mechanical/Computers.....	262	(445)	(1,434)	(2,172)	(3,516)	(4,899)	(7,602)	(9,911)	(9,668)	(16,119)	(25,291)	(37,949)	(118,560)
85 Electrical Machinery And Equipment And Parts There..	(3,541)	(5,603)	(6,615)	(7,474)	(9,041)	(11,013)	(13,067)	(16,831)	(16,295)	(20,463)	(24,004)	(34,960)	(159,763)
95 Toys, Games And Sports Equipment; Parts & Access..	(4,154)	(5,134)	(6,151)	(7,368)	(9,250)	(10,506)	(11,041)	(12,354)	(12,186)	(14,417)	(16,082)	(16,696)	(116,050)
94 Furniture; Bedding, Cushions Etc.; Lamps And Light....	(1,052)	(1,539)	(1,920)	(2,297)	(2,966)	(3,901)	(5,485)	(7,117)	(7,404)	(9,844)	(11,738)	(14,451)	(67,123)
64 Footwear, Gaiters And The Like; Parts Of Such Arti....	(4,515)	(5,251)	(5,815)	(6,383)	(7,393)	(7,978)	(8,393)	(9,142)	(9,710)	(10,192)	(10,527)	(11,025)	(86,559)
62 Articles Of Apparel And Clothing Accessories, Not.....	(3,784)	(3,508)	(3,273)	(3,508)	(4,158)	(3,808)	(3,746)	(4,164)	(4,126)	(4,464)	(5,485)	(6,281)	(43,013)
42 Articles Of Leather; Saddlery And Harness; Travel.....	(1,938)	(2,485)	(2,534)	(2,623)	(2,956)	(2,921)	(3,002)	(3,827)	(3,898)	(4,465)	(5,043)	(5,727)	(36,995)
73 Articles Of Iron Or Steel.....	(265)	(382)	(448)	(566)	(800)	(1,043)	(1,301)	(1,800)	(2,020)	(2,438)	(3,085)	(4,078)	(17,579)
61 Articles Of Apparel And Clothing Accessories, Knit.....	(1,505)	(1,570)	(1,372)	(1,510)	(1,832)	(1,857)	(2,022)	(2,032)	(2,273)	(2,614)	(3,193)	(4,032)	(22,737)
39 Plastics And Articles Thereof.....	(871)	(1,153)	(1,272)	(1,338)	(1,550)	(1,655)	(1,949)	(2,194)	(2,398)	(2,782)	(3,036)	(3,219)	(21,394)
63 Made-Up Textile Articles Nesoi; Needlecraft Sets;.....	(493)	(579)	(634)	(584)	(710)	(810)	(960)	(1,097)	(1,201)	(1,647)	(2,353)	(3,113)	(13,109)
87 Vehicles, Other Than Railway Or Tramway Rolling St...	500	(91)	(330)	(386)	(368)	(710)	(857)	(1,759)	(1,299)	(1,657)	(2,035)	(2,675)	(12,075)
71 Natural Or Cultured Pearls, Precious Or Semiprecio....	(149)	(189)	(230)	(258)	(323)	(372)	(491)	(669)	(803)	(1,144)	(1,393)	(1,800)	(7,483)
83 Miscellaneous Articles Of Base Metal.....	(198)	(239)	(311)	(374)	(438)	(546)	(715)	(836)	(963)	(1,256)	(1,415)	(1,787)	(8,642)
90 Optical, Photographic, Cinematographic, Measuring....	(23)	(343)	(824)	(1,051)	(1,348)	(1,547)	(1,510)	(1,994)	(1,510)	(1,517)	(1,649)	(1,563)	(14,512)
82 Tools, Implements, Cutlery, Spoons And Forks.....	(226)	(273)	(348)	(369)	(489)	(575)	(740)	(878)	(941)	(1,110)	(1,373)	(1,535)	(8,356)
44 Wood And Articles Of Wood; Wood Charcoal.....	(48)	(132)	(196)	(226)	(294)	(417)	(540)	(658)	(701)	(837)	(1,020)	(1,299)	(6,190)
96 Miscellaneous Manufactured Articles.....	(222)	(277)	(343)	(383)	(466)	(533)	(751)	(740)	(841)	(913)	(1,024)	(1,206)	(7,199)
69 Ceramic Products.....	(330)	(417)	(532)	(576)	(671)	(742)	(762)	(869)	(864)	(1,025)	(1,112)	(1,112)	(8,266)
67 Prepared Feathers And Down And Articles Thereof.....	(466)	(566)	(642)	(604)	(700)	(780)	(869)	(927)	(958)	(1,047)	(1,092)	(1,093)	(8,711)
49 Printed Books, Newspapers, Pictures And Other Prin...	(37)	(59)	(76)	(86)	(106)	(108)	(203)	(325)	(378)	(529)	(653)	(941)	(3,405)
40 Rubber And Articles Thereof.....	(53)	(80)	(122)	(154)	(207)	(283)	(366)	(413)	(403)	(581)	(699)	(937)	(4,164)
48 Paper And Paperboard; Articles Of Paper Pulp, Pape...	(18)	(54)	(100)	(19)	(53)	(68)	(132)	(227)	(306)	(403)	(612)	(835)	(2,756)
03 Fish And Crustaceans, Molluscs And Other Aquatic I...	(259)	(200)	(206)	(180)	(181)	(230)	(267)	(385)	(446)	(566)	(722)	(778)	(3,959)
27 Mineral Fuels, Mineral Oils And Products Of Their.....	18	(301)	(413)	(446)	(331)	(261)	(126)	(672)	(292)	(323)	(319)	(775)	(3,956)
68 Articles Of Stone, Plaster, Cement, Asbestos, Mica.....	(28)	(81)	(116)	(162)	(258)	(301)	(414)	(565)	(601)	(690)	(712)	(764)	(4,584)
65 Headgear And Parts Thereof.....	(189)	(198)	(168)	(196)	(209)	(257)	(285)	(324)	(334)	(479)	(628)	(738)	(3,617)
91 Clocks And Watches And Parts Thereof.....	(260)	(333)	(345)	(402)	(466)	(538)	(579)	(641)	(603)	(623)	(682)	(721)	(5,601)
70 Glass And Glassware.....	(50)	(68)	(96)	(127)	(141)	(142)	(258)	(312)	(440)	(544)	(621)	(673)	(3,354)
92 Musical Instruments; Parts And Accessories Thereof...	(92)	(119)	(159)	(188)	(220)	(225)	(266)	(306)	(317)	(391)	(439)	(539)	(3,049)
20 Preparations Of Vegetables, Fruit, Nuts, Or Other.....	(65)	(71)	(107)	(133)	(146)	(137)	(119)	(125)	(143)	(184)	(295)	(397)	(1,787)
16 Edible Preparations Of Meat, Fish, Crustaceans, Mo...	(9)	(13)	(23)	(24)	(24)	(23)	(70)	(50)	(87)	(155)	(233)	(323)	(1,012)
66 Umbrellas, Sun Umbrellas, Walking-Sticks, Seat-Sti...	(110)	(118)	(128)	(134)	(163)	(182)	(183)	(216)	(234)	(218)	(264)	(299)	(2,021)
46 Manufactures Of Straw, Esparto Or Other Plaiting M....	(151)	(160)	(177)	(175)	(174)	(191)	(196)	(213)	(229)	(279)	(304)	(296)	(2,236)
57 Carpets And Other Textile Floor Coverings.....	(154)	(144)	(197)	(141)	(162)	(188)	(188)	(213)	(214)	(253)	(277)	(288)	(2,121)
98 Special Classification Provisions, Nesoi.....	2	(37)	(24)	(31)	(83)	(104)	(129)	(158)	(224)	(216)	(307)	(287)	(1,564)
05 Products Of Animal Origin, Nesoi.....	(43)	(57)	(73)	(65)	(77)	(96)	(94)	(150)	(131)	(159)	(181)	(250)	(1,278)
28 Inorganic Chemicals; Organic Or Inorganic Compound	(111)	(149)	(168)	(226)	(245)	(277)	(295)	(250)	(324)	(359)	(337)	(236)	(2,716)

The World's Most Unequal Trading Relationship: US Trade With China

From 1995 - 2004, US Payments for Imports Exceed Earnings From Exports By \$801 Billion

HS Industry Codes: \$Millions	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004p	Totals 1995-'04
76 Aluminum And Articles Thereof.....	\$28	\$37	\$92	\$105	\$103	\$13	\$33	\$132	\$85	(\$91)	(\$122)	(\$234)	\$116
25 Salt; Sulfur; Earths And Stone; Plastering Materia.....	(64)	(80)	(134)	(117)	(212)	(272)	(211)	(226)	(223)	(167)	(178)	(230)	(1,971)
33 Essential Oils And Resinoids; Perfumery, Cosmetic.....	(21)	(26)	(42)	(34)	(31)	(61)	(74)	(86)	(132)	(164)	(165)	(193)	(982)
34 Soap Etc.; Lubricating Products; Waxes, Polishing.....	(14)	(29)	(50)	(63)	(66)	(90)	(122)	(140)	(133)	(164)	(169)	(192)	(1,190)
36 Explosives; Pyrotechnic Products; Matches; Pyropho...	(73)	(76)	(78)	(92)	(95)	(106)	(128)	(118)	(130)	(141)	(171)	(176)	(1,234)
97 Works Of Art, Collectors' Pieces And Antiques.....	(70)	(54)	(50)	(93)	(79)	(147)	(156)	(162)	(153)	(149)	(161)	(173)	(1,323)
81 Base Metals Nesoi; Cermets; Articles Thereof.....	(43)	(73)	(76)	(75)	(94)	(105)	(124)	(110)	(107)	(47)	(40)	(162)	(942)
43 Furskins And Artificial Fur; Manufactures Thereof.....	(28)	(38)	(27)	(40)	(45)	(42)	(41)	(73)	(87)	(91)	(118)	(151)	(714)
07 Edible Vegetables And Certain Roots And Tubers.....	(48)	(44)	(38)	(35)	(37)	(49)	(56)	(45)	(55)	(83)	(89)	(130)	(615)
58 Special Woven Fabrics; Tufted Textile Fabrics; Lac.....	(29)	(31)	(31)	(36)	(65)	(53)	(48)	(51)	(49)	(70)	(95)	(114)	(612)
86 Railway Or Tramway Locomotives, Rolling Stock, Tra..	9	12	(22)	3	(7)	(28)	(42)	(45)	(24)	(36)	(91)	(106)	(399)
08 Edible Fruit And Nuts; Peel Of Citrus Fruit Or Mel.....	(16)	(11)	(10)	(20)	(20)	(13)	(31)	6	7	(4)	(12)	(105)	(202)
09 Coffee, Tea, Mate And Spices.....	(35)	(43)	(35)	(36)	(39)	(46)	(43)	(44)	(46)	(55)	(68)	(83)	(494)
80 Tin And Articles Thereof.....	(30)	(35)	(61)	(41)	(38)	(66)	(90)	(92)	(82)	(48)	(50)	(77)	(645)
53 Vegetable Textile Fibers Nesoi; Yarns & Woven Fa.....	(24)	(24)	(18)	(19)	(25)	(23)	(26)	(29)	(16)	(21)	(28)	(72)	(276)
60 Knitted Or Crocheted Fabrics.....	(5)	(2)	1	0	(11)	(6)	1	1	5	(35)	(46)	(61)	(149)
30 Pharmaceutical Products.....	(20)	(26)	(10)	(21)	(62)	(86)	(118)	(136)	(27)	(8)	(26)	(60)	(554)
54 Manmade Filaments, Including Yarns & Woven Fabri...	(4)	0	5	5	(13)	(7)	1	(7)	3	11	9	(53)	(47)
93 Arms And Ammunition; Parts & Accessories Thereof...	(105)	(59)	(10)	(3)	(0)	(4)	(8)	(10)	(15)	(32)	(38)	(52)	(173)
37 Photographic Or Cinematographic Goods.....	5	(1)	(9)	0	(2)	9	27	38	36	72	95	(52)	214
50 Silk, Including Yarns And Woven Fabrics Thereof.....	(31)	(26)	(23)	(62)	(100)	(91)	(66)	(57)	(37)	(35)	(38)	(50)	(560)
13 Lac; Gums; Resins And Other Vegetable Saps.....	(16)	(12)	(23)	(34)	(49)	(70)	(45)	(39)	(30)	(34)	(34)	(43)	(401)
19 Preparations Of Cereals, Flour, Starch Or Milk; Ba.....	(11)	(14)	(18)	(18)	(16)	(21)	(23)	(19)	(22)	(28)	(34)	(39)	(237)
24 Tobacco And Manufactured Tobacco Substitutes.....	(17)	(1)	3	(7)	(4)	(4)	(3)	(18)	(24)	(33)	(12)	(29)	(131)
32 Tanning Or Dyeing Extracts; Tannins And Derivative...	(12)	(14)	(25)	(28)	(43)	(66)	(56)	(30)	6	(19)	(26)	(29)	(316)
79 Zinc And Articles Thereof.....	(10)	(14)	(16)	(21)	(38)	(90)	(101)	(65)	(73)	(74)	(50)	(26)	(554)
22 Beverages, Spirits And Vinegar.....	(8)	(5)	(6)	(6)	(7)	(6)	(7)	(13)	(18)	(22)	(18)	(18)	(121)
89 Ships, Boats And Floating Structures.....	9	4	(1)	0	(5)	(32)	(14)	(19)	(51)	(25)	(23)	(15)	(185)
11 Milling Industry Products; Malt; Starches; Inulin;.....	(1)	(4)	(2)	(3)	(3)	(1)	(1)	(0)	2	(0)	(5)	(14)	(28)
06 Live Trees And Other Plants; Bulbs, Roots And The....	(3)	(3)	(3)	(6)	(3)	(3)	(4)	(6)	(9)	(11)	(14)	(14)	(72)
17 Sugars And Sugar Confectionary.....	(4)	(4)	(4)	(5)	(8)	(8)	(8)	(8)	(4)	(34)	(29)	(14)	(121)
45 Cork And Articles Of Cork.....	(0)	0	0	0	(0)	2	(0)	(1)	(1)	(2)	(5)	(10)	(17)
01 Live Animals.....	7	8	8	6	6	4	4	4	3	2	9	(9)	37
56 Wadding, Felt And Nonwovens; Special Yarns; Twine.,	(5)	(5)	(14)	(8)	(9)	(12)	(18)	(21)	(24)	(6)	(6)	(9)	(127)
04 Dairy Produce; Birds' Eggs; Natural Honey; Edible.....	(28)	(22)	(13)	(28)	(17)	(11)	(15)	(14)	4	11	(10)	(8)	(101)
18 Cocoa And Cocoa Preparations.....	(28)	(20)	(20)	(33)	(42)	(29)	(15)	(10)	(5)	(1)	0	(3)	(159)
59 Impregnated, Coated, Covered Or Laminated Textile...	2	1	2	2	5	1	9	6	6	2	2	(2)	33
78 Lead And Articles Thereof.....	0	(0)	(0)	0	(0)	(7)	(23)	(33)	(16)	2	12	0	(66)
29 Organic Chemicals.....	(8)	(42)	(97)	(182)	(264)	(303)	(305)	(193)	(317)	(195)	17	1	(1,837)

The World's Most Unequal Trading Relationship: US Trade With China

From 1995 - 2004, US Payments for Imports Exceed Earnings From Exports By \$801 Billion

HS Industry Codes: \$Millions	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004p	Totals 1995-'04
51 Wool And Fine Or Coarse Animal Hair, Including Yar...	(\$5)	(\$6)	\$2	(\$1)	(\$13)	(\$11)	(\$8)	(\$5)	(\$3)	(\$2)	\$4	\$2	(\$34)
14 Vegetable Plaiting Materials And Vegetable Product....	(6)	(5)	(0)	(4)	(1)	0	0	4	(4)	(6)	(6)	3	(15)
23 Residues And Waste From The Food Industries; Prepr...	2	2	10	131	103	187	26	50	42	51	47	10	657
15 Animal Or Vegetable Fats And Oils And Their Cleava..	0	132	393	106	160	310	68	13	8	22	94	17	1,192
35 Albuminoidal Substances; Modified Starches; Glues;...	2	4	(1)	3	9	8	5	18	35	25	36	47	185
75 Nickel And Articles Thereof.....	3	(1)	3	3	7	6	5	11	17	22	26	48	148
02 Meat And Edible Meat Offal.....	18	27	35	64	62	53	58	60	66	74	134	62	668
55 Manmade Staple Fibers, Including Yarns & Wovens.....	49	74	153	108	37	13	24	29	56	47	47	123	637
21 Miscellaneous Edible Preparations.....	(12)	(12)	(12)	(9)	(11)	(8)	(17)	2	23	5	98	145	216
10 Cereals.....	274	168	1,144	441	43	90	40	28	21	28	13	262	2,110
31 Fertilizers.....	293	944	1,204	890	1,049	1,063	931	607	398	672	402	380	7,595
74 Copper And Articles Thereof.....	34	29	81	43	(6)	(10)	(32)	140	140	154	435	467	1,411
72 Iron And Steel.....	65	2	(57)	(141)	(140)	(161)	(85)	(122)	261	251	882	491	1,179
41 Raw Hides And Skins (Other Than Furskins).....	21	54	105	116	134	157	126	270	428	427	477	568	2,808
38 Miscellaneous Chemical Products.....	31	22	70	42	59	68	95	125	133	135	96	638	1,462
47 Pulp Of Wood Or Other Fibrous Cellulosic Material;....	46	105	184	187	148	156	193	274	329	414	605	852	3,341
26 Ores, Slag And Ash.....	(11)	(20)	8	52	(10)	(13)	1	9	5	(7)	34	1,204	1,280
12 Oil Seeds And Oleaginous Fruits (Soy Beans).....	(16)	(35)	6	367	355	225	288	968	964	956	2,846	1,762	8,737
88 Aircraft, Spacecraft, And Parts Thereof.....	2,172	1,885	1,152	1,681	2,086	3,545	2,290	1,658	2,389	3,374	2,368	2,346	22,889
52 Cotton, Including Yarns And Woven Fabrics Thereof....	(188)	496	691	615	419	4	(174)	(132)	(101)	(29)	586	3,081	4,960

2004 figures are projected from year-to-July, 2004

US Dept. of Commerce, Bureau of the Census and MBG Information Services

Exports to China from the States

Merchandise: \$ Millions	1999	2000	2001	2002	2003
Total.....	\$13,118	\$16,253	\$19,235	\$22,053	\$28,418
California.....	2,395	3,546	4,676	4,482	5,465
Washington.....	2,040	1,901	2,929	3,831	3,211
Texas.....	900	1,452	1,578	2,064	3,060
Louisiana.....	664	1,064	683	768	2,117
New York.....	585	778	1,036	1,118	1,445
Illinois.....	438	533	701	661	794
Arizona.....	193	152	142	380	741
Florida.....	740	569	514	725	649
North Carolina.....	222	350	394	366	649
Georgia.....	200	327	390	416	644
Ohio.....	245	292	450	511	644
Tennessee.....	111	157	184	339	636
Oregon.....	151	305	453	682	575
Massachusetts.....	332	502	425	384	572
Pennsylvania.....	263	276	320	424	565
Wisconsin.....	134	177	320	359	548
Virginia.....	174	198	263	369	521
New Jersey.....	190	259	398	423	502
Minnesota.....	169	207	217	305	378
Michigan.....	198	212	251	285	367
Alabama.....	102	160	210	234	356
South Carolina.....	139	127	172	237	287
Missouri.....	52	76	108	130	260
Kentucky.....	64	64	83	129	236
Indiana.....	135	167	200	187	236
Colorado.....	127	165	169	153	213
New Mexico.....	220	119	35	48	207
Maryland.....	104	81	125	138	194
Kansas.....	61	126	259	200	176
Connecticut.....	65	77	119	119	157
Alaska.....	111	103	102	148	154
Arkansas.....	15	29	38	44	141
West Virginia.....	27	36	120	145	133
Utah.....	17	33	41	64	114
Mississippi.....	68	74	90	138	109
Idaho.....	34	57	68	88	107
Iowa.....	36	45	83	78	93
Nebraska.....	23	52	69	76	84
Maine.....	36	23	34	48	78
Delaware.....	16	16	31	57	76
New Hampshire.....	22	30	49	42	73
Oklahoma.....	31	42	44	49	65
Rhode Island.....	11	18	32	32	36
Vermont.....	6	13	16	21	32
Nevada.....	11	9	14	20	24
Wyoming.....	5	11	7	25	21
Hawaii.....	2	5	13	8	13
South Dakota.....	2	7	6	10	10
Montana.....	1	5	6	5	10
North Dakota.....	4	5	2	4	6
District of Columbia.....	2	1	2	6	2

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Dept. of Commerce and MBG Information Services

China Trade: All States Have Deficits, Most Worsening Rapidly

Merchandise Trade \$1,000	2002			2003			'03 Ratio Im/Expts
	Exports	Imports*	Balance	Exports	Imports*	Balance	
United States.....	22,127,790	125,192,465	(103,064,675)	28,367,943	152,436,097	(124,068,154)	5.4
Alabama.....	234,284	1,947,135	(1,712,850)	355,756	2,359,195	(2,003,440)	6.6
Alaska.....	147,847	278,875	(131,028)	153,860	340,096	(186,236)	2.2
Arizona.....	380,367	2,365,450	(1,985,083)	741,260	2,925,339	(2,184,078)	3.9
Arkansas.....	43,646	1,176,511	(1,132,864)	141,452	1,428,759	(1,287,308)	10.1
California.....	4,482,407	15,216,603	(10,734,197)	5,465,042	18,600,171	(13,135,129)	3.4
Colorado.....	153,072	1,956,766	(1,803,694)	213,248	2,385,371	(2,172,123)	11.2
Connecticut.....	119,186	1,503,570	(1,384,384)	157,423	1,825,907	(1,668,484)	11.6
Delaware.....	56,813	350,373	(293,560)	76,382	428,511	(352,129)	5.6
District of Columbia....	5,542	247,433	(241,891)	2,113	295,314	(293,200)	139.7
Florida.....	724,506	7,256,474	(6,531,968)	649,474	8,921,022	(8,271,548)	13.7
Georgia.....	415,619	3,714,382	(3,298,763)	644,199	4,552,337	(3,908,138)	7.1
Hawaii.....	7,998	539,360	(531,362)	12,876	659,210	(646,334)	51.2
Idaho.....	88,275	583,904	(495,628)	106,582	716,201	(609,620)	6.7
Illinois.....	660,621	5,471,774	(4,811,153)	794,203	6,632,710	(5,838,507)	8.4
Indiana.....	187,176	2,676,628	(2,489,452)	235,552	3,247,620	(3,012,068)	13.8
Iowa.....	78,306	1,276,314	(1,198,008)	92,955	1,543,213	(1,450,258)	16.6
Kansas.....	199,960	1,178,902	(978,942)	175,806	1,427,603	(1,251,797)	8.1
Kentucky.....	129,213	1,777,990	(1,648,777)	236,425	2,158,474	(1,922,050)	9.1
Louisiana.....	767,897	1,945,959	(1,178,062)	2,117,340	2,356,880	(239,539)	1.1
Maine.....	48,236	562,936	(514,700)	78,307	684,434	(606,127)	8.7
Maryland.....	138,065	2,369,536	(2,231,471)	193,955	2,887,649	(2,693,694)	14.9
Massachusetts.....	384,382	2,791,784	(2,407,402)	571,802	3,372,258	(2,800,457)	5.9
Michigan.....	284,754	4,366,144	(4,081,390)	366,702	5,283,707	(4,917,005)	14.4
Minnesota.....	304,617	2,184,455	(1,879,838)	377,559	2,652,013	(2,274,454)	7.0
Mississippi.....	138,044	1,246,270	(1,108,227)	109,409	1,510,304	(1,400,895)	13.8
Missouri.....	129,711	2,464,752	(2,335,041)	260,181	2,990,165	(2,729,984)	11.5
Montana.....	5,131	395,771	(390,640)	10,249	480,997	(470,748)	46.9
Nebraska.....	75,587	751,033	(675,446)	84,125	911,698	(827,573)	10.8
Nevada.....	20,069	942,269	(922,200)	24,387	1,174,764	(1,150,377)	48.2
New Hampshire.....	41,971	554,029	(512,058)	73,267	674,977	(601,710)	9.2
New Jersey.....	423,443	3,727,966	(3,304,523)	502,168	4,528,057	(4,025,889)	9.0
New Mexico.....	47,713	805,149	(757,436)	206,759	982,631	(775,872)	4.8
New York.....	1,118,132	8,318,355	(7,200,223)	1,445,174	10,059,037	(8,613,862)	7.0
North Carolina.....	365,820	3,610,834	(3,245,014)	649,263	4,406,895	(3,757,632)	6.8
North Dakota.....	3,691	275,584	(271,893)	5,741	332,243	(326,502)	57.9
Ohio.....	510,718	4,959,766	(4,449,048)	643,691	5,994,394	(5,350,703)	9.3
Oklahoma.....	48,839	1,517,096	(1,468,257)	64,579	1,840,668	(1,776,089)	28.5
Oregon.....	681,642	1,530,423	(848,781)	574,875	1,865,862	(1,290,987)	3.2
Pennsylvania.....	424,484	5,359,778	(4,935,294)	564,996	6,481,700	(5,916,704)	11.5
Rhode Island.....	31,719	464,439	(432,720)	35,816	564,102	(528,286)	15.8
South Carolina.....	236,522	1,784,054	(1,547,532)	286,945	2,173,846	(1,886,901)	7.6
South Dakota.....	9,716	330,589	(320,873)	10,425	400,634	(390,209)	38.4
Tennessee.....	339,196	2,517,029	(2,177,833)	636,172	3,062,116	(2,425,944)	4.8
Texas.....	2,064,267	9,449,811	(7,385,545)	3,059,559	11,594,037	(8,534,478)	3.8
Utah.....	64,156	1,008,060	(943,904)	114,031	1,232,587	(1,118,556)	10.8
Vermont.....	21,362	267,974	(246,613)	31,904	324,522	(292,618)	10.2
Virginia.....	368,600	3,168,277	(2,799,677)	521,175	3,871,752	(3,350,577)	7.4
Washington.....	3,830,513	2,637,566	1,192,947	3,211,196	3,213,969	(2,773)	1.0
West Virginia.....	144,898	784,647	(639,749)	132,576	948,948	(816,372)	7.2
Wisconsin.....	359,024	2,364,827	(2,005,803)	548,228	2,868,459	(2,320,231)	5.2
Wyoming.....	25,022	216,859	(191,837)	20,688	262,740	(242,052)	12.7

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China Trade Per Capita In The States

Merchandise Trade \$ PER CAPITA	2002			2003		
	Exports	Imports*	Balance	Exports	Imports*	Balance
United States.....	\$77	\$435	(\$358)	\$98	\$524	(\$427)
Alabama.....	52	435	(382)	79	524	(445)
Alaska.....	230	435	(204)	237	524	(287)
Arizona.....	70	435	(365)	133	524	(391)
Arkansas.....	16	435	(419)	52	524	(472)
California.....	128	435	(307)	154	524	(370)
Colorado.....	34	435	(401)	47	524	(477)
Connecticut.....	34	435	(400)	45	524	(479)
Delaware.....	70	435	(364)	93	524	(431)
District of Columbia.	10	435	(425)	4	524	(520)
Florida.....	43	435	(391)	38	524	(486)
Georgia.....	49	435	(386)	74	524	(450)
Hawaii.....	6	435	(428)	10	524	(514)
Idaho.....	66	435	(369)	78	524	(446)
Illinois.....	52	435	(382)	63	524	(461)
Indiana.....	30	435	(404)	38	524	(486)
Iowa.....	27	435	(408)	32	524	(493)
Kansas.....	74	435	(361)	65	524	(460)
Kentucky.....	32	435	(403)	57	524	(467)
Louisiana.....	172	435	(263)	471	524	(53)
Maine.....	37	435	(397)	60	524	(464)
Maryland.....	25	435	(409)	35	524	(489)
Massachusetts.....	60	435	(375)	89	524	(435)
Michigan.....	28	435	(406)	36	524	(488)
Minnesota.....	61	435	(374)	75	524	(450)
Mississippi.....	48	435	(387)	38	524	(486)
Missouri.....	23	435	(412)	46	524	(479)
Montana.....	6	435	(429)	11	524	(513)
Nebraska.....	44	435	(391)	48	524	(476)
Nevada.....	9	435	(425)	11	524	(513)
New Hampshire.....	33	435	(402)	57	524	(467)
New Jersey.....	49	435	(385)	58	524	(466)
New Mexico.....	26	435	(409)	110	524	(414)
New York.....	58	435	(376)	75	524	(449)
North Carolina.....	44	435	(391)	77	524	(447)
North Dakota.....	6	435	(429)	9	524	(515)
Ohio.....	45	435	(390)	56	524	(468)
Oklahoma.....	14	435	(421)	18	524	(506)
Oregon.....	194	435	(241)	162	524	(363)
Pennsylvania.....	34	435	(400)	46	524	(478)
Rhode Island.....	30	435	(405)	33	524	(491)
South Carolina.....	58	435	(377)	69	524	(455)
South Dakota.....	13	435	(422)	14	524	(511)
Tennessee.....	59	435	(376)	109	524	(415)
Texas.....	95	435	(340)	138	524	(386)
Utah.....	28	435	(407)	48	524	(476)
Vermont.....	35	435	(400)	52	524	(473)
Virginia.....	51	435	(384)	71	524	(454)
Washington.....	631	435	197	524	524	(0)
West Virginia.....	80	435	(354)	73	524	(451)
Wisconsin.....	66	435	(369)	100	524	(424)
Wyoming.....	50	435	(385)	41	524	(483)

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Dept. of Commerce and MBG Information Services *US imports allocated to states by population.

China Trade Per Capita In The States

Merchandise Trade \$ PER CAPITA	2002			2003		
	Exports	Imports*	Balance	Exports	Imports*	Balance
District of Columbia.	\$10	\$435	(\$425)	\$4	\$524	(\$520)
North Dakota.....	6	435	(429)	9	524	(515)
Hawaii.....	6	435	(428)	10	524	(514)
Nevada.....	9	435	(425)	11	524	(513)
Montana.....	6	435	(429)	11	524	(513)
South Dakota.....	13	435	(422)	14	524	(511)
Oklahoma.....	14	435	(421)	18	524	(506)
Iowa.....	27	435	(408)	32	524	(493)
Rhode Island.....	30	435	(405)	33	524	(491)
Maryland.....	25	435	(409)	35	524	(489)
Michigan.....	28	435	(406)	36	524	(488)
Mississippi.....	48	435	(387)	38	524	(486)
Indiana.....	30	435	(404)	38	524	(486)
Florida.....	43	435	(391)	38	524	(486)
Wyoming.....	50	435	(385)	41	524	(483)
Connecticut.....	34	435	(400)	45	524	(479)
Missouri.....	23	435	(412)	46	524	(479)
Pennsylvania.....	34	435	(400)	46	524	(478)
Colorado.....	34	435	(401)	47	524	(477)
Nebraska.....	44	435	(391)	48	524	(476)
Utah.....	28	435	(407)	48	524	(476)
Vermont.....	35	435	(400)	52	524	(473)
Arkansas.....	16	435	(419)	52	524	(472)
Ohio.....	45	435	(390)	56	524	(468)
New Hampshire.....	33	435	(402)	57	524	(467)
Kentucky.....	32	435	(403)	57	524	(467)
New Jersey.....	49	435	(385)	58	524	(466)
Maine.....	37	435	(397)	60	524	(464)
Illinois.....	52	435	(382)	63	524	(461)
Kansas.....	74	435	(361)	65	524	(460)
South Carolina.....	58	435	(377)	69	524	(455)
Virginia.....	51	435	(384)	71	524	(454)
West Virginia.....	80	435	(354)	73	524	(451)
Georgia.....	49	435	(386)	74	524	(450)
Minnesota.....	61	435	(374)	75	524	(450)
New York.....	58	435	(376)	75	524	(449)
North Carolina.....	44	435	(391)	77	524	(447)
Idaho.....	66	435	(369)	78	524	(446)
Alabama.....	52	435	(382)	79	524	(445)
Massachusetts.....	60	435	(375)	89	524	(435)
Delaware.....	70	435	(364)	93	524	(431)
US Totals.....	77	435	(358)	98	524	(427)
Wisconsin.....	66	435	(369)	100	524	(424)
Tennessee.....	59	435	(376)	109	524	(415)
New Mexico.....	26	435	(409)	110	524	(414)
Arizona.....	70	435	(365)	133	524	(391)
Texas.....	95	435	(340)	138	524	(386)
California.....	128	435	(307)	154	524	(370)
Oregon.....	194	435	(241)	162	524	(363)
Alaska.....	230	435	(204)	237	524	(287)
Louisiana.....	172	435	(263)	471	524	(53)
Washington.....	631	435	197	524	524	(0)

(202) 544-6490

Dept. of Commerce and MBG Information Services *US imports allocated to states by population.

Washington's Exports To The World

Industry (\$ Million)	----- Washington's Exports to the World -----				
	1999	2000	2001	2002	2003
Totals.....	\$36,772	\$32,252	\$34,969	\$34,666	\$34,213
Transportation Equipment.....	25,807	20,175	22,740	23,377	20,438
Crop Production.....	1,721	1,937	2,312	2,094	3,333
Computers & Electronic Prod.....	1,617	2,173	2,229	1,958	2,354
Processed Foods.....	1,056	1,174	1,276	1,278	1,602
Machinery Manufactures.....	1,019	1,002	980	800	839
Paper Products.....	901	1,044	882	817	831
Petroleum & Coal Products.....	370	325	486	539	737
Chemical Manufactures.....	525	503	549	637	614
Fishing- Hunting- & Trapping.....	433	511	640	512	534
Primary Metal Manufactures.....	544	579	365	287	396
Forestry & Logging.....	564	596	436	387	358
Wood Products.....	452	429	360	324	343
Misc. Manufactures.....	331	357	345	290	314
Elec. Eq.- Appliances & Parts.....	251	266	260	270	288
Fabricated Metal Products.....	178	162	170	164	201
Waste & Scrap.....	85	105	109	108	197
Plastic & Rubber Products.....	156	160	141	132	137
Spec. Classification Provisions...	236	177	148	185	134
Non-Metallic Mineral Mfgs.....	53	57	65	64	89
Animal Production.....	75	113	110	93	88
Goods Returned to Canada.....	78	65	70	72	62
Non-Apparel Textile Products.....	33	34	34	38	49
Used Merchandise.....	16	27	15	19	46
Printing & Related Products.....	71	66	41	42	38
Beverage & Tobacco Products...	46	31	28	22	29
Apparel Manufactures.....	22	35	41	34	24
Oil & Gas Extraction.....	5	10	7	6	22
Mining.....	23	34	37	24	21
Furniture & Related Products.....	23	34	25	17	20
Fabric Mill Products.....	16	20	18	24	17
Leather & Related Products.....	22	13	11	11	12
Publishing Industries.....	0	0	0	0	3

US Dept. of Commerce, Global Trade Information Services and MBG Information Services

Washington's Exports To The World

----- Washington's Exports to the World -----

Industry (% of Total)	1999	2000	2001	2002	2003
Totals.....	\$36,772	\$32,252	\$34,969	\$34,666	\$34,213
Transportation Equipment.....	70%	63%	65%	67%	60%
Crop Production.....	5%	6%	7%	6%	10%
Computers & Electronic Prod.....	4%	7%	6%	6%	7%
Processed Foods.....	3%	4%	4%	4%	5%
Machinery Manufactures.....	3%	3%	3%	2%	2%
Paper Products.....	2%	3%	3%	2%	2%
Petroleum & Coal Products.....	1%	1%	1%	2%	2%
Chemical Manufactures.....	1%	2%	2%	2%	2%
Fishing- Hunting- & Trapping.....	1%	2%	2%	1%	2%
Primary Metal Manufactures.....	1%	2%	1%	1%	1%
Forestry & Logging.....	2%	2%	1%	1%	1%
Wood Products.....	1%	1%	1%	1%	1%
Misc. Manufactures.....	1%	1%	1%	1%	1%
Elec. Eq.- Appliances & Parts.....	1%	1%	1%	1%	1%
Fabricated Metal Products.....	0%	1%	0%	0%	1%
Waste & Scrap.....	0%	0%	0%	0%	1%
Plastic & Rubber Products.....	0%	0%	0%	0%	0%
Spec. Classification Provisions...	1%	1%	0%	1%	0%
Non-Metallic Mineral Mfgs.....	0%	0%	0%	0%	0%
Animal Production.....	0%	0%	0%	0%	0%
Goods Returned to Canada.....	0%	0%	0%	0%	0%
Non-Apparel Textile Products.....	0%	0%	0%	0%	0%
Used Merchandise.....	0%	0%	0%	0%	0%
Printing & Related Products.....	0%	0%	0%	0%	0%
Beverage & Tobacco Products...	0%	0%	0%	0%	0%
Apparel Manufactures.....	0%	0%	0%	0%	0%
Oil & Gas Extraction.....	0%	0%	0%	0%	0%
Mining.....	0%	0%	0%	0%	0%
Furniture & Related Products.....	0%	0%	0%	0%	0%
Fabric Mill Products.....	0%	0%	0%	0%	0%
Leather & Related Products.....	0%	0%	0%	0%	0%
Publishing Industries.....	0%	0%	0%	0%	0%

Washington's Farm Income and Expenses

Item: \$1,000	2002	2003	Change: 2003-2002	
			(\$1,000)	(Percent)
Cash receipts from marketings (\$000).....	\$5,408,408	\$5,501,252	\$92,844	1.7%
Total livestock and products.....	1,685,183	1,657,803	(27,380)	-1.6%
Meat animals and other livestock.....	873,686	816,208	(57,478)	-6.6%
Cattle and calves.....	745,909	690,652	(55,257)	-7.4%
Hogs and pigs.....	4,241	4,600	359	8.5%
Sheep and other livestock.....	123,536	120,956	(2,580)	-2.1%
Dairy products.....	671,040	671,792	752	0.1%
Poultry and poultry products.....	140,457	169,803	29,346	20.9%
Total crops.....	3,723,225	3,843,449	120,224	3.2%
Total grains.....	576,643	572,577	(4,066)	-0.7%
Corn.....	25,783	30,221	4,438	17.2%
Oats.....	1,135	1,077	(58)	-5.1%
Sorghum.....	0	0	0	0.0%
Wheat.....	467,269	470,020	2,751	0.6%
Soybeans.....	0	0	0	0.0%
Other grains.....	82,456	71,259	(11,197)	-13.6%
Hay, silage, etc.....	312,026	303,895	(8,131)	-2.6%
Vegetables.....	347,943	442,355	94,412	27.1%
Fruits and nuts.....	1,460,440	1,519,099	58,659	4.0%
Greenhouse, nursery & mushrooms..	376,335	384,539	8,204	2.2%
Forest and maple products.....	N/A	N/A	N/A	N/A
Tobacco.....	0	0	0	0.0%
Cotton.....	0	0	0	0.0%
Other crops.....	649,838	620,984	(28,854)	-4.4%
Other income.....	581,194	632,030	50,836	8.7%
Government payments.....	214,138	265,089	50,951	23.8%
Imputed & misc. income received.....	367,056	366,941	(115)	-0.0%
Production expenses.....	5,366,077	5,802,737	436,660	8.1%
Feed purchased.....	479,547	529,132	49,585	10.3%
Livestock purchased.....	305,509	256,736	(48,773)	-16.0%
Seed purchased.....	182,998	382,298	199,300	108.9%
Fertilizer and lime (incl. ag. chemicals)..	405,607	389,050	(16,557)	-4.1%
Petroleum products purchased.....	130,638	136,904	6,266	4.8%
Hired farm labor expenses.....	1,329,116	1,523,546	194,430	14.6%
All other production expenses.....	2,532,662	2,585,071	52,409	2.1%
Value of inventory change.....	48,782	(65,295)	(114,077)	-233.9%
Value of inventory change: livestock.....	(26,853)	16,358	43,211	-160.9%
Value of inventory change: crops.....	62,896	(77,743)	(140,639)	-223.6%
Value of inventory change: materials/su	12,739	(3,910)	(16,649)	-130.7%
Total cash receipts and other income.....	5,989,602	6,133,282	143,680	2.4%
less: Total production expenses.....	5,366,077	5,802,737	436,660	8.1%
Realized net income.....	623,525	330,545	(292,980)	-47.0%
plus: Value of inventory change.....	48,782	(65,295)	(114,077)	-233.9%
Total net income including corporate farm	672,307	265,250	(407,057)	-60.5%
less: Net income of corporate farms.....	315,676	132,339	(183,337)	-58.1%
plus: Statistical adjustment.....	N/A	N/A	N/A	N/A
Total net farm proprietors' income.....	356,640	132,916	(223,724)	-62.7%
plus: Farm wages and perquisites.....	966,923	1,180,965	214,042	22.1%
plus: Farm supplements to wages/salar	173,683	186,713	13,030	7.5%
Total farm labor and proprietors' income.	1,497,246	1,500,594	3,348	0.2%

Washington's Global Merchandise Export Markets

Merchandise: \$Million	1999	2000	2001	2002	2003	Change: '03/'00
Washington's Exports.	\$36,731	\$32,215	\$34,929	\$34,627	\$34,173	6.08%
Japan.....	5,502	4,595	3,384	4,349	5,428	18.14%
Canada.....	2,766	2,876	2,737	2,944	3,314	15.23%
China.....	2,040	1,901	2,929	3,831	3,211	68.95%
Singapore.....	1,280	610	2,991	2,306	2,087	242.26%
Australia.....	602	511	576	2,627	1,967	284.92%
Taiwan.....	751	1,452	1,594	1,047	1,958	34.90%
Netherlands.....	995	1,317	707	766	1,739	32.02%
South Korea.....	1,555	1,743	2,131	2,056	1,673	-4.03%
United Kingdom.....	4,400	3,267	2,737	1,230	1,462	-55.26%
Italy.....	764	120	132	1,027	1,101	820.58%
Ireland.....	420	490	613	621	843	71.84%
Germany.....	2,168	2,057	1,843	1,007	786	-61.81%
Vietnam.....	11	8	16	21	736	N/A
France.....	1,480	1,003	1,253	1,953	684	-31.81%
United Arab Emirates.....	710	251	271	947	679	170.31%
Thailand.....	581	468	507	105	648	38.59%
Mexico.....	369	467	862	432	607	30.01%
Philippines.....	182	185	249	246	367	97.93%
Hong Kong.....	422	412	506	322	351	-14.78%
Indonesia.....	84	89	113	189	261	193.10%
Panama.....	167	176	9	211	257	45.58%
Cyprus.....	2	1	100	101	239	N/A
India.....	344	231	316	259	229	-0.83%
Bahrain.....	3	3	6	2	205	N/A
Hungary.....	6	6	4	4	195	N/A
Ethiopia.....	96	1	0	3	189	N/A
Spain.....	942	1,063	385	231	176	-83.43%
Sweden.....	812	852	157	156	170	-79.99%
Malaysia.....	443	349	649	830	165	-52.60%
South Africa.....	29	467	466	217	160	-65.71%
New Zealand.....	381	262	467	135	152	-42.01%
Belgium.....	112	489	275	146	147	-69.99%
Uzbekistan.....	129	1	1	2	136	N/A
Morocco.....	130	138	3	281	112	-18.69%
Denmark.....	331	125	176	123	110	-11.84%
Romania.....	1	2	103	5	107	N/A
Guatemala.....	7	8	14	20	106	N/A
Brazil.....	155	90	752	477	93	4.21%
Turkey.....	607	776	488	585	89	-88.50%
Saudi Arabia.....	1,259	619	1,098	109	84	-86.45%
Russian Federation.....	301	275	68	60	80	-70.98%
Austria.....	276	215	147	258	79	-63.43%
Greece.....	53	20	24	12	63	212.56%
Oman.....	1	1	59	143	63	N/A
Peru.....	16	14	32	20	57	309.91%
Kenya.....	40	3	399	100	54	N/A
Belarus.....	0	0	0	0	51	N/A
Switzerland.....	120	320	108	44	50	-84.42%
Norway.....	141	251	229	127	48	-81.03%
Israel.....	519	123	405	239	45	-63.85%

Washington's Exports To China

Industry (\$ Million)	----- Washington's Exports to China -----				
	1999	2000	2001	2002	2003
Totals.....	\$2,040	\$1,901	\$2,929	\$3,831	\$3,211
Transportation Equipment.....	1,810	1,486	2,118	3,116	1,799
Crop Production.....	6	121	412	291	882
Waste & Scrap.....	6	18	45	50	116
Processed Foods.....	18	41	65	70	97
Computers & Electronic Prod.....	34	45	85	63	74
Paper Products.....	55	71	59	55	47
Fishing- Hunting- & Trapping.....	20	13	28	22	45
Wood Products.....	10	15	18	24	29
Machinery Manufactures.....	14	25	24	44	28
Elec. Eq.- Appliances & Parts.....	3	3	8	23	16
Primary Metal Manufactures.....	29	25	12	9	14
Oil & Gas Extraction.....	0	0	0	0	11
Animal Production.....	1	3	1	3	11
Fabricated Metal Products.....	3	5	4	5	9
Chemical Manufactures.....	2	4	10	12	7
Spec. Classification Provisions...	3	3	2	6	5
Forestry & Logging.....	1	3	10	12	5
Petroleum & Coal Products.....	10	1	4	10	5
Plastic & Rubber Products.....	1	3	3	2	4
Non-Metallic Mineral Mfgs.....	1	2	3	2	4
Misc. Manufactures.....	5	5	3	2	3
Mining.....	0	10	11	4	1
Furniture & Related Products.....	0	0	0	0	1
Fabric Mill Products.....	0	1	1	3	0
Non-Apparel Textile Products.....	0	0	0	0	0
Printing & Related Products.....	1	0	0	0	0
Apparel Manufactures.....	0	0	0	0	0
Leather & Related Products.....	8	0	0	0	0
Beverage & Tobacco Products...	0	0	0	0	0
Used Merchandise.....	0	0	0	0	0
Publishing Industries.....	0	0	0	0	0

US Dept. of Commerce, Global Trade Information Services and MBG Information Services

Washington's Exports To China

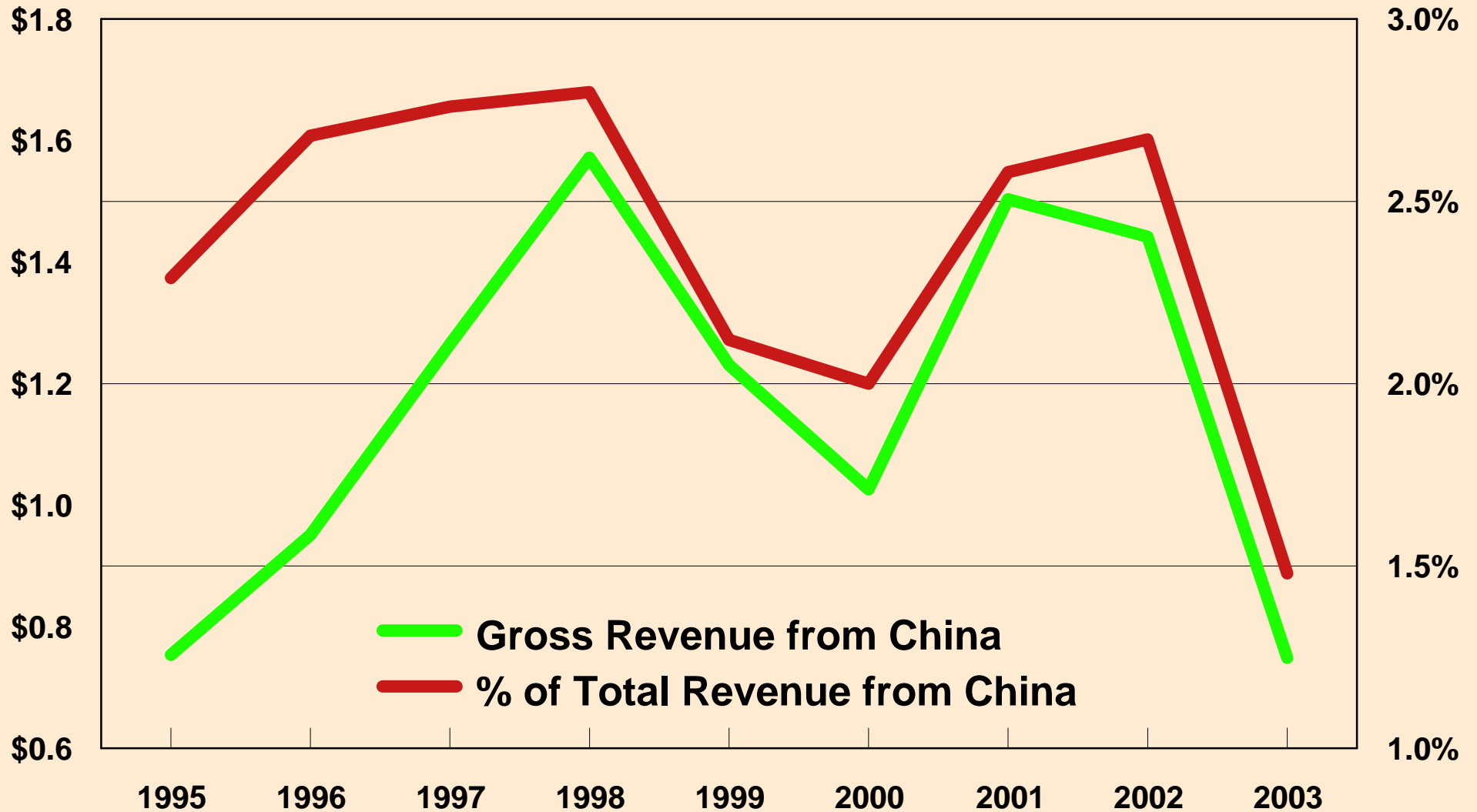
Industry (% Exports to China)	----- Washington's Exports to China -----				
	1999	2000	2001	2002	2003
Totals.....	\$2,040	\$1,901	\$2,929	\$3,831	\$3,211
Transportation Equipment.....	89%	78%	72%	81%	56%
Crop Production.....	0%	6%	14%	8%	27%
Waste & Scrap.....	0%	1%	2%	1%	4%
Processed Foods.....	1%	2%	2%	2%	3%
Computers & Electronic Prod.....	2%	2%	3%	2%	2%
Paper Products.....	3%	4%	2%	1%	1%
Fishing- Hunting- & Trapping.....	1%	1%	1%	1%	1%
Wood Products.....	0%	1%	1%	1%	1%
Machinery Manufactures.....	1%	1%	1%	1%	1%
Elec. Eq.- Appliances & Parts.....	0%	0%	0%	1%	0%
Primary Metal Manufactures.....	1%	1%	0%	0%	0%
Oil & Gas Extraction.....	0%	0%	0%	0%	0%
Animal Production.....	0%	0%	0%	0%	0%
Fabricated Metal Products.....	0%	0%	0%	0%	0%
Chemical Manufactures.....	0%	0%	0%	0%	0%
Spec. Classification Provisions...	0%	0%	0%	0%	0%
Forestry & Logging.....	0%	0%	0%	0%	0%
Petroleum & Coal Products.....	0%	0%	0%	0%	0%
Plastic & Rubber Products.....	0%	0%	0%	0%	0%
Non-Metallic Mineral Mfgs.....	0%	0%	0%	0%	0%
Misc. Manufactures.....	0%	0%	0%	0%	0%
Mining.....	0%	1%	0%	0%	0%
Furniture & Related Products.....	0%	0%	0%	0%	0%
Fabric Mill Products.....	0%	0%	0%	0%	0%
Non-Apparel Textile Products.....	0%	0%	0%	0%	0%
Printing & Related Products.....	0%	0%	0%	0%	0%
Apparel Manufactures.....	0%	0%	0%	0%	0%
Leather & Related Products.....	0%	0%	0%	0%	0%
Beverage & Tobacco Products...	0%	0%	0%	0%	0%
Used Merchandise.....	0%	0%	0%	0%	0%
Publishing Industries.....	0%	0%	0%	0%	0%

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Boeing's Total Gross Revenue From China: A Decade of Stagnation and Decline

\$ Billion: Boeing's Gross Revenue from China

% of Boeing's Gross Revenue from China



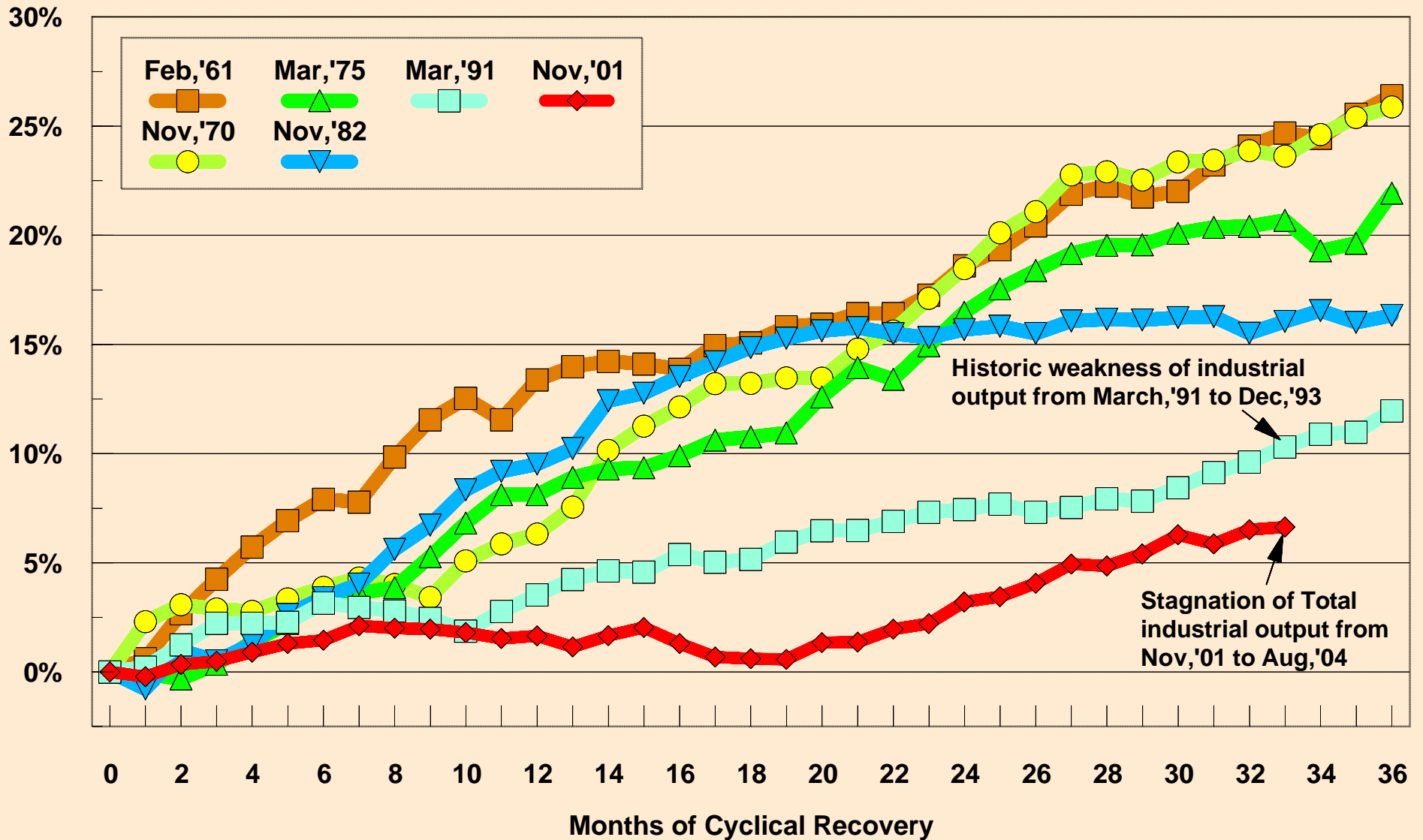
Share of Washington's Exports To China

Each Industry % to China	% of Washington's Total Exports Bound for China				
	1999	2000	2001	2002	2003
China as % of Total Exports.....	5.6%	5.9%	8.4%	11.1%	9.4%
Waste & Scrap.....	7.0%	16.8%	41.5%	46.8%	59.1%
Oil & Gas Extraction.....	0.0%	0.0%	0.0%	0.0%	47.2%
Crop Production.....	0.3%	6.2%	17.8%	13.9%	26.5%
Animal Production.....	0.7%	2.9%	1.2%	3.6%	11.9%
Transportation Equipment.....	7.0%	7.4%	9.3%	13.3%	8.8%
Wood Products.....	2.2%	3.4%	5.0%	7.5%	8.5%
Fishing- Hunting- & Trapping.....	4.6%	2.5%	4.4%	4.2%	8.4%
Processed Foods.....	1.8%	3.5%	5.1%	5.5%	6.1%
Paper Products.....	6.1%	6.8%	6.7%	6.8%	5.7%
Elec. Eq.- Appliances & Parts.....	1.1%	1.0%	3.1%	8.7%	5.5%
Fabricated Metal Products.....	1.5%	2.8%	2.3%	3.2%	4.3%
Non-Metallic Mineral Mfgs.....	1.5%	3.5%	4.9%	2.9%	4.1%
Spec. Classification Provisions...	1.2%	1.5%	1.4%	3.0%	3.6%
Primary Metal Manufactures.....	5.4%	4.3%	3.3%	3.0%	3.4%
Machinery Manufactures.....	1.4%	2.5%	2.5%	5.5%	3.4%
Mining.....	0.6%	29.0%	30.8%	14.7%	3.3%
Computers & Electronic Prod.....	2.1%	2.1%	3.8%	3.2%	3.1%
Plastic & Rubber Products.....	0.6%	1.6%	2.0%	1.7%	3.0%
Furniture & Related Products.....	0.6%	1.3%	1.8%	0.7%	2.9%
Fabric Mill Products.....	1.0%	5.7%	5.9%	13.6%	1.4%
Forestry & Logging.....	0.2%	0.5%	2.2%	3.0%	1.3%
Chemical Manufactures.....	0.4%	0.8%	1.9%	1.8%	1.2%
Misc. Manufactures.....	1.5%	1.3%	1.0%	0.9%	0.9%
Apparel Manufactures.....	0.0%	0.1%	0.2%	0.7%	0.8%
Leather & Related Products.....	35.4%	1.5%	1.8%	1.5%	0.8%
Petroleum & Coal Products.....	2.6%	0.4%	0.9%	1.8%	0.6%
Printing & Related Products.....	0.7%	0.4%	0.3%	0.4%	0.5%
Non-Apparel Textile Products.....	0.2%	0.1%	1.3%	1.1%	0.5%
Publishing Industries.....	N/A	N/A	N/A	N/A	0.2%
Beverage & Tobacco Products...	0.0%	0.2%	0.0%	0.1%	0.1%
Used Merchandise.....	0.0%	0.0%	0.0%	0.1%	0.1%

US Dept. of Commerce, Global Trade Information Services and MBG Information Services

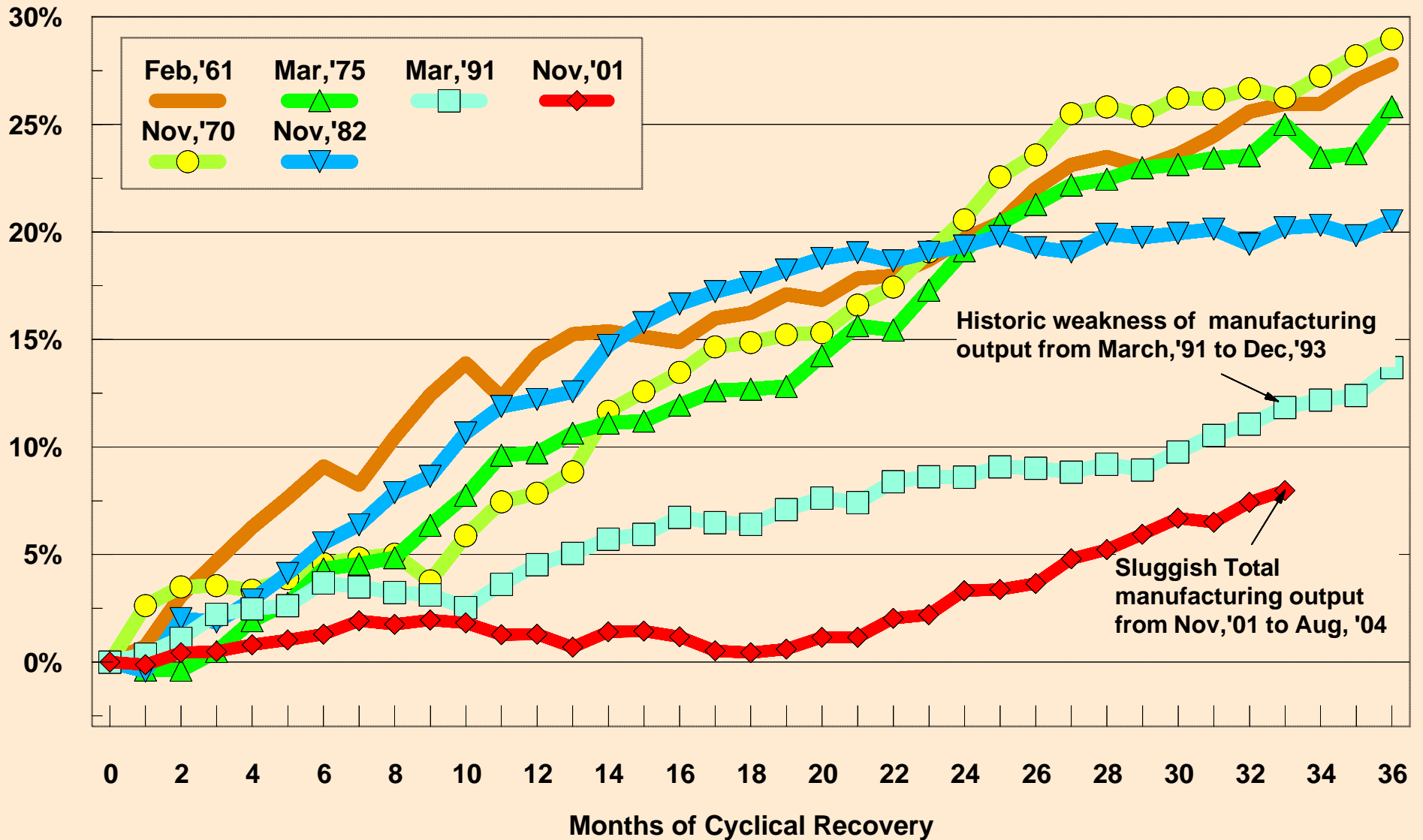
2002-'04: First "Recovery" With Stagnant Industrial Output

% Change of Total Industrial Output From End of Recession



2001-'04: "Recovery" With Very Little Manufacturing Output

% Change of Manufacturing Output From End of Recession



Job Growth and Decline in the States: Mfging & Info Losses Still Slow Growth

August 2003 to August 2004

Nonfarm Establishment Jobs STATE	Const- ruction	Manuf- acturing	Trade and Utilities			Finance	Prof & Bus Services	Education & Health	Leisure & Hospitality	Other Services	Govt.	Unemployment Rates		
			Information	Information	Information							Aug,'03	July,'04	Aug,'04
(Change over Year Ago: Percent)												(Percent Unemployed)		
Michigan.....	-1.0%	-0.5%	-2.5%	-2.1%	-4.6%	-2.8%	0.8%	1.0%	1.3%	0.9%	-2.6%	7.5%	6.8%	6.7%
Ohio.....	-0.5%	-0.8%	-1.6%	-0.7%	-2.5%	0.6%	-0.0%	0.6%	-0.8%	-0.6%	-0.5%	6.1%	6.0%	6.3%
Massachusetts.....	-0.3%	0.3%	0.4%	-0.7%	-4.0%	-0.6%	-0.8%	0.7%	1.7%	0.8%	-1.9%	5.9%	5.3%	5.4%
Louisiana.....	0.1%	-2.3%	-0.3%	0.7%	-0.3%	-0.9%	-1.2%	1.6%	-0.6%	1.3%	0.4%	6.8%	6.1%	5.0%
North Dakota.....	0.1%	0.5%	-0.8%	0.6%	0.0%	0.5%	0.0%	-0.4%	-0.3%	-0.6%	0.3%	4.0%	3.1%	3.3%
Connecticut.....	0.2%	0.8%	-1.0%	0.3%	0.0%	-0.1%	-1.0%	0.9%	3.6%	0.6%	-0.9%	5.6%	4.6%	4.6%
Illinois.....	0.2%	0.1%	-0.8%	0.1%	-2.7%	0.4%	0.5%	1.1%	1.6%	-0.6%	-0.2%	6.8%	6.1%	6.1%
Indiana.....	0.2%	4.7%	-0.4%	-0.4%	-1.9%	-0.8%	1.9%	1.0%	-0.1%	1.1%	-0.8%	5.3%	5.1%	5.1%
Alabama.....	0.4%	2.9%	-0.5%	1.0%	-3.8%	-1.2%	1.2%	1.0%	0.1%	-0.7%	0.4%	5.8%	5.7%	6.0%
Kentucky.....	0.5%	5.4%	-1.2%	-0.6%	0.0%	0.3%	-0.4%	1.5%	4.4%	1.5%	-1.0%	6.2%	5.3%	5.1%
Nebraska.....	0.5%	2.2%	-0.2%	-0.4%	-0.5%	1.6%	0.8%	-0.8%	1.5%	2.6%	1.3%	4.1%	3.4%	3.6%
Vermont.....	0.5%	0.0%	-0.5%	0.2%	1.5%	-1.5%	0.5%	2.3%	0.3%	1.0%	0.5%	4.6%	3.3%	3.4%
South Dakota.....	0.5%	0.5%	0.8%	1.4%	1.5%	1.1%	0.8%	0.7%	0.0%	1.9%	-1.0%	3.7%	3.4%	3.2%
West Virginia.....	0.5%	2.0%	-1.2%	0.9%	-3.9%	1.3%	0.4%	-0.4%	0.9%	0.4%	0.7%	6.2%	5.2%	5.5%
Iowa.....	0.6%	2.2%	0.7%	-0.3%	-1.8%	4.9%	-2.1%	2.2%	0.4%	1.9%	-0.6%	4.6%	4.4%	4.5%
Minnesota.....	0.6%	2.6%	1.8%	0.9%	-1.3%	0.4%	1.9%	1.7%	2.2%	-1.5%	-3.4%	5.0%	4.4%	4.8%
Tennessee.....	0.7%	1.2%	0.3%	1.1%	-1.6%	0.3%	-0.1%	1.1%	2.2%	0.6%	-0.2%	6.0%	4.5%	4.9%
California.....	0.7%	3.8%	0.3%	0.8%	-2.4%	0.7%	2.8%	1.6%	0.6%	-0.6%	-1.7%	6.8%	6.2%	5.8%
Arkansas.....	0.7%	-0.4%	-0.5%	0.5%	-1.0%	1.2%	0.9%	3.0%	1.8%	0.2%	0.4%	6.4%	5.6%	5.4%
Maine.....	0.7%	4.2%	-4.0%	1.4%	0.0%	0.3%	1.5%	1.5%	1.5%	0.0%	0.4%	5.1%	4.2%	4.5%
Colorado.....	0.8%	-1.9%	-1.7%	0.9%	-3.8%	0.4%	3.8%	2.4%	0.8%	0.5%	0.4%	6.1%	5.1%	5.1%
Pennsylvania.....	0.8%	2.5%	-2.2%	0.6%	-1.4%	0.5%	1.7%	1.5%	2.6%	1.5%	0.7%	5.5%	5.3%	5.6%
Georgia.....	0.8%	2.4%	0.2%	-0.3%	0.6%	0.5%	1.3%	1.6%	0.9%	0.7%	1.3%	4.6%	4.1%	4.2%
Mississippi.....	0.8%	-1.3%	2.8%	-0.7%	-2.7%	0.2%	2.9%	4.2%	0.2%	-0.5%	-0.3%	6.3%	5.9%	5.9%
New York.....	0.8%	2.2%	-2.5%	0.5%	-0.5%	0.9%	1.6%	2.5%	2.4%	0.9%	-0.5%	6.4%	5.9%	5.6%
South Carolina.....	0.9%	0.8%	-1.4%	0.8%	-4.1%	0.1%	1.5%	6.8%	2.0%	-0.8%	-0.2%	6.8%	6.0%	6.4%
Rhode Island.....	0.9%	5.7%	0.2%	1.0%	-3.6%	-2.1%	-2.2%	3.8%	1.8%	2.6%	-0.6%	5.2%	5.8%	5.5%
Kansas.....	1.0%	2.1%	0.5%	-0.2%	3.1%	1.4%	1.2%	1.6%	3.1%	0.9%	0.2%	5.4%	4.7%	4.8%
Texas.....	1.1%	0.6%	-1.0%	1.5%	-1.5%	0.3%	2.0%	3.0%	1.9%	0.3%	0.2%	6.8%	5.7%	5.7%
New Hampshire.....	1.1%	1.9%	-2.8%	1.5%	-1.7%	2.9%	-0.9%	2.7%	3.9%	-2.0%	1.0%	4.3%	3.9%	3.7%
Oklahoma.....	1.1%	1.2%	-0.6%	-0.0%	1.3%	0.7%	2.4%	1.8%	1.4%	1.0%	1.2%	5.8%	4.5%	4.1%
Alaska.....	1.2%	5.8%	0.0%	1.2%	0.0%	0.7%	0.4%	6.3%	1.7%	-7.0%	-0.4%	8.1%	7.2%	7.6%
North Carolina.....	1.2%	2.9%	-2.5%	1.0%	-0.9%	2.2%	4.2%	3.8%	2.3%	-0.5%	0.7%	6.5%	5.1%	5.0%
Montana.....	1.3%	1.9%	1.6%	0.8%	2.6%	1.4%	2.6%	1.7%	0.5%	2.5%	-0.5%	4.8%	4.3%	4.8%
Missouri.....	1.3%	1.6%	2.0%	-0.1%	-1.7%	0.0%	2.1%	7.1%	0.3%	1.7%	-1.5%	5.8%	5.5%	5.5%
Delaware.....	1.3%	2.7%	-2.0%	0.0%	-1.3%	0.4%	2.7%	4.1%	0.9%	-0.5%	2.6%	4.6%	3.9%	3.6%
US Totals.....	1.3%	2.8%	0.1%	1.0%	-0.3%	0.8%	3.4%	2.2%	1.9%	0.4%	-0.1%	6.1%	5.5%	5.6%
Maryland.....	1.4%	4.8%	-1.1%	0.7%	0.8%	1.1%	3.3%	3.0%	5.9%	0.8%	-3.2%	4.5%	4.1%	4.3%
New Jersey.....	1.6%	2.4%	-1.2%	0.4%	-1.5%	3.1%	2.3%	2.7%	2.1%	1.6%	2.8%	5.9%	5.0%	4.8%
Wisconsin.....	1.7%	1.6%	2.1%	1.3%	-2.0%	1.8%	7.0%	3.0%	1.8%	-2.1%	-1.6%	5.7%	4.7%	4.8%
Wyoming.....	1.8%	-3.1%	2.1%	1.2%	-2.4%	3.8%	-1.8%	5.8%	1.7%	-2.0%	1.5%	4.3%	3.6%	3.7%
District of Columbia.....	1.9%	6.2%	0.0%	0.4%	0.0%	1.0%	3.2%	0.1%	4.1%	0.0%	2.0%	7.1%	7.8%	7.5%
Washington.....	1.9%	5.2%	-1.0%	2.4%	5.4%	1.9%	3.7%	2.2%	0.8%	2.1%	0.6%	7.7%	6.0%	6.2%
New Mexico.....	2.1%	4.1%	-1.1%	1.7%	-8.2%	0.9%	2.2%	5.0%	2.0%	2.0%	1.8%	6.6%	5.3%	5.4%
Florida.....	2.1%	4.6%	-0.8%	0.6%	-1.4%	2.2%	4.0%	2.5%	2.9%	2.4%	1.7%	5.2%	4.5%	4.5%
Oregon.....	2.2%	4.6%	3.0%	0.6%	-2.7%	0.3%	5.1%	2.0%	3.8%	1.0%	1.6%	8.4%	6.8%	7.4%
Virginia.....	2.2%	5.1%	-2.8%	2.9%	-0.7%	2.0%	5.8%	1.0%	0.9%	3.5%	1.3%	4.1%	3.5%	3.5%
Utah.....	2.3%	5.7%	1.4%	2.5%	-0.3%	0.2%	5.0%	3.8%	1.9%	-0.3%	0.1%	5.5%	4.8%	4.8%
Idaho.....	2.4%	10.2%	-1.1%	2.0%	2.2%	0.7%	5.8%	2.6%	2.4%	1.1%	0.1%	5.5%	4.9%	5.0%
Arizona.....	2.4%	8.7%	-0.9%	1.3%	-5.1%	0.9%	2.7%	4.4%	2.4%	2.8%	2.1%	5.7%	4.3%	4.4%
Hawaii.....	2.4%	2.1%	2.7%	3.4%	7.0%	0.3%	1.0%	2.9%	3.3%	0.8%	1.8%	4.5%	3.0%	2.9%
Nevada.....	4.3%	10.7%	3.9%	3.4%	0.0%	4.4%	6.5%	5.4%	2.4%	4.5%	2.5%	5.4%	4.4%	4.0%

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The Recent Jobs Record In the States

1,000 of jobs	Seasonally Adjusted		Job Growth/Decline	
	August, '04	Jan. '01	(1,000)	%
Massachusetts.....	3,178.6	3,370.9	(192.3)	-5.7%
Michigan.....	4,356.7	4,597.4	(240.7)	-5.2%
Ohio.....	5,366.6	5,606.2	(239.6)	-4.3%
Illinois.....	5,822.7	6,046.6	(223.9)	-3.7%
Colorado.....	2,176.4	2,245.6	(69.2)	-3.1%
Oklahoma.....	1,458.2	1,503.3	(45.1)	-3.0%
Connecticut.....	1,642.7	1,692.3	(49.6)	-2.9%
New York.....	8,456.2	8,691.2	(235.0)	-2.7%
North Carolina.....	3,863.4	3,958.7	(95.3)	-2.4%
Georgia.....	3,897.4	3,982.7	(85.3)	-2.1%
Iowa.....	1,449.8	1,478.0	(28.2)	-1.9%
Alabama.....	1,886.5	1,922.5	(36.0)	-1.9%
Kansas.....	1,320.9	1,345.5	(24.6)	-1.8%
Kentucky.....	1,794.0	1,827.3	(33.3)	-1.8%
Mississippi.....	1,125.5	1,142.9	(17.4)	-1.5%
Indiana.....	2,913.9	2,958.5	(44.6)	-1.5%
California.....	14,523.7	14,717.3	(193.6)	-1.3%
Tennessee.....	2,688.5	2,724.2	(35.7)	-1.3%
Pennsylvania.....	5,642.6	5,717.3	(74.7)	-1.3%
New Hampshire.....	626.1	633.3	(7.2)	-1.1%
Oregon.....	1,598.7	1,615.9	(17.2)	-1.1%
Missouri.....	2,709.0	2,737.1	(28.1)	-1.0%
Texas.....	9,466.1	9,548.4	(82.3)	-0.9%
Louisiana.....	1,909.6	1,925.9	(16.3)	-0.8%
South Carolina.....	1,830.0	1,844.6	(14.6)	-0.8%
Nebraska.....	906.5	913.6	(7.1)	-0.8%
Vermont.....	301.4	303.5	(2.1)	-0.7%
US Totals.....	131,475	132,388	(913)	-0.7%
Minnesota.....	2,676.3	2,694.6	(18.3)	-0.7%
Delaware.....	419.1	421.5	(2.4)	-0.6%
Arkansas.....	1,155.1	1,159.8	(4.7)	-0.4%
Washington.....	2,715.0	2,721.8	(6.8)	-0.2%
West Virginia.....	734.3	735.9	(1.6)	-0.2%
Wisconsin.....	2,838.3	2,839.0	(0.7)	-0.0%
South Dakota.....	381.5	378.4	3.1	0.8%
Maine.....	614.9	609.7	5.2	0.9%
Utah.....	1,102.2	1,088.6	13.6	1.2%
New Jersey.....	4,048.1	3,994.4	53.7	1.3%
North Dakota.....	334.5	329.7	4.8	1.5%
Virginia.....	3,588.7	3,530.5	58.2	1.6%
Rhode Island.....	489.3	480.6	8.7	1.8%
Maryland.....	2,536.0	2,469.6	66.4	2.7%
District of Columbia.....	674.0	651.4	22.6	3.5%
Arizona.....	2,348.4	2,264.9	83.5	3.7%
Idaho.....	587.8	565.9	21.9	3.9%
Florida.....	7,456.2	7,152.7	303.5	4.2%
Montana.....	408.5	391.7	16.8	4.3%
Hawaii.....	582.0	554.6	27.4	4.9%
New Mexico.....	793.1	753.2	39.9	5.3%
Wyoming.....	256.6	242.6	14.0	5.8%
Alaska.....	302.8	285.0	17.8	6.2%
Nevada.....	1,139.9	1,049.7	90.2	8.6%

The Recent Jobs Record In the States

Seasonally Adjusted 1,000 of jobs	All Private Sector Jobs		Job Growth/Decline	
	August, '04	Jan. '01	(1,000)	%
Massachusetts.....	2,765.0	2,941.9	(176.9)	-6.0%
Michigan.....	3,702.1	3,913.7	(211.6)	-5.4%
Ohio.....	4,565.1	4,816.5	(251.4)	-5.2%
Colorado.....	1,816.7	1,906.6	(89.9)	-4.7%
Illinois.....	4,969.4	5,204.1	(234.7)	-4.5%
Georgia.....	3,250.2	3,383.0	(132.8)	-3.9%
North Carolina.....	3,209.1	3,329.7	(120.6)	-3.6%
Oklahoma.....	1,167.1	1,210.6	(43.5)	-3.6%
Connecticut.....	1,397.2	1,448.8	(51.6)	-3.6%
New York.....	6,983.7	7,226.0	(242.3)	-3.4%
Alabama.....	1,526.8	1,571.4	(44.6)	-2.8%
Mississippi.....	880.8	906.2	(25.4)	-2.8%
Kansas.....	1,070.3	1,098.5	(28.2)	-2.6%
New Hampshire.....	535.7	548.2	(12.5)	-2.3%
Indiana.....	2,492.3	2,549.8	(57.5)	-2.3%
Iowa.....	1,206.2	1,233.6	(27.4)	-2.2%
Tennessee.....	2,274.8	2,324.1	(49.3)	-2.1%
Texas.....	7,814.1	7,979.4	(165.3)	-2.1%
Pennsylvania.....	4,897.4	4,993.4	(96.0)	-1.9%
California.....	12,132.8	12,370.4	(237.6)	-1.9%
Kentucky.....	1,486.5	1,515.3	(28.8)	-1.9%
Nebraska.....	746.1	759.2	(13.1)	-1.7%
Oregon.....	1,327.2	1,349.2	(22.0)	-1.6%
Vermont.....	249.5	253.6	(4.1)	-1.6%
Louisiana.....	1,525.9	1,550.8	(24.9)	-1.6%
South Carolina.....	1,500.1	1,523.2	(23.1)	-1.5%
US Totals.....	109,910	111,560	(1,650)	-1.5%
Washington.....	2,189.7	2,221.8	(32.1)	-1.4%
Arkansas.....	956.4	968.3	(11.9)	-1.2%
Missouri.....	2,290.0	2,313.6	(23.6)	-1.0%
Minnesota.....	2,280.2	2,300.5	(20.3)	-0.9%
Delaware.....	361.5	364.5	(3.0)	-0.8%
West Virginia.....	590.3	595.1	(4.8)	-0.8%
Wisconsin.....	2,434.8	2,432.0	2.8	0.1%
New Jersey.....	3,404.3	3,399.9	4.4	0.1%
Utah.....	902.6	900.7	1.9	0.2%
Maine.....	509.7	508.6	1.1	0.2%
South Dakota.....	307.4	306.0	1.4	0.5%
Virginia.....	2,938.9	2,903.0	35.9	1.2%
North Dakota.....	259.8	256.1	3.7	1.4%
Rhode Island.....	422.9	415.9	7.0	1.7%
District of Columbia.....	438.5	429.2	9.3	2.2%
Arizona.....	1,944.2	1,896.8	47.4	2.5%
Maryland.....	2,071.6	2,019.7	51.9	2.6%
Idaho.....	474.3	458.1	16.2	3.5%
Hawaii.....	461.0	444.3	16.7	3.8%
Florida.....	6,378.8	6,144.1	234.7	3.8%
New Mexico.....	594.7	570.5	24.2	4.2%
Montana.....	321.9	307.2	14.7	4.8%
Wyoming.....	192.2	181.9	10.3	5.7%
Alaska.....	221.9	207.6	14.3	6.9%
Nevada.....	1,001.7	925.2	76.5	8.3%

The Recent Jobs Record In the States

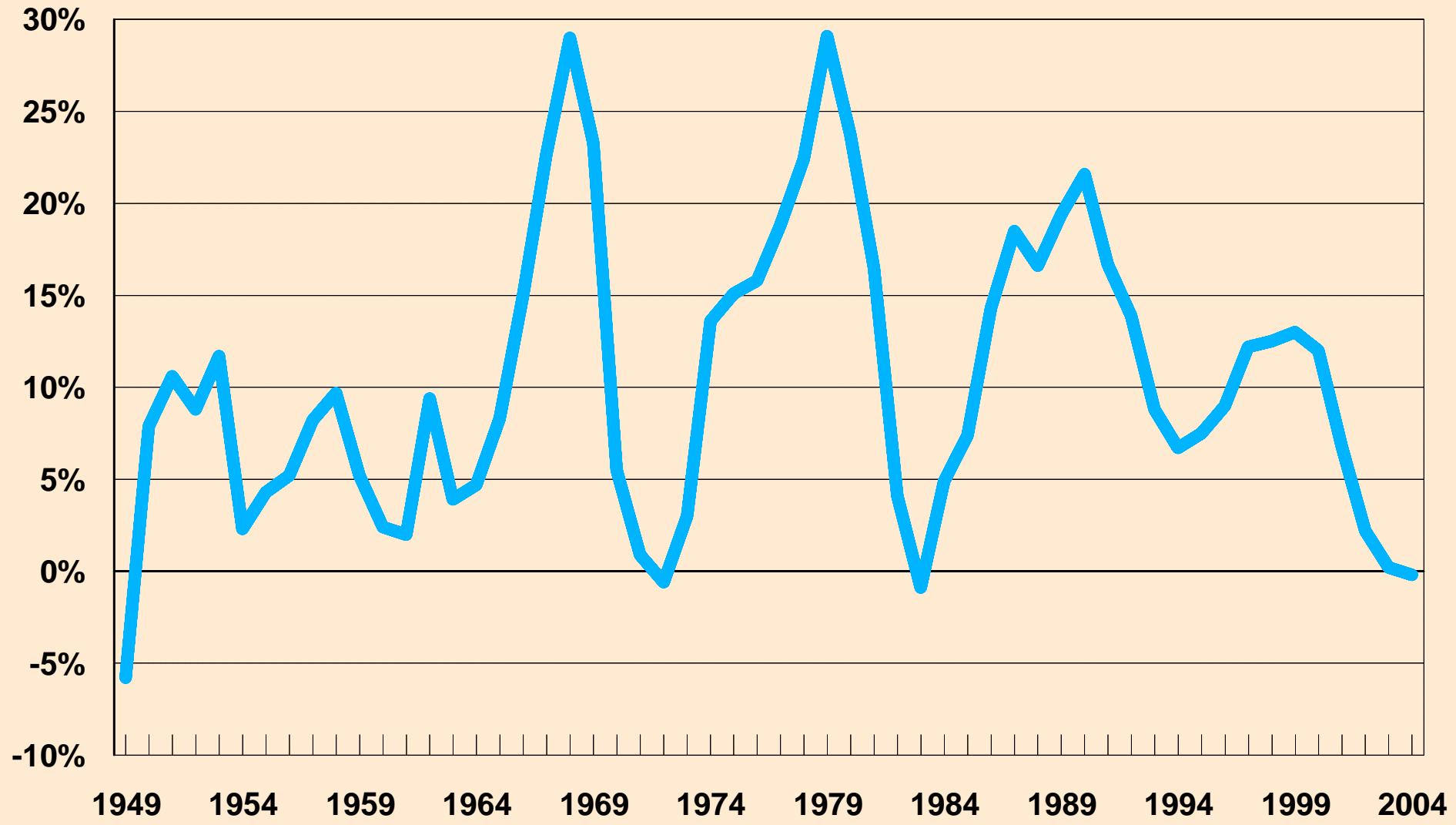
All Manufacturing Jobs 1,000 of jobs	NOT Seasonally Adjusted		Job Growth/Decline	
	August, '04	Jan., '01	(1,000)	%
District of Columbia.....	2.5	3.5	-1.0	-28.6%
New Hampshire.....	77.7	103.6	-25.9	-25.0%
North Carolina.....	582.5	741.1	-158.6	-21.4%
Massachusetts.....	323.8	407.8	-84.0	-20.6%
Maine.....	61.9	77.2	-15.3	-19.8%
Vermont.....	37.5	46.7	-9.2	-19.7%
Oklahoma.....	141.3	174.5	-33.2	-19.0%
Colorado.....	153.1	188.2	-35.1	-18.7%
New York.....	595.2	728.8	-133.6	-18.3%
Rhode Island.....	58.2	71.0	-12.8	-18.0%
Pennsylvania.....	697.4	849.7	-152.3	-17.9%
Arizona.....	171.7	208.6	-36.9	-17.7%
Washington.....	265.2	321.7	-56.5	-17.6%
South Carolina.....	270.5	327.7	-57.2	-17.5%
Virginia.....	294.2	354.1	-59.9	-16.9%
Ohio.....	828.1	992.2	-164.1	-16.5%
Connecticut.....	195.1	233.7	-38.6	-16.5%
Illinois.....	706.9	842.7	-135.8	-16.1%
Texas.....	887.1	1055.4	-168.3	-15.9%
California.....	1,550.6	1844.7	-294.1	-15.9%
Michigan.....	709.9	842.8	-132.9	-15.8%
New Jersey.....	346.9	411.3	-64.4	-15.7%
US Totals.....	14,421	17,093	(2,672)	-15.6%
Maryland.....	144.9	170.3	-25.4	-14.9%
Mississippi.....	180.6	211.1	-30.5	-14.4%
Florida.....	382.2	445.6	-63.4	-14.2%
West Virginia.....	63.8	73.9	-10.1	-13.7%
Georgia.....	448.3	517.1	-68.8	-13.3%
Arkansas.....	204.0	235.0	-31.0	-13.2%
Alabama.....	290.4	333.8	-43.4	-13.0%
Kentucky.....	262.9	302.0	-39.1	-12.9%
Kansas.....	172.0	196.9	-24.9	-12.6%
Tennessee.....	414.8	473.0	-58.2	-12.3%
Idaho.....	61.4	69.8	-8.4	-12.0%
Louisiana.....	154.8	175.0	-20.2	-11.5%
South Dakota.....	38.3	42.9	-4.6	-10.7%
Montana.....	19.3	21.6	-2.3	-10.6%
New Mexico.....	37.2	41.5	-4.3	-10.4%
Nebraska.....	101.7	112.9	-11.2	-9.9%
Indiana.....	571.3	633.4	-62.1	-9.8%
Iowa.....	222.2	245.6	-23.4	-9.5%
Missouri.....	319.2	352.6	-33.4	-9.5%
Wisconsin.....	524.5	577.0	-52.5	-9.1%
Utah.....	113.9	125.3	-11.4	-9.1%
Minnesota.....	355.2	389.0	-33.8	-8.7%
Delaware.....	34.9	37.9	-3.0	-7.9%
Hawaii.....	15.3	16.6	-1.3	-7.8%
Oregon.....	204.5	219.9	-15.4	-7.0%
Wyoming.....	9.7	10.3	-0.6	-5.8%
Alaska.....	17.9	18.4	-0.5	-2.7%
North Dakota.....	23.6	23.7	-0.1	-0.4%
Nevada.....	45.8	43.8	2.0	4.6%

*Alaska is shown August, 2000 to August 2004.

Dept. of Labor, BLS and MBG Information Services 202-544-6490

Washington State Has Created No Jobs In Four Years: Since WWII Demobilization, Only Two Other Periods Compare

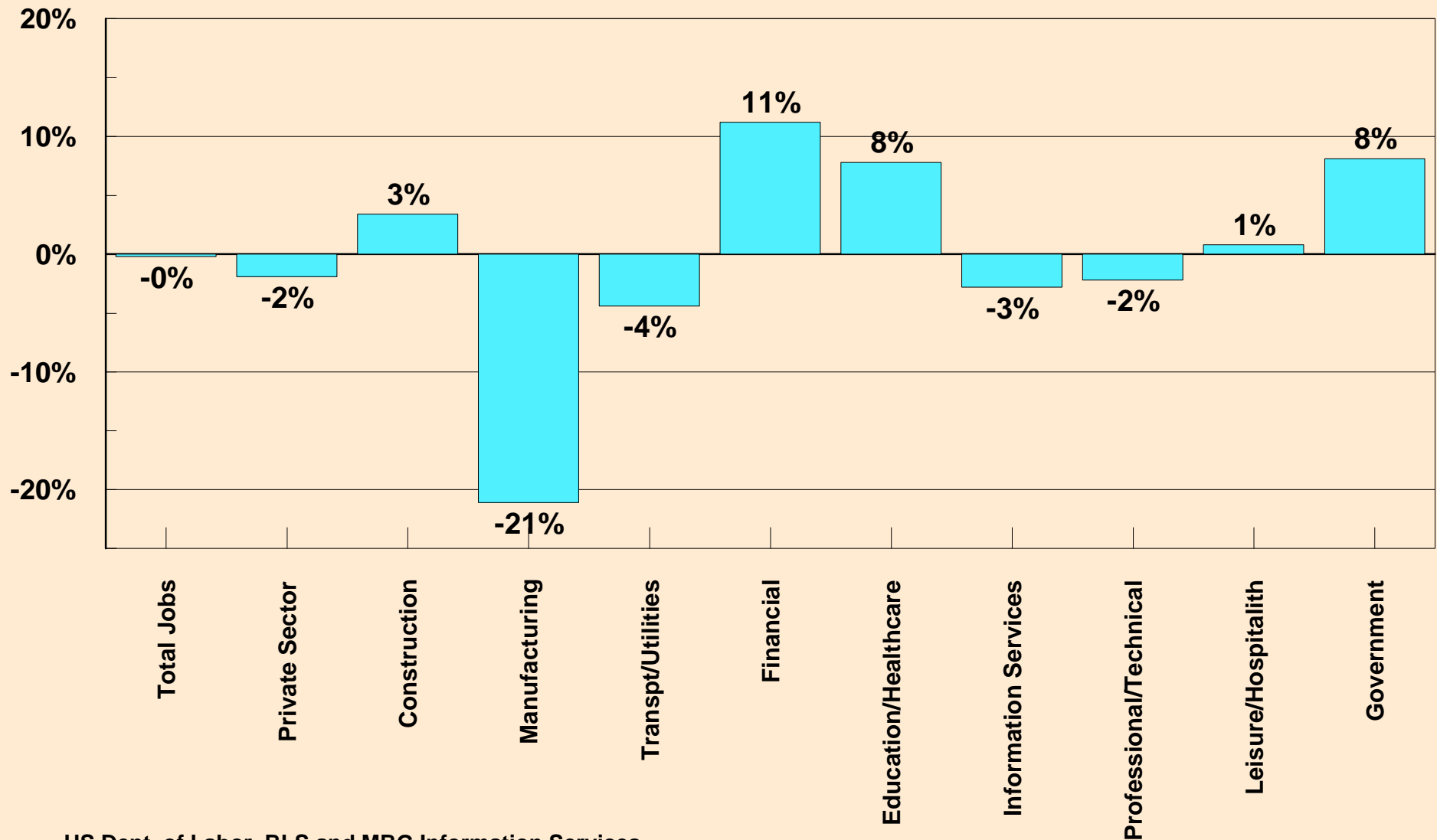
% Job Growth/Loss in Washington State: 4 Years to August Each Year



US Dept. of Labor, BLS and MBG Information Services

Stagnation and Shift in Washington State's Jobs: August 2000 through August 2004

% Decline/Growth of Jobs in Washington: Four Years to August 2004



US Dept. of Labor, BLS and MBG Information Services

Washington Jobs Markets Begins Rebound

Local Area	--- 12 Month Private Sector job gain/loss to: ---			
	May,'04	June,'04	July,'04	Aug,'04
Washington.....	2.1%	2.2%	2.2%	2.2%
Seattle-Bellevue-Everett.....	1.6%	1.8%	1.8%	1.9%
Spokane.....	2.3%	2.1%	2.0%	2.0%
Tacoma.....	2.5%	3.3%	3.4%	3.0%

...but Seattle remains below levels in 2000

Local Area	--- Four Year Private Sector job gain/loss to: ---			
	May,'04	June,'04	July,'04	Aug,'04
Washington.....	-2.1%	-2.3%	-1.6%	-1.9%
Seattle-Bellevue-Everett.....	-5.7%	-5.9%	-5.3%	-5.5%
Spokane.....	2.6%	2.2%	2.7%	1.6%
Tacoma.....	2.6%	3.5%	4.7%	4.3%

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US Dept. of Labor, BLS and MBG Information Services

Washington's Job Losses, 2000-'04

Widespread Losses in Goods and Many Services

Industry: Change from Aug, '00 to Aug, '04	4-Year Job Growth/Loss	
	Number	Percent
Total nonfarm.....	(6,000)	-0.2%
Total private.....	(43,000)	-1.9%
Goods-producing.....	(66,700)	-12.9%
Service-providing.....	60,700	2.8%
Private Service-providing.....	23,700	1.4%
Construction.....	5,800	3.4%
Manufacturing.....	(71,000)	-21.1%
Durable goods	(56,900)	-24.0%
Wood products.....	(4,400)	-19.8%
Primary metals.....	(5,700)	-54.3%
Alumina and Aluminum.....	(4,200)	-73.7%
Fabricated metal products.....	(2,400)	-12.5%
Machinery.....	(3,800)	-24.4%
Computer and electronic products.....	(11,800)	-33.9%
Transportation equipment.....	(25,800)	-25.9%
Aerospace products & parts.....	(24,400)	-28.3%
Nondurable goods	(14,100)	-14.3%
Foods.....	(5,200)	-12.5%
Fruit and Vegetable preserving.....	(4,400)	-27.7%
Paper and paper products.....	(2,100)	-14.3%
Printing and related.....	(3,000)	-25.9%
Plastics and rubber products.....	(1,100)	-8.7%
Wholesale trade.....	(3,300)	-2.7%
Retail trade.....	1,600	0.5%
Transportation/Utilities.....	(4,200)	-4.4%
Information Services.....	(2,800)	-2.8%
Software publishers.....	6,900	20.5%
Telecommunications.....	(3,000)	-9.6%
Wireless Telecom.....	2,800	24.3%
Financial activities.....	16,000	11.2%
Credit Intermediation.....	11,200	24.7%
Professional and business services.....	(3,100)	-1.0%
Professional and technical services.....	(3,100)	-2.2%
Legal services.....	1,300	6.4%
Architectural and engineering.....	1,600	5.2%
Computer systems design and services.....	(8,700)	-28.9%
Management of companies.....	2,900	9.7%
Education and health services.....	22,700	7.8%
Educational services.....	(4,800)	-11.8%
Health care and social assistance.....	27,500	11.0%
Leisure and hospitality.....	2,000	0.8%
Other services.....	(5,200)	-4.8%
Government.....	37,000	8.1%
Federal.....	(600)	-0.8%
State government.....	8,300	6.6%
Local government.....	29,300	11.4%

Washington's Wages/Salaries

Annual Wage/Salary Per Job:	2002	% from Avg.
Nonfarm employment.....	\$43,373	0.0%
Private employment.....	42,297	-2.5%
Proprietors employment.....	25,263	-41.8%
Farm proprietors employment.....	11,324	-73.9%
Nonfarm proprietors employment.....	26,114	-39.8%
Farm employment.....	19,442	-55.2%
Forestry, fishing, related activities.....	37,392	-13.8%
Forestry and logging.....	60,493	39.5%
Fishing, hunting, and trapping.....	60,987	40.6%
Agriculture and forestry support activities.....	21,800	-49.7%
Mining.....	43,663	0.7%
Mining (except oil and gas).....	53,315	22.9%
Utilities.....	99,432	129.2%
Construction.....	47,273	9.0%
Construction of buildings.....	54,181	24.9%
Heavy and civil engineering construction.....	65,115	50.1%
Specialty trade contractors.....	41,137	-5.2%
Manufacturing.....	64,047	47.7%
Durable goods manufacturing.....	67,123	54.8%
Wood product manufacturing.....	43,252	-0.3%
Nonmetallic mineral product manufacturing.....	49,984	15.2%
Primary metal manufacturing.....	62,013	43.0%
Fabricated metal product manufacturing.....	45,391	4.7%
Machinery manufacturing.....	51,760	19.3%
Computer and electronic product manufacturing....	73,075	68.5%
Electrical equipment and appliance manufacturing.....	56,607	30.5%
Motor vehicle manufacturing*.....	70,950	63.6%
Transportation equip. mfg. excl. motor vehicles*....	71,991	66.0%
Furniture and related product manufacturing.....	35,710	-17.7%
Miscellaneous manufacturing.....	43,938	1.3%
Nondurable goods manufacturing.....	56,973	31.4%
Food manufacturing.....	41,318	-4.7%
Beverage and tobacco product manufacturing.....	52,835	21.8%
Textile mills.....	49,406	13.9%
Textile product mills.....	44,059	1.6%
Apparel manufacturing.....	24,352	-43.9%
Leather and allied product manufacturing.....	38,736	-10.7%
Paper manufacturing.....	74,162	71.0%
Printing and related support activities.....	45,711	5.4%
Petroleum and coal products manufacturing.....	98,257	126.5%
Chemical manufacturing.....	170,131	292.3%
Plastics and rubber products manufacturing.....	41,645	-4.0%

Washington's Wages/Salaries

Annual Wage/Salary Per Job:	2002	% from Avg.
Wholesale trade.....	\$56,694	30.7%
Retail Trade.....	27,835	-35.8%
Motor vehicle and parts dealers.....	45,549	5.0%
Furniture and home furnishings stores.....	46,730	7.7%
Electronics and appliance stores.....	40,725	-6.1%
Building material and garden supply stores.....	32,618	-24.8%
Food and beverage stores.....	27,595	-36.4%
Health and personal care stores.....	28,955	-33.2%
Gasoline stations.....	24,634	-43.2%
Clothing and clothing accessories stores.....	24,250	-44.1%
Sporting goods, hobby, book and music stores.....	18,183	-58.1%
General merchandise stores.....	25,407	-41.4%
Miscellaneous store retailers.....	18,540	-57.3%
Nonstore retailers.....	17,401	-59.9%
Transportation and warehousing.....	47,658	9.9%
Air transportation.....	61,743	42.4%
Rail transportation.....	86,720	99.9%
Water transportation.....	71,231	64.2%
Truck transportation.....	48,875	12.7%
Transit and ground passenger transportation.....	13,984	-67.8%
Pipeline transportation.....	130,193	200.2%
Scenic and sightseeing transportation.....	43,260	-0.3%
Support activities for transportation.....	62,331	43.7%
Couriers and messengers.....	31,942	-26.4%
Warehousing and storage.....	38,468	-11.3%
Information.....	115,368	166.0%
Publishing industries, except Internet.....	159,411	267.5%
Motion picture and sound recording industries.....	19,800	-54.3%
Broadcasting, except Internet.....	160,129	269.2%
Internet publishing and broadcasting.....	86,559	99.6%
Telecommunications.....	68,813	58.7%
ISPs, search portals, and data processing.....	51,127	17.9%
Other information services.....	45,256	4.3%
Finance and insurance.....	53,085	22.4%
Credit intermediation and related activities.....	58,537	35.0%
Securities, commodity contracts, investments.....	42,932	-1.0%
Insurance carriers and related activities.....	53,314	22.9%
Real estate and rental and leasing.....	24,529	-43.4%
Real estate.....	23,224	-46.5%
Rental and leasing services.....	33,457	-22.9%
Lessors of nonfinancial intangible assets.....	71,993	66.0%

Washington's Wages/Salaries

Annual Wage/Salary Per Job:	2002	% from Avg.
Professional and technical services.....	\$55,952	29.0%
Management of companies and enterprises.....	79,956	84.3%
Administrative and waste services.....	30,195	-30.4%
Administrative and support services.....	27,004	-37.7%
Waste management and remediation services.....	64,513	48.7%
Educational services.....	21,093	-51.4%
Health care and social assistance.....	39,533	-8.9%
Ambulatory health care services.....	52,377	20.8%
Hospitals.....	50,812	17.2%
Nursing and residential care facilities.....	27,168	-37.4%
Social assistance.....	16,703	-61.5%
Arts, entertainment, and recreation.....	17,491	-59.7%
Performing arts and spectator sports.....	14,579	-66.4%
Museums, historical sites, zoos, and parks.....	34,886	-19.6%
Amusement, gambling, and recreation.....	19,371	-55.3%
Accommodation and food services.....	17,188	-60.4%
Accommodation.....	24,203	-44.2%
Food services and drinking places.....	16,037	-63.0%
Other services, except public administration.....	23,595	-45.6%
Repair and maintenance.....	30,384	-29.9%
Personal and laundry services.....	22,851	-47.3%
Membership associations and organizations.....	27,563	-36.5%
Private households.....	10,881	-74.9%
Government and government enterprises.....	48,719	12.3%
Federal, civilian.....	76,613	76.6%
Military.....	49,293	13.6%
State and local.....	44,371	2.3%
State government.....	44,402	2.4%
Local government.....	44,356	2.3%

* Due to disclosure problems in Washington, national averages are used.
U.S. Department of Commerce, BEA and MBG Information Services

World Trade and The Port of Seattle: Import to Export Imbalance is 3.4:1

\$ Billion in World Trade Through Port of Seattle



China Trade and The Port of Seattle: Import to Export Imbalance is 7:1

\$ Billion in China Trade Through Port of Seattle



US-China Trade Through the Port of Seattle, Washington

The Value of Imports From China Exceed the Value of Exports by 7 to 1

Exports FAS, Imports Customs HS Industries: (\$ Millions)	2002			2003			Im/Ex Ratio 2003
	Exports	Imports	Balance	Exports	Imports	Balance	
Merchandise Totals.....	\$1,112	\$11,463	(\$10,351)	\$1,895	\$13,514	(\$11,619)	7.1
95 Toys, Games And Sports Equipment; Parts & Acces	1	2,303	(2,301)	4	2,461	(2,458)	662.4
64 Footwear, Gaiters And The Like; Parts Of Such Arti	1	1,682	(1,681)	1	1,818	(1,817)	N/A
85 Electrical Machinery And Equipment And Parts The	21	1,573	(1,552)	25	1,718	(1,693)	68.5
94 Furniture; Bedding, Cushions Etc.; Lamps And Ligh	4	965	(961)	7	1,226	(1,218)	169.8
84 Mechanical/Computers.....	162	728	(566)	204	944	(740)	4.6
62 Articles Of Apparel And Clothing Accessories, Not..	0	553	(552)	1	644	(643)	900.8
42 Articles Of Leather; Saddlery And Harness; Travel..	0	453	(453)	0	592	(592)	N/A
61 Articles Of Apparel And Clothing Accessories, Knit.	0	309	(309)	0	406	(406)	N/A
39 Plastics And Articles Thereof.....	60	359	(300)	83	448	(365)	5.4
73 Articles Of Iron Or Steel.....	3	235	(232)	4	333	(329)	75.2
63 Made-Up Textile Articles Nesoi; Needlecraft Sets;...	0	144	(143)	1	223	(223)	N/A
90 Optical, Photographic, Cinematographic, Measuring	12	134	(121)	16	234	(219)	15.1
87 Vehicles, Other Than Railway Or Tramway Rolling	56	178	(122)	73	259	(186)	3.6
82 Tools, Implements, Cutlery, Spoons And Forks.....	1	115	(113)	1	164	(164)	190.3
83 Miscellaneous Articles Of Base Metal.....	2	141	(139)	1	147	(146)	116.0
69 Ceramic Products.....	3	121	(118)	2	141	(139)	83.6
44 Wood And Articles Of Wood; Wood Charcoal.....	49	120	(70)	51	151	(100)	3.0
40 Rubber And Articles Thereof.....	4	73	(69)	5	99	(94)	21.7
65 Headgear And Parts Thereof.....	0	68	(68)	0	90	(90)	N/A
68 Articles Of Stone, Plaster, Cement, Asbestos, Mica	6	83	(77)	5	95	(90)	18.3
91 Clocks And Watches And Parts Thereof.....	0	69	(69)	0	88	(88)	N/A
67 Prepared Feathers And Down And Articles Thereof	0	92	(92)	0	86	(86)	N/A
49 Printed Books, Newspapers, Pictures And Other Pr	1	70	(69)	1	82	(81)	79.7
96 Miscellaneous Manufactured Articles.....	1	66	(65)	0	81	(81)	277.2
70 Glass And Glassware.....	6	62	(55)	10	84	(74)	8.1
48 Paper And Paperboard; Articles Of Paper Pulp, Pap	54	68	(14)	59	122	(63)	2.1
29 Organic Chemicals.....	21	59	(38)	30	77	(47)	2.5
92 Musical Instruments; Parts And Accessories There	0	39	(39)	0	42	(42)	367.3
88 Aircraft, Spacecraft, And Parts Thereof.....	0	38	(38)	0	42	(42)	222.0
46 Manufactures Of Straw, Esparto Or Other Plaiting M	0	29	(29)	0	40	(40)	840.5
71 Natural Or Cultured Pearls, Precious Or Semipreci	1	26	(25)	1	36	(36)	67.0
66 Umbrellas, Sun Umbrellas, Walking-Sticks, Seat-St	0	26	(26)	0	34	(34)	N/A
05 Products Of Animal Origin, Nesoi.....	7	48	(41)	8	40	(32)	5.2
34 Soap Etc.; Lubricating Products; Waxes, Polishing..	6	26	(20)	6	29	(23)	4.8
57 Carpets And Other Textile Floor Coverings.....	0	14	(14)	0	20	(20)	140.7
36 Explosives; Pyrotechnic Products; Matches; Pyropt	0	16	(16)	0	19	(19)	N/A
98 Special Classification Provisions, Nesoi.....	0	11	(11)	0	17	(17)	N/A
23 Residues And Waste From The Food Industries; Pr	21	20	1	15	27	(12)	1.8
30 Pharmaceutical Products.....	0	4	(4)	1	10	(9)	8.8
03 Fish And Crustaceans, Molluscs And Other Aquatic	33	51	(18)	48	55	(7)	1.1
33 Essential Oils And Resinoids; Perfumery, Cosmetic	3	12	(9)	6	13	(7)	2.1
89 Ships, Boats And Floating Structures.....	0	7	(7)	0	6	(6)	20.2
86 Railway Or Tramway Locomotives, Rolling Stock, T	0	4	(4)	0	5	(5)	12.8
52 Cotton, Including Yarns And Woven Fabrics Therec	0	9	(9)	2	7	(5)	3.9
43 Furskins And Artificial Fur; Manufactures Thereof...	0	3	(3)	1	6	(5)	7.7
97 Works Of Art, Collectors' Pieces And Antiques.....	0	2	(2)	0	5	(5)	79.1
76 Aluminum And Articles Thereof.....	28	35	(7)	43	48	(4)	1.1
58 Special Woven Fabrics; Tufted Textile Fabrics; Lac	0	2	(2)	0	4	(4)	304.2
80 Tin And Articles Thereof.....	0	3	(2)	0	4	(4)	114.4
28 Inorganic Chemicals; Organic Or Inorganic Compot	13	103	(90)	18	22	(4)	1.2
09 Coffee, Tea, Mate And Spices.....	0	3	(3)	0	4	(4)	116.1
32 Tanning Or Dyeing Extracts; Tannins And Derivatv	8	15	(7)	12	16	(4)	1.3
17 Sugars And Sugar Confectionary.....	1	2	(1)	1	4	(4)	8.0

US-China Trade Through the Port of Seattle, Washington

The Value of Imports From China Exceed the Value of Exports by 7 to 1

Exports FAS, Imports Customs HS Industries: (\$ Millions)	----- 2002 -----			----- 2003 -----			Im/Ex Ratio 2003
	Exports	Imports	Balance	Exports	Imports	Balance	
56 Wadding, Felt And Nonwovens; Special Yarns; Twi	\$4	\$4	(\$0)	\$2	\$5	(\$4)	3.2
60 Knitted Or Crocheted Fabrics.....	1	8	(8)	0	4	(3)	N/A
24 Tobacco And Manufactured Tobacco Substitutes....	0	0	0	0	3	(3)	N/A
59 Impregnated, Coated, Covered Or Laminated Textil	3	1	1	1	4	(2)	3.2
13 Lac; Gums; Resins And Other Vegetable Saps.....	1	1	(0)	2	4	(2)	2.0
55 Manmade Staple Fibers, Including Yarns & Wovens	4	6	(2)	4	6	(2)	1.6
93 Arms And Ammunition; Parts & Accessories Therec	0	2	(2)	0	2	(2)	N/A
11 Milling Industry Products; Malt; Starches; Inulin;.....	1	1	0	1	3	(2)	2.5
81 Base Metals Nesoi; Cermet; Articles Thereof.....	3	4	(2)	7	8	(2)	1.2
50 Silk, Including Yarns And Woven Fabrics Thereof...	0	1	(1)	0	1	(1)	N/A
06 Live Trees And Other Plants; Bulbs, Roots And The	1	0	0	0	1	(1)	6.6
53 Vegetable Textile Fibers Nesoi; Yarns & Woven Fa	0	2	(2)	0	1	(1)	N/A
26 Ores, Slag And Ash.....	1	1	0	0	1	(1)	2.3
31 Fertilizers.....	1	0	1	0	1	(1)	4.0
79 Zinc And Articles Thereof.....	1	4	(3)	3	3	(0)	1.1
51 Wool And Fine Or Coarse Animal Hair, Including Ya	0	0	(0)	0	1	(0)	1.7
22 Beverages, Spirits And Vinegar.....	0	0	(0)	0	0	(0)	1.9
14 Vegetable Plaiting Materials And Vegetable Produc	0	0	(0)	0	1	(0)	1.3
01 Live Animals.....	0	0	0	0	0	0	N/A
75 Nickel And Articles Thereof.....	1	0	1	1	0	0	0.6
45 Cork And Articles Of Cork.....	0	0	0	1	1	0	0.6
19 Preparations Of Cereals, Flour, Starch Or Milk; Ba..	1	0	0	1	1	0	0.6
18 Cocoa And Cocoa Preparations.....	1	0	1	1	0	1	0.1
10 Cereals.....	0	0	0	1	0	1	0.0
78 Lead And Articles Thereof.....	1	0	1	1	0	1	0.1
07 Edible Vegetables And Certain Roots And Tubers...	4	5	(1)	7	6	1	0.8
16 Edible Preparations Of Meat, Fish, Crustaceans, M	8	3	5	4	3	1	0.7
38 Miscellaneous Chemical Products.....	15	6	9	13	11	2	0.9
25 Salt; Sulfur; Earths And Stone; Plastering Materia...	3	1	2	4	2	2	0.5
08 Edible Fruit And Nuts; Peel Of Citrus Fruit Or Mel...	4	1	4	4	1	3	0.2
21 Miscellaneous Edible Preparations.....	1	1	0	5	1	4	0.2
20 Preparations Of Vegetables, Fruit, Nuts, Or Other...	25	14	11	30	24	6	0.8
54 Manmade Filaments, Including Yarns & Woven Fak	13	2	12	10	2	8	0.2
35 Albuminoidal Substances; Modified Starches; Glue	4	1	3	11	2	9	0.2
04 Dairy Produce; Birds' Eggs; Natural Honey; Edible..	15	1	14	13	3	10	0.2
02 Meat And Edible Meat Offal.....	15	0	15	17	0	17	0.0
27 Mineral Fuels, Mineral Oils And Products Of Their..	11	0	11	25	0	25	0.0
15 Animal Or Vegetable Fats And Oils And Their Clea	9	0	9	27	0	27	0.0
37 Photographic Or Cinematographic Goods.....	11	1	9	34	4	30	0.1
74 Copper And Articles Thereof.....	31	9	22	56	17	39	0.3
47 Pulp Of Wood Or Other Fibrous Cellulosic Material;	31	0	31	54	0	54	0.0
72 Iron And Steel.....	51	10	41	96	8	87	0.1
41 Raw Hides And Skins (Other Than Furskins).....	74	0	73	129	7	122	0.1
12 Oil Seeds And Oleaginous Fruits; (Soy Beans).....	172	1	171	586	3	583	0.0

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