# U.S. Transportation Satellite Accounts for 1996

By Bingsong Fang, Xiaoli Han, Sumiye Okubo, and Ann M. Lawson

THIS article presents estimates of the transpor-THIS article presents estimated that it is a the 1996, which update the 1992 TSA's. Like the 1992 TSA's, the 1996 TSA's are based on, and are an extension of, the input-output (I-O) accounts; they are constructed by rearranging the I-O data and by adding information from other sources of transportation data. The TSA's were developed jointly by the Bureau of Transportation Statistics of the U.S. Department of Transportation and the Bureau of Economic Analysis.

The TSA's identify and aggregate detailed estimates on transportation activities and present the estimates by industry and by commodity. This information can provide answers to such questions as "what is the contribution of transportation to gross domestic product?"; "what industries are large users of transportation?"; and "what are the inputs required by transportation from other industries?" Using the TSA estimates is advantageous for transportation analyses because transportation activities in the TSA's

1. For an overview of the 1992 TSA's, see Bingsong Fang, Xiaoli Han, Ann M. Lawson, and Sherlene K.S. Lum, "U.S. Transportation Satellite Accounts for 1992," Survey of Current Business 78 (April 1998): 16-27.

include those conducted on a for-hire basis, which are identified as transportation within the published I-O accounts, and those conducted by businesses for their own use (own-account transportation), which—although included—are not separately identified as transportation in the I-O accounts. Own-account transportation covers activities such as transporting goods from a grocery company's warehouses to its retail outlets by the company's truck fleet and local delivery services provided by small retailers.

The TSA's treat own-account transportation as a separate industry with gross output equal to the sum of its intermediate inputs and value-added components. Because own-account transportation activities that are included as part of the production process in the I-O accounts are treated as if they were market transactions in the TSA's, the total gross output for all industries is larger in the TSA's than that in the I-O accounts. However, the TSA estimate of own-account transportation does not change the total estimate of gross domestic product (GDP) from the I-O accounts, because the value added that is created through own-account transportation activities is already counted in the

#### Satellite Accounts

Satellite accounts are frameworks designed to expand the analytical capabilities of the national accounts without overburdening them or interfering with their general-purpose orientation. In this role, satellite accounts organize information in an internally consistent way that suits a particular analytical focus, yet they maintain links to the existing national accounts. Further, because they supplement the existing accounts rather than replace them, they serve as a laboratory for economic accounting in that they provide room for conceptual development and methodological refinement. In their most flexible applications, satellite accounts may use definitions and concepts that differ from the existing accounts. For example, a satellite account may be built around a broader concept of industry, output, and capital formation than the existing accounts.

Two types of satellite accounts are identified by the System of National Accounts, 1993.1 Each type is distiguished by its relationship with the central framework. The first type involves the rearrangement of central classifications and the introduction of complementary elements that

differ from the conceptual central framework. An example of this type of satellite accounts is the travel and tourism satellite accounts prepared by BEA.2

The second type of satellite accounts is based on concepts that are alternatives to the ones of the central A different production boundary or an enlarged concept of consumption or production may be introduced, or the scope of assets may be extended. An example of this type of satellite accounts is BEA's environmental accounts, which include natural resources in the asset accounts and the use of natural resources as negative investment in the income and product accounts.3

<sup>1.</sup> See Commission of the European Communities, International Monetary Fund, Organisation for Economic Co-operation and Development, United Nations, and the World Bank, System of National Accounts, 1993 (Brussels/Luxembourg, New York, Paris, and Washington, DC, 1993).

<sup>2.</sup> See Sumiye Okubo and Mark A. Planting, "U.S. Travel and Tourism Satellite Accounts for 1992," Survey 78 (July 1998): 8–22.

3. See "Integrated Economic and Environmental Satellite Accounts" and "Accounting for Mineral Resources: Issues and BEA's Initial Estimates," Survey 74 (April 1994): 33–72.

I-O estimates of industry value added, and the TSA's only reclassify this value added as transportation related.

Using the more comprehensive measures of transportation and the statistical framework developed for the 1992 TSA's, as well as more recent data where available, the 1996 TSA's present an updated snapshot of transportation's changing role in the U.S. economy, particularly in the business sector. From 1992 to 1996, transportation grew more slowly than the overall economy, primarily as a result of relative differences among industries in their intensity of transportation use, in their growth of gross output, and in their changes in intensity of transportation use. Highlights include the following:

GDP grew more than 25 percent, while the value added that was contributed to GDP by

## Acknowledgments

The U.S. transportation satellite accounts for 1996 were prepared by staff of the Bureau of Transportation Statistics (BTS) under the direction of Rolf R. Schmitt, Associate Director, and by staff of the Bureau of Economic Analysis (BEA) under the direction of Sumiye Okubo, Associate Director for Industry Accounts, and Ann M. Lawson, Chief of the Industry Economics Division. Bingsong Fang, Xiaoli Han, and Jiemin Guo of BTS and Simon Randrianarivel of BEA developed the estimates. Mark A. Planting of BEA provided valuable suggestions and comments that significantly improved the estimates and the final presentation.

- transportation activities—both own-account and for-hire—grew 21 percent. As a result, the share of the value added from all transportation activities in GDP decreased slightly from 5.0 percent in 1992 to 4.8 percent in
- The five slowest growing industries, which grew at an average rate of 22 percent in 1992-96, required 4.0 cents of transportation per dollar of their output in 1996. In contrast, the five fastest growing industries, which grew at an average rate of 31 percent, required only 2.9 cents of transportation per dollar of their output.

## **Data Availability**

This article presents the aggregate estimates from the 1996 transportation satellite accounts (TSA's). Estimates for 99 industries at the I-O summary level are available on BEA's Web site at <www.bea.doc.gov>; under "National," click on "Industry and wealth data," and look under "Transportation data." On the same site are also available estimates from the 1992 TSA's. Estimates from the 1992 and 1996 annual I-O accounts are available on BEA's Web site at <www.bea.doc.gov>; under "National," click on "Industry and wealth data," and look under "Input-Output data."

The 1996 TSA estimates are also available for \$20 on diskette—product number NDN-0252. The 1992 TSA estimates are available for \$20 on diskette-product number NDN-0193. To order, call the BEA Order Desk at 1-800-704-0415 (outside the United States, call 202-606-9666).

Table 1.—The TSA Make of Commodities by Industries, 1996

[Millions of dollars at producers' prices]

		Commodity														
		.					Transp	ortation								
Industry	Agri- culture, forestry, and fisheries	Mining	Con- struction	Manu- facturing	Railroad and passen- ger ground	Motor freight and ware- housing	Water	Air	Pipe- lines and freight for- warders	Own- account transpor- tation <sup>1</sup>	Communications and utilities	Whole- sale and retail trade	Finance, insur- ance, and real estate	Services	Other <sup>2</sup>	Total industry output
Agriculture, forestry, and fisheries Mining Construction Manufacturing Railroads and related services; passenger ground	0	162,445 0 0	0 0 867,665 0	1,117 10,834 0 3,580,895	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 48	0 0 0 0	0 0 0 0	1,510 0 0 83,357	0 0 0 1,702	290,321 173,279 867,665 3,666,001
Namiodus and related services, passenger ground transportation, except transit  Motor freight transportation and warehousing  Water transportation  Air transportation  Air transportation  State and local passenger transit  Own-account transportation 1  Communications and utilities  Wholesale and retail trade  Finance, insurance, and real estate  Services  Other 2	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 54 3,592,909	68,494 0 0 0 688 6,983 0 0 0 118 76,283	196 197,995 0 0 1,675 0 0 0 0 22 0	0 0 34,825 0 246 0 0 0 0 0 1,748 36,820	0 0 0 118,316 3,340 0 0 0 0 0 2,688 124,344	0 0 0 35,703 0 0 0 0 0 58 0 35,761	0 0 0 0 0 199,652 0 0 0 0	0 14,493 0 0 0 0 0 620,361 0 0 0 56,112 <b>691,013</b>	0 0 0 0 0 0 0 0 1,453,546 0 2 3,656	0 0 0 0 0 0 0 0 2,102,188 889 11,943 2,115,020	0 0 0 0 0 0 39,328 1 46,054 2,960,041 3,419 3,133,709	5 0 0 0 0 0 1,007 0 621 1,005,370 1,008,705	68,695 212,488 34,825 118,316 41,653 6,983 199,652 660,696 1,453,547 2,148,241 2,961,642 1,965,107 13,989,110

<sup>&</sup>quot;Own-account transportation" includes transportation by truck and bus provided by nontransportation industries

<sup>2. &</sup>quot;Other" consists of government enterprises (except State and local government passenger transit) and other input-output (I-O) special industries. For a description of I-O special industries, see Ann M. Lawson, "Benchmark Input-Output Accounts for the U.S. Economy, 1992: Make, Use, and Supplementary Tables," SURVEY OF CURRENT

BUSINESS 77 (November 1997): 46-47.

Own-account transportation grew more slowly than for-hire transportation in 1992-96. Gross output of own-account transportation increased 21 percent, while gross output of for-hire transportation increased 24 percent. Similarly, value added from ownaccount transportation increased 17 percent, compared with a 23-percent increase in for-hire transportation.

Interpreting the above results requires an understanding of the decision processes used by businesses in choosing between buying for-hire transportation services or providing own-account transportation services internally. For example, a business must consider the rental cost and the purchase cost of transportation equipment, operating costs, frequency of service required, size of geographic area covered, special requirements such as refrigeration, availability of alternative means of transportation, and the compatibility between transportation operations and other business activities. Thus, aggregate estimates from the TSA's should be supplemented by more detailed industry data to achieve a better understanding of business transportation choices.

Although the TSA's provide a more comprehensive classification of transportation activities, the TSA estimates still understate the true economic importance of transportation. First, because of data limitations, own-account transportation by modes other than trucks and buses and by most government enterprises are not included.<sup>2</sup> Second, because the current TSA framework maintains the

Table 2.—The TSA Use of Commodities by Industries, 1996

[Millions of dollars at producers' prices]

	Industry												
	Agriculture,				Transportation								_
Commodity	forestry, and fisheries	Mining	Con- struction	Manu- facturing	Railroad and passenger ground	Motor freight and ware- housing	Water	Air	Pipelines and freight forwarders	State and local passenger transit	Own- account transpor- tation <sup>1</sup>	Communi- cations and utilities	Wholesale and retail trade
Agriculture, forestry, and fisheries Mining Construction Manufacturing Railroads and related services; passenger ground	68,848 356 3,148 46,332	59 30,369 3,505 13,287	4,763 6,437 710 259,701	145,862 117,806 24,533 1,313,861	1 0 3,294 8,910	4 0 1,053 15,280	6 6 43 3,135	1 0 241 14,894	0 173 562 1,758	3 0 1,932 3,818	0 0 859 19,537	97 59,806 35,124 26,955	1,347 33 10,288 62,750
transportation, except transit  Motor freight transportation and warehousing  Water transportation  Air transportation  Pipelines, freight forwarders, and related services  Own-account transportation  Communications and utilities  Wholesale and retail trade  Finance, insurance, and real estate  Services  Other	1,811 4,084 368 695 112 15,157 4,427 13,247 20,575 7,244 197	1,116 1,140 87 425 19 3,670 9,705 3,323 23,573 5,218 1,042	1,521 13,120 255 1,227 3 48,338 5,265 71,663 13,893 79,292 819	16,860 56,977 1,494 14,127 4,819 22,316 72,855 227,648 62,082 214,649 31,076	2,962 500 20 269 520 0 739 2,521 1,947 5,039 431	446 39,356 1,139 1,843 6,608 0 6,696 7,276 8,435 21,370 1,527	17 88 6,713 61 1,630 0 233 486 1,935 5,798 3,460	154 277 52 7,200 10,099 0 1,673 1,878 3,556 10,098 8,878	38 244 55 259 976 0 1,738 409 2,206 9,522 522	147 75 12 9 28 0 547 535 133 202 4	286 1,136 113 14 171 0 5,233 7,665 2,049 19,921 687	5,767 1,297 601 1,926 1,016 1,294 77,989 5,730 17,322 71,113 10,296	1,401 4,802 67 6,092 440 54,878 45,787 29,263 94,413 176,042 15,332
Total intermediate inputs	186,600 103,721	96,537 76,742	507,009 360,656	2,326,963 1,339,038	27,154 41,541	111,032 101,456	23,611 11,215	59,000 59,315	18,461 23,192	7,445 -462	57,671 141,981	316,334 344,362	502,934 950,613
Total industry output	290,321	173,279	867,665	3,666,001	68,695	212,488	34,825	118,316	41,653	6,983	199,652	660,696	1,453,547

		Indu	stry					Final uses				
Commodity	Finance, insurance, and real estate	Services	Other <sup>2</sup>	Total intermediate inputs	Personal consump- tion expendi- tures	Gross private fixed investment	Change in business inventories	Exports of goods and services	Imports of goods and services	Government expendi- tures	GDP	Total commodity output
Agriculture, forestry, and fisheries	9,342	9,492	456	240,282	33,361	0	5,264	27,066	-20,725	2,446	47,412	287,694
Mining	5		2,524	217,545	98	1,017	1,023	8,123	-64,794	-568	-55,100	162,445
Construction	66,789	24,450	20,776	197,307	0	481,126	0	97	0	189,135	670,357	867,665
Manufacturing	18,901	296,303	12,278	2,117,701	975,781	505,582	19,517	465,357	-699,280	208,251	1,475,208	3,592,909
Railroads and related services; passenger ground	4 407	3.841	4.000	20.070	04.000	4 202	-30	E 457	400	0.450	27.042	70 202
transportation, except transit	1,437		1,266	39,070	24,222 31,618	1,293	353	5,457	-189 -1.868	6,459 7,297	37,213 56,429	76,283 199,889
Water transportation	6,340 10	11,608 127	2,416 2,303	143,460 13,414	6,167	5,834	333	13,195 10,475	4,425	2,321	23,405	36,820
Water transportation	4,325	11,665	1,783	51,919	46,198	2,320	51	28,942	-12,723	7,637	72,425	124,344
Air transportation	4,323	1,504	33	28,037	4,318	2,320	27	3.084	12,723	294	7.723	35,761
Own-account transportation 1	1,259	51,918	823	199,652	4,310	l n	27	3,004	l n	234	1,723	199,652
Pipelines, freight forwarders, and related services  Own-account transportation  Communications and utilities	34,976	74,980	10,467	353,311	281,637	6,259	٥	5,003	-990	45,785	337,703	691,013
Wholesale and retail trade	4,776	60,710	2,040	439,172	809,435	98,774	2.013	66,786	19,221	21,802	1,018,032	1.457.204
Finance, insurance, and real estate	325,167	207,782	6,355	791,421	1,186,672	39,368	2,0.0	63,886	-4,199	37,871	1,323,598	2,115,020
Services	155,613	423,093	9,832	1,214,045	1,795,058	117,681	92	26,179	-6,264	-13,083	1,919,664	3,133,709
Other <sup>2</sup>	27,669	24,830	2,827	129,599	42,934	-46,563	1,662	91,118	-116,342	906,297	879,106	1,008,705
Total intermediate inputs	656,670	1,202,335	76,179									
Total value added <sup>3</sup>	1,491,571	1,759,307	1,008,928								7,813,175	
Total industry output	2,148,241	2,961,642	1,085,107									13,989,110

<sup>1. &</sup>quot;Own-account transportation" includes transportation by truck and bus provided by nontransportation industries

<sup>2.</sup> The TSA's include postal services in government enterprises.

for their own use.

2. "Other" consists of government enterprises (except State and local government passenger transit) and other input-output (I-O) special industries. For a description of I-O special industries, see Ann M. Lawson, "Benchmark Input-Output Accounts for the U.S. Economy, 1992: Make, Use, and Supplementary Tables," Survey of Current

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<sup>3. &</sup>quot;Total value added" equals total industry output less total intermediate inputs.

production boundary in the I-O accounts, own-account transportation activities conducted by final users—the use of motor vehicles by households and by general government—are not included. Research on the valuation of motor vehicle services by households and by general government is currently under way, and estimates of these types of own-account transportation are being considered for future inclusion in the TSA's. Third, the estimates of own-account transportation exclude profits because information to make such estimates is not available. Thus, during a period of rising (declining) profit margins, the

growth of own-account transportation tends to be understated (overstated).

The 1996 TSA's are presented in four tables: The make table shows the commodities that are produced by each industry (table 1); the use table shows the inputs to industry production and the commodities that are consumed by the final users (table 2); the direct requirements table shows the amount of a commodity that is required by an industry to produce a dollar of the industry's output (table 3); and the total requirements table shows the production that is required, directly and indirectly, from each industry to deliver a dollar of

Table 3.—The TSA Commodity-by-Industry Direct Requirements, 1996

[Direct requirements per dollar of industry output, at producers' prices]

	Industry															
							1	Fransportation	on							
Commodity	Agri- culture, forestry, and fisheries	Mining	Con- struction	Manu- facturing	Railroad and passen- ger ground	Motor freight and ware- housing	Water	Air	Pipe- lines and freight for- warders	State and local passenger transit	Own- account transpor- tation <sup>1</sup>	Communi- cations and utilities	Whole- sale and retail trade	Finance, insur- ance, and real estate	Services	Other <sup>2</sup>
Agriculture, forestry, and fisheries	0.23714 0.00123 0.01084 0.15959	0.00034 0.17526 0.02023 0.07668	0.00549 0.00742 0.00082 0.29931	0.03979 0.03213 0.00669 0.35839	0.00002 0.00000 0.04796 0.12970	0.00002 0.00000 0.00496 0.07191	0.00018 0.00016 0.00122 0.09003	0.00001 0.00000 0.00203 0.12589	0.00000 0.00416 0.01350 0.04220	0.00043 0.00000 0.27667 0.54676	0.00000 0.00000 0.00430 0.09785	0.00015 0.09052 0.05316 0.04080	0.00093 0.00002 0.00708 0.04317	0.00435 0.00000 0.03109 0.00880	0.00321 0.00001 0.00826 0.10005	0.00042 0.00233 0.01915 0.01132
transportation, except transit  Motor freight transportation and warehousing  Water transportation  Air transportation	0.00624 0.01407 0.00127 0.00239	0.00644 0.00658 0.00050 0.00245	0.00175 0.01512 0.00029 0.00141	0.00460 0.01554 0.00041 0.00385	0.04312 0.00728 0.00029 0.00391	0.00210 0.18522 0.00536 0.00867	0.00048 0.00251 0.19277 0.00176	0.00130 0.00234 0.00044 0.06085	0.00091 0.00586 0.00131 0.00621	0.02105 0.01074 0.00172 0.00129	0.00143 0.00569 0.00056 0.00007	0.00873 0.00196 0.00091 0.00292	0.00096 0.00330 0.00005 0.00419	0.00067 0.00295 0.00000 0.00201	0.00130 0.00392 0.00004 0.00394	0.00117 0.00223 0.00212 0.00164
Pipelines, freight forwarders, and related services  Own-account transportation  Communications and utilities  Wholesale and retail trade Finance, insurance, and real estate	0.00039 0.05221 0.01525 0.04563 0.07087	0.00011 0.02118 0.05601 0.01918 0.13604	0.00000 0.05571 0.00607 0.08259 0.01601	0.00131 0.00609 0.01987 0.06210 0.01693	0.00757 0.00000 0.01076 0.03670 0.02834	0.03110 0.00000 0.03151 0.03424 0.03970	0.04681 0.00000 0.00670 0.01396 0.05557	0.08535 0.00000 0.01414 0.01587 0.03005	0.02344 0.00000 0.04173 0.00981 0.05296	0.00401 0.00000 0.07833 0.07661 0.01905	0.00086 0.00000 0.02621 0.03839 0.01026	0.00154 0.00196 0.11804 0.00867 0.02622	0.00030 0.03775 0.03150 0.02013 0.06495	0.00003 0.00059 0.01628 0.00222 0.15136	0.00051 0.01753 0.02532 0.02050 0.07016	0.00003 0.00076 0.00965 0.00188 0.00586
rmance, insurance, and real estate Services Other <sup>2</sup> Total value added Total output	0.07087 0.02495 0.00068 0.35726 <b>1.00000</b>	0.03011 0.00601 0.44288 1.00000	0.01601 0.09139 0.00094 0.41566 <b>1.00000</b>	0.01693 0.05855 0.00848 0.36526 <b>1.00000</b>	0.02834 0.07336 0.00628 0.60472 <b>1.00000</b>	0.03970 0.10057 0.00719 0.47747 <b>1.00000</b>	0.16648 0.09936 0.32202 <b>1.00000</b>	0.03005 0.08535 0.07504 0.50133 <b>1.00000</b>	0.05296 0.22859 0.01253 0.55679 1.00000	0.01905 0.02893 0.00057 -0.06616 <b>1.00000</b>	0.01026 0.09978 0.00344 0.71114 <b>1.00000</b>	0.02622 0.10763 0.01558 0.52121 <b>1.00000</b>	0.06495 0.12111 0.01055 0.65400 <b>1.00000</b>	0.07244 0.01288 0.69432 1.00000	0.14286 0.00838 0.59403 1.00000	0.00586 0.00906 0.00261 0.92980 <b>1.00000</b>

<sup>1. &</sup>quot;Own-account transportation" includes transportation by truck and bus provided by nontransportation industries

#### Table 4.—TSA Industry-by-Commodity Total Requirements, 1996

[Total requirements, direct and indirect, per dollar of delivery to final demand, at producers' prices]

	Commodity														
							Transp	ortation							
Industry	Agri- culture, forestry, and fisheries	Mining	Con- struction	Manu- facturing	Railroad and passen- ger ground	Motor freight and ware- housing	Water	Air	Pipe- lines and freight for- warders	Own- account transpor- tation <sup>1</sup>	Communi- cations and utilities	Whole- sale and retail trade	Finance, insur- ance, and real estate	Services	Other <sup>2</sup>
Agriculture, forestry, and fisheries Mining	1.33365 0.02417 0.02783 0.40066	0.01384 1.23138 0.04057 0.21234	0.03765 0.03657 1.01339 0.54968	0.08823 0.07647 0.02253 1.64865	0.02079 0.02045 0.08139 0.35973	0.01263 0.01572 0.01764 0.20718	0.01559 0.01548 0.01645 0.24784	0.01524 0.01627 0.01431 0.26229	0.01054 0.01909 0.02562 0.15674	0.01170 0.01321 0.01168 0.20168	0.01055 0.12055 0.06566 0.16141	0.00960 0.01087 0.01655 0.12900	0.01118 0.00632 0.04087 0.06716	0.02023 0.01764 0.02016 0.26057	0.00281 0.00608 0.02115 0.03660
except transit Motor freight transportation and warehousing Water transportation Air transportation Pipelines, freight forwarders, and related services State and local passenger transit Own-account transportation Communications and utilities Wholesale and retail trade Finance, insurance, and real estate Services Other Total industry output multiplier	0.01061 0.03453 0.00254 0.00657 0.00379 0.00108 0.07996 0.04375 0.09814 0.14649 0.11090 0.01574 2.34043	0.00962 0.01931 0.00116 0.00554 0.00231 0.00098 0.03422 0.08526 0.04749 0.22065 0.10059 0.02497 2.05023	0.00536 0.03318 0.00103 0.00565 0.00316 0.00054 0.07075 0.03570 0.13095 0.07100 0.17917 0.01546 2.18927	0.00907 0.03707 0.00135 0.00872 0.00522 0.0092 0.02481 0.05249 0.11843 0.08159 0.15110 0.02601 2.35265	0.93866 0.02101 0.00102 0.00694 0.01968 0.09569 0.01381 0.03830 0.07855 0.07097 0.14091 0.01972 1.92761	0.00568 1.22150 0.00793 0.01340 0.05200 0.00046 0.00919 0.05826 0.06426 0.09520 0.19058 0.02428 1.99591	0.00283 0.01280 1.15760 0.00557 0.06555 0.00029 0.01019 0.03363 0.04281 0.12195 0.26981 0.18585 2.20424	0.00342 0.01200 0.00126 1.01325 0.11884 0.00035 0.00815 0.03676 0.04138 0.07455 0.16299 0.11060 1.89166	0.00284 0.01501 0.00192 0.00905 1.02460 0.00029 0.00991 0.06330 0.03139 0.10651 0.29572 0.02725 1.79977	0.00303 0.01363 0.00096 0.00212 0.00222 0.00031 1.00758 0.04056 0.05805 0.04051 0.14310 0.01279	0.01051 0.03891 0.00182 0.00563 0.00428 0.00107 0.01402 1.02707 0.03396 0.07860 0.16237 0.11586	0.00241 0.01012 0.00036 0.00613 0.00188 0.00025 0.04463 0.04662 1.03468 0.10399 0.16867 0.02393 1.60967	0.00164 0.00805 0.00023 0.00349 0.00101 0.00017 0.00666 0.02730 0.01431 1.18795 0.11120 0.02724	0.00347 0.01352 0.00045 0.00650 0.00247 0.00035 0.02609 0.05782 0.04590 0.13150 1.14147 0.02193	0.00151 0.00450 0.00255 0.00209 0.00071 0.00015 0.00310 0.01353 0.00725 0.01277 0.02003 1.00461 1.13946

<sup>1. &</sup>quot;Own-account transportation" includes transportation by truck and bus provided by nontransportation industries

Townscount transportation induces transportation by duck and local government passenger transit) and other for their own use.

2. "Other" consists of government enterprises (except State and local government passenger transit) and other input-output (I-O) special industries. For a description of I-O special industries, see Ann M. Lawson, "Benchmark Input-Output Accounts for the U.S. Economy, 1992: Make, Use, and Supplementary Tables," SURVEY OF CURRENT

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To Windows in transportation includes transportation by truck and too provided by nontransportation industries for their own use.

2. "Other" consists of government enterprises (except State and local government passenger transit) and other input-output (I-O) special industries. For a description of I-O special industries, see Ann M. Lawson, "Benchmark Input-Output Accounts for the U.S. Economy, 1992: Make, Use, and Supplementary Tables," SURVEY OF CURRENT

a commodity to final users (table 4). Like the 1992 TSA's, the four basic tables in the 1996 TSA's show own-account transportation as a separate industry and a separate commodity.

The rest of this article discusses the changes in the TSA estimates from 1992 to 1996 and describes the estimating method that was used to prepare the 1996 TSA's.

## Changes from 1992 to 1996

From 1992 to 1996, transportation's contribution to the economy decreased slightly, primarily reflecting differences in the relative use of transportation and differences in the growth rates among sectors of the economy. This decrease is reflected in both the transportation value-added measure and in the transportation output measure. Within transportation, the contribution of own-account transportation decreased more than that of for-hire transportation, but the general distribution of these two types of transportation among using industries did not change. Table 5 provides summary data on the industry use of transportation, and table 6 shows the industry supply of

Table 5.—Use of Transportation Across Industries, 1992 and 1996

						Comm	odity						
		Millions	of dollars a	at producers	s' prices		Percent						
Industry	For-hire transportation		Own-account transportation <sup>1</sup>		Total transportation		Share of total for- hire transportation		Share of total own account transportation		Share of transpo		
	1992	1996	1992	1996	1992	1996	1992	1996	1992	1996	1992	1996	
Total	381,300	473,096	165,461	199,652	546,761	672,748	100.0	100.0	100.0	100.0	100.0	100.0	
Intermediate Agriculture, forestry, and fisheries Mining Construction Manufacturing Railroads and related services; passenger ground transportation Motor freight transportation and warehousing Water transportation Air transportation Pipelines, freight forwarders, and related services State and local government passenger transit Own-account transportation <sup>1</sup> Communications and utilities Wholesale and retail trade Finance, insurance, and real estate Services Other <sup>2</sup>	217,925 5,720 2,810 13,286 80,248 3,470 35,049 5,889 14,409 1,294 1,730 8,803 8,963 10,523 21,482 4,500	275,903 7,070 2,786 16,127 94,275 4,271 49,392 8,509 17,781 1,572 271 1,720 10,607 12,802 12,174 28,745 7,801	165,461 13,177 3,870 38,950 21,806 	199,652 15,157 3,670 48,338 22,316 	383,386 18,897 6,680 52,236 102,054 3,470 35,049 5,889 14,409 1,294 173 1,306 9,990 51,782 11,422 63,517 5,218	475,555 22,227 6,456 64,456 116,591 4,271 49,392 8,509 17,781 1,572 271 1,720 11,901 67,680 13,433 80,663 8,624	57.1 1.5 0.7 3.5 21.0 0.9 9.2 1.5 3.8 0.3 (°) 0.3 2.3 2.4 2.8 5.6 1.2	58.3 1.5 0.6 3.4 19.9 0.9 10.4 1.8 0.3 0.1 0.4 2.2 2.7 2.6 6.1 1.6	100.0 8.0 2.3 23.5 13.2 	100.0 7.6 1.8 24.2 11.2  0.6 27.5 0.6 26.0 0.4	70.1 3.5 1.2 9.6 18.7 0.6 6.4 1.1 2.6 0.2 (*) 0.2 1.8 9.5 2.1 11.6	70.6 3.3 1.0 9.6 17.3 0.6 7.3 1.3 2.6 0.2 (*) 0.3 1.8 10.1 2.0 12.0	
Final	163,375	197,193			163,375	197,193	42.9	41.7			29.9	29.4	

<sup>\*</sup> Less than 0.1 percent

"Other" consists of government enterprises (except State and local government passenger transit) and other

input-output (I-O) special industries. For a description of I-O special industries, see Ann M. Lawson, "Benchmark Input-Output Accounts for the U.S. Economy, 1992: Make, Use, and Supplementary Tables," SURVEY OF CURRENT BUSINESS 77 (November 1997): 46–47.

Table 6.—Transportation Value Added by Industry of Origin, 1992 and 1996

			Millions of	of dollars					Perd	cent		
Industry	For-hire transportation		Own-account transportation <sup>1</sup>		Total transportation		Share of total for- hire transportation		Share of total own- account transpor- tation <sup>1</sup>		Share of total trans- portation	
	1992	1996	1992	1996	1992	1996	1992	1996	1992	1996	1992	1996
Total	191,644	236,257	121,531	141,981	313,175	378,238	100.0	100.0	100.0	100.0	100.0	100.0
Agriculture, forestry, and fisheries Mining Construction Manufacturing Railroads and related services; passenger ground transportation Motor freight transportation and warehousing Water transportation Air transportation Pipelines, freight forwarders, and related services State and local government passenger transit Communications and utilities Wholesale and retail trade Finance, insurance, and real estate Services Other 2	34,390 83,371 12,796 42,166 19,624 -703	41,541 101,456 11,215 59,315 23,192 -462	8,821 2,965 30,266 15,899 	9,465 2,705 37,444 15,011 	8,821 2,965 30,266 15,899 34,390 83,371 12,796 42,166 19,624 -703 771 30,999 607 30,740 463	9,465 2,705 37,444 15,011 41,541 101,456 11,215 59,315 23,192 -462 799 39,186 810 36,072 489	17.9 43.5 6.7 22.0 10.2 -0.4	17.6 42.9 4.7 25.1 9.8 -0.2	7.3 2.4 24.9 13.1 	6.7 1.9 26.4 10.6 	2.8 0.9 9.7 5.1 11.0 26.6 4.1 13.5 6.3 -0.2 9.9 0.2 9.8 0.1	2.5 0.7 9.9 4.0 11.0 26.8 3.0 15.7 6.1 -0.1 0.2 10.4 9.5 0.1

<sup>&</sup>quot;Own-account transportation" includes transportation by truck and bus provided by nontransportation industries

<sup>&</sup>quot;Own-account transportation" includes transportation by truck and bus provided by nontransportation industries

<sup>2. &</sup>quot;Other" consists of government enterprises (except State and local government passenger transit) and other input-output (I-O) special industries. For a description of I-O special industries, see Ann M. Lawson, "Benchmark Input-Output Accounts for the U.S. Economy, 1992: Make, Use, and Supplementary Tables," Survey of Current

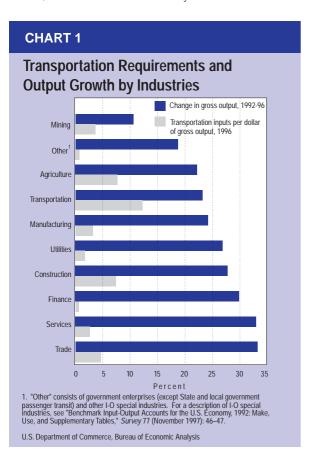
BUSINESS 77 (November 1997): 46-47

transportation; these tables are the sources of information for the comparative analyses.

Slower growth in transportation.—From 1992 to 1996, value added and gross output by transportation industries grew at a slower rate than the economy as a whole. GDP grew more than 25 percent, while the value added that was contributed to GDP by transportation industries grew 21 percent. Total gross output grew more than 27 percent, while transportation gross output grew 23 percent. The slower growth in transportation reduced transportation's share of the total economy. For example, total transportation used by business to produce each dollar of gross output declined from 3.5 percent to 3.4 percent in 1992–96, and transportation's share of total final use declined from 2.6 percent to 2.5 percent.

The slower growth in transportation can largely be attributed to relative differences among industries in their intensity of transportation use and in their growth of gross output.<sup>3</sup> In 1992–96, the industries that were more intensive users of transportation—agriculture, mining, construc-

<sup>3.</sup> The transportation intensity for an industry is measured by the industry's direct requirement of transportation as a share of its total output. The higher the share, the more intensive a user the industry is.



tion, and manufacturing—grew more slowly than the industries that were less intensive users of transportation—wholesale and retail trade; finance, insurance, and real estate (FIRE); and services (chart 1). The five slowest growing industries grew at an average rate of 22 percent in 1992–96 and required 4.0 cents of transportation per dollar of their output in 1996. Over the same period, the five fastest growing industries grew at an average rate of 31 percent and required 2.9 cents of transportation per dollar of their output in 1996.

In addition, transportation's relatively slower growth was attributable to changes in the intensity of transportation use by industries. The transportation requirement for the five fastest growing industries decreased from 3.1 cents per dollar of gross output in 1992 to 2.9 cents in 1996, while that for the five slowest growing industries remained at 4.0 cents. The reduction in transportation intensity for these industries can be attributed to changes in industry practices, changes in transportation efficiencies, and changes in the relative prices of inputs. TSA estimates and additional industry information are required for detailed analysis of the relative contribution of these factors to observed changes in transportation

Slower growth in own-account transportation.—Within transportation, own-account transportation grew more slowly than for-hire transportation in 1992–96. Gross output of own-account transportation increased 21 percent, while gross output of for-hire transportation increased 24 percent. Similarly, value added from own-account transportation increased 17 percent, compared with a 23-percent increase in for-hire transportation.<sup>4</sup>

Several factors contributed to the slower growth of own-account transportation. Two key factors are the relative differences in input structures and in the growth of gross output among using industries. For example, the rapidly growing FIRE industry required about half a cent of for-hire transportation for each dollar of industry gross output in 1996, but it required only one tenth as much of own-account transportation. In contrast, the more slowly growing agriculture, mining, and

<sup>4.</sup> The level of value added from own-account transportation is not comparable with that from for-hire transportation, because the value added from own-account transportation does not include a profit component while that from for-hire transportation does. This treatment of profits for own-account transportation is both conceptual and technical. Profits of own-account transportation activities contribute to overall profits, but a reliable indicator for estimating this contribution is not available.

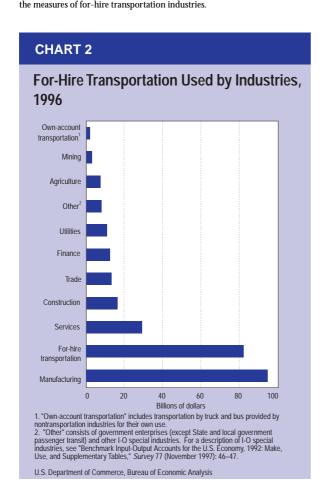
construction industries all required more own-account transportation per dollar of gross output. In addition, the growth of own-account transportation relative to that of for-hire transportation is probably understated, because own-account transportation of transportation industries may be growing more rapidly than that of other industries, but it is classified as for-hire in the TSA's.<sup>5</sup> Indeed, for the industries in which own-account transportation is estimated in the TSA's, the use of own-account transportation in 1992–96 grew as fast as, or faster than, the use of for-hire transportation. However, the for-hire transportation industry's intensive use of its own services caused its growth to exceed the own-account transportation's growth. In addition, other factors such as outsourcing may have shifted some of the own-account transportation operations from nontransportation industries to for-hire transportation industries.6

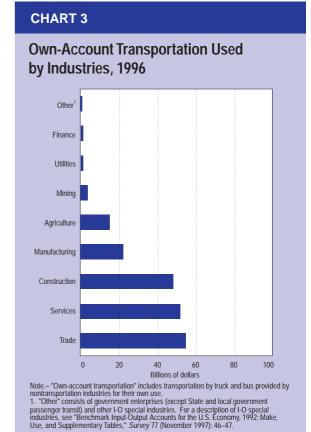
Small changes in industry use of transportation services.—Although industries grew at different rates from 1992 to 1996, their ranking by use of for-hire transportation services changed only slightly. The three largest users remained manufacturing (\$94 billion), for-hire transportation (\$82 billion), and services (\$29 billion). These three industries accounted for 74 percent of all for-hire transportation used by business (chart 2).

The ranking of industries by their use of own-account transportation from the TSA's also remained relatively stable in 1992–96. The three largest users remained trade (\$55 billion), services (\$52 billion), and construction (\$48 billion). These three industries accounted for 78 percent of all own-account transportation used by business (chart 3).

In both 1992 and 1996, the pattern of industry use of for-hire transportation differed markedly from that of own-account transportation. Manufacturing was the largest user of for-hire transpor-

<sup>6.</sup> The profit margin for for-hire transportation increased in 1992–96. If the profit margin increased similarly for own-account transportation, then a bias is introduced into the TSA estimates when comparing growth in value added for for-hire transportation, which includes profits, with that for value added for own-transportation, which does not include profits.





U.S. Department of Commerce, Bureau of Economic Analysis

<sup>5.</sup> In the TSA's, transportation services provided by for-hire transportation industries for the industries' own use are classified as for-hire transportation. Although some of these services may be provided on an own-account basis, the data for own-account cannot be separated from those for for-hire transportation. As a result, the comparison of for-hire transportation with own-account transportation may be slightly distorted. However, the estimates of the size and growth of total transportation are not affected, because own-account transportation activities conducted by for-hire transportation industries are included in

tation, but it ranked fourth as a user of own-account transportation. The trade industry was the largest user of own-account transportation, but it ranked only fifth as a user of for-hire transportation.

The differences in industry usage of for-hire transportation or of own-account transportation may reflect differences in business practices across industries. For example, firms in many services industries regularly send service technicians to client sites, and own-account transportation may provide flexibility in scheduling that for-hire transportation can not provide. Similarly, in many retail trade industries, deliveries tend to be irregular in time and location, and for-hire transportation services may be too limited or too expensive. In addition, the omission of own-account transportation by other modes, such as water and air, may have some impact on the differences in industry usage if different industries rely on own-account transportation by these modes to a different extent.

#### Estimating methods

The 1996 TSA's are based on information from the 1996 annual I-O accounts and the 1992 TSA's and on additional transportation-related data for 1996. The gross output measure of own-account transportation is a cost-based estimate derived from these data. It includes major cost items for the measured transportation operations for an industry—such as fuel, tires, drivers' compensation—but it does not include the contribution of the own-account transportation operations to profits.

The method used to estimate own-account transportation for the 1996 TSA's generally follows steps that were used for the 1992 TSA's. First, all the commodities in the I-O accounts were separated into the commodities that were related to transportation and those that were not on the basis of whether or not the commodity was used predominantly for transportation purposes. For example, motor gasoline, tires, and automotive repair services were primarily used for the maintenance and operation of motor vehicles.

Second, the total use of each commodity that was identified as transportation-related was separated into two parts—that used for transportation and that used for other purposes. For example, gasoline is used for transportation and for operating farm equipment.

Third, the transportation portions of the transportation-related commodities were distributed to different modes, such as transportation by truck, by bus, by air, and by water.

Fourth, for transportation by truck and bus, the transportation portions of the transportation-related commodities were distributed to using industries. The distributions were based on data related to motor vehicles, such as motor vehicle miles by industry and motor fuel use by industry. A set of distribution weights was derived from these data in order to approximate the relative size of transportation operations in nontransportation industries.<sup>8</sup>

Fifth, estimates of other inputs were prepared to form a complete input structure for own-account transportation. These estimates were based on the input structures of the corresponding for-hire transportation industries and exclude transportation costs and trade margins.

Finally, estimates of transportation costs and trade margins were derived from the data on total transportation costs and trade margins expressed as ratios of the commodity output for each and every I-O commodity.

The major difference between the estimating method used for the 1996 TSA's and that used for the 1992 TSA's is the data that were used to distribute the transportation portion of the transportation-related commodities in step four. For the 1992 TSA's, the distribution weights were based on data from the Census Bureau's 1992 Truck Inventory and Use Survey, which is only conducted every 5 years as a part of the economic census. For the 1996 TSA's, the distribution weights were extrapolated from those used for the 1992 TSA's by detailed industry output data from the 1996 annual I-O accounts (see table A).

The TSA extrapolators are based on nominal values of industry output, so they include relative price effects. These output-based extrapolators are used to calculate the distribution weights of transportation-related commodities, which are then used to derive TSA estimates of own-account transportation for industries. For the 1996 TSA's, the relative price effects are assumed to have only a small impact. In future updates, real values will be used.

The new source data used to prepare the 1996 TSA's include the following: The output of transportation-related commodities are from the 1996

<sup>7.</sup> For an overview of the 1996 annual I-O accounts, see Sumiye O. Okubo, Ann M. Lawson, and Mark A. Planting, "Annual Input-Output Accounts of the U.S. Economy, 1996," *Survey* 80 (January 2000): 37–86.

<sup>8.</sup> The transportation-related commodities for other modes were not distributed to using industries, because sufficient information to create these distributions was not available. This is the major reason why own-account estimates for these modes are not included in the current TSA's.

annual I-O accounts; 1996 data on energy use by transportation modes, which are used to distribute transportation-related commodities by modes, are from the Department of Energy's transportation energy data book; and the input structure of the for-hire transportation industries from the 1996 annual I-O accounts are used to estimate the inputs for own-account transportation. Table A provides a summary comparison of the source data used for the 1992 and 1996 TSA's.

Table A.-Source Data for the 1992 TSA's and for the 1996 TSA's

Data	1992 TSA's	1996 TSA's
Primary source and accounting framework	1992 benchmark input-output (I-O) accounts from BEA	1996 annual I-O accounts from BEA
Transportation and nontransportation use of energy <sup>1</sup>	Transportation energy data from Department of Energy (DOE)	Transportation energy data from DOE
Distribution weights <sup>2</sup>	1992 Truck Inventory and Use Survey from the Census Bureau	Unpublished work files for 1992 benchmark I-O accounts and 1996 annual I-O accounts from BEA
Other commodity inputs <sup>3</sup>	1992 benchmark I-O accounts from BEA	1996 annual I-O accounts from BEA

TSA's Transportation satellite accounts

<sup>1.</sup> The shares of total fuel and other transportation-related commodity outputs used for transportation purposes and across different transportation modes.

2. The distribution weights used to allocate the total consumption of fuel and transportation-related commodities for transportation purposes across industries.

3. Commodities that are not transportation-specific, but that are used in the production of transportation services.