

Export News for Florida

From the Florida U.S. Export Assistance Centers
U.S. Commercial Service, U.S. Department of Commerce
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1. The Battle For the Andeans – *by Neal Asbury, Greenfield World Trade*

To read the entire text of “The Battle For the Andeans”, click here.
(<http://www.floridaexporter.com/>)

* Mr. Asbury is a member of our Florida District Export Council. He writes opinion articles for tothepointnews.com. Please note that this article does not reflect the views and opinions of the U.S. Department of Commerce or the Florida District Export Council.

2. Rebuild Iraq 2006 - May 8-11, 2006

This event will bring together buyers, manufacturers, suppliers, contractors and specifiers, giving them direct access to project directors, government bodies and a variety of decision-makers involved in the economic rebirth of Iraq. Exhibitors will also be able to meet and appoint Iraqi, Jordanian, and other Middle Eastern agents and distributors during the show.

3. Asia Pacific Business Outlook (APBO) Conference April 3-4, 2006

Do not miss the premier networking event to expand your Asia/Pacific Business Knowledge, Contacts and Profits!

APBO, hosted by the University of Southern California in Los Angeles, with the full support of the U.S. Commercial Service, is the longest running, most successful regional conference of its kind focusing specifically on Asian markets. This conference has made a difference for U.S. exporters, and has become the premier U.S. commercial trade event focusing on the Asia Pacific region.

APBO 2006 brings the experts closer to you with 14 Senior Commercial Officers from American embassies, consulates and institutes in the following economies: Australia, China, Hong Kong, India, Indonesia, Japan, Korea, Malaysia, Mexico, New Zealand, Philippines, Singapore, Taiwan, Thailand, and Vietnam. They will speak in small-group workshops and be available for private one-on-one consultations with registered APBO participants.

For more information on the conference or to register to attend, go to the following site:

<http://www.apbo2006.com>.

****PLEASE NOTE: Use registration code DOC2006 ****

4. Banking Development Conference- March 30, 2006

The Advocacy Center is hosting its "Banking On Development" event in New Orleans March 30, 2006. This is a great chance for CS clients to learn how they can work with the Advocacy Center / Commercial Service liaison offices associated with the World Bank, Inter-American Development Bank, Asian Development Bank, African Development Bank, and the European Bank for Reconstruction and Development to:

- Explore opportunities in key sectors;
- Identify potential business that they can pursue through these Multilateral Development Banks; and
- Find out from high-level Asian Development Bank and private sector officials how they can target and win new business.

Each year, these financial institutions extend a combined total of \$40 to \$50 billion in loans, grants, and investments to the public and private sectors for economic and social development abroad. Key sectors include infrastructure development, transportation, environment, information technologies, governmental reform, healthcare and nutrition, energy, agriculture and services.

Are you looking for new business opportunities? Each year, the World Bank, Inter-American Development Bank, Asian Development Bank, African Development Bank, and the European Bank for Reconstruction and Development extend a combined total of almost \$50 billion in loans, grants, and investments to the public and private sectors for economic and social development abroad. To get in on the ground floor of these global project and procurement opportunities before your competitors do, attend the *Banking On Development* event in New Orleans. Discover opportunities in key sectors including infrastructure development, transportation, information technologies, healthcare and nutrition, energy, agriculture and services. Identify potential business that you can pursue through these Multilateral Development Banks. Find out from high-level Asian Development Bank and private sector officials how you can target and win new business.

5.

6.

7. **Market of the Month –**

8. **Online Resources**

Click here (http://www.floridaexporter.com/external_news.php?id=134) to view this month's online resources, including:

- Library of Congress Database

- Tips on Selling to the United Nations
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