

Canada: Government Tendering Opportunity Surveillance and Roadside Bomb Detection

Lucy Latka Robin Dunbar November 08

BACKGROUND

The Canadian military recently announced the intention to spend \$100 million on surveillance aerostats, towers, and other related equipment, creating export opportunities for U.S. companies that provide these products. The aim of the Department of National Defence (DND) is to reduce the threat that roadside bombs pose to Canadian Forces operating in Afghanistan. This procurement project has been approved by the Treasury Board of Canada and calls for the purchase of up to five aerostats (surveillance balloons) and twenty towers for installation around Canadian military bases in Kandahar province, as well as, the purchase of new flail-equipped vehicles to be used to destroy landmines and improvised explosive devices (IEDs). This equipment will provide Canadian Forces with around the clock monitoring capability to detect and prevent the planting of mines and IEDs. The procurement project will also include the purchase of forensic laboratory equipment to help identify insurgent bomb makers.

OPPORTUNITIES FOR U.S. COMPANIES

Canada's Department of National Defence intends to complete procurement of flail-equipped vehicles, surveillance aerostats, towers and other related equipment for installation and use in Afghanistan by summer of 2009. The aerostats will be employed around the main Canadian installation at Kandahar Air Field and towers will be installed at forward operating bases. The desired technologies will include various sensors and long-range cameras capable of providing surveillance over the surrounding countryside with a range of five to twenty kilometers. U.S. firms interested in competing on this procurement opportunity will need to monitor MERX, the Canadian Government's Electronic Tendering System, for further details.

Canada First – Building Bridges to Prosperity

For More Information Regarding this Procurement or other Canadian Government Tenders:

Contact the U.S. Commercial Service in Ottawa, Canada via e-mail to: lucylatka@mail.doc.gov - phone: 613-688-5219 - Fax: 613-238-5999 - or visit our website: www.buyusa.gov/Canada.

The U.S. Commercial Service — Your Global Business Partner

With its network of offices across the United States and in more than 80 countries, the U.S. Commercial Service of the U.S. Department of Commerce utilizes its global presence and international marketing expertise to help U.S. companies sell their products and services worldwide. Locate the U.S. Commercial Service trade specialist in the U.S. nearest you by visiting http://www.export.gov/eac

Comments and Suggestions: We welcome your comments and suggestions regarding this announcement. You can e-mail us your comments/suggestions to: Customer.Care@mail.doc.gov. Please include the name of the applicable report in your e-mail. We greatly appreciate your feedback.

Disclaimer: The information provided in this report is intended to be of assistance to U.S. exporters. While we make every effort to ensure its accuracy, neither the United States government nor any of its employees make any representation as to the accuracy or completeness of information in this or any other United States government document. Readers are advised to independently verify any information prior to reliance thereon. The information provided in this report does not constitute legal advice.

International copyright, U.S. Department of Commerce, 2008. All rights reserved outside of the United States.