

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,371	\$1,346	38.0	\$71,098	\$69,992	1,968
First line .....	1,713	1,538	40.3	88,679	80,001	2,088
Second line .....	2,302	2,247	40.7	119,707	116,844	2,118
Third line .....	3,142	3,002	39.4	163,370	156,100	2,049
General and operations managers						
First line .....	1,679	1,420	44.4	87,338	73,840	2,307
Marketing managers						
First line .....	1,984	1,798	38.2	103,161	93,501	1,985
Sales managers						
First line .....	1,546	1,442	42.0	80,415	75,001	2,183
Administrative services managers						
First line .....	1,280	1,362	39.3	66,584	70,814	2,044
Computer and information systems managers						
First line .....	3,092	2,692	38.9	160,766	139,991	2,025
Financial managers						
Team leader .....	1,503	1,481	38.2	78,158	77,002	1,984
First line .....	1,816	1,625	40.2	92,901	84,499	2,057
Second line .....	2,274	2,038	38.9	118,231	105,997	2,020
Compensation and benefits managers						
First line .....	1,527	1,563	38.6	79,390	81,286	2,008
Industrial production managers						
First line .....	1,636	1,617	40.0	85,088	84,067	2,080
Second line .....	1,402	1,127	40.2	72,917	58,600	2,090
Transportation, storage, and distribution managers						
First line .....	1,640	1,906	40.0	85,275	99,087	2,078
Education administrators, elementary and secondary school						
First line .....	1,821	1,905	39.3	90,364	94,108	1,949
Education administrators, postsecondary						
First line .....	1,410	1,314	38.7	73,301	68,310	2,014
Engineering managers						
Team leader .....	1,631	1,406	40.3	84,833	73,112	2,098
Food service managers						
First line .....	1,561	1,538	41.9	81,181	80,001	2,177
Medical and health services managers						
Team leader .....	1,122	897	38.1	58,333	46,662	1,979
First line .....	1,833	1,734	38.0	95,350	90,188	1,979

See footnotes at end of table.

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours — Continued**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations –Continued</b>						
Social and community service managers						
Team leader .....	\$1,244	\$1,056	36.9	\$64,663	\$54,902	1,918
First line .....	1,134	962	39.1	58,964	50,001	2,032

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.