

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$21.81	\$16.50	\$867	\$658	39.8	\$44,976	\$34,197	2,062
Management occupations	43.52	39.66	1,783	1,648	41.0	92,616	85,600	2,128
General and operations managers	51.55	46.52	2,162	1,881	41.9	112,419	97,825	2,181
Advertising and promotions managers	22.83	18.36	963	735	42.2	50,072	38,195	2,193
Marketing and sales managers	46.46	42.97	1,898	1,810	40.8	98,688	94,128	2,124
Marketing managers	48.54	39.90	1,922	1,513	39.6	99,939	78,701	2,059
Sales managers	44.80	45.25	1,877	1,810	41.9	97,628	94,128	2,179
Public relations managers	77.90	44.31	3,085	1,670	39.6	160,429	86,846	2,059
Administrative services managers	31.63	29.33	1,265	1,173	40.0	65,782	61,000	2,080
Computer and information systems managers	52.00	52.85	2,157	2,158	41.5	112,151	112,218	2,157
Financial managers	44.04	42.42	1,790	1,697	40.6	93,061	88,227	2,113
Industrial production managers	38.33	35.16	1,561	1,440	40.7	81,195	74,880	2,118
Purchasing managers	58.40	78.08	2,376	3,123	40.7	123,534	162,402	2,115
Construction managers	39.40	36.87	1,628	1,575	41.3	84,681	81,906	2,150
Education administrators	34.40	31.58	1,371	1,233	39.9	69,188	62,001	2,011
Education administrators, elementary and secondary school	39.38	40.87	1,575	1,635	40.0	79,671	85,010	2,023
Education administrators, postsecondary	38.62	32.89	1,540	1,250	39.9	78,300	65,000	2,028
Engineering managers	50.55	50.16	2,088	2,018	41.3	108,552	104,940	2,148
Food service managers	21.11	15.99	938	780	44.4	48,790	40,542	2,311
Medical and health services managers	37.96	36.23	1,560	1,477	41.1	81,113	76,829	2,137
Social and community service managers	37.50	23.22	1,444	929	38.5	75,105	48,298	2,003
Business and financial operations occupations	33.47	29.57	1,344	1,172	40.1	69,878	60,913	2,088
Buyers and purchasing agents	26.00	24.13	1,045	965	40.2	54,329	50,186	2,090
Wholesale and retail buyers, except farm products	22.78	24.03	921	961	40.4	47,878	49,982	2,102
Purchasing agents, except wholesale, retail, and farm products	28.03	29.03	1,123	1,161	40.0	58,371	60,372	2,082

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations –Continued								
Claims adjusters, appraisers, examiners, and investigators	\$24.55	\$22.36	\$975	\$894	39.7	\$50,684	\$46,509	2,065
Claims adjusters, examiners, and investigators	24.55	22.36	975	894	39.7	50,684	46,509	2,065
Cost estimators	34.03	29.65	1,395	1,334	41.0	72,555	69,376	2,132
Human resources, training, and labor relations specialists	31.30	30.66	1,242	1,226	39.7	64,574	63,767	2,063
Employment, recruitment, and placement specialists	31.15	35.37	1,246	1,415	40.0	64,787	73,570	2,080
Compensation, benefits, and job analysis specialists	36.80	33.69	1,464	1,348	39.8	76,106	70,075	2,068
Training and development specialists	28.12	27.51	1,106	1,131	39.3	57,533	58,800	2,046
Logisticians	33.13	30.76	1,325	1,230	40.0	68,908	63,983	2,080
Management analysts	39.31	40.46	1,573	1,647	40.0	81,817	85,661	2,081
Accountants and auditors	28.30	25.70	1,134	1,038	40.1	58,987	54,001	2,085
Budget analysts	38.51	43.03	1,618	1,721	42.0	84,113	89,502	2,184
Credit analysts	35.09	29.26	1,404	1,171	40.0	72,997	60,869	2,080
Financial analysts and advisors	35.88	27.57	1,430	1,103	39.9	74,343	57,352	2,072
Financial analysts	38.88	27.70	1,558	1,108	40.1	81,039	57,608	2,084
Insurance underwriters	26.35	23.53	1,032	937	39.2	53,653	48,715	2,036
Financial examiners	32.35	33.65	1,296	1,346	40.1	67,385	70,000	2,083
Loan counselors and officers	30.44	27.18	1,235	1,087	40.6	64,213	56,539	2,109
Loan officers	31.34	29.57	1,273	1,183	40.6	66,192	61,499	2,112
Computer and mathematical science occupations	37.59	36.58	1,506	1,462	40.1	78,295	76,001	2,083
Computer and information scientists, research	48.07	48.94	1,923	1,958	40.0	99,989	101,799	2,080
Computer programmers	37.69	34.81	1,508	1,392	40.0	78,425	72,405	2,081
Computer software engineers	41.02	40.58	1,643	1,620	40.1	85,436	84,240	2,083
Computer software engineers, applications	41.95	41.23	1,682	1,649	40.1	87,445	85,760	2,085

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer software engineers, systems software	\$39.56	\$38.82	\$1,583	\$1,553	40.0	\$82,291	\$80,750	2,080
Computer support specialists	26.73	24.26	1,071	970	40.1	55,701	50,465	2,084
Computer systems analysts	38.61	36.80	1,544	1,475	40.0	80,274	76,690	2,079
Database administrators	40.72	38.15	1,629	1,526	40.0	84,701	79,344	2,080
Network and computer systems administrators	39.05	37.40	1,584	1,496	40.6	82,387	77,800	2,110
Network systems and data communications analysts	37.84	39.90	1,514	1,596	40.0	78,703	83,000	2,080
Operations research analysts	41.13	43.40	1,627	1,731	39.6	84,612	90,000	2,057
Architecture and engineering occupations	34.63	33.44	1,396	1,352	40.3	72,577	70,300	2,096
Engineers	38.83	37.94	1,570	1,530	40.4	81,617	79,535	2,102
Aerospace engineers	34.69	34.81	1,388	1,392	40.0	72,162	72,401	2,080
Chemical engineers	43.48	39.39	1,739	1,576	40.0	90,430	81,937	2,080
Civil engineers	34.08	32.97	1,393	1,398	40.9	72,421	72,690	2,125
Computer hardware engineers	44.62	47.51	1,785	1,901	40.0	92,810	98,827	2,080
Electrical and electronics engineers	39.45	39.20	1,591	1,607	40.3	82,735	83,587	2,097
Electrical engineers	39.95	36.30	1,626	1,527	40.7	84,545	79,414	2,116
Electronics engineers, except computer	38.96	41.01	1,558	1,640	40.0	81,032	85,297	2,080
Industrial engineers, including health and safety	39.80	38.01	1,611	1,566	40.5	83,760	81,428	2,104
Industrial engineers	35.09	35.03	1,428	1,401	40.7	74,251	72,852	2,116
Mechanical engineers	35.04	34.16	1,449	1,429	41.3	75,172	74,241	2,145
Drafters	23.27	22.65	931	906	40.0	48,392	47,112	2,080
Engineering technicians, except drafters	24.60	25.84	985	1,034	40.0	51,222	53,749	2,082
Electrical and electronic engineering technicians	24.76	25.84	990	1,034	40.0	51,473	53,749	2,079
Mechanical engineering technicians	19.39	17.28	789	740	40.7	41,024	38,500	2,116

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Life, physical, and social science occupations	\$30.04	\$25.70	\$1,213	\$1,042	40.4	\$63,058	\$54,183	2,099
Life scientists	32.48	25.70	1,251	920	38.5	65,048	47,840	2,003
Biological scientists	29.01	21.69	1,127	866	38.8	58,593	45,036	2,020
Medical scientists	33.77	25.83	1,338	1,043	39.6	69,596	54,215	2,061
Physical scientists	40.33	33.12	1,782	1,548	44.2	92,689	80,519	2,298
Chemists and materials scientists	48.64	39.44	2,011	1,578	41.3	104,582	82,039	2,150
Chemists	48.64	39.44	2,011	1,578	41.3	104,582	82,039	2,150
Market and survey researchers	29.85	27.79	1,180	1,042	39.5	61,368	54,183	2,056
Market research analysts ...	29.85	27.79	1,180	1,042	39.5	61,368	54,183	2,056
Chemical technicians	21.63	22.83	864	913	40.0	44,788	47,486	2,071
Miscellaneous life, physical, and social science technicians	24.16	22.19	960	888	39.8	49,940	46,155	2,067
Community and social services occupations	16.02	14.53	635	581	39.6	32,979	30,283	2,058
Counselors	17.40	15.47	683	619	39.3	35,180	32,180	2,021
Educational, vocational, and school counselors ..	18.98	16.38	757	655	39.9	38,402	34,060	2,024
Social workers	19.35	18.66	769	742	39.8	39,970	38,571	2,066
Child, family, and school social workers	17.15	16.23	679	656	39.6	35,194	34,100	2,052
Medical and public health social workers	21.79	21.38	864	861	39.6	44,909	44,762	2,061
Mental health and substance abuse social workers	18.57	19.00	743	760	40.0	38,631	39,520	2,080
Miscellaneous community and social service specialists	10.63	9.75	421	398	39.6	21,899	20,706	2,060
Social and human service assistants	10.52	9.75	417	398	39.6	21,672	20,706	2,060
Legal occupations	49.39	45.67	1,998	1,769	40.5	103,885	91,999	2,104
Lawyers	60.00	56.01	2,460	2,308	41.0	127,923	120,001	2,132
Paralegals and legal assistants	23.12	19.67	907	770	39.2	47,165	40,040	2,040
Education, training, and library occupations	31.70	30.10	1,236	1,168	39.0	52,943	49,300	1,670

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Postsecondary teachers	\$42.34	\$37.10	\$1,695	\$1,527	40.0	\$71,938	\$62,000	1,699
Business teachers, postsecondary	49.41	42.18	2,006	1,687	40.6	77,432	67,486	1,567
Math and computer teachers, postsecondary	46.65	41.24	1,807	1,650	38.7	79,707	64,338	1,709
Life sciences teachers, postsecondary	43.21	34.13	1,781	1,672	41.2	80,893	66,334	1,872
Biological science teachers, postsecondary	43.21	34.13	1,781	1,672	41.2	80,893	66,334	1,872
Social sciences teachers, postsecondary	44.31	44.13	1,751	1,693	39.5	77,113	79,152	1,740
Psychology teachers, postsecondary	48.75	50.35	2,010	2,102	41.2	80,584	80,000	1,653
Health teachers, postsecondary	40.91	30.95	1,603	1,238	39.2	71,112	55,336	1,738
Arts, communications, and humanities teachers, postsecondary	37.32	32.33	1,505	1,385	40.3	60,028	53,999	1,609
Art, drama, and music teachers, postsecondary	29.13	26.08	1,176	1,043	40.4	51,221	50,417	1,758
English language and literature teachers, postsecondary	35.57	34.36	1,481	1,395	41.6	57,652	54,413	1,621
History teachers, postsecondary	30.35	30.10	1,308	1,385	43.1	51,838	53,999	1,708
Philosophy and religion teachers, postsecondary	42.19	42.28	1,723	1,527	40.8	67,195	59,571	1,593
Miscellaneous postsecondary teachers	32.33	28.85	1,277	1,154	39.5	60,995	56,785	1,886
Primary, secondary, and special education school teachers	27.22	28.67	1,046	1,107	38.4	41,195	41,836	1,513
Elementary and middle school teachers	29.45	29.48	1,133	1,061	38.5	42,630	38,601	1,448

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations –Continued								
Elementary school teachers, except special education	\$27.96	\$27.62	\$1,085	\$1,053	38.8	\$41,418	\$41,443	1,481
Middle school teachers, except special and vocational education	31.12	29.48	1,186	1,061	38.1	43,930	38,210	1,412
Secondary school teachers	30.04	31.25	1,185	1,162	39.5	44,555	45,250	1,483
Secondary school teachers, except special and vocational education	30.04	31.25	1,185	1,162	39.5	44,555	45,250	1,483
Other teachers and instructors	29.16	30.27	1,156	1,211	39.7	58,742	57,995	2,015
Librarians	25.30	25.00	965	931	38.2	43,879	46,859	1,734
Teacher assistants	9.67	8.73	354	306	36.6	17,676	15,887	1,829
Arts, design, entertainment, sports, and media occupations	26.37	22.26	1,044	880	39.6	54,135	45,760	2,053
Designers	23.02	23.20	922	952	40.0	47,936	49,516	2,082
Graphic designers	23.84	23.90	942	956	39.5	48,998	49,708	2,055
Actors, producers, and directors	20.67	18.26	814	764	39.4	42,316	39,722	2,047
Producers and directors	20.67	18.26	814	764	39.4	42,316	39,722	2,047
Athletes, coaches, umpires, and related workers	17.85	18.03	710	721	39.8	35,857	37,502	2,009
Coaches and scouts	17.75	16.27	704	737	39.7	34,989	38,335	1,972
News analysts, reporters and correspondents	29.46	27.88	1,143	1,123	38.8	59,443	58,413	2,018
Reporters and correspondents	29.46	27.88	1,143	1,123	38.8	59,443	58,413	2,018
Public relations specialists	29.62	25.98	1,185	1,039	40.0	61,613	54,047	2,080
Writers and editors	27.47	24.48	1,083	979	39.4	56,321	50,923	2,050
Editors	27.37	24.19	1,073	951	39.2	55,813	49,433	2,039
Technical writers	26.67	23.93	1,085	1,213	40.7	56,438	63,086	2,117
Healthcare practitioner and technical occupations	36.30	25.35	1,428	993	39.3	74,219	51,626	2,045
Pharmacists	48.45	49.00	1,902	1,926	39.3	98,885	100,127	2,041
Registered nurses	27.87	27.32	1,086	1,064	39.0	56,441	55,307	2,025

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Therapists	\$26.17	\$26.44	\$1,037	\$1,055	39.6	\$53,938	\$54,870	2,061
Occupational therapists	29.92	29.57	1,188	1,183	39.7	61,794	61,495	2,065
Physical therapists	31.78	32.21	1,271	1,288	40.0	66,110	67,001	2,080
Respiratory therapists	23.58	23.59	927	929	39.3	48,190	48,298	2,044
Clinical laboratory technologists and technicians	19.55	19.23	775	749	39.6	40,289	38,942	2,061
Medical and clinical laboratory technologists	24.01	23.81	955	951	39.8	49,657	49,462	2,068
Medical and clinical laboratory technicians ..	15.18	15.25	600	604	39.5	31,175	31,408	2,053
Diagnostic related technologists and technicians	25.06	25.00	1,002	998	40.0	52,085	51,917	2,079
Cardiovascular technologists and technicians	24.03	24.30	961	972	40.0	49,974	50,534	2,080
Radiologic technologists and technicians	23.82	24.39	953	976	40.0	49,548	50,731	2,080
Health diagnosing and treating practitioner support technicians	17.73	15.77	706	628	39.8	36,722	32,677	2,071
Pharmacy technicians	14.22	14.64	567	585	39.8	29,465	30,430	2,072
Surgical technologists	20.42	18.06	816	722	40.0	42,455	37,565	2,079
Licensed practical and licensed vocational nurses	18.26	17.50	706	679	38.7	36,714	35,285	2,010
Medical records and health information technicians ...	18.08	19.33	717	761	39.7	37,281	39,562	2,063
Miscellaneous health technologists and technicians	17.54	16.35	701	654	40.0	36,475	33,998	2,080
Healthcare support occupations	11.65	11.02	453	430	38.9	23,547	22,360	2,022
Nursing, psychiatric, and home health aides	10.58	10.18	406	392	38.3	21,086	20,392	1,992
Nursing aides, orderlies, and attendants	10.64	10.34	413	402	38.8	21,461	20,896	2,016

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare support occupations –Continued								
Physical therapist assistants and aides	\$19.72	\$23.52	\$788	\$941	40.0	\$40,985	\$48,922	2,079
Miscellaneous healthcare support occupations	13.11	13.28	522	524	39.8	27,122	27,248	2,069
Medical assistants	13.36	13.39	531	536	39.7	27,595	27,851	2,066
Medical equipment preparers	11.99	11.77	480	471	40.0	24,936	24,482	2,080
Medical transcriptionists ...	14.14	13.77	564	551	39.9	29,308	28,637	2,073
Protective service occupations	11.63	10.26	455	400	39.1	23,609	20,800	2,030
Security guards and gaming surveillance officers	10.50	9.92	406	380	38.7	21,082	19,760	2,007
Security guards	10.47	9.92	405	380	38.7	21,021	19,760	2,008
Food preparation and serving related occupations	9.62	9.50	374	373	38.9	19,429	19,386	2,020
First-line supervisors/managers, food preparation and serving workers	15.62	13.86	635	577	40.6	32,997	30,014	2,112
First-line supervisors/managers of food preparation and serving workers	15.49	13.86	627	573	40.5	32,619	29,806	2,106
Cooks	11.18	11.00	436	427	39.0	22,666	22,204	2,027
Cooks, institution and cafeteria	11.48	11.04	445	414	38.8	23,135	21,530	2,016
Cooks, restaurant	11.12	10.98	438	436	39.4	22,753	22,691	2,047
Cooks, short order	10.63	11.00	412	410	38.8	21,418	21,320	2,015
Food preparation workers	10.36	10.33	411	410	39.7	21,383	21,341	2,064
Food service, tipped	5.57	4.25	209	160	37.6	10,874	8,320	1,954
Bartenders	5.77	5.79	208	222	36.1	10,824	11,523	1,876
Waiters and waitresses	4.27	3.44	158	128	36.9	8,192	6,643	1,919
Dining room and cafeteria attendants and bartender helpers	7.91	8.00	313	320	39.6	16,275	16,640	2,059
Fast food and counter workers	10.10	9.10	400	360	39.6	20,691	18,718	2,048

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Food preparation and serving related occupations –Continued								
Combined food preparation and serving workers, including fast food	\$9.78	\$9.00	\$387	\$350	39.5	\$19,958	\$18,018	2,040
Counter attendants, cafeteria, food concession, and coffee shop	11.50	13.35	460	534	40.0	23,927	27,768	2,080
Food servers, nonrestaurant ...	7.70	8.00	298	316	38.7	15,495	16,439	2,013
Dishwashers	9.72	9.00	376	342	38.7	19,532	17,805	2,010
Building and grounds cleaning and maintenance occupations	10.26	9.50	404	373	39.4	21,021	19,403	2,048
First-line supervisors/managers, building and grounds cleaning and maintenance workers	16.30	16.00	637	640	39.1	33,127	33,280	2,032
First-line supervisors/managers of housekeeping and janitorial workers	15.51	15.38	599	615	38.6	31,133	31,990	2,008
Building cleaning workers	10.04	9.39	395	369	39.4	20,544	19,176	2,047
Janitors and cleaners, except maids and housekeeping cleaners	10.22	9.99	403	388	39.4	20,955	20,197	2,049
Maids and housekeeping cleaners	9.70	8.75	381	341	39.3	19,812	17,722	2,042
Grounds maintenance workers	10.16	9.32	405	373	39.9	20,950	19,386	2,063
Landscaping and groundskeeping workers	10.16	9.32	405	373	39.9	20,950	19,386	2,063
Personal care and service occupations	16.36	11.66	547	498	33.4	28,338	25,875	1,732
First-line supervisors/managers of personal service workers	16.19	14.90	718	596	44.4	37,346	30,996	2,307

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued								
Miscellaneous entertainment attendants and related workers	\$11.65	\$12.44	\$463	\$498	39.7	\$23,423	\$25,875	2,010
Amusement and recreation attendants	11.89	12.44	475	498	40.0	23,954	25,875	2,015
Baggage porters, bellhops, and concierges	7.94	6.67	296	215	37.2	15,375	11,170	1,936
Baggage porters and bellhops	5.43	5.27	196	190	36.2	10,213	9,880	1,880
Transportation attendants	41.15	40.26	806	856	19.6	41,920	44,537	1,019
Flight attendants	42.04	40.26	814	856	19.4	42,305	44,537	1,006
Child care workers	10.32	10.12	411	405	39.8	21,378	21,048	2,071
Personal and home care aides	10.29	10.05	411	402	40.0	21,390	20,904	2,078
Recreation and fitness workers	11.25	8.64	443	346	39.4	23,037	17,969	2,048
Recreation workers	11.25	8.64	443	346	39.4	23,037	17,969	2,048
Sales and related occupations	17.65	13.00	708	518	40.1	36,645	26,857	2,076
First-line supervisors/managers, sales workers	21.80	17.99	892	760	40.9	46,387	39,515	2,128
First-line supervisors/managers of retail sales workers ..	18.85	16.18	774	654	41.1	40,258	34,008	2,135
First-line supervisors/managers of non-retail sales workers	27.84	24.23	1,132	969	40.6	58,850	50,398	2,114
Retail sales workers	12.09	10.66	483	423	40.0	25,127	21,986	2,078
Cashiers, all workers	10.39	10.00	413	397	39.8	21,451	20,592	2,065
Cashiers	10.35	9.98	412	396	39.8	21,381	20,592	2,066
Counter and rental clerks and parts salespersons ..	17.42	16.50	712	660	40.9	37,044	34,326	2,127
Counter and rental clerks	12.48	11.36	482	454	38.6	25,070	23,620	2,010
Parts salespersons	21.37	20.51	917	841	42.9	47,680	43,753	2,231
Retail salespersons	12.64	11.00	506	437	40.0	26,307	22,732	2,081
Advertising sales agents	28.10	18.38	1,124	735	40.0	58,435	38,220	2,080
Insurance sales agents	19.46	19.23	774	673	39.8	40,254	35,001	2,069

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations —Continued								
Securities, commodities, and financial services sales agents	\$58.08	\$30.87	\$2,323	\$1,235	40.0	\$120,815	\$64,214	2,080
Sales representatives, wholesale and manufacturing	32.57	31.18	1,327	1,251	40.7	68,985	65,052	2,118
Sales representatives, wholesale and manufacturing, technical and scientific products	33.53	22.53	1,341	901	40.0	69,735	46,856	2,080
Sales representatives, wholesale and manufacturing, except technical and scientific products	32.39	31.28	1,324	1,286	40.9	68,838	66,887	2,126
Telemarketers	14.46	13.50	565	524	39.1	29,387	27,269	2,033
Miscellaneous sales and related workers	18.22	16.02	724	641	39.7	35,337	30,014	1,939
Office and administrative support occupations	15.35	14.20	612	566	39.9	31,803	29,453	2,072
First-line supervisors/managers of office and administrative support workers	23.43	22.17	938	887	40.0	48,753	46,109	2,080
Switchboard operators, including answering service	11.07	10.34	443	414	40.0	23,024	21,507	2,080
Telephone operators	11.22	10.81	449	432	40.0	23,338	22,485	2,079
Financial clerks	14.51	13.68	579	546	39.9	30,087	28,392	2,074
Bill and account collectors	14.81	14.51	593	580	40.0	30,812	30,175	2,080
Billing and posting clerks and machine operators	12.96	11.25	517	450	39.9	26,861	23,400	2,073
Bookkeeping, accounting, and auditing clerks	15.35	15.04	610	601	39.8	31,744	31,277	2,068
Payroll and timekeeping clerks	19.86	19.83	794	793	40.0	41,303	41,248	2,080
Procurement clerks	16.15	13.39	646	536	40.0	33,602	27,851	2,080
Tellers	12.08	11.68	483	467	40.0	25,129	24,301	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations —Continued								
Credit authorizers, checkers, and clerks	\$14.77	\$15.55	\$591	\$622	40.0	\$30,728	\$32,334	2,080
Customer service representatives	14.83	13.83	593	553	40.0	30,786	28,766	2,076
File clerks	12.51	11.42	495	451	39.6	25,741	23,442	2,058
Hotel, motel, and resort desk clerks	9.83	9.88	393	395	40.0	20,438	20,542	2,080
Interviewers, except eligibility and loan	12.52	12.40	501	496	40.0	26,037	25,792	2,080
Loan interviewers and clerks	19.11	15.68	763	627	39.9	39,697	32,608	2,077
Order clerks	16.12	17.11	643	684	39.9	33,410	35,593	2,073
Human resources assistants, except payroll and timekeeping	16.87	16.72	675	669	40.0	35,079	34,778	2,080
Receptionists and information clerks	12.28	11.94	489	476	39.8	25,393	24,752	2,068
Reservation and transportation ticket agents and travel clerks ...	14.77	15.17	591	607	40.0	30,727	31,545	2,080
Dispatchers	15.87	17.50	641	700	40.4	33,307	36,400	2,098
Dispatchers, except police, fire, and ambulance	15.87	17.50	641	700	40.4	33,307	36,400	2,098
Meter readers, utilities	16.65	17.40	666	696	40.0	34,639	36,192	2,080
Production, planning, and expediting clerks	19.41	19.61	776	784	40.0	40,367	40,789	2,080
Shipping, receiving, and traffic clerks	12.58	11.83	502	471	39.9	26,126	24,502	2,076
Stock clerks and order fillers	11.93	11.35	476	454	39.9	24,715	23,608	2,072
Weighers, measurers, checkers, and samplers, recordkeeping	16.27	14.68	651	587	40.0	33,851	30,534	2,080
Secretaries and administrative assistants	18.85	17.42	748	693	39.7	38,856	36,001	2,061
Executive secretaries and administrative assistants	22.57	20.00	896	790	39.7	46,588	41,101	2,064
Legal secretaries	22.70	23.24	869	872	38.3	45,165	45,318	1,990
Medical secretaries	13.78	13.46	546	533	39.6	28,368	27,726	2,058

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Secretaries, except legal, medical, and executive	\$16.16	\$15.80	\$644	\$628	39.9	\$33,476	\$32,631	2,072
Computer operators	16.33	13.93	653	557	40.0	33,970	28,970	2,080
Data entry and information processing workers	13.59	13.46	542	538	39.9	28,192	27,997	2,075
Data entry keyers	13.25	12.02	528	481	39.9	27,474	25,002	2,074
Word processors and typists	15.49	15.17	620	607	40.0	32,215	31,554	2,080
Insurance claims and policy processing clerks	15.94	15.29	628	612	39.4	32,630	31,803	2,047
Mail clerks and mail machine operators, except postal service	11.32	10.77	450	416	39.7	23,390	21,632	2,066
Office clerks, general	14.85	14.14	590	563	39.7	30,626	29,295	2,062
Farming, fishing, and forestry occupations	12.33	9.85	483	394	39.2	25,140	20,488	2,039
Construction and extraction occupations	18.27	17.25	731	686	40.0	37,967	35,880	2,079
First-line supervisors/managers of construction trades and extraction workers	25.24	25.72	1,028	1,029	40.7	53,459	53,506	2,118
Carpenters	18.24	20.00	729	800	40.0	37,919	41,600	2,079
Construction laborers	11.18	11.70	447	468	40.0	23,208	24,330	2,076
Construction equipment operators	16.09	13.66	644	547	40.0	33,473	28,421	2,080
Operating engineers and other construction equipment operators	16.64	14.00	666	560	40.0	34,608	29,120	2,080
Electricians	23.44	20.06	937	800	40.0	48,702	41,422	2,077
Pipelayers, plumbers, pipefitters, and steamfitters	16.79	16.00	672	640	40.0	34,895	33,150	2,078
Plumbers, pipefitters, and steamfitters	17.25	16.00	690	640	40.0	35,883	33,280	2,080
Helpers, construction trades ..	12.03	12.30	481	492	39.9	24,989	25,584	2,077
Helpers--electricians	12.20	12.30	488	492	40.0	25,373	25,584	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations –Continued								
Miscellaneous construction and related workers	\$16.39	\$20.25	\$652	\$810	39.8	\$33,896	\$42,120	2,068
Installation, maintenance, and repair occupations	21.19	20.56	849	822	40.1	44,159	42,765	2,084
First-line supervisors/managers of mechanics, installers, and repairers	30.42	28.94	1,246	1,138	41.0	64,741	58,115	2,128
Radio and telecommunications equipment installers and repairers	27.34	27.69	1,093	1,108	40.0	56,860	57,591	2,080
Telecommunications equipment installers and repairers, except line installers	27.34	27.69	1,093	1,108	40.0	56,860	57,591	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	20.00	18.88	800	751	40.0	41,576	39,062	2,079
Electrical and electronics repairers, commercial and industrial equipment	21.28	21.46	851	858	40.0	44,243	44,637	2,079
Aircraft mechanics and service technicians	28.08	27.64	1,123	1,105	40.0	58,414	57,485	2,080
Automotive technicians and repairers	19.32	17.47	794	716	41.1	41,280	37,232	2,136
Automotive service technicians and mechanics	20.30	19.28	841	771	41.5	43,752	40,098	2,155
Bus and truck mechanics and diesel engine specialists ...	18.60	17.70	744	708	40.0	38,695	36,816	2,081
Heavy vehicle and mobile equipment service technicians and mechanics	20.46	20.56	818	822	40.0	42,511	42,765	2,078

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Mobile heavy equipment mechanics, except engines	\$20.46	\$20.56	\$818	\$822	40.0	\$42,511	\$42,765	2,078
Heating, air conditioning, and refrigeration mechanics and installers	21.55	23.58	862	943	40.0	44,828	49,046	2,080
Industrial machinery installation, repair, and maintenance workers	20.11	19.92	803	794	40.0	41,742	40,627	2,076
Industrial machinery mechanics	21.57	20.56	855	818	39.6	44,372	42,432	2,057
Maintenance and repair workers, general	18.23	17.13	729	685	40.0	37,920	35,630	2,080
Maintenance workers, machinery	18.46	17.12	758	715	41.1	39,405	37,190	2,135
Millwrights	21.43	20.83	857	833	40.0	44,585	43,326	2,080
Line installers and repairers ...	23.35	24.27	934	971	40.0	48,576	50,488	2,080
Electrical power-line installers and repairers	21.78	20.00	871	800	40.0	45,293	41,600	2,080
Telecommunications line installers and repairers	25.09	25.70	1,004	1,028	40.0	52,184	53,456	2,080
Precision instrument and equipment repairers	17.91	18.10	716	724	40.0	37,248	37,648	2,080
Miscellaneous installation, maintenance, and repair workers	15.31	12.65	612	506	40.0	31,835	26,312	2,080
Helpers--installation, maintenance, and repair workers	12.60	12.27	504	491	40.0	26,203	25,522	2,080
Production occupations	15.47	14.01	615	556	39.7	31,959	28,891	2,065
First-line supervisors/managers of production and operating workers	25.33	23.93	1,014	957	40.0	52,718	49,774	2,081
Electrical, electronics, and electromechanical assemblers	12.77	12.20	506	479	39.6	26,289	24,918	2,058

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Electrical and electronic equipment assemblers ..	\$12.56	\$11.98	\$502	\$479	40.0	\$26,121	\$24,918	2,080
Electromechanical equipment assemblers ..	13.31	12.20	533	488	40.0	27,695	25,376	2,080
Miscellaneous assemblers and fabricators	14.16	12.89	563	516	39.8	29,298	26,811	2,070
Butchers and other meat, poultry, and fish processing workers	10.42	9.80	417	392	40.0	21,674	20,384	2,080
Butchers and meat cutters ..	13.90	14.00	556	560	40.0	28,917	29,120	2,080
Meat, poultry, and fish cutters and trimmers	9.45	9.80	378	392	40.0	19,663	20,384	2,080
Miscellaneous food processing workers	11.42	12.70	457	508	40.0	23,757	26,408	2,080
Computer control programmers and operators	16.50	17.02	660	681	40.0	34,321	35,402	2,080
Computer-controlled machine tool operators, metal and plastic	16.27	17.02	651	681	40.0	33,835	35,402	2,080
Forming machine setters, operators, and tenders, metal and plastic	16.97	13.28	654	531	38.5	33,926	27,622	1,999
Extruding and drawing machine setters, operators, and tenders, metal and plastic	14.96	13.28	572	531	38.2	29,738	27,622	1,988
Machine tool cutting setters, operators, and tenders, metal and plastic	12.10	11.47	482	454	39.9	25,082	23,587	2,073
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	11.28	10.35	451	414	40.0	23,469	21,528	2,080
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	14.54	15.48	567	566	39.0	29,464	29,442	2,027
Machinists	19.98	19.69	799	788	40.0	41,564	40,955	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Molders and molding machine setters, operators, and tenders, metal and plastic	\$12.83	\$13.10	\$513	\$524	40.0	\$26,687	\$27,256	2,080
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	12.80	13.10	512	524	40.0	26,633	27,256	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic	16.95	16.08	678	643	40.0	35,254	33,444	2,080
Tool and die makers	21.23	19.74	849	790	40.0	44,157	41,059	2,080
Welding, soldering, and brazing workers	18.83	17.50	743	680	39.5	38,553	35,360	2,047
Welders, cutters, solderers, and brazers	19.44	17.50	775	700	39.9	40,325	36,402	2,075
Welding, soldering, and brazing machine setters, operators, and tenders	16.08	15.50	604	537	37.6	31,049	26,870	1,931
Miscellaneous metalworkers and plastic workers	17.15	14.00	695	560	40.5	35,982	29,349	2,098
Heat treating equipment setters, operators, and tenders, metal and plastic	11.70	9.15	467	366	39.9	24,274	19,032	2,075
Plating and coating machine setters, operators, and tenders, metal and plastic	20.82	15.54	837	586	40.2	43,352	32,323	2,082
Printers	17.58	17.23	691	689	39.3	35,861	35,360	2,040
Prepress technicians and workers	17.36	18.58	682	740	39.3	35,450	38,466	2,043
Printing machine operators	17.92	17.23	704	689	39.3	36,527	35,455	2,039
Laundry and dry-cleaning workers	10.59	9.20	409	355	38.6	21,283	18,450	2,009
Sewing machine operators	12.91	13.80	514	552	39.8	26,739	28,704	2,071
Textile machine setters, operators, and tenders	12.56	12.09	500	484	39.8	25,989	25,147	2,070

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Textile cutting machine setters, operators, and tenders	\$13.31	\$12.02	\$532	\$481	40.0	\$27,682	\$25,002	2,080
Textile knitting and weaving machine setters, operators, and tenders	12.66	12.67	506	507	40.0	26,324	26,354	2,080
Textile winding, twisting, and drawing out machine setters, operators, and tenders ..	12.40	11.79	492	472	39.7	25,572	24,315	2,062
Miscellaneous textile, apparel, and furnishings workers	14.89	15.45	591	618	39.7	30,636	32,136	2,058
Extruding and forming machine setters, operators, and tenders, synthetic and glass fibers	16.26	17.15	640	686	39.3	33,271	35,672	2,046
Upholsterers	17.62	15.45	703	618	39.9	36,540	32,136	2,074
Woodworking machine setters, operators, and tenders	13.56	14.01	541	560	39.9	28,123	29,141	2,074
Sawing machine setters, operators, and tenders, wood	13.06	12.89	521	498	39.9	27,083	25,896	2,073
Woodworking machine setters, operators, and tenders, except sawing	13.94	14.01	556	560	39.9	28,915	29,141	2,075
Power plant operators, distributors, and dispatchers	26.97	29.14	1,079	1,165	40.0	56,088	60,603	2,080
Power plant operators	21.34	21.01	854	840	40.0	44,394	43,701	2,080
Miscellaneous plant and system operators	21.99	20.91	874	836	39.7	45,431	43,491	2,066
Chemical plant and system operators	22.65	24.44	896	929	39.6	46,600	48,291	2,058
Chemical processing machine setters, operators, and tenders	18.75	18.40	750	736	40.0	39,008	38,272	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Chemical equipment operators and tenders ...	\$18.99	\$18.25	\$760	\$730	40.0	\$39,498	\$37,960	2,080
Crushing, grinding, polishing, mixing, and blending workers	17.71	16.92	696	628	39.3	36,186	32,656	2,043
Grinding and polishing workers, hand	12.35	11.90	494	476	40.0	25,697	24,758	2,080
Mixing and blending machine setters, operators, and tenders ..	18.09	16.92	706	677	39.0	36,687	35,202	2,028
Cutting workers	15.18	15.35	607	614	40.0	31,584	31,928	2,080
Cutters and trimmers, hand	16.59	16.15	663	646	40.0	34,499	33,592	2,080
Cutting and slicing machine setters, operators, and tenders ..	14.48	13.14	579	526	40.0	30,121	27,331	2,080
Extruding, forming, pressing, and compacting machine setters, operators, and tenders	13.37	8.52	530	341	39.7	27,564	17,726	2,062
Furnace, kiln, oven, drier, and kettle operators and tenders	19.28	15.42	771	617	40.0	40,112	32,074	2,080
Inspectors, testers, sorters, samplers, and weighers	15.25	14.00	607	556	39.8	31,572	28,891	2,071
Packaging and filling machine operators and tenders	14.01	14.00	560	560	40.0	29,134	29,112	2,079
Painting workers	17.28	15.30	691	612	40.0	35,953	31,824	2,080
Coating, painting, and spraying machine setters, operators, and tenders	17.01	15.30	680	612	40.0	35,384	31,824	2,080
Painters, transportation equipment	20.14	19.00	806	760	40.0	41,898	39,520	2,080
Miscellaneous production workers	14.79	14.50	586	556	39.6	30,434	28,912	2,058
Molders, shapers, and casters, except metal and plastic	16.05	15.43	642	617	40.0	33,392	32,094	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Paper goods machine setters, operators, and tenders	\$21.99	\$21.03	\$880	\$841	40.0	\$45,747	\$43,742	2,080
Helpers--production workers	11.58	10.32	455	413	39.3	23,610	21,466	2,039
Transportation and material moving occupations	15.78	12.82	631	515	40.0	32,786	26,805	2,077
First-line supervisors/managers of helpers, laborers, and material movers, hand	21.31	20.00	906	807	42.5	47,102	41,974	2,210
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	23.50	24.87	953	995	40.6	49,555	51,721	2,109
Aircraft pilots and flight engineers	128.18	145.91	2,507	2,524	19.6	130,382	131,259	1,017
Airline pilots, copilots, and flight engineers	128.18	145.91	2,507	2,524	19.6	130,382	131,259	1,017
Bus drivers	10.81	9.55	421	380	38.9	21,848	19,760	2,021
Driver/sales workers and truck drivers	18.14	17.61	771	721	42.5	40,091	37,515	2,210
Driver/sales workers	17.34	15.02	732	640	42.2	38,083	33,299	2,196
Truck drivers, heavy and tractor-trailer	17.85	17.77	789	742	44.2	41,040	38,605	2,299
Truck drivers, light or delivery services	18.67	17.61	747	705	40.0	38,832	36,637	2,080
Crane and tower operators	19.80	20.00	785	800	39.7	40,833	41,600	2,062
Industrial truck and tractor operators	14.49	13.80	579	552	40.0	30,103	28,704	2,077
Laborers and material movers, hand	11.23	10.41	447	414	39.8	23,235	21,528	2,070
Cleaners of vehicles and equipment	10.69	10.00	432	392	40.4	22,483	20,384	2,102
Laborers and freight, stock, and material movers, hand	11.71	10.91	467	436	39.9	24,251	22,691	2,071

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Machine feeders and offbearers	\$11.23	\$10.75	\$449	\$430	40.0	\$23,355	\$22,368	2,080
Packers and packagers, hand	9.81	9.38	387	370	39.5	20,086	19,240	2,048

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.