

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies (A)	Census material code (B)	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) (E)		
			574 Millions	Thou- sands	Dollars
1	Fabricated metal products (except castings and forgings)	340091 8	\$		
2	Castings (rough and semifinished)	330091 0			
3	Forgings	346000 3			
4	SHAPES AND FORMS (Except castings, forgings, and fabricated metal products)	Steel	331002 6		
5		Copper and copper-base alloy	335105 3		
6		Aluminum and aluminum-base alloy	335001 4		
7		All other nonferrous shapes and forms	335099 8		
8	Plastics products consumed in the form of sheets, rods, tubes, and other shapes	308007 4			
9	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and other shapes	282104 9			
10	Paperboard containers, boxes, and corrugated paperboard	265001 8			
11	Rough and dressed lumber	242101 4			
12	Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8			
13	TOTAL Sum of lines 1–12 should equal item 10, line a		\$		

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
			581	584	Millions	Thou-sands
1	Chemical Fire-Extinguishing Equipment and Parts (39991)	HAND PORTABLE EXTINGUISHERS Carbon dioxide	39991 13 8	\$		
2		Dry chemical fire extinguishers	39991 17 9			
3		Other hand portable extinguishers, (including foam, pressurized water, and halogenated agents) – <i>Specify kind</i>	39991 40 1			
4		Fixed systems, including inert gas, dry and wet chemicals, and other chemical fire-extinguishing equipment (including two-wheeled chemical fire engines; excluding water sprinkler systems)	39991 70 8			
5		Parts and attachments for chemical fire-extinguishing equipment	39991 71 6			
6	COIN-OPERATED AMUSEMENT MACHINES (39992)	Arcade and amusement center type electronic games	39992 22 7			
7		Other amusement machines, including nonelectronic arcade games and parts for all arcade games – <i>Specify kind</i>	39992 99 5			
8	Matches (39993)		39993 00 1			
9	Candles (including tapers) (39994)		39994 00 9			
10	FURS, DRESSED, AND DYED (39996)	Furs, dressed and dyed or bleached	39996 11 1			
11		Receipts for dressing and dyeing furs done in your plant on materials owned by others	39996 93 9			
12	Umbrellas and parasols (including parts) (39997)		39997 00 2			
13	FEATHERS, PLUMES, AND ARTIFICIAL FLOWERS (39998)	Artificial trees, all types (metal, plastic, etc.), including Christmas	39998 13 3			
14		Artificial flowers, fruits, and wreaths	39998 16 6			
15		Feathers and plumes	39998 21 6			

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts			
				Value, f.o.b. plant (E)			
			581	584	Millions	Thou- sands	Dollars
16	Miscellaneous Fabricated Products (39999)	Hair clippers for human use, hand and electric	39999 07 3	\$			
17		Barber and beauty shop furniture and equipment (except barber and beauty chairs)	39999 09 9				
18		Beauty and barber shop chairs	39999 12 3				
19		Burnt wood articles	39999 31 3				
20		Tape measures	39999 71 9				
21		Christmas tree ornaments and decorations (except glass and electrical)	39999 51 1				
22		Lamp shades of paper or textile (excluding plastics, metal, and glass)	39999 61 0				
23		Potpourri (dried and chemically preserved flowers, foilage, fruits, and vines)	39999 81 8				
24		PRINTING EYEGLASS FRAMES FOR THE TRADE	Flexographic	39999 82 6			
25			Gravure	39999 83 8			
26			Lithographic	39999 84 0			
27			Screen	39999 85 9			
28			Other	39999 86 7			
29		MISCELLA-NEOUS FABRICATED PRODUCTS, NOT ELSEWHERE CLASSIFIED	Made primarily of metal, such as combs and hair curlers - <i>Specify product and type of material</i>	39999 91 7			
30			Made primarily of plastics, such as combs and hair curlers - <i>Specify product and type of material</i>	39999 93 3			
31			Made primarily of wood - <i>Specify product and type of material</i>	39999 94 1			
32			Made primarily of fabrics - <i>Specify product and type of material</i>	39999 95 8			
33			Made primarily of paper or paperboard - <i>Specify product and type of material</i>	39999 96 6			
34			Made primarily of other material, including products made from a combination of materials - <i>Specify product and type of material</i>	39999 97 4			
35			Ball point and roller pens	39511 00 1			
36		Fine point and broad tipped markers	39512 00 9				
37		Other pens, mechanical pencils, refill cartridges for pens and markers, and parts	39513 00 7				

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued						
Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
				584 Millions	Thou- sands	Dollars
38	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>					
		18				
39			26			
40			34			
41			42			
42			59			
43			67			
44			75			
45	CONTRACT WORK	Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i>	93000 00 8			
46	MISCELLANEOUS RECEIPTS	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5			
47	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
48	TOTAL value of shipments and other receipts Sum of lines 1-47, column (E)		77000 00 8	\$		

Items 19-21 - Not applicable to this report

REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (<i>Print or type</i>)		Telephone	Area code	Number	Extension		
667	1	2					
Name of company			Address (<i>Number and street, city, State, ZIP Code</i>)				
Period covered		FROM: Month	Day	Year	TO: Month	Day	Year
		666	1		2		
Signature of authorized person				Title		Date	