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Census File Number

### Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

#### **INSTRUCTIONS**

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- 3. Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

	Materials, parts, and supplies		Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
Line No.			571	Cost, including delivery cost (freight-in)  (E)		
		(A)	(B)	⊢ I Inou-	l   Dollars	
1	FABRICATED METAL PRODUCTS	Metal stampings	346901 2	\$		
2	(Except forgings)	All other fabricated metal products	340085 0	1		
3	Forgings		346000 3	 		
4		Iron and steel	332001 7	 		
5	semifinished)	Aluminum and aluminum-base alloy	336005 4		1	
6		All other nonferrous castings	336003 9	 		
7	SHAPES AND FORMS (Except castings, forgings, and	Steel	331002 6			
8	fabricated metal products)	Nonferrous	336002 1	1		
9	Fractional horse	power electric motors (less than 1 horsepower)	362111 7	,   		
10	Resistors, capacitors, transformers, electron tubes, semiconductors, and other electronic-type components					
11	Paper and paperboard products (except paperboard boxes, containers, corrugated paperboard, and photographic base papers)			İ	l 	
12	Photographic base papers					
13	3 Paperboard boxes, containers, and corrugated paperboard					
14	Inorganic chemicals, n.e.c. (except silver nitrate and prepared photographic chemicals)			İ	   	
15	Silver nitrate		281997 7		   	

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued							
	Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company  Cost, including delivery				
oN ari		571	cost (freight-in) (E)				
-	(A)	(B)	Millions	Thou-     sands <sub> </sub> D	Dollars		
10	Synthetic organic chemicals (except prepared photographic chemicals)	286902 2	\$				
1	7 Prepared photographic chemicals	386180 4		 			
18	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapes	282104 9		 			
19	Unsupported plastics film and sheet for photographic, mimeographic, x-ray, etc.	308112 2					
2	Fabricated plastics products, except gaskets	308006 6					
2	Photographic and projection lenses and prisms	382730 0					
2:	Light sensitive film and papers	386101 0					
2:	Cost of all other materials and components, parts, containers, and supplies consumed	970099 8					
	Describe the principal materials, etc., moladed in this value.						
24	TOTAL Sum of lines 1–23 should equal item 10, line a		•				
24				\$			

Item 18A – Not applicable to this report

## Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## **INSTRUCTIONS**

 General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."
- 5. Detailed Data Reported Elsewhere Items denoted by an asterisk (\*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

**NOTE:** Only CIR totals are requested; do not duplicate detail reported on the CIR.

6. Leased Machines – If any of these products are leased rather than sold when shipped, report the number and an estimated value of such machines produced. The estimated value should approximate the value of products sold outright and may be based on the valuation placed on these items for tax, insurance, or similar purposes. If you have any questions on leased machines call Kenneth Hansen (301) 457–4755.

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# Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

						shipped and receipts
SN C	Products and services *Item corresponds to products reported on Current Industrial Reports  (A)		Census product code 581	Value, f.o.b. plant (E)		
ari I				584 Millions	Thou- I sands Dollars	
	Still Picture Equipment (38611)	photoengraving	and-type cameras, process cameras for and photolithography, and other still cameras ocopying, microfilming, blueprinting, and	38611 31 5	\$	
:	(Report projection screens on	Projectors (exce	pt rear screen viewers)	38611 67 9		
;	line 13, code 38613527)	COMMERCIAL-	Processing equipment for film	38611 73 7		1
,	4	TYPE FINISHING EQUIPMENT	All other processing equipment (including developing machines, motor-operated print washers and dryers, and processing equipment for paper and continuous printing machines)	38611 81 0		
		Other still pictui including rear s separately) – <i>Sp</i>	re equipment, parts, attachments, and accessories, creen viewers and enlargers (excluding lenses for sale ecify kind			
!	5			38611 97 6		
	Photocopying e electrostatic, lig	quipment (Includ ht- and heat-sens	e all processes such as diffusion transfer, dye transfer, itive types, thermographic, diazo, etc.) (38612)	38612 00 8		
	Microfilming, Blueprinting, and	MICROFILMING EQUIPMENT	Cameras (including computer output)	38614 06 1		
	Whiteprinting Equipment	(Including microfiche)	Microfilm readers (excluding handheld and service type)	38614 03 8		
!	(38614) 9		Microfilm reader-printers	38614 04 6		1 1
1	o		Other microfilm equipment	38614 05 3		
1	1	Blueprinting and	Blueprinting and whiteprinting (direct process type) equipment			
1:	MOTION PICTURE		equipment (all sizes 8mm and greater), ction screens and processing equipment	38613 32 9		
1:	(38613)	Projection scree	ns (for motion picture and/or still projection)	38613 52 7		
1.	4	machines, deve	processing equipment, all types (including printing loping machines, and drying machines; excluding lype equipment used for still picture work and types)	38613 97 2		
1	PHOTO- GRAPHIC	Presensitized printing plates, unexposed				1
1	SENSITIZED FILM AND PLATES,	Phototypesettin	g and imagesetting film	38615 06 8		
1	SILVER HALIDE TYPE (Except x-ray)	roll film (includi	film, graphic arts film, and long lengths of still picture ng rolls more than 25 feet in length or more than 30mm le other film, plates, and slides, including microfilm and iilm	38615 31 6		     
18	8 X-ray film and բ	olates		38619 00 3		
1	9 Sensitized phot	ographic paper a	nd cloth, silver halide type	38616 00 9		

**CONTINUE WITH ITEM 18B ON PAGE 8** 

Products and services *Item corresponds to products reported on Current Industrial Reports  (A)  Sensitized Photographic Film, Plates, Paper, and Cloth, Other Than Silver Halide Type (38617)  Diazo type film (except microfilm/microfiche)  Diazo microfilm/microfiche  All other diazo materials  Off-press color proofing media  Letterpress plates  Flexographic plates Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):  • Office copy toners	Census product code 581 (B) 38617 13 0 38617 18 9 38617 22 1	Products other Value, 1 584 Millions	receipt f.o.b. pl (E)	ts
*Item corresponds to products reported on Current Industrial Reports  (A)  20 Photographic Film, Plates, Paper, and Cloth, Other Than Silver Halide Type (38617)  23 Diffusion transfer materials (including both imager and receiver sheets)  26 Off-press color proofing media  27 Letterpress plates  28 Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	product code 581 (B) 38617 13 0 38617 18 9	584 Millions	(E)	lant
Content mustrial reports   Content per paper, and cloth per paper, and cloth per paper, and cloth for all other processes; including blueprint types   Content per paper, and cloth per paper, an	(B) 38617 13 0 38617 18 9	Millions	Thou- sands	
Sensitized Photographic Film, Plates, Paper, and Cloth, Other Than Silver Halide Type (38617)	38617 13 0 38617 18 9		sands	1
Dry diazo print paper Film, Plates, Paper, and Cloth, Other Than Silver Halide Type (38617)  Diazo type film (except microfilm/microfiche)  All other diazo materials  Diffusion transfer materials (including both imager and receiver sheets)  Off-press color proofing media  Letterpress plates  Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 18 9	\$		Dollars
Paper, and Cloth, Other Than Silver Halide Type (38617)  Diazo type film (except microfilm/microfiche)  Diazo microfilm/microfiche  All other diazo materials  Diffusion transfer materials (including both imager and receiver sheets)  Off-press color proofing media  Letterpress plates  Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):			 	
Diazo type film (except microfilm/microfiche)    Diazo type film (except microfilm/microfiche)   Diazo microfilm/microfiche	38617 22 1			
All other diazo materials  Diffusion transfer materials (including both imager and receiver sheets)  Off-press color proofing media  Letterpress plates  Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):			 	
Diffusion transfer materials (including both imager and receiver sheets)  Off-press color proofing media  Letterpress plates  Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 23 9		 	
26 Off-press color proofing media  Letterpress plates  Flexographic plates Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 29 6			
Letterpress plates  Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 41 1		 	
Flexographic plates  Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 43 7		i 1	
Other types (including sensitized film, plates, paper, and cloth for all other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 45 2		   	
29 other processes; including blueprint types)  Prepared photographic chemicals (developers, fixers, toners, and other chemicals specifically prepared and packaged for use in photography):	38617 47 8		 	
specifically prepared and packaged for use in photography):	38617 51 0		 	
Office copy toners			   	
	38618 12 0			
• Photographic chemicals	38618 14 6			
• Plate chemicals	38618 15 3		 	
33 • Other	38618 19 5		<u> </u> 	
Unsupported plastics film and sheet (photographic, micrographic, x-ray, etc.)  Paper coating; gummed sealing tape; pressure sensitive tape, labels (unprinted), and	30810 00 6	-	 	
base stock; other coated and processed papers, except for packaging uses	26720 00 3			1
36 Computer peripheral equipment, n.e.c., including input/output equipment	35771 00 5		 	
Analytical and scientific instruments (except optical)	38260 00 6		 	
38 Digital and ink jet inks  ALL OTHER Describe and report separately each product with a sales value of	28936 00 3		<u>i</u>	<u> </u>
PRODUCTS MADE IN THIS ESTABLISH- MENT  Product with a sales value of specify and report separately each product with a sales value of specify and report separately each product with a sales value of specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.			 	 
39	18		 	
40	26			
41	34		 	
42	42		 	
CONTRACT WORK Receipts for work done for others on their own materials	93000 00 8			
Describe below products worked on and kind of work.			   	 
			i !	
MISCELLA-				
NEOUS RECEIPTS Receipts for repair work, sales of scrap and refuse, etc.	99980 00 5		 	
RESALES  Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items			   	
should be reported in item 10, line b.			1	
TOTAL value of shipments and other receipts Sum of lines 1–45, column (E)	99989 00 6		+	

**Form MC-3805** Page 9 Census File Number If not shown, please enter your 11-digit Census File Number from the address label on page 1 Items 19–21 – Not applicable to this report **REMARKS** – *Please use this space for any explanations that may be essential in understanding your reported data.* Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions. Name of person to contact regarding this report (Print or type) Area code Number Extension Telephone 2 667 1 Name of company Address (Number and street, city, State, ZIP Code) FROM: Month Day Year TO: Month Day Year Period covered 666 1 2

Title

Signature of authorized person

Date