

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 12, line e and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 12, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

**5. Produced and Consumed** – Forgings, foundries, and screw machine products – Report the quantities produced and used in manufacturing other products made in this establishment in item 19. Note that the materials used to produce these items should be reported in item 17.

Line No.	Materials, parts, and supplies  <b>(A)</b>	Census material code  <b>(B)</b>	Consumption of purchased materials and of materials received from other establishments of your company		
			Cost, including delivery cost (freight-in) <b>(E)</b>		
			574 Millions	Thou- sands	Dollars
<b>1</b>	Trailer axles, wheels, brakes, undercarriages, and other motor vehicular parts	371411 0	\$		
<b>2</b>	Pneumatic tires and inner tubes	301101 2			
<b>3</b>	Purchased chassis for motor homes	371121 5			
<b>4</b>	Household appliances (including refrigerators, cooking equipment and other household appliances; except air-conditioners)	363001 9			
<b>5</b>	Air-conditioning equipment	358503 1			
<b>6</b>	FABRICATED METAL PRODUCTS (Excluding forgings)	Heating equipment (except electric)	343301 8		
<b>7</b>		Metal doors and door units, windows, and window units	344201 9		
<b>8</b>		Metal plumbing fixtures, fittings, and trim (including enameled)	343201 0		
<b>9</b>		Fabricated sheet metal products (except stampings)	344401 5		
<b>10</b>		Bolts, nuts, screws, washers, rivets, and screw machine products	345001 2		
<b>11</b>		Other fabricated metal products	340092 6		
<b>12</b>	Forgings	346000 3			
<b>13</b>	Castings (rough and semifinished)	330091 0			

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued

Line No.	Materials, parts, and supplies  (A)		Census material code  571 (B)	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in) (E)		
				574 Millions	Thou- sands	Dollars
14	Shapes and Forms (Excluding castings, forgings, and fabricated metal products)	Steel	331002 6	\$		
15		ALUMINUM AND ALUMINUM-BASE ALLOY	335301 8			
16		Sheet, plate, foil, and welded tubing	335011 3			
17		Other	335091 5			
	Other nonferrous shapes and forms					
18	Current-carrying wiring devices		364300 4			
19	Plywood		243056 9			
20	Dressed lumber		242103 0			
21	Millwork, wood (including wood doors, window sash, moldings, and cabinets)		243011 4			
22	Glass and glass products (including windows and mirrors)		320102 7			
23	Fabricated plastics products (except gaskets)		308006 6			
24	Plastics products consumed in the form of sheets, rods, tubes, and other shapes		308007 4			
25	Molded composites		190075 2			
26	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc.		282104 9			
27	Paints, varnishes, lacquers, stains, shellacs, japans, enamels, and allied products		285101 2			
28	Carpeting		227002 3			
29	Curtains and draperies		239101 9			
30	Cost of all other materials and components, parts, containers, and supplies consumed . . . . .		970099 8			
	<i>Describe the principal materials, etc., included in this value.</i>					
31	TOTAL Sum of lines 1-30 should equal item 10, line a			\$		

Item 18A. TYPE OF MANUFACTURING ACTIVITY		Mark (X) appropriate box	
Mark (X) "Yes" or "No" to indicate whether this activity was done at this establishment.		Yes	No
1. Does this establishment custom-convert vans? . . . . .	401	631 2 <input type="checkbox"/>	635 3 <input type="checkbox"/>
(If "Yes", complete questions 2, 3, and 4. If "No", go to item 18B.)			
2. Does your company hold title to the vans it custom-converts? . . . . .	402	632 0 <input type="checkbox"/>	636 1 <input type="checkbox"/>
3. Does this establishment accept contracts to custom-convert vans owned by another company? . . . . .	403	633 8 <input type="checkbox"/>	637 9 <input type="checkbox"/>
4. Is this establishment owned by a multiestablishment company? . . . . .	404	634 6 <input type="checkbox"/>	638 7 <input type="checkbox"/>

CONTINUE WITH ITEM 18B ON PAGE 7

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services (A)		Census product code 581 (B)	Products shipped and other receipts			
				Value, f.o.b. plant (E)			
			584 Millions	Thou- sands	Dollars		
1	Recreational Trailers	CONVENTIONAL TRAVEL TRAILERS (Excluding fifth wheel)	Less than 20 feet (6.096 meters) in length	37921 12 9	\$		
2		20 feet to 24 feet 11 inches (6.096–7.595 meters) in length	37921 14 5				
3		25 feet to 29 feet 11 inches (7.620–9.118 meters) in length	37921 16 0				
4		30 feet (9.144 meters) or more in length (including park models)	37921 18 6				
5		FIFTH WHEEL TRAVEL TRAILERS	Less than 30 feet (9.144 meters) in length	37921 25 1			
6			30 feet (9.144 meters) or more in length	37921 28 5			
7		Folddown camping trailers		37922 42 4			
8	Truck (pickup) campers (for sliding on and off trucks)		37922 44 0				
9	Truck (pickup) caps or box covers		37922 47 3				
10	Parts for travel and camping trailers (including bodies and chassis); pickup campers and caps (excluding appliances and furnishings)		37922 68 9				
11	MOTOR HOMES BUILT ON PURCHASED CHASSIS	Conventional (Type A)		37160 01 7			
12		Chopped van (Type C)		37160 05 8			
13		Van camper (Type B)		37160 07 4			
14		Converted vans not qualifying as van campers (Type B) motor homes (excluding custom conversions of vans)		37160 21 5			
15		Conversions of vans on a custom basis		97532 00 6			
16	MANUFACTURED HOMES (24511)	11 feet 11 inches or less in width		24511 11 5			
17		12 feet to 13 feet 11 inches in width		24511 12 3			
18		14 feet to 15 feet 11 inches in width		24511 14 9			
19		16 feet or more in width		24511 16 4			
20		Multisection		24511 18 0			
21	NONRESIDENTIAL MOBILE BUILDINGS (24512)	Office and other commercial		24512 22 0			
22		Other (including classroom and industrial)		24512 30 3			

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued						
Line No.	Products and services  (A)		Census product code  (B)	Products shipped and other receipts		
				Value, f.o.b. plant (E)		
			581	584	Thou-	Dollars
		Millions	sands			
23	Automobile and light truck trailers (excluding travel trailers and campers) - <i>Specify kind</i>		37996 00 6	\$		
24	Truck bodies - <i>Specify kind</i>		37131 00 0			
25	Complete vehicles produced on purchased chassis (except motor homes) - <i>Specify kind</i>		37132 00 8			
26	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>	18			
27			26			
28			34			
29			42			
30			59			
31			67			
32			75			
33			83			
34			91			
35	CONTRACT WORK	Receipts for work done for others on their own materials . . . . . <i>Describe below products worked on and kind of work.</i>	93000 00 8			
36	MISCELLANEOUS RECEIPTS	Miscellaneous receipts (including receipts for repair work, sales of scrap and refuse, etc.)	99980 00 5			
37	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
38	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1-37, column (E)		77000 00 8	\$		

CONTINUE WITH ITEM 19 ON PAGE 9

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

**Item 19. SELECTED PRODUCTS PRODUCED IN THIS ESTABLISHMENT AND USED IN MANUFACTURING OTHER PRODUCTS MADE IN THIS ESTABLISHMENT**

**INSTRUCTIONS**

- 1. Report below the quantity of each listed item produced in this establishment and used in manufacturing other products made in this establishment.
- 2. Purchases or receipts of the items specified below should be reported only in item 17.
- 3. Materials used to produce the items specified below should be reported in item 17.
- 4. Quantities produced for sale as such and not for incorporation in other products should be reported in item 18B.
- 5. Report quantities in the unit of measure specified in column (D).

Line No.	Item  (A)	Census code  (B)	Was this operation performed at this establishment during 1997?  (C)		Unit of measure for quantities  (D)	Quantities produced in this establishment and used in manufacturing other products made in this establishment  (E)
			592			
			591	593		
1	Ferrous foundries	1001 7	1 <input type="checkbox"/>	2 <input type="checkbox"/>	Short tons	
2	NONFERROUS FOUNDRIES (Except die-casting)	Aluminum	1002 5	1 <input type="checkbox"/>	2 <input type="checkbox"/>	Thousand pounds
3		Copper	1003 3	1 <input type="checkbox"/>	2 <input type="checkbox"/>	
4		Zinc	1004 1	1 <input type="checkbox"/>	2 <input type="checkbox"/>	
5		Other	1005 8	1 <input type="checkbox"/>	2 <input type="checkbox"/>	
6	Nonferrous die-casting foundries	1006 6	1 <input type="checkbox"/>	2 <input type="checkbox"/>		
7	Precision turned products (on screw machines, turning centers, and CNC equipment)	1007 4	1 <input type="checkbox"/>	2 <input type="checkbox"/>		

**Items 20 and 21 – Not applicable to this report**

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.**

Name of person to contact regarding this report ( <i>Print or type</i> )		Telephone	Area code	Number	Extension	
667	1		2			
Name of company			Address ( <i>Number and street, city, State, ZIP Code</i> )			
Period covered	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	