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Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- 3. Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."
- 5. Produced and Consumed Forgings, foundries, and screw machine products Report the quantities produced and used in manufacturing other products made in this establishment in item 19. Note that the materials used to produce these items should be reported in item 17.

		Census material code	Consumption of purchased materials and of materials received from other establishments of your company Cost, including delivery				
Line No.				Code	cost (f	reight-ii	n)
Li			(B)	Millions	Thou- I		
1	Refrigeration con	npressors, compre	358501 5	\$	 	 	
2	Electric Motors and Generators	FRACTIONAL HP ELECTRIC MOTORS	Timing motors, synchronous and subsynchronous	362110 9		i i	
3	Conoracoro	(Less than 1 hp)	Other (excluding timing motors)	362114 1		 	
4	Integral horsepower motors and generators (1 hp or more)						
5	Fans and blower	S	356401 0		 	1	
6	Electrical transm	ission, distribution,	and control equipment	360101 0		 	
7	Current-carrying	wiring devices		364300 4			
8	Automatic tempe	rature controls, the	ermostats, regulators, etc.	382201 2		 	
9	Ball and roller be	arings (mounted o	r unmounted)	356200 6			
10	FABRICATED METAL PRODUCTS	Bolts, nuts, screv	vs, washers, rivets, and screw machine products	345001 2		 	
11	(Except forgings)	Metal stampings		346901 2			
12		Metal hardware (including hinges, handles, locks, casters, etc.)	342903 2		i i <u>I</u>	
13		Pipes, valves, an	d pipe fittings	349402 8			
14		All other fabricate	ed metal products	340073 6		 	
15	Forgings			346000 3		 	

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued Consumption of purchased materials and of materials received from other establishments of your Census company Materials, parts, and supplies material Cost, including delivery cost (freight-in) code ž **(E)** Line 571 574 Thou-(A) (B) Millions sands | Dollars **CASTINGS** (Rough and semi-finished) 332001 7 Iron and steel \$ 17 336005 4 Aluminum and aluminum-base alloy 336003 9 18 Other nonferrous Shapes and Forms (Except STEEL 331007 5 Bars, bar shapes, and plates castings, forgings, and fabricated Sheet and strip 331022 4 metal 3310273 Wire and wire products products) 331035 6 22 All other steel shapes and forms COPPER AND COPPER-23 Pipe and tube 335152 5 BASE ALLOY All other copper and copper-base alloy (except pipe and tube) 24 335191 3 ALUMINUM 25 AND ALUMINUM Sheet, plate, foil, and welded tubing 3353018 **BASE ALLOY** 3350113 26 All other (except sheet, plate, foil, and welded tubing) 3350998 27 All other nonferrous shapes and forms 28 Paper and paperboard containers 260091 4 29 Wooden containers, complete (including combination wood and paperboard) 244022 0 30 Paints, varnishes, stains, lacquers, shellacs, japans, enamels, and allied products 2851012 31 Refrigerant gases and other synthetic organic chemicals 2869030 Plastics resins consumed in the form of granules, pellets, powders, liquids, etc. (excluding sheets, rods, tubes, and shapes) 282104 9 33 Plastics products consumed in the form of sheets, rods, tubes, and other shapes 308007 4 308004 1 Fabricated plastics products (except gaskets, hose, and belting) 35 Rubber and plastics hose and belting 3052016 36 Gaskets (all types) and asbestos packing 329300 8 329601 9 Mineral wool insulation (fibrous glass, rock wool, etc.) Cost of all other materials and components, parts, containers, and 970099 8 supplies consumed Describe the principal materials, etc., included in this value. 39 Sum of lines 1-38 should equal item 10, line a \$

CONTINUE WITH ITEM 18A ON PAGE 7

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Item 18A.	INSTRUCTIONS AND INQUIRY FOR COMPANIES ENGAGED IN INSTALLATION (OR ERECTION) OF
	PRODUCTS OF THEIR OWN MANUFACTURE

It is preferable that you report the value of shipments for individual products excluding the amounts received for installation and erection. The installation and erection receipts (if any) should be reported on line 68, in item 18B. In order to evaluate the reporting for this item, please answer the following questions:

		itey		Λ1.	ark (V) in ar	ppropriate boxes
_	Do the value of shipments figures for individual products include the	591	5512	IVIC	aik (A) III ap	ppropriate boxes
a.	cost of installation or erection of the product?	592	1 ☐ Ye	S	2 No	3 Don't know
b.	If "Yes," please estimate the total amount received for installation					3 \$500,000-\$999,999
	or erection.	593	2 🔲 \$5	0,00	00–\$499,999	4 ☐ \$1 million or more
	Do the employees of this manufacturing establishment install or erect the products of your company?	594	1□Ye	S	2□No	3 ☐ Don't know
3.	Does a distinct outside labor force (not attached to this manufacturing plant) erect or install the product for your establishment? If "Yes," do not include this labor force in item 2 or their wages in item 3A. Payments made by this establishment for any work done by others should be reported as a cost of contract work in item 10e. The payroll of this outside labor force should be reported by the establishment that maintains the records	595	1□Ye	S	2□No	3 ☐ Don't know

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

 General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."
- 5. Detailed Data Reported Elsewhere Items denoted by an asterisk (*) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

NOTE: Only CIR totals are requested; do not duplicate detail reported on the CIR.

			0	Products shipped and other receipts				
<u>.</u>	Produ	cts and services	Census product		Value, f		ant	
Line No.	*Item corresponds to products	s reported on Current Industrial Reports	code 581	Quantity 583	584	(E)		
<u>:</u>		(A)			Millions	Thou- sands	Dollars	
1	Heat transfer equipment, except dehumidifiers (electrically operself-contained), except mortor systems (Corresponds to the streported on CIR Form MA35M, Equipment, for 1997) (35851)*	35851 00 5		\$	 			
2	MOTOR VEHICLE MECHANICAL	Passenger automobiles	35857 05 1			 		
3	AIR-CONDITIONING SYSTEMS (Corresponds to the sum of survey item codes 5701– 5703 as reported on CIR Form	Buses	35857 07 7			 		
4	MA35M, Refrigeration and Air Conditioning Equipment, for 1997) (35857) *	All other	35857 19 2			 		
5	Unitary air conditioners, except air source heat pumps (Corresponds to the sum of survey item codes 6210–6289 as reported on CIR Form MA35M, Refrigeration and Air-Conditioning Equipment, for 1997) [3585E]*					 		
6	Air source heat pumps (except the sum of survey item codes 6 MA35M, Refrigeration and Air-0 (3585F)*	3585F 00 4			 			
7	of survey item codes 6311–631	ce heat pumps (Corresponds to the sum 4 as reported on CIR Form MA35M, ing Equipment, for 1997) (3585G) *	3585G 00 2					

lt	tem 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued									
						Census	Products shipp	· · · · · · · · · · · · · · · · · · ·		
No.	*Item correst		ducts and servi cts reported on		trial Reports	product code	Quantity (NUMBER)	Value, f	.o.b. pl (E)	lant
Line	·	·			·	581	583	584 Millions	Thou-	l Dollars
	Commercial	REFRIG-	(A)	ers or cooling	rooms of the	(B)	(D)	IVIIIIOIIS	Julius	Dollars
	Refrigerators and Related Equipment	ERATED ENCLOSURES (Including	prefabricated (including wall	(factory production) k-in, roll-in, an	ced) type d				 	
8	(35853)	self-contained units, remote	Reach-in	cooler display t		35853 12 6		\$	<u>i</u> I	ì
		units with or without condensing	refrigerators and reach-in type vertical	For normal te application; i. intended for f	e., not				 	
9		units and cabinets)	display cabinets with	foods, ice cre	am, etc.	35853 15 9			1	
10		(Cabinets shipped to other	solid or glazed doors	For low temperation	erature 	35853 18 3		<u> </u>	 	
11		manufacturers of commercial	Display cases for meats, dairy	Closed		35853 22 5			 	
		refrigeration equipment	products, produce, and	Open, self-service					I I	
12		should be reported only under code	other perishables,		One level	35853 23 3			 	
13		3585D 73 6 on line 43 and	operated at normal temperatures		Multilevel	35853 28 2			l I	
		code 3585D 75 on line 44.)	Display cases and cabinets	Fue		202				
14			for frozen foods, ice cream, and	Frozen food d cases, open, s	self-service	35853 32 4			 	
			other foods operated at	Frozen food c closed, other		05050 05 5			[[[
15			low temperatures (Excluding	reach-in type		35853 35 7			 	
16		Machanical dri	coin-operated)	Other	do to oumiou	35853 37 3			 	1
17		item code 5343	nking water cod as reported on and Air-Condition	CIR Form MA3	5M,	35853 43 1			 	
		MECHANICAL BEVERAGE							1	
18		COOLING AND DISPENSING	types	ge coolers, dry a	and wet	35853 52 2			 	
		EQUIPMENT (Except coin-							 	
19		operated)	dispensers and	dispensers (inc d precooler cabi	nets)	35853 57 1			! 	
		refrigerators, en	ial refrigerators (invironmental conterators, mortuary	rol equipment, la	aboratory and				[[
		milk coolers, inc coolers, etc.) –	cluding immersion	type and bulk t	ank storage				 	
20						35853 98 5			[[
	Compressors a		units, all refriger						 	
21	CIR Form MA3	o tne sum of sur 5M, Refrigeration	vey item codes on and Air-Condition	5811-5858 as re iioning Equipme	eported on ent, for 1997)	3585A 00 5			 	
									l I	
22	Automotive air- (Corresponds to MA35M, Refrige	the sum of sur	vey item code 5	869 as reported	on CIR Form	3585B 00 3			[
22			ts (complete) (C		,	00000000				
	survey item coo	les 5520-5580 a nditioning Equip	as reported on C ment for 1997)	IR Form MA351 (35855) * (Rep	M, Refrigera- ort air-				 	
23	conditioning cor	ndensing units u	inder code 3585 midifiers, except	1 00 5 in line 1)	35855 00 6			<u> </u> 	
24	sponds to the su MA35M, Refrige	um of survey iten	n codes 5611-56	69 as reported of	on CIR Form	35856 00 4			[
	Small househol	d electric applia	nces, including	portable dehum	idifiers (Corre-				 	
25	Form MA36E, E	Electric Housewa	ares and Fans, f	n codes 4312-4598 as reported on CIR es and Fans, for 1997) (36345) *					 	
26	OTHER REFRIGERA- TION AND AIR-	Soda fountain equipment)	equipment (four	tainette, and sir	milar	35859 01 6			 	
27	CONDITIONING Beer dispensing equipment			35859 02 4			 			
28	(Including soda fountain and beer dispensing	Evaporative air	r coolers			35859 03 2			! 	
29	equipment) (35859)	Other refrigera	tion equipment,	n.e.c.		35859 11 5			 	
30			itioning equipme			35859 15 6			 	
		Carlot all Containering Equipment, There.						CONTINU		

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

	Ι									
			Census	Products shipp			·			
Š.	*!+om oorroono	Products and services	product code	Quantity (NUMBER)	Value, f	.o.b. pl (E)	ant			
Line No.	"item correspon	nds to products reported on Current Industrial Reports	581	583	584	Thou-	 			
_		(A)	(B)	(D)	Millions	sands				
	Warm air furnaces	s, including duct furnaces and humidifiers, including central contained; and electric comfort heating equipment, exclud-								
	ing portable and r	esidential wall or baseboard radiant heating units (Corrend survey item codes 6104–6120 as reported on CIR				, 				
21	Form MA35M, Re (3585C)*	frigeration and Air-Conditioning Equipment, for 1997)	3585C 00 1		 					
31	FLOOR AND		33030 00 1		•	<u> </u>	!			
32	WALL FURNACES	Floor and wall furnaces (gas and oil)	34338 20 2			1				
33	AND UNIT HEATERS	Gas-fired unit heaters (400,000 BTU/hr or less)	34338 30 1			 				
34		Steam or hot water heating element, centrifugal fan type (blower) and propeller fan type	34338 32 7			 	 			
35		Gas-fired infrared heaters	34338 38 4			 				
36		Mechanical stokers	34338 54 1							
37	PARTS, COMPONENTS, AND	Parts for heat transfer equipment (including parts for airconditioning condensing units)	3585D 10 8			 				
38	ACCESSORIES FOR AIR-	Parts for unitary air-conditioners	3585D 20 7			 				
39	CONDITIONING AND HEAT TRANSFER	Parts for commercial refrigeration and related equipment	3585D 30 6			 	 			
40	EQUIPMENT	Parts for compressors and compressor units	3585D 40 5			İ İ				
41		Parts for condensing units (excluding air-conditioning condensing units)	3585D 50 4			 				
42		Parts for dehumidifiers and room air-conditioners	3585D 60 3			 				
43		Other parts for refrigeration equipment, n.e.c.	3585D 73 6			 				
44		Other parts for air-conditioning equipment, n.e.c.	3585D 75 1							
45		Parts for warm air furnaces (including duct furnaces; excluding complete humidifiers)	3585D 80 1			1 1 1	 			
46		Parts for floor and wall furnaces, unit heaters, gas-fired infrared heaters, and mechanical stokers	34338 88 9			 				
		Parts and attachments for electric air space heaters for fixed installation; residential (Corresponds to the value of shipments reported on CIR Form MA36E, Electric Housewards and Fore for 1007. For corresponding survey item.				 				
47		wares and Fans, for 1997. For corresponding survey item codes, see paragraph 4, "Comparability," of CIR Instruction Manual.)*	36349 20 7			 				
	HOUSEHOLD REFRIG-	Household refrigerators (including combination refrigerator-freezers) (Corresponds to the value of ship-				 				
	ERATORS AND	ments as reported on CIR Form MA36F, Major Household Appliances, for 1997. For corresponding survey item								
48	FREEZERS (Including Parts and	codes, see paragraph 4, "Comparability," of CIR Instruction Manual.) (36321)*	36321 00 8			[[
	Attachments)	Food freezers, complete units, for freezing and/or storing frozen food (household type)(Corresponds to the value of				 				
		shipments as reported on CÍR Form MA36F, Major Household Appliances, for 1997. For corresponding				I I				
49		survey item codes, see paragraph 4, "Comparability," of CIR Instruction Manual.) (36322)*	36322 00 6			 				
		Parts and attachments for household refrigerators and								
		freezers (excluding compressors, condensing units, and ice making machines) (Corresponds to the value of ship-				 				
		ments as reported on CIR Form MA36F, Major Household Appliances, for 1997. For corresponding survey item				 				
50		codes, see paragraph 4, "Comparability," of CIR Instruction Manual.) (36323)*	36323 00 4			 	 			
			1 00020 00 4							

lt	Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued												
			Census	Unit of	Products shipp	ped and other	er receip	ts					
No.	*Item	Products and services corresponds to products reported	product code	measure for	Quantity		.o.b. plaı (E)	nt					
Line		on Current Industrial Reports	581	quantities	583	584 Millions	 Thou-	Dallara					
		(A)	(B)	(C)	(D)	Willions	sands L	Jollars					
51	Oil burners (sold	separately; except range type)	34339 00 2			\$							
52	Unit ventilators HEAT		34339 60 6										
53	EXCHANGERS, CLOSED TYPE,	Bare tube	34431 13 0										
54	INDUSTRIAL	Fin tube	34431 18 9										
55	vessels and tank condensers (solo	steam supply systems (including primary s)(sold separately); heat exchangers and I separately); pressurizers, components, and ent (sold separately), ferrous and nonferrous	34436 00 6										
56	Steel air-conditio ventilating ducts)	ning ducts (including dust collection and	34441 21 2										
57	(vending) (Corres 1010-1280, as re Vending Machine	andising machines, coin-operated sponds to the sum of survey item codes ported on CIR Form MA35U, Coin-Operated es, for 1997) (35811)*	35811 00 9										
58	and equipment (0 ported on CIR Fo 1997. For corres "Comparability,"	Id ranges, ovens, and surface cooking units, Corresponds to the value of shipments as reporm MA36F, Major Household Appliances, for ponding survey item codes, see paragraph 4, of CIR Instruction Manual.)* Sories for electric household ranges and	36311 10 8										
59	ovens, such as be sponds to the va MA36F, Major He sponding survey "Comparability,"	36311 20 7											
60	Household mech washer/dryer cor ments as reporte pliances, for 199 paragraph 4, "Co	36330 10 8											
61	equipment (Corre ed on CIR Form 1997. For corres	es, and attachments for household laundry esponds to the value of shipments as report-MA36F, Major Household Appliances, for ponding survey item codes, see paragraph 4, of CIR Instruction Manual.)*	36330 20 7										
62	trash compactors household sewin with cabinets or a ing parts) (Corres on CIR Form MA For correspondin	rashing machines, food waste disposers and s, floor waxing and polishing machines, g machines (including heads, heads for sale cases, and heads for sale separately) (excludsponds to the value of shipments as reported 36F, Major Household Appliances, for 1997. g survey item codes, see paragraph 4, of CIR Instruction Manual.)*	36395 10 1										
63	(Corresponds to Form MA36F, Ma corresponding su	sories for household appliances, n.e.c. the value of shipments as reported on CIR ajor Household Appliances, for 1997. For irvey item codes, see paragraph 4, of CIR Instruction Manual.)*	36395 20 0										
64	Radiators, compl	ete for motor vehicles (excluding rebuilt)	37142 35 3	Thousands									
65	Automotive air-co	onditioning hose assemblies	37149 09 3	- Hoddands									
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT	Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.											
66			18										
67			26										
			34										
68			42										
69			59										
70			67										
71							ı i						

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

				Census	Unit of	Products shipp	ed and othe	r recei	pts
9		*1+0~	Products and services corresponds to products reported	product	measure for	Quantity	Value, f.o.b. plant (E)		
ol oui	⊒ ⊒ ⊒		on Current Industrial Reports	581	quantities	583	584	Thou-	l
	1		(A)	(B)	(C)	(D)	Millions	sands	Dollars
7	- 1	CONTRACT WORK	Receipts for work done for others on their own materials	93000 00 8			\$	 	
			Describe below products worked on and kind of work.						
									'
L	4								
7	3 1	MISCELLA- NEOUS RECEIPTS	Sales of scrap and refuse	99980 13 8					
7		ILCEIF 13	Receipts for installation (or construction) of products	99980 31 0				 	
7	5		Receipts for repair work	99980 61 7					
7	6		Other miscellaneous receipts (including receipts for research and developmental work)	99980 98 9				 - -	
	F	RESALES	Sales of products bought and sold						
			without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in						
7	7		item 10, line b.	99989 00 6					
7	8	TOTAL va Sum of lin	77000 00 8			\$			

Item 19. SELECTED PRODUCTS PRODUCED IN THIS ESTABLISHMENT AND USED IN MANUFACTURING OTHER PRODUCTS MADE IN THIS ESTABLISHMENT

INSTRUCTIONS

- Report below the quantity of each listed item produced in this establishment and used in manufacturing other products made in this establishment.
- 2. Purchases or receipts of the items specified below should be reported only in item 17.
- **3.** Materials used to produce the items specified below should be reported in item 17.
- **4.** Quantities produced for sale as such and not for incorporation in other products should be reported in item 18B.
- **5.** Report quantities in the unit of measure specified in column (D).

Line No.	ltem O				1997?	Unit of measure for quantities	Quantities produced in this establishment and used in manufacturing other products made in this establishment
		(A)	591 (B)	Yes	No	(D)	593 (E)
1	1 Ferrous foundries			1	2	Short tons	
2	NONFERROUS FOUNDRIES	Aluminum	1002 5	1	2	1	
3	(Except die-casting)	Copper	1003 3	1	2		
4		Zinc	1004 1	1	2	Thousand pounds	
5		Other	1005 8	1	2		
6	Nonferrous die-	1006 6	1	2			
7	Precision turned centers, and CN	d products (on screw machines, turning IC equipment)	1007 4	1	2		

CONTINUE WITH ITEM 22 ON PAGE 12

Items 20 and 2	21 – Not applicable to this re	eport				
REMARKS - Plea	ase use this space for any expl	lanations	that may	y be e	essential in understanding your reported data.	
_						
				te an	nd has been prepared in accordance with instruc	
Name of person to	to contact regarding this report	t (<i>Print oi</i>	type)		Telephone 2 Number Ex	xtension
Name of compan	y			Addı	dress (Number and street, city, State, ZIP Code)	
	FROM: Month	Day	Yea	 ar	TO: Month Day Yea	 ar
Period covered Signature of auth	666 1	- u y 	1	••	2	
Signature of auth	orized person		Title		Date	