

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.	Materials, parts, and supplies		Census material code	Consumption of purchased materials and of materials received from other establishments of your company		
				Cost, including delivery cost (freight-in)		
				<b>(E)</b>		
	<b>(A)</b>	<b>(B)</b>	574	Thou-	Dollars	
			Millions	sands		
1	FABRICATED METAL PRODUCTS (Except forgings)	Bolts, nuts, screws, washers, rivets, and screw machine products	345001 2	\$		
2		Other fabricated metal products	340098 3			
3		Forgings	346000 3			
4		Castings (rough and semifinished)	330091 0			
5	<b>Shapes and Forms (Except castings, forgings, and fabricated metal products)</b>	STEEL				
		Bars and bar shapes	331072 9			
6		Sheet and strip	331022 4			
7		Wire and wire products	331027 3			
8		All other steel shapes and forms	331035 6			
9		Aluminum and aluminum-base alloy shapes and forms	335001 4			
10		All other nonferrous shapes and forms	335091 5			
11		Plastics products consumed in the form of sheets, rods, tubes, etc.	308007 4			
12		Cost of all other materials and components, parts, containers, and supplies consumed . . . . . <i>Describe the three principal materials, etc., included in this value.</i>	970099 8			
13	<b>TOTAL</b>	Sum of lines 1–12 should be same as item 10, line a		\$		

CONTINUE WITH ITEM 18B ON PAGE 6

**Item 18A** – Not applicable to this report

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

**1. General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

**3. Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

**4. Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

Line No.	Products and services  <b>(A)</b>		Census product code  <b>(B)</b>	Products shipped and other receipts		
				Value, f.o.b. plant <b>(E)</b>		
				584	584	584
			Millions	Thou- sands	Dollars	
1	NONINSULATED FERROUS WIRE ROPE, CABLE, ETC., NOT PRODUCED BY WIRE DRAWERS (34961)	Rope and cable made from steel wire (excluding fabricated wire rope assemblies)	34961 13 6	\$		
2		Fabricated wire rope assemblies (including lifting slings)	34961 15 1			
3		Steel wire strand (including strand for prestressed concrete, composite wire strand, except ACSR, and guard rail cable)	34961 34 2			
4		Other noninsulated ferrous wire rope, cable, etc. (including composite rope and cable and wire forms)	34961 52 4			
5		Ferrous wire cloth and other ferrous woven wire products not produced by wire drawers	34964 00 7			
6		Nonferrous wire cloth and other nonferrous woven wire products not produced by wire drawers	34965 00 4			
7	FENCING AND FENCE GATES NOT PRODUCED BY WIRE DRAWERS (34966)	Chain link fencing, excluding posts, gates, and fittings (including galvanized and plastics coated)	34966 13 5			
8		Woven and welded fencing (including galvanized, plastics coated)	34966 21 8			
9		Fence gates, posts, and fittings	34966 35 8			
10		Ornamental lawn fence (excluding posts, gates, and fittings)	34966 71 3			
11	OTHER FABRICATED WIRE PRODUCTS (Except springs) NOT PRODUCED BY WIRE DRAWERS (34968)	Wire chain (including tire chain, stud-link chain, welded link)	34968 42 0			
12		Barbed and twisted wire	34968 51 1			
13		Wire bale ties	34968 55 2			
14		Welded steel wire fabrics (including concrete reinforcing mesh)	34968 63 6			
15		Wire garment hangers	34968 71 9			
16		Wire carts (including household, grocery, and industrial)	34968 73 5			
17		Steel wire cages	34968 75 0			
18		Wire baskets	34968 81 8			
19		Wire shelving (including oven, refrigerator, closet, and barbecue grills)	34968 83 4			
20		Wire racks (including shoe, bottle, display, point-of-purchase)	34968 85 9			
21		Other wire products (including guards, florists' designs, paper clips) – <i>Specify kind</i>	34968 98 2			

**CONTINUE WITH ITEM 18B ON PAGE 7**

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services  <b>(A)</b>	Census product code  <b>(B)</b>	Products shipped and other receipts		
			Value, f.o.b. plant <b>(E)</b>		
			584 Millions	Thou- sands	Dollars
<b>22</b>	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT  <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>	18			
<b>23</b>		26			
<b>24</b>		34			
<b>25</b>		42			
<b>26</b>		59			
<b>27</b>		67			
<b>28</b>		CONTRACT WORK  Receipts for work done for others on their own materials . . . . . <i>Describe below products worked on and kind of work.</i>	93000 00 8		
<b>29</b>	MISCELLANEOUS RECEIPTS  Sales of scrap and refuse	99980 13 8			
<b>30</b>		99980 98 9			
<b>31</b>	RESALES  Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6			
<b>32</b>	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1–31, column (E)	77000 00 8	\$		

**Items 19–21 – Not applicable to this report**

**REMARKS –** Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION –** This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report ( <i>Print or type</i> )		Telephone	Area code	Number	Extension	
667	1	2				
Name of company			Address ( <i>Number and street, city, State, ZIP Code</i> )			
Period covered	FROM: Month	Day	Year	TO: Month	Day	Year
	666	1		2		
Signature of authorized person			Title		Date	