Item 17 - Not applicable to this report
Item 18A. TYPE OF OPERATION

Do the figures appearing on this report include the operations of a mine or quarry?

| Mark (X) appropriate box |  |  |  |
| :---: | :---: | :---: | :---: |
| Key | Yes | Key | No |
| 401 | $4218 \square$ | 402 | $4226 \square$ |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.
If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
3. Contract Work - Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000008.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 9998900 6, "Resales."
5. Detailed Data Reported Elsewhere - Items denoted by an asterisk ( ${ }^{*}$ ) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR). If you report on the CIR forms, the sum of the detailed CIR products should equal the total reported on this census form.

NOTE: Only CIR totals are requested; do not duplicate detail reported on the CIR.

Products and services
*Item corresponds to products reported on Current Industrial Reports

| Minerals and |
| :--- |
| Earths, |
| Ground or |
| Otherwise |
| Treated |
| (32950) |


| 4 | 8513 and 8515 on CIR form MA32C, Refractories, for 1997)* |
| :---: | :---: |
| 5 | Crushed slag |
| 6 | Crushed and ground uncalcined gypsum (including gypsite and anhydrite) |
| 7 | Natural graphite; ground, refined, or blended |
| 8 | Ground crude fire clay, high alumina clay, and silica fire clay |
| 9 | Clays, artificially activated with acid or other materials |
|  | Other minerals and earths, ground or otherwise treated (including feldspar, mica, roofing granules, and ground barite) Specify kind |


| (A) |  |
| :--- | :--- |
| Lightweight aggregate (such as <br> diatomaceous earth, expanded clay, <br> expanded slag, cinders, perlite, haydite, <br> pumice, but excluding vermiculite) - <br> Specify kind |  |
|  | Aggregate |
|  | Other (such as loose fill <br> insulation, acoustical, etc.) |

Dead-burned magnesia or magnesite (corresponds to the sum of the value of shipments reported for survey item codes 8513 and 8515 on CIR form MA32C, Crushed slag
Crushed and ground uncalcined gypsum
Natural graphite; ground, refined, or Ground crude fire clay, high alumina clay,

Clays, artificially activated with acid or materials otherwise treated (including feldspar, mica, roofing granules, and ground barite) Specify kind

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued


Items 19-21 - Not applicable to this report
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION - This report is substantially accurate and has been prepared in accordance with instructions.


PLEASE PHOTOCOPY THIS FORM FOR YOUR RECORDS

