If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- 3. Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

Line No.		Materials, parts, and supplies (A)	m	ensus aterial code	purchased materials and of materials received from other establishments of your company Cost, including delivery cost (freight-in) (E) 574 Millions I Thou-I Millions J Sands J Dollars		
1	Hides, skins, and	d pelts	20	1191 4	\$	 	1
2	Tanning materia	als, dressings, dyes, and other finishing agents	28	0021 7			
3	FINISHED LEATHER	Upper leather	31	1102 8		 	
4		Soling leather (including innersole)	31	1112 7		 	
5		All other finished leather	31	1108 5		i I	
6	supplies consun		970	0099 8		 	
	Describe the pri	ncipal materials, etc., included in this value.				 	
			-				
			-				!
			-			 	
	TOTAL					 	
7		es 1 – 6 should equal item 10, line a			\$	i I	
		OF BUSINESS OF THIS ESTABLISHMENT DURING 1997	Key			propriate boxes	
e:	Mark (X) "Yes" for the ONE type of activity that best describes the operations of this establishment; mark (X) "No" for all other activities listed.				es	No	
1	1. MANUFACTURER – processing materials owned by you					4648]
2	. CONVERTER – 6	402	4655		4663		
	. CONTRACTOR	403 4671		1 4689]	
4	. WHOLESALER (further processi	404 4697 47			4705]	
		CONTINUE WITH ITEM 18B ON PAGE 6					

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

 General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

- If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.
- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

					Unit of	Products shipped and other receipts, including interplant transfers					
No.	Products and services			Census product code	measure for quantities	Quantity	Value, f.o.b. plant (E)				
Line No.		(B)	(C)	(D)	584 Millions	Thou-sands	Dollars				
1	Cattle Hide and Kip Side	FULL GRAIN AND GRAIN	GRAIN		↑ (C)	(D)	\$				
2	Leathers, Finished	SPLIT (Except offal and	Sole leather Bag, case, and strap leather (sides)	31116 11 4				1			
3		welting leather) (Heads, shoulders, bellies, etc.)	Upholstery leather – top grains and machine buffs (hides)	31116 19 7				 			
4			Upper leather (including patent sides)	31116 24 7				 			
5			Garment leather (sides)	31116 27 0	Thousand square						
6			Other grains including flat and handbag leather, lining leather (sides), and belting and mechanical leather	31116 29 6	feet			 			
7		excluding splits	oulders, bellies, etc.; and welting leather but ather, waist belt leather, her grains)	31116 33 8				 			
8		Finished splits (deep buffs, buff	ncluding shoulder splits, ng, and fleshers)	31116 35 3	\			 			
9	CATTLE HIDE AND KIP SIDE LEATHERS,	Wet blues		31116 37 9	Number of hides			 			
10	UNFINISHED	Other		31116 38 7	(whole hide equivalent)			 	[
11	All calf and who	ole kip leathers, fi	nished and unfinished	31116 43 7	<u> </u>			 			
12	SHEEP AND LAMB	Garment		31116 51 0	Thousand square feet			 			
13	LEATHERS, FINISHED AND UNFINISHED	Other (including skivers, and she	glove, shoe, fleshers, arlings)	31116 57 7	↓			 			
	Other animal leamule, ass, and pupper, glove, fa	ony leathers) – S	horse, goat, pigskin, colt, pecify animal and whether						 		
14				31116 67 6				 			
15	leather owned b	mmission receipt by others (31119	s for tanning or finishing)	31119 00 1							
16	BOOT AND SHOE CUT STOCK AND		innersoles of leather	31310 16 2	Dozen pairs			 			
17	FINDINGS Other leather of box toes, taps		t stock (heels, counters, tc.)	31310 31 1				 			
18		Metal buckles for shoes		31310 32 9				 			
19		Wood heels		31310 33 7				 			
20		Wood heel bloc	s made for sale as such	31310 34 5				 			
21		Other (shanks, v	velting, etc.)	31310 62 6			CONTINU	 			

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Census	File	Number

Item	18B.	PRODUCTS	AND SERVICES	OF THIS	ESTABLISHMENT	DURING 19	97 – Continued
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Item 188. PRODUCTS AND SERVICES OF THIS ESTABLISHIVENT DOMING 1997 - CONTINUED										
		Census	Unit of	Products shipped and other receipts, including interplant transfers						
Line No.		Products and services	product code	measure for quantities	Quantity 583	Value, f	ant			
Lin		(A)	(B)	(C)	(D)	Millions	Thou-sands	l Dollars		
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT	Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.						 		
22			18			\$	 			
23			26				 			
24			34				 			
25			42							
26			59				 			
27			67				 			
28	CONTRACT WORK	Contract and commission receipts (except for tanning or finishing leather) Describe below products worked on and kind of work.	93000 00 8				 			
							 	I I I		
29	MISCELLA- NEOUS RECEIPTS	Sales of scrap, refuse, and other miscellaneous receipts (including receipts for repair work, etc.)	99980 00 5				 			
30	RESALES	Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b.	99989 00 6				 			
31	TOTAL va Sum of lin	77000 00 8			\$	 	 			

Items 19-21 - Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.													
Name of person t	to conta	ct regarding this report	(Print or ty	/pe)				Area code Number			ber		Extension
667 1						Telepho	one	2					
Name of compan	У				Address (Number and street, city, State, ZIP Code)								
	FROM:	Month	Day	Yea	ir	TO:	Mor	nth		ļ	Day		Year
Period covered	666 1					2							
Signature of authorized person Title				itle								Date	