

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

| Line No. | Materials, parts, and supplies | Census material code | Consumption of purchased materials and of materials received from other establishments of your company | | |
|-----------|--|----------------------|--|------------|---------|
| | | | Cost, including delivery cost (freight-in) | | |
| | | | (E) | | |
| | (A) | (B) | 574 Millions | Thou-sands | Dollars |
| 1 | CHEMICALS AND ALLIED PRODUCTS Plastics resins consumed in the form of granules, pellets, powder, liquid, etc., but excluding sheets, rods, tubes, and shapes | 282104 9 | \$ | | |
| 2 | Synthetic rubber, including all elastomers | 282200 5 | | | |
| 3 | Carbon black | 289501 9 | | | |
| 4 | Rubber processing chemicals (accelerators, antioxidants, blowing agents, inhibitors, peptizers, etc.) | 286933 7 | | | |
| 5 | Plasticizers | 286935 2 | | | |
| 6 | All other chemicals and allied products | 280051 4 | | | |
| 7 | Rubber compounds and mixtures purchased (dry rubber solids content) | 306991 1 | | | |
| 8 | Hose fittings and couplings | 342986 7 | | | |
| 9 | Steel wire | 331014 1 | | | |
| 10 | Textile fabrics | 220100 2 | | | |
| 11 | Paper and paperboard containers (including shipping sacks, and other paper packaging supplies) | 260091 4 | | | |
| 12 | Cost of all other materials and components, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i> | 970099 8 | | | |
| 13 | TOTAL Sum of lines 1–12 should equal item 10, line a | | \$ | | |

Item 18A – Not applicable to this report

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."

5. Definitions – The term "rubber" includes products made from natural, synthetic, or reclaimed rubbers. The term "plastics" is defined to include synthetic resinous materials which are not described as "elastomers," a material which, when vulcanized, will stretch repeatedly to 150 percent or more and will return rapidly and with force to its approximate original state. Synthetic elastomers include synthetic rubber.

| Line No. | Products and services (A) | Census product code (B) | Products shipped and other receipts | | | |
|-----------|---|--|-------------------------------------|----------------|---------|--|
| | | | Value, f.o.b. plant (E) | | | |
| | | | 584 Millions | Thou- sands | Dollars | |
| 1 | RUBBER AND PLASTICS BELTS AND BELTING, FLAT | Lightweight | 30521 41 3 | \$ | | |
| 2 | (30521) | Heavy duty | 30521 43 9 | | | |
| 3 | | Other flat rubber and plastics belts and belting, including transmission | 30521 51 2 | | | |
| 4 | RUBBER AND PLASTICS TRANSMISSION BELTS AND BELTING OTHER THAN FLAT | Motor vehicle | 30522 25 4 | | | |
| 5 | (30522) | Industrial, except fractional horsepower | 30522 31 2 | | | |
| 6 | | All other rubber and plastics belts and belting including agricultural and fractional horsepower, other than flat | 30522 45 2 | | | |
| 7 | HOSE FOR ON-AND OFF-HIGHWAY MOTOR VEHICLES (Made of rubber and other materials; e.g., plastics, nylon). Exclude all pneumatic and hydraulic hoses for auxiliary fluid power applications; hydrostatic transmissions; and power steering and brake hoses used on off-highway vehicles. | High-pressure hose (e.g., air-conditioning, brake line, power steering hose for on-highway vehicles only, and other motor vehicle hose with greater than 300 PSI working pressure) (exclude hose sold in assemblies) | 3052A 01 7 | | | |
| 8 | (3052A) | Low-pressure hose (include value of pre-positioned sleeves, clamps, etc.); e.g., air brake, air pump, fuel line, emission, radiator, power steering return line, heater, transmission oil cooler, and other motor vehicle hose with 300 PSI working pressure or less | 3052A 02 5 | | | |
| 9 | | Industrial hose without fittings (e.g., acid and chemical handling; anhydrous ammonia; food and beverage; petroleum curb pump, dock, and transfer; and other industrial hose, not elsewhere classified) | 3052B 00 7 | | | |
| 10 | | Water hose (e.g., fire, irrigation, water suction/discharge, and other water hose, not elsewhere classified) | 3052C 00 5 | | | |
| 11 | RUBBER AND PLASTICS GARDEN HOSE (With or without fittings) | Plastics, including perforated sprinkler | 3052D 01 1 | | | |
| 12 | (3052D) | Rubber | 3052D 02 9 | | | |

CONTINUE WITH ITEM 18B ON PAGE 7

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

| Line No. | Products and services (A) | Census product code (B) | Products shipped and other receipts | | | | |
|----------|---|--|-------------------------------------|----------------|---------|--|--|
| | | | Value, f.o.b. plant (E) | | | | |
| | | | 584 Millions | Thou- sands | Dollars | | |
| 13 | AIR HOSE (Other than pneumatic power transfer) (3052F) | Rubber inner tube type (including rubber and plastics combination) | 3052F 25 7 | \$ | | | |
| 14 | | Nonrubber inner tube type | 3052F 45 3 | | | | |
| 15 | PNEUMATIC AND HYDRAULIC HOSES, N.E.C. WITHOUT FITTINGS (Made of rubber and other materials; e.g., plastics, nylon). Include all pneumatic and hydraulic hoses for auxiliary fluid power applications; hydrostatic transmissions; and power steering and brake hoses used on off-highway vehicles. (3052G) | Rubber inner tube type (including rubber and plastics combination) | 3052G 25 3 | | | | |
| 16 | | Nonrubber inner tube type | 3052G 45 1 | | | | |
| 17 | ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT | <i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i> | | | | | |
| | | | 18 | | | | |
| 18 | | | 26 | | | | |
| 19 | | | 34 | | | | |
| 20 | | | 42 | | | | |
| 21 | | | 59 | | | | |
| 22 | | | 67 | | | | |
| 23 | | | 75 | | | | |
| 24 | | | 83 | | | | |
| 25 | | 91 | | | | | |

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued

| Line No. | Products and services (A) | | Census product code (B) | Products shipped and other receipts | | |
|----------|---|---|---------------------------------------|-------------------------------------|-------|---------|
| | | | | Value, f.o.b. plant (E) | | |
| | | | | 584 | Thou- | Dollars |
| | Millions | sands | | | | |
| 26 | CONTRACT WORK | Receipts for work done for others on their own materials <i>Describe below products worked on and kind of work.</i> | 93000 00 8 | \$ | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 27 | MISCELLANEOUS RECEIPTS | Miscellaneous receipts (including receipts for repair work, scrap, refuse, etc.) | 99980 00 5 | | | |
| 28 | RESALES | Sales of products bought and sold without further manufacture, processing, or assembly in this establishment. The cost of such items should be reported in item 10, line b. | 99989 00 6 | | | |
| 29 | TOTAL value of shipments and other receipts Sum of lines 1–28, column (E) | | 77000 00 8 | \$ | | |

Items 19–21 – Not applicable to this report

REMARKS – Please use this space for any explanations that may be essential in understanding your reported data.

Item 22. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with instructions.

| | | | | | |
|--|---|-----------|---|-----------|-----------|
| Name of person to contact regarding this report (<i>Print or type</i>) | | Telephone | Area code | Number | Extension |
| 667 | 1 | 2 | | | |
| Name of company | | | Address (<i>Number and street, city, State, ZIP Code</i>) | | |
| FROM: Month | | Day | Year | TO: Month | |
| 666 | 1 | | | 2 | |
| Signature of authorized person | | | Title | | Date |