## If not shown, please enter your 1

Census File Number
from the address label on page 1
Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than $\$ 25,000$ of a listed material, include the value with "Cost of all other materials . . . ," Census material code 9700998.

Report materials, parts, and supplies purchased, transferred from other plants of your company or withdrawn from inventory.
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Include on lines 1 through 21 only those quantities of materials which you purchased or received from sources other than petroleum refineries or lube manufacturers.

Quantities and cost of materials received from petroleum refineries or lube manufacturers should be included on line 22.
2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; ;i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

## 3. Contract Work

a. MATERIALS OWNED BY THIS ESTABLISHMENT AND PROCESSED ON A CONTRACT BASIS BY ANOTHER ESTABLISHMENT - If you own oils which were processed for you on a contract basis at other locations, do not include any data for such processing in this report (specifically items 10, 17, and 18B).
b. MATERIALS RECEIVED FROM OTHERS FOR PROCESSING ON A CONTACT BASIS - If you received oils from others for processing on a contract basis, report the nearest approximation to their commercial cost value in items 10 and 17. Report the estimated value of these products, f.o.b. plant, in item 18B.
4. Resales - Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 9998900 6, "Resales."


CONTINUE ON PAGE 6

| Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Materials, parts, and supplies |  | Census material code <br> (B) | Unit of measure for quantities <br> (C) | Consumption of purchased materials and of materials received from other establishments of your company |  |  |  |
|  |  |  | Quantity |  | Cost, inc cost | uding de freight-in (E) | elivery <br> n) |
|  |  |  | (D) |  | $\begin{array}{\|r\|l\|} \hline 574 \\ \hline \text { Millions } \\ \hline \end{array}$ | \| Thousands | Dollars |
| $\begin{array}{\|r\|} 18 \\ 19 \\ \hline 20 \\ \hline \end{array}$ | CONTAINERS | Metal |  | 3400017 |  |  | \$ |  |  |
|  |  | Plastics |  | 3080306 |  |  |  | $\begin{array}{ll} 1 & 1 \\ 1 & 1 \end{array}$ |  |
|  |  | Paper and paperboard | 2600518 |  |  |  |  |  |
| 21 |  | Fiber cans, bodies with combinations of fiber and other materials (foil, plastics, etc.) with metal ends | 2655223 |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ |  |
| 22 | Cost of materials received from petroleum refineries and lube manufacturers |  | 2900041 | $\begin{gathered} \text { 1,000 } \\ \text { barrels } \end{gathered}$ |  |  | 1 |  |
| 23 | Cost of all other materials and components, parts, containers, and supplies consumed. <br> Describe the principal materials, etc., included in this value. |  | 9700998 |  |  |  | $1 \quad 1$ |  |
|  |  |  |  |  |  |  | $\qquad$ | $1$ |
| 24 | TOTAL Sum of | s $1-23$ should equal item 10 , line a |  |  |  | \$ | 1 | 1 |

## Item 18A. TYPE OF OPERATION

If your establishment was primarily engaged in any of the operations listed below, please mark (X) appropriate box.

1. Petroleum refining
2. Producing petrochemicals (lines 23-28, 35, and 36) from feedstocks purchased or transferred from other establishments
3. Blending and compounding lubricants, other than in refineries
4. Re-refining or reclaiming used oils by a distillation process
5. Operating natural gasoline, cycle condensate, or natural gas liquids fractionating plant.
6. Other (such as producing packaged fuel, fuel briquettes, etc.) - Specify

| Key | Mark (X) <br> appropriate box |
| :---: | :---: |
| 401 | $7153 \square$ |
| 402 | $7179 \square$ |
| 403 | $7187 \square$ |
| 404 | $7211 \square$ |
| 405 | $7237 \square$ |
| 406 | $7252 \square$ |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

1. General - The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.
If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

Include in this section any material received, processed, or shipped from this establishment for the account of other establishments. Include also as shipments oils produced at this establishment and transferred to other establishments. However, do not include as shipments the oils produced for this establishment at another establishment.

See "Supplemental Instructions" for products to be included on specific product lines.
2. Valuation of Products - Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

## 3. Contract Work

a. MATERIALS OWNED BY THIS ESTABLISHMENT AND PROCESSED ON A CONTRACT BASIS BY ANOTHER ESTABLISHMENT - If you own oils which were processed for you on a contract basis at other locations, do not include any data for such processing in this report (specifically items 10, 17, 18B).
b. MATERIALS RECEIVED FROM OTHERS FOR PROCESSING ON A CONTRACT BASIS - If you received oils from others for processing on a contract basis, report the nearest approximation to their commercial cost value in items 10 and 17. Report the estimated value of these products, f.o.b. plant, in item 18B.
4. Resales - Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 9998900 6, "Resales."
5. Detailed Data Reported Elsewhere - Items denoted by an asterisk ( ${ }^{*}$ ) require totals for groups of products covered in the more frequent Current Industrial Reports (CIR) Schedules. If you report on the CIR forms, the value of shipments for items designated by an asterisk should equal the sum of the detail reported on these forms.

NOTE: Only totals are requested; do not duplicate detail reported.
6. Manufacturing Activities to be Included - Separate reports should be prepared for each petroleum refinery, including associated lube, wax, asphalt, etc., departments, and each plant primarily engaged in blending or compounding lubricants or in re-refining or reclaiming used oils. Include activities of topping plants. Do not include nonmanufacturing activities, such as oil- and gas-well operations, activities of natural-gasoline, cycle-condensate, or natural-gas liquids fractionating plants, transportation by pipelines or other methods, bulk stations, distributing terminals, filling stations, etc.

## SUPPLEMENTAL INSTRUCTIONS

For items which there may be some doubt, the following statements may be helpful in indicating the lines on which they should be reported -

Lines 1 and 2 - Include all finished gasolines, finished base stocks, and blending agents, such as: alkylate, polymers (dimer, codimer, etc.), hydropolymers (hydrodimer, hydrocodimer, etc.), cumene, isopentane, isohexane, neohexane, isoheptane, iso-octane, motor benzol (benzene), and other blending agents derived from petroleum (exclude natural gasoline).

Line 5 - Include range oil, signal oil, mineral seal oil, mineral colza oil, long-time burning oil, 300-degree oil, and insecticide base.

Lines 10 and 12 - Include greases for aviation, automotive, industrial, and railroad uses; launching grease; and cutting, drawing, and grinding compounds and paste. Also include paste rust-preventive compounds and thread compounds.

Line 13 - Include such products as cracking stock, naphtha stocks, slops, wax distillate, and other unfinished petroleum oils. Exclude lubricating oil base stocks, natural gasoline, and cycle condensates.

Lines 16 through 19 - Include light, medium neutral, heavy neutral, and residual stocks.

Lines 20 through 22 - Include flux for paving, roofing, waterproofing, mastic, and other purposes; cutback asphalt; emulsified asphalt and fluxes; and other liquid asphaltic products except road oil and fuel oil used for heating purposes.

Lines 23 through 26 - Include ethane, propane, propene, butane, butene, propane-butane mixtures, propadiene, pentane, butadiene, and other liquefied hydrocarbon gases.

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued


## If not shown, please enter your 11-digit Census File Number

 from the address label on page 1Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

| $\begin{aligned} & \dot{0} \\ & \text { Z } \\ & \stackrel{0}{\Xi} \end{aligned}$ | Products and services <br> *Item corresponds to products reported on Current Industrial Reports |  |  |  | Census product code | Unit of measure for quantities <br> (C) | Products shipped and other receipts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Quantity |  | Value, | f.o.b. pla (E) |  |
|  |  |  |  |  |  |  | $584$ <br> Millions | Thousands | Dollars |
| 27 | AROMA MADE FR PURCHA REFINER PRODUC (28656) | Chemical raw material |  |  |  | 28656585 |  |  | \$ |  | ! |
| 28 |  | Other uses |  |  |  | 28656593 |  |  |  |  | $\begin{aligned} & 1 \\ & 1 \\ & 1 \end{aligned}$ |
| 29 | Other <br> Finished <br> Petroleum <br> Products <br> (Including <br> waxes) <br> (2911D) | Petrolatum |  |  | 2911D 113 | $\begin{aligned} & \text { 1,000 } \\ & \text { barrels } \end{aligned}$ |  |  | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ |
|  |  | Petroleum coke |  |  | 2911D 238 | $\uparrow$ <br> Short tons $\downarrow$ |  |  | 1 |  |
| 31 |  | Calcined petroleum coke, made in a refinery |  |  | 2911D 253 |  |  |  | 1 | ! |
| 32 |  | Road oil |  |  | 2911D 311 | $\begin{gathered} \text { 1,000 } \\ \text { barrels } \end{gathered}$ |  |  | 1 | I |
| 33 |  | Still gas |  |  | 2911D 410 | Million cu ft |  |  | 1 | 1 |
| 34 |  | Special naphthas |  |  | 2911D 519 | $\begin{aligned} & \text { 1,000 } \\ & \text { barrels } \end{aligned}$ |  |  | 1 | । |
| 35 |  | AROMATICS, MADE IN A REFINERY (Benzene, toluene, xylenes, etc.) | Chemical raw | materials | 2911D 550 |  |  |  |  |  |
| 36 |  |  | Other uses |  | 2911D 576 |  |  |  | 1 | 1 |
| 37 |  | WAX, MADE IN A REFINERY (See lines 41 and 42) | Microcrystalline |  | 2911D 626 |  |  |  |  |  |
| 38 |  |  | Crystalline | Fully refined | 2911D 725 |  |  |  | 1 | ! |
| 39 |  |  |  | Other | 2911D 824 |  |  |  |  | 1 |
| 40 |  | Other finished petroleum products made in a refinery |  |  | 2911D 998 |  |  |  |  | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ |
| 41 | Products of Petroleum and Coal, N.E.C. (29990) | WAX, NOT MADE IN A REFINERY | Microcrystalline |  | 29990207 |  |  |  | 1 | I |
| 42 |  |  | Crystalline |  | 29990306 |  |  |  |  | 1 |
| 43 |  | Calcined petroleum coke, not made in a refinery |  |  | 29990918 |  |  |  |  | । |
| 44 |  | Other petroleum and coal products, n.e.c., including packaged fuel and fuel briquettes, and petroleum pitches |  |  | 29990983 | Short tons |  |  |  | ! |
| 45 | Cyclic (coal tar) intermediates |  |  |  | 28651008 |  |  |  | 1 | 1 |
| 46 | Miscellaneous end-use chemicals and chemical products, excluding urea |  |  |  | 28696003 |  |  |  | 1 | 1 |
| 47 | MISCELLANEOUS CYCLIC AND ACYLIC CHEMICALS AND CHEMICAL PRODUCTS (28697) | Fluorocarbon gases |  |  | 28697118 |  |  |  | 1 | । |
| 48 |  | Carbon bisulfide (disulfide) |  |  | 28697134 |  |  |  | , | ! |
| 49 |  | Fatty acid esters |  |  | 28697159 |  |  |  | , | 1 |
| 50 |  | Other |  |  | 28697191 |  |  |  | 1 | 1 |

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

|  | Products and services <br> *Item corresponds to products reported on Current Industrial Reports <br> (A) |  | Census product code | Unit of measure for quantities <br> (C) | Products shipped and other receipts |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quantity |  | Value, | f.o.b. plant (E) |
|  |  |  |  |  | 584 <br> Millions | Thousands I Dollars |
| 51 | Synthetic ammonia, nitric acid, and ammonium compounds (corresponds to the sum of item codes 3111-3143 and 3151-3159 as reported on census form MA28B)* |  |  | 28731008 |  |  | \$ |  |
| 52 | Activated and reactivated carbon, granular and pulverized |  |  | 28199255 |  |  |  | $\begin{array}{ll} \hline 1 & 1 \\ 1 & 1 \end{array}$ |
| 53 | Inorganic dyes |  | 28199917 |  |  |  | $1$ |
| 54 | Other inorganic chemicals, n.e.c., - Specify kind |  | 28199974 |  |  |  | $\begin{array}{r} 1 \\ 1 \end{array}$ |
| 55 | Bulk surface active agents (including amphoteric, anionic, cationic, and nonionic bulk surface active agents that reduce the surface tension of water or other solvents and are used chiefly as detergents, dispersing agents, emulsifiers, forming agents, or wetting agents in either aqueous or nonaqueous systems; excluding surface active agents produced or purchased and sold as active ingredients in formulated products) |  | 28430858 |  |  |  | 1 1 1 1 1 1 |
| 56 | Automotive antifreeze preparations |  | 28995348 | $\begin{aligned} & 1,000 \\ & \text { gallons } \end{aligned}$ |  |  | 1 |
| 57 <br> 58 <br> 59 |  | ALL OTHER Describe and report separately for each <br> PRODUCTS product with a sales value of $\$ 50,000$ or <br> MADE IN THIS more which cannot be assigned to one of <br> ESTABLISH- the lines above. Specify unit of measure for <br> MENT quantity. For all remaining products, write <br>  "Other" and report a single total value. | 18 |  |  |  |  |
|  |  |  | 26 |  |  |  | $1 \begin{array}{ll}1 \\ 1 & 1 \\ 1 & 1\end{array}$ |
|  |  |  | 34 |  |  |  | $\begin{array}{ll}1 & 1 \\ 1 & 1 \\ 1 & 1\end{array}$ |
| 60 |  |  | 42 |  |  |  | 1 - |
| 61 |  |  | 59 |  |  |  | $1 \begin{array}{ll}1 & 1 \\ 1 & 1\end{array}$ |
| 62 |  |  | 67 |  |  |  | 1 1 |
| 63 |  |  | 75 |  |  |  | 1 |
| 64 |  |  | 83 |  |  |  | $1 \begin{array}{ll}1 \\ 1\end{array}$ |
| 65 |  |  | 91 |  |  |  | 1 1 |
| 66 | CONTRACT WORK | Receipts for work done for others on their own materials. Describe below products worked on and kind of work. | 93000008 |  |  |  | 1 |
|  |  |  |  |  |  |  |  |



Items 19-21 Not applicable to this report.
REMARKS - Please use this space for any explanations that may be essential in understanding your reported data.


