If not shown, please enter your 11-digit Census File Number from the address label on page 1

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## Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

## INSTRUCTIONS

1. General – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . . " line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . . ," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

- 3. Contract Work Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.
- 4. Resales Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 00 6, "Resales."

	Line No.		Materials, parts, and supplies	Census material code	Consumption of purchased materials and of materials received from other establishments of your company  Cost, including delivery cost (freight-in)  (E)		
L			(A)	(B)	Millions	Thou- sands	l   Dollars
	1	Tall oil and rosi	n	286102 9	\$	 	
	2	Industrial organ fatty acids	ic and inorganic chemicals; including acids and alcohols, but excluding	280000 1		   	
	3	Chips, slabs, ed	gings, shavings, sawdust, and other wood waste	242011 5		   	
	4	Lignite, raw or p	prepared, used as a raw material	122101 9			
	5	CONTAINERS	Paper and paperboard, including shipping sacks, and other paper packaging supplies	260091 4			
	6		Metal containers, including cans and drums	340001 7		   	
	7		materials and components, parts, containers, and supplies	970099 8		 	
		Describe the principal materials, etc., included in this value.				 	I I
						   	  -
	8	<b>TOTAL</b> Sum of lir	nes 1–7 should equal item 10, line a		\$	   	

Item 18A - Not applicable to this report

## Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

## INSTRUCTIONS

 General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

- 3. Contract Work Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.
- 4. Resales Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report only a value under Census product code 99989 00 6, "Resales."
- 5. Detailed Data Reported Elsewhere Items denoted by an asterisk (\*) require totals for groups of products covered in the Current Industrial Report (CIR) survey M20N, "Animal and Vegetable Fats and Oils." If you report on these forms, the sum of the detailed CIR and ITC products should equal the total reported on this census form.

**NOTE:** Only totals are requested; do not duplicate detail reported on the CIR.

and profits.									
e No.	*	Products and services tem corresponds to products reported on Current Industrial Reports (CIR)  (A)		Census product code 581	Unit of measure for quantities	Quantity	Products shipped and other receipts  Value, f.o.b. plant (E)		
Line					(C)	(D)	584 Millions	Thou-	I I Dollars
1	Gum and Wood	Hardwood charcoal and charcoal briquets, including blends with lignite or other materials		28610 10 3	Short tons	(=)	\$		Jonato
2	Chemicals, Including Wood 2 Distillation Products (28610)	TALL OIL Crude (cor 8600 on CI M20N)*  Refined (cor percent free tall oil resi rosin) (cor	Crude (corresponds to item code 8600 on CIR survey M20N)*	28610 20 2	1			     	
3			Refined (containing less than 90 percent free fatty acids, including tall oil resins other than tall oil rosin) (corresponds to item code 8700 on CIR survey M20N)*	28610 25 1	1,000 pounds			       	 
4			Rosin and other tall oil derivatives, including rosin acid salts; except tall oil fatty acids.	28610 31 9				 	
5	products, gur acid, natural	n naval stores, acetic acid, me	icals, including softwood distillation natural tanning materials, tannic thanol, softwood charcoal, and tar oil, pine oil, etc.	28610 49 1				       	
6	Thermoplast resins for pro	ic resins and otective coatin	plastics materials (including ngs)	28213 00 7				 	
7	TALL OIL FATTY ACIDS	more than 95 percent fatty acids  Containing 2 percent or more rosin acids  HER Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all		28992 92 3	↑ 1,000				
8				28992 94 9	pounds			 	
	ALL OTHER PRODUCTS MADE IN THIS ESTABLISH- MENT								_ _ _ _ _
9				18				 	
10				26				 	
11				34				1	
12				42					
13				59				   	
14				67				 	
15				75				 	

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lt	em 18B. PRO	DUCTS AND SERVICES OF T	HIS ESTABLI	SHMENT DU	JRING 1997	7–Continued						
7o.	Products and services		Census product code	Unit of measure for	Quantity	Products shipped and other receipts  Value, f.o.b. plant						
Line No.				581 ( <b>B</b> )	quantities	583	584 Millions	Thou-	l   Dollars			
10	CONTRACT WORK	Receipts for work done for oth	hers on their		(C)	(D)		Salius	Dollars			
10	WOTTK	own materials  Describe below products work kind of work.		93000 00 8			<b>\$</b>					
17	MISCELLA- NEOUS RECEIPTS	Sales of scrap, refuse, electric miscellaneous receipts (include for repair work, etc.)	city, and other ding receipts	99980 00 5				     				
18	RESALES	Sales of products bought and further manufacture, processi assembly in this establishmer cost of such items in item 10,	ng. or	99989 00 6				       				
19	TOTAL va Sum of lir	alue of shipments and other nes 1–18, column (E)	77000 00 8			\$	 					
lt	ems 19–21 –	Not applicable to this report										
N		FICATION – This report is subs to contact regarding this report		rate and has		a code Number		tructior Exten				
667	ame of compan		71-21		ohone 2	street, city, State						
P	eriod covered	FROM: Month	Day	ear TO	D: Month	Da	ny	Year				
S	ignature of auth	orized person	Title	2	<u> </u>		Date					