

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997**

**INSTRUCTIONS**

**1. General** – The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

**2. Valuation of Materials Consumed** – The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

**3. Contract Work** – Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

**4. Resales** – Cost for products bought and sold or transferred from other establishments of your company and sold without further manufacture, processing, or assembly should be reported in item 10, line b, not in item 17 below. The value of these products shipped by this establishment should be reported in item 18B under Census product code 99989 11 3, 99989 12 1, 99989 13 9, 99989 14 7, 99989 15 4, and 99989 16 2.

**5. Returnable Containers** – Exclude returnable containers (bottles, cans, etc.) that are capitalized and depreciated. This type of container should be reported in item 6, "Depreciable Assets, Capital Expenditures, and Retirements" (Form MA-1000) or item 6B, "Capital Expenditures" for forms other than MA-1000.

Line No.	Materials, parts, and supplies		Census material code	Unit of measure for quantities	Consumption of purchased materials and of materials received from other establishments of your company			
					Quantity	Cost, including delivery cost (freight-in)		
						<b>(E)</b>		
	<b>(A)</b>	<b>(B)</b>	<b>(C)</b>	<b>(D)</b>	Millions	Thousands	Dollars	
1	<b>Sweeteners</b>	Sugar (cane and beet) in terms of sugar solids	206011 9	Short tons		\$		
2	HIGH FRUCTOSE CORN SYRUP IN TERMS OF SOLIDS	Up to 50 percent fructose	204605 0	↑ Thousand pounds ↓				
3		50 percent or more fructose	204606 8					
4		Other natural sweeteners (including dextrose, honey, molasses, blends of corn sweeteners and sugar, etc., in terms of solids)	200615 3					
5		Artificial sweeteners in terms of solids	286934 5					
6		Concentrated fruit juices	203348 8	Thousand gallons				
7	LIQUID BEVERAGE BASES (Finished drink basis)	Concentrates with some juice content	208721 1	↑ Thousand cases (192 oz equivalent) ↓				
8		Other concentrates	208723 7					
9		Syrups	208725 2					
10		Metal cans, can lids, and ends	341101 4					
11		Refillable glass containers with or without paperboard wrapping (excluding those capitalized)	322107 4					
12		Nonrefillable glass containers with or without paperboard wrapping or plastics shielding	322108 2					
13		Paperboard containers, boxes, and corrugated paperboard	265001 8					
14		Plastics bottles and cans	308014 0					
15		Plastics wrappings, trays, carriers, etc., (including preforms)	190050 5					

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**Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 – Continued**

Line No.	Materials, parts, and supplies  <b>(A)</b>	Census material code  571 <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Consumption of purchased materials and of materials received from other establishments of your company				
				Quantity  573 <b>(D)</b>	Cost, including delivery cost (freight-in) <b>(E)</b>			
					574 Millions	Thou- sands	Dollars	
<b>16</b>	Cost of all other materials, parts, containers, and supplies consumed . . . . . <i>Describe the principal materials, etc., included in this value.</i>	970099 8			\$			
<b>17</b>	<b>TOTAL</b> Sum of lines 1–16 should equal item 10, line a				\$			

**Item 18A – Not applicable to this report**

**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997**

**INSTRUCTIONS**

- General** – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.  
  
If quantities are requested, please use the unit of measure specified.  
  
If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.
- Valuation of Products** – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

- Contract Work** – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8 (line 85).

- Resales** – Do not report on the specific product lines those PRODUCTS BOUGHT AND SOLD OR TRANSFERRED FROM OTHER ESTABLISHMENTS OF YOUR COMPANY AND SOLD WITHOUT FURTHER MANUFACTURE. Report values under Census product codes 99989 11 3, 99989 12 1, 99989 13 9, 99989 14 7, 99989 15 4, and 99989 16 2 (lines 87–92).

Line No.	Products and services  <b>(A)</b>		Census product code  581 <b>(B)</b>	Unit of measure for quantities  <b>(C)</b>	Products shipped and other receipts			
					Quantity  583 <b>(D)</b>	Value, f.o.b. plant <b>(E)</b>		
						584 Millions	Thou- sands	Dollars
<b>1</b>	<b>Total</b> (Column D should equal sum of lines 2 through 9)		20863 10 6	↑ Thousand cases (192 oz case equivalent) ↓		\$		
<b>2</b>	REGULAR	Drinks containing some real juice	20863 11 4					
<b>3</b>		Drinks containing kola extract (except those with some real juice)	20863 12 2					
<b>4</b>		Lemon, lime, and lemon/lime combinations (except those with some real juice)	20863 13 0					
<b>5</b>		Other carbonated flavors (including carbonated waters, sparkling waters and club soda, except those with some real juice)	20863 14 8					
<b>6</b>		DIET	Drinks containing some real juice		20863 15 5			
<b>7</b>	Drinks containing kola extract (except those with some real juice)		20863 16 3					
<b>8</b>	Lemon, lime, and lemon/lime combinations (except those with some real juice)		20863 17 1					
<b>9</b>	Other carbonated flavors (including carbonated waters, sparkling waters and club soda, except those with some real juice)		20863 18 9					

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services		Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts		
					Quantity 583	Value, f.o.b. plant (E)	
						584	Thou-
(A)	(B)	(C)	(D)	Millions	sands		
10	<b>Total</b> (Column D should equal sum of lines 11 through 19)		20863 40 3	↑ Thousand cases (192 oz case equivalent) ↓			
11	REGULAR	Drinks containing some real juice	20863 41 1				
12		Drinks containing kola extract (except those with some real juice)	20863 42 9				
13		Lemon, lime, and lemon/lime combinations (except those with some real juice)	20863 43 7				
14		Carbonated waters, sparkling waters and club soda (except those with some real juice)	20863 44 5				
15		Other carbonated flavors	20863 45 2				
16		DIET	Drinks containing some real juice		20863 46 0		
17	Drinks containing kola extract (except those with some real juice)		20863 47 8				
18	Lemon, lime, and lemon/lime combinations (except those with some real juice)		20863 48 6				
19	Other carbonated flavors (including carbonated waters, sparkling waters and club soda, except those with some real juice)		20863 49 4				
20	<b>Total</b> (Column D should equal sum of lines 21 through 29)		20863 50 2				
21	REGULAR	Drinks containing some real juice	20863 51 0				
22		Drinks containing kola extract (except those with some real juice)	20863 52 8				
23		Lemon, lime, and lemon/lime combinations (except those with some real juice)	20863 53 6				
24		Carbonated waters, sparkling waters and club soda (except those with some real juice)	20863 54 4				
25		Other carbonated flavors	20863 55 1				
26	DIET	Drinks containing some real juice	20863 56 9				
27		Drinks containing kola extract (except those with some real juice)	20863 57 7				
28		Lemon, lime, and lemon/lime combinations (except those with some real juice)	20863 58 5				
29		Other carbonated flavors (including carbonated waters, sparkling waters and club soda, except those with some real juice)	20863 59 3				

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services		Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts			
					Quantity 583	Value, f.o.b. plant (E)		
						584	Thou-	Dollars
(A)	(B)	(C)	(D)	Millions	sands			
30	<b>Canned Carbonated Soft Drinks</b>		<b>Total</b> (Column D should equal sum of lines 31 through 40)	20864 00 5				
31	REGULAR	Drinks containing some real juice	20864 11 2	Thousand cases (192 oz case equivalent)				
32		Drinks containing kola extract (except those with some real juice)	20864 12 0					
33		Lemon, lime, and lemon/lime combinations (except those with some real juice)	20864 13 8					
34		Carbonated waters, sparkling waters and club soda, except those with some real juice	20864 19 5					
35		Other carbonated flavors	20864 20 3					
36		DIET	Drinks containing some real juice		20864 21 1			
37			Drinks containing kola extract (except those with some real juice)		20864 23 7			
38			Lemon, lime, and lemon/lime combinations (except those with some real juice)		20864 25 2			
39			Carbonated waters, sparkling waters and club soda, except those with some real juice		20864 26 0			
40			Other carbonated flavors		20864 27 8			
41	SOFT DRINK FLAVORING SYRUP SOLD IN BULK BY BOTTLERS FOR FOUNTAIN, VENDING, OR HOME USE (Convert postmix syrup to finished soft drink gallons)		Postmix	20865 01 0				
42			Premix	20865 02 8				
43	Non-Carbonated Soft Drinks	FRUIT DRINKS, COCKTAILS, AND ADES CONTAINING SOME REAL JUICE (With added sugar, citric acid, etc.)	16.9 oz (1/2 liter) or less size containers	20866 01 8	Thousand gallons			
44			Other size containers (cartons, bottles, cans, etc.)	20866 02 6				
45			Concentrates	20866 03 4				
46		FRUIT DRINKS, COCKTAILS, AND ADES CONTAINING NO REAL JUICE (With added sugar, citric acid, etc.)	16.9 oz (1/2 liter) or less size containers	20866 04 2				
47			Other size containers (cartons, bottles, cans, etc.)	20866 05 9				
48			Concentrates	20866 06 7				
49	Canned iced tea, with or without flavorings		20866 07 5					
50	Bottled iced tea, with or without flavorings		20866 10 9					
51	All other noncarbonated soft drinks		20866 14 1					
52	Canned orange juice, single strength		2033A 25 4					
53	Bottled water, processed or pasteurized (excluding natural spring water, artificially carbonated water, distilled water, and sterile water for injections)		20866 18 2					
54	Flavoring Extracts, Emulsions, and Other Liquid Flavors (20871)	NATURAL OR TRUE	In containers of 8 ounces or less	20871 11 7				
55			In containers of more than 8 ounces	20871 15 8				
56	Imitation		20871 53 9					

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**Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued**

Line No.	Products and services		Census product code 581	Unit of measure for quantities (C)	Products shipped and other receipts				
					Quantity 583 (D)	Value, f.o.b. plant (E)			
						584 Millions	Thou- sands	Dollars	
<b>57</b>	<b>Liquid Beverage Bases</b>	NOT FOR USE IN SOFT DRINKS	Cocktail mixes	20872 15 6	Thousand gallons		\$		
<b>58</b>			Other liquid beverage bases	20872 21 4					
<b>59</b>	<b>Liquid Beverage Bases</b>	FOR USE IN SOFT DRINKS	For sale to soft drink bottlers	Concentrates with some juice content	20873 21 2	Thousand cases (192 oz case equivalent)			
<b>60</b>				Other concentrates	20873 23 8				
<b>61</b>				Syrups	20873 25 3				
<b>62</b>		For sale to trade or nonbottler distributors	Concentrates with some juice content	20873 41 0					
<b>63</b>			Other concentrates	20873 43 6					
<b>64</b>			Syrups	20873 45 1					
<b>65</b>	<b>Other Flavoring Agents (Except Chocolate Syrups) (20874)</b>	FLAVORING POWDERS, TABLETS, AND PASTE	Soft drink (effervescent and noneffervescent)	20874 35 0	Thousand pounds				
<b>66</b>				Other flavoring powders, tablets, and paste (including dry mix cocktails)					20874 37 6
<b>67</b>			Flavoring syrups for fountain, ice cream, home beverage use (excluding liquid beverage bases and soft drinks in bulk)		20874 59 0	Thousand gallons			
<b>68</b>			Fruit, crushed or whole, for fountain and ice cream use		20874 61 6				
<b>69</b>			Food colorings, except synthetic		20874 71 5	Thousand gallons			
<b>70</b>			Concentrated fruit juice products (not frozen, not hot pack) for fountain use		20874 81 4				
<b>71</b>		<b>Chocolate Syrups (20669)</b>	CHOCOLATE LIQUOR BASE	In cans or packages of 16 ounces or less	20669 92 5	Thousand pounds			
<b>72</b>				In other containers and in bulk	20669 93 3				
<b>73</b>			Cocoa powder base		20669 95 8				
<b>74</b>			Sweetening, syrups and molasses containing corn syrup	20993 25 9					
<b>75</b>	<b>ALL OTHER PRODUCTS MADE IN ESTABLISHMENT</b>	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. Specify unit of measure for quantity. For all remaining products, write "Other" and report a single total value.</i>		18					
<b>76</b>				26					
<b>77</b>				34					
<b>78</b>				42					
<b>79</b>				59					
<b>80</b>				67					
<b>81</b>				75					
<b>82</b>				83					
<b>83</b>				91					

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Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 – Continued								
Line No.	Products and services  (A)		Census product code  581 (B)	Unit of measure for quantities  (C)	Products shipped and other receipts			
					Quantity  583 (D)	Value, f.o.b. plant (E)		
						584 Millions	Thou-sands	Dollars
84	CONTRACT WORK Receipts for work done for others on their own materials . . . . . <i>Describe below products worked on and kind of work.</i>		93000 00 8					
85	MISCELLANEOUS RECEIPTS Miscellaneous receipts (including receipts for repair work, scrap, and refuse, etc.)		99980 00 5					
86	Resales (The cost of such items should be reported in item 10, line b)		Sales of products bought and sold without further manufacture, processing, or assembly in this establishment:					
			Carbonated soft drinks	99989 11 3				
87			Soft drink syrup	99989 12 1				
88			Aseptic drinks	99989 13 9				
89			WATERS, BOTTLED	Sparkling	99989 14 7			
90				Other	99989 15 4			
91	Other resales		99989 16 2					
92	<b>TOTAL value of shipments and other receipts</b> Sum of lines 1–91, column (E)		77000 00 8					

**Item 19. EMPLOYEES ENGAGED IN TRANSPORTATION** 591 421 8

**a. Did this establishment have any employees on the payroll engaged in transportation in 1997?**

592 1  Yes – Report below the number and payroll of employees (including drivers/salespeople) of this establishment engaged in the delivery of products sold by this establishment.

2  No – Continue with item 22

**b. Number of employees** (These employees should also be included in the figures reported in item 2, page 1) . . . . .

Number		
593		
594	Millions	Thou-sands
		Dollars

**c. Payroll** (This payroll should also be included in the figures reported in item 3A, page 1) . . . . . \$

**Items 20 and 21 – Not applicable to this report**

**REMARKS** – Please use this space for any explanations that may be essential in understanding your reported data.

**Item 22. CERTIFICATION** – This report is substantially accurate and has been prepared in accordance with instructions.

Name of person to contact regarding this report (Print or type)		Telephone	Area code	Number	Extension
667	1	2			
Name of company			Address (Number and street, city, State, ZIP Code)		
FROM: Month		Day	Year	TO: Month	
666	1			2	
Signature of authorized person			Title		Date