

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997

INSTRUCTIONS

1. General - The materials, parts, and supplies listed below are those commonly consumed in the manufacture, processing, or assembly of the products listed in item 18B. Please review the entire list and report separately each item consumed. Leave blank if you do not consume the item. If you use materials, parts, and supplies which are not listed, describe and report them in the "Cost of all other materials . . ." line at the end of this section. If you consumed less than \$25,000 of a listed material, include the value with "Cost of all other materials . . .," Census material code 970099 8.

Report materials, parts, and supplies purchased, transferred from other plants of your company, or withdrawn from inventory.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Materials Consumed - The value of the materials, etc., consumed should be based on the delivered cost; i.e., the amount paid or payable after discounts and including freight and other direct charges incurred in acquiring the materials.

Materials received from other plants within your company should be reported at their full economic value (the value assigned by the shipping plant, plus the cost of freight and other handling charges).

If purchases or transfers do not differ significantly from the amounts actually put into production, you may report the cost of purchases or transfers. However, if consumption differs significantly from the amounts purchased or transferred, these amounts should be adjusted for changes in the materials and supplies inventories by adding the beginning inventory to the amount purchased or transferred and subtracting ending inventory.

3. Contract Work - Include as materials consumed those you purchased for use by others making products for you under contract. Amounts paid to the companies doing the contract work should be reported in item 10, line e, and should include freight in and out. On the other hand, materials owned by others but used at this establishment in making products for others under contract or on commission should be excluded.

4. Resales of Materials - INCLUDE ON LINES 9-15 only those meat materials that were further processed into sausage, smoked meats, canned meats, etc., during the year. EXCLUDE those materials which you later sold in the same condition as purchased, also exclude purchased carcasses later sold as fresh meat (primal and fabricated cuts, boneless meats, etc.). The cost of such resales should be reported in item 10, line b.

Line No.	Materials, parts, and supplies (A)			Census material code 571 (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company			
						Quantity 573 (D)	Cost, including delivery cost (freight-in) (E)		
							574 Millions	Thou-sands	Dollars
1	Animals Slaughtered	CATTLE	Number of head	021013 8	Number		\$		
2			Live weight	021011 2	Thousand pounds				
3		CALVES	Number of head	021023 7	Number				
4			Live weight	021021 1	Thousand pounds				
5		SHEEP AND LAMBS	Number of head	021413 0	Number				
6			Live weight	021411 4	Thousand pounds				
7		HOGS	Number of head	021313 2	Number				
8			Live weight	021311 6	Thousand pounds				
9	Meat Materials Purchased From Other Packers (Including interplant transfers) (Value of carcasses cut up for resale fresh should be reported as "Cost of resales" in item 10, line b)	FRESH AND FROZEN RED MEATS (Including variety meats)	Beef	201111 2	Thousand pounds				
10			Veal	201121 1					
11			Pork	201141 9					
12			Other fresh and frozen red meats	201132 8					
13		Meat materials for sausage and canning not separable by species	201101 3						
14		Processed pork (cured, smoked, etc.)	201161 7						
15	Other purchased meat materials (cured beef, cured lamb, etc.)	201102 1							
16	Poultry; live, fresh, frozen, or prepared			190032 3					
17	Spices and curing materials			209993 5					
18	Hides and skins purchased (including transfers from other establishments of this company)			201191 4					

CONTINUE WITH ITEM 17 ON PAGE 6

Item 17. CONSUMPTION OF SELECTED MATERIALS DURING 1997 - Continued

Line No.	Materials, parts, and supplies (A)		Census material code 571 (B)	Unit of measure for quantities (C)	Consumption of purchased materials and of materials received from other establishments of your company				
					Quantity 573 (D)	Cost, including delivery cost (freight-in) (E)			
						574 Millions	Thou- sands	Dollars	
19	CASINGS	Animal and collagen casings purchased (including transfers from other establishments of this company)	201391 0				\$		
20		Casings, synthetic (including cellulosic and fibrous reinforced)	308012 4						
21		Paperboard containers, boxes, and corrugated paperboard	265001 8						
22		Packaging paper and plastics film, coated and laminated	267101 4						
23		Cost of all other materials, parts, containers, and supplies consumed <i>Describe the principal materials, etc., included in this value.</i>	970099 8						
24		TOTAL Sum of lines 1-23 should equal item 10, line a					\$		

Item 18A. METHOD OF OPERATION OF THIS ESTABLISHMENT DURING 1997

Mark (X) the ONE box which best describes your method of operation.

- 1. Custom slaughtering of livestock or poultry owned by others
- 2. Meat and poultry products processed chiefly from livestock or poultry slaughtered in this establishment
- 3. Manufacturing sausage, smoked meats, canned meats, or meat specialties from animals slaughtered elsewhere.
- 4. Chiefly retailing, wholesaling, or jobbing meats and poultry products purchased and resold

Key	Mark (X) appropriate box
401	1016 <input type="checkbox"/>
402	1032 <input type="checkbox"/>
403	1057 <input type="checkbox"/>
404	1099 <input type="checkbox"/>

CONTINUE WITH ITEM 18B ON PAGE 7

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997

INSTRUCTIONS

1. General – The manufactured products and services listed below are generally made in your industry. If you make products that are not listed, describe and report them in the "All other products made in this establishment" section at the end of item 18B. PLEASE DO NOT COMBINE PRODUCT LINES.

If quantities are requested, please use the unit of measure specified.

If the information as requested cannot be taken directly from your book records, REASONABLE ESTIMATES ARE ACCEPTABLE.

2. Valuation of Products – Report the value of the products shipped and services performed at the net selling value, f.o.b. plant to the customer; i.e., after discounts and allowances, and exclusive of freight charges and excise taxes.

If you transfer products to other establishments within your company, you should assign the full economic value to the transferred products; i.e., include all direct costs of production and a reasonable proportion of all other costs and profits.

3. Contract Work – Report PRODUCTS MADE BY OTHERS FOR YOU FROM YOUR MATERIALS on the specific lines as if they were made in this establishment. On the other hand, do not report on the specific product lines PRODUCTS THAT YOU MADE FROM MATERIALS OWNED BY OTHERS. Report only the amount that you received for "commission or contract receipts" under Census product code 93000 00 8.

4. Resales – Products which you purchase and sell as originally purchased, including meats, hides, skins, pelts, casings, etc., and which are not made part of any products included on lines 1–48 should be reported as "Resales" for Census product code 99989 00 6. Include also the sales of fresh meats prepared from purchased carcasses.

Line No.	Products and services (A)		Census product code 581 (B)	Products shipped and other receipts				
				Quantity (Thousand pounds) 583 (D)	Value, f.o.b. plant (E)			
			584 Millions		Thou- sands	Dollars		
1	Fresh and Frozen Meat, From Animals Slaughtered in This Plant, Not Canned or Made Into Sausage	BEEF (20111)	Whole carcass and half carcass beef	20111 12 6	\$			
2			Primal cuts	20111 14 2				
3			Subprimal and fabricated cuts packaged in plastics (boxed beef)	20111 16 7				
4			Other subprimal and fabricated cuts	20111 18 3				
5			Boneless beef (including hamburger)	20111 31 6				
6			Variety meats (edible organs)	20111 51 4				
7			Other edible beef (including corned beef)	20111 71 2				
8		VEAL (20112)	Whole carcass veal	20112 12 4				
9			Primal cuts, fabricated cuts, and boneless veal	20112 17 3				
10			Other edible veal (including edible organs)	20112 61 1				
11		PORK (20114)	Whole carcass pork	20114 12 0				
12			Primal, subprimal, and fabricated cuts (including trimmings)	20114 17 9				
13			Variety meats (edible organs)	20114 51 8				
14	Pork, Processed or Cured (Not Canned or Made Into Sausage) (20136)	Sweet-pickled or dry-cured (not smoked or cooked)		20136 12 3				
15		Dry salt pork		20136 22 2				
16		SMOKED PORK (Not otherwise cooked)	Hams and picnics (except canned)		20136 31 3			
17			Slab bacon		20136 35 4			
18			Sliced bacon		20136 41 2			
19			Other smoked pork		20136 52 9			
20		Boiled ham, barbecue pork, and other cooked pork (except canned meats and sausage)		20136 61 0				

CONTINUE WITH ITEM 18B ON PAGE 8

Item 18B. PRODUCTS AND SERVICES OF THIS ESTABLISHMENT DURING 1997 - Continued

Line No.	Products and services (A)		Census product code (B)	Products shipped and other receipts			
				Quantity (Thousand pounds) (D)	Value, f.o.b. plant (E)		
			581		583	584	Millions
21	SAUSAGE AND SIMILAR PRODUCTS, NOT CANNED (20137) (Report similar products made from poultry on lines 27-30)	Fresh sausage (pork sausage, breakfast links, etc.)	20137 11 3		\$		
22		Dry or semidry (salami, cervelat, pepperoni, beef jerky, summer sausage, pork roll, etc.)	20137 17 0				
23		Frankfurters (including wieners)	20137 21 2				
24		Other sausage, smoked or cooked (bologna, liverwurst, Polish sausage, packed luncheon meats, minced roll, smoked pork sausage, etc.)	20137 35 2				
25		Lard	20137 41 0				
26		Jellied goods and similar preparations, not canned (headcheese, meat loaves, scrapple, puddings, chili con carne, imitation sausage, etc.)	20137 91 5				
27	COOKED OR SMOKED POULTRY PRODUCTS (Except canned)	Turkey, except frankfurters, bologna, and luncheon meats	20155 31 3				
28		Chicken, except frankfurters, bologna, and luncheon meats	20155 32 1				
29		Frankfurters (including wieners)	20155 33 9				
30		Ham, bologna, and luncheon meats	20155 34 7				
31	CANNED MEATS (Excluding cat and dog food) CONTAINING 20 PERCENT OR MORE MEAT	Baby food	20321 00 6				
32		Other	20138 00 4				
33	OTHER PROCESSED, FROZEN, OR COOKED MEATS	Boxed meat (beef, pork, lamb, etc.) not made in slaughtering plants	51470 09 4				
34		Frozen ground meat patties	2013B 11 4				
35		Pork rind pellets, including pork cracklings	2013B 17 1				
36		Frozen portion control	2013B 13 0				
37		Subprimal and fabricated cuts packaged in plastics (boxed beef) made from purchased carcasses	95120 11 9				
38		Natural (beef, hog, etc.) sausage casings	2013B 45 4				
39		Collagen sausage casings	2013B 21 3				
40		Other processed, frozen, or cooked meats, such as corned beef, frozen primal and fabricated cuts, frozen variety meats, etc. (made from purchased meat) - <i>Specify type of product</i>	2013B 18 9				
41	ALL OTHER PRODUCTS MADE IN THIS ESTABLISHMENT	<i>Describe and report separately each product with a sales value of \$50,000 or more which cannot be assigned to one of the lines above. For all remaining products, write "Other" and report a single total value.</i>	18				
42			26				
43			34				
44			42				
45			59				
46			67				
47			75				

CONTINUE WITH ITEM 18B ON PAGE 9

