

1992

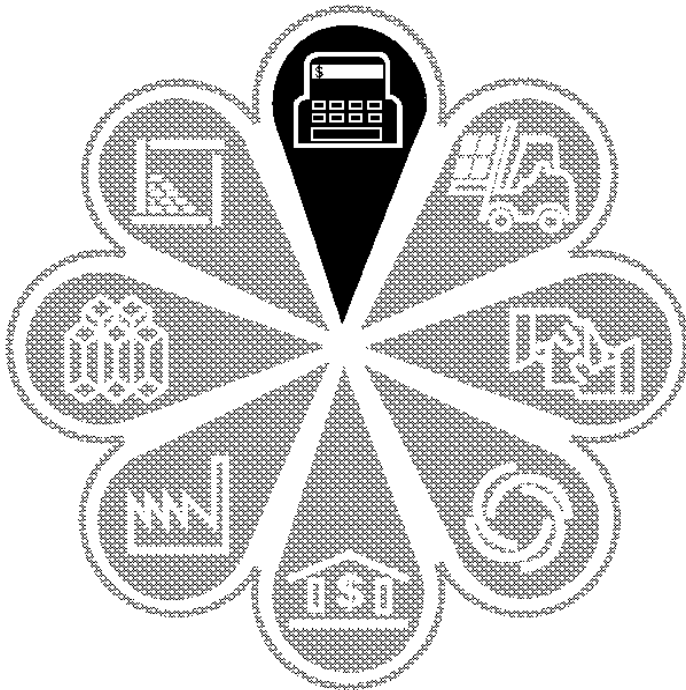
Census of

Retail Trade

RC92-A-46

GEOGRAPHIC AREA SERIES

Vermont



1992 Census of Retail Trade

RC92-A-46

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Vermont

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Acknowledgments

Many persons participated in the various activities of the 1992 Census of Retail Trade. The overall planning and review of the census operations were performed by the Economic Census Staff of the Economic Planning and Coordination Division.

This report was prepared in the Services Division. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of retail trade. Planning and implementation were under the direction of **Anne S. Russell**, Chief, Retail Census Branch, with primary staff assistance by **Fay Dorsett**, **Charles F. Brady**, **Pamela J. Palmer**, **Thomas G. Dassel**, **Jennifer E. Lins**, **Cheryl E. Merkle**, **Barbara T. Parlett**, **Maria P. Ray**, **Richard A. Keach**, **Barbara A. Collier**, **Venita L. Holland**, **Judith O. Belt**, and **Mark A. Finley**.

Systems and procedures for mailout, receipt, correspondence, data input, industry classification, other clerical processing, administrative record processing, quality control, and the associated electronic computer programs, were developed in the Economic Planning and Coordination Division.

Mailout preparation and receipt operations, clerical and analytical review activities, data keying, and geocoding review were performed by the staff of the Data Preparation Division, **Judith N. Petty**, Acting Chief.

Geographic coding procedures and associated computer programs were developed by the staff of the Geography Division.

The computer processing systems were developed and coordinated in the Economic Statistical Methods and Programming Division, **Charles P. Pautler, Jr.**, Chief. **H. Ray Dennis**, Assistant Chief for Business Programs, was responsible for the design and implementation of the computer systems. The computer programs were prepared under the supervision of **Steven G. McCraith**, Chief, Utilities and Financial Census Branch, and **William C. Wester**, Chief, Business Census Branch, assisted by **Barbara L. Lambert**, **Diane A. Conley**, **Mark T. Lachendro**, **Leatrice D. Hines**, and **David H. Hiller**.

Computer processing was performed in the Computer Services Division, **Marvin D. Raines**, Chief.

The staff of the Administrative and Publications Services Division, **Walter C. Odom**, Chief, performed planning, design, composition, editorial review, and printing planning and procurement for publications and report forms. **Bernadette J. Gayle** provided publication coordination and editing.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

If you have any questions concerning the statistics in this report, call 301-763-7038.



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Retail Trade

GENERAL

The 1992 Census of Retail Trade, part of the 1992 Economic Census, covered retail trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government were not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

For the 1992 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget (OMB) as of June 30, 1993. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000² and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the OMB as of June 30, 1993. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.² Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan areas (MA's).
6. Each county or county equivalent.³ Counties are the primary divisions of States, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their States. These places are treated as counties and as places.
7. Each consolidated city.³ Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.^{2 3} For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.

²According to the 1990 Census of Population or subsequent special census.

³Those defined as of January 1, 1992.

9. Special economic urban areas (SEUA's), which include townships in Michigan, New Jersey, and Pennsylvania and towns in New York, Wisconsin, and the six New England States with 10,000 inhabitants or more.⁴

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars; i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Census Bureau obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in

⁴According to the 1990 Census of Population or subsequent special census.

tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

–	Represents zero.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.
CMSA	Consolidated metropolitan statistical area.
MA	Metropolitan area.
MSA	Metropolitan statistical area.
n.e.c.	Not elsewhere classified.
PMSA	Primary metropolitan statistical area.
pt.	Part.
r	Revised.
SIC	Standard industrial classification.

The following symbols are used in this publication to show employment size ranges for employment data that has been withheld to avoid disclosing data for individual companies (employment size range codes are provided for the first time in the 1992 Economic Census):

Symbol Employment Size

AA	0–19
BB	20–99
CC	100–249
EE	250–499
FF	500–999
GG	1,000–2,499
HH	2,500–4,999
II	5,000–9,999
JJ	10,000–24,999
KK	25,000–49,999
LL	50,000–99,999
MM	100,000 or more

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table									
	1	2	3	4	5	6	7	8	9	10
GEOGRAPHIC AREAS										
The State	X	X	X							
CMSA's and MSA's in the State							X			
PMSA's in the State							X			
Area of the State not in any CMSA, PMSA, or MSA								X		
Counties in the State				X		¹ X				X
Places in the State				² X	¹ X	¹ X			² X	
DATA ITEMS³										
Establishments	X		X	X	X	X	X	X	X	
Sales	X		X	X	X	X	X	X	X	
Annual payroll	X		X	X	X	X	X	X	X	
First-quarter payroll	X		X	X	X	X	X	X	X	
Paid employees for pay period including March 12, 1992	X		X	X	X	X	X	X	X	
Sales per establishment		X								
Sales per employee		X								
Annual payroll per employee		X								
Employees per establishment		X								
1987 to 1992 comparative statistics (establishments, sales, payroll, employees)			X							
Counties ranked by volume of 1992 sales										X
Places ranked by volume of 1992 sales									² X	

¹Includes areas with 350 retail establishments or more.

²Includes places with 2,500 inhabitants or more, according to the 1990 Census of Population or subsequent special census.

³See Explanation of Terms, appendix A.

Users' Guide for Locating Statistics in the 1992 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X						
State	X	X	X	X	X						
CMSA, PMSA, MSA	X	X	X	X	X						
County	X	X	X	X	X						
Place	X	X	X	X	X						
NONEMPLOYER STATISTICS SERIES											
United States	¹ X	¹ X					² X			X	
State	¹ X	¹ X									
CMSA, PMSA, MSA	X	X									
County	^{1 3} X	^{1 3} X									
Place	^{1 3} X	^{1 3} X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	X			X	X	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		X	X							X	⁴ X
MERCHANDISE LINE SALES											
United States	X	X					X				
State	³ X	³ X					³ X				
CMSA, PMSA, MSA	³ X	³ X					³ X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X							⁵ X
State	X	X	X	X							⁵ X
CMSA, PMSA, MSA	X	X	X	X							⁵ X
ZIP CODES											
State	³ X	³ X	³ X	³ X			³ X				

See footnotes at end of table.

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multi-units	Legal form of organization	Selected topics
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States	¹ X	¹ X	X	X	X						^{6 7} X
State	X	X	X	X	X						^{6 7} X
CMSA, MSA	X	X	X	X	X						^{6 7} X

¹Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

²Data available by sales size of establishments without payroll only.

³Data available on CD-ROM only.

⁴Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁵For United States, States, and MA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels; storage capacity and number of tanks; establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties; and floor space by selected kind of business. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, number of boat docking/storage slips, principal type of supplier, gasoline service stations operating 24 hours, shoe stores operating as self-service and concessions, types of food service, types of menus, percent of food and beverage sales by day-part, franchise holders, concession operators, contract feeding and automatic merchandising machine operators, number of opticians, part- and full-time employment, class of customer, and leased departments.

⁶Includes percent of retail sales in MA's, in non-MA's, in central cities, and outside central cities within MA's.

⁷Includes percent of retail sales inside and outside central cities within each individual MA.

CENSUS TIPS

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Contents

Vermont

[Page numbers listed here omit the prefix that appears as part of the number of each page]

	Page
Introduction to the Economic Census	III
Census of Retail Trade	V
Users' Guide for Locating Statistics in This Report by Table Number	VII
Users' Guide for Locating Statistics in the 1992 Census of Retail Trade Reports	VIII
Summary of Findings	2

FIGURES

1. Percent Change in Sales and Annual Payroll: 1987 to 1992	3
2. Annual Payroll Per Employee: 1992, 1987, and 1982	4
3. Percent of Total Retail Sales by Selected Kinds of Business: 1992, 1987, and 1982	5
Maps	7

TABLES

1. Summary Statistics for the State: 1992	8
2. Selected Ratios for the State: 1992	10
3. Comparative Statistics for the State: 1992 and 1987	12
4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1992	14
5. Summary Statistics for Places With 350 Establishments or More: 1992	16
6. Summary Statistics for Counties With 350 Establishments or More: 1992	17
7. Summary Statistics for Metropolitan Areas: 1992	23
8. Summary Statistics for the Area Outside Metropolitan Areas: 1992	24
9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992	26
10. Counties Ranked by Volume of Sales: 1992	26

APPENDIXES

A. General Explanation	A-1
B. Sample Report Form and Instructions	B-1
C. Kind-of-Business Titles and Reporting-Form Numbers	C-1
D. Metropolitan Areas	D-1
E. Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992	E-1
F. Geographic Notes	F-1
G. Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987	G-1

Publication Program Inside back cover

Summary of Findings

Data from the 1992 Census of Retail Trade show that Vermont's 5,164 retail stores with payroll had sales totaling \$4.7 billion. In 1987, 5,077 retail stores had sales of \$4.0 billion. The 1992 data represent an increase of 17.1 percent in total retail sales for the State.

For establishments with payroll in 1992, sales of grocery stores accounted for 22.9 percent of the State's total sales by retailers compared with 19.7 percent in 1987. Other leading retail kinds of business in 1992 were new and used car dealers with 16.1 percent of sales, gasoline service stations with 7.2 percent, and department stores (including leased departments) with 5.3 percent.

For 1992, sales for establishments with payroll in the State averaged \$917 thousand per establishment, compared with \$796 thousand in 1987. In 1992, department stores (including leased departments) averaged \$9.7 million per establishment; new and used car dealers, \$7.2 million; fuel oil dealers, \$2.4 million; lumber and other building materials dealers, \$2.2 million; and catalog and mail-order houses, \$1.9 million.

For retail establishments with payroll, 1992 sales per employee averaged \$103 thousand. New and used car dealers had sales per employee of \$332 thousand, which contrasts sharply with the \$27 thousand per employee average for restaurants.

The 1992 payroll of retailers in the State amounted to \$564 million, compared with \$473 million for 1987. Payroll as a percent of sales of establishments with payroll averaged 11.9 percent for all retailers, 27.6 percent for retail bakeries, compared with 7.1 percent for gasoline service stations.

There were 45,895 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1992, compared with 46,635 employees in 1987. Large employers included restaurants with 9,125 employees, grocery stores with 8,297 employees, and refreshment places with 4,005 employees.

Figure 1. **Percent Change in Sales and Annual Payroll: 1987 to 1992**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)

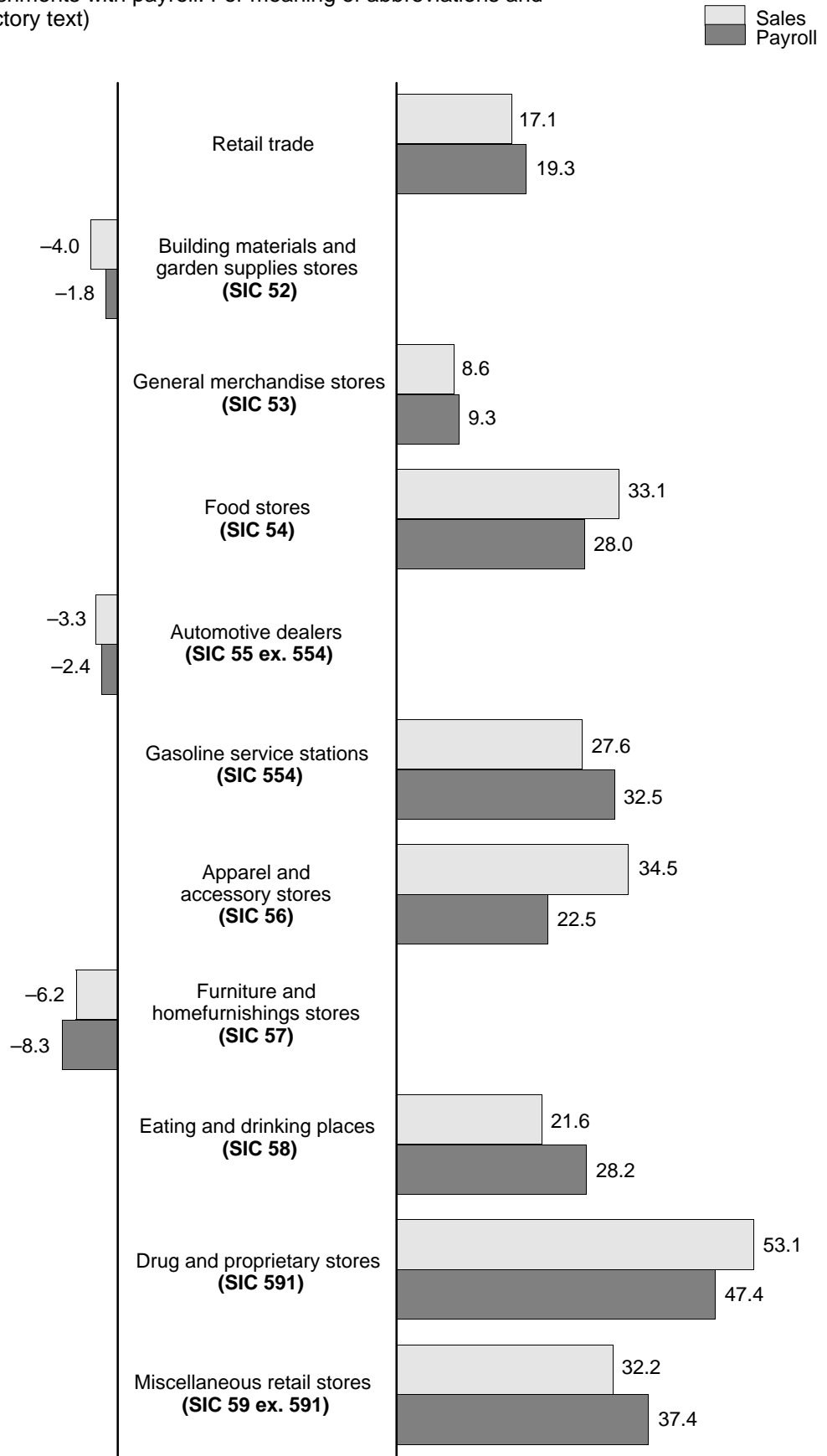
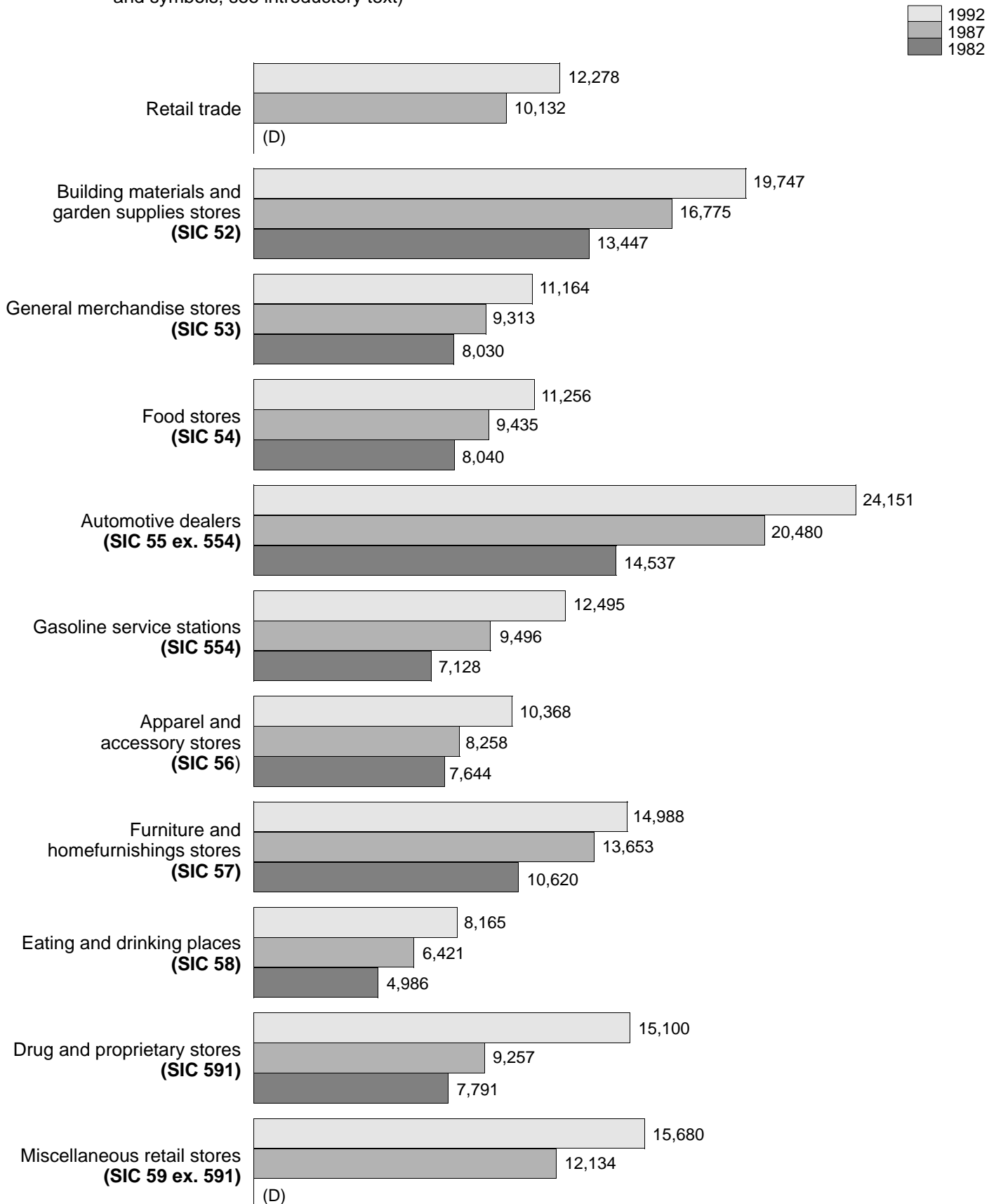


Figure 2. **Annual Payroll Per Employee: 1992, 1987, and 1982**

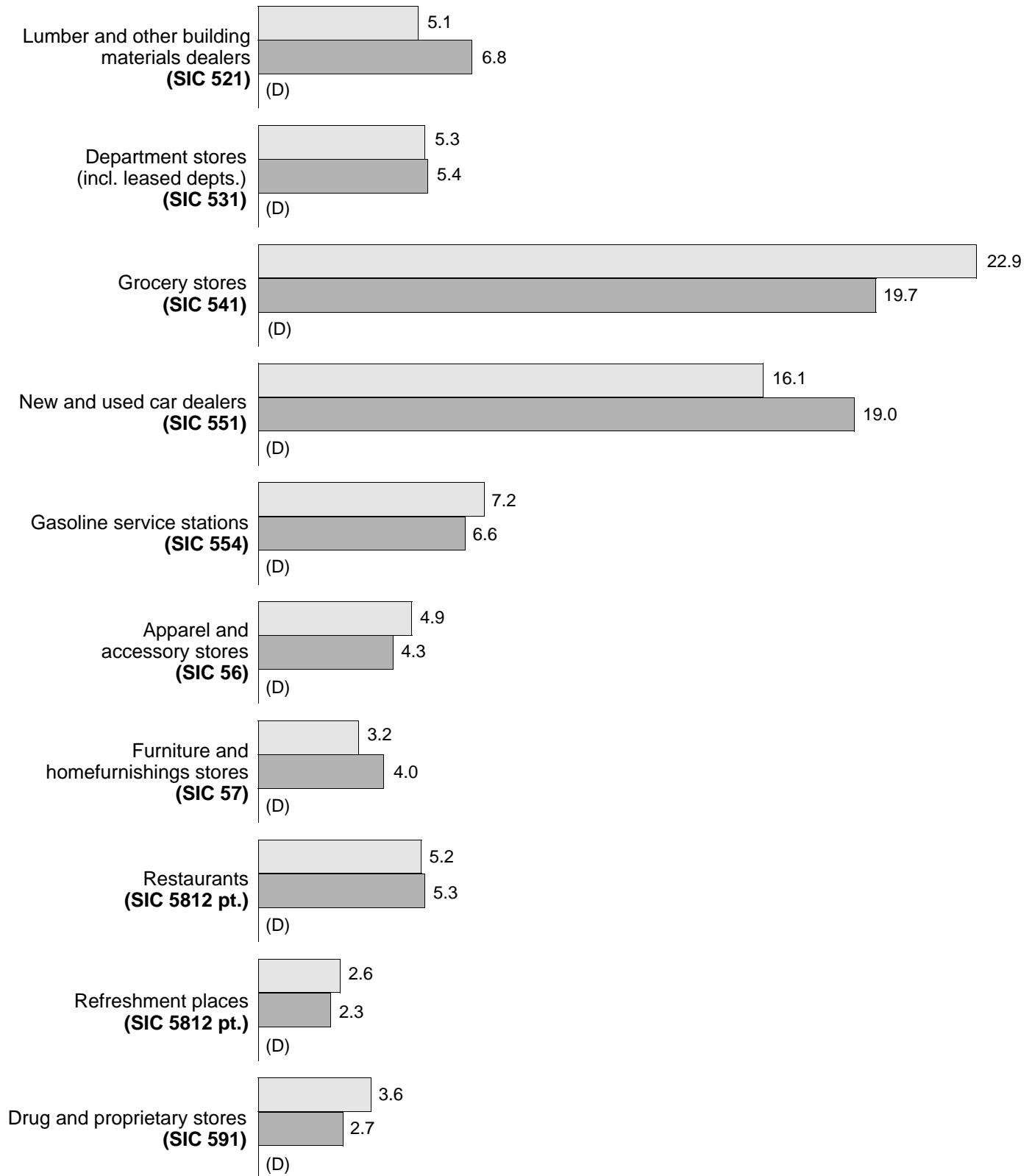
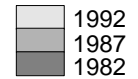
(In dollars. Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.

Figure 3. **Percent of Total Retail Sales by Selected Kinds of Business: 1992, 1987, and 1982**

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text)



Note: Data are based on 1987 Standard Industrial Classification.



Table 1. Summary Statistics for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	Retail trade	5 164	4 734 763	563 500	131 506	45 895
52	Building materials and garden supplies stores	320	360 344	42 931	9 756	2 174
521, 3	Building materials and supply stores	148	263 086	30 194	6 839	1 332
521	Lumber and other building materials dealers	110	243 790	27 430	6 265	1 198
523	Paint, glass, and wallpaper stores	38	19 296	2 764	574	134
525	Hardware stores	117	66 501	9 308	2 273	661
526	Retail nurseries, lawn and garden supply stores	38	14 873	1 869	333	117
527	Manufactured (mobile) home dealers	17	15 884	1 560	311	64
53	General merchandise stores	138	327 161	31 495	7 160	2 821
531	Department stores (incl. leased depts.) ^{1 2}	26	251 880	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	26	232 924	21 184	4 835	1 895
531 pt.	Conventional ¹	1	(D)	(D)	(D)	CC
531 pt.	Discount or mass merchandising ¹	19	168 386	14 120	3 236	1 335
531 pt.	National chain ¹	6	(D)	(D)	(D)	EE
533	Variety stores	35	35 283	5 031	1 188	469
539	Miscellaneous general merchandise stores	77	58 954	5 280	1 137	457
54	Food stores	784	1 118 914	100 760	23 449	8 952
541	Grocery stores	651	1 085 364	94 487	22 127	8 297
541 pt.	Supermarkets and other general-line grocery stores	364	881 017	79 657	18 729	6 656
541 pt.	Convenience food stores	152	78 053	6 360	1 425	722
541 pt.	Convenience food/gasoline stores	118	121 368	7 520	1 775	826
541 pt.	Delicatessens	17	4 926	950	198	93
542	Meat and fish (seafood) markets	15	7 220	674	128	53
546	Retail bakeries	73	14 596	4 035	859	447
546 pt.	Retail bakeries —baking and selling	68	13 153	3 746	791	419
546 pt.	Retail bakeries —selling only	5	1 443	289	68	28
543, 4, 5, 9	Other food stores	45	11 734	1 564	335	155
543	Fruit and vegetable markets	7	1 330	136	3	5
544	Candy, nut, and confectionery stores	8	1 129	158	30	28
545	Dairy products stores	6	1 258	127	28	8
549	Miscellaneous food stores	24	8 017	1 143	274	114
55 ex. 554	Automotive dealers	292	886 845	74 674	16 435	3 092
551	New and used car dealers	106	760 465	58 636	12 910	2 291
552	Used car dealers	65	42 387	4 334	1 006	221
553	Auto and home supply stores	81	44 807	7 950	1 841	406
553 pt.	Auto parts, tires, and accessories stores	76	43 013	7 669	1 786	392
553 pt.	Home and auto supply stores	5	1 794	281	55	14
555, 6, 7, 9	Miscellaneous automotive dealers	40	39 186	3 754	678	174
555	Boat dealers	12	8 728	821	124	47
556	Recreational vehicle dealers	10	14 810	1 584	278	61
557	Motorcycle dealers	13	10 492	942	203	50
559	Automotive dealers, n.e.c.	5	5 156	407	73	16
554	Gasoline service stations	327	342 598	24 416	5 782	1 954
554 pt.	Gasoline/convenience food stores	97	119 436	7 827	1 797	746
554 pt.	Other gasoline service stations and truck stops	230	223 162	16 589	3 985	1 208
56	Apparel and accessory stores	405	233 281	26 823	6 310	2 587
561	Men's and boys' clothing and accessory stores	44	21 162	2 860	692	251
562, 3	Women's clothing and specialty stores	161	77 236	9 223	2 183	1 028
562	Women's clothing stores	139	69 602	7 824	1 866	889
563	Women's accessory and specialty stores	22	7 634	1 399	317	139
565	Family clothing stores	68	77 528	8 432	1 951	736
566	Shoe stores	90	44 698	4 660	1 055	394
566 pt.	Men's shoe stores	3	(D)	(D)	(D)	AA
566 pt.	Women's shoe stores	8	(D)	(D)	(D)	BB
566 pt.	Children's and juveniles' shoe stores	—	—	—	—	—
566 pt.	Family shoe stores	69	34 614	3 437	783	293
566 pt.	Athletic footwear stores	10	6 270	587	138	59
564, 9	Other apparel and accessory stores	42	12 657	1 648	429	178
564	Children's and infants' wear stores	20	5 617	594	143	82
569	Miscellaneous apparel and accessory stores	22	7 040	1 054	286	96
57	Furniture and homefurnishings stores	331	150 790	21 582	5 056	1 440
5712	Furniture stores	94	52 850	8 152	1 988	503
5713, 4, 9	Homefurnishings stores	112	39 475	5 410	1 193	400
5713	Floor covering stores	41	16 736	2 410	521	131
5714	Drapery, curtain, and upholstery stores	6	1 215	157	38	13
5719	Miscellaneous homefurnishings stores	65	21 524	2 843	634	256
572	Household appliance stores	33	17 920	2 940	691	167
573	Radio, television, computer, and music stores	92	40 545	5 080	1 184	370
5731	Radio, television, and electronics stores	49	23 526	3 097	760	206
5734	Computer and software stores	4	2 757	210	54	14
5735	Record and prerecorded tape stores	26	11 212	1 311	267	116
5736	Musical instrument stores	13	3 050	462	103	34

See footnotes at end of table.

Table 1. Summary Statistics for the State: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
58	Eating and drinking places -----	1 255	442 320	127 214	30 227	15 580
5812	Eating places -----	1 137	419 729	122 140	28 814	14 853
5812 pt.	Restaurants -----	668	247 766	77 443	18 623	9 125
5812 pt.	Cafeterias -----	6	1 454	439	94	41
5812 pt.	Refreshment places -----	344	124 178	30 827	6 715	4 005
5812 pt.	Other eating places -----	119	46 331	13 431	3 382	1 682
5813	Drinking places -----	118	22 591	5 074	1 413	727
591	Drug and proprietary stores -----	144	168 620	20 370	4 927	1 349
591 pt.	Drug stores -----	135	164 608	19 953	4 827	1 303
591 pt.	Proprietary stores -----	9	4 012	417	100	46
59 ex. 591	Miscellaneous retail stores -----	1 168	703 890	93 235	22 404	5 946
592	Liquor stores -----	117	68 721	5 324	1 264	368
593	Used merchandise stores -----	57	10 981	1 357	292	144
594	Miscellaneous shopping goods stores -----	503	164 551	24 418	5 998	2 183
5941	Sporting goods stores and bicycle shops -----	138	57 565	7 551	2 098	660
5941 pt.	General line sporting goods stores -----	46	26 569	3 240	962	277
5941 pt.	Specialty line sporting goods stores -----	92	30 996	4 311	1 136	383
5942	Book stores -----	55	21 708	3 056	726	286
5944	Jewelry stores -----	56	18 939	3 399	797	255
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	254	66 339	10 412	2 377	982
5943	Stationery stores -----	15	9 492	2 069	475	122
5945	Hobby, toy, and game shops -----	31	7 859	1 010	216	117
5946	Camera and photographic supply stores -----	8	1 915	260	72	25
5947	Gift, novelty, and souvenir shops -----	156	35 351	4 960	1 095	540
5948	Luggage and leather goods stores -----	9	3 052	625	168	27
5949	Sewing, needlework, and piece goods stores -----	35	8 670	1 488	351	151
596	Nonstore retailers -----	128	141 245	18 357	4 471	1 044
5961	Catalog and mail-order houses -----	54	104 719	11 688	2 844	650
5962	Automatic merchandising machine operators -----	14	14 380	2 824	661	144
5963	Direct selling establishments -----	60	22 146	3 845	966	250
598	Fuel dealers -----	129	255 407	32 245	7 827	1 365
5983	Fuel oil dealers -----	84	197 530	22 280	5 308	940
5984	Liquefied petroleum gas (bottled gas) dealers -----	41	57 334	9 875	2 497	420
5989	Fuel dealers, n.e.c. -----	4	543	90	22	5
5992	Florists -----	88	14 378	2 841	683	306
5993	Tobacco stores and stands -----	2	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	7	843	132	29	27
5995	Optical goods stores -----	29	9 074	2 292	529	116
5999	Miscellaneous retail stores, n.e.c. -----	108	(D)	(D)	(D)	EE
5999 pt.	Pet shops -----	18	6 718	983	232	107
5999 pt.	Art dealers -----	17	5 589	754	153	49
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	73	(D)	(D)	(D)	CC

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
	Retail trade -----	916 879	103 165	12 278	9
52	Building materials and garden supplies stores -----	1 126 075	165 752	19 747	7
521, 3	Building materials and supply stores -----	1 777 608	197 512	22 668	9
521	Lumber and other building materials dealers -----	2 216 273	203 497	22 896	11
523	Paint, glass, and wallpaper stores -----	507 789	144 000	20 627	4
525	Hardware stores -----	568 385	100 607	14 082	6
526	Retail nurseries, lawn and garden supply stores -----	391 395	127 120	15 974	3
527	Manufactured (mobile) home dealers -----	934 353	248 188	24 375	4
53	General merchandise stores -----	2 370 732	115 973	11 164	20
531	Department stores (incl. leased depts.) ^{2 3} -----	9 687 692	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ² -----	8 958 615	122 915	11 179	73
531 pt.	Conventional ² -----	(D)	(D)	(D)	(D)
531 pt.	Discount or mass merchandising ² -----	8 862 421	126 132	10 577	70
531 pt.	National chain ² -----	(D)	(D)	(D)	(D)
533	Variety stores -----	1 008 086	75 230	10 727	13
539	Miscellaneous general merchandise stores -----	765 636	129 002	11 554	6
54	Food stores -----	1 427 186	124 990	11 256	11
541	Grocery stores -----	1 667 226	130 814	11 388	13
541 pt.	Supermarkets and other general-line grocery stores -----	2 420 376	132 364	11 968	18
541 pt.	Convenience food stores -----	513 507	108 107	8 809	5
541 pt.	Convenience food/gasoline stores -----	1 028 542	146 935	9 104	7
541 pt.	Delicatessens -----	289 765	52 968	10 215	5
542	Meat and fish (seafood) markets -----	481 333	136 226	12 717	4
546	Retail bakeries -----	199 945	32 653	9 027	6
546 pt.	Retail bakeries —baking and selling -----	193 426	31 391	8 940	6
546 pt.	Retail bakeries —selling only -----	288 600	51 536	10 321	6
543, 4, 5, 9	Other food stores -----	260 756	75 703	10 090	3
543	Fruit and vegetable markets -----	190 000	266 000	27 200	1
544	Candy, nut, and confectionery stores -----	141 125	40 321	5 643	4
545	Dairy products stores -----	209 667	157 250	15 875	1
549	Miscellaneous food stores -----	334 042	70 325	10 026	5
55 ex. 554	Automotive dealers -----	3 037 140	286 819	24 151	11
551	New and used car dealers -----	7 174 198	331 936	25 594	22
552	Used car dealers -----	652 108	191 796	19 611	3
553	Auto and home supply stores -----	553 173	110 362	19 581	5
553 pt.	Auto parts, tires, and accessories stores -----	565 961	109 727	19 564	5
553 pt.	Home and auto supply stores -----	358 800	128 143	20 071	3
555, 6, 7, 9	Miscellaneous automotive dealers -----	979 650	225 207	21 575	4
555	Boat dealers -----	727 333	185 702	17 468	4
556	Recreational vehicle dealers -----	1 481 000	242 787	25 967	6
557	Motorcycle dealers -----	807 077	209 840	18 840	4
559	Automotive dealers, n.e.c. -----	1 031 200	322 250	25 438	3
554	Gasoline service stations -----	1 047 700	175 332	12 495	6
554 pt.	Gasoline/convenience food stores -----	1 231 299	160 102	10 492	8
554 pt.	Other gasoline service stations and truck stops -----	970 270	184 737	13 733	5
56	Apparel and accessory stores -----	576 002	90 174	10 368	6
561	Men's and boys' clothing and accessory stores -----	480 955	84 311	11 394	6
562, 3	Women's clothing and specialty stores -----	479 727	75 132	8 972	6
562	Women's clothing stores -----	500 734	78 292	8 801	6
563	Women's accessory and specialty stores -----	347 000	54 921	10 065	6
565	Family clothing stores -----	1 140 118	105 337	11 457	11
566	Shoe stores -----	496 644	113 447	11 827	4
566 pt.	Men's shoe stores -----	(D)	(D)	(D)	(D)
566 pt.	Women's shoe stores -----	(D)	(D)	(D)	(D)
566 pt.	Children's and juveniles' shoe stores -----	-	-	-	-
566 pt.	Family shoe stores -----	501 652	118 137	11 730	4
566 pt.	Athletic footwear stores -----	627 000	106 271	9 949	6
564, 9	Other apparel and accessory stores -----	301 357	71 107	9 258	4
564	Children's and infants' wear stores -----	280 850	68 500	7 244	4
569	Miscellaneous apparel and accessory stores -----	320 000	73 333	10 979	4
57	Furniture and home furnishings stores -----	455 559	104 715	14 988	4
5712	Furniture stores -----	562 234	105 070	16 207	5
5713, 4, 9	Home furnishings stores -----	352 455	98 688	13 525	4
5713	Floor covering stores -----	408 195	127 756	18 397	3
5714	Drapery, curtain, and upholstery stores -----	202 500	93 462	12 077	2
5719	Miscellaneous home furnishings stores -----	331 138	84 078	11 105	4
572	Household appliance stores -----	543 030	107 305	17 605	5
573	Radio, television, computer, and music stores -----	440 707	109 581	13 730	4
5731	Radio, television, and electronics stores -----	480 122	114 204	15 034	4
5734	Computer and software stores -----	689 250	196 929	15 000	4
5735	Record and prerecorded tape stores -----	431 231	96 655	11 302	4
5736	Musical instrument stores -----	234 615	89 706	13 588	3

See footnotes at end of table.

Table 2. Selected Ratios for the State: 1992 – Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Sales		Annual payroll per employee ¹ (dollars)	Employees per establishment ¹ (number)
		Per establishment (dollars)	Per employee ¹ (dollars)		
58	Eating and drinking places -----	352 446	28 390	8 165	12
5812	Eating places -----	369 155	28 259	8 223	13
5812 pt.	Restaurants -----	370 907	27 152	8 487	14
5812 pt.	Cafeterias -----	242 333	35 463	10 707	7
5812 pt.	Refreshment places -----	360 983	31 006	7 697	12
5812 pt.	Other eating places -----	389 336	27 545	7 985	14
5813	Drinking places -----	191 449	31 074	6 979	6
591	Drug and proprietary stores -----	1 170 972	124 996	15 100	9
591 pt.	Drug stores -----	1 219 319	126 330	15 313	10
591 pt.	Proprietary stores -----	445 778	87 217	9 065	5
59 ex. 591	Miscellaneous retail stores -----	602 646	118 380	15 680	5
592	Liquor stores -----	587 359	186 742	14 467	3
593	Used merchandise stores -----	192 649	76 257	9 424	3
594	Miscellaneous shopping goods stores -----	327 139	75 378	11 186	4
5941	Sporting goods stores and bicycle shops -----	417 138	87 220	11 441	5
5941 pt.	General line sporting goods stores -----	577 587	95 917	11 697	6
5941 pt.	Specialty line sporting goods stores -----	336 913	80 930	11 256	4
5942	Book stores -----	394 691	75 902	10 685	5
5944	Jewelry stores -----	338 196	74 271	13 329	5
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	261 177	67 555	10 603	4
5943	Stationery stores -----	632 800	77 803	16 959	8
5945	Hobby, toy, and game shops -----	253 516	67 171	8 632	4
5946	Camera and photographic supply stores -----	239 375	76 600	10 400	3
5947	Gift, novelty, and souvenir shops -----	226 609	65 465	9 185	3
5948	Luggage and leather goods stores -----	339 111	113 037	23 148	3
5949	Sewing, needlework, and piece goods stores -----	247 714	57 417	9 854	4
596	Nonstore retailers -----	1 103 477	135 292	17 583	8
5961	Catalog and mail-order houses -----	1 939 241	161 106	17 982	12
5962	Automatic merchandising machine operators -----	1 027 143	99 861	19 611	10
5963	Direct selling establishments -----	369 100	88 584	15 380	4
598	Fuel dealers -----	1 979 899	187 111	23 623	11
5983	Fuel oil dealers -----	2 351 548	210 138	23 702	11
5984	Liquefied petroleum gas (bottled gas) dealers -----	1 398 390	136 510	23 512	10
5989	Fuel dealers, n.e.c. -----	135 750	108 600	18 000	1
5992	Florists -----	163 386	46 987	9 284	3
5993	Tobacco stores and stands -----	(D)	(D)	(D)	(D)
5994	News dealers and newsstands -----	120 429	31 222	4 889	4
5995	Optical goods stores -----	312 897	78 224	19 759	4
5999	Miscellaneous retail stores, n.e.c. -----	(D)	(D)	(D)	(D)
5999 pt.	Pet shops -----	373 222	62 785	9 187	6
5999 pt.	Art dealers -----	328 765	114 061	15 388	3
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	(D)	(D)	(D)	(D)

¹Based on number of employees for pay period including March 12.

²Includes sales from catalog order desks.

³Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics for the State: 1992 and 1987 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
		1992 (number)	1987 (number)	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (\$1,000)	1987 (\$1,000)	Percent change 1987 to 1992	1992 (number)	1987 (number)
591	Drug and proprietary stores -----	144	149	168 620	110 147	53.1	20 370	13 820	47.4	1 349	1 493
591 pt.	Drug stores -----	135	136	164 608	104 666	57.3	19 953	13 333	49.7	1 303	1 422
591 pt.	Proprietary stores -----	9	13	4 012	5 481	-26.8	417	487	-14.4	46	71
59 ex. 591	Miscellaneous retail stores -----	1 168	1 062	703 890	532 417	32.2	93 235	67 864	37.4	5 946	5 593
592	Liquor stores -----	117	118	68 721	61 981	10.9	5 324	4 074	30.7	368	389
593	Used merchandise stores -----	57	50	10 981	6 214	76.7	1 357	969	40.0	144	115
594	Miscellaneous shopping goods stores -----	503	483	164 551	130 479	26.1	24 418	18 207	34.1	2 183	2 153
5941	Sporting goods stores and bicycle shops -----	138	109	57 565	38 639	49.0	7 551	5 106	47.9	660	609
5941 pt.	General line sporting goods stores -----	46	40	26 569	13 015	104.1	3 240	1 565	107.0	277	196
5941 pt.	Specialty line sporting goods stores -----	92	69	30 996	25 624	21.0	4 311	3 541	21.7	383	413
5942	Book stores -----	55	51	21 708	13 118	65.5	3 056	1 695	80.3	286	234
5944	Jewelry stores -----	56	53	18 939	16 641	13.8	3 399	2 588	31.3	255	248
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores ---	254	270	66 339	62 081	6.9	10 412	8 818	18.1	982	1 062
5943	Stationery stores -----	15	13	9 492	9 912	-4.2	2 069	1 728	19.7	122	160
5945	Hobby, toy, and game shops -----	31	47	7 859	10 855	-27.6	1 010	1 230	-17.9	117	149
5946	Camera and photographic supply stores -----	8	15	1 915	5 763	-66.8	260	753	-65.5	25	66
5947	Gift, novelty, and souvenir shops -----	156	141	35 351	25 751	37.3	4 960	3 673	35.0	540	467
5948	Luggage and leather goods stores -----	9	10	3 052	2 255	35.3	625	355	76.1	27	46
5949	Sewing, needlework, and piece goods stores -	35	44	8 670	7 545	14.9	1 488	1 079	37.9	151	174
596	Nonstore retailers -----	128	81	141 245	116 960	20.8	18 357	15 168	21.0	1 044	1 039
5961	Catalog and mail-order houses -----	54	43	104 719	96 702	8.3	11 688	11 716	-2	650	759
5962	Automatic merchandising machine operators ---	14	8	14 380	8 421	70.8	2 824	1 313	115.1	144	84
5963	Direct selling establishments -----	60	30	22 146	11 837	87.1	3 845	2 139	79.8	250	196
598	Fuel dealers -----	129	126	255 407	172 757	47.8	32 245	21 312	51.3	1 365	1 139
5983	Fuel oil dealers -----	84	90	197 530	146 089	35.2	22 280	16 738	33.1	940	871
5984	Liquefied petroleum gas (bottled gas) dealers --	41	29	57 334	25 883	121.5	9 875	4 471	120.9	420	255
5989	Fuel dealers, n.e.c. -----	4	7	543	785	-30.8	90	103	-12.6	5	13
5992	Florists -----	88	68	14 378	10 774	33.5	2 841	2 510	13.2	306	303
5993	Tobacco stores and stands -----	2	6	(D)	3 564	(D)	(D)	241	(D)	AA	25
5994	News dealers and newsstands -----	7	6	843	692	21.8	132	165	-20.0	27	21
5995	Optical goods stores -----	29	37	9 074	6 185	46.7	2 292	1 419	61.5	116	84
5999	Miscellaneous retail stores, n.e.c. -----	108	87	(D)	22 811	(D)	(D)	3 799	(D)	EE	325
5999 pt.	Pet shops -----	18	14	6 718	2 694	149.4	983	449	118.9	107	66
5999 pt.	Art dealers -----	17	14	5 589	3 675	52.1	754	554	36.1	49	31
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	73	59	(D)	16 442	(D)	(D)	2 796	(D)	CC	228

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 4. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see

	Geographic area	Estab-lish-ments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Kind-of-business groups					
							Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
							Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)
1	Vermont -----	5 164	4 734 763	563 500	131 506	45 895	320	360 344	138	327 161	784	1 118 914
2	Addison County -----	224	223 295	25 243	5 597	1 845	15	18 656	9	13 212	36	55 859
3	Vergennes -----	38	35 076	3 722	815	273	3	3 187	1	(D)	6	12 200
4	Balance of county -----	186	188 219	21 521	4 782	1 572	12	15 469	8	(D)	30	43 659
5	Bennington County -----	418	399 684	47 782	11 042	3 687	20	26 220	13	27 871	50	77 517
6	Bennington town -----	188	198 941	23 006	5 143	1 850	9	10 988	6	23 791	22	48 097
7	Balance of county -----	230	200 743	24 776	5 899	1 837	11	15 232	7	4 080	28	29 420
8	Caledonia County -----	232	198 684	21 930	5 001	1 901	16	(D)	13	19 392	37	50 554
9	Chittenden County -----	1 189	1 351 442	169 955	38 492	13 685	65	85 816	18	115 292	154	293 921
10	Burlington -----	391	336 743	50 345	11 669	4 456	13	14 828	8	63 674	49	59 378
11	Colchester town -----	73	64 690	8 849	1 875	697	8	8 330	—	—	13	19 064
12	Essex Junction -----	119	134 866	15 430	3 600	1 282	10	11 547	2	(D)	11	47 352
13	South Burlington -----	276	528 731	58 105	13 003	4 371	8	15 513	5	(D)	27	95 125
14	Winooski -----	78	48 877	7 106	1 619	720	5	1 365	—	—	15	16 013
15	Balance of county -----	252	237 535	30 120	6 726	2 159	21	34 233	3	(D)	39	56 989
16	Essex County -----	27	11 188	1 098	253	121	1	(D)	—	—	6	3 739
17	Franklin County -----	315	315 146	29 246	6 825	2 503	19	24 526	8	18 140	63	82 885
18	St. Albans -----	155	200 198	18 764	4 474	1 545	7	10 121	5	16 808	21	40 591
19	Balance of county -----	160	114 948	10 482	2 351	958	12	14 405	3	1 332	42	42 294
20	Grand Isle County -----	45	18 704	1 557	322	161	4	(D)	2	(D)	9	5 358
21	Lamoille County -----	241	166 952	23 055	5 594	1 956	19	18 148	7	10 537	39	50 293
22	Orange County -----	160	121 125	14 317	3 328	1 208	13	23 513	11	(D)	30	29 861
23	Orleans County -----	205	185 683	17 297	3 972	1 451	13	22 749	10	15 246	47	54 659
24	Newport -----	85	81 074	8 483	1 859	705	5	6 570	3	(D)	11	22 730
25	Balance of county -----	120	104 609	8 814	2 113	746	8	16 179	7	(D)	36	31 929
26	Rutland County -----	635	512 927	61 389	15 037	5 263	37	33 860	14	38 445	102	122 239
27	Rutland -----	329	289 748	36 176	8 402	2 873	14	21 889	5	(D)	34	50 191
28	Balance of county -----	306	223 179	25 213	6 635	2 390	23	11 971	9	(D)	68	72 048
29	Washington County -----	519	484 422	56 593	13 417	4 527	39	34 123	12	30 084	81	119 673
30	Barre -----	142	158 150	17 611	4 186	1 440	9	10 505	4	(D)	18	38 074
31	Montpelier -----	127	119 441	14 528	3 287	1 119	10	11 827	2	(D)	14	22 984
32	Balance of county -----	250	206 831	24 454	5 944	1 968	20	11 791	6	(D)	49	58 615
33	Windham County -----	482	377 712	49 509	12 276	4 162	28	26 518	8	17 929	59	90 845
34	Bellows Falls -----	46	46 252	5 483	1 413	414	2	(D)	1	(D)	4	(D)
35	Brattleboro town -----	221	220 129	27 937	6 488	2 128	14	10 913	2	(D)	21	46 011
36	Balance of county -----	215	111 331	16 089	4 375	1 620	12	(D)	5	(D)	34	(D)
37	Windsor County -----	472	367 799	44 529	10 350	3 425	31	29 735	13	17 269	71	81 511

appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups — Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	Number	Sales (\$1,000)	
292	886 845	327	342 598	405	233 281	331	150 790	1 255	442 320	144	168 620	1 168	703 890	1
12	48 796	16	27 451	11	6 131	10	1 956	51	14 656	7	9 356	57	27 222	2
1	(D)	2	(D)	—	—	2	(D)	13	1 820	2	(D)	8	5 356	3
11	(D)	14	(D)	11	6 131	8	(D)	38	12 836	5	(D)	49	21 866	4
18	52 971	18	18 989	65	49 380	26	12 160	91	36 378	10	13 409	107	84 789	5
11	38 937	12	11 711	19	7 344	11	5 785	43	17 562	6	9 306	49	25 420	6
7	14 034	6	7 278	46	42 036	15	6 375	48	18 816	4	4 103	58	59 369	7
15	34 434	16	12 148	16	10 071	15	6 593	47	13 994	6	8 295	51	(D)	8
56	260 800	68	70 057	136	95 864	100	66 271	276	143 493	32	39 832	284	180 096	9
10	19 950	16	12 925	57	33 423	27	13 265	103	51 398	11	13 736	97	54 166	10
6	4 564	7	4 962	1	(D)	3	(D)	17	8 542	2	(D)	16	14 594	11
4	(D)	8	6 312	18	7 452	7	4 718	25	10 452	3	7 536	31	15 759	12
21	193 385	16	20 743	43	48 230	33	26 915	60	43 609	3	4 862	60	(D)	13
—	—	5	7 622	9	2 810	4	642	16	8 662	6	3 567	18	8 196	14
15	(D)	16	17 493	8	(D)	26	(D)	55	20 830	7	(D)	62	(D)	15
1	(D)	4	2 661	—	—	—	—	10	1 876	—	—	5	(D)	16
32	61 820	17	21 079	21	9 523	18	6 759	78	18 694	10	12 948	49	58 772	17
19	43 997	7	8 508	19	(D)	12	6 018	35	10 188	4	8 723	26	(D)	18
13	17 823	10	12 571	2	(D)	6	741	43	8 506	6	4 225	23	(D)	19
2	(D)	6	5 661	—	—	—	—	10	1 297	1	(D)	11	(D)	20
8	(D)	13	12 852	11	5 343	12	4 045	66	23 202	5	7 254	61	(D)	21
11	11 747	11	15 322	5	1 219	9	2 408	36	9 210	7	7 117	27	(D)	22
11	34 315	15	13 315	8	1 642	10	2 378	42	12 851	8	9 091	41	19 437	23
6	25 147	4	2 852	4	792	5	779	24	7 542	4	5 231	19	(D)	24
5	9 168	11	10 463	4	850	5	1 599	18	5 309	4	3 860	22	(D)	25
47	106 117	33	31 591	39	15 698	43	15 997	163	49 487	19	22 910	138	76 583	26
18	61 982	17	22 625	31	13 000	35	12 964	88	28 173	12	16 402	75	(D)	27
29	44 135	16	8 966	8	2 698	8	3 033	75	21 314	7	6 508	63	(D)	28
36	112 417	37	34 349	38	17 332	35	14 223	110	36 097	14	16 880	117	69 244	29
8	31 450	12	10 016	13	5 415	14	7 820	29	10 399	5	8 331	30	(D)	30
11	34 113	8	11 405	11	2 902	7	1 172	30	10 988	2	(D)	32	20 405	31
17	46 854	17	12 928	14	9 015	14	5 231	51	14 710	7	(D)	55	(D)	32
15	59 732	39	43 370	32	14 909	29	11 780	144	44 564	14	14 686	114	53 379	33
2	(D)	8	6 270	2	(D)	1	(D)	14	2 362	3	(D)	9	11 025	34
8	(D)	15	26 097	21	12 200	16	7 167	61	21 614	6	8 426	57	(D)	35
5	1 186	16	11 003	9	(D)	12	(D)	69	20 588	5	(D)	48	(D)	36
28	91 818	34	33 753	23	6 169	24	6 220	131	36 521	11	(D)	106	(D)	37

Table 5. Summary Statistics for Places With 350 Establishments or More: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
BURLINGTON						
	Retail trade	391	336 743	50 345	11 669	4 456
52	Building materials and garden supplies stores	13	14 828	2 533	662	138
521, 3	Building materials and supply stores	8	12 602	2 097	560	107
525	Hardware stores	3	(D)	(D)	(D)	BB
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	8	63 674	6 139	1 504	512
531	Department stores (incl. leased depts.) ^{1 2}	3	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	3	(D)	(D)	(D)	EE
533	Variety stores	3	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	2	(D)	(D)	(D)	BB
54	Food stores	49	59 378	5 281	1 216	528
541	Grocery stores	36	53 128	4 162	987	421
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	AA
546	Retail bakeries	8	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	4	(D)	(D)	(D)	BB
55 ex. 554	Automotive dealers	10	19 950	2 339	517	100
551	New and used car dealers	2	(D)	(D)	(D)	BB
552	Used car dealers	1	(D)	(D)	(D)	AA
553	Auto and home supply stores	4	3 575	940	233	43
555, 6, 7, 9	Miscellaneous automotive dealers	3	(D)	(D)	(D)	AA
554	Gasoline service stations	16	12 925	1 035	232	68
56	Apparel and accessory stores	57	33 423	4 092	920	425
561	Men's and boys' clothing and accessory stores	5	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores	28	14 428	1 805	416	200
562	Women's clothing stores	21	11 493	1 391	336	146
563	Women's accessory and specialty stores	7	2 935	414	80	54
565	Family clothing stores	12	10 522	1 083	219	115
566	Shoe stores	10	5 472	786	178	59
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	27	13 265	2 374	545	143
5712	Furniture stores	9	3 612	728	190	49
5713, 4, 9	Home furnishings stores	5	(D)	(D)	(D)	BB
572	Household appliance stores	2	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	11	5 949	985	198	55
58	Eating and drinking places	103	51 398	15 392	3 385	1 744
5812	Eating places	88	45 765	14 072	3 047	1 523
5812 pt.	Restaurants	41	22 200	7 686	1 562	738
5812 pt.	Cafeterias	—	—	—	—	—
5812 pt.	Refreshment places	33	(D)	(D)	(D)	EE
5812 pt.	Other eating places	14	(D)	(D)	(D)	EE
5813	Drinking places	15	5 633	1 320	338	221
591	Drug and proprietary stores	11	13 736	1 890	416	108
59 ex. 591	Miscellaneous retail stores	97	54 166	9 270	2 272	690
592	Liquor stores	6	3 297	266	67	32
593	Used merchandise stores	4	708	102	22	14
594	Miscellaneous shopping goods stores	49	22 943	3 847	893	300
5941	Sporting goods stores and bicycle shops	8	6 924	1 077	200	75
5942	Book stores	7	4 928	634	174	62
5944	Jewelry stores	10	5 556	1 197	275	79
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	24	5 535	939	244	84
596	Nonstore retailers	9	(D)	(D)	(D)	CC
598	Fuel dealers	7	3 604	384	89	23
5992	Florists	5	1 144	355	87	32
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	8	2 171	544	129	25
5999	Miscellaneous retail stores, n.e.c.	7	(D)	(D)	(D)	BB

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
BENNINGTON COUNTY						
	Retail trade	418	399 684	47 782	11 042	3 687
52	Building materials and garden supplies stores	20	26 220	3 050	745	149
521, 3	Building materials and supply stores	9	22 829	2 785	675	126
525	Hardware stores	6	1 939	212	57	17
526	Retail nurseries, lawn and garden supply stores	4	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	1	(D)	(D)	(D)	AA
53	General merchandise stores	13	27 871	3 021	664	278
531	Department stores (incl. leased depts.) ^{1 2}	3	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	3	(D)	(D)	(D)	CC
533	Variety stores	3	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	7	2 567	228	50	22
54	Food stores	50	77 517	7 350	1 608	578
541	Grocery stores	43	75 851	7 009	1 549	550
542	Meat and fish (seafood) markets	—	—	—	—	—
546	Retail bakeries	3	587	203	31	16
543, 4, 5, 9	Other food stores	4	1 079	138	28	12
55 ex. 554	Automotive dealers	18	52 971	4 160	881	199
551	New and used car dealers	11	48 792	3 729	786	170
552	Used car dealers	1	(D)	(D)	(D)	AA
553	Auto and home supply stores	4	(D)	(D)	(D)	AA
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	AA
554	Gasoline service stations	18	18 989	1 300	310	91
56	Apparel and accessory stores	65	49 380	4 958	1 213	407
561	Men's and boys' clothing and accessory stores	8	7 533	557	148	47
562, 3	Women's clothing and specialty stores	23	16 731	1 905	468	178
562	Women's clothing stores	20	(D)	(D)	(D)	CC
563	Women's accessory and specialty stores	3	(D)	(D)	(D)	AA
565	Family clothing stores	15	14 163	1 453	362	112
566	Shoe stores	16	10 117	920	209	62
564, 9	Other apparel and accessory stores	3	836	123	26	8
57	Furniture and home furnishings stores	26	12 160	1 681	391	105
5712	Furniture stores	7	5 304	777	185	41
5713, 4, 9	Home furnishings stores	10	3 633	507	107	30
572	Household appliance stores	3	1 376	233	61	16
573	Radio, television, computer, and music stores	6	1 847	164	38	18
58	Eating and drinking places	91	36 378	10 065	2 385	1 166
5812	Eating places	89	(D)	(D)	(D)	GG
5812 pt.	Restaurants	60	24 139	7 121	1 757	812
5812 pt.	Cafeterias	1	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	21	9 725	2 247	485	285
5812 pt.	Other eating places	7	(D)	(D)	(D)	BB
5813	Drinking places	2	(D)	(D)	(D)	AA
591	Drug and proprietary stores	10	13 409	1 325	309	86
59 ex. 591	Miscellaneous retail stores	107	84 789	10 872	2 536	628
592	Liquor stores	9	6 315	514	126	31
593	Used merchandise stores	7	1 413	173	38	17
594	Miscellaneous shopping goods stores	52	15 544	2 153	520	186
5941	Sporting goods stores and bicycle shops	11	3 379	439	127	38
5942	Book stores	4	(D)	(D)	(D)	BB
5944	Jewelry stores	7	(D)	(D)	(D)	AA
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	30	6 995	920	215	90
596	Nonstore retailers	6	(D)	(D)	(D)	CC
598	Fuel dealers	12	22 224	3 457	733	138
5992	Florists	6	630	149	30	15
5993	Tobacco stores and stands	2	(D)	(D)	(D)	AA
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	2	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	11	(D)	(D)	(D)	BB

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
CHITTENDEN COUNTY						
	Retail trade	1 189	1 351 442	169 955	38 492	13 685
52	Building materials and garden supplies stores	65	85 816	10 928	2 477	547
521, 3	Building materials and supply stores	33	63 142	7 480	1 683	333
525	Hardware stores	19	14 359	2 235	553	159
526	Retail nurseries, lawn and garden supply stores	9	4 626	684	119	35
527	Manufactured (mobile) home dealers	4	3 689	529	122	20
53	General merchandise stores	18	115 292	10 810	2 470	889
531	Department stores (incl. leased depts.) ^{1 2}	7	84 875	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	7	82 717	8 006	1 793	660
533	Variety stores	7	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	BB
54	Food stores	154	293 921	26 965	6 104	2 389
541	Grocery stores	113	278 825	23 830	5 446	2 079
542	Meat and fish (seafood) markets	5	4 199	422	69	31
546	Retail bakeries	24	6 522	1 974	409	210
543, 4, 5, 9	Other food stores	12	4 375	739	180	69
55 ex. 554	Automotive dealers	56	260 800	22 570	4 882	854
551	New and used car dealers	21	230 357	18 237	3 987	659
552	Used car dealers	7	4 173	619	145	34
553	Auto and home supply stores	16	10 508	2 132	460	103
555, 6, 7, 9	Miscellaneous automotive dealers	12	15 762	1 582	290	58
554	Gasoline service stations	68	70 057	4 903	1 158	386
56	Apparel and accessory stores	136	95 864	9 890	2 264	1 080
561	Men's and boys' clothing and accessory stores	13	5 186	725	173	76
562, 3	Women's clothing and specialty stores	67	35 688	4 026	929	501
562	Women's clothing stores	57	32 144	3 521	827	436
563	Women's accessory and specialty stores	10	3 544	505	102	65
565	Family clothing stores	19	32 442	2 668	585	268
566	Shoe stores	29	18 493	2 080	476	179
564, 9	Other apparel and accessory stores	8	4 055	391	101	56
57	Furniture and home furnishings stores	100	66 271	8 862	2 078	573
5712	Furniture stores	29	21 750	3 262	794	205
5713, 4, 9	Home furnishings stores	31	17 790	2 275	525	162
572	Household appliance stores	8	5 080	830	196	45
573	Radio, television, computer, and music stores	32	21 651	2 495	563	161
58	Eating and drinking places	276	143 493	42 580	9 548	4 852
5812	Eating places	247	134 723	40 513	9 040	4 548
5812 pt.	Restaurants	118	70 477	22 910	5 070	2 451
5812 pt.	Cafeterias	1	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	95	41 664	10 925	2 274	1 365
5812 pt.	Other eating places	33	(D)	(D)	(D)	FF
5813	Drinking places	29	8 770	2 067	508	304
591	Drug and proprietary stores	32	39 832	5 616	1 240	342
59 ex. 591	Miscellaneous retail stores	284	180 096	26 831	6 271	1 773
592	Liquor stores	23	16 457	1 340	316	102
593	Used merchandise stores	10	1 320	231	51	29
594	Miscellaneous shopping goods stores	124	53 922	8 400	1 882	673
5941	Sporting goods stores and bicycle shops	28	17 738	2 451	466	159
5942	Book stores	16	8 299	1 074	271	115
5944	Jewelry stores	17	8 112	1 599	373	121
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	63	19 773	3 276	772	278
596	Nonstore retailers	39	61 800	9 097	2 201	518
598	Fuel dealers	19	24 797	2 999	757	128
5992	Florists	18	3 495	912	216	89
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	16	5 426	1 339	312	76
5999	Miscellaneous retail stores, n.e.c.	33	(D)	(D)	(D)	CC

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
RUTLAND COUNTY						
	Retail trade	635	512 927	61 389	15 037	5 263
52	Building materials and garden supplies stores	37	33 860	4 531	958	211
521, 3	Building materials and supply stores	18	26 826	3 681	760	149
525	Hardware stores	10	4 722	662	156	49
526	Retail nurseries, lawn and garden supply stores	7	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	2	(D)	(D)	(D)	AA
53	General merchandise stores	14	38 445	3 883	903	380
531	Department stores (incl. leased depts.) ^{1 2}	4	39 955	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	4	34 053	3 401	797	338
533	Variety stores	6	2 459	330	73	25
539	Miscellaneous general merchandise stores	4	1 933	152	33	17
54	Food stores	102	122 239	11 397	2 779	1 118
541	Grocery stores	85	119 418	11 009	2 700	1 073
542	Meat and fish (seafood) markets	3	1 270	102	23	8
546	Retail bakeries	11	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	3	(D)	(D)	(D)	AA
55 ex. 554	Automotive dealers	47	106 117	8 464	1 983	382
551	New and used car dealers	13	81 299	5 485	1 302	235
552	Used car dealers	19	13 844	1 442	343	58
553	Auto and home supply stores	10	7 141	1 176	263	64
555, 6, 7, 9	Miscellaneous automotive dealers	5	3 833	361	75	25
554	Gasoline service stations	33	31 591	1 958	435	167
56	Apparel and accessory stores	39	15 698	1 987	463	171
561	Men's and boys' clothing and accessory stores	4	1 250	226	50	14
562, 3	Women's clothing and specialty stores	14	4 837	662	160	70
562	Women's clothing stores	12	(D)	(D)	(D)	BB
563	Women's accessory and specialty stores	2	(D)	(D)	(D)	AA
565	Family clothing stores	5	3 261	407	84	28
566	Shoe stores	11	5 551	566	138	48
564, 9	Other apparel and accessory stores	5	799	126	31	11
57	Furniture and home furnishings stores	43	15 997	2 178	528	155
5712	Furniture stores	12	6 761	1 129	289	64
5713, 4, 9	Home furnishings stores	9	1 851	191	37	15
572	Household appliance stores	6	3 142	305	69	23
573	Radio, television, computer, and music stores	16	4 243	553	133	53
58	Eating and drinking places	163	49 487	13 290	3 532	1 769
5812	Eating places	138	45 131	12 317	3 078	1 595
5812 pt.	Restaurants	75	23 810	6 901	1 856	850
5812 pt.	Cafeterias	1	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	51	17 070	4 159	937	575
5812 pt.	Other eating places	11	(D)	(D)	(D)	CC
5813	Drinking places	25	4 356	973	454	174
591	Drug and proprietary stores	19	22 910	2 716	783	194
59 ex. 591	Miscellaneous retail stores	138	76 583	10 985	2 673	716
592	Liquor stores	11	8 420	547	146	42
593	Used merchandise stores	5	828	88	19	12
594	Miscellaneous shopping goods stores	65	22 797	3 376	912	345
5941	Sporting goods stores and bicycle shops	18	10 426	1 449	462	147
5942	Book stores	6	1 357	118	28	14
5944	Jewelry stores	5	2 625	473	120	31
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	36	8 389	1 336	302	153
596	Nonstore retailers	13	6 731	1 045	267	60
598	Fuel dealers	17	29 044	4 064	981	148
5992	Florists	10	2 062	500	117	48
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	3	1 021	327	76	14
5999	Miscellaneous retail stores, n.e.c.	14	5 680	1 038	155	47

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

VERMONT VT-19

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WASHINGTON COUNTY						
	Retail trade	519	484 422	56 593	13 417	4 527
52	Building materials and garden supplies stores	39	34 123	3 984	890	224
521, 3	Building materials and supply stores	16	19 760	2 185	478	107
525	Hardware stores	17	10 610	1 300	329	88
526	Retail nurseries, lawn and garden supply stores	5	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	1	(D)	(D)	(D)	AA
53	General merchandise stores	12	30 084	2 652	601	224
531	Department stores (incl. leased depts.) ^{1 2}	3	27 638	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	3	25 884	2 107	479	162
533	Variety stores	3	2 069	295	69	26
539	Miscellaneous general merchandise stores	6	2 131	250	53	36
54	Food stores	81	119 673	10 669	2 490	957
541	Grocery stores	69	117 663	10 215	2 386	919
542	Meat and fish (seafood) markets	—	—	—	—	—
546	Retail bakeries	7	1 285	357	83	30
543, 4, 5, 9	Other food stores	5	725	97	21	8
55 ex. 554	Automotive dealers	36	112 417	9 537	2 183	401
551	New and used car dealers	14	96 518	7 386	1 672	306
552	Used car dealers	10	5 544	455	100	24
553	Auto and home supply stores	7	4 428	970	272	42
555, 6, 7, 9	Miscellaneous automotive dealers	5	5 927	726	139	29
554	Gasoline service stations	37	34 349	2 761	649	253
56	Apparel and accessory stores	38	17 332	1 935	439	203
561	Men's and boys' clothing and accessory stores	6	2 083	283	72	24
562, 3	Women's clothing and specialty stores	12	4 995	570	135	68
562	Women's clothing stores	11	(D)	(D)	(D)	BB
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	AA
565	Family clothing stores	5	(D)	(D)	(D)	BB
566	Shoe stores	8	2 994	291	59	30
564, 9	Other apparel and accessory stores	7	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	35	14 223	2 246	520	149
5712	Furniture stores	10	4 156	708	171	44
5713, 4, 9	Home furnishings stores	13	3 600	470	114	43
572	Household appliance stores	6	3 079	581	125	27
573	Radio, television, computer, and music stores	6	3 388	487	110	35
58	Eating and drinking places	110	36 097	10 934	2 680	1 402
5812	Eating places	97	33 895	10 475	2 579	1 329
5812 pt.	Restaurants	54	18 333	6 417	1 651	757
5812 pt.	Cafeterias	2	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	32	10 957	2 589	606	381
5812 pt.	Other eating places	9	(D)	(D)	(D)	CC
5813	Drinking places	13	2 202	459	101	73
591	Drug and proprietary stores	14	16 880	1 789	435	132
59 ex. 591	Miscellaneous retail stores	117	69 244	10 086	2 530	582
592	Liquor stores	8	4 515	439	109	22
593	Used merchandise stores	6	666	146	39	15
594	Miscellaneous shopping goods stores	52	17 925	2 583	727	229
5941	Sporting goods stores and bicycle shops	17	7 820	1 041	416	96
5942	Book stores	7	2 409	392	85	29
5944	Jewelry stores	7	1 251	281	60	25
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	21	6 445	869	166	79
596	Nonstore retailers	13	11 145	1 547	377	76
598	Fuel dealers	19	30 833	4 665	1 110	172
5992	Florists	9	1 344	277	62	37
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	2	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	6	1 832	187	51	21

See footnotes at end of table.

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WINDHAM COUNTY						
	Retail trade	482	377 712	49 509	12 276	4 162
52	Building materials and garden supplies stores	28	26 518	3 561	850	187
521, 3	Building materials and supply stores	14	19 976	2 551	591	115
525	Hardware stores	11	5 811	908	238	66
526	Retail nurseries, lawn and garden supply stores	3	731	102	21	6
527	Manufactured (mobile) home dealers	—	—	—	—	—
53	General merchandise stores	8	17 929	1 827	408	161
531	Department stores (incl. leased depts.) ^{1 2}	2	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	2	(D)	(D)	(D)	CC
533	Variety stores	2	(D)	(D)	(D)	BB
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	AA
54	Food stores	59	90 845	9 272	2 383	820
541	Grocery stores	48	88 563	8 870	2 299	776
542	Meat and fish (seafood) markets	—	—	—	—	—
546	Retail bakeries	5	1 364	306	77	39
543, 4, 5, 9	Other food stores	6	918	96	7	5
55 ex. 554	Automotive dealers	15	59 732	4 582	1 020	188
551	New and used car dealers	6	54 657	3 830	874	156
552	Used car dealers	2	(D)	(D)	(D)	AA
553	Auto and home supply stores	5	2 917	546	125	22
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	AA
554	Gasoline service stations	39	43 370	3 507	808	246
56	Apparel and accessory stores	32	14 909	2 473	600	195
561	Men's and boys' clothing and accessory stores	2	(D)	(D)	(D)	BB
562, 3	Women's clothing and specialty stores	11	3 928	862	207	68
562	Women's clothing stores	7	(D)	(D)	(D)	BB
563	Women's accessory and specialty stores	4	(D)	(D)	(D)	BB
565	Family clothing stores	6	5 434	977	236	68
566	Shoe stores	8	2 168	259	64	21
564, 9	Other apparel and accessory stores	5	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	29	11 780	1 880	453	117
5712	Furniture stores	7	4 973	838	211	46
5713, 4, 9	Home furnishings stores	13	3 596	591	123	37
572	Household appliance stores	1	(D)	(D)	(D)	AA
573	Radio, television, computer, and music stores	8	(D)	(D)	(D)	BB
58	Eating and drinking places	144	44 564	12 626	3 336	1 637
5812	Eating places	137	43 663	12 410	3 293	1 615
5812 pt.	Restaurants	87	27 780	8 724	2 322	1 098
5812 pt.	Cafeterias	—	—	—	—	—
5812 pt.	Refreshment places	31	10 343	2 454	515	311
5812 pt.	Other eating places	19	5 540	1 232	456	206
5813	Drinking places	7	901	216	43	22
591	Drug and proprietary stores	14	14 686	1 552	406	110
59 ex. 591	Miscellaneous retail stores	114	53 379	8 229	2 012	501
592	Liquor stores	9	3 709	315	77	18
593	Used merchandise stores	5	897	53	8	5
594	Miscellaneous shopping goods stores	56	16 784	2 817	700	230
5941	Sporting goods stores and bicycle shops	18	5 864	794	227	68
5942	Book stores	4	934	185	49	18
5944	Jewelry stores	5	722	167	35	12
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	29	9 264	1 671	389	132
596	Nonstore retailers	13	7 580	917	238	55
598	Fuel dealers	8	20 343	3 367	787	128
5992	Florists	10	1 247	200	57	25
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	1	(D)	(D)	(D)	AA
5995	Optical goods stores	1	(D)	(D)	(D)	AA
5999	Miscellaneous retail stores, n.e.c.	11	(D)	(D)	(D)	BB

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

Table 6. Summary Statistics for Counties With 350 Establishments or More: 1992 — Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
WINDSOR COUNTY						
	Retail trade	472	367 799	44 529	10 350	3 425
52	Building materials and garden supplies stores	31	29 735	3 623	793	175
521, 3	Building materials and supply stores	15	22 505	2 560	545	106
525	Hardware stores	10	(D)	(D)	(D)	BB
526	Retail nurseries, lawn and garden supply stores	3	(D)	(D)	(D)	AA
527	Manufactured (mobile) home dealers	3	(D)	(D)	(D)	AA
53	General merchandise stores	13	17 269	2 258	475	187
531	Department stores (incl. leased depts.) ^{1 2}	1	(D)	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	1	(D)	(D)	(D)	BB
533	Variety stores	1	(D)	(D)	(D)	AA
539	Miscellaneous general merchandise stores	11	(D)	(D)	(D)	CC
54	Food stores	71	81 511	6 949	1 632	590
541	Grocery stores	58	79 333	6 623	1 562	543
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	AA
546	Retail bakeries	6	(D)	(D)	(D)	BB
543, 4, 5, 9	Other food stores	5	991	94	7	7
55 ex. 554	Automotive dealers	28	91 818	8 146	1 819	346
551	New and used car dealers	13	80 580	6 914	1 552	275
552	Used car dealers	6	4 663	535	122	32
553	Auto and home supply stores	8	(D)	(D)	(D)	BB
555, 6, 7, 9	Miscellaneous automotive dealers	1	(D)	(D)	(D)	AA
554	Gasoline service stations	34	33 753	2 390	597	208
56	Apparel and accessory stores	23	6 169	860	182	71
561	Men's and boys' clothing and accessory stores	5	763	151	31	11
562, 3	Women's clothing and specialty stores	10	3 018	431	95	41
562	Women's clothing stores	9	(D)	(D)	(D)	BB
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	AA
565	Family clothing stores	3	(D)	(D)	(D)	AA
566	Shoe stores	3	1 076	62	3	1
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	AA
57	Furniture and home furnishings stores	24	6 220	1 057	249	79
5712	Furniture stores	7	1 600	216	51	12
5713, 4, 9	Home furnishings stores	12	3 055	488	118	50
572	Household appliance stores	—	—	—	—	—
573	Radio, television, computer, and music stores	5	1 565	353	80	17
58	Eating and drinking places	131	36 521	10 592	2 447	1 221
5812	Eating places	121	35 040	10 235	2 377	1 195
5812 pt.	Restaurants	85	26 890	7 892	1 833	936
5812 pt.	Cafeterias	1	(D)	(D)	(D)	BB
5812 pt.	Refreshment places	30	6 515	1 849	439	215
5812 pt.	Other eating places	5	(D)	(D)	(D)	BB
5813	Drinking places	10	1 481	357	70	26
591	Drug and proprietary stores	11	(D)	(D)	(D)	BB
59 ex. 591	Miscellaneous retail stores	106	(D)	(D)	(D)	EE
592	Liquor stores	13	4 679	356	83	25
593	Used merchandise stores	10	3 815	373	73	30
594	Miscellaneous shopping goods stores	43	11 189	1 704	433	171
5941	Sporting goods stores and bicycle shops	11	2 794	417	125	49
5942	Book stores	7	1 225	171	39	17
5944	Jewelry stores	4	1 923	297	76	18
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	21	5 247	819	193	87
596	Nonstore retailers	6	(D)	(D)	(D)	BB
598	Fuel dealers	14	25 660	3 846	991	159
5992	Florists	10	2 825	321	82	30
5993	Tobacco stores and stands	—	—	—	—	—
5994	News dealers and newsstands	—	—	—	—	—
5995	Optical goods stores	—	—	—	—	—
5999	Miscellaneous retail stores, n.e.c.	10	(D)	(D)	(D)	BB

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 7. Summary Statistics for Metropolitan Areas: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Geographic area and kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
BURLINGTON, VT MSA						
	Retail trade	1 414	1 604 602	193 379	44 001	15 685
52	Building materials and garden supplies stores	78	102 621	12 600	2 842	628
521, 3	Building materials and supply stores	38	76 575	8 715	1 960	379
525	Hardware stores	26	18 205	2 719	671	192
526	Retail nurseries, lawn and garden supply stores	11	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	3	(D)	(D)	(D)	AA
53	General merchandise stores	23	132 108	12 438	2 864	1 043
531	Department stores (incl. leased depts.) ^{1 2}	8	95 334	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	8	92 678	8 727	1 970	727
533	Variety stores	11	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	BB
54	Food stores	190	353 898	31 553	7 199	2 837
541	Grocery stores	143	337 739	28 347	6 519	2 512
542	Meat and fish (seafood) markets	6	4 249	428	71	33
546	Retail bakeries	28	6 894	2 025	422	221
543, 4, 5, 9	Other food stores	13	5 016	753	187	71
55 ex. 554	Automotive dealers	81	310 403	26 219	5 691	1 019
551	New and used car dealers	31	273 356	21 289	4 668	789
552	Used car dealers	13	7 584	1 076	251	56
553	Auto and home supply stores	20	11 017	2 063	442	106
555, 6, 7, 9	Miscellaneous automotive dealers	17	18 446	1 791	330	68
554	Gasoline service stations	81	87 326	6 369	1 501	520
56	Apparel and accessory stores	156	105 202	10 763	2 496	1 187
561	Men's and boys' clothing and accessory stores	16	5 677	806	192	84
562, 3	Women's clothing and specialty stores	72	37 904	4 229	982	530
562	Women's clothing stores	62	34 360	3 724	880	465
563	Women's accessory and specialty stores	10	3 544	505	102	65
565	Family clothing stores	24	37 317	3 084	696	310
566	Shoe stores	34	19 963	2 231	518	202
564, 9	Other apparel and accessory stores	10	4 341	413	108	61
57	Furniture and home furnishings stores	115	72 605	10 117	2 373	653
5712	Furniture stores	34	23 493	3 505	862	230
5713, 4, 9	Home furnishings stores	35	19 177	2 558	583	177
572	Household appliance stores	10	7 140	1 444	341	76
573	Radio, television, computer, and music stores	36	22 795	2 610	587	170
58	Eating and drinking places	331	157 213	45 613	10 259	5 327
5812	Eating places	295	147 424	43 371	9 714	4 996
5812 pt.	Restaurants	143	76 956	24 403	5 422	2 682
5812 pt.	Cafeterias	1	(D)	(D)	(D)	AA
5812 pt.	Refreshment places	114	47 723	12 247	2 591	1 575
5812 pt.	Other eating places	37	(D)	(D)	(D)	FF
5813	Drinking places	36	9 789	2 242	545	331
591	Drug and proprietary stores	40	50 963	6 946	1 537	440
59 ex. 591	Miscellaneous retail stores	319	232 263	30 761	7 239	2 031
592	Liquor stores	27	18 313	1 472	344	110
593	Used merchandise stores	11	1 411	245	53	33
594	Miscellaneous shopping goods stores	139	59 124	8 925	2 014	733
5941	Sporting goods stores and bicycle shops	33	19 391	2 604	515	180
5942	Book stores	17	8 546	1 115	281	118
5944	Jewelry stores	18	8 962	1 697	399	127
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	71	22 225	3 509	819	308
596	Nonstore retailers	40	63 000	9 121	2 213	522
598	Fuel dealers	23	66 946	6 005	1 498	284
5992	Florists	23	4 006	981	233	100
5993	Tobacco stores and stands	-	-	-	-	-
5994	News dealers and newsstands	2	(D)	(D)	(D)	AA
5995	Optical goods stores	17	5 513	1 351	315	77
5999	Miscellaneous retail stores, n.e.c.	37	(D)	(D)	(D)	CC

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
	Retail trade	3 750	3 130 161	370 121	87 505	30 210
52	Building materials and garden supplies stores	242	257 723	30 331	6 914	1 546
521, 3	Building materials and supply stores	110	186 511	21 479	4 879	953
521	Lumber and other building materials dealers	82	174 696	19 791	4 510	860
523	Paint, glass, and wallpaper stores	28	11 815	1 688	369	93
525	Hardware stores	91	48 296	6 589	1 602	469
526	Retail nurseries, lawn and garden supply stores	27	(D)	(D)	(D)	BB
527	Manufactured (mobile) home dealers	14	(D)	(D)	(D)	BB
53	General merchandise stores	115	195 053	19 057	4 296	1 778
531	Department stores (incl. leased depts.) ^{1 2}	18	156 546	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.) ¹	18	140 246	12 457	2 865	1 168
533	Variety stores	24	(D)	(D)	(D)	CC
539	Miscellaneous general merchandise stores	73	(D)	(D)	(D)	EE
54	Food stores	594	765 016	69 207	16 250	6 115
541	Grocery stores	508	747 625	66 140	15 608	5 785
542	Meat and fish (seafood) markets	9	2 971	246	57	20
546	Retail bakeries	45	7 702	2 010	437	226
543, 4, 5, 9	Other food stores	32	6 718	811	148	84
543	Fruit and vegetable markets	6	(D)	(D)	(D)	AA
544	Candy, nut, and confectionery stores	5	(D)	(D)	(D)	AA
545	Dairy products stores	5	(D)	(D)	(D)	AA
549	Miscellaneous food stores	16	3 794	522	119	60
55 ex. 554	Automotive dealers	211	576 442	48 455	10 744	2 073
551	New and used car dealers	75	487 109	37 347	8 242	1 502
552	Used car dealers	52	34 803	3 258	755	165
553	Auto and home supply stores	61	33 790	5 887	1 399	300
553 pt.	Auto parts, tires, and accessories stores	56	31 996	5 606	1 344	286
553 pt.	Home and auto supply stores	5	1 794	281	55	14
555, 6, 7, 9	Miscellaneous automotive dealers	23	20 740	1 963	348	106
555	Boat dealers	6	4 311	402	74	27
556	Recreational vehicle dealers	7	(D)	(D)	(D)	BB
557	Motorcycle dealers	5	(D)	(D)	(D)	BB
559	Automotive dealers, n.e.c.	5	5 156	407	73	16
554	Gasoline service stations	246	255 272	18 047	4 281	1 434
56	Apparel and accessory stores	249	128 079	16 060	3 814	1 400
561	Men's and boys' clothing and accessory stores	28	15 485	2 054	500	167
562, 3	Women's clothing and specialty stores	89	39 332	4 994	1 201	498
562	Women's clothing stores	77	35 242	4 100	986	424
563	Women's accessory and specialty stores	12	4 090	894	215	74
565	Family clothing stores	44	40 211	5 348	1 255	426
566	Shoe stores	56	24 735	2 429	537	192
566 pt.	Men's shoe stores	1	(D)	(D)	(D)	AA
566 pt.	Women's shoe stores	2	(D)	(D)	(D)	AA
566 pt.	Children's and juveniles' shoe stores	—	—	—	—	—
566 pt.	Family shoe stores	49	22 097	2 189	485	171
566 pt.	Athletic footwear stores	4	(D)	(D)	(D)	AA
564, 9	Other apparel and accessory stores	32	8 316	1 235	321	117
564	Children's and infants' wear stores	14	3 560	412	99	51
569	Miscellaneous apparel and accessory stores	18	4 756	823	222	66
57	Furniture and home furnishings stores	216	78 185	11 465	2 683	787
5712	Furniture stores	60	29 357	4 647	1 126	273
5713, 4, 9	Home furnishings stores	77	20 298	2 852	610	223
5713	Floor covering stores	27	(D)	(D)	(D)	BB
5714	Drapery, curtain, and upholstery stores	4	(D)	(D)	(D)	AA
5719	Miscellaneous home furnishings stores	46	11 675	1 704	365	147
572	Household appliance stores	23	10 780	1 496	350	91
573	Radio, television, computer, and music stores	56	17 750	2 470	597	200
5731	Radio, television, and electronics stores	30	11 420	1 677	410	126
5734	Computer and software stores	1	(D)	(D)	(D)	AA
5735	Record and prerecorded tape stores	15	3 670	393	97	45
5736	Musical instrument stores	10	(D)	(D)	(D)	BB
58	Eating and drinking places	924	285 107	81 601	19 968	10 253
5812	Eating places	842	272 305	78 769	19 100	9 857
5812 pt.	Restaurants	525	170 810	53 040	13 201	6 443
5812 pt.	Cafeterias	5	(D)	(D)	(D)	BB
5812 pt.	Refreshment places	230	76 455	18 580	4 124	2 430
5812 pt.	Other eating places	82	(D)	(D)	(D)	FF
5813	Drinking places	82	12 802	2 832	868	396
591	Drug and proprietary stores	104	117 657	13 424	3 390	909
591 pt.	Drug stores	96	(D)	(D)	(D)	FF
591 pt.	Proprietary stores	8	(D)	(D)	(D)	BB

See footnotes at end of table.

Table 8. Summary Statistics for the Area Outside Metropolitan Areas: 1992 —Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For definitions of metropolitan areas (CMSA's, MSA's, and PMSA's), see appendix D]

SIC code	Kind of business	Estab- lishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First- quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
59 ex. 591	Miscellaneous retail stores -----	849	471 627	62 474	15 165	3 915
592	Liquor stores -----	90	50 408	3 852	920	258
593	Used merchandise stores -----	46	9 570	1 112	239	111
594	Miscellaneous shopping goods stores -----	364	105 427	15 493	3 984	1 450
5941	Sporting goods stores and bicycle shops -----	105	38 174	4 947	1 583	480
5941 pt.	General line sporting goods stores -----	36	20 567	2 449	765	215
5941 pt.	Specialty line sporting goods stores -----	69	17 607	2 498	818	265
5942	Book stores -----	38	13 162	1 941	445	168
5944	Jewelry stores -----	38	9 977	1 702	398	128
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	183	44 114	6 903	1 558	674
5943	Stationery stores -----	13	(D)	(D)	(D)	CC
5945	Hobby, toy, and game shops -----	21	4 205	608	138	72
5946	Camera and photographic supply stores -----	7	(D)	(D)	(D)	BB
5947	Gift, novelty, and souvenir shops -----	112	24 089	3 346	744	377
5948	Luggage and leather goods stores -----	7	(D)	(D)	(D)	AA
5949	Sewing, needlework, and piece goods stores -----	23	3 812	464	103	75
596	Nonstore retailers -----	88	78 245	9 236	2 258	522
5961	Catalog and mail-order houses -----	41	57 485	5 917	1 428	318
5962	Automatic merchandising machine operators -----	7	5 644	972	229	61
5963	Direct selling establishments -----	40	15 116	2 347	601	143
598	Fuel dealers -----	106	188 461	26 240	6 329	1 081
5983	Fuel oil dealers -----	67	138 548	17 651	4 172	714
5984	Liquefied petroleum gas (bottled gas) dealers -----	35	49 370	8 499	2 135	362
5989	Fuel dealers, n.e.c. -----	4	543	90	22	5
5992	Florists -----	65	10 372	1 860	450	206
5993	Tobacco stores and stands -----	2	(D)	(D)	(D)	AA
5994	News dealers and newsstands -----	5	(D)	(D)	(D)	AA
5995	Optical goods stores -----	12	3 561	941	214	39
5999	Miscellaneous retail stores, n.e.c. -----	71	(D)	(D)	(D)	CC
5999 pt.	Pet shops -----	9	(D)	(D)	(D)	BB
5999 pt.	Art dealers -----	15	(D)	(D)	(D)	BB
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	47	12 189	2 207	428	121

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 9. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Vermont -----	(X)	4 734 763	4 734 763	100.0	Vermont—Con.				
South Burlington -----	1	528 731	528 731	11.2	Essex Junction -----	8	134 866	2 067 506	43.7
Burlington -----	2	336 743	865 474	18.3	Montpelier -----	9	119 441	2 186 947	46.2
Rutland -----	3	289 748	1 155 222	24.4	Newport -----	10	81 074	2 268 021	47.9
Brattleboro town -----	4	220 129	1 375 351	29.0	Colchester town -----	11	64 690	2 332 711	49.3
St. Albans -----	5	200 198	1 575 549	33.3	Winooski -----	12	48 877	2 381 588	50.3
Bennington town -----	6	198 941	1 774 490	37.5	Bellows Falls -----	13	46 252	2 427 840	51.3
Barre -----	7	158 150	1 932 640	40.8	Vergennes -----	14	35 076	2 462 916	52.0

¹Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Counties Ranked by Volume of Sales: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank ¹	Sales (\$1,000)	Cumulative		Geographic area	Rank ¹	Sales (\$1,000)	Cumulative	
			Sales (\$1,000)	Percent of State total				Sales (\$1,000)	Percent of State total
Vermont -----	(X)	4 734 763	4 734 763	100.0	Vermont—Con.				
Chittenden -----	1	1 351 442	1 351 442	28.5	Addison -----	8	223 295	4 032 427	85.2
Rutland -----	2	512 927	1 864 369	39.4	Caledonia -----	9	198 684	4 231 111	89.4
Washington -----	3	484 422	2 348 791	49.6	Orleans -----	10	185 683	4 416 794	93.3
Bennington -----	4	399 684	2 748 475	58.0	Lamoille -----	11	166 952	4 583 746	96.8
Windham -----	5	377 712	3 126 187	66.0	Orange -----	12	121 125	4 704 871	99.4
Windsor -----	6	367 799	3 493 986	73.8	Grand Isle -----	13	18 704	4 723 575	99.8
Franklin -----	7	315 146	3 809 132	80.5	Essex -----	14	11 188	4 734 763	100.0

¹Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. Firms in the 1992 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consisted of firms which were not required to file a regular census return and included:
 - a. All nonemployers, i.e., all firms with no paid employment during 1992. Sales information for these firms was obtained from administrative records of other Federal agencies. Although consisting of many firms, nonemployers account for less than 5 percent of total retail sales.

The census included only those retail nonemployer firms which reported a sales volume of \$1,000 or more during 1992.

Data on nonemployers are provided in subsequent 1992 Census of Retail Trade reports; Non-employer Statistics (RC92-N-1) and Selected Statistics (RC92-SP-1).

- b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with one or more paid employees at any time during 1992 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to four employees and represented about 10 percent of total retail sales of establishments covered in the census.

Data on sales, payroll, and employment for employer firms below the payroll cutoff were derived or estimated from administrative records of other Federal agencies except for a sample of small employer firms. This sample was included in the mail universe.

2. The mail universe consisted of firms for which information was obtained by means of a mail canvass and included:
 - a. Large employers; i.e., all multiestablishment firms and all employer firms above the payroll size cutoff referred to in section 1b. Within this category, a report of company organization was conducted

periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.

- b. A sample of small employer firms referred to in section 1b. These firms were sent the census mailing packages containing the appropriate 1992 questionnaire. For the retail trade sector, the overall sample of small employer firms was 20.6 percent which varied by kind of business.

Method of classifying kinds of business. The retail trade classifications for all establishments were based on the *Standard Industrial Classification Manual: 1987*¹ (SIC). However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.
 - a. Nonemployers were classified on the basis of information obtained from administrative records of other Federal agencies.
 - b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Census Bureau's current sample surveys or the 1987 census. Otherwise, the classification was obtained from administrative records of other Federal agencies.

If the census or administrative record classifications proved inadequate (none corresponded to a 1992 census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1992 census kind-of-business code.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

- Establishments in the mail universe were classified on the basis of their self-designation, answers to questions on sales by merchandise line, and other special inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas. The boundaries of a number of areas for which data are shown in the 1992 census are not the same as in the 1987 census because of annexations; other boundary changes; and redefinitions of metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).² In addition, data for consolidated cities are included in the 1992 census.

Data for special economic urban areas (SEUA's) with 10,000 inhabitants or more in Michigan, Minnesota, New York, and Wisconsin qualified for publication in the 1992 census. This included townships in Michigan and Minnesota and towns in New York and Wisconsin. However, Minnesota did not have any townships that met the publication criteria.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the retail trade report, *Miscellaneous Subjects* (RC92-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that

classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll. Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, employee contributions to qualified pension plans, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all

²Newly defined metropolitan areas (MA's) were announced by the Office of Management and Budget (OMB) effective June 30, 1993.

employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on form 941.

First-quarter payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1992.

Paid employees for pay period including March 12. Paid employees consist of the full- and part-time employees, including salaried officers and executives of corporations, who were on the payroll during the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, SIC major groups 52 through 59 in the SIC manual, includes establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

The retail trade industries were covered in the 1992 Economic and Agriculture Census. However, retail establishments of the following types were excluded from census coverage:

1. Federal, State, and local government agencies that sold merchandise, other than liquor stores operated by State and local governments
2. Officers' clubs and officers' open messes (classified based on primary activity with a T/O code of 90); and public school lunch programs except those which operated on a fee or contract basis (classified based on primary activity with a T/O code of 55)

The following types of retail establishments were covered in the census:

1. Appliance stores owned by public utilities if the establishments were primarily engaged in selling appliances to customers
2. Liquor stores operated by State and local governments

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds of business were identified within a SIC industry.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities or merchandise lines are sold by different kinds of business is available in the 1992 Census of Retail Trade report, *Merchandise Line Sales*, RC92-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn

and garden supplies; and manufactured (mobile) homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521). Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. For lumber yards, at least 32 percent of sales must be from the sale of lumber and millwork. Hardware is often an important line of retail lumber and building materials dealers. Also included in this group are home centers. These are retail establishments that sell both lumber and building materials and hardware. Additionally, they must sell at least 5 of the following merchandise lines: housewares, tools (power and/or hand), floor coverings, electrical supplies, kitchen cabinets, plumbing and bath supplies, lawn and garden products, paints and/or sundries, windows and/or doors, roofing, wallcoverings, ceiling products and materials, lawn and garden supplies, and appliances. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523). Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525). Establishments primarily engaged in selling a number of basic hardware lines, such as tools, builders' hardware, locks and other security hardware, paint and glass, housewares, household appliances, cutlery, and building materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526). Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but

may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Manufactured (mobile) home dealers (SIC 527). Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561 and those primarily selling utility trailers are classified in SIC 5599.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and home furnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, catalog showrooms, warehouse clubs, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596.

Department stores (SIC 531). Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the following groups of merchandise:

1. Household linens, dry goods, furniture, home furnishings, appliances, and radio and TV sets
2. A general line of apparel for the family

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of \$10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the sales of the other group is \$1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (including leased depts.)

Department stores (excluding leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores also are presented:

Conventional department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. May have a catalog order service
3. Are not affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands
2. Appliances which are serviced by another company
3. Limited lines of merchandise through seasonal or special catalogs

Discount or mass merchandising department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices
2. Provide centralized check-out service
3. Sell merchandise through self-service with minimal customer assistance provided in any department
4. Do not have a catalog order service

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded
2. Hard goods which are primarily nationally advertised brands
3. Appliances which are serviced by another company

National chain department stores (SIC 531 pt.). Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department
2. Usually have a catalog order service
3. Are affiliated with a company which operates similar establishments on a national basis

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded
2. Appliances which are serviced by their own company

Variety stores (SIC 533). Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539). Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, housewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms. Establishments primarily engaged in the retail sales of merchandise by catalog, mail, or television order are classified in SIC 5961.

Warehouse clubs (SIC 539 pt.). Establishments primarily engaged in the retail sale of general lines of merchandise such as groceries; automotive tires, batteries, parts, and accessories; audio and video equipment; household appliances; office equipment and supplies; apparel; and books through warehouse-based operations. These establishments are sometimes known as membership warehouse clubs.

Catalog showrooms (SIC 539 pt.). Establishments primarily engaged in the retail sale of general lines of merchandise such as homefurnishings, housewares, jewelry, radios, televisions, stereo equipment, and sporting goods. Inventory is stored at the location but not usually on display. Customers order using a catalog and wait while the merchandise is being delivered from the stock room.

Other miscellaneous general merchandise stores (SIC 539 pt.). Establishments primarily engaged in the retail sale of several lines of merchandise such as piece goods, men's and women's apparel and accessories, dry goods, hardware, housewares, homefurnishings, and other lines in limited amounts. Included in this industry are stores selling commodities covered in the definition for industry 5311, but normally having less than 50 employees. Also included are stores known as country general stores.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541). Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats.

Supermarkets and other general-line grocery stores (SIC 541 pt.). Establishments commonly known as supermarkets, food stores, grocery stores, and food warehouses primarily engaged in the retail sale of a wide variety of grocery store merchandise. Customers normally make large, volume purchases from these stores.

Convenience food stores (SIC 541 pt.). Establishments primarily engaged in the retail sale of a medium variety of canned goods, dairy products, pre-packaged meats, and other grocery items in limited amounts. They also may sell newspapers, magazines, refreshment items, cigarettes, beer, wine, and novelties. Customers normally utilize a convenience store to purchase a few items, whereas grocery stores are utilized for large, volume purchases. Convenience stores normally have a maximum of two check-out counters; less than 2,500 square feet of total under-roof floor space; a small, private parking lot; and hours of operation which normally extend beyond those of traditional grocery stores. Establishments primarily selling convenience store items but also selling gasoline are classified in kind of business 541130.

Convenience food/gasoline stores (SIC 541 pt.). These are establishments that satisfy the criteria of a convenience food store and also sell gasoline; however, gasoline sales may not exceed 49 percent of total sales. Establishments selling convenience store items but primarily selling gasoline are classified in kind of business 554130.

Delicatessens (SIC 541 pt.). Establishments primarily engaged in the retail sale of cold cuts, oven-roasted meats, bread, and other grocery items. They often prepare sandwiches for carry-out and party platters, and may prepare gourmet platters for take-home consumption.

Meat and fish (seafood) markets (SIC 542). Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They

may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963, and establishments primarily engaged in the retail sale of poultry are classified in SIC 549.

Fruit and vegetable markets (SIC 543). Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are often found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544). Establishments primarily engaged in selling nuts, popcorn, boxed or bulk candy and other confections such as candied fruits, and chewing gum. Ice cream, frozen yogurt, and soft drinks are often sold in these stores. Candy or confectionery stores making their own products, and candy and popcorn stands in theaters are classified here.

Dairy products stores (SIC 545). Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen yogurt stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546). Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Retail bakeries—baking and selling (SIC 546 pt.). Establishments selling, over the counter, bakery products such as breads, rolls, cakes, cookies, and pies at least part of which are baked on the premises.

Retail bakeries—selling only (SIC 546 pt.). Establishments primarily engaged in the retail sale of bakery products such as breads, cakes, and pies none of which are produced on the premises.

Miscellaneous food stores (SIC 549). Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health

foods, vitamins, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account, and sell dressed fowls or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included unless reported separately.

New and used car dealers (SIC 551). Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552). Establishments primarily engaged in selling used cars and not holding a franchise for the sale of new passenger cars. Some of these dealers may sell a small quantity of trucks and farm equipment. Some maintain repair and service departments. These establishments also frequently sell used pickups and vans at retail.

Auto and home supply stores (SIC 553). Establishments primarily engaged in the retail sale of auto supplies such as automotive batteries, parts, accessories; and sundry supplies such as polishes, paint, and decorative items. Establishments where used tires, batteries, and accessories exceed 49 percent of total sales are classified in SIC 501.

Auto parts, tires, and accessories stores (SIC 553 pt.). Establishments primarily engaged in the retail sale of new automotive tires and tubes. These establishments frequently have facilities for tire recapping and vulcanizing. These establishments also sell auto supplies such as automotive batteries, parts, and accessories. Establishments engaged in producing and installing custom-made seat covers for household users are included here.

Home and auto supply stores (SIC 553 pt.). Establishments primarily engaged in selling a combination of lines such as tires, batteries and accessories; household appliances; sporting goods; housewares and hardware. These differ from tire, battery, and accessory stores in that, although the largest merchandise line sales may be in automotive parts, accessories, and repairs, a considerable amount of sales also are made in nonautomotive lines.

Gasoline service stations (SIC 554). Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Gasoline/convenience food stores (SIC 554 pt.). Establishments primarily engaged in the retail sale of gasoline and automotive lubricants and also sell a line of convenience store items such as milk, eggs, bread, beer, pet food, detergents, etc. Establishments selling gasoline and lubricants but primarily selling convenience food items are classified in SIC 541.

Other gasoline service stations and truck stops (SIC 554 pt.). Establishments primarily engaged in selling gasoline and automotive lubricants. These establishments usually sell tires, batteries, and accessories and perform related services. They also may do minor repair work. Truck stops primarily sell diesel fuel to truckers. They also may sell gasoline and lubricants, provide repair services, and operate a restaurant or motel as part of the truck stop establishment. They normally are open on a 24-hour per day basis.

Boat dealers (SIC 555). Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers (SIC 556). Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches) including parts and accessories. Establishments primarily engaged in the retail sale of manufactured (mobile) homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557). Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, not elsewhere classified (SIC 559). Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and go-carts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for

personal wear and adornment. Not included are establishments which meet the criteria for Department Stores (SIC 531) or Miscellaneous General Merchandise Stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

Men's and boys' clothing and accessory stores (SIC 561). Establishments primarily engaged in selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562). Establishments primarily engaged in selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563). Establishments primarily engaged in selling women's accessories and specialties such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur including custom-made.

Furriers and fur shops (SIC 563 pt.). Establishments primarily engaged in making fur coats and other fur apparel to custom order and selling ready-made fur coats and other fur apparel. If fur repair and storage are the chief sources of receipts, the establishments are classified in Services, SIC 7219.

Other women's accessory and specialty stores (SIC 563 pt.). Establishments primarily engaged in selling a specialized line of women's accessories such as blouses, knitwear, hosiery, hats, foundation garments, negligees, costume jewelry, gloves and handbags. Juniors' and misses' accessory and specialty apparel is classified here.

Children's and infants' wear stores (SIC 564). Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565). Establishments primarily engaged in selling clothing, furnishings, and accessories for men, women, and children, without specializing

in sales for an individual sex or age group. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, and (2) sales of apparel items for an individual sex or age group are not more than three times the sales of all other apparel items.

Men's shoe stores (SIC 566 pt.). Establishments primarily engaged in selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification, if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.). Establishments primarily engaged in selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification, if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.). Establishments primarily engaged in selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification, if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.). Establishments primarily engaged in selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification, if sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined.

Athletic footwear stores (SIC 566 pt.). Establishments primarily engaged in selling athletic shoes for activities such as tennis, jogging, baseball, softball, basketball, boxing, racquetball, football, volleyball, etc. These establishments may also sell athletic apparel.

Miscellaneous apparel and accessory stores (SIC 569). Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories, not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5932. Stores furnishing interior decorating service are classified according to the merchandise handled. Stores primarily engaged in selling furnishings in conjunction with an interior decorator service are classified according to the merchandise handled; if the interior designer primarily advises clients on selection of merchandise, the establishment is classified in SIC 7389.

Furniture stores (SIC 5712). Establishments primarily engaged in selling new household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise. Furniture warehouse showrooms, sleep shops and waterbed stores, and specialty furniture stores such as baby furniture stores, are classified here. If sales of new office furniture account for more than half of the total sales, the establishments are classified in SIC 502120.

Floor covering stores (SIC 5713). Establishments primarily engaged in the retail sale of rugs, carpets, linoleum, floor tile, and related products. Stores selling ceramic (wall or floor) tile are classified in SIC 521130. Establishments included in this industry may incidentally perform installation but contractors primarily engaged in installing floor coverings for others are classified in SIC 1743 or 1752.

Drapery, curtain, and upholstery stores (SIC 5714). Establishments primarily engaged in selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719). Establishments primarily engaged in the retail sale of miscellaneous homefurnishings such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvass or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572). Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, microwave ovens, home freezers, and other household appliances such as electric irons, percolators, hot plates, vacuum cleaners, sewing machines, dehumidifiers, and self contained room air-conditioners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731). Establishments primarily engaged in the retail sale of radios, television sets, compact disc players, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, and records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer stores (SIC 5734 pt.). Establishments primarily engaged in the retail sale of computer hardware and peripheral equipment such as printers, disk drives, etc. Computer software and computer furniture frequently are sold in these establishments.

Computer software stores (SIC 5734 pt.). Establishments primarily engaged in the retail sale of prepackaged (off-the-shelf) computer software. Computer furniture, peripheral equipment, books, supplies, and accessories are frequently sold in these establishments.

Record and prerecorded tape stores (SIC 5735). Establishments primarily engaged in selling phonograph records, compact discs, and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5734 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736). Establishments primarily engaged in selling musical instruments such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments engaged in selling prepared food and drinks for consumption on the premises. Also included are caterers which serve prepared food other than at the place of business and lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption. In-plant food contractors are included here as well as leased eating and drinking concessions in hotels, motels, sports arenas, and other amusement places.

Restaurants (SIC 5812 pt.). Establishments primarily engaged in serving prepared food and beverages. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified in Drinking Places (SIC 5813).

Cafeterias (SIC 5812 pt.). Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter/waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.). Establishments primarily engaged in selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Other eating places (SIC 5812 pt.). This includes social caterers, contract feeding and ice cream and frozen yogurt shops. See following descriptions.

Social caterers (SIC 5812 pt.). Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Contract feeding (SIC 5812 pt.). Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen yogurt shops (SIC 5812 pt.). Establishments primarily engaged in selling ice cream, frozen yogurt, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.) Establishments known as ice cream or yogurt shops but primarily selling hamburgers, hot dogs, etc. are classified in SIC 581240.

Drinking places (SIC 5813). Establishments primarily engaged in the retail sale of alcoholic drinks such as beer,

ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments. Meals may or may not be served.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: drug stores and proprietary stores; liquor stores; used merchandise stores; miscellaneous shopping goods stores; nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Drug stores (SIC 591 pt.). Establishments primarily engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. Some of these stores sell small electrical appliances, window fans, dishes, lawn chairs, and similar products. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.). Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592). Establishments primarily engaged in selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593). This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General-line sporting goods stores (SIC 5941 pt.). Establishments primarily engaged in selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty-line sporting goods stores (SIC 5941 pt.). Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. These stores may also sell parts and/or accessories for the specialized line and often rent and/or repair the line they sell. Sales of motorcycles and motor scooters (including mopeds) are classified in SIC 5571. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942). Establishments primarily engaged in selling new books and periodicals. Stationery and related items may also be sold. The subclassifications are general, specialty, and college book stores. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943). Establishments primarily engaged in the retail sale of stationery such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies such as accounting and legal forms, blankbooks and forms, and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944). Establishments primarily engaged in the retail sale of any combination of the lines of jewelry such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631. Establishments primarily engaged in selling costume jewelry are classified in kind of business 563210.

Hobby, toy, and game shops (SIC 5945). Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items such as coins, stamps, and autographs are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946). Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in the retail sale of video cameras are classified in SIC 5731. Establishments primarily engaged in finishing films are classified in SIC 7384.

Gift, novelty, and souvenir shops (SIC 5947). Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

Luggage and leather goods stores (SIC 5948). Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949). Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961). Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, advertising on radio and television, and by operating catalog stores that carry little stock other than display items. They receive their orders by phone or mail and fill most of their orders by mail. These establishments do not ordinarily maintain stock for sale on the premises. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. Establishments primarily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the classification.

Mail-order houses, department store merchandise (SIC 5961 pt.). These are mail-order houses selling the following lines of merchandise; furniture; homefurnishings; appliances; radio and TV sets; household linens and dry goods; and apparel with the same percentage requirements of a department store.

Mail-order houses, other general merchandise (SIC 5961 pt.). These are mail-order houses selling a variety of merchandise but not meeting the criteria of a department store (see SIC 5311 for criteria).

Mail-order houses, specialized (SIC 5961 pt.). These are mail-order houses which primarily sell a single item or a group of related items such as foods; apparel and accessories; computers and computer software; appliances, TV's, audio equipment, furniture, floor coverings, kitchenware, and homefurnishings; books and stationery; proprietary medicines; antiques; used merchandise; sporting goods; silverware; cigars and cigarettes; cameras and photographic equipment; gifts and novelties; optical goods; leather goods; artists' supplies; pet goods; hobby equipment; and toys and games. Sales of a single or related group of items must exceed 49 percent.

Automatic merchandising machine operators (SIC 5962). Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other

businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Direct selling establishments (SIC 5963). Establishments primarily engaged in selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment" is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings, and equipment; mobile food service; books and stationery; and other direct selling.

Direct selling, furniture, homefurnishings, and equipment (SIC 5963 pt.). These are establishments primarily engaged in direct selling of furniture, baby furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, plastic housewares, brooms and brushes, lamps and shades, mirrors and pictures, venetian blinds and window shades, radios and television sets and parts, household appliances such as refrigerators and broilers, and other homefurnishings. Sales of these items must exceed 49 percent of total sales. Sellers of brushes and other cleaning aids are classified here. Sellers by the party plan where the salesperson conducts parties in order to assemble customers are also included here.

Direct selling, mobile food service (SIC 5963 pt.). These are establishments primarily engaged in direct selling of food for immediate consumption such as sandwiches, soup, etc. Establishments primarily engaged in direct selling of food, not for immediate consumption, are classified in kind of business 596340.

Direct selling, books and stationery (SIC 5963 pt.). These are establishments primarily engaged in direct selling of books, magazine subscriptions, encyclopedias, and stationery. Sales of these items must exceed 49 percent of total sales. Direct sellers of greeting cards and newspapers are classified in kind of business 596340.

Direct selling, other (SIC 5963 pt.). These are direct selling establishments which sell merchandise not covered in above kind of businesses. Included are establishments selling building materials, hardware, and lawn and garden supplies; general merchandise; food (including frozen food and freezer plans) and the door-to-door delivery of dairy products (excluding prepared foods for immediate

consumption); apparel and accessories; cosmetics; proprietary medicines; used merchandise; sporting goods; jewelry; tobacco products; cameras and photographic equipment; gifts, novelties, and souvenirs; optical goods; leather goods; hobby equipment; religious articles; newspapers; greeting cards; and toys and games.

Fuel oil dealers (SIC 5983). Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984). Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, not elsewhere classified (SIC 5989). Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Florists (SIC 5992). Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993). Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994). Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995). Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, not elsewhere classified (SIC 5999). Establishments primarily engaged in the retail sale of specialized lines of merchandise, not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or

consigned merchandise at retail or at auction. Establishments primarily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7389.

Pet shops (SIC 5999 pt.). These are retail stores selling pets such as dogs, cats, birds, rabbits, and tropical fish; pet foods and remedies. Aquariums, cages, pet toys, and aquatic plants are often sold in these types of stores. Many of these shops board pets on the premises. If receipts from the boarding of pets account for more than 49 percent of total receipts, the establishments are classified in Agriculture, Industry 075200 6.

Art dealers (SIC 5999 pt.). These are retail establishments primarily engaged in the retail sale of art goods, including original oil paintings, sculptures, glassware items

and ceramics, at retail or at auction. Establishments primarily selling supplies for making ceramic items are classified in kind of business 594520. Establishments primarily selling artists' supplies are classified in kind of business 599990. Establishments primarily selling art reproductions are classified in Industry 571900.

Other miscellaneous retail stores, not elsewhere classified (SIC 5999 pt.). These are retail stores, not elsewhere classified, which sell specialized lines such as artists' supplies, above-ground swimming pools and supplies, orthopedic and artificial limbs, drafting materials, hearing aids, furniture polish, rubber stamps, monuments and tombstones, sanitary supplies (including disinfectants), seasonal decorations, artificial flowers and plants, fireworks, etc. Religious goods stores are classified here.



Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Reporting form CB-	SIC code	Title	Reporting form CB-
52	BUILDING MATERIALS AND GARDEN SUPPLIES STORES		57	FURNITURE AND HOMEFURNISHINGS STORES	
5211	Lumber and other building materials dealers	5201	5712	Furniture stores	5701
5231	Paint, glass, and wallpaper stores	5202	5713	Floor covering stores	5704
5251	Hardware stores	5203	5714	Drapery, curtain, and upholstery stores	5705
5261	Retail nurseries, lawn and garden supply stores	5204	5719	Miscellaneous homefurnishings stores	5705
5271	Manufactured (mobile) home dealers	5205	5722	Household appliance stores	5702
			5731	Radio, television, and electronics stores	5702
			5734	Computer and software stores	5702
			5735	Record and prerecorded tape stores	5703
			5736	Musical instrument stores	5703
53	GENERAL MERCHANDISE STORES		58	EATING AND DRINKING PLACES	
5311 pt.	Conventional department stores	5301	5812 pt.	Restaurants	5801
5311 pt.	Discount or mass merchandising department stores	5301	5812 pt.	Social caterers	5801
5311 pt.	National chain department stores	5301	5812 pt.	Cafeterias	5801
5331	Variety stores	5302	5812 pt.	Refreshment places	5801
5399	Miscellaneous general merchandise stores	5301	5812 pt.	Contract feeding	5802
			5812 pt.	Ice cream and frozen yogurt shops	5801
			5813	Drinking places	5801
54	FOOD STORES		59	MISCELLANEOUS RETAIL STORES	
5411	Grocery stores	5400	5912 pt.	Drug stores	5901
5421	Meat and fish (seafood) markets	5400	5912 pt.	Proprietary stores	5901
5431	Fruit and vegetable markets	5400	5921	Liquor stores	5902
5441	Candy, nut, and confectionery stores	5400	5932	Used merchandise stores	5903
5451	Dairy products stores	5400	5941 pt.	General line sporting goods stores	5904
5461	Retail bakeries	5400	5941 pt.	Specialty line sporting goods stores	5904
5499	Miscellaneous food stores	5400			
			5942	Book stores	5905
			5943	Stationery stores	5906
			5944	Jewelry stores	5907
			5945	Hobby, toy, and game shops	5908
			5946	Camera and photographic supply stores	5909
			5947	Gift, novelty, and souvenir shops	5906
			5948	Luggage and leather goods stores	5906
			5949	Sewing, needlework, and piece goods stores	5910
			5961 pt.	Mail-order — department store merchandise	5911
			5961 pt.	Mail-order — other general merchandise	5911
			5961 pt.	Mail-order — specialized merchandise	5911
			5962	Automatic merchandising machine operators	5802
			5963 pt.	Direct selling — furniture, homefurnishings, and equipment	5911
			5963 pt.	Direct selling — mobile food service	5911
			5963 pt.	Direct selling — books and stationery	5911
			5963 pt.	Other direct selling	5911
			5983	Fuel oil dealers	5912
			5984	Liquefied petroleum gas (bottled gas) dealers	5912
			5989	Fuel dealers, n.e.c.	5912
			5992	Florists	5913, 5917
			5993	Tobacco stores and stands	5902
			5994	News dealers and newsstands	5902
			5995	Optical goods stores	5914
			5999 pt.	Pet shops	5915
			5999 pt.	Art dealers	5916
			5999 pt.	Other retail stores, n.e.c.	5916
55	AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS				
5511	New and used car dealers	5501			
5521	Used car dealers	5501			
5531 pt.	Auto parts, tires and accessories stores	5502			
5531 pt.	Home and auto supply stores	5502			
			5504	Gasoline service stations	5504
			5503	Boat dealers	5503
			5503	Recreational vehicle dealers	5503
			5503	Motorcycle dealers	5503
			5503	Automotive dealers, n.e.c.	5503
56	APPAREL AND ACCESSORY STORES				
5611	Men's and boys' clothing and accessory stores	5601			
5621	Women's clothing stores	5601			
5631	Women's accessory and specialty stores	5601			
5641	Children's and infants' wear stores	5601			
5651	Family clothing stores	5601			
5661 pt.	Men's shoe stores	5602			
5661 pt.	Women's shoe stores	5602			
5661 pt.	Children's and juveniles' shoe stores	5602			
5661 pt.	Family shoe stores	5602			
5661 pt.	Athletic footwear stores	5602			
5699	Miscellaneous apparel and accessory stores	5601			

Appendix D. Metropolitan Areas

(Titles and definitions shown for MSA's, CMSA's, and PMSA's are those established by the Office of Management and Budget, as of June 30, 1993)

VERMONT

Burlington, VT MSA

- Chittenden County, VT (part)
- Burlington city, VT
- Charlotte town, VT
- Colchester town, VT
- Essex Junction village, VT
- Essex town balance, VT
- Hinesburg town, VT
- Jericho town, VT
- Jericho village, VT
- Milton town, VT
- Milton village, VT
- Richmond town, VT
- St. George town, VT

Burlington, VT MSA—Con.

- Shelburne town, VT
- South Burlington city, VT
- Williston town, VT
- Winooski city, VT
- Franklin County, VT (part)
- Fairfax town, VT
- Georgia town, VT
- St. Albans city, VT
- St. Albans town, VT
- Swanton town, VT
- Swanton village, VT
- Grand Isle County, VT (part)
- Grand Isle town, VT
- South Hero town, VT

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the State: 1992

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
52	Retail trade	19.3	4.1	56	Apparel and accessory stores	10.2	4.5
	Building materials and garden supplies stores	22.7	2.6	561	Men's and boys' clothing and accessory stores	9.7	.2
521, 3	Building materials and supply stores	21.9	2.9	562, 3	Women's clothing and specialty stores	13.5	3.8
521	Lumber and other building materials dealers	22.3	2.7	562	Women's clothing stores	14.1	4.3
523	Paint, glass, and wallpaper stores	16.8	5.2	563	Women's accessory and specialty stores	7.6	—
				565	Family clothing stores	10.8	5.5
525	Hardware stores	25.7	1.9	566	Shoe stores	2.7	6.0
526	Retail nurseries, lawn and garden supply stores	28.9	3.7	566 pt.	Men's shoe stores	(D)	(D)
527	Manufactured (mobile) home dealers	18.0	—	566 pt.	Women's shoe stores	(D)	(D)
				566 pt.	Children's and juveniles' shoe stores	—	—
				566 pt.	Family shoe stores	3.3	7.7
				566 pt.	Athletic footwear stores	.4	—
53	General merchandise stores	7.4	1.1	564, 9	Other apparel and accessory stores	13.6	5.1
				564	Children's and infants' wear stores	19.5	6.5
531	Department stores (incl. leased depts.) ^{3 4}	—	—	569	Miscellaneous apparel and accessory stores	9.0	3.9
				57	Furniture and home furnishings stores	26.2	5.5
531	Department stores (excl. leased depts.) ³	—	—	5712	Furniture stores	31.5	13.2
531 pt.	Conventional ³	(D)	(D)	5713, 4, 9	Home furnishings stores	30.9	.9
531 pt.	Discount or mass merchandising ³	—	(D)	5713	Floor covering stores	37.1	.9
531 pt.	National chain ³	(D)	(D)	5714	Drapery, curtain, and upholstery stores	26.3	4.9
				5719	Miscellaneous home furnishings stores	26.4	.7
533	Variety stores	6.5	4.7	572	Household appliance stores	21.3	4.5
539	Miscellaneous general merchandise stores	37.0	3.3				
				573	Radio, television, computer, and music stores	16.9	.5
54	Food stores	15.9	2.8	5731	Radio, television, and electronics stores	21.6	—
				5734	Computer and software stores	18.9	6.1
541	Grocery stores	15.5	2.7	5735	Record and prerecorded tape stores	4.0	.4
541 pt.	Supermarkets and other general-line grocery stores	11.2	1.8	5736	Musical instrument stores	25.7	—
541 pt.	Convenience food stores	53.5	6.2	58	Eating and drinking places	29.0	8.9
541 pt.	Convenience food/gasoline stores	21.1	6.6	5812	Eating places	27.6	8.8
541 pt.	Delicatessens	48.0	9.7	5812 pt.	Restaurants	32.0	8.3
				5812 pt.	Cafeterias	34.4	—
				5812 pt.	Refreshment places	26.2	7.9
542	Meat and fish (seafood) markets	35.1	.1	5812 pt.	Other eating places	7.3	13.8
				5813	Drinking places	54.7	11.9
546	Retail bakeries	27.6	9.1	591	Drug and proprietary stores	17.5	4.3
546 pt.	Retail bakeries —baking and selling	29.0	10.1	591 pt.	Drug stores	17.9	4.4
546 pt.	Retail bakeries —selling only	14.3	—	591 pt.	Proprietary stores	—	—
				59 ex. 591	Miscellaneous retail stores	26.6	5.1
543, 4, 5, 9	Other food stores	25.4	3.3	592	Liquor stores	13.8	4.0
543	Fruit and vegetable markets	41.0	14.1				
544	Candy, nut, and confectionery stores	28.9	18.0	593	Used merchandise stores	20.8	7.5
545	Dairy products stores	31.5	—				
549	Miscellaneous food stores	21.4	—	594	Miscellaneous shopping goods stores	30.9	6.7
				5941	Sporting goods stores and bicycle shops	33.1	8.4
55 ex. 554	Automotive dealers	16.4	1.8	5941 pt.	General line sporting goods stores	32.8	13.0
				5941 pt.	Specialty line sporting goods stores	33.3	4.5
551	New and used car dealers	15.0	1.2	5942	Book stores	23.8	.9
552	Used car dealers	36.9	7.1	5944	Jewelry stores	16.9	8.5
				5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores	35.4	6.6
553	Auto and home supply stores	22.5	9.5	5943	Stationery stores	36.6	—
553 pt.	Auto parts, tires, and accessories stores	21.1	9.9	5945	Hobby, toy, and game shops	18.5	8.8
553 pt.	Home and auto supply stores	56.2	—	5946	Camera and photographic supply stores	—	—
				5947	Gift, novelty, and souvenir shops	43.5	8.3
555, 6, 7, 9	Miscellaneous automotive dealers	14.7	—	5948	Luggage and leather goods stores	8.7	16.3
555	Boat dealers	30.5	—	5949	Sewing, needlework, and piece goods stores	33.5	2.5
556	Recreational vehicle dealers	5.9	—				
557	Motorcycle dealers	21.1	—	596	Nonstore retailers	17.5	1.0
559	Automotive dealers, n.e.c.	—	—	5961	Catalog and mail-order houses	19.9	—
				5962	Automatic merchandising machine operators	.6	—
				5963	Direct selling establishments	17.2	6.1
554	Gasoline service stations	23.0	9.7	598	Fuel dealers	32.1	7.7
				5983	Fuel oil dealers	40.8	6.2
554 pt.	Gasoline/convenience food stores	15.9	4.4	5984	Liquefied petroleum gas (bottled gas) dealers	1.8	12.7
554 pt.	Other gasoline service stations and truck stops	26.8	12.5	5989	Fuel dealers, n.e.c.	34.3	—

See footnotes at end of table.

SIC code	Kind of business	Percent of sales —		SIC code	Kind of business	Percent of sales —	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
59 ex. 591	Miscellaneous retail stores —Con.			59 ex. 591	Miscellaneous retail stores —Con.		
5992	Florists	49.2	2.3	5999	Miscellaneous retail stores, n.e.c.	(D)	(D)
5993	Tobacco stores and stands	(D)	(D)	5999 pt.	Pet shops	2.6	—
5994	News dealers and newsstands	6.9	—	5999 pt.	Art dealers	27.9	—
5995	Optical goods stores	22.5	3.5	5999 pt.	Other miscellaneous retail stores, n.e.c.	(D)	(D)

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

³Includes sales from catalog order desks.

⁴Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Appendix F. **Geographic Notes**

VERMONT

There are no geographic notes for the State of Vermont.

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the State: 1992 and 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Retail trade	5 164	5 077	4 752	4 677
52	Building materials and garden supplies stores	320	339	307	325
521, 3	Building materials and supply stores	148	160	143	157
521	Lumber and other building materials dealers	110	118	105	117
523	Paint, glass, and wallpaper stores	38	42	38	40
525	Hardware stores	117	113	113	107
526	Retail nurseries, lawn and garden supply stores	38	50	35	47
527	Manufactured (mobile) home dealers	17	16	16	14
53	General merchandise stores	138	175	128	158
531	Department stores (incl. leased depts.) ^{1 2}	26	25	24	25
531	Department stores (excl. leased depts.) ¹	26	25	24	25
531 pt.	Conventional ¹	1	1	1	1
531 pt.	Discount or mass merchandising ¹	19	20	18	20
531 pt.	National chain ¹	6	4	5	4
533	Variety stores	35	37	30	36
539	Miscellaneous general merchandise stores	77	113	74	97
54	Food stores	784	767	712	699
541	Grocery stores	651	586	594	540
542	Meat and fish (seafood) markets	15	36	13	32
546	Retail bakeries	73	74	65	66
546 pt.	Retail bakeries —baking and selling	68	67	60	60
546 pt.	Retail bakeries —selling only	5	7	5	6
543, 4, 5, 9	Other food stores	45	71	40	61
543	Fruit and vegetable markets	7	10	6	10
544	Candy, nut, and confectionery stores	8	22	8	18
545	Dairy products stores	6	4	6	3
549	Miscellaneous food stores	24	35	20	30
55 ex. 554	Automotive dealers	292	325	277	310
551	New and used car dealers	106	115	97	113
552	Used car dealers	65	56	61	54
553	Auto and home supply stores	81	106	79	100
553 pt.	Auto parts, tires, and accessories stores	76	93	74	87
553 pt.	Home and auto supply stores	5	13	5	13
555, 6, 7, 9	Miscellaneous automotive dealers	40	48	40	43
555	Boat dealers	12	20	12	17
556	Recreational vehicle dealers	10	9	10	8
557	Motorcycle dealers	13	15	13	14
559	Automotive dealers, n.e.c.	5	4	5	4
554	Gasoline service stations	327	369	303	343
56	Apparel and accessory stores	405	420	364	383
561	Men's and boys' clothing and accessory stores	44	45	37	40
562, 3	Women's clothing and specialty stores	161	146	144	134
562	Women's clothing stores	139	116	124	105
563	Women's accessory and specialty stores	22	30	20	29
565	Family clothing stores	68	114	62	105
566	Shoe stores	90	69	86	66
566 pt.	Men's shoe stores	3	1	3	1
566 pt.	Women's shoe stores	8	4	7	4
566 pt.	Children's and juveniles' shoe stores	—	—	—	—
566 pt.	Family shoe stores	69	52	67	49
566 pt.	Athletic footwear stores	10	12	9	12
564, 9	Other apparel and accessory stores	42	46	35	38
564	Children's and infants' wear stores	20	26	16	22
569	Miscellaneous apparel and accessory stores	22	20	19	16

See footnotes at end of table.

RETAIL TRADE—GEOGRAPHIC AREA SERIES

APPENDIX G G-1

SIC code	Kind of business	Establishments in business —			
		Any time during year		At end of year	
		1992	1987	1992	1987
57	Furniture and homefurnishings stores -----	331	331	311	318
5712	Furniture stores -----	94	90	87	88
5713, 4, 9	Homefurnishings stores -----	112	91	108	87
5713	Floor covering stores -----	41	35	38	33
5714	Drapery, curtain, and upholstery stores -----	6	10	6	9
5719	Miscellaneous homefurnishings stores -----	65	46	64	45
572	Household appliance stores -----	33	43	29	42
573	Radio, television, computer, and music stores -----	92	107	87	101
5731	Radio, television, and electronics stores -----	49	62	47	60
5734	Computer and software stores -----	4	12	3	12
5735	Record and prerecorded tape stores -----	26	17	24	15
5736	Musical instrument stores -----	13	16	13	14
58	Eating and drinking places -----	1 255	1 140	1 137	1 009
5812	Eating places -----	1 137	1 007	1 034	890
5812 pt.	Restaurants -----	668	619	603	556
5812 pt.	Cafeterias -----	6	12	6	10
5812 pt.	Refreshment places -----	344	291	313	251
5812 pt.	Other eating places -----	119	85	112	73
5813	Drinking places -----	118	133	103	119
591	Drug and proprietary stores -----	144	149	133	142
591 pt.	Drug stores -----	135	136	126	129
591 pt.	Proprietary stores -----	9	13	7	13
59 ex. 591	Miscellaneous retail stores -----	1 168	1 062	1 080	990
592	Liquor stores -----	117	118	114	113
593	Used merchandise stores -----	57	50	53	47
594	Miscellaneous shopping goods stores -----	503	483	461	447
5941	Sporting goods stores and bicycle shops -----	138	109	128	100
5941 pt.	General line sporting goods stores -----	46	40	44	38
5941 pt.	Specialty line sporting goods stores -----	92	69	84	62
5942	Book stores -----	55	51	51	47
5944	Jewelry stores -----	56	53	54	51
5943, 5, 6, 7, 8, 9	Other miscellaneous shopping goods stores -----	254	270	228	249
5943	Stationery stores -----	15	13	14	13
5945	Hobby, toy, and game shops -----	31	47	27	45
5946	Camera and photographic supply stores -----	8	15	7	12
5947	Gift, novelty, and souvenir shops -----	156	141	141	129
5948	Luggage and leather goods stores -----	9	10	9	10
5949	Sewing, needlework, and piece goods stores -----	35	44	30	40
596	Nonstore retailers -----	128	81	116	73
5961	Catalog and mail-order houses -----	54	43	50	40
5962	Automatic merchandising machine operators -----	14	8	12	8
5963	Direct selling establishments -----	60	30	54	25
598	Fuel dealers -----	129	126	125	118
5983	Fuel oil dealers -----	84	90	80	85
5984	Liquefied petroleum gas (bottled gas) dealers -----	41	29	41	27
5989	Fuel dealers, n.e.c. -----	4	7	4	6
5992	Florists -----	88	68	77	68
5993	Tobacco stores and stands -----	2	6	2	5
5994	News dealers and newsstands -----	7	6	5	5
5995	Optical goods stores -----	29	37	27	34
5999	Miscellaneous retail stores, n.e.c. -----	108	87	100	80
5999 pt.	Pet shops -----	18	14	18	13
5999 pt.	Art dealers -----	17	14	16	14
5999 pt.	Other miscellaneous retail stores, n.e.c. -----	73	59	66	53

¹Includes sales from catalog order desks.

²Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Publication Program

1992 CENSUS OF RETAIL TRADE

Publications of the 1992 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (RC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll including number of establishments, sales, payroll, and employment by varied retail classifications. All statistics are presented for the State, metropolitan areas (MA's), counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1992 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 are shown by kind of business.

Nonemployer statistics series—1 report (RC92-N-1)

This report includes number of establishments and sales by kind of business for all establishments, establishments with payroll, and establishments without payroll for the United States and States. Data on sales size of establishments without payroll and the number of proprietorships and partnerships is also provided for the United States. Also presented are statistics for establishments without payroll including number of establishments and sales by varied retail classifications for MA's. Similar data for counties and places with 2,500 inhabitants or more are available on electronic media only.

Subject series—4 reports (RC92-S-1 to -4)

The *Establishment and Firm Size* report (RC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (RC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kind of business. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Receipts data also are provided.

The *Merchandise Line Sales* report (RC92-S-3) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MA, and the United States as a whole. Data for States and MA's will be available on electronic media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 43 broad merchandise line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of retail businesses.

The *Miscellaneous Subjects* report (RC92-S-4) contains special statistics on eating and drinking places, gasoline service stations, shoe stores, optical goods stores, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MA's.

Special report series—1 report (RC92-SP-1)

The *Selected Statistics* report presents selected data for establishments with and without payroll for 1992 and 1987 by kind of business. Data include number of establishments, sales, payroll and employment, and selected ratios and rankings. Data are presented for the United States as a whole and for States and MA's.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports such as ZIP Code statistics available from series RC92-Z, merchandise line sales statistics for States and MA's from series RC92-S, and nonemployer data for counties and places from series RC92-N. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on wholesale trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.