OCCUPATIONAL EMPLOYMENT REPORT OF ADVERTISING AND RELATED **SERVICES (541800)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

у осо	cupation.	
1	Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
	Operating: Go to item 2.	
r	Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to item 2.	
ı	New Name:	How many employees, both full and part-time , worked at this location(s) during
ı	New Address:	the pay period that included the reference date printed in Item 3?
		Enter the number here
2	Our reported about that your main products or continue are related to those	Include Do Not Include
- 1	Our records show that your main products or services are related to those isted below. If they are not, please list your main products or services on the ines provided and continue with the rest of the report.	 Full or part-time paid workers Workers on paid leave Contractors and temporary agency employees not on your payroll
_		 Workers assigned temporarily Unpaid family workers Workers on unpaid leave
		 Incorporated firms - paid owners, officers, and staff Workers on unpaid leave Unincorporated firms - proprietors, owners, and partners
		Do all employees reported above work at one location? Yes NoEnter number of locations
		5 Please tell us who to contact if we have questions about your data. FOR OFFICE
		Name: USE ONLY
-		Title:
-		Phone: ()Ext Date: E-mail address:

541800 Rev. August 2008

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Overtime Pay
- Perquisites
- Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments

Severance Pay

- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance
- On-call Pay

Nonproduction Bonus (e.g., Holiday Bonus)

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

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Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TIT				(I					IN SELE			NGES URLY RA	TE)	
22001 11011.01		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditors - Example and interpret accounting records giving advice or preparing statem	or the purpose of		//	1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_	_	_			GE RAI			
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)												and over	

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine and formulate policies and provide the overall direction	n of													
companies or private and public sector organizations within the guidelines set up by a board of directors or similar governing bod	J. ,													
guidelines set up by a board of directors of similar governing bod	ay.													
11-	·1011													
11-	1011													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Plan, direct, or coordinate the operations of companies or public	and													
private sector organizations. Duties include formulating policies, managing daily operations, and planning the use of materials and	d human													
resources, but are too diverse in nature to be classified in any on														
functional area of management or administration.	.0													
11-	·1021													
Advertising and Promotions Managers -	_	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
(Media Director) Plan and direct advertising policies and prograproduce collateral materials, such as posters, contests, coupons,														
aways, to create extra interest in the purchase of a product or se														
a department, an entire organization, or on an account basis.														
11-	-2011													
Marketing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Determine the demand for products and services offered by a firr competitors and identify potential customers. Develop pricing stra														
with the goal of maximizing the firm's profits or share of the mark														
The state of the s														
44	-2021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	R OF EI t Part-tii		_	-		-			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	- \$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719	\$148,720 - 187,199	\$187,200	Employment
	(run time orny)	* · · · · · · ·							.,	,		,		
Sales Managers - (Customer Service Manager) Direct the distribution of		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
service to the customer by establishing sales territories, goals. Analyze sales statistics gathered by staff to deterr														
potential and inventory requirements and monitor the pre- customers.														
	11-2022													
Public Relations Managers -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Plan and direct public relations programs designed to cremaintain a favorable public image for employer or client; fundraising, plan and direct activities to solicit and maintain special projects and nonprofit organizations.	or if engaged in													
special projects and nonprofit organizations.	11-2031													
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
(Facilities Manager) Plan, direct, or coordinate support an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.														
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate activities in such fields as electrocessing, information systems, systems analysis, and programming.														
Financial Managers -			В			-	F		ш			V		т 1
(Controller) Plan, direct, and coordinate accounting, in insurance, securities, and other financial activities of a bidepartment of an establishment.		A	В	С	D	E	г	G	Н	1	J	К	L	,

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		GE RAI			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719			Employment
	(tuil-tiffle offly)	Ψ13,240	20,919	30,139	37,333	47,519	59,199	14,013	34,119	110,009	- 140,713	- 107,199	and over	
Compensation and Benefits Managers -	ii iii t - t - t	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate compensation and benefits ac of an organization. Include job analysis and position des														
managers.	onpaon													
	11-3041													
Business and Financial Operatio														
Purchasing Agents, Except Wholesale, Retail, and F		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies, onecessary for the operation of an establishment. Purcha														
finished materials for manufacturing. Include contract sp	ecialists, field													
contractors, purchasers, price analysts, tooling coordina	ors, and media													
buyers.														
	13-1023													
Compensation, Benefits, and Job Analysis Specialis	ts -	Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Conduct programs of compensation and benefits and job														
employer.														
	13-1072													
Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Conduct training and development programs for employe														
	13-1073													
Management Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Conduct organizational studies and evaluations, design	systems and				-					-	-			
procedures, conduct work simplifications and measurem														
prepare operations and procedures manuals.														
	12 1111													
	13-1111													

	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı							GE RAI			
	DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
		Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719			Employment
Ī	A	•					_	_					1,		_
	Accountants and Auditors - Examine, analyze, and interpret accounting records for the giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.		A	В	С	D	Е	F	G	Н	•	J	К	L	Т
		13-2011													
	omputer and Mathematical Occ	cupations													
	Computer Programmers -		Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
	Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into language. Develop and write computer programs to store retrieve specific documents, data, and information. May sites.	computer e, locate, and													
ſ	Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Provide technical assistance to computer system users. questions or resolve computer problems for clients.	Answer 15-1041													
ſ	Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Analyze data processing problems for application to elect processing systems. Analyze user requirements, proced problems to automate or improve existing systems and re system capabilities, workflow, and scheduling limitations	ures, and eview computer													
L		15-1051													
ſ	Database Administrators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Coordinate changes to computer databases, test and im database applying knowledge of database management														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											AGE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 94,119	- \$94,120 - 118,559	- \$118,560 - 148,719		\$187,200 and over	Linployment
	, , , , , , , , , , , , , , , , , , , ,		· -		_				·			1,7		_
Network and Computer Systems Administrators - (LAN/WAN Administrator) Install, configure, and supporganization's local area network (LAN), wide area network		Α	В	С	D	E	F	G	Н	'	J	К	L	Т
Internet system or a segment of a network system. Main network hardware and software to ensure network available.	tain and monitor													
system users.														
	15-1071													
Network Systems and Data Communications Analys	ts -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Analyze, design, and evaluate network systems, such as														
networks (LAN), wide area networks (WAN), and Internet network modeling, analysis, and planning. Research and														
network and data communications hardware and softwa														
telecommunications specialists who deal with the interfa														
and communications equipment.														
	15-1081													
Life, Physical, and Social Science	e Occupati	ions												
Market Research Analysts -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Research market conditions in local, regional, or national	l areas to													
determine potential sales of a product or service.	19-3021													
	19-3021													
Arts, Design, Entertainment, Sp	orts, and I	Medi	a Oc	cupa	tion	S								
Art Directors -		Α	В	C	D	Е	F	G	Н	I	J	K	L	Т
Formulate design concepts and presentation approache														
workers engaged in art work, layout design, and copy w														
communications media, such as magazines, books, new	rspapers, and													
packaging.														

27-1011

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under \$9.25	\$9.25 - 11.49	\$11.50 -	\$14.50 -	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00	Total
	time or full-time) Annual Salary	ֆ9.25 under	\$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	\$37,960 -	\$47,320 -			\$94,120 -		\$148,720	and over \$187 200	Total Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879				- 187,199		
Multi-Media Artists and Animators -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Create special effects, animation, or other visual images video, computers, or other electronic tools and media for or creations, such as computer games, movies, music viccommercials.	use in products													
Graphic Designers -		Α	В	С	D	Е	F	G	Н		J	K		Т
Design or create graphics to meet a client's specific compromotional needs, such as packaging, displays, or logos		<u> </u>	Б	J	U	4		G		-	3	K	L	•
Producers and Directors -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Produce or direct stage, television, radio, video, or motio productions for entertainment, information, or instruction. creative decisions, such as interpretation of script, choice design, sound, special effects, and choreography.	Responsible for												_	
	27-2012													
Public Relations Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Publicist) Engage in promoting or creating good will for groups, or organizations by writing or selecting favorable material and releasing it through various communications prepare and arrange displays, and make speeches.	publicity													
Editors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform variety of editorial duties, such as laying out, ind revising content of written materials, in preparation for fin														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l					SELEC [*]					
DESCRIPTION OF BUILD		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	T-1-1
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49 \$118.560	89.99 \$148,720	and over	Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	. ,	- 148,719			, ,
Technical Writers -		Α	В	С	D	E	F	G	н		J	К		Т
Write technical materials, such as equipment manuals, a operating and maintenance instructions. May assist in lay	out work.			0							0	K	L	
	27-3042													
Writers and Authors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Originate and prepare written material, such as scripts, s advertisements, and other material.	27-3043													
Building and Grounds Cleaning a Janitors and Cleaners, Except Maids and Housekeep Keep buildings in clean and orderly condition. Perform he duties, such as cleaning floors, shampooing rugs, washir glass, and removing rubbish. Duties may include tending boiler.	ing Cleaners - eavy cleaning ng walls and	enai A	B B	c C	patio	E	F	G	Н	ı	J	К	L	Т
Sales and Related Occupations														
First-Line Supervisors/Managers of Non-Retail Sales		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Directly supervise and coordinate activities of sales work retail sales workers. May perform duties, such as budget personnel work. These workers have other employees reto them.	ing and													
Advertising Sales Agents -		Α	В	С	D	Е	F	G	н	l 1	J	К	1	Т
Sell or solicit advertising, including graphic art, advertisin publications, custom made signs, or TV and radio advertising publications.		~	5		J	_	•	3	.,		3	K	L	

	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-							GE RAI			
	DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
		Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Employment
	Sales Representatives, Wholesale and Manufacturing Technical and Scientific Products -	յ, Except	Α	В	С	D	E	F	G	н	ı	J	к	L	т
	Sell goods for wholesalers or manufacturers to businesse individuals. Work requires substantial knowledge of items														
		41-4012													
	Demonstrators and Product Promoters -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Demonstrate merchandise and answer questions for the creating public interest in buying the product. May sell de merchandise.														
		41-9011													
Ī	Telemarketers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Solicit orders for goods or services over the telephone.	41-9041													
O	office and Administrative Suppo	rt Occupa	tion	S											
	First-Line Supervisors/Managers of Office and Admir Support Workers -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
	Supervise and coordinate the activities of clerical and adsupport workers. These workers have other employees reto them.														
	Switchboard Operators, Including Answering Service Operate telephone business systems equipment or switc		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	incoming, outgoing, and interoffice calls.	43-2011													
	Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Compile, compute, and record billing, accounting, statisti numerical data for billing purposes. Prepare billing invoic rendered or for delivery or shipment of goods.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_							GE RA			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Employment
Bookkeeping, Accounting, and Auditing Clerks - Compute, classify, and record numerical data to keep fin complete. Perform any combination of routine calculating verifying duties to obtain primary financial data for use in accounting records.	, posting, and	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Customer Service Representatives -		Α	В	С	D	Е	F	G	н			К		т
Interact with customers to provide information in respons about products and services and to handle and resolve of Exclude individuals whose duties are primarily sales or re	omplaints.													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	н	l i	J	К	L	Т
Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information activities conducted at establishment; location of departn and employees within organization.	regarding			J				J		·	J	·		
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
(Assignment Agent) Coordinate and expedite the flow materials within or between departments of an establishmato production schedule. Duties include reviewing and distribution, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	nent according tributing g reports on													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linploymon
	(rum time unity)													
Shipping, Receiving, and Traffic Clerks - Verify and keep records on incoming and outgoing shipments. Prepare items for shipment. Duties include assembling, addressing, stamping, and shipping merchandise or material; receiving, unpacking, verifying and recording incoming merchandise or material; and arranging for the transportation of products.		A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
	43-5071													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
(Tool-Crib Attendant) Receive, store, and issue sales merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, orders.	n stockroom,													
Executive Secretaries and Administrative Assistants	-	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administration may also conduct independent projects and assume greatesponsibilities.	ve assistants													
Secretaries, Except Legal, Medical, and Executive -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform clerical and routine administrative functions such as preparing correspondence, scheduling appointments, filing, or providing information. 43-6014														
Data Entry Keyers -		Α	В	С	D	E	F	G	н	1	J	К		Т
Operate data entry device, such as keyboard or photo coperforator.	omposing 43-9021		_			_	•						_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			ı	_	_	_	_	-		AGE RA				
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879				\$148,720 - 187,199		Employme
Mail Clerks and Mail Machine Operators, Except Postal Service -		Α	В	С	D	E	F	G	н		J	К	L	Т
Prepare incoming and outgoing mail for distribution. Use handling machines to time stamp, open, read, sort, and remail; and address, stamp, fold, stuff, seal, and affix postamail or packages.	oute incoming													
Office Clerks, General -		Α	В	С	D	E	F	G	Н			к		-
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of commanagement systems and procedures. Clerical duties main accordance with the office procedures of individual estable.	office ay be assigned													
Proofreaders and Copy Markers -		Α	В	С	D	Е	F	G	н	l i	J	К	L	Т
Read transcript or proof type setup to detect and mark for grammatical, typographical, or compositional errors. Exclusional primary duty is editing copy.														
onstruction and Extraction Occ	upations													
Paperhangers - Cover interior walls and ceilings of rooms with decorative fabric, or attach advertising posters on surfaces, such as billboards. Duties include removing old materials from surpapered.	walls and	Α	В	С	D	Е	F	G	н	I	J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			l	_	_	_	_	-	ΓED WA	_			
		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Employment
	(full-time only)	\$19,240	23,919	30,139	37,939	47,319	39,799	74,079	34,113	110,559	- 140,719	- 107,199	and over	
	nstallation, Maintenance, and Repair Occupations													
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Perform work involving the skills of two or more maintenance														
occupations to keep machines, mechanical equipment, o	or the structure													
of an establishment in repair.														
	49-9042													
Production Occupations														
First-Line Supervisors/Managers of Production and	Operating	Α	В	С	D	Е	F	G	н			К		Т
Workers -		A	В	ر	U	_	F	G	п		J	,	L	
Supervise and coordinate the activities of production and														
workers, such as inspectors, precision workers, machine														
operators, assemblers, fabricators, and plant and system														
These workers have other employees reporting directly t	o tnem.													
	51-1011													
Job Printers -		Α	В	С	D	Е	F	G	н		J	К		Т
Set type according to copy; operate press to print job ord	der: and read	^				_	_			•	J	1	_	•
proof for errors and clarity of impression, and correct imp														
printers are often found in small establishments where w														
several job skills.														
	51-5021													
Prepress Technicians and Workers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Set up and prepare material for printing presses. Include														
functions, such as compositing, typesetting, layout, paste	e-up, camera													
operating, scanning, film stripping, and photoengraving.														
	51-5022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т		
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total		
	Annual Salary (full-time only)	under \$19,240	1 1	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employme		
Printing Machine Operators -	Printing Machine Operators -		В	С	D	Е	F	G	Н	ı	J	К	L	Т		
Set up or operate various types of printing machines, such as offset, letterset, intaglio, or gravure presses or screen printers to produce print on paper or other materials. 51-5023																
	51-5023															
ransportation and Material Mo	0.000	_		C	D	F	F	G	и			K	•	Т		
ransportation and Material Mo Truck Drivers, Light or Delivery Services - Drive a truck or van with a capacity of under 26,000 GVV deliver or pick up merchandise or to deliver packages wi area.	ving Occu	pati c	ons B	С	D	E	F	G	Н	I	J	К	L	Т		
ransportation and Material Mo Truck Drivers, Light or Delivery Services - Drive a truck or van with a capacity of under 26,000 GVV deliver or pick up merchandise or to deliver packages wi	Ving Occu V, primarily to thin a specified 53-3033	_		С	D	E	F	G	Н	1	J	К	L	T		

Subtotal Employment

Report additional occupations on supplemental pages at the end of form.

Report additional occupations on supplemental pages at the end of form.

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND											GE RA			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	มช.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	, ,
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
FIPS Schedule Number FOR OFFICE	NAICS Code	Unit	Total Emplo	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa	loymen ge	t - this	
USE ONLY										Total E	Employr on thi	ment ide s form	entified	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND										ED WAGE RANGES to an Hourly Rate)											
DESCRIPTION OF DUTIES										to an I				Т							
	Hourly (part- time or full-time) Annual Salary		\$9.25 - 11.49 \$19,240 -		\$14.50 - 18.24 \$30,160 -	\$18.25 - 22.74 \$37,960 -	\$22.75 - 28.74 \$47,320 -	\$28.75 - 35.99 \$59,800 -			\$57.00 - 71.49 \$118,560			Total Employment							
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over								
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т							
		Α	В	С	D	Е	F	G	Н	I	J	K	L	т							
Г																					
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т							
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		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т							
Γ																					
		Α	В	С	D	Е	F	G	Н	J	J	К	L	Т							
						_	•		.,	•	J		_								
г																					
FOR OFFICE Schedule Number	NAICS Code	Unit 1	Total Employ	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa		t - this								
USE ONLY										Total E	mployn on this		entified								