OCCUPATIONAL EMPLOYMENT REPORT OF FUNDS, TRUSTS, AND OTHER **FINANCIAL VEHICLES (525000)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

y occupation.	č		
Which of the following options of Item 3 as of the reference date Operating: Go to item 2 Temporarily closed during employees paid for work worked for pay, report "on the reply envelope properties of the pay in the reply envelope properties." Permanently out of busing address at the top.	ng the reference period: Report data only for during the reference period. If no employees 0" in section 4 of this page and return the form	This form asks for information about the employees described below. Our estime employment for these employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees described below. Our estime employees appears at the top right corner of the label. Provided and the employees described below. Our estime employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the top right corner of the label. Provided and the employees appears at the employees a	
New Address: Our records show that your main p	roducts or services are related to those e list your main products or services on the e rest of the report.	How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3? Enter the number here Include • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, • Unincorporated firms - proprietors,	g
		Please tell us who to contact if we have questions about your data.	FOR FFICE E ONLY

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
- Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments

- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance
- On-call Pay

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

525000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITE				(F					IN SELE			NGES URLY RA	TE)	
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditors - Exar and interpret accounting records for giving advice or preparing stateme	or the purpose of			1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

525000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_		TED WA	_			
		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine and formulate policies and provide the overall														
companies or private and public sector organizations with														
guidelines set up by a board of directors or similar govern	ing body.													
l r	11-1011													
	11-1011													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the operations of companies or														
private sector organizations. Duties include formulating pomanaging daily operations, and planning the use of mater														
resources, but are too diverse in nature to be classified in														
functional area of management or administration.	arry or to													
Г	11-1021													
Marketing Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine the demand for products and services offered leading to competitors and identify potential customers. Develop price														
with the goal of maximizing the firm's profits or share of th														
3.1.1														
Г	11-2021													
Sales Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
(Customer Service Manager) Direct the distribution of a service to the customer by establishing sales territories, q														
goals. Analyze sales statistics gathered by staff to determ														
potential and inventory requirements and monitor the pref														
customers.														
	11-2022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-	ΓED WA	_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Employment
Public Relations Managers -		Α	В	С	D	Е	F	G	Н		J	K	1	т
Plan and direct public relations programs designed to cremaintain a favorable public image for employer or client; fundraising, plan and direct activities to solicit and maintaspecial projects and nonprofit organizations.	or if engaged in										,			
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate supportive services of an orga as recordkeeping, mail distribution, telephone operator/reother office support services.														
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н		J	K	-	т
(Data Processing Manager) Plan, direct, or coordinate such fields as electronic data processing, information systematics, and computer programming.		·	_		-	_	•				·		_	
Financial Managers -		Α	В	С	D	Е	F	G	Н			K		т
(Controller) Plan, direct, and coordinate accounting, in insurance, securities, and other financial activities of a bidepartment of an establishment.			D	Ü	U		•	- G		·	J	K	L	·
Compensation and Benefits Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate compensation and benefits ac of an organization. Include job analysis and position desimanagers.														
Training and Development Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the training and development staff of an organization.	activities and													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_	_	_	SELEC ⁻					
		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Property, Real Estate, and Community Association N	lanagers -	Α	В	С	D	Е	F	G	н	1	J	K	L	Т
Plan, direct, or coordinate selling, buying, leasing, or government.							-							
activities of commercial, industrial, or residential real esta														
Include managers of homeowner and condominium asso														
or leased housing units, buildings, or land (including righ														
	,,													
	44 04 44													
	11-9141													
Business and Financial Operatio	ns Occupa	ation	ıs											
Claims Adjusters, Examiners, and Investigators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
(Insurance Appraiser) Review settled claims to determ	nine that													
payments and settlements have been made in accordan														
procedures, ensuring that adjusters have followed prope														
Report overpayments, underpayments, and other irregul	arities.													
	13-1031													
	10 1001						l	l	ı			l		
Compliance Officers, Except Agriculture, Construction	on, Health and	Α	В	С	D	Е	F	G	н		J	К	L	т
Safety, and Transportation -		A		C	ט	_		٠	"		J	_ ^		•
Examine, evaluate, and investigate eligibility for or confo	rmity with laws													
and regulations governing contract compliance of license	es and permits,													
and other compliance and enforcement inspection activit														
elsewhere.														
	13-1041													
	13-10-11													
Employment, Recruitment, and Placement Specialist	s -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Recruit and place workers.														
	13-1071													
														_
Compensation, Benefits, and Job Analysis Specialis		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Conduct programs of compensation and benefits and job	analysis for													
employer.														
	13-1072													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							MPLOYI me Wor							
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24 \$30,160 -	22.74 \$37,960 -	28.74	35.99	45.24 \$74,880 -	56.99 \$94,120 -	71.49	89.99	and over \$187.200	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	37,959	47,319	\$47,320 - 59,799	\$59,800 - 74,879	94,119	. ,		- 187,199	,	p.ioyo
Training and Development Specialists -		_	В	С	D	Е	F	G	ш		J	V		Т
Conduct training and development programs for employed	ees.	Α	В	C	U		Г	G	Н	- 1	J	К		'
To the state of th	13-1073													
Management Analysts -		Α	В	С	D	Е	F	G	Н	1	J	K		т
(Business Consultant) Conduct organizational studies	and					_	•	0	- "	•	J	IX	_	•
evaluations, design systems and procedures, conduct w	ork													
simplifications and measurement studies, and prepare o procedures manuals.	perations and													
procedures manuals.	12 1111													
	13-1111													
Accountants and Auditors -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Examine, analyze, and interpret accounting records for t giving advice or preparing statements. Install or advise of														
recording costs or other financial and budgetary data.	ii systems oi													
,														
	13-2011													
Budget Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	К	1	т
Examine budget estimates for completeness, accuracy,	and					_	•		•••	•		- 1	_	
conformance with procedures and regulations. Analyze to														
accounting reports for the purpose of maintaining expen-	diture controls.													
	13-2031													
	13-2031													
Financial Analysts -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Conduct quantitative analyses of information affecting in programs of public or private institutions.	vestment													
programs of public of private institutions.	13-2051													
	13-2031													
Personal Financial Advisors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Estate Planner) Advise clients on financial plans utiliz tax and investment strategies, securities, insurance, pen														
real estate.	cion piano, and													
	13-2052													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	R OF EI	_	_	_		_			
DESCRIPTION OF DETIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	- \$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719	\$148,720 - 187,199		Employment
Insurance Underwriters -		Α	В	С	D	Е	F	G	Н	ı	J	К		т
Review individual applications for insurance to evaluate involved and determine acceptance of applications.	degree of risk						•	- 0		•	3	K	_	•
	13-2053													
Computer and Mathematical Oc	cupations													
Computer Programmers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Convert project specifications and statements of probler procedures to detailed logical flow charts for coding into language. Develop and write computer programs to stor retrieve specific documents, data, and information. May sites.	computer e, locate, and													
Computer Software Engineers, Applications -		Α	В	С	D	Е	F	G	Н		J	К	1	т
Develop, create, and modify general computer applications specialized utility programs. Analyze user needs and de solutions. Design software or customize software for client of optimizing operational efficiency.	velop software	^		J	, and the second		·	0	:		J	ĸ.	ı	·
Computer Software Engineers, Systems Software -			В	С	_	Е	F		ш			И.		Т
Research, develop, and test operating systems-level so and network distribution software. Set operational speciformulate and analyze software requirements. Apply pr techniques of computer science, engineering, and math analysis.	fications and inciples and	A	В		D	E .	r	G	н		J	К		'
Computer Support Specialists - Provide technical assistance to computer system users. questions or resolve computer problems for clients.		A	В	С	D	Е	F	G	Н	I	J	К	L	Т
	15-1041													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_				EES IN kers Ac						
DESCRIPTION OF BUILD		Α	В	С	D	Е	F	G	Н	ļ	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199		Linploymont
	(run time orny)	* · · · · · ·	_==,===	55,155	,	,		,	- 1,110	,		,		
Computer Systems Analysts - Analyze data processing problems for application to ele- processing systems. Analyze user requirements, processing systems.		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
problems to automate or improve existing systems and system capabilities, workflow, and scheduling limitations	review computer													
	15-1051													
Database Administrators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Coordinate changes to computer databases, test and in database applying knowledge of database management														
	15-1061													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(LAN/WAN Administrator) Install, configure, and supporganization's local area network (LAN), wide area network Internet system or a segment of a network system. Mair network hardware and software to ensure network avail system users.	ork (WAN), and tain and monitor													
	15-1071													
Network Systems and Data Communications Analys	its -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Webmaster, Internet Developer) Analyze, design, ar network systems, such as local area networks (LAN), w (WAN), and Internet. Perform network modeling, analys Research and recommend network and data communic and software. Include telecommunications specialists w interfacing of computer and communications equipment	nd evaluate de area networks is, and planning. ations hardware no deal with the													

	UPATIONAL TITLE AND SCRIPTION OF DUTIES				I							GE RAI			
DE	SCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
		time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49 \$118,560	89.99 \$148.720	and over \$187,200	Total Employment
		(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559			and over	, ,
Actuaries -			Α	В	С	D	Е	F	G	Н		J	К	L	т
Analyze stati and retireme	stical data, such as mortality, accident, sick nt rates and construct probability tables to for ayment of future benefits.		^	J	J	<u> </u>			J			J	K	-	·
Life, Phy	ysical, and Social Science	e Occupati	ions												
	earch Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	arket conditions in local, regional, or nationa otential sales of a product or service.	al areas to													
dotomino po	Actiniar saids of a product of sorvice.	19-3021													
	ccupations														
Lawyers -	ients in criminal and civil litigation and other	, lo gol	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	draw up legal documents, and manage or														
		23-1011													
Paralegals a	and Legal Assistants -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	т
Assist lawyer	rs by researching legal precedent, investiga gal documents. Conduct research to support to formulate a defense, or to initiate legal ac	t a legal				-									
		20 2011													
	sign, Entertainment, Sp	orts, and I													
	ions Specialists - omoting or creating good will for individuals	groupe or	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
organizations releasing it the	ornoting of creating good will for individuals s by writing or selecting favorable publicity n nrough various communications media. May lays, and make speeches.	material and													

	PATIONAL TITLE AND CRIPTION OF DUTIES				ļ							AGE RA Hourly I			
DLS	ekii iion oi beiils		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
		Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719			Employment
Protectiv	e Service Occupations														
Security Guar	rds -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Guard, patrol, infractions of r	or monitor premises to prevent theft, violer ules.	nce, or													
		33-9032	1												
Janitors and Keep buildings duties, such as	and Grounds Cleaning a Cleaners, Except Maids and Housekeep is in clean and orderly condition. Perform he is cleaning floors, shampooing rugs, washin noving rubbish. Duties may include tending	ing Cleaners - eavy cleaning ng walls and furnace and	enai A	nce (c c	patio	E	F	G	Н	I	J	К	L	Т
Sales and	Related Occupations	37-2011													
	pervisors/Managers of Non-Retail Sales		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
retail sales wo	rise and coordinate activities of sales work rkers. May perform duties, such as budget k. These workers have other employees re	ing and													
Insurance Sa	les Agents -			В	С	D	E	F	G	н			К		т
	rty, casualty, health, automotive, or other t	ypes of	A	В		D			G	п		3	K	L	<u>'</u>

41-3021

	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_			AGE RAI			
	DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
		time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94.120 -	71.49 - \$118,560	89.99 \$148.720	and over	Total Employment
l		(full-time only)	\$19,240	. ,	30,159	37,959	47,319	59,799	74,879			- 148,719			
ſ	Securities, Commodities, and Financial Services Sal	es Agents -	Α	В	С	D	Е	F	G	н	l	J	К	1	т
	(Stock Broker) Buy and sell securities in investment all or call upon businesses and individuals to sell financial sfinancial services, such as loan, tax, and securities coun	nd trading firms, services. Provide	- 11					-							
		41-3031													
	office and Administrative Suppo		tion	s											
	First-Line Supervisors/Managers of Office and Admi	nistrative	Α	В	C	D	Е	F	G	н	ı	J	K	L	т
	Support Workers - Supervise and coordinate the activities of clerical and ac support workers. These workers have other employees														
	to them.	43-1011													
	Switchboard Operators, Including Answering Servic		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
	Operate telephone business systems equipment or switch incoming, outgoing, and interoffice calls.	chboards to relay 43-2011													
-	Pill and Assertat Callectors			_	•	2	_	-	_				1/		
	Bill and Account Collectors - Locate and notify customers of delinquent accounts by r or personal visit to solicit payment. Duties include receiv posting amount to customers' account; preparing statem department if customer fails to respond; initiating reposs proceedings or service disconnection.	ing payment and ents to credit	<u>A</u>	В	С	D	E	F	G	н		J	К		,
		43-3011													
	Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Compile, compute, and record billing, accounting, statist numerical data for billing purposes. Prepare billing invoice rendered or for delivery or shipment of goods.														
		43-3021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					(Repor	t Part-ti	MPLOYI	kers Ac	cording			Rate)		
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -				\$148,720		Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879				- 187,199		, ,
Darling Assessment and Audition Clarks							_					17		_
Bookkeeping, Accounting, and Auditing Clerks - Compute, classify, and record numerical data to keep fin	ancial records	Α	В	С	D	E	F	G	Н		J	K	L	Т
complete. Perform any combination of routine calculating														
verifying duties to obtain primary financial data for use in														
accounting records.	Ü													
	43-3031	1												
			_		_								_	_
Payroll and Timekeeping Clerks -	, ron oro	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Compile and post employee time and payroll data. May paychecks.	orepare													
paychecks.	43-3051													
	45-3031													
Tellers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Receive and pay out money. Keep records of money and														
instruments involved in a financial institutions' various tra	insactions.													
		Į.												
	43-3071													
Brokerage Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform clerical duties involving the purchase or sale of														
Duties include writing orders for stock purchases and sal														
transfer taxes, accepting and delivering securities, tracki														
fluctuations, computing equity, and distributing dividends														
	43-4011													
Correspondence Clerks -		Α	В	С	D	Е	F	G	н		J	K		Т
Compose letters in reply to requests for merchandise, da	ımage claims.					-	•	,		•	J		_	•
credit and other information, delinquent accounts, incorre														
unsatisfactory services.														
	43-4021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l			MPLOYI							
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879				\$148,720 - 187,199		Employment
Customer Service Representatives -	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Interact with customers to provide information in respons about products and services and to handle and resolve of Exclude individuals whose duties are primarily sales or r	complaints.													
	43-4031													
File Clerks - File correspondence, cards, invoices, receipts, and other alphabetical or numerical order or according to the filing Locate and remove material from file when requested.		A	В	С	D	Е	F	G	н	ı	J	К	L	Т
Human Resources Assistants, Except Payroll and Ti	mekeeping -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Personnel Clerk) Compile and keep personnel record for each employee, such as address, weekly earnings, a date of and reason for termination. Compile and type repemployment records. Search employee files and furnish authorized persons.	s. Record data bsences, and ports from													
Receptionists and Information Clerks -		Α	В	С	D	E	F	G	Н			K		Т
Answer inquiries and obtain information for general publivisitors, and other interested parties. Provide information activities conducted at establishment; location of departr and employees within organization.	regarding	A				<u>.</u>	,	3		,		K		

OCCUPATIONAL TITLE AND	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES			l	_	_	_	_			GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74 \$47,320 -	35.99	45.24	56.99	71.49 \$118,560	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879		\$94,120 - 118,559		\$148,720 - 187,199		Linploymont
Production Planning and Free dition Clarks						_						14		_
Production, Planning, and Expediting Clerks - Coordinate and expedite the flow of work and materials	within or between	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
departments of an establishment according to production														
Duties include reviewing and distributing production, wo														
schedules; and compiling reports on progress of work, in	iventory levels,													
costs, and production problems.														
	40.5004													
	43-5061													
Executive Secretaries and Administrative Assistants		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Provide administrative support by performing clerical and														
tasks. Higher-level executive assistants and administrati may also conduct independent projects and assume gre														
responsibilities.	ater training													
	43-6011													
	10 0011													
Legal Secretaries -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Perform secretarial duties utilizing legal terminology, prodocuments. Prepare legal papers and correspondence,														
summonses, complaints, motions, and subpoenas.	sucii as													
	43-6012	l												
	•	_			_	_	_							
Secretaries, Except Legal, Medical, and Executive - Perform clerical and routine administrative functions suc	h ao proporina	Α	В	С	D	E	F	G	Н		J	K	L	Т
correspondence, scheduling appointments, filing, or prov														
information.	numg													
	43-6014													
Computer Operators			_		_		-	^				1/		T
Computer Operators - (Peripheral Equipment Operator) Monitor and control	electronic	Α	В	С	D	Е	F	G	Н	ı	J	K	L	
computer and peripheral electronic data processing equi	pheral Equipment Operator) Monitor and control electronic uter and peripheral electronic data processing equipment to													
process business, scientific, engineering, and other data	ess business, scientific, engineering, and other data according to													
operating instructions.														
	43-9011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
		Α	В	С	D	E	F	G	н	- 1	J	K	L	Т	
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment	
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	l ı	J	K	1	Т	
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or 43-9021		_			_	-								
Word Processors and Typists -		Α	В	С	D	Е	F	G	Н	l i	J	K	1	т	
(Composing Data Keyer) Use word processor/compute to type letters, reports, forms, or other material from roug corrected copy, or voice recording.				J	J		•	· ·			· ·		ı		
Desktop Publishers -		Α	В	С	D	Е	F	G	Н	<u> </u>	J	K	1	Т	
Format typescript and graphic elements using computer produce publication-ready material.	software to		_			_				-			_		
	43-9031														
Insurance Claims and Policy Processing Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
Process new insurance policies, modifications to existing claims forms. Obtain information from policyholders to ve forms, applications, and company records. Update existin company records.	rify claims														
	43-9041														
Mail Clerks and Mail Machine Operators, Except Post	al Service -	Α	В	С	D	Е	F	G	Н			K		Т	
Prepare incoming and outgoing mail for distribution. Use handling machines to time stamp, open, read, sort, and r mail; and address, stamp, fold, stuff, seal, and affix postamail or packages.	hand or mail oute incoming				U	L	,	- 0	- 11		3	K	L		

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				·	_	_	_	_	-		AGE RAI			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of commanagement systems and procedures. Clerical duties may in accordance with the office procedures of individual establishment.	office ay be assigned ablishments.													
	43-9061													
Office Machine Operators, Except Computer - Operate one or more of a variety of office machines, such photocopying, photographic, and duplicating machines, o machines.		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
nstallation, Maintenance, and R	epair Occ	upat	tions	;										
Maintenance and Repair Workers, General -	_	A	В	С	D	E	F	G	Н	ı	J	K	L	Т
(Maintenance Mechanic) Perform work involving the sk more maintenance or craft occupations to keep machines equipment, or the structure of an establishment in repair.														
										Subto	otal oymen	nt		Т

Report additional occupations on supplemental pages at the end of form.

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND											GE RA			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	มช.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	, ,
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
		ļ												
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
FIPS Schedule Number FOR OFFICE	NAICS Code	Unit	Total Emplo	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa	loymen ge	t - this	
USE ONLY										Total Employment identified on this form				

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND	NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -		\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	Total Employmen
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199		Linploymen
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
		A	ь					9	-	•	3	K		•
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
_														
FOR OFFICE Schedule Number	NAICS Code	e Unit Total Employment Reviewed By Date Reviewed Subtotal Employment - this page												
USE ONLY									Total Employment identified on this form			entified		