### OCCUPATIONAL EMPLOYMENT REPORT OF SECURITIES, COMMODITY CONTRACTS, AND OTHER FINANCIAL INVESTMENTS AND RELATED ACTIVITIES (523000)

# In Cooperation with the U.S. Department of Labor



O.M.B. No. 1220-0042

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates by occupation

y occupation.	
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?  Operating: Go to item 2.  Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.  Permanently out of business as of/_/: Return the form to the address at the top.  Sold or merged: Enter the new name and address below, then go to item 2.	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections.</i>
New Name: New Address:  Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3?  Enter the number here  Include  • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff  Do all employees reported above work at one location?  Yes  NoEnter number of locations
	Please tell us who to contact if we have questions about your data.  Name: Title: Phone: () Ext Date: E-mail address:

# Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

# **Instructions for Reporting Wage Information**

#### For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

#### Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

#### Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts

Severance Pay

Shift Differential

Stock Bonuses

Tool Allowance

Vacation Pay

Weekend Pay

Uniform Allowance

On-call Pay

Nonproduction Bonus (e.g., Holiday Bonus)

Overtime Pay

Perquisites

Profit Sharing Payment

Relocation Allowance

Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

523000 ii

# **Instructions for Completing the Report**

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TITE				(F					IN SELE			NGES URLY RA	TE)	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditors - Exar and interpret accounting records for giving advice or preparing stateme	or the purpose of			1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

523000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-	TED WA	_			
		Α	В	С	D	E	F	G	н	1	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)		23,919			47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine and formulate policies and provide the overall														
companies or private and public sector organizations with														
guidelines set up by a board of directors or similar govern	ing body.													
l r	11-1011													
	11-1011													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Plan, direct, or coordinate the operations of companies or														
private sector organizations. Duties include formulating pomanaging daily operations, and planning the use of mater														
resources, but are too diverse in nature to be classified in														
functional area of management or administration.	arry or to													
Г	11-1021													
Marketing Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Determine the demand for products and services offered leading to competitors and identify potential customers. Develop price														
with the goal of maximizing the firm's profits or share of th														
3.1.1														
Г	11-2021													
Sales Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
(Customer Service Manager) Direct the distribution of a service to the customer by establishing sales territories, q														
goals. Analyze sales statistics gathered by staff to determ														
potential and inventory requirements and monitor the pref														
customers.														
	11-2022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	R OF EI t Part-tii	_	_			_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119			\$148,720 - 187,199		Employment
Public Relations Managers -			В	С	D	Е	F	G	Н			V		Т
Plan and direct public relations programs designed to cremaintain a favorable public image for employer or client; fundraising, plan and direct activities to solicit and maintaspecial projects and nonprofit organizations.	or if engaged in	A	В	C	D			G			3	К		·
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	-	-	K	1	Т
Plan, direct, or coordinate supportive services of an organisar recordkeeping, mail distribution, telephone operator/reother office support services.			Б	C	D		•	G	"	•	J	K		•
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н		J	K		Т
( <i>Data Processing Manager</i> ) Plan, direct, or coordinate such fields as electronic data processing, information synanalysis, and computer programming.				J			· .	- C			J			·
Financial Managers -		Α	В	С	D	Е	F	G	Н			K	- 1	т
(Controller) Plan, direct, and coordinate accounting, in insurance, securities, and other financial activities of a bidepartment of an establishment.			D	C	D		•	0		·	3	K		·
Compensation and Benefits Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate compensation and benefits ac of an organization. Include job analysis and position des managers.														
Training and Development Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the training and development staff of an organization.	activities and													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
DESCRIPTION OF DETIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Employment
Business and Financial Operatio	ns Occupa	ation	ıs											
Claims Adjusters, Examiners, and Investigators -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
(Insurance Appraiser) Review settled claims to determ payments and settlements have been made in accordan procedures, ensuring that adjusters have followed prope Report overpayments, underpayments, and other irregulations.	ce with company r methods.													
	13-1031													
Compliance Officers, Except Agriculture, Constructi Safety, and Transportation -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Examine, evaluate, and investigate eligibility for or conformand regulations governing contract compliance of license and other compliance and enforcement inspection activitielsewhere.	es and permits,													
Employment, Recruitment, and Placement Specialist	to _	Ι .	В	С	D	Е	F	G	н			К		т
Recruit and place workers.	13-1071	A	В	C	D		Г	G	п	•	<u> </u>	K	L	'
Compensation, Benefits, and Job Analysis Specialis	to _	Α	В	С	D	Е	F	G	н			К		Т
Conduct programs of compensation and benefits and job employer.		A	В	C	Б		-	G	п	-	J	K		
	10 1012						l							
Training and Development Specialists - Conduct training and development programs for employe	ees.	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	13-1073											<u> </u>		
Management Analysts -		Α	В	С	D	E	F	G	н		J	К	L	Т
(Business Consultant) Conduct organizational studies evaluations, design systems and procedures, conduct w simplifications and measurement studies, and prepare o procedures manuals.	ork perations and												_	
	13-1111										<u> </u>	<u> </u>		

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	R OF EI t Part-ti	_	_			_			
		Α	В	С	D	Е	F	G	H	_	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -				\$148,720		Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Meeting and Convention Planners -		Α	В	С	D	E	F	G	Н		J	K	L	Т
Coordinate activities of staff and convention personnel to	o make													
arrangements for group meetings and conventions.														
	13-1121													
Association and Auditors												1,		_
Accountants and Auditors -	h a mma =	Α	В	С	D	Е	F	G	Н		J	K	L	Т
Examine, analyze, and interpret accounting records for t														
giving advice or preparing statements. Install or advise or recording costs or other financial and budgetary data.	on systems of													
recording costs or other imancial and budgetary data.														
	13-2011													
Credit Analysts -		Α	В	С	D	Е	F	G	Н		J	К		Т
Analyze current credit data and financial statements of in	adividuale or	A	ь	C	U		Г	G	п		J	, r	L	•
firms to determine the degree of risk involved in extending														
lending money. Prepare reports with this credit informati														
decision-making.	on for asc in													
accioien making.	10.0044													
	13-2041													
Financial Analysts -		Α	В	С	D	Е	F	G	Н	J.	J	К	L	Т
Conduct quantitative analyses of information affecting in	vestment						-							
programs of public or private institutions.														
	13-2051													
	10 2001			l										
Personal Financial Advisors -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
(Estate Planner) Advise clients on financial plans utiliz	ing knowledge of													
tax and investment strategies, securities, insurance, per	sion plans, and													
real estate.														
	13-2052													
Financial Examiners -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Enforce or ensure compliance with laws and regulations														
financial and securities institutions and financial and rea	estate													
transactions.														
	13-2061			<u></u>										

OCCUPATIONAL TITLE AND											GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	under \$19,240	\$19,240 -	\$23,920 - 30,159	\$30,160 - 37,959		\$47,320 - 59,799		\$74,880 -	\$94,120 -	\$118,560 - 148,719	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,139	37,939	47,319	59,799	74,079	94,119	110,559	- 140,719	- 107,199	and over	
Loan Officers - (Loan Examiner) Evaluate, authorize, or recommend a commercial, real estate, or credit loans. Advise borrower status and methods of payments.		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Computer and Mathematical Occ	cupations													
Computer Programmers -	_	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into language. Develop and write computer programs to store retrieve specific documents, data, and information. May sites.	computer e, locate, and													
O-market O-floors Franke and Applications						_						16		-
Computer Software Engineers, Applications - Develop, create, and modify general computer application specialized utility programs. Analyze user needs and devisolutions. Design software or customize software for clie aim of optimizing operational efficiency.	elop software	A	В	С	D	E	F	G	н		J	K		
Computer Software Engineers, Systems Software -		Α	В	С	D	Е	F	G	Н	1	1	K		т
Research, develop, and test operating systems-level soft and network distribution software. Set operational specific formulate and analyze software requirements. Apply printechniques of computer science, engineering, and mathematical analysis.	cations and	~	5		J		,	3	.,	,	J	K		·
	15-1032													
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Provide technical assistance to computer system users. questions or resolve computer problems for clients.	Answer <b>15-1041</b>		_		_	_		_		-			_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						t Part-ti	me Wor	kers Ac	cordin		GE RAI			
		Α	В	С	D	E	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -		\$47,320 -		\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Analyze data processing problems for application to electrocessing systems. Analyze user requirements, proced problems to automate or improve existing systems and r system capabilities, workflow, and scheduling limitations	ures, and eview computer													
	15-1051													
Database Administrators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Coordinate changes to computer databases, test and im														
database applying knowledge of database management	systems.													
	15-1061													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
(LAN/WAN Administrator) Install, configure, and supporganization's local area network (LAN), wide area network Internet system or a segment of a network system. Main network hardware and software to ensure network available.	ork (WAN), and tain and monitor													
system users.	,													
	15-1071													
	10-1071													
Network Systems and Data Communications Analysis		Α	В	С	D	E	F	G	Н	Ī	J	K	L	T
(Internet Developer, Webmaster) Analyze, design, an														
network systems, such as local area networks (LAN), win														
(WAN), and Internet. Perform network modeling, analysis Research and recommend network and data communication.														
and software. Include telecommunications specialists wh														
interfacing of computer and communications equipment.	io acai with the													
	4E 4004													
	15-1081													

	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_		_	-	TED WA				
	DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
		Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	T
		time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49	89.99 \$148,720	and over	Total Employment
		(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119			9 - 187,199		
ľ	Operations Research Analysts -		Α	В	С	D	Е	F	G	н	1 1	J	К	L	Т
	( <i>Procedure Analyst</i> ) Formulate and apply mathematica other optimizing methods using a computer to develop a information that assists management with decision making formulation, or other managerial functions.	nd interpret						•					, ,	-	
I	Life, Physical, and Social Science		ons												
	Economists - Conduct research, prepare reports, or formulate plans to of economic problems arising from production and distrib		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
	and services.	19-3011													
	Market Research Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Research market conditions in local, regional, or national determine potential sales of a product or service.	19-3021													
I	egal Occupations														
	Lawyers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Represent clients in criminal and civil litigation and other proceedings, draw up legal documents, and manage or a legal transactions.														
	Paralegals and Legal Assistants - Assist lawyers by researching legal precedent, investigat preparing legal documents. Conduct research to support proceeding, to formulate a defense, or to initiate legal actions.	a legal	A	В	С	D	Е	F	G	Н		J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES										TED WA				
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 94,119			\$148,720 - 187,199	\$187,200 and over	Employmen
Arts, Design, Entertainment, Sp	orts, and I	Medi	a Oc	cupa	tion	s								
Public Relations Specialists -	,	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Engage in promoting or creating good will for individuals														
organizations by writing or selecting favorable publicity r														
releasing it through various communications media. May	y prepare and													
arrange displays, and make speeches.														
	27-3031													
Janitors and Cleaners, Except Maids and Housekeep Keep buildings in clean and orderly condition. Perform h duties, such as cleaning floors, shampooing rugs, washi glass, and removing rubbish. Duties may include tending boiler.	neavy cleaning ing walls and	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Sales and Related Occupations														
First-Line Supervisors/Managers of Non-Retail Sales		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of sales work retail sales workers. May perform duties, such as budge personnel work. These workers have other employees r to them.	ting and													
Cashiers -		Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
Receive and disburse money in establishments other the institutions. Usually involves use of electronic scanners, or related equipment.														

41-2011

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-	ΓED WA	_			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74 \$37,960 -	28.74 \$47,320 -	35.99	45.24	56.99	71.49 \$118,560	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	47,319	59,799	\$59,800 - 74,879		\$94,120 - 118,559				
Securities Commodities and Financial Comices Col.	***				,	_	_					1/		Т
Securities, Commodities, and Financial Services Sale (Stock Broker) Buy and sell securities in investment an	•	Α	В	С	D	Е	F	G	Н	ı	J	K	L	
or call upon businesses and individuals to sell financial s														
financial services, such as loan, tax, and securities coun	seling.													
	41-3031													
Telemarketers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Solicit orders for goods or services over the telephone.														
	41-9041													
Office and Administrative Suppo	_	tion	S											
First-Line Supervisors/Managers of Office and Admir Support Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Supervise and coordinate the activities of clerical and ad support workers. These workers have other employees r to them.														
	43-1011													
Switchboard Operators, Including Answering Service		Α	В	С	D	Е	F	G	Н		J	K		т
Operate telephone business systems equipment or switch					D	_	•		••	•	J	IX	_	•
incoming, outgoing, and interoffice calls.	•													
	43-2011													
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Locate and notify customers of delinquent accounts by m														
or personal visit to solicit payment. Duties include receiving														
posting amount to customers' account; preparing statemedepartment if customer fails to respond; initiating reposed														
proceedings or service disconnection.														
	43-3011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES	OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES								SELEC <sup>-</sup>					
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99	71.49	89.99 \$148,720	and over	Total Employment
	(full-time only)	under \$19,240		30,159	\$30,160 - 37,959	\$37,960 - 47,319	59,799	\$59,800 - 74,879				\$148,720 - 187,199		Limploymoni
Billing and Posting Clerks and Machine Operators -	,		В	С	D	Е	F	G				1/		Т
Compile, compute, and record billing, accounting, statisti numerical data for billing purposes. Prepare billing invoic rendered or for delivery or shipment of goods.		A	В	C	D	Ц	F	G	н		J	К		
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	н			K	-	т
Compute, classify, and record numerical data to keep finate complete. Perform any combination of routine calculating verifying duties to obtain primary financial data for use in accounting records.	, posting, and			U	D		•	J			3	K	L	·
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	н	-	J	K		т
Compile and post employee time and payroll data. May paychecks.	repare 43-3051		J	J	J			J			J	K	L	
Tellers -		Α	В	С	D	Е	F	G	н		J	K	1	т
Receive and pay out money. Keep records of money and instruments involved in a financial institutions' various tra	~										<u> </u>			·
Destarante Olarka												1,		
Brokerage Clerks - Perform clerical duties involving the purchase or sale of s Duties include writing orders for stock purchases and sal transfer taxes, accepting and delivering securities, trackir fluctuations, computing equity, and distributing dividends	es, computing ng stock price	A	В	С	D	E	F	G	Н		J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 - 11.49	\$11.50 -	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Tatal
	time or full-time) Annual Salary	\$9.25 under	\$19,240 -	14.49 \$23,920 -	\$30,160 -		\$47,320 -				\$118,560			Total Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119		- 148,719			
Credit Authorizers, Checkers, and Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Loan Adjuster) Authorize credit charges against custon Investigate history and credit standing of individuals or be establishments applying for credit.														
Customer Service Representatives -			В	С	D	Е	F	•	Н		J	V		Т
Interact with customers to provide information in responsabout products and services and to handle and resolve of Exclude individuals whose duties are primarily sales or responsable.	complaints.	Α	В	J	U	E		G	-		J	К	L	
	43-4031													
File Clerks - File correspondence, cards, invoices, receipts, and othe alphabetical or numerical order or according to the filing Locate and remove material from file when requested.		A	В	С	D	E	F	G	н	I	J	К	L	Т
Loan Interviewers and Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Interview loan applicants to elicit information; investigate backgrounds and verify references; prepare loan reques forward findings, reports, and documents to appraisal de Review loan papers to ensure completeness, and completeween loan establishment, borrowers, and sellers upo loan.	t papers; and epartment. lete transactions													
New Accounts Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Interview persons desiring to open bank accounts. Explaservices available to prospective customers and assist that application form.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	_	_	_	_			GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719		\$187,200 and over	Employment
Order Clerks -		Α	В	С	D	Е	F	G	н	ı	J	K	L	т
Receive and process incoming orders for materials, mero classified ads, or services such as repairs, installations, of facilities. Duties include informing customers of receipt, put dates, and delays; preparing contracts; and handling contracts.	or rental of prices, shipping	_^		U	<u> </u>			- 0		,	3	K		·
Human Resources Assistants, Except Payroll and Til	mekeeping -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Personnel Clerk) Compile and keep personnel records for each employee, such as address, weekly earnings, ald date of and reason for termination. Compile and type repemployment records. Search employee files and furnish authorized persons.	s. Record data bsences, and orts from													
Decentionists and Information Clarks	43-4161						F	•				14		T
Receptionists and Information Clerks - Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information activities conducted at establishment; location of departn and employees within organization.	regarding	A	В	С	D	Е	ь.	G	Н	•	J	К	L	'
Couriers and Messengers -		Α	В	С	D	E	F	G	н		J	K	1	т
Pick up and carry messages, documents, packages, and between offices or departments within an establishment business concerns.				U	D	L	•	G			3	K		·
Executive Secretaries and Administrative Assistants	-	Α	В	С	D	E	F	G	н		J	K		Т
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrative may also conduct independent projects and assume great responsibilities.	d administrative ve assistants					_			,,				-	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı	_	_	_	_	-		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
	(run time omy)									,				_
Legal Secretaries - Perform secretarial duties utilizing legal terminology, procedures, and documents. Prepare legal papers and correspondence, such as summonses, complaints, motions, and subpoenas.  43-6012		A	В	С	D	Е	F	G	Н	1	J	К	L	Т
Secretaries, Except Legal, Medical, and Executive -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform clerical and routine administrative functions suc correspondence, scheduling appointments, filing, or provinformation.														
Computer Operators -		Α	В	С	D	Е	F	G	Н		J	К	1	т
(Peripheral Equipment Operator) Monitor and control computer and peripheral electronic data processing equiprocess business, scientific, engineering, and other data operating instructions.	pment to					_	•				J		-	·
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or <b>43-9021</b>													
Word Processors and Typists -		Α	В	С	D	Е	F	G	н		J	К	L	Т
(Composing Data Keyer) Use word processor/comput to type letters, reports, forms, or other material from roug corrected copy, or voice recording.			_			_						.,	-	
Insurance Claims and Policy Processing Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Process new insurance policies, modifications to existing claims forms. Obtain information from policyholders to ve forms, applications, and company records. Update existi company records.	erify claims													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		GE RAI			
DESCRIPTION OF BUILES		Α	В	С	D	E	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	+
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49 \$118.560	89.99 \$148,720	and over \$187,200	Total Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559		- 187,199		, ,
Mail Clerks and Mail Machine Operators, Except Pos	tal Service -	Α	В	С	D	Е	F	G	Н		J	К	L	Т
Prepare incoming and outgoing mail for distribution. Use						_	•	J		•	0	IX	_	•
handling machines to time stamp, open, read, sort, and	oute incoming													
mail; and address, stamp, fold, stuff, seal, and affix posta mail or packages.	age to outgoing													
mail of packages.	42 0054													
	43-9051													
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	Ī	J	K	L	T
Perform duties too varied and diverse to be classified in office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual es	office ay be assigned													
Office Machine Operators, Except Computer -		Α	В	С	D	Е	F	G	Н		J	К	L	Т
Operate one or more of a variety of office machines, such photocopying, photographic, and duplicating machines, machines.	or other office			J	- D	_		3			J	K		
	43-9071													
Installation, Maintenance, and F	Repair Occ	upat	tions	3										
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н		J	K	L	T
(Maintenance Mechanic) Perform work involving the s more maintenance or craft occupations to keep machine equipment, or the structure of an establishment in repair	s, mechanical													
										Subto Emple	otal oymen	t		Т

Report additional occupations on supplemental pages at the end of form.

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total	
	Annual Salary		\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employmen	
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over		
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т	
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т	
		_	_	_	_	_		_						_	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т	
·		Α	В	С	D	Е	F	G	Н		J	К	L	Т	
						_	•	J	•••	•		- 1	_	-	
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т	
FIPS Schedule Number	NAICS Code	Unit T	Total Employ	yment	Review	wed By	Date Re	eviewed		Subto					
FOR OFFICE															
USE ONLY										Total E					

### **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND								EES IN :						
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -		\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$50.800 -	45.24 \$74,880 -	56.99 \$94.120 -	71.49	89.99 \$148,720	and over	Total Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719			1 37 3
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
		A	В	C	U		F	G	П	•	J	N.		•
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
FIPS Schedule Number	NAICS Code	Unit T	Total Employ	yment	Revie	wed By	Date R	eviewed		Subtotal Employment - this				
FOR OFFICE										page				
USE ONLY										Total Employment identified				
										on this form				