OCCUPATIONAL EMPLOYMENT REPORT **OF NONSTORE RETAILERS (454000)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.	
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2. Temporarily closed during the reference period: Report data only for applyages paid for work during the reference period.	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to item 2.	
New Name: New Address:	How many employees, both full and part-time , worked at this location(s) during the pay period that included the reference date printed in Item 3?
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	Include • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff Do Not Include • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms - proprietors, owners, and partners
	Do all employees reported above work at one location? Yes NoEnter number of locations FOR
	Please tell us who to contact if we have questions about your data. Name:
	Title: Phone: ()Ext Date:
	E-mail address:

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts
- Overtime Pay
- Relocation Allowance

Severance Pay

- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance
- On-call Pay

Nonproduction Bonus (e.g., Holiday Bonus)

- Perquisites
- Profit Sharing Payment
- Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

454000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

	NAL TITLE AND			(1					IN SELE			NGES URLY RA	ITE)	
D200Kiii 110		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditt and interpret accounting a giving advice or preparing	records for the purpose of		//	1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_		TED WA	_			
		Α	В	С	D	E	F	G	н	- 1	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	. 0
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Determine and formulate policies and provide the overall companies or private and public sector organizations with guidelines set up by a board of directors or similar govern	hin the													
	11-1011													
General and Operations Managers -		Α	В	С	D	Е	F	G	Н			К	L	Т
Plan, direct, or coordinate the operations of companies of	or public and				_		-							
private sector organizations. Duties include formulating p														
managing daily operations, and planning the use of mate														
resources, but are too diverse in nature to be classified in	n any one													
functional area of management or administration.														
	11-1021													
Advertising and Promotions Managers -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Plan and direct advertising policies and programs or prod	duce collateral													
materials, such as posters, contests, coupons, or give-av														
extra interest in the purchase of a product or service for a	a department, an													
entire organization, or on an account basis.														
on an about the basis.														
55 5.gs <u>attorij</u> 5. 5.1 ari a555ari 52555.														
	11-2011													
	11-2011	A	В	С	D	E	F	G	н	1	J	К	L	Т
Sales Managers - (Customer Service Manager) Direct the distribution of	,	A	В	С	D	E	F	G	Н	ı	J	К	L	T
Sales Managers -	a product or	A	В	С	D	E	F	G	Н	I	J	К	L	Т
Sales Managers - (Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, of goals. Analyze sales statistics gathered by staff to determ	a product or quotas, and nine sales	A	В	С	D	Е	F	G	Н	ı	J	К	L	T
Sales Managers - (Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, or	a product or quotas, and nine sales	Α	В	С	D	Е	F	G	Н	ı	J	К	L	T

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı	_	R OF EI t Part-tii	_	_	-		_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148 719	\$148,720 - 187,199	\$187,200	Employment
	(luii-tiirie oriiy)	Ψ10,240	20,010	50,155	01,000	47,010	00,100	14,013	0 4 ,110	110,000	140,710	107,133	and over	
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Facilities Manager) Plan, direct, or coordinate suppor an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.	, telephone													
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate activities in such fields as electrocessing, information systems, systems analysis, and programming.								,						
Financial Managers -		Α	В	С	D	Е	F	G	Н	1	J	К		т
(Controller) Plan, direct, and coordinate accounting, in insurance, securities, and other financial activities of a bidepartment of an establishment.		- 7	, D	C	D			0	:	•	3	K		
Training and Development Managers -		Α	В	С	D	Е	F	G	Н	1	J	К		т
Plan, direct, or coordinate the training and development staff of an organization.	activities and	A	Б	U	D .		<u> </u>	G	п	'	J	K		•
Purchasing Managers -		Α	В	С	D	Е	F	G	Н	1	J	К	L	Т
(Procurement Manager) Plan, direct, or coordinate the buyers, purchasing officers, and related workers involved materials, products, and services.			_		-			-		·	•		-	
Transportation, Storage, and Distribution Managers	•	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Logistics Manager) Plan, direct, or coordinate transpoor distribution activities in accordance with governmenta regulations.	ortation, storage,													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_		EES IN kers Ac	-		_			
DESCRIPTION OF DETTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160	\$37,960 -					\$118,560			Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 146,719	- 187,198	and over	
Business and Financial Operatio	ns Occupa	ation	ıs											
Wholesale and Retail Buyers, Except Farm Products	-	Α	В	С	D	E	F	G	Н	I	J	K	L	T
Buy merchandise or commodities, other than farm produ														
consumers at the wholesale or retail level. Analyze past														
sales records, price, and quality of merchandise to deter														
yield. Select, order, and authorize payment for merchand	lise according to													
contractual agreements. Include assistant buyers.														
	13-1022	1												
						l								
Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Conduct training and development programs for employed														
	13-1073													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Examine, analyze, and interpret accounting records for t	ne purpose of													
giving advice or preparing statements. Install or advise of	n systems of													
recording costs or other financial and budgetary data.	·													
	13-2011	1												
Computer and Mathematical Occ	cupations													
Computer Programmers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Convert project specifications and statements of problen														
procedures to detailed logical flow charts for coding into														
language. Develop and write computer programs to store														
retrieve specific documents, data, and information. May	orogram web													
sites.														

15-1021

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						R OF EI t Part-ti								
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199		Employment
Computer Software Engineers, Systems Software -		Α	В	С	D	Е	F	G	Н		J	K	L	т
Research, develop, and test operating systems-level soft and network distribution software. Set operational specific formulate and analyze software requirements. Apply printechniques of computer science, engineering, and mathe analysis.	cations and ciples and	^		J	J							·	-	·
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н		J	K	L	т
(Help Desk Representative) Provide technical assistant system users. Answer questions or resolve computer proclients.	•		_		-	_								
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	-	J	K		т
(LAN/WAN Administrator) Install, configure, and support organization's local area network (LAN), wide area network Internet system or a segment of a network system. Maint network hardware and software to ensure network available system users.	rk (WAN), and ain and monitor	c		, and the second	J.	ı		0	<u></u>		· ·			·
Life, Physical, and Social Science	Occupati	ons												
Market Research Analysts -	•	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Research market conditions in local, regional, or national determine potential sales of a product or service.	areas to 19-3021													
Arts, Design, Entertainment, Spo	orts, and N	Лedi	a Oc	cupa	tion	S								
Graphic Designers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Design or create graphics to meet a client's specific compromotional needs, such as packaging, displays, or logos														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719		\$187,200 and over	Employmen
Pharmacists - Dispense drugs prescribed by physicians and other health and provide information to patients about medications and	h practitioners	cupa A	tions B	C	D	E	F	G	н	I	J	К	L	Т
	29-1051													
Pharmacy Technicians -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Prepare medications under the direction of a pharmacist. Pharmacy Aides (31-9095).	29-2052													
ood Preparation and Serving Re First-Line Supervisors/Managers of Food Preparation Workers -	and Serving	cupa A	B	С	D	E	F	G	н	ı	J	К	L	Т
Supervise workers engaged in preparing and serving food workers have other employees reporting directly to them.	35-1012													
Food Preparation Workers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Kitchen Helper) Perform a variety of food preparation of cooking, such as preparing cold foods and shellfish, slicin brewing coffee or tea.														
Building and Grounds Cleaning a		tenai	nce ()ccu _]	patio	ns								
First-Line Supervisors/Managers of Housekeeping an Workers -		Α	В	С	D	E	F	G	н	I	J	К	L	Т
Supervise work activities of cleaning personnel in hotels, offices, and other establishments. These workers have of reporting directly to them.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						R OF El								
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119		- 148,719			
Janitors and Cleaners, Except Maids and Housekeep		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Keep buildings in clean and orderly condition. Perform h														
duties, such as cleaning floors, shampooing rugs, washi														
glass, and removing rubbish. Duties may include tending	Turnace and													
boiler.														
	37-2011				<u> </u>									
Sales and Related Occupations														
First-Line Supervisors/Managers of Retail Sales Wor		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise sales workers in a retail establishmen														
Duties may include management functions, such as pure	•													
budgeting, and personnel work. These workers have oth	er employees													
reporting directly to them.														
	41-1011													
First-Line Supervisors/Managers of Non-Retail Sales		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Directly supervise and coordinate activities of sales work														
retail sales workers. May perform duties, such as budge														
personnel work. These workers have other employees re	eporting directly													
to them.														
	41-1012													
Cashiara							_	-		,		17		-
Cashiers -		Α	В	С	D	Е	F	G	Н		J	K	L	ı
Receive and disburse money in establishments other that														
institutions. Usually involves use of electronic scanners,	cash registers,													
or related equipment.														
	41-2011													
Retail Salespersons -		Α	В	С	D	E	F	G	Н	,		K		Т
Sell merchandise, such as furniture, motor vehicles, app	liancos or	A	В	C	U	E		G	П		J	N.	L	
apparel in a retail establishment.	iiaiiues, ui													
apparei iii a retaii estaviisiiillelit.	44 0004	Į.												
	41-2031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l							AGE RA Hourly I			
DESCRIPTION OF BUILD		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	T-1-1
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 -\$94,120 -	71.49 \$118.560	89.99 \$148,720	and over	Total Employment
	(full-time only)	\$19,240	. ,	30,159	37,959	47,319	59,799	74,879			- 148,719			,
Sales Representatives, Wholesale and Manufacturing	Excent													
Technical and Scientific Products -	j, Exoopt	Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
Sell goods for wholesalers or manufacturers to businesse														
individuals. Work requires substantial knowledge of items	s sold.													
	41-4012													
	41-4012													
Telemarketers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Solicit orders for goods or services over the telephone.	41-9041													
Door-to-Door Sales Workers, News and Street Vendo	rs, and Related	Α	В	С	D	Е	F	G	Н	ı	J	К	Г	Т
Workers - Sell goods or services door-to-door or on the street.														
deli godds of services door-to-door of off the street.	41-9091													
			•								•	•		
Office and Administrative Suppo	rt Occupa	tion	S											
First-Line Supervisors/Managers of Office and Admir	nistrative	Α	В	С	D	Е	F	G	н	1	J	К	L	Т
Support Workers -			_		_	_	•		•••	•			_	
Supervise and coordinate the activities of clerical and ad- support workers. These workers have other employees re														
to them.	- p													
	43-1011													
Bill and Account Collectors -		Α	В	С	D	E	F	G	Н	1	J	К	,	т
Locate and notify customers of delinquent accounts by m	ail, telephone.	A .			U			G	П	-	J	Λ.	_	
or personal visit to solicit payment. Duties include receivi	ng payment and													
posting amount to customers' account; preparing statement														
department if customer fails to respond; initiating reposse proceedings or service disconnection.	SSION													
	43-3011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	MPLOY me Wor	kers Ac	-		_			
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
	(full-tiffle offly)	ψ19,240	25,919	30,139	37,333	47,519	59,199	74,079	94,119	110,559	- 140,713	- 107,199	and over	
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Compile, compute, and record billing, accounting, statist														
numerical data for billing purposes. Prepare billing invoice	es for services													
rendered or for delivery or shipment of goods.														
	40.0004													
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compute, classify, and record numerical data to keep fin	ancial records													
complete. Perform any combination of routine calculating														
verifying duties to obtain primary financial data for use in	maintaining													
accounting records.														
	43-3031													
Payroll and Timekeeping Clerks -		Α	В	С	D	E	F	G	н	-	J	K		т
Compile and post employee time and payroll data. May	renare	_ ^	В		D		-	G	п	•	J	K		•
paychecks.	orcparc													
	43-3051	1												
	10 0001		l	l										
Credit Authorizers, Checkers, and Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Authorize credit charges against customers' accounts. In														
and credit standing of individuals or business establishm	ents applying for													
credit.														
	43-4041													
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	J	J	K	L	Т
Interact with customers to provide information in respons	e to inquiries						-			-				
about products and services and to handle and resolve of														
Exclude individuals whose duties are primarily sales or re														
	43-4051													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l					SELECT cording					
		Α	В	С	D	E	F	G	н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879				\$148,720 - 187,199		Employment
	, (_	_					.,		_
Order Clerks - Receive and process incoming orders for materials, merclassified ads, or services such as repairs, installations, facilities. Duties include informing customers of receipt, patents, and delays; preparing contracts; and handling contracts.	or rental of prices, shipping nplaints.	A	В	С	D	E	F	G	Н	-	J	К		
	43-4151													
Human Resources Assistants, Except Payroll and Ti (Personnel Clerk) Compile and keep personnel record for each employee, such as address, weekly earnings, a date of and reason for termination. Compile and type repemployment records. Search employee files and furnish authorized persons. Receptionists and Information Clerks -	s. Record data bsences, and ports from information to	A	В	С	D	E	F	G	н	-	J	К	L	T
Answer inquiries and obtain information for general publivisitors, and other interested parties. Provide information activities conducted at establishment; location of departrand employees within organization.	regarding													
Dispatchers, Except Police, Fire, and Ambulance -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Schedule and dispatch workers, work crews, equipment, vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs render place of business.	ers, or for													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı							GE RAI			
		Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Lilipioyillelit
	(lull-tillle Offly)	Ψ10,210	20,010	00,100	01,000	17,010	00,700	7 1,070	01,110	110,000	1 10,7 10	107,100	and over	
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Assignment Agent) Coordinate and expedite the flow														
materials within or between departments of an establish														
to production schedule. Duties include reviewing and dis														
production, work, and shipment schedules; and compilin progress of work, inventory levels, costs, and production														
progress of work, inventory levels, costs, and production	problems.													
	43-5061													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
(Freight Clerk) Verify and keep records on incoming a	nd outgoing													
shipments. Prepare items for shipment. Duties include a														
addressing, stamping, and shipping merchandise or mat	erial; receiving,													
unpacking, verifying and recording incoming merchandis	e or material;													
and arranging for the transportation of products.														
	43-5071													
														_
Stock Clerks and Order Fillers -	£1	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Tool-Crib Attendant) Receive, store, and issue sales														
merchandise, materials, equipment, and other items fror warehouse, or storage yard to fill shelves, racks, tables,														
orders.	or customers													
orders.	10.5004													
	43-5081													
Executive Secretaries and Administrative Assistants	; =	Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
Provide administrative support by performing clerical and												-		
tasks. Higher-level executive assistants and administrati														
may also conduct independent projects and assume gre	ater training													
responsibilities.														
	43-6011	1												

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19.240 -	14.49 \$23.920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24	56.99	71.49 \$118,560	89.99	and over	Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879			- 148,719			
Secretaries, Except Legal, Medical, and Executive -			В	С	D	Е	F	G	Н			K		т
Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or provinformation.		A	Б	O	U		,	6	п	-	J	K		
Committee Operators			_	_		-	_	_				1/		-
Computer Operators - (Peripheral Equipment Operator) Monitor and control	electronic	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
computer and peripheral electronic data processing equi process business, scientific, engineering, and other data operating instructions.	pment to													
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н		J	K		Т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or 43-9021			J	U			J			0	- K	L	
			_		_	_								_
Office Clerks, General - Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned	Α	В	С	D	E	F	G	H	-	7	K		-
Installation, Maintenance, and R		upat	tions	5										
First-Line Supervisors/Managers of Mechanics, Insta Repairers -		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Supervise and coordinate the activities of mechanics, ins repairers. These workers have other employees reporting them.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						MPLOYI							
DESCRIPTION OF DUTIES	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
time or full-time Annual Salary	<u> </u>	11.49	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99	45.24 \$74,880 -	56.99	71.49	89.99 \$148,720	and over	Total Employment
(full-time only)	under \$19,240	\$19,240 - 23,919	30,159	37,959	47,319	59,799	\$59,800 - 74,879	94,119			- 187,199		p.ioyo
Automotive Service Technicians and Mechanics -	Α	В	С	D	Е	F	G	Н		J	K	1	Т
Diagnose, adjust, repair, or overhaul automotive vehicles.		В				•	9		•	3	K	_	'
49-3023													
Bus and Truck Mechanics and Diesel Engine Specialists -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Diagnose, adjust, repair, or overhaul trucks, buses, and all types of							-						
diesel engines. Include mechanics working primarily with automobile													
diesel engines.													
Heating, Air Conditioning, and Refrigeration Mechanics and Installers -	Α	В	С	D	E	F	G	н	- 1	J	K	L	т
Install or repair heating, central air conditioning, or refrigeration systems,													
including oil burners, hot-air furnaces, and heating stoves.													
49-9021													
Maintenance and Repair Workers, General -	Α	В	С	D	E	F	G	Н	I	J	K	L	T
(Maintenance Mechanic) Perform work involving the skills of two or more maintenance or craft occupations to keep machines, mechanical													
equipment, or the structure of an establishment in repair.													
49-9042													
Coin, Vending, and Amusement Machine Servicers and Repairers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Install, service, adjust, or repair coin, vending, or amusement machines													
including video games, juke boxes, pinball machines, or slot machines.													
49-9091													
HelpersInstallation, Maintenance, and Repair Workers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Help installation, maintenance, and repair workers in maintenance, parts replacement, and repair of vehicles, industrial machinery, and electrical													
and electronic equipment.													
49-9098													

OCCUPATIONAL TITLE AND		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES			В	С	D	E	F	G	Н	ı	J	K	L	Т	
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total	
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment	
roduction Occupations															
First-Line Supervisors/Managers of Production and (Workers -	Operating	Α	В	С	D	E	F	G	Н	I	J	к	L	т	
Supervise and coordinate the activities of production and workers, such as inspectors, precision workers, machine operators, assemblers, fabricators, and plant and system. These workers have other employees reporting directly to the contract of the contr	setters and operators.														
	51-1011	<u> </u>													
Inspectors, Testers, Sorters, Samplers, and Weigher (Quality Checker) Inspect, test, sort, sample, or weigh raw materials or processed, machined, fabricated, or ass products for defects, wear, and deviations from specifical	nonagricultural sembled parts or tions.	Α	В	С	D	E	F	G	Н	ı	J	К	L	Т	
	51-9061														
Packaging and Filling Machine Operators and Tende Operate or tend machines to prepare industrial or consul storage or shipment. Include cannery workers who pack	mer products for	A	В	С	D	E	F	G	Н	_	J	К	L	Т	
ransportation and Material Mo	ving Occu	pati	ons												
First-Line Supervisors/Managers of Helpers, Laborer Movers, Hand -		А	В	С	D	E	F	G	Н	I	J	К	L	Т	
Supervise and coordinate the activities of helpers, labore movers. These workers have other employees reporting	directly to them.														
	53-1021														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_			_	-		GE RAI			
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
	(full-time only)	\$19,240	23,919	30,139	37,333	47,319	39,799	14,019	94,119	110,559	- 140,719	- 107,199	and over	
First-Line Supervisors/Managers of Transportation a	nd Material-	Α	В	С	D	Е	F	G	н		J	K		т
Moving Machine and Vehicle Operators -		^	В	Č			-	G		•	3	K	_	•
Directly supervise and coordinate activities of transporta moving machine and vehicle operators and helpers. The other employees reporting directly to them.														
	53-1031													
Driver/Sales Workers -		Α	В	С	D	E	F	G	Н		J	K		Т
Drive truck or other vehicle over established routes or w	thin an	А	В	C	U		F	G	п		J	N.	L	
established territory and sell goods, such as food produc														
restaurant take-out items, or pick up and deliver items, s														
	53-3031													
Truck Drivers, Heavy and Tractor-Trailer -		Α	В	С	D	E	F	G	н		J	K	L	т
Drive a tractor-trailer combination or a truck with a capac	city of at least	A	В	C	D D		Г	G	п	'	J	N.	L	•
26,000 GVW, to transport and deliver goods, livestock, of														
liquid, loose, or packaged form. Requires commercial d														
	53-3032													
Truck Drivers Light on Drivers Comit-												17	,	-
Truck Drivers, Light or Delivery Services - Drive a truck or van with a capacity of under 26,000 GVV	N primarily to	Α	В	С	D	Е	F	G	Н	l	J	K	L	ı
deliver or pick up merchandise or to deliver packages wi														
area.	инга ороснюа													
	53-3033													
	33 333													
Service Station Attendants -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Service automobiles, buses, trucks, boats, and other aut														
marine vehicles with fuel, lubricants, and accessories. C for services and supplies.	ollect payment													
noi services and supplies.	F2 C024													
	53-6031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF BUTTES		Α	В	С	D	Ε	F	G	Н	ı	J	K	L	Т	
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total	
	Annual Salary (full-time only)		\$19,240 - 23,919		\$30,160 - 37,959						\$118,560 - 148,719			Employment	
Industrial Truck and Tractor Operators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т	
(Fork Lift Driver) Operate industrial trucks or tractors edmaterials around a warehouse, storage yard, factory, consimilar location.															
Laborers and Freight, Stock, and Material Movers, Ha Manually move freight, stock, or other materials or perfor unskilled general labor. Include all unskilled manual labor elsewhere classified.	m other	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т	
Packers and Packagers, Hand -		Α	В	С	D	E	F	G	Н	-		K		т	
(Gift Wrapper, Bagger) Pack or package by hand a wice products and materials.	·											- K			
	53-7064									Subto	otal oymen	nt		Т	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND	/Poport Part-time Workers According to an Hourly Pate\													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary		\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
		_	_	_	_	_		_					_	_
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
·		Α	В	С	D	Е	F	G	Н		J	К	L	Т
						_	•	J		•		1	_	
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
FIPS Schedule Number	NAICS Code	Unit T	Total Employ	yment	Review	wed By	Date Re	eviewed		Subto	tal Emp pa	_	t - this	
FOR OFFICE														
USE ONLY										Total E	mployn on this		entified	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
DESCRIPTION OF DUTIES										to an I				т
	Hourly (part- time or full-time) Annual Salary		\$9.25 - 11.49 \$19,240 -			\$18.25 - 22.74 \$37,960 -	\$22.75 - 28.74 \$47,320 -	\$28.75 - 35.99 \$59,800 -			\$57.00 - 71.49 \$118,560			Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
		1												
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Г														
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
_														
		Α	В	С	D	E	F	G	Н	- 1	J	K	L	Т
]														
		А	В	С	D	Е	F	G	Н	J	J	К	L	Т
						_	•		.,	•	J		-	•
r														
FOR OFFICE Schedule Number	NAICS Code	Unit 1	Fotal Employ	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa	loymen ge	t - this	
USE ONLY										Total E	mployr on this		entified	