OCCUPATIONAL EMPLOYMENT REPORT **OF MISCELLANEOUS STORE RETAILERS (453000)**

In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

у осс	cupation.	
1	Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2. Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. Please make any needed address corrections.
	go to item 2. New Name: New Address:	How many employees, both full and part-time , worked at this location(s) during the pay period that included the reference date printed in Item 3?
2	Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the ines provided and continue with the rest of the report.	Enter the number here Include • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff Do Not Include • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms - proprietors, owners, and partners Do all employees reported above work at one location? Yes NoEnter number of locations
_		Please tell us who to contact if we have questions about your data. Name: Title: Phone: ()Ext Date:
_		E-mail address:

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts

- Relocation Allowance

Severance Pay

Shift Differential

Stock Bonuses

Tool Allowance

Vacation Pay

Weekend Pay

Uniform Allowance

On-call Pay

Nonproduction Bonus (e.g., Holiday Bonus)

Overtime Pay

Perquisites

Profit Sharing Payment

Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

453000 ii

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TI				(I					IN SELE			NGES URLY RA	TE)	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditors - Exand interpret accounting records giving advice or preparing stater	for the purpose of		//	1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

453000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_	_	_			GE RAI			
		Α	В	С	D	E	F	G	н	- 1	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240											and over	

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Determine and formulate policies and provide the overall direction of													
companies or private and public sector organizations within the guidelines set up by a board of directors or similar governing body.													
guidelines set up by a board of directors of similar governing body.													
11-1011													
			_	_			_						
General and Operations Managers - Plan, direct, or coordinate the operations of companies or public and	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
private sector organizations. Duties include formulating policies,													
managing daily operations, and planning the use of materials and human	1												
resources, but are too diverse in nature to be classified in any one													
functional area of management or administration.													
11-1021													
Sales Managers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Customer Service Manager) Direct the distribution of a product or													
service to the customer by establishing sales territories, quotas, and goals. Analyze sales statistics gathered by staff to determine sales													
potential and inventory requirements and monitor the preferences of													
customers.													
11-2022													
		_	_	_		_	_						
Computer and Information Systems Managers - Plan, direct, or coordinate activities in such fields as electronic data	Α	В	С	D	Е	F	G	Н		J	K	L	ı
processing, information systems, systems analysis, and computer													
programming.													
11-3021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_		-	ΓED WA g to an l	_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559				Employment
	(run unio orny)	, ,, ,	-,-	,	,,,,,,,	,	,	,	- , -	-,	-,	, , , ,		
Financial Managers - (Controller) Plan, direct, and coordinate accounting, in insurance, securities, and other financial activities of a b department of an establishment.	ranch, office, or	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
	11-3031													
Purchasing Managers - (Procurement Manager) Plan, direct, or coordinate the	activities of	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
buyers, purchasing officers, and related workers involved materials, products, and services.	d in purchasing													
	11-3061													
Transportation, Storage, and Distribution Managers Plan, direct, or coordinate transportation, storage, or dis in accordance with governmental policies and regulation	tribution activities	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	11-3071													
Business and Financial Operation	ns Occupa	ation	ıs											
Wholesale and Retail Buyers, Except Farm Products	;-	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Buy merchandise or commodities, other than farm productionsumers at the wholesale or retail level. Analyze past sales records, price, and quality of merchandise to deteryield. Select, order, and authorize payment for merchand contractual agreements. Include assistant buyers.	buying trends, mine value and													
,	13-1022													
Purchasing Agents, Except Wholesale, Retail, and F	arm Products -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies, on necessary for the operation of an establishment. Purchal finished materials for manufacturing. Include contract spacetimes on tractors, purchasers, price analysts, tooling coordinal buyers.	or services se raw or semi- pecialists, field tors, and media													
	13-1023													

OCCUPATIONAL TITLE AND				ļ							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	(Repor	t Part-ti	me Wor	kers Ad	cording H	to an l	Hourly F	Rate) K	1	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$ 18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	•
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Employment
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	т
Examine, analyze, and interpret accounting records for giving advice or preparing statements. Install or advise recording costs or other financial and budgetary data.														
	13-2011													
Computer and Mathematical Oc	cupations													
Computer Support Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Help Desk Representative) Provide technical assist system users. Answer questions or resolve computer p clients.														
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(LAN/WAN Administrator) Install, configure, and sup organization's local area network (LAN), wide area network Internet system or a segment of a network system. Mainetwork hardware and software to ensure network avail system users.	vork (WAN), and ntain and monitor													
Life, Physical, and Social Science	e Occupati	ions												
Market Research Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Research market conditions in local, regional, or nation determine potential sales of a product or service.	al areas to 19-3021													
Arts, Design, Entertainment, Sp		Medi	a Oc	cupa	tion	S								
Floral Designers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
(Florist) Design, cut, and arrange live, dried, or artifici foliage.														
	27-1023													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	R OF EI t Part-ti	_	_	-		_			
DESCRIPTION OF DETTES		Α	В	С	D	E	F	G	Н	ı	J	К	L	T
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199		Employment
Graphic Designers -		Α	В	С	D	Е	F	G	Н		J	К		Т
Design or create graphics to meet a client's specific compromotional needs, such as packaging, displays, or logos														
	27-1024													
Interior Professor						_						14		-
Interior Designers - Plan, design, and furnish interiors of residential, commer buildings. Formulate design which is practical, aesthetic, to intended purposes.		Α	В	С	D	E	F	G	Н		J	K	L	Т
	27-1025													
Merchandise Displayers and Window Trimmers - Plan and erect commercial displays, such as those in wir interiors of retail stores and at trade exhibitions.	ndows and	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
interiors of retail stores and at trade exhibitions.	27-1026													
Protective Service Occupations														
Security Guards -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Guard, patrol, or monitor premises to prevent theft, violer infractions of rules.	nce, or 33-9032													
Food Preparation and Serving R		cupa	tions	5										
First-Line Supervisors/Managers of Food Preparation Workers -		A	В	С	D	E	F	G	н	1	J	К	L	Т
Supervise workers engaged in preparing and serving foo workers have other employees reporting directly to them.														
Food Preparation Workers -		Α	В	С	D	Е	F	G	Н			К		т
Perform a variety of food preparation duties other than copreparing cold foods and shellfish, slicing meat, and brevitea.	ving coffee or	^			J	_	r	9		'	J	K	L	
	35-2021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l			MPLOY me Woi							
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н	ĺ	J	ĸ	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 -	\$94,120 -	\$118,560 - 148,719	\$148,720	\$187,200	Employment
Combined Food Preparation and Serving Workers, In						_	_							т
Food - Perform duties which combine both food preparation and	food service.	A	В	С	D	Е	F	G	н	'	J	K	L	'
	35-3021													
Building and Grounds Cleaning a Janitors and Cleaners, Except Maids and Housekeep		enai	nce (occu _]	patio	ns	F	G	н			К		Т
Keep buildings in clean and orderly condition. Perform he duties, such as cleaning floors, shampooing rugs, washin glass, and removing rubbish. Duties may include tending boiler.	eavy cleaning ng walls and furnace and	_ A	В	C	D			G	n	'	3	K		
	37-2011													
Landscaping and Groundskeeping Workers - (Sprinkler Installer) Landscape or maintain grounds of hand or power tools or equipment. Workers typically pertasks, which may include: sod laying, mowing, planting, for sprinkler installation, and installation of mortarless segment masonry units.	form a variety of ertilizing,	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	37-3011													
Personal Care and Service Occup	ations													
First-Line Supervisors/Managers of Personal Service		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Supervise and coordinate activities of personal service w supervisors of flight attendants, hairdressers, or caddies. have other employees reporting directly to them.														

39-1021

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ı							AGE RAI			
DESCRIPTION OF DETIES		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199		Linployment
	(rain tillio oriny)		1											_
Animal Trainers - Train animals for riding, harness, security, performance, assisting persons with disabilities. Accustom animals to contact; and condition animals to respond to commands according to prescribed standards for show or competition	human voice and . Train animals on.	A	В	С	D	E	F	G	Н	1	J	К	L	Т
	39-2011													
Nonfarm Animal Caretakers - (Groomer) Feed, water, groom, bathe, exercise, or oth pets and other nonfarm animals, such as dogs, cats, orn birds, zoo animals, and mice. Work in settings such as k shelters, zoos, circuses, and aquariums.	amental fish or	A	В	С	D	E	F	G	н	ı	J	K	L	Т
Sales and Related Occupations														
First-Line Supervisors/Managers of Retail Sales Wor		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Directly supervise sales workers in a retail establishmen Duties may include management functions, such as pure budgeting, and personnel work. These workers have oth reporting directly to them.	chasing,													
First-Line Supervisors/Managers of Non-Retail Sales	Workers -	Α	В	С	D	Е	F	G	Н		J	K	L	Т
Directly supervise and coordinate activities of sales work retail sales workers. May perform duties, such as budge personnel work. These workers have other employees reto them.	ters other than ting and	A	В	O	U			G				K	_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Linploymont
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Cashiers - Receive and disburse money in establishments other that institutions. Usually involves use of electronic scanners, or related equipment.		A	В	С	D	E	F	G	н	'	J	К	L	Т
Counter and Rental Clerks -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Receive orders for repairs, rentals, and services.		,,				-	•			•			_	•
	41-2021													
Parts Salespersons -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Sell spare and replacement parts and equipment in repastore.														
	41-2022													
Retail Salespersons -		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Sell merchandise, such as furniture, motor vehicles, app apparel in a retail establishment.	41-2031													
Sales Representatives, Wholesale and Manufacturing	g. Technical													_
and Scientific Products -	3,	Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
Sell goods for wholesalers or manufacturers where technic knowledge is required in such areas as biology, enginee and electronics, normally obtained from at least 2 years a secondary education.	ring, chemistry,													
Sales Representatives, Wholesale and Manufacturing	g, Except	_	Р	_	D	Е	F	_	ы	,	J	V		т
Technical and Scientific Products -		Α	В	С	ט		r	G	Ħ		J	K	L	
Sell goods for wholesalers or manufacturers to business individuals. Work requires substantial knowledge of item														
	41-4012													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						R OF EI t Part-ti								
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
	Hourly (part-time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119			\$148,720 - 187,199		Employment
Demonstrators and Product Promoters -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
Demonstrate merchandise and answer questions for the creating public interest in buying the product. May sell demerchandise.														
	41-9011													
Telemarketers -		Α	В	С	D	E	F	G	Н	ı	J	К	L	Т
Solicit orders for goods or services over the telephone.	41-9041													
Door-to-Door Sales Workers, News and Street Vendo Workers -	ors, and Related	Α	В	С	D	E	F	G	н	ı	J	К	L	Т
Sell goods or services door-to-door or on the street.	41-9091													
Office and Administrative Suppo	ort Occupa	tion	S											
First-Line Supervisors/Managers of Office and Admi Support Workers -	nistrative	Α	В	С	D	E	F	G	н	I	J	К	L	т
Supervise and coordinate the activities of clerical and ac support workers. These workers have other employees to them.														
Switchboard Operators, Including Answering Service	e -	Α	В	С	D	Е	F	G	Н		J	К	L	Т
Operate telephone business systems equipment or switch incoming, outgoing, and interoffice calls.			_									- 11	_	
Bill and Account Collectors -	10 2011	Λ	В	C	2	E	-	G	u			V		Т
Locate and notify customers of delinquent accounts by nor personal visit to solicit payment. Duties include receiv posting amount to customers' account; preparing statem department if customer fails to respond; initiating reposs proceedings or service disconnection.	ing payment and ents to credit	Α	В	С	D	E	F	G	н	'	J	К	L	
	43-3011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	_	R OF El t Part-tii	_	_	-		_			
DESCRIPTION OF BUILD		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879			- 148,719			
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Compile, compute, and record billing, accounting, statisti	cal, and other													
numerical data for billing purposes. Prepare billing invoice	es for services													
rendered or for delivery or shipment of goods.														
	43-3021	1												
			_		_		_							
Bookkeeping, Accounting, and Auditing Clerks -	onoial recerds	Α	В	С	D	Е	F	G	Н		J	K	L	Т
Compute, classify, and record numerical data to keep fin														
complete. Perform any combination of routine calculating verifying duties to obtain primary financial data for use in														
accounting records.	mamaming													
accounting records.		l												
	43-3031													
Procurement Clerks -		Α	В	С	D	E	F	G	н		J	K	L	Т
Compile information and records to draw up purchase or	ders for				_	_	-			-			_	
procurement of materials and services.														
	43-3061	1												
Customer Service Representatives -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Interact with customers to provide information in respons														
about products and services and to handle and resolve of														
Exclude individuals whose duties are primarily sales or re	epair.													
	43-4051													
Order Clerks -		Α	В	С	D	Е	F	G	Н		J	K		Т
Receive and process incoming orders for materials, men	chandisa					_		3	- 11		J	- 1		•
classified ads, or services such as repairs, installations,														
facilities. Duties include informing customers of receipt,														
dates, and delays; preparing contracts; and handling cor														
actor, and dotayo, proparing contracto, and nariding con	.p.:311101													
	40.4454													
	43-4151													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					(Repor	t Part-ti	me Wor	kers Ac	cordin		GE RAI			
	_	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	- \$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linploymont
	(run tirrio orny)	/ -	-,-		, , , , , , ,	,	,	,	, ,	-,	-, -	_ ,		
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information														
activities conducted at establishment; location of departr	•													
and employees within organization.	nonto, omoco,													
la de la granda de	43-4171	-												
	70 4171													
Dispatchers, Except Police, Fire, and Ambulance -		Α	В	С	D	E	F	G	Н	Ī	J	K	L	T
Schedule and dispatch workers, work crews, equipment,														
vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs render														
place of business.	ed outside trie													
place of business.	40.5000													
	43-5032													
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Assignment Agent) Coordinate and expedite the flow														
materials within or between departments of an establish														
to production schedule. Duties include reviewing and dis														
production, work, and shipment schedules; and compilin														
progress of work, inventory levels, costs, and production	problems.													
	43-5061													
Shipping, Receiving, and Traffic Clerks -		А	В	С	D	Е	F	G	н		J	K		Т
(Freight Clerk) Verify and keep records on incoming a	nd outgoing	_^	В				F	G	П		J	T.	L	
shipments. Prepare items for shipment. Duties include a														
addressing, stamping, and shipping merchandise or mat														
unpacking, verifying and recording incoming merchandis														
and arranging for the transportation of products.														
	43-5071	-			ĺ	ĺ			ĺ					

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES										ΓED WA				
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719		\$187,200 and over	Employment
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Tool-Crib Attendant) Receive, store, and issue sales merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, orders.	n stockroom,													
Executive Secretaries and Administrative Assistants	-	Α	В	С	D	Е	F	G	н		J	K	1	Т
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrative may also conduct independent projects and assume greatesponsibilities.	d administrative ve assistants	^		J	, and the second			J			J	ı,		·
Secretaries, Except Legal, Medical, and Executive - Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or provinformation.		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Data Entry Keyers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or 43-9021													
Desktop Publishers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Format typescript and graphic elements using computer produce publication-ready material.	software to 43-9031													
Office Clerks, General -		Α	В	С	D	F	F	G	н	ı	J	К		Т
Perform duties too varied and diverse to be classified in office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ا							GE RAI			
		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -		\$59,800 -			\$118,560			Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Office Machine Operators, Except Computer -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate one or more of a variety of office machines, such														
photocopying, photographic, and duplicating machines, o	or other office													
machines.														
	43-9071													
Farming, Fishing, and Forestry C First-Line Supervisors/Managers of Farming, Fishing		ns		ı		1	ı	1	ı	1	ı			
Workers -	, and Forestry	Α	В	С	D	E	F	G	н	1	J	K	L	Т
Directly supervise and coordinate the activities of agricult aquacultural, and related workers. These workers have o reporting directly to them.														
Farmworkers and Laborers, Crop, Nursery, and Gree	nhouso -	Α	В	С	D	E	F	G	н	1 1	l J	K		т
Manually plant, cultivate, and harvest vegetables, fruits, rhorticultural specialties, and field crops. Use hand tools, strowels, and hoes. May construct trellises, repair fences a buildings, or participate in irrigation activities.	nuts, such as shovels,	A	Б	C	D		-	G	n	'	J	2	_	
Construction and Extraction Occ	_													
First-Line Supervisors/Managers of Construction Tra Extraction Workers -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Directly supervise and coordinate activities of constructio workers. These workers have other employees reporting														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES									SELEC'					
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	T
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19.240 -	14.49 \$23.920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 - \$74,880 -	56.99 \$94,120 -	71.49 \$119.560	89.99 \$148,720	and over	Total Employment
	(full-time only)	\$19,240	+ -, -	30,159	37,959	47,319	59,799	74,879	94,119			- 187,199		1 37 3
Cornentors			В	С	D	Е	F	G	Н			1/		Т
Carpenters - Construct, erect, install, or repair structures and fixture	s made of wood	Α	В	C	U	E	г	G	п	·	J	K	L	•
such as concrete forms; building frameworks, including														
studding, and rafters; wood stairways, window and doo														
hardwood floors. May also install cabinets, siding, dryv insulation. Include brattice builders who build doors or														
insulation. Include brattice builders will build doors of	Diamices.													
	47-2031													
	47-2031													
Installation, Maintenance, and	Renair Occ	unat	tions	2										
First-Line Supervisors/Managers of Mechanics, Ins		l												
Repairers -	taliers, and	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Supervise and coordinate the activities of mechanics, i	nstallers, and													
repairers. These workers have other employees report	ing directly to													
them.														
	49-1011													
Computer, Automated Teller, and Office Machine R	epairers -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Repair, maintain, or install computers, word processing														
automated teller machines, and electronic office machines	nes, such as													
duplicating and fax machines.														
	49-2011													
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Maintenance Mechanic) Perform work involving the														
more maintenance or craft occupations to keep machin														
equipment, or the structure of an establishment in repa	ur.													
	40.0042													
	49-9042													
Camera and Photographic Equipment Repairers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Repair and adjust cameras and photographic equipme														
commercial video and motion picture camera equipme														
	49-9061													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							MPLOYI me Wor							
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719	\$148,720 - 187,199		Employment
	17													
Manufactured Building and Mobile Home Installers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Move or install mobile homes or prefabricated buildings.														
	49-9095													
III. I della Mila												1,5		
HelpersInstallation, Maintenance, and Repair Works		Α	В	С	D	E	F	G	Н	I	J	K	L	l l
Help installation, maintenance, and repair workers in ma														
replacement, and repair of vehicles, industrial machinery	, and electrical													
and electronic equipment.														
	49-9098													
Production Occupations														
First-Line Supervisors/Managers of Production and 0	Operating	Α	В	С	D	E	F	G	н		J	к	1	т
Workers -		^		ŭ		_	•	J		•	Ū	IX.	_	
Supervise and coordinate the activities of production and														
workers, such as inspectors, precision workers, machine														
operators, assemblers, fabricators, and plant and system														
These workers have other employees reporting directly to	o them.													
	51-1011													
	0. 1011													
Team Assemblers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Work as part of a team having responsibility for assembli	ng an entire													
product or component of a product. Team assemblers ca														
tasks conducted by the team in the assembly process. M														
making management decisions affecting the work. Team														
work as part of the team should be included.														
	51-2092													
Printing Machine Operators -			Р	С	D	Е	F	G	U	, ,	J	V		т
	h#+	Α	В	Ü	ט	E	Г	G	Н		J	K	L	
Set up or operate various types of printing machines, such														
letterset, intaglio, or gravure presses or screen printers to	produce print													
on paper or other materials.														
	51-5023													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199		Employment
Inspectors, Testers, Sorters, Samplers, and Weighers		Α	В	С	D	Е	F	G	Н		J	K	L	Т
(Quality Checker) Inspect, test, sort, sample, or weigh raw materials or processed, machined, fabricated, or ass products for defects, wear, and deviations from specificate	nonagricultural embled parts or												-	
	51-9061													
Etchers and Engravers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Engrave or etch metal, wood, rubber, or other materials for decorative purposes.	or identification 51-9194		_			_								
	31-3134													
Transportation and Material Mo	ving Occu	patio	ons											
First-Line Supervisors/Managers of Helpers, Laborers Movers, Hand -		А	В	С	D	E	F	G	Н	I	J	К	L	т
Supervise and coordinate the activities of helpers, labore movers. These workers have other employees reporting														
	53-1021													
First-Line Supervisors/Managers of Transportation as	ad Matarial													
Moving Machine and Vehicle Operators -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Directly supervise and coordinate activities of transportat moving machine and vehicle operators and helpers. The other employees reporting directly to them.														
	53-1031													
Driver/Sales Workers -			_		_	_	_					17		Т
Driver/Sales workers - Drive truck or other vehicle over established routes or wit	hin an	Α	В	С	D	E	F	G	Н		J	K	L	
established territory and sell goods, such as food product restaurant take-out items, or pick up and deliver items, su	ts, including													
	53-3031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-		R OF El t Part-ti								
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49 \$19.240 -	14.49 \$23,920 -	18.24 \$30.160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99	71.49	89.99 \$148,720	and over	Total Employment
	(full-time only)	under \$19,240	23,919	\$23,920 - 30,159	37,959	47,319	59,799	74,879				- 187,199		
Truck Drivers, Heavy and Tractor-Trailer -		Α	В	С	D	Е	F	G	Н			K		т
Drive a tractor-trailer combination or a truck with a capacitation	city of at least	Α	В	C	U	<u> </u>	Г	G	П		J	N.	L	
26,000 GVW, to transport and deliver goods, livestock, or liquid, loose, or packaged form. Requires commercial deliver goods.	or materials in													
1 - 1, 1														
	53-3032													
Truck Drivers, Light or Delivery Services -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Drive a truck or van with a capacity of under 26,000 GV\ deliver or pick up merchandise or to deliver packages wi area.														
	53-3033													
Industrial Truck and Tractor Operators -		Α	В	С	D	E	F	G	Н	- 1	J	K	L	T
(Fork Lift Driver) Operate industrial trucks or tractors of materials around a warehouse, storage yard, factory, co similar location.														
	53-7051													
Laborers and Freight, Stock, and Material Movers, H.	and -	Α	В	С	D	E	F	G	Н		J	К		т
Manually move freight, stock, or other materials or perfounskilled general labor. Include all unskilled manual labor elsewhere classified.	rm other orers not	A	Б				,	G			3	K	_	
	53-7062													
Packers and Packagers, Hand -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Bagger, Gift Wrapper) Pack or package by hand a wi	de variety of													
products and materials.	53-7064													
														Т
										Subto Emplo	otal Dymen	it		

Report additional occupations on supplemental pages at the end of form.

Report additional occupations on supplemental pages at the end of form.

Report additional occupations on supplemental pages at the end of form.

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND											GE RA			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	มช.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	, ,
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
FIPS Schedule Number FOR OFFICE	NAICS Code	Unit	Total Emplo	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa	loymen ge	t - this	
USE ONLY										Total E	Employr on thi	ment ide s form	entified	

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND								EES IN :						
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -		\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$50.800 -	45.24 \$74,880 -	56.99 \$94.120 -	71.49	89.99 \$148,720	and over	Total Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719			1 - 7 -
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
		А	В	C	U		F	G	П	•	J	N.	L	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
FIPS Schedule Number	NAICS Code	Unit T	Total Employ	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp	-	t - this	
FOR OFFICE											pa	ge		
USE ONLY										Total E	mployr		entified	
											on thi	s form		