OCCUPATIONAL EMPLOYMENT REPORT OF ELECTRONICS AND APPLIANCE STORES (443000)



Form Approved O.M.B. No. 1220-0042

What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information. Please see our website at *http://www.bls.gov/OES* for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.

 Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3? Operating: Go to item 2. Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided. Permanently out of business as of/_/: Return the form to the address at the top. Sold or merged: Enter the new name and address below, then go to item 2. 	3 This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
New Name:	 How many employees, both full and part-time, worked at this location(s) during the pay period that included the reference date printed in Item 3? Enter the number here
2 Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.	Include Do Not Include • Full or part-time paid workers • Contractors and temporary agency • Workers on paid leave • Contractors and temporary agency • Workers assigned temporarily • Unpaid family workers • Incorporated firms - paid owners, • Workers on unpaid leave • Incorporated firms - paid owners, • Unincorporated firms - proprietors, • Ob Not Include • Unpaid family workers • Unpaid family workers • Unincorporated firms - proprietors, • Ob all employees reported above work at one location? • Yes
	Please tell us who to contact if we have questions about your data. Name: Title: Title:
	Phone: ()Ext Date: E-mail address:

Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is no measurable difference in skill requirements, report employees in the occupation in which they spend the most time.
- · Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

Instructions for Reporting Wage Information

For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- · For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- · For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

Include as pay

Exclude as pay • Attendance Bonus

- Base Rate
- Commissions • Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

• Jury Duty Pay

Back Pay

• Draw

Lodging Payments

Holiday Premium Pay

- Meal Payments
- Merchandise Discounts
- Nonproduction Bonus (e.g., Holiday Bonus)
- Overtime Pay
- Perquisites
- Profit Sharing Payment
 - Relocation Allowance
 - Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your guestionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed guestionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

- Vacation Pay Weekend Pay Uniform Allowance

Severance Pay

Shift Differential

Stock Bonuses

Tool Allowance

- On-call Pay

Instructions for Completing the Report

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

	OCCUPATIONAL TITL				(IN SELE			NGES URLY RA	TE)		
	DESCRIPTION OF DO	IIE3	Α	В	C	D	Е	F	G	Н	Ι	J	K	L	Т	
		Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL	
		Annual Salary (full-time only)				\$30,160 - 37,959	\$37,960 - 47,319			\$74,880 - 94,119		\$118,560 - 148,719	\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT	
	Accountants and Auditors - Exam and interpret counting records for giving advice or preparing statemen	the purpose of			1	2	3								6	
1 For each occupation listed definition to determine wh found in your establishme	ich occupations are	the nu For ex One is per ye three worke	imber o cample s part-ti ear; and earn \$4 r by div	of work , there ime, w d five a 46,000 viding t	ers in are six orking re full- . Calc he anr	this oco Accou 20 hou time: tw ulate a nual wa	cupatic untants irs a w wo ear n hour age by	on, bas s in you eek, ar n \$32,0 ly wago the nu	ed on t ur estal nd earr 000 pe e for th mber o	ent, wr their wa olishme ns \$12,4 r year, a e part-t f hours 040 hrs	ages. ent. 480 and time	3	occupa Emplo	ation an	d write the figu column, making	vorkers in this ure in the Total g sure the total agrees

\$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	R OF El t Part-ti	-	-			-			
		Α	В	С	D	Е	F	G	н	I.	J	к	L	т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240												

Management Occupations

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	I	J	K	L	т
Determine and formulate policies and provide the overall														
companies or private and public sector organizations with guidelines set up by a board of directors or similar govern														
guidennes set up by a board of directors of similar govern	ing body.													
1	11-1011													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Plan, direct, or coordinate the operations of companies of														
private sector organizations. Duties include formulating private managing daily operations, and planning the use of mate														
resources, but are too diverse in nature to be classified in														
functional area of management or administration.	any one													
l l	11-1021													
Advertising and Promotions Managers -		Α	В	С	D	Е	F	G	Н	Ι	J	K	L	Т
				-										
Plan and direct advertising policies and programs or prod				-										
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw	ays, to create													
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a	ays, to create													
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw	ays, to create													
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a	/ays, to create a department, an													
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a	ays, to create													
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a entire organization, or on an account basis. Marketing Managers -	vays, to create a department, an 11-2011	A	В	C	D	E	F	G	Н	I	J	к	L	Т
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a entire organization, or on an account basis. Marketing Managers - Determine the demand for products and services offered	vays, to create a department, an 11-2011 by a firm and its		В	C	D	E	F	G	Н	I	J	к	L	Т
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a entire organization, or on an account basis. Marketing Managers - Determine the demand for products and services offered competitors and identify potential customers. Develop prio	vays, to create a department, an 11-2011 by a firm and its cing strategies		В	C	D	E	F	G	Н	1	J	к	L	T
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a entire organization, or on an account basis. Marketing Managers - Determine the demand for products and services offered	vays, to create a department, an 11-2011 by a firm and its cing strategies		В	C	D	E	F	G	Н	1	J	к	L	Т
Plan and direct advertising policies and programs or prod materials, such as posters, contests, coupons, or give-aw extra interest in the purchase of a product or service for a entire organization, or on an account basis. Marketing Managers - Determine the demand for products and services offered competitors and identify potential customers. Develop prio	vays, to create a department, an 11-2011 by a firm and its cing strategies		В	С	D	E	F	G	н	I	J	к	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					(Repor	t Part-ti	me Wo	kers Ac	cording		GE RAI	Rate)		
		A	В	С	D	E	F	G	Н	I	J	к	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 - 89.99	\$90.00	Tatal
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879		\$94,120 - 118 559		\$148,720 - 187,199		Employment
		ф.ю <u>,</u> 2.10	20,010	00,100	01,000	,010	00,100	,0.0	0.,0		1.0,1.10	,		
Sales Managers -		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
(Customer Service Manager) Direct the distribution of														
service to the customer by establishing sales territories,														
goals. Analyze sales statistics gathered by staff to deter														
potential and inventory requirements and monitor the pre- customers.	elerences of													
		1												
	11-2022													
Administrative Services Managers -		А	В	С	D	Е	F	G	н			К		т
(<i>Facilities Manager</i>) Plan, direct, or coordinate suppor	tive services of			C	U	-	•	0	••	•	3	N	-	•
an organization, such as recordkeeping, mail distribution														
operator/receptionist, and other office support services.														
	11-3011													
	11 3011	<u> </u>												
Computer and Information Systems Managers -		Α	В	С	D	E	F	G	н	I	J	K	L	Т
Plan, direct, or coordinate activities in such fields as elec	tronic data													
processing, information systems, systems analysis, and	computer													
programming.														
	11-3021													
						_	_							Ŧ
Financial Managers -	and the second state	A	В	С	D	E	F	G	Н		J	ĸ	L	Т
(Controller) Plan, direct, and coordinate accounting, in														
insurance, securities, and other financial activities of a b department of an establishment.	ranch, office, or													
	44.0004													
	11-3031													
Purchasing Managers -		А	В	С	D	Е	F	G	н	1	J	К	L	Т
(<i>Procurement Manager</i>) Plan, direct, or coordinate the	e activities of			-	-	_		-			-		-	
buyers, purchasing officers, and related workers involved														
materials, products, and services.	. 3													
	11-3061	1												
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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	R OF EI t Part-ti	-	-			-		_	
		Α	В	С	D	Е	F	G	н	I.	J	к	L	т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	

Business and Financial Operations Occupations

Wholesale and Retail Buyers, Except Farm Products -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Buy merchandise or commodities, other than farm products, for resale to													
consumers at the wholesale or retail level. Analyze past buying trends,													
sales records, price, and quality of merchandise to determine value and yield. Select, order, and authorize payment for merchandise according to													
contractual agreements. Include assistant buyers.													
13-1022													
13-1022													
Training and Development Specialists -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Conduct training and development programs for employees.													
13-1073													
Accountants and Auditors -	А	В	С	D	Е	F	G	Н	I	J	K	L	Т
Examine, analyze, and interpret accounting records for the purpose of													
giving advice or preparing statements. Install or advise on systems of													
recording costs or other financial and budgetary data.													
		•	1										
13-2011													

Computer and Mathematical Occupations

Computer Programmers -	Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Convert project specifications and statements of problems and													
procedures to detailed logical flow charts for coding into computer													
language. Develop and write computer programs to store, locate, and													
retrieve specific documents, data, and information. May program web													
sites.													
15-1021													
10-1021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							MPLOY me Wor						_	
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879				\$148,720 - 187,199		Employment
Computer Software Engineers, Systems Software -		А	В	С	D	E	F	G	Н	1	J	К	1	т
Research, develop, and test operating systems contware and network distribution software. Set operational specifi formulate and analyze software requirements. Apply prir techniques of computer science, engineering, and mathe analysis.	cations and nciples and							0		•	5	K	L	
Computer Support Specialists -		А	В	С	D	Е	F	G	Н		-	К	1	т
(Help Desk Representative) Provide technical assistar system users. Answer questions or resolve computer pro clients.			B			E		0	п		5	K	L	
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Analyze data processing problems for application to elec processing systems. Analyze user requirements, procedu problems to automate or improve existing systems and re system capabilities, workflow, and scheduling limitations.	ures, and eview computer													
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(LAN/WAN Administrator) Install, configure, and support organization's local area network (LAN), wide area network Internet system or a segment of a network system. Maint network hardware and software to ensure network availa system users.	ork (WAN), and tain and monitor													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly F			
		Α	В	С	D	Е	F	G	н	I.	J	к	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240			\$30,160 - 37,959						\$118,560 - 148,719			
Natwork Systems and Data Communications Analysis	to.	•	в		P	E	-	<u> </u>	ш			V	•	т
Network Systems and Data Communications Analysis Analyze, design, and evaluate network systems, such as networks (LAN), wide area networks (WAN), and Interne network modeling, analysis, and planning. Research and network and data communications hardware and software telecommunications specialists who deal with the interface and communications equipment.	local area t. Perform I recommend re. Include cing of computer	A	В	С	U	E	F	G	н		5	ĸ	L	
	15-1081													

Architecture and Engineering Occupations

									_				
Electrical and Electronic Engineering Technicians -	Α	В	С	D	E	F	G	Н	1	J	K	L	Т
Apply electrical and electronic theory and related knowledge, usually													
under the direction of engineering staff, to design, build, repair, calibrate,													
and modify electrical components, circuitry, controls, and machinery for													
use by engineering staff.													
17-3023													
17-5025													

Education, Training, and Library Occupations

Vocational Education Teachers, Postsecondary -	A	В	С	D	Е	F	G	Н	I	J	К	L	Т
Teach or instruct vocational or occupational subjects at the													
postsecondary level (but at less than the baccalaureate) to stude													
have graduated or left high school. Teaching may take place in p													
private schools whose primary business is education or in a scho													
associated with an organization whose primary business is other	than												
education.													
25-	1194												

Arts, Design, Entertainment, Sports, and Media Occupations

Merchandise Displayers and Window Trimmers -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Plan and erect commercial displays, such as those in windows and													
interiors of retail stores and at trade exhibitions.													
27-1026													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly I		_	
		Α	В	С	D	Е	F	G	н	I	J	к	L	т
Γ	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
t	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240											and over	

Protective Service Occupations

Security Guards -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Guard, patrol, or monitor premises to prevent theft, violence, or													
infractions of rules.													
33-9032													

Building and Grounds Cleaning and Maintenance Occupations

Janitors and Cleaners, Except Maids and Housekeeping Cleaners -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Keep buildings in clean and orderly condition. Perform heavy cleaning													
duties, such as cleaning floors, shampooing rugs, washing walls and													
glass, and removing rubbish. Duties may include tending furnace and													
boiler.													
37-2011													
01 2011													

Sales and Related Occupations

First-Line Supervisors/Managers of Retail Sales Workers -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Directly supervise sales workers in a retail establishment or department.													
Duties may include management functions, such as purchasing,													
budgeting, and personnel work. These workers have other employees													
reporting directly to them.													
41-1011													
		-		-	-	-							_
First-Line Supervisors/Managers of Non-Retail Sales Workers -	A	В	С	D	E	F	G	н		J	ĸ	L	Т
Directly supervise and coordinate activities of sales workers other than													
retail sales workers. May perform duties, such as budgeting and													
personnel work. These workers have other employees reporting directly													
to them.													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	• 74,880 94,119		\$118,560 - 148,719			Employment
	· · · · · · · · · · · · · · · · · · ·		_		_		_							_
Cashiers - Receive and disburse money in establishments other that institutions. Usually involves use of electronic scanners, or related equipment.		A	В	С	D	E	F	G	Н	I	J	К	L	Т
Counter and Rental Clerks -		А	В	С	D	Е	F	G	Н		J	К	1	т
Receive orders for repairs, rentals, and services.	41-2021	~		J	5	1		J				, K	-	
Parts Salespersons -		А	В	С	D	Е	F	G	Н	-	J	К	1	Т
Sell spare and replacement parts and equipment in repa	ir shop or parts 41-2022		В		U	-		9	n		5	ĸ	-	
Deteil Seleenersene					2		-					I.		Т
Retail Salespersons - Sell merchandise, such as furniture, motor vehicles, app apparel in a retail establishment.	iances, or 41-2031	A	В	С	D	E	F	G	H		J	К	L	
Sales Representatives, Wholesale and Manufacturing	n Technical													
and Scientific Products -	, 100111041	Α	В	С	D	Е	F	G	н	I	J	К	L	т
Sell goods for wholesalers or manufacturers where techn knowledge is required in such areas as biology, enginee and electronics, normally obtained from at least 2 years secondary education.	ring, chemistry,													
Sales Representatives, Wholesale and Manufacturing	g, Except				-	_	_					17		-
Technical and Scientific Products -		Α	В	С	D	E	F	G	н		J	К	L	Т
Sell goods for wholesalers or manufacturers to business individuals. Work requires substantial knowledge of item	s sold.													
	41-4012													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)										\$118,560 - 148,719			Employment
Demonstrators and Product Promoters -		А	В	С	D	Е	F	G	н		J	К	L	Т
Demonstrate merchandise and answer questions for the creating public interest in buying the product. May sell de merchandise.			_)	_	_							_	
Sales Engineers -		А	В	С	D	Е	F	G	н			К		т
Sell business goods or services, the selling of which required background equivalent to a baccalaureate degree in engineering of the selling of which required background equivalent to a baccalaureate degree in engineering of the selling of the se			5	0		L		U			Ū	ĸ	-	
Telemarketers -		А	В	С	D	Е	F	G	н		J	К	1	т
Solicit orders for goods or services over the telephone.	41-9041													
Office and Administrative Suppo	rt Occupa	ntion	S											

First-Line Supervisors/Managers of Office and Administrative Support Workers -	Α	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of clerical and administrative support workers. These workers have other employees reporting directly													
to them.													
43-1011													
Switchboard Operators, Including Answering Service -	^	в	6	р	F	F	G	L		•	K		т
	A	в	C	U	–	F	G	н		J	n	L	•
Operate telephone business systems equipment or switchboards to relay incoming, outgoing, and interoffice calls.													
43-2011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	Ι	J	К	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	Tatal
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23.920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49 \$118 560	89.99 \$148,720	and over	Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	· · · ·	· · · ·	- 148,719		. ,	
Bill and Account Collectors -		А	В	С	D	Е	F	G	н		J	К	L	т
Locate and notify customers of delinquent accounts by r or personal visit to solicit payment. Duties include receiv posting amount to customers' account; preparing statem department if customer fails to respond; initiating reposs proceedings or service disconnection.	ring payment and nents to credit													
	10 0011								1					
Billing and Posting Clerks and Machine Operators - Compile, compute, and record billing, accounting, statist numerical data for billing purposes. Prepare billing invoir rendered or for delivery or shipment of goods.		A	В	C	D	E	F	G	Н	I	J	К	L	Т
Bookkeeping, Accounting, and Auditing Clerks -		А	В	С	D	Е	F	G	Н		J	К	L	Т
Compute, classify, and record numerical data to keep fir complete. Perform any combination of routine calculatin verifying duties to obtain primary financial data for use ir accounting records.	g, posting, and													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	н	I	J	К	L	Т
Compile and post employee time and payroll data. May paychecks.	prepare 43-3051													
Customer Service Representatives -		А	В	С	D	Е	F	G	Н	1	J	К		Т
Interact with customers to provide information in respon- about products and services and to handle and resolve Exclude individuals whose duties are primarily sales or n	complaints.					_							_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							MPLOY me Wor						_	
		Α	В	С	D	Е	F	G	н	I.	J	к	L	т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879		\$94,120 - 118,559		\$148,720 - 187,199		Employment
Order Clerks -		А	В	С	D	Е	F	G	н		J	К	L	т
Receive and process incoming orders for materials, mero classified ads, or services such as repairs, installations, facilities. Duties include informing customers of receipt, p dates, and delays; preparing contracts; and handling cor	or rental of prices, shipping													
Human Resources Assistants, Except Payroll and Ti	mekeening -	А	В	С	D	Е	F	G	н			К	1	т
Compile and keep personnel records. Record data for ea such as address, weekly earnings, absences, and date of termination. Compile and type reports from employment employee files and furnish information to authorized personal	ach employee, of and reason for records. Search												_	
	43-4101													
Receptionists and Information Clerks -		Α	В	С	D	E	F	G	н	I	J	К	L	Т
Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information activities conducted at establishment; location of department and employees within organization.	regarding													
	•													_
Dispatchers, Except Police, Fire, and Ambulance - Schedule and dispatch workers, work crews, equipment, vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs render place of business.	ers, or for		B	С	D	E	F	G	Н		J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					(Repor	t Part-ti	me Woi	kers Ac	cording		GE RAI	Rate)		
		Α	В	С	D	E	F	G	н	I	J	к	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linployment
	(run-unie only)	ψ13,240	20,010	00,100	07,000	47,010	00,100	14,015	54,115	110,000	140,713	107,100		
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
(Assignment Agent) Coordinate and expedite the flow materials within or between departments of an establish to production schedule. Duties include reviewing and dist production, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	nent according tributing g reports on													
Shipping, Receiving, and Traffic Clerks -		А	В	С	D	Е	F	G	н			К	-	т
(Freight Clerk) Verify and keep records on incoming an shipments. Prepare items for shipment. Duties include as addressing, stamping, and shipping merchandise or mate unpacking, verifying and recording incoming merchandise and arranging for the transportation of products.	ssembling, erial; receiving,													
Stock Clerks and Order Fillers -		А	В	С	D	Е	F	G	н		J	К	L	т
(Tool-Crib Attendant) Receive, store, and issue sales in merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, or orders.	n stockroom,			-	_								_	
Executive Secretaries and Administrative Assistants	_	А	В	С	D	Е	F	G	н			К	1	т
Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrativ may also conduct independent projects and assume great responsibilities.	l administrative /e assistants		5		5			3				K	-	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	R OF EI t Part-ti	-	-			-			
		Α	В	С	D	Е	F	G	н	I.	J	к	L	т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)												\$187,200 and over	
Secretaries, Except Legal, Medical, and Executive -		А	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform clerical and routine administrative functions suc correspondence, scheduling appointments, filing, or provinformation.	viding													
	43-6014													
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Perform duties too varied and diverse to be classified in office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual es	office ay be assigned													

Installation, Maintenance, and Repair Occupations

First-Line Supervisors/Managers of Mechanics, Installers, and Repairers -	A	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of mechanics, installers, and repairers. These workers have other employees reporting directly to them.													
49-1011													
Computer, Automated Teller, and Office Machine Repairers -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
(Cash Register Servicer) Repair, maintain, or install computers, word processing systems, automated teller machines, and electronic office machines, such as duplicating and fax machines. 49-2011													
Radio Mechanics -	Α	В	С	D	Е	F	G	Н	I	J	К	L	т
Test or repair mobile or stationary radio transmitting and receiving equipment and two-way radio communications systems used in ship-to- shore communications and found in service and emergency vehicles.													
49-2021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
		Α	В	С	D	E	F	G	н	L.	J	к	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -		\$47,320 -	· · · ·			\$118,560			Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Electrical and Electronics Installers and Repairers, T	ransportation				-	_	-					16		т
Equipment -		Α	В	С	D	E	F	G	н	I	J	к	L	
Install, adjust, or maintain mobile electronics communica														
including sound, sonar, security, navigation, and surveilla	ance systems on													
trains, watercraft, or other mobile equipment.														
	49-2093													
Electronic Equipment Installers and Repairers, Motor	Vehicles -	А	В	С	D	Е	F	G	н		J	К	L	т
Install, diagnose, or repair communications, sound, secu						_	-			-			_	
navigation equipment in motor vehicles.	· J , -													
	49-2096													
				-		·				-			-	_
Electronic Home Entertainment Equipment Installers	-	Α	В	С	D	E	F	G	Н	l	J	K	L	Т
Repair, adjust, or install audio or television receivers, ste camcorders, video systems, or other electronic home en	· · · · · · · · · · · · · · · · · · ·													
equipment.	entainment													
	49-2097													
	49-2097													
Heating, Air Conditioning, and Refrigeration Mechan	ics and	А	В	С	D	Е	F	G	н		J	к		т
Installers -		A		C	U	E	F	9	п		3	ĸ	L	
Install or repair heating, central air conditioning, or refrige														
including oil burners, hot-air furnaces, and heating stove	6.													
	49-9021													
Home Appliance Repairers -		А	В	С	D	Е	F	G	н		J	К	L	Т
Repair, adjust, or install all types of electric or gas house	hold appliances.			Ť		-	•	Ŭ			, , , , , , , , , , , , , , , , , , ,		-	
such as refrigerators, washers, dryers, and ovens.														
	49-9031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
Discrimination of Defiling		Α	В	С	D	E	F	G	н	I.	J	к	L	Т	
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total	
	Annual Salary (full-time only)										\$118,560 - 148,719			Employment	
Maintenance and Repair Workers, General -		А	В	С	D	Е	F	G	н	I	J	к	L	т	
(<i>Maintenance Mechanic</i>) Perform work involving the samore maintenance or craft occupations to keep machine equipment, or the structure of an establishment in repair.	s, mechanical														
Telecommunications Line Installers and Repairers - String and repair telephone and television cable, includin and other equipment for transmitting messages or televis programming.		A	В	С	D	E	F	G	Η	I	J	К	L	Т	
Camera and Photographic Equipment Repairers - Repair and adjust cameras and photographic equipment commercial video and motion picture camera equipment.		A	В	С	D	E	F	G	Н	I	J	К	L	Т	

Production Occupations

First-Line Supervisors/Managers of Production and Operating Workers -	А	В	С	D	Е	F	G	н	I	J	к	L	т
Supervise and coordinate the activities of production and operating workers, such as inspectors, precision workers, machine setters and operators, assemblers, fabricators, and plant and system operators. These workers have other employees reporting directly to them.													
51-1011													
Photographic Processing Machine Operators -	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Operate photographic processing machines, such as photographic printing machines, film developing machines, and mounting presses.													
51-9132													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					-	-	-	-			GE RAI Hourly F			_
		Α	В	С	D	Е	F	G	н	I	J	к	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	

Transportation and Material Moving Occupations

First-Line Supervisors/Managers of Helpers, Laborers, and Mater Movers, Hand -	ial A	В	С	D	Е	F	G	н	I	J	к	L	Т
Supervise and coordinate the activities of helpers, laborers, or materia movers. These workers have other employees reporting directly to the 53-1021													
First-Line Supervisors/Managers of Transportation and Material- Moving Machine and Vehicle Operators -	А	В	с	D	Е	F	G	н	I	J	к	L	т
Directly supervise and coordinate activities of transportation and mate moving machine and vehicle operators and helpers. These workers h other employees reporting directly to them.													
53-1031													
Truck Drivers, Light or Delivery Services -	А	В		_	-	F	G	н	1	-	17		т
Truck Drivers, Light of Derivery Dervices -				I D									
Drive a truck or van with a capacity of under 26,000 GVW, primarily to deliver or pick up merchandise or to deliver packages within a specific area. 53-3033	ed		С	D	E		0			J	К	L	
Drive a truck or van with a capacity of under 26,000 GVW, primarily to deliver or pick up merchandise or to deliver packages within a specific area.	ed			D						J		L	
Drive a truck or van with a capacity of under 26,000 GVW, primarily to deliver or pick up merchandise or to deliver packages within a specific area. 53-3033 Laborers and Freight, Stock, and Material Movers, Hand -	ed	В	c	D	E	F	G	н		J	K	L	T
Drive a truck or van with a capacity of under 26,000 GVW, primarily to deliver or pick up merchandise or to deliver packages within a specific area.	A			D		F			-	J		L	T
Drive a truck or van with a capacity of under 26,000 GVW, primarily to deliver or pick up merchandise or to deliver packages within a specific area. 53-3033 Laborers and Freight, Stock, and Material Movers, Hand - Manually move freight, stock, or other materials or perform other unskilled general labor. Include all unskilled manual laborers not elsewhere classified.	A			D		F			-	J		L	т Т

Subtotal

Employment

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н		J	K	L	Т	
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment	
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over		
		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т	
		Α	В	С	D	E	F	G	Н	I	J	К	L	Т	
		А	В	С	D	Е	F	G	Н	I	J	К	L	т	
		~				-				-			_	-	
		Α	В	С	D	E	F	G	Н	I	J	К	L	Т	
		Α	В	С	D	E	F	G	Н	1	J	К	L	Т	
FIPS Schedule Number	NAICO Codo	l la 2 7	Total Employ	umont	Device	und Du	Detr. D	eviewed		Subto	tal Emp	lovmen	t - this		
FOR OFFICE	NAICS Code	Unit I	Fotal Employ	yment	Review	ved By	Date R	eviewed		Gubio	pa	-	(- uno		
USE ONLY										Total E	Employr	nent ide s form	entified		

Instructions for Completing the Supplemental Page

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND	(Poport Part-time Workers According to an Hourly Pate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	н		J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	Total
	Annual Salary	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 -	\$94,120 -	\$118,560	\$148,720 - 187,199	\$187,200	Employment
	(full-time only)	Φ19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 146,719	- 187,199	and over	
		Α	В	С	D	Е	F	G	Н	Ι	J	K	L	Т
			_		_	_	_					11		–
		Α	В	С	D	E	F	G	н		J	К	L	Т
		А	В	С	D	Е	F	G	н	I	J	к	L	т
		Α	В	С	D	E	F	G	н	I	J	К	L	Т
		А	В	С	D	E	F	G	Н	I	J	к	L	т
FIPS Schedule Number	NAICS Code	Unit 1	otal Employ	yment	Review	ved By	Date Re	eviewed		Subto		loymen ge	t - this	
USE ONLY										Total E		nent ide s form	entified	