## OCCUPATIONAL EMPLOYMENT REPORT OF MERCHANT WHOLESALERS, **NONDURABLE GOODS (424000)**

## In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

by occupation.	g ,		
Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?  Operating: Go to item 2.  Temporarily closed during the reference period: Report data only employees paid for work during the reference period. If no employees do not not pay, report "0" in section 4 of this page and return the	yees	This form asks for information about the employees described below. Our estimate employment for these employees appears at the top right corner of the label. Pleas make any needed address corrections.	
in the reply envelope provided.  Permanently out of business as of/_/: Return the form t address at the top.  Sold or merged: Enter the new name and address below, then go to item 2.	o the		
New Name:  New Address:	4	How many employees, <b>both full and part-time</b> , worked at this location(s) during the pay period that included the reference date printed in Item 3?  Enter the number here	
Our records show that your main products or services are related to those listed below. If they are not, please list your main products or services on the lines provided and continue with the rest of the report.		Include  • Full or part-time paid workers • Workers on paid leave • Workers assigned temporarily to other units • Incorporated firms - paid owners, officers, and staff  Do Not Include  • Contractors and temporary agency employees not on your payroll • Unpaid family workers • Workers on unpaid leave • Unincorporated firms - proprietors, owners, and partners	
		Do all employees reported above work at one location?  Yes  NoEnter number of locations	
	5	FOR	Е
		Title: Phone: ()Ext Date:	
		E-mail address:	

## Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

## **Instructions for Reporting Wage Information**

#### For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

#### Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance

#### Exclude as pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments
- Merchandise Discounts

- Overtime Pay
- Perquisites
- Profit Sharing Payment
- Relocation Allowance
- Tuition Repayments

- Severance Pay
- Shift Differential
- Stock Bonuses
- Tool Allowance
- Vacation Pay
- Weekend Pay
- Uniform Allowance
- On-call Pay

Nonproduction Bonus (e.g., Holiday Bonus)

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

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## **Instructions for Completing the Report**

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TI				(I					IN SELE			NGES URLY RA	TE)	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditors - Exand interpret accounting records giving advice or preparing stater	for the purpose of		//	1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

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OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ļ	NUMBE (Repor	_	_	_	SELEC <sup>-</sup>		_			
DESCRIPTION OF DOTTES		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
	(full-time only)		23,919											

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine and formulate policies and provide the overall														
companies or private and public sector organizations with														
guidelines set up by a board of directors or similar govern	ning body.													
	11-1011													
General and Operations Managers -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Plan, direct, or coordinate the operations of companies o	r public and					_	-			-			_	
private sector organizations. Duties include formulating p														
managing daily operations, and planning the use of mate	rials and human													
resources, but are too diverse in nature to be classified in	n any one													
functional area of management or administration.														
	11-1021													
							_							_
Advertising and Promotions Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan and direct advertising policies and programs or proc materials, such as posters, contests, coupons, or give-av														
extra interest in the purchase of a product or service for a														
entire organization, or on an account basis.	a department, an													
onare organization, or on an account sacio.														
	11-2011													
	11 2011													
Sales Managers -	11 2011	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Sales Managers - (Customer Service Manager) Direct the distribution of		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
(Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, or	a product or quotas, and	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
(Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, of goals. Analyze sales statistics gathered by staff to determ	a product or quotas, and nine sales	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
(Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, of goals. Analyze sales statistics gathered by staff to determine potential and inventory requirements and monitor the pre-	a product or quotas, and nine sales	A	В	С	D	Е	F	G	Н	I	J	К	L	T
(Customer Service Manager) Direct the distribution of service to the customer by establishing sales territories, of goals. Analyze sales statistics gathered by staff to determ	a product or quotas, and nine sales	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	R OF EI t Part-ti	_	_			_			
DESCRIPTION OF BUILDS		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879		\$94,120 - 118,559				Employment
	(run-time orny)	ψ.ο, <u>-</u> .ο	20,010	00,100	0.,000	,0.0	00,100	,	0.,	0,000	,	101,100	and over	
Administrative Services Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
(Facilities Manager) Plan, direct, or coordinate support an organization, such as recordkeeping, mail distribution operator/receptionist, and other office support services.														
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Plan, direct, or coordinate activities in such fields as elec	tronic data					_	•		••	•	•		_	<u> </u>
processing, information systems, systems analysis, and programming.	computer													
	11-3021													
Financial Managers - (Controller) Plan, direct, and coordinate accounting, invinsurance, securities, and other financial activities of a bridepartment of an establishment.		Α	В	С	D	E	F	G	Н	I	J	К	L	T
								· ·			· ·	· ·		
Purchasing Managers - (Procurement Manager) Plan, direct, or coordinate the buyers, purchasing officers, and related workers involved materials, products, and services.		A	В	С	D	ш	F	G	Н	-	J	K	L	Т
			_		_		_							
<b>Transportation, Storage, and Distribution Managers</b> - (Logistics Manager) Plan, direct, or coordinate transpoor distribution activities in accordance with governmental regulations.	rtation, storage,	A	В	С	D	E	F	G	Н		J	К	L	Г
Business and Financial Operatio	ns Occupa	ation	ıs											
Purchasing Agents and Buyers, Farm Products -	•	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Purchase farm products either for further processing or re	esale. 13-1021													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		GE RAI			
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under \$9.25	\$9.25 - 11.49	\$11.50 -	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Tatal
	time or full-time) Annual Salary	φ9.25 under	\$19,240 -	14.49 \$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560		\$187.200	Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119			- 187,199	,	, ,
Wholesale and Retail Buyers, Except Farm Products		Α	В	С	D	Е	F	G	Н		J	K	-	_
Buy merchandise or commodities, other than farm products consumers at the wholesale or retail level. Analyze past sales records, price, and quality of merchandise to determine the contractual agreements. Include assistant buyers.	cts, for resale to buying trends, mine value and	A	В	O .	D		,	G		•	3	K	L	
	13-1022													-
Accountants and Auditors -  Examine, analyze, and interpret accounting records for the	no purposo of	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
giving advice or preparing statements. Install or advise o recording costs or other financial and budgetary data.														
Credit Analysts -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Analyze current credit data and financial statements of in firms to determine the degree of risk involved in extendin lending money. Prepare reports with this credit information decision-making.	g credit or													
Computer and Mathematical Occ	cupations													
Computer Programmers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into language. Develop and write computer programs to store retrieve specific documents, data, and information. May psites.	computer e, locate, and													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		AGE RAI			
DESCRIPTION OF DETIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	- \$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719	\$148,720	\$187,200	Employment
	(run-time only)	\$19,240	23,919	30,139	37,939	47,319	39,799	14,019	34,113	110,559	- 140,719	- 107,199	and over	
Computer Support Specialists - (Help Desk Representative) Provide technical assistant system users. Answer questions or resolve computer proclients.		Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Architecture and Engineering Oc	cupations	S												
Chemical Engineers -	-	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Design chemical plant equipment and devise processes f manufacturing chemicals and products by applying princi technology of chemistry, physics, and engineering.														
Arts, Design, Entertainment, Spo Fashion Designers -	orts, and N	<b>Medi</b>	а Ос	cupa c	tion	S E	F	G	Н		J	К		Т
Design clothing and accessories. Create original garment garments that follow well established fashion trends.	ts or design 27-1022		, D		J			J			Ü	- K		
Merchandise Displayers and Window Trimmers -		Α	В	С	D	Е	F	G	н		J	K	L	Т
Plan and erect commercial displays, such as those in win interiors of retail stores and at trade exhibitions.					_									
	27-1026													
Building and Grounds Cleaning a	nd Maint	enai	nce (	)ccu <sub>]</sub>	patio	ns								
Janitors and Cleaners, Except Maids and Housekeep Keep buildings in clean and orderly condition. Perform he	_	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
duties, such as cleaning floors, shampooing rugs, washin glass, and removing rubbish. Duties may include tending boiler.	g walls and furnace and													
	37-2011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	R OF EN		_			_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time) Annual Salary	under \$9.25 under	\$9.25 - 11.49 \$19,240 - 23,919	\$11.50 - 14.49 \$23,920 - 30,159	\$14.50 - 18.24 \$30,160 - 37,959		\$22.75 - 28.74 \$47,320 - 59,799				\$57.00 - 71.49 \$118,560			Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Pesticide Handlers, Sprayers, and Applicators, Vege Mix or apply pesticides, herbicides, fungicides, or insecti sprays, dusts, vapors, soil incorporation or chemical app shrubs, lawns, or botanical crops. Usually requires speci State or Federal certification.	cides through lication on trees,	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Sales and Related Occupations														
First-Line Supervisors/Managers of Retail Sales Wor Directly supervise sales workers in a retail establishment Duties may include management functions, such as pure budgeting, and personnel work. These workers have oth reporting directly to them.	or department. hasing,	A	В	С	D	Е	F	G	Н	1	J	К	L	Т
First-Line Supervisors/Managers of Non-Retail Sales	Workers -	Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Directly supervise and coordinate activities of sales work retail sales workers. May perform duties, such as budget personnel work. These workers have other employees reto them.	ers other than ing and									-				
Cashiers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Receive and disburse money in establishments other that institutions. Usually involves use of electronic scanners, or related equipment.														
Retail Salespersons -		Α	В	С	D	Е	F	G	Н			K		Т
Sell merchandise, such as furniture, motor vehicles, app apparel in a retail establishment.	iances, or 41-2031	A	0		U	L	ľ	3	-11	1	J	IV.	L	•

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES							MPLOY							
DESCRIPTION OF DETTES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	- \$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119			\$148,720 - 187,199		Employmen
	(tull-time only)	\$19,240	20,919	30,139	37,333	47,519	39,799	74,079	34,113	110,559	- 140,719	- 107,199	and over	
Sales Representatives, Wholesale and Manufacturing	g, Technical	Α	В	С	D	Е	F	G	Н		J	К		Т
and Scientific Products -		, ,				_	-			•		- 1	_	
Sell goods for wholesalers or manufacturers where tech knowledge is required in such areas as biology, enginee														
and electronics, normally obtained from at least 2 years														
secondary education.	or poor													
	41-4011													
	41 4011							L						
Sales Representatives, Wholesale and Manufacturing	g, Except	Α	В	С	D	Е	F	G	н	1	J	К		Т
echnical and Scientific Products -				Ů		_	•	Ŭ	•••	•	Ů	.`	_	·
Sell goods for wholesalers or manufacturers to business														
ndividuals. Work requires substantial knowledge of item	s sola.													
	44 4040													
	41-4012													
Demonstrators and Product Promoters -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Demonstrate merchandise and answer questions for the	purpose of													
creating public interest in buying the product. May sell de	emonstrated													
merchandise.														
	41-9011													
Felemarketers -		Α	В	С	D	Е	F	G	н	ı	J	K		Т
Solicit orders for goods or services over the telephone.						_				•			_	•
3 J	41-9041													
		•			•		•						·	
ffice and Administrative Suppo	rt Occupa	tion	S											
First-Line Supervisors/Managers of Office and Admi														_
Support Workers -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Supervise and coordinate the activities of clerical and ad	ministrative													
support workers. These workers have other employees it														
to them.														
	43-1011													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_	_	_	SELECT		_			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linploymone
Bill and Account Collectors -	, , , , , , , , , , , , , , , , , , , ,					_	F					14		Т
Locate and notify customers of delinquent accounts by mor personal visit to solicit payment. Duties include receiving posting amount to customers' account; preparing statem department if customer fails to respond; initiating repossing proceedings or service disconnection.	ng payment and ents to credit	<u>A</u>	В	С	D	Е	r	G	Н	•	J	К		'
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	н	1	J	K	1	Т
Compile, compute, and record billing, accounting, statistic numerical data for billing purposes. Prepare billing invoice rendered or for delivery or shipment of goods.														
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Compute, classify, and record numerical data to keep fin complete. Perform any combination of routine calculating verifying duties to obtain primary financial data for use in accounting records.	g, posting, and													
Payroll and Timekeeping Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Compile and post employee time and payroll data. May paychecks.	43-3051													
Procurement Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Compile information and records to draw up purchase or procurement of materials and services.	ders for 43-3061													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				_							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74.990	56.99	71.49 \$118,560	89.99 \$1.49.720	and over	Total Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879			- 148,719	. ,		
Credit Authorizers, Checkers, and Clerks -		Α	В	С	D	Е	F	G	Н		J	K		Т
Authorize credit charges against customers' accounts. In and credit standing of individuals or business establishm credit.			В	C	D		,	9		•	3	K		·
Customer Service Representatives -		Α	В	С	D	Е	F	G	н	1	J	K	1	Т
Interact with customers to provide information in responsabout products and services and to handle and resolve (Exclude individuals whose duties are primarily sales or responsable).	complaints.			J		ı		0		•	J	, ,	-	·
Order Clerks -		Α	В	С	D	Е	F	G	Н			K		Т
Receive and process incoming orders for materials, mer classified ads, or services such as repairs, installations, facilities. Duties include informing customers of receipt, dates, and delays; preparing contracts; and handling contracts.	or rental of prices, shipping mplaints.		<u> </u>	- C	<u> </u>	-	•	0			J	K	-	·
	43-4151													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Answer inquiries and obtain information for general public visitors, and other interested parties. Provide information activities conducted at establishment; location of department employees within organization.	regarding													
Dispatchers, Except Police, Fire, and Ambulance -		Α	В	С	D	Е	F	G	н		J	K		Т
Schedule and dispatch workers, work crews, equipment vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs render place of business.	jers, or for													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					(Repor		me Wor	kers Ac	cording		AGE RAI			
		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	T-1-1
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49 \$118,560	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		- 148,719			Linploymont
	(rum units striff)													
Production, Planning, and Expediting Clerks - (Assignment Agent) Coordinate and expedite the flow materials within or between departments of an establishr to production schedule. Duties include reviewing and dis production, work, and shipment schedules; and compiling progress of work, inventory levels, costs, and production	ment according tributing g reports on	<u>A</u>	В	С	D	Е	F	G	н	-	J	К	L	Т
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н		J	К	-	т
(Freight Clerk) Verify and keep records on incoming ar shipments. Prepare items for shipment. Duties include a addressing, stamping, and shipping merchandise or mat unpacking, verifying and recording incoming merchandis and arranging for the transportation of products.	ssembling, erial; receiving,													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	н	ı	J	К	L	Т
(Tool-Crib Attendant) Receive, store, and issue sales merchandise, materials, equipment, and other items from warehouse, or storage yard to fill shelves, racks, tables, orders.	n stockroom,		_											
Weighers, Measurers, Checkers, and Samplers, Reco	ordkeeping -	Α	В	С	D	Е	F	G	н	1	J	К		Т
Weigh, measure, and check materials, supplies, and equipurpose of keeping relevant records. Duties are primarily nature. Include workers who collect and keep record of sproducts or materials.	ipment for the clerical by	<u> </u>		J			•					K		·

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						R OF EI t Part-ti	me Wor	kers Ac	cording					
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 - 11.49	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 - 28.74	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	Taral
	time or full-time) Annual Salary	\$9.25	\$19,240 -	14.49	18.24	22.74	\$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49 \$118,560	89.99	and over \$187.200	Total Employment
	(full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	59,799	74,879	94,119	118,559		- 187,199	,	
	- 11													
Executive Secretaries and Administrative Assistants Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrative may also conduct independent projects and assume great responsibilities.	administrative ve assistants	A	В	С	D	Е	F	G	Н	-	J	К	L	Т
	10 0011													
Secretaries, Except Legal, Medical, and Executive - Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or prov information.		A	В	С	D	E	F	G	Н	_	J	К	L	Т
Computer Operators -		T .	В	С	D	Е	F	G				I/		т
(Peripheral Equipment Operator) Monitor and control computer and peripheral electronic data processing equiprocess business, scientific, engineering, and other data operating instructions.	oment to	A	В	C	U	E		G	н		3	К		•
Data Entry Keyers -		Α	В	С	D	E	F	G	Н	1	J	K	L	Т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or 43-9021													
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned													

DESCRIPTION OF DUTIES					(Repor	t Part-ti	me Wor	kers Ac	ccording	g to an l	Hourly I	Rate)			
			Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (p		under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	T
	time or full- Annual Sa		\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employmen
	(full-time o	,	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119			\$148,720 - 187,199		Employmen
First-Line Supervisors/Managers of Farming, Fishing, Workers - Directly supervise and coordinate the activities of agricultu aquacultural, and related workers. These workers have of reporting directly to them.  Graders and Sorters, Agricultural Products - Grade part or classify upprocessed food and other agricultural products.	and Fores ural, forestry ther employ 45-101	y, vees	A A	В	С	D D	E	F	G	Н	I	J	K	L	T
Grade, sort, or classify unprocessed food and other agrice by size, weight, color, or condition.	45-204														
Agricultural Equipment Operators - Drive and control farm equipment to till soil and to plant, of harvest crops. May operate stationary equipment to perform harvest tasks.			Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Farmworkers and Laborers, Crop, Nursery, and Green	nhouse -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Manually plant, cultivate, and harvest vegetables, fruits, n horticultural specialties, and field crops. Use hand tools, s trowels, and hoes. May construct trellises, repair fences a buildings, or participate in irrigation activities.	such as sho	·													
Farmworkers, Farm and Ranch Animals -			Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Attend to live farm, ranch, or aquacultural animals. Attend used for the production of animal products, such as meat, and honey. Include workers who shear wool from sheep, eggs in hatcheries.	, fur, eggs, r	milk,													

NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES

424000 11

OCCUPATIONAL TITLE AND

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Total
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NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES

424000 12

**OCCUPATIONAL TITLE AND** 

OCCUPATIONAL TITLE AND		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)												
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
Production Occupations														
First-Line Supervisors/Managers of Production and Workers -	Operating	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Supervise and coordinate the activities of production and workers, such as inspectors, precision workers, machine operators, assemblers, fabricators, and plant and system. These workers have other employees reporting directly to	e setters and n operators.													
	51-1011													
Team Assemblers - Work as part of a team having responsibility for assemble product or component of a product. Team assemblers catasks conducted by the team in the assembly process. In making management decisions affecting the work. Team work as part of the team should be included.	an perform all lay participate in	Α	В	С	D	Е	F	G	Н	-	J	К	L	Т
Butchers and Meat Cutters - Cut, trim, or prepare consumer-sized portions of meat for retail establishments.	r use or sale in <b>51-3021</b>	Α	В	С	D	Е	F	G	Н	ı	J	К	L	T
Meat, Poultry, and Fish Cutters and Trimmers -		Α	В	С	D	Е	F	G	Н	1	J	K	1	Т
Use hand tools to perform routine cutting and trimming cand fish.	f meat, poultry,					_				·	Ū		_	,
Food and Tobacco Roasting, Baking, and Drying Ma and Tenders -	, in the second	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Operate or tend food or tobacco roasting, baking, or dryi including hearth or steam ovens, kiln driers, roasters, ch vacuum drying equipment.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-							GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	time or full-time) Annual Salary	ֆ9.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -			\$94,120 -		\$148,720		Employment
	(full-time only)	\$19,240	. ,	30,159	37,959	47,319	59,799	74,879			- 148,719			
Food Batchmakers -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Set up and operate equipment that mixes, blends, or co-	oks ingredients				_									
used in the manufacturing of food products.														
	51-3092													
Sewers, Hand -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Sew, join, reinforce, or finish, usually with needle and the manufactured items.	read, a variety of													
manuractureu items.	51-6051													
	0.000.													_
Fabric and Apparel Patternmakers - Draw and construct sets of precision master fabric patte	rne or lavoute	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
May also mark and cut fabrics and apparel.	ins or layouts.													
	51-6092													
Chemical Equipment Operators and Tenders -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Operate or tend equipment to control chemical changes							-			-				
the processing of industrial or consumer products. Equip														
includes devulcanizers, batch stills, fermenting tanks, stikettles, and reactor vessels.	еат-јаскетес													
	51-9011													
	0.00.1		_		_	_								_
Inspectors, Testers, Sorters, Samplers, and Weigher (Quality Checker) Inspect, test, sort, sample, or weigh		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
raw materials or processed, machined, fabricated, or as														
products for defects, wear, and deviations from specifications	ntions.													
	51-9061													
Packaging and Filling Machine Operators and Tende		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Operate or tend machines to prepare industrial or consu														
storage or shipment. Include cannery workers who pack	iooa products.													
	51-9111													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES		NUMBER OF EMPLOYEES IN SELECTED WAGE RANGES (Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т	
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00		
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total	
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment	
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over		
Transportation and Material Mo	ving Occu	patio	ons												
First-Line Supervisors/Managers of Helpers, Laborer	s, and Material	Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
Movers, Hand -															
Supervise and coordinate the activities of helpers, labore															
movers. These workers have other employees reporting	directly to them.														
	53-1021														
	53-1021														
First-Line Supervisors/Managers of Transportation a Moving Machine and Vehicle Operators -		Α	В	С	D	Е	F	G	Н	I	J	К	L	Т	
Directly supervise and coordinate activities of transportar moving machine and vehicle operators and helpers. The															
other employees reporting directly to them.															
	53-1031														
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т	
Drive truck or other vehicle over established routes or wi	thin an														
established territory and sell goods, such as food produc	ts, including														
restaurant take-out items, or pick up and deliver items, s	uch as laundry.														
	53-3031														
Total Driver Heaven d Total Trail												14		-	
Truck Drivers, Heavy and Tractor-Trailer - Drive a tractor-trailer combination or a truck with a capac	sity of at least	Α	В	С	D	E	F	G	Н		J	K	L	Т	
26,000 GVW, to transport and deliver goods, livestock, or	•														
liquid, loose, or packaged form. Requires commercial di															
iliquia, 10030, or packaged form. Trequires commercial di	ivers ilectise.														
	E2 2022														
	53-3032														
Truck Drivers, Light or Delivery Services -		Α	В	С	D	Е	F	G	Н	J	J	K	L	Т	
Drive a truck or van with a capacity of under 26,000 GVV															
deliver or pick up merchandise or to deliver packages wi															
area.															
	53-3033														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_		_	-		GE RA			
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	<b>-</b>
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719	\$148,720 - 187,199		Linploymon
	(run unio orny)				,		ı							
Service Station Attendants - Service automobiles, buses, trucks, boats, and other automotive or narine vehicles with fuel, lubricants, and accessories. Collect payment or services and supplies.  53.6031		A	В	С	D	Е	F	G	Н	ı	J	К	L	Т
	53-6031													
Conveyor Operators and Tenders -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Control or tend conveyors or conveyor systems that move products to and from stockpiles, processing stations, develicles.														
Industrial Truck and Tractor Operators -		_	В	С	D	Е	F		н			V		т
(Fork Lift Driver) Operate industrial trucks or tractors of materials around a warehouse, storage yard, factory, co similar location.		A	Б	C	U	-	F	G	п	'	J	К	L	'
Laborers and Freight, Stock, and Material Movers, H	and -	Α	В	С	D	Е	F	G	н	1	J	К	L	Т
Manually move freight, stock, or other materials or perfounskilled general labor. Include all unskilled manual labor elsewhere classified.	rm other	,,	_			_							_	
Packers and Packagers, Hand -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
(Gift Wrapper, Bagger) Pack or package by hand a wiproducts and materials.	de variety of 53-7064													
									Subto	otal oymer	nt		Т	

Report additional occupations on supplemental pages at the end of form.

Report additional occupations on supplemental pages at the end of form.

Report additional occupations on supplemental pages at the end of form.

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND											GE RA			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	มช.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	, ,
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
FIPS Schedule Number FOR OFFICE	NAICS Code	Unit	Total Emplo	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa	loymen ge	t - this	
USE ONLY										Total E	Employr on thi	ment ide s form	entified	

### **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND	(Report Part-time Workers According to an Hourly Rate)													
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -		\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$50.800 -	45.24 \$74,880 -	56.99 \$94.120 -	71.49	89.99 \$148,720	and over	Total Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719			1 - 7 -
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
		А	В	C	U		F	G	П	•	J	N.	L	
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
FIPS Schedule Number	NAICS Code	Unit T	Total Employ	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp	loymen ge	t - this	
FOR OFFICE														
USE ONLY										Total Employment identified				
										on this form				