## OCCUPATIONAL EMPLOYMENT REPORT OF MERCHANT WHOLESALERS, **DURABLE GOODS (423000)**

## In Cooperation with the **U.S. Department of Labor**



What this report is about: This form asks for information about the occupations and wage ranges of the employees described in Item 3 below. Please complete Items 1 through 5 on this page. Next, please provide the information requested beginning on page 1 for the employees who worked during or received pay for the pay period that included the reference date in Item 3, printed directly above your establishment name. The instructions on pages ii and iii explain how to provide the information.

Please see our website at http://www.bls.gov/OES for more information on the OES Program, including a display of national, state and metropolitan area employment and wage estimates

у осо	cupation.	
1	Which of the following options describes the status of the location(s) in Item 3 as of the reference date also printed in Item 3?	This form asks for information about the employees described below. Our estimate of employment for these employees appears at the top right corner of the label. <i>Please make any needed address corrections</i> .
	Operating: Go to item 2.	
r	Temporarily closed during the reference period: Report data only for employees paid for work during the reference period. If no employees worked for pay, report "0" in section 4 of this page and return the form in the reply envelope provided.  Permanently out of business as of/_/: Return the form to the address at the top.  Sold or merged: Enter the new name and address below, then go to item 2.	
ı	New Name:	How many employees, <b>both full and part-time</b> , worked at this location(s) during
ı	New Address:	the pay period that included the reference date printed in Item 3?
		Enter the number here
2	Our reported about that your main products or continue are related to those	Include Do Not Include
- 1	Our records show that your main products or services are related to those isted below. If they are not, please list your main products or services on the ines provided and continue with the rest of the report.	<ul> <li>Full or part-time paid workers</li> <li>Workers on paid leave</li> <li>Contractors and temporary agency employees not on your payroll</li> </ul>
_		<ul> <li>Workers assigned temporarily</li> <li>Unpaid family workers</li> <li>Workers on unpaid leave</li> </ul>
		<ul> <li>Incorporated firms - paid owners, officers, and staff</li> <li>Workers on unpaid leave</li> <li>Unincorporated firms - proprietors, owners, and partners</li> </ul>
		Do all employees reported above work at one location?  Yes NoEnter number of locations
		5 Please tell us who to contact if we have questions about your data. FOR OFFICE
		Name: USE ONLY
-		Title:
-		Phone: ()Ext Date: E-mail address:

# Instructions for Reporting by Occupation

Report part-time workers in the job they perform.

Report **apprentices** in the job for which they are being trained.

Report employees in the following ways:

- Use the description of duties along with the job titles to determine where to place employees. Do not rely on job titles alone.
- · Report employees in the occupations in which they are working, not necessarily in occupations for which they have been trained. For example: An employee trained as an engineer, but working as a drafter, should be reported as a drafter.
- Report each employee only once in the occupation that requires the highest level of skill if the employee performs work in two or more occupations. If there is **no** measurable difference in skill requirements, report employees in the occupation in which they spend the **most** time.
- Professionals who directly supervise other workers in professional occupations should be classified in the same occupation as the workers they supervise. For example, an economist that supervises other economists is classified as an economist.

# **Instructions for Reporting Wage Information**

#### For all employees:

- · Please use the hourly and annual wage rate categories to report employees. If wages are not recorded by hour or year (bi-weekly, or monthly for example), convert them into an hourly wage rate.
- For part-time workers, please report the specific hourly wage rate, not an average.
- For tip, commission, and piece-rate workers, please estimate the earnings (base pay plus tips, commissions, or piece rates), and report the appropriate wage.
- For salaried workers who do not work a standard 2080 hours per year (40 hours per week), please report wages on an hourly basis. For workers who are paid an annual salary by contract, such as Airline Pilots, report their annual salary.
- Include and/or exclude from pay as follows:

#### Include as pay

- Base Rate
- Commissions
- Tips
- Deadheading Pay
- Guaranteed Pay
- Hazard Pay
- Incentive Pay
- Longevity Pay
- Piece Rate
- Portal-to-Portal Rate
- Production Bonus
- Cost-of-Living Allowance
- - Merchandise Discounts

  - Nonproduction Bonus (e.g., Holiday Bonus)
  - Relocation Allowance

Exclude as pay

Severance Pay

Shift Differential

Stock Bonuses

Tool Allowance

Vacation Pay

Weekend Pay

 Uniform Allowance On-call Pay

- Attendance Bonus
- Back Pay
- Draw
- Holiday Premium Pay
- Jury Duty Pay
- Lodging Payments
- Meal Payments

- Overtime Pay
- Perquisites
- Profit Sharing Payment
- Tuition Repayments

The Bureau of Labor Statistics, its employees, agents, and partner statistical agencies, will use the information you provide for statistical purposes only and will hold the information in confidence to the full extent permitted by law. In accordance with the Confidential Information Protection and Statistical Efficiency Act of 2002 (Title 5 of Public Law 107-347) and other applicable Federal laws, your responses will not be disclosed in identifiable form without your informed consent. This report is authorized by law, 29 U.S.C. §2. Your voluntary cooperation is needed to make the results of this report comprehensive, accurate, and timely.

\*We estimate that it will vary from 30 minutes to 6 hours to complete this report, depending on such factors as the size of the establishment. This includes time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing this information. If you have any comments regarding these estimates or any other aspects of this report, including suggestions for reducing this burden, send them to the U.S. Bureau of Labor Statistics, Division of Occupational Employment Statistics (1220-0042), 2 Massachusetts Avenue NE, Suite 2135, Washington, DC 20212. Please do not return your questionnaire to this address. Use the enclosed preaddressed envelope or the address provided at the top of the first page to return your completed questionnaire. You do not have to complete this questionnaire if it does not display a currently valid OMB control number.

423000 ii

# **Instructions for Completing the Report**

On the following pages you will find the Occupational Employment Report. Please refer to the example below and the guidelines on page ii for instructions on how to complete the form. If you have employees whose occupations are not found in the list provided, please use the supplemental pages at the end of this report. Please write each unique occupational title on a separate line along with a short description of duties, the number of employees in each wage category, and the total employment for each occupation.

OCCUPATIONAL TIT				(I					IN SELE			NGES URLY RA	TE)	
22001 11011.01		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	TOTAL
	Annual Salary (full-time only)	under \$19,240		\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	EMPLOYMENT
Accountants and Auditors - Example and interpret accounting records giving advice or preparing statem	or the purpose of		//	1	2	3								6

- 1 For each occupation listed, read the definition to determine which occupations are found in your establishment.
- For each occupation that is found in your establishment, write in the number of workers in this occupation, based on their wages. For example, there are six Accountants in your establishment. One is part-time, working 20 hours a week, and earns \$12,480 per year; and five are full-time: two earn \$32,000 per year, and three earn \$46,000. Calculate an hourly wage for the part-time worker by dividing the annual wage by the number of hours worked; 20 hrs x 52 weeks = 1040 hrs/yr, \$12480/1040 hrs = \$12/hr. Write "1" in column C. For the full-time workers, use their annual wage: write "2" in column D and "3" in column E.
- Add up the total number of workers in this occupation and write the figure in the Total Employment column, making sure the total agrees with your records.

423000 iii

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_			GE RAI			
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
tiı	ime or full-time)		11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49		and over	. 0
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560	\$148,720	\$187,200	Employment
											- 148,719			

# **Management Occupations**

(Managers in this section generally have other managers/supervisors reporting to them.)

Chief Executives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Determine and formulate policies and provide the overall														
companies or private and public sector organizations with														
guidelines set up by a board of directors or similar govern	ing body.													
  -	11-1011													
	11-1011													
General and Operations Managers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Plan, direct, or coordinate the operations of companies or														
private sector organizations. Duties include formulating pomanaging daily operations, and planning the use of mater														
resources, but are too diverse in nature to be classified in														
functional area of management or administration.	arry or to													
Г	11-1021													
Marketing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Determine the demand for products and services offered leading to the competitors and identify potential customers. Develop price														
with the goal of maximizing the firm's profits or share of th														
3.1.1														
Г	11-2021													
										_				
Sales Managers -		Α	В	С	D	E	F	G	Н	I	J	K	L	T
(Customer Service Manager) Direct the distribution of a service to the customer by establishing sales territories, q														
goals. Analyze sales statistics gathered by staff to determ														
potential and inventory requirements and monitor the pref														
customers.														
	11-2022													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES										ΓED WA g to an I				
		Α	В	С	D	E	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -		\$94,120 -				Employment
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	
Administrative Services Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Facilities Manager) Plan, direct, or coordinate suppor	tive services of													
an organization, such as recordkeeping, mail distribution	, telephone													
operator/receptionist, and other office support services.														
	11-3011													
Computer and Information Systems Managers -		Α	В	С	D	Е	F	G	н		,I	K		т
Plan, direct, or coordinate activities in such fields as elec	tronic data					_	•		•••	•			_	
processing, information systems, systems analysis, and														
programming.	·													
	11-3021													
	<b>'</b>	_												
Financial Managers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Controller) Plan, direct, and coordinate accounting, in														
insurance, securities, and other financial activities of a bidepartment of an establishment.	ranch, office, or													
department of an establishment.	11-3031													
	11-3031													
Purchasing Managers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Procurement Manager) Plan, direct, or coordinate the	activities of													
buyers, purchasing officers, and related workers involved	d in purchasing													
materials, products, and services.														
	11-3061													
Transportation Storage and Distribution Managers			В		D		F	_				- V		т
Transportation, Storage, and Distribution Managers ( <i>Logistics Manager</i> ) Plan, direct, or coordinate transport		Α	В	С	U	Е	г	G	Н	ı	J	K	L	
or distribution activities in accordance with governmental														
regulations.	P00100 and													
Ŭ	11-3071	ł												

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				l	_	_		EES IN	-		_			
		Α	В	С	D	Е	F	G	Н	ļ	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	- \$59,800 - 74,879	\$74,880 - 94,119	\$94,120		\$148,720 - 187,199		Employmen
	(full-time only)	\$19,240	23,919	30,139	37,959	47,319	59,799	14,019	94,119	110,559	- 140,718	- 107,198	and over	
<b>Business and Financial Operatio</b>	ns Occupa	ation	ıs											
Wholesale and Retail Buyers, Except Farm Products	; <b>-</b>	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Buy merchandise or commodities, other than farm produ	icts, for resale to													
consumers at the wholesale or retail level. Analyze past														
sales records, price, and quality of merchandise to deter														
yield. Select, order, and authorize payment for merchan	dise according to													
contractual agreements. Include assistant buyers.														
	13-1022													
			l				l				Į			
Purchasing Agents, Except Wholesale, Retail, and F		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Purchase machinery, equipment, tools, parts, supplies,														
necessary for the operation of an establishment. Purcha														
finished materials for manufacturing. Include contract s														
contractors, purchasers, price analysts, tooling coordina	tors, and media													
buyers.														
	13-1023													
Compensation, Benefits, and Job Analysis Specialis	te -	Α	В	С	D	Е	F	G	Н		J	К		Т
Conduct programs of compensation and benefits and joint conduct programs of conduct programs o		- ^	В	· ·	D		-	9		•	J	I.	L	•
employer.	o analysis lui													
lemployer.	42 4072													
	13-1072													
Training and Development Specialists -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Conduct training and development programs for employ	ees.													
	13-1073													
Accountants and Auditors -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Examine, analyze, and interpret accounting records for t	he purpose of													
giving advice or preparing statements. Install or advise of														
recording costs or other financial and budgetary data.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				I	_	_	_	_	-		GE RAI			
DESCRIPTION OF DETTES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
Computer and Mathematical Occ Computer Programmers - Convert project specifications and statements of problem procedures to detailed logical flow charts for coding into language. Develop and write computer programs to store retrieve specific documents, data, and information. May sites.	ns and computer e, locate, and	Α	В	С	D	Е	F	G	Н	-	J	К	L	Т
	10 1021													
Computer Software Engineers, Applications - Develop, create, and modify general computer application specialized utility programs. Analyze user needs and devisolutions. Design software or customize software for clie aim of optimizing operational efficiency.	velop software	A	В	С	D	E	F	G	Н	_	J	К	L	Т
	15-1031													
	10 1001													
Computer Software Engineers, Systems Software - Research, develop, and test operating systems-level sof and network distribution software. Set operational specif formulate and analyze software requirements. Apply pritechniques of computer science, engineering, and mathe analysis.	ications and nciples and	Α	В	С	D	Е	F	G	Н	_	J	К	L	Т
Computer Support Specialists -		Α	В	С	D	Е	F	G	н		J	K	L	Т
(Help Desk Representative) Provide technical assistant system users. Answer questions or resolve computer proclients.					_	_					-		-	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		GE RAI			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559		\$148,720 - 187,199	\$187,200 and over	Employmen
Computer Systems Analysts -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
Analyze data processing problems for application to electrocessing systems. Analyze user requirements, procedure problems to automate or improve existing systems and system capabilities, workflow, and scheduling limitations	ures, and eview computer	,				-								
Network and Computer Systems Administrators -		Α	В	С	D	Е	F	G	н		J	K		Т
(LAN/WAN Administrator) Install, configure, and supporganization's local area network (LAN), wide area netw Internet system or a segment of a network system. Mair network hardware and software to ensure network availables system users.	ork (WAN), and tain and monitor		-		-	_							-	
<b>Network Systems and Data Communications Analys</b>	ts -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
Analyze, design, and evaluate network systems, such as networks (LAN), wide area networks (WAN), and Internetwork modeling, analysis, and planning. Research and network and data communications hardware and softwat telecommunications specialists who deal with the interfation and communications equipment.	t. Perform I recommend re. Include													
Architecture and Engineering O	cunation	2												
Electronics Engineers, Except Computer -	cupations	A	В	С	D	Е	F	G	н		J	K	L	Т
Research, design, and test electronic components and sknowledge of electronic theory and materials properties electronic circuits and components for use in fields, such telecommunications, aerospace guidance and propulsio acoustics, or instruments and controls.	Design as		J	3	5	-		0	,,		3	K	_	

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				•	(Repor	t Part-ti	me Woı	kers A	cordin	TED WA		Rate)		
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -		\$59,800 -	\$74,880 -	\$94,120 -	_	\$148,720		Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119		- 148,719			
										1 .				_
Electrical and Electronic Engineering Technicians - Apply electrical and electronic theory and related knowledge.	idae usually	Α	В	С	D	E	F	G	Н		J	K	L	Т
under the direction of engineering staff, to design, build,														
and modify electrical components, circuitry, controls, an														
use by engineering staff.	·													
	17-3023													
Electro-Mechanical Technicians -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate, test, and maintain unmanned, automated, servelectromechanical equipment. May assist engineers in														
designing robotics equipment.	esting and													
assignming resource equipment	17-3024													
	002.													
Life, Physical, and Social Science	e Occupati	ons												
Market Research Analysts -		Α	В	С	D	Е	F	G	Н	T 1	J	К	L	т
Research market conditions in local, regional, or national	l areas to	- , ,					•			·			_	
determine potential sales of a product or service.														
	19-3021													
				•	•								•	
Arts, Design, Entertainment, Sp	orts, and N	Иedi	a Oc	cupa	ition	S								
Graphic Designers -		Α	В	C	D	Е	F	G	Н	1	J	K	L	Т
Design or create graphics to meet a client's specific com	mercial or													
promotional needs, such as packaging, displays, or logo	S.													
	27-1024													
Interior Designers -		Δ.	В	С	D	E	F		Н			К		Т
Plan, design, and furnish interiors of residential, comme	rcial or industrial	Α	В	C	U	E	r	G	н		J	, N		
buildings. Formulate design which is practical, aesthetic														
to intended purposes.	a.ra conadore													
	27-1025													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_		_	-	ΓED WA	_			
DESCRIPTION OF BUTTES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119	\$94,120 - 118,559	\$118,560 - 148,719	\$148,720 - 187,199		Employment
Building and Grounds Cleaning	and Maint	enai	nce C	)ccui	patio	ns								
Janitors and Cleaners, Except Maids and Housekeep		A	В	С	D	E	F	G	Н		J	K	L	Т
Keep buildings in clean and orderly condition. Perform h	_	,,				_	•			•	-	- 1	_	
duties, such as cleaning floors, shampooing rugs, washi														
glass, and removing rubbish. Duties may include tending														
boiler.														
	37-2011													
	31-2011													
Sales and Related Occupations														
First-Line Supervisors/Managers of Retail Sales Wor	kers -	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Directly supervise sales workers in a retail establishmen	t or department.													
Duties may include management functions, such as pure	chasing,													
budgeting, and personnel work. These workers have oth	er employees													
reporting directly to them.														
	41-1011													
First-Line Supervisors/Managers of Non-Retail Sales		Α	В	С	D	E	F	G	Н	I	J	K	L	T
Directly supervise and coordinate activities of sales work														
retail sales workers. May perform duties, such as budge	•													
personnel work. These workers have other employees re	eporting directly													
to them.														
	41-1012													
	•													
Counter and Rental Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Receive orders for repairs, rentals, and services.														
	41-2021													
Parts Salespersons -		Α	В	С	D	Е	F	G	Н	,	J	K		Т
Sell spare and replacement parts and equipment in repa	ir shon or parts	^	0	C	U		r	G	п		J	^	L	
store.	ii shop of parts													
0.010.	41-2022													
	41-2022		<u> </u>											

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ا							GE RAI Hourly F			
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
Retail Salespersons -		Α	В	С	D	E	F	G	н	1	J	K	1	т
Sell merchandise, such as furniture, motor vehicles, appl apparel in a retail establishment.	iances, or													
	41-2031													
Sales Representatives, Wholesale and Manufacturing	ı, Technical													_
and Scientific Products -	,,	Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Sell goods for wholesalers or manufacturers where techr														
knowledge is required in such areas as biology, engineer and electronics, normally obtained from at least 2 years of														
secondary education.	71 poot													
	41-4011													
Sales Representatives, Wholesale and Manufacturing	Excent													
Technical and Scientific Products -	, Except	Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Sell goods for wholesalers or manufacturers to businesse														
individuals. Work requires substantial knowledge of items	s sold.													
	41-4012													
	41-4012													
Sales Engineers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Sell business goods or services, the selling of which requbackground equivalent to a baccalaureate degree in eng														
	41-9031													
Telemarketers -		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Solicit orders for goods or services over the telephone.	41-9041													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ļ	_	_	_	_			AGE RAI Hourly F			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	Tarak
	time or full-time) Annual Salary	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	(full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879	\$74,880 - 94,119		\$118,560 - 148,719			Linploymone
Office and Administrative Suppo	rt Occupa	tion	S											
First-Line Supervisors/Managers of Office and Admir	nistrative	Α	В	С	D	Е	F	G	н	ı	J	К	L	т
Support Workers -		•		Ŭ		_	•			•	ŭ		_	
Supervise and coordinate the activities of clerical and ad support workers. These workers have other employees r														
to them.	operang an easy													
	43-1011													
Switchboard Operators, Including Answering Service	e -	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Operate telephone business systems equipment or switch														
incoming, outgoing, and interoffice calls.														
	43-2011													
Bill and Account Collectors -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
Locate and notify customers of delinquent accounts by n														
or personal visit to solicit payment. Duties include receiving amount to customers' account; preparing statem														
department if customer fails to respond; initiating repossi														
proceedings or service disconnection.														
	43-3011													
Billing and Posting Clerks and Machine Operators -		Α	В	С	D	E	F	G	н		J	K	L	Т
Compile, compute, and record billing, accounting, statisti		7.	_			_	•			•		- •	_	-
numerical data for billing purposes. Prepare billing invoice	es for services													
rendered or for delivery or shipment of goods.														
	43-3021													
	43-3021													
Bookkeeping, Accounting, and Auditing Clerks -		Α	В	С	D	E	F	G	Н	Ī	J	K	L	T
Compute, classify, and record numerical data to keep fin complete. Perform any combination of routine calculating														
verifying duties to obtain primary financial data for use in														
accounting records.	3													
	43-3031													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES									SELECT					
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49 \$19,240 -	14.49 \$23,920 -	18.24	22.74	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49	89.99	and over \$187.200	Total Employment
	(full-time only)	under \$19,240	23,919	30,159	\$30,160 - 37,959	\$37,960 - 47,319	59,799	74,879		\$94,120 - 118,559				
Credit Authorizone Chapters and Clarks	· · · · · · · · · · · · · · · · · · ·					_	F	_				1/		т
Credit Authorizers, Checkers, and Clerks - Authorize credit charges against customers' accounts. In	vestigate history	Α	В	С	D	Е	Г	G	Н	ı	J	K	L	
and credit standing of individuals or business establishm credit.														
	43-4041													
Customer Service Representatives -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Interact with customers to provide information in respons about products and services and to handle and resolve of Exclude individuals whose duties are primarily sales or re-	complaints.													
	43-4051													
Order Clerks - Receive and process incoming orders for materials, merclassified ads, or services such as repairs, installations, facilities. Duties include informing customers of receipt, patterns, and delays; preparing contracts; and handling contracts.	or rental of orices, shipping	_ A	В	С	D	E	F	G	Н	_	J	К	L	Т
	43-4151													
Receptionists and Information Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Answer inquiries and obtain information for general publi visitors, and other interested parties. Provide information activities conducted at establishment; location of departn and employees within organization.	regarding													
Dispatchers, Except Police, Fire, and Ambulance -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Schedule and dispatch workers, work crews, equipment, vehicles for conveyance of materials, freight, or passeng normal installation, service, or emergency repairs render place of business.	ers, or for													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				•			me Woı	kers Ac			GE RAI			
		Α	В	С	D	E	F	G	Н	I	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linploymont
	(run time orny)	<b></b> ,		55,155	01,000	,		,	0 1,110	,	,	,		
Production, Planning, and Expediting Clerks -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
(Assignment Agent) Coordinate and expedite the flow														
materials within or between departments of an establishment and standard and standa	•													
to production schedule. Duties include reviewing and dis production, work, and shipment schedules; and compilin														
progress of work, inventory levels, costs, and production														
progress of work, invertion, levels, esses, and production	problemo.													
	43-5061													
	43-5061													
Shipping, Receiving, and Traffic Clerks -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
(Freight Clerk) Verify and keep records on incoming ar	nd outgoing													
shipments. Prepare items for shipment. Duties include as														
addressing, stamping, and shipping merchandise or mat														
unpacking, verifying and recording incoming merchandis	e or material;													
and arranging for the transportation of products.														
	_													
	43-5071													
Stock Clerks and Order Fillers -		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
(Tool-Crib Attendant) Receive, store, and issue sales	floor	,				_						- •	_	
merchandise, materials, equipment, and other items from														
warehouse, or storage yard to fill shelves, racks, tables,	or customers'													
orders.														
orders.	43-5081				<u> </u>									
						_						- 1		7
Weighers, Measurers, Checkers, and Samplers, Reco	ordkeeping -	A	В	С	D	E	F	G	Н	I	J	K	L	Т
Weighers, Measurers, Checkers, and Samplers, Reco	ordkeeping -	Α	В	С	D	E	F	G	Н	I	J	К	L	Т
Weighers, Measurers, Checkers, and Samplers, Reco Weigh, measure, and check materials, supplies, and equ purpose of keeping relevant records. Duties are primarily	ordkeeping - uipment for the	Α	В	С	D	Е	F	G	Н	I	J	К	L	Т
Weighers, Measurers, Checkers, and Samplers, Reco	ordkeeping - uipment for the	Α	В	С	D	E	F	G	Н	I	J	К	L	Т

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES						R OF EI t Part-ti	me Wor	kers Ac	cordin					
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00	Total
	time or full-time) Annual Salary	φ9.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -	\$94,120 -	\$118,560		and over \$187.200	Total Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559		- 187,199	,	
	- 11											.,		_
Executive Secretaries and Administrative Assistants Provide administrative support by performing clerical and tasks. Higher-level executive assistants and administrativ may also conduct independent projects and assume grea responsibilities.	administrative ve assistants	A	В	С	D	Е	F	G	н	-	J	К	L	Т
Occupation Franchisch and Franchisch						_						1,5		_
Secretaries, Except Legal, Medical, and Executive - Perform clerical and routine administrative functions such correspondence, scheduling appointments, filing, or prov information.		A	В	С	D	E	F	G	Н		J	К	L	Т
Computer Operators -		Α	В	С	D	Е	F	G	н			K		т
(Peripheral Equipment Operator) Monitor and control computer and peripheral electronic data processing equiprocess business, scientific, engineering, and other data operating instructions.	oment to						•			•	<u> </u>			·
Data Entry Keyers -		Α	В	С	D	Е	F	G	н	1	J	K	L	Т
(Keypunch Operator) Operate data entry device, such photo composing perforator.	as keyboard or <b>43-9021</b>					_							_	
Office Clerks, General -		Α	В	С	D	Е	F	G	Н	1	J	K	L	Т
Perform duties too varied and diverse to be classified in a office clerical occupation, requiring limited knowledge of management systems and procedures. Clerical duties m in accordance with the office procedures of individual est	office ay be assigned													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-	ΓED WA	_			
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$59,800 -	45.24 \$74,880 -	56.99 \$94,120 -	71.49 \$118,560	89.99	and over \$187,200	Total Employment
	(full-time only)	under \$19,240		\$23,920 - 30,159	37,959	47,319	59,799	\$59,800 - 74,879	\$74,880 - 94,119		- 148,719			p.o,
												.,		
Office Machine Operators, Except Computer - Operate one or more of a variety of office machines, suc	h as	Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
photocopying, photographic, and duplicating machines, machines.														
masimics.	43-9071													
Installation, Maintenance, and F	Repair Occ	upat	tions	<u> </u>										
First-Line Supervisors/Managers of Mechanics, Insta Repairers -	llers, and	Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
Supervise and coordinate the activities of mechanics, inc	stallers, and													
repairers. These workers have other employees reporting	g directly to													
them.	40.4044													
	49-1011													
Computer, Automated Teller, and Office Machine Re		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Repair, maintain, or install computers, word processing s														
automated teller machines, and electronic office machine duplicating and fax machines.	es, such as													
and the same of th	49-2011													
			_		_									
Electric Motor, Power Tool, and Related Repairers - Repair, maintain, or install electric motors, wiring, or swit	ches	Α	В	С	D	Е	F	G	Н	l	J	K	L	Ţ
Trepair, maintain, or install electric motors, willing, or swi	49-2092													
Electrical and Electronics Installers and Repairers, T	ransportation													
Equipment -	ransportation	Α	В	С	D	Е	F	G	н	I	J	K	L	T
Install, adjust, or maintain mobile electronics communication	tion equipment,													
including sound, sonar, security, navigation, and surveill	ance systems on													
trains, watercraft, or other mobile equipment.														
	49-2093													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES											GE RAI			
DESCRIPTION OF BUTTES		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linploymont
Electrical and Electronics Repairers, Commercial and Equipment -	d Industrial	Α	В	С	D	Е	F	G	н	1	J	K	L	Т
Repair, test, adjust, or install electronic equipment, such	as industrial													
controls, transmitters, and antennas.	ao madoman													
	49-2094													
Electronic Equipment Installers and Repairers, Moto	r Vehicles	Α	В	С	D	Е	F	G	Н			K		т
Install, diagnose, or repair communications, sound, secu		А	В	C	D	_ E	Г	G	П	ı	J	- N	L	
navigation equipment in motor vehicles.	,, 0.													
	49-2096													
Automotive Service Technicians and Mechanics -		Α	В	С	D	E	F	G	Н		J	K	1	т
Diagnose, adjust, repair, or overhaul automotive vehicles	S.	_ A	-		U		F	9	-	•	3	I.		•
	49-3023													
Due and Truck Manhanian and Discal Fusing Custin	into											1/		Т
Bus and Truck Mechanics and Diesel Engine Special Diagnose, adjust, repair, or overhaul trucks, buses, and a		Α	В	С	D	Е	F	G	Н		J	K	L	
diesel engines. Include mechanics working primarily with														
diesel engines.														
	49-3031													
Farm Equipment Mechanics -		Α	В	С	D	Е	F	G	Н		J	K		т
Diagnose, adjust, repair, or overhaul farm machinery and	d vehicles, such	A			_ U			3	-		J	- r\	_	•
as tractors, harvesters, dairy equipment, and irrigation sy														
	49-3041													
Mobile Heavy Equipment Mechanics, Except Engines	3 -	Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
Diagnose, adjust, repair, or overhaul mobile mechanical,							-							
pneumatic equipment, such as cranes, bulldozers, grade														
conveyors, used in construction, logging, and surface mi	ning.													
	40.2042													
	49-3042													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				ĺ	_	_	_	_			GE RAI			
DESCRIPTION OF DOTTES		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Linployment
		, ,, ,	.,	,	- ,	,	,	,	- , -	-,	-, -	. ,		
Heating, Air Conditioning, and Refrigeration Mechan Installers -	ics and	Α	В	С	D	Е	F	G	н	1	J	K	L	т
Installers - Install or repair heating, central air conditioning, or refrigi	eration systems													
including oil burners, hot-air furnaces, and heating stove														
	49-9021													
Industrial Machinery Mechanics -		Α	В	С	D	E	F	G	Н		J	K		т
Repair, install, adjust, or maintain industrial production a	nd processina	A			_ U			3	- 11		J	- r\		•
machinery or refinery and pipeline distribution systems.	proceeding													
	49-9041													
Maintenance and Repair Workers, General -		Α	В	С	D	Е	F	G	Н		J	K	L	Т
( <i>Maintenance Mechanic</i> ) Perform work involving the s	kills of two or		_			_	-							-
more maintenance or craft occupations to keep machine														
equipment, or the structure of an establishment in repair														
	49-9042													
	49-9042													
Maintenance Workers, Machinery -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Lubricate machinery, change parts, or perform other rou	tine machinery													
maintenance.	40.0040													
	49-9043													
Medical Equipment Repairers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Test, adjust, or repair biomedical or electromedical equip	oment.													
	40.0000													
	49-9062							_						
Manufactured Building and Mobile Home Installers -		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
Move or install mobile homes or prefabricated buildings.														
	49-9095													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	R OF EI	_	_			_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	- 1	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	-\$30,160 - 37,959					\$94,120 - 118,559	\$118,560 - 148,719	\$148,720	\$187,200	Employment
	(Idil-tillle Offiy)	Ψ10,210	20,010	00,100	07,000	17,010	00,700	7 1,070	0 1,1 10	110,000	1 10,7 10	107,100	and over	
HelpersInstallation, Maintenance, and Repair Work		Α	В	С	D	E	F	G	Н	ı	J	K	L	T
Help installation, maintenance, and repair workers in ma replacement, and repair of vehicles, industrial machinery														
and electronic equipment.	49-9098													
Production Occupations														
First-Line Supervisors/Managers of Production and Workers -	Operating	А	В	С	D	Е	F	G	н	1	J	К	L	т
Supervise and coordinate the activities of production and	loperating													
workers, such as inspectors, precision workers, machine	setters and													
operators, assemblers, fabricators, and plant and system														
These workers have other employees reporting directly t	o them.													
	51-1011													
Team Assemblers -		Α	В	С	D	Е	F	G	Н	1	J	К	1 1	Т
Work as part of a team having responsibility for assemble	ing an entire					_	•	J	••	•		1.	_	•
product or component of a product. Team assemblers ca														
tasks conducted by the team in the assembly process. M														
making management decisions affecting the work. Team	leaders who													
work as part of the team should be included.														
	51-2092													
Machinists -			В	С		E	F	-	ш			V		т
Set up and operate a variety of machine tools to produce	precision parts	Α	В	C	D	E	Г	G	Н		J	K	L	
and instruments. Include precision instrument makers where														
modify, or repair mechanical instruments. May also fabri														
parts to make or repair machine tools or maintain industr														
	51-4041													

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES				-			MPLOYI							
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	1	J	K	L	T
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -	\$45.25 -	\$57.00 -	\$71.50 -	\$90.00	
	time or full-time)	\$9.25	11.49	14.49	18.24	22.74	28.74	35.99	45.24	56.99	71.49	89.99	and over	Total Employment
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879		\$94,120 - 118,559				Lilipioyillelit
	(run-time orny)	ψ.ο,Σ.ο	20,010	00,100	0.,000	,0.0	00,100	. 1,010	0 1,110	0,000	. 10,1 10	.0.,.00	u 0 7 0 1	
Welders, Cutters, Solderers, and Brazers -		Α	В	С	D	E	F	G	Н	I	J	K	L	Т
Use hand-welding, flame-cutting, hand soldering, or braz to weld or join metal components or to fill holes, indentat														
of fabricated metal products.	ions, or seams													
	51-4121													
	01 1121													
Inspectors, Testers, Sorters, Samplers, and Weigher		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
(Quality Checker) Inspect, test, sort, sample, or weigh raw materials or processed, machined, fabricated, or ass														
products for defects, wear, and deviations from specifical														
, , , , , , , , , , , , , , , , , , , ,														
	51-9061													
Levelore and Dracious Ctons and Matel Workers							-	_				17		-
Jewelers and Precious Stone and Metal Workers - Design, fabricate, adjust, repair, or appraise jewelry, gold	d silver other	Α	В	С	D	Е	F	G	Н	ı	J	K	L	I
precious metals, or gems. Include diamond polishers and														
and persons who perform precision casting and modelin														
casting metal in molds, or setting precious and semi-pre-	cious stones for													
jewelry and related products.														
	51-9071													
Ophthalmic Laboratory Technicians -		Α	В	С	D	E	F	G	Н	1	J	K		Т
Cut, grind, and polish eyeglasses, contact lenses, or oth		A			U			G	_ n		J	r\	_	
ICOL ODDO ADO DOUSH EVEGIASSES CODIACTIENSES OF OID	er precision													
optical elements. Assemble and mount lenses into frame														
optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers of	es or process													
optical elements. Assemble and mount lenses into frame	es or process													
optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers of	es or process													
optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers centerer-edgers, and lens mounters.	es or process or grinders, 51-9083		В	C	D		-	G	-			K	_	Т
optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers ocenterer-edgers, and lens mounters.  Packaging and Filling Machine Operators and Tende	es or process or grinders, 51-9083	A	В	С	D	E	F	G	н	-	J	К	L	Т
optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers centerer-edgers, and lens mounters.	ss or process or grinders,  51-9083  rs - mer products for	Α	В	С	D	E	F	G	Н	1	J	К	L	Т
optical elements. Assemble and mount lenses into frame other optical elements. Include precision lens polishers of centerer-edgers, and lens mounters.  Packaging and Filling Machine Operators and Tende Operate or tend machines to prepare industrial or consu	ss or process or grinders,  51-9083  rs - mer products for	A	В	С	D	Е	F	G	Н	ı	J	К	L	T

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	SELECT		_			
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879				\$148,720 - 187,199		Employment
Γransportation and Material Mo	ving Occu	patio	ons											
First-Line Supervisors/Managers of Helpers, Laborer Movers, Hand -	s, and Material	Α	В	С	D	E	F	G	н	- 1	J	к	L	т
Supervise and coordinate the activities of helpers, labore movers. These workers have other employees reporting														
	53-1021													
First-Line Supervisors/Managers of Transportation a Moving Machine and Vehicle Operators -		Α	В	С	D	E	F	G	н	ı	J	K	L	Т
Directly supervise and coordinate activities of transportat moving machine and vehicle operators and helpers. The other employees reporting directly to them.														
	53-1031													
Driver/Sales Workers -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Drive truck or other vehicle over established routes or wi established territory and sell goods, such as food produc restaurant take-out items, or pick up and deliver items, so	ts, including													
	53-3031													
Truck Drivers, Heavy and Tractor-Trailer -		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
Drive a tractor-trailer combination or a truck with a capaci 26,000 GVW, to transport and deliver goods, livestock, o liquid, loose, or packaged form. Requires commercial dr	r materials in													
Truck Drivers, Light or Delivery Services -		Α	В	С	D	Е	F	G	Н	ı	J	К	L	Т
Drive a truck or van with a capacity of under 26,000 GVV deliver or pick up merchandise or to deliver packages wit area.														

OCCUPATIONAL TITLE AND DESCRIPTION OF DUTIES					_	_	_	_	-		AGE RAI Hourly I			
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary (full-time only)	under \$19,240	\$19,240 - 23,919	\$23,920 - 30,159	\$30,160 - 37,959	\$37,960 - 47,319	\$47,320 - 59,799	\$59,800 - 74,879			\$118,560 - 148,719			Employment
Conveyor Operators and Tenders - Control or tend conveyors or conveyor systems that mov	o motoriala ar	Α	В	С	D	Е	F	G	Н	I	J	K	L	T
products to and from stockpiles, processing stations, depvehicles.														
	53-7011	<u> </u>												
Industrial Truck and Tractor Operators -		Α	В	С	D	Е	F	G	Н	I	J	K	L	T
(Fork Lift Driver) Operate industrial trucks or tractors e materials around a warehouse, storage yard, factory, corsimilar location.														
I shower and Freight Ctack and Material Mayore He	d				_	_	_					14		-
Laborers and Freight, Stock, and Material Movers, Ha Manually move freight, stock, or other materials or perfor unskilled general labor. Include all unskilled manual labo elsewhere classified.	m other	A	В	С	D	Е	F	G	Н	1	J	К	L	T
Packers and Packagers, Hand -		Α	В	С	D	E	F	G	н	<del></del>	l J	K		т
(Bagger, Gift Wrapper) Pack or package by hand a wide products and materials.	de variety of		5									, K		
	00 / 004									Subto	otal oymen	nt		Т

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report.

OCCUPATIONAL TITLE AND											GE RA			
DESCRIPTION OF DUTIES		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
	Hourly (part- time or full-time)	under \$9.25	\$9.25 - 11.49	\$11.50 - 14.49	\$14.50 - 18.24	\$18.25 - 22.74	\$22.75 - 28.74	\$28.75 - 35.99	\$36.00 - 45.24	\$45.25 - 56.99	\$57.00 - 71.49	\$71.50 - 89.99	\$90.00 and over	Total
	Annual Salary	มช.25 under	\$19,240 -	\$23,920 -	\$30,160 -	\$37,960 -	\$47,320 -	\$59,800 -	\$74,880 -		\$118,560			Employment
	(full-time only)	\$19,240		30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719	- 187,199	and over	, ,
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
		Į.												
		Α	В	С	D	Е	F	G	н	ı	J	K	L	Т
		ļ												
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
FIPS Schedule Number FOR OFFICE	NAICS Code	Unit	Total Emplo	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp pa	loymen ge	t - this	
USE ONLY										Total E	Employr on thi	ment ide s form	entified	

## **Instructions for Completing the Supplemental Page**

Please use these supplemental pages to report employees whose occupations were not found on the preceding pages. Please write in each unique occupational title, a short description of duties, the number of employees found in each wage column, and the total employment for each occupation. Refer to pages ii and iii for detailed instructions on how to report by occupation, how to determine wages, and how to complete the report. If you need additional space to report the workers in your establishment, please photocopy this page.

OCCUPATIONAL TITLE AND								EES IN :						
DESCRIPTION OF DUTIES		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
	Hourly (part-	under	\$9.25 -	\$11.50 -	\$14.50 -	\$18.25 -	\$22.75 -	\$28.75 -	\$36.00 -		\$57.00 -	\$71.50 -	\$90.00	
	time or full-time) Annual Salary	\$9.25 under	11.49 \$19,240 -	14.49 \$23,920 -	18.24 \$30,160 -	22.74 \$37,960 -	28.74 \$47,320 -	35.99 \$50.800 -	45.24 \$74,880 -	56.99 \$94.120 -	71.49	89.99 \$148,720	and over	Total Employmen
	(full-time only)	\$19,240	23,919	30,159	37,959	47,319	59,799	74,879	94,119	118,559	- 148,719			1 37 3
		Α	В	С	D	E	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
		Α	В	С	D	Е	F	G	Н	I	J	K	L	Т
		Α	В	С	D	Е	F	G	Н		J	K	L	Т
		A	В	C	U		F	G	П	•	J	N.		•
		Α	В	С	D	Е	F	G	Н	ı	J	K	L	Т
_														
FIPS Schedule Number	NAICS Code	Unit T	Total Employ	yment	Revie	wed By	Date R	eviewed		Subto	tal Emp	-	t - this	
FOR OFFICE											pa	ge		
USE ONLY										Total E	mployr		entified	
											on thi	s form		