

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$25.73	\$20.77	\$1,025	\$827	39.8	\$52,989	\$42,806	2,060
Management occupations	51.44	48.26	2,091	1,956	40.7	108,703	101,530	2,113
General and operations managers	65.36	47.50	2,624	1,910	40.1	136,459	99,299	2,088
Marketing and sales managers	49.39	46.47	2,026	1,859	41.0	105,360	96,660	2,133
Marketing managers	51.94	46.47	2,145	1,859	41.3	111,556	96,660	2,148
Sales managers	45.65	34.84	1,854	1,394	40.6	96,411	72,469	2,112
Public relations managers	52.73	49.23	2,034	1,836	38.6	105,777	95,482	2,006
Administrative services managers	37.47	40.33	1,478	1,613	39.4	76,837	83,878	2,051
Computer and information systems managers	60.90	58.99	2,588	2,450	42.5	134,593	127,392	2,210
Financial managers	54.17	49.98	2,208	2,081	40.8	114,838	108,210	2,120
Human resources managers	46.54	56.25	1,900	2,250	40.8	98,799	117,006	2,123
Industrial production managers	46.11	42.99	1,846	1,827	40.0	96,008	94,999	2,082
Purchasing managers	45.69	48.79	1,873	1,952	41.0	97,385	101,485	2,131
Transportation, storage, and distribution managers	41.91	39.38	1,676	1,575	40.0	87,169	81,900	2,080
Construction managers	46.75	48.08	1,896	1,931	40.6	98,592	100,407	2,109
Education administrators	30.50	23.26	1,220	930	40.0	62,568	47,224	2,051
Education administrators, elementary and secondary school	39.15	29.86	1,566	1,194	40.0	80,225	58,552	2,049
Education administrators, postsecondary	35.10	31.17	1,404	1,247	40.0	71,161	61,605	2,027
Engineering managers	62.76	61.53	2,524	2,461	40.2	131,273	127,982	2,092
Lodging managers	37.71	19.23	1,653	962	43.8	85,970	50,001	2,280
Medical and health services managers	47.61	45.92	1,902	1,837	39.9	98,909	95,516	2,077
Social and community service managers	27.05	24.47	1,071	979	39.6	55,185	50,893	2,040
Business and financial operations occupations	33.30	31.41	1,349	1,259	40.5	70,136	65,468	2,106
Buyers and purchasing agents	32.82	32.44	1,358	1,309	41.4	70,641	68,066	2,153
Wholesale and retail buyers, except farm products	33.51	33.52	1,350	1,341	40.3	70,183	69,724	2,095
Purchasing agents, except wholesale, retail, and farm products	32.50	32.44	1,363	1,298	41.9	70,862	67,475	2,181

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Business and financial operations occupations —Continued								
Claims adjusters, appraisers, examiners, and investigators	\$25.83	\$22.23	\$1,016	\$893	39.3	\$52,823	\$46,461	2,045
Claims adjusters, examiners, and investigators	25.96	23.01	1,020	904	39.3	53,050	47,008	2,044
Compliance officers, except agriculture, construction, health and safety, and transportation	58.79	54.07	2,463	2,000	41.9	128,068	103,994	2,178
Cost estimators	37.40	40.55	1,496	1,622	40.0	77,815	84,350	2,081
Human resources, training, and labor relations specialists	27.57	27.88	1,110	1,131	40.3	57,715	58,820	2,094
Employment, recruitment, and placement specialists	27.87	28.28	1,115	1,131	40.0	57,978	58,820	2,080
Compensation, benefits, and job analysis specialists	24.01	20.77	968	831	40.3	50,350	43,193	2,097
Training and development specialists	26.42	23.53	1,070	1,058	40.5	55,644	55,000	2,106
Logisticians	39.13	39.12	1,565	1,565	40.0	81,385	81,370	2,080
Management analysts	38.58	37.12	1,551	1,485	40.2	80,678	77,208	2,091
Accountants and auditors	31.64	29.52	1,286	1,192	40.6	66,851	62,005	2,113
Budget analysts	25.22	23.75	1,007	950	40.0	52,386	49,402	2,078
Financial analysts and advisors	35.28	32.46	1,417	1,333	40.2	73,698	69,312	2,089
Financial analysts	35.14	32.46	1,416	1,347	40.3	73,641	70,065	2,096
Insurance underwriters	35.74	30.29	1,424	1,212	39.8	74,060	63,003	2,072
Loan counselors and officers	25.47	24.27	1,029	975	40.4	53,491	50,690	2,100
Loan officers	25.77	24.64	1,041	999	40.4	54,155	51,942	2,101
Computer and mathematical science occupations	39.25	39.81	1,614	1,613	41.1	83,937	83,897	2,138
Computer and information scientists, research	45.30	48.08	1,812	1,923	40.0	94,221	100,000	2,080
Computer programmers	37.08	35.97	1,494	1,439	40.3	77,671	74,822	2,095
Computer software engineers	46.19	45.22	1,934	1,864	41.9	100,562	96,926	2,177

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer and mathematical science occupations –Continued								
Computer software engineers, applications	\$42.66	\$41.51	\$1,832	\$1,859	43.0	\$95,283	\$96,649	2,233
Computer software engineers, systems software	48.50	45.94	1,998	1,899	41.2	103,876	98,758	2,142
Computer support specialists	25.25	23.23	1,035	929	41.0	53,778	48,308	2,130
Computer systems analysts	39.56	39.91	1,619	1,634	40.9	84,208	84,969	2,129
Database administrators	38.88	37.78	1,643	1,838	42.3	85,462	95,599	2,198
Network and computer systems administrators	34.22	32.04	1,355	1,282	39.6	70,444	66,647	2,059
Network systems and data communications analysts	32.08	30.45	1,293	1,218	40.3	67,231	63,344	2,096
Architecture and engineering occupations	40.72	39.72	1,637	1,595	40.2	84,818	82,801	2,083
Engineers	44.00	43.26	1,770	1,735	40.2	92,051	90,239	2,092
Aerospace engineers	53.70	52.85	2,148	2,114	40.0	111,696	109,928	2,080
Civil engineers	41.82	40.87	1,673	1,635	40.0	86,977	85,010	2,080
Computer hardware engineers	43.18	44.65	1,770	1,835	41.0	92,050	95,430	2,132
Electrical and electronics engineers	42.39	39.95	1,696	1,598	40.0	88,212	83,100	2,081
Electrical engineers	49.77	45.67	1,991	1,827	40.0	103,515	95,000	2,080
Electronics engineers, except computer	39.93	38.19	1,598	1,528	40.0	83,110	79,435	2,082
Industrial engineers, including health and safety	38.88	35.97	1,588	1,439	40.9	82,597	74,822	2,124
Industrial engineers	40.90	39.13	1,676	1,635	41.0	87,129	85,001	2,130
Mechanical engineers	38.77	40.64	1,551	1,626	40.0	80,647	84,531	2,080
Nuclear engineers	44.73	43.26	1,789	1,730	40.0	93,037	89,981	2,080
Drafters	25.96	23.94	1,039	958	40.0	54,005	49,799	2,080
Architectural and civil drafters	24.74	21.42	990	857	40.0	51,455	44,554	2,080
Engineering technicians, except drafters	28.35	27.53	1,134	1,101	40.0	57,721	57,262	2,036
Aerospace engineering and operations technicians	29.41	28.53	1,176	1,141	40.0	61,164	59,342	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Architecture and engineering occupations –Continued								
Electrical and electronic engineering technicians	\$26.63	\$26.89	\$1,065	\$1,076	40.0	\$55,392	\$55,931	2,080
Life, physical, and social science occupations	34.82	31.13	1,411	1,245	40.5	73,352	64,744	2,107
Life scientists	35.36	31.80	1,409	1,294	39.9	73,269	67,276	2,072
Biological scientists	37.90	35.89	1,507	1,385	39.8	78,378	72,000	2,068
Biochemists and biophysicists	39.47	39.08	1,559	1,473	39.5	81,078	76,600	2,054
Medical scientists	24.65	19.71	986	788	40.0	51,267	40,997	2,080
Physical scientists	40.27	41.30	1,615	1,654	40.1	83,978	86,008	2,085
Chemists and materials scientists	31.01	31.13	1,254	1,245	40.4	65,190	64,744	2,102
Chemists	30.86	31.13	1,248	1,245	40.4	64,873	64,744	2,102
Environmental scientists and geoscientists	41.66	40.58	1,666	1,623	40.0	86,656	84,400	2,080
Environmental scientists and specialists, including health	41.48	40.43	1,659	1,617	40.0	86,285	84,101	2,080
Market and survey researchers	43.39	45.60	1,932	2,080	44.5	100,446	108,160	2,315
Market research analysts ...	43.44	45.60	1,934	2,081	44.5	100,590	108,216	2,316
Biological technicians	22.58	21.15	892	846	39.5	46,377	43,992	2,054
Community and social services occupations	20.32	16.44	792	640	39.0	40,493	31,936	1,992
Counselors	18.64	16.81	721	658	38.7	37,469	34,650	2,010
Social workers	22.56	18.27	904	731	40.1	46,223	38,002	2,049
Child, family, and school social workers	17.57	15.00	703	600	40.0	35,193	29,640	2,003
Medical and public health social workers	32.60	30.72	1,304	1,229	40.0	67,798	63,906	2,080
Miscellaneous community and social service specialists	14.26	14.11	572	564	40.1	27,713	28,829	1,943
Social and human service assistants	14.31	14.11	574	564	40.1	27,529	27,830	1,924
Legal occupations	72.04	51.61	2,867	1,935	39.8	149,084	100,638	2,069
Lawyers	95.99	96.15	3,810	3,846	39.7	198,097	199,992	2,064

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Legal occupations –Continued								
Paralegals and legal assistants	\$28.09	\$28.30	\$1,124	\$1,132	40.0	\$58,428	\$58,866	2,080
Education, training, and library occupations								
Postsecondary teachers	34.36	28.84	1,347	1,135	39.2	61,495	54,623	1,790
Social sciences teachers, postsecondary	47.39	39.38	1,840	1,538	38.8	82,497	67,725	1,741
Health teachers, postsecondary	47.42	44.73	1,888	1,789	39.8	73,513	66,390	1,550
Arts, communications, and humanities teachers, postsecondary	53.89	35.48	2,154	1,450	40.0	110,649	73,798	2,053
English language and literature teachers, postsecondary	38.24	39.38	1,399	1,445	36.6	55,768	56,708	1,458
Miscellaneous postsecondary teachers	38.60	39.38	1,444	1,484	37.4	60,293	63,817	1,562
Primary, secondary, and special education school teachers	36.05	28.85	1,400	1,154	38.8	66,020	52,000	1,832
Preschool and kindergarten teachers	24.23	19.49	950	768	39.2	39,397	35,838	1,626
Preschool teachers, except special education	13.86	12.98	551	519	39.7	24,747	20,249	1,786
Elementary and middle school teachers	13.53	12.97	540	519	39.9	24,054	20,233	1,778
Elementary school teachers, except special education	31.47	29.54	1,218	1,123	38.7	45,763	43,000	1,454
Secondary school teachers	29.20	26.28	1,137	1,024	39.0	42,225	36,847	1,446
Secondary school teachers, except special and vocational education	37.45	37.18	1,504	1,487	40.2	58,426	57,999	1,560
Librarians	37.45	37.18	1,504	1,487	40.2	58,426	57,999	1,560
Teacher assistants	34.58	35.24	1,357	1,446	39.3	70,364	75,178	2,035
	11.65	10.90	466	436	40.0	24,211	22,672	2,078
Arts, design, entertainment, sports, and media occupations	31.76	25.26	1,287	1,010	40.5	66,336	52,545	2,089

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Arts, design, entertainment, sports, and media occupations –Continued								
Designers	\$26.36	\$22.99	\$1,047	\$920	39.7	\$54,469	\$47,815	2,066
Graphic designers	22.63	22.99	896	920	39.6	46,574	47,815	2,058
Actors, producers, and directors	50.74	50.00	2,144	2,164	42.3	111,482	112,528	2,197
Producers and directors	50.74	50.00	2,144	2,164	42.3	111,482	112,528	2,197
News analysts, reporters and correspondents	26.64	25.57	1,017	975	38.2	52,878	50,700	1,985
Reporters and correspondents	26.64	25.57	1,017	975	38.2	52,878	50,700	1,985
Public relations specialists	25.33	25.26	1,013	1,010	40.0	52,686	52,545	2,080
Writers and editors	31.49	30.65	1,260	1,226	40.0	62,431	60,819	1,982
Editors	24.58	23.43	983	937	40.0	51,130	48,730	2,080
Technical writers	36.30	38.94	1,452	1,558	40.0	75,500	80,995	2,080
Broadcast and sound engineering technicians and radio operators	31.85	24.50	1,305	980	41.0	67,884	50,960	2,132
Healthcare practitioner and technical occupations								
Dietitians and nutritionists	25.47	26.36	1,043	994	41.0	54,254	51,667	2,130
Pharmacists	50.56	51.58	2,011	2,063	39.8	104,551	107,282	2,068
Physicians and surgeons	63.82	60.58	2,564	2,426	40.2	133,322	126,160	2,089
Registered nurses	37.02	35.83	1,437	1,401	38.8	74,699	72,842	2,018
Therapists	32.32	32.26	1,275	1,289	39.4	66,288	67,018	2,051
Occupational therapists	32.82	32.02	1,313	1,281	40.0	68,262	66,602	2,080
Physical therapists	34.90	35.08	1,382	1,383	39.6	71,840	71,906	2,058
Respiratory therapists	27.83	28.73	1,072	1,107	38.5	55,754	57,554	2,003
Clinical laboratory technologists and technicians	22.82	19.53	910	775	39.9	47,306	40,304	2,073
Medical and clinical laboratory technologists	33.17	31.56	1,322	1,262	39.8	68,719	65,641	2,072
Medical and clinical laboratory technicians	18.82	17.79	750	712	39.9	39,011	37,003	2,073
Diagnostic related technologists and technicians	30.22	29.47	1,207	1,179	40.0	62,784	61,296	2,077

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations –Continued								
Cardiovascular technologists and technicians	\$31.99	\$29.47	\$1,280	\$1,179	40.0	\$66,547	\$61,296	2,080
Radiologic technologists and technicians	29.09	27.98	1,162	1,119	39.9	60,413	58,205	2,077
Health diagnosing and treating practitioner support technicians	20.45	20.39	811	815	39.6	42,151	42,403	2,061
Pharmacy technicians	19.12	16.46	757	658	39.6	39,344	34,237	2,058
Surgical technologists	22.21	21.08	888	843	40.0	46,190	43,846	2,080
Licensed practical and licensed vocational nurses	21.90	21.73	860	840	39.3	44,738	43,701	2,043
Medical records and health information technicians ...	14.27	12.32	571	493	40.0	29,688	25,626	2,080
Healthcare support occupations	14.07	13.20	552	509	39.2	28,702	26,491	2,040
Nursing, psychiatric, and home health aides	12.08	11.90	469	444	38.8	24,396	23,067	2,019
Nursing aides, orderlies, and attendants	12.17	11.96	471	448	38.7	24,496	23,296	2,013
Psychiatric aides	12.65	13.15	506	526	40.0	26,304	27,352	2,080
Occupational therapist assistants and aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Occupational therapist aides	18.63	18.75	745	750	40.0	38,745	39,000	2,080
Physical therapist assistants and aides	16.51	15.82	661	633	40.0	34,351	32,895	2,080
Physical therapist assistants	17.89	20.95	716	838	40.0	37,217	43,576	2,080
Miscellaneous healthcare support occupations	16.91	16.39	675	656	39.9	35,079	34,095	2,075
Medical assistants	16.79	16.39	669	656	39.8	34,766	34,095	2,071
Medical transcriptionists ...	21.58	21.62	863	865	40.0	44,892	44,970	2,080
Protective service occupations	13.29	12.00	528	480	39.7	27,434	24,960	2,065
Security guards and gaming surveillance officers	12.88	11.50	511	460	39.7	26,598	23,920	2,065
Security guards	12.88	11.50	511	460	39.7	26,598	23,920	2,065

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Protective service occupations –Continued								
Miscellaneous protective service workers	\$12.29	\$11.38	\$457	\$400	37.2	\$23,609	\$20,800	1,921
Food preparation and serving related occupations	12.18	11.00	480	439	39.4	24,839	22,734	2,039
First-line supervisors/managers, food preparation and serving workers	18.75	19.71	772	788	41.2	39,085	41,001	2,085
Chefs and head cooks	22.13	20.39	926	939	41.8	44,844	41,766	2,026
First-line supervisors/managers of food preparation and serving workers	17.90	17.46	734	756	41.0	37,579	36,306	2,100
Cooks	13.21	12.50	522	490	39.5	27,154	25,459	2,055
Cooks, institution and cafeteria	14.54	15.07	582	603	40.0	30,246	31,341	2,080
Cooks, restaurant	13.22	12.00	523	480	39.5	27,174	24,960	2,056
Food preparation workers	10.13	9.50	401	375	39.6	20,864	19,490	2,059
Food service, tipped	8.27	7.93	314	300	38.0	16,239	15,600	1,964
Bartenders	9.78	8.50	390	340	39.9	20,291	17,680	2,075
Waiters and waitresses	7.67	7.50	282	290	36.7	14,477	14,625	1,887
Dining room and cafeteria attendants and bartender helpers	8.59	8.00	339	320	39.5	17,652	16,640	2,054
Fast food and counter workers	12.18	12.00	483	480	39.7	25,134	24,960	2,063
Combined food preparation and serving workers, including fast food	12.10	11.00	479	440	39.6	24,888	22,880	2,057
Counter attendants, cafeteria, food concession, and coffee shop	12.38	13.46	495	538	40.0	25,752	27,997	2,080
Food servers, nonrestaurant ...	9.94	8.50	395	352	39.7	20,548	18,304	2,067
Dishwashers	10.83	10.70	428	425	39.5	22,241	22,090	2,053
Hosts and hostesses, restaurant, lounge, and coffee shop	12.80	12.85	512	514	40.0	26,627	26,728	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Building and grounds cleaning and maintenance occupations	\$12.37	\$11.00	\$490	\$437	39.6	\$25,457	\$22,714	2,057
First-line supervisors/managers, building and grounds cleaning and maintenance workers	18.61	17.32	771	749	41.4	40,092	38,927	2,154
First-line supervisors/managers of housekeeping and janitorial workers	18.61	17.32	771	749	41.4	40,093	38,927	2,154
Building cleaning workers	12.22	10.92	485	436	39.7	25,155	22,568	2,058
Janitors and cleaners, except maids and housekeeping cleaners	12.59	11.16	501	442	39.8	25,963	22,963	2,063
Maids and housekeeping cleaners	11.19	10.12	440	384	39.3	22,894	19,947	2,046
Grounds maintenance workers	11.26	10.42	437	404	38.9	22,749	21,029	2,021
Landscaping and groundskeeping workers	11.13	10.42	433	404	38.9	22,497	21,029	2,020
Personal care and service occupations	14.25	11.09	495	440	34.7	25,340	22,880	1,779
First-line supervisors/managers of personal service workers	17.22	15.39	685	615	39.8	34,393	32,001	1,997
Gaming services workers	8.56	7.93	309	300	36.2	16,085	15,600	1,880
Miscellaneous entertainment attendants and related workers	9.61	9.32	384	373	40.0	19,939	19,386	2,076
Amusement and recreation attendants	9.14	8.25	366	330	40.0	18,961	17,160	2,074
Baggage porters, bellhops, and concierges	10.52	9.43	415	336	39.5	21,604	17,489	2,053
Baggage porters and bellhops	8.15	7.00	326	280	40.0	16,944	14,560	2,078
Concierges	11.83	10.51	464	391	39.2	24,127	20,342	2,039
Transportation attendants	27.29	27.76	635	556	23.3	32,807	28,918	1,202
Flight attendants	32.13	30.13	641	556	19.9	33,313	28,918	1,037

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Personal care and service occupations –Continued								
Recreation and fitness workers	\$12.04	\$11.57	\$456	\$434	37.8	\$23,701	\$22,552	1,968
Sales and related occupations	25.26	16.69	1,006	652	39.8	52,315	33,904	2,071
First-line supervisors/managers, sales workers	27.62	21.21	1,130	905	40.9	58,785	47,070	2,128
First-line supervisors/managers of retail sales workers ..	22.91	19.91	947	807	41.4	49,268	41,954	2,150
First-line supervisors/managers of non-retail sales workers	38.44	36.44	1,537	1,458	40.0	79,907	75,801	2,079
Retail sales workers	15.97	13.63	630	530	39.5	32,773	27,560	2,052
Cashiers, all workers	13.19	11.88	523	473	39.7	27,210	24,606	2,063
Cashiers	13.24	11.91	525	476	39.7	27,296	24,752	2,062
Counter and rental clerks and parts salespersons ..	16.50	15.83	660	633	40.0	34,321	32,918	2,080
Counter and rental clerks	15.14	14.88	606	595	40.0	31,488	30,950	2,080
Parts salespersons	19.50	17.50	780	700	40.0	40,552	36,400	2,080
Retail salespersons	17.26	14.37	679	560	39.3	35,291	29,120	2,044
Insurance sales agents	18.02	16.35	716	654	39.7	37,211	34,000	2,065
Securities, commodities, and financial services sales agents	81.74	43.29	3,269	1,732	40.0	169,963	90,052	2,079
Sales representatives, wholesale and manufacturing	32.71	31.46	1,337	1,346	40.9	69,542	70,000	2,126
Sales representatives, wholesale and manufacturing, technical and scientific products	43.58	44.28	1,746	1,771	40.1	90,794	92,098	2,084
Sales representatives, wholesale and manufacturing, except technical and scientific products	26.72	16.69	1,105	668	41.4	57,469	34,713	2,150

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales and related occupations –Continued								
Miscellaneous sales and related workers	\$17.98	\$16.00	\$709	\$640	39.4	\$36,867	\$33,280	2,051
Office and administrative support occupations	18.29	17.14	729	682	39.9	37,905	35,476	2,072
First-line supervisors/managers of office and administrative support workers	26.14	26.77	1,049	1,132	40.1	54,417	58,302	2,081
Switchboard operators, including answering service	12.54	12.00	501	480	40.0	26,058	24,960	2,078
Telephone operators	16.90	18.48	655	762	38.8	34,067	39,610	2,015
Financial clerks	17.06	16.98	682	679	40.0	35,469	35,318	2,079
Bill and account collectors	17.02	16.77	681	671	40.0	35,391	34,884	2,080
Billing and posting clerks and machine operators	16.54	15.89	661	636	39.9	34,357	33,051	2,077
Bookkeeping, accounting, and auditing clerks	17.92	17.76	717	710	40.0	37,259	36,941	2,079
Payroll and timekeeping clerks	16.71	18.61	668	744	40.0	34,751	38,709	2,080
Procurement clerks	14.57	15.10	583	604	40.0	30,298	31,416	2,080
Tellers	15.04	14.00	601	560	40.0	31,277	29,120	2,079
Brokerage clerks	20.21	17.48	809	699	40.0	42,045	36,365	2,080
Customer service representatives	18.47	17.93	737	715	39.9	38,327	37,191	2,075
Hotel, motel, and resort desk clerks	12.31	11.50	489	460	39.7	25,446	23,920	2,067
Interviewers, except eligibility and loan	16.90	15.48	672	619	39.8	34,945	32,198	2,067
Library assistants, clerical	16.35	15.90	653	636	39.9	33,808	33,072	2,068
Loan interviewers and clerks	16.37	14.61	655	584	40.0	34,054	30,380	2,080
Order clerks	15.46	15.31	618	612	40.0	32,159	31,847	2,080
Human resources assistants, except payroll and timekeeping	19.02	18.67	759	710	39.9	39,443	36,918	2,073
Receptionists and information clerks	15.54	15.00	621	590	39.9	32,268	30,680	2,076

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Office and administrative support occupations –Continued								
Reservation and transportation ticket agents and travel clerks ...	\$17.51	\$18.24	\$700	\$730	40.0	\$36,415	\$37,941	2,080
Couriers and messengers	12.77	13.06	511	522	40.0	26,554	27,165	2,080
Dispatchers	18.79	17.52	751	701	40.0	39,077	36,446	2,080
Dispatchers, except police, fire, and ambulance	18.85	17.72	754	709	40.0	39,197	36,858	2,080
Meter readers, utilities	21.76	19.68	870	787	40.0	45,256	40,939	2,080
Production, planning, and expediting clerks	24.27	23.09	971	924	40.0	50,485	48,023	2,080
Shipping, receiving, and traffic clerks	14.58	13.90	583	556	40.0	30,333	28,912	2,080
Stock clerks and order fillers	14.81	14.31	589	572	39.8	30,622	29,765	2,067
Weighers, measurers, checkers, and samplers, recordkeeping	14.77	16.13	591	645	40.0	30,714	33,550	2,080
Secretaries and administrative assistants	23.03	22.23	913	890	39.6	47,455	46,280	2,061
Executive secretaries and administrative assistants	23.60	23.33	942	933	39.9	49,000	48,520	2,076
Legal secretaries	31.66	32.62	1,200	1,223	37.9	62,398	63,609	1,971
Medical secretaries	17.83	17.60	700	692	39.2	36,382	36,005	2,041
Secretaries, except legal, medical, and executive	18.77	19.38	751	775	40.0	39,027	40,310	2,079
Computer operators	19.14	20.07	764	803	39.9	39,704	41,746	2,074
Data entry and information processing workers	15.60	13.93	620	557	39.7	32,218	28,974	2,065
Data entry keyers	13.69	13.56	545	542	39.8	28,326	28,203	2,069
Word processors and typists	20.16	17.15	797	686	39.5	41,424	35,678	2,055
Insurance claims and policy processing clerks	15.88	15.50	630	610	39.6	32,739	31,699	2,061
Office clerks, general	16.58	15.64	659	622	39.7	34,264	32,365	2,067
Farming, fishing, and forestry occupations	11.79	7.72	470	309	39.9	17,345	7,800	1,471
Graders and sorters, agricultural products	10.06	10.04	394	401	39.2	15,535	12,047	1,545

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Construction and extraction occupations	\$24.75	\$24.00	\$990	\$960	40.0	\$50,504	\$48,000	2,040
First-line supervisors/managers of construction trades and extraction workers	35.77	35.00	1,440	1,400	40.3	74,884	72,800	2,094
Carpenters	23.52	24.00	941	960	40.0	47,242	48,000	2,009
Construction laborers	21.24	23.89	846	956	39.8	42,528	46,824	2,002
Construction equipment operators	31.03	30.85	1,189	1,217	38.3	61,574	63,294	1,984
Operating engineers and other construction equipment operators	29.70	30.43	1,188	1,217	40.0	61,473	63,294	2,070
Drywall installers, ceiling tile installers, and tapers	24.84	22.88	993	915	40.0	49,643	47,586	1,999
Drywall and ceiling tile installers	24.74	22.27	990	891	40.0	49,257	47,840	1,991
Tapers	25.10	22.88	1,004	915	40.0	50,687	47,586	2,020
Electricians	26.88	31.30	1,075	1,252	40.0	55,855	65,104	2,078
Painters and paperhangers	14.28	12.50	571	500	40.0	29,695	26,000	2,080
Painters, construction and maintenance	14.28	12.50	571	500	40.0	29,695	26,000	2,080
Pipelayers, plumbers, pipefitters, and steamfitters	30.17	33.00	1,207	1,320	40.0	62,760	68,640	2,080
Plumbers, pipefitters, and steamfitters	30.29	33.70	1,212	1,348	40.0	63,009	70,096	2,080
Structural iron and steel workers	25.50	29.50	1,020	1,180	40.0	53,038	61,360	2,080
Construction and building inspectors	34.98	26.46	1,446	1,054	41.3	75,207	54,829	2,150
Installation, maintenance, and repair occupations	23.99	23.29	959	932	40.0	49,841	48,443	2,078
First-line supervisors/managers of mechanics, installers, and repairers	28.14	28.46	1,125	1,138	40.0	58,526	59,201	2,080
Radio and telecommunications equipment installers and repairers	27.46	29.80	1,098	1,192	40.0	57,119	61,984	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Telecommunications equipment installers and repairers, except line installers	\$27.46	\$29.80	\$1,098	\$1,192	40.0	\$57,119	\$61,984	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	23.48	24.50	939	980	40.0	48,740	50,960	2,075
Electrical and electronics repairers, commercial and industrial equipment	26.80	28.20	1,072	1,128	40.0	55,481	58,600	2,071
Aircraft mechanics and service technicians	28.15	28.57	1,126	1,143	40.0	58,557	59,426	2,080
Automotive technicians and repairers	21.73	20.40	869	816	40.0	45,202	42,432	2,080
Automotive service technicians and mechanics	21.85	20.40	874	816	40.0	45,449	42,432	2,080
Bus and truck mechanics and diesel engine specialists ...	23.67	23.58	947	943	40.0	49,230	49,053	2,080
Heavy vehicle and mobile equipment service technicians and mechanics	25.26	24.35	1,011	974	40.0	52,548	50,650	2,080
Mobile heavy equipment mechanics, except engines	24.98	24.25	999	970	40.0	51,954	50,440	2,080
Rail car repairers	26.48	25.84	1,059	1,033	40.0	55,088	53,737	2,080
Heating, air conditioning, and refrigeration mechanics and installers	30.97	29.74	1,239	1,190	40.0	64,424	61,859	2,080
Industrial machinery installation, repair, and maintenance workers	23.30	22.40	929	896	39.9	48,284	46,592	2,073
Industrial machinery mechanics	24.41	23.15	974	926	39.9	50,634	48,152	2,075
Maintenance and repair workers, general	23.27	21.86	924	874	39.7	48,002	45,469	2,062

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Installation, maintenance, and repair occupations –Continued								
Maintenance workers, machinery	\$22.64	\$22.30	\$905	\$892	40.0	\$47,081	\$46,384	2,080
Line installers and repairers ...	28.69	29.37	1,148	1,175	40.0	59,672	61,096	2,080
Telecommunications line installers and repairers	27.81	29.37	1,113	1,175	40.0	57,855	61,096	2,080
Miscellaneous installation, maintenance, and repair workers	16.75	13.75	670	550	40.0	34,834	28,600	2,080
Helpers--installation, maintenance, and repair workers	11.67	12.58	467	503	40.0	24,265	26,166	2,080
Production occupations	16.51	14.20	657	563	39.8	34,073	29,155	2,064
First-line supervisors/managers of production and operating workers	25.87	25.47	1,036	1,019	40.1	53,870	52,971	2,083
Electrical, electronics, and electromechanical assemblers	14.28	11.94	571	478	40.0	29,696	24,844	2,080
Electrical and electronic equipment assemblers ..	13.70	11.94	548	478	40.0	28,506	24,844	2,080
Electromechanical equipment assemblers ..	17.35	17.00	694	680	40.0	36,097	35,360	2,080
Miscellaneous assemblers and fabricators	16.53	15.02	661	601	40.0	34,316	31,200	2,076
Team assemblers	11.62	9.99	465	400	40.0	24,164	20,788	2,080
Bakers	12.01	10.30	480	412	40.0	24,979	21,424	2,080
Butchers and other meat, poultry, and fish processing workers	18.57	19.77	743	791	40.0	38,621	41,122	2,080
Butchers and meat cutters ..	20.57	21.00	823	840	40.0	42,778	43,680	2,080
Miscellaneous food processing workers	11.87	10.91	474	436	39.9	24,658	22,693	2,076
Food batchmakers	11.83	11.00	472	440	39.9	24,520	22,880	2,073
Computer control programmers and operators	19.63	16.00	785	640	40.0	40,833	33,280	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Computer-controlled machine tool operators, metal and plastic	\$17.86	\$16.00	\$714	\$640	40.0	\$37,151	\$33,280	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	12.62	10.77	500	430	39.6	26,006	22,358	2,060
Machinists	26.80	28.55	1,072	1,142	40.0	55,754	59,384	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	15.73	17.13	629	685	40.0	32,714	35,630	2,080
Multiple machine tool setters, operators, and tenders, metal and plastic	13.81	13.50	552	540	40.0	28,728	28,080	2,080
Welding, soldering, and brazing workers	18.11	17.17	725	687	40.0	37,676	35,714	2,080
Welders, cutters, solderers, and brazers	17.43	16.47	697	659	40.0	36,245	34,258	2,080
Welding, soldering, and brazing machine setters, operators, and tenders	21.38	21.50	855	860	40.0	44,471	44,720	2,080
Miscellaneous metalworkers and plastic workers	18.29	14.11	732	565	40.0	38,050	29,357	2,080
Printers	18.51	18.95	731	757	39.5	38,033	39,374	2,054
Job printers	19.43	21.30	756	768	38.9	39,319	39,931	2,024
Prepress technicians and workers	18.46	13.65	716	546	38.8	37,206	28,396	2,015
Printing machine operators	18.32	18.95	731	758	39.9	38,006	39,414	2,074
Laundry and dry-cleaning workers	10.58	10.49	416	383	39.3	21,619	19,926	2,043
Sewing machine operators	8.76	8.07	350	323	40.0	18,222	16,777	2,080
Miscellaneous textile, apparel, and furnishings workers	12.32	11.89	493	476	40.0	25,623	24,740	2,080
Woodworking machine setters, operators, and tenders	12.29	12.15	492	486	40.0	25,573	25,272	2,080

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations								
–Continued								
Sawing machine setters, operators, and tenders, wood	\$12.81	\$12.15	\$512	\$486	40.0	\$26,640	\$25,272	2,080
Stationary engineers and boiler operators	27.70	29.10	1,066	1,135	38.5	55,421	59,039	2,001
Miscellaneous plant and system operators	30.22	30.48	1,201	1,219	39.8	62,475	63,398	2,067
Petroleum pump system operators, refinery operators, and gaugers	30.24	30.48	1,198	1,219	39.6	62,292	63,398	2,060
Chemical processing machine setters, operators, and tenders	20.97	19.08	786	763	37.5	40,896	39,686	1,950
Separating, filtering, clarifying, precipitating, and still machine setters, operators, and tenders ..	24.79	26.31	967	987	39.0	50,301	51,305	2,029
Crushing, grinding, polishing, mixing, and blending workers	12.54	10.97	502	439	40.0	26,093	22,824	2,080
Cutting workers	12.46	13.63	506	545	40.6	24,510	28,350	1,966
Cutting and slicing machine setters, operators, and tenders ..	12.48	13.63	507	545	40.7	24,538	28,350	1,967
Extruding, forming, pressing, and compacting machine setters, operators, and tenders	16.03	14.41	641	576	40.0	33,349	29,973	2,080
Inspectors, testers, sorters, samplers, and weighers	16.25	15.10	637	574	39.2	32,946	29,848	2,027
Packaging and filling machine operators and tenders	13.27	12.06	528	482	39.8	27,295	25,087	2,056
Painting workers	15.41	12.46	616	498	40.0	32,045	25,906	2,080
Painters, transportation equipment	19.82	21.61	793	864	40.0	41,225	44,949	2,080
Semiconductor processors	15.23	14.55	608	582	39.9	31,628	30,264	2,076
Miscellaneous production workers	14.46	12.19	577	488	39.9	29,913	25,355	2,068

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Production occupations –Continued								
Helpers--production workers	\$10.22	\$9.79	\$409	\$392	40.0	\$21,266	\$20,363	2,080
Transportation and material moving occupations	18.69	16.91	738	676	39.5	38,092	35,152	2,038
First-line supervisors/managers of helpers, laborers, and material movers, hand	22.78	22.11	912	884	40.0	47,431	45,989	2,082
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	28.90	29.30	1,154	1,166	39.9	60,017	60,653	2,077
Aircraft pilots and flight engineers	118.49	123.03	2,402	2,461	20.3	124,899	127,980	1,054
Airline pilots, copilots, and flight engineers	118.49	123.03	2,402	2,461	20.3	124,899	127,980	1,054
Bus drivers	15.32	17.20	613	688	40.0	30,775	35,776	2,008
Bus drivers, transit and intercity	15.31	17.20	612	688	40.0	31,294	35,776	2,045
Driver/sales workers and truck drivers	21.47	21.53	868	861	40.4	45,129	44,782	2,102
Truck drivers, heavy and tractor-trailer	21.33	21.53	866	861	40.6	44,988	44,782	2,109
Truck drivers, light or delivery services	21.92	23.92	877	957	40.0	45,598	49,754	2,080
Taxi drivers and chauffeurs ...	11.56	11.97	462	479	40.0	24,031	24,898	2,079
Locomotive engineers and operators	38.32	37.42	1,533	1,497	40.0	79,698	77,825	2,080
Locomotive engineers	38.32	37.42	1,533	1,497	40.0	79,698	77,825	2,080
Railroad brake, signal, and switch operators	30.06	29.06	1,202	1,162	40.0	62,529	60,439	2,080
Crane and tower operators	32.90	32.34	1,308	1,294	39.8	68,004	67,265	2,067
Dredge, excavating, and loading machine operators	25.75	27.83	1,030	1,113	40.0	53,558	57,886	2,080
Industrial truck and tractor operators	15.19	13.90	605	556	39.9	31,480	28,912	2,073
Laborers and material movers, hand	12.40	11.20	493	448	39.8	25,289	22,907	2,039

See footnotes at end of table.

Table 16

Private industry establishments with 100 workers or more: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Transportation and material moving occupations –Continued								
Cleaners of vehicles and equipment	\$10.87	\$10.45	\$436	\$418	40.1	\$22,269	\$21,742	2,049
Laborers and freight, stock, and material movers, hand	14.30	14.25	570	550	39.9	29,382	28,565	2,055
Packers and packagers, hand	9.52	8.25	375	324	39.4	19,037	16,869	2,001

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.