

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>All workers</b> .....	\$20.38	\$16.79	\$807	\$660	39.6	\$41,658	\$33,736	2,045
<b>Management occupations</b> .....	37.81	31.10	1,544	1,251	40.8	79,739	65,058	2,109
Chief executives .....	82.86	90.91	3,555	3,693	42.9	184,874	192,048	2,231
General and operations managers .....	38.27	33.07	1,608	1,347	42.0	83,601	70,054	2,185
Marketing and sales managers .....	57.24	34.34	2,349	1,428	41.0	122,142	74,234	2,134
Sales managers .....	41.86	33.76	1,735	1,350	41.4	90,199	70,217	2,155
Administrative services managers .....	25.69	26.30	1,044	1,052	40.7	54,198	54,704	2,110
Financial managers .....	36.00	31.13	1,470	1,308	40.8	76,424	68,017	2,123
Human resources managers .....	44.35	46.15	1,728	1,749	39.0	89,841	90,950	2,026
Industrial production managers .....	43.11	42.14	1,724	1,686	40.0	89,663	87,651	2,080
Transportation, storage, and distribution managers .....	32.77	26.04	1,340	1,058	40.9	69,671	54,999	2,126
Construction managers .....	44.05	42.31	1,787	1,692	40.6	92,899	88,001	2,109
Education administrators .....	26.29	21.90	1,047	876	39.8	50,357	45,556	1,915
Education administrators, preschool and child care center/program .....	21.71	21.90	869	876	40.0	42,476	45,556	1,956
Education administrators, elementary and secondary school .....	38.98	45.13	1,560	1,805	40.0	78,196	93,879	2,006
Education administrators, postsecondary .....	36.72	32.18	1,469	1,287	40.0	76,388	66,932	2,080
Engineering managers .....	50.49	56.80	2,019	2,272	40.0	105,014	118,144	2,080
Food service managers .....	21.53	19.89	987	963	45.8	51,309	50,080	2,384
Property, real estate, and community association managers .....	21.14	19.90	867	796	41.0	45,095	41,392	2,133
Social and community service managers .....	26.67	26.06	1,085	1,080	40.7	56,408	56,180	2,115
<b>Business and financial operations occupations</b> .....	31.02	28.09	1,245	1,096	40.1	64,728	56,980	2,087
Buyers and purchasing agents .....	22.90	21.54	921	862	40.2	47,902	44,805	2,092
Purchasing agents, except wholesale, retail, and farm products .....	20.18	19.83	807	793	40.0	41,970	41,238	2,080
Claims adjusters, appraisers, examiners, and investigators .....	32.62	28.81	1,235	1,098	37.9	64,223	57,075	1,969

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Business and financial operations occupations</b> —Continued								
Claims adjusters, examiners, and investigators .....	\$32.62	\$28.81	\$1,235	\$1,098	37.9	\$64,223	\$57,075	1,969
Cost estimators .....	38.59	32.39	1,542	1,296	40.0	80,190	67,377	2,078
Human resources, training, and labor relations specialists .....	26.37	28.09	1,058	1,124	40.1	55,033	58,429	2,087
Management analysts .....	51.80	36.72	2,236	1,483	43.2	116,248	77,106	2,244
Accountants and auditors .....	30.29	28.85	1,202	1,154	39.7	62,492	60,002	2,063
Financial analysts and advisors .....	34.71	24.93	1,367	997	39.4	71,076	51,854	2,048
Insurance underwriters .....	46.48	45.85	1,790	1,719	38.5	93,086	89,406	2,003
<b>Computer and mathematical science occupations</b> .....	36.65	35.89	1,450	1,379	39.6	75,406	71,704	2,058
Computer software engineers	43.90	38.31	1,718	1,532	39.1	89,337	79,685	2,035
Computer software engineers, applications	46.95	41.70	1,815	1,606	38.6	94,359	83,500	2,010
Computer software engineers, systems software .....	38.67	37.93	1,547	1,517	40.0	80,435	78,892	2,080
Computer support specialists	32.80	25.24	1,277	1,010	38.9	66,420	52,499	2,025
Computer systems analysts .....	36.08	37.69	1,459	1,662	40.4	75,886	86,424	2,103
Network and computer systems administrators .....	29.68	29.87	1,187	1,195	40.0	61,735	62,130	2,080
<b>Architecture and engineering occupations</b> .....	35.51	32.51	1,452	1,301	40.9	75,170	67,600	2,117
Architects, except naval .....	30.12	28.85	1,245	1,154	41.3	64,719	60,000	2,148
Architects, except landscape and naval .....	30.43	28.85	1,263	1,154	41.5	65,683	60,000	2,158
Engineers .....	44.11	42.29	1,841	1,870	41.7	95,105	97,240	2,156
Civil engineers .....	40.49	42.28	1,622	1,691	40.0	84,320	87,932	2,083
Electrical and electronics engineers .....	47.23	43.32	2,153	2,156	45.6	111,965	112,101	2,371
Electronics engineers, except computer .....	46.84	43.32	2,248	2,383	48.0	116,920	123,901	2,496

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Architecture and engineering occupations</b> –Continued								
Industrial engineers, including health and safety .....	\$31.01	\$29.29	\$1,276	\$1,245	41.2	\$66,369	\$64,724	2,140
Industrial engineers .....	30.75	29.29	1,283	1,245	41.7	66,691	64,724	2,169
Mechanical engineers .....	40.21	40.36	1,670	1,600	41.5	86,857	83,200	2,160
Petroleum engineers .....	48.52	45.18	1,941	1,807	40.0	94,647	93,970	1,951
Drafters .....	23.69	20.95	948	838	40.0	49,279	43,570	2,080
Architectural and civil drafters .....	24.00	21.00	960	840	40.0	49,919	43,680	2,080
Engineering technicians, except drafters .....	29.49	26.45	1,177	1,058	39.9	60,630	55,016	2,056
Electrical and electronic engineering technicians	27.33	30.19	1,094	1,208	40.0	56,898	62,801	2,082
<b>Life, physical, and social science occupations</b> .....	33.42	24.50	1,327	917	39.7	68,752	45,760	2,058
Physical scientists .....	31.23	32.69	1,254	1,308	40.1	65,187	67,999	2,087
Environmental scientists and geoscientists .....	33.57	35.10	1,349	1,404	40.2	70,172	73,000	2,090
Environmental scientists and specialists, including health .....	29.79	32.69	1,202	1,308	40.4	62,530	67,999	2,099
<b>Community and social services occupations</b> .....	19.45	17.52	778	706	40.0	39,842	35,256	2,048
Counselors .....	15.49	11.00	599	420	38.7	30,908	22,880	1,996
Social workers .....	23.43	22.00	947	880	40.4	49,262	45,766	2,103
Miscellaneous community and social service specialists .....	19.35	16.50	761	660	39.3	38,858	34,320	2,008
Social and human service assistants .....	15.52	15.45	610	618	39.3	30,819	32,136	1,986
<b>Legal occupations</b> .....	41.58	36.81	1,762	1,615	42.4	91,627	84,001	2,204
Lawyers .....	49.89	48.69	2,246	2,132	45.0	116,797	110,885	2,341
Paralegals and legal assistants	27.95	28.85	1,067	1,154	38.2	55,507	60,000	1,986
<b>Education, training, and library occupations</b> .....	15.92	13.25	621	530	39.0	29,785	27,040	1,870
Postsecondary teachers .....	35.90	32.27	1,477	1,452	41.1	71,920	75,505	2,003

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Education, training, and library occupations</b> –Continued								
Primary, secondary, and special education school teachers .....	\$16.07	\$13.88	\$628	\$541	39.1	\$30,271	\$28,080	1,883
Preschool and kindergarten teachers .....	13.30	13.00	524	516	39.4	26,423	26,374	1,986
Preschool teachers, except special education .....	12.81	12.92	506	500	39.5	25,440	26,000	1,986
Elementary and middle school teachers .....	24.59	22.81	918	865	37.4	38,542	38,000	1,568
Elementary school teachers, except special education .....	24.67	22.81	913	814	37.0	39,795	39,558	1,613
Secondary school teachers	25.38	25.88	1,002	1,035	39.5	43,601	45,668	1,718
Secondary school teachers, except special and vocational education	25.96	26.07	1,023	1,043	39.4	43,973	45,668	1,694
Special education teachers	30.17	34.13	1,154	1,280	38.3	45,724	48,120	1,516
Teacher assistants .....	10.51	10.39	416	416	39.6	20,000	20,889	1,903
<b>Arts, design, entertainment, sports, and media occupations</b> .....	29.71	24.28	1,190	1,019	40.0	61,864	53,005	2,082
Designers .....	25.99	23.50	1,025	940	39.5	53,307	48,880	2,051
Graphic designers .....	23.73	21.64	949	865	40.0	49,358	45,001	2,080
<b>Healthcare practitioner and technical occupations</b> .....	32.00	30.00	1,239	1,142	38.7	64,398	59,363	2,012
Pharmacists .....	51.94	52.08	2,083	2,083	40.1	108,292	108,320	2,085
Physician assistants .....	45.69	43.30	1,827	1,732	40.0	95,026	90,064	2,080
Registered nurses .....	35.63	35.19	1,402	1,408	39.3	72,904	73,195	2,046
Therapists .....	46.95	47.78	1,874	1,911	39.9	96,548	99,376	2,056
Dental hygienists .....	36.75	39.00	1,177	1,328	32.0	61,227	69,056	1,666
Diagnostic related technologists and technicians .....	27.49	29.20	1,100	1,168	40.0	57,185	60,736	2,080
Radiologic technologists and technicians .....	27.46	29.20	1,098	1,168	40.0	57,117	60,736	2,080

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Healthcare practitioner and technical occupations</b> –Continued								
Health diagnosing and treating practitioner support technicians .....	\$17.70	\$17.58	\$681	\$702	38.5	\$35,401	\$36,485	2,000
Pharmacy technicians .....	15.12	13.60	576	476	38.1	29,966	24,759	1,982
Licensed practical and licensed vocational nurses	19.47	19.50	749	780	38.5	38,973	40,560	2,001
Miscellaneous health technologists and technicians .....	17.62	18.00	691	720	39.2	35,953	37,440	2,040
<b>Healthcare support occupations</b> .....	14.09	13.01	540	520	38.3	28,068	27,059	1,992
Nursing, psychiatric, and home health aides .....	10.75	10.30	423	404	39.3	21,980	21,029	2,044
Nursing aides, orderlies, and attendants .....	10.71	10.39	425	416	39.6	22,079	21,611	2,061
Miscellaneous healthcare support occupations .....	15.40	15.33	582	576	37.7	30,200	29,952	1,960
Dental assistants .....	18.20	18.00	649	640	35.7	33,757	33,280	1,855
Medical assistants .....	13.33	13.00	521	520	39.1	27,079	27,059	2,031
<b>Protective service occupations</b>	10.95	11.00	432	440	39.4	22,459	22,880	2,051
Security guards and gaming surveillance officers .....	10.52	10.00	414	400	39.4	21,527	20,800	2,046
Security guards .....	10.52	10.00	414	400	39.4	21,527	20,800	2,046
<b>Food preparation and serving related occupations</b> .....	10.19	9.00	389	340	38.2	20,194	17,680	1,981
First-line supervisors/managers, food preparation and serving workers .....	16.27	16.15	661	654	40.6	34,361	34,000	2,112
Chefs and head cooks .....	19.34	18.79	773	718	40.0	40,220	37,342	2,080
First-line supervisors/managers of food preparation and serving workers .....	15.67	15.11	639	605	40.7	33,207	31,435	2,119
Cooks .....	11.03	11.00	428	420	38.8	22,230	21,653	2,015
Cooks, fast food .....	9.40	8.98	360	335	38.3	18,738	17,418	1,994

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Food preparation and serving related occupations</b>								
–Continued								
Cooks, institution and cafeteria .....	\$12.03	\$11.00	\$480	\$440	39.9	\$24,801	\$22,880	2,062
Cooks, restaurant .....	11.13	10.85	429	400	38.6	22,311	20,800	2,005
Cooks, short order .....	10.72	10.00	419	387	39.1	21,779	20,114	2,031
Food preparation workers .....	10.25	8.70	402	343	39.3	20,923	17,851	2,041
Food service, tipped .....	8.07	7.80	295	299	36.6	15,241	15,567	1,888
Bartenders .....	8.57	8.75	306	306	35.7	15,889	15,912	1,854
Waiters and waitresses .....	7.83	7.64	288	283	36.7	14,774	14,739	1,887
Dining room and cafeteria attendants and bartender helpers .....	8.20	7.80	305	299	37.2	15,850	15,561	1,934
Fast food and counter workers .....	8.79	8.34	338	329	38.4	17,561	17,106	1,998
Combined food preparation and serving workers, including fast food .....	8.87	8.34	344	329	38.8	17,887	17,106	2,017
Counter attendants, cafeteria, food concession, and coffee shop .....	8.49	8.73	315	338	37.1	16,378	17,550	1,928
Dishwashers .....	9.08	8.10	350	317	38.5	18,181	16,494	2,002
<b>Building and grounds cleaning and maintenance occupations</b> .....	12.37	11.62	483	450	39.0	25,015	23,400	2,021
First-line supervisors/managers, building and grounds cleaning and maintenance workers .....	16.18	15.00	649	600	40.1	33,740	31,200	2,085
First-line supervisors/managers of housekeeping and janitorial workers .....	15.55	13.50	624	540	40.1	32,445	28,080	2,087
Building cleaning workers .....	10.63	10.00	413	392	38.9	21,366	20,024	2,010
Janitors and cleaners, except maids and housekeeping cleaners	11.34	10.91	450	436	39.7	23,365	22,687	2,060

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Building and grounds cleaning and maintenance occupations</b> –Continued								
Maids and housekeeping cleaners .....	\$8.80	\$8.00	\$328	\$312	37.3	\$16,835	\$16,114	1,913
Pest control workers .....	16.58	14.42	656	577	39.6	34,106	30,000	2,057
Grounds maintenance workers .....	13.77	12.50	533	500	38.7	27,724	26,000	2,013
Landscaping and groundskeeping workers .....	13.64	12.50	540	500	39.6	28,056	26,000	2,057
<b>Personal care and service occupations</b> .....	12.46	10.38	472	410	37.9	23,476	19,440	1,884
Miscellaneous entertainment attendants and related workers .....	9.84	9.60	361	340	36.7	15,923	14,976	1,619
Child care workers .....	11.26	10.50	439	410	39.0	22,069	20,696	1,961
Recreation and fitness workers .....	20.08	23.00	782	874	39.0	40,687	45,448	2,026
<b>Sales and related occupations</b> .....	21.17	15.25	846	607	39.9	43,980	31,572	2,077
First-line supervisors/managers, sales workers .....	23.95	19.23	1,002	769	41.8	52,101	40,000	2,175
First-line supervisors/managers of retail sales workers ..	22.92	17.50	961	712	41.9	49,979	37,024	2,180
First-line supervisors/managers of non-retail sales workers .....	29.81	29.45	1,231	1,178	41.3	64,007	61,250	2,147
Retail sales workers .....	14.40	11.70	567	460	39.4	29,508	23,920	2,048
Cashiers, all workers .....	11.42	10.00	444	380	38.9	23,112	19,760	2,024
Cashiers .....	11.42	10.00	444	380	38.9	23,112	19,760	2,024
Counter and rental clerks and parts salespersons ..	14.94	13.90	596	508	39.9	30,983	26,426	2,074
Counter and rental clerks .....	11.64	11.50	465	460	40.0	24,205	23,920	2,080
Parts salespersons .....	16.84	15.00	671	622	39.8	34,876	32,344	2,071
Retail salespersons .....	16.13	12.50	638	480	39.5	33,166	24,960	2,056
Advertising sales agents .....	30.02	27.76	1,163	1,110	38.8	60,494	57,739	2,015
Insurance sales agents .....	40.98	37.39	1,632	1,402	39.8	84,863	72,916	2,071

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Sales and related occupations</b> –Continued								
Securities, commodities, and financial services sales agents .....	\$46.36	\$31.30	\$1,854	\$1,252	40.0	\$96,429	\$65,104	2,080
Sales representatives, wholesale and manufacturing .....	29.31	20.28	1,187	898	40.5	61,741	46,721	2,107
Sales representatives, wholesale and manufacturing, technical and scientific products .....	34.00	33.65	1,362	1,346	40.0	70,800	70,000	2,083
Sales representatives, wholesale and manufacturing, except technical and scientific products .....	27.50	19.00	1,119	780	40.7	58,194	40,560	2,116
Models, demonstrators, and product promoters .....	17.25	14.18	684	567	39.6	35,547	29,484	2,061
Demonstrators and product promoters .....	17.25	14.18	684	567	39.6	35,547	29,484	2,061
<b>Office and administrative support occupations</b> .....	16.78	15.87	663	630	39.5	34,322	32,400	2,045
First-line supervisors/managers of office and administrative support workers .....	23.14	23.80	923	914	39.9	48,021	47,536	2,075
Financial clerks .....	16.39	16.00	652	640	39.8	33,903	33,280	2,069
Bill and account collectors	21.68	20.79	867	831	40.0	45,089	43,237	2,080
Billing and posting clerks and machine operators	15.64	15.90	620	624	39.6	32,222	32,443	2,061
Bookkeeping, accounting, and auditing clerks .....	16.71	16.79	667	672	39.9	34,705	34,927	2,077
Payroll and timekeeping clerks .....	18.58	17.24	743	690	40.0	38,643	35,868	2,080
Tellers .....	13.32	12.62	531	505	39.8	27,598	26,241	2,072
Customer service representatives .....	18.12	18.03	721	721	39.8	37,488	37,498	2,068
File clerks .....	14.86	13.00	577	541	38.8	30,013	28,128	2,019

See footnotes at end of table.



**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Office and administrative support occupations</b> –Continued								
Hotel, motel, and resort desk clerks .....	\$9.63	\$9.50	\$371	\$380	38.5	\$19,309	\$19,760	2,005
Loan interviewers and clerks	17.09	15.55	677	622	39.6	35,204	32,340	2,060
Order clerks .....	17.63	17.00	703	680	39.9	36,568	35,360	2,074
Receptionists and information clerks .....	13.35	13.00	526	520	39.4	27,352	27,040	2,048
Reservation and transportation ticket agents and travel clerks ...	11.77	11.06	471	443	40.0	24,486	23,011	2,080
Dispatchers .....	16.36	18.46	640	675	39.1	33,254	35,100	2,033
Dispatchers, except police, fire, and ambulance .....	16.36	18.46	640	675	39.1	33,254	35,100	2,033
Production, planning, and expediting clerks .....	22.26	24.93	902	997	40.5	46,895	51,852	2,107
Shipping, receiving, and traffic clerks .....	14.54	13.00	581	500	39.9	30,193	26,000	2,076
Stock clerks and order fillers	12.68	11.93	506	477	39.9	26,289	24,808	2,074
Secretaries and administrative assistants .....	19.70	19.00	756	729	38.4	38,020	34,376	1,930
Executive secretaries and administrative assistants .....	24.32	22.59	968	903	39.8	50,333	46,966	2,069
Legal secretaries .....	21.47	19.00	844	760	39.3	43,866	39,520	2,043
Medical secretaries .....	16.10	14.50	587	549	36.4	30,273	28,558	1,881
Secretaries, except legal, medical, and executive	17.24	16.53	652	661	37.8	31,596	30,758	1,833
Data entry and information processing workers .....	13.72	13.50	549	540	40.0	28,547	28,080	2,080
Data entry keyers .....	12.68	12.50	507	500	40.0	26,381	26,000	2,080
Insurance claims and policy processing clerks .....	19.62	19.85	773	794	39.4	40,176	41,294	2,047
Office clerks, general .....	15.17	14.42	603	577	39.8	31,287	30,000	2,062
Office machine operators, except computer .....	14.75	16.00	585	580	39.7	30,444	30,160	2,064
<b>Construction and extraction occupations</b> .....	22.43	20.61	886	820	39.5	45,253	41,600	2,018

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Construction and extraction occupations –Continued</b>								
First-line supervisors/managers of construction trades and extraction workers .....	\$33.42	\$31.50	\$1,337	\$1,260	40.0	\$68,336	\$65,859	2,045
Carpenters .....	22.95	22.00	917	880	40.0	47,605	45,760	2,074
Carpet, floor, and tile installers and finishers .....	27.82	24.64	1,076	966	38.7	55,955	50,232	2,011
Cement masons, concrete finishers, and terrazzo workers .....	21.87	23.00	875	920	40.0	41,182	35,880	1,883
Cement masons and concrete finishers .....	21.87	23.00	875	920	40.0	41,182	35,880	1,883
Construction laborers .....	16.36	16.01	623	578	38.1	31,466	30,030	1,924
Construction equipment operators .....	23.71	23.00	948	920	40.0	45,514	45,577	1,920
Operating engineers and other construction equipment operators ....	25.78	24.77	1,031	991	40.0	50,366	47,417	1,954
Electricians .....	25.81	27.74	1,032	1,110	40.0	53,677	57,699	2,080
Painters and paperhangers .....	20.66	21.00	797	760	38.6	41,421	39,520	2,005
Painters, construction and maintenance .....	20.66	21.00	797	760	38.6	41,421	39,520	2,005
Pipelayers, plumbers, pipefitters, and steamfitters .....	26.83	26.00	1,073	1,040	40.0	55,798	54,080	2,080
Plumbers, pipefitters, and steamfitters .....	26.47	26.00	1,059	1,040	40.0	55,052	54,080	2,080
Roofers .....	23.54	24.00	938	960	39.9	44,898	41,472	1,908
Helpers, construction trades ..	13.96	13.00	558	520	40.0	28,906	27,040	2,070
Miscellaneous construction and related workers .....	17.19	17.31	688	692	40.0	34,596	36,001	2,012
<b>Installation, maintenance, and repair occupations .....</b>	20.95	19.97	840	796	40.1	43,517	41,080	2,077
First-line supervisors/managers of mechanics, installers, and repairers .....	26.69	25.40	1,073	1,016	40.2	55,798	52,832	2,091

See footnotes at end of table.

**Table 15 Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Radio and telecommunications equipment installers and repairers .....	\$25.16	\$30.56	\$1,006	\$1,222	40.0	\$52,327	\$63,559	2,080
Telecommunications equipment installers and repairers, except line installers .....	25.16	30.56	1,006	1,222	40.0	52,327	63,559	2,080
Automotive technicians and repairers .....	19.18	17.50	767	700	40.0	39,894	36,400	2,080
Automotive body and related repairers .....	17.85	17.50	714	700	40.0	37,130	36,400	2,080
Automotive service technicians and mechanics .....	19.33	17.41	773	696	40.0	40,190	36,213	2,080
Bus and truck mechanics and diesel engine specialists ...	21.31	20.08	849	803	39.8	44,127	41,771	2,071
Heavy vehicle and mobile equipment service technicians and mechanics .....	17.68	15.05	707	602	40.0	36,784	31,304	2,080
Mobile heavy equipment mechanics, except engines .....	18.95	19.00	758	760	40.0	39,408	39,520	2,080
Heating, air conditioning, and refrigeration mechanics and installers .....	23.02	24.00	995	960	43.2	51,744	49,920	2,248
Industrial machinery installation, repair, and maintenance workers .....	20.03	20.00	800	803	39.9	40,542	40,560	2,024
Industrial machinery mechanics .....	22.37	21.74	895	870	40.0	46,540	45,223	2,080
Maintenance and repair workers, general .....	18.75	16.56	747	681	39.8	36,733	31,179	1,959
Maintenance workers, machinery .....	19.24	18.00	770	720	40.0	40,016	37,440	2,080
Miscellaneous installation, maintenance, and repair workers .....	14.97	13.00	599	520	40.0	30,970	27,040	2,070

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Installation, maintenance, and repair occupations</b> –Continued								
Helpers--installation, maintenance, and repair workers .....	\$12.33	\$11.25	\$493	\$450	40.0	\$25,435	\$23,400	2,063
<b>Production occupations</b> .....	15.62	14.50	619	570	39.6	32,016	29,120	2,050
First-line supervisors/managers of production and operating workers .....	26.14	23.80	1,062	978	40.6	55,224	50,868	2,113
Electrical, electronics, and electromechanical assemblers .....	11.65	10.50	451	404	38.7	23,434	21,018	2,011
Electrical and electronic equipment assemblers ..	11.77	10.11	451	404	38.3	23,457	21,018	1,993
Miscellaneous assemblers and fabricators .....	12.07	11.00	482	440	39.9	25,039	22,880	2,075
Bakers .....	10.90	10.00	426	400	39.1	22,132	20,800	2,031
Butchers and other meat, poultry, and fish processing workers .....	18.38	20.25	726	753	39.5	37,747	39,130	2,054
Butchers and meat cutters ..	18.24	18.00	719	753	39.4	37,378	39,130	2,049
Miscellaneous food processing workers .....	10.68	10.03	427	401	40.0	21,946	20,862	2,055
Food batchmakers .....	8.75	7.75	350	310	40.0	17,846	16,120	2,040
Computer control programmers and operators .....	17.56	16.50	702	660	40.0	36,521	34,320	2,080
Computer-controlled machine tool operators, metal and plastic .....	17.56	15.75	703	630	40.0	36,534	32,760	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic .....	15.07	15.25	603	610	40.0	31,340	31,720	2,080
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic .....	15.63	15.25	625	610	40.0	32,512	31,720	2,080
Welding, soldering, and brazing workers .....	20.05	18.41	802	736	40.0	41,713	38,293	2,080

See footnotes at end of table.

**Table 15**

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Production occupations</b>								
–Continued								
Welders, cutters, solderers, and brazers .....	\$20.52	\$19.00	\$821	\$760	40.0	\$42,672	\$39,520	2,080
Printers .....	16.74	18.00	670	720	40.0	34,790	37,440	2,078
Prepress technicians and workers .....	18.02	18.27	721	731	40.0	37,484	38,002	2,080
Printing machine operators	16.51	18.00	660	720	40.0	34,226	37,440	2,073
Sewing machine operators .....	8.42	7.50	326	300	38.7	16,931	15,600	2,011
Cabinetmakers and bench carpenters .....	13.98	13.00	559	520	40.0	29,086	27,040	2,080
Woodworking machine setters, operators, and tenders .....	12.99	12.50	520	500	40.0	26,877	25,463	2,069
Sawing machine setters, operators, and tenders, wood .....	13.68	14.00	547	560	40.0	28,281	29,120	2,067
Crushing, grinding, polishing, mixing, and blending workers .....	18.40	17.65	736	706	40.0	33,895	28,240	1,842
Inspectors, testers, sorters, samplers, and weighers ....	14.70	12.79	588	512	40.0	29,990	26,603	2,040
Packaging and filling machine operators and tenders .....	13.04	12.00	522	480	40.0	25,706	23,920	1,971
Painting workers .....	14.72	14.99	587	599	39.9	30,505	31,169	2,072
Coating, painting, and spraying machine setters, operators, and tenders .....	13.90	14.50	551	520	39.6	28,644	27,040	2,060
Miscellaneous production workers .....	12.27	11.00	484	410	39.4	25,150	21,341	2,050
Helpers--production workers .....	9.84	9.15	393	366	39.9	20,432	19,032	2,077
<b>Transportation and material moving occupations</b> .....	13.74	12.86	547	507	39.8	28,196	26,104	2,052
First-line supervisors/managers of helpers, laborers, and material movers, hand .....	17.43	16.17	697	647	40.0	36,263	33,627	2,080

See footnotes at end of table.

Table 15

**Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued**

Occupation <sup>1</sup>	Hourly <sup>2</sup>		Weekly <sup>3</sup>			Annual <sup>4</sup>		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Transportation and material moving occupations</b> –Continued								
First-line supervisors/managers of transportation and material-moving machine and vehicle operators .....	\$24.25	\$24.04	\$980	\$962	40.4	\$50,983	\$49,999	2,102
Bus drivers .....	14.48	14.30	547	540	37.7	27,043	27,409	1,867
Bus drivers, transit and intercity .....	14.58	15.00	547	527	37.5	28,450	27,409	1,951
Driver/sales workers and truck drivers .....	15.93	15.25	637	610	40.0	32,828	31,200	2,060
Truck drivers, heavy and tractor-trailer .....	17.57	17.77	703	711	40.0	35,897	36,962	2,043
Truck drivers, light or delivery services .....	14.08	13.85	562	554	39.9	29,239	28,808	2,076
Service station attendants .....	9.14	7.80	364	312	39.9	18,937	16,224	2,073
Industrial truck and tractor operators .....	13.19	11.31	527	452	40.0	27,426	23,519	2,080
Laborers and material movers, hand .....	11.74	11.00	466	440	39.7	23,989	22,826	2,043
Cleaners of vehicles and equipment .....	11.79	11.93	471	477	40.0	24,496	24,804	2,078
Laborers and freight, stock, and material movers, hand .....	11.91	11.00	473	440	39.7	24,418	22,880	2,050
Packers and packagers, hand .....	10.68	8.78	420	351	39.3	20,656	18,254	1,934

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

<sup>3</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

<sup>4</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.