

Table 17

Union and nonunion workers¹: Mean hourly earnings² by major sector and for major occupational groups

| Occupational group ³ | Union | | | Nonunion | | |
|--|------------------|--------------------------|------------------------------------|------------------|--------------------------|------------------------------------|
| | Civilian workers | Private industry workers | State and local government workers | Civilian workers | Private industry workers | State and local government workers |
| All workers | \$21.14 | \$21.12 | \$21.23 | \$17.52 | \$16.97 | \$20.83 |
| Management, professional, and related | 28.25 | 32.39 | 27.81 | 30.01 | 31.46 | 26.51 |
| Management, business, and financial | – | – | – | 35.15 | 36.50 | 28.53 |
| Professional and related | 27.68 | 33.56 | 27.12 | 27.73 | 28.61 | 26.07 |
| Service | 18.84 | 17.16 | 19.75 | 8.98 | 8.17 | 13.67 |
| Sales and office | 20.79 | 21.76 | 13.24 | 14.39 | 14.44 | 13.86 |
| Sales and related | 39.29 | 40.41 | – | 15.37 | 15.39 | 13.22 |
| Office and administrative support | 17.30 | 17.87 | 13.48 | 13.77 | 13.76 | 13.89 |
| Natural resources, construction, and maintenance | 22.46 | 22.92 | 15.59 | 16.39 | 16.54 | 14.84 |
| Construction and extraction | 20.76 | 21.15 | – | 16.03 | 16.18 | 14.21 |
| Installation, maintenance, and repair | 23.66 | 24.17 | 15.79 | 17.12 | 17.33 | 15.47 |
| Production, transportation, and material moving | 19.99 | 20.15 | 14.82 | 12.83 | 12.80 | 13.99 |
| Production | 16.15 | 16.17 | – | 13.26 | 13.21 | 17.98 |
| Transportation and material moving ... | 23.53 | 23.92 | 14.96 | 12.43 | 12.41 | 12.94 |

¹ Union workers are those whose wages are determined through collective bargaining.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

NOTE: Dashes indicate that data did not meet publication criteria.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.