

**Table 21**

**Civilian supervisory workers: Mean and median weekly and annual earnings and mean weekly and annual hours**

Occupation <sup>1</sup>	Weekly <sup>2</sup>			Annual <sup>3</sup>		
	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
<b>Management occupations</b>						
Team leader .....	\$1,473	\$1,390	39.4	\$76,399	\$72,272	2,043
First line .....	1,650	1,500	39.8	85,701	78,000	2,065
Second line .....	2,428	2,261	40.5	126,232	117,562	2,106
Third line .....	3,109	2,766	41.9	161,645	143,836	2,179
General and operations managers						
First line .....	2,057	2,050	41.4	106,964	106,601	2,153
Second line .....	2,915	2,261	41.9	151,596	117,562	2,181
Marketing managers						
First line .....	2,330	2,202	40.7	121,169	114,483	2,115
Sales managers						
First line .....	2,059	2,096	39.6	107,062	108,999	2,059
Computer and information systems managers						
Team leader .....	2,349	1,851	38.7	122,131	96,262	2,011
First line .....	2,204	2,219	38.7	114,597	115,368	2,015
Financial managers						
Team leader .....	1,235	1,175	40.6	64,236	61,100	2,111
First line .....	1,579	1,416	39.6	82,095	73,611	2,057
Education administrators, elementary and secondary school						
Team leader .....	1,705	1,710	40.5	85,644	88,910	2,034
First line .....	1,676	1,700	36.8	82,340	83,000	1,808
Education administrators, postsecondary						
Team leader .....	1,371	1,177	38.8	71,269	61,206	2,017
First line .....	1,511	1,533	35.8	78,597	79,720	1,864
Engineering managers						
First line .....	2,400	2,087	40.2	124,808	108,499	2,091
Medical and health services managers						
First line .....	1,933	1,335	41.6	100,511	69,420	2,161
Social and community service managers						
First line .....	780	773	38.6	40,569	40,220	2,007

<sup>1</sup> A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

<sup>2</sup> Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

<sup>3</sup> Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are

paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.