# Boston-Worcester-Lawrence, MA-NH-ME-CT National Compensation Survey August 1997



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#### **Preface**

This bulletin provides results of an August 1997 survey of occupational pay in the Boston-Worcester-Lawrence, MA-NH-ME-CT, Consolidated Metropolitan Statistical Area (CMSA). Data shown in this bulletin were collected as part of the Bureau of Labor Statistics' (BLS) new program known as the National Compensation Survey (NCS).

The survey could not have been conducted without the cooperation of the many private firms and government jurisdictions that provided pay data included in this bulletin. The Bureau thanks these respondents for their cooperation.

Survey data were collected and reviewed by Bureau of Labor Statistics field economists under the direction of John Barry, Assistant Regional Commissioner for Operations of the Boston Regional Office. The Office of Compensation and Working Conditions, in cooperation with the Office of Field Operations and the Office of Technology and Survey Processing in the BLS National Office, designed the survey, processed the data, and analyzed the survey results.

For additional information regarding this survey, please contact the BLS Boston Regional Office at (617) 565-2327. You may also write to the Bureau of Labor Statistics at: Division of Compensation Data Analysis and Planning, 2 Massachusetts Avenue, NE, Room 4175, Washington, DC 20212-0001, or call (202) 606-6220, or send e-mail to ocltinfo@bls.gov.

The data contained in this bulletin are also available at the BLS Internet site (http://stats.bls.gov/comhome.htm). Data are in three formats: an ASCII file containing the published table formats; an ASCII file containing positional columns of data for manipulation as a data base or spreadsheet; and a Portable Document Format (PDF) file containing the entire bulletin.

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### Introduction

This survey of occupational pay was conducted in the Boston-Worcester-Lawrence, MA-NH-ME-CT, Consolidated Metropolitan Statistical Area (CMSA). CMSA includes Essex County, Middlesex County, Norfolk County, Plymouth County, Suffolk County, twelve communities in Bristol County, one in Hampden County, and fifty two in Worcester County, MA; eighteen in Hillsborough County, two in Merrimack County, thirty four in Rockingham County, and ten in Strafford County, NH; five in York County ME; and one in Windham County, CT. This bulletin consists primarily of tables whose data are analyzed in the initial textual section. Tabulations provide information on earnings of workers in a variety of occupations and at a wide range of work levels. Also contained in this bulletin is information on the program, a technical note describing survey procedures, and several appendixes with detailed information on occupational classifications and the generic leveling methodology.

#### NCS design and products

The Bureau of Labor Statistics' (BLS) new National Compensation Survey (NCS) is designed to provide data on the levels and rates of change of occupational wages and employee benefits for localities, broad geographic regions, and the nation as a whole. One output of the NCS will be the Employment Cost Index, a quarterly measure of the change in employer costs for wages and benefits. This bulletin is limited to data on wages and salaries. These data are similar to those released under the Occupational Compensation Survey (OCS), which has been discontinued.

#### NCS more extensive than OCS

The wage data in this bulletin differ from those in previous Occupational Compensation Surveys by providing broader coverage of occupations and establishments within the survey area.

Occupations surveyed for this bulletin were selected using probability techniques from a list of all those present in each establishment. Previous OCS bulletins were limited to a preselected list of occupations, which represented a small subset of all occupations in the economy. Information in the new bulletin is published for a variety of occupation-based data. This new approach includes data on broad occupational classifications such as white-collar workers, major occupational groups such as sales workers, and individual occupations such as cashiers.

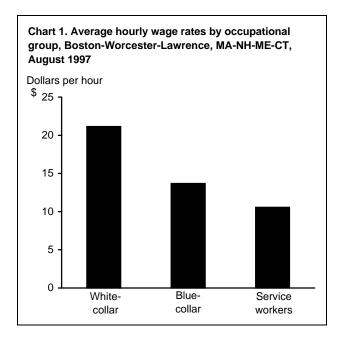
In tables containing work levels within occupational series, the work levels are derived from generic standards that *apply to all* occupational groups. The job levels in the OCS bulletins were based on narrowly-defined descriptions that were not comparable across specific occupations.

Occupational data in this bulletin are also tabulated for other classifications such as industry group, full-time versus part-time workers, union versus nonunion status, time versus incentive status, and establishment employment size. Not all of these series were generated by the OCS program.

The establishments surveyed for this bulletin were limited to those with 50 or more employees. Eventually, NCS will be expanded to cover those now-excluded establishments. Then, virtually all workers in the civilian economy will be surveyed, excluding only agriculture, private households, and employees of the Federal Government.

# Wages in the Boston-Worcester-Lawrence, MA-NH-ME-CT, Consolidated Metropolitan Statistical Area

Straight-time wages in the Boston-Worcester-Lawrence, MA-NH-ME-CT, Consolidated Metropolitan Statistical Area averaged \$17.99 per hour during August 1997. White-collar workers had an average wage of \$21.14 per hour. Blue-collar workers averaged \$13.68 per hour, while service workers had average earnings of \$10.57 per hour. (All comparisons in this analysis cover hourly rates for both full- and part-time workers, unless otherwise noted.)



Within each of these occupational groups, average hourly wages for individual occupations varied. For example, white-collar occupations included registered nurses at \$22.27 per hour, secretaries at \$14.68, and general office clerks at \$12.21. Among occupations in the blue-collar category, truck drivers averaged \$14.41 per hour while stock handlers and baggers averaged \$8.81. Finally, service occupations included janitors and cleaners at \$10.69 per hour and nursing aides, orderlies and attendants at \$9.77. Table A-1 presents earnings data for 165 detailed occupations; data for other detailed occupations surveyed could not be reported separately due to concerns about the confidentiality of survey respondents and the reliability of the data.

Survey results show that private industry workers in Boston-Worcester-Lawrence, MA-NH-ME-CT, earned \$17.57 per hour, while surveyed State and local government workers averaged \$20.25. Table A-2 reports the average hourly rate for white-collar occupations as \$20.84 in private industry and \$22.75 in State and local government. Blue-collar occupations showed an average hourly rate of \$13.37 in private industry and \$17.13 in State and local government. Service occupations within private industry averaged \$8.70 per hour while those found in State and local government averaged \$15.58.

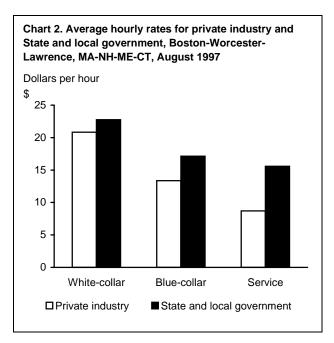
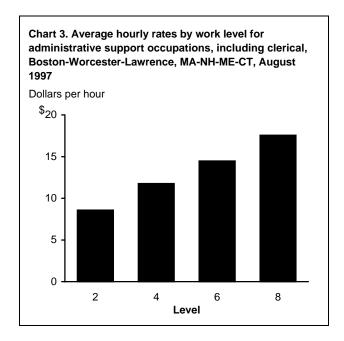


Table A-3 presents data for workers considered by the survey respondents to be either full-time or part-time. Average wages for full-time workers, all occupations, were \$18.94 per hour, compared with an average of \$10.89 per hour for part-time workers.

Data for specific work levels within major occupational groups are reported in table B-1. Occasionally, wage estimates for lower levels of work within major occupational groups are greater than estimates for higher levels. This can occur due to the mix of specific occupations (and industries) represented by the broad group as well as by the variability of the estimate. Some levels within a group may

not be published because no workers were identified at that level or because there were not enough data to guarantee confidentiality and reliability.

Work levels for all major groups span several levels, with professional specialty occupations and executive, administrative, and managerial occupations typically starting and ending at higher work levels than the other groups. Published data for administrative support occupations, including clerical, ranged from level 1 to level 9. As illustrated in Chart 3, the average hourly rate was \$8.58 for level 2, \$11.76 for level 4, \$14.48 for level 6, and \$17.56 for level 8.

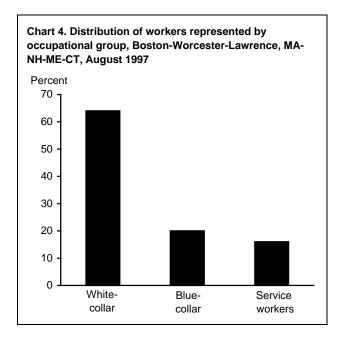


Surveyed union workers had an average hourly rate of \$18.33, as reported in table C-1. Wages for nonunion workers averaged \$17.88. Time workers, whose wages were based solely on an hourly rate or a salary, averaged \$18.00 per hour. Incentive workers, whose wages were at least partially based on productivity payments, averaged \$17.47 per hour.

Table C-2 shows wage data for specific industry divisions within private industry. In the private sector, hourly

wages averaged \$18.80 in all goods-producing industries, \$17.85 in mining, and \$18.68 in manufacturing. Hourly wages averaged \$17.04 in all service-producing industries, \$18.87 in transportation and public utilities, \$12.74 in wholesale and retail trade, and \$18.00 in services. Data for other industry divisions did not meet publication criteria.

Table C-4 reports that a total of 1,723,639 workers were represented by the Boston-Worcester-Lawrence, MA-NH-ME-CT, survey. White-collar occupations included 1,100,315 workers, or 64 percent; blue-collar occupations included 341,334 workers, or 20 percent; and service occupations included 281,991 workers, or 16 percent.



Data are also presented in appendix table 1 on the number of establishments studied by industry group and employment size. The relative standard errors of published mean hourly earnings for all industries, private industry, and State and local government are available in appendix table 2. The average work levels for published occupational groups and selected occupations are presented in appendix table 3.

Table A-1. Hourly earnings  $^1$  for selected occupations, all workers  $^2$ , all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

			All in	dustries		
Occupation <sup>3</sup>				Percentil	es	
,	Mean	10	25	Median 50	75	90
All occupations	\$17.99	\$7.50	\$10.10	\$14.93	\$21.92	\$32.1
All occupations excluding sales		8.00	10.50	15.18	22.16	32.2
White-collar occupations	21.14	8.83	12.23	17.69	26.37	37.5
White-collar occupations excluding sales		9.86	13.08	18.50	26.92	37.6
Professional specialty and technical occupations	25.06	13.57	16.97	23.08	30.69	39.3
Professional specialty occupations	27.29	15.15	19.23	25.61	32.92	41.6
Engineers, architects, and surveyors	29.95	19.72	23.32	28.43	34.20	42.1
Aerospace engineers	35.99	30.38	33.22	34.33	39.24	44.2
Civil engineers	27.04	15.17	22.31	30.56	30.56	30.5
Electrical and electronic engineers	31.63	20.57	24.23	30.40	36.27	45.5
Industrial engineers	27.17	18.68	21.10	24.96	30.50	39.4
Mechanical engineers	28.31	20.05	23.00	25.99	31.73	40.1
Engineers, N.E.C.	30.70	19.87	24.52	28.30	36.06	43.5
Mathematical and computer scientists	29.07	18.75	23.10	28.42	33.68	40.2
Computer systems analysts and scientists	29.76	20.18	24.04	29.18	34.19	40.8
Operations and systems researchers and						
analysts	22.98	16.49	16.95	23.08	26.76	31.2
Natural scientists	31.02	13.49	17.11	33.06	42.98	49.5
Physicists and astronomers	42.36	33.06	35.48	39.13	47.62	58.2
Chemists, except biochemists	24.37	11.37	13.49	17.11	29.48	45.1
Medical scientists	27.08	12.93	14.42	22.10	39.06	48.0
Health related occupations	24.71	15.87	18.09	22.05	26.39	32.7
Physicians	43.61	15.87	16.47	34.86	66.20	96.1
Registered nurses	22.27	15.87	18.08	21.63	25.77	29.6
Pharmacists	23.95	20.00	22.00	23.87	25.46	29.0
Respiratory therapists	19.15	15.00	16.06	19.56	21.20	23.1
Occupational therapists	23.72	18.41	18.41	23.17	30.00	31.2
Physical therapists	29.16	21.00	24.14	27.45	30.36	38.0
Teachers, college and university	37.29	22.14	28.16	35.11	43.67	55.1
Medical science teachers	40.39	26.88	28.38	33.09	55.16	62.0
Art, drama and music teachers	30.55	19.66	22.57	30.68	41.80	42.1
English teachers	36.29	22.58	35.49	38.11	40.21	44.2
Foreign language teachers	33.99	20.69	23.76	34.47	37.88	42.5
Teachers, post secondary N.E.C	34.00	24.28	29.37	31.90	38.46	44.8
Teachers, except college and university	29.73	15.86	22.35	29.80	37.22	42.4
Prekindergarten and kindergarten		8.40	11.28	26.44	36.78	39.1
Elementary school teachers	30.54	19.16	24.22	30.50	36.47	41.6
Secondary school teachers		17.20	23.27	28.96	36.78	41.6
Teachers, special education		9.98	24.58	30.97	37.93	41.4
Teachers, N.E.C.		14.01	19.57	37.99	44.95	49.2
Vocational and educational counselors		17.38	17.69	25.32	29.29	32.4
Librarians, archivists, and curators		18.56	19.93	23.11	24.48	35.6
Librarians		18.56	19.93	23.42	24.48	35.6
Social scientists and urban planners		-		-	-	-
Economists		18.38	18.46	19.23	22.43	40.3
Social, recreation, and religious workers		10.10	12.47	15.87	17.77	22.8
Social workers		10.10	12.50	15.87	18.62	23.8
Recreation workers		9.00	11.50	13.00	15.88	15.8
Lawyers and judges		15.79	24.89	28.77	38.48	53.3
Lawyers	31.77	15.79	24.89	28.77	38.46	53.3
Writers, authors, entertainers, athletes, and	00.05	40.00	45.45	00.50	00.75	040
professionals, N.E.C.		13.00	15.15	20.50	26.75	34.2
Technical writers		11.54	20.02	23.08	31.01	34.2
Designers		13.84	16.50	20.02	33.13	40.1
Editors and reporters		11.78	14.29	23.40	26.64	43.4
Public relations specialists		13.71	15.39	20.50	21.81	28.8
Athletes		6.87	15.03	21.24	24.97	28.8
Professional occupations, N.E.C.		11.75	16.69	23.32	27.29	35.1
Technical occupations		10.60	13.45	16.74	20.14	24.4
Clinical laboratory technologists and technicians	15.45	10.38	11.14	14.50	18.61	21.8
Radiological technicians		15.61	18.92	20.71	22.19	24.3
Licensed practical nurses		12.98	14.50	16.25	17.41	19.0
Health technologists and technicians, N.E.C		8.50	9.57	13.00	15.90	18.0
Electrical and electronic technicians		13.00	14.84	17.55	20.66	22.6

Table A-1. Hourly earnings¹ for selected occupations, all workers², all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		,	All in	dustries		
Occupation <sup>3</sup>				Percentil	es	
	Mean	10	25	Median 50	75	90
White-collar occupations (-Continued)						
Professional specialty and technical occupations (-Continued)						
(-Continued) Technical occupations (-Continued)						
Engineering technicians, N.E.C.	\$20.53	\$12.00	\$17.17	\$19.42	\$24.80	\$26.6
Drafters		14.49	16.05	20.25	22.43	26.0
Chemical technicians	17.52	12.80	15.18	16.77	21.15	21.1
Computer programmers		13.00	16.72	20.28	24.34	26.
Legal assistants		11.79	14.84	16.66	19.13	34.6
Technical and related occupations, N.E.C.		10.34	14.27	17.31	21.86	27.
Executive, administrative, and managerial occupations  Executives, administrators, and managers		15.28 17.32	18.56 22.29	23.75	34.28 42.51	47.1 53.2
Administrators and officials, public administration	24.99	18.63	19.24	22.83	29.39	34.3
Financial managers		16.58	20.10	24.37	37.88	44.
Personnel and labor relations managers		18.53	18.99	39.90	39.90	79.
Purchasing managers	31.79	22.16	22.16	34.01	40.48	40.4
Managers, marketing, advertising and public						
relations		19.29	25.38	37.31	42.51	52.8
Administrators, education and related fields		19.44	23.75	27.78	44.11	49.
Managers, medicine and health	29.22	17.30	21.63	25.56	33.33	44.3
establishments	18.30	11.15	12.13	15.47	20.00	26.4
Managers, service organizations, N.E.C.		12.11	16.83	26.44	28.29	29.
Managers and administrators, N.E.C.		19.23	24.32	35.00	49.03	79.3
Management related occupations		13.85	16.10	19.62	23.73	28.9
Accountants and auditors		13.43	15.38	18.35	20.68	25.
Underwriters		14.50	17.28	20.46	31.97	35.0
Other financial officers		15.38	19.47	21.49	25.75	30.
Management analysts Personnel, training, and labor relations	27.56	18.21	20.19	23.13	32.81	48.0
specialists Buyers, wholesale and retail trade, except farm	20.01	13.85	16.10	19.23	24.04	27.
products	32.77	15.27	19.23	21.63	37.07	67.3
Purchasing agents and buyers, N.E.C.		12.00	14.78	18.22	20.61	24.7
Construction inspectors	20.54	16.14	18.96	21.63	22.92	22.9
Inspectors and compliance officers, except			40.00			
construction		17.58	19.66	19.91	22.06	24.0 28.8
Management related occupations, N.E.C		14.42 5.50	16.15 6.64	20.07	23.89 17.31	30.2
Supervisors, sales occupations		8.60	10.14	13.00	16.17	38.6
Sales occupations, other business services	23.40	10.10	10.82	18.27	32.05	47.
Sales representatives, mining, manufacturing,						
and wholesale		14.94	20.05	28.80	43.27	52.
Sales workers, apparel		6.00	6.00	6.42	7.78	8.8
Sales workers, other commodities	10.05	5.45	6.20	8.33	11.69	17.
CashiersSales support occupations, N.E.C.		5.25 6.50	5.60 7.60	6.40 14.90	8.00 17.69	10. 18.
Administrative support occupations, including clerical		8.00	9.62	12.05	14.84	17.9
Supervisors, general office		15.48	16.95	18.00	20.67	26.
Supervisors, financial records processing		13.20	15.56	16.83	17.04	23.8
Computer operators		11.18	12.47	16.41	19.12	20.
Secretaries		9.62	12.25	14.43	17.41	19.
Typists		10.00	10.51	13.30	14.18	14.
Interviewers		8.62	9.91	11.20	12.90	14.
Hotel clerks  Transportation ticket and reservation agents		7.75 7.50	8.00 8.99	9.50	10.40 15.03	10.9 19.0
Receptionists		7.00	8.50	9.75	12.10	14.0
Information clerks, N.E.C.		8.25	9.02	12.91	16.61	17.3
Order clerks		7.25	8.84	10.25	13.22	16.
Personnel clerks except payroll and timekeeping	13.37	9.00	11.27	13.00	15.86	17.2
Library clerks		9.50	11.72	12.43	15.60	16.2
Records clerks, N.E.C.		8.17	8.78	10.20	13.27	18.0
Bookkeepers, accounting and auditing clerks		9.13	10.53	12.50	14.80	15.6
Payroll and timekeeping clerks	13.33	11.06	11.49	12.79	16.68	16.6

Table A-1. Hourly earnings¹ for selected occupations, all workers², all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

			All in	dustries		
Occupation <sup>3</sup>				Percentil	es	
	Mean	10	25	Median 50	75	90
Maleite college consumptions ( Continued)						
White-collar occupations (-Continued)  Administrative support occupations, including clerical (-Continued)						
Billing clerks	\$9.80	\$8.17	\$8.17	\$9.50	\$11.00	\$12.1
Duplicating machine operators	10.39	8.22	8.22	10.50	11.90	13.6
Telephone operators	10.45	7.00	7.99	11.00	12.34	12.3
Mail clerks except postal service	8.71	7.27	7.67	8.42	9.20	9.8
Production coordinators	17.91	14.02	16.18	18.63	19.23	20.7
Traffic, shipping and receiving clerks	12.18	8.41	10.00	12.08	14.42	15.1
Stock and inventory clerks	14.19	10.25	12.50	13.55	17.17	18.0
Material recording, scheduling, and distribution clerks, N.E.C.	12.17	8.56	9.92	11.90	13.89	15.5
Insurance adjusters, examiners, and						
investigators	15.43	10.58	12.77	14.46	18.32	20.8
Investigators and adjusters except insurance	12.33	9.58	10.16	11.51	13.46	17.0
Bill and account collectors	12.86 12.21	10.25 8.00	12.00 10.09	13.00 12.44	13.95 14.38	15.0 15.5
Data entry keyers	11.65	8.00	10.09	12.44	12.95	12.9
Teachers' aides	10.14	6.96	8.07	10.00	11.30	13.3
Administrative support occupations, N.E.C	12.79	9.59	9.59	10.38	17.34	19.1
Blue-collar occupations	13.68	7.25	9.49	12.82	16.78	21.6
Precision production, craft, and repair occupations	17.60	11.00	13.33	17.07	21.77	25.0
Automobile mechanics	17.59	11.14	12.22	19.01	20.55	21.8
Bus, truck, and stationary engine mechanics	20.30	13.30	13.33	23.09	23.65	24.2
Industrial machinery repairers	15.69	11.75	13.00	14.20	17.30	20.3
Electronic repairers, communications and industrial equipment	14.87	8.71	8.86	10.46	24.14	24.1
Mechanics and repairers, N.E.C.	17.19	13.09	14.91	17.41	18.89	21.2
Carpenters	21.23	14.15	20.37	21.65	24.39	25.6
Electricians	20.87	14.90	16.30	21.50	23.44	27.3
Electrical power installers and repairers	23.92	21.29	22.05	23.26	26.69	27.0
Plumbers, pipefitters and steamfitters	17.95 15.47	13.00 9.32	14.08 12.58	19.35 14.46	21.67 20.35	23.2 20.5
Supervisors, production occupations	17.59	11.25	12.00	17.07	21.00	24.3
Machinists	18.08	14.99	15.85	18.08	19.37	21.9
Electrical and electronic equipment assemblers	12.02	7.91	10.00	12.43	14.11	14.9
Butchers and meat cutters	12.48	6.45	9.00	12.50	16.97	19.4
Machine operators, assemblers, and inspectors	11.42	7.00	8.50	11.54	13.71	15.6
Fabricating machine operators, N.E.C	11.91	8.75	11.28	12.06	13.46	13.8
Molding and casting machine operators	9.70	7.75	7.87	9.05	11.29	14.7
Printing press operators	14.72	8.75	11.75	14.75	17.61	19.9
Photoengravers and lithographers	13.69 9.65	8.50 7.00	8.50 7.91	13.80 9.19	15.86 11.59	21.6 12.2
Textile sewing machine operators	10.25	6.25	7.60	10.45	12.50	14.5
Miscellaneous machine operators, N.E.C.	11.80	8.00	9.75	11.90	13.42	15.1
Welders and cutters	15.29	13.09	15.03	15.03	16.48	17.6
Assemblers	9.58	5.75	7.00	8.90	12.20	14.0
Production inspectors, checkers and examiners	11.02	7.55	8.28	10.94	12.26	15.6
Production testers	11.50	8.45	10.43	12.01	13.15	13.2
Transportation and material moving occupations	14.80	9.20	11.61	13.66	18.72	20.1
Truck drivers	14.41	9.90	11.55	13.35	16.78	20.0
Bus drivers	14.48	9.20	12.60	13.00	19.98	19.9
Excavating and loading machine operators Industrial truck and tractor equipment operators	24.03 10.91	18.45 7.00	23.95 9.00	25.56 11.46	25.56 12.66	25.5 13.6
Handlers, equipment cleaners, helpers, and laborers	10.91	6.00	7.25	9.25	12.00	16.8
Groundskeepers and gardeners except farm	11.68	7.75	9.00	12.21	13.55	13.9
Construction laborers	14.98	7.00	9.76	17.81	19.90	19.9
Production helpers	9.28	6.50	7.10	8.40	12.26	12.2
Stock handlers and baggers	8.81	5.40	6.60	8.85	10.05	12.1
Machine feeders and offbearers	10.45	6.25	8.00	10.74	13.08	14.6
Freight, stock, and material handlers, N.E.C	10.34	7.00	8.00	10.00	11.50	13.9
1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1 1,1		6 40	6 15	/ 96		12.1
Hand packers and packagers Laborers except construction, N.E.C.	8.21 10.49	5.40 6.00	6.45 7.34	7.86 9.37	9.00 12.21	16.7

Table A-1. Hourly earnings<sup>1</sup> for selected occupations, all workers<sup>2</sup>, all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

			All in	dustries		
Occupation <sup>3</sup>				Percentil	es	
	Mean	10	25	Median 50	75	90
Service occupations	\$10.57	\$5.75	\$7.50	\$9.40	\$12.85	\$18.27
Protective service occupations	14.54	7.00	8.84	15.26	18.98	20.21
Supervisors, firefighters and fire prevention						
occupations	21.47	18.54	18.98	21.32	22.99	26.25
Supervisors, police and detectives	24.99	18.18	21.25	23.64	33.19	33.19
Firefighting occupations	16.40	12.82	14.26	16.65	18.27	20.07
Police and detectives, public service	18.00	14.63	16.89	18.56	19.68	20.15
Guards and police except public service	8.55	6.00	6.75	7.50	9.24	11.55
Protective service occupations, N.E.C	7.50	7.00	7.50	7.50	7.73	7.73
Food service occupations	7.50	2.63	5.25	7.25	9.89	11.90
Supervisors, food preparation and service						
occupations	12.99	10.25	11.06	12.17	14.50	16.83
Waiters and waitresses	4.71	2.63	2.63	2.63	8.00	9.50
Cooks	9.86	7.00	8.00	9.64	11.25	13.00
Food counter, fountain, and related occupations	7.15	5.50	5.50	6.15	7.98	10.53
Kitchen workers, food preparation	8.94	6.50	7.00	8.00	11.00	12.50
Waiters'/Waitresses' assistants	5.25	4.25	4.25	5.25	6.00	8.00
Food preparation occupations, N.E.C	7.08	5.25	6.00	6.69	8.00	9.45
Health service occupations	9.81	7.95	8.50	9.45	10.76	12.13
Health aides, except nursing	9.71	7.50	8.25	9.10	10.28	12.61
Nursing aides, orderlies and attendants	9.77	8.00	8.53	9.50	10.76	11.77
Cleaning and building service occupations	10.56	7.00	8.29	9.68	12.94	14.68
Supervisors, cleaning and building service						
workers	15.14	8.55	9.31	13.75	18.82	24.50
Maids and housemen	8.08	6.25	6.75	7.43	9.38	10.00
Janitors and cleaners	10.69	7.44	8.40	10.23	13.00	14.54
Personal service occupations	10.45	6.00	6.89	8.49	10.73	13.57
Welfare service aides		6.50	6.87	8.00	9.18	11.71
Child care workers, N.E.C.		6.08	6.89	7.24	8.62 10.10	10.30
Service occupations, N.E.C.	9.09	6.00	7.70	9.13	10.10	12.48

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The 10th, 25th, 50th, 75th and 90th percentiles designate position in the earnings distribution. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers earn the same as or less than the rate shown. At the 75th percentile, one-fourth earn the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

All workers include full-time and part-time workers.

Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one

schedule flight be considered a funding eliphoyee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

White-collar occupations	\$17.57 17.80 20.84 21.67 24.30 26.84 30.10 35.99 22.59 31.63 27.17 28.31 31.47 29.55 30.20	\$7.25 7.58 8.50 9.62 13.07 15.00 19.33 30.38 13.47 20.57 18.68 20.05	\$9.68 10.00 11.88 12.86 16.45 18.51 22.38 33.22 15.17	Median 50 \$14.33 14.59 17.28 18.15 21.72 24.60 28.52	75 \$21.28 21.53 25.48 26.11 29.45 32.29	90 \$31.54 31.56 37.31 37.63	\$20.25 20.28 22.75 22.82	10 \$10.75 10.75 11.06 11.17	\$13.38 13.41 14.13 14.17	Median 50 \$18.23 18.24 20.51 20.67	\$24.75 24.79 29.39 29.42	90 \$34.2 34.2
White-collar occupations	\$17.57 17.80 20.84 21.67 24.30 26.84 30.10 35.99 31.63 27.17 28.31 31.47 29.55	\$7.25 7.58 8.50 9.62 13.07 15.00 19.33 30.38 13.47 20.57 18.68	\$9.68 10.00 11.88 12.86 16.45 18.51 22.38 33.22	\$14.33 14.59 17.28 18.15 21.72 24.60	\$21.28 21.53 25.48 26.11 29.45 32.29	\$31.54 31.56 37.31 37.63	\$20.25 20.28 22.75	\$10.75 10.75 11.06	\$13.38 13.41 14.13	\$18.23 18.24 20.51	\$24.75 24.79 29.39	\$34.2 34.2 37.9
White-collar occupations	20.84 21.67 24.30 26.84 30.10 35.99 31.63 27.17 28.31 31.47 29.55	7.58 8.50 9.62 13.07 15.00 19.33 30.38 13.47 20.57 18.68	10.00 11.88 12.86 16.45 18.51 22.38 33.22	14.59 17.28 18.15 21.72 24.60	21.53 25.48 26.11 29.45 32.29	31.56 37.31 37.63	20.28	10.75 11.06	13.41 14.13	18.24 20.51	24.79 29.39	34.2
White-collar occupations	20.84 21.67 24.30 26.84 30.10 35.99 31.63 27.17 28.31 31.47 29.55	7.58 8.50 9.62 13.07 15.00 19.33 30.38 13.47 20.57 18.68	10.00 11.88 12.86 16.45 18.51 22.38 33.22	14.59 17.28 18.15 21.72 24.60	21.53 25.48 26.11 29.45 32.29	31.56 37.31 37.63	20.28	10.75 11.06	13.41 14.13	18.24 20.51	24.79 29.39	34.2
White-collar occupations excluding sales  Professional specialty and technical occupations  Professional specialty occupations  Engineers, architects, and surveyors Aerospace engineers  Civil engineers	24.30 26.84 30.10 35.99 22.59 31.63 27.17 28.31 31.47 29.55	9.62 13.07 15.00 19.33 30.38 13.47 20.57 18.68	12.86 16.45 18.51 22.38 33.22	18.15 21.72 24.60	26.11 29.45 32.29	37.63			1			
occupations Professional specialty occupations Engineers, architects, and surveyors Aerospace engineers Civil engineers Electrical and electronic engineers Industrial engineers Mechanical engineers Engineers, N.E.C. Mathematical and computer scientists Computer systems analysts and scientists Operations and systems researchers and analysts Natural scientists Physicists and astronomers Chemists, except biochemists	26.84 30.10 35.99 22.59 31.63 27.17 28.31 31.47 29.55	15.00 19.33 30.38 13.47 20.57 18.68	18.51 22.38 33.22	24.60	32.29	38.46						37.9
Professional specialty occupations Engineers, architects, and surveyors Aerospace engineers Civil engineers Electrical and electronic engineers Industrial engineers Mechanical engineers Engineers, N.E.C. Mathematical and computer scientists Computer systems analysts and scientists Operations and systems researchers and analysts Natural scientists Physicists and astronomers Chemists, except biochemists	26.84 30.10 35.99 22.59 31.63 27.17 28.31 31.47 29.55	15.00 19.33 30.38 13.47 20.57 18.68	18.51 22.38 33.22	24.60	32.29	38.46						
Engineers, architects, and surveyors Aerospace engineers Civil engineers Electrical and electronic engineers Industrial engineers Mechanical engineers Engineers, N.E.C. Mathematical and computer scientists Computer systems analysts and scientists Operations and systems researchers and analysts Natural scientists Physicists and astronomers Chemists, except biochemists	30.10 35.99 22.59 31.63 27.17 28.31 31.47 29.55	19.33 30.38 13.47 20.57 18.68	22.38 33.22			44 70	28.07	15.67	21.27	28.30	34.66	41.4
Āerospace engineers     Civil engineers     Electrical and electronic engineers     Industrial engineers     Mechanical engineers     Engineers, N.E.C.  Mathematical and computer scientists     Computer systems analysts and scientists  Operations and systems researchers and analysts  Natural scientists  Physicists and astronomers     Chemists, except biochemists	35.99 22.59 31.63 27.17 28.31 31.47 29.55	30.38 13.47 20.57 18.68	33.22	20.52	35.58	41.73 43.28	28.72	16.49	22.41	28.30	35.57	41.4
Civil engineers  Electrical and electronic engineers  Industrial engineers  Mechanical engineers  Engineers, N.E.C.  Mathematical and computer scientists  Computer systems analysts and scientists  Operations and systems researchers and analysts  Natural scientists  Physicists and astronomers  Chemists, except biochemists	22.59 31.63 27.17 28.31 31.47 29.55	13.47 20.57 18.68		34.33	39.24	44.29	_	_		_	_	-
Electrical and electronic engineers Industrial engineers Mechanical engineers Engineers, N.E.C Mathematical and computer scientists Computer systems analysts and scientists Operations and systems researchers and analysts Natural scientists Physicists and astronomers Chemists, except biochemists	31.63 27.17 28.31 31.47 29.55	20.57 18.68		20.44	26.23	32.00	_	_	_	_	_	_
Mechanical engineers Engineers, N.E.C. Mathematical and computer scientists Computer systems analysts and scientists Operations and systems researchers and analysts Natural scientists Physicists and astronomers Chemists, except biochemists	28.31 31.47 29.55		24.23	30.40	36.27	45.55	_	_	_	_	_	-
Engineers, N.E.C.  Mathematical and computer scientists  Computer systems analysts and scientists  Operations and systems researchers and analysts  Natural scientists  Physicists and astronomers  Chemists, except biochemists	31.47 29.55	20.05	21.10	24.96	30.50	39.44	_	_	_	_	_	-
Mathematical and computer scientists  Computer systems analysts and scientists  Operations and systems researchers and analysts  Natural scientists  Physicists and astronomers  Chemists, except biochemists	29.55		23.00	25.99	31.73	40.10	-	-	-	-	_	-
Computer systems analysts and scientists  Operations and systems researchers and analysts  Natural scientists  Physicists and astronomers  Chemists, except biochemists		19.24	23.19	30.98	38.70	44.17	-	-	-	-	_	-
scientists	30.20	19.23	24.04	29.15	34.14	40.87	_	-	_	_	_	-
and analysts  Natural scientists  Physicists and astronomers  Chemists, except biochemists		20.67	24.77	29.57	34.62	41.08	_	-	-	_	_	-
Natural scientists Physicists and astronomers Chemists, except biochemists	23.74	15.63	18.76	23.24	27.56	31.55	_	_	_ '	_	_	_
Chemists, except biochemists	31.28	13.46	17.11	33.60	42.98	49.71	_	_	_	_	_	-
	42.36	33.06	35.48	39.13	47.62	58.20	-	-	-	-	_	-
Modical scientists	24.37	11.37	13.49	17.11	29.48	45.19	-	-	-	-	_	-
Medical scientists	27.39	12.88	14.42	19.23	41.00	48.08	-	-	- '	-	_	-
Health related occupations	24.84	15.97	18.11	21.63	26.20	32.74	23.63	12.50	17.59	23.96	28.35	33
Physicians	47.35	16.30	16.83	51.44	72.12	96.16						
Registered nurses	22.18	15.87	18.00	21.27	25.42	29.81	23.09	14.66	19.89	23.96	26.39	28
Pharmacists	23.95	20.00	22.00	23.87	25.46	29.01	_	-	_	-	_	-
Respiratory therapists Physical therapists	19.54 29.16	15.05 21.00	16.81 24.14	20.25 27.45	21.61 30.36	23.77 38.00	_	_	_	_	_	
Teachers, college and university	38.23	22.14	28.08	34.96	45.37	59.08	34.09	21.75	29.37	35.86	39.93	42
Medical science teachers	40.39	26.88	28.38	33.09	55.16	62.01	-	_	_	-	-	'-
Art, drama and music teachers	29.17	17.24	19.90	25.41	42.12	42.12	_	_	_	_	_	-
English teachers	33.34	20.43	23.86	36.17	41.19	45.37	_	_	_	_	_	-
Foreign language teachers	32.24	20.52	22.14	31.08	37.71	54.14	-	-	- '	_	_	-
Teachers, except college and university Prekindergarten and kindergarten	16.99 10.71	9.13 8.00	11.38 8.94	16.45 11.28	21.75 11.38	25.95 12.62	31.49	18.42	25.07	31.71	37.94	43
Secondary school teachers	20.86	14.36	- 17.10	20.16	24.86	27.56	30.92	19.93 18.21	24.46	30.82	36.47 37.67	41.
Teachers, special education Teachers, N.E.C.	17.92	10.00	13.70	16.45	23.00	29.03	32.23 37.44	23.23 19.57	25.92 29.56	33.66 40.82	37.93 46.85	41 50
Vocational and educational counselors	_	-	_	_	_	_	26.16	12.39	25.32	29.29	32.47	32
Librarians, archivists, and curators	23.29	18.56	19.93	23.11	24.00	32.84	26.35	18.64	21.91	23.42	35.66	36.
Librarians	23.32	18.56	19.86	24.00	24.00	35.16	26.35	18.64	21.91	23.42	35.66	36
Social scientists and urban planners							-	-	-	-	_	-
Economists	24.14	18.38	18.46	19.23	22.43	40.39	40.40	-	44.00	40.05		
Social, recreation, and religious workers Social workers	14.49	9.76	11.39	14.40	16.50	18.30	18.18	12.47	14.23	18.95	20.15	24
Recreation workers	14.69 13.15	9.92 9.00	11.06 11.50	14.40 13.00	16.50 15.88	19.02 15.88	18.41	12.47 –	15.40	18.96	20.41	24
Lawyers and judges	34.67	13.57	15.79	38.10	50.61	60.73	_	_	_	_	_	1 [
Lawyers	34.67	13.57	15.79	38.10	50.61	60.73	_	_	_	_	_	l _
Writers, authors, entertainers, athletes,												
and professionals, N.E.C.	22.61	12.74	16.28	20.83	27.41	34.21	_	_	_ '	_	_	-
Technical writers	23.58	11.54	20.02	23.08	31.01	34.21	-	-	-	-	_	-
Designers	24.96	15.10	16.50	20.02	34.44	40.14	-	-	- '	-	-	-
Editors and reporters	23.63	11.78	14.29	23.40	26.64	43.44	-	-	_	-	_	-
Public relations specialists	22.08	15.39	18.00	20.50	28.85	28.85	-	-	-	-	_	-
Athletes	19.04	6.87	15.03	21.24	24.97	28.85	-	-	-	-	-	-
Professional occupations, N.E.C	22.01	11.75	16.69	23.32	27.29	35.10	10.00	10.00	15.07	17.05	24.07	
Technical occupations	17.22	10.60	13.36	16.66	20.07	24.34	18.88	12.00	15.67	17.65	21.27	33
Clinical laboratory technologists and technicians	15.42	10.34	11.06	14.42	18.54	22.21	_	_	_	_	_	<b>l</b> .
Radiological technicians	20.30	15.61	18.92	20.71	22.19	24.33	-	-	_ '		1 -	1 -
Licensed practical nurses	16.19	13.24	14.50	20.71		<u>∠</u> +.∪∪	'	_	I - '	l _	I —	1 -

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

			Private	e industry	,			State	and loca	al govern	ment	
Occupation <sup>3</sup>				Percentil	es				F	ercentile	s	
Сострано	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
White-collar occupations (-Continued)												
Professional specialty and technical occupations (-Continued)												
Technical occupations (-Continued)  Health technologists and technicians,												
N.E.C	\$12.83	\$8.50	\$9.55		\$15.47	\$17.85	_	-	_	_	_	-
Electrical and electronic technicians	17.92	13.08	14.84	17.55	20.75	22.66	_	_	_	-	_	-
Engineering technicians, N.E.C Drafters	20.53 19.61	12.00 14.49	17.17 16.05	19.42 20.25	24.80 22.43	26.69 26.03	_	_	_	_	_	_
Chemical technicians	17.52	12.80	15.18	16.77	21.15	21.15	_	_	_	_	_	_
Computer programmers	21.05	13.00	16.09	21.16	25.53	26.79	_	_	_	_	_	_
Technical and related occupations,												
N.E.C	17.97	10.10	13.45	17.31	21.86	27.19	-	-	_	-	-	-
Executive, administrative, and managerial occupations	29.66	15.05	18.27	23.98	35.34	49.03	\$24.91	\$16.83	\$18.63	\$22.92	\$28.38	\$39.06
Executives, administrators, and managers	36.10	16.83	22.16	31.30	43.51	60.10	28.49	19.22	22.83	25.80	34.18	43.22
administration	-	_	_	-	_	_	24.99	18.63	19.24	22.83	29.39	34.34
Financial managers Personnel and labor relations	30.78	16.58	20.10	25.12	37.88	44.71	_	_	_	_	_	_
managers	36.31	18.53	18.99	39.90	39.90	79.33	-	-	-	-	-	-
Purchasing managers Managers, marketing, advertising and	31.79	22.16	22.16	34.01	40.48	40.48	_	_	_	_	_	_
public relations Administrators, education and related	37.45	19.29	25.38	37.31	42.51	52.88	_	-	_	_	-	_
fields	33.62	19.14	20.19	27.78	49.55	49.68	30.33	23.00	25.80	28.38	33.63	44.11
Managers, medicine and health Managers, food servicing and lodging	28.36	16.83	21.63	25.00	32.59	40.51	-	-	_	_	_	_
establishments Managers, service organizations,	18.30	11.15	12.13	15.47	20.00	26.44	_	_	_	_	_	_
N.E.C	23.86	12.11	16.83	26.44	28.29	29.21	-	_	_	-	_	-
Managers and administrators, N.E.C.	41.78	19.23	24.77	35.94	49.03	80.29	10.00	45.00	10.70	10.56	- 24.47	22.04
Management related occupations	21.32	13.78	16.10	19.85	24.04	30.00	19.28	15.38	16.70	18.56	21.47	23.91
Accountants and auditors Underwriters	19.26 23.77	13.22 14.50	15.14 17.28	18.10 20.46	21.15 31.97	26.13 35.00	18.03	15.30	16.05	18.56	18.56	18.56
Other financial officers	23.68	15.98	20.17	21.63	25.83	30.29	_	_	_	_	_	
Management analysts	28.06	18.40	20.17	24.04	36.28	48.08	_	_	_	_	_	_
Personnel, training, and labor relations specialists	20.09	14.63	16.10	19.23	24.04	27.18	_					
Buyers, wholesale and retail trade,								_	_	_	_	_
except farm products Purchasing agents and buyers,	32.77	15.27	19.23	21.63	37.07	67.31	_	_	_	_	_	_
N.E.C Construction inspectors	17.94 –	12.00 -	14.78 –	18.22 -	20.61 –	24.74 –	20.54	- 16.14	- 18.96	21.63	22.92	22.92
Inspectors and compliance officers, except construction	21.50	18.04	19.66	21.72	22.06	26.36	_	_	_	_	_	_
Management related occupations,	04.5.	40.0=	45.00	46 =	05	00 = 1	00.00	46 =6	46.5	00.0=	00.05	05
N.E.C	21.34	13.87	15.60	19.71	25.11	30.71	20.80	16.70	18.46	20.07	23.25	25.77
Sales occupations	14.85 17.53	5.50 8.60	6.60 10.14	10.10 13.00	17.29 16.20	30.75 38.65	14.47	7.69	9.54	14.92	19.47	19.47
Sales occupations, other business services	23.40	10.10	10.14	18.27	32.05	47.77						
Sales representatives, mining,						37.77		_	-	_	_	
manufacturing, and wholesale	32.26	14.94	20.05	28.80	43.27	52.83	_	_	-	-	_	-
Sales workers, apparel Sales workers, other commodities	6.86 10.05	6.00 5.45	6.00 6.20	6.42 8.33	7.78 11.69	8.85 17.37	_	_	_	_	_	_
Cashiers	7.10	5.45	5.50	6.30	7.75	10.00	14.50	7.69	8.46	18.25	19.47	19.47
Sales support occupations, N.E.C Administrative support occupations, including	14.22	6.50	7.60	14.90	17.69	18.75	_	-	_	_	-	-
clerical	12.45	8.00	9.50	11.78	14.73	18.13	13.06	9.17	10.79	12.95	15.16	17.17
Supervisors, general office	20.58	14.41	17.00	18.27	21.15	34.51	-	_	-	-	-	-
Supervisors, financial records processing	17.13	13.20	15.56	16.83	17.04	23.85	_	_	_	_	_	_
p. 55555g	3	. 5.25	. 5.00	. 5.55								

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		1	Private	e industry	•			State	and loca	al govern	ment	
Occupation <sup>3</sup>				Percentil	es	,			F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
White-collar occupations (-Continued)												
Administrative support occupations, including												
clerical (-Continued)  Computer operators	\$15.98	\$11.18	\$12.47	\$16.41	\$19.12	\$20.55						
Secretaries	14.37	9.26	12.00	13.94	16.70	19.50	\$16.00	\$11.65	\$14.55	\$15.99	\$17.94	\$19
Interviewers	11.48	8.62	9.79	11.48	13.01	14.50	-	- · · · · · ·	Ψ · · · · · · ·	-	- · · · ·	• • •
Hotel clerks	9.34	7.75	8.00	9.50	10.40	10.50	_	_	_	_	_	-
Transportation ticket and reservation												
agents	12.47	7.50	8.99	11.80	15.03	19.06	l . <del>-</del>	_			<u> </u>	l
Receptionists	10.31	7.00	8.50	9.75	12.10	14.04	10.01	6.75	9.17	9.17	11.30	12
Information clerks, N.E.C.	12.57	8.25	9.02	12.75	16.61	17.31	-	_	_	_	_	-
Order clerks	11.49	7.25	8.84	10.25	13.22	16.59	-	_	_	_	_	_
Personnel clerks except payroll and timekeeping	13.37	9.00	11.27	13.00	15.86	17.23	_	_	_	_	_	_
Library clerks	-	3.00	'1.2'	15.00	-	17.23	12.85	10.05	11.72	12.30	15.60	16
Records clerks, N.E.C.	11.45	8.17	8.78	10.00	13.27	18.06	-	-		-	-	'-
Bookkeepers, accounting and auditing												
clerks	12.31	9.13	10.50	12.31	14.56	15.81	13.74	9.23	13.94	15.45	15.68	15
Payroll and timekeeping clerks	12.61	10.98	11.06	11.74	13.14	16.92	-	_	_	-	_	-
Billing clerks	9.80	8.17	8.17	9.50	11.00	12.10	-	-	-	-	_	-
Duplicating machine operators	10.09	8.00	8.22	8.89	11.06	13.69	-	_	_	-	_	-
Telephone operators	10.47	7.00	7.99	11.00	12.34	12.34	-	_	-	-	_	-
Mail clerks except postal service	8.62	7.27	7.67	8.42	9.20	9.74	-	-	-	-		- ا
Dispatchers	- 17.01	14.00	16.10	40.60	40.00	- 20.70	12.95	10.86	11.96	11.96	14.54	16
Production coordinators	17.91 12.18	14.02 8.41	16.18 10.00	18.63 12.08	19.23 14.42	20.70 15.18	-	_	_	-	_	-
Traffic, shipping and receiving clerks Stock and inventory clerks	13.43	10.25	11.79	12.08	15.60	17.47	_	_	_	_	_	
Material recording, scheduling, and	13.43	10.23	11.79	12.90	13.00	17.47	_	_	_	_	_	-
distribution clerks, N.E.C.	12.01	8.25	9.68	11.87	14.06	15.50	_	-	_	_	-	-
Insurance adjusters, examiners, and investigators	15.43	10.58	12.77	14.46	18.32	20.86	_	_	_	_	_	-
Investigators and adjusters except insurance	12.33	9.58	10.16	11.51	13.46	17.03	_	_	_			
Bill and account collectors	12.33	10.25	12.00	13.00	13.46	15.05	_	_	_	_	_	
General office clerks	11.80	7.75	9.00	11.45	14.38	15.57	12.97	10.18	11.51	13.54	14.10	15
Data entry keyers	9.52	7.00	7.15	9.36	12.20	12.67	- 12.57	- 10.10		- 10.04	- 14.10	'-
Teachers' aides	-	-		-	-		10.15	6.96	8.07	10.00	11.30	13
Administrative support occupations, N.E.C.	12.80	9.59	9.59	10.25	17.34	19.14	_	_	_	_	_	_
lue-collar occupations	13.37	7.09	9.10	12.38	16.35	21.25	17.13	12.21	13.78	16.31	20.18	23
Precision production, craft, and repair												
occupations	17.43	11.00	13.18	16.79	21.50	25.23	18.91	13.28	15.00	19.01	22.79	24
Automobile mechanics	17.19	11.14	11.14	14.77	20.55	25.20	-	_	-	-	_	-
Bus, truck, and stationary engine												
mechanics	19.88				23.65	25.68	-	_	_	-	_	-
Industrial machinery repairers	15.69	11.75	13.00	14.20	17.30	20.32	-	_	_	-	_	-
Mechanics and repairers, N.E.C	15.98	13.24	14.32	15.70	17.80	18.89	-	_	_	_	_	-
Electricians Construction trades, N.E.C.	20.78 17.13	14.50 9.18	16.30 11.37	21.50 18.99	23.44 20.55	28.30 20.55	12.84	9.54	13.28	13.28	14.46	14
Supervisors, production occupations	17.13	11.25	12.00	17.07	21.00	24.30	12.04	9.54	13.20	13.20	14.40	'4
Machinists	18.08	14.99	15.85	18.08	19.37	21.91	_	_	_	_	_	_
Electrical and electronic equipment	.0.00		10.00	10.00								
assemblers	12.02	7.91	10.00	12.43	14.11	14.91	_	_	_	_	_	-
Butchers and meat cutters	12.48	6.45	9.00	12.50	16.97	19.48	-	_	_	-	_	-
Machine operators, assemblers, and												
inspectors	11.22	7.00	8.50	11.35	13.35	15.59	15.99	13.71	15.03	15.03	16.31	22
Fabricating machine operators,			.,		40							
N.E.C	11.91	8.75	11.28	12.06	13.46	13.83	-	_	-	-	_	-
Molding and casting machine	0.70			0.05	44.00	44.70						
operators	9.70	7.75	7.87	9.05	11.29	14.70	-	_	-	-	_	-
Printing press operators	14.72	8.75	11.75	14.75	17.61	19.99	-	_	_	_	_	-
Photoengravers and lithographers Textile sewing machine operators	13.69 9.65	8.50 7.00	8.50 7.91	13.80 9.19	15.86 11.59	21.69 12.27	_	_	_	_	_	-
rexule sewing machine operators	9.00	1.00	1 7.91	9.19	11.59	12.21	ı –	ı –	-	ı –	_	1 -

Table A-2. Hourly earnings¹ for selected occupations, all workers², private industry and State and local government, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

			Private	e industry	•			State	and loca	al govern	ment	
Occupation <sup>3</sup>				Percentil	es				F	ercentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Blue-collar occupations (-Continued)												
Machine operators, assemblers, and												
inspectors (-Continued)												
Packaging and filling machine operators	\$10.25	\$6.25	\$7.60	\$10.45	\$12.50	\$14.58	_	_	_	_	_	_
Miscellaneous machine operators,	ψ10.23	ψ0.23	Ψ1.00	ψ10.43	Ψ12.50	ψ14.50	_	_		_		_
N.E.C.	11.47	8.00	9.73	11.81	13.27	14.99	_	_	_	_	_	_
Assemblers	9.58	5.75	7.00	8.90	12.20	14.09	_	_	_	_	_	_
Production inspectors, checkers and												
examiners	11.02	7.55	8.28	10.94	12.26	15.69	-	-	_	_	_	-
Production testers	11.50	8.45	10.43	12.01	13.15	13.20	-	_	-	_	_	-
Transportation and material moving												
occupations	14.46	9.00	11.46	13.00	16.78	20.67	\$17.02	\$12.99	\$14.30	\$19.71	\$19.98	\$19.9
Truck drivers	14.49	9.90	11.55	13.35	16.78	20.02	_	_	_	_	_	-
Bus drivers	12.23	8.11	9.93	13.00	13.00	15.59	-	_	_	_	_	-
Excavating and loading machine operators	24.03	18.45	23.95	25.56	25.56	25.56						
Industrial truck and tractor equipment	24.03	10.45	23.93	23.30	23.30	25.50	-	_	_	_	_	-
operators	10.91	7.00	9.00	11.46	12.66	13.64	_	_	_	_	_	_
Handlers, equipment cleaners, helpers, and			0.00		.2.00	10.0.						
laborers	10.10	6.00	7.10	9.00	11.87	16.50	13.75	10.69	11.67	12.95	14.45	20.18
Groundskeepers and gardeners												
except farm	10.94	7.50	7.75	12.53	13.91	14.82	12.49	11.67	11.67	12.21	12.52	13.5
Construction laborers	15.53	7.00	8.00	19.80	19.90	20.60	13.12	10.56	11.42	13.70	14.21	14.9
Production helpers	9.28	6.50	7.10	8.40	12.26	12.26	-	_	-	_	_	-
Stock handlers and baggers		5.40	6.60	8.85	10.05	12.10	-	_	_	_	_	-
Machine feeders and offbearers	10.45	6.25	8.00	10.74	13.08	14.63	_	_	_	_	_	-
Freight, stock, and material handlers, N.E.C	10.34	7.00	8.00	10.00	11.50	13.95	l _	_	_	_	_	_
Hand packers and packagers	8.21	5.40	6.45	7.86	9.00	12.14	_	_		_	_	_
Laborers except construction, N.E.C.	9.42	6.00	7.00	8.60	10.45	15.73	16.25	10.35	12.21	20.18	20.18	21.6
,,,	• • • •											
Service occupations	8.70	5.25	6.99	8.46	10.00	12.75	15.58	10.00	11.69	15.35	18.98	20.2
Protective service occupations	8.63	6.00	6.75	7.65	9.50	13.46	17.89	13.11	15.68	18.31	19.51	21.7
Supervisors, firefighters and fire												
prevention occupations		-	_	-	_	-	21.47	18.54	18.98	21.32	22.99	26.2
Supervisors, police and detectives	_	_	_	_	_	_	24.99	18.18	21.25	23.64	33.19	33.1
Firefighting occupations  Police and detectives, public service	_	-	_	_	_	_	16.40	12.82	14.26	16.65	18.27 19.68	20.0
Guards and police except public	_	_	_	_	_	_	18.00	14.63	16.89	18.56	19.00	20.1
service	8.39	6.00	6.75	7.50	9.17	10.87	l _	_	_	_	_	l _
Food service occupations	7.44	2.63	5.25	7.00	9.89	11.90	9.15	7.50	7.98	8.15	10.05	13.3
Supervisors, food preparation and			35									
service occupations	13.00	10.25	11.06	12.75	14.50	16.83	-	_	_	_	_	-
Waiters and waitresses	4.71	2.63	2.63	2.63	8.00	9.50	-	-	_	_	_	-
Cooks	9.85	7.00	8.00	9.50	11.25	13.00	-	-	-	-	-	-
Food counter, fountain, and related						4,, 5,						
occupations	6.86	5.40	5.50	6.00	7.14	11.06	-	_	_	_	_	-
Kitchen workers, food preparation	8.94	6.50	7.00	8.00	11.00	12.50	-	_	_	_	_	_
Waiters'/Waitresses' assistants Food preparation occupations, N.E.C.	5.25 7.06	4.25 5.25	4.25 6.00	5.25 6.64	6.00 8.00	8.00 9.45	8.10	6.83	7.07	8.09	8.09	10.2
rood preparation occupations, N.E.C.	7.06	5.∠5	0.00	0.04	8.00	9.45	0.10	0.83	7.07	0.09	0.09	10.28

Table A-2. Hourly earnings<sup>1</sup> for selected occupations, all workers<sup>2</sup>, private industry and State and local government, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

			Private	e industry	•			State	and loca	al govern	ment	
Occupation <sup>3</sup>				Percentil	es				F	ercentile	s	
·	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Service occupations (-Continued)												
Health service occupations	\$9.48	\$7.75	\$8.44	\$9.11	\$10.09	\$11.61	\$11.23	\$9.44	\$10.26	\$11.69	\$11.69	\$12.78
Health aides, except nursing	9.65	7.50	8.20	9.00	10.10	12.60	_	_	_	_	_	_
Nursing aides, orderlies and												
attendants	9.36	7.83	8.45	9.11	10.04	11.23	11.27	9.56	10.56	11.69	11.69	12.78
Cleaning and building service												
occupations	9.59	6.75	7.65	8.55	11.50	13.75	13.33	10.23	11.35	12.94	14.84	16.95
Maids and housemen	8.08	6.25	6.75	7.43	9.38	10.00	_	_	_	_	_	_
Janitors and cleaners	9.73	7.00	8.00	8.65	11.64	13.87	12.96	10.23	11.35	12.77	14.68	15.42
Personal service occupations	10.23	5.75	6.70	8.38	10.35	13.50	12.07	7.15	8.13	10.27	17.98	20.92
Welfare service aides	8.44	6.50	6.87	8.00	9.18	11.71	-	_	-	_	_	-
Service occupations, N.E.C	9.07	6.00	7.15	9.13	10.00	12.50	_	_	_	_	_	_

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The 10th, 25th, 50th, 75th and 90th percentiles designate position in the earnings distribution. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown, and half receive the same as or less than the rate shown. At the 25th percentile, one-fourth of the workers earn the same as or less than the rate shown. At the 75th percentile, one-fourth earn the same as or more than the rate shown. The 10th and 90th percentiles follow the same logic.

2 All workers include full-time and part-time workers. Employees are classified as

working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

 $<sup>^3</sup>$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

Table A-3. Hourly earnings¹ for selected occupations, full-time and part-time workers², all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

						All indu	stries					
			Fu	II-time					Part	-time		
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	,
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
All occupations	\$18.94	\$8.45	\$11.14	\$15.81	\$22.99	\$33.48	\$10.89	\$5.30	\$6.35	\$8.40	\$13.00	\$20.2
All occupations excluding sales	18.95	8.50	11.30	15.87	23.01	33.26	11.80	5.35	7.00	9.00	14.58	21.3
White-collar occupations White-collar occupations excluding sales	22.07 22.35	9.90 10.10	13.00 13.46	18.56 18.94	27.32 27.54	38.47 38.46	13.41 16.45	5.60 7.60	7.00 9.81	10.46 14.62	17.02 20.08	23.74 26.84
Professional specialty and technical	05.04	10.71	47.04	00.75	04.05	40.44	00.04	40.00	44.70	40.44	00.00	
occupations  Professional specialty occupations	25.61 27.90	13.71 15.87	17.31 19.87	23.75 26.14	31.25 33.66	40.11 42.15	20.24 21.85	12.00 14.10	14.70 15.30	18.44 19.85	23.30 25.32	30.0
Engineers, architects, and surveyors	29.95	19.72	23.32	28.43	34.20	42.19	-	-	-	-	-	-
Aerospace engineers	35.99	30.38	33.22	34.33	39.24	44.29	_	-	-	_	_	-
Civil engineers	27.04	15.17	22.31	30.56	30.56	30.56	-	-	_	-	_	-
Electrical and electronic engineers	31.63	20.57	24.23	30.40	36.27	45.55	_	-	_	_	_	_
Industrial engineers  Mechanical engineers	27.17 28.31	18.68 20.05	21.10	24.96 25.99	30.50 31.73	39.44 40.10	_	_		_	_	_
Engineers, N.E.C.	30.70	19.87	24.52	28.30	36.06	43.56	_	_	_	_	_	_
Mathematical and computer scientists Computer systems analysts and	29.07	18.68	23.12	28.41	33.65	40.02	-	-	-	_	-	-
scientists	29.76	20.22	24.04	29.17	34.19	40.87	-	-	-	_	_	-
and analysts	22.98	16.49	16.95	23.08	26.76	31.20	_	-	-	_	_	-
Natural scientists	30.95	13.46	17.11	33.06	42.98	48.08	-	-	-	-	_	-
Physicists and astronomers	42.36	33.06	35.48	39.13	47.62	58.20	_	_	_	_	_	-
Chemists, except biochemists  Medical scientists	24.37 26.56	11.37 12.79	13.49 14.42	17.11 19.23	29.48 39.06	45.19 48.08	_	_	_	_	_	_
Health related occupations	24.96	15.87	17.59	22.44	26.37	32.82	24.01	16.05	18.51	21.48	27.52	32.7
Physicians		9.76	16.30	34.86	64.90	96.16	_	-	-	_	_	-
Registered nurses	22.17	15.87	17.78	21.69	25.42	28.98	22.49	16.00	18.46	21.25	26.39	31.4
Respiratory therapists Physical therapists	19.09 –	15.00 -	15.97	18.93	21.56 –	23.77	32.89	_ 21.00	21.00	- 34.00	38.00	51.0
Teachers, college and university	37.97	23.56	29.37	35.86	44.42	54.98	31.75	19.76	20.51	25.04	40.80	62.5
Art, drama and music teachers English teachers	31.84 36.53	18.61 23.73	25.41 35.49	32.87 38.29	41.80 40.21	42.12 44.20	_	_		_	_	_
Foreign language teachers	33.99	20.69	23.76	34.47	37.88	42.53	_	_	_	_	_	_
Teachers, post secondary N.E.C	35.59	27.20	30.54	33.87	43.24	44.83	_	_	_	_	_	_
Teachers, except college and university	30.34	16.83	23.60	30.55	37.67	42.46	18.29	6.28	10.00	16.00	25.32	29.3
Prekindergarten and kindergarten Elementary school teachers	23.70	8.40	11.26	27.52	36.78	39.15	_	_	_	_	_	_
Secondary school teachers	30.56 30.02	19.16 17.20	24.21 23.68	30.54 29.42	36.47 36.96	41.63 42.03	_	_	_	_	_	_
Teachers, special education	29.71	9.98	24.58	30.97	37.93	41.43	_	_	_	_	_	_
Teachers, N.E.C.	35.97	16.45	26.81	40.16	45.18	49.46	22.19	10.00	13.70	16.00	30.00	46.8
Librarians, archivists, and curators	24.79	18.56	19.93	23.42	24.48	35.66	-	-	_	_	_	-
Librarians  Social scientists and urban planners	24.95 21.39	18.56 16.16	19.93 16.16	24.00 17.53	24.48 23.08	35.66 35.15	_	_	_	_	_	_
Economists	24.14	18.38	18.46	19.23	22.43	40.39	_	_	_	_	_	_
Social, recreation, and religious workers	15.69	10.02	12.18	15.87	18.30	23.68	15.62	10.82	14.40	15.60	16.56	19.7
Social workers	16.00	10.09	12.47	16.16	18.96	24.49	15.90	13.19	14.40	15.60	16.20	20.5
Lawyers and judges Lawyers	32.82 31.76	15.79 15.79	24.89 24.89	28.77 28.77	38.48 38.46	53.37 53.37	_	_	_	_	_	-
Writers, authors, entertainers, athletes,	31.70	15.75	24.03	20.77	30.40	33.37		_		_	_	
and professionals, N.E.C.	22.64	13.13	15.39	20.83	27.89	34.21	17.08	11.00	12.25	18.00	22.93	22.9
Technical writers	23.65	11.54	19.17	23.08	31.41	34.21	-	-	-	-	_	-
Designers	24.86	13.84	16.50	20.02	33.13	40.14	_	_	_	_	_	-
Editors and reporters  Public relations specialists	23.63 20.93	11.78 13.71	14.29 15.39	23.40 20.50	26.64 21.81	43.44 28.85	_	_	_	_	_	_
Professional occupations, N.E.C	24.61	16.97	19.18	23.32	27.89	35.91	_	_	_	_	_	_
Technical occupations	17.58	10.92	13.62	17.02	20.25	24.73	15.26	9.25	12.00	15.65	18.30	21.0
Clinical laboratory technologists and	45.40	40.40	44.00	44.00	40.04	00.40	45.40	0.70	40.41	45.05	40.0-	1
techniciansRadiological technicians	15.48 20.16	10.43 15.61	11.06 18.92	14.28 19.90	18.61 22.21	23.40 24.33	15.12 20.60	9.73 15.01	12.44 18.18	15.65 21.86	18.27 22.05	19.7
Licensed practical nurses	15.98	12.50	14.50	16.25	17.41	19.02	16.20	13.24	14.40	16.22	18.27	19.1
Health technologists and technicians, N.E.C.	13.52	8.50	9.99	13.30	15.90	18.00	12.05	7.50	8.50	10.59	15.25	18.2
Electrical and electronic technicians	17.96	13.08	15.00	17.60	20.75	22.66	12.03	-	-	- 10.39	-	10.2

Table A-3. Hourly earnings¹ for selected occupations, full-time and part-time workers², all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

						All indu	stries					
			Fu	II-time					Part	-time		
Occupation <sup>3</sup>				Percentil	es				F	ercentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
/hite-collar occupations (-Continued)												
Professional specialty and technical occupations (-Continued)												
Technical occupations (-Continued)												
Engineering technicians, N.E.C	\$20.77	\$13.03	\$17.31		\$24.80	\$26.69	-	_	_	-	_	-
Drafters	19.67	14.49	17.03	20.25	22.43	26.03	-	-	_	-	-	
Chemical technicians	17.52	12.80	15.18	16.77	21.15	21.15	-	_	_	-	_	
Computer programmers	21.00	13.00	16.95	20.69	24.34	26.79	-	_	_	-	_	
Legal assistants	18.67	11.79	14.84	16.66	19.13	34.68	-	_	_	_	_	'
Technical and related occupations,	10 17	10.20	12 00	17 21	22 24	27.19						
N.E.C  Executive, administrative, and managerial	18.17	10.20	13.89	17.31	23.21	27.19	_	_	_	_	_	
occupations	29.19	15.27	18.56	23.77	34.34	47.12	\$24.16	\$15.57	\$16.00	\$21.03	\$27.40	\$39
Executives, administrators, and	20.10	10.27	10.00	20.77	01.01		Ψ2 1.10	ψ10.01	Ψ10.00	Ψ21.00	Ψ27.10	•••
managers	35.28	17.32	22.38	29.81	42.51	53.21	27.44	15.16	20.29	23.00	38.06	48
Administrators and officials, public												'
administration	24.90	18.63	19.24	22.83	29.39	34.34	_	_	_	_	_	
Financial managers	30.91	16.58	20.10	25.12	37.88	44.71	-	-	_	-	_	
Personnel and labor relations												
managers	36.31	18.53	18.99	39.90	39.90	79.33	-	-	_	-	-	-
Purchasing managers	31.79	22.16	22.16	34.01	40.48	40.48	-	_	_	-	-	
Managers, marketing, advertising and												
public relations	37.45	19.29	25.38	37.31	42.51	52.88	-	_	_	-	-	-
Administrators, education and related												
fields	32.42	19.24	23.94	28.30	44.11	49.55	-	_	_	-	_	.
Managers, medicine and health	30.06	16.83	22.44	26.30	33.33	44.35	-	_	_	-	_	'
Managers, food servicing and lodging establishments	18.30	11.15	12.13	15.47	20.00	26.44		_			_	
Managers, service organizations,	10.50	11.13	12.13	13.47	20.00	20.44	-	_	_	_	_	'
N.E.C.	23.86	12.11	16.83	26.44	28.29	29.21	_	_	_	_	_	Ι.
Managers and administrators, N.E.C.	41.39	19.23	24.32	34.82	49.03	79.33	_	_	_	_	_	Ι.
Management related occupations	21.13	13.85	16.10	19.66	23.76	28.85	20.03	15.57	16.00	18.04	21.79	29
Accountants and auditors	19.08	13.34	15.38	18.32	20.61	25.86	_	_	_	_	_	
Underwriters	23.77	14.50	17.28	20.46	31.97	35.00	-	-	_	-	_	
Other financial officers	23.38	15.38	19.47	21.49	25.75	30.29	-	_	_	-	-	.
Management analysts	27.63	18.21	20.19	22.44	33.67	48.08	-	-	_	-	-	
Personnel, training, and labor												
relations specialists	20.04	13.85	16.10	19.23	24.04	27.18	-	-	_	-	-	
Buyers, wholesale and retail trade,												
except farm products	32.77	15.27	19.23	21.63	37.07	67.31	-	_	_	-	_	-
Purchasing agents and buyers,	47.04	40.00	44.70	40.00	00.04	04.74						
N.E.C.	17.94	12.00	14.78	18.22	20.61	24.74	_	_	_	_	_	'
Inspectors and compliance officers,	24.70	10.66	10.66	24.72	22.20	26.26						
except construction Management related occupations,	21.70	19.66	19.66	21.72	22.38	26.36	_	_	_	_	_	
N.E.C	21.18	14.42	16.14	20.07	23.77	28.85	_	_	_		_	Ι.
Sales occupations	18.77	7.00	9.98	13.81	22.00	38.99	6.79	5.25	5.50	6.16	7.25	8
Supervisors, sales occupations	17.50	8.60	10.14	13.00	16.17	38.65	_	-	-	-	-	`
Sales occupations, other business		0.00		10.00		00.00						
services	23.40	10.10	10.82	18.27	32.05	47.77	-	-	_	_	_	
Sales representatives, mining,												
manufacturing, and wholesale	32.26	14.94	20.05	28.80	43.27	52.83	-	_	_	_	-	
Sales workers, other commodities	11.85	6.00	7.95	10.00	14.08	19.53	7.16	5.40	5.45	6.50	7.90	10
Cashiers	10.20	6.50	7.25	9.02	13.81	13.81	6.37	5.25	5.40	6.00	6.80	8
Sales support occupations, N.E.C	14.22	6.50	8.00	14.90	17.69	18.75	-	-	-	-	_	
Administrative support occupations, including				<u></u>			l		_			
clerical	12.80	8.19	10.00	12.30	15.02	18.06	10.39	7.00	7.75	9.50	12.16	14
Supervisors, general office	19.07	14.82	17.00	18.00	20.29	25.96	_	_	_	-	_	Ι.
Supervisors, financial records	17.10	10.00	15.50	10.00	47.04	20.05						
processing	17.13	13.20	15.56	16.83	17.04	23.85	-	_	_	_	_	-
Computer operators	16.52	11.51	14.24	16.41	19.12	20.55	12.27	- 8.94	9.62	11.70	- 14.29	-   18
Secretaries	14.81	10.00	12.36	14.50	17.46	19.50	12.21	0.94	9.02	11.70	14.29	'

Table A-3. Hourly earnings¹ for selected occupations, full-time and part-time workers², all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

						All indu	SITIES					
			Fu	II-time					Part	-time		
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Vhite-collar occupations (-Continued)												
Administrative support occupations, including												
clerical (-Continued)												
Typists	\$12.52	\$10.00		\$13.30	\$14.18	\$14.18		-	-	-	-	
Interviewers	11.49	8.81	9.91	11.17	13.20	14.50	\$10.97	\$8.00	\$9.54	\$11.20	\$12.36	\$13
Transportation ticket and reservation							4040	7.50	0.00	44.04	4404	,_
agents	10.00	7.00		10.70	10.07	– 14.04	12.16	7.50	9.39	11.34	14.61	17
Receptionists	10.60	7.00	9.00	10.70	12.37		9.23	7.29	8.00	9.17	10.00	11
Information clerks, N.E.C Order clerks	12.80 12.44	8.25 8.80	9.02 9.61	13.56 11.25	16.61 14.84	17.31 19.43	7.65	6.50	6.80	7.40	7.70	9
Personnel clerks except payroll and	12.44	0.00	9.01	11.23	14.04	19.43	7.03	0.50	0.00	7.40	1.70	ا ع
timekeeping	14.67	11.31	13.00	14.38	17.23	17.23	_	_	_	_	_	l _
Library clerks	13.36	10.22	11.72	13.19	15.60	16.23	11.63	8.93	10.63	12.30	12.30	12
Records clerks, N.E.C.	11.70	8.17	8.78	10.50	13.79	18.06	11.00	- 0.55	-	12.50	12.00	'-
Bookkeepers, accounting and auditing	11.70	0.17	0.70	10.00	10.70	10.00						
clerks	12.62	9.50	10.75	12.56	14.82	15.81	10.42	6.00	9.00	10.45	12.80	13
Payroll and timekeeping clerks	13.33	11.06	11.49	12.79	16.68	16.68		-	_	-	_	-
Billing clerks	9.73	8.17	8.17	9.38	10.92	11.75	_	_	_	_	_	-
Telephone operators	11.73	9.32	11.00	12.02	12.34	12.34	7.61	6.00	7.00	7.50	8.14	9
Mail clerks except postal service	9.38	8.17	8.33	8.93	9.74	13.08	_	-	_	_	_	-
Production coordinators	17.91	14.02	16.18	18.63	19.23	20.70	-	_	_	_	_	-
Traffic, shipping and receiving clerks	12.24	9.05	10.00	12.08	14.42	15.18	-	_	_	_	_	-
Stock and inventory clerks	14.60	10.99	12.50	13.68	17.17	18.04	-	-	_	-	_	-
Material recording, scheduling, and distribution clerks, N.E.C	12.17	8.56	9.92	11.90	13.89	15.50	_	_	_	_	_	١.
Insurance adjusters, examiners, and												
investigatorsInvestigators and adjusters except	15.43	10.58	12.77	14.46	18.32	20.86	-	_	_	_	_	-
insurance	12.40	9.62	10.16	11.51	13.54	17.03	-	-	_	-	_	-
Bill and account collectors	12.85	10.00	11.68	13.00	13.95	15.05	-	-	_	-	_	-
General office clerks	12.42	8.50	10.46	12.58	14.38	15.51	10.45	6.00	7.50	9.00	14.10	16
Data entry keyers	11.93	9.36	10.42	12.45	12.95	15.65	7.86	6.25	6.25	8.00	9.00	10
Teachers' aides	9.90	6.77	8.00	10.00	11.30	13.11	11.26	7.55	8.20	10.58	12.65	19
Administrative support occupations, N.E.C	12.95	9.59	9.59	10.25	17.34	19.14	10.89	8.01	8.84	11.29	12.00	13
lue-collar occupations	14.02	7.75	10.00	13.08	17.10	21.82	7.96	5.25	6.00	7.09	9.00	11
Precision production, craft, and repair							7.90	5.25	0.00	7.09	9.00	''
occupations	17.58	11.00	13.33	17.06	21.77	24.90	-	-	_	-	_	-
Automobile mechanics	17.59	11.14	12.22	19.01	20.55	21.89	-	-	-	-	_	-
Bus, truck, and stationary engine mechanics	20.30	13.30	13.33	23.09	23.65	24.29						
Industrial machinery repairers	15.69	11.75	13.00	14.20	17.30	20.32	-	_	_	_	_	
Mechanics and repairers, N.E.C	17.19	13.09	14.91	17.41	18.89	21.20	_	_	_	_		
Carpenters	21.23	14.15	20.37	21.65	24.39	25.67	_	_	_	_	_	١.
Electricians	20.87	14.90	16.30	21.50	23.44	27.30	_	_	_	_	_	-
Electrical power installers and												
repairers	23.92	21.29	22.05	23.26	26.69	27.01	_	_	_	_	_	-
Plumbers, pipefitters and steamfitters	17.95	13.00	14.08	19.35	21.67	23.24	-	_	_	_	_	-
Construction trades, N.E.C.	15.47	9.32	12.58	14.46	20.35	20.55	-	-	_	-	_	-
Supervisors, production occupations	17.59	11.25	12.00	17.07	21.00	24.30	-	-	_	-	_	-
Machinists	18.08	14.99	15.85	18.08	19.37	21.91	-	-	-	-	_	-
Electrical and electronic equipment												
assemblers	12.02	7.91	10.00	12.43	14.11	14.91	-	-	-	-	-	-
Butchers and meat cutters	12.37	6.40	9.00	12.00	15.09	19.48	-	-	_	-	_	-
Machine operators, assemblers, and inspectors	11.52	7.10	8.62	11.68	13.75	15.78	_	_	_	_	_	_
Fabricating machine operators,	11.02	,	0.02	11.00	10.70	15.76	-	_	-	-	_	
N.E.C	11.91	8.75	11.28	12.06	13.46	13.83	-	-	-	-	_	-
Molding and casting machine	9.70	7 75	7.87	0.05	11.29	14.70		_				
operators  Printing press operators	14.72	7.75 8.75	11.75	9.05 14.75	17.61	19.99	_	_	_	_	_	-
	13.69	8.50	8.50	13.80	15.86	21.69	-	_	_	_	1 <u>-</u>	1 ]
Photoengravers and lithographers												

Table A-3. Hourly earnings¹ for selected occupations, full-time and part-time workers², all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

						All indu	stries					
			Fu	II-time					Part	-time		
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Blue-collar occupations (-Continued)  Machine operators, assemblers, and inspectors (-Continued)												
Textile sewing machine operators Packaging and filling machine	\$9.65	\$7.00	\$7.91	\$9.19	\$11.59	\$12.27	-	-	-	-	-	-
operatorsMiscellaneous machine operators,	10.25	6.25	7.60	10.45	12.50	14.58	-	-	_	-	-	-
N.E.C	11.81	8.00	9.75	11.90	13.42	15.13	_	_	_	_	_	-
Welders and cutters	15.29	13.09	15.03	15.03	16.48	17.63	_	_	_	_	_	_
Assemblers	9.99	6.31	7.37	9.19	12.20	14.09	-	_	_	_	_	_
Production inspectors, checkers and												
examiners	11.02	7.55	8.28	10.94	12.26	15.69	-	_	_	_	_	-
Production testers	11.50	8.45	10.43	12.01	13.15	13.20	-	_	_	_	_	-
Transportation and material moving												
occupations	15.01	9.30	11.75	14.03	19.53	20.57	\$11.21	\$7.50	\$9.75	\$10.50	\$13.00	\$13.0
Truck drivers	14.56	9.90	11.60	13.40	16.78	20.02	-	_	_	_	_	-
Bus drivers	15.20	8.50	13.00	15.59	19.98	19.98	-	_	_	_	_	_
Excavating and loading machine												
operators	24.03	18.45	23.95	25.56	25.56	25.56	_	_	_	_	_	-
Industrial truck and tractor equipment												
operators	10.91	7.00	9.00	11.46	12.66	13.64	-	_	_	_	_	-
Handlers, equipment cleaners, helpers, and												
laborers	11.10	7.00	8.00	10.00	13.25	18.60	7.20	5.25	5.75	6.70	8.00	10.
Groundskeepers and gardeners												
except farm	12.77	11.67	12.21	12.52	13.91	14.82	_	_	_	_	_	_
Construction laborers	14.96	7.00	9.75	17.81	19.90	19.90	_	_	_	_	_	_
Production helpers	9.28	6.50	7.10	8.40	12.26	12.26	_	_	_	_	_	_
Stock handlers and baggers	10.03	7.42	8.78	9.50	11.43	13.69	6.38	5.25	5.35	6.25	7.03	8.
Machine feeders and offbearers	10.59	6.25	8.52	10.74	13.08	14.63	-	_	_	_	_	-
Freight, stock, and material handlers,												
N.E.C	10.56	7.00	8.00	10.00	11.53	15.93	9.57	6.00	8.97	10.00	11.00	11.
Hand packers and packagers	8.68	6.05	7.00	8.07	9.49	13.64	-	-	-	-	_	-
Laborers except construction, N.E.C.	11.32	6.00	8.25	10.00	14.12	20.18	7.65	6.25	6.80	7.34	8.50	9.
												١.,
Service occupations	11.69	6.96	8.36	10.30	14.36	18.95	7.18	2.63	6.00	7.24	8.70	10.
Protective service occupations	15.29	7.25	10.10	16.71	19.31	20.39	7.79	6.00	6.50	7.21	8.50	10.
Supervisors, firefighters and fire	04.47	40.54	40.00	04.00	00.00	00.05						
prevention occupations	21.47	18.54	18.98	21.32	22.99	26.25	-	-	_	_	_	-
Supervisors, police and detectives	24.99	18.18	21.25	23.64	33.19	33.19	-	-	_	_	_	-
Firefighting occupations	16.41	12.87	14.26	16.65	18.27	20.07	-	-	_	-	_	-
Police and detectives, public service	18.09	14.63	16.89	18.56	19.69	20.21	-	-	_	_	_	-
Guards and police except public	0.01	6 20	7.00	9 00	0.71	12 10	7 22	6.00	6.25	7.00	7 75	١
Service	8.91	6.30	7.00	8.00	9.71	13.10	7.33	6.00	6.25	7.00	7.75	9.
Protective service occupations, N.E.C	_					_	7.32	6.95	7.00	7.00	7.25	8.
Food service occupations	8.74	2.63	6.50	8.50	11.00	13.36	5.48	2.63	2.63	5.60	7.23	9.
Supervisors, food preparation and	0.74	2.03	0.50	0.50	11.00	13.30	3.40	2.03	2.03	3.00	7.00	9.
service occupations	13.60	10.49	11.30	13.30	16.11	19.69	_	_	_	_	_	_
Waiters and waitresses	6.08	2.63	2.63		9.50	10.00	3.10	2.63	2.63	2.63	2.63	3.
Cooks	10.09	7.25	8.15	10.00	11.34	13.37	8.65	6.50	7.00	8.00	10.25	11.
Food counter, fountain, and related	10.03	1.20	0.13	10.00	11.54	15.57	0.00	0.50	7.00	0.00	10.23	'''
occupations	_	_	_	_	_	_	7.04	5.50	5.50	6.00	8.41	11.
Kitchen workers, food preparation	9.37	6.50	7.00	8.00	12.00	12.50	7.70	6.50	6.50	7.55	8.95	9
Waiters'/Waitresses' assistants	- 5.07	-	7.00	- 0.00	12.00	12.50	5.38	3.25	4.25	5.25	7.00	8.
Food preparation occupations, N.E.C.	7.52	5.50	6.00	7.00	8.99	10.15	6.59	5.25	6.00	6.50	7.00	8.
Health service occupations	9.97	8.00	8.62	9.56	11.23	12.25	9.28	7.34	8.32	9.00	9.99	11.
Health aides, except nursing	9.98	7.87	8.34	9.25	10.50	13.09	9.13	6.76	7.89	8.85	9.33	10
Nursing aides, orderlies and	0.00		0.04	0.20	. 5.50	.5.55	5.15	0.70		5.55	0.00	
attendants	9.91	8.00	8.65	9.56	11.16	11.99	9.27	7.50	8.45	9.05	10.00	11.
Cleaning and building service	0.01	5.00	3.00	3.55	11.10		5.2,		5.45	5.05	1 3.00	'''
occupations	11.12	7.00	8.45	10.79	13.50	15.35	8.32	6.75	7.44	8.40	8.50	10.
Supervisors, cleaning and building	2		3.40	.5.73	10.00	.5.55	3.02	0.75		5.40	3.55	''
service workers	17.17	10.04	13.46	16.23	23.80	24.50	_	_	_	l _	_	_
301 A100 MOLVEIS	17.17	10.04	10.40	10.23	20.00	2-7.50	-	_	_	I -		

Table A-3. Hourly earnings1 for selected occupations, full-time and part-time workers2, all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

						All indu	stries					
		Full-time					Part-time					
Occupation <sup>3</sup>				Percentil	es				F	Percentile	s	
	Mean	10	25	Median 50	75	90	Mean	10	25	Median 50	75	90
Service occupations (-Continued) Cleaning and building service occupations (-Continued) Maids and housemen Janitors and cleaners Personal service occupations Welfare service aides Child care workers, N.E.C. Service occupations, N.E.C.	\$7.74 11.34 13.47 - 8.98 9.79	\$6.25 7.84 7.34 - 6.80 8.49	\$6.70 8.65 8.49 - 8.04 9.13	\$7.25 11.44 10.10 - 8.84 9.13	\$8.61 13.50 12.50 - 10.05 10.35	\$10.00 14.87 23.77 - 10.73 11.72	- \$8.10 7.68 7.57 - 8.62	- \$6.75 5.30 5.25 - 5.75	- \$7.44 6.08 6.50 - 6.50	- \$8.40 6.90 7.63 - 8.32	- \$8.40 8.70 8.63 - 10.00	- \$8.55 10.27 9.45 - 12.50

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They I Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The 10th, 25th, 50th, 75th and 90th percentiles designate position in the earnings distribution. At the 50th percentile, the median, half of the workers receive the same as or more than the rate shown. At the 25th percentile, one-fourth of the workers earn the same as or less than the rate shown. At the 75th percentile, one-fourth earn the same as or more than the rate shown. The 10th and 90th percentiles follow the same lastice. the rate shown. The 10th and 90th percentiles follow the same logic.  $^2\,$  Employees are classified as working either a full-time or a part-time schedule based

on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

as partially in the control of the c major occupational groups.

 $\label{thm:control_c$ 

			All ind	ustries	,	
Occupation <sup>3</sup>	Mean	Weekly	earnings	Mean annual	Annual e	arnings
	weekly hours <sup>4</sup>	Mean	Median	hours	Mean	Median
All acquirations	20.2	¢740	¢617	1.005	¢27 500	¢24 700
All occupations All occupations excluding sales	39.2 39.1	\$742 742	\$617 620	1,985 1,980	\$37,599 37,530	\$31,782 31,990
White-collar occupations	38.9	858	724	1,957	43,179	36,400
White-collar occupations excluding sales	38.8	867	736	1,947	43,515	37,073
Professional specialty and technical occupations	38.3	981	912	1,864	47,739	43,992
Professional specialty occupations	38.0	1,059	1,002	1,817	50,692	47,001
Engineers, architects, and surveyors	39.9 41.2	1,196	1,144	2,076	62,179	59,467 77,735
Aerospace engineers Civil engineers	39.3	1,481 1,062	1,495 1,146	2,140 2,042	77,017 55,223	59,592
Electrical and electronic engineers	40.0	1,266	1,177	2,042	65,830	61,191
Industrial engineers	41.3	1,121	1,073	2,146	58,307	55,806
Mechanical engineers	40.5	1,148	1,040	2,108	59,676	54,059
Engineers, N.E.C.	39.5	1,211	1,061	2,051	62,969	55,185
Mathematical and computer scientists	39.6	1,152	1,134	2,061	59,897	58,988
Computer systems analysts and scientists  Operations and systems researchers and	39.7	1,182	1,166	2,066	61,485	60,632
analysts	38.8	892	847	2,019	46,404	44,034
Natural scientists	39.4	1,219	1,298	2,049	63,399	67,496
Physicists and astronomers	40.0	1,694	1,565	2,080	88,103	81,390
Chemists, except biochemists  Medical scientists	38.3 39.5	933 1,048	684 769	1,992 2,053	48,537 54,519	35,589 39,998
Health related occupations	38.9	970	860	1,993	49,749	43,430
Physicians	45.0	1,932	2,058	2,342	100,486	106,995
Registered nurses	38.3	849	810	1,988	44,080	41,808
Respiratory therapists	39.4	751	756	2,046	39,061	39,333
Teachers, college and university	36.0	1,368	1,264	1,539	58,433	55,505
Art, drama and music teachers	35.2	1,120	1,233	1,402	44,635	45,490
English teachers	35.6	1,300	1,390	1,401	51,159	54,215
Foreign language teachers	37.4	1,270	1,293	1,538	52,267	50,412
Teachers, post secondary N.E.C.	38.1	1,356	1,151	1,600	56,925	44,665
Teachers, except college and university  Prekindergarten and kindergarten	33.9 35.7	1,029 847	1,030 1,027	1,278 1,478	38,773 35,025	39,170 41,443
Elementary school teachers	33.6	1,025	1,027	1,248	38,132	38,896
Secondary school teachers	34.2	1,028	987	1,275	38,288	38,205
Teachers, special education	34.1	1,014	1,061	1,279	37,997	40,476
Teachers, N.E.C.	33.1	1,189	1,330	1,265	45,502	49,085
Librarians, archivists, and curators	36.7	910	840	1,722	42,692	42,060
Librarians	36.9	920	840	1,713	42,747	41,309
Social scientists and urban planners	35.3	755	561	1,835	39,237	29,170
EconomistsSocial, recreation, and religious workers	39.5 37.4	954 587	769 534	2,056 1,943	49,618 30,492	39,998 27,749
Social workers	37.4	597	539	1,940	31,027	28.022
Lawyers and judges	39.2	1,288	1,079	2,037	66,861	56,102
Lawyers	39.4	1,250	1,079	2,047	65,013	56,102
Writers, authors, entertainers, athletes, and						
professionals, N.E.C.	38.9	880	820	2,017	45,656	42,640
Technical writers	40.0	946	923	2,080	49,187	48,006
Designers	39.6	983	801	2,057	51,140	41,642
Editors and reporters  Public relations specialists	36.4 39.6	861 829	866 820	1,894 2,060	44,761 43,113	45,009 42,640
Professional occupations, N.E.C.	38.9	957	933	2,000	49,774	48,506
Technical occupations	39.4	693	670	2,049	36,020	34,840
Clinical laboratory technologists and technicians	39.3	609	540	2,045	31,657	28,059
Radiological technicians	40.0	806	796	2,080	41,933	41,392
Licensed practical nurses	38.6	617	640	2,007	32,075	33,280
Health technologists and technicians, N.E.C	39.8	538	528	2,068	27,967	27,456
Electrical and electronic technicians	39.4	708	702	2,049	36,795	36,504
Engineering technicians, N.E.C Drafters	39.9 40.0	830 787	791 810	2,077 2,080	43,155 40,911	41,122 42,120
Chemical technicians	40.0	701	671	2,080	40,911 36,435	34,882
Computer programmers	39.1	822	803	2,035	42,737	41,746
Legal assistants	38.6	720	615	2,005	37,445	31,996
Technical and related occupations, N.E.C.	39.6	719	692	2,059	37,407	36,005
Executive, administrative, and managerial occupations	40.3	1,176	958	2,087	60,932	49,442
Executives, administrators, and managers	40.6	1,433	1,188	2,099	74,048	61,243

 $\label{eq:continuous} \textbf{Table A-4. Weekly and annual earnings}^1 \ \text{and hours for selected occupations, full-time workers only}^2, \ \text{all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997} \ \textbf{— Continued}$ 

			All ind	ustries		
Occupation <sup>3</sup>	Mean	Weekly	earnings	Mean	Annual e	arnings
	weekly hours <sup>4</sup>	Mean	Median	annual hours	Mean	Median
/hite-collar occupations (-Continued)						
Executive, administrative, and managerial occupations (-Continued)						
Executives, administrators, and managers						
(-Continued)						
Administrators and officials, public administration	37.7	\$938	\$873	1,959	\$48,779	\$45,3
Financial managers	41.4	1,279	1,060	2,151	66,488	55,1
Personnel and labor relations managers	42.1	1,529	1,496	2,190	79,495	77,8
Purchasing managers	42.1	1,340	1,336	2,191	69,665	69,4
Managers, marketing, advertising and public relations	41.0	1,537	1,492	2,134	79,919	77,6
Administrators, education and related fields	40.0	1,298	1,077	1,948	63,139	56.0
Managers, medicine and health	39.3	1,181	1,019	2,042	61,391	52,9
Managers, food servicing and lodging		, -	,	,-	- ,	- ,-
establishments	41.8	766	619	2,175	39,809	32,1
Managers, service organizations, N.E.C	39.7	947	1,058	2,064	49,246	54,9
Managers and administrators, N.E.C.	40.9	1,692	1,414	2,121	87,779	72,8
Management related occupations	39.9	842	760	2,072	43,781	39,5
Accountants and auditors	39.2	747	696	2,037	38,866	36,1 39.8
Underwriters Other financial officers	38.2 39.8	908 930	767 908	1,987 2,067	47,231 48,344	39,8 47,1
Management analysts	42.2	1,167	831	2,007	60,692	43,2
Personnel, training, and labor relations	42.2	1,107	051	2,137	00,032	40,2
specialists	40.2	805	769	2,088	41,849	39,9
Buyers, wholesale and retail trade, except farm				,	,	, .
products	41.2	1,351	865	2,144	70,247	44,9
Purchasing agents and buyers, N.E.C	39.9	717	729	2,077	37,263	37,8
Inspectors and compliance officers, except						
construction	40.2	872	885	2,091	45,367	46,0
Management related occupations, N.E.C.	40.1	850	760	2,086	44,190	39,5
Sales occupations	39.9 43.9	749 769	552 561	2,075 2,285	38,950 39,984	28,7 29,1
Sales occupations, other business services	39.8	930	731	2,068	48,380	38,0
Sales representatives, mining, manufacturing,	00.0	000		2,000	.0,000	00,0
and wholesale	40.7	1,313	1,152	2,116	68,260	59,9
Sales workers, other commodities	37.2	441	380	1,934	22,920	19,7
Cashiers	38.7	395	360	2,013	20,539	18,7
Sales support occupations, N.E.C.	39.9	567	596	2,075	29,506	30,9
Administrative support occupations, including clerical	38.5	492	472	1,967	25,165	24,2
Supervisors, general office	38.9 39.8	742 682	702 673	2,023 2,070	38,567 35,448	36,5 35,0
Computer operators	37.7	623	669	1,785	29,482	33,9
Secretaries	38.5	570	565	1,984	29,376	29,3
Typists	37.1	464	477	1,903	23,817	24,7
Interviewers	39.4	452	433	2,047	23,525	22,5
Receptionists	37.6	399	387	1,956	20,739	20,1
Information clerks, N.E.C.	37.6	482	509	1,956	25,043	26,4
Order clerks	39.2	488	440	2,040	25,372	22,8
Personnel clerks except payroll and timekeeping	40.0	587	575	2,080	30,510	29,9
Library clerks Records clerks, N.E.C.	35.0	468	466	1,737	23,220	24,2
Bookkeepers, accounting and auditing clerks	39.5 39.3	461 496	412 492	2,051 2,044	23,992 25,805	21,4 25,6
Payroll and timekeeping clerks	38.0	506	505	1,975	26,335	26,2
Billing clerks	39.5	384	356	2,055	19,994	18,4
Telephone operators	38.0	445	440	1,974	23,163	22,8
Mail clerks except postal service	38.2	358	338	1,986	18,635	17,5
Production coordinators	39.5	706	699	2,052	36,735	36,3
Traffic, shipping and receiving clerks	39.9	488	483	2,048	25,060	25,1
Stock and inventory clerks	39.0	569	550	2,027	29,601	28,6
Material recording, scheduling, and distribution	20.0	405	470	0.070	05.005	04-
clerks, N.E.C.	39.9	485	476	2,073	25,225	24,7
Insurance adjusters, examiners, and investigators	37.6	580	533	1,954	30,138	27,7
Investigators and adjusters except insurance	37.6	485	454	2,035	25,231	23,5
Bill and account collectors	39.6	509	513	2,033	26,478	26,6
	00.0	000	1 0.0	1,933	_0, 0	,

 $\label{eq:continuous} \textbf{Table A-4. Weekly and annual earnings}^1 \ \textbf{and hours for selected occupations, full-time workers only}^2, \ \textbf{all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997} \ \textbf{— Continued}$ 

			All ind	ustries		
Occupation <sup>3</sup>	Mean	Weekly	earnings	Mean	Annual e	arnings
	weekly hours <sup>4</sup>	Mean	Median	annual hours	Mean	Median
White-collar occupations (-Continued)  Administrative support occupations, including clerical						
(-Continued)						
Data entry keyers	37.5	\$448	\$444	1,952	\$23,293	\$23,09
Teachers' aides Administrative support occupations, N.E.C	33.1 38.9	327 504	319 420	1,240 2,023	12,274 26,203	11,82 21,84
Blue-collar occupations	39.9	560	523	2,043	28,652	27,0
Precision production, craft, and repair occupations	40.0	703	679	2,074	36,458	35,2
Automobile mechanics	41.7	733	760	2,166	38,112	39,5
Bus, truck, and stationary engine mechanics	40.0	812	924	2,080	42,226	48,0
Industrial machinery repairers	39.9 39.2	626 674	560	2,073	32,534	29,1
Mechanics and repairers, N.E.C	40.0	849	658 866	2,040 2,080	35,069 44,148	34,2 45,0
Electricians	40.0	835	860	2,080	43,403	44,7
Electrical power installers and repairers	40.0	957	930	2,080	49,763	48,3
Plumbers, pipefitters and steamfitters	40.0	718	774	2,080	37,336	40,2
Construction trades, N.E.C.	40.0	619	578	2,080	32,174	30,0
Supervisors, production occupations	40.6	715	755	2,112	37,159	39,2
Machinists	39.7	718	723	2,065	37,322	37,6
Electrical and electronic equipment assemblers	39.9	480	497	2,077	24,966	25,8
Butchers and meat cutters	40.0	495	480	2,080	25,730	24,9
Machine operators, assemblers, and inspectors	40.0	460	467	2,025	23,328	23,9
Fabricating machine operators, N.E.C.	40.0 39.7	476 385	482	2,080	24,774	25,0
Molding and casting machine operators  Printing press operators	40.0	589	362 590	1,760 2,080	17,067 30,608	17,5 30,6
Photoengravers and lithographers	39.7	544	552	2,066	28,294	28.7
Textile sewing machine operators	40.0	386	368	2,080	20,070	19,1
Packaging and filling machine operators	39.8	407	399	2,067	21,181	20,7
Miscellaneous machine operators, N.E.C	39.9	472	476	2,077	24,526	24,7
Welders and cutters	40.0	612	601	2,080	31,802	31,2
Assemblers	40.0	400	368	2,080	20,780	19,1
Production inspectors, checkers and examiners	39.8	438	436	1,873	20,633	21,5
Production testers	40.0	460	480	2,080	23,916	24,9
Transportation and material moving occupations  Truck drivers	40.1 39.7	601 578	560 534	2,039 2,065	30,611 30,072	27,5 27,7
Bus drivers	40.0	608	624	1,920	29,181	27,7
Excavating and loading machine operators	40.0	961	1,022	2,073	49,806	53,1
Industrial truck and tractor equipment operators	40.0	436	458	2,080	22,691	23,8
Handlers, equipment cleaners, helpers, and laborers	39.7	440	400	2,022	22,444	20,4
Groundskeepers and gardeners except farm	40.0	511	501	2,016	25,742	26,0
Construction laborers	40.0	599	712	2,080	31,125	37,0
Production helpers	38.6	358	336	2,005	18,612	17,4
Stock handlers and baggers	39.4	395	374	2,033	20,394	19,4
Machine feeders and offbearers Freight, stock, and material handlers, N.E.C	40.0 39.8	423 420	430 400	2,080 2,070	22,018 21.866	22,3 20,8
Hand packers and packagers	39.4	342	320	1,855	16,103	20,6 16,4
Laborers except construction, N.E.C.	40.0	452	400	2,078	23,515	20,8
Service occupations	39.3	459	402	2,032	23,752	20,8
Protective service occupations	40.6	620	693	2,109	32,260	36,0
Supervisors, firefighters and fire prevention				0.450	40045	
occupations	41.5	891	895	2,158	46,315	46,5
Supervisors, police and detectives	39.6	991	946	2,062	51,528	49,1
Firefighting occupations Police and detectives, public service	44.1 39.8	724 719	703 742	2,295 2,068	37,656 37,401	36,5 38,6
Guards and police except public service	39.7	353	320	2,063	18,380	16,6
Food service occupations	39.0	341	334	2,004	17,510	16,6
Supervisors, food preparation and service occupations	43.9	597	577	2,284	31,063	30,0
Waiters and waitresses	39.0	237	201	2,027	12,325	10,4
Cooks	38.4	387	380	1,935	19,528	19,5
Kitchen workers, food preparation	39.0	365	320	2,028	18,999	16,6
Food preparation occupations, N.E.C	38.2	287	280	1,943	14,610	14,4
Health service occupations	38.9	387	375	2,011	20,056	19,4
Health aides, except nursing	39.2	391	367	1,977	19,730	19,0

Table A-4. Weekly and annual earnings<sup>1</sup> and hours for selected occupations, full-time workers only<sup>2</sup>, all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

	All industries									
Occupation <sup>3</sup>	Mean	Weekly earnings		Mean	Annual earnings					
	weekly hours <sup>4</sup>	Mean	Median	annual hours	Mean	Median				
Service occupations (-Continued) Health service occupations (-Continued) Nursing aides, orderlies and attendants Cleaning and building service occupations Supervisors, cleaning and building service workers Maids and housemen Janitors and cleaners Personal service occupations Child care workers, N.E.C. Service occupations, N.E.C.	38.8 39.1 39.4 38.3 39.2 34.4 40.0 38.9	\$384 434 676 297 444 464 359 381	\$376 421 649 280 452 410 354 365	2,016 2,031 2,046 1,991 2,036 1,758 2,017 1,937	\$19,981 22,573 35,139 15,420 23,089 23,677 18,110 18,972	\$19,539 21,902 33,758 14,560 23,483 21,312 17,722 18,990				

<sup>1</sup> Earnings are the straight-time wages or salaries paid to employees. They Earnings are the straight-time wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours. The median designates position-one-half of the workers receive the same as or more, and one-half receive the same as or less than the rate shown.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified.

<sup>&</sup>lt;sup>2</sup> Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where

a 40-hour week is the minimum full-time schedule.  $^3\,$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.  $^4\,$  Mean weekly hours are the hours an employee is scheduled to work in a week, exclusive of overtime.

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

		All workers 4	1	All ind	ustries
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
All occupations	\$17.99 18.21	\$17.57 17.80	\$20.25 20.28	\$18.94 18.95	\$10.89 11.80
White-collar occupations	21.14	20.84	22.75	22.07	13.41
Level 1	6.64	6.61		7.38	6.44
Level 2	7.63	7.38	9.40	8.49	6.78
Level 3	10.12	9.56	11.87	10.47	8.59
Level 4	11.59	11.36	13.11	11.74	10.39
Level 5 Level 6	13.11 14.46	12.88 14.30	15.46 15.88	13.11 14.40	13.19 15.38
Level 7	18.24	17.84	20.42	18.22	18.52
Level 8	19.01	19.12	18.03	18.62	22.14
Level 9	24.88	22.09	31.42	25.36	19.56
Level 10	24.19	24.43	21.83	24.29	22.48
Level 11	29.26	29.49	28.22	29.21	31.00
Level 12	37.68	37.65	38.24	37.54	43.42
Level 13	45.90	45.96	-	45.88	-
Level 14	61.64	62.58	_	61.57	_
Level 15	55.94	55.94	_	55.94	_
Not able to be leveled	27.96	29.48	21.26	28.36	17.77
White-collar occupations excluding sales	21.86	21.67	22.82	22.35	16.45
Level 1	7.41	7.37	_	7.81	7.04
Level 2	8.59	8.33	9.45	8.70	8.20
Level 3	10.29	9.80	11.63	10.61	8.83
Level 4	11.67	11.41	13.14	11.73	11.05
Level 5	13.30	13.06	15.46	13.30	13.29
Level 6	14.57	14.41	15.88	14.51	15.38
Level 7 Level 8	18.26	17.84	20.47	18.24	18.52
Level 9	19.02 24.89	19.13 21.84	18.03 31.42	18.60 25.40	22.14 19.56
Level 10	23.82	24.05	21.83	23.40	22.48
Level 11	28.46	28.52	28.22	28.39	31.00
Level 12	37.11	37.04	38.24	36.94	43.42
Level 13	45.80	45.85	_	45.77	_
Level 14	61.64	62.58	_	61.57	_
Level 15	55.94	55.94	_	55.94	_
Not able to be leveled	28.04	29.63	21.26	28.45	17.17
Professional specialty and technical occupations	25.06	24.30	28.07	25.61	20.24
Professional specialty occupations	27.29	26.84	28.72	27.90	21.85
Level 5	12.27	12.00	_	12.42	_
Level 6	13.97	13.47	16.42	13.87	14.47
Level 7	19.29	18.14	21.79	19.37	18.84
Level 8	20.93	21.13	18.51	20.19	23.53
Level 9	26.48	21.71	32.78	27.50	19.27
Level 10	22.12	22.53	18.47	22.04	22.94
Level 11 Level 12	28.91	28.99	28.63	28.87	30.07
Level 13	36.17 45.77	36.04	_	35.91	44.94
Level 14	45.77 52.28	45.70 52.28	_	45.70 52.02	_
Not able to be leveled	27.80	30.13	18.26	28.06	18.64
Engineers, architects, and surveyors	29.95	30.10	-	29.95	-
Level 7	19.52	19.52	_	19.52	_
Level 9	23.66	23.66	-	23.66	_
Level 10	24.02	24.02	-	24.02	-
Level 11	29.55	29.94	_	29.55	-
Level 12	36.81	36.81	-	36.81	-
Level 13	44.03	44.03	_	44.03	-
Not able to be leveled	38.29	38.29	_	38.29	-
Mathematical and computer scientists	29.07	29.55	_	29.07	_
	18.63	18.63	_	18.63	_
Level 7	10 15				
Level 8	19.15 23.36	19.15		19.15	_
	19.15 23.36 23.26	24.14 23.26		23.40 23.26	_

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers '	1	All ind	ustries
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
White-collar occupations (-Continued)					
Mathematical and computer scientists (-Continued)	¢22.00	\$33.00		<b>#22.00</b>	
Level 12 Level 13	\$33.00 41.33	41.33	_	\$32.90 41.33	_
Natural scientists	31.02	31.28	_	30.95	_
Level 13	44.40	44.40	_	44.18	
Health related occupations	24.71	24.84	\$23.63	24.96	\$24.0
Level 6	16.38	17.03	-	15.51	Ψ <u>-</u> 1.0
Level 7	18.90	18.95	_	18.71	19.1
Level 8	22.38	22.51	_	21.63	24.15
Level 9	24.32	23.66	26.82	24.29	24.44
Level 10	19.14	20.10	_	18.00	_
Level 11	26.50	26.31	27.39	24.91	34.78
Teachers, college and university	37.29	38.23	34.09	37.97	31.75
Level 9	23.13	24.11	_	_	-
Level 10	26.55	26.91	_	28.10	-
Level 11	29.65	29.89	_	30.36	-
Level 12	43.07	47.49	_	41.92	_
Teachers, except college and university	29.73	16.99	31.49	30.34	18.29
Level 5	11.40	10.83	_	11.58	_
Level 6	15.98				-
Level 7	22.53	18.85	22.93	22.66	-
Level 8	19.68	18.72		18.67	
Level 9	34.49	21.04	35.13	34.48	35.98
Level 11	30.24	-	-	-	_
Librarians, archivists, and curators	24.77	23.29	26.35	24.79	_
Level 9	25.86	_	28.30	25.92	-
Social scientists and urban planners	45.00	-	40.40	21.39	45.00
Social, religious, and recreation workers Level 7	15.68 15.22	14.49 12.29	18.18	15.69 15.28	15.62
Level 8	15.22	15.13	_	15.26	_
Lawyers and judges	32.83	34.67	_	32.82	
Writers, authors, entertainers, athletes, and	02.00	04.07		02.02	
professionals, N.E.C.	22.25	22.61	_	22.64	17.08
Level 7	18.82	19.38	_	18.82	_
Level 8	18.55	18.55	_	18.55	_
Level 9	21.06	21.06	_	21.24	_
Level 11	30.56	30.56	_	30.56	_
Level 12	33.59	33.59	_	33.59	_
Not able to be leveled	17.05	17.11	_	16.94	_
Technical occupations	17.32	17.22	18.88	17.58	15.26
Level 4	11.19	11.00	14.92	11.40	10.10
Level 5	14.42	14.33	_	14.28	15.25
Level 6	15.47	15.54	_	15.28	16.36
Level 7	18.77	18.79	_	18.74	19.11
Level 8	17.77	17.76	_	17.92	15.43
Level 9	23.39	23.48	_	23.33	_
Level 11	35.67	36.02	_	35.67	-
Not able to be leveled	22.35	_		_	
Executive, administrative, and managerial occupations	29.11	29.66	24.91	29.19	24.16
Level 5	14.92	13.60	_	14.93	_
Level 6 Level 7	14.32	14.32	19.40	14.32	_
Level 8	16.72 17.32	16.52 17.19	18.40 18.10	16.76 17.32	_
Level 9	21.90	21.82	22.38	21.91	_
Level 10	25.69	25.66	- 22.30	25.84	l
Level 11	27.12	27.17	26.88	27.11	l _
Level 12	38.26	38.22	38.95	38.19	_
Level 13	45.82	45.97	- 55.55	45.82	_
Level 14	67.74	69.90	_	67.74	_
Not able to be leveled	31.25	32.01	25.81	31.24	_
Executives, administrators, and managers	35.16	36.10	28.49	35.28	27.44
Level 6	13.72	13.72	_	13.72	-

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers '	1	All ind	ustries
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
White-collar occupations (-Continued) Executives, administrators, and managers					
(-Continued)	047.00	047.47		<b>047.00</b>	
Level 8	\$17.30	\$17.17	_ 	\$17.30	_
Level 9 Level 10	22.17 25.56	22.14 25.48	\$22.35	22.21 25.79	_
Level 11	28.05	28.40	26.92	28.05	_
Level 12	40.66	40.76	38.95	40.60	_
Level 13	45.67	45.82	-	45.67	_
Level 14	68.54	70.97	_	68.54	_
Not able to be leveled	34.86	35.62	29.40	34.87	_
Management related occupations	21.11	21.32	19.28	21.13	\$20.03
Level 5	15.04	13.71	_	15.04	_
Level 6	14.73	14.73	_	14.73	-
Level 7	16.91	16.70	18.71	16.94	-
Level 8	17.32	17.19	18.12	17.32	-
Level 9	21.64	21.55	22.42	21.63	-
Level 10	25.94	25.94	_	25.94	_
Level 11	24.52	24.48	_	24.41	_
Level 12	30.96	30.96	_	30.97	-
Not able to be leveled	22.93	23.67		22.93	
Sales occupations	14.84	14.85	14.47	18.77	6.79
Level 2 Level 3	6.56 9.00	6.55 8.31	17.62	9.49	6.36 7.49
Level 4	11.12	11.13	17.02	11.76	8.87
Level 5	11.64	11.13		11.76	- 0.07
Level 6	12.78	12.78	_	12.78	_
Level 7	17.53	17.67	_	17.53	_
Level 8	18.91	18.91	_	18.91	_
Level 9	24.73	24.73	_	24.73	_
Level 10	28.59	28.59	_	28.59	_
Level 11	38.26	38.26	_	38.26	_
Level 12	54.94	54.94	_	54.94	_
Administrative support occupations, including clerical	12.55	12.45	13.06	12.80	10.39
Level 1	7.41	7.37	_	7.81	7.04
Level 2	8.58	8.33	9.43	8.69	8.17
Level 3	10.29	9.78	11.68	10.60	8.78
Level 4	11.76	11.48	13.23	11.78	11.58
Level 5	12.91	12.75	14.65	12.92	12.73
Level 7	14.48	14.26	15.90	14.48	14.52
Level 8	17.47 17.56	17.54 17.80	17.00	17.50 17.56	_
Level 9	21.25	21.27		21.25	
Not able to be leveled	16.50	15.07	_	16.85	_
	.0.00	10.0.			
Blue-collar occupations	13.68	13.37	17.13	14.02	7.96
Level 1	7.88	7.78	12.60	8.52	6.24
Level 2	9.96	9.91	11.48	10.21	8.44
Level 3	10.79	10.70	12.34	10.90	8.37
Level 4	12.02	11.83	16.25	12.02	_
Level 5	15.59	15.28	18.05	15.59	-
Level 6	15.56	15.67	14.67	15.56	_
Level 7	18.25	18.00	19.30	18.24	-
Level 8	18.37 23.15	18.06	_	18.23	_
Level 9 Precision production, craft, and repair occupations	23.15 17.60	23.17 17.43	18.91	23.15 17.58	
Level 2	10.19	10.19	10.91	17.56	l
Level 3	9.87	- 10.19	_	9.87	l
Level 4	12.34	12.34	l _	12.34	_
Level 5	17.00	16.91	17.87	17.01	_
Level 6	16.08	16.14	-	16.09	_
Level 7	18.87	18.54	20.29	18.86	_
			1		İ
Level 8	18.66	18.31	_	18.50	-

Table B-1. Mean hourly earnings¹ by occupational group and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers '	1	All ind	ustries
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
Blue-collar occupations (-Continued)	<b>.</b>				
Machine operators, assemblers, and inspectors	\$11.42	\$11.22	\$15.99	\$11.52	_
Level 1	7.14	7.14	_	7.40	_
Level 2	9.35	9.26	_	9.38	_
Level 4	9.92 11.17	9.92 11.17	_	9.95 11.17	_
Level 5	12.80	12.80	_	12.80	_
Level 6	13.53	13.34	_	13.53	_
Level 7	16.29	16.13	_	16.29	_
Transportation and material moving occupations	14.80	14.46	17.02	15.01	\$11.21
Level 3	11.32	11.30	_	11.36	_
Level 4	13.46	13.22	_	13.49	_
Level 5	18.29	18.13	_	18.36	_
Level 6	17.15	_	_	17.15	_
Level 7	17.44	17.44	_	17.44	-
Handlers, equipment cleaners, helpers, and laborers	10.34	10.10	13.75	11.10	7.20
Level 1	7.40	7.19	_	8.19	6.39
Level 2	10.17	10.14	_	10.72	8.10
Level 3	11.85	11.71	13.39	12.18	8.06
Level 4	11.80	11.17	16.25	11.86	_
Level 5	12.81	12.52	_	12.81	-
Service occupations	10.57	8.70	15.58	11.69	7.18
Level 1	7.50	7.14	10.80	7.87	6.94
Level 2	8.27	7.35	10.91	9.26	6.40
Level 3	8.73	8.36	12.05	9.57	6.96
Level 4	10.15	9.50	13.34	10.33	9.22
Level 5	15.16	12.05	17.50	16.22	9.00
Level 6	14.73	12.08	17.08	14.73	_
Level 7	17.76	16.37	18.10	17.72	_
Level 8	16.70	_	_	16.70	_
Level 9	22.03	_	22.03	22.03	_
Protective service occupations	14.54	8.63	17.89	15.29	7.79
Level 1	7.41	_	_		8.96
Level 2	10.16	_		10.29	-
Level 3	8.11	7.80	11.74	8.86	7.00
Level 5	13.17	12.27	13.81	13.42	_
Level 5 Level 6	17.26 17.10	12.37	17.91 17.11	17.27 17.10	_
Level 7	18.04	_	18.04	18.04	_
Level 9	21.64	_	21.64	21.64	_
Food service occupations	7.50	7.44	9.15	8.74	5.48
Level 1	5.89	5.86	_	5.98	5.81
Level 2	5.93	5.72	8.45	6.45	5.51
Level 3	6.15	6.03	_	7.49	4.52
Level 4	9.10	9.10	_	9.41	-
Level 5	10.83	10.82		12.03	
Health service occupations	9.81	9.48	11.23	9.97	9.28
Level 1	7.51	7.49		-	
Level 2	10.14	8.72	11.03	10.37	8.77
Level 4	9.60	9.35	11.65	9.66	9.43
Level 4 Level 5	9.67	9.59	10.77	9.63	9.85
Level 6	10.02 10.66	9.60	_	10.70	_
Cleaning and building service occupations	10.56	9.59	13.33	11.12	8.32
Level 1	8.75	8.25	11.42	9.24	7.87
Level 2	10.08	9.32	12.42	10.25	8.52
Level 3	11.76	11.29	13.40	11.88	-
Level 4	13.49	-	13.94	13.65	_
Personal service occupations	10.45	10.23	12.07	13.47	7.68
Level 1	7.04	_	_	_	7.04
Level 2	6.92	6.79	-	-	6.52
Level 3	8.76	8.68	_	9.52	8.10
Level 4					

Table B-1. Mean hourly earnings<sup>1</sup> by occupational group and levels<sup>2</sup>, all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers 4	All industries		
Occupational group <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
Service occupations (-Continued) Personal service occupations (-Continued) Level 5	\$19.82	\$19.82	_	-	-

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

Individual occupations are classified into one of nine major occupational groups.

4 All workers include full time and and time under the control of the con

<sup>4</sup> All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 Each occupation for which wage data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's ranking within each factor. The points are summed to determine the overall level of the occupation. See technical note for more information.

more information.  $^3$  A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

		All workers <sup>4</sup>		All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim worker	
White-collar occupations:						
Professional specialty and technical occupations:						
Professional specialty occupations:	40= 00					
Aerospace engineers	\$35.99 27.04	\$35.99	_	\$35.99	_	
Civil engineers  Electrical and electronic engineers	31.63	22.59 31.63	_	27.04 31.63	_	
Level 9	23.57	23.57	_	23.57	_	
Level 11	29.61	29.61	_	29.61	_	
Industrial engineers	27.17	27.17	_	27.17	_	
Level 9	23.04	23.04	_	23.04	_	
Mechanical engineers	28.31	28.31	_	28.31	_	
Level 12	35.28	35.28	_	35.28	_	
Engineers, N.E.C Level 9	30.70 23.60	31.47 23.60	_	30.70 23.60	_	
Level 11	29.10	30.86	_	29.10	_	
Level 12	37.05	37.05	_	37.05	-	
Computer systems analysts and scientists	29.76	30.20	_	29.76	_	
Level 7	19.21	19.21	_	19.21	-	
Level 9	24.32	25.24	_	24.38	-	
Level 10	23.26	23.26	_	23.26	_	
Level 11 Level 12	28.77 33.12	28.84 33.12	_	28.77 33.02	_	
Level 13	41.33	41.33	_	41.33	_	
Operations and systems researchers and						
analysts	22.98	23.74	_	22.98	-	
Level 9	20.83	21.84	_	20.83	-	
Physicists and astronomers	42.36	42.36	_	42.36	-	
Chemists, except biochemists  Medical scientists	24.37 27.08	24.37 27.39	_	24.37 26.56	_	
Physicians	43.61	47.35	_	42.90	_	
Registered nurses	22.27	22.18	\$23.09	22.17	\$22.4	
Level 6	16.46	17.26	· –	15.42		
Level 7	18.94	19.01	_	18.63	19.2	
Level 8	22.57	22.59	-	21.78	24.4	
Level 9 Level 11	23.52 26.45	23.44	23.88	23.46 26.48	23.7	
Pharmacists	23.95	23.95	_	20.40	_	
Respiratory therapists	19.15	19.54	_	19.09	_	
Occupational therapists	23.72		_		-	
Physical therapists	29.16	29.16	_	_	32.8	
Medical science teachers	40.39	40.39	_	_	-	
Art, drama and music teachers	30.55 36.29	29.17 33.34	_	31.84 36.53	_	
English teachers Foreign language teachers	33.99	32.24	_	33.99	_	
Teachers, post secondary N.E.C.	34.00	-	_	35.59	_	
Prekindergarten and kindergarten	23.60	10.71	_	23.70	_	
Elementary school teachers		_	30.92	30.56	-	
Level 7	23.53	_	23.75	23.49	_	
Level 9 Secondary school teachers	33.42	20.96	33.66	33.43	_	
Level 7	29.83 22.73	20.86	31.00 22.79	30.02 22.73	_	
Level 9	33.06	_	34.24	33.06	_	
Teachers, special education	29.71	_	32.23	29.71	-	
Level 9	33.59		33.78	33.59	-	
Teachers, N.E.C.	34.09	17.92	37.44	35.97	22.1	
Level 9 Vocational and educational counselors	41.13 23.70	_	41.51 26.16		37.2	
Librarians	23.70 24.92	23.32	26.16	24.95	_	
Level 9	25.86	-	28.30	25.92	_	
Economists	24.14	24.14	-	24.14	_	
Social workers	15.98	14.69	18.41	16.00	15.9	
Level 7	15.42	12.18	_	15.42	-	
Level 8	15.45	14.89	_	15.62	_	
Recreation workers Lawyers	12.91 31.77	13.15 34.67	_	- 31.76	_	
Lavy yord	51.77	J-7.07	i –	1 31.70		

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers <sup>4</sup>	All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
White-collar occupations: (-Continued)					
Professional specialty and technical occupations:					
(-Continued)					
Professional specialty occupations: (-Continued)					
Technical writers	\$23.58	\$23.58	_	\$23.65	_
Designers	24.86	24.96	_	24.86	_
Editors and reporters	23.63	23.63	_	23.63	_
Public relations specialists	20.68	22.08	_	20.93	_
Athletes	18.77	19.04	_	_	_
Not able to be leveled	18.77	19.04	_	_	_
Technical occupations:					
Clinical laboratory technologists and technicians	15.45	15.42	_	15.48	\$15.1
Level 4	11.44	11.38	_	_	_
Level 5	11.26	-	_	_	_
Level 6	15.82	15.82	_	15.76	_
Level 7	17.33	17.33	-	17.35	l –
Level 8	16.72	16.72	_	16.54	_
Radiological technicians	20.30	20.30	_	20.16	20.6
Level 6	18.71	18.71	_	_	_
Licensed practical nurses	16.06	16.19	\$14.77	15.98	16.2
Level 4	14.79	-	_	_	_
Level 5	16.61	16.59	_	16.95	15.7
Health technologists and technicians, N.E.C.	13.25	12.83	_	13.52	12.0
Level 4	10.47	10.46	_	10.96	
Level 6	13.92	13.92	_	-	_
Level 7	17.01	17.01	_	_	_
Level 8	15.69	15.90	_	15.93	_
Electrical and electronic technicians	17.88	17.92	_	17.96	_
Level 6	14.61	14.78	_	14.78	_
Level 7	18.13	18.13	_	18.13	_
Level 8	18.95	19.18	_	18.95	_
Engineering technicians, N.E.C.	20.53	20.53	_	20.77	_
Level 7	21.21	21.21	_	21.21	_
Drafters	19.61	19.61	_	19.67	_
Chemical technicians	17.52	17.52	_	17.52	_
Computer programmers	20.90	21.05	_	21.00	_
Level 9	22.85	22.82	_	22.85	_
Legal assistants	18.67	_	_	18.67	_
Technical and related occupations, N.E.C	18.16	17.97	-	18.17	-
Level 7	19.01	19.01	_	19.01	_
Executive, administrative, and managerial occupations:  Administrators and officials, public administration	24.00		24.00	24.00	
Level 9	24.99	_	24.99	24.90	_
	21.31 30.72	- 30.78	21.31	21.31 30.91	_
Financial managers Level 9			_		_
Level 11	20.68	20.68	_	20.68	_
	28.07	28.07	_	28.07	_
Level 12 Level 13	38.85	38.85 43.83	_	38.85	_
	43.80	43.83	_	43.80	_
Personnel and labor relations managers  Purchasing managers	36.31	36.31	_	36.31	_
8 8	31.79	31.79	_	31.79	_
Managers, marketing, advertising and public relations	37.45	37.45	_	37.45	
Level 9	23.22	23.22	_	23.22	_
Level 12	37.35	37.35		37.35	l
Level 13	44.21	44.21		44.21	l
Not able to be leveled	40.27	44.21	_	44.21	l -
Administrators, education and related fields	31.95	33.62	30.33	32.42	_
Level 9	23.34			32.42	l -
Level 11	26.40	_	26.74	26.40	_
Level 12		l Ī	20.74	41.73	_
	41.40 29.22	28.36	_	30.06	l -
		∠0.30	. –	30.00	_
Managers, medicine and health		_	_	_	
Managers, medicine and health Level 9	20.42	-	-	- 32.85	_
Managers, medicine and health		- 30.72	_ _	- 32.85	_ _

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers <sup>4</sup>	All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
White-collar occupations: (-Continued) Executive, administrative, and managerial occupations:					
(-Continued)					
Managers, service organizations, N.E.C	\$23.86	\$23.86	_	\$23.86	-
Managers and administrators, N.E.C.	41.42	41.78	_	41.39	-
Level 9 Level 10	22.56 27.59	22.68 27.59	_	22.56 27.59	_
Level 11	29.28	29.39	_	29.28	_
Level 12	44.47	44.47	_	44.45	_
Level 13	45.97	46.33	_	45.97	_
Level 14	75.89	75.89	_	75.89	-
Not able to be leveled	42.70	42.70		42.70	-
Accountants and auditors	19.10	19.26	\$18.03	19.08	-
Level 5	15.69	10.50	_	15.69	_
Level 8	16.63 17.95	16.58 18.24	_	16.63 17.95	_
Level 9	20.23	20.23	_	20.18	-
Underwriters	23.77	23.77	_	23.77	_
Other financial officers	23.38	23.68	_	23.38	_
Level 7	16.35	_	_	16.35	-
Management analysts	27.56	28.06	_	27.63	-
Personnel, training, and labor relations					
specialists	20.01	20.09	_	20.04	-
Level 7 Level 9	16.58 22.16	16.58 22.17	_	16.65 22.16	_
Level 11	25.07	25.07	_	25.07	_
Buyers, wholesale and retail trade, except farm	25.07	25.07	_	25.07	
products	32.77	32.77	_	32.77	_
Purchasing agents and buyers, N.E.C.	17.94	17.94	_	17.94	_
Level 9	20.53	20.53	_	20.53	_
Construction inspectors	20.54	_	20.54	_	-
Inspectors and compliance officers, except	00.00	04.50		04.70	
Construction	20.90	21.50	20.90	21.70	_
Management related occupations, N.E.C Level 7	21.24 16.90	21.34 16.52	20.80	21.18 16.90	_
Level 8	17.62	16.55	_	17.62	_
Level 9	22.60	22.47	_	22.60	_
Level 11	24.85	24.85	_	24.56	_
Sales occupations:					
Supervisors, sales occupations	17.50	17.53	_	17.50	-
Level 5	11.05	11.05 17.34	_	11.05	_
Level 8 Sales occupations, other business services	17.34 23.40	23.40	_	17.34 23.40	_
Sales representatives, mining, manufacturing,	23.40	23.40	_	23.40	_
and wholesale	32.26	32.26	_	32.26	_
Sales workers, apparel	6.86	6.86	_	_	_
Sales workers, other commodities	10.05	10.05	_	11.85	\$7.1
Level 4	9.67	9.67		10.09	
Cashiers	7.38	7.10	14.50	10.20	6.3
Level 2	6.15	6.12	17.70	10.20	6.1
Level 3 Level 4	9.50 12.05	8.47 12.14	17.70	10.39	7.6
Sales support occupations, N.E.C.	14.22	14.22	_	14.22	_
Administrative support occupations, including clerical:					
Supervisors, general office	19.97	20.58	_	19.07	-
Supervisors, financial records processing	17.13	17.13	_	17.13	-
Computer operators	15.97	15.98	-	16.52	
Secretaries	14.68	14.37	16.00	14.81	12.2
Level 3 Level 4	9.43 12.53	9.43 12.45	12.80	9.40 12.47	-
Level 5	13.37	13.43	- 12.00	13.42	-
Level 6	15.12	14.77	16.05	15.14	_
Level 7	17.99	18.10	-	18.01	_
Typists	12.55	-	_	12.52	-
Interviewers	11.30	11.48	_	11.49	10.9

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers <sup>4</sup>	All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim worker
White-collar occupations: (-Continued) Administrative support occupations, including clerical:					
(-Continued)					
Interviewers (-Continued)					
Level 3	\$10.10	\$10.03	_	-	-
Hotel clerks	9.34	9.34	_	_	
Transportation ticket and reservation agents	12.47	12.47		<u></u>	\$12.1
Receptionists	10.28	10.31	\$10.01	\$10.60	9.2
Level 2	8.58	7.97	_	_	8.5
Level 3 Level 4	10.07 11.37	10.06 11.37	_	11.37	9.8
Information clerks, N.E.C.	12.74	12.57	_	12.80	_
Order clerks	11.49	11.49	_	12.44	7.6
Level 3	8.45	8.45	_	-	
Personnel clerks except payroll and timekeeping	13.37	13.37	_	14.67	_
Level 4	11.09	11.09	_	-	_
Library clerks	13.05	-	12.85	13.36	11.6
Records clerks, N.E.C.	11.47	11.45		11.70	
Level 3	8.62	8.51	_	_	_
Level 4	12.71	12.71	_	12.71	-
Level 5	12.03	_	_	12.03	-
Bookkeepers, accounting and auditing clerks	12.44	12.31	13.74	12.62	10.4
Level 3	10.49	10.84	_	10.63	-
Level 4	12.09	11.79	_	12.14	_
Level 5	13.17	12.85	_	13.17	_
Level 6	13.95	13.95	_	13.95	_
Payroll and timekeeping clerks	13.33	12.61	_	13.33	_
Billing clerks Level 4	9.80	9.80 9.17	_	9.73	_
Duplicating machine operators	9.17 10.39	10.09	_	_	_
Telephone operators	10.39	10.09	_	11.73	7.6
Level 2	10.44	-	_	-	
Level 3	10.75	_	_	_	_
Mail clerks except postal service	8.71	8.62	_	9.38	_
Dispatchers	_	_	12.95	_	_
Production coordinators	17.91	17.91	_	17.91	_
Traffic, shipping and receiving clerks	12.18	12.18	_	12.24	-
Level 3	11.27	11.27	_	11.37	-
Level 5	12.97	12.97	_	12.97	_
Stock and inventory clerks	14.19	13.43	_	14.60	_
clerks, N.E.C.	12.17	12.01	_	12.17	-
Insurance adjusters, examiners, and investigators	15.43	15.43	_	15.43	
Level 6	14.11	15.43		15.43	
Level 9	21.13	21.13	_	21.13	_
Investigators and adjusters except insurance	12.33	12.33	_	12.40	_
Level 4	12.46	12.46	_	12.46	_
Level 5	12.39	12.39	-	12.46	_
Level 6	12.28	12.28	_	12.23	_
Bill and account collectors	12.86	12.86	_	12.85	_
General office clerks	12.21	11.80	12.97	12.42	10.4
Level 2	9.17	7.91		9.49	7.8
Level 3	11.25	10.47	12.23	11.39	9.1
Level 5	12.70	12.22	13.68	12.73	12.5
Level 5	14.19 11.65	13.73		13.98 11.93	70
Data entry keyers Level 2	11.65 7.73	9.52 7.73	_	- 11.93	7.8
Level 3	11.99	-			_
Teachers' aides	10.14	_	10.15	9.90	11.2
Level 2	8.09	_	8.09	8.08	
Level 3	10.27	_	10.32	10.22	_
Administrative support occupations, N.E.C	12.79	12.80	_	12.95	10.8
Level 4	12.30	12.30	_	_	_
Professional occupations, N.E.C	22.01	22.01	_	24.61	1

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

Occupation <sup>3</sup> and level		All workers <sup>4</sup>	All industries		
	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
Blue-collar occupations:					
Precision production, craft, and repair occupations:					
Automobile mechanics	\$17.59	\$17.19	_	\$17.59	-
Level 7	18.67	_	_	18.67	_
Bus, truck, and stationary engine mechanics	20.30	19.88	_	20.30	_
Level 7	22.80	_	_	22.80	-
Industrial machinery repairers	15.69	15.69	_	15.69	_
Level 7	15.57	15.57	_	15.57	_
Electronic repairers, communications and	44.07				
industrial equipment	14.87	_	_	_	_
Heating, air conditioning, and refrigeration					
mechanics	10.10	10.10		10.10	
Level 7	19.10	19.10	_	19.10	_
Mechanics and repairers, N.E.C.	17.19	15.98	_	17.19	_
Level 7 Carpenters	18.09	_	_	18.09	_
	21.23		_	21.23	_
Level 7	21.23	- 20.70	_	21.23	_
Electricians	20.87	20.78	_	20.87	_
Level 7	17.92	15.94	_	17.92	_
Electrical power installers and repairers	23.92	- 24.50	_	23.92	_
Level 7	24.03	24.58	_	24.03	_
Plumbers, pipefitters and steamfitters	17.95	47.40	612.04	17.95	_
Construction trades, N.E.C.	15.47	17.13	\$12.84	15.47	_
Supervisors, production occupations Level 7	17.59	17.59	_	17.59	_
Machinists	17.27	17.27	_	17.27	_
	18.08 12.02	18.08 12.02	_	18.08	_
Electrical and electronic equipment assemblers  Butchers and meat cutters	12.02	12.02	_	12.02 12.37	_
Machine operators, assemblers, and inspectors:	12.40	12.40	_	12.37	_
Fabricating machine operators, N.E.C.	11.91	11.91	_	11.91	_
Molding and casting machine operators	9.70	9.70	_	9.70	_
Printing press operators	14.72	14.72	_	14.72	
Level 7	17.89	17.89	_	17.89	_
Photoengravers and lithographers	13.69	13.69	_	13.69	_
Textile sewing machine operators	9.65	9.65	_	9.65	_
Packaging and filling machine operators	10.25	10.25	_	10.25	_
Miscellaneous machine operators, N.E.C.	11.80	11.47	_	11.81	_
Level 3	10.67	10.67	_	10.67	_
Level 4	11.72	11.72	_	11.72	_
Level 5	12.16	12.16	_	12.16	_
Welders and cutters	15.29	_	_	15.29	_
Assemblers	9.58	9.58	_	9.99	_
Level 2	8.95	8.95	_	8.95	_
Level 3	10.39	10.39	_	10.39	_
Production inspectors, checkers and examiners	11.02	11.02	_	11.02	-
Level 3	8.94	8.94	_	8.94	_
Level 5	12.41	12.41	_	12.41	-
Production testers	11.50	11.50	_	11.50	-
Transportation and material moving occupations:					
Truck drivers	14.41	14.49	_	14.56	-
Level 3	12.33	12.42	_	12.42	-
Level 4	13.64	13.63	_	13.64	-
Level 5	16.16	16.16	_	16.16	-
Bus drivers	14.48	12.23	_	15.20	-
Excavating and loading machine operators	24.03	24.03	_	24.03	-
Level 5	24.07	24.07	_	24.07	-
Industrial truck and tractor equipment operators	10.91	10.91	_	10.91	-
Level 4	12.22	12.22	_	12.22	-
Handlers, equipment cleaners, helpers, and laborers:					
Groundskeepers and gardeners except farm	11.68	10.94	12.49	12.77	-
Level 3	10.46	-			-
Construction laborers	14.98	15.53	13.12	14.96	_
Production helpers Stock handlers and baggers	9.28	9.28	_	9.28	-
	8.81	8.81	. –	10.03	\$6.38

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers <sup>4</sup>	All ind	ustries	
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-tim workers
Blue-collar occupations: (-Continued) Handlers, equipment cleaners, helpers, and laborers: (-Continued)					
Stock handlers and baggers (-Continued)					
Level 1	\$6.96	\$6.96	_	\$8.37	\$6.0
Level 2	6.80	6.80	_	-	6.5
Level 3	9.95	9.95	_	10.65	7.3
Level 4	10.42	10.42	_	10.46	
Machine feeders and offbearers	10.45	10.45	_	10.59	_
Freight, stock, and material handlers, N.E.C	10.34	10.34	_	10.56	9.5
Level 2	9.45	9.45	_	9.04	-
Level 3	11.07	11.07	_	11.02	-
Hand packers and packagers	8.21	8.21	_	8.68	-
Level 1	_	_	_	7.93	-
Level 2	8.50	8.50	_	8.50	-
Laborers except construction, N.E.C	10.49	9.42	\$16.25	11.32	7.6
Level 1	7.14	7.04	_	-	7.6
Level 2	8.39	8.39	_		-
Level 3	11.92		_	11.92	-
Level 4	15.10	13.19	_	15.11	-
Damilaa aasaa siisaa si					
Service occupations:					
Protective service occupations:					
Supervisors, firefighters and fire prevention	21.47		21.47	21.47	
occupations Supervisors, police and detectives	24.99	_	24.99	24.99	_
Firefighting occupations	16.40	_	16.40	16.41	_
Level 5	16.40		16.40	16.68	
Police and detectives, public service	18.00	_	18.00	18.09	_
Level 5	18.27	_	18.27	18.29	_
Level 7	18.49	_	18.49	18.49	_
Guards and police except public service	8.55	8.39	_	8.91	7.3
Level 2	10.29	_	_	10.29	
Level 3	8.09	7.75	_	8.90	6.9
Level 5	11.50	_	_	11.50	_
Protective service occupations, N.E.C	7.50	_	_	_	7.3
Level 3	7.50	_	_	_	7.3
Food service occupations:					
Supervisors, food preparation and service					
occupations	12.99	13.00	_	13.60	-
Waiters and waitresses	4.71	4.71	_	6.08	3.1
Level 2	3.20	3.20	_	-	
Level 3	3.59	3.59	_	_	3.3
Cooks	9.86	9.85	_	10.09	8.6
Level 2	7.66		_	_	_
Level 3	8.80	8.72	_	-	-
Level 4	9.95	9.95	_	10.19	
Food counter, fountain, and related occupations	7.15	6.86	_	_	7.0
Level 1	6.18	- 0.04	_	0.27	
Kitchen workers, food preparation Level 2	8.94 7.50	8.94 7.50		9.37	7.7
Waiters'/Waitresses' assistants	7.59 5.25	7.59 5.25	_	_	5.3
Food preparation occupations, N.E.C.	5.25 7.08	7.06	8.10	7.52	6.5
Level 1	6.78	6.75	-	7.07	6.4
Level 2	7.18	7.15	_	7.73	6.5
Level 3	7.10	7.15	_		
Health service occupations:	7.01				
Health aides, except nursing	9.71	9.65	_	9.98	9.1
Level 2	8.75	8.75	_	_	-
Level 3	8.98	8.94	_	_	8.9
Level 4	9.66	9.34	_	9.65	
Level 5	9.61	9.61	_	_	_
			11.27	9.91	9.2
Nursing aides, orderlies and attendants	9.77	9.36	11.21	0.01	J - 2.2

Table B-2. Mean hourly earnings¹ for selected occupations and levels², all industries, private industry, State and local government, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

		All workers <sup>4</sup>	All industries		
Occupation <sup>3</sup> and level	All indus- tries	Private industry	State and local government	Full-time workers	Part-time workers
Service occupations: (-Continued)  Health service occupations: (-Continued)  Nursing aides, orderlies and attendants	9.47 15.14 8.08 7.02 10.69 9.12 10.27	\$9.40 9.41 - 8.08 7.02 9.73 8.57 9.41	- \$10.50 - - - - 12.96 11.42 12.42	\$9.69 9.38 17.17 7.74 6.97 11.34 9.97 10.46	\$9.60 9.87 - - - 8.10 7.89
Level 4	12.07 13.65	11.58 -	_ _	12.07 13.87	_ _
Personal service occupations:  Welfare service aides  Level 3  Child care workers, N.E.C.  Service occupations, N.E.C.  Level 2	7.81 7.76 9.09	8.44 7.81 - 9.07 7.60	- - - - -	- 8.98 9.79 -	7.57 - - 8.62 6.77

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.
<sup>2</sup> Each occupation for which wage data are collected in an

Individual occupations are classified into one of nine major occupational groups.

4 All westers include full time and an 
NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

<sup>&</sup>lt;sup>2</sup> Each occupation for which wage data are collected in an establishment is evaluated based on 10 factors, including knowledge, complexity, work environment, etc. Points are assigned based on the occupation's ranking within each factor. The points are summed to determine the overall level of the occupation. See technical note for more information.

more information.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy.

<sup>&</sup>lt;sup>4</sup> All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

Table C-1. Mean hourly earnings1 by occupational group and selected characteristics, all industries, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

Occupational group <sup>2</sup>	Full-time workers <sup>3</sup>	Part-time workers <sup>3</sup>	Union <sup>4</sup>	Nonunion <sup>4</sup>	Time <sup>5</sup>	Incentive <sup>5</sup>
All occupations	\$18.94	\$10.89	\$18.33	\$17.88	\$18.00	\$17.47
All occupations excluding sales	18.95	11.80	18.94	17.98	18.23	16.43
White-collar occupations	22.07	13.41	20.96	21.17	21.10	23.36
White-collar excluding sales	22.35	16.45	22.71	21.69	21.79	47.47
Professional specialty and technical occupations	25.61	20.24	28.23	24.16	25.06	_
Professional specialty occupations	27.90	21.85	29.24	26.65	27.30	_
Technical occupations	17.58	15.26	21.40	16.72	17.32	_
Executive, administrative, and managerial occupations	29.19	24.16	23.31	29.44	28.87	49.07
Sales occupations	18.77	6.79	8.27	16.55	14.26	18.77
Administrative support including clerical occupations	12.80	10.39	13.71	12.29	12.55	-
Blue-collar occupations	14.02	7.96	17.08	11.77	13.80	11.01
Precision production, craft, and repair occupations	17.58	_	20.03	15.30	17.53	_
Machine operators, assemblers, and inspectors	11.52	_	13.42	10.86	11.59	9.24
Transportation and material moving occupations	15.01	11.21	17.51	12.63	14.53	_
Handlers, equipment cleaners, helpers, and laborers		7.20	13.60	8.82	10.53	_
Service occupations	11.69	7.18	14.38	8.60	10.57	_

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay

where a 40-hour week is the minimum full-time schedule.  $^4$  Union workers are those whose wages are determined through

collective bargaining.

Time workers' wages are based solely on an hourly rate or salary. incentive workers are those whose wages are at least partially based on productivity payments such as piece rates, commissions, and production bonuses.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

of all workers and dividing by the number of workers, weighted by hours.

A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are

classified into one of nine major occupational groups.  $^3$  Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm,

Table C-2. Mean hourly earnings1 by occupational group and industry division, private industry, all workers2, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

		Good	s-produc	ing indus	stries <sup>4</sup>	S	ervice-pr	oducing i	ndustries	s <sup>5</sup>
Occupational group <sup>3</sup>	All private industries	Total	Mining	Con- struc- tion	Manu- factur- ing	Total	Transportation and public utilities	Whole- sale and retail trade	Fin- ance, insur- ance, and real estate	Serv- ices
All conjunctions	\$17.57	\$18.80	\$17.85	_	\$18.68	\$17.04	\$18.87	\$12.74	_	\$18.00
All occupations	17.80	18.69	17.85	_	18.55	17.38	18.13	13.33	_	17.92
White-collar occupations	20.84	24.46	_	-	24.57	19.79	19.85	15.43	-	21.49
White-collar excluding sales	21.67	24.53	_	_	24.64	20.74	18.71	20.17	_	21.46
Professional specialty and technical occupations	24.30	26.88	_	_	27.11	23.31	19.80	25.66	_	23.31
Professional specialty occupations	26.84	29.95	-	_	30.24	25.64	30.04	28.65	_	25.21
Technical occupations	17.22	18.27	-	_	18.37	16.82	16.79	16.17	_	16.84
Executive, administrative, and managerial occupations	29.66	31.42	-	_	32.01	29.03	26.44	28.84	_	28.24
Sales occupations	14.85	23.22	-	_	23.22	13.96	27.45	11.45	_	22.68
Administrative support, including clerical occupations	12.45	13.10	_	_	13.05	12.31	14.03	11.17	_	12.55
Blue-collar occupations	13.37	13.57	16.49	_	12.50	12.93	16.98	11.42	_	10.66
Precision production, craft, and repair occupations	17.43	16.38	-	_	14.64	20.32	21.37	20.53	_	18.18
Machine operators, assemblers, and inspectors	11.22	11.64	-	_	11.64	7.93	_	-	_	7.04
Transportation and material moving occupations	14.46	15.14	-	_	13.65	13.92	14.99	13.18	_	9.98
Handlers, equipment cleaners, helpers, and laborers	10.10	11.60	-	-	10.07	9.07	9.81	8.98	-	8.79
Service occupations	8.70	11.62	-	-	11.32	8.62	-	7.10	ı	9.12

<sup>&</sup>lt;sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

<sup>2</sup> All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

establishment. Interesting, a Worker with a considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is the minimum full-time schedule.

<sup>&</sup>lt;sup>3</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

Goods-producing industries include mining, construction, and manufacturing.
 Service-producing industries include transportation and public utilities; wholesale and retail trade; finance, insurance, and real estate; and services.

Table C-3. Mean hourly earnings1 by occupational group and establishment employment size, private industry, all workers<sup>2</sup>, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

			100	workers or r	nore
Occupational group <sup>3</sup>	All private industry workers	50 - 99 workers	Total	100 - 499 workers	500 workers or more
All occupations	\$17.57 17.80	\$14.73 14.37	\$18.17 18.48	\$16.41 16.80	\$20.09 20.16
White-collar occupations		19.02 19.57	21.13 21.95	19.58 20.97	22.50 22.67
Professional specialty and technical occupations	26.84 17.22 29.66	21.44 23.12 16.37 28.16 17.32 12.65	24.55 27.16 17.29 29.90 13.91 12.42	22.69 25.69 15.70 28.49 13.21 12.78	25.85 28.12 18.68 31.07 17.33 12.15
Blue-collar occupations	13.37 17.43 11.22 14.46	12.39 16.30 11.20 13.24 9.38	13.67 17.70 11.22 15.06 10.36	13.23 17.79 10.92 14.34 9.93	14.42 17.57 11.67 16.61 11.62
Service occupations	8.70	7.24	9.21	8.68	10.12

<sup>1</sup> Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighted by hours.

2 All workers include full-time and part-time workers. Employees

another firm, where a 40-hour week is the minimum full-time

another firm, where a 40-hour week is the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in

Table C-4. Number of workers  $^{\rm 1}$  represented by occupational group, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

		All workers	
Occupational group <sup>2</sup>	All industries	Private industry	State and local govern- ment
All occupations All occupations excluding sales		1,431,692 1,308,084	291,947 290,575
White-collar occupations		901,136 777,528	199,179 197,807
Professional specialty and technical occupations	365,329 94,619 193,470 124,980	346,239 257,862 88,377 168,519 123,608 262,769	113,708 107,467 6,242 24,951 1,372 59,148
Blue-collar occupations  Precision production, craft, and repair occupations  Machine operators, assemblers, and inspectors  Transportation and material moving occupations  Handlers, equipment cleaners, helpers, and laborers	341,334 102,576 109,255 42,588 86,915	315,249 90,759 104,893 37,287 82,311	26,084 11,817 4,362 5,301 4,604
Service occupations	281,991	215,307	66,683

<sup>1</sup> Both full-time and part-time workers were included in the survey. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another establishment, where a 40-hour week is the misimum full-time schedule. minimum full-time schedule.

<sup>2</sup> A classification system including about 480 individual

occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

# **Appendix A: Technical Note**

This section provides basic information on the procedures and concepts used to produce the data contained in this bulletin. It is divided into three parts: Planning for the survey; data collection; and processing and analyzing the data. While this section answers some questions commonly asked by data users, it is not a comprehensive description of all the steps required to produce the data.

# Planning for the survey

The overall design of the survey, which was based on the type of data to be produced, had to be developed before data collection could begin.

#### Survey scope

This survey of the Boston-Worcester-Lawrence, MA-NH-ME-CT, Consolidated Metropolitan Statistical Area (CMSA) covered establishments employing 50 workers or more in goods-producing industries (mining, construction and manufacturing); service-producing industries (transportation, communications, electric, gas, and sanitary services; wholesale trade; retail trade; finance, insurance, and real estate; and services industries); and State and local governments. Agriculture, private households, and the Federal Government were excluded from the scope of the survey. For purposes of this survey an establishment was an economic unit which produces goods or services, a central administrative office, or an auxiliary unit providing support services to a company. For private industries in this survey, the establishment was usually at a single physical location. For State and local governments, an establishment was defined as all locations of a government entity.

The Boston-Worcester-Lawrence, MA-NH-ME-CT, Consolidated Metropolitan Statistical Area (CMSA) includes Essex County, Middlesex County, Norfolk County, Plymouth County, Suffolk County, twelve communities in Bristol County, one in Hampden County, and fifty two in Worcester County, MA; eighteen in Hillsborough County, two in Merrimack County, thirty four in Rockingham County, and ten in Strafford County, NH; five in York County ME; and one in Windham County, CT.

#### Sampling frame

The list of establishments from which the survey sample was selected (sampling frame) was developed from the State unemployment insurance reports for the Boston-Worcester-Lawrence, MA-NH-ME-CT, CMSA. The reference month for the public sector is June 1994. Due to the volatility of industries within the private sector, sampling frames were developed using the most recent month of reference available at the time the sample was selected. The

reference month for the private sector is December 1995. The sampling frame was reviewed prior to the survey and, when necessary, missing establishments were added, out-of-business and out-of-scope establishments were removed, and addresses, employment levels, industry classification, and other information were updated.

## Sample design

The sample for this survey area was selected using a two stage stratified design with probability proportional to employment sampling at each stage. The first stage of sample selection was a probability sample of establishments. The sample of establishments was drawn by first stratifying the sampling frame by industry and ownership. The number of sample establishments allocated to each stratum is approximately proportional to the stratum employment. Each sampled establishment is selected within a stratum with a probability proportional to its employment. Use of this technique means that the larger an establishment's employment, the greater its chance of selection. Weights were applied to each establishment when the data were tabulated so that it represents similar units (by industry and employment size) in the economy which were not selected for collection. See appendix table 1 for a count of establishments in the survey by employment size. The second stage of sample selection, detailed below, was a probability sample of occupations within a sampled establishment.

## **Data collection**

The collection of data from survey respondents required detailed procedures. Collection was the responsibility of the field economists, working out of the Regional Office, who visited each establishment surveyed.

#### Occupational selection and classification

Identification of the occupations for which wage data were to be collected was a multi-step process:

- 1. Probability-proportional-to-size selection of establishment jobs.
- 2. Classification of jobs into occupations based on the Census of Population system.
- 3. Characterization of jobs as full-time v. part-time, union v. nonunion, and time v. incentive.
- 4. Determination of the level of work of each job.

For each occupation, wage data were collected for those workers who met all the criteria identified in the last three steps. Special procedures were developed for jobs for

which a correct classification or level could not be determined.

In step one, the jobs to be sampled were selected at each establishment by the BLS field economist during a personal visit. A complete list of employees was used for sampling, with each selected worker representing a job within the establishment.

As with the selection of establishments, the selection of a job was based on probability proportional to its size in the establishment. The greater the number of people working in a job in the establishment, the greater its chance of selection.

The number of jobs collected in each establishment was based on an establishment's employment size as shown in the following schedule:

Number of employees	Number of selected jobs
50-99	8
100-249	10
250-999	12
1000-2,499	16
2,500+	20

The second step of the process entailed classifying the selected jobs into occupations based on their duties. The National Compensation Survey occupational classification system is based on the 1990 Census of Population. A selected job may fall into any one of about 480 occupational classifications, from accountant to wood lathe operator. In cases where a job's duties overlapped two or more census classification codes, the duties used to set the wage level were used to classify the job. Classification by primary duties was the fallback.

Each occupational classification is an element of a broader classification known as a major occupational group (MOG). Occupations can fall into any of the following MOG's:

- Professional specialty and technical
- Executive, administrative, and managerial
- Sales
- Administrative support including clerical
- Precision production, craft, and repair
- Machine operators, assemblers, and inspectors
- Transportation and material moving
- Handlers, equipment cleaners, helpers, and laborers
- Service occupations

A complete list of all individual occupations, classified

by the MOG to which they belong, is contained in appendix B.

In step three, certain other job characteristics of the chosen worker were identified. First, the worker was identified as holding either a full-time or part-time job, based on the establishment's definition of those terms. Then the worker was classified as having a time versus incentive job, depending on whether any part of pay was directly based on the actual production of the worker, rather than solely on hours worked. Finally, the worker was identified as being in a union job or a nonunion job. See the "Definition of Terms" section on the following page for more detail.

#### Generic leveling through point factor analysis

In the last step before wage data were collected, the work level of each selected job was determined using a "generic leveling" process. Generic leveling ranks and compares all occupations randomly selected in an establishment using the same criteria. This is a major departure from the method used in the past in the Bureau's Occupational Compensation Surveys which studied specifically defined occupations with leveling definitions unique to each occupation.

For this survey, the level of each occupation in an establishment was determined by an analysis of each of 10 leveling factors. Nine of these factors are drawn from the U.S. Government Office of Personnel Management's Factor Evaluation System, which is the underlying structure for evaluation of General Schedule Federal employees. The tenth factor, supervisory duties, attempts to account for the effect of supervisory duties. It is considered experimental. The 10 factors are:

- Knowledge
- Supervision received
- Guidelines
- Complexity
- Scope and effect
- Personal contacts
- Purpose of contacts
- Physical demands
- Work environment
- Supervisory duties

Each factor contains a number of levels and each level has an associated written description and point value. The number and range of points differ among the factors. For each factor, an occupation was assigned a level based on which written description best matched the job. Within each occupation, the points for 9 factors (supervisory duties was excluded) were recorded and totaled. The total determines the overall level of the occupation. Appendix table 3

presents average work levels for published occupational groups and selected occupations. A description of the levels for each factor is shown in appendix C.

Tabulations of levels of work for occupations in the survey follow the Federal Government's white-collar General Schedule. Point ranges for each of the 15 levels are shown in appendix D. It also includes an example of a leveled job and a guide to help data users evaluate jobs in their firm.

Wage data collected in prior surveys using the new generic leveling method were evaluated by BLS researchers using regression techniques. For each of the major occupational groups, wages were compared to the 10 generic level factors (and levels within those factors). The analysis showed that several of the generic level factors, most notably knowledge and supervision received, had strong explanatory power for wages. That is, as the levels within a given factor increased, the wages also increased. Detailed research continues in the area. The results of this research will be published by BLS in the future.

#### **Collection period**

The survey was collected from May 1997 through December 1997. The average payroll reference month was August 1997. For each establishment in the survey, the data reflect the establishment's practices on the day of collection.

## **Earnings**

Earnings were defined as regular payments from the employer to the employee as compensation for straight-time hourly work, or for any salaried work performed. The following components were included as part of earnings:

- Incentive pay, including commissions, production bonuses, and piece rates
- Cost-of-living allowances
- Hazard pay
- Payments of income deferred due to participation in a salary reduction plan
- Deadhead pay, defined as pay given to transportation workers returning in a vehicle without freight or passengers

The following forms of payments were *not* considered part of straight-time earnings:

- Shift differentials, defined as extra payment for working a schedule that varies from the norm, such as night or weekend work
- Premium pay for overtime, holidays, and weekends
- Bonuses not directly tied to production (e.g., Christmas bonuses, profit-sharing bonuses)
- Uniform and tool allowances

- Free room and board
- Payments made by third parties (e.g., tips, bonuses given by manufacturers to department store salespeople, referral incentives in real estate)
- On-call pay

In order to calculate earnings for various time periods (hourly, weekly, and annual), data on work schedules were also collected. For hourly workers, scheduled hours worked per day and per week, exclusive of overtime, were recorded. Annual weeks worked were determined. Because salaried workers, exempt from overtime provisions, often work beyond the assigned work schedule, their typical number of hours actually worked was collected.

#### **Definition of terms**

Full-time worker. Any employee that the employer considers to be full time.

*Incentive worker*. Any employee whose earnings are tied, at least in part, to commissions, piece rates, production bonuses, or other incentives based on production or sales.

*Level.* A ranking of an occupation based on the requirements of the position. (See the description in the technical note and the example for more details on the leveling process.)

*Nonunion worker.* An employee in an occupation not meeting the conditions for union coverage (see below).

*Part-time worker.* Any employee that the employer considers to be part-time.

Straight-time. Time worked at the standard rate of pay for the job.

*Time-based worker*. Any employee whose earnings are tied to an hourly rate or salary, and not to a specific level of production.

*Union worker.* Any employee is in a union occupation when all of the following conditions are met:

- A labor organization is recognized as the bargaining agent for all workers in the occupation.
- Wage and salary rates are determined through collective bargaining or negotiations.
- Settlement terms, which must include earnings provisions and may include benefit provisions, are embodied in a signed mutually binding collective bargaining agreement.

# Processing and analyzing the data

Data were processed and analyzed at the Bureau's National Office following collection.

## Weighting and nonresponse

Sample weights were calculated for each establishment/occupation in the survey. These weights reflected the relative size of the occupation within the establishment and of the establishment within the sample universe. Weights were used to aggregate the individual establishment/occupations into the various data series. Of the establishments surveyed, 23.3 percent (representing 374,829 employees) refused to supply information. If data were not provided by a sample member, the weights of responding sample members in the same or similar "cells" were adjusted to account for the missing data. This technique assumes that the mean value of the nonrespondents equals the mean value of the respondents at some detailed "cell" level. Responding and nonresponding establishments were classified into these cells according to industry and employment size. Responding and nonresponding occupations within responding establishments were classified into cells which were additionally defined by major occupation group and job level.

Establishments which were determined to be out of business or outside the scope of the survey (3.9 percent of the total sample) had their weights changed to zero. If only partial data were given by a sample establishment or occupation, or data were missing, the response was treated as a refusal.

#### **Estimation**

The wage series in the tables are computed by combining the wages for individual establishment/occupations. Before being combined, individual wage rates are weighted by: number of workers; the sample weight adjusted for non-responding establishments and other factors; and the occupation work schedule, varying depending on whether hourly, weekly, or annual rates are being calculated.

Not all series that were calculated met the criteria for publication. Before any series was published, it was reviewed to make sure that the number of observations underlying it was sufficient. This review prevented publishing a series that could have revealed information about a specific establishment.

The number of workers estimates represent the total in all establishments within the scope of the study and not the number actually surveyed. Because occupational structures among establishments differ, estimates of the number of workers obtained from the sample of establishments serve only to indicate the relative importance of the occupational groups studied.

## **Data reliability**

The data in this bulletin are estimates from a scientifically selected probability sample. There are two types of errors possible in an estimate based on a sample survey, sampling and nonsampling.

Sampling errors occur because observations come only from a sample and not from an entire population. The sample used for this survey is one of a number of possible samples of the same size that could have been selected using the sample design. Estimates derived from the different samples would differ from each other.

A measure of the variation among these differing estimates is called the standard error or sampling error. It indicates the precision with which an estimate from a particular sample approximates the average result of all possible samples. The relative standard error (RSE) is the standard error divided by the estimate. Appendix table 2 contains RSE data for selected series in this bulletin. RSE data for all series in this bulletin are available on the Internet web site and by request to the BLS National Office.

The standard error can be used to calculate a "confidence interval" around a sample estimate. As an example, suppose table A-1 shows that mean hourly earnings for all workers was \$12.79 per hour, and appendix table 2 shows a relative standard error of 3.6 percent for this estimate. At the 90-percent level, the confidence interval for this estimate is \$13.55 to \$12.03 (\$12.79 plus and minus 1.645 times 3.6 percent times \$12.79). If all possible samples were selected to estimate the population value, the interval from each sample would include the true population value approximately 90 percent of the time.

Nonsampling errors also affect survey results. They can stem from many sources, such as inability to obtain information for some establishments, difficulties with survey definitions, inability of the respondents to provide correct information, or mistakes in recording or coding the data obtained. A Technical Reinterview Program done in all survey areas will be used in the development of a formal quality assessment process to help compute nonsampling error. Although they were not specifically measured, the nonsampling errors were expected to be minimal due to the extensive training of the field economists who gathered the survey data by personal visit, computer edits of the data, and detailed data review.

Appendix table 1. Number of establishments studied by industry division and establishment employment size, and number of establishments represented, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

	N. I. C		Number o	of establishmen	ts studied	
Industry	Number of establish-		50.00	10	0 workers or m	ore
	ments rep- resented	Total studied	50 - 99 workers	Total	100 - 499 workers	500 workers or more
All industries	8,592	481	112	369	212	157
Private industry	7,959	423	105	318	184	134
Goods-producing industries	2,075	116	28	88	42	46
Mining	5	3	2	1	1	_
Construction	241	10	4	6	5	1
Manufacturing	1,830	103	22	81	36	45
Service-producing industries	5,883	307	77	230	142	88
Tranportation and public utilities	460	24	4	20	12	8
Wholesale and retail trade	2,451	85	32	53	45	8
Finance, insurance and real estate	434	28	5	23	9	14
Services	2,538	170	36	134	76	58
State and local government	633	58	7	51	28	23

NOTE: Dashes indicate that no data were reported. Overall industry and industry groups may include data for categories not shown separately.

Appendix table 2. Relative standard errors of mean hourly earnings<sup>1</sup> for selected occupations, all industries, private industry, and State and local government, all workers<sup>2</sup>, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

Occupation <sup>3</sup>	All indus- tries	Private industry	State and local government
All occupations	1.7	2.0	2.1
All occupations excluding sales	1.7	2.1	2.1
White-collar occupations	2.0 2.0	2.4 2.3	2.9 2.9
Professional specialty and technical occupations	2.0	2.3	3.6
Professional specialty occupations	2.3	2.8	3.8
Engineers, architects, and surveyors	2.4	2.7	_
Aerospace engineers Civil engineers	4.8 8.8	4.8 16.3	_
Electrical and electronic engineers	3.1	3.1	_
Industrial engineers	6.9	6.9	_
Mechanical engineers	9.0	9.0	_
Engineers, N.E.C.	3.6	4.1	_
Mathematical and computer scientists	3.0	2.9	_
Computer systems analysts and scientists	3.0	2.9	_
Operations and systems researchers and analysts	4.2	3.0	
Natural scientists	9.8	9.9	_
Physicists and astronomers	5.6	5.6	_
Chemists, except biochemists	22.5	22.5	_
Medical scientists	15.6	16.2	_
Health related occupations	4.8	5.3	8.1
Physicians	18.2	16.9	
Registered nurses Pharmacists	2.4 3.3	2.6 3.3	5.4
Respiratory therapists	3.6	3.5 3.5	_
Occupational therapists	10.7	-	_
Physical therapists	6.5	6.5	_
Teachers, college and university	4.4	5.4	4.5
Medical science teachers	13.9	13.9	_
Art, drama and music teachers	12.0	18.5	_
English teachers  Foreign language teachers	6.9 11.2	13.2 14.8	_
Teachers, post secondary N.E.C.	8.8	-	_
Teachers, except college and university	5.0	6.7	5.2
Prekindergarten and kindergarten	20.2	7.1	_
Elementary school teachers	5.4	-	5.5
Secondary school teachers	5.7	4.1	6.1
Teachers, special education Teachers, N.E.C.	10.9 13.6	- 10.9	7.1
Vocational and educational counselors	8.8	10.9	10.8
Librarians, archivists, and curators	7.0	6.8	10.5
Librarians	7.5	8.1	10.5
Social scientists and urban planners	-		_
Economists	14.1	14.1	- 7.0
Social, recreation, and religious workers Social workers	5.4 5.9	6.2 7.0	7.0 7.2
Recreation workers	7.9	8.3	-
Lawyers and judges	8.0	8.7	_
Lawyers	7.0	8.7	_
Writers, authors, entertainers, athletes, and			
professionals, N.E.C.	5.9	6.0	_
Technical writers	12.7	12.7 11.3	_
Designers Editors and reporters	11.2 18.1	11.3	
Public relations specialists	7.7	8.0	_
Athletes	18.1	18.1	_
Professional occupations, N.E.C.	12.0	12.0	_
Technical occupations	2.9	3.0	8.0
Clinical laboratory technologists and technicians	5.3	5.4	_
Radiological technicians	3.4	3.4	7.1
Licensed practical nurses  Health technologists and technicians, N.E.C	2.7 6.5	2.8 5.7	7.4
	0.0		

Appendix table 2. Relative standard errors of mean hourly earnings¹ for selected occupations, all industries, private industry, and State and local government, all workers², Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

Occupation <sup>3</sup>	All indus- tries	Private industry	State and local govern-ment
White-collar occupations (-Continued)			
Professional specialty and technical occupations			
(-Continued)			
Technical occupations (-Continued)  Electrical and electronic technicians	2.2	2.5	
Engineering technicians, N.E.C.	3.3 7.1	3.5 7.1	_
Drafters	4.7	4.7	_
Chemical technicians	8.9	8.9	_
Computer programmers	6.1	7.0	_
Legal assistants	15.1	-	_
Technical and related occupations, N.E.C  Executive, administrative, and managerial occupations	7.6 3.8	8.1 4.2	5.8
Executives, administrative, and managerial occupations  Executives, administrators, and managers	5.0	4.2 5.4	5.8
Administrators and officials, public administration	6.4	-	6.4
Financial managers	10.4	10.6	_
Personnel and labor relations managers	19.0	19.0	_
Purchasing managers	12.9	12.9	-
Managers, marketing, advertising and public	7.4	7.4	
relations Administrators, education and related fields	7.1 7.6	7.1 12.5	8.8
Managers, medicine and health	10.4	10.9	- 0.0
Managers, food servicing and lodging	10.1	10.0	
establishments	17.4	17.4	_
Managers, service organizations, N.E.C	12.2	12.2	_
Managers and administrators, N.E.C.	9.1	9.4	
Management related occupations	2.8	3.0	3.7
Accountants and auditors	3.6 14.9	4.0 14.9	3.3
Other financial officers	6.2	6.1	_
Management analysts	14.1	14.7	_
Personnel, training, and labor relations			
specialists	6.3	6.5	-
Buyers, wholesale and retail trade, except farm	26.2	26.2	
products  Purchasing agents and buyers, N.E.C	26.3 8.3	26.3 8.3	_
Construction inspectors	6.0	-	6.0
Inspectors and compliance officers, except	0.0		0.0
construction	4.4	4.8	_
Management related occupations, N.E.C	4.8	5.8	4.1
Sales occupations	8.5	8.6	13.1
Supervisors, sales occupations	18.2 22.4	18.4 22.4	_
Sales occupations, other business services Sales representatives, mining, manufacturing,	22.4	22.4	_
and wholesale	9.7	9.7	_
Sales workers, apparel	3.1	3.1	_
Sales workers, other commodities	8.6	8.6	_
Cashiers	7.1	6.8	14.9
Sales support occupations, N.E.C.	15.1	15.1	2.4
Administrative support occupations, including clerical  Supervisors, general office	2.1 6.9	2.5 7.7	2.4
Supervisors, financial records processing	4.6	4.6	_
Computer operators	5.8	5.9	_
Secretaries	2.4	2.7	3.8
Typists	4.7	-	_
Interviewers	3.8	4.9	_
Hotel clerks	4.6	4.6	_
Transportation ticket and reservation agents Receptionists	2.6 4.6	2.6 5.0	9.9
Information clerks, N.E.C.	10.0	10.7	_
Order clerks	8.5	8.5	_
Personnel clerks except payroll and timekeeping	9.1	9.1	_
Library clerks	5.9		8.0
Records clerks, N.E.C.	7.2	7.4	-

Appendix table 2. Relative standard errors of mean hourly earnings¹ for selected occupations, all industries, private industry, and State and local government, all workers², Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

Occupation <sup>3</sup>	All indus- tries	Private industry	State an local government
Mileta college accountations ( Continued)			
White-collar occupations (-Continued)  Administrative support occupations, including clerical			
(-Continued)			
Bookkeepers, accounting and auditing clerks	2.5	2.5	9.6
Payroll and timekeeping clerks	5.7	4.7	_
Billing clerks	6.5	6.5	_
Duplicating machine operators	8.4	9.2	_
Telephone operators	6.4	6.5	_
Mail clerks except postal service	3.6	3.4	_
Dispatchers	_	_	8.2
Production coordinators	4.9	4.9	-
Traffic, shipping and receiving clerks	4.9	4.9	_
Stock and inventory clerks	6.0	5.3	_
Material recording, scheduling, and distribution	7.0	0.4	
clerks, N.E.CInsurance adjusters, examiners, and	7.3	9.4	_
investigators	5.1	5.1	_
Investigators and adjusters except insurance	4.3	4.3	_
Bill and account collectors	4.3	4.3	_
General office clerks	2.6	3.8	2.6
Data entry keyers	4.3	6.8	
Teachers' aides	6.0	_	6.0
Administrative support occupations, N.E.C	9.1	9.4	_
Blue-collar occupations	2.2	2.4	2.8
Precision production, craft, and repair occupations	2.7	3.0	4.3
Automobile mechanics	11.0	13.9	_
Bus, truck, and stationary engine mechanics	8.7	11.2	_
Industrial machinery repairers	7.2	7.2	_
Electronic repairers, communications and			
industrial equipment	20.1	-	_
Mechanics and repairers, N.E.C.	5.0	3.7	_
Carpenters Electricians	6.2 6.7	7.6	_
Electrical power installers and repairers	2.2	7.0	
Plumbers, pipefitters and steamfitters	9.5	_	_
Construction trades, N.E.C.	9.1	10.6	7.8
Supervisors, production occupations	7.1	7.1	_
Machinists	3.3	3.3	_
Electrical and electronic equipment assemblers	5.8	5.8	_
Butchers and meat cutters	11.9	11.9	_
Machine operators, assemblers, and inspectors	3.2	3.2	6.8
Fabricating machine operators, N.E.C	7.9	7.9	_
Molding and casting machine operators	7.6	7.6	-
Printing press operators	8.5	8.5	_
Photoengravers and lithographers	16.5	16.5	_
Textile sewing machine operators	5.9	5.9	_
Packaging and filling machine operators	13.2 5.1	13.2	_
Welders and cutters	5. i 4.1	4.4	-
Assemblers	8.6	8.6	
Production inspectors, checkers and examiners	6.4	6.4	_
Production testers	4.6	4.6	_
Transportation and material moving occupations	4.1	4.7	4.6
Truck drivers	5.6	5.8	-
Bus drivers	5.8	7.4	_
Excavating and loading machine operators	3.6	3.6	_
Industrial truck and tractor equipment operators	9.6	9.6	-
Handlers, equipment cleaners, helpers, and laborers	4.8	5.2	6.3
Groundskeepers and gardeners except farm	7.2	12.7	1.9
Construction laborers	17.0	20.8	6.4
Production helpers	12.1	12.1	_
Stock handlers and baggers  Machine feeders and offbearers	3.6	3.6	_
	10.2	10.2	I –

Appendix table 2. Relative standard errors of mean hourly earnings1 for selected occupations, all industries, private industry, and State and local government, all workers<sup>2</sup>, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

Occupation <sup>3</sup>	All indus- tries	Private industry	State and local govern-ment
Blue-collar occupations (-Continued)			
Handlers, equipment cleaners, helpers, and laborers (-Continued)			
Freight, stock, and material handlers, N.E.C	5.8	5.8	_
Hand packers and packagers	6.7	6.7	_
Laborers except construction, N.E.C.	8.7	8.0	14.0
Service occupations	2.5	2.4	2.6
Protective service occupations	5.9	5.9	2.6
Supervisors, firefighters and fire prevention	5.5	3.9	2.0
occupations	4.5	_	4.5
Supervisors, police and detectives	10.7	_	10.7
Firefighting occupations	3.9	_	3.9
Police and detectives, public service	2.8	_	2.8
Guards and police except public service	5.8	5.7	_
Protective service occupations, N.E.C	1.4	-	_
Food service occupations	5.2	5.5	6.4
Supervisors, food preparation and service			
occupations	6.8	6.9	-
Waiters and waitresses	23.5	23.5	_
Cooks	3.8	4.1	_
Food counter, fountain, and related occupations	8.8	9.9	_
Kitchen workers, food preparation	7.3	7.3	-
Waiters'/Waitresses' assistants	7.6	7.6	_
Food preparation occupations, N.E.C	3.8	3.8	4.5
Health service occupations	1.3	1.4	1.3
Health aides, except nursing	4.5	4.7	-
Nursing aides, orderlies and attendants	1.3	1.2	1.3
Cleaning and building service occupations	3.0	3.7	4.0
Supervisors, cleaning and building service			
workers	15.6	_	_
Maids and housemen	6.6	6.6	-
Janitors and cleaners	3.2	4.2	3.6
Personal service occupations	11.9	13.5	14.2
Welfare service aides	5.3	5.3	-
Child care workers, N.E.C.	8.5	_	_
Service occupations, N.E.C.	5.0	5.7	_

<sup>1</sup> The relative standard error is the standard error expressed as a percent of the estimate. Hourly earnings for these occupations are presented in Tables A-1 and A-2. Reliable relative standard errors could

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."

A-1 and A-2. Reliable relative standard errors could not be determined for all occupations.

<sup>2</sup> All workers include full-time and part-time workers. Employees are classified as working either a full-time or a part-time schedule based on the definition used by each establishment. Therefore, a worker with a 35-hour-per-week schedule might be considered a full-time employee in one establishment, but classified as part-time in another firm, where a 40-hour week is

the minimum full-time schedule.

3 A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups.

Appendix table 3. Average work levels for selected occupations, all workers, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997

Occupation <sup>1</sup>	All workers	Full-time workers	Part-time workers
All occupations	6 6	7 7	4 4
White-collar occupations	7 8	8 8	5 6
Professional specialty and technical occupations	9	9	8
Professional specialty occupations  Engineers, architects, and surveyors	9 11	10 11	9
Aerospace engineers	12	12	_
Civil engineers	10	10	_
Electrical and electronic engineers	11	11	_
Industrial engineers	10	10	-
Mechanical engineers	11	11	_
Engineers, N.E.C	11 11	11 11	_
Computer systems analysts and scientists	I	11	_
Operations and systems researchers and analysts	9	9	_
Natural scientists	12	12	-
Physicists and astronomers	12	12	-
Chemists, except biochemists	11	11	_
Medical scientists  Health related occupations	12 9	12 9	- 8
Physicians	12	12	_
Registered nurses	8	8	8
Pharmacists	9	_	_
Respiratory therapists	7	8	-
Occupational therapists	8	-	-
Physical therapists  Teachers, college and university	10 11	_ 12	10 10
Medical science teachers	12	12	-
Art, drama and music teachers	11	11	_
English teachers	12	12	_
Foreign language teachers	12	12	_
Teachers, post secondary N.E.C.	10	11	_
Teachers, except college and university  Prekindergarten and kindergarten	8 7	8 7	7
Elementary school teachers	8	8	_
Secondary school teachers	8	8	-
Teachers, special education		8	-
Teachers, N.E.C.	8	8	8
Vocational and educational counselors	9	9	_
Librarians, archivists, and curators Librarians	9	9	_
Social scientists and urban planners	_	9	_
Economists	9	9	-
Social, recreation, and religious workers	8	8	9
Social workers Recreation workers	8 7	8	9
Lawyers and judges	11	11	_
Lawyers	11	11	_
Writers, authors, entertainers, athletes, and professionals,			7
N.E.C Technical writers	9	9	7
Designers	10	10	_
Editors and reporters		9	_
Public relations specialists	9	9	_
Athletes	_	_	_
Professional occupations, N.E.C Technical occupations	9 7	11	- 6
Clinical laboratory technologists and technicians	ı	6	6
Radiological technicians		7	7
Licensed practical nurses	5	5	6
Health technologists and technicians, N.E.C.		6	5
Electrical and electronic technicians		7	_
Engineering technicians, N.E.C	7 6	7	_
Chemical technicians		7	_
Computer programmers		8	_

Appendix table 3. Average work levels for selected occupations, all workers, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

Occupation <sup>1</sup>	All workers	Full-time workers	Part-tim workers
White-collar occupations (-Continued)			
Professional specialty and technical occupations (-Continued) Technical occupations (-Continued)			
Legal assistants		7	-
Technical and related occupations, N.E.C.		7	
Executive, administrative, and managerial occupations		10	9
Executives, administrators, and managers		11 10	10
Financial managers		11	_
Personnel and labor relations managers	1	11	_
Purchasing managers		11	_
Managers, marketing, advertising and public relations	12	12	_
Administrators, education and related fields		11	_
Managers, medicine and health		11	_
Managers, food servicing and lodging establishments  Managers, service organizations, N.E.C		8 10	_
Managers and administrators, N.E.C.		12	_
Management related occupations		8	9
Accountants and auditors		8	_
Underwriters	8	8	_
Other financial officers	1	10	_
Management analysts		10	_
Personnel, training, and labor relations specialists Buyers, wholesale and retail trade, except farm		9	_
products		10	_
Purchasing agents and buyers, N.E.C		8	_
Inspectors and compliance officers, except construction	9	9	_
Management related occupations, N.E.C.		9	_
Sales occupations	1	6	2
Supervisors, sales occupations		7	_
Sales occupations, other business services Sales representatives, mining, manufacturing, and		7	_
wholesale		9	_
Sales workers, apparel		_ 5	3
Sales workers, other commodities  Cashiers		3	2
Sales support occupations, N.E.C.		6	
Administrative support occupations, including clerical		5	3
Supervisors, general office		8	_
Supervisors, financial records processing		7	_
Computer operators	1	6	<u> </u>
Secretaries	1	5	4
TypistsInterviewers		4	3
Hotel clerks	1	-	_
Transportation ticket and reservation agents	1	-	5
Receptionists		4	2
Information clerks, N.E.C.		4	_
Order clerks		5	3
Personnel clerks except payroll and timekeeping	5	5	
Library clerks		4	4
Bookkeepers, accounting and auditing clerks		5	3
Payroll and timekeeping clerks		4	-
Billing clerks	4	4	_
Duplicating machine operators		-	_
Telephone operators		2	2
Mail clerks except postal service	3	2	_
Production coordinators		6	_
Traffic, shipping and receiving clerks		4 5	_
Material recording, scheduling, and distribution clerks,  N.E.C.		4	_
Insurance adjusters, examiners, and investigators		6	-
		5	1
Investigators and adjusters except insurance	1 5		_

Appendix table 3. Average work levels for selected occupations, all workers, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

White-collar occupations (-Continued) Administrative support occupations, including clerical (-Continued) General office clerks			
Administrative support occupations, including clerical (-Continued) General office clerks			
(-Continued) General office clerks Data entry keyers			
General office clerks  Data entry keyers			
Data entry keyers	4	4	3
	3	3	2
Teachers' aides	3	3	3
Administrative support occupations, N.E.C	5	5	4
Blue-collar occupations	4	5	2
Precision production, craft, and repair occupations	6	6	2
Automobile mechanics	7	7	_
Bus, truck, and stationary engine mechanics	6	6	_
Industrial machinery repairers	6	6	_
Electronic repairers, communications and industrial			
equipment	5	_	_
Mechanics and repairers, N.E.C.	6	6	_
Carpenters	7	7	_
Electricians	8	8	-
Electrical power installers and repairers	6	6	-
Plumbers, pipefitters and steamfitters	6	6	-
Construction trades, N.E.C.	5	5	-
Supervisors, production occupations	7	7	-
Machinists	7	7	-
Electrical and electronic equipment assemblers	4	4	_
Butchers and meat cutters	4	4	_
Machine operators, assemblers, and inspectors	4 5	4 5	_
Fabricating machine operators, N.E.C	3	3	_
Printing press operators	ı	6	
Photoengravers and lithographers	6	6	_
Textile sewing machine operators	3	3	_
Packaging and filling machine operators		3	_
Miscellaneous machine operators, N.E.C.	4	4	_
Welders and cutters	7	7	_
Assemblers	2	3	_
Production inspectors, checkers and examiners	4	4	_
Production testers	5	5	_
Transportation and material moving occupations	4	4	3
Truck drivers	4	4	_
Bus drivers	4	4	_
Excavating and loading machine operators	5	5	_
Industrial truck and tractor equipment operators	3	3	_
Handlers, equipment cleaners, helpers, and laborers	2 3	3	2
Groundskeepers and gardeners except farm  Construction laborers	2	2	_
Production helpers	2	2	
Stock handlers and baggers	2	3	2
Machine feeders and offbearers	I	2	-
Freight, stock, and material handlers, N.E.C.	3	3	2
Hand packers and packagers	2	2	_
Laborers except construction, N.E.C.	2	3	2
Service occupations	3	4	2
Protective service occupations	5	5	3
Supervisors, firefighters and fire prevention occupations	8	8	_
Supervisors, police and detectives	9	9	_
Firefighting occupations	6	6	_
Police and detectives, public service		6	_
Guards and police except public service	3	3	3
Protective service occupations, N.E.C.	3	_	3
Food service occupations		3	2
Supervisors, food preparation and service occupations	6	6	-
Waiters and waitresses	3	3	3
Cooks	4	4	3
Food counter, fountain, and related occupations	2	-	2
Kitchen workers, food preparation	3	3	2
Waiters'/Waitresses' assistants	2 2	_ 2	2 2

Appendix table 3. Average work levels for selected occupations, all workers, full-time and part-time workers, Boston-Worcester-Lawrence, MA-NH-ME-CT, August 1997 — Continued

Occupation <sup>1</sup>	All workers		Part-time workers
Service occupations (-Continued) Health service occupations Health aides, except nursing Nursing aides, orderlies and attendants Cleaning and building service occupations Supervisors, cleaning and building service workers Maids and housemen Janitors and cleaners Personal service occupations Welfare service aides Child care workers, N.E.C. Service occupations, N.E.C.	4 3 2 5 2 2 2 3 3 2	3 4 3 2 6 2 2 5 - 4 4	3 3 3 2 - - 2 3 3 - 3

<sup>&</sup>lt;sup>1</sup> A classification system including about 480 individual occupations is used to cover all workers in the civilian economy. Individual occupations are classified into one of nine major occupational groups. The occupations titled authors, musicians, actors, painters, photographers, dancers, artists, athletes, and legislators cannot be assigned a work level.

NOTE: Dashes indicate that no data were reported or that data did not meet publication criteria. Overall occupational groups and occupational levels may include data for categories not shown separately. N.E.C. means "not elsewhere classified."