



Table E-1. Average pay in service-producing industries, professional and administrative occupations, United States, July 1993

Occupation and level	Transportation and public utilities				Finance, insurance, and real estate				Services				
	All service-producing	Wholesale trade		Retail trade	Depository institutions		Insurance carriers	All	Business services	Educational services	Health services	Engineering and management services	
		All	Communications		All	Insurance carriers							
<b>Professional Occupations</b>													
<b>Accountants</b>													
Level I.....	\$486	\$516	-	\$488	\$490	\$491	\$483	\$523	\$465	\$462	\$464	\$473	\$487
Level II.....	578	630	\$610	582	558	579	559	586	562	565	556	575	582
Level III.....	734	777	764	734	718	732	709	726	721	734	715	709	752
Level IV.....	951	995	981	956	942	919	917	897	954	912	957	908	977
Level V.....	1,214	1,256	-	1,229	1,248	1,198	1,151	1,171	1,192	1,200	1,188	-	1,175
Level VI.....	1,539	1,595	-	-	-	1,463	-	-	-	-	-	-	-
<b>Accountants, Public</b>													
Level I.....	544	-	-	-	-	-	-	-	544	-	-	-	544
Level II.....	598	-	-	-	-	-	-	-	598	-	-	-	598
Level III.....	695	-	-	-	-	-	-	-	695	-	-	-	695
Level IV.....	938	-	-	-	-	-	-	-	938	-	-	-	938
<b>Attorneys</b>													
Level I.....	777	-	-	-	-	773	-	773	-	-	-	-	-
Level II.....	979	1,059	-	-	-	991	920	992	927	-	-	-	-
Level III.....	1,287	1,331	-	-	-	1,274	1,305	1,230	1,291	1,269	1,346	-	1,329
Level IV.....	1,644	1,700	-	-	-	1,618	1,599	1,541	1,701	1,822	-	-	1,625
Level V.....	2,110	2,030	-	-	-	2,098	2,144	1,965	2,242	-	-	-	-
Level VI.....	2,598	-	-	-	-	-	-	-	-	-	-	-	-
<b>Engineers</b>													
Level I.....	630	702	-	-	-	-	-	-	619	-	-	-	618
Level II.....	730	775	-	-	-	-	-	-	716	-	-	-	716
Level III.....	878	930	911	812	-	-	-	-	863	886	-	-	860
Level IV.....	1,080	1,097	1,070	1,030	-	-	-	-	1,075	-	-	-	1,070
Level V.....	1,292	1,282	1,305	1,241	-	-	-	-	1,295	-	-	-	1,284
Level VI.....	1,488	1,532	-	-	-	-	-	-	1,484	-	-	-	1,474
Level VII.....	1,745	-	-	-	-	-	-	-	1,739	-	-	-	1,705
Level VIII.....	1,989	-	-	-	-	-	-	-	1,994	-	-	-	-
<b>Administrative Occupations</b>													
<b>Budget Analysts</b>													
Level I.....	489	-	-	-	-	-	-	-	-	-	-	-	-
Level II.....	588	-	-	-	-	570	-	-	589	-	576	-	594
Level III.....	759	795	-	-	-	765	-	-	744	-	738	-	-
Level IV.....	917	969	-	-	-	-	-	-	903	-	829	-	-
<b>Buyers/Contracting Specialists</b>													
Level I.....	\$484	-	-	-	-	\$509	\$475	-	\$475	-	\$475	\$482	\$468
Level II.....	615	\$659	-	\$632	-	625	576	\$646	603	\$631	593	593	624
Level III.....	853	884	-	-	-	838	-	-	842	832	783	-	872
Level IV.....	1,013	1,044	-	-	-	-	-	-	997	-	-	-	995
Level V.....	1,242	-	-	-	-	-	-	-	-	-	-	-	-
<b>Computer Programmers</b>													
Level I.....	515	573	-	507	-	499	491	509	515	512	473	474	561
Level II.....	599	633	-	608	\$604	588	586	597	592	590	597	565	618
Level III.....	714	766	-	713	688	695	696	683	708	713	740	642	727
Level IV.....	855	936	-	812	-	846	-	-	860	855	890	-	872
Level V.....	980	-	-	-	-	-	-	-	1,016	-	-	-	-
<b>Computer Systems Analysts</b>													



Table E-2. Average pay in service-producing industries, technical and protective service occupations, United States, July 1993

Occupation and level	All service-producing	Transportation and public utilities				Finance, insurance, and real estate			Services				
		All	Communications	Wholesale trade	Retail trade	All	Depository institutions	Insurance carriers	All	Business services	Educational services	Health services	Engineering and management services
Technical Occupations													
Computer Operators													
Level I.....	\$326	-	-	-	-	\$323	\$315	-	\$332	\$345	-	-	-
Level II.....	417	\$493	\$513	\$416	\$398	406	392	\$422	408	422	\$401	\$383	\$387
Level III.....	532	587	590	531	484	517	517	511	521	524	500	513	549
Level IV.....	632	672	-	647	-	624	600	652	614	609	-	-	646
Level V.....	776	-	-	-	-	-	-	-	-	-	-	-	-
Drafters													
Level I.....	417	486	-	-	-	-	-	-	374	-	-	-	377
Level II.....	490	537	552	-	-	-	-	-	470	-	-	-	471
Level III.....	612	645	-	-	-	-	-	-	608	-	-	-	610
Level IV.....	765	767	-	-	-	-	-	-	765	-	-	-	766
Engineering Technicians													
Level I.....	380	-	-	-	-	-	-	-	373	-	-	-	380
Level II.....	463	-	-	-	-	-	-	-	450	-	-	-	451
Level III.....	588	710	-	-	-	-	-	-	558	-	-	-	561
Level IV.....	740	856	-	-	-	-	-	-	691	-	-	-	696
Level V.....	867	-	-	-	-	-	-	-	845	-	-	-	845
Level VI.....	1,019	-	-	-	-	-	-	-	983	-	-	-	982
Engineering Technicians, Civil or Survey Technicians/Construction Inspectors													
Level I.....	315	-	-	-	-	-	-	-	315	-	-	-	318
Level II.....	414	-	-	-	-	-	-	-	410	-	-	-	412
Level III.....	560	-	-	-	-	-	-	-	558	-	-	-	558
Level IV.....	694	-	-	-	-	-	-	-	693	-	-	-	697
Level V.....	908	-	-	-	-	-	-	-	911	-	-	-	911
Protective Service Occupations													
Police Officers													
Level I.....	515	-	-	-	-	-	-	-	511	-	-	504	-

Table E-3. Average pay in service-producing industries, clerical occupations, United States, July 1993

Occupation and level	Transportation and public utilities					Finance, insurance, and real estate			Services				
	All service-producing	Wholesale trade		Retail trade	All	All	Depository institutions	Insurance carriers	All	Business services	Educational services	Health services	Engineering and management services
		All	Communications										
<b>Clerks, Accounting</b>													
Level I.....	\$291	\$325	-	\$303	\$270	\$278	-	-	\$286	-	-	-	\$309
Level II.....	347	389	\$431	349	326	342	\$319	\$365	347	\$345	\$343	\$352	365
Level III.....	422	469	476	432	403	406	381	423	417	412	406	420	431
Level IV.....	516	569	556	534	481	501	461	510	498	487	471	475	521
<b>Clerks, General</b>													
Level I.....	254	288	-	-	-	258	257	269	250	-	287	-	236
Level II.....	301	349	432	295	289	293	282	307	300	280	314	306	309
Level III.....	378	461	473	377	348	348	332	364	366	369	358	346	377
Level IV.....	470	531	522	489	448	426	404	442	445	491	452	-	439
<b>Clerks, Order</b>													
Level I.....	323	-	-	334	-	-	-	-	-	-	-	-	-
Level II.....	443	-	-	444	-	-	-	-	-	-	-	-	-
<b>Key Entry Operators</b>													
Level I.....	305	370	380	323	284	303	304	299	298	285	303	327	300
Level II.....	390	443	-	391	358	382	351	403	379	367	383	357	387
<b>Personnel Assistants (Employment)</b>													
Level I.....	314	-	-	-	-	-	-	-	307	-	302	-	-
Level II.....	388	450	-	-	376	385	395	372	379	383	385	-	401
Level III.....	467	491	-	-	-	467	450	485	462	470	453	-	508
Level IV.....	547	-	-	-	-	545	-	-	534	-	-	-	-
<b>Secretaries</b>													
Level I.....	366	404	-	374	365	375	344	410	354	352	354	334	416
Level II.....	439	474	490	448	432	429	399	452	440	431	452	406	461
Level III.....	512	542	556	525	476	513	482	517	504	516	503	473	525
Level IV.....	611	640	641	629	560	613	581	601	604	608	590	576	634
Level V.....	737	763	750	760	700	739	680	750	721	713	734	-	734
Switchboard Operator-Receptionists	323	338	338	333	278	334	294	346	328	333	306	326	364
<b>Word Processors</b>													
Level I.....	358	399	-	-	-	357	338	366	349	367	-	336	367
Level II.....	434	487	-	-	-	430	412	420	431	446	405	-	441
Level III.....	561	-	-	-	-	529	-	-	572	-	-	-	532

Table E-4. Average pay in service-producing industries, maintenance and toolroom occupations, United States, July 1993

Occupation and level	All service-producing	Transportation and public utilities				Finance, insurance, and real estate				Services			
		All	Communications	Wholesale trade	Retail trade	All	Depository institutions	Insurance carriers	All	Business services	Educational services	Health services	Engineering and management services
General Maintenance Workers.....	\$9.39	\$11.66	\$10.95	\$10.37	\$9.48	\$9.18	\$9.70	\$10.48	\$9.30	\$9.35	\$10.87	\$9.34	\$10.93
Maintenance Electricians.....	18.04	19.90	-	16.19	-	18.46	-	-	15.38	-	15.92	14.90	16.18
Maintenance Electronics Technicians													
Level I.....	10.69	10.82	10.17	-	-	-	-	-	10.50	10.45	-	10.72	-
Level II.....	17.03	17.71	17.73	-	-	-	-	-	14.34	14.22	-	15.08	-
Level III.....	18.93	19.86	19.57	-	-	-	-	-	17.40	-	-	17.46	-
Maintenance Machinists.....	19.45	20.18	-	-	-	-	-	-	15.05	-	-	-	-
Maintenance Mechanics, Machinery..	18.13	19.76	-	14.45	-	-	-	-	-	-	-	-	-
Maintenance Mechanics, Motor Vehicle.....	15.47	15.82	17.60	14.14	14.64	-	-	-	13.69	13.62	13.22	-	14.73
Maintenance Pipefitters.....	17.80	19.13	-	-	-	-	-	-	15.92	-	-	-	-

Table E-5. Average pay in service-producing industries, material movement and custodial occupations, United States, July 1993

Occupation and level	All service-producing	Transportation and public utilities				Finance, insurance, and real estate			Services				
		All	Communications	Wholesale trade	Retail trade	All	Depository institutions	Insurance carriers	All	Business services	Educational services	Health services	Engineering and management services
Forklift Operators.....	\$11.15	\$13.31	-	\$10.81	\$10.92	-	-	-	\$7.90	-	-	-	-
Guards													
Level I.....	6.20	10.44	-	8.15	7.58	\$8.19	\$9.01	-	6.05	\$5.76	\$9.16	\$8.38	\$8.47
Level II.....	10.62	-	-	-	-	10.65	-	-	10.36	10.18	9.84	10.96	-
Janitors.....	6.65	10.32	\$10.86	8.85	6.97	9.10	7.44	\$8.31	6.44	6.01	8.35	6.92	9.12
Material Handling Laborers.....	9.76	14.38	-	8.59	8.02	-	-	-	7.80	7.77	-	8.62	-
Order Fillers.....	8.92	-	-	8.75	9.92	-	-	-	6.81	-	-	-	-
Shipping/Receiving Clerks.....	9.41	13.62	-	10.26	8.75	9.22	-	-	9.02	9.33	-	8.47	9.93
Truckdrivers													
Light Truck.....	8.96	12.97	-	7.68	6.97	9.50	-	-	7.84	6.98	-	8.14	-
Medium Truck.....	14.55	16.43	-	10.06	10.29	-	-	-	9.28	-	-	-	-
Heavy Truck.....	12.18	12.68	-	11.11	-	-	-	-	10.69	-	-	-	-
Tractor Trailer.....	13.95	15.24	-	12.28	13.36	-	-	-	10.47	-	-	-	-
Warehouse Specialists.....	11.31	13.43	13.21	11.56	10.10	9.28	-	-	8.46	-	-	9.90	-