

Summary

1997

Issued March 2001

EC97W42S-SM

1997 Economic Census

Wholesale Trade

Subject Series



USCENSUSBUREAU
Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU



ACKNOWLEDGMENTS

Many persons participated in the various activities of the 1997 Economic Census for the Wholesale Trade sector.

Service Sector Statistics Division prepared this report. **Bobby E. Russell**, Assistant Chief for Census Programs, was responsible for the overall planning, management, and coordination. Planning and implementation were under the direction of **Donna L. Hambric**, Chief, Wholesale Census Branch, and **John R. Trimble**, Chief, Services Sector Statistics Division Redesign Team, assisted by **Steven L. Barron** and **Scott P. Handmaker**. Primary staff assistance was provided by **John L. Vignali**, **Gary E. Swenson**, **Karen K. Sigmon**, **Pamela Palmer**, **G. Brian Wilson**, **Peter J. Martin**, **Dennis R. Johnson**, **Jennifer A. Sekely**, **Stephen W. Hume** and **Francine T. Grey**.

Mathematical and statistical techniques, as well as the coverage operations were provided by **Carl A. Konschnik**, Assistant Chief for Research and Methodology, assisted by **Carol S. King**, Chief, Statistical Methods Branch, and **Jock R. Black**, Chief, Program Research and Development Branch, with staff assistance from **Maria C. Cruz** and **David L. Kinyon**.

The Economic Planning and Coordination Division provided overall planning and review of many operations and the computer processing procedures. **Shirin A. Ahmed**, Assistant Chief for Post-Collection Processing, was responsible for edit procedures and designing the interactive analytical software. Design and specifications were prepared under the supervision of **Dennis L. Shoemaker**, Chief, Census Processing Branch, assisted by **John D. Ward**. Primary staff assistance was provided by **Sonya P. Curcio**, **Richard W. Graham**, and **Cheryl E. Merkle**. The Economic Product Team, with primary contributions from **Andrew W. Hait** and **Jennifer E. Lins**, was responsible for the development of the system to disseminate 1997 Economic Census products.

The staff of the National Processing Center, **Judith N. Petty**, Chief, performed mailout preparation and receipt operations, clerical and analytical review activities, and data entry.

The Geography Division staff developed geographic coding procedures and associated computer programs.

The Economic Statistical Methods and Programming Division, **Charles P. Pautler Jr.**, Chief, developed and coordinated the computer processing systems. **Martin S. Harahush**, Assistant Chief for Quinquennial Programs, was responsible for design and implementation of the computer systems. **Robert S. Jewett**, and **Barbara L. Lambert** provided special computer programming. **William C. Wester**, Chief, Services Branch, assisted by **Robert A. Hill**, **Dennis P. Kelly**, and **Jeffrey S. Rosen**, supervised the preparation of the computer programs. Additional programming assistance was provided by **Donell D. Barnes**, **Daniel C. Collier**, **Gilbert J. Flodine**, **David Hiller**, **Leatrice D. Hines**, **William D. McClain**, **Jay L. Norris**, **Sarah J. Presley**, and **Michael A. Sendelbach**.

Computer Services Division, **Debra D. Williams**, Chief, performed the computer processing.

Kim D. Ottenstein, **Bernadette J. Gayle**, of the Administrative and Customer Services Division, **Walter C. Odom**, Chief, provided publications and printing management, graphics design and composition, and editorial review for print and electronic media. General direction and production management were provided by **Michael G. Garland**, Assistant Division Chief, and **Gary J. Lauffer**, Chief, Publications Services Branch.

Special acknowledgment is also due the many businesses whose cooperation has contributed to the publication of these data.

Summary 1997

Issued March 2001

EC97W42S-SM

1997 Economic Census

Wholesale Trade

Subject Series



U.S. Department of Commerce
Donald L. Evans,
Secretary

**Economics
and Statistics
Administration**
J. Lee Price,
Acting Under Secretary for
Economic Affairs

U.S. CENSUS BUREAU
William G. Barron, Jr.,
Acting Director



**Economics
and Statistics
Administration**

J. Lee Price,
Acting Under Secretary
for Economic Affairs



U.S. CENSUS BUREAU

William G. Barron,
Acting Director

William G. Barron,
Deputy Director

Paula J. Schneider,
Principal Associate Director
for Programs

Frederick T. Knickerbocker,
Associate Director
for Economic Programs

Thomas L. Mesenbourg,
Assistant Director
for Economic Programs

Bobby E. Russell,
Acting Chief, Service Sector
Statistics Division

CONTENTS

Introduction to the Economic Census	1
Wholesale Trade	5
TABLES	
Geographic Area Series	
1. Summary Statistics for the United States: 1997	7
Commodity Line Sales	
2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997	31
Establishment and Firm Size	
3. Concentration by Largest Firms: 1997	418
Miscellaneous Subjects	
4. Gross Margins and Its Components for Merchant Wholesalers for the United States: 1997	520
5. Gross Profits and Its Components for Merchant Wholesalers for the United States: 1997	525
APPENDIXES	
A. Explanation of Terms	A-1
B. NAICS Codes, Titles, and Descriptions	B-1
C. Coverage and Methodology	C-1
D. Geographic Notes	--
E. Metropolitan Areas	--
Availability of Data	Inside back cover

-- Not applicable for this report.

Note: This summary report is a compilation of selected tables from the 1997 Wholesale Trade Geographic Area Series, Commodity Line Sales, Establishment and Firm Size, and Miscellaneous Subjects reports.

Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (Sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product estimates, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and assess the effectiveness of policies.
- State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

ALL-NEW INDUSTRY CLASSIFICATIONS

Data from the 1997 Economic Census are published primarily on the basis of the North American Industry Classification System (NAICS), unlike earlier censuses, which were published according to the Standard Industrial Classification (SIC) system. NAICS is in the process of being adopted in the United States, Canada, and Mexico. Most economic census reports cover one of the following NAICS sectors:

21	Mining
22	Utilities
23	Construction
31-33	Manufacturing
42	Wholesale Trade
44-45	Retail Trade
48-49	Transportation and Warehousing
51	Information

52	Finance and Insurance
53	Real Estate and Rental and Leasing
54	Professional, Scientific, and Technical Services
55	Management of Companies and Enterprises
56	Administrative and Support and Waste Management and Remediation Services
61	Educational Services
62	Health Care and Social Assistance
71	Arts, Entertainment, and Recreation
72	Accommodation and Foodservices
81	Other Services (except Public Administration)

(Not listed above are the Agriculture, Forestry, Fishing, and Hunting sector (NAICS 11), partially covered by the census of agriculture conducted by the U.S. Department of Agriculture, and the Public Administration sector (NAICS 92), covered by the census of governments conducted by the Census Bureau.)

The 20 NAICS sectors are subdivided into 96 subsectors (three-digit codes), 313 industry groups (four-digit codes), and, as implemented in the United States, 1170 industries (five- and six-digit codes).

RELATIONSHIP TO SIC

While many of the individual NAICS industries correspond directly to industries as defined under the SIC system, most of the higher level groupings do not. Particular care should be taken in comparing data for retail trade, wholesale trade, and manufacturing, which are sector titles used in both NAICS and SIC, but cover somewhat different groups of industries. The industry definitions discuss the relationships between NAICS and SIC industries. Where changes are significant, it will not be possible to construct time series that include data for points both before and after 1997.

For 1997, data for auxiliary establishments (those functioning primarily to manage, service, or support the activities of their company's operating establishments, such as a central administrative office or warehouse) will not be included in the sector-specific reports. These data will be published separately.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for the states, metropolitan areas (MAs), counties, parishes, and corporate municipalities including cities, towns, villages, and boroughs. Respondents were

required to report their physical location (street address, municipality, county, and state) if it differed from their mailing address. For establishments not surveyed by mail (and those single-establishment companies that did not provide acceptable information on physical location), location information from Internal Revenue Service tax forms is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the changes in prices that have occurred.

All dollar values are shown in thousands of dollars.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census are available on the Census Bureau Internet site (www.census.gov) and on compact discs (CD-ROM) for sale by the Census Bureau. Unlike previous censuses, only selected highlights are published in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the division named below, U.S. Census Bureau, Washington, DC 20233-8300. To discuss a special tabulation before submitting specifications, call the appropriate division:

Manufacturing and Construction Division 301-457-4673
Service Sector Statistics Division 301-457-2668

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1954, 1958, and 1963. Prior to that time, individual components of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for the 1840 Decennial Census and subsequent censuses to include mining and some commercial activities. The 1905 Manufactures Census was the first time a census was taken apart from the regular decennial population census. Censuses covering retail and wholesale trade and construction industries were added in 1930, as were some covering service trades in 1933. Censuses of construction, manufacturing, and the other business service censuses were suspended during World War II.

The 1954 Economic Census was the first census to be fully integrated: providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires.

The range of industries covered in the economic censuses expanded between 1967 and 1992. The census of construction industries began on a regular basis in 1967, and the scope of service industries, introduced in 1933, was broadened in 1967, 1977, and 1987. While a few transportation industries were covered as early as 1963, it was not until 1992 that the census broadened to include all of transportation, communications, and utilities. Also new for 1992 was coverage of financial, insurance, and real estate industries. With these additions, the economic census and the separate census of governments and census of agriculture collectively covered roughly 98 percent of all economic activity.

Printed statistical reports from the 1992 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census reports printed since 1967 are still available for sale on microfiche from the Census Bureau. CD-ROMs issued from the 1987 and 1992 Economic Censuses contain databases including nearly all data published in print, plus additional statistics, such as ZIP Code statistics, published only on CD-ROM.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econgguide. More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

A	Standard error of 100 percent or more.	V	Represents less than 50 vehicles or .05 percent.
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.	X	Not applicable.
F	Exceeds 100 percent because data include establishments with payroll exceeding revenue.	Y	Disclosure withheld because of insufficient coverage of merchandise lines.
N	Not available or not comparable.	Z	Less than half the unit shown.
Q	Revenue not collected at this level of detail for multiestablishment firms.	a	0 to 19 employees.
S	Withheld because estimates did not meet publication standards.	b	20 to 99 employees.
		c	100 to 249 employees.
		e	250 to 499 employees.
		f	500 to 999 employees.
		g	1,000 to 2,499 employees.
		h	2,500 to 4,999 employees.
		i	5,000 to 9,999 employees.
		j	10,000 to 24,999 employees.
		k	25,000 to 49,999 employees.
		l	50,000 to 99,999 employees.
		m	100,000 employees or more.
		p	10 to 19 percent estimated.
		q	20 to 29 percent estimated.
		r	Revised.
		s	Sampling error exceeds 40 percent.
		nec	Not elsewhere classified.
		nsk	Not specified by kind.
		–	Represents zero (page image/print only).
		(CC)	Consolidated city.
		(IC)	Independent city.

This page is intentionally blank.

Wholesale Trade

SCOPE

The Wholesale Trade sector (sector 42) comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises three main types of wholesalers: those that sell goods on their own account, those that sell goods manufactured by a parent company in the United States, and those that arrange sales and purchases for others for a commission or fee.

1. Wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, terminal grain elevators, country grain elevators, and farm product assemblers sell goods on their own account. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. They also may operate as drop shippers or offices taking orders from customers and having the goods shipped directly from the supplier. Establishments operating exclusively in this manner will not maintain any inventory. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Manufacturers sales branches and offices primarily sell products manufactured or mined in the United States by their parent company.
3. Agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' agents arrange for the purchase or sale of goods owned by others or purchased on a commission basis. Agents and brokers operate from offices and do not own or handle the goods they sell. Auction companies and commission merchants handle goods on a consignment basis but do not own the goods.

Although wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

GENERAL

A list of products that provide statistics on sector 42 follows.

Geographic area reports. A separate report containing data for establishments with payroll is published for each state, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the state level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, commission merchants, and auction companies. Less type-of-operation detail is shown below the state level. For states, MAs, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail).

Commodity line sales report. This report presents data on major categories of commodities sold by wholesale kinds of business for the United States. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for

the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

Establishment and firm size (including legal form of organization) report. This report presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, operating expense, inventories and employment for the United States.

Miscellaneous subjects report. This report contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and for petroleum bulk stations and terminals at the state level.

GEOGRAPHIC AREAS COVERED

The level of geographic detail varies by report. Data may be presented for:

1. The United States as a whole.
2. States and the District of Columbia.
3. Consolidated metropolitan statistical areas (CMSAs) and primary metropolitan statistical areas (PMSAs) defined by the Office of Management and Budget (OMB) as of June 30, 1997. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSAs which have a population of at least 1,000,000 (according to the 1990 Census of Population or subsequent special census) and which meet specific criteria of urban character and of social and economic integration.
4. Metropolitan statistical areas (MSAs) defined by the OMB as of June 30, 1997. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants (according to the 1990 Census of Population or subsequent special census). Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. Areas within the state outside metropolitan areas (MAs).

6. Counties and county equivalents defined as of January 1, 1997. Counties are the primary divisions of states, except in Louisiana where they are called parishes and in Alaska where they are called boroughs and census areas. Maryland, Missouri, Nevada, and Virginia have one place or more that is independent of any county organization and constitutes primary divisions of their states. These places are treated as counties and as places.
7. Consolidated cities defined as of January 1, 1997. Consolidated cities are consolidated governments which consist of separately incorporated municipalities.
8. Municipalities of 2,500 inhabitants or more defined as of January 1, 1997. These are areas of significant population incorporated as a city, borough, village, or town according to the 1990 Census of Population or subsequent special census. For the economic census, boroughs and census areas in Alaska and boroughs in New York are not included in this category.
9. Special economic urban areas (SEUAs), which include townships in Michigan, New Jersey, and Pennsylvania, and towns in New York, Wisconsin, and the six New England states with 10,000 inhabitants or more (according to the 1990 Census of Population or subsequent special census).

COMPARABILITY OF THE 1992 AND 1997 CENSUSES

The 1997 Economic Census is the first census to present data based on the new North American Industry Classification System (NAICS). Previous census data were presented based on the Standard Industrial Classification (SIC) system developed some 60 years ago. Due to this change, comparability between census years may be limited. Comparative statistics will be included as part of the Core Business Statistics Reports.

DISCLOSURE

In accordance with Federal law governing census reports, (Title 13 of the United States Code), no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure; therefore, this information may be released even though other information is withheld.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

The Census Bureau conducts annual surveys on the wholesale trade. These surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the economic census. In addition, the County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

Table 1. Summary Statistics for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES									
42	Wholesale trade	'453 470	'4 059 657 778	'214 915 405	'51 072 571	'5 796 557	'443 572 909	'254 668 624	'272 240 419
	Wholesaler distributors and jobbers	'338 872	'1 810 729 648	'139 226 763	'32 247 200	'4 099 316	'278 742 393	'171 717 158	'186 439 084
	Importers	14 417	167 711 233	7 825 008	1 840 240	'197 461	'19 707 714	'16 867 434	17 809 535
	Exporters	12 236	142 472 502	3 813 247	879 711	97 170	9 029 656	7 047 391	7 293 562
	Own brand importer-marketers	3 609	136 820 090	5 042 085	1 182 310	105 433	15 654 197	12 566 906	12 757 455
	Terminal grain elevators	237	8 469 595	87 838	20 565	2 989	239 783	592 514	583 545
	Country grain elevators	4 387	39 131 485	970 766	219 540	36 277	2 655 524	4 061 406	4 224 079
	Assemblers of farm products, except country grain elevators	2 572	27 796 634	1 407 584	316 108	52 446	3 056 660	1 768 675	1 732 319
	Sales branches (with stock)	16 847	493 596 675	25 273 265	6 449 307	555 256	56 839 215	39 467 315	40 758 311
	Sales offices (without stock)	'12 458	'765 278 094	'20 638 501	'5 513 910	'366 952	'38 212 064	-	-
	Auction companies	1 304	'70 173 898	'713 398	'167 003	59 466	1 518 492	20 413	40 327
	Brokers	'8 607	'115 264 528	'2 152 719	'483 611	'58 263	'3 786 303	74 055	74 611
	Commission merchants	6 784	57 742 156	1 477 138	337 743	39 709	2 823 359	94 091	103 195
	Import agents	609	8 958 472	189 350	42 620	3 201	404 378	92 584	86 714
	Export agents	1 282	18 817 977	171 395	37 464	4 839	365 302	25 451	18 003
	Manufacturers' agents	29 249	'196 694 791	5 926 348	1 335 239	117 779	10 537 869	273 231	319 679
421	Wholesale trade, durable goods	290 629	'2 179 717 376	'133 236 997	'31 746 275	'3 398 261	'266 145 569	'162 459 247	173 780 143
4211	Motor vehicle & motor vehicle parts & supplies whsle	'29 328	'533 352 124	'11 458 634	'2 717 906	'375 731	'25 885 694	'22 154 986	'22 912 616
42111	Automobile & other motor vehicle whsle	7 664	'428 356 355	'4 638 901	'1 112 419	150 947	11 918 759	11 029 961	11 354 906
421110	Automobile & other motor vehicle whsle	7 664	'428 356 355	'4 638 901	'1 112 419	150 947	11 918 759	11 029 961	11 354 906
4211101	Automobile & motorcycle whsle	3 952	'232 780 708	'1 767 828	'423 461	70 675	6 747 838	5 923 861	5 929 998
4211102	Bus & recreational vehicle whsle	387	3 059 157	152 468	33 148	5 047	296 287	314 572	330 134
4211103	Light truck & van (14,000 lb or less) whsle	548	159 991 093	427 702	115 721	9 552	1 084 059	639 350	693 992
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	516	4 375 397	275 806	66 215	7 929	527 348	515 487	561 016
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 261	28 150 000	2 015 097	473 874	57 744	3 263 227	3 636 691	3 839 766
42112	Motor vehicle supplies & new parts whsle	'12 620	'83 214 728	'5 065 064	'1 194 084	'156 038	'10 352 383	'9 292 870	'9 596 993
421120	Motor vehicle supplies & new parts whsle	'12 620	'83 214 728	'5 065 064	'1 194 084	'156 038	'10 352 383	'9 292 870	'9 596 993
4211201	Motor vehicle supplies & new parts—warehouse distributors	'5 095	'30 313 120	'2 002 699	'463 650	'67 362	'4 263 504	'3 664 092	'3 782 062
4211202	Motor vehicle supplies & new parts—jobbers	6 942	51 468 506	2 905 299	693 404	84 003	5 811 842	5 501 479	5 674 111
4211203	Petroleum products marketing equipment whsle	583	1 433 102	157 066	37 030	4 673	277 037	127 299	140 820
42113	Tire & tube whsle	1 939	16 508 934	782 893	183 257	22 939	1 640 693	1 087 205	1 166 572
421130	Tire & tube whsle	1 939	16 508 934	782 893	183 257	22 939	1 640 693	1 087 205	1 166 572
42114	Motor vehicle parts, (used) whsle	7 105	5 272 107	971 776	228 146	45 807	1 973 859	744 950	794 145
421140	Motor vehicle parts, (used) whsle	7 105	5 272 107	971 776	228 146	45 807	1 973 859	744 950	794 145
4212	Furniture & home furnishings whsle	15 246	75 006 478	5 316 976	1 225 440	157 465	11 697 560	5 472 358	6 007 773
42121	Furniture whsle	6 697	31 898 583	2 415 323	555 931	65 930	4 931 567	1 705 458	1 866 930
421210	Furniture whsle	6 697	31 898 583	2 415 323	555 931	65 930	4 931 567	1 705 458	1 866 930
4212101	Household & lawn furniture whsle	3 304	12 079 496	698 636	166 690	23 346	1 597 351	918 762	995 971
4212102	Office & business furniture whsle	3 393	19 819 087	1 716 687	389 241	42 584	3 334 216	786 696	870 959
42122	Home furnishings whsle	8 549	43 107 895	2 901 653	669 509	91 535	6 765 993	3 766 900	4 140 843
421220	Home furnishings whsle	8 549	43 107 895	2 901 653	669 509	91 535	6 765 993	3 766 900	4 140 843
4212201	Household china, glassware, & crockery whsle	1 332	6 744 886	478 488	108 490	16 343	1 269 407	859 253	887 509
4212202	Linens, domestics, draperies, & curtains whsle	1 876	11 337 298	658 252	152 175	20 019	1 440 515	704 761	805 239
4212203	Floor coverings whsle	2 591	16 467 044	1 044 511	245 571	30 315	2 202 428	1 211 094	1 340 545
4212204	Other home furnishings whsle	2 750	8 558 667	720 402	163 273	24 858	1 853 643	991 792	1 107 550
4213	Lumber & other construction materials whsle	14 267	89 175 875	5 296 176	1 227 622	155 535	10 717 929	6 367 862	6 764 054
42131	Lumber, plywood, millwork, & wood panel whsle	6 767	60 455 924	3 126 436	736 657	88 905	6 133 048	4 373 481	4 600 369
421310	Lumber, plywood, millwork, & wood panel whsle	6 767	60 455 924	3 126 436	736 657	88 905	6 133 048	4 373 481	4 600 369
4213101	Lumber without yard whsle	1 627	17 143 755	529 208	131 340	12 611	991 480	614 336	636 263
4213102	Lumber with yard whsle	1 599	15 464 304	890 605	203 841	27 481	1 801 201	1 603 086	1 728 437
4213103	Plywood, veneer, millwork, & wood panel whsle	3 541	27 847 865	1 706 623	401 476	48 813	3 340 367	2 156 059	2 235 669
42132	Brick, stone, & related construction materials whsle	3 026	10 711 750	761 681	168 106	23 753	1 692 184	775 319	846 315
421320	Brick, stone, & related construction materials whsle	3 026	10 711 750	761 681	168 106	23 753	1 692 184	775 319	846 315
4213201	Brick, block, tile, clay/cement sewer pipe whsle	1 184	3 546 360	284 096	66 310	9 941	619 783	333 266	357 316
4213202	Sand, gravel, & stone whsle	1 012	2 001 239	239 974	49 004	7 775	539 309	188 511	212 072
4213203	Cement, lime, & related products whsle	830	5 164 151	237 611	52 792	6 037	533 092	253 542	276 927
42133	Roofing, siding, & insulation material whsle	1 584	9 811 545	601 826	133 556	16 402	1 298 095	595 540	651 224
421330	Roofing, siding, & insulation material whsle	1 584	9 811 545	601 826	133 556	16 402	1 298 095	595 540	651 224
4213301	Roofing, siding, & insulation material whsle	1 584	9 811 545	601 826	133 556	16 402	1 298 095	595 540	651 224

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle—Con.								
42139	Other construction materials whsle . . .	2 890	8 196 656	806 233	189 303	26 475	1 594 602	623 522	666 146
421390	Other construction materials whsle	2 890	8 196 656	806 233	189 303	26 475	1 594 602	623 522	666 146
4213901	Flat glass & other construction glass whsle	669	1 950 805	235 834	57 069	8 197	456 813	130 217	134 854
4213902	Other construction materials whsle	2 221	6 245 851	570 399	132 234	18 278	1 137 789	493 305	531 292
4214	Professional & commercial equipment & supplies whsle								
42141	Photographic equipment & supplies whsle	1 379	16 679 051	929 865	217 200	21 195	2 170 358	1 200 133	1 222 355
421410	Photographic equipment & supplies whsle	1 379	16 679 051	929 865	217 200	21 195	2 170 358	1 200 133	1 222 355
42142	Office equipment whsle	7 319	36 646 598	5 421 076	1 376 025	143 381	9 434 843	2 583 465	2 702 445
421420	Office equipment whsle	7 319	36 646 598	5 421 076	1 376 025	143 381	9 434 843	2 583 465	2 702 445
42143	Computer & computer peripheral equipment & software whsle	16 929	221 447 412	17 305 512	4 426 859	317 662	31 216 252	12 835 855	13 983 239
421430	Computer & computer peripheral equipment & software whsle	16 929	221 447 412	17 305 512	4 426 859	317 662	31 216 252	12 835 855	13 983 239
4214301	Computer & peripheral equipment whsle	14 080	209 760 805	15 450 012	3 995 317	282 335	27 843 140	12 344 695	13 428 595
42143011	Computers & peripheral equipment for resale	5 657	115 317 362	4 275 564	1 035 136	91 857	9 030 685	8 708 957	9 594 264
42143012	Computers & peripheral equipment for end use	8 423	94 443 443	11 174 448	2 960 181	190 478	18 812 455	3 635 738	3 834 331
4214302	Computer software (packaged) whsle	2 849	11 686 607	1 855 500	431 542	35 327	3 373 112	491 160	554 644
42144	Other commercial equipment whsle								
421440	Other commercial equipment whsle	5 380	15 914 735	1 754 684	402 801	52 186	3 381 852	1 197 539	1 291 756
4214401	Restaurant & hotel equipment & supplies whsle	3 165	10 686 971	1 012 146	230 787	30 890	1 942 318	790 577	855 376
4214402	Store machines & equipment whsle	2 215	5 227 764	742 538	172 014	21 296	1 439 534	406 962	436 380
42145	Medical, dental, & hospital equipment & supplies whsle								
421450	Medical, dental, & hospital equipment & supplies whsle	9 782	58 791 711	5 746 165	1 386 809	121 572	11 851 627	5 160 001	5 749 898
4214501	Surgical, medical, & hospital supplies whsle	8 721	54 484 063	5 125 079	1 243 720	106 502	10 645 826	4 681 500	5 232 071
4214502	Dental equipment & supplies whsle	1 061	4 307 648	621 086	143 089	15 070	1 205 801	478 501	517 827
42146	Ophthalmic goods whsle	1 781	6 865 265	867 808	206 531	28 260	1 912 263	757 910	828 689
421460	Ophthalmic goods whsle	1 781	6 865 265	867 808	206 531	28 260	1 912 263	757 910	828 689
42149	Other professional equipment & supplies whsle								
421490	Other professional equipment & supplies whsle	2 781	11 038 778	1 267 327	301 728	31 857	2 675 209	1 177 191	1 231 470
4214901	Religious & school supplies whsle	456	1 495 661	175 321	39 860	5 811	383 381	147 111	164 528
4214902	Other professional equipment & supplies whsle	2 325	9 543 117	1 092 006	261 868	26 046	2 291 828	1 030 080	1 066 942
4215	Metal & mineral (except petroleum) whsle								
42151	Metal service centers & offices	11 827	135 695 563	6 637 599	1 535 410	168 950	13 532 624	13 121 270	13 925 957
4215101	Metal service centers & offices	11 827	135 695 563	6 637 599	1 535 410	168 950	13 532 624	13 121 270	13 925 957
42151011	Ferrous metal service centers & sales offices	9 437	106 496 206	5 338 101	1 229 010	138 934	10 857 387	10 372 132	10 921 109
42151012	Ferrous metal sales offices	6 412	69 014 037	4 683 412	1 078 180	123 914	9 551 100	10 372 132	10 921 109
4215102	Nonferrous metal service centers & sales offices	3 025	37 482 169	654 689	150 830	15 020	1 306 287	—	—
42151021	Nonferrous metal service centers	2 390	29 199 357	1 299 498	306 400	30 016	2 675 237	2 749 138	3 004 848
42151022	Nonferrous metal sales offices	1 556	22 107 893	1 122 138	260 461	26 446	2 343 182	2 749 138	3 004 848
42152	Coal & other mineral & ore whsle								
421520	Coal & other mineral & ore whsle	756	14 798 047	260 429	59 951	5 079	582 745	625 289	633 408
4215201	Coal whsle	452	10 037 343	158 986	35 749	3 037	357 803	238 632	252 383
4215202	Other mineral & ore whsle	304	4 760 704	101 443	24 202	2 042	224 942	386 657	381 025
4216	Electrical goods whsle								
42161	Electrical apparatus & equip, wiring supp, & const material whsle	13 431	85 861 019	6 028 387	1 426 667	144 585	11 038 538	5 675 640	6 029 976
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13 431	85 861 019	6 028 387	1 426 667	144 585	11 038 538	5 675 640	6 029 976
42162	Electrical appliance, television & radio set whsle								
421620	Electrical appliance, television & radio set whsle	3 895	54 683 947	2 079 747	481 012	50 922	6 073 720	3 953 254	4 265 594

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4216	Electrical goods whsle—Con.								
42169	Other electronic parts & equipment whsle	20 908	217 146 922	14 416 583	3 575 775	280 259	26 611 635	10 166 888	11 167 346
421690	Other electronic parts & equipment whsle	20 908	217 146 922	14 416 583	3 575 775	280 259	26 611 635	10 166 888	11 167 346
4216901	Communications equipment & supplies whsle	9 180	88 413 555	8 091 469	2 116 989	152 279	14 076 505	3 692 360	4 129 201
4216902	Electronic parts (excluding communications equipment) whsle	11 728	128 733 367	6 325 114	1 458 786	127 980	12 535 130	6 474 528	7 038 145
4217	Hardware, & plumbing & heating equipment & supplies whsle								
42171	Hardware whsle	9 473	44 063 674	3 865 008	879 374	110 963	7 342 028	4 938 173	5 298 245
421710	Hardware whsle	9 473	44 063 674	3 865 008	879 374	110 963	7 342 028	4 938 173	5 298 245
42172	Plumbing & heating equipment & supplies (hydronics) whsle								
421720	Plumbing & heating equipment & supplies (hydronics) whsle	4 625	22 928 107	1 582 219	368 294	43 887	3 030 305	1 832 534	1 964 641
42173	Warm air heating & air-conditioning equipment & supplies whsle								
421730	Warm air heating & air-conditioning equipment & supplies whsle	5 524	20 062 710	2 013 489	471 804	51 252	3 932 992	2 446 751	2 498 546
42174	Refrigeration equipment & supplies whsle								
421740	Refrigeration equipment & supplies whsle	1 572	5 135 271	517 245	117 995	13 131	944 490	604 630	608 778
4218	Machinery, equipment, & supplies whsle								
42181	Construction & mining (except petroleum) machinery & equip whsle	5 321	44 725 989	3 604 644	862 419	87 611	6 683 340	11 166 924	12 140 651
421810	Construction & mining (except petroleum) machinery & equip whsle	5 321	44 725 989	3 604 644	862 419	87 611	6 683 340	11 166 924	12 140 651
42182	Farm & garden machinery & equipment whsle								
421820	Farm & garden machinery & equipment whsle	9 782	39 713 264	2 860 510	643 779	101 413	5 578 804	8 510 984	9 247 680
4218201	Farm machinery & equipment—farm dealers	6 931	21 996 353	1 898 402	427 060	72 177	3 457 808	6 404 218	6 994 668
4218202	Farm machinery & equipment—whsle distributors	2 122	13 486 595	643 692	144 052	19 867	1 410 579	1 404 776	1 517 644
4218203	Lawn & garden machinery & equipment whsle	729	4 230 316	318 416	72 667	9 369	710 417	701 990	735 368
42183	Industrial machinery & equipment whsle								
421830	Industrial machinery & equipment whsle	35 674	139 946 952	14 167 699	3 238 229	342 008	26 426 084	13 953 455	14 863 422
4218301	Food-processing machinery & equipment whsle	1 333	4 273 371	496 582	115 224	12 098	906 693	449 556	482 438
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3 866	13 016 250	1 637 232	378 722	40 348	2 960 404	1 300 399	1 412 054
42183021	Hydraulic & pneumatic pumps & motors whsle	1 636	4 753 826	543 359	127 730	13 756	969 270	471 624	506 332
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2 230	8 262 424	1 093 873	250 992	26 592	1 991 134	828 775	905 722
4218303	General-purpose industrial machinery & equipment whsle .	11 101	42 641 534	4 279 378	965 711	102 295	8 140 762	3 902 321	4 203 829
4218304	Metalworking machinery & equipment whsle	4 092	19 008 973	1 603 844	363 648	35 524	3 130 563	2 381 201	2 366 943
4218305	Materials handling equipment whsle	4 642	18 803 215	2 371 197	559 533	63 169	4 079 742	1 785 899	1 883 410
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	3 536	11 671 958	1 006 985	223 687	25 475	1 872 441	1 181 404	1 356 139
4218307	Other industrial machinery & equipment whsle	7 104	30 531 651	2 772 481	631 704	63 099	5 335 479	2 952 675	3 158 609
42184	Industrial supplies whsle								
421840	Industrial supplies whsle	15 055	64 861 321	5 240 795	1 215 121	140 735	9 844 064	5 107 540	5 420 791
4218401	General-line industrial supplies whsle	2 176	4 367 291	554 823	129 777	16 136	1 004 860	474 631	504 136
4218402	Mechanical power transmission supplies whsle	2 917	13 895 428	1 027 321	239 619	28 097	1 968 660	1 404 407	1 531 024
4218403	Welding supplies whsle	2 141	4 750 926	649 262	150 474	19 335	1 283 334	497 409	516 948
4218404	Industrial containers & supplies whsle	1 763	9 931 630	574 198	125 587	15 879	1 114 467	308 136	322 520
4218405	Industrial valves & fittings (except fluid-power) whsle	1 552	6 805 404	731 411	169 645	16 740	1 355 872	859 508	882 080
4218406	Other industrial supplies whsle .	4 506	25 110 642	1 703 780	400 019	44 548	3 116 871	1 563 449	1 664 083

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
42	Wholesale trade—Con.								
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42185	Service establishment equipment & supplies whsle	6 808	16 038 492	1 804 565	419 918	59 878	3 365 041	1 301 673	1 385 236
421850	Service establishment equipment & supplies whsle	6 808	16 038 492	1 804 565	419 918	59 878	3 365 041	1 301 673	1 385 236
4218501	Beauty & barber shop equipment & supplies whsle . . .	1 296	2 416 390	372 536	87 826	14 071	699 942	305 220	335 666
4218502	Custodial, janitors' equipment & supplies whsle	2 356	4 430 938	654 149	153 460	22 107	1 195 973	387 593	409 881
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	699	4 123 097	240 347	56 352	6 526	457 056	165 141	175 557
4218504	Other service establishment equipment & supplies whsle . . .	2 457	5 068 067	537 533	122 280	17 174	1 012 070	443 719	464 132
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4 003	23 682 313	1 723 585	392 655	40 905	3 496 313	3 363 645	3 848 124
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4 003	23 682 313	1 723 585	392 655	40 905	3 496 313	3 363 645	3 848 124
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	2 428	17 709 438	1 162 838	264 642	25 666	2 349 636	2 691 851	3 095 765
4218602	Marine machinery, equipment, & supplies whsle	952	3 513 978	344 478	78 973	9 314	752 493	436 185	464 489
4218603	Other transportation equipment & supplies whsle	623	2 458 897	216 269	49 040	5 925	394 184	235 609	287 870
4219	Miscellaneous durable goods whsle . . .	37 783	185 455 758	11 070 270	2 568 951	351 839	26 719 259	16 783 297	17 787 453
42191	Sporting & recreational goods & supplies whsle	6 080	28 233 685	1 897 111	436 625	59 861	4 443 020	3 259 908	3 445 812
421910	Sporting & recreational goods & supplies whsle	6 080	28 233 685	1 897 111	436 625	59 861	4 443 020	3 259 908	3 445 812
42192	Toy & hobby goods & supplies whsle	3 229	20 166 025	1 229 055	281 210	36 337	3 986 369	2 244 711	2 378 047
421920	Toy & hobby goods & supplies whsle	3 229	20 166 025	1 229 055	281 210	36 337	3 986 369	2 244 711	2 378 047
42193	Recyclable material whsle	9 088	38 748 659	3 229 092	753 824	114 992	7 356 493	1 995 204	2 099 709
421930	Recyclable material whsle	9 088	38 748 659	3 229 092	753 824	114 992	7 356 493	1 995 204	2 099 709
4219301	Iron & steel scrap processors & dealers	3 480	18 205 778	1 296 382	312 027	43 789	3 264 863	1 010 200	1 055 403
42193011	Iron & steel scrap processors (using power processing equipment)	2 308	12 550 221	1 100 834	258 643	36 303	2 811 604	882 998	899 925
42193012	Iron & steel scrap processors (not using power processing equip)	1 172	5 655 557	195 548	53 384	7 486	453 259	127 202	155 478
4219302	Recyclable paper & paperboard whsle	1 588	5 592 266	587 535	135 538	20 596	1 275 184	121 261	133 560
4219303	Other recyclable material whsle	4 020	14 950 615	1 345 175	306 259	50 607	2 816 446	863 743	910 746
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 689	32 398 553	1 702 770	386 713	49 820	4 023 822	5 159 492	5 475 085
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle . . .	7 689	32 398 553	1 702 770	386 713	49 820	4 023 822	5 159 492	5 475 085
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	7 116	22 519 342	1 579 391	357 866	46 813	3 757 465	4 412 551	4 749 183
4219402	Precious metal (excluding ores) whsle	573	9 879 211	123 379	28 847	3 007	266 357	746 941	725 902
42199	Other miscellaneous durable goods whsle	11 697	65 908 836	3 012 242	710 579	90 829	6 909 555	4 123 982	4 388 800
421990	Other miscellaneous durable goods whsle	11 697	65 908 836	3 012 242	710 579	90 829	6 909 555	4 123 982	4 388 800
4219901	Musical instruments & supplies whsle	512	2 474 693	180 103	41 714	4 906	442 398	337 463	344 022
4219902	Forest products (except lumber) whsle	2 032	11 386 630	406 277	92 740	11 396	1 012 052	433 470	465 668
4219903	General merchandise (durable goods) whsle	3 382	21 595 797	525 213	123 862	18 027	1 051 224	1 043 974	1 048 329
4219904	Prerecorded media whsle	2 075	23 424 629	1 176 057	283 668	34 103	2 803 239	1 706 750	1 847 403
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1 418	15 602 913	825 788	196 901	23 540	1 965 640	1 221 711	1 294 830
42199042	Prerecorded video tapes whsle	657	7 821 716	350 269	86 767	10 563	837 599	485 039	552 573
4219905	Fire extinguishers & fire safety equipment whsle	1 016	1 136 419	181 172	41 557	6 604	321 488	77 208	87 714
4219906	Other durable goods whsle	2 680	5 890 668	543 420	127 038	15 793	1 279 154	525 117	595 664
422	Wholesale trade, nondurable goods	162 841	1 879 940 402	81 678 408	19 326 296	2 398 296	177 427 340	92 209 377	98 460 276
4221	Paper & paper product whsle	15 848	117 062 485	7 730 308	1 845 993	214 350	14 750 773	5 517 381	5 803 877
42211	Printing & writing paper whsle	2 309	38 397 487	1 547 334	377 117	33 135	3 037 226	1 488 311	1 502 976
422110	Printing & writing paper whsle	2 309	38 397 487	1 547 334	377 117	33 135	3 037 226	1 488 311	1 502 976
42212	Stationery & office supplies whsle . . .	8 046	33 271 034	3 308 237	794 195	109 766	6 178 486	2 082 513	2 186 065
422120	Stationery & office supplies whsle . . .	8 046	33 271 034	3 308 237	794 195	109 766	6 178 486	2 082 513	2 186 065
42213	Industrial & personal service paper whsle	5 493	45 393 964	2 874 737	674 681	71 449	5 535 061	1 946 557	2 114 836
422130	Industrial & personal service paper whsle	5 493	45 393 964	2 874 737	674 681	71 449	5 535 061	1 946 557	2 114 836

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4222	Drugs, & druggists' sundries whsle	8 053	203 147 771	8 394 864	2 024 123	190 127	19 849 901	14 440 398	15 707 844
42221	Drugs, & druggists' sundries whsle	8 053	203 147 771	8 394 864	2 024 123	190 127	19 849 901	14 440 398	15 707 844
422210	Drugs, & druggists' sundries whsle	8 053	203 147 771	8 394 864	2 024 123	190 127	19 849 901	14 440 398	15 707 844
4222101	General-line drugs whsle	3 283	79 946 995	2 290 715	546 162	70 977	5 352 458	9 238 904	9 838 713
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	4 770	123 200 776	6 104 149	1 477 961	119 150	14 497 443	5 201 494	5 869 131
4223	Apparel, piece goods, & notions whsle	20 707	124 104 420	7 759 577	1 778 842	207 574	18 455 203	12 335 849	13 581 581
42231	Piece goods, notions, & other dry goods whsle	5 666	25 776 927	1 611 443	367 889	45 435	3 416 105	2 013 882	2 231 275
422310	Piece goods, notions, & other dry goods whsle	5 666	25 776 927	1 611 443	367 889	45 435	3 416 105	2 013 882	2 231 275
4223101	Piece goods—jobbers	4 191	22 125 937	1 240 760	284 390	33 068	2 667 413	1 655 778	1 837 541
4223102	Notions & other dry goods whsle	1 475	3 650 990	370 683	83 499	12 367	748 692	358 104	393 734
42232	Men's & boys' clothing & furnishings whsle	5 006	33 360 264	2 166 205	498 595	62 253	5 283 780	4 154 867	4 525 220
422320	Men's & boys' clothing & furnishings whsle	5 006	33 360 264	2 166 205	498 595	62 253	5 283 780	4 154 867	4 525 220
42233	Women's, children's, & infants' clothing & accessories whsle	8 217	40 603 484	2 799 463	632 897	76 256	6 694 729	3 658 306	4 184 804
422330	Women's, children's, & infants' clothing & accessories whsle	8 217	40 603 484	2 799 463	632 897	76 256	6 694 729	3 658 306	4 184 804
42234	Footwear whsle	1 818	24 363 745	1 182 466	279 461	23 630	3 060 589	2 508 794	2 640 282
422340	Footwear whsle	1 818	24 363 745	1 182 466	279 461	23 630	3 060 589	2 508 794	2 640 282
4224	Grocery & related products whsle	41 760	588 970 062	26 778 099	6 317 278	854 919	55 236 142	18 818 462	20 042 559
42241	General-line grocery whsle	4 138	146 689 286	5 541 000	1 336 143	168 190	10 385 724	5 638 569	5 760 246
422410	General-line grocery whsle	4 138	146 689 286	5 541 000	1 336 143	168 190	10 385 724	5 638 569	5 760 246
4224101	General-line grocery whsle, voluntary group	186	16 156 029	554 986	135 594	17 064	1 105 622	989 577	958 773
4224102	General-line grocery whsle, retail cooperative	211	16 142 440	467 726	112 330	13 882	884 413	926 900	945 354
4224103	Other general-line grocery whsle	3 741	114 390 817	4 518 288	1 088 219	137 244	8 395 689	3 722 092	3 856 119
42242	Packaged frozen food whsle	3 838	69 114 831	2 800 272	659 242	85 067	6 015 881	2 698 171	3 086 225
422420	Packaged frozen food whsle	3 838	69 114 831	2 800 272	659 242	85 067	6 015 881	2 698 171	3 086 225
42243	Dairy products, (except dried or canned) whsle	2 862	34 594 779	1 637 129	380 221	47 742	3 764 991	856 679	908 789
422430	Dairy products, (except dried or canned) whsle	2 862	34 594 779	1 637 129	380 221	47 742	3 764 991	856 679	908 789
4224301	Raw milk whsle	140	4 900 769	49 043	12 268	1 642	157 610	19 880	23 534
4224302	Dairy product (except raw milk) whsle	2 722	29 694 010	1 588 086	367 953	46 100	3 607 381	836 799	885 255
42244	Poultry & poultry product whsle	1 040	13 809 561	490 567	113 929	17 792	1 088 278	270 183	293 622
422440	Poultry & poultry product whsle	1 040	13 809 561	490 567	113 929	17 792	1 088 278	270 183	293 622
4224401	Live poultry whsle	50	317 047	17 713	4 160	595	36 894	1 853	2 169
4224402	Poultry & poultry product (except live) whsle	990	13 492 514	472 854	109 769	17 197	1 051 384	268 330	291 453
42245	Confectionery whsle	2 621	27 169 914	1 835 202	442 780	60 010	3 560 134	745 263	810 412
422450	Confectionery whsle	2 621	27 169 914	1 835 202	442 780	60 010	3 560 134	745 263	810 412
42246	Fish & seafood whsle	2 960	13 165 780	684 365	154 839	27 402	1 519 628	588 880	659 481
422460	Fish & seafood whsle	2 960	13 165 780	684 365	154 839	27 402	1 519 628	588 880	659 481
42247	Meat & meat product whsle	3 557	51 326 415	1 490 922	351 742	50 256	3 166 607	1 047 158	1 128 054
422470	Meat & meat product whsle	3 557	51 326 415	1 490 922	351 742	50 256	3 166 607	1 047 158	1 128 054
42248	Fresh fruit & vegetable whsle	6 121	46 340 833	3 021 175	682 431	109 771	6 240 214	568 953	648 741
422480	Fresh fruit & vegetable whsle	6 121	46 340 833	3 021 175	682 431	109 771	6 240 214	568 953	648 741
42249	Other grocery & related products whsle	14 623	186 758 663	9 277 467	2 195 951	288 689	19 494 685	6 404 606	6 746 989
422490	Other grocery & related products whsle	14 623	186 758 663	9 277 467	2 195 951	288 689	19 494 685	6 404 606	6 746 989
4224901	Coffee, tea, & spice whsle	1 788	13 421 054	587 048	136 127	19 037	1 288 846	550 095	691 110
4224902	Bread & baked goods whsle	3 290	20 275 213	1 607 505	400 066	55 337	3 052 927	477 128	479 087
4224903	Soft drinks whsle	3 150	29 142 717	3 212 389	739 081	100 272	6 711 763	719 316	799 386
4224904	Canned goods whsle	1 283	27 632 847	753 747	178 275	20 470	1 632 525	1 075 206	1 025 866
4224905	Food & beverage basic materials whsle	703	6 331 021	266 495	61 485	7 303	599 825	307 851	309 381
4224906	Other grocery specialties whsle	4 409	89 955 811	2 850 283	680 917	86 270	6 208 799	3 275 010	3 442 159
4225	Farm-product raw material whsle	10 343	166 786 245	2 306 012	518 518	97 521	6 037 409	9 518 504	9 689 572
42251	Grain & field bean whsle	6 569	120 312 556	1 642 921	370 403	56 368	4 384 826	6 828 225	6 982 213
422510	Grain & field bean whsle	6 569	120 312 556	1 642 921	370 403	56 368	4 384 826	6 828 225	6 982 213
42252	Livestock whsle	2 090	24 098 461	260 202	60 243	27 182	645 154	212 441	264 903
422520	Livestock whsle	2 090	24 098 461	260 202	60 243	27 182	645 154	212 441	264 903
42259	Other farm product raw material whsle	1 684	22 375 228	402 889	87 872	13 971	1 007 429	2 477 838	2 442 456
422590	Other farm product raw material whsle	1 684	22 375 228	402 889	87 872	13 971	1 007 429	2 477 838	2 442 456
4225901	Hides, skins, & pelts whsle	260	2 096 303	54 276	13 637	1 983	138 079	111 982	120 784
4225902	Leaf tobacco whsle	328	3 658 394	86 300	19 974	3 720	184 980	294 291	331 722
4225903	Wool, wool tops, & mohair whsle	80	202 820	7 838	1 656	307	20 068	22 725	26 369
4225904	Cotton whsle	297	10 618 437	110 196	21 147	2 595	336 390	1 702 714	1 616 882
4225905	Other farm-product raw material whsle	719	5 799 274	144 279	31 458	5 366	327 912	346 126	346 699

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
42	Wholesale trade—Con.								
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	15 920	128 923 496	7 241 315	1 741 474	165 768	14 924 310	6 112 219	6 425 438
42261	Plastics materials & basic forms & shapes whsle	4 349	35 193 271	1 743 650	405 948	43 680	3 659 918	1 878 331	1 988 289
422610	Plastics materials & basic forms & shapes whsle	4 349	35 193 271	1 743 650	405 948	43 680	3 659 918	1 878 331	1 988 289
42269	Other chemical & allied products whsle	11 571	93 730 225	5 497 665	1 335 526	122 088	11 264 392	4 233 888	4 437 149
422690	Other chemical & allied products whsle	11 571	93 730 225	5 497 665	1 335 526	122 088	11 264 392	4 233 888	4 437 149
4226901	Industrial gases (except LP) whsle	1 106	2 806 880	407 882	97 550	11 505	820 782	167 580	181 052
4226902	Other chemical & allied products whsle	10 465	90 923 345	5 089 783	1 237 976	110 583	10 443 610	4 066 308	4 256 097
4227	Petroleum & petroleum products whsle	'11 297	'267 623 942	'4 479 853	'1 081 580	'137 829	'12 000 291	'6 814 285	'6 960 673
42271	Petroleum bulk stations & terminals	'7 690	'176 719 246	'3 165 900	'754 255	'102 489	'8 264 472	'5 235 427	'5 393 771
422710	Petroleum bulk stations & terminals	'7 690	'176 719 246	'3 165 900	'754 255	'102 489	'8 264 472	'5 235 427	'5 393 771
4227101	Petroleum bulk stations & terminals (except LP)	'7 270	'171 008 939	'2 991 345	'713 993	'97 752	'7 859 949	'4 976 010	'5 120 276
42271011	Petroleum bulk stations (except LP)	6 045	50 922 994	1 878 095	443 455	69 499	4 737 727	1 461 304	1 476 135
42271012	Petroleum bulk terminals (except LP)	'1 225	'120 085 945	'1 113 250	'270 538	'28 253	'3 122 222	'3 514 706	'3 644 141
4227102	Liquefied petroleum bulk stations & terminals	420	5 710 307	174 555	40 262	4 737	404 523	259 417	273 495
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 607	'90 904 696	1 313 953	327 325	35 340	'3 735 819	1 578 858	1 566 902
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 607	'90 904 696	1 313 953	327 325	35 340	'3 735 819	1 578 858	1 566 902
4228	Beer, wine, & distilled alcoholic beverage whsle	4 850	69 703 203	5 667 069	1 336 925	151 677	11 472 270	4 918 578	5 262 443
42281	Beer & ale whsle	3 013	34 997 239	3 308 583	752 374	96 284	6 780 698	1 626 132	1 719 966
422810	Beer & ale whsle	3 013	34 997 239	3 308 583	752 374	96 284	6 780 698	1 626 132	1 719 966
42282	Wine & distilled alcoholic beverage whsle	1 837	34 705 964	2 358 486	584 551	55 393	4 691 572	3 292 446	3 542 477
422820	Wine & distilled alcoholic beverage whsle	1 837	34 705 964	2 358 486	584 551	55 393	4 691 572	3 292 446	3 542 477
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1 715	34 325 562	2 348 175	580 900	54 751	4 672 282	3 249 786	3 527 673
4228202	Wine & distilled alcoholic beverage (State operated) whsle	122	380 402	10 311	3 651	642	19 290	42 660	14 804
4229	Miscellaneous nondurable goods whsle	34 063	213 618 778	11 321 311	2 681 563	378 531	24 701 041	13 733 701	14 986 289
42291	Farm supplies whsle	7 378	53 634 309	2 562 527	618 653	74 508	5 777 566	4 103 160	4 400 820
422910	Farm supplies whsle	7 378	53 634 309	2 562 527	618 653	74 508	5 777 566	4 103 160	4 400 820
4229101	Farm supplies—farm dealers	3 873	12 772 801	836 054	199 470	29 647	1 976 024	1 231 726	1 328 728
4229102	Farm supplies—whsle distributors	3 505	40 861 508	1 726 473	419 183	44 861	3 801 542	2 871 434	3 072 092
42292	Book, periodical, & newspaper whsle	4 265	33 630 300	2 618 123	641 744	89 309	5 567 689	2 289 015	2 445 853
422920	Book, periodical, & newspaper whsle	4 265	33 630 300	2 618 123	641 744	89 309	5 567 689	2 289 015	2 445 853
42293	Flower, nursery stock, & florists' supplies whsle	3 900	8 002 830	1 026 750	238 920	44 939	2 115 948	656 683	714 977
422930	Flower, nursery stock, & florists' supplies whsle	3 900	8 002 830	1 026 750	238 920	44 939	2 115 948	656 683	714 977
42294	Tobacco & tobacco product whsle	1 561	50 268 772	1 589 663	383 163	57 046	3 219 183	1 841 101	2 112 620
422940	Tobacco & tobacco product whsle	1 561	50 268 772	1 589 663	383 163	57 046	3 219 183	1 841 101	2 112 620
42295	Paint, varnish, & supplies whsle	2 192	7 510 467	676 404	159 355	19 917	1 584 153	650 640	680 619
422950	Paint, varnish, & supplies whsle	2 192	7 510 467	676 404	159 355	19 917	1 584 153	650 640	680 619
4229501	Paint, varnish, & supplies whsle	2 192	7 510 467	676 404	159 355	19 917	1 584 153	650 640	680 619
42299	Other miscellaneous nondurable goods whsle	14 767	60 572 100	2 847 844	639 728	92 812	6 436 502	4 193 102	4 631 400
422990	Other miscellaneous nondurable goods whsle	14 767	60 572 100	2 847 844	639 728	92 812	6 436 502	4 193 102	4 631 400
4229901	Art goods whsle	4 583	9 596 493	985 525	218 513	33 019	2 495 938	1 215 468	1 380 002
4229902	General merchandise (nondurable goods) whsle	3 248	34 597 404	729 329	171 128	20 477	1 467 410	1 511 757	1 586 453
4229903	Textile bags, bagging, & burlap whsle	446	802 397	77 465	16 774	2 966	182 076	91 231	111 979
4229904	Other nondurable goods whsle	6 490	15 575 806	1 055 525	233 313	36 350	2 291 078	1 374 646	1 552 966

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
	Merchant wholesalers	'376 330	'2 333 131 187	'158 373 291	'36 705 674	'4 591 092	'329 085 927	'214 621 484	'230 839 579
421	Wholesale trade, durable goods	241 379	1 214 780 670	99 709 272	23 056 814	'2 756 659	'201 524 492	'135 753 109	146 224 425
4211	Motor vehicle & motor vehicle parts & supplies whsle	'26 093	'166 674 187	'8 287 385	'1 934 223	'281 969	'18 128 586	'16 213 453	'17 086 156
42111	Automobile & other motor vehicle whsle	6 654	113 917 822	3 320 639	777 402	96 180	7 952 209	8 123 863	8 590 301
421110	Automobile & other motor vehicle whsle	6 654	113 917 822	3 320 639	777 402	96 180	7 952 209	8 123 863	8 590 301
4211101	Automobile & motorcycle whsle	3 331	79 437 563	911 926	222 524	25 772	3 707 653	3 709 763	3 981 633
4211102	Bus & recreational vehicle whsle	347	D	D	D	h	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	428	7 133 116	216 730	49 437	6 188	593 040	535 182	534 493
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	480	D	D	D	i	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 068	22 058 292	1 799 190	415 301	52 127	2 898 790	3 107 815	3 262 391
42112	Motor vehicle supplies & new parts whsle	'10 596	'40 856 802	'3 428 913	'799 934	'121 664	'7 054 127	'6 453 745	'6 743 051
421120	Motor vehicle supplies & new parts whsle	'10 596	'40 856 802	'3 428 913	'799 934	'121 664	'7 054 127	'6 453 745	'6 743 051
4211201	Motor vehicle supplies & new parts—warehouse distributors	'4 357	'19 025 397	'1 677 699	'387 998	'59 564	'3 534 928	'3 138 584	'3 254 209
4211202	Motor vehicle supplies & new parts—jobbers	5 732	20 760 962	1 606 696	377 859	57 724	3 267 551	3 194 153	3 354 760
4211203	Petroleum products marketing equipment whsle	507	1 070 443	144 518	34 077	4 376	251 648	121 008	134 082
42113	Tire & tube whsle	1 738	6 627 456	566 057	128 741	18 318	1 148 391	890 895	958 659
421130	Tire & tube whsle	1 738	6 627 456	566 057	128 741	18 318	1 148 391	890 895	958 659
42114	Motor vehicle parts, (used) whsle	7 105	5 272 107	971 776	228 146	45 807	1 973 859	744 950	794 145
421140	Motor vehicle parts, (used) whsle	7 105	5 272 107	971 776	228 146	45 807	1 973 859	744 950	794 145
4212	Furniture & home furnishings whsle	11 912	38 998 409	4 272 437	971 161	132 093	9 054 605	4 730 169	5 138 286
42121	Furniture whsle	4 880	17 259 071	1 970 278	447 186	56 493	3 763 785	1 465 326	1 624 613
421210	Furniture whsle	4 880	17 259 071	1 970 278	447 186	56 493	3 763 785	1 465 326	1 624 613
4212101	Household & lawn furniture whsle	2 275	5 670 483	524 847	123 314	19 322	1 206 312	772 059	847 641
4212102	Office & business furniture whsle	2 605	11 588 588	1 445 431	323 872	37 171	2 557 473	693 267	776 972
42122	Home furnishings whsle	7 032	21 739 338	2 302 159	523 975	75 600	5 290 820	3 264 843	3 513 673
421220	Home furnishings whsle	7 032	21 739 338	2 302 159	523 975	75 600	5 290 820	3 264 843	3 513 673
4212201	Household china, glassware, & crockery whsle	1 039	3 796 559	377 858	84 585	12 020	975 373	742 824	765 646
4212202	Linens, domestics, draperies, & curtains whsle	1 532	4 438 939	448 387	103 114	15 921	957 461	570 809	622 187
4212203	Floor coverings whsle	2 270	7 941 902	862 372	197 779	25 505	1 753 939	1 044 359	1 147 472
4212204	Other home furnishings whsle	2 191	5 561 938	613 542	138 497	22 154	1 604 047	906 851	978 368
4213	Lumber & other construction materials whsle	11 142	61 302 570	4 167 547	968 604	125 574	8 236 772	5 224 999	5 555 412
42131	Lumber, plywood, millwork, & wood panel whsle	5 636	46 426 349	2 598 366	618 903	75 730	5 000 401	3 784 463	4 003 845
421310	Lumber, plywood, millwork, & wood panel whsle	5 636	46 426 349	2 598 366	618 903	75 730	5 000 401	3 784 463	4 003 845
4213101	Lumber without yard whsle	1 425	13 795 098	440 679	111 306	11 000	809 598	569 650	593 504
4213102	Lumber with yard whsle	1 499	13 188 854	780 649	176 782	24 380	1 583 785	1 408 289	1 522 629
4213103	Plywood, veneer, millwork, & wood panel whsle	2 712	19 442 397	1 377 038	330 815	40 350	2 607 018	1 806 524	1 887 712
42132	Brick, stone, & related construction materials whsle	2 094	4 444 476	502 387	104 660	15 737	1 093 199	458 820	523 468
421320	Brick, stone, & related construction materials whsle	2 094	4 444 476	502 387	104 660	15 737	1 093 199	458 820	523 468
4213201	Brick, block, tile, clay/cement sewer pipe whsle	679	1 320 519	152 601	33 054	4 968	313 537	156 878	173 928
4213202	Sand, gravel, & stone whsle	886	1 574 246	206 541	42 351	6 878	462 750	157 811	179 524
4213203	Cement, lime, & related products whsle	529	1 549 711	143 245	29 255	3 891	316 912	144 131	170 016
42133	Roofing, siding, & insulation material whsle	1 069	5 203 479	430 481	95 695	12 661	896 255	475 247	485 351
421330	Roofing, siding, & insulation material whsle	1 069	5 203 479	430 481	95 695	12 661	896 255	475 247	485 351
4213301	Roofing, siding, & insulation material whsle	1 069	5 203 479	430 481	95 695	12 661	896 255	475 247	485 351
42139	Other construction materials whsle	2 343	5 228 266	636 313	149 346	21 446	1 246 917	506 469	542 748
421390	Other construction materials whsle	2 343	5 228 266	636 313	149 346	21 446	1 246 917	506 469	542 748
4213901	Flat glass & other construction glass whsle	523	1 017 500	169 597	40 685	6 050	312 684	98 460	100 669
4213902	Other construction materials whsle	1 820	4 210 766	466 716	108 661	15 396	934 233	408 009	442 079
4214	Professional & commercial equipment & supplies whsle	38 366	237 178 097	21 339 923	4 950 844	'532 717	'40 976 760	'18 662 447	20 505 089
42141	Photographic equipment & supplies whsle	1 207	8 347 662	656 569	148 769	16 320	1 601 725	898 918	920 883
421410	Photographic equipment & supplies whsle	1 207	8 347 662	656 569	148 769	16 320	1 601 725	898 918	920 883
42142	Office equipment whsle	'6 291	'24 496 462	'3 709 687	'865 277	'110 654	'6 786 849	'2 182 436	'2 289 966
421420	Office equipment whsle	'6 291	'24 496 462	'3 709 687	'865 277	'110 654	'6 786 849	'2 182 436	'2 289 966

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	14 459	142 059 509	9 616 070	2 203 535	210 526	17 796 861	8 917 303	10 113 861
421430	Computer & computer peripheral equipment & software whsle	14 459	142 059 509	9 616 070	2 203 535	210 526	17 796 861	8 917 303	10 113 861
4214301	Computer & peripheral equipment whsle	11 806	131 914 692	7 857 231	1 794 896	176 584	14 678 915	8 534 297	9 671 282
42143011	Computers & peripheral equipment for resale	4 861	83 034 207	3 215 540	782 321	77 346	6 840 403	6 008 852	6 837 354
42143012	Computers & peripheral equipment for end use	6 945	48 880 485	4 641 691	1 012 575	99 238	7 838 512	2 525 445	2 833 928
4214302	Computer software (packaged) whsle	2 653	10 144 817	1 758 839	408 639	33 942	3 117 946	383 006	442 579
42144	Other commercial equipment whsle	'4 658	'12 215 821	'1 550 219	'355 083	'47 048	'2 981 362	'1 142 404	'1 241 855
421440	Other commercial equipment whsle	'4 658	'12 215 821	'1 550 219	'355 083	'47 048	'2 981 362	'1 142 404	'1 241 855
4214401	Restaurant & hotel equipment & supplies whsle	2 689	8 094 253	898 717	204 625	28 408	1 720 999	756 372	824 178
4214402	Store machines & equipment whsle	'1 969	'4 121 568	'651 502	'150 458	'18 640	'1 260 363	'386 032	'417 677
42145	Medical, dental, & hospital equipment & supplies whsle	7 850	35 599 345	3 918 018	932 702	93 520	7 816 953	3 699 838	3 994 021
421450	Medical, dental, & hospital equipment & supplies whsle	7 850	35 599 345	3 918 018	932 702	93 520	7 816 953	3 699 838	3 994 021
4214501	Surgical, medical, & hospital supplies whsle	6 859	31 745 475	3 363 241	805 891	79 839	6 757 373	3 269 780	3 522 027
4214502	Dental equipment & supplies whsle	991	3 853 870	554 777	126 811	13 681	1 059 580	430 058	471 994
42146	Ophthalmic goods whsle	1 551	5 713 821	783 497	184 716	26 022	1 739 475	714 418	790 403
421460	Ophthalmic goods whsle	1 551	5 713 821	783 497	184 716	26 022	1 739 475	714 418	790 403
42149	Other professional equipment & supplies whsle	2 350	8 745 477	1 105 863	260 762	28 627	2 253 535	1 107 130	1 154 100
421490	Other professional equipment & supplies whsle	2 350	8 745 477	1 105 863	260 762	28 627	2 253 535	1 107 130	1 154 100
4214901	Religious & school supplies whsle	397	1 110 568	161 074	36 464	5 358	324 534	141 678	158 867
4214902	Other professional equipment & supplies whsle	1 953	7 634 909	944 789	224 298	23 269	1 929 001	965 452	995 233
4215	Metal & mineral (except petroleum) whsle	'10 079	'91 553 201	'5 595 871	'1 287 325	'146 964	'11 460 513	'11 240 009	'11 965 871
42151	Metal service centers & offices	9 487	83 124 691	5 405 023	1 242 261	143 028	11 026 425	10 801 425	11 513 551
421510	Metal service centers & offices	9 487	83 124 691	5 405 023	1 242 261	143 028	11 026 425	10 801 425	11 513 551
4215101	Ferrous metal service centers & sales offices	7 595	66 113 409	4 485 391	1 037 061	120 653	9 133 012	8 873 016	9 359 046
42151011	Ferrous metal service centers	5 827	58 768 929	4 105 455	951 193	110 297	8 340 519	8 873 016	9 359 046
42151012	Ferrous metal sales offices	1 768	7 344 480	379 936	85 868	10 356	7 927 493	—	—
4215102	Nonferrous metal service centers & sales offices	1 892	17 011 282	919 632	205 200	22 375	1 893 413	1 928 409	2 154 505
42151021	Nonferrous metal service centers	1 380	15 574 704	839 223	187 391	20 212	1 730 127	1 928 409	2 154 505
42151022	Nonferrous metal sales offices	512	1 436 578	80 409	17 809	2 163	163 286	—	—
42152	Coal & other mineral & ore whsle	'592	'8 428 510	'190 848	'45 064	'3 936	'434 088	'438 584	'452 320
421520	Coal & other mineral & ore whsle	'592	'8 428 510	'190 848	'45 064	'3 936	'434 088	'438 584	'452 320
4215201	Coal whsle	333	4 987 710	102 575	23 851	2 117	240 527	153 763	168 070
4215202	Other mineral & ore whsle	'259	'3 440 800	'88 273	'21 213	'1 819	'193 561	'284 821	'284 250
4216	Electrical goods whsle	27 347	182 334 876	14 793 391	3 462 691	345 230	30 237 421	17 186 313	18 711 743
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8 857	38 350 174	3 756 249	887 946	101 739	7 002 760	4 590 972	4 873 800
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8 857	38 350 174	3 756 249	887 946	101 739	7 002 760	4 590 972	4 873 800
42162	Electrical appliance, television & radio set whsle	3 237	39 717 526	1 709 097	393 253	42 999	5 131 249	3 715 334	4 023 015
421620	Electrical appliance, television & radio set whsle	3 237	39 717 526	1 709 097	393 253	42 999	5 131 249	3 715 334	4 023 015
42169	Other electronic parts & equipment whsle	15 253	104 267 176	9 328 045	2 181 492	200 492	18 103 412	8 880 007	9 814 928
421690	Other electronic parts & equipment whsle	15 253	104 267 176	9 328 045	2 181 492	200 492	18 103 412	8 880 007	9 814 928
4216901	Communications equipment & supplies whsle	6 722	36 812 342	4 566 622	1 092 431	98 210	8 446 176	3 042 985	3 439 839
4216902	Electronic parts (excluding communications equipment) whsle	8 531	67 454 834	4 761 423	1 089 061	102 282	9 657 236	5 837 022	6 375 089

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	17 533	57 253 744	6 391 596	1 466 209	186 312	12 167 748	8 709 596	9 185 806
42171	Hardware whsle	8 170	28 781 646	3 292 606	751 220	99 338	6 261 960	4 524 746	4 826 428
421710	Hardware whsle	8 170	28 781 646	3 292 606	751 220	99 338	6 261 960	4 524 746	4 826 428
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3 261	10 850 765	1 133 400	263 937	33 270	2 206 346	1 516 634	1 625 338
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3 261	10 850 765	1 133 400	263 937	33 270	2 206 346	1 516 634	1 625 338
42173	Warm air heating & air-conditioning equipment & supplies whsle	4 744	14 185 407	1 559 234	359 093	42 511	2 937 087	2 136 446	2 184 385
421730	Warm air heating & air-conditioning equipment & supplies whsle	4 744	14 185 407	1 559 234	359 093	42 511	2 937 087	2 136 446	2 184 385
42174	Refrigeration equipment & supplies whsle	1 358	3 435 926	406 356	91 959	11 193	762 355	531 770	549 655
421740	Refrigeration equipment & supplies whsle	1 358	3 435 926	406 356	91 959	11 193	762 355	531 770	549 655
4218	Machinery, equipment, & supplies whsle	64 951	223 849 297	24 766 878	5 670 011	674 287	46 667 259	37 837 176	41 093 543
42181	Construction & mining (except petroleum) machinery & equip whsle	4 763	31 561 292	3 110 734	734 605	77 574	5 740 828	9 191 293	10 081 466
421810	Construction & mining (except petroleum) machinery & equip whsle	4 763	31 561 292	3 110 734	734 605	77 574	5 740 828	9 191 293	10 081 466
42182	Farm & garden machinery & equipment whsle	9 312	30 536 605	2 634 589	591 835	95 909	5 066 616	7 994 095	8 733 732
421820	Farm & garden machinery & equipment whsle	9 312	30 536 605	2 634 589	591 835	95 909	5 066 616	7 994 095	8 733 732
4218201	Farm machinery & equipment—farm dealers	6 789	21 521 310	1 863 969	418 663	70 910	3 390 688	6 317 759	6 911 632
4218202	Farm machinery & equipment—whsle distributors	1 891	6 437 932	507 832	112 807	16 713	1 144 687	1 088 278	1 203 779
4218203	Lawn & garden machinery & equipment whsle	632	2 577 363	262 788	60 365	8 286	531 241	588 058	618 321
42183	Industrial machinery & equipment whsle	28 321	97 183 003	11 523 912	2 627 707	286 732	21 619 583	12 326 301	13 148 394
421830	Industrial machinery & equipment whsle	28 321	97 183 003	11 523 912	2 627 707	286 732	21 619 583	12 326 301	13 148 394
4218301	Food-processing machinery & equipment whsle	1 056	2 959 044	410 831	95 919	10 273	758 407	415 921	443 337
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3 294	9 945 751	1 464 278	336 675	36 297	2 658 894	1 137 999	1 231 725
42183021	Hydraulic & pneumatic pumps & motors whsle	1 275	3 036 164	437 279	101 041	11 324	786 607	376 128	394 716
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2 019	6 909 587	1 026 999	235 634	24 973	1 872 287	761 871	837 009
4218303	General-purpose industrial machinery & equipment whsle	8 460	28 259 832	3 404 519	772 131	84 667	6 537 227	3 533 463	3 820 152
4218304	Metalworking machinery & equipment whsle	3 232	13 925 794	1 338 123	300 153	29 963	2 629 765	2 155 284	2 142 750
4218305	Materials handling equipment whsle	4 042	15 099 475	2 069 068	487 920	56 245	3 544 920	1 654 475	1 743 448
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2 688	7 740 720	693 599	150 488	18 900	1 316 709	847 083	989 913
4218307	Other industrial machinery & equipment whsle	5 549	19 252 387	2 143 494	484 421	50 387	4 173 661	2 582 076	2 777 069
42184	Industrial supplies whsle	12 868	36 889 029	4 420 039	1 012 617	122 452	8 329 400	4 446 078	4 765 894
421840	Industrial supplies whsle	12 868	36 889 029	4 420 039	1 012 617	122 452	8 329 400	4 446 078	4 765 894
4218401	General-line industrial supplies whsle	2 025	3 940 187	535 267	124 714	15 671	970 763	472 943	502 312
4218402	Mechanical power transmission supplies whsle	2 457	7 883 600	834 627	194 427	23 497	1 584 305	1 187 548	1 320 877
4218403	Welding supplies whsle	1 876	4 238 602	592 621	137 192	17 627	1 166 809	455 742	475 267
4218404	Industrial containers & supplies whsle	1 480	4 968 521	517 474	111 664	14 688	1 004 745	298 554	312 268
4218405	Industrial valves & fittings (except fluid-power) whsle	1 279	5 276 944	611 403	140 346	14 238	1 145 035	799 843	820 778
4218406	Other industrial supplies whsle	3 751	10 581 175	1 328 647	304 274	36 731	2 457 743	1 231 448	1 334 392
42185	Service establishment equipment & supplies whsle	6 233	11 044 612	1 646 019	383 581	56 364	3 058 945	1 208 260	1 294 341
421850	Service establishment equipment & supplies whsle	6 233	11 044 612	1 646 019	383 581	56 364	3 058 945	1 208 260	1 294 341
4218501	Beauty & barber shop equipment & supplies whsle	1 240	2 016 050	351 378	82 788	13 671	649 637	297 828	328 061
4218502	Custodial, janitors' equipment & supplies whsle	2 189	3 745 652	625 841	147 020	21 414	1 144 893	382 831	403 819
4218503	Laundry & dry-cleaning equipment & supplies whsle	655	D	D	D	i	D	D	D
4218504	Other service establishment equipment & supplies whsle	2 149	D	D	D	j	D	D	D

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Merchant wholesalers—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3 454	16 634 756	1 431 585	319 666	35 256	2 851 887	2 671 149	3 069 716
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3 454	16 634 756	1 431 585	319 666	35 256	2 851 887	2 671 149	3 069 716
4218601	Aircraft & aeronautical equipment & supplies whsle ...	2 092	12 214 744	929 885	206 175	21 276	1 893 980	2 063 036	2 377 201
4218602	Marine machinery, equipment, & supplies whsle	825	2 566 747	304 561	69 149	8 418	596 428	383 049	418 396
4218603	Other transportation equipment & supplies whsle	537	1 853 265	197 139	44 342	5 562	361 479	225 064	274 119
4219	Miscellaneous durable goods whsle ...	33 956	155 636 289	10 094 244	2 345 746	331 513	24 594 828	15 948 947	16 982 519
42191	Sporting & recreational goods & supplies whsle	4 961	17 059 006	1 546 470	356 459	53 620	3 678 121	3 018 376	3 206 465
421910	Sporting & recreational goods & supplies whsle	4 961	17 059 006	1 546 470	356 459	53 620	3 678 121	3 018 376	3 206 465
42192	Toy & hobby goods & supplies whsle	2 792	15 890 421	1 060 892	244 488	32 791	3 670 242	2 059 697	2 218 405
421920	Toy & hobby goods & supplies whsle	2 792	15 890 421	1 060 892	244 488	32 791	3 670 242	2 059 697	2 218 405
42193	Recyclable material whsle	8 833	37 358 147	3 196 991	746 097	114 097	7 291 056	1 991 917	2 097 394
421930	Recyclable material whsle	8 833	37 358 147	3 196 991	746 097	114 097	7 291 056	1 991 917	2 097 394
4219301	Iron & steel scrap processors & dealers	3 403	17 430 292	1 282 757	308 237	43 370	3 233 625	1 008 934	1 054 579
42193011	Iron & steel scrap processors (using power processing equipment)	2 268	12 322 747	1 093 664	256 788	36 101	2 795 855	881 777	899 101
42193012	Iron & steel scrap processors (not using power processing equip)	1 135	5 107 545	189 093	51 449	7 269	437 770	127 157	155 478
4219302	Recyclable paper & paperboard whsle	1 539	5 384 421	580 846	133 943	20 405	1 263 317	121 099	133 373
4219303	Other recyclable material whsle ..	3 891	14 543 434	1 333 388	303 917	50 322	2 794 114	861 884	909 442
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 183	30 824 486	1 613 759	366 259	47 910	3 842 310	5 085 548	5 403 568
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle ...	7 183	30 824 486	1 613 759	366 259	47 910	3 842 310	5 085 548	5 403 568
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	6 641	21 097 516	1 495 898	338 739	45 014	3 585 783	4 360 264	4 695 119
4219402	Precious metal (excluding ores) whsle	542	9 726 970	117 861	27 520	2 896	256 527	725 284	708 449
42199	Other miscellaneous durable goods whsle	10 187	54 504 229	2 676 132	632 443	83 095	6 113 099	3 793 409	4 056 687
421990	Other miscellaneous durable goods whsle	10 187	54 504 229	2 676 132	632 443	83 095	6 113 099	3 793 409	4 056 687
4219901	Musical instruments & supplies whsle	444	2 155 019	160 389	36 931	4 465	395 312	319 907	325 046
4219902	Forest products (except lumber) whsle	1 844	10 671 425	390 863	89 249	10 934	980 351	433 291	465 456
4219903	General merchandise (durable goods) whsle	2 864	20 154 440	473 038	112 333	16 449	954 094	1 037 331	1 041 416
4219904	Prerecorded media whsle	1 852	16 079 741	992 129	238 465	30 602	2 326 833	1 421 931	1 569 954
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1 215	8 766 190	647 937	153 359	20 147	1 517 990	950 427	1 025 205
42199042	Prerecorded video tapes whsle	637	7 313 551	344 192	85 106	10 455	808 843	471 504	544 749
4219905	Fire extinguishers & fire safety equipment whsle	923	937 818	173 795	40 084	6 421	306 021	75 921	86 997
4219906	Other durable goods whsle	2 260	4 505 786	485 918	115 381	14 224	1 150 488	505 028	567 818
422	Wholesale trade, nondurable goods	'134 951	'1 118 350 517	'58 664 019	'13 648 860	'1 834 433	'127 561 435	'78 868 375	'84 615 154
4221	Paper & paper product whsle	12 686	66 491 798	5 841 711	1 378 526	158 255	11 018 825	4 866 569	5 117 298
42211	Printing & writing paper whsle	1 838	20 477 795	1 203 286	292 367	26 584	2 322 735	1 271 873	1 292 461
422110	Printing & writing paper whsle	1 838	20 477 795	1 203 286	292 367	26 584	2 322 735	1 271 873	1 292 461
42212	Stationery & office supplies whsle ...	6 260	19 572 837	2 310 376	546 853	70 818	4 301 775	1 828 831	1 934 601
422120	Stationery & office supplies whsle ..	6 260	19 572 837	2 310 376	546 853	70 818	4 301 775	1 828 831	1 934 601
42213	Industrial & personal service paper whsle	4 588	26 441 166	2 328 049	539 306	60 853	4 394 315	1 765 865	1 890 236
422130	Industrial & personal service paper whsle	4 588	26 441 166	2 328 049	539 306	60 853	4 394 315	1 765 865	1 890 236
4222	Drugs, & druggists' sundries whsle	7 250	107 379 498	4 453 417	1 051 879	128 641	10 948 828	11 917 987	12 946 620
42221	Drugs, & druggists' sundries whsle ..	7 250	107 379 498	4 453 417	1 051 879	128 641	10 948 828	11 917 987	12 946 620
422210	Drugs, & druggists' sundries whsle	7 250	107 379 498	4 453 417	1 051 879	128 641	10 948 828	11 917 987	12 946 620
4222101	General-line drugs whsle	3 283	79 946 995	2 290 715	546 162	70 977	5 352 458	9 238 904	9 838 713
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3 967	27 432 503	2 162 702	505 717	57 664	5 596 370	2 679 083	3 107 907

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4223	Apparel, piece goods, & notions whsle.	16 964	84 358 265	6 296 411	1 431 085	177 783	15 311 242	10 840 171	12 038 566
42231	Piece goods, notions, & other dry goods whsle	4 628	14 151 550	1 231 590	277 556	38 216	2 646 207	1 838 149	2 061 920
422310	Piece goods, notions, & other dry goods whsle	4 628	14 151 550	1 231 590	277 556	38 216	2 646 207	1 838 149	2 061 920
4223101	Piece goods—jobbers	3 345	11 726 039	913 402	205 573	27 021	2 011 079	1 511 605	1 697 776
4223102	Notions & other dry goods whsle	1 283	2 425 511	318 188	71 983	11 195	635 128	326 544	364 144
42232	Men's & boys' clothing & furnishings whsle	4 144	22 684 344	1 743 994	397 911	52 198	4 352 999	3 405 188	3 765 771
422320	Men's & boys' clothing & furnishings whsle	4 144	22 684 344	1 743 994	397 911	52 198	4 352 999	3 405 188	3 765 771
42233	Women's, children's, & infants' clothing & accessories whsle	6 781	29 520 620	2 402 560	538 486	67 876	5 815 263	3 357 724	3 887 001
422330	Women's, children's, & infants' clothing & accessories whsle	6 781	29 520 620	2 402 560	538 486	67 876	5 815 263	3 357 724	3 887 001
42234	Footwear whsle	1 411	18 001 751	918 267	217 132	19 493	2 496 773	2 239 110	2 323 874
422340	Footwear whsle	1 411	18 001 751	918 267	217 132	19 493	2 496 773	2 239 110	2 323 874
4224	Grocery & related products whsle	33 343	330 210 735	18 119 436	4 234 394	604 145	37 797 658	16 610 203	17 736 637
42241	General-line grocery whsle	3 390	93 941 524	4 682 800	1 135 331	139 593	8 927 593	5 619 021	5 740 085
422410	General-line grocery whsle	3 390	93 941 524	4 682 800	1 135 331	139 593	8 927 593	5 619 021	5 740 085
4224101	General-line grocery whsle, voluntary group	186	16 156 029	554 986	135 594	17 064	1 105 622	989 577	958 773
4224102	General-line grocery whsle, retail cooperative	211	16 142 440	467 726	112 330	13 882	884 413	926 900	945 354
4224103	Other general-line grocery whsle	2 993	61 643 055	3 660 088	887 407	108 647	6 937 558	3 702 544	3 835 958
42242	Packaged frozen food whsle	2 897	44 782 680	2 297 966	535 761	71 263	4 773 169	2 436 769	2 795 303
422420	Packaged frozen food whsle	2 897	44 782 680	2 297 966	535 761	71 263	4 773 169	2 436 769	2 795 303
42243	Dairy products, (except dried or canned) whsle	2 174	20 315 524	849 475	196 547	27 596	1 854 375	512 648	557 552
422430	Dairy products, (except dried or canned) whsle	2 174	20 315 524	849 475	196 547	27 596	1 854 375	512 648	557 552
4224301	Raw milk whsle	138	D	D	D	g	D	D	D
4224302	Dairy product (except raw milk) whsle	2 036	D	D	D	k	D	D	D
42244	Poultry & poultry product whsle	873	10 721 436	423 543	96 860	15 681	921 425	230 145	251 499
422440	Poultry & poultry product whsle	873	10 721 436	423 543	96 860	15 681	921 425	230 145	251 499
4224401	Live poultry whsle	45	D	D	D	f	D	D	D
4224402	Poultry & poultry product (except live) whsle	828	D	D	D	j	D	D	D
42245	Confectionery whsle	1 962	7 539 889	523 310	115 927	20 663	1 289 127	660 165	725 588
422450	Confectionery whsle	1 962	7 539 889	523 310	115 927	20 663	1 289 127	660 165	725 588
42246	Fish & seafood whsle	2 828	11 998 240	649 137	145 945	26 304	1 423 835	555 003	628 393
422460	Fish & seafood whsle	2 828	11 998 240	649 137	145 945	26 304	1 423 835	555 003	628 393
42247	Meat & meat product whsle	3 147	26 899 437	1 304 916	309 355	45 521	2 679 207	957 919	1 024 099
422470	Meat & meat product whsle	3 147	26 899 437	1 304 916	309 355	45 521	2 679 207	957 919	1 024 099
42248	Fresh fruit & vegetable whsle	5 474	40 417 798	2 840 345	640 915	104 811	5 869 669	562 265	640 886
422480	Fresh fruit & vegetable whsle	5 474	40 417 798	2 840 345	640 915	104 811	5 869 669	562 265	640 886
42249	Other grocery & related products whsle	10 598	73 594 207	4 547 944	1 057 753	152 713	10 059 258	5 076 268	5 373 232
422490	Other grocery & related products whsle	10 598	73 594 207	4 547 944	1 057 753	152 713	10 059 258	5 076 268	5 373 232
4224901	Coffee, tea, & spice whsle	1 420	7 087 834	397 640	91 263	13 783	852 828	488 011	626 211
4224902	Bread & baked goods whsle	2 187	5 821 864	594 621	137 158	24 477	1 108 595	262 177	267 272
4224903	Soft drinks whsle	2 026	7 507 631	855 980	195 575	29 183	1 981 472	316 118	352 288
4224904	Canned goods whsle	957	10 184 930	466 436	109 531	13 777	1 088 032	973 402	921 358
4224905	Food & beverage basic materials whsle	512	2 687 268	174 927	38 919	5 172	4 200 611	229 674	229 329
4224906	Other grocery specialties whsle	3 496	40 304 680	2 058 340	485 307	66 321	4 607 720	2 806 886	2 976 774
4225	Farm-product raw material whsle	8 849	132 883 554	2 096 358	469 297	74 096	5 547 440	9 505 447	9 664 441
42251	Grain & field bean whsle	6 434	105 267 322	1 620 355	366 080	55 890	4 339 905	6 826 486	6 979 672
422510	Grain & field bean whsle	6 434	105 267 322	1 620 355	366 080	55 890	4 339 905	6 826 486	6 979 672
42252	Livestock whsle	1 133	8 630 445	115 475	26 114	7 322	304 460	202 778	251 768
422520	Livestock whsle	1 133	8 630 445	115 475	26 114	7 322	304 460	202 778	251 768
42259	Other farm product raw material whsle	1 282	18 985 787	360 528	77 103	10 884	903 075	2 476 183	2 433 001
422590	Other farm product raw material whsle	1 282	18 985 787	360 528	77 103	10 884	903 075	2 476 183	2 433 001
4225901	Hides, skins, & pelts whsle	234	1 911 853	48 450	11 812	1 660	125 385	111 664	120 548
4225902	Leaf tobacco whsle	118	2 093 201	66 701	14 669	1 605	131 963	294 173	324 012
4225903	Wool, wool tops, & mohair whsle	61	145 997	6 661	1 386	247	17 366	21 670	25 093
4225904	Cotton whsle	244	9 922 477	106 703	20 612	2 497	330 047	1 702 682	1 616 787
4225905	Other farm-product raw material whsle	625	4 912 259	132 013	28 624	4 875	298 314	345 994	346 561

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Merchant wholesalers—Con.									
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whsle	12 249	56 048 362	4 650 638	1 073 531	115 969	9 506 564	4 178 360	4 470 487
42261	Plastics materials & basic forms & shapes whsle	3 357	16 733 225	1 295 883	297 313	34 844	2 718 446	1 298 940	1 397 420
422610	Plastics materials & basic forms & shapes whsle	3 357	16 733 225	1 295 883	297 313	34 844	2 718 446	1 298 940	1 397 420
42269	Other chemical & allied products whsle	8 892	39 315 137	3 354 755	776 218	81 125	6 788 118	2 879 420	3 073 067
422690	Other chemical & allied products whsle	8 892	39 315 137	3 354 755	776 218	81 125	6 788 118	2 879 420	3 073 067
4226901	Industrial gases (except LP) whsle	804	1 432 921	239 975	56 645	7 340	484 116	116 620	126 570
4226902	Other chemical & allied products whsle	8 088	37 882 216	3 114 780	719 573	73 785	6 304 002	2 762 800	2 946 497
4227	Petroleum & petroleum products whsle	'9 770	'139 507 960	'3 390 142	'797 041	'114 863	'8 529 598	'4 285 739	'4 446 297
42271	Petroleum bulk stations & terminals	'6 729	'92 443 546	'2 497 922	'579 872	'87 532	'6 249 105	'3 029 034	'3 194 653
422710	Petroleum bulk stations & terminals	'6 729	'92 443 546	'2 497 922	'579 872	'87 532	'6 249 105	'3 029 034	'3 194 653
4227101	Petroleum bulk stations & terminals (except LP)	'6 337	'88 515 507	'2 340 748	'544 283	'83 154	'5 893 722	'2 892 396	'3 059 356
42271011	Petroleum bulk stations (except LP)	5 784	43 727 608	1 768 043	414 479	66 627	4 472 315	1 334 004	1 355 290
42271012	Petroleum bulk terminals (except LP)	'553	'44 787 899	'572 705	'129 804	'16 527	'1 421 407	'1 558 392	'1 704 066
4227102	Liquefied petroleum bulk stations & terminals	392	3 928 039	157 174	35 589	4 378	355 383	136 638	135 297
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 041	47 064 414	892 220	217 169	27 331	2 280 493	1 256 705	1 251 644
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 041	47 064 414	892 220	217 169	27 331	2 280 493	1 256 705	1 251 644
4228	Beer, wine, & distilled alcoholic beverage whsle	4 476	58 311 981	5 212 268	1 223 883	143 544	10 376 684	4 667 991	4 996 576
42281	Beer & ale whsle	2 945	33 616 795	3 190 276	725 915	93 133	6 539 887	1 583 946	1 677 017
422810	Beer & ale whsle	2 945	33 616 795	3 190 276	725 915	93 133	6 539 887	1 583 946	1 677 017
42282	Wine & distilled alcoholic beverage whsle	1 531	24 695 186	2 021 992	497 968	50 411	3 836 797	3 084 045	3 319 559
422820	Wine & distilled alcoholic beverage whsle	1 531	24 695 186	2 021 992	497 968	50 411	3 836 797	3 084 045	3 319 559
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1 409	24 314 784	2 011 681	494 317	49 769	3 817 507	3 041 385	3 304 755
4228202	Wine & distilled alcoholic beverage (State operated) whsle	122	380 402	10 311	3 651	642	19 290	42 660	14 804
4229	Miscellaneous nondurable goods whsle	29 364	143 158 364	8 603 638	1 989 224	317 137	18 524 596	11 995 908	13 198 232
42291	Farm supplies whsle	6 437	32 607 159	1 766 562	403 019	59 231	4 025 967	3 254 754	3 527 294
422910	Farm supplies whsle	6 437	32 607 159	1 766 562	403 019	59 231	4 025 967	3 254 754	3 527 294
4229101	Farm supplies—farm dealers	3 363	9 641 439	660 374	151 572	23 898	1 543 900	923 987	1 013 130
4229102	Farm supplies—whsle distributors	3 074	22 965 720	1 106 188	251 447	35 333	2 482 067	2 330 767	2 514 164
42292	Book, periodical, & newspaper whsle	3 257	17 022 288	1 697 252	409 254	69 110	3 453 522	1 876 325	2 022 021
422920	Book, periodical, & newspaper whsle	3 257	17 022 288	1 697 252	409 254	69 110	3 453 522	1 876 325	2 022 021
42293	Flower, nursery stock, & florists' supplies whsle	3 654	7 244 856	986 762	229 037	43 624	2 036 312	641 989	700 100
422930	Flower, nursery stock, & florists' supplies whsle	3 654	7 244 856	986 762	229 037	43 624	2 036 312	641 989	700 100
42294	Tobacco & tobacco product whsle	1 466	31 656 394	1 178 783	276 353	45 602	2 328 873	1 792 803	2 042 330
422940	Tobacco & tobacco product whsle	1 466	31 656 394	1 178 783	276 353	45 602	2 328 873	1 792 803	2 042 330
42295	Paint, varnish, & supplies whsle	1 630	3 370 442	454 352	106 623	14 611	960 038	439 348	461 151
422950	Paint, varnish, & supplies whsle	1 630	3 370 442	454 352	106 623	14 611	960 038	439 348	461 151
4229501	Paint, varnish, & supplies whsle	1 630	3 370 442	454 352	106 623	14 611	960 038	439 348	461 151
42299	Other miscellaneous nondurable goods whsle	12 920	51 257 225	2 519 927	564 938	84 959	5 719 884	3 990 689	4 445 336
422990	Other miscellaneous nondurable goods whsle	12 920	51 257 225	2 519 927	564 938	84 959	5 719 884	3 990 689	4 445 336
4229901	Art goods whsle	3 976	7 426 099	888 512	196 526	30 205	2 271 032	1 182 362	1 344 462
4229902	General merchandise (nondurable goods) whsle	2 842	33 181 350	653 859	152 784	18 841	1 315 798	1 498 263	1 564 291
4229903	Textile bags, bagging, & burlap whsle	400	723 184	73 748	16 037	2 882	173 346	88 608	109 275
4229904	Other nondurable goods whsle	5 702	9 926 592	903 808	199 591	33 031	1 959 708	1 221 456	1 427 308

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Manufacturers' sales branches and sales offices . .									
		'29 305	'1 258 874 769	'45 911 766	'11 963 217	'922 208	'95 051 279	39 467 315	40 758 311
421	Wholesale trade, durable goods	'17 228	'707 565 616	'26 757 611	'7 167 566	'479 447	'52 345 151	26 273 001	27 084 251
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 425	291 207 541	2 233 321	570 190	47 824	5 928 771	5 894 354	5 776 275
42111	Automobile & other motor vehicle whsle	380	255 902 304	735 647	200 319	14 104	2 764 098	2 883 392	2 738 389
421110	Automobile & other motor vehicle whsle	380	255 902 304	735 647	200 319	14 104	2 764 098	2 883 392	2 738 389
4211101	Automobile & motorcycle whsle	124	95 851 919	298 709	71 122	5 211	1 890 320	2 196 413	1 935 877
4211102	Bus & recreational vehicle whsle	14	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	99	152 661 486	207 342	65 536	3 135	483 741	103 459	157 810
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	20	D	D	D	e	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	123	D	D	D	i	D	D	D
42112	Motor vehicle supplies & new parts whsle	895	25 607 316	1 287 094	316 689	29 268	2 684 657	2 815 454	2 830 859
421120	Motor vehicle supplies & new parts whsle	895	25 607 316	1 287 094	316 689	29 268	2 684 657	2 815 454	2 830 859
4211201	Motor vehicle supplies & new parts—warehouse distributors	343	6 640 896	223 308	53 476	5 937	548 683	512 479	516 527
4211202	Motor vehicle supplies & new parts—jobbers	541	18 824 469	1 057 445	261 684	23 182	2 124 144	2 297 437	2 308 531
4211203	Petroleum products marketing equipment whsle	11	141 951	6 341	1 529	149	11 830	5 538	5 801
42113	Tire & tube whsle	150	9 697 921	210 580	53 182	4 452	480 016	195 508	207 027
421130	Tire & tube whsle	150	9 697 921	210 580	53 182	4 452	480 016	195 508	207 027
4212	Furniture & home furnishings whsle	485	21 729 080	646 395	162 255	16 119	1 835 902	727 049	852 893
42121	Furniture whsle	247	7 242 080	228 139	56 666	4 486	733 330	232 588	234 624
421210	Furniture whsle	247	7 242 080	228 139	56 666	4 486	733 330	232 588	234 624
4212101	Household & lawn furniture whsle	91	1 584 873	59 681	15 306	1 472	149 871	142 636	145 393
4212102	Office & business furniture whsle	156	5 657 207	168 458	41 360	3 014	583 459	89 952	89 231
42122	Home furnishings whsle	238	14 487 000	418 256	105 589	11 633	1 102 572	494 461	618 269
421220	Home furnishings whsle	238	14 487 000	418 256	105 589	11 633	1 102 572	494 461	618 269
4212201	Household china, glassware, & crockery whsle	14	597 661	45 630	11 679	3 156	185 733	113 060	116 905
4212202	Linens, domestics, draperies, & curtains whsle	102	5 437 338	173 959	41 494	3 356	412 153	133 549	182 658
4212203	Floor coverings whsle	96	7 864 637	161 893	43 378	4 236	405 041	165 967	192 458
4212204	Other home furnishings whsle	26	587 364	36 774	9 038	885	99 645	81 885	126 248
4213	Lumber & other construction materials whsle	1 728	21 380 553	959 343	223 167	26 196	2 168 463	1 129 218	1 192 107
42131	Lumber, plywood, millwork, & wood panel whsle	501	10 261 254	445 340	100 385	11 443	980 545	577 840	582 251
421310	Lumber, plywood, millwork, & wood panel whsle	501	10 261 254	445 340	100 385	11 443	980 545	577 840	582 251
4213101	Lumber without yard whsle	42	2 568 618	73 903	17 069	1 261	154 834	44 241	42 086
4213102	Lumber with yard whsle	96	2 240 878	108 796	26 767	3 064	215 313	193 666	204 645
4213103	Plywood, veneer, millwork, & wood panel whsle	363	5 451 758	262 641	56 549	7 118	610 398	339 933	335 520
42132	Brick, stone, & related construction materials whsle	761	5 848 872	243 871	60 393	7 587	566 136	315 377	322 020
421320	Brick, stone, & related construction materials whsle	761	5 848 872	243 871	60 393	7 587	566 136	315 377	322 020
4213201	Brick, block, tile, clay/cement sewer pipe whsle	431	2 150 812	127 852	32 499	4 853	298 148	175 800	183 045
4213202	Sand, gravel, & stone whsle	88	309 282	28 242	5 737	758	66 523	30 696	32 544
4213203	Cement, lime, & related products whsle	242	3 388 778	87 777	22 157	1 976	201 465	108 881	106 431
42133	Roofing, siding, & insulation material whsle	222	3 268 532	134 395	30 154	3 009	335 608	119 549	165 194
421330	Roofing, siding, & insulation material whsle	222	3 268 532	134 395	30 154	3 009	335 608	119 549	165 194
4213301	Roofing, siding, & insulation material whsle	222	3 268 532	134 395	30 154	3 009	335 608	119 549	165 194
42139	Other construction materials whsle	244	2 001 895	135 737	32 235	4 157	286 174	116 452	122 642
421390	Other construction materials whsle	244	2 001 895	135 737	32 235	4 157	286 174	116 452	122 642
4213901	Flat glass & other construction glass whsle	97	712 348	60 185	14 959	2 027	133 089	31 569	33 993
4213902	Other construction materials whsle	147	1 289 547	75 552	17 276	2 130	153 085	84 883	88 649
4214	Professional & commercial equipment & supplies whsle	3 160	112 786 674	11 179 271	3 185 154	168 896	20 269 644	6 208 920	6 462 776
42141	Photographic equipment & supplies whsle	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
421410	Photographic equipment & supplies whsle	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
42142	Office equipment whsle	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
421420	Office equipment whsle	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4214	Professional & commercial equipment & supplies whsle—Con.								
42143	Computer & computer peripheral equipment & software whsle	1 713	72 042 268	7 477 349	2 172 050	103 625	13 060 865	3 902 435	3 862 572
421430	Computer & computer peripheral equipment & software whsle	1 713	72 042 268	7 477 349	2 172 050	103 625	13 060 865	3 902 435	3 862 572
4214301	Computer & peripheral equipment whsle	1 665	71 175 956	7 409 460	2 155 591	102 720	12 854 617	3 794 994	3 751 171
42143011	Computers & peripheral equipment for resale	476	27 387 050	957 611	227 003	12 803	2 017 860	2 686 568	2 753 077
42143012	Computers & peripheral equipment for end use	1 189	43 788 906	6 451 849	1 928 588	89 917	10 836 757	1 108 426	998 094
4214302	Computer software (packaged) whsle	48	866 312	67 889	16 459	905	206 248	107 441	111 401
42144	Other commercial equipment whsle	128	1 012 149	99 000	23 292	2 664	204 053	50 710	45 143
421440	Other commercial equipment whsle	128	1 012 149	99 000	23 292	2 664	204 053	50 710	45 143
4214401	Restaurant & hotel equipment & supplies whsle	38	420 448	35 843	8 121	759	75 705	31 401	28 108
4214402	Store machines & equipment whsle	90	591 701	63 157	15 171	1 905	128 348	19 309	17 035
42145	Medical, dental, & hospital equipment & supplies whsle	459	18 700 334	1 505 615	378 593	22 976	3 433 670	1 447 646	1 734 996
421450	Medical, dental, & hospital equipment & supplies whsle	459	18 700 334	1 505 615	378 593	22 976	3 433 670	1 447 646	1 734 996
4214501	Surgical, medical, & hospital supplies whsle	439	18 453 838	1 458 202	367 384	21 912	3 328 511	1 400 212	1 690 071
4214502	Dental equipment & supplies whsle	20	246 496	47 413	11 209	1 064	105 159	47 434	44 925
42146	Ophthalmic goods whsle	66	886 679	69 912	18 378	1 819	144 230	42 902	37 555
421460	Ophthalmic goods whsle	66	886 679	69 912	18 378	1 819	144 230	42 902	37 555
42149	Other professional equipment & supplies whsle	96	1 487 199	114 207	29 963	2 233	337 833	68 156	74 579
421490	Other professional equipment & supplies whsle	96	1 487 199	114 207	29 963	2 233	337 833	68 156	74 579
4214901	Religious & school supplies whsle	9	211 078	5 843	1 584	254	42 117	5 184	5 377
4214902	Other professional equipment & supplies whsle	87	1 276 121	108 364	28 379	1 979	295 716	62 972	69 202
4215	Metal & mineral (except petroleum) whsle	1 045	45 511 177	1 053 480	254 172	22 869	2 209 867	2 485 392	2 573 871
42151	Metal service centers & offices	1 004	40 775 671	1 013 345	245 477	22 181	2 113 821	2 305 880	2 400 276
421510	Metal service centers & offices	1 004	40 775 671	1 013 345	245 477	22 181	2 113 821	2 305 880	2 400 276
4215101	Ferrous metal service centers & sales offices	785	30 866 626	674 331	153 261	15 365	1 406 341	1 487 008	1 555 328
42151011	Ferrous metal service centers	517	8 999 281	556 503	122 134	13 236	1 169 111	1 487 008	1 555 328
42151012	Ferrous metal sales offices	268	21 867 345	117 828	31 127	2 129	237 230	—	—
4215102	Nonferrous metal service centers & sales offices	219	9 909 045	339 014	92 216	6 816	707 480	818 872	844 948
42151021	Nonferrous metal service centers	151	6 405 017	278 484	72 189	6 118	602 806	818 872	844 948
42151022	Nonferrous metal sales offices	68	3 504 028	60 530	20 027	698	104 674	—	—
42152	Coal & other mineral & ore whsle	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
421520	Coal & other mineral & ore whsle	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
4215201	Coal whsle	33	D	D	D	f	D	D	D
4215202	Other mineral & ore whsle	8	D	D	D	b	D	D	D
4216	Electrical goods whsle	4 235	109 430 432	5 859 327	1 602 067	96 438	10 337 202	2 564 249	2 702 130
42161	Electrical apparatus & equip, wiring supp, & const material whsle	1 608	25 132 554	1 527 424	376 644	27 155	2 754 559	1 065 246	1 133 762
421610	Electrical apparatus & equip, wiring supp, & const material whsle	1 608	25 132 554	1 527 424	376 644	27 155	2 754 559	1 065 246	1 133 762
42162	Electrical appliance, television & radio set whsle	131	9 429 517	241 386	58 340	5 467	706 947	229 453	234 623
421620	Electrical appliance, television & radio set whsle	131	9 429 517	241 386	58 340	5 467	706 947	229 453	234 623
42169	Other electronic parts & equipment whsle	2 496	74 868 361	4 090 517	1 167 083	63 816	6 875 696	1 269 550	1 333 745
421690	Other electronic parts & equipment whsle	2 496	74 868 361	4 090 517	1 167 083	63 816	6 875 696	1 269 550	1 333 745
4216901	Communications equipment & supplies whsle	1 884	48 149 700	3 392 770	993 768	51 416	5 405 631	643 686	683 442
4216902	Electronic parts (excluding communications equipment) whsle	612	26 718 661	697 747	173 315	12 400	1 470 065	625 864	650 303

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4217	Hardware, & plumbing & heating equipment & supplies whsle	767	D	D	D	j	D	D	D
42171	Hardware whsle	255	7 531 815	361 083	81 902	7 244	706 728	400 220	454 610
421710	Hardware whsle	255	7 531 815	361 083	81 902	7 244	706 728	400 220	454 610
42172	Plumbing & heating equipment & supplies (hydronics) whsle	212	4 212 982	163 627	40 542	4 287	317 159	285 521	305 052
421720	Plumbing & heating equipment & supplies (hydronics) whsle	212	4 212 982	163 627	40 542	4 287	317 159	285 521	305 052
42173	Warm air heating & air-conditioning equipment & supplies whsle	221	3 572 401	305 086	77 313	6 036	746 481	302 260	306 643
421730	Warm air heating & air-conditioning equipment & supplies whsle	221	3 572 401	305 086	77 313	6 036	746 481	302 260	306 643
42174	Refrigeration equipment & supplies whsle	79	D	D	D	g	D	D	D
421740	Refrigeration equipment & supplies whsle	79	D	D	D	g	D	D	D
4218	Machinery, equipment, & supplies whsle	4 120	75 691 801	3 381 032	824 894	72 156	6 466 552	5 425 245	5 652 296
42181	Construction & mining (except petroleum) machinery & equip whsle	281	11 913 590	447 715	117 664	8 930	850 564	1 965 177	2 048 105
421810	Construction & mining (except petroleum) machinery & equip whsle	281	11 913 590	447 715	117 664	8 930	850 564	1 965 177	2 048 105
42182	Farm & garden machinery & equipment whsle	132	7 823 700	181 944	42 452	4 175	425 286	499 592	496 571
421820	Farm & garden machinery & equipment whsle	132	7 823 700	181 944	42 452	4 175	425 286	499 592	496 571
4218201	Farm machinery & equipment—farm dealers	42	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors	70	D	D	D	h	D	D	D
4218203	Lawn & garden machinery & equipment whsle	20	1 036 338	39 387	8 747	754	149 865	108 770	112 891
42183	Industrial machinery & equipment whsle	2 332	25 170 814	1 793 155	423 140	38 160	3 307 795	1 546 022	1 621 644
421830	Industrial machinery & equipment whsle	2 332	25 170 814	1 793 155	423 140	38 160	3 307 795	1 546 022	1 621 644
4218301	Food-processing machinery & equipment whsle	33	337 285	31 261	7 266	771	52 689	28 248	34 065
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	264	2 063 142	118 654	30 155	2 901	206 767	154 417	172 816
42183021	Hydraulic & pneumatic pumps & motors whsle	204	1 185 714	77 648	20 182	1 799	133 488	92 070	108 041
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	60	877 428	41 006	9 973	1 102	73 279	62 347	64 775
4218303	General-purpose industrial machinery & equipment whsle	679	7 711 350	540 870	118 105	10 902	1 021 002	348 884	361 601
4218304	Metalworking machinery & equipment whsle	133	2 386 799	146 132	36 850	3 061	289 639	214 923	209 410
4218305	Materials handling equipment whsle	188	2 721 654	244 145	58 321	5 619	435 385	126 213	134 682
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	599	2 860 833	271 680	65 414	5 782	480 009	330 980	362 625
4218307	Other industrial machinery & equipment whsle	436	7 089 751	440 413	107 029	9 124	822 304	342 357	346 445
42184	Industrial supplies whsle	1 097	23 846 292	643 575	160 535	14 411	1 193 017	644 254	632 329
421840	Industrial supplies whsle	1 097	23 846 292	643 575	160 535	14 411	1 193 017	644 254	632 329
4218402	Mechanical power transmission supplies whsle	301	5 311 517	165 934	38 789	3 993	336 861	216 268	209 539
4218403	Welding supplies whsle	241	451 429	55 031	12 847	1 663	112 763	41 513	41 544
4218404	Industrial containers & supplies whsle	57	4 145 874	26 872	7 133	618	56 518	9 278	9 963
4218405	Industrial valves & fittings (except fluid-power) whsle	98	654 866	67 124	17 160	1 422	111 682	53 102	53 498
4218406	Other industrial supplies whsle	400	13 282 606	328 614	84 606	6 715	575 193	324 093	317 785
42185	Service establishment equipment & supplies whsle	182	3 466 042	98 546	23 118	2 107	189 409	89 856	87 142
421850	Service establishment equipment & supplies whsle	182	3 466 042	98 546	23 118	2 107	189 409	89 856	87 142
4218501	Beauty & barber shop equipment & supplies whsle	3	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	12	39 925	4 969	1 208	153	8 231	3 843	5 230
4218503	Laundry & dry-cleaning equipment & supplies whsle	27	D	D	D	f	D	D	D
4218504	Other service establishment equipment & supplies whsle	140	D	D	D	g	D	D	D

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Manufacturers' sales branches and sales offices—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42186	Transportation equipment & supplies (exc motor vehicle) whsle	96	3 471 363	216 097	57 985	4 373	500 481	680 344	766 505
421860	Transportation equipment & supplies (exc motor vehicle) whsle								
4218601	Aircraft & aeronautical equipment & supplies whsle	96	3 471 363	216 097	57 985	4 373	500 481	680 344	766 505
4218602	Marine machinery, equipment, & supplies whsle	62	2 824 449	183 159	49 328	3 634	360 828	617 388	707 682
4218603	Other transportation equipment & supplies whsle	27	D	D	D	f	D	D	D
4219	Miscellaneous durable goods whsle	263	D	D	D	i	D	D	D
42191	Sporting & recreational goods & supplies whsle	53	3 778 496	171 399	41 941	2 746	406 005	211 454	205 552
421910	Sporting & recreational goods & supplies whsle	53	3 778 496	171 399	41 941	2 746	406 005	211 454	205 552
42192	Toy & hobby goods & supplies whsle	24	D	D	D	g	D	D	D
421920	Toy & hobby goods & supplies whsle	24	D	D	D	g	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	55	669 717	51 069	11 808	912	102 466	63 719	61 151
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	55	669 717	51 069	11 808	912	102 466	63 719	61 151
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	46	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whsle	9	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whsle	131	7 704 440	217 395	51 674	4 189	553 137	325 649	327 917
421990	Other miscellaneous durable goods whsle	131	7 704 440	217 395	51 674	4 189	553 137	325 649	327 917
4219901	Musical instruments & supplies whsle	4	198 784	14 756	3 571	304	33 950	17 435	18 896
4219903	General merchandise (durable goods) whsle	4	D	D	D	b	D	D	D
4219904	Prerecorded media whsle	83	7 023 150	172 098	41 765	3 085	447 816	284 308	276 834
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	79	D	D	D	h	D	D	D
42199042	Prerecorded video tapes whsle	4	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle	21	D	D	D	b	D	D	D
4219906	Other durable goods whsle	19	374 524	25 519	5 215	692	60 737	19 148	27 103
422	Wholesale trade, nondurable goods	12 077	551 309 153	19 154 155	4 795 651	442 761	42 706 128	13 194 314	13 674 060
4221	Paper & paper product whsle	1 596	42 967 916	1 646 092	410 886	50 760	3 279 924	633 637	667 898
42211	Printing & writing paper whsle	294	16 541 542	310 695	77 028	5 935	645 393	203 981	197 089
422110	Printing & writing paper whsle	294	16 541 542	310 695	77 028	5 935	645 393	203 981	197 089
42212	Stationery & office supplies whsle	1 051	11 496 650	910 139	226 621	36 505	1 707 716	251 732	249 391
422120	Stationery & office supplies whsle	1 051	11 496 650	910 139	226 621	36 505	1 707 716	251 732	249 391
42213	Industrial & personal service paper whsle	251	14 929 724	425 258	107 237	8 320	926 815	177 924	221 418
422130	Industrial & personal service paper whsle	251	14 929 724	425 258	107 237	8 320	926 815	177 924	221 418
4222	Drugs, & druggists' sundries whsle	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
42221	Drugs, & druggists' sundries whsle	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
422210	Drugs, & druggists' sundries whsle	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
4223	Apparel, piece goods, & notions whsle	709	22 808 180	963 347	238 190	20 459	2 166 712	1 465 168	1 513 039
42231	Piece goods, notions, & other dry goods whsle	245	6 592 566	246 518	61 096	4 657	520 679	166 724	163 647
422310	Piece goods, notions, & other dry goods whsle	245	6 592 566	246 518	61 096	4 657	520 679	166 724	163 647
4223101	Piece goods—jobbers	194	5 899 943	217 278	54 350	3 909	449 240	135 679	134 323
4223102	Notions & other dry goods whsle	51	692 623	29 240	6 746	748	71 439	31 045	29 324
42232	Men's & boys' clothing & furnishings whsle	202	7 748 425	345 408	83 096	8 449	763 011	745 747	754 794
422320	Men's & boys' clothing & furnishings whsle	202	7 748 425	345 408	83 096	8 449	763 011	745 747	754 794
42233	Women's, children's, & infants' clothing & accessories whsle	233	6 347 552	248 975	63 198	5 248	589 565	294 159	290 081
422330	Women's, children's, & infants' clothing & accessories whsle	233	6 347 552	248 975	63 198	5 248	589 565	294 159	290 081
42234	Footwear whsle	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
422340	Footwear whsle	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whsle	3 765	145 608 857	6 614 860	1 606 055	188 281	13 850 688	2 165 631	2 258 062
42242	Packaged frozen food whsle	262	7 449 295	227 226	59 433	6 436	766 248	258 770	287 963
422420	Packaged frozen food whsle	262	7 449 295	227 226	59 433	6 436	766 248	258 770	287 963
42243	Dairy products, (except dried or canned) whsle	507	12 804 977	757 461	175 830	19 409	1 849 552	343 331	350 438
422430	Dairy products, (except dried or canned) whsle	507	12 804 977	757 461	175 830	19 409	1 849 552	343 331	350 438
4224302	Dairy product (except raw milk) whsle	507	12 804 977	757 461	175 830	19 409	1 849 552	343 331	350 438
42244	Poultry & poultry product whsle	54	D	D	D	g	D	D	D
422440	Poultry & poultry product whsle	54	D	D	D	g	D	D	D
4224402	Poultry & poultry product (except live) whsle	54	D	D	D	g	D	D	D
42245	Confectionery whsle	302	16 592 178	1 242 879	310 472	37 061	2 148 399	84 367	83 893
422450	Confectionery whsle	302	16 592 178	1 242 879	310 472	37 061	2 148 399	84 367	83 893
42246	Fish & seafood whsle	24	334 555	18 934	5 492	654	65 754	33 405	29 959
422460	Fish & seafood whsle	24	334 555	18 934	5 492	654	65 754	33 405	29 959
42247	Meat & meat product whsle	112	20 272 965	121 017	26 471	3 094	370 753	86 322	100 511
422470	Meat & meat product whsle	112	20 272 965	121 017	26 471	3 094	370 753	86 322	100 511
42249	Other grocery & related products whsle	2 504	D	D	D	m	D	D	D
422490	Other grocery & related products whsle	2 504	D	D	D	m	D	D	D
4224901	Coffee, tea, & spice whsle	253	4 860 320	163 182	39 202	4 600	388 513	61 694	64 578
4224902	Bread & baked goods whsle	752	12 763 211	966 632	252 384	29 483	1 863 092	214 642	211 461
4224903	Soft drinks whsle	1 034	21 211 495	2 347 120	541 564	70 809	4 713 914	403 133	447 032
4224904	Canned goods whsle	88	10 565 606	160 492	40 791	3 527	326 577	97 224	98 113
4224905	Food & beverage basic materials whsle	52	1 323 153	47 761	12 808	1 011	101 759	77 987	79 722
4224906	Other grocery specialties whsle	325	D	D	D	j	D	D	D
4226	Chemical & allied products whsle	2 281	66 366 082	2 396 085	626 620	46 112	5 063 180	1 911 816	1 928 366
42261	Plastics materials & basic forms & shapes whsle	338	14 689 127	347 971	87 185	7 095	760 560	575 413	584 774
422610	Plastics materials & basic forms & shapes whsle	338	14 689 127	347 971	87 185	7 095	760 560	575 413	584 774
42269	Other chemical & allied products whsle	1 943	51 676 955	2 048 114	539 435	39 017	4 302 620	1 336 403	1 343 592
422690	Other chemical & allied products whsle	1 943	51 676 955	2 048 114	539 435	39 017	4 302 620	1 336 403	1 343 592
4226901	Industrial gases (except LP) whsle	291	1 302 718	165 055	40 416	4 117	331 836	50 960	54 482
4226902	Other chemical & allied products whsle	1 652	50 374 237	1 883 059	499 019	34 900	3 970 784	1 285 443	1 289 110
4227	Petroleum & petroleum products whsle	1 271	116 162 796	992 475	263 868	20 311	3 286 159	2 527 355	2 513 198
42271	Petroleum bulk stations & terminals	892	83 944 314	655 953	171 350	14 691	1 981 725	2 205 866	2 198 570
422710	Petroleum bulk stations & terminals	892	83 944 314	655 953	171 350	14 691	1 981 725	2 205 866	2 198 570
4227101	Petroleum bulk stations & terminals (except LP)	865	D	D	D	j	D	D	D
42271011	Petroleum bulk stations (except LP)	198	D	D	D	h	D	D	D
42271012	Petroleum bulk terminals (except LP)	667	D	D	D	j	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	27	D	D	D	e	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	379	32 218 482	336 522	92 518	5 620	1 304 434	321 489	314 628
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	379	32 218 482	336 522	92 518	5 620	1 304 434	321 489	314 628
4228	Beer, wine, & distilled alcoholic beverage whsle	161	D	D	D	i	D	D	D
42281	Beer & ale whsle	28	D	D	D	h	D	D	D
422810	Beer & ale whsle	28	D	D	D	h	D	D	D
42282	Wine & distilled alcoholic beverage whsle	133	8 055 507	277 666	72 952	3 753	754 581	206 955	220 445
422820	Wine & distilled alcoholic beverage whsle	133	8 055 507	277 666	72 952	3 753	754 581	206 955	220 445
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	133	8 055 507	277 666	72 952	3 753	754 581	206 955	220 445

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Manufacturers' sales branches and sales offices—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods								
	whsle	1 936	D	D	D	I	D	D	D
42291	Farm supplies whsle	718	18 788 908	768 644	209 649	14 723	1 698 218	846 883	872 435
422910	Farm supplies whsle	718	18 788 908	768 644	209 649	14 723	1 698 218	846 883	872 435
4229101	Farm supplies—farm dealers ...	510	3 131 362	175 680	47 898	5 749	432 124	307 739	315 598
4229102	Farm supplies—whsle distributors	208	15 657 546	592 964	161 751	8 974	1 266 094	539 144	556 837
42292	Book, periodical, & newspaper whsle	674	14 024 800	817 849	207 016	17 026	1 918 824	410 884	421 998
422920	Book, periodical, & newspaper whsle	674	14 024 800	817 849	207 016	17 026	1 918 824	410 884	421 998
42293	Flower, nursery stock, & florists' supplies whsle	12	79 855	7 757	1 813	430	19 156	13 541	13 752
422930	Flower, nursery stock, & florists' supplies whsle	12	79 855	7 757	1 813	430	19 156	13 541	13 752
42294	Tobacco & tobacco product whsle ...	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
422940	Tobacco & tobacco product whsle.	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
42295	Paint, varnish, & supplies whsle	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
422950	Paint, varnish, & supplies whsle ..	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
4229501	Paint, varnish, & supplies whsle	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
42299	Other miscellaneous nondurable goods whsle	114	D	D	D	h	D	D	D
422990	Other miscellaneous nondurable goods whsle	114	D	D	D	h	D	D	D
4229901	Art goods whsle	16	652 548	27 576	6 680	918	68 401	31 984	34 468
4229902	General merchandise (nondurable goods) whsle	8	630 129	38 929	10 597	648	84 433	12 259	20 528
4229903	Textile bags, bagging, & burlap whsle	6	25 170	1 406	318	34	3 796	2 585	2 665
4229904	Other nondurable goods whsle .	84	D	D	D	g	D	D	D
Agents, brokers, and commission merchants		'47 835	'467 651 822	'10 630 348	'2 403 680	'283 257	'19 435 703	579 825	642 529
421	Wholesale trade, durable goods	'32 022	'257 371 090	'6 770 114	'1 521 895	'162 155	'12 275 926	433 137	471 467
4211	Motor vehicle & motor vehicle parts & supplies whsle	1 810	'75 470 396	'937 928	'213 493	45 938	1 828 337	47 179	50 185
42111	Automobile & other motor vehicle whsle	630	'58 536 229	'582 615	'134 698	40 663	1 202 452	22 706	26 216
421110	Automobile & other motor vehicle whsle	630	'58 536 229	'582 615	'134 698	40 663	1 202 452	22 706	26 216
4211101	Automobile & motorcycle whsle .	497	'57 491 226	'557 193	'129 815	39 692	1 149 865	17 685	12 488
4211102	Bus & recreational vehicle whsle	26	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	21	196 491	3 630	748	229	7 278	709	1 689
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	16	D	D	D	b	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	70	D	D	D	e	D	D	D
42112	Motor vehicle supplies & new parts whsle	1 129	'16 750 610	349 057	77 461	5 106	613 599	23 671	23 083
421120	Motor vehicle supplies & new parts whsle	1 129	'16 750 610	349 057	77 461	5 106	613 599	23 671	23 083
4211201	Motor vehicle supplies & new parts—warehouse distributors .	395	'4 646 827	101 692	22 176	1 861	179 893	13 029	11 326
4211202	Motor vehicle supplies & new parts—jobbers	669	11 883 075	241 158	53 861	3 097	420 147	9 889	10 820
4211203	Petroleum products marketing equipment whsle	65	220 708	6 207	1 424	148	13 559	753	937
42113	Tire & tube whsle	51	183 557	6 256	1 334	169	12 286	802	886
421130	Tire & tube whsle	51	183 557	6 256	1 334	169	12 286	802	886
4212	Furniture & home furnishings whsle ...	2 849	14 278 989	398 144	92 024	9 253	807 053	15 140	16 594
42121	Furniture whsle	1 570	7 397 432	216 906	52 079	4 951	434 452	7 544	7 693
421210	Furniture whsle	1 570	7 397 432	216 906	52 079	4 951	434 452	7 544	7 693
4212101	Household & lawn furniture whsle	938	4 824 140	114 108	28 070	2 552	241 168	4 067	2 937
4212102	Office & business furniture whsle	632	2 573 292	102 798	24 009	2 399	193 284	3 477	4 756
42122	Home furnishings whsle	1 279	6 881 557	181 238	39 945	4 302	372 601	7 596	8 901
421220	Home furnishings whsle	1 279	6 881 557	181 238	39 945	4 302	372 601	7 596	8 901
4212201	Household china, glassware, & crockery whsle	279	2 350 666	55 000	12 226	1 167	108 301	3 369	4 958
4212202	Linens, domestics, draperies, & curtains whsle	242	1 461 021	35 906	7 567	742	70 901	403	394
4212203	Floor coverings whsle	225	660 505	20 246	4 414	574	43 448	768	615
4212204	Other home furnishings whsle ...	533	2 409 365	70 086	15 738	1 819	149 951	3 056	2 934

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4213	Lumber & other construction materials whsle	1 397	6 492 752	169 286	35 851	3 765	312 694	13 645	16 535
42131	Lumber, plywood, millwork, & wood panel whsle	630	3 768 321	82 730	17 369	1 732	152 102	11 178	14 273
421310	Lumber, plywood, millwork, & wood panel whsle	630	3 768 321	82 730	17 369	1 732	152 102	11 178	14 273
4213101	Lumber without yard whsle	160	780 039	14 626	2 965	350	27 048	445	673
4213102	Lumber with yard whsle	4	34 572	1 160	292	37	2 103	1 131	1 163
4213103	Plywood, veneer, millwork, & wood panel whsle	466	2 953 710	66 944	14 112	1 345	122 951	9 602	12 437
42132	Brick, stone, & related construction materials whsle	171	418 402	15 423	3 053	429	32 849	1 122	827
421320	Brick, stone, & related construction materials whsle	171	418 402	15 423	3 053	429	32 849	1 122	827
4213201	Brick, block, tile, clay/cement sewer pipe whsle	74	75 029	3 643	757	120	8 098	588	343
4213202	Sand, gravel, & stone whsle	38	117 711	5 191	916	139	10 036	4	4
4213203	Cement, lime, & related products whsle	59	225 662	6 589	1 380	170	14 715	530	480
42133	Roofing, siding, & insulation material whsle	293	1 339 534	36 950	7 707	732	66 232	744	679
421330	Roofing, siding, & insulation material whsle	293	1 339 534	36 950	7 707	732	66 232	744	679
4213301	Roofing, siding, & insulation material whsle	293	1 339 534	36 950	7 707	732	66 232	744	679
42139	Other construction materials whsle ..	303	966 495	34 183	7 722	872	61 511	601	756
421390	Other construction materials whsle	303	966 495	34 183	7 722	872	61 511	601	756
4213901	Flat glass & other construction glass whsle	49	220 957	6 052	1 425	120	11 040	188	192
4213902	Other construction materials whsle	254	745 538	28 131	6 297	752	50 471	413	564
4214	Professional & commercial equipment & supplies whsle	3 825	17 418 779	773 243	181 955	14 500	1 396 000	40 727	41 987
42141	Photographic equipment & supplies whsle	98	228 240	8 218	1 708	191	16 815	618	1 098
421410	Photographic equipment & supplies whsle	98	228 240	8 218	1 708	191	16 815	618	1 098
42142	Office equipment whsle	404	1 595 240	63 279	14 593	1 832	110 819	4 555	4 922
421420	Office equipment whsle	404	1 595 240	63 279	14 593	1 832	110 819	4 555	4 922
42143	Computer & computer peripheral equipment & software whsle	757	7 345 635	212 093	51 274	3 511	358 526	16 117	6 806
421430	Computer & computer peripheral equipment & software whsle	757	7 345 635	212 093	51 274	3 511	358 526	16 117	6 806
4214301	Computer & peripheral equipment whsle	609	6 670 157	183 321	44 830	3 031	309 608	15 404	6 142
42143011	Computers & peripheral equipment for resale	320	4 896 105	102 413	25 812	1 708	172 422	13 537	3 833
42143012	Computers & peripheral equipment for end use	289	1 774 052	80 908	19 018	1 323	137 186	1 867	2 309
4214302	Computer software (packaged) whsle	148	675 478	28 772	6 444	480	48 918	713	664
42144	Other commercial equipment whsle ..	594	2 686 765	105 465	24 426	2 474	196 437	4 425	4 758
421440	Other commercial equipment whsle	594	2 686 765	105 465	24 426	2 474	196 437	4 425	4 758
4214401	Restaurant & hotel equipment & supplies whsle	438	2 172 270	77 586	18 041	1 723	145 614	2 804	3 090
4214402	Store machines & equipment whsle	156	514 495	27 879	6 385	751	50 823	1 621	1 668
42145	Medical, dental, & hospital equipment & supplies whsle	1 473	4 492 032	322 532	75 514	5 076	601 004	12 517	20 881
421450	Medical, dental, & hospital equipment & supplies whsle	1 473	4 492 032	322 532	75 514	5 076	601 004	12 517	20 881
4214501	Surgical, medical, & hospital supplies whsle	1 423	4 284 750	303 636	70 445	4 751	559 942	11 508	19 973
4214502	Dental equipment & supplies whsle	50	207 282	18 896	5 069	325	41 062	1 009	908
42146	Ophthalmic goods whsle	164	264 765	14 399	3 437	419	28 558	590	731
421460	Ophthalmic goods whsle	164	264 765	14 399	3 437	419	28 558	590	731
42149	Other professional equipment & supplies whsle	335	806 102	47 257	11 003	997	83 841	1 905	2 791
421490	Other professional equipment & supplies whsle	335	806 102	47 257	11 003	997	83 841	1 905	2 791
4214901	Religious & school supplies whsle	50	174 015	8 404	1 812	199	16 730	249	284
4214902	Other professional equipment & supplies whsle	285	632 087	38 853	9 191	798	67 111	1 656	2 507

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4215	Metal & mineral (except petroleum) whsle	1 459	13 429 232	248 677	53 864	4 196	444 989	21 158	19 623
42151	Metal service centers & offices	1 336	11 795 201	219 231	47 672	3 741	392 378	13 965	12 130
421510	Metal service centers & offices	1 336	11 795 201	219 231	47 672	3 741	392 378	13 965	12 130
4215101	Ferrous metal service centers & sales offices	1 057	9 516 171	178 379	38 688	2 916	318 034	12 108	6 735
42151011	Ferrous metal service centers	68	1 245 827	21 454	4 853	381	41 470	12 108	6 735
42151012	Ferrous metal sales offices	989	8 270 344	156 925	33 835	2 535	276 564	—	—
4215102	Nonferrous metal service centers & sales offices	279	2 279 030	40 852	8 984	825	74 344	1 857	5 395
42151021	Nonferrous metal service centers	25	128 172	4 431	881	116	10 249	1 857	5 395
42151022	Nonferrous metal sales offices	254	2 150 858	36 421	8 103	709	64 095	—	—
42152	Coal & other mineral & ore whsle	123	1 634 031	29 446	6 192	455	52 611	7 193	7 493
421520	Coal & other mineral & ore whsle	123	1 634 031	29 446	6 192	455	52 611	7 193	7 493
4215201	Coal whsle	86	D	D	D	e	D	D	D
4215202	Other mineral & ore whsle	37	D	D	D	c	D	D	D
4216	Electrical goods whsle	6 652	65 926 580	1 871 999	418 696	34 098	3 149 270	45 220	49 043
42161	Electrical apparatus & equip, wiring supp, & const material whsle	2 966	22 378 291	744 714	162 077	15 691	1 281 219	19 422	22 414
421610	Electrical apparatus & equip, wiring supp, & const material whsle	2 966	22 378 291	744 714	162 077	15 691	1 281 219	19 422	22 414
42162	Electrical appliance, television & radio set whsle	527	5 536 904	129 264	29 419	2 456	235 524	8 467	7 956
421620	Electrical appliance, television & radio set whsle	527	5 536 904	129 264	29 419	2 456	235 524	8 467	7 956
42169	Other electronic parts & equipment whsle	3 159	38 011 385	998 021	227 200	15 951	1 632 527	17 331	18 673
421690	Other electronic parts & equipment whsle	3 159	38 011 385	998 021	227 200	15 951	1 632 527	17 331	18 673
4216901	Communications equipment & supplies whsle	574	3 451 513	132 077	30 790	2 653	224 698	5 689	5 920
4216902	Electronic parts (excluding communications equipment) whsle	2 585	34 559 872	865 944	196 410	13 298	1 407 829	11 642	12 753
4217	Hardware, & plumbing & heating equipment & supplies whsle	2 894	D	D	D	j	D	D	D
42171	Hardware whsle	1 048	7 750 213	211 319	46 252	4 381	373 340	13 207	17 207
421710	Hardware whsle	1 048	7 750 213	211 319	46 252	4 381	373 340	13 207	17 207
42172	Plumbing & heating equipment & supplies (hydronics) whsle	1 152	7 864 360	285 192	63 815	6 330	506 800	30 379	34 251
421720	Plumbing & heating equipment & supplies (hydronics) whsle	1 152	7 864 360	285 192	63 815	6 330	506 800	30 379	34 251
42173	Warm air heating & air-conditioning equipment & supplies whsle	559	2 304 902	149 169	35 398	2 705	249 424	8 045	7 518
421730	Warm air heating & air-conditioning equipment & supplies whsle	559	2 304 902	149 169	35 398	2 705	249 424	8 045	7 518
42174	Refrigeration equipment & supplies whsle	135	D	D	D	e	D	D	D
421740	Refrigeration equipment & supplies whsle	135	D	D	D	e	D	D	D
4218	Machinery, equipment, & supplies whsle	7 572	29 427 233	1 253 888	277 216	26 107	2 259 835	141 800	160 065
42181	Construction & mining (except petroleum) machinery & equip whsle	277	1 251 107	46 195	10 150	1 107	91 948	10 454	11 080
421810	Construction & mining (except petroleum) machinery & equip whsle	277	1 251 107	46 195	10 150	1 107	91 948	10 454	11 080
42182	Farm & garden machinery & equipment whsle	338	1 352 959	43 977	9 492	1 329	86 902	17 297	17 377
421820	Farm & garden machinery & equipment whsle	338	1 352 959	43 977	9 492	1 329	86 902	17 297	17 377
4218201	Farm machinery & equipment—farm dealers	100	D	D	D	f	D	D	D
4218202	Farm machinery & equipment—whsle distributors	161	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle	77	616 615	16 241	3 555	329	29 311	5 162	4 156
42183	Industrial machinery & equipment whsle	5 021	17 593 135	850 632	187 382	17 116	1 498 706	81 132	93 384

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle—Con.								
421830	Industrial machinery & equipment whsle	5 021	17 593 135	850 632	187 382	17 116	1 498 706	81 132	93 384
4218301	Food-processing machinery & equipment whsle	244	977 042	54 490	12 039	1 054	95 597	5 387	5 036
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	308	1 007 357	54 300	11 892	1 150	94 743	7 983	7 513
42183021	Hydraulic & pneumatic pumps & motors whsle	157	531 948	28 432	6 507	633	49 175	3 426	3 575
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	151	475 409	25 868	5 385	517	45 568	4 557	3 938
4218303	General-purpose industrial machinery & equipment whsle .	1 962	6 670 352	333 989	75 475	6 726	582 533	19 974	22 076
4218304	Metalworking machinery & equipment whsle	727	2 696 380	119 589	26 645	2 500	211 159	10 994	14 783
4218305	Materials handling equipment whsle	412	982 086	57 984	13 292	1 305	99 437	5 211	5 280
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle .	249	1 070 405	41 706	7 785	793	75 723	3 341	3 601
4218307	Other industrial machinery & equipment whsle	1 119	4 189 513	188 574	40 254	3 588	339 514	28 242	35 095
42184	Industrial supplies whsle	1 090	4 126 000	177 181	41 969	3 872	321 647	17 208	22 568
421840	Industrial supplies whsle	1 090	4 126 000	177 181	41 969	3 872	321 647	17 208	22 568
4218401	General-line industrial supplies whsle	151	427 104	19 556	5 063	465	34 097	1 688	1 824
4218402	Mechanical power transmission supplies whsle	159	700 311	26 760	6 403	607	47 494	591	608
4218403	Welding supplies whsle	24	60 895	1 610	435	45	3 762	154	137
4218404	Industrial containers & supplies whsle	226	817 235	29 852	6 790	573	53 204	304	289
4218405	Industrial valves & fittings (except fluid-power) whsle	175	873 594	52 884	12 139	1 080	99 155	6 563	7 804
4218406	Other industrial supplies whsle .	355	1 246 861	46 519	11 139	1 102	83 935	7 908	11 906
42185	Service establishment equipment & supplies whsle	393	1 527 838	60 000	13 219	1 407	116 687	3 557	3 753
421850	Service establishment equipment & supplies whsle	393	1 527 838	60 000	13 219	1 407	116 687	3 557	3 753
4218501	Beauty & barber shop equipment & supplies whsle . . .	53	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle	155	645 361	23 339	5 232	540	42 849	919	832
4218503	Laundry & dry-cleaning equipment & supplies whsle . . .	17	26 904	1 064	239	34	2 604	211	216
4218504	Other service establishment equipment & supplies whsle . . .	168	D	D	D	f	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	453	3 576 194	75 903	15 004	1 276	143 945	12 152	11 903
421860	Transportation equipment & supplies (exc motor vehicle) whsle	453	3 576 194	75 903	15 004	1 276	143 945	12 152	11 903
4218601	Aircraft & aeronautical equipment & supplies whsle . . .	274	2 670 245	49 794	9 139	756	94 828	11 427	10 882
4218602	Marine machinery, equipment, & supplies whsle	100	D	D	D	e	D	D	D
4218603	Other transportation equipment & supplies whsle	79	D	D	D	c	D	D	D
4219	Miscellaneous durable goods whsle . . .	13 564	D	D	D	j	D	D	D
42191	Sporting & recreational goods & supplies whsle	1 066	7 396 183	179 242	38 225	3 495	358 894	30 078	33 795
421910	Sporting & recreational goods & supplies whsle	1 066	7 396 183	179 242	38 225	3 495	358 894	30 078	33 795
42192	Toy & hobby goods & supplies whsle	413	D	D	D	g	D	D	D
421920	Toy & hobby goods & supplies whsle	413	D	D	D	g	D	D	D
42193	Recyclable material whsle	255	1 390 512	32 101	7 727	895	65 437	3 287	2 315
421930	Recyclable material whsle	255	1 390 512	32 101	7 727	895	65 437	3 287	2 315
4219301	Iron & steel scrap processors & dealers	77	775 486	13 625	3 790	419	31 238	1 266	824
42193011	Iron & steel scrap processors (using power processing equipment)	40	227 474	7 170	1 855	202	15 749	1 221	824
42193012	Iron & steel scrap processors (not using power processing equip)	37	548 012	6 455	1 935	217	15 489	45	-
4219302	Recyclable paper & paperboard whsle	49	207 845	6 689	1 595	191	11 867	162	187
4219303	Other recyclable material whsle .	129	407 181	11 787	2 342	285	22 332	1 859	1 304

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Agents, brokers, and commission merchants—Con.									
421	Wholesale trade, durable goods—Con.								
4219	Miscellaneous durable goods whse—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	451	904 350	37 942	8 646	998	79 046	10 225	10 366
421940	Jewelry/watch/silverware/precious stone, & precious metal whse . . .	451	904 350	37 942	8 646	998	79 046	10 225	10 366
4219401	Jewelry, watch, diamonds, precious stone, & silverware whse	429	D	D	D	f	D	D	D
4219402	Precious metal (excluding ores) whse	22	D	D	D	b	D	D	D
42199	Other miscellaneous durable goods whse	1 379	3 700 167	118 715	26 462	3 545	243 319	4 924	4 196
421990	Other miscellaneous durable goods whse	1 379	3 700 167	118 715	26 462	3 545	243 319	4 924	4 196
4219901	Musical instruments & supplies whse	64	120 890	4 958	1 212	137	13 136	121	80
4219902	Forest products (except lumber) whse	188	715 205	15 414	3 491	462	31 701	179	212
4219903	General merchandise (durable goods) whse	514	D	D	D	g	D	D	D
4219904	Prerecorded media whse	140	321 738	11 830	3 438	416	28 590	511	615
42199041	Compact discs/prerecorded audio tapes, & phonograph records whse	124	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whse	16	D	D	D	b	D	D	D
4219905	Fire extinguishers & fire safety equipment whse	72	D	D	D	c	D	D	D
4219906	Other durable goods whse	401	1 010 358	31 983	6 442	877	67 929	941	743
422	Wholesale trade, nondurable goods	15 813	210 280 732	3 860 234	881 785	121 102	7 159 777	146 688	171 062
4221	Paper & paper product whse	1 566	7 602 771	242 505	56 581	5 335	452 024	17 175	18 681
42211	Printing & writing paper whse	177	1 378 150	33 353	7 722	616	69 098	12 457	13 426
422110	Printing & writing paper whse	177	1 378 150	33 353	7 722	616	69 098	12 457	13 426
42212	Stationery & office supplies whse	735	2 201 547	87 722	20 721	2 443	168 995	1 950	2 073
422120	Stationery & office supplies whse	735	2 201 547	87 722	20 721	2 443	168 995	1 950	2 073
42213	Industrial & personal service paper whse	654	4 023 074	121 430	28 138	2 276	213 931	2 768	3 182
422130	Industrial & personal service paper whse	654	4 023 074	121 430	28 138	2 276	213 931	2 768	3 182
4222	Drugs, & druggists' sundries whse	445	5 451 128	113 644	23 300	2 526	234 947	5 047	5 164
42221	Drugs, & druggists' sundries whse	445	5 451 128	113 644	23 300	2 526	234 947	5 047	5 164
422210	Drugs, & druggists' sundries whse	445	5 451 128	113 644	23 300	2 526	234 947	5 047	5 164
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	445	5 451 128	113 644	23 300	2 526	234 947	5 047	5 164
4223	Apparel, piece goods, & notions whse	3 034	16 937 975	499 819	109 567	9 332	977 249	30 510	29 976
42231	Piece goods, notions, & other dry goods whse	793	5 032 811	133 335	29 237	2 562	249 219	9 009	5 708
422310	Piece goods, notions, & other dry goods whse	793	5 032 811	133 335	29 237	2 562	249 219	9 009	5 708
4223101	Piece goods—jobbers	652	4 499 955	110 080	24 467	2 138	207 094	8 494	5 442
4223102	Notions & other dry goods whse	141	532 856	23 255	4 770	424	42 125	515	266
42232	Men's & boys' clothing & furnishings whse	660	2 927 495	76 803	17 588	1 606	167 770	3 932	4 655
422320	Men's & boys' clothing & furnishings whse	660	2 927 495	76 803	17 588	1 606	167 770	3 932	4 655
42233	Women's, children's, & infants' clothing & accessories whse	1 203	4 735 312	147 928	31 213	3 132	289 901	6 423	7 722
422330	Women's, children's, & infants' clothing & accessories whse	1 203	4 735 312	147 928	31 213	3 132	289 901	6 423	7 722
42234	Footwear whse	378	4 242 357	141 753	31 529	2 032	270 359	11 146	11 891
422340	Footwear whse	378	4 242 357	141 753	31 529	2 032	270 359	11 146	11 891
4224	Grocery & related products whse	4 652	113 150 470	2 043 803	476 829	62 493	3 587 796	42 628	47 860
42241	General-line grocery whse	748	52 747 762	858 200	200 812	28 597	1 458 131	19 548	20 161
422410	General-line grocery whse	748	52 747 762	858 200	200 812	28 597	1 458 131	19 548	20 161
4224103	Other general-line grocery whse	748	52 747 762	858 200	200 812	28 597	1 458 131	19 548	20 161
42242	Packaged frozen food whse	679	16 882 856	275 080	64 048	7 368	476 464	2 632	2 959
422420	Packaged frozen food whse	679	16 882 856	275 080	64 048	7 368	476 464	2 632	2 959
42243	Dairy products, (except dried or canned) whse	181	1 474 278	30 193	7 844	737	61 064	700	799
422430	Dairy products, (except dried or canned) whse	181	1 474 278	30 193	7 844	737	61 064	700	799
4224301	Raw milk whse	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whse	179	D	D	D	f	D	D	D
42244	Poultry & poultry product whse	113	D	D	D	e	D	D	D
422440	Poultry & poultry product whse	113	D	D	D	e	D	D	D
4224401	Live poultry whse	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whse	108	D	D	D	e	D	D	D
42245	Confectionery whse	357	3 037 847	69 013	16 381	2 286	122 608	731	931
422450	Confectionery whse	357	3 037 847	69 013	16 381	2 286	122 608	731	931

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4224	Grocery & related products whse—Con.								
42246	Fish & seafood whse.....	108	832 985	16 294	3 402	444	30 039	472	1 129
422460	Fish & seafood whse.....	108	832 985	16 294	3 402	444	30 039	472	1 129
42247	Meat & meat product whse	298	4 154 013	64 989	15 916	1 641	116 647	2 917	3 444
422470	Meat & meat product whse	298	4 154 013	64 989	15 916	1 641	116 647	2 917	3 444
42248	Fresh fruit & vegetable whse	647	5 923 035	180 830	41 516	4 960	370 545	6 688	7 855
422480	Fresh fruit & vegetable whse	647	5 923 035	180 830	41 516	4 960	370 545	6 688	7 855
42249	Other grocery & related products whse	1 521	D	D	D	j	D	D	D
422490	Other grocery & related products whse	1 521	D	D	D	j	D	D	D
4224901	Coffee, tea, & spice whse	115	1 472 900	26 226	5 662	654	47 505	390	321
4224902	Bread & baked goods whse	351	1 690 138	46 252	10 524	1 377	81 240	309	354
4224903	Soft drinks whse	90	423 591	9 289	1 942	280	16 377	65	66
4224904	Canned goods whse	238	6 882 311	126 819	27 953	3 166	217 916	4 580	6 395
4224905	Food & beverage basic materials whse	139	2 320 600	43 807	9 758	1 120	77 455	190	330
4224906	Other grocery specialties whse	588	D	D	D	i	D	D	D
4225	Farm-product raw material whse	1 494	33 902 691	209 654	49 221	23 425	489 969	13 057	25 131
42251	Grain & field bean whse	135	15 045 234	22 566	4 323	478	44 921	1 739	2 541
422510	Grain & field bean whse	135	15 045 234	22 566	4 323	478	44 921	1 739	2 541
42252	Livestock whse	957	15 468 016	144 727	34 129	19 860	340 694	9 663	13 135
422520	Livestock whse	957	15 468 016	144 727	34 129	19 860	340 694	9 663	13 135
42259	Other farm product raw material whse	402	3 389 441	42 361	10 769	3 087	104 354	1 655	9 455
422590	Other farm product raw material whse	402	3 389 441	42 361	10 769	3 087	104 354	1 655	9 455
4225901	Hides, skins, & pelts whse	26	184 450	5 826	1 825	323	12 694	318	236
4225902	Leaf tobacco whse	210	1 565 193	19 599	5 305	2 115	53 017	118	7 710
4225903	Wool, wool tops, & mohair whse	19	56 823	1 177	270	60	2 702	1 055	1 276
4225904	Cotton whse	53	695 960	3 493	535	98	6 343	32	95
4225905	Other farm-product raw material whse	94	887 015	12 266	2 834	491	29 598	132	138
4226	Chemical & allied products whse	1 390	6 509 052	194 592	41 323	3 687	354 566	22 043	26 585
42261	Plastics materials & basic forms & shapes whse	654	3 770 919	99 796	21 450	1 741	180 912	3 978	6 095
422610	Plastics materials & basic forms & shapes whse	654	3 770 919	99 796	21 450	1 741	180 912	3 978	6 095
42269	Other chemical & allied products whse	736	2 738 133	94 796	19 873	1 946	173 654	18 065	20 490
422690	Other chemical & allied products whse	736	2 738 133	94 796	19 873	1 946	173 654	18 065	20 490
4226901	Industrial gases (except LP) whse	11	71 241	2 852	489	48	4 830	—	—
4226902	Other chemical & allied products whse	725	2 666 892	91 944	19 384	1 898	168 824	18 065	20 490
4227	Petroleum & petroleum products whse	256	11 953 186	97 236	20 671	2 655	184 534	1 191	1 178
42271	Petroleum bulk stations & terminals	69	331 386	12 025	3 033	266	33 642	527	548
422710	Petroleum bulk stations & terminals	69	331 386	12 025	3 033	266	33 642	527	548
4227101	Petroleum bulk stations & terminals (except LP)	68	D	D	D	e	D	D	D
42271011	Petroleum bulk stations (except LP)	63	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)	5	D	D	D	b	D	D	D
4227102	Liquefied petroleum bulk stations & terminals	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	187	11 621 800	85 211	17 638	2 389	150 892	664	630
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals)	187	11 621 800	85 211	17 638	2 389	150 892	664	630
4228	Beer, wine, & distilled alcoholic beverage whse	213	D	D	D	g	D	D	D
42281	Beer & ale whse	40	D	D	D	c	D	D	D
422810	Beer & ale whse	40	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whse	173	1 955 271	58 828	13 631	1 229	100 194	1 446	2 473
422820	Wine & distilled alcoholic beverage whse	173	1 955 271	58 828	13 631	1 229	100 194	1 446	2 473
4228201	Wine & distilled alcoholic bev (licensed operation) whse	173	1 955 271	58 828	13 631	1 229	100 194	1 446	2 473

Table 1. Summary Statistics for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Geographic area, type of operation, and kind of business	Establishments (number)	Sales (\$1,000)	Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)	Operating expenses (\$1,000)	End-of-1996 inventories ^f (\$1,000)	End-of-1997 inventories ^f (\$1,000)
UNITED STATES—Con.									
Agents, brokers, and commission merchants—Con.									
422	Wholesale trade, nondurable goods—Con.								
4229	Miscellaneous nondurable goods whsle	2 763	D	D	D	j	D	D	D
42291	Farm supplies whsle	223	2 238 242	27 321	5 985	554	53 381	1 523	1 091
422910	Farm supplies whsle	223	2 238 242	27 321	5 985	554	53 381	1 523	1 091
4229102	Farm supplies—whsle distributors	223	2 238 242	27 321	5 985	554	53 381	1 523	1 091
42292	Book, periodical, & newspaper whsle	334	2 583 212	103 022	25 474	3 173	195 343	1 806	1 834
422920	Book, periodical, & newspaper whsle	334	2 583 212	103 022	25 474	3 173	195 343	1 806	1 834
42293	Flower, nursery stock, & florists' supplies whsle	234	678 119	32 231	8 070	885	60 480	1 153	1 125
422930	Flower, nursery stock, & florists' supplies whsle	234	678 119	32 231	8 070	885	60 480	1 153	1 125
42294	Tobacco & tobacco product whsle . . .	33	62 175	2 945	680	95	5 653	616	628
422940	Tobacco & tobacco product whsle.	33	62 175	2 945	680	95	5 653	616	628
42295	Paint, varnish, & supplies whsle	206	1 152 666	38 003	8 399	818	67 402	2 040	2 071
422950	Paint, varnish, & supplies whsle . .	206	1 152 666	38 003	8 399	818	67 402	2 040	2 071
4229501	Paint, varnish, & supplies whsle	206	1 152 666	38 003	8 399	818	67 402	2 040	2 071
42299	Other miscellaneous nondurable goods whsle	1 733	D	D	D	h	D	D	D
422990	Other miscellaneous nondurable goods whsle	1 733	D	D	D	h	D	D	D
4229901	Art goods whsle	591	1 517 846	69 437	15 307	1 896	156 505	1 122	1 072
4229902	General merchandise (nondurable goods) whsle	398	785 925	36 541	7 747	988	67 179	1 235	1 634
4229903	Textile bags, bagging, & burlap whsle	40	54 043	2 311	419	50	4 934	38	39
4229904	Other nondurable goods whsle .	704	D	D	D	g	D	D	D

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade	453 470	X	4 059 657 778	X	100.0	78.1
0100	New and used automobiles, motorcycles, etc.	6 680	390 687 352	240 503 918	61.6	5.9	67.5
0111	New automobiles	799	314 416 230	180 836 636	57.5	4.5	X
0112	Used automobiles	5 409	78 213 011	53 255 809	68.1	1.3	X
0113	Motorcycles	547	27 462 699	3 176 650	11.6	.1	X
0114	Motor scooters, mopeds, snowmobiles, and utility trailers	589	31 099 194	3 214 092	10.3	.1	X
0120	Buses, campers, and motor homes	969	78 293 418	5 239 689	6.7	.1	77.6
0121	Buses	584	71 897 660	3 648 980	5.1	.1	X
0122	Motor homes, car trailers, and campers	431	71 128 681	1 587 874	2.2	Z	X
0130	Light trucks and vans (14,000 lb or less)	3 084	273 095 898	141 043 795	51.6	3.5	64.5
0131	New light trucks	899	229 946 751	120 913 648	52.6	3.0	X
0132	Used light trucks	2 386	50 887 286	8 342 147	16.4	.2	X
0133	Vans and cargo vans (new and used)	1 306	163 519 800	11 769 579	7.2	.3	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	2 092	106 082 239	7 409 812	7.0	.2	X
0150	Heavy trucks and tractors (over 26,000 lb)	3 206	100 952 328	21 782 770	21.6	.5	75.6
0151	New heavy trucks (one piece)	1 259	83 384 425	8 434 602	10.1	.2	X
0152	New heavy truck tractors	1 117	15 834 608	5 555 039	35.1	.1	X
0153	New truck trailers	712	7 667 104	2 183 270	28.5	.1	X
0154	New truck bodies	433	3 263 768	617 929	18.9	Z	X
0155	Used heavy trucks, tractors, and trailers	2 551	27 492 676	4 956 425	18.0	.1	X
0200	New and rebuilt automotive parts and supplies	20 311	196 712 834	88 225 246	44.9	2.2	25.6
0211	Batteries	5 949	33 849 714	4 515 145	13.3	.1	X
0212	Engines (complete)	3 974	26 029 196	3 580 416	13.8	.1	X
0213	Electrical engine parts (including ignition parts)	5 992	52 069 408	12 612 655	24.2	.3	X
0214	Brake parts (including fluid and all disk and drum parts)	6 997	53 499 101	5 387 545	10.1	.1	X
0215	Exhaust system parts	4 608	39 382 009	1 837 191	4.7	Z	X
0216	Glass	2 063	15 512 071	1 221 826	7.9	Z	X
0217	Hoses, belts, gaskets, and wiper blades	6 007	47 447 499	3 066 309	6.5	.1	X
0218	Filters (oil, air, gas, and transmission)	6 065	44 582 236	2 404 188	5.4	.1	X
0219	Engine parts, except electrical	6 485	58 132 071	7 842 742	13.5	.2	X
0221	Body parts and repair materials	5 000	44 095 080	8 032 713	18.2	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	5 586	49 588 650	4 508 311	9.1	.1	X
0223	Parts, n.e.c.	6 763	81 915 275	20 775 772	25.4	.5	X
0224	Accessories	7 545	60 248 686	9 924 474	16.5	.2	X
0240	Used automotive parts, accessories, and equipment	8 772	11 519 909	5 148 447	44.7	.1	X
0250	Petroleum products marketing equipment	1 330	6 376 821	1 425 334	22.4	Z	X
0300	Tires and tubes	5 515	34 395 554	16 916 524	49.2	.4	33.4
0311	New tires and tubes	3 275	24 923 254	15 702 057	63.0	.4	X
0312	Recapped and used tires and repair materials	3 007	6 699 535	1 059 657	15.8	Z	X
0400	Household and lawn furniture	5 012	22 832 654	12 294 833	53.8	.3	48.8
0411	Upholstered furniture	2 325	10 215 206	3 620 527	35.4	.1	X
0412	Sleep furniture and equipment	1 571	6 516 857	1 726 930	26.5	Z	X
0413	Lawn furniture and equipment	806	3 739 238	1 056 449	28.3	Z	X
0414	Other furniture (including sleep sofas)	2 876	11 190 415	5 667 008	50.6	.1	X
0420	Office and business furniture	6 543	36 426 744	20 833 283	57.2	.2	42.1
0421	New office furniture (wooden and metal)	5 431	31 710 635	18 594 490	58.6	.5	X
0422	New store and restaurant furniture	411	2 028 101	660 135	32.5	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	575	1 814 556	580 028	32.0	Z	X
0424	Used office and business furniture	1 173	4 888 831	533 556	10.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	3 083	13 505 793	6 006 410	44.5	.1	X
0520	Linens, domestics, curtains, and draperies	3 433	17 274 892	9 902 335	57.3	.2	51.5
0521	Bedspreads, blankets, and bedding	1 192	8 483 980	3 775 621	44.5	.1	X
0522	Curtains and draperies	1 330	4 796 425	933 703	19.5	Z	X
0523	Shades and blinds	985	2 604 408	1 039 949	39.9	Z	X
0524	Towels and washcloths	975	7 158 881	2 236 965	31.2	.1	X
0525	Other linens and domestics	1 098	7 020 884	1 753 588	25.0	Z	X
0530	Flooring and floor coverings	4 172	26 436 180	17 033 467	64.4	.4	55.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	3 460	22 130 437	11 874 373	53.7	.3	X
0532	Hardwood flooring	934	5 799 060	1 129 533	19.5	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 758	10 217 083	3 910 117	38.3	.1	X
0540	Other home furnishings	7 165	56 535 272	10 017 830	17.7	.2	16.4
0541	Metal flatware and kitchen utensils	1 162	6 936 588	1 511 885	21.8	Z	X
0542	Mirrors, lamps, and picture frames	2 893	11 188 181	2 862 376	25.6	.1	X
0543	Home furnishings, n.e.c.	2 482	12 144 188	4 800 679	39.5	.1	X
0600	Lumber: rough, dressed, and finished	5 267	51 470 315	29 578 678	57.5	.7	66.7
0611	Dimensional lumber (non-treated)	4 256	44 440 799	22 478 143	50.6	.6	X
0612	Treated lumber	2 241	23 934 644	3 074 739	12.8	.1	X
0613	Boards	1 595	19 864 640	3 830 667	19.3	.1	X
0620	Plywood and millwork	6 895	61 835 488	29 106 316	47.1	.7	63.3
0621	Softwood plywood and oriented strand board (OSB)	2 312	33 811 681	7 519 042	22.2	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 761	28 621 459	5 916 105	20.7	.1	X
0623	Gypsum, specialty boards, and treatments	1 523	16 984 501	1 675 357	9.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	3 525	31 134 014	10 803 197	34.7	.3	X
0625	Metal millwork	1 048	11 043 853	1 376 935	12.5	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 263	14 352 426	1 725 040	12.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	4 152	19 137 438	10 810 265	56.5	.3	57.5
0711	Ready-mixed or transit-mixed concrete	653	5 528 050	488 255	8.8	Z	X
0712	Cement and lime	1 415	7 037 114	3 722 958	52.9	.1	X
0713	Sand, gravel, and crushed stone	1 457	3 206 323	1 690 429	52.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	2 338	7 133 520	4 848 235	68.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
0720	Roofing, siding, and insulation materials	3 929	32 619 494	10 009 048	30.7	.2	64.0
0721	Roofing, except wood	2 222	22 641 752	4 836 607	21.4	.1	X
0722	Siding, except wood	1 790	19 687 306	2 559 592	13.0	.1	X
0723	Insulation materials	2 234	21 507 718	2 574 382	12.0	.1	X
0730	Flat glass and other construction glass (excluding automotive)	1 279	4 157 484	2 056 651	49.5	.1	X
0740	Other construction materials	4 465	22 991 553	6 911 553	30.1	.2	58.7
0741	Rain-carrying equipment (down spouts, gutters, etc.)	765	4 910 528	434 054	8.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	594	1 496 538	892 904	59.7	Z	X
0743	Manufactured (mobile) homes	424	1 058 322	754 893	71.3	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	2 778	15 770 582	4 710 156	29.9	.1	X
0800	Photographic equipment and supplies (excluding video)	3 051	42 866 960	16 981 600	39.6	.4	25.3
0811	Still picture photographic equipment	742	13 449 573	2 338 714	17.4	.1	X
0812	Motion picture photographic equipment	342	4 179 693	324 173	7.8	Z	X
0813	Photographic film	1 058	16 103 940	7 167 132	44.5	.2	X
0814	Developing supplies (excluding film)	616	12 795 724	2 699 626	21.1	.1	X
0815	Other photographic equipment and supplies	1 429	16 560 224	3 083 166	18.6	.1	X
0900	Office equipment	11 547	85 838 293	25 431 333	29.6	.6	41.0
0911	Typewriters and dedicated word processors	2 263	11 599 390	764 039	6.6	Z	X
0912	Calculators and accounting machines	2 387	28 145 606	1 807 989	6.4	Z	X
0913	Copying machines and equipment	8 630	47 716 419	20 433 708	42.8	.5	X
0914	Dictating, transcribing, and recording machines	1 273	4 285 407	698 643	16.3	Z	X
0915	Mailing, letter handling, and addressing machines	1 065	6 653 498	1 347 267	20.2	Z	X
0920	New computer equipment	19 174	261 713 168	186 031 462	71.1	4.6	54.7
0921	Computers	13 749	195 758 379	104 723 028	53.5	2.6	X
0922	Computer storage devices	7 235	138 166 763	18 792 438	13.6	.5	X
0923	Computer printers	9 061	140 951 372	20 605 564	14.6	.5	X
0924	Other computer peripheral equipment	11 623	157 519 622	41 823 972	26.6	1.0	X
0930	Used computer equipment	2 030	10 011 279	2 594 462	25.9	.1	X
0950	Computer software (packaged)	10 113	118 765 555	21 580 426	18.2	.5	X
0960	Restaurant and hotel equipment and supplies	7 631	81 174 081	14 563 004	17.9	.4	X
0970	Store machines and equipment	3 956	37 950 622	5 648 816	14.9	.1	8.8
0971	Vending machines	585	2 145 681	1 099 184	51.2	Z	X
0972	Other store machines and equipment	2 914	6 844 481	3 775 025	55.2	.1	X
1000	Medical, hospital, and surgical supplies	10 297	83 984 150	55 549 929	66.1	1.4	47.8
1011	Surgical and medical instruments and equipment	5 879	48 877 557	24 998 057	51.1	.6	X
1012	Orthopedic, and prosthetic appliances and supplies	2 021	10 297 799	4 090 856	39.7	.1	X
1013	Other surgical, medical, and hospital supplies	6 010	41 642 522	25 048 015	60.2	.6	X
1020	Dental supplies	1 434	6 521 303	4 252 807	65.2	.1	68.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	757	3 531 615	1 048 646	29.7	Z	X
1022	Instruments and other supplies	1 244	5 889 175	3 200 233	54.3	.1	X
1030	Optical and ophthalmic goods	2 156	8 236 592	6 831 051	82.9	.2	67.6
1031	Ophthalmic goods	970	4 272 806	2 987 661	69.9	.1	X
1032	Prescription grinding	529	1 332 597	975 830	73.2	Z	X
1033	Optometric equipment and supplies	341	1 062 593	533 680	50.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	896	3 633 095	2 253 358	62.0	.1	X
1040	Religious and school supplies	1 078	6 288 509	1 655 658	26.3	Z	36.5
1041	Religious supplies	126	496 317	425 592	85.8	Z	X
1042	School supplies	841	4 234 067	1 185 459	28.0	Z	X
1050	Other professional equipment and supplies	3 014	17 295 953	9 284 747	53.7	.2	73.9
1051	Architects' equipment and supplies	346	652 470	230 235	35.3	Z	X
1052	Drafting instruments	272	452 758	65 617	14.5	Z	X
1053	Engineers' equipment and supplies	465	903 625	376 185	41.6	Z	X
1054	Laboratory equipment	1 063	6 501 819	2 840 553	43.7	.1	X
1055	Scientific instruments	821	7 469 107	2 859 068	38.3	.1	X
1056	Veterinarians' equipment and supplies	450	3 789 865	734 164	19.4	Z	X
1057	Professional equipment and supplies, n.e.c.	877	3 803 857	2 146 918	56.4	.1	X
1100	Iron and steel products (semifinished)	2 328	25 322 441	9 236 801	36.5	.2	69.9
1111	Sheet bars and tin plate bars	625	4 823 198	797 465	16.5	Z	X
1112	Wire rods	237	5 388 148	852 349	15.8	Z	X
1113	Rough castings and foundry products	671	5 135 836	2 577 647	50.2	.1	X
1114	Forgings	522	6 042 054	1 142 834	18.9	Z	X
1116	Other semifinished iron and steel products	867	11 853 790	3 833 790	32.3	.1	X
1120	Flat iron and steel products	7 901	100 562 279	48 135 661	47.9	1.2	54.9
1121	Plates	3 037	32 844 530	6 773 906	20.6	.2	X
1122	Strips (hot-rolled and cold-rolled)	1 654	17 979 611	4 765 078	26.5	.1	X
1123	Sheets (cold-rolled)	2 582	56 932 849	9 636 169	16.9	.2	X
1124	Sheets (hot-rolled)	3 306	53 808 846	9 460 561	17.6	.2	X
1126	Sheets (galvanized and coated)	3 385	55 427 372	12 640 138	22.8	.3	X
1127	Tin plate and ternplate	241	14 369 808	843 976	5.9	Z	X
1128	Fabricated and structural plate products	1 096	7 983 244	1 095 638	13.7	Z	X
1129	Other flat iron and steel products	1 514	25 737 780	2 380 357	9.2	.1	X
1140	Iron and steel wire and wire products	4 899	31 243 546	5 369 277	17.2	.1	32.7
1141	Wire (plain, coated, barbed, and twisted)	1 352	11 815 193	2 152 191	18.2	.1	X
1142	Nails	508	2 854 671	479 543	16.8	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	2 158	13 269 173	1 978 192	14.9	Z	X
1150	Iron and steel pipe and tubing	7 502	58 137 549	14 807 653	25.5	.4	56.0
1152	Tubing	3 247	33 146 713	5 380 733	16.2	.1	X
1153	Standard steel pipe	3 331	30 314 361	5 526 650	18.2	.1	X
1154	Other steel pipe	1 364	16 830 443	2 860 736	17.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
1160	Other iron and steel products	4 195	43 698 548	13 300 272	30.4	.3	64.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 752	24 675 346	2 994 753	12.1	.1	X
1163	Bars and bar-size shapes: cold finished	1 647	19 978 704	2 066 473	10.3	.1	X
1164	Concrete reinforcement bars	1 246	10 243 403	1 656 738	16.2	.1	X
1165	Structural shapes (excluding bar-size shapes)	1 980	24 049 543	3 846 912	16.0	.1	X
1167	Finished products, n.e.c.	924	8 805 195	2 589 741	29.4	.1	X
1170	Alloy steel	1 882	24 725 113	4 447 882	18.0	.1	71.3
1171	Bars, hot-rolled or cold-finished	1 201	16 840 444	1 983 141	11.8	.1	X
1173	Pipe, tubing, and plates	797	12 672 672	1 541 826	12.2	.1	X
1175	Other alloy steel	578	7 375 890	905 953	12.3	.1	X
1180	Stainless steel	3 948	42 850 844	9 767 107	22.8	.2	65.8
1181	Plates	1 321	17 448 140	1 109 900	6.4	.1	X
1182	Strip	657	6 615 157	958 694	14.5	.1	X
1183	Sheets	1 969	23 396 715	2 712 307	11.6	.1	X
1184	Bars and bar-size shapes	1 667	21 098 309	2 336 819	11.1	.1	X
1185	Other stainless steel (including tubing)	2 091	26 771 813	2 570 489	9.6	.1	X
1200	Copper and brass	3 274	55 574 261	11 135 305	20.0	.3	43.1
1211	Copper wire mill products (structural only)	799	7 837 521	1 705 181	21.8	.1	X
1212	Flat products (sheets, strips, and plates)	1 296	26 800 127	2 685 704	10.0	.1	X
1213	Tubular products (pipes and tubes)	1 378	24 204 805	2 146 056	8.9	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	901	13 902 128	2 250 577	16.2	.1	X
1220	Aluminum shapes, forms, etc.	4 999	73 710 109	18 040 612	24.5	.4	47.1
1221	Plates (.250 inch and over)	1 557	18 306 957	2 359 067	12.9	.1	X
1222	Sheets and coils (.006 to .249 inch)	2 303	27 884 104	5 532 493	19.8	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 763	42 695 936	6 218 275	14.6	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 908	19 960 133	1 179 510	5.9	.1	X
1225	Foils	275	2 466 462	344 181	14.0	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 640	37 168 684	7 815 082	21.0	.2	X
1300	Coal and coke	589	16 817 287	10 527 579	62.6	.3	46.5
1311	Coal	462	10 713 333	8 880 188	82.9	.2	X
1312	Coke	90	1 901 025	996 542	52.4	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	537	31 397 607	6 941 649	22.1	.2	X
1400	Electrical apparatus and equipment	23 702	161 947 933	86 753 145	53.6	2.1	44.0
1411	Power and distribution transformers	5 487	42 519 615	6 632 678	15.6	.2	X
1412	Switchgear and switchboard apparatus	3 981	29 879 920	4 971 119	16.6	.1	X
1413	Motors and generators (including motor-generator sets)	6 962	38 569 027	6 934 128	18.0	.2	X
1414	Conduit, raceway, and fittings	4 150	32 687 582	4 175 417	12.8	.1	X
1415	Electric bulbs (all types)	4 993	32 683 522	5 660 436	17.3	.1	X
1416	Interior wiring (excluding conduit)	5 217	45 287 944	6 135 081	13.5	.2	X
1417	Exterior wiring and cable (excluding conduit)	4 236	30 488 025	4 570 823	15.0	.1	X
1418	Lighting fixtures (residential and commercial)	6 195	40 643 236	9 821 172	24.2	.2	X
1419	Industrial controls	8 383	55 900 149	18 499 095	33.1	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	9 634	70 561 079	18 087 876	25.6	.4	X
1500	Electrical appliances, household	7 920	88 150 683	51 223 251	58.1	1.3	51.3
1511	Televisions	2 554	45 526 278	8 469 595	18.6	.2	X
1512	Radios, stereos, and CD players	3 471	43 514 735	12 571 668	28.9	.3	X
1513	V.C.R.'s and video cameras	2 751	39 846 713	7 855 711	19.7	.2	X
1514	Electrical household ranges and ovens	1 337	29 282 048	4 542 296	15.5	.1	X
1515	Refrigerators and freezers, household	1 347	18 573 491	3 920 584	21.1	.1	X
1516	Household laundry equipment	1 096	16 637 273	2 539 582	15.3	.1	X
1517	Vacuum cleaners and sewing machines, household	873	15 750 714	2 109 429	13.4	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	3 284	45 578 936	8 426 521	18.5	.2	X
1600	Electronic parts and equipment, except communication	20 513	215 560 389	128 809 401	59.8	3.2	47.1
1612	Integrated circuits	5 334	66 131 410	35 390 506	53.5	.9	X
1613	Capacitors and resistors	5 166	41 814 690	7 143 926	17.1	.2	X
1615	Discrete semiconductors, etc.	5 033	69 723 232	29 449 033	42.2	.7	X
1616	Electronic connectors and other passive electronic parts	8 534	65 513 977	20 425 629	31.2	.5	X
1618	Electronic parts and equipment, n.e.c.	11 029	100 389 174	35 560 109	35.4	.9	X
1650	Communication equipment and supplies	13 207	151 132 059	86 415 591	57.2	2.1	53.3
1651	Telephones	6 015	54 807 263	18 287 257	33.4	.5	X
1652	Other electronic communication equipment	9 796	103 889 423	48 449 737	46.6	1.2	X
1653	Other electrical communication equipment	2 752	44 504 132	19 231 924	43.2	.5	X
1700	Hardware	24 224	127 124 592	42 931 703	33.8	1.1	28.9
1711	Hand tools (including power driven)	14 066	69 967 583	14 308 690	20.5	.4	X
1712	Bolts, nuts, rivets, and fasteners	12 976	51 081 433	16 338 345	32.0	.4	X
1713	Cutlery	8 780	41 433 490	11 144 405	26.9	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	12 484	60 406 618	23 954 610	39.7	.6	45.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	4 743	23 255 252	2 556 251	11.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	6 576	27 815 396	4 716 407	17.0	.1	X
1813	Plumbing fixtures	3 967	26 544 787	6 930 509	26.1	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	2 700	14 985 184	1 761 733	11.8	.1	X
1815	Boilers, radiators, and convectors	2 143	7 912 764	1 361 194	17.2	.1	X
1818	Other plumbing and heating equipment and supplies	5 951	30 372 937	6 401 870	21.1	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	9 407	44 070 070	18 779 259	42.6	.5	47.4
1911	Furnaces (warm air)	4 973	20 212 966	2 980 592	14.7	.1	X
1912	Central air-conditioning (residential and commercial)	5 412	22 334 570	7 107 262	31.8	.2	X
1914	Heat pumps (residential and commercial)	3 595	16 130 324	1 295 144	8.0	.1	X
1916	Air cleaning and filtration systems	4 425	16 346 204	1 938 288	11.9	.1	X
1917	Compressors for air-conditioners	4 144	16 421 976	1 078 204	6.6	.1	X
1918	Condensing units for air-conditioners	3 433	17 084 326	1 306 901	7.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	4 547	17 833 236	2 843 872	15.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
2000	Refrigeration equipment and supplies	4 627	14 611 511	5 441 857	37.2	.1	59.0
2011	Commercial refrigerators (reach-in and walk-in)	1 697	5 119 579	1 124 444	22.0	Z	X
2012	Unit coolers for commercial refrigerators	1 029	3 714 772	343 676	9.3	Z	X
2013	Condensing units for commercial refrigerators	1 832	4 790 627	429 224	9.0	Z	X
2014	Refrigerants	2 847	6 448 677	839 728	13.0	Z	X
2015	Other refrigeration equipment and supplies	3 461	10 247 299	2 648 979	25.9	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8 390	58 687 743	37 465 022	63.8	.9	50.2
2111	New off-highway wheel and track-laying tractors	2 021	23 473 441	6 188 283	26.4	.2	X
2112	New power cranes, draglines, and shovels	958	9 801 089	1 620 353	16.5	Z	X
2113	New mixers, pavers, and related equipment	1 187	17 762 397	1 022 592	5.8	Z	X
2114	New tractor shovel loaders	1 558	19 124 153	2 667 891	14.0	.1	X
2115	New graders, rollers, and off-highway trucks	2 001	24 335 842	2 651 739	10.9	.1	X
2116	New mining machinery	1 009	8 776 531	1 756 186	20.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	4 766	39 348 442	15 899 691	40.4	.4	X
2118	Used construction and mining machinery and equipment	4 470	30 443 357	5 225 564	17.2	.1	X
2200	Farm machinery, equipment, and parts	11 560	75 240 196	30 579 060	40.6	.8	32.7
2211	New tractors (farm)	5 949	34 289 368	8 605 764	25.1	.2	X
2212	New harvesting machinery	4 663	27 703 914	4 517 967	16.3	.1	X
2213	New land preparation, planting, and cultivating machinery	4 303	27 276 150	2 461 215	9.0	.1	X
2214	New dairy farm and barn equipment	1 217	3 836 820	444 646	11.6	Z	X
2215	New irrigation equipment	1 839	6 785 734	2 601 114	38.3	.1	X
2216	Other new farm machinery and equipment	6 736	34 232 306	5 185 384	15.1	.1	X
2218	Used farm machinery and equipment	7 217	27 989 573	6 094 499	21.8	.2	X
2220	Garden machinery, equipment, and parts	6 321	39 898 343	6 996 346	17.5	.2	45.8
2221	New power lawn mowers	4 012	28 635 432	2 432 852	8.5	.1	X
2222	Other new lawn and garden machinery and equipment	3 419	28 005 107	3 801 476	13.6	.1	X
2223	Used garden machinery and equipment	3 003	14 412 432	379 633	2.6	Z	X
2230	Food-processing machinery, equipment, and parts	2 133	7 373 226	4 028 567	54.6	.1	66.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 308	4 344 537	2 378 172	54.7	.1	X
2232	New packing, packaging, and bottling equipment	917	2 972 919	1 259 940	42.4	Z	X
2233	Used food-processing machinery and equipment	712	1 709 316	318 952	18.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	4 993	16 371 067	5 068 295	31.0	.1	58.2
2311	Pumps	4 006	13 228 104	2 839 366	21.5	.1	X
2312	Motors	2 548	8 044 157	934 803	11.6	Z	X
2313	Parts for pumps and motors	3 184	9 131 858	1 281 163	14.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	23 404	142 720 209	46 937 281	32.9	1.2	28.3
2321	New pumps, compressors (air or gas), and equipment	8 219	54 223 521	11 124 311	20.5	.3	X
2323	New diesel engines (excluding automotive)	881	7 745 690	1 684 730	21.8	Z	X
2326	New controlling, recording, and indicating instruments and access	6 296	53 538 269	9 130 293	17.1	.2	X
2327	All other new general-purpose industrial machinery and equipment	11 928	63 034 784	20 303 454	32.2	.5	X
2328	Used general-purpose industrial machinery and equipment	4 307	20 502 761	2 810 659	13.7	.1	X
2330	Metalworking machinery, equipment, and parts	6 993	30 703 271	18 570 588	60.5	.5	X
2340	Materials handling machinery, equipment, and parts	10 266	43 763 206	16 877 090	38.6	.4	42.1
2341	New conveying equipment	4 606	19 434 916	5 242 909	27.0	.1	X
2342	New hoists, cranes, and monorails	3 080	12 233 108	1 810 895	14.8	Z	X
2343	New forklift trucks	2 503	15 861 587	6 342 949	40.0	.2	X
2344	New industrial trucks and tractors	537	2 400 367	464 550	19.4	Z	X
2345	Used materials handling machinery, equipment, and parts	4 073	15 196 327	2 831 503	18.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 909	21 665 069	13 576 216	62.7	.3	49.7
2351	New oil refining and pipeline machinery, equipment, and supplies	1 955	7 666 711	3 413 944	44.5	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 974	10 833 367	6 623 062	61.1	.2	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 343	2 992 959	1 244 963	41.6	Z	X
2360	Other industrial machinery, equipment, and parts	9 568	40 695 958	29 236 199	71.8	.7	63.3
2361	New metal smelting and refining machinery, and equipment	302	910 776	221 183	24.3	Z	X
2362	New power plant machinery (excluding electrical)	643	2 699 501	952 516	35.3	Z	X
2363	New printing trades machinery, equipment, and supplies	2 061	10 162 427	7 983 339	78.6	.2	X
2364	New textile and sewing machinery and equipment	864	4 263 494	3 445 597	80.8	.1	X
2365	New woodworking machinery	798	2 446 337	1 354 799	55.4	Z	X
2366	Other new industrial machinery and equipment	4 939	21 175 109	13 452 551	63.5	.3	X
2367	Used industrial machinery and equipment	2 196	6 829 927	1 636 660	24.0	Z	X
2370	Mechanical power transmission supplies	4 967	23 373 675	13 292 471	56.9	.3	60.8
2371	Bearings and bushings	4 072	18 292 849	8 002 390	43.7	.2	X
2372	Other mechanical power transmission supplies	3 918	15 553 663	5 285 853	34.0	.1	X
2380	Industrial valves and fittings (except fluid-power)	4 808	17 906 286	7 068 038	39.5	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	4 345	14 152 188	2 478 356	17.5	.1	72.7
2391	Hydraulic valves	3 178	10 395 617	1 207 057	11.6	Z	X
2392	Pneumatic valves	3 214	10 387 653	1 267 891	12.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	3 623	14 245 537	2 124 034	14.9	.1	65.2
2411	Hydraulic cylinders and rotary actuators	2 669	10 683 533	1 220 361	11.4	Z	X
2412	Pneumatic cylinders and rotary actuators	2 322	8 736 103	888 870	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	4 209	14 149 771	2 859 709	20.2	.1	72.9
2421	Hydraulic and pneumatic connectors	3 569	12 236 681	1 637 045	13.4	Z	X
2422	Hydraulic and pneumatic assemblies	2 945	10 213 287	1 202 671	11.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	4 880	16 444 981	2 425 816	14.8	.1	65.1
2431	Filters	3 613	12 193 351	1 086 752	8.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	3 285	11 193 876	1 338 406	12.0	Z	X
2440	Welding supplies (excluding gases)	4 096	10 604 506	4 077 259	38.4	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
2450	Industrial containers and supplies	4 636	26 214 013	10 746 023	41.0	.3	26.5
2451	New and reconditioned drums and barrels	925	2 703 728	655 460	24.2	Z	X
2452	Bottles and bottlers' supplies	735	7 686 683	5 290 134	68.8	.1	X
2454	Other industrial containers and supplies	3 351	17 157 009	4 585 797	26.7	.1	X
2460	Other industrial supplies	13 952	68 621 701	26 389 605	38.5	.7	29.1
2461	Printing and duplicating inks	1 087	6 128 124	3 585 882	58.5	.1	X
2462	Abrasives and abrasive materials	5 045	17 679 905	2 708 791	15.3	.1	X
2463	Nylon, polyester, and synthetic rubber	1 591	4 095 344	1 039 726	25.4	Z	X
2464	Mechanical rubber goods	2 880	8 807 612	2 469 098	28.0	.1	X
2465	Strapping and tape	3 155	12 980 444	1 905 112	14.7	Z	X
2466	Industrial supplies, n.e.c.	7 298	35 072 368	14 164 944	40.4	.3	X
2500	Beauty and barber equipment and supplies	1 349	2 498 356	2 384 007	95.4	.1	71.2
2511	Equipment (furniture, dryers, etc.)	835	1 472 958	368 361	25.0	Z	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 275	2 176 960	2 007 203	92.2	Z	X
2520	Custodial (janitors') equipment and supplies	5 387	26 154 285	5 634 790	21.5	.1	11.0
2521	Custodial equipment—power equipment	3 002	12 917 045	814 337	6.3	Z	X
2522	Custodial equipment—nonpower equipment	2 406	7 449 149	484 939	6.5	Z	X
2523	Custodial supplies	4 385	18 842 897	4 088 947	21.7	.1	X
2530	Laundry and dry-cleaning equipment and supplies	2 026	63 469 083	9 079 694	14.3	.2	X
2540	Other service establishment equipment and supplies	2 814	6 047 522	4 905 376	81.1	.1	54.1
2541	Undertakers' equipment and supplies	622	1 569 426	1 536 326	97.9	Z	X
2542	Service establishment equipment and supplies, n.e.c.	2 201	4 441 945	3 361 428	75.7	.1	X
2600	Aircraft and aeronautical equipment and supplies	2 788	24 967 271	17 231 693	69.0	.4	49.2
2611	New aircraft	254	4 418 670	2 883 096	65.2	.1	X
2612	New aircraft engines and engine parts	610	5 223 219	2 224 998	42.6	.1	X
2613	Other new aircraft equipment and supplies	1 334	14 430 338	6 050 463	41.9	.1	X
2614	Used aircraft and aeronautical equipment and supplies	1 665	9 428 560	5 787 491	61.4	.1	X
2620	Marine machinery, equipment, and supplies	1 382	8 559 157	3 522 121	41.2	.1	37.8
2621	New ships and boats (excluding pleasure boats)	92	856 535	298 302	34.8	Z	X
2622	New marine propulsion machinery and equipment	387	1 800 483	1 047 128	58.2	Z	X
2623	New marine supplies	800	2 939 421	1 759 105	59.8	Z	X
2624	Used marine machinery, equipment, and supplies	241	743 588	285 247	38.4	Z	X
2630	Other transportation equipment and supplies	893	6 054 025	2 390 779	39.5	.1	23.1
2631	New transportation equipment (excluding automotive)	611	4 511 339	1 752 134	38.8	Z	X
2632	Used transportation equipment (excluding automotive)	350	1 785 898	549 365	30.8	Z	X
2700	Sporting and recreational goods and supplies	9 125	47 478 213	28 012 840	59.0	.7	41.2
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	1 075	7 725 505	4 873 041	63.1	.1	X
2712	Bicycles and bicycle tires and tubes	584	4 625 660	2 248 401	48.6	.1	X
2713	Billiards, pool, bowling equipment, and accessories	1 003	3 373 149	1 387 395	41.1	.1	X
2714	Camping and fishing equipment and accessories	1 732	14 488 342	3 381 447	23.3	.1	X
2715	Athletic equipment and accessories	2 472	14 204 048	7 421 817	52.3	.2	X
2716	Skiing equipment	327	1 939 869	906 976	46.8	Z	X
2717	Marine pleasure craft, equipment, and accessories	907	6 747 622	2 583 663	38.3	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	2 422	12 434 324	4 859 845	39.1	.1	X
2800	Toys and hobby goods and supplies	6 545	40 293 707	21 279 057	52.8	.5	41.7
2811	Video games and cartridges	680	9 723 076	4 486 136	46.1	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	3 117	21 437 134	12 297 182	57.4	.3	X
2813	Crafts and craft supplies	1 807	4 886 930	1 274 063	26.1	Z	X
2814	Other hobby goods and accessories	1 615	6 152 842	2 542 362	41.3	.1	X
2900	Ferrous metal scrap	5 461	42 459 106	16 561 001	39.0	.4	44.6
2911	Prepared ferrous metal scrap (processed by this establishment)	3 320	19 221 246	9 437 300	49.1	.2	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 225	14 251 338	6 314 070	44.3	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 440	5 239 219	657 500	12.6	Z	X
2920	Nonferrous metal scrap	5 675	36 306 159	12 983 099	35.8	.3	43.4
2921	Aluminum scrap	5 157	25 990 001	6 763 637	26.0	.2	X
2922	Copper and copper alloy scrap	3 934	24 588 252	3 547 261	14.4	.1	X
2923	Lead scrap	1 462	10 921 617	297 102	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 642	16 908 649	2 313 765	13.7	.1	X
2930	Recyclable paper and paperboard	2 622	9 449 979	5 474 288	57.9	.1	X
2940	Recyclable materials, except metal	2 658	6 237 243	2 814 966	45.1	.1	70.1
2941	Wiping cloths, waste rags, and textile waste	555	1 194 470	920 700	77.1	Z	X
2943	Recyclable plastics	1 377	3 905 349	895 197	22.9	Z	X
2944	Recyclable glass	932	2 657 887	297 040	11.2	Z	X
2945	Other recyclable materials (including rubber and bones)	779	1 220 361	690 287	56.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches	8 691	32 662 365	22 948 187	70.3	.6	58.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 118	10 907 352	7 486 577	68.6	.2	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 136	4 484 546	1 706 790	38.1	Z	X
3013	Diamonds, diamonds, gem stones, and pearl jewelry where lapidary work was performed at this location	1 128	3 134 347	1 732 035	55.3	Z	X
3014	Watches, clocks, and watch movements and cases	1 926	7 263 419	4 192 442	57.7	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 889	10 150 440	4 026 619	39.7	.1	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	3 329	6 361 713	3 442 712	54.1	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	927	25 168 412	9 246 084	36.7	.2	X
3100	Musical instruments and supplies	647	2 756 214	2 474 072	89.8	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 658	27 268 531	11 598 052	42.5	.3	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	2 225	22 847 463	13 904 409	60.9	.3	X
3140	Prerecorded video tapes	4 297	20 503 158	9 477 629	46.2	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
3150	Other durable goods.....	3 096	7 467 070	5 671 266	76.0	.1	66.3
3151	Coin-operated games.....	296	1 229 236	1 054 734	85.8	Z	X
3152	Luggage.....	537	1 740 935	1 167 570	67.1	Z	X
3153	Works of art.....	400	508 748	262 222	51.5	Z	X
3154	Other durable goods, n.e.c.....	2 205	4 541 071	3 179 980	70.0	.1	X
3160	Fire extinguishers and fire safety equipment.....	1 143	1 455 372	1 053 023	72.4	Z	X
3200	Printing and writing paper.....	6 420	73 570 276	35 619 556	48.4	.9	47.1
3211	Roll newsprint and rotogravure paper.....	976	14 789 299	4 063 900	27.5	.1	X
3212	Fine roll paper.....	1 489	26 404 778	12 124 825	45.9	.3	X
3213	Other printing and writing paper.....	5 123	44 752 680	19 212 333	42.9	.5	X
3300	Stationery, office supplies and greeting cards.....	15 095	86 027 027	32 494 391	37.8	.8	38.7
3311	Business forms.....	7 877	30 034 338	8 984 339	29.9	.2	X
3312	Stationery, photocopy paper, and typing paper.....	6 346	37 968 814	4 426 945	11.7	.1	X
3313	Inked ribbons, carbon paper, pens and pencils.....	4 808	32 165 725	3 623 229	11.3	.1	X
3314	Toner and cartridges.....	5 083	23 189 532	3 176 334	13.7	.1	X
3315	Greeting cards.....	1 641	12 350 046	4 147 038	33.6	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper).....	7 596	37 866 605	7 838 173	20.7	.2	X
3400	Industrial and personal services paper and plastics.....	14 172	227 232 430	50 766 547	22.3	1.3	18.0
3411	Paperboard and boxboard boxes.....	5 211	39 743 601	13 096 951	33.0	.3	X
3412	Paper dishes, cups, and napkins.....	5 855	95 808 002	7 666 311	8.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	5 329	46 444 275	9 571 058	20.6	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies.....	3 605	34 496 472	5 369 402	15.6	.1	X
3415	Other industrial and personal service paper.....	3 386	30 271 881	10 315 894	34.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	12 999	344 967 344	196 257 041	56.9	4.8	34.1
3511	Prescription drugs.....	2 839	156 877 967	132 756 254	84.6	3.3	X
3512	Nonprescription pharmaceuticals.....	3 706	111 060 929	14 647 767	13.2	.4	X
3513	Cosmetics.....	2 765	41 348 590	10 492 968	25.4	.3	X
3514	Perfumes.....	964	21 340 938	5 309 206	24.9	.1	X
3515	Other toiletries and druggists' sundries.....	5 946	155 413 163	28 206 662	18.1	.7	X
3600	Piece goods, knit and woven.....	5 220	40 602 294	26 346 894	64.9	.6	31.0
3611	Goods purchased grey and finished on contract.....	601	4 023 583	1 026 308	25.5	Z	X
3612	Cotton (including blends).....	2 505	12 108 242	6 126 170	50.6	.2	X
3613	Synthetics (excluding synthetic knits).....	2 230	10 078 208	4 872 267	48.3	.1	X
3614	Knit fabrics, n.e.c. (including double knit).....	1 450	7 286 710	3 985 570	54.7	.1	X
3615	Woolen and worsted piece goods.....	905	5 235 665	1 884 593	36.0	Z	X
3616	Other piece goods.....	1 746	7 651 840	3 741 903	48.9	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.).....	2 683	10 344 285	3 668 537	35.5	.1	X
3800	Men's and boys' wear.....	9 052	71 032 508	34 632 654	48.8	.9	46.9
3811	Men's and boys' suits, coats, and formal wear.....	1 749	11 083 601	4 256 353	38.4	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans.....	4 572	42 991 345	19 536 974	45.4	.5	X
3813	Men's and boys' underwear and nightwear.....	988	7 010 235	1 693 355	24.2	Z	X
3814	Men's and boys' work clothing and uniforms.....	1 802	8 874 020	3 516 653	39.6	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.).....	3 627	29 461 664	5 333 142	18.1	.1	X
3900	Women's and children's wear.....	12 326	79 653 463	43 499 596	54.6	1.1	50.9
3911	Infants' and children's wear (to size 6X).....	2 470	15 524 309	5 343 070	34.4	.1	X
3912	Women's misses', and girls' dresses and blouses.....	5 369	28 852 447	14 405 262	49.9	.4	X
3913	Women's, misses', and girls' suits and coats.....	1 748	9 898 790	3 451 530	34.9	.1	X
3914	Women's and misses' outerwear.....	2 795	24 382 349	6 534 798	26.8	.2	X
3915	Women's and misses' underwear and sleepwear.....	1 614	11 734 747	4 526 202	38.6	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.).....	3 799	19 114 496	8 648 944	45.2	.2	X
4000	Footwear.....	3 362	40 143 298	23 360 388	58.2	.6	47.9
4011	All athletic footwear.....	1 048	17 415 861	9 503 654	54.6	.2	X
4012	Infants' footwear.....	347	2 563 696	294 583	11.5	Z	X
4013	Other women's, misses', and girls' footwear.....	1 747	19 983 742	7 820 242	39.1	.2	X
4014	Other men's and boy's footwear.....	1 575	18 491 667	5 280 951	28.6	.1	X
4015	Shoe accessories.....	403	2 571 694	327 421	12.7	Z	X
4100	Frozen foods (packaged).....	13 086	324 873 366	81 760 235	25.2	2.0	51.7
4111	Dinners (frozen).....	3 294	152 675 489	7 254 328	4.8	.2	X
4112	Fish and seafoods (frozen packaged).....	7 000	171 090 203	16 461 653	9.6	.4	X
4113	Vegetables (frozen).....	5 642	184 771 658	10 566 858	5.7	.3	X
4114	Fruits and fruit juices (frozen).....	4 485	165 238 755	6 589 402	4.0	.2	X
4115	Meat (frozen packaged).....	6 005	154 953 661	16 043 971	10.4	.4	X
4116	Frozen baked goods.....	4 809	170 399 702	9 983 273	5.9	.2	X
4117	Other frozen foods (except frozen dairy products).....	5 038	170 187 289	14 812 765	8.7	.4	X
4200	Dairy products (excluding dried or canned).....	10 518	284 264 014	56 607 052	19.9	1.4	48.2
4211	Butter.....	4 769	135 332 558	3 874 805	2.9	.1	X
4212	Cheese.....	7 448	204 106 634	19 975 434	9.8	.5	X
4213	Milk and cream, except raw.....	3 524	82 084 015	7 137 662	8.7	.2	X
4214	Ice cream.....	3 297	113 624 074	7 729 633	6.8	.2	X
4215	Raw milk.....	366	14 997 494	4 896 876	32.7	.1	X
4216	Other dairy products.....	4 534	186 590 551	12 915 674	6.9	.3	X
4300	Poultry and poultry products.....	6 529	162 380 879	23 064 395	14.2	.6	4.8
4311	Dressed poultry killed on location.....	876	10 867 052	2 092 509	19.3	.1	X
4312	Eggs.....	3 078	69 098 404	6 859 654	9.9	.2	X
4313	Live poultry.....	594	4 536 754	675 841	14.9	Z	X
4314	Other poultry (excluding frozen packaged).....	2 666	42 005 170	10 629 814	25.3	.3	X
4400	Confectionery.....	7 728	174 782 867	35 018 012	20.0	.9	13.5
4411	Candy.....	4 510	82 177 676	14 586 930	17.8	.4	X
4412	Chewing gum.....	1 419	21 442 227	1 608 753	7.5	Z	X
4413	Nuts.....	3 487	53 897 643	4 296 800	8.0	.1	X
4414	Chips and popcorn.....	3 952	87 858 002	11 185 345	12.7	.3	X
4415	Other confections.....	1 355	25 916 167	1 792 993	6.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	5 591	95 445 355	15 780 128	16.5	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
4600	Meat and meat products (fresh and unpackaged)	8 690	227 147 150	61 682 304	27.2	1.5	41.7
4611	Beef (not killed on location)	5 833	151 240 437	28 139 621	18.6	.7	X
4612	Veal (not killed on location)	2 107	37 090 490	1 229 479	3.3	Z	X
4613	Lamb and mutton (not killed on location)	1 690	35 409 037	1 179 114	3.3	Z	X
4614	Pork (not killed on location)	4 477	113 336 792	10 708 940	9.4	Z	X
4615	Sausage and prepared meats made on location	1 424	15 381 232	999 916	6.5	Z	X
4616	Sausage and prepared meats not made on location	4 323	119 749 561	12 314 271	10.3	.3	X
4617	Meat from animals killed on location	1 176	2 257 467	358 604	15.9	Z	X
4618	Other meat products	2 703	92 012 833	6 693 649	7.3	.2	X
4700	Fresh fruits and vegetables	10 100	177 094 986	52 385 161	29.6	1.3	18.1
4711	Fresh fruits	8 368	147 257 021	30 015 819	20.4	.7	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	3 135	50 890 865	3 662 424	7.2	.1	X
4713	Other fresh vegetables	5 350	62 403 009	17 581 431	28.2	.4	X
4800	Coffee, tea, and spices	9 068	241 021 420	22 111 086	9.2	.5	45.6
4811	Coffee	6 011	179 811 309	13 959 191	7.8	.3	X
4812	Tea	4 377	117 957 375	2 651 070	2.2	.1	X
4813	Spices	4 877	132 060 872	4 978 996	3.8	.1	X
4820	Bread and baked goods	7 508	131 743 634	23 756 450	18.0	.6	54.1
4821	Breads and rolls	3 598	55 569 513	6 757 688	12.2	.2	X
4822	Cookies, cakes, and other baked goods	6 020	114 664 298	16 862 968	14.7	.4	X
4830	Canned foods	9 298	255 240 961	56 690 488	22.2	1.4	44.2
4831	Canned and bottled fruits, vegetables, and juices	7 607	221 271 451	32 607 922	14.7	.8	X
4832	Canned and bottled baby foods	1 742	98 786 536	3 159 238	3.2	.1	X
4833	Canned meats	2 898	118 455 532	3 100 192	2.6	.1	X
4834	Canned fish and seafoods	3 979	135 788 087	4 374 302	3.2	.1	X
4835	Canned milk	1 456	66 044 080	1 086 280	1.6	.2	X
4836	Other canned foods	4 261	158 268 453	11 700 924	7.4	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	3 706	70 457 724	8 093 308	11.5	.2	X
4850	Soft drinks and bottled water	10 418	231 999 200	35 212 942	15.2	.9	46.3
4851	Soft drinks, packaged	7 825	169 803 973	28 009 273	16.5	.7	X
4852	Soft drinks, pre and post mix bulk	3 090	80 706 396	3 287 522	4.1	.1	X
4853	Bottled water	6 083	145 101 689	3 875 296	2.7	.1	X
4860	Other grocery specialties	13 858	351 984 955	100 566 664	28.6	2.5	47.5
4861	Pasta	5 606	160 490 023	6 620 624	4.1	.2	X
4862	Breakfast cereals	3 527	157 293 138	16 550 708	10.5	.4	X
4863	Cooking oils and margarine	5 593	163 123 504	7 291 662	4.5	.2	X
4864	Flour	4 457	120 380 131	4 734 944	3.9	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	5 629	175 286 072	8 057 542	4.6	.2	X
4866	Sugar, refined	4 275	121 064 663	4 812 634	4.0	.1	X
4867	Pet foods	2 734	114 315 070	7 647 236	6.7	.2	X
4868	Grocery specialties, n.e.c.	7 182	201 404 857	42 720 360	21.2	1.1	X
4900	Grain and beans	9 433	191 260 581	114 254 874	59.7	2.8	43.2
4911	Corn (for grain)	5 906	109 376 430	42 204 821	38.6	1.0	X
4912	Oats and barley	2 804	38 836 288	2 196 061	5.7	.1	X
4913	Wheat	4 949	86 088 294	20 463 419	23.8	.5	X
4914	Sorghum (for grain)	1 643	51 110 112	3 664 968	7.2	.1	X
4915	Soybeans	5 013	100 629 131	32 488 373	32.3	.8	X
4916	Other grain and beans (rice and edible and inedible beans)	1 849	45 726 505	10 051 690	22.0	.2	X
5000	Cattle, hogs, sheep, and goats	2 333	26 427 629	23 963 277	90.7	.6	72.6
5011	Cattle	1 646	21 534 959	18 823 450	87.4	.5	X
5012	Hogs	1 362	13 672 914	4 566 573	33.4	.1	X
5013	Sheep	534	6 709 591	408 010	6.1	.1	X
5014	Goats	348	3 924 984	141 491	3.6	Z	X
5100	Hides, skins, and pelts	316	2 795 208	2 176 714	77.9	.1	X
5120	Leaf tobacco	574	11 103 353	3 884 787	35.0	.1	18.8
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	Z	X
5122	All other leaf tobacco	306	3 334 988	3 244 432	97.3	.1	X
5130	Wool, wool tops, and mohair	91	245 293	196 954	80.3	Z	X
5140	Other farm products, inedible	1 196	14 406 353	6 940 778	48.2	.2	75.1
5141	Raw sugar	26	3 355 868	2 012 667	60.0	.1	X
5142	Horses, mules, and donkeys	353	1 969 338	587 699	29.8	Z	X
5143	Farm products, n.e.c.	838	8 761 266	4 197 636	47.9	.1	X
5200	Raw cotton	409	11 204 391	10 522 194	93.9	.3	X
5300	Plastics materials and basic shapes	10 151	86 151 922	37 096 258	43.1	.9	34.0
5311	Plastic pipes, rods, tubes, and shapes	3 513	19 830 775	5 415 783	27.3	.1	X
5312	High pressure laminates	659	4 732 285	2 314 743	48.9	.1	X
5313	Plastics raw materials	2 266	33 910 065	18 052 512	53.2	.4	X
5314	Other plastics materials and basic shapes	3 942	23 924 057	10 234 605	42.8	.3	X
5320	Industrial gases (welding, etc.)	3 234	9 835 213	3 576 319	36.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	24 444	276 573 918	101 296 324	36.6	2.5	21.8
5331	Gasses, compressed and liquified, except L.P.	1 379	14 701 835	3 426 349	23.3	.1	X
5332	Alkalies and chlorine	2 385	23 105 345	9 911 289	42.9	.2	X
5334	Organic fibers	616	7 894 253	4 014 259	50.9	.1	X
5335	Detergents and soaps	7 656	113 293 932	14 639 562	12.9	.4	X
5336	Sanitation chemicals, polishes, and waxes	3 958	29 747 294	3 529 232	11.9	.1	X
5338	Wood chemicals, naval stores, and gum	432	4 739 428	700 466	14.8	Z	X
5341	Insecticides, nonagricultural	1 595	8 572 188	902 203	10.5	Z	X
5342	Adhesives, sealants, and glues	4 048	31 110 415	3 640 907	11.7	.1	X
5343	Explosives	400	2 222 610	1 864 699	83.9	Z	X
5344	Other chemicals and allied products	10 271	99 300 272	54 649 593	55.0	1.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42	Wholesale trade—Con.						
5400	Petroleum products	14 256	268 071 855	206 024 920	76.9	5.1	60.4
5411	Aviation gasoline	1 011	19 866 820	3 579 337	18.0	.1	X
5412	Motor gasoline	8 702	201 531 671	114 487 983	56.8	2.8	X
5413	Special naphtha	2 271	5 563 480	485 875	8.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	1 164	70 695 729	5 440 376	7.7	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	8 102	191 241 887	48 851 144	25.5	1.2	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	4 672	107 969 188	8 041 305	7.4	.2	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	534	29 193 497	8 393 002	28.8	.2	X
5418	Lubricating oil and greases	9 456	78 256 348	15 706 115	20.1	.4	X
5420	Liquified petroleum gases (excluding natural gas)	1 680	33 483 556	8 593 290	25.7	.2	X
5500	Crude oil	358	64 498 181	47 172 096	73.1	1.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	716	18 694 705	4 335 267	23.2	.1	X
5600	Beer and ale	4 407	56 136 036	34 757 363	61.9	.9	X
5700	Wines and distilled alcoholic beverages	3 236	50 251 829	34 406 230	68.5	.8	58.3
5711	Wines	2 264	38 842 913	15 131 377	39.0	.4	X
5712	Distilled liquor (including premixed alcoholic drinks)	1 421	35 405 323	19 127 310	54.0	.5	X
5800	Farm supplies	13 668	122 585 859	59 161 451	48.3	1.5	34.7
5811	Hay, straw, and alfalfa	1 152	8 752 652	1 691 953	19.3	.2	X
5812	Feeds (poultry and livestock) not mixed on location	3 678	29 731 363	6 192 031	20.8	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location	1 592	14 473 656	2 182 161	15.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	2 571	21 097 911	6 531 505	31.0	.2	X
5815	Insecticides, fungicides, and pesticides	3 072	23 449 752	5 990 618	25.5	.1	X
5816	Other agricultural chemicals and fertilizers	6 940	65 034 732	24 874 295	38.2	.6	X
5817	Seeds and bulbs	4 417	40 239 416	9 276 294	23.1	.2	X
5818	Other farm supplies (including harness and saddlery equipment)	3 101	14 746 286	2 091 645	14.2	.1	X
5900	Tobacco and tobacco products	3 519	113 076 283	45 850 267	40.5	1.1	33.6
5911	Cigars	2 470	66 188 187	6 002 572	9.1	.1	X
5912	Cigarettes	2 473	62 793 454	35 093 437	55.9	.9	X
5913	Other tobacco products (excluding leaf)	1 962	43 546 259	4 001 546	9.2	.1	X
6000	Paint, paint supplies, and wallpaper	5 894	30 432 470	8 494 427	27.9	.2	14.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	2 486	12 494 594	2 813 251	22.5	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	620	2 587 956	1 033 607	39.9	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	1 135	2 994 503	1 676 984	56.0	Z	X
6014	Paint supplies	1 458	7 821 684	1 637 754	20.9	Z	X
6015	Wallpaper	646	2 075 007	949 146	45.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	6 279	44 232 166	33 493 016	75.7	.8	47.7
6101	Books	3 762	29 143 905	17 483 180	60.0	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	2 682	19 863 024	15 765 904	79.4	.4	X
6110	Flowers and florists' supplies	4 588	10 646 959	7 949 213	74.7	.2	X
6120	Art goods (including novelties and souvenirs)	6 973	18 042 669	9 659 905	53.5	.2	36.5
6121	Art materials	2 138	5 170 119	3 468 543	67.1	.1	X
6122	Novelties and souvenirs	4 977	11 986 607	6 082 079	50.7	.2	X
6130	Textile bags, bagging, and burlap	784	1 727 834	848 871	49.1	Z	X
6150	Nondurable goods, n.e.c.	7 961	32 098 049	18 837 986	58.7	.5	X
9700	Service receipts and labor charges (including installed parts)	56 720	345 188 208	35 424 154	10.3	.9	49.7
9701	Labor charges for repair work	44 952	254 770 242	18 387 666	7.2	.5	X
9702	Parts installed in repair work	31 896	170 312 525	8 935 265	5.2	.2	X
9703	Other service receipts and labor charges—Specify	17 121	124 751 810	7 474 468	6.0	.2	X
9720	Receipts for service contracts	11 102	69 979 583	7 089 037	10.1	.2	X
9730	Advertising specialties (paper novelties, etc.)	809	2 369 887	233 749	9.9	Z	X
9740	Receipts for installing equipment	7 716	37 770 999	3 183 205	8.4	.1	X
9750	Reconditioning of drums or barrels	52	88 600	24 903	28.1	Z	X
9810	Miscellaneous commodities	22 281	298 580 086	24 420 834	8.2	.6	X
9830	Flight training and charter service	48	787 783	49 685	6.3	Z	54.7
9831	Flight training	20	399 087	7 387	1.9	Z	X
9832	Charter services	31	584 662	40 362	6.9	Z	X
9840	Pipeline transportation receipts	24	1 047 511	8 146	.8	Z	X
9910	Receipts from Commodity Credit Corporation	298	3 513 815	28 070	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 550	16 176 098	563 344	3.5	Z	X
9930	Sales of integrated systems which you wrote or modified software	926	8 110 689	475 944	5.9	Z	X
9940	Rental and leasing receipts	17 840	131 632 711	8 558 431	6.5	.2	26.5
9941	Computer rental and leasing receipts	1 202	25 768 545	937 328	3.6	Z	X
9942	Photocopying machine rental	3 645	18 937 901	1 068 988	5.6	Z	X
9943	Other office machine rental receipts	2 221	8 556 080	1 181 620	13.8	Z	X
9944	Other rental receipts	1 925	9 249 120	838 237	9.1	Z	X
9950	Construction receipts	319	869 279	130 285	15.0	Z	X
9960	Custom software (designed to customer specifications)	1 461	7 133 384	442 450	6.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment	315	884 338	95 450	10.8	Z	X
9980	Receipts for machine shop job work	577	2 787 582	121 395	4.4	Z	X
421	Wholesale trade, durable goods	290 629	X	*2 179 717 376	X	100.0	76.7
0100	New and used automobiles, motorcycles, etc.	6 630	390 547 807	240 493 721	61.6	11.0	66.3
0111	New automobiles	795	314 406 014	180 835 784	57.5	8.3	X
0112	Used automobiles	5 405	78 202 795	53 255 504	68.1	2.4	X
0113	Motorcycles	543	27 402 337	3 174 141	11.6	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	582	31 089 539	3 211 909	10.3	.1	X
0120	Buses, campers, and motor homes	962	78 264 416	5 236 722	6.7	.2	76.3
0121	Buses	584	71 897 660	3 648 980	5.1	.2	X
0122	Motor homes, car trailers, and campers	425	71 103 318	1 585 852	2.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
0130	Light trucks and vans (14,000 lb or less)	3 078	273 088 258	141 043 099	51.6	6.5	63.3
0131	New light trucks	899	229 946 751	120 913 648	52.6	5.5	X
0132	Used light trucks	2 386	50 887 286	8 342 147	16.4	.4	X
0133	Vans and cargo vans (new and used)	1 301	163 512 989	11 768 900	7.2	.5	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	2 092	106 082 239	7 409 812	7.0	.3	X
0150	Heavy trucks and tractors (over 26,000 lb)	3 201	100 940 788	21 781 273	21.6	1.0	74.2
0151	New heavy trucks (one piece)	1 259	83 384 425	8 434 602	10.1	.4	X
0152	New heavy truck tractors	1 117	15 834 608	5 555 039	35.1	.3	X
0153	New truck trailers	712	7 667 104	2 183 270	28.5	.1	X
0154	New truck bodies	433	3 263 768	617 929	18.9	Z	X
0155	Used heavy trucks, tractors, and trailers	2 551	27 492 676	4 956 425	18.0	.2	X
0200	New and rebuilt automotive parts and supplies	19 101	182 691 922	87 587 973	47.9	4.0	26.5
0211	Batteries	5 648	31 743 622	4 500 585	14.2	.2	X
0212	Engines (complete)	3 938	25 891 026	3 579 699	13.8	.2	X
0213	Electrical engine parts (including ignition parts)	5 798	51 245 918	12 595 219	24.6	.6	X
0214	Brake parts (including fluid and all disk and drum parts)	6 737	52 120 055	5 362 160	10.3	.2	X
0215	Exhaust system parts	4 552	39 197 031	1 833 516	4.7	.1	X
0216	Glass	2 021	15 401 941	1 217 580	7.9	.1	X
0217	Hoses, belts, gaskets, and wiper blades	5 691	45 239 747	3 048 913	6.7	.1	X
0218	Filters (oil, air, gas, and transmission)	5 598	41 619 717	2 345 336	5.6	.1	X
0219	Engine parts, except electrical	6 289	57 296 429	7 818 448	13.6	.4	X
0221	Body parts and repair materials	4 884	43 666 859	8 013 803	18.4	.4	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	5 462	48 563 386	4 472 142	9.2	.2	X
0223	Parts, n.e.c.	6 592	80 534 750	20 751 526	25.8	1.0	X
0224	Accessories	7 322	58 677 079	9 891 416	16.9	.5	X
0240	Used automotive parts, accessories, and equipment	8 766	11 511 315	5 148 309	44.7	.2	X
0250	Petroleum products marketing equipment	943	3 041 577	1 358 377	44.7	.1	X
0300	Tires and tubes	4 720	26 507 219	16 668 182	62.9	.8	42.6
0311	New tires and tubes	2 723	22 112 966	15 585 022	70.5	.7	X
0312	Recapped and used tires and repair materials	2 746	5 719 432	1 051 079	18.4	Z	X
0400	Household and lawn furniture	4 511	20 608 186	12 056 703	58.5	.6	49.2
0411	Upholstered furniture	2 272	9 921 705	3 596 107	36.2	.2	X
0412	Sleep furniture and equipment	1 322	5 235 027	1 571 647	30.0	.1	X
0413	Lawn furniture and equipment	702	3 271 799	1 028 208	31.4	Z	X
0414	Other furniture (including sleep sofas)	2 766	10 863 939	5 644 456	52.0	.3	X
0420	Office and business furniture	5 104	26 081 509	19 353 576	74.2	.9	57.7
0421	New office furniture (wooden and metal)	4 098	21 811 194	17 223 275	79.0	.8	X
0422	New store and restaurant furniture	3 993	1 901 415	658 785	34.6	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	527	1 616 316	563 043	34.8	Z	X
0424	Used office and business furniture	953	3 214 983	463 497	14.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares	2 214	11 149 001	5 808 493	52.1	.3	X
0520	Linens, domestics, curtains, and draperies	2 800	14 827 946	9 632 706	65.0	.4	55.9
0521	Bedspreads, blankets, and bedding	1 084	7 738 650	3 721 009	48.1	.2	X
0522	Curtains and draperies	1 204	4 252 850	864 560	20.3	Z	X
0523	Shades and blinds	949	2 436 908	1 028 300	42.2	Z	X
0524	Towels and washcloths	624	6 045 894	2 194 863	36.3	.1	X
0525	Other linens and domestics	785	5 904 387	1 682 815	28.5	.1	X
0530	Flooring and floor coverings	4 010	25 674 210	16 835 168	65.6	.8	54.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	3 353	21 435 133	11 705 553	54.6	.5	X
0532	Hardwood flooring	910	5 699 469	1 125 255	19.7	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 729	10 055 456	3 893 230	38.7	.2	X
0540	Other home furnishings	5 395	24 765 813	9 080 005	36.7	.4	37.8
0541	Metal flatware and kitchen utensils	699	5 155 549	1 387 468	26.9	.1	X
0542	Mirrors, lamps, and picture frames	2 677	9 914 219	2 785 600	28.1	.1	X
0543	Home furnishings, n.e.c.	2 245	10 643 360	4 709 214	44.2	.2	X
0600	Lumber: rough, dressed, and finished	5 062	49 837 470	29 390 317	59.0	1.3	68.0
0611	Dimensional lumber (non-treated)	4 226	44 351 221	22 469 840	50.7	1.0	X
0612	Treated lumber	2 232	23 925 131	3 073 192	12.8	.1	X
0613	Boards	1 586	19 836 076	3 825 230	19.3	.2	X
0620	Plywood and millwork	6 720	60 127 691	28 907 136	48.1	1.3	63.1
0621	Softwood plywood and oriented strand board (OSB)	2 283	33 291 922	7 468 288	22.4	.3	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 720	28 414 707	5 890 166	20.7	.3	X
0623	Gypsum, specialty boards, and treatments	1 514	16 517 061	1 621 613	9.8	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	3 471	30 924 962	10 785 076	34.9	.5	X
0625	Metal millwork	1 043	10 976 367	1 370 828	12.5	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 258	14 324 262	1 723 375	12.0	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	4 064	18 778 915	10 767 149	57.3	.5	57.1
0711	Ready-mixed or transit-mixed concrete	641	5 449 960	480 706	8.8	Z	X
0712	Cement and lime	1 394	6 965 088	3 714 717	53.3	.2	X
0713	Sand, gravel, and crushed stone	1 434	3 133 680	1 684 108	53.7	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	2 312	7 026 297	4 830 586	68.8	.2	X
0720	Roofing, siding, and insulation materials	3 815	32 034 194	9 944 021	31.0	.5	63.8
0721	Roofing, except wood	2 178	22 339 293	4 804 465	21.5	.2	X
0722	Siding, except wood	1 776	19 621 181	2 543 790	13.0	.1	X
0723	Insulation materials	2 199	21 360 295	2 561 020	12.0	.1	X
0730	Flat glass and other construction glass (excluding automotive)	1 233	4 014 004	2 037 146	50.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
0740	Other construction materials	4 241	21 344 844	6 832 709	32.0	.3	62.4
0741	Rain-carrying equipment (down spouts, gutters, etc.)	763	4 906 284	433 286	8.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	594	1 496 538	892 904	59.7	Z	X
0743	Manufactured (mobile) homes	421	1 016 790	753 398	74.1	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	2 720	15 470 178	4 677 470	30.2	.2	X
0800	Photographic equipment and supplies (excluding video)	2 359	27 946 194	16 435 082	58.8	.8	39.3
0811	Still picture photographic equipment	742	13 449 573	2 338 714	17.4	.1	X
0812	Motion picture photographic equipment	342	4 179 693	324 173	7.8	Z	X
0813	Photographic film	883	15 244 220	7 120 526	46.7	.3	X
0814	Developing supplies (excluding film)	592	12 590 335	2 668 557	21.2	.1	X
0815	Other photographic equipment and supplies	1 219	14 327 606	2 877 056	20.1	.1	X
0900	Office equipment	9 495	71 798 633	24 259 210	33.8	1.1	47.7
0911	Typewriters and dedicated word processors	1 660	9 357 287	694 498	7.4	Z	X
0912	Calculators and accounting machines	1 614	24 246 283	1 628 687	6.7	.1	X
0913	Copying machines and equipment	7 457	41 592 894	19 724 065	47.4	.9	X
0914	Dictating, transcribing, and recording machines	1 064	3 431 542	665 242	19.4	Z	X
0915	Mailing, letter handling, and addressing machines	868	5 598 737	1 253 572	22.4	.1	X
0920	New computer equipment	18 085	256 406 999	185 528 891	72.4	8.5	54.7
0921	Computers	13 140	193 655 977	104 578 339	54.0	4.8	X
0922	Computer storage devices	7 036	137 426 655	18 755 344	13.6	.9	X
0923	Computer printers	8 425	137 733 546	20 367 786	14.8	.9	X
0924	Other computer peripheral equipment	11 162	156 259 936	41 756 849	26.7	1.9	X
0930	Used computer equipment	1 983	9 975 510	2 592 969	26.0	.1	X
0950	Computer software (packaged)	9 632	116 972 939	21 456 463	18.3	1.0	X
0960	Restaurant and hotel equipment and supplies	4 231	13 762 097	10 116 803	73.5	.5	X
0970	Store machines and equipment	3 225	27 726 988	5 441 491	19.6	.3	11.9
0971	Vending machines	533	1 656 359	1 077 217	65.0	Z	X
0972	Other store machines and equipment	2 473	5 770 350	3 709 106	64.3	.2	X
1000	Medical, hospital, and surgical supplies	9 594	58 929 734	52 850 961	89.7	2.4	69.2
1011	Surgical and medical instruments and equipment	5 575	38 022 878	24 200 545	63.6	1.1	X
1012	Orthopedic, and prosthetic appliances and supplies	1 887	8 335 764	4 066 816	48.8	.2	X
1013	Other surgical, medical, and hospital supplies	5 481	33 206 574	24 490 077	73.8	1.1	X
1020	Dental supplies	1 424	6 454 785	4 245 350	65.8	.2	67.8
1021	Equipment (chairs, x-rays, cabinets, etc.)	751	3 522 920	1 044 477	29.6	Z	X
1022	Instruments and other supplies	1 240	5 831 352	3 196 945	54.8	.1	X
1030	Optical and ophthalmic goods	2 028	7 835 781	6 816 725	87.0	.3	67.0
1031	Ophthalmic goods	953	4 220 900	2 984 916	70.7	.1	X
1032	Prescription grinding	529	1 332 597	975 830	73.2	Z	X
1033	Optometric equipment and supplies	327	984 321	532 063	54.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	803	3 364 339	2 243 505	66.7	.1	X
1040	Religious and school supplies	698	3 040 776	1 508 074	49.6	.1	68.6
1041	Religious supplies	114	480 967	418 625	87.0	Z	X
1042	School supplies	564	2 526 572	1 074 385	42.5	Z	X
1050	Other professional equipment and supplies	2 934	16 076 824	9 094 024	56.6	.4	72.4
1051	Architects' equipment and supplies	339	647 456	229 484	35.4	Z	X
1052	Drafting instruments	272	452 758	65 617	14.5	Z	X
1053	Engineers' equipment and supplies	465	903 625	376 185	41.6	Z	X
1054	Laboratory equipment	1 039	6 461 115	2 834 203	43.9	.1	X
1055	Scientific instruments	812	7 421 543	2 857 333	38.5	.1	X
1056	Veterinarians' equipment and supplies	410	2 690 621	556 536	20.7	Z	X
1057	Professional equipment and supplies, n.e.c.	871	3 797 416	2 146 041	56.5	.1	X
1100	Iron and steel products (semifinished)	2 313	25 220 143	9 229 499	36.6	.4	68.9
1111	Sheet bars and tin plate bars	625	4 823 198	797 465	16.5	Z	X
1112	Wire rods	237	5 388 148	852 349	15.8	Z	X
1113	Rough castings and foundry products	664	5 107 877	2 576 065	50.4	.1	X
1114	Forgings	522	6 042 054	1 142 834	18.9	.1	X
1116	Other semifinished iron and steel products	864	11 833 014	3 832 675	32.4	.2	X
1120	Flat iron and steel products	7 643	90 873 705	47 716 388	52.5	2.2	58.8
1121	Plates	3 026	32 833 513	6 772 453	20.6	.3	X
1122	Strips (hot-rolled and cold-rolled)	1 654	17 979 611	4 765 078	26.5	.2	X
1123	Sheets (cold-rolled)	2 547	49 255 516	9 338 834	19.0	.4	X
1124	Sheets (hot-rolled)	3 299	53 780 499	9 456 547	17.6	.4	X
1126	Sheets (galvanized and coated)	3 371	55 409 033	12 637 971	22.8	.6	X
1127	Tin plate and terneplate	241	14 369 808	843 976	5.9	Z	X
1128	Fabricated and structural plate products	1 038	7 721 153	1 082 043	14.0	.1	X
1129	Other flat iron and steel products	1 514	25 737 780	2 380 357	9.2	.1	X
1140	Iron and steel wire and wire products	4 526	29 158 830	5 246 023	18.0	.2	34.2
1141	Wire (plain, coated, barbed, and twisted)	1 300	11 574 387	2 123 089	18.3	.1	X
1142	Nails	505	2 825 257	475 340	16.8	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	2 126	13 160 680	1 968 750	15.0	.1	X
1150	Iron and steel pipe and tubing	7 298	55 119 298	14 635 531	26.6	.7	55.3
1152	Tubing	3 188	32 794 792	5 345 241	16.3	.2	X
1153	Standard steel pipe	3 273	30 025 281	5 472 652	18.2	.3	X
1154	Other steel pipe	1 297	14 467 621	2 785 011	19.3	.1	X
1160	Other iron and steel products	4 160	43 488 619	13 276 625	30.5	.6	63.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 750	24 593 899	2 994 656	12.2	.1	X
1163	Bars and bar-size shapes: cold finished	1 647	19 978 704	2 066 473	10.3	.1	X
1164	Concrete reinforcement bars	1 243	10 206 740	1 644 633	16.1	.1	X
1165	Structural shapes (excluding bar-size shapes)	1 980	24 049 543	3 846 912	16.0	.2	X
1167	Finished products, n.e.c.	905	8 723 983	2 579 962	29.6	.1	X
1170	Alloy steel	1 868	24 650 909	4 423 744	17.9	.2	70.2
1171	Bars, hot-rolled or cold-finished	1 201	16 840 444	1 983 141	11.8	.1	X
1173	Pipe, tubing, and plates	796	12 668 255	1 541 782	12.2	.1	X
1175	Other alloy steel	572	7 342 397	895 261	12.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
1180	Stainless steel	3 928	40 830 085	9 741 488	23.9	.4	64.0
1181	Plates	1 321	17 448 140	1 109 900	6.4	.1	X
1182	Strip	657	6 615 157	958 694	14.5	Z	X
1183	Sheets	1 968	23 377 297	2 711 338	11.6	.1	X
1184	Bars and bar-size shapes	1 667	21 098 309	2 336 819	11.1	.1	X
1185	Other stainless steel (including tubing)	2 072	24 770 472	2 545 839	10.3	.1	X
1200	Copper and brass	3 041	45 459 915	9 584 721	21.1	.4	54.6
1211	Copper wire mill products (structural only)	799	7 837 521	1 705 181	21.8	.1	X
1212	Flat products (sheets, strips, and plates)	1 291	26 788 591	2 685 026	10.0	.1	X
1213	Tubular products (pipes and tubes)	1 331	23 954 297	2 130 243	8.9	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	839	13 241 131	2 238 227	16.9	.1	X
1220	Aluminum shapes, forms, etc.	4 703	60 386 367	15 946 628	26.4	.7	59.1
1221	Plates (.250 inch and over)	1 549	18 257 708	2 357 373	12.9	.1	X
1222	Sheets and coils (.006 to .249 inch)	2 197	27 491 737	5 498 884	20.0	.3	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 751	42 599 728	6 205 260	14.6	.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 814	19 627 429	1 164 741	5.9	.1	X
1225	Foils	259	2 243 771	328 532	14.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 598	35 034 374	7 254 755	20.7	.3	X
1300	Coal and coke	552	12 310 179	10 129 938	82.3	.5	61.4
1311	Coal	446	10 106 692	8 745 496	86.5	.4	X
1312	Coke	90	1 901 025	996 542	52.4	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	430	19 255 891	6 146 411	31.9	.3	X
1400	Electrical apparatus and equipment	23 119	156 458 568	86 501 424	55.3	4.0	44.8
1411	Power and distribution transformers	5 440	42 228 192	6 630 347	15.7	.3	X
1412	Switchgear and switchboard apparatus	3 934	29 757 279	4 967 035	16.7	.2	X
1413	Motors and generators (including motor-generator sets)	6 962	38 569 027	6 934 128	18.0	.3	X
1414	Conduit, raceway, and fittings	4 075	30 717 633	4 167 677	13.6	.2	X
1415	Electric bulbs (all types)	4 888	32 204 095	5 634 811	17.5	.3	X
1416	Interior wiring (excluding conduit)	5 076	42 923 782	6 109 900	14.2	.3	X
1417	Exterior wiring and cable (excluding conduit)	4 199	30 075 833	4 524 236	15.0	.2	X
1418	Lighting fixtures (residential and commercial)	6 165	40 573 862	9 817 969	24.2	.5	X
1419	Industrial controls	8 157	51 956 317	18 431 047	35.5	.8	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	9 501	68 491 004	18 075 740	26.4	.8	X
1500	Electrical appliances, household	7 326	84 374 047	51 000 708	60.4	2.3	52.5
1511	Televisions	2 489	44 729 927	8 447 608	18.9	.4	X
1512	Radios, stereos, and CD players	3 432	42 814 536	12 543 016	29.3	.6	X
1513	V.C.R.'s and video cameras	2 721	39 743 380	7 853 901	19.8	.4	X
1514	Electrical household ranges and ovens	1 334	29 280 033	4 542 218	15.5	.2	X
1515	Refrigerators and freezers, household	1 347	18 573 491	3 920 584	21.1	.2	X
1516	Household laundry equipment	1 093	16 636 959	2 539 578	15.3	.1	X
1517	Vacuum cleaners and sewing machines, household	858	15 723 139	2 108 932	13.4	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	2 879	43 200 315	8 312 517	19.2	.4	X
1600	Electronic parts and equipment, except communication	19 707	209 698 824	128 292 232	61.2	5.9	47.8
1612	Integrated circuits	5 230	62 908 380	35 376 595	56.2	1.6	X
1613	Capacitors and resistors	5 166	41 814 690	7 143 926	17.1	.3	X
1615	Discrete semiconductors, etc.	4 845	68 990 788	29 357 178	42.6	1.3	X
1616	Electronic connectors and other passive electronic parts	8 176	61 401 888	20 305 507	33.1	.9	X
1618	Electronic parts and equipment, n.e.c.	10 811	96 678 034	35 334 179	36.5	1.6	X
1650	Communication equipment and supplies	13 036	150 722 983	86 380 438	57.3	4.0	52.4
1651	Telephones	5 887	54 451 647	18 268 718	33.6	.8	X
1652	Other electronic communication equipment	9 678	103 662 575	48 435 391	46.7	2.2	X
1653	Other electrical communication equipment	2 736	44 412 244	19 229 847	43.3	.9	X
1700	Hardware	21 964	104 685 211	41 773 892	39.9	1.9	34.3
1711	Hand tools (including power driven)	13 033	64 810 867	13 969 590	21.6	.6	X
1712	Bolts, nuts, rivets, and fasteners	12 187	47 797 386	16 210 878	33.9	.7	X
1713	Cutlery	8 374	38 245 992	10 938 744	28.6	.5	X
1800	Plumbing and heating equipment and supplies (hydronics)	11 999	58 339 202	23 704 339	40.6	1.1	45.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	4 467	22 407 322	2 463 130	11.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	6 376	27 093 178	4 674 401	17.3	.2	X
1813	Plumbing fixtures	3 837	25 908 333	6 903 593	26.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	2 589	14 758 195	1 755 249	11.9	.1	X
1815	Boilers, radiators, and convectors	2 114	7 883 279	1 357 562	17.2	.1	X
1818	Other plumbing and heating equipment and supplies	5 782	29 717 511	6 338 720	21.3	.3	X
1900	Warm air heating and air-conditioning equipment and supplies	9 318	43 787 649	18 735 729	42.8	.9	46.4
1911	Furnaces (warm air)	4 934	20 114 300	2 972 301	14.8	.1	X
1912	Central air-conditioning (residential and commercial)	5 368	22 243 887	7 095 749	31.9	.3	X
1914	Heat pumps (residential and commercial)	3 583	16 026 382	1 281 156	8.0	.1	X
1916	Air cleaning and filtration systems	4 410	16 309 573	1 933 564	11.9	.1	X
1917	Compressors for air-conditioners	4 139	16 419 648	1 078 190	6.6	.1	X
1918	Condensing units for air-conditioners	3 424	17 081 757	1 306 883	7.7	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	4 506	17 726 765	2 839 041	16.0	.1	X
2000	Refrigeration equipment and supplies	4 539	14 455 457	5 413 821	37.5	.2	58.3
2011	Commercial refrigerators (reach-in and walk-in)	1 633	5 069 777	1 121 828	22.1	.1	X
2012	Unit coolers for commercial refrigerators	967	3 668 562	340 936	9.3	Z	X
2013	Condensing units for commercial refrigerators	1 770	4 744 417	426 798	9.0	Z	X
2014	Refrigerants	2 798	6 405 805	834 630	13.0	Z	X
2015	Other refrigeration equipment and supplies	3 402	10 180 467	2 645 344	26.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
2100	Construction and mining machinery and equipment (including parts and attachments)	8 298	58 262 485	37 416 228	64.2	1.7	49.6
2111	New off-highway wheel and track-laying tractors	2 021	23 473 441	6 188 283	26.4	.3	X
2112	New power cranes, draglines, and shovels	942	9 733 652	1 619 578	16.6	.1	X
2113	New mixers, pavers, and related equipment	1 175	17 751 720	1 022 058	5.8	Z	X
2114	New tractor shovel loaders	1 558	19 124 153	2 667 891	14.0	.1	X
2115	New graders, rollers, and off-highway trucks	2 000	24 331 722	2 651 586	10.9	.1	X
2116	New mining machinery	1 009	8 776 531	1 756 186	20.0	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	4 730	39 233 963	15 879 528	40.5	.7	X
2118	Used construction and mining machinery and equipment	4 450	30 421 456	5 223 996	17.2	.2	X
2200	Farm machinery, equipment, and parts	10 989	72 127 814	30 408 114	42.2	1.4	33.4
2211	New tractors (farm)	5 905	34 111 472	8 601 610	25.2	.4	X
2212	New harvesting machinery	4 638	27 570 944	4 516 502	16.4	.2	X
2213	New land preparation, planting, and cultivating machinery	4 286	27 163 782	2 452 932	9.0	.1	X
2214	New dairy farm and barn equipment	1 148	3 362 968	415 994	12.4	Z	X
2215	New irrigation equipment	1 763	6 327 568	2 550 675	40.3	.1	X
2216	Other new farm machinery and equipment	6 384	32 414 539	5 118 996	15.8	.2	X
2218	Used farm machinery and equipment	6 920	27 228 843	6 091 787	22.4	.3	X
2220	Garden machinery, equipment, and parts	5 706	36 782 150	6 591 215	17.9	.3	47.4
2221	New power lawn mowers	3 949	28 586 519	2 429 951	8.5	.1	X
2222	Other new lawn and garden machinery and equipment	3 301	26 412 490	3 664 667	13.9	.2	X
2223	Used garden machinery and equipment	3 003	14 412 432	379 633	2.6	Z	X
2230	Food-processing machinery, equipment, and parts	2 091	6 743 625	3 942 012	58.5	.2	70.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 286	4 320 553	2 373 750	54.9	.1	X
2232	New packing, packaging, and bottling equipment	909	2 928 338	1 249 174	42.7	.1	X
2233	Used food-processing machinery and equipment	700	1 672 877	317 649	19.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	4 953	16 269 710	5 054 506	31.1	.2	57.3
2311	Pumps	3 976	13 149 774	2 828 849	21.5	.1	X
2312	Motors	2 530	8 025 180	934 460	11.6	Z	X
2313	Parts for pumps and motors	3 163	9 102 052	1 279 906	14.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	21 840	117 400 656	42 526 982	36.2	2.0	31.2
2321	New pumps, compressors (air or gas), and equipment	7 841	43 173 445	9 060 246	21.0	.4	X
2323	New diesel engines (excluding automotive)	851	7 335 499	1 663 112	22.7	.1	X
2326	New controlling, recording, and indicating instruments and access	5 928	38 814 180	7 371 571	19.0	.3	X
2327	All other new general-purpose industrial machinery and equipment	11 353	58 872 030	20 162 239	34.2	.9	X
2328	Used general-purpose industrial machinery and equipment	4 007	17 711 432	2 589 842	14.6	.1	X
2330	Metalworking machinery, equipment, and parts	6 897	30 387 096	18 540 409	61.0	.9	X
2340	Materials handling machinery, equipment, and parts	10 141	42 896 881	16 828 410	39.2	.8	41.1
2341	New conveying equipment	4 580	18 834 932	5 238 621	27.8	.2	X
2342	New hoists, cranes, and monorails	3 078	12 224 921	1 810 298	14.8	.1	X
2343	New forklift trucks	2 468	15 754 511	6 326 521	40.2	.3	X
2344	New industrial trucks and tractors	532	2 372 446	452 880	19.1	Z	X
2345	Used materials handling machinery, equipment, and parts	4 013	15 114 204	2 824 983	18.7	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 867	17 728 392	11 381 009	64.2	.5	56.9
2351	New oil refining and pipeline machinery, equipment, and supplies	1 954	7 660 935	3 413 837	44.6	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 971	10 827 377	6 622 901	61.2	.3	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 342	2 987 183	1 244 856	41.7	.1	X
2360	Other industrial machinery, equipment, and parts	9 327	38 957 910	28 892 303	74.2	1.3	62.6
2361	New metal smelting and refining machinery, and equipment	301	904 414	220 685	24.4	Z	X
2362	New power plant machinery (excluding electrical)	635	2 669 403	950 139	35.6	Z	X
2363	New printing trades machinery, equipment, and supplies	1 972	9 884 017	7 953 199	80.5	.4	X
2364	New textile and sewing machinery and equipment	855	4 189 699	3 436 904	82.0	.2	X
2365	New woodworking machinery	796	2 401 194	1 353 458	56.4	.1	X
2366	Other new industrial machinery and equipment	4 825	20 130 206	13 245 033	65.8	.6	X
2367	Used industrial machinery and equipment	2 157	6 731 432	1 630 221	24.2	.1	X
2370	Mechanical power transmission supplies	4 957	23 362 355	13 291 502	56.9	.6	59.8
2371	Bearings and bushings	4 067	18 286 683	8 001 649	43.8	.4	X
2372	Other mechanical power transmission supplies	3 913	15 547 497	5 285 721	34.0	.2	X
2380	Industrial valves and fittings (except fluid-power)	4 772	17 734 721	7 053 659	39.8	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves	4 314	14 050 759	2 459 151	17.5	.1	71.5
2391	Hydraulic valves	3 152	10 318 869	1 189 619	11.5	.1	X
2392	Pneumatic valves	3 203	10 366 763	1 267 007	12.2	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	3 588	13 711 822	2 118 400	15.4	.1	63.6
2411	Hydraulic cylinders and rotary actuators	2 640	10 194 129	1 217 939	11.9	.1	X
2412	Pneumatic cylinders and rotary actuators	2 314	8 718 238	888 557	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	4 181	14 083 960	2 848 580	20.2	.1	71.7
2421	Hydraulic and pneumatic connectors	3 545	12 177 911	1 628 284	13.4	.1	X
2422	Hydraulic and pneumatic assemblies	2 923	10 193 774	1 201 056	11.8	.1	X
2430	Fluid-power filters, components, accessories, and parts	4 821	16 241 807	2 413 703	14.9	.1	63.9
2431	Filters	3 559	12 034 287	1 082 351	9.0	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	3 266	11 127 607	1 330 694	12.0	.1	X
2440	Welding supplies (excluding gases)	3 052	7 843 113	3 475 959	44.3	.2	X
2450	Industrial containers and supplies	3 719	18 333 078	10 181 943	55.5	.5	34.6
2451	New and reconditioned drums and barrels	717	1 712 436	646 994	37.8	Z	X
2452	Bottles and bottlers' supplies	648	6 709 265	5 212 003	77.7	.2	X
2454	Other industrial containers and supplies	2 674	10 497 993	4 121 355	39.3	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
2460	Other industrial supplies	11 627	51 064 323	24 972 292	48.9	1.1	40.9
2461	Printing and duplicating inks	994	5 857 171	3 549 829	60.6	.2	X
2462	Abrasives and abrasive materials	4 559	15 684 532	2 610 875	16.6	.1	X
2463	Nylon, polyester, and synthetic rubber	1 536	3 958 669	1 031 317	26.1	Z	X
2464	Mechanical rubber goods	2 754	7 780 907	2 343 403	30.1	.1	X
2465	Strapping and tape	2 276	8 952 645	1 548 013	17.3	.1	X
2466	Industrial supplies, n.e.c.	6 396	27 363 715	13 798 850	50.4	.6	X
2500	Beauty and barber equipment and supplies	1 323	2 465 888	2 377 273	96.4	.1	70.6
2511	Equipment (furniture, dryers, etc.)	834	1 472 755	368 359	25.0	Z	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 264	2 164 393	2 006 209	92.7	.1	X
2520	Custodial (janitors') equipment and supplies	2 900	6 449 518	3 790 670	58.8	.2	38.7
2521	Custodial equipment—power equipment	1 779	3 479 800	551 043	15.8	Z	X
2522	Custodial equipment—nonpower equipment	1 399	2 935 143	360 068	12.3	Z	X
2523	Custodial supplies	2 580	5 501 293	2 819 117	51.2	.1	X
2530	Laundry and dry-cleaning equipment and supplies	867	4 562 564	2 640 120	57.9	.1	X
2540	Other service establishment equipment and supplies	2 595	5 485 278	4 827 163	88.0	.2	56.6
2541	Undertakers' equipment and supplies	620	1 554 455	1 530 014	98.4	.1	X
2542	Service establishment equipment and supplies, n.e.c.	1 987	3 896 751	3 289 716	84.4	.2	X
2600	Aircraft and aeronautical equipment and supplies	2 690	21 435 412	17 107 498	79.8	.8	57.9
2611	New aircraft	254	4 418 670	2 883 096	65.2	.1	X
2612	New aircraft engines and engine parts	608	5 216 707	2 224 348	42.6	.1	X
2613	Other new aircraft equipment and supplies	1 240	10 907 147	5 927 622	54.3	.3	X
2614	Used aircraft and aeronautical equipment and supplies	1 660	9 407 482	5 786 834	61.5	.3	X
2620	Marine machinery, equipment, and supplies	1 286	7 948 252	3 493 509	44.0	.2	39.7
2621	New ships and boats (excluding pleasure boats)	92	856 535	298 302	34.8	Z	X
2622	New marine propulsion machinery and equipment	387	1 800 483	1 047 128	58.2	Z	X
2623	New marine supplies	796	2 890 087	1 752 530	60.6	.1	X
2624	Used marine machinery, equipment, and supplies	241	743 588	285 247	38.4	Z	X
2630	Other transportation equipment and supplies	892	6 052 211	2 390 689	39.5	.1	22.7
2631	New transportation equipment (excluding automotive)	611	4 511 339	1 752 134	38.8	.1	X
2632	Used transportation equipment (excluding automotive)	350	1 785 898	549 365	30.8	Z	X
2700	Sporting and recreational goods and supplies	7 917	41 805 626	27 585 266	66.0	1.3	44.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	1 041	7 598 573	4 865 625	64.0	.2	X
2712	Bicycles and bicycle tires and tubes	557	4 556 957	2 241 709	49.2	.1	X
2713	Billiards, pool, bowling equipment, and accessories	603	2 789 127	1 351 663	48.5	.1	X
2714	Camping and fishing equipment and accessories	1 561	12 551 137	3 316 670	26.4	.2	X
2715	Athletic equipment and accessories	2 158	12 380 717	7 249 708	58.6	.3	X
2716	Skiing equipment	309	1 920 183	905 642	47.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	900	6 724 631	2 577 599	38.3	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	2 275	11 764 246	4 794 904	40.8	.2	X
2800	Toys and hobby goods and supplies	4 605	27 734 352	20 099 751	72.5	.9	54.6
2811	Video games and cartridges	570	7 860 506	4 389 671	55.8	.2	X
2812	Other toys and games (including fireworks and children's vehicles)	2 047	15 718 640	11 921 249	75.8	.5	X
2813	Crafts and craft supplies	1 526	4 410 395	1 220 481	27.7	.1	X
2814	Other hobby goods and accessories	1 337	4 685 239	2 454 814	52.4	.1	X
2900	Ferrous metal scrap	5 448	42 050 550	16 551 762	39.4	.8	43.7
2911	Prepared ferrous metal scrap (processed by this establishment)	3 320	19 221 246	9 437 300	49.1	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 221	13 970 565	6 307 723	45.2	.3	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 435	5 227 234	655 565	12.5	Z	X
2920	Nonferrous metal scrap	5 668	36 204 282	12 976 915	35.8	.6	42.8
2921	Aluminum scrap	5 153	25 970 066	6 761 703	26.0	.3	X
2922	Copper and copper alloy scrap	3 934	24 588 252	3 547 261	14.4	.2	X
2923	Lead scrap	1 462	10 921 617	297 102	2.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 642	16 908 649	2 313 765	13.7	.1	X
2930	Recyclable paper and paperboard	2 421	8 557 979	5 384 927	62.9	.2	X
2940	Recyclable materials, except metal	2 602	5 981 280	2 765 528	46.2	.1	69.6
2941	Wiping cloths, waste rags, and textile waste	534	1 049 245	885 055	84.4	Z	X
2943	Recyclable plastics	1 368	3 892 031	892 008	22.9	Z	X
2944	Recyclable glass	932	2 657 887	297 040	11.2	Z	X
2945	Other recyclable materials (including rubber and bones)	775	1 196 667	684 436	57.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7 834	24 795 422	22 196 883	89.5	1.0	63.2
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 089	10 767 190	7 473 039	69.4	.3	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 126	4 480 469	1 706 730	38.1	.1	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 128	3 134 347	1 732 035	55.3	.1	X
3014	Watches, clocks, and watch movements and cases	1 835	6 931 274	4 166 762	60.1	.2	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 871	6 472 112	3 658 889	56.5	.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 986	5 731 345	3 386 197	59.1	.2	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	914	23 262 503	9 223 688	39.7	.4	X
3100	Musical instruments and supplies	619	2 672 604	2 463 187	92.2	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 546	26 105 426	11 430 924	43.8	.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 850	19 862 182	13 775 650	69.4	.6	X
3140	Prerecorded video tapes	3 916	17 084 813	9 270 794	54.3	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
3150	Other durable goods	2 957	6 968 098	5 645 179	81.0	.3	71.0
3151	Coin-operated games	295	1 228 628	1 054 704	85.8	Z	X
3152	Luggage	454	1 364 616	1 158 140	84.9	.1	X
3153	Works of art	396	505 677	261 679	51.7	Z	X
3154	Other durable goods, n.e.c	2 108	4 099 011	3 164 542	77.2	.1	X
3160	Fire extinguishers and fire safety equipment	1 129	1 365 536	1 044 625	76.5	Z	X
3200	Printing and writing paper	1 656	17 527 013	555 916	3.2	Z	3.1
3211	Roll newsprint and rotogravure paper	23	106 487	16 428	15.4	Z	X
3212	Fine roll paper	224	938 246	40 771	4.3	Z	X
3213	Other printing and writing paper	1 188	3 107 805	284 544	9.2	Z	X
3300	Stationery, office supplies and greeting cards	3 604	17 599 658	2 644 086	15.0	.1	5.9
3311	Business forms	1 170	3 126 802	166 717	5.3	Z	X
3312	Stationery, photocopy paper, and typing paper	1 259	3 071 007	160 418	5.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	1 486	10 500 203	1 345 911	12.8	.1	X
3314	Toner and cartridges	1 900	5 063 405	309 238	6.1	Z	X
3315	Greeting cards	218	851 788	53 325	6.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	1 682	5 332 133	465 165	8.7	Z	X
3400	Industrial and personal services paper and plastics	1 962	5 570 639	862 037	15.5	Z	22.4
3411	Paperboard and boxboard boxes	906	1 912 513	175 104	9.2	Z	X
3412	Paper dishes, cups, and napkins	662	1 892 351	140 230	7.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	769	2 109 725	158 139	7.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	570	1 463 803	108 402	7.4	Z	X
3415	Other industrial and personal service paper	462	1 011 641	139 208	13.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 036	5 392 875	724 656	13.4	Z	31.1
3511	Prescription drugs	156	1 170 770	123 037	10.5	Z	X
3512	Nonprescription pharmaceuticals	211	977 770	62 497	6.4	Z	X
3513	Cosmetics	156	365 108	24 737	6.8	Z	X
3514	Perfumes	43	168 523	25 513	15.1	Z	X
3515	Other toiletries and druggists' sundries	420	2 650 343	295 678	11.2	Z	X
3600	Piece goods, knit and woven	364	6 550 382	1 052 446	16.1	Z	16.1
3611	Goods purchased grey and finished on contract	9	27 925	2 802	10.0	Z	X
3612	Cotton (including blends)	48	187 034	25 154	13.4	Z	X
3613	Synthetics (excluding synthetic knits)	37	145 105	14 562	10.0	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	27	107 651	10 158	9.4	Z	X
3615	Woolen and worsted piece goods	34	1 667 346	582 749	35.0	Z	X
3616	Other piece goods	28	71 750	4 437	6.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	274	486 392	52 504	10.8	Z	X
3800	Men's and boys' wear	986	6 620 906	588 974	8.9	Z	8.3
3811	Men's and boys' suits, coats, and formal wear	118	644 894	51 499	8.0	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	292	1 087 335	51 303	4.7	Z	X
3813	Men's and boys' underwear and nightwear	65	486 733	5 959	1.2	Z	X
3814	Men's and boys' work clothing and uniforms	94	721 887	107 415	14.9	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	428	2 384 923	152 993	6.4	Z	X
3900	Women's and children's wear	726	5 386 177	496 695	9.2	Z	8.8
3911	Infants' and children's wear (to size 6X)	245	1 876 447	56 025	3.0	Z	X
3912	Women's misses', and girls' dresses and blouses	168	717 860	58 946	8.2	Z	X
3913	Women's, misses', and girls' suits and coats	107	326 995	11 331	3.5	Z	X
3914	Women's and misses' outerwear	199	513 281	22 668	4.4	Z	X
3915	Women's and misses' underwear and sleepwear	108	645 799	29 412	4.6	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	162	615 599	55 081	8.9	Z	X
4000	Footwear	438	3 759 982	256 031	6.8	Z	12.0
4011	All athletic footwear	202	1 433 959	175 141	12.2	Z	X
4012	Infants' footwear	30	217 512	3 895	1.8	Z	X
4013	Other women's, misses', and girls' footwear	67	300 994	18 165	6.0	Z	X
4014	Other men's and boy's footwear	144	913 967	37 075	4.1	Z	X
4015	Shoe accessories	22	108 720	2 449	2.3	Z	X
4100	Frozen foods (packaged)	185	1 981 194	120 840	6.1	Z	2.1
4114	Fruits and fruit juices (frozen)	7	27 315	21 578	79.0	Z	X
4115	Meat (frozen packaged)	10	222 871	73 876	33.1	Z	X
4200	Dairy products (excluding dried or canned)	21	337 321	30 138	8.9	Z	4.7
4212	Cheese	6	12 460	663	5.3	Z	X
4300	Poultry and poultry products	22	160 723	20 924	13.0	Z	X
4400	Confectionery	70	404 660	46 090	11.4	Z	16.7
4411	Candy	49	164 735	27 139	16.5	Z	X
4412	Chewing gum	33	105 586	1 879	1.8	Z	X
4414	Chips and popcorn	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	73	127 112	5 192	4.1	Z	X
4600	Meat and meat products (fresh and unpackaged)	36	503 917	232 917	46.2	Z	72.8
4611	Beef (not killed on location)	21	399 432	128 357	32.1	Z	X
4614	Pork (not killed on location)	16	355 239	84 559	23.8	Z	X
4700	Fresh fruits and vegetables	98	1 337 525	27 507	2.1	Z	X
4800	Coffee, tea, and spices	123	369 311	45 894	12.4	Z	36.0
4811	Coffee	25	68 886	5 895	8.6	Z	X
4812	Tea	18	88 109	16 119	18.3	Z	X
4813	Spices	25	105 340	18 804	17.9	Z	X
4820	Bread and baked goods	23	109 410	8 329	7.6	Z	48.7
4822	Cookies, cakes, and other baked goods	15	55 353	3 823	6.9	Z	X
4830	Canned foods	209	2 022 244	106 955	5.3	Z	4.2
4831	Canned and bottled fruits, vegetables, and juices	22	117 077	5 875	5.0	Z	X
4836	Other canned foods	8	29 883	3 435	11.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	41	493 157	53 247	10.8	Z	X
4850	Soft drinks and bottled water	127	1 456 536	20 207	1.4	Z	3.9
4851	Soft drinks, packaged	11	66 205	6 323	9.6	Z	X
4852	Soft drinks, pre and post mix bulk	8	28 914	1 144	4.0	Z	X
4853	Bottled water	10	30 140	1 047	3.5	Z	X
4860	Other grocery specialties	357	16 338 651	2 374 599	14.5	.1	4.2
4862	Breakfast cereals	17	61 591	1 923	3.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	13	136 400	22 317	16.4	Z	X
4867	Pet foods	22	91 523	3 305	3.6	Z	X
4868	Grocery specialties, n.e.c.	98	3 036 216	496 672	16.4	Z	X
4900	Grain and beans	55	954 335	197 271	20.7	Z	X
5000	Cattle, hogs, sheep, and goats	7	186 672	22 220	11.9	Z	X
5100	Hides, skins, and pelts	11	13 616	4 452	32.7	Z	X
5140	Other farm products, inedible	36	137 259	36 715	26.7	Z	76.7
5143	Farm products, n.e.c.	34	134 023	36 473	27.2	Z	X
5300	Plastics materials and basic shapes	4 176	27 665 995	2 330 220	8.4	.1	3.4
5311	Plastic pipes, rods, tubes, and shapes	1 949	11 836 269	782 581	6.6	Z	X
5312	High pressure laminates	116	718 015	87 973	12.3	Z	X
5313	Plastics raw materials	467	3 675 400	227 239	6.2	Z	X
5314	Other plastics materials and basic shapes	1 169	6 302 403	567 997	9.0	Z	X
5320	Industrial gases (welding, etc.)	2 006	4 070 519	1 051 391	25.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7 562	49 589 467	6 234 523	12.6	.3	7.6
5331	Gasses, compressed and liquified, except L.P.	366	1 598 423	107 100	6.7	Z	X
5332	Alkalies and chlorine	703	2 248 782	135 498	6.0	Z	X
5334	Organic fibers	374	735 680	44 926	6.1	Z	X
5335	Detergents and soaps	1 638	16 984 969	1 246 586	7.3	.1	X
5336	Sanitation chemicals, polishes, and waxes	1 373	15 464 644	1 143 376	7.4	.1	X
5338	Wood chemicals, naval stores, and gum	41	195 989	15 263	7.8	Z	X
5341	Insecticides, nonagricultural	718	4 046 319	148 089	3.7	Z	X
5342	Adhesives, sealants, and glues	2 468	21 095 837	1 105 568	5.2	.1	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	1 907	12 763 450	922 546	7.2	Z	X
5400	Petroleum products	2 056	22 398 097	1 133 208	5.1	.1	3.0
5411	Aviation gasoline	11	236 394	25 398	10.7	Z	X
5412	Motor gasoline	65	162 755	15 134	9.3	Z	X
5414	Jet fuel (naphtha or kerosine type)	26	134 489	22 796	17.0	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	22	1 297 719	8 866	.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	30	1 167 436	1 181	.1	Z	X
5418	Lubricating oil and greases	1 400	5 112 732	224 974	4.4	Z	X
5420	Liquified petroleum gases (excluding natural gas)	118	1 410 108	322 514	22.9	Z	X
5500	Crude oil	17	17 231	312	1.8	Z	X
5600	Beer and ale	6	27 802	1 522	5.5	Z	X
5700	Wines and distilled alcoholic beverages	18	39 878	4 471	11.2	Z	29.6
5712	Distilled liquor (including premixed alcoholic drinks)	8	21 118	4 245	20.1	Z	X
5800	Farm supplies	1 892	10 309 521	1 064 371	10.3	Z	6.2
5811	Hay, straw, and alfalfa	143	2 399 698	75 173	3.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location	412	2 633 731	150 481	5.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	134	1 530 842	109 909	7.2	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	217	891 622	63 295	7.1	Z	X
5815	Insecticides, fungicides, and pesticides	275	933 042	63 467	6.8	Z	X
5816	Other agricultural chemicals and fertilizers	535	1 808 064	209 778	11.6	Z	X
5817	Seeds and bulbs	421	1 435 639	53 724	3.7	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	510	1 610 855	195 594	12.1	Z	X
5900	Tobacco and tobacco products	30	74 566	8 085	10.8	Z	X
6000	Paint, paint supplies, and wallpaper	3 028	19 008 545	1 529 757	8.0	.1	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	1 415	8 124 061	590 376	7.3	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	111	279 857	13 810	4.9	Z	X
6014	Paint supplies	437	4 786 286	577 026	12.1	Z	X
6015	Wallpaper	167	568 530	52 912	9.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	793	5 140 000	661 368	12.9	Z	9.4
6101	Books	290	3 764 402	502 321	13.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	146	489 662	57 395	11.7	Z	X
6110	Flowers and florists' supplies	305	1 448 461	116 100	8.0	Z	X
6120	Art goods (including novelties and souvenirs)	924	2 843 093	415 509	14.6	Z	24.2
6121	Art materials	158	460 817	53 718	11.7	Z	X
6122	Novelties and souvenirs	665	1 729 957	325 032	18.8	Z	X
6130	Textile bags, bagging, and burlap	62	193 291	20 434	10.6	Z	X
6150	Nondurable goods, n.e.c.	478	7 215 106	878 685	12.2	Z	X
9700	Service receipts and labor charges (including installed parts)	48 833	289 531 773	32 539 395	11.2	1.5	58.0
9701	Labor charges for repair work	40 170	229 392 401	17 586 265	7.7	.8	X
9702	Parts installed in repair work	29 228	162 511 457	8 705 651	5.4	.4	X
9703	Other service receipts and labor charges—Specify	13 476	92 648 128	6 182 288	6.7	.3	X
9720	Receipts for service contracts	10 030	68 032 412	6 743 665	9.9	.3	X
9730	Advertising specialties (paper novelties, etc.)	250	504 753	61 278	12.1	Z	X
9740	Receipts for installing equipment	7 130	37 243 091	3 107 457	8.3	.1	X
9750	Reconditioning of drums or barrels	51	83 158	24 740	29.8	Z	X
9810	Miscellaneous commodities	12 382	120 537 594	11 698 784	9.7	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421	Wholesale trade, durable goods—Con.						
9830	Flight training and charter service	43	743 664	43 512	5.9	Z	53.7
9831	Flight training	19	397 155	7 329	1.8	Z	X
9832	Charter services	26	540 543	34 247	6.3	Z	X
9910	Receipts from Commodity Credit Corporation	6	25 404	3 994	15.7	Z	X
9930	Sales of integrated systems which you wrote or modified software	754	7 962 776	444 050	5.6	Z	X
9940	Rental and leasing receipts	14 561	105 669 149	7 700 083	7.3	.4	32.2
9941	Computer rental and leasing receipts	1 071	25 655 556	922 580	3.6	Z	X
9942	Photocopying machine rental	3 289	18 354 968	980 942	5.3	Z	X
9943	Other office machine rental receipts	1 733	7 752 987	1 153 642	14.9	.1	X
9944	Other rental receipts	1 873	9 228 675	837 980	9.1	Z	X
9950	Construction receipts	272	822 209	122 358	14.9	Z	X
9960	Custom software (designed to customer specifications)	1 285	6 992 477	421 842	6.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment	81	475 164	30 945	6.5	Z	X
9980	Receipts for machine shop job work	574	2 786 829	121 207	4.3	Z	X
4211	Motor vehicle & motor vehicle parts & supplies whse	'29 328	X	'533 352 124	X	100.0	90.5
0100	New and used automobiles, motorcycles, etc.	6 211	389 428 679	240 388 766	61.7	45.1	78.4
0111	New automobiles	795	314 406 014	180 835 784	57.5	33.9	X
0112	Used automobiles	5 309	77 960 618	53 248 330	68.3	10.0	X
0113	Motorcycles	507	27 335 929	3 172 444	11.6	.6	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	396	30 414 004	3 131 313	10.3	.6	X
0120	Buses, campers, and motor homes	917	78 167 347	5 226 698	6.7	1.0	90.0
0121	Buses	576	71 857 650	3 647 562	5.1	.7	X
0122	Motor homes, car trailers, and campers	408	71 065 587	1 579 072	2.2	.3	X
0130	Light trucks and vans (14,000 lb or less)	2 814	272 462 329	140 978 731	51.7	26.4	74.8
0131	New light trucks	739	229 544 151	120 879 205	52.7	22.7	X
0132	Used light trucks	2 223	50 506 331	8 329 250	16.5	1.6	X
0133	Vans and cargo vans (new and used)	1 293	163 489 880	11 767 441	7.2	2.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 797	105 073 119	7 327 928	7.0	1.4	X
0150	Heavy trucks and tractors (over 26,000 lb)	2 935	99 297 916	21 647 299	21.8	4.1	88.7
0151	New heavy trucks (one piece)	1 259	83 384 425	8 434 602	10.1	1.6	X
0152	New heavy truck tractors	1 001	14 680 692	5 509 010	37.5	1.0	X
0153	New truck trailers	712	7 667 104	2 183 270	28.5	.4	X
0154	New truck bodies	393	3 122 492	599 742	19.2	.1	X
0155	Used heavy trucks, tractors, and trailers	2 401	26 298 398	4 911 200	18.7	.9	X
0200	New and rebuilt automotive parts and supplies	16 472	163 412 070	85 395 213	52.3	16.0	33.3
0211	Batteries	4 853	26 959 980	4 457 612	16.5	.8	X
0212	Engines (complete)	3 279	23 026 322	3 522 003	15.3	.7	X
0213	Electrical engine parts (including ignition parts)	5 158	48 251 309	12 558 722	26.0	2.4	X
0214	Brake parts (including fluid and all disk and drum parts)	6 175	48 561 345	5 314 448	10.9	1.0	X
0215	Exhaust system parts	4 146	36 463 842	1 809 891	5.0	.3	X
0216	Glass	1 807	14 066 725	1 145 457	8.1	.2	X
0217	Hoses, belts, gaskets, and wiper blades	4 846	40 881 410	2 962 467	7.2	.6	X
0218	Filters (oil, air, gas, and transmission)	4 822	37 576 715	2 276 228	6.1	.4	X
0219	Engine parts, except electrical	5 631	52 821 343	7 644 177	14.5	1.4	X
0221	Body parts and repair materials	4 529	38 251 782	7 825 335	20.5	1.5	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	5 048	44 349 961	4 148 064	9.4	.8	X
0223	Parts, n.e.c.	5 577	74 968 138	20 101 878	26.8	3.8	X
0224	Accessories	6 642	54 722 302	9 730 783	17.8	1.8	X
0240	Used automotive parts, accessories, and equipment	8 253	10 515 626	5 070 101	48.2	1.0	X
0250	Petroleum products marketing equipment	919	2 832 817	1 309 939	46.2	.2	X
0300	Tires and tubes	3 742	21 095 227	16 541 651	78.4	3.1	62.5
0311	New tires and tubes	2 432	19 146 631	15 524 953	81.1	2.9	X
0312	Recapped and used tires and repair materials	2 228	4 403 267	1 016 396	23.1	.2	X
0400	Household and lawn furniture	17	21 795	2 597	11.9	Z	X
0540	Other home furnishings	11	13 545	1 636	12.1	Z	X
0600	Lumber: rough, dressed, and finished	6	22 837	4 182	18.3	Z	55.8
0612	Treated lumber	6	22 837	4 182	18.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	32	119 166	10 930	9.2	Z	X
0740	Other construction materials	14	60 454	7 763	12.8	Z	86.2
0744	Construction materials, n.e.c. (including wire fence and construction paper)	8	44 783	5 598	12.5	Z	X
0900	Office equipment	8	84 380	4 965	5.9	Z	X
0920	New computer equipment	14	53 768	13 713	25.5	Z	.3
0921	Computers	11	40 513	12 894	31.8	Z	X
1000	Medical, hospital, and surgical supplies	7	54 496	14 434	26.5	Z	X
1100	Iron and steel products (semifinished)	9	5 130	867	16.9	Z	X
1120	Flat iron and steel products	169	1 620 178	95 125	5.9	Z	X
1140	Iron and steel wire and wire products	14	40 388	2 178	5.4	Z	X
1180	Stainless steel	7	9 447	531	5.6	Z	X
1200	Copper and brass	14	159 607	3 802	2.4	Z	X
1220	Aluminum shapes, forms, etc.	15	184 243	31 038	16.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	13 510	1 832	13.6	Z	X
1400	Electrical apparatus and equipment	203	5 720 115	186 951	3.3	Z	1.8
1413	Motors and generators (including motor-generator sets)	62	238 225	23 071	9.7	Z	X
1415	Electric bulbs (all types)	14	2 507 782	69 644	2.8	Z	X
1500	Electrical appliances, household	49	350 429	112 629	32.1	Z	66.3
1512	Radios, stereos, and CD players	16	257 514	88 720	34.5	Z	X
1600	Electronic parts and equipment, except communication	253	1 311 186	116 863	8.9	Z	7.5
1618	Electronic parts and equipment, n.e.c.	29	575 577	57 794	10.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211	Motor vehicle & motor vehicle parts & supplies whole—Con.						
1650	Communication equipment and supplies	18	162 950	24 910	15.3	Z	47.1
1651	Telephones	13	112 017	3 680	3.3	Z	X
1700	Hardware	300	1 980 950	192 431	9.7	Z	11.2
1711	Hand tools (including power driven).....	191	1 306 746	79 119	6.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	158	946 848	81 449	8.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	28	162 341	18 616	11.5	Z	58.5
1815	Boilers, radiators, and convectors	13	67 577	7 147	10.6	Z	X
1818	Other plumbing and heating equipment and supplies.....	8	82 298	8 749	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	14	184 738	21 373	11.6	Z	85.5
1911	Furnaces (warm air)	6	22 338	5 162	23.1	Z	X
2000	Refrigeration equipment and supplies	19	257 704	21 544	8.4	Z	49.8
2015	Other refrigeration equipment and supplies	13	175 774	15 388	8.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	269	2 138 291	142 305	6.7	Z	3.4
2112	New power cranes, draglines, and shovels	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment	9	173 412	8 576	4.9	Z	X
2114	New tractor shovel loaders	63	126 876	1 744	1.4	Z	X
2115	New graders, rollers, and off-highway trucks	72	300 291	4 144	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	76	377 244	31 400	8.3	Z	X
2118	Used construction and mining machinery and equipment	98	362 509	18 233	5.0	Z	X
2200	Farm machinery, equipment, and parts	298	23 617 342	854 589	3.6	Z	.1
2211	New tractors (farm)	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment	108	499 824	219 076	43.8	Z	X
2220	Garden machinery, equipment, and parts	153	529 228	30 977	5.9	Z	2.8
2222	Other new lawn and garden machinery and equipment.....	9	14 399	1 663	11.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	56 349	7 782	13.8	Z	64.6
2312	Motors	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	467	4 373 888	434 073	9.9	.1	5.0
2321	New pumps, compressors (air or gas), and equipment	80	300 161	21 592	7.2	Z	X
2323	New diesel engines (excluding automotive)	95	455 028	73 846	16.2	Z	X
2326	New controlling, recording, and indicating instruments and access	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	107	635 931	54 229	8.5	Z	X
2330	Metalworking machinery, equipment, and parts	11	42 028	4 090	9.7	Z	X
2340	Materials handling machinery, equipment, and parts	15	46 268	2 842	6.1	Z	57.6
2342	New hoists, cranes, and monorails	7	23 828	1 064	4.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies.....	8	46 835	2 007	4.3	Z	X
2360	Other industrial machinery, equipment, and parts	21	285 144	45 926	16.1	Z	17.5
2366	Other new industrial machinery and equipment	17	273 285	44 796	16.4	Z	X
2367	Used industrial machinery and equipment	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies	28	329 971	71 418	21.6	Z	33.5
2371	Bearings and bushings	17	273 559	49 543	18.1	Z	X
2372	Other mechanical power transmission supplies.....	21	272 278	20 870	7.7	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	12	70 252	6 522	9.3	Z	60.8
2391	Hydraulic valves	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves	9	43 631	1 979	4.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	9	27 850	2 837	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	10	24 100	3 153	13.1	Z	90.5
2421	Hydraulic and pneumatic connectors	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	25	63 749	5 996	9.4	Z	83.3
2431	Filters	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	12	28 931	2 971	10.3	Z	X
2440	Welding supplies (excluding gases).....	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies	13	59 151	3 346	5.7	Z	X
2460	Other industrial supplies	32	82 598	9 929	12.0	Z	25.9
2465	Strapping and tape	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c.	27	64 491	8 654	13.4	Z	X
2540	Other service establishment equipment and supplies	9	59 125	14 522	24.6	Z	X
2600	Aircraft and aeronautical equipment and supplies.....	9	23 510	5 539	23.6	Z	X
2620	Marine machinery, equipment, and supplies	39	2 431 535	59 251	2.4	Z	1.5
2622	New marine propulsion machinery and equipment	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies	16	191 062	15 330	8.0	Z	X
2700	Sporting and recreational goods and supplies	63	567 161	81 529	14.4	Z	42.1
2715	Athletic equipment and accessories	23	160 518	11 785	7.3	Z	X
2717	Marine pleasure craft, equipment, and accessories	9	238 430	41 282	17.3	Z	X
2800	Toys and hobby goods and supplies	6	70 684	1 375	1.9	Z	X
2900	Ferrous metal scrap	164	264 261	41 949	15.9	Z	40.2
2911	Prepared ferrous metal scrap (processed by this establishment)	53	55 983	21 430	38.3	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	69	33 510	7 286	21.7	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans	39	147 493	11 147	7.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.						
2920	Nonferrous metal scrap	51	36 892	3 818	10.3	Z	80.9
2921	Aluminum scrap	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap	32	29 952	1 547	5.2	Z	X
2923	Lead scrap	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard	8	18 258	2 286	12.5	Z	X
2940	Recyclable materials, except metal	8	29 457	313	1.1	Z	77.5
2943	Recyclable plastics	6	6 478	122	1.9	Z	X
2944	Recyclable glass	6	6 478	2	Z	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	33 134	13 251	40.0	Z	X
3150	Other durable goods	12	115 071	15 500	13.5	Z	17.9
3154	Other durable goods, n.e.c.	6	38 557	3 876	10.1	Z	X
3300	Stationery, office supplies and greeting cards	7	12 092	555	4.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	49 819	3 312	6.6	Z	X
3600	Piece goods, knit and woven	7	19 501	2 238	11.5	Z	X
3800	Men's and boys' wear	22	270 423	23 379	8.6	Z	X
3900	Women's and children's wear	12	10 076	1 756	17.4	Z	80.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged)	11	43 314	850	2.0	Z	X
4830	Canned foods	6	36 306	1 188	3.3	Z	X
4860	Other grocery specialties	12	54 654	1 016	1.9	Z	X
5300	Plastics materials and basic shapes	26	287 983	34 831	12.1	Z	60.0
5313	Plastics raw materials	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 048	4 586 884	433 721	9.5	.1	2.7
5334	Organic fibers	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps	109	732 978	98 981	13.5	Z	X
5342	Adhesives, sealants, and glues	193	905 402	54 722	6.0	Z	X
5344	Other chemicals and allied products	343	895 392	32 286	3.6	Z	X
5400	Petroleum products	1 002	5 219 493	177 860	3.4	Z	3.6
5412	Motor gasoline	49	64 752	9 663	14.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	13	1 035 423	527	3.9	Z	X
5418	Lubricating oil and greases	845	3 013 432	117 954	1.9	Z	X
5800	Farm supplies	25	96 261	20 925	21.7	Z	3.6
5818	Other farm supplies (including harness and saddlery equipment)	17	8 744	339	3.9	Z	X
6000	Paint, paint supplies, and wallpaper	111	147 027	13 594	9.2	Z	18.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	60	93 147	11 041	11.9	Z	X
6014	Paint supplies	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	6 806	733	10.8	Z	X
6120	Art goods (including novelties and souvenirs)	6	6 539	2 225	34.0	Z	90.5
6122	Novelties and souvenirs	6	6 539	2 225	34.0	Z	X
6150	Nondurable goods, n.e.c.	14	38 312	6 634	17.3	Z	X
9700	Service receipts and labor charges (including installed parts)	5 729	63 567 425	4 597 220	7.2	.9	48.3
9701	Labor charges for repair work	5 010	58 910 708	2 597 917	4.4	.5	X
9702	Parts installed in repair work	3 722	35 140 306	1 644 188	4.7	.3	X
9703	Other service receipts and labor charges—Specify	1 212	14 372 783	355 039	2.5	.1	X
9720	Receipts for service contracts	156	2 411 634	33 592	1.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	8	679	104	15.3	Z	X
9740	Receipts for installing equipment	22	51 753	7 290	14.1	Z	X
9810	Miscellaneous commodities	918	10 796 333	772 783	7.2	.1	X
9940	Rental and leasing receipts	682	6 586 643	403 456	6.1	.1	X
9970	Receipts for printing or photocopying performed at this establishment	15	266 933	4 211	1.6	Z	X
9980	Receipts for machine shop job work	509	2 695 516	112 433	4.2	Z	X
42111	Automobile & other motor vehicle whsle	7 664	X	428 356 355	X	100.0	94.4
0100	New and used automobiles, motorcycles, etc.	4 377	387 841 677	240 168 293	61.9	56.1	82.0
0111	New automobiles	764	314 389 273	180 834 859	57.5	42.2	X
0112	Used automobiles	3 592	76 564 392	53 078 689	69.3	12.4	X
0113	Motorcycles	406	27 144 321	3 123 432	11.5	.7	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	393	30 413 780	3 131 313	10.3	.7	X
0120	Buses, campers, and motor homes	850	78 020 413	5 207 037	6.7	1.2	94.0
0121	Buses	548	71 728 807	3 628 773	5.1	.8	X
0122	Motor homes, car trailers, and campers	371	71 050 584	1 578 257	2.2	.4	X
0130	Light trucks and vans (14,001 lb or less)	2 386	272 018 005	140 949 640	51.8	32.9	78.1
0131	New light trucks	730	229 485 084	120 878 894	52.7	28.2	X
0132	Used light trucks	1 870	50 206 699	8 313 560	16.6	1.9	X
0133	Vans and cargo vans (new and used)	1 033	163 277 761	11 754 515	7.2	2.7	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 671	104 802 845	7 311 695	7.0	1.7	X
0150	Heavy trucks and tractors (over 26,000 lb)	2 792	99 023 924	21 596 348	21.8	5.0	92.6
0151	New heavy trucks (one piece)	1 216	83 220 111	8 402 605	10.1	2.0	X
0152	New heavy truck tractors	992	14 657 026	5 506 759	37.6	1.3	X
0153	New truck trailers	708	7 663 456	2 183 240	28.5	.5	X
0154	New truck bodies	380	3 106 197	599 457	19.3	.1	X
0155	Used heavy trucks, tractors, and trailers	2 297	26 133 887	4 898 654	18.7	1.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42111	Automobile & other motor vehicle whsle—Con.						
0200	New and rebuilt automotive parts and supplies	1 999	77 654 246	7 119 004	9.2	1.7	5.4
0211	Batteries	741	10 439 234	90 919	.9	Z	X
0212	Engines (complete)	749	9 222 827	286 512	3.1	.1	X
0213	Electrical engine parts (including ignition parts)	689	10 862 915	86 007	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	912	15 428 932	195 667	1.3	Z	X
0215	Exhaust system parts	625	13 193 187	111 496	.8	Z	X
0216	Glass	379	8 142 783	52 503	.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades	593	11 614 657	82 048	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	719	15 234 314	159 465	1.0	Z	X
0219	Engine parts, except electrical	910	15 039 871	454 926	3.0	.1	X
0221	Body parts and repair materials	827	14 447 447	325 537	2.3	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	809	14 335 870	245 337	1.7	.1	X
0223	Parts, n.e.c.	857	39 714 297	2 683 708	6.8	.6	X
0224	Accessories	714	19 214 492	446 768	2.3	.1	X
0240	Used automotive parts, accessories, and equipment	591	3 760 153	353 110	9.4	.1	X
0250	Petroleum products marketing equipment	21	165 732	1 504	.9	Z	X
0300	Tires and tubes	262	1 283 231	48 415	3.8	Z	13.1
0311	New tires and tubes	86	511 887	7 578	1.5	Z	X
0312	Recapped and used tires and repair materials	179	849 320	40 537	4.8	Z	X
0400	Household and lawn furniture	12	4 898	429	8.8	Z	X
0740	Other construction materials	6	15 671	2 165	13.8	Z	X
1500	Electrical appliances, household	6	9 960	3 696	37.1	Z	X
1600	Electronic parts and equipment, except communication	12	31 822	3 056	9.6	Z	X
1700	Hardware	11	18 700	1 536	8.2	Z	X
2000	Refrigeration equipment and supplies	9	61 746	9 151	14.8	Z	71.7
2015	Other refrigeration equipment and supplies	9	61 746	9 151	14.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	115	1 523 108	74 649	4.9	Z	4.6
2112	New power cranes, draglines, and shovels	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	17	267 588	17 486	6.5	Z	X
2118	Used construction and mining machinery and equipment	98	362 509	18 233	5.0	Z	X
2200	Farm machinery, equipment, and parts	122	22 901 779	784 973	3.4	.2	.1
2211	New tractors (farm)	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment	76	454 498	214 402	47.2	.1	X
2220	Garden machinery, equipment, and parts	13	89 467	4 558	5.1	Z	16.6
2222	Other new lawn and garden machinery and equipment	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	47	152 646	14 487	9.5	Z	1.0
2321	New pumps, compressors (air or gas), and equipment	10	84 834	4 931	5.8	Z	X
2340	Materials handling machinery, equipment, and parts	7	18 313	748	4.1	Z	X
2620	Marine machinery, equipment, and supplies	20	2 349 079	45 870	2.0	Z	X
2630	Other transportation equipment and supplies	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies	25	176 300	15 686	8.9	Z	45.7
2715	Athletic equipment and accessories	20	128 251	7 505	5.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	33 134	13 251	40.0	Z	X
5400	Petroleum products	145	2 595 143	17 463	.7	Z	.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases	20	1 060 231	166	.7	Z	X
9700	Service receipts and labor charges (including installed parts)	2 571	56 958 104	3 615 395	6.3	.8	47.6
9701	Labor charges for repair work	2 350	53 595 447	2 074 250	3.9	.5	X
9702	Parts installed in repair work	2 001	31 285 611	1 328 920	4.2	.3	X
9703	Other service receipts and labor charges—Specify	597	12 936 380	212 179	1.6	.1	X
9720	Receipts for service contracts	136	2 319 146	31 134	1.3	Z	X
9810	Miscellaneous commodities	251	6 643 213	455 801	6.9	.1	X
9940	Rental and leasing receipts	517	6 227 505	390 924	6.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment	13	263 815	3 814	1.4	Z	X
9980	Receipts for machine shop job work	133	2 043 889	24 708	1.2	Z	X
421110	Automobile & other motor vehicle whsle	7 664	X	428 356 355	X	100.0	94.4
0100	New and used automobiles, motorcycles, etc.	4 377	387 841 677	240 168 293	61.9	56.1	82.0
0111	New automobiles	764	314 389 273	180 834 859	57.5	42.2	X
0112	Used automobiles	3 592	76 564 392	53 078 689	69.3	12.4	X
0113	Motorcycles	406	27 144 321	3 123 432	11.5	.7	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	393	30 413 780	3 131 313	10.3	.7	X
0120	Buses, campers, and motor homes	850	78 020 413	5 207 037	6.7	1.2	94.0
0121	Buses	548	71 728 807	3 628 773	5.1	.8	X
0122	Motor homes, car trailers, and campers	371	71 050 584	1 578 257	2.2	.4	X
0130	Light trucks and vans (14,000 lb or less)	2 386	272 018 005	140 949 640	51.8	32.9	78.1
0131	New light trucks	730	229 485 084	120 878 894	52.7	28.2	X
0132	Used light trucks	1 870	50 206 699	8 313 560	16.6	1.9	X
0133	Vans and cargo vans (new and used)	1 033	163 277 761	11 754 515	7.2	2.7	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 671	104 802 845	7 311 695	7.0	1.7	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421110	Automobile & other motor vehicle whse—Con.						
0150	Heavy trucks and tractors (over 26,000 lb)	2 792	99 023 924	21 596 348	21.8	5.0	92.6
0151	New heavy trucks (one piece)	1 216	83 220 111	8 402 605	10.1	2.0	X
0152	New heavy truck tractors	992	14 657 026	5 506 759	37.6	1.3	X
0153	New truck trailers	708	7 663 456	2 183 240	28.5	.5	X
0154	New truck bodies	380	3 106 197	599 457	19.3	.1	X
0155	Used heavy trucks, tractors, and trailers	2 297	26 133 887	4 898 654	18.7	1.1	X
0200	New and rebuilt automotive parts and supplies	1 999	77 654 246	7 119 004	9.2	1.7	5.4
0211	Batteries	741	10 439 234	90 919	.9	.1	X
0212	Engines (complete)	749	9 222 827	286 512	3.1	.1	X
0213	Electrical engine parts (including ignition parts)	689	10 862 915	86 007	.8	.1	X
0214	Brake parts (including fluid and all disk and drum parts)	912	15 428 932	195 667	1.3	.1	X
0215	Exhaust system parts	625	13 193 187	111 496	.8	.1	X
0216	Glass	379	8 142 783	52 503	.6	.1	X
0217	Hoses, belts, gaskets, and wiper blades	593	11 614 657	82 048	.7	.1	X
0218	Filters (oil, air, gas, and transmission)	719	15 234 314	159 465	1.0	.1	X
0219	Engine parts, except electrical	910	15 039 871	454 926	3.0	.1	X
0221	Body parts and repair materials	827	14 447 447	325 537	2.3	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	809	14 335 870	245 337	1.7	.1	X
0223	Parts, n.e.c.	857	39 714 297	2 683 708	6.8	.6	X
0224	Accessories	714	19 214 492	446 768	2.3	.1	X
0240	Used automotive parts, accessories, and equipment	591	3 760 153	353 110	9.4	.1	X
0250	Petroleum products marketing equipment	21	165 732	1 504	.9	.1	X
0300	Tires and tubes	262	1 283 231	48 415	3.8	Z	13.1
0311	New tires and tubes	86	511 887	7 578	1.5	Z	X
0312	Recapped and used tires and repair materials	179	849 320	40 537	4.8	Z	X
0400	Household and lawn furniture	12	4 898	429	8.8	Z	X
0740	Other construction materials	6	15 671	2 165	13.8	Z	X
1500	Electrical appliances, household	6	9 960	3 696	37.1	Z	X
1600	Electronic parts and equipment, except communication	12	31 822	3 056	9.6	Z	X
1700	Hardware	11	18 700	1 536	8.2	Z	X
2000	Refrigeration equipment and supplies	9	61 746	9 151	14.8	Z	71.7
2015	Other refrigeration equipment and supplies	9	61 746	9 151	14.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	115	1 523 108	74 649	4.9	Z	4.6
2112	New power cranes, draglines, and shovels	21	91 061	4 820	5.3	Z	X
2113	New mixers, pavers, and related equipment	9	173 412	8 576	4.9	Z	X
2115	New graders, rollers, and off-highway trucks	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	17	267 588	17 486	6.5	Z	X
2118	Used construction and mining machinery and equipment	98	362 509	18 233	5.0	Z	X
2200	Farm machinery, equipment, and parts	122	22 901 779	784 973	3.4	.2	.1
2211	New tractors (farm)	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery	16	1 185 057	77 945	6.6	Z	X
2214	New dairy farm and barn equipment	7	40 733	288	.7	Z	X
2216	Other new farm machinery and equipment	19	127 393	10 321	8.1	Z	X
2218	Used farm machinery and equipment	76	454 498	214 402	47.2	.1	X
2220	Garden machinery, equipment, and parts	13	89 467	4 558	5.1	Z	16.6
2222	Other new lawn and garden machinery and equipment	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	47	152 646	14 487	9.5	Z	1.0
2321	New pumps, compressors (air or gas), and equipment	10	84 834	4 931	5.8	Z	X
2340	Materials handling machinery, equipment, and parts	7	18 313	748	4.1	Z	X
2620	Marine machinery, equipment, and supplies	20	2 349 079	45 870	2.0	Z	X
2630	Other transportation equipment and supplies	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies	25	176 300	15 686	8.9	Z	45.7
2715	Athletic equipment and accessories	20	128 251	7 505	5.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	33 134	13 251	40.0	Z	X
5400	Petroleum products	145	2 595 143	17 463	.7	Z	.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases	20	1 060 231	166	.1	Z	X
9700	Service receipts and labor charges (including installed parts)	2 571	56 958 104	3 615 395	6.3	.8	47.6
9701	Labor charges for repair work	2 350	53 595 447	2 074 250	3.9	.5	X
9702	Parts installed in repair work	2 001	31 285 611	1 328 920	4.2	.3	X
9703	Other service receipts and labor charges—Specify	597	12 936 380	212 179	1.6	.1	X
9720	Receipts for service contracts	136	2 319 146	31 134	1.3	Z	X
9810	Miscellaneous commodities	251	6 643 213	455 801	6.9	.1	X
9940	Rental and leasing receipts	517	6 227 505	390 924	6.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment	13	263 815	3 814	1.4	Z	X
9980	Receipts for machine shop job work	133	2 043 889	24 708	1.2	Z	X
4211101	Automobile & motorcycle whse	3 952	X	232 780 708	X	100.0	94.9
0100	New and used automobiles, motorcycles, etc.	3 952	232 780 708	194 008 080	83.3	83.3	90.6
0111	New automobiles	567	160 833 970	135 075 388	84.0	58.0	X
0112	Used automobiles	3 325	74 650 527	52 744 594	70.7	22.7	X
0113	Motorcycles	382	26 919 599	3 113 323	11.6	1.3	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	365	30 174 085	3 074 775	10.2	1.3	X
0120	Buses, campers, and motor homes	216	5 890 647	131 729	2.2	.1	91.2
0121	Buses	41	537 180	7 791	1.5	.1	X
0122	Motor homes, car trailers, and campers	197	5 838 316	123 936	2.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211101	Automobile & motorcycle whse—Con.						
0130	Light trucks and vans (14,000 lb or less)	1 443	107 851 666	32 244 254	29.9	13.9	89.7
0131	New light trucks	188	66 944 820	16 077 083	24.0	6.9	X
0132	Used light trucks	1 268	41 942 446	7 587 964	18.1	3.3	X
0133	Vans and cargo vans (new and used)	660	79 714 294	8 579 191	10.8	3.7	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	186	21 218 423	492 371	2.3	.2	X
0150	Heavy trucks and tractors (over 26,000 lb)	125	2 338 801	138 544	5.9	.1	91.5
0151	New heavy trucks (one piece)	23	74 294	11 197	15.1	Z	X
0155	Used heavy trucks, tractors, and trailers	106	2 274 155	127 320	5.6	.1	X
0200	New and rebuilt automotive parts and supplies	341	50 189 292	3 699 361	7.4	1.6	7.1
0211	Batteries	117	1 149 438	4 350	.4	Z	X
0212	Engines (complete)	78	1 476 061	46 982	3.2	Z	X
0213	Electrical engine parts (including ignition parts)	74	159 244	1 134	.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	113	2 185 910	18 264	.8	Z	X
0215	Exhaust system parts	53	2 129 372	14 788	.7	Z	X
0216	Glass	81	1 115 351	4 421	.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades	89	1 094 488	8 837	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	95	2 144 201	15 568	.7	Z	X
0219	Engine parts, except electrical	126	1 139 726	16 780	1.5	Z	X
0221	Body parts and repair materials	151	1 840 406	77 195	4.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	103	1 113 502	9 960	.9	Z	X
0223	Parts, n.e.c.	75	21 998 592	1 463 833	6.7	.6	X
0224	Accessories	126	4 143 697	134 442	3.2	.1	X
0240	Used automotive parts, accessories, and equipment	327	1 761 652	183 826	10.4	.1	X
0250	Petroleum products marketing equipment	11	13 213	158	1.2	Z	X
0300	Tires and tubes	128	271 210	11 404	4.2	Z	25.9
0311	New tires and tubes	44	107 260	4 406	4.1	Z	X
0312	Recapped and used tires and repair materials	80	155 560	6 748	4.3	Z	X
0400	Household and lawn furniture	12	4 898	429	8.8	Z	X
1500	Electrical appliances, household	6	9 960	3 696	37.1	Z	X
1600	Electronic parts and equipment, except communication	8	2 081	83	4.0	Z	X
1700	Hardware	7	4 360	195	4.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	19	1 107 772	26 928	2.4	Z	.2
2112	New power cranes, draglines, and shovels	17	73 841	4 371	5.9	Z	X
2118	Used construction and mining machinery and equipment	17	73 841	1 881	2.5	Z	X
2200	Farm machinery, equipment, and parts	48	22 511 938	743 249	3.3	.3	.1
2211	New tractors (farm)	16	158 944	54 705	34.4	Z	X
2213	New land preparation, planting, and cultivating machinery	16	1 185 057	77 945	6.6	Z	X
2218	Used farm machinery and equipment	16	158 944	188 608	100.0	.1	X
2220	Garden machinery, equipment, and parts	9	14 399	1 663	11.5	Z	80.6
2222	Other new lawn and garden machinery and equipment	9	14 399	1 663	11.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	12 297	3 465	28.2	Z	X
2620	Marine machinery, equipment, and supplies	11	2 215 873	37 206	1.7	Z	X
2630	Other transportation equipment and supplies	6	33 134	3 311	10.0	Z	X
2700	Sporting and recreational goods and supplies	21	141 008	7 631	5.4	Z	44.1
2715	Athletic equipment and accessories	20	128 251	7 505	5.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	33 134	13 251	40.0	Z	X
5400	Petroleum products	21	1 065 089	2 147	.2	Z	.4
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	13	1 035 423	968	.1	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	13	1 035 423	527	.1	Z	X
5418	Lubricating oil and greases	20	1 060 231	166	Z	Z	X
9700	Service receipts and labor charges (including installed parts)	473	30 195 243	535 022	1.8	.2	14.1
9701	Labor charges for repair work	339	28 232 890	325 899	1.2	.1	X
9702	Parts installed in repair work	299	9 798 709	79 197	.8	Z	X
9703	Other service receipts and labor charges—Specify	176	7 841 983	129 885	1.7	.1	X
9720	Receipts for service contracts	55	1 154 914	12 402	1.1	Z	X
9810	Miscellaneous commodities	65	4 042 747	348 092	8.6	.2	X
9940	Rental and leasing receipts	78	995 633	88 191	8.9	Z	X
9980	Receipts for machine shop job work	31	1 036 928	1 114	.1	Z	X
4211102	Bus & recreational vehicle whse	387	X	3 059 157	X	100.0	79.7
0100	New and used automobiles, motorcycles, etc.	28	179 789	17 152	9.5	.6	70.8
0111	New automobiles	14	143 917	12 670	8.8	.4	X
0112	Used automobiles	18	106 700	4 048	3.8	.1	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	8	38 305	434	1.1	Z	X
0120	Buses, campers, and motor homes	387	3 059 157	2 701 838	88.3	88.3	77.0
0121	Buses	301	2 568 269	2 264 015	88.2	74.0	X
0122	Motor homes, car trailers, and campers	102	566 727	437 823	77.3	14.3	X
0130	Light trucks and vans (14,000 lb or less)	25	230 003	41 004	17.8	1.3	79.2
0131	New light trucks	14	121 142	14 655	12.1	.5	X
0132	Used light trucks	10	110 310	23 419	21.2	.8	X
0133	Vans and cargo vans (new and used)	7	56 850	2 930	5.2	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	26	252 942	26 023	10.3	.9	X
0150	Heavy trucks and tractors (over 26,000 lb)	22	240 997	44 780	18.6	1.5	77.4
0151	New heavy trucks (one piece)	12	136 118	26 889	19.8	.9	X
0152	New heavy truck tractors	10	73 789	3 688	5.0	.1	X
0155	Used heavy trucks, tractors, and trailers	13	185 462	5 151	2.8	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211102	Bus & recreational vehicle whse—Con.						
0200	New and rebuilt automotive parts and supplies	125	1 164 879	86 407	7.4	2.8	2.1
0213	Electrical engine parts (including ignition parts)	63	960 620	4 311	.4	.1	X
0214	Brake parts (including fluid and all disk and drum parts)	63	960 620	1 075	.1	Z	X
0216	Glass	63	960 620	3 231	.3	.1	X
0217	Hoses, belts, gaskets, and wiper blades	63	960 620	2 156	.2	.1	X
0218	Filters (oil, air, gas, and transmission)	63	960 620	1 075	.1	Z	X
0219	Engine parts, except electrical	62	204 259	29 273	14.3	1.0	X
0221	Body parts and repair materials	63	960 620	32 352	3.4	1.1	X
0223	Parts, n.e.c.	63	960 620	10 779	1.1	.4	X
0224	Accessories	63	960 620	2 156	.2	.1	X
0240	Used automotive parts, accessories, and equipment	15	133 272	8 615	6.5	.3	X
9700	Service receipts and labor charges (including installed parts)	158	1 820 921	82 520	4.5	2.7	77.7
9701	Labor charges for repair work	142	1 447 636	45 908	3.2	1.5	X
9702	Parts installed in repair work	117	1 291 702	26 741	2.1	.9	X
9703	Other service receipts and labor charges—Specify	40	712 445	9 868	1.4	.3	X
9720	Receipts for service contracts	12	158 432	3 950	2.5	.1	X
9810	Miscellaneous commodities	16	274 789	8 152	3.0	.3	X
9940	Rental and leasing receipts	48	712 565	17 375	2.4	.6	X
4211103	Light truck & van (14,000 lb or less) whse	548	X	159 991 093	X	100.0	96.9
0100	New and used automobiles, motorcycles, etc.	292	154 207 565	46 063 587	29.9	28.8	71.8
0111	New automobiles	158	153 217 271	45 739 621	29.9	28.6	X
0112	Used automobiles	172	1 401 948	313 593	22.4	.2	X
0113	Motorcycles	22	215 981	10 056	4.7	Z	X
0120	Buses, campers, and motor homes	59	64 567 172	1 877 872	2.9	1.2	96.8
0121	Buses	34	64 189 951	864 973	1.3	.5	X
0122	Motor homes, car trailers, and campers	49	64 537 938	1 012 894	1.6	.6	X
0130	Light trucks and vans (14,000 lb or less)	548	159 991 093	108 107 003	67.6	67.6	72.5
0131	New light trucks	323	158 986 206	104 381 497	65.7	65.2	X
0132	Used light trucks	337	5 734 672	604 584	10.5	.4	X
0133	Vans and cargo vans (new and used)	239	81 969 531	3 120 922	3.8	2.0	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	110	65 906 771	2 365 922	3.6	1.5	X
0150	Heavy trucks and tractors (over 26,000 lb)	93	65 263 019	842 734	1.3	.5	96.9
0151	New heavy trucks (one piece)	67	64 919 978	733 388	1.1	.5	X
0152	New heavy truck tractors	23	686 149	56 220	8.2	Z	X
0153	New truck trailers	7	96 250	1 818	1.9	Z	X
0154	New truck bodies	15	116 031	6 820	5.9	Z	X
0155	Used heavy trucks, tractors, and trailers	48	679 955	44 487	6.5	Z	X
0200	New and rebuilt automotive parts and supplies	131	5 761 795	479 337	8.3	.3	1.5
0213	Electrical engine parts (including ignition parts)	17	1 927 709	17 296	.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	17	1 927 709	17 296	.9	Z	X
0215	Exhaust system parts	17	1 927 709	25 945	1.3	Z	X
0216	Glass	17	1 927 709	8 647	.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades	17	1 927 709	17 296	.9	Z	X
0218	Filters (oil, air, gas, and transmission)	17	1 927 709	25 945	1.3	Z	X
0219	Engine parts, except electrical	30	2 567 561	88 396	3.4	.1	X
0221	Body parts and repair materials	30	1 943 147	52 932	2.7	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	1 927 709	43 238	2.2	Z	X
0223	Parts, n.e.c.	57	2 885 684	63 677	2.2	Z	X
0224	Accessories	88	4 566 369	116 709	2.6	.1	X
0240	Used automotive parts, accessories, and equipment	36	212 280	19 865	9.4	Z	X
0300	Tires and tubes	22	137 710	3 156	2.3	Z	32.9
0311	New tires and tubes	21	136 994	3 122	2.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	31 295	1 398	4.5	Z	X
2200	Farm machinery, equipment, and parts	6	27 328	2 012	7.4	Z	X
5400	Petroleum products	7	40 386	740	1.8	Z	X
9700	Service receipts and labor charges (including installed parts)	144	1 547 438	159 735	10.3	.1	93.7
9701	Labor charges for repair work	123	1 148 338	80 985	7.1	.1	X
9702	Parts installed in repair work	117	1 396 669	72 731	5.2	Z	X
9703	Other service receipts and labor charges—Specify	29	253 846	6 021	2.4	Z	X
9720	Receipts for service contracts	18	137 023	1 243	.9	Z	X
9810	Miscellaneous commodities	17	1 072 748	36 228	3.4	Z	X
9940	Rental and leasing receipts	13	216 318	7 046	3.3	Z	X
9980	Receipts for machine shop job work	9	54 967	3 809	6.9	Z	X
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whse	516	X	4 375 397	X	100.0	71.9
0100	New and used automobiles, motorcycles, etc.	37	148 827	6 710	4.5	.2	X
0120	Buses, campers, and motor homes	39	1 505 666	162 003	10.8	3.7	X
0130	Light trucks and vans (14,000 lb or less)	116	857 935	142 535	16.6	3.3	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	516	4 375 397	2 628 676	60.1	60.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	291	3 031 107	782 461	25.8	17.9	X
0200	New and rebuilt automotive parts and supplies	189	1 722 418	264 242	15.3	6.0	X
0240	Used automotive parts, accessories, and equipment	71	305 851	29 302	9.6	.7	X
0300	Tires and tubes	29	103 091	16 190	15.7	.4	X
2100	Construction and mining machinery and equipment (including parts and attachments)	19	81 041	5 054	6.2	.1	X
2200	Farm machinery, equipment, and parts	14	72 622	12 778	17.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts	10	84 834	4 931	5.8	.1	X
5400	Petroleum products	18	185 469	2 587	1.4	.1	X
9700	Service receipts and labor charges (including installed parts)	306	2 119 913	262 412	12.4	6.0	X
9720	Receipts for service contracts	8	166 207	2 456	1.5	.1	X
9810	Miscellaneous commodities	45	456 537	11 954	2.6	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle—Con.						
9940	Rental and leasing receipts	66	567 456	27 421	4.8	.6	X
9980	Receipts for machine shop job work	18	193 494	4 479	2.3	.1	X
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 261	X	28 150 000	X	100.0	81.2
0100	New and used automobiles, motorcycles, etc.....	68	524 788	72 764	13.9	.3	74.0
0111	New automobiles	26	194 115	7 180	3.7	Z	X
0112	Used automobiles	40	256 390	9 744	3.8	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	17	188 584	55 787	29.6	.2	X
0120	Buses, campers, and motor homes	149	2 997 771	333 595	11.1	1.2	80.4
0121	Buses	138	2 939 137	330 708	11.3	1.2	X
0122	Motor homes, car trailers, and campers	17	93 028	2 887	3.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	254	3 087 308	414 844	13.4	1.5	78.3
0131	New light trucks	155	2 705 205	290 566	10.7	1.0	X
0132	Used light trucks	160	1 936 570	76 339	3.9	.3	X
0133	Vans and cargo vans (new and used)	98	1 338 985	45 319	3.4	.2	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	833	13 049 312	1 798 703	13.8	6.4	X
0150	Heavy trucks and tractors (over 26,000 lb)	2 261	28 150 000	19 787 829	70.3	70.3	75.9
0151	New heavy trucks (one piece)	959	15 565 707	7 086 277	45.5	25.2	X
0152	New heavy truck tractors	867	13 005 291	5 339 958	41.1	19.0	X
0153	New truck trailers	692	7 469 936	2 179 686	29.2	7.7	X
0154	New truck bodies	306	2 704 809	578 332	21.4	2.1	X
0155	Used heavy trucks, tractors, and trailers	1 923	21 464 563	4 603 577	21.4	16.4	X
0200	New and rebuilt automotive parts and supplies	1 213	18 815 862	2 589 657	13.8	9.2	1.5
0211	Batteries	589	8 762 834	82 729	.9	.3	X
0212	Engines (complete)	620	7 099 381	191 279	2.7	.7	X
0213	Electrical engine parts (including ignition parts)	497	7 343 400	56 063	.8	.2	X
0214	Brake parts (including fluid and all disk and drum parts)	693	10 105 214	150 776	1.5	.5	X
0215	Exhaust system parts	519	8 598 737	47 749	.6	.2	X
0216	Glass	195	3 628 749	25 808	.7	.1	X
0217	Hoses, belts, gaskets, and wiper blades	399	7 382 361	47 858	.6	.2	X
0218	Filters (oil, air, gas, and transmission)	506	9 729 842	103 124	1.1	.4	X
0219	Engine parts, except electrical	656	10 590 956	307 912	2.9	1.1	X
0221	Body parts and repair materials	562	9 337 704	156 007	1.7	.6	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	649	10 810 615	183 951	1.7	.7	X
0223	Parts, n.e.c.	531	12 697 501	1 084 062	8.5	3.9	X
0224	Accessories	391	8 952 425	138 995	1.6	.5	X
0240	Used automotive parts, accessories, and equipment	142	1 347 098	111 502	8.3	.4	X
0250	Petroleum products marketing equipment	8	148 007	1 305	.9	Z	X
0300	Tires and tubes	80	755 196	17 649	2.3	.1	2.4
0311	New tires and tubes	21	267 633	50	Z	Z	X
0312	Recapped and used tires and repair materials	70	590 669	17 599	3.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	69	301 801	41 257	13.7	.1	21.0
2113	New mixers, pavers, and related equipment	9	173 412	8 576	4.9	.1	X
2115	New graders, rollers, and off-highway trucks	13	190 635	3 330	1.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	17	267 588	17 486	6.5	.1	X
2118	Used construction and mining machinery and equipment	62	207 627	11 298	5.4	Z	X
2200	Farm machinery, equipment, and parts	51	277 703	23 625	8.5	.1	4.2
2218	Used farm machinery and equipment	46	222 932	21 526	9.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts	27	52 315	5 926	11.3	Z	X
2620	Marine machinery, equipment, and supplies	6	27 969	7 625	27.3	Z	X
5400	Petroleum products	95	1 261 693	11 584	.9	Z	X
9700	Service receipts and labor charges (including installed parts)	1 490	21 274 589	2 575 706	12.1	9.2	79.9
9701	Labor charges for repair work	1 466	20 902 113	1 482 127	7.1	5.3	X
9702	Parts installed in repair work	1 237	17 185 266	1 040 440	6.1	3.7	X
9703	Other service receipts and labor charges—Specify	275	3 340 909	53 137	1.6	.2	X
9720	Receipts for service contracts	43	702 570	11 083	1.6	Z	X
9810	Miscellaneous commodities	108	796 392	51 375	6.5	.2	X
9940	Rental and leasing receipts	312	3 735 533	250 891	6.7	.9	X
9980	Receipts for machine shop job work	71	734 749	14 801	2.0	.1	X
42112	Motor vehicle supplies & new parts whsle	'12 620	X	'83 214 728	X	100.0	74.0
0100	New and used automobiles, motorcycles, etc.....	133	207 396	51 277	24.7	.1	8.0
0112	Used automobiles	92	71 168	7 385	10.4	Z	X
0113	Motorcycles	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes	26	58 796	5 136	8.7	Z	32.3
0121	Buses	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	62	139 341	9 837	7.1	Z	14.3
0131	New light trucks	9	59 067	311	.5	Z	X
0132	Used light trucks	17	19 467	2 318	11.9	Z	X
0133	Vans and cargo vans (new and used)	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	55	153 743	11 464	7.5	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	84	205 531	44 379	21.6	.1	56.5
0151	New heavy trucks (one piece)	43	164 314	31 997	19.5	Z	X
0152	New heavy truck tractors	9	23 666	2 251	9.5	Z	X
0154	New truck bodies	13	16 295	285	1.7	Z	X
0155	Used heavy trucks, tractors, and trailers	45	96 050	5 974	6.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42112	Motor vehicle supplies & new parts whse—Con.						
0200	New and rebuilt automotive parts and supplies	12 088	81 890 664	77 879 302	95.1	93.6	52.3
0211	Batteries	3 514	15 077 853	4 345 188	28.8	5.2	X
0212	Engines (complete)	2 074	13 391 248	3 202 290	23.9	3.8	X
0213	Electrical engine parts (including ignition parts)	4 145	37 042 694	12 456 852	33.6	15.0	X
0214	Brake parts (including fluid and all disk and drum parts)	4 717	31 856 545	5 088 527	16.0	6.1	X
0215	Exhaust system parts	3 281	23 050 983	1 694 313	7.4	2.0	X
0216	Glass	934	5 531 455	1 080 399	19.5	1.3	X
0217	Hoses, belts, gaskets, and wiper blades	4 029	29 046 711	2 874 037	9.9	3.5	X
0218	Filters (oil, air, gas, and transmission)	3 882	21 376 831	2 108 909	9.9	2.5	X
0219	Engine parts, except electrical	4 226	37 217 317	7 158 480	19.2	8.6	X
0221	Body parts and repair materials	2 819	23 130 979	7 450 114	32.2	9.0	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	3 870	28 848 499	3 887 857	13.5	4.7	X
0223	Parts, n.e.c.	4 176	33 736 066	17 313 779	51.3	20.8	X
0224	Accessories	5 120	34 346 785	9 218 540	26.8	11.1	X
0240	Used automotive parts, accessories, and equipment	517	1 215 288	145 515	12.0	.2	X
0250	Petroleum products marketing equipment	872	2 609 719	1 307 421	50.1	1.6	X
0300	Tires and tubes	575	2 520 903	379 684	15.1	.5	56.6
0311	New tires and tubes	480	2 330 942	350 370	15.0	.4	X
0312	Recapped and used tires and repair materials	143	244 897	29 313	12.0	Z	X
0540	Other home furnishings	7	10 814	1 385	12.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	26	111 710	10 708	9.6	Z	X
0900	Office equipment	6	82 415	4 857	5.9	Z	X
0920	New computer equipment	14	53 768	13 713	25.5	Z	.2
0921	Computers	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products	57	1 533 861	84 614	5.5	.1	X
1140	Iron and steel wire and wire products	7	29 340	1 240	4.2	Z	X
1400	Electrical apparatus and equipment	189	3 947 447	151 413	3.8	.2	2.4
1413	Motors and generators (including motor-generator sets)	62	238 225	23 071	9.7	Z	X
1415	Electric bulbs (all types)	14	2 507 782	69 644	2.8	.1	X
1500	Electrical appliances, household	29	333 478	108 726	32.6	.1	56.3
1512	Radios, stereos, and CD players	7	252 485	88 566	35.1	.1	X
1600	Electronic parts and equipment, except communication	204	1 245 579	112 686	9.0	.1	6.4
1618	Electronic parts and equipment, n.e.c.	29	575 577	57 794	10.0	.1	X
1650	Communication equipment and supplies	17	136 090	20 884	15.3	Z	48.3
1651	Telephones	13	112 017	3 680	3.3	Z	X
1700	Hardware	282	1 953 786	190 709	9.8	.2	9.3
1711	Hand tools (including power driven)	191	1 306 746	79 119	6.1	.1	X
1712	Bolts, nuts, rivets, and fasteners	158	946 848	81 449	8.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	23	148 539	16 502	11.1	Z	46.4
1815	Boilers, radiators, and convectors	13	67 577	7 147	10.6	Z	X
1818	Other plumbing and heating equipment and supplies	7	72 532	6 698	9.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	13	174 972	18 052	10.3	Z	X
2000	Refrigeration equipment and supplies	10	195 958	12 393	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	137	566 217	63 882	11.3	.1	.1
2114	New tractor shovel loaders	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts	143	669 886	64 908	9.7	.1	X
2220	Garden machinery, equipment, and parts	125	399 110	19 588	4.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	56 349	7 782	13.8	Z	52.8
2312	Motors	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	399	4 088 924	416 851	10.2	.5	4.4
2321	New pumps, compressors (air or gas), and equipment	70	215 327	16 661	7.7	Z	X
2323	New diesel engines (excluding automotive)	95	455 028	73 846	16.2	.1	X
2326	New controlling, recording, and indicating instruments and access	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	107	635 931	54 229	8.5	.1	X
2330	Metalworking machinery, equipment, and parts	11	42 028	4 090	9.7	Z	X
2340	Materials handling machinery, equipment, and parts	8	27 955	2 094	7.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	8	46 835	2 007	4.3	Z	X
2360	Other industrial machinery, equipment, and parts	20	276 114	45 029	16.3	.1	14.9
2366	Other new industrial machinery and equipment	17	273 285	44 796	16.4	.1	X
2367	Used industrial machinery and equipment	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies	28	329 971	71 418	21.6	.1	27.4
2371	Bearings and bushings	17	273 559	49 543	18.1	.1	X
2372	Other mechanical power transmission supplies	21	272 278	20 870	7.7	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	12	70 252	6 522	9.3	Z	49.8
2391	Hydraulic valves	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	10	24 100	3 153	13.1	Z	74.0
2421	Hydraulic and pneumatic connectors	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	20	60 227	5 956	9.9	Z	74.0
2431	Filters	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	12	28 931	2 971	10.3	Z	X
2440	Welding supplies (excluding gases)	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies	10	46 260	1 908	4.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42112	Motor vehicle supplies & new parts whlse—Con.						
2460	Other industrial supplies	32	82 598	9 929	12.0	Z	21.1
2465	Strapping and tape	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c.	27	64 491	8 654	13.4	Z	X
2620	Marine machinery, equipment, and supplies	15	75 933	12 377	16.3	Z	45.0
2622	New marine propulsion machinery and equipment	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies	10	157 928	12 019	7.6	Z	X
2700	Sporting and recreational goods and supplies	28	337 233	57 010	16.9	.1	X
2900	Ferrous metal scrap	9	21 912	1 461	6.7	Z	X
3150	Other durable goods	12	115 071	15 500	13.5	Z	14.7
3154	Other durable goods, n.e.c.	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear	20	143 428	22 111	15.4	Z	X
3900	Women's and children's wear	10	5 706	709	12.4	Z	52.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged)	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes	25	283 125	34 345	12.1	Z	50.0
5313	Plastics raw materials	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	836	4 235 044	422 104	10.0	.5	2.2
5334	Organic fibers	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps	109	732 978	98 981	13.5	.1	X
5342	Adhesives, sealants, and glues	193	905 402	54 722	6.0	.1	X
5344	Other chemicals and allied products	134	544 142	20 846	3.8	Z	X
5400	Petroleum products	676	2 369 089	131 318	5.5	.2	5.6
5412	Motor gasoline	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases	646	1 704 126	97 763	5.7	.1	X
5800	Farm supplies	20	89 563	19 953	22.3	Z	.8
5818	Other farm supplies (including harness and saddlery equipment)	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	79	133 200	13 332	10.0	Z	17.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	60	93 147	11 041	11.9	Z	X
6014	Paint supplies	17	14 951	696	4.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c.	10	37 281	6 511	17.5	Z	X
9700	Service receipts and labor charges (including installed parts)	1 519	4 006 874	713 938	17.8	.9	65.3
9701	Labor charges for repair work	1 287	3 219 311	342 779	10.6	.4	X
9702	Parts installed in repair work	960	2 739 583	256 871	9.4	.3	X
9703	Other service receipts and labor charges—Specify	282	883 727	114 269	12.9	.1	X
9720	Receipts for service contracts	20	92 488	2 458	2.7	Z	X
9740	Receipts for installing equipment	22	51 753	7 290	14.1	Z	X
9810	Miscellaneous commodities	341	2 979 228	251 287	8.4	.3	X
9940	Rental and leasing receipts	68	261 102	9 065	3.5	Z	X
9980	Receipts for machine shop job work	290	571 674	83 163	14.5	.1	X
421120	Motor vehicle supplies & new parts whlse	'12 620	X	'83 214 728	X	100.0	74.0
0100	New and used automobiles, motorcycles, etc.	133	207 396	51 277	24.7	.1	8.0
0112	Used automobiles	92	71 168	7 385	10.4	Z	X
0113	Motorcycles	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes	26	58 796	5 136	8.7	Z	32.3
0121	Buses	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	62	139 341	9 837	7.1	Z	14.3
0131	New light trucks	9	59 067	311	.5	Z	X
0132	Used light trucks	17	19 467	2 318	11.9	Z	X
0133	Vans and cargo vans (new and used)	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	55	153 743	11 464	7.5	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	84	205 531	44 379	21.6	.1	56.5
0151	New heavy trucks (one piece)	43	164 314	31 997	19.5	Z	X
0152	New heavy truck tractors	9	23 666	2 251	9.5	Z	X
0154	New truck bodies	13	16 295	285	1.7	Z	X
0155	Used heavy trucks, tractors, and trailers	45	96 050	5 974	6.2	Z	X
0200	New and rebuilt automotive parts and supplies	12 088	81 890 664	77 879 302	95.1	93.6	52.3
0211	Batteries	3 514	15 077 853	4 345 188	28.8	5.2	X
0212	Engines (complete)	2 074	13 391 248	3 202 290	23.9	3.8	X
0213	Electrical engine parts (including ignition parts)	4 145	37 042 694	12 456 852	33.6	15.0	X
0214	Brake parts (including fluid and all disk and drum parts)	4 717	31 856 545	5 088 527	16.0	6.1	X
0215	Exhaust system parts	3 281	23 050 983	1 694 313	7.4	2.0	X
0216	Glass	934	5 531 455	1 080 399	19.5	1.3	X
0217	Hoses, belts, gaskets, and wiper blades	4 029	29 046 711	2 874 037	9.9	3.5	X
0218	Filters (oil, air, gas, and transmission)	3 882	21 376 831	2 108 909	9.9	2.5	X
0219	Engine parts, except electrical	4 226	37 217 317	7 158 480	19.2	8.6	X
0221	Body parts and repair materials	2 819	23 130 979	7 450 114	32.2	9.0	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	3 870	28 848 499	3 887 857	13.5	4.7	X
0223	Parts, n.e.c.	4 176	33 736 066	17 313 779	51.3	20.8	X
0224	Accessories	5 120	34 346 785	9 218 540	26.8	11.1	X
0240	Used automotive parts, accessories, and equipment	517	1 215 288	145 515	12.0	.2	X
0250	Petroleum products marketing equipment	872	2 609 719	1 307 421	50.1	1.6	X
0300	Tires and tubes	575	2 520 903	379 684	15.1	.5	56.6
0311	New tires and tubes	480	2 330 942	350 370	15.0	.4	X
0312	Recapped and used tires and repair materials	143	244 897	29 313	12.0	Z	X
0540	Other home furnishings	7	10 814	1 385	12.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421120	Motor vehicle supplies & new parts whlse—Con.						
0730	Flat glass and other construction glass (excluding automotive)	26	111 710	10 708	9.6	Z	X
0900	Office equipment	6	82 415	4 857	5.9	Z	X
0920	New computer equipment	14	53 768	13 713	25.5	Z	.2
0921	Computers	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products	57	1 533 861	84 614	5.5	.1	X
1140	Iron and steel wire and wire products	7	29 340	1 240	4.2	Z	X
1400	Electrical apparatus and equipment	189	3 947 447	151 413	3.8	.2	2.4
1413	Motors and generators (including motor-generator sets)	62	238 225	23 071	9.7	Z	X
1415	Electric bulbs (all types)	14	2 507 782	69 644	2.8	.1	X
1500	Electrical appliances, household	29	333 478	108 726	32.6	.1	56.3
1512	Radios, stereos, and CD players	7	252 485	88 566	35.1	.1	X
1600	Electronic parts and equipment, except communication	204	1 245 579	112 686	9.0	.1	6.4
1618	Electronic parts and equipment, n.e.c.	29	575 577	57 794	10.0	.1	X
1650	Communication equipment and supplies	17	136 090	20 884	15.3	Z	48.3
1651	Telephones	13	112 017	3 680	3.3	Z	X
1700	Hardware	282	1 953 786	190 709	9.8	.2	9.3
1711	Hand tools (including power driven)	191	1 306 746	79 119	6.1	.1	X
1712	Bolts, nuts, rivets, and fasteners	158	946 848	81 449	8.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	23	148 539	16 502	11.1	Z	46.4
1815	Boilers, radiators, and convectors	13	67 577	7 147	10.6	Z	X
1818	Other plumbing and heating equipment and supplies	7	72 532	6 698	9.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	13	174 972	18 052	10.3	Z	X
2000	Refrigeration equipment and supplies	10	195 958	12 393	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	137	566 217	63 882	11.3	.1	.1
2114	New tractor shovel loaders	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts	143	669 886	64 908	9.7	.1	X
2220	Garden machinery, equipment, and parts	125	399 110	19 588	4.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	56 349	7 782	13.8	Z	52.8
2312	Motors	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	399	4 088 924	416 851	10.2	.5	4.4
2321	New pumps, compressors (air or gas), and equipment	70	215 327	16 661	7.7	Z	X
2323	New diesel engines (excluding automotive)	95	455 028	73 846	16.2	.1	X
2326	New controlling, recording, and indicating instruments and access	166	565 471	36 423	6.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	107	635 931	54 229	8.5	.1	X
2330	Metalworking machinery, equipment, and parts	11	42 028	4 090	9.7	Z	X
2340	Materials handling machinery, equipment, and parts	8	27 955	2 094	7.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	8	46 835	2 007	4.3	Z	X
2360	Other industrial machinery, equipment, and parts	20	276 114	45 029	16.3	.1	14.9
2366	Other new industrial machinery and equipment	17	273 285	44 796	16.4	.1	X
2367	Used industrial machinery and equipment	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies	28	329 971	71 418	21.6	.1	27.4
2371	Bearings and bushings	17	273 559	49 543	18.1	.1	X
2372	Other mechanical power transmission supplies	21	272 278	20 870	7.7	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	12	70 252	6 522	9.3	Z	49.8
2391	Hydraulic valves	12	70 252	4 542	6.5	Z	X
2392	Pneumatic valves	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	10	24 100	3 153	13.1	Z	74.0
2421	Hydraulic and pneumatic connectors	10	24 100	2 931	12.2	Z	X
2422	Hydraulic and pneumatic assemblies	7	10 857	222	2.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	20	60 227	5 956	9.9	Z	74.0
2431	Filters	15	42 172	2 985	7.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	12	28 931	2 971	10.3	Z	X
2440	Welding supplies (excluding gases)	7	9 292	1 147	12.3	Z	X
2450	Industrial containers and supplies	10	46 260	1 908	4.1	Z	X
2460	Other industrial supplies	32	82 598	9 929	12.0	Z	21.1
2465	Strapping and tape	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c.	27	64 491	8 654	13.4	Z	X
2620	Marine machinery, equipment, and supplies	15	75 933	12 377	16.3	Z	45.0
2622	New marine propulsion machinery and equipment	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies	10	157 928	12 019	7.6	Z	X
2700	Sporting and recreational goods and supplies	28	337 233	57 010	16.9	.1	X
2900	Ferrous metal scrap	9	21 912	1 461	6.7	Z	X
3150	Other durable goods	12	115 071	15 500	13.5	Z	14.7
3154	Other durable goods, n.e.c.	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear	20	143 428	22 111	15.4	Z	X
3900	Women's and children's wear	10	5 706	709	12.4	Z	52.5
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	9	5 056	643	12.7	Z	X
4100	Frozen foods (packaged)	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes	25	283 125	34 345	12.1	Z	50.0
5313	Plastics raw materials	11	162 514	13 456	8.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421120	Motor vehicle supplies & new parts whse—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	836	4 235 044	422 104	10.0	.5	2.2
5334	Organic fibers	310	394 554	22 083	5.6		X
5335	Detergents and soaps	109	732 978	98 981	13.5	.1	X
5342	Adhesives, sealants, and glues	193	905 402	54 722	6.0	.1	X
5344	Other chemicals and allied products	134	544 142	20 846	3.8		X
5400	Petroleum products	676	2 369 089	131 318	5.5	.2	5.6
5412	Motor gasoline	10	14 670	819	5.6		X
5418	Lubricating oil and greases	646	1 704 126	97 763	5.7	.1	X
5800	Farm supplies	20	89 563	19 953	22.3		.8
5818	Other farm supplies (including harness and saddlery equipment)	14	5 185	338	6.5		X
6000	Paint, paint supplies, and wallpaper	79	133 200	13 332	10.0		17.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	60	93 147	11 041	11.9		X
6014	Paint supplies	17	14 951	696	4.7		X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	7	6 357	731	11.5		X
6150	Nondurable goods, n.e.c.	10	37 281	6 511	17.5		X
9700	Service receipts and labor charges (including installed parts)	1 519	4 006 874	713 938	17.8	.9	65.3
9701	Labor charges for repair work	1 287	3 219 311	342 779	10.6	.4	X
9702	Parts installed in repair work	960	2 739 583	256 871	9.4	.3	X
9703	Other service receipts and labor charges—Specify	282	883 727	114 269	12.9	.1	X
9720	Receipts for service contracts	20	92 488	2 458	2.7		X
9740	Receipts for installing equipment	22	51 753	7 290	14.1		X
9810	Miscellaneous commodities	341	2 979 228	251 287	8.4	.3	X
9940	Rental and leasing receipts	68	261 102	9 065	3.5		X
9980	Receipts for machine shop job work	290	571 674	83 163	14.5	.1	X
4211201	Motor vehicle supplies & new parts—warehouse distributors	5 095	X	30 313 120	X	100.0	67.2
0100	New and used automobiles, motorcycles, etc.	27	22 714	1 699	7.5		16.9
0112	Used automobiles	24	22 490	1 699	7.6		X
0130	Light trucks and vans (14,000 lb or less)	7	16 073	2 257	14.0		5.9
0132	Used light trucks	7	16 073	2 257	14.0		X
0150	Heavy trucks and tractors (over 26,000 lb)	6	7 414	1 274	17.2		X
0200	New and rebuilt automotive parts and supplies	5 095	30 313 120	28 643 992	94.5	94.5	52.5
0211	Batteries	1 562	7 574 663	1 408 699	18.6	4.6	X
0212	Engines (complete)	778	4 475 167	295 641	6.6	1.0	X
0213	Electrical engine parts (including ignition parts)	1 916	11 498 419	2 697 933	23.5	8.9	X
0214	Brake parts (including fluid and all disk and drum parts)	2 132	11 812 028	2 699 076	22.9	8.9	X
0215	Exhaust system parts	1 396	7 195 602	658 799	9.2	2.2	X
0216	Glass	246	2 037 417	688 482	33.8	2.3	X
0217	Hoses, belts, gaskets, and wiper blades	1 834	10 390 925	1 498 687	14.4	4.9	X
0218	Filters (oil, air, gas, and transmission)	1 747	9 992 218	962 447	9.6	3.2	X
0219	Engine parts, except electrical	1 886	11 692 801	2 298 894	19.7	7.6	X
0221	Body parts and repair materials	1 060	5 931 993	1 553 365	26.2	5.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	1 762	11 121 763	2 523 299	22.7	8.3	X
0223	Parts, n.e.c.	1 795	12 407 359	7 285 934	58.7	24.0	X
0224	Accessories	2 428	13 228 595	4 072 728	30.8	13.4	X
0240	Used automotive parts, accessories, and equipment	127	546 521	94 507	17.3	.3	X
0250	Petroleum products marketing equipment	129	766 831	43 417	5.7	.1	X
0300	Tires and tubes	281	1 271 537	280 442	22.1	.9	39.3
0311	New tires and tubes	231	1 124 944	254 582	22.6	.8	X
0312	Recapped and used tires and repair materials	76	186 464	25 860	13.9	.1	X
0730	Flat glass and other construction glass (excluding automotive)	13	54 920	7 810	14.2	.2	X
1120	Flat iron and steel products	16	1 367 921	67 778	5.0		X
1400	Electrical apparatus and equipment	73	1 087 723	71 246	6.6	.2	2.8
1413	Motors and generators (including motor-generator sets)	62	238 225	23 071	9.7	.1	X
1415	Electric bulbs (all types)	10	212 787	37 648	17.7	.1	X
1500	Electrical appliances, household	6	187 821	87 920	46.8	.3	66.2
1512	Radios, stereos, and CD players	6	187 821	87 920	46.8	.3	X
1600	Electronic parts and equipment, except communication	78	390 419	26 401	6.8	.1	X
1700	Hardware	117	734 272	63 935	8.7	.2	7.1
1711	Hand tools (including power driven)	71	515 300	40 210	7.8		X
1712	Bolts, nuts, rivets, and fasteners	34	60 793	1 690	2.8		X
2100	Construction and mining machinery and equipment (including parts and attachments)	62	235 899	21 051	8.9	.1	X
2200	Farm machinery, equipment, and parts	59	240 982	9 277	3.9		X
2220	Garden machinery, equipment, and parts	67	187 930	2 759	1.5		X
2320	General-purpose industrial machinery, equipment, and parts	136	1 949 159	213 542	11.0	.7	.6
2326	New controlling, recording, and indicating instruments and access	123	344 488	25 982	7.5	.1	X
2620	Marine machinery, equipment, and supplies	7	32 602	4 588	14.1		X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	328	2 079 785	198 489	9.5	.7	.2
5335	Detergents and soaps	94	646 206	76 513	11.8	.3	X
5342	Adhesives, sealants, and glues	193	905 402	54 722	6.0	.2	X
5400	Petroleum products	189	983 190	67 315	6.8		1.3
5418	Lubricating oil and greases	174	815 001	51 338	6.3	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211201	Motor vehicle supplies & new parts—warehouse distributors—Con.						
9700	Service receipts and labor charges (including installed parts)	436	1 246 834	185 190	14.9	.6	60.9
9701	Labor charges for repair work	313	772 216	72 896	9.4	.2	X
9702	Parts installed in repair work	249	815 969	89 829	11.0	.3	X
9703	Other service receipts and labor charges—Specify	101	286 891	22 455	7.8	.1	X
9810	Miscellaneous commodities	135	794 378	124 569	15.7	.4	X
9940	Rental and leasing receipts	19	95 824	1 362	1.4	Z	X
9980	Receipts for machine shop job work	134	167 466	11 258	6.7	Z	X
4211202	Motor vehicle supplies & new parts—jobbers	6 942	X	51 468 506	X	100.0	78.3
0100	New and used automobiles, motorcycles, etc.	106	184 682	49 578	26.8	.1	7.0
0112	Used automobiles	68	48 678	5 686	11.7	Z	X
0113	Motorcycles	36	133 572	43 116	32.3	.1	X
0120	Buses, campers, and motor homes	23	55 961	4 884	8.7	Z	28.2
0121	Buses	20	52 873	4 827	9.1	Z	X
0130	Light trucks and vans (14,000 lb or less)	55	123 268	7 580	6.1	Z	16.0
0131	New light trucks	9	59 067	311	.5	Z	X
0132	Used light trucks	10	3 394	61	1.8	Z	X
0133	Vans and cargo vans (new and used)	35	60 118	7 044	11.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	45	131 017	10 676	8.1	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	76	195 534	42 593	21.8	.1	63.3
0151	New heavy trucks (one piece)	43	164 314	31 997	19.5	.1	X
0152	New heavy truck tractors	9	23 666	2 251	9.5	Z	X
0154	New truck bodies	8	12 112	285	2.4	Z	X
0155	Used heavy trucks, tractors, and trailers	45	96 050	5 974	6.2	Z	X
0200	New and rebuilt automotive parts and supplies	6 942	51 468 506	49 220 258	95.6	95.6	52.2
0211	Batteries	1 944	7 496 209	2 936 013	39.2	.7	X
0212	Engines (complete)	1 296	8 916 081	2 906 649	32.6	.6	X
0213	Electrical engine parts (including ignition parts)	2 222	25 538 495	9 758 645	38.2	19.0	X
0214	Brake parts (including fluid and all disk and drum parts)	2 575	20 018 819	2 387 964	11.9	4.6	X
0215	Exhaust system parts	1 881	15 852 659	1 035 452	6.5	2.0	X
0216	Glass	688	3 494 038	391 917	11.2	.8	X
0217	Hoses, belts, gaskets, and wiper blades	2 161	18 592 307	1 371 038	7.4	2.7	X
0218	Filters (oil, air, gas, and transmission)	2 103	11 322 370	1 140 405	10.1	2.2	X
0219	Engine parts, except electrical	2 335	25 521 251	4 859 539	19.0	9.4	X
0221	Body parts and repair materials	1 756	17 196 535	5 895 893	34.3	11.5	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	2 105	17 724 285	1 364 499	7.7	2.7	X
0223	Parts, n.e.c.	2 377	21 309 978	10 026 567	47.1	19.5	X
0224	Accessories	2 685	21 114 819	5 145 678	24.4	10.0	X
0240	Used automotive parts, accessories, and equipment	388	668 051	50 946	7.6	.1	X
0250	Petroleum products marketing equipment	160	409 786	30 129	7.4	.1	X
0300	Tires and tubes	289	1 241 699	97 964	7.9	.2	75.6
0311	New tires and tubes	246	1 202 897	95 424	7.9	.2	X
0312	Recapped and used tires and repair materials	65	53 867	2 539	4.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	13	56 790	2 898	5.1	Z	X
0900	Office equipment	6	82 415	4 857	5.9	Z	X
0920	New computer equipment	12	50 585	13 396	26.5	Z	.3
0921	Computers	11	40 513	12 894	31.8	Z	X
1120	Flat iron and steel products	41	165 940	16 836	10.1	Z	X
1140	Iron and steel wire and wire products	7	29 340	1 240	4.2	Z	X
1400	Electrical apparatus and equipment	108	2 815 938	76 235	2.7	.1	9.8
1500	Electrical appliances, household	23	145 657	20 806	14.3	Z	X
1600	Electronic parts and equipment, except communication	115	829 723	82 915	10.0	.2	10.1
1618	Electronic parts and equipment, n.e.c.	29	575 577	57 794	10.0	.1	X
1650	Communication equipment and supplies	15	133 490	20 286	15.2	Z	50.6
1651	Telephones	11	109 417	3 082	2.8	Z	X
1700	Hardware	164	1 216 388	126 465	10.4	.2	10.6
1711	Hand tools (including power driven)	120	791 446	38 909	4.9	.1	X
1712	Bolts, nuts, rivets, and fasteners	124	886 055	79 759	9.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	133 193	13 709	10.3	Z	51.6
1815	Boilers, radiators, and convectors	13	67 577	7 147	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	72 848	7 212	9.9	Z	X
2000	Refrigeration equipment and supplies	8	193 756	11 294	5.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	71	320 727	41 420	12.9	.1	.2
2114	New tractor shovel loaders	59	109 656	1 632	1.5	Z	X
2115	New graders, rollers, and off-highway trucks	59	109 656	814	.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	59	109 656	13 914	12.7	Z	X
2200	Farm machinery, equipment, and parts	83	409 250	54 844	13.4	.1	X
2220	Garden machinery, equipment, and parts	58	211 180	16 829	8.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	31 441	4 046	12.9	Z	38.0
2312	Motors	6	22 459	1 522	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	230	1 990 181	170 685	8.6	.3	6.7
2321	New pumps, compressors (air or gas), and equipment	41	101 619	2 591	2.6	Z	X
2323	New diesel engines (excluding automotive)	95	455 028	73 846	16.2	.1	X
2326	New controlling, recording, and indicating instruments and access	43	220 983	10 441	4.7	Z	X
2327	All other new general-purpose industrial machinery and equipment	78	522 223	44 852	8.6	.1	X
2330	Metalworking machinery, equipment, and parts	9	38 845	3 454	8.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4211202	Motor vehicle supplies & new parts—jobbers—Con.						
2360	Other industrial machinery, equipment, and parts	15	235 354	40 062	17.0	.1	10.7
2366	Other new industrial machinery and equipment	12	232 525	39 829	17.1	.1	X
2367	Used industrial machinery and equipment	6	24 849	233	.9	Z	X
2370	Mechanical power transmission supplies	23	313 328	67 548	21.6	.1	25.6
2371	Bearings and bushings	15	272 097	49 476	18.2	.1	X
2372	Other mechanical power transmission supplies	19	257 097	17 067	6.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	9	43 631	4 001	9.2	Z	22.7
2391	Hydraulic valves	9	43 631	2 021	4.6	Z	X
2392	Pneumatic valves	9	43 631	1 979	4.5	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	9	22 387	2 692	12.0	Z	78.3
2421	Hydraulic and pneumatic connectors	9	22 387	2 504	11.2	Z	X
2422	Hydraulic and pneumatic assemblies	6	9 144	188	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts	17	33 606	3 435	10.2	Z	78.3
2431	Filters	12	15 551	481	3.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	11	27 218	2 954	10.9	Z	X
2450	Industrial containers and supplies	8	43 329	1 647	3.8	Z	X
2460	Other industrial supplies	25	61 002	8 582	14.1	Z	17.3
2465	Strapping and tape	12	9 705	26	.3	Z	X
2466	Industrial supplies, n.e.c.	23	51 455	7 578	14.7	Z	X
2620	Marine machinery, equipment, and supplies	8	43 331	7 789	18.0	Z	74.1
2622	New marine propulsion machinery and equipment	8	43 331	6 731	15.5	Z	X
2630	Other transportation equipment and supplies	8	154 745	11 702	7.6	Z	X
2700	Sporting and recreational goods and supplies	23	134 095	16 397	12.2	Z	X
3150	Other durable goods	10	95 257	13 521	14.2	Z	18.8
3154	Other durable goods, n.e.c.	6	38 557	3 876	10.1	Z	X
3800	Men's and boys' wear	16	121 277	18 599	15.3	Z	X
3900	Women's and children's wear	8	3 338	245	7.3	Z	43.9
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	7	2 688	179	6.7	Z	X
4100	Frozen foods (packaged)	9	42 882	732	1.7	Z	X
5300	Plastics materials and basic shapes	24	275 837	33 110	12.0	.1	54.3
5313	Plastics raw materials	11	162 514	13 456	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	503	2 132 011	218 544	10.3	.4	4.2
5334	Organic fibers	310	394 554	22 083	5.6	Z	X
5335	Detergents and soaps	15	86 772	22 468	25.9	Z	X
5344	Other chemicals and allied products	129	520 894	15 775	3.0	Z	X
5400	Petroleum products	481	1 368 873	57 407	4.2	.1	9.0
5412	Motor gasoline	10	14 670	819	5.6	Z	X
5418	Lubricating oil and greases	466	872 099	39 829	4.6	.1	X
5800	Farm supplies	20	89 563	19 953	22.3	Z	.9
5818	Other farm supplies (including harness and saddlery equipment)	14	5 185	338	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	73	120 021	10 326	8.6	Z	16.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	58	86 801	8 820	10.2	Z	X
6014	Paint supplies	13	8 118	251	3.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	7	6 357	731	11.5	Z	X
6150	Nondurable goods, n.e.c.	7	29 847	5 991	20.1	Z	X
9700	Service receipts and labor charges (including installed parts)	903	2 246 358	426 042	19.0	.8	66.5
9701	Labor charges for repair work	802	1 957 567	211 677	10.8	.4	X
9702	Parts installed in repair work	564	1 517 859	137 118	9.0	.3	X
9703	Other service receipts and labor charges—Specify	127	463 284	77 238	16.7	.2	X
9720	Receipts for service contracts	16	75 175	2 286	3.0	Z	X
9740	Receipts for installing equipment	12	36 325	3 723	10.2	Z	X
9810	Miscellaneous commodities	193	2 158 306	122 484	5.7	.2	X
9940	Rental and leasing receipts	41	136 445	7 299	5.3	Z	X
9980	Receipts for machine shop job work	156	404 208	71 905	17.8	.1	X
4211203	Petroleum products marketing equipment whsle	583	X	1 433 102	X	100.0	66.3
0140	Medium trucks and tractors (14,001 to 26,000 lb)	8	19 269	382	2.0	Z	X
0200	New and rebuilt automotive parts and supplies	51	109 038	15 052	13.8	1.1	X
0250	Petroleum products marketing equipment	583	1 433 102	1 233 875	86.1	86.1	X
1400	Electrical apparatus and equipment	8	43 786	3 932	9.0	.3	X
1600	Electronic parts and equipment, except communication	11	25 437	3 370	13.2	.2	X
2320	General-purpose industrial machinery, equipment, and parts	33	149 584	32 624	21.8	2.3	X
5400	Petroleum products	6	17 026	6 596	38.7	.5	X
9700	Service receipts and labor charges (including installed parts)	180	513 682	102 706	20.0	7.2	X
9740	Receipts for installing equipment	6	9 320	2 453	26.3	.2	X
9810	Miscellaneous commodities	13	26 544	4 234	16.0	.3	X
9940	Rental and leasing receipts	8	28 833	404	1.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42113	Tire & tube whsle	1 939	X	16 508 934	X	100.0	79.2
0200	New and rebuilt automotive parts and supplies	451	2 313 792	144 844	6.3	.9	65.9
0211	Batteries	154	1 162 510	12 253	1.1	.1	X
0212	Engines (complete)	9	16 985	354	2.1	Z	X
0213	Electrical engine parts (including ignition parts)	19	54 920	2 537	4.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	98	783 951	4 832	.6	Z	X
0215	Exhaust system parts	23	48 000	602	1.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	29	64 645	1 295	2.0	Z	X
0218	Filters (oil, air, gas, and transmission)	67	854 266	4 321	.5	Z	X
0219	Engine parts, except electrical	23	53 654	1 174	2.2	Z	X
0221	Body parts and repair materials	11	12 213	1 828	15.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	108	944 495	8 988	1.0	.1	X
0223	Parts, n.e.c.	131	1 192 439	59 877	5.0	.4	X
0224	Accessories	195	778 896	46 756	6.0	.3	X
0240	Used automotive parts, accessories, and equipment	40	268 078	6 092	2.3	Z	X
0250	Petroleum products marketing equipment	11	42 079	779	1.9	Z	X
0300	Tires and tubes	1 939	16 508 934	16 079 045	97.4	97.4	56.7
0311	New tires and tubes	1 733	16 203 510	15 162 610	93.6	91.8	X
0312	Recapped and used tires and repair materials	1 039	2 577 102	916 434	35.6	5.6	X
1120	Flat iron and steel products	6	3 417	813	23.8	Z	X
2200	Farm machinery, equipment, and parts	7	20 014	3 313	16.6	Z	3.5
2218	Used farm machinery and equipment	6	19 663	3 279	16.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	11	123 720	2 440	2.0	Z	X
2700	Sporting and recreational goods and supplies	6	47 214	7 340	15.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	39	152 790	3 760	2.5	Z	2.2
5344	Other chemicals and allied products	39	152 790	3 760	2.5	Z	X
5400	Petroleum products	50	159 195	24 191	15.2	.1	18.4
5418	Lubricating oil and greases	48	153 009	17 149	11.2	.1	X
9700	Service receipts and labor charges (including installed parts)	689	1 886 717	178 542	9.5	1.1	68.4
9701	Labor charges for repair work	608	1 500 904	135 764	9.0	.8	X
9702	Parts installed in repair work	257	728 372	33 046	4.5	.2	X
9703	Other service receipts and labor charges—Specify	113	411 307	9 731	2.4	.1	X
9810	Miscellaneous commodities	95	958 656	38 079	4.0	.2	X
421130	Tire & tube whsle	1 939	X	16 508 934	X	100.0	79.2
0200	New and rebuilt automotive parts and supplies	451	2 313 792	144 844	6.3	.9	65.9
0211	Batteries	154	1 162 510	12 253	1.1	.1	X
0212	Engines (complete)	9	16 985	354	2.1	Z	X
0213	Electrical engine parts (including ignition parts)	19	54 920	2 537	4.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	98	783 951	4 832	.6	Z	X
0215	Exhaust system parts	23	48 000	602	1.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	29	64 645	1 295	2.0	Z	X
0218	Filters (oil, air, gas, and transmission)	67	854 266	4 321	.5	Z	X
0219	Engine parts, except electrical	23	53 654	1 174	2.2	Z	X
0221	Body parts and repair materials	11	12 213	1 828	15.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	108	944 495	8 988	1.0	.1	X
0223	Parts, n.e.c.	131	1 192 439	59 877	5.0	.4	X
0224	Accessories	195	778 896	46 756	6.0	.3	X
0240	Used automotive parts, accessories, and equipment	40	268 078	6 092	2.3	Z	X
0250	Petroleum products marketing equipment	11	42 079	779	1.9	Z	X
0300	Tires and tubes	1 939	16 508 934	16 079 045	97.4	97.4	56.7
0311	New tires and tubes	1 733	16 203 510	15 162 610	93.6	91.8	X
0312	Recapped and used tires and repair materials	1 039	2 577 102	916 434	35.6	5.6	X
1120	Flat iron and steel products	6	3 417	813	23.8	Z	X
2200	Farm machinery, equipment, and parts	7	20 014	3 313	16.6	Z	3.5
2218	Used farm machinery and equipment	6	19 663	3 279	16.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	11	123 720	2 440	2.0	Z	X
2700	Sporting and recreational goods and supplies	6	47 214	7 340	15.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	39	152 790	3 760	2.5	Z	2.2
5344	Other chemicals and allied products	39	152 790	3 760	2.5	Z	X
5400	Petroleum products	50	159 195	24 191	15.2	.1	18.4
5418	Lubricating oil and greases	48	153 009	17 149	11.2	.1	X
9700	Service receipts and labor charges (including installed parts)	689	1 886 717	178 542	9.5	1.1	68.4
9701	Labor charges for repair work	608	1 500 904	135 764	9.0	.8	X
9702	Parts installed in repair work	257	728 372	33 046	4.5	.2	X
9703	Other service receipts and labor charges—Specify	113	411 307	9 731	2.4	.1	X
9810	Miscellaneous commodities	95	958 656	38 079	4.0	.2	X
42114	Motor vehicle parts, (used) whsle	7 105	X	5 272 107	X	100.0	69.6
0100	New and used automobiles, motorcycles, etc.	1 697	1 378 037	169 077	12.3	3.2	3.3
0111	New automobiles	30	16 741	925	5.5	Z	X
0112	Used automobiles	1 625	1 325 058	162 256	12.2	3.1	X
0113	Motorcycles	65	58 036	5 896	10.2	.1	X
0120	Buses, campers, and motor homes	41	88 138	14 525	16.5	.3	36.4
0121	Buses	8	75 970	13 962	18.4	.3	X
0122	Motor homes, car trailers, and campers	34	12 168	563	4.6	Z	X
0130	Light trucks and vans (14,000 lb or less)	366	304 983	19 254	6.3	.4	4.3
0132	Used light trucks	336	280 165	13 372	4.8	.3	X
0133	Vans and cargo vans (new and used)	225	152 001	5 882	3.9	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	68	114 322	4 374	3.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42114	Motor vehicle parts, (used) whsle—Con.						
0150	Heavy trucks and tractors (over 26,000 lb)	59	68 461	6 572	9.6	.1	2.9
0155	Used heavy trucks, tractors, and trailers	59	68 461	6 572	9.6	.1	X
0200	New and rebuilt automotive parts and supplies	1 934	1 553 368	252 063	16.2	4.8	58.6
0211	Batteries	445	280 383	9 252	3.3	.2	X
0212	Engines (complete)	446	395 262	32 847	8.3	.6	X
0213	Electrical engine parts (including ignition parts)	305	290 780	13 326	4.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts)	448	491 917	25 422	5.2	.5	X
0215	Exhaust system parts	218	171 672	3 480	2.0	.1	X
0216	Glass	492	386 620	12 553	3.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades	195	155 397	5 087	3.3	.1	X
0218	Filters (oil, air, gas, and transmission)	153	111 304	3 533	3.2	.1	X
0219	Engine parts, except electrical	472	510 501	29 597	5.8	.6	X
0221	Body parts and repair materials	873	661 143	47 856	7.2	.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	262	221 097	5 882	2.7	.1	X
0223	Parts, n.e.c.	412	325 336	44 514	13.7	.8	X
0224	Accessories	615	382 129	18 719	4.9	.4	X
0240	Used automotive parts, accessories, and equipment	7 105	5 272 107	4 565 384	86.6	86.6	X
0250	Petroleum products marketing equipment	15	15 287	235	1.5	Z	X
0300	Tires and tubes	966	782 159	34 507	4.4	.7	62.4
0311	New tires and tubes	133	100 292	4 395	4.4	.1	X
0312	Recapped and used tires and repair materials	867	731 948	30 112	4.1	.6	X
0730	Flat glass and other construction glass (excluding automotive)	6	7 456	222	3.0	Z	X
1100	Iron and steel products (semifinished)	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products	103	70 707	9 454	13.4	.2	X
1200	Copper and brass	10	6 693	709	10.6	Z	X
1220	Aluminum shapes, forms, etc.	8	6 345	386	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	5 867	369	6.3	Z	X
1400	Electrical apparatus and equipment	6	4 654	77	1.7	Z	X
1500	Electrical appliances, household	9	5 029	154	3.1	Z	10.1
1512	Radios, stereos, and CD players	9	5 029	154	3.1	Z	X
1600	Electronic parts and equipment, except communication	35	22 013	864	3.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	15	21 409	1 569	7.3	Z	X
2200	Farm machinery, equipment, and parts	26	25 663	1 395	5.4	Z	1.5
2218	Used farm machinery and equipment	26	25 663	1 395	5.4	Z	X
2220	Garden machinery, equipment, and parts	12	538	242	45.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	10	8 598	295	3.4	Z	X
2900	Ferrous metal scrap	151	230 744	39 512	17.1	.7	34.7
2911	Prepared ferrous metal scrap (processed by this establishment)	53	55 983	21 430	38.3	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	67	32 085	6 934	21.6	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	39	147 493	11 147	7.6	.2	X
2920	Nonferrous metal scrap	51	36 892	3 818	10.3	.1	62.2
2921	Aluminum scrap	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap	32	29 952	1 547	5.2	Z	X
2923	Lead scrap	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard	6	17 894	2 232	12.5	Z	X
2940	Recyclable materials, except metal	8	29 457	313	1.1	Z	59.6
2943	Recyclable plastics	6	6 478	122	1.9	Z	X
2944	Recyclable glass	6	6 478	2	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	198 460	7 680	3.9	.1	1.0
5344	Other chemicals and allied products	170	198 460	7 680	3.9	.1	X
5400	Petroleum products	131	96 066	4 888	5.1	.1	7.4
5412	Motor gasoline	34	37 253	2 012	5.4	Z	X
5418	Lubricating oil and greases	131	96 066	2 876	3.0	.1	X
6000	Paint, paint supplies, and wallpaper	31	11 673	248	2.1	Z	X
9700	Service receipts and labor charges (including installed parts)	950	715 730	89 345	12.5	1.7	54.1
9701	Labor charges for repair work	766	595 046	45 124	7.6	.9	X
9702	Parts installed in repair work	503	386 740	25 351	6.6	.5	X
9703	Other service receipts and labor charges—Specify	219	141 369	18 860	13.3	.4	X
9810	Miscellaneous commodities	231	215 236	27 616	12.8	.5	X
9940	Rental and leasing receipts	95	91 991	2 639	2.9	.1	X
9980	Receipts for machine shop job work	84	73 490	4 498	6.1	.1	X
421140	Motor vehicle parts, (used) whsle	7 105	X	5 272 107	X	100.0	69.6
0100	New and used automobiles, motorcycles, etc.	1 697	1 378 037	169 077	12.3	3.2	3.3
0111	New automobiles	30	16 741	925	5.5	Z	X
0112	Used automobiles	1 625	1 325 058	162 256	12.2	3.1	X
0113	Motorcycles	65	58 036	5 896	10.2	.1	X
0120	Buses, campers, and motor homes	41	88 138	14 525	16.5	.3	36.4
0121	Buses	8	75 970	13 962	18.4	.3	X
0122	Motor homes, car trailers, and campers	34	12 168	563	4.6	Z	X
0130	Light trucks and vans (14,000 lb or less)	366	304 983	19 254	6.3	.4	4.3
0132	Used light trucks	336	280 165	13 372	4.8	.3	X
0133	Vans and cargo vans (new and used)	225	152 001	5 882	3.9	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	68	114 322	4 374	3.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421140	Motor vehicle parts, (used) whse—Con.						
0150	Heavy trucks and tractors (over 26,000 lb)	59	68 461	6 572	9.6	.1	2.9
0155	Used heavy trucks, tractors, and trailers	59	68 461	6 572	9.6	.1	X
0200	New and rebuilt automotive parts and supplies	1 934	1 553 368	252 063	16.2	4.8	58.6
0211	Batteries	445	280 383	9 252	3.3	.2	X
0212	Engines (complete)	446	395 262	32 847	8.3	.6	X
0213	Electrical engine parts (including ignition parts)	305	290 780	13 326	4.6	.3	X
0214	Brake parts (including fluid and all disk and drum parts)	448	491 917	25 422	5.2	.5	X
0215	Exhaust system parts	218	171 672	3 480	2.0	.1	X
0216	Glass	492	386 620	12 553	3.2	.2	X
0217	Hoses, belts, gaskets, and wiper blades	195	155 397	5 087	3.3	.1	X
0218	Filters (oil, air, gas, and transmission)	153	111 304	3 533	3.2	.1	X
0219	Engine parts, except electrical	472	510 501	29 597	5.8	.6	X
0221	Body parts and repair materials	873	661 143	47 856	7.2	.9	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	262	221 097	5 882	2.7	.1	X
0223	Parts, n.e.c.	412	325 336	44 514	13.7	.8	X
0224	Accessories	615	382 129	18 719	4.9	.4	X
0240	Used automotive parts, accessories, and equipment	7 105	5 272 107	4 565 384	86.6	86.6	X
0250	Petroleum products marketing equipment	15	15 287	235	1.5	Z	X
0300	Tires and tubes	966	782 159	34 507	4.4	.7	62.4
0311	New tires and tubes	133	100 292	4 395	4.4	.1	X
0312	Recapped and used tires and repair materials	867	731 948	30 112	4.1	.6	X
0730	Flat glass and other construction glass (excluding automotive)	6	7 456	222	3.0	Z	X
1100	Iron and steel products (semifinished)	7	4 376	716	16.4	Z	X
1120	Flat iron and steel products	103	70 707	9 454	13.4	.2	X
1200	Copper and brass	10	6 693	709	10.6	Z	X
1220	Aluminum shapes, forms, etc.	8	6 345	386	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	5 867	369	6.3	Z	X
1400	Electrical apparatus and equipment	6	4 654	77	1.7	Z	X
1500	Electrical appliances, household	9	5 029	154	3.1	Z	10.1
1512	Radios, stereos, and CD players	9	5 029	154	3.1	Z	X
1600	Electronic parts and equipment, except communication	35	22 013	864	3.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	15	21 409	1 569	7.3	Z	X
2200	Farm machinery, equipment, and parts	26	25 663	1 395	5.4	Z	1.5
2218	Used farm machinery and equipment	26	25 663	1 395	5.4	Z	X
2220	Garden machinery, equipment, and parts	12	538	242	45.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	10	8 598	295	3.4	Z	X
2900	Ferrous metal scrap	151	230 744	39 512	17.1	.7	34.7
2911	Prepared ferrous metal scrap (processed by this establishment)	53	55 983	21 430	38.3	.4	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	67	32 085	6 934	21.6	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	39	147 493	11 147	7.6	.2	X
2920	Nonferrous metal scrap	51	36 892	3 818	10.3	.1	62.2
2921	Aluminum scrap	49	36 532	2 170	5.9	Z	X
2922	Copper and copper alloy scrap	32	29 952	1 547	5.2	Z	X
2923	Lead scrap	15	1 703	44	2.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	7	585	55	9.4	Z	X
2930	Recyclable paper and paperboard	6	17 894	2 232	12.5	Z	X
2940	Recyclable materials, except metal	8	29 457	313	1.1	Z	59.6
2943	Recyclable plastics	6	6 478	122	1.9	Z	X
2944	Recyclable glass	6	6 478	2	Z	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	198 460	7 680	3.9	.1	1.0
5344	Other chemicals and allied products	170	198 460	7 680	3.9	.1	X
5400	Petroleum products	131	96 066	4 888	5.1	.1	7.4
5412	Motor gasoline	34	37 253	2 012	5.4	Z	X
5418	Lubricating oil and greases	131	96 066	2 876	3.0	.1	X
6000	Paint, paint supplies, and wallpaper	31	11 673	248	2.1	Z	X
9700	Service receipts and labor charges (including installed parts)	950	715 730	89 345	12.5	1.7	54.1
9701	Labor charges for repair work	766	595 046	45 124	7.6	.9	X
9702	Parts installed in repair work	503	386 740	25 351	6.6	.5	X
9703	Other service receipts and labor charges—Specify	219	141 369	18 860	13.3	.4	X
9810	Miscellaneous commodities	231	215 236	27 616	12.8	.5	X
9940	Rental and leasing receipts	95	91 991	2 639	2.9	.1	X
9980	Receipts for machine shop job work	84	73 490	4 498	6.1	.1	X
4212	Furniture & home furnishings whse	15 246	X	75 006 478	X	100.0	71.1
0200	New and rebuilt automotive parts and supplies	8	23 580	1 745	7.4	Z	X
0400	Household and lawn furniture	4 088	15 631 056	11 662 318	74.6	15.5	59.4
0411	Upholstered furniture	2 184	8 152 296	3 557 441	43.6	4.7	X
0412	Sleep furniture and equipment	1 256	4 871 497	1 538 744	31.6	2.1	X
0413	Lawn furniture and equipment	658	3 022 317	997 728	33.0	1.3	X
0414	Other furniture (including sleep sofas)	2 669	9 716 936	5 568 382	57.3	7.4	X
0420	Office and business furniture	3 848	21 432 363	18 620 664	86.9	24.8	60.8
0421	New office furniture (wooden and metal)	3 427	20 213 155	16 988 628	84.0	22.7	X
0422	New store and restaurant furniture	342	1 561 452	627 643	40.2	.8	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	450	1 379 393	541 379	39.2	.7	X
0424	Used office and business furniture	883	3 156 259	462 977	14.7	.6	X
0500	Household china, glassware, crockery, and plastic housewares	1 779	8 519 859	5 569 912	65.4	7.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212	Furniture & home furnishings whse—Con.						
0520	Linens, domestics, curtains, and draperies	2 476	13 896 636	9 568 059	68.9	12.8	53.3
0521	Bedspreads, blankets, and bedding	1 048	7 644 982	3 712 800	48.6	5.0	X
0522	Curtains and draperies	1 171	4 200 051	861 592	20.5	1.1	X
0523	Shades and blinds	926	2 336 099	1 019 628	43.6	1.4	X
0524	Towels and washcloths	603	5 888 458	2 185 900	37.1	2.9	X
0525	Other linens and domestics	772	5 877 305	1 680 345	28.6	2.2	X
0530	Flooring and floor coverings	3 200	21 478 138	16 416 942	76.4	21.9	59.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 818	19 385 927	11 612 268	59.9	15.5	X
0532	Hardwood flooring	834	4 836 517	1 084 075	22.4	1.4	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 484	8 407 454	3 720 596	44.3	5.0	X
0540	Other home furnishings	3 850	15 711 085	8 286 276	52.7	11.0	52.0
0541	Metal flatware and kitchen utensils	577	3 628 079	1 273 931	35.1	1.7	X
0542	Mirrors, lamps, and picture frames	2 114	6 345 426	2 532 632	39.9	3.4	X
0543	Home furnishings, n.e.c.	1 945	8 782 379	4 479 683	51.0	6.0	X
0600	Lumber: rough, dressed, and finished	21	111 328	17 194	15.4	Z	8.8
0611	Dimensional lumber (non-treated)	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork	44	224 262	59 968	26.7	.1	19.5
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	22	87 257	45 182	51.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	28	131 939	28 813	21.8	Z	56.0
0712	Cement and lime	8	4 348	1 075	24.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	19	125 215	26 632	21.3	Z	X
0720	Roofing, siding, and insulation materials	50	248 685	28 767	11.6	Z	3.9
0721	Roofing, except wood	27	138 314	12 717	9.2	Z	X
0722	Siding, except wood	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive)	20	108 846	46 364	42.6	.1	X
0740	Other construction materials	34	303 209	44 444	14.7	.1	37.6
0744	Construction materials, n.e.c. (including wire fence and construction paper)	25	136 943	26 162	19.1	Z	X
0800	Photographic equipment and supplies (excluding video)	24	47 327	3 955	8.4	Z	X
0900	Office equipment	194	725 498	90 391	12.5	.1	10.7
0911	Typewriters and dedicated word processors	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment	126	408 051	57 908	14.2	.1	X
0914	Dictating, transcribing, and recording machines	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines	20	48 251	378	.8	Z	X
0920	New computer equipment	83	113 144	7 391	6.5	Z	28.5
0921	Computers	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices	46	48 482	1 831	3.8	Z	X
0923	Computer printers	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment	15	30 156	1 113	3.7	Z	X
0930	Used computer equipment	13	32 783	3 263	10.0	Z	X
0950	Computer software (packaged)	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies	112	464 781	66 191	14.2	.1	X
0970	Store machines and equipment	24	88 808	21 128	23.8	Z	47.2
0972	Other store machines and equipment	7	53 831	15 409	28.6	Z	X
1040	Religious and school supplies	18	77 232	5 562	7.2	Z	13.4
1042	School supplies	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products	18	50 956	11 670	22.9	Z	X
1140	Iron and steel wire and wire products	13	116 774	21 175	18.1	Z	X
1200	Copper and brass	20	90 104	16 320	18.1	Z	X
1220	Aluminum shapes, forms, etc.	9	52 756	4 775	9.1	Z	X
1400	Electrical apparatus and equipment	44	238 259	50 122	21.0	.1	19.7
1413	Motors and generators (including motor-generator sets)	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	16	45 609	21 215	46.5	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household	217	1 658 365	207 003	12.5	.3	21.6
1511	Televisions	57	236 098	13 332	5.6	Z	X
1512	Radios, stereos, and CD players	20	239 250	8 529	3.6	Z	X
1513	V.C.R.'s and video cameras	17	42 474	679	1.6	Z	X
1514	Electrical household ranges and ovens	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household	20	96 056	7 313	7.6	Z	X
1516	Household laundry equipment	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	79	611 845	61 063	10.0	.1	X
1600	Electronic parts and equipment, except communication	31	176 101	13 937	7.9	Z	40.0
1618	Electronic parts and equipment, n.e.c.	18	139 834	10 611	7.6	Z	X
1650	Communication equipment and supplies	7	134 532	47 398	35.2	.1	X
1700	Hardware	332	1 779 276	272 728	15.3	.4	5.7
1711	Hand tools (including power driven)	93	524 979	60 299	11.5	.1	X
1712	Bolts, nuts, rivets, and fasteners	23	148 068	15 522	10.5	Z	X
1713	Cutlery	123	411 744	80 388	19.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	34	268 493	60 083	22.4	.1	15.4
1818	Other plumbing and heating equipment and supplies	14	66 583	15 333	23.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	13	89 058	22 201	24.9	Z	36.7
1911	Furnaces (warm air)	10	32 843	9 306	28.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212	Furniture & home furnishings whse—Con.						
2220	Garden machinery, equipment, and parts	11	144 299	18 994	13.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	43	211 688	16 382	7.7	Z	X
2450	Industrial containers and supplies	6	29 569	6 096	20.6	Z	X
2460	Other industrial supplies	73	388 673	32 670	8.4	Z	9.6
2462	Abrasives and abrasive materials	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies	11	60 821	8 228	13.5	Z	X
2540	Other service establishment equipment and supplies	8	24 462	4 259	17.4	Z	58.7
2542	Service establishment equipment and supplies, n.e.c.	8	24 462	4 259	17.4	Z	X
2700	Sporting and recreational goods and supplies	124	882 308	104 561	11.9	.1	3.6
2712	Bicycles and bicycle tires and tubes	8	31 958	1 468	4.6	Z	X
2714	Camping and fishing equipment and accessories	14	328 310	31 756	9.7	Z	X
2715	Athletic equipment and accessories	47	242 042	25 137	10.4	Z	X
2800	Toys and hobby goods and supplies	267	1 269 131	142 056	11.2	.2	5.3
2812	Other toys and games (including firewoks and children's vehicles)	140	712 340	57 027	8.0	.1	X
2813	Crafts and craft supplies	150	600 823	65 124	10.8	.1	X
2814	Other hobby goods and accessories	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard	9	3 222	531	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	95	448 759	43 262	9.6	.1	.8
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	20	66 952	4 561	6.8	Z	X
3140	Prerecorded video tapes	17	175 124	7 416	4.2	Z	X
3150	Other durable goods	9	54 396	5 259	9.7	Z	X
3200	Printing and writing paper	74	373 683	29 218	7.8	Z	14.6
3213	Other printing and writing paper	53	192 528	10 433	5.4	Z	X
3300	Stationery, office supplies and greeting cards	415	2 026 760	313 875	15.5	.4	9.0
3311	Business forms	99	343 062	8 295	2.4	Z	X
3312	Stationery, photocopy paper, and typing paper	166	628 664	65 034	10.3	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	171	794 953	40 822	5.1	.1	X
3314	Toner and cartridges	196	768 508	32 971	4.3	Z	X
3315	Greeting cards	88	412 955	24 799	6.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	248	1 039 854	103 560	10.0	.1	X
3400	Industrial and personal services paper and plastics	94	483 991	53 551	11.1	.1	22.3
3411	Paperboard and boxboard boxes	25	29 163	3 333	11.4	Z	X
3412	Paper dishes, cups, and napkins	20	47 378	7 121	15.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	41	292 959	14 862	5.1	Z	X
3415	Other industrial and personal service paper	14	35 200	1 806	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	105	560 866	85 974	15.3	.1	12.0
3513	Cosmetics	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries	43	312 834	50 173	16.0	.1	X
3600	Piece goods, knit and woven	96	2 000 795	687 033	34.3	.9	55.1
3612	Cotton (including blends)	29	117 136	22 547	19.2	Z	X
3613	Synthetics (excluding synthetic knits)	19	103 497	12 630	12.2	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods	10	1 621 227	580 055	35.8	.8	X
3616	Other piece goods	22	55 357	4 135	7.5	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	36	96 190	4 183	4.3	Z	X
3800	Men's and boys' wear	78	2 083 409	201 141	9.7	.3	1.8
3811	Men's and boys' suits, coats, and formal wear	40	191 447	19 702	10.3	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear	104	2 264 163	302 997	13.4	.4	3.8
3911	Infants' and children's wear (to size 6X)	56	319 321	34 010	10.7	Z	X
3912	Women's misses', and girls' dresses and blouses	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear	62	274 677	11 441	4.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	51	257 672	1 855	.7	Z	X
4000	Footwear	20	79 951	6 320	7.9	Z	28.0
4012	Infants' footwear	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear	10	62 853	792	1.3	Z	X
4860	Other grocery specialties	27	135 802	11 899	8.8	Z	7.5
4865	Pickles, preserves, jellies, jams, and sauces	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c.	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes	51	428 923	54 994	12.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	75	460 895	62 562	13.6	.1	14.7
5335	Detergents and soaps	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues	25	83 575	9 719	11.6	Z	X
5800	Farm supplies	24	562 750	87 564	15.6	.1	1.4
5816	Other agricultural chemicals and fertilizers	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper	233	1 007 452	75 191	7.5	.1	3.1
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	66	142 514	2 472	1.7	Z	X
6015	Wallpaper	79	371 334	41 225	11.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212	Furniture & home furnishings whse—Con.						
6100	Books, periodicals, newspapers, and miscellaneous printed materials	66	321 898	28 436	8.8	Z	.3
6101	Books	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies	74	314 367	42 872	13.6	.1	X
6120	Art goods (including novelties and souvenirs)	302	1 086 500	223 563	20.6	.3	22.0
6121	Art materials	88	202 386	28 556	14.1	Z	X
6122	Novelties and souvenirs	190	770 862	189 875	24.6	.3	X
6130	Textile bags, bagging, and burlap	14	15 874	1 124	7.1	Z	X
6150	Nondurable goods, n.e.c.	53	1 977 022	83 503	4.2	.1	X
9700	Service receipts and labor charges (including installed parts)	1 211	6 907 805	682 158	9.9	.9	65.1
9701	Labor charges for repair work	547	2 776 003	192 534	6.9	.3	X
9702	Parts installed in repair work	199	741 328	20 672	2.8	Z	X
9703	Other service receipts and labor charges—Specify	851	5 479 833	468 097	8.5	.6	X
9720	Receipts for service contracts	37	150 315	16 914	11.3	Z	X
9730	Advertising specialties (paper novelties, etc.)	11	39 459	9 572	24.3	Z	X
9740	Receipts for installing equipment	40	45 835	4 886	10.7	Z	X
9810	Miscellaneous commodities	458	1 476 497	170 598	11.6	.2	X
9940	Rental and leasing receipts	122	832 656	38 703	4.6	.1	3.2
9941	Computer rental and leasing receipts	32	56 204	325	.6	Z	X
9942	Photocopying machine rental	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts	32	422 740	997	.2	Z	X
9944	Other rental receipts	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment	15	28 260	1 996	7.1	Z	X
42121	Furniture whse	6 697	X	31 898 583	X	100.0	76.3
0400	Household and lawn furniture	3 503	12 816 508	11 102 284	86.6	34.8	63.7
0411	Upholstered furniture	1 931	7 245 427	3 425 981	47.3	10.7	X
0412	Sleep furniture and equipment	1 159	4 585 159	1 516 337	33.1	4.8	X
0413	Lawn furniture and equipment	516	1 531 683	721 463	47.1	2.3	X
0414	Other furniture (including sleep sofas)	2 342	8 659 732	5 438 502	62.8	17.0	X
0420	Office and business furniture	3 713	20 951 827	18 563 856	88.6	58.2	65.3
0421	New office furniture (wooden and metal)	3 342	19 881 284	16 955 241	85.3	53.2	X
0422	New store and restaurant furniture	307	1 454 669	620 165	42.6	1.9	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	420	1 287 643	533 707	41.4	1.7	X
0424	Used office and business furniture	859	3 093 972	454 739	14.7	1.4	X
0500	Household china, glassware, crockery, and plastic housewares	140	483 719	67 050	13.9	.2	X
0520	Linens, domestics, curtains, and draperies	264	892 055	184 799	20.7	.6	46.5
0521	Bedspreads, blankets, and bedding	130	363 095	27 978	7.7	.1	X
0522	Curtains and draperies	154	414 526	27 437	6.6	.1	X
0523	Shades and blinds	103	156 214	6 316	4.0	Z	X
0524	Towels and washcloths	20	41 702	1 495	3.6	Z	X
0525	Other linens and domestics	34	77 124	13 842	17.9	Z	X
0530	Flooring and floor coverings	412	2 350 622	221 640	9.4	.7	57.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	397	2 246 866	191 204	8.5	.6	X
0532	Hardwood flooring	20	136 378	2 431	1.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	75	504 573	28 003	5.6	.1	X
0540	Other home furnishings	569	2 253 428	292 307	13.0	.9	67.2
0541	Metal flatware and kitchen utensils	26	61 406	5 603	9.1	Z	X
0542	Mirrors, lamps, and picture frames	469	1 709 252	139 782	8.2	.4	X
0543	Home furnishings, n.e.c.	209	879 526	146 916	16.7	.5	X
0600	Lumber: rough, dressed, and finished	9	86 879	8 549	9.8	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	6	38 276	9 916	25.9	Z	X
0740	Other construction materials	9	121 771	13 534	11.1	Z	6.0
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	27 736	992	3.6	Z	X
0800	Photographic equipment and supplies (excluding video)	9	17 919	850	4.7	Z	X
0900	Office equipment	168	576 155	72 797	12.6	.2	5.4
0911	Typewriters and dedicated word processors	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment	112	331 676	42 156	12.7	.1	X
0914	Dictating, transcribing, and recording machines	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines	20	48 251	378	.8	Z	X
0920	New computer equipment	79	110 754	7 051	6.4	Z	31.1
0921	Computers	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices	46	48 482	1 831	3.8	Z	X
0923	Computer printers	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged)	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies	30	95 568	12 840	13.4	Z	X
0970	Store machines and equipment	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies	18	77 232	5 562	7.2	Z	14.4
1042	School supplies	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products	8	17 641	2 134	12.1	Z	X
1400	Electrical apparatus and equipment	14	58 855	11 700	19.9	Z	64.7
1418	Lighting fixtures (residential and commercial)	6	34 304	1 445	4.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42121	Furniture whse—Con.						
1500	Electrical appliances, household	39	374 093	52 765	14.1	.2	34.7
1511	Televisions	30	81 293	6 067	7.5	Z	X
1512	Radios, stereos, and CD players	6	207 227	8 478	4.1	Z	X
1515	Refrigerators and freezers, household	14	43 215	2 304	5.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	9	253 046	15 815	6.3	.1	X
1600	Electronic parts and equipment, except communication	13	27 340	3 794	13.9	Z	X
1700	Hardware	50	195 440	16 996	8.7	.1	19.1
1711	Hand tools (including power driven)	37	54 562	3 705	6.8	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	132 706	12 486	9.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	78 969	23 971	30.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	11	56 400	11 742	20.8	Z	62.9
1911	Furnaces (warm air)	10	32 843	9 306	28.3	Z	X
2220	Garden machinery, equipment, and parts	6	17 950	1 906	10.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	11	116 590	11 384	9.8	Z	X
2460	Other industrial supplies	33	138 796	5 565	4.0	Z	X
2700	Sporting and recreational goods and supplies	26	332 893	33 860	10.2	.1	3.1
2714	Camping and fishing equipment and accessories	9	267 926	30 884	11.5	.1	X
2800	Toys and hobby goods and supplies	53	263 086	18 150	6.9	.1	8.7
2812	Other toys and games (including fireworks and children's vehicles)	35	194 452	7 358	3.8	Z	X
2813	Crafts and craft supplies	12	49 607	10 523	21.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	12	137 655	15 208	11.0	Z	1.5
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3	Z	X
3200	Printing and writing paper	50	182 961	19 544	10.7	.1	18.9
3213	Other printing and writing paper	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards	279	1 057 990	227 574	21.5	.7	15.8
3311	Business forms	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper	155	566 191	62 775	11.1	.2	X
3313	Inked ribbons, carbon paper, pens and pencils	158	634 579	33 146	5.2	.1	X
3314	Toner and cartridges	185	706 035	32 726	4.6	.1	X
3315	Greeting cards	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	211	768 409	75 809	9.9	.2	X
3400	Industrial and personal services paper and plastics	30	60 006	3 808	6.3	Z	43.8
3411	Paperboard and boxboard boxes	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven	28	184 898	57 057	30.9	.2	1.9
3616	Other piece goods	14	27 756	1 418	5.1	Z	X
3900	Women's and children's wear	7	65 559	17 766	27.1	.1	X
5300	Plastics materials and basic shapes	9	133 677	13 338	10.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	86 039	7 556	8.8	Z	X
6000	Paint, paint supplies, and wallpaper	117	435 203	12 875	3.0	Z	.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	30	77 311	944	1.2	Z	X
6015	Wallpaper	30	129 365	5 192	4.0	Z	X
6110	Flowers and florists' supplies	8	13 335	4 058	30.4	Z	X
6120	Art goods (including novelties and souvenirs)	74	248 508	15 820	6.4	.1	5.1
6121	Art materials	7	56 167	1 941	3.5	Z	X
6122	Novelties and souvenirs	36	72 681	11 091	15.3	Z	X
6150	Nondurable goods, n.e.c.	11	49 790	12 565	25.2	Z	X
9700	Service receipts and labor charges (including installed parts)	779	5 601 385	528 353	9.4	1.7	72.0
9701	Labor charges for repair work	403	2 508 077	173 263	6.9	.5	X
9702	Parts installed in repair work	130	595 437	16 359	2.7	.1	X
9703	Other service receipts and labor charges—Specify	528	4 381 059	338 730	7.7	1.1	X
9720	Receipts for service contracts	37	150 315	16 914	11.3	.1	X
9740	Receipts for installing equipment	39	43 133	4 727	11.0	Z	X
9810	Miscellaneous commodities	144	376 133	43 136	11.5	.1	X
9940	Rental and leasing receipts	100	787 874	36 064	4.6	.1	3.6
9941	Computer rental and leasing receipts	32	56 204	325	.6	Z	X
9942	Photocopying machine rental	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts	32	422 740	997	.2	Z	X
9944	Other rental receipts	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment	15	28 260	1 996	7.1	Z	X
421210	Furniture whse	6 697	X	31 898 583	X	100.0	76.3
0400	Household and lawn furniture	3 503	12 816 508	11 102 284	86.6	34.8	63.7
0411	Upholstered furniture	1 931	7 245 427	3 425 981	47.3	10.7	X
0412	Sleep furniture and equipment	1 159	4 585 159	1 516 337	33.1	4.8	X
0413	Lawn furniture and equipment	516	1 531 683	721 463	47.1	2.3	X
0414	Other furniture (including sleep sofas)	2 342	8 659 732	5 438 502	62.8	17.0	X
0420	Office and business furniture	3 713	20 951 827	18 563 856	88.6	58.2	65.3
0421	New office furniture (wooden and metal)	3 342	19 881 284	16 955 241	85.3	53.2	X
0422	New store and restaurant furniture	307	1 454 669	620 165	42.6	1.9	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	420	1 287 643	533 707	41.4	1.7	X
0424	Used office and business furniture	859	3 093 972	454 739	14.7	1.4	X
0500	Household china, glassware, crockery, and plastic housewares	140	483 719	67 050	13.9	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421210	Furniture whsle—Con.						
0520	Linens, domestics, curtains, and draperies	264	892 055	184 799	20.7	.6	46.5
0521	Bedspreads, blankets, and bedding	130	363 095	27 978	7.7	.1	X
0522	Curtains and draperies	154	414 526	27 437	6.6	.1	X
0523	Shades and blinds	103	156 214	6 316	4.0	Z	X
0524	Towels and washcloths	20	41 702	1 495	3.6	Z	X
0525	Other linens and domestics	34	77 124	13 842	17.9	Z	X
0530	Flooring and floor coverings	412	2 350 622	221 640	9.4	.7	57.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	397	2 246 866	191 204	8.5	.6	X
0532	Hardwood flooring	20	136 378	2 431	1.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	75	504 573	28 003	5.6	.1	X
0540	Other home furnishings	569	2 253 428	292 307	13.0	.9	67.2
0541	Metal flatware and kitchen utensils	26	61 406	5 603	9.1	Z	X
0542	Mirrors, lamps, and picture frames	469	1 709 252	139 782	8.2	.4	X
0543	Home furnishings, n.e.c.	209	879 526	146 916	16.7	.5	X
0600	Lumber: rough, dressed, and finished	9	86 879	8 549	9.8	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	6	38 276	9 916	25.9	Z	X
0740	Other construction materials	9	121 771	13 534	11.1	Z	6.0
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	27 736	992	3.6	Z	X
0800	Photographic equipment and supplies (excluding video)	9	17 919	850	4.7	Z	X
0900	Office equipment	168	576 155	72 797	12.6	.2	5.4
0911	Typewriters and dedicated word processors	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment	112	331 676	42 156	12.7	.1	X
0914	Dictating, transcribing, and recording machines	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines	20	48 251	378	.8	Z	X
0920	New computer equipment	79	110 754	7 051	6.4	Z	31.1
0921	Computers	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices	46	48 482	1 831	3.8	Z	X
0923	Computer printers	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged)	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies	30	95 568	12 840	13.4	Z	X
0970	Store machines and equipment	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies	18	77 232	5 562	7.2	Z	14.4
1042	School supplies	17	35 336	5 144	14.6	Z	X
1120	Flat iron and steel products	8	17 641	2 134	12.1	Z	X
1400	Electrical apparatus and equipment	14	58 855	11 700	19.9	Z	64.7
1418	Lighting fixtures (residential and commercial)	6	34 304	1 445	4.2	Z	X
1500	Electrical appliances, household	39	374 093	52 765	14.1	.2	34.7
1511	Televisions	30	81 293	6 067	7.5	Z	X
1512	Radios, stereos, and CD players	6	207 227	8 478	4.1	Z	X
1515	Refrigerators and freezers, household	14	43 215	2 304	5.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	9	253 046	15 815	6.3	.1	X
1600	Electronic parts and equipment, except communication	13	27 340	3 794	13.9	Z	X
1700	Hardware	50	195 440	16 996	8.7	.1	19.1
1711	Hand tools (including power driven)	37	54 562	3 705	6.8	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	132 706	12 486	9.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	78 969	23 971	30.4	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	11	56 400	11 742	20.8	Z	62.9
1911	Furnaces (warm air)	10	32 843	9 306	28.3	Z	X
2220	Garden machinery, equipment, and parts	6	17 950	1 906	10.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	11	116 590	11 384	9.8	Z	X
2460	Other industrial supplies	33	138 796	5 565	4.0	Z	X
2700	Sporting and recreational goods and supplies	26	332 893	33 860	10.2	.1	3.1
2714	Camping and fishing equipment and accessories	9	267 926	30 884	11.5	.1	X
2800	Toys and hobby goods and supplies	53	263 086	18 150	6.9	.1	8.7
2812	Other toys and games (including fireworks and children's vehicles)	35	194 452	7 358	3.8	Z	X
2813	Crafts and craft supplies	12	49 607	10 523	21.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	12	137 655	15 208	11.0	Z	1.5
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3	Z	X
3200	Printing and writing paper	50	182 961	19 544	10.7	.1	18.9
3213	Other printing and writing paper	48	140 062	7 563	5.4	Z	X
3300	Stationery, office supplies and greeting cards	279	1 057 990	227 574	21.5	.7	15.8
3311	Business forms	88	280 589	7 304	2.6	Z	X
3312	Stationery, photocopy paper, and typing paper	155	566 191	62 775	11.1	.2	X
3313	Inked ribbons, carbon paper, pens and pencils	158	634 579	33 146	5.2	.1	X
3314	Toner and cartridges	185	706 035	32 726	4.6	.1	X
3315	Greeting cards	22	38 110	345	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	211	768 409	75 809	9.9	.2	X
3400	Industrial and personal services paper and plastics	30	60 006	3 808	6.3	Z	43.8
3411	Paperboard and boxboard boxes	16	26 777	1 920	7.2	Z	X
3412	Paper dishes, cups, and napkins	10	38 681	988	2.6	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	9	6 365	191	3.0	Z	X
3600	Piece goods, knit and woven	28	184 898	57 057	30.9	.2	1.9
3616	Other piece goods	14	27 756	1 418	5.1	Z	X
3900	Women's and children's wear	7	65 559	17 766	27.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421210	Furniture whsle—Con.						
5300	Plastics materials and basic shapes	9	133 677	13 338	10.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	86 039	7 556	8.8	Z	X
6000	Paint, paint supplies, and wallpaper	117	435 203	12 875	3.0	Z	.3
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	30	77 311	944	1.2	Z	X
6015	Wallpaper	30	129 365	5 192	4.0	Z	X
6110	Flowers and florists' supplies	8	13 335	4 058	30.4	Z	X
6120	Art goods (including novelties and souvenirs)	74	248 508	15 820	6.4	.1	5.1
6121	Art materials	7	56 167	1 941	3.5	Z	X
6122	Novelties and souvenirs	36	72 681	11 091	15.3	Z	X
6150	Nondurable goods, n.e.c.	11	49 790	12 565	25.2	Z	X
9700	Service receipts and labor charges (including installed parts)	779	5 601 385	528 353	9.4	1.7	72.0
9701	Labor charges for repair work	403	2 508 077	173 263	6.9	.5	X
9702	Parts installed in repair work	130	595 437	16 359	2.7	.1	X
9703	Other service receipts and labor charges—Specify	528	4 381 059	338 730	7.7	1.1	X
9720	Receipts for service contracts	37	150 315	16 914	11.3	.1	X
9740	Receipts for installing equipment	39	43 133	4 727	11.0	Z	X
9810	Miscellaneous commodities	144	376 133	43 136	11.5	.1	X
9940	Rental and leasing receipts	100	787 874	36 064	4.6	.1	3.6
9941	Computer rental and leasing receipts	32	56 204	325	.6	Z	X
9942	Photocopying machine rental	55	589 430	14 953	2.5	Z	X
9943	Other office machine rental receipts	32	422 740	997	.2	Z	X
9944	Other rental receipts	10	101 519	584	.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment	15	28 260	1 996	7.1	Z	X
4212101	Household & lawn furniture whsle	3 304	X	12 079 496	X	100.0	72.7
0400	Household and lawn furniture	3 304	12 079 496	10 996 219	91.0	91.0	60.1
0411	Upholstered furniture	1 815	6 891 551	3 397 670	49.3	28.1	X
0412	Sleep furniture and equipment	1 124	4 425 303	1 504 665	34.0	12.5	X
0413	Lawn furniture and equipment	491	1 433 998	716 564	50.0	5.9	X
0414	Other furniture (including sleep sofas)	2 246	8 266 015	5 377 320	65.1	44.5	X
0420	Office and business furniture	320	1 132 740	172 110	15.2	1.4	70.8
0421	New office furniture (wooden and metal)	284	1 053 549	150 873	14.3	1.2	X
0422	New store and restaurant furniture	63	211 653	16 837	8.0	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	15	22 225	1 548	7.0	Z	X
0424	Used office and business furniture	25	45 847	2 851	6.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	134	473 688	63 222	13.3	.5	X
0520	Linens, domestics, curtains, and draperies	173	452 439	66 440	14.7	.6	63.7
0521	Bedspreads, blankets, and bedding	122	357 520	27 640	7.7	.2	X
0522	Curtains and draperies	101	234 922	20 070	8.5	.2	X
0523	Shades and blinds	54	91 694	3 352	3.7	Z	X
0524	Towels and washcloths	20	41 702	1 495	3.6	Z	X
0525	Other linens and domestics	34	77 124	13 842	17.9	.1	X
0530	Flooring and floor coverings	156	523 901	70 757	13.5	.6	58.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	143	481 593	62 365	13.0	.5	X
0532	Hardwood flooring	6	12 775	308	2.4	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	36	86 192	8 083	9.4	.1	X
0540	Other home furnishings	520	2 041 194	275 561	13.5	2.3	63.5
0541	Metal flatware and kitchen utensils	25	60 852	5 356	8.8	Z	X
0542	Mirrors, lamps, and picture frames	436	1 543 809	132 242	8.6	1.1	X
0543	Home furnishings, n.e.c.	190	828 201	137 957	16.7	1.1	X
0600	Lumber: rough, dressed, and finished	9	86 879	8 549	9.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	6	38 276	9 916	25.9	.1	X
0740	Other construction materials	7	111 828	11 083	9.9	.1	3.3
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	27 736	992	3.6	Z	X
0900	Office equipment	12	32 569	678	2.1	Z	X
0920	New computer equipment	9	7 796	669	8.6	Z	X
0960	Restaurant and hotel equipment and supplies	22	78 775	9 997	12.7	.1	X
1040	Religious and school supplies	7	3 946	181	4.6	Z	50.5
1042	School supplies	7	3 946	181	4.6	Z	X
1400	Electrical apparatus and equipment	11	51 100	8 883	17.4	.1	67.3
1418	Lighting fixtures (residential and commercial)	6	34 304	1 445	4.2	Z	X
1500	Electrical appliances, household	36	323 888	35 704	11.0	.3	39.8
1511	Televisions	30	81 293	6 067	7.5	.1	X
1512	Radios, stereos, and CD players	6	207 227	8 478	4.1	.1	X
1515	Refrigerators and freezers, household	14	43 215	2 304	5.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	9	253 046	15 815	6.3	.1	X
1700	Hardware	46	187 246	15 566	8.3	.1	16.6
1711	Hand tools (including power driven)	37	54 562	3 705	6.8	Z	X
1712	Bolts, nuts, rivets, and fasteners	7	124 512	11 056	8.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	78 969	23 971	30.4	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	11	56 400	11 742	20.8	.1	60.0
1911	Furnaces (warm air)	10	32 843	9 306	28.3	.1	X
2220	Garden machinery, equipment, and parts	6	17 950	1 906	10.6	Z	X
2460	Other industrial supplies	8	29 928	1 913	6.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212101	Household & lawn furniture whse—Con.						
2700	Sporting and recreational goods and supplies	25	328 177	33 391	10.2	.3	3.0
2714	Camping and fishing equipment and accessories	9	267 926	30 884	11.5	.3	X
2800	Toys and hobby goods and supplies	47	244 059	17 881	7.3	.1	8.8
2812	Other toys and games (including fireworks and children's vehicles)	35	194 452	7 358	3.8	.1	X
2813	Crafts and craft supplies	12	49 607	10 523	21.2	.1	X
3000	Jewelry, diamonds, gem stones, and watches	12	137 655	15 208	11.0	.1	1.4
3014	Watches, clocks, and watch movements and cases	6	109 290	9 110	8.3		X
3300	Stationery, office supplies and greeting cards	10	48 157	4 959	10.3	Z	X
3600	Piece goods, knit and woven	22	181 093	56 009	30.9	.5	1.8
3616	Other piece goods	14	27 756	1 418	5.1		X
3900	Women's and children's wear	7	65 559	17 766	27.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10	67 682	7 010	10.4	.1	X
6000	Paint, paint supplies, and wallpaper	69	263 889	8 670	3.3	.1	.5
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	30	77 311	944	1.2	Z	X
6015	Wallpaper	30	129 365	5 192	4.0	Z	X
6110	Flowers and florists' supplies	6	7 806	1 848	23.7	Z	X
6120	Art goods (including novelties and souvenirs)	43	128 848	13 032	10.1	.1	10.0
6121	Art materials	7	56 167	1 941	3.5	Z	X
6122	Novelties and souvenirs	36	72 681	11 091	15.3	.1	X
6150	Nondurable goods, n.e.c.	9	48 022	12 279	25.6	.1	X
9700	Service receipts and labor charges (including installed parts)	90	175 211	11 387	6.5		63.3
9701	Labor charges for repair work	29	49 579	3 614	7.3	Z	X
9702	Parts installed in repair work	11	7 541	1 070	14.2	Z	X
9703	Other service receipts and labor charges—Specify	64	125 946	6 703	5.3	.1	X
9810	Miscellaneous commodities	80	186 300	16 076	8.6	.1	X
9940	Rental and leasing receipts	12	23 972	985	4.1	Z	X
4212102	Office & business furniture whse	3 393	X	19 819 087	X	100.0	78.4
0400	Household and lawn furniture	199	737 012	106 065	14.4	.5	76.7
0411	Upholstered furniture	116	353 876	28 311	8.0	.1	X
0412	Sleep furniture and equipment	35	159 856	11 672	7.3	.1	X
0413	Lawn furniture and equipment	24	97 685	4 899	5.0	Z	X
0414	Other furniture (including sleep sofas)	96	393 717	61 182	15.5	.3	X
0420	Office and business furniture	3 393	19 819 087	18 391 746	92.8	92.8	66.7
0421	New office furniture (wooden and metal)	3 058	18 827 735	16 804 368	89.3	84.8	X
0422	New store and restaurant furniture	244	1 243 016	603 328	48.5	3.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	405	1 265 418	532 159	42.1	2.7	X
0424	Used office and business furniture	834	3 048 125	451 888	14.8	2.3	X
0500	Household china, glassware, crockery, and plastic housewares	6	10 031	3 828	38.2	Z	X
0520	Linens, domestics, curtains, and draperies	91	439 616	118 359	26.9	.6	28.7
0521	Bedspreads, blankets, and bedding	8	5 575	338	6.1	Z	X
0522	Curtains and draperies	53	179 604	7 367	4.1	Z	X
0523	Shades and blinds	49	64 520	2 964	4.6	Z	X
0530	Flooring and floor coverings	256	1 826 721	150 883	8.3	.8	58.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	254	1 765 273	128 839	7.3	.7	X
0532	Hardwood flooring	14	123 603	2 123	1.7	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	40	418 381	19 920	4.8	.1	X
0540	Other home furnishings	49	212 234	16 746	7.9	.1	73.6
0542	Mirrors, lamps, and picture frames	33	165 443	7 540	4.6	Z	X
0543	Home furnishings, n.e.c.	19	51 325	8 959	17.5	Z	X
0800	Photographic equipment and supplies (excluding video)	9	17 919	850	4.7	Z	X
0900	Office equipment	156	543 586	72 119	13.3	.4	5.9
0911	Typewriters and dedicated word processors	89	228 577	1 549	.7	Z	X
0912	Calculators and accounting machines	100	268 472	3 511	1.3	Z	X
0913	Copying machines and equipment	112	331 676	42 156	12.7	.2	X
0914	Dictating, transcribing, and recording machines	41	202 543	833	.4	Z	X
0915	Mailing, letter handling, and addressing machines	20	48 251	378	.8	Z	X
0920	New computer equipment	70	102 958	6 382	6.2	Z	33.9
0921	Computers	21	51 719	2 812	5.4	Z	X
0922	Computer storage devices	46	48 482	1 831	3.8	Z	X
0923	Computer printers	17	35 566	613	1.7	Z	X
0924	Other computer peripheral equipment	15	30 156	1 113	3.7	Z	X
0950	Computer software (packaged)	15	110 912	5 583	5.0	Z	X
0960	Restaurant and hotel equipment and supplies	8	16 793	2 843	16.9	Z	X
0970	Store machines and equipment	17	34 977	5 719	16.4	Z	X
1040	Religious and school supplies	11	73 286	5 381	7.3	Z	12.7
1042	School supplies	10	31 390	4 963	15.8	Z	X
1600	Electronic parts and equipment, except communication	8	13 143	3 617	27.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	99 818	9 963	10.0	.1	X
2460	Other industrial supplies	25	108 868	3 652	3.4	Z	X
2800	Toys and hobby goods and supplies	6	19 027	269	1.4	Z	X
3200	Printing and writing paper	50	182 961	19 544	10.7	.1	19.5
3213	Other printing and writing paper	48	140 062	7 563	5.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212102	Office & business furniture whsle—Con.						
3300	Stationery, office supplies and greeting cards	269	1 009 833	222 615	22.0	1.1	16.6
3311	Business forms	88	280 589	7 304	2.6		X
3312	Stationery, photocopy paper, and typing paper	155	566 191	62 775	11.1	.3	X
3313	Linked ribbons, carbon paper, pens and pencils	158	634 579	33 146	5.2	.2	X
3314	Toner and cartridges	185	706 035	32 726	4.6	.2	X
3315	Greeting cards	22	38 110	345	.9		X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	211	768 409	75 809	9.9	.4	X
3400	Industrial and personal services paper and plastics	25	58 029	3 789	6.5		46.6
3411	Paperboard and boxboard boxes	16	26 777	1 920	7.2		X
3412	Paper dishes, cups, and napkins	10	38 681	988	2.6		X
3413	Industrial paper (wrapping, bags, cartons, etc.)	9	6 365	191	3.0		X
3600	Piece goods, knit and woven	6	3 805	1 048	27.5		X
6000	Paint, paint supplies, and wallpaper	48	171 314	4 205	2.5		X
6120	Art goods (including novelties and souvenirs)	31	119 660	2 788	2.3		X
9700	Service receipts and labor charges (including installed parts)	689	5 426 174	516 966	9.5	2.6	74.2
9701	Labor charges for repair work	373	2 458 498	169 649	6.9	.9	X
9702	Parts installed in repair work	119	587 896	15 289	2.6	.1	X
9703	Other service receipts and labor charges—Specify	464	4 255 113	332 027	7.8	1.7	X
9720	Receipts for service contracts	35	145 909	16 652	11.4	.1	X
9740	Receipts for installing equipment	39	43 133	4 727	11.0		X
9810	Miscellaneous commodities	64	189 833	27 060	14.3	.1	X
9940	Rental and leasing receipts	88	763 902	35 079	4.6	.2	3.9
9941	Computer rental and leasing receipts	32	56 204	325	.6		X
9942	Photocopying machine rental	55	589 430	14 953	2.5	.1	X
9943	Other office machine rental receipts	32	422 740	997	.2		X
9944	Other rental receipts	10	101 519	584	.6		X
9970	Receipts for printing or photocopying performed at this establishment	12	27 459	1 963	7.1		X
42122	Home furnishings whsle	8 549	X	43 107 895	X	100.0	67.3
0400	Household and lawn furniture	585	2 814 548	560 034	19.9	1.3	56.1
0411	Upholstered furniture	253	906 869	131 460	14.5	.3	X
0412	Sleep furniture and equipment	97	286 338	22 407	7.8	.1	X
0413	Lawn furniture and equipment	143	1 490 634	276 265	18.5	.6	X
0414	Other furniture (including sleep sofas)	327	1 057 204	129 880	12.3	.3	X
0420	Office and business furniture	135	480 536	56 808	11.8	.1	52.3
0421	New office furniture (wooden and metal)	85	331 871	33 387	10.1	.1	X
0422	New store and restaurant furniture	35	106 783	7 478	7.0		X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	29	91 750	7 672	8.4		X
0424	Used office and business furniture	23	62 287	8 238	13.2		X
0500	Household china, glassware, crockery, and plastic housewares	1 639	8 036 140	5 502 862	68.5	12.8	X
0520	Linens, domestics, curtains, and draperies	2 212	13 004 581	9 383 260	72.2	21.8	51.2
0521	Bedspreads, blankets, and bedding	918	7 281 887	3 684 822	50.6	8.5	X
0522	Curtains and draperies	1 017	3 785 525	834 155	22.0	1.9	X
0523	Shades and blinds	823	2 179 885	1 013 312	46.5	2.4	X
0524	Towels and washcloths	583	5 846 756	2 184 405	37.4	5.1	X
0525	Other linens and domestics	738	5 800 181	1 666 503	28.7	3.9	X
0530	Flooring and floor coverings	2 788	19 127 516	16 195 302	84.7	37.6	57.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 422	17 139 061	11 421 064	66.6	26.5	X
0532	Hardwood flooring	814	4 700 139	1 081 644	23.0	2.5	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 408	7 902 881	3 692 593	46.7	8.6	X
0540	Other home furnishings	3 281	13 457 657	7 993 969	59.4	18.5	47.6
0541	Metal flatware and kitchen utensils	551	3 566 673	1 268 328	35.6	2.9	X
0542	Mirrors, lamps, and picture frames	1 646	4 636 174	2 392 850	51.6	5.6	X
0543	Home furnishings, n.e.c.	1 736	7 902 853	4 332 767	54.8	10.1	X
0600	Lumber: rough, dressed, and finished	12	24 449	8 645	35.4		47.8
0611	Dimensional lumber (non-treated)	10	23 093	8 502	36.8		X
0620	Plywood and millwork	39	201 154	55 745	27.7	.1	16.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	11	97 706	3 434	3.5		X
0623	Gypsum, specialty boards, and treatments	6	12 302	1 616	13.1		X
0624	Wood millwork (doors, windows, cabinets, etc.)	22	87 257	45 182	51.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	22	93 663	18 897	20.2		62.3
0712	Cement and lime	6	3 050	688	22.6		X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	15	88 237	17 103	19.4		X
0720	Roofing, siding, and insulation materials	45	236 820	27 776	11.7	.1	3.8
0721	Roofing, except wood	27	138 314	12 717	9.2		X
0722	Siding, except wood	7	20 876	5 216	25.0		X
0730	Flat glass and other construction glass (excluding automotive)	20	108 846	46 364	42.6	.1	X
0740	Other construction materials	25	181 438	30 910	17.0	.1	50.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	19	109 207	25 170	23.0	.1	X
0800	Photographic equipment and supplies (excluding video)	15	29 408	3 105	10.6		X
0900	Office equipment	26	149 343	17 594	11.8		28.0
0913	Copying machines and equipment	14	76 375	15 752	20.6		X
0930	Used computer equipment	10	30 428	3 044	10.0		X
0960	Restaurant and hotel equipment and supplies	82	369 213	53 351	14.5	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42122	Home furnishings whlse—Con.						
0970	Store machines and equipment	7	53 831	15 409	28.6	Z	67.3
0972	Other store machines and equipment	7	53 831	15 409	28.6	Z	X
1120	Flat iron and steel products	10	33 315	9 536	28.6	Z	X
1140	Iron and steel wire and wire products	10	106 158	20 106	18.9	Z	X
1200	Copper and brass	17	80 496	15 846	19.7	Z	X
1220	Aluminum shapes, forms, etc.	8	48 040	4 541	9.5	Z	X
1400	Electrical apparatus and equipment	30	179 404	38 422	21.4	.1	6.4
1413	Motors and generators (including motor-generator sets)	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	11	11 305	19 770	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household	178	1 284 272	154 238	12.0	.4	17.7
1511	Televisions	27	154 805	7 265	4.7	Z	X
1512	Radios, stereos, and CD players	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	70	358 799	45 248	12.6	.1	X
1600	Electronic parts and equipment, except communication	18	148 761	10 143	6.8	Z	43.1
1618	Electronic parts and equipment, n.e.c.	14	131 262	8 820	6.7	Z	X
1700	Hardware	282	1 583 836	255 732	16.1	.6	4.1
1711	Hand tools (including power driven)	56	470 417	56 594	12.0	.1	X
1712	Bolts, nuts, rivets, and fasteners	13	15 362	3 036	19.8	Z	X
1713	Cutlery	119	403 576	79 583	19.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	28	189 524	36 112	19.1	.1	2.8
1818	Other plumbing and heating equipment and supplies	13	42 820	9 394	21.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	32	95 098	4 998	5.3	Z	X
2460	Other industrial supplies	40	249 877	27 105	10.8	.1	13.8
2462	Abrasives and abrasive materials	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies	6	44 763	7 800	17.4	Z	X
2540	Other service establishment equipment and supplies	6	17 606	2 641	15.0	Z	50.2
2542	Service establishment equipment and supplies, n.e.c.	6	17 606	2 641	15.0	Z	X
2700	Sporting and recreational goods and supplies	98	549 415	70 701	12.9	.2	3.8
2712	Bicycles and bicycle tires and tubes	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories	47	242 042	25 137	10.4	.1	X
2800	Toys and hobby goods and supplies	214	1 006 045	123 906	12.3	.3	4.3
2812	Other toys and games (including fireworks and children's vehicles)	105	517 888	49 669	9.6	.1	X
2813	Crafts and craft supplies	138	551 216	54 601	9.9	.1	X
2814	Other hobby goods and accessories	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard	9	3 222	531	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	83	311 104	28 054	9.0	.1	.5
3015	Karat gold jewelry (rings, necklaces, etc.)	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	18	64 291	4 509	7.0	Z	X
3140	Prerecorded video tapes	13	44 442	1 438	3.2	Z	X
3150	Other durable goods	9	54 396	5 259	9.7	Z	X
3200	Printing and writing paper	24	190 722	9 674	5.1	Z	X
3300	Stationery, office supplies and greeting cards	136	968 770	86 301	8.9	.2	2.1
3311	Business forms	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper	11	62 473	2 259	3.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	14	160 374	7 676	4.8	Z	X
3314	Toner and cartridges	11	62 473	245	.4	Z	X
3315	Greeting cards	65	374 845	24 454	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	37	271 445	27 751	10.2	.1	X
3400	Industrial and personal services paper and plastics	64	423 985	49 743	11.7	.1	18.8
3411	Paperboard and boxboard boxes	9	2 386	1 413	59.2	Z	X
3412	Paper dishes, cups, and napkins	10	8 697	6 133	70.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	32	286 594	14 671	5.1	Z	X
3415	Other industrial and personal service paper	12	33 617	1 382	4.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	102	559 672	85 923	15.4	.2	11.4
3513	Cosmetics	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries	43	312 834	50 173	16.0	.1	X
3600	Piece goods, knit and woven	68	1 815 897	629 976	34.7	1.5	57.9
3612	Cotton (including blends)	29	117 136	22 547	19.2	.1	X
3613	Synthetics (excluding synthetic knits)	19	103 497	12 630	12.2	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods	10	1 621 227	580 055	35.8	1.3	X
3616	Other piece goods	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	34	90 643	4 129	4.6	Z	X
3800	Men's and boys' wear	74	2 079 852	199 635	9.6	.5	1.7
3811	Men's and boys' suits, coats, and formal wear	40	191 447	19 702	10.3	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	25	155 566	2 610	1.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42122	Home furnishings whse—Con.						
3900	Women's and children's wear	97	2 198 604	285 231	13.0	.7	1.4
3911	Infants' and children's wear (to size 6X)	51	257 672	16 399	6.4	Z	X
3912	Women's, misses', and girls' dresses and blouses	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear	62	274 677	11 441	4.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	51	257 672	1 855	.7	Z	X
4000	Footwear	20	79 951	6 320	7.9	Z	26.5
4012	Infants' footwear	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear	10	62 853	792	1.3	Z	X
4860	Other grocery specialties	25	36 263	5 174	14.3	Z	29.7
4865	Pickles, preserves, jellies, jams, and sauces	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c.	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes	42	295 246	41 656	14.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	61	374 856	55 006	14.7	.1	16.2
5335	Detergents and soaps	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues	25	83 575	9 719	11.6	Z	X
5800	Farm supplies	19	543 106	82 591	15.2	.2	1.4
5816	Other agricultural chemicals and fertilizers	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper	116	572 249	62 316	10.9	.1	4.7
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	36	65 203	1 528	2.3	Z	X
6015	Wallpaper	49	241 969	36 033	14.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	61	219 205	20 907	9.5	Z	.4
6101	Books	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies	66	301 032	38 814	12.9	.1	X
6120	Art goods (including novelties and souvenirs)	228	837 992	207 743	24.8	.5	25.6
6121	Art materials	81	146 219	26 615	18.2	.1	X
6122	Novelties and souvenirs	154	698 181	178 784	25.6	.4	X
6130	Textile bags, bagging, and burlap	14	15 874	1 124	7.1	Z	X
6150	Nondurable goods, n.e.c.	42	1 927 232	70 938	3.7	.2	X
9700	Service receipts and labor charges (including installed parts)	432	1 306 420	153 805	11.8	.4	52.0
9701	Labor charges for repair work	145	267 926	19 271	7.2	Z	X
9702	Parts installed in repair work	69	145 891	4 313	3.0	Z	X
9703	Other service receipts and labor charges—Specify	323	1 098 774	129 367	11.8	.3	X
9730	Advertising specialties (paper novelties, etc.)	11	39 459	9 572	24.3	Z	X
9810	Miscellaneous commodities	314	1 100 364	127 462	11.6	.3	X
9940	Rental and leasing receipts	22	44 782	2 639	5.9	Z	X
421220	Home furnishings whse	8 549	X	43 107 895	X	100.0	67.3
0400	Household and lawn furniture	585	2 814 548	560 034	19.9	1.3	56.1
0411	Upholstered furniture	253	906 869	131 460	14.5	.3	X
0412	Sleep furniture and equipment	97	286 338	22 407	7.8	.1	X
0413	Lawn furniture and equipment	143	1 490 634	276 265	18.5	.6	X
0414	Other furniture (including sleep sofas)	327	1 057 204	129 880	12.3	.3	X
0420	Office and business furniture	135	480 536	56 808	11.8	.1	52.3
0421	New office furniture (wooden and metal)	85	331 871	33 387	10.1	.1	X
0422	New store and restaurant furniture	35	106 783	7 478	7.0	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	29	91 750	7 672	8.4	Z	X
0424	Used office and business furniture	23	62 287	8 238	13.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	1 639	8 036 140	5 502 862	68.5	12.8	X
0520	Linens, domestics, curtains, and draperies	2 212	13 004 581	9 383 260	72.2	21.8	51.2
0521	Bedspreads, blankets, and bedding	918	7 281 887	3 684 822	50.6	8.5	X
0522	Curtains and draperies	1 017	3 785 525	834 155	22.0	1.9	X
0523	Shades and blinds	823	2 179 885	1 013 312	46.5	2.4	X
0524	Towels and washcloths	583	5 846 756	2 184 405	37.4	5.1	X
0525	Other linens and domestics	738	5 800 181	1 666 503	28.7	3.9	X
0530	Flooring and floor coverings	2 788	19 127 516	16 195 302	84.7	37.6	57.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	2 422	17 139 061	11 421 064	66.6	26.5	X
0532	Hardwood flooring	814	4 700 139	1 081 644	23.0	2.5	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	1 408	7 902 881	3 692 593	46.7	8.6	X
0540	Other home furnishings	3 281	13 457 657	7 993 969	59.4	18.5	47.6
0541	Metal flatware and kitchen utensils	551	3 566 673	1 268 328	35.6	2.9	X
0542	Mirrors, lamps, and picture frames	1 646	4 636 174	2 392 850	51.6	5.6	X
0543	Home furnishings, n.e.c.	1 736	7 902 853	4 332 767	54.8	10.1	X
0600	Lumber: rough, dressed, and finished	12	24 449	8 645	35.4	Z	47.8
0611	Dimensional lumber (non-treated)	10	23 093	8 502	36.8	Z	X
0620	Plywood and millwork	39	201 154	55 745	27.7	.1	16.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	22	87 257	45 182	51.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	22	93 663	18 897	20.2	Z	62.3
0712	Cement and lime	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	15	88 237	17 103	19.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421220	Home furnishings whse—Con.						
0720	Roofing, siding, and insulation materials	45	236 820	27 776	11.7	.1	3.8
0721	Roofing, except wood	27	138 314	12 717	9.2	Z	X
0722	Siding, except wood	7	20 876	5 216	25.0	Z	X
0730	Flat glass and other construction glass (excluding automotive)	20	108 846	46 364	42.6	.1	X
0740	Other construction materials	25	181 438	30 910	17.0	.1	50.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	19	109 207	25 170	23.0	.1	X
0800	Photographic equipment and supplies (excluding video)	15	29 408	3 105	10.6	Z	X
0900	Office equipment	26	149 343	17 594	11.8	Z	28.0
0913	Copying machines and equipment	14	76 375	15 752	20.6	Z	X
0930	Used computer equipment	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies	82	369 213	53 351	14.5	.1	X
0970	Store machines and equipment	7	53 831	15 409	28.6	Z	67.3
0972	Other store machines and equipment	7	53 831	15 409	28.6	Z	X
1120	Flat iron and steel products	10	33 315	9 536	28.6	Z	X
1140	Iron and steel wire and wire products	10	106 158	20 106	18.9	Z	X
1200	Copper and brass	17	80 496	15 846	19.7	Z	X
1220	Aluminum shapes, forms, etc.	8	48 040	4 541	9.5	Z	X
1400	Electrical apparatus and equipment	30	179 404	38 422	21.4	.1	6.4
1413	Motors and generators (including motor-generator sets)	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	11	11 305	19 770	100.0	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household	178	1 284 272	154 238	12.0	.4	17.7
1511	Televisions	27	154 805	7 265	4.7	Z	X
1512	Radios, stereos, and CD players	14	32 023	51	.2	Z	X
1513	V.C.R.'s and video cameras	14	32 023	33	.1	Z	X
1514	Electrical household ranges and ovens	29	466 885	51 479	11.0	.1	X
1515	Refrigerators and freezers, household	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	70	358 799	45 248	12.6	.1	X
1600	Electronic parts and equipment, except communication	18	148 761	10 143	6.8	Z	43.1
1618	Electronic parts and equipment, n.e.c.	14	131 262	8 820	6.7	Z	X
1700	Hardware	282	1 583 836	255 732	16.1	.6	4.1
1711	Hand tools (including power driven)	56	470 417	56 594	12.0	Z	X
1712	Bolts, nuts, rivets, and fasteners	13	15 362	3 036	19.8	Z	X
1713	Cutlery	119	403 576	79 583	19.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	28	189 524	36 112	19.1	.1	2.8
1818	Other plumbing and heating equipment and supplies	13	42 820	9 394	21.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	32	95 098	4 998	5.3	Z	X
2460	Other industrial supplies	40	249 877	27 105	10.8	.1	13.8
2462	Abrasives and abrasive materials	6	72 219	9 186	12.7	Z	X
2464	Mechanical rubber goods	12	49 190	2 691	5.5	Z	X
2520	Custodial (janitors') equipment and supplies	6	44 763	7 800	17.4	Z	X
2540	Other service establishment equipment and supplies	6	17 606	2 641	15.0	Z	50.2
2542	Service establishment equipment and supplies, n.e.c.	6	17 606	2 641	15.0	Z	X
2700	Sporting and recreational goods and supplies	98	549 415	70 701	12.9	.2	3.8
2712	Bicycles and bicycle tires and tubes	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories	47	242 042	25 137	10.4	.1	X
2800	Toys and hobby goods and supplies	214	1 006 045	123 906	12.3	.3	4.3
2812	Other toys and games (including fireworks and children's vehicles)	105	517 888	49 669	9.6	.1	X
2813	Crafts and craft supplies	138	551 216	54 601	9.9	.1	X
2814	Other hobby goods and accessories	7	28 122	693	2.5	Z	X
2930	Recyclable paper and paperboard	9	3 222	531	16.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	83	311 104	28 054	9.0	.1	.5
3015	Karat gold jewelry (rings, necklaces, etc.)	35	99 331	7 733	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	18	64 291	4 509	7.0	Z	X
3140	Prerecorded video tapes	13	44 442	1 438	3.2	Z	X
3150	Other durable goods	9	54 396	5 259	9.7	Z	X
3200	Printing and writing paper	24	190 722	9 674	5.1	Z	X
3300	Stationery, office supplies and greeting cards	136	968 770	86 301	8.9	.2	2.1
3311	Business forms	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper	11	62 473	2 259	3.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	14	160 374	7 676	4.8	Z	X
3314	Toner and cartridges	11	62 473	245	.4	Z	X
3315	Greeting cards	65	374 845	24 454	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	37	271 445	27 751	10.2	.1	X
3400	Industrial and personal services paper and plastics	64	423 985	49 743	11.7	.1	18.8
3411	Paperboard and boxboard boxes	9	2 386	1 413	59.2	Z	X
3412	Paper dishes, cups, and napkins	10	8 697	6 133	70.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	32	286 594	14 671	5.1	Z	X
3415	Other industrial and personal service paper	12	33 617	1 382	4.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	102	559 672	85 923	15.4	.2	11.4
3513	Cosmetics	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries	43	312 834	50 173	16.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421220	Home furnishings whsle—Con.						
3600	Piece goods, knit and woven	68	1 815 897	629 976	34.7	1.5	57.9
3612	Cotton (including blends)	29	117 136	22 547	19.2	.1	X
3613	Synthetics (excluding synthetic knits)	19	103 497	12 630	12.2	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	10	63 372	3 816	6.0	Z	X
3615	Woolen and worsted piece goods	10	1 621 227	580 055	35.8	1.3	X
3616	Other piece goods	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	34	90 643	4 129	4.6	Z	X
3800	Men's and boys' wear	74	2 079 852	199 635	9.6	.5	1.7
3811	Men's and boys' suits, coats, and formal wear	40	191 447	19 702	10.3	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	25	155 566	6 284	4.0	Z	X
3813	Men's and boys' underwear and nightwear	25	155 566	1 828	1.2	Z	X
3814	Men's and boys' work clothing and uniforms	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	25	155 566	2 610	1.7	Z	X
3900	Women's and children's wear	97	2 198 604	285 231	13.0	.7	1.4
3911	Infants' and children's wear (to size 6X)	51	257 672	16 399	6.4	Z	X
3912	Women's misses', and girls' dresses and blouses	51	257 672	14 525	5.6	Z	X
3913	Women's, misses', and girls' suits and coats	51	257 672	3 254	1.3	Z	X
3914	Women's and misses' outerwear	51	257 672	1 855	.7	Z	X
3915	Women's and misses' underwear and sleepwear	62	274 677	11 441	4.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	51	257 672	1 855	.7	Z	X
4000	Footwear	20	79 951	6 320	7.9	Z	26.5
4012	Infants' footwear	10	62 853	1 048	1.7	Z	X
4013	Other women's, misses', and girls' footwear	10	62 853	1 324	2.1	Z	X
4014	Other men's and boy's footwear	10	62 853	792	1.3	Z	X
4860	Other grocery specialties	25	36 263	5 174	14.3	Z	29.7
4865	Pickles, preserves, jellies, jams, and sauces	7	7 996	60	.8	Z	X
4868	Grocery specialties, n.e.c.	9	21 068	4 413	20.9	Z	X
5300	Plastics materials and basic shapes	42	295 246	41 656	14.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	61	374 856	55 006	14.7	.1	16.2
5335	Detergents and soaps	18	132 547	4 871	3.7	Z	X
5342	Adhesives, sealants, and glues	25	83 575	9 719	11.6	Z	X
5800	Farm supplies	19	543 106	82 591	15.2	.2	1.4
5816	Other agricultural chemicals and fertilizers	16	27 511	5 575	20.3	Z	X
6000	Paint, paint supplies, and wallpaper	116	572 249	62 316	10.9	.1	4.7
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	36	65 203	1 528	2.3	Z	X
6015	Wallpaper	49	241 969	36 033	14.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	61	219 205	20 907	9.5	Z	.4
6101	Books	9	11 668	1 185	10.2	Z	X
6110	Flowers and florists' supplies	66	301 032	38 814	12.9	.1	X
6120	Art goods (including novelties and souvenirs)	228	837 992	207 743	24.8	.5	25.6
6121	Art materials	81	146 219	26 615	18.2	.1	X
6122	Novelties and souvenirs	154	698 181	178 784	25.6	.4	X
6130	Textile bags, bagging, and burlap	14	15 874	1 124	7.1	Z	X
6150	Nondurable goods, n.e.c.	42	1 927 232	70 938	3.7	.2	X
9700	Service receipts and labor charges (including installed parts)	432	1 306 420	153 805	11.8	.4	52.0
9701	Labor charges for repair work	145	267 926	19 271	7.2	Z	X
9702	Parts installed in repair work	69	145 891	4 313	3.0	Z	X
9703	Other service receipts and labor charges—Specify	323	1 098 774	129 367	11.8	.3	X
9730	Advertising specialties (paper novelties, etc.)	11	39 459	9 572	24.3	Z	X
9810	Miscellaneous commodities	314	1 100 364	127 462	11.6	.3	X
9940	Rental and leasing receipts	22	44 782	2 639	5.9	Z	X
4212201	Household china, glassware, & crockery whsle	1 332	X	6 744 886	X	100.0	78.3
0400	Household and lawn furniture	147	1 324 472	314 625	23.8	4.7	X
0420	Office and business furniture	14	81 521	8 367	10.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares	1 332	6 744 886	5 326 152	79.0	79.0	X
0520	Linen, domestics, curtains, and draperies	108	668 927	72 078	10.8	1.1	X
0530	Flooring and floor coverings	28	220 646	21 547	9.8	.3	X
0540	Other home furnishings	340	2 196 849	323 609	14.7	4.8	X
0730	Flat glass and other construction glass (excluding automotive)	9	43 270	21 499	49.7	.3	X
0800	Photographic equipment and supplies (excluding video)	9	16 668	1 668	10.0	Z	X
0960	Restaurant and hotel equipment and supplies	14	30 076	6 692	22.3	.1	X
1200	Copper and brass	11	47 845	13 357	27.9	.2	X
1220	Aluminum shapes, forms, etc.	6	28 206	3 357	11.9	.1	X
1500	Electrical appliances, household	59	361 086	35 500	9.8	.5	X
1700	Hardware	89	685 287	116 063	16.9	1.7	X
2460	Other industrial supplies	7	79 394	9 400	11.8	.1	X
2700	Sporting and recreational goods and supplies	38	228 679	19 991	8.7	.3	X
2800	Toys and hobby goods and supplies	95	424 057	60 714	14.3	.9	X
3000	Jewelry, diamonds, gem stones, and watches	46	180 697	12 443	6.9	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	7	44 101	1 985	4.5	Z	X
3140	Prerecorded video tapes	11	38 872	1 132	2.9	Z	X
3200	Printing and writing paper	7	24 511	1 537	6.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212201	Household china, glassware, & crockery whsle—Con.						
3300	Stationery, office supplies and greeting cards	58	374 537	37 068	9.9	.6	X
3400	Industrial and personal services paper and plastics	14	110 331	8 910	8.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	45	332 794	47 342	14.2	.7	X
3600	Piece goods, knit and woven	9	17 311	1 762	10.2	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	10	49 610	1 352	2.7	Z	X
3800	Men's and boys' wear	15	46 365	3 031	6.5	Z	X
3900	Women's and children's wear	21	87 883	11 974	13.6	.2	X
4000	Footwear	8	15 295	1 711	11.2	Z	X
4860	Other grocery specialties	8	4 427	241	5.4	Z	X
5300	Plastics materials and basic shapes	7	17 361	3 799	21.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	137 200	4 570	3.3	.1	X
6000	Paint, paint supplies, and wallpaper	14	167 008	15 245	9.1	.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	19	86 868	10 305	11.9	.2	X
6110	Flowers and florists' supplies	32	158 088	22 370	14.2	.3	X
6120	Art goods (including novelties and souvenirs)	66	169 376	28 232	16.7	.4	X
6130	Textile bags, bagging, and burlap	9	8 128	515	6.3	Z	X
6150	Nondurable goods, n.e.c.	11	208 294	5 769	2.8	.1	X
9700	Service receipts and labor charges (including installed parts)	20	109 531	3 678	3.4	.1	X
9810	Miscellaneous commodities	52	217 344	27 470	12.6	.4	X
4212202	Linens, domestics, draperies, & curtains whsle	1 876	X	11 337 298	X	100.0	66.5
0400	Household and lawn furniture	105	336 761	71 695	21.3	.6	55.1
0411	Upholstered furniture	64	178 563	27 713	15.5	.2	X
0412	Sleep furniture and equipment	21	105 204	6 403	6.1	.1	X
0413	Lawn furniture and equipment	17	39 537	4 392	11.1	Z	X
0414	Other furniture (including sleep sofas)	53	211 735	33 185	15.7	.3	X
0420	Office and business furniture	26	94 689	12 585	13.3	.1	57.9
0421	New office furniture (wooden and metal)	20	92 809	10 797	11.6	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	6	8 527	1 471	17.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	74	334 164	30 821	9.2	.3	X
0520	Linens, domestics, curtains, and draperies	1 876	11 337 298	9 199 514	81.1	81.1	50.4
0521	Bedspreads, blankets, and bedding	807	6 876 529	3 653 151	53.1	32.2	X
0522	Curtains and draperies	913	3 232 533	799 430	24.7	7.1	X
0523	Shades and blinds	729	1 869 053	998 032	53.4	8.8	X
0524	Towels and washcloths	490	5 462 172	2 156 619	39.5	19.0	X
0525	Other linens and domestics	603	4 998 743	1 592 281	31.9	14.0	X
0530	Flooring and floor coverings	126	2 253 597	310 696	13.8	2.7	63.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	118	2 249 436	309 879	13.8	2.7	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	17	38 149	714	1.9	Z	X
0540	Other home furnishings	144	2 505 848	332 608	13.3	2.9	58.6
0541	Metal flatware and kitchen utensils	24	72 430	11 440	15.8	.1	X
0542	Mirrors, lamps, and picture frames	78	343 926	22 930	6.7	.2	X
0543	Home furnishings, n.e.c.	70	2 193 839	298 223	13.6	2.6	X
0720	Roofing, siding, and insulation materials	8	21 988	5 328	24.2	Z	39.3
0722	Siding, except wood	7	20 876	5 216	25.0	Z	X
0960	Restaurant and hotel equipment and supplies	20	128 213	24 216	18.9	.2	X
1500	Electrical appliances, household	16	141 965	13 576	9.6	.1	2.4
1511	Televisions	13	122 782	6 853	5.6	.1	X
1700	Hardware	36	101 408	9 690	9.6	.1	30.2
1713	Cutlery	30	58 289	8 751	15.0	.1	X
2700	Sporting and recreational goods and supplies	14	71 429	15 085	21.1	.1	.7
2712	Bicycles and bicycle tires and tubes	8	31 958	1 468	4.6	Z	X
2715	Athletic equipment and accessories	8	31 958	1 799	5.6	Z	X
2800	Toys and hobby goods and supplies	22	81 147	6 457	8.0	.1	2.0
2812	Other toys and games (including fireworks and children's vehicles)	7	16 111	659	4.1	Z	X
2813	Crafts and craft supplies	7	28 122	4 179	14.9	Z	X
2814	Other hobby goods and accessories	7	28 122	693	2.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7	45 681	4 552	10.0	Z	X
3300	Stationery, office supplies and greeting cards	13	75 516	4 892	6.5	Z	7.2
3311	Business forms	11	62 473	991	1.6	Z	X
3312	Stationery, photocopy paper, and typing paper	11	62 473	2 259	3.6	Z	X
3314	Toner and cartridges	11	62 473	245	.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	11	62 473	746	1.2	Z	X
3400	Industrial and personal services paper and plastics	22	43 189	8 514	19.7	.1	18.8
3412	Paper dishes, cups, and napkins	10	8 697	6 133	70.5	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	32 689	1 407	4.3	Z	X
3415	Other industrial and personal service paper	10	32 689	938	2.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	41 198	10 849	26.3	.1	X
3600	Piece goods, knit and woven	38	1 702 583	615 107	36.1	5.4	62.0
3612	Cotton (including blends)	21	102 519	20 839	20.3	.2	X
3613	Synthetics (excluding synthetic knits)	12	45 046	9 901	22.0	.1	X
3616	Other piece goods	8	27 601	2 717	9.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	15 898	972	6.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212202	Linens, domestics, draperies, & curtains whsle—Con.						
3800	Men's and boys' wear.....	44	1 977 172	186 918	9.5	1.6	1.0
3811	Men's and boys' suits, coats, and formal wear.....	30	148 034	17 605	11.9	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans.....	15	112 153	4 187	3.7	Z	X
3813	Men's and boys' underwear and nightwear.....	15	112 153	1 045	.9	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	15	112 153	2 087	1.9	Z	X
3900	Women's and children's wear.....	51	2 040 158	265 194	13.0	2.3	.7
3911	Infants' and children's wear (to size 6X).....	35	206 003	15 015	7.3	.1	X
3912	Women's misses', and girls' dresses and blouses.....	35	206 003	13 141	6.4	.1	X
3913	Women's, misses', and girls' suits and coats.....	35	206 003	1 870	.9	Z	X
3914	Women's and misses' outerwear.....	35	206 003	935	.5	Z	X
3915	Women's and misses' underwear and sleepwear.....	46	223 008	10 521	4.7	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)..	35	206 003	935	.5	Z	X
4000	Footwear.....	8	37 721	2 311	6.1	Z	22.5
4012	Infants' footwear.....	6	35 918	541	1.5	Z	X
4013	Other women's, misses', and girls' footwear.....	6	35 918	1 073	3.0	Z	X
4014	Other men's and boy's footwear.....	6	35 918	541	1.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	11	20 324	3 203	15.8	Z	43.4
5342	Adhesives, sealants, and glues.....	6	14 989	2 194	14.6	Z	X
6000	Paint, paint supplies, and wallpaper.....	46	221 450	30 419	13.7	.3	2.8
6015	Wallpaper.....	46	221 450	30 419	13.7	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	9	73 376	4 082	5.6	Z	X
6110	Flowers and florists' supplies.....	9	82 407	5 470	6.6	Z	X
6120	Art goods (including novelties and souvenirs).....	22	168 960	40 144	23.8	.4	36.5
6122	Novelties and souvenirs.....	18	152 668	38 908	25.5	.3	X
6150	Nondurable goods, n.e.c.....	6	1 614 231	47 474	2.9	.4	X
9700	Service receipts and labor charges (including installed parts).....	101	201 491	16 875	8.4	.1	53.8
9701	Labor charges for repair work.....	45	41 879	1 698	4.1	Z	X
9702	Parts installed in repair work.....	34	37 867	1 300	3.4	Z	X
9703	Other service receipts and labor charges—Specify.....	70	161 283	13 059	8.1	.1	X
9810	Miscellaneous commodities.....	68	110 925	20 081	18.1	.2	X
4212203	Floor coverings whsle.....	2 591	X	16 467 044	X	100.0	60.5
0400	Household and lawn furniture.....	74	266 858	38 569	14.5	.2	58.1
0411	Upholstered furniture.....	44	175 613	18 892	10.8	.1	X
0412	Sleep furniture and equipment.....	19	56 698	3 676	6.5	Z	X
0413	Lawn furniture and equipment.....	15	15 495	1 478	9.5	Z	X
0414	Other furniture (including sleep sofas).....	40	173 066	14 523	8.4	.1	X
0420	Office and business furniture.....	42	103 456	12 375	12.0	.1	48.7
0421	New office furniture (wooden and metal).....	15	14 775	1 242	8.4	Z	X
0422	New store and restaurant furniture.....	14	28 912	5 144	17.8	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks).....	11	54 857	4 771	8.7	Z	X
0424	Used office and business furniture.....	13	15 437	1 217	7.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares.....	22	67 846	8 817	13.0	.1	X
0520	Linens, domestics, curtains, and draperies.....	97	458 511	73 850	16.1	.4	57.4
0521	Bedspreads, blankets, and bedding.....	31	115 442	15 946	13.8	.1	X
0522	Curtains and draperies.....	43	242 673	22 154	9.1	.1	X
0523	Shades and blinds.....	46	115 448	9 181	8.0	.1	X
0524	Towels and washcloths.....	11	69 839	12 862	18.4	.1	X
0525	Other linens and domestics.....	20	148 254	13 685	9.2	.1	X
0530	Flooring and floor coverings.....	2 591	16 467 044	15 848 714	96.2	96.2	50.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads).....	2 235	14 484 342	11 083 271	76.5	67.3	X
0532	Hardwood flooring.....	803	4 636 987	1 080 834	23.3	6.6	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods).....	1 388	7 805 126	3 684 608	47.2	22.4	X
0540	Other home furnishings.....	47	196 293	41 452	21.1	.3	41.4
0542	Mirrors, lamps, and picture frames.....	21	87 042	26 279	30.2	.2	X
0543	Home furnishings, n.e.c.....	37	90 883	11 747	12.9	.1	X
0600	Lumber: rough, dressed, and finished.....	10	23 093	8 565	37.1	.1	45.3
0611	Dimensional lumber (non-treated).....	10	23 093	8 502	36.8	.1	X
0620	Plywood and millwork.....	31	183 061	49 851	27.2	.3	14.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard).....	11	97 706	3 434	3.5	Z	X
0623	Gypsum, specialty boards, and treatments.....	6	12 302	1 616	13.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.).....	20	85 977	44 800	52.1	.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel.....	22	93 663	18 897	20.2	.1	56.0
0712	Cement and lime.....	6	3 050	688	22.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	15	88 237	17 103	19.4	.1	X
0720	Roofing, siding, and insulation materials.....	29	141 827	12 969	9.1	.1	.5
0721	Roofing, except wood.....	27	138 314	12 717	9.2	.1	X
0740	Other construction materials.....	21	121 661	30 102	24.7	.2	59.5
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	19	109 207	25 170	23.0	.2	X
0960	Restaurant and hotel equipment and supplies.....	9	41 264	2 064	5.0	Z	X
1400	Electrical apparatus and equipment.....	7	54 941	7 875	14.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212203	Floor coverings whse—Con.						
1500	Electrical appliances, household	15	67 754	13 472	19.9	.1	38.9
1514	Electrical household ranges and ovens	6	52 841	3 477	6.6	Z	X
1515	Refrigerators and freezers, household	6	52 841	5 009	9.5	Z	X
1516	Household laundry equipment	6	52 841	2 012	3.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	52 841	1 587	3.0	Z	X
1600	Electronic parts and equipment, except communication	10	113 301	6 903	6.1	Z	48.7
1618	Electronic parts and equipment, n.e.c.	10	113 301	6 903	6.1	Z	X
1700	Hardware	31	129 086	13 325	10.3	.1	20.7
1711	Hand tools (including power driven)	8	81 513	3 760	4.6	Z	X
1712	Bolts, nuts, rivets, and fasteners	13	15 362	3 036	19.8	Z	X
1713	Cutlery	7	25 339	6 212	24.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	11	111 522	15 013	13.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	9	6 614	410	6.2	Z	X
2460	Other industrial supplies	12	49 190	2 691	5.5	Z	12.4
2464	Mechanical rubber goods	12	49 190	2 691	5.5	Z	X
2700	Sporting and recreational goods and supplies	7	39 223	11 415	29.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	14 321	1 244	8.7	Z	X
3600	Piece goods, knit and woven	11	66 605	9 310	14.0	.1	8.2
3613	Synthetics (excluding synthetic knits)	7	58 451	2 729	4.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	7	58 451	2 729	4.7	Z	X
3615	Woolen and worsted piece goods	7	58 451	1 826	3.1	Z	X
3900	Women's and children's wear	6	4 064	278	6.8	Z	X
5300	Plastics materials and basic shapes	12	138 848	22 984	16.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	21	70 084	8 273	11.8	.1	47.9
5342	Adhesives, sealants, and glues	19	68 586	7 525	11.0	Z	X
6000	Paint, paint supplies, and wallpaper	43	91 699	8 171	8.9	.1	20.8
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	36	65 203	1 528	2.3	Z	X
9700	Service receipts and labor charges (including installed parts)	212	624 627	105 646	16.9	.6	45.0
9701	Labor charges for repair work	49	159 493	11 345	7.1	.1	X
9702	Parts installed in repair work	14	81 988	1 017	1.2	Z	X
9703	Other service receipts and labor charges—Specify	178	516 390	93 284	18.1	.6	X
9810	Miscellaneous commodities	115	537 239	53 810	10.0	.3	X
9940	Rental and leasing receipts	12	26 378	1 168	4.4	Z	X
4212204	Other home furnishings whse	2 750	X	8 558 667	X	100.0	72.8
0400	Household and lawn furniture	259	886 457	135 145	15.2	1.6	53.8
0411	Upholstered furniture	120	308 305	39 889	12.9	.5	X
0412	Sleep furniture and equipment	35	100 862	9 450	9.4	.1	X
0413	Lawn furniture and equipment	70	432 403	35 354	8.2	.4	X
0414	Other furniture (including sleep sofas)	143	376 775	50 446	13.4	.6	X
0420	Office and business furniture	53	200 870	23 481	11.7	.3	47.9
0421	New office furniture (wooden and metal)	42	153 588	13 890	9.0	.2	X
0422	New store and restaurant furniture	13	70 226	1 726	2.5	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	9	20 272	930	4.6	Z	X
0424	Used office and business furniture	7	41 568	6 908	16.6	.1	X
0500	Household china, glassware, crockery, and plastic housewares	211	889 244	137 072	15.4	1.6	X
0520	Linens, domestics, curtains, and draperies	131	539 845	37 818	7.0	.4	46.0
0521	Bedspreads, blankets, and bedding	53	224 840	9 418	4.2	.1	X
0522	Curtains and draperies	36	127 551	3 570	2.8	Z	X
0523	Shades and blinds	39	143 622	5 249	3.7	.1	X
0524	Towels and washcloths	34	115 186	3 904	3.4	Z	X
0525	Other linens and domestics	59	367 919	15 650	4.3	.2	X
0530	Flooring and floor coverings	43	186 229	14 345	7.7	.2	72.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	41	184 637	13 638	7.4	.2	X
0532	Hardwood flooring	6	56 740	707	1.2	Z	X
0540	Other home furnishings	2 750	8 558 667	7 296 300	85.3	85.3	46.0
0541	Metal flatware and kitchen utensils	332	1 705 245	1 021 173	59.9	11.9	X
0542	Mirrors, lamps, and picture frames	1 421	3 512 834	2 305 590	65.6	26.9	X
0543	Home furnishings, n.e.c.	1 511	5 283 279	3 969 537	75.1	46.4	X
0720	Roofing, siding, and insulation materials	8	73 005	9 479	13.0	.1	X
0730	Flat glass and other construction glass (excluding automotive)	11	65 576	24 865	37.9	.3	X
0900	Office equipment	21	132 200	16 940	12.8	.2	33.1
0913	Copying machines and equipment	14	76 375	15 752	20.6	.2	X
0930	Used computer equipment	10	30 428	3 044	10.0	Z	X
0960	Restaurant and hotel equipment and supplies	39	169 660	20 379	12.0	.2	X
1400	Electrical apparatus and equipment	18	114 131	30 205	26.5	.4	11.1
1413	Motors and generators (including motor-generator sets)	6	24 656	997	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	11	11 305	19 770	100.0	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	6	24 656	997	4.0	Z	X
1500	Electrical appliances, household	88	713 467	91 690	12.9	1.1	27.5
1511	Televisions	11	75	13	17.3	Z	X
1512	Radios, stereos, and CD players	11	75	2	2.7	Z	X
1513	V.C.R.'s and video cameras	11	75	11	14.7	Z	X
1514	Electrical household ranges and ovens	23	414 044	48 002	11.6	.6	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	64	305 958	43 661	14.3	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4212204	Other home furnishings whse—Con.						
1700	Hardware	126	668 055	116 654	17.5	1.4	.3
1711	Hand tools (including power driven).....	44	348 107	52 034	14.9	.6	X
1713	Cutlery.....	82	319 948	64 620	20.2	.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	15	74 195	20 955	28.2	.2	8.0
1818	Other plumbing and heating equipment and supplies.....	13	42 820	9 394	21.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts	15	83 218	3 888	4.7	Z	X
2460	Other industrial supplies	18	114 531	14 606	12.8	.2	X
2700	Sporting and recreational goods and supplies	39	210 084	24 210	11.5	.3	11.4
2715	Athletic equipment and accessories	39	210 084	23 338	11.1	.3	X
2800	Toys and hobby goods and supplies	93	496 109	56 539	11.4	.7	1.1
2812	Other toys and games (including fireworks and children's vehicles)	34	280 352	14 574	5.2	.2	X
2813	Crafts and craft supplies	66	316 954	27 203	8.6	.3	X
2930	Recyclable paper and paperboard	6	1 828	122	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	27	82 299	10 924	13.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	7	7 512	887	11.8	Z	X
3150	Other durable goods.....	8	53 899	5 205	9.7	.1	X
3200	Printing and writing paper	14	129 077	6 569	5.1	.1	X
3300	Stationery, office supplies and greeting cards	63	514 985	44 164	8.6	.5	2.6
3313	Inked ribbons, carbon paper, pens and pencils	14	160 374	7 676	4.8	.1	X
3315	Greeting cards	23	145 639	9 483	6.5	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	26	208 972	27 005	12.9	.3	X
3400	Industrial and personal services paper and plastics	26	269 537	31 875	11.8	.4	26.3
3411	Paperboard and boxboard boxes	9	2 386	1 413	59.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	10	158 968	4 960	3.1	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	29	171 359	26 488	15.5	.3	10.7
3513	Cosmetics.....	6	22 330	2 130	9.5	Z	X
3515	Other toiletries and druggists' sundries.....	23	149 029	24 358	16.3	.3	X
3600	Piece goods, knit and woven	10	29 398	3 797	12.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	9	14 082	1 696	12.0	Z	X
3800	Men's and boys' wear.....	11	52 535	9 414	17.9	.1	28.1
3811	Men's and boys' suits, coats, and formal wear	10	43 413	2 097	4.8	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	10	43 413	2 097	4.8	Z	X
3813	Men's and boys' underwear and nightwear	10	43 413	783	1.8	Z	X
3814	Men's and boys' work clothing and uniforms	10	43 413	783	1.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	10	43 413	523	1.2	Z	X
3900	Women's and children's wear	19	66 499	7 785	11.7	.1	22.1
3911	Infants' and children's wear (to size 6X)	16	51 669	1 384	2.7	Z	X
3912	Women's misses', and girls' dresses and blouses	16	51 669	1 384	2.7	Z	X
3913	Women's, misses', and girls' suits and coats	16	51 669	1 384	2.7	Z	X
3914	Women's and misses' outerwear	16	51 669	920	1.8	Z	X
3915	Women's and misses' underwear and sleepwear	16	51 669	920	1.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	16	51 669	920	1.8	Z	X
4860	Other grocery specialties	12	18 132	2 541	14.0	Z	35.1
4865	Pickles, preserves, jellies, jams, and sauces	7	7 996	60	.8	Z	X
5300	Plastics materials and basic shapes	22	132 489	14 679	11.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	147 248	38 960	26.5	.5	X
5800	Farm supplies	14	14 488	3 841	26.5	Z	18.7
5816	Other agricultural chemicals and fertilizers	12	12 014	3 793	31.6	Z	X
6000	Paint, paint supplies, and wallpaper	13	92 092	8 481	9.2	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	31	57 369	6 504	11.3	.1	X
6110	Flowers and florists' supplies	25	60 537	10 974	18.1	.1	X
6120	Art goods (including novelties and souvenirs)	139	484 013	137 023	28.3	1.6	13.5
6121	Art materials.....	63	65 663	21 099	32.1	.2	X
6122	Novelties and souvenirs.....	79	421 599	115 924	27.5	1.4	X
6150	Nondurable goods, n.e.c.	22	98 795	15 702	15.9	.2	X
9700	Service receipts and labor charges (including installed parts)	99	370 771	27 606	7.4	.3	61.0
9701	Labor charges for repair work	51	66 554	6 228	9.4	.1	X
9702	Parts installed in repair work	21	26 036	1 996	7.7	Z	X
9703	Other service receipts and labor charges—Specify	55	311 570	19 346	6.2	.2	X
9810	Miscellaneous commodities	79	234 856	26 101	11.1	.3	X
4213	Lumber & other construction materials whse	14 267	X	89 175 875	X	100.0	66.4
0200	New and rebuilt automotive parts and supplies	120	499 495	89 323	17.9	.1	3.4
0216	Glass	70	276 302	69 930	25.3	.1	X
0223	Parts, n.e.c.	19	48 263	14 102	29.2	Z	X
0400	Household and lawn furniture	34	156 325	8 208	5.3	Z	48.5
0411	Upholstered furniture	19	88 930	946	1.1	Z	X
0414	Other furniture (including sleep sofas)	14	56 331	364	.6	Z	X
0420	Office and business furniture	7	5 630	437	7.8	Z	X
0520	Linens, domestics, curtains, and draperies	10	53 263	2 006	3.8	Z	66.4
0522	Curtains and draperies	6	8 733	717	8.2	Z	X
0530	Flooring and floor coverings	384	2 827 805	264 070	9.3	.3	2.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	189	1 010 067	24 096	2.4	Z	X
0532	Hardwood flooring	48	435 003	38 336	8.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	190	1 012 483	103 268	10.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213	Lumber & other construction materials whsle—Con.						
0540	Other home furnishings	31	219 010	44 157	20.2	.1	61.2
0542	Mirrors, lamps, and picture frames	20	103 478	7 243	7.0	Z	X
0543	Home furnishings, n.e.c.	9	112 344	36 593	32.6	Z	X
0600	Lumber: rough, dressed, and finished	4 368	46 207 413	28 862 899	62.5	32.4	62.7
0611	Dimensional lumber (non-treated)	3 746	42 198 547	22 265 368	52.8	25.0	X
0612	Treated lumber	1 765	22 035 945	2 958 904	13.4	3.3	X
0613	Boards	1 367	18 468 224	3 638 581	19.7	4.1	X
0620	Plywood and millwork	5 499	53 212 506	27 943 915	52.5	31.3	60.2
0621	Softwood plywood and oriented strand board (OSB)	2 018	31 315 623	7 362 303	23.5	8.3	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 166	25 738 722	5 706 330	22.2	6.4	X
0623	Gypsum, specialty boards, and treatments	1 130	14 574 028	1 430 561	9.8	1.6	X
0624	Wood millwork (doors, windows, cabinets, etc.)	2 978	27 998 570	10 486 966	37.5	11.8	X
0625	Metal millwork	760	9 906 257	1 254 858	12.7	1.4	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 088	13 964 303	1 702 861	12.2	1.9	X
0700	Brick, stone, tile, sand, block, cement, and gravel	3 437	16 248 030	10 578 970	65.1	11.9	56.5
0711	Ready-mixed or transit-mixed concrete	393	4 604 223	461 367	10.0	.5	X
0712	Cement and lime	1 144	6 051 327	3 685 269	60.9	4.1	X
0713	Sand, gravel, and crushed stone	1 229	2 681 113	1 670 497	62.3	1.9	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	1 919	5 897 778	4 761 725	80.7	5.3	X
0720	Roofing, siding, and insulation materials	2 778	27 216 552	9 575 292	35.2	10.7	63.5
0721	Roofing, except wood	1 724	20 012 563	4 682 666	23.4	5.3	X
0722	Siding, except wood	1 552	18 523 065	2 468 732	13.3	2.8	X
0723	Insulation materials	1 619	19 421 139	2 420 443	12.5	2.7	X
0730	Flat glass and other construction glass (excluding automotive)	929	3 231 144	1 910 204	59.1	2.1	X
0740	Other construction materials	3 310	17 405 379	6 404 002	36.8	7.2	63.4
0741	Rain-carrying equipment (down spouts, gutters, etc.)	621	4 191 703	417 941	10.0	.5	X
0742	Prefabricated buildings and structural assemblies (nonwood)	480	1 191 110	858 467	72.1	1.0	X
0743	Manufactured (mobile) homes	396	807 869	723 895	89.6	.8	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	2 084	12 865 227	4 403 685	34.2	4.9	X
0800	Photographic equipment and supplies (excluding video)	6	28 265	5 307	18.8	Z	X
0900	Office equipment	8	49 812	1 217	2.4	Z	X
0920	New computer equipment	16	165 506	5 859	3.5	Z	X
0960	Restaurant and hotel equipment and supplies	17	46 724	2 200	4.7	Z	X
0970	Store machines and equipment	10	50 574	2 184	4.3	Z	66.0
0972	Other store machines and equipment	6	49 237	2 166	4.4	Z	X
1050	Other professional equipment and supplies	6	6 066	2 988	49.3	Z	X
1100	Iron and steel products (semifinished)	11	38 898	11 861	30.5	Z	35.7
1116	Other semifinished iron and steel products	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products	193	2 623 094	120 007	4.6	.1	X
1140	Iron and steel wire and wire products	263	3 223 596	140 349	4.4	.2	X
1150	Iron and steel pipe and tubing	113	736 456	46 869	6.4	.1	X
1160	Other iron and steel products	159	2 581 012	105 094	4.1	.1	.4
1164	Concrete reinforcement bars	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes)	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc.	301	1 669 375	125 869	7.5	.1	X
1400	Electrical apparatus and equipment	210	1 259 785	62 125	4.9	.1	1.2
1411	Power and distribution transformers	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit)	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	71	701 181	25 315	3.6	Z	X
1418	Lighting fixtures (residential and commercial)	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household	104	545 977	43 677	8.0	Z	.9
1512	Radios, stereos, and CD players	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication	83	731 168	13 227	1.8	Z	1.7
1618	Electronic parts and equipment, n.e.c.	36	409 883	3 643	.9	Z	X
1700	Hardware	938	10 825 534	588 365	5.4	.7	2.1
1711	Hand tools (including power driven)	384	6 183 656	209 390	3.4	.2	X
1712	Bolts, nuts, rivets, and fasteners	223	3 951 025	98 743	2.5	.1	X
1713	Cutlery	432	3 291 512	255 651	7.8	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	260	2 697 285	212 333	7.9	.2	2.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	47	928 958	22 216	2.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures	100	850 986	37 883	4.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	90	1 104 765	93 901	8.5	.1	X
1818	Other plumbing and heating equipment and supplies	114	1 144 122	30 354	2.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	127	775 030	54 419	7.0	.1	2.7
1911	Furnaces (warm air)	41	175 431	9 888	5.6	Z	X
1912	Central air-conditioning (residential and commercial)	48	200 002	12 478	6.2	Z	X
1914	Heat pumps (residential and commercial)	16	51 904	8 875	17.1	Z	X
1916	Air cleaning and filtration systems	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	31	176 841	11 367	6.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	26	84 090	5 679	6.8	Z	17.6
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	14	31 124	2 619	8.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213	Lumber & other construction materials whsle—Con.						
2200	Farm machinery, equipment, and parts	16	20 612	2 333	11.3	Z	36.3
2212	New harvesting machinery	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment	15	16 949	189	1.1	Z	X
2220	Garden machinery, equipment, and parts	8	35 336	454	1.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	26	144 451	18 994	13.1	Z	X
2330	Metalworking machinery, equipment, and parts	10	25 198	4 536	18.0	Z	X
2340	Materials handling machinery, equipment, and parts	16	85 944	6 018	7.0	Z	X
2360	Other industrial machinery, equipment, and parts	14	22 391	1 860	8.3	Z	12.1
2363	New printing trades machinery, equipment, and supplies	7	8 952	522	5.8	Z	X
2460	Other industrial supplies	144	1 163 917	44 209	3.8	.1	3.9
2462	Abrasives and abrasive materials	15	97 288	6 251	6.4	Z	X
2466	Industrial supplies, n.e.c.	29	220 405	15 730	7.1	Z	X
2700	Sporting and recreational goods and supplies	26	129 331	9 338	7.2	Z	47.2
2714	Camping and fishing equipment and accessories	9	75 270	7 398	9.8	Z	X
2800	Toys and hobby goods and supplies	10	47 037	4 537	9.6	Z	X
2900	Ferrous metal scrap	7	5 700	275	4.8	Z	X
2930	Recyclable paper and paperboard	7	6 207	314	5.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	9 970	1 259	12.6	Z	26.1
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	6	9 970	1 259	12.6	Z	X
3100	Musical instruments and supplies	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	317	3 217 203	299 252	9.3	.3	X
3150	Other durable goods	8	56 955	7 400	13.0	Z	50.6
3154	Other durable goods, n.e.c.	8	56 955	7 400	13.0	Z	X
3400	Industrial and personal services paper and plastics	10	29 372	6 877	23.4	Z	49.9
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	20 741	5 799	28.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	18	24 731	4 697	19.0	Z	X
4000	Footwear	8	43 849	426	1.0	Z	X
5140	Other farm products, inedible	6	21 023	1 233	5.9	Z	66.4
5143	Farm products, n.e.c.	6	21 023	1 233	5.9	Z	X
5300	Plastics materials and basic shapes	399	4 397 691	277 389	6.3	.3	.5
5313	Plastics raw materials	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes	103	648 908	36 948	5.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	191	1 637 670	98 514	6.0	.1	10.6
5338	Wood chemicals, naval stores, and gum	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues	85	1 267 583	56 680	4.5	.1	X
5344	Other chemicals and allied products	33	136 653	19 208	14.1	Z	X
5400	Petroleum products	11	29 801	1 201	4.0	Z	X
5800	Farm supplies	26	170 856	18 189	10.6	Z	41.8
5818	Other farm supplies (including harness and saddlery equipment)	12	99 594	8 073	8.1	Z	X
6000	Paint, paint supplies, and wallpaper	356	5 327 304	140 755	2.6	.2	.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	38	947 479	21 286	2.2	Z	X
6014	Paint supplies	85	572 932	14 507	2.5	Z	X
6015	Wallpaper	56	172 691	9 486	5.5	Z	X
6120	Art goods (including novelties and souvenirs)	15	8 897	2 584	29.0	Z	X
6150	Nondurable goods, n.e.c.	21	74 805	9 500	12.7	Z	X
9700	Service receipts and labor charges (including installed parts)	878	3 693 407	238 175	6.4	.3	63.9
9701	Labor charges for repair work	404	1 082 447	53 390	4.9	.1	X
9702	Parts installed in repair work	230	343 799	18 434	5.4	Z	X
9703	Other service receipts and labor charges—Specify	495	2 943 203	166 335	5.7	.2	X
9740	Receipts for installing equipment	16	28 501	2 025	7.1	Z	X
9810	Miscellaneous commodities	862	6 945 460	610 349	8.8	.7	X
9940	Rental and leasing receipts	155	753 067	28 559	3.8	Z	.3
9944	Other rental receipts	36	227 179	3 388	1.5	Z	X
9950	Construction receipts	110	274 817	52 803	19.2	.1	X
42131	Lumber, plywood, millwork, & wood panel whsle	6 767	X	60 455 924	X	100.0	74.8
0200	New and rebuilt automotive parts and supplies	18	58 308	2 186	3.7	Z	X
0400	Household and lawn furniture	16	95 082	5 837	6.1	Z	X
0520	Linens, domestics, curtains, and draperies	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings	234	2 004 124	147 105	7.3	.2	1.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	131	785 048	2 967	.4	Z	X
0532	Hardwood flooring	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	131	785 048	63 203	8.1	.1	X
0540	Other home furnishings	10	38 140	4 900	12.8	Z	X
0600	Lumber: rough, dressed, and finished	4 142	44 333 440	28 645 329	64.6	47.4	71.4
0611	Dimensional lumber (non-treated)	3 616	41 199 623	22 169 457	53.8	36.7	X
0612	Treated lumber	1 617	21 158 652	2 879 139	13.6	4.8	X
0613	Boards	1 298	17 904 435	3 596 732	20.1	5.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42131	Lumber, plywood, millwork, & wood panel whse—Con.						
0620	Plywood and millwork	4 914	49 138 583	27 373 301	55.7	45.3	68.2
0621	Softwood plywood and oriented strand board (OSB)	1 945	30 816 322	7 285 944	23.6	12.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 055	24 798 877	5 651 466	22.8	9.3	X
0623	Gypsum, specialty boards, and treatments	947	12 974 695	1 298 988	10.0	2.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	2 592	25 177 406	10 275 653	40.8	17.0	X
0625	Metal millwork	576	8 410 130	1 179 940	14.0	2.0	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 008	13 584 508	1 681 303	12.4	2.8	X
0700	Brick, stone, tile, sand, block, cement, and gravel	291	4 258 319	120 918	2.8	.2	69.9
0711	Ready-mixed or transit-mixed concrete	124	3 223 556	54 745	1.7	.1	X
0712	Cement and lime	121	1 412 718	40 117	2.8	.1	X
0713	Sand, gravel, and crushed stone	34	130 102	2 480	1.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	120	407 773	23 546	5.8	Z	X
0720	Roofing, siding, and insulation materials	965	16 576 001	1 517 835	9.2	2.5	72.7
0721	Roofing, except wood	669	12 697 345	626 987	4.9	1.0	X
0722	Siding, except wood	604	13 363 476	541 223	4.1	.9	X
0723	Insulation materials	671	13 280 460	349 611	2.6	.6	X
0730	Flat glass and other construction glass (excluding automotive)	120	605 563	54 792	9.0	.1	X
0740	Other construction materials	521	7 906 975	563 624	7.1	.9	73.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	138	1 629 613	29 168	1.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	37	82 290	8 614	10.5	Z	X
0743	Manufactured (mobile) homes	9	42 241	10 076	23.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	425	7 007 358	515 763	7.4	.9	X
0920	New computer equipment	12	158 842	5 670	3.6	Z	X
0960	Restaurant and hotel equipment and supplies	7	34 662	346	1.0	Z	X
1100	Iron and steel products (semifinished)	6	34 872	11 503	33.0	Z	43.0
1116	Other semifinished iron and steel products	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products	103	2 003 521	83 321	4.2	.1	X
1140	Iron and steel wire and wire products	125	1 734 301	57 317	3.3	.1	X
1150	Iron and steel pipe and tubing	51	589 396	22 221	3.8	Z	X
1160	Other iron and steel products	113	2 265 893	88 383	3.9	.1	.5
1164	Concrete reinforcement bars	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes)	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc.	94	425 393	29 651	7.0	Z	X
1400	Electrical apparatus and equipment	114	910 750	36 904	4.1	.1	.8
1411	Power and distribution transformers	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit)	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	70	698 765	24 590	3.5	Z	X
1500	Electrical appliances, household	73	301 582	28 348	9.4	Z	2.5
1512	Radios, stereos, and CD players	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication	56	641 478	6 577	1.0	Z	1.6
1618	Electronic parts and equipment, n.e.c.	32	399 188	2 789	.7	Z	X
1700	Hardware	653	8 393 854	427 419	5.1	.7	1.2
1711	Hand tools (including power driven)	205	4 354 356	138 118	3.2	.2	X
1712	Bolts, nuts, rivets, and fasteners	123	3 325 615	58 065	1.7	.1	X
1713	Cutlery	377	3 017 079	226 615	7.5	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	166	1 695 190	107 765	6.4	.2	1.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	16	401 469	3 822	1.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures	78	681 001	14 925	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	45	709 351	70 559	9.9	.1	X
1818	Other plumbing and heating equipment and supplies	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	53	494 599	8 757	1.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	36 296	804	2.2	Z	X
2220	Garden machinery, equipment, and parts	7	34 662	346	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	79 953	13 657	17.1	Z	X
2340	Materials handling machinery, equipment, and parts	10	60 577	5 032	8.3	Z	X
2360	Other industrial machinery, equipment, and parts	7	8 952	522	5.8	Z	2.9
2363	New printing trades machinery, equipment, and supplies	7	8 952	522	5.8	Z	X
2460	Other industrial supplies	55	778 313	11 827	1.5	Z	2.6
2462	Abrasives and abrasive materials	10	48 135	2 976	6.2	Z	X
2700	Sporting and recreational goods and supplies	10	72 535	7 284	10.0	Z	X
3100	Musical instruments and supplies	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	263	2 790 619	271 822	9.7	.5	X
3150	Other durable goods	8	56 955	7 400	13.0	Z	56.9
3154	Other durable goods, n.e.c.	8	56 955	7 400	13.0	Z	X
5300	Plastics materials and basic shapes	239	3 429 417	166 280	4.8	.3	.4
5313	Plastics raw materials	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes	24	138 005	18 351	13.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	85	1 224 059	55 911	4.6	.1	13.3
5338	Wood chemicals, naval stores, and gum	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues	67	1 153 243	50 035	4.3	.1	X
5800	Farm supplies	7	29 779	793	2.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42131	Lumber, plywood, millwork, & wood panel whsle—Con.						
6000	Paint, paint supplies, and wallpaper	225	4 219 025	91 928	2.2	.2	.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	29	929 705	19 837	2.1	Z	X
6014	Paint supplies	76	555 158	10 246	1.8	Z	X
6015	Wallpaper	47	154 917	9 370	6.0	Z	X
6150	Nondurable goods, n.e.c.	10	47 436	4 168	8.8	Z	X
9700	Service receipts and labor charges (including installed parts)	296	2 636 622	83 311	3.2	.1	73.6
9701	Labor charges for repair work	127	626 396	16 503	2.6	Z	X
9702	Parts installed in repair work	45	90 116	3 869	4.3	Z	X
9703	Other service receipts and labor charges—Specify	184	2 321 636	62 935	2.7	.1	X
9740	Receipts for installing equipment	6	8 107	1 101	13.6	Z	X
9810	Miscellaneous commodities	345	4 568 362	341 358	7.5	.6	X
9940	Rental and leasing receipts	60	498 211	4 138	.8	Z	.4
9944	Other rental receipts	36	227 179	3 388	1.5	Z	X
9950	Construction receipts	14	55 531	5 040	9.1	Z	X
421310	Lumber, plywood, millwork, & wood panel whsle	6 767	X	60 455 924	X	100.0	74.8
0200	New and rebuilt automotive parts and supplies	18	58 308	2 186	3.7	Z	X
0400	Household and lawn furniture	16	95 082	5 837	6.1	Z	X
0520	Linens, domestics, curtains, and draperies	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings	234	2 004 124	147 105	7.3	.2	1.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	131	785 048	2 967	.4	Z	X
0532	Hardwood flooring	48	435 003	38 336	8.8	.1	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	131	785 048	63 203	8.1	.1	X
0540	Other home furnishings	10	38 140	4 900	12.8	Z	X
0600	Lumber: rough, dressed, and finished	4 142	44 333 440	28 645 329	64.6	47.4	71.4
0611	Dimensional lumber (non-treated)	3 616	41 199 623	22 169 457	53.8	36.7	X
0612	Treated lumber	1 617	21 158 652	2 879 139	13.6	4.8	X
0613	Boards	1 298	17 904 435	3 596 732	20.1	5.9	X
0620	Plywood and millwork	4 914	49 138 583	27 373 301	55.7	45.3	68.2
0621	Softwood plywood and oriented strand board (OSB)	1 945	30 816 322	7 285 944	23.6	12.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	2 055	24 798 877	5 651 466	22.8	9.3	X
0623	Gypsum, specialty boards, and treatments	947	12 974 695	1 298 988	10.0	2.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	2 592	25 177 406	10 275 653	40.8	17.0	X
0625	Metal millwork	576	8 410 130	1 179 940	14.0	2.0	X
0626	Other millwork and wood siding (including trusses and wood roofing)	1 008	13 584 508	1 681 303	12.4	2.8	X
0700	Brick, stone, tile, sand, block, cement, and gravel	291	4 258 319	120 918	2.8	.2	69.9
0711	Ready-mixed or transit-mixed concrete	124	3 223 556	54 745	1.7	.1	X
0712	Cement and lime	121	1 412 718	40 117	2.8	.1	X
0713	Sand, gravel, and crushed stone	34	130 102	2 480	1.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	120	407 773	23 546	5.8	Z	X
0720	Roofing, siding, and insulation materials	965	16 576 001	1 517 835	9.2	2.5	72.7
0721	Roofing, except wood	669	12 697 345	626 987	4.9	1.0	X
0722	Siding, except wood	604	13 363 476	541 223	4.1	.9	X
0723	Insulation materials	671	13 280 460	349 611	2.6	.6	X
0730	Flat glass and other construction glass (excluding automotive)	120	605 563	54 792	9.0	.1	X
0740	Other construction materials	521	7 906 975	563 624	7.1	.9	73.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	138	1 629 613	29 168	1.8	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	37	82 290	8 614	10.5	Z	X
0743	Manufactured (mobile) homes	9	42 241	10 076	23.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	425	7 007 358	515 763	7.4	.9	X
0920	New computer equipment	12	158 842	5 670	3.6	Z	X
0960	Restaurant and hotel equipment and supplies	7	34 662	346	1.0	Z	X
1100	Iron and steel products (semifinished)	6	34 872	11 503	33.0	Z	43.0
1116	Other semifinished iron and steel products	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products	103	2 003 521	83 321	4.2	.1	X
1140	Iron and steel wire and wire products	125	1 734 301	57 317	3.3	.1	X
1150	Iron and steel pipe and tubing	51	589 396	22 221	3.8	Z	X
1160	Other iron and steel products	113	2 265 893	88 383	3.9	.1	.5
1164	Concrete reinforcement bars	15	373 681	28 366	7.6	Z	X
1165	Structural shapes (excluding bar-size shapes)	95	1 850 641	57 568	3.1	.1	X
1220	Aluminum shapes, forms, etc.	94	425 393	29 651	7.0	Z	X
1400	Electrical apparatus and equipment	114	910 750	36 904	4.1	.1	.8
1411	Power and distribution transformers	10	53 183	361	.7	Z	X
1416	Interior wiring (excluding conduit)	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	70	698 765	24 590	3.5	Z	X
1500	Electrical appliances, household	73	301 582	28 348	9.4	Z	2.5
1512	Radios, stereos, and CD players	43	173 016	23 942	13.8	Z	X
1600	Electronic parts and equipment, except communication	56	641 478	6 577	1.0	Z	1.6
1618	Electronic parts and equipment, n.e.c.	32	399 188	2 789	.7	Z	X
1700	Hardware	653	8 393 854	427 419	5.1	.7	1.2
1711	Hand tools (including power driven)	205	4 354 356	138 118	3.2	.2	X
1712	Bolts, nuts, rivets, and fasteners	123	3 325 615	58 065	1.7	.1	X
1713	Cutlery	377	3 017 079	226 615	7.5	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421310	Lumber, plywood, millwork, & wood panel whse—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	166	1 695 190	107 765	6.4	.2	1.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	16	401 469	3 822	1.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	16	401 469	1 270	.3	Z	X
1813	Plumbing fixtures	78	681 001	14 925	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	45	709 351	70 559	9.9	.1	X
1818	Other plumbing and heating equipment and supplies	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	53	494 599	8 757	1.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	36 296	804	2.2	Z	X
2220	Garden machinery, equipment, and parts	7	34 662	346	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	79 953	13 657	17.1	Z	X
2340	Materials handling machinery, equipment, and parts	10	60 577	5 032	8.3	Z	X
2360	Other industrial machinery, equipment, and parts	7	8 952	522	5.8	Z	2.9
2363	New printing trades machinery, equipment, and supplies	7	8 952	522	5.8	Z	X
2460	Other industrial supplies	55	778 313	11 827	1.5	Z	2.6
2462	Abrasives and abrasive materials	10	48 135	2 976	6.2	Z	X
2700	Sporting and recreational goods and supplies	10	72 535	7 284	10.0	Z	X
3100	Musical instruments and supplies	7	35 731	1 798	5.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	263	2 790 619	271 822	9.7	.5	X
3150	Other durable goods	8	56 955	7 400	13.0	Z	56.9
3154	Other durable goods, n.e.c	8	56 955	7 400	13.0	Z	X
5300	Plastics materials and basic shapes	239	3 429 417	166 280	4.8	.3	4
5313	Plastics raw materials	128	1 128 904	89 077	7.9	.1	X
5314	Other plastics materials and basic shapes	24	138 005	18 351	13.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	85	1 224 059	55 911	4.6	.1	13.3
5338	Wood chemicals, naval stores, and gum	12	47 466	3 488	7.3	Z	X
5342	Adhesives, sealants, and glues	67	1 153 243	50 035	4.3	.1	X
5800	Farm supplies	7	29 779	793	2.7	Z	X
6000	Paint, paint supplies, and wallpaper	225	4 219 025	91 928	2.2	.2	.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	29	929 705	19 837	2.1	Z	X
6014	Paint supplies	76	555 158	10 246	1.8	Z	X
6015	Wallpaper	47	154 917	9 370	6.0	Z	X
6150	Nondurable goods, n.e.c	10	47 436	4 168	8.8	Z	X
9700	Service receipts and labor charges (including installed parts)	296	2 636 622	83 311	3.2	.1	73.6
9701	Labor charges for repair work	127	626 396	16 503	2.6	Z	X
9702	Parts installed in repair work	45	90 116	3 869	4.3	Z	X
9703	Other service receipts and labor charges—Specify	184	2 321 636	62 935	2.7	.1	X
9740	Receipts for installing equipment	6	8 107	1 101	13.6	Z	X
9810	Miscellaneous commodities	345	4 568 362	341 358	7.5	.6	X
9940	Rental and leasing receipts	60	498 211	4 138	.8	Z	.4
9944	Other rental receipts	36	227 179	3 388	1.5	Z	X
9950	Construction receipts	14	55 531	5 040	9.1	Z	X
4213101	Lumber without yard whse	1 627	X	17 143 755	X	100.0	81.4
0200	New and rebuilt automotive parts and supplies	9	36 812	443	1.2	Z	X
0400	Household and lawn furniture	8	42 078	1 093	2.6	Z	X
0530	Flooring and floor coverings	35	587 007	21 103	3.6	.1	X
0600	Lumber: rough, dressed, and finished	1 627	17 143 755	13 483 531	78.7	78.7	X
0620	Plywood and millwork	591	10 802 429	2 762 436	25.6	16.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	63	2 495 889	34 921	1.4	.2	X
0720	Roofing, siding, and insulation materials	160	4 387 991	348 068	7.9	2.0	X
0730	Flat glass and other construction glass (excluding automotive)	20	95 446	7 289	7.6	Z	X
0740	Other construction materials	101	1 714 101	94 471	5.5	.6	X
0960	Restaurant and hotel equipment and supplies	7	34 662	346	1.0	Z	X
1120	Flat iron and steel products	9	392 832	15 181	3.9	.1	X
1140	Iron and steel wire and wire products	12	71 237	1 023	1.4	Z	X
1150	Iron and steel pipe and tubing	9	37 306	455	1.2	Z	X
1160	Other iron and steel products	16	380 907	28 798	7.6	.2	X
1220	Aluminum shapes, forms, etc.	17	71 917	4 442	6.2	Z	X
1400	Electrical apparatus and equipment	17	61 776	6 308	10.2	Z	X
1500	Electrical appliances, household	14	59 480	1 334	2.2	Z	X
1600	Electronic parts and equipment, except communication	19	81 774	1 417	1.7	Z	X
1700	Hardware	74	2 571 663	117 813	4.6	.7	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	402 335	11 515	2.9	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	34 662	693	2.0	Z	X
2220	Garden machinery, equipment, and parts	7	34 662	346	1.0	Z	X
2340	Materials handling machinery, equipment, and parts	9	35 913	594	1.7	Z	X
2460	Other industrial supplies	10	44 144	3 607	8.2	Z	X
2700	Sporting and recreational goods and supplies	9	41 114	1 635	4.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	97	657 503	68 967	10.5	.4	X
5300	Plastics materials and basic shapes	7	42 852	10 819	25.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	13	73 325	4 820	6.6	Z	X
6000	Paint, paint supplies, and wallpaper	37	2 283 650	47 255	2.1	.3	X
9700	Service receipts and labor charges (including installed parts)	29	408 733	19 122	4.7	.1	X
9810	Miscellaneous commodities	37	312 630	25 439	8.1	.1	X
9940	Rental and leasing receipts	10	69 724	424	.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213102	Lumber with yard whse	1 599	X	15 464 304	X	100.0	74.9
0530	Flooring and floor coverings	51	482 652	39 255	8.1	.3	.3
0532	Hardwood flooring	48	435 003	38 336	8.8	.2	X
0600	Lumber: rough, dressed, and finished	1 599	15 464 304	12 224 174	79.0	79.0	69.1
0611	Dimensional lumber (non-treated)	1 402	13 955 249	8 888 976	63.7	57.5	X
0612	Treated lumber	656	7 306 069	1 245 697	17.1	8.1	X
0613	Boards	600	7 199 742	2 089 499	29.0	13.5	X
0620	Plywood and millwork	782	10 488 289	2 313 651	22.1	15.0	72.9
0621	Softwood plywood and oriented strand board (OSB)	544	8 255 793	1 100 000	13.3	7.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	444	5 643 924	500 235	8.9	3.2	X
0623	Gypsum, specialty boards, and treatments	131	2 149 905	84 348	3.9	.5	X
0624	Wood millwork (doors, windows, cabinets, etc.)	240	2 570 201	225 623	8.8	1.5	X
0625	Metal millwork	40	1 090 551	19 500	1.8	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	262	4 661 717	383 941	8.2	2.5	X
0700	Brick, stone, tile, sand, block, cement, and gravel	67	867 387	18 228	2.1	.1	63.7
0711	Ready-mixed or transit-mixed concrete	40	667 660	9 159	1.4	.1	X
0712	Cement and lime	33	646 956	7 511	1.2	Z	X
0713	Sand, gravel, and crushed stone	12	23 492	318	1.4	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	15	74 506	1 222	1.6	Z	X
0720	Roofing, siding, and insulation materials	216	3 181 668	264 973	8.3	1.7	72.0
0721	Roofing, except wood	166	2 454 353	132 943	5.4	.9	X
0722	Siding, except wood	123	2 205 391	76 932	3.5	.5	X
0723	Insulation materials	127	1 942 787	55 092	2.8	.4	X
0730	Flat glass and other construction glass (excluding automotive)	17	68 874	6 082	8.8	Z	X
0740	Other construction materials	90	1 384 268	96 622	7.0	.6	73.1
0741	Rain-carrying equipment (down spouts, gutters, etc.)	24	595 003	4 287	.7	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	17 034	3 212	18.9	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	75	1 265 872	89 122	7.0	.6	X
0920	New computer equipment	7	121 135	3 501	2.9	Z	X
1120	Flat iron and steel products	30	731 428	13 588	1.9	.1	X
1140	Iron and steel wire and wire products	42	792 381	22 578	2.8	.1	X
1150	Iron and steel pipe and tubing	25	492 320	19 520	4.0	.1	X
1160	Other iron and steel products	36	1 012 979	13 440	1.3	.1	.2
1165	Structural shapes (excluding bar-size shapes)	35	979 481	11 431	1.2	.1	X
1220	Aluminum shapes, forms, etc.	11	35 049	3 572	10.2	Z	X
1400	Electrical apparatus and equipment	14	88 006	1 188	1.4	Z	X
1500	Electrical appliances, household	9	31 981	522	1.6	Z	X
1700	Hardware	98	1 624 030	65 887	4.1	.4	.9
1713	Cutlery	89	1 488 716	62 662	4.2	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	27	462 639	7 019	1.5	Z	X
2460	Other industrial supplies	10	48 135	2 976	6.2	Z	19.8
2462	Abrasives and abrasive materials	10	48 135	2 976	6.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	89	1 289 287	103 499	8.0	.7	X
5300	Plastics materials and basic shapes	67	1 532 978	40 974	2.7	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	47 466	3 488	7.3	Z	12.0
5338	Wood chemicals, naval stores, and gum	12	47 466	3 488	7.3	Z	X
6000	Paint, paint supplies, and wallpaper	59	1 064 233	26 321	2.5	.2	.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	29	929 705	19 837	2.1	.1	X
6014	Paint supplies	28	97 777	6 214	6.4	Z	X
9700	Service receipts and labor charges (including installed parts)	64	1 333 501	22 168	1.7	.1	74.4
9701	Labor charges for repair work	17	265 177	3 608	1.4	Z	X
9702	Parts installed in repair work	8	10 573	777	7.3	Z	X
9703	Other service receipts and labor charges—Specify	46	1 280 492	17 781	1.4	.1	X
9810	Miscellaneous commodities	92	1 242 087	110 644	8.9	.7	X
9940	Rental and leasing receipts	12	198 846	303	.2	Z	X
4213103	Plywood, veneer, millwork, & wood panel whse	3 541	X	27 847 865	X	100.0	70.6
0200	New and rebuilt automotive parts and supplies	7	17 719	1 564	8.8	Z	X
0520	Linens, domestics, curtains, and draperies	6	48 749	1 534	3.1	Z	X
0530	Flooring and floor coverings	148	934 465	86 747	9.3	.3	3.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	131	785 048	2 967	.4	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	131	785 048	63 203	8.1	.2	X
0540	Other home furnishings	9	35 599	4 588	12.9	Z	X
0600	Lumber: rough, dressed, and finished	916	11 725 381	2 937 624	25.1	10.5	68.8
0611	Dimensional lumber (non-treated)	803	11 082 088	2 205 563	19.9	7.9	X
0612	Treated lumber	401	6 269 823	389 624	6.2	1.4	X
0613	Boards	297	4 877 355	342 438	7.0	1.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213103	Plywood, veneer, millwork, & wood panel whsle—Con.						
0620	Plywood and millwork	3 541	27 847 865	22 297 214	80.1	80.1	60.2
0621	Softwood plywood and oriented strand board (OSB)	985	12 703 577	4 497 935	35.4	16.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	1 348	14 359 443	4 653 101	32.4	16.7	X
0623	Gypsum, specialty boards, and treatments	693	7 204 001	1 049 317	14.6	3.8	X
0624	Wood millwork (doors, windows, cabinets, etc.)	2 144	18 522 012	9 772 327	52.8	35.1	X
0625	Metal millwork	520	4 836 254	1 122 813	23.2	4.0	X
0626	Other millwork and wood siding (including trusses and wood roofing)	616	5 986 137	1 201 719	20.1	4.3	X
0700	Brick, stone, tile, sand, block, cement, and gravel	161	895 043	67 769	7.6	.2	59.8
0711	Ready-mixed or transit-mixed concrete	43	276 030	18 500	6.7	.1	X
0712	Cement and lime	63	548 833	27 429	5.0	.1	X
0713	Sand, gravel, and crushed stone	12	31 059	1 104	3.6	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	89	253 638	20 725	8.2	.1	X
0720	Roofing, siding, and insulation materials	589	9 006 342	904 794	10.0	3.2	67.9
0721	Roofing, except wood	370	6 353 989	324 359	5.1	1.2	X
0722	Siding, except wood	375	7 476 284	380 316	5.1	1.4	X
0723	Insulation materials	424	7 339 428	200 113	2.7	.7	X
0730	Flat glass and other construction glass (excluding automotive)	83	441 243	41 421	9.4	.1	X
0740	Other construction materials	330	4 808 606	372 531	7.7	1.3	68.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	90	852 372	20 245	2.4	.1	X
0742	Prefabricated buildings and structural assemblies (nonwood)	25	46 146	3 548	7.7	Z	X
0743	Manufactured (mobile) homes	7	36 416	9 838	27.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	266	4 092 590	338 899	8.3	1.2	X
1100	Iron and steel products (semifinished)	6	34 872	11 503	33.0	Z	40.7
1116	Other semifinished iron and steel products	6	34 872	11 503	33.0	Z	X
1120	Flat iron and steel products	64	879 261	54 552	6.2	.2	X
1140	Iron and steel wire and wire products	71	870 683	33 716	3.9	.1	X
1150	Iron and steel pipe and tubing	17	59 770	2 246	3.8	Z	X
1160	Other iron and steel products	61	872 007	46 145	5.3	.2	.9
1165	Structural shapes (excluding bar-size shapes)	60	871 160	46 137	5.3	.2	X
1220	Aluminum shapes, forms, etc.	66	318 427	21 637	6.8	.1	X
1400	Electrical apparatus and equipment	83	760 968	29 408	3.9	.1	.9
1411	Power and distribution transformers	10	53 183	361	.7	.1	X
1416	Interior wiring (excluding conduit)	10	53 183	4 373	8.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	70	698 765	24 590	3.5	.1	X
1500	Electrical appliances, household	50	210 121	26 492	12.6	.1	3.0
1512	Radios, stereos, and CD players	43	173 016	23 942	13.8	.1	X
1600	Electronic parts and equipment, except communication	35	418 959	4 528	1.1	Z	2.1
1618	Electronic parts and equipment, n.e.c.	32	399 188	2 789	.7	Z	X
1700	Hardware	481	4 198 161	243 719	5.8	.9	2.1
1711	Hand tools (including power driven)	137	1 849 269	54 965	3.0	.2	X
1712	Bolts, nuts, rivets, and fasteners	55	820 528	24 801	3.0	.1	X
1713	Cutlery	288	1 528 363	163 953	10.7	.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	122	830 216	89 231	10.7	.3	3.4
1813	Plumbing fixtures	62	279 532	9 828	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	29	307 882	69 289	22.5	.2	X
1818	Other plumbing and heating equipment and supplies	57	427 444	10 030	2.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	45	137 996	5 051	3.7	Z	X
2360	Other industrial machinery, equipment, and parts	7	8 952	522	5.8	Z	2.8
2363	New printing trades machinery, equipment, and supplies	7	8 952	522	5.8	Z	X
2460	Other industrial supplies	35	686 034	5 244	.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	77	843 829	99 356	11.8	.4	X
5300	Plastics materials and basic shapes	165	1 853 587	114 487	6.2	.4	.8
5313	Plastics raw materials	128	1 128 904	89 077	7.9	.3	X
5314	Other plastics materials and basic shapes	18	102 878	10 236	10.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	60	1 103 268	47 603	4.3	.2	12.2
5342	Adhesives, sealants, and glues	56	1 094 870	46 535	4.3	.2	X
6000	Paint, paint supplies, and wallpaper	129	871 142	18 352	2.1	.1	1.1
6014	Paint supplies	48	457 381	4 032	.9	Z	X
6015	Wallpaper	47	154 917	9 370	6.0	Z	X
9700	Service receipts and labor charges (including installed parts)	203	894 388	42 021	4.7	.2	69.0
9701	Labor charges for repair work	104	353 962	12 259	3.5	Z	X
9702	Parts installed in repair work	35	75 006	2 821	3.8	Z	X
9703	Other service receipts and labor charges—Specify	115	639 668	26 940	4.2	.1	X
9740	Receipts for installing equipment	6	8 107	1 101	13.6	Z	X
9810	Miscellaneous commodities	216	3 013 645	205 275	6.8	.7	X
9940	Rental and leasing receipts	38	229 641	3 411	1.5	Z	.8
9944	Other rental receipts	36	227 179	3 388	1.5	Z	X
9950	Construction receipts	8	8 475	2 251	26.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42132	Brick, stone, & related construction materials whsle	3 026	X	10 711 750	X	100.0	44.7
0530	Flooring and floor coverings	29	59 712	22 867	38.3	.2	X
0600	Lumber: rough, dressed, and finished	7	33 487	4 620	13.8	Z	13.2
0611	Dimensional lumber (non-treated)	7	33 487	2 892	8.6	Z	X
0620	Plywood and millwork	28	106 531	10 938	10.3	.1	44.7
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments	16	59 057	5 287	9.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	8	31 255	1 984	6.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	3 026	10 711 750	10 410 608	97.2	97.2	37.6
0711	Ready-mixed or transit-mixed concrete	230	610 317	386 051	63.3	3.6	X
0712	Cement and lime	971	4 245 419	3 635 462	85.6	33.9	X
0713	Sand, gravel, and crushed stone	1 176	2 438 089	1 665 696	68.3	15.6	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	1 755	5 118 792	4 723 402	92.3	44.1	X
0720	Roofing, siding, and insulation materials	25	104 986	22 930	21.8	.2	26.7
0721	Roofing, except wood	17	41 275	7 754	18.8	.1	X
0723	Insulation materials	11	61 311	11 539	18.8	.1	X
0730	Flat glass and other construction glass (excluding automotive)	9	47 647	16 586	34.8	.2	X
0740	Other construction materials	158	521 311	38 446	7.4	.4	44.7
0741	Rain-carrying equipment (down spouts, gutters, etc.)	6	6 695	3 278	49.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	514 616	35 168	6.8	.3	X
1120	Flat iron and steel products	12	38 681	3 084	8.0	Z	X
1140	Iron and steel wire and wire products	12	61 781	4 244	6.9	Z	X
1160	Other iron and steel products	7	24 168	2 001	8.3	Z	X
1700	Hardware	25	174 932	15 579	8.9	.1	19.1
1711	Hand tools (including power driven)	9	40 027	3 375	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	12	85 266	7 967	9.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	7	45 868	1 223	2.7	Z	X
2460	Other industrial supplies	12	90 109	12 540	13.9	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	10	22 024	1 439	6.5	Z	X
5300	Plastics materials and basic shapes	6	32 821	4 342	13.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	36	147 893	14 763	10.0	.1	1.6
5344	Other chemicals and allied products	12	55 473	4 746	8.6	Z	X
9700	Service receipts and labor charges (including installed parts)	117	299 958	42 739	14.2	.4	37.8
9701	Labor charges for repair work	27	85 847	6 147	7.2	.1	X
9702	Parts installed in repair work	8	26 797	302	1.1	Z	X
9703	Other service receipts and labor charges—Specify	96	223 516	36 289	16.2	.3	X
9810	Miscellaneous commodities	97	428 545	26 395	6.2	.2	X
9940	Rental and leasing receipts	37	108 913	9 983	9.2	.1	X
9950	Construction receipts	17	32 698	7 623	23.3	.1	X
421320	Brick, stone, & related construction materials whsle	3 026	X	10 711 750	X	100.0	44.7
0530	Flooring and floor coverings	29	59 712	22 867	38.3	.2	X
0600	Lumber: rough, dressed, and finished	7	33 487	4 620	13.8	Z	13.2
0611	Dimensional lumber (non-treated)	7	33 487	2 892	8.6	Z	X
0620	Plywood and millwork	28	106 531	10 938	10.3	.1	44.7
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments	16	59 057	5 287	9.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	8	31 255	1 984	6.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	3 026	10 711 750	10 410 608	97.2	97.2	37.6
0711	Ready-mixed or transit-mixed concrete	230	610 317	386 051	63.3	3.6	X
0712	Cement and lime	971	4 245 419	3 635 462	85.6	33.9	X
0713	Sand, gravel, and crushed stone	1 176	2 438 089	1 665 696	68.3	15.6	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	1 755	5 118 792	4 723 402	92.3	44.1	X
0720	Roofing, siding, and insulation materials	25	104 986	22 930	21.8	.2	26.7
0721	Roofing, except wood	17	41 275	7 754	18.8	.1	X
0723	Insulation materials	11	61 311	11 539	18.8	.1	X
0730	Flat glass and other construction glass (excluding automotive)	9	47 647	16 586	34.8	.2	X
0740	Other construction materials	158	521 311	38 446	7.4	.4	44.7
0741	Rain-carrying equipment (down spouts, gutters, etc.)	6	6 695	3 278	49.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	514 616	35 168	6.8	.3	X
1120	Flat iron and steel products	12	38 681	3 084	8.0	Z	X
1140	Iron and steel wire and wire products	12	61 781	4 244	6.9	Z	X
1160	Other iron and steel products	7	24 168	2 001	8.3	Z	X
1700	Hardware	25	174 932	15 579	8.9	.1	19.1
1711	Hand tools (including power driven)	9	40 027	3 375	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	12	85 266	7 967	9.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	7	45 868	1 223	2.7	Z	X
2460	Other industrial supplies	12	90 109	12 540	13.9	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	10	22 024	1 439	6.5	Z	X
5300	Plastics materials and basic shapes	6	32 821	4 342	13.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	36	147 893	14 763	10.0	.1	1.6
5344	Other chemicals and allied products	12	55 473	4 746	8.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421320	Brick, stone, & related construction materials whsle—Con.						
9700	Service receipts and labor charges (including installed parts)	117	299 958	42 739	14.2	.4	37.8
9701	Labor charges for repair work	27	85 847	6 147	7.2	.1	X
9702	Parts installed in repair work	8	26 797	302	1.1	Z	X
9703	Other service receipts and labor charges—Specify	96	223 516	36 289	16.2	.3	X
9810	Miscellaneous commodities	97	428 545	26 395	6.2	.2	X
9940	Rental and leasing receipts	37	108 913	9 983	9.2	.1	X
9950	Construction receipts	17	32 698	7 623	23.3	.1	X
4213201	Brick, block, tile, clay/cement sewer pipe whsle	1 184	X	3 546 360	X	100.0	20.1
0530	Flooring and floor coverings	16	36 881	14 029	38.0	.4	X
0620	Plywood and millwork	10	38 388	5 978	15.6	.2	20.1
0623	Gypsum, specialty boards, and treatments	8	32 614	4 708	14.4	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	1 184	3 546 360	3 413 601	96.3	96.3	18.7
0711	Ready-mixed or transit-mixed concrete	95	236 263	104 718	44.3	3.0	X
0712	Cement and lime	114	491 902	59 489	12.1	1.7	X
0713	Sand, gravel, and crushed stone	104	298 791	24 459	8.2	.7	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	1 184	3 546 360	3 224 939	92.9	90.9	X
0720	Roofing, siding, and insulation materials	12	52 525	16 187	30.8	.5	19.8
0721	Roofing, except wood	8	34 282	7 017	20.5	.2	X
0723	Insulation materials	9	44 444	8 966	20.2	.3	X
0740	Other construction materials	145	495 681	36 513	7.4	1.0	20.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	142	489 126	33 241	6.8	.9	X
1120	Flat iron and steel products	11	38 310	3 078	8.0	.1	X
1140	Iron and steel wire and wire products	8	41 813	3 086	7.4	.1	X
1160	Other iron and steel products	7	24 168	2 001	8.3	.1	X
1700	Hardware	12	128 513	10 821	8.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	39 510	5 163	13.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	69 066	5 193	7.5	.1	X
9700	Service receipts and labor charges (including installed parts)	21	58 066	5 287	9.1	.1	20.1
9701	Labor charges for repair work	6	32 955	1 323	4.0	Z	X
9703	Other service receipts and labor charges—Specify	16	27 325	3 856	14.1	.1	X
9810	Miscellaneous commodities	18	75 236	9 767	13.0	.3	X
4213202	Sand, gravel, & stone whsle	1 012	X	2 001 239	X	100.0	49.6
0700	Brick, stone, tile, sand, block, cement, and gravel	1 012	2 001 239	1 906 175	95.3	95.3	45.2
0711	Ready-mixed or transit-mixed concrete	45	76 579	41 693	54.4	2.1	X
0712	Cement and lime	27	60 442	14 777	24.4	.7	X
0713	Sand, gravel, and crushed stone	1 012	2 001 239	1 582 414	92.0	79.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	151	336 841	267 290	79.4	13.4	X
0740	Other construction materials	6	19 016	182	1.0	Z	49.6
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	19 016	182	1.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	6	12 490	1 162	9.3	.1	X
9700	Service receipts and labor charges (including installed parts)	78	187 221	31 715	16.9	1.6	39.1
9701	Labor charges for repair work	15	47 542	4 676	9.8	.2	X
9703	Other service receipts and labor charges—Specify	67	146 870	26 911	18.3	1.3	X
9810	Miscellaneous commodities	48	121 995	11 782	9.7	.6	X
9940	Rental and leasing receipts	29	76 959	9 446	12.3	.5	X
9950	Construction receipts	13	28 288	6 343	22.4	.3	X
4213203	Cement, lime, & related products whsle	830	X	5 164 151	X	100.0	59.8
0530	Flooring and floor coverings	11	20 896	8 261	39.5	.2	X
0620	Plywood and millwork	17	63 377	4 915	7.8	.1	59.8
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	6	26 616	887	3.3	Z	X
0623	Gypsum, specialty boards, and treatments	7	21 677	534	2.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	830	5 164 151	5 090 832	98.6	98.6	47.7
0711	Ready-mixed or transit-mixed concrete	90	297 475	239 640	80.6	4.6	X
0712	Cement and lime	830	5 164 151	3 561 196	96.4	69.0	X
0713	Sand, gravel, and crushed stone	59	419 796	58 823	14.0	1.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	420	1 310 041	1 231 173	94.0	23.8	X
0720	Roofing, siding, and insulation materials	10	23 117	3 094	13.4	.1	59.5
0721	Roofing, except wood	7	6 250	521	8.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	6	40 697	10 846	26.7	.2	X
0740	Other construction materials	7	6 614	1 751	26.5	Z	X
1700	Hardware	12	17 818	2 471	13.9	Z	22.5
1711	Hand tools (including power driven)	8	11 426	1 088	9.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	45 756	2 804	6.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	17	75 815	9 231	12.2	.2	2.7
5344	Other chemicals and allied products	12	55 473	4 746	8.6	.1	X
9700	Service receipts and labor charges (including installed parts)	18	54 671	5 737	10.5	.1	53.9
9701	Labor charges for repair work	6	5 350	148	2.8	Z	X
9703	Other service receipts and labor charges—Specify	13	49 321	5 522	11.2	.1	X
9810	Miscellaneous commodities	31	231 314	4 846	2.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42133	Roofing, siding, & insulation material whsle	1 584	X	9 811 545	X	100.0	57.0
0530	Flooring and floor coverings	48	499 434	24 581	4.9	.3	X
0600	Lumber: rough, dressed, and finished	130	1 518 450	189 661	12.5	1.9	33.8
0611	Dimensional lumber (non-treated)	70	701 697	85 423	12.2	.9	X
0612	Treated lumber	70	716 635	72 232	10.1	.7	X
0613	Boards	33	335 228	32 000	9.5	.3	X
0620	Plywood and millwork	408	3 201 662	407 745	12.7	4.2	43.9
0621	Softwood plywood and oriented strand board (OSB)	44	278 958	22 563	8.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	80	721 694	46 997	6.5	.5	X
0623	Gypsum, specialty boards, and treatments	124	1 222 863	76 860	6.3	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.)	271	2 235 768	180 881	8.1	1.8	X
0625	Metal millwork	156	1 343 409	63 859	4.8	.7	X
0626	Other millwork and wood siding (including trusses and wood roofing)	56	226 061	16 583	7.3	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	85	1 211 106	44 223	3.7	.5	28.3
0711	Ready-mixed or transit-mixed concrete	36	766 246	20 537	2.7	.2	X
0712	Cement and lime	30	342 018	8 085	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	31	334 981	14 104	4.2	.1	X
0720	Roofing, siding, and insulation materials	1 584	9 811 545	7 945 503	81.0	81.0	53.1
0721	Roofing, except wood	986	7 094 093	4 033 606	56.9	41.1	X
0722	Siding, except wood	849	4 826 403	1 884 736	39.1	19.2	X
0723	Insulation materials	828	5 593 227	2 027 157	36.2	20.7	X
0730	Flat glass and other construction glass (excluding automotive)	97	569 448	129 185	22.7	1.3	X
0740	Other construction materials	364	2 542 136	280 003	11.0	2.9	54.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	296	2 067 107	167 958	8.1	1.7	X
0742	Prefabricated buildings and structural assemblies (nonwood)	35	171 971	17 263	10.0	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	110	873 337	94 770	10.9	1.0	X
1120	Flat iron and steel products	48	501 764	30 769	6.1	.3	X
1140	Iron and steel wire and wire products	81	1 271 379	67 627	5.3	.7	X
1150	Iron and steel pipe and tubing	9	28 281	3 026	10.7	.1	X
1160	Other iron and steel products	28	259 024	13 665	5.3	.1	X
1220	Aluminum shapes, forms, etc.	131	975 671	63 336	6.5	.6	X
1400	Electrical apparatus and equipment	23	178 220	10 481	5.9	.1	X
1700	Hardware	115	1 597 560	93 031	5.8	.9	3.4
1711	Hand tools (including power driven)	111	1 583 843	57 835	3.7	.6	X
1712	Bolts, nuts, rivets, and fasteners	47	465 611	30 205	6.5	.3	X
1713	Cutlery	7	42 579	4 990	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	21	627 233	35 432	5.6	.4	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	11	425 780	16 019	3.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	9	183 631	972	.5	Z	X
1818	Other plumbing and heating equipment and supplies	19	609 411	17 744	2.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	21	149 498	20 350	13.6	.2	3.0
1911	Furnaces (warm air)	10	123 963	4 604	3.7	Z	X
1912	Central air-conditioning (residential and commercial)	10	123 963	4 604	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	21	149 498	11 142	7.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	14	29 676	2 517	8.5	Z	28.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies	27	188 663	13 022	6.9	.1	3.6
2466	Industrial supplies, n.e.c.	24	171 252	12 457	7.3	.1	X
2700	Sporting and recreational goods and supplies	6	9 759	151	1.5	Z	X
2930	Recyclable paper and paperboard	6	5 787	102	1.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	30	349 335	19 509	5.6	.2	X
5300	Plastics materials and basic shapes	85	730 374	79 613	10.9	.8	.9
5314	Other plastics materials and basic shapes	76	499 094	17 650	3.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	170 662	18 155	10.6	.2	7.6
5342	Adhesives, sealants, and glues	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products	18	60 239	11 705	19.4	.1	X
5800	Farm supplies	8	46 039	8 278	18.0	.1	X
6000	Paint, paint supplies, and wallpaper	52	856 608	18 772	2.2	.2	X
9700	Service receipts and labor charges (including installed parts)	45	144 842	34 129	23.6	.3	42.6
9701	Labor charges for repair work	19	95 934	17 478	18.2	.2	X
9702	Parts installed in repair work	9	34 552	1 605	4.6	Z	X
9703	Other service receipts and labor charges—Specify	34	100 645	15 046	15.0	.2	X
9810	Miscellaneous commodities	328	1 637 181	226 873	13.9	2.3	X
9940	Rental and leasing receipts	20	34 278	622	1.8	Z	X
9950	Construction receipts	12	9 177	3 593	39.2	Z	X
421330	Roofing, siding, & insulation material whsle	1 584	X	9 811 545	X	100.0	57.0
0530	Flooring and floor coverings	48	499 434	24 581	4.9	.3	X
0600	Lumber: rough, dressed, and finished	130	1 518 450	189 661	12.5	1.9	33.8
0611	Dimensional lumber (non-treated)	70	701 697	85 423	12.2	.9	X
0612	Treated lumber	70	716 635	72 232	10.1	.7	X
0613	Boards	33	335 228	32 000	9.5	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421330	Roofing, siding, & insulation material whsle—Con.						
0620	Plywood and millwork	408	3 201 662	407 745	12.7	4.2	43.9
0621	Softwood plywood and oriented strand board (OSB)	44	278 958	22 563	8.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	80	721 694	46 997	6.5	.5	X
0623	Gypsum, specialty boards, and treatments	124	1 222 863	76 860	6.3	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.)	271	2 235 768	180 881	8.1	1.8	X
0625	Metal millwork	156	1 343 409	63 859	4.8	.7	X
0626	Other millwork and wood siding (including trusses and wood roofing)	56	226 061	16 583	7.3	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	85	1 211 106	44 223	3.7	.5	28.3
0711	Ready-mixed or transit-mixed concrete	36	766 246	20 537	2.7	.2	X
0712	Cement and lime	30	342 018	8 085	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	31	334 981	14 104	4.2	.1	X
0720	Roofing, siding, and insulation materials	1 584	9 811 545	7 945 503	81.0	81.0	53.1
0721	Roofing, except wood	986	7 094 093	4 033 606	56.9	41.1	X
0722	Siding, except wood	849	4 826 403	1 884 736	39.1	19.2	X
0723	Insulation materials	828	5 593 227	2 027 157	36.2	20.7	X
0730	Flat glass and other construction glass (excluding automotive)	97	569 448	129 185	22.7	1.3	X
0740	Other construction materials	364	2 542 136	280 003	11.0	2.9	54.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	296	2 067 107	167 958	8.1	1.7	X
0742	Prefabricated buildings and structural assemblies (nonwood)	35	171 971	17 263	10.0	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	110	873 337	94 770	10.9	1.0	X
1120	Flat iron and steel products	48	501 764	30 769	6.1	.3	X
1140	Iron and steel wire and wire products	81	1 271 379	67 627	5.3	.7	X
1150	Iron and steel pipe and tubing	9	28 281	3 026	10.7	.2	X
1160	Other iron and steel products	28	259 024	13 665	5.3	.1	X
1220	Aluminum shapes, forms, etc.	131	975 671	63 336	6.5	.6	X
1400	Electrical apparatus and equipment	23	178 220	10 481	5.9	.1	X
1700	Hardware	115	1 597 560	93 031	5.8	.9	3.4
1711	Hand tools (including power driven)	111	1 583 843	57 835	3.7	.3	X
1712	Bolts, nuts, rivets, and fasteners	47	465 611	30 205	6.5	.3	X
1713	Cutlery	7	42 579	4 990	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	21	627 233	35 432	5.6	.4	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	11	425 780	16 019	3.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	9	183 631	972	.5	.2	X
1818	Other plumbing and heating equipment and supplies	19	609 411	17 744	2.9	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	21	149 498	20 350	13.6	.2	3.0
1911	Furnaces (warm air)	10	123 963	4 604	3.7	.2	X
1912	Central air-conditioning (residential and commercial)	10	123 963	4 604	3.7	.2	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	21	149 498	11 142	7.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	14	29 676	2 517	8.5	Z	28.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies	27	188 663	13 022	6.9	.1	3.6
2466	Industrial supplies, n.e.c.	24	171 252	12 457	7.3	.1	X
2700	Sporting and recreational goods and supplies	6	9 759	151	1.5	Z	X
2930	Recyclable paper and paperboard	6	5 787	102	1.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	30	349 335	19 509	5.6	.2	X
5300	Plastics materials and basic shapes	85	730 374	79 613	10.9	.8	.9
5314	Other plastics materials and basic shapes	76	499 094	17 650	3.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	170 662	18 155	10.6	.2	7.6
5342	Adhesives, sealants, and glues	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products	18	60 239	11 705	19.4	.1	X
5800	Farm supplies	8	46 039	8 278	18.0	.1	X
6000	Paint, paint supplies, and wallpaper	52	856 608	18 772	2.2	.2	X
9700	Service receipts and labor charges (including installed parts)	45	144 842	34 129	23.6	.3	42.6
9701	Labor charges for repair work	19	95 934	17 478	18.2	.2	X
9702	Parts installed in repair work	9	34 552	1 605	4.6	Z	X
9703	Other service receipts and labor charges—Specify	34	100 645	15 046	15.0	.2	X
9810	Miscellaneous commodities	328	1 637 181	226 873	13.9	2.3	X
9940	Rental and leasing receipts	20	34 278	622	1.8	Z	X
9950	Construction receipts	12	9 177	3 593	39.2	Z	X
4213301	Roofing, siding, & insulation material whsle	1 584	X	9 811 545	X	100.0	57.0
0530	Flooring and floor coverings	48	499 434	24 581	4.9	.3	X
0600	Lumber: rough, dressed, and finished	130	1 518 450	189 661	12.5	1.9	33.8
0611	Dimensional lumber (non-treated)	70	701 697	85 423	12.2	.9	X
0612	Treated lumber	70	716 635	72 232	10.1	.7	X
0613	Boards	33	335 228	32 000	9.5	.3	X
0620	Plywood and millwork	408	3 201 662	407 745	12.7	4.2	43.9
0621	Softwood plywood and oriented strand board (OSB)	44	278 958	22 563	8.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	80	721 694	46 997	6.5	.5	X
0623	Gypsum, specialty boards, and treatments	124	1 222 863	76 860	6.3	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.)	271	2 235 768	180 881	8.1	1.8	X
0625	Metal millwork	156	1 343 409	63 859	4.8	.7	X
0626	Other millwork and wood siding (including trusses and wood roofing)	56	226 061	16 583	7.3	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213301	Roofing, siding, & insulation material whsle—Con.						
0700	Brick, stone, tile, sand, block, cement, and gravel	85	1 211 106	44 223	3.7	.5	28.3
0711	Ready-mixed or transit-mixed concrete	36	766 246	20 537	2.7	.2	X
0712	Cement and lime	30	342 018	8 085	2.4	.1	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	31	334 981	14 104	4.2	.1	X
0720	Roofing, siding, and insulation materials	1 584	9 811 545	7 945 503	81.0	81.0	53.1
0721	Roofing, except wood	986	7 094 093	4 033 606	56.9	41.1	X
0722	Siding, except wood	849	4 826 403	1 884 736	39.1	19.2	X
0723	Insulation materials	828	5 593 227	2 027 157	36.2	20.7	X
0730	Flat glass and other construction glass (excluding automotive)	97	569 448	129 185	22.7	1.3	X
0740	Other construction materials	364	2 542 136	280 003	11.0	2.9	54.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	296	2 067 107	167 958	8.1	1.7	X
0742	Prefabricated buildings and structural assemblies (nonwood)	35	171 971	17 263	10.0	.2	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	110	873 337	94 770	10.9	1.0	X
1120	Flat iron and steel products	48	501 764	30 769	6.1	.3	X
1140	Iron and steel wire and wire products	11	1 271 379	67 627	5.3	.7	X
1150	Iron and steel pipe and tubing	9	28 281	3 026	10.7	Z	X
1160	Other iron and steel products	28	259 024	13 665	5.3	.1	X
1220	Aluminum shapes, forms, etc.	131	975 671	63 336	6.5	.6	X
1400	Electrical apparatus and equipment	23	178 220	10 481	5.9	.1	X
1700	Hardware	115	1 597 560	93 031	5.8	.9	3.4
1711	Hand tools (including power driven)	111	1 583 843	57 835	3.7	.6	X
1712	Bolts, nuts, rivets, and fasteners	47	465 611	30 205	6.5	.3	X
1713	Cutlery	7	42 579	4 990	11.7	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	21	627 233	35 432	5.6	.4	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	11	425 780	16 019	3.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	9	183 631	972	.5	.1	X
1818	Other plumbing and heating equipment and supplies	19	609 411	17 744	2.9	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	21	149 498	20 350	13.6	.2	3.0
1911	Furnaces (warm air)	10	123 963	4 604	3.7	Z	X
1912	Central air-conditioning (residential and commercial)	10	123 963	4 604	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	21	149 498	11 142	7.5	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	14	29 676	2 517	8.5	Z	28.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	13	29 490	2 508	8.5	Z	X
2460	Other industrial supplies	27	188 663	13 022	6.9	.1	3.6
2466	Industrial supplies, n.e.c.	24	171 252	12 457	7.3	.1	X
2700	Sporting and recreational goods and supplies	6	9 759	151	1.5	Z	X
2930	Recyclable paper and paperboard	6	5 787	102	1.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	30	349 335	19 509	5.6	.2	X
5300	Plastics materials and basic shapes	85	730 374	79 613	10.9	.8	.9
5314	Other plastics materials and basic shapes	76	499 094	17 650	3.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	170 662	18 155	10.6	.2	7.6
5342	Adhesives, sealants, and glues	11	110 423	6 450	5.8	.1	X
5344	Other chemicals and allied products	18	60 239	11 705	19.4	.1	X
5800	Farm supplies	8	46 039	8 278	18.0	.1	X
6000	Paint, paint supplies, and wallpaper	52	856 608	18 772	2.2	.2	X
9700	Service receipts and labor charges (including installed parts)	45	144 842	34 129	23.6	.3	42.6
9701	Labor charges for repair work	19	95 934	17 478	18.2	.2	X
9702	Parts installed in repair work	9	34 552	1 605	4.6	Z	X
9703	Other service receipts and labor charges—Specify	34	100 645	15 046	15.0	.2	X
9810	Miscellaneous commodities	328	1 637 181	226 873	13.9	2.3	X
9940	Rental and leasing receipts	20	34 278	622	1.8	Z	X
9950	Construction receipts	12	9 177	3 593	39.2	Z	X
42139	Other construction materials whsle	2 890	X	8 196 656	X	100.0	44.7
0200	New and rebuilt automotive parts and supplies	98	435 290	87 102	20.0	1.1	2.4
0216	Glass	70	276 302	69 930	25.3	.9	X
0223	Parts, n.e.c.	19	48 263	14 102	29.2	.2	X
0400	Household and lawn furniture	15	53 649	588	1.1	Z	44.1
0411	Upholstered furniture	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas)	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings	73	264 535	69 517	26.3	.8	24.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	58	225 019	21 129	9.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	59	227 435	40 065	17.6	.5	X
0540	Other home furnishings	19	177 682	38 936	21.9	.5	44.5
0542	Mirrors, lamps, and picture frames	15	87 293	6 086	7.0	.1	X
0600	Lumber: rough, dressed, and finished	89	322 036	23 289	7.2	.3	44.7
0611	Dimensional lumber (non-treated)	53	263 740	7 596	2.9	.1	X
0612	Treated lumber	76	151 865	5 869	3.9	.1	X
0613	Boards	34	222 749	9 786	4.4	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42139	Other construction materials whsle—Con.						
0620	Plywood and millwork	149	765 730	151 931	19.8	1.9	39.3
0621	Softwood plywood and oriented strand board (OSB)	25	204 000	51 188	25.1	.6	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	26	191 535	6 980	3.6	.1	X
0623	Gypsum, specialty boards, and treatments	42	317 413	49 426	15.6	.6	X
0624	Wood millwork (doors, windows, cabinets, etc.)	107	554 141	28 448	5.1	.3	X
0625	Metal millwork	27	134 357	10 887	8.1	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	24	153 734	4 975	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	35	66 855	3 221	4.8	Z	44.0
0712	Cement and lime	21	51 172	1 605	3.1	Z	X
0713	Sand, gravel, and crushed stone	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials	204	724 020	89 024	12.3	1.1	37.4
0721	Roofing, except wood	52	179 850	14 319	8.0	.2	X
0722	Siding, except wood	96	326 825	42 569	13.0	.5	X
0723	Insulation materials	109	486 141	32 136	6.6	.4	X
0730	Flat glass and other construction glass (excluding automotive)	703	2 008 486	1 709 641	85.1	20.9	X
0740	Other construction materials	2 267	6 434 957	5 521 929	85.8	67.4	39.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	181	488 288	217 537	44.6	2.7	X
0742	Prefabricated buildings and structural assemblies (nonwood)	408	936 849	832 590	88.9	10.2	X
0743	Manufactured (mobile) homes	387	765 628	713 819	93.2	8.7	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	1 398	4 469 916	3 757 984	84.1	45.8	X
0960	Restaurant and hotel equipment and supplies	8	11 558	1 604	13.9	Z	X
0970	Store machines and equipment	6	2 303	112	4.9	Z	X
1120	Flat iron and steel products	30	79 128	2 833	3.6	Z	X
1140	Iron and steel wire and wire products	45	156 135	11 161	7.1	.1	X
1150	Iron and steel pipe and tubing	51	117 981	21 590	18.3	.3	X
1160	Other iron and steel products	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc.	76	268 311	32 882	12.3	.4	X
1400	Electrical apparatus and equipment	69	152 985	14 421	9.4	.2	7.0
1418	Lighting fixtures (residential and commercial)	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household	30	228 632	14 940	6.5	.2	X
1600	Electronic parts and equipment, except communication	20	35 749	4 334	12.1	.1	X
1700	Hardware	145	659 188	52 336	7.9	.6	8.3
1711	Hand tools (including power driven)	59	205 430	10 062	4.9	.1	X
1712	Bolts, nuts, rivets, and fasteners	49	153 407	9 090	5.9	.1	X
1713	Cutlery	47	231 854	24 046	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	61	289 596	61 169	21.1	.7	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures	16	110 070	19 630	17.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	36	211 783	22 370	10.6	.3	X
1818	Other plumbing and heating equipment and supplies	38	107 267	2 580	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	46	85 065	24 089	28.3	.3	30.3
1911	Furnaces (warm air)	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial)	38	76 039	7 874	10.4	.1	X
1914	Heat pumps (residential and commercial)	16	51 904	8 875	17.1	.1	X
1916	Air cleaning and filtration systems	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts	15	16 949	1 811	10.7	Z	12.4
2212	New harvesting machinery	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	48 929	4 684	9.6	.1	X
2460	Other industrial supplies	50	106 832	6 820	6.4	.1	X
2700	Sporting and recreational goods and supplies	8	43 849	1 749	4.0	Z	22.4
2714	Camping and fishing equipment and accessories	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	14	55 225	6 482	11.7	.1	X
3400	Industrial and personal services paper and plastics	7	20 741	5 799	28.0	.1	44.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	12	18 449	4 243	23.0	.1	X
4000	Footwear	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes	69	205 079	27 154	13.2	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	95 056	9 685	10.2	.1	7.8
5342	Adhesives, sealants, and glues	7	3 917	195	5.0	Z	X
5400	Petroleum products	8	11 558	127	1.1	Z	X
5800	Farm supplies	11	95 038	9 118	9.6	.1	41.0
5818	Other farm supplies (including harness and saddlery equipment)	11	95 038	7 847	8.3	.1	X
6000	Paint, paint supplies, and wallpaper	74	216 250	23 845	11.0	.3	2.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	17 774	1 449	8.2	Z	X
6014	Paint supplies	9	17 774	4 261	24.0	.1	X
6015	Wallpaper	9	17 774	116	.7	Z	X
6120	Art goods (including novelties and souvenirs)	8	3 200	633	19.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42139	Other construction materials whsle—Con.						
6150	Nondurable goods, n.e.c.	8	20 676	4 424	21.4	.1	X
9700	Service receipts and labor charges (including installed parts)	420	611 985	77 996	12.7	1.0	37.6
9701	Labor charges for repair work	232	274 270	13 262	4.8	.2	X
9702	Parts installed in repair work	168	192 334	12 658	6.6	.2	X
9703	Other service receipts and labor charges—Specify	181	297 406	52 065	17.5	.6	X
9740	Receipts for installing equipment	6	2 063	80	3.9	Z	X
9810	Miscellaneous commodities	92	311 372	15 723	5.1	.2	X
9940	Rental and leasing receipts	38	111 665	13 816	12.4	.2	X
9950	Construction receipts	67	177 411	36 547	20.6	.4	X
421390	Other construction materials whsle	2 890	X	8 196 656	X	100.0	44.7
0200	New and rebuilt automotive parts and supplies	98	435 290	87 102	20.0	1.1	2.4
0216	Glass	70	276 302	69 930	25.3	.9	X
0223	Parts, n.e.c.	19	48 263	14 102	29.2	Z	X
0400	Household and lawn furniture	15	53 649	588	1.1	Z	44.1
0411	Upholstered furniture	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas)	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings	73	264 535	69 517	26.3	.8	24.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	58	225 019	21 129	9.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	59	227 435	40 065	17.6	.5	X
0540	Other home furnishings	19	177 682	38 936	21.9	.5	44.5
0542	Mirrors, lamps, and picture frames	15	87 293	6 086	7.0	.1	X
0600	Lumber: rough, dressed, and finished	89	322 036	23 289	7.2	.3	44.7
0611	Dimensional lumber (non-treated)	53	263 740	7 596	2.9	.1	X
0612	Treated lumber	76	151 865	5 869	3.9	.1	X
0613	Boards	34	222 749	9 786	4.4	.1	X
0620	Plywood and millwork	149	765 730	151 931	19.8	1.9	39.3
0621	Softwood plywood and oriented strand board (OSB)	25	204 000	51 188	25.1	.6	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	26	191 535	6 980	3.6	.1	X
0623	Gypsum, specialty boards, and treatments	42	317 413	49 426	15.6	.6	X
0624	Wood millwork (doors, windows, cabinets, etc.)	107	554 141	28 448	5.1	.3	X
0625	Metal millwork	27	134 357	10 887	8.1	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing) ...	24	153 734	4 975	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	35	66 855	3 221	4.8	Z	44.0
0712	Cement and lime	21	51 172	1 605	3.1	Z	X
0713	Sand, gravel, and crushed stone	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials	204	724 020	89 024	12.3	1.1	37.4
0721	Roofing, except wood	52	179 850	14 319	8.0	.2	X
0722	Siding, except wood	96	326 825	42 569	13.0	.5	X
0723	Insulation materials	109	486 141	32 136	6.6	.4	X
0730	Flat glass and other construction glass (excluding automotive)	703	2 008 486	1 709 641	85.1	20.9	X
0740	Other construction materials	2 267	6 434 957	5 521 929	85.8	67.4	39.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	181	488 288	217 537	44.6	2.7	X
0742	Prefabricated buildings and structural assemblies (nonwood)	408	936 849	832 590	88.9	10.2	X
0743	Manufactured (mobile) homes	387	765 628	713 819	93.2	8.7	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	1 398	4 469 916	3 757 984	84.1	45.8	X
0960	Restaurant and hotel equipment and supplies	8	11 558	1 604	13.9	Z	X
0970	Store machines and equipment	6	2 303	112	4.9	Z	X
1120	Flat iron and steel products	30	79 128	2 833	3.6	Z	X
1140	Iron and steel wire and wire products	45	156 135	11 161	7.1	.1	X
1150	Iron and steel pipe and tubing	51	117 981	21 590	18.3	.3	X
1160	Other iron and steel products	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc.	76	268 311	32 882	12.3	.4	X
1400	Electrical apparatus and equipment	69	152 985	14 421	9.4	.2	7.0
1418	Lighting fixtures (residential and commercial)	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household	30	228 632	14 940	6.5	.2	X
1600	Electronic parts and equipment, except communication	20	35 749	4 334	12.1	.1	X
1700	Hardware	145	659 188	52 336	7.9	.6	8.3
1711	Hand tools (including power driven)	59	205 430	10 062	4.9	.1	X
1712	Bolts, nuts, rivets, and fasteners	49	153 407	9 090	5.9	.1	X
1713	Cutlery	47	231 854	24 046	10.4	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	61	289 596	61 169	21.1	.7	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures	16	110 070	19 630	17.8	.2	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	36	211 783	22 370	10.6	.3	X
1818	Other plumbing and heating equipment and supplies	38	107 267	2 580	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	46	85 065	24 089	28.3	.3	30.3
1911	Furnaces (warm air)	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial)	38	76 039	7 874	10.4	.1	X
1914	Heat pumps (residential and commercial)	16	51 904	8 875	17.1	.1	X
1916	Air cleaning and filtration systems	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	10	27 343	225	.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421390	Other construction materials whsle—Con.						
2200	Farm machinery, equipment, and parts	15	16 949	1 811	10.7	Z	12.4
2212	New harvesting machinery	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	48 929	4 684	9.6	.1	X
2460	Other industrial supplies	50	106 832	6 820	6.4	.1	X
2700	Sporting and recreational goods and supplies	8	43 849	1 749	4.0	Z	22.4
2714	Camping and fishing equipment and accessories	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	14	55 225	6 482	11.7	.1	X
3400	Industrial and personal services paper and plastics	7	20 741	5 799	28.0	.1	44.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	12	18 449	4 243	23.0	.1	X
4000	Footwear	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes	69	205 079	27 154	13.2	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	95 056	9 685	10.2	.1	7.8
5342	Adhesives, sealants, and glues	7	3 917	195	5.0	Z	X
5400	Petroleum products	8	11 558	127	1.1	Z	X
5800	Farm supplies	11	95 038	9 118	9.6	.1	41.0
5818	Other farm supplies (including harness and saddlery equipment)	11	95 038	7 847	8.3	.1	X
6000	Paint, paint supplies, and wallpaper	74	216 250	23 845	11.0	.3	2.3
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	17 774	1 449	8.2	Z	X
6014	Paint supplies	9	17 774	4 261	24.0	.1	X
6015	Wallpaper	9	17 774	116	.7	Z	X
6120	Art goods (including novelties and souvenirs)	8	3 200	633	19.8	Z	X
6150	Nondurable goods, n.e.c.	8	20 676	4 424	21.4	.1	X
9700	Service receipts and labor charges (including installed parts)	420	611 985	77 996	12.7	1.0	37.6
9701	Labor charges for repair work	232	274 270	13 262	4.8	.2	X
9702	Parts installed in repair work	168	192 334	12 658	6.6	.2	X
9703	Other service receipts and labor charges—Specify	181	297 406	52 065	17.5	.6	X
9740	Receipts for installing equipment	6	2 063	80	3.9	Z	X
9810	Miscellaneous commodities	92	311 372	15 723	5.1	.2	X
9940	Rental and leasing receipts	38	111 665	13 816	12.4	.2	X
9950	Construction receipts	67	177 411	36 547	20.6	.4	X
4213901	Flat glass & other construction glass whsle	669	X	1 950 805	X	100.0	57.0
0200	New and rebuilt automotive parts and supplies	70	276 302	69 930	25.3	3.6	X
0540	Other home furnishings	9	101 142	36 209	35.8	1.9	X
0600	Lumber: rough, dressed, and finished	6	1 704	261	15.3	Z	X
0620	Plywood and millwork	43	132 799	17 026	12.8	.9	X
0720	Roofing, siding, and insulation materials	14	51 987	18 935	36.4	1.0	X
0730	Flat glass and other construction glass (excluding automotive)	669	1 950 805	1 700 103	87.1	87.1	X
0740	Other construction materials	46	189 106	30 343	16.0	1.6	X
1140	Iron and steel wire and wire products	6	7 342	2 127	29.0	.1	X
1150	Iron and steel pipe and tubing	11	6 171	747	12.1	Z	X
1220	Aluminum shapes, forms, etc.	41	158 406	22 445	14.2	1.2	X
1400	Electrical apparatus and equipment	8	10 207	2 150	21.1	.1	X
1700	Hardware	37	85 905	4 364	5.1	.2	X
2460	Other industrial supplies	10	25 230	1 095	4.3	.1	X
5300	Plastics materials and basic shapes	30	48 790	7 027	14.4	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	9 906	1 632	16.5	.1	X
6000	Paint, paint supplies, and wallpaper	10	20 190	6 309	31.2	.3	X
6150	Nondurable goods, n.e.c.	8	20 676	4 424	21.4	.2	X
9700	Service receipts and labor charges (including installed parts)	49	86 140	10 377	12.0	.5	X
9810	Miscellaneous commodities	35	98 477	4 480	4.5	.2	X
9940	Rental and leasing receipts	9	42 932	7 484	17.4	.4	X
4213902	Other construction materials whsle	2 221	X	6 245 851	X	100.0	40.9
0200	New and rebuilt automotive parts and supplies	28	158 988	17 172	10.8	.3	.1
0223	Parts, n.e.c.	19	48 263	14 102	29.2	.2	X
0400	Household and lawn furniture	15	53 649	588	1.1	Z	40.3
0411	Upholstered furniture	15	53 649	585	1.1	Z	X
0414	Other furniture (including sleep sofas)	10	21 050	3	Z	Z	X
0530	Flooring and floor coverings	68	261 006	69 221	26.5	1.1	21.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	58	225 019	21 129	9.4	.3	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	58	225 019	39 824	17.7	.6	X
0540	Other home furnishings	10	76 540	2 727	3.6	Z	40.6
0542	Mirrors, lamps, and picture frames	10	76 540	2 727	3.6	Z	X
0600	Lumber: rough, dressed, and finished	83	320 332	23 028	7.2	.4	40.9
0611	Dimensional lumber (non-treated)	50	263 082	7 549	2.9	.1	X
0612	Treated lumber	72	150 342	5 672	3.8	.1	X
0613	Boards	33	222 272	9 772	4.4	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213902	Other construction materials whsle—Con.						
0620	Plywood and millwork	106	632 931	134 905	21.3	2.2	35.4
0621	Softwood plywood and oriented strand board (OSB)	19	200 671	50 694	25.3	.8	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	20	185 799	6 727	3.6	.1	X
0623	Gypsum, specialty boards, and treatments	38	316 291	49 412	15.6	.8	X
0624	Wood millwork (doors, windows, cabinets, etc.)	82	454 533	18 039	4.0	.3	X
0625	Metal millwork	19	109 798	5 031	4.6	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	24	153 734	4 975	3.2	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	35	66 855	3 221	4.8	.1	40.3
0712	Cement and lime	21	51 172	1 605	3.1	Z	X
0713	Sand, gravel, and crushed stone	16	35 631	824	2.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	14	36 232	673	1.9	Z	X
0720	Roofing, siding, and insulation materials	190	672 033	70 089	10.4	1.1	33.9
0721	Roofing, except wood	46	134 228	12 659	9.4	.2	X
0722	Siding, except wood	86	275 953	26 830	9.7	.4	X
0723	Insulation materials	99	435 672	30 600	7.0	.5	X
0730	Flat glass and other construction glass (excluding automotive)	34	57 681	9 538	16.5	.2	X
0740	Other construction materials	2 221	6 245 851	5 491 586	87.9	87.9	36.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	174	427 604	216 604	50.7	3.5	X
0742	Prefabricated buildings and structural assemblies (nonwood)	406	932 793	832 137	89.2	13.3	X
0743	Manufactured (mobile) homes	387	765 628	713 819	93.2	11.4	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	1 357	4 312 915	3 729 027	86.5	59.7	X
0960	Restaurant and hotel equipment and supplies	8	11 558	1 604	13.9	Z	X
0970	Store machines and equipment	6	2 303	112	4.9	Z	X
1120	Flat iron and steel products	27	72 582	2 322	3.2	Z	X
1140	Iron and steel wire and wire products	39	148 793	9 034	6.1	.1	X
1150	Iron and steel pipe and tubing	40	111 810	20 843	18.6	.3	X
1160	Other iron and steel products	11	31 927	1 045	3.3	Z	X
1220	Aluminum shapes, forms, etc.	35	109 905	10 437	9.5	.2	X
1400	Electrical apparatus and equipment	61	142 778	12 271	8.6	.2	4.9
1418	Lighting fixtures (residential and commercial)	6	15 092	2 045	13.6	Z	X
1500	Electrical appliances, household	30	228 632	14 940	6.5	.2	X
1600	Electronic parts and equipment, except communication	20	35 749	4 334	12.1	.1	X
1700	Hardware	108	573 283	47 972	8.4	.8	7.4
1711	Hand tools (including power driven)	55	171 514	9 248	5.4	.1	X
1712	Bolts, nuts, rivets, and fasteners	49	153 407	9 090	5.9	.1	X
1713	Cutlery	44	226 601	23 397	10.3	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	57	288 483	61 114	21.2	1.0	5.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	101 709	2 375	2.3	Z	X
1813	Plumbing fixtures	16	110 070	19 630	17.8	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	36	211 783	22 370	10.6	.4	X
1818	Other plumbing and heating equipment and supplies	38	107 267	2 580	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	42	83 952	24 055	28.7	.4	27.9
1911	Furnaces (warm air)	31	51 468	5 284	10.3	.1	X
1912	Central air-conditioning (residential and commercial)	38	76 039	7 874	10.4	.1	X
1914	Heat pumps (residential and commercial)	16	51 904	8 875	17.1	.1	X
1916	Air cleaning and filtration systems	10	27 343	225	.8	Z	X
1917	Compressors for air-conditioners	10	27 343	225	.8	Z	X
1918	Condensing units for air-conditioners	10	27 343	225	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	10	27 343	225	.8	Z	X
2200	Farm machinery, equipment, and parts	15	16 949	1 811	10.7	Z	11.3
2212	New harvesting machinery	15	16 949	384	2.3	Z	X
2213	New land preparation, planting, and cultivating machinery	15	16 949	189	1.1	Z	X
2216	Other new farm machinery and equipment	15	16 949	1 049	6.2	Z	X
2218	Used farm machinery and equipment	15	16 949	189	1.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	48 929	4 684	9.6	.1	X
2460	Other industrial supplies	40	81 602	5 725	7.0	.1	X
2700	Sporting and recreational goods and supplies	8	43 849	1 749	4.0	Z	20.4
2714	Camping and fishing equipment and accessories	8	43 849	1 749	4.0	Z	X
2800	Toys and hobby goods and supplies	8	43 849	4 383	10.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	10	52 763	6 240	11.8	.1	X
3400	Industrial and personal services paper and plastics	7	20 741	5 799	28.0	.1	40.9
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	20 741	5 799	28.0	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	12	18 449	4 243	23.0	.1	X
4000	Footwear	8	43 849	426	1.0	Z	X
5300	Plastics materials and basic shapes	39	156 289	20 127	12.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	34	85 150	8 053	9.5	.1	X
5400	Petroleum products	8	11 558	127	1.1	Z	X
5800	Farm supplies	11	95 038	9 118	9.6	.1	37.5
5818	Other farm supplies (including harness and saddlery equipment)	11	95 038	7 847	8.3	.1	X
6000	Paint, paint supplies, and wallpaper	64	196 060	17 536	8.9	.3	X
6120	Art goods (including novelties and souvenirs)	8	3 200	633	19.8	Z	X
9700	Service receipts and labor charges (including installed parts)	371	525 845	67 619	12.9	1.1	31.5
9701	Labor charges for repair work	194	208 232	9 008	4.3	.1	X
9702	Parts installed in repair work	143	155 255	8 422	5.4	.1	X
9703	Other service receipts and labor charges—Specify	174	277 863	50 189	18.1	.8	X
9740	Receipts for installing equipment	6	2 063	80	3.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4213902	Other construction materials whsle—Con.						
9810	Miscellaneous commodities	57	212 895	11 243	5.3	.2	X
9940	Rental and leasing receipts	29	68 733	6 332	9.2	.1	X
9950	Construction receipts	64	164 587	35 029	21.3	.6	X
4214	Professional & commercial equipment & supplies whsle	45 351	X	367 383 550	X	100.0	73.9
0200	New and rebuilt automotive parts and supplies	18	480 095	26 698	5.6	Z	X
0300	Tires and tubes	10	14 524	840	5.8	Z	X
0400	Household and lawn furniture	39	127 646	13 536	10.6	Z	61.4
0411	Upholstered furniture	8	13 753	431	3.1	Z	X
0412	Sleep furniture and equipment	21	77 714	8 245	10.6	Z	X
0420	Office and business furniture	1 032	4 015 106	608 211	15.1	.2	11.1
0421	New office furniture (wooden and metal)	527	1 191 807	134 518	11.3	Z	X
0422	New store and restaurant furniture	43	301 994	26 875	8.9	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	70	196 266	16 964	8.6	Z	X
0424	Used office and business furniture	71	58 724	520	.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	20	164 301	34 907	21.2	Z	X
0520	Linens, domestics, curtains, and draperies	17	38 859	4 848	12.5	Z	53.1
0521	Bedspreads, blankets, and bedding	6	8 467	479	5.7	Z	X
0522	Curtains and draperies	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings	17	217 291	18 335	8.4	Z	73.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	15	213 072	17 518	8.2	Z	X
0540	Other home furnishings	180	634 806	61 635	9.7	Z	3.7
0541	Metal flatware and kitchen utensils	37	261 879	9 142	3.5	Z	X
0542	Mirrors, lamps, and picture frames	120	311 478	48 664	15.6	Z	X
0543	Home furnishings, n.e.c.	9	13 557	1 273	9.4	Z	X
0620	Plywood and millwork	26	69 384	7 588	10.9	Z	18.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video)	1 723	24 732 892	15 350 704	62.1	4.2	37.3
0811	Still picture photographic equipment	624	13 235 646	2 312 858	17.5	.6	X
0812	Motion picture photographic equipment	254	4 170 569	323 997	7.8	.1	X
0813	Photographic film	713	13 474 429	6 167 191	45.8	1.7	X
0814	Developing supplies (excluding film)	569	12 567 074	2 665 437	21.2	.7	X
0815	Other photographic equipment and supplies	1 014	14 099 805	2 852 182	20.2	.8	X
0900	Office equipment	8 135	61 383 214	22 152 190	36.1	6.0	50.9
0911	Typewriters and dedicated word processors	1 414	4 800 807	350 835	7.3	.1	X
0912	Calculators and accounting machines	1 296	18 486 204	726 532	3.9	.2	X
0913	Copying machines and equipment	6 697	35 908 395	19 059 770	53.1	5.2	X
0914	Dictating, transcribing, and recording machines	868	3 036 146	639 754	21.1	.2	X
0915	Mailing, letter handling, and addressing machines	810	5 445 570	1 243 195	22.8	.3	X
0920	New computer equipment	16 004	233 950 036	182 645 300	78.1	49.7	56.0
0921	Computers	12 075	183 114 060	103 664 000	56.6	28.2	X
0922	Computer storage devices	6 685	134 311 082	18 559 499	13.8	5.1	X
0923	Computer printers	7 961	134 499 251	20 020 026	14.9	5.4	X
0924	Other computer peripheral equipment	10 234	146 012 583	40 374 439	27.7	11.0	X
0930	Used computer equipment	1 899	9 784 355	2 574 688	26.3	.7	X
0950	Computer software (packaged)	8 245	104 398 613	20 970 793	20.1	5.7	X
0960	Restaurant and hotel equipment and supplies	3 301	11 057 178	9 806 130	88.7	2.7	X
0970	Store machines and equipment	2 936	26 537 626	5 258 004	19.8	1.4	10.4
0971	Vending machines	457	1 405 522	1 031 818	73.4	.3	X
0972	Other store machines and equipment	2 296	5 073 265	3 613 640	71.2	1.0	X
1000	Medical, hospital, and surgical supplies	8 975	56 170 003	52 489 554	93.4	14.3	68.0
1011	Surgical and medical instruments and equipment	5 536	37 917 369	24 186 397	63.8	6.6	X
1012	Orthopedic, and prosthetic appliances and supplies	1 887	8 335 764	4 066 816	48.8	1.1	X
1013	Other surgical, medical, and hospital supplies	4 966	31 022 465	24 206 006	78.0	6.6	X
1020	Dental supplies	1 423	6 427 670	4 242 640	66.0	1.2	65.6
1021	Equipment (chairs, x-rays, cabinets, etc.)	751	3 522 920	1 044 477	29.6	.3	X
1022	Instruments and other supplies	1 240	5 831 352	3 196 945	54.8	.9	X
1030	Optical and ophthalmic goods	1 976	7 642 316	6 786 006	88.8	1.8	64.7
1031	Ophthalmic goods	946	4 200 277	2 980 023	70.9	.8	X
1032	Prescription grinding	529	1 332 597	975 830	73.2	.3	X
1033	Optometric equipment and supplies	326	982 774	531 910	54.1	.1	X
1034	Optical goods, n.e.c. (excluding cameras)	779	3 220 342	2 221 668	69.0	.6	X
1040	Religious and school supplies	587	2 870 856	1 486 567	51.8	.4	69.2
1041	Religious supplies	114	480 967	418 625	87.0	.1	X
1042	School supplies	480	2 452 963	1 066 052	43.5	.3	X
1050	Other professional equipment and supplies	2 823	14 228 420	9 041 972	63.5	2.5	69.7
1051	Architects' equipment and supplies	338	644 615	229 098	35.5	.1	X
1052	Drafting instruments	272	452 758	65 617	14.5	Z	X
1053	Engineers' equipment and supplies	461	891 053	375 212	42.1	.1	X
1054	Laboratory equipment	1 018	6 387 263	2 824 978	44.2	.8	X
1055	Scientific instruments	758	5 780 802	2 837 105	49.1	.8	X
1056	Veterinarians' equipment and supplies	410	2 690 621	556 536	20.7	.2	X
1057	Professional equipment and supplies, n.e.c.	848	3 699 601	2 133 682	57.7	.6	X
1100	Iron and steel products (semifinished)	7	6 309	1 110	17.6	Z	X
1120	Flat iron and steel products	7	7 488	449	6.0	Z	X
1140	Iron and steel wire and wire products	23	60 780	10 394	17.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214	Professional & commercial equipment & supplies whsle—Con.						
1400	Electrical apparatus and equipment	540	10 769 953	879 491	8.2	.2	1.2
1411	Power and distribution transformers	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus	31	65 283	1 942	3.0	Z	X
1414	Conduit, raceway, and fittings	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types)	14	25 213	1 014	4.0	Z	X
1416	Interior wiring (excluding conduit)	83	6 151 331	309 940	5.0	.1	X
1417	Exterior wiring and cable (excluding conduit)	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial)	29	63 890	6 002	9.4	Z	X
1419	Industrial controls	106	317 044	34 681	10.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	25	25 105	859	3.4	Z	X
1500	Electrical appliances, household	182	3 288 149	317 033	9.6	.1	22.9
1511	Televisions	79	2 491 663	68 327	2.7	Z	X
1512	Radios, stereos, and CD players	66	1 272 595	76 640	6.0	Z	X
1513	V.C.R.'s and video cameras	84	1 096 060	45 639	4.2	Z	X
1514	Electrical household ranges and ovens	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	26	813 826	47 294	5.8	Z	X
1600	Electronic parts and equipment, except communication	1 025	19 786 286	1 825 583	9.2	.5	3.5
1612	Integrated circuits	112	388 099	20 713	5.3	Z	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts	92	102 109	9 304	9.1	Z	X
1618	Electronic parts and equipment, n.e.c.	396	7 699 136	1 619 751	21.0	.4	X
1650	Communication equipment and supplies	1 407	28 643 541	1 135 933	4.0	.3	4.3
1651	Telephones	411	5 422 945	501 883	9.3	.1	X
1652	Other electronic communication equipment	729	3 714 201	179 888	4.8	Z	X
1653	Other electrical communication equipment	178	776 196	33 732	4.3	Z	X
1700	Hardware	172	772 780	127 883	16.5	Z	2.9
1711	Hand tools (including power driven)	15	21 679	6 616	30.5	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	38 058	591	1.6	Z	X
1713	Cutlery	44	58 870	5 733	9.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	62	186 125	14 847	8.0	Z	4.5
1812	Metal pipe fittings and valves (excluding pipe and tubing)	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	44	155 545	7 168	4.6	Z	X
1815	Boilers, radiators, and convectors	6	8 830	775	8.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	24	273 176	41 775	15.3	Z	X
2000	Refrigeration equipment and supplies	455	1 530 807	274 852	18.0	.1	4.9
2011	Commercial refrigerators (reach-in and walk-in)	351	1 200 399	91 586	7.6	Z	X
2012	Unit coolers for commercial refrigerators	49	176 949	8 022	4.5	Z	X
2013	Condensing units for commercial refrigerators	19	63 317	3 859	6.1	Z	X
2014	Refrigerants	15	18 845	1 841	9.8	Z	X
2015	Other refrigeration equipment and supplies	300	1 014 388	159 461	15.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	10	55 246	6 184	11.2	Z	X
2200	Farm machinery, equipment, and parts	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts	15	55 068	5 992	10.9	Z	53.2
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	10	43 675	5 441	12.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	10	18 303	557	3.0	Z	60.9
2311	Pumps	7	14 958	129	.9	Z	X
2312	Motors	7	14 958	129	.9	Z	X
2313	Parts for pumps and motors	6	15 184	271	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	370	2 747 288	393 935	14.3	.1	2.1
2321	New pumps, compressors (air or gas), and equipment	20	55 898	1 744	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access	18	751 667	99 629	13.3	Z	X
2327	All other new general-purpose industrial machinery and equipment	26	95 110	13 064	13.7	Z	X
2328	Used general-purpose industrial machinery and equipment	17	14 384	1 013	7.0	Z	X
2330	Metalworking machinery, equipment, and parts	18	47 441	4 381	9.2	Z	X
2340	Materials handling machinery, equipment, and parts	67	262 389	27 180	10.4	Z	33.6
2341	New conveying equipment	49	225 090	15 495	6.9	Z	X
2342	New hoists, cranes, and monorails	20	90 891	1 604	1.8	Z	X
2344	New industrial trucks and tractors	7	17 120	1 208	7.1	Z	X
2345	Used materials handling machinery, equipment, and parts	29	71 142	5 784	8.1	Z	X
2360	Other industrial machinery, equipment, and parts	45	87 613	13 133	15.0	Z	52.2
2363	New printing trades machinery, equipment, and supplies	12	23 683	6 347	26.8	Z	X
2366	Other new industrial machinery and equipment	16	27 886	2 299	8.2	Z	X
2367	Used industrial machinery and equipment	10	11 375	537	4.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	10	20 999	811	3.9	Z	69.4
2431	Filters	8	17 443	651	3.7	Z	X
2440	Welding supplies (excluding gases)	12	42 249	1 285	3.0	Z	X
2450	Industrial containers and supplies	38	197 604	38 091	19.3	Z	39.6
2451	New and reconditioned drums and barrels	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies	28	144 982	31 183	21.5	Z	X
2460	Other industrial supplies	55	326 334	42 374	13.0	Z	61.4
2461	Printing and duplicating inks	10	33 656	5 409	16.1	Z	X
2463	Nylon, polyester, and synthetic rubber	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c.	24	212 698	28 938	13.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214	Professional & commercial equipment & supplies whsle—Con.						
2520	Custodial (janitors') equipment and supplies	204	738 064	73 561	10.0	Z	4.1
2521	Custodial equipment—power equipment	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment	66	438 068	14 064	3.2	Z	X
2523	Custodial supplies	180	675 175	49 387	7.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	23	101 190	5 414	5.4	Z	X
2540	Other service establishment equipment and supplies	8	7 834	2 300	29.4	Z	51.8
2542	Service establishment equipment and supplies, n.e.c.	6	5 670	1 281	22.6	Z	X
2700	Sporting and recreational goods and supplies	37	116 040	17 258	14.9	Z	19.9
2713	Billiards, pool, bowling equipment, and accessories	10	56 465	9 735	17.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies	89	479 560	87 546	18.3	Z	15.8
2811	Video games and cartridges	9	126 419	32 035	25.3	Z	X
2813	Crafts and craft supplies	18	132 221	16 651	12.6	Z	X
2940	Recyclable materials, except metal	6	3 014	556	18.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	34	136 500	23 198	17.0	Z	35.3
3014	Watches, clocks, and watch movements and cases	16	93 342	11 393	12.2	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	6	17 204	5 461	31.7	Z	X
3100	Musical instruments and supplies	24	52 171	6 130	11.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	18	287 926	58 215	20.2	Z	X
3140	Prerecorded video tapes	10	34 876	3 810	10.9	Z	X
3150	Other durable goods	26	66 508	12 878	19.4	Z	69.1
3151	Coin-operated games	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c.	18	51 361	8 339	16.2	Z	X
3160	Fire extinguishers and fire safety equipment	6	13 722	2 097	15.3	Z	X
3200	Printing and writing paper	1 183	16 202 127	318 128	2.0	.1	.5
3212	Fine roll paper	188	848 367	39 358	4.6	Z	X
3213	Other printing and writing paper	860	2 216 498	97 823	4.4	Z	X
3300	Stationery, office supplies and greeting cards	2 231	12 885 876	2 100 303	16.3	.6	3.2
3311	Business forms	636	1 749 829	149 691	8.6	Z	X
3312	Stationery, photocopy paper, and typing paper	617	1 265 463	74 849	5.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	807	8 397 129	1 233 192	14.7	.3	X
3314	Toner and cartridges	1 182	3 237 672	268 620	8.3	.1	X
3315	Greeting cards	69	69 096	1 352	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	778	2 801 638	301 462	10.8	.1	X
3400	Industrial and personal services paper and plastics	231	804 657	106 996	13.3	Z	24.9
3411	Paperboard and boxboard boxes	41	122 630	6 454	5.3	Z	X
3412	Paper dishes, cups, and napkins	63	260 122	12 507	4.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	101	244 379	26 937	11.0	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	68	250 427	12 220	4.9	Z	X
3415	Other industrial and personal service paper	69	94 876	20 065	21.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	356	1 899 624	310 355	16.3	.1	14.2
3511	Prescription drugs	153	1 168 054	122 689	10.5	Z	X
3512	Nonprescription pharmaceuticals	172	967 437	61 403	6.3	Z	X
3513	Cosmetics	14	200 747	7 531	3.8	Z	X
3514	Perfumes	9	21 646	4 779	22.1	Z	X
3515	Other toiletries and druggists' sundries	87	362 619	52 928	14.6	Z	X
3600	Piece goods, knit and woven	48	1 183 775	80 814	6.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	10	27 737	1 680	6.1	Z	X
3800	Men's and boys' wear	31	55 141	15 565	28.2	Z	37.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	20	46 456	13 916	30.0	Z	X
3900	Women's and children's wear	17	257 918	23 517	9.1	Z	71.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	6	31 653	7 621	24.1	Z	X
4000	Footwear	7	8 438	1 575	18.7	Z	71.7
4011	All athletic footwear	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear	7	8 438	1 431	17.0	Z	X
4100	Frozen foods (packaged)	14	231 963	94 884	40.9	Z	8.2
4115	Meat (frozen packaged)	6	207 415	73 786	35.6	Z	X
4200	Dairy products (excluding dried or canned)	12	269 134	25 130	9.3	Z	X
4300	Poultry and poultry products	7	31 085	4 841	15.6	Z	X
4400	Confectionery	7	12 510	2 223	17.8	Z	61.7
4411	Candy	7	12 510	758	6.1	Z	X
4414	Chips and popcorn	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	10	33 636	2 791	8.3	Z	X
4600	Meat and meat products (fresh and unpackaged)	8	59 604	13 705	23.0	Z	X
4800	Coffee, tea, and spices	37	52 445	7 326	14.0	Z	64.7
4811	Coffee	20	20 324	3 443	16.9	Z	X
4812	Tea	11	10 480	487	4.6	Z	X
4813	Spices	19	40 965	3 303	8.1	Z	X
4820	Bread and baked goods	9	35 012	800	2.3	Z	41.1
4822	Cookies, cakes, and other baked goods	8	21 425	665	3.1	Z	X
4830	Canned foods	16	41 696	3 028	7.3	Z	43.0
4831	Canned and bottled fruits, vegetables, and juices	10	29 943	1 124	3.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	15	10 761	736	6.8	Z	X
4850	Soft drinks and bottled water	7	18 881	1 318	7.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214	Professional & commercial equipment & supplies whsle—Con.						
4860	Other grocery specialties	32	424 289	63 355	14.9	Z	15.4
4868	Grocery specialties, n.e.c.	27	413 044	62 712	15.2	Z	X
5300	Plastics materials and basic shapes	56	239 339	21 072	8.8	Z	9.5
5311	Plastic pipes, rods, tubes, and shapes	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	603	3 785 840	437 592	11.6	.1	1.7
5335	Detergents and soaps	24	24 455	2 010	8.2	Z	X
5342	Adhesives, sealants, and glues	11	40 410	4 589	11.4	Z	X
5344	Other chemicals and allied products	247	1 600 873	162 718	10.2	Z	X
5800	Farm supplies	25	136 057	26 371	19.4	Z	X
6000	Paint, paint supplies, and wallpaper	25	41 929	4 040	9.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	30	499 567	189 005	37.8	.1	68.2
6101	Books	13	428 219	183 937	43.0	.1	X
6120	Art goods (including novelties and souvenirs)	49	114 312	7 453	6.5	Z	45.8
6121	Art materials	13	11 519	3 124	27.1	Z	X
6122	Novelties and souvenirs	12	54 215	1 312	2.4	Z	X
6150	Nondurable goods, n.e.c.	41	599 826	164 317	27.4	Z	X
9700	Service receipts and labor charges (including installed parts)	12 579	83 866 017	10 391 713	12.4	2.8	56.2
9701	Labor charges for repair work	10 365	58 005 385	6 054 119	10.4	1.6	X
9702	Parts installed in repair work	7 385	45 128 390	1 419 496	3.1	.4	X
9703	Other service receipts and labor charges—Specify	3 750	34 858 890	2 916 609	8.4	.8	X
9720	Receipts for service contracts	6 072	40 681 277	4 624 052	11.4	1.3	X
9730	Advertising specialties (paper novelties, etc.)	11	7 949	1 094	13.8	Z	X
9740	Receipts for installing equipment	2 851	15 822 117	1 621 126	10.2	.4	X
9810	Miscellaneous commodities	2 183	31 053 385	3 812 215	12.3	1.0	X
9930	Sales of integrated systems which you wrote or modified software	735	7 928 313	435 603	5.5	.1	X
9940	Rental and leasing receipts	4 608	51 906 444	2 964 697	5.7	.8	62.0
9941	Computer rental and leasing receipts	814	24 569 762	900 094	3.7	.2	X
9942	Photocopying machine rental	2 642	16 547 965	873 924	5.3	.2	X
9943	Other office machine rental receipts	1 120	5 595 322	1 048 544	18.7	.3	X
9944	Other rental receipts	223	1 227 565	21 103	1.7	Z	X
9960	Custom software (designed to customer specifications)	1 250	6 953 756	417 915	6.0	.1	X
9970	Receipts for printing or photocopying performed at this establishment	26	119 715	22 613	18.9	Z	X
42141	Photographic equipment & supplies whsle	1 379	X	16 679 051	X	100.0	75.9
0420	Office and business furniture	11	68 181	5 015	7.4	Z	X
0540	Other home furnishings	10	39 621	2 055	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	1 379	16 679 051	14 308 091	85.8	85.8	58.7
0811	Still picture photographic equipment	617	13 211 875	2 311 730	17.5	13.9	X
0812	Motion picture photographic equipment	249	4 162 290	322 523	7.7	1.9	X
0813	Photographic film	688	13 409 640	6 157 314	45.9	36.9	X
0814	Developing supplies (excluding film)	565	12 566 771	2 685 435	21.2	16.0	X
0815	Other photographic equipment and supplies	1 008	14 086 208	2 851 089	20.2	17.1	X
0900	Office equipment	73	7 260 813	148 448	2.0	.9	.4
0911	Typewriters and dedicated word processors	6	29 131	1 580	5.4	Z	X
0913	Copying machines and equipment	20	63 911	7 880	12.3	Z	X
0914	Dictating, transcribing, and recording machines	13	55 742	10 019	18.0	.1	X
0915	Mailing, letter handling, and addressing machines	6	15 360	599	3.9	Z	X
0920	New computer equipment	127	9 753 784	432 834	4.4	2.6	1.0
0921	Computers	24	261 533	17 589	6.7	.1	X
0922	Computer storage devices	10	135 915	3 829	2.8	Z	X
0923	Computer printers	27	102 963	6 808	6.6	Z	X
0924	Other computer peripheral equipment	64	2 440 644	382 627	15.7	2.3	X
0950	Computer software (packaged)	72	5 056 736	11 568	.2	.1	X
0960	Restaurant and hotel equipment and supplies	8	22 713	4 490	19.8	Z	X
0970	Store machines and equipment	7	46 587	5 035	10.8	Z	X
1000	Medical, hospital, and surgical supplies	15	58 150	8 872	15.3	.1	62.8
1011	Surgical and medical instruments and equipment	12	46 678	5 158	11.1	Z	X
1013	Other surgical, medical, and hospital supplies	15	58 150	3 713	6.4	Z	X
1030	Optical and ophthalmic goods	16	331 454	76 186	23.0	.5	X
1040	Religious and school supplies	6	6 229	87	1.4	Z	X
1400	Electrical apparatus and equipment	17	74 489	9 635	12.9	.1	28.7
1419	Industrial controls	17	74 489	9 635	12.9	.1	X
1500	Electrical appliances, household	27	182 292	42 322	23.2	.3	12.3
1511	Televisions	20	124 548	3 247	2.6	Z	X
1512	Radios, stereos, and CD players	20	124 548	1 827	1.5	Z	X
1513	V.C.R.'s and video cameras	14	112 556	19 647	17.5	.1	X
1600	Electronic parts and equipment, except communication	111	9 623 223	395 639	4.1	2.4	.7
1618	Electronic parts and equipment, n.e.c.	82	2 519 799	333 588	13.2	2.0	X
1650	Communication equipment and supplies	6	24 734	8 996	36.4	.1	X
1700	Hardware	6	17 556	1 659	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7	22 949	5 903	25.7	Z	X
3200	Printing and writing paper	22	45 123	4 054	9.0	Z	20.7
3213	Other printing and writing paper	22	45 123	4 054	9.0	Z	X
3300	Stationery, office supplies and greeting cards	35	108 877	23 255	21.4	.1	15.6
3312	Stationery, photocopy paper, and typing paper	24	81 755	11 204	13.7	.1	X
3314	Toner and cartridges	6	7 675	257	3.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	19	34 767	6 702	19.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42141	Photographic equipment & supplies whse—Con.						
3400	Industrial and personal services paper and plastics	9	8 868	1 107	12.5	Z	X
5300	Plastics materials and basic shapes	7	31 851	2 609	8.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	50	211 727	27 566	13.0	.2	X
9700	Service receipts and labor charges (including installed parts)	314	8 881 180	629 448	7.1	3.8	55.9
9701	Labor charges for repair work	220	1 353 494	53 984	4.0	.3	X
9702	Parts installed in repair work	168	8 195 750	64 990	.8	.4	X
9703	Other service receipts and labor charges—Specify	126	7 788 411	510 471	6.6	3.1	X
9720	Receipts for service contracts	27	102 369	13 348	13.0	.1	X
9740	Receipts for installing equipment	51	314 769	10 800	3.4	.1	X
9810	Miscellaneous commodities	97	7 263 687	440 464	6.1	2.6	X
9940	Rental and leasing receipts	99	5 060 616	35 858	.7	.2	.6
9942	Photocopying machine rental	47	267 791	25 536	9.5	.2	X
9943	Other office machine rental receipts	36	196 509	3 337	1.7	Z	X
9944	Other rental receipts	7	15 174	265	1.7	Z	X
421410	Photographic equipment & supplies whse	1 379	X	16 679 051	X	100.0	75.9
0420	Office and business furniture	11	68 181	5 015	7.4	Z	X
0540	Other home furnishings	10	39 621	2 055	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	1 379	16 679 051	14 308 091	85.8	85.8	58.7
0811	Still picture photographic equipment	617	13 211 875	2 311 730	17.5	13.9	X
0812	Motion picture photographic equipment	249	4 162 290	322 523	7.7	1.9	X
0813	Photographic film	688	13 409 640	6 157 314	45.9	36.9	X
0814	Developing supplies (excluding film)	565	12 566 771	2 685 435	21.2	16.0	X
0815	Other photographic equipment and supplies	1 008	14 086 208	2 851 089	20.2	17.1	X
0900	Office equipment	73	7 260 813	148 448	2.0	.9	.4
0911	Typewriters and dedicated word processors	6	29 131	1 580	5.4	Z	X
0913	Copying machines and equipment	20	63 911	7 880	12.3	Z	X
0914	Dictating, transcribing, and recording machines	13	55 742	10 019	18.0	.1	X
0915	Mailing, letter handling, and addressing machines	6	15 360	599	3.9	Z	X
0920	New computer equipment	127	9 753 784	432 834	4.4	2.6	1.0
0921	Computers	24	261 533	17 589	6.7	.1	X
0922	Computer storage devices	10	135 915	3 829	2.8	Z	X
0923	Computer printers	27	102 963	6 808	6.6	Z	X
0924	Other computer peripheral equipment	64	2 440 644	382 627	15.7	2.3	X
0950	Computer software (packaged)	72	5 056 736	11 568	.2	.1	X
0960	Restaurant and hotel equipment and supplies	8	22 713	4 490	19.8	Z	X
0970	Store machines and equipment	7	46 587	5 035	10.8	Z	X
1000	Medical, hospital, and surgical supplies	15	58 150	8 872	15.3	.1	62.8
1011	Surgical and medical instruments and equipment	12	46 678	5 158	11.1	Z	X
1013	Other surgical, medical, and hospital supplies	15	58 150	3 713	6.4	Z	X
1030	Optical and ophthalmic goods	16	331 454	76 186	23.0	.5	X
1040	Religious and school supplies	6	6 229	87	1.4	Z	X
1400	Electrical apparatus and equipment	17	74 489	9 635	12.9	.1	28.7
1419	Industrial controls	17	74 489	9 635	12.9	.1	X
1500	Electrical appliances, household	27	182 292	42 322	23.2	.3	12.3
1511	Televisions	20	124 548	3 247	2.6	Z	X
1512	Radios, stereos, and CD players	20	124 548	1 827	1.5	Z	X
1513	V.C.R.'s and video cameras	14	112 556	19 647	17.5	.1	X
1600	Electronic parts and equipment, except communication	111	9 623 223	395 639	4.1	2.4	.7
1618	Electronic parts and equipment, n.e.c.	82	2 519 799	333 588	13.2	2.0	X
1650	Communication equipment and supplies	6	24 734	8 996	36.4	.1	X
1700	Hardware	6	17 556	1 659	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7	22 949	5 903	25.7	Z	X
3200	Printing and writing paper	22	45 123	4 054	9.0	Z	20.7
3213	Other printing and writing paper	22	45 123	4 054	9.0	Z	X
3300	Stationery, office supplies and greeting cards	35	108 877	23 255	21.4	.1	15.6
3312	Stationery, photocopy paper, and typing paper	24	81 755	11 204	13.7	.1	X
3314	Toner and cartridges	6	7 675	257	3.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	19	34 767	6 702	19.3	Z	X
3400	Industrial and personal services paper and plastics	9	8 868	1 107	12.5	Z	X
5300	Plastics materials and basic shapes	7	31 851	2 609	8.2	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	50	211 727	27 566	13.0	.2	X
9700	Service receipts and labor charges (including installed parts)	314	8 881 180	629 448	7.1	3.8	55.9
9701	Labor charges for repair work	220	1 353 494	53 984	4.0	.3	X
9702	Parts installed in repair work	168	8 195 750	64 990	.8	.4	X
9703	Other service receipts and labor charges—Specify	126	7 788 411	510 471	6.6	3.1	X
9720	Receipts for service contracts	27	102 369	13 348	13.0	.1	X
9740	Receipts for installing equipment	51	314 769	10 800	3.4	.1	X
9810	Miscellaneous commodities	97	7 263 687	440 464	6.1	2.6	X
9940	Rental and leasing receipts	99	5 060 616	35 858	.7	.2	.6
9942	Photocopying machine rental	47	267 791	25 536	9.5	.2	X
9943	Other office machine rental receipts	36	196 509	3 337	1.7	Z	X
9944	Other rental receipts	7	15 174	265	1.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42142	Office equipment whse	7 319	X	36 646 598	X	100.0	76.7
0400	Household and lawn furniture	12	23 705	4 125	17.4	Z	60.5
0412	Sleep furniture and equipment	9	15 999	3 993	25.0	Z	X
0420	Office and business furniture	465	852 470	110 049	12.9	.3	9.5
0421	New office furniture (wooden and metal)	464	749 749	93 998	12.5	.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	35	33 121	1 150	3.5	Z	X
0424	Used office and business furniture	71	58 724	520	.9	Z	X
0800	Photographic equipment and supplies (excluding video)	171	7 474 885	990 024	13.2	2.7	X
0900	Office equipment	7 319	36 646 598	21 018 260	57.4	57.4	54.3
0911	Typewriters and dedicated word processors	1 117	3 511 456	268 098	7.6	.7	X
0912	Calculators and accounting machines	1 011	2 856 886	336 528	11.8	.9	X
0913	Copying machines and equipment	6 307	33 018 373	18 704 668	56.6	51.0	X
0914	Dictating, transcribing, and recording machines	753	2 309 474	532 416	23.1	1.5	X
0915	Mailing, letter handling, and addressing machines	693	4 223 777	1 176 549	27.9	3.2	X
0920	New computer equipment	1 097	11 943 135	2 751 123	23.0	7.5	37.5
0921	Computers	800	6 204 026	744 882	12.0	2.0	X
0922	Computer storage devices	81	491 434	30 530	6.2	.1	X
0923	Computer printers	547	6 482 076	941 526	14.5	2.6	X
0924	Other computer peripheral equipment	406	5 298 684	1 034 181	19.5	2.8	X
0930	Used computer equipment	48	44 848	3 068	6.8	Z	X
0950	Computer software (packaged)	393	2 976 628	147 553	5.0	.4	X
0970	Store machines and equipment	178	241 745	20 611	8.5	.1	2.2
0972	Other store machines and equipment	172	231 071	20 283	8.8	.1	X
1040	Religious and school supplies	9	23 388	1 434	6.1	Z	7.8
1042	School supplies	9	23 388	1 434	6.1	Z	X
1140	Iron and steel wire and wire products	10	31 099	9 330	30.0	Z	X
1400	Electrical apparatus and equipment	49	6 025 843	302 189	5.0	.8	X
1416	Interior wiring (excluding conduit)	40	5 998 315	297 244	5.0	.8	X
1500	Electrical appliances, household	29	175 162	35 778	20.4	.1	50.1
1512	Radios, stereos, and CD players	10	69 495	9 955	14.3	Z	X
1513	V.C.R.'s and video cameras	11	88 816	10 304	11.6	Z	X
1600	Electronic parts and equipment, except communication	138	302 870	32 023	10.6	.1	17.0
1616	Electronic connectors and other passive electronic parts	31	3 231	346	10.7	Z	X
1618	Electronic parts and equipment, n.e.c.	93	255 604	25 475	10.0	.1	X
1650	Communication equipment and supplies	467	1 836 445	111 969	6.1	.3	7.6
1651	Telephones	19	217 461	7 143	3.3	Z	X
1652	Other electronic communication equipment	428	1 444 550	86 874	6.0	.2	X
1653	Other electrical communication equipment	70	537 704	17 934	3.3	Z	X
1700	Hardware	46	81 198	7 323	9.0	Z	19.5
1713	Cutlery	44	58 870	5 733	9.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	8	6 814	2 646	38.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	266	1 268 408	203 569	16.0	.6	X
2460	Other industrial supplies	9	27 254	636	2.3	Z	X
2520	Custodial (janitors') equipment and supplies	12	32 796	1 300	4.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches	10	62 648	9 856	15.7	Z	56.6
3014	Watches, clocks, and watch movements and cases	10	62 648	9 856	15.7	Z	X
3100	Musical instruments and supplies	22	51 705	6 120	11.8	Z	X
3200	Printing and writing paper	832	2 624 414	110 939	4.2	.3	2.5
3212	Fine roll paper	188	848 367	39 358	4.6	.1	X
3213	Other printing and writing paper	627	1 690 998	58 799	3.5	.2	X
3300	Stationery, office supplies and greeting cards	1 521	10 483 321	1 749 684	16.7	4.8	2.2
3311	Business forms	425	1 075 960	95 468	8.9	.3	X
3312	Stationery, photocopy paper, and typing paper	466	773 996	49 205	6.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	635	7 970 146	1 198 419	15.0	3.3	X
3314	Toner and cartridges	909	2 304 732	198 810	8.6	.5	X
3315	Greeting cards	39	32 951	866	2.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	475	1 748 622	206 909	11.8	.6	X
3400	Industrial and personal services paper and plastics	27	39 398	2 012	5.1	Z	35.5
3411	Paperboard and boxboard boxes	7	17 783	426	2.4	Z	X
3415	Other industrial and personal service paper	20	21 615	1 586	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	21 646	4 779	22.1	Z	4.4
3514	Perfumes	9	21 646	4 779	22.1	Z	X
5300	Plastics materials and basic shapes	6	20 118	910	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	190	1 087 937	127 134	11.7	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	8	18 342	553	3.0	Z	X
6120	Art goods (including novelties and souvenirs)	12	18 046	416	2.3	Z	X
6150	Nondurable goods, n.e.c.	11	108 224	16 023	14.8	Z	X
9700	Service receipts and labor charges (including installed parts)	4 374	20 600 920	4 219 904	20.5	11.5	75.0
9701	Labor charges for repair work	4 013	19 317 736	3 408 831	17.6	9.3	X
9702	Parts installed in repair work	3 080	9 187 823	359 943	3.9	1.0	X
9703	Other service receipts and labor charges—Specify	782	2 652 456	451 120	17.0	1.2	X
9720	Receipts for service contracts	2 983	16 185 739	2 366 239	14.6	6.5	X
9740	Receipts for installing equipment	706	2 483 682	112 033	4.5	.3	X
9810	Miscellaneous commodities	725	2 485 062	150 769	6.1	.4	X
9930	Sales of integrated systems which you wrote or modified software	203	831 839	12 279	1.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42142	Office equipment whsle—Con.						
9940	Rental and leasing receipts	3 002	19 919 160	1 880 627	9.4	5.1	75.9
9941	Computer rental and leasing receipts	93	529 834	10 223	1.9	Z	X
9942	Photocopying machine rental	2 546	15 876 229	833 389	5.2	2.3	X
9943	Other office machine rental receipts	914	5 073 225	1 035 562	20.4	2.8	X
9944	Other rental receipts	40	73 612	1 450	2.0	Z	X
9960	Custom software (designed to customer specifications)	179	2 199 767	44 822	2.0	.1	X
9970	Receipts for printing or photocopying performed at this establishment	10	14 516	297	2.0	Z	X
421420	Office equipment whsle	7 319	X	36 646 598	X	100.0	76.7
0400	Household and lawn furniture	12	23 705	4 125	17.4	Z	60.5
0412	Sleep furniture and equipment	9	15 999	3 993	25.0	Z	X
0420	Office and business furniture	465	852 470	110 049	12.9	.3	9.5
0421	New office furniture (wooden and metal)	464	749 749	93 998	12.5	.3	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	35	33 121	1 150	3.5	Z	X
0424	Used office and business furniture	71	58 724	520	.9	Z	X
0800	Photographic equipment and supplies (excluding video)	171	7 474 885	990 024	13.2	2.7	X
0900	Office equipment	7 319	36 646 598	21 018 260	57.4	57.4	54.3
0911	Typewriters and dedicated word processors	1 117	3 511 456	268 098	7.6	.7	X
0912	Calculators and accounting machines	1 011	2 856 886	336 528	11.8	.9	X
0913	Copying machines and equipment	6 307	33 018 373	18 704 668	56.6	51.0	X
0914	Dictating, transcribing, and recording machines	753	2 309 474	532 416	23.1	1.5	X
0915	Mailing, letter handling, and addressing machines	693	4 223 777	1 176 549	27.9	3.2	X
0920	New computer equipment	1 097	11 943 135	2 751 123	23.0	7.5	37.5
0921	Computers	800	6 204 026	744 882	12.0	2.0	X
0922	Computer storage devices	81	491 434	30 530	6.2	.1	X
0923	Computer printers	547	6 482 076	941 526	14.5	2.6	X
0924	Other computer peripheral equipment	406	5 298 684	1 034 181	19.5	2.8	X
0930	Used computer equipment	48	44 848	3 068	6.8	Z	X
0950	Computer software (packaged)	393	2 976 628	147 553	5.0	.4	X
0970	Store machines and equipment	178	241 745	20 611	8.5	.1	2.2
0972	Other store machines and equipment	172	231 071	20 283	8.8	.1	X
1040	Religious and school supplies	9	23 388	1 434	6.1	Z	7.8
1042	School supplies	9	23 388	1 434	6.1	Z	X
1140	Iron and steel wire and wire products	10	31 099	9 330	30.0	Z	X
1400	Electrical apparatus and equipment	49	6 025 843	302 189	5.0	.8	X
1416	Interior wiring (excluding conduit)	40	5 998 315	297 244	5.0	.8	X
1500	Electrical appliances, household	29	175 162	35 778	20.4	.1	50.1
1512	Radios, stereos, and CD players	10	69 495	9 955	14.3	Z	X
1513	V.C.R.'s and video cameras	11	88 816	10 304	11.6	Z	X
1600	Electronic parts and equipment, except communication	138	302 870	32 023	10.6	.1	17.0
1616	Electronic connectors and other passive electronic parts	31	3 231	346	10.7	Z	X
1618	Electronic parts and equipment, n.e.c.	93	255 604	25 475	10.0	.1	X
1650	Communication equipment and supplies	467	1 836 445	111 969	6.1	.3	7.6
1651	Telephones	19	217 461	7 143	3.3	Z	X
1652	Other electronic communication equipment	428	1 444 550	86 874	6.0	.2	X
1653	Other electrical communication equipment	70	537 704	17 934	3.3	Z	X
1700	Hardware	46	81 198	7 323	9.0	Z	19.5
1713	Cutlery	44	58 870	5 733	9.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	8	6 814	2 646	38.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	266	1 268 408	203 569	16.0	.6	X
2460	Other industrial supplies	9	27 254	636	2.3	Z	X
2520	Custodial (janitors') equipment and supplies	12	32 796	1 300	4.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches	10	62 648	9 856	15.7	Z	56.6
3014	Watches, clocks, and watch movements and cases	10	62 648	9 856	15.7	Z	X
3100	Musical instruments and supplies	22	51 705	6 120	11.8	Z	X
3200	Printing and writing paper	832	2 624 414	110 939	4.2	.3	2.5
3212	Fine roll paper	188	848 367	39 358	4.6	.1	X
3213	Other printing and writing paper	627	1 690 998	58 799	3.5	.2	X
3300	Stationery, office supplies and greeting cards	1 521	10 483 321	1 749 684	16.7	4.8	2.2
3311	Business forms	425	1 075 960	95 468	8.9	.3	X
3312	Stationery, photocopy paper, and typing paper	466	773 996	49 205	6.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	635	7 970 146	1 198 419	15.0	3.3	X
3314	Toner and cartridges	909	2 304 732	198 810	8.6	.5	X
3315	Greeting cards	39	32 951	866	2.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	475	1 748 622	206 909	11.8	.6	X
3400	Industrial and personal services paper and plastics	27	39 398	2 012	5.1	Z	35.5
3411	Paperboard and boxboard boxes	7	17 783	426	2.4	Z	X
3415	Other industrial and personal service paper	20	21 615	1 586	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	21 646	4 779	22.1	Z	4.4
3514	Perfumes	9	21 646	4 779	22.1	Z	X
5300	Plastics materials and basic shapes	6	20 118	910	4.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	190	1 087 937	127 134	11.7	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	8	18 342	553	3.0	Z	X
6120	Art goods (including novelties and souvenirs)	12	18 046	416	2.3	Z	X
6150	Nondurable goods, n.e.c.	11	108 224	16 023	14.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421420	Office equipment whsle—Con.						
9700	Service receipts and labor charges (including installed parts)	4 374	20 600 920	4 219 904	20.5	11.5	75.0
9701	Labor charges for repair work	4 013	19 317 736	3 408 831	17.6	9.3	X
9702	Parts installed in repair work	3 080	9 187 823	359 943	3.9	1.0	X
9703	Other service receipts and labor charges—Specify	782	2 652 456	451 120	17.0	1.2	X
9720	Receipts for service contracts	2 983	16 185 739	2 366 239	14.6	6.5	X
9740	Receipts for installing equipment	706	2 483 682	112 033	4.5	.3	X
9810	Miscellaneous commodities	725	2 485 062	150 769	6.1	.4	X
9930	Sales of integrated systems which you wrote or modified software	203	831 839	12 279	1.5	Z	X
9940	Rental and leasing receipts	3 002	19 919 160	1 880 627	9.4	5.1	75.9
9941	Computer rental and leasing receipts	93	529 834	10 223	1.9	Z	X
9942	Photocopying machine rental	2 546	15 876 229	833 389	5.2	2.3	X
9943	Other office machine rental receipts	914	5 073 225	1 035 562	20.4	2.8	X
9944	Other rental receipts	40	73 612	1 450	2.0	Z	X
9960	Custom software (designed to customer specifications)	179	2 199 767	44 822	2.0	.1	X
9970	Receipts for printing or photocopying performed at this establishment	10	14 516	297	2.0	Z	X
42143	Computer & computer peripheral equipment & software whsle	16 929	X	221 447 412	X	100.0	74.7
0200	New and rebuilt automotive parts and supplies	13	468 743	26 488	5.7	Z	X
0400	Household and lawn furniture	7	13 391	3 292	24.6	Z	56.4
0412	Sleep furniture and equipment	7	13 391	3 219	24.0	Z	X
0420	Office and business furniture	261	2 119 222	393 599	18.6	.2	X
0800	Photographic equipment and supplies (excluding video)	87	307 429	14 612	4.8	Z	.4
0811	Still picture photographic equipment	7	23 771	1 128	4.7	Z	X
0900	Office equipment	613	17 199 829	972 281	5.7	.4	69.2
0911	Typewriters and dedicated word processors	265	1 227 987	80 313	6.5	Z	X
0912	Calculators and accounting machines	258	15 597 413	389 385	2.5	.2	X
0913	Copying machines and equipment	320	2 742 324	341 212	12.4	.2	X
0914	Dictating, transcribing, and recording machines	98	669 772	97 244	14.5	Z	X
0915	Mailing, letter handling, and addressing machines	105	1 197 692	64 102	5.4	Z	X
0920	New computer equipment	14 527	211 751 820	179 420 925	84.7	81.0	60.6
0921	Computers	11 109	176 401 446	102 883 684	58.3	46.5	X
0922	Computer storage devices	6 581	133 645 016	18 524 927	13.9	8.4	X
0923	Computer printers	7 319	127 804 594	19 067 586	14.9	8.6	X
0924	Other computer peripheral equipment	9 664	138 067 978	38 944 725	28.2	17.6	X
0930	Used computer equipment	1 817	9 715 428	2 571 146	26.5	1.2	X
0950	Computer software (packaged)	7 562	95 190 894	20 762 450	21.8	9.4	X
0960	Restaurant and hotel equipment and supplies	18	56 170	4 104	7.3	Z	X
0970	Store machines and equipment	353	20 644 571	635 141	3.1	.3	X
0972	Other store machines and equipment	74	243 965	22 923	9.4	Z	X
1000	Medical, hospital, and surgical supplies	7	30 202	9 588	31.7	Z	X
1140	Iron and steel wire and wire products	10	21 338	861	4.0	Z	X
1400	Electrical apparatus and equipment	374	4 468 490	524 146	11.7	.2	2.0
1411	Power and distribution transformers	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types)	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit)	43	153 016	12 696	8.3	Z	X
1417	Exterior wiring and cable (excluding conduit)	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial)	25	55 524	4 348	7.8	Z	X
1419	Industrial controls	34	152 415	11 016	7.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	12	20 994	97	.5	Z	X
1500	Electrical appliances, household	100	2 827 538	232 307	8.2	.1	23.2
1511	Televisions	55	2 333 044	60 682	2.6	Z	X
1512	Radios, stereos, and CD players	36	1 078 552	64 858	6.0	Z	X
1513	V.C.R.'s and video cameras	59	894 688	15 688	1.8	Z	X
1514	Electrical household ranges and ovens	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	26	813 826	47 294	5.8	Z	X
1600	Electronic parts and equipment, except communication	606	9 438 578	1 339 245	14.2	.6	6.4
1612	Integrated circuits	112	388 099	20 713	5.3	Z	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c.	216	4 919 084	1 259 824	25.6	.6	X
1650	Communication equipment and supplies	927	26 775 762	1 014 887	3.8	.5	4.2
1651	Telephones	387	5 196 311	493 502	9.5	.2	X
1652	Other electronic communication equipment	301	2 268 491	93 011	4.1	Z	X
1653	Other electrical communication equipment	108	238 492	15 798	6.6	Z	X
1700	Hardware	78	553 608	93 706	16.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts	8	24 326	795	3.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	60	1 384 486	174 750	12.6	.1	2.7
2321	New pumps, compressors (air or gas), and equipment	7	28 881	833	2.9	Z	X
2326	New controlling, recording, and indicating instruments and access	8	732 674	95 787	13.1	Z	X
2328	Used general-purpose industrial machinery and equipment	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts	14	52 040	3 050	5.9	Z	31.1
2345	Used materials handling machinery, equipment, and parts	10	12 069	428	3.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42143	Computer & computer peripheral equipment & software whsle —Con.						
2360	Other industrial machinery, equipment, and parts	12	27 950	1 976	7.1	Z	71.2
2366	Other new industrial machinery and equipment	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	16 556	680	4.1	Z	68.9
2431	Filters	7	16 556	593	3.6	Z	X
2460	Other industrial supplies	10	226 220	30 073	13.3	Z	74.1
2461	Printing and duplicating inks	6	28 694	4 296	15.0	Z	X
2520	Custodial (janitors') equipment and supplies	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies	15	21 117	864	4.1	Z	17.5
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies	11	120 174	32 152	26.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	241 409	55 582	23.0	Z	X
3200	Printing and writing paper	307	13 493 587	198 877	1.5	.1	.1
3213	Other printing and writing paper	205	462 081	33 299	7.2	Z	X
3300	Stationery, office supplies and greeting cards	424	1 607 342	218 779	13.6	.1	5.3
3311	Business forms	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	110	339 581	31 785	9.4	Z	X
3314	Toner and cartridges	213	763 622	53 232	7.0	Z	X
3315	Greeting cards	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	211	750 775	55 145	7.3	Z	X
3400	Industrial and personal services paper and plastics	53	330 644	44 496	13.5	Z	8.9
3411	Paperboard and boxboard boxes	6	29 375	2 115	7.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	14	60 804	6 410	10.5	Z	X
3415	Other industrial and personal service paper	15	16 278	9 276	57.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	15 836	2 757	17.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	29	94 718	6 410	6.8	Z	28.8
5335	Detergents and soaps	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products	6	13 606	1 115	8.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	391 966	181 320	46.3	.1	72.3
6101	Books	7	382 614	181 151	47.3	.1	X
9700	Service receipts and labor charges (including installed parts)	5 154	42 902 828	4 043 913	9.4	1.8	47.5
9701	Labor charges for repair work	3 822	27 929 534	1 951 439	7.0	.9	X
9702	Parts installed in repair work	2 325	20 107 628	529 172	2.6	.2	X
9703	Other service receipts and labor charges—Specify	2 034	20 607 138	1 563 270	7.6	.7	X
9720	Receipts for service contracts	2 710	22 563 831	2 032 400	9.0	.9	X
9740	Receipts for installing equipment	1 540	11 724 068	1 420 996	12.1	.6	X
9810	Miscellaneous commodities	893	19 961 968	3 040 625	15.2	1.4	X
9930	Sales of integrated systems which you wrote or modified software	527	7 069 964	423 143	6.0	.2	X
9940	Rental and leasing receipts	846	25 170 179	921 022	3.7	.4	71.3
9941	Computer rental and leasing receipts	720	24 039 928	889 871	3.7	.4	X
9942	Photocopying machine rental	49	403 945	14 999	3.7	Z	X
9943	Other office machine rental receipts	83	276 287	3 725	1.3	Z	X
9944	Other rental receipts	80	923 102	12 429	1.3	Z	X
9960	Custom software (designed to customer specifications)	1 059	4 740 303	372 776	7.9	.2	X
9970	Receipts for printing or photocopying performed at this establishment	11	46 016	2 296	5.0	Z	X
421430	Computer & computer peripheral equipment & software whsle .	16 929	X	221 447 412	X	100.0	74.7
0200	New and rebuilt automotive parts and supplies	13	468 743	26 488	5.7	Z	X
0400	Household and lawn furniture	7	13 391	3 292	24.6	Z	56.4
0412	Sleep furniture and equipment	7	13 391	3 219	24.0	Z	X
0420	Office and business furniture	261	2 119 222	393 599	18.6	.2	X
0800	Photographic equipment and supplies (excluding video)	87	307 429	14 612	4.8	Z	.4
0811	Still picture photographic equipment	7	23 771	1 128	4.7	Z	X
0900	Office equipment	613	17 199 829	972 281	5.7	.4	69.2
0911	Typewriters and dedicated word processors	265	1 227 987	80 313	6.5	Z	X
0912	Calculators and accounting machines	258	15 597 413	389 385	2.5	.2	X
0913	Copying machines and equipment	320	2 742 324	341 212	12.4	.2	X
0914	Dictating, transcribing, and recording machines	98	669 772	97 244	14.5	Z	X
0915	Mailing, letter handling, and addressing machines	105	1 197 692	64 102	5.4	Z	X
0920	New computer equipment	14 527	211 751 820	179 420 925	84.7	81.0	60.6
0921	Computers	11 109	176 401 446	102 883 684	58.3	46.5	X
0922	Computer storage devices	6 581	133 645 016	18 524 927	13.9	8.4	X
0923	Computer printers	7 319	127 804 594	19 067 586	14.9	8.6	X
0924	Other computer peripheral equipment	9 664	138 067 978	38 944 725	28.2	17.6	X
0930	Used computer equipment	1 817	9 715 428	2 571 146	26.5	1.2	X
0950	Computer software (packaged)	7 562	95 190 894	20 762 450	21.8	9.4	X
0960	Restaurant and hotel equipment and supplies	18	56 170	4 104	7.3	Z	X
0970	Store machines and equipment	353	20 644 571	635 141	3.1	.3	X
0972	Other store machines and equipment	74	243 965	22 923	9.4	Z	X
1000	Medical, hospital, and surgical supplies	7	30 202	9 588	31.7	Z	X
1140	Iron and steel wire and wire products	10	21 338	861	4.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421430	Computer & computer peripheral equipment & software whsle —Con.						
1400	Electrical apparatus and equipment	374	4 468 490	524 146	11.7	.2	2.0
1411	Power and distribution transformers	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types)	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit)	43	153 016	12 696	8.3	Z	X
1417	Exterior wiring and cable (excluding conduit)	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial)	25	55 524	4 348	7.8	Z	X
1419	Industrial controls	34	152 415	11 016	7.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	12	20 994	97	.5	Z	X
1500	Electrical appliances, household	100	2 827 538	232 307	8.2	.1	23.2
1511	Televisions	55	2 333 044	60 682	2.6	Z	X
1512	Radios, stereos, and CD players	36	1 078 552	64 858	6.0	Z	X
1513	V.C.R.'s and video cameras	59	894 688	15 688	1.8	Z	X
1514	Electrical household ranges and ovens	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	26	813 826	47 294	5.8	Z	X
1600	Electronic parts and equipment, except communication	606	9 438 578	1 339 245	14.2	.6	6.4
1612	Integrated circuits	112	388 099	20 713	5.3	Z	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c.	216	4 919 084	1 259 824	25.6	.6	X
1650	Communication equipment and supplies	927	26 775 762	1 014 887	3.8	.5	4.2
1651	Telephones	387	5 196 311	493 502	9.5	.2	X
1652	Other electronic communication equipment	301	2 268 491	93 011	4.1	Z	X
1653	Other electrical communication equipment	108	238 492	15 798	6.6	Z	X
1700	Hardware	78	553 608	93 706	16.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts	8	24 326	795	3.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	60	1 384 486	174 750	12.6	.1	2.7
2321	New pumps, compressors (air or gas), and equipment	7	28 881	833	2.9	Z	X
2326	New controlling, recording, and indicating instruments and access	8	732 674	95 787	13.1	Z	X
2328	Used general-purpose industrial machinery and equipment	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts	14	52 040	3 050	5.9	Z	31.1
2345	Used materials handling machinery, equipment, and parts	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts	12	27 950	1 976	7.1	Z	71.2
2366	Other new industrial machinery and equipment	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	16 556	680	4.1	Z	68.9
2431	Filters	7	16 556	593	3.6	Z	X
2460	Other industrial supplies	10	226 220	30 073	13.3	Z	74.1
2461	Printing and duplicating inks	6	28 694	4 296	15.0	Z	X
2520	Custodial (janitors') equipment and supplies	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies	15	21 117	864	4.1	Z	17.5
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies	11	120 174	32 152	26.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	241 409	55 582	23.0	Z	X
3200	Printing and writing paper	307	13 493 587	198 877	1.5	.1	.1
3213	Other printing and writing paper	205	462 081	33 299	7.2	Z	X
3300	Stationery, office supplies and greeting cards	424	1 607 342	218 779	13.6	.1	5.3
3311	Business forms	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	110	339 581	31 785	9.4	Z	X
3314	Toner and cartridges	213	763 622	53 232	7.0	Z	X
3315	Greeting cards	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	211	750 775	55 145	7.3	Z	X
3400	Industrial and personal services paper and plastics	53	330 644	44 496	13.5	Z	8.9
3411	Paperboard and boxboard boxes	6	29 375	2 115	7.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	14	60 804	6 410	10.5	Z	X
3415	Other industrial and personal service paper	15	16 278	9 276	57.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	15 836	2 757	17.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	29	94 718	6 410	6.8	Z	28.8
5335	Detergents and soaps	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products	6	13 606	1 115	8.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	391 966	181 320	46.3	.1	72.3
6101	Books	7	382 614	181 151	47.3	.1	X
9700	Service receipts and labor charges (including installed parts)	5 154	42 902 828	4 043 913	9.4	1.8	47.5
9701	Labor charges for repair work	3 822	27 929 534	1 951 439	7.0	.9	X
9702	Parts installed in repair work	2 325	20 107 628	529 172	2.6	.2	X
9703	Other service receipts and labor charges—Specify	2 034	20 607 138	1 563 270	7.6	.7	X
9720	Receipts for service contracts	2 710	22 563 831	2 032 400	9.0	.9	X
9740	Receipts for installing equipment	1 540	11 724 068	1 420 996	12.1	.6	X
9810	Miscellaneous commodities	893	19 961 968	3 040 625	15.2	1.4	X
9930	Sales of integrated systems which you wrote or modified software	527	7 069 964	423 143	6.0	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421430	Computer & computer peripheral equipment & software whse —Con.						
9940	Rental and leasing receipts	846	25 170 179	921 022	3.7	.4	71.3
9941	Computer rental and leasing receipts	720	24 039 928	889 871	3.7	.4	X
9942	Photocopying machine rental	49	403 945	14 999	3.7	Z	X
9943	Other office machine rental receipts	83	276 287	3 725	1.3	Z	X
9944	Other rental receipts	80	923 102	12 429	1.3	Z	X
9960	Custom software (designed to customer specifications)	1 059	4 740 303	372 776	7.9	.2	X
9970	Receipts for printing or photocopying performed at this establishment	11	46 016	2 296	5.0	Z	X
4214301	Computer & peripheral equipment whse	14 080	X	209 760 805	X	100.0	74.8
0200	New and rebuilt automotive parts and supplies	10	458 860	25 995	5.7	Z	X
0400	Household and lawn furniture	7	13 391	3 292	24.6	Z	56.4
0412	Sleep furniture and equipment	7	13 391	3 219	24.0	Z	X
0420	Office and business furniture	244	2 083 501	390 001	18.7	.2	X
0800	Photographic equipment and supplies (excluding video)	80	283 658	13 484	4.8	Z	X
0900	Office equipment	579	17 024 140	946 163	5.6	.5	69.3
0911	Typewriters and dedicated word processors	255	1 221 047	79 912	6.5	Z	X
0912	Calculators and accounting machines	248	15 465 642	366 253	2.4	.2	X
0913	Copying machines and equipment	314	2 710 561	340 015	12.5	.2	X
0914	Dictating, transcribing, and recording machines	84	661 064	96 480	14.6	Z	X
0915	Mailing, letter handling, and addressing machines	98	1 188 918	63 479	5.3	Z	X
0920	New computer equipment	13 727	208 823 973	178 755 511	85.6	85.2	60.6
0921	Computers	10 493	174 494 083	102 474 751	58.7	48.9	X
0922	Computer storage devices	6 411	133 208 100	18 502 737	13.9	8.8	X
0923	Computer printers	7 081	127 212 514	19 047 439	15.0	9.1	X
0924	Other computer peripheral equipment	9 230	135 918 538	38 730 581	28.5	18.5	X
0930	Used computer equipment	1 773	9 637 900	2 567 770	26.6	1.2	X
0950	Computer software (packaged)	4 713	83 504 287	11 022 841	13.2	5.3	X
0960	Restaurant and hotel equipment and supplies	17	54 673	3 939	7.2	Z	X
0970	Store machines and equipment	350	20 638 654	634 473	3.1	.3	X
0972	Other store machines and equipment	74	243 965	22 923	9.4	Z	X
1140	Iron and steel wire and wire products	10	21 338	861	4.0	Z	X
1400	Electrical apparatus and equipment	355	4 367 598	513 458	11.8	.2	.6
1411	Power and distribution transformers	28	87 082	5 056	5.8	Z	X
1412	Switchgear and switchboard apparatus	29	61 064	1 930	3.2	Z	X
1414	Conduit, raceway, and fittings	37	86 964	1 739	2.0	Z	X
1415	Electric bulbs (all types)	12	20 994	1 012	4.8	Z	X
1416	Interior wiring (excluding conduit)	42	80 953	5 492	6.8	Z	X
1417	Exterior wiring and cable (excluding conduit)	26	50 612	2 933	5.8	Z	X
1418	Lighting fixtures (residential and commercial)	25	55 524	4 348	7.8	Z	X
1419	Industrial controls	34	152 415	11 016	7.2	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	12	20 994	97	.5	Z	X
1500	Electrical appliances, household	91	2 777 814	213 416	7.7	.1	22.4
1511	Televisions	54	2 327 608	60 007	2.6	Z	X
1512	Radios, stereos, and CD players	33	1 071 824	64 143	6.0	Z	X
1513	V.C.R.'s and video cameras	55	887 965	14 636	1.6	Z	X
1514	Electrical household ranges and ovens	16	638 741	8 303	1.3	Z	X
1515	Refrigerators and freezers, household	16	808 148	12 284	1.5	Z	X
1516	Household laundry equipment	16	808 148	11 628	1.4	Z	X
1517	Vacuum cleaners and sewing machines, household	22	649 673	7 364	1.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	23	772 123	30 860	4.0	Z	X
1600	Electronic parts and equipment, except communication	573	9 362 479	1 328 250	14.2	.6	6.3
1612	Integrated circuits	82	345 666	16 235	4.7	Z	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	Z	X
1616	Electronic connectors and other passive electronic parts	60	98 878	8 958	9.1	Z	X
1618	Electronic parts and equipment, n.e.c.	213	4 885 418	1 253 307	25.7	.6	X
1650	Communication equipment and supplies	892	26 191 359	1 010 286	3.9	.5	4.3
1651	Telephones	370	5 190 770	493 383	9.5	.2	X
1652	Other electronic communication equipment	284	1 694 632	88 578	5.2	Z	X
1653	Other electrical communication equipment	108	238 492	15 798	6.6	Z	X
1700	Hardware	58	441 487	58 873	13.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts	8	24 326	795	3.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	46	841 976	103 286	12.3	Z	5.1
2321	New pumps, compressors (air or gas), and equipment	7	28 881	833	2.9	Z	X
2328	Used general-purpose industrial machinery and equipment	14	13 823	849	6.1	Z	X
2330	Metalworking machinery, equipment, and parts	8	17 450	2 188	12.5	Z	X
2340	Materials handling machinery, equipment, and parts	14	52 040	3 050	5.9	Z	31.1
2345	Used materials handling machinery, equipment, and parts	10	12 069	428	3.5	Z	X
2360	Other industrial machinery, equipment, and parts	12	27 950	1 976	7.1	Z	71.3
2366	Other new industrial machinery and equipment	6	16 118	1 500	9.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	16 556	680	4.1	Z	69.0
2431	Filters	7	16 556	593	3.6	Z	X
2460	Other industrial supplies	8	218 954	28 259	12.9	Z	X
2520	Custodial (janitors') equipment and supplies	7	6 156	66	1.1	Z	X
2700	Sporting and recreational goods and supplies	12	11 234	667	5.9	Z	24.4
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	4 241	132	3.1	Z	X
2800	Toys and hobby goods and supplies	7	104 855	31 274	29.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214301	Computer & peripheral equipment whsle—Con.						
3200	Printing and writing paper	281	13 440 933	196 179	1.5	.1	.1
3213	Other printing and writing paper	179	409 427	30 601	7.5	Z	X
3300	Stationery, office supplies and greeting cards	390	1 435 800	198 579	13.8	.1	5.7
3311	Business forms	150	506 917	39 597	7.8	Z	X
3312	Stationery, photocopy paper, and typing paper	83	272 030	4 309	1.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	108	337 467	31 682	9.4	Z	X
3314	Toner and cartridges	211	761 508	53 129	7.0	Z	X
3315	Greeting cards	17	18 505	401	2.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	179	581 347	35 155	6.0	Z	X
3400	Industrial and personal services paper and plastics	47	301 269	36 009	12.0	Z	5.4
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	31 429	38	.1	Z	X
3415	Other industrial and personal service paper	15	16 278	9 276	57.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	15 836	2 757	17.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	26	62 984	6 213	9.9	Z	34.6
5335	Detergents and soaps	14	18 152	1 245	6.9	Z	X
5342	Adhesives, sealants, and glues	6	31 226	3 853	12.3	Z	X
5344	Other chemicals and allied products	6	13 606	1 115	8.2	Z	X
9700	Service receipts and labor charges (including installed parts)	4 623	41 129 618	3 780 273	9.2	1.8	46.7
9701	Labor charges for repair work	3 631	27 548 716	1 902 065	6.9	.9	X
9702	Parts installed in repair work	2 265	19 931 740	524 459	2.6	.3	X
9703	Other service receipts and labor charges—Specify	1 636	19 136 953	1 353 717	7.1	.6	X
9720	Receipts for service contracts	2 232	20 472 286	1 570 379	7.7	.7	X
9740	Receipts for installing equipment	1 387	11 312 430	1 388 651	12.3	.7	X
9810	Miscellaneous commodities	782	19 753 668	3 018 320	15.3	1.4	X
9930	Sales of integrated systems which you wrote or modified software	451	6 955 058	401 849	5.8	.2	X
9940	Rental and leasing receipts	818	24 605 478	913 739	3.7	.4	71.3
9941	Computer rental and leasing receipts	703	24 010 737	883 680	3.7	.4	X
9942	Photocopying machine rental	49	403 945	14 999	3.7	Z	X
9943	Other office machine rental receipts	83	276 287	3 725	1.3	Z	X
9944	Other rental receipts	69	387 592	11 337	2.9	Z	X
9960	Custom software (designed to customer specifications)	769	3 909 102	248 156	6.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment	11	46 016	2 296	5.0	Z	X
42143011	Computers & peripheral equipment for resale	5 657	X	115 317 362	X	100.0	74.4
0200	New and rebuilt automotive parts and supplies	8	452 879	25 432	5.6	Z	X
0420	Office and business furniture	41	1 240 525	288 875	23.3	.3	X
0800	Photographic equipment and supplies (excluding video)	23	145 316	7 215	5.0	Z	X
0900	Office equipment	180	15 441 486	703 514	4.6	.6	X
0920	New computer equipment	5 412	114 685 296	101 930 189	88.9	88.4	X
0930	Used computer equipment	871	5 283 659	1 633 805	30.9	1.4	X
0950	Computer software (packaged)	1 120	43 135 179	4 001 432	9.3	3.5	X
0960	Restaurant and hotel equipment and supplies	14	53 971	3 799	7.0	Z	X
0970	Store machines and equipment	42	152 032	8 950	5.9	Z	X
1140	Iron and steel wire and wire products	7	19 072	631	3.3	Z	X
1400	Electrical apparatus and equipment	58	147 150	17 282	11.7	Z	X
1500	Electrical appliances, household	60	2 699 993	205 908	7.6	.2	X
1600	Electronic parts and equipment, except communication	191	4 721 126	1 201 592	25.5	1.0	X
1650	Communication equipment and supplies	242	3 346 753	284 818	8.5	.2	X
1700	Hardware	33	330 935	36 906	11.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	9	218 983	24 637	11.3	Z	X
2230	Food-processing machinery, equipment, and parts	7	19 072	429	2.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	26	768 789	96 421	12.5	.1	X
2340	Materials handling machinery, equipment, and parts	10	12 069	853	7.1	Z	X
2360	Other industrial machinery, equipment, and parts	11	22 696	1 768	7.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	16 556	680	4.1	Z	X
2700	Sporting and recreational goods and supplies	7	4 241	132	3.1	Z	X
3200	Printing and writing paper	99	13 023 961	165 379	1.3	.1	X
3300	Stationery, office supplies and greeting cards	76	160 764	21 466	13.4	Z	X
3400	Industrial and personal services paper and plastics	22	204 648	24 252	11.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	44 832	4 968	11.1	Z	X
9700	Service receipts and labor charges (including installed parts)	1 027	11 076 687	957 798	8.6	.8	X
9720	Receipts for service contracts	386	6 706 886	437 754	6.5	.4	X
9740	Receipts for installing equipment	193	1 310 911	47 040	3.6	Z	X
9810	Miscellaneous commodities	167	13 398 151	2 673 683	20.0	2.3	X
9930	Sales of integrated systems which you wrote or modified software	78	3 208 426	102 320	3.2	.1	X
9940	Rental and leasing receipts	122	605 685	19 027	3.1	Z	X
9960	Custom software (designed to customer specifications)	169	436 273	36 424	8.3	Z	X
42143012	Computers & peripheral equipment for end use	8 423	X	94 443 443	X	100.0	75.3
0400	Household and lawn furniture	6	5 933	608	10.2	Z	19.3
0412	Sleep furniture and equipment	6	5 933	608	10.2	Z	X
0420	Office and business furniture	203	842 976	101 126	12.0	.1	X
0800	Photographic equipment and supplies (excluding video)	57	138 342	6 269	4.5	Z	X
0900	Office equipment	399	1 582 654	242 649	15.3	.3	34.4
0911	Typewriters and dedicated word processors	186	548 800	23 200	4.2	Z	X
0912	Calculators and accounting machines	137	603 287	51 794	8.6	.1	X
0913	Copying machines and equipment	223	1 025 897	135 607	13.2	.1	X
0914	Dictating, transcribing, and recording machines	46	216 125	13 533	6.3	Z	X
0915	Mailing, letter handling, and addressing machines	34	147 380	18 513	12.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42143012	Computers & peripheral equipment for end use—Con.						
0920	New computer equipment	8 315	94 138 677	76 825 322	81.6	81.3	53.0
0921	Computers	7 140	83 619 216	52 039 642	62.2	55.1	X
0922	Computer storage devices	4 489	66 150 808	9 464 783	14.3	10.0	X
0923	Computer printers	5 198	66 178 188	5 106 654	7.7	5.4	X
0924	Other computer peripheral equipment	5 470	48 228 995	10 214 242	21.2	10.8	X
0930	Used computer equipment	902	4 354 241	933 965	21.5	1.0	X
0950	Computer software (packaged)	3 593	40 369 108	7 021 409	17.4	7.4	X
0970	Store machines and equipment	308	20 486 622	625 523	3.1	.7	X
0972	Other store machines and equipment	33	92 305	14 029	15.2	.7	X
1400	Electrical apparatus and equipment	297	4 220 448	496 176	11.8	.5	.5
1414	Conduit, raceway, and fittings	13	18 951	1 141	6.0	.7	X
1416	Interior wiring (excluding conduit)	18	12 940	2 478	19.2	.7	X
1417	Exterior wiring and cable (excluding conduit)	14	29 618	2 427	8.2	.7	X
1418	Lighting fixtures (residential and commercial)	13	34 530	2 842	8.2	.7	X
1419	Industrial controls	11	114 463	9 639	8.4	.7	X
1500	Electrical appliances, household	31	77 821	7 508	9.6	.7	18.8
1511	Televisions	9	1 503	370	24.6	.7	X
1513	V.C.R.'s and video cameras	25	40 826	3 031	7.4	.7	X
1600	Electronic parts and equipment, except communication	382	4 641 353	126 658	2.7	.1	1.0
1612	Integrated circuits	21	31 675	1 310	4.1	.7	X
1613	Capacitors and resistors	22	108 943	10 198	9.4	.7	X
1616	Electronic connectors and other passive electronic parts	45	81 345	5 371	6.6	.7	X
1618	Electronic parts and equipment, n.e.c.	99	495 817	70 227	14.2	.7	X
1650	Communication equipment and supplies	650	22 844 606	725 468	3.2	.8	.3
1651	Telephones	219	1 927 783	253 844	13.2	.3	X
1652	Other electronic communication equipment	156	786 273	47 563	6.0	.1	X
1653	Other electrical communication equipment	72	202 117	11 534	5.7	.7	X
1700	Hardware	25	110 552	21 967	19.9	.7	X
2320	General-purpose industrial machinery, equipment, and parts	20	73 187	6 865	9.4	.7	X
2330	Metalworking machinery, equipment, and parts	6	15 817	2 106	13.3	.7	X
2520	Custodial (janitors') equipment and supplies	7	6 156	66	1.1	.7	X
3200	Printing and writing paper	182	416 972	30 800	7.4	.7	4.2
3213	Other printing and writing paper	179	409 427	30 601	7.5	.7	X
3300	Stationery, office supplies and greeting cards	314	1 275 036	177 113	13.9	.2	5.9
3311	Business forms	115	422 970	34 746	8.2	.7	X
3312	Stationery, photocopy paper, and typing paper	83	272 030	4 309	1.6	.7	X
3313	Inked ribbons, carbon paper, pens and pencils	108	337 467	31 682	9.4	.7	X
3314	Toner and cartridges	174	708 387	49 209	6.9	.1	X
3315	Greeting cards	17	18 505	401	2.2	.7	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	139	473 698	22 470	4.7	.7	X
3400	Industrial and personal services paper and plastics	25	96 621	11 757	12.2	.7	13.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	31 429	38	.1	.7	X
3415	Other industrial and personal service paper	15	16 278	9 276	57.0	.7	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	14	18 152	1 245	6.9	.7	2.8
5335	Detergents and soaps	14	18 152	1 245	6.9	.7	X
9700	Service receipts and labor charges (including installed parts)	3 596	30 052 931	2 822 475	9.4	3.0	38.0
9701	Labor charges for repair work	2 782	20 108 046	1 379 631	6.9	1.5	X
9702	Parts installed in repair work	1 742	12 651 704	329 943	2.6	.3	X
9703	Other service receipts and labor charges—Specify	1 338	14 224 113	1 112 896	7.8	1.2	X
9720	Receipts for service contracts	1 846	13 765 400	1 132 625	8.2	1.2	X
9740	Receipts for installing equipment	1 194	10 001 519	1 341 611	13.4	1.4	X
9810	Miscellaneous commodities	615	6 355 517	344 637	5.4	.4	X
9930	Sales of integrated systems which you wrote or modified software	373	3 746 632	299 529	8.0	.3	X
9940	Rental and leasing receipts	696	23 999 793	894 712	3.7	.9	71.9
9941	Computer rental and leasing receipts	620	23 504 917	868 456	3.7	.9	X
9942	Photocopying machine rental	44	326 238	14 108	4.3	.7	X
9943	Other office machine rental receipts	53	153 720	1 935	1.3	.7	X
9944	Other rental receipts	49	330 028	10 213	3.1	.7	X
9960	Custom software (designed to customer specifications)	600	3 472 829	211 732	6.1	.2	X
9970	Receipts for printing or photocopying performed at this establishment	9	43 787	1 806	4.1	.7	X
4214302	Computer software (packaged) whsle	2 849	X	11 686 607	X	100.0	73.4
0420	Office and business furniture	17	35 721	3 598	10.1	.7	X
0800	Photographic equipment and supplies (excluding video)	7	23 771	1 128	4.7	.7	X
0900	Office equipment	34	175 689	26 118	14.9	.2	X
0920	New computer equipment	800	2 927 847	665 414	22.7	5.7	X
0930	Used computer equipment	44	77 528	3 376	4.4	.7	X
0950	Computer software (packaged)	2 849	11 686 607	9 739 609	83.3	83.3	X
1400	Electrical apparatus and equipment	19	100 892	10 688	10.6	.1	X
1500	Electrical appliances, household	9	49 724	18 891	38.0	.2	X
1600	Electronic parts and equipment, except communication	33	76 099	10 995	14.4	.1	X
1650	Communication equipment and supplies	35	584 403	4 601	.8	.7	X
1700	Hardware	20	112 121	34 833	31.1	.3	X
2320	General-purpose industrial machinery, equipment, and parts	14	542 510	71 464	13.2	.6	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	241 409	55 582	23.0	.5	X
3200	Printing and writing paper	26	52 654	2 698	5.1	.7	X
3300	Stationery, office supplies and greeting cards	34	171 542	20 200	11.8	.2	X
3400	Industrial and personal services paper and plastics	6	29 375	8 487	28.9	.1	X
9700	Service receipts and labor charges (including installed parts)	531	1 773 210	263 640	14.9	2.3	X
9720	Receipts for service contracts	478	2 091 545	462 021	22.1	4.0	X
9740	Receipts for installing equipment	153	411 638	32 345	7.9	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214302	Computer software (packaged) whlse—Con.						
9810	Miscellaneous commodities	111	208 300	22 305	10.7	.2	X
9930	Sales of integrated systems which you wrote or modified software	76	114 906	21 294	18.5	.2	X
9940	Rental and leasing receipts	28	564 701	7 283	1.3	.1	X
9960	Custom software (designed to customer specifications)	290	831 201	124 620	15.0	1.1	X
42144	Other commercial equipment whlse	5 380	X	15 914 735	X	100.0	72.9
0300	Tires and tubes	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture	12	16 735	4 365	26.1	Z	X
0420	Office and business furniture	107	474 853	55 053	11.6	.3	38.5
0421	New office furniture (wooden and metal)	58	266 595	21 381	8.0	.1	X
0422	New store and restaurant furniture	43	301 994	26 875	8.9	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	17	103 266	6 780	6.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	42 173	12 783	30.3	.1	X
0520	Linens, domestics, curtains, and draperies	11	25 842	3 725	14.4	Z	72.9
0521	Bedspreads, blankets, and bedding	6	8 467	479	5.7	Z	X
0522	Curtains and draperies	8	9 132	579	6.3	Z	X
0530	Flooring and floor coverings	17	217 291	18 335	8.4	.1	72.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	15	213 072	17 518	8.2	.1	X
0540	Other home furnishings	160	558 409	52 086	9.3	.3	2.5
0541	Metal flatware and kitchen utensils	37	261 879	9 142	3.5	.1	X
0542	Mirrors, lamps, and picture frames	116	291 318	42 481	14.6	.3	X
0543	Home furnishings, n.e.c.	7	5 212	463	8.9	Z	X
0620	Plywood and millwork	19	34 516	4 561	13.2	Z	19.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video)	17	26 624	2 787	10.5	Z	35.8
0815	Other photographic equipment and supplies	6	13 597	1 093	8.0	Z	X
0900	Office equipment	48	49 359	3 829	7.8	Z	20.5
0911	Typewriters and dedicated word processors	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines	6	8 741	1 945	22.3	Z	X
0920	New computer equipment	125	150 886	15 428	10.2	.1	21.8
0921	Computers	79	91 609	5 613	6.1	Z	X
0922	Computer storage devices	14	38 717	213	.6	Z	X
0923	Computer printers	62	84 751	3 106	3.7	Z	X
0924	Other computer peripheral equipment	45	70 776	3 783	5.3	Z	X
0930	Used computer equipment	31	21 107	434	2.1	Z	X
0950	Computer software (packaged)	87	145 388	9 141	6.3	.1	X
0960	Restaurant and hotel equipment and supplies	3 268	10 962 682	9 794 701	89.3	61.5	X
0970	Store machines and equipment	2 389	5 585 395	4 595 317	82.3	28.9	57.4
0971	Vending machines	454	1 361 663	1 027 353	75.4	6.5	X
0972	Other store machines and equipment	2 037	4 576 173	3 567 964	78.0	22.4	X
1000	Medical, hospital, and surgical supplies	9	53 572	8 997	16.8	.1	X
1400	Electrical apparatus and equipment	15	17 928	1 472	8.2	Z	27.7
1419	Industrial controls	6	6 436	1 348	20.9	Z	X
1500	Electrical appliances, household	23	93 745	5 243	5.6	Z	X
1600	Electronic parts and equipment, except communication	64	149 888	18 182	12.1	.1	X
1650	Communication equipment and supplies	6	5 440	78	1.4	Z	X
1700	Hardware	12	14 143	1 203	8.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	52	172 961	13 921	8.0	.1	4.1
1812	Metal pipe fittings and valves (excluding pipe and tubing)	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	44	155 545	7 168	4.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	7	47 379	14 492	30.6	.1	X
2000	Refrigeration equipment and supplies	442	1 509 607	271 542	18.0	1.7	4.8
2011	Commercial refrigerators (reach-in and walk-in)	347	1 191 408	89 208	7.5	.6	X
2012	Unit coolers for commercial refrigerators	49	176 949	8 022	4.5	.1	X
2013	Condensing units for commercial refrigerators	19	63 317	3 859	6.1	Z	X
2014	Refrigerants	15	18 845	1 841	9.8	Z	X
2015	Other refrigeration equipment and supplies	298	1 013 851	159 397	15.7	1.0	X
2200	Farm machinery, equipment, and parts	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts	7	30 742	5 197	16.9	Z	33.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	30 742	5 197	16.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	14	19 146	3 366	17.6	Z	X
2340	Materials handling machinery, equipment, and parts	39	129 584	17 297	13.3	.1	60.8
2341	New conveying equipment	37	117 219	9 570	8.2	.1	X
2342	New hoists, cranes, and monorails	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	19	59 073	5 356	9.1	Z	X
2360	Other industrial machinery, equipment, and parts	9	13 399	2 656	19.8	Z	X
2450	Industrial containers and supplies	18	136 080	31 327	23.0	.2	41.0
2454	Other industrial containers and supplies	14	106 656	29 347	27.5	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42144	Other commercial equipment whse—Con.						
2520	Custodial (janitors') equipment and supplies	175	679 075	70 181	10.3	.4	3.8
2521	Custodial equipment—power equipment	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment	66	438 068	14 064	3.2	.1	X
2523	Custodial supplies	172	661 597	47 500	7.2	.3	X
2530	Laundry and dry-cleaning equipment and supplies	22	98 137	5 383	5.5	Z	X
2700	Sporting and recreational goods and supplies	12	8 619	2 516	29.2	Z	29.7
2713	Billiards, pool, bowling equipment, and accessories	6	3 631	778	21.4	Z	X
3150	Other durable goods	22	52 910	11 691	22.1	.1	65.9
3151	Coin-operated games	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c.	16	40 036	7 378	18.4	Z	X
3200	Printing and writing paper	22	39 003	4 258	10.9	Z	25.0
3213	Other printing and writing paper	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards	93	201 777	40 156	19.9	.3	34.6
3311	Business forms	48	90 238	8 020	8.9	.1	X
3312	Stationery, photocopy paper, and typing paper	43	90 855	7 239	8.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	62	87 402	2 988	3.4	Z	X
3314	Toner and cartridges	55	161 643	16 321	10.1	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	64 667	5 505	8.5	Z	X
3400	Industrial and personal services paper and plastics	120	372 838	54 545	14.6	.3	37.1
3411	Paperboard and boxboard boxes	28	75 472	3 913	5.2	Z	X
3412	Paper dishes, cups, and napkins	63	260 122	12 507	4.8	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	77	143 614	17 355	12.1	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	63	244 908	11 533	4.7	.1	X
3415	Other industrial and personal service paper	21	49 789	8 895	17.9	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	20 944	2 136	10.2	Z	6.3
3515	Other toiletries and druggists' sundries	7	4 344	1 773	40.8	Z	X
3600	Piece goods, knit and woven	6	6 272	446	7.1	Z	X
4100	Frozen foods (packaged)	10	219 027	93 936	42.9	.6	7.2
4115	Meat (frozen packaged)	6	207 415	73 786	35.6	.5	X
4200	Dairy products (excluding dried or canned)	12	269 134	25 130	9.3	.2	X
4300	Poultry and poultry products	6	28 032	4 689	16.7	Z	X
4400	Confectionery	7	12 510	2 223	17.8	Z	60.9
4411	Candy	7	12 510	758	6.1	Z	X
4414	Chips and popcorn	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	23 753	2 594	10.9	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	57 780	13 196	22.8	.1	X
4800	Coffee, tea, and spices	34	47 658	6 598	13.8	Z	62.7
4811	Coffee	17	15 537	2 776	17.9	Z	X
4812	Tea	11	10 480	487	4.6	Z	X
4813	Spices	18	37 912	3 242	8.6	Z	X
4830	Canned foods	12	28 760	1 890	6.6	Z	43.7
4831	Canned and bottled fruits, vegetables, and juices	9	26 890	972	3.6	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	14	7 708	705	9.1	Z	X
4850	Soft drinks and bottled water	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties	12	28 121	2 731	9.7	Z	43.1
4868	Grocery specialties, n.e.c.	7	16 876	2 088	12.4	Z	X
5300	Plastics materials and basic shapes	13	32 724	2 196	6.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	75	276 814	18 536	6.7	.1	X
5800	Farm supplies	8	2 763	431	15.6	Z	X
6120	Art goods (including novelties and souvenirs)	10	18 206	1 984	10.9	Z	X
6150	Nondurable goods, n.e.c.	7	37 373	9 777	26.2	.1	X
9700	Service receipts and labor charges (including installed parts)	1 079	2 312 093	355 911	15.4	2.2	65.9
9701	Labor charges for repair work	874	1 820 482	157 118	8.6	1.0	X
9702	Parts installed in repair work	693	1 429 526	93 781	6.6	.6	X
9703	Other service receipts and labor charges—Specify	325	686 384	105 002	15.3	.7	X
9720	Receipts for service contracts	96	179 422	13 316	7.4	.1	X
9740	Receipts for installing equipment	410	957 260	61 668	6.4	.4	X
9810	Miscellaneous commodities	201	344 673	49 948	14.5	.3	X
9940	Rental and leasing receipts	313	501 836	31 438	6.3	.2	6.8
9943	Other office machine rental receipts	87	49 301	5 920	12.0	Z	X
9944	Other rental receipts	96	215 677	6 959	3.2	Z	X
9960	Custom software (designed to customer specifications)	12	13 686	317	2.3	Z	X
421440	Other commercial equipment whse	5 380	X	15 914 735	X	100.0	72.9
0300	Tires and tubes	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture	12	16 735	4 365	26.1	Z	X
0420	Office and business furniture	107	474 853	55 053	11.6	.3	38.5
0421	New office furniture (wooden and metal)	58	266 595	21 381	8.0	.1	X
0422	New store and restaurant furniture	43	301 994	26 875	8.9	.2	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	17	103 266	6 780	6.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	42 173	12 783	30.3	.1	X
0520	Linens, domestics, curtains, and draperies	11	25 842	3 725	14.4	Z	72.9
0521	Bedspreads, blankets, and bedding	6	8 467	479	5.7	Z	X
0522	Curtains and draperies	8	9 132	579	6.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421440	Other commercial equipment whsle—Con.						
0530	Flooring and floor coverings	17	217 291	18 335	8.4	.1	72.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	15	213 072	17 518	8.2	.1	X
0540	Other home furnishings	160	558 409	52 086	9.3	.3	2.5
0541	Metal flatware and kitchen utensils	37	261 879	9 142	3.5	.1	X
0542	Mirrors, lamps, and picture frames	116	291 318	42 481	14.6	.3	X
0543	Home furnishings, n.e.c.	7	5 212	463	8.9	Z	X
0620	Plywood and millwork	19	34 516	4 561	13.2	Z	19.4
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	10	8 263	1 919	23.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	26 253	2 642	10.1	Z	X
0800	Photographic equipment and supplies (excluding video)	17	26 624	2 787	10.5	Z	35.8
0815	Other photographic equipment and supplies	6	13 597	1 093	8.0	Z	X
0900	Office equipment	48	49 359	3 829	7.8	Z	20.5
0911	Typewriters and dedicated word processors	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines	6	8 741	1 945	22.3	Z	X
0920	New computer equipment	125	150 886	15 428	10.2	.1	21.8
0921	Computers	79	91 609	5 613	6.1	Z	X
0922	Computer storage devices	14	38 717	213	.6	Z	X
0923	Computer printers	62	84 751	3 106	3.7	Z	X
0924	Other computer peripheral equipment	45	70 776	3 783	5.3	Z	X
0930	Used computer equipment	31	21 107	434	2.1	Z	X
0950	Computer software (packaged)	87	145 388	9 141	6.3	.1	X
0960	Restaurant and hotel equipment and supplies	3 268	10 962 682	9 794 701	89.3	61.5	X
0970	Store machines and equipment	2 389	5 585 395	4 595 317	82.3	28.9	57.4
0971	Vending machines	454	1 361 663	1 027 353	75.4	6.5	X
0972	Other store machines and equipment	2 037	4 576 173	3 567 964	78.0	22.4	X
1000	Medical, hospital, and surgical supplies	9	53 572	8 997	16.8	.1	X
1400	Electrical apparatus and equipment	15	17 928	1 472	8.2	Z	27.7
1419	Industrial controls	6	6 436	1 348	20.9	Z	X
1500	Electrical appliances, household	23	93 745	5 243	5.6	Z	X
1600	Electronic parts and equipment, except communication	64	149 888	18 182	12.1	.1	X
1650	Communication equipment and supplies	6	5 440	78	1.4	Z	X
1700	Hardware	12	14 143	1 203	8.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	52	172 961	13 921	8.0	.1	4.1
1812	Metal pipe fittings and valves (excluding pipe and tubing)	42	140 882	4 923	3.5	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	44	155 545	7 168	4.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	7	47 379	14 492	30.6	.1	X
2000	Refrigeration equipment and supplies	442	1 509 607	271 542	18.0	1.7	4.8
2011	Commercial refrigerators (reach-in and walk-in)	347	1 191 408	89 208	7.5	.6	X
2012	Unit coolers for commercial refrigerators	49	176 949	8 022	4.5	.1	X
2013	Condensing units for commercial refrigerators	19	63 317	3 859	6.1	Z	X
2014	Refrigerants	15	18 845	1 841	9.8	Z	X
2015	Other refrigeration equipment and supplies	298	1 013 851	159 397	15.7	1.0	X
2200	Farm machinery, equipment, and parts	6	1 718	462	26.9	Z	X
2230	Food-processing machinery, equipment, and parts	7	30 742	5 197	16.9	Z	33.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	30 742	5 197	16.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	14	19 146	3 366	17.6	Z	X
2340	Materials handling machinery, equipment, and parts	39	129 584	17 297	13.3	.1	60.8
2341	New conveying equipment	37	117 219	9 570	8.2	.1	X
2342	New hoists, cranes, and monorails	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	19	59 073	5 356	9.1	Z	X
2360	Other industrial machinery, equipment, and parts	9	13 399	2 656	19.8	Z	X
2450	Industrial containers and supplies	18	136 080	31 327	23.0	.2	41.0
2454	Other industrial containers and supplies	14	106 656	29 347	27.5	.2	X
2520	Custodial (janitors') equipment and supplies	175	679 075	70 181	10.3	.4	3.8
2521	Custodial equipment—power equipment	58	370 921	7 226	1.9	Z	X
2522	Custodial equipment—nonpower equipment	66	438 068	14 064	3.2	.1	X
2523	Custodial supplies	172	661 597	47 500	7.2	.3	X
2530	Laundry and dry-cleaning equipment and supplies	22	98 137	5 383	5.5	Z	X
2700	Sporting and recreational goods and supplies	12	8 619	2 516	29.2	Z	29.7
2713	Billiards, pool, bowling equipment, and accessories	6	3 631	778	21.4	Z	X
3150	Other durable goods	22	52 910	11 691	22.1	.1	65.9
3151	Coin-operated games	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c.	16	40 036	7 378	18.4	Z	X
3200	Printing and writing paper	22	39 003	4 258	10.9	Z	25.0
3213	Other printing and writing paper	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards	93	201 777	40 156	19.9	.3	34.6
3311	Business forms	48	90 238	8 020	8.9	.1	X
3312	Stationery, photocopy paper, and typing paper	43	90 855	7 239	8.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	62	87 402	2 988	3.4	Z	X
3314	Toner and cartridges	55	161 643	16 321	10.1	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	31	64 667	5 505	8.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421440	Other commercial equipment whse—Con.						
3400	Industrial and personal services paper and plastics	120	372 838	54 545	14.6	.3	37.1
3411	Paperboard and boxboard boxes	28	75 472	3 913	5.2	Z	X
3412	Paper dishes, cups, and napkins	63	260 122	12 507	4.8	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	77	143 614	17 355	12.1	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	63	244 908	11 533	4.7	.1	X
3415	Other industrial and personal service paper	21	49 789	8 895	17.9	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	20 944	2 136	10.2	Z	6.3
3515	Other toiletries and druggists' sundries	7	4 344	1 773	40.8	Z	X
3600	Piece goods, knit and woven	6	6 272	446	7.1	Z	X
4100	Frozen foods (packaged)	10	219 027	93 936	42.9	.6	7.2
4115	Meat (frozen packaged)	6	207 415	73 786	35.6	.5	X
4200	Dairy products (excluding dried or canned)	12	269 134	25 130	9.3	.2	X
4300	Poultry and poultry products	6	28 032	4 689	16.7	Z	X
4400	Confectionery	7	12 510	2 223	17.8	Z	60.9
4411	Candy	7	12 510	758	6.1	Z	X
4414	Chips and popcorn	6	10 737	1 465	13.6	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	23 753	2 594	10.9	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	57 780	13 196	22.8	.1	X
4800	Coffee, tea, and spices	34	47 658	6 598	13.8	Z	62.7
4811	Coffee	17	15 537	2 776	17.9	Z	X
4812	Tea	11	10 480	487	4.6	Z	X
4813	Spices	18	37 912	3 242	8.6	Z	X
4830	Canned foods	12	28 760	1 890	6.6	Z	43.7
4831	Canned and bottled fruits, vegetables, and juices	9	26 890	972	3.6	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	14	7 708	705	9.1	Z	X
4850	Soft drinks and bottled water	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties	12	28 121	2 731	9.7	Z	43.1
4868	Grocery specialties, n.e.c.	7	16 876	2 088	12.4	Z	X
5300	Plastics materials and basic shapes	13	32 724	2 196	6.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	75	276 814	18 536	6.7	.1	X
5800	Farm supplies	8	2 763	431	15.6	Z	X
6120	Art goods (including novelties and souvenirs)	10	18 206	1 984	10.9	Z	X
6150	Nondurable goods, n.e.c.	7	37 373	9 777	26.2	.1	X
9700	Service receipts and labor charges (including installed parts)	1 079	2 312 093	355 911	15.4	2.2	65.9
9701	Labor charges for repair work	874	1 820 482	157 118	8.6	1.0	X
9702	Parts installed in repair work	693	1 429 526	93 781	6.6	.6	X
9703	Other service receipts and labor charges—Specify	325	686 384	105 002	15.3	.7	X
9720	Receipts for service contracts	96	179 422	13 316	7.4	.1	X
9740	Receipts for installing equipment	410	957 260	61 668	6.4	.4	X
9810	Miscellaneous commodities	201	344 673	49 948	14.5	.3	X
9940	Rental and leasing receipts	313	501 836	31 438	6.3	.2	6.8
9943	Other office machine rental receipts	87	49 301	5 920	12.0	Z	X
9944	Other rental receipts	96	215 677	6 959	3.2	Z	X
9960	Custom software (designed to customer specifications)	12	13 686	317	2.3	Z	X
4214401	Restaurant & hotel equipment & supplies whse.....	3 165	X	10 686 971	X	100.0	77.8
0300	Tires and tubes	6	1 718	306	17.8	Z	X
0400	Household and lawn furniture	7	13 411	3 980	29.7	Z	X
0420	Office and business furniture	52	338 431	35 900	10.6	.3	X
0520	Linen, domestics, curtains, and draperies	11	25 842	3 725	14.4	Z	X
0530	Flooring and floor coverings	13	212 470	18 184	8.6	.2	X
0540	Other home furnishings	147	535 209	50 933	9.5	.5	X
0900	Office equipment	9	6 087	113	1.9	Z	X
0920	New computer equipment	30	22 357	2 706	12.1	Z	X
0930	Used computer equipment	15	3 355	243	7.2	Z	X
0950	Computer software (packaged)	16	10 354	707	6.8	Z	X
0960	Restaurant and hotel equipment and supplies	3 165	10 686 971	9 724 993	91.0	91.0	X
0970	Store machines and equipment	174	357 631	39 785	11.1	.4	X
1500	Electrical appliances, household	19	89 302	5 237	5.9	Z	X
1600	Electronic parts and equipment, except communication	18	34 259	6 312	18.4	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	46	156 899	12 325	7.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	6	42 221	13 983	33.1	.1	X
2000	Refrigeration equipment and supplies	363	1 269 409	216 207	17.0	2.0	X
2200	Farm machinery, equipment, and parts	6	1 718	462	26.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	9	8 186	933	11.4	Z	X
2520	Custodial (janitors') equipment and supplies	173	678 982	70 180	10.3	.7	X
2530	Laundry and dry-cleaning equipment and supplies	20	97 836	5 377	5.5	.1	X
2700	Sporting and recreational goods and supplies	6	4 988	1 738	34.8	Z	X
3200	Printing and writing paper	6	18 296	1 671	9.1	Z	X
3300	Stationery, office supplies and greeting cards	33	86 150	20 610	23.9	.2	X
3400	Industrial and personal services paper and plastics	82	308 276	45 895	14.9	.4	X
4100	Frozen foods (packaged)	10	219 027	93 936	42.9	.9	X
4200	Dairy products (excluding dried or canned)	8	259 793	22 984	8.8	.2	X
4400	Confectionery	6	10 737	2 150	20.0	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	57 780	13 196	22.8	.1	X
4800	Coffee, tea, and spices	25	36 953	5 593	15.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214401	Restaurant & hotel equipment & supplies whse—Con.						
4830	Canned foods	12	28 760	1 890	6.6	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	8	3 292	374	11.4	Z	X
4850	Soft drinks and bottled water	6	15 828	1 015	6.4	Z	X
4860	Other grocery specialties	7	17 007	455	2.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	73	274 050	18 401	6.7	.2	X
5800	Farm supplies	8	2 783	431	15.6	Z	X
9700	Service receipts and labor charges (including installed parts)	408	785 412	118 619	15.1	1.1	X
9720	Receipts for service contracts	9	11 159	388	3.5	Z	X
9740	Receipts for installing equipment	209	586 177	32 452	5.5	.3	X
9810	Miscellaneous commodities	57	108 178	18 166	16.8	.2	X
9940	Rental and leasing receipts	118	218 929	17 275	7.9	.2	X
4214402	Store machines & equipment whse	2 215	X	5 227 764	X	100.0	62.9
0420	Office and business furniture	55	136 422	19 153	14.0	.4	13.0
0421	New office furniture (wooden and metal)	29	100 652	13 490	13.4	.3	X
0422	New store and restaurant furniture	14	25 764	3 266	12.7	.1	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	13	10 008	2 397	24.0	Z	X
0540	Other home furnishings	13	23 200	1 153	5.0	Z	9.2
0542	Mirrors, lamps, and picture frames	6	17 988	690	3.8	Z	X
0543	Home furnishings, n.e.c.	7	5 212	463	8.9	Z	X
0620	Plywood and millwork	18	33 496	4 460	13.3	.1	14.3
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	7 243	1 818	25.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	26 253	2 642	10.1	.1	X
0800	Photographic equipment and supplies (excluding video)	16	20 260	1 519	7.5	Z	19.3
0815	Other photographic equipment and supplies	6	13 597	1 093	8.0	Z	X
0900	Office equipment	39	43 272	3 716	8.6	.1	18.7
0911	Typewriters and dedicated word processors	25	32 233	844	2.6	Z	X
0912	Calculators and accounting machines	28	31 905	619	1.9	Z	X
0913	Copying machines and equipment	9	3 949	233	5.9	Z	X
0915	Mailing, letter handling, and addressing machines	6	8 741	1 945	22.3	Z	X
0920	New computer equipment	95	128 529	12 722	9.9	.2	22.7
0921	Computers	79	91 609	5 613	6.1	.1	X
0922	Computer storage devices	14	38 717	213	.6	Z	X
0923	Computer printers	62	84 751	3 106	3.7	.1	X
0924	Other computer peripheral equipment	45	70 776	3 783	5.3	.1	X
0930	Used computer equipment	16	17 752	191	1.1	Z	X
0950	Computer software (packaged)	71	135 034	8 434	6.2	.2	X
0960	Restaurant and hotel equipment and supplies	103	275 711	69 708	25.3	1.3	X
0970	Store machines and equipment	2 215	5 227 764	4 555 532	87.1	87.1	48.9
0971	Vending machines	416	1 249 446	1 024 892	82.0	19.6	X
0972	Other store machines and equipment	1 867	4 220 537	3 530 640	83.7	67.5	X
1000	Medical, hospital, and surgical supplies	7	12 483	369	3.0	Z	X
1400	Electrical apparatus and equipment	15	17 928	1 472	8.2	Z	23.9
1419	Industrial controls	6	6 436	1 348	20.9	Z	X
1600	Electronic parts and equipment, except communication	46	115 629	11 870	10.3	.2	X
1650	Communication equipment and supplies	6	5 440	78	1.4	Z	X
1700	Hardware	7	8 649	464	5.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	16 062	1 596	9.9	Z	X
2000	Refrigeration equipment and supplies	79	240 198	55 335	23.0	1.1	5.1
2011	Commercial refrigerators (reach-in and walk-in)	73	184 848	23 374	12.6	.4	X
2012	Unit coolers for commercial refrigerators	35	74 468	1 029	1.4	Z	X
2013	Condensing units for commercial refrigerators	19	63 317	3 859	6.1	.1	X
2015	Other refrigeration equipment and supplies	35	105 191	17 859	17.0	.3	X
2340	Materials handling machinery, equipment, and parts	39	129 584	17 297	13.3	.3	52.4
2341	New conveying equipment	37	117 219	9 570	8.2	.2	X
2342	New hoists, cranes, and monorails	12	22 991	686	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	19	59 073	5 356	9.1	.1	X
2450	Industrial containers and supplies	14	106 656	29 347	27.5	.6	47.0
2454	Other industrial containers and supplies	14	106 656	29 347	27.5	.6	X
2700	Sporting and recreational goods and supplies	6	3 631	778	21.4	Z	44.6
2713	Billiards, pool, bowling equipment, and accessories	6	3 631	778	21.4	Z	X
3150	Other durable goods	22	52 910	11 691	22.1	.2	56.9
3151	Coin-operated games	6	12 874	4 313	33.5	Z	X
3154	Other durable goods, n.e.c.	16	40 036	7 378	18.4	.1	X
3200	Printing and writing paper	16	20 707	2 587	12.5	Z	X
3300	Stationery, office supplies and greeting cards	60	115 627	19 546	16.9	.4	31.8
3311	Business forms	19	14 117	22	.2	Z	X
3312	Stationery, photocopy paper, and typing paper	19	14 117	572	4.1	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	40	22 985	549	2.4	Z	X
3314	Toner and cartridges	38	106 233	15 698	14.8	.3	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	19	14 117	2 653	18.8	.1	X
3400	Industrial and personal services paper and plastics	38	64 562	8 650	13.4	.2	3.2
3413	Industrial paper (wrapping, bags, cartons, etc.)	36	61 237	8 321	13.6	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	4 344	1 773	40.8	Z	31.8
3515	Other toiletries and druggists' sundries	7	4 344	1 773	40.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214402	Store machines & equipment whsle—Con.						
4800	Coffee, tea, and spices	9	10 705	1 005	9.4	Z	62.9
4813	Spices	9	10 705	1 005	9.4	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	4 416	331	7.5	Z	X
5300	Plastics materials and basic shapes	8	15 651	1 122	7.2	Z	X
6120	Art goods (including novelties and souvenirs)	10	18 206	1 984	10.9	Z	X
9700	Service receipts and labor charges (including installed parts)	671	1 526 681	237 292	15.5	4.5	55.6
9701	Labor charges for repair work	509	1 083 294	96 231	8.9	1.8	X
9702	Parts installed in repair work	397	830 152	47 803	5.8	.9	X
9703	Other service receipts and labor charges—Specify	246	553 879	93 250	16.8	1.8	X
9720	Receipts for service contracts	87	168 263	12 928	7.7	.2	X
9740	Receipts for installing equipment	201	371 083	29 216	7.9	.6	X
9810	Miscellaneous commodities	144	236 495	31 782	13.4	.6	X
9940	Rental and leasing receipts	195	282 907	14 163	5.0	.3	11.3
9943	Other office machine rental receipts	87	49 301	5 920	12.0		X
9944	Other rental receipts	96	215 677	6 959	3.2	.1	X
9960	Custom software (designed to customer specifications)	12	13 686	317	2.3	Z	X
42145	Medical, dental, & hospital equipment & supplies whsle	9 782	X	58 791 711	X	100.0	69.2
0420	Office and business furniture	67	254 385	13 308	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	22	64 486	9 875	15.3	Z	32.6
0813	Photographic film	22	64 486	9 875	15.3	Z	X
0900	Office equipment	30	89 657	2 130	2.4	Z	X
0920	New computer equipment	58	136 370	7 374	5.4	Z	1.7
0921	Computers	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged)	50	787 623	24 286	3.1	Z	X
1000	Medical, hospital, and surgical supplies	8 767	55 306 433	52 301 342	94.6	89.0	63.8
1011	Surgical and medical instruments and equipment	5 402	37 434 772	24 077 246	64.3	41.0	X
1012	Orthopedic, and prosthetic appliances and supplies	1 869	8 290 083	4 062 860	49.0	6.9	X
1013	Other surgical, medical, and hospital supplies	4 873	30 656 941	24 161 235	78.8	41.1	X
1020	Dental supplies	1 391	6 332 020	4 231 961	66.8	7.2	61.6
1021	Equipment (chairs, x-rays, cabinets, etc.)	746	3 517 513	1 044 174	29.7	1.8	X
1022	Instruments and other supplies	1 212	5 759 254	3 187 782	55.4	5.4	X
1030	Optical and ophthalmic goods	116	256 956	32 029	12.5	.1	66.0
1031	Ophthalmic goods	71	162 960	17 447	10.7	Z	X
1033	Optometric equipment and supplies	47	92 247	9 536	10.3	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	18	41 860	4 648	11.1	Z	X
1040	Religious and school supplies	25	101 542	3 370	3.3	Z	68.4
1042	School supplies	23	100 337	2 558	2.5	Z	X
1050	Other professional equipment and supplies	445	4 366 928	506 132	11.6	.9	66.0
1054	Laboratory equipment	160	1 912 209	183 879	9.6	.3	X
1055	Scientific instruments	72	1 353 409	134 418	9.9	Z	X
1056	Veterinarians' equipment and supplies	236	2 238 730	147 432	6.6	.3	X
1057	Professional equipment and supplies, n.e.c.	93	192 663	40 168	20.8	.1	X
1400	Electrical apparatus and equipment	35	51 289	14 848	29.0	Z	16.7
1419	Industrial controls	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication	37	55 064	5 930	10.8	Z	X
1700	Hardware	26	85 655	21 214	24.8	Z	.5
1711	Hand tools (including power driven)	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	8 830	775	8.8	Z	14.5
1815	Boilers, radiators, and convectors	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	20	53 293	8 578	16.1	Z	20.4
2321	New pumps, compressors (air or gas), and equipment	11	18 976	118	.6	Z	X
2327	All other new general-purpose industrial machinery and equipment	20	53 293	8 460	15.9	Z	X
2330	Metalworking machinery, equipment, and parts	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts	11	73 286	5 048	6.9	Z	4.6
2341	New conveying equipment	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases)	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies	14	37 085	2 912	7.9	Z	54.6
2451	New and reconditioned drums and barrels	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies	13	36 467	1 465	4.0	Z	X
2460	Other industrial supplies	27	44 843	7 390	16.5	Z	54.5
2463	Nylon, polyester, and synthetic rubber	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c.	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies	8	13 578	1 887	13.9	Z	46.6
2523	Custodial supplies	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards	48	122 537	1 532	1.3	Z	X
3400	Industrial and personal services paper and plastics	19	42 655	3 423	8.0	Z	8.8
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper	9	3 929	138	3.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42145	Medical, dental, & hospital equipment & supplies whsle—Con.						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	289	1 696 423	280 155	16.5	.5	12.1
3511	Prescription drugs	147	1 095 723	122 127	11.1	.2	X
3512	Nonprescription pharmaceuticals	166	895 106	53 913	6.0	.1	X
3513	Cosmetics	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries	64	310 092	42 463	13.7	.1	X
3600	Piece goods, knit and woven	31	922 862	57 400	6.2	.1	X
3800	Men's and boys' wear	19	27 710	12 279	44.3	Z	44.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	11	22 302	10 793	48.4	Z	X
4000	Footwear	7	8 438	1 575	18.7	Z	67.2
4011	All athletic footwear	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear	7	8 438	1 431	17.0	Z	X
4860	Other grocery specialties	17	380 751	59 921	15.7	.1	12.5
4868	Grocery specialties, n.e.c.	17	380 751	59 921	15.7	.1	X
5300	Plastics materials and basic shapes	19	59 641	4 858	8.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	151	754 297	83 386	11.1	.1	2.5
5335	Detergents and soaps	10	6 303	765	12.1	Z	X
5344	Other chemicals and allied products	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts)	1 068	6 525 709	772 164	11.8	1.3	56.2
9701	Labor charges for repair work	931	5 740 614	392 695	6.8	.7	X
9702	Parts installed in repair work	735	4 502 160	278 464	6.2	.5	X
9703	Other service receipts and labor charges—Specify	297	1 756 041	100 997	5.8	.2	X
9720	Receipts for service contracts	164	1 057 888	117 116	11.1	.2	X
9740	Receipts for installing equipment	102	219 790	10 675	4.9	Z	X
9810	Miscellaneous commodities	150	629 206	49 193	7.8	.1	X
9940	Rental and leasing receipts	189	883 820	75 918	8.6	.1	X
421450	Medical, dental, & hospital equipment & supplies whsle	9 782	X	58 791 711	X	100.0	69.2
0420	Office and business furniture	67	254 385	13 308	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	22	64 486	9 875	15.3	Z	32.6
0813	Photographic film	22	64 486	9 875	15.3	Z	X
0900	Office equipment	30	89 657	2 130	2.4	Z	X
0920	New computer equipment	58	136 370	7 374	5.4	Z	1.7
0921	Computers	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged)	50	787 623	24 286	3.1	Z	X
1000	Medical, hospital, and surgical supplies	8 767	55 306 433	52 301 342	94.6	89.0	63.8
1011	Surgical and medical instruments and equipment	5 402	37 434 772	24 077 246	64.3	41.0	X
1012	Orthopedic, and prosthetic appliances and supplies	1 869	8 290 083	4 062 860	49.0	6.9	X
1013	Other surgical, medical, and hospital supplies	4 873	30 656 941	24 161 235	78.8	41.1	X
1020	Dental supplies	1 391	6 332 020	4 231 961	66.8	7.2	61.6
1021	Equipment (chairs, x-rays, cabinets, etc.)	746	3 517 513	1 044 174	29.7	1.8	X
1022	Instruments and other supplies	1 212	5 759 254	3 187 782	55.4	5.4	X
1030	Optical and ophthalmic goods	116	256 956	32 029	12.5	.1	66.0
1031	Ophthalmic goods	71	162 960	17 447	10.7	Z	X
1033	Optometric equipment and supplies	47	92 247	9 536	10.3	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	18	41 860	4 648	11.1	Z	X
1040	Religious and school supplies	25	101 542	3 370	3.3	Z	68.4
1042	School supplies	23	100 337	2 558	2.5	Z	X
1050	Other professional equipment and supplies	445	4 366 928	506 132	11.6	.9	66.0
1054	Laboratory equipment	160	1 912 209	183 879	9.6	.3	X
1055	Scientific instruments	72	1 353 409	134 418	9.9	.2	X
1056	Veterinarians' equipment and supplies	236	2 238 730	147 432	6.6	.3	X
1057	Professional equipment and supplies, n.e.c.	93	192 663	40 168	20.8	.1	X
1400	Electrical apparatus and equipment	35	51 289	14 848	29.0	Z	16.7
1419	Industrial controls	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication	37	55 064	5 930	10.8	Z	X
1700	Hardware	26	85 655	21 214	24.8	Z	.5
1711	Hand tools (including power driven)	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	8 830	775	8.8	Z	14.5
1815	Boilers, radiators, and convectors	6	8 830	775	8.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	20	53 293	8 578	16.1	Z	20.4
2321	New pumps, compressors (air or gas), and equipment	11	18 976	118	.6	Z	X
2327	All other new general-purpose industrial machinery and equipment	20	53 293	8 460	15.9	Z	X
2330	Metalworking machinery, equipment, and parts	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts	11	73 286	5 048	6.9	Z	4.6
2341	New conveying equipment	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases)	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies	14	37 085	2 912	7.9	Z	54.6
2451	New and reconditioned drums and barrels	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies	13	36 467	1 465	4.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421450	Medical, dental, & hospital equipment & supplies whsle—Con.						
2460	Other industrial supplies	27	44 843	7 390	16.5	Z	54.5
2463	Nylon, polyester, and synthetic rubber	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c.	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies	8	13 578	1 887	13.9	Z	46.6
2523	Custodial supplies	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards	48	122 537	1 532	1.3	Z	X
3400	Industrial and personal services paper and plastics	19	42 655	3 423	8.0	Z	8.8
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	289	1 696 423	280 155	16.5	.5	12.1
3511	Prescription drugs	147	1 095 723	122 127	11.1	.2	X
3512	Nonprescription pharmaceuticals	166	895 106	53 913	6.0	.1	X
3513	Cosmetics	14	200 747	7 531	3.8	Z	X
3515	Other toiletries and druggists' sundries	64	310 092	42 463	13.7	.1	X
3600	Piece goods, knit and woven	31	922 862	57 400	6.2	.1	X
3800	Men's and boys' wear	19	27 710	12 279	44.3	Z	44.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	11	22 302	10 793	48.4	Z	X
4000	Footwear	7	8 438	1 575	18.7	Z	67.2
4011	All athletic footwear	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear	7	8 438	1 431	17.0	Z	X
4860	Other grocery specialties	17	380 751	59 921	15.7	.1	12.5
4868	Grocery specialties, n.e.c.	17	380 751	59 921	15.7	.1	X
5300	Plastics materials and basic shapes	19	59 641	4 858	8.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	151	754 297	83 386	11.1	.1	2.5
5335	Detergents and soaps	10	6 303	765	12.1	Z	X
5344	Other chemicals and allied products	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts)	1 068	6 525 709	772 164	11.8	1.3	56.2
9701	Labor charges for repair work	931	5 740 614	392 695	6.8	.7	X
9702	Parts installed in repair work	735	4 502 160	278 464	6.2	.5	X
9703	Other service receipts and labor charges—Specify	297	1 756 041	100 997	5.8	.2	X
9720	Receipts for service contracts	164	1 057 888	117 116	11.1	.2	X
9740	Receipts for installing equipment	102	219 790	10 675	4.9	Z	X
9810	Miscellaneous commodities	150	629 206	49 193	7.8	.1	X
9940	Rental and leasing receipts	189	883 820	75 918	8.6	.1	X
4214501	Surgical, medical, & hospital supplies whsle	8 721	X	54 484 063	X	100.0	68.2
0420	Office and business furniture	66	253 770	13 140	5.2	Z	X
0800	Photographic equipment and supplies (excluding video)	22	64 486	9 875	15.3	Z	32.2
0813	Photographic film	22	64 486	9 875	15.3	Z	X
0900	Office equipment	27	85 416	1 336	1.6	Z	X
0920	New computer equipment	57	135 755	7 344	5.4	Z	1.7
0921	Computers	56	130 579	7 240	5.5	Z	X
0950	Computer software (packaged)	43	198 220	12 255	6.2	Z	X
1000	Medical, hospital, and surgical supplies	8 721	54 484 063	52 097 876	95.6	95.6	62.7
1011	Surgical and medical instruments and equipment	5 380	36 656 533	23 883 365	65.2	43.8	X
1012	Orthopedic, and prosthetic appliances and supplies	1 869	8 290 083	4 062 860	49.0	7.5	X
1013	Other surgical, medical, and hospital supplies	4 847	30 612 810	24 151 650	78.9	44.3	X
1020	Dental supplies	330	2 024 372	268 615	13.3	.5	56.8
1021	Equipment (chairs, x-rays, cabinets, etc.)	132	434 681	39 129	9.0	.1	X
1022	Instruments and other supplies	258	1 749 205	229 483	13.1	.4	X
1030	Optical and ophthalmic goods	115	248 612	31 364	12.6	.1	65.0
1031	Ophthalmic goods	71	162 960	17 447	10.7	Z	X
1033	Optometric equipment and supplies	46	83 903	8 871	10.6	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	18	41 860	4 648	11.1	Z	X
1040	Religious and school supplies	23	101 097	3 303	3.3	Z	67.4
1042	School supplies	21	99 892	2 491	2.5	Z	X
1050	Other professional equipment and supplies	421	3 748 753	475 942	12.7	.9	64.8
1054	Laboratory equipment	156	1 909 277	183 577	9.6	.3	X
1055	Scientific instruments	70	1 350 366	132 234	9.8	.2	X
1056	Veterinarians' equipment and supplies	222	1 626 802	120 796	7.4	.2	X
1057	Professional equipment and supplies, n.e.c.	89	190 484	39 315	20.6	.1	X
1400	Electrical apparatus and equipment	33	51 156	14 828	29.0	Z	16.5
1419	Industrial controls	13	12 460	2 872	23.1	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	13	4 111	762	18.5	Z	X
1600	Electronic parts and equipment, except communication	35	53 964	5 867	10.9	Z	X
1700	Hardware	25	84 344	20 692	24.5	Z	.5
1711	Hand tools (including power driven)	11	16 919	6 321	37.4	Z	X
1712	Bolts, nuts, rivets, and fasteners	11	38 058	591	1.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	8 830	775	8.8	Z	14.3
1815	Boilers, radiators, and convectors	6	8 830	775	8.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214501	Surgical, medical, & hospital supplies whse—Con.						
2320	General-purpose industrial machinery, equipment, and parts	19	52 675	8 479	16.1	Z	19.4
2321	New pumps, compressors (air or gas), and equipment	10	18 358	87	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment	19	52 675	8 392	15.9	Z	X
2330	Metalworking machinery, equipment, and parts	9	29 749	2 077	7.0	Z	X
2340	Materials handling machinery, equipment, and parts	11	73 286	5 048	6.9	Z	4.5
2341	New conveying equipment	8	67 900	3 728	5.5	Z	X
2342	New hoists, cranes, and monorails	8	67 900	918	1.4	Z	X
2440	Welding supplies (excluding gases)	9	37 776	1 048	2.8	Z	X
2450	Industrial containers and supplies	13	36 467	2 894	7.9	Z	54.7
2451	New and reconditioned drums and barrels	7	33 683	965	2.9	Z	X
2454	Other industrial containers and supplies	13	36 467	1 465	4.0	Z	X
2460	Other industrial supplies	27	44 843	7 390	16.5	Z	53.7
2463	Nylon, polyester, and synthetic rubber	11	37 035	2 139	5.8	Z	X
2465	Strapping and tape	9	40 098	1 368	3.4	Z	X
2466	Industrial supplies, n.e.c.	17	2 861	292	10.2	Z	X
2520	Custodial (janitors') equipment and supplies	8	13 578	1 887	13.9	Z	45.9
2523	Custodial supplies	8	13 578	1 887	13.9	Z	X
2800	Toys and hobby goods and supplies	8	5 300	479	9.0	Z	X
3300	Stationery, office supplies and greeting cards	46	121 579	1 247	1.0	Z	X
3400	Industrial and personal services paper and plastics	19	42 655	3 423	8.0	Z	8.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	7	36 696	3 002	8.2	Z	X
3415	Other industrial and personal service paper	9	3 929	138	3.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	284	1 644 232	265 819	16.2	.5	12.4
3511	Prescription drugs	147	1 095 723	122 127	11.1	.2	X
3512	Nonprescription pharmaceuticals	166	895 106	53 913	6.0	.1	X
3513	Cosmetics	14	200 747	7 531	3.8	.1	X
3515	Other toiletries and druggists' sundries	64	310 092	42 463	13.7	.1	X
3600	Piece goods, knit and woven	31	922 862	57 400	6.2	.1	X
3800	Men's and boys' wear	19	27 710	12 279	44.3	Z	43.5
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	11	22 302	10 793	48.4	Z	X
4000	Footwear	7	8 438	1 575	18.7	Z	66.2
4011	All athletic footwear	6	5 608	144	2.6	Z	X
4014	Other men's and boy's footwear	7	8 438	1 431	17.0	Z	X
4860	Other grocery specialties	17	380 751	59 921	15.7	.1	12.3
4868	Grocery specialties, n.e.c.	17	380 751	59 921	15.7	.1	X
5300	Plastics materials and basic shapes	19	59 641	4 858	8.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	148	750 583	82 442	11.0	.2	2.4
5335	Detergents and soaps	10	6 303	765	12.1	Z	X
5344	Other chemicals and allied products	134	393 376	30 922	7.9	.1	X
6000	Paint, paint supplies, and wallpaper	8	10 489	156	1.5	Z	X
9700	Service receipts and labor charges (including installed parts)	878	5 330 237	700 404	13.1	1.3	52.1
9701	Labor charges for repair work	752	4 606 256	362 241	7.9	.7	X
9702	Parts installed in repair work	590	3 516 678	251 953	7.2	.5	X
9703	Other service receipts and labor charges—Specify	187	915 571	86 206	9.4	.2	X
9720	Receipts for service contracts	163	1 057 376	117 115	11.1	.2	X
9740	Receipts for installing equipment	102	219 790	10 675	4.9	Z	X
9810	Miscellaneous commodities	141	617 522	47 601	7.7	.1	X
9940	Rental and leasing receipts	186	878 244	75 861	8.6	.1	X
4214502	Dental equipment & supplies whse	1 061	X	4 307 648	X	100.0	82.1
0950	Computer software (packaged)	7	589 403	12 031	2.0	.3	X
1000	Medical, hospital, and surgical supplies	46	822 370	203 466	24.7	4.7	80.5
1011	Surgical and medical instruments and equipment	22	778 239	193 881	24.9	4.5	X
1013	Other surgical, medical, and hospital supplies	26	44 131	9 585	21.7	.2	X
1020	Dental supplies	1 061	4 307 648	3 963 346	92.0	92.0	75.0
1021	Equipment (chairs, x-rays, cabinets, etc.)	614	3 082 832	1 005 045	32.6	23.3	X
1022	Instruments and other supplies	954	4 010 049	2 958 299	73.8	68.7	X
1050	Other professional equipment and supplies	24	618 175	30 190	4.9	.7	79.7
1056	Veterinarians' equipment and supplies	14	611 928	26 636	4.4	.6	X
9700	Service receipts and labor charges (including installed parts)	190	1 195 472	71 760	6.0	1.7	81.9
9701	Labor charges for repair work	179	1 134 358	30 454	2.7	.7	X
9702	Parts installed in repair work	145	985 482	26 511	2.7	.6	X
9703	Other service receipts and labor charges—Specify	110	840 470	14 791	1.8	.3	X
9810	Miscellaneous commodities	9	11 684	1 592	13.6	Z	X
42146	Ophthalmic goods whse	1 781	X	6 865 265	X	100.0	67.3
0800	Photographic equipment and supplies (excluding video)	11	83 875	9 008	10.7	.1	X
1000	Medical, hospital, and surgical supplies	27	100 972	14 258	14.1	.2	67.3
1011	Surgical and medical instruments and equipment	16	62 620	5 030	8.0	.1	X
1013	Other surgical, medical, and hospital supplies	13	47 935	8 772	18.3	.1	X
1030	Optical and ophthalmic goods	1 781	6 865 265	6 647 052	96.8	96.8	62.3
1031	Ophthalmic goods	863	3 987 838	2 959 540	74.2	43.1	X
1032	Prescription grinding	521	1 299 526	973 226	74.9	14.2	X
1033	Optometric equipment and supplies	266	876 386	520 931	59.4	7.6	X
1034	Optical goods, n.e.c. (excluding cameras)	721	3 045 666	2 193 355	72.0	31.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42146	Ophthalmic goods whsle—Con.						
1050	Other professional equipment and supplies	19	130 126	52 913	40.7	.8	47.7
1054	Laboratory equipment	9	103 319	25 087	24.3	.4	X
1055	Scientific instruments	6	26 577	13 428	50.5	.2	X
1600	Electronic parts and equipment, except communication	6	39 704	2 330	5.9	Z	X
2800	Toys and hobby goods and supplies	14	16 730	1 453	8.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	10	45 561	6 734	14.8	.1	15.2
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	6	17 204	5 461	31.7	.1	X
3300	Stationery, office supplies and greeting cards	9	21 801	2 666	12.2	Z	.7
3311	Business forms	9	21 801	2 224	10.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	9	21 801	442	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	15 433	3 274	21.2	Z	X
3800	Men's and boys' wear	9	24 154	3 123	12.9	Z	30.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	24 154	3 123	12.9	Z	X
3900	Women's and children's wear	8	37 441	8 818	23.6	.1	50.0
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	31 653	7 621	24.1	.1	X
6150	Nondurable goods, n.e.c.	7	30 812	9 261	30.1	.1	X
9700	Service receipts and labor charges (including installed parts)	73	563 817	31 200	5.5	.5	64.3
9701	Labor charges for repair work	54	270 453	12 131	4.5	.2	X
9702	Parts installed in repair work	32	234 778	3 175	1.4	Z	X
9703	Other service receipts and labor charges—Specify	16	290 522	14 475	5.0	.2	X
9810	Miscellaneous commodities	19	241 471	55 734	23.1	.8	X
421460	Ophthalmic goods whsle	1 781	X	6 865 265	X	100.0	67.3
0800	Photographic equipment and supplies (excluding video)	11	83 875	9 008	10.7	.1	X
1000	Medical, hospital, and surgical supplies	27	100 972	14 258	14.1	.2	67.3
1011	Surgical and medical instruments and equipment	16	62 620	5 030	8.0	.1	X
1013	Other surgical, medical, and hospital supplies	13	47 935	8 772	18.3	.1	X
1030	Optical and ophthalmic goods	1 781	6 865 265	6 647 052	96.8	96.8	62.3
1031	Ophthalmic goods	863	3 987 838	2 959 540	74.2	43.1	X
1032	Prescription grinding	521	1 299 526	973 226	74.9	14.2	X
1033	Optometric equipment and supplies	266	876 386	520 931	59.4	7.6	X
1034	Optical goods, n.e.c. (excluding cameras)	721	3 045 666	2 193 355	72.0	31.9	X
1050	Other professional equipment and supplies	19	130 126	52 913	40.7	.8	47.7
1054	Laboratory equipment	9	103 319	25 087	24.3	.4	X
1055	Scientific instruments	6	26 577	13 428	50.5	.2	X
1600	Electronic parts and equipment, except communication	6	39 704	2 330	5.9	Z	X
2800	Toys and hobby goods and supplies	14	16 730	1 453	8.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	10	45 561	6 734	14.8	.1	15.2
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	6	17 204	5 461	31.7	.1	X
3300	Stationery, office supplies and greeting cards	9	21 801	2 666	12.2	Z	.7
3311	Business forms	9	21 801	2 224	10.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	9	21 801	442	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	15 433	3 274	21.2	Z	X
3800	Men's and boys' wear	9	24 154	3 123	12.9	Z	30.0
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	24 154	3 123	12.9	Z	X
3900	Women's and children's wear	8	37 441	8 818	23.6	.1	50.0
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	31 653	7 621	24.1	.1	X
6150	Nondurable goods, n.e.c.	7	30 812	9 261	30.1	.1	X
9700	Service receipts and labor charges (including installed parts)	73	563 817	31 200	5.5	.5	64.3
9701	Labor charges for repair work	54	270 453	12 131	4.5	.2	X
9702	Parts installed in repair work	32	234 778	3 175	1.4	Z	X
9703	Other service receipts and labor charges—Specify	16	290 522	14 475	5.0	.2	X
9810	Miscellaneous commodities	19	241 471	55 734	23.1	.8	X
42149	Other professional equipment & supplies whsle	2 781	X	11 038 778	X	100.0	76.2
0420	Office and business furniture	120	244 914	30 778	12.6	.3	6.6
0423	New public furniture (theater seats, church pews, park benches, and school desks)	19	59 879	9 034	15.1	.1	X
0800	Photographic equipment and supplies (excluding video)	36	96 542	16 307	16.9	.1	X
0900	Office equipment	52	136 958	7 242	5.3	.1	5.8
0913	Copying machines and equipment	40	79 838	5 777	7.2	.1	X
0920	New computer equipment	67	191 712	17 554	9.2	.2	.8
0921	Computers	6	24 867	4 992	20.1	Z	X
0923	Computer printers	6	24 867	1 000	4.0	Z	X
0924	Other computer peripheral equipment	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged)	79	240 796	15 741	6.5	.1	X
1000	Medical, hospital, and surgical supplies	147	519 629	116 031	22.3	1.1	69.4
1011	Surgical and medical instruments and equipment	100	301 721	81 907	27.1	.7	X
1012	Orthopedic, and prosthetic appliances and supplies	12	15 010	1 835	12.2	Z	X
1013	Other surgical, medical, and hospital supplies	65	259 439	32 286	12.4	.3	X
1020	Dental supplies	27	73 108	9 431	12.9	.1	76.2
1022	Instruments and other supplies	25	69 880	9 128	13.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42149	Other professional equipment & supplies whsle—Con.						
1030	Optical and ophthalmic goods	57	158 774	24 652	15.5	.2	73.7
1031	Ophthalmic goods	12	49 479	3 036	6.1	Z	X
1033	Optometric equipment and supplies	13	14 141	1 443	10.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	36	103 919	17 936	17.3	.2	X
1040	Religious and school supplies	538	2 734 431	1 479 445	54.1	13.4	71.9
1041	Religious supplies	109	474 921	418 416	88.1	3.8	X
1042	School supplies	445	2 326 437	1 061 029	45.6	9.6	X
1050	Other professional equipment and supplies	2 346	9 677 171	8 464 358	87.5	76.7	71.8
1051	Architects' equipment and supplies	338	644 615	229 098	35.5	2.1	X
1052	Drafting instruments	272	452 758	65 617	14.5	.6	X
1053	Engineers' equipment and supplies	454	882 346	372 696	42.2	3.4	X
1054	Laboratory equipment	844	4 369 120	2 615 164	59.9	23.7	X
1055	Scientific instruments	680	4 400 816	2 689 259	61.1	24.4	X
1056	Veterinarians' equipment and supplies	173	449 729	408 997	90.9	3.7	X
1057	Professional equipment and supplies, n.e.c.	749	3 432 822	2 079 043	60.6	18.8	X
1400	Electrical apparatus and equipment	46	109 736	24 516	22.3	.2	14.7
1419	Industrial controls	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication	63	176 959	32 234	18.2	.3	X
2360	Other industrial machinery, equipment, and parts	9	16 180	4 870	30.1	Z	X
2800	Toys and hobby goods and supplies	44	183 168	22 689	12.4	.2	11.1
2813	Crafts and craft supplies	18	132 221	16 651	12.6	.2	X
3300	Stationery, office supplies and greeting cards	101	340 221	64 231	18.9	.6	4.6
3315	Greeting cards	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	33	181 006	26 759	14.8	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	20	85 995	8 778	10.2	.1	21.2
3511	Prescription drugs	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes	7	64 612	1 533	2.4	Z	38.9
5311	Plastic pipes, rods, tubes, and shapes	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	108	1 360 347	174 560	12.8	1.6	1.9
5344	Other chemicals and allied products	102	1 174 286	127 835	10.9	1.2	X
5800	Farm supplies	15	130 512	25 190	19.3	.2	X
6000	Paint, paint supplies, and wallpaper	7	20 045	3 046	15.2	Z	X
6120	Art goods (including novelties and souvenirs)	20	74 929	4 389	5.9	Z	63.9
6121	Art materials	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs	10	53 438	1 119	2.1	Z	X
9700	Service receipts and labor charges (including installed parts)	517	2 079 470	339 173	16.3	3.1	66.8
9701	Labor charges for repair work	451	1 573 072	77 921	5.0	.7	X
9702	Parts installed in repair work	351	1 470 725	89 971	6.1	.8	X
9703	Other service receipts and labor charges—Specify	169	1 077 938	171 274	15.9	1.6	X
9720	Receipts for service contracts	89	548 883	81 160	14.8	.7	X
9740	Receipts for installing equipment	42	122 548	4 954	4.0	Z	X
9810	Miscellaneous commodities	98	127 318	25 482	20.0	.2	X
9940	Rental and leasing receipts	154	335 045	19 531	5.8	.2	X
421490	Other professional equipment & supplies whsle	2 781	X	11 038 778	X	100.0	76.2
0420	Office and business furniture	120	244 914	30 778	12.6	.3	6.6
0423	New public furniture (theater seats, church pews, park benches, and school desks)	19	59 879	9 034	15.1	.1	X
0800	Photographic equipment and supplies (excluding video)	36	96 542	16 307	16.9	.1	X
0900	Office equipment	52	136 958	7 242	5.3	.1	5.8
0913	Copying machines and equipment	40	79 838	5 777	7.2	.1	X
0920	New computer equipment	67	191 712	17 554	9.2	.2	.8
0921	Computers	6	24 867	4 992	20.1	Z	X
0923	Computer printers	6	24 867	1 000	4.0	Z	X
0924	Other computer peripheral equipment	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged)	79	240 796	15 741	6.5	.1	X
1000	Medical, hospital, and surgical supplies	147	519 629	116 031	22.3	1.1	69.4
1011	Surgical and medical instruments and equipment	100	301 721	81 907	27.1	.7	X
1012	Orthopedic, and prosthetic appliances and supplies	12	15 010	1 835	12.2	Z	X
1013	Other surgical, medical, and hospital supplies	65	259 439	32 286	12.4	.3	X
1020	Dental supplies	27	73 108	9 431	12.9	.1	76.2
1022	Instruments and other supplies	25	69 880	9 128	13.1	.1	X
1030	Optical and ophthalmic goods	57	158 774	24 652	15.5	.2	73.7
1031	Ophthalmic goods	12	49 479	3 036	6.1	Z	X
1033	Optometric equipment and supplies	13	14 141	1 443	10.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	36	103 919	17 936	17.3	.2	X
1040	Religious and school supplies	538	2 734 431	1 479 445	54.1	13.4	71.9
1041	Religious supplies	109	474 921	418 416	88.1	3.8	X
1042	School supplies	445	2 326 437	1 061 029	45.6	9.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421490	Other professional equipment & supplies whsle—Con.						
1050	Other professional equipment and supplies	2 346	9 677 171	8 464 358	87.5	76.7	71.8
1051	Architects' equipment and supplies	338	644 615	229 098	35.5	2.1	X
1052	Drafting instruments	272	452 758	65 617	14.5	.6	X
1053	Engineers' equipment and supplies	454	882 346	372 696	42.2	3.4	X
1054	Laboratory equipment and supplies	844	4 369 120	2 615 164	59.9	23.7	X
1055	Scientific instruments	680	4 400 816	2 689 259	61.1	24.4	X
1056	Veterinarians' equipment and supplies	173	449 729	408 997	90.9	3.7	X
1057	Professional equipment and supplies, n.e.c.	749	3 432 822	2 079 043	60.6	18.8	X
1400	Electrical apparatus and equipment	46	109 736	24 516	22.3	.2	14.7
1419	Industrial controls	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication	63	176 959	32 234	18.2	.3	X
2360	Other industrial machinery, equipment, and parts	9	16 180	4 870	30.1	Z	X
2800	Toys and hobby goods and supplies	44	183 168	22 689	12.4	.2	11.1
2813	Crafts and craft supplies	18	132 221	16 651	12.6	.2	X
3300	Stationery, office supplies and greeting cards	101	340 221	64 231	18.9	.6	4.6
3315	Greeting cards	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	33	181 006	26 759	14.8	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	20	85 995	8 778	10.2	.1	21.2
3511	Prescription drugs	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes	7	64 612	1 533	2.4	Z	38.9
5311	Plastic pipes, rods, tubes, and shapes	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	108	1 360 347	174 560	12.8	1.6	1.9
5344	Other chemicals and allied products	102	1 174 286	127 835	10.9	1.2	X
5800	Farm supplies	15	130 512	25 190	19.3	.2	X
6000	Paint, paint supplies, and wallpaper	7	20 045	3 046	15.2	Z	X
6120	Art goods (including novelties and souvenirs)	20	74 929	4 389	5.9	Z	63.9
6121	Art materials	9	9 560	2 672	28.0	Z	X
6122	Novelties and souvenirs	10	53 438	1 119	2.1	Z	X
9700	Service receipts and labor charges (including installed parts)	517	2 079 470	339 173	16.3	3.1	66.8
9701	Labor charges for repair work	451	1 573 072	77 921	5.0	.7	X
9702	Parts installed in repair work	351	1 470 725	89 971	6.1	.8	X
9703	Other service receipts and labor charges—Specify	169	1 077 938	171 274	15.9	1.6	X
9720	Receipts for service contracts	89	548 883	81 160	14.8	.7	X
9740	Receipts for installing equipment	42	122 548	4 954	4.0	Z	X
9810	Miscellaneous commodities	98	127 318	25 482	20.0	.2	X
9940	Rental and leasing receipts	154	335 045	19 531	5.8	.2	X
4214901	Religious & school supplies whsle	456	X	1 495 661	X	100.0	64.7
0420	Office and business furniture	20	60 242	9 038	15.0	.6	21.8
0423	New public furniture (theater seats, church pews, park benches, and school desks)	19	59 879	9 034	15.1	.6	X
0900	Office equipment	10	49 865	1 104	2.2	.1	X
0920	New computer equipment	8	34 172	7 490	21.9	.5	1.4
0921	Computers	6	24 867	4 992	20.1	.3	X
0923	Computer printers	6	24 867	1 000	4.0	.1	X
0950	Computer software (packaged)	6	31 157	2 751	8.8	.2	X
1000	Medical, hospital, and surgical supplies	10	86 712	13 174	15.2	.9	64.7
1011	Surgical and medical instruments and equipment	7	5 316	859	16.2	.1	X
1040	Religious and school supplies	456	1 495 661	1 362 945	91.1	91.1	56.9
1041	Religious supplies	109	474 921	418 416	88.1	28.0	X
1042	School supplies	363	1 087 667	944 529	86.8	63.2	X
1050	Other professional equipment and supplies	21	134 054	17 023	12.7	1.1	58.6
1054	Laboratory equipment	12	29 565	3 794	12.8	.3	X
2800	Toys and hobby goods and supplies	18	132 221	16 651	12.6	1.1	13.0
2813	Crafts and craft supplies	18	132 221	16 651	12.6	1.1	X
3300	Stationery, office supplies and greeting cards	50	211 318	34 207	16.2	2.3	6.6
3315	Greeting cards	14	17 640	85	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	33	181 006	26 759	14.8	1.8	X
6120	Art goods (including novelties and souvenirs)	11	65 369	1 717	2.6	.1	55.1
6122	Novelties and souvenirs	10	53 438	1 119	2.1	.1	X
9700	Service receipts and labor charges (including installed parts)	15	22 445	2 279	10.2	.1	53.1
9701	Labor charges for repair work	12	21 970	1 752	8.0	.1	X
9810	Miscellaneous commodities	13	14 150	1 894	13.4	.1	X
4214902	Other professional equipment & supplies whsle	2 325	X	9 543 117	X	100.0	78.0
0420	Office and business furniture	100	184 672	21 740	11.8	.2	X
0800	Photographic equipment and supplies (excluding video)	32	92 568	15 116	16.3	.2	X
0900	Office equipment	42	87 093	6 138	7.0	.1	9.4
0913	Copying machines and equipment	40	79 838	5 777	7.2	.1	X
0920	New computer equipment	59	157 540	10 064	6.4	.1	.7
0924	Other computer peripheral equipment	55	134 501	9 123	6.8	.1	X
0950	Computer software (packaged)	73	209 639	12 990	6.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4214902	Other professional equipment & supplies whsle—Con.						
1000	Medical, hospital, and surgical supplies	137	432 917	102 857	23.8	1.1	69.3
1011	Surgical and medical instruments and equipment	93	296 405	81 048	27.3	.8	X
1012	Orthopedic, and prosthetic appliances and supplies	11	14 223	1 796	12.6	Z	X
1013	Other surgical, medical, and hospital supplies	62	178 043	20 010	11.2	.2	X
1020	Dental supplies	26	68 742	7 686	11.2	.1	78.0
1022	Instruments and other supplies	24	65 514	7 383	11.3	.1	X
1030	Optical and ophthalmic goods	56	133 415	22 625	17.0	Z	74.9
1031	Ophthalmic goods	12	49 479	3 036	6.1	Z	X
1033	Optometric equipment and supplies	13	14 141	1 443	10.2	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	35	78 560	15 909	20.3	.2	X
1040	Religious and school supplies	82	1 238 770	116 500	9.4	1.2	78.0
1042	School supplies	82	1 238 770	116 500	9.4	1.2	X
1050	Other professional equipment and supplies	2 325	9 543 117	8 447 335	88.5	88.5	73.5
1051	Architects' equipment and supplies	334	636 634	228 602	35.9	2.4	X
1052	Drafting instruments	269	444 777	65 121	14.6	.7	X
1053	Engineers' equipment and supplies	454	882 346	372 696	42.2	3.9	X
1054	Laboratory equipment	832	4 339 555	2 611 370	60.2	27.4	X
1055	Scientific instruments	680	4 400 816	2 689 259	61.1	28.2	X
1056	Veterinarians' equipment and supplies	173	449 729	408 997	90.9	4.3	X
1057	Professional equipment and supplies, n.e.c.	745	3 345 275	2 071 286	61.9	21.7	X
1400	Electrical apparatus and equipment	46	109 736	24 516	22.3	.3	15.0
1419	Industrial controls	36	71 244	9 810	13.8	.1	X
1600	Electronic parts and equipment, except communication	58	172 310	31 370	18.2	.3	X
2360	Other industrial machinery, equipment, and parts	9	16 180	4 870	30.1	.1	X
2800	Toys and hobby goods and supplies	26	50 947	6 038	11.9	.1	X
3300	Stationery, office supplies and greeting cards	51	128 903	30 024	23.3	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	17	77 167	8 268	10.7	.1	23.8
3511	Prescription drugs	6	72 331	562	.8	Z	X
3512	Nonprescription pharmaceuticals	6	72 331	7 490	10.4	.1	X
3515	Other toiletries and druggists' sundries	11	4 836	216	4.5	Z	X
5300	Plastics materials and basic shapes	6	63 665	1 485	2.3	Z	40.8
5311	Plastic pipes, rods, tubes, and shapes	6	63 665	1 485	2.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	108	1 360 347	174 560	12.8	1.8	1.9
5344	Other chemicals and allied products	102	1 174 286	127 835	10.9	1.3	X
5800	Farm supplies	13	46 562	13 901	29.9	.1	X
6000	Paint, paint supplies, and wallpaper	7	20 045	3 046	15.2	Z	X
6120	Art goods (including novelties and souvenirs)	9	9 560	2 672	28.0	Z	53.1
6121	Art materials	9	9 560	2 672	28.0	Z	X
9700	Service receipts and labor charges (including installed parts)	502	2 057 025	336 894	16.4	3.5	68.4
9701	Labor charges for repair work	439	1 551 102	76 169	4.9	.8	X
9702	Parts installed in repair work	349	1 462 328	89 574	6.1	.9	X
9703	Other service receipts and labor charges—Specify	165	1 077 100	171 144	15.9	1.8	X
9720	Receipts for service contracts	86	544 090	80 464	14.8	.8	X
9740	Receipts for installing equipment	39	117 758	4 897	4.2	.1	X
9810	Miscellaneous commodities	85	113 168	23 588	20.8	.2	X
9940	Rental and leasing receipts	153	328 712	19 217	5.8	.2	X
4215	Metal & mineral (except petroleum) whsle	'12 583	X	'150 493 610	X	100.0	79.5
0100	New and used automobiles, motorcycles, etc.	15	22 470	4 150	18.5	Z	13.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies	56	1 356 705	386 335	28.5	.3	72.1
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	18	260 430	56 073	21.5	Z	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	14	1 067 042	311 728	29.2	.2	X
0240	Used automotive parts, accessories, and equipment	46	46 407	6 853	14.8	Z	X
0300	Tires and tubes	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture	12	71 618	12 538	17.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	25 379	6 873	27.1	Z	X
0520	Linens, domestics, curtains, and draperies	9	35 390	5 722	16.2	Z	77.6
0523	Shades and blinds	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings	14	16 401	966	5.9	Z	X
0540	Other home furnishings	11	27 224	2 781	10.2	Z	14.3
0542	Mirrors, lamps, and picture frames	10	25 224	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished	115	389 293	47 623	12.2	Z	50.4
0611	Dimensional lumber (non-treated)	52	170 356	7 431	4.4	Z	X
0612	Treated lumber	80	251 707	29 609	11.8	Z	X
0613	Boards	11	45 096	10 583	23.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215	Metal & mineral (except petroleum) whsle—Con.						
0620	Plywood and millwork	130	730 865	85 291	11.7	.1	42.4
0621	Softwood plywood and oriented strand board (OSB)	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	50	209 821	4 563	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	28	207 336	25 600	12.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	53	366 775	47 726	13.0	Z	X
0625	Metal millwork	13	62 088	2 035	3.3	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	96	626 869	63 892	10.2	Z	16.2
0711	Ready-mixed or transit-mixed concrete	27	9 174	9 174	8.9	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	16	29 553	1 630	5.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials	133	645 706	76 552	11.9	.1	37.4
0721	Roofing, except wood	59	298 219	28 809	9.7	Z	X
0722	Siding, except wood	37	141 724	3 326	2.3	Z	X
0723	Insulation materials	90	474 337	44 173	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	66	250 333	47 308	18.9	Z	X
0740	Other construction materials	177	595 313	83 514	14.0	.1	59.0
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	118 407	6 097	5.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	16	50 452	2 838	5.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	503 848	74 578	14.8	.1	X
0920	New computer equipment	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished)	2 076	24 357 931	9 101 395	37.4	6.0	72.5
1111	Sheet bars and tin plate bars	573	4 789 119	795 319	16.6	.5	X
1112	Wire rods	234	5 383 618	849 358	15.8	.6	X
1113	Rough castings and foundry products	609	4 832 245	2 540 472	52.6	1.7	X
1114	Forgings	517	5 931 948	1 138 505	19.2	.8	X
1116	Other semifinished iron and steel products	777	11 459 662	3 775 872	32.9	2.5	X
1120	Flat iron and steel products	4 835	73 218 878	46 354 109	63.3	30.8	72.6
1121	Plates	2 652	31 503 850	6 720 378	21.3	4.5	X
1122	Strips (hot-rolled and cold-rolled)	1 465	17 267 657	4 758 178	27.6	3.2	X
1123	Sheets (cold-rolled)	2 342	48 472 072	9 325 718	19.2	6.2	X
1124	Sheets (hot-rolled)	2 618	49 287 894	9 241 437	18.8	6.1	X
1126	Sheets (galvanized and coated)	2 140	46 915 406	12 172 657	25.9	8.1	X
1127	Tin plate and terneplate	193	12 167 513	835 209	6.9	.7	X
1128	Fabricated and structural plate products	938	6 681 389	1 050 847	15.7	.6	X
1129	Other flat iron and steel products	1 141	22 769 381	2 249 655	9.9	1.5	X
1140	Iron and steel wire and wire products	1 986	15 259 692	4 227 947	27.7	2.8	62.3
1141	Wire (plain, coated, barbed, and twisted)	968	9 269 058	2 034 387	21.9	1.4	X
1142	Nails	290	1 504 962	466 890	31.0	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 211	7 877 141	1 724 303	21.9	1.1	X
1150	Iron and steel pipe and tubing	3 764	40 569 688	13 108 489	32.3	8.7	73.1
1152	Tubing	2 850	29 977 097	5 264 119	17.6	3.5	X
1153	Standard steel pipe	2 505	26 448 491	5 132 679	19.4	3.4	X
1154	Other steel pipe	1 034	12 403 789	2 705 173	21.8	1.8	X
1160	Other iron and steel products	3 327	38 135 262	13 011 424	34.1	8.6	73.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 584	23 269 073	2 957 762	12.7	2.0	X
1163	Bars and bar-size shapes: cold finished	1 463	19 055 624	2 054 680	10.8	1.4	X
1164	Concrete reinforcement bars	1 037	9 023 113	1 605 729	17.8	1.1	X
1165	Structural shapes (excluding bar-size shapes)	1 696	21 462 014	3 773 349	17.6	2.5	X
1167	Finished products, n.e.c.	865	8 431 973	2 553 781	30.3	1.7	X
1170	Alloy steel	1 750	23 116 439	4 090 269	17.7	2.7	74.7
1171	Bars, hot-rolled or cold-finished	1 100	15 380 299	1 860 008	12.1	1.2	X
1173	Pipe, tubing, and plates	787	11 893 114	1 339 178	11.3	.9	X
1175	Other alloy steel	572	7 330 765	891 077	12.2	.6	X
1180	Stainless steel	2 955	35 766 902	9 428 489	26.4	6.3	74.4
1181	Plates	1 179	15 362 031	1 077 434	7.0	.7	X
1182	Strip	561	5 849 744	947 808	16.2	.6	X
1183	Sheets	1 468	20 139 936	2 580 140	12.8	1.7	X
1184	Bars and bar-size shapes	1 545	20 279 577	2 312 025	11.4	1.5	X
1185	Other stainless steel (including tubing)	1 768	23 742 444	2 511 071	10.6	1.7	X
1200	Copper and brass	1 792	23 598 568	7 500 491	31.8	5.0	70.9
1211	Copper wire mill products (structural only)	283	4 513 434	1 425 444	31.6	.9	X
1212	Flat products (sheets, strips, and plates)	921	12 698 662	2 273 170	17.9	1.5	X
1213	Tubular products (pipes and tubes)	892	12 084 020	1 623 433	13.4	1.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	783	12 735 464	2 178 155	17.1	1.4	X
1220	Aluminum shapes, forms, etc.	3 308	37 906 976	14 469 518	38.2	9.6	71.2
1221	Plates (.250 inch and over)	1 447	17 755 965	2 351 757	13.2	1.6	X
1222	Sheets and coils (.006 to .249 inch)	1 987	25 392 622	5 426 300	21.4	3.6	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 209	26 810 351	5 212 251	19.4	3.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 612	18 874 309	1 151 465	6.1	.8	X
1225	Foils	241	2 223 683	327 609	14.7	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 012	17 775 764	6 468 596	36.4	4.3	X
1300	Coal and coke	485	11 041 273	9 746 792	88.3	6.5	70.7
1311	Coal	439	10 093 859	8 739 578	86.6	5.8	X
1312	Coke	89	1 891 294	996 510	52.7	.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	364	8 090 310	4 399 789	54.4	2.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215	Metal & mineral (except petroleum) whsle—Con.						
1400	Electrical apparatus and equipment	267	2 688 230	219 852	8.2	.1	.5
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	Z	X
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	Z	X
1500	Electrical appliances, household	9	23 563	3 082	13.1	Z	X
1600	Electronic parts and equipment, except communication	145	2 381 338	124 876	5.2	.1	.9
1613	Capacitors and resistors	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1650	Communication equipment and supplies	6	27 347	5 893	21.5	Z	X
1700	Hardware	937	4 813 316	545 542	11.3	.4	14.0
1711	Hand tools (including power driven)	613	3 089 832	238 824	7.7	.2	X
1712	Bolts, nuts, rivets, and fasteners	621	3 015 468	187 333	6.2	.1	X
1713	Cutlery	493	2 389 433	90 083	3.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	289	1 845 368	281 426	15.3	.2	23.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	154	721 814	23 901	3.3	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	200	966 613	120 786	12.5	.1	X
1813	Plumbing fixtures	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies	141	1 080 052	92 985	8.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	38	262 136	27 576	10.5	Z	52.2
1911	Furnaces (warm air)	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial)	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	50	685 188	162 205	23.7	.1	1.1
2113	New mixers, pavers, and related equipment	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	25	128 281	10 811	8.4	Z	42.8
2311	Pumps	19	124 561	9 190	7.4	Z	X
2312	Motors	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	501	8 243 427	1 365 604	16.6	.9	4.0
2321	New pumps, compressors (air or gas), and equipment	243	3 224 008	198 149	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access	162	2 188 935	427 240	19.5	.3	X
2327	All other new general-purpose industrial machinery and equipment	285	3 218 072	304 184	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts	118	525 090	61 874	11.8	Z	X
2340	Materials handling machinery, equipment, and parts	76	229 314	20 401	8.9	Z	48.1
2341	New conveying equipment	38	80 094	9 326	11.6	Z	X
2342	New hoists, cranes, and monorails	25	45 521	2 725	6.0	Z	X
2343	New forklift trucks	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	75	447 016	72 096	16.1	Z	68.1
2351	New oil refining and pipeline machinery, equipment, and supplies	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts	30	601 830	51 985	8.6	Z	12.0
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment	22	162 282	20 893	12.9	Z	X
2367	Used industrial machinery and equipment	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies	31	1 482 593	196 375	13.2	.1	76.9
2371	Bearings and bushings	27	489 585	112 106	22.9	.1	X
2372	Other mechanical power transmission supplies	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power)	143	899 043	233 668	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	160 301	26 502	16.5	Z	51.0
2391	Hydraulic valves	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	15	111 786	11 673	10.4	Z	69.0
2411	Hydraulic cylinders and rotary actuators	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	16	178 112	52 720	29.6	Z	9.5
2421	Hydraulic and pneumatic connectors	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	55 515	2 608	4.7	Z	79.5
2431	Filters	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases)	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies	48	114 668	10 976	9.6	Z	4.8
2454	Other industrial containers and supplies	39	75 072	7 167	9.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215	Metal & mineral (except petroleum) whsle—Con.						
2460	Other industrial supplies	354	1 932 639	119 811	6.2	.1	6.6
2462	Abrasives and abrasive materials	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods	105	465 944	17 233	3.7	Z	X
2465	Strapping and tape	117	494 969	16 719	3.4	Z	X
2466	Industrial supplies, n.e.c.	157	1 100 219	66 503	6.0	Z	X
2620	Marine machinery, equipment, and supplies	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies	13	120 156	19 266	16.0	Z	X
2900	Ferrous metal scrap	350	6 130 291	263 093	4.3	.2	3.4
2911	Prepared ferrous metal scrap (processed by this establishment)	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap	358	5 763 119	373 842	6.5	.2	6.2
2921	Aluminum scrap	297	3 424 360	130 672	3.8	.1	X
2922	Copper and copper alloy scrap	177	2 730 757	148 125	5.4	.1	X
2923	Lead scrap	73	529 454	5 810	1.1	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	89	1 961 299	66 279	3.4	Z	X
2930	Recyclable paper and paperboard	23	61 223	3 505	5.7	Z	X
2940	Recyclable materials, except metal	33	51 821	7 468	14.4	Z	53.7
2943	Recyclable plastics	26	36 306	2 581	7.1	Z	X
2944	Recyclable glass	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones)	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	32	74 991	31 891	42.5	Z	73.1
3015	Karat gold jewelry (rings, necklaces, etc.)	6	60 750	28 404	46.8	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	37	1 181 522	171 060	14.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	23	63 211	7 953	12.6	Z	X
3150	Other durable goods	9	38 065	8 069	21.2	Z	77.9
3154	Other durable goods, n.e.c.	7	23 976	7 535	31.4	Z	X
3400	Industrial and personal services paper and plastics	22	40 330	3 349	8.3	Z	6.1
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	21	63 973	10 913	17.1	Z	45.1
3515	Other toiletries and druggists' sundries	8	44 493	9 085	20.4	Z	X
3800	Men's and boys' wear	6	227 718	22 817	10.0	Z	X
3900	Women's and children's wear	14	126 403	15 330	12.1	Z	X
4000	Footwear	7	144 764	33 255	23.0	Z	X
4860	Other grocery specialties	12	87 496	13 006	14.9	Z	X
4900	Grain and beans	6	436 849	109 903	25.2	.1	X
5300	Plastics materials and basic shapes	867	7 755 953	724 993	9.3	.5	3.7
5311	Plastic pipes, rods, tubes, and shapes	476	4 213 702	349 845	8.3	.2	X
5312	High pressure laminates	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials	51	556 105	24 969	4.5	Z	X
5314	Other plastics materials and basic shapes	295	2 788 689	299 654	10.7	.2	X
5320	Industrial gases (welding, etc.)	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	298	4 988 123	754 030	15.1	.5	4.8
5332	Alkalies and chlorine	46	284 302	42 226	14.9	Z	X
5334	Organic fibers	38	246 409	11 283	4.6	Z	X
5335	Detergents and soaps	41	338 777	3 494	1.0	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	21	68 471	2 350	3.4	Z	X
5342	Adhesives, sealants, and glues	53	562 362	118 598	21.1	.1	X
5344	Other chemicals and allied products	177	2 374 246	193 579	8.2	.1	X
5400	Petroleum products	49	1 280 538	70 596	5.5	Z	X
5800	Farm supplies	14	1 083 906	114 553	10.6	.1	3.2
5816	Other agricultural chemicals and fertilizers	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper	82	287 947	13 290	4.6	Z	5.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	69	253 211	10 729	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	6	5 554	341	6.1	Z	X
6120	Art goods (including novelties and souvenirs)	22	26 144	4 186	16.0	Z	4.8
6122	Novelties and souvenirs	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap	8	16 260	3 703	22.8	Z	X
6150	Nondurable goods, n.e.c.	8	77 092	13 208	17.1	Z	X
9700	Service receipts and labor charges (including installed parts)	746	6 549 178	332 632	5.1	.2	7.3
9701	Labor charges for repair work	443	3 002 627	124 707	4.2	.1	X
9702	Parts installed in repair work	359	2 635 200	56 648	2.2	Z	X
9703	Other service receipts and labor charges—Specify	244	2 732 755	117 078	4.3	.1	X
9720	Receipts for service contracts	15	33 807	2 397	7.1	Z	X
9740	Receipts for installing equipment	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities	920	11 347 699	838 182	7.4	.6	X
9940	Rental and leasing receipts	114	713 436	34 998	4.9	Z	X
9950	Construction receipts	24	78 817	24 650	31.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151	Metal service centers & offices	11 827	X	135 695 563	X	100.0	78.7
0100	New and used automobiles, motorcycles, etc.	15	22 470	4 150	18.5	Z	13.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies	55	337 653	80 621	23.9	.1	45.2
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	18	260 430	56 073	21.5	Z	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	13	47 990	6 014	12.5	Z	X
0240	Used automotive parts, accessories, and equipment	46	46 407	6 853	14.8	Z	X
0300	Tires and tubes	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture	12	71 618	12 538	17.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	25 379	6 873	27.1	Z	X
0520	Linens, domestics, curtains, and draperies	9	35 390	5 722	16.2	Z	76.9
0523	Shades and blinds	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings	14	16 401	966	5.9	Z	X
0540	Other home furnishings	11	27 224	2 781	10.2	Z	14.2
0542	Mirrors, lamps, and picture frames	10	25 224	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished	115	389 293	47 623	12.2	Z	49.9
0611	Dimensional lumber (non-treated)	52	170 356	7 431	4.4	Z	X
0612	Treated lumber	80	251 707	29 609	11.8	Z	X
0613	Boards	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork	130	730 865	85 291	11.7	.1	42.0
0621	Softwood plywood and oriented strand board (OSB)	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	50	209 821	4 563	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	28	207 336	25 600	12.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	53	366 775	47 726	13.0	Z	X
0625	Metal millwork	13	62 088	2 035	3.3	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	94	617 184	63 504	10.3	Z	15.2
0711	Ready-mixed or transit-mixed concrete	27	103 128	9 174	8.9	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials	133	645 706	76 552	11.9	.1	37.0
0721	Roofing, except wood	59	298 219	28 809	9.7	Z	X
0722	Siding, except wood	37	141 724	3 326	2.3	Z	X
0723	Insulation materials	90	474 337	44 173	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	66	250 333	47 308	18.9	Z	X
0740	Other construction materials	177	595 313	83 514	14.0	.1	58.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	118 407	6 097	5.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	16	50 452	2 838	5.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	503 848	74 578	14.8	.1	X
0920	New computer equipment	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished)	2 071	23 770 413	9 010 854	37.9	6.6	71.7
1111	Sheet bars and tin plate bars	573	4 789 119	795 319	16.6	.6	X
1112	Wire rods	232	4 987 127	841 513	16.9	.6	X
1113	Rough castings and foundry products	609	4 832 245	2 540 472	52.6	1.9	X
1114	Forgings	517	5 931 948	1 138 505	19.2	.8	X
1116	Other semifinished iron and steel products	775	11 275 075	3 695 043	32.8	2.7	X
1120	Flat iron and steel products	4 832	72 716 167	46 344 352	63.7	34.2	71.9
1121	Plates	2 651	31 397 630	6 712 867	21.4	4.9	X
1122	Strips (hot-rolled and cold-rolled)	1 465	17 267 657	4 758 178	27.6	3.5	X
1123	Sheets (cold-rolled)	2 340	48 075 581	9 325 550	19.4	6.9	X
1124	Sheets (hot-rolled)	2 616	48 891 403	9 239 390	18.9	6.8	X
1126	Sheets (galvanized and coated)	2 140	46 915 406	12 172 657	25.9	9.0	X
1127	Tin plate and terneplate	193	12 167 513	835 209	6.9	.6	X
1128	Fabricated and structural plate products	938	6 681 389	1 050 847	15.7	.8	X
1129	Other flat iron and steel products	1 139	22 372 890	2 249 624	10.1	1.7	X
1140	Iron and steel wire and wire products	1 984	14 863 201	4 185 723	28.2	3.1	61.2
1141	Wire (plain, coated, barbed, and twisted)	968	9 269 058	2 034 387	21.9	1.5	X
1142	Nails	290	1 504 962	466 890	31.0	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 209	7 480 650	1 682 079	22.5	1.2	X
1150	Iron and steel pipe and tubing	3 760	40 138 627	13 086 835	32.6	9.6	72.4
1152	Tubing	2 848	29 580 606	5 248 979	17.7	3.9	X
1153	Standard steel pipe	2 505	26 448 491	5 132 679	19.4	3.8	X
1154	Other steel pipe	1 034	12 403 789	2 705 173	21.8	2.0	X
1160	Other iron and steel products	3 317	37 447 250	12 943 872	34.6	9.5	73.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 578	22 787 870	2 956 323	13.0	2.2	X
1163	Bars and bar-size shapes: cold finished	1 463	19 055 624	2 054 680	10.8	1.5	X
1164	Concrete reinforcement bars	1 037	9 023 113	1 605 729	17.8	1.2	X
1165	Structural shapes (excluding bar-size shapes)	1 696	21 462 014	3 773 349	17.6	2.8	X
1167	Finished products, n.e.c.	865	8 431 973	2 553 781	30.3	1.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151	Metal service centers & offices—Con.						
1170	Alloy steel	1 750	23 116 439	4 090 269	17.7	3.0	74.0
1171	Bars, hot-rolled or cold-finished	1 100	15 380 299	1 860 008	12.1	1.4	X
1173	Pipe, tubing, and plates	787	11 893 114	1 339 178	11.3	1.0	X
1175	Other alloy steel	572	7 330 765	891 077	12.2	.7	X
1180	Stainless steel	2 952	35 264 191	9 406 731	26.7	6.9	73.6
1181	Plates	1 179	15 362 031	1 077 434	7.0	.8	X
1182	Strip	561	5 849 744	947 808	16.2	.7	X
1183	Sheets	1 467	20 033 716	2 579 069	12.9	1.9	X
1184	Bars and bar-size shapes	1 545	20 279 577	2 312 025	11.4	1.7	X
1185	Other stainless steel (including tubing)	1 766	23 345 953	2 490 384	10.7	1.8	X
1200	Copper and brass	1 790	23 593 291	7 500 221	31.8	5.5	70.3
1211	Copper wire mill products (structural only)	283	4 513 434	1 425 444	31.6	1.1	X
1212	Flat products (sheets, strips, and plates)	921	12 698 662	2 273 170	17.9	1.7	X
1213	Tubular products (pipes and tubes)	892	12 084 020	1 623 433	13.4	1.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	783	12 735 464	2 178 155	17.1	1.6	X
1220	Aluminum shapes, forms, etc.	3 304	37 501 391	14 469 174	38.6	10.7	70.5
1221	Plates (.250 inch and over)	1 447	17 755 965	2 351 757	13.2	1.7	X
1222	Sheets and coils (.006 to .249 inch)	1 985	24 996 131	5 426 058	21.7	4.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 209	26 810 351	5 212 251	19.4	3.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 612	18 874 309	1 151 465	6.1	.8	X
1225	Foils	241	2 223 683	327 609	14.7	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 006	17 357 051	6 449 705	37.2	4.8	X
1300	Coal and coke	20	852 867	171 522	20.1	.1	33.8
1311	Coal	15	491 582	4 416	.9	Z	X
1312	Coke	15	551 492	156 402	28.4	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	39	2 791 852	327 617	11.7	.2	X
1400	Electrical apparatus and equipment	266	2 687 752	219 847	8.2	.2	.5
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	Z	X
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	Z	X
1500	Electrical appliances, household	9	23 563	3 082	13.1	Z	X
1600	Electronic parts and equipment, except communication	144	2 379 418	124 762	5.2	.1	.9
1613	Capacitors and resistors	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1650	Communication equipment and supplies	6	27 347	5 893	21.5	Z	X
1700	Hardware	937	4 813 316	545 542	11.3	.4	13.8
1711	Hand tools (including power driven)	613	3 089 832	238 824	7.7	.2	X
1712	Bolts, nuts, rivets, and fasteners	621	3 015 468	187 333	6.2	.1	X
1713	Cutlery	493	2 389 433	90 083	3.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	289	1 845 368	281 426	15.3	.2	23.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	154	721 814	23 901	3.3	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	200	966 613	120 786	12.5	.1	X
1813	Plumbing fixtures	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies	141	1 080 052	92 985	8.6	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	38	262 136	27 576	10.5	Z	51.7
1911	Furnaces (warm air)	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial)	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	48	679 742	161 064	23.7	.1	1.1
2113	New mixers, pavers, and related equipment	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	25	128 281	10 811	8.4	Z	42.4
2311	Pumps	19	124 561	9 190	7.4	Z	X
2312	Motors	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	487	7 592 671	1 301 131	17.1	1.0	4.4
2321	New pumps, compressors (air or gas), and equipment	243	3 224 008	198 149	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access	162	2 188 935	427 240	19.5	.3	X
2327	All other new general-purpose industrial machinery and equipment	285	3 218 072	304 184	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts	118	525 090	61 874	11.8	Z	X
2340	Materials handling machinery, equipment, and parts	76	229 314	20 401	8.9	Z	47.7
2341	New conveying equipment	38	80 094	9 326	11.6	Z	X
2342	New hoists, cranes, and monorails	25	45 521	2 725	6.0	Z	X
2343	New forklift trucks	20	117 394	4 683	4.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151	Metal service centers & offices—Con.						
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	75	447 016	72 096	16.1	.1	67.5
2351	New oil refining and pipeline machinery, equipment, and supplies	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits) . .	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts	28	205 339	31 105	15.1	Z	28.4
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment	22	162 282	20 893	12.9	Z	X
2367	Used industrial machinery and equipment	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies	28	1 479 102	194 630	13.2	.1	76.2
2371	Bearings and bushings	24	486 094	110 361	22.7	.1	X
2372	Other mechanical power transmission supplies	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power)	143	899 043	233 668	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	160 301	26 502	16.5	Z	50.5
2391	Hydraulic valves	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	15	111 786	11 673	10.4	Z	68.3
2411	Hydraulic cylinders and rotary actuators	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	16	178 112	52 720	29.6	Z	9.4
2421	Hydraulic and pneumatic connectors	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	55 515	2 608	4.7	Z	78.7
2431	Filters	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases)	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies	45	91 368	8 948	9.8	Z	6.2
2454	Other industrial containers and supplies	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies	350	1 845 438	118 753	6.4	.1	6.9
2462	Abrasives and abrasive materials	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods	105	465 944	17 233	3.7	Z	X
2465	Strapping and tape	117	494 969	16 719	3.4	Z	X
2466	Industrial supplies, n.e.c.	157	1 100 219	66 503	6.0	Z	X
2620	Marine machinery, equipment, and supplies	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies	13	120 156	19 266	16.0	Z	X
2900	Ferrous metal scrap	346	5 920 242	249 166	4.2	.2	3.5
2911	Prepared ferrous metal scrap (processed by this establishment)	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap	353	5 522 429	367 634	6.7	.3	6.5
2921	Aluminum scrap	297	3 424 360	130 672	3.8	.1	X
2922	Copper and copper alloy scrap	177	2 730 757	148 125	5.4	.1	X
2923	Lead scrap	73	529 454	5 810	1.1	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	89	1 961 299	66 279	3.4	Z	X
2930	Recyclable paper and paperboard	22	52 430	3 398	6.5	Z	X
2940	Recyclable materials, except metal	33	51 821	7 468	14.4	Z	53.2
2943	Recyclable plastics	26	36 306	2 581	7.1	Z	X
2944	Recyclable glass	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones)	7	18 727	2 088	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	19	13 068	3 059	23.4	Z	68.0
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	37	1 181 522	171 060	14.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	18	53 920	6 882	12.8	Z	X
3150	Other durable goods	9	38 065	8 069	21.2	Z	77.2
3154	Other durable goods, n.e.c	7	23 976	7 535	31.4	Z	X
3400	Industrial and personal services paper and plastics	21	40 016	3 219	8.0	Z	6.1
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	62 288	10 442	16.8	Z	44.9
3515	Other toiletries and druggists' sundries	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear	11	36 609	6 317	17.3	Z	X
4000	Footwear	7	144 764	33 255	23.0	Z	X
4860	Other grocery specialties	11	86 367	12 928	15.0	Z	X
5300	Plastics materials and basic shapes	857	7 292 577	712 006	9.8	.5	3.1
5311	Plastic pipes, rods, tubes, and shapes	475	4 213 302	349 786	8.3	.3	X
5312	High pressure laminates	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes	292	2 767 868	299 058	10.8	.2	X
5320	Industrial gases (welding, etc.)	12	21 730	3 427	15.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151	Metal service centers & offices—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	260	4 076 220	643 370	15.8	.5	3.1
5332	Alkalies and chlorine	41	261 032	41 021	15.7	Z	X
5334	Organic fibers	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps	32	310 019	2 823	.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues	53	562 362	118 598	21.1	.1	X
5344	Other chemicals and allied products	154	1 958 462	135 651	6.9	.1	X
5400	Petroleum products	36	894 152	49 975	5.6	Z	X
5800	Farm supplies	11	63 167	12 563	19.9	Z	65.5
5816	Other agricultural chemicals and fertilizers	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper	82	287 947	13 290	4.6	Z	5.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	69	253 211	10 729	4.2	Z	X
6120	Art goods (including novelties and souvenirs)	21	25 666	4 181	16.3	Z	4.9
6122	Novelties and souvenirs	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap	8	16 260	3 703	22.8	Z	X
6150	Nondurable goods, n.e.c.	7	76 130	12 729	16.7	Z	X
9700	Service receipts and labor charges (including installed parts)	724	6 179 212	300 486	4.9	.2	7.6
9701	Labor charges for repair work	441	2 990 078	124 622	4.2	.1	X
9702	Parts installed in repair work	357	2 622 651	56 509	2.2	Z	X
9703	Other service receipts and labor charges—Specify	244	2 732 755	117 078	4.3	.1	X
9720	Receipts for service contracts	15	33 807	2 397	7.1	Z	X
9740	Receipts for installing equipment	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities	883	10 640 746	811 767	7.6	.6	X
9940	Rental and leasing receipts	107	428 123	28 339	6.6	Z	X
9950	Construction receipts	24	78 817	24 650	31.3	Z	X
421510	Metal service centers & offices	11 827	X	135 695 563	X	100.0	78.7
0100	New and used automobiles, motorcycles, etc.	15	22 470	4 150	18.5	Z	13.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	11	15 451	3 762	24.3	Z	X
0200	New and rebuilt automotive parts and supplies	55	337 653	80 621	23.9	.1	45.2
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	18	260 430	56 073	21.5	Z	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	13	47 990	6 014	12.5	Z	X
0240	Used automotive parts, accessories, and equipment	46	46 407	6 853	14.8	Z	X
0300	Tires and tubes	22	401 339	4 602	1.1	Z	.5
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture	12	71 618	12 538	17.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	25 379	6 873	27.1	Z	X
0520	Linens, domestics, curtains, and draperies	9	35 390	5 722	16.2	Z	76.9
0523	Shades and blinds	7	34 714	5 708	16.4	Z	X
0530	Flooring and floor coverings	14	16 401	966	5.9	Z	X
0540	Other home furnishings	11	27 224	2 781	10.2	Z	14.2
0542	Mirrors, lamps, and picture frames	10	25 224	2 700	10.7	Z	X
0600	Lumber: rough, dressed, and finished	115	389 293	47 623	12.2	Z	49.9
0611	Dimensional lumber (non-treated)	52	170 356	7 431	4.4	Z	X
0612	Treated lumber	80	251 707	29 609	11.8	Z	X
0613	Boards	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork	130	730 865	85 291	11.7	.1	42.0
0621	Softwood plywood and oriented strand board (OSB)	17	44 063	3 389	7.7	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	50	209 821	4 563	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	28	207 336	25 600	12.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	53	366 775	47 726	13.0	Z	X
0625	Metal millwork	13	62 088	2 035	3.3	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	7	28 204	1 977	7.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	94	617 184	63 504	10.3	Z	15.2
0711	Ready-mixed or transit-mixed concrete	27	103 128	9 174	8.9	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials	133	645 706	76 552	11.9	.1	37.0
0721	Roofing, except wood	59	298 219	28 809	9.7	Z	X
0722	Siding, except wood	37	141 724	3 326	2.3	Z	X
0723	Insulation materials	90	474 337	44 173	9.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	66	250 333	47 308	18.9	Z	X
0740	Other construction materials	177	595 313	83 514	14.0	.1	58.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	118 407	6 097	5.1	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	16	50 452	2 838	5.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	152	503 848	74 578	14.8	.1	X
0920	New computer equipment	7	38 666	2 022	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421510	Metal service centers & offices—Con.						
1100	Iron and steel products (semifinished)	2 071	23 770 413	9 010 854	37.9	6.6	71.7
1111	Sheet bars and tin plate bars	573	4 789 119	795 319	16.6	.6	X
1112	Wire rods	232	4 987 127	841 513	16.9	.6	X
1113	Rough castings and foundry products	609	4 832 245	2 540 472	52.6	1.9	X
1114	Forgings	517	5 931 948	1 138 505	19.2	.8	X
1116	Other semifinished iron and steel products	775	11 275 075	3 695 043	32.8	2.7	X
1120	Flat iron and steel products	4 832	72 716 167	46 344 352	63.7	34.2	71.9
1121	Plates	2 651	31 397 630	6 712 867	21.4	4.9	X
1122	Strips (hot-rolled and cold-rolled)	1 465	17 267 657	4 758 178	27.6	3.5	X
1123	Sheets (cold-rolled)	2 340	48 075 581	9 325 550	19.4	6.9	X
1124	Sheets (hot-rolled)	2 616	48 891 403	9 239 390	18.9	6.8	X
1126	Sheets (galvanized and coated)	2 140	46 915 406	12 172 657	25.9	9.0	X
1127	Tin plate and terneplate	193	12 167 513	835 209	6.9	.6	X
1128	Fabricated and structural plate products	938	6 681 389	1 050 847	15.7	.7	X
1129	Other flat iron and steel products	1 139	22 372 890	2 249 624	10.1	1.8	X
1140	Iron and steel wire and wire products	1 984	14 863 201	4 185 723	28.2	3.1	61.2
1141	Wire (plain, coated, barbed, and twisted)	968	9 269 058	2 034 387	21.9	1.5	X
1142	Nails	290	1 504 962	466 890	31.0	.3	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 209	7 480 650	1 682 079	22.5	1.2	X
1150	Iron and steel pipe and tubing	3 760	40 138 627	13 086 835	32.6	9.6	72.4
1152	Tubing	2 848	29 580 606	5 248 979	17.7	3.9	X
1153	Standard steel pipe	2 505	26 448 491	5 132 679	19.4	3.8	X
1154	Other steel pipe	1 034	12 403 789	2 705 173	21.8	2.0	X
1160	Other iron and steel products	3 317	37 447 250	12 943 872	34.6	9.5	73.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 578	22 787 870	2 956 323	13.0	2.2	X
1163	Bars and bar-size shapes: cold finished	1 463	19 055 624	2 054 680	10.8	1.5	X
1164	Concrete reinforcement bars	1 037	9 023 113	1 605 729	17.8	1.2	X
1165	Structural shapes (excluding bar-size shapes)	1 696	21 462 014	3 773 349	17.6	2.8	X
1167	Finished products, n.e.c.	865	8 431 973	2 553 781	30.3	1.9	X
1170	Alloy steel	1 750	23 116 439	4 090 269	17.7	3.0	74.0
1171	Bars, hot-rolled or cold-finished	1 100	15 380 299	1 860 008	12.1	1.4	X
1173	Pipe, tubing, and plates	787	11 893 114	1 339 178	11.3	1.0	X
1175	Other alloy steel	572	7 330 765	891 077	12.2	.7	X
1180	Stainless steel	2 952	35 264 191	9 406 731	26.7	6.9	73.6
1181	Plates	1 179	15 362 031	1 077 434	7.0	.8	X
1182	Strip	561	5 849 744	947 808	16.2	.7	X
1183	Sheets	1 467	20 033 716	2 579 069	12.9	1.9	X
1184	Bars and bar-size shapes	1 545	20 279 577	2 312 025	11.4	1.7	X
1185	Other stainless steel (including tubing)	1 766	23 345 953	2 490 384	10.7	1.8	X
1200	Copper and brass	1 790	23 593 291	7 500 221	31.8	5.5	70.3
1211	Copper wire mill products (structural only)	283	4 513 434	1 425 444	31.6	1.1	X
1212	Flat products (sheets, strips, and plates)	921	12 698 662	2 273 170	17.9	1.7	X
1213	Tubular products (pipes and tubes)	892	12 084 020	1 623 433	13.4	1.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	783	12 735 464	2 178 155	17.1	1.6	X
1220	Aluminum shapes, forms, etc.	3 304	37 501 391	14 469 174	38.6	10.7	70.5
1221	Plates (.250 inch and over)	1 447	17 755 965	2 351 757	13.2	1.7	X
1222	Sheets and coils (.006 to .249 inch)	1 985	24 996 131	5 426 058	21.7	4.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	2 209	26 810 351	5 212 251	19.4	3.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 612	18 874 309	1 151 465	6.1	.8	X
1225	Foils	241	2 223 683	327 609	14.7	.2	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 006	17 357 051	6 449 705	37.2	4.8	X
1300	Coal and coke	20	852 867	171 522	20.1	.1	33.8
1311	Coal	15	491 582	4 416	.9	.2	X
1312	Coke	15	551 492	156 402	28.4	1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	39	2 791 852	327 617	11.7	.2	X
1400	Electrical apparatus and equipment	266	2 687 752	219 847	8.2	.2	.5
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	Z	X
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	Z	X
1500	Electrical appliances, household	9	23 563	3 082	13.1	Z	X
1600	Electronic parts and equipment, except communication	144	2 379 418	124 762	5.2	.1	.9
1613	Capacitors and resistors	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1650	Communication equipment and supplies	6	27 347	5 893	21.5	Z	X
1700	Hardware	937	4 813 316	545 542	11.3	.4	13.8
1711	Hand tools (including power driven)	613	3 089 832	238 824	7.7	.2	X
1712	Bolts, nuts, rivets, and fasteners	621	3 015 468	187 333	6.2	.1	X
1713	Cutlery	493	2 389 433	90 083	3.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	289	1 845 368	281 426	15.3	.2	23.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	154	721 814	23 901	3.3	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	200	966 613	120 786	12.5	.1	X
1813	Plumbing fixtures	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies	141	1 080 052	92 985	8.6	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421510	Metal service centers & offices—Con.						
1900	Warm air heating and air-conditioning equipment and supplies	38	262 136	27 576	10.5	Z	51.7
1911	Furnaces (warm air)	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial)	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	48	679 742	161 064	23.7	.1	1.1
2113	New mixers, pavers, and related equipment	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	25	128 281	10 811	8.4	Z	42.4
2311	Pumps	19	124 561	9 190	7.4	Z	X
2312	Motors	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	487	7 592 671	1 301 131	17.1	1.0	4.4
2321	New pumps, compressors (air or gas), and equipment	243	3 224 008	198 149	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access	162	2 188 935	427 240	19.5	.3	X
2327	All other new general-purpose industrial machinery and equipment	285	3 218 072	304 184	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts	118	525 090	61 874	11.8	Z	X
2340	Materials handling machinery, equipment, and parts	76	229 314	20 401	8.9	Z	47.7
2341	New conveying equipment	38	80 094	9 326	11.6	Z	X
2342	New hoists, cranes, and monorails	25	45 521	2 725	6.0	Z	X
2343	New forklift trucks	20	117 394	4 683	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	75	447 016	72 096	16.1	.1	67.5
2351	New oil refining and pipeline machinery, equipment, and supplies	44	170 613	22 279	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts	28	205 339	31 105	15.1	Z	28.4
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment	22	162 282	20 893	12.9	Z	X
2367	Used industrial machinery and equipment	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies	28	1 479 102	194 630	13.2	.1	76.2
2371	Bearings and bushings	24	486 094	110 361	22.7	.1	X
2372	Other mechanical power transmission supplies	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power)	143	899 043	233 668	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	160 301	26 502	16.5	Z	50.5
2391	Hydraulic valves	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	15	111 786	11 673	10.4	Z	68.3
2411	Hydraulic cylinders and rotary actuators	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	16	178 112	52 720	29.6	Z	9.4
2421	Hydraulic and pneumatic connectors	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	55 515	2 608	4.7	Z	78.7
2431	Filters	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases)	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies	45	91 368	8 948	9.8	Z	6.2
2454	Other industrial containers and supplies	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies	350	1 845 438	118 753	6.4	.1	6.9
2462	Abrasives and abrasive materials	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods	105	465 944	17 233	3.7	Z	X
2465	Strapping and tape	117	494 969	16 719	3.4	Z	X
2466	Industrial supplies, n.e.c.	157	1 100 219	66 503	6.0	Z	X
2620	Marine machinery, equipment, and supplies	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies	13	120 156	19 266	16.0	Z	X
2900	Ferrous metal scrap	346	5 920 242	249 166	4.2	.2	3.5
2911	Prepared ferrous metal scrap (processed by this establishment)	170	2 566 981	75 704	2.9	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	124	1 837 272	129 766	7.1	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	109	1 028 941	24 491	2.4	Z	X
2920	Nonferrous metal scrap	353	5 522 429	367 634	6.7	.3	6.5
2921	Aluminum scrap	297	3 424 360	130 672	3.8	.1	X
2922	Copper and copper alloy scrap	177	2 730 757	148 125	5.4	.1	X
2923	Lead scrap	73	529 454	5 810	1.1	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	89	1 961 299	66 279	3.4	Z	X
2930	Recyclable paper and paperboard	22	52 430	3 398	6.5	Z	X
2940	Recyclable materials, except metal	33	51 821	7 468	14.4	Z	53.2
2943	Recyclable plastics	26	36 306	2 581	7.1	Z	X
2944	Recyclable glass	25	30 683	2 799	9.1	Z	X
2945	Other recyclable materials (including rubber and bones)	7	18 727	2 088	11.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421510	Metal service centers & offices—Con.						
3000	Jewelry, diamonds, gem stones, and watches	19	13 068	3 059	23.4	Z	68.0
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	37	1 181 522	171 060	14.5	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	18	53 920	6 882	12.8	Z	X
3150	Other durable goods	9	38 065	8 069	21.2	Z	77.2
3154	Other durable goods, n.e.c.	7	23 976	7 535	31.4	Z	X
3400	Industrial and personal services paper and plastics	21	40 016	3 219	8.0	Z	6.1
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	62 288	10 442	16.8	Z	44.9
3515	Other toiletries and druggists' sundries	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear	11	36 609	6 317	17.3	Z	X
4000	Footwear	7	144 764	33 255	23.0	Z	X
4860	Other grocery specialties	11	86 367	12 928	15.0	Z	X
5300	Plastics materials and basic shapes	857	7 292 577	712 006	9.8	.5	3.1
5311	Plastic pipes, rods, tubes, and shapes	475	4 213 302	349 786	8.3	.3	X
5312	High pressure laminates	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes	292	2 767 868	299 058	10.8	.2	X
5320	Industrial gases (welding, etc.)	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	260	4 076 220	643 370	15.8	.5	3.1
5332	Alkalies and chlorine	41	261 032	41 021	15.7	Z	X
5334	Organic fibers	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps	32	310 019	2 823	.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues	53	562 362	118 598	21.1	.1	X
5344	Other chemicals and allied products	154	1 958 462	135 651	6.9	.1	X
5400	Petroleum products	36	894 152	49 975	5.6	Z	X
5800	Farm supplies	11	63 167	12 563	19.9	Z	65.5
5816	Other agricultural chemicals and fertilizers	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper	82	287 947	13 290	4.6	Z	5.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	69	253 211	10 729	4.2	Z	X
6120	Art goods (including novelties and souvenirs)	21	25 666	4 181	16.3	Z	4.9
6122	Novelties and souvenirs	6	7 608	1 224	16.1	Z	X
6130	Textile bags, bagging, and burlap	8	16 260	3 703	22.8	Z	X
6150	Nondurable goods, n.e.c.	7	76 130	12 729	16.7	Z	X
9700	Service receipts and labor charges (including installed parts)	724	6 179 212	300 486	4.9	.2	7.6
9701	Labor charges for repair work	441	2 990 078	124 622	4.2	.1	X
9702	Parts installed in repair work	357	2 622 651	56 509	2.2	Z	X
9703	Other service receipts and labor charges—Specify	244	2 732 755	117 078	4.3	.1	X
9720	Receipts for service contracts	15	33 807	2 397	7.1	Z	X
9740	Receipts for installing equipment	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities	883	10 640 746	811 767	7.6	.6	X
9940	Rental and leasing receipts	107	428 123	28 339	6.6	Z	X
9950	Construction receipts	24	78 817	24 650	31.3	Z	X
4215101	Ferrous metal service centers & sales offices	9 437	X	106 496 206	X	100.0	79.2
0100	New and used automobiles, motorcycles, etc.	12	18 218	3 257	17.9	Z	12.4
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	8	11 199	2 869	25.6	Z	X
0200	New and rebuilt automotive parts and supplies	51	302 062	72 209	23.9	.1	51.7
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	18	260 430	56 073	21.5	.1	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	13	47 990	6 014	12.5	Z	X
0240	Used automotive parts, accessories, and equipment	43	43 358	6 623	15.3	Z	X
0300	Tires and tubes	21	15 337	749	4.9	Z	14.0
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0400	Household and lawn furniture	11	67 379	12 454	18.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	18 384	5 552	30.2	Z	X
0530	Flooring and floor coverings	12	13 511	620	4.6	Z	X
0600	Lumber: rough, dressed, and finished	111	376 901	45 945	12.2	Z	49.5
0611	Dimensional lumber (non-treated)	48	157 964	6 242	4.0	Z	X
0612	Treated lumber	77	245 413	29 120	11.9	Z	X
0613	Boards	11	45 096	10 583	23.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215101	Ferrous metal service centers & sales offices—Con.						
0620	Plywood and millwork	106	553 184	68 084	12.3	.1	44.7
0621	Softwood plywood and oriented strand board (OSB)	13	35 355	3 251	9.2	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	44	183 596	4 019	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	24	201 255	25 001	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	39	221 400	33 733	15.2	Z	X
0625	Metal millwork	7	35 863	1 354	3.8	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	93	344 248	41 671	12.1	Z	31.2
0711	Ready-mixed or transit-mixed concrete	27	103 128	9 174	8.9	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	33	170 585	22 092	13.0	Z	X
0720	Roofing, siding, and insulation materials	120	582 839	67 380	11.6	.1	33.8
0721	Roofing, except wood	51	265 052	25 194	9.5	Z	X
0722	Siding, except wood	30	114 825	1 871	1.6	Z	X
0723	Insulation materials	83	425 354	40 314	9.5	Z	X
0730	Flat glass and other construction glass (excluding automotive)	11	71 433	18 366	25.7	Z	X
0740	Other construction materials	151	513 920	74 256	14.4	.1	56.0
0741	Rain-carrying equipment (down spouts, gutters, etc.)	15	79 347	4 134	5.2	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	14	44 002	2 195	5.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	134	448 884	67 927	15.1	.1	X
0920	New computer equipment	6	38 065	1 998	5.2	Z	X
0950	Computer software (packaged)	6	3 819	373	9.8	Z	X
1100	Iron and steel products (semifinished)	1 987	21 533 608	8 613 907	40.0	8.1	73.8
1111	Sheet bars and tin plate bars	558	4 676 080	789 376	16.9	.7	X
1112	Wire rods	232	4 987 127	841 513	16.9	.8	X
1113	Rough castings and foundry products	575	4 167 640	2 389 982	57.3	2.2	X
1114	Forgings	494	4 602 639	916 467	19.9	.9	X
1116	Other semifinished iron and steel products	753	11 099 396	3 676 567	33.1	3.5	X
1120	Flat iron and steel products	4 596	69 739 779	46 078 728	66.1	43.3	72.3
1121	Plates	2 585	29 687 751	6 671 894	22.5	6.3	X
1122	Strips (hot-rolled and cold-rolled)	1 425	17 084 464	4 740 066	27.7	4.5	X
1123	Sheets (cold-rolled)	2 247	46 507 925	9 300 732	20.0	8.7	X
1124	Sheets (hot-rolled)	2 557	47 228 994	9 147 409	19.4	8.6	X
1126	Sheets (galvanized and coated)	2 026	45 975 136	12 125 916	26.4	11.4	X
1127	Tin plate and terneplate	191	12 151 134	835 191	6.9	.8	X
1128	Fabricated and structural plate products	915	6 578 632	1 040 902	15.8	1.0	X
1129	Other flat iron and steel products	1 097	21 433 092	2 216 616	10.3	2.1	X
1140	Iron and steel wire and wire products	1 921	13 849 587	4 145 150	29.9	3.9	61.0
1141	Wire (plain, coated, barbed, and twisted)	953	8 675 834	2 024 821	23.3	1.9	X
1142	Nails	287	1 477 725	459 078	31.1	.4	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	1 171	7 105 643	1 661 246	23.4	1.6	X
1150	Iron and steel pipe and tubing	3 612	38 997 702	13 031 001	33.4	12.2	73.2
1152	Tubing	2 733	28 536 684	5 202 706	18.2	4.9	X
1153	Standard steel pipe	2 437	26 152 064	5 127 979	19.6	4.8	X
1154	Other steel pipe	993	12 266 338	2 700 315	22.0	2.5	X
1160	Other iron and steel products	3 210	35 630 695	12 856 348	36.1	12.1	73.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 529	22 129 986	2 940 725	13.3	2.8	X
1163	Bars and bar-size shapes: cold finished	1 400	17 673 836	2 028 905	11.5	1.9	X
1164	Concrete reinforcement bars	1 036	9 012 731	1 605 720	17.8	1.5	X
1165	Structural shapes (excluding bar-size shapes)	1 642	20 822 660	3 766 183	18.1	3.5	X
1167	Finished products, n.e.c.	843	8 221 884	2 514 811	30.6	2.4	X
1170	Alloy steel	1 590	21 129 029	3 989 742	18.9	3.7	75.5
1171	Bars, hot-rolled or cold-finished	992	13 949 941	1 781 635	12.8	1.7	X
1173	Pipe, tubing, and plates	712	10 827 299	1 327 048	12.3	1.2	X
1175	Other alloy steel	529	6 876 675	881 052	12.8	.8	X
1180	Stainless steel	2 420	28 498 106	8 154 859	28.6	7.7	73.8
1181	Plates	964	12 200 048	894 505	7.3	.8	X
1182	Strip	487	5 253 218	866 054	16.5	.8	X
1183	Sheets	1 153	15 447 859	1 972 769	12.8	1.9	X
1184	Bars and bar-size shapes	1 261	16 351 048	2 078 058	12.7	2.0	X
1185	Other stainless steel (including tubing)	1 490	19 533 464	2 343 476	12.0	2.2	X
1200	Copper and brass	899	11 188 162	512 263	4.6	.5	75.8
1211	Copper wire mill products (structural only)	82	1 074 704	22 061	2.1	.1	X
1212	Flat products (sheets, strips, and plates)	419	5 768 880	154 233	2.7	.1	X
1213	Tubular products (pipes and tubes)	483	6 724 567	177 268	2.6	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	353	5 605 938	158 685	2.8	.1	X
1220	Aluminum shapes, forms, etc.	1 596	18 141 688	2 123 570	11.7	2.0	74.0
1221	Plates (.250 inch and over)	813	9 779 568	293 875	3.0	.3	X
1222	Sheets and coils (.006 to .249 inch)	945	13 403 782	1 019 524	7.6	1.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	1 032	11 923 196	502 914	4.2	.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	870	10 340 018	274 180	2.7	.3	X
1225	Foils	40	244 512	33 046	13.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	356	6 543 453	439 801	6.7	.4	X
1300	Coal and coke	17	554 774	160 818	29.0	.2	54.8
1311	Coal	15	491 582	4 416	.9	Z	X
1312	Coke	15	551 492	156 402	28.4	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	28	1 527 747	70 200	4.6	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215101	Ferrous metal service centers & sales offices—Con.						
1400	Electrical apparatus and equipment.....	224	2 222 620	141 110	6.3	.1	.4
1414	Conduit, raceway, and fittings.....	6	19 400	1 647	8.5	Z	X
1419	Industrial controls.....	7	16 943	3 164	18.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household.....	8	20 271	2 424	12.0	Z	X
1600	Electronic parts and equipment, except communication.....	117	1 589 090	82 231	5.2	.1	1.4
1613	Capacitors and resistors.....	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.....	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts.....	10	12 698	3 129	24.6	Z	X
1700	Hardware.....	795	3 875 267	451 268	11.6	.4	14.9
1711	Hand tools (including power driven).....	503	2 647 315	217 548	8.2	.2	X
1712	Bolts, nuts, rivets, and fasteners.....	598	2 965 554	180 704	6.1	.2	X
1713	Cutlery.....	394	1 755 404	53 015	3.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics).....	266	1 599 557	249 629	15.6	.2	23.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	153	676 021	21 614	3.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	199	920 820	119 414	13.0	.1	X
1813	Plumbing fixtures.....	71	417 189	21 003	5.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors.....	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies.....	119	836 483	65 271	7.8	.1	X
1900	Warm air heating and air-conditioning equipment and supplies.....	36	257 361	27 387	10.6	Z	52.8
1911	Furnaces (warm air).....	15	162 502	3 257	2.0	Z	X
1912	Central air-conditioning (residential and commercial).....	7	25 483	287	1.1	Z	X
1914	Heat pumps (residential and commercial).....	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems.....	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	48	679 742	161 064	23.7	.2	1.1
2113	New mixers, pavers, and related equipment.....	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	24	467 093	111 600	23.9	.1	X
2118	Used construction and mining machinery and equipment.....	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts.....	19	30 682	1 852	6.0	Z	X
2220	Garden machinery, equipment, and parts.....	7	27 924	2 680	9.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts.....	25	128 281	10 811	8.4	Z	42.7
2311	Pumps.....	19	124 561	9 190	7.4	Z	X
2312	Motors.....	12	45 300	938	2.1	Z	X
2313	Parts for pumps and motors.....	11	25 039	685	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	435	6 641 246	1 177 485	17.7	1.1	4.5
2321	New pumps, compressors (air or gas), and equipment.....	243	3 224 008	198 149	6.1	.2	X
2326	New controlling, recording, and indicating instruments and access.....	129	1 424 242	423 720	29.8	.4	X
2327	All other new general-purpose industrial machinery and equipment.....	236	2 268 048	184 518	8.1	.2	X
2328	Used general-purpose industrial machinery and equipment.....	81	1 106 018	16 292	1.5	Z	X
2330	Metalworking machinery, equipment, and parts.....	102	394 977	47 950	12.1	Z	X
2340	Materials handling machinery, equipment, and parts.....	62	170 355	16 965	10.0	Z	46.6
2341	New conveying equipment.....	37	75 894	7 649	10.1	Z	X
2342	New hoists, cranes, and monorails.....	23	42 523	2 005	4.7	Z	X
2343	New forklift trucks.....	9	65 633	3 644	5.6	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies.....	72	446 143	72 072	16.2	.1	67.9
2351	New oil refining and pipeline machinery, equipment, and supplies.....	41	169 740	22 255	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits).....	28	273 156	49 659	18.2	Z	X
2360	Other industrial machinery, equipment, and parts.....	26	171 277	21 672	12.7	Z	32.3
2362	New power plant machinery (excluding electrical).....	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment.....	20	128 220	11 460	8.9	Z	X
2367	Used industrial machinery and equipment.....	11	54 185	1 450	2.7	Z	X
2370	Mechanical power transmission supplies.....	28	1 479 102	194 630	13.2	.2	76.7
2371	Bearings and bushings.....	24	486 094	110 361	22.7	.1	X
2372	Other mechanical power transmission supplies.....	9	1 037 078	84 268	8.1	.1	X
2380	Industrial valves and fittings (except fluid-power).....	141	896 530	233 041	26.0	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves.....	23	160 301	26 502	16.5	Z	50.8
2391	Hydraulic valves.....	17	77 250	5 386	7.0	Z	X
2392	Pneumatic valves.....	17	109 777	21 115	19.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators.....	15	111 786	11 673	10.4	Z	68.8
2411	Hydraulic cylinders and rotary actuators.....	12	45 240	4 571	10.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies.....	16	178 112	52 720	29.6	.1	9.5
2421	Hydraulic and pneumatic connectors.....	9	65 598	6 457	9.8	Z	X
2422	Hydraulic and pneumatic assemblies.....	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts.....	16	55 515	2 608	4.7	Z	79.2
2431	Filters.....	10	14 481	395	2.7	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.....	10	44 735	2 213	4.9	Z	X
2440	Welding supplies (excluding gases).....	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies.....	39	75 072	7 167	9.5	Z	7.7
2454	Other industrial containers and supplies.....	39	75 072	7 167	9.5	Z	X
2460	Other industrial supplies.....	319	1 775 373	112 262	6.3	.1	6.9
2462	Abrasives and abrasive materials.....	137	695 490	14 013	2.0	Z	X
2463	Nylon, polyester, and synthetic rubber.....	55	280 068	3 964	1.4	Z	X
2464	Mechanical rubber goods.....	98	442 561	15 289	3.5	Z	X
2465	Strapping and tape.....	101	455 306	12 482	2.7	Z	X
2466	Industrial supplies, n.e.c.....	157	1 100 219	66 503	6.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215101	Ferrous metal service centers & sales offices—Con.						
2620	Marine machinery, equipment, and supplies	9	14 223	460	3.2	Z	X
2700	Sporting and recreational goods and supplies	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap	285	5 380 361	239 302	4.4	.2	2.7
2911	Prepared ferrous metal scrap (processed by this establishment)	157	2 509 682	70 981	2.8	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	99	1 517 297	127 412	8.4	.1	X
2913	Unprepared ferrous metal scrap including bimetal cans	84	981 349	22 432	2.3	Z	X
2920	Nonferrous metal scrap	179	2 169 057	122 699	5.7	.1	8.6
2921	Aluminum scrap	161	1 650 928	53 048	3.2	.1	X
2922	Copper and copper alloy scrap	123	1 446 597	36 426	2.5	Z	X
2923	Lead scrap	41	242 399	3 883	1.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	47	905 752	28 250	3.1	Z	X
2930	Recyclable paper and paperboard	6	37 159	1 768	4.8	Z	X
2940	Recyclable materials, except metal	6	17 229	1 941	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	10	283 938	116 379	41.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	42 851	6 689	15.6	Z	X
3400	Industrial and personal services paper and plastics	18	28 950	2 800	9.7	Z	10.0
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
4860	Other grocery specialties	10	83 075	12 140	14.6	Z	X
5300	Plastics materials and basic shapes	622	5 539 277	537 175	9.7	.5	2.9
5311	Plastic pipes, rods, tubes, and shapes	413	3 379 980	256 326	7.6	.2	X
5312	High pressure laminates	13	64 069	7 875	12.3	Z	X
5313	Plastics raw materials	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes	144	1 659 559	238 290	14.4	.2	X
5320	Industrial gases (welding, etc.)	12	21 730	3 427	15.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	206	3 296 666	595 648	18.1	.6	1.7
5332	Alkalies and chlorine	31	141 251	40 475	28.7	Z	X
5334	Organic fibers	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps	22	190 238	2 642	1.4	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues	42	529 366	118 544	22.4	.1	X
5344	Other chemicals and allied products	126	1 312 016	100 830	7.7	.1	X
5400	Petroleum products	34	506 091	34 068	6.7	Z	X
5800	Farm supplies	11	63 167	12 563	19.9	Z	65.9
5816	Other agricultural chemicals and fertilizers	6	62 328	12 084	19.4	Z	X
6000	Paint, paint supplies, and wallpaper	76	273 913	12 490	4.6	Z	4.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	68	250 865	10 263	4.1	Z	X
9700	Service receipts and labor charges (including installed parts)	628	5 682 548	271 545	4.8	.3	6.7
9701	Labor charges for repair work	386	2 733 802	114 025	4.2	.1	X
9702	Parts installed in repair work	321	2 425 216	50 864	2.1	Z	X
9703	Other service receipts and labor charges—Specify	199	2 491 909	104 418	4.2	.1	X
9720	Receipts for service contracts	12	25 735	1 919	7.5	Z	X
9740	Receipts for installing equipment	31	57 484	8 058	14.0	Z	X
9810	Miscellaneous commodities	667	6 770 567	582 241	8.6	.5	X
9940	Rental and leasing receipts	76	317 458	19 981	6.3	Z	X
9950	Construction receipts	19	66 750	20 421	30.6	Z	X
42151011	Ferrous metal service centers	6 412	X	69 014 037	X	100.0	79.7
0100	New and used automobiles, motorcycles, etc.	11	17 285	3 153	18.2	Z	14.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	8	11 199	2 869	25.6	Z	X
0200	New and rebuilt automotive parts and supplies	32	232 540	56 143	24.1	.1	48.3
0211	Batteries	14	10 093	140	1.4	Z	X
0213	Electrical engine parts (including ignition parts)	9	8 204	100	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	7 275	64	.9	Z	X
0216	Glass	6	6 859	83	1.2	Z	X
0219	Engine parts, except electrical	15	223 452	54 150	24.2	.1	X
0221	Body parts and repair materials	11	9 302	120	1.3	Z	X
0223	Parts, n.e.c.	7	6 723	183	2.7	Z	X
0240	Used automotive parts, accessories, and equipment	36	23 956	4 554	19.0	Z	X
0300	Tires and tubes	8	10 137	292	2.9	Z	22.8
0312	Recapped and used tires and repair materials	8	10 137	292	2.9	Z	X
0530	Flooring and floor coverings	6	9 596	234	2.4	Z	X
0600	Lumber: rough, dressed, and finished	99	370 079	45 140	12.2	.1	50.1
0611	Dimensional lumber (non-treated)	38	151 338	5 671	3.7	Z	X
0612	Treated lumber	70	243 930	28 886	11.8	Z	X
0613	Boards	11	45 096	10 583	23.5	Z	X
0620	Plywood and millwork	82	466 257	55 989	12.0	.1	38.2
0621	Softwood plywood and oriented strand board (OSB)	10	34 263	3 202	9.3	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	41	182 896	3 988	2.2	Z	X
0623	Gypsum, specialty boards, and treatments	19	131 585	16 368	12.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	27	208 635	31 176	14.9	Z	X
0625	Metal millwork	6	33 187	529	1.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151011	Ferrous metal service centers—Con.						
0700	Brick, stone, tile, sand, block, cement, and gravel	78	318 668	36 700	11.5	.1	28.3
0711	Ready-mixed or transit-mixed concrete	19	96 204	8 699	9.0	Z	X
0712	Cement and lime	44	175 564	9 152	5.2	Z	X
0713	Sand, gravel, and crushed stone	14	19 868	1 242	6.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	24	148 115	17 596	11.9	Z	X
0720	Roofing, siding, and insulation materials	110	570 915	66 285	11.6	.1	34.1
0721	Roofing, except wood	47	264 528	25 128	9.5	Z	X
0722	Siding, except wood	26	114 301	1 805	1.6	Z	X
0723	Insulation materials	73	413 430	39 352	9.5	.1	X
0730	Flat glass and other construction glass (excluding automotive)	6	28 044	1 746	6.2	Z	X
0740	Other construction materials	126	493 128	70 673	14.3	.1	55.7
0741	Rain-carrying equipment (down spouts, gutters, etc.)	9	76 988	4 054	5.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	33 799	280	.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	120	439 182	66 339	15.1	.1	X
1100	Iron and steel products (semifinished)	1 173	14 088 913	4 503 355	32.0	6.5	73.6
1111	Sheet bars and tin plate bars	403	3 576 717	651 520	18.2	.9	X
1112	Wire rods	160	3 533 232	448 477	12.7	.7	X
1113	Rough castings and foundry products	244	1 945 648	1 084 819	55.8	1.6	X
1114	Forgings	263	3 097 232	423 546	13.7	.6	X
1116	Other semifinished iron and steel products	434	6 906 587	1 894 992	27.4	2.7	X
1120	Flat iron and steel products	3 276	43 228 305	24 362 945	56.4	35.3	74.0
1121	Plates	2 006	22 145 371	4 635 794	20.9	6.7	X
1122	Strips (hot-rolled and cold-rolled)	1 214	15 133 083	4 485 293	29.6	6.5	X
1123	Sheets (cold-rolled)	1 725	27 082 030	4 345 221	16.0	6.3	X
1124	Sheets (hot-rolled)	2 044	27 457 429	4 255 789	15.5	6.2	X
1126	Sheets (galvanized and coated)	1 577	26 475 763	4 299 087	16.2	6.2	X
1127	Tin plate and terneplate	109	2 821 687	440 568	15.6	.6	X
1128	Fabricated and structural plate products	595	4 092 543	540 622	13.2	.8	X
1129	Other flat iron and steel products	846	11 704 736	1 360 566	11.6	2.0	X
1140	Iron and steel wire and wire products	1 473	11 430 711	3 458 401	30.3	5.0	62.5
1141	Wire (plain, coated, barbed, and twisted)	667	6 724 142	1 472 607	21.9	2.1	X
1142	Nails	241	1 397 067	442 652	31.7	.6	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	956	6 507 053	1 543 137	23.7	2.2	X
1150	Iron and steel pipe and tubing	2 658	30 531 538	8 603 704	28.2	12.5	73.6
1152	Tubing	2 097	23 579 174	3 805 797	16.1	5.5	X
1153	Standard steel pipe	1 976	21 602 600	2 907 777	13.5	4.2	X
1154	Other steel pipe	698	8 698 891	1 890 132	21.7	2.7	X
1160	Other iron and steel products	2 373	28 294 306	9 941 983	35.1	14.4	75.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 290	18 963 531	1 925 088	10.2	2.8	X
1163	Bars and bar-size shapes: cold finished	1 164	16 373 759	1 724 148	10.5	2.5	X
1164	Concrete reinforcement bars	959	7 955 990	1 368 179	17.2	2.0	X
1165	Structural shapes (excluding bar-size shapes)	1 343	18 293 771	3 299 521	18.0	4.8	X
1167	Finished products, n.e.c.	526	6 695 403	1 625 048	24.3	2.4	X
1170	Alloy steel	1 282	17 813 785	2 886 713	16.2	4.2	75.9
1171	Bars, hot-rolled or cold-finished	809	12 041 272	1 328 427	11.0	1.9	X
1173	Pipe, tubing, and plates	554	9 284 884	1 038 316	11.2	1.5	X
1175	Other alloy steel	410	5 904 918	519 967	8.8	.8	X
1180	Stainless steel	1 928	25 213 034	7 224 162	28.7	10.5	73.8
1181	Plates	816	11 339 817	787 334	6.9	1.1	X
1182	Strip	385	4 639 052	689 885	14.9	1.0	X
1183	Sheets	956	13 972 243	1 807 599	12.9	2.6	X
1184	Bars and bar-size shapes	1 117	15 475 160	2 002 613	12.9	2.9	X
1185	Other stainless steel (including tubing)	1 183	17 742 778	1 936 729	10.9	2.8	X
1200	Copper and brass	712	10 011 517	422 516	4.2	.6	77.1
1211	Copper wire mill products (structural only)	66	921 008	9 863	1.1	Z	X
1212	Flat products (sheets, strips, and plates)	323	5 246 383	118 364	2.3	.2	X
1213	Tubular products (pipes and tubes)	399	6 114 864	151 240	2.5	.2	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	283	5 145 746	143 041	2.8	.2	X
1220	Aluminum shapes, forms, etc.	1 248	16 452 196	1 971 063	12.0	2.9	75.0
1221	Plates (.250 inch and over)	681	9 223 766	271 532	2.9	.4	X
1222	Sheets and coils (.006 to .249 inch)	816	12 893 799	991 178	7.7	1.4	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	853	11 077 317	443 097	4.0	.6	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	701	9 587 604	239 836	2.5	.3	X
1225	Foils	25	139 713	25 414	18.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	263	5 328 829	303 326	5.7	.4	X
1300	Coal and coke	10	396 538	145 861	36.8	.2	73.0
1311	Coal	8	333 346	1 569	.5	Z	X
1312	Coke	8	393 256	144 292	36.7	.2	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	18	1 133 024	59 693	5.3	.1	X
1400	Electrical apparatus and equipment	170	2 077 851	115 294	5.5	.2	.3
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	161	993 298	59 858	6.0	.1	X
1500	Electrical appliances, household	6	17 040	2 360	13.9	Z	X
1600	Electronic parts and equipment, except communication	59	1 355 276	58 514	4.3	.1	X
1700	Hardware	640	3 392 069	372 997	11.0	.5	14.0
1711	Hand tools (including power driven)	476	2 604 217	216 307	8.3	.3	X
1712	Bolts, nuts, rivets, and fasteners	488	2 514 143	106 606	4.2	.2	X
1713	Cutlery	331	1 616 498	50 083	3.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151011	Ferrous metal service centers—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	214	1 467 356	224 963	15.3	.3	24.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	122	629 422	17 930	2.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	154	803 307	102 550	12.8	Z	X
1813	Plumbing fixtures	51	363 860	18 693	5.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	27	225 922	17 441	7.7	Z	X
1815	Boilers, radiators, and convectors	34	204 459	4 883	2.4	Z	X
1818	Other plumbing and heating equipment and supplies	105	806 789	63 465	7.9	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	29	231 878	26 946	11.6	Z	52.3
1911	Furnaces (warm air)	14	160 284	3 147	2.0	Z	X
1914	Heat pumps (residential and commercial)	17	180 988	1 947	1.1	Z	X
1916	Air cleaning and filtration systems	7	22 617	3 373	14.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	24	214 439	17 590	8.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	38	641 060	156 116	24.4	.2	1.2
2113	New mixers, pavers, and related equipment	13	170 985	12 187	7.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	24	467 093	111 600	23.9	.2	X
2118	Used construction and mining machinery and equipment	13	170 985	32 241	18.9	Z	X
2200	Farm machinery, equipment, and parts	14	29 017	1 618	5.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	14	94 571	9 423	10.0	Z	42.3
2311	Pumps	11	93 933	8 227	8.8	Z	X
2312	Motors	6	42 163	852	2.0	Z	X
2313	Parts for pumps and motors	8	21 957	346	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	287	5 666 449	1 036 888	18.3	1.5	.5
2321	New pumps, compressors (air or gas), and equipment	152	2 794 369	185 478	6.6	.3	X
2326	New controlling, recording, and indicating instruments and access	111	1 108 493	364 042	32.8	.5	X
2327	All other new general-purpose industrial machinery and equipment	111	1 697 648	121 825	7.2	.2	X
2328	Used general-purpose industrial machinery and equipment	36	966 326	12 220	1.3	Z	X
2330	Metalworking machinery, equipment, and parts	50	223 621	22 166	9.9	Z	X
2340	Materials handling machinery, equipment, and parts	42	145 276	14 278	9.8	Z	38.8
2341	New conveying equipment	31	65 657	5 722	8.7	Z	X
2342	New hoists, cranes, and monorails	9	27 681	1 337	4.8	Z	X
2343	New forklift trucks	6	61 503	3 598	5.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	69	442 896	71 914	16.2	.1	68.7
2351	New oil refining and pipeline machinery, equipment, and supplies	41	169 740	22 255	13.1	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	28	273 156	49 659	18.2	.1	X
2360	Other industrial machinery, equipment, and parts	10	74 095	9 918	13.4	Z	79.7
2366	Other new industrial machinery and equipment	10	74 095	9 824	13.3	Z	X
2370	Mechanical power transmission supplies	12	1 169 698	130 843	11.2	.2	79.7
2371	Bearings and bushings	8	176 690	51 299	29.0	.1	X
2380	Industrial valves and fittings (except fluid-power)	124	860 711	228 048	26.5	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves	13	75 169	4 597	6.1	Z	79.7
2391	Hydraulic valves	9	66 939	3 368	5.0	Z	X
2392	Pneumatic valves	7	24 645	1 228	5.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	7	77 103	6 041	7.8	Z	79.7
2411	Hydraulic cylinders and rotary actuators	6	40 586	4 146	10.2	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	13	176 370	52 669	29.9	.1	9.2
2421	Hydraulic and pneumatic connectors	6	63 856	6 406	10.0	Z	X
2422	Hydraulic and pneumatic assemblies	10	84 685	27 094	32.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	13	53 773	2 522	4.7	Z	79.7
2431	Filters	7	12 739	379	3.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	7	42 993	2 143	5.0	Z	X
2440	Welding supplies (excluding gases)	21	1 027 469	23 272	2.3	Z	X
2450	Industrial containers and supplies	12	51 960	3 095	6.0	Z	6.6
2454	Other industrial containers and supplies	12	51 960	3 095	6.0	Z	X
2460	Other industrial supplies	257	1 578 131	87 151	5.5	.1	4.1
2462	Abrasives and abrasive materials	120	651 035	12 308	1.9	Z	X
2463	Nylon, polyester, and synthetic rubber	36	233 225	594	.3	Z	X
2464	Mechanical rubber goods	67	341 530	7 387	2.2	Z	X
2465	Strapping and tape	92	438 736	12 271	2.8	Z	X
2466	Industrial supplies, n.e.c.	123	1 036 871	54 579	5.3	.1	X
2620	Marine machinery, equipment, and supplies	8	13 864	388	2.8	Z	X
2700	Sporting and recreational goods and supplies	8	49 087	12 171	24.8	Z	X
2900	Ferrous metal scrap	243	4 195 056	130 162	3.1	.2	2.6
2911	Prepared ferrous metal scrap (processed by this establishment)	139	2 482 891	68 727	2.8	.1	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	66	809 464	33 364	4.1	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans	63	945 524	19 500	2.1	Z	X
2920	Nonferrous metal scrap	140	2 038 832	102 553	5.0	.1	6.7
2921	Aluminum scrap	126	1 600 108	49 261	3.1	.1	X
2922	Copper and copper alloy scrap	97	1 398 643	32 894	2.4	Z	X
2923	Lead scrap	22	196 882	1 246	.6	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	34	783 382	18 077	2.3	Z	X
2940	Recyclable materials, except metal	6	17 229	1 941	11.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	8	281 048	114 938	40.9	.2	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	42 851	6 689	15.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151011	Ferrous metal service centers—Con.						
3400	Industrial and personal services paper and plastics	10	24 729	2 587	10.5	Z	11.4
3413	Industrial paper (wrapping, bags, cartons, etc.)	10	24 729	2 587	10.5	Z	X
4860	Other grocery specialties	6	63 574	7 307	11.5	Z	X
5300	Plastics materials and basic shapes	432	4 240 167	276 011	6.5	.4	.6
5311	Plastic pipes, rods, tubes, and shapes	303	2 950 956	199 472	6.8	.3	X
5313	Plastics raw materials	47	510 447	14 197	2.8	Z	X
5314	Other plastics materials and basic shapes	62	566 335	41 855	7.4	.1	X
5320	Industrial gases (welding, etc.)	10	19 725	3 411	17.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	168	2 625 599	549 570	20.9	.8	1.3
5332	Alkalies and chlorine	31	141 251	40 475	28.7	.1	X
5334	Organic fibers	24	29 606	4 844	16.4	Z	X
5335	Detergents and soaps	22	190 238	2 642	1.4	Z	X
5336	Sanitation chemicals, polishes, and waxes	16	45 201	473	1.0	Z	X
5341	Insecticides, nonagricultural	16	45 201	473	1.0	Z	X
5342	Adhesives, sealants, and glues	38	511 602	115 208	22.5	.2	X
5344	Other chemicals and allied products	95	1 255 131	94 278	7.5	.1	X
5400	Petroleum products	30	487 034	27 767	5.7	Z	X
5800	Farm supplies	8	23 537	744	3.2	Z	X
6000	Paint, paint supplies, and wallpaper	69	258 516	10 492	4.1	Z	4.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	68	250 865	10 263	4.1	Z	X
9700	Service receipts and labor charges (including installed parts)	531	5 294 094	254 313	4.8	.4	6.6
9701	Labor charges for repair work	354	2 689 975	111 787	4.2	.2	X
9702	Parts installed in repair work	283	2 376 102	48 149	2.0	.1	X
9703	Other service receipts and labor charges—Specify	152	2 375 294	94 365	4.0	.1	X
9740	Receipts for installing equipment	21	30 551	6 641	21.7	Z	X
9810	Miscellaneous commodities	510	4 961 772	438 140	8.8	.6	X
9940	Rental and leasing receipts	60	301 423	17 983	6.0	Z	X
9950	Construction receipts	12	49 367	18 665	37.8	Z	X
42151012	Ferrous metal sales offices	3 025	X	37 482 169	X	100.0	78.4
0200	New and rebuilt automotive parts and supplies	19	69 522	16 066	23.1	Z	66.2
0222	Suspension parts (shocks, struts, balljoints, etc.)	13	28 255	8 312	29.4	Z	X
0223	Parts, n.e.c.	6	41 267	5 831	14.1	Z	X
0240	Used automotive parts, accessories, and equipment	7	19 402	2 069	10.7	Z	X
0300	Tires and tubes	13	5 200	457	8.8	Z	X
0400	Household and lawn furniture	6	22 445	6 305	28.1	Z	X
0530	Flooring and floor coverings	6	3 915	386	9.9	Z	X
0600	Lumber: rough, dressed, and finished	12	6 822	805	11.8	Z	32.9
0611	Dimensional lumber (non-treated)	10	6 626	571	8.6	Z	X
0612	Treated lumber	7	1 483	234	15.8	Z	X
0620	Plywood and millwork	24	86 927	12 095	13.9	Z	76.3
0624	Wood millwork (doors, windows, cabinets, etc.)	12	12 765	2 557	20.0	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	15	25 580	4 971	19.4	Z	71.0
0711	Ready-mixed or transit-mixed concrete	8	6 924	475	6.9	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	9	22 470	4 496	20.0	Z	X
0720	Roofing, siding, and insulation materials	10	11 924	1 095	9.2	Z	28.1
0723	Insulation materials	10	11 924	962	8.1	Z	X
0740	Other construction materials	25	20 792	3 583	17.2	Z	72.9
0741	Rain-carrying equipment (down spouts, gutters, etc.)	6	2 359	80	3.4	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	8	10 203	1 915	18.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	14	9 702	1 588	16.4	Z	X
1100	Iron and steel products (semifinished)	814	7 444 695	4 110 552	55.2	11.0	74.1
1111	Sheet bars and tin plate bars	155	1 099 363	137 856	12.5	.4	X
1112	Wire rods	72	1 453 895	393 036	27.0	1.0	X
1113	Rough castings and foundry products	331	2 221 992	1 305 163	58.7	3.5	X
1114	Forgings	231	1 505 407	492 921	32.7	1.3	X
1116	Other semifinished iron and steel products	319	4 192 809	1 781 575	42.5	4.8	X
1120	Flat iron and steel products	1 320	26 511 474	21 715 783	81.9	57.9	69.5
1121	Plates	579	7 542 380	2 036 100	27.0	5.4	X
1122	Strips (hot-rolled and cold-rolled)	212	1 951 381	254 773	13.1	.7	X
1123	Sheets (cold-rolled)	522	19 425 895	4 955 511	25.5	13.2	X
1124	Sheets (hot-rolled)	513	19 771 565	4 891 620	24.7	13.1	X
1126	Sheets (galvanized and coated)	449	19 499 373	7 826 829	40.1	20.9	X
1127	Tin plate and terneplate	82	9 329 447	394 623	4.2	1.1	X
1128	Fabricated and structural plate products	320	2 486 089	500 280	20.1	1.3	X
1129	Other flat iron and steel products	250	9 728 356	856 050	8.8	2.3	X
1140	Iron and steel wire and wire products	448	2 418 876	686 749	28.4	1.8	55.0
1141	Wire (plain, coated, barbed, and twisted)	286	1 951 692	552 214	28.3	1.5	X
1142	Nails	46	80 658	16 426	20.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	215	598 590	118 109	19.7	.3	X
1150	Iron and steel pipe and tubing	954	8 466 164	4 427 297	52.3	11.8	72.5
1152	Tubing	637	4 957 510	1 396 909	28.2	3.7	X
1153	Standard steel pipe	461	4 549 464	2 220 202	48.8	5.9	X
1154	Other steel pipe	295	3 567 447	810 183	22.7	2.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151012	Ferrous metal sales offices—Con.						
1160	Other iron and steel products	837	7 336 389	2 914 365	39.7	7.8	69.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	239	3 166 455	1 015 637	32.1	2.7	X
1163	Bars and bar-size shapes: cold finished	236	1 300 077	304 757	23.4	.8	X
1164	Concrete reinforcement bars	77	1 056 741	237 541	22.5	.6	X
1165	Structural shapes (excluding bar-size shapes)	299	2 528 889	466 662	18.5	1.2	X
1167	Finished products, n.e.c.	317	1 526 481	889 763	58.3	2.4	X
1170	Alloy steel	308	3 315 244	1 103 029	33.3	2.9	75.0
1171	Bars, hot-rolled or cold-finished	183	1 908 669	453 208	23.7	1.2	X
1173	Pipe, tubing, and plates	157	1 542 415	288 732	18.7	.8	X
1175	Other alloy steel	119	971 757	361 085	37.2	1.0	X
1180	Stainless steel	492	3 285 072	930 697	28.3	2.5	76.3
1181	Plates	148	860 231	107 171	12.5	.3	X
1182	Strip	102	614 166	176 169	28.7	.5	X
1183	Sheets	196	1 475 616	165 170	11.2	.4	X
1184	Bars and bar-size shapes	144	875 888	75 445	8.6	.2	X
1185	Other stainless steel (including tubing)	308	1 790 686	406 747	22.7	1.1	X
1200	Copper and brass	187	1 176 645	89 747	7.6	.2	67.9
1211	Copper wire mill products (structural only)	16	153 696	12 198	7.9	Z	X
1212	Flat products (sheets, strips, and plates)	97	522 497	35 869	6.9	.1	X
1213	Tubular products (pipes and tubes)	84	609 703	26 028	4.3	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	70	460 192	15 644	3.4	Z	X
1220	Aluminum shapes, forms, etc.	348	1 689 492	152 507	9.0	.4	67.0
1221	Plates (.250 inch and over)	133	555 802	22 343	4.0	.1	X
1222	Sheets and coils (.006 to .249 inch)	129	509 983	28 346	5.6	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	179	845 879	59 817	7.1	.2	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	169	752 414	34 344	4.6	.1	X
1225	Foils	15	104 799	7 632	7.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	93	1 214 624	136 475	11.2	.4	X
1300	Coal and coke	7	158 236	14 957	9.5	Z	12.6
1311	Coal	7	158 236	2 847	1.8	Z	X
1312	Coke	7	158 236	12 110	7.7	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	10	394 723	10 507	2.7	Z	X
1400	Electrical apparatus and equipment	54	144 769	25 816	17.8	.1	3.6
1414	Conduit, raceway, and fittings	6	19 400	1 647	8.5	Z	X
1419	Industrial controls	7	16 943	3 164	18.7	Z	X
1600	Electronic parts and equipment, except communication	58	233 814	23 717	10.1	.1	10.3
1613	Capacitors and resistors	10	59 503	4 271	7.2	Z	X
1615	Discrete semiconductors, etc.	9	68 584	11 652	17.0	Z	X
1616	Electronic connectors and other passive electronic parts	10	12 698	3 129	24.6	Z	X
1700	Hardware	155	483 198	78 271	16.2	.2	21.8
1711	Hand tools (including power driven)	27	43 098	1 241	2.9	Z	X
1712	Bolts, nuts, rivets, and fasteners	110	451 411	74 098	16.4	.2	X
1713	Cutlery	63	138 906	2 932	2.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	52	132 201	24 666	18.7	.1	18.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	31	46 599	3 684	7.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	45	117 513	16 864	14.4	Z	X
1813	Plumbing fixtures	20	53 329	2 310	4.3	Z	X
1818	Other plumbing and heating equipment and supplies	14	29 694	1 806	6.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	7	25 483	441	1.7	Z	72.3
1912	Central air-conditioning (residential and commercial)	7	25 483	287	1.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	10	38 682	4 948	12.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	11	33 710	1 388	4.1	Z	44.2
2311	Pumps	9	30 628	963	3.1	Z	X
2312	Motors	7	3 137	86	2.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	148	974 797	140 597	14.4	.4	27.6
2321	New pumps, compressors (air or gas), and equipment	91	429 639	12 671	2.9	Z	X
2326	New controlling, recording, and indicating instruments and access	18	315 749	59 678	18.9	.2	X
2327	All other new general-purpose industrial machinery and equipment	125	570 400	62 693	11.0	.2	X
2328	Used general-purpose industrial machinery and equipment	45	139 692	4 072	2.9	Z	X
2330	Metalworking machinery, equipment, and parts	52	171 356	25 784	15.0	.1	X
2340	Materials handling machinery, equipment, and parts	20	25 079	2 687	10.7	Z	71.6
2341	New conveying equipment	6	10 237	1 927	18.8	Z	X
2342	New hoists, cranes, and monorails	14	14 842	668	4.5	Z	X
2360	Other industrial machinery, equipment, and parts	16	97 182	11 754	12.1	Z	14.3
2362	New power plant machinery (excluding electrical)	6	43 057	8 674	20.1	Z	X
2366	Other new industrial machinery and equipment	10	54 125	1 636	3.0	Z	X
2367	Used industrial machinery and equipment	10	54 125	1 444	2.7	Z	X
2370	Mechanical power transmission supplies	16	309 404	63 787	20.6	.2	62.5
2371	Bearings and bushings	16	309 404	59 062	19.1	.2	X
2380	Industrial valves and fittings (except fluid-power)	17	35 819	4 993	13.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	10	85 132	21 905	25.7	.1	18.6
2391	Hydraulic valves	8	10 311	2 018	19.6	Z	X
2392	Pneumatic valves	10	85 132	19 887	23.4	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	34 683	5 632	16.2	Z	42.3
2411	Hydraulic cylinders and rotary actuators	6	4 654	425	9.1	Z	X
2450	Industrial containers and supplies	27	23 112	4 072	17.6	Z	10.8
2454	Other industrial containers and supplies	27	23 112	4 072	17.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151012	Ferrous metal sales offices—Con.						
2460	Other industrial supplies	62	197 242	25 111	12.7	.1	28.4
2462	Abrasives and abrasive materials	17	44 455	1 705	3.8	Z	X
2463	Nylon, polyester, and synthetic rubber	19	46 843	3 370	7.2	Z	X
2464	Mechanical rubber goods	31	101 031	7 902	7.8	Z	X
2465	Strapping and tape	9	16 570	211	1.3	Z	X
2466	Industrial supplies, n.e.c.	33	63 348	11 924	18.8	Z	X
2900	Ferrous metal scrap	42	1 185 305	109 140	9.2	.3	3.0
2911	Prepared ferrous metal scrap (processed by this establishment)	18	26 791	2 254	8.4	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	33	707 833	94 048	13.3	.3	X
2913	Unprepared ferrous metal scrap including bimetal cans	21	35 825	2 932	8.2	Z	X
2920	Nonferrous metal scrap	39	130 225	20 146	15.5	.1	43.7
2921	Aluminum scrap	35	50 820	3 787	7.5	Z	X
2922	Copper and copper alloy scrap	26	47 954	3 532	7.4	Z	X
2923	Lead scrap	19	45 517	2 637	5.8	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	13	122 370	10 173	8.3	Z	X
3400	Industrial and personal services paper and plastics	8	4 221	213	5.0	Z	X
5300	Plastics materials and basic shapes	190	1 299 110	261 164	20.1	.7	10.3
5311	Plastic pipes, rods, tubes, and shapes	111	429 024	56 854	13.3	.2	X
5312	High pressure laminates	13	64 069	7 875	12.3	Z	X
5314	Other plastics materials and basic shapes	83	1 093 224	196 435	18.0	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	38	671 067	46 078	6.9	.1	13.2
5344	Other chemicals and allied products	31	56 885	6 552	11.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	15 397	1 998	13.0	Z	X
9700	Service receipts and labor charges (including installed parts)	97	388 454	17 232	4.4	Z	7.7
9701	Labor charges for repair work	32	43 827	2 238	5.1	Z	X
9702	Parts installed in repair work	38	49 114	2 715	5.5	Z	X
9703	Other service receipts and labor charges—Specify	48	116 615	10 053	8.6	Z	X
9720	Receipts for service contracts	9	17 176	1 778	10.4	Z	X
9740	Receipts for installing equipment	10	26 933	1 417	5.3	Z	X
9810	Miscellaneous commodities	157	1 808 795	144 101	8.0	.4	X
9940	Rental and leasing receipts	16	16 035	1 998	12.5	Z	X
9950	Construction receipts	7	17 383	1 756	10.1	Z	X
4215102	Nonferrous metal service centers & sales offices	2 390	X	29 199 357	X	100.0	76.9
0540	Other home furnishings	11	25 537	2 731	10.7	Z	16.1
0542	Mirrors, lamps, and picture frames	10	25 224	2 700	10.7	Z	X
0620	Plywood and millwork	24	177 681	17 207	9.7	.1	30.6
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	6	26 225	544	2.1	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	14	145 375	13 993	9.6	Z	X
0625	Metal millwork	6	26 225	681	2.6	Z	X
0720	Roofing, siding, and insulation materials	13	62 867	9 172	14.6	Z	73.2
0721	Roofing, except wood	8	33 167	3 615	10.9	Z	X
0722	Siding, except wood	7	26 899	1 455	5.4	Z	X
0723	Insulation materials	7	48 983	3 859	7.9	Z	X
0730	Flat glass and other construction glass (excluding automotive)	55	178 900	28 942	16.2	.1	X
0740	Other construction materials	26	81 393	9 258	11.4	Z	76.9
0741	Rain-carrying equipment (down spouts, gutters, etc.)	14	39 060	1 963	5.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	18	54 964	6 651	12.1	Z	X
1100	Iron and steel products (semifinished)	84	2 236 805	396 947	17.7	1.4	52.4
1111	Sheet bars and tin plate bars	15	113 039	5 943	5.3	Z	X
1113	Rough castings and foundry products	34	664 605	150 490	22.6	.5	X
1114	Forgings	24	1 329 309	222 038	16.7	.8	X
1116	Other semifinished iron and steel products	22	175 679	18 476	10.5	.1	X
1120	Flat iron and steel products	236	2 976 388	265 624	8.9	.9	71.9
1121	Plates	66	1 709 879	40 973	2.4	.1	X
1122	Strips (hot-rolled and cold-rolled)	39	183 193	18 112	9.9	.1	X
1123	Sheets (cold-rolled)	92	1 567 656	24 818	1.6	.1	X
1124	Sheets (hot-rolled)	59	1 662 409	91 981	5.5	.3	X
1126	Sheets (galvanized and coated)	114	940 270	46 741	5.0	.2	X
1128	Fabricated and structural plate products	23	102 757	9 945	9.7	Z	X
1129	Other flat iron and steel products	43	939 798	33 008	3.5	.1	X
1140	Iron and steel wire and wire products	63	1 013 614	40 573	4.0	.1	68.9
1141	Wire (plain, coated, barbed, and twisted)	15	593 224	9 566	1.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	37	375 007	20 833	5.6	.1	X
1150	Iron and steel pipe and tubing	148	1 140 925	55 834	4.9	.2	57.8
1152	Tubing	115	1 043 922	46 273	4.4	.2	X
1153	Standard steel pipe	68	296 427	4 700	1.6	Z	X
1154	Other steel pipe	41	137 451	4 858	3.5	Z	X
1160	Other iron and steel products	107	1 816 555	87 524	4.8	.3	64.1
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	49	657 884	15 598	2.4	.1	X
1163	Bars and bar-size shapes: cold finished	63	1 381 788	25 775	1.9	.1	X
1165	Structural shapes (excluding bar-size shapes)	54	639 354	7 166	1.1	Z	X
1167	Finished products, n.e.c.	22	210 089	38 970	18.5	.1	X
1170	Alloy steel	160	1 987 410	100 527	5.1	.3	61.7
1171	Bars, hot-rolled or cold-finished	108	1 430 358	78 373	5.5	.3	X
1173	Pipe, tubing, and plates	75	1 065 815	12 130	1.1	Z	X
1175	Other alloy steel	42	454 090	10 025	2.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215102	Nonferrous metal service centers & sales offices—Con.						
1180	Stainless steel	532	6 766 085	1 251 872	18.5	4.3	73.4
1181	Plates	216	3 161 983	182 929	5.8	.6	X
1182	Strip	74	596 526	81 754	13.7	.3	X
1183	Sheets	314	4 585 857	606 300	13.2	2.1	X
1184	Bars and bar-size shapes	284	3 928 529	233 967	6.0	.8	X
1185	Other stainless steel (including tubing)	276	3 812 489	146 908	3.9	.5	X
1200	Copper and brass	891	12 405 129	6 987 958	56.3	23.9	63.9
1211	Copper wire mill products (structural only)	202	3 438 730	1 403 383	40.8	4.8	X
1212	Flat products (sheets, strips, and plates)	502	6 929 782	2 118 937	30.6	7.3	X
1213	Tubular products (pipes and tubes)	409	5 359 453	1 446 165	27.0	5.0	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	430	7 129 526	2 019 470	28.3	6.9	X
1220	Aluminum shapes, forms, etc.	1 708	19 359 703	12 345 604	63.8	42.3	65.9
1221	Plates (.250 inch and over)	634	7 976 397	2 057 882	25.8	7.0	X
1222	Sheets and coils (.006 to .249 inch)	1 040	11 592 349	4 406 534	38.0	15.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	1 176	14 887 155	4 709 337	31.6	16.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	742	8 534 291	877 285	10.3	3.0	X
1225	Foils	201	1 979 171	294 563	14.9	1.0	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	650	10 813 598	6 009 904	55.6	20.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	11	1 264 105	257 417	20.4	.9	X
1400	Electrical apparatus and equipment	42	465 132	78 737	16.9	.3	.7
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	Z	X
1600	Electronic parts and equipment, except communication	27	790 328	42 531	5.4	.1	X
1700	Hardware	142	938 049	94 274	10.1	.3	9.0
1711	Hand tools (including power driven)	110	442 517	21 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners	22	49 914	6 629	13.3	Z	X
1713	Cutlery	99	634 029	37 068	5.8	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	23	245 811	31 797	12.9	.1	18.3
1818	Other plumbing and heating equipment and supplies	22	243 569	27 714	11.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts	52	951 425	123 646	13.0	.4	3.7
2326	New controlling, recording, and indicating instruments and access	33	764 693	3 520	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment	49	950 024	119 666	12.6	.4	X
2330	Metalworking machinery, equipment, and parts	16	130 113	13 924	10.7	Z	X
2340	Materials handling machinery, equipment, and parts	14	58 959	3 436	5.8	Z	76.9
2343	New forklift trucks	11	51 761	1 039	2.0	Z	X
2450	Industrial containers and supplies	6	16 296	1 781	10.9	Z	X
2460	Other industrial supplies	31	70 065	6 491	9.3	Z	8.1
2464	Mechanical rubber goods	7	23 383	1 944	8.3	Z	X
2465	Strapping and tape	16	39 663	4 237	10.7	Z	X
2900	Ferrous metal scrap	61	539 881	9 864	1.8	Z	12.5
2911	Prepared ferrous metal scrap (processed by this establishment)	13	57 299	4 723	8.2	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	26	319 975	2 354	.7	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans	25	47 592	2 059	4.3	Z	X
2920	Nonferrous metal scrap	174	3 353 372	244 935	7.3	.8	4.9
2921	Aluminum scrap	136	1 773 432	77 624	4.4	.3	X
2922	Copper and copper alloy scrap	54	1 284 160	111 699	8.7	.4	X
2923	Lead scrap	32	287 055	1 927	.7	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	42	1 055 547	38 029	3.6	.1	X
2930	Recyclable paper and paperboard	16	15 271	1 630	10.7	Z	X
2940	Recyclable materials, except metal	27	34 592	5 527	16.0	Z	76.6
2943	Recyclable plastics	25	33 883	2 478	7.3	Z	X
2944	Recyclable glass	23	28 260	2 696	9.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	19	13 068	3 059	23.4	Z	66.4
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	8 824	2 154	24.4	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	27	897 584	54 681	6.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	15	56 351	9 792	17.4	Z	48.3
3515	Other toiletries and druggists' sundries	8	44 493	9 085	20.4	Z	X
3900	Women's and children's wear	8	14 890	3 074	20.6	Z	X
5300	Plastics materials and basic shapes	235	1 753 300	174 831	10.0	.6	3.4
5311	Plastic pipes, rods, tubes, and shapes	62	833 322	93 460	11.2	.3	X
5314	Other plastics materials and basic shapes	148	1 108 309	60 768	5.5	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	54	779 554	47 722	6.1	.2	7.3
5332	Alkalies and chlorine	10	119 781	546	.5	Z	X
5335	Detergents and soaps	10	119 781	181	.2	Z	X
5342	Adhesives, sealants, and glues	11	32 996	54	.2	Z	X
5344	Other chemicals and allied products	28	646 446	34 821	5.4	.1	X
6000	Paint, paint supplies, and wallpaper	6	14 034	800	5.7	Z	X
6120	Art goods (including novelties and souvenirs)	16	20 989	2 347	11.2	Z	4.6
6122	Novelties and souvenirs	6	7 608	1 224	16.1	Z	X
9700	Service receipts and labor charges (including installed parts)	96	496 664	28 941	5.8	.1	20.1
9701	Labor charges for repair work	55	256 276	10 597	4.1	Z	X
9702	Parts installed in repair work	36	197 435	5 645	2.9	Z	X
9703	Other service receipts and labor charges—Specify	45	240 846	12 660	5.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4215102	Nonferrous metal service centers & sales offices—Con.						
9810	Miscellaneous commodities	216	3 870 179	229 526	5.9	.8	X
9940	Rental and leasing receipts	31	110 665	8 358	7.6	Z	X
42151021	Nonferrous metal service centers	1 556	X	22 107 893	X	100.0	75.8
0540	Other home furnishings	10	25 224	2 700	10.7	Z	16.1
0542	Mirrors, lamps, and picture frames	10	25 224	2 700	10.7	Z	X
0620	Plywood and millwork	8	85 483	3 070	3.6	Z	X
0720	Roofing, siding, and insulation materials	7	26 899	5 692	21.2	Z	75.8
0721	Roofing, except wood	6	26 548	3 278	12.3	Z	X
0722	Siding, except wood	7	26 899	1 455	5.4	Z	X
0730	Flat glass and other construction glass (excluding automotive)	28	117 810	12 604	10.7	.1	X
0740	Other construction materials	16	63 498	7 414	11.7	Z	75.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	8	29 169	1 018	3.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	11	40 644	5 752	14.2	Z	X
1100	Iron and steel products (semifinished)	42	979 323	162 966	16.6	.7	75.6
1111	Sheet bars and tin plate bars	15	113 039	5 943	5.3	Z	X
1113	Rough castings and foundry products	18	595 760	138 739	23.3	.6	X
1116	Other semifinished iron and steel products	13	138 756	14 322	10.3	.1	X
1120	Flat iron and steel products	198	2 783 198	247 301	8.9	1.1	72.6
1121	Plates	63	1 702 547	40 918	2.4	.2	X
1122	Strips (hot-rolled and cold-rolled)	37	1 800 921	17 674	9.8	.1	X
1123	Sheets (cold-rolled)	85	1 558 749	23 942	1.5	.1	X
1124	Sheets (hot-rolled)	57	1 628 416	91 424	5.6	.4	X
1126	Sheets (galvanized and coated)	104	914 230	42 327	4.6	.2	X
1128	Fabricated and structural plate products	14	45 748	2 877	6.3	Z	X
1129	Other flat iron and steel products	29	860 171	28 120	3.3	.1	X
1140	Iron and steel wire and wire products	45	954 409	30 080	3.2	.1	72.5
1141	Wire (plain, coated, barbed, and twisted)	10	583 758	9 247	1.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	37	375 007	20 833	5.6	.1	X
1150	Iron and steel pipe and tubing	116	992 619	40 769	4.1	.2	64.9
1152	Tubing	86	898 097	33 493	3.7	.2	X
1153	Standard steel pipe	46	264 050	3 009	1.1	Z	X
1154	Other steel pipe	29	124 212	4 265	3.4	Z	X
1160	Other iron and steel products	93	1 737 612	76 610	4.4	.3	62.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	47	637 277	13 570	2.1	.1	X
1163	Bars and bar-size shapes: cold finished	60	1 365 936	23 826	1.7	.1	X
1165	Structural shapes (excluding bar-size shapes)	51	621 888	6 348	1.0	Z	X
1167	Finished products, n.e.c.	15	178 279	32 851	18.4	.1	X
1170	Alloy steel	136	1 933 664	96 367	5.0	.4	60.9
1171	Bars, hot-rolled or cold-finished	101	1 402 977	75 289	5.4	.3	X
1173	Pipe, tubing, and plates	70	1 064 932	12 092	1.1	.1	X
1175	Other alloy steel	27	419 401	8 987	2.1	Z	X
1180	Stainless steel	448	6 497 677	1 221 676	18.8	5.5	72.7
1181	Plates	196	3 121 479	181 496	5.8	.8	X
1182	Strip	59	576 887	80 793	14.0	.4	X
1183	Sheets	298	4 525 262	601 137	13.3	2.7	X
1184	Bars and bar-size shapes	259	3 893 640	232 124	6.0	1.1	X
1185	Other stainless steel (including tubing)	223	3 645 537	126 125	3.5	.6	X
1200	Copper and brass	633	9 986 787	5 202 702	52.1	23.5	62.6
1211	Copper wire mill products (structural only)	156	3 340 887	1 363 429	40.8	6.2	X
1212	Flat products (sheets, strips, and plates)	421	5 951 900	1 438 733	24.2	6.5	X
1213	Tubular products (pipes and tubes)	328	4 119 860	799 782	19.4	3.6	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	286	5 766 043	1 600 755	27.8	7.2	X
1220	Aluminum shapes, forms, etc.	1 138	14 447 705	8 819 577	61.0	39.9	66.3
1221	Plates (.250 inch and over)	482	5 990 185	1 406 725	23.5	6.4	X
1222	Sheets and coils (.006 to .249 inch)	826	9 096 325	3 062 345	33.7	13.9	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	836	11 345 737	3 555 571	31.3	16.1	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	544	5 812 111	670 924	11.5	3.0	X
1225	Foils	90	794 557	124 010	15.6	.6	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	455	9 420 866	5 057 020	53.7	22.9	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	8	1 261 945	256 992	20.4	1.2	X
1400	Electrical apparatus and equipment	27	204 204	32 588	16.0	.1	X
1600	Electronic parts and equipment, except communication	18	776 261	39 841	5.1	.2	X
1700	Hardware	103	677 262	54 029	8.0	.2	1.4
1711	Hand tools (including power driven)	91	424 379	21 150	5.0	.1	X
1713	Cutlery	91	424 379	3 578	.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	19	232 703	28 740	12.4	.1	15.6
1818	Other plumbing and heating equipment and supplies	18	230 461	24 657	10.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts	36	785 296	83 094	10.6	.4	1.5
2326	New controlling, recording, and indicating instruments and access	33	764 693	3 520	.5	Z	X
2327	All other new general-purpose industrial machinery and equipment	36	785 296	79 574	10.1	.4	X
2460	Other industrial supplies	19	44 185	4 373	9.9	Z	13.2
2465	Strapping and tape	16	39 663	4 237	10.7	Z	X
2900	Ferrous metal scrap	38	521 183	7 602	1.5	Z	10.6
2911	Prepared ferrous metal scrap (processed by this establishment)	12	56 633	4 658	8.2	Z	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	20	311 927	1 061	.3	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans	11	40 321	1 181	2.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151021	Nonferrous metal service centers—Con.						
2920	Nonferrous metal scrap	122	2 720 479	220 214	8.1	1.0	5.5
2921	Aluminum scrap	91	1 704 109	66 114	3.9	.3	X
2922	Copper and copper alloy scrap	35	1 263 919	106 989	8.5	.5	X
2923	Lead scrap	14	273 255	1 303	.5	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	42	1 055 547	38 029	3.6	.2	X
2930	Recyclable paper and paperboard	10	8 901	811	9.1	Z	X
2940	Recyclable materials, except metal	12	13 911	1 852	13.3	Z	75.8
2943	Recyclable plastics	11	13 726	278	2.0	Z	X
2944	Recyclable glass	9	9 282	1 221	13.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	11	10 574	2 412	22.8	Z	75.3
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	8	6 330	1 507	23.8	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	16	889 402	53 798	6.0	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	44 493	9 085	20.4	Z	55.8
3515	Other toiletries and druggists' sundries	8	44 493	9 085	20.4	Z	X
5300	Plastics materials and basic shapes	154	1 153 370	75 671	6.6	.3	3.3
5311	Plastic pipes, rods, tubes, and shapes	40	404 688	36 768	9.1	.2	X
5314	Other plastics materials and basic shapes	124	991 458	29 918	3.0	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	33	602 432	25 501	4.2	.1	2.8
5332	Alkalies and chlorine	10	119 781	546	.5	Z	X
5335	Detergents and soaps	10	119 781	181	.2	Z	X
5342	Adhesives, sealants, and glues	11	32 996	54	.2	Z	X
5344	Other chemicals and allied products	20	567 535	24 551	4.3	.1	X
6120	Art goods (including novelties and souvenirs)	6	7 608	1 224	16.1	Z	8.7
6122	Novelties and souvenirs	6	7 608	1 224	16.1	Z	X
9700	Service receipts and labor charges (including installed parts)	64	445 329	17 971	4.0	.1	17.4
9701	Labor charges for repair work	40	233 209	6 854	2.9	Z	X
9702	Parts installed in repair work	21	174 368	2 065	1.2	Z	X
9703	Other service receipts and labor charges—Specify	27	212 352	9 035	4.3	Z	X
9810	Miscellaneous commodities	175	2 293 009	107 811	4.7	.5	X
9940	Rental and leasing receipts	18	93 841	4 778	5.1	Z	X
42151022	Nonferrous metal sales offices	834	X	7 091 464	X	100.0	80.5
0620	Plywood and millwork	16	92 198	14 137	15.3	.2	24.4
0624	Wood millwork (doors, windows, cabinets, etc.)	10	68 600	12 593	18.4	.2	X
0720	Roofing, siding, and insulation materials	6	35 968	3 480	9.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	27	61 090	16 338	26.7	.2	X
0740	Other construction materials	10	17 895	1 844	10.3	Z	80.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	6	9 891	945	9.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	7	14 320	899	6.3	Z	X
1100	Iron and steel products (semifinished)	42	1 257 482	233 981	18.6	3.3	36.2
1113	Rough castings and foundry products	16	68 845	11 751	17.1	.2	X
1114	Forgings	20	1 162 498	218 076	18.8	3.1	X
1116	Other semifinished iron and steel products	9	36 923	4 154	11.3	.1	X
1120	Flat iron and steel products	38	193 190	18 323	9.5	.3	55.3
1123	Sheets (cold-rolled)	7	8 907	876	9.8	Z	X
1126	Sheets (galvanized and coated)	10	26 040	4 414	17.0	.1	X
1128	Fabricated and structural plate products	10	57 009	7 068	12.4	.1	X
1129	Other flat iron and steel products	14	79 627	4 888	6.1	.1	X
1140	Iron and steel wire and wire products	18	59 205	10 493	17.7	.1	X
1150	Iron and steel pipe and tubing	32	148 306	15 065	10.2	.2	33.3
1152	Tubing	29	145 825	12 780	8.8	Z	X
1153	Standard steel pipe	22	32 377	1 691	5.2	Z	X
1154	Other steel pipe	12	13 239	593	4.5	Z	X
1160	Other iron and steel products	14	78 943	10 914	13.8	.2	76.9
1167	Finished products, n.e.c.	8	31 810	6 119	19.2	.1	X
1170	Alloy steel	24	53 746	4 160	7.7	.1	59.3
1171	Bars, hot-rolled or cold-finished	7	27 381	3 084	11.3	Z	X
1175	Other alloy steel	15	34 689	1 038	3.0	Z	X
1180	Stainless steel	84	268 408	30 196	11.3	.4	68.0
1181	Plates	20	40 504	1 433	3.5	Z	X
1182	Strip	16	19 639	961	4.9	Z	X
1183	Sheets	17	60 595	5 163	8.5	.1	X
1184	Bars and bar-size shapes	25	34 889	1 843	5.3	Z	X
1185	Other stainless steel (including tubing)	53	166 952	20 783	12.4	.3	X
1200	Copper and brass	258	2 418 342	1 785 256	73.8	25.2	68.2
1211	Copper wire mill products (structural only)	46	97 843	39 954	40.8	.6	X
1212	Flat products (sheets, strips, and plates)	81	977 882	680 204	69.6	9.6	X
1213	Tubular products (pipes and tubes)	81	1 239 593	646 383	52.1	9.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	144	1 363 483	418 715	30.7	5.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42151022	Nonferrous metal sales offices—Con.						
1220	Aluminum shapes, forms, etc.	570	4 911 998	3 526 027	71.8	49.7	64.8
1221	Plates (.250 inch and over)	152	1 986 212	651 157	32.8	9.2	X
1222	Sheets and coils (.006 to .249 inch)	214	2 496 024	1 344 189	53.9	19.0	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	341	3 541 418	1 153 766	32.6	16.3	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	199	2 722 180	206 361	7.6	2.9	X
1225	Foils	110	1 184 614	170 553	14.4	2.4	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	195	1 392 732	952 884	68.4	13.4	X
1400	Electrical apparatus and equipment	15	260 928	46 149	17.7	.7	1.3
1413	Motors and generators (including motor-generator sets)	8	20 305	3 715	18.3	.1	X
1600	Electronic parts and equipment, except communication	9	14 067	2 690	19.1	Z	X
1700	Hardware	39	260 787	40 245	15.4	.6	25.1
1711	Hand tools (including power driven)	19	18 138	126	.7	Z	X
1712	Bolts, nuts, rivets, and fasteners	22	49 914	6 629	13.3	.1	X
1713	Cutlery	8	209 650	33 490	16.0	.5	X
2320	General-purpose industrial machinery, equipment, and parts	16	166 129	40 552	24.4	.6	24.1
2327	All other new general-purpose industrial machinery and equipment	13	164 728	40 092	24.3	.6	X
2330	Metalworking machinery, equipment, and parts	15	126 192	13 706	10.9	.2	X
2340	Materials handling machinery, equipment, and parts	13	54 759	1 759	3.2	Z	80.5
2343	New forklift trucks	11	51 761	1 039	2.0	Z	X
2460	Other industrial supplies	12	25 880	2 118	8.2	Z	.6
2464	Mechanical rubber goods	7	23 383	1 944	8.3	Z	X
2900	Ferrous metal scrap	23	18 698	2 262	12.1	Z	70.3
2912	Prepared ferrous metal scrap (not processed by this establishment)	6	8 048	1 293	16.1	Z	X
2913	Unprepared ferrous metal scrap including bimetal cans	14	7 271	878	12.1	Z	X
2920	Nonferrous metal scrap	52	632 893	24 721	3.9	.3	2.3
2921	Aluminum scrap	45	69 323	11 510	16.6	.2	X
2922	Copper and copper alloy scrap	19	20 241	4 710	23.3	.1	X
2923	Lead scrap	18	13 800	624	4.5	Z	X
2930	Recyclable paper and paperboard	6	6 370	819	12.9	Z	X
2940	Recyclable materials, except metal	15	20 681	3 675	17.8	.1	79.4
2943	Recyclable plastics	14	20 157	2 200	10.9	Z	X
2944	Recyclable glass	14	18 978	1 475	7.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches	8	2 494	647	25.9	Z	10.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	8	2 494	647	25.9	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	11	8 182	883	10.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	11 858	707	6.0	Z	X
3900	Women's and children's wear	6	9 487	1 892	19.9	Z	X
5300	Plastics materials and basic shapes	81	599 930	99 160	16.5	1.4	3.7
5311	Plastic pipes, rods, tubes, and shapes	22	428 634	56 692	13.2	.8	X
5314	Other plastics materials and basic shapes	24	116 851	30 850	26.4	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	21	177 122	22 221	12.5	.3	28.4
5344	Other chemicals and allied products	8	78 911	10 270	13.0	.1	X
6120	Art goods (including novelties and souvenirs)	10	13 381	1 123	8.4	Z	X
9700	Service receipts and labor charges (including installed parts)	32	51 335	10 970	21.4	.2	47.7
9701	Labor charges for repair work	15	23 067	3 743	16.2	.1	X
9702	Parts installed in repair work	15	23 067	3 580	15.5	.1	X
9703	Other service receipts and labor charges—Specify	18	28 494	3 625	12.7	.1	X
9810	Miscellaneous commodities	41	1 577 170	121 715	7.7	1.7	X
9940	Rental and leasing receipts	13	16 824	3 580	21.3	.1	X
42152	Coal & other mineral & ore whsle	756	X	14 798 047	X	100.0	86.3
1160	Other iron and steel products	10	688 012	67 552	9.8	.5	49.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	6	481 203	1 439	.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	418 713	18 891	4.5	.1	X
1300	Coal and coke	465	10 188 406	9 575 270	94.0	64.7	80.3
1311	Coal	424	9 602 277	8 735 162	91.0	59.0	X
1312	Coke	75	1 339 802	840 108	62.7	5.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	325	5 298 458	4 072 172	76.9	27.5	X
2320	General-purpose industrial machinery, equipment, and parts	14	650 756	64 473	9.9	.4	X
3000	Jewelry, diamonds, gem stones, and watches	13	61 923	28 832	46.6	.2	X
5300	Plastics materials and basic shapes	10	463 376	12 987	2.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	38	911 903	110 660	12.1	.7	12.0
5334	Organic fibers	14	216 803	6 439	3.0	Z	X
5335	Detergents and soaps	9	28 758	671	2.3	Z	X
5344	Other chemicals and allied products	23	415 784	57 928	13.9	.4	X
5400	Petroleum products	13	386 386	20 621	5.3	.1	X
9700	Service receipts and labor charges (including installed parts)	22	369 966	32 146	8.7	.2	X
9810	Miscellaneous commodities	37	706 953	26 415	3.7	.2	X
9940	Rental and leasing receipts	7	285 313	6 659	2.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421520	Coal & other mineral & ore whsle	756	X	'14 798 047	X	100.0	86.3
1160	Other iron and steel products	10	688 012	67 552	9.8	.5	49.8
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	6	481 203	1 439	.3	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	418 713	18 891	4.5	.1	X
1300	Coal and coke	465	10 188 406	9 575 270	94.0	64.7	80.3
1311	Coal	424	9 602 277	8 735 162	91.0	59.0	X
1312	Coke	75	1 339 802	840 108	62.7	5.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	325	5 298 458	4 072 172	76.9	27.5	X
2320	General-purpose industrial machinery, equipment, and parts	14	650 756	64 473	9.9	.4	X
3000	Jewelry, diamonds, gem stones, and watches	13	61 923	28 832	46.6	.2	X
5300	Plastics materials and basic shapes	10	463 376	12 987	2.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	38	911 903	110 660	12.1	.7	12.0
5334	Organic fibers	14	216 803	6 439	3.0	Z	X
5335	Detergents and soaps	9	28 758	671	2.3	Z	X
5344	Other chemicals and allied products	23	415 784	57 928	13.9	.4	X
5400	Petroleum products	13	386 386	20 621	5.3	.1	X
9700	Service receipts and labor charges (including installed parts)	22	369 966	32 146	8.7	.2	X
9810	Miscellaneous commodities	37	706 953	26 415	3.7	.2	X
9940	Rental and leasing receipts	7	285 313	6 659	2.3	Z	X
4215201	Coal whsle	452	X	10 037 343	X	100.0	83.6
1160	Other iron and steel products	7	682 424	65 828	9.6	.7	48.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	6	481 203	1 439	.3	Z	X
1300	Coal and coke	452	10 037 343	9 537 760	95.0	95.0	77.9
1311	Coal	411	9 451 214	8 697 652	92.0	86.7	X
1312	Coke	75	1 339 802	840 108	62.7	8.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	21	537 754	30 596	5.7	.3	X
9700	Service receipts and labor charges (including installed parts)	9	281 849	22 139	7.9	.2	X
9810	Miscellaneous commodities	18	491 888	11 153	2.3	.1	X
4215202	Other mineral & ore whsle	'304	X	'4 760 704	X	100.0	92.1
1300	Coal and coke	13	151 063	37 510	24.8	.8	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	304	4 760 704	4 041 576	84.9	84.9	X
2320	General-purpose industrial machinery, equipment, and parts	9	41 903	2 112	5.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	61 923	28 832	46.6	.6	X
5300	Plastics materials and basic shapes	8	66 885	11 427	17.1	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	36	515 412	91 698	17.8	1.9	X
5400	Petroleum products	10	105 515	15 026	14.2	.3	X
9700	Service receipts and labor charges (including installed parts)	13	88 117	10 007	11.4	.2	X
9810	Miscellaneous commodities	19	215 065	15 262	7.1	.3	X
4216	Electrical goods whsle	38 234	X	357 691 888	X	100.0	69.5
0100	New and used automobiles, motorcycles, etc.	17	50 996	2 744	5.4	Z	X
0200	New and rebuilt automotive parts and supplies	115	310 752	46 605	15.0	Z	13.7
0211	Batteries	39	70 071	11 740	16.8	Z	X
0213	Electrical engine parts (including ignition parts)	11	17 689	1 402	7.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	12	52 607	1 714	3.3	Z	X
0219	Engine parts, except electrical	12	32 789	4 730	14.4	Z	X
0223	Parts, n.e.c.	42	159 866	12 270	7.7	Z	X
0224	Accessories	32	111 577	2 742	2.5	Z	X
0300	Tires and tubes	17	48 407	4 535	9.4	Z	X
0400	Household and lawn furniture	53	316 508	59 114	18.7	Z	24.4
0411	Upholstered furniture	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment	22	166 591	15 165	9.1	Z	X
0413	Lawn furniture and equipment	8	92 276	14 379	15.6	Z	X
0414	Other furniture (including sleep sofas)	17	54 593	11 878	21.8	Z	X
0420	Office and business furniture	35	64 688	12 156	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	54	388 938	48 684	12.5	Z	X
0520	Linens, domestics, curtains, and draperies	13	63 666	5 761	9.0	Z	35.3
0521	Bedspreads, blankets, and bedding	7	17 974	2 434	13.5	Z	X
0530	Flooring and floor coverings	58	406 218	58 908	14.5	Z	6.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	31	313 993	27 520	8.8	Z	X
0532	Hardwood flooring	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	17	266 210	24 704	9.3	Z	X
0540	Other home furnishings	232	2 526 107	293 319	11.6	.1	12.7
0541	Metal flatware and kitchen utensils	66	872 990	72 090	8.3	Z	X
0542	Mirrors, lamps, and picture frames	63	727 756	20 972	2.9	Z	X
0543	Home furnishings, n.e.c.	129	1 136 965	139 924	12.3	Z	X
0600	Lumber: rough, dressed, and finished	9	44 774	8 076	18.0	Z	X
0620	Plywood and millwork	28	186 993	43 663	23.4	Z	14.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments	11	60 076	14 944	24.9	Z	X
0720	Roofing, siding, and insulation materials	15	44 248	8 869	20.0	Z	30.9
0721	Roofing, except wood	6	14 509	1 849	12.7	Z	X
0722	Siding, except wood	8	21 745	3 295	15.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216	Electrical goods whse—Con.						
0740	Other construction materials	9	51 283	8 909	17.4	Z	X
0800	Photographic equipment and supplies (excluding video)	97	541 502	65 492	12.1	Z	7.7
0811	Still picture photographic equipment	25	190 458	24 900	13.1	Z	X
0813	Photographic film	32	59 377	6 060	10.2	Z	X
0815	Other photographic equipment and supplies	28	177 393	23 055	13.0	Z	X
0900	Office equipment	368	7 764 088	1 723 875	22.2	.5	11.7
0911	Typewriters and dedicated word processors	89	4 287 175	341 507	8.0	X	X
0912	Calculators and accounting machines	139	5 234 984	846 139	16.2	.2	X
0913	Copying machines and equipment	228	4 856 741	525 577	10.8	.1	X
0914	Dictating, transcribing, and recording machines	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines	23	52 622	2 279	4.3	Z	X
0920	New computer equipment	1 183	19 193 395	2 454 873	12.8	.7	11.8
0921	Computers	757	9 542 596	851 314	8.9	.2	X
0922	Computer storage devices	284	2 966 743	189 368	6.4	.1	X
0923	Computer printers	393	3 132 562	344 871	11.0	.1	X
0924	Other computer peripheral equipment	456	8 525 518	1 069 308	12.5	.3	X
0930	Used computer equipment	38	132 954	10 046	7.6	Z	X
0950	Computer software (packaged)	752	8 130 567	269 969	3.3	.1	X
0960	Restaurant and hotel equipment and supplies	34	45 319	5 175	11.4	Z	X
0970	Store machines and equipment	35	207 494	37 486	18.1	Z	6.9
0971	Vending machines	12	40 356	5 071	12.6	Z	X
0972	Other store machines and equipment	9	20 470	1 388	6.8	Z	X
1000	Medical, hospital, and surgical supplies	169	834 075	70 584	8.5	Z	67.0
1011	Surgical and medical instruments and equipment	23	51 064	8 755	17.1	Z	X
1013	Other surgical, medical, and hospital supplies	141	757 441	60 656	8.0	Z	X
1030	Optical and ophthalmic goods	10	88 964	11 004	12.4	Z	X
1050	Other professional equipment and supplies	52	1 640 085	22 553	1.4	Z	69.5
1054	Laboratory equipment	14	23 965	5 023	21.0	Z	X
1055	Scientific instruments	41	1 625 121	16 661	1.0	Z	X
1120	Flat iron and steel products	28	312 711	58 276	18.6	Z	X
1140	Iron and steel wire and wire products	53	296 629	26 132	8.8	Z	25.4
1141	Wire (plain, coated, barbed, and twisted)	35	209 357	13 253	6.3	Z	X
1142	Nails	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing	29	459 931	115 143	25.0	Z	X
1160	Other iron and steel products	8	34 151	7 551	22.1	Z	X
1200	Copper and brass	16	33 090	4 758	14.4	Z	10.1
1211	Copper wire mill products (structural only)	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc.	23	125 838	11 974	9.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	243 485	40 550	16.7	Z	X
1400	Electrical apparatus and equipment	16 057	106 364 666	82 149 263	77.2	23.0	60.0
1411	Power and distribution transformers	5 079	39 356 671	6 450 598	16.4	1.8	X
1412	Switchgear and switchboard apparatus	3 738	27 318 710	4 856 918	17.8	1.4	X
1413	Motors and generators (including motor-generator sets)	4 271	26 782 230	6 213 266	23.2	1.7	X
1414	Conduit, raceway, and fittings	3 696	29 240 462	4 130 527	14.1	1.2	X
1415	Electric bulbs (all types)	4 073	26 001 137	5 450 921	21.0	1.5	X
1416	Interior wiring (excluding conduit)	4 502	33 139 316	5 687 893	17.2	1.6	X
1417	Exterior wiring and cable (excluding conduit)	3 593	26 841 696	4 346 360	16.2	1.2	X
1418	Lighting fixtures (residential and commercial)	5 327	34 977 002	9 590 690	27.4	2.7	X
1419	Industrial controls	6 831	46 085 028	17 879 957	38.8	5.0	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	8 006	57 435 862	17 542 136	30.5	4.9	X
1500	Electrical appliances, household	4 825	63 387 706	48 666 162	76.8	13.6	61.6
1511	Televisions	1 678	35 959 221	8 138 413	22.6	2.3	X
1512	Radios, stereos, and CD players	2 408	35 544 530	12 108 234	34.1	3.4	X
1513	V.C.R.'s and video cameras	1 603	33 762 318	7 649 509	22.7	2.1	X
1514	Electrical household ranges and ovens	1 042	25 532 144	4 443 586	17.4	1.2	X
1515	Refrigerators and freezers, household	1 039	14 768 296	3 853 500	26.1	1.1	X
1516	Household laundry equipment	829	13 182 778	2 485 861	18.9	.7	X
1517	Vacuum cleaners and sewing machines, household	665	13 446 415	2 095 784	15.6	.6	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	1 966	35 720 705	7 891 267	22.1	2.2	X
1600	Electronic parts and equipment, except communication	13 816	156 503 578	123 016 180	78.6	34.4	57.1
1612	Integrated circuits	4 619	58 850 475	35 256 055	59.9	9.9	X
1613	Capacitors and resistors	4 493	37 639 173	7 067 413	18.8	2.0	X
1615	Discrete semiconductors, etc.	4 572	66 033 435	29 314 271	44.4	8.2	X
1616	Electronic connectors and other passive electronic parts	6 746	55 052 379	19 954 959	36.2	5.6	X
1618	Electronic parts and equipment, n.e.c.	8 156	65 503 147	31 423 466	48.0	8.8	X
1650	Communication equipment and supplies	11 249	118 936 396	85 018 760	71.5	23.8	59.6
1651	Telephones	5 345	48 610 436	17 697 193	36.4	4.9	X
1652	Other electronic communication equipment	8 773	97 833 369	48 151 932	49.2	13.5	X
1653	Other electrical communication equipment	2 438	42 344 653	19 169 500	45.3	5.4	X
1700	Hardware	1 749	11 178 173	1 361 210	12.2	.4	5.3
1711	Hand tools (including power driven)	1 323	7 553 478	434 434	5.8	.1	X
1712	Bolts, nuts, rivets, and fasteners	703	4 721 977	707 574	15.0	.2	X
1713	Cutlery	532	1 875 667	137 874	7.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	960	5 380 363	495 810	9.2	.1	7.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	151	899 399	23 351	2.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	587	2 648 478	134 469	5.1	Z	X
1813	Plumbing fixtures	169	1 727 291	177 959	10.3	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	60	222 200	3 395	1.5	Z	X
1815	Boilers, radiators, and convectors	62	320 666	10 066	3.1	Z	X
1818	Other plumbing and heating equipment and supplies	251	1 682 392	129 828	7.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216	Electrical goods whse—Con.						
1900	Warm air heating and air-conditioning equipment and supplies	1 247	13 292 764	1 080 137	8.1	.3	2.3
1911	Furnaces (warm air)	321	3 001 163	124 345	4.1	Z	X
1912	Central air-conditioning (residential and commercial)	315	3 167 494	155 334	4.9	Z	X
1914	Heat pumps (residential and commercial)	715	4 370 404	95 095	2.2	Z	X
1916	Air cleaning and filtration systems	804	3 163 451	170 853	5.4	Z	X
1917	Compressors for air-conditioners	810	4 767 998	237 060	5.0	.1	X
1918	Condensing units for air-conditioners	786	6 108 101	107 266	1.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	244	1 442 590	30 948	2.1	Z	X
2000	Refrigeration equipment and supplies	229	801 424	107 777	13.4	Z	24.8
2011	Commercial refrigerators (reach-in and walk-in)	17	196 759	27 554	14.0	Z	X
2012	Unit coolers for commercial refrigerators	20	208 734	12 673	6.1	Z	X
2013	Condensing units for commercial refrigerators	42	230 381	14 400	6.3	Z	X
2014	Refrigerants	175	290 435	22 141	7.6	Z	X
2015	Other refrigeration equipment and supplies	183	370 682	25 566	6.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	25	1 380 997	62 559	4.5	Z	.4
2113	New mixers, pavers, and related equipment	6	39 621	470	1.2	Z	X
2116	New mining machinery	10	15 078	3 689	24.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	6	39 621	2 345	5.9	Z	X
2200	Farm machinery, equipment, and parts	10	47 407	4 530	9.6	Z	41.9
2215	New irrigation equipment	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts	23	102 123	12 680	12.4	Z	X
2230	Food-processing machinery, equipment, and parts	12	27 994	2 358	8.4	Z	60.2
2232	New packing, packaging, and bottling equipment	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	30	293 409	15 046	5.1	Z	62.7
2311	Pumps	25	271 169	4 223	1.6	Z	X
2312	Motors	23	262 203	4 201	1.6	Z	X
2313	Parts for pumps and motors	14	16 898	434	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	970	11 268 491	927 080	8.2	.3	3.1
2321	New pumps, compressors (air or gas), and equipment	162	2 718 992	90 362	3.3	Z	X
2323	New diesel engines (excluding automotive)	61	2 495 562	41 844	1.7	Z	X
2326	New controlling, recording, and indicating instruments and access	458	5 092 482	395 545	7.8	.1	X
2327	All other new general-purpose industrial machinery and equipment	364	3 981 661	219 560	5.5	.1	X
2328	Used general-purpose industrial machinery and equipment	124	1 341 362	117 686	8.8	Z	X
2330	Metalworking machinery, equipment, and parts	42	109 312	14 655	13.4	Z	X
2340	Materials handling machinery, equipment, and parts	989	5 788 605	609 012	10.5	.2	1.0
2341	New conveying equipment	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails	329	765 041	21 596	2.8	Z	X
2343	New forklift trucks	441	3 047 539	428 445	14.1	.1	X
2344	New industrial trucks and tractors	25	55 873	1 766	3.2	Z	X
2345	Used materials handling machinery, equipment, and parts	290	443 604	22 693	5.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	20	151 064	14 182	9.4	Z	29.3
2351	New oil refining and pipeline machinery, equipment, and supplies	6	25 423	3 104	12.2	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	12	85 712	8 223	9.6	Z	X
2360	Other industrial machinery, equipment, and parts	79	425 881	75 882	17.8	Z	33.3
2362	New power plant machinery (excluding electrical)	8	161 635	25 566	15.8	Z	X
2363	New printing trades machinery, equipment, and supplies	24	141 170	28 173	20.0	Z	X
2365	New woodworking machinery	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment	28	96 173	18 758	19.5	Z	X
2370	Mechanical power transmission supplies	77	360 549	85 151	23.6	Z	47.7
2371	Bearings and bushings	41	177 340	47 062	26.5	Z	X
2372	Other mechanical power transmission supplies	54	239 456	38 089	15.9	Z	X
2380	Industrial valves and fittings (except fluid-power)	46	249 898	43 710	17.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	43	182 303	14 340	7.9	Z	69.2
2391	Hydraulic valves	26	120 020	4 703	3.9	Z	X
2392	Pneumatic valves	35	155 858	9 636	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	27	86 674	6 752	7.8	Z	63.2
2411	Hydraulic cylinders and rotary actuators	18	33 125	4 176	12.6	Z	X
2412	Pneumatic cylinders and rotary actuators	11	64 908	2 576	4.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	17	119 905	16 585	13.8	Z	69.0
2421	Hydraulic and pneumatic connectors	13	55 045	1 895	3.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	168	840 366	56 289	6.7	Z	6.5
2431	Filters	101	425 194	8 532	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	120	577 600	47 756	8.3	Z	X
2440	Welding supplies (excluding gases)	12	43 736	2 957	6.8	Z	X
2450	Industrial containers and supplies	7	12 566	2 461	19.6	Z	X
2460	Other industrial supplies	73	471 436	55 383	11.7	Z	37.6
2462	Abrasives and abrasive materials	16	217 434	10 552	4.9	Z	X
2463	Nylon, polyester, and synthetic rubber	9	13 090	1 290	9.9	Z	X
2464	Mechanical rubber goods	11	62 860	3 236	5.1	Z	X
2465	Strapping and tape	9	156 696	3 168	2.0	Z	X
2466	Industrial supplies, n.e.c.	35	329 795	36 041	10.9	Z	X
2500	Beauty and barber equipment and supplies	11	24 126	5 244	21.7	Z	X
2520	Custodial (janitors') equipment and supplies	21	67 403	6 374	9.5	Z	4.0
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies	6	5 345	658	12.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216	Electrical goods whse—Con.						
2600	Aircraft and aeronautical equipment and supplies	26	178 564	47 882	26.8	Z	36.2
2613	Other new aircraft equipment and supplies	8	43 605	6 270	14.4	Z	X
2614	Used aircraft and aeronautical equipment and supplies	6	18 562	2 198	11.8	Z	X
2620	Marine machinery, equipment, and supplies	10	35 905	10 257	28.6	Z	33.3
2623	New marine supplies	6	15 509	1 673	10.8	Z	X
2700	Sporting and recreational goods and supplies	209	1 527 419	97 980	6.4	Z	1.7
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	Z	X
2714	Camping and fishing equipment and accessories	82	696 918	22 245	3.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	41	372 819	12 559	3.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	54	410 595	19 880	4.8	Z	X
2800	Toys and hobby goods and supplies	169	2 019 126	232 620	11.5	.1	6.8
2811	Video games and cartridges	145	1 812 477	205 362	11.3	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	14	175 302	24 988	14.3	Z	X
2900	Ferrous metal scrap	7	8 013	398	5.0	Z	X
2920	Nonferrous metal scrap	7	8 013	2 337	29.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	60	399 186	74 642	18.7	Z	18.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	20	93 796	2 757	2.9	Z	X
3014	Watches, clocks, and watch movements and cases	47	282 297	61 573	21.8	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	25	116 479	3 784	3.2	Z	X
3100	Musical instruments and supplies	9	18 385	3 281	17.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	113	1 096 744	53 505	4.9	Z	X
3140	Prerecorded video tapes	116	906 931	68 393	7.5	Z	X
3150	Other durable goods	14	43 001	8 023	18.7	Z	63.6
3152	Luggage	6	10 134	948	9.4	Z	X
3154	Other durable goods, n.e.c.	8	32 867	7 075	21.5	Z	X
3160	Fire extinguishers and fire safety equipment	7	35 456	5 270	14.9	Z	X
3200	Printing and writing paper	38	49 048	3 060	6.2	Z	X
3300	Stationery, office supplies and greeting cards	50	158 315	19 355	12.2	Z	3.5
3313	Inked ribbons, carbon paper, pens and pencils	12	40 962	3 498	8.5	Z	X
3314	Toner and cartridges	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics	53	290 643	47 718	16.4	Z	23.0
3413	Industrial paper (wrapping, bags, cartons, etc.)	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	50	292 687	55 240	18.9	Z	9.5
3513	Cosmetics	11	42 577	5 442	12.8	Z	X
3515	Other toiletries and druggists' sundries	26	78 832	10 306	13.1	Z	X
3600	Piece goods, knit and woven	18	1 341 118	105 644	7.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	22 689	3 915	17.3	Z	X
3800	Men's and boys' wear	24	84 487	14 369	17.0	Z	19.9
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear	31	72 249	11 605	16.1	Z	4.2
3911	Infants' and children's wear (to size 6X)	18	49 027	7 636	15.6	Z	X
3914	Women's and misses' outerwear	8	13 613	2 905	21.3	Z	X
4000	Footwear	13	86 256	11 955	13.9	Z	X
4400	Confectionery	9	2 918	258	8.8	Z	12.9
4411	Candy	7	935	79	8.4	Z	X
4412	Chewing gum	7	935	41	4.4	Z	X
4830	Canned foods	6	17 046	1 642	9.6	Z	X
4860	Other grocery specialties	7	36 187	1 225	3.4	Z	X
5300	Plastics materials and basic shapes	101	743 757	116 565	15.7	Z	11.8
5313	Plastics raw materials	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes	74	226 713	33 525	14.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	286	2 212 732	264 246	11.9	.1	31.6
5331	Gasses, compressed and liquified, except L.P.	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues	18	840 958	10 191	1.2	Z	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	238	1 994 172	212 375	10.7	.1	X
6000	Paint, paint supplies, and wallpaper	30	257 373	23 247	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	19	55 317	3 020	5.5	Z	X
6110	Flowers and florists' supplies	12	52 412	3 553	6.8	Z	X
6120	Art goods (including novelties and souvenirs)	31	196 330	23 711	12.1	Z	11.3
6122	Novelties and souvenirs	16	146 338	20 745	14.2	Z	X
6150	Nondurable goods, n.e.c.	29	280 514	33 577	12.0	Z	X
9700	Service receipts and labor charges (including installed parts)	4 459	24 185 307	3 118 025	12.9	.9	58.1
9701	Labor charges for repair work	3 482	17 090 503	1 600 629	9.4	.4	X
9702	Parts installed in repair work	2 409	10 091 800	684 784	6.8	.2	X
9703	Other service receipts and labor charges—Specify	1 794	11 464 151	832 553	7.3	.2	X
9720	Receipts for service contracts	2 030	15 343 168	891 715	5.8	.2	X
9730	Advertising specialties (paper novelties, etc.)	13	46 674	5 084	10.9	Z	X
9740	Receipts for installing equipment	1 908	13 369 499	823 402	6.2	.2	X
9810	Miscellaneous commodities	1 535	14 969 242	1 839 781	12.3	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216	Electrical goods whse—Con.						
9930	Sales of integrated systems which you wrote or modified software	16	33 674	8 345	24.8	Z	X
9940	Rental and leasing receipts	710	2 034 112	137 394	6.8	Z	8.8
9941	Computer rental and leasing receipts	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts	166	404 070	25 117	6.2	Z	X
9944	Other rental receipts	245	390 837	46 032	11.8	Z	X
9950	Construction receipts	8	3 877	692	17.8	Z	X
9960	Custom software (designed to customer specifications)	26	29 534	3 141	10.6	Z	X
42161	Electrical apparatus & equip, wiring supp, & const material whse	13 431	X	85 861 019	X	100.0	70.3
0200	New and rebuilt automotive parts and supplies	37	112 422	19 850	17.7	Z	11.3
0213	Electrical engine parts (including ignition parts)	11	17 689	1 402	7.9	Z	X
0219	Engine parts, except electrical	12	32 789	4 730	14.4	Z	X
0300	Tires and tubes	6	7 546	345	4.6	Z	X
0400	Household and lawn furniture	12	19 080	5 366	28.1	Z	7.8
0414	Other furniture (including sleep sofas)	12	19 080	5 366	28.1	Z	X
0420	Office and business furniture	6	17 108	4 309	25.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	6	17 964	1 316	7.3	Z	X
0530	Flooring and floor coverings	15	48 954	3 837	7.8	Z	X
0540	Other home furnishings	30	208 452	40 601	19.5	Z	14.3
0543	Home furnishings, n.e.c.	25	66 936	3 297	4.9	Z	X
0720	Roofing, siding, and insulation materials	12	24 222	5 144	21.2	Z	37.5
0721	Roofing, except wood	6	14 509	1 849	12.7	Z	X
0722	Siding, except wood	8	21 745	3 295	15.2	Z	X
0800	Photographic equipment and supplies (excluding video)	30	45 139	5 063	11.2	Z	15.7
0813	Photographic film	23	19 703	1 032	5.2	Z	X
0815	Other photographic equipment and supplies	11	21 437	3 580	16.7	Z	X
0900	Office equipment	30	66 713	5 779	8.7	Z	30.8
0913	Copying machines and equipment	17	25 375	3 328	13.1	Z	X
0915	Mailing, letter handling, and addressing machines	14	41 338	1 872	4.5	Z	X
0920	New computer equipment	157	2 072 587	308 357	14.9	.4	15.4
0921	Computers	144	1 991 344	212 424	10.7	.2	X
0922	Computer storage devices	72	1 763 520	64 081	3.6	.1	X
0923	Computer printers	33	7 464	210	2.8	Z	X
0924	Other computer peripheral equipment	87	1 010 823	31 631	3.1	Z	X
0950	Computer software (packaged)	261	2 317 261	78 112	3.4	.1	X
1000	Medical, hospital, and surgical supplies	142	766 060	61 517	8.0	.1	69.4
1013	Other surgical, medical, and hospital supplies	141	757 441	60 656	8.0	.1	X
1050	Other professional equipment and supplies	42	1 630 249	20 599	1.3	Z	70.3
1055	Scientific instruments	39	1 617 361	16 264	1.0	Z	X
1120	Flat iron and steel products	8	28 658	6 386	22.3	Z	X
1140	Iron and steel wire and wire products	32	219 385	20 710	9.4	Z	31.7
1141	Wire (plain, coated, barbed, and twisted)	19	169 990	10 346	6.1	Z	X
1142	Nails	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing	18	112 724	11 973	10.6	Z	X
1200	Copper and brass	7	17 640	2 590	14.7	Z	21.0
1211	Copper wire mill products (structural only)	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc.	11	94 276	8 910	9.5	Z	X
1400	Electrical apparatus and equipment	13 431	85 861 019	77 935 259	90.8	90.8	59.9
1411	Power and distribution transformers	4 257	29 857 170	5 246 118	17.6	6.1	X
1412	Switchgear and switchboard apparatus	3 341	24 111 885	4 519 886	18.7	5.3	X
1413	Motors and generators (including motor-generator sets)	3 951	24 879 048	6 067 801	24.4	7.1	X
1414	Conduit, raceway, and fittings	3 338	26 864 560	3 996 768	14.9	4.7	X
1415	Electric bulbs (all types)	3 714	23 906 438	5 326 050	22.3	6.2	X
1416	Interior wiring (excluding conduit)	3 278	25 727 685	5 132 616	20.0	6.0	X
1417	Exterior wiring and cable (excluding conduit)	2 997	22 675 173	4 102 415	18.1	4.8	X
1418	Lighting fixtures (residential and commercial)	5 001	31 519 528	9 444 645	30.0	11.0	X
1419	Industrial controls	5 964	40 136 863	17 291 860	43.1	20.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	7 003	50 175 954	16 807 087	33.5	19.6	X
1500	Electrical appliances, household	405	1 704 522	418 121	24.5	.5	36.8
1511	Televisions	37	95 787	13 510	14.1	Z	X
1512	Radios, stereos, and CD players	105	176 648	36 439	20.6	Z	X
1513	V.C.R.'s and video cameras	61	198 093	23 034	11.6	Z	X
1514	Electrical household ranges and ovens	46	208 060	54 486	26.2	.1	X
1515	Refrigerators and freezers, household	42	179 338	12 005	6.7	Z	X
1517	Vacuum cleaners and sewing machines, household	14	43 091	8 703	20.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	221	1 289 308	269 640	20.9	.3	X
1600	Electronic parts and equipment, except communication	1 234	7 976 106	986 052	12.4	1.1	62.7
1612	Integrated circuits	262	2 661 820	56 160	2.1	.1	X
1613	Capacitors and resistors	320	1 069 253	61 059	5.7	.1	X
1615	Discrete semiconductors, etc.	172	722 915	28 134	3.9	Z	X
1616	Electronic connectors and other passive electronic parts	569	2 491 757	311 705	12.5	.4	X
1618	Electronic parts and equipment, n.e.c.	747	4 484 488	528 981	11.8	.6	X
1650	Communication equipment and supplies	767	7 655 127	1 114 407	14.6	1.3	67.7
1651	Telephones	389	3 611 712	263 485	7.3	.3	X
1652	Other electronic communication equipment	580	5 973 515	443 494	7.4	.5	X
1653	Other electrical communication equipment	453	5 026 782	407 409	8.1	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42161	Electrical apparatus & equip, wiring supp, & const material whsle—Con.						
1700	Hardware	862	4 331 840	763 482	17.6	.9	3.3
1711	Hand tools (including power driven)	688	3 601 992	255 293	7.1	.3	X
1712	Bolts, nuts, rivets, and fasteners	194	1 872 190	472 826	25.3	.6	X
1713	Cutlery	138	683 869	35 363	5.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	774	3 979 957	313 043	7.9	.4	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	93	604 403	11 732	1.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	536	2 309 878	99 148	4.3	.1	X
1813	Plumbing fixtures	138	1 371 033	140 847	10.3	.2	X
1815	Boilers, radiators, and convectors	38	237 873	2 254	.9	Z	X
1818	Other plumbing and heating equipment and supplies	175	685 380	53 064	7.7	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	791	4 340 371	607 224	14.0	.7	5.4
1911	Furnaces (warm air)	139	564 871	24 755	4.4	Z	X
1912	Central air-conditioning (residential and commercial)	267	1 853 537	124 339	6.7	.1	X
1914	Heat pumps (residential and commercial)	546	2 155 990	59 530	2.8	.1	X
1916	Air cleaning and filtration systems	600	2 475 188	165 766	6.7	.2	X
1917	Compressors for air-conditioners	536	2 569 137	203 726	7.9	.2	X
1918	Condensing units for air-conditioners	524	2 122 841	16 978	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	117	531 739	3 418	.6	Z	X
2000	Refrigeration equipment and supplies	95	419 216	62 444	14.9	.1	35.6
2012	Unit coolers for commercial refrigerators	15	197 810	12 379	6.3	Z	X
2013	Condensing units for commercial refrigerators	15	197 810	13 534	6.8	Z	X
2014	Refrigerants	76	174 993	18 257	10.4	Z	X
2015	Other refrigeration equipment and supplies	82	253 183	16 037	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	16	54 699	6 504	11.9	Z	8.6
2113	New mixers, pavers, and related equipment	6	39 621	470	1.2	Z	X
2116	New mining machinery	10	15 078	3 689	24.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	6	39 621	2 345	5.9	Z	X
2200	Farm machinery, equipment, and parts	10	47 407	4 530	9.6	Z	42.3
2215	New irrigation equipment	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts	7	36 360	6 427	17.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	23 399	6 901	29.5	Z	20.9
2311	Pumps	6	7 924	483	6.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	481	4 386 273	232 653	5.3	.3	2.8
2321	New pumps, compressors (air or gas), and equipment	76	152 690	12 134	7.9	Z	X
2323	New diesel engines (excluding automotive)	23	314 016	29 052	9.3	Z	X
2326	New controlling, recording, and indicating instruments and access	151	431 606	55 347	12.8	.1	X
2327	All other new general-purpose industrial machinery and equipment	177	623 327	65 432	10.5	.1	X
2328	Used general-purpose industrial machinery and equipment	62	256 475	8 604	3.4	Z	X
2330	Metalworking machinery, equipment, and parts	20	45 677	5 468	12.0	Z	X
2340	Materials handling machinery, equipment, and parts	795	4 956 623	543 030	11.0	.6	.2
2342	New hoists, cranes, and monorails	230	332 456	16 681	5.0	Z	X
2343	New forklift trucks	441	3 047 539	428 445	14.1	.5	X
2345	Used materials handling machinery, equipment, and parts	230	332 456	8 342	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	9	44 768	7 876	17.6	Z	15.9
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	30 602	4 966	16.2	Z	X
2360	Other industrial machinery, equipment, and parts	41	121 602	20 300	16.7	Z	49.2
2365	New woodworking machinery	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment	17	70 972	9 923	14.0	Z	X
2370	Mechanical power transmission supplies	39	123 239	24 788	20.1	Z	53.3
2371	Bearings and bushings	18	41 602	1 618	3.9	Z	X
2372	Other mechanical power transmission supplies	32	106 886	23 170	21.7	Z	X
2380	Industrial valves and fittings (except fluid-power)	22	52 205	9 489	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	16	41 421	3 229	7.8	Z	70.3
2391	Hydraulic valves	9	20 662	637	3.1	Z	X
2392	Pneumatic valves	15	31 804	2 591	8.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	9	12 801	1 162	9.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	8	96 054	15 873	16.5	Z	X
2430	Fluid-power filters, components, accessories, and parts	152	789 782	53 937	6.8	.1	3.0
2431	Filters	87	391 067	7 742	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	109	546 608	46 195	8.5	.1	X
2460	Other industrial supplies	29	152 772	32 634	21.4	Z	49.8
2463	Nylon, polyester, and synthetic rubber	9	13 090	1 290	9.9	Z	X
2466	Industrial supplies, n.e.c.	17	139 278	30 259	21.7	Z	X
2520	Custodial (janitors') equipment and supplies	14	61 663	5 542	9.0	Z	X
2600	Aircraft and aeronautical equipment and supplies	7	30 556	8 729	28.6	Z	X
2620	Marine machinery, equipment, and supplies	8	31 576	8 960	28.4	Z	X
2700	Sporting and recreational goods and supplies	19	78 980	9 702	12.3	Z	6.6
2717	Marine pleasure craft, equipment, and accessories	12	23 849	5 134	21.5	Z	X
2800	Toys and hobby goods and supplies	18	186 983	26 473	14.2	Z	.9
2812	Other toys and games (including fireworks and children's vehicles)	14	175 302	24 988	14.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches	11	37 558	8 340	22.2	Z	5.7
3014	Watches, clocks, and watch movements and cases	8	23 334	7 489	32.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	29 686	1 077	3.6	Z	X
3140	Prerecorded video tapes	11	30 915	1 791	5.8	Z	X
3300	Stationery, office supplies and greeting cards	12	30 004	2 188	7.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42161	Electrical apparatus & equip, wiring supp, & const material whsle—Con.						
3400	Industrial and personal services paper and plastics	10	87 479	4 599	5.3	Z	61.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	12	23 189	2 643	11.4	Z	23.7
3513	Cosmetics	6	21 711	1 293	6.0	Z	X
3515	Other toiletries and druggists' sundries	12	23 189	1 350	5.8	Z	X
5300	Plastics materials and basic shapes	29	366 078	84 809	23.2	.1	1.2
5314	Other plastics materials and basic shapes	18	109 347	11 539	10.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	207	932 170	83 427	9.0	.1	58.0
5344	Other chemicals and allied products	177	867 807	68 265	7.9	.1	X
6000	Paint, paint supplies, and wallpaper	20	94 398	4 483	4.7	Z	X
6150	Nondurable goods, n.e.c.	12	122 171	11 928	9.8	Z	X
9700	Service receipts and labor charges (including installed parts)	1 121	6 240 408	749 837	12.0	.9	48.7
9701	Labor charges for repair work	883	4 783 712	366 908	7.7	.4	X
9702	Parts installed in repair work	502	2 351 172	177 429	7.5	.2	X
9703	Other service receipts and labor charges—Specify	382	2 163 216	205 500	9.5	.2	X
9720	Receipts for service contracts	356	2 842 160	168 731	5.9	.2	X
9740	Receipts for installing equipment	498	3 390 804	134 039	4.0	.2	X
9810	Miscellaneous commodities	753	4 584 053	681 628	14.9	.8	X
9940	Rental and leasing receipts	98	228 484	16 036	7.0	Z	3.9
9943	Other office machine rental receipts	90	198 851	15 333	7.7	Z	X
9944	Other rental receipts	7	28 047	521	1.9	Z	X
421610	Electrical apparatus & equip, wiring supp, & const material whsle	13 431	X	85 861 019	X	100.0	70.3
0200	New and rebuilt automotive parts and supplies	37	112 422	19 850	17.7	Z	11.3
0213	Electrical engine parts (including ignition parts)	11	17 689	1 402	7.9	Z	X
0219	Engine parts, except electrical	12	32 789	4 730	14.4	Z	X
0300	Tires and tubes	6	7 546	345	4.6	Z	X
0400	Household and lawn furniture	12	19 080	5 366	28.1	Z	7.8
0414	Other furniture (including sleep sofas)	12	19 080	5 366	28.1	Z	X
0420	Office and business furniture	6	17 108	4 309	25.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	6	17 964	1 316	7.3	Z	X
0530	Flooring and floor coverings	15	48 954	3 837	7.8	Z	X
0540	Other home furnishings	30	208 452	40 601	19.5	Z	14.3
0543	Home furnishings, n.e.c.	25	66 936	3 297	4.9	Z	X
0720	Roofing, siding, and insulation materials	12	24 222	5 144	21.2	Z	37.5
0721	Roofing, except wood	6	14 509	1 849	12.7	Z	X
0722	Siding, except wood	8	21 745	3 295	15.2	Z	X
0800	Photographic equipment and supplies (excluding video)	30	45 139	5 063	11.2	Z	15.7
0813	Photographic film	23	19 703	1 032	5.2	Z	X
0815	Other photographic equipment and supplies	11	21 437	3 580	16.7	Z	X
0900	Office equipment	30	66 713	5 779	8.7	Z	30.8
0913	Copying machines and equipment	17	25 375	3 328	13.1	Z	X
0915	Mailing, letter handling, and addressing machines	14	41 338	1 872	4.5	Z	X
0920	New computer equipment	157	2 072 587	308 357	14.9	.4	15.4
0921	Computers	144	1 991 344	212 424	10.7	.2	X
0922	Computer storage devices	72	1 763 520	64 081	3.6	.1	X
0923	Computer printers	33	7 464	210	2.8	Z	X
0924	Other computer peripheral equipment	87	1 010 823	31 631	3.1	Z	X
0950	Computer software (packaged)	261	2 317 261	78 112	3.4	.1	X
1000	Medical, hospital, and surgical supplies	142	766 060	61 517	8.0	.1	69.4
1013	Other surgical, medical, and hospital supplies	141	757 441	60 656	8.0	.1	X
1050	Other professional equipment and supplies	42	1 630 249	20 599	1.3	Z	70.3
1055	Scientific instruments	39	1 617 361	16 264	1.0	Z	X
1120	Flat iron and steel products	8	28 658	6 386	22.3	Z	X
1140	Iron and steel wire and wire products	32	219 385	20 710	9.4	Z	31.7
1141	Wire (plain, coated, barbed, and twisted)	19	169 990	10 346	6.1	Z	X
1142	Nails	7	15 644	677	4.3	Z	X
1150	Iron and steel pipe and tubing	18	112 724	11 973	10.6	Z	X
1200	Copper and brass	7	17 640	2 590	14.7	Z	21.0
1211	Copper wire mill products (structural only)	7	17 640	2 590	14.7	Z	X
1220	Aluminum shapes, forms, etc.	11	94 276	8 910	9.5	Z	X
1400	Electrical apparatus and equipment	13 431	85 861 019	77 935 259	90.8	90.8	59.9
1411	Power and distribution transformers	4 257	29 857 170	5 246 118	17.6	6.1	X
1412	Switchgear and switchboard apparatus	3 341	24 111 885	4 519 886	18.7	5.3	X
1413	Motors and generators (including motor-generator sets)	3 951	24 879 048	6 067 801	24.4	7.1	X
1414	Conduit, raceway, and fittings	3 338	26 864 560	3 996 768	14.9	4.7	X
1415	Electric bulbs (all types)	3 714	23 906 438	5 326 050	22.3	6.2	X
1416	Interior wiring (excluding conduit)	3 278	25 727 685	5 132 616	20.0	6.0	X
1417	Exterior wiring and cable (excluding conduit)	2 997	22 675 173	4 102 415	18.1	4.8	X
1418	Lighting fixtures (residential and commercial)	5 001	31 519 528	9 444 645	30.0	11.0	X
1419	Industrial controls	5 964	40 136 863	17 291 860	43.1	20.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	7 003	50 175 954	16 807 087	33.5	19.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421610	Electrical apparatus & equip, wiring supp, & const material whsle—Con.						
1500	Electrical appliances, household	405	1 704 522	418 121	24.5	.5	36.8
1511	Televisions	37	95 787	13 510	14.1	Z	X
1512	Radios, stereos, and CD players	105	176 648	36 439	20.6	Z	X
1513	V.C.R.'s and video cameras	61	198 093	23 034	11.6	Z	X
1514	Electrical household ranges and ovens	46	208 060	54 486	26.2	.1	X
1515	Refrigerators and freezers, household	42	179 338	12 005	6.7	Z	X
1517	Vacuum cleaners and sewing machines, household	14	43 091	8 703	20.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	221	1 289 308	269 640	20.9	.3	X
1600	Electronic parts and equipment, except communication	1 234	7 976 106	986 052	12.4	1.1	62.7
1612	Integrated circuits	262	2 661 820	56 160	2.1	.1	X
1613	Capacitors and resistors	320	1 069 253	61 059	5.7	.1	X
1615	Discrete semiconductors, etc.	172	722 915	28 134	3.9	Z	X
1616	Electronic connectors and other passive electronic parts	569	2 491 757	311 705	12.5	.4	X
1618	Electronic parts and equipment, n.e.c.	747	4 484 488	528 981	11.8	.6	X
1650	Communication equipment and supplies	767	7 655 127	1 114 407	14.6	1.3	67.7
1651	Telephones	389	3 611 712	263 485	7.3	.3	X
1652	Other electronic communication equipment	580	5 973 515	443 494	7.4	.5	X
1653	Other electrical communication equipment	453	5 026 782	407 409	8.1	.5	X
1700	Hardware	862	4 331 840	763 482	17.6	.9	3.3
1711	Hand tools (including power driven)	688	3 601 992	255 293	7.1	.3	X
1712	Bolts, nuts, rivets, and fasteners	194	1 872 190	472 826	25.3	.6	X
1713	Cutlery	138	683 869	35 363	5.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	774	3 979 957	313 043	7.9	.4	6.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	93	604 403	11 732	1.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	536	2 309 878	99 148	4.3	.1	X
1813	Plumbing fixtures	138	1 371 033	140 847	10.3	.2	X
1815	Boilers, radiators, and convectors	38	237 873	2 254	.9	Z	X
1818	Other plumbing and heating equipment and supplies	175	685 380	53 064	7.7	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	791	4 340 371	607 224	14.0	.7	5.4
1911	Furnaces (warm air)	139	564 871	24 755	4.4	Z	X
1912	Central air-conditioning (residential and commercial)	267	1 853 537	124 339	6.7	.1	X
1914	Heat pumps (residential and commercial)	546	2 155 990	59 530	2.8	.1	X
1916	Air cleaning and filtration systems	600	2 475 188	165 766	6.7	.2	X
1917	Compressors for air-conditioners	536	2 569 137	203 726	7.9	.2	X
1918	Condensing units for air-conditioners	524	2 122 841	16 978	.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	117	531 739	3 418	.6	Z	X
2000	Refrigeration equipment and supplies	95	419 216	62 444	14.9	.1	35.6
2012	Unit coolers for commercial refrigerators	15	197 810	12 379	6.3	Z	X
2013	Condensing units for commercial refrigerators	15	197 810	13 534	6.8	Z	X
2014	Refrigerants	76	174 993	18 257	10.4	Z	X
2015	Other refrigeration equipment and supplies	82	253 183	16 037	6.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	16	54 699	6 504	11.9	Z	8.6
2113	New mixers, pavers, and related equipment	6	39 621	470	1.2	Z	X
2116	New mining machinery	10	15 078	3 689	24.5	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	6	39 621	2 345	5.9	Z	X
2200	Farm machinery, equipment, and parts	10	47 407	4 530	9.6	Z	42.3
2215	New irrigation equipment	6	10 166	2 079	20.5	Z	X
2220	Garden machinery, equipment, and parts	7	36 360	6 427	17.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	23 399	6 901	29.5	Z	20.9
2311	Pumps	6	7 924	483	6.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	481	4 386 273	232 653	5.3	.3	2.8
2321	New pumps, compressors (air or gas), and equipment	76	152 690	12 134	7.9	Z	X
2323	New diesel engines (excluding automotive)	23	314 016	29 052	9.3	Z	X
2326	New controlling, recording, and indicating instruments and access	151	431 606	55 347	12.8	.1	X
2327	All other new general-purpose industrial machinery and equipment	177	623 327	65 432	10.5	.1	X
2328	Used general-purpose industrial machinery and equipment	62	256 475	8 604	3.4	Z	X
2330	Metalworking machinery, equipment, and parts	20	45 677	5 468	12.0	Z	X
2340	Materials handling machinery, equipment, and parts	795	4 956 623	543 030	11.0	.6	.2
2342	New hoists, cranes, and monorails	230	332 456	16 681	5.0	Z	X
2343	New forklift trucks	441	3 047 539	428 445	14.1	.5	X
2345	Used materials handling machinery, equipment, and parts	230	332 456	8 342	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	9	44 768	7 876	17.6	Z	15.9
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	30 602	4 966	16.2	Z	X
2360	Other industrial machinery, equipment, and parts	41	121 602	20 300	16.7	Z	49.2
2365	New woodworking machinery	12	2 427	114	4.7	Z	X
2366	Other new industrial machinery and equipment	17	70 972	9 923	14.0	Z	X
2370	Mechanical power transmission supplies	39	123 239	24 788	20.1	Z	53.3
2371	Bearings and bushings	18	41 602	1 618	3.9	Z	X
2372	Other mechanical power transmission supplies	32	106 886	23 170	21.7	Z	X
2380	Industrial valves and fittings (except fluid-power)	22	52 205	9 489	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	16	41 421	3 229	7.8	Z	70.3
2391	Hydraulic valves	9	20 662	637	3.1	Z	X
2392	Pneumatic valves	15	31 804	2 591	8.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	9	12 801	1 162	9.1	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	8	96 054	15 873	16.5	Z	X
2430	Fluid-power filters, components, accessories, and parts	152	789 782	53 937	6.8	.1	3.0
2431	Filters	87	391 067	7 742	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	109	546 608	46 195	8.5	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421610	Electrical apparatus & equip, wiring supp, & const material whsle—Con.						
2460	Other industrial supplies	29	152 772	32 634	21.4	Z	49.8
2463	Nylon, polyester, and synthetic rubber	9	13 090	1 290	9.9	Z	X
2466	Industrial supplies, n.e.c.	17	139 278	30 259	21.7	Z	X
2520	Custodial (janitors') equipment and supplies	14	61 663	5 542	9.0	Z	X
2600	Aircraft and aeronautical equipment and supplies	7	30 556	8 729	28.6	Z	X
2620	Marine machinery, equipment, and supplies	8	31 576	8 960	28.4	Z	X
2700	Sporting and recreational goods and supplies	19	78 980	9 702	12.3	Z	6.6
2717	Marine pleasure craft, equipment, and accessories	12	23 849	5 134	21.5	Z	X
2800	Toys and hobby goods and supplies	18	186 983	26 473	14.2	Z	.9
2812	Other toys and games (including fireworks and children's vehicles)	14	175 302	24 988	14.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches	11	37 558	8 340	22.2	Z	5.7
3014	Watches, clocks, and watch movements and cases	8	23 334	7 489	32.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	29 686	1 077	3.6	Z	X
3140	Prerecorded video tapes	11	30 915	1 791	5.8	Z	X
3300	Stationery, office supplies and greeting cards	12	30 004	2 188	7.3	Z	X
3400	Industrial and personal services paper and plastics	10	87 479	4 599	5.3	Z	61.7
3413	Industrial paper (wrapping, bags, cartons, etc.)	9	79 263	2 711	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	12	23 189	2 643	11.4	Z	23.7
3513	Cosmetics	6	21 711	1 293	6.0	Z	X
3515	Other toiletries and druggists' sundries	12	23 189	1 350	5.8	Z	X
5300	Plastics materials and basic shapes	29	366 078	84 809	23.2	.1	1.2
5314	Other plastics materials and basic shapes	18	109 347	11 539	10.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	207	932 170	83 427	9.0	.1	58.0
5344	Other chemicals and allied products	177	867 807	68 265	7.9	.1	X
6000	Paint, paint supplies, and wallpaper	20	94 398	4 483	4.7	Z	X
6150	Nondurable goods, n.e.c.	12	122 171	11 928	9.8	Z	X
9700	Service receipts and labor charges (including installed parts)	1 121	6 240 408	749 837	12.0	.9	48.7
9701	Labor charges for repair work	883	4 783 712	366 908	7.7	.4	X
9702	Parts installed in repair work	502	2 351 172	177 429	7.5	.2	X
9703	Other service receipts and labor charges—Specify	382	2 163 216	205 500	9.5	.2	X
9720	Receipts for service contracts	356	2 842 160	168 731	5.9	.2	X
9740	Receipts for installing equipment	498	3 390 804	134 039	4.0	.2	X
9810	Miscellaneous commodities	753	4 584 053	681 628	14.9	.8	X
9940	Rental and leasing receipts	98	228 484	16 036	7.0	Z	3.9
9943	Other office machine rental receipts	90	198 851	15 333	7.7	Z	X
9944	Other rental receipts	7	28 047	521	1.9	Z	X
42162	Electrical appliance, television & radio set whsle	3 895	X	54 683 947	X	100.0	70.7
0200	New and rebuilt automotive parts and supplies	34	36 949	11 734	31.8	Z	3.4
0211	Batteries	34	36 949	11 734	31.8	Z	X
0400	Household and lawn furniture	30	247 010	47 543	19.2	.1	24.4
0411	Upholstered furniture	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment	22	166 591	15 165	9.1	Z	X
0413	Lawn furniture and equipment	8	92 276	14 379	15.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	40	323 765	41 432	12.8	.1	X
0520	Linens, domestics, curtains, and draperies	6	25 464	5 128	20.1	Z	X
0530	Flooring and floor coverings	28	282 497	50 177	17.8	.1	4.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	23	249 214	23 165	9.3	Z	X
0532	Hardwood flooring	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	17	266 210	24 704	9.3	Z	X
0540	Other home furnishings	118	1 528 524	223 001	14.6	.4	16.6
0541	Metal flatware and kitchen utensils	58	798 220	67 441	8.4	.1	X
0542	Mirrors, lamps, and picture frames	63	727 756	20 972	2.9	Z	X
0543	Home furnishings, n.e.c.	39	484 737	134 588	27.8	.2	X
0620	Plywood and millwork	18	112 829	31 733	28.1	.1	10.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments	10	57 158	13 985	24.5	Z	X
0800	Photographic equipment and supplies (excluding video)	35	360 064	45 412	12.6	.1	4.1
0811	Still picture photographic equipment	17	149 483	21 972	14.7	Z	X
0815	Other photographic equipment and supplies	9	132 966	18 667	14.0	Z	X
0900	Office equipment	98	5 056 444	1 369 984	27.1	2.5	1.2
0911	Typewriters and dedicated word processors	22	2 952 077	161 804	5.5	.3	X
0912	Calculators and accounting machines	98	5 056 444	829 173	16.4	1.5	X
0913	Copying machines and equipment	43	3 575 517	379 007	10.6	.7	X
0920	New computer equipment	128	4 890 695	280 032	5.7	.5	.2
0921	Computers	128	4 890 695	280 032	5.7	.5	X
0950	Computer software (packaged)	79	641 219	32 641	5.1	.1	X
0960	Restaurant and hotel equipment and supplies	17	34 370	3 484	10.1	Z	X
0970	Store machines and equipment	9	42 132	5 458	13.0	Z	11.4
0971	Vending machines	8	40 004	5 035	12.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42162	Electrical appliance, television & radio set whole—Con.						
1400	Electrical apparatus and equipment	246	2 183 800	317 153	14.5	.6	61.5
1411	Power and distribution transformers	28	125 901	8 085	6.4	Z	X
1412	Switchgear and switchboard apparatus	14	125 417	7 929	6.3	Z	X
1413	Motors and generators (including motor-generator sets)	54	128 154	6 853	5.3	Z	X
1414	Conduit, raceway, and fittings	18	60 925	2 605	4.3	Z	X
1415	Electric bulbs (all types)	56	496 622	78 587	15.8	.1	X
1416	Interior wiring (excluding conduit)	83	344 055	34 513	10.0	.1	X
1417	Exterior wiring and cable (excluding conduit)	28	80 481	2 460	3.1	Z	X
1418	Lighting fixtures (residential and commercial)	75	507 635	54 723	10.8	.1	X
1419	Industrial controls	20	828 754	92 417	11.2	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	56	288 226	28 980	10.1	.1	X
1500	Electrical appliances, household	3 895	54 683 947	47 154 390	86.2	86.2	65.9
1511	Televisions	1 387	30 440 584	7 805 405	25.6	14.3	X
1512	Radios, stereos, and CD players	1 981	32 243 368	11 862 881	36.8	21.7	X
1513	V.C.R.'s and video cameras	1 249	28 168 689	7 333 317	26.0	13.4	X
1514	Electrical household ranges and ovens	983	22 688 174	4 275 307	18.8	7.8	X
1515	Refrigerators and freezers, household	986	14 288 640	3 834 574	26.8	7.0	X
1516	Household laundry equipment	821	13 167 322	2 484 580	18.9	4.5	X
1517	Vacuum cleaners and sewing machines, household	610	12 373 621	2 061 281	16.7	3.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	1 608	29 508 596	7 497 049	25.4	13.7	X
1600	Electronic parts and equipment, except communication	264	9 053 072	1 057 737	11.7	1.9	64.5
1612	Integrated circuits	37	105 925	4 196	4.0	Z	X
1613	Capacitors and resistors	64	183 979	5 349	2.9	Z	X
1615	Discrete semiconductors, etc.	18	64 178	1 722	2.7	Z	X
1616	Electronic connectors and other passive electronic parts	97	3 528 843	30 864	.9	.1	X
1618	Electronic parts and equipment, n.e.c.	197	5 684 170	1 015 598	17.9	1.9	X
1650	Communication equipment and supplies	450	15 446 738	1 815 197	11.8	3.3	69.0
1651	Telephones	364	12 918 499	942 507	7.3	1.7	X
1652	Other electronic communication equipment	191	11 479 009	862 909	7.5	1.6	X
1653	Other electrical communication equipment	22	171 018	9 777	5.7	Z	X
1700	Hardware	148	2 088 043	260 131	12.5	.5	10.8
1711	Hand tools (including power driven)	108	872 864	29 865	3.4	.1	X
1712	Bolts, nuts, rivets, and fasteners	81	1 180 091	138 975	11.8	.3	X
1713	Cutlery	23	434 427	91 289	21.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	118	647 175	66 883	10.3	.1	14.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	173 970	2 379	1.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	21	220 336	2 886	1.3	Z	X
1813	Plumbing fixtures	31	356 258	37 112	10.4	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	55	207 653	2 860	1.4	Z	X
1815	Boilers, radiators, and convectors	17	73 191	3 522	4.8	Z	X
1818	Other plumbing and heating equipment and supplies	30	351 520	18 124	5.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	225	4 967 920	304 034	6.1	.6	.3
1911	Furnaces (warm air)	55	1 502 814	81 369	5.4	.1	X
1912	Central air-conditioning (residential and commercial)	30	1 287 369	29 365	2.3	.1	X
1914	Heat pumps (residential and commercial)	30	1 287 369	29 365	2.3	.1	X
1916	Air cleaning and filtration systems	93	429 359	2 491	.6	Z	X
1917	Compressors for air-conditioners	168	1 950 357	28 957	1.5	.1	X
1918	Condensing units for air-conditioners	122	1 716 720	26 993	1.6	Z	X
2000	Refrigeration equipment and supplies	108	348 426	41 172	11.8	.1	11.3
2011	Commercial refrigerators (reach-in and walk-in)	14	193 973	27 406	14.1	.1	X
2014	Refrigerants	78	93 795	2 632	2.8	Z	X
2015	Other refrigeration equipment and supplies	79	95 852	8 901	9.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	18	81 113	3 587	4.4	Z	9.0
2326	New controlling, recording, and indicating instruments and access	18	81 113	3 587	4.4	Z	X
2340	Materials handling machinery, equipment, and parts	20	51 595	5 285	10.2	Z	12.5
2342	New hoists, cranes, and monorails	19	48 334	3 092	6.4	Z	X
2344	New industrial trucks and tractors	19	48 334	1 542	3.2	Z	X
2360	Other industrial machinery, equipment, and parts	12	90 685	21 103	23.3	Z	34.2
2363	New printing trades machinery, equipment, and supplies	12	90 685	21 103	23.3	Z	X
2500	Beauty and barber equipment and supplies	6	3 245	584	18.0	Z	X
2700	Sporting and recreational goods and supplies	82	696 918	46 988	6.7	.1	2.4
2714	Camping and fishing equipment and accessories	82	696 918	22 245	3.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	29	348 970	7 425	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	29	348 970	17 318	5.0	Z	X
2800	Toys and hobby goods and supplies	79	1 320 592	165 269	12.5	.3	9.7
2811	Video games and cartridges	79	1 320 592	165 269	12.5	.3	X
3000	Jewelry, diamonds, gem stones, and watches	36	231 247	56 742	24.5	.1	29.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	16	51 483	1 862	3.6	Z	X
3014	Watches, clocks, and watch movements and cases	31	208 564	48 497	23.3	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.)	10	45 717	917	2.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	21	74 166	3 606	4.9	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	60	878 138	19 451	2.2	Z	X
3140	Prerecorded video tapes	55	445 821	34 206	7.7	.1	X
3300	Stationery, office supplies and greeting cards	11	64 552	9 259	14.3	Z	3.4
3313	Inked ribbons, carbon paper, pens and pencils	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics	8	108 318	13 255	12.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42162	Electrical appliance, television & radio set whole—Con.						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	67 784	15 192	22.4	Z	25.3
3515	Other toiletries and druggists' sundries	10	33 298	2 813	8.4	Z	X
3800	Men's and boys' wear	7	8 678	1 523	17.6	Z	X
3900	Women's and children's wear	10	15 266	2 961	19.4	Z	14.3
3914	Women's and misses' outerwear	8	13 613	2 905	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	29 373	4 987	17.0	Z	29.1
5344	Other chemicals and allied products	19	29 373	4 987	17.0	Z	X
6120	Art goods (including novelties and souvenirs)	14	162 260	20 545	12.7	Z	11.7
6122	Novelties and souvenirs	11	140 941	20 143	14.3	Z	X
6150	Nondurable goods, n.e.c.	9	117 110	16 357	14.0	Z	X
9700	Service receipts and labor charges (including installed parts)	436	3 139 342	396 195	12.6	.7	65.6
9701	Labor charges for repair work	290	1 990 086	212 280	10.7	.4	X
9702	Parts installed in repair work	211	1 662 354	117 665	7.1	.2	X
9703	Other service receipts and labor charges—Specify	212	1 323 687	66 212	5.0	.1	X
9720	Receipts for service contracts	52	1 137 571	58 026	5.1	.1	X
9740	Receipts for installing equipment	115	1 284 254	196 278	15.3	.4	X
9810	Miscellaneous commodities	164	4 231 875	347 415	8.2	.6	X
9940	Rental and leasing receipts	65	284 863	17 865	6.3	Z	3.1
9944	Other rental receipts	60	219 593	15 555	7.1	Z	X
421620	Electrical appliance, television & radio set whole	3 895	X	54 683 947	X	100.0	70.7
0200	New and rebuilt automotive parts and supplies	34	36 949	11 734	31.8	Z	3.4
0211	Batteries	34	36 949	11 734	31.8	Z	X
0400	Household and lawn furniture	30	247 010	47 543	19.2	.1	24.4
0411	Upholstered furniture	12	113 152	16 013	14.2	Z	X
0412	Sleep furniture and equipment	22	166 591	15 165	9.1	Z	X
0413	Lawn furniture and equipment	8	92 276	14 379	15.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	40	323 765	41 432	12.8	.1	X
0520	Linens, domestics, curtains, and draperies	6	25 464	5 128	20.1	Z	X
0530	Flooring and floor coverings	28	282 497	50 177	17.8	.1	4.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	23	249 214	23 165	9.3	Z	X
0532	Hardwood flooring	12	232 927	2 308	1.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	17	266 210	24 704	9.3	Z	X
0540	Other home furnishings	118	1 528 524	223 001	14.6	.4	16.6
0541	Metal flatware and kitchen utensils	58	798 220	67 441	8.4	.1	X
0542	Mirrors, lamps, and picture frames	63	727 756	20 972	2.9	Z	X
0543	Home furnishings, n.e.c.	39	484 737	134 588	27.8	.2	X
0620	Plywood and millwork	18	112 829	31 733	28.1	.1	10.0
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 671	17 748	31.9	Z	X
0623	Gypsum, specialty boards, and treatments	10	57 158	13 985	24.5	Z	X
0800	Photographic equipment and supplies (excluding video)	35	360 064	45 412	12.6	.1	4.1
0811	Still picture photographic equipment	17	149 483	21 972	14.7	Z	X
0815	Other photographic equipment and supplies	9	132 966	18 667	14.0	Z	X
0900	Office equipment	98	5 056 444	1 369 984	27.1	2.5	1.2
0911	Typewriters and dedicated word processors	22	2 952 077	161 804	5.5	.3	X
0912	Calculators and accounting machines	98	5 056 444	829 173	16.4	1.5	X
0913	Copying machines and equipment	43	3 575 517	379 007	10.6	.7	X
0920	New computer equipment	128	4 890 695	280 032	5.7	.5	.2
0921	Computers	128	4 890 695	280 032	5.7	.5	X
0950	Computer software (packaged)	79	641 219	32 641	5.1	.1	X
0960	Restaurant and hotel equipment and supplies	17	34 370	3 484	10.1	Z	X
0970	Store machines and equipment	9	42 132	5 458	13.0	Z	11.4
0971	Vending machines	8	40 004	5 035	12.6	Z	X
1400	Electrical apparatus and equipment	246	2 183 800	317 153	14.5	.6	61.5
1411	Power and distribution transformers	28	125 901	8 085	6.4	Z	X
1412	Switchgear and switchboard apparatus	14	125 417	7 929	6.3	Z	X
1413	Motors and generators (including motor-generator sets)	54	128 154	6 853	5.3	Z	X
1414	Conduit, raceway, and fittings	18	60 925	2 605	4.3	Z	X
1415	Electric bulbs (all types)	56	496 622	78 587	15.8	.1	X
1416	Interior wiring (excluding conduit)	83	344 055	34 513	10.0	.1	X
1417	Exterior wiring and cable (excluding conduit)	28	80 481	2 460	3.1	Z	X
1418	Lighting fixtures (residential and commercial)	75	507 635	54 723	10.8	.1	X
1419	Industrial controls	20	828 754	92 417	11.2	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	56	288 226	28 980	10.1	.1	X
1500	Electrical appliances, household	3 895	54 683 947	47 154 390	86.2	86.2	65.9
1511	Televisions	1 387	30 440 584	7 805 405	25.6	14.3	X
1512	Radios, stereos, and CD players	1 981	32 243 368	11 862 881	36.8	21.7	X
1513	V.C.R.'s and video cameras	1 249	28 168 689	7 333 317	26.0	13.4	X
1514	Electrical household ranges and ovens	983	22 688 174	4 275 307	18.8	7.8	X
1515	Refrigerators and freezers, household	986	14 288 640	3 834 574	26.8	7.0	X
1516	Household laundry equipment	821	13 167 322	2 484 580	18.9	4.5	X
1517	Vacuum cleaners and sewing machines, household	610	12 373 621	2 061 281	16.7	3.8	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	1 608	29 508 596	7 497 049	25.4	13.7	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421620	Electrical appliance, television & radio set whole—Con.						
1600	Electronic parts and equipment, except communication	264	9 053 072	1 057 737	11.7	1.9	64.5
1612	Integrated circuits	37	105 925	4 196	4.0	Z	X
1613	Capacitors and resistors	64	183 979	5 349	2.9	Z	X
1615	Discrete semiconductors, etc.	18	64 178	1 722	2.7	Z	X
1616	Electronic connectors and other passive electronic parts	97	3 528 843	30 864	.9	.1	X
1618	Electronic parts and equipment, n.e.c.	197	5 684 170	1 015 598	17.9	1.9	X
1650	Communication equipment and supplies	450	15 446 738	1 815 197	11.8	3.3	69.0
1651	Telephones	364	12 918 499	942 507	7.3	1.7	X
1652	Other electronic communication equipment	191	11 479 009	862 909	7.5	1.6	X
1653	Other electrical communication equipment	22	171 018	9 777	5.7	Z	X
1700	Hardware	148	2 088 043	260 131	12.5	.5	10.8
1711	Hand tools (including power driven)	108	872 864	29 865	3.4	.1	X
1712	Bolts, nuts, rivets, and fasteners	81	1 180 091	138 975	11.8	.3	X
1713	Cutlery	23	434 427	91 289	21.0	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	118	647 175	66 883	10.3	.1	14.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	21	173 970	2 379	1.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	21	220 336	2 886	1.3	Z	X
1813	Plumbing fixtures	31	356 258	37 112	10.4	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	55	207 653	2 860	1.4	Z	X
1815	Boilers, radiators, and convectors	17	73 191	3 522	4.8	Z	X
1818	Other plumbing and heating equipment and supplies	30	351 520	18 124	5.2	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	225	4 967 920	304 034	6.1	.6	.3
1911	Furnaces (warm air)	55	1 502 814	81 369	5.4	.1	X
1912	Central air-conditioning (residential and commercial)	30	1 287 369	29 365	2.3	.1	X
1914	Heat pumps (residential and commercial)	30	1 287 369	29 365	2.3	.1	X
1916	Air cleaning and filtration systems	93	429 359	2 491	.6	Z	X
1917	Compressors for air-conditioners	168	1 950 357	28 957	1.5	.1	X
1918	Condensing units for air-conditioners	122	1 716 720	26 993	1.6	Z	X
2000	Refrigeration equipment and supplies	108	348 426	41 172	11.8	.1	11.3
2011	Commercial refrigerators (reach-in and walk-in)	14	193 973	27 406	14.1	.1	X
2014	Refrigerants	78	93 795	2 632	2.8	Z	X
2015	Other refrigeration equipment and supplies	79	95 852	8 901	9.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	18	81 113	3 587	4.4	Z	9.0
2326	New controlling, recording, and indicating instruments and access	18	81 113	3 587	4.4	Z	X
2340	Materials handling machinery, equipment, and parts	20	51 595	5 285	10.2	Z	12.5
2342	New hoists, cranes, and monorails	19	48 334	3 092	6.4	Z	X
2344	New industrial trucks and tractors	19	48 334	1 542	3.2	Z	X
2360	Other industrial machinery, equipment, and parts	12	90 685	21 103	23.3	Z	34.2
2363	New printing trades machinery, equipment, and supplies	12	90 685	21 103	23.3	Z	X
2500	Beauty and barber equipment and supplies	6	3 245	584	18.0	Z	X
2700	Sporting and recreational goods and supplies	82	696 918	46 988	6.7	.1	2.4
2714	Camping and fishing equipment and accessories	82	696 918	22 245	3.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	29	348 970	7 425	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	29	348 970	17 318	5.0	Z	X
2800	Toys and hobby goods and supplies	79	1 320 592	165 269	12.5	.3	9.7
2811	Video games and cartridges	79	1 320 592	165 269	12.5	.3	X
3000	Jewelry, diamonds, gem stones, and watches	36	231 247	56 742	24.5	.1	29.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	10	45 717	1 860	4.1	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	16	51 483	1 862	3.6	Z	X
3014	Watches, clocks, and watch movements and cases	31	208 564	48 497	23.3	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.)	10	45 717	917	2.0	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	21	74 166	3 606	4.9	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	60	878 138	19 451	2.2	Z	X
3140	Prerecorded video tapes	55	445 821	34 206	7.7	.1	X
3300	Stationery, office supplies and greeting cards	11	64 552	9 259	14.3	Z	3.4
3313	Inked ribbons, carbon paper, pens and pencils	7	21 255	1 081	5.1	Z	X
3314	Toner and cartridges	7	21 255	1 081	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	21 255	2 162	10.2	Z	X
3400	Industrial and personal services paper and plastics	8	108 318	13 255	12.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	67 784	15 192	22.4	Z	25.3
3515	Other toiletries and druggists' sundries	10	33 298	2 813	8.4	Z	X
3800	Men's and boys' wear	7	8 678	1 523	17.6	Z	X
3900	Women's and children's wear	10	15 266	2 961	19.4	Z	14.3
3914	Women's and misses' outerwear	8	13 613	2 905	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	29 373	4 987	17.0	Z	29.1
5344	Other chemicals and allied products	19	29 373	4 987	17.0	Z	X
6120	Art goods (including novelties and souvenirs)	14	162 260	20 545	12.7	Z	11.7
6122	Novelties and souvenirs	11	140 941	20 143	14.3	Z	X
6150	Nondurable goods, n.e.c.	9	117 110	16 357	14.0	Z	X
9700	Service receipts and labor charges (including installed parts)	436	3 139 342	396 195	12.6	.7	65.6
9701	Labor charges for repair work	290	1 990 086	212 280	10.7	.4	X
9702	Parts installed in repair work	211	1 662 354	117 665	7.1	.2	X
9703	Other service receipts and labor charges—Specify	212	1 323 687	66 212	5.0	.1	X
9720	Receipts for service contracts	52	1 137 571	58 026	5.1	.1	X
9740	Receipts for installing equipment	115	1 284 254	196 278	15.3	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421620	Electrical appliance, television & radio set whsle—Con.						
9810	Miscellaneous commodities	164	4 231 875	347 415	8.2	.6	X
9940	Rental and leasing receipts	65	284 863	17 865	6.3	Z	3.1
9944	Other rental receipts	60	219 593	15 555	7.1	Z	X
42169	Other electronic parts & equipment whsle	20 908	X	217 146 922	X	100.0	68.9
0100	New and used automobiles, motorcycles, etc.	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies	44	161 381	15 021	9.3	Z	19.7
0214	Brake parts (including fluid and all disk and drum parts)	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c.	41	151 422	8 978	5.9	Z	X
0224	Accessories	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture	11	50 418	6 205	12.3	Z	X
0420	Office and business furniture	26	32 548	4 697	14.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings	15	74 767	4 894	6.5	Z	18.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings	84	789 131	29 717	3.8	Z	5.1
0541	Metal flatware and kitchen utensils	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c.	65	585 292	2 039	.3	Z	X
0800	Photographic equipment and supplies (excluding video)	32	136 299	15 017	11.0	Z	15.7
0811	Still picture photographic equipment	8	40 975	2 928	7.1	Z	X
0813	Photographic film	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies	9	22 990	808	3.5	Z	X
0900	Office equipment	240	2 640 931	348 112	13.2	.2	32.6
0911	Typewriters and dedicated word processors	67	1 335 098	179 703	13.5	.1	X
0912	Calculators and accounting machines	38	169 373	16 389	9.7	.1	X
0913	Copying machines and equipment	169	1 255 849	143 242	11.4	.1	X
0914	Dictating, transcribing, and recording machines	19	30 555	2 746	9.0	.2	X
0915	Mailing, letter handling, and addressing machines	9	11 284	407	3.6	Z	X
0920	New computer equipment	898	12 230 113	1 866 484	15.3	.9	16.4
0921	Computers	486	2 660 557	358 858	13.5	.2	X
0922	Computer storage devices	211	1 203 223	125 287	10.4	.1	X
0923	Computer printers	359	3 125 098	344 661	11.0	.2	X
0924	Other computer peripheral equipment	369	7 514 695	1 037 677	13.8	.5	X
0930	Used computer equipment	37	132 550	10 037	7.6	Z	X
0950	Computer software (packaged)	412	5 172 087	159 216	3.1	.1	X
0960	Restaurant and hotel equipment and supplies	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment	21	160 494	31 525	19.6	Z	5.9
0972	Other store machines and equipment	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies	27	68 015	9 067	13.3	Z	41.2
1011	Surgical and medical instruments and equipment	23	51 064	8 755	17.1	Z	X
1050	Other professional equipment and supplies	10	9 836	1 954	19.9	Z	66.4
1054	Laboratory equipment	10	9 836	757	7.7	Z	X
1120	Flat iron and steel products	20	284 053	51 890	18.3	Z	X
1140	Iron and steel wire and wire products	19	41 556	3 282	7.9	Z	12.3
1141	Wire (plain, coated, barbed, and twisted)	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing	9	342 609	102 987	30.1	Z	X
1200	Copper and brass	9	15 450	2 168	14.0	Z	X
1220	Aluminum shapes, forms, etc.	12	31 562	3 064	9.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	231 150	39 851	17.2	Z	X
1400	Electrical apparatus and equipment	2 380	18 319 847	3 896 851	21.3	1.8	62.9
1411	Power and distribution transformers	794	9 373 600	1 196 395	12.8	.6	X
1412	Switchgear and switchboard apparatus	383	3 081 408	329 103	10.7	.2	X
1413	Motors and generators (including motor-generator sets)	267	1 775 028	138 612	7.8	.1	X
1414	Conduit, raceway, and fittings	339	2 314 977	131 154	5.7	.1	X
1415	Electric bulbs (all types)	303	1 598 077	46 284	2.9	Z	X
1416	Interior wiring (excluding conduit)	1 141	7 067 576	520 764	7.4	.2	X
1417	Exterior wiring and cable (excluding conduit)	568	4 086 042	241 485	5.9	.1	X
1418	Lighting fixtures (residential and commercial)	251	2 949 839	91 322	3.1	Z	X
1419	Industrial controls	847	5 119 411	495 680	9.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	946	6 971 682	706 069	10.1	.3	X
1500	Electrical appliances, household	525	6 999 237	1 093 651	15.6	.5	44.7
1511	Televisions	254	5 422 850	319 498	5.9	.1	X
1512	Radios, stereos, and CD players	323	3 124 514	208 914	6.7	.1	X
1513	V.C.R.'s and video cameras	293	5 395 536	293 158	5.4	.1	X
1514	Electrical household ranges and ovens	14	2 635 910	113 793	4.3	.1	X
1515	Refrigerators and freezers, household	11	300 318	6 921	2.3	Z	X
1517	Vacuum cleaners and sewing machines, household	41	1 029 703	25 800	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	137	4 922 801	124 578	2.5	.1	X
1600	Electronic parts and equipment, except communication	12 318	139 474 400	120 972 391	86.7	55.7	55.9
1612	Integrated circuits	4 320	56 082 730	35 195 699	62.8	16.2	X
1613	Capacitors and resistors	4 109	36 385 941	7 001 005	19.2	3.2	X
1615	Discrete semiconductors, etc.	4 382	65 246 342	29 284 415	44.9	13.5	X
1616	Electronic connectors and other passive electronic parts	6 080	49 031 779	19 612 390	40.0	9.0	X
1618	Electronic parts and equipment, n.e.c.	7 213	55 334 489	29 878 887	54.0	13.8	X
1650	Communication equipment and supplies	10 032	95 834 531	82 089 156	85.7	37.8	57.1
1651	Telephones	4 592	32 080 225	16 491 201	51.4	7.6	X
1652	Other electronic communication equipment	8 002	80 380 845	46 845 529	58.3	21.6	X
1653	Other electrical communication equipment	1 964	37 146 853	18 752 314	50.5	8.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42169	Other electronic parts & equipment whse—Con.						
1700	Hardware	739	4 758 290	337 597	7.1	.2	4.6
1711	Hand tools (including power driven)	527	3 078 622	149 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners	428	1 669 696	95 773	5.7	Z	X
1713	Cutlery	371	757 371	11 222	1.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	68	753 231	115 884	15.4	.1	12.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	37	121 026	9 240	7.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	31	118 264	32 435	27.4	Z	X
1815	Boilers, radiators, and convectors	7	9 602	4 290	44.7	Z	X
1818	Other plumbing and heating equipment and supplies	46	645 492	58 640	9.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	231	3 984 473	168 879	4.2	.1	1.1
1911	Furnaces (warm air)	128	933 478	18 221	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial)	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems	112	258 904	2 596	1.0	Z	X
1917	Compressors for air-conditioners	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners	139	2 268 540	63 295	2.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	128	910 851	27 530	3.0	Z	X
2000	Refrigeration equipment and supplies	26	33 782	4 161	12.3	Z	10.1
2013	Condensing units for commercial refrigerators	22	21 647	628	2.9	Z	X
2014	Refrigerants	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	1 315 641	52 860	4.0	Z	X
2220	Garden machinery, equipment, and parts	11	49 517	2 293	4.6	Z	X
2230	Food-processing machinery, equipment, and parts	9	19 771	1 740	8.8	Z	54.9
2232	New packing, packaging, and bottling equipment	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	23	270 010	8 145	3.0	Z	66.8
2311	Pumps	19	263 245	3 740	1.4	Z	X
2312	Motors	19	258 857	4 022	1.6	Z	X
2313	Parts for pumps and motors	12	16 032	383	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	471	6 801 105	690 840	10.2	.3	3.2
2321	New pumps, compressors (air or gas), and equipment	86	2 566 302	78 228	3.0	Z	X
2323	New diesel engines (excluding automotive)	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access	289	4 579 763	336 611	7.4	.2	X
2327	All other new general-purpose industrial machinery and equipment	188	3 358 334	154 128	4.6	.1	X
2328	Used general-purpose industrial machinery and equipment	62	1 084 887	109 082	10.1	.1	X
2330	Metalworking machinery, equipment, and parts	20	63 324	9 149	14.4	Z	X
2340	Materials handling machinery, equipment, and parts	174	780 387	60 697	7.8	Z	5.7
2341	New conveying equipment	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails	80	384 251	1 823	.5	Z	X
2344	New industrial trucks and tractors	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	60	111 148	14 351	12.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	11	106 296	6 306	5.9	Z	36.0
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts	26	213 594	34 479	16.1	Z	23.6
2363	New printing trades machinery, equipment, and supplies	12	50 485	7 070	14.0	Z	X
2366	Other new industrial machinery and equipment	11	25 201	8 835	35.1	Z	X
2370	Mechanical power transmission supplies	38	237 310	60 363	25.4	Z	44.4
2371	Bearings and bushings	23	135 738	45 444	33.5	Z	X
2372	Other mechanical power transmission supplies	21	132 570	14 919	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power)	24	197 693	34 221	17.3	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	27	140 882	11 111	7.9	Z	68.4
2391	Hydraulic valves	17	99 358	4 066	4.1	Z	X
2392	Pneumatic valves	20	124 054	7 045	5.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	18	73 873	5 590	7.6	Z	65.3
2411	Hydraulic cylinders and rotary actuators	13	31 150	4 062	13.0	Z	X
2412	Pneumatic cylinders and rotary actuators	8	54 082	1 528	2.8	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	9	23 851	712	3.0	Z	66.4
2421	Hydraulic and pneumatic connectors	9	23 851	712	3.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	50 584	2 352	4.7	Z	67.5
2431	Filters	14	34 127	790	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	11	30 992	1 561	5.0	Z	X
2440	Welding supplies (excluding gases)	8	32 773	2 274	6.9	Z	X
2460	Other industrial supplies	39	264 735	14 276	5.4	Z	16.9
2462	Abrasives and abrasive materials	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c.	18	190 517	5 782	3.0	Z	X
2520	Custodial (janitors') equipment and supplies	6	5 345	820	15.3	Z	48.8
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	19	148 008	39 153	26.5	Z	X
2700	Sporting and recreational goods and supplies	108	751 521	41 290	5.5	Z	4
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies	72	511 551	40 878	8.0	Z	2.3
2811	Video games and cartridges	66	491 885	40 093	8.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42169	Other electronic parts & equipment whse—Con.						
3000	Jewelry, diamonds, gem stones, and watches	13	130 381	9 560	7.3	Z	7.0
3014	Watches, clocks, and watch movements and cases	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	45	188 920	32 977	17.5	Z	X
3140	Prerecorded video tapes	50	430 195	32 396	7.5	Z	X
3150	Other durable goods	7	22 590	4 174	18.5	Z	X
3200	Printing and writing paper	30	39 861	2 807	7.0	Z	X
3300	Stationery, office supplies and greeting cards	27	63 759	7 908	12.4	Z	X
3400	Industrial and personal services paper and plastics	35	94 846	29 864	31.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	201 714	37 405	18.5	Z	X
3600	Piece goods, knit and woven	10	1 333 744	105 228	7.9	Z	X
3800	Men's and boys' wear	17	75 809	12 846	16.9	Z	17.7
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear	19	50 328	7 648	15.2	Z	.2
3911	Infants' and children's wear (to size 6X)	18	49 027	7 636	15.6	Z	X
4000	Footwear	10	84 493	11 658	13.8	Z	X
4400	Confectionery	7	935	120	12.8	Z	68.9
4411	Candy	7	935	79	8.4	Z	X
4412	Chewing gum	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes	69	362 424	31 133	8.6	Z	33.1
5313	Plastics raw materials	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes	56	117 366	21 986	18.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	60	1 251 189	175 832	14.1	.1	7.2
5331	Gasses, compressed and liquified, except L.P.	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues	16	830 454	4 408	.5	Z	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	42	1 096 992	139 123	12.7	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	10	25 286	1 361	5.4	Z	X
6110	Flowers and florists' supplies	7	45 012	234	.5	Z	X
6120	Art goods (including novelties and souvenirs)	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c.	8	41 233	5 292	12.8	Z	X
9700	Service receipts and labor charges (including installed parts)	2 902	14 805 557	1 971 993	13.3	.9	60.4
9701	Labor charges for repair work	2 309	10 316 705	1 021 441	9.9	.5	X
9702	Parts installed in repair work	1 695	6 078 274	389 690	6.4	.2	X
9703	Other service receipts and labor charges—Specify	1 201	7 977 248	560 841	7.0	.3	X
9720	Receipts for service contracts	1 622	11 363 437	664 958	5.9	.3	X
9730	Advertising specialties (paper novelties, etc.)	7	36 261	4 367	12.0	Z	X
9740	Receipts for installing equipment	1 295	8 694 441	493 085	5.7	.2	X
9810	Miscellaneous commodities	618	6 153 314	810 738	13.2	.4	X
9930	Sales of integrated systems which you wrote or modified software	13	31 737	8 031	25.3	Z	X
9940	Rental and leasing receipts	547	1 520 765	103 493	6.8	Z	10.6
9941	Computer rental and leasing receipts	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts	76	205 219	9 784	4.8	Z	X
9944	Other rental receipts	178	143 197	29 956	20.9	Z	X
9960	Custom software (designed to customer specifications)	22	28 159	2 932	10.4	Z	X
421690	Other electronic parts & equipment whse	20 908	X	217 146 922	X	100.0	68.9
0100	New and used automobiles, motorcycles, etc.	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies	44	161 381	15 021	9.3	Z	19.7
0214	Brake parts (including fluid and all disk and drum parts)	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c.	41	151 422	8 978	5.9	Z	X
0224	Accessories	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture	11	50 418	6 205	12.3	Z	X
0420	Office and business furniture	26	32 548	4 697	14.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings	15	74 767	4 894	6.5	Z	18.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings	84	789 131	29 717	3.8	Z	5.1
0541	Metal flatware and kitchen utensils	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c.	65	585 292	2 039	.3	Z	X
0800	Photographic equipment and supplies (excluding video)	32	136 299	15 017	11.0	Z	15.7
0811	Still picture photographic equipment	8	40 975	2 928	7.1	Z	X
0813	Photographic film	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies	9	22 990	808	3.5	Z	X
0900	Office equipment	240	2 640 931	348 112	13.2	.2	32.6
0911	Typewriters and dedicated word processors	67	1 335 098	179 703	13.5	.1	X
0912	Calculators and accounting machines	38	169 373	16 389	9.7	Z	X
0913	Copying machines and equipment	169	1 255 849	143 242	11.4	.1	X
0914	Dictating, transcribing, and recording machines	19	30 555	2 746	9.0	Z	X
0915	Mailing, letter handling, and addressing machines	9	11 284	407	3.6	Z	X
0920	New computer equipment	898	12 230 113	1 866 484	15.3	.9	16.4
0921	Computers	486	2 660 557	358 858	13.5	.2	X
0922	Computer storage devices	211	1 203 223	125 287	10.4	.1	X
0923	Computer printers	359	3 125 098	344 661	11.0	.2	X
0924	Other computer peripheral equipment	369	7 514 695	1 037 677	13.8	.5	X
0930	Used computer equipment	37	132 550	10 037	7.6	Z	X
0950	Computer software (packaged)	412	5 172 087	159 216	3.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421690	Other electronic parts & equipment whse—Con.						
0960	Restaurant and hotel equipment and supplies	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment	21	160 494	31 525	19.6	Z	5.9
0972	Other store machines and equipment	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies	27	68 015	9 067	13.3	Z	41.2
1011	Surgical and medical instruments and equipment	23	51 064	8 755	17.1	Z	X
1050	Other professional equipment and supplies	10	9 836	1 954	19.9	Z	66.4
1054	Laboratory equipment	10	9 836	757	7.7	Z	X
1120	Flat iron and steel products	20	284 053	51 890	18.3	Z	X
1140	Iron and steel wire and wire products	19	41 556	3 282	7.9	Z	12.3
1141	Wire (plain, coated, barbed, and twisted)	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing	9	342 609	102 987	30.1	Z	X
1200	Copper and brass	9	15 450	2 168	14.0	Z	X
1220	Aluminum shapes, forms, etc.	12	31 562	3 064	9.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	231 150	39 851	17.2	Z	X
1400	Electrical apparatus and equipment	2 380	18 319 847	3 896 851	21.3	1.8	62.9
1411	Power and distribution transformers	794	9 373 600	1 196 395	12.8		X
1412	Switchgear and switchboard apparatus	383	3 081 408	329 103	10.7	.2	X
1413	Motors and generators (including motor-generator sets)	267	1 775 028	138 612	7.8	.1	X
1414	Conduit, raceway, and fittings	339	2 314 977	131 154	5.7	.1	X
1415	Electric bulbs (all types)	303	1 598 077	46 284	2.9	Z	X
1416	Interior wiring (excluding conduit)	1 141	7 067 576	520 764	2.4	.2	X
1417	Exterior wiring and cable (excluding conduit)	568	4 086 042	241 485	5.9	.1	X
1418	Lighting fixtures (residential and commercial)	251	2 949 839	91 322	3.1	Z	X
1419	Industrial controls	847	5 119 411	495 680	9.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	946	6 971 682	706 069	10.1	.3	X
1500	Electrical appliances, household	525	6 999 237	1 093 651	15.6	.5	44.7
1511	Televisions	254	5 422 850	319 498	5.9	.1	X
1512	Radios, stereos, and CD players	323	3 124 514	208 914	6.7	.1	X
1513	V.C.R.'s and video cameras	293	5 395 536	293 158	5.4	.1	X
1514	Electrical household ranges and ovens	14	2 635 910	113 793	4.3	.1	X
1515	Refrigerators and freezers, household	11	300 318	6 921	2.3	Z	X
1517	Vacuum cleaners and sewing machines, household	41	1 029 703	25 800	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	137	4 922 801	124 578	2.5	.1	X
1600	Electronic parts and equipment, except communication	12 318	139 474 400	120 972 391	86.7	55.7	55.9
1612	Integrated circuits	4 320	56 082 730	35 195 699	62.8	16.2	X
1613	Capacitors and resistors	4 109	36 385 941	7 001 005	19.2	3.2	X
1615	Discrete semiconductors, etc.	4 382	65 246 342	29 284 415	44.9	13.5	X
1616	Electronic connectors and other passive electronic parts	6 080	49 031 779	19 612 390	40.0	9.0	X
1618	Electronic parts and equipment, n.e.c.	7 213	55 334 489	29 878 887	54.0	13.8	X
1650	Communication equipment and supplies	10 032	95 834 531	82 089 156	85.7	37.8	57.1
1651	Telephones	4 592	32 080 225	16 491 201	51.4	7.6	X
1652	Other electronic communication equipment	8 002	80 380 845	46 845 529	58.3	21.6	X
1653	Other electrical communication equipment	1 964	37 146 853	18 752 314	50.5	8.6	X
1700	Hardware	739	4 758 290	337 597	7.1	.2	4.6
1711	Hand tools (including power driven)	527	3 078 622	149 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners	428	1 669 696	95 773	5.7	Z	X
1713	Cutlery	371	757 371	11 222	1.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	68	753 231	115 884	15.4	.1	12.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	37	121 026	9 240	7.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	31	118 264	32 435	27.4	Z	X
1815	Boilers, radiators, and convectors	7	9 602	4 290	44.7	Z	X
1818	Other plumbing and heating equipment and supplies	46	645 492	58 640	9.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	231	3 984 473	168 879	4.2	.1	1.1
1911	Furnaces (warm air)	128	933 478	18 221	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial)	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems	112	258 904	2 596	1.0	Z	X
1917	Compressors for air-conditioners	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners	139	2 268 540	63 295	2.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	128	910 851	27 530	3.0	Z	X
2000	Refrigeration equipment and supplies	26	33 782	4 161	12.3	Z	10.1
2013	Condensing units for commercial refrigerators	22	21 647	628	2.9	Z	X
2014	Refrigerants	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	1 315 641	52 860	4.0	Z	X
2220	Garden machinery, equipment, and parts	11	49 517	2 293	4.6	Z	X
2230	Food-processing machinery, equipment, and parts	9	19 771	1 740	8.8	Z	54.9
2232	New packing, packaging, and bottling equipment	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	23	270 010	8 145	3.0	Z	66.8
2311	Pumps	19	263 245	3 740	1.4	Z	X
2312	Motors	19	258 857	4 022	1.6	Z	X
2313	Parts for pumps and motors	12	16 032	383	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	471	6 801 105	690 840	10.2	.3	3.2
2321	New pumps, compressors (air or gas), and equipment	86	2 566 302	78 228	3.0	Z	X
2323	New diesel engines (excluding automotive)	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access	289	4 579 763	336 611	7.4	.2	X
2327	All other new general-purpose industrial machinery and equipment	188	3 358 334	154 128	4.6	.1	X
2328	Used general-purpose industrial machinery and equipment	62	1 084 887	109 082	10.1	.1	X
2330	Metalworking machinery, equipment, and parts	20	63 324	9 149	14.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421690	Other electronic parts & equipment whse—Con.						
2340	Materials handling machinery, equipment, and parts	174	780 387	60 697	7.8	Z	5.7
2341	New conveying equipment	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails	80	384 251	1 825	.5	Z	X
2344	New industrial trucks and tractors	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	60	111 148	14 351	12.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	11	106 296	6 306	5.9	Z	36.0
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts	26	213 594	34 479	16.1	Z	23.6
2363	New printing trades machinery, equipment, and supplies	12	50 485	7 070	14.0	Z	X
2366	Other new industrial machinery and equipment	11	25 201	8 835	35.1	Z	X
2370	Mechanical power transmission supplies	38	237 310	60 363	25.4	Z	44.4
2371	Bearings and bushings	23	135 738	45 444	33.5	Z	X
2372	Other mechanical power transmission supplies	21	132 570	14 919	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power)	24	197 693	34 221	17.3	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	27	140 882	11 111	7.9	Z	68.4
2391	Hydraulic valves	17	99 358	4 066	4.1	Z	X
2392	Pneumatic valves	20	124 054	7 045	5.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	18	73 873	5 590	7.6	Z	65.3
2411	Hydraulic cylinders and rotary actuators	13	31 150	4 062	13.0	Z	X
2412	Pneumatic cylinders and rotary actuators	8	54 082	1 528	2.8	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	9	23 851	712	3.0	Z	66.4
2421	Hydraulic and pneumatic connectors	9	23 851	712	3.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	50 584	2 352	4.7	Z	67.5
2431	Filters	14	34 127	790	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	11	30 992	1 561	5.0	Z	X
2440	Welding supplies (excluding gases)	8	32 773	2 274	6.9	Z	X
2460	Other industrial supplies	39	264 735	14 276	5.4	Z	16.9
2462	Abrasives and abrasive materials	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c.	18	190 517	5 782	3.0	Z	X
2520	Custodial (janitors') equipment and supplies	6	5 345	820	15.3	Z	48.8
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	19	148 008	39 153	26.5	Z	X
2700	Sporting and recreational goods and supplies	108	751 521	41 290	5.5	Z	.4
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies	72	511 551	40 878	8.0	Z	2.3
2811	Video games and cartridges	66	491 885	40 093	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	130 381	9 560	7.3	Z	7.0
3014	Watches, clocks, and watch movements and cases	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	45	188 920	32 977	17.5	Z	X
3140	Prerecorded video tapes	50	430 195	32 396	7.5	Z	X
3150	Other durable goods	7	22 590	4 174	18.5	Z	X
3200	Printing and writing paper	30	39 861	2 807	7.0	Z	X
3300	Stationery, office supplies and greeting cards	27	63 759	7 908	12.4	Z	X
3400	Industrial and personal services paper and plastics	35	94 846	29 864	31.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	201 714	37 405	18.5	Z	X
3600	Piece goods, knit and woven	10	1 333 744	105 228	7.9	Z	X
3800	Men's and boys' wear	17	75 809	12 846	16.9	Z	17.7
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear	19	50 328	7 648	15.2	Z	.2
3911	Infants' and children's wear (to size 6X)	18	49 027	7 636	15.6	Z	X
4000	Footwear	10	84 493	11 658	13.8	Z	X
4400	Confectionery	7	935	120	12.8	Z	68.9
4411	Candy	7	935	79	8.4	Z	X
4412	Chewing gum	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes	69	362 424	31 133	8.6	Z	33.1
5313	Plastics raw materials	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes	56	117 366	21 986	18.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	60	1 251 189	175 832	14.1	.1	7.2
5331	Gasses, compressed and liquified, except L.P.	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues	16	830 454	4 408	.5	Z	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	42	1 096 992	139 123	12.7	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	10	25 286	1 361	5.4	Z	X
6110	Flowers and florists' supplies	7	45 012	234	.5	Z	X
6120	Art goods (including novelties and souvenirs)	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c.	8	41 233	5 292	12.8	Z	X
9700	Service receipts and labor charges (including installed parts)	2 902	14 805 557	1 971 993	13.3	.9	60.4
9701	Labor charges for repair work	2 309	10 316 705	1 021 441	9.9	.5	X
9702	Parts installed in repair work	1 695	6 078 274	389 690	6.4	.2	X
9703	Other service receipts and labor charges—Specify	1 201	7 977 248	560 841	7.0	.3	X
9720	Receipts for service contracts	1 622	11 363 437	664 958	5.9	.3	X
9730	Advertising specialties (paper novelties, etc.)	7	36 261	4 367	12.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421690	Other electronic parts & equipment whse—Con.						
9740	Receipts for installing equipment	1 295	8 694 441	493 085	5.7	.2	X
9810	Miscellaneous commodities	618	6 153 314	810 738	13.2	.4	X
9930	Sales of integrated systems which you wrote or modified software	13	31 737	8 031	25.3	Z	X
9940	Rental and leasing receipts	547	1 520 765	103 493	6.8	Z	10.6
9941	Computer rental and leasing receipts	39	682 948	11 711	1.7	Z	X
9942	Photocopying machine rental	268	559 470	49 333	8.8	Z	X
9943	Other office machine rental receipts	76	205 219	9 784	4.8	Z	X
9944	Other rental receipts	178	143 197	29 956	20.9	Z	X
9960	Custom software (designed to customer specifications)	22	28 159	2 932	10.4	Z	X
4216901	Communications equipment & supplies whse	9 180	X	88 413 555	X	100.0	72.3
0200	New and rebuilt automotive parts and supplies	14	44 672	5 229	11.7	Z	53.2
0223	Parts, n.e.c.	14	44 672	5 229	11.7	Z	X
0420	Office and business furniture	22	21 762	3 934	18.1	Z	X
0540	Other home furnishings	63	605 704	4 866	.8	Z	5.4
0543	Home furnishings, n.e.c.	56	558 022	1 439	.3	Z	X
0800	Photographic equipment and supplies (excluding video)	11	24 399	4 353	17.8	Z	X
0900	Office equipment	189	1 958 489	291 766	14.9	.3	41.2
0911	Typewriters and dedicated word processors	61	1 333 459	179 659	13.5	Z	X
0912	Calculators and accounting machines	32	167 734	16 362	9.8	Z	X
0913	Copying machines and equipment	145	652 951	95 228	14.6	.1	X
0914	Dictating, transcribing, and recording machines	13	9 786	178	1.8	Z	X
0920	New computer equipment	375	2 708 930	360 251	13.3	.4	33.6
0921	Computers	202	645 329	63 823	9.9	.1	X
0922	Computer storage devices	54	133 103	6 978	5.2	Z	X
0923	Computer printers	173	2 105 403	222 845	10.6	.3	X
0924	Other computer peripheral equipment	132	520 023	66 604	12.8	.1	X
0930	Used computer equipment	16	54 584	6 106	11.2	Z	X
0950	Computer software (packaged)	222	4 214 282	109 160	2.6	.1	X
0970	Store machines and equipment	7	123 248	25 332	20.6	Z	X
1400	Electrical apparatus and equipment	682	8 331 117	1 597 074	19.2	1.8	63.6
1411	Power and distribution transformers	169	4 931 201	826 630	16.8	.9	X
1412	Switchgear and switchboard apparatus	92	894 243	35 528	4.0	Z	X
1413	Motors and generators (including motor-generator sets)	43	543 375	13 089	2.4	Z	X
1414	Conduit, raceway, and fittings	182	1 715 068	88 404	5.2	.1	X
1415	Electric bulbs (all types)	68	749 782	15 523	2.1	Z	X
1416	Interior wiring (excluding conduit)	420	2 961 729	231 453	7.8	.3	X
1417	Exterior wiring and cable (excluding conduit)	169	2 053 582	137 404	6.7	.2	X
1418	Lighting fixtures (residential and commercial)	63	1 273 406	55 207	4.3	.1	X
1419	Industrial controls	82	707 451	20 570	2.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	131	1 845 845	173 284	9.4	.2	X
1500	Electrical appliances, household	296	2 203 491	236 535	10.7	.3	56.6
1511	Televisions	171	1 417 762	43 437	3.1	Z	X
1512	Radios, stereos, and CD players	199	1 389 060	88 295	6.4	.1	X
1513	V.C.R.'s and video cameras	167	1 283 664	47 389	3.7	.1	X
1514	Electrical household ranges and ovens	6	46 762	3 203	6.9	Z	X
1515	Refrigerators and freezers, household	11	300 318	6 921	2.3	Z	X
1517	Vacuum cleaners and sewing machines, household	10	14 592	950	6.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	104	1 271 500	46 320	3.6	.1	X
1600	Electronic parts and equipment, except communication	590	10 741 033	1 626 825	15.1	1.8	68.8
1612	Integrated circuits	97	2 638 725	431 397	16.3	.5	X
1613	Capacitors and resistors	82	281 090	22 747	8.1	Z	X
1615	Discrete semiconductors, etc.	92	3 976 872	395 168	9.9	.4	X
1616	Electronic connectors and other passive electronic parts	311	3 080 895	498 367	16.2	.6	X
1618	Electronic parts and equipment, n.e.c.	335	2 366 348	279 144	11.8	.3	X
1650	Communication equipment and supplies	9 180	88 413 555	81 159 016	91.8	91.8	59.4
1651	Telephones	4 392	30 435 885	16 361 396	53.8	18.5	X
1652	Other electronic communication equipment	7 277	74 126 169	46 211 157	62.3	52.3	X
1653	Other electrical communication equipment	1 791	36 062 694	18 586 353	51.5	21.0	X
1700	Hardware	82	669 066	49 091	7.3	.1	11.3
1712	Bolts, nuts, rivets, and fasteners	60	234 519	11 460	4.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	9	284 870	2 348	.8	Z	13.9
1818	Other plumbing and heating equipment and supplies	8	268 632	2 190	.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	13	284 534	16 077	5.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	10	23 054	1 893	8.2	Z	72.3
2311	Pumps	6	16 289	600	3.7	Z	X
2312	Motors	10	23 054	1 195	5.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	47	499 031	91 376	18.3	.1	4.3
2321	New pumps, compressors (air or gas), and equipment	26	251 913	3 487	1.4	Z	X
2326	New controlling, recording, and indicating instruments and access	39	433 677	59 009	13.6	.1	X
2327	All other new general-purpose industrial machinery and equipment	34	317 267	28 881	9.1	Z	X
2340	Materials handling machinery, equipment, and parts	31	82 871	14 250	17.2	Z	29.3
2342	New hoists, cranes, and monorails	8	20 123	345	1.7	Z	X
2344	New industrial trucks and tractors	6	7 539	224	3.0	Z	X
2345	Used materials handling machinery, equipment, and parts	13	35 621	9 950	27.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	6	14 301	280	2.0	Z	72.3
2392	Pneumatic valves	6	14 301	189	1.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	6	14 301	613	4.3	Z	72.3
2421	Hydraulic and pneumatic connectors	6	14 301	613	4.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216901	Communications equipment & supplies whsle—Con.						
2430	Fluid-power filters, components, accessories, and parts	6	8 066	896	11.1	Z	72.3
2431	Filters	6	8 066	533	6.6	Z	X
2460	Other industrial supplies	13	13 921	1 092	7.8	Z	X
2700	Sporting and recreational goods and supplies	66	561 786	2 845	.5	Z	X
2800	Toys and hobby goods and supplies	6	19 666	785	4.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	60 413	2 376	3.9	Z	X
3140	Prerecorded video tapes	18	293 799	22 668	7.7	Z	X
3200	Printing and writing paper	9	4 186	121	2.9	Z	X
3300	Stationery, office supplies and greeting cards	12	20 940	3 377	16.1	Z	X
5300	Plastics materials and basic shapes	13	13 921	2 354	16.9	Z	51.2
5314	Other plastics materials and basic shapes	13	13 921	2 354	16.9	Z	X
9700	Service receipts and labor charges (including installed parts)	2 000	8 481 040	1 364 410	16.1	1.5	63.2
9701	Labor charges for repair work	1 636	6 996 132	851 461	12.2	1.0	X
9702	Parts installed in repair work	1 196	4 314 459	299 008	6.9	.3	X
9703	Other service receipts and labor charges—Specify	914	4 080 129	213 938	5.2	.2	X
9720	Receipts for service contracts	1 351	9 080 361	506 896	5.6	.6	X
9740	Receipts for installing equipment	1 010	5 750 771	288 966	5.0	.3	X
9810	Miscellaneous commodities	179	3 407 887	515 124	15.1	.6	X
9930	Sales of integrated systems which you wrote or modified software	11	31 491	7 998	25.4	Z	X
9940	Rental and leasing receipts	371	799 040	72 471	9.1	.1	15.8
9941	Computer rental and leasing receipts	19	68 696	564	.8	Z	X
9942	Photocopying machine rental	268	559 470	49 333	8.8	.1	X
9943	Other office machine rental receipts	71	185 785	9 656	5.2	Z	X
9944	Other rental receipts	26	50 047	12 634	25.2	Z	X
9960	Custom software (designed to customer specifications)	11	19 593	1 825	9.3	Z	X
4216902	Electronic parts (excluding communications equipment) whsle	11 728	X	128 733 367	X	100.0	66.5
0100	New and used automobiles, motorcycles, etc.	8	33 292	589	1.8	Z	X
0200	New and rebuilt automotive parts and supplies	30	116 709	9 792	8.4	Z	3.9
0214	Brake parts (including fluid and all disk and drum parts)	12	52 607	1 714	3.3	Z	X
0223	Parts, n.e.c.	27	106 750	3 749	3.5	Z	X
0224	Accessories	27	106 750	2 545	2.4	Z	X
0300	Tires and tubes	6	35 320	1 421	4.0	Z	X
0400	Household and lawn furniture	11	50 418	6 205	12.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	8	47 209	5 936	12.6	Z	X
0530	Flooring and floor coverings	12	74 086	4 553	6.1	Z	18.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	8	64 779	4 355	6.7	Z	X
0540	Other home furnishings	21	183 427	24 851	13.5	Z	4.5
0541	Metal flatware and kitchen utensils	8	74 770	4 649	6.2	Z	X
0543	Home furnishings, n.e.c.	9	27 270	600	2.2	Z	X
0800	Photographic equipment and supplies (excluding video)	21	111 900	10 664	9.5	Z	19.3
0811	Still picture photographic equipment	8	40 975	2 928	7.1	Z	X
0813	Photographic film	9	39 674	5 028	12.7	Z	X
0815	Other photographic equipment and supplies	9	22 990	808	3.5	Z	X
0900	Office equipment	51	682 442	56 346	8.3	Z	12.9
0911	Typewriters and dedicated word processors	6	1 639	44	2.7	Z	X
0912	Calculators and accounting machines	6	1 639	27	1.6	Z	X
0913	Copying machines and equipment	24	602 898	48 014	8.0	Z	X
0914	Dictating, transcribing, and recording machines	6	20 769	2 568	12.4	Z	X
0915	Mailing, letter handling, and addressing machines	7	8 663	68	.8	Z	X
0920	New computer equipment	523	9 521 183	1 506 233	15.8	1.2	11.6
0921	Computers	284	2 015 228	295 035	14.6	.2	X
0922	Computer storage devices	157	1 070 120	118 309	11.1	.1	X
0923	Computer printers	186	1 019 695	121 816	11.9	.1	X
0924	Other computer peripheral equipment	237	6 994 672	971 073	13.9	.8	X
0930	Used computer equipment	21	77 966	3 931	5.0	Z	X
0950	Computer software (packaged)	190	957 805	50 056	5.2	Z	X
0960	Restaurant and hotel equipment and supplies	15	10 225	1 539	15.1	Z	X
0970	Store machines and equipment	14	37 246	6 193	16.6	Z	43.2
0972	Other store machines and equipment	8	18 342	965	5.3	Z	X
1000	Medical, hospital, and surgical supplies	25	66 959	8 908	13.3	Z	40.6
1011	Surgical and medical instruments and equipment	23	51 064	8 755	17.1	Z	X
1050	Other professional equipment and supplies	10	9 836	1 954	19.9	Z	64.1
1054	Laboratory equipment	10	9 836	757	7.7	Z	X
1120	Flat iron and steel products	20	284 053	51 890	18.3	Z	X
1140	Iron and steel wire and wire products	17	41 037	3 074	7.5	Z	12.1
1141	Wire (plain, coated, barbed, and twisted)	16	39 367	2 907	7.4	Z	X
1150	Iron and steel pipe and tubing	8	339 597	102 685	30.2	.1	X
1200	Copper and brass	9	15 450	2 168	14.0	Z	X
1220	Aluminum shapes, forms, etc.	12	31 562	3 064	9.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	6	231 150	39 851	17.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216902	Electronic parts (excluding communications equipment) whole—Con.						
1400	Electrical apparatus and equipment	1 698	9 988 730	2 299 777	23.0	1.8	63.0
1411	Power and distribution transformers	625	4 442 399	369 765	8.3	.3	X
1412	Switchgear and switchboard apparatus	291	2 187 165	293 575	13.4	.2	X
1413	Motors and generators (including motor-generator sets)	224	1 231 653	125 523	10.2	.1	X
1414	Conduit, raceway, and fittings	158	599 909	42 750	7.1	Z	X
1415	Electric bulbs (all types)	235	848 295	30 761	3.6	Z	X
1416	Interior wiring (excluding conduit)	721	4 105 847	289 311	7.0	.2	X
1417	Exterior wiring and cable (excluding conduit)	399	2 032 460	104 081	5.1	.1	X
1418	Lighting fixtures (residential and commercial)	188	1 676 433	36 115	2.2	Z	X
1419	Industrial controls	765	4 411 960	475 110	10.8	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	815	5 125 837	532 785	10.4	.4	X
1500	Electrical appliances, household	229	4 795 746	857 116	17.9	.7	39.6
1511	Televisions	84	4 005 088	276 061	6.9	.2	X
1512	Radios, stereos, and CD players	124	1 735 454	120 619	7.0	.1	X
1513	V.C.R.'s and video cameras	126	4 111 872	245 769	6.0	.2	X
1514	Electrical household ranges and ovens	8	2 589 148	110 590	4.3	.1	X
1517	Vacuum cleaners and sewing machines, household	32	1 015 111	24 850	2.4	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	33	3 651 301	78 258	2.1	.1	X
1600	Electronic parts and equipment, except communication	11 728	128 733 367	119 345 566	92.7	92.7	53.0
1612	Integrated circuits	4 223	53 444 005	34 764 302	65.0	27.0	X
1613	Capacitors and resistors	4 027	36 104 851	6 978 258	19.3	5.4	X
1615	Discrete semiconductors, etc.	4 290	61 269 470	28 889 247	47.2	22.4	X
1616	Electronic connectors and other passive electronic parts	5 769	45 950 884	19 114 023	41.6	14.8	X
1618	Electronic parts and equipment, n.e.c.	6 878	52 968 141	29 599 743	55.9	23.0	X
1650	Communication equipment and supplies	852	7 420 976	930 140	12.5	.7	61.8
1651	Telephones	200	1 644 340	129 805	7.9	.1	X
1652	Other electronic communication equipment	725	6 254 676	634 372	10.1	.5	X
1653	Other electrical communication equipment	172	1 084 159	165 961	15.3	.1	X
1700	Hardware	657	4 089 224	288 506	7.1	.2	2.9
1711	Hand tools (including power driven)	527	3 078 622	149 276	4.8	.1	X
1712	Bolts, nuts, rivets, and fasteners	368	1 435 177	84 313	5.9	.1	X
1713	Cutlery	371	757 371	11 222	1.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	59	468 361	113 536	24.2	.1	11.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	37	121 026	9 240	7.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	31	118 264	32 435	27.4	Z	X
1815	Boilers, radiators, and convectors	7	9 602	4 290	44.7	Z	X
1818	Other plumbing and heating equipment and supplies	38	376 860	56 450	15.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	218	3 699 939	152 802	4.1	.1	1.2
1911	Furnaces (warm air)	128	933 478	18 221	2.0	Z	X
1912	Central air-conditioning (residential and commercial)	18	26 588	1 630	6.1	Z	X
1914	Heat pumps (residential and commercial)	139	927 045	6 200	.7	Z	X
1916	Air cleaning and filtration systems	112	258 904	2 596	1.0	Z	X
1917	Compressors for air-conditioners	106	248 504	4 377	1.8	Z	X
1918	Condensing units for air-conditioners	139	2 268 540	63 295	2.8	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	128	910 851	27 530	3.0	Z	X
2000	Refrigeration equipment and supplies	24	33 018	4 155	12.6	Z	9.8
2013	Condensing units for commercial refrigerators	22	21 647	628	2.9	Z	X
2014	Refrigerants	22	21 647	1 252	5.8	Z	X
2015	Other refrigeration equipment and supplies	22	21 647	628	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	1 315 641	52 860	4.0	Z	X
2220	Garden machinery, equipment, and parts	11	49 517	2 293	4.6	Z	X
2230	Food-processing machinery, equipment, and parts	6	14 750	736	5.0	Z	51.5
2232	New packing, packaging, and bottling equipment	6	14 750	736	5.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	13	246 956	6 252	2.5	Z	64.4
2311	Pumps	13	246 956	3 140	1.3	Z	X
2312	Motors	9	235 803	2 827	1.2	Z	X
2313	Parts for pumps and motors	9	4 782	285	6.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	424	6 302 074	599 464	9.5	.5	3.0
2321	New pumps, compressors (air or gas), and equipment	60	2 314 389	74 741	3.2	.1	X
2323	New diesel engines (excluding automotive)	38	2 181 546	12 792	.6	Z	X
2326	New controlling, recording, and indicating instruments and access	250	4 146 086	277 602	6.7	.2	X
2327	All other new general-purpose industrial machinery and equipment	154	3 041 067	125 247	4.1	.1	X
2328	Used general-purpose industrial machinery and equipment	62	1 084 887	109 082	10.1	.1	X
2330	Metalworking machinery, equipment, and parts	19	59 601	8 926	15.0	Z	X
2340	Materials handling machinery, equipment, and parts	143	697 516	46 447	6.7	Z	3.0
2341	New conveying equipment	95	613 373	37 122	6.1	Z	X
2342	New hoists, cranes, and monorails	72	364 128	1 478	.4	Z	X
2345	Used materials handling machinery, equipment, and parts	47	75 527	4 401	5.8	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	8	95 039	6 112	6.4	Z	31.7
2352	New oil field machinery, equipment, and supplies (including drilling bits)	6	55 110	3 257	5.9	Z	X
2360	Other industrial machinery, equipment, and parts	23	201 866	32 696	16.2	Z	22.6
2363	New printing trades machinery, equipment, and supplies	9	38 757	5 287	13.6	Z	X
2366	Other new industrial machinery and equipment	11	25 201	8 835	35.1	Z	X
2370	Mechanical power transmission supplies	38	237 310	60 363	25.4	Z	42.9
2371	Bearings and bushings	23	135 738	45 444	33.5	Z	X
2372	Other mechanical power transmission supplies	21	132 570	14 919	11.3	Z	X
2380	Industrial valves and fittings (except fluid-power)	24	197 693	34 221	17.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4216902	Electronic parts (excluding communications equipment) whsle—Con.						
2390	Hydraulic and pneumatic (fluid-power) valves	21	126 581	10 831	8.6	Z	66.1
2391	Hydraulic valves	14	96 318	3 975	4.1	Z	X
2392	Pneumatic valves	14	109 753	6 856	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	15	70 833	5 559	7.8	Z	63.0
2411	Hydraulic cylinders and rotary actuators	10	28 110	4 031	14.3	Z	X
2412	Pneumatic cylinders and rotary actuators	8	54 082	1 528	2.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	10	42 518	1 456	3.4	Z	65.0
2431	Filters	8	26 061	257	1.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	8	27 948	1 198	4.3	Z	X
2440	Welding supplies (excluding gases).....	8	32 773	2 274	6.9	Z	X
2460	Other industrial supplies	26	250 814	13 184	5.3	Z	17.8
2462	Abrasives and abrasive materials	6	156 290	1 704	1.1	Z	X
2464	Mechanical rubber goods	8	60 297	2 619	4.3	Z	X
2465	Strapping and tape	6	156 290	3 075	2.0	Z	X
2466	Industrial supplies, n.e.c.	18	190 517	5 782	3.0	Z	X
2520	Custodial (janitors') equipment and supplies	6	5 345	820	15.3	Z	47.1
2521	Custodial equipment—power equipment	6	5 345	81	1.5	Z	X
2522	Custodial equipment—nonpower equipment	6	5 345	81	1.5	Z	X
2523	Custodial supplies.....	6	5 345	658	12.3	Z	X
2600	Aircraft and aeronautical equipment and supplies.....	17	143 742	38 300	26.6	Z	X
2700	Sporting and recreational goods and supplies.....	42	189 735	38 445	20.3	Z	1.7
2712	Bicycles and bicycle tires and tubes	17	128 110	35 883	28.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.).....	25	61 625	2 562	4.2	Z	X
2800	Toys and hobby goods and supplies	66	491 885	40 093	8.2	Z	2.3
2811	Video games and cartridges	66	491 885	40 093	8.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	130 381	9 560	7.3	Z	6.7
3014	Watches, clocks, and watch movements and cases.....	8	50 399	5 587	11.1	Z	X
3100	Musical instruments and supplies	6	953	182	19.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	37	128 507	30 601	23.8	Z	X
3140	Prerecorded video tapes	32	136 396	9 728	7.1	Z	X
3150	Other durable goods.....	7	22 590	4 174	18.5	Z	X
3200	Printing and writing paper	21	35 675	2 686	7.5	Z	X
3300	Stationery, office supplies and greeting cards	15	42 819	4 531	10.6	Z	X
3400	Industrial and personal services paper and plastics	35	94 846	29 864	31.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	201 714	37 405	18.5	Z	X
3600	Piece goods, knit and woven	10	1 333 744	105 228	7.9	.1	X
3800	Men's and boys' wear.....	15	72 604	12 685	17.5	Z	17.6
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	13	56 960	11 825	20.8	Z	X
3900	Women's and children's wear	19	50 328	7 648	15.2	Z	.2
3911	Infants' and children's wear (to size 6X)	18	49 027	7 636	15.6	Z	X
4000	Footwear.....	10	84 493	11 658	13.8	Z	X
4400	Confectionery.....	7	935	120	12.8	Z	66.5
4411	Candy	7	935	79	8.4	Z	X
4412	Chewing gum.....	7	935	41	4.4	Z	X
5300	Plastics materials and basic shapes	56	348 503	28 779	8.3	Z	30.9
5313	Plastics raw materials.....	11	229 163	6 446	2.8	Z	X
5314	Other plastics materials and basic shapes	43	103 445	19 632	19.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	58	1 246 707	175 683	14.1	.1	7.0
5331	Gasses, compressed and liquified, except L.P.	10	802 033	26 854	3.3	Z	X
5342	Adhesives, sealants, and glues	16	830 454	4 408	.5	Z	X
5343	Explosives	8	96 230	285	.3	Z	X
5344	Other chemicals and allied products	42	1 096 992	139 123	12.7	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	10	25 286	1 361	5.4	Z	X
6110	Flowers and florists' supplies	7	45 012	234	.5	Z	X
6120	Art goods (including novelties and souvenirs)	12	28 673	2 564	8.9	Z	X
6150	Nondurable goods, n.e.c.	7	39 984	4 982	12.5	Z	X
9700	Service receipts and labor charges (including installed parts)	902	6 324 517	607 583	9.6	.5	58.6
9701	Labor charges for repair work	672	3 320 573	169 980	5.1	.1	X
9702	Parts installed in repair work	500	1 763 815	90 682	5.1	.1	X
9703	Other service receipts and labor charges—Specify	287	3 897 119	346 903	8.9	.3	X
9720	Receipts for service contracts	271	2 283 076	158 062	6.9	.1	X
9730	Advertising specialties (paper novelties, etc.)	7	36 261	4 367	12.0	Z	X
9740	Receipts for installing equipment	285	2 943 670	204 119	6.9	.2	X
9810	Miscellaneous commodities	439	2 745 427	295 614	10.8	.2	X
9940	Rental and leasing receipts	176	721 725	31 022	4.3	Z	5.3
9941	Computer rental and leasing receipts	20	614 252	11 147	1.8	Z	X
9944	Other rental receipts	153	93 150	17 322	18.6	Z	X
9960	Custom software (designed to customer specifications)	11	8 566	1 107	12.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4217	Hardware, & plumbing & heating equipment & supplies whsle	21 194	X	92 189 762	X	100.0	74.9
0200	New and rebuilt automotive parts and supplies	179	4 886 578	343 490	7.0	.4	7.1
0213	Electrical engine parts (including ignition parts)	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	31	275 004	8 448	3.1	Z	X
0215	Exhaust system parts	34	309 548	15 482	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission)	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials	64	3 727 067	152 471	4.1	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	6	53 053	862	1.6	Z	X
0223	Parts, n.e.c.	62	642 504	69 474	10.8	.1	X
0224	Accessories	62	830 031	71 446	8.6	.1	X
0300	Tires and tubes	7	4 049	219	5.4	Z	15.5
0312	Recapped and used tires and repair materials	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture	75	2 793 362	115 522	4.1	.1	3.2
0411	Upholstered furniture	27	1 491 255	16 571	1.1	Z	X
0414	Other furniture (including sleep sofas)	38	969 795	61 720	6.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares	13	44 703	2 349	5.3	Z	X
0520	Linens, domestics, curtains, and draperies	26	77 054	4 208	5.5	Z	32.4
0522	Curtains and draperies	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings	60	415 413	59 420	14.3	.1	34.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	45	299 243	13 064	4.4	Z	X
0532	Hardwood flooring	14	186 590	453	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	25	286 368	43 471	15.2	Z	X
0540	Other home furnishings	114	1 808 263	141 440	7.8	.2	2.3
0541	Metal flatware and kitchen utensils	11	142 726	16 502	11.6	Z	X
0542	Mirrors, lamps, and picture frames	54	1 190 905	81 353	6.8	.1	X
0543	Home furnishings, n.e.c.	21	223 901	13 127	5.9	Z	X
0600	Lumber: rough, dressed, and finished	40	307 654	34 043	11.1	Z	18.0
0611	Dimensional lumber (non-treated)	23	182 786	9 409	5.1	Z	X
0612	Treated lumber	16	139 384	10 743	7.7	Z	X
0613	Boards	13	105 379	5 208	4.9	Z	X
0620	Plywood and millwork	362	3 064 698	473 755	15.5	.5	15.4
0621	Softwood plywood and oriented strand board (OSB)	67	909 476	49 337	5.4	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	68	632 665	66 711	10.5	.1	X
0623	Gypsum, specialty boards, and treatments	88	895 557	106 608	11.9	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	229	1 567 718	132 197	8.4	.1	X
0625	Metal millwork	92	789 275	102 777	13.0	.1	X
0626	Other millwork and wood siding (including trusses and wood roofing)	13	131 874	13 602	10.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	156	1 303 389	33 016	2.5	Z	9.4
0711	Ready-mixed or transit-mixed concrete	67	643 554	5 726	.9	Z	X
0712	Cement and lime	39	611 266	6 742	1.1	Z	X
0713	Sand, gravel, and crushed stone	28	339 005	7 103	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	91	614 950	11 162	1.8	Z	X
0720	Roofing, siding, and insulation materials	364	3 281 109	179 776	5.5	.2	6.4
0721	Roofing, except wood	161	1 775 797	65 592	3.7	.1	X
0722	Siding, except wood	56	673 155	30 175	4.5	Z	X
0723	Insulation materials	153	1 214 423	73 369	6.0	.1	X
0730	Flat glass and other construction glass (excluding automotive)	23	36 957	1 471	4.0	Z	X
0740	Other construction materials	149	1 359 533	135 664	10.0	.1	25.2
0741	Rain-carrying equipment (down spouts, gutters, etc.)	29	434 683	6 049	1.4	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	9	23 242	2 489	10.7	Z	X
0743	Manufactured (mobile) homes	18	191 594	27 108	14.1	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	103	1 011 400	98 977	9.8	.1	X
0800	Photographic equipment and supplies (excluding video)	6	24 606	2 013	8.2	Z	X
0900	Office equipment	14	29 613	986	3.3	Z	26.3
0913	Copying machines and equipment	9	17 120	261	1.5	Z	X
0920	New computer equipment	31	126 229	17 026	13.5	Z	X
0950	Computer software (packaged)	70	329 122	33 646	10.2	Z	X
0960	Restaurant and hotel equipment and supplies	319	1 115 522	103 531	9.3	.1	X
0970	Store machines and equipment	41	201 607	26 591	13.2	Z	27.6
0972	Other store machines and equipment	35	178 540	24 483	13.7	Z	X
1000	Medical, hospital, and surgical supplies	11	31 658	6 748	21.3	Z	28.6
1013	Other surgical, medical, and hospital supplies	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished)	13	135 900	20 729	15.3	Z	71.0
1113	Rough castings and foundry products	6	81 639	13 822	16.9	Z	X
1120	Flat iron and steel products	752	4 147 079	330 704	8.0	.4	1.9
1121	Plates	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled)	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled)	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled)	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated)	524	2 267 800	124 690	5.5	.1	X
1127	Tin plate and terneplate	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products	28	812 394	26 690	3.3	Z	X
1129	Other flat iron and steel products	229	714 531	107 567	15.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4217	Hardware, & plumbing & heating equipment & supplies whsle —Con.						
1140	Iron and steel wire and wire products	484	3 404 709	201 141	5.9	.2	4.1
1141	Wire (plain, coated, barbed, and twisted)	106	1 140 183	29 259	2.6	Z	X
1142	Nails	195	1 298 155	7 648	.6	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	329	2 696 620	154 586	5.7	.2	X
1150	Iron and steel pipe and tubing	1 515	6 956 834	719 524	10.3	.8	1.4
1152	Tubing	112	1 200 280	24 378	2.0	Z	X
1153	Standard steel pipe	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe	92	1 450 363	61 990	4.3	.1	X
1160	Other iron and steel products	25	91 247	11 325	12.4	Z	22.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ...	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished	21	83 894	1 374	1.6	Z	X
1164	Concrete reinforcement bars	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes)	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c.	14	81 803	1 828	2.2	Z	X
1170	Alloy steel	6	20 359	4 791	23.5	Z	X
1180	Stainless steel	19	80 529	4 825	6.0	Z	70.7
1185	Other stainless steel (including tubing)	15	75 303	4 338	5.8	Z	X
1200	Copper and brass	47	254 495	44 831	17.6	Z	40.9
1212	Flat products (sheets, strips, and plates)	21	88 388	5 106	5.8	Z	X
1213	Tubular products (pipes and tubes)	23	139 204	31 773	22.8	Z	X
1220	Aluminum shapes, forms, etc.	265	1 392 681	57 078	4.1	.1	1.6
1221	Plates (.250 inch and over)	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch)	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment	1 356	10 281 462	1 110 751	10.8	1.2	6.3
1411	Power and distribution transformers	162	1 696 930	135 632	8.0	.1	X
1412	Switchgear and switchboard apparatus	8	179 118	1 242	.7	Z	X
1413	Motors and generators (including motor-generator sets)	607	2 731 220	98 632	3.6	.1	X
1414	Conduit, raceway, and fittings	52	385 169	15 778	4.1	Z	X
1415	Electric bulbs (all types)	349	1 893 680	52 828	2.8	.1	X
1416	Interior wiring (excluding conduit)	200	1 797 263	45 098	2.5	Z	X
1417	Exterior wiring and cable (excluding conduit)	166	916 362	81 971	8.9	.1	X
1418	Lighting fixtures (residential and commercial)	270	3 003 930	126 529	4.2	.1	X
1419	Industrial controls	371	2 418 136	276 227	11.4	.3	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	346	3 312 244	261 183	7.9	.3	X
1500	Electrical appliances, household	485	7 772 857	816 266	10.5	.9	1.5
1511	Televisions	164	2 323 542	21 440	.9	Z	X
1512	Radios, stereos, and CD players	140	1 462 603	52 672	3.6	.1	X
1513	V.C.R.'s and video cameras	145	1 141 282	11 723	1.0	Z	X
1514	Electrical household ranges and ovens	228	2 538 434	31 595	1.2	Z	X
1515	Refrigerators and freezers, household	250	2 806 660	44 943	1.6	Z	X
1516	Household laundry equipment	229	2 554 434	38 613	1.5	Z	X
1517	Vacuum cleaners and sewing machines, household	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	275	4 218 753	214 578	5.1	.2	X
1600	Electronic parts and equipment, except communication	884	4 330 497	469 057	10.8	.5	4.4
1612	Integrated circuits	235	1 119 936	68 664	6.1	.1	X
1613	Capacitors and resistors	495	1 620 635	48 058	3.0	.1	X
1615	Discrete semiconductors, etc.	122	438 225	9 749	2.2	Z	X
1616	Electronic connectors and other passive electronic parts	270	1 511 028	71 646	4.7	.1	X
1618	Electronic parts and equipment, n.e.c.	639	3 119 697	232 047	7.4	.3	X
1650	Communication equipment and supplies	28	228 542	18 891	8.3	Z	31.0
1652	Other electronic communication equipment	11	89 741	15 766	17.6	Z	X
1700	Hardware	12 254	53 684 481	36 783 328	68.5	39.9	57.2
1711	Hand tools (including power driven)	7 173	32 984 952	11 826 338	35.9	12.8	X
1712	Bolts, nuts, rivets, and fasteners	7 568	27 819 176	14 714 943	52.9	16.0	X
1713	Cutlery	5 181	25 337 636	10 234 745	40.4	11.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7 938	37 152 951	21 580 659	58.1	23.4	62.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	2 981	15 124 986	2 137 772	14.1	2.3	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	4 434	19 100 737	4 201 468	22.0	4.6	X
1813	Plumbing fixtures	2 858	19 808 553	6 418 497	32.4	7.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	2 073	10 960 477	1 581 766	14.4	1.7	X
1815	Boilers, radiators, and convectors	1 681	6 245 579	1 288 663	20.6	1.4	X
1818	Other plumbing and heating equipment and supplies	4 683	23 411 977	5 950 008	25.4	6.5	X
1900	Warm air heating and air-conditioning equipment and supplies	6 994	26 904 531	17 321 670	64.4	18.8	67.3
1911	Furnaces (warm air)	4 185	15 927 155	2 803 377	17.6	3.0	X
1912	Central air-conditioning (residential and commercial)	4 749	18 433 375	6 866 062	37.2	7.4	X
1914	Heat pumps (residential and commercial)	2 673	11 319 611	1 172 566	10.4	1.3	X
1916	Air cleaning and filtration systems	3 263	12 017 454	1 701 485	14.2	1.8	X
1917	Compressors for air-conditioners	3 090	11 409 566	833 404	7.3	.9	X
1918	Condensing units for air-conditioners	2 503	10 767 997	1 195 104	11.1	1.3	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	3 898	14 941 918	2 749 656	18.4	3.0	X
2000	Refrigeration equipment and supplies	3 624	11 303 807	4 938 846	43.7	5.4	67.0
2011	Commercial refrigerators (reach-in and walk-in)	1 218	3 534 368	996 381	28.2	1.1	X
2012	Unit coolers for commercial refrigerators	882	3 169 495	308 551	9.7	.3	X
2013	Condensing units for commercial refrigerators	1 651	4 316 086	402 297	9.3	.4	X
2014	Refrigerants	2 515	5 917 704	801 841	13.6	.9	X
2015	Other refrigeration equipment and supplies	2 766	8 368 264	2 425 254	29.0	2.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4217	Hardware, & plumbing & heating equipment & supplies whsle —Con.						
2100	Construction and mining machinery and equipment (including parts and attachments)	232	1 013 854	84 021	8.3	.1	3.3
2113	New mixers, pavers, and related equipment	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	149	577 566	59 605	10.3	.1	X
2118	Used construction and mining machinery and equipment	41	203 772	7 506	3.7	Z	X
2200	Farm machinery, equipment, and parts	75	557 033	35 123	6.3	Z	.5
2215	New irrigation equipment	45	379 126	15 544	4.1	Z	X
2220	Garden machinery, equipment, and parts	184	4 532 079	466 980	10.3	.5	1.1
2221	New power lawn mowers	69	3 722 355	157 395	4.2	.2	X
2222	Other new lawn and garden machinery and equipment	162	4 406 038	253 704	5.8	.3	X
2223	Used garden machinery and equipment	66	100 742	39 280	39.0	Z	X
2230	Food-processing machinery, equipment, and parts	12	19 213	1 635	8.5	Z	74.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	11	7 883	1 049	13.3	Z	X
2233	Used food-processing machinery and equipment	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	37	164 552	28 103	17.1	Z	14.9
2311	Pumps	20	133 479	11 682	8.8	Z	X
2312	Motors	7	103 706	5 849	5.6	Z	X
2313	Parts for pumps and motors	20	126 317	9 668	7.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	695	3 011 112	325 304	10.8	.4	7.8
2321	New pumps, compressors (air or gas), and equipment	291	1 021 210	60 279	5.9	.1	X
2326	New controlling, recording, and indicating instruments and access	146	759 424	56 994	7.5	.1	X
2327	All other new general-purpose industrial machinery and equipment	357	1 827 410	173 949	9.5	.2	X
2328	Used general-purpose industrial machinery and equipment	80	395 792	29 858	7.5	.1	X
2330	Metalworking machinery, equipment, and parts	363	1 474 362	124 528	8.4	Z	X
2340	Materials handling machinery, equipment, and parts	316	1 056 594	71 726	6.8	.1	2.1
2341	New conveying equipment	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails	189	698 339	44 309	6.3	Z	X
2345	Used materials handling machinery, equipment, and parts	24	6 808	442	6.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	9	23 578	3 995	16.9	Z	X
2360	Other industrial machinery, equipment, and parts	33	153 549	25 285	16.5	Z	72.5
2365	New woodworking machinery	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment	20	105 484	13 668	13.0	Z	X
2370	Mechanical power transmission supplies	29	94 666	6 630	7.0	Z	29.5
2371	Bearings and bushings	20	56 973	1 421	2.5	Z	X
2372	Other mechanical power transmission supplies	21	64 357	4 765	7.4	Z	X
2380	Industrial valves and fittings (except fluid-power)	73	253 175	47 971	18.9	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	43	73 018	4 155	5.7	Z	57.9
2391	Hydraulic valves	17	39 929	2 402	6.0	Z	X
2392	Pneumatic valves	32	51 248	1 411	2.8	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	35	106 147	2 760	2.6	Z	34.7
2411	Hydraulic cylinders and rotary actuators	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	17	40 391	533	1.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	45	68 244	6 482	9.5	Z	59.9
2421	Hydraulic and pneumatic connectors	36	47 958	4 630	9.7	Z	X
2422	Hydraulic and pneumatic assemblies	29	58 970	1 852	3.1	Z	X
2430	Fluid-power filters, components, accessories, and parts	25	35 259	1 785	5.1	Z	74.0
2431	Filters	17	12 082	405	3.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	22	32 551	1 380	4.2	Z	X
2440	Welding supplies (excluding gases)	19	53 623	10 345	19.3	Z	X
2450	Industrial containers and supplies	212	1 740 472	149 348	8.6	.2	1.5
2451	New and reconditioned drums and barrels	31	58 418	714	1.2	Z	X
2452	Bottles and bottlers' supplies	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies	81	476 518	23 476	4.9	Z	X
2460	Other industrial supplies	1 184	5 351 807	362 351	6.8	.4	4.4
2461	Printing and duplicating inks	106	338 347	5 275	1.6	Z	X
2462	Abrasives and abrasive materials	693	2 797 293	107 452	3.8	.1	X
2463	Nylon, polyester, and synthetic rubber	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods	85	499 139	20 292	4.1	Z	X
2465	Strapping and tape	245	1 183 175	27 608	2.3	Z	X
2466	Industrial supplies, n.e.c.	491	2 241 845	196 156	8.8	.2	X
2520	Custodial (janitors') equipment and supplies	42	398 965	44 204	11.1	Z	31.0
2523	Custodial supplies	41	398 131	40 344	10.1	Z	X
2530	Laundry and dry-cleaning equipment and supplies	8	41 227	2 653	6.4	Z	X
2540	Other service establishment equipment and supplies	21	92 020	22 413	24.4	Z	74.9
2542	Service establishment equipment and supplies, n.e.c.	21	92 020	22 413	24.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	16	100 555	27 837	27.7	Z	4.2
2613	Other new aircraft equipment and supplies	14	88 559	24 798	28.0	Z	X
2700	Sporting and recreational goods and supplies	128	4 294 084	178 026	4.1	.2	1.7
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	35	257 721	6 625	2.6	Z	X
2712	Bicycles and bicycle tires and tubes	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories	98	3 775 049	55 396	1.5	.1	X
2715	Athletic equipment and accessories	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories	47	874 855	10 389	1.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	49	3 086 554	73 843	2.4	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4217	Hardware, & plumbing & heating equipment & supplies whsle —Con.						
2800	Toys and hobby goods and supplies	44	419 548	38 632	9.2	Z	.8
2812	Other toys and games (including fireworks and children's vehicles)	34	229 772	25 227	11.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	14	80 118	7 736	9.7	Z	X
3140	Prerecorded video tapes	6	49 424	1 222	2.5	Z	X
3160	Fire extinguishers and fire safety equipment	6	36 773	6 022	16.4	Z	X
3300	Stationery, office supplies and greeting cards	14	83 741	13 837	16.5	Z	X
3400	Industrial and personal services paper and plastics	29	501 881	71 740	14.3	.1	.1
3412	Paper dishes, cups, and napkins	17	413 002	67 794	16.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	20	632 947	61 915	9.8	.1	69.5
3515	Other toiletries and druggists' sundries	18	619 468	59 331	9.6	.1	X
3600	Piece goods, knit and woven	14	12 419	1 152	9.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	5 340	632	11.8	Z	X
3800	Men's and boys' wear	12	46 568	6 169	13.2	Z	34.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear	9	41 204	7 777	18.9	Z	50.1
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	33 192	7 336	22.1	Z	X
4000	Footwear	10	69 691	7 291	10.5	Z	.7
4014	Other men's and boy's footwear	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices	6	64 375	31 002	48.2	Z	72.3
4812	Tea	6	64 375	15 501	24.1	Z	X
4813	Spices	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties	8	405 621	93 026	22.9	.1	X
4900	Grain and beans	11	13 527	893	6.6	Z	X
5300	Plastics materials and basic shapes	825	5 232 686	529 216	10.1	.6	1.3
5311	Plastic pipes, rods, tubes, and shapes	461	2 267 795	276 657	12.2	.3	X
5312	High pressure laminates	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes	68	842 644	44 725	5.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 019	4 750 496	264 532	5.6	.3	1.6
5331	Gasses, compressed and liquified, except L.P.	26	16 155	1 167	7.2	Z	X
5332	Alkalies and chlorine	73	611 835	7 668	1.3	Z	X
5335	Detergents and soaps	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	120	556 089	42 978	7.7	Z	X
5341	Insecticides, nonagricultural	105	927 001	28 620	3.1	Z	X
5342	Adhesives, sealants, and glues	646	2 877 455	121 695	4.2	.1	X
5344	Other chemicals and allied products	101	517 715	28 860	5.6	Z	X
5400	Petroleum products	42	175 708	13 105	7.5	Z	.2
5412	Motor gasoline	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases	22	46 309	1 252	2.7	Z	X
5800	Farm supplies	100	750 892	73 368	9.8	.1	6.8
5811	Hay, straw, and alfalfa	25	71 175	1 412	2.0	Z	X
5812	Feeds (poultry and livestock) not mixed on location	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	13	143 310	24 259	16.9	Z	X
5815	Insecticides, fungicides, and pesticides	12	87 990	10 281	11.7	Z	X
5817	Seeds and bulbs	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	47	473 055	23 739	5.0	Z	X
6000	Paint, paint supplies, and wallpaper	639	6 878 734	790 567	11.5	.9	.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	358	3 609 167	212 811	5.9	.2	X
6014	Paint supplies	182	3 836 780	543 241	14.2	.6	X
6110	Flowers and florists' supplies	9	41 335	4 298	10.4	Z	X
6120	Art goods (including novelties and souvenirs)	24	23 238	3 311	14.2	Z	55.7
6122	Novelties and souvenirs	22	22 572	3 279	14.5	Z	X
6150	Nondurable goods, n.e.c.	12	37 861	13 241	35.0	Z	X
9700	Service receipts and labor charges (including installed parts)	1 599	6 520 341	1 016 928	15.6	1.1	66.2
9701	Labor charges for repair work	1 260	4 993 737	523 028	10.5	.6	X
9702	Parts installed in repair work	1 041	4 301 134	336 308	7.8	.4	X
9703	Other service receipts and labor charges—Specify	380	1 409 471	157 546	11.2	.2	X
9720	Receipts for service contracts	216	1 124 288	95 845	8.5	.1	X
9740	Receipts for installing equipment	303	1 570 914	156 335	10.0	.2	X
9810	Miscellaneous commodities	898	4 890 363	571 454	11.7	.6	X
9940	Rental and leasing receipts	262	872 715	70 463	8.1	.1	X
9950	Construction receipts	49	329 801	25 019	7.6	Z	X
42171	Hardware whsle	9 473	X	44 063 674	X	100.0	77.3
0200	New and rebuilt automotive parts and supplies	154	4 718 616	330 171	7.0	.7	6.7
0213	Electrical engine parts (including ignition parts)	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	25	257 140	7 312	2.8	Z	X
0215	Exhaust system parts	25	257 140	12 742	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission)	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials	64	3 727 067	152 471	4.1	.3	X
0223	Parts, n.e.c.	62	642 504	69 474	10.8	.2	X
0224	Accessories	62	830 031	71 446	8.6	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42171	Hardware whsle—Con.						
0300	Tires and tubes	7	4 049	219	5.4	Z	16.0
0312	Recapped and used tires and repair materials	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture	48	2 263 910	70 706	3.1	.2	.7
0411	Upholstered furniture	10	1 294 115	8 986	.7	Z	X
0414	Other furniture (including sleep sofas)	38	969 795	61 720	6.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares	12	43 239	2 334	5.4	Z	X
0520	Linens, domestics, curtains, and draperies	22	74 059	3 808	5.1	Z	34.9
0522	Curtains and draperies	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings	35	191 603	15 006	7.8	Z	18.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	27	98 351	7 831	8.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	8	86 757	6 991	8.1	Z	X
0540	Other home furnishings	79	1 446 748	110 982	7.7	.3	2.7
0541	Metal flatware and kitchen utensils	11	142 726	16 502	11.6	Z	X
0542	Mirrors, lamps, and picture frames	54	1 190 905	81 353	6.8	.2	X
0543	Home furnishings, n.e.c.	21	223 901	13 127	5.9	Z	X
0600	Lumber: rough, dressed, and finished	28	246 084	31 931	13.0	.1	6.0
0611	Dimensional lumber (non-treated)	17	176 842	9 305	5.3	Z	X
0612	Treated lumber	10	83 738	9 753	11.6	Z	X
0613	Boards	7	49 733	4 218	8.5	Z	X
0620	Plywood and millwork	276	2 286 507	399 455	17.5	.9	15.9
0621	Softwood plywood and oriented strand board (OSB)	53	712 306	47 645	6.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	59	497 913	65 008	13.1	.1	X
0623	Gypsum, specialty boards, and treatments	72	747 938	105 262	14.1	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.)	156	890 006	102 506	11.5	.2	X
0625	Metal millwork	74	524 263	68 362	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	91	919 327	22 235	2.4	.1	1.7
0711	Ready-mixed or transit-mixed concrete	55	522 397	4 634	.9	Z	X
0712	Cement and lime	33	588 473	5 824	1.0	Z	X
0713	Sand, gravel, and crushed stone	23	319 449	6 747	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	46	423 639	5 016	1.2	Z	X
0720	Roofing, siding, and insulation materials	128	1 975 328	64 172	3.2	.1	5.1
0721	Roofing, except wood	69	1 220 296	27 994	2.3	.1	X
0722	Siding, except wood	17	534 200	9 998	1.9	Z	X
0723	Insulation materials	56	710 625	20 031	2.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	21	31 898	1 422	4.5	Z	X
0740	Other construction materials	97	864 820	51 833	6.0	.1	11.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	26	432 943	5 820	1.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	6	21 495	2 158	10.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	77	714 084	43 854	6.1	.1	X
0900	Office equipment	10	25 327	874	3.5	Z	30.2
0913	Copying machines and equipment	9	17 120	261	1.5	Z	X
0920	New computer equipment	28	124 564	16 890	13.6	Z	X
0950	Computer software (packaged)	66	323 152	33 450	10.4	.1	X
0960	Restaurant and hotel equipment and supplies	41	173 333	9 473	5.5	Z	X
0970	Store machines and equipment	14	120 651	9 094	7.5	Z	22.2
0972	Other store machines and equipment	11	102 488	7 606	7.4	Z	X
1000	Medical, hospital, and surgical supplies	10	29 341	6 633	22.6	Z	33.0
1013	Other surgical, medical, and hospital supplies	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished)	9	84 769	13 869	16.4	Z	X
1120	Flat iron and steel products	229	1 865 014	138 773	7.4	.3	3.3
1121	Plates	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled)	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled)	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled)	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated)	31	272 133	447	.2	Z	X
1127	Tin plate and terneplate	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products	28	812 394	26 690	3.3	.1	X
1129	Other flat iron and steel products	122	566 684	61 499	10.9	.1	X
1140	Iron and steel wire and wire products	336	2 726 976	166 043	6.1	.4	5.0
1141	Wire (plain, coated, barbed, and twisted)	106	1 140 183	29 259	2.6	.1	X
1142	Nails	61	805 866	3 186	.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	282	2 418 608	133 600	5.5	.3	X
1150	Iron and steel pipe and tubing	148	1 449 885	49 031	3.4	.1	2.4
1152	Tubing	112	1 200 280	24 378	2.0	.1	X
1153	Standard steel pipe	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe	36	947 317	5 296	.6	Z	X
1160	Other iron and steel products	18	73 339	10 282	14.0	Z	17.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ...	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished	16	68 349	1 239	1.8	Z	X
1164	Concrete reinforcement bars	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes)	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c.	8	64 977	981	1.5	Z	X
1200	Copper and brass	21	43 061	10 670	24.8	Z	22.6
1212	Flat products (sheets, strips, and plates)	12	41 067	3 736	9.1	Z	X
1213	Tubular products (pipes and tubes)	7	1 450	6 891	100.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42171	Hardware whsle—Con.						
1220	Aluminum shapes, forms, etc.	121	889 173	38 042	4.3	.1	2.6
1221	Plates (.250 inch and over)	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch)	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment	390	5 989 442	614 012	10.3	1.4	6.9
1411	Power and distribution transformers	53	1 279 842	90 214	7.0	.2	X
1413	Motors and generators (including motor-generator sets)	141	855 006	33 723	3.9	.1	X
1414	Conduit, raceway, and fittings	21	269 555	13 770	5.1	Z	X
1415	Electric bulbs (all types)	180	1 229 163	46 863	3.8	.1	X
1416	Interior wiring (excluding conduit)	126	1 452 451	42 620	2.9	.1	X
1417	Exterior wiring and cable (excluding conduit)	32	299 183	50 314	16.8	.1	X
1418	Lighting fixtures (residential and commercial)	173	2 266 104	64 802	2.9	.1	X
1419	Industrial controls	58	1 394 830	198 681	14.2	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	169	1 811 583	64 383	3.6	.1	X
1500	Electrical appliances, household	132	5 452 194	633 859	11.6	1.4	.9
1511	Televisions	16	1 062 232	4 408	.4	Z	X
1512	Radios, stereos, and CD players	16	451 589	45 656	10.1	.1	X
1513	V.C.R.'s and video cameras	8	95 059	8 073	8.5	Z	X
1514	Electrical household ranges and ovens	25	1 304 487	16 522	1.3	Z	X
1515	Refrigerators and freezers, household	25	1 304 487	20 646	1.6	Z	X
1516	Household laundry equipment	17	1 076 406	13 430	1.2	Z	X
1517	Vacuum cleaners and sewing machines, household	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	99	3 179 104	129 644	4.1	.3	X
1600	Electronic parts and equipment, except communication	377	2 212 024	307 581	13.9	.7	7.5
1612	Integrated circuits	47	373 013	64 631	17.3	.1	X
1613	Capacitors and resistors	178	313 595	4 790	1.5	Z	X
1615	Discrete semiconductors, etc.	17	70 485	695	1.0	Z	X
1616	Electronic connectors and other passive electronic parts	80	678 512	46 045	6.8	.1	X
1618	Electronic parts and equipment, n.e.c.	330	1 917 457	191 422	10.0	.4	X
1650	Communication equipment and supplies	15	65 427	4 892	7.5	Z	70.1
1652	Other electronic communication equipment	9	29 049	4 094	14.1	Z	X
1700	Hardware	9 473	44 063 674	36 145 521	82.0	82.0	57.2
1711	Hand tools (including power driven)	4 772	25 101 176	11 520 365	45.9	26.1	X
1712	Bolts, nuts, rivets, and fasteners	6 517	23 626 502	14 551 678	61.6	33.0	X
1713	Cutlery	4 672	23 236 790	10 066 213	43.3	22.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	723	6 547 581	904 234	13.8	2.1	62.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	224	2 738 185	93 471	3.4	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	394	2 588 523	81 841	3.2	.2	X
1813	Plumbing fixtures	258	4 640 132	375 142	8.1	.9	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	70	1 893 542	43 423	2.3	.1	X
1818	Other plumbing and heating equipment and supplies	214	4 246 408	307 827	7.2	.7	X
1900	Warm air heating and air-conditioning equipment and supplies	205	2 152 144	138 626	6.4	.3	65.6
1911	Furnaces (warm air)	52	741 794	48 243	6.5	.1	X
1912	Central air-conditioning (residential and commercial)	29	164 854	9 691	5.9	Z	X
1914	Heat pumps (residential and commercial)	9	18 462	1 213	6.6	Z	X
1916	Air cleaning and filtration systems	64	413 946	36 864	8.9	.1	X
1917	Compressors for air-conditioners	28	29 128	1 566	5.4	Z	X
1918	Condensing units for air-conditioners	20	37 978	1 173	3.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	85	1 153 283	39 863	3.5	.1	X
2000	Refrigeration equipment and supplies	84	193 844	16 196	8.4	Z	45.5
2011	Commercial refrigerators (reach-in and walk-in)	14	16 330	424	2.6	Z	X
2013	Condensing units for commercial refrigerators	23	19 756	1 864	9.4	Z	X
2014	Refrigerants	42	34 387	2 111	6.1	Z	X
2015	Other refrigeration equipment and supplies	52	161 258	11 436	7.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	201	916 801	78 325	8.5	.2	3.7
2113	New mixers, pavers, and related equipment	17	47 525	1 294	2.7	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	149	577 566	59 605	10.3	.1	X
2118	Used construction and mining machinery and equipment	41	203 772	7 506	3.7	Z	X
2200	Farm machinery, equipment, and parts	53	427 223	22 646	5.3	.1	.6
2215	New irrigation equipment	45	379 126	15 544	4.1	Z	X
2220	Garden machinery, equipment, and parts	158	4 325 891	428 513	9.9	1.0	.7
2221	New power lawn mowers	65	3 642 208	137 298	3.8	.3	X
2222	Other new lawn and garden machinery and equipment	158	4 325 891	251 935	5.8	.6	X
2223	Used garden machinery and equipment	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts	8	5 473	788	14.4	Z	77.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	8	5 473	765	14.0	Z	X
2233	Used food-processing machinery and equipment	6	2 285	23	1.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	20	118 208	20 933	17.7	Z	4.4
2311	Pumps	12	101 642	9 255	9.1	Z	X
2313	Parts for pumps and motors	12	101 208	6 339	6.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	395	2 134 727	206 329	9.7	.5	5.0
2321	New pumps, compressors (air or gas), and equipment	179	689 834	29 275	4.2	.1	X
2326	New controlling, recording, and indicating instruments and access	70	578 374	24 932	4.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	231	1 476 293	123 567	8.4	.3	X
2328	Used general-purpose industrial machinery and equipment	70	385 475	28 551	7.4	.1	X
2330	Metalworking machinery, equipment, and parts	259	1 178 699	105 935	9.0	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42171	Hardware whsle—Con.						
2340	Materials handling machinery, equipment, and parts	253	872 454	58 595	6.7	.1	2.6
2341	New conveying equipment	53	121 753	8 735	7.2	Z	X
2342	New hoists, cranes, and monorails	189	698 339	44 309	6.3	.1	X
2345	Used materials handling machinery, equipment, and parts	24	6 808	442	6.5	Z	X
2360	Other industrial machinery, equipment, and parts	29	153 414	25 278	16.5	.1	74.9
2365	New woodworking machinery	10	62 941	10 527	16.7	Z	X
2366	Other new industrial machinery and equipment	20	105 484	13 668	13.0	Z	X
2370	Mechanical power transmission supplies	20	74 359	1 957	2.6	Z	19.4
2371	Bearings and bushings	13	40 113	966	2.4	Z	X
2372	Other mechanical power transmission supplies	14	46 422	547	1.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	35	108 830	19 792	18.2	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	46 789	2 862	6.1	Z	62.9
2391	Hydraulic valves	14	28 727	1 842	6.4	Z	X
2392	Pneumatic valves	18	41 963	1 018	2.4	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	17	59 044	1 734	2.9	Z	63.3
2411	Hydraulic cylinders and rotary actuators	12	48 538	1 444	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	10	32 182	290	.9	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	31	54 153	5 400	10.0	Z	60.1
2421	Hydraulic and pneumatic connectors	25	39 609	4 467	11.3	Z	X
2422	Hydraulic and pneumatic assemblies	15	44 879	933	2.1	Z	X
2430	Fluid-power filters, components, accessories, and parts	11	23 768	1 026	4.3	Z	76.5
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	23 563	1 019	4.3	Z	X
2440	Welding supplies (excluding gases)	15	44 367	10 184	23.0	Z	X
2450	Industrial containers and supplies	137	705 956	38 543	5.5	.1	3.5
2451	New and reconditioned drums and barrels	21	28 176	340	1.2	Z	X
2452	Bottles and bottlers' supplies	21	25 335	745	2.9	Z	X
2454	Other industrial containers and supplies	81	476 518	23 476	4.9	.1	X
2460	Other industrial supplies	843	4 128 946	311 759	7.6	.7	4.9
2461	Printing and duplicating inks	11	18 812	333	1.8	Z	X
2462	Abrasives and abrasive materials	633	2 665 712	102 883	3.9	.2	X
2463	Nylon, polyester, and synthetic rubber	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods	68	345 611	11 785	3.4	Z	X
2465	Strapping and tape	183	996 951	25 438	2.6	.1	X
2466	Industrial supplies, n.e.c.	382	1 815 237	170 105	9.4	.4	X
2520	Custodial (janitors') equipment and supplies	20	138 315	20 638	14.9	Z	61.7
2523	Custodial supplies	20	138 315	16 861	12.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies	6	37 943	2 490	6.6	Z	X
2540	Other service establishment equipment and supplies	18	72 883	17 685	24.3	Z	77.3
2542	Service establishment equipment and supplies, n.e.c.	18	72 883	17 685	24.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	16	100 555	27 837	27.7	.1	4.3
2613	Other new aircraft equipment and supplies	14	88 559	24 798	28.0	.1	X
2700	Sporting and recreational goods and supplies	98	3 933 723	153 594	3.9	.3	1.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	19	215 258	221	.1	Z	X
2712	Bicycles and bicycle tires and tubes	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories	79	3 718 465	54 158	1.5	.1	X
2715	Athletic equipment and accessories	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	49	3 086 554	73 843	2.4	.2	X
2800	Toys and hobby goods and supplies	43	321 977	37 340	11.6	.1	1.5
2812	Other toys and games (including fireworks and children's vehicles)	34	229 772	25 227	11.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	78 163	7 678	9.8	Z	X
3300	Stationery, office supplies and greeting cards	13	57 382	10 676	18.6	Z	X
3400	Industrial and personal services paper and plastics	23	478 940	71 073	14.8	.2	.1
3412	Paper dishes, cups, and napkins	17	413 002	67 794	16.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	17	632 847	61 896	9.8	.1	71.7
3515	Other toiletries and druggists' sundries	15	619 368	59 312	9.6	.1	X
3600	Piece goods, knit and woven	12	2 165	237	10.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	5 340	632	11.8	Z	X
3800	Men's and boys' wear	10	41 962	5 253	12.5	Z	31.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear	7	36 598	7 093	19.4	Z	X
4000	Footwear	10	69 691	7 291	10.5	Z	.8
4014	Other men's and boy's footwear	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices	6	64 375	31 002	48.2	.1	74.6
4812	Tea	6	64 375	15 501	24.1	Z	X
4813	Spices	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties	8	405 621	93 026	22.9	.2	X
4900	Grain and beans	8	7 874	480	6.1	Z	X
5300	Plastics materials and basic shapes	196	1 811 531	148 853	8.2	.3	2.8
5311	Plastic pipes, rods, tubes, and shapes	74	560 862	57 405	10.2	.1	X
5312	High pressure laminates	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes	64	828 559	40 722	4.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42171	Hardware whsle—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	438	2 362 577	145 719	6.2	.3	2.2
5331	Gases, compressed and liquified, except L.P.	26	16 155	1 167	7.2	Z	X
5335	Detergents and soaps	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	45	330 739	15 445	4.7	Z	X
5341	Insecticides, nonagricultural	31	315 166	5 606	1.8	Z	X
5342	Adhesives, sealants, and glues	355	2 092 463	92 865	4.4	.2	X
5344	Other chemicals and allied products	69	163 235	7 814	4.8	Z	X
5400	Petroleum products	40	161 320	12 440	7.7	Z	.3
5412	Motor gasoline	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases	22	46 309	1 252	2.7	Z	X
5800	Farm supplies	78	727 289	71 926	9.9	.2	6.8
5811	Hay, straw, and alfalfa	6	50 884	5	Z	Z	X
5812	Feeds (poultry and livestock) not mixed on location	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	13	143 310	24 259	16.9	.1	X
5815	Insecticides, fungicides, and pesticides	12	87 990	10 281	11.7	Z	X
5817	Seeds and bulbs	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	47	473 055	23 739	5.0	.1	X
6000	Paint, paint supplies, and wallpaper	450	5 889 405	749 699	12.7	1.7	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	345	3 358 351	204 260	6.1	.5	X
6014	Paint supplies	182	3 836 780	543 241	14.2	1.2	X
6110	Flowers and florists' supplies	8	35 447	3 415	9.6	Z	X
6120	Art goods (including novelties and souvenirs)	24	23 238	3 311	14.2	Z	57.5
6122	Novelties and souvenirs	22	22 572	3 279	14.5	Z	X
9700	Service receipts and labor charges (including installed parts)	707	2 370 200	259 419	10.9	.6	61.8
9701	Labor charges for repair work	558	1 523 955	76 670	5.0	.2	X
9702	Parts installed in repair work	437	1 199 148	62 556	5.2	.1	X
9703	Other service receipts and labor charges—Specify	194	683 526	120 181	17.6	.3	X
9720	Receipts for service contracts	38	159 344	10 179	6.4	Z	X
9740	Receipts for installing equipment	42	195 128	6 243	3.2	Z	X
9810	Miscellaneous commodities	455	3 031 013	309 732	10.2	.7	X
9940	Rental and leasing receipts	132	519 338	44 206	8.5	.1	X
9950	Construction receipts	12	30 232	1 259	4.2	Z	X
421710	Hardware whsle	9 473	X	44 063 674	X	100.0	77.3
0200	New and rebuilt automotive parts and supplies	154	4 718 616	330 171	7.0	.7	6.7
0213	Electrical engine parts (including ignition parts)	13	25 990	95	.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	25	257 140	7 312	2.8	Z	X
0215	Exhaust system parts	25	257 140	12 742	5.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	25	257 140	6 819	2.7	Z	X
0218	Filters (oil, air, gas, and transmission)	36	259 095	3 075	1.2	Z	X
0219	Engine parts, except electrical	25	257 140	3 888	1.5	Z	X
0221	Body parts and repair materials	64	3 727 067	152 471	4.1	.3	X
0223	Parts, n.e.c.	62	642 504	69 474	10.8	.2	X
0224	Accessories	62	830 031	71 446	8.6	.2	X
0300	Tires and tubes	7	4 049	219	5.4	Z	16.0
0312	Recapped and used tires and repair materials	7	4 049	219	5.4	Z	X
0400	Household and lawn furniture	48	2 263 910	70 706	3.1	.2	.7
0411	Upholstered furniture	10	1 294 115	8 986	.7	Z	X
0414	Other furniture (including sleep sofas)	38	969 795	61 720	6.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares	12	43 239	2 334	5.4	Z	X
0520	Linens, domestics, curtains, and draperies	22	74 059	3 808	5.1	Z	34.9
0522	Curtains and draperies	11	19 229	1 278	6.6	Z	X
0523	Shades and blinds	9	12 471	1 312	10.5	Z	X
0530	Flooring and floor coverings	35	191 603	15 006	7.8	Z	18.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	27	98 351	7 831	8.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	8	86 757	6 991	8.1	Z	X
0540	Other home furnishings	79	1 446 748	110 982	7.7	.3	2.7
0541	Metal flatware and kitchen utensils	11	142 726	16 502	11.6	Z	X
0542	Mirrors, lamps, and picture frames	54	1 190 905	81 353	6.8	.2	X
0543	Home furnishings, n.e.c.	21	223 901	13 127	5.9	Z	X
0600	Lumber: rough, dressed, and finished	28	246 084	31 931	13.0	.1	6.0
0611	Dimensional lumber (non-treated)	17	176 842	9 305	5.3	Z	X
0612	Treated lumber	10	83 738	9 753	11.6	Z	X
0613	Boards	7	49 733	4 218	8.5	Z	X
0620	Plywood and millwork	276	2 286 507	399 455	17.5	.9	15.9
0621	Softwood plywood and oriented strand board (OSB)	53	712 306	47 645	6.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	59	497 913	65 008	13.1	.1	X
0623	Gypsum, specialty boards, and treatments	72	747 938	105 262	14.1	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.)	156	890 006	102 506	11.5	.2	X
0625	Metal millwork	74	524 263	68 362	13.0	.2	X
0700	Brick, stone, tile, sand, block, cement, and gravel	91	919 327	22 235	2.4	.1	1.7
0711	Ready-mixed or transit-mixed concrete	55	522 397	4 634	.9	Z	X
0712	Cement and lime	33	588 473	5 824	1.0	Z	X
0713	Sand, gravel, and crushed stone	23	319 449	6 747	2.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	46	423 639	5 016	1.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421710	Hardware whsle—Con.						
0720	Roofing, siding, and insulation materials.....	128	1 975 328	64 172	3.2	.1	5.1
0721	Roofing, except wood.....	69	1 220 296	27 994	2.3	.1	X
0722	Siding, except wood.....	17	534 200	9 998	1.9	Z	X
0723	Insulation materials.....	56	710 625	20 031	2.8	Z	X
0730	Flat glass and other construction glass (excluding automotive).....	21	31 898	1 422	4.5	Z	X
0740	Other construction materials.....	97	864 820	51 833	6.0	.1	11.8
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	26	432 943	5 820	1.3	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	6	21 495	2 158	10.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	77	714 084	43 854	6.1	.1	X
0900	Office equipment.....	10	25 327	874	3.5	Z	30.2
0913	Copying machines and equipment.....	9	17 120	261	1.5	Z	X
0920	New computer equipment.....	28	124 564	16 890	13.6	Z	X
0950	Computer software (packaged).....	66	323 152	33 450	10.4	.1	X
0960	Restaurant and hotel equipment and supplies.....	41	173 333	9 473	5.5	Z	X
0970	Store machines and equipment.....	14	120 651	9 094	7.5	Z	22.2
0972	Other store machines and equipment.....	11	102 488	7 606	7.4	Z	X
1000	Medical, hospital, and surgical supplies.....	10	29 341	6 633	22.6	Z	33.0
1013	Other surgical, medical, and hospital supplies.....	9	19 582	4 682	23.9	Z	X
1100	Iron and steel products (semifinished).....	9	84 769	13 869	16.4	Z	X
1120	Flat iron and steel products.....	229	1 865 014	138 773	7.4	.3	3.3
1121	Plates.....	89	361 660	12 298	3.4	Z	X
1122	Strips (hot-rolled and cold-rolled).....	61	345 757	3 999	1.2	Z	X
1123	Sheets (cold-rolled).....	61	345 757	7 706	2.2	Z	X
1124	Sheets (hot-rolled).....	89	361 660	7 874	2.2	Z	X
1126	Sheets (galvanized and coated).....	31	272 133	447	.2	Z	X
1127	Tin plate and terneplate.....	31	272 133	274	.1	Z	X
1128	Fabricated and structural plate products.....	28	812 394	26 690	3.3	.1	X
1129	Other flat iron and steel products.....	122	566 684	61 499	10.9	.1	X
1140	Iron and steel wire and wire products.....	336	2 726 976	166 043	6.1	.4	5.0
1141	Wire (plain, coated, barbed, and twisted).....	106	1 140 183	29 259	2.6	.1	X
1142	Nails.....	61	805 866	3 186	.4	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties.....	282	2 418 608	133 600	5.5	.3	X
1150	Iron and steel pipe and tubing.....	148	1 449 885	49 031	3.4	.1	2.4
1152	Tubing.....	112	1 200 280	24 378	2.0	.1	X
1153	Standard steel pipe.....	141	1 378 219	19 357	1.4	Z	X
1154	Other steel pipe.....	36	947 317	5 296	.6	Z	X
1160	Other iron and steel products.....	18	73 339	10 282	14.0	Z	17.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled....	16	68 349	3 460	5.1	Z	X
1163	Bars and bar-size shapes: cold finished.....	16	68 349	1 239	1.8	Z	X
1164	Concrete reinforcement bars.....	8	64 977	1 975	3.0	Z	X
1165	Structural shapes (excluding bar-size shapes).....	16	68 349	2 328	3.4	Z	X
1167	Finished products, n.e.c.....	8	64 977	981	1.5	Z	X
1200	Copper and brass.....	21	43 061	10 670	24.8	Z	22.6
1212	Flat products (sheets, strips, and plates).....	12	41 067	3 736	9.1	Z	X
1213	Tubular products (pipes and tubes).....	7	1 450	6 891	100.0	Z	X
1220	Aluminum shapes, forms, etc.....	121	889 173	38 042	4.3	.1	2.6
1221	Plates (.250 inch and over).....	35	404 131	2 209	.5	Z	X
1222	Sheets and coils (.006 to .249 inch).....	68	572 024	6 292	1.1	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles).....	35	404 131	4 444	1.1	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	69	507 154	7 278	1.4	Z	X
1400	Electrical apparatus and equipment.....	390	5 989 442	614 012	10.3	1.4	6.9
1411	Power and distribution transformers.....	53	1 279 842	90 214	7.0	.2	X
1413	Motors and generators (including motor-generator sets).....	141	855 006	33 723	3.9	.1	X
1414	Conduit, raceway, and fittings.....	21	269 555	13 770	5.1	Z	X
1415	Electric bulbs (all types).....	180	1 229 163	46 863	3.8	.1	X
1416	Interior wiring (excluding conduit).....	126	1 452 451	42 620	2.9	.1	X
1417	Exterior wiring and cable (excluding conduit).....	32	299 183	50 314	16.8	.1	X
1418	Lighting fixtures (residential and commercial).....	173	2 266 104	64 802	2.9	.1	X
1419	Industrial controls.....	58	1 394 830	198 681	14.2	.5	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	169	1 811 583	64 383	3.6	.1	X
1500	Electrical appliances, household.....	132	5 452 194	633 859	11.6	1.4	.9
1511	Televisions.....	16	1 062 232	4 408	.4	Z	X
1512	Radios, stereos, and CD players.....	16	451 589	45 656	10.1	.1	X
1513	V.C.R.'s and video cameras.....	8	95 059	8 073	8.5	Z	X
1514	Electrical household ranges and ovens.....	25	1 304 487	16 522	1.3	Z	X
1515	Refrigerators and freezers, household.....	25	1 304 487	20 646	1.6	Z	X
1516	Household laundry equipment.....	17	1 076 406	13 430	1.2	Z	X
1517	Vacuum cleaners and sewing machines, household.....	11	603 649	766	.1	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	99	3 179 104	129 644	4.1	.3	X
1600	Electronic parts and equipment, except communication.....	377	2 212 024	307 581	13.9	.7	7.5
1612	Integrated circuits.....	47	373 013	64 631	17.3	.1	X
1613	Capacitors and resistors.....	178	313 595	4 790	1.5	Z	X
1615	Discrete semiconductors, etc.....	17	70 485	695	1.0	Z	X
1616	Electronic connectors and other passive electronic parts.....	80	678 512	46 045	6.8	.1	X
1618	Electronic parts and equipment, n.e.c.....	330	1 917 457	191 422	10.0	.4	X
1650	Communication equipment and supplies.....	15	65 427	4 892	7.5	Z	70.1
1652	Other electronic communication equipment.....	9	29 049	4 094	14.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421710	Hardware whsle—Con.						
1700	Hardware	9 473	44 063 674	36 145 521	82.0	82.0	57.2
1711	Hand tools (including power driven)	4 772	25 101 176	11 520 365	45.9	26.1	X
1712	Bolts, nuts, rivets, and fasteners	6 517	23 626 502	14 551 678	61.6	33.0	X
1713	Cutlery	4 672	23 236 790	10 066 213	43.3	22.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	723	6 547 581	904 234	13.8	2.1	62.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	224	2 738 185	93 471	3.4	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	394	2 588 523	81 841	3.2	.2	X
1813	Plumbing fixtures	258	4 640 132	375 142	8.1	.9	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	70	1 893 542	43 423	2.3	.1	X
1818	Other plumbing and heating equipment and supplies	214	4 246 408	307 827	7.2	.7	X
1900	Warm air heating and air-conditioning equipment and supplies	205	2 152 144	138 626	6.4	.3	65.6
1911	Furnaces (warm air)	52	741 794	48 243	6.5	.1	X
1912	Central air-conditioning (residential and commercial)	29	164 854	9 691	5.9	.2	X
1914	Heat pumps (residential and commercial)	9	18 462	1 213	6.6	.2	X
1916	Air cleaning and filtration systems	64	413 946	36 864	8.9	.1	X
1917	Compressors for air-conditioners	28	29 128	1 566	5.4	.2	X
1918	Condensing units for air-conditioners	20	37 978	1 173	3.1	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	85	1 153 283	39 863	3.5	.1	X
2000	Refrigeration equipment and supplies	84	193 844	16 196	8.4	.2	45.5
2011	Commercial refrigerators (reach-in and walk-in)	14	16 330	424	2.6	.1	X
2013	Condensing units for commercial refrigerators	23	19 756	1 864	9.4	.2	X
2014	Refrigerants	42	34 387	2 111	6.1	.2	X
2015	Other refrigeration equipment and supplies	52	161 258	11 436	7.1	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	201	916 801	78 325	8.5	.2	3.7
2113	New mixers, pavers, and related equipment	17	47 525	1 294	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	149	577 566	59 605	10.3	.1	X
2118	Used construction and mining machinery and equipment	41	203 772	7 506	3.7	.1	X
2200	Farm machinery, equipment, and parts	53	427 223	22 646	5.3	.1	.6
2215	New irrigation equipment	45	379 126	15 544	4.1	.1	X
2220	Garden machinery, equipment, and parts	158	4 325 891	428 513	9.9	1.0	.7
2221	New power lawn mowers	65	3 642 208	137 298	3.8	.3	X
2222	Other new lawn and garden machinery and equipment	158	4 325 891	251 935	5.8	.6	X
2223	Used garden machinery and equipment	66	100 742	39 280	39.0	.1	X
2230	Food-processing machinery, equipment, and parts	8	5 473	788	14.4	.2	77.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	8	5 473	765	14.0	.2	X
2233	Used food-processing machinery and equipment	6	2 285	23	1.0	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	20	118 208	20 933	17.7	.2	4.4
2311	Pumps	12	101 642	9 255	9.1	.2	X
2313	Parts for pumps and motors	12	101 208	6 339	6.3	.2	X
2320	General-purpose industrial machinery, equipment, and parts	395	2 134 727	206 329	9.7	.5	5.0
2321	New pumps, compressors (air or gas), and equipment	179	689 834	29 275	4.2	.1	X
2326	New controlling, recording, and indicating instruments and access	70	578 374	24 932	4.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	231	1 476 293	123 567	8.4	.3	X
2328	Used general-purpose industrial machinery and equipment	70	385 475	28 551	7.4	.1	X
2330	Metalworking machinery, equipment, and parts	259	1 178 699	105 935	9.0	.2	X
2340	Materials handling machinery, equipment, and parts	253	872 454	58 595	6.7	.1	2.6
2341	New conveying equipment	53	121 753	8 735	7.2	.2	X
2342	New hoists, cranes, and monorails	189	698 339	44 309	6.3	.1	X
2345	Used materials handling machinery, equipment, and parts	24	6 808	442	6.5	.2	X
2360	Other industrial machinery, equipment, and parts	29	153 414	25 278	16.5	.1	74.9
2365	New woodworking machinery	10	62 941	10 527	16.7	.2	X
2366	Other new industrial machinery and equipment	20	105 484	13 668	13.0	.2	X
2370	Mechanical power transmission supplies	20	74 359	1 957	2.6	.2	19.4
2371	Bearings and bushings	13	40 113	966	2.4	.2	X
2372	Other mechanical power transmission supplies	14	46 422	547	1.2	.2	X
2380	Industrial valves and fittings (except fluid-power)	35	108 830	19 792	18.2	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	23	46 789	2 862	6.1	.2	62.9
2391	Hydraulic valves	14	28 727	1 842	6.4	.2	X
2392	Pneumatic valves	18	41 963	1 018	2.4	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	17	59 044	1 734	2.9	.2	63.3
2411	Hydraulic cylinders and rotary actuators	12	48 538	1 444	3.0	.2	X
2412	Pneumatic cylinders and rotary actuators	10	32 182	290	.9	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	31	54 153	5 400	10.0	.2	60.1
2421	Hydraulic and pneumatic connectors	25	39 609	4 467	11.3	.2	X
2422	Hydraulic and pneumatic assemblies	15	44 879	933	2.1	.2	X
2430	Fluid-power filters, components, accessories, and parts	11	23 768	1 026	4.3	.2	76.5
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	23 563	1 019	4.3	.2	X
2440	Welding supplies (excluding gases)	15	44 367	10 184	23.0	.2	X
2450	Industrial containers and supplies	137	705 956	38 543	5.5	.1	3.5
2451	New and reconditioned drums and barrels	21	28 176	340	1.2	.2	X
2452	Bottles and bottlers' supplies	21	25 335	745	2.9	.2	X
2454	Other industrial containers and supplies	81	476 518	23 476	4.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421710	Hardware whsle—Con.						
2460	Other industrial supplies	843	4 128 946	311 759	7.6	.7	4.9
2461	Printing and duplicating inks	11	18 812	333	1.8	Z	X
2462	Abrasives and abrasive materials	633	2 665 712	102 883	3.9	Z	X
2463	Nylon, polyester, and synthetic rubber	26	59 620	1 214	2.0	Z	X
2464	Mechanical rubber goods	68	345 611	11 785	3.4	Z	X
2465	Strapping and tape	183	996 951	25 438	2.6	.1	X
2466	Industrial supplies, n.e.c.	382	1 815 237	170 105	9.4	.4	X
2520	Custodial (janitors') equipment and supplies	20	138 315	20 638	14.9	Z	61.7
2523	Custodial supplies	20	138 315	16 861	12.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies	6	37 943	2 490	6.6	Z	X
2540	Other service establishment equipment and supplies	18	72 883	17 685	24.3	Z	77.3
2542	Service establishment equipment and supplies, n.e.c.	18	72 883	17 685	24.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	16	100 555	27 837	27.7	.1	4.3
2613	Other new aircraft equipment and supplies	14	88 559	24 798	28.0	.1	X
2700	Sporting and recreational goods and supplies	98	3 933 723	153 594	3.9	.3	1.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	19	215 258	221	.1	Z	X
2712	Bicycles and bicycle tires and tubes	21	589 755	3 329	.6	Z	X
2714	Camping and fishing equipment and accessories	79	3 718 465	54 158	1.5	.1	X
2715	Athletic equipment and accessories	21	589 755	13 322	2.3	Z	X
2717	Marine pleasure craft, equipment, and accessories	41	782 509	8 721	1.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	49	3 086 554	73 843	2.4	.2	X
2800	Toys and hobby goods and supplies	43	321 977	37 340	11.6	.1	1.5
2812	Other toys and games (including fireworks and children's vehicles)	34	229 772	25 227	11.0	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	13	78 163	7 678	9.8	Z	X
3300	Stationery, office supplies and greeting cards	13	57 382	10 676	18.6	Z	X
3400	Industrial and personal services paper and plastics	23	478 940	71 073	14.8	.2	.1
3412	Paper dishes, cups, and napkins	17	413 002	67 794	16.4	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	17	632 847	61 896	9.8	.1	71.7
3515	Other toiletries and druggists' sundries	15	619 368	59 312	9.6	.1	X
3600	Piece goods, knit and woven	12	2 165	237	10.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	5 340	632	11.8	Z	X
3800	Men's and boys' wear	10	41 962	5 253	12.5	Z	31.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	33 950	2 280	6.7	Z	X
3900	Women's and children's wear	7	36 598	7 093	19.4	Z	X
4000	Footwear	10	69 691	7 291	10.5	Z	.8
4014	Other men's and boy's footwear	8	50 123	5 953	11.9	Z	X
4800	Coffee, tea, and spices	6	64 375	31 002	48.2	.1	74.6
4812	Tea	6	64 375	15 501	24.1	Z	X
4813	Spices	6	64 375	15 501	24.1	Z	X
4860	Other grocery specialties	8	405 621	93 026	22.9	.2	X
4900	Grain and beans	8	7 874	480	6.1	Z	X
5300	Plastics materials and basic shapes	196	1 811 531	148 853	8.2	.3	2.8
5311	Plastic pipes, rods, tubes, and shapes	74	560 862	57 405	10.2	.1	X
5312	High pressure laminates	54	382 607	50 429	13.2	.1	X
5314	Other plastics materials and basic shapes	64	828 559	40 722	4.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	438	2 362 577	145 719	6.2	.3	2.2
5331	Gasses, compressed and liquified, except L.P.	26	16 155	1 167	7.2	Z	X
5335	Detergents and soaps	57	383 881	14 823	3.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	45	330 739	15 445	4.7	Z	X
5341	Insecticides, nonagricultural	31	315 166	5 606	1.8	Z	X
5342	Adhesives, sealants, and glues	355	2 092 463	92 865	4.4	.2	X
5344	Other chemicals and allied products	69	163 235	7 814	4.8	Z	X
5400	Petroleum products	40	161 320	12 440	7.7	Z	.3
5412	Motor gasoline	12	9 790	2 389	24.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	12	43 800	227	.5	Z	X
5418	Lubricating oil and greases	22	46 309	1 252	2.7	Z	X
5800	Farm supplies	78	727 289	71 926	9.9	.2	6.8
5811	Hay, straw, and alfalfa	6	50 884	5	Z	Z	X
5812	Feeds (poultry and livestock) not mixed on location	21	190 561	11 827	6.2	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	14	190 305	705	.4	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	13	143 310	24 259	16.9	.1	X
5815	Insecticides, fungicides, and pesticides	12	87 990	10 281	11.7	Z	X
5817	Seeds and bulbs	14	145 894	311	.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	47	473 055	23 739	5.0	.1	X
6000	Paint, paint supplies, and wallpaper	450	5 889 405	749 699	12.7	1.7	.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	345	3 358 351	204 260	6.1	.5	X
6014	Paint supplies	182	3 836 780	543 241	14.2	1.2	X
6110	Flowers and florists' supplies	8	35 447	3 415	9.6	Z	X
6120	Art goods (including novelties and souvenirs)	24	23 238	3 311	14.2	Z	57.5
6122	Novelties and souvenirs	22	22 572	3 279	14.5	Z	X
9700	Service receipts and labor charges (including installed parts)	707	2 370 200	259 419	10.9	.6	61.8
9701	Labor charges for repair work	558	1 523 955	76 670	5.0	.2	X
9702	Parts installed in repair work	437	1 199 148	62 556	5.2	.1	X
9703	Other service receipts and labor charges—Specify	194	683 526	120 181	17.6	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421710	Hardware whsle—Con.						
9720	Receipts for service contracts	38	159 344	10 179	6.4	Z	X
9740	Receipts for installing equipment	42	195 128	6 243	3.2	Z	X
9810	Miscellaneous commodities	455	3 031 013	309 732	10.2	.7	X
9940	Rental and leasing receipts	132	519 338	44 206	8.5	.1	X
9950	Construction receipts	12	30 232	1 259	4.2	Z	X
42172	Plumbing & heating equipment & supplies (hydronics) whsle	4 625	X	22 928 107	X	100.0	69.2
0200	New and rebuilt automotive parts and supplies	7	61 816	1 667	2.7	Z	X
0400	Household and lawn furniture	25	524 594	44 006	8.4	.2	16.8
0411	Upholstered furniture	17	197 140	7 585	3.8	Z	X
0530	Flooring and floor coverings	18	208 448	42 067	20.2	.2	53.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	17	199 611	5 107	2.6	Z	X
0532	Hardwood flooring	9	152 820	269	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	17	199 611	36 480	18.3	.2	X
0540	Other home furnishings	24	234 791	15 449	6.6	.1	X
0600	Lumber: rough, dressed, and finished	10	61 341	2 110	3.4	Z	67.6
0612	Treated lumber	6	55 646	990	1.8	Z	X
0613	Boards	6	55 646	990	1.8	Z	X
0620	Plywood and millwork	55	588 400	55 329	9.4	.2	13.6
0621	Softwood plywood and oriented strand board (OSB)	14	197 170	1 692	.9	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	134 752	1 703	1.3	Z	X
0623	Gypsum, specialty boards, and treatments	16	147 619	1 346	.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	55	588 400	23 322	4.0	.1	X
0625	Metal millwork	14	197 170	27 266	13.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	45	297 724	6 922	2.3	Z	58.0
0711	Ready-mixed or transit-mixed concrete	12	121 157	1 092	.9	Z	X
0712	Cement and lime	6	22 793	918	4.0	Z	X
0713	Sand, gravel, and crushed stone	6	19 556	356	1.8	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	27	152 534	4 188	2.7	Z	X
0720	Roofing, siding, and insulation materials	75	543 427	30 823	5.7	.1	16.5
0721	Roofing, except wood	52	414 298	22 929	5.5	.1	X
0723	Insulation materials	23	129 129	7 894	6.1	Z	X
0740	Other construction materials	21	290 985	53 211	18.3	.2	68.0
0744	Construction materials, n.e.c. (including wire fence and construction paper)	19	288 670	52 171	18.1	.2	X
0960	Restaurant and hotel equipment and supplies	55	320 459	18 213	5.7	.1	X
1120	Flat iron and steel products	83	470 372	33 262	7.1	.1	.6
1126	Sheets (galvanized and coated)	68	330 403	17 393	5.3	.1	X
1140	Iron and steel wire and wire products	52	319 143	23 113	7.2	.1	1.8
1142	Nails	47	278 012	73	Z	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	47	278 012	20 986	7.5	.1	X
1150	Iron and steel pipe and tubing	628	3 669 663	570 027	15.5	2.5	1.7
1154	Other steel pipe	56	503 046	56 694	11.3	.2	X
1160	Other iron and steel products	6	16 627	662	4.0	Z	X
1180	Stainless steel	12	62 301	3 723	6.0	Z	69.2
1185	Other stainless steel (including tubing)	12	62 301	3 723	6.0	Z	X
1200	Copper and brass	16	137 754	24 882	18.1	.1	64.7
1213	Tubular products (pipes and tubes)	16	137 754	24 882	18.1	.1	X
1220	Aluminum shapes, forms, etc.	52	198 502	7 728	3.9	Z	X
1400	Electrical apparatus and equipment	300	1 791 889	272 395	15.2	1.2	8.0
1411	Power and distribution transformers	57	127 946	4 897	3.8	Z	X
1413	Motors and generators (including motor-generator sets)	142	1 008 206	14 895	1.5	.1	X
1414	Conduit, raceway, and fittings	22	92 817	1 854	2.0	Z	X
1415	Electric bulbs (all types)	11	90 223	608	.7	Z	X
1416	Interior wiring (excluding conduit)	11	90 223	608	.7	Z	X
1417	Exterior wiring and cable (excluding conduit)	11	90 223	1 215	1.3	Z	X
1418	Lighting fixtures (residential and commercial)	33	483 237	59 857	12.4	.3	X
1419	Industrial controls	146	317 380	29 981	9.4	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	69	941 116	156 718	16.7	.7	X
1500	Electrical appliances, household	138	1 224 834	68 572	5.6	.3	1.1
1511	Televisions	124	1 011 014	10 502	1.0	Z	X
1512	Radios, stereos, and CD players	124	1 011 014	7 016	.7	Z	X
1513	V.C.R.'s and video cameras	124	1 011 014	3 483	.3	Z	X
1514	Electrical household ranges and ovens	124	1 011 014	10 502	1.0	Z	X
1515	Refrigerators and freezers, household	124	1 011 014	10 502	1.0	Z	X
1516	Household laundry equipment	124	1 011 014	7 016	.7	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	14	213 820	19 542	9.1	.1	X
1600	Electronic parts and equipment, except communication	163	778 309	64 973	8.3	.3	2.3
1613	Capacitors and resistors	142	565 216	34 116	6.0	.1	X
1650	Communication equipment and supplies	13	163 115	13 999	8.6	.1	X
1700	Hardware	772	4 008 108	443 032	11.1	1.9	54.2
1711	Hand tools (including power driven)	589	2 897 412	183 747	6.3	.8	X
1712	Bolts, nuts, rivets, and fasteners	407	1 936 084	110 708	5.7	.5	X
1713	Cutlery	262	1 232 536	148 552	12.1	.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42172	Plumbing & heating equipment & supplies (hydronics) whsle—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	4 625	22 928 107	19 517 235	85.1	85.1	56.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	1 935	9 777 889	1 962 333	20.1	8.6	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	2 341	12 155 135	3 861 747	31.8	16.8	X
1813	Plumbing fixtures	2 222	13 806 076	5 953 683	43.1	26.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	1 244	6 326 020	1 362 539	21.5	5.9	X
1815	Boilers, radiators, and convectors	995	3 761 432	1 154 047	30.7	5.0	X
1818	Other plumbing and heating equipment and supplies	2 980	14 798 420	5 222 878	35.3	22.8	X
1900	Warm air heating and air-conditioning equipment and supplies	627	3 284 625	423 764	12.9	1.8	56.0
1911	Furnaces (warm air)	393	2 026 189	140 245	6.9	.6	X
1912	Central air-conditioning (residential and commercial)	289	1 324 892	97 595	7.4	.4	X
1914	Heat pumps (residential and commercial)	207	981 481	30 310	3.1	.1	X
1916	Air cleaning and filtration systems	121	469 280	16 377	3.5	.1	X
1917	Compressors for air-conditioners	159	660 300	26 692	4.0	.1	X
1918	Condensing units for air-conditioners	135	526 110	16 120	3.1	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	272	1 458 538	96 434	6.6	.4	X
2000	Refrigeration equipment and supplies	158	776 308	64 767	8.3	.3	60.5
2011	Commercial refrigerators (reach-in and walk-in)	21	41 430	693	1.7	Z	X
2012	Unit coolers for commercial refrigerators	10	24 532	733	3.0	Z	X
2013	Condensing units for commercial refrigerators	50	130 663	6 604	5.1	Z	X
2014	Refrigerants	54	210 510	3 575	1.7	Z	X
2015	Other refrigeration equipment and supplies	126	701 018	53 160	7.6	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	17	42 109	2 529	6.0	Z	X
2200	Farm machinery, equipment, and parts	17	89 408	11 082	12.4	Z	X
2220	Garden machinery, equipment, and parts	21	123 533	16 227	13.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	11	37 299	6 274	16.8	Z	52.2
2311	Pumps	9	31 837	2 427	7.6	Z	X
2313	Parts for pumps and motors	8	25 109	3 329	13.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	164	458 869	59 050	12.9	.3	13.0
2321	New pumps, compressors (air or gas), and equipment	101	299 941	26 564	8.9	.1	X
2326	New controlling, recording, and indicating instruments and access	47	110 285	26 956	24.4	.1	X
2327	All other new general-purpose industrial machinery and equipment	21	10 214	1 252	12.3	Z	X
2328	Used general-purpose industrial machinery and equipment	10	10 317	1 307	12.7	Z	X
2330	Metalworking machinery, equipment, and parts	24	77 977	7 285	9.3	Z	X
2340	Materials handling machinery, equipment, and parts	24	78 545	8 311	10.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	33	124 197	25 487	20.5	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	17	20 487	953	4.7	Z	68.3
2392	Pneumatic valves	14	9 285	393	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	7	8 209	243	3.0	Z	69.2
2412	Pneumatic cylinders and rotary actuators	7	8 209	243	3.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	11	8 349	572	6.9	Z	61.0
2421	Hydraulic and pneumatic connectors	11	8 349	163	2.0	Z	X
2422	Hydraulic and pneumatic assemblies	11	8 349	409	4.9	Z	X
2430	Fluid-power filters, components, accessories, and parts	13	11 360	746	6.6	Z	67.6
2431	Filters	13	11 360	385	3.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	12	8 988	361	4.0	Z	X
2450	Industrial containers and supplies	65	1 004 274	110 431	11.0	.5	X
2460	Other industrial supplies	123	521 812	29 218	5.6	.1	4.1
2466	Industrial supplies, n.e.c.	109	426 608	26 051	6.1	.1	X
2520	Custodial (janitors') equipment and supplies	18	140 261	7 788	5.6	Z	3.3
2523	Custodial supplies	18	140 261	7 788	5.6	Z	X
2700	Sporting and recreational goods and supplies	27	289 115	22 404	7.7	.1	13.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	16	42 463	6 404	15.1	Z	X
2714	Camping and fishing equipment and accessories	19	56 584	1 238	2.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	6	92 346	1 668	1.8	Z	X
5300	Plastics materials and basic shapes	463	2 742 222	339 085	12.4	1.5	.2
5311	Plastic pipes, rods, tubes, and shapes	387	1 706 933	219 252	12.8	1.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	251	1 404 643	94 544	6.7	.4	.7
5332	Alkalies and chlorine	73	611 835	7 668	1.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	75	225 350	27 533	12.2	.1	X
5341	Insecticides, nonagricultural	73	611 835	23 014	3.8	.1	X
5342	Adhesives, sealants, and glues	72	229 002	17 644	7.7	.1	X
5344	Other chemicals and allied products	27	312 245	17 540	5.6	.1	X
5800	Farm supplies	19	20 291	1 407	6.9	Z	14.8
5811	Hay, straw, and alfalfa	19	20 291	1 407	6.9	Z	X
6000	Paint, paint supplies, and wallpaper	155	891 173	39 095	4.4	.2	1.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	13	250 816	8 551	3.4	Z	X
9700	Service receipts and labor charges (including installed parts)	192	527 047	105 541	20.0	.5	40.9
9701	Labor charges for repair work	144	419 728	54 386	13.0	.2	X
9702	Parts installed in repair work	104	247 341	42 027	17.0	.2	X
9703	Other service receipts and labor charges—Specify	38	79 128	9 110	11.5	Z	X
9720	Receipts for service contracts	26	140 465	14 722	10.5	.1	X
9740	Receipts for installing equipment	38	63 781	7 182	11.3	Z	X
9810	Miscellaneous commodities	196	1 125 468	180 748	16.1	.8	X
9940	Rental and leasing receipts	35	80 488	6 743	8.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421720	Plumbing & heating equipment & supplies (hydronics) whse	4 625	X	22 928 107	X	100.0	69.2
0200	New and rebuilt automotive parts and supplies	7	61 816	1 667	2.7	Z	X
0400	Household and lawn furniture	25	524 594	44 006	8.4	.2	16.8
0411	Upholstered furniture	17	197 140	7 585	3.8	Z	X
0530	Flooring and floor coverings	18	208 448	42 067	20.2	.2	53.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	17	199 611	5 107	2.6	Z	X
0532	Hardwood flooring	9	152 820	269	.2	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	17	199 611	36 480	18.3	.2	X
0540	Other home furnishings	24	234 791	15 449	6.6	.1	X
0600	Lumber: rough, dressed, and finished	10	61 341	2 110	3.4	Z	67.6
0612	Treated lumber	6	55 646	990	1.8	Z	X
0613	Boards	6	55 646	990	1.8	Z	X
0620	Plywood and millwork	55	588 400	55 329	9.4	.2	13.6
0621	Softwood plywood and oriented strand board (OSB)	14	197 170	1 692	.9	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	134 752	1 703	1.3	Z	X
0623	Gypsum, specialty boards, and treatments	16	147 619	1 346	.9	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	55	588 400	23 322	4.0	.1	X
0625	Metal millwork	14	197 170	27 266	13.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	45	297 724	6 922	2.3	Z	58.0
0711	Ready-mixed or transit-mixed concrete	12	121 157	1 092	.9	Z	X
0712	Cement and lime	6	22 793	918	4.0	Z	X
0713	Sand, gravel, and crushed stone	6	19 556	356	1.8	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	27	152 534	4 188	2.7	Z	X
0720	Roofing, siding, and insulation materials	75	543 427	30 823	5.7	.1	16.5
0721	Roofing, except wood	52	414 298	22 929	5.5	.1	X
0723	Insulation materials	23	129 129	7 894	6.1	Z	X
0740	Other construction materials	21	290 985	53 211	18.3	.2	68.0
0744	Construction materials, n.e.c. (including wire fence and construction paper)	19	288 670	52 171	18.1	.2	X
0960	Restaurant and hotel equipment and supplies	55	320 459	18 213	5.7	.1	X
1120	Flat iron and steel products	83	470 372	33 262	7.1	.1	.6
1126	Sheets (galvanized and coated)	68	330 403	17 393	5.3	.1	X
1140	Iron and steel wire and wire products	52	319 143	23 113	7.2	.1	1.8
1142	Nails	47	278 012	73	Z	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	47	278 012	20 986	7.5	.1	X
1150	Iron and steel pipe and tubing	628	3 669 663	570 027	15.5	2.5	1.7
1154	Other steel pipe	56	503 046	56 694	11.3	.2	X
1160	Other iron and steel products	6	16 627	662	4.0	Z	X
1180	Stainless steel	12	62 301	3 723	6.0	Z	69.2
1185	Other stainless steel (including tubing)	12	62 301	3 723	6.0	Z	X
1200	Copper and brass	16	137 754	24 882	18.1	.1	64.7
1213	Tubular products (pipes and tubes)	16	137 754	24 882	18.1	.1	X
1220	Aluminum shapes, forms, etc.	52	198 502	7 728	3.9	Z	X
1400	Electrical apparatus and equipment	300	1 791 889	272 395	15.2	1.2	8.0
1411	Power and distribution transformers	57	127 946	4 897	3.8	Z	X
1413	Motors and generators (including motor-generator sets)	142	1 008 206	14 895	1.5	.1	X
1414	Conduit, raceway, and fittings	22	92 817	1 854	2.0	Z	X
1415	Electric bulbs (all types)	11	90 223	608	.7	Z	X
1416	Interior wiring (excluding conduit)	11	90 223	608	.7	Z	X
1417	Exterior wiring and cable (excluding conduit)	11	90 223	1 215	1.3	Z	X
1418	Lighting fixtures (residential and commercial)	33	483 237	59 857	12.4	.3	X
1419	Industrial controls	146	317 380	29 981	9.4	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	69	941 116	156 718	16.7	.7	X
1500	Electrical appliances, household	138	1 224 834	68 572	5.6	.3	1.1
1511	Televisions	124	1 011 014	10 502	1.0	Z	X
1512	Radios, stereos, and CD players	124	1 011 014	7 016	.7	Z	X
1513	V.C.R.'s and video cameras	124	1 011 014	3 483	.3	Z	X
1514	Electrical household ranges and ovens	124	1 011 014	10 502	1.0	Z	X
1515	Refrigerators and freezers, household	124	1 011 014	10 502	1.0	Z	X
1516	Household laundry equipment	124	1 011 014	7 016	.7	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	14	213 820	19 542	9.1	.1	X
1600	Electronic parts and equipment, except communication	163	778 309	64 973	8.3	.3	2.3
1613	Capacitors and resistors	142	565 216	34 116	6.0	.1	X
1650	Communication equipment and supplies	13	163 115	13 999	8.6	.1	X
1700	Hardware	772	4 008 108	443 032	11.1	1.9	54.2
1711	Hand tools (including power driven)	589	2 897 412	183 747	6.3	.8	X
1712	Bolts, nuts, rivets, and fasteners	407	1 936 084	110 708	5.7	.5	X
1713	Cutlery	262	1 232 536	148 552	12.1	.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	4 625	22 928 107	19 517 235	85.1	85.1	56.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	1 935	9 777 889	1 962 333	20.1	8.6	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	2 341	12 155 135	3 861 747	31.8	16.8	X
1813	Plumbing fixtures	2 222	13 806 076	5 953 683	43.1	26.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	1 244	6 326 020	1 362 539	21.5	5.9	X
1815	Boilers, radiators, and convectors	995	3 761 432	1 154 047	30.7	5.0	X
1818	Other plumbing and heating equipment and supplies	2 980	14 798 420	5 222 878	35.3	22.8	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421720	Plumbing & heating equipment & supplies (hydronics) whse—Con.						
1900	Warm air heating and air-conditioning equipment and supplies	627	3 284 625	423 764	12.9	1.8	56.0
1911	Furnaces (warm air)	393	2 026 189	140 245	6.9	.6	X
1912	Central air-conditioning (residential and commercial)	289	1 324 892	97 595	7.4	.4	X
1914	Heat pumps (residential and commercial)	207	981 481	30 310	3.1	.1	X
1916	Air cleaning and filtration systems	121	469 280	16 377	3.5	.1	X
1917	Compressors for air-conditioners	159	660 300	26 692	4.0	.1	X
1918	Condensing units for air-conditioners	135	526 110	16 120	3.1	.1	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	272	1 458 538	96 434	6.6	.4	X
2000	Refrigeration equipment and supplies	158	776 308	64 767	8.3	.3	60.5
2011	Commercial refrigerators (reach-in and walk-in)	21	41 430	693	1.7	Z	X
2012	Unit coolers for commercial refrigerators	10	24 532	733	3.0	Z	X
2013	Condensing units for commercial refrigerators	50	130 663	6 604	5.1	Z	X
2014	Refrigerants	54	210 510	3 575	1.7	Z	X
2015	Other refrigeration equipment and supplies	126	701 018	53 160	7.6	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	17	42 109	2 529	6.0	Z	X
2200	Farm machinery, equipment, and parts	17	89 408	11 082	12.4	Z	X
2220	Garden machinery, equipment, and parts	21	123 533	16 227	13.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	11	37 299	6 274	16.8	Z	52.2
2311	Pumps	9	31 837	2 427	7.6	Z	X
2313	Parts for pumps and motors	8	25 109	3 329	13.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	164	458 869	59 050	12.9	.3	13.0
2321	New pumps, compressors (air or gas), and equipment	101	299 941	26 564	8.9	.1	X
2326	New controlling, recording, and indicating instruments and access	47	110 285	26 956	24.4	.1	X
2327	All other new general-purpose industrial machinery and equipment	21	10 214	1 252	12.3	Z	X
2328	Used general-purpose industrial machinery and equipment	10	10 317	1 307	12.7	Z	X
2330	Metalworking machinery, equipment, and parts	24	77 977	7 285	9.3	Z	X
2340	Materials handling machinery, equipment, and parts	24	78 545	8 311	10.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	33	124 197	25 487	20.5	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	17	20 487	953	4.7	Z	68.3
2392	Pneumatic valves	14	9 285	393	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	7	8 209	243	3.0	Z	69.2
2412	Pneumatic cylinders and rotary actuators	7	8 209	243	3.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	11	8 349	572	6.9	Z	61.0
2421	Hydraulic and pneumatic connectors	11	8 349	163	2.0	Z	X
2422	Hydraulic and pneumatic assemblies	11	8 349	409	4.9	Z	X
2430	Fluid-power filters, components, accessories, and parts	13	11 360	746	6.6	Z	67.6
2431	Filters	13	11 360	385	3.4	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	12	8 988	361	4.0	Z	X
2450	Industrial containers and supplies	65	1 004 274	110 431	11.0	.5	X
2460	Other industrial supplies	123	521 812	29 218	5.6	.1	4.1
2466	Industrial supplies, n.e.c.	109	426 608	26 051	6.1	.1	X
2520	Custodial (janitors') equipment and supplies	18	140 261	7 788	5.6	Z	3.3
2523	Custodial supplies	18	140 261	7 788	5.6	Z	X
2700	Sporting and recreational goods and supplies	27	289 115	22 404	7.7	.1	13.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	16	42 463	6 404	15.1	Z	X
2714	Camping and fishing equipment and accessories	19	56 584	1 238	2.2	Z	X
2717	Marine pleasure craft, equipment, and accessories	6	92 346	1 668	1.8	Z	X
5300	Plastics materials and basic shapes	463	2 742 222	339 085	12.4	1.5	.2
5311	Plastic pipes, rods, tubes, and shapes	387	1 706 933	219 252	12.8	1.0	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	251	1 404 643	94 544	6.7	.4	.7
5332	Alkalies and chlorine	73	611 835	7 668	1.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	75	225 350	27 533	12.2	.1	X
5341	Insecticides, nonagricultural	73	611 835	23 014	3.8	.1	X
5342	Adhesives, sealants, and glues	72	229 002	17 644	7.7	.1	X
5344	Other chemicals and allied products	27	312 245	17 540	5.6	.1	X
5800	Farm supplies	19	20 291	1 407	6.9	Z	14.8
5811	Hay, straw, and alfalfa	19	20 291	1 407	6.9	Z	X
6000	Paint, paint supplies, and wallpaper	155	891 173	39 095	4.4	.2	1.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	13	250 816	8 551	3.4	Z	X
9700	Service receipts and labor charges (including installed parts)	192	527 047	105 541	20.0	.5	40.9
9701	Labor charges for repair work	144	419 728	54 386	13.0	.2	X
9702	Parts installed in repair work	104	247 341	42 027	17.0	.2	X
9703	Other service receipts and labor charges—Specify	38	79 128	9 110	11.5	Z	X
9720	Receipts for service contracts	26	140 465	14 722	10.5	.1	X
9740	Receipts for installing equipment	38	63 781	7 182	11.3	Z	X
9810	Miscellaneous commodities	196	1 125 468	180 748	16.1	.8	X
9940	Rental and leasing receipts	35	80 488	6 743	8.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42173	Warm air heating & air-conditioning equipment & supplies						
	whse	5 524	X	20 062 710	X	100.0	73.6
0200	New and rebuilt automotive parts and supplies	10	57 238	4 020	7.0	Z	19.5
0214	Brake parts (including fluid and all disk and drum parts)	6	17 864	1 136	6.4	Z	X
0215	Exhaust system parts	9	52 408	2 740	5.2	Z	X
0620	Plywood and millwork	27	172 228	16 469	9.6	.1	19.4
0624	Wood millwork (doors, windows, cabinets, etc.)	18	89 312	6 369	7.1	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	20	86 338	3 859	4.5	Z	1.3
0714	Brick, block, tile, clay/cement sewer pipe, etc.	18	38 777	1 958	5.0	Z	X
0720	Roofing, siding, and insulation materials	156	760 730	84 737	11.1	.4	4.9
0721	Roofing, except wood	40	141 203	14 669	10.4	.1	X
0722	Siding, except wood	38	138 955	20 177	14.5	X	X
0723	Insulation materials	74	374 669	45 444	12.1	.2	X
0740	Other construction materials	28	201 981	30 289	15.0	.2	28.6
0743	Manufactured (mobile) homes	18	191 594	27 108	14.1	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	7	8 646	2 952	34.1	Z	X
0960	Restaurant and hotel equipment and supplies	64	210 544	8 392	4.0	Z	X
1120	Flat iron and steel products	434	1 791 774	157 834	8.8	.8	.9
1126	Sheets (galvanized and coated)	425	1 665 264	106 850	6.4	.5	X
1129	Other flat iron and steel products	107	147 847	46 068	31.2	.2	X
1140	Iron and steel wire and wire products	95	351 099	11 933	3.4	.1	.2
1142	Nails	87	214 277	4 389	2.0	Z	X
1150	Iron and steel pipe and tubing	480	1 430 226	83 572	5.8	.4	X
1200	Copper and brass	10	73 680	9 279	12.6	Z	1.7
1212	Flat products (sheets, strips, and plates)	9	47 321	1 370	2.9	Z	X
1220	Aluminum shapes, forms, etc.	85	286 123	10 724	3.7	.1	X
1400	Electrical apparatus and equipment	533	2 095 504	184 317	8.8	.9	4.1
1411	Power and distribution transformers	52	289 142	40 521	14.0	.2	X
1412	Switchgear and switchboard apparatus	8	179 118	1 242	.7	Z	X
1413	Motors and generators (including motor-generator sets)	263	793 898	43 779	5.5	.2	X
1414	Conduit, raceway, and fittings	9	22 797	154	.7	Z	X
1415	Electric bulbs (all types)	158	574 294	5 357	.9	Z	X
1416	Interior wiring (excluding conduit)	63	254 589	1 870	.7	Z	X
1417	Exterior wiring and cable (excluding conduit)	63	254 589	1 870	.7	Z	X
1418	Lighting fixtures (residential and commercial)	63	254 589	1 870	.7	Z	X
1419	Industrial controls	167	705 926	47 565	6.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	108	559 545	40 082	7.2	.2	X
1500	Electrical appliances, household	203	1 067 266	111 572	10.5	.6	5.1
1511	Televisions	24	250 296	6 530	2.6	Z	X
1513	V.C.R.'s and video cameras	13	35 209	167	.5	Z	X
1514	Electrical household ranges and ovens	67	194 370	3 448	1.8	Z	X
1515	Refrigerators and freezers, household	90	462 596	12 672	2.7	.1	X
1516	Household laundry equipment	89	467 014	18 167	3.9	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	162	825 829	65 392	7.9	.3	X
1600	Electronic parts and equipment, except communication	294	1 200 256	78 187	6.5	.4	1.1
1612	Integrated circuits	189	746 923	4 033	.5	Z	X
1613	Capacitors and resistors	175	741 824	9 152	1.2	Z	X
1615	Discrete semiconductors, etc.	105	367 740	9 054	2.5	Z	X
1616	Electronic connectors and other passive electronic parts	190	832 516	25 601	3.1	.1	X
1618	Electronic parts and equipment, n.e.c.	266	1 104 465	30 341	2.7	.2	X
1700	Hardware	1 534	4 659 050	153 265	3.3	.8	69.4
1711	Hand tools (including power driven)	1 374	4 137 373	89 756	2.2	.4	X
1712	Bolts, nuts, rivets, and fasteners	533	1 983 234	47 478	2.4	.2	X
1713	Cutlery	201	746 578	16 023	2.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	2 039	6 553 802	1 023 649	15.6	5.1	67.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	694	2 279 264	73 124	3.2	.4	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	1 275	3 559 662	225 794	6.3	1.1	X
1813	Plumbing fixtures	347	1 312 211	84 120	6.4	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	685	2 563 281	170 925	6.7	.9	X
1815	Boilers, radiators, and convectors	613	2 275 557	127 152	5.6	.6	X
1818	Other plumbing and heating equipment and supplies	1 067	3 512 972	342 528	9.8	1.7	X
1900	Warm air heating and air-conditioning equipment and supplies	5 524	20 062 710	16 418 239	81.8	81.8	67.4
1911	Furnaces (warm air)	3 303	12 316 357	2 570 749	20.9	12.8	X
1912	Central air-conditioning (residential and commercial)	3 921	15 915 828	6 655 820	41.8	33.2	X
1914	Heat pumps (residential and commercial)	2 273	9 919 717	1 123 375	11.3	5.6	X
1916	Air cleaning and filtration systems	2 688	10 448 092	1 635 318	15.7	8.2	X
1917	Compressors for air-conditioners	2 530	9 774 652	703 139	7.2	3.5	X
1918	Condensing units for air-conditioners	2 066	9 529 552	1 142 306	12.0	5.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	3 141	11 606 833	2 587 531	22.3	12.9	X
2000	Refrigeration equipment and supplies	1 810	5 198 384	800 315	15.4	4.0	70.6
2011	Commercial refrigerators (reach-in and walk-in)	384	848 877	25 585	3.0	.1	X
2012	Unit coolers for commercial refrigerators	288	1 132 578	77 010	6.8	.4	X
2013	Condensing units for commercial refrigerators	655	1 479 650	77 828	5.3	.4	X
2014	Refrigerants	1 525	3 771 154	347 004	9.2	1.7	X
2015	Other refrigeration equipment and supplies	1 194	3 210 007	272 896	8.5	1.4	X
2100	Construction and mining machinery and equipment (including parts and attachments)	11	28 215	2 499	8.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	6	9 045	896	9.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42173	Warm air heating & air-conditioning equipment & supplies whsle—Con.						
2320	General-purpose industrial machinery, equipment, and parts	124	380 233	53 500	14.1	.3	17.3
2326	New controlling, recording, and indicating instruments and access	19	39 330	4 370	11.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	105	340 903	49 130	14.4	.2	X
2330	Metalworking machinery, equipment, and parts	78	192 831	7 396	3.8	Z	X
2340	Materials handling machinery, equipment, and parts	33	92 311	3 291	3.6	Z	X
2370	Mechanical power transmission supplies	9	20 307	4 673	23.0	Z	67.3
2371	Bearings and bushings	7	16 860	455	2.7	Z	X
2372	Other mechanical power transmission supplies	7	17 935	4 218	23.5	Z	X
2450	Industrial containers and supplies	10	30 242	374	1.2	Z	.6
2451	New and reconditioned drums and barrels	10	30 242	374	1.2	Z	X
2460	Other industrial supplies	203	660 790	20 128	3.0	.1	2.5
2461	Printing and duplicating inks	95	319 535	4 942	1.5	Z	X
2462	Abrasives and abrasive materials	60	131 581	4 569	3.5	Z	X
2464	Mechanical rubber goods	17	153 528	8 507	5.5	Z	X
2465	Strapping and tape	60	169 529	1 839	1.1	Z	X
5300	Plastics materials and basic shapes	134	602 550	34 859	5.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	231	758 489	16 560	2.2	.1	1.1
5342	Adhesives, sealants, and glues	219	555 990	11 186	2.0	.1	X
6000	Paint, paint supplies, and wallpaper	32	93 623	1 241	1.3	Z	X
9700	Service receipts and labor charges (including installed parts)	468	2 456 111	501 452	20.4	2.5	70.6
9701	Labor charges for repair work	363	2 021 370	311 511	15.4	1.6	X
9702	Parts installed in repair work	340	1 933 259	176 593	9.1	.9	X
9703	Other service receipts and labor charges—Specify	86	232 754	13 340	5.7	.1	X
9720	Receipts for service contracts	116	435 472	35 323	8.1	.2	X
9740	Receipts for installing equipment	133	344 050	31 754	9.2	.2	X
9810	Miscellaneous commodities	204	632 512	71 238	11.3	.4	X
9940	Rental and leasing receipts	47	127 789	2 070	1.6	Z	X
9950	Construction receipts	22	65 952	7 152	10.8	Z	X
421730	Warm air heating & air-conditioning equipment & supplies whsle	5 524	X	20 062 710	X	100.0	73.6
0200	New and rebuilt automotive parts and supplies	10	57 238	4 020	7.0	Z	19.5
0214	Brake parts (including fluid and all disk and drum parts)	6	17 864	1 136	6.4	Z	X
0215	Exhaust system parts	9	52 408	2 740	5.2	Z	X
0620	Plywood and millwork	27	172 228	16 469	9.6	.1	19.4
0624	Wood millwork (doors, windows, cabinets, etc.)	18	89 312	6 369	7.1	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	9	55 258	2 942	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	20	86 338	3 859	4.5	Z	1.3
0714	Brick, block, tile, clay/cement sewer pipe, etc.	18	38 777	1 958	5.0	Z	X
0720	Roofing, siding, and insulation materials	156	760 730	84 737	11.1	.4	4.9
0721	Roofing, except wood	40	141 203	14 669	10.4	.1	X
0722	Siding, except wood	38	138 955	20 177	14.5	.1	X
0723	Insulation materials	74	374 669	45 444	12.1	.2	X
0740	Other construction materials	28	201 981	30 289	15.0	.2	28.6
0743	Manufactured (mobile) homes	18	191 594	27 108	14.1	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	7	8 646	2 952	34.1	Z	X
0960	Restaurant and hotel equipment and supplies	64	210 544	8 392	4.0	Z	X
1120	Flat iron and steel products	434	1 791 774	157 834	8.8	.8	.9
1126	Sheets (galvanized and coated)	425	1 665 264	106 850	6.4	.5	X
1129	Other flat iron and steel products	107	147 847	46 068	31.2	.2	X
1140	Iron and steel wire and wire products	95	351 099	11 933	3.4	.1	.2
1142	Nails	87	214 277	4 389	2.0	Z	X
1150	Iron and steel pipe and tubing	480	1 430 226	83 572	5.8	.4	X
1200	Copper and brass	10	73 680	9 279	12.6	Z	1.7
1212	Flat products (sheets, strips, and plates)	9	47 321	1 370	2.9	Z	X
1220	Aluminum shapes, forms, etc.	85	286 123	10 724	3.7	.1	X
1400	Electrical apparatus and equipment	533	2 095 504	184 317	8.8	.9	4.1
1411	Power and distribution transformers	52	289 142	40 521	14.0	.2	X
1412	Switchgear and switchboard apparatus	8	179 118	1 242	.7	Z	X
1413	Motors and generators (including motor-generator sets)	263	793 898	43 779	5.5	.2	X
1414	Conduit, raceway, and fittings	9	22 797	154	.7	Z	X
1415	Electric bulbs (all types)	158	574 294	5 357	.9	Z	X
1416	Interior wiring (excluding conduit)	63	254 589	1 870	.7	Z	X
1417	Exterior wiring and cable (excluding conduit)	63	254 589	1 870	.7	Z	X
1418	Lighting fixtures (residential and commercial)	63	254 589	1 870	.7	Z	X
1419	Industrial controls	167	705 926	47 565	6.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	108	559 545	40 082	7.2	.2	X
1500	Electrical appliances, household	203	1 067 266	111 572	10.5	.6	5.1
1511	Televisions	24	250 296	6 530	2.6	Z	X
1513	V.C.R.'s and video cameras	13	35 209	167	.5	Z	X
1514	Electrical household ranges and ovens	67	194 370	3 448	1.8	Z	X
1515	Refrigerators and freezers, household	90	462 596	12 672	2.7	.1	X
1516	Household laundry equipment	89	467 014	18 167	3.9	.1	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	162	825 829	65 392	7.9	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421730	Warm air heating & air-conditioning equipment & supplies whsle—Con.						
1600	Electronic parts and equipment, except communication	294	1 200 256	78 187	6.5	.4	1.1
1612	Integrated circuits	189	746 923	4 033	.5	Z	X
1613	Capacitors and resistors	175	741 824	9 152	1.2	Z	X
1615	Discrete semiconductors, etc.	105	367 740	9 054	2.5	Z	X
1616	Electronic connectors and other passive electronic parts	190	832 516	25 601	3.1	.1	X
1618	Electronic parts and equipment, n.e.c.	266	1 104 465	30 341	2.7	.2	X
1700	Hardware	1 534	4 659 050	153 265	3.3	.8	69.4
1711	Hand tools (including power driven)	1 374	4 137 373	89 756	2.2	.4	X
1712	Bolts, nuts, rivets, and fasteners	533	1 983 234	47 478	2.4	.2	X
1713	Cutlery	201	746 578	16 023	2.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	2 039	6 553 802	1 023 649	15.6	5.1	67.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	694	2 279 264	73 124	3.2	.4	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	1 275	3 559 662	225 794	6.3	1.1	X
1813	Plumbing fixtures	347	1 312 211	84 120	6.4	.4	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	685	2 563 281	170 925	6.7	.9	X
1815	Boilers, radiators, and convectors	613	2 275 557	127 152	5.6	.6	X
1818	Other plumbing and heating equipment and supplies	1 067	3 512 972	342 528	9.8	1.7	X
1900	Warm air heating and air-conditioning equipment and supplies	5 524	20 062 710	16 418 239	81.8	81.8	67.4
1911	Furnaces (warm air)	3 303	12 316 357	2 570 749	20.9	12.8	X
1912	Central air-conditioning (residential and commercial)	3 921	15 915 828	6 655 820	41.8	33.2	X
1914	Heat pumps (residential and commercial)	2 273	9 919 717	1 123 375	11.3	5.6	X
1916	Air cleaning and filtration systems	2 688	10 448 092	1 635 318	15.7	8.2	X
1917	Compressors for air-conditioners	2 530	9 774 652	703 139	7.2	3.5	X
1918	Condensing units for air-conditioners	2 066	9 529 552	1 142 306	12.0	5.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	3 141	11 606 833	2 587 531	22.3	12.9	X
2000	Refrigeration equipment and supplies	1 810	5 198 384	800 315	15.4	4.0	70.6
2011	Commercial refrigerators (reach-in and walk-in)	384	848 877	25 585	3.0	.1	X
2012	Unit coolers for commercial refrigerators	288	1 132 578	77 010	6.8	.4	X
2013	Condensing units for commercial refrigerators	655	1 479 650	77 828	5.3	.4	X
2014	Refrigerants	1 525	3 771 154	347 004	9.2	1.7	X
2015	Other refrigeration equipment and supplies	1 194	3 210 007	272 896	8.5	1.4	X
2100	Construction and mining machinery and equipment (including parts and attachments)	11	28 215	2 499	8.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	6	9 045	896	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	124	380 233	53 500	14.1	.3	17.3
2326	New controlling, recording, and indicating instruments and access	19	39 330	4 370	11.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	105	340 903	49 130	14.4	.2	X
2330	Metalworking machinery, equipment, and parts	78	192 831	7 396	3.8	Z	X
2340	Materials handling machinery, equipment, and parts	33	92 311	3 291	3.6	Z	X
2370	Mechanical power transmission supplies	9	20 307	4 673	23.0	Z	67.3
2371	Bearings and bushings	7	16 860	455	2.7	Z	X
2372	Other mechanical power transmission supplies	7	17 935	4 218	23.5	Z	X
2450	Industrial containers and supplies	10	30 242	374	1.2	.6	X
2451	New and reconditioned drums and barrels	10	30 242	374	1.2	Z	X
2460	Other industrial supplies	203	660 790	20 128	3.0	.1	2.5
2461	Printing and duplicating inks	95	319 535	4 942	1.5	Z	X
2462	Abrasives and abrasive materials	60	131 581	4 569	3.5	Z	X
2464	Mechanical rubber goods	17	153 528	8 507	5.5	Z	X
2465	Strapping and tape	60	169 529	1 839	1.1	Z	X
5300	Plastics materials and basic shapes	134	602 550	34 859	5.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	231	758 489	16 560	2.2	.1	1.1
5342	Adhesives, sealants, and glues	219	555 990	11 186	2.0	.1	X
6000	Paint, paint supplies, and wallpaper	32	93 623	1 241	1.3	Z	X
9700	Service receipts and labor charges (including installed parts)	468	2 456 111	501 452	20.4	2.5	70.6
9701	Labor charges for repair work	363	2 021 370	311 511	15.4	1.6	X
9702	Parts installed in repair work	340	1 933 259	176 593	9.1	.9	X
9703	Other service receipts and labor charges—Specify	86	232 754	13 340	5.7	.1	X
9720	Receipts for service contracts	116	435 472	35 323	8.1	.2	X
9740	Receipts for installing equipment	133	344 050	31 754	9.2	.2	X
9810	Miscellaneous commodities	204	632 512	71 238	11.3	.4	X
9940	Rental and leasing receipts	47	127 789	2 070	1.6	Z	X
9950	Construction receipts	22	65 952	7 152	10.8	Z	X
42174	Refrigeration equipment & supplies whsle	1 572	X	5 135 271	X	100.0	85.2
0200	New and rebuilt automotive parts and supplies	8	48 908	7 632	15.6	.1	X
0540	Other home furnishings	9	8 747	1 462	16.7	Z	X
0960	Restaurant and hotel equipment and supplies	159	411 186	67 453	16.4	1.3	X
0970	Store machines and equipment	22	65 060	16 642	25.6	.3	40.5
0972	Other store machines and equipment	21	62 923	16 103	25.6	.3	X
1120	Flat iron and steel products	6	19 919	835	4.2	Z	X
1150	Iron and steel pipe and tubing	259	407 060	16 894	4.2	.3	X
1220	Aluminum shapes, forms, etc.	7	18 883	584	3.1	Z	X
1400	Electrical apparatus and equipment	133	404 627	40 027	9.9	.8	1.9
1413	Motors and generators (including motor-generator sets)	61	74 110	6 235	8.4	.1	X
1417	Exterior wiring and cable (excluding conduit)	61	272 367	28 572	10.5	.6	X
1500	Electrical appliances, household	12	28 563	2 263	7.9	Z	17.9
1514	Electrical household ranges and ovens	12	28 563	1 123	3.9	Z	X
1515	Refrigerators and freezers, household	12	28 563	1 123	3.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42174	Refrigeration equipment & supplies whlse—Con.						
1600	Electronic parts and equipment, except communication	50	139 908	18 316	13.1	.4	.5
1618	Electronic parts and equipment, n.e.c.	43	97 775	10 284	10.5	.2	X
1700	Hardware	475	953 649	41 510	4.4	.8	83.7
1711	Hand tools (including power driven)	437	848 991	32 470	3.8	.6	X
1712	Bolts, nuts, rivets, and fasteners	111	273 356	5 079	1.9	.1	X
1713	Cutlery	47	121 732	3 957	3.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	551	1 123 461	135 541	12.1	2.6	80.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	128	329 648	8 844	2.7	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	425	797 417	32 086	4.0	.6	X
1813	Plumbing fixtures	30	50 134	5 552	11.1	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	75	177 634	4 879	2.7	.1	X
1815	Boilers, radiators, and convectors	71	207 603	7 404	3.6	.1	X
1818	Other plumbing and heating equipment and supplies	422	854 177	76 775	9.0	1.5	X
1900	Warm air heating and air-conditioning equipment and supplies	638	1 405 052	341 041	24.3	6.6	78.2
1911	Furnaces (warm air)	437	842 815	44 140	5.2	.9	X
1912	Central air-conditioning (residential and commercial)	509	1 027 801	102 956	10.0	2.0	X
1914	Heat pumps (residential and commercial)	185	399 951	17 668	4.4	.3	X
1916	Air cleaning and filtration systems	389	686 136	12 926	1.9	.3	X
1917	Compressors for air-conditioners	373	945 486	102 007	10.8	2.0	X
1918	Condensing units for air-conditioners	283	674 357	35 505	5.3	.7	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	400	723 264	25 828	3.6	.5	X
2000	Refrigeration equipment and supplies	1 572	5 135 271	4 057 568	79.0	79.0	72.4
2011	Commercial refrigerators (reach-in and walk-in)	799	2 627 731	969 679	36.9	18.9	X
2012	Unit coolers for commercial refrigerators	579	2 006 400	230 451	11.5	4.5	X
2013	Condensing units for commercial refrigerators	923	2 686 017	316 001	11.8	6.2	X
2014	Refrigerants	895	1 901 653	449 151	23.6	8.7	X
2015	Other refrigeration equipment and supplies	1 394	4 295 981	2 087 762	48.6	40.7	X
2320	General-purpose industrial machinery, equipment, and parts	12	37 283	6 425	17.2	.1	25.7
2321	New pumps, compressors (air or gas), and equipment	10	31 435	4 440	14.1	.1	X
2326	New controlling, recording, and indicating instruments and access	10	31 435	736	2.3	Z	X
2340	Materials handling machinery, equipment, and parts	6	13 284	1 529	11.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	33 152	329	1.0	Z	X
2460	Other industrial supplies	15	40 259	1 246	3.1	Z	X
5300	Plastics materials and basic shapes	32	76 383	6 419	8.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	99	224 787	7 709	3.4	.2	X
9700	Service receipts and labor charges (including installed parts)	232	1 166 983	150 516	12.9	2.9	82.8
9701	Labor charges for repair work	194	1 028 684	80 461	7.8	1.6	X
9702	Parts installed in repair work	160	921 386	55 132	6.0	1.1	X
9703	Other service receipts and labor charges—Specify	62	414 063	14 915	3.6	.3	X
9720	Receipts for service contracts	36	389 007	35 621	9.2	.7	X
9740	Receipts for installing equipment	90	967 955	111 156	11.5	2.2	X
9810	Miscellaneous commodities	43	101 370	9 736	9.6	.2	X
9940	Rental and leasing receipts	48	145 100	17 444	12.0	.3	X
9950	Construction receipts	12	225 230	15 008	6.7	.3	X
421740	Refrigeration equipment & supplies whlse	1 572	X	5 135 271	X	100.0	85.2
0200	New and rebuilt automotive parts and supplies	8	48 908	7 632	15.6	.1	X
0540	Other home furnishings	9	8 747	1 462	16.7	Z	X
0960	Restaurant and hotel equipment and supplies	159	411 186	67 453	16.4	1.3	X
0970	Store machines and equipment	22	65 060	16 642	25.6	.3	40.5
0972	Other store machines and equipment	21	62 923	16 103	25.6	.3	X
1120	Flat iron and steel products	6	19 919	835	4.2	Z	X
1150	Iron and steel pipe and tubing	259	407 060	16 894	4.2	.3	X
1220	Aluminum shapes, forms, etc.	7	18 883	584	3.1	Z	X
1400	Electrical apparatus and equipment	133	404 627	40 027	9.9	.8	1.9
1413	Motors and generators (including motor-generator sets)	61	74 110	6 235	8.4	.1	X
1417	Exterior wiring and cable (excluding conduit)	61	272 367	28 572	10.5	.6	X
1500	Electrical appliances, household	12	28 563	2 263	7.9	Z	17.9
1514	Electrical household ranges and ovens	12	28 563	1 123	3.9	Z	X
1515	Refrigerators and freezers, household	12	28 563	1 123	3.9	Z	X
1600	Electronic parts and equipment, except communication	50	139 908	18 316	13.1	.4	.5
1618	Electronic parts and equipment, n.e.c.	43	97 775	10 284	10.5	.2	X
1700	Hardware	475	953 649	41 510	4.4	.8	83.7
1711	Hand tools (including power driven)	437	848 991	32 470	3.8	.6	X
1712	Bolts, nuts, rivets, and fasteners	111	273 356	5 079	1.9	.1	X
1713	Cutlery	47	121 732	3 957	3.3	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	551	1 123 461	135 541	12.1	2.6	80.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	128	329 648	8 844	2.7	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	425	797 417	32 086	4.0	.6	X
1813	Plumbing fixtures	30	50 134	5 552	11.1	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	75	177 634	4 879	2.7	.1	X
1815	Boilers, radiators, and convectors	71	207 603	7 404	3.6	.1	X
1818	Other plumbing and heating equipment and supplies	422	854 177	76 775	9.0	1.5	X
1900	Warm air heating and air-conditioning equipment and supplies	638	1 405 052	341 041	24.3	6.6	78.2
1911	Furnaces (warm air)	437	842 815	44 140	5.2	.9	X
1912	Central air-conditioning (residential and commercial)	509	1 027 801	102 956	10.0	2.0	X
1914	Heat pumps (residential and commercial)	185	399 951	17 668	4.4	.3	X
1916	Air cleaning and filtration systems	389	686 136	12 926	1.9	.3	X
1917	Compressors for air-conditioners	373	945 486	102 007	10.8	2.0	X
1918	Condensing units for air-conditioners	283	674 357	35 505	5.3	.7	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421740	Refrigeration equipment & supplies whlse—Con.						
1900	Warm air heating and air-conditioning equipment and supplies—Con.						
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	400	723 264	25 828	3.6	.5	X
2000	Refrigeration equipment and supplies	1 572	5 135 271	4 057 568	79.0	79.0	72.4
2011	Commercial refrigerators (reach-in and walk-in)	799	2 627 731	969 679	36.9	18.9	X
2012	Unit coolers for commercial refrigerators	579	2 006 400	230 451	11.5	4.5	X
2013	Condensing units for commercial refrigerators	923	2 686 017	316 001	11.8	6.2	X
2014	Refrigerants	895	1 901 653	449 151	23.6	8.7	X
2015	Other refrigeration equipment and supplies	1 394	4 295 981	2 087 762	48.6	40.7	X
2320	General-purpose industrial machinery, equipment, and parts	12	37 283	6 425	17.2	.1	25.7
2321	New pumps, compressors (air or gas), and equipment	10	31 435	4 440	14.1	.1	X
2326	New controlling, recording, and indicating instruments and access	10	31 435	736	2.3	Z	X
2340	Materials handling machinery, equipment, and parts	6	13 284	1 529	11.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	33 152	329	1.0	Z	X
2460	Other industrial supplies	15	40 259	1 246	3.1	Z	X
5300	Plastics materials and basic shapes	32	76 383	6 419	8.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	99	224 787	7 709	3.4	.2	X
9700	Service receipts and labor charges (including installed parts)	232	1 166 983	150 516	12.9	2.9	82.8
9701	Labor charges for repair work	194	1 028 684	80 461	7.8	1.6	X
9702	Parts installed in repair work	160	921 386	55 132	6.0	1.1	X
9703	Other service receipts and labor charges—Specify	62	414 063	14 915	3.6	.3	X
9720	Receipts for service contracts	36	389 007	35 621	9.2	.7	X
9740	Receipts for installing equipment	90	967 955	111 156	11.5	2.2	X
9810	Miscellaneous commodities	43	101 370	9 736	9.6	.2	X
9940	Rental and leasing receipts	48	145 100	17 444	12.0	.3	X
9950	Construction receipts	12	225 230	15 008	6.7	.3	X
4218	Machinery, equipment, & supplies whlse	76 643	X	328 968 331	X	100.0	72.4
0100	New and used automobiles, motorcycles, etc.	261	920 926	85 927	9.3	Z	6.0
0112	Used automobiles	72	218 086	5 849	2.7	Z	X
0113	Motorcycles	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	170	641 568	74 543	11.6	Z	X
0120	Buses, campers, and motor homes	16	70 571	8 165	11.6	Z	61.2
0121	Buses	6	38 855	1 153	3.0	Z	X
0122	Motor homes, car trailers, and campers	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less)	238	603 015	63 512	10.5	Z	1.8
0131	New light trucks	158	400 183	34 381	8.6	Z	X
0132	Used light trucks	156	375 231	12 755	3.4	Z	X
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	275	937 221	77 954	8.3	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	229	1 592 324	126 474	7.9	Z	7.2
0152	New heavy truck tractors	116	1 153 916	46 029	4.0	Z	X
0154	New truck bodies	38	131 392	17 694	13.5	Z	X
0155	Used heavy trucks, tractors, and trailers	145	1 183 894	44 607	3.8	Z	X
0200	New and rebuilt automotive parts and supplies	1 533	8 898 187	1 125 351	12.6	.3	4.6
0211	Batteries	443	2 598 219	22 847	.9	Z	X
0212	Engines (complete)	350	1 727 415	45 741	2.6	Z	X
0213	Electrical engine parts (including ignition parts)	306	849 206	21 684	2.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	211	1 137 088	32 037	2.8	Z	X
0215	Exhaust system parts	82	320 529	5 103	1.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades	373	2 007 815	72 116	3.6	Z	X
0218	Filters (oil, air, gas, and transmission)	283	1 657 654	52 840	3.2	Z	X
0219	Engine parts, except electrical	306	1 850 823	103 479	5.6	Z	X
0221	Body parts and repair materials	127	542 506	17 288	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	113	2 063 089	309 134	15.0	.1	X
0223	Parts, n.e.c.	594	1 571 945	238 626	15.2	.1	X
0224	Accessories	200	528 242	15 433	2.9	Z	X
0240	Used automotive parts, accessories, and equipment	22	118 404	9 774	8.3	Z	X
0250	Petroleum products marketing equipment	14	105 115	31 693	30.2	Z	X
0300	Tires and tubes	606	1 989 171	45 242	2.3	Z	1.7
0311	New tires and tubes	52	122 856	2 712	2.2	Z	X
0312	Recapped and used tires and repair materials	475	1 272 109	27 457	2.2	Z	X
0400	Household and lawn furniture	14	54 699	7 348	13.4	Z	X
0420	Office and business furniture	36	110 920	14 631	13.2	Z	15.4
0421	New office furniture (wooden and metal)	12	37 388	10 411	27.8	Z	X
0520	Linens, domestics, curtains, and draperies	11	40 032	5 315	13.3	Z	X
0530	Flooring and floor coverings	70	144 420	8 503	5.9	Z	7.3
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	52	87 021	4 997	5.7	Z	X
0540	Other home furnishings	23	190 739	10 117	5.3	Z	X
0600	Lumber: rough, dressed, and finished	18	22 692	3 747	16.5	Z	25.3
0611	Dimensional lumber (non-treated)	7	6 996	678	9.7	Z	X
0620	Plywood and millwork	38	172 637	17 588	10.2	Z	44.7
0621	Softwood plywood and oriented strand board (OSB)	9	29 838	4 600	15.4	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	11	22 527	2 860	12.7	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	8	102 627	6 713	6.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218	Machinery, equipment, & supplies whsle—Con.						
0700	Brick, stone, tile, sand, block, cement, and gravel	27	208 598	33 563	16.1	Z	9.9
0712	Cement and lime	9	19 011	1 953	10.3	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	8	26 945	729	2.7	Z	X
0720	Roofing, siding, and insulation materials	29	128 481	13 221	10.3	Z	9.7
0721	Roofing, except wood	7	19 490	7 237	37.1	Z	X
0723	Insulation materials	11	33 993	3 717	10.9	Z	X
0730	Flat glass and other construction glass (excluding automotive)	8	10 720	2 986	27.9	Z	X
0740	Other construction materials	112	345 166	34 319	9.9	Z	11.9
0742	Prefabricated buildings and structural assemblies (nonwood)	19	70 086	10 890	15.5	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	29	120 050	12 257	10.2	Z	X
0800	Photographic equipment and supplies (excluding video)	22	239 726	19 908	8.3	Z	41.9
0813	Photographic film	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film)	7	2 206	93	4.2	Z	X
0900	Office equipment	137	657 635	87 794	13.4	Z	30.4
0913	Copying machines and equipment	41	230 316	56 610	24.6	Z	X
0915	Mailing, letter handling, and addressing machines	15	52 294	7 720	14.8	Z	X
0920	New computer equipment	326	1 244 510	103 509	8.3	Z	11.3
0921	Computers	202	685 747	39 308	5.7	Z	X
0924	Other computer peripheral equipment	93	409 742	48 666	11.9	Z	X
0930	Used computer equipment	8	10 859	3 262	30.0	Z	X
0950	Computer software (packaged)	56	208 584	19 197	9.2	Z	X
0960	Restaurant and hotel equipment and supplies	311	895 325	111 854	12.5	Z	X
0970	Store machines and equipment	78	284 747	44 493	15.6	Z	50.7
0971	Vending machines	6	36 962	2 350	6.4	Z	X
0972	Other store machines and equipment	48	202 376	38 453	19.0	Z	X
1000	Medical, hospital, and surgical supplies	321	1 233 768	130 880	10.6	Z	16.3
1011	Surgical and medical instruments and equipment	12	40 940	1 933	4.7	Z	X
1013	Other surgical, medical, and hospital supplies	273	913 922	102 713	11.2	Z	X
1030	Optical and ophthalmic goods	6	14 047	2 654	18.9	Z	X
1050	Other professional equipment and supplies	29	84 509	9 564	11.3	Z	59.7
1055	Scientific instruments	10	13 016	3 533	27.1	Z	X
1057	Professional equipment and supplies, n.e.c.	12	51 834	2 254	4.3	Z	X
1100	Iron and steel products (semifinished)	29	101 785	21 642	21.3	Z	61.1
1113	Rough castings and foundry products	22	66 652	11 038	16.6	Z	X
1116	Other semifinished iron and steel products	11	13 368	4 144	31.0	Z	X
1120	Flat iron and steel products	845	4 308 847	256 045	5.9	.1	2.5
1121	Plates	45	84 770	4 854	5.7	Z	X
1124	Sheets (hot-rolled)	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated)	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products	121	2 206 991	21 417	1.0	Z	X
1140	Iron and steel wire and wire products	912	5 250 506	528 354	10.1	.2	2.1
1141	Wire (plain, coated, barbed, and twisted)	125	643 930	38 021	5.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	544	2 452 835	83 307	3.4	Z	X
1150	Iron and steel pipe and tubing	975	3 783 480	460 958	12.2	.1	14.2
1152	Tubing	40	737 637	24 110	3.3	Z	X
1153	Standard steel pipe	379	1 601 208	310 356	19.4	.1	X
1154	Other steel pipe	144	571 002	16 425	2.9	Z	X
1160	Other iron and steel products	223	1 386 765	63 314	4.6	Z	38.7
1163	Bars and bar-size shapes: cold finished	30	285 661	5 419	1.9	Z	X
1165	Structural shapes (excluding bar-size shapes)	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c.	12	78 993	14 592	18.5	Z	X
1170	Alloy steel	9	780 198	290 254	37.2	.1	X
1180	Stainless steel	40	394 669	81 280	20.6	Z	22.3
1185	Other stainless steel (including tubing)	18	105 851	15 692	14.8	Z	X
1200	Copper and brass	69	231 285	13 530	5.9	Z	47.9
1213	Tubular products (pipes and tubes)	42	182 577	8 445	4.6	Z	X
1220	Aluminum shapes, forms, etc.	55	145 663	13 538	9.3	Z	27.2
1221	Plates (.250 inch and over)	8	3 121	444	14.2	Z	X
1222	Sheets and coils (.006 to .249 inch)	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	119	2 477 688	158 144	6.4	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	8	15 185	1 401	9.2	Z	X
1400	Electrical apparatus and equipment	2 824	13 207 161	1 285 558	9.7	.4	5.1
1411	Power and distribution transformers	112	881 201	20 785	2.4	Z	X
1412	Switchgear and switchboard apparatus	105	979 738	30 028	3.1	Z	X
1413	Motors and generators (including motor-generator sets)	1 148	6 495 246	510 544	7.9	.2	X
1414	Conduit, raceway, and fittings	237	828 142	14 453	1.7	Z	X
1415	Electric bulbs (all types)	288	781 668	26 034	3.3	Z	X
1416	Interior wiring (excluding conduit)	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	178	609 385	27 396	4.5	Z	X
1418	Lighting fixtures (residential and commercial)	195	930 263	12 846	1.4	Z	X
1419	Industrial controls	735	2 801 593	222 734	8.0	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	509	2 633 210	146 166	5.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218	Machinery, equipment, & supplies whsle—Con.						
1500	Electrical appliances, household	126	447 222	34 834	7.8	Z	11.6
1511	Televisions	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens	12	78 489	3 072	3.9	Z	X
1515	Refrigerators and freezers, household	22	94 331	2 544	2.7	Z	X
1517	Vacuum cleaners and sewing machines, household	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	26	104 123	8 599	8.3	Z	X
1600	Electronic parts and equipment, except communication	1 804	7 713 901	744 565	9.7	.2	4.3
1612	Integrated circuits	145	215 418	21 837	10.1	Z	X
1613	Capacitors and resistors	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc.	36	125 094	9 043	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	191	1 272 372	107 683	8.5	Z	X
1618	Electronic parts and equipment, n.e.c.	648	3 188 227	242 907	7.6	.1	X
1650	Communication equipment and supplies	178	2 362 058	91 116	3.9	Z	4.0
1651	Telephones	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment	71	1 794 637	55 677	3.1	Z	X
1653	Other electrical communication equipment	71	1 272 628	26 078	2.0	Z	X
1700	Hardware	3 250	13 243 889	1 183 296	8.9	.4	7.1
1711	Hand tools (including power driven)	2 068	9 203 339	673 694	7.3	.2	X
1712	Bolts, nuts, rivets, and fasteners	1 706	5 842 794	242 903	4.2	.1	X
1713	Cutlery	557	1 930 218	42 260	2.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	1 470	7 199 315	671 247	9.3	.2	5.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	584	3 809 899	208 685	5.5	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	455	2 841 585	157 735	5.6	Z	X
1813	Plumbing fixtures	122	507 470	16 486	3.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	122	1 417 020	31 526	2.2	Z	X
1815	Boilers, radiators, and convectors	103	939 956	43 963	4.7	Z	X
1818	Other plumbing and heating equipment and supplies	293	1 784 413	79 625	4.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	420	1 031 351	100 382	9.7	Z	20.2
1911	Furnaces (warm air)	74	111 783	5 350	4.8	Z	X
1912	Central air-conditioning (residential and commercial)	43	80 048	12 150	15.2	Z	X
1914	Heat pumps (residential and commercial)	17	32 908	999	3.0	Z	X
1916	Air cleaning and filtration systems	144	390 257	46 074	11.8	Z	X
1917	Compressors for air-conditioners	43	88 597	4 325	4.9	Z	X
1918	Condensing units for air-conditioners	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	59	137 268	9 702	7.1	Z	X
2000	Refrigeration equipment and supplies	83	301 521	32 981	10.9	Z	29.2
2013	Condensing units for commercial refrigerators	13	66 437	1 645	2.5	Z	X
2014	Refrigerants	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies	50	160 419	12 666	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7 345	52 201 045	36 900 693	70.7	11.2	51.4
2111	New off-highway wheel and track-laying tractors	1 728	22 840 822	6 168 744	27.0	1.9	X
2112	New power cranes, draglines, and shovels	922	9 642 591	1 614 758	16.7	.5	X
2113	New mixers, pavers, and related equipment	1 130	17 320 177	999 531	5.8	.3	X
2114	New tractor shovel loaders	1 496	18 997 277	2 666 147	14.0	.8	X
2115	New graders, rollers, and off-highway trucks	1 678	23 442 933	2 638 951	11.3	.8	X
2116	New mining machinery	999	8 761 453	1 752 497	20.0	.5	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	4 344	37 501 910	15 655 555	41.7	4.8	X
2118	Used construction and mining machinery and equipment	4 122	29 239 987	5 152 925	17.6	1.6	X
2200	Farm machinery, equipment, and parts	10 329	47 000 266	29 476 097	62.7	9.0	51.0
2211	New tractors (farm)	5 662	33 114 663	8 538 871	25.8	2.6	X
2212	New harvesting machinery	4 396	26 716 130	4 512 093	16.9	1.4	X
2213	New land preparation, planting, and cultivating machinery	4 024	25 086 670	2 364 313	9.4	.7	X
2214	New dairy farm and barn equipment	915	2 484 370	411 681	16.6	.1	X
2215	New irrigation equipment	1 711	5 934 613	2 532 530	42.7	.8	X
2216	Other new farm machinery and equipment	6 123	31 432 332	5 103 601	16.2	1.6	X
2218	Used farm machinery and equipment	6 570	25 874 205	5 868 497	22.7	1.8	X
2220	Garden machinery, equipment, and parts	4 795	28 709 428	5 739 940	20.0	1.7	57.6
2221	New power lawn mowers	3 442	22 547 591	2 176 056	9.7	.7	X
2222	Other new lawn and garden machinery and equipment	2 690	19 537 215	3 290 125	16.8	1.0	X
2223	Used garden machinery and equipment	2 501	11 944 677	246 967	2.1	.1	X
2230	Food-processing machinery, equipment, and parts	2 040	6 584 847	3 928 971	59.7	1.2	67.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 257	4 216 838	2 365 466	56.1	.7	X
2232	New packing, packaging, and bottling equipment	895	2 892 739	1 247 272	43.1	.4	X
2233	Used food-processing machinery and equipment	685	1 657 092	316 208	19.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	4 727	15 128 388	4 981 822	32.9	1.5	54.8
2311	Pumps	3 835	12 290 164	2 792 628	22.7	.8	X
2312	Motors	2 411	7 391 679	919 876	12.4	.3	X
2313	Parts for pumps and motors	3 023	8 577 781	1 265 282	14.8	.4	X
2320	General-purpose industrial machinery, equipment, and parts	17 091	69 268 813	38 223 181	55.2	11.6	45.0
2321	New pumps, compressors (air or gas), and equipment	6 099	24 290 205	8 511 100	35.0	2.6	X
2323	New diesel engines (excluding automotive)	691	4 296 261	1 545 940	36.0	.5	X
2326	New controlling, recording, and indicating instruments and access	4 299	17 836 658	6 207 569	34.8	1.9	X
2327	All other new general-purpose industrial machinery and equipment	9 488	37 476 118	19 049 399	50.8	5.8	X
2328	Used general-purpose industrial machinery and equipment	3 323	9 462 487	2 367 881	25.0	.7	X
2330	Metalworking machinery, equipment, and parts	5 917	26 295 143	18 293 223	69.6	5.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218	Machinery, equipment, & supplies whsle—Con.						
2340	Materials handling machinery, equipment, and parts	8 305	35 157 827	16 065 426	45.7	4.9	45.8
2341	New conveying equipment	4 332	17 760 931	5 163 225	29.1	1.6	X
2342	New hoists, cranes, and monorails	2 324	10 487 705	1 737 543	16.6	.5	X
2343	New forklift trucks	2 002	12 575 112	5 891 999	46.9	1.8	X
2344	New industrial trucks and tractors	497	2 295 323	449 860	19.6	.1	X
2345	Used materials handling machinery, equipment, and parts	3 493	14 404 460	2 771 478	19.2	.8	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 737	16 639 486	11 282 718	67.8	3.4	53.9
2351	New oil refining and pipeline machinery, equipment, and supplies	1 898	7 445 350	3 387 017	45.5	1.0	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 927	10 454 051	6 563 054	62.8	2.0	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 340	2 984 973	1 244 849	41.7	.4	X
2360	Other industrial machinery, equipment, and parts	8 970	36 871 182	28 657 528	77.7	8.7	61.1
2361	New metal smelting and refining machinery, and equipment	298	891 346	220 262	24.7	.1	X
2362	New power plant machinery (excluding electrical)	621	2 464 711	915 899	37.2	.3	X
2363	New printing trades machinery, equipment, and supplies	1 875	9 536 483	7 908 185	82.9	2.4	X
2364	New textile and sewing machinery and equipment	852	4 179 457	3 435 679	82.2	1.0	X
2365	New woodworking machinery	733	2 270 681	1 337 150	58.9	.4	X
2366	Other new industrial machinery and equipment	4 668	19 196 893	13 140 698	68.5	4.0	X
2367	Used industrial machinery and equipment	2 100	6 579 170	1 625 819	24.7	.5	X
2370	Mechanical power transmission supplies	4 675	20 992 482	12 927 191	61.6	3.9	55.8
2371	Bearings and bushings	3 856	17 194 843	7 787 523	45.3	2.4	X
2372	Other mechanical power transmission supplies	3 780	13 915 001	5 137 102	36.9	1.6	X
2380	Industrial valves and fittings (except fluid-power)	4 422	16 249 274	6 714 582	41.3	2.0	X
2390	Hydraulic and pneumatic (fluid-power) valves	4 107	13 097 803	2 378 577	18.2	.7	67.9
2391	Hydraulic valves	3 007	9 553 822	1 156 222	12.1	.4	X
2392	Pneumatic valves	3 040	9 576 740	1 220 439	12.7	.4	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	3 451	12 950 840	2 075 733	16.0	.6	60.2
2411	Hydraulic cylinders and rotary actuators	2 557	9 633 898	1 193 422	12.4	.4	X
2412	Pneumatic cylinders and rotary actuators	2 237	8 099 961	872 677	10.8	.3	X
2420	Hydraulic and pneumatic connectors and assemblies	4 051	13 657 036	2 765 367	20.2	.8	68.5
2421	Hydraulic and pneumatic connectors	3 438	11 959 383	1 610 920	13.5	.5	X
2422	Hydraulic and pneumatic assemblies	2 866	9 963 513	1 154 376	11.6	.4	X
2430	Fluid-power filters, components, accessories, and parts	4 447	15 121 377	2 341 831	15.5	.7	63.4
2431	Filters	3 285	11 418 645	1 066 953	9.3	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	2 979	10 355 266	1 274 265	12.3	.4	X
2440	Welding supplies (excluding gases)	2 830	6 556 035	3 428 071	52.3	1.0	X
2450	Industrial containers and supplies	3 101	15 880 480	9 940 973	62.6	3.0	36.0
2451	New and reconditioned drums and barrels	613	1 614 241	644 975	40.0	.2	X
2452	Bottles and bottlers' supplies	624	6 651 395	5 210 794	78.3	1.6	X
2454	Other industrial containers and supplies	2 266	9 636 284	4 047 379	42.0	1.2	X
2460	Other industrial supplies	8 883	40 103 803	24 221 254	60.4	7.4	48.4
2461	Printing and duplicating inks	528	4 676 091	3 530 691	75.5	1.1	X
2462	Abrasives and abrasive materials	3 363	11 567 035	2 447 888	21.2	.7	X
2463	Nylon, polyester, and synthetic rubber	1 092	3 275 206	1 012 409	30.9	.3	X
2464	Mechanical rubber goods	2 042	5 810 872	2 268 626	39.0	.7	X
2465	Strapping and tape	1 846	7 028 366	1 498 595	21.3	.5	X
2466	Industrial supplies, n.e.c.	5 480	23 060 407	13 435 631	58.3	4.1	X
2500	Beauty and barber equipment and supplies	1 306	2 435 468	2 370 341	97.3	.7	67.0
2511	Equipment (furniture, dryers, etc.)	828	1 470 440	368 309	25.0	.1	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 258	2 151 770	2 002 032	93.0	.6	X
2520	Custodial (janitors') equipment and supplies	2 480	5 045 059	3 641 006	72.2	1.1	43.2
2521	Custodial equipment—power equipment	1 647	3 090 716	543 033	17.6	.2	X
2522	Custodial equipment—nonpower equipment	1 204	2 352 969	337 754	14.4	.1	X
2523	Custodial supplies	2 284	4 409 340	2 726 645	61.8	.8	X
2530	Laundry and dry-cleaning equipment and supplies	816	4 401 403	2 631 210	59.8	.8	X
2540	Other service establishment equipment and supplies	2 509	5 181 084	4 765 250	92.0	1.4	52.9
2541	Undertakers' equipment and supplies	619	1 553 858	1 529 751	98.4	.5	X
2542	Service establishment equipment and supplies, n.e.c.	1 909	3 621 433	3 232 920	89.3	1.0	X
2600	Aircraft and aeronautical equipment and supplies	2 508	18 352 515	16 801 188	91.5	5.1	63.8
2611	New aircraft	253	4 403 563	2 879 317	65.4	.9	X
2612	New aircraft engines and engine parts	604	5 153 849	2 209 608	42.9	.7	X
2613	Other new aircraft equipment and supplies	1 215	10 759 654	5 896 231	54.8	1.8	X
2614	Used aircraft and aeronautical equipment and supplies	1 653	9 373 813	5 784 335	61.7	1.8	X
2620	Marine machinery, equipment, and supplies	1 172	4 965 926	3 401 055	68.5	1.0	59.7
2621	New ships and boats (excluding pleasure boats)	91	841 428	297 544	35.4	.1	X
2622	New marine propulsion machinery and equipment	379	1 757 152	1 040 397	59.2	.3	X
2623	New marine supplies	785	2 847 907	1 749 001	61.4	.5	X
2624	Used marine machinery, equipment, and supplies	236	708 085	276 513	39.1	.1	X
2630	Other transportation equipment and supplies	859	5 341 079	2 324 620	43.5	.7	24.6
2631	New transportation equipment (excluding automotive)	605	4 472 802	1 746 096	39.0	.5	X
2632	Used transportation equipment (excluding automotive)	347	1 759 692	549 026	31.2	.2	X
2700	Sporting and recreational goods and supplies	251	1 094 943	167 258	15.3	.1	8.2
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	15	46 915	13 449	28.7	Z	X
2713	Billiards, pool, bowling equipment, and accessories	18	69 186	8 009	11.6	Z	X
2714	Camping and fishing equipment and accessories	19	60 737	7 311	12.0	Z	X
2715	Athletic equipment and accessories	98	446 757	35 877	8.0	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	9	29 627	2 183	7.4	Z	X
2800	Toys and hobby goods and supplies	41	83 374	7 159	8.6	Z	18.1
2812	Other toys and games (including fireworks and children's vehicles)	14	10 444	848	8.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218	Machinery, equipment, & supplies whsle—Con.						
2900	Ferrous metal scrap	19	205 114	37 152	18.1	Z	42.0
2911	Prepared ferrous metal scrap (processed by this establishment)	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap	11	169 297	14 636	8.6	Z	38.9
2921	Aluminum scrap	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard	80	202 345	16 053	7.9	Z	X
2940	Recyclable materials, except metal	30	60 555	12 320	20.3	Z	8.2
2945	Other recyclable materials (including rubber and bones)	7	8 963	676	7.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	8	62 086	809	1.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	24	102 290	6 138	6.0	Z	X
3150	Other durable goods	17	64 750	10 400	16.1	Z	72.4
3154	Other durable goods, n.e.c.	17	64 750	10 400	16.1	Z	X
3160	Fire extinguishers and fire safety equipment	14	32 536	6 788	20.9	Z	X
3200	Printing and writing paper	97	293 287	22 711	7.7	Z	46.3
3211	Roll newsprint and rotogravure paper	10	26 042	2 641	10.1	Z	X
3212	Fine roll paper	7	59 363	1 087	1.8	Z	X
3213	Other printing and writing paper	73	206 499	17 951	8.7	Z	X
3300	Stationery, office supplies and greeting cards	146	266 246	40 969	15.4	Z	54.6
3311	Business forms	36	34 039	5 109	15.0	Z	X
3312	Stationery, photocopy paper, and typing paper	48	125 177	11 310	9.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	49	65 516	13 414	20.5	Z	X
3314	Toner and cartridges	23	16 611	867	5.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	59	101 777	6 445	6.3	Z	X
3400	Industrial and personal services paper and plastics	1 099	2 854 354	503 457	17.6	Z	26.0
3411	Paperboard and boxboard boxes	544	1 550 545	141 755	9.1	Z	X
3412	Paper dishes, cups, and napkins	485	1 102 740	48 888	4.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	518	1 426 766	103 111	7.2	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	492	1 201 922	95 260	7.9	Z	X
3415	Other industrial and personal service paper	326	816 615	102 758	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	71	152 201	18 012	11.8	Z	13.9
3512	Nonprescription pharmaceuticals	6	8 077	768	9.5	Z	X
3513	Cosmetics	15	38 271	7 911	20.7	Z	X
3514	Perfumes	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries	18	25 956	2 805	10.8	Z	X
3600	Piece goods, knit and woven	40	392 220	63 138	16.1	Z	21.1
3612	Cotton (including blends)	12	36 087	1 871	5.2	Z	X
3613	Synthetics (excluding synthetic knits)	14	37 938	1 877	4.9	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	13	40 609	6 314	15.5	Z	X
3615	Woolen and worsted piece goods	15	36 411	2 047	5.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	24	40 019	5 106	12.8	Z	X
3800	Men's and boys' wear	37	93 372	9 476	10.1	Z	20.8
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	13	22 630	5 369	23.7	Z	X
3900	Women's and children's wear	13	38 240	3 480	9.1	Z	X
4000	Footwear	20	40 394	2 164	5.4	Z	X
4830	Canned foods	26	144 949	23 411	16.2	Z	28.1
4831	Canned and bottled fruits, vegetables, and juices	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water	8	50 652	6 338	12.5	Z	X
4860	Other grocery specialties	66	2 325 349	364 691	15.7	.1	13.4
4867	Pet foods	15	16 774	734	4.4	Z	X
4868	Grocery specialties, n.e.c.	42	2 271 402	356 294	15.7	.1	X
5140	Other farm products, inedible	27	110 270	34 559	31.3	Z	72.4
5143	Farm products, n.e.c.	27	110 270	34 559	31.3	Z	X
5300	Plastics materials and basic shapes	1 054	4 923 248	431 654	8.8	.1	3.5
5311	Plastic pipes, rods, tubes, and shapes	465	2 155 673	93 926	4.4	Z	X
5312	High pressure laminates	36	255 668	24 724	9.7	Z	X
5313	Plastics raw materials	266	1 598 714	93 291	5.8	Z	X
5314	Other plastics materials and basic shapes	366	1 042 141	134 284	12.9	Z	X
5320	Industrial gases (welding, etc.)	1 963	3 972 007	1 043 781	26.3	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	2 756	10 435 162	1 732 339	16.6	.5	18.1
5331	Gasses, compressed and liquified, except L.P.	304	687 027	74 420	10.8	Z	X
5332	Alkalies and chlorine	180	814 575	65 970	8.1	Z	X
5335	Detergents and soaps	931	4 230 925	420 792	9.9	.1	X
5336	Sanitation chemicals, polishes, and waxes	759	3 584 816	391 367	10.9	.1	X
5338	Wood chemicals, naval stores, and gum	27	54 389	1 689	3.1	Z	X
5341	Insecticides, nonagricultural	225	2 600 876	105 600	4.1	Z	X
5342	Adhesives, sealants, and glues	607	1 942 000	173 006	8.9	.1	X
5344	Other chemicals and allied products	416	1 505 337	103 871	6.9	Z	X
5400	Petroleum products	681	3 164 054	193 738	6.1	.1	11.3
5411	Aviation gasoline	9	235 873	25 276	10.7	Z	X
5414	Jet fuel (naphtha or kerosine type)	26	134 489	22 796	17.0	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases	522	1 927 151	100 646	5.2	Z	X
5420	Liquified petroleum gases (excluding natural gas)	41	81 663	10 448	12.8	Z	X
5700	Wines and distilled alcoholic beverages	7	10 636	104	1.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218	Machinery, equipment, & supplies whsle—Con.						
5800	Farm supplies	1 492	4 979 616	551 546	11.1	.2	3.6
5811	Hay, straw, and alfalfa	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location	382	1 413 072	119 365	8.4	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	118	319 798	25 757	8.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	180	699 540	34 396	4.9	Z	X
5815	Insecticides, fungicides, and pesticides	257	835 693	53 141	6.4	Z	X
5816	Other agricultural chemicals and fertilizers	486	1 643 574	189 459	11.5	.1	X
5817	Seeds and bulbs	407	1 289 745	53 413	4.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	347	792 211	73 026	9.2	Z	X
5900	Tobacco and tobacco products	6	9 184	1 372	14.9	Z	X
6000	Paint, paint supplies, and wallpaper	836	2 746 795	146 882	5.3	Z	1.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	254	1 124 213	40 210	3.6	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	40	112 200	10 451	9.3	Z	X
6014	Paint supplies	152	361 216	18 283	5.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	67 971	8 561	12.6	Z	X
6110	Flowers and florists' supplies	57	146 999	29 140	19.8	Z	X
6120	Art goods (including novelties and souvenirs)	15	62 535	10 194	16.3	Z	X
6130	Textile bags, bagging, and burlap	7	2 866	716	25.0	Z	X
6150	Nondurable goods, n.e.c.	7	2 120 775	394 381	18.6	.1	X
9700	Service receipts and labor charges (including installed parts)	18 597	87 455 708	11 409 577	13.0	3.5	68.5
9701	Labor charges for repair work	17 144	81 146 851	6 266 029	7.7	1.9	X
9702	Parts installed in repair work	12 714	62 760 928	4 432 072	7.1	1.3	X
9703	Other service receipts and labor charges—Specify	3 285	15 333 744	694 205	4.5	.2	X
9720	Receipts for service contracts	1 313	8 056 343	1 054 101	13.1	.3	X
9740	Receipts for installing equipment	1 842	6 218 332	473 522	7.6	.1	X
9750	Reconditioning of drums or barrels	50	82 648	24 730	29.9	Z	X
9810	Miscellaneous commodities	3 050	16 423 108	1 448 451	8.8	.4	X
9830	Flight training and charter service	41	737 762	42 335	5.7	Z	51.1
9831	Flight training	19	397 155	7 329	1.8	Z	X
9832	Charter services	26	540 543	34 247	6.3	Z	X
9910	Receipts from Commodity Credit Corporation	6	25 404	3 994	15.7	Z	X
9940	Rental and leasing receipts	7 117	40 239 380	3 911 535	9.7	1.2	.1
9941	Computer rental and leasing receipts	110	152 754	8 272	5.4	Z	X
9942	Photocopying machine rental	93	239 420	20 259	8.5	Z	X
9943	Other office machine rental receipts	339	1 136 967	72 585	6.4	Z	X
9944	Other rental receipts	1 277	7 259 396	765 672	10.5	.2	X
9950	Construction receipts	12	32 040	6 061	18.9	Z	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	37	68 576	5 789	8.4	Z	X
42181	Construction & mining (except petroleum) machinery & equip whsle	5 321	X	44 725 989	X	100.0	78.3
0120	Buses, campers, and motor homes	6	38 855	1 153	3.0	Z	78.3
0121	Buses	6	38 855	1 153	3.0	Z	X
0130	Light trucks and vans (14,000 lb or less)	60	159 546	13 568	8.5	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	111	433 717	44 533	10.3	.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	166	1 310 089	101 588	7.8	.2	8.8
0152	New heavy truck tractors	94	1 073 172	39 381	3.7	.1	X
0154	New truck bodies	38	1 131 392	17 694	13.5	Z	X
0155	Used heavy trucks, tractors, and trailers	123	1 103 150	40 730	3.7	.1	X
0200	New and rebuilt automotive parts and supplies	370	3 573 444	477 955	13.4	1.1	2.3
0211	Batteries	77	717 414	2 525	.4	Z	X
0212	Engines (complete)	180	1 205 842	31 567	2.6	.1	X
0213	Electrical engine parts (including ignition parts)	60	112 223	3 402	3.0	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	103	567 875	9 830	1.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades	137	1 084 228	7 211	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	118	885 652	15 750	1.8	Z	X
0219	Engine parts, except electrical	67	794 493	20 976	2.6	Z	X
0221	Body parts and repair materials	98	416 660	13 352	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	41	1 628 218	302 866	18.6	.7	X
0223	Parts, n.e.c.	22	19 957	1 188	6.0	Z	X
0224	Accessories	27	174 978	7 107	4.1	Z	X
0300	Tires and tubes	11	25 474	651	2.6	Z	36.4
0311	New tires and tubes	11	25 474	651	2.6	Z	X
0720	Roofing, siding, and insulation materials	9	19 856	7 380	37.2	Z	58.3
0721	Roofing, except wood	7	19 490	7 237	37.1	Z	X
0920	New computer equipment	6	7 988	265	3.3	Z	43.1
0921	Computers	6	7 988	265	3.3	Z	X
1120	Flat iron and steel products	22	68 283	7 989	11.7	Z	X
1140	Iron and steel wire and wire products	29	68 578	3 654	5.3	Z	10.9
1141	Wire (plain, coated, barbed, and twisted)	14	58 973	2 370	4.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	13	5 198	227	4.4	Z	X
1150	Iron and steel pipe and tubing	9	11 585	289	2.5	Z	X
1400	Electrical apparatus and equipment	169	1 403 714	202 067	14.4	.5	4.2
1413	Motors and generators (including motor-generator sets)	80	1 163 341	194 030	16.7	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	80	109 561	1 603	1.5	Z	X
1500	Electrical appliances, household	7	15 697	490	3.1	Z	33.0
1515	Refrigerators and freezers, household	7	15 697	490	3.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42181	Construction & mining (except petroleum) machinery & equipment—Con.						
1600	Electronic parts and equipment, except communication	22	63 434	2 632	4.1	Z	X
1650	Communication equipment and supplies	7	15 299	517	3.4	Z	X
1700	Hardware	241	1 724 943	95 321	5.5	.2	5.3
1711	Hand tools (including power driven).....	238	1 627 554	73 562	4.5	.2	X
1712	Bolts, nuts, rivets, and fasteners	104	554 282	10 657	1.9	Z	X
1713	Cutlery.....	44	186 052	3 580	1.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	65 847	5 767	8.8	Z	46.5
1818	Other plumbing and heating equipment and supplies.....	15	64 299	5 445	8.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	6 263	566	9.0	Z	74.2
1911	Furnaces (warm air)	6	6 263	207	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	5 321	44 725 989	35 878 032	80.2	80.2	62.9
2111	New off-highway wheel and track-laying tractors	1 547	22 219 291	6 138 063	27.6	13.7	X
2112	New power cranes, draglines, and shovels	795	8 660 153	1 579 404	18.2	3.5	X
2113	New mixers, pavers, and related equipment	1 052	17 145 570	981 364	5.7	2.2	X
2114	New tractor shovel loaders	1 123	17 210 068	2 558 282	14.9	5.7	X
2115	New graders, rollers, and off-highway trucks	1 526	22 450 933	2 618 227	11.7	5.9	X
2116	New mining machinery	804	7 394 536	1 704 038	23.0	3.8	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	3 553	34 075 755	15 299 967	44.9	34.2	X
2118	Used construction and mining machinery and equipment	3 373	26 336 232	4 998 688	19.0	11.2	X
2200	Farm machinery, equipment, and parts	577	8 301 181	493 000	5.9	1.1	3.5
2211	New tractors (farm)	309	4 597 038	167 160	3.6	.4	X
2212	New harvesting machinery	123	2 409 346	15 639	.6	Z	X
2213	New land preparation, planting, and cultivating machinery	133	2 320 194	18 798	.8	Z	X
2214	New dairy farm and barn equipment	29	387 608	4 408	1.1	Z	X
2215	New irrigation equipment	76	1 131 006	95 423	8.4	.2	X
2216	Other new farm machinery and equipment	222	4 365 352	85 194	2.0	.2	X
2218	Used farm machinery and equipment	299	3 627 180	106 370	2.9	.2	X
2220	Garden machinery, equipment, and parts	196	876 438	65 160	7.4	.1	11.6
2221	New power lawn mowers	137	625 918	27 171	4.3	.1	X
2222	Other new lawn and garden machinery and equipment	117	524 240	32 520	6.2	.1	X
2223	Used garden machinery and equipment	59	365 765	5 469	1.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	62	115 576	6 050	5.2	Z	67.4
2311	Pumps	55	100 187	2 744	2.7	Z	X
2312	Motors	22	60 084	1 085	1.8	Z	X
2313	Parts for pumps and motors	45	86 685	2 209	2.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	520	4 522 641	491 999	10.9	1.1	3.4
2321	New pumps, compressors (air or gas), and equipment	171	1 383 384	102 434	7.4	.2	X
2323	New diesel engines (excluding automotive)	50	575 223	44 228	7.7	.1	X
2326	New controlling, recording, and indicating instruments and access	32	493 761	31 226	6.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	145	1 969 120	169 336	8.6	.4	X
2328	Used general-purpose industrial machinery and equipment	208	743 043	107 303	14.4	.2	X
2330	Metalworking machinery, equipment, and parts	31	300 836	32 214	10.7	.1	X
2340	Materials handling machinery, equipment, and parts	470	3 917 065	388 331	9.9	.9	3.7
2341	New conveying equipment	95	1 028 098	106 730	10.4	.2	X
2342	New hoists, cranes, and monorails	22	657 850	86 851	13.2	.2	X
2343	New forklift trucks	21	616 905	14 246	2.3	Z	X
2344	New industrial trucks and tractors	17	27 284	4 552	16.7	Z	X
2345	Used materials handling machinery, equipment, and parts.....	354	2 151 526	152 802	7.1	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	105	1 391 071	145 583	10.5	.3	.6
2351	New oil refining and pipeline machinery, equipment, and supplies	44	660 121	26 491	4.0	Z	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	65	617 123	89 124	14.4	.2	X
2360	Other industrial machinery, equipment, and parts	61	230 328	44 681	19.4	.1	54.7
2366	Other new industrial machinery and equipment	30	84 153	20 127	23.9	Z	X
2367	Used industrial machinery and equipment	33	144 682	20 847	14.4	Z	X
2370	Mechanical power transmission supplies	26	47 852	6 808	14.2	Z	53.8
2371	Bearings and bushings	21	39 826	892	2.2	Z	X
2372	Other mechanical power transmission supplies.....	21	45 448	5 916	13.0	Z	X
2380	Industrial valves and fittings (except fluid-power)	33	275 680	43 299	15.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	38	100 538	3 010	3.0	Z	78.3
2391	Hydraulic valves	36	83 841	2 014	2.4	Z	X
2392	Pneumatic valves	15	28 842	995	3.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	164	1 545 881	57 486	3.7	.1	2.3
2411	Hydraulic cylinders and rotary actuators	153	1 269 908	36 322	2.9	.1	X
2412	Pneumatic cylinders and rotary actuators.....	36	488 633	12 831	2.6	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	32	93 056	3 260	3.5	Z	75.5
2421	Hydraulic and pneumatic connectors.....	27	86 343	1 445	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	18	54 363	1 814	3.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	149	1 323 881	37 073	2.8	.1	9.1
2431	Filters	120	1 103 498	21 695	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	56	842 688	15 302	1.8	Z	X
2440	Welding supplies (excluding gases).....	7	7 512	222	3.0	Z	X
2450	Industrial containers and supplies	8	43 723	10 470	23.9	Z	X
2460	Other industrial supplies	156	648 790	48 663	7.5	.1	8.6
2462	Abrasives and abrasive materials	94	270 828	14 904	5.5	Z	X
2463	Nylon, polyester, and synthetic rubber	9	92 823	371	.7	Z	X
2464	Mechanical rubber goods	27	32 573	244	.7	Z	X
2466	Industrial supplies, n.e.c.	74	244 788	18 463	7.5	Z	X
2630	Other transportation equipment and supplies	21	202 796	10 141	5.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42181	Construction & mining (except petroleum) machinery & equip whsle—Con.						
5300	Plastics materials and basic shapes	6	18 791	3 948	21.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	53 484	2 168	4.1	Z	X
5400	Petroleum products	82	511 824	19 950	3.9	Z	X
5800	Farm supplies	11	47 943	3 576	7.5	Z	9.9
5812	Feeds (poultry and livestock) not mixed on location	10	39 048	3 490	8.9	Z	X
6000	Paint, paint supplies, and wallpaper	16	50 944	4 437	8.7	Z	X
9700	Service receipts and labor charges (including installed parts)	2 626	23 515 489	3 356 912	14.3	7.5	76.5
9701	Labor charges for repair work	2 514	22 940 234	1 822 356	7.9	4.1	X
9702	Parts installed in repair work	2 031	18 989 669	1 440 520	7.6	3.2	X
9703	Other service receipts and labor charges—Specify	419	3 207 859	94 024	2.9	.2	X
9720	Receipts for service contracts	92	983 330	53 614	5.5	.1	X
9740	Receipts for installing equipment	13	107 797	12 273	11.4	Z	X
9810	Miscellaneous commodities	257	3 943 554	174 974	4.4	.4	X
9940	Rental and leasing receipts	1 892	18 234 676	2 305 806	12.6	5.2	X
9980	Receipts for machine shop job work	7	7 793	165	2.1	Z	X
421810	Construction & mining (except petroleum) machinery & equip whsle	5 321	X	44 725 989	X	100.0	78.3
0120	Buses, campers, and motor homes	6	38 855	1 153	3.0	Z	78.3
0121	Buses	6	38 855	1 153	3.0	Z	X
0130	Light trucks and vans (14,000 lb or less)	60	159 546	13 568	8.5	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	111	433 717	44 533	10.3	.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	166	1 310 089	101 588	7.8	.2	8.8
0152	New heavy truck tractors	94	1 073 172	39 381	3.7	.1	X
0154	New truck bodies	38	1 131 392	17 694	13.5	Z	X
0155	Used heavy trucks, tractors, and trailers	123	1 103 150	40 730	3.7	.1	X
0200	New and rebuilt automotive parts and supplies	370	3 573 444	477 955	13.4	1.1	2.3
0211	Batteries	77	717 414	2 525	.4	Z	X
0212	Engines (complete)	180	1 205 842	31 567	2.6	.1	X
0213	Electrical engine parts (including ignition parts)	60	112 223	3 402	3.0	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	103	567 875	9 830	1.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades	137	1 084 228	7 211	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	118	885 652	15 750	1.8	Z	X
0219	Engine parts, except electrical	67	794 493	20 976	2.6	Z	X
0221	Body parts and repair materials	98	416 660	13 352	3.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	41	1 628 218	302 866	18.6	.7	X
0223	Parts, n.e.c.	22	19 957	1 188	6.0	Z	X
0224	Accessories	27	174 978	7 107	4.1	Z	X
0300	Tires and tubes	11	25 474	651	2.6	Z	36.4
0311	New tires and tubes	11	25 474	651	2.6	Z	X
0720	Roofing, siding, and insulation materials	9	19 856	7 380	37.2	Z	58.3
0721	Roofing, except wood	7	19 490	7 237	37.1	Z	X
0920	New computer equipment	6	7 988	265	3.3	Z	43.1
0921	Computers	6	7 988	265	3.3	Z	X
1120	Flat iron and steel products	22	68 283	7 989	11.7	Z	X
1140	Iron and steel wire and wire products	29	68 578	3 654	5.3	Z	10.9
1141	Wire (plain, coated, barbed, and twisted)	14	58 973	2 370	4.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	13	5 198	227	4.4	Z	X
1150	Iron and steel pipe and tubing	9	11 585	289	2.5	Z	X
1400	Electrical apparatus and equipment	169	1 403 714	202 067	14.4	.5	4.2
1413	Motors and generators (including motor-generator sets)	80	1 163 341	194 030	16.7	.4	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	80	109 561	1 603	1.5	Z	X
1500	Electrical appliances, household	7	15 697	490	3.1	Z	33.0
1515	Refrigerators and freezers, household	7	15 697	490	3.1	Z	X
1600	Electronic parts and equipment, except communication	22	63 434	2 632	4.1	Z	X
1650	Communication equipment and supplies	7	15 299	517	3.4	Z	X
1700	Hardware	241	1 724 943	95 321	5.5	.2	5.3
1711	Hand tools (including power driven)	238	1 627 554	73 562	4.5	.2	X
1712	Bolts, nuts, rivets, and fasteners	104	554 282	10 657	1.9	Z	X
1713	Cutlery	44	186 052	3 580	1.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	65 847	5 767	8.8	Z	46.5
1818	Other plumbing and heating equipment and supplies	15	64 299	5 445	8.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	6 263	566	9.0	Z	74.2
1911	Furnaces (warm air)	6	6 263	207	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	5 321	44 725 989	35 878 032	80.2	80.2	62.9
2111	New off-highway wheel and track-laying tractors	1 547	22 219 291	6 138 063	27.6	13.7	X
2112	New power cranes, draglines, and shovels	795	8 660 153	1 579 404	18.2	3.5	X
2113	New mixers, pavers, and related equipment	1 052	17 145 570	981 364	5.7	2.2	X
2114	New tractor shovel loaders	1 123	17 210 068	2 558 282	14.9	5.7	X
2115	New graders, rollers, and off-highway trucks	1 526	22 450 933	2 618 227	11.7	5.9	X
2116	New mining machinery	804	7 394 536	1 704 038	23.0	3.8	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	3 553	34 075 755	15 299 967	44.9	34.2	X
2118	Used construction and mining machinery and equipment	3 373	26 336 232	4 998 688	19.0	11.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421810	Construction & mining (except petroleum) machinery & equipment—Con.						
2200	Farm machinery, equipment, and parts	577	8 301 181	493 000	5.9	1.1	3.5
2211	New tractors (farm)	309	4 597 038	167 160	3.6	.4	X
2212	New harvesting machinery	123	2 409 346	15 639	.6	Z	X
2213	New land preparation, planting, and cultivating machinery	133	2 320 194	18 798	.8	Z	X
2214	New dairy farm and barn equipment	29	387 608	4 408	1.1	Z	X
2215	New irrigation equipment	76	1 131 006	95 423	8.4	.2	X
2216	Other new farm machinery and equipment	222	4 365 352	85 194	2.0	.2	X
2218	Used farm machinery and equipment	299	3 627 180	106 370	2.9	.2	X
2220	Garden machinery, equipment, and parts	196	876 438	65 160	7.4	.1	11.6
2221	New power lawn mowers	137	625 918	27 171	4.3	.1	X
2222	Other new lawn and garden machinery and equipment	117	524 240	32 520	6.2	.1	X
2223	Used garden machinery and equipment	59	365 765	5 469	1.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	62	115 576	6 050	5.2	Z	67.4
2311	Pumps	55	100 187	2 744	2.7	Z	X
2312	Motors	22	60 084	1 085	1.8	Z	X
2313	Parts for pumps and motors	45	86 685	2 209	2.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	520	4 522 641	491 999	10.9	1.1	3.4
2321	New pumps, compressors (air or gas), and equipment	171	1 383 384	102 434	7.4	.2	X
2323	New diesel engines (excluding automotive)	50	575 223	44 228	7.7	.1	X
2326	New controlling, recording, and indicating instruments and access	32	493 761	31 226	6.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	145	1 969 120	169 336	8.6	.4	X
2328	Used general-purpose industrial machinery and equipment	208	743 043	107 303	14.4	.2	X
2330	Metalworking machinery, equipment, and parts	31	300 836	32 214	10.7	.1	X
2340	Materials handling machinery, equipment, and parts	470	3 917 065	388 331	9.9	.9	3.7
2341	New conveying equipment	95	1 028 098	106 730	10.4	.2	X
2342	New hoists, cranes, and monorails	22	657 850	86 851	13.2	.2	X
2343	New forklift trucks	21	616 905	14 246	2.3	Z	X
2344	New industrial trucks and tractors	17	27 284	4 552	16.7	Z	X
2345	Used materials handling machinery, equipment, and parts	354	2 151 526	152 802	7.1	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	105	1 391 071	145 583	10.5	.3	.6
2351	New oil refining and pipeline machinery, equipment, and supplies	44	660 121	26 491	4.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	65	617 123	89 124	14.4	.2	X
2360	Other industrial machinery, equipment, and parts	61	230 328	44 681	19.4	.1	54.7
2366	Other new industrial machinery and equipment	30	84 153	20 127	23.9	Z	X
2367	Used industrial machinery and equipment	33	144 682	20 847	14.4	Z	X
2370	Mechanical power transmission supplies	26	47 852	6 808	14.2	Z	53.8
2371	Bearings and bushings	21	39 826	892	2.2	Z	X
2372	Other mechanical power transmission supplies	21	45 448	5 916	13.0	Z	X
2380	Industrial valves and fittings (except fluid-power)	33	275 680	43 299	15.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	38	100 538	3 010	3.0	Z	78.3
2391	Hydraulic valves	36	83 841	2 014	2.4	Z	X
2392	Pneumatic valves	15	28 842	995	3.5	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	164	1 545 881	57 486	3.7	.1	2.3
2411	Hydraulic cylinders and rotary actuators	153	1 269 908	36 322	2.9	.1	X
2412	Pneumatic cylinders and rotary actuators	36	488 633	12 831	2.6	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	32	93 056	3 260	3.5	Z	75.5
2421	Hydraulic and pneumatic connectors	27	86 343	1 445	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	18	54 363	1 814	3.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	149	1 323 881	37 073	2.8	.1	9.1
2431	Filters	120	1 103 498	21 695	2.0	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	56	842 688	15 302	1.8	Z	X
2440	Welding supplies (excluding gases)	7	7 512	222	3.0	Z	X
2450	Industrial containers and supplies	8	43 723	10 470	23.9	Z	X
2460	Other industrial supplies	156	648 790	48 663	7.5	.1	8.6
2462	Abrasives and abrasive materials	94	270 828	14 904	5.5	Z	X
2463	Nylon, polyester, and synthetic rubber	9	92 823	371	.4	Z	X
2464	Mechanical rubber goods	27	32 573	244	.7	Z	X
2466	Industrial supplies, n.e.c.	74	244 788	18 463	7.5	Z	X
2630	Other transportation equipment and supplies	21	202 796	10 141	5.0	Z	X
5300	Plastics materials and basic shapes	6	18 791	3 948	21.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	53 484	2 168	4.1	Z	X
5400	Petroleum products	82	511 824	19 950	3.9	Z	X
5800	Farm supplies	11	47 943	3 576	7.5	Z	9.9
5812	Feeds (poultry and livestock) not mixed on location	10	39 048	3 490	8.9	Z	X
6000	Paint, paint supplies, and wallpaper	16	50 944	4 437	8.7	Z	X
9700	Service receipts and labor charges (including installed parts)	2 626	23 515 489	3 356 912	14.3	7.5	76.5
9701	Labor charges for repair work	2 514	22 940 234	1 822 356	7.9	4.1	X
9702	Parts installed in repair work	2 031	18 989 669	1 440 520	7.6	3.2	X
9703	Other service receipts and labor charges—Specify	419	3 207 859	94 024	2.9	.2	X
9720	Receipts for service contracts	92	983 330	53 614	5.5	.1	X
9740	Receipts for installing equipment	13	107 797	12 273	11.4	Z	X
9810	Miscellaneous commodities	257	3 943 554	174 974	4.4	.4	X
9940	Rental and leasing receipts	1 892	18 234 676	2 305 806	12.6	5.2	X
9980	Receipts for machine shop job work	7	7 793	165	2.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42182	Farm & garden machinery & equipment whsle	9 782	X	39 713 264	X	100.0	78.9
0100	New and used automobiles, motorcycles, etc.	249	888 459	82 107	9.2	.2	6.0
0112	Used automobiles	72	218 086	5 849	2.7	Z	X
0113	Motorcycles	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	169	629 517	72 134	11.5	.2	X
0120	Buses, campers, and motor homes	10	31 716	7 012	22.1	Z	17.5
0122	Motor homes, car trailers, and campers	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less)	168	404 931	43 127	10.7	.1	.9
0131	New light trucks	156	375 231	28 647	7.6	.1	X
0132	Used light trucks	156	375 231	12 755	3.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	152	476 599	28 945	6.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	49	229 191	16 812	7.3	Z	3.5
0152	New heavy truck tractors	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers	22	80 744	3 877	4.8	Z	X
0200	New and rebuilt automotive parts and supplies	587	2 057 573	254 107	12.4	.6	2.7
0211	Batteries	263	1 439 777	15 772	1.1	Z	X
0212	Engines (complete)	122	250 232	8 632	3.5	Z	X
0213	Electrical engine parts (including ignition parts)	141	361 395	9 812	2.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	17	240 683	13 393	5.6	Z	X
0215	Exhaust system parts	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades	126	260 268	19 303	7.4	Z	X
0218	Filters (oil, air, gas, and transmission)	15	120 077	3 783	3.2	Z	X
0219	Engine parts, except electrical	145	421 965	35 368	8.4	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	240 683	3 325	1.4	Z	X
0223	Parts, n.e.c.	432	668 274	135 431	20.3	.3	X
0224	Accessories	128	139 624	1 254	.9	Z	X
0300	Tires and tubes	543	1 821 686	40 271	2.2	.1	.1
0312	Recapped and used tires and repair materials	471	1 255 529	26 221	2.1	.1	X
0400	Household and lawn furniture	8	47 413	6 889	14.5	Z	X
0740	Other construction materials	72	207 356	21 926	10.6	.1	5.1
0742	Prefabricated buildings and structural assemblies (nonwood)	10	58 835	10 487	17.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	47 995	3 149	6.6	Z	X
1120	Flat iron and steel products	20	69 060	2 765	4.0	Z	7.2
1121	Plates	6	10 270	859	8.4	Z	X
1140	Iron and steel wire and wire products	8	49 793	6 678	13.4	Z	X
1150	Iron and steel pipe and tubing	25	73 483	6 033	8.2	Z	X
1220	Aluminum shapes, forms, etc.	6	7 162	562	7.8	Z	X
1400	Electrical apparatus and equipment	237	402 080	37 248	9.3	.1	12.1
1413	Motors and generators (including motor-generator sets)	148	175 364	6 846	3.9	Z	X
1417	Exterior wiring and cable (excluding conduit)	80	179 607	18 562	10.3	Z	X
1500	Electrical appliances, household	57	263 344	12 767	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	174 181	18 121	10.4	Z	X
1700	Hardware	570	1 867 571	129 608	6.9	.3	9.6
1711	Hand tools (including power driven)	482	1 558 483	87 763	5.6	.2	X
1712	Bolts, nuts, rivets, and fasteners	493	1 342 237	25 158	1.9	.1	X
1713	Cutlery	66	390 987	8 641	2.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	175	650 257	53 061	8.2	.1	22.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	112	332 792	12 177	3.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	116	468 367	13 925	3.0	Z	X
1813	Plumbing fixtures	44	271 558	6 997	2.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	37	176 404	14 091	8.0	Z	X
1815	Boilers, radiators, and convectors	29	81 499	2 817	3.5	Z	X
1818	Other plumbing and heating equipment and supplies	10	76 277	977	1.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	65	173 786	10 581	6.1	Z	5.5
1916	Air cleaning and filtration systems	25	88 871	8 024	9.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	774	3 366 300	474 629	14.1	1.2	3.3
2111	New off-highway wheel and track-laying tractors	149	486 579	18 658	3.8	Z	X
2112	New power cranes, draglines, and shovels	93	808 555	6 716	.8	Z	X
2114	New tractor shovel loaders	359	1 729 103	101 178	5.9	.3	X
2115	New graders, rollers, and off-highway trucks	93	808 555	13 439	1.7	Z	X
2116	New mining machinery	150	1 058 567	28 341	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	378	2 074 923	166 143	8.0	.4	X
2118	Used construction and mining machinery and equipment	455	1 869 335	84 746	4.5	.2	X
2200	Farm machinery, equipment, and parts	9 123	35 907 978	28 705 281	79.9	72.3	71.0
2211	New tractors (farm)	5 236	27 560 207	8 302 632	30.1	20.9	X
2212	New harvesting machinery	4 240	24 044 548	4 491 927	18.7	11.3	X
2213	New land preparation, planting, and cultivating machinery	3 820	22 150 167	2 329 220	10.5	5.9	X
2214	New dairy farm and barn equipment	872	2 013 149	405 192	20.1	1.0	X
2215	New irrigation equipment	1 601	4 553 850	2 430 954	53.4	6.1	X
2216	Other new farm machinery and equipment	5 788	26 468 856	4 999 594	18.9	12.6	X
2218	Used farm machinery and equipment	6 179	21 635 051	5 745 761	26.6	14.5	X
2220	Garden machinery, equipment, and parts	4 399	24 939 284	5 519 849	22.1	13.9	71.4
2221	New power lawn mowers	3 233	19 722 009	2 089 690	10.6	5.3	X
2222	Other new lawn and garden machinery and equipment	2 497	17 167 936	3 197 193	18.6	8.1	X
2223	Used garden machinery and equipment	2 399	10 114 184	232 958	2.3	.6	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	28 143	2 060	7.3	Z	78.9
2313	Parts for pumps and motors	6	20 389	1 638	8.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42182	Farm & garden machinery & equipment whsle—Con.						
	General-purpose industrial machinery, equipment, and parts	620	3 431 120	465 663	13.6	1.2	3.3
2320	New pumps, compressors (air or gas), and equipment	307	1 522 174	170 007	11.2	.4	X
2323	New diesel engines (excluding automotive)	47	1 118 391	4 327	3.7	Z	X
2326	New controlling, recording, and indicating instruments and access	78	207 977	40 206	19.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	107	443 731	52 448	11.8	.1	X
2328	Used general-purpose industrial machinery and equipment	97	253 119	24 164	9.5	.1	X
2330	Metalworking machinery, equipment, and parts	15	62 560	5 894	9.4	Z	X
2340	Materials handling machinery, equipment, and parts	27	66 930	16 755	25.0	Z	67.1
2341	New conveying equipment	15	38 523	9 693	25.2	Z	X
2343	New forklift trucks	9	17 930	3 273	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts	14	25 999	1 696	6.5	Z	X
2360	Other industrial machinery, equipment, and parts	19	287 217	78 932	27.5	.2	6.7
2366	Other new industrial machinery and equipment	11	55 414	15 882	28.7	Z	X
2460	Other industrial supplies	6	48 279	1 086	2.2	Z	X
2630	Other transportation equipment and supplies	7	31 935	2 554	8.0	Z	X
2700	Sporting and recreational goods and supplies	122	633 793	65 694	10.4	.2	6.3
2715	Athletic equipment and accessories	94	437 478	34 424	7.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	27 129	1 440	5.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	15	67 222	2 978	4.4	Z	X
3800	Men's and boys' wear	16	55 783	2 492	4.5	Z	X
4000	Footwear	7	12 869	378	2.9	Z	X
4860	Other grocery specialties	16	22 483	2 047	9.1	Z	7.8
4867	Pet foods	15	16 774	734	4.4	Z	X
5300	Plastics materials and basic shapes	11	51 110	5 883	11.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	133	403 319	39 199	9.7	.1	X
5400	Petroleum products	444	1 400 073	31 841	2.3	.1	.8
5418	Lubricating oil and greases	442	1 372 889	30 317	2.2	.1	X
5800	Farm supplies	1 417	4 720 230	516 579	10.9	1.3	3.4
5811	Hay, straw, and alfalfa	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location	372	1 374 024	115 875	8.4	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	539 170	25 545	4.7	.1	X
5815	Insecticides, fungicides, and pesticides	252	791 547	44 176	5.6	.1	X
5816	Other agricultural chemicals and fertilizers	481	1 599 428	187 148	11.7	.5	X
5817	Seeds and bulbs	398	1 268 735	47 428	3.7	.1	X
5818	Other farm supplies (including harness and saddlery equipment)	339	744 934	69 943	9.4	.2	X
6000	Paint, paint supplies, and wallpaper	163	741 238	24 946	3.4	.1	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies	52	134 649	28 449	21.1	.1	X
9700	Service receipts and labor charges (including installed parts)	5 414	19 771 829	2 473 844	12.5	6.2	76.4
9701	Labor charges for repair work	5 218	19 407 766	1 292 559	6.7	3.3	X
9702	Parts installed in repair work	4 131	15 797 737	1 082 053	6.8	2.7	X
9703	Other service receipts and labor charges—Specify	871	3 855 659	97 409	2.5	.2	X
9720	Receipts for service contracts	116	454 163	16 677	3.7	Z	X
9740	Receipts for installing equipment	38	47 376	4 776	10.1	Z	X
9810	Miscellaneous commodities	529	3 036 899	197 530	6.5	.5	X
9940	Rental and leasing receipts	1 562	7 422 436	208 753	2.8	.5	X
9980	Receipts for machine shop job work	8	17 830	950	5.3	Z	X
421820	Farm & garden machinery & equipment whsle	9 782	X	39 713 264	X	100.0	78.9
0100	New and used automobiles, motorcycles, etc.	249	888 459	82 107	9.2	.2	6.0
0112	Used automobiles	72	218 086	5 849	2.7	Z	X
0113	Motorcycles	35	65 052	1 523	2.3	Z	X
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	169	629 517	72 134	11.5	.2	X
0120	Buses, campers, and motor homes	10	31 716	7 012	22.1	Z	17.5
0122	Motor homes, car trailers, and campers	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less)	168	404 931	43 127	10.7	.1	.9
0131	New light trucks	156	375 231	28 647	7.6	.1	X
0132	Used light trucks	156	375 231	12 755	3.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	152	476 599	28 945	6.1	.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	49	229 191	16 812	7.3	Z	3.5
0152	New heavy truck tractors	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers	22	80 744	3 877	4.8	Z	X
0200	New and rebuilt automotive parts and supplies	587	2 057 573	254 107	12.4	.6	2.7
0211	Batteries	263	1 439 777	15 772	1.1	Z	X
0212	Engines (complete)	122	250 232	8 632	3.5	Z	X
0213	Electrical engine parts (including ignition parts)	141	361 395	9 812	2.7	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	17	240 683	13 393	5.6	Z	X
0215	Exhaust system parts	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades	126	260 268	19 303	7.4	Z	X
0218	Filters (oil, air, gas, and transmission)	15	120 077	3 783	3.2	Z	X
0219	Engine parts, except electrical	145	421 965	35 368	8.4	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	240 683	3 325	1.4	Z	X
0223	Parts, n.e.c.	432	668 274	135 431	20.3	.3	X
0224	Accessories	128	139 624	1 254	.9	Z	X
0300	Tires and tubes	543	1 821 686	40 271	2.2	.1	.1
0312	Recapped and used tires and repair materials	471	1 255 529	26 221	2.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421820	Farm & garden machinery & equipment whlse—Con.						
0400	Household and lawn furniture	8	47 413	6 889	14.5	Z	X
0740	Other construction materials	72	207 356	21 926	10.6	.1	5.1
0742	Prefabricated buildings and structural assemblies (nonwood)	10	58 835	10 487	17.8	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	47 995	3 149	6.6	Z	X
1120	Flat iron and steel products	20	69 060	2 765	4.0	Z	7.2
1121	Plates	6	10 270	859	8.4	Z	X
1140	Iron and steel wire and wire products	8	49 793	6 678	13.4	Z	X
1150	Iron and steel pipe and tubing	25	73 483	6 033	8.2	Z	X
1220	Aluminum shapes, forms, etc.	6	7 162	562	7.8	Z	X
1400	Electrical apparatus and equipment	237	402 080	37 248	9.3	.1	12.1
1413	Motors and generators (including motor-generator sets)	148	175 364	6 846	3.9	Z	X
1417	Exterior wiring and cable (excluding conduit)	80	179 607	18 562	10.3	Z	X
1500	Electrical appliances, household	57	263 344	12 767	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	174 181	18 121	10.4	Z	X
1700	Hardware	570	1 867 571	129 608	6.9	.3	9.6
1711	Hand tools (including power driven)	482	1 558 483	87 763	5.6	.2	X
1712	Bolts, nuts, rivets, and fasteners	493	1 342 237	25 158	1.9	.1	X
1713	Cutlery	66	390 987	8 641	2.2	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	175	650 257	53 061	8.2	.1	22.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	112	332 792	12 177	3.7	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	116	468 367	13 925	3.0	Z	X
1813	Plumbing fixtures	44	271 558	6 997	2.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	37	176 404	14 091	8.0	Z	X
1815	Boilers, radiators, and convectors	29	81 499	2 817	3.5	Z	X
1818	Other plumbing and heating equipment and supplies	10	76 277	977	1.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	65	173 786	10 581	6.1	Z	5.5
1916	Air cleaning and filtration systems	25	88 871	8 024	9.0	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	774	3 366 300	474 629	14.1	1.2	3.3
2111	New off-highway wheel and track-laying tractors	149	486 579	18 658	3.8	Z	X
2112	New power cranes, draglines, and shovels	93	808 555	6 716	.8	Z	X
2114	New tractor shovel loaders	359	1 729 103	101 178	5.9	.3	X
2115	New graders, rollers, and off-highway trucks	93	808 555	13 439	1.7	Z	X
2116	New mining machinery	150	1 058 567	28 341	2.7	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	378	2 074 923	166 143	8.0	.4	X
2118	Used construction and mining machinery and equipment	455	1 869 335	84 746	4.5	.2	X
2200	Farm machinery, equipment, and parts	9 123	35 907 978	28 705 281	79.9	72.3	71.0
2211	New tractors (farm)	5 236	27 560 207	8 302 632	30.1	20.9	X
2212	New harvesting machinery	4 240	24 044 548	4 491 927	18.7	11.3	X
2213	New land preparation, planting, and cultivating machinery	3 820	22 150 167	2 329 220	10.5	5.9	X
2214	New dairy farm and barn equipment	872	2 013 149	405 192	20.1	1.0	X
2215	New irrigation equipment	1 601	4 553 850	2 430 954	53.4	6.1	X
2216	Other new farm machinery and equipment	5 788	26 468 856	4 999 594	18.9	12.6	X
2218	Used farm machinery and equipment	6 179	21 635 051	5 745 761	26.6	14.5	X
2220	Garden machinery, equipment, and parts	4 399	24 939 284	5 519 849	22.1	13.9	71.4
2221	New power lawn mowers	3 233	19 722 009	2 089 690	10.6	5.3	X
2222	Other new lawn and garden machinery and equipment	2 497	17 167 936	3 197 193	18.6	8.1	X
2223	Used garden machinery and equipment	2 399	10 114 184	232 958	2.3	.6	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	28 143	2 060	7.3	Z	78.9
2313	Parts for pumps and motors	6	20 389	1 638	8.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	620	3 431 120	465 663	13.6	1.2	3.3
2321	New pumps, compressors (air or gas), and equipment	307	1 522 174	170 007	11.2	.4	X
2323	New diesel engines (excluding automotive)	47	118 391	4 327	3.7	Z	X
2326	New controlling, recording, and indicating instruments and access	78	207 977	40 206	19.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	107	443 731	52 448	11.8	.1	X
2328	Used general-purpose industrial machinery and equipment	97	253 119	24 164	9.5	.1	X
2330	Metalworking machinery, equipment, and parts	15	62 560	5 894	9.4	Z	X
2340	Materials handling machinery, equipment, and parts	27	66 930	16 755	25.0	Z	67.1
2341	New conveying equipment	15	38 523	9 693	25.2	Z	X
2343	New forklift trucks	9	17 930	3 273	18.3	Z	X
2345	Used materials handling machinery, equipment, and parts	14	25 999	1 696	6.5	Z	X
2360	Other industrial machinery, equipment, and parts	19	287 217	78 932	27.5	.2	6.7
2366	Other new industrial machinery and equipment	11	55 414	15 882	28.7	Z	X
2460	Other industrial supplies	6	48 279	1 086	2.2	Z	X
2630	Other transportation equipment and supplies	7	31 935	2 554	8.0	Z	X
2700	Sporting and recreational goods and supplies	122	633 793	65 694	10.4	.2	6.3
2715	Athletic equipment and accessories	94	437 478	34 424	7.9	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	27 129	1 440	5.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	15	67 222	2 978	4.4	Z	X
3800	Men's and boys' wear	16	55 783	2 492	4.5	Z	X
4000	Footwear	7	12 869	378	2.9	Z	X
4860	Other grocery specialties	16	22 483	2 047	9.1	Z	7.8
4867	Pet foods	15	16 774	734	4.4	Z	X
5300	Plastics materials and basic shapes	11	51 110	5 883	11.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	133	403 319	39 199	9.7	.1	X
5400	Petroleum products	444	1 400 073	31 841	2.3	.1	.8
5418	Lubricating oil and greases	442	1 372 889	30 317	2.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421820	Farm & garden machinery & equipment whlse—Con.						
5800	Farm supplies	1 417	4 720 230	516 579	10.9	1.3	3.4
5811	Hay, straw, and alfalfa	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location	372	1 374 024	115 875	8.4	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	539 170	25 545	4.7	.1	X
5815	Insecticides, fungicides, and pesticides	252	791 547	44 176	5.6	.1	X
5816	Other agricultural chemicals and fertilizers	481	1 599 428	187 148	11.7	.5	X
5817	Seeds and bulbs	398	1 268 735	47 428	3.7	.1	X
5818	Other farm supplies (including harness and saddlery equipment)	339	744 934	69 943	9.4	.2	X
6000	Paint, paint supplies, and wallpaper	163	741 238	24 946	3.4	.1	.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies	52	134 649	28 449	21.1	.1	X
9700	Service receipts and labor charges (including installed parts)	5 414	19 771 829	2 473 844	12.5	6.2	76.4
9701	Labor charges for repair work	5 218	19 407 766	1 292 559	6.7	3.3	X
9702	Parts installed in repair work	4 131	15 797 737	1 082 053	6.8	2.7	X
9703	Other service receipts and labor charges—Specify	871	3 855 659	97 409	2.5	.2	X
9720	Receipts for service contracts	116	454 163	16 677	3.7	Z	X
9740	Receipts for installing equipment	38	47 376	4 776	10.1	Z	X
9810	Miscellaneous commodities	529	3 036 899	197 530	6.5	.5	X
9940	Rental and leasing receipts	1 562	7 422 436	208 753	2.8	.5	X
9980	Receipts for machine shop job work	8	17 830	950	5.3	Z	X
4218201	Farm machinery & equipment—farm dealers	6 931	X	21 996 353	X	100.0	76.5
0100	New and used automobiles, motorcycles, etc.	233	771 404	59 130	7.7	.3	2.2
0112	Used automobiles	72	218 086	5 849	2.7	Z	X
0113	Motorcycles	35	65 052	1 523	2.3	Z	X
0114	Motorcycles, mopeds, snowmobiles, and utility trailers	161	553 318	51 758	9.4	.2	X
0120	Buses, campers, and motor homes	8	23 610	5 846	24.8	Z	22.7
0122	Motor homes, car trailers, and campers	8	23 610	5 846	24.8	Z	X
0130	Light trucks and vans (14,000 lb or less)	156	375 231	41 402	11.0	.2	.9
0131	New light trucks	156	375 231	28 647	7.6	.1	X
0132	Used light trucks	156	375 231	12 755	3.4	.1	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	134	421 684	23 417	5.6	.1	X
0150	Heavy trucks and tractors (over 26,000 lb)	26	143 848	6 153	4.3	Z	X
0200	New and rebuilt automotive parts and supplies	478	1 572 793	139 945	8.9	.6	1.4
0211	Batteries	236	1 316 752	11 934	.9	.1	X
0212	Engines (complete)	117	157 215	7 867	5.0	Z	X
0213	Electrical engine parts (including ignition parts)	118	103 696	2 055	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	117	157 215	15 737	10.0	.1	X
0219	Engine parts, except electrical	117	157 215	23 606	15.0	.1	X
0223	Parts, n.e.c.	358	395 785	76 218	19.3	.3	X
0224	Accessories	122	134 868	1 118	.8	Z	X
0300	Tires and tubes	472	1 266 758	26 682	2.1	.1	.2
0312	Recapped and used tires and repair materials	471	1 255 529	26 221	2.1	.1	X
0740	Other construction materials	53	80 838	5 739	7.1	Z	X
1120	Flat iron and steel products	7	11 400	867	7.6	Z	42.4
1121	Plates	6	10 270	859	8.4	Z	X
1150	Iron and steel pipe and tubing	13	13 142	630	4.8	Z	X
1400	Electrical apparatus and equipment	148	175 364	6 846	3.9	Z	1.0
1413	Motors and generators (including motor-generator sets)	148	175 364	6 846	3.9	Z	X
1500	Electrical appliances, household	46	149 670	8 125	5.4	Z	X
1700	Hardware	477	1 268 580	47 605	3.8	.2	.8
1711	Hand tools (including power driven)	427	1 102 959	20 862	1.9	.1	X
1712	Bolts, nuts, rivets, and fasteners	427	1 102 959	20 862	1.9	.1	X
1713	Cutlery	49	158 228	5 770	3.6	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	76	211 606	16 015	7.6	.1	4.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	75	202 010	7 032	3.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	75	202 010	7 032	3.5	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	38	80 725	1 928	2.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	544	2 177 521	192 371	8.8	.9	3.2
2111	New off-highway wheel and track-laying tractors	114	298 842	9 866	3.3	Z	X
2112	New power cranes, draglines, and shovels	59	659 322	3 932	.6	Z	X
2114	New tractor shovel loaders	223	1 127 516	44 448	3.9	.2	X
2115	New graders, rollers, and off-highway trucks	59	659 322	7 848	1.2	Z	X
2116	New mining machinery	116	909 334	19 960	2.2	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	275	1 521 683	69 126	4.5	.3	X
2118	Used construction and mining machinery and equipment	317	1 270 841	36 158	2.8	.2	X
2200	Farm machinery, equipment, and parts	6 931	21 996 353	16 974 084	77.2	77.2	71.0
2211	New tractors (farm)	4 808	18 954 111	4 518 999	23.8	20.5	X
2212	New harvesting machinery	3 905	16 397 530	2 608 232	15.9	11.9	X
2213	New land preparation, planting, and cultivating machinery	3 392	14 400 991	1 241 698	8.6	5.6	X
2214	New dairy farm and barn equipment	756	1 681 757	322 733	19.2	1.5	X
2215	New irrigation equipment	4 790	2 318 673	731 451	31.5	3.3	X
2216	Other new farm machinery and equipment	4 755	16 174 090	2 345 967	14.5	10.7	X
2218	Used farm machinery and equipment	5 593	19 797 117	5 205 006	26.3	23.7	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218201	Farm machinery & equipment—farm dealers—Con.						
2220	Garden machinery, equipment, and parts	3 342	13 702 044	1 064 996	7.8	4.8	71.4
2221	New power lawn mowers	2 660	11 428 486	622 214	5.4	2.8	X
2222	Other new lawn and garden machinery and equipment	1 620	6 529 712	249 606	3.8	1.1	X
2223	Used garden machinery and equipment	2 158	8 973 898	193 176	2.2	.9	X
2320	General-purpose industrial machinery, equipment, and parts	434	1 744 642	180 633	10.4	.8	.8
2321	New pumps, compressors (air or gas), and equipment	214	1 208 158	105 535	8.7	.5	X
2326	New controlling, recording, and indicating instruments and access	74	161 706	35 721	22.1	.2	X
2327	All other new general-purpose industrial machinery and equipment	70	280 298	27 224	9.7	.1	X
2328	Used general-purpose industrial machinery and equipment	74	74 184	6 987	9.4	Z	X
2340	Materials handling machinery, equipment, and parts	10	30 047	9 212	30.7	Z	76.0
2343	New forklift trucks	6	9 054	1 540	17.0	Z	X
2345	Used materials handling machinery, equipment, and parts	6	15 104	1 418	9.4	Z	X
2700	Sporting and recreational goods and supplies	88	351 546	27 497	7.8	.1	2.9
2715	Athletic equipment and accessories	88	351 546	27 497	7.8	.1	X
3800	Men's and boys' wear	14	44 885	1 623	3.6	Z	X
4000	Footwear	6	12 078	175	1.4	Z	X
4860	Other grocery specialties	14	16 537	722	4.4	Z	9.1
4867	Pet foods	14	16 537	722	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	63	177 221	12 890	7.3	.1	X
5400	Petroleum products	398	1 251 626	27 480	2.2	.1	.9
5418	Lubricating oil and greases	398	1 251 626	27 480	2.2	.1	X
5800	Farm supplies	1 294	4 267 400	440 822	10.3	2.0	1.2
5811	Hay, straw, and alfalfa	40	90 423	91	.1	Z	X
5812	Feeds (poultry and livestock) not mixed on location	371	1 358 959	108 344	8.0	.5	X
5813	Prepared feeds (poultry and livestock) mixed on location	118	319 798	25 757	8.1	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	34	134 213	839	.6	Z	X
5815	Insecticides, fungicides, and pesticides	189	414 662	4 442	1.1	Z	X
5816	Other agricultural chemicals and fertilizers	456	1 594 146	186 812	11.7	.8	X
5817	Seeds and bulbs	352	1 007 373	47 005	4.7	.2	X
5818	Other farm supplies (including harness and saddlery equipment)	335	717 092	67 005	9.3	.3	X
6000	Paint, paint supplies, and wallpaper	136	571 227	6 346	1.1	Z	.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	136	571 227	6 346	1.1	Z	X
6110	Flowers and florists' supplies	17	24 989	1 146	4.6	Z	X
9700	Service receipts and labor charges (including installed parts)	4 842	17 613 324	2 301 691	13.1	10.5	74.5
9701	Labor charges for repair work	4 693	17 370 250	1 206 748	6.9	5.5	X
9702	Parts installed in repair work	3 764	14 331 345	1 008 507	7.0	4.6	X
9703	Other service receipts and labor charges—Specify	789	3 367 600	86 432	2.6	.4	X
9720	Receipts for service contracts	94	421 051	14 357	3.4	.1	X
9740	Receipts for installing equipment	18	19 680	3 362	17.1	Z	X
9810	Miscellaneous commodities	417	1 620 793	138 735	8.6	.6	X
9940	Rental and leasing receipts	1 414	6 752 640	188 069	2.8	.9	X
4218202	Farm machinery & equipment—whsle distributors	2 122	X	13 486 595	X	100.0	82.1
0100	New and used automobiles, motorcycles, etc.	8	40 856	2 601	6.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	7	13 992	1 103	7.9	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	17	50 316	5 485	10.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	22	80 744	10 525	13.0	.1	11.4
0152	New heavy truck tractors	22	80 744	6 648	8.2	Z	X
0155	Used heavy trucks, tractors, and trailers	22	80 744	3 877	4.8	Z	X
0200	New and rebuilt automotive parts and supplies	76	316 963	92 406	29.2	.7	5.7
0211	Batteries	9	103 053	1 583	1.5	Z	X
0213	Electrical engine parts (including ignition parts)	9	103 053	3 566	3.5	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	9	103 053	6 629	6.4	Z	X
0215	Exhaust system parts	9	103 053	1 583	1.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades	9	103 053	3 566	3.5	Z	X
0218	Filters (oil, air, gas, and transmission)	9	103 053	2 618	2.5	Z	X
0219	Engine parts, except electrical	13	104 646	6 889	6.6	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	9	103 053	1 978	1.9	Z	X
0223	Parts, n.e.c.	68	267 733	58 187	21.7	.4	X
0300	Tires and tubes	64	527 167	13 311	2.5	.1	X
0740	Other construction materials	12	75 660	13 011	17.2	.1	10.3
0742	Prefabricated buildings and structural assemblies (nonwood)	10	58 835	10 487	17.8	.1	X
1120	Flat iron and steel products	9	14 599	1 264	8.7	Z	X
1150	Iron and steel pipe and tubing	8	17 280	3 866	22.4	Z	X
1400	Electrical apparatus and equipment	80	179 607	18 562	10.3	.1	8.4
1417	Exterior wiring and cable (excluding conduit)	80	179 607	18 562	10.3	.1	X
1600	Electronic parts and equipment, except communication	8	19 244	2 120	11.0	Z	X
1700	Hardware	62	231 725	28 775	12.4	.2	1.8
1711	Hand tools (including power driven)	30	93 986	16 860	17.9	.1	X
1712	Bolts, nuts, rivets, and fasteners	60	185 437	3 980	2.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	84	248 592	22 743	9.1	.2	4.7
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	27	54 505	1 348	2.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	29	81 499	2 727	3.3	Z	X
1813	Plumbing fixtures	29	81 499	3 616	4.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	27	100 127	12 113	12.1	.1	X
1815	Boilers, radiators, and convectors	29	81 499	2 817	3.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218202	Farm machinery & equipment—wholesale distributors—Con.						
1900	Warm air heating and air-conditioning equipment and supplies	25	88 871	8 024	9.0	.1	12.6
1916	Air cleaning and filtration systems	25	88 871	8 024	9.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	222	1 133 835	279 033	24.6	2.1	3.7
2111	New off-highway wheel and track-laying tractors	34	187 737	8 792	4.7	.1	X
2112	New power cranes, draglines, and shovels	33	149 233	2 784	1.9	Z	X
2114	New tractor shovel loaders	136	601 587	56 730	9.4	.4	X
2115	New graders, rollers, and off-highway trucks	33	149 233	5 591	3.7	Z	X
2116	New mining machinery	33	149 233	8 381	5.6	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	103	553 240	97 017	17.5	.7	X
2118	Used construction and mining machinery and equipment	137	598 494	48 588	8.1	.4	X
2200	Farm machinery, equipment, and parts	2 122	13 486 595	11 634 877	86.3	86.3	70.7
2211	New tractors (farm)	413	8 558 768	3 775 634	44.1	28.0	X
2212	New harvesting machinery	327	7 608 685	1 881 573	24.7	14.0	X
2213	New land preparation, planting, and cultivating machinery	413	7 692 049	1 080 585	14.0	8.0	X
2214	New dairy farm and barn equipment	116	331 392	82 459	24.9	.6	X
2215	New irrigation equipment	790	1 959 685	1 631 718	83.3	12.1	X
2216	Other new farm machinery and equipment	1 006	10 211 214	2 643 712	25.9	19.6	X
2218	Used farm machinery and equipment	572	1 816 323	539 195	29.7	4.0	X
2220	Garden machinery, equipment, and parts	328	7 006 924	719 742	10.3	5.3	80.1
2221	New power lawn mowers	190	5 540 133	209 605	3.8	1.6	X
2222	Other new lawn and garden machinery and equipment	241	6 698 174	495 512	7.4	3.7	X
2223	Used garden machinery and equipment	112	596 272	14 617	2.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	164	1 561 445	263 711	16.9	2.0	4.4
2321	New pumps, compressors (air or gas), and equipment	82	199 902	47 625	23.8	.4	X
2323	New diesel engines (excluding automotive)	47	118 391	4 327	3.7	Z	X
2327	All other new general-purpose industrial machinery and equipment	28	160 346	21 534	13.4	.2	X
2328	Used general-purpose industrial machinery and equipment	23	178 935	17 177	9.6	.1	X
2330	Metalworking machinery, equipment, and parts	7	43 387	3 570	8.2	Z	X
2340	Materials handling machinery, equipment, and parts	14	32 242	5 890	18.3	Z	65.3
2341	New conveying equipment	11	23 366	3 859	16.5	Z	X
2345	Used materials handling machinery, equipment, and parts	8	10 895	278	2.6	Z	X
2360	Other industrial machinery, equipment, and parts	11	54 765	22 465	41.0	.2	19.7
2366	Other new industrial machinery and equipment	6	30 876	12 962	42.0	.1	X
2700	Sporting and recreational goods and supplies	15	45 026	1 699	3.8	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	14	59 306	2 962	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	102 000	15 663	15.4	.1	X
5400	Petroleum products	44	121 263	2 837	2.3	Z	.3
5418	Lubricating oil and greases	44	121 263	2 837	2.3	Z	X
5800	Farm supplies	105	332 341	46 768	14.1	.3	14.6
5814	Weed killers, soil sterilizers, and soil conditioners	100	289 434	13 149	4.5	.1	X
5815	Insecticides, fungicides, and pesticides	47	261 362	22 391	8.6	.2	X
5816	Other agricultural chemicals and fertilizers	24	5 282	336	6.4	Z	X
5817	Seeds and bulbs	47	261 362	423	.2	Z	X
6000	Paint, paint supplies, and wallpaper	18	62 530	688	1.1	Z	X
6110	Flowers and florists' supplies	33	109 527	27 285	24.9	.2	X
9700	Service receipts and labor charges (including installed parts)	459	1 622 896	143 401	8.8	1.1	77.3
9701	Labor charges for repair work	422	1 532 029	71 782	4.7	.5	X
9702	Parts installed in repair work	295	1 088 516	60 273	5.5	.4	X
9703	Other service receipts and labor charges—Specify	73	454 967	9 529	2.1	.1	X
9720	Receipts for service contracts	13	10 364	2 065	19.9	Z	X
9740	Receipts for installing equipment	20	27 696	1 414	5.1	Z	X
9810	Miscellaneous commodities	85	1 309 673	48 832	3.7	.4	X
9940	Rental and leasing receipts	133	632 933	20 201	3.2	.2	X
4218203	Lawn & garden machinery & equipment wholesale	729	X	4 230 316	X	100.0	81.2
0100	New and used automobiles, motorcycles, etc.	8	76 199	20 376	26.7	.5	49.1
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	8	76 199	20 376	26.7	.5	X
0200	New and rebuilt automotive parts and supplies	33	167 817	21 756	13.0	.5	11.9
0211	Batteries	18	19 972	2 255	11.3	.1	X
0213	Electrical engine parts (including ignition parts)	14	154 646	4 191	2.7	.1	X
0214	Brake parts (including fluid and all disk and drum parts)	8	137 630	6 764	4.9	.2	X
0218	Filters (oil, air, gas, and transmission)	6	17 024	1 165	6.8	Z	X
0219	Engine parts, except electrical	15	160 104	4 873	3.0	.1	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	8	137 630	1 347	1.0	Z	X
0223	Parts, n.e.c.	6	4 756	1 026	21.6	Z	X
0224	Accessories	6	4 756	136	2.9	Z	X
0300	Tires and tubes	7	27 761	278	1.0	Z	X
0400	Household and lawn furniture	8	47 413	6 889	14.5	.2	X
0740	Other construction materials	7	50 858	3 176	6.2	.1	6.7
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	47 995	3 149	6.6	.1	X
1400	Electrical apparatus and equipment	9	47 109	11 840	25.1	.3	X
1500	Electrical appliances, household	6	94 033	602	.6	Z	X
1600	Electronic parts and equipment, except communication	6	153 190	15 565	10.2	.4	X
1700	Hardware	31	367 266	53 228	14.5	1.3	49.3
1711	Hand tools (including power driven)	26	361 538	50 041	13.8	1.2	X
1712	Bolts, nuts, rivets, and fasteners	7	53 841	316	.6	Z	X
1713	Cutlery	17	232 759	2 871	1.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218203	Lawn & garden machinery & equipment whse—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	15	190 059	14 303	7.5	.3	62.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	10	76 277	3 797	5.0	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	13	184 858	4 166	2.3	.1	X
1813	Plumbing fixtures	15	190 059	3 381	1.8	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	10	76 277	1 978	2.6	Z	X
1818	Other plumbing and heating equipment and supplies	10	76 277	977	1.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	8	54 944	3 225	5.9	.1	X
2200	Farm machinery, equipment, and parts	70	425 030	96 320	22.7	2.3	59.6
2211	New tractors (farm)	16	47 328	7 999	16.9	.2	X
2212	New harvesting machinery	8	38 333	2 122	5.5	.1	X
2213	New land preparation, planting, and cultivating machinery	15	57 127	6 937	12.1	.2	X
2215	New irrigation equipment	22	275 492	67 785	24.6	1.6	X
2216	Other new farm machinery and equipment	27	83 552	9 915	11.9	.2	X
2218	Used farm machinery and equipment	14	21 611	1 560	7.2	Z	X
2220	Garden machinery, equipment, and parts	729	4 230 316	3 735 111	88.3	88.3	55.9
2221	New power lawn mowers	383	2 753 390	1 257 871	45.7	29.7	X
2222	Other new lawn and garden machinery and equipment	635	3 940 050	2 452 075	62.2	58.0	X
2223	Used garden machinery and equipment	129	544 014	25 165	4.6	.6	X
2320	General-purpose industrial machinery, equipment, and parts	22	125 033	21 319	17.1	.5	29.7
2321	New pumps, compressors (air or gas), and equipment	12	114 114	16 847	14.8	.4	X
2327	All other new general-purpose industrial machinery and equipment	10	3 087	3 690	100.0	.1	X
2330	Metalworking machinery, equipment, and parts	6	17 195	1 732	10.1	Z	X
2360	Other industrial machinery, equipment, and parts	6	226 176	53 330	23.6	1.3	X
2700	Sporting and recreational goods and supplies	19	237 221	36 498	15.4	.9	12.6
2715	Athletic equipment and accessories	6	85 932	6 927	8.1	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	27 129	1 440	5.3	Z	X
5300	Plastics materials and basic shapes	6	43 451	4 674	10.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	124 098	10 646	8.6	.3	X
5800	Farm supplies	18	120 489	28 989	24.1	.7	54.4
5814	Weed killers, soil sterilizers, and soil conditioners	16	115 523	11 557	10.0	.3	X
5815	Insecticides, fungicides, and pesticides	16	115 523	17 343	15.0	.4	X
6000	Paint, paint supplies, and wallpaper	9	107 481	17 912	16.7	.4	X
9700	Service receipts and labor charges (including installed parts)	113	535 609	28 752	5.4	.7	67.4
9701	Labor charges for repair work	103	505 487	14 029	2.8	.3	X
9702	Parts installed in repair work	71	377 876	13 273	3.5	.3	X
9703	Other service receipts and labor charges—Specify	9	33 092	1 448	4.4	Z	X
9720	Receipts for service contracts	9	22 748	255	1.1	Z	X
9810	Miscellaneous commodities	27	106 433	9 963	9.4	.2	X
9940	Rental and leasing receipts	15	36 863	483	1.3	Z	X
42183	Industrial machinery & equipment whse	35 674	X	139 946 952	X	100.0	74.9
0100	New and used automobiles, motorcycles, etc.	7	14 521	646	4.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	6	13 222	1 064	8.0	Z	9.9
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	14	53 044	8 074	15.2	Z	X
0200	New and rebuilt automotive parts and supplies	330	1 769 597	236 583	13.4	.2	10.1
0211	Batteries	65	262 731	2 302	1.9	Z	X
0212	Engines (complete)	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts)	46	170 108	3 263	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	37	141 155	4 425	3.1	Z	X
0215	Exhaust system parts	42	136 981	2 716	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	60	452 291	40 536	9.0	Z	X
0218	Filters (oil, air, gas, and transmission)	93	385 687	18 797	4.9	Z	X
0219	Engine parts, except electrical	37	193 443	15 764	8.1	Z	X
0221	Body parts and repair materials	14	54 429	3 189	5.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	92 228	839	.9	Z	X
0223	Parts, n.e.c.	49	570 074	78 673	13.8	.1	X
0224	Accessories	24	110 082	5 779	5.3	Z	X
0240	Used automotive parts, accessories, and equipment	11	46 305	7 114	15.4	Z	X
0250	Petroleum products marketing equipment	8	97 926	30 208	30.8	Z	X
0300	Tires and tubes	47	129 988	3 517	2.7	Z	8.2
0311	New tires and tubes	39	86 238	1 514	1.8	Z	X
0420	Office and business furniture	20	73 670	11 646	15.8	Z	21.1
0421	New office furniture (wooden and metal)	12	37 388	10 411	27.8	Z	X
0530	Flooring and floor coverings	8	14 316	1 356	9.5	Z	X
0540	Other home furnishings	11	34 575	5 929	17.1	Z	X
0600	Lumber: rough, dressed, and finished	11	13 138	1 713	13.0	Z	37.5
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	22	150 848	13 808	9.2	Z	49.6
0621	Softwood plywood and oriented strand board (OSB)	9	29 838	4 600	15.4	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	6	99 985	6 185	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	9	22 729	2 112	9.3	Z	.9
0712	Cement and lime	7	9 418	1 859	19.7	Z	X
0720	Roofing, siding, and insulation materials	9	39 173	1 101	2.8	Z	.5
0723	Insulation materials	8	19 597	920	4.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183	Industrial machinery & equipment whse—Con.						
0730	Flat glass and other construction glass (excluding automotive)	6	10 023	2 777	27.7	Z	X
0740	Other construction materials	22	69 705	8 288	11.9	Z	22.7
0742	Prefabricated buildings and structural assemblies (nonwood)	9	11 251	403	3.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X
0800	Photographic equipment and supplies (excluding video)	18	49 229	4 645	9.4	Z	61.1
0813	Photographic film	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film)	7	2 206	93	4.2	Z	X
0900	Office equipment	62	405 120	75 847	18.7	.1	38.9
0913	Copying machines and equipment	14	184 734	53 974	29.2	Z	X
0915	Mailing, letter handling, and addressing machines	15	52 294	7 720	14.8	Z	X
0920	New computer equipment	270	1 059 111	89 072	8.4	.1	12.6
0921	Computers	191	666 168	38 814	5.8	Z	X
0924	Other computer peripheral equipment	88	366 675	39 845	10.9	Z	X
0930	Used computer equipment	6	10 073	3 223	32.0	Z	X
0950	Computer software (packaged)	54	208 090	19 171	9.2	Z	X
0960	Restaurant and hotel equipment and supplies	33	72 592	9 263	12.8	Z	X
0970	Store machines and equipment	32	169 132	31 729	18.8	Z	66.8
0972	Other store machines and equipment	30	165 619	31 160	18.8	Z	X
1000	Medical, hospital, and surgical supplies	33	113 302	21 752	19.2	Z	46.5
1013	Other surgical, medical, and hospital supplies	22	88 615	18 948	21.4	Z	X
1050	Other professional equipment and supplies	17	61 210	5 169	8.4	Z	64.8
1057	Professional equipment and supplies, n.e.c.	10	43 647	2 010	4.6	Z	X
1100	Iron and steel products (semifinished)	18	44 565	8 848	19.9	Z	74.5
1113	Rough castings and foundry products	17	31 922	7 414	23.2	Z	X
1116	Other semifinished iron and steel products	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products	350	3 289 420	183 523	5.6	.1	1.6
1121	Plates	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled)	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated)	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products	24	1 952 961	9 542	.5	Z	X
1140	Iron and steel wire and wire products	436	4 013 752	425 651	10.6	.3	.8
1141	Wire (plain, coated, barbed, and twisted)	14	382 527	27 858	7.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	196	1 822 621	34 535	1.9	Z	X
1150	Iron and steel pipe and tubing	210	563 485	83 486	14.8	.1	10.0
1152	Tubing	38	114 912	11 655	10.1	Z	X
1153	Standard steel pipe	116	348 829	55 147	15.8	Z	X
1154	Other steel pipe	15	45 728	3 571	7.8	Z	X
1160	Other iron and steel products	49	375 846	28 372	7.5	Z	19.6
1163	Bars and bar-size shapes: cold finished	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes)	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c.	12	78 993	14 592	18.5	Z	X
1180	Stainless steel	18	124 035	4 626	3.7	Z	61.3
1185	Other stainless steel (including tubing)	17	73 176	3 600	4.9	Z	X
1200	Copper and brass	41	170 066	9 413	5.5	Z	51.3
1213	Tubular products (pipes and tubes)	36	146 941	5 814	4.0	Z	X
1220	Aluminum shapes, forms, etc.	24	103 674	6 127	5.9	Z	36.4
1222	Sheets and coils (.006 to .249 inch)	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	98	2 445 428	155 217	6.3	.1	X
1400	Electrical apparatus and equipment	1 083	7 220 832	608 581	8.4	.4	6.8
1411	Power and distribution transformers	112	881 201	20 785	2.4	Z	X
1412	Switchgear and switchboard apparatus	105	979 738	30 028	3.1	Z	X
1413	Motors and generators (including motor-generator sets)	389	3 518 788	144 791	4.1	.1	X
1414	Conduit, raceway, and fittings	98	453 971	8 882	2.0	Z	X
1415	Electric bulbs (all types)	33	117 884	693	.6	Z	X
1416	Interior wiring (excluding conduit)	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	98	429 778	8 834	2.1	Z	X
1418	Lighting fixtures (residential and commercial)	59	558 551	7 285	1.3	Z	X
1419	Industrial controls	366	1 987 436	114 867	5.8	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	285	2 129 630	128 712	6.0	.1	X
1500	Electrical appliances, household	43	143 754	17 586	12.2	Z	25.4
1511	Televisions	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens	11	66 674	2 603	3.9	Z	X
1515	Refrigerators and freezers, household	14	66 819	1 703	2.5	Z	X
1517	Vacuum cleaners and sewing machines, household	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	23	92 039	8 245	9.0	Z	X
1600	Electronic parts and equipment, except communication	923	4 402 756	462 608	10.5	.3	6.8
1612	Integrated circuits	126	197 273	8 886	4.5	Z	X
1613	Capacitors and resistors	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc.	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	180	1 216 210	102 152	8.4	.1	X
1618	Electronic parts and equipment, n.e.c.	582	2 820 103	222 227	7.9	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183	Industrial machinery & equipment whsle—Con.						
1650	Communication equipment and supplies	162	2 233 043	79 777	3.6	.1	3.2
1651	Telephones	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment	70	1 790 257	54 955	3.1	Z	X
1653	Other electrical communication equipment	69	1 223 296	20 157	1.6	Z	X
1700	Hardware	1 017	5 914 542	490 927	8.3	.4	8.8
1711	Hand tools (including power driven)	729	4 310 279	319 635	7.4	.2	X
1712	Bolts, nuts, rivets, and fasteners	324	2 454 935	77 807	3.2	.1	X
1713	Cutlery	135	834 791	15 013	1.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	642	4 578 787	400 656	8.8	.3	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	258	2 779 489	99 355	3.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	245	2 179 816	125 912	5.8	.1	X
1813	Plumbing fixtures	30	142 252	5 712	4.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	83	1 228 964	17 384	1.4	Z	X
1815	Boilers, radiators, and convectors	71	854 944	41 082	4.8	Z	X
1818	Other plumbing and heating equipment and supplies	240	1 603 565	68 441	4.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	184	415 690	56 921	13.7	Z	36.1
1911	Furnaces (warm air)	63	94 280	4 743	5.0	Z	X
1912	Central air-conditioning (residential and commercial)	40	76 899	12 001	15.6	Z	X
1914	Heat pumps (residential and commercial)	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems	81	197 130	22 427	11.4	Z	X
1917	Compressors for air-conditioners	43	88 597	4 325	4.9	Z	X
1918	Condensing units for air-conditioners	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	58	121 508	8 915	7.3	Z	X
2000	Refrigeration equipment and supplies	74	262 048	27 362	10.4	Z	31.7
2013	Condensing units for commercial refrigerators	13	66 437	1 645	2.5	Z	X
2014	Refrigerants	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies	50	160 419	12 666	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	744	2 653 956	344 078	13.0	.2	13.3
2111	New off-highway wheel and track-laying tractors	32	134 952	12 023	8.9	Z	X
2112	New power cranes, draglines, and shovels	35	173 883	28 638	16.5	Z	X
2113	New mixers, pavers, and related equipment	78	174 607	18 167	10.4	Z	X
2114	New tractor shovel loaders	13	58 106	6 687	11.5	Z	X
2115	New graders, rollers, and off-highway trucks	60	183 445	7 285	4.0	Z	X
2116	New mining machinery	34	193 429	11 845	6.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	297	1 075 119	126 665	11.8	.1	X
2118	Used construction and mining machinery and equipment	295	1 034 420	69 491	6.7	.1	X
2200	Farm machinery, equipment, and parts	416	2 226 299	230 120	10.3	.2	13.6
2211	New tractors (farm)	116	957 418	69 079	7.2	Z	X
2212	New harvesting machinery	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery	71	616 309	16 295	2.6	Z	X
2214	New dairy farm and barn equipment	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment	112	598 124	18 813	3.1	Z	X
2218	Used farm machinery and equipment	92	611 974	16 366	2.7	Z	X
2220	Garden machinery, equipment, and parts	148	2 801 071	145 168	5.2	.1	6.9
2221	New power lawn mowers	71	2 199 664	59 195	2.7	Z	X
2222	Other new lawn and garden machinery and equipment	76	1 845 039	60 412	3.3	Z	X
2223	Used garden machinery and equipment	43	1 464 728	8 540	.6	Z	X
2230	Food-processing machinery, equipment, and parts	1 985	6 436 004	3 910 908	60.8	2.8	69.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 226	4 118 656	2 357 743	57.2	1.7	X
2232	New packing, packaging, and bottling equipment	857	2 817 233	1 236 964	43.9	.9	X
2233	Used food-processing machinery and equipment	683	1 656 487	316 177	19.1	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	3 741	12 572 465	4 823 497	38.4	3.4	63.3
2311	Pumps	3 061	10 231 328	2 702 031	26.4	1.9	X
2312	Motors	2 108	6 747 571	894 336	13.3	.6	X
2313	Parts for pumps and motors	2 462	7 454 910	1 227 045	16.5	.9	X
2320	General-purpose industrial machinery, equipment, and parts	14 004	54 172 419	36 341 609	67.1	26.0	55.2
2321	New pumps, compressors (air or gas), and equipment	5 024	19 957 951	8 149 880	40.8	5.8	X
2323	New diesel engines (excluding automotive)	524	3 002 124	1 421 226	47.3	1.0	X
2326	New controlling, recording, and indicating instruments and access	3 337	14 997 967	5 966 582	39.8	4.3	X
2327	All other new general-purpose industrial machinery and equipment	8 250	32 394 291	18 578 508	57.4	13.3	X
2328	Used general-purpose industrial machinery and equipment	2 910	7 904 717	2 225 378	28.2	1.6	X
2330	Metalworking machinery, equipment, and parts	5 115	23 745 147	18 031 151	75.9	12.9	X
2340	Materials handling machinery, equipment, and parts	6 305	26 779 009	15 227 180	56.9	10.9	59.4
2341	New conveying equipment	3 143	13 769 864	4 741 967	34.4	3.4	X
2342	New hoists, cranes, and monorails	1 662	8 047 730	1 560 326	19.4	1.1	X
2343	New forklift trucks	1 930	11 855 251	5 870 630	49.5	4.2	X
2344	New industrial trucks and tractors	461	2 224 078	442 519	19.9	.9	X
2345	Used materials handling machinery, equipment, and parts	3 055	12 110 334	2 611 669	21.6	1.9	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 137	13 708 801	10 970 857	80.0	7.8	64.7
2351	New oil refining and pipeline machinery, equipment, and supplies	1 594	5 929 709	3 289 018	55.5	2.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 657	9 315 322	6 437 559	69.1	4.6	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 338	2 980 317	1 244 155	41.7	.9	X
2360	Other industrial machinery, equipment, and parts	8 515	35 301 335	28 405 824	80.5	20.3	64.6
2361	New metal smelting and refining machinery, and equipment	289	851 831	211 841	24.9	.2	X
2362	New power plant machinery (excluding electrical)	529	2 202 999	904 923	41.1	.6	X
2363	New printing trades machinery, equipment, and supplies	1 819	9 422 264	7 889 613	83.7	5.6	X
2364	New textile and sewing machinery and equipment	834	4 103 870	3 422 429	83.4	2.4	X
2365	New woodworking machinery	683	2 182 693	1 329 520	60.9	1.0	X
2366	Other new industrial machinery and equipment	4 407	18 647 933	13 053 807	70.0	9.3	X
2367	Used industrial machinery and equipment	2 027	6 322 899	1 593 635	25.2	1.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183	Industrial machinery & equipment whsle—Con.						
2370	Mechanical power transmission supplies	507	4 179 663	299 160	7.2	.2	23.5
2371	Bearings and bushings	299	2 630 185	136 875	5.2	.1	X
2372	Other mechanical power transmission supplies	342	1 955 526	161 963	8.3	.1	X
2380	Industrial valves and fittings (except fluid-power)	1 118	5 154 705	440 999	8.6	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves	2 556	9 030 363	2 046 126	22.7	1.5	69.5
2391	Hydraulic valves	1 984	6 852 173	1 007 782	14.7	.7	X
2392	Pneumatic valves	1 779	6 553 703	1 038 299	15.8	.7	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	2 138	8 460 278	1 814 407	21.4	1.3	68.1
2411	Hydraulic cylinders and rotary actuators	1 654	6 476 186	1 090 431	16.8	.8	X
2412	Pneumatic cylinders and rotary actuators	1 441	5 747 093	722 712	12.6	.5	X
2420	Hydraulic and pneumatic connectors and assemblies	2 131	9 426 927	2 212 416	23.5	1.6	70.6
2421	Hydraulic and pneumatic connectors	1 833	8 373 359	1 317 801	15.7	.9	X
2422	Hydraulic and pneumatic assemblies	1 539	7 266 445	894 579	12.3	.6	X
2430	Fluid-power filters, components, accessories, and parts	2 615	9 227 985	1 972 670	21.4	1.4	69.2
2431	Filters	2 083	7 590 705	918 637	12.1	.7	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	1 800	6 384 567	1 053 517	16.5	.8	X
2440	Welding supplies (excluding gases)	67	164 862	29 372	17.8	Z	X
2450	Industrial containers and supplies	361	2 998 848	153 894	5.1	.1	2.5
2451	New and reconditioned drums and barrels	51	96 066	775	.8	Z	X
2452	Bottles and bottlers' supplies	44	590 280	27 115	4.6	Z	X
2454	Other industrial containers and supplies	281	2 544 443	102 180	4.0	.1	X
2460	Other industrial supplies	1 312	6 824 619	668 723	9.8	.5	16.1
2461	Printing and duplicating inks	94	240 185	29 594	12.3	Z	X
2462	Abrasives and abrasive materials	764	4 192 562	322 751	7.7	.2	X
2463	Nylon, polyester, and synthetic rubber	116	411 012	16 757	4.1	Z	X
2464	Mechanical rubber goods	169	444 775	41 697	9.4	Z	X
2465	Strapping and tape	284	1 941 812	75 416	3.9	.1	X
2466	Industrial supplies, n.e.c.	528	1 910 466	173 000	9.1	.1	X
2520	Custodial (janitors') equipment and supplies	17	72 171	10 010	13.9	Z	16.5
2522	Custodial equipment—nonpower equipment	6	25 581	1 985	7.8	Z	X
2540	Other service establishment equipment and supplies	20	53 760	9 040	16.8	Z	38.4
2542	Service establishment equipment and supplies, n.e.c.	16	44 068	8 419	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	30	268 295	38 178	14.2	Z	18.3
2614	Used aircraft and aeronautical equipment and supplies	10	82 195	14 806	18.0	Z	X
2620	Marine machinery, equipment, and supplies	45	681 293	149 995	22.0	.1	56.7
2622	New marine propulsion machinery and equipment	9	23 031	2 124	9.2	Z	X
2623	New marine supplies	23	101 942	8 576	8.4	Z	X
2630	Other transportation equipment and supplies	151	2 333 919	138 012	5.9	.1	.5
2631	New transportation equipment (excluding automotive)	46	2 048 552	104 258	5.1	.1	X
2632	Used transportation equipment (excluding automotive)	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies	37	114 494	15 151	13.2	Z	28.0
2713	Billiards, pool, bowling equipment, and accessories	6	43 896	4 430	10.1	Z	X
2714	Camping and fishing equipment and accessories	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies	26	37 975	1 797	4.7	Z	13.2
2812	Other toys and games (including fireworks and children's vehicles)	12	5 278	317	6.0	Z	X
2900	Ferrous metal scrap	14	161 297	34 389	21.3	Z	54.1
2911	Prepared ferrous metal scrap (processed by this establishment)	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap	10	164 710	14 454	8.8	Z	42.1
2921	Aluminum scrap	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard	71	181 793	14 757	8.1	Z	X
2940	Recyclable materials, except metal	19	35 238	5 132	14.6	Z	2.0
2945	Other recyclable materials (including rubber and bones)	7	8 963	676	7.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	61 716	805	1.3	Z	X
3150	Other durable goods	6	49 562	7 448	15.0	Z	74.9
3154	Other durable goods, n.e.c.	6	49 562	7 448	15.0	Z	X
3200	Printing and writing paper	16	37 270	3 607	9.7	Z	30.9
3213	Other printing and writing paper	10	11 986	2 381	19.9	Z	X
3300	Stationery, office supplies and greeting cards	45	54 722	7 442	13.6	Z	27.4
3313	Inked ribbons, carbon paper, pens and pencils	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics	63	140 428	15 913	11.3	Z	22.0
3411	Paperboard and boxboard boxes	9	24 785	3 086	12.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	18	32 738	5 406	16.5	Z	X
3415	Other industrial and personal service paper	9	20 848	406	1.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	14 520	1 076	7.4	Z	26.6
3515	Other toiletries and druggists' sundries	9	14 241	992	7.0	Z	X
3600	Piece goods, knit and woven	12	14 099	1 683	11.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	13	22 381	2 573	11.5	Z	X
3800	Men's and boys' wear	8	21 610	4 649	21.5	Z	X
3900	Women's and children's wear	7	16 845	824	4.9	Z	X
4830	Canned foods	6	44 565	2 414	5.4	Z	X
5140	Other farm products, inedible	24	105 047	33 404	31.8	Z	74.9
5143	Farm products, n.e.c.	24	105 047	33 404	31.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183	Industrial machinery & equipment whsle—Con.						
5300	Plastics materials and basic shapes	375	2 825 775	156 372	5.5	.1	1.9
5311	Plastic pipes, rods, tubes, and shapes	103	1 022 910	32 074	3.1	Z	X
5312	High pressure laminates	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials	18	1 003 999	46 912	4.7	Z	X
5314	Other plastics materials and basic shapes	64	175 914	8 950	5.1	Z	X
5320	Industrial gases (welding, etc.)	57	166 539	37 993	22.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	973	3 195 632	328 194	10.3	.2	3.3
5331	Gasses, compressed and liquified, except L.P.	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine	91	34 706	542	1.6	Z	X
5335	Detergents and soaps	236	698 322	55 465	7.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	454 957	19 461	4.3	Z	X
5341	Insecticides, nonagricultural	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues	368	1 114 047	121 281	10.9	.1	X
5344	Other chemicals and allied products	129	704 075	51 794	7.4	Z	X
5400	Petroleum products	69	730 296	80 659	11.0	.1	38.7
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases	58	508 905	65 238	12.8	Z	X
5800	Farm supplies	39	133 714	9 378	7.0	Z	3.8
5814	Weed killers, soil sterilizers, and soil conditioners	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	93	383 090	30 245	7.9	Z	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	8 372	564	6.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	20	96 391	9 236	9.6	Z	X
6014	Paint supplies	10	69 759	3 972	5.7	Z	X
6150	Nondurable goods, n.e.c.	13	83 104	24 236	29.2	Z	X
9700	Service receipts and labor charges (including installed parts)	7 083	31 152 362	4 138 192	13.3	3.0	70.9
9701	Labor charges for repair work	6 474	27 958 566	2 380 654	8.5	1.7	X
9702	Parts installed in repair work	4 673	20 102 477	1 477 080	7.3	1.1	X
9703	Other service receipts and labor charges—Specify	1 100	5 436 360	280 410	5.2	.2	X
9720	Receipts for service contracts	1 012	6 169 206	951 607	15.4	.7	X
9740	Receipts for installing equipment	1 576	5 565 968	414 070	7.4	.3	X
9810	Miscellaneous commodities	1 094	4 665 891	478 117	10.2	.3	X
9940	Rental and leasing receipts	2 080	9 664 131	969 740	10.0	.7	.4
9941	Computer rental and leasing receipts	105	141 163	8 159	5.8	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts	339	1 136 967	72 585	6.4	.1	X
9944	Other rental receipts	1 199	7 132 197	761 197	10.7	.5	X
9950	Construction receipts	7	29 572	4 828	16.3	Z	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	9	27 323	3 773	13.8	Z	X
421830	Industrial machinery & equipment whsle	35 674	X	139 946 952	X	100.0	74.9
0100	New and used automobiles, motorcycles, etc.	7	14 521	646	4.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	6	13 222	1 064	8.0	Z	9.9
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	14	53 044	8 074	15.2	Z	X
0200	New and rebuilt automotive parts and supplies	330	1 769 597	236 583	13.4	.2	10.1
0211	Batteries	65	262 731	2 302	.9	Z	X
0212	Engines (complete)	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts)	46	170 108	3 263	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	37	141 155	4 425	3.1	Z	X
0215	Exhaust system parts	42	136 981	2 716	2.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	60	452 291	40 536	9.0	Z	X
0218	Filters (oil, air, gas, and transmission)	93	385 687	18 797	4.9	Z	X
0219	Engine parts, except electrical	37	193 443	15 764	8.1	Z	X
0221	Body parts and repair materials	14	54 429	3 189	5.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	92 228	839	.9	Z	X
0223	Parts, n.e.c.	49	570 074	78 673	13.8	.1	X
0224	Accessories	24	110 082	5 779	5.3	Z	X
0240	Used automotive parts, accessories, and equipment	11	46 305	7 114	15.4	Z	X
0250	Petroleum products marketing equipment	8	97 926	30 208	30.8	Z	X
0300	Tires and tubes	47	129 988	3 517	2.7	Z	8.2
0311	New tires and tubes	39	86 238	1 514	1.8	Z	X
0420	Office and business furniture	20	73 670	11 646	15.8	Z	21.1
0421	New office furniture (wooden and metal)	12	37 388	10 411	27.8	Z	X
0530	Flooring and floor coverings	8	14 316	1 356	9.5	Z	X
0540	Other home furnishings	11	34 575	5 929	17.1	Z	X
0600	Lumber: rough, dressed, and finished	11	13 138	1 713	13.0	Z	37.5
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	22	150 848	13 808	9.2	Z	49.6
0621	Softwood plywood and oriented strand board (OSB)	9	29 838	4 600	15.4	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	6	99 985	6 185	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	9	22 729	2 112	9.3	Z	.9
0712	Cement and lime	7	9 418	1 859	19.7	Z	X
0720	Roofing, siding, and insulation materials	9	39 173	1 101	2.8	Z	.5
0723	Insulation materials	8	19 597	920	4.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421830	Industrial machinery & equipment whsle—Con.						
0730	Flat glass and other construction glass (excluding automotive)	6	10 023	2 777	27.7	Z	X
0740	Other construction materials	22	69 705	8 288	11.9	Z	22.7
0742	Prefabricated buildings and structural assemblies (nonwood)	9	11 251	403	3.6	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X
0800	Photographic equipment and supplies (excluding video)	18	49 229	4 645	9.4	Z	61.1
0813	Photographic film	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film)	7	2 206	93	4.2	Z	X
0900	Office equipment	62	405 120	75 847	18.7	.1	38.9
0913	Copying machines and equipment	14	184 734	53 974	29.2	Z	X
0915	Mailing, letter handling, and addressing machines	15	52 294	7 720	14.8	Z	X
0920	New computer equipment	270	1 059 111	89 072	8.4	.1	12.6
0921	Computers	191	666 168	38 814	5.8	Z	X
0924	Other computer peripheral equipment	88	366 675	39 845	10.9	Z	X
0930	Used computer equipment	6	10 073	3 223	32.0	Z	X
0950	Computer software (packaged)	54	208 090	19 171	9.2	Z	X
0960	Restaurant and hotel equipment and supplies	33	72 592	9 263	12.8	Z	X
0970	Store machines and equipment	32	169 132	31 729	18.8	Z	66.8
0972	Other store machines and equipment	30	165 619	31 160	18.8	Z	X
1000	Medical, hospital, and surgical supplies	33	113 302	21 752	19.2	Z	46.5
1013	Other surgical, medical, and hospital supplies	22	88 615	18 948	21.4	Z	X
1050	Other professional equipment and supplies	17	61 210	5 169	8.4	Z	64.8
1057	Professional equipment and supplies, n.e.c.	10	43 647	2 010	4.6	Z	X
1100	Iron and steel products (semifinished)	18	44 565	8 848	19.9	Z	74.5
1113	Rough castings and foundry products	17	31 922	7 414	23.2	Z	X
1116	Other semifinished iron and steel products	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products	350	3 289 420	183 523	5.6	.1	1.6
1121	Plates	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled)	16	304 056	40 329	13.3	Z	X
1126	Sheets (galvanized and coated)	17	1 930 162	67 990	3.5	Z	X
1127	Tin plate and terneplate	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products	24	1 952 961	9 542	.5	Z	X
1140	Iron and steel wire and wire products	436	4 013 752	425 651	10.6	.3	.8
1141	Wire (plain, coated, barbed, and twisted)	14	382 527	27 858	7.3	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	196	1 822 621	34 535	1.9	Z	X
1150	Iron and steel pipe and tubing	210	563 485	83 486	14.8	.1	10.0
1152	Tubing	38	114 912	11 655	10.1	Z	X
1153	Standard steel pipe	116	348 829	55 147	15.8	Z	X
1154	Other steel pipe	15	45 728	3 571	7.8	Z	X
1160	Other iron and steel products	49	375 846	28 372	7.5	Z	19.6
1163	Bars and bar-size shapes: cold finished	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes)	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c.	12	78 993	14 592	18.5	Z	X
1180	Stainless steel	18	124 035	4 626	3.7	Z	61.3
1185	Other stainless steel (including tubing)	17	73 176	3 600	4.9	Z	X
1200	Copper and brass	41	170 066	9 413	5.5	Z	51.3
1213	Tubular products (pipes and tubes)	36	146 941	5 814	4.0	Z	X
1220	Aluminum shapes, forms, etc.	24	103 674	6 127	5.9	Z	36.4
1222	Sheets and coils (.006 to .249 inch)	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	98	2 445 428	155 217	6.3	.1	X
1400	Electrical apparatus and equipment	1 083	7 220 832	608 581	8.4	.4	6.8
1411	Power and distribution transformers	112	881 201	20 785	2.4	Z	X
1412	Switchgear and switchboard apparatus	105	979 738	30 028	3.1	Z	X
1413	Motors and generators (including motor-generator sets)	389	3 518 788	144 791	4.1	.1	X
1414	Conduit, raceway, and fittings	98	453 971	8 882	2.0	Z	X
1415	Electric bulbs (all types)	33	117 884	693	.6	Z	X
1416	Interior wiring (excluding conduit)	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	98	429 778	8 834	2.1	Z	X
1418	Lighting fixtures (residential and commercial)	59	558 551	7 285	1.3	Z	X
1419	Industrial controls	366	1 987 436	114 867	5.8	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	285	2 129 630	128 712	6.0	.1	X
1500	Electrical appliances, household	43	143 754	17 586	12.2	Z	25.4
1511	Televisions	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens	11	66 674	2 603	3.9	Z	X
1515	Refrigerators and freezers, household	14	66 819	1 703	2.5	Z	X
1517	Vacuum cleaners and sewing machines, household	8	14 653	375	2.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	23	92 039	8 245	9.0	Z	X
1600	Electronic parts and equipment, except communication	923	4 402 756	462 608	10.5	.3	6.8
1612	Integrated circuits	126	197 273	8 886	4.5	Z	X
1613	Capacitors and resistors	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc.	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	180	1 216 210	102 152	8.4	.1	X
1618	Electronic parts and equipment, n.e.c.	582	2 820 103	222 227	7.9	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421830	Industrial machinery & equipment whsle—Con.						
1650	Communication equipment and supplies	162	2 233 043	79 777	3.6	.1	3.2
1651	Telephones	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment	70	1 790 257	54 955	3.1	Z	X
1653	Other electrical communication equipment	69	1 223 296	20 157	1.6	Z	X
1700	Hardware	1 017	5 914 542	490 927	8.3	.4	8.8
1711	Hand tools (including power driven)	729	4 310 279	319 635	7.4	.2	X
1712	Bolts, nuts, rivets, and fasteners	324	2 454 935	77 807	3.2	.1	X
1713	Cutlery	135	834 791	15 013	1.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	642	4 578 787	400 656	8.8	.3	3.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	258	2 779 489	99 355	3.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	245	2 179 816	125 912	5.8	.1	X
1813	Plumbing fixtures	30	142 252	5 712	4.0	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	83	1 228 964	17 384	1.4	Z	X
1815	Boilers, radiators, and convectors	71	854 944	41 082	4.8	Z	X
1818	Other plumbing and heating equipment and supplies	240	1 603 565	68 441	4.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	184	415 690	56 921	13.7	Z	36.1
1911	Furnaces (warm air)	63	94 280	4 743	5.0	Z	X
1912	Central air-conditioning (residential and commercial)	40	76 899	12 001	15.6	Z	X
1914	Heat pumps (residential and commercial)	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems	81	197 130	22 427	11.4	Z	X
1917	Compressors for air-conditioners	43	88 597	4 325	4.9	Z	X
1918	Condensing units for air-conditioners	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	58	121 508	8 915	7.3	Z	X
2000	Refrigeration equipment and supplies	74	262 048	27 362	10.4	Z	31.7
2013	Condensing units for commercial refrigerators	13	66 437	1 645	2.5	Z	X
2014	Refrigerants	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies	50	160 419	12 666	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	744	2 653 956	344 078	13.0	.2	13.3
2111	New off-highway wheel and track-laying tractors	32	134 952	12 023	8.9	Z	X
2112	New power cranes, draglines, and shovels	35	173 883	28 638	16.5	Z	X
2113	New mixers, pavers, and related equipment	78	174 607	18 167	10.4	Z	X
2114	New tractor shovel loaders	13	58 106	6 687	11.5	Z	X
2115	New graders, rollers, and off-highway trucks	60	183 445	7 285	4.0	Z	X
2116	New mining machinery	34	193 429	11 845	6.1	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	297	1 075 119	126 665	11.8	.1	X
2118	Used construction and mining machinery and equipment	295	1 034 420	69 491	6.7	.1	X
2200	Farm machinery, equipment, and parts	416	2 226 299	230 120	10.3	.2	13.6
2211	New tractors (farm)	116	957 418	69 079	7.2	Z	X
2212	New harvesting machinery	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery	71	616 309	16 295	2.6	Z	X
2214	New dairy farm and barn equipment	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment	112	598 124	18 813	3.1	Z	X
2218	Used farm machinery and equipment	92	611 974	16 366	2.7	Z	X
2220	Garden machinery, equipment, and parts	148	2 801 071	145 168	5.2	.1	6.9
2221	New power lawn mowers	71	2 199 664	59 195	2.7	Z	X
2222	Other new lawn and garden machinery and equipment	76	1 845 039	60 412	3.3	Z	X
2223	Used garden machinery and equipment	43	1 464 728	8 540	.6	Z	X
2230	Food-processing machinery, equipment, and parts	1 985	6 436 004	3 910 908	60.8	2.8	69.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	1 226	4 118 656	2 357 743	57.2	1.7	X
2232	New packing, packaging, and bottling equipment	857	2 817 233	1 236 964	43.9	.9	X
2233	Used food-processing machinery and equipment	683	1 656 487	316 177	19.1	.2	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	3 741	12 572 465	4 823 497	38.4	3.4	63.3
2311	Pumps	3 061	10 231 328	2 702 031	26.4	1.9	X
2312	Motors	2 108	6 747 571	894 336	13.3	.6	X
2313	Parts for pumps and motors	2 462	7 454 910	1 227 045	16.5	.9	X
2320	General-purpose industrial machinery, equipment, and parts	14 004	54 172 419	36 341 609	67.1	26.0	55.2
2321	New pumps, compressors (air or gas), and equipment	5 024	19 957 951	8 149 880	40.8	5.8	X
2323	New diesel engines (excluding automotive)	524	3 002 124	1 421 226	47.3	1.0	X
2326	New controlling, recording, and indicating instruments and access	3 337	14 997 967	5 966 582	39.8	4.3	X
2327	All other new general-purpose industrial machinery and equipment	8 250	32 394 291	18 578 508	57.4	13.3	X
2328	Used general-purpose industrial machinery and equipment	2 910	7 904 717	2 225 378	28.2	1.6	X
2330	Metalworking machinery, equipment, and parts	5 115	23 745 147	18 031 151	75.9	12.9	X
2340	Materials handling machinery, equipment, and parts	6 305	26 779 009	15 227 180	56.9	10.9	59.4
2341	New conveying equipment	3 143	13 769 864	4 741 967	34.4	3.4	X
2342	New hoists, cranes, and monorails	1 662	8 047 730	1 560 326	19.4	1.1	X
2343	New forklift trucks	1 930	11 855 251	5 870 630	49.5	4.2	X
2344	New industrial trucks and tractors	461	2 224 078	442 519	19.9	.9	X
2345	Used materials handling machinery, equipment, and parts	3 055	12 110 334	2 611 669	21.6	1.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	4 137	13 708 801	10 970 857	80.0	7.8	64.7
2351	New oil refining and pipeline machinery, equipment, and supplies	1 594	5 929 709	3 289 018	55.5	2.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 657	9 315 322	6 437 559	69.1	4.6	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 338	2 980 317	1 244 155	41.7	.9	X
2360	Other industrial machinery, equipment, and parts	8 515	35 301 335	28 405 824	80.5	20.3	64.6
2361	New metal smelting and refining machinery, and equipment	289	851 831	211 841	24.9	.2	X
2362	New power plant machinery (excluding electrical)	529	2 202 999	904 923	41.1	.6	X
2363	New printing trades machinery, equipment, and supplies	1 819	9 422 264	7 889 613	83.7	5.6	X
2364	New textile and sewing machinery and equipment	834	4 103 870	3 422 429	83.4	2.4	X
2365	New woodworking machinery	683	2 182 693	1 329 520	60.9	1.0	X
2366	Other new industrial machinery and equipment	4 407	18 647 933	13 053 807	70.0	9.3	X
2367	Used industrial machinery and equipment	2 027	6 322 899	1 593 635	25.2	1.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421830	Industrial machinery & equipment whsle—Con.						
2370	Mechanical power transmission supplies	507	4 179 663	299 160	7.2	.2	23.5
2371	Bearings and bushings	299	2 630 185	136 875	5.2	.1	X
2372	Other mechanical power transmission supplies	342	1 955 526	161 963	8.3	.1	X
2380	Industrial valves and fittings (except fluid-power)	1 118	5 154 705	440 999	8.6	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves	2 556	9 030 363	2 046 126	22.7	1.5	69.5
2391	Hydraulic valves	1 984	6 852 173	1 007 782	14.7	.7	X
2392	Pneumatic valves	1 779	6 553 703	1 038 299	15.8	.7	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	2 138	8 460 278	1 814 407	21.4	1.3	68.1
2411	Hydraulic cylinders and rotary actuators	1 654	6 476 186	1 090 431	16.8	.8	X
2412	Pneumatic cylinders and rotary actuators	1 441	5 747 093	722 712	12.6	.5	X
2420	Hydraulic and pneumatic connectors and assemblies	2 131	9 426 927	2 212 416	23.5	1.6	70.6
2421	Hydraulic and pneumatic connectors	1 833	8 373 359	1 317 801	15.7	.9	X
2422	Hydraulic and pneumatic assemblies	1 539	7 266 445	894 579	12.3	.6	X
2430	Fluid-power filters, components, accessories, and parts	2 615	9 227 985	1 972 670	21.4	1.4	69.2
2431	Filters	2 083	7 590 705	918 637	12.1	.7	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	1 800	6 384 567	1 053 517	16.5	.8	X
2440	Welding supplies (excluding gases)	67	164 862	29 372	17.8	Z	X
2450	Industrial containers and supplies	361	2 998 848	153 894	5.1	.1	2.5
2451	New and reconditioned drums and barrels	51	96 066	775	.8	Z	X
2452	Bottles and bottlers' supplies	44	590 280	27 115	4.6	Z	X
2454	Other industrial containers and supplies	281	2 544 443	102 180	4.0	.1	X
2460	Other industrial supplies	1 312	6 824 619	668 723	9.8	.5	16.1
2461	Printing and duplicating inks	94	240 185	29 594	12.3	Z	X
2462	Abrasives and abrasive materials	764	4 192 562	322 751	7.7	.2	X
2463	Nylon, polyester, and synthetic rubber	116	411 012	16 757	4.1	Z	X
2464	Mechanical rubber goods	169	444 775	41 697	9.4	Z	X
2465	Strapping and tape	284	1 941 812	75 416	3.9	.1	X
2466	Industrial supplies, n.e.c.	528	1 910 466	173 000	9.1	.1	X
2520	Custodial (janitors') equipment and supplies	17	72 171	10 010	13.9	Z	16.5
2522	Custodial equipment—nonpower equipment	6	25 581	1 985	7.8	Z	X
2540	Other service establishment equipment and supplies	20	53 760	9 040	16.8	Z	38.4
2542	Service establishment equipment and supplies, n.e.c.	16	44 068	8 419	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	30	268 295	38 178	14.2	Z	18.3
2614	Used aircraft and aeronautical equipment and supplies	10	82 195	14 806	18.0	Z	X
2620	Marine machinery, equipment, and supplies	45	681 293	149 995	22.0	.1	56.7
2622	New marine propulsion machinery and equipment	9	23 031	2 124	9.2	Z	X
2623	New marine supplies	23	101 942	8 576	8.4	Z	X
2630	Other transportation equipment and supplies	151	2 333 919	138 012	5.9	.1	.5
2631	New transportation equipment (excluding automotive)	46	2 048 552	104 258	5.1	.1	X
2632	Used transportation equipment (excluding automotive)	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies	37	114 494	15 151	13.2	Z	28.0
2713	Billiards, pool, bowling equipment, and accessories	6	43 896	4 430	10.1	Z	X
2714	Camping and fishing equipment and accessories	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies	26	37 975	1 797	4.7	Z	13.2
2812	Other toys and games (including fireworks and children's vehicles)	12	5 278	317	6.0	Z	X
2900	Ferrous metal scrap	14	161 297	34 389	21.3	Z	54.1
2911	Prepared ferrous metal scrap (processed by this establishment)	10	151 180	25 739	17.0	Z	X
2920	Nonferrous metal scrap	10	164 710	14 454	8.8	Z	42.1
2921	Aluminum scrap	8	153 439	8 933	5.8	Z	X
2930	Recyclable paper and paperboard	71	181 793	14 757	8.1	Z	X
2940	Recyclable materials, except metal	19	35 238	5 132	14.6	Z	2.0
2945	Other recyclable materials (including rubber and bones)	7	8 963	676	7.5	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	61 716	805	1.3	Z	X
3150	Other durable goods	6	49 562	7 448	15.0	Z	74.9
3154	Other durable goods, n.e.c.	6	49 562	7 448	15.0	Z	X
3200	Printing and writing paper	16	37 270	3 607	9.7	Z	30.9
3213	Other printing and writing paper	10	11 986	2 381	19.9	Z	X
3300	Stationery, office supplies and greeting cards	45	54 722	7 442	13.6	Z	27.4
3313	Inked ribbons, carbon paper, pens and pencils	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics	63	140 428	15 913	11.3	Z	22.0
3411	Paperboard and boxboard boxes	9	24 785	3 086	12.5	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	18	32 738	5 406	16.5	Z	X
3415	Other industrial and personal service paper	9	20 848	406	1.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	14 520	1 076	7.4	Z	26.6
3515	Other toiletries and druggists' sundries	9	14 241	992	7.0	Z	X
3600	Piece goods, knit and woven	12	14 099	1 683	11.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	13	22 381	2 573	11.5	Z	X
3800	Men's and boys' wear	8	21 610	4 649	21.5	Z	X
3900	Women's and children's wear	7	16 845	824	4.9	Z	X
4830	Canned foods	6	44 565	2 414	5.4	Z	X
5140	Other farm products, inedible	24	105 047	33 404	31.8	Z	74.9
5143	Farm products, n.e.c.	24	105 047	33 404	31.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421830	Industrial machinery & equipment whsle—Con.						
5300	Plastics materials and basic shapes	375	2 825 775	156 372	5.5	.1	1.9
5311	Plastic pipes, rods, tubes, and shapes	103	1 022 910	32 074	3.1	Z	X
5312	High pressure laminates	31	215 452	17 943	8.3	Z	X
5313	Plastics raw materials	18	1 003 999	46 912	4.7	Z	X
5314	Other plastics materials and basic shapes	64	175 914	8 950	5.1	Z	X
5320	Industrial gases (welding, etc.)	57	166 539	37 993	22.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	973	3 195 632	328 194	10.3	.2	3.3
5331	Gasses, compressed and liquified, except L.P.	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine	91	34 706	542	1.6	Z	X
5335	Detergents and soaps	236	698 322	55 465	7.9	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	454 957	19 461	4.3	Z	X
5341	Insecticides, nonagricultural	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues	368	1 114 047	121 281	10.9	.1	X
5344	Other chemicals and allied products	129	704 075	51 794	7.4	Z	X
5400	Petroleum products	69	730 296	80 659	11.0	.1	38.7
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7	182 646	7 478	4.1	Z	X
5418	Lubricating oil and greases	58	508 905	65 238	12.8	Z	X
5800	Farm supplies	39	133 714	9 378	7.0	Z	3.8
5814	Weed killers, soil sterilizers, and soil conditioners	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	93	383 090	30 245	7.9	Z	1.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	8 372	564	6.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	20	96 391	9 236	9.6	Z	X
6014	Paint supplies	10	69 759	3 972	5.7	Z	X
6150	Nondurable goods, n.e.c.	13	83 104	24 236	29.2	Z	X
9700	Service receipts and labor charges (including installed parts)	7 083	31 152 362	4 138 192	13.3	3.0	70.9
9701	Labor charges for repair work	6 474	27 958 566	2 380 654	8.5	1.7	X
9702	Parts installed in repair work	4 673	20 102 477	1 477 080	7.3	1.1	X
9703	Other service receipts and labor charges—Specify	1 100	5 436 360	280 410	5.2	.2	X
9720	Receipts for service contracts	1 012	6 169 206	951 607	15.4	.7	X
9740	Receipts for installing equipment	1 576	5 565 968	414 070	7.4	.3	X
9810	Miscellaneous commodities	1 094	4 665 891	478 117	10.2	.3	X
9940	Rental and leasing receipts	2 080	9 664 131	969 740	10.0	.7	.4
9941	Computer rental and leasing receipts	105	141 163	8 159	5.8	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts	339	1 136 967	72 585	6.4	.1	X
9944	Other rental receipts	1 199	7 132 197	761 197	10.7	.5	X
9950	Construction receipts	7	29 572	4 828	16.3	Z	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	9	27 323	3 773	13.8	Z	X
4218301	Food-processing machinery & equipment whsle	1 333	X	4 273 371	X	100.0	75.7
0960	Restaurant and hotel equipment and supplies	11	44 439	6 196	13.9	.1	X
0970	Store machines and equipment	6	18 581	1 105	5.9	Z	35.9
0972	Other store machines and equipment	6	18 581	1 105	5.9	Z	X
1400	Electrical apparatus and equipment	11	58 855	3 255	5.5	.1	.7
1413	Motors and generators (including motor-generator sets)	10	58 056	842	1.5	Z	X
1419	Industrial controls	10	58 056	2 255	3.9	.1	X
1600	Electronic parts and equipment, except communication	15	94 507	5 590	5.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	27 244	2 067	7.6	Z	X
2230	Food-processing machinery, equipment, and parts	1 333	4 273 371	3 680 692	86.1	86.1	68.3
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	885	2 919 520	2 253 981	77.2	52.7	X
2232	New packing, packaging, and bottling equipment	535	1 776 216	1 140 852	64.2	26.7	X
2233	Used food-processing machinery and equipment	523	1 173 292	285 857	24.4	6.7	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	45	162 201	11 520	7.1	.3	75.7
2311	Pumps	36	135 763	5 918	4.4	.1	X
2312	Motors	27	78 884	2 162	2.7	.1	X
2313	Parts for pumps and motors	23	76 571	3 439	4.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	178	537 050	122 628	22.8	2.9	64.7
2321	New pumps, compressors (air or gas), and equipment	81	264 937	35 537	13.4	.8	X
2326	New controlling, recording, and indicating instruments and access	76	245 542	31 707	12.9	.7	X
2327	All other new general-purpose industrial machinery and equipment	92	285 159	45 192	15.8	1.1	X
2328	Used general-purpose industrial machinery and equipment	37	103 331	10 187	9.9	.2	X
2330	Metalworking machinery, equipment, and parts	28	113 331	22 339	19.7	.5	X
2340	Materials handling machinery, equipment, and parts	123	386 677	58 044	15.0	1.4	71.6
2341	New conveying equipment	107	345 101	46 887	13.6	1.1	X
2342	New hoists, cranes, and monorails	11	24 844	1 008	4.1	Z	X
2343	New forklift trucks	6	64 037	3 614	5.6	Z	X
2345	Used materials handling machinery, equipment, and parts	24	54 130	6 535	12.1	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	10	72 312	21 041	29.1	.5	34.0
2351	New oil refining and pipeline machinery, equipment, and supplies	7	57 451	15 704	27.3	.4	X
2360	Other industrial machinery, equipment, and parts	51	170 985	38 304	22.4	.9	68.9
2363	New printing trades machinery, equipment, and supplies	11	50 870	10 705	21.0	.3	X
2364	New textile and sewing machinery and equipment	6	18 261	2 714	14.9	.1	X
2366	Other new industrial machinery and equipment	17	99 790	17 597	17.6	.4	X
2367	Used industrial machinery and equipment	19	26 333	3 580	13.6	.1	X
2380	Industrial valves and fittings (except fluid-power)	15	73 472	5 020	6.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218301	Food-processing machinery & equipment whsle—Con.						
2390	Hydraulic and pneumatic (fluid-power) valves	41	159 487	9 190	5.8	.2	75.6
2391	Hydraulic valves	26	108 649	3 339	3.1	.1	X
2392	Pneumatic valves	34	109 827	5 848	5.3	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	29	104 083	22 187	21.3	.5	72.4
2411	Hydraulic cylinders and rotary actuators	16	71 122	16 720	23.5	.4	X
2412	Pneumatic cylinders and rotary actuators	18	41 301	5 467	13.2	.1	X
2420	Hydraulic and pneumatic connectors and assemblies	20	60 584	4 804	7.9	.1	75.7
2421	Hydraulic and pneumatic connectors	17	49 382	2 097	4.2	Z	X
2422	Hydraulic and pneumatic assemblies	10	22 989	2 707	11.8	.1	X
2430	Fluid-power filters, components, accessories, and parts	30	148 345	10 582	7.1	.2	75.6
2431	Filters	29	130 037	3 670	2.8	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	16	93 411	6 908	7.4	.2	X
2450	Industrial containers and supplies	13	45 532	4 489	9.9	.1	X
2460	Other industrial supplies	20	54 326	1 377	2.5	Z	2.9
2466	Industrial supplies, n.e.c.	20	54 326	1 377	2.5	Z	X
2930	Recyclable paper and paperboard	8	37 069	4 854	13.1	.1	X
3400	Industrial and personal services paper and plastics	8	29 064	3 494	12.0	.1	X
5300	Plastics materials and basic shapes	19	72 558	14 447	19.9	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	27	95 695	18 490	19.3	.4	5.3
5342	Adhesives, sealants, and glues	25	59 356	6 895	11.6	.2	X
9700	Service receipts and labor charges (including installed parts)	222	766 124	89 960	11.7	2.1	74.6
9701	Labor charges for repair work	201	660 591	36 460	5.5	.9	X
9702	Parts installed in repair work	154	452 537	34 932	7.7	.8	X
9703	Other service receipts and labor charges—Specify	49	148 206	18 558	12.5	.4	X
9720	Receipts for service contracts	43	152 560	7 366	4.8	.2	X
9740	Receipts for installing equipment	92	345 965	24 418	7.1	.6	X
9810	Miscellaneous commodities	47	147 196	21 379	14.5	.5	X
9940	Rental and leasing receipts	44	196 830	23 082	11.7	.5	X
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3 866	X	13 016 250	X	100.0	73.4
0200	New and rebuilt automotive parts and supplies	51	91 553	16 362	17.9	.1	4.9
0211	Batteries	31	53 246	1 509	2.8	Z	X
0215	Exhaust system parts	31	53 246	1 509	2.8	Z	X
0217	Hoses, belts, gaskets, and wiper blades	31	53 246	3 627	6.8	Z	X
0218	Filters (oil, air, gas, and transmission)	31	53 246	5 425	10.2	Z	X
0920	New computer equipment	14	37 049	3 275	8.8	Z	X
1120	Flat iron and steel products	24	62 713	2 232	3.6	Z	X
1140	Iron and steel wire and wire products	32	52 292	2 459	4.7	Z	X
1150	Iron and steel pipe and tubing	45	80 575	5 233	6.5	Z	X
1160	Other iron and steel products	8	13 756	368	2.7	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	10	79 289	6 925	8.7	.1	X
1400	Electrical apparatus and equipment	95	322 631	44 208	13.7	.3	X
1600	Electronic parts and equipment, except communication	146	813 108	111 729	13.7	.9	X
1650	Communication equipment and supplies	19	22 010	344	1.6	Z	X
1700	Hardware	87	139 128	7 873	5.7	.1	2.0
1711	Hand tools (including power driven)	54	86 485	6 589	7.6	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	69	207 441	19 529	9.4	.2	4.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	14	82 390	5 928	7.2	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	19	25 787	1 034	4.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	23	20 679	2 130	10.3	Z	7.8
1916	Air cleaning and filtration systems	19	14 569	1 310	9.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	7	2 234	209	9.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	86	157 597	19 763	12.5	.2	11.2
2111	New off-highway wheel and track-laying tractors	12	32 704	1 213	3.7	Z	X
2113	New mixers, pavers, and related equipment	28	37 725	4 613	12.2	Z	X
2115	New graders, rollers, and off-highway trucks	12	32 704	605	1.9	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	12	20 805	3 928	18.9	Z	X
2118	Used construction and mining machinery and equipment	24	53 504	4 508	8.4	Z	X
2200	Farm machinery, equipment, and parts	58	157 641	16 379	10.4	.1	5.5
2213	New land preparation, planting, and cultivating machinery	33	92 784	7 748	8.4	.1	X
2220	Garden machinery, equipment, and parts	18	44 259	3 152	7.1	Z	X
2230	Food-processing machinery, equipment, and parts	70	248 245	15 549	6.3	.1	70.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	39	132 721	8 104	6.1	.1	X
2232	New packing, packaging, and bottling equipment	33	70 166	3 848	5.5	Z	X
2233	Used food-processing machinery and equipment	32	126 751	3 585	2.8	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	2 457	7 935 820	4 376 934	55.2	33.6	60.8
2311	Pumps	2 113	7 088 549	2 498 827	35.3	19.2	X
2312	Motors	1 445	4 738 446	783 500	16.5	6.0	X
2313	Parts for pumps and motors	1 763	4 929 388	1 094 602	22.2	8.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle—Con.						
2320	General-purpose industrial machinery, equipment, and parts	804	3 042 029	457 898	15.1	3.5	68.2
2321	New pumps, compressors (air or gas), and equipment	541	1 914 465	189 014	9.9	1.5	X
2323	New diesel engines (excluding automotive)	42	70 823	3 946	5.6	Z	X
2326	New controlling, recording, and indicating instruments and access	253	1 091 578	102 689	9.4	.8	X
2327	All other new general-purpose industrial machinery and equipment	317	1 223 622	157 306	12.9	1.2	X
2328	Used general-purpose industrial machinery and equipment	81	118 663	4 946	4.2	Z	X
2330	Metalworking machinery, equipment, and parts	70	149 050	14 053	9.4	.1	X
2340	Materials handling machinery, equipment, and parts	180	396 181	39 242	9.9	.3	59.3
2341	New conveying equipment	76	170 275	15 413	9.1	.1	X
2342	New hoists, cranes, and monorails	52	99 541	6 176	6.2	Z	X
2343	New forklift trucks	49	61 547	2 961	4.8	Z	X
2344	New industrial trucks and tractors	19	37 235	1 036	2.8	Z	X
2345	Used materials handling machinery, equipment, and parts	63	128 372	13 615	10.6	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	101	293 388	39 371	13.4	.3	55.6
2351	New oil refining and pipeline machinery, equipment, and supplies	68	201 755	22 893	11.3	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	36	96 642	13 314	13.8	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	31	42 819	3 100	7.2	Z	X
2360	Other industrial machinery, equipment, and parts	137	484 923	65 483	13.5	.5	68.3
2362	New power plant machinery (excluding electrical)	28	100 363	12 861	12.8	.1	X
2363	New printing trades machinery, equipment, and supplies	15	43 357	1 179	2.7	Z	X
2365	New woodworking machinery	6	14 895	832	5.6	Z	X
2366	Other new industrial machinery and equipment	92	356 722	48 190	13.5	.4	X
2367	Used industrial machinery and equipment	21	33 750	1 464	4.3	Z	X
2370	Mechanical power transmission supplies	149	536 070	79 856	14.9	.6	27.5
2371	Bearings and bushings	107	266 774	20 527	7.7	.2	X
2372	Other mechanical power transmission supplies	86	358 659	59 329	16.5	.5	X
2380	Industrial valves and fittings (except fluid-power)	240	625 595	71 862	11.5	.6	X
2390	Hydraulic and pneumatic (fluid-power) valves	1 803	6 179 735	1 858 729	30.1	14.3	70.9
2391	Hydraulic valves	1 439	4 630 389	916 242	19.8	7.0	X
2392	Pneumatic valves	1 291	4 687 503	942 464	20.1	7.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	1 459	5 698 034	1 593 536	28.0	12.2	70.4
2411	Hydraulic cylinders and rotary actuators	1 181	4 501 470	985 909	21.9	7.6	X
2412	Pneumatic cylinders and rotary actuators	1 046	3 954 926	607 608	15.4	4.7	X
2420	Hydraulic and pneumatic connectors and assemblies	1 620	5 786 606	2 049 952	35.4	15.7	71.5
2421	Hydraulic and pneumatic connectors	1 442	5 129 181	1 234 375	24.1	9.5	X
2422	Hydraulic and pneumatic assemblies	1 204	4 171 268	815 562	19.6	6.3	X
2430	Fluid-power filters, components, accessories, and parts	1 793	6 111 408	1 722 459	28.2	13.2	70.6
2431	Filters	1 450	5 121 103	754 276	14.7	5.8	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	1 374	4 915 515	968 172	19.7	7.4	X
2440	Welding supplies (excluding gases)	9	6 446	199	3.1	Z	X
2450	Industrial containers and supplies	26	47 580	2 302	4.8	Z	27.6
2451	New and reconditioned drums and barrels	7	1 783	30	1.7	Z	X
2454	Other industrial containers and supplies	23	46 862	2 259	4.8	Z	X
2460	Other industrial supplies	130	317 446	55 550	17.5	.4	52.9
2462	Abrasives and abrasive materials	39	80 895	2 522	3.1	Z	X
2463	Nylon, polyester, and synthetic rubber	41	109 328	13 777	12.6	.1	X
2464	Mechanical rubber goods	68	125 736	20 559	16.4	.2	X
2465	Strapping and tape	9	9 289	305	3.3	Z	X
2466	Industrial supplies, n.e.c.	69	131 272	17 020	13.0	.1	X
2630	Other transportation equipment and supplies	21	45 725	4 499	9.8	Z	X
5300	Plastics materials and basic shapes	39	83 990	7 030	8.4	.1	X
5320	Industrial gases (welding, etc.)	14	22 279	4 381	19.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	110	426 040	19 553	4.6	.2	X
6000	Paint, paint supplies, and wallpaper	6	10 226	2 800	27.4	Z	X
9700	Service receipts and labor charges (including installed parts)	550	1 747 180	159 286	9.1	1.2	70.5
9701	Labor charges for repair work	503	1 613 976	91 137	5.6	.7	X
9702	Parts installed in repair work	372	1 207 742	58 662	4.9	.5	X
9703	Other service receipts and labor charges—Specify	72	176 322	9 471	5.4	.1	X
9720	Receipts for service contracts	46	117 230	4 758	4.1	Z	X
9740	Receipts for installing equipment	64	130 022	7 392	5.7	.1	X
9810	Miscellaneous commodities	135	423 638	54 029	12.8	.4	X
9940	Rental and leasing receipts	54	129 600	16 129	12.4	.1	X
42183021	Hydraulic & pneumatic pumps & motors whsle	1 636	X	4 753 826	X	100.0	61.7
0200	New and rebuilt automotive parts and supplies	18	33 982	3 544	10.4	.1	X
1120	Flat iron and steel products	13	21 348	807	3.8	Z	X
1140	Iron and steel wire and wire products	7	20 377	498	2.4	Z	X
1150	Iron and steel pipe and tubing	6	13 259	452	3.4	Z	X
1400	Electrical apparatus and equipment	36	124 253	19 809	15.9	.4	X
1600	Electronic parts and equipment, except communication	26	57 292	5 719	10.0	.1	X
1650	Communication equipment and supplies	14	12 130	137	1.1	Z	X
1700	Hardware	32	44 104	1 030	2.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	35	88 523	12 352	14.0	.3	X
2100	Construction and mining machinery and equipment (including parts and attachments)	33	57 829	2 744	4.7	.1	X
2200	Farm machinery, equipment, and parts	24	39 769	4 116	10.4	.1	X
2220	Garden machinery, equipment, and parts	15	25 886	1 378	5.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183021	Hydraulic & pneumatic pumps & motors whsle—Con.						
2230	Food-processing machinery, equipment, and parts	44	143 723	10 626	7.4	.2	54.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	31	115 020	6 809	5.9	.1	X
2232	New packing, packaging, and bottling equipment	19	38 195	1 542	4.0	Z	X
2233	Used food-processing machinery and equipment	27	67 584	2 271	3.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	1 636	4 753 826	3 845 261	80.9	80.9	47.8
2311	Pumps	1 365	4 117 184	2 193 702	53.3	46.1	X
2312	Motors	869	2 577 310	646 700	25.1	13.6	X
2313	Parts for pumps and motors	1 230	3 184 706	1 004 859	31.6	21.1	X
2320	General-purpose industrial machinery, equipment, and parts	422	1 337 085	231 737	17.3	4.9	58.9
2321	New pumps, compressors (air or gas), and equipment	310	914 886	104 526	11.4	2.2	X
2323	New diesel engines (excluding automotive)	27	39 219	2 396	6.1	.1	X
2326	New controlling, recording, and indicating instruments and access	103	242 658	20 998	8.7	.4	X
2327	All other new general-purpose industrial machinery and equipment	181	806 054	100 744	12.5	2.1	X
2328	Used general-purpose industrial machinery and equipment	52	53 094	3 070	5.8	.1	X
2330	Metalworking machinery, equipment, and parts	25	37 426	2 993	8.0	.1	X
2340	Materials handling machinery, equipment, and parts	61	115 720	11 186	9.7	.2	57.3
2341	New conveying equipment	23	58 199	6 062	10.4	.1	X
2342	New hoists, cranes, and monorails	16	24 672	1 752	7.1	Z	X
2343	New forklift trucks	20	26 944	1 357	5.0	Z	X
2344	New industrial trucks and tractors	15	32 257	814	2.5	Z	X
2345	Used materials handling machinery, equipment, and parts	16	12 736	1 171	9.2	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	49	87 451	12 278	14.0	.3	51.1
2351	New oil refining and pipeline machinery, equipment, and supplies	37	66 859	5 860	8.8	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	13	21 399	3 254	15.2	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	31	42 819	3 100	7.2	.1	X
2360	Other industrial machinery, equipment, and parts	54	148 507	24 954	16.8	.5	56.8
2362	New power plant machinery (excluding electrical)	17	57 527	8 313	14.5	.2	X
2366	Other new industrial machinery and equipment	36	92 950	14 699	15.8	.3	X
2367	Used industrial machinery and equipment	7	13 876	890	6.4	Z	X
2370	Mechanical power transmission supplies	46	98 687	12 449	12.6	.3	28.0
2371	Bearings and bushings	43	96 988	6 981	7.2	.1	X
2372	Other mechanical power transmission supplies	10	32 268	5 468	16.9	.1	X
2380	Industrial valves and fittings (except fluid-power)	66	154 177	15 171	9.8	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves	341	962 034	149 700	15.6	3.1	59.0
2391	Hydraulic valves	303	892 820	110 064	12.3	2.3	X
2392	Pneumatic valves	207	584 060	39 627	6.8	.8	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	235	643 801	59 191	9.2	1.2	57.5
2411	Hydraulic cylinders and rotary actuators	214	595 034	50 729	8.5	1.1	X
2412	Pneumatic cylinders and rotary actuators	104	252 896	8 456	3.3	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	252	602 113	61 462	10.2	1.3	60.4
2421	Hydraulic and pneumatic connectors	236	588 435	27 779	4.7	.6	X
2422	Hydraulic and pneumatic assemblies	178	470 280	33 677	7.2	.7	X
2430	Fluid-power filters, components, accessories, and parts	309	875 518	104 040	11.9	2.2	60.5
2431	Filters	260	745 246	48 199	6.5	1.0	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	203	577 458	55 836	9.7	1.2	X
2460	Other industrial supplies	24	65 277	14 320	21.9	.3	32.4
2462	Abrasives and abrasive materials	13	15 927	173	1.1	Z	X
2463	Nylon, polyester, and synthetic rubber	13	15 927	104	.7	Z	X
2464	Mechanical rubber goods	11	49 350	12 929	26.2	.3	X
2466	Industrial supplies, n.e.c.	13	15 927	1 114	7.0	Z	X
2630	Other transportation equipment and supplies	15	16 166	835	5.2	Z	X
5300	Plastics materials and basic shapes	11	35 437	4 691	13.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	73	381 154	15 936	4.2	.3	X
9700	Service receipts and labor charges (including installed parts)	236	627 562	66 957	10.7	1.4	57.2
9701	Labor charges for repair work	214	539 473	37 964	7.0	.8	X
9702	Parts installed in repair work	167	407 379	25 084	6.2	.5	X
9703	Other service receipts and labor charges—Specify	28	79 625	3 904	4.9	.1	X
9720	Receipts for service contracts	22	50 291	1 398	2.8	Z	X
9740	Receipts for installing equipment	37	77 427	5 096	6.6	.1	X
9810	Miscellaneous commodities	40	91 252	11 515	12.6	.2	X
9940	Rental and leasing receipts	27	74 065	12 515	16.9	.3	X
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle ...	2 230	X	8 262 424	X	100.0	80.1
0200	New and rebuilt automotive parts and supplies	33	57 571	12 818	22.3	.2	8.2
0211	Batteries	31	53 246	1 509	2.8	Z	X
0215	Exhaust system parts	31	53 246	1 509	2.8	Z	X
0217	Hoses, belts, gaskets, and wiper blades	31	53 246	3 627	6.8	Z	X
0218	Filters (oil, air, gas, and transmission)	31	53 246	5 425	10.2	.1	X
0920	New computer equipment	9	35 047	3 200	9.1	Z	X
1120	Flat iron and steel products	11	41 365	1 425	3.4	Z	X
1140	Iron and steel wire and wire products	25	31 915	1 961	6.1	Z	X
1150	Iron and steel pipe and tubing	39	67 316	4 781	7.1	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	77 326	6 731	8.7	.1	X
1400	Electrical apparatus and equipment	59	198 378	24 399	12.3	.3	X
1600	Electronic parts and equipment, except communication	120	755 816	106 010	14.0	1.3	X
1700	Hardware	55	95 024	6 843	7.2	.1	3.0
1711	Hand tools (including power driven)	54	86 485	6 589	7.6	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	34	118 918	7 177	6.0	.1	7.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	14	82 390	5 928	7.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	19	25 787	1 034	4.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	19	14 569	1 519	10.4	Z	12.2
1916	Air cleaning and filtration systems	19	14 569	1 310	9.0	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	7	2 234	209	9.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	53	99 768	17 019	17.1	.2	18.3
2111	New off-highway wheel and track-laying tractors	12	32 704	1 213	3.7	Z	X
2113	New mixers, pavers, and related equipment	28	37 725	4 613	12.2	.1	X
2115	New graders, rollers, and off-highway trucks	12	32 704	605	1.9	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	12	20 805	3 928	18.9	Z	X
2118	Used construction and mining machinery and equipment	24	53 504	4 508	8.4	.1	X
2200	Farm machinery, equipment, and parts	34	117 872	12 263	10.4	.1	7.7
2213	New land preparation, planting, and cultivating machinery	33	92 784	7 748	8.4	.1	X
2230	Food-processing machinery, equipment, and parts	26	104 522	4 923	4.7	.1	80.1
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	8	17 701	1 295	7.3	Z	X
2232	New packing, packaging, and bottling equipment	14	31 971	2 306	7.2	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	821	3 181 994	531 673	16.7	6.4	71.1
2311	Pumps	748	2 971 365	305 125	10.3	3.7	X
2312	Motors	577	2 161 136	136 800	6.3	1.7	X
2313	Parts for pumps and motors	534	1 744 682	89 743	5.1	1.1	X
2320	General-purpose industrial machinery, equipment, and parts	382	1 704 944	226 161	13.3	2.7	73.6
2321	New pumps, compressors (air or gas), and equipment	231	999 579	84 488	8.5	1.0	X
2323	New diesel engines (excluding automotive)	15	31 604	1 550	4.9	Z	X
2326	New diesel engines (excluding automotive)	15	31 604	1 550	4.9	Z	X
2326	New controlling, recording, and indicating instruments and access	150	848 920	81 691	9.6	1.0	X
2327	All other new general-purpose industrial machinery and equipment	136	417 568	56 562	13.5	.7	X
2328	Used general-purpose industrial machinery and equipment	28	65 569	1 876	2.9	Z	X
2330	Metalworking machinery, equipment, and parts	45	111 624	11 060	9.9	.1	X
2340	Materials handling machinery, equipment, and parts	119	280 461	28 056	10.0	.3	62.0
2341	New conveying equipment	53	112 076	9 351	8.3	.1	X
2342	New hoists, cranes, and monorails	37	74 869	4 424	5.9	.1	X
2343	New forklift trucks	29	34 603	1 604	4.6	Z	X
2345	Used materials handling machinery, equipment, and parts	47	115 636	12 444	10.8	.2	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	52	205 937	27 093	13.2	.3	58.5
2351	New oil refining and pipeline machinery, equipment, and supplies	31	134 896	17 033	12.6	.2	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	24	75 243	10 060	13.4	.1	X
2360	Other industrial machinery, equipment, and parts	83	336 416	40 529	12.0	.5	74.8
2362	New power plant machinery (excluding electrical)	11	42 836	4 548	10.6	.1	X
2363	New printing trades machinery, equipment, and supplies	11	28 333	899	3.2	Z	X
2366	Other new industrial machinery and equipment	57	263 772	33 491	12.7	.4	X
2367	Used industrial machinery and equipment	14	19 874	574	2.9	Z	X
2370	Mechanical power transmission supplies	103	437 383	67 407	15.4	.8	28.8
2371	Bearings and bushings	63	169 786	13 546	8.0	.2	X
2372	Other mechanical power transmission supplies	77	326 391	53 861	16.5	.7	X
2380	Industrial valves and fittings (except fluid-power)	174	471 418	56 691	12.0	.7	X
2390	Hydraulic and pneumatic (fluid-power) valves	1 462	5 217 701	1 709 029	32.8	20.7	77.5
2391	Hydraulic valves	1 136	3 737 569	806 178	21.6	9.8	X
2392	Pneumatic valves	1 083	4 103 443	902 837	22.0	10.9	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	1 224	5 054 233	1 534 345	30.4	18.6	77.1
2411	Hydraulic cylinders and rotary actuators	967	3 906 436	935 180	23.9	11.3	X
2412	Pneumatic cylinders and rotary actuators	941	3 702 030	599 152	16.2	7.3	X
2420	Hydraulic and pneumatic connectors and assemblies	1 368	5 184 493	1 988 490	38.4	24.1	78.0
2421	Hydraulic and pneumatic connectors	1 206	4 540 746	1 206 596	26.6	14.6	X
2422	Hydraulic and pneumatic assemblies	1 026	3 700 988	781 885	21.1	9.5	X
2430	Fluid-power filters, components, accessories, and parts	1 484	5 235 890	1 618 419	30.9	19.6	76.9
2431	Filters	1 190	4 375 857	706 077	16.1	8.5	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	1 171	4 338 057	912 336	21.0	11.0	X
2440	Welding supplies (excluding gases)	6	5 585	189	3.4	Z	X
2450	Industrial containers and supplies	23	42 109	2 246	5.3	Z	24.7
2451	New and reconditioned drums and barrels	7	1 783	30	1.7	Z	X
2454	Other industrial containers and supplies	20	41 391	2 203	5.3	Z	X
2460	Other industrial supplies	106	252 169	41 230	16.4	.5	61.2
2462	Abrasives and abrasive materials	26	64 968	2 349	3.6	Z	X
2463	Nylon, polyester, and synthetic rubber	28	93 401	13 673	14.6	.2	X
2464	Mechanical rubber goods	9	76 386	7 630	10.0	.1	X
2465	Strapping and tape	57	9 289	305	3.3	Z	X
2466	Industrial supplies, n.e.c.	56	115 345	15 906	13.8	.2	X
2630	Other transportation equipment and supplies	6	29 559	3 664	12.4	Z	X
5300	Plastics materials and basic shapes	28	48 553	2 339	4.8	Z	X
5320	Industrial gases (welding, etc.)	10	18 106	4 325	23.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	37	44 886	3 617	8.1	Z	X
9700	Service receipts and labor charges (including installed parts)	314	1 119 618	92 329	8.2	1.1	78.2
9701	Labor charges for repair work	290	1 074 503	53 173	4.9	.6	X
9702	Parts installed in repair work	205	800 363	33 578	4.2	.4	X
9703	Other service receipts and labor charges—Specify	45	96 697	5 567	5.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42183022	Hydraulic & pneumatic parts, accessories, & supplies whse—Con.						
9720	Receipts for service contracts	24	66 939	3 360	5.0	Z	X
9740	Receipts for installing equipment	27	52 595	2 296	4.4	Z	X
9810	Miscellaneous commodities	95	332 386	42 514	12.8	.5	X
9940	Rental and leasing receipts	27	55 535	3 614	6.5	Z	X
4218303	General-purpose industrial machinery & equipment whse	11 101	X	42 641 534	X	100.0	84.0
0100	New and used automobiles, motorcycles, etc.	7	14 521	646	4.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	6	13 222	1 064	8.0	Z	11.1
0133	Vans and cargo vans (new and used)	6	13 222	1 064	8.0	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	8	32 729	2 941	9.0	Z	X
0200	New and rebuilt automotive parts and supplies	113	912 883	137 487	15.1	.3	17.3
0211	Batteries	34	209 485	793	.4	Z	X
0212	Engines (complete)	17	114 509	2 147	1.9	Z	X
0213	Electrical engine parts (including ignition parts)	36	121 952	1 780	1.5	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	27	92 999	782	.8	Z	X
0215	Exhaust system parts	11	83 735	1 207	1.4	Z	X
0217	Hoses, belts, gaskets, and wiper blades	20	300 442	36 302	12.1	.1	X
0218	Filters (oil, air, gas, and transmission)	53	233 838	2 683	1.1	Z	X
0219	Engine parts, except electrical	27	145 287	13 601	9.4	Z	X
0221	Body parts and repair materials	7	51 228	2 920	5.7	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	17	92 228	839	.9	Z	X
0223	Parts, n.e.c.	23	477 581	68 654	14.4	.2	X
0224	Accessories	24	110 082	5 779	5.3	Z	X
0240	Used automotive parts, accessories, and equipment	9	20 154	565	2.8	Z	X
0300	Tires and tubes	39	86 238	1 514	1.8	Z	9.7
0311	New tires and tubes	39	86 238	1 514	1.8	Z	X
0540	Other home furnishings	7	15 443	4 118	26.7	Z	X
0720	Roofing, siding, and insulation materials	8	19 597	920	4.7	Z	1.0
0723	Insulation materials	8	19 597	920	4.7	Z	X
0900	Office equipment	16	187 114	52 276	27.9	.1	75.8
0913	Copying machines and equipment	10	179 740	51 942	28.9	.1	X
0920	New computer equipment	110	543 021	46 545	8.6	.1	25.1
0921	Computers	86	365 103	21 999	6.0	.1	X
0924	Other computer peripheral equipment	35	222 140	24 016	10.8	.1	X
0950	Computer software (packaged)	36	176 036	17 825	10.1	Z	X
0960	Restaurant and hotel equipment and supplies	20	24 199	1 869	7.7	Z	X
1000	Medical, hospital, and surgical supplies	19	77 914	19 081	24.5	Z	54.5
1013	Other surgical, medical, and hospital supplies	18	71 429	17 072	23.9	Z	X
1100	Iron and steel products (semifinished)	13	36 683	7 729	21.1	Z	83.4
1113	Rough castings and foundry products	12	24 040	6 323	26.3	Z	X
1116	Other semifinished iron and steel products	10	5 885	1 151	19.6	Z	X
1120	Flat iron and steel products	112	2 534 815	139 388	5.5	.3	2.2
1121	Plates	39	74 500	3 995	5.4	Z	X
1124	Sheets (hot-rolled)	16	304 056	40 329	13.3	.1	X
1126	Sheets (galvanized and coated)	17	1 930 162	67 990	3.5	.2	X
1127	Tin plate and terneplate	17	1 930 162	8 493	.4	Z	X
1128	Fabricated and structural plate products	48	146 843	3 997	2.7	Z	X
1129	Other flat iron and steel products	17	1 930 162	8 493	.4	Z	X
1140	Iron and steel wire and wire products	170	2 837 668	288 536	10.2	.7	.5
1141	Wire (plain, coated, barbed, and twisted)	14	382 527	27 858	7.3	.1	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	88	1 531 636	19 772	1.3	Z	X
1150	Iron and steel pipe and tubing	68	186 086	17 274	9.3	Z	26.3
1152	Tubing	25	68 316	2 435	3.6	Z	X
1153	Standard steel pipe	57	159 515	11 262	7.1	Z	X
1154	Other steel pipe	15	45 728	3 571	7.8	Z	X
1160	Other iron and steel products	20	314 793	20 062	6.4	Z	22.0
1163	Bars and bar-size shapes: cold finished	12	250 735	4 259	1.7	Z	X
1165	Structural shapes (excluding bar-size shapes)	11	80 225	3 585	4.5	Z	X
1167	Finished products, n.e.c.	7	62 961	11 977	19.0	Z	X
1180	Stainless steel	8	86 882	3 636	4.2	Z	84.0
1185	Other stainless steel (including tubing)	7	36 023	2 610	7.2	Z	X
1200	Copper and brass	33	134 271	7 939	5.9	Z	54.4
1213	Tubular products (pipes and tubes)	31	115 522	5 384	4.7	Z	X
1220	Aluminum shapes, forms, etc.	16	76 532	3 445	4.5	Z	55.6
1222	Sheets and coils (.006 to .249 inch)	12	72 076	3 237	4.5	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	34	2 133 126	128 721	6.0	.3	X
1400	Electrical apparatus and equipment	571	4 555 481	352 105	7.7	.8	9.6
1411	Power and distribution transformers	67	699 656	8 786	1.3	Z	X
1412	Switchgear and switchboard apparatus	91	838 886	26 708	3.2	.1	X
1413	Motors and generators (including motor-generator sets)	288	2 944 299	120 660	4.1	.3	X
1414	Conduit, raceway, and fittings	42	233 292	5 959	2.6	Z	X
1415	Electric bulbs (all types)	25	62 171	407	.7	Z	X
1416	Interior wiring (excluding conduit)	24	169 579	7 185	4.2	Z	X
1417	Exterior wiring and cable (excluding conduit)	34	153 386	5 338	3.5	Z	X
1418	Lighting fixtures (residential and commercial)	59	558 551	7 285	1.3	Z	X
1419	Industrial controls	246	1 577 558	90 202	5.7	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	222	1 641 674	79 582	4.8	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218303	General-purpose industrial machinery & equipment whse— Con.						
1500	Electrical appliances, household	29	98 044	7 794	7.9	Z	25.7
1511	Televisions	13	13 766	526	3.8	Z	X
1512	Radios, stereos, and CD players	10	18 178	1 365	7.5	Z	X
1513	V.C.R.'s and video cameras	13	13 766	445	3.2	Z	X
1514	Electrical household ranges and ovens	11	66 674	2 603	3.9	Z	X
1515	Refrigerators and freezers, household	14	66 819	1 703	2.5	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	18	75 064	1 020	1.4	Z	X
1600	Electronic parts and equipment, except communication	370	1 765 769	191 650	10.9	.4	15.0
1612	Integrated circuits	123	183 784	5 961	3.2	Z	X
1613	Capacitors and resistors	36	41 215	189	.5	Z	X
1615	Discrete semiconductors, etc.	12	10 809	774	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	95	901 245	71 966	8.0	.2	X
1618	Electronic parts and equipment, n.e.c.	308	1 654 102	112 750	6.8	.3	X
1650	Communication equipment and supplies	77	2 060 724	69 645	3.4	.2	2.8
1651	Telephones	6	20 543	535	2.6	Z	X
1652	Other electronic communication equipment	65	1 780 963	54 123	3.0	.1	X
1653	Other electrical communication equipment	41	1 174 501	14 987	1.3	Z	X
1700	Hardware	341	3 019 545	208 913	6.9	.5	5.6
1711	Hand tools (including power driven)	303	2 880 264	162 164	5.6	.4	X
1712	Bolts, nuts, rivets, and fasteners	136	1 627 357	41 727	2.6	.1	X
1713	Cutlery	65	586 245	5 022	.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	372	2 814 126	198 700	7.1	.5	4.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	145	1 473 345	35 871	2.4	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	128	1 046 341	33 779	3.2	.1	X
1813	Plumbing fixtures	17	86 901	3 764	4.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	68	817 574	11 015	1.3	Z	X
1815	Boilers, radiators, and convectors	71	854 944	41 082	4.8	.1	X
1818	Other plumbing and heating equipment and supplies	222	1 526 859	63 985	4.2	.2	X
1900	Warm air heating and air-conditioning equipment and supplies	116	310 724	45 717	14.7	.1	50.2
1911	Furnaces (warm air)	47	72 779	4 271	5.9	Z	X
1912	Central air-conditioning (residential and commercial)	32	68 208	11 610	17.0	Z	X
1914	Heat pumps (residential and commercial)	14	29 759	850	2.9	Z	X
1916	Air cleaning and filtration systems	27	116 166	13 116	11.3	Z	X
1917	Compressors for air-conditioners	35	79 906	4 178	5.2	Z	X
1918	Condensing units for air-conditioners	26	80 146	2 974	3.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	52	119 274	8 706	7.3	Z	X
2000	Refrigeration equipment and supplies	64	224 911	20 530	9.1	Z	31.2
2013	Condensing units for commercial refrigerators	12	49 496	798	1.6	Z	X
2014	Refrigerants	44	114 223	7 389	6.5	Z	X
2015	Other refrigeration equipment and supplies	42	142 284	6 782	4.8	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	286	1 057 982	137 345	13.0	.3	16.6
2111	New off-highway wheel and track-laying tractors	8	27 198	7 546	27.7	Z	X
2112	New power cranes, draglines, and shovels	15	72 195	22 021	30.5	.1	X
2113	New mixers, pavers, and related equipment	24	32 023	1 113	3.5	Z	X
2114	New tractor shovel loaders	7	8 621	997	11.6	Z	X
2115	New graders, rollers, and off-highway trucks	29	98 119	5 950	6.1	Z	X
2116	New mining machinery	26	70 481	1 283	1.8	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	147	565 301	58 247	10.3	.1	X
2118	Used construction and mining machinery and equipment	138	523 367	40 187	7.7	.1	X
2200	Farm machinery, equipment, and parts	153	838 302	75 636	9.0	.2	12.1
2211	New tractors (farm)	99	664 842	30 269	4.6	.1	X
2212	New harvesting machinery	33	262 236	4 527	1.7	Z	X
2213	New land preparation, planting, and cultivating machinery	21	230 949	2 577	1.1	Z	X
2214	New dairy farm and barn equipment	14	83 613	2 081	2.5	Z	X
2215	New irrigation equipment	34	249 757	6 153	2.5	Z	X
2216	Other new farm machinery and equipment	89	572 138	12 803	2.2	Z	X
2218	Used farm machinery and equipment	92	611 974	16 366	2.7	Z	X
2220	Garden machinery, equipment, and parts	87	2 312 324	96 445	4.2	.2	3.7
2221	New power lawn mowers	56	1 948 674	55 467	2.8	.1	X
2222	Other new lawn and garden machinery and equipment	61	1 594 049	32 409	2.0	.1	X
2223	Used garden machinery and equipment	43	1 464 728	8 540	.6	Z	X
2230	Food-processing machinery, equipment, and parts	275	873 979	97 940	11.2	.2	83.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	143	520 710	40 251	7.7	.1	X
2232	New packing, packaging, and bottling equipment	118	354 743	43 860	12.4	.1	X
2233	Used food-processing machinery and equipment	50	140 131	13 824	9.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	679	2 408 082	238 955	9.9	.6	78.0
2311	Pumps	472	1 511 835	101 143	6.7	.2	X
2312	Motors	286	851 010	53 101	6.2	.1	X
2313	Parts for pumps and motors	407	1 396 420	84 702	6.1	.2	X
2320	General-purpose industrial machinery, equipment, and parts	11 101	42 641 534	34 380 447	80.6	80.6	60.7
2321	New pumps, compressors (air or gas), and equipment	3 781	15 121 228	7 619 980	50.4	17.9	X
2323	New diesel engines (excluding automotive)	421	2 665 300	1 393 494	52.3	3.3	X
2326	New controlling, recording, and indicating instruments and access	2 544	12 170 848	5 696 454	46.8	13.4	X
2327	All other new general-purpose industrial machinery and equipment	6 717	26 126 485	17 602 163	67.4	41.3	X
2328	Used general-purpose industrial machinery and equipment	2 342	6 010 768	2 068 355	34.4	4.9	X
2330	Metalworking machinery, equipment, and parts	500	3 195 749	410 743	12.9	1.0	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218303	General-purpose industrial machinery & equipment whse— Con.						
2340	Materials handling machinery, equipment, and parts	750	4 250 694	443 496	10.4	1.0	70.9
2341	New conveying equipment	484	3 233 045	187 960	5.8	.4	X
2342	New hoists, cranes, and monorails	242	2 721 865	104 936	3.9	.2	X
2343	New forklift trucks	89	606 419	56 531	9.3	.1	X
2344	New industrial trucks and tractors	52	423 885	39 323	9.3	.1	X
2345	Used materials handling machinery, equipment, and parts	191	679 113	54 748	8.1	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	293	1 081 157	236 840	21.9	.6	60.7
2351	New oil refining and pipeline machinery, equipment, and supplies	198	852 658	174 222	20.4	.4	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	102	343 111	45 916	13.4	.1	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	63	187 577	16 701	8.9	Z	X
2360	Other industrial machinery, equipment, and parts	608	1 644 075	261 321	15.9	.6	80.1
2361	New metal smelting and refining machinery, and equipment	27	111 027	12 169	11.0	Z	X
2362	New power plant machinery (excluding electrical)	116	359 297	40 016	11.1	.1	X
2363	New printing trades machinery, equipment, and supplies	56	166 917	16 990	10.2	Z	X
2364	New textile and sewing machinery and equipment	15	82 424	6 282	7.6	Z	X
2365	New woodworking machinery	67	152 830	18 132	11.9	Z	X
2366	Other new industrial machinery and equipment	315	896 493	134 533	15.0	.3	X
2367	Used industrial machinery and equipment	185	346 555	33 190	9.6	.1	X
2370	Mechanical power transmission supplies	181	3 149 812	165 245	5.2	.4	26.0
2371	Bearings and bushings	79	2 093 237	106 958	5.1	.3	X
2372	Other mechanical power transmission supplies	124	1 139 528	58 287	5.1	.1	X
2380	Industrial valves and fittings (except fluid-power)	423	3 133 683	213 777	6.8	.5	X
2390	Hydraulic and pneumatic (fluid-power) valves	326	1 104 547	81 992	7.4	.2	80.2
2391	Hydraulic valves	223	775 295	37 768	4.9	.1	X
2392	Pneumatic valves	219	763 291	44 217	5.8	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	258	930 819	74 629	8.0	.2	71.0
2411	Hydraulic cylinders and rotary actuators	189	717 266	40 625	5.7	.1	X
2412	Pneumatic cylinders and rotary actuators	152	606 068	33 251	5.5	.1	X
2420	Hydraulic and pneumatic connectors and assemblies	213	2 307 833	76 406	3.3	.2	81.5
2421	Hydraulic and pneumatic connectors	162	2 171 738	38 746	1.8	.1	X
2422	Hydraulic and pneumatic assemblies	149	2 140 134	37 650	1.8	.1	X
2430	Fluid-power filters, components, accessories, and parts	430	1 527 632	148 918	9.7	.3	78.6
2431	Filters	350	1 270 956	108 067	8.5	.3	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	200	665 647	40 847	6.1	.1	X
2440	Welding supplies (excluding gases)	30	113 681	20 587	18.1	Z	X
2450	Industrial containers and supplies	104	2 160 906	76 105	3.5	.2	1.1
2451	New and reconditioned drums and barrels	8	20 635	446	2.2	Z	X
2452	Bottles and bottlers' supplies	20	584 629	26 867	4.6	.1	X
2454	Other industrial containers and supplies	85	1 890 045	45 793	2.4	.1	X
2460	Other industrial supplies	388	2 995 420	215 492	7.2	.5	14.0
2462	Abrasives and abrasive materials	245	2 203 114	123 223	5.6	.3	X
2463	Nylon, polyester, and synthetic rubber	34	164 943	1 598	1.0	Z	X
2464	Mechanical rubber goods	53	200 587	16 496	8.2	Z	X
2465	Strapping and tape	98	1 347 668	54 027	4.0	.1	X
2466	Industrial supplies, n.e.c.	120	453 474	18 718	4.1	Z	X
2520	Custodial (janitors') equipment and supplies	9	28 846	3 252	11.3	Z	X
2540	Other service establishment equipment and supplies	12	28 129	5 994	21.3	Z	43.1
2542	Service establishment equipment and supplies, n.e.c.	11	25 511	5 444	21.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	16	87 337	16 013	18.3	Z	25.6
2614	Used aircraft and aeronautical equipment and supplies	10	82 195	14 806	18.0	Z	X
2620	Marine machinery, equipment, and supplies	23	600 192	144 404	24.1	.3	64.8
2623	New marine supplies	11	44 150	4 606	10.4	Z	X
2630	Other transportation equipment and supplies	44	2 050 398	118 339	5.8	.3	.5
2631	New transportation equipment (excluding automotive)	43	2 042 716	103 563	5.1	.2	X
2632	Used transportation equipment (excluding automotive)	14	531 506	14 009	2.6	Z	X
2700	Sporting and recreational goods and supplies	9	52 293	5 614	10.7	Z	.6
2713	Billiards, pool, bowling equipment, and accessories	6	43 896	4 430	10.1	Z	X
2800	Toys and hobby goods and supplies	7	15 890	272	1.7	Z	X
2930	Recyclable paper and paperboard	24	36 968	1 117	3.0	Z	X
2940	Recyclable materials, except metal	8	9 434	723	7.7	Z	8.6
2945	Other recyclable materials (including rubber and bones)	7	8 963	676	7.5	Z	X
3200	Printing and writing paper	10	19 922	2 305	11.6	Z	1.1
3213	Other printing and writing paper	9	11 115	2 217	19.9	Z	X
3300	Stationery, office supplies and greeting cards	35	39 492	4 928	12.5	Z	34.7
3313	Inked ribbons, carbon paper, pens and pencils	22	23 342	3 112	13.3	Z	X
3400	Industrial and personal services paper and plastics	20	58 984	6 775	11.5	Z	X
3900	Women's and children's wear	6	13 949	493	3.5	Z	X
5300	Plastics materials and basic shapes	166	2 214 379	89 815	4.1	.2	2.0
5311	Plastic pipes, rods, tubes, and shapes	74	995 523	27 807	2.8	.1	X
5313	Plastics raw materials	18	1 003 999	46 912	4.7	.1	X
5314	Other plastics materials and basic shapes	64	175 914	8 950	5.1	Z	X
5320	Industrial gases (welding, etc.)	29	39 006	7 684	19.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218303	General-purpose industrial machinery & equipment whsle— Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	402	1 383 900	164 928	11.9	.4	4.0
5331	Gasses, compressed and liquified, except L.P.	10	17 214	3 527	20.5	Z	X
5332	Alkalies and chlorine	91	34 706	542	1.6	Z	X
5335	Detergents and soaps	236	698 322	55 465	7.9	.1	X
5336	Sanitation chemicals, polishes, and waxes	49	454 957	19 461	4.3	Z	X
5341	Insecticides, nonagricultural	12	165 477	963	.6	Z	X
5342	Adhesives, sealants, and glues	80	324 485	49 264	15.2	.1	X
5344	Other chemicals and allied products	78	604 673	35 698	5.9	.1	X
5400	Petroleum products	40	322 523	41 804	13.0	.1	47.8
5418	Lubricating oil and greases	40	322 523	41 804	13.0	.1	X
5800	Farm supplies	29	128 952	8 856	6.9	Z	4.4
5814	Weed killers, soil sterilizers, and soil conditioners	25	116 224	7 530	6.5	Z	X
6000	Paint, paint supplies, and wallpaper	28	101 587	13 772	13.6	Z	5.2
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	9	8 372	564	6.7	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	20	96 391	9 236	9.6	Z	X
6014	Paint supplies	10	69 759	3 972	5.7	Z	X
9700	Service receipts and labor charges (including installed parts)	2 353	9 048 403	1 193 249	13.2	2.8	77.8
9701	Labor charges for repair work	2 123	7 915 349	677 267	8.6	1.6	X
9702	Parts installed in repair work	1 571	5 925 085	436 784	7.4	1.0	X
9703	Other service receipts and labor charges—Specify	341	1 716 486	79 194	4.6	.2	X
9720	Receipts for service contracts	333	2 795 380	767 823	27.5	1.8	X
9740	Receipts for installing equipment	432	1 247 700	76 793	6.2	.2	X
9810	Miscellaneous commodities	403	2 432 254	180 594	7.4	.4	X
9940	Rental and leasing receipts	590	2 615 752	199 473	7.6	.5	1.2
9941	Computer rental and leasing receipts	105	141 163	8 159	5.8	Z	X
9942	Photocopying machine rental	93	239 420	20 253	8.5	Z	X
9943	Other office machine rental receipts	92	88 028	3 448	3.9	Z	X
9944	Other rental receipts	282	2 054 511	164 528	8.0	.4	X
9960	Custom software (designed to customer specifications)	6	5 509	600	10.9	Z	X
9980	Receipts for machine shop job work	9	27 323	3 773	13.8	Z	X
4218304	Metalworking machinery & equipment whsle	4 092	X	19 008 973	X	100.0	80.1
0200	New and rebuilt automotive parts and supplies	16	44 337	9 278	20.9	Z	X
0920	New computer equipment	28	96 641	9 122	9.4	Z	X
1050	Other professional equipment and supplies	7	6 653	599	9.0	Z	X
1120	Flat iron and steel products	80	224 890	12 202	5.4	.1	X
1140	Iron and steel wire and wire products	57	136 027	8 302	6.1	Z	X
1150	Iron and steel pipe and tubing	12	22 331	4 013	18.0	Z	X
1160	Other iron and steel products	10	16 768	1 134	6.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	13	148 760	8 406	5.7	Z	X
1400	Electrical apparatus and equipment	48	130 803	19 946	15.2	.1	X
1600	Electronic parts and equipment, except communication	84	728 046	48 142	6.6	.3	X
1700	Hardware	211	1 013 927	108 485	10.7	.6	X
1800	Plumbing and heating equipment and supplies (hydronics)	17	413 835	20 741	5.0	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	8	12 810	375	2.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	37	192 242	13 097	6.8	.1	X
2200	Farm machinery, equipment, and parts	16	54 190	9 444	17.4	.1	X
2230	Food-processing machinery, equipment, and parts	31	55 297	7 477	13.5	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	105	839 827	71 228	8.5	.4	X
2320	General-purpose industrial machinery, equipment, and parts	406	1 998 768	376 643	18.8	2.0	X
2330	Metalworking machinery, equipment, and parts	4 092	19 008 973	17 387 950	91.5	91.5	X
2340	Materials handling machinery, equipment, and parts	194	1 165 055	131 905	11.3	.7	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	22	37 487	5 215	13.9	Z	X
2360	Other industrial machinery, equipment, and parts	207	841 315	84 879	10.1	.4	X
2370	Mechanical power transmission supplies	17	25 374	904	3.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	38	130 079	6 483	5.0	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	77	567 774	41 746	7.4	.2	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	99	687 983	41 632	6.1	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	48	553 830	30 485	5.5	.2	X
2430	Fluid-power filters, components, accessories, and parts	71	578 458	27 130	4.7	.1	X
2440	Welding supplies (excluding gases)	23	27 534	2 427	8.8	Z	X
2450	Industrial containers and supplies	23	66 838	3 767	5.6	Z	X
2460	Other industrial supplies	401	1 523 266	199 506	13.1	1.1	X
2620	Marine machinery, equipment, and supplies	6	17 233	1 432	8.3	Z	X
5300	Plastics materials and basic shapes	24	58 836	7 561	12.9	Z	X
5320	Industrial gases (welding, etc.)	6	19 812	4 218	21.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	155	470 391	33 793	7.2	.2	X
6000	Paint, paint supplies, and wallpaper	18	29 845	3 171	10.6	Z	X
9700	Service receipts and labor charges (including installed parts)	417	2 371 096	140 098	5.9	.7	X
9720	Receipts for service contracts	37	340 419	10 851	3.2	.1	X
9740	Receipts for installing equipment	41	339 498	10 680	3.1	.1	X
9810	Miscellaneous commodities	77	321 656	46 083	14.3	.2	X
9940	Rental and leasing receipts	74	189 775	7 404	3.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218305	Materials handling equipment whse	4 642	X	18 803 215	X	100.0	71.7
0150	Heavy trucks and tractors (over 26,000 lb)	6	20 315	5 133	25.3	Z	X
0200	New and rebuilt automotive parts and supplies	75	487 057	46 982	9.6	.3	X
0420	Office and business furniture	9	25 476	8 440	33.1	Z	40.0
0421	New office furniture (wooden and metal)	9	25 476	8 440	33.1	Z	X
0600	Lumber: rough, dressed, and finished	6	5 881	569	9.7	Z	16.1
0611	Dimensional lumber (non-treated)	6	5 881	569	9.7	Z	X
0620	Plywood and millwork	14	42 016	6 098	14.5	Z	24.3
0621	Softwood plywood and oriented strand board (OSB)	8	22 777	3 544	15.6	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	7	19 239	2 554	13.3	Z	X
0740	Other construction materials	9	42 475	6 316	14.9	Z	15.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	9	42 475	6 316	14.9	Z	X
0900	Office equipment	7	7 005	235	3.4	Z	X
0920	New computer equipment	23	102 145	4 829	4.7	Z	X
0970	Store machines and equipment	21	135 779	29 077	21.4	.2	68.9
0972	Other store machines and equipment	21	135 779	29 077	21.4	.2	X
1000	Medical, hospital, and surgical supplies	6	5 125	79	1.5	Z	X
1120	Flat iron and steel products	37	70 024	7 357	10.5	Z	X
1140	Iron and steel wire and wire products	63	664 840	108 368	16.3	.6	X
1150	Iron and steel pipe and tubing	13	38 583	3 861	10.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	13	20 958	2 973	14.2	Z	X
1400	Electrical apparatus and equipment	147	1 405 856	105 477	7.5	.6	5.0
1411	Power and distribution transformers	46	181 545	11 999	6.6	X	X
1412	Switchgear and switchboard apparatus	14	140 852	3 320	2.4	Z	X
1413	Motors and generators (including motor-generator sets)	23	162 208	4 647	2.9	Z	X
1415	Electric bulbs (all types)	8	55 713	286	.5	Z	X
1417	Exterior wiring and cable (excluding conduit)	8	55 713	573	1.0	Z	X
1419	Industrial controls	33	215 806	13 792	6.4	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	62	487 956	49 130	10.1	.3	X
1600	Electronic parts and equipment, except communication	78	141 111	11 946	8.5	.1	18.8
1616	Electronic connectors and other passive electronic parts	37	50 921	1 409	2.8	Z	X
1618	Electronic parts and equipment, n.e.c.	53	104 070	10 537	10.1	.1	X
1650	Communication equipment and supplies	30	55 015	6 002	10.9	Z	44.2
1653	Other electrical communication equipment	28	48 795	5 170	10.6	Z	X
1700	Hardware	92	817 631	62 745	7.7	.3	4.4
1711	Hand tools (including power driven)	82	304 331	19 795	6.5	.1	X
1712	Bolts, nuts, rivets, and fasteners	70	212 179	2 502	1.2	Z	X
1713	Cutlery	43	154 149	7 619	4.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	67	675 296	129 454	19.2	.7	10.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	62	673 108	45 886	6.8	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	52	554 132	80 289	14.5	.4	X
1813	Plumbing fixtures	11	52 906	1 625	3.1	Z	X
1818	Other plumbing and heating equipment and supplies	8	69 511	1 654	2.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	10	15 653	3 965	25.3	Z	38.6
1911	Furnaces (warm air)	8	8 691	97	1.1	Z	X
1912	Central air-conditioning (residential and commercial)	8	8 691	391	4.5	Z	X
1916	Air cleaning and filtration systems	10	15 653	3 330	21.3	Z	X
1917	Compressors for air-conditioners	8	8 691	147	1.7	Z	X
2000	Refrigeration equipment and supplies	7	23 926	1 495	6.2	Z	59.3
2015	Other refrigeration equipment and supplies	6	6 985	648	9.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	135	533 507	88 852	16.7	.5	27.2
2111	New off-highway wheel and track-laying tractors	13	75 050	3 264	4.3	Z	X
2112	New power cranes, draglines, and shovels	19	101 688	6 617	6.5	Z	X
2113	New mixers, pavers, and related equipment	13	78 870	4 018	5.1	Z	X
2114	New tractor shovel loaders	6	49 485	5 690	11.5	Z	X
2115	New graders, rollers, and off-highway trucks	19	52 622	730	1.4	Z	X
2116	New mining machinery	7	122 948	10 562	8.6	.1	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	78	248 087	39 421	15.9	.2	X
2118	Used construction and mining machinery and equipment	72	216 623	18 538	8.6	.1	X
2200	Farm machinery, equipment, and parts	105	797 144	72 409	9.1	.4	X
2220	Garden machinery, equipment, and parts	20	143 263	13 210	9.2	.1	X
2230	Food-processing machinery, equipment, and parts	99	341 917	48 789	14.3	.3	71.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	54	224 813	19 196	8.5	.1	X
2232	New packing, packaging, and bottling equipment	70	246 740	26 781	10.9	.1	X
2233	Used food-processing machinery and equipment	23	90 360	2 811	3.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	143	465 167	32 643	7.0	.2	63.8
2311	Pumps	114	390 942	14 756	3.8	.1	X
2312	Motors	105	381 734	11 590	3.0	.1	X
2313	Parts for pumps and motors	62	239 706	6 284	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	544	2 760 949	435 006	15.8	2.3	43.2
2321	New pumps, compressors (air or gas), and equipment	125	1 076 382	144 174	13.4	.8	X
2323	New diesel engines (excluding automotive)	13	92 033	1 510	1.6	Z	X
2326	New controlling, recording, and indicating instruments and access	50	223 972	7 922	3.5	Z	X
2327	All other new general-purpose industrial machinery and equipment	399	1 735 645	238 243	13.7	1.3	X
2328	Used general-purpose industrial machinery and equipment	177	940 099	43 150	4.6	.2	X
2330	Metalworking machinery, equipment, and parts	146	409 898	53 309	13.0	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218305	Materials handling equipment whsle—Con.						
2340	Materials handling machinery, equipment, and parts	4 642	18 803 215	14 390 387	76.5	76.5	55.4
2341	New conveying equipment	2 118	8 036 247	4 277 978	53.2	22.8	X
2342	New hoists, cranes, and monorails	1 179	4 376 911	1 412 618	32.3	7.5	X
2343	New forklift trucks	1 763	11 031 398	5 803 790	52.6	30.9	X
2344	New industrial trucks and tractors	369	1 652 898	392 755	23.8	2.1	X
2345	Used materials handling machinery, equipment, and parts	2 594	10 769 291	2 503 249	23.2	13.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	79	163 190	37 988	23.3	.2	31.1
2351	New oil refining and pipeline machinery, equipment, and supplies	32	115 459	10 423	9.0	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	24	108 387	7 865	7.3	Z	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	51	143 088	19 649	13.7	.1	X
2360	Other industrial machinery, equipment, and parts	309	1 141 744	188 773	16.5	1.0	68.7
2361	New metal smelting and refining machinery, and equipment	28	128 139	8 895	6.9	Z	X
2362	New power plant machinery (excluding electrical)	30	212 279	19 933	9.4	.1	X
2363	New printing trades machinery, equipment, and supplies	59	97 456	4 605	4.7	Z	X
2364	New textile and sewing machinery and equipment	14	69 019	4 410	6.4	Z	X
2365	New woodworking machinery	20	124 889	1 715	1.4	Z	X
2366	Other new industrial machinery and equipment	194	824 539	138 793	16.8	.7	X
2367	Used industrial machinery and equipment	53	130 116	10 416	8.0	.1	X
2370	Mechanical power transmission supplies	96	300 703	34 799	11.6	Z	18.7
2371	Bearings and bushings	50	110 974	3 103	2.8	.2	X
2372	Other mechanical power transmission supplies	96	300 703	31 694	10.5	.2	X
2380	Industrial valves and fittings (except fluid-power)	41	125 961	7 463	5.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	94	288 313	10 631	3.7	.1	59.7
2391	Hydraulic valves	77	232 573	5 157	2.2	Z	X
2392	Pneumatic valves	51	175 526	5 468	3.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	104	395 884	21 773	5.5	.1	66.2
2411	Hydraulic cylinders and rotary actuators	85	335 459	15 613	4.7	.1	X
2412	Pneumatic cylinders and rotary actuators	45	171 095	5 672	3.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	83	278 096	13 554	4.9	.1	65.8
2421	Hydraulic and pneumatic connectors	68	228 066	6 081	2.7	Z	X
2422	Hydraulic and pneumatic assemblies	50	161 397	7 467	4.6	Z	X
2430	Fluid-power filters, components, accessories, and parts	82	278 374	13 759	4.9	.1	63.6
2431	Filters	58	211 696	6 526	3.1	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	59	176 793	6 743	3.8	Z	X
2450	Industrial containers and supplies	132	412 475	37 857	9.2	.2	6.6
2451	New and reconditioned drums and barrels	36	73 648	299	.4	Z	X
2454	Other industrial containers and supplies	132	412 475	37 558	9.1	.2	X
2460	Other industrial supplies	105	833 316	30 727	3.7	.2	4.6
2461	Printing and duplicating inks	10	28 114	144	.5	Z	X
2462	Abrasives and abrasive materials	48	170 538	5 602	3.3	Z	X
2463	Nylon, polyester, and synthetic rubber	23	69 190	436	.6	Z	X
2464	Mechanical rubber goods	31	96 012	2 584	2.7	Z	X
2465	Strapping and tape	35	99 859	1 077	1.1	Z	X
2466	Industrial supplies, n.e.c.	52	175 442	11 387	6.5	.1	X
2630	Other transportation equipment and supplies	66	145 699	8 407	5.8	Z	X
2930	Recyclable paper and paperboard	7	3 880	829	21.4	Z	X
3400	Industrial and personal services paper and plastics	18	28 382	4 990	17.6	Z	45.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	14	23 595	3 989	16.9	Z	X
5300	Plastics materials and basic shapes	33	71 213	5 933	8.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	25	94 892	3 816	4.0	Z	X
6000	Paint, paint supplies, and wallpaper	21	117 802	5 220	4.4	Z	X
9700	Service receipts and labor charges (including installed parts)	1 669	8 099 267	1 727 562	21.3	9.2	68.5
9701	Labor charges for repair work	1 605	7 950 709	1 074 036	13.5	5.7	X
9702	Parts installed in repair work	1 318	6 739 918	616 091	9.1	3.3	X
9703	Other service receipts and labor charges—Specify	225	856 425	37 432	4.4	.2	X
9720	Receipts for service contracts	306	1 605 671	64 450	4.0	.3	X
9740	Receipts for installing equipment	499	1 725 468	160 022	9.3	.9	X
9810	Miscellaneous commodities	190	648 486	96 863	14.9	.5	X
9940	Rental and leasing receipts	932	5 193 575	608 360	11.7	3.2	.1
9944	Other rental receipts	917	5 077 686	596 669	11.8	3.2	X
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle ..	3 536	X	11 671 958	X	100.0	78.5
0200	New and rebuilt automotive parts and supplies	33	40 134	2 997	7.5	Z	X
0900	Office equipment	15	101 345	2 027	2.0	Z	X
0920	New computer equipment	13	57 129	1 382	2.4	Z	X
1120	Flat iron and steel products	48	249 249	12 746	5.1	.1	X
1140	Iron and steel wire and wire products	63	205 149	12 522	6.1	.1	9.9
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	59	185 875	9 547	5.1	.1	X
1150	Iron and steel pipe and tubing	59	189 314	43 885	23.2	.4	6.5
1153	Standard steel pipe	59	189 314	43 885	23.2	.4	X
1180	Stainless steel	10	37 153	990	2.7	Z	31.1
1185	Other stainless steel (including tubing)	10	37 153	990	2.7	Z	X
1400	Electrical apparatus and equipment	71	276 443	52 336	18.9	.4	X
1600	Electronic parts and equipment, except communication	36	138 376	9 018	6.5	.1	X
1650	Communication equipment and supplies	17	67 119	1 396	2.1	Z	X
1700	Hardware	144	399 533	33 196	8.3	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	49	251 794	16 796	6.7	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whole— Con.						
2100	Construction and mining machinery and equipment (including parts and attachments)	74	276 435	33 168	12.0	.3	4.1
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	61	240 926	25 069	10.4	.2	X
2118	Used construction and mining machinery and equipment	61	240 926	6 258	2.6	.1	X
2200	Farm machinery, equipment, and parts	36	56 775	5 323	9.4	Z	X
2220	Garden machinery, equipment, and parts	6	49 719	583	1.2	Z	X
2230	Food-processing machinery, equipment, and parts	26	44 333	1 999	4.5	Z	74.9
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	24	40 761	977	2.4	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	125	276 424	32 387	11.7	.3	69.3
2311	Pumps	103	211 663	16 702	7.9	.1	X
2312	Motors	65	130 854	7 761	5.9	.1	X
2313	Parts for pumps and motors	65	151 719	7 924	5.2	.1	X
2320	General-purpose industrial machinery, equipment, and parts	419	1 320 952	222 839	16.9	1.9	67.3
2321	New pumps, compressors (air or gas), and equipment	164	555 511	56 583	10.2	.5	X
2323	New diesel engines (excluding automotive)	18	76 764	8 912	11.6	.1	X
2326	New controlling, recording, and indicating instruments and access	135	384 661	50 831	13.2	.4	X
2327	All other new general-purpose industrial machinery and equipment	195	535 264	70 238	13.1	.6	X
2328	Used general-purpose industrial machinery and equipment	70	224 422	36 265	16.2	.3	X
2330	Metalworking machinery, equipment, and parts	99	249 165	48 670	19.5	.4	X
2340	Materials handling machinery, equipment, and parts	40	197 723	15 022	7.6	.1	70.3
2341	New conveying equipment	6	54 891	2 402	4.4	Z	X
2342	New hoists, cranes, and monorails	23	98 171	7 121	7.3	.1	X
2344	New industrial trucks and tractors	7	38 953	4 682	12.0	Z	X
2345	Used materials handling machinery, equipment, and parts	11	12 997	518	4.0	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	3 536	11 671 958	10 568 983	90.6	90.6	69.7
2351	New oil refining and pipeline machinery, equipment, and supplies	1 209	4 404 229	3 021 022	68.6	25.9	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	2 436	8 560 736	6 348 509	74.2	54.4	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	1 171	2 566 199	1 199 451	46.7	10.3	X
2360	Other industrial machinery, equipment, and parts	99	486 642	83 089	17.1	.7	62.3
2361	New metal smelting and refining machinery, and equipment	15	36 519	2 736	7.5	Z	X
2362	New power plant machinery (excluding electrical)	23	195 861	27 072	13.8	.2	X
2366	Other new industrial machinery and equipment	57	193 253	22 804	11.8	.2	X
2367	Used industrial machinery and equipment	14	42 042	8 415	20.0	.1	X
2370	Mechanical power transmission supplies	31	91 314	9 082	9.9	.1	27.8
2371	Bearings and bushings	20	64 895	2 624	4.0	Z	X
2372	Other mechanical power transmission supplies	16	82 937	6 410	7.7	.1	X
2380	Industrial valves and fittings (except fluid-power)	213	601 160	78 919	13.1	.7	X
2390	Hydraulic and pneumatic (fluid-power) valves	94	317 553	17 906	5.6	.2	72.8
2391	Hydraulic valves	76	270 698	9 182	3.4	.1	X
2392	Pneumatic valves	46	149 570	8 720	5.8	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	66	239 177	20 628	8.6	.2	75.4
2411	Hydraulic cylinders and rotary actuators	36	95 878	4 451	4.6	.1	X
2412	Pneumatic cylinders and rotary actuators	42	187 416	16 176	8.6	.1	X
2420	Hydraulic and pneumatic connectors and assemblies	76	184 544	7 718	4.2	.1	75.9
2421	Hydraulic and pneumatic connectors	58	160 204	4 010	2.5	Z	X
2422	Hydraulic and pneumatic assemblies	36	109 217	3 708	3.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	78	274 352	23 031	8.4	.2	78.5
2431	Filters	66	231 392	15 701	6.8	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	39	121 671	7 329	6.0	.1	X
2450	Industrial containers and supplies	18	112 424	14 025	12.5	.1	X
2460	Other industrial supplies	67	328 857	19 682	6.0	.2	35.9
2464	Mechanical rubber goods	11	17 336	2 035	11.7	Z	X
2465	Strapping and tape	37	174 701	5 573	3.2	Z	X
2466	Industrial supplies, n.e.c.	27	146 406	12 017	8.2	.1	X
2620	Marine machinery, equipment, and supplies	6	11 793	746	6.3	Z	9.6
2623	New marine supplies	6	11 793	746	6.3	Z	X
5300	Plastics materials and basic shapes	7	8 528	550	6.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	40	213 744	17 931	8.4	.2	X
5400	Petroleum products	16	67 087	12 967	19.3	.1	37.0
5418	Lubricating oil and greases	11	22 560	4 833	21.4	Z	X
6000	Paint, paint supplies, and wallpaper	18	109 597	5 142	4.7	Z	X
9700	Service receipts and labor charges (including installed parts)	406	1 086 342	125 388	11.5	1.1	75.0
9701	Labor charges for repair work	380	910 240	72 748	8.0	.6	X
9702	Parts installed in repair work	238	672 212	43 150	6.4	.4	X
9703	Other service receipts and labor charges—Specify	47	270 586	9 488	3.5	.1	X
9720	Receipts for service contracts	39	153 775	17 656	11.5	.2	X
9740	Receipts for installing equipment	105	228 622	19 334	8.5	.2	X
9810	Miscellaneous commodities	45	130 819	16 279	12.4	.1	X
9940	Rental and leasing receipts	133	265 374	45 140	17.0	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218307	Other industrial machinery & equipment whse	7 104	X	30 531 651	X	100.0	60.1
0200	New and rebuilt automotive parts and supplies	42	193 633	23 477	12.1	.1	7.4
0213	Electrical engine parts (including ignition parts)	10	48 156	1 483	3.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	10	48 156	3 643	7.6	Z	X
0217	Hoses, belts, gaskets, and wiper blades	9	98 603	607	.6	Z	X
0218	Filters (oil, air, gas, and transmission)	9	98 603	10 689	10.8	Z	X
0219	Engine parts, except electrical	10	48 156	2 163	4.5	Z	X
0221	Body parts and repair materials	7	3 201	269	8.4	Z	X
0223	Parts, n.e.c.	10	48 156	741	1.5	Z	X
0420	Office and business furniture	6	35 479	927	2.6	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	7	9 418	1 859	19.7	Z	2.0
0712	Cement and lime	7	9 418	1 859	19.7	Z	X
0740	Other construction materials	9	11 251	403	3.6	Z	60.1
0742	Prefabricated buildings and structural assemblies (nonwood)	9	11 251	403	3.6	Z	X
0800	Photographic equipment and supplies (excluding video)	15	43 354	4 444	10.3	Z	57.9
0813	Photographic film	15	43 354	3 146	7.3	Z	X
0814	Developing supplies (excluding film)	7	2 206	93	4.2	Z	X
0900	Office equipment	19	108 226	21 292	19.7	.1	5.1
0915	Mailing, letter handling, and addressing machines	11	44 295	7 471	16.9	Z	X
0920	New computer equipment	80	206 223	23 701	11.5	.1	3.5
0921	Computers	80	206 223	7 872	3.8	Z	X
0924	Other computer peripheral equipment	54	144 535	15 829	11.0	.1	X
0950	Computer software (packaged)	14	22 892	893	3.9	Z	X
1120	Flat iron and steel products	46	136 168	7 371	5.4	Z	1.1
1129	Other flat iron and steel products	7	22 799	1 049	4.6	Z	X
1140	Iron and steel wire and wire products	49	105 110	5 216	5.0	Z	1.2
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	49	105 110	5 216	5.0	Z	X
1150	Iron and steel pipe and tubing	13	46 596	9 220	19.8	Z	2.4
1152	Tubing	13	46 596	9 220	19.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	24	56 277	7 922	14.1	Z	X
1400	Electrical apparatus and equipment	140	470 763	31 254	6.6	.1	2.1
1413	Motors and generators (including motor-generator sets)	68	354 225	18 642	5.3	.1	X
1414	Conduit, raceway, and fittings	56	220 679	2 923	1.3	Z	X
1417	Exterior wiring and cable (excluding conduit)	56	220 679	2 923	1.3	Z	X
1419	Industrial controls	72	116 538	6 766	5.8	Z	X
1500	Electrical appliances, household	7	12 230	929	7.6	Z	X
1600	Electronic parts and equipment, except communication	194	721 839	84 533	11.7	.3	.1
1616	Electronic connectors and other passive electronic parts	37	194 899	22 522	11.6	.1	X
1618	Electronic parts and equipment, n.e.c.	157	526 940	62 011	11.8	.2	X
1650	Communication equipment and supplies	16	26 376	2 211	8.4	Z	X
1700	Hardware	137	502 468	64 443	12.8	.2	11.8
1711	Hand tools (including power driven)	99	444 315	58 464	13.2	.2	X
1712	Bolts, nuts, rivets, and fasteners	22	18 449	91	.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	61	189 051	13 369	7.1	Z	2.2
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	23	139 256	4 025	2.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	31	142 166	4 441	3.1	Z	X
1818	Other plumbing and heating equipment and supplies	10	7 195	2 802	38.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	25	50 742	4 671	9.2	Z	5.9
1916	Air cleaning and filtration systems	25	50 742	4 671	9.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	121	399 612	49 224	12.3	.2	2.0
2113	New mixers, pavers, and related equipment	12	25 989	8 423	32.4	Z	X
2200	Farm machinery, equipment, and parts	44	310 666	46 772	15.1	.2	33.8
2211	New tractors (farm)	17	292 576	38 810	13.3	.1	X
2213	New land preparation, planting, and cultivating machinery	17	292 576	5 970	2.0	Z	X
2216	Other new farm machinery and equipment	19	14 405	1 853	12.9	Z	X
2220	Garden machinery, equipment, and parts	17	251 506	31 778	12.6	.1	40.5
2221	New power lawn mowers	15	250 990	3 728	1.5	Z	X
2222	Other new lawn and garden machinery and equipment	15	250 990	28 003	11.2	.1	X
2230	Food-processing machinery, equipment, and parts	151	598 862	58 462	9.8	.2	58.0
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	70	263 673	34 217	13.0	.1	X
2232	New packing, packaging, and bottling equipment	90	356 981	19 436	5.4	.1	X
2233	Used food-processing machinery and equipment	37	86 377	4 806	5.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	187	484 944	59 830	12.3	.2	59.5
2311	Pumps	149	390 951	32 967	8.4	.1	X
2312	Motors	134	293 921	18 753	6.4	.1	X
2313	Parts for pumps and motors	98	223 728	8 088	3.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	552	1 871 137	346 148	18.5	1.1	57.1
2321	New pumps, compressors (air or gas), and equipment	227	729 118	89 204	12.2	.3	X
2323	New diesel engines (excluding automotive)	30	97 204	13 364	13.7	Z	X
2326	New controlling, recording, and indicating instruments and access	146	472 955	36 697	7.8	.1	X
2327	All other new general-purpose industrial machinery and equipment	283	1 027 656	183 034	17.8	.6	X
2328	Used general-purpose industrial machinery and equipment	91	155 473	23 834	15.3	.1	X
2330	Metalworking machinery, equipment, and parts	180	618 981	94 087	15.2	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218307	Other industrial machinery & equipment whse—Con.						
2340	Materials handling machinery, equipment, and parts	376	1 579 464	149 084	9.4	.5	57.1
2341	New conveying equipment	266	1 196 065	107 084	9.0	.4	X
2342	New hoists, cranes, and monorails	97	417 277	18 653	4.5	.1	X
2343	New forklift trucks	19	85 228	3 422	4.0	Z	X
2344	New industrial trucks and tractors	10	61 822	3 777	6.1	Z	X
2345	Used materials handling machinery, equipment, and parts	96	195 778	16 125	8.2	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	96	389 309	61 419	15.8	.2	51.8
2351	New oil refining and pipeline machinery, equipment, and supplies	69	276 057	41 574	15.1	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	43	152 166	14 588	9.6	Z	X
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	19	40 395	5 253	13.0	Z	X
2360	Other industrial machinery, equipment, and parts	7 104	30 531 651	27 683 975	90.7	90.7	51.0
2361	New metal smelting and refining machinery, and equipment	202	517 380	184 787	35.7	.6	X
2362	New power plant machinery (excluding electrical)	328	1 299 363	802 343	61.7	2.6	X
2363	New printing trades machinery, equipment, and supplies	1 659	9 051 556	7 854 917	86.8	25.7	X
2364	New textile and sewing machinery and equipment	788	3 908 965	3 408 155	87.2	11.2	X
2365	New woodworking machinery	543	1 700 318	1 275 165	75.0	4.2	X
2366	Other new industrial machinery and equipment	3 622	15 964 172	12 656 332	79.3	41.5	X
2367	Used industrial machinery and equipment	1 660	5 294 216	1 502 275	28.4	4.9	X
2370	Mechanical power transmission supplies	30	74 335	9 217	12.4	Z	5.0
2371	Bearings and bushings	26	68 931	2 846	4.1	Z	X
2372	Other mechanical power transmission supplies	13	67 396	6 156	9.1	Z	X
2380	Industrial valves and fittings (except fluid-power)	148	464 755	57 475	12.4	.2	X
2390	Hydraulic and pneumatic (fluid-power) valves	121	412 954	25 932	6.3	.1	59.2
2391	Hydraulic valves	76	307 258	12 704	4.1	Z	X
2392	Pneumatic valves	87	261 060	13 228	5.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	123	404 298	40 022	9.9	.1	59.7
2411	Hydraulic cylinders and rotary actuators	90	317 706	14 083	4.4	Z	X
2412	Pneumatic cylinders and rotary actuators	74	276 790	25 938	9.4	.1	X
2420	Hydraulic and pneumatic connectors and assemblies	71	255 434	29 497	11.5	.1	58.4
2421	Hydraulic and pneumatic connectors	60	233 887	18 014	7.7	.1	X
2422	Hydraulic and pneumatic assemblies	51	163 611	11 478	7.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	131	309 416	26 791	8.7	.1	54.7
2431	Filters	92	237 337	15 492	6.5	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	73	127 450	11 294	8.9	.1	X
2450	Industrial containers and supplies	45	153 093	15 349	10.0	.1	8.0
2452	Bottles and bottlers' supplies	20	4 571	235	5.1	Z	X
2454	Other industrial containers and supplies	20	128 330	12 835	10.0	Z	X
2460	Other industrial supplies	201	771 988	146 389	19.0	.5	12.8
2461	Printing and duplicating inks	63	116 123	25 968	22.4	.1	X
2462	Abrasives and abrasive materials	78	348 999	51 510	14.8	.2	X
2465	Strapping and tape	19	80 650	9 882	12.3	Z	X
2466	Industrial supplies, n.e.c.	62	382 422	59 029	15.4	.2	X
2600	Aircraft and aeronautical equipment and supplies	9	16 944	2 602	15.4	Z	X
2630	Other transportation equipment and supplies	16	65 588	6 232	9.5	Z	X
2700	Sporting and recreational goods and supplies	21	49 353	7 290	14.8	Z	56.2
2714	Camping and fishing equipment and accessories	15	48 185	7 233	15.0	Z	X
2800	Toys and hobby goods and supplies	12	5 278	317	6.0	Z	48.5
2812	Other toys and games (including fireworks and children's vehicles)	12	5 278	317	6.0	Z	X
2900	Ferrous metal scrap	9	56 549	19 561	34.6	.1	10.7
2911	Prepared ferrous metal scrap (processed by this establishment)	9	56 549	19 561	34.6	.1	X
2920	Nonferrous metal scrap	6	48 514	2 726	5.6	Z	11.9
2921	Aluminum scrap	6	48 514	2 726	5.6	Z	X
2930	Recyclable paper and paperboard	28	73 263	7 439	10.2	Z	X
3400	Industrial and personal services paper and plastics	12	21 196	441	2.1	Z	4.1
3415	Other industrial and personal service paper	9	20 848	406	1.9	Z	X
3600	Piece goods, knit and woven	7	9 103	658	7.2	Z	X
5140	Other farm products, inedible	20	12 195	6 097	50.0	Z	60.1
5143	Farm products, n.e.c.	20	12 195	6 097	50.0	Z	X
5300	Plastics materials and basic shapes	87	316 271	31 036	9.8	.1	4.3
5311	Plastic pipes, rods, tubes, and shapes	30	27 387	4 267	15.6	Z	X
5312	High pressure laminates	31	215 452	17 943	8.3	.1	X
5320	Industrial gases (welding, etc.)	6	35 153	10 648	30.3	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	214	510 970	69 683	13.6	.2	7.2
5342	Adhesives, sealants, and glues	126	297 299	34 554	11.6	.1	X
5344	Other chemicals and allied products	51	99 402	16 096	16.2	.1	X
5800	Farm supplies	6	1 168	114	9.8	Z	X
6150	Nondurable goods, n.e.c.	11	76 495	23 212	30.3	.1	X
9700	Service receipts and labor charges (including installed parts)	1 466	8 033 950	702 649	8.7	2.3	57.3
9701	Labor charges for repair work	1 300	6 813 641	340 386	5.0	1.1	X
9702	Parts installed in repair work	871	4 375 020	250 079	5.7	.8	X
9703	Other service receipts and labor charges—Specify	295	1 965 535	112 172	5.7	.4	X
9720	Receipts for service contracts	208	1 004 171	78 703	7.8	.3	X
9740	Receipts for installing equipment	343	1 548 693	115 431	7.5	.4	X
9810	Miscellaneous commodities	197	561 842	62 890	11.2	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218307	Other industrial machinery & equipment whse—Con.						
9940	Rental and leasing receipts	253	1 073 225	70 152	6.5	.2	X
9943	Other office machine rental receipts	247	1 048 939	69 137	6.6	.2	X
42184	Industrial supplies whse	15 055	X	64 861 321	X	100.0	57.1
0200	New and rebuilt automotive parts and supplies	163	1 006 173	109 589	10.9	.2	9.1
0211	Batteries	22	92 882	1 648	1.8	Z	X
0212	Engines (complete)	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts)	42	120 065	4 004	3.3	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	38	101 960	3 789	3.7	Z	X
0215	Exhaust system parts	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	34	125 613	4 466	3.6	Z	X
0218	Filters (oil, air, gas, and transmission)	41	180 823	13 307	7.4	Z	X
0219	Engine parts, except electrical	41	355 507	25 332	7.1	Z	X
0221	Body parts and repair materials	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	38	101 960	2 104	2.1	Z	X
0223	Parts, n.e.c.	91	313 640	23 334	7.4	Z	X
0420	Office and business furniture	9	27 468	2 603	9.5	Z	X
0530	Flooring and floor coverings	8	6 319	601	9.5	Z	26.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	5 897	433	7.3	Z	X
0540	Other home furnishings	8	16 467	1 308	7.9	Z	X
0620	Plywood and millwork	10	9 976	1 209	12.1	Z	X
0720	Roofing, siding, and insulation materials	6	21 697	3 222	14.9	Z	X
0740	Other construction materials	9	48 370	1 784	3.7	Z	X
0900	Office equipment	73	251 888	11 929	4.7	Z	.4
0913	Copying machines and equipment	27	45 582	2 636	5.8	Z	X
0920	New computer equipment	34	149 472	12 398	8.3	Z	X
0960	Restaurant and hotel equipment and supplies	16	71 650	6 310	8.8	Z	X
0970	Store machines and equipment	31	62 869	8 229	13.1	Z	33.4
0972	Other store machines and equipment	15	33 919	6 964	20.5	Z	X
1000	Medical, hospital, and surgical supplies	271	1 089 478	101 785	9.3	.2	9.9
1013	Other surgical, medical, and hospital supplies	237	805 305	80 000	9.9	.1	X
1100	Iron and steel products (semifinished)	9	48 535	12 045	24.8	Z	X
1120	Flat iron and steel products	429	841 070	59 454	7.1	.1	6.0
1129	Other flat iron and steel products	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products	415	1 084 554	89 600	8.3	.1	6.4
1141	Wire (plain, coated, barbed, and twisted)	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	335	625 016	48 545	7.8	.1	X
1150	Iron and steel pipe and tubing	706	3 096 937	366 966	11.8	.6	12.5
1153	Standard steel pipe	263	1 252 379	255 209	20.4	.4	X
1154	Other steel pipe	112	495 101	8 911	1.8	Z	X
1160	Other iron and steel products	171	1 004 320	34 381	3.4	.1	39.3
1163	Bars and bar-size shapes: cold finished	18	34 926	1 160	3.3	Z	X
1170	Alloy steel	8	779 003	290 248	37.3	.4	X
1180	Stainless steel	22	270 634	76 654	28.3	.1	X
1200	Copper and brass	11	47 772	3 678	7.7	Z	38.4
1213	Tubular products (pipes and tubes)	6	35 636	2 631	7.4	Z	X
1220	Aluminum shapes, forms, etc.	13	20 865	3 909	18.7	Z	2.8
1221	Plates (.250 inch and over)	8	3 121	444	14.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	20	31 348	2 919	9.3	Z	X
1400	Electrical apparatus and equipment	1 241	3 531 219	373 374	10.6	.6	1.5
1413	Motors and generators (including motor-generator sets)	525	1 624 228	164 728	10.1	.3	X
1414	Conduit, raceway, and fittings	136	371 712	5 561	1.5	Z	X
1415	Electric bulbs (all types)	247	652 386	24 687	3.8	Z	X
1418	Lighting fixtures (residential and commercial)	136	371 712	5 561	1.5	Z	X
1419	Industrial controls	365	782 691	98 163	12.5	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	136	371 712	13 983	3.8	Z	X
1600	Electronic parts and equipment, except communication	657	2 174 006	182 849	8.4	.3	.6
1615	Discrete semiconductors, etc.	24	114 285	8 269	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	11	56 162	5 531	9.8	Z	X
1618	Electronic parts and equipment, n.e.c.	36	112 969	4 803	4.3	Z	X
1700	Hardware	1 245	3 241 639	391 520	12.1	.6	3.8
1711	Hand tools (including power driven)	618	1 707 023	192 734	11.3	.3	X
1712	Bolts, nuts, rivets, and fasteners	763	1 465 030	121 101	8.3	.2	X
1713	Cutlery	313	518 388	15 026	2.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	562	1 757 119	192 631	11.0	.3	1.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	189	669 026	94 725	14.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	45	131 424	10 652	8.1	Z	X
1813	Plumbing fixtures	27	35 188	886	2.5	Z	X
1818	Other plumbing and heating equipment and supplies	24	28 788	562	2.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	161	429 945	32 258	7.5	.1	4.8
1916	Air cleaning and filtration systems	31	95 475	15 510	16.2	Z	X
2000	Refrigeration equipment and supplies	6	28 440	5 136	18.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	459	1 256 521	174 954	13.9	.3	4.6
2116	New mining machinery	11	114 921	8 273	7.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	116	276 113	62 780	22.7	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42184	Industrial supplies whse—Con.						
2200	Farm machinery, equipment, and parts	197	552 720	46 107	8.3	.1	X
2220	Garden machinery, equipment, and parts	45	70 784	6 972	9.9	Z	X
2230	Food-processing machinery, equipment, and parts	43	122 904	13 650	11.1	Z	50.8
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	28	90 356	7 492	8.3	Z	X
2232	New packing, packaging, and bottling equipment	31	57 998	6 157	10.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	885	2 221 671	128 154	5.8	.2	6.7
2311	Pumps	688	1 773 960	67 207	3.8	.1	X
2312	Motors	259	536 747	23 976	4.5	Z	X
2313	Parts for pumps and motors	489	951 625	33 055	3.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	1 717	6 363 166	839 982	13.2	1.3	12.1
2321	New pumps, compressors (air or gas), and equipment	517	1 286 809	69 323	5.4	.1	X
2323	New diesel engines (excluding automotive)	10	335 399	67 845	20.2	.1	X
2326	New controlling, recording, and indicating instruments and access	807	2 054 951	167 774	8.2	.3	X
2327	All other new general-purpose industrial machinery and equipment	902	2 288 749	216 477	9.5	.3	X
2328	Used general-purpose industrial machinery and equipment	105	560 721	10 937	2.0	Z	X
2330	Metalworking machinery, equipment, and parts	751	2 172 547	220 347	10.1	.3	X
2340	Materials handling machinery, equipment, and parts	1 478	4 338 219	431 629	9.9	.7	5.1
2341	New conveying equipment	1 077	2 917 654	304 693	10.4	.5	X
2342	New hoists, cranes, and monorails	624	1 737 608	89 873	5.2	.1	X
2343	New forklift trucks	41	84 639	3 774	4.5	Z	X
2345	Used materials handling machinery, equipment, and parts	56	84 521	4 784	5.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	466	1 419 917	155 871	11.0	.2	20.8
2351	New oil refining and pipeline machinery, equipment, and supplies	255	845 150	71 334	8.4	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	202	512 172	35 163	6.9	.1	X
2360	Other industrial machinery, equipment, and parts	349	964 370	117 448	12.2	.2	30.8
2361	New metal smelting and refining machinery, and equipment	9	39 515	8 421	21.3	Z	X
2362	New power plant machinery (excluding electrical)	89	233 202	10 362	4.4	Z	X
2363	New printing trades machinery, equipment, and supplies	54	97 504	17 143	17.6	Z	X
2364	New textile and sewing machinery and equipment	17	61 474	10 429	17.0	Z	X
2365	New woodworking machinery	45	64 828	5 202	8.0	Z	X
2366	Other new industrial machinery and equipment	204	380 552	47 639	12.5	.1	X
2367	Used industrial machinery and equipment	32	80 262	1 782	2.2	Z	X
2370	Mechanical power transmission supplies	4 136	16 732 857	12 618 895	75.4	19.5	53.4
2371	Bearings and bushings	3 536	14 523 785	7 649 652	52.7	11.8	X
2372	Other mechanical power transmission supplies	3 418	11 914 027	4 969 223	41.7	7.7	X
2380	Industrial valves and fittings (except fluid-power)	3 258	10 788 895	6 225 947	57.7	9.6	X
2390	Hydraulic and pneumatic (fluid-power) valves	1 490	3 890 425	325 395	8.4	.5	55.1
2391	Hydraulic valves	965	2 543 872	143 477	5.6	.2	X
2392	Pneumatic valves	1 229	2 947 200	180 068	6.1	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	1 128	2 884 979	202 879	7.0	.3	55.2
2411	Hydraulic cylinders and rotary actuators	731	1 830 646	66 098	3.6	.1	X
2412	Pneumatic cylinders and rotary actuators	742	1 823 694	136 755	7.5	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	1 868	4 083 700	544 439	13.3	.8	54.8
2421	Hydraulic and pneumatic connectors	1 561	3 455 855	290 070	8.4	.4	X
2422	Hydraulic and pneumatic assemblies	1 294	2 601 307	254 337	9.8	.4	X
2430	Fluid-power filters, components, accessories, and parts	1 655	4 502 137	330 592	7.3	.5	54.7
2431	Filters	1 055	2 662 250	125 781	4.7	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	1 103	3 079 846	204 792	6.6	.3	X
2440	Welding supplies (excluding gases)	2 750	6 371 240	3 396 333	53.3	5.2	X
2450	Industrial containers and supplies	2 689	12 757 225	9 770 473	76.6	15.1	37.2
2451	New and reconditioned drums and barrels	563	1 518 175	644 200	42.4	1.0	X
2452	Bottles and bottlers' supplies	580	6 061 135	5 183 679	85.5	8.0	X
2454	Other industrial containers and supplies	1 945	7 028 230	3 942 059	56.1	6.1	X
2460	Other industrial supplies	7 285	32 250 607	23 476 888	72.8	36.2	49.1
2461	Printing and duplicating inks	434	4 435 906	3 501 097	78.9	5.4	X
2462	Abrasives and abrasive materials	2 505	7 103 645	2 110 233	29.7	3.3	X
2463	Nylon, polyester, and synthetic rubber	967	2 771 371	995 281	35.9	1.5	X
2464	Mechanical rubber goods	1 846	5 333 524	2 226 685	41.7	3.4	X
2465	Strapping and tape	1 562	5 086 554	1 423 179	28.0	2.2	X
2466	Industrial supplies, n.e.c.	4 790	20 617 696	13 220 404	64.1	20.4	X
2520	Custodial (janitors') equipment and supplies	49	225 332	18 840	8.4	Z	3.5
2523	Custodial supplies	12	84 165	3 679	4.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	12	9 595	2 872	29.9	Z	X
2620	Marine machinery, equipment, and supplies	117	325 202	49 993	15.4	.1	.5
2623	New marine supplies	36	90 174	17 947	19.9	Z	X
2630	Other transportation equipment and supplies	7	23 844	952	4.0	Z	X
2700	Sporting and recreational goods and supplies	9	38 861	4 918	12.7	Z	X
2940	Recyclable materials, except metal	8	20 711	6 087	29.4	Z	X
3200	Printing and writing paper	21	127 737	13 966	10.9	Z	49.0
3211	Roll newsprint and rotogravure paper	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper	14	105 704	11 375	10.8	Z	X
3300	Stationery, office supplies and greeting cards	58	133 611	20 523	15.4	Z	46.2
3311	Business forms	33	30 787	5 066	16.5	Z	X
3312	Stationery, photocopy paper, and typing paper	11	51 272	1 047	2.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	27	42 174	10 302	24.4	Z	X
3314	Toner and cartridges	21	15 952	816	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	31	45 719	3 292	7.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42184	Industrial supplies whse—Con.						
3400	Industrial and personal services paper and plastics	515	1 634 162	269 977	16.5	.4	22.5
3411	Paperboard and boxboard boxes	420	1 243 931	116 174	9.3	.2	X
3412	Paper dishes, cups, and napkins	131	509 077	10 565	2.1	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	329	978 251	69 964	7.2	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	159	631 175	46 713	7.4	.1	X
3415	Other industrial and personal service paper	77	335 896	26 035	7.8	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	18	17 446	1 065	6.1	.2	X
3600	Piece goods, knit and woven	10	304 451	47 257	15.5	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	6	12 303	1 641	13.3	.2	X
3800	Men's and boys' wear	8	11 964	1 060	8.9	.2	48.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	8	11 964	1 060	8.9	.2	X
4830	Canned foods	14	48 123	17 698	36.8	.2	X
5300	Plastics materials and basic shapes	589	1 850 258	231 600	12.5	.4	3.8
5311	Plastic pipes, rods, tubes, and shapes	358	1 131 211	61 290	5.4	.1	X
5313	Plastics raw materials	244	582 526	42 273	7.3	.1	X
5314	Other plastics materials and basic shapes	245	732 021	104 744	14.3	.2	X
5320	Industrial gases (welding, etc.)	1 896	3 793 647	1 003 957	26.5	1.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	695	2 724 883	434 248	15.9	.7	8.6
5331	Gases, compressed and liquified, except L.P.	284	617 189	70 371	11.4	.1	X
5335	Detergents and soaps	80	217 862	11 502	5.3	.2	X
5336	Sanitation chemicals, polishes, and waxes	62	157 920	5 882	3.7	.2	X
5338	Wood chemicals, naval stores, and gum	10	35 859	1 506	4.2	.2	X
5342	Adhesives, sealants, and glues	239	827 953	51 725	6.2	.1	X
5344	Other chemicals and allied products	57	341 379	24 977	7.3	.2	X
5400	Petroleum products	23	84 217	5 691	6.8	.2	6.3
5418	Lubricating oil and greases	19	43 984	4 724	10.7	.2	X
5420	Liquified petroleum gases (excluding natural gas)	35	66 950	6 552	9.8	.2	X
5700	Wines and distilled alcoholic beverages	7	10 636	104	1.0	.2	X
5800	Farm supplies	20	68 492	21 061	30.8	.2	35.2
5817	Seeds and bulbs	9	21 010	5 985	28.5	.2	X
6000	Paint, paint supplies, and wallpaper	554	1 556 646	85 904	5.5	.1	2.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	109	544 614	33 300	6.1	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	19	15 809	1 215	7.7	.2	X
6014	Paint supplies	142	291 457	14 311	4.9	.2	X
6120	Art goods (including novelties and souvenirs)	7	38 624	4 840	12.5	.2	X
6150	Nondurable goods, n.e.c.	11	37 961	3 345	8.8	.2	X
9700	Service receipts and labor charges (including installed parts)	1 877	5 403 544	393 945	7.3	.6	48.3
9701	Labor charges for repair work	1 568	4 547 565	227 478	5.0	.4	X
9702	Parts installed in repair work	823	2 488 393	88 094	3.5	.1	X
9703	Other service receipts and labor charges—Specify	591	1 406 973	78 332	5.6	.1	X
9720	Receipts for service contracts	11	64 901	2 518	3.9	.2	X
9740	Receipts for installing equipment	23	44 635	2 187	4.9	.2	X
9750	Reconditioning of drums or barrels	48	80 500	24 303	30.2	.2	X
9810	Miscellaneous commodities	912	2 904 077	427 706	14.7	.7	X
9940	Rental and leasing receipts	1 244	2 852 983	286 949	10.1	.4	X
421840	Industrial supplies whse	15 055	X	64 861 321	X	100.0	57.1
0200	New and rebuilt automotive parts and supplies	163	1 006 173	109 589	10.9	.2	9.1
0211	Batteries	22	92 882	1 648	1.8	.2	X
0212	Engines (complete)	15	71 417	372	.5	.2	X
0213	Electrical engine parts (including ignition parts)	42	120 065	4 004	3.3	.2	X
0214	Brake parts (including fluid and all disk and drum parts)	38	101 960	3 789	3.7	.2	X
0215	Exhaust system parts	31	80 495	804	1.0	.2	X
0217	Hoses, belts, gaskets, and wiper blades	34	125 613	4 466	3.6	.2	X
0218	Filters (oil, air, gas, and transmission)	41	180 823	13 307	7.4	.2	X
0219	Engine parts, except electrical	41	355 507	25 332	7.1	.2	X
0221	Body parts and repair materials	15	71 417	747	1.0	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	38	101 960	2 104	2.1	.2	X
0223	Parts, n.e.c.	91	313 640	23 334	7.4	.2	X
0420	Office and business furniture	9	27 468	2 603	9.5	.2	X
0530	Flooring and floor coverings	8	6 319	601	9.5	.2	26.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	5 897	433	7.3	.2	X
0540	Other home furnishings	8	16 467	1 308	7.9	.2	X
0620	Plywood and millwork	10	9 976	1 209	12.1	.2	X
0720	Roofing, siding, and insulation materials	6	21 697	3 222	14.9	.2	X
0740	Other construction materials	9	48 370	1 784	3.7	.2	X
0900	Office equipment	73	251 888	11 929	4.7	.2	.4
0913	Copying machines and equipment	27	45 582	2 636	5.8	.2	X
0920	New computer equipment	34	149 472	12 398	8.3	.2	X
0960	Restaurant and hotel equipment and supplies	16	71 650	6 310	8.8	.2	X
0970	Store machines and equipment	31	62 869	8 229	13.1	.2	33.4
0972	Other store machines and equipment	15	33 919	6 964	20.5	.2	X
1000	Medical, hospital, and surgical supplies	271	1 089 478	101 785	9.3	.2	9.9
1013	Other surgical, medical, and hospital supplies	237	805 305	80 000	9.9	.1	X
1100	Iron and steel products (semifinished)	9	48 535	12 045	24.8	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421840	Industrial supplies whse—Con.						
1120	Flat iron and steel products	429	841 070	59 454	7.1	.1	6.0
1129	Other flat iron and steel products	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products	415	1 084 554	89 600	8.3	.1	6.4
1141	Wire (plain, coated, barbed, and twisted)	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	335	625 016	48 545	7.8	.1	X
1150	Iron and steel pipe and tubing	706	3 096 937	366 966	11.8	.6	12.5
1153	Standard steel pipe	263	1 252 379	255 209	20.4	.4	X
1154	Other steel pipe	112	495 101	8 911	1.8	Z	X
1160	Other iron and steel products	171	1 004 320	34 381	3.4	.1	39.3
1163	Bars and bar-size shapes: cold finished	18	34 926	1 160	3.3	Z	X
1170	Alloy steel	8	779 003	290 248	37.3	.4	X
1180	Stainless steel	22	270 634	76 654	28.3	.1	X
1200	Copper and brass	11	47 772	3 678	7.7	Z	38.4
1213	Tubular products (pipes and tubes)	6	35 636	2 631	7.4	Z	X
1220	Aluminum shapes, forms, etc.	13	20 865	3 909	18.7	Z	2.8
1221	Plates (.250 inch and over)	8	3 121	444	14.2	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	20	31 348	2 919	9.3	Z	X
1400	Electrical apparatus and equipment	1 241	3 531 219	373 374	10.6	.6	1.5
1413	Motors and generators (including motor-generator sets)	525	1 624 228	164 728	10.1	.3	X
1414	Conduit, raceway, and fittings	136	371 712	5 561	1.5	Z	X
1415	Electric bulbs (all types)	247	652 386	24 687	3.8	Z	X
1418	Lighting fixtures (residential and commercial)	136	371 712	5 561	1.5	Z	X
1419	Industrial controls	365	782 691	98 163	12.5	.2	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	136	371 712	13 983	3.8	Z	X
1600	Electronic parts and equipment, except communication	657	2 174 006	182 849	8.4	.3	.6
1615	Discrete semiconductors, etc.	24	114 285	8 269	7.2	Z	X
1616	Electronic connectors and other passive electronic parts	11	56 162	5 531	9.8	Z	X
1618	Electronic parts and equipment, n.e.c.	36	112 969	4 803	4.3	Z	X
1700	Hardware	1 245	3 241 639	391 520	12.1	.6	3.8
1711	Hand tools (including power driven)	618	1 707 023	192 734	11.3	.3	X
1712	Bolts, nuts, rivets, and fasteners	763	1 465 030	121 101	8.3	.2	X
1713	Cutlery	313	518 388	15 026	2.9	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	562	1 757 119	192 631	11.0	.3	1.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	189	669 026	94 725	14.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	45	131 424	10 652	8.1	Z	X
1813	Plumbing fixtures	27	35 188	886	2.5	Z	X
1818	Other plumbing and heating equipment and supplies	24	28 788	562	2.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	161	429 945	32 258	7.5	.1	4.8
1916	Air cleaning and filtration systems	31	95 475	15 510	16.2	Z	X
2000	Refrigeration equipment and supplies	6	28 440	5 136	18.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	459	1 256 521	174 954	13.9	.3	4.6
2116	New mining machinery	11	114 921	8 273	7.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	116	276 113	62 780	22.7	.1	X
2200	Farm machinery, equipment, and parts	197	552 720	46 107	8.3	.1	X
2220	Garden machinery, equipment, and parts	45	70 784	6 972	9.9	Z	X
2230	Food-processing machinery, equipment, and parts	43	122 904	13 650	11.1	Z	50.8
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	28	90 356	7 492	8.3	Z	X
2232	New packing, packaging, and bottling equipment	31	57 998	6 157	10.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	885	2 221 671	128 154	5.8	.2	6.7
2311	Pumps	688	1 773 960	67 207	3.8	.1	X
2312	Motors	259	536 747	23 976	4.5	Z	X
2313	Parts for pumps and motors	489	951 625	33 055	3.5	.1	X
2320	General-purpose industrial machinery, equipment, and parts	1 717	6 363 166	839 982	13.2	1.3	12.1
2321	New pumps, compressors (air or gas), and equipment	517	1 286 809	69 323	5.4	.1	X
2323	New diesel engines (excluding automotive)	10	335 399	67 845	20.2	.1	X
2326	New controlling, recording, and indicating instruments and access	807	2 054 951	167 774	8.2	.3	X
2327	All other new general-purpose industrial machinery and equipment	902	2 288 749	216 477	9.5	.3	X
2328	Used general-purpose industrial machinery and equipment	105	560 721	10 937	2.0	Z	X
2330	Metalworking machinery, equipment, and parts	751	2 172 547	220 347	10.1	.3	X
2340	Materials handling machinery, equipment, and parts	1 478	4 338 219	431 629	9.9	.7	5.1
2341	New conveying equipment	1 077	2 917 654	304 693	10.4	.5	X
2342	New hoists, cranes, and monorails	624	1 737 608	89 873	5.2	.1	X
2343	New forklift trucks	41	84 639	3 774	4.5	Z	X
2345	Used materials handling machinery, equipment, and parts	56	84 521	4 784	5.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	466	1 419 917	155 871	11.0	.2	20.8
2351	New oil refining and pipeline machinery, equipment, and supplies	255	845 150	71 334	8.4	.1	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	202	512 172	35 163	6.9	.1	X
2360	Other industrial machinery, equipment, and parts	349	964 370	117 448	12.2	.2	30.8
2361	New metal smelting and refining machinery, and equipment	9	39 515	8 421	21.3	Z	X
2362	New power plant machinery (excluding electrical)	89	233 202	10 362	4.4	Z	X
2363	New printing trades machinery, equipment, and supplies	54	97 504	17 143	17.6	Z	X
2364	New textile and sewing machinery and equipment	17	61 474	10 429	17.0	Z	X
2365	New woodworking machinery	45	64 828	5 202	8.0	Z	X
2366	Other new industrial machinery and equipment	204	380 552	47 639	12.5	.1	X
2367	Used industrial machinery and equipment	32	80 262	1 782	2.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421840	Industrial supplies whse—Con.						
2370	Mechanical power transmission supplies	4 136	16 732 857	12 618 895	75.4	19.5	53.4
2371	Bearings and bushings	3 536	14 523 785	7 649 652	52.7	11.8	X
2372	Other mechanical power transmission supplies	3 418	11 914 027	4 969 223	41.7	7.7	X
2380	Industrial valves and fittings (except fluid-power)	3 258	10 788 895	6 225 947	57.7	9.6	X
2390	Hydraulic and pneumatic (fluid-power) valves	1 490	3 890 425	325 395	8.4	.5	55.1
2391	Hydraulic valves	965	2 543 872	143 477	5.6	.2	X
2392	Pneumatic valves	1 229	2 947 200	180 068	6.1	.3	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	1 128	2 884 979	202 879	7.0	.3	55.2
2411	Hydraulic cylinders and rotary actuators	731	1 830 646	66 098	3.6	.1	X
2412	Pneumatic cylinders and rotary actuators	742	1 823 694	136 755	7.5	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	1 868	4 083 700	544 439	13.3	.8	54.8
2421	Hydraulic and pneumatic connectors	1 561	3 455 855	290 070	8.4	.4	X
2422	Hydraulic and pneumatic assemblies	1 294	2 601 307	254 337	9.8	.4	X
2430	Fluid-power filters, components, accessories, and parts	1 655	4 502 137	330 592	7.3	.5	54.7
2431	Filters	1 055	2 662 250	125 781	4.7	.2	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	1 103	3 079 846	204 792	6.6	.3	X
2440	Welding supplies (excluding gases)	2 750	6 371 240	3 396 333	53.3	5.2	X
2450	Industrial containers and supplies	2 689	12 757 225	9 770 473	76.6	15.1	37.2
2451	New and reconditioned drums and barrels	563	1 518 175	644 200	42.4	1.0	X
2452	Bottles and bottlers' supplies	580	6 061 135	5 183 679	85.5	8.0	X
2454	Other industrial containers and supplies	1 945	7 028 230	3 942 059	56.1	6.1	X
2460	Other industrial supplies	7 285	32 250 607	23 476 888	72.8	36.2	49.1
2461	Printing and duplicating inks	434	4 435 906	3 501 097	78.9	5.4	X
2462	Abrasives and abrasive materials	2 505	7 103 645	2 110 233	29.7	3.3	X
2463	Nylon, polyester, and synthetic rubber	967	2 771 371	995 281	35.9	1.5	X
2464	Mechanical rubber goods	1 846	5 333 524	2 226 685	41.7	3.4	X
2465	Strapping and tape	1 562	5 086 554	1 423 179	28.0	2.2	X
2466	Industrial supplies, n.e.c.	4 790	20 617 696	13 220 404	64.1	20.4	X
2520	Custodial (janitors') equipment and supplies	49	225 332	18 840	8.4	Z	3.5
2523	Custodial supplies	12	84 165	3 679	4.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	12	9 595	2 872	29.9	Z	X
2620	Marine machinery, equipment, and supplies	117	325 202	49 993	15.4	.1	.5
2623	New marine supplies	36	90 174	17 947	19.9	Z	X
2630	Other transportation equipment and supplies	7	23 844	952	4.0	Z	X
2700	Sporting and recreational goods and supplies	9	38 861	4 918	12.7	Z	X
2940	Recyclable materials, except metal	8	20 711	6 087	29.4	Z	X
3200	Printing and writing paper	21	127 737	13 966	10.9	Z	49.0
3211	Roll newsprint and rotogravure paper	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper	14	105 704	11 375	10.8	Z	X
3300	Stationery, office supplies and greeting cards	58	133 611	20 523	15.4	Z	46.2
3311	Business forms	33	30 787	5 066	16.5	Z	X
3312	Stationery, photocopy paper, and typing paper	11	51 272	1 047	2.0	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	27	42 174	10 302	24.4	Z	X
3314	Toner and cartridges	21	15 952	816	5.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	31	45 719	3 292	7.2	Z	X
3400	Industrial and personal services paper and plastics	515	1 634 162	269 977	16.5	.4	22.5
3411	Paperboard and boxboard boxes	420	1 243 931	116 174	9.3	.2	X
3412	Paper dishes, cups, and napkins	131	509 077	10 565	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	329	978 251	69 964	7.2	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	159	631 175	46 713	7.4	.1	X
3415	Other industrial and personal service paper	77	335 896	26 035	7.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	18	17 446	1 065	6.1	Z	X
3600	Piece goods, knit and woven	10	304 451	47 257	15.5	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	6	12 303	1 641	13.3	Z	X
3800	Men's and boys' wear	8	11 964	1 060	8.9	Z	48.1
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ...	8	11 964	1 060	8.9	Z	X
4830	Canned foods	14	48 123	17 698	36.8	Z	X
5300	Plastics materials and basic shapes	589	1 850 258	231 600	12.5	.4	3.8
5311	Plastic pipes, rods, tubes, and shapes	358	1 131 211	61 290	5.4	.1	X
5313	Plastics raw materials	244	582 526	42 273	7.3	.1	X
5314	Other plastics materials and basic shapes	245	732 021	104 744	14.3	.2	X
5320	Industrial gases (welding, etc.)	1 896	3 793 647	1 003 957	26.5	1.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	695	2 724 883	434 248	15.9	.7	8.6
5331	Gasses, compressed and liquified, except L.P.	284	617 189	70 371	11.4	.1	X
5335	Detergents and soaps	80	217 862	11 502	5.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues	239	827 953	51 725	6.2	.1	X
5344	Other chemicals and allied products	57	341 379	24 977	7.3	Z	X
5400	Petroleum products	23	84 217	5 691	6.8	Z	6.3
5418	Lubricating oil and greases	19	43 984	4 724	10.7	Z	X
5420	Liquified petroleum gases (excluding natural gas)	35	66 950	6 552	9.8	Z	X
5700	Wines and distilled alcoholic beverages	7	10 636	104	1.0	Z	X
5800	Farm supplies	20	68 492	21 061	30.8	Z	35.2
5817	Seeds and bulbs	9	21 010	5 985	28.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421840	Industrial supplies whse—Con.						
6000	Paint, paint supplies, and wallpaper	554	1 556 646	85 904	5.5	.1	2.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	109	544 614	33 300	6.1	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	19	15 809	1 215	7.7	Z	X
6014	Paint supplies	142	291 457	14 311	4.9	Z	X
6120	Art goods (including novelties and souvenirs)	7	38 624	4 840	12.5	Z	X
6150	Nondurable goods, n.e.c.	11	37 961	3 345	8.8	Z	X
9700	Service receipts and labor charges (including installed parts)	1 877	5 403 544	393 945	7.3	.6	48.3
9701	Labor charges for repair work	1 568	4 547 565	227 478	5.0	.4	X
9702	Parts installed in repair work	823	2 488 393	88 094	3.5	.1	X
9703	Other service receipts and labor charges—Specify	591	1 406 973	78 332	5.6	.1	X
9720	Receipts for service contracts	11	64 901	2 518	3.9	Z	X
9740	Receipts for installing equipment	23	44 635	2 187	4.9	Z	X
9750	Reconditioning of drums or barrels	48	80 500	24 303	30.2	Z	X
9810	Miscellaneous commodities	912	2 904 077	427 706	14.7	.7	X
9940	Rental and leasing receipts	1 244	2 852 983	286 949	10.1	.4	X
4218401	General-line industrial supplies whse	2 176	X	4 367 291	X	100.0	47.7
0200	New and rebuilt automotive parts and supplies	85	374 302	46 187	12.3	1.1	.4
0223	Parts, n.e.c.	76	242 223	22 587	9.3	.5	X
0420	Office and business furniture	9	27 468	2 603	9.5	.1	X
0900	Office equipment	36	173 476	7 991	4.6	.2	X
0920	New computer equipment	25	91 851	911	1.0	Z	X
1000	Medical, hospital, and surgical supplies	75	236 376	21 606	9.1	.5	5.3
1013	Other surgical, medical, and hospital supplies	74	217 755	20 667	9.5	.5	X
1120	Flat iron and steel products	224	302 871	17 326	5.7	.4	X
1140	Iron and steel wire and wire products	228	491 502	31 805	6.5	.7	1.2
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	222	373 144	27 018	7.2	.6	X
1150	Iron and steel pipe and tubing	340	799 154	73 252	9.2	1.7	X
1160	Other iron and steel products	122	274 884	11 758	4.3	.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	13 083	2 456	18.8	.1	X
1400	Electrical apparatus and equipment	445	859 077	86 419	10.1	2.0	.8
1414	Conduit, raceway, and fittings	136	371 712	5 561	1.5	.1	X
1415	Electric bulbs (all types)	136	371 712	2 773	.7	.1	X
1418	Lighting fixtures (residential and commercial)	136	371 712	5 561	1.5	.1	X
1419	Industrial controls	280	318 519	41 869	13.1	1.0	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	136	371 712	13 983	3.8	.3	X
1600	Electronic parts and equipment, except communication	275	750 204	73 913	9.9	1.7	X
1700	Hardware	619	1 199 892	132 109	11.0	3.0	1.1
1711	Hand tools (including power driven)	354	975 459	79 752	8.2	1.8	X
1712	Bolts, nuts, rivets, and fasteners	468	569 096	27 282	4.8	.6	X
1713	Cutlery	238	435 605	11 113	2.6	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	318	857 663	69 618	8.1	1.6	X
1900	Warm air heating and air-conditioning equipment and supplies	101	212 606	9 973	4.7	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	242	656 415	69 786	10.6	1.6	X
2200	Farm machinery, equipment, and parts	69	119 417	7 657	6.4	.2	X
2220	Garden machinery, equipment, and parts	17	23 328	496	2.1	Z	X
2230	Food-processing machinery, equipment, and parts	24	54 576	3 405	6.2	.1	34.7
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	20	41 694	813	2.0	Z	X
2232	New packing, packaging, and bottling equipment	17	31 263	2 591	8.3	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	474	981 543	64 501	6.6	1.5	11.5
2311	Pumps	323	703 414	37 037	5.3	.8	X
2312	Motors	135	329 989	10 590	3.2	.2	X
2313	Parts for pumps and motors	281	475 353	16 872	3.5	.4	X
2320	General-purpose industrial machinery, equipment, and parts	726	1 446 402	166 142	11.5	3.8	17.2
2321	New pumps, compressors (air or gas), and equipment	216	377 773	33 318	8.8	.8	X
2326	New controlling, recording, and indicating instruments and access	456	952 190	78 392	8.2	1.8	X
2327	All other new general-purpose industrial machinery and equipment	283	504 519	53 121	10.5	1.2	X
2328	Used general-purpose industrial machinery and equipment	36	105 656	1 309	1.2	Z	X
2330	Metalworking machinery, equipment, and parts	274	553 921	52 917	9.6	1.2	X
2340	Materials handling machinery, equipment, and parts	481	1 080 320	142 809	13.2	3.3	9.3
2341	New conveying equipment	341	794 713	117 896	14.8	2.7	X
2342	New hoists, cranes, and monorails	245	563 715	20 967	3.7	.5	X
2343	New forklift trucks	36	49 451	3 144	6.4	.1	X
2345	Used materials handling machinery, equipment, and parts	16	16 645	777	4.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	240	591 646	67 620	11.4	1.5	21.1
2351	New oil refining and pipeline machinery, equipment, and supplies	202	516 319	39 735	7.7	.9	X
2352	New oil field machinery, equipment, and supplies (including drilling bits)	175	456 090	25 403	5.6	.6	X
2360	Other industrial machinery, equipment, and parts	224	439 896	50 182	11.4	1.1	32.7
2362	New power plant machinery (excluding electrical)	85	220 477	9 477	4.3	.2	X
2363	New printing trades machinery, equipment, and supplies	32	41 078	8 954	21.8	.2	X
2365	New woodworking machinery	36	61 886	4 842	7.8	.1	X
2366	Other new industrial machinery and equipment	132	211 242	26 450	12.5	.6	X
2367	Used industrial machinery and equipment	15	26 731	376	1.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218401	General-line industrial supplies whse—Con.						
2370	Mechanical power transmission supplies	883	1 691 095	336 875	19.9	7.7	40.9
2371	Bearings and bushings	745	1 380 913	152 514	11.0	3.5	X
2372	Other mechanical power transmission supplies	647	1 240 171	184 354	14.9	4.2	X
2380	Industrial valves and fittings (except fluid-power)	1 207	2 415 218	553 335	22.9	12.7	X
2390	Hydraulic and pneumatic (fluid-power) valves	876	1 810 649	180 767	10.0	4.1	47.0
2391	Hydraulic valves	621	1 348 273	92 642	6.9	2.1	X
2392	Pneumatic valves	739	1 411 225	88 105	6.2	2.0	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	621	1 196 000	94 133	7.9	2.2	46.4
2411	Hydraulic cylinders and rotary actuators	401	717 286	29 670	4.1	.7	X
2412	Pneumatic cylinders and rotary actuators	465	958 358	64 457	6.7	1.5	X
2420	Hydraulic and pneumatic connectors and assemblies	1 079	1 747 375	308 825	17.7	7.1	45.5
2421	Hydraulic and pneumatic connectors	943	1 601 179	171 240	10.7	3.9	X
2422	Hydraulic and pneumatic assemblies	741	1 136 994	137 570	12.1	3.2	X
2430	Fluid-power filters, components, accessories, and parts	849	1 695 402	156 538	9.2	3.6	46.3
2431	Filters	587	1 229 689	84 733	6.9	1.9	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	597	1 166 604	71 796	6.2	1.6	X
2440	Welding supplies (excluding gases)	347	636 778	125 958	19.8	2.9	X
2450	Industrial containers and supplies	592	1 390 495	263 940	19.0	6.0	27.1
2451	New and reconditioned drums and barrels	126	335 306	17 934	5.3	.4	X
2452	Bottles and bottlers' supplies	80	102 111	8 628	8.5	.2	X
2454	Other industrial containers and supplies	444	1 024 274	237 378	23.2	5.4	X
2460	Other industrial supplies	1 550	3 092 509	731 676	23.7	16.8	36.4
2461	Printing and duplicating inks	67	70 607	8 488	12.0	.2	X
2462	Abrasives and abrasive materials	683	1 132 923	95 968	8.5	2.2	X
2463	Nylon, polyester, and synthetic rubber	261	532 025	68 778	12.9	1.6	X
2464	Mechanical rubber goods	690	1 187 662	148 830	12.5	3.4	X
2465	Strapping and tape	550	1 072 716	75 568	7.0	1.7	X
2466	Industrial supplies, n.e.c.	968	1 768 325	334 042	18.9	7.6	X
2520	Custodial (janitors') equipment and supplies	24	104 349	12 396	11.9	.3	X
2600	Aircraft and aeronautical equipment and supplies	12	9 595	2 872	29.9	.1	X
2620	Marine machinery, equipment, and supplies	45	82 203	6 672	8.1	.2	X
3300	Stationery, office supplies and greeting cards	32	80 746	7 610	9.4	.2	47.7
3311	Business forms	25	11 744	2 401	20.4	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	17	11 500	763	6.6	.2	X
3314	Toner and cartridges	17	11 500	763	6.6	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	24	40 564	2 850	7.0	.1	X
3400	Industrial and personal services paper and plastics	181	470 687	73 561	15.6	1.7	23.9
3411	Paperboard and boxboard boxes	144	415 608	24 085	5.8	.6	X
3412	Paper dishes, cups, and napkins	38	261 901	5 720	2.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	163	460 085	24 516	5.3	.6	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	62	270 112	4 073	1.5	.1	X
3415	Other industrial and personal service paper	33	188 118	15 163	8.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	10 572	625	5.9	.2	X
5300	Plastics materials and basic shapes	211	522 492	50 118	9.6	1.1	.7
5311	Plastic pipes, rods, tubes, and shapes	211	522 492	21 194	4.1	.5	X
5313	Plastics raw materials	198	450 132	28 924	6.4	.7	X
5320	Industrial gases (welding, etc.)	142	230 083	50 957	22.1	1.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	263	538 403	42 183	7.8	1.0	5.1
5331	Gases, compressed and liquified, except L.P.	203	454 687	36 535	8.0	.8	X
5342	Adhesives, sealants, and glues	28	32 589	1 986	6.1	.2	X
5344	Other chemicals and allied products	27	38 375	1 673	4.4	.2	X
5400	Petroleum products	6	9 516	1 022	10.7	.2	47.7
5418	Lubricating oil and greases	6	9 516	1 022	10.7	.2	X
6000	Paint, paint supplies, and wallpaper	242	506 935	22 171	4.4	.5	X
9700	Service receipts and labor charges (including installed parts)	387	826 894	53 839	6.5	1.2	40.5
9701	Labor charges for repair work	317	692 524	28 908	4.2	.7	X
9702	Parts installed in repair work	208	477 931	14 847	3.1	.3	X
9703	Other service receipts and labor charges—Specify	79	169 364	10 077	6.0	.2	X
9740	Receipts for installing equipment	12	8 389	684	8.2	.2	X
9750	Reconditioning of drums or barrels	8	9 135	499	5.5	.2	X
9810	Miscellaneous commodities	191	275 630	39 361	14.3	.9	X
9940	Rental and leasing receipts	135	276 263	13 375	4.8	.3	X
4218402	Mechanical power transmission supplies whse	2 917	X	13 895 428	X	100.0	59.7
0200	New and rebuilt automotive parts and supplies	26	100 147	21 734	21.7	.2	12.4
0211	Batteries	7	21 465	149	.7	.1	X
0213	Electrical engine parts (including ignition parts)	7	21 465	1 727	8.0	.2	X
0214	Brake parts (including fluid and all disk and drum parts)	7	21 465	1 876	8.7	.2	X
0217	Hoses, belts, gaskets, and wiper blades	15	36 091	3 932	10.9	.2	X
0218	Filters (oil, air, gas, and transmission)	22	91 301	11 112	12.2	.1	X
0219	Engine parts, except electrical	7	21 465	1 090	5.1	.2	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	7	21 465	465	2.2	.2	X
0900	Office equipment	7	22 819	1 203	5.3	.2	X
1120	Flat iron and steel products	26	99 391	7 563	7.6	.1	X
1140	Iron and steel wire and wire products	24	142 228	6 461	4.5	.2	X
1150	Iron and steel pipe and tubing	19	670 151	14 327	2.1	.1	X
1160	Other iron and steel products	21	683 356	21 053	3.1	.2	X
1400	Electrical apparatus and equipment	538	1 689 261	177 570	10.5	1.3	.7
1413	Motors and generators (including motor-generator sets)	525	1 624 228	164 728	10.1	1.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218402	Mechanical power transmission supplies whole—Con.						
1600	Electronic parts and equipment, except communication	280	866 024	59 576	6.9	.4	.9
1616	Electronic connectors and other passive electronic parts	11	56 162	5 531	9.8	Z	X
1618	Electronic parts and equipment, n.e.c.	11	56 162	3 688	6.6	Z	X
1700	Hardware	82	207 758	21 465	10.3	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	25 119	1 330	5.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	11	53 779	2 997	5.6	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	57	163 613	21 501	13.1	.2	X
2200	Farm machinery, equipment, and parts	72	216 143	23 024	10.7	.2	X
2220	Garden machinery, equipment, and parts	15	21 893	281	1.3	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	251	705 270	26 390	3.7	.2	1.0
2311	Pumps	248	693 297	10 380	1.5	.1	X
2312	Motors	124	206 758	13 386	6.5	.1	X
2313	Parts for pumps and motors	125	152 500	680	.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	249	761 176	95 216	12.5	.7	13.5
2321	New pumps, compressors (air or gas), and equipment	50	134 805	2 654	2.0	Z	X
2323	New diesel engines (excluding automotive)	10	335 399	67 845	20.2	.5	X
2326	New controlling, recording, and indicating instruments and access	93	234 878	7 767	3.3	.1	X
2327	All other new general-purpose industrial machinery and equipment	128	144 976	15 075	10.4	.1	X
2328	Used general-purpose industrial machinery and equipment	14	30 452	1 875	6.2	Z	X
2330	Metalworking machinery, equipment, and parts	43	173 693	16 474	9.5	.1	X
2340	Materials handling machinery, equipment, and parts	479	1 295 207	155 014	12.0	1.1	7.8
2341	New conveying equipment	479	1 295 207	151 461	11.7	1.1	X
2342	New hoists, cranes, and monorails	54	143 594	1 331	.9	Z	X
2345	Used materials handling machinery, equipment, and parts	29	25 209	2 222	8.8	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	104	260 004	13 799	5.3	.1	X
2360	Other industrial machinery, equipment, and parts	11	52 859	9 502	18.0	.1	15.8
2364	New textile and sewing machinery and equipment	9	43 987	7 849	17.8	.1	X
2367	Used industrial machinery and equipment	9	43 987	826	1.9	Z	X
2370	Mechanical power transmission supplies	2 917	13 895 428	12 178 627	87.6	87.6	56.1
2371	Bearings and bushings	2 620	12 524 963	7 473 514	59.7	53.8	X
2372	Other mechanical power transmission supplies	2 491	9 770 570	4 705 104	48.2	33.9	X
2380	Industrial valves and fittings (except fluid-power)	149	392 074	20 609	5.3	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	293	853 166	41 566	4.9	.3	57.2
2391	Hydraulic valves	183	512 187	21 498	4.2	.2	X
2392	Pneumatic valves	246	666 469	20 051	3.0	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	251	675 849	19 455	2.9	.1	57.6
2411	Hydraulic cylinders and rotary actuators	218	578 267	14 565	2.5	.1	X
2412	Pneumatic cylinders and rotary actuators	86	200 847	4 887	2.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	387	1 130 186	107 942	9.6	.8	56.5
2421	Hydraulic and pneumatic connectors	304	913 525	61 333	6.7	.4	X
2422	Hydraulic and pneumatic assemblies	274	705 529	46 595	6.6	.3	X
2430	Fluid-power filters, components, accessories, and parts	521	1 743 902	111 036	6.4	.8	58.4
2431	Filters	303	807 306	14 047	1.7	.1	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	327	1 212 012	96 988	8.0	.7	X
2440	Welding supplies (excluding gases)	88	299 157	33 488	11.2	.2	X
2450	Industrial containers and supplies	11	35 401	3 810	10.8	Z	59.7
2451	New and reconditioned drums and barrels	6	19 637	3 345	17.0	Z	X
2460	Other industrial supplies	667	2 217 627	242 100	10.9	1.7	58.5
2462	Abrasives and abrasive materials	50	107 561	4 817	4.5	Z	X
2463	Nylon, polyester, and synthetic rubber	141	361 705	19 245	5.3	.1	X
2464	Mechanical rubber goods	323	878 146	66 527	7.6	.5	X
2465	Strapping and tape	17	40 688	1 129	2.8	Z	X
2466	Industrial supplies, n.e.c.	434	1 575 124	150 043	9.5	1.1	X
2620	Marine machinery, equipment, and supplies	22	55 687	7 919	14.2	.1	X
3400	Industrial and personal services paper and plastics	7	7 822	179	2.3	Z	X
5300	Plastics materials and basic shapes	32	87 424	1 610	1.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	25	94 765	4 156	4.4	Z	X
6000	Paint, paint supplies, and wallpaper	40	121 885	3 066	2.5	Z	X
9700	Service receipts and labor charges (including installed parts)	214	884 904	79 295	9.0	.6	56.5
9701	Labor charges for repair work	181	814 139	50 451	6.2	.4	X
9702	Parts installed in repair work	91	371 866	24 784	6.7	.2	X
9703	Other service receipts and labor charges—Specify	50	126 087	4 056	3.2	Z	X
9810	Miscellaneous commodities	129	495 540	42 645	8.6	.3	X
9940	Rental and leasing receipts	10	17 902	298	1.7	Z	X
4218403	Welding supplies whole	2 141	X	4 750 926	X	100.0	77.9
0200	New and rebuilt automotive parts and supplies	9	16 741	1 291	7.7	Z	X
1000	Medical, hospital, and surgical supplies	122	441 688	32 431	7.3	.7	X
1120	Flat iron and steel products	24	17 511	1 262	7.2	Z	X
1140	Iron and steel wire and wire products	35	123 882	13 950	11.3	.3	X
1150	Iron and steel pipe and tubing	7	11 919	487	4.1	Z	X
1400	Electrical apparatus and equipment	36	69 223	8 179	11.8	.2	X
1700	Hardware	51	90 789	6 434	7.1	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	19	38 307	4 557	11.9	.1	X
2320	General-purpose industrial machinery, equipment, and parts	80	199 079	17 240	8.7	.4	X
2330	Metalworking machinery, equipment, and parts	118	243 901	19 455	8.0	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218403	Welding supplies whsle—Con.						
2380	Industrial valves and fittings (except fluid-power)	35	140 571	7 347	5.2	.2	X
2420	Hydraulic and pneumatic connectors and assemblies	7	3 727	205	5.5	Z	X
2440	Welding supplies (excluding gases)	2 141	4 750 926	3 199 333	67.3	67.3	X
2450	Industrial containers and supplies	82	297 479	16 097	5.4	.3	X
2460	Other industrial supplies	304	767 633	88 604	11.5	1.9	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	5 529	263	4.8	Z	X
5300	Plastics materials and basic shapes	8	6 501	2 019	31.1	Z	X
5320	Industrial gases (welding, etc.)	1 731	3 510 498	946 623	27.0	19.9	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	84	165 293	33 909	20.5	.7	X
5420	Liquified petroleum gases (excluding natural gas)	33	62 101	6 073	9.8	.1	X
6000	Paint, paint supplies, and wallpaper	41	70 874	3 196	4.5	Z	X
9700	Service receipts and labor charges (including installed parts)	709	1 410 330	52 483	3.7	1.1	X
9810	Miscellaneous commodities	243	574 977	37 838	6.6	.8	X
9940	Rental and leasing receipts	1 001	2 248 295	245 073	10.9	5.2	X
4218404	Industrial containers & supplies whsle	1 763	X	9 931 630	X	100.0	64.2
0960	Restaurant and hotel equipment and supplies	11	17 460	3 535	20.2	Z	X
0970	Store machines and equipment	15	44 483	4 419	9.9	Z	39.1
0972	Other store machines and equipment	11	24 000	4 207	17.5	Z	X
1000	Medical, hospital, and surgical supplies	21	222 796	19 194	8.6	.2	X
1120	Flat iron and steel products	6	25 553	4 962	19.4	.1	X
1140	Iron and steel wire and wire products	11	43 204	5 429	12.6	.1	X
1150	Iron and steel pipe and tubing	7	134 222	4 569	3.4	Z	X
1400	Electrical apparatus and equipment	13	30 243	2 584	8.5	Z	X
1700	Hardware	38	271 984	40 158	14.8	.4	13.4
1711	Hand tools (including power driven)	19	29 921	533	1.8	Z	X
1712	Bolts, nuts, rivets, and fasteners	28	259 248	39 625	15.3	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	21 549	2 456	11.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	10 040	1 501	15.0	Z	X
2200	Farm machinery, equipment, and parts	8	133 213	5 260	3.9	.1	X
2220	Garden machinery, equipment, and parts	9	19 475	4 882	25.1	Z	X
2230	Food-processing machinery, equipment, and parts	12	40 411	5 631	13.9	.1	63.1
2232	New packing, packaging, and bottling equipment	10	18 606	3 234	17.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	41	140 565	22 351	15.9	.2	17.2
2327	All other new general-purpose industrial machinery and equipment	29	114 537	17 074	14.9	.2	X
2330	Metalworking machinery, equipment, and parts	13	51 201	5 420	10.6	.1	X
2340	Materials handling machinery, equipment, and parts	43	166 794	21 876	13.1	.2	6.4
2341	New conveying equipment	37	125 536	10 589	8.4	.1	X
2342	New hoists, cranes, and monorails	27	72 443	2 014	2.8	Z	X
2345	Used materials handling machinery, equipment, and parts	11	42 667	1 785	4.2	Z	X
2360	Other industrial machinery, equipment, and parts	9	8 716	1 593	18.3	Z	25.1
2366	Other new industrial machinery and equipment	8	8 206	1 365	16.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	26	163 683	8 299	5.1	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	6	126 826	3 029	2.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	12	155 649	8 687	5.6	.1	62.2
2431	Filters	12	155 649	7 119	4.6	.1	X
2440	Welding supplies (excluding gases)	10	139 623	3 634	2.6	Z	X
2450	Industrial containers and supplies	1 763	9 931 630	9 378 459	94.4	94.4	41.1
2451	New and reconditioned drums and barrels	405	1 063 584	613 599	57.7	6.2	X
2452	Bottles and bottlers' supplies	447	5 666 611	5 160 033	91.1	52.0	X
2454	Other industrial containers and supplies	1 224	4 778 302	3 604 826	75.4	36.3	X
2460	Other industrial supplies	133	577 379	85 230	14.8	.9	47.3
2462	Abrasives and abrasive materials	7	13 176	195	1.5	Z	X
2463	Nylon, polyester, and synthetic rubber	6	76 157	6 670	8.8	.1	X
2465	Strapping and tape	113	463 664	28 465	6.1	.3	X
2466	Industrial supplies, n.e.c.	50	305 061	42 775	14.0	.4	X
2520	Custodial (janitors') equipment and supplies	12	84 165	3 679	4.4	Z	8.7
2523	Custodial supplies	12	84 165	3 679	4.4	Z	X
3300	Stationery, office supplies and greeting cards	10	17 234	2 729	15.8	Z	X
3400	Industrial and personal services paper and plastics	104	491 713	96 154	19.6	1.0	32.2
3411	Paperboard and boxboard boxes	77	257 724	26 621	10.3	.3	X
3412	Paper dishes, cups, and napkins	17	41 200	425	1.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	60	219 683	31 625	14.4	.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	14	139 211	36 375	26.1	.4	X
3415	Other industrial and personal service paper	27	54 572	1 104	2.0	Z	X
5300	Plastics materials and basic shapes	54	213 626	18 696	8.8	.2	9.6
5313	Plastics raw materials	10	69 347	6 555	9.5	.1	X
5314	Other plastics materials and basic shapes	41	96 832	10 240	10.6	.1	X
5320	Industrial gases (welding, etc.)	6	7 382	1 320	17.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	37	306 550	22 348	7.3	.2	4.5
5335	Detergents and soaps	7	4 758	473	9.9	Z	X
5342	Adhesives, sealants, and glues	20	131 691	2 126	1.6	Z	X
5344	Other chemicals and allied products	19	275 312	19 749	7.2	.2	X
5700	Wines and distilled alcoholic beverages	7	10 636	104	1.0	Z	X
5800	Farm supplies	15	65 306	20 930	32.0	.2	43.7
5817	Seeds and bulbs	9	21 010	5 985	28.5	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218404	Industrial containers & supplies whse—Con.						
9700	Service receipts and labor charges (including installed parts)	71	270 454	17 202	6.4	.2	51.8
9701	Labor charges for repair work	48	136 545	5 076	3.7	.1	X
9702	Parts installed in repair work	31	95 952	3 717	3.9	Z	X
9703	Other service receipts and labor charges—Specify	37	175 735	8 407	4.8	.1	X
9740	Receipts for installing equipment	6	5 936	239	4.0	Z	X
9750	Reconditioning of drums or barrels	37	67 505	23 767	35.2	.2	X
9810	Miscellaneous commodities	47	169 855	15 705	9.2	.2	X
9940	Rental and leasing receipts	23	95 256	15 429	16.2	.2	X
4218405	Industrial valves & fittings (except fluid-power) whse	1 552	X	6 805 404	X	100.0	79.5
1100	Iron and steel products (semifinished)	6	29 847	3 676	12.3	.1	X
1120	Flat iron and steel products	46	103 275	5 756	5.6	.1	X
1150	Iron and steel pipe and tubing	265	1 259 427	266 297	21.1	3.9	X
1160	Other iron and steel products	18	34 926	1 160	3.3	Z	X
1180	Stainless steel	21	237 959	64 562	27.1	.9	X
1200	Copper and brass	6	35 636	2 631	7.4	Z	X
1400	Electrical apparatus and equipment	90	503 087	63 215	12.6	.9	X
1600	Electronic parts and equipment, except communication	44	252 937	32 419	12.8	.5	X
1700	Hardware	44	215 487	11 789	5.5	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	160	700 507	107 069	15.3	1.6	X
1900	Warm air heating and air-conditioning equipment and supplies	31	95 475	15 510	16.2	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	48 055	6 556	13.6	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	53	248 484	24 079	9.7	.4	X
2320	General-purpose industrial machinery, equipment, and parts	110	572 171	89 887	15.7	1.3	X
2330	Metalworking machinery, equipment, and parts	7	34 466	7 500	21.8	.1	X
2340	Materials handling machinery, equipment, and parts	17	46 987	1 741	3.7	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	84	399 338	45 543	11.4	.7	X
2360	Other industrial machinery, equipment, and parts	34	85 065	15 029	17.7	.2	X
2370	Mechanical power transmission supplies	19	36 087	3 117	8.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	1 552	6 805 404	5 568 627	81.8	81.8	X
2390	Hydraulic and pneumatic (fluid-power) valves	169	678 976	75 396	11.1	1.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	147	641 169	80 499	12.6	1.2	X
2420	Hydraulic and pneumatic connectors and assemblies	72	273 962	24 224	8.8	.4	X
2430	Fluid-power filters, components, accessories, and parts	79	300 551	16 892	5.6	.2	X
2440	Welding supplies (excluding gases)	21	89 360	4 343	4.9	.1	X
2450	Industrial containers and supplies	14	109 889	10 752	9.8	.2	X
2460	Other industrial supplies	125	484 817	51 990	10.7	.8	X
2620	Marine machinery, equipment, and supplies	8	46 424	6 443	13.9	.1	X
5300	Plastics materials and basic shapes	32	139 148	21 668	15.6	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	12	104 501	11 993	11.5	.2	X
6000	Paint, paint supplies, and wallpaper	16	76 128	4 583	6.0	.1	X
9700	Service receipts and labor charges (including installed parts)	86	522 024	54 830	10.5	.8	X
9810	Miscellaneous commodities	110	435 152	86 647	19.9	1.3	X
9940	Rental and leasing receipts	6	17 108	782	4.6	Z	X
4218406	Other industrial supplies whse	4 506	X	25 110 642	X	100.0	44.6
0200	New and rebuilt automotive parts and supplies	35	334 080	35 794	10.7	.1	19.8
0211	Batteries	15	71 417	1 499	2.1	Z	X
0212	Engines (complete)	15	71 417	372	.5	Z	X
0213	Electrical engine parts (including ignition parts)	31	80 495	1 551	1.9	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	31	80 495	1 913	2.4	Z	X
0215	Exhaust system parts	31	80 495	804	1.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	15	71 417	372	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	15	71 417	1 873	2.6	Z	X
0219	Engine parts, except electrical	34	334 042	24 242	7.3	.1	X
0221	Body parts and repair materials	15	71 417	747	1.0	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	31	80 495	1 639	2.0	Z	X
0223	Parts, n.e.c.	15	71 417	747	1.0	Z	X
0530	Flooring and floor coverings	6	5 897	433	7.3	Z	21.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	6	5 897	433	7.3	Z	X
0740	Other construction materials	6	44 918	1 170	2.6	Z	X
0900	Office equipment	27	45 582	2 636	5.8	Z	.7
0913	Copying machines and equipment	27	45 582	2 636	5.8	Z	X
0970	Store machines and equipment	12	8 467	1 053	12.4	Z	X
1000	Medical, hospital, and surgical supplies	46	161 788	27 368	16.9	.1	31.1
1013	Other surgical, medical, and hospital supplies	46	161 788	27 368	16.9	.1	X
1120	Flat iron and steel products	103	292 469	22 585	7.7	.1	10.9
1129	Other flat iron and steel products	97	254 030	11 875	4.7	Z	X
1140	Iron and steel wire and wire products	117	283 738	31 955	11.3	.1	13.9
1141	Wire (plain, coated, barbed, and twisted)	96	202 430	7 793	3.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	113	251 872	21 527	8.5	.1	X
1150	Iron and steel pipe and tubing	68	222 064	8 034	3.6	Z	X
1220	Aluminum shapes, forms, etc.	12	18 830	3 865	20.5	Z	2.5
1221	Plates (.250 inch and over)	8	3 121	444	14.2	Z	X
1400	Electrical apparatus and equipment	119	380 328	35 407	9.3	.1	.6
1415	Electric bulbs (all types)	111	280 674	21 914	7.8	.1	X
1600	Electronic parts and equipment, except communication	53	188 097	11 126	5.9	Z	1.8
1615	Discrete semiconductors, etc.	24	114 285	8 269	7.2	Z	X
1618	Electronic parts and equipment, n.e.c.	23	54 519	1 042	1.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218406	Other industrial supplies whsle—Con.						
1700	Hardware	411	1 255 729	179 565	14.3	.7	2.9
1711	Hand tools (including power driven)	241	693 064	110 604	16.0	.4	X
1712	Bolts, nuts, rivets, and fasteners	231	445 197	47 070	10.6	.2	X
1713	Cutlery	68	68 933	1 719	2.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	66	143 308	12 069	8.4	Z	7.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	45	43 557	1 224	2.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	42	119 772	9 860	8.2	Z	X
1813	Plumbing fixtures	24	23 536	835	3.5	Z	X
1818	Other plumbing and heating equipment and supplies	21	20 013	139	.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	13	56 845	3 378	5.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	126	340 091	71 053	20.9	.3	10.4
2116	New mining machinery	11	114 921	8 273	7.2	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	116	276 113	62 780	22.7	.3	X
2200	Farm machinery, equipment, and parts	42	60 410	8 889	14.7	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	98	262 982	12 686	4.8	.1	2.5
2311	Pumps	75	159 795	4 626	2.9	Z	X
2313	Parts for pumps and motors	61	169 837	7 312	4.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	511	3 243 773	449 146	13.8	1.8	.9
2321	New pumps, compressors (air or gas), and equipment	225	661 259	19 948	3.0	.1	X
2326	New controlling, recording, and indicating instruments and access	170	347 664	10 702	3.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	414	1 412 253	124 152	8.8	.5	X
2328	Used general-purpose industrial machinery and equipment	55	424 613	7 753	1.8	Z	X
2330	Metalworking machinery, equipment, and parts	296	1 115 365	118 581	10.6	.5	X
2340	Materials handling machinery, equipment, and parts	456	1 744 991	110 043	6.3	.4	1.1
2341	New conveying equipment	205	670 461	24 299	3.6	.1	X
2342	New hoists, cranes, and monorails	296	952 847	65 483	6.9	.3	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	32	159 033	28 638	18.0	.1	X
2360	Other industrial machinery, equipment, and parts	70	377 039	41 137	10.9	.2	21.7
2363	New printing trades machinery, equipment, and supplies	20	48 760	7 421	15.2	Z	X
2364	New textile and sewing machinery and equipment	8	17 487	2 580	14.8	Z	X
2366	Other new industrial machinery and equipment	33	83 880	10 249	12.2	Z	X
2367	Used industrial machinery and equipment	6	9 034	405	4.5	Z	X
2370	Mechanical power transmission supplies	313	995 189	99 094	10.0	.4	41.6
2371	Bearings and bushings	157	481 592	22 197	4.6	.1	X
2372	Other mechanical power transmission supplies	265	875 300	76 893	8.8	.3	X
2380	Industrial valves and fittings (except fluid-power)	289	871 945	67 730	7.8	.3	X
2390	Hydraulic and pneumatic (fluid-power) valves	146	420 808	24 637	5.9	.1	41.8
2391	Hydraulic valves	98	312 161	13 022	4.2	.1	X
2392	Pneumatic valves	94	274 352	11 599	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	104	354 393	8 255	2.3	Z	41.0
2411	Hydraulic cylinders and rotary actuators	65	280 610	4 645	1.7	Z	X
2412	Pneumatic cylinders and rotary actuators	65	148 467	3 594	2.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	320	914 927	102 286	11.2	.4	43.0
2421	Hydraulic and pneumatic connectors	239	661 933	39 849	6.0	.2	X
2422	Hydraulic and pneumatic assemblies	240	623 257	62 435	10.0	.2	X
2430	Fluid-power filters, components, accessories, and parts	194	606 633	37 439	6.2	.1	38.7
2431	Filters	91	262 698	9 121	3.5	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	133	412 196	28 314	6.9	.1	X
2440	Welding supplies (excluding gases)	143	455 396	29 577	6.5	.1	X
2450	Industrial containers and supplies	227	992 331	97 415	9.8	.4	38.8
2451	New and reconditioned drums and barrels	23	72 289	3 912	5.4	Z	X
2452	Bottles and bottlers' supplies	38	241 412	11 683	4.8	Z	X
2454	Other industrial containers and supplies	200	898 060	81 820	9.1	.3	X
2460	Other industrial supplies	4 506	25 110 642	22 277 288	88.7	88.7	38.4
2461	Printing and duplicating inks	359	4 344 537	3 491 522	80.4	13.9	X
2462	Abrasives and abrasive materials	1 500	5 273 070	1 980 411	37.6	7.9	X
2463	Nylon, polyester, and synthetic rubber	551	1 781 447	899 685	50.5	3.6	X
2464	Mechanical rubber goods	782	3 113 704	1 992 004	64.0	7.9	X
2465	Strapping and tape	874	3 488 433	1 317 317	37.8	5.2	X
2466	Industrial supplies, n.e.c.	3 161	16 310 221	12 596 347	77.2	50.2	X
2520	Custodial (janitors') equipment and supplies	10	28 011	1 646	5.9	Z	X
2620	Marine machinery, equipment, and supplies	42	140 888	28 959	20.6	.1	.9
2623	New marine supplies	36	90 174	17 947	19.9	.1	X
2700	Sporting and recreational goods and supplies	6	29 435	4 088	13.9	Z	X
3200	Printing and writing paper	16	80 842	10 957	13.6	Z	33.5
3211	Roll newsprint and rotogravure paper	7	22 033	1 866	8.5	Z	X
3213	Other printing and writing paper	9	58 809	9 091	15.5	Z	X
3300	Stationery, office supplies and greeting cards	16	35 631	10 184	28.6	Z	36.3
3313	Inked ribbons, carbon paper, pens and pencils	9	30 476	9 530	31.3	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	5 155	442	8.6	Z	X
3400	Industrial and personal services paper and plastics	220	651 075	99 746	15.3	.4	12.7
3411	Paperboard and boxboard boxes	199	570 599	65 468	11.5	.3	X
3412	Paper dishes, cups, and napkins	76	205 976	4 420	2.1	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	106	298 483	13 823	4.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	83	221 852	6 265	2.8	Z	X
3415	Other industrial and personal service paper	18	93 206	9 768	10.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218406	Other industrial supplies whsle—Con.						
3600	Piece goods, knit and woven	8	294 835	44 375	15.1	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	6	12 303	1 641	13.3	Z	X
4830	Canned foods	10	47 110	17 411	37.0	.1	X
5300	Plastics materials and basic shapes	252	881 067	137 489	15.6	.5	3.8
5311	Plastic pipes, rods, tubes, and shapes	117	479 269	20 158	4.2	.1	X
5313	Plastics raw materials	37	63 047	6 794	10.8	Z	X
5314	Other plastics materials and basic shapes	203	635 189	94 504	14.9	.4	X
5320	Industrial gases (welding, etc.)	12	33 927	2 020	6.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	274	1 515 371	319 659	21.1	1.3	5.5
5335	Detergents and soaps	73	213 104	11 029	5.2	Z	X
5336	Sanitation chemicals, polishes, and waxes	62	157 920	5 882	3.7	Z	X
5338	Wood chemicals, naval stores, and gum	10	35 859	1 506	4.2	Z	X
5342	Adhesives, sealants, and glues	191	663 673	47 613	7.2	.2	X
5344	Other chemicals and allied products	9	24 901	3 482	14.0	Z	X
5400	Petroleum products	13	34 468	3 702	10.7	Z	.3
5418	Lubricating oil and greases	13	34 468	3 702	10.7	Z	X
6000	Paint, paint supplies, and wallpaper	210	649 136	49 481	7.6	.2	3.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	109	544 614	33 300	6.1	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	19	15 809	1 215	7.7	Z	X
6014	Paint supplies	142	291 457	14 311	4.9	.1	X
6150	Nondurable goods, n.e.c.	8	7 604	1 642	21.6	Z	X
9700	Service receipts and labor charges (including installed parts)	410	1 488 938	136 296	9.2	.5	42.0
9701	Labor charges for repair work	332	1 266 516	77 653	6.1	.3	X
9702	Parts installed in repair work	173	633 719	23 303	3.7	.1	X
9703	Other service receipts and labor charges—Specify	88	246 589	35 334	14.3	.1	X
9810	Miscellaneous commodities	192	952 923	205 510	21.6	.8	X
9940	Rental and leasing receipts	69	198 159	11 992	6.1	Z	X
42185	Service establishment equipment & supplies whsle	6 808	X	16 038 492	X	100.0	74.9
0200	New and rebuilt automotive parts and supplies	21	54 630	7 234	13.2	Z	X
0420	Office and business furniture	7	9 782	382	3.9	Z	X
0530	Flooring and floor coverings	50	112 548	5 901	5.2	Z	.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	40	70 490	3 764	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	26 945	919	3.4	Z	66.8
0714	Brick, block, tile, clay/cement sewer pipe, etc.	8	26 945	729	2.7	Z	X
0920	New computer equipment	13	23 811	1 657	7.0	Z	X
0960	Restaurant and hotel equipment and supplies	262	751 083	96 281	12.8	.6	X
0970	Store machines and equipment	15	52 746	4 535	8.6	Z	X
1000	Medical, hospital, and surgical supplies	14	20 002	3 867	19.3	Z	29.2
1011	Surgical and medical instruments and equipment	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies	14	20 002	3 765	18.8	Z	X
1120	Flat iron and steel products	16	38 205	2 170	5.7	Z	X
1140	Iron and steel wire and wire products	17	26 796	1 725	6.4	Z	X
1150	Iron and steel pipe and tubing	20	36 279	4 123	11.4	Z	1.6
1154	Other steel pipe	18	30 173	3 943	13.1	Z	X
1200	Copper and brass	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment	19	31 360	2 070	6.6	Z	38.9
1415	Electric bulbs (all types)	7	11 398	654	5.7	Z	X
1500	Electrical appliances, household	17	22 778	3 942	17.3	Z	X
1600	Electronic parts and equipment, except communication	72	176 380	13 901	7.9	.1	.2
1618	Electronic parts and equipment, n.e.c.	12	20 681	2 490	12.0	Z	X
1700	Hardware	54	137 163	18 012	13.1	.1	2.4
1712	Bolts, nuts, rivets, and fasteners	21	26 310	8 180	31.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	74	147 305	19 132	13.0	.1	10.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	44	55 500	7 187	13.0	Z	X
1813	Plumbing fixtures	19	55 508	2 865	5.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	8 488	2 540	29.9	Z	X
2200	Farm machinery, equipment, and parts	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	20	66 301	3 888	5.9	Z	63.2
2311	Pumps	19	54 250	2 470	4.6	Z	X
2312	Motors	14	34 627	345	1.0	Z	X
2313	Parts for pumps and motors	16	57 668	1 050	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	116	226 293	23 209	10.3	.1	14.7
2321	New pumps, compressors (air or gas), and equipment	61	92 102	9 390	10.2	.1	X
2326	New controlling, recording, and indicating instruments and access	36	68 850	1 469	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	22	61 997	5 157	8.3	Z	X
2340	Materials handling machinery, equipment, and parts	15	35 014	1 044	3.0	Z	49.6
2342	New hoists, cranes, and monorails	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	15	39 682	6 973	17.6	Z	47.9
2366	Other new industrial machinery and equipment	12	17 076	1 606	9.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42185	Service establishment equipment & supplies whsle—Con.						
2380	Industrial valves and fittings (except fluid-power)	6	13 754	2 285	16.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	13	34 295	672	2.0	Z	74.9
2391	Hydraulic valves	13	34 295	326	1.0	Z	X
2392	Pneumatic valves	13	34 295	326	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	27 835	545	2.0	Z	74.9
2411	Hydraulic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	15	33 590	837	2.5	Z	74.9
2421	Hydraulic and pneumatic connectors	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	40 840	1 001	2.5	Z	74.9
2431	Filters	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	13	33 019	575	1.7	Z	X
2440	Welding supplies (excluding gases)	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies	42	69 717	3 500	5.0	Z	5.5
2454	Other industrial containers and supplies	40	63 611	3 140	4.9	Z	X
2460	Other industrial supplies	89	245 094	16 845	6.9	.1	1.0
2466	Industrial supplies, n.e.c.	66	220 078	15 338	7.0	.1	X
2500	Beauty and barber equipment and supplies	1 306	2 435 468	2 370 341	97.3	14.8	69.4
2511	Equipment (furniture, dryers, etc.)	828	1 470 440	368 309	25.0	2.3	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 258	2 151 770	2 002 032	93.0	12.5	X
2520	Custodial (janitors') equipment and supplies	2 414	4 747 556	3 612 156	76.1	22.5	46.8
2521	Custodial equipment—power equipment	1 643	3 079 868	542 097	17.6	3.4	X
2522	Custodial equipment—nonpower equipment	1 198	2 327 388	335 769	14.4	2.1	X
2523	Custodial supplies	2 268	4 311 162	2 722 851	63.2	17.0	X
2530	Laundry and dry-cleaning equipment and supplies	812	4 395 100	2 630 730	59.9	16.4	X
2540	Other service establishment equipment and supplies	2 482	5 108 886	4 751 587	93.0	29.6	54.9
2541	Undertakers' equipment and supplies	618	1 551 240	1 529 201	98.6	9.5	X
2542	Service establishment equipment and supplies, n.e.c.	1 887	3 558 927	3 219 878	90.5	20.1	X
2700	Sporting and recreational goods and supplies	22	62 765	16 265	25.9	.1	42.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	44 555	13 288	29.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories	10	18 210	2 977	16.3	Z	X
3160	Fire extinguishers and fire safety equipment	8	6 378	520	8.2	Z	X
3200	Printing and writing paper	60	128 280	5 138	4.0	Z	34.5
3213	Other printing and writing paper	49	88 809	4 195	4.7	Z	X
3300	Stationery, office supplies and greeting cards	41	77 726	12 958	16.7	.1	70.4
3312	Stationery, photocopy paper, and typing paper	37	73 905	10 263	13.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	25	53 132	2 339	4.4	Z	X
3400	Industrial and personal services paper and plastics	519	1 075 719	217 486	20.2	1.4	23.7
3411	Paperboard and boxboard boxes	114	281 829	22 495	8.0	.1	X
3412	Paper dishes, cups, and napkins	354	593 663	38 323	6.5	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	170	415 777	27 741	6.7	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	333	570 747	48 547	8.5	.3	X
3415	Other industrial and personal service paper	240	459 871	76 317	16.6	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	37	94 624	13 840	14.6	.1	14.0
3513	Cosmetics	15	38 271	7 911	20.7	Z	X
3514	Perfumes	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries	8	10 448	1 651	15.8	Z	X
3600	Piece goods, knit and woven	16	65 587	12 182	18.6	.1	28.2
3612	Cotton (including blends)	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits)	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	10	35 715	5 327	14.9	Z	X
3615	Woolen and worsted piece goods	10	35 715	1 868	5.2	Z	X
4830	Canned foods	6	52 261	3 299	6.3	Z	74.9
4831	Canned and bottled fruits, vegetables, and juices	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water	7	48 912	6 147	12.6	Z	X
4860	Other grocery specialties	40	2 254 189	356 397	15.8	2.2	13.2
4868	Grocery specialties, n.e.c.	37	2 236 658	352 032	15.7	2.2	X
5300	Plastics materials and basic shapes	63	166 844	32 689	19.6	.2	22.5
5314	Other plastics materials and basic shapes	56	130 011	18 490	14.2	.1	X
5320	Industrial gases (welding, etc.)	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	925	4 028 236	920 804	22.9	5.7	35.4
5331	Gasses, compressed and liquified, except L.P.	10	52 624	522	1.0	Z	X
5332	Alkalies and chlorine	89	779 869	65 428	8.4	.4	X
5335	Detergents and soaps	614	3 314 741	353 825	10.7	2.2	X
5336	Sanitation chemicals, polishes, and waxes	647	2 971 939	366 024	12.3	2.3	X
5338	Wood chemicals, naval stores, and gum	17	18 530	183	1.0	Z	X
5341	Insecticides, nonagricultural	213	2 435 399	104 637	4.3	.7	X
5344	Other chemicals and allied products	230	459 883	27 100	5.9	.2	X
5400	Petroleum products	10	11 667	2 172	18.6	Z	X
6000	Paint, paint supplies, and wallpaper	10	14 877	1 350	9.1	Z	X
6150	Nondurable goods, n.e.c.	39	1 949 151	346 796	17.8	2.2	X
9700	Service receipts and labor charges (including installed parts)	1 075	2 030 818	255 452	12.6	1.6	64.2
9701	Labor charges for repair work	927	1 757 528	114 535	6.5	.7	X
9702	Parts installed in repair work	726	1 384 429	90 829	6.6	.6	X
9703	Other service receipts and labor charges—Specify	177	313 223	50 067	16.0	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42185	Service establishment equipment & supplies whole—Con.						
9720	Receipts for service contracts	26	63 715	5 917	9.3	Z	X
9740	Receipts for installing equipment	185	415 540	36 426	8.8	.2	X
9810	Miscellaneous commodities	153	1 009 798	114 913	11.4	.7	X
9940	Rental and leasing receipts	189	348 595	21 402	6.1	.1	1.6
9944	Other rental receipts	78	127 199	4 475	3.5		X
9980	Receipts for machine shop job work	9	3 541	34	1.0	Z	X
421850	Service establishment equipment & supplies whole	6 808	X	16 038 492	X	100.0	74.9
0200	New and rebuilt automotive parts and supplies	21	54 630	7 234	13.2	Z	X
0420	Office and business furniture	7	9 782	382	3.9	Z	X
0530	Flooring and floor coverings	50	112 548	5 901	5.2	Z	.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	40	70 490	3 764	5.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	26 945	919	3.4	Z	66.8
0714	Brick, block, tile, clay/cement sewer pipe, etc.	8	26 945	729	2.7	Z	X
0920	New computer equipment	13	23 811	1 657	7.0	Z	X
0960	Restaurant and hotel equipment and supplies	262	751 083	96 281	12.8	.6	X
0970	Store machines and equipment	15	52 746	4 535	8.6	Z	X
1000	Medical, hospital, and surgical supplies	14	20 002	3 867	19.3	Z	29.2
1011	Surgical and medical instruments and equipment	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies	14	20 002	3 765	18.8	Z	X
1120	Flat iron and steel products	16	38 205	2 170	5.7	Z	X
1140	Iron and steel wire and wire products	17	26 796	1 725	6.4	Z	X
1150	Iron and steel pipe and tubing	20	36 279	4 123	11.4	Z	1.6
1154	Other steel pipe	18	30 173	3 943	13.1	Z	X
1200	Copper and brass	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment	19	31 360	2 070	6.6	Z	38.9
1415	Electric bulbs (all types)	7	11 398	654	5.7	Z	X
1500	Electrical appliances, household	17	22 778	3 942	17.3	Z	X
1600	Electronic parts and equipment, except communication	72	176 380	13 901	7.9	.1	.2
1618	Electronic parts and equipment, n.e.c.	12	20 681	2 490	12.0	Z	X
1700	Hardware	54	137 163	18 012	13.1	.1	2.4
1712	Bolts, nuts, rivets, and fasteners	21	26 310	8 180	31.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	74	147 305	19 132	13.0	.1	10.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	44	55 500	7 187	13.0	Z	X
1813	Plumbing fixtures	19	55 508	2 865	5.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	8 488	2 540	29.9	Z	X
2200	Farm machinery, equipment, and parts	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	20	66 301	3 888	5.9	Z	63.2
2311	Pumps	19	54 250	2 470	4.6	Z	X
2312	Motors	14	34 627	345	1.0	Z	X
2313	Parts for pumps and motors	16	57 668	1 050	1.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	116	226 293	23 209	10.3	.1	14.7
2321	New pumps, compressors (air or gas), and equipment	61	92 102	9 390	10.2	.1	X
2326	New controlling, recording, and indicating instruments and access	36	68 850	1 469	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	22	61 997	5 157	8.3	Z	X
2340	Materials handling machinery, equipment, and parts	15	35 014	1 044	3.0	Z	49.6
2342	New hoists, cranes, and monorails	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	15	39 682	6 973	17.6	Z	47.9
2366	Other new industrial machinery and equipment	12	17 076	1 606	9.4	Z	X
2380	Industrial valves and fittings (except fluid-power)	6	13 754	2 285	16.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	13	34 295	672	2.0	Z	74.9
2391	Hydraulic valves	13	34 295	326	1.0	Z	X
2392	Pneumatic valves	13	34 295	326	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	27 835	545	2.0	Z	74.9
2411	Hydraulic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	15	33 590	837	2.5	Z	74.9
2421	Hydraulic and pneumatic connectors	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	40 840	1 001	2.5	Z	74.9
2431	Filters	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	13	33 019	575	1.7	Z	X
2440	Welding supplies (excluding gases)	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies	42	69 717	3 500	5.0	Z	5.5
2454	Other industrial containers and supplies	40	63 611	3 140	4.9	Z	X
2460	Other industrial supplies	89	245 094	16 845	6.9	.1	1.0
2466	Industrial supplies, n.e.c.	66	220 078	15 338	7.0	.1	X
2500	Beauty and barber equipment and supplies	1 306	2 435 468	2 370 341	97.3	14.8	69.4
2511	Equipment (furniture, dryers, etc.)	828	1 470 440	368 309	25.0	2.3	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 258	2 151 770	2 002 032	93.0	12.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421850	Service establishment equipment & supplies whsle—Con.						
2520	Custodial (janitors') equipment and supplies	2 414	4 747 556	3 612 156	76.1	22.5	46.8
2521	Custodial equipment—power equipment	1 643	3 079 868	542 097	17.6		X
2522	Custodial equipment—nonpower equipment	1 198	2 327 388	335 769	14.4		X
2523	Custodial supplies	2 268	4 311 162	2 722 851	63.2	17.0	X
2530	Laundry and dry-cleaning equipment and supplies	812	4 395 100	2 630 730	59.9	16.4	X
2540	Other service establishment equipment and supplies	2 482	5 108 886	4 751 587	93.0	29.6	54.9
2541	Undertakers' equipment and supplies	618	1 551 240	1 529 201	98.6	9.5	X
2542	Service establishment equipment and supplies, n.e.c.	1 887	3 558 927	3 219 878	90.5	20.1	X
2700	Sporting and recreational goods and supplies	22	62 765	16 265	25.9	.1	42.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	44 555	13 288	29.8	.1	X
2713	Billiards, pool, bowling equipment, and accessories	10	18 210	2 977	16.3	Z	X
3160	Fire extinguishers and fire safety equipment	8	6 378	520	8.2	Z	X
3200	Printing and writing paper	60	128 280	5 138	4.0	Z	34.5
3213	Other printing and writing paper	49	88 809	4 195	4.7	Z	X
3300	Stationery, office supplies and greeting cards	41	77 726	12 958	16.7	.1	70.4
3312	Stationery, photocopy paper, and typing paper	37	73 905	10 263	13.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	25	53 132	2 339	4.4	Z	X
3400	Industrial and personal services paper and plastics	519	1 075 719	217 486	20.2	1.4	23.7
3411	Paperboard and boxboard boxes	114	281 829	22 495	8.0	.1	X
3412	Paper dishes, cups, and napkins	354	593 663	38 323	6.5	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	170	415 777	27 741	6.7	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	333	570 747	48 547	8.5	.3	X
3415	Other industrial and personal service paper	240	459 871	76 317	16.6	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	37	94 624	13 840	14.6	.1	14.0
3513	Cosmetics	15	38 271	7 911	20.7	Z	X
3514	Perfumes	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries	8	10 448	1 651	15.8	Z	X
3600	Piece goods, knit and woven	16	65 587	12 182	18.6	.1	28.2
3612	Cotton (including blends)	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits)	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	10	35 715	5 327	14.9	Z	X
3615	Woolen and worsted piece goods	10	35 715	1 868	5.2	Z	X
4830	Canned foods	6	52 261	3 299	6.3	Z	74.9
4831	Canned and bottled fruits, vegetables, and juices	6	52 261	3 061	5.9	Z	X
4850	Soft drinks and bottled water	7	48 912	6 147	12.6	Z	X
4860	Other grocery specialties	40	2 254 189	356 397	15.8	2.2	13.2
4868	Grocery specialties, n.e.c.	37	2 236 658	352 032	15.7	2.2	X
5300	Plastics materials and basic shapes	63	166 844	32 689	19.6	.2	22.5
5314	Other plastics materials and basic shapes	56	130 011	18 490	14.2	.1	X
5320	Industrial gases (welding, etc.)	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	925	4 028 236	920 804	22.9	5.7	35.4
5331	Gases, compressed and liquified, except L.P.	10	52 624	522	1.0	Z	X
5332	Alkalies and chlorine	89	779 869	65 428	8.4	.4	X
5335	Detergents and soaps	614	3 314 741	353 825	10.7	2.2	X
5336	Sanitation chemicals, polishes, and waxes	647	2 971 939	366 024	12.3	2.3	X
5338	Wood chemicals, naval stores, and gum	17	18 530	183	1.0	Z	X
5341	Insecticides, nonagricultural	213	2 435 399	104 637	4.3	.7	X
5344	Other chemicals and allied products	230	459 883	27 100	5.9	.2	X
5400	Petroleum products	10	11 667	2 172	18.6	Z	X
6000	Paint, paint supplies, and wallpaper	10	14 877	1 350	9.1	Z	X
6150	Nondurable goods, n.e.c.	39	1 949 151	346 796	17.8	2.2	X
9700	Service receipts and labor charges (including installed parts)	1 075	2 030 818	255 452	12.6	1.6	64.2
9701	Labor charges for repair work	927	1 757 528	114 535	6.5	.7	X
9702	Parts installed in repair work	726	1 384 429	90 829	6.6	.6	X
9703	Other service receipts and labor charges—Specify	177	313 223	50 067	16.0	.3	X
9720	Receipts for service contracts	26	63 715	5 917	9.3	Z	X
9740	Receipts for installing equipment	185	415 540	36 426	8.8	.2	X
9810	Miscellaneous commodities	153	1 009 798	114 913	11.4	.7	X
9940	Rental and leasing receipts	189	348 595	21 402	6.1	.1	1.6
9944	Other rental receipts	78	127 199	4 475	3.5	Z	X
9980	Receipts for machine shop job work	9	3 541	34	1.0	Z	X
4218501	Beauty & barber shop equipment & supplies whsle	1 296	X	2 416 390	X	100.0	70.0
1500	Electrical appliances, household	13	10 579	2 283	21.6	.1	X
2500	Beauty and barber equipment and supplies	1 296	2 416 390	2 368 452	98.0	98.0	64.8
2511	Equipment (furniture, dryers, etc.)	821	1 462 142	367 985	25.2	15.2	X
2512	Supplies (combs, curlers, shampoos, etc.)	1 252	2 138 805	2 000 467	93.5	82.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	27	56 415	10 183	18.1	.4	23.8
3513	Cosmetics	15	38 271	7 911	20.7	.3	X
3514	Perfumes	10	15 847	360	2.3	Z	X
3515	Other toiletries and druggists' sundries	8	10 448	1 651	15.8	.1	X
6150	Nondurable goods, n.e.c.	7	26 551	2 327	8.8	.1	X
9700	Service receipts and labor charges (including installed parts)	49	54 352	14 138	26.0	.6	31.8
9701	Labor charges for repair work	44	46 054	2 818	6.1	.1	X
9702	Parts installed in repair work	17	15 473	404	2.6	Z	X
9810	Miscellaneous commodities	17	17 879	491	2.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218502	Custodial, janitors' equipment & supplies whsle	2 356	X	4 430 938	X	100.0	73.8
0530	Flooring and floor coverings	47	104 527	5 731	5.5	.1	X
0960	Restaurant and hotel equipment and supplies	217	632 431	84 279	13.3	1.9	X
0970	Store machines and equipment	10	33 429	2 068	6.2	Z	X
1000	Medical, hospital, and surgical supplies	6	9 641	981	10.2	Z	X
1120	Flat iron and steel products	9	4 620	328	7.1	Z	X
1400	Electrical apparatus and equipment	7	11 398	681	6.0	Z	X
1600	Electronic parts and equipment, except communication	14	65 675	4 895	7.5	.1	X
1700	Hardware	29	88 461	5 248	5.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	20	63 262	3 794	6.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts	52	78 588	6 228	7.9	.1	X
2440	Welding supplies (excluding gases)	6	11 374	2 040	17.9	Z	X
2450	Industrial containers and supplies	40	63 611	3 140	4.9	.1	X
2460	Other industrial supplies	67	225 930	15 629	6.9	.4	X
2520	Custodial (janitors') equipment and supplies	2 356	4 430 938	3 593 154	81.1	81.1	X
2530	Laundry and dry-cleaning equipment and supplies	110	266 217	26 482	9.9	.6	X
2540	Other service establishment equipment and supplies	15	19 406	2 317	11.9	.1	X
2700	Sporting and recreational goods and supplies	8	8 374	519	6.2	Z	X
3200	Printing and writing paper	51	104 320	4 359	4.2	.1	X
3300	Stationery, office supplies and greeting cards	38	76 490	12 696	16.6	.3	X
3400	Industrial and personal services paper and plastics	488	1 020 138	214 895	21.1	4.9	X
4860	Other grocery specialties	6	34 769	9 924	28.5	.2	X
5300	Plastics materials and basic shapes	48	118 040	15 373	13.0	.3	X
5320	Industrial gases (welding, etc.)	8	11 376	1 609	14.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	638	1 464 590	307 842	21.0	6.9	X
6000	Paint, paint supplies, and wallpaper	6	10 979	804	7.3	Z	X
9700	Service receipts and labor charges (including installed parts)	427	809 286	69 049	8.5	1.6	X
9810	Miscellaneous commodities	67	115 045	10 480	9.1	.2	X
9940	Rental and leasing receipts	84	122 631	2 509	2.0	.1	X
4218503	Laundry & dry-cleaning equipment & supplies whsle	699	X	4 123 097	X	100.0	85.4
0960	Restaurant and hotel equipment and supplies	31	101 737	11 430	11.2	.3	X
1140	Iron and steel wire and wire products	6	10 776	1 279	11.9	Z	X
1600	Electronic parts and equipment, except communication	7	13 068	319	2.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	6	17 059	1 693	9.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	25 943	6 087	23.5	.1	X
2520	Custodial (janitors') equipment and supplies	45	286 670	17 062	6.0	.4	X
2530	Laundry and dry-cleaning equipment and supplies	699	4 123 097	2 603 258	63.1	63.1	X
3400	Industrial and personal services paper and plastics	13	29 345	1 915	6.5	Z	X
4830	Canned foods	6	52 261	3 299	6.3	.1	X
4860	Other grocery specialties	34	2 219 420	346 473	15.6	8.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	148	2 431 816	588 298	24.2	14.3	X
6150	Nondurable goods, n.e.c.	23	1 899 353	340 961	18.0	8.3	X
9700	Service receipts and labor charges (including installed parts)	143	377 195	54 607	14.5	1.3	X
9740	Receipts for installing equipment	87	243 388	10 866	4.5	.3	X
9810	Miscellaneous commodities	14	784 192	93 027	11.9	2.3	X
9940	Rental and leasing receipts	20	68 498	12 158	17.7	.3	X
4218504	Other service establishment equipment & supplies whsle	2 457	X	5 068 067	X	100.0	69.7
0200	New and rebuilt automotive parts and supplies	18	51 534	6 353	12.3	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	6	17 352	635	3.7	Z	54.2
0714	Brick, block, tile, clay/cement sewer pipe, etc.	6	17 352	635	3.7	Z	X
0920	New computer equipment	13	23 811	1 657	7.0	Z	X
0960	Restaurant and hotel equipment and supplies	14	16 915	572	3.4	Z	X
1000	Medical, hospital, and surgical supplies	8	10 361	2 886	27.9	.1	26.7
1011	Surgical and medical instruments and equipment	6	8 352	102	1.2	Z	X
1013	Other surgical, medical, and hospital supplies	8	10 361	2 784	26.9	.1	X
1140	Iron and steel wire and wire products	6	6 786	106	1.6	Z	X
1150	Iron and steel pipe and tubing	18	30 173	3 943	13.1	.1	1.8
1154	Other steel pipe	18	30 173	3 943	13.1	.1	X
1200	Copper and brass	8	8 022	341	4.3	Z	X
1400	Electrical apparatus and equipment	10	9 927	1 187	12.0	Z	X
1600	Electronic parts and equipment, except communication	51	97 637	8 687	8.9	.2	X
1700	Hardware	22	42 589	12 705	29.8	.3	7.0
1712	Bolts, nuts, rivets, and fasteners	21	26 310	8 180	31.1	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	48	66 984	13 645	20.4	.3	21.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	22	24 076	2 258	9.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	44	55 500	7 187	13.0	.1	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	8 488	2 540	29.9	.1	X
2200	Farm machinery, equipment, and parts	9	3 541	210	5.9	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	16	52 077	3 163	6.1	.1	55.8
2311	Pumps	16	52 077	2 366	4.5	Z	X
2312	Motors	13	34 295	331	1.0	Z	X
2313	Parts for pumps and motors	15	45 617	446	1.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	58	121 762	10 894	8.9	.2	29.4
2321	New pumps, compressors (air or gas), and equipment	23	45 401	5 830	12.8	.1	X
2326	New controlling, recording, and indicating instruments and access	36	68 850	1 469	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	12	34 516	3 082	8.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218504	Other service establishment equipment & supplies whsle— Con.						
2340	Materials handling machinery, equipment, and parts	13	34 295	953	2.8	Z	44.9
2342	New hoists, cranes, and monorails	12	27 835	269	1.0	Z	X
2344	New industrial trucks and tractors	12	27 835	269	1.0	Z	X
2345	Used materials handling machinery, equipment, and parts	12	27 835	269	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	10	15 235	1 351	8.9	Z	35.7
2366	Other new industrial machinery and equipment	10	15 235	1 351	8.9	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	13	34 295	672	2.0	Z	69.7
2391	Hydraulic valves	13	34 295	326	1.0	Z	X
2392	Pneumatic valves	13	34 295	326	1.0	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	27 835	545	2.0	Z	69.7
2411	Hydraulic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2412	Pneumatic cylinders and rotary actuators	12	27 835	267	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	15	33 590	837	2.5	Z	69.7
2421	Hydraulic and pneumatic connectors	15	33 590	564	1.7	Z	X
2422	Hydraulic and pneumatic assemblies	12	27 839	271	1.0	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	40 840	1 001	2.5	Z	69.7
2431	Filters	15	35 658	424	1.2	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	13	33 019	575	1.7	Z	X
2460	Other industrial supplies	21	17 615	1 201	6.8	Z	X
2520	Custodial (janitors') equipment and supplies	8	7 045	334	4.7	Z	69.7
2522	Custodial equipment—nonpower equipment	8	7 045	268	3.8	Z	X
2540	Other service establishment equipment and supplies	2 457	5 068 067	4 743 682	93.6	93.6	51.0
2541	Undertakers' equipment and supplies	618	1 551 240	1 529 201	98.6	30.2	X
2542	Service establishment equipment and supplies, n.e.c.	1 867	3 523 130	3 214 481	91.2	63.4	X
2700	Sporting and recreational goods and supplies	12	44 555	13 288	29.8	.3	19.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	44 555	13 288	29.8	.3	X
3160	Fire extinguishers and fire safety equipment	8	6 378	520	8.2	Z	X
3400	Industrial and personal services paper and plastics	15	7 541	217	2.9	Z	X
3600	Piece goods, knit and woven	10	35 715	10 301	28.8	.2	51.5
3612	Cotton (including blends)	10	35 715	1 868	5.2	Z	X
3613	Synthetics (excluding synthetic knits)	10	35 715	1 238	3.5	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	10	35 715	5 327	14.9	.1	X
3615	Woolen and worsted piece goods	10	35 715	1 868	5.2	Z	X
5300	Plastics materials and basic shapes	13	24 160	7 223	29.9	.1	27.4
5314	Other plastics materials and basic shapes	13	24 160	7 223	29.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	137	128 338	23 278	18.1	.5	5.2
5335	Detergents and soaps	111	121 121	16 565	13.7	.3	X
5336	Sanitation chemicals, polishes, and waxes	26	35 508	4 878	13.7	.1	X
5344	Other chemicals and allied products	25	6 481	1 764	27.2	Z	X
6150	Nondurable goods, n.e.c.	6	19 962	2 933	14.7	.1	X
9700	Service receipts and labor charges (including installed parts)	456	789 985	117 658	14.9	2.3	64.0
9701	Labor charges for repair work	360	645 423	60 530	9.4	1.2	X
9702	Parts installed in repair work	303	512 238	40 670	7.9	.8	X
9703	Other service receipts and labor charges—Specify	103	146 802	16 454	11.2	.3	X
9720	Receipts for service contracts	18	52 322	4 179	8.0	.1	X
9740	Receipts for installing equipment	90	156 875	25 237	16.1	.5	X
9810	Miscellaneous commodities	55	92 682	10 915	11.8	.2	X
9940	Rental and leasing receipts	83	138 790	4 588	3.3	.1	4.6
9944	Other rental receipts	78	127 199	4 475	3.5	.1	X
9980	Receipts for machine shop job work	9	3 541	34	1.0	Z	X
42186	Transportation equipment & supplies (exc motor vehicle) whsle	4 003	X	23 682 313	X	100.0	75.6
0200	New and rebuilt automotive parts and supplies	62	436 770	39 883	9.1	.2	3.0
0211	Batteries	16	85 415	600	.7	Z	X
0212	Engines (complete)	16	85 415	3 023	3.5	Z	X
0213	Electrical engine parts (including ignition parts)	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical	16	85 415	6 039	7.1	Z	X
0224	Accessories	16	85 415	1 203	1.4	Z	X
1120	Flat iron and steel products	8	2 809	144	5.1	Z	X
1140	Iron and steel wire and wire products	7	7 033	1 046	14.9	Z	X
1200	Copper and brass	6	2 295	68	3.0	Z	X
1220	Aluminum shapes, forms, etc.	7	8 230	2 378	28.9	Z	X
1400	Electrical apparatus and equipment	75	617 956	62 218	10.1	.3	X
1600	Electronic parts and equipment, except communication	113	723 144	64 454	8.9	.3	.9
1612	Integrated circuits	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c.	19	234 474	13 387	5.7	.1	X
1700	Hardware	123	358 031	57 908	16.2	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	41	189 791	26 460	13.9	.1	X
2200	Farm machinery, equipment, and parts	7	8 547	1 379	16.1	Z	X
2220	Garden machinery, equipment, and parts	6	14 097	1 551	11.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	10	124 232	18 173	14.6	.1	75.6
2311	Pumps	10	124 232	17 799	14.3	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42186	Transportation equipment & supplies (exc motor vehicle) whsle—Con.						
2320	General-purpose industrial machinery, equipment, and parts	114	553 174	60 719	11.0	.3	5.2
2321	New pumps, compressors (air or gas), and equipment	19	47 785	10 066	21.1	Z	X
2323	New diesel engines (excluding automotive)	60	265 124	8 314	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	62	318 230	27 473	8.6	.1	X
2340	Materials handling machinery, equipment, and parts	10	21 590	487	2.3	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	23	107 194	8 474	7.9	Z	X
2360	Other industrial machinery, equipment, and parts	11	48 250	3 670	7.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	9	35 986	2 456	6.8	Z	75.6
2391	Hydraulic valves	7	33 445	2 294	6.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	24 624	258	1.0	Z	75.6
2411	Hydraulic cylinders and rotary actuators	6	22 080	158	.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	11 877	154	1.3	Z	75.6
2431	Filters	7	11 877	115	1.0	Z	X
2460	Other industrial supplies	35	86 414	9 049	10.5	Z	4.6
2466	Industrial supplies, n.e.c.	20	62 161	7 434	12.0	Z	X
2600	Aircraft and aeronautical equipment and supplies	2 460	18 006 367	16 746 786	93.0	70.7	67.7
2611	New aircraft	253	4 403 563	2 879 317	65.4	12.2	X
2612	New aircraft engines and engine parts	600	5 102 245	2 205 295	43.2	9.3	X
2613	Other new aircraft equipment and supplies	1 214	10 723 826	5 892 645	54.9	24.9	X
2614	Used aircraft and aeronautical equipment and supplies	1 643	9 291 618	5 769 529	62.1	24.4	X
2620	Marine machinery, equipment, and supplies	1 004	3 929 812	3 197 989	81.4	13.5	68.0
2621	New ships and boats (excluding pleasure boats)	88	458 276	174 964	38.2	.7	X
2622	New marine propulsion machinery and equipment	368	1 715 428	1 035 474	60.4	4.4	X
2623	New marine supplies	725	2 648 925	1 722 342	65.0	7.3	X
2624	Used marine machinery, equipment, and supplies	231	676 209	265 206	39.2	1.1	X
2630	Other transportation equipment and supplies	673	2 748 585	2 172 961	79.1	9.2	54.9
2631	New transportation equipment (excluding automotive)	556	2 324 907	1 637 944	70.5	6.9	X
2632	Used transportation equipment (excluding automotive)	333	1 228 186	535 017	43.6	2.3	X
2700	Sporting and recreational goods and supplies	56	239 967	64 883	27.0	.3	X
5300	Plastics materials and basic shapes	10	10 470	1 162	11.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	29 608	7 726	26.1	Z	X
5400	Petroleum products	53	425 977	53 425	12.5	.2	12.2
5411	Aviation gasoline	9	235 873	25 276	10.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts)	522	5 581 666	791 232	14.2	3.3	64.8
9701	Labor charges for repair work	443	4 535 192	428 447	9.4	1.8	X
9702	Parts installed in repair work	331	3 998 223	253 496	6.3	1.1	X
9703	Other service receipts and labor charges—Specify	127	1 113 670	93 963	8.4	.4	X
9720	Receipts for service contracts	56	321 028	23 768	7.4	.1	X
9740	Receipts for installing equipment	7	37 016	3 790	10.2	Z	X
9810	Miscellaneous commodities	105	862 889	55 211	6.4	.2	X
9830	Flight training and charter service	41	737 762	42 335	5.7	.2	53.3
9831	Flight training	19	397 155	7 329	1.8	Z	X
9832	Charter services	26	540 543	34 247	6.3	.1	X
9940	Rental and leasing receipts	150	1 716 559	118 885	6.9	.5	X
421860	Transportation equipment & supplies (exc motor vehicle) whsle	4 003	X	23 682 313	X	100.0	75.6
0200	New and rebuilt automotive parts and supplies	62	436 770	39 883	9.1	.2	3.0
0211	Batteries	16	85 415	600	.7	Z	X
0212	Engines (complete)	16	85 415	3 023	3.5	Z	X
0213	Electrical engine parts (including ignition parts)	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical	16	85 415	6 039	7.1	Z	X
0224	Accessories	16	85 415	1 203	1.4	Z	X
1120	Flat iron and steel products	8	2 809	144	5.1	Z	X
1140	Iron and steel wire and wire products	7	7 033	1 046	14.9	Z	X
1200	Copper and brass	6	2 295	68	3.0	Z	X
1220	Aluminum shapes, forms, etc.	7	8 230	2 378	28.9	Z	X
1400	Electrical apparatus and equipment	75	617 956	62 218	10.1	.3	X
1600	Electronic parts and equipment, except communication	113	723 144	64 454	8.9	.3	.9
1612	Integrated circuits	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c.	19	234 474	13 387	5.7	.1	X
1700	Hardware	123	358 031	57 908	16.2	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	41	189 791	26 460	13.9	.1	X
2200	Farm machinery, equipment, and parts	7	8 547	1 379	16.1	Z	X
2220	Garden machinery, equipment, and parts	6	14 097	1 551	11.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	10	124 232	18 173	14.6	.1	75.6
2311	Pumps	10	124 232	17 799	14.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts	114	553 174	60 719	11.0	.3	5.2
2321	New pumps, compressors (air or gas), and equipment	19	47 785	10 066	21.1	Z	X
2323	New diesel engines (excluding automotive)	60	265 124	8 314	3.1	Z	X
2326	New controlling, recording, and indicating instruments and access	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	62	318 230	27 473	8.6	.1	X
2340	Materials handling machinery, equipment, and parts	10	21 590	487	2.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421860	Transportation equipment & supplies (exc motor vehicle) whsle—Con.						
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	23	107 194	8 474	7.9	Z	X
2360	Other industrial machinery, equipment, and parts	11	48 250	3 670	7.6	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	9	35 986	2 456	6.8	Z	75.6
2391	Hydraulic valves	7	33 445	2 294	6.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	24 624	258	1.0	Z	75.6
2411	Hydraulic cylinders and rotary actuators	6	22 080	158	.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	11 877	154	1.3	Z	75.6
2431	Filters	7	11 877	115	1.0	Z	X
2460	Other industrial supplies	35	86 414	9 049	10.5	Z	4.6
2466	Industrial supplies, n.e.c.	20	62 161	7 434	12.0	Z	X
2600	Aircraft and aeronautical equipment and supplies	2 460	18 006 367	16 746 786	93.0	70.7	67.7
2611	New aircraft	253	4 403 563	2 879 317	65.4	12.2	X
2612	New aircraft engines and engine parts	600	5 102 245	2 205 295	43.2	9.3	X
2613	Other new aircraft equipment and supplies	1 214	10 723 826	5 892 645	54.9	24.9	X
2614	Used aircraft and aeronautical equipment and supplies	1 643	9 291 618	5 769 529	62.1	24.4	X
2620	Marine machinery, equipment, and supplies	1 004	3 929 812	3 197 989	81.4	13.5	68.0
2621	New ships and boats (excluding pleasure boats)	88	458 276	174 964	38.2	7	X
2622	New marine propulsion machinery and equipment	368	1 715 428	1 035 474	60.4	4.4	X
2623	New marine supplies	725	2 648 925	1 722 342	65.0	7.3	X
2624	Used marine machinery, equipment, and supplies	231	676 209	265 206	39.2	1.1	X
2630	Other transportation equipment and supplies	673	2 748 585	2 172 961	79.1	9.2	54.9
2631	New transportation equipment (excluding automotive)	556	2 324 907	1 637 944	70.5	6.9	X
2632	Used transportation equipment (excluding automotive)	333	1 228 186	535 017	43.6	2.3	X
2700	Sporting and recreational goods and supplies	56	239 967	64 883	27.0	.3	X
5300	Plastics materials and basic shapes	10	10 470	1 162	11.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	29 608	7 726	26.1	Z	X
5400	Petroleum products	53	425 977	53 425	12.5	.2	12.2
5411	Aviation gasoline	9	235 873	25 276	10.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts)	522	5 581 666	791 232	14.2	3.3	64.8
9701	Labor charges for repair work	443	4 535 192	428 447	9.4	1.8	X
9702	Parts installed in repair work	331	3 998 223	253 496	6.3	1.1	X
9703	Other service receipts and labor charges—Specify	127	1 113 670	93 963	8.4	.4	X
9720	Receipts for service contracts	56	321 028	23 768	7.4	.1	X
9740	Receipts for installing equipment	7	37 016	3 790	10.2	Z	X
9810	Miscellaneous commodities	105	862 889	55 211	6.4	.2	X
9830	Flight training and charter service	41	737 762	42 335	5.7	.2	53.3
9831	Flight training	19	397 155	7 329	1.8	Z	X
9832	Charter services	26	540 543	34 247	6.3	.1	X
9940	Rental and leasing receipts	150	1 716 559	118 885	6.9	.5	X
4218601	Aircraft & aeronautical equipment & supplies whsle	2 428	X	17 709 438	X	100.0	77.2
0200	New and rebuilt automotive parts and supplies	28	234 499	17 433	7.4	.1	X
1120	Flat iron and steel products	6	2 295	123	5.4	Z	X
1200	Copper and brass	6	2 295	68	3.0	Z	X
1220	Aluminum shapes, forms, etc.	7	8 230	2 378	28.9	Z	X
1400	Electrical apparatus and equipment	29	504 894	51 429	10.2	.3	X
1600	Electronic parts and equipment, except communication	60	357 895	40 520	11.3	.2	1.8
1612	Integrated circuits	19	18 145	12 951	71.4	.1	X
1618	Electronic parts and equipment, n.e.c.	19	234 474	13 387	5.7	.1	X
1700	Hardware	62	209 678	35 656	17.0	.2	X
2100	Construction and mining machinery and equipment (including parts and attachments)	6	111 251	18 894	17.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts	30	186 272	14 455	7.8	.1	X
2460	Other industrial supplies	14	24 151	1 608	6.7	Z	X
2600	Aircraft and aeronautical equipment and supplies	2 428	17 709 438	16 654 481	94.0	94.0	69.0
2611	New aircraft	250	4 393 684	2 876 947	65.5	16.2	X
2612	New aircraft engines and engine parts	595	5 101 314	2 205 258	43.2	12.5	X
2613	Other new aircraft equipment and supplies	1 202	10 490 960	5 844 746	55.7	33.0	X
2614	Used aircraft and aeronautical equipment and supplies	1 627	9 108 410	5 727 530	62.9	32.3	X
2620	Marine machinery, equipment, and supplies	34	267 980	17 656	6.6	.1	76.8
2622	New marine propulsion machinery and equipment	9	15 471	1 243	8.0	Z	X
2623	New marine supplies	12	66 823	7 659	11.5	Z	X
2624	Used marine machinery, equipment, and supplies	14	107 859	4 006	3.7	Z	X
2630	Other transportation equipment and supplies	29	189 849	9 118	4.8	.1	77.2
2631	New transportation equipment (excluding automotive)	16	64 172	7 104	11.1	Z	X
2632	Used transportation equipment (excluding automotive)	17	136 528	2 014	1.5	Z	X
2700	Sporting and recreational goods and supplies	15	44 360	5 214	11.8	Z	X
5400	Petroleum products	37	396 913	51 789	13.0	.3	13.1
5411	Aviation gasoline	9	235 873	25 276	10.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	26	134 489	22 796	17.0	.1	X
9700	Service receipts and labor charges (including installed parts)	231	4 252 401	576 853	13.6	3.3	68.0
9701	Labor charges for repair work	200	3 658 285	330 007	9.0	1.9	X
9702	Parts installed in repair work	144	2 971 096	162 196	5.5	.9	X
9703	Other service receipts and labor charges—Specify	71	894 107	84 643	9.5	.5	X
9720	Receipts for service contracts	25	261 897	18 881	7.2	.1	X
9810	Miscellaneous commodities	47	500 780	31 273	6.2	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218601	Aircraft & aeronautical equipment & supplies whsle—Con.						
9830	Flight training and charter service	38	727 948	41 576	5.7	.2	55.0
9831	Flight training	19	397 155	7 329	1.8	Z	X
9832	Charter services	26	540 543	34 247	6.3	.2	X
9940	Rental and leasing receipts	69	1 422 312	95 239	6.7	.5	X
4218602	Marine machinery, equipment, & supplies whsle	952	X	3 513 978	X	100.0	74.8
0200	New and rebuilt automotive parts and supplies	18	92 572	16 173	17.5	.5	12.6
0211	Batteries	16	85 415	600	.7	Z	X
0212	Engines (complete)	16	85 415	3 023	3.5	.1	X
0213	Electrical engine parts (including ignition parts)	16	85 415	1 203	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	85 415	600	.7	Z	X
0217	Hoses, belts, gaskets, and wiper blades	16	85 415	600	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	16	85 415	1 203	1.4	Z	X
0219	Engine parts, except electrical	16	85 415	6 039	7.1	.2	X
0224	Accessories	16	85 415	1 203	1.4	Z	X
1400	Electrical apparatus and equipment	36	93 403	9 148	9.8	.3	X
1600	Electronic parts and equipment, except communication	37	256 770	9 804	3.8	.3	X
1700	Hardware	56	141 032	19 946	14.1	.6	X
2100	Construction and mining machinery and equipment (including parts and attachments)	28	65 561	6 371	9.7	.2	X
2320	General-purpose industrial machinery, equipment, and parts	56	281 105	33 743	12.0	1.0	2.4
2323	New diesel engines (excluding automotive)	49	251 972	8 160	3.2	.2	X
2327	All other new general-purpose industrial machinery and equipment	52	257 828	17 397	6.7	.5	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	14	50 322	7 581	15.1	.2	X
2460	Other industrial supplies	20	62 161	7 434	12.0	.2	6.8
2466	Industrial supplies, n.e.c.	20	62 161	7 434	12.0	.2	X
2600	Aircraft and aeronautical equipment and supplies	16	147 796	28 668	19.4	.8	74.5
2614	Used aircraft and aeronautical equipment and supplies	10	138 470	25 842	18.7	.7	X
2620	Marine machinery, equipment, and supplies	952	3 513 978	3 169 768	90.2	90.2	66.5
2621	New ships and boats (excluding pleasure boats)	82	365 959	170 216	46.5	4.8	X
2622	New marine propulsion machinery and equipment	352	1 631 059	1 025 842	62.9	29.2	X
2623	New marine supplies	706	2 503 904	1 712 548	68.4	48.7	X
2624	Used marine machinery, equipment, and supplies	211	567 490	261 160	46.0	7.4	X
2630	Other transportation equipment and supplies	21	99 839	10 876	10.9	.3	74.8
2631	New transportation equipment (excluding automotive)	19	91 299	7 640	8.4	.2	X
2632	Used transportation equipment (excluding automotive)	8	22 817	3 236	14.2	.1	X
2700	Sporting and recreational goods and supplies	33	173 430	57 618	33.2	1.6	X
5400	Petroleum products	16	29 064	1 636	5.6	Z	X
9700	Service receipts and labor charges (including installed parts)	147	614 102	96 966	15.8	2.8	60.6
9701	Labor charges for repair work	122	370 595	50 540	13.6	1.4	X
9702	Parts installed in repair work	82	391 523	23 447	6.0	.7	X
9703	Other service receipts and labor charges—Specify	24	63 927	7 662	12.0	.2	X
9720	Receipts for service contracts	19	36 954	2 263	6.1	.1	X
9810	Miscellaneous commodities	36	234 419	13 236	5.6	.4	X
9940	Rental and leasing receipts	15	53 646	2 601	4.8	.1	X
4218603	Other transportation equipment & supplies whsle	623	X	2 458 897	X	100.0	65.3
0200	New and rebuilt automotive parts and supplies	16	109 699	6 277	5.7	.3	X
1400	Electrical apparatus and equipment	10	19 659	1 641	8.3	.1	X
1600	Electronic parts and equipment, except communication	16	108 479	14 130	13.0	.6	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	12 979	1 195	9.2	Z	X
2200	Farm machinery, equipment, and parts	7	8 547	1 379	16.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	9	35 986	5 076	14.1	.2	65.3
2311	Pumps	9	35 986	4 702	13.1	.2	X
2320	General-purpose industrial machinery, equipment, and parts	28	85 797	12 521	14.6	.5	28.6
2321	New pumps, compressors (air or gas), and equipment	15	24 508	1 880	7.7	.1	X
2323	New diesel engines (excluding automotive)	11	13 152	154	1.2	Z	X
2326	New controlling, recording, and indicating instruments and access	11	13 152	312	2.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	10	60 402	10 076	16.7	.4	X
2340	Materials handling machinery, equipment, and parts	10	21 590	487	2.3	Z	X
2360	Other industrial machinery, equipment, and parts	8	40 560	2 303	5.7	.1	X
2390	Hydraulic and pneumatic (fluid-power) valves	9	35 986	2 456	6.8	.1	65.3
2391	Hydraulic valves	7	33 445	2 294	6.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	8	24 624	258	1.0	Z	65.3
2411	Hydraulic cylinders and rotary actuators	6	22 080	158	.7	Z	X
2600	Aircraft and aeronautical equipment and supplies	16	149 133	63 637	42.7	2.6	65.3
2613	Other new aircraft equipment and supplies	8	101 658	45 366	44.6	1.8	X
2614	Used aircraft and aeronautical equipment and supplies	7	44 738	16 157	36.1	.7	X
2620	Marine machinery, equipment, and supplies	18	147 854	10 565	7.1	.4	65.3
2622	New marine propulsion machinery and equipment	7	68 898	8 389	12.2	.3	X
2623	New marine supplies	7	78 198	2 135	2.7	.1	X
2630	Other transportation equipment and supplies	623	2 458 897	2 152 967	87.6	87.6	45.2
2631	New transportation equipment (excluding automotive)	521	2 169 436	1 623 200	74.8	66.0	X
2632	Used transportation equipment (excluding automotive)	308	1 068 841	529 767	49.6	21.5	X
2700	Sporting and recreational goods and supplies	8	22 177	2 051	9.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4218603	Other transportation equipment & supplies whsle—Con.						
9700	Service receipts and labor charges (including installed parts)	144	715 163	117 413	16.4	4.8	49.0
9701	Labor charges for repair work	120	506 312	47 900	9.5	1.9	X
9702	Parts installed in repair work	105	635 604	67 853	10.7	2.8	X
9703	Other service receipts and labor charges—Specify	32	155 636	1 658	1.1	.1	X
9720	Receipts for service contracts	12	22 177	2 624	11.8	.1	X
9740	Receipts for installing equipment	7	37 016	3 790	10.2	.2	X
9810	Miscellaneous commodities	22	127 690	10 702	8.4	.4	X
9940	Rental and leasing receipts	66	240 601	21 045	8.7	.9	X
4219	Miscellaneous durable goods whsle	37 783	X	185 455 758	X	100.0	70.2
0100	New and used automobiles, motorcycles, etc.	115	101 281	8 030	7.9	Z	17.2
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	20	13 875	445	3.2	Z	X
0130	Light trucks and vans (14,000 lb or less)	21	21 398	798	3.7	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	18	36 950	2 184	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	35	50 048	7 375	14.7	Z	X
0200	New and rebuilt automotive parts and supplies	600	2 824 460	173 213	6.1	.1	7.1
0211	Batteries	299	2 105 259	8 246	.4	Z	X
0212	Engines (complete)	300	1 064 218	3 263	.3	Z	X
0213	Electrical engine parts (including ignition parts)	297	2 075 358	12 350	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	298	2 084 630	4 986	.2	Z	X
0215	Exhaust system parts	282	2 069 028	3 007	.1	Z	X
0216	Glass	138	1 052 055	2 110	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	443	2 087 623	7 469	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	448	2 090 982	12 959	.6	Z	X
0219	Engine parts, except electrical	296	2 073 904	6 101	.3	Z	X
0221	Body parts and repair materials	152	1 136 202	18 589	1.6	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c.	284	2 076 992	3 448	.2	Z	X
0224	Accessories	381	2 481 126	69 995	2.8	Z	X
0240	Used automotive parts, accessories, and equipment	441	827 747	60 488	7.3	Z	X
0250	Petroleum products marketing equipment	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes	312	2 924 467	69 342	2.4	Z	.9
0311	New tires and tubes	239	2 843 479	57 357	2.0	Z	X
0312	Recapped and used tires and repair materials	28	29 870	6 715	22.5	Z	X
0400	Household and lawn furniture	179	1 435 177	175 522	12.2	.1	3.4
0411	Upholstered furniture	22	62 319	4 705	7.6	Z	X
0412	Sleep furniture and equipment	17	59 780	671	1.1	Z	X
0413	Lawn furniture and equipment	32	109 920	9 124	8.3	Z	X
0414	Other furniture (including sleep sofas)	26	62 933	1 980	3.1	Z	X
0420	Office and business furniture	140	399 869	93 437	23.4	.1	62.4
0421	New office furniture (wooden and metal)	127	346 933	88 669	25.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	326	1 979 528	143 644	7.3	.1	X
0520	Linens, domestics, curtains, and draperies	234	601 637	35 673	5.9	Z	8.0
0521	Bedspreads, blankets, and bedding	20	27 225	910	3.3	Z	X
0522	Curtains and draperies	8	15 705	394	2.5	Z	X
0524	Towels and washcloths	16	129 807	5 510	4.2	Z	X
0525	Other linens and domestics	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings	205	151 638	6 844	4.5	Z	14.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	203	125 810	6 090	4.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	10	9 681	459	4.7	Z	X
0540	Other home furnishings	943	3 635 034	238 644	6.6	.1	2.1
0541	Metal flatware and kitchen utensils	8	249 875	15 803	6.3	Z	X
0542	Mirrors, lamps, and picture frames	295	1 202 891	90 980	7.6	Z	X
0543	Home furnishings, n.e.c.	129	372 439	38 172	10.2	Z	X
0600	Lumber: rough, dressed, and finished	481	2 726 324	411 322	15.1	.2	3.1
0611	Dimensional lumber (non-treated)	385	1 768 770	178 417	10.1	.1	X
0612	Treated lumber	357	1 466 818	68 547	4.7	Z	X
0613	Boards	190	1 172 149	162 299	13.8	.1	X
0620	Plywood and millwork	590	2 462 880	275 122	11.2	.1	7.5
0621	Softwood plywood and oriented strand board (OSB)	171	982 364	46 865	4.8	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	395	1 649 332	86 601	5.3	Z	X
0623	Gypsum, specialty boards, and treatments	246	763 221	41 438	5.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	168	750 125	57 242	7.6	Z	X
0625	Metal millwork	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	317	239 901	27 907	11.6	Z	39.0
0711	Ready-mixed or transit-mixed concrete	152	89 462	4 345	4.9	Z	X
0712	Cement and lime	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	242	190 824	8 246	4.3	Z	X
0720	Roofing, siding, and insulation materials	437	451 502	59 537	13.2	Z	37.1
0721	Roofing, except wood	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood	116	240 616	33 046	13.7	Z	X
0723	Insulation materials	324	203 193	17 790	8.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	150	251 230	17 513	7.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219	Miscellaneous durable goods whole—Con.						
0740	Other construction materials	431	1 203 898	113 606	9.4	.1	4.8
0741	Rain-carrying equipment (down spouts, gutters, etc.)	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	315	785 786	55 750	7.1	Z	X
0800	Photographic equipment and supplies (excluding video)	477	2 288 663	984 867	43.0	.5	48.8
0811	Still picture photographic equipment	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment	89	9 124	176	1.9	Z	X
0813	Photographic film	123	1 667 060	944 129	56.6	.5	X
0814	Developing supplies (excluding film)	17	21 055	3 027	14.4	Z	X
0815	Other photographic equipment and supplies	172	12 775	499	3.9	Z	X
0900	Office equipment	628	1 100 899	197 747	18.0	.1	28.4
0911	Typewriters and dedicated word processors	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines	75	253 719	52 414	20.7	Z	X
0913	Copying machines and equipment	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines	137	162 298	21 909	13.5	Z	X
0920	New computer equipment	421	1 521 745	279 198	18.3	.2	62.3
0921	Computers	67	168 357	7 245	4.3	Z	X
0922	Computer storage devices	12	836	16	1.9	Z	X
0923	Computer printers	45	26 542	1 475	5.6	Z	X
0924	Other computer peripheral equipment	359	1 248 262	261 299	20.9	.1	X
0930	Used computer equipment	25	14 559	1 710	11.7	Z	X
0950	Computer software (packaged)	478	3 747 546	156 077	4.2	.1	X
0960	Restaurant and hotel equipment and supplies	134	100 986	19 050	18.9	Z	X
0970	Store machines and equipment	98	352 903	51 192	14.5	Z	32.8
0971	Vending machines	59	173 519	37 978	21.9	Z	X
0972	Other store machines and equipment	71	190 164	13 200	6.9	Z	X
1000	Medical, hospital, and surgical supplies	98	554 286	131 330	23.7	.1	29.4
1013	Other surgical, medical, and hospital supplies	86	476 617	115 030	24.1	.1	X
1030	Optical and ophthalmic goods	28	63 862	13 864	21.7	Z	62.4
1034	Optical goods, n.e.c. (excluding cameras)	14	40 524	9 108	22.5	Z	X
1040	Religious and school supplies	89	90 677	15 692	17.3	Z	7.1
1042	School supplies	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies	17	80 133	8 208	10.2	Z	18.2
1057	Professional equipment and supplies, n.e.c.	7	14 195	1 367	9.6	Z	X
1100	Iron and steel products (semifinished)	164	484 306	55 810	11.5	Z	14.3
1111	Sheet bars and tin plate bars	45	28 034	1 269	4.5	Z	X
1113	Rough castings and foundry products	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products	70	325 112	41 156	12.7	Z	X
1120	Flat iron and steel products	796	4 584 474	490 003	10.7	.3	24.9
1121	Plates	237	871 906	31 840	3.7	Z	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	575	3 826 889	166 907	4.4	.1	X
1126	Sheets (galvanized and coated)	690	4 295 665	272 634	6.3	.1	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	778	1 505 756	88 353	5.9	Z	3.0
1141	Wire (plain, coated, barbed, and twisted)	68	311 859	8 169	2.6	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	895	2 445 282	178 157	7.3	.1	4.3
1152	Tubing	182	869 521	30 796	3.5	Z	X
1153	Standard steel pipe	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	415	1 251 935	75 044	6.0	Z	5.5
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	100	699 408	37 675	5.4	Z	1.9
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	Z	X
1180	Stainless steel	904	4 563 984	225 950	5.0	.1	2.3
1181	Plates	138	2 074 763	32 384	1.6	Z	X
1182	Strip	92	712 260	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.1	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	Z	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	1 080	21 080 345	2 000 867	9.5	1.1	34.6
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.1	X
1212	Flat products (sheets, strips, and plates)	346	13 988 291	406 332	2.9	.2	X
1213	Tubular products (pipes and tubes)	374	11 548 496	466 592	4.0	.3	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	Z	X
1220	Aluminum shapes, forms, etc.	723	18 887 467	1 231 279	6.5	.7	42.1
1221	Plates (.250 inch and over)	59	94 491	2 963	3.1	Z	X
1222	Sheets and coils (.006 to .249 inch)	129	1 444 997	62 855	4.4	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	504	15 373 896	987 206	6.4	.5	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	130	242 171	5 619	2.3	Z	X
1225	Foils	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	448	14 521 048	585 581	4.0	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219	Miscellaneous durable goods whse—Con.						
1300	Coal and coke	62	1 235 895	373 035	30.2	.2	.7
1311	Coal	7	12 833	5 918	46.1	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	57	11 128 155	1 744 333	15.7	.9	X
1400	Electrical apparatus and equipment	1 618	5 928 937	557 311	9.4	.3	1.5
1411	Power and distribution transformers	49	153 125	17 915	11.7	Z	X
1412	Switchgear and switchboard apparatus	50	1 204 770	72 097	6.0	Z	X
1413	Motors and generators (including motor-generator sets)	857	2 276 264	83 820	3.7	Z	X
1414	Conduit, raceway, and fittings	48	157 496	3 533	2.2	Z	X
1415	Electric bulbs (all types)	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit)	257	1 613 110	55 411	3.4	Z	X
1417	Exterior wiring and cable (excluding conduit)	160	949 461	38 110	4.0	Z	X
1418	Lighting fixtures (residential and commercial)	321	1 538 076	58 642	3.8	Z	X
1419	Industrial controls	105	317 573	14 284	4.5	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	444	1 771 634	52 540	3.0	Z	X
1500	Electrical appliances, household	1 329	6 899 779	800 022	11.6	.4	4.3
1511	Televisions	497	3 640 973	204 924	5.6	.1	X
1512	Radios, stereos, and CD players	728	3 846 850	182 914	4.8	.1	X
1513	V.C.R.'s and video cameras	859	3 687 480	145 906	4.0	.1	X
1514	Electrical household ranges and ovens	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment	8	25 340	871	3.4	Z	X
1517	Vacuum cleaners and sewing machines, household	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	505	1 727 832	89 652	5.2	Z	X
1600	Electronic parts and equipment, except communication	1 666	16 764 769	1 967 944	11.7	1.1	1.8
1612	Integrated circuits	119	2 334 452	9 326	.4	Z	X
1613	Capacitors and resistors	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc.	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts	865	3 431 531	157 559	4.6	.1	X
1618	Electronic parts and equipment, n.e.c.	889	16 042 533	1 743 960	10.9	.9	X
1650	Communication equipment and supplies	143	227 617	37 537	16.5	Z	58.2
1651	Telephones	107	135 349	23 965	17.7	Z	X
1652	Other electronic communication equipment	91	152 201	13 348	8.8	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	2 032	6 406 812	719 109	11.2	.4	14.0
1711	Hand tools (including power drivers)	1 174	3 942 206	440 876	11.2	.2	X
1712	Bolts, nuts, rivets, and fasteners	1 174	1 313 972	161 820	12.3	.1	X
1713	Cutlery	1 012	2 950 912	92 010	3.1	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	958	3 446 961	369 318	10.7	.2	26.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	546	903 090	44 543	4.9	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	Z	X
1813	Plumbing fixtures	510	2 550 928	218 447	8.6	.1	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	172	672 266	20 052	3.0	Z	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	278	465 674	31 838	6.8	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	441	974 865	66 196	6.8	Z	51.7
1911	Furnaces (warm air)	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	Z	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	Z	X
2000	Refrigeration equipment and supplies	117	171 235	18 838	11.0	Z	66.5
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	84	78 147	6 660	8.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	337	695 026	52 203	7.5	Z	17.4
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	112	198 725	10 651	5.4	Z	X
2118	Used construction and mining machinery and equipment	176	443 476	13 084	3.0	Z	X
2200	Farm machinery, equipment, and parts	234	848 199	32 978	3.9	Z	3.2
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	524	2 698 957	317 677	11.8	.2	1.2
2221	New power lawn mowers	429	2 227 044	91 252	4.1	Z	X
2222	Other new lawn and garden machinery and equipment	435	2 419 921	112 820	4.7	.1	X
2223	Used garden machinery and equipment	430	2 291 271	91 949	4.0	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	115	480 428	10 385	2.2	Z	7.7
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 677	18 131 498	822 429	4.5	.4	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.1	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.1	X
2327	All other new general-purpose industrial machinery and equipment	724	11 630 051	347 331	3.0	.2	X
2328	Used general-purpose industrial machinery and equipment	382	5 391 389	57 112	1.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219	Miscellaneous durable goods whse—Con.						
2330	Metalworking machinery, equipment, and parts	418	1 868 522	33 122	1.8	Z	X
2340	Materials handling machinery, equipment, and parts	357	269 940	25 805	9.6	Z	9.7
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	13	402 501	4 012	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	131	486 682	15 092	3.1	Z	44.6
2363	New printing trades machinery, equipment, and supplies	55	173 729	9 972	5.7	Z	X
2365	New woodworking machinery	37	47 844	44	.1	Z	X
2366	Other new industrial machinery and equipment	53	267 309	3 699	1.4	Z	X
2367	Used industrial machinery and equipment	23	38 719	878	2.3	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	61.8
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	81	452 750	26 859	5.9	Z	67.1
2391	Hydraulic valves	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	50	423 271	17 963	4.2	Z	51.6
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	40	409 692	4 233	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	40	31 368	3 756	12.0	Z	70.2
2421	Hydraulic and pneumatic connectors	39	25 827	1 451	5.6	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	56.5
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	151	110 709	8 882	8.0	Z	X
2450	Industrial containers and supplies	294	298 568	30 652	10.3	Z	22.1
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	253	150 010	10 107	6.7	Z	X
2460	Other industrial supplies	829	1 243 116	84 311	6.8	Z	16.8
2461	Printing and duplicating inks	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials	324	200 459	13 662	6.8	Z	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c.	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies	142	139 206	17 297	12.4	Z	7.4
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies	69	13 302	2 083	15.7	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	32	100 700	15 116	15.0	Z	63.4
2542	Service establishment equipment and supplies, n.e.c.	32	100 700	15 116	15.0	Z	X
2600	Aircraft and aeronautical equipment and supplies	126	2 770 310	222 438	8.0	.1	X
2620	Marine machinery, equipment, and supplies	52	491 111	21 024	4.3	Z	X
2630	Other transportation equipment and supplies	7	13 618	4 501	33.1	Z	X
2700	Sporting and recreational goods and supplies	7 066	33 074 184	26 910 050	81.4	14.5	51.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	991	7 293 937	4 845 551	66.4	2.6	X
2712	Bicycles and bicycle tires and tubes	508	3 792 187	2 197 969	58.0	1.2	X
2713	Billiards, pool, bowling equipment, and accessories	572	2 523 295	1 320 825	52.3	.7	X
2714	Camping and fishing equipment and accessories	1 340	7 614 853	3 192 564	41.9	1.7	X
2715	Athletic equipment and accessories	1 969	10 941 645	7 163 587	65.5	3.9	X
2716	Skiing equipment	307	1 898 675	901 987	47.5	.5	X
2717	Marine pleasure craft, equipment, and accessories	804	5 238 527	2 513 369	48.0	1.4	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	2 152	8 197 937	4 691 480	57.2	2.5	X
2800	Toys and hobby goods and supplies	3 978	23 342 549	19 584 793	83.9	10.6	56.7
2811	Video games and cartridges	416	5 921 610	4 152 274	70.1	2.2	X
2812	Other toys and games (including fireworks and children's vehicles)	1 845	14 590 782	11 813 159	81.0	6.4	X
2813	Crafts and craft supplies	1 357	3 674 008	1 138 210	31.0	.6	X
2814	Other hobby goods and accessories	1 326	4 642 299	2 449 454	52.8	1.3	X
2900	Ferrous metal scrap	4 897	35 434 260	16 208 589	45.7	8.7	47.7
2911	Prepared ferrous metal scrap (processed by this establishment)	3 081	16 438 209	9 313 772	56.7	5.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 026	12 098 645	6 170 578	51.0	3.3	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 277	3 939 479	611 008	15.5	.3	X
2920	Nonferrous metal scrap	5 229	30 199 378	12 576 992	41.6	6.8	45.8
2921	Aluminum scrap	4 791	22 337 705	6 616 978	29.6	3.6	X
2922	Copper and copper alloy scrap	3 716	21 706 385	3 393 244	15.6	1.8	X
2923	Lead scrap	1 374	10 390 460	291 248	2.8	.2	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 541	14 832 767	2 242 705	15.1	1.2	X
2930	Recyclable paper and paperboard	2 284	8 234 651	5 359 464	65.1	2.9	X
2940	Recyclable materials, except metal	2 519	5 816 840	2 742 660	47.2	1.5	64.7
2941	Wiping cloths, waste rags, and textile waste	527	1 039 529	883 334	85.0	.5	X
2943	Recyclable plastics	1 333	3 836 317	885 586	23.1	.5	X
2944	Recyclable glass	899	2 607 796	293 108	11.2	.2	X
2945	Other recyclable materials (including rubber and bones)	757	1 141 339	680 372	59.6	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219	Miscellaneous durable goods whse—Con.						
3000	Jewelry, diamonds, gem stones, and watches	7 589	23 609 953	22 006 911	93.2	11.9	60.1
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 074	10 719 645	7 470 959	69.7	4.0	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 099	4 369 527	1 703 489	39.0	.9	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 127	3 133 082	1 731 879	55.3	.9	X
3014	Watches, clocks, and watch movements and cases	1 760	6 433 645	4 083 860	63.5	2.2	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 817	6 250 546	3 620 551	57.9	2.0	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 929	5 522 954	3 372 994	61.1	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	874	22 057 114	9 044 072	41.0	4.9	X
3100	Musical instruments and supplies	575	2 538 513	2 445 014	96.3	1.3	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 164	22 603 963	11 100 223	49.1	6.0	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 692	18 370 723	13 656 942	74.3	7.4	X
3140	Prerecorded video tapes	3 762	15 917 131	9 189 921	57.7	5.0	X
3150	Other durable goods	2 860	6 528 538	5 577 446	85.4	3.0	66.9
3151	Coin-operated games	288	1 196 806	1 044 708	87.3	.6	X
3152	Luggage	446	1 352 209	1 156 966	85.6	.6	X
3153	Works of art	390	469 776	258 876	55.1	.1	X
3154	Other durable goods, n.e.c.	2 037	3 805 451	3 116 888	81.9	1.7	X
3160	Fire extinguishers and fire safety equipment	1 087	1 208 509	1 021 201	84.5	.6	X
3200	Printing and writing paper	253	588 240	179 423	30.5	.1	52.2
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	201	487 330	158 238	32.5	.1	X
3300	Stationery, office supplies and greeting cards	733	2 156 402	153 462	7.1	.1	9.9
3311	Business forms	398	999 872	3 622	.4	Z	X
3312	Stationery, photocopy paper, and typing paper	428	1 051 703	9 225	.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	447	1 201 643	54 985	4.6	Z	X
3314	Toner and cartridges	493	1 019 359	5 699	.6	Z	X
3315	Greeting cards	62	369 717	27 174	7.4	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	588	1 341 250	48 375	3.6	Z	X
3400	Industrial and personal services paper and plastics	419	552 979	67 338	12.2	Z	9.5
3411	Paperboard and boxboard boxes	295	207 991	23 128	11.1	Z	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	84	20 888	2 132	10.2	Z	X
3415	Other industrial and personal service paper	54	64 950	14 579	22.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	388	1 716 027	174 238	10.2	.1	42.1
3512	Nonprescription pharmaceuticals	34	2 256	326	14.5	Z	X
3513	Cosmetics	111	61 183	1 723	2.8	Z	X
3514	Perfumes	24	131 030	20 374	15.5	Z	X
3515	Other toiletries and druggists' sundries	215	1 192 340	108 181	9.1	.1	X
3600	Piece goods, knit and woven	138	1 588 583	110 104	6.9	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	180	277 467	35 003	12.6	Z	X
3800	Men's and boys' wear	772	3 741 943	294 870	7.9	.2	4.3
3811	Men's and boys' suits, coats, and formal wear	75	313 841	17 391	5.5	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	256	893 595	42 218	4.7	Z	X
3813	Men's and boys' underwear and nightwear	34	188 442	2 689	1.4	Z	X
3814	Men's and boys' work clothing and uniforms	79	655 666	105 582	16.1	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	350	2 006 920	109 330	5.4	.1	X
3900	Women's and children's wear	524	2 561 547	128 983	5.0	.1	3.6
3911	Infants' and children's wear (to size 6X)	170	1 503 026	13 365	.9	Z	X
3912	Women's misses', and girls' dresses and blouses	114	456 386	43 725	9.6	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	139	241 281	17 725	7.3	Z	X
3915	Women's and misses' underwear and sleepwear	44	151 876	3 522	2.3	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	84	180 297	26 564	14.7	Z	X
4000	Footwear	351	3 282 663	192 290	5.9	.1	5.7
4011	All athletic footwear	189	1 212 751	144 661	11.9	Z	X
4012	Infants' footwear	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear	54	90 184	5 208	5.8	Z	X
4014	Other men's and boy's footwear	116	775 009	28 434	3.7	Z	X
4015	Shoe accessories	15	79 964	1 910	2.4	Z	X
4100	Frozen foods (packaged)	139	1 634 435	17 250	1.1	Z	X
4400	Confectionery	40	315 714	40 914	13.0	Z	14.3
4411	Candy	31	139 910	25 577	18.3	Z	X
4412	Chewing gum	26	104 651	1 838	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	61	60 977	1 429	2.3	Z	X
4600	Meat and meat products (fresh and un packaged)	19	394 178	214 224	54.3	.1	68.2
4611	Beef (not killed on location)	16	355 239	115 296	32.5	.1	X
4614	Pork (not killed on location)	16	355 239	84 559	23.8	Z	X
4700	Fresh fruits and vegetables	88	1 244 152	18 673	1.5	Z	X
4800	Coffee, tea, and spices	72	194 675	2 427	1.2	Z	X
4820	Bread and baked goods	6	38 872	1 848	4.8	Z	X
4830	Canned foods	142	1 752 784	76 550	4.4	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	16	355 234	40 682	11.5	Z	X
4850	Soft drinks and bottled water	108	1 350 150	9 418	.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219	Miscellaneous durable goods whse—Con.						
4860	Other grocery specialties	188	12 853 285	1 826 136	14.2	1.0	.7
4862	Breakfast cereals	14	44 060	1 571	3.6	Z	X
4867	Pet foods	7	74 749	2 571	3.4	Z	X
4868	Grocery specialties, n.e.c.	9	26 155	1 165	4.5	Z	X
4900	Grain and beans	28	395 339	67 705	17.1	Z	X
5100	Hides, skins, and pelts	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes	797	3 656 415	139 506	3.8	.1	1.2
5311	Plastic pipes, rods, tubes, and shapes	532	3 089 141	55 518	1.8	Z	X
5312	High pressure laminates	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.)	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 286	16 731 665	2 186 987	13.1	1.2	.6
5331	Gasses, compressed and liquified, except L.P.	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine	403	538 070	19 634	3.6	Z	X
5334	Organic fibers	26	94 717	11 560	12.2	Z	X
5335	Detergents and soaps	455	11 134 066	700 177	6.3	.4	X
5336	Sanitation chemicals, polishes, and waxes	473	11 273 203	707 950	6.3	.4	X
5341	Insecticides, nonagricultural	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues	831	12 576 092	556 368	4.4	.3	X
5344	Other chemicals and allied products	351	3 737 564	168 901	4.5	.1	X
5400	Petroleum products	266	12 518 924	676 584	5.4	.4	.2
5418	Lubricating oil and greases	8	45 749	4 574	10.0	Z	X
5420	Liquified petroleum gases (excluding natural gas)	69	1 296 028	299 896	23.1	.2	X
5500	Crude oil	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages	9	23 792	4 031	16.9	Z	36.1
5712	Distilled liquor (including premixed alcoholic drinks)	6	15 668	3 909	24.9	Z	X
5800	Farm supplies	183	2 522 029	170 890	6.8	.1	11.4
5811	Hay, straw, and alfalfa	75	2 234 541	73 669	3.3	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers	18	39 413	1 135	2.9	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	82	236 412	89 938	38.0	Z	X
5900	Tobacco and tobacco products	15	38 836	2 844	7.3	Z	X
6000	Paint, paint supplies, and wallpaper	716	2 313 984	322 191	13.9	.2	5.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	636	2 096 844	294 299	14.0	.2	X
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	647	4 178 969	431 109	10.3	.2	2.3
6101	Books	264	3 311 124	316 114	9.5	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	139	399 626	48 395	12.1	Z	X
6110	Flowers and florists' supplies	153	893 348	36 237	4.1	Z	X
6120	Art goods (including novelties and souvenirs)	460	1 318 598	138 282	10.5	.1	22.0
6121	Art materials	50	231 778	19 531	8.4	Z	X
6122	Novelties and souvenirs	408	701 286	101 130	14.4	.1	X
6130	Textile bags, bagging, and burlap	25	114 274	10 983	9.6	Z	X
6150	Nondurable goods, n.e.c.	229	2 008 899	160 324	8.0	.1	X
9700	Service receipts and labor charges (including installed parts)	3 035	6 786 585	752 967	11.1	.4	52.2
9701	Labor charges for repair work	1 515	2 384 140	173 912	7.3	.1	X
9702	Parts installed in repair work	1 169	1 368 572	93 049	6.8	.1	X
9703	Other service receipts and labor charges—Specify	1 465	4 053 298	474 826	11.7	.3	X
9720	Receipts for service contracts	186	203 613	24 734	12.1	Z	X
9730	Advertising specialties (paper novelties, etc.)	199	395 369	44 556	11.3	Z	X
9740	Receipts for installing equipment	117	78 656	10 813	13.7	Z	X
9810	Miscellaneous commodities	1 558	22 635 507	1 634 971	7.2	.9	X
9940	Rental and leasing receipts	791	1 730 696	110 278	6.4	.1	.2
9941	Computer rental and leasing receipts	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts	81	22 179	1 201	5.4	Z	X
9950	Construction receipts	65	98 168	10 992	11.2	Z	X
9970	Receipts for printing or photocopying performed at this establishment	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work	24	14 196	826	5.8	Z	X
42191	Sporting & recreational goods & supplies whse	6 080	X	28 233 685	X	100.0	69.8
0200	New and rebuilt automotive parts and supplies	16	33 223	5 455	16.4	Z	28.8
0211	Batteries	15	25 507	5 072	19.9	Z	X
0300	Tires and tubes	9	18 356	702	3.8	Z	2.3
0311	New tires and tubes	9	18 356	702	3.8	Z	X
0400	Household and lawn furniture	31	413 503	62 544	15.1	.2	.1
0411	Upholstered furniture	17	59 780	4 592	7.7	Z	X
0412	Sleep furniture and equipment	17	59 780	671	1.1	Z	X
0414	Other furniture (including sleep sofas)	17	59 780	1 825	3.1	Z	X
0420	Office and business furniture	7	205 502	56 379	27.4	.2	X
0500	Household china, glassware, crockery, and plastic housewares	25	329 785	60 667	18.4	.2	X
0540	Other home furnishings	37	332 481	26 660	8.0	.1	6.5
0541	Metal flatware and kitchen utensils	8	249 875	15 803	6.3	.1	X
0542	Mirrors, lamps, and picture frames	37	332 481	10 857	3.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42191	Sporting & recreational goods & supplies whole—Con.						
0700	Brick, stone, tile, sand, block, cement, and gravel	8	25 299	481	1.9	Z	51.6
0714	Brick, block, tile, clay/cement sewer pipe, etc.	8	25 299	481	1.9	Z	X
0800	Photographic equipment and supplies (excluding video)	19	233 699	8 224	3.5	Z	X
0920	New computer equipment	6	32 270	6 591	20.4	Z	X
1000	Medical, hospital, and surgical supplies	7	18 110	4 996	27.6	Z	X
1400	Electrical apparatus and equipment	47	365 630	44 750	12.2	Z	X
1500	Electrical appliances, household	26	556 677	119 005	21.4	.4	26.5
1511	Televisions	18	520 620	47 132	9.1	.2	X
1512	Radios, stereos, and CD players	19	531 337	37 580	7.1	.1	X
1513	V.C.R.'s and video cameras	10	495 280	29 217	5.9	.1	X
1514	Electrical household ranges and ovens	8	25 340	4 183	16.5	X	X
1516	Household laundry equipment	8	25 340	871	3.4	Z	X
1600	Electronic parts and equipment, except communication	54	167 879	23 731	14.1	.1	17.1
1612	Integrated circuits	10	8 264	104	1.3	Z	X
1616	Electronic connectors and other passive electronic parts	9	12 959	3 185	24.6	Z	X
1618	Electronic parts and equipment, n.e.c.	42	139 964	19 157	13.7	.1	X
1700	Hardware	60	571 932	42 642	7.5	.2	2.3
1711	Hand tools (including power driven)	28	421 866	29 619	7.0	.1	X
1713	Cutlery	56	245 281	13 023	5.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	42	131 876	18 241	13.8	.1	10.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	22	85 673	10 009	11.7	Z	X
1813	Plumbing fixtures	10	17 779	1 664	9.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	10	28 424	5 232	18.4	Z	X
1818	Other plumbing and heating equipment and supplies	11	36 819	1 336	3.6	Z	X
2220	Garden machinery, equipment, and parts	18	252 234	34 078	13.5	.1	8.0
2222	Other new lawn and garden machinery and equipment	10	198 014	22 322	11.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts	8	43 407	2 738	6.3	Z	X
2520	Custodial (janitors') equipment and supplies	7	36 027	824	2.3	Z	X
2620	Marine machinery, equipment, and supplies	15	92 837	16 913	18.2	.1	X
2700	Sporting and recreational goods and supplies	6 080	28 233 685	26 519 495	93.9	93.9	58.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	975	7 281 817	4 844 907	66.5	17.2	X
2712	Bicycles and bicycle tires and tubes	480	3 317 097	2 125 673	64.1	7.5	X
2713	Billiards, pool, bowling equipment, and accessories	547	2 464 230	1 318 332	53.5	4.7	X
2714	Camping and fishing equipment and accessories	1 107	6 629 488	3 095 232	46.7	11.0	X
2715	Athletic equipment and accessories	1 738	10 017 008	7 142 301	71.3	25.3	X
2716	Skiing equipment	302	1 892 181	901 333	47.6	3.2	X
2717	Marine pleasure craft, equipment, and accessories	800	5 038 138	2 503 463	49.7	8.9	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	1 913	7 154 568	4 588 256	64.1	16.3	X
2800	Toys and hobby goods and supplies	109	1 323 389	233 915	17.7	.8	59.3
2812	Other toys and games (including fireworks and children's vehicles)	85	1 262 601	207 820	16.5	.7	X
2813	Crafts and craft supplies	19	117 403	9 250	7.9	Z	X
2814	Other hobby goods and accessories	26	116 338	16 250	14.0	.1	X
3000	Jewelry, diamonds, gem stones, and watches	46	132 921	6 891	5.2	Z	9.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	43	108 308	4 306	4.0	Z	X
3140	Prerecorded video tapes	19	106 761	1 806	1.7	Z	X
3150	Other durable goods	7	18 880	4 298	22.8	Z	X
3300	Stationery, office supplies and greeting cards	13	75 412	3 949	5.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	23	82 442	16 361	19.8	.1	6.4
3515	Other toiletries and druggists' sundries	22	40 535	5 838	14.4	Z	X
3600	Piece goods, knit and woven	16	8 142	964	11.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	17	44 889	3 271	7.3	Z	X
3800	Men's and boys' wear	375	1 690 515	241 192	14.3	.9	7.8
3811	Men's and boys' suits, coats, and formal wear	49	188 410	14 368	7.6	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	186	634 872	31 101	4.9	.1	X
3813	Men's and boys' underwear and nightwear	34	188 442	2 689	1.4	Z	X
3814	Men's and boys' work clothing and uniforms	73	643 703	103 774	16.1	.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	152	476 880	89 260	18.7	.3	X
3900	Women's and children's wear	215	753 954	63 909	8.5	.2	8.3
3911	Infants' and children's wear (to size 6X)	33	195 841	2 333	1.2	Z	X
3912	Women's misses', and girls' dresses and blouses	102	424 627	35 493	8.4	.1	X
3914	Women's and misses' outerwear	95	131 519	11 302	8.6	Z	X
3915	Women's and misses' underwear and sleepwear	35	145 672	2 876	2.0	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	56	100 065	11 898	11.9	Z	X
4000	Footwear	267	3 193 779	186 325	5.8	.7	5.5
4011	All athletic footwear	164	1 172 926	142 729	12.2	.5	X
4012	Infants' footwear	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear	54	90 184	5 208	5.8	Z	X
4014	Other men's and boy's footwear	116	775 009	28 434	3.7	.1	X
4015	Shoe accessories	15	79 964	1 910	2.4	Z	X
4400	Confectionery	7	161 891	9 748	6.0	Z	X
4860	Other grocery specialties	6	28 834	2 012	7.0	Z	X
5300	Plastics materials and basic shapes	9	49 377	4 214	8.5	Z	21.7
5311	Plastic pipes, rods, tubes, and shapes	9	49 377	4 214	8.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	69	267 417	48 350	18.1	.2	8.8
5331	Gasses, compressed and liquified, except L.P.	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine	41	98 924	15 541	15.7	.1	X
5336	Sanitation chemicals, polishes, and waxes	20	147 318	15 283	10.4	.1	X
5344	Other chemicals and allied products	20	73 603	15 120	20.5	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42191	Sporting & recreational goods & supplies whse—Con.						
5400	Petroleum products	6	41 838	4 069	9.7	Z	33.8
5418	Lubricating oil and greases	6	41 838	4 069	9.7	Z	X
5800	Farm supplies	19	41 446	6 696	16.2	Z	6.6
5814	Weed killers, soil sterilizers, and soil conditioners.....	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers.....	18	39 413	1 135	2.9	Z	X
6000	Paint, paint supplies, and wallpaper	10	13 435	2 260	16.8	Z	68.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers).....	10	13 435	2 260	16.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	57	173 399	4 894	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	36	153 115	18 343	12.0	.1	12.1
6122	Novelties and souvenirs.....	36	153 115	18 225	11.9	.1	X
6150	Nondurable goods, n.e.c.	12	6 736	1 026	15.2	Z	X
9700	Service receipts and labor charges (including installed parts)	336	823 360	104 087	12.6	.4	61.4
9701	Labor charges for repair work	231	444 770	21 694	4.9	.1	X
9702	Parts installed in repair work	138	297 184	12 536	4.2	Z	X
9703	Other service receipts and labor charges—Specify	127	396 003	69 841	17.6	.2	X
9730	Advertising specialties (paper novelties, etc.)	50	143 142	21 761	15.2	.1	X
9740	Receipts for installing equipment	6	11 795	1 206	10.2	Z	X
9810	Miscellaneous commodities	148	2 461 395	137 862	5.6	.5	X
9940	Rental and leasing receipts	35	103 843	6 095	5.9	Z	X
421910	Sporting & recreational goods & supplies whse	6 080	X	28 233 685	X	100.0	69.8
0200	New and rebuilt automotive parts and supplies	16	33 223	5 455	16.4	Z	28.8
0211	Batteries	15	25 507	5 072	19.9	Z	X
0300	Tires and tubes	9	18 356	702	3.8	Z	2.3
0311	New tires and tubes	9	18 356	702	3.8	Z	X
0400	Household and lawn furniture	31	413 503	62 544	15.1	.2	.1
0411	Upholstered furniture	17	59 780	4 592	7.7	Z	X
0412	Sleep furniture and equipment	17	59 780	671	1.1	Z	X
0414	Other furniture (including sleep sofas)	17	59 780	1 825	3.1	Z	X
0420	Office and business furniture	7	205 502	56 379	27.4	.2	X
0500	Household china, glassware, crockery, and plastic housewares	25	329 785	60 667	18.4	.2	X
0540	Other home furnishings	37	332 481	26 660	8.0	.1	6.5
0541	Metal flatware and kitchen utensils	8	249 875	15 803	6.3	.1	X
0542	Mirrors, lamps, and picture frames	37	332 481	10 857	3.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	25 299	481	1.9	Z	51.6
0714	Brick, block, tile, clay/cement sewer pipe, etc.....	8	25 299	481	1.9	Z	X
0800	Photographic equipment and supplies (excluding video)	19	233 699	8 224	3.5	Z	X
0920	New computer equipment	6	32 270	6 591	20.4	Z	X
1000	Medical, hospital, and surgical supplies	7	18 110	4 996	27.6	Z	X
1400	Electrical apparatus and equipment.....	47	365 630	44 750	12.2	.2	X
1500	Electrical appliances, household	26	556 677	119 005	21.4	.4	26.5
1511	Televisions	18	520 620	47 132	9.1	.2	X
1512	Radios, stereos, and CD players	19	531 337	37 580	7.1	.1	X
1513	V.C.R.'s and video cameras	10	495 280	29 217	5.9	.1	X
1514	Electrical household ranges and ovens.....	8	25 340	4 183	16.5	Z	X
1516	Household laundry equipment	8	25 340	871	3.4	Z	X
1600	Electronic parts and equipment, except communication	54	167 879	23 731	14.1	.1	17.1
1612	Integrated circuits	10	8 264	104	1.3	Z	X
1616	Electronic connectors and other passive electronic parts	9	12 959	3 185	24.6	Z	X
1618	Electronic parts and equipment, n.e.c.	42	139 964	19 157	13.7	.1	X
1700	Hardware	60	571 932	42 642	7.5	.2	2.3
1711	Hand tools (including power driven).....	28	421 866	29 619	7.0	.1	X
1713	Cutlery.....	56	245 281	13 023	5.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	42	131 876	18 241	13.8	.1	10.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	22	85 673	10 009	11.7	Z	X
1813	Plumbing fixtures.....	10	17 779	1 664	9.4	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	10	28 424	5 232	18.4	Z	X
1818	Other plumbing and heating equipment and supplies.....	11	36 819	1 336	3.6	Z	X
2220	Garden machinery, equipment, and parts	18	252 234	34 078	13.5	.1	8.0
2222	Other new lawn and garden machinery and equipment	10	198 014	22 322	11.3	.1	X
2320	General-purpose industrial machinery, equipment, and parts.....	8	43 407	2 738	6.3	Z	X
2520	Custodial (janitors') equipment and supplies	7	36 027	824	2.3	Z	X
2620	Marine machinery, equipment, and supplies	15	92 837	16 913	18.2	.1	X
2700	Sporting and recreational goods and supplies	6 080	28 233 685	26 519 495	93.9	93.9	58.1
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	975	7 281 817	4 844 907	66.5	17.2	X
2712	Bicycles and bicycle tires and tubes	480	3 317 097	2 125 673	64.1	7.5	X
2713	Billiards, pool, bowling equipment, and accessories.....	547	2 464 230	1 318 332	53.5	4.7	X
2714	Camping and fishing equipment and accessories.....	1 107	6 629 488	3 095 232	46.7	11.0	X
2715	Athletic equipment and accessories	1 738	10 017 008	7 142 301	71.3	25.3	X
2716	Skiing equipment	302	1 892 181	901 333	47.6	3.2	X
2717	Marine pleasure craft, equipment, and accessories	800	5 038 138	2 503 463	49.7	8.9	X
2718	Other sporting and recreational goods (go carts, bait, etc.).....	1 913	7 154 568	4 588 256	64.1	16.3	X
2800	Toys and hobby goods and supplies	109	1 323 389	233 915	17.7	.8	59.3
2812	Other toys and games (including fireworks and children's vehicles)	85	1 262 601	207 820	16.5	.7	X
2813	Crafts and craft supplies	19	117 403	9 250	7.9	Z	X
2814	Other hobby goods and accessories	26	116 338	16 250	14.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421910	Sporting & recreational goods & supplies whsle—Con.						
3000	Jewelry, diamonds, gem stones, and watches	46	132 921	6 891	5.2	Z	9.7
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	43	108 308	4 306	4.0	Z	X
3140	Prerecorded video tapes	19	106 761	1 806	1.7	Z	X
3150	Other durable goods	7	18 880	4 298	22.8	Z	X
3300	Stationery, office supplies and greeting cards	13	75 412	3 949	5.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	23	82 442	16 361	19.8	.1	6.4
3515	Other toiletries and druggists' sundries	22	40 535	5 838	14.4	Z	X
3600	Piece goods, knit and woven	16	8 142	964	11.8	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	17	44 889	3 271	7.3	Z	X
3800	Men's and boys' wear	375	1 690 515	241 192	14.3	.9	7.8
3811	Men's and boys' suits, coats, and formal wear	49	188 410	14 368	7.6	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	186	634 872	31 101	4.9	.1	X
3813	Men's and boys' underwear and nightwear	34	188 442	2 689	1.4	Z	X
3814	Men's and boys' work clothing and uniforms	73	643 703	103 774	16.1	.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	152	476 880	89 260	18.7	.3	X
3900	Women's and children's wear	215	753 954	63 909	8.5	.2	8.3
3911	Infants' and children's wear (to size 6X)	33	195 841	2 333	1.2	Z	X
3912	Women's misses', and girls' dresses and blouses	102	424 627	35 493	8.4	.1	X
3914	Women's and misses' outerwear	95	131 519	11 302	8.6	Z	X
3915	Women's and misses' underwear and sleepwear	35	145 672	2 876	2.0	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	56	100 065	11 898	11.9	Z	X
4000	Footwear	267	3 193 779	186 325	5.8	.7	5.5
4011	All athletic footwear	164	1 172 926	142 729	12.2	.5	X
4012	Infants' footwear	19	17 168	99	.6	Z	X
4013	Other women's, misses', and girls' footwear	54	90 184	5 208	5.8	Z	X
4014	Other men's and boy's footwear	116	775 009	28 434	3.7	.1	X
4015	Shoe accessories	15	79 964	1 910	2.4	Z	X
4400	Confectionery	7	161 891	9 748	6.0	Z	X
4860	Other grocery specialties	6	28 834	2 012	7.0	Z	X
5300	Plastics materials and basic shapes	9	49 377	4 214	8.5	Z	21.7
5311	Plastic pipes, rods, tubes, and shapes	9	49 377	4 214	8.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	69	267 417	48 350	18.1	.2	8.8
5331	Gasses, compressed and liquified, except L.P.	20	73 603	756	1.0	Z	X
5332	Alkalies and chlorine	41	98 924	15 541	15.7	.1	X
5336	Sanitation chemicals, polishes, and waxes	20	147 318	15 283	10.4	.1	X
5344	Other chemicals and allied products	20	73 603	15 120	20.5	.1	X
5400	Petroleum products	6	41 838	4 069	9.7	Z	33.8
5418	Lubricating oil and greases	6	41 838	4 069	9.7	Z	X
5800	Farm supplies	19	41 446	6 696	16.2	Z	6.6
5814	Weed killers, soil sterilizers, and soil conditioners	18	39 413	4 544	11.5	Z	X
5816	Other agricultural chemicals and fertilizers	18	39 413	1 135	2.9	Z	X
6000	Paint, paint supplies, and wallpaper	10	13 435	2 260	16.8	Z	68.0
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	10	13 435	2 260	16.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	57	173 399	4 894	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	36	153 115	18 343	12.0	.1	12.1
6122	Novelties and souvenirs	36	153 115	18 225	11.9	.1	X
6150	Nondurable goods, n.e.c.	12	6 736	1 026	15.2	Z	X
9700	Service receipts and labor charges (including installed parts)	336	823 360	104 087	12.6	.4	61.4
9701	Labor charges for repair work	231	444 770	21 694	4.9	.1	X
9702	Parts installed in repair work	138	297 184	12 536	4.2	Z	X
9703	Other service receipts and labor charges—Specify	127	396 003	69 841	17.6	.2	X
9730	Advertising specialties (paper novelties, etc.)	50	143 142	21 761	15.2	.1	X
9740	Receipts for installing equipment	6	11 795	1 206	10.2	Z	X
9810	Miscellaneous commodities	148	2 461 395	137 862	5.6	.5	X
9940	Rental and leasing receipts	35	103 843	6 095	5.9	Z	X
42192	Toy & hobby goods & supplies whsle	3 229	X	20 166 025	X	100.0	81.8
0200	New and rebuilt automotive parts and supplies	9	40 125	4 530	11.3	Z	X
0400	Household and lawn furniture	18	58 416	9 887	16.9	Z	58.2
0414	Other furniture (including sleep sofas)	9	3 153	155	4.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	54	957 710	34 686	3.6	.2	X
0520	Linens, domestics, curtains, and draperies	27	139 471	5 423	3.9	Z	13.7
0521	Bedspreads, blankets, and bedding	14	13 632	686	5.0	Z	X
0524	Towels and washcloths	12	123 305	4 164	3.4	Z	X
0540	Other home furnishings	60	396 753	24 895	6.3	.1	10.1
0542	Mirrors, lamps, and picture frames	35	258 333	6 302	2.4	Z	X
0543	Home furnishings, n.e.c.	36	188 348	18 593	9.9	.1	X
0800	Photographic equipment and supplies (excluding video)	23	28 696	3 789	13.2	Z	9.4
0814	Developing supplies (excluding film)	17	21 055	3 027	14.4	Z	X
1030	Optical and ophthalmic goods	9	33 654	7 302	21.7	Z	81.8
1034	Optical goods, n.e.c. (excluding cameras)	9	33 654	7 302	21.7	Z	X
1040	Religious and school supplies	19	44 246	12 221	27.6	.1	X
1400	Electrical apparatus and equipment	32	191 970	40 885	21.3	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42192	Toy & hobby goods & supplies whlse—Con.						
1500	Electrical appliances, household	31	1 034 203	58 461	5.7	.3	X
1600	Electronic parts and equipment, except communication	24	175 350	27 414	15.6	.1	58.8
1616	Electronic connectors and other passive electronic parts	23	173 883	27 327	15.7	.1	X
1700	Hardware	40	195 556	7 833	4.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	8 237	312	3.8	Z	X
2700	Sporting and recreational goods and supplies	92	913 022	179 485	19.7	.9	56.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	16	12 120	644	5.3	Z	X
2712	Bicycles and bicycle tires and tubes	26	473 632	72 151	15.2	.4	X
2713	Billiards, pool, bowling equipment, and accessories	12	56 025	2 161	3.9	Z	X
2714	Camping and fishing equipment and accessories	25	250 489	37 440	14.9	.2	X
2715	Athletic equipment and accessories	12	151 031	3 576	2.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	19	304 860	52 935	17.4	.3	X
2800	Toys and hobby goods and supplies	3 229	20 166 025	19 194 752	95.2	95.2	69.8
2811	Video games and cartridges	318	5 421 291	4 089 788	75.4	20.3	X
2812	Other toys and games (including fireworks and children's vehicles)	1 666	13 133 298	11 596 149	88.3	57.5	X
2813	Crafts and craft supplies	949	2 518 633	1 107 960	44.0	5.5	X
2814	Other hobby goods and accessories	932	3 526 146	2 400 005	68.1	11.9	X
3000	Jewelry, diamonds, gem stones, and watches	52	127 244	11 697	9.2	.1	1.6
3015	Karat gold jewelry (rings, necklaces, etc.)	34	82 852	496	.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	35 539	11 073	31.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	7	4 850	586	12.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	12	23 809	6 502	27.3	Z	X
3140	Prerecorded video tapes	14	42 572	458	1.1	Z	X
3150	Other durable goods	7	5 490	716	13.0	Z	X
3200	Printing and writing paper	7	74 241	23 690	31.9	.1	X
3300	Stationery, office supplies and greeting cards	91	620 669	65 337	10.5	.3	17.2
3313	Inked ribbons, carbon paper, pens and pencils	35	172 391	20 259	11.8	.1	X
3314	Toner and cartridges	13	9 340	337	3.6	Z	X
3315	Greeting cards	35	296 923	24 295	8.2	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	19	157 487	20 446	13.0	.1	X
3400	Industrial and personal services paper and plastics	7	3 993	757	19.0	Z	2.9
3415	Other industrial and personal service paper	7	3 993	757	19.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	60	223 259	37 255	16.7	.2	15.3
3513	Cosmetics	28	58 057	1 531	2.6	Z	X
3514	Perfumes	9	1 243	59	4.7	Z	X
3515	Other toiletries and druggists' sundries	37	176 739	29 193	16.5	.1	X
3600	Piece goods, knit and woven	8	24 333	820	3.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	62	154 796	27 012	17.5	.1	X
3800	Men's and boys' wear	42	174 878	8 967	5.1	Z	4.3
3811	Men's and boys' suits, coats, and formal wear	19	93 172	1 596	1.7	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	23	99 400	3 825	3.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	42	174 878	3 546	2.0	Z	X
3900	Women's and children's wear	36	102 337	4 069	4.0	Z	3.6
3914	Women's and misses' outerwear	34	93 731	3 886	4.1	Z	X
4000	Footwear	17	35 865	1 745	4.9	Z	26.0
4011	All athletic footwear	17	35 865	1 745	4.9	Z	X
4400	Confectionery	29	139 058	27 259	19.6	.1	28.1
4411	Candy	29	139 058	25 421	18.3	.1	X
4412	Chewing gum	26	104 651	1 838	1.8	Z	X
4860	Other grocery specialties	12	26 903	1 576	5.9	Z	39.0
4862	Breakfast cereals	11	24 321	1 302	5.4	Z	X
5300	Plastics materials and basic shapes	13	16 687	3 442	20.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	135	703 612	77 145	11.0	.4	2.4
6101	Books	75	450 588	43 959	9.8	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	60	253 024	33 186	13.1	.2	X
6110	Flowers and florists' supplies	33	80 449	13 548	16.8	.1	X
6120	Art goods (including novelties and souvenirs)	121	481 276	57 420	11.9	.3	49.9
6121	Art materials	25	201 688	18 482	9.2	.1	X
6122	Novelties and souvenirs	101	280 790	38 938	13.9	.2	X
6130	Textile bags, bagging, and burlap	7	54 504	2 115	3.9	Z	X
6150	Nondurable goods, n.e.c.	54	207 003	22 693	11.0	.1	X
9700	Service receipts and labor charges (including installed parts)	72	124 452	15 161	12.2	.1	71.2
9701	Labor charges for repair work	52	99 662	4 811	4.8	Z	X
9702	Parts installed in repair work	26	71 471	1 074	1.5	Z	X
9703	Other service receipts and labor charges—Specify	25	29 529	9 272	31.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	25	66 615	11 540	17.3	.1	X
9810	Miscellaneous commodities	94	1 213 916	76 725	6.3	.4	X
9940	Rental and leasing receipts	14	11 431	752	6.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421920	Toy & hobby goods & supplies whsle	3 229	X	20 166 025	X	100.0	81.8
0200	New and rebuilt automotive parts and supplies	9	40 125	4 530	11.3	Z	X
0400	Household and lawn furniture	18	58 416	9 887	16.9	Z	58.2
0414	Other furniture (including sleep sofas)	9	3 153	155	4.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	54	957 710	34 686	3.6	.2	X
0520	Linens, domestics, curtains, and draperies	27	139 471	5 423	3.9	Z	13.7
0521	Bedspreads, blankets, and bedding	14	13 632	686	5.0	Z	X
0524	Towels and washcloths	12	123 305	4 164	3.4	Z	X
0540	Other home furnishings	60	396 753	24 895	6.3	.1	10.1
0542	Mirrors, lamps, and picture frames	35	258 333	6 302	2.4	Z	X
0543	Home furnishings, n.e.c.	36	188 348	18 593	9.9	.1	X
0800	Photographic equipment and supplies (excluding video)	23	28 696	3 789	13.2	Z	9.4
0814	Developing supplies (excluding film)	17	21 055	3 027	14.4	Z	X
1030	Optical and ophthalmic goods	9	33 654	7 302	21.7	Z	81.8
1034	Optical goods, n.e.c. (excluding cameras)	9	33 654	7 302	21.7	Z	X
1040	Religious and school supplies	19	44 246	12 221	27.6	.1	X
1400	Electrical apparatus and equipment	32	191 970	40 885	21.3	.2	X
1500	Electrical appliances, household	31	1 034 203	58 461	5.7	.3	X
1600	Electronic parts and equipment, except communication	24	175 350	27 414	15.6	.1	58.8
1616	Electronic connectors and other passive electronic parts	23	173 883	27 327	15.7	.1	X
1700	Hardware	40	195 556	7 833	4.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	8 237	312	3.8	Z	X
2700	Sporting and recreational goods and supplies	92	913 022	179 485	19.7	.9	56.6
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	16	12 120	644	5.3	Z	X
2712	Bicycles and bicycle tires and tubes	26	473 632	72 151	15.2	.4	X
2713	Billiards, pool, bowling equipment, and accessories	12	56 025	2 161	3.9	Z	X
2714	Camping and fishing equipment and accessories	25	250 489	37 440	14.9	.2	X
2715	Athletic equipment and accessories	12	151 031	3 576	2.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	19	304 860	52 935	17.4	.3	X
2800	Toys and hobby goods and supplies	3 229	20 166 025	19 194 752	95.2	95.2	69.8
2811	Video games and cartridges	318	5 421 291	4 089 788	75.4	20.3	X
2812	Other toys and games (including fireworks and children's vehicles)	1 666	13 133 298	11 596 149	88.3	57.5	X
2813	Crafts and craft supplies	949	2 518 633	1 107 960	44.0	5.5	X
2814	Other hobby goods and accessories	932	3 526 146	2 400 005	68.1	11.9	X
3000	Jewelry, diamonds, gem stones, and watches	52	127 244	11 697	9.2	.1	1.6
3015	Karat gold jewelry (rings, necklaces, etc.)	34	82 852	496	.6	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	16	35 539	11 073	31.2	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	7	4 850	586	12.1	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	12	23 809	6 502	27.3	Z	X
3140	Prerecorded video tapes	14	42 572	458	1.1	Z	X
3150	Other durable goods	7	5 490	716	13.0	Z	X
3200	Printing and writing paper	7	74 241	23 690	31.9	.1	X
3300	Stationery, office supplies and greeting cards	91	620 669	65 337	10.5	.3	17.2
3313	Inked ribbons, carbon paper, pens and pencils	35	172 391	20 259	11.8	.1	X
3314	Toner and cartridges	13	9 340	337	3.6	Z	X
3315	Greeting cards	35	296 923	24 295	8.2	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	19	157 487	20 446	13.0	.1	X
3400	Industrial and personal services paper and plastics	7	3 993	757	19.0	Z	2.9
3415	Other industrial and personal service paper	7	3 993	757	19.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	60	223 259	37 255	16.7	.2	15.3
3513	Cosmetics	28	58 057	1 531	2.6	Z	X
3514	Perfumes	9	1 243	59	4.7	Z	X
3515	Other toiletries and druggists' sundries	37	176 739	29 193	16.5	.1	X
3600	Piece goods, knit and woven	8	24 333	820	3.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	62	154 796	27 012	17.5	.1	X
3800	Men's and boys' wear	42	174 878	8 967	5.1	Z	4.3
3811	Men's and boys' suits, coats, and formal wear	19	93 172	1 596	1.7	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	23	99 400	3 825	3.8	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	42	174 878	3 546	2.0	Z	X
3900	Women's and children's wear	36	102 337	4 069	4.0	Z	3.6
3914	Women's and misses' outerwear	34	93 731	3 886	4.1	Z	X
4000	Footwear	17	35 865	1 745	4.9	Z	26.0
4011	All athletic footwear	17	35 865	1 745	4.9	Z	X
4400	Confectionery	29	139 058	27 259	19.6	.1	28.1
4411	Candy	29	139 058	25 421	18.3	.1	X
4412	Chewing gum	26	104 651	1 838	1.8	Z	X
4860	Other grocery specialties	12	26 903	1 576	5.9	Z	39.0
4862	Breakfast cereals	11	24 321	1 302	5.4	Z	X
5300	Plastics materials and basic shapes	13	16 687	3 442	20.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	135	703 612	77 145	11.0	.4	2.4
6101	Books	75	450 588	43 959	9.8	.2	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	60	253 024	33 186	13.1	.2	X
6110	Flowers and florists' supplies	33	80 449	13 548	16.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421920	Toy & hobby goods & supplies whlse—Con.						
6120	Art goods (including novelties and souvenirs)	121	481 276	57 420	11.9	.3	49.9
6121	Art materials	25	201 688	18 482	9.2	.1	X
6122	Novelties and souvenirs	101	280 790	38 938	13.9	.2	X
6130	Textile bags, bagging, and burlap	7	54 504	2 115	3.9		X
6150	Nondurable goods, n.e.c.	54	207 003	22 693	11.0	.1	X
9700	Service receipts and labor charges (including installed parts)	72	124 452	15 161	12.2	.1	71.2
9701	Labor charges for repair work	52	99 662	4 811	4.8	Z	X
9702	Parts installed in repair work	26	71 471	1 074	1.5	Z	X
9703	Other service receipts and labor charges—Specify	25	29 529	9 272	31.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	25	66 615	11 540	17.3	.1	X
9810	Miscellaneous commodities	94	1 213 916	76 725	6.3	.4	X
9940	Rental and leasing receipts	14	11 431	752	6.6	Z	X
42193	Recyclable material whlse	9 088	X	38 748 659	X	100.0	73.3
0100	New and used automobiles, motorcycles, etc.	23	21 998	3 062	13.9	Z	7.3
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	17	9 282	314	3.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	15	4 886	257	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	36	156 000	24 165	15.5	.1	51.7
0212	Engines (complete)	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts)	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission)	19	8 235	613	7.4	Z	X
0219	Engine parts, except electrical	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials	16	94 871	16 979	17.9	Z	X
0240	Used automotive parts, accessories, and equipment	430	813 540	59 252	7.3	.2	X
0300	Tires and tubes	28	29 870	6 715	22.5	Z	70.9
0312	Recapped and used tires and repair materials	28	29 870	6 715	22.5	Z	X
0920	New computer equipment	9	20 045	319	1.6	Z	X
1100	Iron and steel products (semifinished)	138	447 083	52 713	11.8	.1	15.1
1111	Sheet bars and tin plate bars	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products	70	325 112	41 156	12.7	.1	X
1120	Flat iron and steel products	264	923 696	78 546	8.5	.2	9.5
1121	Plates	237	871 906	31 840	3.7	.1	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated)	179	674 610	27 946	4.1	.1	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	140	609 322	19 939	3.3	.1	6.1
1141	Wire (plain, coated, barbed, and twisted)	68	311 859	8 169	2.6	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	285	984 258	46 540	4.7	.1	8.4
1152	Tubing	182	869 521	30 796	3.5	.1	X
1153	Standard steel pipe	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	265	1 120 491	65 807	5.9	.2	6.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	99	698 340	37 644	5.4	.1	2.0
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	.1	X
1180	Stainless steel	904	4 563 984	225 950	5.0	.6	2.4
1181	Plates	138	2 074 763	32 384	1.6	.1	X
1182	Strip	92	712 260	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.3	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	.1	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	765	3 801 474	434 797	11.4	1.1	1.2
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.7	X
1212	Flat products (sheets, strips, and plates)	231	198 929	60 298	30.3	.2	X
1213	Tubular products (pipes and tubes)	231	316 483	27 757	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.1	X
1220	Aluminum shapes, forms, etc.	289	1 528 790	357 550	23.4	.9	36.2
1221	Plates (.250 inch and over)	59	94 491	2 963	3.1	Z	X
1222	Sheets and coils (.006 to .249 inch)	117	1 404 324	61 346	4.4	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	112	1 311 728	282 093	21.5	.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	130	242 171	5 619	2.3	Z	X
1225	Foils	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	391	1 970 032	120 793	6.1	.3	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	73.3
1311	Coal	7	12 833	5 918	46.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42193	Recyclable material whse—Con.						
1600	Electronic parts and equipment, except communication	8	3 423	285	8.3	Z	X
1650	Communication equipment and supplies	9	22 212	6 299	28.4	Z	7.8
1652	Other electronic communication equipment	7	21 198	6 287	29.7	Z	X
1700	Hardware	9	3 625	266	7.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	11 787	1 089	9.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	247	820 874	98 560	12.0	.3	.5
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	144	345 013	39 557	11.5	.1	X
2340	Materials handling machinery, equipment, and parts	7	20 774	4 647	22.4	Z	55.7
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2360	Other industrial machinery, equipment, and parts	14	15 933	565	3.5	Z	73.3
2363	New printing trades machinery, equipment, and supplies	9	6 351	372	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	12 663	921	7.3	Z	X
2450	Industrial containers and supplies	6	14 274	3 226	22.6	Z	56.3
2454	Other industrial containers and supplies	6	14 274	3 226	22.6	Z	X
2460	Other industrial supplies	16	47 008	2 865	6.1	Z	X
2630	Other transportation equipment and supplies	7	13 618	4 501	33.1	Z	X
2900	Ferrous metal scrap	4 861	24 304 086	16 090 441	66.2	41.5	65.8
2911	Prepared ferrous metal scrap (processed by this establishment)	3 077	16 424 712	9 313 414	56.7	24.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 026	12 098 645	6 170 578	51.0	15.9	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 276	3 930 352	606 447	15.4	1.6	X
2920	Nonferrous metal scrap	5 157	24 311 692	12 424 255	51.1	32.1	61.0
2921	Aluminum scrap	4 791	22 337 705	6 616 978	29.6	17.1	X
2922	Copper and copper alloy scrap	3 681	17 296 199	3 390 385	19.6	8.8	X
2923	Lead scrap	1 339	5 980 274	174 169	2.9	.4	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 541	14 832 767	2 242 705	15.1	5.8	X
2930	Recyclable paper and paperboard	2 206	8 197 470	5 354 772	65.3	13.8	X
2940	Recyclable materials, except metal	2 504	5 813 408	2 742 429	47.2	7.1	67.7
2941	Wiping cloths, waste rags, and textile waste	527	1 039 529	883 334	85.0	2.3	X
2943	Recyclable plastics	1 333	3 836 317	885 586	23.1	2.3	X
2944	Recyclable glass	899	2 607 796	293 108	11.2	.8	X
2945	Other recyclable materials (including rubber and bones)	757	1 141 339	680 372	59.6	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	6	18 335	4 953	27.0	Z	X
3300	Stationery, office supplies and greeting cards	7	9 518	840	8.8	Z	6.8
3311	Business forms	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	7	9 518	144	1.5	Z	X
3314	Toner and cartridges	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics	91	184 759	35 867	19.4	.1	19.1
3415	Other industrial and personal service paper	47	60 957	13 822	22.7	Z	X
3600	Piece goods, knit and woven	6	4 833	1 127	23.3	Z	X
5100	Hides, skins, and pelts	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes	46	68 291	9 564	14.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	33	28 506	5 730	20.1	Z	19.4
5334	Organic fibers	18	13 499	3 269	24.2	Z	X
5344	Other chemicals and allied products	15	15 007	2 461	16.4	Z	X
6130	Textile bags, bagging, and burlap	6	25 843	6 308	24.4	Z	X
6150	Nondurable goods, n.e.c.	6	24 205	8 564	35.4	Z	X
9700	Service receipts and labor charges (including installed parts)	706	2 326 180	240 023	10.3	.6	66.2
9701	Labor charges for repair work	226	422 393	21 992	5.2	.1	X
9702	Parts installed in repair work	142	265 658	6 046	2.3	Z	X
9703	Other service receipts and labor charges—Specify	520	1 973 837	211 981	10.7	.5	X
9720	Receipts for service contracts	8	48 379	2 547	5.3	Z	X
9810	Miscellaneous commodities	328	1 180 958	70 768	6.0	.2	X
9940	Rental and leasing receipts	205	603 052	30 870	5.1	.1	X
9950	Construction receipts	35	60 258	3 878	6.4	Z	X
421930	Recyclable material whse	9 088	X	38 748 659	X	100.0	73.3
0100	New and used automobiles, motorcycles, etc.	23	21 998	3 062	13.9	Z	7.3
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	17	9 282	314	3.4	Z	X
0130	Light trucks and vans (14,000 lb or less)	15	4 886	257	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	36	156 000	24 165	15.5	.1	51.7
0212	Engines (complete)	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts)	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	15 602	365	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission)	19	8 235	613	7.4	Z	X
0219	Engine parts, except electrical	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials	16	94 871	16 979	17.9	Z	X
0240	Used automotive parts, accessories, and equipment	430	813 540	59 252	7.3	.2	X
0300	Tires and tubes	28	29 870	6 715	22.5	Z	70.9
0312	Recapped and used tires and repair materials	28	29 870	6 715	22.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421930	Recyclable material whsle—Con.						
0920	New computer equipment	9	20 045	319	1.6	Z	X
1100	Iron and steel products (semifinished)	138	447 083	52 713	11.8	.1	15.1
1111	Sheet bars and tin plate bars	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products	70	325 112	41 156	12.7	.1	X
1120	Flat iron and steel products	264	923 696	78 546	8.5	.2	9.5
1121	Plates	237	871 906	31 840	3.7	.1	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated)	179	674 610	27 946	4.1	.1	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	140	609 322	19 939	3.3	.1	6.1
1141	Wire (plain, coated, barbed, and twisted)	68	311 859	8 169	2.6	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	285	984 258	46 540	4.7	.1	8.4
1152	Tubing	182	869 521	30 796	3.5	.1	X
1153	Standard steel pipe	248	597 363	10 260	1.7	Z	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	265	1 120 491	65 807	5.9	.2	6.0
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	Z	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	Z	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	99	698 340	37 644	5.4	.1	2.0
1171	Bars, hot-rolled or cold-finished	91	672 561	36 749	5.5	.1	X
1180	Stainless steel	904	4 563 984	225 950	5.0	.6	2.4
1181	Plates	138	2 074 763	32 384	1.6	.1	X
1182	Strip	92	712 260	10 137	1.4	Z	X
1183	Sheets	499	3 186 502	130 685	4.1	.3	X
1184	Bars and bar-size shapes	121	813 592	24 538	3.0	.1	X
1185	Other stainless steel (including tubing)	269	843 079	14 472	1.7	Z	X
1200	Copper and brass	765	3 801 474	434 797	11.4	1.1	1.2
1211	Copper wire mill products (structural only)	509	3 306 447	277 147	8.4	.7	X
1212	Flat products (sheets, strips, and plates)	231	198 929	60 298	30.3	.2	X
1213	Tubular products (pipes and tubes)	231	316 483	27 757	8.8	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.1	X
1220	Aluminum shapes, forms, etc.	289	1 528 790	357 550	23.4	.9	36.2
1221	Plates (.250 inch and over)	59	94 491	2 963	3.1	Z	X
1222	Sheets and coils (.006 to .249 inch)	117	1 404 324	61 346	4.4	.2	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	112	1 311 728	282 093	21.5	.7	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	130	242 171	5 619	2.3	Z	X
1225	Foils	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	391	1 970 032	120 793	6.1	.3	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	73.3
1311	Coal	7	12 833	5 918	46.1	Z	X
1600	Electronic parts and equipment, except communication	8	3 423	285	8.3	Z	X
1650	Communication equipment and supplies	9	22 212	6 299	28.4	Z	7.8
1652	Other electronic communication equipment	7	21 198	6 287	29.7	Z	X
1700	Hardware	9	3 625	266	7.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	11 787	1 089	9.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	247	820 874	98 560	12.0	.3	.5
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	144	345 013	39 557	11.5	.1	X
2340	Materials handling machinery, equipment, and parts	7	20 774	4 647	22.4	Z	55.7
2341	New conveying equipment	6	14 201	4 256	30.0	Z	X
2360	Other industrial machinery, equipment, and parts	14	15 933	565	3.5	Z	73.3
2363	New printing trades machinery, equipment, and supplies	9	6 351	372	5.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	12	12 663	921	7.3	Z	X
2450	Industrial containers and supplies	6	14 274	3 226	22.6	Z	56.3
2454	Other industrial containers and supplies	6	14 274	3 226	22.6	Z	X
2460	Other industrial supplies	16	47 008	2 865	6.1	Z	X
2630	Other transportation equipment and supplies	7	13 618	4 501	33.1	Z	X
2900	Ferrous metal scrap	4 861	24 304 086	16 090 441	66.2	41.5	65.8
2911	Prepared ferrous metal scrap (processed by this establishment)	3 077	16 424 712	9 313 414	56.7	24.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 026	12 098 645	6 170 578	51.0	15.9	X
2913	Unprepared ferrous metal scrap including bimetal cans	1 276	3 930 352	606 447	15.4	1.6	X
2920	Nonferrous metal scrap	5 157	24 311 692	12 424 255	51.1	32.1	61.0
2921	Aluminum scrap	4 791	22 337 705	6 616 978	29.6	17.1	X
2922	Copper and copper alloy scrap	3 681	17 296 199	3 390 385	19.6	8.8	X
2923	Lead scrap	1 339	5 980 274	174 169	2.9	.4	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	2 541	14 832 767	2 242 705	15.1	5.8	X
2930	Recyclable paper and paperboard	2 206	8 197 470	5 354 772	65.3	13.8	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421930	Recyclable material whsle—Con.						
2940	Recyclable materials, except metal	2 504	5 813 408	2 742 429	47.2	7.1	67.7
2941	Wiping cloths, waste rags, and textile waste	527	1 039 529	883 334	85.0	2.3	X
2943	Recyclable plastics	1 333	3 836 317	885 586	23.1	2.3	X
2944	Recyclable glass	899	2 607 796	293 108	11.2	.8	X
2945	Other recyclable materials (including rubber and bones)	757	1 141 339	680 372	59.6	1.8	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	6	18 335	4 953	27.0	Z	X
3300	Stationery, office supplies and greeting cards	7	9 518	840	8.8	Z	6.8
3311	Business forms	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	7	9 518	144	1.5	Z	X
3314	Toner and cartridges	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics	91	184 759	35 867	19.4	.1	19.1
3415	Other industrial and personal service paper	47	60 957	13 822	22.7	Z	X
3600	Piece goods, knit and woven	6	4 833	1 127	23.3	Z	X
5100	Hides, skins, and pelts	6	7 031	1 615	23.0	Z	X
5300	Plastics materials and basic shapes	46	68 291	9 564	14.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	33	28 506	5 730	20.1	Z	19.4
5334	Organic fibers	18	13 499	3 269	24.2	Z	X
5344	Other chemicals and allied products	15	15 007	2 461	16.4	Z	X
6130	Textile bags, bagging, and burlap	6	25 843	6 308	24.4	Z	X
6150	Nondurable goods, n.e.c.	6	24 205	8 564	35.4	Z	X
9700	Service receipts and labor charges (including installed parts)	706	2 326 180	240 023	10.3	.6	66.2
9701	Labor charges for repair work	226	422 393	21 992	5.2	.1	X
9702	Parts installed in repair work	142	265 658	6 046	2.3	Z	X
9703	Other service receipts and labor charges—Specify	520	1 973 837	211 981	10.7	.5	X
9720	Receipts for service contracts	8	48 379	2 547	5.3	Z	X
9810	Miscellaneous commodities	328	1 180 958	70 768	6.0	.2	X
9940	Rental and leasing receipts	205	603 052	30 870	5.1	.1	X
9950	Construction receipts	35	60 258	3 878	6.4	Z	X
4219301	Iron & steel scrap processors & dealers	3 480	X	18 205 778	X	100.0	71.0
0100	New and used automobiles, motorcycles, etc.	18	15 991	958	6.0	Z	8.8
0112	Used automobiles	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	14	4 847	181	3.7	Z	X
0130	Light trucks and vans (14,000 lb or less)	14	4 847	256	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	20	20 149	2 631	13.1	Z	48.9
0212	Engines (complete)	17	9 177	1 161	12.7	Z	X
0213	Electrical engine parts (including ignition parts)	15	6 330	52	.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	16	15 602	363	2.3	Z	X
0217	Hoses, belts, gaskets, and wiper blades	14	4 876	29	.6	Z	X
0218	Filters (oil, air, gas, and transmission)	14	4 876	29	.6	Z	X
0219	Engine parts, except electrical	14	4 876	84	1.7	Z	X
0221	Body parts and repair materials	15	6 330	154	2.4	Z	X
0240	Used automotive parts, accessories, and equipment	312	549 912	49 648	9.0	.3	X
0300	Tires and tubes	21	15 910	828	5.2	Z	68.7
0312	Recapped and used tires and repair materials	21	15 910	828	5.2	Z	X
1100	Iron and steel products (semifinished)	76	339 741	47 312	13.9	.3	19.3
1111	Sheet bars and tin plate bars	26	13 778	555	4.0	Z	X
1113	Rough castings and foundry products	22	70 151	2 356	3.4	Z	X
1116	Other semifinished iron and steel products	70	325 112	41 156	12.7	.2	X
1120	Flat iron and steel products	193	594 726	55 985	9.4	.3	12.5
1121	Plates	170	553 977	29 858	5.4	.2	X
1122	Strips (hot-rolled and cold-rolled)	127	365 443	2 750	.8	Z	X
1123	Sheets (cold-rolled)	145	437 687	5 410	1.2	Z	X
1124	Sheets (hot-rolled)	64	205 834	3 783	1.8	Z	X
1126	Sheets (galvanized and coated)	112	356 681	8 039	2.3	Z	X
1128	Fabricated and structural plate products	24	80 527	509	.6	Z	X
1129	Other flat iron and steel products	21	44 892	1 621	3.6	Z	X
1140	Iron and steel wire and wire products	73	416 614	15 413	3.7	.1	4.6
1141	Wire (plain, coated, barbed, and twisted)	27	196 686	4 146	2.1	Z	X
1142	Nails	13	6 496	125	1.9	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	43	134 084	6 554	4.9	Z	X
1150	Iron and steel pipe and tubing	196	674 110	36 334	5.4	.2	9.5
1152	Tubing	168	580 962	20 663	3.6	.1	X
1153	Standard steel pipe	175	587 712	10 192	1.7	.1	X
1154	Other steel pipe	26	42 216	1 324	3.1	Z	X
1160	Other iron and steel products	198	863 484	58 168	6.7	.3	7.7
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	148	633 752	14 750	2.3	.1	X
1163	Bars and bar-size shapes: cold finished	133	553 525	5 000	.9	Z	X
1164	Concrete reinforcement bars	180	738 370	8 002	1.1	Z	X
1165	Structural shapes (excluding bar-size shapes)	162	588 314	10 082	1.7	.1	X
1167	Finished products, n.e.c.	8	98 448	486	.5	Z	X
1170	Alloy steel	53	280 566	9 784	3.5	.1	.2
1171	Bars, hot-rolled or cold-finished	45	254 787	8 889	3.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219301	Iron & steel scrap processors & dealers—Con.						
1180	Stainless steel	474	2 386 390	101 487	4.3	.6	.7
1181	Plates	109	1 810 685	29 035	1.6	.2	X
1182	Strip	55	483 854	7 752	1.6	Z	X
1183	Sheets	343	2 131 475	35 781	1.7	.2	X
1184	Bars and bar-size shapes	55	483 854	7 752	1.6	Z	X
1185	Other stainless steel (including tubing)	111	511 010	8 147	1.6	Z	X
1200	Copper and brass	402	1 878 811	101 057	5.4	.6	.6
1211	Copper wire mill products (structural only)	277	1 593 371	77 684	4.9	.4	X
1212	Flat products (sheets, strips, and plates)	141	95 757	1 643	1.7	Z	X
1213	Tubular products (pipes and tubes)	141	95 757	9 057	9.5	.1	X
1220	Aluminum shapes, forms, etc.	130	481 602	18 703	3.9	.1	4.0
1221	Plates (.250 inch and over)	42	74 775	1 441	1.9	Z	X
1222	Sheets and coils (.006 to .249 inch)	69	439 456	6 793	1.5	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	53	381 850	6 247	1.6	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	83	189 104	2 676	1.4	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	169	1 102 649	73 341	6.7	.4	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	71.0
1311	Coal	7	12 833	5 918	46.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	74	391 967	52 096	13.3	.3	X
2900	Ferrous metal scrap	3 480	18 205 778	14 943 683	82.1	82.1	63.8
2911	Prepared ferrous metal scrap (processed by this establishment)	2 311	12 633 629	8 560 682	67.8	47.0	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	1 485	9 449 549	5 871 929	62.1	32.3	X
2913	Unprepared ferrous metal scrap including bimetal cans	788	2 570 319	511 071	19.9	2.8	X
2920	Nonferrous metal scrap	2 210	10 521 912	2 414 672	22.9	13.3	63.3
2921	Aluminum scrap	2 046	9 547 551	1 287 825	13.5	7.1	X
2922	Copper and copper alloy scrap	1 790	7 947 842	643 024	8.1	3.5	X
2923	Lead scrap	532	2 229 013	38 431	1.7	.2	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	1 090	6 403 593	445 377	7.0	2.4	X
2930	Recyclable paper and paperboard	174	1 077 738	67 783	6.3	.4	X
2940	Recyclable materials, except metal	93	487 272	6 719	1.4	Z	70.2
2941	Wiping cloths, waste rags, and textile waste	8	8 058	413	5.1	Z	X
2943	Recyclable plastics	53	411 590	4 242	1.0	Z	X
2944	Recyclable glass	41	118 874	1 195	1.0	Z	X
2945	Other recyclable materials (including rubber and bones)	28	57 034	867	1.5	Z	X
3400	Industrial and personal services paper and plastics	7	18 448	482	2.6	Z	X
9700	Service receipts and labor charges (including installed parts)	264	1 061 896	84 667	8.0	.5	65.9
9701	Labor charges for repair work	96	135 063	7 507	5.6	Z	X
9702	Parts installed in repair work	71	88 472	2 303	2.6	Z	X
9703	Other service receipts and labor charges—Specify	176	932 841	74 857	8.0	.4	X
9810	Miscellaneous commodities	117	704 105	35 547	5.0	.2	X
9940	Rental and leasing receipts	100	326 272	9 635	3.0	.1	X
9950	Construction receipts	18	31 848	3 024	9.5	Z	X
42193011	Iron & steel scrap processors (using power processing equipment)	2 308	X	12 550 221	X	100.0	72.9
0100	New and used automobiles, motorcycles, etc.	18	15 991	958	6.0	Z	X
0120	Buses, campers, and motor homes	14	4 847	181	3.7	Z	X
0130	Light trucks and vans (14,000 lb or less)	14	4 847	256	5.3	Z	X
0200	New and rebuilt automotive parts and supplies	20	20 149	2 631	13.1	Z	X
0240	Used automotive parts, accessories, and equipment	178	408 784	28 700	7.0	.2	X
0300	Tires and tubes	21	15 910	828	5.2	Z	X
1100	Iron and steel products (semifinished)	70	325 112	44 067	13.6	.4	X
1120	Flat iron and steel products	170	553 977	51 970	9.4	.4	X
1140	Iron and steel wire and wire products	56	324 279	10 825	3.3	.1	X
1150	Iron and steel pipe and tubing	175	587 712	32 180	5.5	.3	X
1160	Other iron and steel products	180	738 370	38 330	5.2	.3	X
1170	Alloy steel	45	254 787	8 889	3.5	.1	X
1180	Stainless steel	399	2 158 982	88 523	4.1	.7	X
1200	Copper and brass	278	1 593 720	88 488	5.6	.7	X
1220	Aluminum shapes, forms, etc.	95	456 625	17 172	3.8	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	144	1 060 233	72 238	6.8	.6	X
1300	Coal and coke	7	12 833	5 918	46.1	Z	X
2320	General-purpose industrial machinery, equipment, and parts	62	250 719	12 993	5.2	.1	X
2900	Ferrous metal scrap	2 308	12 550 221	9 718 131	77.4	77.4	X
2920	Nonferrous metal scrap	1 556	9 289 073	2 138 681	23.0	17.0	X
2930	Recyclable paper and paperboard	138	1 006 042	62 492	6.2	.5	X
2940	Recyclable materials, except metal	72	450 715	6 139	1.4	Z	X
9700	Service receipts and labor charges (including installed parts)	218	994 915	74 594	7.5	.6	X
9810	Miscellaneous commodities	103	559 799	24 296	4.3	.2	X
9940	Rental and leasing receipts	73	306 210	8 789	2.9	.1	X
9950	Construction receipts	17	31 750	3 009	9.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42193012	Iron & steel scrap processors (not using power processing equip)	1 172	X	5 655 557	X	100.0	67.0
0240	Used automotive parts, accessories, and equipment	134	141 128	20 948	14.8	.4	X
1100	Iron and steel products (semifinished)	6	14 629	3 245	22.2	.1	X
1120	Flat iron and steel products	23	40 749	4 015	9.9	.1	X
1140	Iron and steel wire and wire products	17	92 335	4 588	5.0	.1	X
1150	Iron and steel pipe and tubing	21	86 398	4 154	4.8	.1	X
1160	Other iron and steel products	18	125 114	19 838	15.9	.4	X
1170	Alloy steel	8	25 779	895	3.5	.2	X
1180	Stainless steel	75	227 408	12 964	5.7	.2	X
1200	Copper and brass	124	285 091	12 569	4.4	.2	X
1220	Aluminum shapes, forms, etc.	35	24 977	1 531	6.1	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	25	42 416	1 103	2.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	141 248	39 103	27.7	.7	X
2900	Ferrous metal scrap	1 172	5 655 557	5 225 552	92.4	92.4	60.2
2912	Prepared ferrous metal scrap (not processed by this establishment)	852	5 362 848	4 897 021	91.3	86.6	X
2913	Unprepared ferrous metal scrap including bimetal cans	428	575 695	277 678	48.2	4.9	X
2920	Nonferrous metal scrap	654	1 232 839	275 991	22.4	4.9	44.9
2921	Aluminum scrap	571	1 084 070	141 811	13.1	2.5	X
2922	Copper and copper alloy scrap	491	861 928	73 543	8.5	1.3	X
2923	Lead scrap	126	369 379	7 539	2.0	.1	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	226	622 327	53 086	8.5	.9	X
2930	Recyclable paper and paperboard	36	71 696	5 291	7.4	.1	X
2940	Recyclable materials, except metal	21	36 557	580	1.6	Z	64.4
2943	Recyclable plastics	19	36 086	292	.8	Z	X
2944	Recyclable glass	16	28 888	260	.9	Z	X
9700	Service receipts and labor charges (including installed parts)	46	66 981	10 073	15.0	.2	63.5
9701	Labor charges for repair work	20	7 338	1 286	17.5	Z	X
9702	Parts installed in repair work	9	4 707	493	10.5	Z	X
9703	Other service receipts and labor charges—Specify	24	59 160	8 294	14.0	.1	X
9810	Miscellaneous commodities	14	144 306	11 251	7.8	.2	X
9940	Rental and leasing receipts	27	20 062	846	4.2	Z	X
4219302	Recyclable paper & paperboard whse	1 588	X	5 592 266	X	100.0	81.0
0200	New and rebuilt automotive parts and supplies	6	91 900	17 409	18.9	.3	X
0240	Used automotive parts, accessories, and equipment	6	15 570	46	.3	Z	X
0920	New computer equipment	7	17 264	236	1.4	Z	X
1100	Iron and steel products (semifinished)	7	15 734	223	1.4	Z	X
1140	Iron and steel wire and wire products	26	77 535	503	.6	Z	X
1180	Stainless steel	16	48 795	695	1.4	Z	X
1200	Copper and brass	37	100 986	1 800	1.8	Z	X
1220	Aluminum shapes, forms, etc.	21	34 346	3 056	8.9	.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	15	55 197	573	1.0	Z	X
1650	Communication equipment and supplies	7	21 198	6 287	29.7	.1	8.8
1652	Other electronic communication equipment	7	21 198	6 287	29.7	.1	X
2320	General-purpose industrial machinery, equipment, and parts	23	99 537	5 739	5.8	.1	2.7
2327	All other new general-purpose industrial machinery and equipment	23	99 537	2 585	2.6	Z	X
2328	Used general-purpose industrial machinery and equipment	26	48 143	3 154	6.6	.1	X
2340	Materials handling machinery, equipment, and parts	6	14 201	4 256	30.0	.1	81.0
2341	New conveying equipment	6	14 201	4 256	30.0	.1	X
2360	Other industrial machinery, equipment, and parts	12	15 122	557	3.7	Z	81.0
2363	New printing trades machinery, equipment, and supplies	9	6 351	372	5.9	Z	X
2460	Other industrial supplies	15	44 849	2 437	5.4	Z	X
2900	Ferrous metal scrap	196	541 350	28 809	5.3	.5	79.1
2911	Prepared ferrous metal scrap (processed by this establishment)	61	150 202	13 080	8.7	.2	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	59	139 649	9 781	7.0	.2	X
2913	Unprepared ferrous metal scrap including bimetal cans	121	379 846	5 948	1.6	.1	X
2920	Nonferrous metal scrap	417	1 339 872	138 701	10.4	2.5	80.9
2921	Aluminum scrap	405	1 318 998	121 436	9.2	2.2	X
2922	Copper and copper alloy scrap	93	230 640	8 557	3.7	.2	X
2923	Lead scrap	24	54 382	1 799	3.3	Z	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	51	153 610	6 908	4.5	.1	X
2930	Recyclable paper and paperboard	1 588	5 592 266	5 127 637	91.7	91.7	X
2940	Recyclable materials, except metal	420	1 309 596	96 268	7.4	1.7	79.8
2941	Wiping cloths, waste rags, and textile waste	32	71 480	1 951	2.7	Z	X
2943	Recyclable plastics	372	1 156 437	45 880	4.0	.8	X
2944	Recyclable glass	310	1 004 254	27 513	2.7	.5	X
2945	Other recyclable materials (including rubber and bones)	51	161 557	20 898	12.9	.4	X
3300	Stationery, office supplies and greeting cards	7	9 518	840	8.8	Z	7.6
3311	Business forms	7	9 518	342	3.6	Z	X
3312	Stationery, photocopy paper, and typing paper	7	9 518	182	1.9	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	7	9 518	144	1.5	Z	X
3314	Toner and cartridges	7	9 518	101	1.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	7	9 518	64	.7	Z	X
3400	Industrial and personal services paper and plastics	29	83 629	21 139	25.3	.4	X
5300	Plastics materials and basic shapes	32	43 347	7 256	16.7	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	15 007	2 461	16.4	Z	5.7
5344	Other chemicals and allied products	15	15 007	2 461	16.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219302	Recyclable paper & paperboard whse—Con.						
9700	Service receipts and labor charges (including installed parts)	149	449 285	59 577	13.3	1.1	78.0
9701	Labor charges for repair work	17	48 842	2 754	5.6	Z	X
9702	Parts installed in repair work	14	34 918	3 302	.9	Z	X
9703	Other service receipts and labor charges—Specify	138	405 721	56 519	13.9	1.0	X
9810	Miscellaneous commodities	76	252 664	15 400	6.1	.3	X
9940	Rental and leasing receipts	25	83 701	4 189	5.0	.1	X
4219303	Other recyclable material whse	4 020	X	14 950 615	X	100.0	73.3
0200	New and rebuilt automotive parts and supplies	10	43 951	4 125	9.4	Z	X
0240	Used automotive parts, accessories, and equipment	112	248 058	9 558	3.9	.1	X
0300	Tires and tubes	7	13 960	5 887	42.2	Z	70.8
0312	Recapped and used tires and repair materials	7	13 960	5 887	42.2	Z	X
1100	Iron and steel products (semifinished)	55	91 608	5 178	5.7	Z	X
1120	Flat iron and steel products	67	317 929	21 889	6.9	.1	4.3
1121	Plates	67	317 929	1 982	.6	Z	X
1126	Sheets (galvanized and coated)	67	317 929	19 907	6.3	.1	X
1140	Iron and steel wire and wire products	41	115 173	4 023	3.5	Z	17.0
1141	Wire (plain, coated, barbed, and twisted)	41	115 173	4 023	3.5	Z	X
1150	Iron and steel pipe and tubing	87	298 210	10 201	3.4	.1	5.6
1152	Tubing	14	288 559	10 133	3.5	.1	X
1153	Standard steel pipe	73	9 651	68	.7	Z	X
1160	Other iron and steel products	67	257 007	7 639	3.0	.1	X
1170	Alloy steel	46	417 774	27 860	6.7	.2	3.0
1171	Bars, hot-rolled or cold-finished	46	417 774	27 860	6.7	.2	X
1180	Stainless steel	414	2 128 799	123 768	5.8	.8	4.4
1181	Plates	30	264 078	3 349	1.3	Z	X
1182	Strip	37	228 406	2 385	1.0	Z	X
1183	Sheets	156	1 055 027	94 904	9.0	.6	X
1184	Bars and bar-size shapes	65	329 738	16 786	5.1	.1	X
1185	Other stainless steel (including tubing)	158	332 069	6 325	1.9	Z	X
1200	Copper and brass	326	1 821 677	331 940	18.2	2.2	1.8
1211	Copper wire mill products (structural only)	232	1 713 076	199 463	11.6	1.3	X
1212	Flat products (sheets, strips, and plates)	91	103 172	58 655	56.9	.4	X
1213	Tubular products (pipes and tubes)	91	220 726	18 700	8.5	.1	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	49	330 775	54 743	16.6	.4	X
1220	Aluminum shapes, forms, etc.	138	1 012 842	335 791	33.2	2.2	49.3
1221	Plates (.250 inch and over)	16	19 716	1 522	7.7	Z	X
1222	Sheets and coils (.006 to .249 inch)	48	964 868	54 553	5.7	.4	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	59	929 878	275 846	29.7	1.8	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	47	53 067	2 943	5.5	Z	X
1225	Foils	18	20 088	923	4.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	207	812 186	46 879	5.8	.3	X
1800	Plumbing and heating equipment and supplies (hydronics)	7	11 787	1 089	9.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	150	329 370	40 725	12.4	.3	.3
2328	Used general-purpose industrial machinery and equipment	138	296 870	36 403	12.3	.2	X
2900	Ferrous metal scrap	1 185	5 556 958	1 117 949	20.1	7.5	64.9
2911	Prepared ferrous metal scrap (processed by this establishment)	705	3 640 881	739 652	20.3	4.9	X
2912	Prepared ferrous metal scrap (not processed by this establishment)	481	2 509 447	288 868	11.5	1.9	X
2913	Unprepared ferrous metal scrap including bimetal cans	367	980 187	89 428	9.1	.6	X
2920	Nonferrous metal scrap	2 530	12 449 908	9 870 882	79.3	66.0	56.0
2921	Aluminum scrap	2 341	11 471 156	5 207 717	45.4	34.8	X
2922	Copper and copper alloy scrap	1 798	9 117 717	2 738 804	30.0	18.3	X
2923	Lead scrap	783	3 696 879	133 939	3.6	.9	X
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)	1 400	8 275 564	1 790 420	21.6	12.0	X
2930	Recyclable paper and paperboard	444	1 527 466	159 352	10.4	1.1	X
2940	Recyclable materials, except metal	1 991	4 016 540	2 639 442	65.7	17.7	65.0
2941	Wiping cloths, waste rags, and textile waste	488	959 991	880 970	91.8	5.9	X
2943	Recyclable plastics	908	2 268 290	835 464	36.8	5.6	X
2944	Recyclable glass	548	1 484 668	264 400	17.8	1.8	X
2945	Other recyclable materials (including rubber and bones)	677	922 748	658 607	71.4	4.4	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	6	18 335	4 953	27.0	Z	X
3400	Industrial and personal services paper and plastics	55	82 682	14 246	17.2	.1	6.0
3415	Other industrial and personal service paper	47	60 957	13 822	22.7	.1	X
5300	Plastics materials and basic shapes	12	13 390	1 960	14.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	18	13 499	3 269	24.2	Z	44.9
5334	Organic fibers	18	13 499	3 269	24.2	Z	X
6150	Nondurable goods, n.e.c.	6	24 205	8 564	35.4	.1	X
9700	Service receipts and labor charges (including installed parts)	293	814 999	95 779	11.8	.6	59.5
9701	Labor charges for repair work	114	238 488	11 731	4.9	.1	X
9702	Parts installed in repair work	57	142 268	3 441	2.4	Z	X
9703	Other service receipts and labor charges—Specify	206	635 275	80 605	12.7	.5	X
9810	Miscellaneous commodities	135	224 189	19 821	8.8	.1	X
9940	Rental and leasing receipts	80	193 079	17 046	8.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219303	Other recyclable material whse—Con.						
9950	Construction receipts	12	13 277	618	4.7	Z	X
42194	Jewelry/watch/silverware/precious stone, & precious metal whse	7 689	X	32 398 553	X	100.0	75.9
0500	Household china, glassware, crockery, and plastic housewares	69	490 923	23 384	4.8	.1	X
0540	Other home furnishings	57	377 903	15 407	4.1	Z	.6
0542	Mirrors, lamps, and picture frames	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c.	54	85 170	5 686	6.7	Z	X
0800	Photographic equipment and supplies (excluding video)	7	144 594	12 818	8.9	Z	X
0900	Office equipment	10	214 310	52 106	24.3	.2	75.8
0912	Calculators and accounting machines	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods	6	16 115	5 143	31.9	Z	X
1200	Copper and brass	75	3 373 709	780 472	23.1	2.4	X
1220	Aluminum shapes, forms, etc.	23	3 243 051	164 698	5.1	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	24	29 573	3 910	13.2	Z	X
1400	Electrical apparatus and equipment	10	51 203	4 292	8.4	Z	62.1
1419	Industrial controls	10	51 203	4 292	8.4	Z	X
1500	Electrical appliances, household	40	579 931	60 924	10.5	.2	.3
1512	Radios, stereos, and CD players	34	279 217	44 551	16.0	.1	X
1700	Hardware	21	55 448	10 375	18.7	Z	60.5
1711	Hand tools (including power driven)	17	41 702	7 719	18.5	Z	X
2700	Sporting and recreational goods and supplies	38	57 820	4 893	8.5	Z	24.2
2713	Billiards, pool, bowling equipment, and accessories	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies	35	113 252	16 508	14.6	.1	17.2
2812	Other toys and games (including fireworks and children's vehicles)	18	81 258	7 257	8.9	Z	X
2813	Crafts and craft supplies	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap	45	4 445 516	123 899	2.8	.4	.2
2922	Copper and copper alloy scrap	35	4 410 186	2 859	.1	Z	X
2923	Lead scrap	35	4 410 186	117 079	2.7	.4	X
3000	Jewelry, diamonds, gem stones, and watches	7 280	22 950 871	21 938 636	95.6	67.7	66.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 074	10 719 645	7 470 959	69.7	23.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 099	4 369 527	1 703 489	39.0	5.3	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 127	3 133 082	1 731 879	55.3	5.3	X
3014	Watches, clocks, and watch movements and cases	1 760	6 433 645	4 083 860	63.5	12.6	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 781	6 157 320	3 619 539	58.8	11.2	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 832	5 211 963	3 328 900	63.9	10.3	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	833	10 940 690	8 821 000	80.6	27.2	X
3150	Other durable goods	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards	20	183 403	26 181	14.3	.1	50.0
3312	Stationery, photocopy paper, and typing paper	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics	8	17 442	1 986	11.4	Z	11.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	140 176	21 585	15.4	.1	4.1
3514	Perfumes	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear	27	113 559	8 743	7.7	Z	10.8
3811	Men's and boys' suits, coats, and formal wear	7	32 259	1 427	4.4	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	29 634	2 849	9.6	Z	X
3814	Men's and boys' work clothing and uniforms	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear	99	188 480	37 524	19.9	.1	16.6
3911	Infants' and children's wear (to size 6X)	55	65 059	4 958	7.6	Z	X
3912	Women's misses', and girls' dresses and blouses	12	31 759	8 232	25.9	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	10	16 031	2 537	15.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	25	80 056	14 659	18.3	Z	X
4000	Footwear	9	6 746	1 016	15.1	Z	5.2
4011	All athletic footwear	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper	33	24 505	2 201	9.0	Z	75.9
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	15	22 508	4 113	18.3	Z	13.9
6102	Other periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs)	140	587 882	54 305	9.2	.2	2.3
6122	Novelties and souvenirs	126	204 043	37 553	18.4	.1	X
6150	Nondurable goods, n.e.c.	25	43 130	8 924	20.7	Z	X
9700	Service receipts and labor charges (including installed parts)	209	720 951	26 840	3.7	.1	1.2
9701	Labor charges for repair work	26	137 128	688	.5	Z	X
9702	Parts installed in repair work	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify	147	174 662	14 735	8.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle—Con.						
9730	Advertising specialties (paper novelties, etc.)	11	9 893	1 615	16.3	Z	X
9810	Miscellaneous commodities	292	5 156 411	109 289	2.1	.3	X
9940	Rental and leasing receipts	36	47 325	5 185	11.0	Z	X
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 689	X	32 398 553	X	100.0	75.9
0500	Household china, glassware, crockery, and plastic housewares	69	490 923	23 384	4.8	.1	X
0540	Other home furnishings	57	377 903	15 407	4.1	Z	.6
0542	Mirrors, lamps, and picture frames	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c.	54	85 170	5 686	6.7	Z	X
0800	Photographic equipment and supplies (excluding video)	7	144 594	12 818	8.9	Z	X
0900	Office equipment	10	214 310	52 106	24.3	.2	75.8
0912	Calculators and accounting machines	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods	6	16 115	5 143	31.9	Z	X
1200	Copper and brass	75	3 373 709	780 472	23.1	2.4	X
1220	Aluminum shapes, forms, etc.	23	3 243 051	164 698	5.1	.5	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	24	29 573	3 910	13.2	Z	X
1400	Electrical apparatus and equipment	10	51 203	4 292	8.4	Z	62.1
1419	Industrial controls	10	51 203	4 292	8.4	Z	X
1500	Electrical appliances, household	40	579 931	60 924	10.5	.2	.3
1512	Radios, stereos, and CD players	34	279 217	44 551	16.0	.1	X
1700	Hardware	21	55 448	10 375	18.7	Z	60.5
1711	Hand tools (including power driven)	17	41 702	7 719	18.5	Z	X
2700	Sporting and recreational goods and supplies	38	57 820	4 893	8.5	Z	24.2
2713	Billiards, pool, bowling equipment, and accessories	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies	35	113 252	16 508	14.6	.1	17.2
2812	Other toys and games (including fireworks and children's vehicles)	18	81 258	7 257	8.9	Z	X
2813	Crafts and craft supplies	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap	45	4 445 516	123 899	2.8	.4	.2
2922	Copper and copper alloy scrap	35	4 410 186	2 859	.1	Z	X
2923	Lead scrap	35	4 410 186	117 079	2.7	.4	X
3000	Jewelry, diamonds, gem stones, and watches	7 280	22 950 871	21 938 636	95.6	67.7	66.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 074	10 719 645	7 470 959	69.7	23.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 099	4 369 527	1 703 489	39.0	5.3	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 127	3 133 082	1 731 879	55.3	5.3	X
3014	Watches, clocks, and watch movements and cases	1 760	6 433 645	4 083 860	63.5	12.6	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 781	6 157 320	3 619 539	58.8	11.2	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	2 832	5 211 963	3 328 900	63.9	10.3	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	833	10 940 690	8 821 000	80.6	27.2	X
3150	Other durable goods	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards	20	183 403	26 181	14.3	.1	50.0
3312	Stationery, photocopy paper, and typing paper	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics	8	17 442	1 986	11.4	Z	11.3
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	140 176	21 585	15.4	.1	4.1
3514	Perfumes	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear	27	113 559	8 743	7.7	Z	10.8
3811	Men's and boys' suits, coats, and formal wear	7	32 259	1 427	4.4	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	29 634	2 849	9.6	Z	X
3814	Men's and boys' work clothing and uniforms	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear	99	188 480	37 524	19.9	.1	16.6
3911	Infants' and children's wear (to size 6X)	55	65 059	4 958	7.6	Z	X
3912	Women's misses', and girls' dresses and blouses	12	31 759	8 232	25.9	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	10	16 031	2 537	15.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	25	80 056	14 659	18.3	Z	X
4000	Footwear	9	6 746	1 016	15.1	Z	5.2
4011	All athletic footwear	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper	33	24 505	2 201	9.0	Z	75.9
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	15	22 508	4 113	18.3	Z	13.9
6102	Other periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs)	140	587 882	54 305	9.2	.2	2.3
6122	Novelties and souvenirs	126	204 043	37 553	18.4	.1	X
6150	Nondurable goods, n.e.c.	25	43 130	8 924	20.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle—Con.						
9700	Service receipts and labor charges (including installed parts)	209	720 951	26 840	3.7	.1	1.2
9701	Labor charges for repair work	26	137 128	688	.5	Z	X
9702	Parts installed in repair work	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify	147	174 662	14 735	8.4	Z	X
9730	Advertising specialties (paper novelties, etc.)	11	9 893	1 615	16.3	Z	X
9810	Miscellaneous commodities	292	5 156 411	109 289	2.1	.3	X
9940	Rental and leasing receipts	36	47 325	5 185	11.0	Z	X
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle .	7 116	X	22 519 342	X	100.0	72.5
0500	Household china, glassware, crockery, and plastic housewares	62	472 955	22 831	4.8	.1	X
0540	Other home furnishings	55	374 174	15 370	4.1	.1	.5
0542	Mirrors, lamps, and picture frames	50	75 578	3 907	5.2	Z	X
0543	Home furnishings, n.e.c.	54	85 170	5 686	6.7	Z	X
0800	Photographic equipment and supplies (excluding video)	7	144 594	12 818	8.9	.1	X
0900	Office equipment	10	214 310	52 106	24.3	.2	72.4
0912	Calculators and accounting machines	10	214 310	52 106	24.3	.2	X
1030	Optical and ophthalmic goods	6	16 115	5 143	31.9	Z	X
1200	Copper and brass	44	62 322	9 255	14.9	Z	X
1220	Aluminum shapes, forms, etc.	16	29 704	1 135	3.8	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	14	24 182	3 653	15.1	Z	X
1400	Electrical apparatus and equipment	10	51 203	4 292	8.4	Z	59.3
1419	Industrial controls	10	51 203	4 292	8.4	Z	X
1500	Electrical appliances, household	39	578 750	60 900	10.5	.3	.3
1512	Radios, stereos, and CD players	34	279 217	44 551	16.0	.2	X
1700	Hardware	14	35 824	5 325	14.9	Z	49.5
1711	Hand tools (including power driven)	11	29 216	4 596	15.7	Z	X
2700	Sporting and recreational goods and supplies	38	57 820	4 893	8.5	Z	23.1
2713	Billiards, pool, bowling equipment, and accessories	10	1 582	260	16.4	Z	X
2715	Athletic equipment and accessories	11	38 730	2 492	6.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	12	3 633	981	27.0	Z	X
2800	Toys and hobby goods and supplies	32	108 526	15 302	14.1	.1	19.3
2812	Other toys and games (including fireworks and children's vehicles)	18	81 258	7 257	8.9	Z	X
2813	Crafts and craft supplies	14	27 268	8 045	29.5	Z	X
2920	Nonferrous metal scrap	9	18 946	685	3.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches	7 116	22 519 342	21 886 168	97.2	97.2	63.3
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 005	10 548 538	7 461 742	70.7	33.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	2 071	4 314 302	1 701 507	39.4	7.6	X
3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	1 095	3 068 157	1 723 697	56.2	7.7	X
3014	Watches, clocks, and watch movements and cases	1 712	6 308 763	4 079 492	64.7	18.1	X
3015	Karat gold jewelry (rings, necklaces, etc.)	1 686	5 911 049	3 599 640	60.9	16.0	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	2 792	5 072 463	3 320 092	65.5	14.7	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	260	1 061 479	103 325	9.7	.5	X
3150	Other durable goods	6	2 173	718	33.0	Z	X
3300	Stationery, office supplies and greeting cards	20	183 403	26 181	14.3	.1	47.8
3312	Stationery, photocopy paper, and typing paper	8	1 913	568	29.7	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	10	180 783	25 606	14.2	.1	X
3400	Industrial and personal services paper and plastics	8	17 442	1 986	11.4	Z	10.8
3413	Industrial paper (wrapping, bags, cartons, etc.)	8	17 442	1 986	11.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	19	140 176	21 585	15.4	.1	3.9
3514	Perfumes	15	129 787	20 315	15.7	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	8	8 263	1 409	17.1	Z	X
3800	Men's and boys' wear	27	113 559	8 743	7.7	Z	10.3
3811	Men's and boys' suits, coats, and formal wear	7	32 259	1 427	4.4	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	7	29 634	2 849	9.6	Z	X
3814	Men's and boys' work clothing and uniforms	6	11 963	1 808	15.1	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	9	39 670	2 653	6.7	Z	X
3900	Women's and children's wear	97	187 940	37 416	19.9	.2	15.9
3911	Infants' and children's wear (to size 6X)	55	65 059	4 958	7.6	Z	X
3912	Women's misses', and girls' dresses and blouses	12	31 759	8 232	25.9	Z	X
3913	Women's, misses', and girls' suits and coats	54	64 953	7 030	10.8	Z	X
3914	Women's and misses' outerwear	10	16 031	2 537	15.8	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	25	80 056	14 659	18.3	.1	X
4000	Footwear	9	6 746	1 016	15.1	Z	4.9
4011	All athletic footwear	8	3 960	187	4.7	Z	X
6000	Paint, paint supplies, and wallpaper	33	24 505	2 201	9.0	Z	72.5
6015	Wallpaper	33	24 505	2 201	9.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	14	20 600	3 923	19.0	Z	15.2
6102	Other periodicals, newspapers, and miscellaneous printed materials	13	16 063	2 791	17.4	Z	X
6120	Art goods (including novelties and souvenirs)	127	493 047	49 113	10.0	.2	2.7
6122	Novelties and souvenirs	126	204 043	37 553	18.4	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle —Con.						
6150	Nondurable goods, n.e.c.	21	33 627	7 879	23.4	Z	X
9700	Service receipts and labor charges (including installed parts)	186	609 865	21 647	3.5	.1	1.4
9701	Labor charges for repair work	26	137 128	688	.5	Z	X
9702	Parts installed in repair work	19	4 598	405	8.8	Z	X
9703	Other service receipts and labor charges—Specify	147	174 662	14 735	8.4	.1	X
9730	Advertising specialties (paper novelties, etc.)	11	9 893	1 615	16.3	Z	X
9810	Miscellaneous commodities	251	749 821	88 174	11.8	.4	X
9940	Rental and leasing receipts	25	36 051	4 409	12.2	Z	X
4219402	Precious metal (excluding ores) whsle	573	X	9 879 211	X	100.0	83.7
0500	Household china, glassware, crockery, and plastic housewares	7	17 968	553	3.1	Z	X
1200	Copper and brass	31	3 311 387	771 217	23.3	7.8	X
1220	Aluminum shapes, forms, etc.	7	3 213 347	163 563	5.1	1.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	10	5 391	257	4.8	Z	X
1700	Hardware	7	19 624	5 050	25.7	.1	X
2920	Nonferrous metal scrap	36	4 426 570	123 214	2.8	1.2	X
3000	Jewelry, diamonds, gem stones, and watches	164	431 529	52 468	12.2	.5	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	573	9 879 211	8 717 675	88.2	88.2	X
6120	Art goods (including novelties and souvenirs)	13	94 835	5 192	5.5	.1	X
9700	Service receipts and labor charges (including installed parts)	23	111 086	5 193	4.7	.1	X
9810	Miscellaneous commodities	41	4 406 590	21 115	.5	.2	X
9940	Rental and leasing receipts	11	11 274	776	6.9	Z	X
42199	Other miscellaneous durable goods whsle	11 697	X	65 908 836	X	100.0	62.0
0100	New and used automobiles, motorcycles, etc.	85	58 854	2 587	4.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies	539	2 595 112	139 063	5.4	.2	2.7
0211	Batteries	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete)	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts)	282	2 069 028	12 298	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts	282	2 069 028	3 007	.1	Z	X
0216	Glass	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	429	2 082 747	12 346	.6	Z	X
0219	Engine parts, except electrical	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c.	282	2 069 028	3 007	.1	Z	X
0224	Accessories	380	2 479 679	69 972	2.8	.1	X
0240	Used automotive parts, accessories, and equipment	11	14 207	1 236	8.7	Z	X
0250	Petroleum products marketing equipment	9	100 698	16 540	16.4	Z	X
0300	Tires and tubes	272	2 872 363	61 689	2.1	.1	.2
0311	New tires and tubes	230	2 825 123	56 655	2.0	.1	X
0400	Household and lawn furniture	128	956 956	103 029	10.8	.2	1.4
0413	Lawn furniture and equipment	27	65 673	1 417	2.2	Z	X
0420	Office and business furniture	132	105 826	14 923	14.1	Z	26.3
0421	New office furniture (wooden and metal)	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	178	201 110	24 907	12.4	Z	X
0520	Linens, domestics, curtains, and draperies	202	458 107	29 941	6.5	Z	4.9
0521	Bedspreads, blankets, and bedding	6	13 593	224	1.6	Z	X
0522	Curtains and draperies	6	13 593	224	1.6	Z	X
0525	Other linens and domestics	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings	202	149 526	6 760	4.5	Z	11.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	200	123 698	6 006	4.9	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	10	9 681	459	4.7	Z	X
0540	Other home furnishings	787	2 527 032	171 638	6.8	.3	.4
0542	Mirrors, lamps, and picture frames	173	536 499	69 914	13.0	.1	X
0543	Home furnishings, n.e.c.	39	98 921	13 893	14.0	Z	X
0600	Lumber: rough, dressed, and finished	479	2 723 917	410 713	15.1	.6	2.7
0611	Dimensional lumber (non-treated)	385	1 768 770	178 417	10.1	.3	X
0612	Treated lumber	356	1 465 808	68 526	4.7	.1	X
0613	Boards	190	1 172 149	162 299	13.8	.2	X
0620	Plywood and millwork	589	2 461 609	275 059	11.2	.4	6.6
0621	Softwood plywood and oriented strand board (OSB)	171	982 364	46 865	4.8	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	395	1 649 332	86 601	5.3	.1	X
0623	Gypsum, specialty boards, and treatments	246	763 221	41 438	5.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	167	748 854	57 179	7.6	.1	X
0625	Metal millwork	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	304	189 884	23 333	12.3	Z	28.8
0711	Ready-mixed or transit-mixed concrete	152	89 462	4 345	4.9	Z	X
0712	Cement and lime	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	231	141 846	3 920	2.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42199	Other miscellaneous durable goods whse—Con.						
0720	Roofing, siding, and insulation materials.....	436	450 411	59 211	13.1	.1	32.9
0721	Roofing, except wood.....	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood.....	116	240 616	33 046	13.7	.1	X
0723	Insulation materials.....	324	203 193	17 790	8.8	Z	X
0730	Flat glass and other construction glass (excluding automotive).....	150	251 230	17 513	7.0	Z	X
0740	Other construction materials.....	429	1 188 167	110 933	9.3	.2	3.5
0741	Rain-carrying equipment (down spouts, gutters, etc.).....	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood).....	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	313	770 055	53 077	6.9	.1	X
0800	Photographic equipment and supplies (excluding video).....	427	1 881 498	960 027	51.0	1.5	54.1
0811	Still picture photographic equipment.....	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment.....	89	9 124	176	1.9	Z	X
0813	Photographic film.....	123	1 667 060	944 129	56.6	1.4	X
0815	Other photographic equipment and supplies.....	172	12 775	499	3.9	Z	X
0900	Office equipment.....	614	884 158	145 398	16.4	.2	1.9
0911	Typewriters and dedicated word processors.....	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines.....	65	39 409	308	.8	Z	X
0913	Copying machines and equipment.....	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines.....	137	162 298	21 909	13.5	Z	X
0920	New computer equipment.....	400	1 311 024	264 540	20.2	.4	56.6
0921	Computers.....	61	9 951	740	7.4	Z	X
0922	Computer storage devices.....	12	836	16	1.9	Z	X
0923	Computer printers.....	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment.....	357	1 245 481	261 216	21.0	.4	X
0930	Used computer equipment.....	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged).....	468	3 606 335	117 112	3.2	.2	X
0960	Restaurant and hotel equipment and supplies.....	130	91 517	17 232	18.8	Z	X
0970	Store machines and equipment.....	88	211 761	44 811	21.2	.1	58.0
0971	Vending machines.....	59	173 519	37 978	21.9	.1	X
0972	Other store machines and equipment.....	63	49 379	6 833	13.8	Z	X
1000	Medical, hospital, and surgical supplies.....	88	533 254	125 629	23.6	.2	18.9
1013	Other surgical, medical, and hospital supplies.....	79	469 038	112 787	24.0	.2	X
1030	Optical and ophthalmic goods.....	11	8 893	89	1.0	Z	X
1040	Religious and school supplies.....	67	38 273	3 189	8.3	Z	17.8
1042	School supplies.....	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies.....	16	79 523	8 196	10.3	Z	15.3
1057	Professional equipment and supplies, n.e.c.....	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished).....	25	36 746	3 025	8.2	Z	9.2
1111	Sheet bars and tin plate bars.....	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products.....	525	3 636 697	408 899	11.2	.6	25.8
1124	Sheets (hot-rolled).....	511	3 621 055	163 124	4.5	.2	X
1126	Sheets (galvanized and coated).....	511	3 621 055	244 688	6.8	.4	X
1140	Iron and steel wire and wire products.....	632	876 432	65 663	7.5	.1	X
1150	Iron and steel pipe and tubing.....	608	1 448 270	130 981	9.0	.2	X
1160	Other iron and steel products.....	150	131 444	9 237	7.0	Z	X
1200	Copper and brass.....	236	13 877 565	785 312	5.7	1.2	53.7
1212	Flat products (sheets, strips, and plates).....	115	13 789 362	346 034	2.5	.5	X
1213	Tubular products (pipes and tubes).....	143	11 232 013	438 835	3.9	.7	X
1220	Aluminum shapes, forms, etc.....	409	14 115 522	709 010	5.0	1.1	53.2
1222	Sheets and coils (.006 to .249 inch).....	12	40 673	1 509	3.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles).....	392	14 062 168	705 113	5.0	1.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	54	12 536 222	463 934	3.7	.7	X
1300	Coal and coke.....	52	1 208 430	363 190	30.1	.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil).....	28	11 093 239	1 740 138	15.7	2.6	X
1400	Electrical apparatus and equipment.....	1 525	5 317 096	466 458	8.8	.7	1.0
1411	Power and distribution transformers.....	47	150 698	16 995	11.3	Z	X
1412	Switchgear and switchboard apparatus.....	50	1 204 770	72 097	6.0	.1	X
1413	Motors and generators (including motor-generator sets).....	857	2 276 264	83 820	3.7	.1	X
1414	Conduit, raceway, and fittings.....	48	157 496	3 533	2.2	Z	X
1415	Electric bulbs (all types).....	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit).....	257	1 613 110	55 411	3.4	.1	X
1417	Exterior wiring and cable (excluding conduit).....	160	949 461	38 110	4.0	.1	X
1418	Lighting fixtures (residential and commercial).....	321	1 538 076	58 642	3.8	.1	X
1419	Industrial controls.....	93	234 468	9 021	3.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	444	1 771 634	52 540	3.0	.1	X
1500	Electrical appliances, household.....	1 232	4 728 968	561 632	11.9	.9	1.0
1511	Televisions.....	476	2 924 720	148 393	5.1	.2	X
1512	Radios, stereos, and CD players.....	673	2 918 068	94 125	3.2	.1	X
1513	V.C.R.'s and video cameras.....	849	3 192 200	116 689	3.7	.2	X
1517	Vacuum cleaners and sewing machines, household.....	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.).....	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication.....	1 575	16 395 793	1 912 868	11.7	2.9	.7
1612	Integrated circuits.....	108	2 326 188	9 222	.4	Z	X
1613	Capacitors and resistors.....	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc.....	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts.....	833	3 244 689	127 047	3.9	.2	X
1618	Electronic parts and equipment, n.e.c.....	841	15 878 778	1 721 070	10.8	2.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42199	Other miscellaneous durable goods whse—Con.						
1650	Communication equipment and supplies	126	129 202	24 803	19.2	Z	51.7
1651	Telephones	103	121 258	20 526	16.9	Z	X
1652	Other electronic communication equipment	80	68 891	4 065	5.9	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	1 902	5 580 251	657 993	11.8	1.0	13.6
1711	Hand tools (including power driven)	1 129	3 478 638	403 538	11.6	.6	X
1712	Bolts, nuts, rivets, and fasteners	1 169	1 305 427	159 803	12.2	.2	X
1713	Cutlery	953	2 699 023	78 258	2.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	905	3 289 929	349 423	10.6	.5	23.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	524	817 417	34 534	4.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	.1	X
1813	Plumbing fixtures	499	2 533 149	216 783	8.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	153	619 700	13 178	2.1	Z	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	266	428 855	30 502	7.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	441	974 865	66 196	6.8	.1	45.7
1911	Furnaces (warm air)	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	Z	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	2.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	Z	X
2000	Refrigeration equipment and supplies	114	163 615	18 457	11.3	Z	58.7
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	331	667 679	47 034	7.0	.1	13.2
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment	175	443 187	13 070	2.9	Z	X
2200	Farm machinery, equipment, and parts	232	838 315	32 485	3.9	Z	2.9
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	505	2 445 816	283 553	11.6	.4	.4
2221	New power lawn mowers	425	2 221 907	90 498	4.1	.1	X
2222	Other new lawn and garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X
2223	Used garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	113	475 544	10 336	2.2	Z	7.0
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 414	17 244 865	720 657	4.2	1.1	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.3	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.2	X
2327	All other new general-purpose industrial machinery and equipment	701	11 530 514	344 746	3.0	.5	X
2328	Used general-purpose industrial machinery and equipment	238	5 046 376	17 555	.3	Z	X
2330	Metalworking machinery, equipment, and parts	411	1 848 642	29 068	1.6	Z	X
2340	Materials handling machinery, equipment, and parts	350	249 166	21 158	8.5	Z	.6
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	115	466 281	14 081	3.0	Z	35.9
2363	New printing trades machinery, equipment, and supplies	46	167 378	9 600	5.7	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	54.7
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	Z	62.0
2391	Hydraulic valves	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	38	410 608	17 042	4.2	Z	52.5
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	62.0
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	49.9
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42199	Other miscellaneous durable goods whole—Con.						
2440	Welding supplies (excluding gases).....	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies	287	284 087	27 362	9.6	Z	17.0
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies	808	1 175 755	80 277	6.8	.1	13.9
2461	Printing and duplicating inks	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials	322	185 046	12 739	6.9	Z	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c.	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies	132	99 193	15 923	16.1	Z	8.3
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	28	47 620	9 081	19.1	Z	49.1
2542	Service establishment equipment and supplies, n.e.c.	28	47 620	9 081	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	124	2 768 126	222 221	8.0	.3	X
2620	Marine machinery, equipment, and supplies	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies	853	3 867 793	205 920	5.3	.3	.3
2714	Camping and fishing equipment and accessories	207	734 876	59 892	8.2	.1	X
2715	Athletic equipment and accessories	207	734 876	15 218	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	207	734 876	49 308	6.7	.1	X
2800	Toys and hobby goods and supplies	603	1 738 798	139 512	8.0	.2	6.1
2811	Video games and cartridges	96	449 423	61 890	13.8	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	77	113 625	1 933	1.7	Z	X
2813	Crafts and craft supplies	374	1 010 704	12 955	1.3	Z	X
2814	Other hobby goods and accessories	368	999 815	33 199	3.3	.1	X
2900	Ferrous metal scrap	31	11 107 550	113 229	1.0	.2	X
2920	Nonferrous metal scrap	25	1 441 247	28 828	2.0	Z	X
2930	Recyclable paper and paperboard	76	35 268	4 657	13.2	Z	X
2940	Recyclable materials, except metal	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	209	388 543	49 068	12.6	.1	.4
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions).....	36	156 770	28 612	18.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	28	11 093 239	217 533	2.0	.3	X
3100	Musical instruments and supplies	573	2 537 940	2 444 980	96.3	3.7	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 163	22 599 579	11 099 785	49.1	16.8	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 674	18 248 504	13 648 262	74.8	20.7	X
3140	Prerecorded video tapes	3 725	15 762 352	9 186 141	58.3	13.9	X
3150	Other durable goods	2 840	6 501 995	5 571 714	85.7	8.5	59.2
3151	Coin-operated games	288	1 196 806	1 044 708	87.3	1.6	X
3152	Luggage	444	1 338 006	1 153 876	86.2	1.8	X
3153	Works of art	383	468 074	258 645	55.3	.4	X
3154	Other durable goods, n.e.c.	2 026	3 794 813	3 114 477	82.1	4.7	X
3160	Fire extinguishers and fire safety equipment	1 086	1 198 192	1 020 756	85.2	1.5	X
3200	Printing and writing paper	241	509 055	154 661	30.4	.2	45.1
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	199	422 454	147 528	34.9	.2	X
3300	Stationery, office supplies and greeting cards	602	1 267 400	57 155	4.5	.1	3.2
3311	Business forms	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper	413	1 040 272	8 475	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges	471	999 794	5 254	.5	Z	X
3315	Greeting cards	27	72 794	2 879	4.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	562	1 174 245	27 865	2.4	Z	X
3400	Industrial and personal services paper and plastics	311	329 037	28 355	8.6	Z	3.3
3411	Paperboard and boxboard boxes	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.).....	76	3 446	146	4.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	286	1 270 150	99 037	7.8	.2	46.4
3512	Nonprescription pharmaceuticals	34	2 256	326	14.5	Z	X
3513	Cosmetics	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries	157	975 066	73 150	7.5	.1	X
3600	Piece goods, knit and woven	104	1 549 634	106 556	6.9	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	91	68 434	3 205	4.7	Z	X
3800	Men's and boys' wear	328	1 762 991	35 968	2.0	.1	.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans	40	129 689	4 443	3.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	148	1 315 492	13 871	1.1	Z	X
3900	Women's and children's wear	173	1 513 769	21 981	1.5	Z	.1
3911	Infants' and children's wear (to size 6X)	82	1 242 126	6 074	.5	Z	X
3915	Women's and misses' underwear and sleepwear	9	6 204	646	10.4	Z	X
4000	Footwear	58	46 273	3 204	6.9	Z	X
4100	Frozen foods (packaged)	137	1 616 687	16 877	1.0	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	58	39 304	831	2.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42199	Other miscellaneous durable goods whse—Con.						
4600	Meat and meat products (fresh and unpackaged)	14	337 486	199 110	59.0	.3	62.0
4611	Beef (not killed on location)	14	337 486	114 737	34.0	.2	X
4614	Pork (not killed on location)	14	337 486	84 373	25.0	.1	X
4700	Fresh fruits and vegetables	86	1 226 404	17 741	1.4	Z	X
4800	Coffee, tea, and spices	71	181 421	2 164	1.2	Z	X
4830	Canned foods	136	1 712 594	73 082	4.3	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	14	337 486	40 495	12.0	.1	X
4850	Soft drinks and bottled water	104	1 329 559	8 774	.7	Z	X
4860	Other grocery specialties	162	12 790 125	1 821 197	14.2	2.8	X
4900	Grain and beans	26	391 742	67 506	17.2	.1	X
5300	Plastics materials and basic shapes	729	3 522 060	122 286	3.5	.2	.9
5311	Plastic pipes, rods, tubes, and shapes	523	3 039 764	51 304	1.7	.1	X
5312	High pressure laminates	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.)	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 179	16 415 635	2 131 667	13.0	3.2	.3
5332	Alkalies and chlorine	363	439 146	4 093	.9	Z	X
5334	Organic fibers	8	81 218	8 291	10.2	Z	X
5335	Detergents and soaps	455	11 134 066	700 177	6.3	1.1	X
5336	Sanitation chemicals, polishes, and waxes	453	11 125 885	692 667	6.2	1.1	X
5341	Insecticides, nonagricultural	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues	831	12 576 092	556 368	4.4	.8	X
5344	Other chemicals and allied products	315	3 648 954	151 320	4.1	.2	X
5400	Petroleum products	257	12 472 311	671 754	5.4	1.0	X
5420	Liquified petroleum gases (excluding natural gas)	69	1 296 028	299 896	23.1	.5	X
5500	Crude oil	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages	6	15 668	3 909	24.9	Z	62.0
5712	Distilled liquor (including premixed alcoholic drinks)	6	15 668	3 909	24.9	Z	X
5800	Farm supplies	156	2 472 152	163 706	6.6	.2	10.2
5811	Hay, straw, and alfalfa	75	2 234 541	73 669	3.3	.1	X
5818	Other farm supplies (including harness and saddlery equipment)	80	235 373	89 928	38.2	.1	X
6000	Paint, paint supplies, and wallpaper	668	2 271 995	316 577	13.9	.5	3.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	626	2 083 409	292 039	14.0	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	437	3 263 281	341 086	10.5	.5	2.1
6101	Books	189	2 860 536	272 155	9.5	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	66	130 539	12 418	9.5	Z	X
6110	Flowers and florists' supplies	114	811 095	22 524	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	158	93 231	8 055	8.6	Z	32.5
6121	Art materials	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs	140	60 244	6 255	10.4	Z	X
6150	Nondurable goods, n.e.c.	132	1 727 825	119 117	6.9	.2	X
9700	Service receipts and labor charges (including installed parts)	1 712	2 791 642	366 856	13.1	.6	48.3
9701	Labor charges for repair work	981	1 280 187	124 727	9.7	.2	X
9702	Parts installed in repair work	844	729 661	72 988	10.0	.1	X
9703	Other service receipts and labor charges—Specify	646	1 479 267	168 997	11.4	.3	X
9720	Receipts for service contracts	171	148 609	21 224	14.3	Z	X
9730	Advertising specialties (paper novelties, etc.)	108	173 720	9 578	5.5	Z	X
9740	Receipts for installing equipment	111	66 861	9 607	14.4	Z	X
9810	Miscellaneous commodities	696	12 622 827	1 240 327	9.8	1.9	X
9940	Rental and leasing receipts	501	965 045	67 376	7.0	.1	.3
9941	Computer rental and leasing receipts	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts	81	22 179	1 201	5.4	Z	X
9950	Construction receipts	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work	22	4 312	530	12.3	Z	X
421990	Other miscellaneous durable goods whse	11 697	X	65 908 836	X	100.0	62.0
0100	New and used automobiles, motorcycles, etc.	85	58 854	2 587	4.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies	539	2 595 112	139 063	5.4	.2	2.7
0211	Batteries	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete)	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts)	282	2 069 028	12 298	.6	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts	282	2 069 028	3 007	.1	Z	X
0216	Glass	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	429	2 082 747	12 346	.6	Z	X
0219	Engine parts, except electrical	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c.	282	2 069 028	3 007	.1	Z	X
0224	Accessories	380	2 479 679	69 972	2.8	.1	X
0240	Used automotive parts, accessories, and equipment	11	14 207	1 236	8.7	Z	X
0250	Petroleum products marketing equipment	9	100 698	16 540	16.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421990	Other miscellaneous durable goods whse—Con.						
0300	Tires and tubes	272	2 872 363	61 689	2.1	.1	.2
0311	New tires and tubes	230	2 825 123	56 655	2.0	.1	X
0400	Household and lawn furniture	128	956 956	103 029	10.8	.2	1.4
0413	Lawn furniture and equipment	27	65 673	1 417	2.2	Z	X
0420	Office and business furniture	132	105 826	14 923	14.1	Z	26.3
0421	New office furniture (wooden and metal)	125	63 455	11 953	18.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	178	201 110	24 907	12.4	Z	X
0520	Linens, domestics, curtains, and draperies	202	458 107	29 941	6.5	Z	4.9
0521	Bedspreads, blankets, and bedding	6	13 593	224	1.6	Z	X
0522	Curtains and draperies	6	13 593	224	1.6	Z	X
0525	Other linens and domestics	6	13 593	336	2.5	Z	X
0530	Flooring and floor coverings	202	149 526	6 760	4.5	Z	11.5
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	200	123 698	6 006	4.9	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	10	9 681	459	4.7	Z	X
0540	Other home furnishings	787	2 527 032	171 638	6.8	.3	.4
0542	Mirrors, lamps, and picture frames	173	536 499	69 914	13.0	.1	X
0543	Home furnishings, n.e.c.	39	98 921	13 893	14.0	Z	X
0600	Lumber: rough, dressed, and finished	479	2 723 917	410 713	15.1	.6	2.7
0611	Dimensional lumber (non-treated)	385	1 768 770	178 417	10.1	.3	X
0612	Treated lumber	356	1 465 808	68 526	4.7	.1	X
0613	Boards	190	1 172 149	162 299	13.8	.2	X
0620	Plywood and millwork	589	2 461 609	275 059	11.2	.4	6.6
0621	Softwood plywood and oriented strand board (OSB)	171	982 364	46 865	4.8	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	395	1 649 332	86 601	5.3	.1	X
0623	Gypsum, specialty boards, and treatments	246	763 221	41 438	5.4	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	167	748 854	57 179	7.6	.1	X
0625	Metal millwork	169	208 230	10 253	4.9	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	148	189 813	4 564	2.4	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	304	189 884	23 333	12.3	Z	28.8
0711	Ready-mixed or transit-mixed concrete	152	89 462	4 345	4.9	Z	X
0712	Cement and lime	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone	159	78 075	3 527	4.5	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials	436	450 411	59 211	13.1	.1	32.9
0721	Roofing, except wood	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood	116	240 616	33 046	13.7	.1	X
0723	Insulation materials	324	203 193	17 790	8.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	150	251 230	17 513	7.0	Z	X
0740	Other construction materials	429	1 188 167	110 933	9.3	.2	3.5
0741	Rain-carrying equipment (down spouts, gutters, etc.)	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	64	134 281	10 738	8.0	Z	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	313	770 055	53 077	6.9	.1	X
0800	Photographic equipment and supplies (excluding video)	427	1 881 498	960 027	51.0	1.5	54.1
0811	Still picture photographic equipment	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment	89	9 124	176	1.9	Z	X
0813	Photographic film	123	1 667 060	944 129	56.6	1.4	X
0815	Other photographic equipment and supplies	172	12 775	499	3.9	Z	X
0900	Office equipment	614	884 158	145 398	16.4	.2	1.9
0911	Typewriters and dedicated word processors	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines	65	39 409	308	.8	Z	X
0913	Copying machines and equipment	355	170 293	23 899	14.0	Z	X
0914	Dictating, transcribing, and recording machines	137	162 298	21 909	13.5	Z	X
0920	New computer equipment	400	1 311 024	264 540	20.2	.4	56.6
0921	Computers	61	9 951	740	7.4	Z	X
0922	Computer storage devices	12	836	16	1.9	Z	X
0923	Computer printers	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment	357	1 245 481	261 216	21.0	.4	X
0930	Used computer equipment	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged)	468	3 606 335	117 112	3.2	.2	X
0960	Restaurant and hotel equipment and supplies	130	91 517	17 232	18.8	Z	X
0970	Store machines and equipment	88	211 761	44 811	21.2	.1	58.0
0971	Vending machines	59	173 519	37 978	21.9	.1	X
0972	Other store machines and equipment	63	49 379	6 833	13.8	Z	X
1000	Medical, hospital, and surgical supplies	88	533 254	125 629	23.6	.2	18.9
1013	Other surgical, medical, and hospital supplies	79	469 038	112 787	24.0	.2	X
1030	Optical and ophthalmic goods	11	8 893	89	1.0	Z	X
1040	Religious and school supplies	67	38 273	3 189	8.3	Z	17.8
1042	School supplies	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies	16	79 523	8 196	10.3	Z	15.3
1057	Professional equipment and supplies, n.e.c.	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished)	25	36 746	3 025	8.2	Z	9.2
1111	Sheet bars and tin plate bars	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products	525	3 636 697	408 899	11.2	.6	25.8
1124	Sheets (hot-rolled)	511	3 621 055	163 124	4.5	.2	X
1126	Sheets (galvanized and coated)	511	3 621 055	244 688	6.8	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421990	Other miscellaneous durable goods whse—Con.						
1140	Iron and steel wire and wire products	632	876 432	65 663	7.5	.1	X
1150	Iron and steel pipe and tubing	608	1 448 270	130 981	9.0	.2	X
1160	Other iron and steel products	150	131 444	9 237	7.0	Z	X
1200	Copper and brass	236	13 877 565	785 312	5.7	1.2	53.7
1212	Flat products (sheets, strips, and plates)	115	13 789 362	346 034	2.5	.5	X
1213	Tubular products (pipes and tubes)	143	11 232 013	438 835	3.9	.7	X
1220	Aluminum shapes, forms, etc.	409	14 115 522	709 010	5.0	1.1	53.2
1222	Sheets and coils (.006 to .249 inch)	12	40 673	1 509	3.7	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	392	14 062 168	705 113	5.0	1.1	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	54	12 536 222	463 934	3.7	.7	X
1300	Coal and coke	52	1 208 430	363 190	30.1	.6	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	28	11 093 239	1 740 138	15.7	2.6	X
1400	Electrical apparatus and equipment	1 525	5 317 096	466 458	8.8	.7	1.0
1411	Power and distribution transformers	47	150 698	16 995	11.3	Z	X
1412	Switchgear and switchboard apparatus	50	1 204 770	72 097	6.0	.1	X
1413	Motors and generators (including motor-generator sets)	857	2 276 264	83 820	3.7	.1	X
1414	Conduit, raceway, and fittings	48	157 496	3 533	2.2	Z	X
1415	Electric bulbs (all types)	145	884 600	25 481	2.9	Z	X
1416	Interior wiring (excluding conduit)	257	1 613 110	55 411	3.4	.1	X
1417	Exterior wiring and cable (excluding conduit)	160	949 461	38 110	4.0	.1	X
1418	Lighting fixtures (residential and commercial)	321	1 538 076	58 642	3.8	.1	X
1419	Industrial controls	93	234 468	9 021	3.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	444	1 771 634	52 540	3.0	.1	X
1500	Electrical appliances, household	1 232	4 728 968	561 632	11.9	.9	1.0
1511	Televisions	476	2 924 720	148 393	5.1	.2	X
1512	Radios, stereos, and CD players	673	2 918 068	94 125	3.2	.1	X
1513	V.C.R.'s and video cameras	849	3 192 200	116 689	3.7	.2	X
1517	Vacuum cleaners and sewing machines, household	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	504	1 611 539	80 259	5.0	.1	X
1600	Electronic parts and equipment, except communication	1 575	16 395 793	1 912 868	11.7	2.9	.7
1612	Integrated circuits	108	2 326 188	9 222	.4	Z	X
1613	Capacitors and resistors	107	2 325 450	13 285	.6	Z	X
1615	Discrete semiconductors, etc.	107	2 325 450	12 463	.5	Z	X
1616	Electronic connectors and other passive electronic parts	833	3 244 689	127 047	3.9	.2	X
1618	Electronic parts and equipment, n.e.c.	841	15 878 778	1 721 070	10.8	2.6	X
1650	Communication equipment and supplies	126	129 202	24 803	19.2	Z	51.7
1651	Telephones	103	121 258	20 526	16.9	Z	X
1652	Other electronic communication equipment	80	68 891	4 065	5.9	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	1 902	5 580 251	657 993	11.8	1.0	13.6
1711	Hand tools (including power driven)	1 129	3 478 638	403 538	11.6	.6	X
1712	Bolts, nuts, rivets, and fasteners	1 169	1 305 427	159 803	12.2	.2	X
1713	Cutlery	953	2 699 023	78 258	2.9	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	905	3 289 929	349 423	10.6	.5	23.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	524	817 417	34 534	4.2	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	.1	X
1813	Plumbing fixtures	499	2 533 149	216 783	8.6	.3	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	153	619 700	13 178	2.1	Z	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	266	428 855	30 502	7.1	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	441	974 865	66 196	6.8	.1	45.7
1911	Furnaces (warm air)	279	680 538	11 519	1.7	Z	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	Z	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	Z	X
2000	Refrigeration equipment and supplies	114	163 615	18 457	11.3	Z	58.7
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	331	667 679	47 034	7.0	.1	13.2
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	Z	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment	175	443 187	13 070	2.9	Z	X
2200	Farm machinery, equipment, and parts	232	838 315	32 485	3.9	Z	2.9
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	505	2 445 816	283 553	11.6	.4	.4
2221	New power lawn mowers	425	2 221 907	90 498	4.1	.1	X
2222	Other new lawn and garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X
2223	Used garden machinery and equipment	425	2 221 907	90 498	4.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421990	Other miscellaneous durable goods whse—Con.						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	113	475 544	10 336	2.2	Z	7.0
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 414	17 244 865	720 657	4.2	1.1	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.3	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.2	X
2327	All other new general-purpose industrial machinery and equipment	701	11 530 514	344 746	3.0	.5	X
2328	Used general-purpose industrial machinery and equipment	238	5 046 376	17 555	.3	Z	X
2330	Metalworking machinery, equipment, and parts	411	1 848 642	29 068	1.6	Z	X
2340	Materials handling machinery, equipment, and parts	350	249 166	21 158	8.5	Z	.6
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12	396 771	3 956	1.0	Z	X
2360	Other industrial machinery, equipment, and parts	115	466 281	14 081	3.0	Z	35.9
2363	New printing trades machinery, equipment, and supplies	46	167 378	9 600	5.7	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	54.7
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	Z	62.0
2391	Hydraulic valves	71	445 034	14 268	3.2	Z	X
2392	Pneumatic valves	70	429 509	12 427	2.9	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	38	410 608	17 042	4.2	Z	52.5
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	Z	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	62.0
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	49.9
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies	287	284 087	27 362	9.6	Z	17.0
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies	808	1 175 755	80 277	6.8	.1	13.9
2461	Printing and duplicating inks	349	809 077	8 454	1.0	Z	X
2462	Abrasives and abrasive materials	322	185 046	12 739	6.9	Z	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	Z	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	Z	X
2465	Strapping and tape	37	18 493	483	2.6	Z	X
2466	Industrial supplies, n.e.c.	150	130 503	10 358	7.9	Z	X
2520	Custodial (janitors') equipment and supplies	132	99 193	15 923	16.1	Z	8.3
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	122	63 890	4 392	6.9	Z	X
2523	Custodial supplies	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	28	47 620	9 081	19.1	Z	49.1
2542	Service establishment equipment and supplies, n.e.c.	28	47 620	9 081	19.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	124	2 768 126	222 221	8.0	.3	X
2620	Marine machinery, equipment, and supplies	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies	853	3 867 793	205 920	5.3	.3	.3
2714	Camping and fishing equipment and accessories	207	734 876	59 892	8.2	.1	X
2715	Athletic equipment and accessories	207	734 876	15 218	2.1	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	207	734 876	49 308	6.7	.1	X
2800	Toys and hobby goods and supplies	603	1 738 798	139 512	8.0	.2	6.1
2811	Video games and cartridges	96	449 423	61 890	13.8	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	77	113 625	1 933	1.7	Z	X
2813	Crafts and craft supplies	374	1 010 704	12 955	1.3	Z	X
2814	Other hobby goods and accessories	368	999 815	33 199	3.3	.1	X
2900	Ferrous metal scrap	31	11 107 550	113 229	1.0	.2	X
2920	Nonferrous metal scrap	25	1 441 247	28 828	2.0	Z	X
2930	Recyclable paper and paperboard	76	35 268	4 657	13.2	Z	X
2940	Recyclable materials, except metal	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	209	388 543	49 068	12.6	.1	.4
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	36	156 770	28 612	18.3	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	28	11 093 239	217 533	2.0	.3	X
3100	Musical instruments and supplies	573	2 537 940	2 444 980	96.3	3.7	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 163	22 599 579	11 099 785	49.1	16.8	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	1 674	18 248 504	13 648 262	74.8	20.7	X
3140	Prerecorded video tapes	3 725	15 762 352	9 186 141	58.3	13.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421990	Other miscellaneous durable goods whse—Con.						
3150	Other durable goods	2 840	6 501 995	5 571 714	85.7	8.5	59.2
3151	Coin-operated games	288	1 196 806	1 044 708	87.3	1.6	X
3152	Luggage	444	1 338 006	1 153 876	86.2	1.8	X
3153	Works of art	383	468 074	258 645	55.3	.4	X
3154	Other durable goods, n.e.c.	2 026	3 794 813	3 114 477	82.1	4.7	X
3160	Fire extinguishers and fire safety equipment	1 086	1 198 192	1 020 756	85.2	1.5	X
3200	Printing and writing paper	241	509 055	154 661	30.4	.2	45.1
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	199	422 454	147 528	34.9	.2	X
3300	Stationery, office supplies and greeting cards	602	1 267 400	57 155	4.5	.1	3.2
3311	Business forms	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper	413	1 040 272	8 475	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges	471	999 794	5 254	.5	Z	X
3315	Greeting cards	27	72 794	2 879	4.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	562	1 174 245	27 865	2.4	Z	X
3400	Industrial and personal services paper and plastics	311	329 037	28 355	8.6	Z	3.3
3411	Paperboard and boxboard boxes	291	166 940	12 859	7.7	Z	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	76	3 446	146	4.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	286	1 270 150	99 037	7.8	.2	46.4
3512	Nonprescription pharmaceuticals	34	2 256	326	14.5	Z	X
3513	Cosmetics	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries	157	975 066	73 150	7.5	.1	X
3600	Piece goods, knit and woven	104	1 549 634	106 556	6.9	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	91	68 434	3 205	4.7	Z	X
3800	Men's and boys' wear	328	1 762 991	35 968	2.0	.1	.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans	40	129 689	4 443	3.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	148	1 315 492	13 871	1.1	Z	X
3900	Women's and children's wear	173	1 513 769	21 981	1.5	Z	.1
3911	Infants' and children's wear (to size 6X)	82	1 242 126	6 074	.5	Z	X
3915	Women's and misses' underwear and sleepwear	9	6 204	646	10.4	Z	X
4000	Footwear	58	46 273	3 204	6.9	Z	X
4100	Frozen foods (packaged)	137	1 616 687	16 877	1.0	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and un packaged)	14	337 486	199 110	59.0	.3	62.0
4611	Beef (not killed on location)	14	337 486	114 737	34.0	.2	X
4614	Pork (not killed on location)	14	337 486	84 373	25.0	.1	X
4700	Fresh fruits and vegetables	86	1 226 404	17 741	1.4	Z	X
4800	Coffee, tea, and spices	71	181 421	2 164	1.2	Z	X
4830	Canned foods	136	1 712 594	73 082	4.3	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	14	337 486	40 495	12.0	.1	X
4850	Soft drinks and bottled water	104	1 329 559	8 774	.7	Z	X
4860	Other grocery specialties	162	12 790 125	1 821 197	14.2	2.8	X
4900	Grain and beans	26	391 742	67 506	17.2	.1	X
5300	Plastics materials and basic shapes	729	3 522 060	122 286	3.5	.2	.9
5311	Plastic pipes, rods, tubes, and shapes	523	3 039 764	51 304	1.7	.1	X
5312	High pressure laminates	13	15 671	4 945	31.6	Z	X
5314	Other plastics materials and basic shapes	260	725 741	17 343	2.4	Z	X
5320	Industrial gases (welding, etc.)	21	15 928	1 448	9.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 179	16 415 635	2 131 667	13.0	3.2	.3
5332	Alkalies and chlorine	363	439 146	4 093	.9	Z	X
5334	Organic fibers	8	81 218	8 291	10.2	Z	X
5335	Detergents and soaps	455	11 134 066	700 177	6.3	1.1	X
5336	Sanitation chemicals, polishes, and waxes	453	11 125 885	692 667	6.2	1.1	X
5341	Insecticides, nonagricultural	367	449 971	11 519	2.6	Z	X
5342	Adhesives, sealants, and glues	831	12 576 092	556 368	4.4	.8	X
5344	Other chemicals and allied products	315	3 648 954	151 320	4.1	.2	X
5400	Petroleum products	257	12 472 311	671 754	5.4	1.0	X
5420	Liquified petroleum gases (excluding natural gas)	69	1 296 028	299 896	23.1	.5	X
5500	Crude oil	11	2 508	24	1.0	Z	X
5700	Wines and distilled alcoholic beverages	6	15 668	3 909	24.9	Z	62.0
5712	Distilled liquor (including premixed alcoholic drinks)	6	15 668	3 909	24.9	Z	X
5800	Farm supplies	156	2 472 152	163 706	6.6	.2	10.2
5811	Hay, straw, and alfalfa	75	2 234 541	73 669	3.3	.1	X
5818	Other farm supplies (including harness and saddlery equipment)	80	235 373	89 928	38.2	.1	X
6000	Paint, paint supplies, and wallpaper	668	2 271 995	316 577	13.9	.5	3.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	626	2 083 409	292 039	14.0	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	437	3 263 281	341 086	10.5	.5	2.1
6101	Books	189	2 860 536	272 155	9.5	.4	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	66	130 539	12 418	9.5	Z	X
6110	Flowers and florists' supplies	114	811 095	22 524	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	158	93 231	8 055	8.6	Z	32.5
6121	Art materials	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs	140	60 244	6 255	10.4	Z	X
6150	Nondurable goods, n.e.c.	132	1 727 825	119 117	6.9	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
421990	Other miscellaneous durable goods whse—Con.						
9700	Service receipts and labor charges (including installed parts)	1 712	2 791 642	366 856	13.1	.6	48.3
9701	Labor charges for repair work	981	1 280 187	124 727	9.7	.2	X
9702	Parts installed in repair work	844	729 661	72 988	10.0	.1	X
9703	Other service receipts and labor charges—Specify	646	1 479 267	168 997	11.4	.3	X
9720	Receipts for service contracts	171	148 609	21 224	14.3	Z	X
9730	Advertising specialties (paper novelties, etc.)	108	173 720	9 578	5.5	Z	X
9740	Receipts for installing equipment	111	66 861	9 607	14.4	Z	X
9810	Miscellaneous commodities	696	12 622 827	1 240 327	9.8	1.9	X
9940	Rental and leasing receipts	501	965 045	67 376	7.0	.1	.3
9941	Computer rental and leasing receipts	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental	232	418 683	22 479	5.4	Z	X
9943	Other office machine rental receipts	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts	81	22 179	1 201	5.4	Z	X
9950	Construction receipts	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work	22	4 312	530	12.3	Z	X
4219901	Musical instruments & supplies whse	512	X	2 474 693	X	100.0	60.5
0950	Computer software (packaged)	8	327 710	4 479	1.4	.2	X
1600	Electronic parts and equipment, except communication	10	74 699	14 448	19.3	.6	X
3100	Musical instruments and supplies	512	2 474 693	2 439 945	98.6	98.6	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	8	5 975	302	5.1	Z	X
3140	Prerecorded video tapes	8	9 342	528	5.7	Z	X
3150	Other durable goods	8	4 745	1 433	30.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	6	3 323	86	2.6	Z	X
3800	Men's and boys' wear	7	3 518	558	15.9	Z	X
3900	Women's and children's wear	7	3 518	244	6.9	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	7	7 221	306	4.2	Z	X
9700	Service receipts and labor charges (including installed parts)	18	33 212	2 675	8.1	.1	X
4219902	Forest products (except lumber) whse	2 032	X	11 386 630	X	100.0	59.1
0600	Lumber: rough, dressed, and finished	98	758 712	183 542	24.2	1.6	X
0620	Plywood and millwork	27	172 036	15 063	8.8	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	8	21 035	2 654	12.6	Z	X
1120	Flat iron and steel products	6	9 354	449	4.8	Z	X
1140	Iron and steel wire and wire products	11	21 728	708	3.3	Z	X
1150	Iron and steel pipe and tubing	6	5 868	56	1.0	Z	X
1300	Coal and coke	8	19 106	380	2.0	Z	X
1700	Hardware	18	32 234	2 205	6.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	18	68 106	2 459	3.6	Z	X
2540	Other service establishment equipment and supplies	6	11 014	110	1.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 032	11 386 630	10 751 729	94.4	94.4	X
5300	Plastics materials and basic shapes	23	79 722	14 410	18.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	106 649	12 877	12.1	.1	X
5800	Farm supplies	17	225 572	89 734	39.8	.8	X
6110	Flowers and florists' supplies	7	29 295	5 705	19.5	.1	X
9700	Service receipts and labor charges (including installed parts)	70	199 004	22 972	11.5	.2	X
9730	Advertising specialties (paper novelties, etc.)	7	24 065	1 609	6.7	Z	X
9810	Miscellaneous commodities	60	161 003	9 471	5.9	.1	X
9940	Rental and leasing receipts	56	236 536	12 020	5.1	.1	X
4219903	General merchandise (durable goods) whse	3 382	X	21 595 797	X	100.0	59.0
0100	New and used automobiles, motorcycles, etc.	66	46 608	2 028	4.4	Z	X
0140	Medium trucks and tractors (14,001 to 26,000 lb)	14	33 346	1 982	5.9	Z	X
0150	Heavy trucks and tractors (over 26,000 lb)	29	36 560	6 048	16.5	Z	X
0200	New and rebuilt automotive parts and supplies	498	2 471 154	131 256	5.3	.6	2.5
0211	Batteries	282	2 069 028	3 007	.1	Z	X
0212	Engines (complete)	283	1 055 041	2 102	.2	Z	X
0213	Electrical engine parts (including ignition parts)	282	2 069 028	12 298	.6	.1	X
0214	Brake parts (including fluid and all disk and drum parts)	282	2 069 028	4 623	.2	Z	X
0215	Exhaust system parts	282	2 069 028	3 007	.1	Z	X
0216	Glass	136	1 041 331	1 610	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	429	2 082 747	7 440	.4	Z	X
0218	Filters (oil, air, gas, and transmission)	429	2 082 747	12 346	.6	.1	X
0219	Engine parts, except electrical	282	2 069 028	6 017	.3	Z	X
0221	Body parts and repair materials	136	1 041 331	1 610	.2	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	282	2 069 028	5 770	.3	Z	X
0223	Parts, n.e.c.	282	2 069 028	3 007	.1	Z	X
0224	Accessories	351	2 457 435	68 357	2.8	.3	X
0240	Used automotive parts, accessories, and equipment	11	14 207	1 236	8.7	Z	X
0300	Tires and tubes	255	2 857 467	60 157	2.1	.3	.1
0311	New tires and tubes	230	2 825 123	56 655	2.0	.3	X
0400	Household and lawn furniture	117	940 586	102 556	10.9	.5	.6
0413	Lawn furniture and equipment	23	53 049	1 316	2.5	Z	X
0420	Office and business furniture	130	80 810	13 683	16.9	.1	4.4
0421	New office furniture (wooden and metal)	125	63 455	11 953	18.8	.1	X
0500	Household china, glassware, crockery, and plastic housewares	164	154 945	22 315	14.4	.1	X
0520	Linens, domestics, curtains, and draperies	169	416 343	23 625	5.7	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219903	General merchandise (durable goods) whse—Con.						
0530	Flooring and floor coverings	199	113 403	5 995	5.3	Z	4.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	199	113 403	5 494	4.8	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	10	9 681	459	4.7	Z	X
0540	Other home furnishings	713	2 383 200	154 906	6.5	.7	X
0542	Mirrors, lamps, and picture frames	169	523 875	69 346	13.2	.3	X
0600	Lumber: rough, dressed, and finished	371	1 941 595	226 328	11.7	1.0	.9
0611	Dimensional lumber (non-treated)	324	1 568 002	151 409	9.7	.7	X
0612	Treated lumber	324	1 330 912	49 869	3.7	.2	X
0613	Boards	161	663 384	25 049	3.8	.1	X
0620	Plywood and millwork	551	2 273 327	256 150	11.3	1.2	3.0
0621	Softwood plywood and oriented strand board (OSB)	149	858 046	43 602	5.1	.2	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	380	1 531 938	84 771	5.5	.4	X
0623	Gypsum, specialty boards, and treatments	246	763 221	41 438	5.4	.2	X
0624	Wood millwork (doors, windows, cabinets, etc.)	161	701 136	46 699	6.7	.2	X
0625	Metal millwork	169	208 230	10 253	4.9	.2	X
0626	Other millwork and wood siding (including trusses and wood roofing)	145	184 223	4 280	2.3	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	296	168 849	20 679	12.2	.1	26.2
0711	Ready-mixed or transit-mixed concrete	152	89 462	4 345	4.9	Z	X
0712	Cement and lime	151	103 572	10 526	10.2	Z	X
0713	Sand, gravel, and crushed stone	153	63 821	1 887	3.0	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	231	141 846	3 920	2.8	Z	X
0720	Roofing, siding, and insulation materials	431	445 349	58 452	13.1	.3	31.0
0721	Roofing, except wood	190	78 021	5 004	6.4	Z	X
0722	Siding, except wood	116	240 616	33 046	13.7	.2	X
0723	Insulation materials	319	198 131	17 031	8.6	.1	X
0730	Flat glass and other construction glass (excluding automotive)	150	251 230	17 513	7.0	.1	X
0740	Other construction materials	417	1 172 268	107 812	9.2	.5	3.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	84	161 491	3 199	2.0	Z	X
0742	Prefabricated buildings and structural assemblies (nonwood)	64	134 281	10 738	8.0	.1	X
0744	Construction materials, n.e.c. (including wire fence and construction paper)	313	770 055	53 077	6.9	.2	X
0800	Photographic equipment and supplies (excluding video)	398	1 749 486	952 293	54.4	4.4	55.4
0811	Still picture photographic equipment	89	9 124	88	1.0	Z	X
0812	Motion picture photographic equipment	89	9 124	176	1.9	Z	X
0813	Photographic film	103	1 574 756	942 023	59.8	4.4	X
0815	Other photographic equipment and supplies	172	12 775	499	3.9	Z	X
0900	Office equipment	545	798 241	127 968	16.0	.6	2.0
0911	Typewriters and dedicated word processors	65	39 409	595	1.5	Z	X
0912	Calculators and accounting machines	65	39 409	308	.8	Z	X
0913	Copying machines and equipment	355	170 293	23 899	14.0	.1	X
0914	Dictating, transcribing, and recording machines	129	154 543	20 749	13.4	.1	X
0920	New computer equipment	393	1 251 675	262 204	20.9	1.2	55.8
0921	Computers	61	9 951	740	7.4	Z	X
0922	Computer storage devices	12	836	16	1.9	Z	X
0923	Computer printers	43	5 759	232	4.0	Z	X
0924	Other computer peripheral equipment	357	1 245 481	261 216	21.0	1.2	X
0930	Used computer equipment	23	13 869	1 495	10.8	Z	X
0950	Computer software (packaged)	382	1 628 552	32 462	2.0	.2	X
0960	Restaurant and hotel equipment and supplies	120	85 993	16 778	19.5	.1	X
0970	Store machines and equipment	62	47 358	6 433	13.6	Z	40.2
0971	Vending machines	34	11 137	204	1.8	Z	X
0972	Other store machines and equipment	62	47 358	6 229	13.2	Z	X
1000	Medical, hospital, and surgical supplies	59	501 780	117 591	23.4	.5	6.1
1013	Other surgical, medical, and hospital supplies	50	437 564	104 749	23.9	.5	X
1030	Optical and ophthalmic goods	11	8 893	89	1.0	Z	X
1040	Religious and school supplies	67	38 273	3 189	8.3	Z	17.0
1042	School supplies	67	38 273	3 189	8.3	Z	X
1050	Other professional equipment and supplies	16	79 523	8 196	10.3	Z	14.5
1057	Professional equipment and supplies, n.e.c.	6	13 585	1 355	10.0	Z	X
1100	Iron and steel products (semifinished)	19	14 256	714	5.0	Z	59.0
1111	Sheet bars and tin plate bars	19	14 256	714	5.0	Z	X
1120	Flat iron and steel products	512	3 624 441	408 320	11.3	1.9	24.6
1124	Sheets (hot-rolled)	511	3 621 055	163 124	4.5	.8	X
1126	Sheets (galvanized and coated)	511	3 621 055	244 688	6.8	1.1	X
1140	Iron and steel wire and wire products	595	814 227	58 697	7.2	.3	X
1150	Iron and steel pipe and tubing	590	1 418 533	126 059	8.9	.6	X
1160	Other iron and steel products	148	119 934	9 123	7.6	Z	X
1200	Copper and brass	228	13 874 018	785 176	5.7	3.6	51.1
1212	Flat products (sheets, strips, and plates)	115	13 789 362	346 034	2.5	1.6	X
1213	Tubular products (pipes and tubes)	143	11 232 013	438 835	3.9	2.0	X
1220	Aluminum shapes, forms, etc.	390	14 060 076	704 279	5.0	3.3	50.7
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	390	14 060 076	704 279	5.0	3.3	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	54	12 536 222	463 934	3.7	2.1	X
1300	Coal and coke	44	1 189 324	362 810	30.5	1.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	28	11 093 239	1 740 138	15.7	8.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219903	General merchandise (durable goods) whse—Con.						
1400	Electrical apparatus and equipment	1 420	5 068 757	415 830	8.2	1.9	.6
1412	Switchgear and switchboard apparatus	49	1 204 032	71 986	6.0	.3	X
1413	Motors and generators (including motor-generator sets)	856	2 275 526	83 635	3.7	.4	X
1415	Electric bulbs (all types)	98	733 902	12 368	1.7	.1	X
1416	Interior wiring (excluding conduit)	212	1 476 912	54 640	3.7	.3	X
1417	Exterior wiring and cable (excluding conduit)	160	949 461	38 110	4.0	.2	X
1418	Lighting fixtures (residential and commercial)	319	1 529 895	58 233	3.8	.3	X
1419	Industrial controls	74	213 089	5 095	2.4	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	444	1 771 634	52 540	3.0	.2	X
1500	Electrical appliances, household	1 167	4 527 938	518 260	11.4	2.4	.3
1511	Televisions	471	2 857 466	120 326	4.2	.6	X
1512	Radios, stereos, and CD players	672	2 917 967	94 106	3.2	.4	X
1513	V.C.R.'s and video cameras	846	3 127 765	113 219	3.6	.5	X
1517	Vacuum cleaners and sewing machines, household	149	811 970	2 249	.3	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	504	1 611 539	80 259	5.0	.4	X
1600	Electronic parts and equipment, except communication	1 469	16 056 941	1 871 060	11.7	8.7	.6
1612	Integrated circuits	107	2 325 450	9 149	.4	Z	X
1613	Capacitors and resistors	107	2 325 450	13 285	.6	.1	X
1615	Discrete semiconductors, etc.	107	2 325 450	12 463	.5	.1	X
1616	Electronic connectors and other passive electronic parts	831	3 236 508	126 472	3.9	.6	X
1618	Electronic parts and equipment, n.e.c.	824	15 767 187	1 709 690	10.8	7.9	X
1650	Communication equipment and supplies	118	119 596	23 274	19.5	.1	48.7
1651	Telephones	99	116 167	19 945	17.2	.1	X
1652	Other electronic communication equipment	76	64 376	3 117	4.8	Z	X
1653	Other electrical communication equipment	42	14 496	212	1.5	Z	X
1700	Hardware	1 815	5 410 885	646 275	11.9	3.0	13.2
1711	Hand tools (including power driven)	1 129	3 478 638	403 538	11.6	1.9	X
1712	Bolts, nuts, rivets, and fasteners	1 169	1 305 427	159 803	12.2	.7	X
1713	Cutlery	953	2 699 023	78 258	2.9	.4	X
1800	Plumbing and heating equipment and supplies (hydronics)	904	3 288 860	349 092	10.6	1.6	22.4
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	524	817 417	34 534	4.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	636	974 238	49 347	5.1	.2	X
1813	Plumbing fixtures	499	2 533 149	216 783	8.6	1.0	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	152	618 631	12 847	2.1	.1	X
1815	Boilers, radiators, and convectors	215	96 212	2 065	2.1	Z	X
1818	Other plumbing and heating equipment and supplies	266	428 855	30 502	7.1	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	439	966 684	65 869	6.8	.3	43.8
1911	Furnaces (warm air)	279	680 538	11 519	1.7	.1	X
1912	Central air-conditioning (residential and commercial)	201	206 876	26 662	12.9	.1	X
1914	Heat pumps (residential and commercial)	143	62 322	1 593	2.6	Z	X
1916	Air cleaning and filtration systems	178	627 546	6 492	1.0	Z	X
1917	Compressors for air-conditioners	182	89 571	1 621	1.8	Z	X
1918	Condensing units for air-conditioners	94	42 172	383	.9	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	246	777 045	16 717	2.2	.1	X
2000	Refrigeration equipment and supplies	114	163 615	18 457	11.3	.1	55.8
2011	Commercial refrigerators (reach-in and walk-in)	43	128 530	4 021	3.1	Z	X
2012	Unit coolers for commercial refrigerators	14	88 969	6 136	6.9	Z	X
2013	Condensing units for commercial refrigerators	42	53 132	833	1.6	Z	X
2014	Refrigerants	46	54 791	1 187	2.2	Z	X
2015	Other refrigeration equipment and supplies	81	70 527	6 279	8.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	326	664 509	46 655	7.0	.2	12.6
2111	New off-highway wheel and track-laying tractors	293	632 619	19 539	3.1	.1	X
2115	New graders, rollers, and off-highway trucks	250	588 498	8 491	1.4	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	108	177 201	5 506	3.1	Z	X
2118	Used construction and mining machinery and equipment	175	443 187	13 070	2.9	.1	X
2200	Farm machinery, equipment, and parts	227	837 865	32 374	3.9	.2	2.8
2211	New tractors (farm)	227	837 865	8 034	1.0	Z	X
2212	New harvesting machinery	227	837 865	4 025	.5	Z	X
2213	New land preparation, planting, and cultivating machinery	227	837 865	8 034	1.0	Z	X
2214	New dairy farm and barn equipment	227	837 865	4 025	.5	Z	X
2216	Other new farm machinery and equipment	227	837 865	4 025	.5	Z	X
2218	Used farm machinery and equipment	227	837 865	4 025	.5	Z	X
2220	Garden machinery, equipment, and parts	502	2 443 487	283 497	11.6	1.3	.4
2221	New power lawn mowers	425	2 221 907	90 498	4.1	.4	X
2222	Other new lawn and garden machinery and equipment	425	2 221 907	90 498	4.1	.4	X
2223	Used garden machinery and equipment	425	2 221 907	90 498	4.1	.4	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	113	475 544	10 336	2.2	Z	6.6
2311	Pumps	67	277 499	6 068	2.2	Z	X
2312	Motors	64	184 875	1 945	1.1	Z	X
2313	Parts for pumps and motors	88	315 925	2 323	.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 354	17 072 758	709 417	4.2	3.3	.1
2321	New pumps, compressors (air or gas), and equipment	947	11 562 971	177 020	1.5	.8	X
2326	New controlling, recording, and indicating instruments and access	675	11 548 425	135 095	1.2	.6	X
2327	All other new general-purpose industrial machinery and equipment	701	11 530 514	344 746	3.0	1.6	X
2328	Used general-purpose industrial machinery and equipment	238	5 046 376	17 555	.3	.1	X
2330	Metalworking machinery, equipment, and parts	392	1 813 160	26 539	1.5	.1	X
2340	Materials handling machinery, equipment, and parts	348	247 950	21 146	8.5	.1	.5
2342	New hoists, cranes, and monorails	182	109 679	1 289	1.2	Z	X
2345	Used materials handling machinery, equipment, and parts	167	138 271	19 857	14.4	.1	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	12	396 771	3 956	1.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219903	General merchandise (durable goods) whole—Con.						
2360	Other industrial machinery, equipment, and parts	104	412 832	6 327	1.5	Z	8.3
2363	New printing trades machinery, equipment, and supplies	35	113 929	1 846	1.6	Z	X
2365	New woodworking machinery	35	47 033	36	.1	Z	X
2366	Other new industrial machinery and equipment	51	264 086	3 604	1.4	Z	X
2367	Used industrial machinery and equipment	19	34 814	841	2.4	Z	X
2370	Mechanical power transmission supplies	115	96 253	4 621	4.8	Z	52.0
2371	Bearings and bushings	106	94 383	3 994	4.2	Z	X
2372	Other mechanical power transmission supplies	29	19 327	627	3.2	Z	X
2380	Industrial valves and fittings (except fluid-power)	77	41 619	7 100	17.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	78	449 534	26 699	5.9	.1	59.0
2391	Hydraulic valves	71	445 034	14 268	3.2	.1	X
2392	Pneumatic valves	70	429 509	12 427	2.9	.1	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	37	409 000	16 530	4.0	.1	53.0
2411	Hydraulic cylinders and rotary actuators	37	409 000	12 297	3.0	.1	X
2412	Pneumatic cylinders and rotary actuators	37	409 000	4 231	1.0	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	36	25 135	1 470	5.8	Z	59.0
2421	Hydraulic and pneumatic connectors	36	25 135	1 450	5.8	Z	X
2430	Fluid-power filters, components, accessories, and parts	130	104 542	4 383	4.2	Z	47.5
2431	Filters	123	104 270	2 430	2.3	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	119	82 816	1 949	2.4	Z	X
2440	Welding supplies (excluding gases)	149	83 216	8 607	10.3	Z	X
2450	Industrial containers and supplies	268	251 992	24 105	9.6	.1	17.5
2451	New and reconditioned drums and barrels	66	6 094	340	5.6	Z	X
2454	Other industrial containers and supplies	247	135 736	6 881	5.1	Z	X
2460	Other industrial supplies	799	1 157 845	78 129	6.7	.4	11.9
2461	Printing and duplicating inks	349	809 077	8 454	1.0	.1	X
2462	Abrasives and abrasive materials	322	185 046	12 739	6.9	.1	X
2463	Nylon, polyester, and synthetic rubber	342	284 666	9 413	3.3	.1	X
2464	Mechanical rubber goods	492	853 064	29 432	3.5	.1	X
2465	Strapping and tape	35	15 629	200	1.3	Z	X
2466	Industrial supplies, n.e.c.	146	119 523	9 264	7.8	Z	X
2520	Custodial (janitors') equipment and supplies	127	96 039	15 527	16.2	.1	7.7
2521	Custodial equipment—power equipment	68	12 818	703	5.5	Z	X
2522	Custodial equipment—nonpower equipment	118	61 009	4 105	6.7	Z	X
2523	Custodial supplies	68	12 818	1 962	15.3	Z	X
2530	Laundry and dry-cleaning equipment and supplies	12	9 560	543	5.7	Z	X
2540	Other service establishment equipment and supplies	16	12 020	2 304	19.2	Z	12.9
2542	Service establishment equipment and supplies, n.e.c.	16	12 020	2 304	19.2	Z	X
2600	Aircraft and aeronautical equipment and supplies	115	2 756 670	222 069	8.1	1.0	X
2620	Marine machinery, equipment, and supplies	37	398 274	4 111	1.0	Z	X
2700	Sporting and recreational goods and supplies	767	3 743 549	192 540	5.1	.9	.2
2714	Camping and fishing equipment and accessories	207	734 876	59 892	8.2	.3	X
2715	Athletic equipment and accessories	207	734 876	15 218	2.1	.1	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	207	734 876	49 308	6.7	.2	X
2800	Toys and hobby goods and supplies	518	1 519 404	97 763	6.4	.5	6.2
2811	Video games and cartridges	74	405 964	52 300	12.9	.2	X
2812	Other toys and games (including fireworks and children's vehicles)	77	113 625	1 933	1.7	Z	X
2813	Crafts and craft supplies	368	999 815	10 331	1.0	Z	X
2814	Other hobby goods and accessories	368	999 815	33 199	3.3	.2	X
2900	Ferrous metal scrap	28	11 093 239	108 717	1.0	.5	X
2920	Nonferrous metal scrap	25	1 441 247	28 828	2.0	.1	X
2930	Recyclable paper and paperboard	74	34 696	4 640	13.4	Z	X
2940	Recyclable materials, except metal	15	3 432	231	6.7	Z	X
3000	Jewelry, diamonds, gem stones, and watches	151	195 128	18 347	9.4	.1	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	28	11 093 239	217 533	2.0	1.0	X
3100	Musical instruments and supplies	46	37 909	729	1.9	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	69	11 132 288	327 105	2.9	1.5	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	135	152 175	10 890	7.2	.1	X
3140	Prerecorded video tapes	91	107 370	3 572	3.3	Z	X
3150	Other durable goods	135	494 534	111 351	22.5	.5	55.6
3151	Coin-operated games	52	48 204	1 043	2.2	Z	X
3152	Luggage	68	74 106	3 941	5.3	Z	X
3153	Works of art	53	173 179	16 427	9.5	.1	X
3154	Other durable goods, n.e.c.	68	260 282	89 938	34.6	.4	X
3160	Fire extinguishers and fire safety equipment	54	46 588	1 073	2.3	Z	X
3200	Printing and writing paper	219	116 122	6 856	5.9	Z	18.0
3212	Fine roll paper	29	30 516	326	1.1	Z	X
3213	Other printing and writing paper	194	83 778	3 126	3.7	Z	X
3300	Stationery, office supplies and greeting cards	506	1 113 367	42 082	3.8	.2	3.1
3311	Business forms	391	990 354	3 280	.3	Z	X
3312	Stationery, photocopy paper, and typing paper	391	990 354	8 150	.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	394	838 951	8 976	1.1	Z	X
3314	Toner and cartridges	471	999 794	5 254	.5	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	506	1 113 367	16 370	1.5	.1	X
3400	Industrial and personal services paper and plastics	298	248 170	19 992	8.1	.1	4.8
3411	Paperboard and boxboard boxes	291	166 940	12 859	7.7	.1	X
3412	Paper dishes, cups, and napkins	73	40 970	1 307	3.2	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	76	3 446	146	4.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219903	General merchandise (durable goods) whlse—Con.						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	258	1 142 783	92 519	8.1	.4	48.7
3512	Nonprescription pharmaceuticals	34	2 256	326	14.5	Z	X
3513	Cosmetics	83	3 126	192	6.1	Z	X
3515	Other toiletries and druggists' sundries	146	889 373	69 783	7.8	.3	X
3600	Piece goods, knit and woven	90	1 525 208	104 220	6.8	.5	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	74	38 038	2 314	6.1	Z	X
3800	Men's and boys' wear	245	1 541 514	18 846	1.2	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	128	1 258 091	6 027	.5	Z	X
3900	Women's and children's wear	125	1 436 578	18 750	1.3	.1	X
3911	Infants' and children's wear (to size 6X)	82	1 242 126	6 074	.5	Z	X
4000	Footwear	45	34 258	2 839	8.3	Z	X
4100	Frozen foods (packaged)	130	1 608 802	16 496	1.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	58	39 304	831	2.1	Z	X
4600	Meat and meat products (fresh and un packaged)	14	337 486	199 110	59.0	.9	59.0
4611	Beef (not killed on location)	14	337 486	114 737	34.0	.5	X
4614	Pork (not killed on location)	14	337 486	84 373	25.0	.4	X
4700	Fresh fruits and vegetables	86	1 226 404	17 741	1.4	.1	X
4800	Coffee, tea, and spices	70	180 642	2 087	1.2	Z	X
4830	Canned foods	125	1 614 505	69 363	4.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	14	337 486	40 495	12.0	.2	X
4850	Soft drinks and bottled water	96	1 233 283	7 751	.6	Z	X
4860	Other grocery specialties	144	12 699 616	1 818 895	14.3	8.4	X
4900	Grain and beans	25	387 623	67 345	17.4	.3	X
5300	Plastics materials and basic shapes	664	3 338 180	98 385	2.9	.5	.1
5311	Plastic pipes, rods, tubes, and shapes	519	3 022 172	48 797	1.6	.2	X
5314	Other plastics materials and basic shapes	254	679 274	10 413	1.5	Z	X
5320	Industrial gases (welding, etc.)	16	10 424	1 340	12.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 122	16 265 299	2 116 772	13.0	9.8	.1
5332	Alkalies and chlorine	363	439 146	4 093	.9	Z	X
5335	Detergents and soaps	453	11 125 885	699 192	6.3	3.2	X
5336	Sanitation chemicals, polishes, and waxes	453	11 125 885	692 667	6.2	3.2	X
5341	Insecticides, nonagricultural	363	439 146	8 579	2.0	Z	X
5342	Adhesives, sealants, and glues	820	12 561 484	555 741	4.4	2.6	X
5344	Other chemicals and allied products	294	3 616 190	149 428	4.1	.7	X
5400	Petroleum products	249	12 448 179	668 717	5.4	3.1	X
5420	Liquified petroleum gases (excluding natural gas)	67	1 292 560	299 729	23.2	1.4	X
5500	Crude oil	11	2 508	24	1.0	Z	X
5800	Farm supplies	138	2 244 342	73 863	3.3	.3	9.6
5811	Hay, straw, and alfalfa	70	2 231 924	73 063	3.3	.3	X
5818	Other farm supplies (including harness and saddlery equipment)	68	12 418	800	6.4	Z	X
6000	Paint, paint supplies, and wallpaper	664	2 234 855	312 931	14.0	1.4	3.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	626	2 083 409	292 039	14.0	1.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	230	128 477	5 213	4.1	Z	X
6110	Flowers and florists' supplies	101	778 844	16 702	2.1	.1	X
6120	Art goods (including novelties and souvenirs)	124	68 661	5 229	7.6	Z	27.3
6121	Art materials	21	25 558	932	3.6	Z	X
6122	Novelties and souvenirs	109	35 850	3 436	9.6	Z	X
6150	Nondurable goods, n.e.c.	103	1 522 239	79 661	5.2	.4	X
9700	Service receipts and labor charges (including installed parts)	904	892 472	104 706	11.7	.5	53.3
9701	Labor charges for repair work	601	308 725	34 921	11.3	.2	X
9702	Parts installed in repair work	633	393 303	45 289	11.5	.2	X
9703	Other service receipts and labor charges—Specify	243	584 687	24 384	4.2	.1	X
9720	Receipts for service contracts	155	117 300	17 168	14.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	78	86 757	6 569	7.6	Z	X
9740	Receipts for installing equipment	100	45 342	3 651	8.1	Z	X
9810	Miscellaneous commodities	466	12 144 344	1 201 750	9.9	5.6	X
9940	Rental and leasing receipts	356	458 830	37 829	8.2	.2	.5
9941	Computer rental and leasing receipts	76	193 888	2 178	1.1	Z	X
9942	Photocopying machine rental	232	418 683	22 479	5.4	.1	X
9943	Other office machine rental receipts	76	193 888	6 399	3.3	Z	X
9944	Other rental receipts	81	22 179	1 201	5.4	Z	X
9950	Construction receipts	30	37 910	7 114	18.8	Z	X
9970	Receipts for printing or photocopying performed at this establishment	16	16 397	447	2.7	Z	X
9980	Receipts for machine shop job work	22	4 312	530	12.3	Z	X
4219904	Prerecorded media whlse	2 075	X	23 424 629	X	100.0	69.6
0200	New and rebuilt automotive parts and supplies	12	101 714	6 192	6.1	Z	X
0250	Petroleum products marketing equipment	6	98 961	16 196	16.4	.1	X
0500	Household china, glassware, crockery, and plastic housewares	6	20 100	589	2.9	Z	X
0520	Linens, domestics, curtains, and draperies	7	14 372	829	5.8	Z	X
0540	Other home furnishings	6	13 513	607	4.5	Z	X
0620	Plywood and millwork	6	4 397	1 943	44.2	Z	X
0800	Photographic equipment and supplies (excluding video)	20	92 304	2 106	2.3	Z	X
0900	Office equipment	9	10 521	1 573	15.0	Z	X
0950	Computer software (packaged)	55	1 567 317	66 644	4.3	.3	X
0970	Store machines and equipment	6	33 760	8 641	25.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219904	Prerecorded media whsle—Con.						
1400	Electrical apparatus and equipment.....	14	22 440	5 222	23.3	Z	X
1500	Electrical appliances, household.....	8	69 583	31 593	45.4	.1	X
1600	Electronic parts and equipment, except communication.....	18	112 329	11 453	10.2	Z	X
1650	Communication equipment and supplies.....	6	6 052	676	11.2	Z	X
1700	Hardware.....	13	24 287	2 587	10.7	Z	X
2700	Sporting and recreational goods and supplies.....	13	22 962	2 724	11.9	Z	X
2800	Toys and hobby goods and supplies.....	29	61 715	12 288	19.9	.1	X
3000	Jewelry, diamonds, gem stones, and watches.....	13	22 537	722	3.2	Z	X
3100	Musical instruments and supplies.....	8	14 201	951	6.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records.....	1 501	17 809 640	13 582 124	76.3	58.0	X
3140	Prerecorded video tapes.....	965	15 608 548	9 174 180	58.8	39.2	X
3150	Other durable goods.....	12	49 309	15 295	31.0	.1	X
3200	Printing and writing paper.....	7	8 112	2 889	35.6	Z	X
3300	Stationery, office supplies and greeting cards.....	11	16 893	342	2.0	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	15	87 044	3 565	4.1	Z	X
3800	Men's and boys' wear.....	28	128 957	4 465	3.5	Z	X
3900	Women's and children's wear.....	17	16 874	1 138	6.7	Z	X
4000	Footwear.....	8	4 709	237	5.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	148	2 917 008	318 484	10.9	1.4	X
6120	Art goods (including novelties and souvenirs).....	15	19 710	2 630	13.3	Z	X
9700	Service receipts and labor charges (including installed parts).....	124	668 896	108 827	16.3	.5	X
9720	Receipts for service contracts.....	13	25 621	3 554	13.9	Z	X
9810	Miscellaneous commodities.....	86	238 868	16 640	7.0	.1	X
9940	Rental and leasing receipts.....	21	84 679	4 125	4.9	Z	X
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1 418	X	15 602 913	X	100.0	64.7
0200	New and rebuilt automotive parts and supplies.....	6	2 753	119	4.3	Z	X
0520	Linens, domestics, curtains, and draperies.....	6	13 593	791	5.8	Z	X
0800	Photographic equipment and supplies (excluding video).....	20	92 304	2 106	2.3	Z	X
0900	Office equipment.....	8	7 755	1 160	15.0	Z	X
0950	Computer software (packaged).....	44	1 431 516	63 957	4.5	.4	X
1400	Electrical apparatus and equipment.....	11	7 202	1 449	20.1	Z	X
1600	Electronic parts and equipment, except communication.....	17	111 591	11 380	10.2	.1	X
1700	Hardware.....	11	9 789	1 140	11.6	Z	X
2700	Sporting and recreational goods and supplies.....	12	22 183	2 686	12.1	Z	X
2800	Toys and hobby goods and supplies.....	21	34 454	3 140	9.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches.....	7	20 960	280	1.3	Z	X
3100	Musical instruments and supplies.....	8	14 201	951	6.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records.....	1 418	15 602 913	13 325 402	85.4	85.4	X
3140	Prerecorded video tapes.....	308	7 786 832	1 825 907	23.4	11.7	X
3150	Other durable goods.....	9	20 255	1 143	5.6	Z	X
3200	Printing and writing paper.....	7	8 112	2 889	35.6	Z	X
3300	Stationery, office supplies and greeting cards.....	9	15 142	255	1.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	13	84 895	2 977	3.5	Z	X
3800	Men's and boys' wear.....	25	123 082	3 048	2.5	Z	X
3900	Women's and children's wear.....	8	10 670	492	4.6	Z	X
4000	Footwear.....	6	2 958	61	2.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	116	2 861 937	309 527	10.8	2.0	X
6120	Art goods (including novelties and souvenirs).....	12	13 054	666	5.1	Z	X
9700	Service receipts and labor charges (including installed parts).....	101	322 111	20 014	6.2	.1	X
9720	Receipts for service contracts.....	9	11 758	3 355	28.5	Z	X
9810	Miscellaneous commodities.....	45	188 573	8 890	4.7	.1	X
9940	Rental and leasing receipts.....	8	72 577	1 388	1.9	Z	X
42199042	Prerecorded video tapes whsle	657	X	7 821 716	X	100.0	79.2
0200	New and rebuilt automotive parts and supplies.....	6	98 961	6 073	6.1	.1	X
0250	Petroleum products marketing equipment.....	6	98 961	16 196	16.4	.2	X
0950	Computer software (packaged).....	11	135 801	2 687	2.0	Z	X
2800	Toys and hobby goods and supplies.....	8	27 261	9 148	33.6	.1	X
3000	Jewelry, diamonds, gem stones, and watches.....	6	1 577	442	28.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records.....	83	2 206 727	256 722	11.6	3.3	X
3140	Prerecorded video tapes.....	657	7 821 716	7 348 273	93.9	93.9	X
3900	Women's and children's wear.....	9	6 204	646	10.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	32	55 071	8 957	16.3	.1	X
9700	Service receipts and labor charges (including installed parts).....	23	346 785	88 813	25.6	1.1	X
9810	Miscellaneous commodities.....	41	50 295	7 750	15.4	.1	X
9940	Rental and leasing receipts.....	13	12 102	2 737	22.6	Z	X
4219905	Fire extinguishers & fire safety equipment whsle	1 016	X	1 136 419	X	100.0	64.5
0900	Office equipment.....	8	6 475	791	12.2	.1	X
1000	Medical, hospital, and surgical supplies.....	16	19 458	5 028	25.8	.4	X
1140	Iron and steel wire and wire products.....	10	21 605	863	4.0	.1	X
1400	Electrical apparatus and equipment.....	21	29 560	4 335	14.7	.4	X
1600	Electronic parts and equipment, except communication.....	15	19 538	3 138	16.1	.3	X
1700	Hardware.....	20	37 171	3 126	8.4	.3	X
2320	General-purpose industrial machinery, equipment, and parts.....	10	7 775	1 161	14.9	.1	X
2330	Metalworking machinery, equipment, and parts.....	13	29 661	2 415	8.1	.2	X
2450	Industrial containers and supplies.....	6	15 385	2 807	18.2	.2	X
2540	Other service establishment equipment and supplies.....	6	24 586	6 667	27.1	.6	X
3160	Fire extinguishers and fire safety equipment.....	1 016	1 136 419	1 018 827	89.7	89.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	6	3 090	627	20.3	.1	X
5300	Plastics materials and basic shapes.....	14	41 369	7 339	17.7	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	20	36 879	1 858	5.0	.2	X
9700	Service receipts and labor charges (including installed parts).....	266	237 283	53 162	22.4	4.7	X
9740	Receipts for installing equipment.....	8	18 599	5 804	31.2	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219905	Fire extinguishers & fire safety equipment whole—Con.						
9810	Miscellaneous commodities	8	6 117	508	8.3	Z	X
9940	Rental and leasing receipts	18	26 992	448	1.7	Z	X
4219906	Other durable goods whole	2 680	X	5 890 668	X	100.0	49.1
0100	New and used automobiles, motorcycles, etc.	11	2 989	238	8.0	Z	X
0200	New and rebuilt automotive parts and supplies	29	22 244	1 615	7.3	Z	17.6
0224	Accessories	29	22 244	1 615	7.3	Z	X
0300	Tires and tubes	14	12 567	1 421	11.3	Z	X
0400	Household and lawn furniture	6	3 637	358	9.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	23 864	1 369	5.7	Z	X
0520	Linens, domestics, curtains, and draperies	24	23 002	4 183	18.2	.	X
0540	Other home furnishings	65	128 506	16 107	12.5	.3	1.4
0543	Home furnishings, n.e.c.	39	98 921	13 893	14.0	.2	X
0600	Lumber: rough, dressed, and finished	9	22 764	798	3.5	Z	X
0740	Other construction materials	9	10 432	3 013	28.9	.1	X
0800	Photographic equipment and supplies (excluding video)	9	39 708	5 628	14.2	.1	X
0900	Office equipment	52	68 921	15 066	21.9	.3	X
0950	Computer software (packaged)	20	75 181	13 381	17.8	.2	X
0960	Restaurant and hotel equipment and supplies	9	3 618	377	10.4	Z	X
0970	Store machines and equipment	20	130 643	29 737	22.8	.5	49.1
0971	Vending machines	20	130 643	29 737	22.8	.5	X
1000	Medical, hospital, and surgical supplies	13	12 016	3 010	25.1	.1	38.0
1013	Other surgical, medical, and hospital supplies	13	12 016	3 010	25.1	.1	X
1120	Flat iron and steel products	7	2 902	130	4.5	Z	X
1140	Iron and steel wire and wire products	11	3 994	237	5.9	Z	X
1150	Iron and steel pipe and tubing	9	4 783	1 114	23.3	Z	X
1220	Aluminum shapes, forms, etc.	15	52 910	3 888	7.3	.1	22.7
1222	Sheets and coils (.006 to .249 inch)	12	40 673	1 509	3.7	Z	X
1400	Electrical apparatus and equipment	64	173 905	33 463	19.2	.6	3.9
1411	Power and distribution transformers	45	136 198	14 097	10.4	.2	X
1414	Conduit, raceway, and fittings	45	136 198	2 339	1.7	Z	X
1415	Electric bulbs (all types)	45	136 198	12 534	9.2	.2	X
1416	Interior wiring (excluding conduit)	45	136 198	771	.6	Z	X
1500	Electrical appliances, household	52	115 937	7 777	6.7	.1	X
1600	Electronic parts and equipment, except communication	63	132 286	12 769	9.7	.2	X
1700	Hardware	36	75 674	3 800	5.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts	29	94 219	7 261	7.7	.1	X
2330	Metalworking machinery, equipment, and parts	6	5 821	114	2.0	Z	X
2360	Other industrial machinery, equipment, and parts	11	53 449	7 754	14.5	.1	49.1
2363	New printing trades machinery, equipment, and supplies	11	53 449	7 754	14.5	.1	X
2450	Industrial containers and supplies	9	991	53	5.3	Z	X
2600	Aircraft and aeronautical equipment and supplies	6	9 946	99	1.0	Z	X
2700	Sporting and recreational goods and supplies	70	93 707	10 510	11.2	.2	X
2800	Toys and hobby goods and supplies	51	156 622	29 218	18.7	.5	X
3000	Jewelry, diamonds, gem stones, and watches	40	168 178	29 489	17.5	.5	.6
3016	Other jewel-, silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	36	156 770	28 612	18.3	.5	X
3100	Musical instruments and supplies	7	11 137	3 355	30.1	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	62	80 661	20 951	26.0	.4	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	27	85 601	15 959	18.6	.3	X
3140	Prerecorded video tapes	2 661	37 092	7 861	21.2	.1	X
3150	Other durable goods	2 680	5 890 668	5 428 906	92.2	92.2	47.0
3151	Coin-operated games	236	1 148 602	1 043 665	90.9	17.7	X
3152	Luggage	370	1 234 062	1 135 181	92.0	19.3	X
3153	Works of art	326	291 360	241 941	83.0	4.1	X
3154	Other durable goods, n.e.c.	1 938	3 447 134	3 008 113	87.3	51.1	X
3160	Fire extinguishers and fire safety equipment	15	8 476	722	8.5	Z	X
3200	Printing and writing paper	7	42 155	413	1.0	Z	X
3300	Stationery, office supplies and greeting cards	83	133 672	14 699	11.0	.3	2.0
3312	Stationery, photocopy paper, and typing paper	22	49 918	325	.7	Z	X
3315	Greeting cards	27	72 794	2 879	4.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	56	60 878	11 495	18.9	.2	X
3400	Industrial and personal services paper and plastics	8	42 736	632	1.5	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	37 233	2 326	6.2	Z	X
3600	Piece goods, knit and woven	13	5 035	396	7.9	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	11	27 073	805	3.0	Z	X
3800	Men's and boys' wear	44	82 623	10 233	12.4	.2	5.2
3812	Men's and boys' dress and casual shirts, slacks, and jeans	18	7 236	1 400	19.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	17	57 225	7 837	13.7	.1	X
3900	Women's and children's wear	20	50 420	1 100	2.2	Z	X
4100	Frozen foods (packaged)	6	7 106	343	4.8	Z	X
5300	Plastics materials and basic shapes	27	51 848	2 042	3.9	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	6 179	59	1.0	Z	X
5700	Wines and distilled alcoholic beverages	6	15 668	3 909	24.9	.1	49.1
5712	Distilled liquor (including premixed alcoholic drinks)	6	15 668	3 909	24.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4219906	Other durable goods whsle—Con.						
6100	Books, periodicals, newspapers, and miscellaneous printed materials	49	208 269	16 444	7.9	.3	4.7
6101	Books	48	203 128	15 767	7.8	.3	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	24	18 052	163	.9	Z	X
6120	Art goods (including novelties and souvenirs)	16	4 684	189	4.0	Z	33.2
6122	Novelties and souvenirs	16	4 684	189	4.0	Z	X
6150	Nondurable goods, n.e.c.	23	8 660	381	4.4	Z	X
9700	Service receipts and labor charges (including installed parts)	330	760 775	74 514	9.8	1.3	42.6
9701	Labor charges for repair work	163	604 545	28 220	4.7	.5	X
9702	Parts installed in repair work	58	152 735	13 783	9.0	.2	X
9703	Other service receipts and labor charges—Specify	162	132 244	32 479	24.6	.6	X
9730	Advertising specialties (paper novelties, etc.)	19	58 953	1 231	2.1	Z	X
9810	Miscellaneous commodities	73	48 985	11 251	23.0	.2	X
9940	Rental and leasing receipts	47	152 787	12 726	8.3	.2	X
422	Wholesale trade, nondurable goods	162 841	X	1 879 940 402	X	100.0	79.7
0100	New and used automobiles, motorcycles, etc.	50	139 545	10 197	7.3	Z	18.6
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0120	Buses, campers, and motor homes	7	29 002	2 967	10.2	Z	69.4
0122	Motor homes, car trailers, and campers	6	25 363	2 022	8.0	Z	X
0130	Light trucks and vans (14,000 lb or less)	6	7 640	696	9.1	Z	X
0200	New and rebuilt automotive parts and supplies	1 210	14 020 912	637 273	4.5	Z	3.3
0211	Batteries	301	2 106 092	14 560	.7	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	194	823 490	17 436	2.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	260	1 379 046	25 385	1.8	Z	X
0215	Exhaust system parts	55	184 978	3 675	2.0	Z	X
0216	Glass	42	110 130	4 246	3.9	Z	X
0217	Hoses, belts, gaskets, and wiper blades	316	2 207 752	17 396	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	468	2 962 519	58 852	2.0	Z	X
0219	Engine parts, except electrical	196	835 642	24 294	2.9	Z	X
0221	Body parts and repair materials	116	428 221	18 910	4.4	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	124	1 025 264	36 169	3.5	Z	X
0223	Parts, n.e.c.	171	1 380 525	24 246	1.8	Z	X
0224	Accessories	222	1 571 607	33 058	2.1	Z	X
0240	Used automotive parts, accessories, and equipment	6	8 594	138	1.6	Z	X
0250	Petroleum products marketing equipment	387	3 335 244	66 957	2.0	Z	X
0300	Tires and tubes	795	7 888 335	248 342	3.1	Z	.8
0311	New tires and tubes	552	2 810 288	117 035	4.2	Z	X
0312	Recapped and used tires and repair materials	262	980 103	8 578	.9	Z	X
0400	Household and lawn furniture	501	2 224 468	238 130	10.7	Z	37.3
0411	Upholstered furniture	52	293 501	24 420	8.3	Z	X
0412	Sleep furniture and equipment	249	1 281 830	155 283	12.1	Z	X
0413	Lawn furniture and equipment	104	467 439	28 241	6.0	Z	X
0414	Other furniture (including sleep sofas)	109	326 476	22 552	6.9	Z	X
0420	Office and business furniture	1 439	10 345 235	1 479 707	14.3	.1	2.7
0421	New office furniture (wooden and metal)	1 333	9 899 441	1 371 215	13.9	.1	X
0422	New store and restaurant furniture	18	126 686	1 350	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	48	198 240	16 985	8.6	Z	X
0424	Used office and business furniture	219	1 673 848	70 059	4.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	869	2 356 792	197 917	8.4	Z	X
0520	Linens, domestics, curtains, and draperies	633	2 446 946	269 629	11.0	Z	17.4
0521	Bedspreads, blankets, and bedding	108	745 330	54 612	7.3	Z	X
0522	Curtains and draperies	126	543 575	69 143	12.7	Z	X
0523	Shades and blinds	35	167 500	11 649	7.0	Z	X
0524	Towels and washcloths	351	1 112 987	42 102	3.8	Z	X
0525	Other linens and domestics	312	1 116 497	70 773	6.3	Z	X
0530	Flooring and floor coverings	162	761 970	198 299	26.0	Z	48.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	106	695 304	168 820	24.3	Z	X
0532	Hardwood flooring	24	99 591	4 278	4.3	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	29	161 627	16 887	10.4	Z	X
0540	Other home furnishings	1 770	31 769 459	937 825	3.0	.1	1.2
0541	Metal flatware and kitchen utensils	462	1 781 039	124 417	7.0	Z	X
0542	Mirrors, lamps, and picture frames	216	1 273 962	76 776	6.0	Z	X
0543	Home furnishings, n.e.c.	237	1 500 828	91 465	6.1	Z	X
0600	Lumber: rough, dressed, and finished	205	1 632 845	188 361	11.5	Z	3.2
0611	Dimensional lumber (non-treated)	30	89 578	8 303	9.3	Z	X
0612	Treated lumber	9	9 513	1 547	16.3	Z	X
0613	Boards	9	28 564	5 437	19.0	Z	X
0620	Plywood and millwork	175	1 707 797	199 180	11.7	Z	30.1
0621	Softwood plywood and oriented strand board (OSB)	30	519 759	50 754	9.8	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	42	206 752	25 939	12.5	Z	X
0623	Gypsum, specialty boards, and treatments	9	467 440	53 744	11.5	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	54	209 052	18 121	8.7	Z	X
0625	Metal millwork	6	67 486	6 107	9.0	Z	X
0626	Other millwork and wood siding (including trusses and wood roofing)	6	28 164	1 665	5.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
0700	Brick, stone, tile, sand, block, cement, and gravel	88	358 523	43 116	12.0	Z	31.5
0711	Ready-mixed or transit-mixed concrete	12	78 090	7 549	9.7	Z	X
0712	Cement and lime	20	72 026	8 241	11.4	Z	X
0713	Sand, gravel, and crushed stone	23	72 643	6 321	8.7	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	26	107 223	17 649	16.5	Z	X
0720	Roofing, siding, and insulation materials	114	585 300	65 027	11.1	Z	23.3
0721	Roofing, except wood	44	302 459	32 142	10.6	Z	X
0722	Siding, except wood	14	66 125	15 802	23.9	Z	X
0723	Insulation materials	35	147 423	13 362	9.1	Z	X
0730	Flat glass and other construction glass (excluding automotive)	46	143 480	19 505	13.6	Z	X
0740	Other construction materials	224	1 646 709	78 844	4.8	Z	11.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	58	300 404	32 686	10.9	Z	X
0800	Photographic equipment and supplies (excluding video)	692	14 920 766	546 518	3.7	Z	1.0
0813	Photographic film	175	859 720	46 606	5.4	Z	X
0814	Developing supplies (excluding film)	24	205 389	31 069	15.1	Z	X
0815	Other photographic equipment and supplies	210	2 232 618	206 110	9.2	Z	X
0900	Office equipment	2 052	14 039 660	1 172 123	8.3	.1	4.0
0911	Typewriters and dedicated word processors	603	2 242 103	69 541	3.1	Z	X
0912	Calculators and accounting machines	773	3 899 323	179 302	4.6	Z	X
0913	Copying machines and equipment	1 173	6 123 525	709 643	11.6	Z	X
0914	Dictating, transcribing, and recording machines	209	853 865	33 401	3.9	Z	X
0915	Mailing, letter handling, and addressing machines	198	1 054 761	93 695	8.9	Z	X
0920	New computer equipment	1 089	5 306 189	502 571	9.5	Z	12.0
0921	Computers	609	2 102 402	144 689	6.9	Z	X
0922	Computer storage devices	200	740 108	37 094	5.0	Z	X
0923	Computer printers	636	3 217 826	237 778	7.4	Z	X
0924	Other computer peripheral equipment	461	1 259 686	67 123	5.3	Z	X
0930	Used computer equipment	47	35 769	1 493	4.2	Z	X
0950	Computer software (packaged)	481	1 792 616	123 963	6.9	Z	X
0960	Restaurant and hotel equipment and supplies	3 400	67 411 984	4 446 201	6.6	.2	X
0970	Store machines and equipment	731	10 223 634	207 325	2.0	Z	.8
0971	Vending machines	52	489 322	21 967	4.5	Z	X
0972	Other store machines and equipment	441	1 074 131	65 919	6.1	Z	X
1000	Medical, hospital, and surgical supplies	703	25 054 416	2 698 968	10.8	.1	7.5
1011	Surgical and medical instruments and equipment	304	10 854 679	797 512	7.3	Z	X
1012	Orthopedic, and prosthetic appliances and supplies	134	1 962 035	24 040	1.2	Z	X
1013	Other surgical, medical, and hospital supplies	529	8 435 948	557 938	6.6	Z	X
1020	Dental supplies	10	66 518	7 457	11.2	Z	11.6
1021	Equipment (chairs, x-rays, cabinets, etc.)	7	8 695	4 169	47.9	Z	X
1030	Optical and ophthalmic goods	128	400 811	14 326	3.6	Z	53.1
1031	Ophthalmic goods	17	51 906	2 745	5.3	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1034	Optical goods, n.e.c. (excluding cameras)	93	268 756	9 853	3.7	Z	X
1040	Religious and school supplies	380	3 247 733	147 584	4.5	Z	4.2
1041	Religious supplies	13	15 350	6 967	45.4	Z	X
1042	School supplies	277	1 707 495	111 074	6.5	Z	X
1050	Other professional equipment and supplies	80	1 219 129	190 723	15.6	Z	77.3
1051	Architects' equipment and supplies	7	5 014	751	15.0	Z	X
1054	Laboratory equipment	24	40 704	6 350	15.6	Z	X
1055	Scientific instruments	9	47 564	1 735	3.6	Z	X
1056	Veterinarians' equipment and supplies	40	1 099 244	177 628	16.2	Z	X
1057	Professional equipment and supplies, n.e.c.	6	6 441	877	13.6	Z	X
1100	Iron and steel products (semifinished)	15	102 298	7 302	7.1	Z	15.5
1113	Rough castings and foundry products	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products	258	9 688 574	419 273	4.3	Z	16.4
1121	Plates	11	11 017	1 453	13.2	Z	X
1123	Sheets (cold-rolled)	35	7 677 333	297 335	3.9	Z	X
1124	Sheets (hot-rolled)	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated)	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products	373	2 084 716	123 254	5.9	Z	4.9
1141	Wire (plain, coated, barbed, and twisted)	52	240 806	29 102	12.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	33	108 493	9 442	8.7	Z	X
1150	Iron and steel pipe and tubing	204	3 018 251	172 122	5.7	Z	53.1
1152	Tubing	59	351 921	35 492	10.1	Z	X
1153	Standard steel pipe	58	289 080	53 998	18.7	Z	X
1154	Other steel pipe	67	2 362 822	75 725	3.2	Z	X
1160	Other iron and steel products	35	209 929	23 647	11.3	Z	62.9
1167	Finished products, n.e.c.	19	81 212	9 779	12.0	Z	X
1170	Alloy steel	14	74 204	24 138	32.5	Z	7.9
1175	Other alloy steel	6	33 493	10 692	31.9	Z	X
1180	Stainless steel	20	2 020 759	25 619	1.3	Z	77.6
1185	Other stainless steel (including tubing)	19	2 001 341	24 650	1.2	Z	X
1200	Copper and brass	233	10 114 346	1 550 584	15.3	.1	.3
1213	Tubular products (pipes and tubes)	47	250 508	15 813	6.3	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	62	660 997	12 350	1.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
1220	Aluminum shapes, forms, etc.	296	13 323 742	2 093 984	15.7	.1	1.5
1221	Plates (.250 inch and over)	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch)	106	392 367	33 609	8.6	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	13	96 208	13 015	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	95	332 704	14 769	4.4	Z	X
1225	Foils	16	222 691	15 649	7.0	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	42	2 134 310	560 327	26.3	Z	X
1300	Coal and coke	37	4 507 108	397 641	8.8	Z	6.8
1311	Coal	16	606 641	134 692	22.2	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	107	12 141 716	795 238	6.6	Z	X
1400	Electrical apparatus and equipment	583	5 489 365	251 721	4.6	Z	4.6
1411	Power and distribution transformers	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types)	105	479 427	25 625	5.3	Z	X
1416	Interior wiring (excluding conduit)	140	2 364 162	25 181	1.1	Z	X
1417	Exterior wiring and cable (excluding conduit)	37	412 192	46 587	11.3	Z	X
1418	Lighting fixtures (residential and commercial)	30	69 374	3 203	4.6	Z	X
1419	Industrial controls	226	3 943 832	68 048	1.7	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	133	2 070 075	12 136	.6	Z	X
1500	Electrical appliances, household	594	3 776 636	222 543	5.9	Z	3.1
1511	Televisions	65	796 351	21 987	2.8	Z	X
1512	Radios, stereos, and CD players	39	700 199	28 652	4.1	Z	X
1513	V.C.R.'s and video cameras	30	103 333	1 810	1.8	Z	X
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	405	2 378 621	114 004	4.8	Z	X
1600	Electronic parts and equipment, except communication	806	5 861 565	517 169	8.8	Z	2.4
1612	Integrated circuits	104	3 223 030	13 911	.4	Z	X
1615	Discrete semiconductors, etc.	187	732 444	91 855	12.5	Z	X
1616	Electronic connectors and other passive electronic parts	357	4 112 089	120 122	2.9	Z	X
1618	Electronic parts and equipment, n.e.c.	217	3 711 140	225 930	6.1	Z	X
1650	Communication equipment and supplies	171	409 076	35 153	8.6	Z	39.6
1651	Telephones	128	355 616	18 539	5.2	Z	X
1652	Other electronic communication equipment	118	226 848	14 346	6.3	Z	X
1653	Other electrical communication equipment	17	91 888	2 077	2.3	Z	X
1700	Hardware	2 260	22 439 381	1 157 811	5.2	.1	2.1
1711	Hand tools (including power driven)	1 033	5 156 716	339 100	6.6	Z	X
1712	Bolts, nuts, rivets, and fasteners	790	3 284 047	127 467	3.9	Z	X
1713	Cutlery	407	3 187 498	205 661	6.5	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	485	2 067 416	250 271	12.1	Z	39.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	276	847 930	93 121	11.0	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	200	722 218	42 006	5.8	Z	X
1813	Plumbing fixtures	130	636 454	26 916	4.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	111	226 989	6 484	2.9	Z	X
1815	Boilers, radiators, and convectors	30	29 485	3 632	12.3	Z	X
1818	Other plumbing and heating equipment and supplies	169	655 426	63 150	9.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	89	282 421	43 530	15.4	Z	60.8
1911	Furnaces (warm air)	40	98 666	8 291	8.4	Z	X
1912	Central air-conditioning (residential and commercial)	44	90 683	11 513	12.7	Z	X
1914	Heat pumps (residential and commercial)	12	103 942	13 988	13.5	Z	X
1916	Air cleaning and filtration systems	14	36 631	4 724	12.9	Z	X
1918	Condensing units for air-conditioners	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	42	106 471	4 831	4.5	Z	X
2000	Refrigeration equipment and supplies	88	156 054	28 036	18.0	Z	23.3
2011	Commercial refrigerators (reach-in and walk-in)	64	49 802	2 616	5.3	Z	X
2012	Unit coolers for commercial refrigerators	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators	62	46 210	2 426	5.3	Z	X
2014	Refrigerants	49	42 872	5 098	11.9	Z	X
2015	Other refrigeration equipment and supplies	59	66 832	3 635	5.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	82	425 258	48 794	11.5	Z	8.5
2112	New power cranes, draglines, and shovels	16	67 437	775	1.1	Z	X
2113	New mixers, pavers, and related equipment	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	36	114 479	20 163	17.6	Z	X
2118	Used construction and mining machinery and equipment	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts	571	3 112 382	170 946	5.5	Z	2.3
2211	New tractors (farm)	44	177 896	4 154	2.3	Z	X
2212	New harvesting machinery	25	132 970	1 465	1.1	Z	X
2213	New land preparation, planting, and cultivating machinery	18	112 368	8 283	7.4	Z	X
2214	New dairy farm and barn equipment	69	473 852	28 652	6.0	Z	X
2215	New irrigation equipment	76	458 166	50 439	11.0	Z	X
2216	Other new farm machinery and equipment	352	1 817 767	66 388	3.7	Z	X
2218	Used farm machinery and equipment	297	760 730	2 712	.4	Z	X
2220	Garden machinery, equipment, and parts	615	3 116 193	405 131	13.0	Z	5.9
2221	New power lawn mowers	63	48 913	2 901	5.9	Z	X
2222	Other new lawn and garden machinery and equipment	118	1 592 617	136 809	8.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
2230	Food-processing machinery, equipment, and parts	42	629 601	86 555	13.7	Z	9.0
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	22	23 984	4 422	18.4	Z	X
2232	New packing, packaging, and bottling equipment	8	44 581	10 766	24.1	Z	X
2233	Used food-processing machinery and equipment	12	36 439	1 303	3.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	40	101 357	13 789	13.6	Z	31.5
2311	Pumps	30	78 330	10 517	13.4	Z	X
2312	Motors	18	18 977	343	1.8	X	X
2313	Parts for pumps and motors	21	29 806	1 257	4.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	1 564	25 319 553	4 410 299	17.4	.2	15.7
2321	New pumps, compressors (air or gas), and equipment	377	11 050 076	2 064 065	18.7	.1	X
2323	New diesel engines (excluding automotive)	30	410 191	21 618	5.3	Z	X
2326	New controlling, recording, and indicating instruments and access	368	14 724 089	1 758 722	11.9	.1	X
2327	All other new general-purpose industrial machinery and equipment	575	4 162 754	141 215	3.4	Z	X
2328	Used general-purpose industrial machinery and equipment	301	2 791 329	220 817	7.9	Z	X
2330	Metalworking machinery, equipment, and parts	96	316 175	30 179	9.5	Z	X
2340	Materials handling machinery, equipment, and parts	125	866 325	48 680	5.6	Z	52.1
2341	New conveying equipment	26	599 984	4 288	.7	Z	X
2343	New forklift trucks	35	107 076	16 428	15.3	Z	X
2344	New industrial trucks and tractors	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts	60	82 123	6 520	7.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	42	3 936 677	2 195 207	55.8	.1	X
2360	Other industrial machinery, equipment, and parts	241	1 738 048	343 896	19.8	Z	57.4
2362	New power plant machinery (excluding electrical)	8	30 098	2 377	7.9	Z	X
2363	New printing trades machinery, equipment, and supplies	89	278 410	30 140	10.8	Z	X
2364	New textile and sewing machinery and equipment	9	73 795	8 693	11.8	Z	X
2366	Other new industrial machinery and equipment	114	1 044 903	207 518	19.9	Z	X
2367	Used industrial machinery and equipment	39	98 495	6 439	6.5	Z	X
2370	Mechanical power transmission supplies	10	11 320	969	8.6	Z	X
2380	Industrial valves and fittings (except fluid-power)	36	171 565	14 379	8.4	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	31	101 429	19 205	18.9	Z	65.1
2391	Hydraulic valves	26	76 748	17 438	22.7	Z	X
2392	Pneumatic valves	11	20 890	884	4.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	35	533 715	5 634	1.1	Z	75.4
2411	Hydraulic cylinders and rotary actuators	29	489 404	2 422	.5	Z	X
2412	Pneumatic cylinders and rotary actuators	8	17 865	313	1.8	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	28	65 811	11 129	16.9	Z	54.1
2421	Hydraulic and pneumatic connectors	24	58 770	8 761	14.9	Z	X
2422	Hydraulic and pneumatic assemblies	22	19 513	1 615	8.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	59	203 174	12 113	6.0	Z	70.2
2431	Filters	54	159 064	4 401	2.8	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	19	66 269	7 712	11.6	Z	X
2440	Welding supplies (excluding gases)	1 044	2 761 393	601 300	21.8	Z	X
2450	Industrial containers and supplies	917	7 880 935	564 080	7.2	Z	9.0
2451	New and reconditioned drums and barrels	209	991 292	8 466	.9	Z	X
2452	Bottles and bottlers' supplies	86	977 418	78 131	8.0	Z	X
2454	Other industrial containers and supplies	677	6 659 016	464 442	7.0	Z	X
2460	Other industrial supplies	2 325	17 557 378	1 417 313	8.1	.1	3.6
2461	Printing and duplicating inks	93	270 953	36 053	13.3	Z	X
2462	Abrasives and abrasive materials	486	1 995 373	97 916	4.9	Z	X
2463	Nylon, polyester, and synthetic rubber	55	136 675	8 409	6.2	Z	X
2464	Mechanical rubber goods	126	1 026 705	125 695	12.2	Z	X
2465	Strapping and tape	879	4 027 799	357 099	8.9	Z	X
2466	Industrial supplies, n.e.c.	902	7 708 653	366 094	4.7	Z	X
2500	Beauty and barber equipment and supplies	26	32 468	6 734	20.7	Z	27.5
2512	Supplies (combs, curlers, shampoos, etc.)	11	12 567	994	7.9	Z	X
2520	Custodial (janitors') equipment and supplies	2 487	19 704 767	1 844 120	9.4	.1	2.4
2521	Custodial equipment—power equipment	1 223	9 437 245	263 294	2.8	Z	X
2522	Custodial equipment—nonpower equipment	1 007	4 514 006	124 871	2.8	Z	X
2523	Custodial supplies	1 805	13 341 604	1 269 830	9.5	.1	X
2530	Laundry and dry-cleaning equipment and supplies	1 159	58 906 519	6 439 574	10.9	.3	X
2540	Other service establishment equipment and supplies	219	562 244	78 213	13.9	Z	22.3
2542	Service establishment equipment and supplies, n.e.c.	214	545 194	71 712	13.2	Z	X
2600	Aircraft and aeronautical equipment and supplies	98	3 531 859	124 195	3.5	Z	.5
2613	Other new aircraft equipment and supplies	94	3 523 191	122 841	3.5	Z	X
2620	Marine machinery, equipment, and supplies	96	610 905	28 612	4.7	Z	X
2700	Sporting and recreational goods and supplies	1 208	5 672 587	427 574	7.5	Z	12.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	34	126 932	7 416	5.8	Z	X
2712	Bicycles and bicycle tires and tubes	27	68 703	6 692	9.7	Z	X
2713	Billiards, pool, bowling equipment, and accessories	400	584 022	35 732	6.1	Z	X
2714	Camping and fishing equipment and accessories	171	1 937 205	64 777	3.3	Z	X
2715	Athletic equipment and accessories	315	1 823 331	172 109	9.4	Z	X
2716	Skiing equipment	18	19 686	1 334	6.8	Z	X
2717	Marine pleasure craft, equipment, and accessories	7	22 991	6 064	26.4	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	148	670 078	64 941	9.7	Z	X
2800	Toys and hobby goods and supplies	1 940	12 559 355	1 179 306	9.4	.1	8.8
2811	Video games and cartridges	110	1 862 570	96 465	5.2	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	1 070	5 718 494	375 933	6.6	Z	X
2813	Crafts and craft supplies	281	476 535	53 582	11.2	Z	X
2814	Other hobby goods and accessories	278	1 467 603	87 548	6.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
2900	Ferrous metal scrap	13	408 556	9 239	2.3	Z	X
2920	Nonferrous metal scrap	7	101 877	6 184	6.1	Z	X
2930	Recyclable paper and paperboard	201	892 000	89 361	10.0	Z	X
2940	Recyclable materials, except metal	56	255 963	49 438	19.3	Z	55.7
2941	Wiping cloths, waste rags, and textile waste	20	145 225	35 645	24.5	Z	X
2943	Recyclable plastics	9	13 318	3 189	23.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	857	7 866 943	751 304	9.6	Z	43.5
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	29	140 162	13 538	9.7	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases	92	332 145	25 680	7.7	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	18	3 678 328	367 730	10.0	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	343	630 368	56 515	9.0	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	13	1 905 909	22 396	1.2	Z	X
3100	Musical instruments and supplies	28	83 610	10 885	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	112	1 163 105	167 128	14.4	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	375	2 985 281	128 759	4.3	Z	X
3140	Prerecorded video tapes	381	3 418 345	206 835	6.1	Z	X
3150	Other durable goods	139	498 972	26 087	5.2	Z	14.2
3152	Luggage	84	376 319	9 430	2.5	Z	X
3154	Other durable goods, n.e.c.	97	442 060	15 438	3.5	Z	X
3160	Fire extinguishers and fire safety equipment	14	89 836	8 398	9.3	Z	X
3200	Printing and writing paper	4 764	56 043 263	35 063 640	62.6	1.9	63.0
3211	Roll newsprint and rotogravure paper	953	14 682 812	4 047 472	27.6	.2	X
3212	Fine roll paper	1 265	25 466 532	12 084 054	47.5	.6	X
3213	Other printing and writing paper	3 935	41 644 875	18 927 789	45.5	1.0	X
3300	Stationery, office supplies and greeting cards	11 491	68 427 369	29 850 305	43.6	1.6	47.7
3311	Business forms	6 707	26 907 536	8 817 622	32.8	.5	X
3312	Stationery, photocopy paper, and typing paper	5 087	34 897 807	4 266 527	12.2	.2	X
3313	Inked ribbons, carbon paper, pens and pencils	3 322	21 665 522	2 277 318	10.5	.1	X
3314	Toner and cartridges	3 183	18 126 127	2 867 096	15.8	.2	X
3315	Greeting cards	1 422	11 498 278	4 093 713	35.6	.2	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	5 915	32 534 472	7 373 008	22.7	.4	X
3400	Industrial and personal services paper and plastics	12 210	221 661 791	49 904 510	22.5	2.7	18.3
3411	Paperboard and boxboard boxes	4 305	37 831 088	12 921 847	34.2	.7	X
3412	Paper dishes, cups, and napkins	5 193	93 915 651	7 526 081	8.0	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	4 560	44 334 550	9 412 919	21.2	.5	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	3 035	33 032 669	5 261 000	15.9	.3	X
3415	Other industrial and personal service paper	2 924	29 260 240	10 176 686	34.8	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	11 963	339 574 469	195 532 385	57.6	10.4	34.8
3511	Prescription drugs	2 683	155 707 197	132 633 217	85.2	7.1	X
3512	Nonprescription pharmaceuticals	3 495	110 083 159	14 585 270	13.2	.8	X
3513	Cosmetics	2 609	40 983 482	10 468 231	25.5	.6	X
3514	Perfumes	921	21 172 415	5 283 693	25.0	.3	X
3515	Other toiletries and druggists' sundries	5 526	152 762 820	27 910 984	18.3	1.5	X
3600	Piece goods, knit and woven	4 856	34 051 912	25 294 448	74.3	1.3	34.0
3611	Goods purchased grey and finished on contract	592	3 995 658	1 023 506	25.6	.1	X
3612	Cotton (including blends)	2 456	11 921 208	6 101 016	51.2	.3	X
3613	Synthetics (excluding synthetic knits)	2 193	9 933 103	4 857 705	48.9	.3	X
3614	Knit fabrics, n.e.c. (including double knit)	1 423	7 179 059	3 975 412	55.4	.2	X
3615	Woolen and worsted piece goods	871	3 568 319	1 301 844	36.5	.1	X
3616	Other piece goods	1 718	7 580 090	3 737 466	49.3	.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	2 409	9 857 893	3 616 033	36.7	.2	X
3800	Men's and boys' wear	8 066	64 411 602	34 043 680	52.9	1.8	51.5
3811	Men's and boys' suits, coats, and formal wear	1 631	10 438 707	4 204 854	40.3	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	4 280	41 904 010	19 485 671	46.5	1.0	X
3813	Men's and boys' underwear and nightwear	924	6 523 502	1 687 396	25.9	.1	X
3814	Men's and boys' work clothing and uniforms	1 709	8 152 133	3 409 238	41.8	.2	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	3 199	27 076 741	5 180 149	19.1	.3	X
3900	Women's and children's wear	11 600	74 267 286	43 002 901	57.9	2.3	54.9
3911	Infants' and children's wear (to size 6X)	2 226	13 647 862	5 287 045	38.7	.7	X
3912	Women's misses', and girls' dresses and blouses	5 202	28 134 587	14 346 316	51.0	.8	X
3913	Women's, misses', and girls' suits and coats	1 641	9 571 795	3 440 199	35.9	.2	X
3914	Women's and misses' outerwear	2 596	23 869 068	6 512 130	27.3	.3	X
3915	Women's and misses' underwear and sleepwear	1 507	11 088 948	4 496 790	40.6	.2	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	3 636	18 498 897	8 593 863	46.5	.5	X
4000	Footwear	2 924	36 383 316	23 104 357	63.5	1.2	52.0
4011	All athletic footwear	846	15 981 902	9 328 513	58.4	.5	X
4012	Infants' footwear	317	2 346 184	290 688	12.4	.2	X
4013	Other women's, misses', and girls' footwear	1 680	19 682 748	7 802 077	39.6	.4	X
4014	Other men's and boy's footwear	1 431	17 577 700	5 243 876	29.8	.3	X
4015	Shoe accessories	381	2 462 974	324 972	13.2	.2	X
4100	Frozen foods (packaged)	12 901	322 892 172	81 639 395	25.3	4.3	53.1
4111	Dinners (frozen)	3 294	152 675 489	7 254 328	4.8	.4	X
4112	Fish and seafoods (frozen packaged)	6 999	171 087 150	16 461 501	9.6	.9	X
4113	Vegetables (frozen)	5 640	184 759 008	10 566 771	5.7	.6	X
4114	Fruits and fruit juices (frozen)	4 478	165 211 440	6 567 824	4.0	.3	X
4115	Meat (frozen packaged)	5 995	154 730 790	15 970 095	10.3	.9	X
4116	Frozen baked goods	4 806	170 376 851	9 982 985	5.9	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
4100	Frozen foods (packaged)—Con.						
4117	Other frozen foods (except frozen dairy products)	5 035	170 164 438	14 812 275	8.7	.8	X
4200	Dairy products (excluding dried or canned)	10 497	283 926 693	56 576 914	19.9	3.0	49.2
4211	Butter	4 769	135 332 558	3 874 805	2.9	.2	X
4212	Cheese	7 442	204 094 174	19 974 771	9.8	1.1	X
4213	Milk and cream, except raw	3 520	82 074 674	7 136 639	8.7	.4	X
4214	Ice cream	3 295	113 620 010	7 729 026	6.8	.4	X
4215	Raw milk	366	14 997 494	4 896 876	32.7	.3	X
4216	Other dairy products	4 530	186 574 782	12 911 843	6.9	.7	X
4300	Poultry and poultry products	6 507	162 220 156	23 043 471	14.2	1.2	4.9
4311	Dressed poultry killed on location	676	10 867 052	2 092 509	19.3	.1	X
4312	Eggs	3 076	69 065 823	6 847 922	9.9	.4	X
4313	Live poultry	591	4 533 096	675 149	14.9	Z	X
4314	Other poultry (excluding frozen packaged)	2 666	42 005 170	10 629 814	25.3	.6	X
4400	Confectionery	7 658	174 378 207	34 971 922	20.1	1.9	13.8
4411	Candy	4 461	82 012 941	14 559 791	17.8	.8	X
4412	Chewing gum	1 386	21 336 641	1 606 874	7.5	.1	X
4413	Nuts	3 483	53 881 242	4 292 961	8.0	.2	X
4414	Chips and popcorn	3 946	87 847 265	11 183 880	12.7	.6	X
4415	Other confections	1 355	25 916 167	1 792 993	6.9	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	5 518	95 318 243	15 774 936	16.6	.8	X
4600	Meat and meat products (fresh and unpackage)	8 654	226 643 233	61 449 387	27.1	3.3	42.5
4611	Beef (not killed on location)	5 812	150 841 005	28 011 264	18.6	1.5	X
4612	Veal (not killed on location)	2 105	37 083 912	1 229 413	3.3	.1	X
4613	Lamb and mutton (not killed on location)	1 689	35 395 450	1 178 979	3.3	.1	X
4614	Pork (not killed on location)	4 461	112 981 553	10 624 381	9.4	.6	X
4615	Sausage and prepared meats made on location	1 424	15 381 232	999 916	6.5	.1	X
4616	Sausage and prepared meats not made on location	4 318	119 721 455	12 312 746	10.3	.7	X
4617	Meat from animals killed on location	176	2 257 467	358 604	15.9	Z	X
4618	Other meat products	2 699	92 007 069	6 693 022	7.3	.4	X
4700	Fresh fruits and vegetables	10 002	175 757 461	52 357 654	29.8	2.8	18.6
4711	Fresh fruits	8 366	147 250 482	30 014 510	20.4	1.6	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	3 135	50 890 865	3 662 424	7.2	.2	X
4713	Other fresh vegetables	5 348	62 396 470	17 580 777	28.2	.9	X
4800	Coffee, tea, and spices	8 945	240 652 109	22 065 192	9.2	1.2	46.6
4811	Coffee	5 986	179 742 423	13 953 296	7.8	.7	X
4812	Tea	4 360	117 869 266	2 634 951	2.2	.1	X
4813	Spices	4 852	131 955 532	4 960 192	3.8	.3	X
4820	Bread and baked goods	7 485	131 634 224	23 748 121	18.0	1.3	55.2
4821	Breads and rolls	3 593	55 543 895	6 757 030	12.2	.4	X
4822	Cookies, cakes, and other baked goods	6 005	114 608 945	16 859 145	14.7	.9	X
4830	Canned foods	9 089	253 218 717	56 583 533	22.3	3.0	45.5
4831	Canned and bottled fruits, vegetables, and juices	7 585	221 154 374	32 602 047	14.7	1.7	X
4832	Canned and bottled baby foods	1 742	98 786 536	3 159 238	3.2	.2	X
4833	Canned meats	2 896	118 438 581	3 100 024	2.6	.2	X
4834	Canned fish and seafoods	3 979	135 788 087	4 374 302	3.2	.2	X
4835	Canned milk	1 454	66 036 923	1 086 210	1.6	.1	X
4836	Other canned foods	4 253	158 238 570	11 697 489	7.4	.6	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	3 665	69 964 567	8 040 061	11.5	.4	X
4850	Soft drinks and bottled water	10 291	230 542 664	35 192 735	15.3	1.9	47.5
4851	Soft drinks, packaged	7 814	169 737 768	28 002 950	16.5	1.5	X
4852	Soft drinks, pre and post mix bulk	3 082	80 677 482	3 286 378	4.1	.2	X
4853	Bottled water	6 073	145 071 549	3 874 249	2.7	.2	X
4860	Other grocery specialties	13 501	335 646 304	98 192 065	29.3	5.2	50.1
4861	Pasta	5 601	160 457 597	6 619 911	4.1	.4	X
4862	Breakfast cereals	3 510	157 231 547	16 548 785	10.5	.9	X
4863	Cooking oils and margarine	5 588	163 006 495	7 290 694	4.5	.4	X
4864	Flour	4 453	120 338 391	4 733 432	3.9	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	5 616	175 149 672	8 035 225	4.6	.4	X
4866	Sugar, refined	4 275	121 064 663	4 812 634	4.0	.3	X
4867	Pet foods	2 712	114 223 547	7 643 931	6.7	.4	X
4868	Grocery specialties, n.e.c.	7 084	198 368 641	42 223 688	21.3	2.2	X
4900	Grain and beans	9 378	190 306 246	114 057 603	59.9	6.1	44.3
4911	Corn (for grain)	5 903	109 317 232	42 199 046	38.6	2.2	X
4912	Oats and barley	2 803	38 833 017	2 195 766	5.7	.1	X
4913	Wheat	4 947	86 083 003	20 463 192	23.8	1.1	X
4914	Sorghum (for grain)	1 643	51 110 112	3 664 968	7.2	.2	X
4915	Soybeans	5 010	100 569 933	32 479 644	32.3	1.7	X
4916	Other grain and beans (rice and edible and inedible beans)	1 847	45 724 123	10 051 572	22.0	.5	X
5000	Cattle, hogs, sheep, and goats	2 326	26 240 957	23 941 057	91.2	1.3	74.8
5011	Cattle	1 644	21 533 886	18 823 351	87.4	1.0	X
5012	Hogs	1 362	13 672 914	4 566 573	33.4	.2	X
5013	Sheep	534	6 709 591	408 010	6.1	Z	X
5014	Goats	346	3 924 072	141 404	3.6	Z	X
5100	Hides, skins, and pelts	305	2 781 592	2 172 262	78.1	.1	X
5120	Leaf tobacco	574	11 102 228	3 884 766	35.0	Z	19.1
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	.2	X
5122	All other leaf tobacco	306	3 334 988	3 244 432	97.3	.2	X
5130	Wool, wool tops, and mohair	91	245 293	196 954	80.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
5140	Other farm products, inedible	1 160	14 269 094	6 904 063	48.4	.4	76.6
5141	Raw sugar	26	3 355 868	2 012 667	60.0	.1	X
5142	Horses, mules, and donkeys	351	1 966 102	587 457	29.9	Z	X
5143	Farm products, n.e.c.	804	8 627 243	4 161 163	48.2	.2	X
5200	Raw cotton	408	11 193 338	10 522 085	94.0	.6	X
5300	Plastics materials and basic shapes	5 975	58 485 927	34 766 038	59.4	1.8	48.0
5311	Plastic pipes, rods, tubes, and shapes	1 564	7 994 506	4 633 202	58.0	.2	X
5312	High pressure laminates	542	4 014 270	2 226 770	55.5	.1	X
5313	Plastics raw materials	1 800	30 234 665	17 825 273	59.0	.9	X
5314	Other plastics materials and basic shapes	2 774	17 621 654	9 666 608	54.9	.5	X
5320	Industrial gases (welding, etc.)	1 228	5 764 694	2 524 928	43.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	16 882	226 984 451	95 061 801	41.9	5.1	25.0
5331	Gasses, compressed and liquified, except L.P.	1 013	13 103 412	3 319 249	25.3	.2	X
5332	Alkalies and chlorine	1 683	20 856 563	9 775 791	46.9	.5	X
5334	Organic fibers	242	7 158 573	3 969 333	55.4	.2	X
5335	Detergents and soaps	6 017	96 308 963	13 392 976	13.9	.7	X
5336	Sanitation chemicals, polishes, and waxes	2 586	14 282 650	2 385 856	16.7	.1	X
5338	Wood chemicals, naval stores, and gum	392	4 543 439	685 203	15.1	Z	X
5341	Insecticides, nonagricultural	877	4 525 869	754 114	16.7	Z	X
5342	Adhesives, sealants, and glues	1 580	10 014 578	2 535 339	25.3	.1	X
5343	Explosives	392	2 126 380	1 864 414	87.7	.1	X
5344	Other chemicals and allied products	8 364	86 536 822	53 727 047	62.1	2.9	X
5400	Petroleum products	12 200	245 673 758	204 891 712	83.4	10.9	66.0
5411	Aviation gasoline	1 000	19 630 426	3 553 939	18.1	.2	X
5412	Motor gasoline	8 636	201 368 916	114 472 849	56.8	6.1	X
5413	Special naphtha	271	5 563 480	485 875	8.7	Z	X
5414	Jet fuel (naphtha or kerosine type)	1 138	70 561 240	5 417 580	7.7	.3	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	8 081	189 944 168	48 842 278	25.7	2.6	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	4 643	106 801 752	8 040 124	7.5	.4	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	530	29 157 637	8 386 043	28.8	.4	X
5418	Lubricating oil and greases	8 057	73 143 616	15 481 141	21.2	.8	X
5420	Liquified petroleum gases (excluding natural gas)	1 562	32 073 448	8 270 776	25.8	.4	X
5500	Crude oil	341	64 480 950	47 171 784	73.2	2.5	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	712	18 680 919	4 332 389	23.2	.2	X
5600	Beer and ale	4 401	56 108 234	34 755 841	61.9	1.8	X
5700	Wines and distilled alcoholic beverages	3 218	50 211 951	34 401 759	68.5	1.8	59.5
5711	Wines	2 264	38 842 913	15 131 377	39.0	.8	X
5712	Distilled liquor (including premixed alcoholic drinks)	1 413	35 384 205	19 123 065	54.0	1.0	X
5800	Farm supplies	11 776	112 276 338	58 097 080	51.7	3.1	37.9
5811	Hay, straw, and alfalfa	1 009	6 352 954	1 616 780	25.4	.1	X
5812	Feeds (poultry and livestock) not mixed on location	3 266	27 097 632	6 041 550	22.3	.3	X
5813	Prepared feeds (poultry and livestock) mixed on location	1 457	12 942 814	2 072 252	16.0	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	2 354	20 206 289	6 468 210	32.0	.3	X
5815	Insecticides, fungicides, and pesticides	2 797	22 516 710	5 927 151	26.3	.3	X
5816	Other agricultural chemicals and fertilizers	6 405	63 226 668	24 664 517	39.0	1.3	X
5817	Seeds and bulbs	3 997	38 803 777	9 222 570	23.8	.5	X
5818	Other farm supplies (including harness and saddlery equipment)	2 591	13 135 431	1 896 051	14.4	.1	X
5900	Tobacco and tobacco products	3 489	113 001 717	45 842 182	40.6	2.4	34.3
5911	Cigars	2 465	66 183 762	6 001 800	9.1	.3	X
5912	Cigarettes	2 471	62 784 949	35 092 313	55.9	1.9	X
5913	Other tobacco products (excluding leaf)	1 962	43 546 259	4 001 546	9.2	.2	X
6000	Paint, paint supplies, and wallpaper	2 866	11 423 925	6 964 670	61.0	.4	39.1
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	1 071	4 370 533	2 222 875	50.9	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	619	2 569 646	1 031 956	40.2	.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	1 024	2 714 646	1 663 174	61.3	.1	X
6014	Paint supplies	1 020	3 035 398	1 060 728	34.9	.1	X
6015	Wallpaper	479	1 506 477	896 234	59.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	5 486	39 092 166	32 831 648	84.0	1.7	53.8
6101	Books	3 473	25 379 503	16 980 859	66.9	.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	2 537	19 373 362	15 708 509	81.1	.8	X
6110	Flowers and florists' supplies	4 283	9 198 498	7 833 113	85.2	.4	X
6120	Art goods (including novelties and souvenirs)	6 049	15 199 576	9 244 396	60.8	.5	39.7
6121	Art materials	1 980	4 709 302	3 414 825	72.5	.2	X
6122	Novelties and souvenirs	4 312	10 256 650	5 757 047	56.1	.3	X
6130	Textile bags, bagging, and burlap	722	1 534 543	828 437	54.0	Z	X
6150	Nondurable goods, n.e.c.	7 483	24 882 943	17 959 301	72.2	1.0	X
9700	Service receipts and labor charges (including installed parts)	7 887	55 656 435	2 884 759	5.2	.2	4.9
9701	Labor charges for repair work	4 782	25 377 841	801 401	3.2	Z	X
9702	Parts installed in repair work	2 668	7 801 068	229 614	2.9	Z	X
9703	Other service receipts and labor charges—Specify	3 645	32 103 682	1 292 180	4.0	.1	X
9720	Receipts for service contracts	1 072	1 947 171	345 372	17.7	Z	X
9730	Advertising specialties (paper novelties, etc.)	559	1 865 134	172 471	9.2	Z	X
9740	Receipts for installing equipment	586	527 908	75 748	14.3	Z	X
9810	Miscellaneous commodities	9 899	178 042 492	12 722 050	7.1	.7	X
9840	Pipeline transportation receipts	21	1 032 964	7 974	.8	Z	X
9910	Receipts from Commodity Credit Corporation	292	3 488 411	24 076	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 548	16 169 600	563 127	3.5	Z	X
9930	Sales of integrated systems which you wrote or modified software	172	147 913	31 894	21.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422	Wholesale trade, nondurable goods—Con.						
9940	Rental and leasing receipts	3 279	25 963 562	858 348	3.3	Z	.9
9941	Computer rental and leasing receipts	131	112 989	14 748	13.1	Z	X
9942	Photocopying machine rental	356	582 933	88 046	15.1	Z	X
9943	Other office machine rental receipts	488	803 093	27 978	3.5	Z	X
9944	Other rental receipts	52	20 445	257	1.3	Z	X
9950	Construction receipts	47	47 070	7 927	16.8	Z	X
9960	Custom software (designed to customer specifications)	176	140 907	20 608	14.6	Z	X
9970	Receipts for printing or photocopying performed at this establishment	234	409 174	64 505	15.8	Z	X
4221	Paper & paper product whlse	15 848	X	117 062 485	X	100.0	77.1
0200	New and rebuilt automotive parts and supplies	14	6 580	636	9.7	Z	26.7
0211	Batteries	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts)	6	174	3	1.7	Z	X
0216	Glass	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical	6	4 764	39	.8	Z	X
0221	Body parts and repair materials	6	4 764	39	.8	Z	X
0224	Accessories	6	4 764	39	.8	Z	X
0400	Household and lawn furniture	200	921 730	141 210	15.3	.1	59.3
0412	Sleep furniture and equipment	195	912 945	140 471	15.4	.1	X
0420	Office and business furniture	1 301	9 860 923	1 419 265	14.4	1.2	1.8
0421	New office furniture (wooden and metal)	1 231	9 543 591	1 333 208	14.0	1.1	X
0422	New store and restaurant furniture	10	112 445	754	.7	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture	219	1 673 848	70 059	4.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares	34	155 531	18 563	11.9	Z	X
0530	Flooring and floor coverings	10	10 948	465	4.2	Z	X
0540	Other home furnishings	51	409 980	47 041	11.5	Z	8.4
0541	Metal flatware and kitchen utensils	7	61 403	8 927	14.5	Z	X
0542	Mirrors, lamps, and picture frames	34	288 568	28 937	10.0	Z	X
0543	Home furnishings, n.e.c.	13	139 762	8 974	6.4	Z	X
0730	Flat glass and other construction glass (excluding automotive)	12	15 568	2 116	13.6	Z	X
0800	Photographic equipment and supplies (excluding video)	236	2 721 660	201 241	7.4	.2	1.4
0813	Photographic film	19	260 364	24 683	9.5	Z	X
0814	Developing supplies (excluding film)	15	199 066	30 900	15.5	Z	X
0815	Other photographic equipment and supplies	190	2 006 373	116 121	5.8	.1	X
0900	Office equipment	1 363	8 790 197	1 022 417	11.6	.9	4.5
0911	Typewriters and dedicated word processors	438	1 997 406	63 153	3.2	.1	X
0912	Calculators and accounting machines	626	3 587 452	176 623	4.9	.2	X
0913	Copying machines and equipment	889	5 507 403	658 608	12.0	.6	X
0914	Dictating, transcribing, and recording machines	117	741 344	31 822	4.3	Z	X
0915	Mailing, letter handling, and addressing machines	123	884 192	87 129	9.9	.1	X
0920	New computer equipment	623	4 736 756	434 030	9.2	.4	10.4
0921	Computers	242	1 704 449	116 218	6.8	.1	X
0922	Computer storage devices	107	511 797	13 867	2.7	Z	X
0923	Computer printers	408	2 911 457	231 551	8.0	.2	X
0924	Other computer peripheral equipment	189	968 693	64 427	6.7	.1	X
0930	Used computer equipment	18	19 236	871	4.5	Z	X
0950	Computer software (packaged)	248	1 462 096	108 241	7.4	.1	X
0960	Restaurant and hotel equipment and supplies	558	7 748 864	1 705 429	22.0	1.5	X
0970	Store machines and equipment	258	1 040 218	58 329	5.6	.1	1.7
0971	Vending machines	33	184 635	17 414	9.4	Z	X
0972	Other store machines and equipment	201	538 728	21 058	3.9	Z	X
1000	Medical, hospital, and surgical supplies	19	2 119 372	518 570	24.5	.4	75.0
1013	Other surgical, medical, and hospital supplies	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies	213	1 252 009	56 370	4.5	Z	2.3
1042	School supplies	183	820 456	43 816	5.3	Z	X
1140	Iron and steel wire and wire products	15	38 851	2 622	6.7	Z	7.9
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	12	35 501	1 558	4.4	Z	X
1220	Aluminum shapes, forms, etc.	6	36 442	4 613	12.7	Z	X
1400	Electrical apparatus and equipment	22	40 986	1 826	4.5	Z	1.2
1415	Electric bulbs (all types)	19	29 563	1 508	5.1	Z	X
1500	Electrical appliances, household	35	206 460	17 860	8.7	Z	.6
1511	Televisions	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication	36	156 772	13 521	8.6	Z	4.5
1618	Electronic parts and equipment, n.e.c.	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies	25	43 999	2 910	6.6	Z	6.6
1652	Other electronic communication equipment	23	42 296	2 828	6.7	Z	X
1700	Hardware	57	127 649	19 402	15.2	Z	2.5
1711	Hand tools (including power driven)	7	9 551	1 212	12.7	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	7	7 150	349	4.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	67	222 360	21 541	9.7	Z	X
2340	Materials handling machinery, equipment, and parts	11	35 139	3 912	11.1	Z	X
2360	Other industrial machinery, equipment, and parts	58	203 245	19 741	9.7	Z	76.8
2363	New printing trades machinery, equipment, and supplies	55	179 617	15 489	8.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4221	Paper & paper product whse—Con.						
2450	Industrial containers and supplies	399	3 948 925	298 668	7.6	.3	3.4
2451	New and reconditioned drums and barrels	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies	371	3 728 222	284 622	7.6	.2	X
2460	Other industrial supplies	1 304	12 338 615	983 525	8.0	.8	2.5
2461	Printing and duplicating inks	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods	93	930 682	115 671	12.4	.1	X
2465	Strapping and tape	650	3 143 279	309 738	9.9	.3	X
2466	Industrial supplies, n.e.c.	324	4 034 779	164 667	4.1	.1	X
2520	Custodial (janitors') equipment and supplies	1 493	15 139 273	1 406 113	9.3	1.2	1.5
2521	Custodial equipment—power equipment	819	8 611 162	204 426	2.4	.2	X
2522	Custodial equipment—nonpower equipment	638	3 707 589	87 033	2.3	.1	X
2523	Custodial supplies	1 087	10 504 163	1 001 013	9.5	.9	X
2530	Laundry and dry-cleaning equipment and supplies	50	136 058	4 369	3.2	Z	X
2540	Other service establishment equipment and supplies	7	16 150	1 577	9.8	Z	69.6
2542	Service establishment equipment and supplies, n.e.c.	7	16 150	1 577	9.8	Z	X
2700	Sporting and recreational goods and supplies	13	16 161	2 307	14.3	Z	11.8
2713	Billiards, pool, bowling equipment, and accessories	3	16 161	370	2.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	13	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies	134	1 154 689	118 493	10.3	.1	10.9
2811	Video games and cartridges	12	321 273	41 330	12.9	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	38	28 752	8 472	29.5	Z	X
2813	Crafts and craft supplies	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories	14	15 685	458	2.9	Z	X
2930	Recyclable paper and paperboard	31	67 814	8 485	12.5	Z	X
2940	Recyclable materials, except metal	12	13 258	1 365	10.3	Z	34.4
2943	Recyclable plastics	6	3 152	56	1.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches	14	145 951	11 654	8.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	8 114	912	11.2	Z	X
3140	Prerecorded video tapes	8	17 558	1 281	7.3	Z	X
3150	Other durable goods	9	25 453	6 333	24.9	Z	54.3
3154	Other durable goods, n.e.c.	9	25 453	6 333	24.9	Z	X
3200	Printing and writing paper	4 114	51 253 723	34 889 627	68.1	29.8	66.6
3211	Roll newspaper and rotogravure paper	928	14 542 785	4 041 152	27.8	X	3.5
3212	Fine roll paper	1 194	24 834 654	12 066 966	48.6	10.3	X
3213	Other printing and writing paper	3 351	37 231 992	18 781 509	50.4	16.0	X
3300	Stationery, office supplies and greeting cards	9 594	49 207 618	28 852 174	58.6	24.6	63.8
3311	Business forms	6 168	23 381 558	8 703 882	37.2	7.4	X
3312	Stationery, photocopy paper, and typing paper	4 481	31 491 658	4 173 027	13.3	3.6	X
3313	Linked ribbons, carbon paper, pens and pencils	2 860	16 882 463	2 128 080	12.6	1.8	X
3314	Toner and cartridges	2 650	13 184 798	2 757 641	20.9	2.4	X
3315	Greeting cards	2 913	6 462 202	3 942 659	61.0	3.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	5 114	28 435 777	7 146 875	25.1	6.1	X
3400	Industrial and personal services paper and plastics	6 677	63 962 067	40 226 407	62.9	34.4	60.3
3411	Paperboard and boxboard boxes	3 734	31 589 637	12 591 351	39.9	10.8	X
3412	Paper dishes, cups, and napkins	2 305	25 669 938	3 751 059	14.6	3.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	3 747	32 313 561	9 062 047	28.0	7.7	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	2 375	21 579 868	4 982 662	23.1	4.3	X
3415	Other industrial and personal service paper	2 496	24 288 074	9 839 291	40.5	8.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	161	1 209 617	115 792	9.6	.1	14.6
3512	Nonprescription pharmaceuticals	35	135 380	11 041	8.2	Z	X
3513	Cosmetics	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries	112	865 504	95 365	11.0	.1	X
3600	Piece goods, knit and woven	11	153 364	13 300	8.7	Z	30.0
3613	Synthetics (excluding synthetic knits)	7	147 900	6 866	4.6	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	21 574	1 662	7.7	Z	X
3800	Men's and boys' wear	9	242 265	16 257	6.7	Z	73.7
3811	Men's and boys' suits, coats, and formal wear	7	239 075	9 106	3.8	Z	X
3900	Women's and children's wear	23	390 305	98 647	25.3	.1	27.3
3916	Other women's, misses, and girls' wear (furs, sweaters, millinery, etc.) ..	6	70 458	25 052	35.6	Z	X
4000	Footwear	8	140 763	14 321	10.2	Z	70.3
4013	Other women's, misses', and girls' footwear	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged)	27	281 131	44 527	15.8	Z	66.7
4112	Fish and seafoods (frozen packaged)	14	196 246	7 336	3.7	Z	X
4113	Vegetables (frozen)	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged)	17	225 265	10 428	4.6	Z	X
4116	Frozen baked goods	13	83 708	5 837	7.0	Z	X
4200	Dairy products (excluding dried or canned)	13	202 912	18 330	9.0	Z	77.1
4211	Butter	6	122 194	1 085	.9	Z	X
4212	Cheese	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products	13	194 533	10 108	5.2	Z	X
4400	Confectionery	43	290 884	37 371	12.8	Z	5.1
4411	Candy	40	286 789	33 244	11.6	Z	X
4413	Nuts	27	60 417	3 171	5.2	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	140 769	17 940	12.7	Z	67.6
4616	Sausage and prepared meats not made on location	6	140 769	12 665	9.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4221	Paper & paper product whse—Con.						
4800	Coffee, tea, and spices	34	234 161	13 812	5.9	Z	64.4
4811	Coffee	28	196 451	10 952	5.6	Z	X
4812	Tea	9	62 305	1 180	1.9	Z	X
4820	Bread and baked goods	13	122 722	16 013	13.0	Z	69.2
4821	Breads and rolls	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods	12	122 121	11 384	9.3	Z	X
4830	Canned foods	26	331 811	44 626	13.4	Z	44.6
4831	Canned and bottled fruits, vegetables, and juices	26	331 811	31 854	9.6	Z	X
4836	Other canned foods	11	263 449	9 767	3.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	31 827	2 282	7.2	Z	X
4850	Soft drinks and bottled water	25	102 448	3 602	3.5	Z	45.9
4851	Soft drinks, packaged	20	99 709	2 425	2.4	Z	X
4853	Bottled water	16	80 979	1 177	1.5	Z	X
4860	Other grocery specialties	222	2 122 197	78 145	3.7	.1	3.9
4861	Pasta	17	234 054	1 666	.7	Z	X
4862	Breakfast cereals	30	253 494	1 246	.5	Z	X
4863	Cooking oils and margarine	42	266 402	2 946	1.1	Z	X
4864	Flour	47	514 018	10 905	2.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	60	291 736	8 809	3.0	Z	X
4866	Sugar, refined	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c.	90	493 952	36 549	7.4	Z	X
5300	Plastics materials and basic shapes	490	2 442 776	321 545	13.2	.3	.9
5313	Plastics raw materials	66	300 079	78 913	26.3	.1	X
5314	Other plastics materials and basic shapes	314	1 620 596	188 743	11.6	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 031	6 194 097	641 967	10.4	.5	8.2
5332	Alkalies and chlorine	52	403 381	28 114	7.0	Z	X
5334	Organic fibers	13	30 570	834	2.7	Z	X
5335	Detergents and soaps	821	4 146 325	271 123	6.5	.2	X
5336	Sanitation chemicals, polishes, and waxes	351	2 302 549	140 854	6.1	.1	X
5341	Insecticides, nonagricultural	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues	76	1 234 817	123 153	10.0	.1	X
5344	Other chemicals and allied products	260	1 806 171	72 983	4.0	.1	X
5400	Petroleum products	49	987 350	288 001	29.2	.2	2.7
5418	Lubricating oil and greases	25	502 490	142 925	28.4	.1	X
5800	Farm supplies	16	6 192	811	13.1	Z	X
5900	Tobacco and tobacco products	42	113 435	30 601	27.0	Z	52.2
5911	Cigars	19	40 293	2 132	5.3	Z	X
5912	Cigarettes	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf)	35	109 638	20 948	19.1	Z	X
6000	Paint, paint supplies, and wallpaper	6	234 143	8 000	3.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	364	3 203 203	182 249	5.7	.2	.3
6101	Books	235	1 600 590	70 495	4.4	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	38	76 670	14 774	19.3	Z	X
6110	Flowers and florists' supplies	11	41 515	3 506	8.4	Z	X
6120	Art goods (including novelties and souvenirs)	449	3 088 582	169 270	5.5	.1	5.4
6121	Art materials	79	359 242	15 153	4.2	Z	X
6122	Novelties and souvenirs	366	2 018 419	90 149	4.5	.1	X
6130	Textile bags, bagging, and burlap	25	56 122	10 433	18.6	Z	X
6150	Nondurable goods, n.e.c.	42	858 767	263 860	30.7	.2	X
9700	Service receipts and labor charges (including installed parts)	748	2 765 965	237 142	8.6	.2	16.8
9701	Labor charges for repair work	563	1 770 399	79 776	4.5	.1	X
9702	Parts installed in repair work	470	1 325 676	29 396	2.2	Z	X
9703	Other service receipts and labor charges—Specify	202	892 268	75 966	8.5	.1	X
9720	Receipts for service contracts	225	923 103	141 969	15.4	.1	X
9730	Advertising specialties (paper novelties, etc.)	23	175 818	17 616	10.0	Z	X
9740	Receipts for installing equipment	23	71 311	1 074	1.5	Z	X
9810	Miscellaneous commodities	942	9 022 425	1 351 411	15.0	1.2	X
9940	Rental and leasing receipts	197	413 210	19 109	4.6	Z	16.9
9941	Computer rental and leasing receipts	15	24 841	1 130	4.5	Z	X
9942	Photocopying machine rental	52	115 832	4 439	3.8	Z	X
9943	Other office machine rental receipts	66	94 494	6 998	7.4	Z	X
9960	Custom software (designed to customer specifications)	19	39 720	2 035	5.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment	155	296 888	49 083	16.5	Z	X
42211	Printing & writing paper whse	2 309	X	38 397 487	X	100.0	78.6
0420	Office and business furniture	36	239 258	9 891	4.1	Z	2.5
0421	New office furniture (wooden and metal)	36	239 258	7 837	3.3	Z	X
0422	New store and restaurant furniture	10	112 445	754	.7	Z	X
0424	Used office and business furniture	9	71 782	1 300	1.8	Z	X
0800	Photographic equipment and supplies (excluding video)	43	741 757	101 254	13.7	.3	2.5
0815	Other photographic equipment and supplies	34	535 717	70 810	13.2	.2	X
0900	Office equipment	44	331 115	24 639	7.4	.1	3.2
0911	Typewriters and dedicated word processors	6	22 980	281	1.2	Z	X
0912	Calculators and accounting machines	13	49 243	875	1.8	Z	X
0913	Copying machines and equipment	27	275 552	20 801	7.5	.1	X
0915	Mailing, letter handling, and addressing machines	13	99 279	1 508	1.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42211	Printing & writing paper whse—Con.						
0920	New computer equipment	54	236 154	20 429	8.7	.1	4.6
0921	Computers	20	28 116	677	2.4	Z	X
0923	Computer printers	27	64 270	9 801	15.3	Z	X
0924	Other computer peripheral equipment	20	28 470	2 989	10.5	Z	X
0950	Computer software (packaged)	10	43 222	1 254	2.9	Z	X
0960	Restaurant and hotel equipment and supplies	46	2 075 204	203 057	9.8	.5	X
0970	Store machines and equipment	22	313 907	19 364	6.2	.1	X
1040	Religious and school supplies	28	418 876	10 274	2.5	Z	X
2360	Other industrial machinery, equipment, and parts	7	115 192	7 760	6.7	Z	78.0
2363	New printing trades machinery, equipment, and supplies	7	115 192	7 760	6.7	Z	X
2450	Industrial containers and supplies	44	1 844 322	91 837	5.0	.2	2.6
2454	Other industrial containers and supplies	39	1 708 015	90 125	5.3	.2	X
2460	Other industrial supplies	158	3 707 671	194 502	5.2	.5	.3
2465	Strapping and tape	72	471 429	73 317	15.6	Z	X
2466	Industrial supplies, n.e.c.	144	3 381 174	104 071	3.1	.3	X
2520	Custodial (janitors') equipment and supplies	135	4 589 615	163 982	3.6	.4	.2
2521	Custodial equipment—power equipment	39	2 525 687	2 985	.1	Z	X
2523	Custodial supplies	118	3 282 702	149 951	4.6	.4	X
2800	Toys and hobby goods and supplies	10	35 216	3 575	10.2	Z	X
3200	Printing and writing paper	2 309	38 397 487	32 975 249	85.9	85.9	65.6
3211	Roll newsprint and rotogravure paper	512	11 057 098	3 833 066	34.7	10.0	X
3212	Fine roll paper	850	21 736 502	11 669 155	53.7	30.4	X
3213	Other printing and writing paper	1 898	27 026 746	17 473 027	64.7	45.5	X
3300	Stationery, office supplies and greeting cards	864	11 082 318	2 310 590	20.8	6.0	68.1
3311	Business forms	426	6 098 618	355 968	5.8	.9	X
3312	Stationery, photocopy paper, and typing paper	525	9 991 007	1 436 717	14.4	3.7	X
3313	Inked ribbons, carbon paper, pens and pencils	179	1 254 500	55 439	4.4	.1	X
3314	Toner and cartridges	153	1 317 638	59 595	4.5	.2	X
3315	Greeting cards	95	228 903	8 952	3.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	526	6 002 678	393 921	6.6	1.0	X
3400	Industrial and personal services paper and plastics	505	10 442 295	1 958 799	18.8	5.1	65.5
3411	Paperboard and boxboard boxes	217	5 678 500	399 703	7.0	1.0	X
3412	Paper dishes, cups, and napkins	109	3 833 401	156 606	4.1	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	380	8 821 094	882 570	10.0	2.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	150	4 186 798	197 743	4.7	.5	X
3415	Other industrial and personal service paper	164	3 680 777	322 175	8.8	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	166 646	1 870	1.1	Z	X
5300	Plastics materials and basic shapes	36	389 893	35 897	9.2	.1	.5
5314	Other plastics materials and basic shapes	34	337 904	35 376	10.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	146	1 044 420	40 533	3.9	.1	.2
5335	Detergents and soaps	139	954 935	30 371	3.2	.1	X
5344	Other chemicals and allied products	139	954 935	6 046	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	41	596 818	66 789	11.2	.2	X
6120	Art goods (including novelties and souvenirs)	31	101 899	10 628	10.4	Z	1.7
6122	Novelties and souvenirs	27	78 347	6 234	8.0	Z	X
9700	Service receipts and labor charges (including installed parts)	64	605 239	14 801	2.4	Z	7.8
9701	Labor charges for repair work	54	233 854	8 747	3.7	Z	X
9702	Parts installed in repair work	36	157 380	2 557	1.6	Z	X
9703	Other service receipts and labor charges—Specify	9	339 526	2 429	.7	Z	X
9720	Receipts for service contracts	10	13 539	1 897	14.0	Z	X
9810	Miscellaneous commodities	74	979 377	45 020	4.6	.1	X
9940	Rental and leasing receipts	16	11 279	1 679	14.9	Z	58.7
9941	Computer rental and leasing receipts	8	2 398	477	19.9	Z	X
9942	Photocopying machine rental	7	8 469	849	10.0	Z	X
9943	Other office machine rental receipts	8	2 398	149	6.2	Z	X
9960	Custom software (designed to customer specifications)	8	5 832	1 371	23.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment	15	89 231	21 045	23.6	.1	X
422110	Printing & writing paper whse	2 309	X	38 397 487	X	100.0	78.6
0420	Office and business furniture	36	239 258	9 891	4.1	Z	2.5
0421	New office furniture (wooden and metal)	36	239 258	7 837	3.3	Z	X
0422	New store and restaurant furniture	10	112 445	754	.7	Z	X
0424	Used office and business furniture	9	71 782	1 300	1.8	Z	X
0800	Photographic equipment and supplies (excluding video)	43	741 757	101 254	13.7	.3	2.5
0815	Other photographic equipment and supplies	34	535 717	70 810	13.2	.2	X
0900	Office equipment	44	331 115	24 639	7.4	.1	3.2
0911	Typewriters and dedicated word processors	6	22 980	281	1.2	Z	X
0912	Calculators and accounting machines	13	49 243	875	1.8	Z	X
0913	Copying machines and equipment	27	275 552	20 801	7.5	.1	X
0915	Mailing, letter handling, and addressing machines	13	99 279	1 508	1.5	Z	X
0920	New computer equipment	54	236 154	20 429	8.7	.1	4.6
0921	Computers	20	28 116	677	2.4	Z	X
0923	Computer printers	27	64 270	9 801	15.3	Z	X
0924	Other computer peripheral equipment	20	28 470	2 989	10.5	Z	X
0950	Computer software (packaged)	10	43 222	1 254	2.9	Z	X
0960	Restaurant and hotel equipment and supplies	46	2 075 204	203 057	9.8	.5	X
0970	Store machines and equipment	22	313 907	19 364	6.2	.1	X
1040	Religious and school supplies	28	418 876	10 274	2.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422110	Printing & writing paper whse—Con.						
2360	Other industrial machinery, equipment, and parts	7	115 192	7 760	6.7	Z	78.0
2363	New printing trades machinery, equipment, and supplies	7	115 192	7 760	6.7	Z	X
2450	Industrial containers and supplies	44	1 844 322	91 837	5.0	.2	2.6
2454	Other industrial containers and supplies	39	1 708 015	90 125	5.3	.2	X
2460	Other industrial supplies	158	3 707 671	194 502	5.2	.5	.3
2465	Strapping and tape	72	471 429	73 317	15.6	.2	X
2466	Industrial supplies, n.e.c.	144	3 381 174	104 071	3.1	.3	X
2520	Custodial (janitors') equipment and supplies	135	4 589 615	163 982	3.6	.4	.2
2521	Custodial equipment—power equipment	39	2 525 687	2 985	.1	Z	X
2523	Custodial supplies	118	3 282 702	149 951	4.6	.4	X
2800	Toys and hobby goods and supplies	10	35 216	3 575	10.2	Z	X
3200	Printing and writing paper	2 309	38 397 487	32 975 249	85.9	85.9	65.6
3211	Roll newsprint and rotogravure paper	512	11 057 098	3 833 066	34.7	10.0	X
3212	Fine roll paper	850	21 736 502	11 669 155	53.7	30.4	X
3213	Other printing and writing paper	1 898	27 026 746	17 473 027	64.7	45.5	X
3300	Stationery, office supplies and greeting cards	864	11 082 318	2 310 590	20.8	6.0	68.1
3311	Business forms	426	6 098 618	355 968	5.8	.9	X
3312	Stationery, photocopy paper, and typing paper	525	9 991 007	1 436 717	14.4	3.7	X
3313	Linked ribbons, carbon paper, pens and pencils	179	1 254 500	55 439	4.4	.1	X
3314	Toner and cartridges	153	1 317 638	59 595	4.5	.2	X
3315	Greeting cards	95	228 903	8 952	3.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	526	6 002 678	393 921	6.6	1.0	X
3400	Industrial and personal services paper and plastics	505	10 442 295	1 958 799	18.8	5.1	65.5
3411	Paperboard and boxboard boxes	217	5 678 500	399 703	7.0	1.0	X
3412	Paper dishes, cups, and napkins	109	3 833 401	156 606	4.1	.4	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	380	8 821 094	882 570	10.0	2.3	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	150	4 186 798	197 743	4.7	.5	X
3415	Other industrial and personal service paper	164	3 680 777	322 175	8.8	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	166 646	1 870	1.1	Z	X
5300	Plastics materials and basic shapes	36	389 893	35 897	9.2	.1	.5
5314	Other plastics materials and basic shapes	34	337 904	35 376	10.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	146	1 044 420	40 533	3.9	.1	.2
5335	Detergents and soaps	139	954 935	30 371	3.2	.1	X
5344	Other chemicals and allied products	139	954 935	6 046	.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	41	596 818	66 789	11.2	.2	X
6120	Art goods (including novelties and souvenirs)	31	101 899	10 628	10.4	Z	1.7
6122	Novelties and souvenirs	27	78 347	6 234	8.0	Z	X
9700	Service receipts and labor charges (including installed parts)	64	605 239	14 801	2.4	Z	7.8
9701	Labor charges for repair work	54	233 854	8 747	3.7	Z	X
9702	Parts installed in repair work	36	157 380	2 557	1.6	Z	X
9703	Other service receipts and labor charges—Specify	9	339 526	2 429	.7	Z	X
9720	Receipts for service contracts	10	13 539	1 897	14.0	Z	X
9810	Miscellaneous commodities	74	979 377	45 020	4.6	.1	X
9940	Rental and leasing receipts	16	11 279	1 679	14.9	Z	58.7
9941	Computer rental and leasing receipts	8	2 398	477	19.9	Z	X
9942	Photocopying machine rental	7	8 469	849	10.0	Z	X
9943	Other office machine rental receipts	8	2 398	149	6.2	Z	X
9960	Custom software (designed to customer specifications)	8	5 832	1 371	23.5	Z	X
9970	Receipts for printing or photocopying performed at this establishment	15	89 231	21 045	23.6	.1	X
42212	Stationery & office supplies whse	8 046	X	33 271 034	X	100.0	79.7
0400	Household and lawn furniture	197	915 771	140 924	15.4	.4	61.2
0412	Sleep furniture and equipment	195	912 945	140 471	15.4	.4	X
0420	Office and business furniture	1 232	9 549 199	1 405 534	14.7	4.2	1.8
0421	New office furniture (wooden and metal)	1 195	9 304 333	1 325 371	14.2	4.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture	210	1 602 066	68 759	4.3	.2	X
0500	Household china, glassware, crockery, and plastic housewares	23	119 828	10 127	8.5	Z	X
0540	Other home furnishings	34	308 683	36 253	11.7	.1	2.5
0542	Mirrors, lamps, and picture frames	26	253 200	26 722	10.6	.1	X
0543	Home furnishings, n.e.c.	9	106 193	4 510	4.2	Z	X
0800	Photographic equipment and supplies (excluding video)	160	1 508 311	45 862	3.0	.1	1.0
0815	Other photographic equipment and supplies	156	1 470 656	45 311	3.1	.1	X
0900	Office equipment	1 280	8 372 521	993 870	11.9	3.0	4.8
0911	Typewriters and dedicated word processors	432	1 974 426	62 872	3.2	.2	X
0912	Calculators and accounting machines	612	3 538 209	175 748	5.0	.5	X
0913	Copying machines and equipment	863	5 231 851	637 807	12.2	1.9	X
0914	Dictating, transcribing, and recording machines	117	741 344	31 822	4.3	.1	X
0915	Mailing, letter handling, and addressing machines	110	784 913	85 621	10.9	.3	X
0920	New computer equipment	557	4 449 241	412 588	9.3	1.2	11.2
0921	Computers	223	1 676 333	115 541	6.9	.3	X
0922	Computer storage devices	103	511 383	13 854	2.7	Z	X
0923	Computer printers	381	2 847 187	221 750	7.8	.7	X
0924	Other computer peripheral equipment	169	940 223	61 438	6.5	.2	X
0930	Used computer equipment	13	9 368	293	3.1	Z	X
0950	Computer software (packaged)	235	1 412 713	106 617	7.5	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42212	Stationery & office supplies whsle—Con.						
0960	Restaurant and hotel equipment and supplies	91	201 675	14 444	7.2	Z	X
0970	Store machines and equipment	170	353 485	22 118	6.3	.1	4.3
0971	Vending machines	33	184 635	17 414	9.4	.1	X
0972	Other store machines and equipment	135	165 902	4 211	2.5	Z	X
1040	Religious and school supplies	138	318 244	33 509	10.5	.1	9.7
1042	School supplies	136	305 567	31 229	10.2	.1	X
1400	Electrical apparatus and equipment	6	3 225	141	4.4	Z	3.6
1415	Electric bulbs (all types)	6	3 225	141	4.4	Z	X
1500	Electrical appliances, household	28	186 328	15 140	8.1	Z	.7
1511	Televisions	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication	23	71 901	10 299	14.3	Z	7.3
1618	Electronic parts and equipment, n.e.c.	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies	23	42 296	2 828	6.7	Z	7.0
1652	Other electronic communication equipment	23	42 296	2 828	6.7	Z	X
1700	Hardware	10	31 974	5 612	17.6	Z	9.7
1711	Hand tools (including power driven)	7	9 551	1 212	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	26 317	5 803	22.1	Z	X
2360	Other industrial machinery, equipment, and parts	49	68 489	7 633	11.1	Z	79.7
2363	New printing trades machinery, equipment, and supplies	47	59 678	6 640	11.1	Z	X
2450	Industrial containers and supplies	46	161 899	6 457	4.0	Z	14.8
2454	Other industrial containers and supplies	45	161 352	6 331	3.9	Z	X
2460	Other industrial supplies	297	4 179 511	339 099	8.1	1.0	X
2520	Custodial (janitors') equipment and supplies	273	2 342 335	102 592	4.4	.3	X
2700	Sporting and recreational goods and supplies	6	13 111	2 025	15.4	Z	5.4
2713	Billiards, pool, bowling equipment, and accessories	6	13 111	88	.7	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies	92	665 027	73 977	11.1	.2	16.1
2811	Video games and cartridges	12	321 273	41 330	12.9	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	38	28 752	8 472	29.5	Z	X
2813	Crafts and craft supplies	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories	14	15 685	458	2.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	142 987	11 064	7.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	8 114	912	11.2	Z	X
3150	Other durable goods	7	8 963	1 387	15.5	Z	14.3
3154	Other durable goods, n.e.c.	7	8 963	1 387	15.5	Z	X
3200	Printing and writing paper	1 220	7 474 236	1 003 407	13.4	3.0	75.2
3211	Roll newsprint and rotogravure paper	138	372 069	31 061	8.3	.1	X
3212	Fine roll paper	176	793 935	81 437	10.3	.2	X
3213	Other printing and writing paper	1 092	7 241 141	890 909	12.3	2.7	X
3300	Stationery, office supplies and greeting cards	8 046	33 271 034	26 046 453	78.3	78.3	63.3
3311	Business forms	5 479	14 855 963	8 292 557	55.8	24.9	X
3312	Stationery, photocopy paper, and typing paper	3 465	17 428 324	2 423 379	13.9	7.3	X
3313	Inked ribbons, carbon paper, pens and pencils	2 574	15 083 760	2 059 051	13.7	6.2	X
3314	Toner and cartridges	2 476	11 779 427	2 696 444	22.9	8.1	X
3315	Greeting cards	780	6 183 080	3 929 159	63.5	11.8	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	4 301	19 724 273	6 645 858	33.7	20.0	X
3400	Industrial and personal services paper and plastics	679	8 125 808	534 240	6.6	1.6	72.1
3411	Paperboard and boxboard boxes	310	2 186 938	74 482	3.4	.2	X
3412	Paper dishes, cups, and napkins	317	7 147 378	293 259	4.1	.9	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	230	1 376 141	76 545	5.6	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	187	896 795	33 203	3.7	.1	X
3415	Other industrial and personal service paper	196	698 006	56 756	8.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	39	333 633	37 944	11.4	.1	32.3
3512	Nonprescription pharmaceuticals	11	38 908	3 773	9.7	Z	X
3513	Cosmetics	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries	29	294 725	31 717	10.8	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	10 103	1 123	11.1	Z	X
3900	Women's and children's wear	10	143 436	25 053	17.5	.1	X
4400	Confectionery	6	155 010	8 289	5.3	Z	.3
4411	Candy	6	155 010	8 289	5.3	Z	X
4860	Other grocery specialties	72	1 303 522	14 128	1.1	Z	X
5300	Plastics materials and basic shapes	68	278 816	17 929	6.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	242 098	6 380	2.6	Z	1.3
5334	Organic fibers	13	30 570	834	2.7	Z	X
5342	Adhesives, sealants, and glues	15	188 698	5 373	2.8	Z	X
5344	Other chemicals and allied products	14	22 831	173	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	280	2 516 225	100 048	4.0	.3	.1
6101	Books	235	1 600 590	70 495	4.4	.2	X
6110	Flowers and florists' supplies	7	40 447	3 493	8.6	Z	X
6120	Art goods (including novelties and souvenirs)	385	2 950 447	154 517	5.2	.5	5.6
6121	Art materials	53	314 959	7 108	2.3	Z	X
6122	Novelties and souvenirs	329	1 929 484	83 679	4.3	.3	X
6130	Textile bags, bagging, and burlap	7	30 288	7 666	25.3	Z	X
6150	Nondurable goods, n.e.c.	20	104 719	28 963	27.7	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42212	Stationery & office supplies whse—Con.						
9700	Service receipts and labor charges (including installed parts)	493	1 182 667	143 246	12.1	.4	27.6
9701	Labor charges for repair work	381	980 752	60 440	6.2	.2	X
9702	Parts installed in repair work	301	584 725	15 736	2.7	Z	X
9703	Other service receipts and labor charges—Specify	166	459 760	67 057	14.6	.2	X
9720	Receipts for service contracts	202	851 082	131 068	15.4	.4	X
9730	Advertising specialties (paper novelties, etc.)	15	157 252	15 838	10.1	Z	X
9740	Receipts for installing equipment	20	67 815	876	1.3	Z	X
9810	Miscellaneous commodities	498	6 179 916	1 141 372	18.5	3.4	X
9940	Rental and leasing receipts	105	200 113	11 137	5.6	Z	36.6
9941	Computer rental and leasing receipts	7	22 443	653	2.9	Z	X
9942	Photocopying machine rental	45	107 363	3 590	3.3	Z	X
9943	Other office machine rental receipts	58	92 096	6 849	7.4	Z	X
9960	Custom software (designed to customer specifications)	11	33 888	664	2.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment	127	165 309	17 272	10.4	.1	X
42210	Stationery & office supplies whse	8 046	X	33 271 034	X	100.0	79.7
4000	Household and lawn furniture	197	915 771	140 924	15.4	.4	61.2
0412	Sleep furniture and equipment	195	912 945	140 471	15.4	.4	X
0420	Office and business furniture	1 232	9 549 199	1 405 534	14.7	4.2	1.8
0421	New office furniture (wooden and metal)	1 195	9 304 333	1 325 371	14.2	4.0	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	31	46 320	2 862	6.2	Z	X
0424	Used office and business furniture	210	1 602 066	68 759	4.3	.2	X
0500	Household china, glassware, crockery, and plastic housewares	23	119 828	10 127	8.5	Z	X
0540	Other home furnishings	34	308 683	36 253	11.7	.1	2.5
0542	Mirrors, lamps, and picture frames	26	253 200	26 722	10.6	.1	X
0543	Home furnishings, n.e.c.	9	106 193	4 510	4.2	Z	X
0800	Photographic equipment and supplies (excluding video)	160	1 508 311	45 862	3.0	.1	1.0
0815	Other photographic equipment and supplies	156	1 470 656	45 311	3.1	.1	X
0900	Office equipment	1 280	8 372 521	993 870	11.9	3.0	4.8
0911	Typewriters and dedicated word processors	432	1 974 426	62 872	3.2	.2	X
0912	Calculators and accounting machines	612	3 538 209	175 748	5.0	.5	X
0913	Copying machines and equipment	863	5 231 851	637 807	12.2	1.9	X
0914	Dictating, transcribing, and recording machines	117	741 344	31 822	4.3	.1	X
0915	Mailing, letter handling, and addressing machines	110	784 913	85 621	10.9	.3	X
0920	New computer equipment	557	4 449 241	412 588	9.3	1.2	11.2
0921	Computers	223	1 676 333	115 541	6.9	.3	X
0922	Computer storage devices	103	511 383	13 854	2.7	Z	X
0923	Computer printers	381	2 847 187	221 750	7.8	.7	X
0924	Other computer peripheral equipment	169	940 223	61 438	6.5	.2	X
0930	Used computer equipment	13	9 368	293	3.1	Z	X
0950	Computer software (packaged)	235	1 412 713	106 617	7.5	.3	X
0960	Restaurant and hotel equipment and supplies	91	201 675	14 444	7.2	Z	X
0970	Store machines and equipment	170	353 485	22 118	6.3	.1	4.3
0971	Vending machines	33	184 635	17 414	9.4	.1	X
0972	Other store machines and equipment	135	165 902	4 211	2.5	Z	X
1040	Religious and school supplies	138	318 244	33 509	10.5	.1	9.7
1042	School supplies	136	305 567	31 229	10.2	.1	X
1400	Electrical apparatus and equipment	6	3 225	141	4.4	Z	3.6
1415	Electric bulbs (all types)	6	3 225	141	4.4	Z	X
1500	Electrical appliances, household	28	186 328	15 140	8.1	Z	.7
1511	Televisions	22	56 686	2 960	5.2	Z	X
1600	Electronic parts and equipment, except communication	23	71 901	10 299	14.3	Z	7.3
1618	Electronic parts and equipment, n.e.c.	22	49 143	6 888	14.0	Z	X
1650	Communication equipment and supplies	23	42 296	2 828	6.7	Z	7.0
1652	Other electronic communication equipment	23	42 296	2 828	6.7	Z	X
1700	Hardware	10	31 974	5 612	17.6	Z	9.7
1711	Hand tools (including power driven)	7	9 551	1 212	12.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	12	26 317	5 803	22.1	Z	X
2360	Other industrial machinery, equipment, and parts	49	68 489	7 633	11.1	Z	79.7
2363	New printing trades machinery, equipment, and supplies	47	59 678	6 640	11.1	Z	X
2450	Industrial containers and supplies	46	161 899	6 457	4.0	Z	14.8
2454	Other industrial containers and supplies	45	161 352	6 331	3.9	Z	X
2460	Other industrial supplies	297	4 179 511	339 099	8.1	1.0	X
2520	Custodial (janitors') equipment and supplies	273	2 342 335	102 592	4.4	.3	X
2700	Sporting and recreational goods and supplies	6	13 111	2 025	15.4	Z	5.4
2713	Billiards, pool, bowling equipment, and accessories	6	13 111	88	.7	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	6	13 111	1 937	14.8	Z	X
2800	Toys and hobby goods and supplies	92	665 027	73 977	11.1	.2	16.1
2811	Video games and cartridges	12	321 273	41 330	12.9	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	38	28 752	8 472	29.5	Z	X
2813	Crafts and craft supplies	23	3 889	406	10.4	Z	X
2814	Other hobby goods and accessories	14	15 685	458	2.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	142 987	11 064	7.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	8 114	912	11.2	Z	X
3150	Other durable goods	7	8 963	1 387	15.5	Z	14.3
3154	Other durable goods, n.e.c.	7	8 963	1 387	15.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422120	Stationery & office supplies whlse—Con.						
3200	Printing and writing paper	1 220	7 474 236	1 003 407	13.4	3.0	75.2
3211	Roll newsprint and rotogravure paper	138	372 069	31 061	8.3	.1	X
3212	Fine roll paper	176	793 935	81 437	10.3	.2	X
3213	Other printing and writing paper	1 092	7 241 141	890 909	12.3	2.7	X
3300	Stationery, office supplies and greeting cards	8 046	33 271 034	26 046 453	78.3	78.3	63.3
3311	Business forms	5 479	14 855 963	8 292 557	55.8	24.9	X
3312	Stationery, photocopy paper, and typing paper	3 465	17 428 324	2 423 379	13.9	7.3	X
3313	Inked ribbons, carbon paper, pens and pencils	2 574	15 083 760	2 059 051	13.7	6.2	X
3314	Toner and cartridges	2 476	11 779 427	2 696 444	22.9	8.1	X
3315	Greeting cards	780	6 183 080	3 929 159	63.5	11.8	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	4 301	19 724 273	6 645 858	33.7	20.0	X
3400	Industrial and personal services paper and plastics	679	8 125 808	534 240	6.6	1.6	72.1
3411	Paperboard and boxboard boxes	310	2 186 938	74 482	3.4	.2	X
3412	Paper dishes, cups, and napkins	317	7 147 378	293 259	4.1	.9	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	230	1 376 141	76 545	5.6	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	187	896 795	33 203	3.7	.1	X
3415	Other industrial and personal service paper	196	698 006	56 756	8.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	39	333 633	37 944	11.4	.1	32.3
3512	Nonprescription pharmaceuticals	11	38 908	3 773	9.7	Z	X
3513	Cosmetics	11	73 027	2 453	3.4	Z	X
3515	Other toiletries and druggists' sundries	29	294 725	31 717	10.8	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	10 103	1 123	11.1	Z	X
3900	Women's and children's wear	10	143 436	25 053	17.5	.1	X
4400	Confectionery	6	155 010	8 289	5.3	Z	.3
4411	Candy	6	155 010	8 289	5.3	Z	X
4860	Other grocery specialties	72	1 303 522	14 128	1.1	Z	X
5300	Plastics materials and basic shapes	68	278 816	17 929	6.4	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	42	242 098	6 380	2.6	Z	1.3
5334	Organic fibers	13	30 570	834	2.7	Z	X
5342	Adhesives, sealants, and glues	15	188 698	5 373	2.8	Z	X
5344	Other chemicals and allied products	14	22 831	173	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	280	2 516 225	100 048	4.0	.3	.1
6101	Books	235	1 600 590	70 495	4.4	.2	X
6110	Flowers and florists' supplies	7	40 447	3 493	8.6	Z	X
6120	Art goods (including novelties and souvenirs)	385	2 950 447	154 517	5.2	.5	5.6
6121	Art materials	53	314 959	7 108	2.3	Z	X
6122	Novelties and souvenirs	329	1 929 484	83 679	4.3	.3	X
6130	Textile bags, bagging, and burlap	7	30 288	7 666	25.3	Z	X
6150	Nondurable goods, n.e.c.	20	104 719	28 963	27.7	.1	X
9700	Service receipts and labor charges (including installed parts)	493	1 182 667	143 246	12.1	.4	27.6
9701	Labor charges for repair work	381	980 752	60 440	6.2	.2	X
9702	Parts installed in repair work	301	584 725	15 736	2.7	Z	X
9703	Other service receipts and labor charges—Specify	166	459 760	67 057	14.6	.2	X
9720	Receipts for service contracts	202	851 082	131 068	15.4	.4	X
9730	Advertising specialties (paper novelties, etc.)	15	157 252	15 838	10.1	Z	X
9740	Receipts for installing equipment	20	67 815	876	1.3	Z	X
9810	Miscellaneous commodities	498	6 179 916	1 141 372	18.5	3.4	X
9940	Rental and leasing receipts	105	200 113	11 137	5.6	Z	36.6
9941	Computer rental and leasing receipts	7	22 443	653	2.9	Z	X
9942	Photocopying machine rental	45	107 363	3 590	3.3	Z	X
9943	Other office machine rental receipts	58	92 096	6 849	7.4	Z	X
9960	Custom software (designed to customer specifications)	11	33 888	664	2.0	Z	X
9970	Receipts for printing or photocopying performed at this establishment	127	165 309	17 272	10.4	.1	X
42213	Industrial & personal service paper whlse	5 493	X	45 393 964	X	100.0	73.9
0200	New and rebuilt automotive parts and supplies	11	4 938	486	9.8	Z	36.5
0211	Batteries	6	4 764	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts)	6	174	3	1.7	Z	X
0216	Glass	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical	6	4 764	39	.8	Z	X
0221	Body parts and repair materials	6	4 764	39	.8	Z	X
0224	Accessories	6	4 764	39	.8	Z	X
0420	Office and business furniture	33	72 466	3 840	5.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	35 703	8 436	23.6	Z	X
0530	Flooring and floor coverings	8	10 609	393	3.7	Z	X
0540	Other home furnishings	12	66 822	8 810	13.2	Z	X
0730	Flat glass and other construction glass (excluding automotive)	10	9 739	1 249	12.8	Z	X
0800	Photographic equipment and supplies (excluding video)	33	471 592	54 125	11.5	.1	1.0
0813	Photographic film	17	253 799	23 139	9.1	.1	X
0814	Developing supplies (excluding film)	15	199 066	30 900	15.5	.1	X
0900	Office equipment	39	86 561	3 908	4.5	Z	X
0920	New computer equipment	12	51 361	1 013	2.0	Z	X
0960	Restaurant and hotel equipment and supplies	421	5 471 985	1 487 928	27.2	3.3	X
0970	Store machines and equipment	66	372 826	16 847	4.5	Z	.9
0972	Other store machines and equipment	66	372 826	16 847	4.5	Z	X
1000	Medical, hospital, and surgical supplies	19	2 119 372	518 570	24.5	1.1	71.8
1013	Other surgical, medical, and hospital supplies	16	74 419	8 724	11.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42213	Industrial & personal service paper whlse—Con.						
1040	Religious and school supplies	47	514 889	12 587	2.4	Z	.2
1042	School supplies	47	514 889	12 587	2.4	Z	X
1140	Iron and steel wire and wire products	15	38 851	2 622	6.7	Z	7.6
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	12	35 501	1 558	4.4	Z	X
1400	Electrical apparatus and equipment	16	37 761	1 685	4.5	Z	.9
1415	Electric bulbs (all types)	13	26 338	1 367	5.2	Z	X
1600	Electronic parts and equipment, except communication	8	21 287	2 095	9.8	Z	X
1700	Hardware	45	92 621	13 730	14.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	52	195 550	15 691	8.0	Z	X
2340	Materials handling machinery, equipment, and parts	9	26 952	2 718	10.1	Z	X
2450	Industrial containers and supplies	309	1 942 704	200 374	10.3	.4	3.3
2451	New and reconditioned drums and barrels	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies	287	1 858 855	188 166	10.1	.4	X
2460	Other industrial supplies	849	4 451 433	449 924	10.1	1.0	7.0
2461	Printing and duplicating inks	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods	93	930 682	115 671	12.4	.3	X
2465	Strapping and tape	578	2 671 850	236 421	8.8	.5	X
2466	Industrial supplies, n.e.c.	180	653 605	60 596	9.3	.1	X
2520	Custodial (janitors') equipment and supplies	1 085	8 207 323	1 139 539	13.9	2.5	2.8
2521	Custodial equipment—power equipment	780	6 085 475	201 441	3.3	.4	X
2522	Custodial equipment—nonpower equipment	638	3 707 589	87 033	2.3	.2	X
2523	Custodial supplies	969	7 221 461	851 062	11.8	1.9	X
2530	Laundry and dry-cleaning equipment and supplies	49	133 909	4 263	3.2	Z	X
2700	Sporting and recreational goods and supplies	7	3 050	282	9.2	Z	46.9
2713	Billiards, pool, bowling equipment, and accessories	7	3 050	282	9.2	Z	X
2800	Toys and hobby goods and supplies	32	454 446	40 941	9.0	.1	X
2930	Recyclable paper and paperboard	25	28 021	6 798	24.3	Z	X
2940	Recyclable materials, except metal	10	9 146	1 154	12.6	Z	60.1
2943	Recyclable plastics	6	3 152	56	1.8	Z	X
3200	Printing and writing paper	585	5 382 000	910 971	16.9	2.0	71.5
3211	Roll newsprint and rotogravure paper	279	3 113 618	177 025	5.7	.4	X
3212	Fine roll paper	168	2 304 217	316 374	13.7	.7	X
3213	Other printing and writing paper	362	2 964 105	417 573	14.1	.9	X
3300	Stationery, office supplies and greeting cards	684	4 854 286	495 131	10.2	1.1	72.1
3311	Business forms	264	2 426 977	55 357	2.3	.1	X
3312	Stationery, photocopy paper, and typing paper	491	4 072 327	312 931	7.7	.7	X
3313	Linked ribbons, carbon paper, pens and pencils	22	544 203	13 590	2.5	Z	X
3314	Toner and cartridges	87	87 733	1 602	1.8	Z	X
3315	Greeting cards	39	50 219	4 548	9.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	288	2 708 826	107 096	4.0	.2	X
3400	Industrial and personal services paper and plastics	5 493	45 393 964	37 733 368	83.1	83.1	55.0
3411	Paperboard and boxboard boxes	3 207	23 724 199	12 117 166	51.1	26.7	X
3412	Paper dishes, cups, and napkins	1 879	14 689 159	3 301 194	22.5	7.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	3 136	22 116 326	8 102 932	36.6	17.9	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	2 038	16 496 275	4 751 716	28.8	10.5	X
3415	Other industrial and personal service paper	2 136	19 909 291	9 460 360	47.5	20.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	114	709 338	75 978	10.7	.2	10.1
3512	Nonprescription pharmaceuticals	24	96 472	7 268	7.5	Z	X
3515	Other toiletries and druggists' sundries	83	570 779	63 648	11.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	11 471	539	4.7	Z	X
3900	Women's and children's wear	10	229 038	71 935	31.4	.2	63.6
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	70 458	25 052	35.6	.1	X
4000	Footwear	6	136 469	14 231	10.4	Z	71.6
4013	Other women's, misses', and girls' footwear	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged)	23	248 934	42 707	17.2	.1	70.9
4112	Fish and seafoods (frozen packaged)	14	196 246	7 336	3.7	Z	X
4113	Vegetables (frozen)	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged)	17	225 265	10 428	4.6	Z	X
4116	Frozen baked goods	13	83 708	5 837	7.0	Z	X
4200	Dairy products (excluding dried or canned)	13	202 912	18 330	9.0	Z	73.9
4211	Butter	6	122 194	1 085	.9	Z	X
4212	Cheese	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products	13	194 533	10 108	5.2	Z	X
4400	Confectionery	37	135 874	29 082	21.4	.1	11.3
4411	Candy	34	131 779	24 955	18.9	.1	X
4413	Nuts	27	60 417	3 171	5.2	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	140 769	17 940	12.7	Z	64.7
4616	Sausage and prepared meats not made on location	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices	31	232 972	13 379	5.7	Z	62.0
4811	Coffee	25	195 262	10 519	5.4	Z	X
4812	Tea	9	62 305	1 180	1.9	Z	X
4820	Bread and baked goods	12	122 121	15 773	12.9	Z	66.8
4821	Breads and rolls	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods	12	122 121	11 384	9.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42213	Industrial & personal service paper whsle—Con.						
4830	Canned foods	23	330 396	44 557	13.5	.1	42.9
4831	Canned and bottled fruits, vegetables, and juices	23	330 396	31 785	9.6	.1	X
4836	Other canned foods	11	263 449	9 767	3.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	31 827	2 282	7.2	Z	X
4850	Soft drinks and bottled water	21	84 980	3 412	4.0	Z	39.6
4851	Soft drinks, packaged	16	82 241	2 235	2.7	Z	X
4853	Bottled water	16	80 979	1 177	1.5	Z	X
4860	Other grocery specialties	150	818 675	64 017	7.8	.1	9.9
4861	Pasta	17	234 054	1 666	.7	Z	X
4862	Breakfast cereals	30	253 494	1 246	.5	Z	X
4863	Cooking oils and margarine	42	266 402	2 946	1.1	Z	X
4864	Flour	47	514 018	10 905	2.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	60	291 736	8 809	3.0	Z	X
4866	Sugar, refined	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c.	90	493 952	36 549	7.4	.1	X
5300	Plastics materials and basic shapes	386	1 774 067	267 719	15.1	.6	1.1
5313	Plastics raw materials	66	300 079	78 913	26.3	.2	X
5314	Other plastics materials and basic shapes	280	1 282 692	153 367	12.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	843	4 907 579	595 054	12.1	1.3	10.1
5332	Alkalies and chlorine	52	403 381	28 114	7.0	.1	X
5335	Detergents and soaps	682	3 191 390	240 752	7.5	.5	X
5336	Sanitation chemicals, polishes, and waxes	351	2 302 549	140 854	6.1	.3	X
5341	Insecticides, nonagricultural	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues	61	1 046 119	117 780	11.3	.3	X
5344	Other chemicals and allied products	107	828 405	66 764	8.1	.1	X
5400	Petroleum products	48	986 047	287 995	29.2	.6	2.6
5418	Lubricating oil and greases	25	502 490	142 925	28.4	.3	X
5800	Farm supplies	15	5 642	784	13.9	Z	X
5900	Tobacco and tobacco products	40	113 323	30 588	27.0	.1	50.1
5911	Cigars	19	40 293	2 132	5.3	Z	X
5912	Cigarettes	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf)	35	109 638	20 948	19.1	Z	X
6000	Paint, paint supplies, and wallpaper	6	234 143	8 000	3.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	43	90 160	15 412	17.1	Z	3.7
6102	Other periodicals, newspapers, and miscellaneous printed materials	38	76 670	14 774	19.3	Z	X
6120	Art goods (including novelties and souvenirs)	33	36 236	4 125	11.4	Z	8.7
6121	Art materials	22	21 524	3 686	17.1	Z	X
6122	Novelties and souvenirs	10	10 588	236	2.2	Z	X
6130	Textile bags, bagging, and burlap	17	24 496	2 754	11.2	Z	X
6150	Nondurable goods, n.e.c.	19	661 865	219 444	33.2	.5	X
9700	Service receipts and labor charges (including installed parts)	191	978 059	79 095	8.1	.2	10.3
9701	Labor charges for repair work	128	555 793	10 589	1.9	Z	X
9702	Parts installed in repair work	134	583 571	11 103	1.9	Z	X
9703	Other service receipts and labor charges—Specify	27	92 982	6 480	7.0	Z	X
9720	Receipts for service contracts	13	58 482	9 004	15.4	Z	X
9810	Miscellaneous commodities	370	1 863 132	165 019	8.9	.4	X
9940	Rental and leasing receipts	76	201 818	6 293	3.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment	13	42 348	10 766	25.4	Z	X
422130	Industrial & personal service paper whsle	5 493	X	45 393 964	X	100.0	73.9
0200	New and rebuilt automotive parts and supplies	11	4 938	486	9.8	Z	36.5
0211	Batteries	6	4 784	206	4.3	Z	X
0213	Electrical engine parts (including ignition parts)	6	174	3	1.7	Z	X
0216	Glass	6	4 764	39	.8	Z	X
0218	Filters (oil, air, gas, and transmission)	6	4 764	121	2.5	Z	X
0219	Engine parts, except electrical	6	4 764	39	.8	Z	X
0221	Body parts and repair materials	6	4 764	39	.8	Z	X
0224	Accessories	6	4 764	39	.8	Z	X
0420	Office and business furniture	33	72 466	3 840	5.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	11	35 703	8 436	23.6	Z	X
0530	Flooring and floor coverings	8	10 609	393	3.7	Z	X
0540	Other home furnishings	12	66 822	8 810	13.2	Z	X
0730	Flat glass and other construction glass (excluding automotive)	10	9 739	1 249	12.8	Z	X
0800	Photographic equipment and supplies (excluding video)	33	471 592	54 125	11.5	.1	1.0
0813	Photographic film	17	253 799	23 139	9.1	.1	X
0814	Developing supplies (excluding film)	15	199 066	30 900	15.5	.1	X
0900	Office equipment	39	86 561	3 908	4.5	Z	X
0920	New computer equipment	12	51 361	1 013	2.0	Z	X
0960	Restaurant and hotel equipment and supplies	421	5 471 985	1 487 928	27.2	3.3	X
0970	Store machines and equipment	66	372 826	16 847	4.5	Z	.9
0972	Other store machines and equipment	66	372 826	16 847	4.5	Z	X
1000	Medical, hospital, and surgical supplies	19	2 119 372	518 570	24.5	1.1	71.8
1013	Other surgical, medical, and hospital supplies	16	74 419	8 724	11.7	Z	X
1040	Religious and school supplies	47	514 889	12 587	2.4	Z	.2
1042	School supplies	47	514 889	12 587	2.4	Z	X
1140	Iron and steel wire and wire products	15	38 851	2 622	6.7	Z	7.6
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	12	35 501	1 558	4.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422130	Industrial & personal service paper whlse—Con.						
1400	Electrical apparatus and equipment	16	37 761	1 685	4.5	Z	.9
1415	Electric bulbs (all types)	13	26 338	1 367	5.2	Z	X
1600	Electronic parts and equipment, except communication	8	21 287	2 095	9.8	Z	X
1700	Hardware	45	92 621	13 730	14.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	52	195 550	15 691	8.0	Z	X
2340	Materials handling machinery, equipment, and parts	9	26 952	2 718	10.1	Z	X
2450	Industrial containers and supplies	309	1 942 704	200 374	10.3	.4	3.3
2451	New and reconditioned drums and barrels	18	374 562	1 785	.5	Z	X
2452	Bottles and bottlers' supplies	31	378 270	3 760	1.0	Z	X
2454	Other industrial containers and supplies	287	1 858 855	188 166	10.1	.4	X
2460	Other industrial supplies	849	4 451 433	449 924	10.1	1.0	7.0
2461	Printing and duplicating inks	15	21 860	895	4.1	Z	X
2462	Abrasives and abrasive materials	79	252 902	14 211	5.6	Z	X
2463	Nylon, polyester, and synthetic rubber	30	72 218	1 108	1.5	Z	X
2464	Mechanical rubber goods	93	930 682	115 671	12.4	.3	X
2465	Strapping and tape	578	2 671 850	236 421	8.8	.5	X
2466	Industrial supplies, n.e.c.	180	653 605	60 596	9.3	.1	X
2520	Custodial (janitors') equipment and supplies	1 085	8 207 323	1 139 539	13.9	2.5	2.8
2521	Custodial equipment—power equipment	780	6 085 475	201 441	3.3	.4	X
2522	Custodial equipment—nonpower equipment	638	3 707 589	87 033	2.3	.2	X
2523	Custodial supplies	969	7 221 461	851 062	11.8	1.9	X
2530	Laundry and dry-cleaning equipment and supplies	49	133 909	4 263	3.2	Z	X
2700	Sporting and recreational goods and supplies	7	3 050	282	9.2	Z	46.9
2713	Billiards, pool, bowling equipment, and accessories	7	3 050	282	9.2	Z	X
2800	Toys and hobby goods and supplies	32	454 446	40 941	9.0	.1	X
2930	Recyclable paper and paperboard	25	28 021	6 798	24.3	Z	X
2940	Recyclable materials, except metal	10	9 146	1 154	12.6	Z	60.1
2943	Recyclable plastics	6	3 152	56	1.8	Z	X
3200	Printing and writing paper	585	5 382 000	910 971	16.9	2.0	71.5
3211	Roll newsprint and rotogravure paper	279	3 113 618	177 025	5.7	.4	X
3212	Fine roll paper	168	2 304 217	316 374	13.7	.7	X
3213	Other printing and writing paper	362	2 964 105	417 573	14.1	.9	X
3300	Stationery, office supplies and greeting cards	684	4 854 266	495 131	10.2	1.1	72.1
3311	Business forms	264	2 426 977	55 357	2.3	.1	X
3312	Stationery, photocopy paper, and typing paper	491	4 072 327	312 931	7.7	.7	X
3313	Inked ribbons, carbon paper, pens and pencils	107	544 203	13 590	2.5	Z	X
3314	Toner and cartridges	22	87 733	1 602	1.8	Z	X
3315	Greeting cards	39	50 219	4 548	9.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	288	2 708 826	107 096	4.0	.2	X
3400	Industrial and personal services paper and plastics	5 493	45 393 964	37 733 368	83.1	83.1	55.0
3411	Paperboard and boxboard boxes	3 207	23 724 199	12 117 166	51.1	26.7	X
3412	Paper dishes, cups, and napkins	1 879	14 689 159	3 301 194	22.5	7.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	3 136	22 116 326	8 102 932	36.6	17.9	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	2 038	16 496 275	4 751 716	28.8	10.5	X
3415	Other industrial and personal service paper	2 136	19 909 291	9 460 360	47.5	20.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	114	709 338	75 978	10.7	.2	10.1
3512	Nonprescription pharmaceuticals	24	96 472	7 268	7.5	Z	X
3515	Other toiletries and druggists' sundries	83	570 779	63 648	11.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	11 471	539	4.7	Z	X
3900	Women's and children's wear	10	229 038	71 935	31.4	.2	63.6
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	6	70 458	25 052	35.6	.1	X
4000	Footwear	6	136 469	14 231	10.4	Z	71.6
4013	Other women's, misses', and girls' footwear	6	136 469	14 231	10.4	Z	X
4100	Frozen foods (packaged)	23	248 934	42 707	17.2	.1	70.9
4112	Fish and seafoods (frozen packaged)	14	196 246	7 336	3.7	Z	X
4113	Vegetables (frozen)	13	179 801	13 030	7.2	Z	X
4115	Meat (frozen packaged)	17	225 265	10 428	4.6	Z	X
4116	Frozen baked goods	13	83 708	5 837	7.0	Z	X
4200	Dairy products (excluding dried or canned)	13	202 912	18 330	9.0	Z	73.9
4211	Butter	6	122 194	1 085	.9	Z	X
4212	Cheese	10	169 098	5 138	3.0	Z	X
4300	Poultry and poultry products	13	194 533	10 108	5.2	Z	X
4400	Confectionery	37	135 874	29 082	21.4	.1	11.3
4411	Candy	34	131 779	24 955	18.9	.1	X
4413	Nuts	27	60 417	3 171	5.2	Z	X
4600	Meat and meat products (fresh and unpackaged)	6	140 769	17 940	12.7	Z	64.7
4616	Sausage and prepared meats not made on location	6	140 769	12 665	9.0	Z	X
4800	Coffee, tea, and spices	31	232 972	13 379	5.7	Z	62.0
4811	Coffee	25	195 262	10 519	5.4	Z	X
4812	Tea	9	62 305	1 180	1.9	Z	X
4820	Bread and baked goods	12	122 121	15 773	12.9	Z	66.8
4821	Breads and rolls	7	81 005	4 389	5.4	Z	X
4822	Cookies, cakes, and other baked goods	12	122 121	11 384	9.3	Z	X
4830	Canned foods	23	330 396	44 557	13.5	.1	42.9
4831	Canned and bottled fruits, vegetables, and juices	23	330 396	31 785	9.6	.1	X
4836	Other canned foods	11	263 449	9 767	3.7	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	31 827	2 282	7.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422130	Industrial & personal service paper whsle—Con.						
4850	Soft drinks and bottled water	21	84 980	3 412	4.0	Z	39.6
4851	Soft drinks, packaged	16	82 241	2 235	2.7	Z	X
4853	Bottled water	16	80 979	1 177	1.5	Z	X
4860	Other grocery specialties	150	818 675	64 017	7.8	.1	9.9
4861	Pasta	17	234 054	1 666	.7	Z	X
4862	Breakfast cereals	30	253 494	1 246	.5	Z	X
4863	Cooking oils and margarine	42	266 402	2 946	1.1	Z	X
4864	Flour	47	514 018	10 905	2.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	60	291 736	8 809	3.0	Z	X
4866	Sugar, refined	37	443 919	1 901	.4	Z	X
4868	Grocery specialties, n.e.c.	90	493 952	36 549	7.4	.1	X
5300	Plastics materials and basic shapes	386	1 774 067	267 719	15.1	.6	1.1
5313	Plastics raw materials	66	300 079	78 913	26.3	.2	X
5314	Other plastics materials and basic shapes	280	1 282 692	153 367	12.0	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	843	4 907 579	595 054	12.1	1.3	10.1
5332	Alkalies and chlorine	52	403 381	28 114	7.0	.1	X
5335	Detergents and soaps	682	3 191 390	240 752	7.5	.5	X
5336	Sanitation chemicals, polishes, and waxes	351	2 302 549	140 854	6.1	.3	X
5341	Insecticides, nonagricultural	17	29 393	789	2.7	Z	X
5342	Adhesives, sealants, and glues	61	1 046 119	117 780	11.3	.3	X
5344	Other chemicals and allied products	107	828 405	66 764	8.1	.1	X
5400	Petroleum products	48	986 047	287 995	29.2	.6	2.6
5418	Lubricating oil and greases	25	502 490	142 925	28.4	.3	X
5800	Farm supplies	15	5 642	784	13.9	Z	X
5900	Tobacco and tobacco products	40	113 323	30 588	27.0	.1	50.1
5911	Cigars	19	40 293	2 132	5.3	Z	X
5912	Cigarettes	31	47 826	7 508	15.7	Z	X
5913	Other tobacco products (excluding leaf)	35	109 638	20 948	19.1	Z	X
6000	Paint, paint supplies, and wallpaper	6	234 143	8 000	3.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	43	90 160	15 412	17.1	Z	3.7
6102	Other periodicals, newspapers, and miscellaneous printed materials	38	76 670	14 774	19.3	Z	X
6120	Art goods (including novelties and souvenirs)	33	36 236	4 125	11.4	Z	8.7
6121	Art materials	22	21 524	3 686	17.1	Z	X
6122	Novelties and souvenirs	10	10 588	236	2.2	Z	X
6130	Textile bags, bagging, and burlap	17	24 496	2 754	11.2	Z	X
6150	Nondurable goods, n.e.c.	19	661 865	219 444	33.2	.5	X
9700	Service receipts and labor charges (including installed parts)	191	978 059	79 095	8.1	.2	10.3
9701	Labor charges for repair work	128	555 793	10 589	1.9	Z	X
9702	Parts installed in repair work	134	583 571	11 103	1.9	Z	X
9703	Other service receipts and labor charges—Specify	27	92 982	6 480	7.0	Z	X
9720	Receipts for service contracts	13	58 482	9 004	15.4	Z	X
9810	Miscellaneous commodities	370	1 863 132	165 019	8.9	.4	X
9940	Rental and leasing receipts	76	201 818	6 293	3.1	Z	X
9970	Receipts for printing or photocopying performed at this establishment	13	42 348	10 766	25.4	Z	X
4222	Drugs, & druggists' sundries whsle	8 053	X	203 147 771	X	100.0	87.7
0200	New and rebuilt automotive parts and supplies	14	77 642	3 037	3.9	Z	59.4
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture	9	38 095	6 206	16.3	Z	76.1
0412	Sleep furniture and equipment	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	26	272 406	14 990	5.5	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	106	3 451 091	195 083	5.7	.1	4
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	Z	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	132	7 688 778	146 295	1.9	.1	X
1000	Medical, hospital, and surgical supplies	446	21 402 982	2 031 494	9.5	1.0	1.3
1011	Surgical and medical instruments and equipment	248	8 641 717	242 966	2.8	.1	X
1012	Orthopedic, and prosthetic appliances and supplies	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies	362	7 702 659	473 213	6.1	.2	X
1020	Dental supplies	8	63 841	6 743	10.6	Z	10.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods	28	122 419	4 415	3.6	Z	28.7
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	45	1 627 240	60 966	3.7	Z	.8
1042	School supplies	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	Z	87.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	Z	X
1400	Electrical apparatus and equipment	27	362 593	36 173	10.0	Z	54.7
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4222	Drugs, & druggists' sundries whse—Con.						
1500	Electrical appliances, household	80	2 270 656	121 388	5.3	.1	3.6
1511	Televisions	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	67	1 628 551	78 614	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	120 035	18 493	15.4	Z	77.6
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies	7	105 836	10 823	10.2	Z	87.7
1651	Telephones	6	104 633	10 463	10.0	Z	X
1700	Hardware	97	3 563 598	188 301	5.3	.1	.1
1713	Cutlery	45	1 860 292	70 641	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	9	23 267	2 245	9.6	Z	8.3
2327	All other new general-purpose industrial machinery and equipment	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies	10	78 841	5 283	6.7	Z	72.3
2466	Industrial supplies, n.e.c.	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies	10	21 102	5 891	27.9	Z	X
2520	Custodial (janitors') equipment and supplies	9	57 206	8 558	15.0	Z	5.3
2523	Custodial supplies	9	57 206	8 558	15.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	58	16 405 687	4 667 290	28.4	2.3	X
2700	Sporting and recreational goods and supplies	21	111 483	18 776	16.8	Z	20.1
2714	Camping and fishing equipment and accessories	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies	165	5 650 816	507 701	9.0	.3	.4
2811	Video games and cartridges	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	36	2 014 178	240 771	12.0	.1	1.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	16	38 912	6 668	17.1	Z	X
3140	Prerecorded video tapes	7	16 832	742	4.4	Z	X
3200	Printing and writing paper	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards	157	4 795 001	198 071	4.1	.1	2.6
3311	Business forms	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	29	684 290	48 347	7.1	Z	X
3315	Greeting cards	99	3 983 181	80 782	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics	70	1 957 618	223 242	11.4	.1	6.2
3412	Paper dishes, cups, and napkins	67	1 444 143	79 652	5.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8 053	203 147 771	187 028 602	92.1	92.1	60.2
3511	Prescription drugs	2 540	154 773 942	132 563 557	85.7	65.3	X
3512	Nonprescription pharmaceuticals	2 790	102 905 532	14 030 707	13.6	6.9	X
3513	Cosmetics	2 178	34 390 452	10 051 293	29.2	4.9	X
3514	Perfumes	822	16 322 610	5 041 523	30.9	2.5	X
3515	Other toiletries and druggists' sundries	3 729	105 873 804	25 341 522	23.9	12.5	X
3600	Piece goods, knit and woven	15	52 784	8 530	16.2	Z	57.5
3615	Woolen and worsted piece goods	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	70	1 996 429	30 278	1.5	Z	X
3800	Men's and boys' wear	73	3 179 980	46 487	1.5	Z	.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear	35	540 717	5 920	1.1	Z	X
3814	Men's and boys' work clothing and uniforms	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear	89	3 923 352	231 491	5.9	.1	.7
3911	Infants' and children's wear (to size 6X)	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	14	297 484	6 771	2.3	Z	X
4000	Footwear	18	152 611	9 988	6.5	Z	11.9
4013	Other women's, misses', and girls' footwear	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged)	13	13 155 951	487 799	3.7	.2	87.7
4114	Fruits and fruit juices (frozen)	54	12 916 755	475 008	3.7	.2	X
4117	Other frozen foods (except frozen dairy products)	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned)	7	94 786	1 222	1.3	Z	X
4400	Confectionery	110	8 071 549	974 067	12.1	.5	.5
4411	Candy	42	586 185	30 148	5.1	Z	X
4412	Chewing gum	13	414 216	46 320	11.2	Z	X
4413	Nuts	30	1 705 325	90 775	5.3	Z	X
4414	Chips and popcorn	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage)	11	11 333	1 716	15.1	Z	49.1
4614	Pork (not killed on location)	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices	87	13 183 968	1 164 201	8.8	.6	87.7
4811	Coffee	63	13 036 631	1 142 434	8.8	.6	X
4812	Tea	16	57 832	1 636	2.8	Z	X
4813	Spices	8	89 507	20 131	22.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4222	Drugs, & druggists' sundries whsle—Con.						
4820	Bread and baked goods	62	12 904 089	184 045	1.4	.1	87.7
4822	Cookies, cakes, and other baked goods	62	12 904 089	184 045	1.4	.1	X
4830	Canned foods	39	2 723 557	253 418	9.3	.1	4.7
4831	Canned and bottled fruits, vegetables, and juices	22	1 887 936	160 641	8.5	.1	X
4834	Canned fish and seafoods	9	839 410	13 225	1.6	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	8	793 926	11 873	1.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	66	1 315 877	293 209	22.3	.1	X
4850	Soft drinks and bottled water	26	316 312	8 277	2.6	Z	61.7
4851	Soft drinks, packaged	14	125 868	4 273	3.4	Z	X
4853	Bottled water	14	204 938	4 004	2.0	Z	X
4860	Other grocery specialties	203	20 334 378	1 135 159	5.6	.6	76.1
4861	Pasta	37	423 692	3 405	.8	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	90	16 776 790	356 207	2.1	.2	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	35	389 534	4 163	1.1	Z	X
4867	Pet foods	49	671 624	42 764	6.4	Z	X
4868	Grocery specialties, n.e.c.	75	3 335 362	695 719	20.9	.3	X
4900	Grain and beans	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes	20	233 275	18 116	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	2 257 703	216 831	9.6	.1	11.5
5335	Detergents and soaps	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products	88	1 417 000	184 784	13.0	.1	X
5800	Farm supplies	121	746 732	145 001	19.4	.1	37.5
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	58	454 767	59 564	13.1	Z	X
5900	Tobacco and tobacco products	35	3 347 849	298 207	8.9	.1	6.4
5911	Cigars	10	95 613	381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	59	201 622	5 904	2.9	Z	9.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs)	21	35 634	5 955	16.7	Z	53.2
6122	Novelties and souvenirs	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c.	63	743 170	66 601	9.0	Z	X
9700	Service receipts and labor charges (including installed parts)	164	1 344 043	109 654	8.2	.1	7.5
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	497	26 525 913	1 478 096	5.6	.7	X
9940	Rental and leasing receipts	57	264 289	7 596	2.9	Z	X
42221	Drugs, & druggists' sundries whsle	8 053	X	203 147 771	X	100.0	87.7
0200	New and rebuilt automotive parts and supplies	14	77 642	3 037	3.9	Z	59.4
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture	9	38 095	6 206	16.3	Z	76.1
0412	Sleep furniture and equipment	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	26	272 406	14 990	5.5	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	106	3 451 091	195 083	5.7	.1	4
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	Z	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	132	7 688 778	146 295	1.9	.1	X
1000	Medical, hospital, and surgical supplies	446	21 402 982	2 031 494	9.5	1.0	1.3
1011	Surgical and medical instruments and equipment	248	8 641 717	242 966	2.8	.1	X
1012	Orthopedic, and prosthetic appliances and supplies	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies	362	7 702 659	473 213	6.1	.2	X
1020	Dental supplies	8	63 841	6 743	10.6	Z	10.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods	28	122 419	4 415	3.6	Z	28.7
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	45	1 627 240	60 966	3.7	Z	.8
1042	School supplies	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	Z	87.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	Z	X
1400	Electrical apparatus and equipment	27	362 593	36 173	10.0	Z	54.7
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42221	Drugs, & druggists' sundries whse—Con.						
1500	Electrical appliances, household	80	2 270 656	121 388	5.3	.1	3.6
1511	Televisions	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	67	1 628 551	78 614	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	120 035	18 493	15.4	Z	77.6
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies	7	105 836	10 823	10.2	Z	87.7
1651	Telephones	6	104 633	10 463	10.0	Z	X
1700	Hardware	97	3 563 598	188 301	5.3	.1	.1
1713	Cutlery	45	1 860 292	70 641	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	9	23 267	2 245	9.6	Z	8.3
2327	All other new general-purpose industrial machinery and equipment	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies	10	78 841	5 283	6.7	Z	72.3
2466	Industrial supplies, n.e.c.	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies	10	21 102	5 891	27.9	Z	X
2520	Custodial (janitors') equipment and supplies	9	57 206	8 558	15.0	Z	5.3
2523	Custodial supplies	9	57 206	8 558	15.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	58	16 405 687	4 667 290	28.4	2.3	X
2700	Sporting and recreational goods and supplies	21	111 483	18 776	16.8	Z	20.1
2714	Camping and fishing equipment and accessories	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies	165	5 650 816	507 701	9.0	.3	.4
2811	Video games and cartridges	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	36	2 014 178	240 771	12.0	.1	1.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	16	38 912	6 668	17.1	Z	X
3140	Prerecorded video tapes	7	16 832	742	4.4	Z	X
3200	Printing and writing paper	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards	157	4 795 001	198 071	4.1	.1	2.6
3311	Business forms	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	29	684 290	48 347	7.1	Z	X
3315	Greeting cards	99	3 983 181	80 782	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics	70	1 957 618	223 242	11.4	.1	6.2
3412	Paper dishes, cups, and napkins	67	1 444 143	79 652	5.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8 053	203 147 771	187 028 602	92.1	92.1	60.2
3511	Prescription drugs	2 540	154 773 942	132 563 557	85.7	65.3	X
3512	Nonprescription pharmaceuticals	2 790	102 905 532	14 030 707	13.6	6.9	X
3513	Cosmetics	2 178	34 390 452	10 051 293	29.2	4.9	X
3514	Perfumes	822	16 322 610	5 041 523	30.9	2.5	X
3515	Other toiletries and druggists' sundries	3 729	105 873 804	25 341 522	23.9	12.5	X
3600	Piece goods, knit and woven	15	52 784	8 530	16.2	Z	57.5
3615	Woolen and worsted piece goods	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	70	1 996 429	30 278	1.5	Z	X
3800	Men's and boys' wear	73	3 179 980	46 487	1.5	Z	.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear	35	540 717	5 920	1.1	Z	X
3814	Men's and boys' work clothing and uniforms	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear	89	3 923 352	231 491	5.9	.1	.7
3911	Infants' and children's wear (to size 6X)	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	14	297 484	6 771	2.3	Z	X
4000	Footwear	18	152 611	9 988	6.5	Z	11.9
4013	Other women's, misses', and girls' footwear	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged)	13	13 155 951	487 799	3.7	.2	87.7
4114	Fruits and fruit juices (frozen)	54	12 916 755	475 008	3.7	.2	X
4117	Other frozen foods (except frozen dairy products)	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned)	7	94 786	1 222	1.3	Z	X
4400	Confectionery	110	8 071 549	974 067	12.1	.5	.5
4411	Candy	42	586 185	30 148	5.1	Z	X
4412	Chewing gum	13	414 216	46 320	11.2	Z	X
4413	Nuts	30	1 705 325	90 775	5.3	Z	X
4414	Chips and popcorn	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage)	11	11 333	1 716	15.1	Z	49.1
4614	Pork (not killed on location)	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices	87	13 183 968	1 164 201	8.8	.6	87.7
4811	Coffee	63	13 036 631	1 142 434	8.8	.6	X
4812	Tea	16	57 832	1 636	2.8	Z	X
4813	Spices	8	89 507	20 131	22.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42221	Drugs, & druggists' sundries whsle—Con.						
4820	Bread and baked goods	62	12 904 089	184 045	1.4	.1	87.7
4822	Cookies, cakes, and other baked goods	62	12 904 089	184 045	1.4	.1	X
4830	Canned foods	39	2 723 557	253 418	9.3	.1	4.7
4831	Canned and bottled fruits, vegetables, and juices	22	1 887 936	160 641	8.5	.1	X
4834	Canned fish and seafoods	9	839 410	13 225	1.6	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	8	793 926	11 873	1.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	66	1 315 877	293 209	22.3	.1	X
4850	Soft drinks and bottled water	26	316 312	8 277	2.6	Z	61.7
4851	Soft drinks, packaged	14	125 868	4 273	3.4	Z	X
4853	Bottled water	14	204 938	4 004	2.0	Z	X
4860	Other grocery specialties	203	20 334 378	1 135 159	5.6	.6	76.1
4861	Pasta	37	423 692	3 405	.8	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	90	16 776 790	356 207	2.1	.2	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	35	389 534	4 163	1.1	Z	X
4867	Pet foods	49	671 624	42 764	6.4	Z	X
4868	Grocery specialties, n.e.c.	75	3 335 362	695 719	20.9	.3	X
4900	Grain and beans	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes	20	233 275	18 116	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	2 257 703	216 831	9.6	.1	11.5
5335	Detergents and soaps	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products	88	1 417 000	184 784	13.0	.1	X
5800	Farm supplies	121	746 732	145 001	19.4	.1	37.5
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	58	454 767	59 564	13.1	Z	X
5900	Tobacco and tobacco products	35	3 347 849	298 207	8.9	.1	6.4
5911	Cigars	10	95 613	381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	59	201 622	5 904	2.9	Z	9.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs)	21	35 634	5 955	16.7	Z	53.2
6122	Novelties and souvenirs	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c.	63	743 170	66 601	9.0	Z	X
9700	Service receipts and labor charges (including installed parts)	164	1 344 043	109 654	8.2	.1	7.5
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	497	26 525 913	1 478 096	5.6	.7	X
9940	Rental and leasing receipts	57	264 289	7 596	2.9	Z	X
422210	Drugs, & druggists' sundries whsle	8 053	X	203 147 771	X	100.0	87.7
0200	New and rebuilt automotive parts and supplies	14	77 642	3 037	3.9	Z	59.4
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0400	Household and lawn furniture	9	38 095	6 206	16.3	Z	76.1
0412	Sleep furniture and equipment	6	31 570	4 659	14.8	Z	X
0420	Office and business furniture	7	9 048	679	7.5	Z	X
0500	Household china, glassware, crockery, and plastic housewares	26	272 406	14 990	5.5	Z	X
0520	Linen, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	106	3 451 091	195 083	5.7	.1	4
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	Z	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	132	7 688 778	146 295	1.9	.1	X
1000	Medical, hospital, and surgical supplies	446	21 402 982	2 031 494	9.5	1.0	1.3
1011	Surgical and medical instruments and equipment	248	8 641 717	242 966	2.8	.1	X
1012	Orthopedic, and prosthetic appliances and supplies	81	1 781 334	12 580	.7	Z	X
1013	Other surgical, medical, and hospital supplies	362	7 702 659	473 213	6.1	.2	X
1020	Dental supplies	8	63 841	6 743	10.6	Z	10.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	6	6 377	3 473	54.5	Z	X
1030	Optical and ophthalmic goods	28	122 419	4 415	3.6	Z	28.7
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	45	1 627 240	60 966	3.7	Z	.8
1042	School supplies	22	759 194	53 136	7.0	Z	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	Z	87.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	Z	X
1400	Electrical apparatus and equipment	27	362 593	36 173	10.0	Z	54.7
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422210	Drugs, & druggists' sundries whse—Con.						
1500	Electrical appliances, household	80	2 270 656	121 388	5.3	.1	3.6
1511	Televisions	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	67	1 628 551	78 614	4.8	Z	X
1600	Electronic parts and equipment, except communication	17	120 035	18 493	15.4	Z	77.6
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies	7	105 836	10 823	10.2	Z	87.7
1651	Telephones	6	104 633	10 463	10.0	Z	X
1700	Hardware	97	3 563 598	188 301	5.3	.1	.1
1713	Cutlery	45	1 860 292	70 641	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	9	23 267	2 245	9.6	Z	8.3
2327	All other new general-purpose industrial machinery and equipment	9	23 267	2 245	9.6	Z	X
2460	Other industrial supplies	10	78 841	5 283	6.7	Z	72.3
2466	Industrial supplies, n.e.c.	10	78 841	5 283	6.7	Z	X
2500	Beauty and barber equipment and supplies	10	21 102	5 891	27.9	Z	X
2520	Custodial (janitors') equipment and supplies	9	57 206	8 558	15.0	Z	5.3
2523	Custodial supplies	9	57 206	8 558	15.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	58	16 405 687	4 667 290	28.4	2.3	X
2700	Sporting and recreational goods and supplies	21	111 483	18 776	16.8	Z	20.1
2714	Camping and fishing equipment and accessories	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies	165	5 650 816	507 701	9.0	.3	.4
2811	Video games and cartridges	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	82	2 199 086	50 707	2.3	Z	X
2814	Other hobby goods and accessories	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	36	2 014 178	240 771	12.0	.1	1.6
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	16	38 912	6 668	17.1	Z	X
3140	Prerecorded video tapes	7	16 832	742	4.4	Z	X
3200	Printing and writing paper	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards	157	4 795 001	198 071	4.1	.1	2.6
3311	Business forms	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	29	684 290	48 347	7.1	Z	X
3315	Greeting cards	99	3 983 181	80 782	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	43	1 471 707	52 177	3.5	Z	X
3400	Industrial and personal services paper and plastics	70	1 957 618	223 242	11.4	.1	6.2
3412	Paper dishes, cups, and napkins	67	1 444 143	79 652	5.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8 053	203 147 771	187 028 602	92.1	92.1	60.2
3511	Prescription drugs	2 540	154 773 942	132 563 557	85.7	65.3	X
3512	Nonprescription pharmaceuticals	2 790	102 905 532	14 030 707	13.6	6.9	X
3513	Cosmetics	2 178	34 390 452	10 051 293	29.2	4.9	X
3514	Perfumes	822	16 322 610	5 041 523	30.9	2.5	X
3515	Other toiletries and druggists' sundries	3 729	105 873 804	25 341 522	23.9	12.5	X
3600	Piece goods, knit and woven	15	52 784	8 530	16.2	Z	57.5
3615	Woolen and worsted piece goods	10	50 948	6 481	12.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	70	1 996 429	30 278	1.5	Z	X
3800	Men's and boys' wear	73	3 179 980	46 487	1.5	Z	.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear	35	540 717	5 920	1.1	Z	X
3814	Men's and boys' work clothing and uniforms	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear	89	3 923 352	231 491	5.9	.1	.7
3911	Infants' and children's wear (to size 6X)	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear	53	1 671 976	19 673	1.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	14	297 484	6 771	2.3	Z	X
4000	Footwear	18	152 611	9 988	6.5	Z	11.9
4013	Other women's, misses', and girls' footwear	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged)	13	13 155 951	487 799	3.7	.2	87.7
4114	Fruits and fruit juices (frozen)	54	12 916 755	475 008	3.7	.2	X
4117	Other frozen foods (except frozen dairy products)	6	155 461	3 059	2.0	Z	X
4200	Dairy products (excluding dried or canned)	7	94 786	1 222	1.3	Z	X
4400	Confectionery	110	8 071 549	974 067	12.1	.5	.5
4411	Candy	42	586 185	30 148	5.1	Z	X
4412	Chewing gum	13	414 216	46 320	11.2	Z	X
4413	Nuts	30	1 705 325	90 775	5.3	Z	X
4414	Chips and popcorn	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and unpackage)	11	11 333	1 716	15.1	Z	49.1
4614	Pork (not killed on location)	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices	87	13 183 968	1 164 201	8.8	.6	87.7
4811	Coffee	63	13 036 631	1 142 434	8.8	.6	X
4812	Tea	16	57 832	1 636	2.8	Z	X
4813	Spices	8	89 507	20 131	22.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422210	Drugs, & druggists' sundries whse—Con.						
4820	Bread and baked goods	62	12 904 089	184 045	1.4	.1	87.7
4822	Cookies, cakes, and other baked goods	62	12 904 089	184 045	1.4	.1	X
4830	Canned foods	39	2 723 557	253 418	9.3	.1	4.7
4831	Canned and bottled fruits, vegetables, and juices	22	1 887 936	160 641	8.5	.1	X
4834	Canned fish and seafoods	9	839 410	13 225	1.6	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	8	793 926	11 873	1.5	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	66	1 315 877	293 209	22.3	.1	X
4850	Soft drinks and bottled water	26	316 312	8 277	2.6	Z	61.7
4851	Soft drinks, packaged	14	125 868	4 273	3.4	Z	X
4853	Bottled water	14	204 938	4 004	2.0	Z	X
4860	Other grocery specialties	203	20 334 378	1 135 159	5.6	.6	76.1
4861	Pasta	37	423 692	3 405	.8	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	90	16 776 790	356 207	2.1	.2	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	35	389 534	4 163	1.1	Z	X
4867	Pet foods	49	671 624	42 764	6.4	Z	X
4868	Grocery specialties, n.e.c.	75	3 335 362	695 719	20.9	.3	X
4900	Grain and beans	9	108 177	1 326	1.2	Z	X
5300	Plastics materials and basic shapes	20	233 275	18 116	7.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	170	2 257 703	216 831	9.6	.1	11.5
5335	Detergents and soaps	62	693 071	12 412	1.8	Z	X
5344	Other chemicals and allied products	88	1 417 000	184 784	13.0	.1	X
5800	Farm supplies	121	746 732	145 001	19.4	.1	37.5
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	58	454 767	59 564	13.1	Z	X
5900	Tobacco and tobacco products	35	3 347 849	298 207	8.9	.1	6.4
5911	Cigars	10	95 613	381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.1	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	59	201 622	5 904	2.9	Z	9.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	7	5 108	1 921	37.6	Z	X
6120	Art goods (including novelties and souvenirs)	21	35 634	5 955	16.7	Z	53.2
6122	Novelties and souvenirs	20	30 113	3 760	12.5	Z	X
6150	Nondurable goods, n.e.c.	63	743 170	66 601	9.0	Z	X
9700	Service receipts and labor charges (including installed parts)	164	1 344 043	109 654	8.2	.1	7.5
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	150	1 266 706	107 380	8.5	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	497	26 525 913	1 478 096	5.6	.7	X
9940	Rental and leasing receipts	57	264 289	7 596	2.9	Z	X
4222101	General-line drugs whse	3 283	X	79 946 995	X	100.0	91.7
0200	New and rebuilt automotive parts and supplies	7	37 483	1 200	3.2	Z	X
0400	Household and lawn furniture	7	26 972	3 208	11.9	Z	X
0500	Household china, glassware, crockery, and plastic housewares	19	175 261	7 584	4.3	Z	X
0520	Linens, domestics, curtains, and draperies	8	13 220	281	2.1	Z	X
0540	Other home furnishings	57	1 552 268	74 926	4.8	.1	1.0
0541	Metal flatware and kitchen utensils	14	509 145	53 181	10.4	.1	X
0542	Mirrors, lamps, and picture frames	11	582 546	18 908	3.2	Z	X
0543	Home furnishings, n.e.c.	32	460 577	2 837	.6	Z	X
0800	Photographic equipment and supplies (excluding video)	63	4 809 968	87 264	1.8	.1	X
1000	Medical, hospital, and surgical supplies	272	10 179 731	602 045	5.9	.8	2.6
1011	Surgical and medical instruments and equipment	166	7 160 682	232 972	3.3	.3	X
1012	Orthopedic, and prosthetic appliances and supplies	39	502 081	8 590	1.7	Z	X
1013	Other surgical, medical, and hospital supplies	225	6 206 703	360 482	5.8	.5	X
1030	Optical and ophthalmic goods	14	44 147	2 798	6.3	Z	44.5
1031	Ophthalmic goods	11	42 973	2 446	5.7	Z	X
1040	Religious and school supplies	22	759 194	53 136	7.0	.1	2.3
1042	School supplies	22	759 194	53 136	7.0	.1	X
1050	Other professional equipment and supplies	28	294 091	74 952	25.5	.1	91.7
1056	Veterinarians' equipment and supplies	24	282 944	73 648	26.0	.1	X
1400	Electrical apparatus and equipment	21	318 809	33 591	10.5	Z	66.8
1415	Electric bulbs (all types)	16	316 896	13 243	4.2	Z	X
1419	Industrial controls	11	134 290	20 348	15.2	Z	X
1500	Electrical appliances, household	39	620 580	29 431	4.7	Z	1.2
1518	Other electrical household appliances (including fans, dishwashers, etc.)	39	620 580	29 431	4.7	Z	X
1600	Electronic parts and equipment, except communication	11	15 402	704	4.6	Z	X
1700	Hardware	45	1 860 292	70 641	3.8	.1	.2
1713	Cutlery	45	1 860 292	70 641	3.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4222101	General-line drugs whse—Con.						
2320	General-purpose industrial machinery, equipment, and parts	8	23 196	2 238	9.6	Z	8.2
2327	All other new general-purpose industrial machinery and equipment	8	23 196	2 238	9.6	Z	X
2460	Other industrial supplies	10	78 841	5 283	6.7	Z	75.6
2466	Industrial supplies, n.e.c.	10	78 841	5 283	6.7	Z	X
2520	Custodial (janitors') equipment and supplies	9	57 206	8 558	15.0	Z	5.5
2523	Custodial supplies	9	57 206	8 558	15.0	Z	X
2700	Sporting and recreational goods and supplies	17	28 381	2 230	7.9	Z	28.6
2714	Camping and fishing equipment and accessories	9	400	1	.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	9	27 981	2 229	8.0	Z	X
2800	Toys and hobby goods and supplies	82	2 199 086	53 137	2.4	.1	1.2
2811	Video games and cartridges	15	645 556	1 616	.3	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	82	2 199 086	50 707	2.3	.1	X
2814	Other hobby goods and accessories	15	645 556	814	.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	21	157 078	12 271	7.8	Z	21.9
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	21	157 078	12 271	7.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	14	28 196	1 310	4.6	Z	X
3140	Prerecorded video tapes	7	16 832	742	4.4	Z	X
3200	Printing and writing paper	6	9 896	317	3.2	Z	X
3300	Stationery, office supplies and greeting cards	78	1 673 512	109 636	6.6	.1	4.8
3311	Business forms	26	1 351 048	9 241	.7	Z	X
3312	Stationery, photocopy paper, and typing paper	52	1 466 678	7 513	.5	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	13	69 538	391	.6	Z	X
3315	Greeting cards	52	1 597 110	53 342	3.3	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	26	1 351 048	39 138	2.9	Z	X
3400	Industrial and personal services paper and plastics	39	812 016	151 060	18.6	.2	8.9
3412	Paper dishes, cups, and napkins	36	298 541	7 470	2.5	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	202 879	2 350	1.2	Z	X
3415	Other industrial and personal service paper	6	699 053	106 931	15.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	3 283	79 946 995	77 003 267	96.3	96.3	84.2
3511	Prescription drugs	1 383	72 358 688	63 041 587	87.1	78.9	X
3512	Nonprescription pharmaceuticals	1 433	69 511 173	4 967 511	7.1	6.2	X
3513	Cosmetics	576	12 917 613	870 722	6.7	1.1	X
3514	Perfumes	198	3 140 374	727 438	23.2	.9	X
3515	Other toiletries and druggists' sundries	1 733	65 534 697	7 396 009	11.3	9.3	X
3600	Piece goods, knit and woven	10	39 789	7 320	18.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	37	711 676	12 864	1.8	Z	X
3800	Men's and boys' wear	43	709 983	14 051	2.0	Z	4.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans	8	9 486	1 165	12.3	Z	X
3813	Men's and boys' underwear and nightwear	34	535 811	4 452	.8	Z	X
3814	Men's and boys' work clothing and uniforms	8	9 486	154	1.6	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	18	183 663	8 280	4.5	Z	X
3900	Women's and children's wear	44	882 523	13 330	1.5	Z	3.1
3911	Infants' and children's wear (to size 6X)	6	9 631	280	2.9	Z	X
3912	Women's misses', and girls' dresses and blouses	13	50 583	3 223	6.4	Z	X
3915	Women's and misses' underwear and sleepwear	18	534 457	3 054	.6	Z	X
3916	Other women's, misses, and girls' wear (furs, sweaters, millinery, etc.)	14	297 484	6 771	2.3	Z	X
4000	Footwear	18	152 611	9 988	6.5	Z	12.5
4013	Other women's, misses', and girls' footwear	18	152 611	9 988	6.5	Z	X
4100	Frozen foods (packaged)	6	155 461	3 059	2.0	Z	90.8
4117	Other frozen foods (except frozen dairy products)	6	155 461	3 059	2.0	Z	X
4400	Confectionery	44	1 718 272	99 393	5.8	.1	.5
4411	Candy	29	171 969	6 989	4.1	Z	X
4413	Nuts	30	1 705 325	90 775	5.3	.1	X
4414	Chips and popcorn	14	159 017	1 629	1.0	Z	X
4600	Meat and meat products (fresh and un packaged)	11	11 333	1 716	15.1	Z	51.3
4614	Pork (not killed on location)	7	4 894	1 459	29.8	Z	X
4800	Coffee, tea, and spices	20	101 884	2 974	2.9	Z	76.6
4812	Tea	14	57 751	1 611	2.8	Z	X
4820	Bread and baked goods	9	36 097	778	2.2	Z	91.7
4822	Cookies, cakes, and other baked goods	9	36 097	778	2.2	Z	X
4830	Canned foods	21	1 839 175	189 058	10.3	.2	1.6
4831	Canned and bottled fruits, vegetables, and juices	21	1 839 175	158 212	8.6	.2	X
4834	Canned fish and seafoods	7	745 165	9 444	1.3	Z	X
4835	Canned milk	8	856 399	11 957	1.4	Z	X
4836	Other canned foods	7	745 165	9 444	1.3	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	17	276 092	68 267	24.7	.1	X
4850	Soft drinks and bottled water	19	137 646	5 070	3.7	Z	36.1
4851	Soft drinks, packaged	13	77 104	2 322	3.0	Z	X
4853	Bottled water	8	75 036	2 748	3.7	Z	X
4860	Other grocery specialties	86	1 661 685	241 281	14.5	.3	36.1
4861	Pasta	26	237 080	2 733	1.2	Z	X
4862	Breakfast cereals	20	482 403	31 223	6.5	Z	X
4863	Cooking oils and margarine	24	190 650	1 783	.9	Z	X
4864	Flour	23	117 923	1 285	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	24	202 922	787	.4	Z	X
4867	Pet foods	30	400 280	8 606	2.2	Z	X
4868	Grocery specialties, n.e.c.	32	1 333 541	194 496	14.6	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4222101	General-line drugs whse—Con.						
4900	Grain and beans	6	24 442	376	1.5	Z	X
5300	Plastics materials and basic shapes	7	132 011	4 448	3.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	107	1 034 750	144 477	14.0	.2	20.4
5335	Detergents and soaps	40	117 027	8 276	7.1	Z	X
5344	Other chemicals and allied products	58	904 055	129 294	14.3	.2	X
5800	Farm supplies	66	500 684	87 191	17.4	.1	51.0
5812	Feeds (poultry and livestock) not mixed on location	9	83 011	20 672	24.9	Z	X
5815	Insecticides, fungicides, and pesticides	51	370 081	48 315	13.1	.1	X
5900	Tobacco and tobacco products	19	1 012 814	125 677	12.4	.2	24.0
5911	Cigars	10	95 613	8 381	.4	Z	X
5912	Cigarettes	19	1 012 814	124 529	12.3	.2	X
5913	Other tobacco products (excluding leaf)	10	95 613	767	.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	50	189 644	5 363	2.8	Z	10.5
6101	Books	35	174 317	4 382	2.5	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	15	15 327	981	6.4	Z	X
6110	Flowers and florists' supplies	6	4 815	1 897	39.4	Z	X
6120	Art goods (including novelties and souvenirs)	17	27 724	3 812	13.8	Z	68.1
6122	Novelties and souvenirs	17	27 724	3 712	13.4	Z	X
6150	Nondurable goods, n.e.c.	45	598 219	35 953	6.0	Z	X
9700	Service receipts and labor charges (including installed parts)	95	630 551	51 555	8.2	.1	11.6
9701	Labor charges for repair work	6	12 705	49	.4	Z	X
9702	Parts installed in repair work	6	12 705	13	.1	Z	X
9703	Other service receipts and labor charges—Specify	89	617 846	51 493	8.3	.1	X
9720	Receipts for service contracts	12	45 126	2 372	5.3	Z	X
9810	Miscellaneous commodities	252	2 230 550	333 820	15.0	.4	X
9940	Rental and leasing receipts	39	232 909	6 493	2.8	Z	X
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	4 770	X	123 200 776	X	100.0	85.2
0200	New and rebuilt automotive parts and supplies	7	40 159	1 837	4.6	Z	85.2
0223	Parts, n.e.c.	7	40 159	1 837	4.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	7	97 145	7 406	7.6	Z	X
0540	Other home furnishings	49	1 898 823	120 157	6.3	.1	X
0800	Photographic equipment and supplies (excluding video)	69	2 878 810	59 031	2.1	Z	X
1000	Medical, hospital, and surgical supplies	174	11 223 251	1 429 449	12.7	1.2	.2
1011	Surgical and medical instruments and equipment	82	1 481 035	9 994	.7	Z	X
1012	Orthopedic, and prosthetic appliances and supplies	41	1 279 253	3 990	.3	Z	X
1013	Other surgical, medical, and hospital supplies	136	1 495 956	112 731	7.5	.1	X
1030	Optical and ophthalmic goods	14	78 272	1 617	2.1	Z	12.5
1033	Optometric equipment and supplies	14	78 272	1 617	2.1	Z	X
1040	Religious and school supplies	23	868 046	7 830	.9	Z	X
1400	Electrical apparatus and equipment	6	43 784	2 582	5.9	Z	X
1500	Electrical appliances, household	41	1 650 076	91 957	5.6	.1	4.4
1511	Televisions	13	642 105	16 036	2.5	Z	X
1512	Radios, stereos, and CD players	13	642 105	26 738	4.2	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	28	1 007 971	49 183	4.9	Z	X
1600	Electronic parts and equipment, except communication	6	104 633	17 789	17.0	Z	85.2
1618	Electronic parts and equipment, n.e.c.	6	104 633	17 789	17.0	Z	X
1650	Communication equipment and supplies	6	104 633	10 463	10.0	Z	85.2
1651	Telephones	6	104 633	10 463	10.0	Z	X
1700	Hardware	52	1 703 306	117 660	6.9	.1	X
2500	Beauty and barber equipment and supplies	7	18 842	5 721	30.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies	55	16 399 528	4 667 011	28.5	3.8	X
2800	Toys and hobby goods and supplies	83	3 451 730	454 564	13.2	.4	X
3000	Jewelry, diamonds, gem stones, and watches	15	1 857 100	228 500	12.3	.2	X
3300	Stationery, office supplies and greeting cards	79	3 121 489	88 435	2.8	.1	1.6
3313	Inked ribbons, carbon paper, pens and pencils	16	614 752	47 956	7.8	Z	X
3315	Greeting cards	47	2 386 071	27 440	1.2	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	17	120 659	13 039	10.8	Z	X
3400	Industrial and personal services paper and plastics	31	1 145 602	72 182	6.3	.1	4.1
3412	Paper dishes, cups, and napkins	31	1 145 602	72 182	6.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	4 770	123 200 776	110 025 335	89.3	89.3	44.6
3511	Prescription drugs	1 157	82 415 254	69 521 970	84.4	84.4	X
3512	Nonprescription pharmaceuticals	1 356	33 394 359	9 063 196	27.1	27.1	X
3513	Cosmetics	1 602	21 472 839	9 180 571	42.8	42.8	X
3514	Perfumes	624	13 182 236	4 314 085	32.7	32.7	X
3515	Other toiletries and druggists' sundries	1 996	40 339 107	17 945 513	44.5	14.6	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	33	1 284 753	17 414	1.4	Z	X
3800	Men's and boys' wear	30	2 469 997	32 436	1.3	Z	X
3900	Women's and children's wear	45	3 040 829	218 161	7.2	.2	X
3915	Women's and misses' underwear and sleepwear	35	1 137 519	16 619	1.5	Z	X
4100	Frozen foods (packaged)	57	13 000 490	484 740	3.7	.4	85.2
4114	Fruits and fruit juices (frozen)	54	12 916 755	475 008	3.7	.4	X
4400	Confectionery	66	6 353 277	874 674	13.8	.7	.5
4411	Candy	13	414 216	23 159	5.6	Z	X
4412	Chewing gum	13	414 216	46 320	11.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle—Con.						
4800	Coffee, tea, and spices	67	13 082 084	1 161 227	8.9	.9	85.2
4811	Coffee	59	12 997 896	1 142 027	8.8	.9	X
4813	Spices	6	84 106	19 175	22.8	Z	X
4820	Bread and baked goods	53	12 867 992	183 267	1.4	.1	85.2
4822	Cookies, cakes, and other baked goods	53	12 867 992	183 267	1.4	.1	X
4830	Canned foods	18	884 382	64 360	7.3	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	49	1 039 785	224 942	21.6	.2	X
4850	Soft drinks and bottled water	7	178 666	3 207	1.8	Z	85.2
4853	Bottled water	6	129 902	1 256	1.0	Z	X
4860	Other grocery specialties	117	18 672 693	893 878	4.8	.7	77.1
4861	Pasta	11	186 612	672	.4	Z	X
4863	Cooking oils and margarine	66	16 586 140	354 424	2.1	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	11	186 612	3 376	1.8	Z	X
4867	Pet foods	19	271 344	34 158	12.6	Z	X
4868	Grocery specialties, n.e.c.	43	2 001 821	501 223	25.0	.4	X
5300	Plastics materials and basic shapes	13	101 264	13 668	13.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	63	1 222 953	72 354	5.9	.1	4.5
5335	Detergents and soaps	22	576 044	4 136	.7	Z	X
5344	Other chemicals and allied products	31	512 945	55 490	10.8	Z	X
5800	Farm supplies	55	246 048	57 810	23.5	Z	9.3
5818	Other farm supplies (including harness and saddlery equipment)	55	246 048	57 810	23.5	Z	X
5900	Tobacco and tobacco products	16	2 335 035	172 530	7.4	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	9	11 978	541	4.5	Z	X
6150	Nondurable goods, n.e.c.	18	144 951	30 648	21.1	Z	X
9700	Service receipts and labor charges (including installed parts)	69	713 492	58 099	8.1	Z	.3
9703	Other service receipts and labor charges—Specify	61	648 860	55 887	8.6	Z	X
9810	Miscellaneous commodities	245	24 295 363	1 144 276	4.7	.9	X
9940	Rental and leasing receipts	18	31 380	1 103	3.5	Z	X
4223	Apparel, piece goods, & notions whsle	20 707	X	124 104 420	X	100.0	69.3
0100	New and used automobiles, motorcycles, etc.	8	70 578	3 666	5.2	Z	X
0200	New and rebuilt automotive parts and supplies	16	59 673	16 487	27.6	Z	53.8
0224	Accessories	12	24 757	6 125	24.7	Z	X
0400	Household and lawn furniture	57	270 970	30 088	11.1	Z	48.9
0411	Upholstered furniture	23	189 862	17 110	9.0	Z	X
0412	Sleep furniture and equipment	9	24 524	5 144	21.0	Z	X
0413	Lawn furniture and equipment	8	9 430	854	9.1	Z	X
0414	Other furniture (including sleep sofas)	21	72 940	6 336	8.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares	31	44 818	2 841	6.3	Z	X
0520	Linens, domestics, curtains, and draperies	254	1 394 373	209 540	15.0	.2	16.3
0521	Bedspreads, blankets, and bedding	66	489 436	42 798	8.7	Z	X
0522	Curtains and draperies	124	541 086	69 130	12.8	.1	X
0523	Shades and blinds	19	30 384	4 987	16.4	Z	X
0524	Towels and washcloths	86	505 204	38 665	7.7	Z	X
0525	Other linens and domestics	32	477 293	37 934	7.9	Z	X
0530	Flooring and floor coverings	17	322 512	129 392	40.1	.1	67.2
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	8	308 393	124 587	40.4	.1	X
0532	Hardwood flooring	6	671	54	8.0	Z	X
0540	Other home furnishings	93	236 545	11 929	5.0	Z	12.2
0541	Metal flatware and kitchen utensils	28	22 579	1 313	5.8	Z	X
0542	Mirrors, lamps, and picture frames	35	55 899	3 647	6.5	Z	X
0543	Home furnishings, n.e.c.	19	54 817	1 801	3.3	Z	X
0800	Photographic equipment and supplies (excluding video)	12	114 380	14 629	12.8	Z	X
0900	Office equipment	10	22 007	3 240	14.7	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	12	13 145	1 061	8.1	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	46.7
0972	Other store machines and equipment	9	19 965	4 503	22.6	Z	X
1000	Medical, hospital, and surgical supplies	43	246 518	63 246	25.7	.1	29.1
1011	Surgical and medical instruments and equipment	10	66 969	27 876	41.6	Z	X
1013	Other surgical, medical, and hospital supplies	33	179 549	35 370	19.7	Z	X
1030	Optical and ophthalmic goods	10	19 114	1 959	10.2	Z	33.8
1031	Ophthalmic goods	6	8 933	299	3.3	Z	X
1120	Flat iron and steel products	28	26 704	2 444	9.2	Z	14.5
1121	Plates	11	11 017	1 453	13.2	Z	X
1400	Electrical apparatus and equipment	25	58 440	5 739	9.8	Z	2.7
1418	Lighting fixtures (residential and commercial)	7	10 078	1 713	17.0	Z	X
1500	Electrical appliances, household	21	53 480	4 695	8.8	Z	8.0
1512	Radios, stereos, and CD players	6	15 712	1 026	6.5	Z	X
1600	Electronic parts and equipment, except communication	27	106 792	6 708	6.3	Z	X
1700	Hardware	40	240 041	28 214	11.8	Z	12.0
1713	Cutlery	13	45 212	14 196	31.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4223	Apparel, piece goods, & notions whse—Con.						
2320	General-purpose industrial machinery, equipment, and parts	70	814 221	67 761	8.3	.1	2.7
2328	Used general-purpose industrial machinery and equipment	42	674 948	53 453	7.9	Z	X
2330	Metalworking machinery, equipment, and parts	8	69 210	7 224	10.4	Z	X
2360	Other industrial machinery, equipment, and parts	17	145 415	29 416	20.2	Z	X
2460	Other industrial supplies	23	45 865	5 590	12.2	Z	43.0
2462	Abrasives and abrasive materials	13	9 123	794	8.7	Z	X
2520	Custodial (janitors') equipment and supplies	6	24 766	7 775	31.4	Z	X
2540	Other service establishment equipment and supplies	167	220 226	36 485	16.6	Z	12.1
2542	Service establishment equipment and supplies, n.e.c.	164	218 147	36 296	16.6	Z	X
2600	Aircraft and aeronautical equipment and supplies	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies	454	3 258 162	265 230	8.1	.2	13.0
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	19	95 336	6 203	6.5	Z	X
2712	Bicycles and bicycle tires and tubes	26	67 682	6 685	9.9	Z	X
2713	Billiards, pool, bowling equipment, and accessories	15	21 220	863	4.1	Z	X
2714	Camping and fishing equipment and accessories	71	1 132 261	29 422	2.6	Z	X
2715	Athletic equipment and accessories	294	1 696 440	169 218	10.0	.1	X
2716	Skiing equipment	18	19 686	1 334	6.8	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	112	507 095	49 511	9.8	Z	X
2800	Toys and hobby goods and supplies	244	857 541	93 508	10.9	.1	21.7
2811	Video games and cartridges	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	117	650 982	37 458	5.8	Z	X
2813	Crafts and craft supplies	53	194 922	19 896	10.2	Z	X
2814	Other hobby goods and accessories	112	382 297	30 306	7.9	Z	X
2930	Recyclable paper and paperboard	7	9 970	686	6.9	Z	X
2940	Recyclable materials, except metal	10	94 016	26 230	27.9	Z	69.3
2941	Wiping cloths, waste rags, and textile waste	10	94 016	26 230	27.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	239	652 797	43 382	6.6	Z	4.1
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases	29	124 336	8 328	6.7	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	185	355 503	26 802	7.5	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	9	13 278	3 391	25.5	Z	X
3140	Prerecorded video tapes	8	178 846	12 589	7.0	Z	X
3150	Other durable goods	21	33 068	3 996	12.1	Z	60.7
3152	Luggage	17	25 331	2 653	10.5	Z	X
3200	Printing and writing paper	8	9 315	949	10.2	Z	X
3300	Stationery, office supplies and greeting cards	67	264 484	22 126	8.4	Z	5.7
3311	Business forms	26	88 391	8 091	9.2	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	11	90 919	3 294	3.6	Z	X
3315	Greeting cards	12	47 443	433	.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	18	51 007	4 078	8.0	Z	X
3400	Industrial and personal services paper and plastics	37	77 137	8 144	10.6	Z	14.9
3411	Paperboard and boxboard boxes	11	19 853	1 009	5.1	Z	X
3412	Paper dishes, cups, and napkins	12	29 746	3 024	10.2	Z	X
3415	Other industrial and personal service paper	9	18 812	2 605	13.8	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	127	488 572	95 479	19.5	.1	22.1
3511	Prescription drugs	27	105 256	5 317	5.1	Z	X
3512	Nonprescription pharmaceuticals	8	3 710	401	10.8	Z	X
3513	Cosmetics	15	2 970	227	7.6	Z	X
3514	Perfumes	9	87 107	26 775	30.7	Z	X
3515	Other toiletries and druggists' sundries	66	279 898	61 323	21.9	Z	X
3600	Piece goods, knit and woven	4 515	23 929 722	21 039 004	87.9	17.0	46.6
3611	Goods purchased grey and finished on contract	589	3 940 625	1 017 325	25.8	.8	X
3612	Cotton (including blends)	2 419	11 775 235	6 095 940	51.8	4.9	X
3613	Synthetics (excluding synthetic knits)	2 144	9 588 297	4 835 387	50.4	3.9	X
3614	Knit fabrics, n.e.c. (including double knit)	1 386	6 952 711	3 964 924	57.0	3.2	X
3615	Woolen and worsted piece goods	861	3 517 371	1 295 363	36.8	1.0	X
3616	Other piece goods	1 701	7 527 822	3 736 715	49.6	3.0	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 856	5 095 445	3 496 506	68.6	2.8	X
3800	Men's and boys' wear	6 972	52 902 278	33 397 756	63.1	26.9	55.6
3811	Men's and boys' suits, coats, and formal wear	1 592	10 067 339	4 181 277	41.5	3.4	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	3 885	36 779 651	19 377 690	52.7	15.6	X
3813	Men's and boys' underwear and nightwear	831	5 888 088	1 674 456	28.4	1.3	X
3814	Men's and boys' work clothing and uniforms	1 280	5 390 880	3 255 711	60.4	2.6	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	2 525	20 248 520	4 895 068	24.2	3.9	X
3900	Women's and children's wear	10 603	66 816 710	42 422 403	63.5	34.2	53.3
3911	Infants' and children's wear (to size 6X)	2 178	13 578 761	5 281 390	38.9	4.3	X
3912	Women's misses', and girls' dresses and blouses	4 978	27 223 420	14 263 481	52.4	11.5	X
3913	Women's, misses', and girls' suits and coats	1 609	9 348 131	3 423 063	36.6	2.8	X
3914	Women's and misses' outerwear	2 407	23 582 307	6 459 661	27.4	5.2	X
3915	Women's and misses' underwear and sleepwear	1 401	9 303 219	4 470 108	48.0	3.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	3 180	17 338 827	8 493 043	49.0	6.8	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4223	Apparel, piece goods, & notions whse—Con.						
4000	Footwear	2 555	28 556 192	21 251 552	74.4	17.1	59.0
4011	All athletic footwear	834	15 898 395	9 326 922	58.7	7.5	X
4012	Infants' footwear	317	2 346 184	290 688	12.4	.2	X
4013	Other women's, misses', and girls' footwear	1 491	13 430 074	6 931 036	51.6	5.6	X
4014	Other men's and boy's footwear	1 256	11 378 962	4 382 434	38.5	3.5	X
4015	Shoe accessories	356	2 414 804	320 460	13.3	.3	X
4830	Canned foods	7	66 273	15 702	23.7	Z	X
4860	Other grocery specialties	16	32 482	3 952	12.2	Z	4.9
4868	Grocery specialties, n.e.c.	10	14 521	1 962	13.5	Z	X
5200	Raw cotton	25	24 847	1 989	8.0	Z	X
5300	Plastics materials and basic shapes	39	135 411	13 118	9.7	Z	35.3
5311	Plastic pipes, rods, tubes, and shapes	16	80 248	1 700	2.1	Z	X
5314	Other plastics materials and basic shapes	6	9 674	2 469	25.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	46	538 587	116 021	21.5	.1	23.6
5334	Organic fibers	21	411 311	76 178	18.5	.1	X
5335	Detergents and soaps	13	29 756	2 631	8.8	Z	X
5344	Other chemicals and allied products	21	122 893	37 037	30.1	Z	X
5400	Petroleum products	7	73 285	1 505	2.1	Z	X
5800	Farm supplies	8	14 614	522	3.6	Z	X
6000	Paint, paint supplies, and wallpaper	106	405 482	35 686	8.8	Z	6.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	24	120 006	7 781	6.5	Z	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	6	4 287	632	14.7	Z	X
6014	Paint supplies	7	17 944	2 726	15.2	Z	X
6015	Wallpaper	81	276 103	23 993	8.7	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	45	148 950	7 523	5.1	Z	X
6110	Flowers and florists' supplies	14	51 463	6 001	11.7	Z	X
6120	Art goods (including novelties and souvenirs)	255	477 148	56 245	11.8	Z	22.2
6121	Art materials	41	76 352	2 617	3.4	Z	X
6122	Novelties and souvenirs	212	396 804	53 185	13.4	Z	X
6130	Textile bags, bagging, and burlap	51	121 443	25 675	21.1	Z	X
6150	Nondurable goods, n.e.c.	245	1 427 042	330 470	23.2	.3	X
9700	Service receipts and labor charges (including installed parts)	225	1 000 260	198 006	19.8	.2	6.5
9701	Labor charges for repair work	103	736 804	160 273	21.8	.1	X
9702	Parts installed in repair work	17	40 434	2 758	6.8	Z	X
9703	Other service receipts and labor charges—Specify	138	454 958	26 475	5.8	Z	X
9730	Advertising specialties (paper novelties, etc.)	86	136 611	26 260	19.2	Z	X
9810	Miscellaneous commodities	644	3 776 591	294 965	7.8	.2	X
9940	Rental and leasing receipts	63	640 024	17 929	2.8	Z	.3
9941	Computer rental and leasing receipts	15	18 219	771	4.2	Z	X
42231	Piece goods, notions, & other dry goods whse	5 666	X	25 776 927	X	100.0	63.9
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	37	225 844	23 630	10.5	.1	X
0500	Household china, glassware, crockery, and plastic housewares	9	19 684	876	4.5	Z	X
0520	Linens, domestics, curtains, and draperies	147	765 193	153 283	20.0	.6	X
0530	Flooring and floor coverings	15	318 522	129 073	40.5	.5	X
0540	Other home furnishings	17	45 639	2 948	6.5	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	9	10 799	521	4.8	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	28	26 704	2 444	9.2	Z	X
1400	Electrical apparatus and equipment	11	17 162	2 066	12.0	Z	X
1600	Electronic parts and equipment, except communication	8	25 369	2 120	8.4	Z	X
1700	Hardware	22	137 866	15 351	11.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	52	698 647	55 093	7.9	.2	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts	12	69 264	20 932	30.2	.1	X
2460	Other industrial supplies	17	39 342	5 221	13.3	Z	X
2540	Other service establishment equipment and supplies	142	194 720	32 601	16.7	.1	X
2600	Aircraft and aeronautical equipment and supplies	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies	11	8 929	1 806	20.2	Z	X
2800	Toys and hobby goods and supplies	60	137 746	24 292	17.6	.1	X
2940	Recyclable materials, except metal	8	84 760	25 861	30.5	.1	X
3000	Jewelry, diamonds, gem stones, and watches	18	31 011	4 895	15.8	Z	X
3200	Printing and writing paper	6	7 171	692	9.7	Z	X
3300	Stationery, office supplies and greeting cards	37	116 261	17 492	15.0	.1	X
3400	Industrial and personal services paper and plastics	22	54 838	6 903	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	31	197 598	52 904	26.8	.2	X
3600	Piece goods, knit and woven	4 277	22 315 989	20 852 766	93.4	80.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 764	4 385 086	3 478 369	79.3	13.5	X
3800	Men's and boys' wear	104	747 385	72 185	9.7	.3	X
3900	Women's and children's wear	152	1 152 267	166 140	14.4	.6	X
4000	Footwear	19	22 934	3 251	14.2	Z	X
5200	Raw cotton	25	24 847	1 989	8.0	Z	X
5300	Plastics materials and basic shapes	26	45 102	11 774	26.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	34	440 954	83 619	19.0	.3	X
6000	Paint, paint supplies, and wallpaper	100	390 867	30 697	7.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	27 274	3 498	12.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42231	Piece goods, notions, & other dry goods whse—Con.						
6110	Flowers and florists' supplies	13	51 426	5 999	11.7	Z	X
6120	Art goods (including novelties and souvenirs)	34	80 752	16 265	20.1	.1	X
6130	Textile bags, bagging, and burlap	25	88 619	20 816	23.5	.1	X
6150	Nondurable goods, n.e.c.	144	715 431	196 745	27.5	.8	X
9700	Service receipts and labor charges (including installed parts)	66	364 475	27 818	7.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	14	16 917	3 182	18.8	Z	X
9810	Miscellaneous commodities	195	1 258 167	116 910	9.3	.5	X
9940	Rental and leasing receipts	27	232 528	10 727	4.6	Z	X
422310	Piece goods, notions, & other dry goods whse	5 666	X	25 776 927	X	100.0	63.9
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	37	225 844	23 630	10.5	.1	X
0500	Household china, glassware, crockery, and plastic housewares	9	19 684	876	4.5	Z	X
0520	Linens, domestics, curtains, and draperies	147	765 193	153 283	20.0	.6	X
0530	Flooring and floor coverings	15	318 522	129 073	40.5	.5	X
0540	Other home furnishings	17	45 639	2 948	6.5	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	9	10 799	521	4.8	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	28	26 704	2 444	9.2	Z	X
1400	Electrical apparatus and equipment	11	17 162	2 066	12.0	Z	X
1600	Electronic parts and equipment, except communication	8	25 369	2 120	8.4	Z	X
1700	Hardware	22	137 866	15 351	11.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	52	698 647	55 093	7.9	.2	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts	12	69 264	20 932	30.2	.1	X
2460	Other industrial supplies	17	39 342	5 221	13.3	Z	X
2540	Other service establishment equipment and supplies	142	194 720	32 601	16.7	.1	X
2600	Aircraft and aeronautical equipment and supplies	7	10 747	886	8.2	Z	X
2700	Sporting and recreational goods and supplies	11	8 929	1 806	20.2	Z	X
2800	Toys and hobby goods and supplies	60	137 746	24 292	17.6	.1	X
2940	Recyclable materials, except metal	8	84 760	25 861	30.5	.1	X
3000	Jewelry, diamonds, gem stones, and watches	18	31 011	4 895	15.8	Z	X
3200	Printing and writing paper	6	7 171	692	9.7	Z	X
3300	Stationery, office supplies and greeting cards	37	116 261	17 492	15.0	.1	X
3400	Industrial and personal services paper and plastics	22	54 838	6 903	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	31	197 598	52 904	26.8	.2	X
3600	Piece goods, knit and woven	4 277	22 315 989	20 852 766	93.4	80.9	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 764	4 385 086	3 478 369	79.3	13.5	X
3800	Men's and boys' wear	104	747 385	72 185	9.7	.3	X
3900	Women's and children's wear	152	1 152 267	166 140	14.4	.6	X
4000	Footwear	19	22 934	3 251	14.2	Z	X
5200	Raw cotton	25	24 847	1 989	8.0	Z	X
5300	Plastics materials and basic shapes	26	45 102	11 774	26.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	34	440 954	83 619	19.0	.3	X
6000	Paint, paint supplies, and wallpaper	100	390 867	30 697	7.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	27 274	3 498	12.8	Z	X
6110	Flowers and florists' supplies	13	51 426	5 999	11.7	Z	X
6120	Art goods (including novelties and souvenirs)	34	80 752	16 265	20.1	.1	X
6130	Textile bags, bagging, and burlap	25	88 619	20 816	23.5	.1	X
6150	Nondurable goods, n.e.c.	144	715 431	196 745	27.5	.8	X
9700	Service receipts and labor charges (including installed parts)	66	364 475	27 818	7.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	14	16 917	3 182	18.8	Z	X
9810	Miscellaneous commodities	195	1 258 167	116 910	9.3	.5	X
9940	Rental and leasing receipts	27	232 528	10 727	4.6	Z	X
4223101	Piece goods—jobbers	4 191	X	22 125 937	X	100.0	65.1
0200	New and rebuilt automotive parts and supplies	8	7 043	2 369	33.6	Z	X
0400	Household and lawn furniture	35	214 755	22 986	10.7	.1	X
0520	Linens, domestics, curtains, and draperies	138	756 946	152 378	20.1	.7	X
0530	Flooring and floor coverings	12	308 672	124 641	40.4	.6	X
0540	Other home furnishings	14	26 704	2 093	7.8	Z	X
0800	Photographic equipment and supplies (excluding video)	7	109 702	14 327	13.1	.1	X
0900	Office equipment	6	6 111	303	5.0	Z	X
0950	Computer software (packaged)	6	18 197	2 367	13.0	Z	X
0960	Restaurant and hotel equipment and supplies	7	10 393	388	3.7	Z	X
0970	Store machines and equipment	9	19 965	4 503	22.6	Z	X
1120	Flat iron and steel products	17	15 687	991	6.3	Z	X
1400	Electrical apparatus and equipment	7	10 078	1 713	17.0	Z	X
1600	Electronic parts and equipment, except communication	6	17 733	754	4.3	Z	X
1700	Hardware	20	122 883	8 008	6.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	44	681 127	54 071	7.9	.2	X
2330	Metalworking machinery, equipment, and parts	7	64 972	6 377	9.8	Z	X
2360	Other industrial machinery, equipment, and parts	11	69 154	20 888	30.2	.1	X
2460	Other industrial supplies	17	39 342	5 221	13.3	Z	X
2540	Other service establishment equipment and supplies	116	166 547	29 563	17.8	.1	X
2600	Aircraft and aeronautical equipment and supplies	7	10 747	886	8.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4223101	Piece goods—jobbers—Con.						
2700	Sporting and recreational goods and supplies	8	6 625	883	13.3	Z	X
2800	Toys and hobby goods and supplies	35	58 489	9 439	16.1	Z	X
2940	Recyclable materials, except metal	8	84 760	25 861	30.5	.1	X
3000	Jewelry, diamonds, gem stones, and watches	6	5 459	431	7.9	Z	X
3200	Printing and writing paper	6	7 171	692	9.7	Z	X
3300	Stationery, office supplies and greeting cards	19	60 589	6 813	11.2	Z	X
3400	Industrial and personal services paper and plastics	19	52 702	6 699	12.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	143 315	36 599	25.5	.2	X
3600	Piece goods, knit and woven	4 191	22 125 937	20 807 742	94.0	94.0	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	289	734 096	105 412	14.4	.5	X
3800	Men's and boys' wear	97	736 597	70 393	9.6	.3	X
3900	Women's and children's wear	139	1 137 848	160 593	14.1	.7	X
4000	Footwear	14	19 713	2 435	12.4	Z	X
5200	Raw cotton	19	20 031	1 296	6.5	Z	X
5300	Plastics materials and basic shapes	23	43 003	11 091	25.8	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	31	439 255	83 170	18.9	.4	X
6000	Paint, paint supplies, and wallpaper	96	378 562	30 397	8.0	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	8	7 073	590	8.3	Z	X
6110	Flowers and florists' supplies	8	33 397	2 612	7.8	Z	X
6120	Art goods (including novelties and souvenirs)	25	27 099	3 567	13.2	Z	X
6130	Textile bags, bagging, and burlap	23	79 679	19 931	25.0	.1	X
6150	Nondurable goods, n.e.c.	94	423 695	86 516	20.4	.4	X
9700	Service receipts and labor charges (including installed parts)	54	351 317	26 810	7.6	.1	X
9730	Advertising specialties (paper novelties, etc.)	11	7 916	2 738	34.6	Z	X
9810	Miscellaneous commodities	170	1 169 901	108 634	9.3	.5	X
9940	Rental and leasing receipts	19	172 313	5 543	3.2	Z	X
4223102	Notions & other dry goods whsle	1 475	X	3 650 990	X	100.0	56.9
0520	Linens, domestics, curtains, and draperies	9	8 247	905	11.0	Z	X
1120	Flat iron and steel products	11	11 017	1 453	13.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	17 520	1 022	5.8	Z	X
2540	Other service establishment equipment and supplies	26	28 173	3 038	10.8	.1	X
2800	Toys and hobby goods and supplies	25	79 257	14 853	18.7	.4	X
3000	Jewelry, diamonds, gem stones, and watches	12	25 552	4 464	17.5	.1	X
3300	Stationery, office supplies and greeting cards	18	55 672	10 679	19.2	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	22	54 283	16 305	30.0	.4	X
3600	Piece goods, knit and woven	86	190 052	45 024	23.7	1.2	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	1 475	3 650 990	3 372 957	92.4	92.4	X
3800	Men's and boys' wear	7	10 788	1 792	16.6	Z	X
3900	Women's and children's wear	13	14 419	5 547	38.5	.2	X
5200	Raw cotton	6	4 816	693	14.4	Z	X
6120	Art goods (including novelties and souvenirs)	9	53 653	12 698	23.7	.3	X
6150	Nondurable goods, n.e.c.	50	291 736	110 229	37.8	3.0	X
9700	Service receipts and labor charges (including installed parts)	12	13 158	1 008	7.7	Z	X
9810	Miscellaneous commodities	25	88 266	8 276	9.4	.2	X
9940	Rental and leasing receipts	8	60 215	5 184	8.6	.1	X
42232	Men's & boys' clothing & furnishings whsle	5 006	X	33 360 264	X	100.0	72.5
0200	New and rebuilt automotive parts and supplies	6	51 090	14 102	27.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	14	13 300	1 000	7.5	Z	X
0520	Linens, domestics, curtains, and draperies	37	118 728	21 510	18.1	.1	6.3
0524	Towels and washcloths	35	109 956	20 100	18.3	.1	X
0540	Other home furnishings	31	27 723	1 641	5.9	Z	6.1
0541	Metal flatware and kitchen utensils	28	22 579	1 313	5.8	Z	X
1000	Medical, hospital, and surgical supplies	9	122 169	12 674	10.4	Z	49.2
1013	Other surgical, medical, and hospital supplies	9	122 169	12 674	10.4	Z	X
1030	Optical and ophthalmic goods	8	17 605	1 659	9.4	Z	29.9
1031	Ophthalmic goods	6	8 933	299	3.3	Z	X
1400	Electrical apparatus and equipment	12	41 169	3 646	8.9	Z	X
1500	Electrical appliances, household	8	31 896	3 192	10.0	Z	2.8
1512	Radios, stereos, and CD players	6	15 712	1 026	6.5	Z	X
1700	Hardware	12	79 723	10 165	12.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	15	42 670	9 005	21.1	Z	X
2540	Other service establishment equipment and supplies	16	13 257	2 773	20.9	Z	70.8
2542	Service establishment equipment and supplies, n.e.c.	16	13 257	2 773	20.9	Z	X
2700	Sporting and recreational goods and supplies	271	2 124 855	125 013	5.9	.4	7.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	87 961	5 260	6.0	Z	X
2713	Billiards, pool, bowling equipment, and accessories	15	21 220	863	4.1	Z	X
2714	Camping and fishing equipment and accessories	44	1 096 632	22 264	2.0	.1	X
2715	Athletic equipment and accessories	189	851 642	58 899	6.9	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	73	283 924	37 726	13.3	.1	X
2800	Toys and hobby goods and supplies	79	310 464	34 317	11.1	.1	24.4
2812	Other toys and games (including fireworks and children's vehicles)	34	278 193	7 391	2.7	Z	X
2814	Other hobby goods and accessories	69	283 253	23 026	8.1	.1	X
3000	Jewelry, diamonds, gem stones, and watches	92	281 431	13 982	5.0	Z	5.4
3014	Watches, clocks, and watch movements and cases	10	10 964	170	1.6	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	73	235 785	11 786	5.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42232	Men's & boys' clothing & furnishings whsle—Con.						
3150	Other durable goods	14	23 014	2 718	11.8	Z	56.6
3152	Luggage	13	22 603	2 627	11.6	Z	X
3300	Stationery, office supplies and greeting cards	21	142 652	3 491	2.4	Z	2.0
3313	Inked ribbons, carbon paper, pens and pencils	9	88 160	2 742	3.1	Z	X
3315	Greeting cards	9	45 750	310	.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	23	100 613	31 027	30.8	.1	41.6
3512	Nonprescription pharmaceuticals	8	3 710	401	10.8	Z	X
3514	Perfumes	9	87 107	26 775	30.7	.1	X
3600	Piece goods, knit and woven	140	341 439	53 177	15.6	.2	16.5
3612	Cotton (including blends)	106	93 394	11 302	12.1	Z	X
3613	Synthetics (excluding synthetic knits)	99	60 239	1 626	2.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	99	60 239	1 376	2.3	Z	X
3615	Woolen and worsted piece goods	24	87 782	10 179	11.6	Z	X
3616	Other piece goods	18	195 156	27 890	14.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	40	176 753	6 316	3.6	Z	X
3800	Men's and boys' wear	5 006	33 360 264	28 899 322	86.6	86.6	55.5
3811	Men's and boys' suits, coats, and formal wear	1 244	7 264 355	3 718 174	51.2	11.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	2 807	22 166 783	16 392 048	73.9	49.1	X
3813	Men's and boys' underwear and nightwear	388	3 715 377	1 336 573	36.0	4.0	X
3814	Men's and boys' work clothing and uniforms	1 041	4 660 570	3 119 798	66.9	9.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	1 893	12 545 283	4 332 728	34.5	13.0	X
3900	Women's and children's wear	1 910	15 551 364	3 557 560	22.9	10.7	51.0
3911	Infants' and children's wear (to size 6X)	549	4 897 019	507 887	10.4	1.5	X
3912	Women's misses', and girls' dresses and blouses	671	6 244 178	1 062 921	17.0	3.2	X
3913	Women's, misses', and girls' suits and coats	260	1 560 416	224 143	14.4	.7	X
3914	Women's and misses' outerwear	661	6 764 552	947 152	14.0	2.8	X
3915	Women's and misses' underwear and sleepwear	207	1 726 246	202 352	11.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	645	3 841 833	613 100	16.0	1.8	X
4000	Footwear	447	2 791 954	276 954	9.9	.8	56.0
4011	All athletic footwear	191	1 585 693	122 436	7.7	.4	X
4012	Infants' footwear	15	17 280	1 336	7.7	Z	X
4013	Other women's, misses', and girls' footwear	97	727 319	50 461	6.9	.2	X
4014	Other men's and boy's footwear	274	1 473 309	91 708	6.2	.3	X
4015	Shoe accessories	61	93 311	11 003	11.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	19 949	4 617	23.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	16	115 758	3 185	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	112	294 095	26 576	9.0	.1	16.2
6121	Art materials	13	47 284	1 158	2.4	Z	X
6122	Novelties and souvenirs	99	246 811	25 418	10.3	.1	X
6130	Textile bags, bagging, and burlap	17	13 376	1 421	10.6	Z	X
6150	Nondurable goods, n.e.c.	61	243 159	42 227	17.4	.1	X
9700	Service receipts and labor charges (including installed parts)	86	249 075	15 463	6.2	Z	5.3
9701	Labor charges for repair work	25	74 462	6 010	8.1	Z	X
9703	Other service receipts and labor charges—Specify	65	96 218	7 280	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	65	114 127	21 973	19.3	.1	X
9810	Miscellaneous commodities	226	1 633 041	101 605	6.2	.3	X
9940	Rental and leasing receipts	15	174 273	3 052	1.8	Z	X
422320	Men's & boys' clothing & furnishings whsle	5 006	X	33 360 264	X	100.0	72.5
0200	New and rebuilt automotive parts and supplies	6	51 090	14 102	27.6	Z	X
0500	Household china, glassware, crockery, and plastic housewares	14	13 300	1 000	7.5	Z	X
0520	Linens, domestics, curtains, and draperies	37	118 728	21 510	18.1	.1	6.3
0524	Towels and washcloths	35	109 956	20 100	18.3	.1	X
0540	Other home furnishings	31	27 723	1 641	5.9	Z	6.1
0541	Metal flatware and kitchen utensils	28	22 579	1 313	5.8	Z	X
1000	Medical, hospital, and surgical supplies	9	122 169	12 674	10.4	Z	49.2
1013	Other surgical, medical, and hospital supplies	9	122 169	12 674	10.4	Z	X
1030	Optical and ophthalmic goods	8	17 605	1 659	9.4	Z	29.9
1031	Ophthalmic goods	6	8 933	299	3.3	Z	X
1400	Electrical apparatus and equipment	12	41 169	3 646	8.9	Z	X
1500	Electrical appliances, household	8	31 896	3 192	10.0	Z	2.8
1512	Radios, stereos, and CD players	6	15 712	1 026	6.5	Z	X
1700	Hardware	12	79 723	10 165	12.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	15	42 670	9 005	21.1	Z	X
2540	Other service establishment equipment and supplies	16	13 257	2 773	20.9	Z	70.8
2542	Service establishment equipment and supplies, n.e.c.	16	13 257	2 773	20.9	Z	X
2700	Sporting and recreational goods and supplies	271	2 124 855	125 013	5.9	.4	7.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	12	87 961	5 260	6.0	Z	X
2713	Billiards, pool, bowling equipment, and accessories	15	21 220	863	4.1	Z	X
2714	Camping and fishing equipment and accessories	44	1 096 632	22 264	2.0	.1	X
2715	Athletic equipment and accessories	189	851 642	58 899	6.9	.2	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	73	283 924	37 726	13.3	.1	X
2800	Toys and hobby goods and supplies	79	310 464	34 317	11.1	.1	24.4
2812	Other toys and games (including fireworks and children's vehicles)	34	278 193	7 391	2.7	Z	X
2814	Other hobby goods and accessories	69	283 253	23 026	8.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422320	Men's & boys' clothing & furnishings whsle—Con.						
3000	Jewelry, diamonds, gem stones, and watches	92	281 431	13 982	5.0	Z	5.4
3014	Watches, clocks, and watch movements and cases	10	10 964	170	1.6	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	73	235 785	11 786	5.0	Z	X
3150	Other durable goods	14	23 014	2 718	11.8	Z	56.6
3152	Luggage	13	22 603	2 627	11.6	Z	X
3300	Stationery, office supplies and greeting cards	21	142 652	3 491	2.4	Z	2.0
3313	Inked ribbons, carbon paper, pens and pencils	9	88 160	2 742	3.1	Z	X
3315	Greeting cards	9	45 750	310	.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	23	100 613	31 027	30.8	.1	41.6
3512	Nonprescription pharmaceuticals	8	3 710	401	10.8	Z	X
3514	Perfumes	9	87 107	26 775	30.7	.1	X
3600	Piece goods, knit and woven	140	341 439	53 177	15.6	.2	16.5
3612	Cotton (including blends)	106	93 394	11 302	12.1	Z	X
3613	Synthetics (excluding synthetic knits)	99	60 239	1 626	2.7	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	99	60 239	1 376	2.3	Z	X
3615	Woolen and worsted piece goods	24	87 782	10 179	11.6	Z	X
3616	Other piece goods	18	195 156	27 890	14.3	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	40	176 753	6 316	3.6	Z	X
3800	Men's and boys' wear	5 006	33 360 264	28 899 322	86.6	86.6	55.5
3811	Men's and boys' suits, coats, and formal wear	1 244	7 264 355	3 718 174	51.2	.1	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	2 807	22 166 783	16 392 048	73.9	49.1	X
3813	Men's and boys' underwear and nightwear	388	3 715 377	1 336 573	36.0	4.0	X
3814	Men's and boys' work clothing and uniforms	1 041	4 660 570	3 119 798	66.9	9.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	1 893	12 545 283	4 332 728	34.5	13.0	X
3900	Women's and children's wear	1 910	15 551 364	3 557 560	22.9	10.7	51.0
3911	Infants' and children's wear (to size 6X)	549	4 897 019	507 887	10.4	1.5	X
3912	Women's misses', and girls' dresses and blouses	671	6 244 178	1 062 921	17.0	3.2	X
3913	Women's, misses', and girls' suits and coats	260	1 560 416	224 143	14.4	.7	X
3914	Women's and misses' outerwear	661	6 764 552	947 152	14.0	2.8	X
3915	Women's and misses' underwear and sleepwear	207	1 726 246	202 352	11.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	645	3 841 833	613 100	16.0	1.8	X
4000	Footwear	447	2 791 954	276 954	9.9	.8	56.0
4011	All athletic footwear	191	1 585 693	122 436	7.7	.4	X
4012	Infants' footwear	15	17 280	1 336	7.7	Z	X
4013	Other women's, misses', and girls' footwear	97	727 319	50 461	6.9	.2	X
4014	Other men's and boy's footwear	274	1 473 309	91 708	6.2	.3	X
4015	Shoe accessories	61	93 311	11 003	11.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	19 949	4 617	23.1	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	16	115 758	3 185	2.8	Z	X
6120	Art goods (including novelties and souvenirs)	112	294 095	26 576	9.0	.1	16.2
6121	Art materials	13	47 284	1 158	2.4	Z	X
6122	Novelties and souvenirs	99	246 811	25 418	10.3	.1	X
6130	Textile bags, bagging, and burlap	17	13 376	1 421	10.6	Z	X
6150	Nondurable goods, n.e.c.	61	243 159	42 227	17.4	.1	X
9700	Service receipts and labor charges (including installed parts)	86	249 075	15 463	6.2	Z	5.3
9701	Labor charges for repair work	25	74 462	6 010	8.1	Z	X
9703	Other service receipts and labor charges—Specify	65	96 218	7 280	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	65	114 127	21 973	19.3	.1	X
9810	Miscellaneous commodities	226	1 633 041	101 605	6.2	.3	X
9940	Rental and leasing receipts	15	174 273	3 052	1.8	Z	X
42233	Women's, children's, & infants' clothing & accessories whsle ..	8 217	X	40 603 484	X	100.0	64.5
0400	Household and lawn furniture	18	41 638	6 349	15.2	Z	60.1
0414	Other furniture (including sleep sofas)	13	18 690	797	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	8	11 834	965	8.2	Z	X
0520	Linens, domestics, curtains, and draperies	66	500 215	33 146	6.6	.1	5.2
0521	Bedspreads, blankets, and bedding	22	17 385	2 569	14.8	Z	X
0522	Curtains and draperies	39	230 681	22 859	9.9	.1	X
0540	Other home furnishings	43	159 123	7 083	4.5	Z	2.6
0542	Mirrors, lamps, and picture frames	24	30 830	2 007	6.5	Z	X
0543	Home furnishings, n.e.c.	12	45 959	1 021	2.2	Z	X
1000	Medical, hospital, and surgical supplies	21	24 877	3 282	13.2	Z	29.6
1013	Other surgical, medical, and hospital supplies	21	24 877	3 282	13.2	Z	X
1500	Electrical appliances, household	6	14 119	947	6.7	Z	X
2540	Other service establishment equipment and supplies	9	12 249	1 111	9.1	Z	64.5
2542	Service establishment equipment and supplies, n.e.c.	9	12 249	1 111	9.1	Z	X
2700	Sporting and recreational goods and supplies	82	310 753	24 059	7.7	.1	16.3
2712	Bicycles and bicycle tires and tubes	12	12 241	3 162	25.8	Z	X
2714	Camping and fishing equipment and accessories	11	6 377	2 294	36.0	Z	X
2715	Athletic equipment and accessories	46	110 428	12 009	10.9	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	13	181 695	6 565	3.6	Z	X
2800	Toys and hobby goods and supplies	72	371 179	30 550	8.2	.1	26.7
2811	Video games and cartridges	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	72	371 179	29 608	8.0	.1	X
2813	Crafts and craft supplies	8	64 351	709	1.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42233	Women's, children's, & infants' clothing & accessories whsle—Con.						
3000	Jewelry, diamonds, gem stones, and watches	120	229 474	23 353	10.2	.1	3.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases	19	113 372	8 158	7.2	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	95	91 780	10 479	11.4	Z	X
3300	Stationery, office supplies and greeting cards	9	5 571	1 143	20.5	Z	X
3400	Industrial and personal services paper and plastics	14	21 546	1 091	5.1	Z	41.7
3411	Paperboard and boxboard boxes	11	19 853	1 009	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	71	182 611	10 484	5.7	Z	9.3
3511	Prescription drugs	27	105 256	5 317	5.1	Z	X
3513	Cosmetics	15	2 970	227	7.6	Z	X
3515	Other toiletries and druggists' sundries	29	72 507	4 568	6.3	Z	X
3600	Piece goods, knit and woven	73	483 807	94 437	19.5	.2	5.7
3613	Synthetics (excluding synthetic knits)	28	85 982	5 856	6.8	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	25	88 691	12 710	14.3	Z	X
3615	Woolen and worsted piece goods	28	85 982	5 856	6.8	Z	X
3616	Other piece goods	39	142 435	15 305	10.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	49	318 602	9 464	3.0	Z	X
3800	Men's and boys' wear	1 503	8 859 028	2 422 069	27.3	6.0	59.5
3811	Men's and boys' suits, coats, and formal wear	331	1 815 216	413 205	22.8	1.0	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	935	6 479 678	1 549 694	23.9	3.8	X
3813	Men's and boys' underwear and nightwear	225	1 384 516	94 407	6.8	.2	X
3814	Men's and boys' work clothing and uniforms	206	609 039	120 753	19.8	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	506	2 306 333	243 997	10.6	.6	X
3900	Women's and children's wear	8 217	40 603 484	37 592 293	92.6	92.6	52.9
3911	Infants' and children's wear (to size 6X)	1 606	8 471 423	4 707 764	55.6	11.6	X
3912	Women's misses', and girls' dresses and blouses	4 220	20 343 654	12 829 705	63.1	31.6	X
3913	Women's, misses', and girls' suits and coats	1 341	7 373 610	3 172 732	43.0	7.8	X
3914	Women's and misses' outerwear	1 670	9 704 330	5 070 087	52.2	12.5	X
3915	Women's and misses' underwear and sleepwear	973	6 340 178	4 076 877	64.3	10.0	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	2 463	12 425 186	7 735 128	62.3	19.1	X
4000	Footwear	271	1 377 559	192 075	13.9	.5	53.5
4011	All athletic footwear	95	427 317	47 494	11.1	.1	X
4012	Infants' footwear	79	197 940	19 269	9.7	Z	X
4013	Other women's, misses', and girls' footwear	175	1 063 664	111 227	10.5	.3	X
4014	Other men's and boy's footwear	64	231 153	9 523	4.1	Z	X
4015	Shoe accessories	57	139 422	4 563	3.3	Z	X
4860	Other grocery specialties	11	17 114	2 997	17.5	Z	6.4
4868	Grocery specialties, n.e.c.	10	14 521	1 962	13.5	Z	X
5300	Plastics materials and basic shapes	11	89 352	1 288	1.4	Z	55.1
5311	Plastic pipes, rods, tubes, and shapes	6	73 912	1 033	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	77 684	27 785	35.8	.1	X
6120	Art goods (including novelties and souvenirs)	102	99 381	12 912	13.0	Z	20.6
6121	Art materials	19	17 110	645	3.8	Z	X
6122	Novelties and souvenirs	83	82 271	12 267	14.9	Z	X
6150	Nondurable goods, n.e.c.	31	117 613	12 244	10.4	Z	X
9700	Service receipts and labor charges (including installed parts)	63	65 901	7 807	11.8	Z	5.7
9701	Labor charges for repair work	29	26 746	909	3.4	Z	X
9703	Other service receipts and labor charges—Specify	30	21 829	1 661	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	7	5 567	1 105	19.8	Z	X
9810	Miscellaneous commodities	153	343 101	47 791	13.9	.1	X
9940	Rental and leasing receipts	14	20 119	644	3.2	Z	X
422330	Women's, children's, & infants' clothing & accessories whsle . .	8 217	X	40 603 484	X	100.0	64.5
0400	Household and lawn furniture	18	41 638	6 349	15.2	Z	60.1
0414	Other furniture (including sleep sofas)	13	18 690	797	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	8	11 834	965	8.2	Z	X
0520	Linens, domestics, curtains, and draperies	66	500 215	33 146	6.6	.1	5.2
0521	Bedspreads, blankets, and bedding	22	17 385	2 569	14.8	Z	X
0522	Curtains and draperies	39	230 681	22 859	9.9	.1	X
0540	Other home furnishings	43	159 123	7 083	4.5	Z	2.6
0542	Mirrors, lamps, and picture frames	24	30 830	2 007	6.5	Z	X
0543	Home furnishings, n.e.c.	12	45 959	1 021	2.2	Z	X
1000	Medical, hospital, and surgical supplies	21	24 877	3 282	13.2	Z	29.6
1013	Other surgical, medical, and hospital supplies	21	24 877	3 282	13.2	Z	X
1500	Electrical appliances, household	6	14 119	947	6.7	Z	X
2540	Other service establishment equipment and supplies	9	12 249	1 111	9.1	Z	64.5
2542	Service establishment equipment and supplies, n.e.c.	9	12 249	1 111	9.1	Z	X
2700	Sporting and recreational goods and supplies	82	310 753	24 059	7.7	.1	16.3
2712	Bicycles and bicycle tires and tubes	12	12 241	3 162	25.8	Z	X
2714	Camping and fishing equipment and accessories	11	6 377	2 294	36.0	Z	X
2715	Athletic equipment and accessories	46	110 428	12 009	10.9	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	13	181 695	6 565	3.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422330	Women's, children's, & infants' clothing & accessories whsle— Con.						
2800	Toys and hobby goods and supplies	72	371 179	30 550	8.2	.1	26.7
2811	Video games and cartridges	10	17 161	233	1.4	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	72	371 179	29 608	8.0	.1	X
2813	Crafts and craft supplies	8	64 351	709	1.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	120	229 474	23 353	10.2	.1	3.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	7	24 325	4 683	19.3	Z	X
3014	Watches, clocks, and watch movements and cases	19	113 372	8 158	7.2	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	95	91 780	10 479	11.4	Z	X
3300	Stationery, office supplies and greeting cards	9	5 571	1 143	20.5	Z	X
3400	Industrial and personal services paper and plastics	14	21 546	1 091	5.1	Z	41.7
3411	Paperboard and boxboard boxes	11	19 853	1 009	5.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	71	182 611	10 484	5.7	Z	9.3
3511	Prescription drugs	27	105 256	5 317	5.1	Z	X
3513	Cosmetics	15	2 970	227	7.6	Z	X
3515	Other toiletries and druggists' sundries	29	72 507	4 568	6.3	Z	X
3600	Piece goods, knit and woven	73	483 807	94 437	19.5	.2	5.7
3613	Synthetics (excluding synthetic knits)	28	85 982	5 856	6.8	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	25	88 691	12 710	14.3	Z	X
3615	Woolen and worsted piece goods	28	85 982	5 856	6.8	Z	X
3616	Other piece goods	39	142 435	15 305	10.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	49	318 602	9 464	3.0	Z	X
3800	Men's and boys' wear	1 503	8 859 028	2 422 069	27.3	6.0	59.5
3811	Men's and boys' suits, coats, and formal wear	331	1 815 216	413 205	22.8	1.0	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	935	6 479 678	1 549 694	23.9	3.8	X
3813	Men's and boys' underwear and nightwear	225	1 384 516	94 407	6.8	.2	X
3814	Men's and boys' work clothing and uniforms	206	609 039	120 753	19.8	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	506	2 306 333	243 997	10.6	.6	X
3900	Women's and children's wear	8 217	40 603 484	37 592 293	92.6	92.6	52.9
3911	Infants' and children's wear (to size 6X)	1 606	8 471 423	4 707 764	55.6	11.6	X
3912	Women's misses', and girls' dresses and blouses	4 220	20 343 654	12 829 705	63.1	31.6	X
3913	Women's, misses', and girls' suits and coats	1 341	7 373 610	3 172 732	43.0	7.8	X
3914	Women's and misses' outerwear	1 670	9 704 330	5 070 087	52.2	12.5	X
3915	Women's and misses' underwear and sleepwear	973	6 340 178	4 076 877	64.3	10.0	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	2 463	12 425 186	7 735 128	62.3	19.1	X
4000	Footwear	271	1 377 559	192 075	13.9	.5	53.5
4011	All athletic footwear	95	427 317	47 494	11.1	.1	X
4012	Infants' footwear	79	197 940	19 269	9.7	Z	X
4013	Other women's, misses', and girls' footwear	175	1 063 664	111 227	10.5	.3	X
4014	Other men's and boy's footwear	64	231 153	9 523	4.1	Z	X
4015	Shoe accessories	57	139 422	4 563	3.3	Z	X
4860	Other grocery specialties	11	17 114	2 997	17.5	Z	6.4
4868	Grocery specialties, n.e.c.	10	14 521	1 962	13.5	Z	X
5300	Plastics materials and basic shapes	11	89 352	1 288	1.4	Z	55.1
5311	Plastic pipes, rods, tubes, and shapes	6	73 912	1 033	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	77 684	27 785	35.8	.1	X
6120	Art goods (including novelties and souvenirs)	102	99 381	12 912	13.0	Z	20.6
6121	Art materials	19	17 110	645	3.8	Z	X
6122	Novelties and souvenirs	83	82 271	12 267	14.9	Z	X
6150	Nondurable goods, n.e.c.	31	117 613	12 244	10.4	Z	X
9700	Service receipts and labor charges (including installed parts)	63	65 901	7 807	11.8	Z	5.7
9701	Labor charges for repair work	29	26 746	4 909	3.4	Z	X
9703	Other service receipts and labor charges—Specify	30	21 829	1 661	7.6	Z	X
9730	Advertising specialties (paper novelties, etc.)	7	5 567	1 105	19.8	Z	X
9810	Miscellaneous commodities	153	343 101	47 791	13.9	.1	X
9940	Rental and leasing receipts	14	20 119	644	3.2	Z	X
42234	Footwear whsle	1 818	X	24 363 745	X	100.0	78.6
1000	Medical, hospital, and surgical supplies	13	99 472	47 290	47.5	.2	18.5
1011	Surgical and medical instruments and equipment	10	66 969	27 876	41.6	.1	X
1600	Electronic parts and equipment, except communication	14	2 035	101	5.0	Z	X
2700	Sporting and recreational goods and supplies	90	813 625	114 352	14.1	.5	29.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	7	7 375	943	12.8	Z	X
2712	Bicycles and bicycle tires and tubes	14	55 441	3 523	6.4	Z	X
2714	Camping and fishing equipment and accessories	16	29 252	4 864	16.6	Z	X
2715	Athletic equipment and accessories	59	734 370	98 310	13.4	.4	X
2716	Skiing equipment	18	19 686	1 334	6.8	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	26	41 476	5 220	12.6	Z	X
2800	Toys and hobby goods and supplies	33	38 152	4 349	11.4	Z	1.5
2814	Other hobby goods and accessories	32	28 702	3 407	11.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	9	110 881	1 152	1.0	Z	X
3600	Piece goods, knit and woven	25	788 487	38 624	4.9	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42234	Footwear whsle—Con.						
3800	Men's and boys' wear	359	9 935 601	2 004 180	20.2	8.2	68.5
3811	Men's and boys' suits, coats, and formal wear	18	987 768	49 898	5.1	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	103	8 032 952	1 414 582	17.6	5.8	X
3813	Men's and boys' underwear and nightwear	201	683 288	232 376	34.0	1.0	X
3814	Men's and boys' work clothing and uniforms	19	33 521	6 284	18.7	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	89	5 277 593	301 040	5.7	1.2	X
3900	Women's and children's wear	324	9 509 595	1 106 410	11.6	4.5	59.5
3911	Infants' and children's wear (to size 6X)	10	187 317	63 067	33.7	.3	X
3912	Women's misses', and girls' dresses and blouses	20	448 184	300 058	67.0	1.2	X
3913	Women's, misses', and girls' suits and coats	8	414 105	26 188	6.3	.1	X
3914	Women's and misses' outerwear	68	7 100 765	441 582	6.2	1.8	X
3915	Women's and misses' underwear and sleepwear	209	783 054	146 176	18.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	37	1 015 379	129 338	12.7	.5	X
4000	Footwear	1 818	24 363 745	20 779 272	85.3	85.3	67.5
4011	All athletic footwear	548	13 885 385	9 156 992	65.9	37.6	X
4012	Infants' footwear	223	2 130 964	270 083	12.7	1.1	X
4013	Other women's, misses', and girls' footwear	1 209	11 621 759	6 767 913	58.2	27.8	X
4014	Other men's and boy's footwear	909	9 659 938	4 280 203	44.3	17.6	X
4015	Shoe accessories	232	2 178 850	304 078	14.0	1.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	14	2 035	101	5.0	Z	X
6120	Art goods (including novelties and souvenirs)	7	2 920	492	16.8	Z	X
6150	Nondurable goods, n.e.c.	9	350 839	79 254	22.6	.3	X
9700	Service receipts and labor charges (including installed parts)	10	320 809	146 918	45.8	.6	4.7
9701	Labor charges for repair work	7	296 755	146 097	49.2	.6	X
9810	Miscellaneous commodities	70	542 282	28 659	5.3	.1	X
9940	Rental and leasing receipts	7	213 104	3 506	1.6	Z	X
422340	Footwear whsle	1 818	X	24 363 745	X	100.0	78.6
1000	Medical, hospital, and surgical supplies	13	99 472	47 290	47.5	.2	18.5
1011	Surgical and medical instruments and equipment	10	66 969	27 876	41.6	.1	X
1600	Electronic parts and equipment, except communication	14	2 035	101	5.0	Z	X
2700	Sporting and recreational goods and supplies	90	813 625	114 352	14.1	.5	29.9
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	7	7 375	943	12.8	Z	X
2712	Bicycles and bicycle tires and tubes	14	55 441	3 523	6.4	Z	X
2714	Camping and fishing equipment and accessories	16	29 252	4 864	16.6	Z	X
2715	Athletic equipment and accessories	59	734 370	98 310	13.4	.4	X
2716	Skiing equipment	18	19 686	1 334	6.8	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	26	41 476	5 220	12.6	Z	X
2800	Toys and hobby goods and supplies	33	38 152	4 349	11.4	Z	1.5
2814	Other hobby goods and accessories	32	28 702	3 407	11.9	Z	X
3000	Jewelry, diamonds, gem stones, and watches	9	110 881	1 152	1.0	Z	X
3600	Piece goods, knit and woven	25	788 487	38 624	4.9	.2	X
3800	Men's and boys' wear	359	9 935 601	2 004 180	20.2	8.2	68.5
3811	Men's and boys' suits, coats, and formal wear	18	987 768	49 898	5.1	.2	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	103	8 032 952	1 414 582	17.6	5.8	X
3813	Men's and boys' underwear and nightwear	201	683 288	232 376	34.0	1.0	X
3814	Men's and boys' work clothing and uniforms	19	33 521	6 284	18.7	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	89	5 277 593	301 040	5.7	1.2	X
3900	Women's and children's wear	324	9 509 595	1 106 410	11.6	4.5	59.5
3911	Infants' and children's wear (to size 6X)	10	187 317	63 067	33.7	.3	X
3912	Women's misses', and girls' dresses and blouses	20	448 184	300 058	67.0	1.2	X
3913	Women's, misses', and girls' suits and coats	8	414 105	26 188	6.3	.1	X
3914	Women's and misses' outerwear	68	7 100 765	441 582	6.2	1.8	X
3915	Women's and misses' underwear and sleepwear	209	783 054	146 176	18.7	.6	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	37	1 015 379	129 338	12.7	.5	X
4000	Footwear	1 818	24 363 745	20 779 272	85.3	85.3	67.5
4011	All athletic footwear	548	13 885 385	9 156 992	65.9	37.6	X
4012	Infants' footwear	223	2 130 964	270 083	12.7	1.1	X
4013	Other women's, misses', and girls' footwear	1 209	11 621 759	6 767 913	58.2	27.8	X
4014	Other men's and boy's footwear	909	9 659 938	4 280 203	44.3	17.6	X
4015	Shoe accessories	232	2 178 850	304 078	14.0	1.2	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	14	2 035	101	5.0	Z	X
6120	Art goods (including novelties and souvenirs)	7	2 920	492	16.8	Z	X
6150	Nondurable goods, n.e.c.	9	350 839	79 254	22.6	.3	X
9700	Service receipts and labor charges (including installed parts)	10	320 809	146 918	45.8	.6	4.7
9701	Labor charges for repair work	7	296 755	146 097	49.2	.6	X
9810	Miscellaneous commodities	70	542 282	28 659	5.3	.1	X
9940	Rental and leasing receipts	7	213 104	3 506	1.6	Z	X
4224	Grocery & related products whsle	41 760	X	588 970 062	X	100.0	77.4
0100	New and used automobiles, motorcycles, etc.	7	11 336	520	4.6	Z	X
0200	New and rebuilt automotive parts and supplies	28	817 556	50 897	6.2	Z	X
0400	Household and lawn furniture	6	4 048	175	4.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	39	130 277	12 103	9.3	Z	X
0520	Linens, domestics, curtains, and draperies	13	107 454	2 920	2.7	Z	65.0
0525	Other linens and domestics	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings	743	25 468 753	506 652	2.0	.1	.3
0541	Metal flatware and kitchen utensils	13	109 560	3 201	2.9	Z	X
0543	Home furnishings, n.e.c.	7	96 169	10 592	11.0	Z	X
0740	Other construction materials	7	37 866	2 606	6.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224	Grocery & related products whole—Con.						
0800	Photographic equipment and supplies (excluding video)	16	206 330	8 615	4.2	Z	X
0900	Office equipment	212	4 399 517	73 337	1.7	Z	X
0920	New computer equipment	6	11 002	3 472	31.6	Z	X
0960	Restaurant and hotel equipment and supplies	2 343	52 748 253	2 506 086	4.8	.4	X
0970	Store machines and equipment	238	8 799 536	110 602	1.3	Z	.2
0971	Vending machines	10	281 526	3 800	1.4	Z	X
0972	Other store machines and equipment	42	286 174	13 012	4.5	Z	X
1000	Medical, hospital, and surgical supplies	8	17 924	956	5.3	Z	X
1030	Optical and ophthalmic goods	9	6 343	2 651	41.8	Z	8.6
1034	Optical goods, n.e.c. (excluding cameras)	9	6 343	2 651	41.8	Z	X
1120	Flat iron and steel products	15	135 863	5 495	4.0	Z	X
1140	Iron and steel wire and wire products	16	132 530	1 689	1.3	Z	X
1150	Iron and steel pipe and tubing	6	25 632	890	3.5	Z	X
1400	Electrical apparatus and equipment	22	220 830	27 213	12.3	Z	X
1500	Electrical appliances, household	42	337 283	15 517	4.6	Z	1.1
1518	Other electrical household appliances (including fans, dishwashers, etc.)	28	164 141	6 748	4.1	Z	X
1600	Electronic parts and equipment, except communication	34	133 576	16 794	12.6	Z	37.4
1616	Electronic connectors and other passive electronic parts	14	62 336	9 007	14.4	Z	X
1618	Electronic parts and equipment, n.e.c.	9	30 087	3 083	10.2	Z	X
1700	Hardware	341	10 286 652	200 675	2.0	Z	X
1711	Hand tools (including power driven)	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	9	84 083	2 612	3.1	Z	X
1713	Cutlery	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	210 877	4 516	2.1	Z	75.3
1812	Metal pipe fittings and valves (excluding pipe and tubing)	6	184 162	2 075	1.1	Z	X
1813	Plumbing fixtures	8	35 577	777	2.2	Z	X
2000	Refrigeration equipment and supplies	10	44 293	3 646	8.2	Z	51.1
2015	Other refrigeration equipment and supplies	9	30 856	1 655	5.4	Z	X
2200	Farm machinery, equipment, and parts	14	31 913	991	3.1	Z	X
2220	Garden machinery, equipment, and parts	8	17 194	177	1.0	Z	X
2230	Food-processing machinery, equipment, and parts	17	549 004	73 654	13.4	Z	1.6
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	37	150 228	7 546	5.0	Z	1.6
2327	All other new general-purpose industrial machinery and equipment	16	101 228	3 009	3.0	Z	X
2360	Other industrial machinery, equipment, and parts	7	56 241	605	1.1	Z	X
2450	Industrial containers and supplies	7	145 102	16 334	11.3	Z	X
2460	Other industrial supplies	7	25 820	1 273	4.9	Z	X
2520	Custodial (janitors') equipment and supplies	70	1 059 741	40 781	3.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies	785	40 923 022	1 676 735	4.1	.3	X
2600	Aircraft and aeronautical equipment and supplies	9	10 341	2 579	24.9	Z	77.4
2613	Other new aircraft equipment and supplies	9	10 341	2 579	24.9	Z	X
2620	Marine machinery, equipment, and supplies	76	491 738	16 587	3.4	Z	X
2700	Sporting and recreational goods and supplies	30	156 678	9 756	6.2	Z	X
2800	Toys and hobby goods and supplies	78	888 962	59 276	6.7	Z	28.5
2811	Video games and cartridges	11	281 316	31 660	11.3	Z	X
2813	Crafts and craft supplies	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	18	116 508	935	.8	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	7	37 244	1 076	2.9	Z	X
3140	Prerecorded video tapes	12	743 683	7 771	1.0	Z	X
3200	Printing and writing paper	16	97 047	16 774	17.3	Z	72.8
3213	Other printing and writing paper	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards	76	390 975	37 171	9.5	Z	6.9
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	27	176 169	26 434	15.0	Z	X
3400	Industrial and personal services paper and plastics	3 824	141 562 558	8 576 937	6.1	1.5	.3
3411	Paperboard and boxboard boxes	89	3 770 536	116 896	3.1	Z	X
3412	Paper dishes, cups, and napkins	1 852	56 356 877	3 531 837	6.3	.6	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	51	1 525 845	35 498	2.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	178	2 550 289	241 604	9.5	Z	X
3415	Other industrial and personal service paper	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 900	104 128 947	6 708 381	6.4	1.1	.3
3511	Prescription drugs	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals	140	2 765 959	91 431	3.3	Z	X
3513	Cosmetics	97	6 118 130	368 237	6.0	.1	X
3514	Perfumes	23	4 632 031	199 234	4.3	Z	X
3515	Other toiletries and druggists' sundries	390	19 097 095	1 420 833	7.4	.2	X
3600	Piece goods, knit and woven	39	476 295	84 225	17.7	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	7	42 850	858	2.0	Z	X
3800	Men's and boys' wear	82	991 312	18 106	1.8	Z	8.3
3812	Men's and boys' dress and casual shirts, slacks, and jeans	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear	91	1 803 272	61 344	3.4	Z	5.0
3912	Women's misses', and girls' dresses and blouses	20	384 537	11 042	2.9	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	7	7 700	828	10.8	Z	X
4000	Footwear	51	1 164 592	110 458	9.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224	Grocery & related products whole—Con.						
4100	Frozen foods (packaged)	12 041	290 821 586	80 196 571	27.6	13.6	53.3
4111	Dinners (frozen)	3 099	141 455 909	6 986 013	4.9	1.2	X
4112	Fish and seafoods (frozen packaged)	6 549	168 142 095	16 363 006	9.7	2.8	X
4113	Vegetables (frozen)	5 121	176 490 140	10 441 029	5.9	1.8	X
4114	Fruits and fruit juices (frozen)	3 994	147 088 487	6 029 354	4.1	1.0	X
4115	Meat (frozen packaged)	5 464	145 326 686	15 750 562	10.8	2.7	X
4116	Frozen baked goods	4 617	164 943 004	9 899 449	6.0	1.7	X
4117	Other frozen foods (except frozen dairy products)	4 768	163 142 643	14 716 800	9.0	2.5	X
4200	Dairy products (excluding dried or canned)	9 792	271 601 005	56 135 166	20.7	9.5	49.6
4211	Butter	4 387	131 100 226	3 861 762	2.9	.7	X
4212	Cheese	6 865	195 323 242	19 780 463	10.1	3.4	X
4213	Milk and cream, except raw	3 321	77 639 064	7 026 886	9.1	1.2	X
4214	Ice cream	3 206	111 544 368	7 697 016	6.9	1.3	X
4215	Raw milk	3 325	14 850 323	4 882 302	32.9	.8	X
4216	Other dairy products	4 345	180 419 164	12 839 633	7.1	2.2	X
4300	Poultry and poultry products	5 967	156 675 417	22 780 994	14.5	3.9	4.9
4311	Dressed poultry killed on location	676	10 867 052	2 092 509	19.3	.4	X
4312	Eggs	2 660	67 531 823	6 776 721	10.0	1.2	X
4313	Live poultry	131	2 453 116	556 192	22.7	.1	X
4314	Other poultry (excluding frozen packaged)	2 665	42 000 163	10 629 014	25.3	1.8	X
4400	Confectionery	6 098	136 226 250	30 978 892	22.7	5.3	17.0
4411	Candy	3 128	53 050 832	12 300 334	23.2	2.1	X
4412	Chewing gum	728	5 595 372	1 243 984	22.2	.2	X
4413	Nuts	3 035	40 530 565	4 022 377	9.9	.7	X
4414	Chips and popcorn	3 422	74 146 591	11 020 594	14.9	1.9	X
4415	Other confections	1 128	16 887 991	1 669 947	9.9	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged)	5 368	94 120 583	15 694 520	16.7	2.7	X
4600	Meat and meat products (fresh and un packaged)	8 031	216 296 068	60 808 251	28.1	10.3	42.8
4611	Beef (not killed on location)	5 346	144 875 619	27 654 172	19.1	4.7	X
4612	Veal (not killed on location)	1 832	36 424 160	1 223 609	3.4	.2	X
4613	Lamb and mutton (not killed on location)	1 680	35 213 614	1 176 882	3.3	.2	X
4614	Pork (not killed on location)	4 148	109 713 959	10 526 204	9.6	1.8	X
4615	Sausage and prepared meats made on location	1 152	13 814 455	992 899	7.2	.2	X
4616	Sausage and prepared meats not made on location	4 158	113 785 898	12 248 092	10.8	2.1	X
4617	Meat from animals killed on location	176	2 257 467	358 604	15.9	.1	X
4618	Other meat products	2 617	89 502 857	6 612 369	7.4	1.1	X
4700	Fresh fruits and vegetables	9 460	172 504 115	52 087 759	30.2	8.8	18.4
4711	Fresh fruits	7 870	144 848 172	29 853 844	20.6	5.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	3 103	50 272 943	3 648 542	7.3	.6	X
4713	Other fresh vegetables	5 308	61 789 043	17 565 953	28.4	3.0	X
4800	Coffee, tea, and spices	7 961	206 318 054	20 083 562	9.7	3.4	47.2
4811	Coffee	5 392	151 467 760	12 603 675	8.3	2.1	X
4812	Tea	4 059	108 905 609	2 523 348	2.3	.4	X
4813	Spices	4 330	126 378 987	4 880 857	3.9	.8	X
4820	Bread and baked goods	7 059	116 359 789	23 500 052	20.2	4.0	50.4
4821	Breads and rolls	3 500	54 521 889	6 742 892	12.4	1.1	X
4822	Cookies, cakes, and other baked goods	5 605	99 620 018	16 630 649	16.7	2.8	X
4830	Canned foods	8 057	230 703 515	55 012 231	23.8	9.3	48.2
4831	Canned and bottled fruits, vegetables, and juices	6 679	202 397 124	31 883 995	15.8	5.4	X
4832	Canned and bottled baby foods	1 462	91 992 466	3 119 196	3.4	.5	X
4833	Canned meats	2 527	110 342 153	3 011 407	2.7	.5	X
4834	Canned fish and seafoods	3 573	129 935 833	4 320 078	3.3	.7	X
4835	Canned milk	1 365	61 752 393	1 061 914	1.7	.2	X
4836	Other canned foods	3 949	148 768 265	11 549 625	7.8	2.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	3 120	62 101 624	7 503 517	12.1	1.3	X
4850	Soft drinks and bottled water	7 857	187 499 865	33 503 355	17.9	5.7	56.7
4851	Soft drinks, packaged	5 774	137 316 433	26 882 796	19.6	4.6	X
4852	Soft drinks, pre and post mix bulk	2 851	72 741 539	3 189 915	4.4	.5	X
4853	Bottled water	4 440	114 054 281	3 403 581	3.0	.6	X
4860	Other grocery specialties	11 111	272 187 514	93 796 912	34.5	15.9	52.9
4861	Pasta	4 874	151 431 160	6 480 913	4.3	1.1	X
4862	Breakfast cereals	3 077	148 994 581	16 458 220	11.0	2.8	X
4863	Cooking oils and margarine	4 576	129 198 197	6 250 405	4.8	1.1	X
4864	Flour	3 655	109 871 365	4 638 287	4.2	.8	X
4865	Pickles, preserves, jellies, jams, and sauces	4 786	162 525 855	7 925 276	4.9	1.3	X
4866	Sugar, refined	3 442	107 423 049	4 506 744	4.2	.8	X
4867	Pet foods	2 079	106 222 688	7 414 588	7.0	1.3	X
4868	Grocery specialties, n.e.c.	6 104	180 614 464	40 120 023	22.2	6.8	X
4900	Grain and beans	1 984	50 144 048	1 666 540	3.3	.3	.7
4911	Corn (for grain)	176	2 750 745	260 423	9.5	Z	X
4912	Oats and barley	73	1 346 355	44 536	3.3	Z	X
4913	Wheat	351	8 432 769	127 254	1.5	Z	X
4914	Sorghum (for grain)	25	78 987	807	1.0	Z	X
4915	Soybeans	74	2 127 283	227 317	10.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	175	1 498 922	83 002	5.5	Z	X
5120	Leaf tobacco	15	128 224	8 624	6.7	Z	X
5140	Other farm products, inedible	18	436 031	165 841	38.0	Z	15.2
5143	Farm products, n.e.c.	14	77 468	23 052	29.8	Z	X
5300	Plastics materials and basic shapes	26	228 080	29 869	13.1	Z	.8
5314	Other plastics materials and basic shapes	8	12 011	1 849	15.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224	Grocery & related products whole—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 795	82 306 170	2 590 636	3.1	.4	.8
5331	Gases, compressed and liquified, except L.P.	7	5 014	134	2.7	Z	X
5332	Alkalies and chlorine	10	1 064	4	.4	Z	X
5335	Detergents and soaps	1 244	63 558 969	2 003 710	3.2	.3	X
5344	Other chemicals and allied products	176	2 753 332	121 511	4.4	Z	X
5400	Petroleum products	71	450 140	28 260	6.3	Z	1.0
5412	Motor gasoline	9	15 921	838	5.3	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	48	275 701	17 508	6.4	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	9	15 921	838	5.3	Z	X
5418	Lubricating oil and greases	49	276 970	992	.4	Z	X
5600	Beer and ale	700	6 494 214	327 084	5.0	.1	X
5700	Wines and distilled alcoholic beverages	711	7 890 928	237 539	3.0	Z	1.3
5711	Wines	77	2 162 371	54 867	2.5	Z	X
5712	Distilled liquor (including premixed alcoholic drinks)	78	1 980 203	37 975	1.9	Z	X
5800	Farm supplies	203	2 352 642	225 882	9.6	Z	17.0
5811	Hay, straw, and alfalfa	25	85 844	4 672	5.4	Z	X
5812	Feeds (poultry and livestock) not mixed on location	63	313 767	14 106	4.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	15	201 830	43 718	21.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	35	435 009	21 039	4.8	Z	X
5815	Insecticides, fungicides, and pesticides	39	390 120	6 448	1.7	Z	X
5816	Other agricultural chemicals and fertilizers	41	398 005	15 055	3.8	Z	X
5817	Seeds and bulbs	54	613 661	43 983	7.2	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	51	375 782	20 206	5.4	Z	X
5900	Tobacco and tobacco products	1 500	56 160 224	3 538 930	6.3	.6	5.0
5911	Cigars	893	32 650 237	1 658 751	5.1	.3	X
5912	Cigarettes	975	16 951 281	1 007 765	5.9	.2	X
5913	Other tobacco products (excluding leaf)	878	14 640 898	328 286	2.2	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	46	291 474	19 311	6.6	Z	X
6110	Flowers and florists' supplies	26	122 069	20 448	16.8	Z	X
6120	Art goods (including novelties and souvenirs)	61	214 064	32 288	15.1	Z	62.2
6122	Novelties and souvenirs	57	205 933	30 073	14.6	Z	X
6150	Nondurable goods, n.e.c.	114	1 722 475	163 810	9.5	Z	X
9700	Service receipts and labor charges (including installed parts)	587	7 445 397	512 438	6.9	.1	1.4
9701	Labor charges for repair work	192	1 138 545	19 675	1.7	Z	X
9702	Parts installed in repair work	150	911 880	2 937	.3	Z	X
9703	Other service receipts and labor charges—Specify	355	3 860 671	223 552	5.8	Z	X
9730	Advertising specialties (paper novelties, etc.)	12	34 392	2 685	7.8	Z	X
9810	Miscellaneous commodities	1 941	68 070 336	5 479 179	8.0	.9	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	194	1 474 090	245 628	16.7	Z	X
9940	Rental and leasing receipts	604	4 511 240	313 413	6.9	.1	X
42241	General-line grocery whole	4 138	X	146 689 286	X	100.0	70.3
0200	New and rebuilt automotive parts and supplies	7	18 988	580	3.1	Z	X
0540	Other home furnishings	483	15 882 699	243 174	1.5	.2	X
0900	Office equipment	178	4 234 954	70 296	1.7	Z	X
0960	Restaurant and hotel equipment and supplies	1 436	30 543 389	1 454 267	4.8	1.0	X
0970	Store machines and equipment	81	5 530 450	45 519	.8	Z	X
1500	Electrical appliances, household	6	2 132	190	8.9	Z	70.3
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	2 132	113	5.3	Z	X
1700	Hardware	238	6 859 654	71 087	1.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	634	32 259 838	1 343 253	4.2	.9	X
2800	Toys and hobby goods and supplies	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics	2 133	96 565 116	5 288 111	5.5	3.6	X
3412	Paper dishes, cups, and napkins	1 424	46 791 707	2 976 534	6.4	2.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 259	77 434 442	3 995 811	5.2	2.7	X
3800	Men's and boys' wear	45	738 521	8 060	1.1	Z	X
3900	Women's and children's wear	47	1 376 834	45 772	3.3	Z	X
4000	Footwear	31	685 274	30 112	4.4	Z	X
4100	Frozen foods (packaged)	3 553	134 953 502	20 228 652	15.0	13.8	45.2
4111	Dinners (frozen)	1 867	99 749 976	3 572 181	3.6	2.4	X
4112	Fish and seafoods (frozen packaged)	2 381	89 166 998	1 983 642	2.2	1.4	X
4113	Vegetables (frozen)	2 597	112 521 606	4 553 030	4.0	3.1	X
4114	Fruits and fruit juices (frozen)	2 087	98 177 290	2 080 273	2.1	1.4	X
4115	Meat (frozen packaged)	2 068	71 425 464	2 534 089	3.5	1.7	X
4116	Frozen baked goods	2 223	98 374 473	2 172 954	2.2	1.5	X
4117	Other frozen foods (except frozen dairy products)	1 991	86 449 482	3 332 451	3.9	2.3	X
4200	Dairy products (excluding dried or canned)	3 451	126 591 421	11 897 584	9.4	8.1	45.7
4211	Butter	2 251	88 326 069	1 659 223	1.9	1.1	X
4212	Cheese	2 915	105 801 460	4 382 182	4.1	3.0	X
4213	Milk and cream, except raw	1 220	47 504 055	1 169 523	2.5	.8	X
4214	Ice cream	1 214	78 043 357	1 927 918	2.5	1.3	X
4215	Raw milk	92	5 199 122	115 396	2.2	.1	X
4216	Other dairy products	1 895	92 304 724	2 643 343	2.9	1.8	X
4300	Poultry and poultry products	1 872	85 059 967	5 591 307	6.6	3.8	.4
4312	Eggs	1 146	42 652 674	2 597 167	6.1	1.8	X
4314	Other poultry (excluding frozen packaged)	775	3 965 128	812 265	20.5	.6	X
4400	Confectionery	2 056	74 848 663	3 065 460	4.1	2.1	.1
4411	Candy	729	19 925 664	73 892	.4	.1	X
4413	Nuts	1 414	24 196 693	506 335	2.1	.3	X
4414	Chips and popcorn	1 876	57 735 944	2 075 812	3.6	1.4	X
4415	Other confections	39	7 262 966	132 740	1.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42241	General-line grocery whse—Con.						
4500	Fish and seafoods (excluding canned and frozen packaged)	1 059	53 498 025	1 950 606	3.6	1.3	X
4600	Meat and meat products (fresh and unpackaged)	2 396	101 980 926	11 148 863	10.9	7.6	38.8
4611	Beef (not killed on location)	1 656	80 773 622	5 040 285	6.2	3.4	X
4612	Veal (not killed on location)	388	16 484 457	190 942	1.2	.1	X
4613	Lamb and mutton (not killed on location)	309	13 229 289	79 017	.6	.1	X
4614	Pork (not killed on location)	1 152	55 940 438	1 845 607	3.3	1.3	X
4615	Sausage and prepared meats made on location	210	6 907 198	249 399	3.6	.2	X
4616	Sausage and prepared meats not made on location	1 428	55 575 091	2 124 421	3.8	1.4	X
4618	Other meat products	829	48 028 205	1 618 614	3.4	1.1	X
4700	Fresh fruits and vegetables	2 056	85 662 565	4 735 678	5.5	3.2	.1
4711	Fresh fruits	1 990	73 196 253	3 021 117	4.1	2.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 151	24 282 691	703 337	2.9	.5	X
4713	Other fresh vegetables	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices	3 063	121 409 773	4 676 893	3.9	3.2	42.9
4811	Coffee	2 275	93 797 877	2 221 951	2.4	1.5	X
4812	Tea	2 065	78 461 971	969 280	1.2	.7	X
4813	Spices	2 361	94 198 755	1 485 657	1.6	1.0	X
4820	Bread and baked goods	1 824	56 331 025	2 934 024	5.2	2.0	55.0
4821	Breads and rolls	1 000	27 944 674	860 915	3.1	.6	X
4822	Cookies, cakes, and other baked goods	1 610	49 540 715	2 073 099	4.2	1.4	X
4830	Canned foods	3 643	141 010 935	29 493 895	20.9	20.1	44.9
4831	Canned and bottled fruits, vegetables, and juices	3 427	136 612 136	15 628 901	11.4	10.7	X
4832	Canned and bottled baby foods	1 172	83 350 108	1 989 443	2.4	1.4	X
4833	Canned meats	1 859	96 072 127	2 149 230	2.2	1.5	X
4834	Canned fish and seafoods	2 296	106 715 507	2 744 933	2.6	1.9	X
4835	Canned milk	1 124	54 902 568	835 495	1.5	.6	X
4836	Other canned foods	2 291	108 949 189	6 145 893	5.6	4.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	1 228	35 260 140	1 042 550	3.0	.7	X
4850	Soft drinks and bottled water	2 531	103 332 743	3 499 483	3.4	2.4	55.2
4851	Soft drinks, packaged	1 885	70 564 501	1 723 554	2.4	1.2	X
4852	Soft drinks, pre and post mix bulk	796	37 609 227	708 242	1.9	.5	X
4853	Bottled water	1 667	71 140 193	1 067 668	1.5	.7	X
4860	Other grocery specialties	3 192	119 184 264	26 956 473	22.6	18.4	53.2
4861	Pasta	2 655	107 439 446	2 826 532	2.6	1.9	X
4862	Breakfast cereals	2 010	96 048 861	4 906 758	5.1	3.3	X
4863	Cooking oils and margarine	2 462	92 277 624	2 898 329	3.1	2.0	X
4864	Flour	2 031	72 079 362	1 624 101	2.3	1.1	X
4865	Pickles, preserves, jellies, jams, and sauces	2 466	104 447 569	3 913 417	3.7	2.7	X
4866	Sugar, refined	1 977	82 986 308	1 818 584	2.2	1.2	X
4867	Pet foods	1 215	84 600 495	3 058 041	3.6	2.1	X
4868	Grocery specialties, n.e.c.	1 681	77 565 145	5 910 699	7.6	4.0	X
4900	Grain and beans	1 158	39 835 050	679 727	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 242	66 478 674	2 102 617	3.2	1.4	.8
5335	Detergents and soaps	1 131	60 089 535	1 927 775	3.2	1.3	X
5344	Other chemicals and allied products	58	1 822 547	45 664	2.5	Z	X
5600	Beer and ale	506	3 237 390	75 530	2.3	.1	X
5700	Wines and distilled alcoholic beverages	527	2 999 887	51 393	1.7	Z	X
5900	Tobacco and tobacco products	1 112	42 774 799	2 380 029	5.6	1.6	.7
5911	Cigars	716	29 677 006	1 624 721	5.5	1.1	X
5912	Cigarettes	687	6 228 094	312 450	5.0	.2	X
5913	Other tobacco products (excluding leaf)	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts)	88	3 046 940	84 851	2.8	.1	.8
9701	Labor charges for repair work	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities	302	21 348 148	1 414 218	6.6	1.0	X
9940	Rental and leasing receipts	39	1 286 496	23 778	1.8	Z	X
422410	General-line grocery whse	4 138	X	146 689 286	X	100.0	70.3
0200	New and rebuilt automotive parts and supplies	7	18 988	580	3.1	Z	X
0540	Other home furnishings	483	15 882 699	243 174	1.5	.2	X
0900	Office equipment	178	4 234 954	70 296	1.7	Z	X
0960	Restaurant and hotel equipment and supplies	1 436	30 543 389	1 454 267	4.8	1.0	X
0970	Store machines and equipment	81	5 530 450	45 519	.8	Z	X
1500	Electrical appliances, household	6	2 132	190	8.9	Z	70.3
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	2 132	113	5.3	Z	X
1700	Hardware	238	6 859 654	71 087	1.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	634	32 259 838	1 343 253	4.2	.9	X
2800	Toys and hobby goods and supplies	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics	2 133	96 565 116	5 288 111	5.5	3.6	X
3412	Paper dishes, cups, and napkins	1 424	46 791 707	2 976 534	6.4	2.0	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 259	77 434 442	3 995 811	5.2	2.7	X
3800	Men's and boys' wear	45	738 521	8 060	1.1	Z	X
3900	Women's and children's wear	47	1 376 834	45 772	3.3	Z	X
4000	Footwear	31	685 274	30 112	4.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422410	General-line grocery whse—Con.						
4100	Frozen foods (packaged)	3 553	134 953 502	20 228 652	15.0	13.8	45.2
4111	Dinners (frozen)	1 867	99 749 976	3 572 181	3.6	2.4	X
4112	Fish and seafoods (frozen packaged)	2 381	89 166 998	1 983 642	2.2	1.4	X
4113	Vegetables (frozen)	2 597	112 521 606	4 553 030	4.0	3.1	X
4114	Fruits and fruit juices (frozen)	2 087	98 177 290	2 080 273	2.1	1.4	X
4115	Meat (frozen packaged)	2 068	71 425 464	2 534 089	3.5	1.7	X
4116	Frozen baked goods	2 223	98 374 473	2 172 954	2.2	1.5	X
4117	Other frozen foods (except frozen dairy products)	1 991	86 449 482	3 332 451	3.9	2.3	X
4200	Dairy products (excluding dried or canned)	3 451	126 591 421	11 897 584	9.4	8.1	45.7
4211	Butter	2 251	88 326 069	1 659 223	1.9	1.1	X
4212	Cheese	2 915	105 801 460	4 382 182	4.1	3.0	X
4213	Milk and cream, except raw	1 220	47 504 055	1 169 523	2.5	.8	X
4214	Ice cream	1 214	78 043 357	1 927 918	2.5	1.3	X
4215	Raw milk	92	5 199 122	115 396	2.2	.1	X
4216	Other dairy products	1 895	92 304 724	2 643 343	2.9	1.8	X
4300	Poultry and poultry products	1 872	85 059 967	5 591 307	6.6	3.8	.4
4312	Eggs	1 146	42 652 674	2 597 167	6.1	1.8	X
4314	Other poultry (excluding frozen packaged)	775	3 965 128	812 265	20.5	.6	X
4400	Confectionery	2 056	74 848 663	3 065 460	4.1	2.1	.1
4411	Candy	729	19 925 664	73 892	.4	.1	X
4413	Nuts	1 414	24 196 693	506 335	2.1	.3	X
4414	Chips and popcorn	1 876	57 735 944	2 075 812	3.6	1.4	X
4415	Other confections	39	7 262 966	132 740	1.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	1 059	53 498 025	1 950 606	3.6	1.3	X
4600	Meat and meat products (fresh and un packaged)	2 396	101 980 926	11 148 863	10.9	7.6	38.8
4611	Beef (not killed on location)	1 656	80 773 622	5 040 285	6.2	3.4	X
4612	Veal (not killed on location)	388	16 484 457	190 942	1.2	.1	X
4613	Lamb and mutton (not killed on location)	309	13 229 289	79 017	.6	.1	X
4614	Pork (not killed on location)	1 152	55 940 438	1 845 607	3.3	1.3	X
4615	Sausage and prepared meats made on location	210	6 907 198	249 399	3.6	.2	X
4616	Sausage and prepared meats not made on location	1 428	55 575 091	2 124 421	3.8	1.4	X
4618	Other meat products	829	48 028 205	1 618 614	3.4	1.1	X
4700	Fresh fruits and vegetables	2 056	85 662 565	4 735 678	5.5	3.2	.1
4711	Fresh fruits	1 990	73 196 253	3 021 117	4.1	2.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 151	24 282 691	703 337	2.9	.5	X
4713	Other fresh vegetables	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices	3 063	121 409 773	4 676 893	3.9	3.2	42.9
4811	Coffee	2 275	93 797 877	2 221 951	2.4	1.5	X
4812	Tea	2 065	78 461 971	969 280	1.2	.7	X
4813	Spices	2 361	94 198 755	1 485 657	1.6	1.0	X
4820	Bread and baked goods	1 824	56 331 025	2 934 024	5.2	2.0	55.0
4821	Breads and rolls	1 000	27 944 674	860 915	3.1	.6	X
4822	Cookies, cakes, and other baked goods	1 610	49 540 715	2 073 099	4.2	1.4	X
4830	Canned foods	3 643	141 010 935	29 493 895	20.9	20.1	44.9
4831	Canned and bottled fruits, vegetables, and juices	3 427	136 612 136	15 628 901	11.4	10.7	X
4832	Canned and bottled baby foods	1 172	83 350 108	1 989 443	2.2	1.4	X
4833	Canned meats	1 859	96 072 127	2 149 230	2.4	1.5	X
4834	Canned fish and seafoods	2 296	106 715 507	2 744 933	2.6	1.9	X
4835	Canned milk	1 124	54 902 568	835 495	1.5	.6	X
4836	Other canned foods	2 291	108 949 189	6 145 893	5.6	4.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	1 228	35 260 140	1 042 550	3.0	.7	X
4850	Soft drinks and bottled water	2 531	103 332 743	3 499 483	3.4	2.4	55.2
4851	Soft drinks, packaged	1 885	70 564 501	1 723 554	2.4	1.2	X
4852	Soft drinks, pre and post mix bulk	796	37 609 227	708 242	1.9	.5	X
4853	Bottled water	1 667	71 140 193	1 067 668	1.5	.7	X
4860	Other grocery specialties	3 192	119 184 264	26 956 473	22.6	18.4	53.2
4861	Pasta	2 655	107 439 446	2 826 532	2.6	1.9	X
4862	Breakfast cereals	2 010	96 048 861	4 906 758	5.1	3.3	X
4863	Cooking oils and margarine	2 462	92 277 624	2 898 329	3.1	2.0	X
4864	Flour	2 031	72 079 362	1 624 101	2.3	1.1	X
4865	Pickles, preserves, jellies, jams, and sauces	2 466	104 447 569	3 913 417	3.7	2.7	X
4866	Sugar, refined	1 977	82 986 308	1 818 584	2.2	1.2	X
4867	Pet foods	1 215	84 600 495	3 058 041	3.6	2.1	X
4868	Grocery specialties, n.e.c.	1 681	77 565 145	5 910 699	7.6	4.0	X
4900	Grain and beans	1 158	39 835 050	679 727	1.7	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 242	66 478 674	2 102 617	3.2	1.4	.8
5335	Detergents and soaps	1 131	60 089 535	1 927 775	3.2	1.3	X
5344	Other chemicals and allied products	58	1 822 547	45 664	2.5	Z	X
5600	Beer and ale	506	3 237 390	75 530	2.3	.1	X
5700	Wines and distilled alcoholic beverages	527	2 999 887	51 393	1.7	Z	X
5900	Tobacco and tobacco products	1 112	42 774 799	2 380 029	5.6	1.6	.7
5911	Cigars	716	29 677 006	1 624 721	5.5	1.1	X
5912	Cigarettes	687	6 228 094	312 450	5.0	.2	X
5913	Other tobacco products (excluding leaf)	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts)	88	3 046 940	84 851	2.8	.1	.8
9701	Labor charges for repair work	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities	302	21 348 148	1 414 218	6.6	1.0	X
9940	Rental and leasing receipts	39	1 286 496	23 778	1.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224101	General-line grocery whsle, voluntary group	186	X	16 156 029	X	100.0	74.8
0540	Other home furnishings	23	2 025 200	21 350	1.1	.1	X
0960	Restaurant and hotel equipment and supplies	18	291 729	6 287	2.2	Z	X
2530	Laundry and dry-cleaning equipment and supplies	42	2 707 865	50 370	1.9	.3	X
3400	Industrial and personal services paper and plastics	131	12 413 666	620 287	5.0	3.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	58	5 902 735	186 116	3.2	1.2	X
4100	Frozen foods (packaged)	180	14 525 425	1 417 496	9.8	8.8	47.3
4111	Dinners (frozen)	116	11 626 511	274 113	2.4	1.7	X
4112	Fish and seafoods (frozen packaged)	128	9 988 800	105 104	1.1	.7	X
4113	Vegetables (frozen)	174	14 275 506	269 902	1.9	1.7	X
4114	Fruits and fruit juices (frozen)	131	12 452 811	151 731	1.2	.9	X
4115	Meat (frozen packaged)	153	9 187 095	221 382	2.4	1.4	X
4116	Frozen baked goods	151	13 729 935	176 059	1.3	1.1	X
4117	Other frozen foods (except frozen dairy products)	123	10 649 102	219 194	2.1	1.4	X
4200	Dairy products (excluding dried or canned)	179	14 513 084	1 641 335	11.3	10.2	46.9
4211	Butter	139	13 341 832	214 502	1.6	1.3	X
4212	Cheese	176	14 254 248	679 536	4.8	4.2	X
4213	Milk and cream, except raw	105	7 438 148	193 047	2.6	1.2	X
4214	Ice cream	102	11 062 941	164 083	1.5	1.0	X
4215	Raw milk	11	1 537 728	45 948	3.0	.3	X
4216	Other dairy products	147	14 078 889	344 218	2.4	2.1	X
4300	Poultry and poultry products	148	12 568 257	325 613	2.6	2.0	X
4400	Confectionery	122	9 687 912	276 681	2.9	1.7	X
4500	Fish and seafoods (excluding canned and frozen packaged)	54	7 092 896	105 486	1.5	.7	X
4600	Meat and meat products (fresh and unpackaged)	168	14 463 633	1 765 698	12.2	10.9	44.0
4611	Beef (not killed on location)	145	13 163 989	698 974	5.3	4.3	X
4612	Veal (not killed on location)	23	900 656	8 462	.9	.1	X
4613	Lamb and mutton (not killed on location)	26	1 245 294	14 612	1.2	.1	X
4614	Pork (not killed on location)	135	12 074 804	410 115	3.4	2.5	X
4615	Sausage and prepared meats made on location	14	26 244	752	2.9	Z	X
4616	Sausage and prepared meats not made on location	134	12 365 219	459 539	3.7	2.8	X
4618	Other meat products	65	7 413 051	173 243	2.3	1.1	X
4700	Fresh fruits and vegetables	152	12 693 289	810 018	6.4	5.0	.1
4711	Fresh fruits	152	12 693 289	202 974	1.6	1.3	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	152	12 693 289	607 044	4.8	3.8	X
4800	Coffee, tea, and spices	181	15 899 927	681 080	4.3	4.2	48.1
4811	Coffee	155	13 958 417	409 928	2.9	2.5	X
4812	Tea	109	10 567 748	105 210	1.0	.7	X
4813	Spices	146	13 268 488	165 940	1.3	1.0	X
4820	Bread and baked goods	126	8 695 826	286 007	3.3	1.8	56.1
4821	Breads and rolls	76	4 752 026	64 521	1.4	.4	X
4822	Cookies, cakes, and other baked goods	110	8 199 791	221 485	2.7	1.4	X
4830	Canned foods	186	16 156 029	2 709 017	16.8	16.8	46.7
4831	Canned and bottled fruits, vegetables, and juices	186	16 156 029	1 302 551	8.1	8.1	X
4832	Canned and bottled baby foods	110	12 905 088	327 001	2.5	2.0	X
4833	Canned meats	147	13 580 874	225 636	1.7	1.4	X
4834	Canned fish and seafoods	157	13 739 207	241 899	1.8	1.5	X
4835	Canned milk	66	5 913 842	55 102	.9	.3	X
4836	Other canned foods	150	14 314 384	556 830	3.9	3.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	44	4 041 501	43 519	1.1	.3	X
4850	Soft drinks and bottled water	167	15 902 275	648 326	4.1	4.0	44.1
4851	Soft drinks, packaged	145	15 593 204	427 824	2.7	2.6	X
4852	Soft drinks, pre and post mix bulk	84	5 923 768	93 455	1.6	.6	X
4853	Bottled water	126	8 198 510	127 047	1.4	.8	X
4860	Other grocery specialties	183	16 069 626	3 873 810	24.1	24.0	44.8
4861	Pasta	171	15 816 657	404 417	2.6	2.5	X
4862	Breakfast cereals	146	15 719 926	1 034 945	6.6	6.4	X
4863	Cooking oils and margarine	175	15 813 811	337 655	2.1	2.1	X
4864	Flour	169	14 607 831	292 819	2.0	1.8	X
4865	Pickles, preserves, jellies, jams, and sauces	173	16 036 274	579 115	3.6	3.6	X
4866	Sugar, refined	168	15 793 667	384 003	2.4	2.4	X
4867	Pet foods	124	15 370 128	664 454	4.3	4.1	X
4868	Grocery specialties, n.e.c.	119	9 397 920	176 421	1.9	1.1	X
4900	Grain and beans	66	6 497 721	102 056	1.6	.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	53	4 566 592	129 178	2.8	.8	X
5900	Tobacco and tobacco products	112	11 959 875	404 326	3.4	2.5	X
9810	Miscellaneous commodities	10	2 920 881	29 379	1.0	.2	X
4224102	General-line grocery whsle, retail cooperative	211	X	16 142 440	X	100.0	62.8
0540	Other home furnishings	120	3 176 765	33 907	1.1	.2	X
0900	Office equipment	60	550 141	7 923	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	117	760 422	30 912	4.1	.2	X
0970	Store machines and equipment	8	1 868 360	22 044	1.2	.1	X
1700	Hardware	115	1 440 201	24 390	1.7	.2	X
2530	Laundry and dry-cleaning equipment and supplies	122	5 174 023	314 526	6.1	1.9	X
3400	Industrial and personal services paper and plastics	139	6 190 061	308 019	5.0	1.9	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	138	8 241 504	204 396	2.5	1.3	X
4100	Frozen foods (packaged)	191	13 241 268	1 041 801	7.9	6.5	42.2
4111	Dinners (frozen)	64	10 806 761	136 756	1.3	.8	X
4112	Fish and seafoods (frozen packaged)	155	9 772 428	99 180	1.0	.6	X
4113	Vegetables (frozen)	165	10 556 835	189 478	1.8	1.2	X
4114	Fruits and fruit juices (frozen)	144	11 448 119	155 890	1.4	1.0	X
4115	Meat (frozen packaged)	156	9 931 141	178 968	1.8	1.1	X
4116	Frozen baked goods	122	5 759 684	58 881	1.0	.4	X
4117	Other frozen foods (except frozen dairy products)	78	10 455 583	222 654	2.1	1.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224102	General-line grocery whsle, retail cooperative—Con.						
4200	Dairy products (excluding dried or canned)	180	13 602 188	1 600 017	11.8	9.9	41.3
4211	Butter	156	11 966 708	157 978	1.3	1.0	X
4212	Cheese	165	12 032 352	483 861	4.0	3.0	X
4213	Milk and cream, except raw	125	11 875 860	424 047	3.6	2.6	X
4214	Ice cream	55	10 405 303	175 055	1.7	1.1	X
4215	Raw milk	6	720 600	20 303	2.8	.1	X
4216	Other dairy products	67	12 503 239	338 779	2.7	2.1	X
4300	Poultry and poultry products	142	10 337 652	259 303	2.5	1.6	X
4400	Confectionery	58	7 424 807	133 572	1.8	.8	.2
4411	Candy	19	161 841	832	.5	Z	X
4415	Other confections	39	7 262 966	132 740	1.8	.8	X
4500	Fish and seafoods (excluding canned and frozen packaged)	23	1 250 560	20 754	1.7	.1	X
4600	Meat and meat products (fresh and unpackaged)	163	13 356 068	1 860 940	13.9	11.5	35.7
4611	Beef (not killed on location)	151	12 686 264	969 052	7.6	6.0	X
4612	Veal (not killed on location)	6	2 488 085	26 902	1.1	.2	X
4614	Pork (not killed on location)	130	7 378 722	281 026	3.8	1.7	X
4616	Sausage and prepared meats not made on location	134	6 178 939	274 090	4.4	1.7	X
4618	Other meat products	34	7 373 840	227 323	3.1	1.4	X
4700	Fresh fruits and vegetables	66	12 466 312	781 181	6.3	4.8	X
4800	Coffee, tea, and spices	197	15 754 085	719 317	4.6	4.5	44.6
4811	Coffee	167	15 577 665	474 989	3.0	2.9	X
4812	Tea	158	7 250 931	88 376	1.2	.5	X
4813	Spices	171	10 249 906	155 952	1.5	1.0	X
4820	Bread and baked goods	152	8 058 158	187 078	2.3	1.2	54.1
4821	Breads and rolls	96	4 148 497	72 185	1.7	.4	X
4822	Cookies, cakes, and other baked goods	147	5 880 704	114 887	2.0	.7	X
4830	Canned foods	201	15 786 392	2 935 346	18.6	18.2	44.6
4831	Canned and bottled fruits, vegetables, and juices	196	15 726 467	1 131 336	7.2	7.0	X
4832	Canned and bottled baby foods	58	14 021 317	257 573	1.8	1.6	X
4833	Canned meats	145	13 446 008	174 222	1.3	1.1	X
4834	Canned fish and seafoods	174	14 021 497	248 323	1.8	1.5	X
4835	Canned milk	130	10 264 795	132 980	1.3	.8	X
4836	Other canned foods	100	14 451 612	990 913	6.9	6.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	19	4 265 012	44 665	1.0	.3	X
4850	Soft drinks and bottled water	180	15 639 071	455 862	2.9	2.8	44.4
4851	Soft drinks, packaged	178	15 103 929	207 697	1.4	1.3	X
4852	Soft drinks, pre and post mix bulk	113	8 808 450	139 973	1.6	.9	X
4853	Bottled water	64	10 630 529	108 186	1.0	.7	X
4860	Other grocery specialties	206	16 111 875	4 276 823	26.5	26.5	43.2
4861	Pasta	180	14 867 519	301 845	2.0	1.9	X
4862	Breakfast cereals	96	15 579 426	941 290	6.0	5.8	X
4863	Cooking oils and margarine	200	16 073 602	503 617	3.1	3.1	X
4864	Flour	194	14 888 150	334 851	2.2	2.1	X
4865	Pickles, preserves, jellies, jams, and sauces	182	15 976 282	573 789	3.6	3.6	X
4866	Sugar, refined	193	15 893 777	301 207	1.9	1.9	X
4867	Pet foods	78	15 432 018	543 260	3.5	3.4	X
4868	Grocery specialties, n.e.c.	145	14 057 003	776 950	5.5	4.8	X
4900	Grain and beans	135	3 834 206	83 579	2.2	.5	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	117	2 860 778	66 062	2.3	.4	14.3
5335	Detergents and soaps	59	1 038 231	20 398	2.0	.1	X
5344	Other chemicals and allied products	58	1 822 547	45 664	2.5	.3	X
5900	Tobacco and tobacco products	140	10 737 423	528 620	4.9	3.3	X
5911	Cigars	140	10 737 423	528 620	4.9	3.3	X
9810	Miscellaneous commodities	17	1 446 544	144 599	10.0	.9	X
4224103	Other general-line grocery whsle	3 741	X	114 390 817	X	100.0	70.7
0200	New and rebuilt automotive parts and supplies	7	18 988	580	3.1	Z	X
0540	Other home furnishings	340	10 680 734	187 917	1.8	.2	X
0900	Office equipment	118	3 684 813	62 373	1.7	.1	X
0960	Restaurant and hotel equipment and supplies	1 301	29 491 238	1 417 068	4.8	1.2	X
0970	Store machines and equipment	71	3 385 167	21 347	.6	Z	X
1500	Electrical appliances, household	6	2 132	190	8.9	Z	70.7
1518	Other electrical household appliances (including fans, dishwashers, etc.)	6	2 132	113	5.3	Z	X
1700	Hardware	119	3 714 511	28 991	.8	Z	X
2530	Laundry and dry-cleaning equipment and supplies	470	24 377 950	978 357	4.0	.9	X
2800	Toys and hobby goods and supplies	7	19 496	1 668	8.6	Z	X
3400	Industrial and personal services paper and plastics	1 863	77 961 389	4 359 805	5.6	3.8	X
3412	Paper dishes, cups, and napkins	1 424	46 791 707	2 976 534	6.4	2.6	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 063	63 290 203	3 605 299	5.7	3.2	X
3800	Men's and boys' wear	43	655 486	6 574	1.0	Z	X
3900	Women's and children's wear	43	1 287 702	44 217	3.4	Z	X
4000	Footwear	30	648 342	28 640	4.4	Z	X
4100	Frozen foods (packaged)	3 182	107 186 809	17 769 355	16.6	15.5	45.4
4111	Dinners (frozen)	1 686	77 316 704	3 161 312	4.1	2.8	X
4112	Fish and seafoods (frozen packaged)	2 099	69 405 770	1 779 358	2.6	1.6	X
4113	Vegetables (frozen)	2 258	87 689 265	4 093 650	4.7	3.6	X
4114	Fruits and fruit juices (frozen)	1 812	74 276 360	1 772 652	2.4	1.6	X
4115	Meat (frozen packaged)	1 760	52 307 228	2 133 739	4.1	1.9	X
4116	Frozen baked goods	1 950	78 884 854	1 938 014	2.5	1.7	X
4117	Other frozen foods (except frozen dairy products)	1 789	65 344 797	2 890 603	4.4	2.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224103	Other general-line grocery whse—Con.						
4200	Dairy products (excluding dried or canned)	3 092	98 476 149	8 656 232	8.8	7.6	46.2
4211	Butter	1 957	63 017 529	1 286 743	2.0	1.1	X
4212	Cheese	2 574	79 514 860	3 218 785	4.0	2.8	X
4213	Milk and cream, except raw	990	28 190 047	552 429	2.0	.5	X
4214	Ice cream	1 058	56 575 113	1 588 780	2.8	1.4	X
4215	Raw milk	75	2 940 794	49 145	1.7	Z	X
4216	Other dairy products	1 681	65 722 596	1 960 346	3.0	1.7	X
4300	Poultry and poultry products	1 582	62 154 058	5 006 391	8.1	4.4	.6
4312	Eggs	1 146	42 652 674	2 597 167	6.1	2.3	X
4314	Other poultry (excluding frozen packaged)	775	3 965 128	812 265	20.5	.7	X
4400	Confectionery	1 876	57 735 944	2 655 207	4.6	2.3	.2
4411	Candy	710	19 763 823	73 060	.4	.1	X
4413	Nuts	1 414	24 196 693	506 335	2.1	.4	X
4414	Chips and popcorn	1 876	57 735 944	2 075 812	3.6	1.8	X
4500	Fish and seafoods (excluding canned and frozen packaged)	982	45 154 569	1 824 366	4.0	1.6	X
4600	Meat and meat products (fresh and unpackaged)	2 065	74 161 225	7 522 225	10.1	6.6	38.4
4611	Beef (not killed on location)	1 359	54 923 369	3 372 259	6.1	2.9	X
4612	Veal (not killed on location)	359	13 095 716	155 578	1.2	.1	X
4613	Lamb and mutton (not killed on location)	280	11 211 427	56 055	.5	Z	X
4614	Pork (not killed on location)	886	36 486 912	1 154 466	3.2	1.0	X
4615	Sausage and prepared meats made on location	194	5 165 431	174 455	3.4	.2	X
4616	Sausage and prepared meats not made on location	1 160	37 030 933	1 390 792	3.8	1.2	X
4618	Other meat products	729	33 241 314	1 218 048	3.7	1.1	X
4700	Fresh fruits and vegetables	1 838	60 502 964	3 144 479	5.2	2.7	.1
4711	Fresh fruits	1 838	60 502 964	2 818 143	4.7	2.5	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	999	11 589 402	96 293	.8	.1	X
4713	Other fresh vegetables	999	11 589 402	230 043	2.0	.2	X
4800	Coffee, tea, and spices	2 685	89 755 761	3 276 496	3.7	2.9	41.7
4811	Coffee	1 952	64 261 795	1 337 034	2.1	1.2	X
4812	Tea	1 798	60 643 292	775 694	1.3	.7	X
4813	Spices	2 045	70 680 361	1 163 765	1.6	1.0	X
4820	Bread and baked goods	1 546	39 577 041	2 460 939	6.2	2.2	54.8
4821	Breads and rolls	828	19 044 151	724 209	3.8	.6	X
4822	Cookies, cakes, and other baked goods	1 353	35 460 220	1 736 727	4.9	1.5	X
4830	Canned foods	3 256	109 068 514	23 849 532	21.9	20.8	44.7
4831	Canned and bottled fruits, vegetables, and juices	3 045	104 729 640	13 195 014	12.6	11.5	X
4832	Canned and bottled baby foods	1 003	56 423 703	1 404 869	2.5	1.2	X
4833	Canned meats	1 566	69 045 245	1 749 372	2.5	1.5	X
4834	Canned fish and seafoods	1 964	78 954 803	2 254 711	2.9	2.0	X
4835	Canned milk	929	38 723 931	647 413	1.7	.6	X
4836	Other canned foods	2 040	80 183 193	4 598 150	5.7	4.0	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	1 165	26 953 627	954 366	3.5	.8	X
4850	Soft drinks and bottled water	2 184	71 791 397	2 395 295	3.3	2.1	59.8
4851	Soft drinks, packaged	1 562	39 867 368	1 088 033	2.7	1.0	X
4852	Soft drinks, pre and post mix bulk	598	22 877 009	474 814	2.1	.4	X
4853	Bottled water	1 476	51 591 154	832 435	1.6	.7	X
4860	Other grocery specialties	2 803	87 002 763	18 805 840	21.6	16.4	56.5
4861	Pasta	2 304	76 755 270	2 120 270	2.8	1.9	X
4862	Breakfast cereals	1 768	64 749 509	2 930 523	4.5	2.6	X
4863	Cooking oils and margarine	2 087	60 390 211	2 057 057	3.4	1.8	X
4864	Flour	1 669	42 583 381	996 431	2.3	.9	X
4865	Pickles, preserves, jellies, jams, and sauces	2 111	72 435 013	2 760 513	3.8	2.4	X
4866	Sugar, refined	1 617	51 298 864	1 133 374	2.2	1.0	X
4867	Pet foods	1 013	53 798 349	1 850 327	3.4	1.6	X
4868	Grocery specialties, n.e.c.	1 417	54 110 222	4 957 328	9.2	4.3	X
4900	Grain and beans	957	29 503 123	494 092	1.7	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 072	59 051 304	1 907 377	3.2	1.7	.1
5335	Detergents and soaps	1 072	59 051 304	1 907 377	3.2	1.7	X
5600	Beer and ale	500	2 191 106	61 149	2.8	.1	X
5700	Wines and distilled alcoholic beverages	525	2 988 753	51 295	1.7	Z	X
5900	Tobacco and tobacco products	860	20 077 501	1 447 083	7.2	1.3	1.4
5911	Cigars	576	18 939 583	1 096 101	5.8	1.0	X
5912	Cigarettes	687	6 228 094	312 450	5.0	.3	X
5913	Other tobacco products (excluding leaf)	687	6 228 094	24 160	.4	Z	X
9700	Service receipts and labor charges (including installed parts)	83	2 755 376	56 942	2.1	.1	.9
9701	Labor charges for repair work	41	712 332	2 071	.3	Z	X
9702	Parts installed in repair work	41	712 332	853	.1	Z	X
9703	Other service receipts and labor charges—Specify	39	1 689 340	37 708	2.2	Z	X
9810	Miscellaneous commodities	275	16 980 723	1 240 240	7.3	1.1	X
9940	Rental and leasing receipts	35	1 257 180	23 543	1.9	Z	X
42242	Packaged frozen food whse	3 838	X	69 114 831	X	100.0	79.2
0540	Other home furnishings	104	4 858 608	132 617	2.7	.2	X
0960	Restaurant and hotel equipment and supplies	262	13 806 202	648 659	4.7	.9	X
0970	Store machines and equipment	22	132 975	1 516	1.1	Z	X
1400	Electrical apparatus and equipment	6	11 315	867	7.7	Z	X
1700	Hardware	7	15 518	695	4.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies	25	1 965 053	32 171	1.6	Z	X
2620	Marine machinery, equipment, and supplies	18	379 885	12 309	3.2	Z	X
3400	Industrial and personal services paper and plastics	438	20 487 890	1 662 034	8.1	2.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42242	Packaged frozen food whsle—Con.						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	47	1 807 460	66 957	3.7	.1	.8
3512	Nonprescription pharmaceuticals	18	906 282	15 659	1.7	Z	X
3513	Cosmetics	18	906 282	1 175	.1	Z	X
3515	Other toiletries and druggists' sundries	19	193 427	1 948	1.0	Z	X
4100	Frozen foods (packaged)	3 838	69 114 831	46 699 713	67.6	67.6	65.6
4111	Dinners (frozen)	559	17 271 114	2 273 363	13.2	3.3	X
4112	Fish and seafoods (frozen packaged)	2 069	46 761 259	12 187 181	26.1	17.6	X
4113	Vegetables (frozen)	1 210	33 248 676	4 585 869	13.8	6.6	X
4114	Fruits and fruit juices (frozen)	1 003	27 815 262	3 275 019	11.8	4.7	X
4115	Meat (frozen packaged)	1 680	41 988 193	11 028 580	26.3	16.0	X
4116	Frozen baked goods	1 230	33 858 601	5 172 995	15.3	7.5	X
4117	Other frozen foods (except frozen dairy products)	1 432	32 777 491	8 176 705	24.9	11.8	X
4200	Dairy products (excluding dried or canned)	836	30 305 480	2 525 605	8.3	3.7	19.0
4211	Butter	343	15 670 928	302 665	1.9	.4	X
4212	Cheese	654	25 126 056	1 184 877	4.7	1.7	X
4213	Milk and cream, except raw	190	7 274 477	176 674	2.4	.3	X
4214	Ice cream	182	9 972 121	499 101	5.0	.7	X
4215	Raw milk	32	930 614	17 586	1.9	Z	X
4216	Other dairy products	319	13 592 984	344 696	2.5	.5	X
4300	Poultry and poultry products	806	23 899 646	2 651 080	11.1	3.8	2.5
4311	Dressed poultry killed on location	68	935 249	81 431	8.7	.1	X
4312	Eggs	384	10 704 566	189 906	1.8	.3	X
4313	Live poultry	66	1 928 331	255 841	13.3	.4	X
4314	Other poultry (excluding frozen packaged)	609	19 730 007	2 123 901	10.8	3.1	X
4400	Confectionery	267	8 479 873	398 230	4.7	.6	.5
4411	Candy	98	3 542 597	173 533	4.9	.3	X
4413	Nuts	101	3 728 596	161 735	4.3	.2	X
4414	Chips and popcorn	74	896 796	7 282	.8	Z	X
4415	Other confections	113	1 337 497	39 919	3.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	506	9 870 762	1 029 835	10.4	1.5	X
4600	Meat and meat products (fresh and unpackaged)	557	17 280 613	1 803 670	10.4	2.6	27.6
4611	Beef (not killed on location)	394	12 836 136	866 940	6.8	1.3	X
4612	Veal (not killed on location)	102	2 451 287	79 971	3.3	.1	X
4613	Lamb and mutton (not killed on location)	84	1 574 282	23 906	1.5	.1	X
4614	Pork (not killed on location)	293	9 673 785	397 686	4.1	.6	X
4615	Sausage and prepared meats made on location	117	1 847 446	44 268	2.4	.1	X
4616	Sausage and prepared meats not made on location	242	7 201 292	186 651	2.6	.3	X
4617	Meat from animals killed on location	11	293 918	2 484	.8	Z	X
4618	Other meat products	168	5 526 021	201 524	3.6	.3	X
4700	Fresh fruits and vegetables	477	18 408 161	927 435	5.0	1.3	1.3
4711	Fresh fruits	410	16 273 065	588 341	3.6	.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	170	2 679 679	148 969	5.6	.2	X
4713	Other fresh vegetables	149	7 391 728	190 021	2.6	.3	X
4800	Coffee, tea, and spices	614	20 151 312	596 628	3.0	.9	19.4
4811	Coffee	346	12 993 130	265 927	2.0	.4	X
4812	Tea	214	9 132 605	122 844	1.3	.2	X
4813	Spices	221	8 441 629	133 376	1.6	.2	X
4820	Bread and baked goods	373	11 872 663	498 446	4.2	.7	22.9
4821	Breads and rolls	189	7 458 340	197 132	2.6	.3	X
4822	Cookies, cakes, and other baked goods	289	8 742 971	301 306	3.4	.4	X
4830	Canned foods	769	23 349 534	2 634 726	11.3	3.8	20.8
4831	Canned and bottled fruits, vegetables, and juices	612	19 665 466	1 604 666	8.2	2.3	X
4832	Canned and bottled baby foods	52	1 213 572	25 218	2.1	.1	X
4833	Canned meats	151	5 444 814	98 401	1.8	Z	X
4834	Canned fish and seafoods	239	9 102 523	181 041	2.0	.3	X
4835	Canned milk	60	3 324 173	26 998	.8	Z	X
4836	Other canned foods	309	10 303 648	638 482	6.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	275	11 322 437	626 677	5.5	.9	X
4850	Soft drinks and bottled water	366	16 044 901	588 831	3.7	.9	22.2
4851	Soft drinks, packaged	216	10 079 469	268 194	2.7	.4	X
4852	Soft drinks, pre and post mix bulk	115	5 598 427	150 426	2.7	.2	X
4853	Bottled water	156	7 254 720	147 614	2.0	.2	X
4860	Other grocery specialties	811	28 715 483	4 162 156	14.5	6.0	25.4
4861	Pasta	332	12 594 337	437 056	3.5	.6	X
4862	Breakfast cereals	194	9 292 191	236 276	2.5	.3	X
4863	Cooking oils and margarine	416	11 963 420	328 874	2.7	.5	X
4864	Flour	198	5 715 647	109 610	1.9	.2	X
4865	Pickles, preserves, jellies, jams, and sauces	396	14 990 454	361 863	2.4	.5	X
4866	Sugar, refined	194	6 349 994	123 355	1.9	.2	X
4867	Pet foods	49	3 589 226	104 131	2.9	.2	X
4868	Grocery specialties, n.e.c.	366	15 702 507	2 461 002	15.7	3.6	X
4900	Grain and beans	84	1 670 011	130 439	7.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	212	10 142 883	254 151	2.5	.4	X
5600	Beer and ale	7	28 926	453	1.6	Z	X
5700	Wines and distilled alcoholic beverages	41	702 362	56 400	8.0	.1	X
5800	Farm supplies	15	247 935	55 076	22.2	.1	78.0
5817	Seeds and bulbs	13	191 438	37 789	19.7	.1	X
5900	Tobacco and tobacco products	8	97 641	1 045	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	33	334 329	15 064	4.5	Z	.3
9701	Labor charges for repair work	31	162 699	11 633	7.2	Z	X
9810	Miscellaneous commodities	189	7 230 661	724 667	10.0	1.0	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42242	Packaged frozen food whsle—Con.						
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) . . .	6	17 701	2 386	13.5	Z	X
9940	Rental and leasing receipts	37	225 937	9 208	4.1	Z	X
422420	Packaged frozen food whsle	3 838	X	69 114 831	X	100.0	79.2
0540	Other home furnishings	104	4 858 608	132 617	2.7	.	X
0960	Restaurant and hotel equipment and supplies	262	13 806 202	648 659	4.7	.9	X
0970	Store machines and equipment	22	132 975	1 516	1.1	Z	X
1400	Electrical apparatus and equipment	6	11 315	867	7.7	Z	X
1700	Hardware	7	15 518	695	4.5	Z	X
2530	Laundry and dry-cleaning equipment and supplies	25	1 965 053	32 171	1.6	Z	X
2620	Marine machinery, equipment, and supplies	18	379 885	12 309	3.2	Z	X
3400	Industrial and personal services paper and plastics	438	20 487 890	1 662 034	8.1	2.4	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	47	1 807 460	66 957	3.7	.1	.8
3512	Nonprescription pharmaceuticals	18	906 282	15 659	1.7	Z	X
3513	Cosmetics	18	906 282	1 175	.1	Z	X
3515	Other toiletries and druggists' sundries	19	193 427	1 948	1.0	Z	X
4100	Frozen foods (packaged)	3 838	69 114 831	46 699 713	67.6	67.6	65.6
4111	Dinners (frozen)	559	17 271 114	2 273 363	13.2	3.3	X
4112	Fish and seafoods (frozen packaged)	2 069	46 761 259	12 187 181	26.1	17.6	X
4113	Vegetables (frozen)	1 210	33 248 676	4 585 869	13.8	6.6	X
4114	Fruits and fruit juices (frozen)	1 003	27 815 262	3 275 019	11.8	4.7	X
4115	Meat (frozen packaged)	1 680	41 988 193	11 028 580	26.3	16.0	X
4116	Frozen baked goods	1 230	33 858 601	5 172 995	15.3	7.5	X
4117	Other frozen foods (except frozen dairy products)	1 432	32 777 491	8 176 705	24.9	11.8	X
4200	Dairy products (excluding dried or canned)	836	30 305 480	2 525 605	8.3	3.7	19.0
4211	Butter	343	15 670 928	302 665	1.9	.4	X
4212	Cheese	654	25 126 056	1 184 877	4.7	1.7	X
4213	Milk and cream, except raw	190	7 274 477	176 674	2.4	.3	X
4214	Ice cream	182	9 972 121	499 101	5.0	.7	X
4215	Raw milk	32	930 614	17 586	1.9	Z	X
4216	Other dairy products	319	13 592 984	344 696	2.5	.5	X
4300	Poultry and poultry products	806	23 899 646	2 651 080	11.1	3.8	2.5
4311	Dressed poultry killed on location	68	935 249	81 431	8.7	.1	X
4312	Eggs	384	10 704 566	189 906	1.8	.3	X
4313	Live poultry	66	1 928 331	255 841	13.3	4	X
4314	Other poultry (excluding frozen packaged)	609	19 730 007	2 123 901	10.8	3.1	X
4400	Confectionery	267	8 479 873	398 230	4.7	.6	.5
4411	Candy	98	3 542 597	173 533	4.9	.3	X
4413	Nuts	101	3 728 596	161 735	4.3	.2	X
4414	Chips and popcorn	74	896 796	7 282	.8	Z	X
4415	Other confections	113	1 337 497	39 919	3.0	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	506	9 870 762	1 029 835	10.4	1.5	X
4600	Meat and meat products (fresh and unpackaged)	557	17 280 613	1 803 670	10.4	2.6	27.6
4611	Beef (not killed on location)	394	12 836 136	866 940	6.8	1.3	X
4612	Veal (not killed on location)	102	2 451 287	79 971	3.3	.1	X
4613	Lamb and mutton (not killed on location)	84	1 574 282	23 906	1.5	Z	X
4614	Pork (not killed on location)	293	9 673 785	397 686	4.1	.6	X
4615	Sausage and prepared meats made on location	117	1 847 446	44 268	2.4	.1	X
4616	Sausage and prepared meats not made on location	242	7 201 292	186 651	2.6	.3	X
4617	Meat from animals killed on location	11	293 918	2 484	.8	Z	X
4618	Other meat products	168	5 526 021	201 524	3.6	.3	X
4700	Fresh fruits and vegetables	477	18 408 161	927 435	5.0	1.3	1.3
4711	Fresh fruits	410	16 273 065	588 341	3.6	.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	170	2 679 679	148 969	5.6	.2	X
4713	Other fresh vegetables	149	7 391 728	190 021	2.6	.3	X
4800	Coffee, tea, and spices	614	20 151 312	596 628	3.0	.9	19.4
4811	Coffee	346	12 993 130	265 927	2.0	.4	X
4812	Tea	214	9 132 605	122 844	1.3	.2	X
4813	Spices	221	8 441 629	133 376	1.6	.2	X
4820	Bread and baked goods	373	11 872 663	498 446	4.2	.7	22.9
4821	Breads and rolls	189	7 458 340	197 132	2.6	.3	X
4822	Cookies, cakes, and other baked goods	289	8 742 971	301 306	3.4	.4	X
4830	Canned foods	769	23 349 534	2 634 726	11.3	3.8	20.8
4831	Canned and bottled fruits, vegetables, and juices	612	19 665 466	1 604 666	8.2	2.3	X
4832	Canned and bottled baby foods	52	1 213 572	25 218	2.1	Z	X
4833	Canned meats	151	5 444 814	98 401	1.8	.1	X
4834	Canned fish and seafoods	239	9 102 523	181 041	2.0	.3	X
4835	Canned milk	60	3 324 173	26 998	.8	Z	X
4836	Other canned foods	309	10 303 648	638 482	6.2	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	275	11 322 437	626 677	5.5	.9	X
4850	Soft drinks and bottled water	366	16 044 901	588 831	3.7	.9	22.2
4851	Soft drinks, packaged	216	10 079 469	268 194	2.7	.4	X
4852	Soft drinks, pre and post mix bulk	115	5 598 427	150 426	2.7	.2	X
4853	Bottled water	156	7 254 720	147 614	2.0	.2	X
4860	Other grocery specialties	811	28 715 483	4 162 156	14.5	6.0	25.4
4861	Pasta	332	12 594 337	437 056	3.5	.6	X
4862	Breakfast cereals	194	9 292 191	236 276	2.5	.3	X
4863	Cooking oils and margarine	416	11 963 420	328 874	2.7	.5	X
4864	Flour	198	5 715 647	109 610	1.9	.2	X
4865	Pickles, preserves, jellies, jams, and sauces	396	14 990 454	361 863	2.4	.5	X
4866	Sugar, refined	194	6 349 994	123 355	1.9	.2	X
4867	Pet foods	49	3 589 226	104 131	2.9	.2	X
4868	Grocery specialties, n.e.c.	366	15 702 507	2 461 002	15.7	3.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422420	Packaged frozen food whsle—Con.						
4900	Grain and beans	84	1 670 011	130 439	7.8	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	212	10 142 883	254 151	2.5	.4	X
5600	Beer and ale	7	28 926	453	1.6	Z	X
5700	Wines and distilled alcoholic beverages	41	702 362	56 400	8.0	.1	X
5800	Farm supplies	15	247 935	55 076	22.2	.1	78.0
5817	Seeds and bulbs	13	191 438	37 789	19.7	.1	X
5900	Tobacco and tobacco products	8	97 641	1 045	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	33	334 329	15 064	4.5	Z	.3
9701	Labor charges for repair work	31	162 699	11 633	7.2	Z	X
9810	Miscellaneous commodities	189	7 230 661	724 667	10.0	1.0	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	6	17 701	2 386	13.5	Z	X
9940	Rental and leasing receipts	37	225 937	9 208	4.1	Z	X
42243	Dairy products, (except dried or canned) whsle	2 862	X	34 594 779	X	100.0	78.6
0960	Restaurant and hotel equipment and supplies	51	664 349	32 222	4.9	.1	X
3400	Industrial and personal services paper and plastics	92	1 188 848	109 945	9.2	.3	X
4100	Frozen foods (packaged)	378	4 158 777	556 834	13.4	1.6	28.2
4111	Dinners (frozen)	71	884 429	40 599	4.6	.1	X
4112	Fish and seafoods (frozen packaged)	96	1 107 314	35 007	3.2	.1	X
4113	Vegetables (frozen)	100	1 248 340	50 840	4.1	.1	X
4114	Fruits and fruit juices (frozen)	52	842 449	15 096	1.8	Z	X
4115	Meat (frozen packaged)	196	2 165 876	182 293	8.4	.5	X
4116	Frozen baked goods	117	1 903 684	166 510	8.7	.5	X
4117	Other frozen foods (except frozen dairy products)	129	1 176 582	66 267	5.6	.2	X
4200	Dairy products (excluding dried or canned)	2 862	34 594 779	31 125 480	90.0	90.0	69.3
4211	Butter	1 025	10 899 331	1 502 506	13.8	4.3	X
4212	Cheese	1 372	17 170 815	9 013 833	52.5	26.1	X
4213	Milk and cream, except raw	1 348	10 400 493	5 219 440	50.2	15.1	X
4214	Ice cream	1 438	8 892 287	4 863 813	54.7	14.1	X
4215	Raw milk	164	5 233 866	4 677 910	89.4	13.5	X
4216	Other dairy products	1 199	16 801 308	5 847 978	34.8	16.9	X
4300	Poultry and poultry products	265	3 505 290	389 179	11.1	1.1	3.1
4312	Eggs	245	3 018 129	340 518	11.3	1.0	X
4400	Confectionery	80	664 321	32 232	4.9	.1	4.0
4411	Candy	37	69 720	2 112	3.0	Z	X
4412	Chewing gum	19	14 563	19	.1	Z	X
4414	Chips and popcorn	38	332 573	23 506	7.1	.1	X
4415	Other confections	38	250 790	3 784	1.5	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	84	1 026 416	64 791	6.3	.2	X
4600	Meat and meat products (fresh and unpackaged)	283	4 060 106	676 086	16.7	2.0	36.6
4611	Beef (not killed on location)	60	1 571 454	213 713	13.6	.6	X
4612	Veal (not killed on location)	10	1 492 068	11 981	.8	Z	X
4613	Lamb and mutton (not killed on location)	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location)	39	1 741 446	124 113	7.1	.4	X
4615	Sausage and prepared meats made on location	40	127 680	15 152	11.9	Z	X
4616	Sausage and prepared meats not made on location	187	3 157 595	168 488	5.3	.5	X
4618	Other meat products	61	2 294 687	115 854	5.0	.3	X
4700	Fresh fruits and vegetables	92	1 519 657	108 279	7.1	.3	5.7
4711	Fresh fruits	86	1 432 147	104 617	7.3	.3	X
4800	Coffee, tea, and spices	163	1 384 993	40 464	2.9	.1	20.0
4811	Coffee	86	546 855	13 663	2.5	Z	X
4812	Tea	35	123 651	2 973	2.4	Z	X
4813	Spices	110	1 028 815	23 815	2.3	.1	X
4820	Bread and baked goods	156	2 022 306	69 005	3.4	.2	7.3
4821	Breads and rolls	102	912 816	33 485	3.7	.1	X
4822	Cookies, cakes, and other baked goods	91	798 223	33 167	4.2	.1	X
4830	Canned foods	236	3 200 016	263 332	8.2	.8	40.9
4831	Canned and bottled fruits, vegetables, and juices	169	1 240 510	125 267	10.1	.4	X
4833	Canned meats	15	1 671 764	17 868	1.1	.1	X
4834	Canned fish and seafoods	49	428 548	19 460	4.5	.1	X
4836	Other canned foods	113	888 442	100 668	11.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	94	899 472	43 945	4.9	.1	X
4850	Soft drinks and bottled water	294	2 618 047	92 237	3.5	.3	10.9
4851	Soft drinks, packaged	180	1 302 536	44 112	3.4	.1	X
4852	Soft drinks, pre and post mix bulk	43	357 290	8 668	2.4	Z	X
4853	Bottled water	101	1 256 436	38 901	3.1	.1	X
4860	Other grocery specialties	274	3 960 635	439 142	11.1	1.3	18.7
4861	Pasta	181	2 191 165	94 813	4.3	.3	X
4862	Breakfast cereals	8	113 998	1 159	1.0	Z	X
4863	Cooking oils and margarine	78	1 928 262	58 099	3.0	.2	X
4864	Flour	111	1 576 124	100 298	6.4	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	65	675 289	18 787	2.8	.1	X
4866	Sugar, refined	40	517 385	9 635	1.9	Z	X
4867	Pet foods	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c.	98	839 129	149 939	17.9	.4	X
4900	Grain and beans	10	156 998	18 283	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	129 336	2 518	1.9	Z	X
5800	Farm supplies	50	1 354 841	64 453	4.8	.2	2.8
5812	Feeds (poultry and livestock) not mixed on location	8	24 323	4 738	19.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42243	Dairy products, (except dried or canned) whole—Con.						
9700	Service receipts and labor charges (including installed parts)	24	480 367	10 801	2.2	Z	X
9703	Other service receipts and labor charges—Specify	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities	176	3 785 625	424 043	11.2	1.2	X
9940	Rental and leasing receipts	35	129 614	3 629	2.8	Z	X
422430	Dairy products, (except dried or canned) whole	2 862	X	34 594 779	X	100.0	78.6
0960	Restaurant and hotel equipment and supplies	51	664 349	32 222	4.9	.1	X
3400	Industrial and personal services paper and plastics	92	1 188 848	109 945	9.2	.3	X
4100	Frozen foods (packaged)	378	4 158 777	556 834	13.4	1.6	28.2
4111	Dinners (frozen)	71	884 429	40 599	4.6	.1	X
4112	Fish and seafoods (frozen packaged)	96	1 107 314	35 007	3.2	.1	X
4113	Vegetables (frozen)	100	1 248 340	50 840	4.1	.1	X
4114	Fruits and fruit juices (frozen)	52	842 449	15 096	1.8	.2	X
4115	Meat (frozen packaged)	196	2 165 876	182 293	8.4	.5	X
4116	Frozen baked goods	117	1 903 684	166 510	8.7	.5	X
4117	Other frozen foods (except frozen dairy products)	129	1 176 582	66 267	5.6	.2	X
4200	Dairy products (excluding dried or canned)	2 862	34 594 779	31 125 480	90.0	90.0	69.3
4211	Butter	1 025	10 899 331	1 502 506	13.8	4.3	X
4212	Cheese	1 372	17 170 815	9 013 833	52.5	26.1	X
4213	Milk and cream, except raw	1 348	10 400 493	5 219 440	50.2	15.1	X
4214	Ice cream	1 438	8 892 267	4 863 813	54.7	14.1	X
4215	Raw milk	164	5 233 866	4 677 910	89.4	13.5	X
4216	Other dairy products	1 199	16 801 308	5 847 978	34.8	16.9	X
4300	Poultry and poultry products	265	3 505 290	389 179	11.1	1.1	3.1
4312	Eggs	245	3 018 129	340 518	11.3	1.0	X
4400	Confectionery	80	664 321	32 232	4.9	.1	4.0
4411	Candy	37	69 720	2 112	3.0	.2	X
4412	Chewing gum	19	14 563	19	.1	.1	X
4414	Chips and popcorn	38	332 573	23 506	7.1	.1	X
4415	Other confections	38	250 790	3 784	1.5	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged)	84	1 026 416	64 791	6.3	.2	X
4600	Meat and meat products (fresh and unpackage)	283	4 060 106	676 086	16.7	2.0	36.6
4611	Beef (not killed on location)	60	1 571 454	213 713	13.6	.6	X
4612	Veal (not killed on location)	10	1 492 068	11 981	.8	.2	X
4613	Lamb and mutton (not killed on location)	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location)	39	1 741 446	124 113	7.1	.4	X
4615	Sausage and prepared meats made on location	40	127 680	15 152	11.9	.2	X
4616	Sausage and prepared meats not made on location	187	3 157 595	168 488	5.3	.5	X
4618	Other meat products	61	2 294 687	115 854	5.0	.3	X
4700	Fresh fruits and vegetables	92	1 519 657	108 279	7.1	.3	5.7
4711	Fresh fruits	86	1 432 147	104 617	7.3	.3	X
4800	Coffee, tea, and spices	163	1 384 993	40 464	2.9	.1	20.0
4811	Coffee	86	546 855	13 663	2.5	.2	X
4812	Tea	35	123 651	2 973	2.4	.2	X
4813	Spices	110	1 028 815	23 815	2.3	.1	X
4820	Bread and baked goods	156	2 022 306	69 005	3.4	.2	7.3
4821	Breads and rolls	102	912 816	33 485	3.7	.1	X
4822	Cookies, cakes, and other baked goods	91	798 223	33 167	4.2	.1	X
4830	Canned foods	236	3 200 016	263 332	8.2	.8	40.9
4831	Canned and bottled fruits, vegetables, and juices	169	1 240 510	125 267	10.1	.4	X
4833	Canned meats	15	1 671 764	17 868	1.1	.1	X
4834	Canned fish and seafoods	49	428 548	19 460	4.5	.1	X
4836	Other canned foods	113	888 442	100 668	11.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	94	899 472	43 945	4.9	.1	X
4850	Soft drinks and bottled water	294	2 618 047	92 237	3.5	.3	10.9
4851	Soft drinks, packaged	180	1 302 536	44 112	3.4	.1	X
4852	Soft drinks, pre and post mix bulk	43	357 290	8 668	2.4	.2	X
4853	Bottled water	101	1 256 436	38 901	3.1	.1	X
4860	Other grocery specialties	274	3 960 635	439 142	11.1	1.3	18.7
4861	Pasta	181	2 191 165	94 813	4.3	.3	X
4862	Breakfast cereals	8	113 998	1 159	1.0	.2	X
4863	Cooking oils and margarine	78	1 928 262	58 099	3.0	.2	X
4864	Flour	111	1 576 124	100 298	6.4	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	65	675 289	18 787	2.8	.1	X
4866	Sugar, refined	40	517 385	9 635	1.9	.2	X
4867	Pet foods	10	192 197	6 277	3.3	.2	X
4868	Grocery specialties, n.e.c.	98	839 129	149 939	17.9	.4	X
4900	Grain and beans	10	156 998	18 283	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	129 336	2 518	1.9	Z	X
5800	Farm supplies	50	1 354 841	64 453	4.8	.2	2.8
5812	Feeds (poultry and livestock) not mixed on location	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts)	24	480 367	10 801	2.2	Z	X
9703	Other service receipts and labor charges—Specify	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities	176	3 785 625	424 043	11.2	1.2	X
9940	Rental and leasing receipts	35	129 614	3 629	2.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224301	Raw milk whsle	140	X	4 900 769	X	100.0	84.5
4200	Dairy products (excluding dried or canned)	140	4 900 769	4 817 737	98.3	98.3	X
4850	Soft drinks and bottled water	6	63 227	1 969	3.1	Z	X
5800	Farm supplies	35	1 297 427	51 674	4.0	1.1	X
9700	Service receipts and labor charges (including installed parts)	6	394 655	8 125	2.1	.2	X
4224302	Dairy product (except raw milk) whsle	2 722	X	29 694 010	X	100.0	77.7
0960	Restaurant and hotel equipment and supplies	51	664 349	32 222	4.9	.1	X
3400	Industrial and personal services paper and plastics	92	1 188 848	109 945	9.2	.4	X
4100	Frozen foods (packaged)	373	4 120 501	550 402	13.4	1.9	27.5
4111	Dinners (frozen)	71	884 429	40 599	4.6	.1	X
4112	Fish and seafoods (frozen packaged)	96	1 107 314	35 007	3.2	.1	X
4113	Vegetables (frozen)	100	1 248 340	50 840	4.1	.2	X
4114	Fruits and fruit juices (frozen)	50	815 324	14 531	1.8	Z	X
4115	Meat (frozen packaged)	194	2 138 751	179 467	8.4	.6	X
4116	Frozen baked goods	117	1 903 684	166 510	8.7	.6	X
4117	Other frozen foods (except frozen dairy products)	127	1 149 457	63 441	5.5	.2	X
4200	Dairy products (excluding dried or canned)	2 722	29 694 010	26 307 743	88.6	88.6	66.8
4211	Butter	999	10 212 604	1 496 024	14.6	5.0	X
4212	Cheese	1 350	16 902 739	9 007 522	53.3	30.3	X
4213	Milk and cream, except raw	1 332	9 663 997	5 100 180	52.8	17.2	X
4214	Ice cream	1 424	8 777 110	4 859 864	55.4	16.4	X
4215	Raw milk	24	333 097	76 330	22.9	.3	X
4216	Other dairy products	1 174	15 921 871	5 767 823	36.2	19.4	X
4300	Poultry and poultry products	263	3 478 165	387 766	11.1	1.3	3.1
4312	Eggs	245	3 018 129	340 518	11.3	1.1	X
4400	Confectionery	80	664 321	32 232	4.9	.1	4.0
4411	Candy	37	69 720	2 112	3.0	Z	X
4412	Chewing gum	19	14 563	19	.1	Z	X
4414	Chips and popcorn	38	332 573	23 506	7.1	.1	X
4415	Other confections	38	250 790	3 784	1.5	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	84	1 026 416	64 791	6.3	.2	X
4600	Meat and meat products (fresh and un packaged)	278	4 023 821	670 295	16.7	2.3	35.9
4611	Beef (not killed on location)	60	1 571 454	213 713	13.6	.7	X
4612	Veal (not killed on location)	10	1 492 068	11 981	.8	Z	X
4613	Lamb and mutton (not killed on location)	15	1 431 108	19 209	1.3	.1	X
4614	Pork (not killed on location)	39	1 741 446	124 113	7.1	.4	X
4615	Sausage and prepared meats made on location	40	127 680	15 152	11.9	.1	X
4616	Sausage and prepared meats not made on location	185	3 130 470	162 837	5.2	.5	X
4618	Other meat products	61	2 294 687	115 854	5.0	.4	X
4700	Fresh fruits and vegetables	90	1 510 879	108 239	7.2	.4	5.7
4711	Fresh fruits	86	1 432 147	104 617	7.3	.4	X
4800	Coffee, tea, and spices	162	1 382 769	40 452	2.9	.1	19.8
4811	Coffee	86	546 855	13 663	2.5	Z	X
4812	Tea	35	123 651	2 973	2.4	Z	X
4813	Spices	110	1 028 815	23 815	2.3	.1	X
4820	Bread and baked goods	153	2 011 155	68 797	3.4	.2	7.2
4821	Breads and rolls	102	912 816	33 485	3.7	.1	X
4822	Cookies, cakes, and other baked goods	91	798 223	33 167	4.2	.1	X
4830	Canned foods	232	3 164 113	261 860	8.3	.9	40.1
4831	Canned and bottled fruits, vegetables, and juices	167	1 213 385	123 854	10.2	.4	X
4833	Canned meats	15	1 671 764	17 868	1.1	.1	X
4834	Canned fish and seafoods	49	428 548	19 460	4.5	.1	X
4836	Other canned foods	113	888 442	100 668	11.3	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	94	899 472	43 945	4.9	.1	X
4850	Soft drinks and bottled water	288	2 554 820	90 268	3.5	.3	10.1
4851	Soft drinks, packaged	178	1 275 411	42 699	3.3	.1	X
4852	Soft drinks, pre and post mix bulk	43	357 290	8 668	2.4	Z	X
4853	Bottled water	101	1 256 436	38 901	3.1	.1	X
4860	Other grocery specialties	270	3 924 732	438 446	11.2	1.5	18.0
4861	Pasta	179	2 164 040	94 531	4.4	.3	X
4862	Breakfast cereals	8	113 998	1 159	1.0	Z	X
4863	Cooking oils and margarine	78	1 928 262	58 099	3.0	.2	X
4864	Flour	111	1 576 124	100 298	6.4	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	65	675 289	18 787	2.8	.1	X
4866	Sugar, refined	38	490 260	9 353	1.9	Z	X
4867	Pet foods	10	192 197	6 277	3.3	Z	X
4868	Grocery specialties, n.e.c.	98	839 129	149 939	17.9	.5	X
4900	Grain and beans	10	156 998	18 283	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	19	129 336	2 518	1.9	Z	X
5800	Farm supplies	15	57 414	12 779	22.3	Z	63.5
5812	Feeds (poultry and livestock) not mixed on location	8	24 323	4 738	19.5	Z	X
9700	Service receipts and labor charges (including installed parts)	18	85 712	2 676	3.1	Z	.2
9703	Other service receipts and labor charges—Specify	17	62 192	1 607	2.6	Z	X
9810	Miscellaneous commodities	171	3 771 699	419 723	11.1	1.4	X
9940	Rental and leasing receipts	35	129 614	3 629	2.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42244	Poultry & poultry product whsle	1 040	X	13 809 561	X	100.0	82.3
3400	Industrial and personal services paper and plastics	29	588 035	35 718	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	36 934	4 106	11.1	Z	X
4100	Frozen foods (packaged)	269	4 749 078	594 957	12.5	4.3	37.7
4111	Dinners (frozen)	29	586 234	14 946	2.5	.1	X
4112	Fish and seafoods (frozen packaged)	144	2 042 085	79 935	3.9	.6	X
4113	Vegetables (frozen)	74	2 066 906	73 400	3.6	.5	X
4114	Fruits and fruit juices (frozen)	35	730 712	10 348	1.4	.1	X
4115	Meat (frozen packaged)	147	2 650 278	275 667	10.4	2.0	X
4116	Frozen baked goods	33	614 949	24 906	4.1	.2	X
4117	Other frozen foods (except frozen dairy products)	85	1 977 269	105 775	5.4	.8	X
4200	Dairy products (excluding dried or canned)	164	2 794 215	312 738	11.2	2.3	7.2
4211	Butter	41	344 983	28 754	8.3	.2	X
4212	Cheese	139	2 282 196	157 275	6.9	1.1	X
4213	Milk and cream, except raw	9	167 810	33 200	19.8	.2	X
4214	Ice cream	9	86 829	9 359	10.8	.1	X
4216	Other dairy products	58	1 391 683	74 257	5.3	.5	X
4300	Poultry and poultry products	1 040	13 809 561	10 533 224	76.3	76.3	47.2
4311	Dressed poultry killed on location	68	1 894 159	1 075 940	56.8	7.8	X
4312	Eggs	593	5 754 809	3 378 145	58.7	24.5	X
4313	Live poultry	65	524 785	300 351	57.2	2.2	X
4314	Other poultry (excluding frozen packaged)	537	8 473 224	5 778 787	68.2	41.8	X
4400	Confectionery	16	314 483	5 627	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	122	2 332 413	126 315	5.4	.9	X
4600	Meat and meat products (fresh and unpackage)	290	4 489 399	1 050 864	23.4	7.6	28.1
4611	Beef (not killed on location)	207	2 625 509	379 634	14.5	2.7	X
4612	Veal (not killed on location)	57	1 258 288	16 304	1.3	.1	X
4613	Lamb and mutton (not killed on location)	76	1 464 079	32 985	2.3	.2	X
4614	Pork (not killed on location)	177	2 774 702	234 997	8.5	1.7	X
4615	Sausage and prepared meats made on location	25	238 350	19 595	8.2	.1	X
4616	Sausage and prepared meats not made on location	137	2 583 675	211 100	8.2	1.5	X
4618	Other meat products	71	1 408 850	153 968	10.9	1.1	X
4700	Fresh fruits and vegetables	45	785 064	43 418	5.5	.3	X
4800	Coffee, tea, and spices	23	2 075 549	635 732	30.6	4.6	52.0
4811	Coffee	14	1 810 305	631 249	34.9	4.6	X
4813	Spices	6	25 911	787	3.0	Z	X
4820	Bread and baked goods	26	549 671	20 043	3.6	.1	16.8
4821	Breads and rolls	21	510 848	19 186	3.8	.1	X
4822	Cookies, cakes, and other baked goods	6	147 378	857	.6	Z	X
4830	Canned foods	68	1 680 981	159 282	9.5	1.2	35.2
4831	Canned and bottled fruits, vegetables, and juices	50	564 469	137 961	24.4	1.0	X
4833	Canned meats	10	9 671	160	1.7	Z	X
4834	Canned fish and seafoods	18	25 806	50	.2	Z	X
4836	Other canned foods	9	1 105 273	17 310	1.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	20	430 572	24 437	5.7	.2	X
4850	Soft drinks and bottled water	33	714 802	22 947	3.2	.2	5.3
4851	Soft drinks, packaged	17	519 434	17 903	3.4	.1	X
4852	Soft drinks, pre and post mix bulk	7	11 287	277	2.5	Z	X
4853	Bottled water	18	549 559	4 767	.9	Z	X
4860	Other grocery specialties	78	1 243 639	52 928	4.3	.4	9.0
4861	Pasta	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine	38	327 280	7 656	2.3	.1	X
4864	Flour	11	146 613	7 304	5.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	14	286 838	5 703	2.0	Z	X
4866	Sugar, refined	12	177 251	1 973	1.1	Z	X
4868	Grocery specialties, n.e.c.	14	579 221	13 580	2.3	.1	X
4900	Grain and beans	9	201 169	43 020	21.4	.3	X
5800	Farm supplies	8	146 519	46 171	31.5	.3	67.3
5815	Insecticides, fungicides, and pesticides	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	10	26 267	1 200	4.6	Z	X
9810	Miscellaneous commodities	48	913 642	56 595	6.2	.4	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	11	107 930	21 089	19.5	.2	X
9940	Rental and leasing receipts	11	73 082	1 051	1.4	Z	X
422440	Poultry & poultry product whsle	1 040	X	13 809 561	X	100.0	82.3
3400	Industrial and personal services paper and plastics	29	588 035	35 718	6.1	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	36 934	4 106	11.1	Z	X
4100	Frozen foods (packaged)	269	4 749 078	594 957	12.5	4.3	37.7
4111	Dinners (frozen)	29	586 234	14 946	2.5	.1	X
4112	Fish and seafoods (frozen packaged)	144	2 042 085	79 935	3.9	.6	X
4113	Vegetables (frozen)	74	2 066 906	73 400	3.6	.5	X
4114	Fruits and fruit juices (frozen)	35	730 712	10 348	1.4	.1	X
4115	Meat (frozen packaged)	147	2 650 278	275 667	10.4	2.0	X
4116	Frozen baked goods	33	614 949	24 906	4.1	.2	X
4117	Other frozen foods (except frozen dairy products)	85	1 977 269	105 775	5.4	.8	X
4200	Dairy products (excluding dried or canned)	164	2 794 215	312 738	11.2	2.3	7.2
4211	Butter	41	344 983	28 754	8.3	.2	X
4212	Cheese	139	2 282 196	157 275	6.9	1.1	X
4213	Milk and cream, except raw	9	167 810	33 200	19.8	.2	X
4214	Ice cream	9	86 829	9 359	10.8	.1	X
4216	Other dairy products	58	1 391 683	74 257	5.3	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422440	Poultry & poultry product whsle—Con.						
4300	Poultry and poultry products	1 040	13 809 561	10 533 224	76.3	76.3	47.2
4311	Dressed poultry killed on location	68	1 894 159	1 075 940	56.8	7.8	X
4312	Eggs	593	5 754 809	3 378 145	58.7	24.5	X
4313	Live poultry	65	524 785	300 351	57.2	2.2	X
4314	Other poultry (excluding frozen packaged)	537	8 473 224	5 778 787	68.2	41.8	X
4400	Confectionery	16	314 483	5 627	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	122	2 332 413	126 315	5.4	.9	X
4600	Meat and meat products (fresh and unpackage)	290	4 489 399	1 050 864	23.4	7.6	28.1
4611	Beef (not killed on location)	207	2 625 509	379 634	14.5	2.7	X
4612	Veal (not killed on location)	57	1 258 288	16 304	1.3	.1	X
4613	Lamb and mutton (not killed on location)	76	1 464 079	32 985	2.3	.2	X
4614	Pork (not killed on location)	177	2 774 702	234 997	8.5	1.7	X
4615	Sausage and prepared meats made on location	25	238 350	19 595	8.2	.1	X
4616	Sausage and prepared meats not made on location	137	2 583 675	211 100	8.2	1.5	X
4618	Other meat products	71	1 408 850	153 968	10.9	1.1	X
4700	Fresh fruits and vegetables	45	785 064	43 418	5.5	.3	X
4800	Coffee, tea, and spices	23	2 075 549	635 732	30.6	4.6	52.0
4811	Coffee	14	1 810 305	631 249	34.9	4.6	X
4813	Spices	6	25 911	787	3.0	Z	X
4820	Bread and baked goods	26	549 671	20 043	3.6	.1	16.8
4821	Breads and rolls	21	510 848	19 186	3.8	.1	X
4822	Cookies, cakes, and other baked goods	6	147 378	857	.6	Z	X
4830	Canned foods	68	1 680 981	159 282	9.5	1.2	35.2
4831	Canned and bottled fruits, vegetables, and juices	50	564 469	137 961	24.4	1.0	X
4833	Canned meats	10	9 671	160	1.7	Z	X
4834	Canned fish and seafoods	18	25 806	50	.2	Z	X
4836	Other canned foods	9	1 105 273	17 310	1.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	20	430 572	24 437	5.7	.2	X
4850	Soft drinks and bottled water	33	714 802	22 947	3.2	.2	5.3
4851	Soft drinks, packaged	17	519 434	17 903	3.4	.1	X
4852	Soft drinks, pre and post mix bulk	7	11 287	277	2.5	Z	X
4853	Bottled water	18	549 559	4 767	.9	Z	X
4860	Other grocery specialties	78	1 243 639	52 928	4.3	.4	9.0
4861	Pasta	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine	38	327 280	7 656	2.3	.1	X
4864	Flour	11	146 613	7 304	5.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	14	286 838	5 703	2.0	Z	X
4866	Sugar, refined	12	177 251	1 973	1.1	Z	X
4868	Grocery specialties, n.e.c.	14	579 221	13 580	2.3	.1	X
4900	Grain and beans	9	201 169	43 020	21.4	.3	X
5800	Farm supplies	8	146 519	46 171	31.5	.3	67.3
5815	Insecticides, fungicides, and pesticides	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	10	26 267	1 200	4.6	Z	X
9810	Miscellaneous commodities	48	913 642	56 595	6.2	.4	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	11	107 930	21 089	19.5	.2	X
9940	Rental and leasing receipts	11	73 082	1 051	1.4	Z	X
4224401	Live poultry whsle	50	X	317 047	X	100.0	39.9
4300	Poultry and poultry products	50	317 047	293 626	92.6	92.6	X
4224402	Poultry & poultry product (except live) whsle	990	X	13 492 514	X	100.0	83.3
3400	Industrial and personal services paper and plastics	28	540 516	35 244	6.5	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	36 934	4 106	11.1	Z	X
4100	Frozen foods (packaged)	268	4 701 559	584 977	12.4	4.3	38.6
4111	Dinners (frozen)	29	586 234	14 946	2.5	.1	X
4112	Fish and seafoods (frozen packaged)	144	2 042 085	79 935	3.9	.6	X
4113	Vegetables (frozen)	74	2 066 906	73 400	3.6	.5	X
4114	Fruits and fruit juices (frozen)	35	730 712	10 348	1.4	.1	X
4115	Meat (frozen packaged)	147	2 650 278	275 667	10.4	2.0	X
4116	Frozen baked goods	33	614 949	24 906	4.1	.2	X
4117	Other frozen foods (except frozen dairy products)	85	1 977 269	105 775	5.4	.8	X
4200	Dairy products (excluding dried or canned)	163	2 746 696	310 362	11.3	2.3	7.5
4211	Butter	41	344 983	28 754	8.3	.2	X
4212	Cheese	139	2 282 196	157 275	6.9	1.2	X
4213	Milk and cream, except raw	9	167 810	33 200	19.8	.2	X
4214	Ice cream	9	86 829	9 359	10.8	.1	X
4216	Other dairy products	58	1 391 683	74 257	5.3	.6	X
4300	Poultry and poultry products	990	13 492 514	10 239 598	75.9	75.9	47.4
4311	Dressed poultry killed on location	65	1 882 637	1 073 627	57.0	8.0	X
4312	Eggs	590	5 701 249	3 375 383	59.2	25.0	X
4313	Live poultry	15	207 738	11 800	5.7	.1	X
4314	Other poultry (excluding frozen packaged)	537	8 473 224	5 778 787	68.2	42.8	X
4400	Confectionery	16	314 483	5 627	1.8	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	122	2 332 413	126 315	5.4	.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224402	Poultry & poultry product (except live) whsle—Con.						
4600	Meat and meat products (fresh and unpackaged)	290	4 489 399	1 050 864	23.4	7.8	28.4
4611	Beef (not killed on location)	207	2 625 509	379 634	14.5	2.8	X
4612	Veal (not killed on location)	57	1 258 288	16 304	1.3	.1	X
4613	Lamb and mutton (not killed on location)	76	1 464 079	32 985	2.3	.2	X
4614	Pork (not killed on location)	177	2 774 702	234 997	8.5	1.7	X
4615	Sausage and prepared meats made on location	25	238 350	19 595	8.2	.1	X
4616	Sausage and prepared meats not made on location	137	2 583 675	211 100	8.2	1.6	X
4618	Other meat products	71	1 408 850	153 968	10.9	1.1	X
4700	Fresh fruits and vegetables	44	737 545	42 944	5.8	.3	X
4800	Coffee, tea, and spices	22	2 028 030	634 781	31.3	4.7	53.7
4811	Coffee	14	1 810 305	631 249	34.9	4.7	X
4813	Spices	6	25 911	787	3.0	Z	X
4820	Bread and baked goods	26	549 671	20 043	3.6	.1	17.0
4821	Breads and rolls	21	510 848	19 186	3.8	.1	X
4822	Cookies, cakes, and other baked goods	6	147 378	857	.6	Z	X
4830	Canned foods	67	1 633 462	155 481	9.5	1.2	36.6
4831	Canned and bottled fruits, vegetables, and juices	50	564 469	137 961	24.4	1.0	X
4833	Canned meats	10	9 671	160	1.7	Z	X
4834	Canned fish and seafoods	18	25 806	50	.2	Z	X
4836	Other canned foods	9	1 105 273	17 310	1.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	20	430 572	24 437	5.7	.2	X
4850	Soft drinks and bottled water	33	714 802	22 947	3.2	.2	5.4
4851	Soft drinks, packaged	17	519 434	17 903	3.4	.1	X
4852	Soft drinks, pre and post mix bulk	7	11 287	277	2.5	Z	X
4853	Bottled water	18	549 559	4 767	.9	Z	X
4860	Other grocery specialties	76	1 195 538	51 416	4.3	.8	9.4
4861	Pasta	28	287 676	13 046	4.5	.1	X
4863	Cooking oils and margarine	38	327 280	7 656	2.3	.1	X
4864	Flour	11	146 613	7 304	5.0	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	14	286 838	5 703	2.0	Z	X
4866	Sugar, refined	12	177 251	1 973	1.1	Z	X
4868	Grocery specialties, n.e.c.	14	579 221	13 580	2.3	.1	X
4900	Grain and beans	9	201 169	43 020	21.4	.3	X
5800	Farm supplies	7	143 207	45 341	31.7	.3	69.5
5815	Insecticides, fungicides, and pesticides	7	143 207	1 549	1.1	Z	X
9700	Service receipts and labor charges (including installed parts)	9	20 226	898	4.4	Z	X
9810	Miscellaneous commodities	48	913 642	56 595	6.2	.4	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	8	94 698	19 570	20.7	.1	X
9940	Rental and leasing receipts	10	67 041	749	1.1	Z	X
42245	Confectionery whsle	2 621	X	27 169 914	X	100.0	87.5
0800	Photographic equipment and supplies (excluding video)	6	11 595	870	7.5	Z	X
0960	Restaurant and hotel equipment and supplies	17	126 665	24 786	19.6	.1	X
0970	Store machines and equipment	9	9 152	190	2.1	Z	X
1030	Optical and ophthalmic goods	9	6 343	2 651	41.8	Z	9.8
1034	Optical goods, n.e.c. (excluding cameras)	9	6 343	2 651	41.8	Z	X
2520	Custodial (janitors') equipment and supplies	40	558 922	10 357	1.9	Z	X
2800	Toys and hobby goods and supplies	12	281 395	31 671	11.3	.1	.4
2811	Video games and cartridges	11	281 316	31 660	11.3	.1	X
3300	Stationery, office supplies and greeting cards	16	68 601	22 145	32.3	.1	53.0
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	16	68 601	22 145	32.3	.1	X
3400	Industrial and personal services paper and plastics	157	1 857 744	65 827	3.5	.2	.5
3412	Paper dishes, cups, and napkins	16	185 552	6 839	3.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	109	514 219	42 188	8.2	.2	.3
3512	Nonprescription pharmaceuticals	43	3 452	167	4.8	Z	X
3515	Other toiletries and druggists' sundries	41	222 880	9 442	4.2	Z	X
3900	Women's and children's wear	6	13 580	1 224	9.0	Z	X
4100	Frozen foods (packaged)	176	2 133 066	141 289	6.6	.5	14.7
4111	Dinners (frozen)	28	311 574	12 234	3.9	Z	X
4112	Fish and seafoods (frozen packaged)	14	122 837	5 861	4.8	Z	X
4113	Vegetables (frozen)	14	159 758	11 018	6.9	Z	X
4114	Fruits and fruit juices (frozen)	10	24 036	1 235	5.1	Z	X
4115	Meat (frozen packaged)	21	130 190	18 098	13.9	.1	X
4116	Frozen baked goods	76	1 004 318	62 827	6.3	.2	X
4117	Other frozen foods (except frozen dairy products)	58	1 109 400	30 027	2.7	.1	X
4200	Dairy products (excluding dried or canned)	79	378 690	37 897	10.0	.1	56.3
4212	Cheese	52	188 138	13 724	7.3	.1	X
4214	Ice cream	17	37 403	2 058	5.5	Z	X
4216	Other dairy products	26	127 232	9 338	7.3	Z	X
4300	Poultry and poultry products	6	61 675	1 969	3.2	Z	X
4400	Confectionery	2 621	27 169 914	25 557 539	94.1	94.1	78.6
4411	Candy	1 649	15 378 376	11 040 477	71.8	40.6	X
4412	Chewing gum	610	4 707 406	1 226 648	26.1	4.5	X
4413	Nuts	1 109	5 917 533	3 052 237	51.6	11.2	X
4414	Chips and popcorn	1 196	14 264 238	8 868 873	62.2	32.6	X
4415	Other confections	794	5 321 555	1 369 305	25.7	5.0	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	50 574	2 528	5.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42245	Confectionery whse—Con.						
4600	Meat and meat products (fresh and unpackaged)	88	566 676	39 879	7.0	.1	21.7
4616	Sausage and prepared meats not made on location	45	171 534	10 831	6.3	Z	X
4618	Other meat products	34	165 753	11 451	6.9	Z	X
4700	Fresh fruits and vegetables	10	52 294	2 844	5.4	Z	X
4800	Coffee, tea, and spices	214	2 244 609	257 119	11.5	.9	9.6
4811	Coffee	161	1 710 857	195 322	11.4	.7	X
4812	Tea	67	1 030 715	26 688	2.6	Z	X
4813	Spices	51	644 188	34 991	5.4	.1	X
4820	Bread and baked goods	239	2 459 079	198 443	8.1	.7	17.4
4821	Breads and rolls	8	4 798	473	9.9	Z	X
4822	Cookies, cakes, and other baked goods	232	2 221 220	143 754	6.5	.5	X
4830	Canned foods	134	1 723 341	75 318	4.4	.3	9.4
4831	Canned and bottled fruits, vegetables, and juices	88	1 263 384	60 070	4.8	.2	X
4833	Canned meats	17	201 726	5 021	2.5	Z	X
4834	Canned fish and seafoods	10	68 714	3 302	4.8	Z	X
4836	Other canned foods	51	917 519	6 924	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	64	297 403	32 620	11.0	.1	X
4850	Soft drinks and bottled water	260	2 425 319	194 357	8.0	.7	7.0
4851	Soft drinks, packaged	143	946 750	99 864	10.5	.4	X
4852	Soft drinks, pre and post mix bulk	80	1 117 223	30 064	2.7	.1	X
4853	Bottled water	106	686 294	62 133	9.1	.2	X
4860	Other grocery specialties	279	1 305 396	152 268	11.7	.6	28.9
4861	Pasta	53	208 207	3 252	1.6	Z	X
4862	Breakfast cereals	16	27 084	972	3.6	Z	X
4863	Cooking oils and margarine	28	159 331	7 023	4.4	Z	X
4864	Flour	21	103 017	5 723	5.6	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	47	274 936	10 171	3.7	Z	X
4866	Sugar, refined	16	200 390	13 461	6.7	.1	X
4867	Pet foods	7	52 177	2 469	4.7	Z	X
4868	Grocery specialties, n.e.c.	188	779 165	109 196	14.0	.4	X
4900	Grain and beans	14	81 989	5 302	6.5	Z	X
5120	Leaf tobacco	6	30 284	1 333	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	5 014	134	2.7	Z	5.4
5331	Gasses, compressed and liquified, except L.P.	7	5 014	134	2.7	Z	X
5900	Tobacco and tobacco products	88	719 258	96 495	13.4	.4	47.3
5911	Cigars	56	527 147	16 106	3.1	.1	X
5912	Cigarettes	67	539 265	50 300	9.3	.2	X
5913	Other tobacco products (excluding leaf)	46	619 039	30 088	4.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	8	11 308	558	4.9	Z	X
6120	Art goods (including novelties and souvenirs)	42	103 025	19 259	18.7	.1	47.9
6122	Novelties and souvenirs	40	97 780	17 552	18.0	.1	X
6150	Nondurable goods, n.e.c.	9	20 215	980	4.8	Z	X
9700	Service receipts and labor charges (including installed parts)	36	137 431	5 803	4.2	Z	3.2
9701	Labor charges for repair work	20	9 273	1 296	14.0	Z	X
9702	Parts installed in repair work	20	9 273	343	3.7	Z	X
9703	Other service receipts and labor charges—Specify	11	26 497	1 147	4.3	Z	X
9810	Miscellaneous commodities	209	1 891 570	92 418	4.9	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	6	54 635	24 217	44.3	.1	X
9940	Rental and leasing receipts	35	92 821	3 392	3.7	Z	X
422450	Confectionery whse	2 621	X	27 169 914	X	100.0	87.5
0800	Photographic equipment and supplies (excluding video)	6	11 595	870	7.5	Z	X
0960	Restaurant and hotel equipment and supplies	17	126 665	24 786	19.6	.1	X
0970	Store machines and equipment	9	9 152	190	2.1	Z	X
1030	Optical and ophthalmic goods	9	6 343	2 651	41.8	Z	9.8
1034	Optical goods, n.e.c. (excluding cameras)	9	6 343	2 651	41.8	Z	X
2520	Custodial (janitors') equipment and supplies	40	558 922	10 357	1.9	Z	X
2800	Toys and hobby goods and supplies	12	281 395	31 671	11.3	.1	.4
2811	Video games and cartridges	11	281 316	31 660	11.3	.1	X
3300	Stationery, office supplies and greeting cards	16	68 601	22 145	32.3	.1	53.0
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	16	68 601	22 145	32.3	.1	X
3400	Industrial and personal services paper and plastics	157	1 857 744	65 827	3.5	.2	.5
3412	Paper dishes, cups, and napkins	16	185 552	6 839	3.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	109	514 219	42 188	8.2	.2	.3
3512	Nonprescription pharmaceuticals	43	3 452	167	4.8	Z	X
3515	Other toiletries and druggists' sundries	41	222 880	9 442	4.2	Z	X
3900	Women's and children's wear	6	13 580	1 224	9.0	Z	X
4100	Frozen foods (packaged)	176	2 133 066	141 289	6.6	.5	14.7
4111	Dinners (frozen)	28	311 574	12 234	3.9	Z	X
4112	Fish and seafoods (frozen packaged)	14	122 837	5 861	4.8	Z	X
4113	Vegetables (frozen)	14	159 758	11 018	6.9	Z	X
4114	Fruits and fruit juices (frozen)	10	24 036	1 235	5.1	Z	X
4115	Meat (frozen packaged)	21	130 190	18 098	13.9	.1	X
4116	Frozen baked goods	76	1 004 318	62 827	6.3	.2	X
4117	Other frozen foods (except frozen dairy products)	58	1 109 400	30 027	2.7	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422450	Confectionery whsle—Con.						
4200	Dairy products (excluding dried or canned)	79	378 690	37 897	10.0	.1	56.3
4212	Cheese	52	188 138	13 724	7.3	.1	X
4214	Ice cream	17	37 403	2 058	5.5	Z	X
4216	Other dairy products	26	127 232	9 338	7.3	Z	X
4300	Poultry and poultry products	6	61 675	1 969	3.2	Z	X
4400	Confectionery	2 621	27 169 914	25 557 539	94.1	94.1	78.6
4411	Candy	1 649	15 378 376	11 040 477	71.8	40.6	X
4412	Chewing gum	610	4 707 406	1 226 648	26.1	4.5	X
4413	Nuts	1 109	5 917 533	3 052 237	51.6	11.2	X
4414	Chips and popcorn	1 196	14 264 238	8 868 873	62.2	32.6	X
4415	Other confections	794	5 321 555	1 369 305	25.7	5.0	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	50 574	2 528	5.0	Z	X
4600	Meat and meat products (fresh and unpackaged)	88	566 676	39 879	7.0	.1	21.7
4616	Sausage and prepared meats not made on location	45	171 534	10 831	6.3	Z	X
4618	Other meat products	34	165 753	11 451	6.9	Z	X
4700	Fresh fruits and vegetables	10	52 294	2 844	5.4	Z	X
4800	Coffee, tea, and spices	214	2 244 609	257 119	11.5	.9	9.6
4811	Coffee	161	1 710 857	195 322	11.4	.7	X
4812	Tea	67	1 030 715	26 688	2.6	.1	X
4813	Spices	51	644 188	34 991	5.4	.1	X
4820	Bread and baked goods	239	2 459 079	198 443	8.1	.7	17.4
4821	Breads and rolls	8	4 798	473	9.9	Z	X
4822	Cookies, cakes, and other baked goods	232	2 221 220	143 754	6.5	.5	X
4830	Canned foods	134	1 723 341	75 318	4.4	.3	9.4
4831	Canned and bottled fruits, vegetables, and juices	88	1 263 384	60 070	4.8	.2	X
4833	Canned meats	17	201 726	5 021	2.5	Z	X
4834	Canned fish and seafoods	10	68 714	3 302	4.8	Z	X
4836	Other canned foods	51	917 519	6 924	.8	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	64	297 403	32 620	11.0	.1	X
4850	Soft drinks and bottled water	260	2 425 319	194 357	8.0	.7	7.0
4851	Soft drinks, packaged	143	946 750	99 864	10.5	.4	X
4852	Soft drinks, pre and post mix bulk	80	1 117 223	30 064	2.7	.1	X
4853	Bottled water	106	686 294	62 133	9.1	.2	X
4860	Other grocery specialties	279	1 305 396	152 268	11.7	.6	28.9
4861	Pasta	53	208 207	3 252	1.6	Z	X
4862	Breakfast cereals	16	27 084	972	3.6	Z	X
4863	Cooking oils and margarine	28	159 331	7 023	4.4	Z	X
4864	Flour	21	103 017	5 723	5.6	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	47	274 936	10 171	3.7	Z	X
4866	Sugar, refined	16	200 390	13 461	6.7	.1	X
4867	Pet foods	7	52 177	2 469	4.7	Z	X
4868	Grocery specialties, n.e.c.	188	779 165	109 196	14.0	.4	X
4900	Grain and beans	14	81 989	5 302	6.5	Z	X
5120	Leaf tobacco	6	30 284	1 333	4.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	7	5 014	134	2.7	Z	5.4
5331	Gasses, compressed and liquified, except L.P.	7	5 014	134	2.7	Z	X
5900	Tobacco and tobacco products	88	719 258	96 495	13.4	.4	47.3
5911	Cigars	56	527 147	16 106	3.1	.1	X
5912	Cigarettes	67	539 265	50 300	9.3	.2	X
5913	Other tobacco products (excluding leaf)	46	619 039	30 088	4.9	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	8	11 308	558	4.9	Z	X
6120	Art goods (including novelties and souvenirs)	42	103 025	19 259	18.7	.1	47.9
6122	Novelties and souvenirs	40	97 780	17 552	18.0	.1	X
6150	Nondurable goods, n.e.c.	9	20 215	980	4.8	Z	X
9700	Service receipts and labor charges (including installed parts)	36	137 431	5 803	4.2	Z	3.2
9701	Labor charges for repair work	6	9 273	1 296	14.0	Z	X
9702	Parts installed in repair work	20	9 273	343	3.7	Z	X
9703	Other service receipts and labor charges—Specify	11	26 497	1 147	4.3	Z	X
9810	Miscellaneous commodities	209	1 891 570	92 418	4.9	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	6	54 635	24 217	44.3	.1	X
9940	Rental and leasing receipts	35	92 821	3 392	3.7	Z	X
42246	Fish & seafood whsle	2 960	X	13 165 780	X	100.0	73.9
0960	Restaurant and hotel equipment and supplies	6	112 882	3 885	3.4	Z	X
2360	Other industrial machinery, equipment, and parts	6	56 006	557	1.0	Z	X
2620	Marine machinery, equipment, and supplies	57	111 325	4 225	3.8	Z	X
4100	Frozen foods (packaged)	654	3 822 710	909 015	23.8	6.9	X
4200	Dairy products (excluding dried or canned)	42	290 809	22 352	7.7	.2	X
4300	Poultry and poultry products	76	686 813	74 412	10.8	.6	X
4400	Confectionery	24	61 610	1 952	3.2	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	2 960	13 165 780	11 980 018	91.0	91.0	X
4600	Meat and meat products (fresh and unpackaged)	46	297 381	22 271	7.5	.2	X
4700	Fresh fruits and vegetables	49	385 957	9 586	2.5	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42246	Fish & seafood whsle—Con.						
4800	Coffee, tea, and spices	17	52 324	1 842	3.5	Z	X
4820	Bread and baked goods	28	187 191	7 336	3.9	.1	X
4830	Canned foods	37	399 617	26 728	6.7	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	26	53 945	7 808	14.5	.1	X
4850	Soft drinks and bottled water	35	98 244	1 183	1.2	Z	X
4860	Other grocery specialties	64	182 809	13 587	7.4	.1	X
5400	Petroleum products	48	275 701	18 438	6.7	.1	X
6150	Nondurable goods, n.e.c.	16	171 350	1 985	1.2	Z	X
9700	Service receipts and labor charges (including installed parts)	45	108 658	4 032	3.7	Z	X
9810	Miscellaneous commodities	93	587 534	25 937	4.4	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	7	14 364	692	4.8	Z	X
9940	Rental and leasing receipts	28	72 931	2 707	3.7	Z	X
422460	Fish & seafood whsle	2 960	X	13 165 780	X	100.0	73.9
0960	Restaurant and hotel equipment and supplies	6	112 882	3 885	3.4	Z	X
2360	Other industrial machinery, equipment, and parts	6	56 006	557	1.0	Z	X
2620	Marine machinery, equipment, and supplies	57	111 325	4 225	3.8	Z	X
4100	Frozen foods (packaged)	654	3 822 710	909 015	23.8	6.9	X
4200	Dairy products (excluding dried or canned)	42	290 809	22 352	7.7	.2	X
4300	Poultry and poultry products	76	686 813	74 412	10.8	.6	X
4400	Confectionery	24	61 610	1 952	3.2	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	2 960	13 165 780	11 980 018	91.0	91.0	X
4600	Meat and meat products (fresh and unpackaged)	46	297 381	22 271	7.5	.2	X
4700	Fresh fruits and vegetables	49	385 957	9 586	2.5	.1	X
4800	Coffee, tea, and spices	17	52 324	1 842	3.5	Z	X
4820	Bread and baked goods	28	187 191	7 336	3.9	.1	X
4830	Canned foods	37	399 617	26 728	6.7	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	26	53 945	7 808	14.5	.1	X
4850	Soft drinks and bottled water	35	98 244	1 183	1.2	Z	X
4860	Other grocery specialties	64	182 809	13 587	7.4	.1	X
5400	Petroleum products	48	275 701	18 438	6.7	.1	X
6150	Nondurable goods, n.e.c.	16	171 350	1 985	1.2	Z	X
9700	Service receipts and labor charges (including installed parts)	45	108 658	4 032	3.7	Z	X
9810	Miscellaneous commodities	93	587 534	25 937	4.4	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	7	14 364	692	4.8	Z	X
9940	Rental and leasing receipts	28	72 931	2 707	3.7	Z	X
42247	Meat & meat product whsle	3 557	X	51 326 415	X	100.0	85.1
0960	Restaurant and hotel equipment and supplies	69	1 599 900	70 384	4.4	.1	X
1600	Electronic parts and equipment, except communication	12	58 117	10 254	17.6	Z	73.8
1616	Electronic connectors and other passive electronic parts	7	40 368	7 086	17.6	Z	X
2600	Aircraft and aeronautical equipment and supplies	9	10 341	2 579	24.9	Z	85.1
2613	Other new aircraft equipment and supplies	9	10 341	2 579	24.9	Z	X
3400	Industrial and personal services paper and plastics	150	1 906 166	87 091	4.6	.2	.4
3412	Paper dishes, cups, and napkins	146	1 584 914	68 632	4.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	15	33 092	2 843	8.6	Z	8.3
3515	Other toiletries and druggists' sundries	15	33 092	2 843	8.6	Z	X
4100	Frozen foods (packaged)	1 116	15 726 966	2 283 440	14.5	4.4	68.9
4111	Dinners (frozen)	109	2 555 351	187 160	7.3	.4	X
4112	Fish and seafoods (frozen packaged)	728	10 926 256	559 085	5.1	1.1	X
4113	Vegetables (frozen)	326	3 734 547	118 729	3.2	.2	X
4114	Fruits and fruit juices (frozen)	163	2 205 523	72 702	3.3	.1	X
4115	Meat (frozen packaged)	737	10 333 766	868 264	8.4	1.7	X
4116	Frozen baked goods	211	3 089 705	120 383	3.9	.2	X
4117	Other frozen foods (except frozen dairy products)	342	5 233 307	357 108	6.8	.7	X
4200	Dairy products (excluding dried or canned)	769	11 825 544	1 367 462	11.6	2.7	20.2
4211	Butter	207	1 826 294	23 798	1.3	Z	X
4212	Cheese	667	5 315 397	579 687	10.9	1.1	X
4213	Milk and cream, except raw	139	785 878	8 364	1.1	Z	X
4214	Ice cream	98	1 451 888	24 908	1.7	Z	X
4216	Other dairy products	161	5 647 397	693 599	12.3	1.4	X
4300	Poultry and poultry products	1 389	19 332 072	2 905 392	15.0	5.7	.5
4311	Dressed poultry killed on location	539	8 037 644	935 138	11.6	1.8	X
4312	Eggs	177	2 175 287	88 561	4.1	.2	X
4314	Other poultry (excluding frozen packaged)	630	7 505 088	1 663 048	22.2	3.2	X
4400	Confectionery	82	598 074	14 262	2.4	Z	.5
4413	Nuts	79	524 953	8 614	1.6	Z	X
4415	Other confections	20	340 089	3 755	1.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	360	8 492 154	340 651	4.0	.7	X
4600	Meat and meat products (fresh and unpackaged)	3 557	51 326 415	41 314 321	80.5	80.5	49.1
4611	Beef (not killed on location)	2 689	37 227 715	20 531 676	55.2	40.0	X
4612	Veal (not killed on location)	1 186	11 512 158	877 204	7.6	1.7	X
4613	Lamb and mutton (not killed on location)	1 163	15 386 951	993 024	6.5	1.9	X
4614	Pork (not killed on location)	2 308	32 397 573	7 719 582	23.8	15.0	X
4615	Sausage and prepared meats made on location	679	4 164 071	650 193	15.6	1.3	X
4616	Sausage and prepared meats not made on location	1 737	24 435 336	6 888 656	28.2	13.4	X
4617	Meat from animals killed on location	155	1 033 438	266 475	25.8	.5	X
4618	Other meat products	1 218	18 228 780	3 387 512	18.6	6.6	X
4700	Fresh fruits and vegetables	241	4 389 620	664 933	15.1	1.3	2.8
4711	Fresh fruits	153	3 931 900	360 573	9.2	.7	X
4713	Other fresh vegetables	154	3 761 292	289 942	7.7	.6	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42247	Meat & meat product whse—Con.						
4800	Coffee, tea, and spices	187	1 991 730	52 284	2.6	.1	27.4
4811	Coffee	135	1 443 147	18 601	1.3	Z	X
4812	Tea	78	500 165	11 416	2.3	Z	X
4813	Spices	107	885 279	22 208	2.5	Z	X
4820	Bread and baked goods	197	2 562 533	132 638	5.2	.3	16.6
4821	Breads and rolls	128	1 895 253	35 713	1.9	.1	X
4822	Cookies, cakes, and other baked goods	149	1 805 202	27 414	1.5	.1	X
4830	Canned foods	344	3 286 862	210 456	6.4	.4	22.0
4831	Canned and bottled fruits, vegetables, and juices	214	2 209 595	81 321	3.7	.2	X
4832	Canned and bottled baby foods	7	10 820	36	.3	Z	X
4833	Canned meats	68	660 955	65 037	9.8	.1	X
4834	Canned fish and seafoods	166	903 234	15 766	1.7	Z	X
4836	Other canned foods	143	872 897	48 134	5.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	115	1 094 158	23 016	2.1	Z	X
4850	Soft drinks and bottled water	126	1 317 807	19 014	1.4	Z	32.7
4851	Soft drinks, packaged	93	614 882	12 269	2.0	Z	X
4852	Soft drinks, pre and post mix bulk	30	674 521	4 311	.6	Z	X
4853	Bottled water	43	106 122	2 434	2.3	Z	X
4860	Other grocery specialties	392	4 892 358	271 651	5.6	.5	26.2
4861	Pasta	232	1 978 473	27 825	1.4	.1	X
4862	Breakfast cereals	101	843 264	7 355	.9	Z	X
4863	Cooking oils and margarine	175	1 301 689	43 021	3.3	.1	X
4864	Flour	162	1 691 959	19 183	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	187	2 399 781	21 911	.9	Z	X
4866	Sugar, refined	159	1 517 477	16 467	1.1	Z	X
4867	Pet foods	33	147 457	16 661	11.3	Z	X
4868	Grocery specialties, n.e.c.	175	2 854 822	118 477	4.2	.2	X
4900	Grain and beans	27	86 073	1 176	1.4	Z	10.6
4914	Sorghum (for grain)	25	78 987	807	1.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	46	746 226	9 011	1.2	Z	1.1
5335	Detergents and soaps	46	746 226	9 011	1.2	Z	X
5600	Beer and ale	13	95 381	2 610	2.7	Z	X
5700	Wines and distilled alcoholic beverages	14	543 618	20 197	3.7	Z	X
5900	Tobacco and tobacco products	12	26 207	524	2.0	Z	30.8
5911	Cigars	12	26 207	524	2.0	Z	X
9700	Service receipts and labor charges (including installed parts)	23	117 850	8 725	7.4	Z	X
9810	Miscellaneous commodities	109	15 873 263	1 372 604	8.6	2.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	23	39 280	2 624	6.7	Z	X
9940	Rental and leasing receipts	17	109 454	615	.6	Z	X
422470	Meat & meat product whse	3 557	X	51 326 415	X	100.0	85.1
0960	Restaurant and hotel equipment and supplies	69	1 599 900	70 384	4.4	.1	X
1600	Electronic parts and equipment, except communication	12	58 117	10 254	17.6	Z	73.8
1616	Electronic connectors and other passive electronic parts	7	40 368	7 086	17.6	Z	X
2600	Aircraft and aeronautical equipment and supplies	9	10 341	2 579	24.9	Z	85.1
2613	Other new aircraft equipment and supplies	9	10 341	2 579	24.9	Z	X
3400	Industrial and personal services paper and plastics	150	1 906 166	87 091	4.6	.2	.4
3412	Paper dishes, cups, and napkins	146	1 584 914	68 632	4.3	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	15	33 092	2 843	8.6	Z	8.3
3515	Other toiletries and druggists' sundries	15	33 092	2 843	8.6	Z	X
4100	Frozen foods (packaged)	1 116	15 726 966	2 283 440	14.5	4.4	68.9
4111	Dinners (frozen)	109	2 555 351	187 160	7.3	.4	X
4112	Fish and seafoods (frozen packaged)	728	10 926 256	559 085	5.1	1.1	X
4113	Vegetables (frozen)	326	3 734 547	118 729	3.2	.2	X
4114	Fruits and fruit juices (frozen)	163	2 205 523	72 702	3.3	.1	X
4115	Meat (frozen packaged)	737	10 333 766	868 264	8.4	1.7	X
4116	Frozen baked goods	211	3 089 705	120 383	3.9	.2	X
4117	Other frozen foods (except frozen dairy products)	342	5 233 307	357 108	6.8	.7	X
4200	Dairy products (excluding dried or canned)	769	11 825 544	1 367 462	11.6	2.7	20.2
4211	Butter	207	1 826 294	23 798	1.3	Z	X
4212	Cheese	667	5 315 397	579 687	10.9	1.1	X
4213	Milk and cream, except raw	139	785 878	8 364	1.1	Z	X
4214	Ice cream	98	1 451 888	24 908	1.7	Z	X
4216	Other dairy products	161	5 647 397	693 599	12.3	1.4	X
4300	Poultry and poultry products	1 389	19 332 072	2 905 392	15.0	5.7	.5
4311	Dressed poultry killed on location	539	8 037 644	935 138	11.6	1.8	X
4312	Eggs	177	2 175 287	88 561	4.1	.2	X
4314	Other poultry (excluding frozen packaged)	630	7 505 088	1 663 048	22.2	3.2	X
4400	Confectionery	82	598 074	14 262	2.4	Z	.5
4413	Nuts	79	524 953	8 614	1.6	Z	X
4415	Other confections	20	340 089	3 755	1.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	360	8 492 154	340 651	4.0	.7	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422470	Meat & meat product whse—Con.						
4600	Meat and meat products (fresh and unpackaged)	3 557	51 326 415	41 314 321	80.5	80.5	49.1
4611	Beef (not killed on location)	2 689	37 227 715	20 531 676	55.2	40.0	X
4612	Veal (not killed on location)	1 186	11 512 158	877 204	7.6	1.7	X
4613	Lamb and mutton (not killed on location)	1 163	15 386 951	993 024	6.5	1.9	X
4614	Pork (not killed on location)	2 308	32 397 573	7 719 582	23.8	15.0	X
4615	Sausage and prepared meats made on location	679	4 164 071	650 193	15.6	1.3	X
4616	Sausage and prepared meats not made on location	1 737	24 435 336	6 888 656	28.2	13.4	X
4617	Meat from animals killed on location	155	1 033 438	266 475	25.8	.5	X
4618	Other meat products	1 218	18 228 780	3 387 512	18.6	6.6	X
4700	Fresh fruits and vegetables	241	4 389 620	664 933	15.1	1.3	2.8
4711	Fresh fruits	153	3 931 900	360 573	9.2	.7	X
4713	Other fresh vegetables	154	3 761 292	289 942	7.7	.6	X
4800	Coffee, tea, and spices	187	1 991 730	52 284	2.6	.1	27.4
4811	Coffee	135	1 443 147	18 601	1.3	Z	X
4812	Tea	78	500 165	11 416	2.3	Z	X
4813	Spices	107	885 279	22 208	2.5	Z	X
4820	Bread and baked goods	197	2 562 533	132 638	5.2	.3	16.6
4821	Breads and rolls	128	1 895 253	35 713	1.9	.1	X
4822	Cookies, cakes, and other baked goods	149	1 805 202	27 414	1.5	.1	X
4830	Canned foods	344	3 286 862	210 456	6.4	.4	22.0
4831	Canned and bottled fruits, vegetables, and juices	214	2 209 595	81 321	3.7	.2	X
4832	Canned and bottled baby foods	7	10 820	36	.3	Z	X
4833	Canned meats	68	660 955	65 037	9.8	.1	X
4834	Canned fish and seafoods	166	903 234	15 766	1.7	Z	X
4836	Other canned foods	143	872 897	48 134	5.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	115	1 094 158	23 016	2.1	Z	X
4850	Soft drinks and bottled water	126	1 317 807	19 014	1.4	Z	32.7
4851	Soft drinks, packaged	93	614 882	12 269	2.0	Z	X
4852	Soft drinks, pre and post mix bulk	30	674 521	4 311	.6	Z	X
4853	Bottled water	43	106 122	2 434	2.3	Z	X
4860	Other grocery specialties	392	4 892 358	271 651	5.6	.5	26.2
4861	Pasta	232	1 978 473	27 825	1.4	.1	X
4862	Breakfast cereals	101	843 264	7 355	.9	Z	X
4863	Cooking oils and margarine	175	1 301 689	43 021	3.3	.1	X
4864	Flour	162	1 691 959	19 183	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	187	2 399 781	21 911	.9	Z	X
4866	Sugar, refined	159	1 517 477	16 467	1.1	Z	X
4867	Pet foods	33	147 457	16 661	11.3	Z	X
4868	Grocery specialties, n.e.c.	175	2 854 822	118 477	4.2	.2	X
4900	Grain and beans	27	86 073	1 176	1.4	Z	10.6
4914	Sorghum (for grain)	25	78 987	807	1.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	46	746 226	9 011	1.2	Z	1.1
5335	Detergents and soaps	46	746 226	9 011	1.2	Z	X
5600	Beer and ale	13	95 381	2 610	2.7	Z	X
5700	Wines and distilled alcoholic beverages	14	543 618	20 197	3.7	Z	X
5900	Tobacco and tobacco products	12	26 207	524	2.0	Z	30.8
5911	Cigars	12	26 207	524	2.0	Z	X
9700	Service receipts and labor charges (including installed parts)	23	117 850	8 725	7.4	Z	X
9810	Miscellaneous commodities	109	15 873 263	1 372 604	8.6	2.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	23	39 280	2 624	6.7	Z	X
9940	Rental and leasing receipts	17	109 454	615	.6	Z	X
42248	Fresh fruit & vegetable whse	6 121	X	46 340 833	X	100.0	78.1
0960	Restaurant and hotel equipment and supplies	6	33 508	757	2.3	Z	X
3400	Industrial and personal services paper and plastics	33	116 637	6 144	5.3	Z	13.0
3412	Paper dishes, cups, and napkins	31	115 359	5 892	5.1	Z	X
4100	Frozen foods (packaged)	471	3 145 710	318 124	10.1	.7	6.1
4111	Dinners (frozen)	54	395 076	7 517	1.9	Z	X
4112	Fish and seafoods (frozen packaged)	103	1 050 107	53 148	5.1	.1	X
4113	Vegetables (frozen)	286	2 358 143	83 948	3.6	.2	X
4114	Fruits and fruit juices (frozen)	177	1 694 119	48 630	2.9	.1	X
4115	Meat (frozen packaged)	192	1 515 246	58 805	3.9	.1	X
4116	Frozen baked goods	58	744 244	43 584	5.9	.1	X
4117	Other frozen foods (except frozen dairy products)	62	555 195	22 494	4.1	Z	X
4200	Dairy products (excluding dried or canned)	333	2 296 738	121 780	5.3	.3	5.6
4211	Butter	186	1 207 657	19 776	1.6	Z	X
4212	Cheese	274	2 037 770	66 026	3.2	.1	X
4213	Milk and cream, except raw	113	582 756	9 635	1.7	Z	X
4214	Ice cream	59	210 988	1 910	.9	Z	X
4215	Raw milk	6	8 106	283	3.5	Z	X
4216	Other dairy products	121	796 671	24 148	3.0	.1	X
4300	Poultry and poultry products	240	1 686 980	75 043	4.4	.2	.1
4312	Eggs	9	34 564	730	2.1	Z	X
4400	Confectionery	58	534 684	22 556	4.2	Z	5.9
4411	Candy	41	421 627	13 626	3.2	Z	X
4413	Nuts	17	113 057	8 930	7.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	98	1 271 669	64 206	5.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42248	Fresh fruit & vegetable whsle—Con.						
4600	Meat and meat products (fresh and unpackaged)	199	1 485 738	89 105	6.0	.2	6.7
4611	Beef (not killed on location)	116	1 059 550	51 248	4.8	.1	X
4612	Veal (not killed on location)	51	291 460	10 670	3.7	.1	X
4613	Lamb and mutton (not killed on location)	13	141 465	1 146	.8	.0	X
4614	Pork (not killed on location)	48	469 196	10 790	2.3	.1	X
4615	Sausage and prepared meats made on location	35	232 091	4 258	1.8	.1	X
4616	Sausage and prepared meats not made on location	65	503 784	8 457	1.7	.1	X
4618	Other meat products	27	166 383	2 532	1.5	.1	X
4700	Fresh fruits and vegetables	6 121	46 340 833	44 490 311	96.0	96.0	67.3
4711	Fresh fruits	4 985	40 346 148	25 427 167	63.0	54.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 683	14 387 898	2 660 206	18.5	5.7	X
4713	Other fresh vegetables	3 899	29 392 899	16 402 935	55.8	35.4	X
4800	Coffee, tea, and spices	154	1 380 048	39 740	2.9	.1	6.9
4811	Coffee	61	611 892	5 112	.8	.0	X
4812	Tea	33	102 977	1 353	1.3	.0	X
4813	Spices	104	877 426	33 275	3.8	.1	X
4820	Bread and baked goods	103	1 238 262	155 281	12.5	.3	2.9
4821	Breads and rolls	72	524 658	75 473	14.4	.2	X
4822	Cookies, cakes, and other baked goods	51	942 229	79 808	8.5	.2	X
4830	Canned foods	245	1 888 021	126 421	6.7	.3	7.3
4831	Canned and bottled fruits, vegetables, and juices	205	1 501 208	64 587	4.3	.1	X
4832	Canned and bottled baby foods	7	5 060	84	1.7	.0	X
4833	Canned meats	23	74 042	831	1.1	.0	X
4834	Canned fish and seafoods	55	402 294	13 452	3.3	.1	X
4835	Canned milk	8	40 603	320	.8	.0	X
4836	Other canned foods	86	754 902	47 134	6.2	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	65	1 030 183	44 746	4.3	.1	X
4850	Soft drinks and bottled water	30	117 289	3 057	2.6	.0	34.8
4851	Soft drinks, packaged	21	58 902	2 213	3.8	.1	X
4853	Bottled water	23	72 523	844	1.2	.0	X
4860	Other grocery specialties	298	1 883 782	213 259	11.3	.5	23.5
4861	Pasta	75	245 904	4 732	1.9	.1	X
4862	Breakfast cereals	25	143 304	2 243	1.6	.0	X
4863	Cooking oils and margarine	112	401 168	6 132	1.5	.0	X
4864	Flour	79	391 443	4 223	1.1	.0	X
4865	Pickles, preserves, jellies, jams, and sauces	75	330 374	4 981	1.5	.0	X
4866	Sugar, refined	68	658 636	36 388	5.5	.1	X
4868	Grocery specialties, n.e.c.	153	1 035 931	154 407	14.9	.3	X
4900	Grain and beans	152	812 352	30 225	3.7	.1	.3
4913	Wheat	144	760 503	26 666	3.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	53 805	403	.7	.0	5.7
5335	Detergents and soaps	8	53 805	403	.7	.0	X
5700	Wines and distilled alcoholic beverages	7	35 054	9 464	27.0	.0	X
5800	Farm supplies	76	453 328	39 386	8.7	.1	1.1
5812	Feeds (poultry and livestock) not mixed on location	27	218 345	2 405	1.1	.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	27	218 345	2 405	1.1	.0	X
5815	Insecticides, fungicides, and pesticides	27	218 345	4 891	2.2	.0	X
5816	Other agricultural chemicals and fertilizers	27	218 345	12 113	5.5	.0	X
5817	Seeds and bulbs	27	218 345	2 405	1.1	.0	X
5818	Other farm supplies (including harness and saddlery equipment)	38	169 776	11 894	7.0	.0	X
5900	Tobacco and tobacco products	13	20 564	370	1.8	.0	X
6110	Flowers and florists' supplies	7	48 435	6 920	14.3	.0	X
9700	Service receipts and labor charges (including installed parts)	94	758 703	100 817	13.3	.2	X
9703	Other service receipts and labor charges—Specify	81	602 929	80 360	13.3	.2	X
9810	Miscellaneous commodities	158	2 041 070	134 093	6.6	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	124	1 108 725	186 505	16.8	.4	X
9940	Rental and leasing receipts	72	827 344	55 170	6.7	.1	X
422480	Fresh fruit & vegetable whsle	6 121	X	46 340 833	X	100.0	78.1
0960	Restaurant and hotel equipment and supplies	6	33 508	757	2.3	.0	X
3400	Industrial and personal services paper and plastics	33	116 637	6 144	5.3	.0	13.0
3412	Paper dishes, cups, and napkins	31	115 359	5 892	5.1	.0	X
4100	Frozen foods (packaged)	471	3 145 710	318 124	10.1	.7	6.1
4111	Dinners (frozen)	54	395 076	7 517	1.9	.0	X
4112	Fish and seafoods (frozen packaged)	103	1 050 107	53 148	5.1	.1	X
4113	Vegetables (frozen)	286	2 358 143	83 948	3.6	.2	X
4114	Fruits and fruit juices (frozen)	177	1 694 119	48 630	2.9	.1	X
4115	Meat (frozen packaged)	192	1 515 246	58 805	3.9	.1	X
4116	Frozen baked goods	58	744 244	43 584	5.9	.1	X
4117	Other frozen foods (except frozen dairy products)	62	555 195	22 494	4.1	.0	X
4200	Dairy products (excluding dried or canned)	333	2 296 738	121 780	5.3	.3	5.6
4211	Butter	186	1 207 657	19 776	1.6	.0	X
4212	Cheese	274	2 037 770	66 026	3.2	.1	X
4213	Milk and cream, except raw	113	582 756	9 635	1.7	.0	X
4214	Ice cream	59	210 988	1 910	.9	.0	X
4215	Raw milk	6	8 106	283	3.5	.0	X
4216	Other dairy products	121	796 671	24 148	3.0	.1	X
4300	Poultry and poultry products	240	1 686 980	75 043	4.4	.2	.1
4312	Eggs	9	34 564	730	2.1	.0	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422480	Fresh fruit & vegetable whse—Con.						
4400	Confectionery	58	534 684	22 556	4.2	Z	5.9
4411	Candy	41	421 627	13 626	3.2	Z	X
4413	Nuts	17	113 057	8 930	7.9	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	98	1 271 669	64 206	5.0	.1	X
4600	Meat and meat products (fresh and unpackaged)	199	1 485 738	89 105	6.0	.2	6.7
4611	Beef (not killed on location)	116	1 059 550	51 248	4.8	.1	X
4612	Veal (not killed on location)	51	291 460	10 670	3.7	Z	X
4613	Lamb and mutton (not killed on location)	13	141 465	1 146	.8	Z	X
4614	Pork (not killed on location)	48	469 196	10 790	2.3	Z	X
4615	Sausage and prepared meats made on location	35	232 091	4 258	1.8	Z	X
4616	Sausage and prepared meats not made on location	65	503 784	8 457	1.7	Z	X
4618	Other meat products	27	166 383	2 532	1.5	Z	X
4700	Fresh fruits and vegetables	6 121	46 340 833	44 490 311	96.0	96.0	67.3
4711	Fresh fruits	4 985	40 346 148	25 427 167	63.0	54.9	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	1 683	14 387 898	2 660 206	18.5	5.7	X
4713	Other fresh vegetables	3 899	29 392 899	16 402 935	55.8	35.4	X
4800	Coffee, tea, and spices	154	1 380 048	39 740	2.9	.1	6.9
4811	Coffee	61	611 892	5 112	.8	Z	X
4812	Tea	33	102 977	1 353	1.3	Z	X
4813	Spices	104	877 426	33 275	3.8	.1	X
4820	Bread and baked goods	103	1 238 262	155 281	12.5	.3	2.9
4821	Breads and rolls	72	524 658	75 473	14.4	.2	X
4822	Cookies, cakes, and other baked goods	51	942 229	79 808	8.5	.2	X
4830	Canned foods	245	1 888 021	126 421	6.7	.3	7.3
4831	Canned and bottled fruits, vegetables, and juices	205	1 501 208	64 587	4.3	.1	X
4832	Canned and bottled baby foods	7	5 060	84	1.7	Z	X
4833	Canned meats	23	74 042	831	1.1	Z	X
4834	Canned fish and seafoods	55	402 294	13 452	3.3	Z	X
4835	Canned milk	8	40 603	320	.8	Z	X
4836	Other canned foods	86	754 902	47 134	6.2	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	65	1 030 183	44 746	4.3	.1	X
4850	Soft drinks and bottled water	30	117 289	3 057	2.6	Z	34.8
4851	Soft drinks, packaged	21	58 902	2 213	3.8	Z	X
4853	Bottled water	23	72 523	844	1.2	Z	X
4860	Other grocery specialties	298	1 883 782	213 259	11.3	.5	23.5
4861	Pasta	75	245 904	4 732	1.9	Z	X
4862	Breakfast cereals	25	143 304	2 243	1.6	Z	X
4863	Cooking oils and margarine	112	401 168	6 132	1.5	Z	X
4864	Flour	79	391 443	4 223	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	75	330 374	4 981	1.5	Z	X
4866	Sugar, refined	68	658 636	36 388	5.5	.1	X
4868	Grocery specialties, n.e.c.	153	1 035 931	154 407	14.9	.3	X
4900	Grain and beans	152	812 352	30 225	3.7	.1	.3
4913	Wheat	144	760 503	26 666	3.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	53 805	403	.7	Z	5.7
5335	Detergents and soaps	8	53 805	403	.7	Z	X
5700	Wines and distilled alcoholic beverages	7	35 054	9 464	27.0	Z	X
5800	Farm supplies	76	453 328	39 386	8.7	.1	1.1
5812	Feeds (poultry and livestock) not mixed on location	27	218 345	2 405	1.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	27	218 345	2 405	1.1	Z	X
5815	Insecticides, fungicides, and pesticides	27	218 345	4 891	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	27	218 345	12 113	5.5	Z	X
5817	Seeds and bulbs	27	218 345	2 405	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	38	169 776	11 894	7.0	Z	X
5900	Tobacco and tobacco products	13	20 564	370	1.8	Z	X
6110	Flowers and florists' supplies	7	48 435	6 920	14.3	Z	X
9700	Service receipts and labor charges (including installed parts)	94	758 703	100 817	13.3	.2	X
9703	Other service receipts and labor charges—Specify	81	602 929	80 360	13.3	.2	X
9810	Miscellaneous commodities	158	2 041 070	134 093	6.6	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	124	1 108 725	186 505	16.8	.4	X
9940	Rental and leasing receipts	72	827 344	55 170	6.7	.1	X
42249	Other grocery & related products whse	14 623	X	186 758 663	X	100.0	78.3
0200	New and rebuilt automotive parts and supplies	17	795 556	50 131	6.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	31	122 521	11 589	9.5	Z	X
0520	Linens, domestics, curtains, and draperies	10	89 956	2 747	3.1	Z	75.6
0525	Other linens and domestics	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings	138	4 611 121	129 124	2.8	.1	1.5
0541	Metal flatware and kitchen utensils	7	96 169	2 641	2.7	Z	X
0543	Home furnishings, n.e.c.	7	96 169	10 592	11.0	Z	X
0740	Other construction materials	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video)	10	194 735	7 745	4.0	Z	X
0900	Office equipment	26	156 863	2 826	1.8	Z	X
0960	Restaurant and hotel equipment and supplies	494	5 791 375	268 959	4.6	.1	X
0970	Store machines and equipment	118	2 996 898	54 219	1.8	Z	.4
0971	Vending machines	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment	37	278 755	12 930	4.6	Z	X
1140	Iron and steel wire and wire products	9	32 490	948	2.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42249	Other grocery & related products whse—Con.						
1400	Electrical apparatus and equipment.....	10	26 849	936	3.5	Z	X
1500	Electrical appliances, household.....	33	333 140	15 104	4.5	Z	.6
1518	Other electrical household appliances (including fans, dishwashers, etc.) .	22	162 009	6 635	4.1	Z	X
1600	Electronic parts and equipment, except communication	10	28 645	754	2.6	Z	X
1700	Hardware	86	3 345 352	109 830	3.3	.1	.1
1711	Hand tools (including power driven).....	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	9	84 083	2 612	3.1	Z	X
1713	Cutlery.....	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	9	83 327	3 176	3.8	Z	X
2000	Refrigeration equipment and supplies	7	39 926	2 850	7.1	Z	45.6
2015	Other refrigeration equipment and supplies	6	26 489	1 237	4.7	Z	X
2230	Food-processing machinery, equipment, and parts	13	77 516	27 318	35.2	Z	22.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	22	46 345	4 129	8.9	Z	1.0
2327	All other new general-purpose industrial machinery and equipment	10	16 900	2 350	13.9	Z	X
2450	Industrial containers and supplies	7	145 102	16 334	11.3	Z	X
2460	Other industrial supplies	6	24 473	872	3.6	Z	X
2520	Custodial (janitors') equipment and supplies	21	214 161	22 620	10.6	Z	X
2530	Laundry and dry-cleaning equipment and supplies	117	6 686 868	301 166	4.5	.2	X
2700	Sporting and recreational goods and supplies	21	112 369	5 133	4.6	Z	X
2800	Toys and hobby goods and supplies	54	239 426	8 626	3.6	Z	18.6
2813	Crafts and craft supplies	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	15	115 288	661	.6	Z	X
3140	Prerecorded video tapes	9	738 997	6 996	.9	Z	X
3200	Printing and writing paper	14	96 127	16 709	17.4	Z	74.3
3213	Other printing and writing paper	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards	53	301 051	11 674	3.9	Z	.2
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics	788	18 732 566	1 317 312	7.0	.7	1.7
3411	Paperboard and boxboard boxes	87	3 769 258	116 833	3.1	.1	X
3412	Paper dishes, cups, and napkins	235	7 679 345	473 940	6.2	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	51	1 525 845	35 498	2.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	176	2 549 011	241 415	9.5	.1	X
3415	Other industrial and personal service paper	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	452	24 276 045	2 595 794	10.7	1.4	1.0
3511	Prescription drugs	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals	80	1 856 225	75 605	4.1	Z	X
3513	Cosmetics	79	5 211 848	367 062	7.0	.2	X
3514	Perfumes	23	4 632 031	199 234	4.3	.1	X
3515	Other toiletries and druggists' sundries	316	18 647 696	1 406 600	7.5	.8	X
3600	Piece goods, knit and woven	36	17 935	1 788	10.0	Z	X
3800	Men's and boys' wear	28	233 940	9 337	4.0	Z	32.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear	30	396 809	11 849	3.0	Z	21.6
3912	Women's misses', and girls' dresses and blouses	20	384 537	11 042	2.9	Z	X
4000	Footwear	16	458 227	77 735	17.0	Z	X
4100	Frozen foods (packaged)	1 586	53 016 946	8 464 547	16.0	4.5	51.5
4111	Dinners (frozen)	351	19 349 129	851 107	4.4	.5	X
4112	Fish and seafoods (frozen packaged)	394	13 574 763	650 958	4.8	.3	X
4113	Vegetables (frozen)	488	21 004 422	952 265	4.5	.5	X
4114	Fruits and fruit juices (frozen)	456	15 462 329	521 480	3.4	.3	X
4115	Meat (frozen packaged)	384	14 768 848	762 027	5.2	.4	X
4116	Frozen baked goods	653	25 172 479	2 127 465	8.5	1.1	X
4117	Other frozen foods (except frozen dairy products)	626	33 412 674	2 599 118	7.8	1.4	X
4200	Dairy products (excluding dried or canned)	1 256	62 523 329	8 724 268	14.0	4.7	63.8
4211	Butter	308	12 584 362	311 694	2.5	.2	X
4212	Cheese	751	37 115 179	4 362 006	11.8	2.3	X
4213	Milk and cream, except raw	278	10 698 481	409 164	3.8	.2	X
4214	Ice cream	188	12 849 515	367 949	2.9	.2	X
4215	Raw milk	30	3 478 615	71 127	2.0	Z	X
4216	Other dairy products	566	49 757 165	3 202 274	6.4	1.7	X
4300	Poultry and poultry products	273	8 633 413	559 388	6.5	.3	.2
4312	Eggs	107	3 191 794	181 694	5.7	.1	X
4314	Other poultry (excluding frozen packaged)	39	1 680 751	177 827	10.6	.1	X
4400	Confectionery	894	23 554 628	1 881 034	8.0	1.0	5.7
4411	Candy	574	13 712 848	996 694	7.3	.5	X
4412	Chewing gum	99	873 403	17 317	2.0	Z	X
4413	Nuts	315	6 049 733	284 526	4.7	.2	X
4414	Chips and popcorn	238	917 040	45 121	4.9	Z	X
4415	Other confections	125	2 375 094	120 444	5.1	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	172	4 412 790	135 570	3.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42249	Other grocery & related products whse—Con.						
4600	Meat and meat products (fresh and unpackaged).....	615	34 808 814	4 663 192	13.4	2.5	53.0
4611	Beef (not killed on location).....	198	8 642 837	560 080	6.5	.3	X
4612	Veal (not killed on location).....	33	2 901 179	36 100	1.2	Z	X
4613	Lamb and mutton (not killed on location).....	21	1 986 440	27 595	1.4	Z	X
4614	Pork (not killed on location).....	107	6 508 404	178 884	2.7	.1	X
4615	Sausage and prepared meats made on location.....	48	297 619	10 034	3.4	Z	X
4616	Sausage and prepared meats not made on location.....	308	20 116 234	2 648 730	13.2	1.4	X
4618	Other meat products.....	210	13 684 178	1 120 914	8.2	.6	X
4700	Fresh fruits and vegetables.....	369	14 959 964	1 105 275	7.4	.6	.6
4711	Fresh fruits.....	197	9 282 702	342 443	3.7	.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.).....	99	8 922 675	136 030	1.5	.1	X
4713	Other fresh vegetables.....	106	9 653 722	453 012	4.7	.2	X
4800	Coffee, tea, and spices.....	3 526	55 627 716	13 782 860	24.8	7.4	61.9
4811	Coffee.....	2 311	38 550 865	9 251 836	24.0	5.0	X
4812	Tea.....	1 560	19 335 930	1 384 499	7.2	.7	X
4813	Spices.....	1 363	20 253 272	3 146 470	15.5	1.7	X
4820	Bread and baked goods.....	4 113	39 137 059	19 484 836	49.8	10.4	57.0
4821	Breads and rolls.....	1 963	15 223 644	5 519 332	36.3	3.0	X
4822	Cookies, cakes, and other baked goods.....	3 159	35 248 609	13 965 108	39.6	7.5	X
4830	Canned foods.....	2 581	54 164 208	22 022 073	40.7	11.8	63.9
4831	Canned and bottled fruits, vegetables, and juices.....	1 903	39 319 825	14 171 702	36.0	7.6	X
4832	Canned and bottled baby foods.....	224	7 412 906	1 104 415	14.9	.6	X
4833	Canned meats.....	383	6 207 054	674 859	10.9	.4	X
4834	Canned fish and seafoods.....	719	12 113 592	1 326 900	11.0	.7	X
4835	Canned milk.....	173	3 485 049	199 101	5.7	.1	X
4836	Other canned foods.....	948	24 976 395	4 545 080	18.2	2.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	1 233	11 713 314	5 657 718	48.3	3.0	X
4850	Soft drinks and bottled water.....	4 182	60 830 713	29 082 246	47.8	15.6	66.4
4851	Soft drinks, packaged.....	3 186	53 131 715	24 713 504	46.5	13.2	X
4852	Soft drinks, pre and post mix bulk.....	1 780	27 373 564	2 287 927	8.4	1.2	X
4853	Bottled water.....	2 327	32 988 434	2 079 220	6.3	1.1	X
4860	Other grocery specialties.....	5 723	110 819 148	61 535 448	55.5	32.9	59.5
4861	Pasta.....	1 318	26 485 952	3 073 657	11.6	1.6	X
4862	Breakfast cereals.....	721	42 416 741	11 301 309	26.6	6.1	X
4863	Cooking oils and margarine.....	1 267	20 839 423	2 901 271	13.9	1.6	X
4864	Flour.....	1 044	28 167 200	2 767 845	9.8	1.5	X
4865	Pickles, preserves, jellies, jams, and sauces.....	1 493	39 020 434	3 580 605	9.2	1.9	X
4866	Sugar, refined.....	975	15 015 608	2 486 881	16.6	1.3	X
4867	Pet foods.....	741	17 552 598	4 224 012	24.1	2.3	X
4868	Grocery specialties, n.e.c.....	3 426	81 229 905	31 199 820	38.4	16.7	X
4900	Grain and beans.....	530	7 300 406	758 368	10.4	.4	4.4
4911	Corn (for grain).....	176	2 750 745	260 423	9.5	.1	X
4912	Oats and barley.....	73	1 346 355	44 536	3.3	Z	X
4913	Wheat.....	141	1 174 545	100 588	8.6	.1	X
4915	Soybeans.....	74	2 127 283	227 317	10.7	.1	X
4916	Other grain and beans (rice and edible and inedible beans).....	175	1 498 922	83 002	5.5	Z	X
5120	Leaf tobacco.....	6	57 065	6 863	12.0	Z	X
5140	Other farm products, inedible.....	15	420 469	164 283	39.1	.1	13.3
5143	Farm products, n.e.c.....	12	71 676	21 501	30.0	Z	X
5300	Plastics materials and basic shapes.....	15	90 307	7 639	8.5	Z	.4
5314	Other plastics materials and basic shapes.....	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	255	4 719 040	216 447	4.6	.1	2.6
5332	Alkalies and chlorine.....	10	1 064	4	.4	Z	X
5335	Detergents and soaps.....	59	2 669 403	66 521	2.5	Z	X
5344	Other chemicals and allied products.....	118	930 785	75 847	8.1	Z	X
5400	Petroleum products.....	17	39 451	3 134	7.9	Z	8.4
5412	Motor gasoline.....	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating).....	9	15 921	838	5.3	Z	X
5600	Beer and ale.....	165	3 120 618	247 484	7.9	.1	X
5700	Wines and distilled alcoholic beverages.....	114	3 355 169	95 979	2.9	.1	2.3
5711	Wines.....	68	2 073 207	41 764	2.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks).....	75	1 979 593	37 915	1.9	Z	X
5800	Farm supplies.....	42	112 500	18 486	16.4	Z	42.6
5811	Hay, straw, and alfalfa.....	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location.....	28	71 099	6 963	9.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location.....	6	36 972	1 804	4.9	Z	X
5816	Other agricultural chemicals and fertilizers.....	10	47 459	246	.5	Z	X
5817	Seeds and bulbs.....	8	57 627	871	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment).....	11	74 023	6 991	9.4	Z	X
5900	Tobacco and tobacco products.....	259	12 461 922	1 057 548	8.5	.6	16.0
5911	Cigars.....	109	2 419 877	17 400	.7	Z	X
5912	Cigarettes.....	221	10 183 922	645 015	6.3	.3	X
5913	Other tobacco products (excluding leaf).....	146	7 793 765	274 038	3.5	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	29	247 968	18 043	7.3	Z	X
6110	Flowers and florists' supplies.....	19	73 634	13 528	18.4	Z	X
6120	Art goods (including novelties and souvenirs).....	14	75 317	8 635	11.5	Z	77.6
6122	Novelties and souvenirs.....	13	74 715	8 629	11.5	Z	X
6150	Nondurable goods, n.e.c.....	79	826 668	142 313	17.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42249	Other grocery & related products whse—Con.						
9700	Service receipts and labor charges (including installed parts)	234	2 434 852	281 145	11.5	.2	2.3
9701	Labor charges for repair work	101	254 241	4 675	1.8	Z	X
9702	Parts installed in repair work	89	190 275	1 741	.9	Z	X
9703	Other service receipts and labor charges—Specify	163	1 371 908	98 785	7.2	.1	X
9730	Advertising specialties (paper novelties, etc.)	8	4 403	406	9.2	Z	X
9810	Miscellaneous commodities	657	14 398 823	1 234 604	8.6	.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	12	41 255	4 290	10.4	Z	X
9940	Rental and leasing receipts	330	1 693 561	213 863	12.6	.1	X
422490	Other grocery & related products whse	14 623	X	186 758 663	X	100.0	78.3
0200	New and rebuilt automotive parts and supplies	17	795 556	50 131	6.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	31	122 521	11 589	9.5	Z	X
0520	Linens, domestics, curtains, and draperies	10	89 956	2 747	3.1	Z	75.6
0525	Other linens and domestics	10	89 956	1 014	1.1	Z	X
0540	Other home furnishings	138	4 611 121	129 124	2.8	.1	1.5
0541	Metal flatware and kitchen utensils	7	96 169	2 641	2.7	Z	X
0543	Home furnishings, n.e.c.	7	96 169	10 592	11.0	Z	X
0740	Other construction materials	7	37 866	2 606	6.9	Z	X
0800	Photographic equipment and supplies (excluding video)	10	194 735	7 745	4.0	Z	X
0900	Office equipment	26	156 863	2 826	1.8	Z	X
0960	Restaurant and hotel equipment and supplies	494	5 791 375	268 959	4.6	.1	X
0970	Store machines and equipment	118	2 996 898	54 219	1.8	Z	.4
0971	Vending machines	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment	37	278 755	12 930	4.6	Z	X
1140	Iron and steel wire and wire products	9	32 490	948	2.9	Z	X
1400	Electrical apparatus and equipment	10	26 849	936	3.5	Z	X
1500	Electrical appliances, household	33	333 140	15 104	4.5	Z	.6
1518	Other electrical household appliances (including fans, dishwashers, etc.) .	22	162 009	6 635	4.1	Z	X
1600	Electronic parts and equipment, except communication	10	28 645	754	2.6	Z	X
1700	Hardware	86	3 345 352	109 830	3.3	.1	.1
1711	Hand tools (including power driven)	9	84 083	2 612	3.1	Z	X
1712	Bolts, nuts, rivets, and fasteners	9	84 083	2 612	3.1	Z	X
1713	Cutlery	9	84 083	3 915	4.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	9	83 327	3 176	3.8	Z	X
2000	Refrigeration equipment and supplies	7	39 926	2 850	7.1	Z	45.6
2015	Other refrigeration equipment and supplies	6	26 489	1 237	4.7	Z	X
2230	Food-processing machinery, equipment, and parts	13	77 516	27 318	35.2	Z	22.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	7	2 160	388	18.0	Z	X
2320	General-purpose industrial machinery, equipment, and parts	22	46 345	4 129	8.9	Z	1.0
2327	All other new general-purpose industrial machinery and equipment	10	16 900	2 350	13.9	Z	X
2450	Industrial containers and supplies	7	145 102	16 334	11.3	Z	X
2460	Other industrial supplies	6	24 473	872	3.6	Z	X
2520	Custodial (janitors') equipment and supplies	21	214 161	22 620	10.6	Z	X
2530	Laundry and dry-cleaning equipment and supplies	117	6 686 868	301 166	4.5	.2	X
2700	Sporting and recreational goods and supplies	21	112 369	5 133	4.6	Z	X
2800	Toys and hobby goods and supplies	54	239 426	8 626	3.6	Z	18.6
2813	Crafts and craft supplies	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard	12	21 193	3 684	17.4	Z	X
3000	Jewelry, diamonds, gem stones, and watches	15	115 288	661	.6	Z	X
3140	Prerecorded video tapes	9	738 997	6 996	.9	Z	X
3200	Printing and writing paper	14	96 127	16 709	17.4	Z	74.3
3213	Other printing and writing paper	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards	53	301 051	11 674	3.9	Z	.2
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics	788	18 732 566	1 317 312	7.0	.7	1.7
3411	Paperboard and boxboard boxes	87	3 769 258	116 833	3.1	.1	X
3412	Paper dishes, cups, and napkins	235	7 679 345	473 940	6.2	.3	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	51	1 525 845	35 498	2.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	176	2 549 011	241 415	9.5	.1	X
3415	Other industrial and personal service paper	36	2 212 689	75 011	3.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	452	24 276 045	2 595 794	10.7	1.4	1.0
3511	Prescription drugs	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals	80	1 856 225	75 605	4.1	Z	X
3513	Cosmetics	79	5 211 848	367 062	7.0	.2	X
3514	Perfumes	23	4 632 031	199 234	4.3	.1	X
3515	Other toiletries and druggists' sundries	316	18 647 696	1 406 600	7.5	.8	X
3600	Piece goods, knit and woven	36	17 935	1 788	10.0	Z	X
3800	Men's and boys' wear	28	233 940	9 337	4.0	Z	32.5
3812	Men's and boys' dress and casual shirts, slacks, and jeans	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear	30	396 809	11 849	3.0	Z	21.6
3912	Women's misses', and girls' dresses and blouses	20	384 537	11 042	2.9	Z	X
4000	Footwear	16	458 227	77 735	17.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422490	Other grocery & related products whse—Con.						
4100	Frozen foods (packaged)	1 586	53 016 946	8 464 547	16.0	4.5	51.5
4111	Dinners (frozen)	351	19 349 129	851 107	4.4	.5	X
4112	Fish and seafoods (frozen packaged)	394	13 574 763	650 958	4.8	.3	X
4113	Vegetables (frozen)	488	21 004 422	952 265	4.5	.5	X
4114	Fruits and fruit juices (frozen)	456	15 462 329	521 480	3.4	.3	X
4115	Meat (frozen packaged)	384	14 768 848	762 027	5.2	.4	X
4116	Frozen baked goods	653	25 172 479	2 127 465	8.5	1.1	X
4117	Other frozen foods (except frozen dairy products)	626	33 412 674	2 599 118	7.8	1.4	X
4200	Dairy products (excluding dried or canned)	1 256	62 523 329	8 724 268	14.0	4.7	63.8
4211	Butter	308	12 584 362	311 694	2.5	.2	X
4212	Cheese	751	37 115 179	4 362 006	11.8	2.3	X
4213	Milk and cream, except raw	278	10 698 481	409 164	3.8	.2	X
4214	Ice cream	188	12 849 515	367 949	2.9	.2	X
4215	Raw milk	30	3 478 615	71 127	2.0	Z	X
4216	Other dairy products	566	49 757 165	3 202 274	6.4	1.7	X
4300	Poultry and poultry products	273	8 633 413	559 388	6.5	.3	.2
4312	Eggs	107	3 191 794	181 694	5.7	.1	X
4314	Other poultry (excluding frozen packaged)	39	1 680 751	177 827	10.6	.1	X
4400	Confectionery	894	23 554 628	1 881 034	8.0	1.0	5.7
4411	Candy	574	13 712 848	996 694	7.3	.5	X
4412	Chewing gum	99	873 403	17 317	2.0	Z	X
4413	Nuts	315	6 049 733	284 526	4.7	.2	X
4414	Chips and popcorn	238	917 040	45 121	4.9	Z	X
4415	Other confections	125	2 375 094	120 444	5.1	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	172	4 412 790	135 570	3.1	.1	X
4600	Meat and meat products (fresh and unpackaged)	615	34 808 814	4 663 192	13.4	2.5	53.0
4611	Beef (not killed on location)	198	8 642 837	560 080	6.5	.3	X
4612	Veal (not killed on location)	33	2 901 179	36 100	1.2	Z	X
4613	Lamb and mutton (not killed on location)	21	1 986 440	27 595	1.4	Z	X
4614	Pork (not killed on location)	107	6 508 404	178 884	2.7	.1	X
4615	Sausage and prepared meats made on location	48	297 619	10 034	3.4	Z	X
4616	Sausage and prepared meats not made on location	308	20 116 234	2 648 730	13.2	1.4	X
4618	Other meat products	210	13 684 178	1 120 914	8.2	.6	X
4700	Fresh fruits and vegetables	369	14 959 964	1 105 275	7.4	.6	.6
4711	Fresh fruits	197	9 282 702	342 443	3.7	.2	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	99	8 922 675	136 030	1.5	.1	X
4713	Other fresh vegetables	106	9 653 722	453 012	4.7	.2	X
4800	Coffee, tea, and spices	3 526	55 627 716	13 782 860	24.8	7.4	61.9
4811	Coffee	2 311	38 550 865	9 251 836	24.0	5.0	X
4812	Tea	1 560	19 335 930	1 384 499	7.2	.7	X
4813	Spices	1 363	20 253 272	3 146 470	15.5	1.7	X
4820	Bread and baked goods	4 113	39 137 059	19 484 836	49.8	10.4	57.0
4821	Breads and rolls	1 963	15 223 644	5 519 332	36.3	3.0	X
4822	Cookies, cakes, and other baked goods	3 159	35 248 609	13 965 108	39.6	7.5	X
4830	Canned foods	2 581	54 164 208	22 022 073	40.7	11.8	63.9
4831	Canned and bottled fruits, vegetables, and juices	1 903	39 319 825	14 171 702	36.0	7.6	X
4832	Canned and bottled baby foods	224	7 412 906	1 104 415	14.9	.6	X
4833	Canned meats	383	6 207 054	674 859	10.9	.4	X
4834	Canned fish and seafoods	719	12 113 592	1 326 900	11.0	.7	X
4835	Canned milk	173	3 485 049	199 101	5.7	.1	X
4836	Other canned foods	948	24 976 395	4 545 080	18.2	2.4	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	1 233	11 713 314	5 657 718	48.3	3.0	X
4850	Soft drinks and bottled water	4 182	60 830 713	29 082 246	47.8	15.6	66.4
4851	Soft drinks, packaged	3 186	53 131 715	24 713 504	46.5	13.2	X
4852	Soft drinks, pre and post mix bulk	1 780	27 373 564	2 287 927	8.4	1.2	X
4853	Bottled water	2 327	32 988 434	2 079 220	6.3	1.1	X
4860	Other grocery specialties	5 723	110 819 148	61 535 448	55.5	32.9	59.5
4861	Pasta	1 318	26 485 952	3 073 657	11.6	1.6	X
4862	Breakfast cereals	721	42 416 741	11 301 309	26.6	6.1	X
4863	Cooking oils and margarine	1 267	20 839 423	2 901 271	13.9	1.6	X
4864	Flour	1 044	28 167 200	2 767 845	9.8	1.5	X
4865	Pickles, preserves, jellies, jams, and sauces	1 493	39 020 434	3 580 605	9.2	1.9	X
4866	Sugar, refined	975	15 015 608	2 486 881	16.6	1.3	X
4867	Pet foods	741	17 552 598	4 224 012	24.1	2.3	X
4868	Grocery specialties, n.e.c.	3 426	81 229 905	31 199 820	38.4	16.7	X
4900	Grain and beans	530	7 300 406	758 368	10.4	.4	4.4
4911	Corn (for grain)	176	2 750 745	260 423	9.5	.1	X
4912	Oats and barley	73	1 346 355	44 536	3.3	Z	X
4913	Wheat	141	1 174 545	100 588	8.6	.1	X
4915	Soybeans	74	2 127 283	227 317	10.7	.1	X
4916	Other grain and beans (rice and edible and inedible beans)	175	1 498 922	83 002	5.5	Z	X
5120	Leaf tobacco	6	57 065	6 863	12.0	Z	X
5140	Other farm products, inedible	15	420 469	164 283	39.1	.1	13.3
5143	Farm products, n.e.c.	12	71 676	21 501	30.0	Z	X
5300	Plastics materials and basic shapes	15	90 307	7 639	8.5	Z	.4
5314	Other plastics materials and basic shapes	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	255	4 719 040	216 447	4.6	.1	2.6
5332	Alkalies and chlorine	10	1 064	4	.4	Z	X
5335	Detergents and soaps	59	2 669 403	66 521	2.5	Z	X
5344	Other chemicals and allied products	118	930 785	75 847	8.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422490	Other grocery & related products whsle—Con.						
5400	Petroleum products	17	39 451	3 134	7.9	Z	8.4
5412	Motor gasoline	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	9	15 921	838	5.3	Z	X
5600	Beer and ale	165	3 120 618	247 484	7.9	.1	X
5700	Wines and distilled alcoholic beverages	114	3 355 169	95 979	2.9	.1	2.3
5711	Wines	68	2 073 207	41 764	2.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks)	75	1 979 593	37 915	1.9	Z	X
5800	Farm supplies	42	112 500	18 486	16.4	Z	42.6
5811	Hay, straw, and alfalfa	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location	28	71 099	6 963	9.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	6	36 972	1 804	4.9	Z	X
5816	Other agricultural chemicals and fertilizers	10	47 459	246	.5	Z	X
5817	Seeds and bulbs	8	57 627	871	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	11	74 023	6 991	9.4	Z	X
5900	Tobacco and tobacco products	259	12 461 922	1 057 548	8.5	.6	16.0
5911	Cigars	109	2 419 877	17 400	.7	Z	X
5912	Cigarettes	221	10 183 922	645 015	6.3	.3	X
5913	Other tobacco products (excluding leaf)	146	7 793 765	274 038	3.5	.1	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	29	247 968	18 043	7.3	Z	X
6110	Flowers and florists' supplies	19	73 634	13 528	18.4	Z	X
6120	Art goods (including novelties and souvenirs)	14	75 317	8 635	11.5	Z	77.6
6122	Novelties and souvenirs	13	74 715	8 629	11.5	Z	X
6150	Nondurable goods, n.e.c.	79	826 668	142 313	17.2	.1	X
9700	Service receipts and labor charges (including installed parts)	234	2 434 852	281 145	11.5	.2	2.3
9701	Labor charges for repair work	101	254 241	4 675	1.8	Z	X
9702	Parts installed in repair work	89	190 275	1 741	.9	Z	X
9703	Other service receipts and labor charges—Specify	163	1 371 908	98 785	7.2	.1	X
9730	Advertising specialties (paper novelties, etc.)	8	4 403	406	9.2	Z	X
9810	Miscellaneous commodities	657	14 398 823	1 234 604	8.6	.7	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	12	41 255	4 290	10.4	Z	X
9940	Rental and leasing receipts	330	1 693 561	213 863	12.6	.1	X
4224901	Coffee, tea, & spice whsle	1 788	X	13 421 054	X	100.0	71.5
0540	Other home furnishings	12	43 471	2 231	5.1	Z	X
0960	Restaurant and hotel equipment and supplies	135	685 180	29 434	4.3	.2	X
0970	Store machines and equipment	31	98 916	7 189	7.3	.1	10.6
0972	Other store machines and equipment	31	98 916	7 189	7.3	.1	X
1700	Hardware	9	27 456	1 534	5.6	Z	X
2230	Food-processing machinery, equipment, and parts	6	3 107	1 092	35.1	Z	X
3400	Industrial and personal services paper and plastics	211	658 557	61 575	9.4	.5	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	27	501 593	99 988	19.9	.7	.9
3515	Other toiletries and druggists' sundries	26	473 059	86 292	18.2	.6	X
4100	Frozen foods (packaged)	67	1 071 282	200 080	18.7	1.5	68.1
4111	Dinners (frozen)	10	741 631	25 347	3.4	.2	X
4112	Fish and seafoods (frozen packaged)	15	99 472	16 245	16.3	.1	X
4113	Vegetables (frozen)	12	481 903	37 965	7.9	.3	X
4114	Fruits and fruit juices (frozen)	22	502 395	23 890	4.8	.2	X
4115	Meat (frozen packaged)	7	73 243	19 418	26.5	.1	X
4116	Frozen baked goods	21	507 580	25 119	4.9	.2	X
4117	Other frozen foods (except frozen dairy products)	20	497 496	52 059	10.5	.4	X
4200	Dairy products (excluding dried or canned)	110	2 766 652	142 104	5.1	1.1	38.6
4211	Butter	16	119 612	9 798	8.2	.1	X
4212	Cheese	32	125 064	17 399	13.9	.1	X
4213	Milk and cream, except raw	35	56 611	927	1.6	Z	X
4214	Ice cream	13	389 962	18 106	4.6	.1	X
4216	Other dairy products	54	2 553 308	95 852	3.8	.7	X
4300	Poultry and poultry products	13	388 455	10 873	2.8	.1	X
4400	Confectionery	128	738 284	52 784	7.2	.4	13.8
4411	Candy	88	225 219	3 708	1.6	Z	X
4413	Nuts	40	513 065	37 489	7.3	.3	X
4414	Chips and popcorn	60	107 243	11 587	10.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	13	32 230	1 643	5.1	Z	X
4600	Meat and meat products (fresh and unpackaged)	36	846 188	174 521	20.6	1.3	71.5
4611	Beef (not killed on location)	8	112 805	31 944	28.3	.2	X
4615	Sausage and prepared meats made on location	7	8 692	690	7.9	Z	X
4616	Sausage and prepared meats not made on location	14	346 876	131 874	38.0	1.0	X
4618	Other meat products	14	392 636	9 551	2.4	.1	X
4700	Fresh fruits and vegetables	11	379 801	33 484	8.8	.2	1.7
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	10	31 068	8 878	28.6	.1	X
4800	Coffee, tea, and spices	1 788	13 421 054	10 735 796	80.0	80.0	59.4
4811	Coffee	1 260	10 365 006	7 544 447	72.8	56.2	X
4812	Tea	796	4 976 068	825 611	16.6	6.2	X
4813	Spices	597	3 642 679	2 365 740	64.9	17.6	X
4820	Bread and baked goods	98	691 915	49 276	7.1	.4	70.8
4821	Breads and rolls	16	13 357	847	6.3	Z	X
4822	Cookies, cakes, and other baked goods	95	689 872	48 427	7.0	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224901	Coffee, tea, & spice whsle—Con.						
4830	Canned foods	147	2 464 170	625 566	25.4	4.7	32.3
4831	Canned and bottled fruits, vegetables, and juices	115	2 381 665	611 286	25.7	4.6	X
4833	Canned meats	10	20 663	863	Z	Z	X
4834	Canned fish and seafoods	26	66 596	2 889	4.3	Z	X
4835	Canned milk	10	21 271	479	2.3	Z	X
4836	Other canned foods	29	62 963	9 853	15.6	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	140	683 586	150 123	22.0	1.1	X
4850	Soft drinks and bottled water	261	1 073 147	88 845	8.3	.7	71.1
4851	Soft drinks, packaged	188	863 301	48 672	5.6	.4	X
4852	Soft drinks, pre and post mix bulk	73	257 230	13 231	5.1	.1	X
4853	Bottled water	122	341 034	26 941	7.9	.2	X
4860	Other grocery specialties	352	3 953 692	729 498	18.5	5.4	47.9
4861	Pasta	40	108 069	10 682	9.9	.1	X
4862	Breakfast cereals	15	18 959	195	1.0	Z	X
4863	Cooking oils and margarine	32	479 750	15 389	3.2	.1	X
4864	Flour	35	175 338	13 287	7.6	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	72	958 255	33 920	3.5	.3	X
4866	Sugar, refined	162	411 031	25 391	6.2	.2	X
4868	Grocery specialties, n.e.c.	140	2 698 359	619 676	23.0	4.6	X
4900	Grain and beans	40	102 389	11 893	11.6	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	8	17 680	508	2.9	Z	X
9700	Service receipts and labor charges (including installed parts)	60	154 573	4 463	2.9	Z	1.0
9701	Labor charges for repair work	29	94 803	1 747	1.8	Z	X
9702	Parts installed in repair work	30	48 799	300	.6	Z	X
9703	Other service receipts and labor charges—Specify	30	48 799	2 317	4.7	Z	X
9810	Miscellaneous commodities	103	395 418	32 845	8.3	.2	X
9940	Rental and leasing receipts	64	152 193	6 477	4.3	Z	X
4224902	Bread & baked goods whsle	3 290	X	20 275 213	X	100.0	60.5
0540	Other home furnishings	8	123 792	16 576	13.4	.1	X
0960	Restaurant and hotel equipment and supplies	10	308 367	5 601	1.8	Z	X
3300	Stationery, office supplies and greeting cards	7	88 056	938	1.1	Z	X
3400	Industrial and personal services paper and plastics	38	501 349	45 744	9.1	.2	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	746 859	87 692	11.7	.4	X
4100	Frozen foods (packaged)	192	3 526 854	602 696	17.1	3.0	X
4200	Dairy products (excluding dried or canned)	85	2 590 980	152 638	5.9	.8	X
4300	Poultry and poultry products	28	640 069	33 276	5.2	.2	X
4400	Confectionery	112	1 555 556	91 558	5.9	.5	X
4500	Fish and seafoods (excluding canned and frozen packaged)	15	86 872	6 115	7.0	Z	X
4600	Meat and meat products (fresh and unpackaged)	91	1 260 145	218 331	17.3	1.1	X
4700	Fresh fruits and vegetables	23	1 041 855	53 968	5.2	.3	X
4800	Coffee, tea, and spices	138	854 747	53 566	6.3	.3	X
4820	Bread and baked goods	3 290	20 275 213	18 379 709	90.7	90.7	X
4830	Canned foods	89	473 343	55 055	11.6	.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	21	108 173	16 801	15.5	.1	X
4850	Soft drinks and bottled water	110	707 802	36 559	5.2	.2	X
4860	Other grocery specialties	170	1 147 790	190 163	16.6	.9	X
4900	Grain and beans	14	115 429	3 282	2.8	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	6	56 955	2 278	4.0	Z	X
5900	Tobacco and tobacco products	10	1 891 444	112 899	6.0	.6	X
9700	Service receipts and labor charges (including installed parts)	10	11 459	1 352	11.8	Z	X
9810	Miscellaneous commodities	38	1 255 209	53 873	4.3	.3	X
9940	Rental and leasing receipts	10	14 396	234	1.6	Z	X
4224903	Soft drinks whsle	3 150	X	29 142 717	X	100.0	78.8
0540	Other home furnishings	9	31 668	1 084	3.4	Z	X
0960	Restaurant and hotel equipment and supplies	66	415 866	17 845	4.3	.1	X
0970	Store machines and equipment	70	634 639	18 740	3.0	.1	X
1700	Hardware	7	8 525	89	1.0	Z	X
2520	Custodial (janitors') equipment and supplies	6	8 487	586	6.9	Z	X
2530	Laundry and dry-cleaning equipment and supplies	10	31 569	5 190	16.4	Z	X
3400	Industrial and personal services paper and plastics	129	1 553 124	41 026	2.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	48	245 404	11 313	4.6	Z	1.1
3515	Other toiletries and druggists' sundries	45	220 410	10 859	4.9	Z	X
4100	Frozen foods (packaged)	109	1 125 413	86 118	7.7	.3	75.1
4111	Dinners (frozen)	23	764 731	14 680	1.9	.1	X
4112	Fish and seafoods (frozen packaged)	27	46 861	1 902	4.1	Z	X
4113	Vegetables (frozen)	23	810 576	16 769	2.1	.1	X
4114	Fruits and fruit juices (frozen)	47	241 256	18 848	7.8	.1	X
4115	Meat (frozen packaged)	33	853 073	13 477	1.6	.1	X
4116	Frozen baked goods	30	815 699	9 958	1.2	Z	X
4117	Other frozen foods (except frozen dairy products)	35	844 742	10 416	1.2	Z	X
4200	Dairy products (excluding dried or canned)	95	1 404 197	268 488	19.1	.9	77.2
4211	Butter	19	728 779	15 281	2.1	.1	X
4212	Cheese	38	1 179 013	39 193	3.3	.1	X
4213	Milk and cream, except raw	49	563 635	31 020	5.5	.1	X
4214	Ice cream	31	1 088 011	52 979	4.9	.2	X
4216	Other dairy products	37	1 084 769	129 538	11.9	.4	X
4300	Poultry and poultry products	28	1 108 746	67 404	6.1	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224903	Soft drinks whsle—Con.						
4400	Confectionery.....	127	1 124 955	87 533	7.8	.3	4.9
4411	Candy.....	98	404 154	11 079	2.7	Z	X
4412	Chewing gum.....	65	260 625	1 673	.6	Z	X
4413	Nuts.....	78	930 270	54 076	5.8	.2	X
4414	Chips and popcorn.....	93	363 328	10 304	2.8	Z	X
4415	Other confections.....	56	289 795	8 925	3.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged).....	15	756 537	15 374	2.0	.1	X
4600	Meat and meat products (fresh and unpackaged).....	30	790 640	72 923	9.2	.3	77.9
4611	Beef (not killed on location).....	18	782 503	35 455	4.5	.1	X
4614	Pork (not killed on location).....	10	751 127	13 986	1.9	Z	X
4616	Sausage and prepared meats not made on location.....	15	683 530	8 358	1.2	Z	X
4618	Other meat products.....	9	9 009	1 143	12.7	Z	X
4700	Fresh fruits and vegetables.....	32	810 918	58 124	7.2	.2	X
4800	Coffee, tea, and spices.....	492	5 757 106	454 196	7.9	1.6	71.4
4811	Coffee.....	358	2 918 317	146 585	5.0	.5	X
4812	Tea.....	246	4 218 094	298 262	7.1	1.0	X
4813	Spices.....	24	754 697	9 338	1.2	Z	X
4820	Bread and baked goods.....	127	1 599 957	76 662	4.8	.3	63.5
4821	Breads and rolls.....	40	730 317	17 618	2.4	.1	X
4822	Cookies, cakes, and other baked goods.....	120	1 568 319	59 044	3.8	.2	X
4830	Canned foods.....	315	4 494 143	198 908	4.4	.7	71.2
4831	Canned and bottled fruits, vegetables, and juices.....	300	4 279 715	165 344	3.9	.6	X
4832	Canned and bottled baby foods.....	6	35 485	452	1.3	Z	X
4833	Canned meats.....	13	35 345	2 018	5.7	Z	X
4834	Canned fish and seafoods.....	14	100 572	2 333	2.3	Z	X
4836	Other canned foods.....	32	895 914	27 885	3.1	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.).....	42	73 164	6 539	8.9	Z	X
4850	Soft drinks and bottled water.....	3 150	29 142 717	26 896 664	92.3	92.3	74.6
4851	Soft drinks, packaged.....	2 445	27 410 932	23 155 685	84.5	79.5	X
4852	Soft drinks, pre and post mix bulk.....	1 584	22 332 965	2 144 906	9.6	7.4	X
4853	Bottled water.....	1 833	19 932 738	1 596 073	8.0	5.5	X
4860	Other grocery specialties.....	170	1 857 832	163 133	8.8	.6	59.9
4861	Pasta.....	46	1 071 091	45 378	4.2	.2	X
4862	Breakfast cereals.....	30	950 208	29 906	3.1	.1	X
4863	Cooking oils and margarine.....	47	226 440	3 586	1.6	Z	X
4864	Flour.....	28	822 843	8 711	1.1	Z	X
4865	Pickles, preserves, jellies, jams, and sauces.....	61	680 197	21 541	3.2	.1	X
4866	Sugar, refined.....	41	207 201	3 141	1.5	Z	X
4867	Pet foods.....	15	713 219	14 990	2.1	.1	X
4868	Grocery specialties, n.e.c.....	93	282 326	35 869	12.7	.1	X
4900	Grain and beans.....	12	33 532	460	1.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	21	198 383	8 874	4.5	Z	13.4
5332	Alkalies and chlorine.....	10	1 064	4	.4	Z	X
5344	Other chemicals and allied products.....	10	173 810	8 852	5.1	Z	X
5600	Beer and ale.....	104	1 011 032	190 373	18.8	.7	X
5700	Wines and distilled alcoholic beverages.....	44	270 372	28 138	10.4	.1	29.1
5711	Wines.....	44	270 372	24 487	9.1	.1	X
5712	Distilled liquor (including premixed alcoholic drinks).....	35	90 084	3 651	4.1	Z	X
5900	Tobacco and tobacco products.....	66	942 499	45 632	4.8	.2	6.3
5911	Cigars.....	28	797 306	8 003	1.0	Z	X
5912	Cigarettes.....	61	879 297	32 244	3.7	.1	X
5913	Other tobacco products (excluding leaf).....	28	797 306	4 467	.6	Z	X
6150	Nondurable goods, n.e.c.....	6	13 224	883	6.7	Z	X
9700	Service receipts and labor charges (including installed parts).....	79	260 946	9 516	3.6	Z	1.7
9701	Labor charges for repair work.....	59	141 476	2 143	1.5	Z	X
9702	Parts installed in repair work.....	59	141 476	1 441	1.0	Z	X
9703	Other service receipts and labor charges—Specify.....	59	44 322	3 503	7.9	Z	X
9810	Miscellaneous commodities.....	234	3 203 369	96 939	3.0	.3	X
9940	Rental and leasing receipts.....	218	1 259 138	203 583	16.2	.7	X
4224904	Canned goods whsle.....	1 283	X	27 632 847	X	100.0	82.9
0540	Other home furnishings.....	26	312 969	7 561	2.4	Z	X
0960	Restaurant and hotel equipment and supplies.....	64	1 051 035	39 648	3.8	.1	X
1700	Hardware.....	9	78 657	4 007	5.1	Z	X
2530	Laundry and dry-cleaning equipment and supplies.....	25	1 459 392	31 110	2.1	.1	X
3300	Stationery, office supplies and greeting cards.....	7	26 944	1 032	3.8	Z	X
3400	Industrial and personal services paper and plastics.....	94	4 425 938	225 061	5.1	.8	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	66	5 452 157	493 849	9.1	1.8	.1
3515	Other toiletries and druggists' sundries.....	40	1 597 676	59 330	3.7	.2	X
4100	Frozen foods (packaged).....	385	9 365 964	1 555 169	16.6	5.6	67.7
4111	Dinners (frozen).....	98	3 562 295	215 330	6.0	.8	X
4112	Fish and seafoods (frozen packaged).....	132	2 611 036	158 713	6.1	.6	X
4113	Vegetables (frozen).....	176	3 874 934	254 297	6.6	.9	X
4114	Fruits and fruit juices (frozen).....	130	2 717 893	159 928	5.9	.6	X
4115	Meat (frozen packaged).....	110	2 463 603	184 347	7.5	.7	X
4116	Frozen baked goods.....	91	2 317 428	90 037	3.9	.3	X
4117	Other frozen foods (except frozen dairy products).....	168	5 962 832	492 507	8.3	1.8	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224904	Canned goods whse—Con.						
4200	Dairy products (excluding dried or canned)	264	9 292 744	1 141 625	12.3	4.1	68.6
4211	Butter	70	3 361 345	100 073	3.0	.4	X
4212	Cheese	169	4 887 476	399 141	8.2	1.4	X
4213	Milk and cream, except raw	30	1 032 896	27 829	2.7	.1	X
4214	Ice cream	25	1 309 021	34 681	2.6	.1	X
4216	Other dairy products	113	6 765 822	578 541	8.6	2.1	X
4300	Poultry and poultry products	51	1 575 592	84 494	5.4	.3	X
4400	Confectionery	108	5 500 257	479 004	8.7	1.7	.3
4411	Candy	73	1 077 834	74 319	6.9	.3	X
4500	Fish and seafoods (excluding canned and frozen packaged)	38	952 455	23 523	2.5	.1	X
4600	Meat and meat products (fresh and unpackaged)	105	3 815 217	358 910	9.4	1.3	48.1
4611	Beef (not killed on location)	34	1 357 001	62 061	4.6	.2	X
4614	Pork (not killed on location)	24	849 337	22 059	2.6	.1	X
4616	Sausage and prepared meats not made on location	38	985 441	79 229	8.0	.3	X
4618	Other meat products	33	1 304 925	99 745	7.6	.4	X
4700	Fresh fruits and vegetables	77	2 466 879	145 225	5.9	.5	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	72	2 072 617	30 002	1.4	.1	X
4713	Other fresh vegetables	72	2 072 617	89 070	4.3	.3	X
4800	Coffee, tea, and spices	344	7 623 621	541 694	7.1	2.0	73.3
4811	Coffee	191	3 030 765	121 237	4.0	.4	X
4812	Tea	148	3 694 106	130 328	3.5	.5	X
4813	Spices	208	4 881 588	290 123	5.9	1.1	X
4820	Bread and baked goods	180	3 657 142	224 572	6.1	.8	51.9
4821	Breads and rolls	31	1 491 264	42 143	2.8	.2	X
4822	Cookies, cakes, and other baked goods	165	2 866 213	182 428	6.4	.7	X
4830	Canned foods	1 283	27 632 847	19 037 572	68.9	68.9	69.0
4831	Canned and bottled fruits, vegetables, and juices	894	19 487 992	12 476 488	64.0	45.2	X
4832	Canned and bottled baby foods	100	2 498 127	928 715	37.2	3.4	X
4833	Canned meats	204	3 070 146	622 719	20.3	2.3	X
4834	Canned fish and seafoods	412	5 646 087	1 164 948	20.6	4.2	X
4835	Canned milk	82	1 602 584	179 783	11.2	.7	X
4836	Other canned foods	533	11 947 180	3 664 911	30.7	13.3	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	70	1 518 620	91 148	6.0	.3	X
4850	Soft drinks and bottled water	182	4 901 697	331 094	6.8	1.2	74.5
4851	Soft drinks, packaged	131	1 811 732	71 157	3.9	.3	X
4852	Soft drinks, pre and post mix bulk	15	156 786	3 045	1.9	Z	X
4853	Bottled water	84	3 352 021	255 470	7.6	.9	X
4860	Other grocery specialties	550	12 954 427	2 258 402	17.4	8.2	72.2
4861	Pasta	275	6 472 218	374 076	5.8	1.4	X
4862	Breakfast cereals	154	3 092 258	125 805	4.1	.5	X
4863	Cooking oils and margarine	275	5 060 333	367 091	7.3	1.3	X
4864	Flour	141	3 216 539	75 409	2.3	.3	X
4865	Pickles, preserves, jellies, jams, and sauces	288	9 384 851	344 442	3.7	1.2	X
4866	Sugar, refined	157	1 431 169	38 741	2.7	.1	X
4867	Pet foods	76	2 900 274	117 675	4.1	.4	X
4868	Grocery specialties, n.e.c.	213	4 732 776	815 151	17.2	3.0	X
4900	Grain and beans	128	1 041 173	100 924	9.7	.4	2.5
4913	Wheat	74	669 163	80 862	12.1	.3	X
4916	Other grain and beans (rice and edible and inedible beans)	38	251 756	15 369	6.1	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	38	819 329	39 770	4.9	.1	X
5400	Petroleum products	7	22 261	1 388	6.2	Z	X
5600	Beer and ale	17	268 264	16 713	6.2	.1	X
5700	Wines and distilled alcoholic beverages	10	167 152	6 166	3.7	Z	X
5900	Tobacco and tobacco products	37	1 413 602	55 511	3.9	.2	.9
5911	Cigars	36	1 353 883	6 535	.5	Z	X
5912	Cigarettes	36	1 353 883	47 599	3.5	.2	X
5913	Other tobacco products (excluding leaf)	25	624 678	800	.1	Z	X
9700	Service receipts and labor charges (including installed parts)	8	29 885	1 894	6.3	Z	X
9810	Miscellaneous commodities	62	1 388 543	180 364	13.0	.7	X
4224905	Food & beverage basic materials whse	703	X	6 331 021	X	100.0	64.3
0540	Other home furnishings	11	126 107	3 189	2.5	.1	X
0960	Restaurant and hotel equipment and supplies	28	132 031	26 906	20.4	.4	X
1700	Hardware	10	86 900	9 487	10.9	.2	X
3400	Industrial and personal services paper and plastics	21	348 364	42 100	12.1	.7	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	29	476 707	78 352	16.4	1.2	X
4100	Frozen foods (packaged)	98	1 402 495	293 224	20.9	4.6	X
4200	Dairy products (excluding dried or canned)	72	736 710	55 728	7.6	.9	X
4300	Poultry and poultry products	6	7 976	2 218	27.8	Z	X
4400	Confectionery	53	385 033	31 060	8.1	.5	X
4500	Fish and seafoods (excluding canned and frozen packaged)	17	96 285	11 008	11.4	.2	X
4600	Meat and meat products (fresh and unpackaged)	18	165 799	4 845	2.9	.1	X
4700	Fresh fruits and vegetables	34	210 159	9 530	4.5	.2	X
4800	Coffee, tea, and spices	65	650 842	36 714	5.6	.6	X
4820	Bread and baked goods	24	188 541	10 796	5.7	.2	X
4830	Canned foods	33	521 993	50 467	9.7	.8	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	703	6 331 021	5 190 649	82.0	82.0	X
4850	Soft drinks and bottled water	32	257 042	24 173	9.4	.4	X
4860	Other grocery specialties	72	949 596	158 467	16.7	2.5	X
4900	Grain and beans	14	106 231	23 116	21.8	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224905	Food & beverage basic materials whsle—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	17	206 678	33 278	16.1	.5	X
5600	Beer and ale	22	80 559	2 485	3.1	Z	X
5700	Wines and distilled alcoholic beverages	19	76 397	615	.8	Z	X
5900	Tobacco and tobacco products	26	207 350	43 453	21.0	.7	X
9700	Service receipts and labor charges (including installed parts)	9	399 630	46 664	11.7	.7	X
9810	Miscellaneous commodities	32	848 662	120 838	14.2	1.9	X
4224906	Other grocery specialties whsle	4 409	X	89 955 811	X	100.0	82.7
0200	New and rebuilt automotive parts and supplies	12	782 315	49 292	6.3	.1	X
0500	Household china, glassware, crockery, and plastic housewares	28	71 880	6 138	8.5	Z	X
0520	Linens, domestics, curtains, and draperies	8	3 549	161	4.5	Z	2.9
0525	Other linens and domestics	8	3 549	161	4.5	Z	X
0540	Other home furnishings	72	3 973 114	98 483	2.5	.1	X
0800	Photographic equipment and supplies (excluding video)	6	174 592	7 501	4.3	Z	X
0900	Office equipment	17	103 316	1 473	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	191	3 198 896	149 525	4.7	.2	X
0970	Store machines and equipment	11	459 632	9 433	2.1	Z	.2
0971	Vending machines	6	279 793	3 692	1.3	Z	X
0972	Other store machines and equipment	6	179 839	5 741	3.2	Z	X
1140	Iron and steel wire and wire products	7	11 530	532	4.6	Z	X
1400	Electrical apparatus and equipment	7	3 655	254	6.9	Z	X
1500	Electrical appliances, household	24	222 100	12 644	5.7	Z	.9
1518	Other electrical household appliances (including fans, dishwashers, etc.)	22	162 009	6 635	4.1	Z	X
1700	Hardware	49	3 057 407	91 263	3.0	.1	X
2320	General-purpose industrial machinery, equipment, and parts	16	21 042	3 134	14.9	Z	1.6
2327	All other new general-purpose industrial machinery and equipment	10	16 900	2 350	13.9	Z	X
2520	Custodial (janitors') equipment and supplies	13	179 844	14 549	8.1	Z	X
2530	Laundry and dry-cleaning equipment and supplies	75	5 180 063	262 293	5.1	.3	X
2700	Sporting and recreational goods and supplies	17	65 703	3 226	4.9	Z	X
2800	Toys and hobby goods and supplies	44	85 364	4 682	5.5	Z	6.6
2813	Crafts and craft supplies	38	22 950	1 207	5.3	Z	X
2930	Recyclable paper and paperboard	9	19 749	3 566	18.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	13	114 184	566	.5	Z	X
3140	Prerecorded video tapes	6	145 976	948	.6	Z	X
3200	Printing and writing paper	11	95 138	16 694	17.5	Z	79.1
3213	Other printing and writing paper	11	95 138	16 694	17.5	Z	X
3300	Stationery, office supplies and greeting cards	33	119 102	7 825	6.6	Z	X
3400	Industrial and personal services paper and plastics	295	11 245 234	901 806	8.0	1.0	2.8
3411	Paperboard and boxboard boxes	87	3 769 258	116 833	3.1	.1	X
3412	Paper dishes, cups, and napkins	201	7 300 882	464 236	6.4	.5	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	17	1 147 382	29 376	2.6	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	142	2 170 548	218 403	10.1	.2	X
3415	Other industrial and personal service paper	18	2 058 182	72 957	3.5	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	266	16 853 325	1 824 600	10.8	2.0	1.0
3511	Prescription drugs	22	145 526	11 368	7.8	Z	X
3512	Nonprescription pharmaceuticals	64	1 725 973	60 383	3.5	.1	X
3513	Cosmetics	67	5 032 666	325 393	6.5	.4	X
3514	Perfumes	22	4 620 407	196 236	4.2	.2	X
3515	Other toiletries and druggists' sundries	197	16 026 629	1 231 222	7.7	1.4	X
3600	Piece goods, knit and woven	34	17 566	1 753	10.0	Z	X
3800	Men's and boys' wear	19	215 205	8 997	4.2	Z	36.7
3812	Men's and boys' dress and casual shirts, slacks, and jeans	19	215 205	8 997	4.2	Z	X
3900	Women's and children's wear	20	384 537	11 042	2.9	Z	22.6
3912	Women's misses', and girls' dresses and blouses	20	384 537	11 042	2.9	Z	X
4000	Footwear	9	46 889	3 534	7.5	Z	X
4100	Frozen foods (packaged)	735	36 524 938	5 727 260	15.7	6.4	48.3
4111	Dinners (frozen)	191	12 827 987	524 493	4.1	.6	X
4112	Fish and seafoods (frozen packaged)	198	9 420 929	419 627	4.5	.5	X
4113	Vegetables (frozen)	252	14 644 392	597 133	4.1	.7	X
4114	Fruits and fruit juices (frozen)	228	10 512 047	238 083	2.3	.3	X
4115	Meat (frozen packaged)	208	9 652 675	470 183	4.9	.5	X
4116	Frozen baked goods	326	18 244 464	1 596 814	8.8	1.8	X
4117	Other frozen foods (except frozen dairy products)	325	24 537 671	1 880 911	7.7	2.1	X
4200	Dairy products (excluding dried or canned)	630	45 732 046	6 963 685	15.2	7.7	67.9
4211	Butter	159	7 944 913	168 880	2.1	.2	X
4212	Cheese	431	30 184 272	3 875 114	12.8	4.3	X
4213	Milk and cream, except raw	135	8 077 621	326 039	4.0	.4	X
4214	Ice cream	94	8 862 243	222 457	2.5	.2	X
4215	Raw milk	20	3 287 313	63 025	1.9	.1	X
4216	Other dairy products	321	37 799 175	2 308 165	6.1	2.6	X
4300	Poultry and poultry products	147	4 912 575	361 123	7.4	.4	.3
4312	Eggs	107	3 191 794	181 694	5.7	.2	X
4314	Other poultry (excluding frozen packaged)	39	1 680 751	177 827	10.6	.2	X
4400	Confectionery	366	14 250 543	1 139 095	8.0	1.3	8.2
4411	Candy	242	11 102 980	857 598	7.7	1.0	X
4412	Chewing gum	9	186 898	11 255	6.0	Z	X
4413	Nuts	156	4 212 173	178 893	4.2	.2	X
4414	Chips and popcorn	9	5 018	697	13.9	Z	X
4415	Other confections	33	1 049 009	79 880	7.6	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224906	Other grocery specialties whole—Con.						
4500	Fish and seafoods (excluding canned and frozen packaged)	74	2 488 411	77 907	3.1	.1	X
4600	Meat and meat products (fresh and unpackaged)	335	27 930 825	3 833 662	13.7	4.3	55.1
4611	Beef (not killed on location)	111	6 211 983	425 410	6.8	.5	X
4612	Veal (not killed on location)	24	2 027 103	26 614	1.3	Z	X
4613	Lamb and mutton (not killed on location)	14	1 155 966	11 019	1.0	Z	X
4614	Pork (not killed on location)	57	4 669 118	139 319	3.0	.2	X
4615	Sausage and prepared meats made on location	24	254 158	5 016	2.0	Z	X
4616	Sausage and prepared meats not made on location	192	17 775 425	2 405 913	13.5	2.7	X
4618	Other meat products	122	10 956 277	820 367	7.5	.9	X
4700	Fresh fruits and vegetables	192	10 050 352	804 944	8.0	.9	.8
4711	Fresh fruits	159	9 061 111	330 078	3.6	.4	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	17	6 818 990	97 150	1.4	.1	X
4713	Other fresh vegetables	34	7 581 105	363 942	4.8	.4	X
4800	Coffee, tea, and spices	699	27 320 346	1 960 894	7.2	2.2	61.1
4811	Coffee	384	21 459 955	1 412 757	6.6	1.6	X
4812	Tea	308	5 808 777	110 893	1.9	.1	X
4813	Spices	449	10 072 133	437 241	4.3	.5	X
4820	Bread and baked goods	394	12 724 291	743 821	5.8	.8	62.1
4821	Breads and rolls	134	5 137 839	118 883	2.3	.1	X
4822	Cookies, cakes, and other baked goods	343	12 228 904	624 936	5.1	.7	X
4830	Canned foods	714	18 577 712	2 054 505	11.1	2.3	67.6
4831	Canned and bottled fruits, vegetables, and juices	514	12 340 137	846 247	6.9	.9	X
4832	Canned and bottled baby foods	116	4 869 900	175 052	3.6	.2	X
4833	Canned meats	154	3 012 430	48 416	1.6	.1	X
4834	Canned fish and seafoods	248	6 049 633	150 749	2.5	.2	X
4835	Canned milk	64	1 541 826	14 095	.9	Z	X
4836	Other canned foods	300	11 570 517	819 937	7.1	.9	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	257	2 998 750	202 458	6.8	.2	X
4850	Soft drinks and bottled water	447	24 748 308	1 704 911	6.9	1.9	61.1
4851	Soft drinks, packaged	326	22 584 210	1 413 284	6.3	1.6	X
4852	Soft drinks, pre and post mix bulk	73	4 442 344	113 227	2.5	.1	X
4853	Bottled water	224	8 744 125	178 391	2.0	.2	X
4860	Other grocery specialties	4 409	89 955 811	58 035 785	64.5	64.5	61.9
4861	Pasta	904	18 545 963	2 621 497	14.1	2.9	X
4862	Breakfast cereals	496	38 209 757	11 142 798	29.2	12.4	X
4863	Cooking oils and margarine	872	14 466 940	2 497 683	17.3	2.8	X
4864	Flour	777	22 932 119	2 582 591	11.3	2.9	X
4865	Pickles, preserves, jellies, jams, and sauces	1 020	27 526 911	3 147 069	11.4	3.5	X
4866	Sugar, refined	545	11 672 927	2 328 561	19.9	2.6	X
4867	Pet foods	644	13 481 977	4 079 476	30.3	4.5	X
4868	Grocery specialties, n.e.c.	2 880	72 912 869	29 636 109	40.6	32.9	X
4900	Grain and beans	322	5 901 652	618 693	10.5	.7	5.1
4911	Corn (for grain)	176	2 750 745	260 423	9.5	.3	X
4912	Oats and barley	73	1 346 355	44 536	3.3	.1	X
4913	Wheat	67	505 382	19 726	3.9	.3	X
4915	Soybeans	74	2 127 283	227 317	10.7	.7	X
4916	Other grain and beans (rice and edible and inedible beans)	137	1 242 473	66 691	5.4	.1	X
5140	Other farm products, inedible	11	50 315	17 775	35.3	Z	82.2
5143	Farm products, n.e.c.	10	49 756	17 769	35.7	Z	X
5300	Plastics materials and basic shapes	10	78 708	6 563	8.3	Z	.5
5314	Other plastics materials and basic shapes	8	12 011	1 849	15.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	165	3 420 015	131 739	3.9	.1	3.0
5335	Detergents and soaps	58	2 663 040	64 744	2.4	.1	X
5344	Other chemicals and allied products	108	756 975	66 995	8.9	.1	X
5400	Petroleum products	10	17 190	1 746	10.2	Z	16.2
5412	Motor gasoline	9	15 921	838	5.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	9	15 921	838	5.3	Z	X
5600	Beer and ale	16	1 756 319	37 839	2.2	Z	X
5700	Wines and distilled alcoholic beverages	41	2 841 248	61 060	2.1	.1	.2
5711	Wines	24	1 802 835	17 277	1.0	Z	X
5712	Distilled liquor (including premixed alcoholic drinks)	40	1 889 509	34 264	1.8	Z	X
5800	Farm supplies	37	103 255	18 187	17.6	Z	42.9
5811	Hay, straw, and alfalfa	23	54 378	1 530	2.8	Z	X
5812	Feeds (poultry and livestock) not mixed on location	28	71 099	6 963	9.8	Z	X
5816	Other agricultural chemicals and fertilizers	10	47 459	246	.5	Z	X
5817	Seeds and bulbs	8	57 627	871	1.5	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	11	74 023	6 991	9.4	Z	X
5900	Tobacco and tobacco products	119	7 909 057	793 993	10.0	.9	24.4
5911	Cigars	40	265 963	2 841	1.1	Z	X
5912	Cigarettes	99	7 775 398	524 291	6.7	.6	X
5913	Other tobacco products (excluding leaf)	89	6 343 645	266 861	4.2	.3	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	26	246 687	17 987	7.3	Z	X
6110	Flowers and florists' supplies	14	34 406	785	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	8	53 046	3 541	6.7	Z	82.7
6122	Novelties and souvenirs	7	52 444	3 535	6.7	Z	X
6150	Nondurable goods, n.e.c.	66	779 485	133 436	17.1	.1	X
9700	Service receipts and labor charges (including installed parts)	68	1 578 359	217 256	13.8	.2	2.9
9701	Labor charges for repair work	9	14 946	437	2.9	Z	X
9703	Other service receipts and labor charges—Specify	64	1 267 328	91 961	7.3	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4224906	Other grocery specialties whole—Con.						
9730	Advertising specialties (paper novelties, etc.)	6	3 487	403	11.6	Z	X
9810	Miscellaneous commodities	188	7 307 622	749 745	10.3	.8	X
9940	Rental and leasing receipts	33	179 909	2 553	1.4	Z	X
4225	Farm-product raw material whole	10 343	X	166 786 245	X	100.0	87.5
0300	Tires and tubes	35	208 566	2 373	1.1	Z	X
0600	Lumber: rough, dressed, and finished	145	1 092 609	57 434	5.3	Z	X
0720	Roofing, siding, and insulation materials	6	51 874	517	1.0	Z	X
0740	Other construction materials	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products	85	974 532	33 597	3.4	Z	X
1700	Hardware	69	443 332	16 606	3.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	10	64 237	12 329	19.2	Z	64.0
1916	Air cleaning and filtration systems	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts	26	109 811	1 431	1.3	Z	2.2
2211	New tractors (farm)	20	104 537	398	.4	Z	X
2212	New harvesting machinery	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	66	1 241 771	40 963	3.3	Z	X
2700	Sporting and recreational goods and supplies	20	85 695	1 505	1.8	Z	X
3400	Industrial and personal services paper and plastics	16	45 457	10 054	22.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	53 337	1 188	2.2	Z	36.8
3515	Other toiletries and druggists' sundries	16	53 337	1 188	2.2	Z	X
4000	Footwear	8	172 961	13 164	7.6	Z	X
4100	Frozen foods (packaged)	14	32 002	2 832	8.8	Z	60.1
4113	Vegetables (frozen)	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned)	28	150 935	15 889	10.5	Z	72.4
4212	Cheese	8	21 885	1 048	4.8	Z	X
4213	Milk and cream, except raw	6	13 622	296	2.2	Z	X
4215	Raw milk	15	126 710	13 695	10.8	Z	X
4300	Poultry and poultry products	25	97 811	4 018	4.1	Z	73.6
4313	Live poultry	25	97 811	4 018	4.1	Z	X
4400	Confectionery	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackaged)	25	1 826 284	141 561	7.8	.1	.5
4611	Beef (not killed on location)	12	1 628 607	79 884	4.9	Z	X
4618	Other meat products	14	1 630 472	39 978	2.5	Z	X
4700	Fresh fruits and vegetables	36	291 747	36 777	12.6	Z	9.3
4711	Fresh fruits	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	11	218 762	9 531	4.4	Z	X
4713	Other fresh vegetables	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices	53	2 296 974	99 790	4.3	.1	12.0
4811	Coffee	27	1 027 815	45 772	4.5	Z	X
4812	Tea	19	1 179 987	50 185	4.3	Z	X
4813	Spices	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods	8	7 355	393	5.3	Z	5.8
4821	Breads and rolls	8	7 355	393	5.3	Z	X
4830	Canned foods	22	215 860	13 004	6.0	Z	71.2
4831	Canned and bottled fruits, vegetables, and juices	16	163 873	3 609	2.2	Z	X
4834	Canned fish and seafoods	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water	11	124 631	2 743	2.2	Z	86.8
4851	Soft drinks, packaged	10	122 800	2 574	2.1	Z	X
4860	Other grocery specialties	113	6 870 644	769 268	11.2	.5	58.1
4861	Pasta	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine	28	4 784 805	449 626	9.4	.3	X
4864	Flour	30	225 767	30 433	13.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	20	118 330	12 615	10.7	Z	X
4866	Sugar, refined	22	1 781 031	215 022	12.1	.1	X
4867	Pet foods	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c.	40	565 505	47 075	8.3	Z	X
4900	Grain and beans	6 681	121 248 166	109 716 599	90.5	65.8	71.1
4911	Corn (for grain)	5 332	103 767 247	41 613 308	40.1	25.0	X
4912	Oats and barley	2 585	36 705 605	2 134 328	5.8	1.3	X
4913	Wheat	4 305	75 727 538	20 274 767	26.8	12.2	X
4914	Sorghum (for grain)	1 562	50 819 686	3 660 082	7.2	2.2	X
4915	Soybeans	4 639	96 130 658	32 076 362	33.4	19.2	X
4916	Other grain and beans (rice and edible and inedible beans)	1 586	43 631 700	9 957 754	22.8	6.0	X
5000	Cattle, hogs, sheep, and goats	2 259	25 305 996	23 843 134	94.2	14.3	85.0
5011	Cattle	1 634	21 516 843	18 804 275	87.4	11.3	X
5012	Hogs	1 307	12 915 877	4 497 069	34.8	2.7	X
5013	Sheep	530	6 691 928	406 975	6.1	.2	X
5014	Goats	337	3 840 752	134 815	3.5	.1	X
5100	Hides, skins, and pelts	290	2 268 813	2 094 376	92.3	1.3	X
5120	Leaf tobacco	333	3 749 802	3 675 445	98.0	2.2	79.9
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	.2	X
5122	All other leaf tobacco	302	3 286 525	3 237 653	98.5	1.9	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4225	Farm-product raw material whsle—Con.						
5130	Wool, wool tops, and mohair	87	238 925	194 922	81.6	.1	X
5140	Other farm products, inedible	1 073	13 705 053	6 710 802	49.0	4.0	86.7
5141	Raw sugar	26	3 355 868	2 012 667	60.0	1.2	X
5142	Horses, mules, and donkeys	333	1 942 658	584 845	30.1	.4	X
5143	Farm products, n.e.c.	737	8 434 880	4 113 290	48.8	2.5	X
5200	Raw cotton	375	11 098 013	10 513 692	94.7	6.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 260	11 430 726	1 146 426	10.0	.7	X
5344	Other chemicals and allied products	9	129 329	15 600	12.1	Z	X
5400	Petroleum products	758	8 121 574	529 691	6.5	.3	1.2
5412	Motor gasoline	363	3 592 248	170 194	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	310	2 523 748	58 501	2.3	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	312	3 941 002	193 063	4.9	.1	X
5418	Lubricating oil and greases	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas)	38	301 743	12 063	4.0	Z	X
5800	Farm supplies	3 112	36 255 338	5 334 048	14.7	3.2	9.2
5811	Hay, straw, and alfalfa	300	3 391 661	213 353	6.3	.1	X
5812	Feeds (poultry and livestock) not mixed on location	1 558	13 809 537	994 078	7.2	.6	X
5813	Prepared feeds (poultry and livestock) mixed on location	1 027	9 596 656	964 946	10.1	.6	X
5814	Weed killers, soil sterilizers, and soil conditioners	468	4 216 962	158 291	3.8	.1	X
5815	Insecticides, fungicides, and pesticides	617	4 786 735	188 014	3.9	.1	X
5816	Other agricultural chemicals and fertilizers	1 659	14 076 718	1 338 037	9.5	.8	X
5817	Seeds and bulbs	1 256	22 419 832	1 405 347	6.3	.8	X
5818	Other farm supplies (including harness and saddlery equipment)	584	5 317 545	61 242	1.2	Z	X
6000	Paint, paint supplies, and wallpaper	8	26 693	1 061	4.0	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	7	15 526	705	4.5	Z	X
6110	Flowers and florists' supplies	13	58 957	8 002	13.6	Z	X
6150	Nondurable goods, n.e.c.	39	397 742	54 949	13.8	Z	X
9700	Service receipts and labor charges (including installed parts)	1 076	20 452 693	355 518	1.7	.2	1.0
9701	Labor charges for repair work	382	8 029 536	68 601	.9	Z	X
9703	Other service receipts and labor charges—Specify	916	17 196 744	280 077	1.6	.2	X
9810	Miscellaneous commodities	1 004	13 875 244	730 095	5.3	.4	X
9910	Receipts from Commodity Credit Corporation	276	3 390 874	23 634	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 238	14 043 960	288 445	2.1	.2	X
9940	Rental and leasing receipts	279	3 210 809	32 266	1.0	Z	X
42251	Grain & field bean whsle	6 569	X	120 312 556	X	100.0	92.8
0300	Tires and tubes	34	204 696	2 083	1.0	Z	X
0600	Lumber: rough, dressed, and finished	141	1 078 246	56 648	5.3	Z	X
0720	Roofing, siding, and insulation materials	6	51 874	517	1.0	Z	X
0740	Other construction materials	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products	67	889 375	29 870	3.4	Z	X
1700	Hardware	58	411 196	15 851	3.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	10	64 237	12 329	19.2	Z	67.9
1916	Air cleaning and filtration systems	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts	20	104 537	1 187	1.1	Z	1.2
2211	New tractors (farm)	20	104 537	398	.4	Z	X
2212	New harvesting machinery	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	52	1 187 369	39 120	3.3	Z	X
2700	Sporting and recreational goods and supplies	17	83 490	1 418	1.7	Z	X
3400	Industrial and personal services paper and plastics	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	42 053	1 078	2.6	Z	43.9
3515	Other toiletries and druggists' sundries	10	42 053	1 078	2.6	Z	X
4100	Frozen foods (packaged)	13	28 448	1 912	6.7	Z	72.3
4113	Vegetables (frozen)	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned)	16	89 951	11 247	12.5	Z	62.3
4212	Cheese	8	21 885	1 048	4.8	Z	X
4213	Milk and cream, except raw	6	13 622	296	2.2	Z	X
4300	Poultry and poultry products	13	62 655	3 111	5.0	Z	72.5
4313	Live poultry	13	62 655	3 111	5.0	Z	X
4400	Confectionery	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackaged)	16	1 762 555	128 186	7.3	.1	.5
4611	Beef (not killed on location)	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products	14	1 630 472	39 978	2.5	Z	X
4700	Fresh fruits and vegetables	22	224 571	29 183	13.0	Z	9.9
4711	Fresh fruits	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices	50	2 278 196	91 340	4.0	.1	12.6
4811	Coffee	24	1 009 037	37 322	3.7	Z	X
4812	Tea	19	1 179 987	50 185	4.3	Z	X
4813	Spices	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods	8	7 355	393	5.3	Z	6.1
4821	Breads and rolls	8	7 355	393	5.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42251	Grain & field bean whse—Con.						
4830	Canned foods	18	187 063	10 319	5.5	Z	80.8
4831	Canned and bottled fruits, vegetables, and juices	16	163 873	3 609	2.2	Z	X
4834	Canned fish and seafoods	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water	11	124 631	2 743	2.2	Z	92.1
4851	Soft drinks, packaged	10	122 800	2 574	2.1	Z	X
4860	Other grocery specialties	100	5 209 434	544 601	10.5	.5	67.7
4861	Pasta	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine	23	4 737 565	444 877	9.4	.4	X
4864	Flour	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	20	118 330	12 615	10.7	Z	X
4866	Sugar, refined	17	169 266	1 702	1.0	Z	X
4867	Pet foods	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c.	40	565 505	47 075	8.3	Z	X
4900	Grain and beans	6 569	120 312 556	109 595 599	91.1	91.1	75.4
4911	Corn (for grain)	5 253	103 486 828	41 585 050	40.2	34.6	X
4912	Oats and barley	2 557	36 629 583	2 132 310	5.8	1.8	X
4913	Wheat	4 242	75 363 106	20 262 283	26.9	16.8	X
4914	Sorghum (for grain)	1 548	50 706 504	3 641 648	7.2	3.0	X
4915	Soybeans	4 587	95 789 830	32 038 667	33.4	26.6	X
4916	Other grain and beans (rice and edible and inedible beans)	1 562	43 016 044	9 935 642	23.1	8.3	X
5000	Cattle, hogs, sheep, and goats	160	1 160 311	176 823	15.2	.1	81.4
5011	Cattle	84	514 425	66 914	13.0	.1	X
5012	Hogs	127	876 659	109 008	12.4	.1	X
5140	Other farm products, inedible	236	6 171 924	1 195 322	19.4	1.0	92.8
5142	Horses, mules, and donkeys	8	11 381	4 200	36.9	Z	X
5143	Farm products, n.e.c.	225	5 026 236	1 177 753	23.4	1.0	X
5200	Raw cotton	72	455 905	39 604	8.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 227	11 116 050	1 095 065	9.9	.9	X
5400	Petroleum products	740	8 063 073	522 427	6.5	.4	1.1
5412	Motor gasoline	359	3 577 711	167 450	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	306	2 500 875	55 141	2.2	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	312	3 941 002	193 063	4.9	.2	X
5418	Lubricating oil and greases	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas)	33	298 414	11 667	3.9	Z	X
5800	Farm supplies	2 954	35 071 390	5 076 343	14.5	4.2	9.9
5811	Hay, straw, and alfalfa	246	2 898 088	140 632	4.9	.1	X
5812	Feeds (poultry and livestock) not mixed on location	1 512	13 626 037	954 861	7.0	.8	X
5813	Prepared feeds (poultry and livestock) mixed on location	993	9 264 710	900 146	9.7	.7	X
5814	Weed killers, soil sterilizers, and soil conditioners	433	3 989 923	153 919	3.9	.1	X
5815	Insecticides, fungicides, and pesticides	576	4 537 945	178 379	3.9	.1	X
5816	Other agricultural chemicals and fertilizers	1 599	13 708 987	1 313 341	9.6	1.1	X
5817	Seeds and bulbs	1 197	21 942 570	1 398 578	6.4	1.2	X
5818	Other farm supplies (including harness and saddlery equipment)	542	4 935 855	36 490	.7	Z	X
6110	Flowers and florists' supplies	6	37 784	1 884	5.0	Z	X
6150	Nondurable goods, n.e.c.	25	204 192	36 232	17.7	Z	X
9700	Service receipts and labor charges (including installed parts)	1 020	18 688 985	324 022	1.7	.3	1.1
9701	Labor charges for repair work	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify	891	16 018 497	255 421	1.6	.2	X
9810	Miscellaneous commodities	898	13 380 996	690 119	5.2	.6	X
9910	Receipts from Commodity Credit Corporation	245	2 740 130	20 784	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 208	13 833 018	276 063	2.0	.2	X
9940	Rental and leasing receipts	237	2 998 299	23 624	.8	Z	X
422510	Grain & field bean whse	6 569	X	120 312 556	X	100.0	92.8
0300	Tires and tubes	34	204 696	2 083	1.0	Z	X
0600	Lumber: rough, dressed, and finished	141	1 078 246	56 648	5.3	Z	X
0720	Roofing, siding, and insulation materials	6	51 874	517	1.0	Z	X
0740	Other construction materials	18	121 780	1 033	.8	Z	X
1140	Iron and steel wire and wire products	67	889 375	29 870	3.4	Z	X
1700	Hardware	58	411 196	15 851	3.9	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	10	64 237	12 329	19.2	Z	67.9
1916	Air cleaning and filtration systems	6	3 791	128	3.4	Z	X
2200	Farm machinery, equipment, and parts	20	104 537	1 187	1.1	Z	1.2
2211	New tractors (farm)	20	104 537	398	.4	Z	X
2212	New harvesting machinery	20	104 537	202	.2	Z	X
2216	Other new farm machinery and equipment	20	104 537	384	.4	Z	X
2218	Used farm machinery and equipment	20	104 537	202	.2	Z	X
2320	General-purpose industrial machinery, equipment, and parts	52	1 187 369	39 120	3.3	Z	X
2700	Sporting and recreational goods and supplies	17	83 490	1 418	1.7	Z	X
3400	Industrial and personal services paper and plastics	15	22 873	2 148	9.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	42 053	1 078	2.6	Z	43.9
3515	Other toiletries and druggists' sundries	10	42 053	1 078	2.6	Z	X
4100	Frozen foods (packaged)	13	28 448	1 912	6.7	Z	72.3
4113	Vegetables (frozen)	7	11 038	201	1.8	Z	X
4200	Dairy products (excluding dried or canned)	16	89 951	11 247	12.5	Z	62.3
4212	Cheese	8	21 885	1 048	4.8	Z	X
4213	Milk and cream, except raw	6	13 622	296	2.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422510	Grain & field bean whsle—Con.						
4300	Poultry and poultry products	13	62 655	3 111	5.0	Z	72.5
4313	Live poultry	13	62 655	3 111	5.0	Z	X
4400	Confectionery	6	56 444	21 069	37.3	Z	1.3
4414	Chips and popcorn	6	56 444	21 069	37.3	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	7	132 220	2 081	1.6	Z	X
4600	Meat and meat products (fresh and unpackaged)	16	1 762 555	128 186	7.3	.1	.5
4611	Beef (not killed on location)	12	1 628 607	79 884	4.9	.1	X
4618	Other meat products	14	1 630 472	39 978	2.5	Z	X
4700	Fresh fruits and vegetables	22	224 571	29 183	13.0	Z	9.9
4711	Fresh fruits	20	209 247	7 121	3.4	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	8	183 579	6 545	3.6	Z	X
4713	Other fresh vegetables	20	209 247	10 345	4.9	Z	X
4800	Coffee, tea, and spices	50	2 278 196	91 340	4.0	.1	12.6
4811	Coffee	24	1 009 037	37 322	3.7	Z	X
4812	Tea	19	1 179 987	50 185	4.3	Z	X
4813	Spices	11	415 012	3 833	.9	Z	X
4820	Bread and baked goods	8	7 355	393	5.3	Z	6.1
4821	Breads and rolls	8	7 355	393	5.3	Z	X
4830	Canned foods	18	187 063	10 319	5.5	Z	80.8
4831	Canned and bottled fruits, vegetables, and juices	16	163 873	3 609	2.2	Z	X
4834	Canned fish and seafoods	7	10 113	205	2.0	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	6	17 333	733	4.2	Z	X
4850	Soft drinks and bottled water	11	124 631	2 743	2.2	Z	92.1
4851	Soft drinks, packaged	10	122 800	2 574	2.1	Z	X
4860	Other grocery specialties	100	5 209 434	544 601	10.5	.5	67.7
4861	Pasta	15	43 693	11 383	26.1	Z	X
4863	Cooking oils and margarine	23	4 737 565	444 877	9.4	.4	X
4864	Flour	25	178 527	24 494	13.7	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	20	118 330	12 615	10.7	Z	X
4866	Sugar, refined	17	169 266	1 702	1.0	Z	X
4867	Pet foods	22	28 588	2 455	8.6	Z	X
4868	Grocery specialties, n.e.c.	40	565 505	47 075	8.3	Z	X
4900	Grain and beans	6 569	120 312 556	109 595 599	91.1	91.1	75.4
4911	Corn (for grain)	5 253	103 486 828	41 585 050	40.2	34.6	X
4912	Oats and barley	2 557	36 629 583	2 132 310	5.8	1.8	X
4913	Wheat	4 242	75 363 106	20 262 283	26.9	16.8	X
4914	Sorghum (for grain)	1 548	50 706 504	3 641 648	7.2	3.0	X
4915	Soybeans	4 587	95 789 830	32 038 667	33.4	26.6	X
4916	Other grain and beans (rice and edible and inedible beans)	1 562	43 016 044	9 935 642	23.1	8.3	X
5000	Cattle, hogs, sheep, and goats	160	1 160 311	176 823	15.2	.1	81.4
5011	Cattle	84	514 425	66 914	13.0	.1	X
5012	Hogs	127	876 659	109 008	12.4	.1	X
5140	Other farm products, inedible	236	6 171 924	1 195 322	19.4	1.0	92.8
5142	Horses, mules, and donkeys	8	11 381	4 200	36.9	Z	X
5143	Farm products, n.e.c.	225	5 026 236	1 177 753	23.4	1.0	X
5200	Raw cotton	72	455 905	39 604	8.7	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	1 227	11 116 050	1 095 065	9.9	.9	X
5400	Petroleum products	740	8 063 073	522 427	6.5	.4	1.1
5412	Motor gasoline	359	3 577 711	167 450	4.7	.1	X
5414	Jet fuel (naphtha or kerosine type)	53	373 624	37	Z	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	306	2 500 875	55 141	2.2	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	312	3 941 002	193 063	4.9	.2	X
5418	Lubricating oil and greases	739	8 020 138	106 297	1.3	.1	X
5420	Liquified petroleum gases (excluding natural gas)	33	298 414	11 667	3.9	Z	X
5800	Farm supplies	2 954	35 071 390	5 076 343	14.5	4.2	9.9
5811	Hay, straw, and alfalfa	246	2 898 088	140 632	4.9	.1	X
5812	Feeds (poultry and livestock) not mixed on location	1 512	13 626 037	954 861	7.0	.8	X
5813	Prepared feeds (poultry and livestock) mixed on location	993	9 264 710	900 146	9.7	.7	X
5814	Weed killers, soil sterilizers, and soil conditioners	433	3 989 923	153 919	3.9	.1	X
5815	Insecticides, fungicides, and pesticides	576	4 537 945	178 379	3.9	.1	X
5816	Other agricultural chemicals and fertilizers	1 599	13 708 987	1 313 341	9.6	1.1	X
5817	Seeds and bulbs	1 197	21 942 570	1 398 578	6.4	1.2	X
5818	Other farm supplies (including harness and saddlery equipment)	542	4 935 855	36 490	.7	Z	X
6110	Flowers and florists' supplies	6	37 784	1 884	5.0	Z	X
6150	Nondurable goods, n.e.c.	25	204 192	36 232	17.7	Z	X
9700	Service receipts and labor charges (including installed parts)	1 020	18 688 985	324 022	1.7	.3	1.1
9701	Labor charges for repair work	382	8 029 536	68 601	.9	.1	X
9703	Other service receipts and labor charges—Specify	891	16 018 497	255 421	1.6	.2	X
9810	Miscellaneous commodities	898	13 380 996	690 119	5.2	.6	X
9910	Receipts from Commodity Credit Corporation	245	2 740 130	20 784	.8	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	1 208	13 833 018	276 063	2.0	.2	X
9940	Rental and leasing receipts	237	2 998 299	23 624	.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42252	Livestock whsle	2 090	X	24 098 461	X	100.0	71.4
1700	Hardware	7	17 107	603	3.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	24 466	1 331	5.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	11 284	110	1.0	Z	10.4
3515	Other toiletries and druggists' sundries	6	11 284	110	1.0	Z	X
4200	Dairy products (excluding dried or canned)	12	60 984	4 642	7.6	Z	71.4
4215	Raw milk	12	60 984	4 642	7.6	Z	X
4300	Poultry and poultry products	12	35 156	907	2.6	Z	70.0
4313	Live poultry	12	35 156	907	2.6	Z	X
4700	Fresh fruits and vegetables	6	13 752	2 788	20.3	Z	X
4900	Grain and beans	47	462 940	27 866	6.0	.1	67.8
4911	Corn (for grain)	39	119 393	10 027	8.4	Z	X
4912	Oats and barley	6	13 214	397	3.0	Z	X
4913	Wheat	24	53 544	825	1.5	Z	X
4915	Soybeans	22	52 031	3 337	6.4	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	14	373 615	13 264	3.6	.1	X
5000	Cattle, hogs, sheep, and goats	2 090	24 098 461	23 662 939	98.2	98.2	69.8
5011	Cattle	1 543	20 957 730	18 734 374	89.4	77.7	X
5012	Hogs	1 178	12 032 543	4 388 029	36.5	18.2	X
5013	Sheep	521	6 654 052	405 721	6.1	1.7	X
5014	Goats	337	3 840 752	134 815	3.5	.6	X
5100	Hides, skins, and pelts	20	88 394	26 160	29.6	.1	X
5140	Other farm products, inedible	112	1 706 857	70 233	4.1	.3	70.7
5142	Horses, mules, and donkeys	105	1 396 203	63 446	4.5	.3	X
5143	Farm products, n.e.c.	11	330 286	6 787	2.1	Z	X
5800	Farm supplies	82	868 604	194 872	22.4	.8	2.4
5811	Hay, straw, and alfalfa	36	480 453	71 418	14.9	.3	X
5812	Feeds (poultry and livestock) not mixed on location	28	170 380	37 914	22.3	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location	34	331 946	64 800	19.5	.3	X
5815	Insecticides, fungicides, and pesticides	10	50 101	4 729	9.4	Z	X
5817	Seeds and bulbs	23	230 279	4 067	1.8	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	11	183 001	9 963	5.4	Z	X
9700	Service receipts and labor charges (including installed parts)	25	484 898	3 813	.8	Z	X
9810	Miscellaneous commodities	68	370 940	22 095	6.0	.1	X
9910	Receipts from Commodity Credit Corporation	23	54 925	411	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	132 256	5 467	4.1	Z	X
9940	Rental and leasing receipts	27	118 296	6 150	5.2	Z	X
422520	Livestock whsle	2 090	X	24 098 461	X	100.0	71.4
1700	Hardware	7	17 107	603	3.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	8	24 466	1 331	5.4	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	11 284	110	1.0	Z	10.4
3515	Other toiletries and druggists' sundries	6	11 284	110	1.0	Z	X
4200	Dairy products (excluding dried or canned)	12	60 984	4 642	7.6	Z	71.4
4215	Raw milk	12	60 984	4 642	7.6	Z	X
4300	Poultry and poultry products	12	35 156	907	2.6	Z	70.0
4313	Live poultry	12	35 156	907	2.6	Z	X
4700	Fresh fruits and vegetables	6	13 752	2 788	20.3	Z	X
4900	Grain and beans	47	462 940	27 866	6.0	.1	67.8
4911	Corn (for grain)	39	119 393	10 027	8.4	Z	X
4912	Oats and barley	6	13 214	397	3.0	Z	X
4913	Wheat	24	53 544	825	1.5	Z	X
4915	Soybeans	22	52 031	3 337	6.4	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	14	373 615	13 264	3.6	.1	X
5000	Cattle, hogs, sheep, and goats	2 090	24 098 461	23 662 939	98.2	98.2	69.8
5011	Cattle	1 543	20 957 730	18 734 374	89.4	77.7	X
5012	Hogs	1 178	12 032 543	4 388 029	36.5	18.2	X
5013	Sheep	521	6 654 052	405 721	6.1	1.7	X
5014	Goats	337	3 840 752	134 815	3.5	.6	X
5100	Hides, skins, and pelts	20	88 394	26 160	29.6	.1	X
5140	Other farm products, inedible	112	1 706 857	70 233	4.1	.3	70.7
5142	Horses, mules, and donkeys	105	1 396 203	63 446	4.5	.3	X
5143	Farm products, n.e.c.	11	330 286	6 787	2.1	Z	X
5800	Farm supplies	82	868 604	194 872	22.4	.8	2.4
5811	Hay, straw, and alfalfa	36	480 453	71 418	14.9	.3	X
5812	Feeds (poultry and livestock) not mixed on location	28	170 380	37 914	22.3	.2	X
5813	Prepared feeds (poultry and livestock) mixed on location	34	331 946	64 800	19.5	.3	X
5815	Insecticides, fungicides, and pesticides	10	50 101	4 729	9.4	Z	X
5817	Seeds and bulbs	23	230 279	4 067	1.8	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	11	183 001	9 963	5.4	Z	X
9700	Service receipts and labor charges (including installed parts)	25	484 898	3 813	.8	Z	X
9810	Miscellaneous commodities	68	370 940	22 095	6.0	.1	X
9910	Receipts from Commodity Credit Corporation	23	54 925	411	.7	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	132 256	5 467	4.1	Z	X
9940	Rental and leasing receipts	27	118 296	6 150	5.2	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42259	Other farm product raw material whsle	1 684	X	22 375 228	X	100.0	75.9
1140	Iron and steel wire and wire products	16	84 881	3 721	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	29 936	512	1.7	Z	X
4700	Fresh fruits and vegetables	8	53 424	4 806	9.0	Z	X
4860	Other grocery specialties	10	1 659 005	224 008	13.5	1.0	X
4900	Grain and beans	65	472 670	93 134	19.7	.4	75.7
4911	Corn (for grain)	40	161 026	18 231	11.3	.1	X
4912	Oats and barley	23	62 808	1 621	2.6	Z	X
4913	Wheat	40	310 888	11 659	3.8	.1	X
4914	Sorghum (for grain)	14	113 182	18 434	16.3	.1	X
4915	Soybeans	29	288 797	34 358	11.9	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	10	242 041	8 848	3.7	Z	X
5000	Cattle, hogs, sheep, and goats	9	47 224	3 372	7.1	Z	70.3
5011	Cattle	6	44 688	2 987	6.7	Z	X
5100	Hides, skins, and pelts	265	2 156 155	2 063 868	95.7	9.2	X
5120	Leaf tobacco	328	3 658 394	3 652 030	99.8	16.3	70.0
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	1.9	X
5122	All other leaf tobacco	301	3 241 713	3 237 536	99.9	14.5	X
5130	Wool, wool tops, and mohair	81	218 975	194 264	88.7	.9	X
5140	Other farm products, inedible	725	5 826 272	5 445 247	93.5	24.3	74.2
5141	Raw sugar	23	2 221 563	1 999 298	90.0	8.9	X
5142	Horses, mules, and donkeys	220	535 074	517 199	96.7	2.3	X
5143	Farm products, n.e.c.	501	3 078 358	2 928 750	95.1	13.1	X
5200	Raw cotton	303	10 642 108	10 474 088	98.4	46.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	29	303 277	46 279	15.3	.2	1.2
5344	Other chemicals and allied products	9	129 329	15 600	12.1	.1	X
5400	Petroleum products	15	56 296	7 242	12.9	Z	X
5800	Farm supplies	76	315 344	62 833	19.9	.3	2.4
5811	Hay, straw, and alfalfa	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	31	198 689	2 660	1.3	Z	X
5815	Insecticides, fungicides, and pesticides	31	198 689	4 906	2.5	Z	X
5816	Other agricultural chemicals and fertilizers	54	260 716	24 428	9.4	.1	X
5817	Seeds and bulbs	36	246 983	2 702	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	31	198 689	14 789	7.4	.1	X
6110	Flowers and florists' supplies	7	21 173	6 118	28.9	Z	X
6150	Nondurable goods, n.e.c.	9	153 284	3 613	2.4	Z	X
9700	Service receipts and labor charges (including installed parts)	31	1 278 810	27 683	2.2	.1	.1
9703	Other service receipts and labor charges—Specify	25	1 178 247	24 656	2.1	.1	X
9810	Miscellaneous commodities	38	123 308	17 881	14.5	.1	X
9910	Receipts from Commodity Credit Corporation	8	595 819	2 439	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	16	78 686	6 915	8.8	Z	X
9940	Rental and leasing receipts	15	94 214	2 492	2.6	Z	X
422590	Other farm product raw material whsle	1 684	X	22 375 228	X	100.0	75.9
1140	Iron and steel wire and wire products	16	84 881	3 721	4.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	6	29 936	512	1.7	Z	X
4700	Fresh fruits and vegetables	8	53 424	4 806	9.0	Z	X
4860	Other grocery specialties	10	1 659 005	224 008	13.5	1.0	X
4900	Grain and beans	65	472 670	93 134	19.7	.4	75.7
4911	Corn (for grain)	40	161 026	18 231	11.3	.1	X
4912	Oats and barley	23	62 808	1 621	2.6	Z	X
4913	Wheat	40	310 888	11 659	3.8	.1	X
4914	Sorghum (for grain)	14	113 182	18 434	16.3	.1	X
4915	Soybeans	29	288 797	34 358	11.9	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	10	242 041	8 848	3.7	Z	X
5000	Cattle, hogs, sheep, and goats	9	47 224	3 372	7.1	Z	70.3
5011	Cattle	6	44 688	2 987	6.7	Z	X
5100	Hides, skins, and pelts	265	2 156 155	2 063 868	95.7	9.2	X
5120	Leaf tobacco	328	3 658 394	3 652 030	99.8	16.3	70.0
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	1.9	X
5122	All other leaf tobacco	301	3 241 713	3 237 536	99.9	14.5	X
5130	Wool, wool tops, and mohair	81	218 975	194 264	88.7	.9	X
5140	Other farm products, inedible	725	5 826 272	5 445 247	93.5	24.3	74.2
5141	Raw sugar	23	2 221 563	1 999 298	90.0	8.9	X
5142	Horses, mules, and donkeys	220	535 074	517 199	96.7	2.3	X
5143	Farm products, n.e.c.	501	3 078 358	2 928 750	95.1	13.1	X
5200	Raw cotton	303	10 642 108	10 474 088	98.4	46.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	29	303 277	46 279	15.3	.2	1.2
5344	Other chemicals and allied products	9	129 329	15 600	12.1	.1	X
5400	Petroleum products	15	56 296	7 242	12.9	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422590	Other farm product raw material whsle—Con.						
5800	Farm supplies	76	315 344	62 833	19.9	.3	2.4
5811	Hay, straw, and alfalfa	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	31	198 689	2 660	1.3	Z	X
5815	Insecticides, fungicides, and pesticides	31	198 689	4 906	2.5	Z	X
5816	Other agricultural chemicals and fertilizers	54	260 716	24 428	9.4	.1	X
5817	Seeds and bulbs	36	246 983	2 702	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	31	198 689	14 789	7.4	.1	X
6110	Flowers and florists' supplies	7	21 173	6 118	28.9	Z	X
6150	Nondurable goods, n.e.c.	9	153 284	3 613	2.4	Z	X
9700	Service receipts and labor charges (including installed parts)	31	1 278 810	27 683	2.2	.1	.1
9703	Other service receipts and labor charges—Specify	25	1 178 247	24 656	2.1	.1	X
9810	Miscellaneous commodities	38	123 308	17 881	14.5	.1	X
9910	Receipts from Commodity Credit Corporation	8	595 819	2 439	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	16	78 686	6 915	8.8	Z	X
9940	Rental and leasing receipts	15	94 214	2 492	2.6	Z	X
4225901	Hides, skins, & pelts whsle	260	X	2 096 303	X	100.0	79.1
5100	Hides, skins, and pelts	260	2 096 303	2 039 996	97.3	97.3	X
9810	Miscellaneous commodities	8	26 070	2 384	9.1	.1	X
4225902	Leaf tobacco whsle	328	X	3 658 394	X	100.0	64.1
5120	Leaf tobacco	328	3 658 394	3 652 030	99.8	99.8	59.1
5121	Leaf tobacco stemmed and re-dried at this location	28	416 681	414 494	99.5	11.3	X
5122	All other leaf tobacco	301	3 241 713	3 237 536	99.9	88.5	X
4225903	Wool, wool tops, & mohair whsle	80	X	202 820	X	100.0	71.1
5130	Wool, wool tops, and mohair	80	202 820	190 389	93.9	93.9	X
5800	Farm supplies	17	38 349	8 796	22.9	4.3	X
9810	Miscellaneous commodities	7	15 036	2 565	17.1	1.3	X
4225904	Cotton whsle	297	X	10 618 437	X	100.0	87.0
4900	Grain and beans	15	299 961	51 628	17.2	.5	X
5200	Raw cotton	297	10 618 437	10 470 420	98.6	98.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	9	129 329	15 600	12.1	.1	X
5800	Farm supplies	13	185 569	45 255	24.4	.4	X
9700	Service receipts and labor charges (including installed parts)	12	1 136 084	22 183	2.0		X
9810	Miscellaneous commodities	7	23 957	1 576	6.6	Z	X
9910	Receipts from Commodity Credit Corporation	6	595 366	2 436	.4	Z	X
4225905	Other farm-product raw material whsle	719	X	5 799 274	X	100.0	62.0
1140	Iron and steel wire and wire products	15	83 470	3 445	4.1	.1	X
2320	General-purpose industrial machinery, equipment, and parts	6	29 936	512	1.7	Z	X
4700	Fresh fruits and vegetables	8	53 424	4 806	9.0	.1	X
4860	Other grocery specialties	10	1 659 005	224 008	13.5	3.9	X
4900	Grain and beans	45	168 943	41 356	24.5	.7	61.6
4911	Corn (for grain)	36	129 645	17 438	13.5	.3	X
4912	Oats and barley	23	62 808	1 621	2.6	Z	X
4913	Wheat	30	77 854	5 590	7.2	.1	X
4915	Soybeans	15	57 252	8 876	15.5	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	6	37 085	6 885	18.6	.1	X
5000	Cattle, hogs, sheep, and goats	6	9 896	2 167	21.9	Z	X
5140	Other farm products, inedible	719	5 799 274	5 440 027	93.8	93.8	60.6
5141	Raw sugar	23	2 221 563	1 999 298	90.0	34.5	X
5142	Horses, mules, and donkeys	220	535 074	517 199	96.7	8.9	X
5143	Farm products, n.e.c.	495	3 051 360	2 923 530	95.8	50.4	X
5200	Raw cotton	6	23 671	3 668	15.5	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	15	36 307	5 454	15.0	.1	X
5400	Petroleum products	9	37 410	6 104	16.3	.1	X
5800	Farm supplies	42	75 498	6 884	9.1	.1	8.3
5811	Hay, straw, and alfalfa	18	13 120	1 303	9.9	Z	X
5812	Feeds (poultry and livestock) not mixed on location	18	13 120	1 303	9.9	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	18	13 120	280	2.1	Z	X
5815	Insecticides, fungicides, and pesticides	18	13 120	280	2.1	Z	X
5816	Other agricultural chemicals and fertilizers	41	75 147	1 913	2.5	Z	X
5817	Seeds and bulbs	23	61 414	1 247	2.0	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	18	13 120	512	3.9	Z	X
6110	Flowers and florists' supplies	7	21 173	6 118	28.9	.1	X
9700	Service receipts and labor charges (including installed parts)	14	127 598	5 199	4.1	.1	.6
9703	Other service receipts and labor charges—Specify	13	42 163	2 473	5.9	Z	X
9810	Miscellaneous commodities	16	58 245	11 356	19.5	.2	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	9	23 204	1 193	5.1	Z	X
9940	Rental and leasing receipts	8	60 127	1 421	2.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226	Chemical & allied products whse	15 920	X	128 923 496	X	100.0	77.0
0200	New and rebuilt automotive parts and supplies	99	452 369	52 401	11.6	Z	11.3
0213	Electrical engine parts (including ignition parts)	10	11 979	2 454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes	19	70 360	8 934	12.7	Z	9.0
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	10	33 768	1 799	5.3	Z	2.4
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0420	Office and business furniture	15	67 408	4 482	6.6	Z	2.3
0422	New store and restaurant furniture	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	11	33 657	3 134	9.3	Z	X
0500	Household china, glassware, crockery, and plastic housewares	15	27 990	4 369	15.6	Z	X
0530	Flooring and floor coverings	43	127 039	38 355	30.2	Z	44.4
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	29	105 569	18 137	17.2	Z	X
0532	Hardwood flooring	19	98 920	4 224	4.3	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	24	54 700	13 208	24.1	Z	X
0540	Other home furnishings	26	75 156	8 195	10.9	Z	2.5
0542	Mirrors, lamps, and picture frames	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished	14	51 913	10 922	21.0	Z	X
0620	Plywood and millwork	79	795 417	95 962	12.1	Z	60.4
0621	Softwood plywood and oriented strand board (OSB)	21	507 605	50 535	10.0	Z	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	39	203 728	24 900	12.2	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	28	144 173	14 565	10.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	44	176 809	28 799	16.3	Z	41.8
0711	Ready-mixed or transit-mixed concrete	8	22 658	2 542	11.2	Z	X
0712	Cement and lime	10	59 912	7 552	12.6	Z	X
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	20	80 156	15 309	19.1	Z	X
0720	Roofing, siding, and insulation materials	41	198 197	31 134	15.7	Z	28.3
0721	Roofing, except wood	12	31 850	2 644	8.3	Z	X
0722	Siding, except wood	7	63 388	15 622	24.6	Z	X
0723	Insulation materials	25	113 849	12 857	11.3	Z	X
0730	Flat glass and other construction glass (excluding automotive)	9	25 241	3 510	13.9	Z	X
0740	Other construction materials	41	235 524	24 961	10.6	Z	50.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	35	189 748	22 688	12.0	Z	X
0800	Photographic equipment and supplies (excluding video)	11	27 754	3 887	14.0	Z	X
0900	Office equipment	26	62 847	2 280	3.6	Z	11.7
0913	Copying machines and equipment	7	37 349	868	2.3	Z	X
0915	Mailing, letter handling, and addressing machines	19	25 498	1 412	5.5	Z	X
0920	New computer equipment	20	30 706	1 373	4.5	Z	26.2
0921	Computers	14	26 968	609	2.3	Z	X
0924	Other computer peripheral equipment	13	26 721	597	2.2	Z	X
0950	Computer software (packaged)	10	19 538	278	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	73	171 955	21 069	12.3	Z	X
0970	Store machines and equipment	14	94 349	8 097	8.6	Z	X
1000	Medical, hospital, and surgical supplies	159	1 103 657	66 239	6.0	Z	3.6
1011	Surgical and medical instruments and equipment	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies	100	366 225	24 330	6.6	Z	X
1050	Other professional equipment and supplies	22	65 676	8 096	12.3	Z	76.3
1054	Laboratory equipment	19	28 738	5 686	19.8	Z	X
1100	Iron and steel products (semifinished)	7	27 959	2 702	9.7	Z	58.3
1113	Rough castings and foundry products	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products	121	746 385	85 118	11.4	Z	4.7
1123	Sheets (cold-rolled)	7	91 489	20 228	22.1	Z	X
1124	Sheets (hot-rolled)	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated)	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products	129	440 504	53 001	12.0	Z	1.3
1141	Wire (plain, coated, barbed, and twisted)	39	146 602	26 364	18.0	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing	125	646 059	116 091	18.0	Z	9.0
1152	Tubing	59	351 921	35 492	10.1	Z	X
1153	Standard steel pipe	58	289 080	53 998	18.7	Z	X
1154	Other steel pipe	50	194 149	26 577	13.7	Z	X
1160	Other iron and steel products	24	120 949	21 977	18.2	Z	52.6
1167	Finished products, n.e.c.	17	81 108	9 770	12.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226	Chemical & allied products whse—Con.						
1170	Alloy steel	7	37 910	10 736	28.3	Z	14.2
1175	Other alloy steel	6	33 493	10 692	31.9	Z	X
1180	Stainless steel	13	95 852	11 090	11.6	Z	27.0
1185	Other stainless steel (including tubing)	12	76 434	10 121	13.2	Z	X
1200	Copper and brass	131	1 044 432	47 055	4.5	Z	2.2
1213	Tubular products (pipes and tubes)	46	249 403	15 759	6.3	Z	X
1214	Rod, nonelectrical wire, extruded shapes, etc.	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.	180	951 650	110 310	11.6	.1	14.2
1221	Plates (.250 inch and over)	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch)	104	391 176	33 252	8.5	Z	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	11	90 379	12 201	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	93	331 513	14 745	4.4	Z	X
1225	Foils	13	114 649	14 455	12.6	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	27	164 783	35 149	21.3	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	65	1 045 546	143 750	13.7	.1	X
1400	Electrical apparatus and equipment	101	636 011	22 403	3.5	Z	2.9
1415	Electric bulbs (all types)	32	61 266	2 244	3.7	Z	X
1416	Interior wiring (excluding conduit)	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit)	7	42 875	3 033	7.1	Z	X
1418	Lighting fixtures (residential and commercial)	8	17 441	6 673	3.9	Z	X
1419	Industrial controls	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	36	99 341	5 812	5.9	Z	X
1500	Electrical appliances, household	40	83 508	5 118	6.1	Z	9.6
1511	Televisions	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras	13	61 636	1 145	1.9	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication	272	1 241 926	162 134	13.1	.1	2.1
1615	Discrete semiconductors, etc.	184	718 001	90 337	12.6	.1	X
1616	Electronic connectors and other passive electronic parts	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c.	41	260 949	27 231	10.4	Z	X
1700	Hardware	497	1 914 425	210 183	11.0	.2	8.0
1711	Hand tools (including power driven)	291	1 144 053	111 932	9.8	.1	X
1712	Bolts, nuts, rivets, and fasteners	198	462 209	31 563	6.8	Z	X
1713	Cutlery	108	327 439	39 970	12.2	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	235	924 288	143 343	15.5	.1	31.3
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	111	498 801	77 591	15.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	66	244 303	24 746	10.1	Z	X
1813	Plumbing fixtures	63	416 181	11 168	2.7	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	42	141 601	3 775	2.7	Z	X
1815	Boilers, radiators, and convectors	17	20 393	2 028	9.9	Z	X
1818	Other plumbing and heating equipment and supplies	93	266 669	24 020	9.0	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	24	113 475	16 422	14.5	Z	70.4
1911	Furnaces (warm air)	10	45 147	3 196	7.1	Z	X
1912	Central air-conditioning (residential and commercial)	10	48 251	6 581	13.6	Z	X
1914	Heat pumps (residential and commercial)	6	43 096	1 747	4.1	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	8	59 889	4 474	7.5	Z	X
2000	Refrigeration equipment and supplies	6	4 505	673	14.9	Z	77.0
2015	Other refrigeration equipment and supplies	6	4 505	673	14.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	34	340 171	37 098	10.9	Z	1.5
2112	New power cranes, draglines, and shovels	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts	35	56 832	11 038	19.4	Z	10.4
2214	New dairy farm and barn equipment	20	32 770	4 648	14.2	Z	X
2215	New irrigation equipment	7	9 709	2 351	24.2	Z	X
2218	Used farm machinery and equipment	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts	281	992 101	245 526	24.7	.2	X
2230	Food-processing machinery, equipment, and parts	8	56 436	8 546	15.1	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	20	84 194	12 547	14.9	Z	21.7
2311	Pumps	14	66 526	10 327	15.5	Z	X
2320	General-purpose industrial machinery, equipment, and parts	890	5 914 906	388 227	6.6	.3	11.8
2321	New pumps, compressors (air or gas), and equipment	275	801 031	77 740	9.7	.1	X
2323	New diesel engines (excluding automotive)	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access	188	484 388	77 909	16.1	.1	X
2327	All other new general-purpose industrial machinery and equipment	413	3 631 641	90 969	2.5	.1	X
2328	Used general-purpose industrial machinery and equipment	218	570 083	80 005	14.0	.1	X
2330	Metalworking machinery, equipment, and parts	46	152 675	15 642	10.2	Z	X
2340	Materials handling machinery, equipment, and parts	39	623 582	20 991	3.4	Z	58.8
2341	New conveying equipment	19	539 835	2 511	.5	Z	X
2344	New industrial trucks and tractors	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts	7	26 209	4 883	18.6	Z	X
2360	Other industrial machinery, equipment, and parts	100	879 231	68 142	7.8	.1	59.1
2362	New power plant machinery (excluding electrical)	8	30 098	2 377	7.9	Z	X
2363	New printing trades machinery, equipment, and supplies	9	8 193	2 620	32.0	Z	X
2364	New textile and sewing machinery and equipment	7	58 868	5 390	9.2	Z	X
2366	Other new industrial machinery and equipment	68	754 334	45 205	6.0	Z	X
2367	Used industrial machinery and equipment	25	87 011	5 346	6.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226	Chemical & allied products whse—Con.						
2380	Industrial valves and fittings (except fluid-power)	26	99 723	10 054	10.1	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	12	87 420	18 725	21.4	Z	60.6
2391	Hydraulic valves	7	62 739	17 095	27.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	14	515 167	5 096	1.0	Z	72.7
2411	Hydraulic cylinders and rotary actuators	9	470 969	2 001	.4	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	8	48 271	9 028	18.7	Z	X
2430	Fluid-power filters, components, accessories, and parts	20	146 701	9 411	6.4	Z	66.7
2431	Filters	15	102 591	1 797	1.8	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	10	56 270	7 614	13.5	Z	X
2440	Welding supplies (excluding gases)	1 003	2 666 537	590 571	22.1	.5	X
2450	Industrial containers and supplies	411	3 109 572	179 856	5.8	.1	8.6
2451	New and reconditioned drums and barrels	188	601 422	2 559	.4	Z	X
2452	Bottles and bottlers' supplies	54	487 581	65 440	13.4	.1	X
2454	Other industrial containers and supplies	216	2 346 039	111 857	4.8	.1	X
2460	Other industrial supplies	532	3 358 092	233 023	6.9	.2	4.9
2461	Printing and duplicating inks	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials	231	1 464 368	55 640	3.8	Z	X
2463	Nylon, polyester, and synthetic rubber	21	54 650	2 621	4.8	Z	X
2464	Mechanical rubber goods	33	96 023	10 024	10.4	Z	X
2465	Strapping and tape	115	729 033	40 328	5.5	Z	X
2466	Industrial supplies, n.e.c.	366	2 786 390	122 372	4.4	.1	X
2520	Custodial (janitors') equipment and supplies	838	3 015 684	348 204	11.5	.3	7.8
2521	Custodial equipment—power equipment	404	826 083	58 868	7.1	Z	X
2522	Custodial equipment—nonpower equipment	369	806 417	37 838	4.7	Z	X
2523	Custodial supplies	675	2 704 904	248 660	9.2	.2	X
2530	Laundry and dry-cleaning equipment and supplies	184	1 094 383	72 880	6.7	.1	X
2540	Other service establishment equipment and supplies	26	102 361	16 068	15.7	Z	34.8
2542	Service establishment equipment and supplies, n.e.c.	25	98 094	14 573	14.9	Z	X
2700	Sporting and recreational goods and supplies	39	106 861	13 881	13.0	Z	28.7
2713	Billiards, pool, bowling equipment, and accessories	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies	22	67 510	8 032	11.9	Z	X
2930	Recyclable paper and paperboard	37	91 815	9 684	10.5	Z	X
2940	Recyclable materials, except metal	11	44 352	10 744	24.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	9	26 736	3 361	12.6	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	64	364 532	42 238	11.6	Z	X
3150	Other durable goods	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c.	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper	50	170 365	9 214	5.4	Z	36.8
3211	Roll newsprint and rotogravure paper	25	140 027	6 320	4.5	Z	X
3212	Fine roll paper	6	76 911	103	.1	Z	X
3213	Other printing and writing paper	24	29 761	2 786	9.4	Z	X
3300	Stationery, office supplies and greeting cards	56	182 206	15 365	8.4	Z	27.5
3311	Business forms	13	59 280	7 402	12.5	Z	X
3312	Stationery, photocopy paper, and typing paper	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges	24	24 130	4 070	16.9	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics	672	3 339 343	426 975	12.8	.3	17.6
3411	Paperboard and boxboard boxes	260	1 308 850	122 921	9.4	.1	X
3412	Paper dishes, cups, and napkins	223	856 042	16 826	2.0	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	217	1 083 192	161 818	14.9	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	92	549 836	10 087	1.8	Z	X
3415	Other industrial and personal service paper	279	1 527 827	115 318	7.5	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	303	6 379 497	627 227	9.8	.5	.8
3511	Prescription drugs	13	178 912	25 522	14.3	Z	X
3512	Nonprescription pharmaceuticals	57	2 733 049	187 773	6.9	.1	X
3513	Cosmetics	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries	193	3 559 110	396 519	11.1	.3	X
3600	Piece goods, knit and woven	24	638 407	153 641	24.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	36	83 049	6 771	8.2	Z	X
3900	Women's and children's wear	9	38 564	5 191	13.5	Z	X
4100	Frozen foods (packaged)	9	248 438	13 099	5.3	Z	.4
4117	Other frozen foods (except frozen dairy products)	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned)	7	7 799	400	5.1	Z	60.2
4215	Raw milk	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices	59	697 351	4 752	.7	Z	X
4830	Canned foods	23	2 309 547	478 233	20.7	.4	8.1
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	8	60 301	19 436	32.2	Z	X
4850	Soft drinks and bottled water	11	224 922	5 724	2.5	Z	75.9
4853	Bottled water	6	217 761	2 938	1.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226	Chemical & allied products whse—Con.						
4860	Other grocery specialties	46	698 982	28 266	4.0	Z	25.3
4862	Breakfast cereals	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c.	21	90 110	2 128	2.4	Z	X
4900	Grain and beans	52	201 317	48 203	23.9	Z	66.6
4911	Corn (for grain)	35	158 385	24 320	15.4	Z	X
4912	Oats and barley	25	62 608	2 154	3.4	Z	X
4913	Wheat	21	53 539	2 815	5.3	Z	X
4915	Soybeans	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible	8	25 221	3 245	12.9	Z	77.0
5143	Farm products, n.e.c.	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes	4 887	46 633 665	33 632 724	72.1	26.1	54.9
5311	Plastic pipes, rods, tubes, and shapes	1 496	7 691 360	4 612 096	60.0	3.6	X
5312	High pressure laminates	542	4 014 270	2 226 770	55.5	1.7	X
5313	Plastics raw materials	1 674	27 787 072	17 325 035	62.3	13.4	X
5314	Other plastics materials and basic shapes	2 425	15 936 230	9 468 821	59.4	7.3	X
5320	Industrial gases (welding, etc.)	1 187	3 442 914	2 076 350	60.3	1.6	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10 939	95 388 782	84 690 669	88.8	65.7	53.7
5331	Gasses, compressed and liquified, except L.P.	916	7 183 523	2 793 539	38.9	2.2	X
5332	Alkalies and chlorine	1 550	20 120 372	9 743 307	48.4	7.6	X
5334	Organic fibers	190	4 993 055	3 784 000	75.8	2.9	X
5335	Detergents and soaps	3 244	24 970 768	10 664 625	42.7	8.3	X
5336	Sanitation chemicals, polishes, and waxes	2 022	10 619 407	2 067 798	19.5	1.6	X
5338	Wood chemicals, naval stores, and gum	357	4 145 439	674 473	16.3	.5	X
5341	Insecticides, nonagricultural	843	4 391 269	752 662	17.1	.6	X
5342	Adhesives, sealants, and glues	1 385	7 888 851	2 343 958	29.7	1.8	X
5343	Explosives	390	2 105 250	1 860 550	88.4	1.4	X
5344	Other chemicals and allied products	6 987	65 297 709	50 005 755	76.6	38.8	X
5400	Petroleum products	664	6 249 631	861 640	13.8	.7	1.1
5411	Aviation gasoline	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.2	X
5418	Lubricating oil and greases	471	2 170 875	228 389	10.5	.2	X
5420	Liquified petroleum gases (excluding natural gas)	74	692 885	22 530	3.3	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	290	2 493 782	212 559	8.5	.2	8.3
5811	Hay, straw, and alfalfa	50	165 562	17 078	10.3	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	Z	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	370	2 178 719	188 722	8.7	.1	3.5
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	155	597 199	68 000	11.4	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	Z	X
6014	Paint supplies	62	226 601	24 094	10.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	110 907	8 051	7.3	Z	.1
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	19	88 187	14 798	16.8	Z	75.7
6121	Art materials	13	71 668	13 422	18.7	Z	X
6130	Textile bags, bagging, and burlap	8	76 876	16 081	20.9	Z	X
6150	Nondurable goods, n.e.c.	25	121 899	27 388	22.5	Z	X
9700	Service receipts and labor charges (including installed parts)	1 184	3 380 279	236 372	7.0	.2	16.2
9701	Labor charges for repair work	913	2 313 268	96 278	4.2	.1	X
9702	Parts installed in repair work	574	1 466 396	46 464	3.2	Z	X
9703	Other service receipts and labor charges—Specify	352	1 180 690	72 987	6.2	.1	X
9720	Receipts for service contracts	32	96 663	7 776	8.0	Z	X
9740	Receipts for installing equipment	13	33 372	1 100	3.3	Z	X
9810	Miscellaneous commodities	1 363	7 276 461	657 883	9.0	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts	654	2 175 433	181 579	8.3	.1	.3
9943	Other office machine rental receipts	83	403 592	12 789	3.2	Z	X
42261	Plastics materials & basic forms & shapes whse	4 349	X	35 193 271	X	100.0	79.9
0200	New and rebuilt automotive parts and supplies	15	191 246	23 091	12.1	.1	X
0420	Office and business furniture	10	36 634	1 379	3.8	Z	2.5
0422	New store and restaurant furniture	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	6	2 883	31	1.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42261	Plastics materials & basic forms & shapes whsle—Con.						
0530	Flooring and floor coverings	22	100 825	36 204	35.9	.1	53.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	16	91 678	17 210	18.8	Z	X
0532	Hardwood flooring	14	88 675	3 516	4.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	19	44 455	13 136	29.5	Z	X
0540	Other home furnishings	12	38 830	4 655	12.0	Z	4.7
0542	Mirrors, lamps, and picture frames	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished	10	39 599	9 696	24.5	Z	X
0620	Plywood and millwork	59	693 732	75 974	11.0	.2	68.5
0621	Softwood plywood and oriented strand board (OSB)	18	493 285	47 787	9.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	30	148 636	18 847	12.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	15	90 066	5 628	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	24	88 649	14 696	16.6	Z	57.3
0712	Cement and lime	6	14 647	1 632	11.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	16	67 192	12 488	18.6	Z	X
0720	Roofing, siding, and insulation materials	17	62 667	10 591	16.9	Z	25.6
0723	Insulation materials	11	46 033	6 374	13.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	7	23 403	3 328	14.2	Z	X
0740	Other construction materials	12	81 801	7 700	9.4	Z	75.7
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	36 025	5 427	15.1	Z	X
0800	Photographic equipment and supplies (excluding video)	11	27 754	3 887	14.0	Z	X
0900	Office equipment	19	25 498	1 412	5.5	Z	26.2
0915	Mailing, letter handling, and addressing machines	19	25 498	1 412	5.5	Z	X
0920	New computer equipment	13	26 721	1 198	4.5	Z	29.5
0921	Computers	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment	13	26 721	597	2.2	Z	X
0950	Computer software (packaged)	9	19 179	260	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	12	55 538	9 674	17.4	Z	X
0970	Store machines and equipment	12	60 449	6 949	11.5	Z	X
1000	Medical, hospital, and surgical supplies	34	195 437	17 811	9.1	.1	5.4
1013	Other surgical, medical, and hospital supplies	30	131 939	11 112	8.4	Z	X
1100	Iron and steel products (semifinished)	7	27 959	2 702	9.7	Z	60.5
1113	Rough castings and foundry products	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products	73	386 194	40 131	10.4	.1	9.4
1123	Sheets (cold-rolled)	7	91 489	20 228	22.1	.1	X
1124	Sheets (hot-rolled)	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated)	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products	56	300 804	36 956	12.3	.1	1.6
1141	Wire (plain, coated, barbed, and twisted)	16	138 112	25 763	18.7	.1	X
1150	Iron and steel pipe and tubing	106	597 771	111 085	18.6	.3	10.0
1152	Tubing	59	351 921	35 492	10.1	.1	X
1153	Standard steel pipe	58	289 080	53 998	18.7	.2	X
1154	Other steel pipe	34	148 614	21 595	14.5	.1	X
1160	Other iron and steel products	7	71 191	9 250	13.0	Z	61.6
1167	Finished products, n.e.c.	7	71 191	9 250	13.0	Z	X
1180	Stainless steel	9	90 649	11 013	12.1	Z	25.7
1185	Other stainless steel (including tubing)	8	71 231	10 044	14.1	Z	X
1200	Copper and brass	53	331 515	25 591	7.7	.1	6.4
1213	Tubular products (pipes and tubes)	46	249 403	15 759	6.3	Z	X
1220	Aluminum shapes, forms, etc.	140	644 642	77 083	12.0	.2	20.9
1221	Plates (.250 inch and over)	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch)	104	391 176	33 252	8.5	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	11	90 379	12 201	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	93	331 513	14 745	4.4	Z	X
1225	Foils	13	114 649	14 455	12.6	Z	X
1400	Electrical apparatus and equipment	47	121 582	14 516	11.9	Z	15.9
1415	Electric bulbs (all types)	32	61 266	2 244	3.7	Z	X
1416	Interior wiring (excluding conduit)	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit)	7	42 875	3 033	7.1	Z	X
1418	Lighting fixtures (residential and commercial)	8	17 441	673	3.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	8	35 821	5 518	15.4	Z	X
1500	Electrical appliances, household	13	61 636	3 063	5.0	Z	6.1
1511	Televisions	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras	13	61 636	1 145	1.9	Z	X
1600	Electronic parts and equipment, except communication	65	339 993	50 844	15.0	.1	.9
1616	Electronic connectors and other passive electronic parts	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c.	41	260 949	27 231	10.4	.1	X
1700	Hardware	223	1 018 801	122 619	12.0	.3	9.3
1711	Hand tools (including power driven)	155	730 606	76 085	10.4	.2	X
1712	Bolts, nuts, rivets, and fasteners	98	351 823	13 828	3.9	Z	X
1713	Cutlery	63	294 566	32 302	11.0	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42261	Plastics materials & basic forms & shapes whole—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	106	513 595	106 017	20.6	.3	39.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	83	413 412	71 189	17.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	44	160 539	19 582	12.2	.1	X
1813	Plumbing fixtures	24	150 789	5 448	3.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	14	104 571	2 081	2.0	Z	X
1818	Other plumbing and heating equipment and supplies	20	72 754	7 694	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	43 096	10 328	24.0	Z	71.8
1911	Furnaces (warm air)	6	43 096	3 072	7.1	Z	X
1912	Central air-conditioning (residential and commercial)	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial)	6	43 096	1 747	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	13	76 798	14 889	19.4	Z	X
2230	Food-processing machinery, equipment, and parts	6	33 197	7 828	23.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	42 384	10 568	24.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	161	944 332	90 374	9.6	.3	4.2
2321	New pumps, compressors (air or gas), and equipment	77	549 171	44 904	8.2	.1	X
2327	All other new general-purpose industrial machinery and equipment	76	317 209	33 887	10.7	.1	X
2328	Used general-purpose industrial machinery and equipment	27	170 205	751	.4	Z	X
2330	Metalworking machinery, equipment, and parts	11	29 993	3 839	12.8	Z	X
2340	Materials handling machinery, equipment, and parts	19	133 176	18 336	13.8	.1	8.4
2341	New conveying equipment	8	80 150	2 163	2.7	Z	X
2344	New industrial trucks and tractors	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts	6	25 107	4 503	17.9	Z	X
2360	Other industrial machinery, equipment, and parts	34	152 970	23 972	15.7	.1	17.1
2364	New textile and sewing machinery and equipment	7	58 868	5 390	9.2	Z	X
2366	Other new industrial machinery and equipment	7	48 514	8 527	17.6	Z	X
2367	Used industrial machinery and equipment	12	48 981	3 690	7.5	Z	X
2440	Welding supplies (excluding gases)	29	100 598	1 269	1.3	Z	X
2450	Industrial containers and supplies	107	654 174	98 373	15.0	.3	30.1
2452	Bottles and bottlers' supplies	50	483 951	65 335	13.5	.2	X
2454	Other industrial containers and supplies	63	187 288	33 038	17.6	.1	X
2460	Other industrial supplies	170	981 115	99 035	10.1	.3	5.8
2461	Printing and duplicating inks	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials	15	60 421	255	.4	Z	X
2463	Nylon, polyester, and synthetic rubber	14	15 566	2 188	14.1	Z	X
2464	Mechanical rubber goods	33	96 023	10 024	10.4	Z	X
2465	Strapping and tape	82	511 360	39 022	7.6	.1	X
2466	Industrial supplies, n.e.c.	70	639 170	45 507	7.1	.1	X
2520	Custodial (janitors') equipment and supplies	50	330 594	47 509	14.4	.1	.8
2522	Custodial equipment—nonpower equipment	46	294 704	16 994	5.8	Z	X
2523	Custodial supplies	46	294 704	28 301	9.6	.1	X
2700	Sporting and recreational goods and supplies	16	55 686	3 343	6.0	Z	X
2800	Toys and hobby goods and supplies	14	54 276	6 804	12.5	Z	X
2930	Recyclable paper and paperboard	22	51 001	7 244	14.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	42	183 473	22 311	12.2	.1	X
3200	Printing and writing paper	31	141 985	6 971	4.9	Z	44.9
3211	Roll newsprint and rotogravure paper	25	140 027	6 320	4.5	Z	X
3212	Fine roll paper	6	76 911	103	.1	Z	X
3213	Other printing and writing paper	6	1 958	548	28.0	Z	X
3300	Stationery, office supplies and greeting cards	41	158 818	13 840	8.7	Z	27.7
3312	Stationery, photocopy paper, and typing paper	29	109 166	1 981	1.8	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges	16	15 777	3 965	25.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics	175	1 095 914	179 094	16.3	.5	37.8
3411	Paperboard and boxboard boxes	112	874 653	118 431	13.5	.3	X
3412	Paper dishes, cups, and napkins	21	65 162	2 872	4.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	73	442 442	43 792	9.9	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	21	153 105	3 750	2.4	Z	X
3415	Other industrial and personal service paper	48	99 112	10 244	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	14	190 780	28 340	14.9	.1	2.8
3511	Prescription drugs	13	178 912	25 522	14.3	.1	X
3512	Nonprescription pharmaceuticals	13	178 912	1 039	.6	Z	X
3600	Piece goods, knit and woven	11	243 829	46 699	19.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	22	77 223	6 385	8.3	Z	X
4860	Other grocery specialties	7	203 958	2 569	1.3	Z	X
5300	Plastics materials and basic shapes	4 349	35 193 271	32 298 971	91.8	91.8	53.4
5311	Plastic pipes, rods, tubes, and shapes	1 395	7 425 831	4 590 500	61.8	13.0	X
5312	High pressure laminates	534	3 882 544	2 222 643	57.2	6.3	X
5313	Plastics raw materials	1 383	18 077 149	16 223 903	89.7	46.1	X
5314	Other plastics materials and basic shapes	2 244	14 260 797	9 261 925	64.9	26.3	X
5320	Industrial gases (welding, etc.)	22	174 033	33 475	19.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	413	4 342 329	692 893	16.0	2.0	69.5
5331	Gasses, compressed and liquified, except L.P.	11	73 092	16 901	23.1	Z	X
5332	Alkalies and chlorine	15	78 346	8 392	10.7	Z	X
5334	Organic fibers	17	135 519	15 178	11.2	Z	X
5335	Detergents and soaps	48	520 303	35 638	6.8	.1	X
5336	Sanitation chemicals, polishes, and waxes	33	358 416	28 858	8.1	.1	X
5338	Wood chemicals, naval stores, and gum	14	226 738	16 005	7.1	Z	X
5342	Adhesives, sealants, and glues	267	2 511 105	182 586	7.3	.5	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42261	Plastics materials & basic forms & shapes whsle—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)—Con.						
5344	Other chemicals and allied products	140	2 201 542	387 788	17.6	1.1	X
5400	Petroleum products	22	733 365	32 239	4.4	.1	X
5800	Farm supplies	16	293 813	72 821	24.8	.2	X
6000	Paint, paint supplies, and wallpaper	64	767 882	54 972	7.2	.2	.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	28	200 804	13 106	6.5	Z	X
6014	Paint supplies	26	136 656	20 348	14.9	.1	X
6120	Art goods (including novelties and souvenirs)	11	80 724	13 617	16.9	Z	79.9
6121	Art materials	6	64 404	12 336	19.2	Z	X
6130	Textile bags, bagging, and burlap	6	76 173	16 010	21.0	Z	X
9700	Service receipts and labor charges (including installed parts)	179	935 916	66 335	7.1	.2	16.7
9701	Labor charges for repair work	119	397 076	14 767	3.7	Z	X
9702	Parts installed in repair work	77	256 173	4 470	1.7	Z	X
9703	Other service receipts and labor charges—Specify	88	627 836	47 097	7.5	.1	X
9720	Receipts for service contracts	10	47 414	4 179	8.8	Z	X
9810	Miscellaneous commodities	332	2 176 323	213 014	9.8	.6	X
9940	Rental and leasing receipts	86	438 847	13 057	3.0	Z	1.6
9943	Other office machine rental receipts	83	403 592	12 789	3.2	Z	X
422610	Plastics materials & basic forms & shapes whsle	4 349	X	35 193 271	X	100.0	79.9
0200	New and rebuilt automotive parts and supplies	15	191 246	23 091	12.1	.1	X
0420	Office and business furniture	10	36 634	1 379	3.8	Z	2.5
0422	New store and restaurant furniture	6	2 883	31	1.1	Z	X
0423	New public furniture (theater seats, church pews, park benches, and school desks)	6	2 883	31	1.1	Z	X
0530	Flooring and floor coverings	22	100 825	36 204	35.9	.1	53.1
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	16	91 678	17 210	18.8	Z	X
0532	Hardwood flooring	14	88 675	3 516	4.0	Z	X
0533	Other hard-surface floor coverings and accessories (including tile and sheet goods)	19	44 455	13 136	29.5	Z	X
0540	Other home furnishings	12	38 830	4 655	12.0	Z	4.7
0542	Mirrors, lamps, and picture frames	9	18 746	2 644	14.1	Z	X
0600	Lumber: rough, dressed, and finished	10	39 599	9 696	24.5	Z	X
0620	Plywood and millwork	59	693 732	75 974	11.0	.2	68.5
0621	Softwood plywood and oriented strand board (OSB)	18	493 285	47 787	9.7	.1	X
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	30	148 636	18 847	12.7	.1	X
0624	Wood millwork (doors, windows, cabinets, etc.)	15	90 066	5 628	6.2	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	24	88 649	14 696	16.6	Z	57.3
0712	Cement and lime	6	14 647	1 632	11.1	Z	X
0714	Brick, block, tile, clay/cement sewer pipe, etc.	16	67 192	12 488	18.6	Z	X
0720	Roofing, siding, and insulation materials	17	62 667	10 591	16.9	Z	25.6
0723	Insulation materials	11	46 033	6 374	13.8	Z	X
0730	Flat glass and other construction glass (excluding automotive)	7	23 403	3 328	14.2	Z	X
0740	Other construction materials	12	81 801	7 700	9.4	Z	75.7
0744	Construction materials, n.e.c. (including wire fence and construction paper)	6	36 025	5 427	15.1	Z	X
0800	Photographic equipment and supplies (excluding video)	11	27 754	3 887	14.0	Z	X
0900	Office equipment	19	25 498	1 412	5.5	Z	26.2
0915	Mailing, letter handling, and addressing machines	19	25 498	1 412	5.5	Z	X
0920	New computer equipment	13	26 721	1 198	4.5	Z	29.5
0921	Computers	13	26 721	597	2.2	Z	X
0924	Other computer peripheral equipment	13	26 721	597	2.2	Z	X
0950	Computer software (packaged)	9	19 179	260	1.4	Z	X
0960	Restaurant and hotel equipment and supplies	12	55 538	9 674	17.4	Z	X
0970	Store machines and equipment	12	60 449	6 949	11.5	Z	X
1000	Medical, hospital, and surgical supplies	34	195 437	17 811	9.1	.1	5.4
1013	Other surgical, medical, and hospital supplies	30	131 939	11 112	8.4	Z	X
1100	Iron and steel products (semifinished)	7	27 959	2 702	9.7	Z	60.5
1113	Rough castings and foundry products	7	27 959	1 582	5.7	Z	X
1120	Flat iron and steel products	73	386 194	40 131	10.4	.1	9.4
1123	Sheets (cold-rolled)	7	91 489	20 228	22.1	.1	X
1124	Sheets (hot-rolled)	7	28 347	4 014	14.2	Z	X
1126	Sheets (galvanized and coated)	14	18 339	2 167	11.8	Z	X
1128	Fabricated and structural plate products	58	262 091	13 595	5.2	Z	X
1140	Iron and steel wire and wire products	56	300 804	36 956	12.3	.1	1.6
1141	Wire (plain, coated, barbed, and twisted)	16	138 112	25 763	18.7	.1	X
1150	Iron and steel pipe and tubing	106	597 771	111 085	18.6	.3	10.0
1152	Tubing	59	351 921	35 492	10.1	.1	X
1153	Standard steel pipe	58	289 080	53 998	18.7	.2	X
1154	Other steel pipe	34	148 614	21 595	14.5	.1	X
1160	Other iron and steel products	7	71 191	9 250	13.0	Z	61.6
1167	Finished products, n.e.c.	7	71 191	9 250	13.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422610	Plastics materials & basic forms & shapes whsle—Con.						
1180	Stainless steel	9	90 649	11 013	12.1	Z	25.7
1185	Other stainless steel (including tubing)	8	71 231	10 044	14.1	Z	X
1200	Copper and brass	53	331 515	25 591	7.7	.1	6.4
1213	Tubular products (pipes and tubes)	46	249 403	15 759	6.3	Z	X
1220	Aluminum shapes, forms, etc.	140	644 642	77 083	12.0	Z	20.9
1221	Plates (.250 inch and over)	9	49 249	1 694	3.4	Z	X
1222	Sheets and coils (.006 to .249 inch)	104	391 176	33 252	8.5	.1	X
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	11	90 379	12 201	13.5	Z	X
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	93	331 513	14 745	4.4	Z	X
1225	Foils	13	114 649	14 455	12.6	Z	X
1400	Electrical apparatus and equipment	47	121 582	14 516	11.9	Z	15.9
1415	Electric bulbs (all types)	32	61 266	2 244	3.7	Z	X
1416	Interior wiring (excluding conduit)	7	42 875	3 033	7.1	Z	X
1417	Exterior wiring and cable (excluding conduit)	7	42 875	3 033	7.1	Z	X
1418	Lighting fixtures (residential and commercial)	8	17 441	673	3.9	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	8	35 821	5 518	15.4	Z	X
1500	Electrical appliances, household	13	61 636	3 063	5.0	Z	6.1
1511	Televisions	13	61 636	1 918	3.1	Z	X
1513	V.C.R.'s and video cameras	13	61 636	1 145	1.9	Z	X
1600	Electronic parts and equipment, except communication	65	339 993	50 844	15.0	.1	.9
1616	Electronic connectors and other passive electronic parts	41	260 949	6 049	2.3	Z	X
1618	Electronic parts and equipment, n.e.c.	41	260 949	27 231	10.4	.1	X
1700	Hardware	223	1 018 801	122 619	12.0	.3	9.3
1711	Hand tools (including power driven)	155	730 606	76 085	10.4	.2	X
1712	Bolts, nuts, rivets, and fasteners	98	351 823	13 828	3.9	Z	X
1713	Cutlery	63	294 566	32 302	11.0	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	106	513 595	106 017	20.6	.3	39.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	83	413 412	71 189	17.2	.2	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	44	160 539	19 582	12.2	.1	X
1813	Plumbing fixtures	24	150 789	5 448	3.6	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	14	104 571	2 081	2.0	Z	X
1818	Other plumbing and heating equipment and supplies	20	72 754	7 694	10.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	43 096	10 328	24.0	Z	71.8
1911	Furnaces (warm air)	6	43 096	3 072	7.1	Z	X
1912	Central air-conditioning (residential and commercial)	6	43 096	5 509	12.8	Z	X
1914	Heat pumps (residential and commercial)	6	43 096	1 747	4.1	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	13	76 798	14 889	19.4	Z	X
2230	Food-processing machinery, equipment, and parts	6	33 197	7 828	23.6	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	7	42 384	10 568	24.9	Z	X
2320	General-purpose industrial machinery, equipment, and parts	161	944 332	90 374	9.6	.3	4.2
2321	New pumps, compressors (air or gas), and equipment	77	549 171	44 904	8.2	.1	X
2327	All other new general-purpose industrial machinery and equipment	76	317 209	33 887	10.7	.1	X
2328	Used general-purpose industrial machinery and equipment	27	170 205	751	.4	Z	X
2330	Metalworking machinery, equipment, and parts	11	29 993	3 839	12.8	Z	X
2340	Materials handling machinery, equipment, and parts	19	133 176	18 336	13.8	.1	8.4
2341	New conveying equipment	8	80 150	2 163	2.7	Z	X
2344	New industrial trucks and tractors	6	27 921	11 670	41.8	Z	X
2345	Used materials handling machinery, equipment, and parts	6	25 107	4 503	17.9	Z	X
2360	Other industrial machinery, equipment, and parts	34	152 970	23 972	15.7	.1	17.1
2364	New textile and sewing machinery and equipment	7	58 868	5 390	9.2	Z	X
2366	Other new industrial machinery and equipment	10	48 514	8 527	17.6	Z	X
2367	Used industrial machinery and equipment	12	48 981	3 690	7.5	Z	X
2440	Welding supplies (excluding gases)	29	100 598	1 269	1.3	Z	X
2450	Industrial containers and supplies	107	654 174	98 373	15.0	.3	30.1
2452	Bottles and bottlers' supplies	50	483 951	65 335	13.5	.2	X
2454	Other industrial containers and supplies	63	187 288	33 038	17.6	.1	X
2460	Other industrial supplies	170	981 115	99 035	10.1	.3	5.8
2461	Printing and duplicating inks	15	60 421	2 039	3.4	Z	X
2462	Abrasives and abrasive materials	15	60 421	255	.4	Z	X
2463	Nylon, polyester, and synthetic rubber	14	15 566	2 188	14.1	Z	X
2464	Mechanical rubber goods	33	96 023	10 024	10.4	Z	X
2465	Strapping and tape	82	511 360	39 022	7.6	.1	X
2466	Industrial supplies, n.e.c.	70	639 170	45 507	7.1	.1	X
2520	Custodial (janitors') equipment and supplies	50	330 594	47 509	14.4	.1	.8
2522	Custodial equipment—nonpower equipment	46	294 704	16 994	5.8	Z	X
2523	Custodial supplies	46	294 704	28 301	9.6	.1	X
2700	Sporting and recreational goods and supplies	16	55 686	3 343	6.0	Z	X
2800	Toys and hobby goods and supplies	14	54 276	6 804	12.5	Z	X
2930	Recyclable paper and paperboard	22	51 001	7 244	14.2	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	42	183 473	22 311	12.2	.1	X
3200	Printing and writing paper	31	141 985	6 971	4.9	Z	44.9
3211	Roll newsprint and rotogravure paper	25	140 027	6 320	4.5	Z	X
3212	Fine roll paper	6	76 911	103	.1	Z	X
3213	Other printing and writing paper	6	1 958	548	28.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422610	Plastics materials & basic forms & shapes whsle—Con.						
3300	Stationery, office supplies and greeting cards	41	158 818	13 840	8.7	Z	27.7
3312	Stationery, photocopy paper, and typing paper	29	109 166	1 981	1.8	Z	X
3313	Linked ribbons, carbon paper, pens and pencils	21	15 816	1 189	7.5	Z	X
3314	Toner and cartridges	16	15 777	3 965	25.1	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ...	8	3 644	265	7.3	Z	X
3400	Industrial and personal services paper and plastics	175	1 095 914	179 094	16.3	.5	37.8
3411	Paperboard and boxboard boxes	112	874 653	118 431	13.5	.3	X
3412	Paper dishes, cups, and napkins	21	65 162	2 872	4.4	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	73	442 442	43 792	9.9	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	21	153 105	3 750	2.4	Z	X
3415	Other industrial and personal service paper	48	99 112	10 244	10.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	14	190 780	28 340	14.9	.1	2.8
3511	Prescription drugs	13	178 912	25 522	14.3	.1	X
3512	Nonprescription pharmaceuticals	13	178 912	1 039	.6	Z	X
3600	Piece goods, knit and woven	11	243 829	46 699	19.2	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	22	77 223	6 385	8.3	Z	X
4860	Other grocery specialties	7	203 958	2 569	1.3	Z	X
5300	Plastics materials and basic shapes	4 349	35 193 271	32 298 971	91.8	91.8	53.4
5311	Plastic pipes, rods, tubes, and shapes	1 395	7 425 831	4 590 500	61.8	13.0	X
5312	High pressure laminates	534	3 882 544	2 222 643	57.2	6.3	X
5313	Plastics raw materials	1 383	18 077 149	16 223 903	89.7	46.1	X
5314	Other plastics materials and basic shapes	2 244	14 260 797	9 261 925	64.9	26.3	X
5320	Industrial gases (welding, etc.)	22	174 033	33 475	19.2	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	413	4 342 329	692 893	16.0	2.0	69.5
5331	Gases, compressed and liquified, except L.P.	11	73 092	16 901	23.1	Z	X
5332	Alkalies and chlorine	15	78 346	8 392	10.7	Z	X
5334	Organic fibers	17	135 519	15 175	11.2	Z	X
5335	Detergents and soaps	48	520 303	35 638	6.8	.1	X
5336	Sanitation chemicals, polishes, and waxes	33	358 416	28 858	8.1	.1	X
5338	Wood chemicals, naval stores, and gum	14	226 738	16 005	7.1	.1	X
5342	Adhesives, sealants, and glues	267	2 511 105	182 586	7.3	.5	X
5344	Other chemicals and allied products	140	2 201 542	387 788	17.6	1.1	X
5400	Petroleum products	22	733 365	32 239	4.4	.1	X
5800	Farm supplies	16	293 813	72 821	24.8	.2	X
6000	Paint, paint supplies, and wallpaper	64	767 882	54 972	7.2	.2	.8
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	28	200 804	13 106	6.5	Z	X
6014	Paint supplies	26	136 656	20 348	14.9	.1	X
6120	Art goods (including novelties and souvenirs)	11	80 724	13 617	16.9	Z	79.9
6121	Art materials	6	64 404	12 336	19.2	Z	X
6130	Textile bags, bagging, and burlap	6	76 173	16 010	21.0	Z	X
9700	Service receipts and labor charges (including installed parts)	179	935 916	66 335	7.1	.2	16.7
9701	Labor charges for repair work	119	397 076	14 767	3.7	Z	X
9702	Parts installed in repair work	77	256 173	4 470	1.7	Z	X
9703	Other service receipts and labor charges—Specify	88	627 836	47 097	7.5	.1	X
9720	Receipts for service contracts	10	47 414	4 179	8.8	Z	X
9810	Miscellaneous commodities	332	2 176 323	213 014	9.8	.6	X
9940	Rental and leasing receipts	86	438 847	13 057	3.0	Z	1.6
9943	Other office machine rental receipts	83	403 592	12 789	3.2	Z	X
42269	Other chemical & allied products whsle	11 571	X	93 730 225	X	100.0	75.9
0200	New and rebuilt automotive parts and supplies	84	261 123	29 310	11.2	Z	20.2
0213	Electrical engine parts (including ignition parts)	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes	19	70 360	8 934	12.7	Z	8.8
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	8	31 028	1 389	4.5	Z	2.5
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares	10	18 625	2 203	11.8	Z	X
0530	Flooring and floor coverings	21	26 214	2 151	8.2	Z	17.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	13	13 891	927	6.7	Z	X
0540	Other home furnishings	14	36 326	3 540	9.7	Z	X
0620	Plywood and millwork	20	101 685	19 988	19.7	Z	29.9
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	13	54 107	8 937	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	20	88 160	14 103	16.0	Z	26.9
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42269	Other chemical & allied products whse—Con.						
0720	Roofing, siding, and insulation materials.....	24	135 530	20 543	15.2	Z	29.6
0721	Roofing, except wood.....	7	17 255	1 751	10.1	Z	X
0723	Insulation materials.....	14	67 816	6 483	9.6	Z	X
0740	Other construction materials.....	29	153 723	17 261	11.2	Z	36.2
0744	Construction materials, n.e.c. (including wire fence and construction paper).....	29	153 723	17 261	11.2	Z	X
0900	Office equipment.....	7	37 349	868	2.3	Z	1.5
0913	Copying machines and equipment.....	7	37 349	868	2.3	Z	X
0920	New computer equipment.....	7	3 985	175	4.4	Z	X
0960	Restaurant and hotel equipment and supplies.....	61	116 417	11 395	9.8	Z	X
1000	Medical, hospital, and surgical supplies.....	125	908 220	48 428	5.3	.1	3.2
1011	Surgical and medical instruments and equipment.....	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies.....	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies.....	70	234 286	13 218	5.6	Z	X
1050	Other professional equipment and supplies.....	22	65 676	8 096	12.3	Z	75.2
1054	Laboratory equipment.....	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products.....	48	360 191	44 987	12.5	Z	X
1140	Iron and steel wire and wire products.....	73	139 700	16 045	11.5	Z	.8
1141	Wire (plain, coated, barbed, and twisted).....	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties.....	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing.....	19	48 288	5 006	10.4	Z	1.6
1154	Other steel pipe.....	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products.....	17	49 758	12 727	25.6	Z	42.0
1167	Finished products, n.e.c.....	10	9 917	520	5.2	Z	X
1170	Alloy steel.....	6	33 493	10 692	31.9	Z	3.0
1175	Other alloy steel.....	6	33 493	10 692	31.9	Z	X
1200	Copper and brass.....	78	712 917	21 464	3.0	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc.....	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.....	40	307 008	33 227	10.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious).....	24	148 425	32 483	21.9	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil).....	60	934 017	121 754	13.0	.1	X
1400	Electrical apparatus and equipment.....	54	514 429	7 887	1.5	Z	.1
1419	Industrial controls.....	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	28	63 520	294	.5	Z	X
1500	Electrical appliances, household.....	27	21 872	2 055	9.4	Z	20.9
1518	Other electrical household appliances (including fans, dishwashers, etc.).....	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication.....	207	901 933	111 290	12.3	.1	2.6
1615	Discrete semiconductors, etc.....	184	718 001	90 337	12.6	.1	X
1700	Hardware.....	274	895 624	87 564	9.8	.1	6.7
1711	Hand tools (including power driven).....	137	413 447	35 847	8.7	Z	X
1712	Bolts, nuts, rivets, and fasteners.....	100	110 386	17 735	16.1	Z	X
1713	Cutlery.....	45	32 873	7 668	23.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics).....	129	410 693	37 326	9.1	Z	22.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	29	85 389	6 402	7.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	23	83 764	5 164	6.2	Z	X
1813	Plumbing fixtures.....	38	265 392	5 720	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors.....	15	18 232	2 011	11.0	Z	X
1818	Other plumbing and heating equipment and supplies.....	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	18	70 379	6 094	8.7	Z	70.2
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	8	59 889	4 474	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	21	263 373	22 209	8.4	Z	1.7
2112	New power cranes, draglines, and shovels.....	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts.....	33	53 895	10 744	19.9	Z	7.8
2214	New dairy farm and barn equipment.....	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment.....	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts.....	278	985 784	245 238	24.9	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts.....	13	41 810	1 979	4.7	Z	37.7
2311	Pumps.....	9	32 162	1 235	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts.....	729	4 970 574	297 853	6.0	.3	13.2
2321	New pumps, compressors (air or gas), and equipment.....	198	251 860	32 836	13.0	Z	X
2323	New diesel engines (excluding automotive).....	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access.....	184	437 489	72 097	16.5	.1	X
2327	All other new general-purpose industrial machinery and equipment.....	338	3 314 432	57 082	1.7	.1	X
2328	Used general-purpose industrial machinery and equipment.....	191	399 878	79 254	19.8	.1	X
2330	Metalworking machinery, equipment, and parts.....	35	122 682	11 803	9.6	Z	X
2340	Materials handling machinery, equipment, and parts.....	20	490 406	2 655	.5	Z	69.5
2341	New conveying equipment.....	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts.....	66	726 261	44 170	6.1	Z	67.1
2362	New power plant machinery (excluding electrical).....	8	30 098	2 377	7.9	Z	X
2366	Other new industrial machinery and equipment.....	57	705 820	36 678	5.2	Z	X
2367	Used industrial machinery and equipment.....	13	38 030	1 656	4.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42269	Other chemical & allied products whse—Con.						
2380	Industrial valves and fittings (except fluid-power)	22	92 578	9 690	10.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	7	26 654	1 664	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	9	503 091	4 320	.9	Z	71.5
2411	Hydraulic cylinders and rotary actuators	7	467 106	1 422	.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	6	43 203	8 277	19.2	Z	X
2430	Fluid-power filters, components, accessories, and parts	18	92 379	9 113	9.9	Z	59.1
2431	Filters	14	49 038	1 755	3.6	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	9	55 501	7 358	13.3	Z	X
2440	Welding supplies (excluding gases)	974	2 565 939	589 302	23.0	.6	X
2450	Industrial containers and supplies	304	2 455 398	81 483	3.3	.1	3.3
2451	New and reconditioned drums and barrels	188	601 422	2 559	.4	Z	X
2454	Other industrial containers and supplies	153	2 158 751	78 819	3.7	.1	X
2460	Other industrial supplies	362	2 376 977	133 988	5.6	.1	4.5
2462	Abrasives and abrasive materials	216	1 403 947	55 385	3.9	.1	X
2463	Nylon, polyester, and synthetic rubber	7	39 084	433	1.1	Z	X
2465	Strapping and tape	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c.	296	2 147 220	76 865	3.6	.1	X
2520	Custodial (janitors') equipment and supplies	788	2 685 090	300 695	11.2	.3	8.6
2521	Custodial equipment—power equipment	404	826 083	58 868	7.1	.1	X
2522	Custodial equipment—nonpower equipment	323	511 713	20 844	4.1	Z	X
2523	Custodial supplies	629	2 410 200	220 359	9.1	.2	X
2530	Laundry and dry-cleaning equipment and supplies	181	1 081 197	70 998	6.6	.1	X
2540	Other service establishment equipment and supplies	21	88 380	13 443	15.2	Z	27.9
2542	Service establishment equipment and supplies, n.e.c.	21	88 380	13 443	15.2	Z	X
2700	Sporting and recreational goods and supplies	23	51 175	10 538	20.6	Z	52.8
2713	Billiards, pool, bowling equipment, and accessories	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies	8	13 234	1 228	9.3	Z	X
2930	Recyclable paper and paperboard	15	40 814	2 440	6.0	Z	X
2940	Recyclable materials, except metal	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	22	181 059	19 927	11.0	Z	X
3150	Other durable goods	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c.	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper	19	28 380	2 243	7.9	Z	13.2
3213	Other printing and writing paper	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards	15	23 388	1 525	6.5	Z	32.2
3311	Business forms	9	11 580	962	8.3	Z	X
3314	Toner and cartridges	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics	497	2 243 429	247 881	11.0	.3	7.7
3411	Paperboard and boxboard boxes	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	144	640 750	118 026	18.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper	231	1 428 715	105 074	7.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	289	6 188 717	598 887	9.7	.6	.7
3512	Nonprescription pharmaceuticals	44	2 554 137	186 734	7.3	.2	X
3513	Cosmetics	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries	193	3 559 110	396 519	11.1	.4	X
3600	Piece goods, knit and woven	13	394 578	106 942	27.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	5 826	386	6.6	Z	X
3900	Women's and children's wear	6	8 982	1 522	16.9	Z	X
4100	Frozen foods (packaged)	8	150 544	5 271	3.5	Z	.7
4117	Other frozen foods (except frozen dairy products)	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned)	7	7 799	400	5.1	Z	59.3
4215	Raw milk	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices	58	691 214	4 693	.7	Z	X
4830	Canned foods	23	2 309 547	478 233	20.7	.5	7.9
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	7	47 486	16 235	34.2	Z	X
4850	Soft drinks and bottled water	10	223 252	5 591	2.5	Z	75.4
4853	Bottled water	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties	39	495 024	25 697	5.2	Z	36.9
4862	Breakfast cereals	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c.	21	90 110	2 128	2.4	Z	X
4900	Grain and beans	49	192 002	47 119	24.5	.1	69.5
4911	Corn (for grain)	35	158 385	24 320	15.4	Z	X
4912	Oats and barley	25	62 608	2 154	3.4	Z	X
4913	Wheat	21	53 539	2 815	5.3	Z	X
4915	Soybeans	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	22	59 111	2 767	4.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42269	Other chemical & allied products whsle—Con.						
5140	Other farm products, inedible	8	25 221	3 245	12.9	Z	75.9
5143	Farm products, n.e.c.	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes	538	11 440 394	1 333 753	11.7	1.4	65.0
5311	Plastic pipes, rods, tubes, and shapes	101	265 529	21 596	8.1	Z	X
5312	High pressure laminates	9	131 726	4 127	3.1	Z	X
5313	Plastics raw materials	291	9 709 923	1 101 132	11.3	1.2	X
5314	Other plastics materials and basic shapes	181	1 675 433	206 896	12.3	.2	X
5320	Industrial gases (welding, etc.)	1 165	3 268 881	2 042 875	62.5	2.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10 526	91 046 453	83 997 776	92.3	89.6	52.3
5331	Gasses, compressed and liquified, except L.P.	905	7 110 431	2 776 638	39.1	3.0	X
5332	Alkalies and chlorine	1 535	20 042 026	9 734 915	48.6	10.4	X
5334	Organic fibers	173	4 857 536	3 768 822	77.6	4.0	X
5335	Detergents and soaps	3 196	24 450 465	10 628 987	43.5	11.3	X
5336	Sanitation chemicals, polishes, and waxes	1 988	10 260 991	2 038 940	19.9	2.2	X
5338	Wood chemicals, naval stores, and gum	343	3 918 701	658 468	16.8	.7	X
5341	Insecticides, nonagricultural	839	4 290 295	751 120	17.5	.8	X
5342	Adhesives, sealants, and glues	1 118	5 377 746	2 161 372	40.2	2.3	X
5343	Explosives	390	2 105 250	1 860 550	88.4	2.0	X
5344	Other chemicals and allied products	6 847	63 096 167	49 617 967	78.6	52.9	X
5400	Petroleum products	642	5 516 266	829 401	15.0	.9	1.2
5411	Aviation gasoline	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.3	X
5418	Lubricating oil and greases	471	2 170 875	228 389	10.5	.2	X
5420	Liquified petroleum gases (excluding natural gas)	73	220 093	17 803	8.1	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	274	2 199 969	139 738	6.4	.1	9.4
5811	Hay, straw, and alfalfa	48	164 655	16 715	10.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	306	1 410 837	133 750	9.5	.1	4.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	127	396 395	54 894	13.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	.1	X
6014	Paint supplies	37	89 945	3 746	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	23	76 768	2 760	3.6	Z	.2
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	8	7 463	1 181	15.8	Z	59.5
6121	Art materials	7	7 264	1 086	15.0	Z	X
6150	Nondurable goods, n.e.c.	22	117 885	27 112	23.0	Z	X
9700	Service receipts and labor charges (including installed parts)	1 005	2 444 363	170 037	7.0	.2	16.1
9701	Labor charges for repair work	794	1 916 192	81 511	4.3	.1	X
9702	Parts installed in repair work	497	1 210 223	41 994	3.5	Z	X
9703	Other service receipts and labor charges—Specify	264	552 854	25 890	4.7	Z	X
9720	Receipts for service contracts	22	49 249	3 597	7.3	Z	X
9740	Receipts for installing equipment	12	30 966	1 077	3.5	Z	X
9810	Miscellaneous commodities	1 031	5 100 138	444 869	8.7	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts	568	1 736 586	168 522	9.7	.2	X
422690	Other chemical & allied products whsle	11 571	X	93 730 225	X	100.0	75.9
0200	New and rebuilt automotive parts and supplies	84	261 123	29 310	11.2	Z	20.2
0213	Electrical engine parts (including ignition parts)	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes	19	70 360	8 934	12.7	Z	8.8
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	8	31 028	1 389	4.5	Z	2.5
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares	10	18 625	2 203	11.8	Z	X
0530	Flooring and floor coverings	21	26 214	2 151	8.2	Z	17.8
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	13	13 891	927	6.7	Z	X
0540	Other home furnishings	14	36 326	3 540	9.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422690	Other chemical & allied products whse—Con.						
0620	Plywood and millwork	20	101 685	19 988	19.7	Z	29.9
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	13	54 107	8 937	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	20	88 160	14 103	16.0	Z	26.9
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials	24	135 530	20 543	15.2	Z	29.6
0721	Roofing, except wood	7	17 255	1 751	10.1	Z	X
0723	Insulation materials	14	67 816	6 483	9.6	Z	X
0740	Other construction materials	29	153 723	17 261	11.2	Z	36.2
0744	Construction materials, n.e.c. (including wire fence and construction paper)	29	153 723	17 261	11.2	Z	X
0900	Office equipment	7	37 349	868	2.3	Z	1.5
0913	Copying machines and equipment	7	37 349	868	2.3	Z	X
0920	New computer equipment	7	3 985	175	4.4	Z	X
0960	Restaurant and hotel equipment and supplies	61	116 417	11 395	9.8	Z	X
1000	Medical, hospital, and surgical supplies	125	908 220	48 428	5.3	.1	3.2
1011	Surgical and medical instruments and equipment	37	110 132	17 714	16.1	Z	X
1012	Orthopedic, and prosthetic appliances and supplies	51	179 221	11 166	6.2	Z	X
1013	Other surgical, medical, and hospital supplies	70	234 286	13 218	5.6	Z	X
1050	Other professional equipment and supplies	22	65 676	8 096	12.3	Z	75.2
1054	Laboratory equipment	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products	48	360 191	44 987	12.5	Z	X
1140	Iron and steel wire and wire products	73	139 700	16 045	11.5	Z	.8
1141	Wire (plain, coated, barbed, and twisted)	23	8 490	7 601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing	19	48 288	5 006	10.4	Z	1.6
1154	Other steel pipe	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products	17	49 758	12 727	25.6	Z	42.0
1167	Finished products, n.e.c.	10	9 917	520	5.2	Z	X
1170	Alloy steel	6	33 493	10 692	31.9	Z	3.0
1175	Other alloy steel	6	33 493	10 692	31.9	Z	X
1200	Copper and brass	78	712 917	21 464	3.0	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc.	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.	40	307 008	33 227	10.8	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	24	148 425	32 483	21.9	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	60	934 017	121 754	13.0	.1	X
1400	Electrical apparatus and equipment	54	514 429	7 887	1.5	Z	.1
1419	Industrial controls	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	28	63 520	294	.5	Z	X
1500	Electrical appliances, household	27	21 872	2 055	9.4	Z	20.9
1518	Other electrical household appliances (including fans, dishwashers, etc.)	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication	207	901 933	111 290	12.3	.1	2.6
1615	Discrete semiconductors, etc.	184	718 001	90 337	12.6	.1	X
1700	Hardware	274	895 624	87 564	9.8	.1	6.7
1711	Hand tools (including power driven)	137	413 447	35 847	8.7	Z	X
1712	Bolts, nuts, rivets, and fasteners	100	110 386	17 735	16.1	Z	X
1713	Cutlery	45	32 873	7 668	23.3	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	129	410 693	37 326	9.1	Z	22.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	29	85 389	6 402	7.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	23	83 764	5 164	6.2	Z	X
1813	Plumbing fixtures	38	265 392	5 720	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors	15	18 232	2 011	11.0	Z	X
1818	Other plumbing and heating equipment and supplies	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	18	70 379	6 094	8.7	Z	70.2
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	8	59 889	4 474	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	21	263 373	22 209	8.4	Z	1.7
2112	New power cranes, draglines, and shovels	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts	33	53 895	10 744	19.9	Z	7.8
2214	New dairy farm and barn equipment	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts	278	985 784	245 238	24.9	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	13	41 810	1 979	4.7	Z	37.7
2311	Pumps	9	32 162	1 235	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	729	4 970 574	297 853	6.0	.3	13.2
2321	New pumps, compressors (air or gas), and equipment	198	251 860	32 836	13.0	Z	X
2323	New diesel engines (excluding automotive)	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access	184	437 489	72 097	16.5	.1	X
2327	All other new general-purpose industrial machinery and equipment	338	3 314 432	57 082	1.7	.1	X
2328	Used general-purpose industrial machinery and equipment	191	399 878	79 254	19.8	.1	X
2330	Metalworking machinery, equipment, and parts	35	122 682	11 803	9.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422690	Other chemical & allied products whsle—Con.						
2340	Materials handling machinery, equipment, and parts	20	490 406	2 655	.5	Z	69.5
2341	New conveying equipment	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts	66	726 261	44 170	6.1	Z	67.1
2362	New power plant machinery (excluding electrical)	8	30 098	2 377	7.9	Z	X
2366	Other new industrial machinery and equipment	57	705 820	36 678	5.2	Z	X
2367	Used industrial machinery and equipment	13	38 030	1 656	4.4	Z	X
2380	Industrial valves and fittings (except fluid-power)	22	92 578	9 690	10.5	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	7	26 654	1 664	6.2	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	9	503 091	4 320	.9	Z	71.5
2411	Hydraulic cylinders and rotary actuators	7	467 106	1 422	.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	6	43 203	8 277	19.2	Z	X
2430	Fluid-power filters, components, accessories, and parts	18	92 379	9 113	9.9	Z	59.1
2431	Filters	14	49 038	1 755	3.6	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	9	55 501	7 358	13.3	Z	X
2440	Welding supplies (excluding gases)	974	2 565 939	589 302	23.0	.6	X
2450	Industrial containers and supplies	304	2 455 398	81 483	3.3	.1	3.3
2451	New and reconditioned drums and barrels	188	601 422	2 559	.4	Z	X
2454	Other industrial containers and supplies	153	2 158 751	78 819	3.7	.1	X
2460	Other industrial supplies	362	2 376 977	133 988	5.6	.1	4.5
2462	Abrasives and abrasive materials	216	1 403 947	55 385	3.9	.1	X
2463	Nylon, polyester, and synthetic rubber	7	39 084	433	1.1	Z	X
2465	Strapping and tape	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c.	296	2 147 220	76 865	3.6	.1	X
2520	Custodial (janitors') equipment and supplies	788	2 685 090	300 695	11.2	.3	8.6
2521	Custodial equipment—power equipment	404	826 083	58 868	7.1	.1	X
2522	Custodial equipment—nonpower equipment	323	511 713	20 844	4.1	Z	X
2523	Custodial supplies	629	2 410 200	220 359	9.1	.2	X
2530	Laundry and dry-cleaning equipment and supplies	181	1 081 197	70 998	6.6	.1	X
2540	Other service establishment equipment and supplies	21	88 380	13 443	15.2	Z	27.9
2542	Service establishment equipment and supplies, n.e.c.	21	88 380	13 443	15.2	Z	X
2700	Sporting and recreational goods and supplies	23	51 175	10 538	20.6	Z	52.8
2713	Billiards, pool, bowling equipment, and accessories	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	8	22 010	7 106	32.3	Z	X
2800	Toys and hobby goods and supplies	8	13 234	1 228	9.3	Z	X
2930	Recyclable paper and paperboard	15	40 814	2 440	6.0	Z	X
2940	Recyclable materials, except metal	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	22	181 059	19 927	11.0	Z	X
3150	Other durable goods	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c.	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper	19	28 380	2 243	7.9	Z	13.2
3213	Other printing and writing paper	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards	15	23 388	1 525	6.5	Z	32.2
3311	Business forms	9	11 580	962	8.3	Z	X
3314	Toner and cartridges	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics	497	2 243 429	247 881	11.0	.3	7.7
3411	Paperboard and boxboard boxes	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	144	640 750	118 026	18.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper	231	1 428 715	105 074	7.4	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	289	6 188 717	598 887	9.7	.6	.7
3512	Nonprescription pharmaceuticals	44	2 554 137	186 734	7.3	.2	X
3513	Cosmetics	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries	193	3 559 110	396 519	11.1	.4	X
3600	Piece goods, knit and woven	13	394 578	106 942	27.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	5 826	386	6.6	Z	X
3900	Women's and children's wear	6	8 982	1 522	16.9	Z	X
4100	Frozen foods (packaged)	8	150 544	5 271	3.5	Z	.7
4117	Other frozen foods (except frozen dairy products)	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned)	7	7 799	400	5.1	Z	59.3
4215	Raw milk	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices	58	691 214	4 693	.7	Z	X
4830	Canned foods	23	2 309 547	478 233	20.7	.5	7.9
4831	Canned and bottled fruits, vegetables, and juices	26	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	7	47 486	16 235	34.2	Z	X
4850	Soft drinks and bottled water	10	223 252	5 591	2.5	Z	75.4
4853	Bottled water	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties	39	495 024	25 697	5.2	Z	36.9
4862	Breakfast cereals	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c.	21	90 110	2 128	2.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422690	Other chemical & allied products whsle—Con.						
4900	Grain and beans	49	192 002	47 119	24.5	.1	69.5
4911	Corn (for grain)	35	158 385	24 320	15.4	Z	X
4912	Oats and barley	25	62 608	2 154	3.4	Z	X
4913	Wheat	21	53 539	2 815	5.3	Z	X
4915	Soybeans	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible	8	25 221	3 245	12.9	Z	75.9
5143	Farm products, n.e.c.	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes	538	11 440 394	1 333 753	11.7	1.4	65.0
5311	Plastic pipes, rods, tubes, and shapes	101	265 529	21 596	8.1	Z	X
5312	High pressure laminates	9	131 726	4 127	3.1	Z	X
5313	Plastics raw materials	291	9 709 923	1 101 132	11.3	1.2	X
5314	Other plastics materials and basic shapes	181	1 675 433	206 896	12.3	.2	X
5320	Industrial gases (welding, etc.)	1 165	3 268 881	2 042 875	62.5	2.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10 526	91 046 453	83 997 776	92.3	89.6	52.3
5331	Gasses, compressed and liquified, except L.P.	905	7 110 431	2 776 638	39.1	3.0	X
5332	Alkalies and chlorine	1 535	20 042 026	9 734 915	48.6	10.4	X
5334	Organic fibers	173	4 857 536	3 768 822	77.6	4.0	X
5335	Detergents and soaps	3 196	24 450 465	10 628 987	43.5	11.3	X
5336	Sanitation chemicals, polishes, and waxes	1 988	10 260 991	2 038 940	19.9	2.2	X
5338	Wood chemicals, naval stores, and gum	343	3 918 701	658 468	16.8	.7	X
5341	Insecticides, nonagricultural	839	4 290 295	751 120	17.5	.8	X
5342	Adhesives, sealants, and glues	1 118	5 377 746	2 161 372	40.2	2.3	X
5343	Explosives	390	2 105 250	1 860 550	88.4	2.0	X
5344	Other chemicals and allied products	6 847	63 096 167	49 617 967	78.6	52.9	X
5400	Petroleum products	642	5 516 266	829 401	15.0	.9	1.2
5411	Aviation gasoline	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.3	X
5418	Lubricating oil and greases	471	2 170 875	228 389	10.5	.2	X
5420	Liquified petroleum gases (excluding natural gas)	73	220 093	17 803	8.1	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	274	2 199 969	139 738	6.4	.1	9.4
5811	Hay, straw, and alfalfa	48	164 655	16 715	10.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	306	1 410 837	133 750	9.5	.1	4.6
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	127	396 395	54 894	13.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	.1	X
6014	Paint supplies	37	89 945	3 746	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	23	76 768	2 760	3.6	Z	.2
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	8	7 463	1 181	15.8	Z	59.5
6121	Art materials	7	7 264	1 086	15.0	Z	X
6150	Nondurable goods, n.e.c.	22	117 885	27 112	23.0	Z	X
9700	Service receipts and labor charges (including installed parts)	1 005	2 444 363	170 037	7.0	.2	16.1
9701	Labor charges for repair work	794	1 916 192	81 511	4.3	.1	X
9702	Parts installed in repair work	497	1 210 223	41 994	3.5	Z	X
9703	Other service receipts and labor charges—Specify	264	552 854	25 890	4.7	Z	X
9720	Receipts for service contracts	22	49 249	3 597	7.3	Z	X
9740	Receipts for installing equipment	12	30 966	1 077	3.5	Z	X
9810	Miscellaneous commodities	1 031	5 100 138	444 869	8.7	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts	568	1 736 586	168 522	9.7	.2	X
4226901	Industrial gases (except LP) whsle	1 106	X	2 806 880	X	100.0	59.6
1000	Medical, hospital, and surgical supplies	57	219 749	10 742	4.9	Z	X
1120	Flat iron and steel products	17	10 555	1 025	9.7	Z	X
1140	Iron and steel wire and wire products	24	49 091	7 118	14.5	.3	X
1400	Electrical apparatus and equipment	7	13 952	3 050	21.9	.1	X
1600	Electronic parts and equipment, except communication	7	33 337	1 960	5.9	.1	X
1700	Hardware	34	79 039	6 909	8.7	.2	X
1800	Plumbing and heating equipment and supplies (hydronics)	9	6 307	151	2.4	Z	X
2320	General-purpose industrial machinery, equipment, and parts	44	150 854	10 126	6.7	.4	X
2330	Metalworking machinery, equipment, and parts	12	52 157	5 802	11.1	.2	X
2360	Other industrial machinery, equipment, and parts	18	32 380	8 026	24.8	.3	X
2440	Welding supplies (excluding gases)	807	1 668 764	505 598	30.3	18.0	X
2450	Industrial containers and supplies	24	77 759	2 593	3.3	.1	X
2460	Other industrial supplies	41	89 493	7 108	7.9	.3	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	13	43 376	1 986	4.6	.1	X
5320	Industrial gases (welding, etc.)	1 106	2 806 880	2 015 315	71.8	71.8	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	61	123 108	18 835	15.3	.7	X
5420	Liquified petroleum gases (excluding natural gas)	40	70 223	5 518	7.9	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226901	Industrial gases (except LP) whsle—Con.						
6000	Paint, paint supplies, and wallpaper	16	34 842	2 224	6.4	.1	X
9700	Service receipts and labor charges (including installed parts)	201	477 904	14 081	2.9	.5	X
9810	Miscellaneous commodities	120	422 099	26 722	6.3	1.0	X
9940	Rental and leasing receipts	334	881 116	131 458	14.9	4.7	X
4226902	Other chemical & allied products whsle	10 465	X	90 923 345	X	100.0	76.4
0200	New and rebuilt automotive parts and supplies	84	261 123	29 310	11.2	Z	20.3
0213	Electrical engine parts (including ignition parts)	10	11 979	454	3.8	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	33	123 217	2 450	2.0	Z	X
0215	Exhaust system parts	18	55 110	1 236	2.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	32	120 737	2 682	2.2	Z	X
0218	Filters (oil, air, gas, and transmission)	35	121 024	5 711	4.7	Z	X
0219	Engine parts, except electrical	10	14 056	416	3.0	Z	X
0221	Body parts and repair materials	17	88 848	9 670	10.9	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	10	7 928	216	2.7	Z	X
0223	Parts, n.e.c.	17	64 126	2 660	4.1	Z	X
0224	Accessories	36	110 225	3 787	3.4	Z	X
0300	Tires and tubes	19	70 360	8 934	12.7	Z	8.9
0311	New tires and tubes	6	62 309	3 016	4.8	Z	X
0312	Recapped and used tires and repair materials	12	5 861	5 917	100.0	Z	X
0400	Household and lawn furniture	8	31 028	1 389	4.5	Z	2.6
0412	Sleep furniture and equipment	7	21 544	939	4.4	Z	X
0500	Household china, glassware, crockery, and plastic housewares	10	18 625	2 203	11.8	Z	X
0530	Flooring and floor coverings	21	26 214	2 151	8.2	Z	17.9
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	13	13 891	927	6.7	Z	X
0540	Other home furnishings	14	36 326	3 540	9.7	Z	X
0620	Plywood and millwork	20	101 685	19 988	19.7	Z	30.1
0622	Other panels products (including hardwood plywood, waterboard, and particleboard)	9	55 092	6 053	11.0	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	13	54 107	8 937	16.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	20	88 160	14 103	16.0	Z	27.1
0713	Sand, gravel, and crushed stone	6	10 512	1 933	18.4	Z	X
0720	Roofing, siding, and insulation materials	24	135 530	20 543	15.2	Z	29.8
0721	Roofing, except wood	7	17 255	1 751	10.1	Z	X
0723	Insulation materials	14	67 816	6 483	9.6	Z	X
0740	Other construction materials	29	153 723	17 261	11.2	Z	36.4
0744	Construction materials, n.e.c. (including wire fence and construction paper)	29	153 723	17 261	11.2	Z	X
0900	Office equipment	7	37 349	868	2.3	Z	1.5
0913	Copying machines and equipment	7	37 349	868	2.3	Z	X
0920	New computer equipment	7	3 985	175	4.4	Z	X
0960	Restaurant and hotel equipment and supplies	61	116 417	11 395	9.8	Z	X
1000	Medical, hospital, and surgical supplies	68	688 471	37 686	5.5	Z	3.9
1011	Surgical and medical instruments and equipment	37	110 132	17 714	16.1	Z	X
1013	Other surgical, medical, and hospital supplies	24	71 802	12 110	16.9	Z	X
1050	Other professional equipment and supplies	22	65 676	8 096	12.3	Z	75.7
1054	Laboratory equipment	19	28 738	5 686	19.8	Z	X
1120	Flat iron and steel products	31	349 636	43 962	12.6	Z	X
1140	Iron and steel wire and wire products	49	90 609	8 927	9.9	Z	1.2
1141	Wire (plain, coated, barbed, and twisted)	23	8 490	601	7.1	Z	X
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties	21	72 992	7 884	10.8	Z	X
1150	Iron and steel pipe and tubing	16	45 535	4 982	10.9	Z	1.7
1154	Other steel pipe	16	45 535	4 982	10.9	Z	X
1160	Other iron and steel products	13	46 580	12 625	27.1	Z	44.6
1167	Finished products, n.e.c.	10	9 917	520	5.2	Z	X
1170	Alloy steel	6	33 493	10 692	31.9	Z	3.1
1175	Other alloy steel	6	33 493	10 692	31.9	Z	X
1200	Copper and brass	73	708 529	21 428	3.0	Z	.3
1214	Rod, nonelectrical wire, extruded shapes, etc.	62	660 997	12 350	1.9	Z	X
1220	Aluminum shapes, forms, etc.	39	305 699	33 191	10.9	Z	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	24	148 425	32 483	21.9	Z	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	60	934 017	121 754	13.0	.1	X
1400	Electrical apparatus and equipment	47	500 477	4 837	1.0	Z	.1
1419	Industrial controls	13	430 687	3 597	.8	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	28	63 520	294	.5	Z	X
1500	Electrical appliances, household	26	21 843	2 049	9.4	Z	21.0
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	26	21 843	2 049	9.4	Z	X
1600	Electronic parts and equipment, except communication	200	868 596	109 330	12.6	.1	2.7
1615	Discrete semiconductors, etc.	184	718 001	90 337	12.6	.1	X
1700	Hardware	240	816 585	80 655	9.9	.1	6.7
1711	Hand tools (including power driven)	132	397 036	33 686	8.5	Z	X
1712	Bolts, nuts, rivets, and fasteners	85	65 597	16 786	25.6	Z	X
1713	Cutlery	32	15 034	3 869	25.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226902	Other chemical & allied products whse—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	120	404 386	37 175	9.2	Z	22.8
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	29	85 389	6 402	7.5	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	14	77 457	5 013	6.5	Z	X
1813	Plumbing fixtures	38	265 392	5 720	2.2	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	28	37 030	1 694	4.6	Z	X
1815	Boilers, radiators, and convectors	15	18 232	2 011	11.0	Z	X
1818	Other plumbing and heating equipment and supplies	73	193 915	16 326	8.4	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	15	66 862	5 988	9.0	Z	74.6
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	8	59 889	4 474	7.5	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	18	257 642	21 956	8.5	Z	1.8
2112	New power cranes, draglines, and shovels	15	63 317	622	1.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	15	63 317	12 420	19.6	Z	X
2200	Farm machinery, equipment, and parts	33	53 895	10 744	19.9	Z	7.9
2214	New dairy farm and barn equipment	20	32 770	4 648	14.2	Z	X
2218	Used farm machinery and equipment	12	33 747	756	2.2	Z	X
2220	Garden machinery, equipment, and parts	278	985 784	245 238	24.9	.3	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	11	39 837	1 888	4.7	Z	39.7
2311	Pumps	9	32 162	1 235	3.8	Z	X
2320	General-purpose industrial machinery, equipment, and parts	685	4 819 720	287 727	6.0	.3	13.6
2321	New pumps, compressors (air or gas), and equipment	198	251 860	32 836	13.0	Z	X
2323	New diesel engines (excluding automotive)	19	35 046	1 261	3.6	Z	X
2326	New controlling, recording, and indicating instruments and access	184	437 489	72 097	16.5	.1	X
2327	All other new general-purpose industrial machinery and equipment	301	3 202 622	49 521	1.5	.1	X
2328	Used general-purpose industrial machinery and equipment	154	288 068	77 372	26.9	.1	X
2330	Metalworking machinery, equipment, and parts	23	70 525	6 001	8.5	Z	X
2340	Materials handling machinery, equipment, and parts	17	477 857	2 113	.4	Z	71.7
2341	New conveying equipment	12	459 685	348	.1	Z	X
2360	Other industrial machinery, equipment, and parts	48	693 881	36 144	5.2	Z	67.9
2362	New power plant machinery (excluding electrical)	8	30 098	2 377	7.9	Z	X
2366	Other new industrial machinery and equipment	39	673 440	28 652	4.3	Z	X
2367	Used industrial machinery and equipment	13	38 030	1 656	4.4	Z	X
2380	Industrial valves and fittings (except fluid-power)	18	86 017	9 553	11.1	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	7	467 106	1 422	.3	Z	73.8
2411	Hydraulic cylinders and rotary actuators	7	467 106	1 422	.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	16	90 406	9 056	10.0	Z	59.2
2431	Filters	14	49 038	1 755	3.6	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	7	53 528	7 301	13.6	Z	X
2440	Welding supplies (excluding gases)	167	897 175	83 704	9.3	.1	X
2450	Industrial containers and supplies	280	2 377 639	78 890	3.3	.1	2.8
2451	New and reconditioned drums and barrels	185	594 571	2 450	.4	Z	X
2454	Other industrial containers and supplies	135	2 091 467	76 440	3.7	.1	X
2460	Other industrial supplies	321	2 287 484	126 880	5.5	.1	2.5
2462	Abrasives and abrasive materials	179	1 321 904	52 318	4.0	.1	X
2465	Strapping and tape	33	217 673	1 306	.6	Z	X
2466	Industrial supplies, n.e.c.	282	2 098 843	73 256	3.5	.1	X
2520	Custodial (janitors') equipment and supplies	787	2 681 624	300 073	11.2	.3	8.7
2521	Custodial equipment—power equipment	404	826 083	58 868	7.1	.1	X
2522	Custodial equipment—nonpower equipment	323	511 713	20 844	4.1	Z	X
2523	Custodial supplies	629	2 410 200	220 359	9.1	.2	X
2530	Laundry and dry-cleaning equipment and supplies	181	1 081 197	70 998	6.6	.1	X
2540	Other service establishment equipment and supplies	21	88 380	13 443	15.2	Z	28.1
2542	Service establishment equipment and supplies, n.e.c.	21	88 380	13 443	15.2	Z	X
2700	Sporting and recreational goods and supplies	22	37 102	4 207	11.3	Z	45.6
2713	Billiards, pool, bowling equipment, and accessories	8	16 022	3 109	19.4	Z	X
2715	Athletic equipment and accessories	7	13 142	283	2.2	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	7	7 937	775	9.8	Z	X
2800	Toys and hobby goods and supplies	8	13 234	1 228	9.3	Z	X
2930	Recyclable paper and paperboard	15	40 814	2 440	6.0	Z	X
2940	Recyclable materials, except metal	7	34 050	7 593	22.3	Z	X
3000	Jewelry, diamonds, gem stones, and watches	6	22 624	2 939	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	22	181 059	19 927	11.0	Z	X
3150	Other durable goods	18	55 760	1 213	2.2	Z	1.8
3154	Other durable goods, n.e.c.	18	55 760	1 213	2.2	Z	X
3200	Printing and writing paper	19	28 380	2 243	7.9	Z	13.3
3213	Other printing and writing paper	18	27 803	2 238	8.0	Z	X
3300	Stationery, office supplies and greeting cards	15	23 388	1 525	6.5	Z	32.4
3311	Business forms	9	11 580	962	8.3	Z	X
3314	Toner and cartridges	7	8 353	105	1.3	Z	X
3400	Industrial and personal services paper and plastics	497	2 243 429	247 881	11.0	.3	7.7
3411	Paperboard and boxboard boxes	148	434 197	4 490	1.0	Z	X
3412	Paper dishes, cups, and napkins	202	790 880	13 954	1.8	Z	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	144	640 750	118 026	18.4	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	71	396 731	6 337	1.6	Z	X
3415	Other industrial and personal service paper	231	1 428 715	105 074	7.4	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226902	Other chemical & allied products whse—Con.						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	276	6 145 341	596 901	9.7	.7	.7
3512	Nonprescription pharmaceuticals	44	2 554 137	186 734	7.3	.2	X
3513	Cosmetics	60	102 670	13 648	13.3	Z	X
3515	Other toiletries and druggists' sundries	193	3 559 110	396 519	11.1	.4	X
3600	Piece goods, knit and woven	13	394 578	106 942	27.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	14	5 826	386	6.6	Z	X
3900	Women's and children's wear	6	8 982	1 522	16.9	Z	X
4100	Frozen foods (packaged)	8	150 544	5 271	3.5	Z	.7
4117	Other frozen foods (except frozen dairy products)	6	53 531	3 564	6.7	Z	X
4200	Dairy products (excluding dried or canned)	7	7 799	400	5.1	Z	59.7
4215	Raw milk	7	7 799	400	5.1	Z	X
4800	Coffee, tea, and spices	58	691 214	4 693	.7	Z	X
4830	Canned foods	23	2 309 547	478 233	20.7	.5	8.0
4831	Canned and bottled fruits, vegetables, and juices	6	239 690	38 801	16.2	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	7	47 486	16 235	34.2	Z	X
4850	Soft drinks and bottled water	10	223 252	5 591	2.5	Z	75.9
4853	Bottled water	6	217 761	2 938	1.3	Z	X
4860	Other grocery specialties	39	495 024	25 697	5.2	Z	37.2
4862	Breakfast cereals	7	237 850	3 488	1.5	Z	X
4863	Cooking oils and margarine	7	237 850	6 973	2.9	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	7	237 850	3 488	1.5	Z	X
4868	Grocery specialties, n.e.c.	21	90 110	2 128	2.4	Z	X
4900	Grain and beans	49	192 002	47 119	24.5	.1	70.0
4911	Corn (for grain)	35	158 385	24 320	15.4	Z	X
4912	Oats and barley	25	62 608	2 154	3.4	Z	X
4913	Wheat	21	53 539	2 815	5.3	Z	X
4915	Soybeans	16	118 526	15 056	12.7	Z	X
4916	Other grain and beans (rice and edible and inedible beans)	22	59 111	2 767	4.7	Z	X
5140	Other farm products, inedible	8	25 221	3 245	12.9	Z	76.4
5143	Farm products, n.e.c.	8	25 221	3 245	12.9	Z	X
5300	Plastics materials and basic shapes	534	11 425 830	1 327 905	11.6	1.5	65.4
5311	Plastic pipes, rods, tubes, and shapes	101	265 529	21 596	8.1	Z	X
5312	High pressure laminates	9	131 726	4 127	3.1	Z	X
5313	Plastics raw materials	291	9 709 923	1 101 132	11.3	1.2	X
5314	Other plastics materials and basic shapes	177	1 660 869	201 048	12.1	.2	X
5320	Industrial gases (welding, etc.)	59	462 001	27 560	6.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	10 465	90 923 345	83 978 941	92.4	92.4	52.6
5331	Gasses, compressed and liquified, except L.P.	849	6 994 351	2 758 011	39.4	3.0	X
5332	Alkalies and chlorine	1 535	20 042 026	9 734 915	48.6	10.7	X
5334	Organic fibers	173	4 857 536	3 768 822	77.6	4.1	X
5335	Detergents and soaps	3 196	24 450 465	10 628 987	43.5	11.7	X
5336	Sanitation chemicals, polishes, and waxes	1 988	10 260 991	2 038 940	19.9	2.2	X
5338	Wood chemicals, naval stores, and gum	343	3 918 701	658 468	16.8	.7	X
5341	Insecticides, nonagricultural	839	4 290 295	751 120	17.5	.8	X
5342	Adhesives, sealants, and glues	1 116	5 373 405	2 161 188	40.2	2.4	X
5343	Explosives	390	2 105 250	1 860 550	88.4	2.0	X
5344	Other chemicals and allied products	6 844	63 093 475	49 617 943	78.6	54.6	X
5400	Petroleum products	641	5 512 719	829 265	15.0	.9	1.3
5411	Aviation gasoline	18	13 120	3 199	24.4	Z	X
5412	Motor gasoline	113	1 470 445	131 562	8.9	.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	96	1 234 271	111 500	9.0	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	124	1 480 698	65 015	4.4	.1	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	51	1 603 611	273 764	17.1	.3	X
5418	Lubricating oil and greases	471	2 170 875	228 389	10.5	.3	X
5420	Liquified petroleum gases (excluding natural gas)	33	149 870	12 285	8.2	Z	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	299 088	64 673	21.6	.1	X
5800	Farm supplies	271	2 199 557	139 731	6.4	.2	9.4
5811	Hay, straw, and alfalfa	48	164 655	16 715	10.2	Z	X
5812	Feeds (poultry and livestock) not mixed on location	73	1 021 757	59 106	5.8	.1	X
5814	Weed killers, soil sterilizers, and soil conditioners	39	249 665	1 749	.7	Z	X
5815	Insecticides, fungicides, and pesticides	48	286 094	5 071	1.8	Z	X
5816	Other agricultural chemicals and fertilizers	163	1 006 177	53 690	5.3	.1	X
5817	Seeds and bulbs	104	176 025	1 985	1.1	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	26	101 295	882	.9	Z	X
6000	Paint, paint supplies, and wallpaper	290	1 375 995	131 526	9.6	.1	4.7
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	127	396 395	54 894	13.8	.1	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	152	605 885	49 982	8.2	.1	X
6014	Paint supplies	37	89 945	3 746	4.2	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	23	76 768	2 760	3.6	Z	.2
6101	Books	18	49 136	1 149	2.3	Z	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	18	49 136	1 149	2.3	Z	X
6120	Art goods (including novelties and souvenirs)	7	7 264	1 086	15.0	Z	61.9
6121	Art materials	7	7 264	1 086	15.0	Z	X
6150	Nondurable goods, n.e.c.	21	108 179	24 681	22.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4226902	Other chemical & allied products whse—Con.						
9700	Service receipts and labor charges (including installed parts)	804	1 966 459	155 956	7.9	.2	12.5
9701	Labor charges for repair work	625	1 486 394	74 489	5.0	.1	X
9702	Parts installed in repair work	429	974 715	38 553	4.0	Z	X
9703	Other service receipts and labor charges—Specify	166	333 785	22 275	6.7	Z	X
9720	Receipts for service contracts	22	49 249	3 597	7.3	Z	X
9740	Receipts for installing equipment	11	21 260	608	2.9	Z	X
9810	Miscellaneous commodities	911	4 678 039	418 147	8.9	.5	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	14	28 055	2 591	9.2	Z	X
9940	Rental and leasing receipts	234	855 470	37 064	4.3	Z	X
4227	Petroleum & petroleum products whse	'11 297	X	'267 623 942	X	100.0	80.7
0100	New and used automobiles, motorcycles, etc.	12	10 056	2 215	22.0	Z	51.5
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	804	11 633 831	430 719	3.7	.2	1.2
0211	Batteries	290	2 067 119	13 011	.6	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	173	804 512	16 845	2.1	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	220	1 215 628	19 568	1.6	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.2	Z	X
0217	Hoses, belts, gaskets, and wiper blades	277	2 046 814	13 845	.7	Z	X
0218	Filters (oil, air, gas, and transmission)	421	2 816 697	52 201	1.9	Z	X
0219	Engine parts, except electrical	168	784 264	21 195	2.7	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	108	1 010 511	35 554	3.5	Z	X
0223	Parts, n.e.c.	130	958 580	3 881	.4	Z	X
0224	Accessories	158	1 411 165	22 419	1.6	Z	X
0250	Petroleum products marketing equipment	371	3 282 943	61 185	1.9	Z	X
0300	Tires and tubes	652	6 443 632	118 512	1.8	Z	.5
0311	New tires and tubes	544	2 714 603	107 009	3.9	Z	X
0312	Recapped and used tires and repair materials	250	974 242	2 661	.3	Z	X
0600	Lumber: rough, dressed, and finished	7	18 390	661	3.6	Z	X
0740	Other construction materials	11	46 318	5 511	11.9	Z	X
1120	Fiat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	19	30 521	2 916	9.6	Z	.5
1141	Wire (plain, coated, barbed, and twisted)	6	4 856	251	5.2	Z	X
1150	Iron and steel pipe and tubing	8	9 641	239	2.5	Z	X
1300	Coal and coke	13	735 701	37 529	5.1	Z	13.5
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	9	33 950	2 008	5.9	Z	55.0
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X
1500	Electrical appliances, household	32	101 845	3 607	3.5	Z	X
1700	Hardware	59	296 247	30 067	10.1	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	30	271 096	10 960	4.0	Z	8.0
1818	Other plumbing and heating equipment and supplies	14	56 625	755	1.3	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	6	43 803	6 328	14.4	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	53.1
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	12	30 871	850	2.8	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	145	4 499 262	129 663	2.9	Z	69.4
2321	New pumps, compressors (air or gas), and equipment	29	178 424	3 760	2.1	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	35	3 915 663	2 194 535	56.0	.8	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	80.7
2431	Filters	7	28 745	579	2.0	Z	X
2450	Industrial containers and supplies	7	262 900	44 117	16.8	Z	X
2460	Other industrial supplies	18	94 624	18 679	19.7	Z	8.3
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2600	Aircraft and aeronautical equipment and supplies	39	116 009	14 594	12.6	Z	9.8
2613	Other new aircraft equipment and supplies	39	116 009	13 937	12.0	Z	X
2700	Sporting and recreational goods and supplies	9	43 146	7 156	16.6	Z	52.6
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3400	Industrial and personal services paper and plastics	7	43 449	393	.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 535	11 366	17.6	Z	39.8
3515	Other toiletries and druggists' sundries	8	64 535	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	41.7
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	35	88 865	1 189	1.3	Z	1.9
4851	Soft drinks, packaged	6	27 480	279	1.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4227	Petroleum & petroleum products whsle—Con.						
4860	Other grocery specialties	202	6 760 049	431 379	6.4	.2	.6
4868	Grocery specialties, n.e.c.	185	1 972 309	178 616	9.1	.1	X
4900	Grain and beans	27	175 835	31 585	18.0	Z	38.7
4911	Corn (for grain)	27	175 835	15 056	8.6	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes	20	1 998 994	407 727	20.4	.2	80.1
5313	Plastics raw materials	12	1 979 020	404 536	20.4	.2	X
5314	Other plastics materials and basic shapes	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	774	13 594 269	1 576 706	11.6	.6	16.6
5331	Gasses, compressed and liquified, except L.P.	68	5 572 728	498 049	8.9	.2	X
5332	Alkalies and chlorine	52	1 099 368	3 199	2.9	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	Z	X
5335	Detergents and soaps	199	625 002	20 886	3.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	36	111 610	6 176	5.5	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	13	51 382	4 489	8.7	Z	X
5344	Other chemicals and allied products	522	5 071 910	351 363	6.9	.1	X
5400	Petroleum products	10 293	225 886 819	202 862 525	89.8	75.8	73.0
5411	Aviation gasoline	983	19 617 306	3 550 740	18.1	1.3	X
5412	Motor gasoline	8 109	196 107 618	114 153 704	58.2	42.7	X
5413	Special naphtha	271	5 563 480	485 875	8.7	.2	X
5414	Jet fuel (naphtha or kerosine type)	1 078	70 172 663	5 413 974	7.7	2.0	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	7 585	185 727 764	48 640 787	26.2	18.2	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	4 159	101 236 368	7 764 567	7.7	2.9	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	480	27 554 026	8 112 279	29.4	3.0	X
5418	Lubricating oil and greases	6 512	58 488 634	14 740 598	25.2	5.5	X
5420	Liquified petroleum gases (excluding natural gas)	1 359	30 381 387	8 197 073	27.0	3.1	X
5500	Crude oil	312	55 797 361	43 012 328	77.1	16.1	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	700	18 349 223	4 263 550	23.2	1.6	X
5800	Farm supplies	358	1 477 747	211 903	14.3	.1	11.5
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	186	800 551	22 110	2.8	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	26	73 662	5 954	8.1	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	164	831 592	50 261	6.0	Z	X
5815	Insecticides, fungicides, and pesticides	91	457 567	10 221	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	237	1 200 489	108 487	9.0	Z	X
5817	Seeds and bulbs	157	609 577	8 037	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	109	436 266	6 114	1.4	Z	X
5900	Tobacco and tobacco products	59	477 482	43 093	9.0	Z	53.0
5911	Cigars	54	467 084	43 016	9.2	Z	X
6000	Paint, paint supplies, and wallpaper	13	33 155	5 145	15.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	30	32 741	1 186	3.6	Z	X
6150	Nondurable goods, n.e.c.	15	100 993	15 338	15.2	Z	X
9700	Service receipts and labor charges (including installed parts)	1 281	11 821 186	437 289	3.7	.2	5.7
9701	Labor charges for repair work	919	8 601 855	208 077	2.4	.1	X
9702	Parts installed in repair work	318	2 485 828	57 988	2.3	Z	X
9703	Other service receipts and labor charges—Specify	523	4 447 826	141 001	3.2	.1	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	911	21 301 336	1 303 614	6.1	.5	X
9840	Pipeline transportation receipts	21	1 032 964	7 974	.8	Z	X
9940	Rental and leasing receipts	583	12 395 327	163 605	1.3	.1	X
42271	Petroleum bulk stations & terminals	7 690	X	176 719 246	X	100.0	84.9
0100	New and used automobiles, motorcycles, etc.	7	9 655	2 183	22.6	Z	54.8
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	560	4 936 499	228 951	4.6	.1	2.1
0211	Batteries	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete)	35	138 170	7 717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c.	85	430 300	1 629	.4	Z	X
0224	Accessories	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment	324	3 043 782	46 810	1.5	Z	X
0300	Tires and tubes	557	3 091 922	96 104	3.1	.1	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	Z	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
0740	Other construction materials	7	18 898	1 540	8.1	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1300	Coal and coke	7	240 013	13 071	5.4	Z	46.8
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	7	33 023	1 949	5.9	Z	59.0
1416	Interior wiring (excluding conduit)	7	33 023	1 935	6.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42271	Petroleum bulk stations & terminals—Con.						
1500	Electrical appliances, household	32	101 845	3 607	3.5	Z	X
1700	Hardware	45	224 911	18 845	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	14	188 043	6 243	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	55.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	8	24 095	799	3.3	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	94	4 374 379	110 799	2.5	.1	73.8
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	25	225 889	14 245	6.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	84.9
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies	8	40 296	7 136	17.7	Z	61.2
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 535	11 366	17.6	Z	41.8
3515	Other toiletries and druggists' sundries	8	64 535	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	43.8
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	61 385	910	1.5	Z	X
4860	Other grocery specialties	170	6 376 399	415 483	6.5	.2	.4
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.1	X
4900	Grain and beans	21	169 333	30 670	18.1	Z	40.7
4911	Corn (for grain)	21	169 333	14 141	8.4	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes	11	1 320 505	139 610	10.6	.1	84.3
5314	Other plastics materials and basic shapes	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	456	7 551 115	995 570	13.2	.6	19.2
5331	Gases, compressed and liquified, except L.P.	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine	50	105 017	2 992	2.8	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	314	4 201 740	237 218	5.6	.1	X
5400	Petroleum products	7 193	152 954 746	134 778 041	88.1	76.3	80.6
5411	Aviation gasoline	649	11 063 641	693 365	6.3	.4	X
5412	Motor gasoline	6 203	135 105 837	79 336 685	58.7	44.9	X
5413	Special naphtha	222	3 346 928	177 932	5.3	.1	X
5414	Jet fuel (naphtha or kerosine type)	708	43 525 803	3 341 228	7.7	1.9	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	5 901	128 256 838	33 791 664	26.3	19.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	3 394	72 359 531	4 515 225	6.2	2.6	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	296	16 360 887	5 229 996	32.0	3.0	X
5418	Lubricating oil and greases	4 903	40 595 647	7 691 945	18.9	4.4	X
5420	Liquified petroleum gases (excluding natural gas)	1 090	22 480 143	5 237 746	23.3	3.0	X
5500	Crude oil	146	36 434 882	30 479 739	83.7	17.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	260	10 863 353	687 190	6.3	.4	X
5800	Farm supplies	302	1 390 032	194 765	14.0	.1	11.8
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	160	766 156	20 333	2.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	805 803	47 030	5.8	Z	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	214	1 142 967	100 213	8.8	.1	X
5817	Seeds and bulbs	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products	44	329 116	17 636	5.4	Z	60.8
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	987	9 920 393	334 074	3.4	.2	5.9
9701	Labor charges for repair work	720	7 356 432	167 125	2.3	.1	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	Z	X
9703	Other service receipts and labor charges—Specify	377	3 514 747	91 169	2.6	.1	X
9810	Miscellaneous commodities	660	16 158 351	1 153 682	7.1	.7	X
9840	Pipeline transportation receipts	12	947 999	6 749	.7	Z	X
9940	Rental and leasing receipts	452	8 279 655	113 111	1.4	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422710	Petroleum bulk stations & terminals	7 690	X	176 719 246	X	100.0	84.9
0100	New and used automobiles, motorcycles, etc.	7	9 655	2 183	22.6	Z	54.8
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	560	4 936 499	228 951	4.6	.1	2.1
0211	Batteries	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c.	85	430 300	1 629	.4	Z	X
0224	Accessories	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment	324	3 043 782	46 810	1.5	Z	X
0300	Tires and tubes	557	3 091 922	96 104	3.1	.1	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	Z	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
0740	Other construction materials	7	18 898	1 540	8.1	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1300	Coal and coke	7	240 013	13 071	5.4	Z	46.8
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	7	33 023	1 949	5.9	Z	59.0
1416	Interior wiring (excluding conduit)	7	33 023	1 935	6.0	Z	X
1500	Electrical appliances, household	32	101 845	3 607	3.5	Z	X
1700	Hardware	45	224 911	18 845	8.4	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	14	188 043	6 243	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	55.8
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	8	24 095	799	3.3	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	94	4 374 379	110 799	2.5	.1	73.8
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	25	225 889	14 245	6.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	84.9
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies	8	40 296	7 136	17.7	Z	61.2
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 535	11 366	17.6	Z	41.8
3515	Other toiletries and druggists' sundries	8	64 535	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	43.8
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	61 385	910	1.5	Z	X
4860	Other grocery specialties	170	6 376 399	415 483	6.5	.2	.4
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.1	X
4900	Grain and beans	21	169 333	30 670	18.1	Z	40.7
4911	Corn (for grain)	21	169 333	14 141	8.4	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes	11	1 320 505	139 610	10.6	.1	84.3
5314	Other plastics materials and basic shapes	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	456	7 551 115	995 570	13.2	.6	19.2
5331	Gasses, compressed and liquified, except L.P.	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine	50	105 017	2 992	2.8	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	314	4 201 740	237 218	5.6	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422710	Petroleum bulk stations & terminals—Con.						
5400	Petroleum products	7 193	152 954 746	134 778 041	88.1	76.3	80.6
5411	Aviation gasoline	649	11 063 641	693 365	6.3	.4	X
5412	Motor gasoline	6 203	135 105 837	79 336 685	58.7	44.9	X
5413	Special naphtha	222	3 346 928	177 932	5.3	.1	X
5414	Jet fuel (naphtha or kerosine type)	708	43 525 803	3 341 228	7.7	1.9	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	5 901	128 256 838	33 791 664	26.3	19.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	3 394	72 359 531	4 515 225	6.2	2.6	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	296	16 360 887	5 229 996	32.0	3.0	X
5418	Lubricating oil and greases	4 903	40 595 647	7 691 945	18.9	4.4	X
5420	Liquified petroleum gases (excluding natural gas)	1 090	22 480 143	5 237 746	23.3	3.0	X
5500	Crude oil	146	36 434 882	30 479 739	83.7	17.2	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	260	10 863 353	687 190	6.3	.4	X
5800	Farm supplies	302	1 390 032	194 765	14.0	.1	11.8
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	160	766 156	20 333	2.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	805 803	47 030	5.8	Z	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	214	1 142 967	100 213	8.8	.1	Z
5817	Seeds and bulbs	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products	44	329 116	17 636	5.4	Z	60.8
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	987	9 920 393	334 074	3.4	.2	5.9
9701	Labor charges for repair work	720	7 356 432	167 125	2.3	.1	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	Z	X
9703	Other service receipts and labor charges—Specify	377	3 514 747	91 169	2.6	.1	X
9810	Miscellaneous commodities	660	16 158 351	1 153 682	7.1	.7	X
9840	Pipeline transportation receipts	12	947 999	6 749	.7	Z	X
9940	Rental and leasing receipts	452	8 279 655	113 111	1.4	.1	X
4227101	Petroleum bulk stations & terminals (except LP)	7 270	X	171 008 939	X	100.0	85.1
0100	New and used automobiles, motorcycles, etc.	7	9 655	2 183	22.6	Z	54.9
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	542	4 867 171	225 197	4.6	.1	2.1
0211	Batteries	266	1 809 751	12 336	.7	Z	X
0212	Engines (complete)	35	138 170	717	.5	Z	X
0213	Electrical engine parts (including ignition parts)	131	726 439	8 619	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	178	1 137 555	11 303	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	Z	Z	X
0217	Hoses, belts, gaskets, and wiper blades	235	1 968 741	9 655	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	334	2 386 895	36 370	1.5	Z	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	107	1 006 680	35 479	3.5	Z	X
0223	Parts, n.e.c.	85	430 300	1 629	.4	Z	X
0224	Accessories	134	1 157 627	21 959	1.9	Z	X
0250	Petroleum products marketing equipment	322	3 041 416	46 650	1.5	Z	X
0300	Tires and tubes	548	3 065 609	95 118	3.1	.1	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	.1	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
1120	Flat iron and steel products	9	1 113 062	31 620	2.8	Z	X
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1300	Coal and coke	7	240 013	13 071	5.4	Z	46.9
1311	Coal	7	240 013	13 071	5.4	Z	X
1400	Electrical apparatus and equipment	7	32 512	1 935	6.0	Z	60.4
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X
1700	Hardware	39	212 375	18 435	8.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	10	176 616	5 775	3.3	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	55.9
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	6	21 164	661	3.1	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	92	4 369 330	110 695	2.5	.1	74.1
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	49	3 801 702	80 343	2.1	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	25	225 889	14 245	6.3	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	85.1
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	10.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4227101	Petroleum bulk stations & terminals (except LP)—Con.						
2700	Sporting and recreational goods and supplies	6	21 448	1 270	5.9	Z	40.9
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 024	11 349	17.7	Z	42.5
3515	Other toiletries and druggists' sundries	8	64 024	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	43.9
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	60 874	870	1.4	Z	X
4860	Other grocery specialties	165	6 365 483	415 262	6.5	.2	.4
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.1	X
4900	Grain and beans	21	169 333	30 670	18.1	Z	40.8
4911	Corn (for grain)	21	169 333	14 141	8.4	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes	11	1 320 505	139 610	10.6	.1	84.5
5314	Other plastics materials and basic shapes	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	452	5 949 857	464 465	7.8	.3	24.4
5331	Gases, compressed and liquified, except L.P.	10	517 359	46 959	9.1	Z	X
5332	Alkalies and chlorine	50	105 017	2 992	2.8	Z	X
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5335	Detergents and soaps	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	21	292 863	10 400	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	314	4 201 740	237 218	5.6	.1	X
5400	Petroleum products	7 164	151 265 882	134 339 953	88.8	78.6	80.8
5411	Aviation gasoline	649	11 063 641	693 365	6.3	.4	X
5412	Motor gasoline	6 187	133 659 186	79 264 033	59.3	46.4	X
5413	Special naphtha	222	3 346 928	177 932	5.3	.1	X
5414	Jet fuel (naphtha or kerosine type)	707	42 134 811	3 337 250	7.9	2.0	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	5 884	126 815 459	33 654 610	26.5	19.7	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	3 384	70 950 812	4 483 704	6.3	2.6	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	292	14 762 038	5 037 788	34.1	2.9	X
5418	Lubricating oil and greases	4 884	40 551 025	7 691 270	19.0	4.5	X
5420	Liquified petroleum gases (excluding natural gas)	671	16 774 255	902 763	5.4	.5	X
5500	Crude oil	144	35 997 019	30 479 216	84.7	17.8	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	260	10 863 353	687 190	6.3	.4	X
5800	Farm supplies	290	1 355 400	188 678	13.9	.1	11.3
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	160	766 156	20 333	2.7	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	805 803	47 030	5.8	Z	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	202	1 108 335	94 126	8.5	.1	X
5817	Seeds and bulbs	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products	39	318 718	17 559	5.5	Z	62.4
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	926	9 613 822	318 606	3.3	.2	5.2
9701	Labor charges for repair work	674	7 172 798	161 729	2.3	.1	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	Z	X
9703	Other service receipts and labor charges—Specify	326	3 245 901	81 097	2.5	Z	X
9810	Miscellaneous commodities	632	15 440 571	1 132 423	7.3	.7	X
9840	Pipeline transportation receipts	11	510 888	5 871	1.1	Z	X
9940	Rental and leasing receipts	443	8 193 017	110 134	1.3	.1	X
42271011	Petroleum bulk stations (except LP)	6 045	X	50 922 994	X	100.0	77.1
0100	New and used automobiles, motorcycles, etc.	7	9 655	2 183	22.6	Z	49.8
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	7	9 655	2 183	22.6	Z	X
0200	New and rebuilt automotive parts and supplies	525	4 400 807	212 997	4.8	.4	1.3
0211	Batteries	255	1 728 476	12 156	.7	Z	X
0212	Engines (complete)	30	89 667	516	.6	Z	X
0213	Electrical engine parts (including ignition parts)	120	645 164	7 513	1.2	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	167	1 056 280	10 874	1.0	Z	X
0215	Exhaust system parts	30	89 667	416	.5	Z	X
0216	Glass	30	89 667	7	.0	Z	X
0217	Hoses, belts, gaskets, and wiper blades	219	1 597 499	8 001	.5	Z	X
0218	Filters (oil, air, gas, and transmission)	318	2 015 653	31 594	1.6	.1	X
0219	Engine parts, except electrical	124	702 855	2 391	.3	Z	X
0221	Body parts and repair materials	56	271 880	750	.3	Z	X
0222	Suspension parts (shocks, struts, balljoints, etc.)	102	958 177	35 147	3.7	.1	X
0223	Parts, n.e.c.	80	397 526	1 153	.3	Z	X
0224	Accessories	129	867 660	19 003	2.2	Z	X
0250	Petroleum products marketing equipment	312	2 934 063	45 735	1.6	.1	X
0300	Tires and tubes	532	2 725 597	88 808	3.3	.2	.8
0311	New tires and tubes	457	2 470 608	86 273	3.5	.2	X
0312	Recapped and used tires and repair materials	206	802 436	1 641	.2	Z	X
1120	Flat iron and steel products	8	25 012	1 090	4.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42271011	Petroleum bulk stations (except LP)—Con.						
1140	Iron and steel wire and wire products	12	25 232	2 648	10.5	Z	X
1400	Electrical apparatus and equipment	7	32 512	1 935	6.0	Z	54.8
1416	Interior wiring (excluding conduit)	7	32 512	1 935	6.0	Z	X
1700	Hardware	37	182 988	14 398	7.9	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	9	34 113	5 789	17.0	Z	50.7
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	9	34 113	5 483	16.1	Z	X
2200	Farm machinery, equipment, and parts	6	21 164	661	3.1	Z	X
2220	Garden machinery, equipment, and parts	12	38 200	5 587	14.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	88	651 991	37 444	5.7	.1	5.4
2321	New pumps, compressors (air or gas), and equipment	27	177 171	3 287	1.9	Z	X
2323	New diesel engines (excluding automotive)	7	314 659	19 428	6.2	Z	X
2326	New controlling, recording, and indicating instruments and access	45	84 363	7 092	8.4	Z	X
2327	All other new general-purpose industrial machinery and equipment	45	84 363	4 173	4.9	Z	X
2328	Used general-purpose industrial machinery and equipment	6	13 207	335	2.5	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	11	127 791	3 746	2.9	Z	X
2430	Fluid-power filters, components, accessories, and parts	7	28 745	579	2.0	Z	77.1
2431	Filters	7	28 745	579	2.0	Z	X
2460	Other industrial supplies	12	69 772	17 667	25.3	Z	9.9
2466	Industrial supplies, n.e.c.	8	59 965	12 987	21.7	Z	X
2700	Sporting and recreational goods and supplies	6	21 448	1 270	5.9	Z	37.1
2713	Billiards, pool, bowling equipment, and accessories	6	21 448	1 270	5.9	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	8	64 024	11 349	17.7	Z	38.5
3515	Other toiletries and druggists' sundries	8	64 024	11 349	17.7	Z	X
4400	Confectionery	31	115 168	1 452	1.3	Z	39.8
4411	Candy	31	115 168	1 452	1.3	Z	X
4850	Soft drinks and bottled water	29	60 874	870	1.4	Z	X
4860	Other grocery specialties	158	1 769 119	166 642	9.4	.3	1.6
4868	Grocery specialties, n.e.c.	153	1 588 659	162 720	10.2	.3	X
4900	Grain and beans	21	169 333	30 670	18.1	.1	37.0
4911	Corn (for grain)	21	169 333	14 141	8.4	Z	X
4912	Oats and barley	7	111 749	339	.3	Z	X
4913	Wheat	21	169 333	4 154	2.5	Z	X
4915	Soybeans	21	169 333	12 036	7.1	Z	X
5300	Plastics materials and basic shapes	8	19 974	3 007	15.1	Z	30.5
5314	Other plastics materials and basic shapes	8	19 974	3 007	15.1	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	424	3 769 842	292 842	7.8	.6	6.0
5331	Gasses, compressed and liquified, except L.P.	10	517 359	46 959	9.1	.1	X
5332	Alkalies and chlorine	50	105 017	2 992	2.8	Z	X
5335	Detergents and soaps	152	576 784	14 791	2.6	Z	X
5336	Sanitation chemicals, polishes, and waxes	22	47 518	810	1.7	Z	X
5338	Wood chemicals, naval stores, and gum	13	257 088	9 250	3.6	Z	X
5342	Adhesives, sealants, and glues	11	19 565	256	1.3	Z	X
5344	Other chemicals and allied products	297	2 436 013	177 979	7.3	.4	X
5400	Petroleum products	5 983	49 769 068	47 519 186	95.5	93.3	70.9
5411	Aviation gasoline	571	4 178 769	330 253	7.9	.6	X
5412	Motor gasoline	5 172	43 762 172	26 358 563	60.2	51.8	X
5413	Special naphtha	196	1 721 775	109 730	6.4	.2	X
5414	Jet fuel (naphtha or kerosine type)	511	4 817 072	766 569	15.9	1.5	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	4 883	38 958 898	12 273 487	31.5	24.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	2 847	21 717 164	1 240 855	5.7	2.4	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	161	1 863 509	229 771	12.3	.5	X
5418	Lubricating oil and greases	4 651	34 224 813	6 209 957	18.1	12.2	X
5420	Liquified petroleum gases (excluding natural gas)	603	4 640 379	392 639	8.5	.8	X
5500	Crude oil	65	1 198 443	1 172 443	97.8	2.3	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	214	2 202 970	59 158	2.7	.1	X
5800	Farm supplies	282	1 259 491	175 897	14.0	.3	8.7
5811	Hay, straw, and alfalfa	6	98 288	524	.5	Z	X
5812	Feeds (poultry and livestock) not mixed on location	155	693 833	19 869	2.9	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	19	55 802	3 714	6.7	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	150	805 803	47 030	5.8	.1	X
5815	Insecticides, fungicides, and pesticides	84	439 707	9 842	2.2	Z	X
5816	Other agricultural chemicals and fertilizers	194	1 012 426	81 809	8.1	.2	X
5817	Seeds and bulbs	131	575 182	7 286	1.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	85	401 085	5 820	1.5	Z	X
5900	Tobacco and tobacco products	39	318 718	17 559	5.5	Z	56.6
5911	Cigars	39	318 718	17 559	5.5	Z	X
6000	Paint, paint supplies, and wallpaper	7	24 941	4 929	19.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	30 501	1 164	3.8	Z	X
6150	Nondurable goods, n.e.c.	9	66 930	11 128	16.6	Z	X
9700	Service receipts and labor charges (including installed parts)	847	7 243 882	239 544	3.3	.5	2.9
9701	Labor charges for repair work	642	5 665 967	126 858	2.2	.2	X
9702	Parts installed in repair work	263	2 194 150	47 315	2.2	.1	X
9703	Other service receipts and labor charges—Specify	301	2 653 193	59 220	2.2	.1	X
9810	Miscellaneous commodities	553	4 635 660	224 863	4.9	.4	X
9840	Pipeline transportation receipts	11	510 888	5 871	1.1	Z	X
9940	Rental and leasing receipts	380	3 788 462	66 140	1.7	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42271012	Petroleum bulk terminals (except LP)	'1 225	X	'120 085 945	X	100.0	88.5
0200	New and rebuilt automotive parts and supplies	17	466 364	12 200	2.6	Z	8.9
0211	Batteries	11	81 275	180	.2	Z	X
0213	Electrical engine parts (including ignition parts)	11	81 275	1 106	1.4	Z	X
0214	Brake parts (including fluid and all disk and drum parts)	11	81 275	429	.5	Z	X
0217	Hoses, belts, gaskets, and wiper blades	16	371 242	1 654	1.4	Z	X
0218	Filters (oil, air, gas, and transmission)	16	371 242	4 776	.3	Z	X
0250	Petroleum products marketing equipment	10	107 353	915	.9	Z	X
0300	Tires and tubes	16	340 012	6 310	1.9	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	14	98 098	10 499	10.7	Z	X
4860	Other grocery specialties	7	4 596 364	248 620	5.4	.2	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	28	2 180 015	171 623	7.9	.1	52.4
5334	Organic fibers	9	1 605 020	107 448	6.7	.1	X
5338	Wood chemicals, naval stores, and gum	9	35 775	1 150	3.2	Z	X
5344	Other chemicals and allied products	17	1 765 727	59 239	3.4	Z	X
5400	Petroleum products	1 181	101 496 814	86 820 767	85.5	72.3	85.1
5411	Aviation gasoline	78	6 884 872	363 112	5.3	.3	X
5412	Motor gasoline	1 015	89 897 014	52 905 470	58.9	44.1	X
5413	Special naphtha	27	1 625 153	68 202	4.2	.1	X
5414	Jet fuel (naphtha or kerosine type)	197	37 317 739	2 570 681	6.9	2.1	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	1 001	87 856 561	21 381 123	24.3	17.8	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	538	49 233 648	3 242 849	6.6	2.7	X
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	131	12 898 529	4 808 017	37.3	4.0	X
5418	Lubricating oil and greases	234	6 326 212	1 481 313	23.4	1.2	X
5420	Liquefied petroleum gases (excluding natural gas)	68	12 133 876	510 124	4.2	.4	X
5500	Crude oil	79	34 798 576	29 306 773	84.2	24.4	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	46	8 660 383	628 032	7.3	.5	X
5800	Farm supplies	8	95 909	12 781	13.3	Z	33.4
5816	Other agricultural chemicals and fertilizers	8	95 909	12 317	12.8	Z	X
9700	Service receipts and labor charges (including installed parts)	79	2 369 940	79 062	3.3	.1	11.5
9701	Labor charges for repair work	32	1 506 831	34 871	2.3	Z	X
9703	Other service receipts and labor charges—Specify	25	592 708	21 877	3.7	Z	X
9810	Miscellaneous commodities	79	10 804 911	907 560	8.4	.8	X
9940	Rental and leasing receipts	63	4 404 555	43 994	1.0	Z	X
4227102	Liquefied petroleum bulk stations & terminals	420	X	5 710 307	X	100.0	78.8
0200	New and rebuilt automotive parts and supplies	18	69 328	3 754	5.4	.1	X
0300	Tires and tubes	9	26 313	986	3.7	Z	X
1500	Electrical appliances, household	29	96 990	3 361	3.5	.1	X
1700	Hardware	6	12 536	410	3.3	Z	X
5400	Petroleum products	29	1 688 864	438 088	25.9	7.7	X
5420	Liquefied petroleum gases (excluding natural gas)	419	5 705 888	4 334 983	76.0	75.9	X
5800	Farm supplies	12	34 632	6 087	17.6	.1	X
9700	Service receipts and labor charges (including installed parts)	61	306 571	15 468	5.0	.3	X
9810	Miscellaneous commodities	28	717 780	21 259	3.0	.4	X
9940	Rental and leasing receipts	9	86 638	2 977	3.4	.1	X
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	3 607	X	'90 904 696	X	100.0	72.6
0200	New and rebuilt automotive parts and supplies	244	6 697 332	201 768	3.0	.2	X
0250	Petroleum products marketing equipment	47	239 161	14 375	6.0	Z	X
0300	Tires and tubes	95	3 351 710	22 408	.7	Z	X
1140	Iron and steel wire and wire products	7	5 289	268	5.1	Z	X
1300	Coal and coke	6	495 688	24 458	4.9	Z	X
1700	Hardware	14	71 336	11 222	15.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	83 053	4 717	5.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	51	124 883	18 864	15.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	10	3 689 774	2 180 290	59.1	2.4	X
2460	Other industrial supplies	6	24 852	1 012	4.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	34	94 931	11 310	11.9	Z	X
3400	Industrial and personal services paper and plastics	6	41 230	371	.9	Z	X
4850	Soft drinks and bottled water	6	27 480	279	1.0	Z	X
4860	Other grocery specialties	32	383 650	15 896	4.1	Z	X
4900	Grain and beans	6	6 502	915	14.1	Z	X
5300	Plastics materials and basic shapes	9	678 489	268 117	39.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	318	6 043 154	581 136	9.6	.6	X
5400	Petroleum products	3 100	72 932 073	68 084 484	93.4	74.9	X
5420	Liquefied petroleum gases (excluding natural gas)	269	7 901 244	2 959 327	37.5	3.3	X
5500	Crude oil	166	19 362 479	12 532 589	64.7	13.8	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	440	7 485 870	3 576 360	47.8	3.9	X
5800	Farm supplies	56	87 715	17 138	19.5	Z	X
5900	Tobacco and tobacco products	15	148 366	25 457	17.2	Z	X
6000	Paint, paint supplies, and wallpaper	6	8 214	216	2.6	Z	X
6150	Nondurable goods, n.e.c.	6	34 063	4 210	12.4	Z	X
9700	Service receipts and labor charges (including installed parts)	294	1 900 793	103 215	5.4	.1	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	251	5 142 985	149 932	2.9	.2	X
9840	Pipeline transportation receipts	9	84 965	1 225	1.4	Z	X
9940	Rental and leasing receipts	131	4 115 672	50 494	1.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 607	X	'90 904 696	X	100.0	72.6
0200	New and rebuilt automotive parts and supplies	244	6 697 332	201 768	3.0	.2	X
0250	Petroleum products marketing equipment	47	239 161	14 375	6.0	Z	X
0300	Tires and tubes	95	3 351 710	22 408	.7	Z	X
1140	Iron and steel wire and wire products	7	5 289	268	5.1	Z	X
1300	Coal and coke	6	495 688	24 458	4.9	Z	X
1700	Hardware	14	71 336	11 222	15.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	16	83 053	4 717	5.7	Z	X
2320	General-purpose industrial machinery, equipment, and parts	51	124 883	18 864	15.1	Z	X
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	10	3 689 774	2 180 290	59.1	2.4	X
2460	Other industrial supplies	6	24 852	1 012	4.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	34	94 931	11 310	11.9	Z	X
3400	Industrial and personal services paper and plastics	6	41 230	371	.9	Z	X
4850	Soft drinks and bottled water	6	27 480	279	1.0	Z	X
4860	Other grocery specialties	32	383 650	15 896	4.1	Z	X
4900	Grain and beans	6	6 502	915	14.1	Z	X
5300	Plastics materials and basic shapes	9	678 489	268 117	39.5	.3	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	318	6 043 154	581 136	9.6	.6	X
5400	Petroleum products	3 100	72 932 073	68 084 484	93.4	74.9	X
5420	Liquified petroleum gases (excluding natural gas)	269	7 901 244	2 959 327	37.5	3.3	X
5500	Crude oil	166	19 362 479	12 532 589	64.7	13.8	X
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	440	7 485 870	3 576 360	47.8	3.9	X
5800	Farm supplies	56	87 715	17 138	19.5	Z	X
5900	Tobacco and tobacco products	15	148 366	25 457	17.2	Z	X
6000	Paint, paint supplies, and wallpaper	6	8 214	216	2.6	Z	X
6150	Nondurable goods, n.e.c.	6	34 063	4 210	12.4	Z	X
9700	Service receipts and labor charges (including installed parts)	294	1 900 793	103 215	5.4	.1	X
9720	Receipts for service contracts	10	5 910	1 561	26.4	Z	X
9810	Miscellaneous commodities	251	5 142 985	149 932	2.9	.2	X
9840	Pipeline transportation receipts	9	84 965	1 225	1.4	Z	X
9940	Rental and leasing receipts	131	4 115 672	50 494	1.2	.1	X
4228	Beer, wine, & distilled alcoholic beverage whsle	4 850	X	69 703 203	X	100.0	82.7
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	43 384	9 937	22.9	Z	X
4400	Confectionery	63	258 260	12 595	4.9	Z	X
4830	Canned foods	9	38 934	1 742	4.5	Z	X
4850	Soft drinks and bottled water	1 446	20 114 525	944 689	4.7	1.4	X
4860	Other grocery specialties	76	641 891	20 553	3.2	Z	X
5600	Beer and ale	3 648	48 923 488	34 396 098	70.3	49.3	X
5700	Wines and distilled alcoholic beverages	2 445	41 505 806	34 085 342	82.1	48.9	X
5900	Tobacco and tobacco products	165	2 262 683	50 359	2.2	.1	X
9700	Service receipts and labor charges (including installed parts)	36	363 258	14 152	3.9	Z	X
9810	Miscellaneous commodities	483	5 339 300	152 625	2.9	.2	X
9940	Rental and leasing receipts	61	599 634	2 985	.5	Z	X
42281	Beer & ale whsle	3 013	X	34 997 239	X	100.0	84.8
4400	Confectionery	52	136 709	8 543	6.2	Z	X
4850	Soft drinks and bottled water	1 137	11 324 411	716 880	6.3	2.0	X
4860	Other grocery specialties	25	99 011	6 391	6.5	Z	X
5600	Beer and ale	3 013	34 997 239	33 214 854	94.9	94.9	X
5700	Wines and distilled alcoholic beverages	608	6 799 842	963 693	14.2	2.8	X
5900	Tobacco and tobacco products	85	364 563	15 962	4.4	Z	X
9700	Service receipts and labor charges (including installed parts)	12	269 597	4 490	1.7	Z	X
9810	Miscellaneous commodities	358	3 748 446	57 711	1.5	.2	X
9940	Rental and leasing receipts	47	521 277	2 527	.5	Z	X
422810	Beer & ale whsle	3 013	X	34 997 239	X	100.0	84.8
4400	Confectionery	52	136 709	8 543	6.2	Z	X
4850	Soft drinks and bottled water	1 137	11 324 411	716 880	6.3	2.0	X
4860	Other grocery specialties	25	99 011	6 391	6.5	Z	X
5600	Beer and ale	3 013	34 997 239	33 214 854	94.9	94.9	X
5700	Wines and distilled alcoholic beverages	608	6 799 842	963 693	14.2	2.8	X
5900	Tobacco and tobacco products	85	364 563	15 962	4.4	Z	X
9700	Service receipts and labor charges (including installed parts)	12	269 597	4 490	1.7	Z	X
9810	Miscellaneous commodities	358	3 748 446	57 711	1.5	.2	X
9940	Rental and leasing receipts	47	521 277	2 527	.5	Z	X
42282	Wine & distilled alcoholic beverage whsle	1 837	X	34 705 964	X	100.0	80.5
4400	Confectionery	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water	309	8 790 114	227 803	2.6	.7	.4
4851	Soft drinks, packaged	147	5 846 176	81 989	1.4	.2	X
4852	Soft drinks, pre and post mix bulk	8	113 412	4 410	3.9	Z	X
4853	Bottled water	300	8 675 398	141 341	1.6	.4	X
4860	Other grocery specialties	51	542 880	14 162	2.6	Z	2.1
4862	Breakfast cereals	13	88 937	415	.5	Z	X
4863	Cooking oils and margarine	13	88 937	415	.5	Z	X
4868	Grocery specialties, n.e.c.	39	453 943	13 331	2.9	Z	X
5600	Beer and ale	635	13 926 249	1 181 244	8.5	3.4	X
5700	Wines and distilled alcoholic beverages	1 837	34 705 964	33 121 649	95.4	95.4	71.1
5711	Wines	1 578	29 614 360	14 247 246	48.1	41.1	X
5712	Distilled liquor (including premixed alcoholic drinks)	1 145	31 130 524	18 874 402	60.6	54.4	X
5900	Tobacco and tobacco products	80	1 898 120	34 397	1.8	.1	X
5911	Cigars	79	1 887 898	34 392	1.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42282	Wine & distilled alcoholic beverage whse—Con.						
9700	Service receipts and labor charges (including installed parts)	24	93 661	9 662	10.3	Z	1.1
9703	Other service receipts and labor charges—Specify	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities	125	1 590 854	94 914	6.0	.3	X
9940	Rental and leasing receipts	14	78 357	458	.6	Z	X
422820	Wine & distilled alcoholic beverage whse	1 837	X	34 705 964	X	100.0	80.5
4400	Confectionery	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water	309	8 790 114	227 803	2.6	.7	.4
4851	Soft drinks, packaged	147	5 846 176	81 989	1.4	.2	X
4852	Soft drinks, pre and post mix bulk	8	113 412	4 410	3.9	Z	X
4853	Bottled water	300	8 675 398	141 341	1.6	.4	X
4860	Other grocery specialties	51	542 880	14 162	2.6	Z	2.1
4862	Breakfast cereals	13	88 937	415	.5	Z	X
4863	Cooking oils and margarine	13	88 937	415	.5	Z	X
4868	Grocery specialties, n.e.c.	39	453 943	13 331	2.9	Z	X
5600	Beer and ale	635	13 926 249	1 181 244	8.5	3.4	X
5700	Wines and distilled alcoholic beverages	1 837	34 705 964	33 121 649	95.4	95.4	71.1
5711	Wines	1 578	29 614 360	14 247 246	48.1	41.1	X
5712	Distilled liquor (including premixed alcoholic drinks)	1 145	31 130 524	18 874 402	60.6	54.4	X
5900	Tobacco and tobacco products	80	1 898 120	34 397	1.8	.1	X
5911	Cigars	79	1 887 898	34 392	1.8	.1	X
9700	Service receipts and labor charges (including installed parts)	24	93 661	9 662	10.3	Z	1.1
9703	Other service receipts and labor charges—Specify	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities	125	1 590 854	94 914	6.0	.3	X
9940	Rental and leasing receipts	14	78 357	458	.6	Z	X
4228201	Wine & distilled alcoholic bev (licensed operation) whse	1 715	X	34 325 562	X	100.0	80.4
4400	Confectionery	11	121 551	4 052	3.3	Z	X
4850	Soft drinks and bottled water	309	8 790 114	227 803	2.6	.7	X
4860	Other grocery specialties	51	542 880	14 162	2.6	Z	X
5600	Beer and ale	635	13 926 249	1 181 244	8.5	3.4	X
5700	Wines and distilled alcoholic beverages	1 715	34 325 562	32 742 288	95.4	95.4	X
5900	Tobacco and tobacco products	80	1 898 120	34 397	1.8	.1	X
9700	Service receipts and labor charges (including installed parts)	24	93 661	9 662	10.3	Z	X
9810	Miscellaneous commodities	125	1 590 854	94 914	6.0	.3	X
9940	Rental and leasing receipts	14	78 357	458	.6	Z	X
4228202	Wine & distilled alcoholic beverage (State operated) whse	122	X	380 402	X	100.0	91.3
5700	Wines and distilled alcoholic beverages	122	380 402	379 361	99.7	99.7	88.1
5711	Wines	39	316 436	77 067	24.4	20.3	X
5712	Distilled liquor (including premixed alcoholic drinks)	122	380 402	302 294	79.5	79.5	X
4229	Miscellaneous nondurable goods whse	34 063	X	213 618 778	X	100.0	79.0
0100	New and used automobiles, motorcycles, etc.	21	46 226	3 549	7.7	Z	X
0120	Buses, campers, and motor homes	6	25 363	2 022	8.0	Z	79.0
0122	Motor homes, car trailers, and campers	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies	233	882 027	58 935	6.7	Z	17.6
0216	Glass	6	15 699	4 200	26.8	Z	X
0219	Engine parts, except electrical	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials	37	62 729	8 451	13.5	Z	X
0223	Parts, n.e.c.	16	284 284	10 864	3.8	Z	X
0224	Accessories	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment	10	9 208	2 762	30.0	Z	X
0300	Tires and tubes	76	1 055 841	84 317	8.0	Z	X
0400	Household and lawn furniture	213	947 924	58 042	6.1	Z	4.3
0411	Upholstered furniture	26	99 293	6 795	6.8	Z	X
0412	Sleep furniture and equipment	32	291 247	4 070	1.4	Z	X
0413	Lawn furniture and equipment	93	450 200	27 065	6.0	Z	X
0414	Other furniture (including sleep sofas)	83	242 572	14 767	6.1	Z	X
0420	Office and business furniture	112	302 698	29 896	9.9	Z	24.7
0421	New office furniture (wooden and metal)	96	246 615	21 722	8.8	Z	X
0500	Household china, glassware, crockery, and plastic housewares	720	1 629 091	143 185	8.8	.1	X
0520	Linens, domestics, curtains, and draperies	350	876 349	54 066	6.2	Z	6.6
0521	Bedspreads, blankets, and bedding	40	169 487	10 961	6.5	Z	X
0523	Shades and blinds	15	64 627	6 649	4.9	Z	X
0524	Towels and washcloths	263	521 376	2 584	.5	Z	X
0525	Other linens and domestics	271	549 248	31 825	5.8	Z	X
0530	Flooring and floor coverings	90	291 499	29 092	10.0	Z	18.7
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	70	281 342	26 096	9.3	Z	X
0540	Other home furnishings	748	2 117 798	168 064	7.9	.1	13.3
0541	Metal flatware and kitchen utensils	401	1 078 352	57 795	5.4	Z	X
0542	Mirrors, lamps, and picture frames	127	328 203	22 640	6.9	Z	X
0543	Home furnishings, n.e.c.	166	749 503	67 261	9.0	Z	X
0600	Lumber: rough, dressed, and finished	31	84 162	4 803	5.7	Z	23.6
0611	Dimensional lumber (non-treated)	22	51 733	3 333	6.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229	Miscellaneous nondurable goods whsle—Con.						
0620	Plywood and millwork	91	888 396	101 973	11.5	Z	5.2
0621	Softwood plywood and oriented strand board (OSB)	9	12 154	219	1.8	Z	X
0623	Gypsum, specialty boards, and treatments	7	457 570	52 125	11.4	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	26	64 879	3 556	5.5	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	38	136 719	11 525	8.4	Z	9.0
0712	Cement and lime	10	12 114	689	5.7	Z	X
0713	Sand, gravel, and crushed stone	14	41 768	3 340	8.0	Z	X
0720	Roofing, siding, and insulation materials	59	304 528	31 649	10.4	Z	25.2
0721	Roofing, except wood	32	270 609	29 498	10.9	Z	X
0722	Siding, except wood	7	2 737	180	6.6	Z	X
0723	Insulation materials	8	32 856	218	.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	24	85 007	12 118	14.3	Z	X
0740	Other construction materials	142	1 193 578	42 369	3.6	Z	3.5
0744	Construction materials, n.e.c. (including wire fence and construction paper)	10	53 855	4 241	7.9	Z	X
0800	Photographic equipment and supplies (excluding video)	285	4 161 864	171 851	4.1	.1	2.5
0813	Photographic film	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film)	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies	20	226 245	89 989	39.8	Z	X
0900	Office equipment	434	741 538	69 538	9.4	Z	25.6
0911	Typewriters and dedicated word processors	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines	146	308 618	2 138	.7	Z	X
0913	Copying machines and equipment	277	578 773	50 167	8.7	Z	X
0914	Dictating, transcribing, and recording machines	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines	55	145 071	5 154	3.6	Z	X
0920	New computer equipment	433	499 412	60 704	12.2	Z	54.1
0921	Computers	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices	92	228 064	23 215	10.2	Z	X
0923	Computer printers	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment	260	264 272	2 099	.8	Z	X
0930	Used computer equipment	28	16 286	610	3.7	Z	X
0950	Computer software (packaged)	207	256 373	11 289	4.4	Z	X
0960	Restaurant and hotel equipment and supplies	403	6 711 165	211 235	3.1	.1	X
0970	Store machines and equipment	210	269 098	25 677	9.5	Z	28.6
0971	Vending machines	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment	186	220 058	24 541	11.2	Z	X
1000	Medical, hospital, and surgical supplies	28	163 963	18 463	11.3	Z	16.5
1011	Surgical and medical instruments and equipment	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods	78	250 412	5 064	2.0	Z	74.0
1034	Optical goods, n.e.c. (excluding cameras)	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies	113	326 829	28 066	8.6	Z	19.3
1041	Religious supplies	11	15 074	6 913	45.9	Z	X
1042	School supplies	68	97 453	13 762	14.1	Z	X
1050	Other professional equipment and supplies	27	50 160	5 027	10.0	Z	22.5
1051	Architects' equipment and supplies	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies	13	4 297	281	6.5	Z	X
1120	Flat iron and steel products	81	7 649 322	294 106	3.8	.1	19.1
1123	Sheets (cold-rolled)	26	7 504 397	277 062	3.7	.1	X
1140	Iron and steel wire and wire products	104	429 160	24 842	5.8	Z	X
1150	Iron and steel pipe and tubing	64	2 335 519	54 901	2.4	Z	63.8
1154	Other steel pipe	17	2 168 673	49 148	2.3	Z	X
1200	Copper and brass	83	8 989 405	1 495 852	16.6	.7	X
1220	Aluminum shapes, forms, etc.	97	12 166 274	1 976 232	16.2	.9	X
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	7	1 875 540	521 317	27.8	.2	X
1300	Coal and coke	18	3 401 405	238 445	7.0	.1	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	37	10 838 862	624 787	5.8	.3	X
1400	Electrical apparatus and equipment	372	4 132 577	155 871	3.8	.1	1.5
1411	Power and distribution transformers	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types)	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit)	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit)	30	369 317	43 554	11.8	Z	X
1418	Lighting fixtures (residential and commercial)	15	41 855	817	2.0	Z	X
1419	Industrial controls	198	3 378 230	44 017	1.3	Z	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household	344	723 404	54 358	7.5	Z	3.1
1511	Televisions	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players	17	40 564	822	2.0	Z	X
1513	V.C.R.'s and video cameras	17	41 697	665	1.6	Z	X
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	281	559 490	26 367	4.7	Z	X
1600	Electronic parts and equipment, except communication	412	4 097 182	299 303	7.3	.1	.1
1612	Integrated circuits	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts	300	3 781 168	103 700	2.7	Z	X
1618	Electronic parts and equipment, n.e.c.	140	3 266 328	170 939	5.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229	Miscellaneous nondurable goods whse—Con.						
1650	Communication equipment and supplies	133	252 723	21 393	8.5	Z	18.6
1651	Telephones	122	250 983	8 076	3.2	Z	X
1652	Other electronic communication equipment	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment	17	91 888	2 077	2.3	Z	X
1700	Hardware	1 100	5 567 437	464 363	8.3	.2	5.7
1711	Hand tools (including power driven)	718	3 853 303	214 807	5.6	.1	X
1712	Bolts, nuts, rivets, and fasteners	580	2 683 959	90 448	3.4	Z	X
1713	Cutlery	231	870 472	76 939	8.8	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	198	574 037	81 141	14.1	Z	65.0
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	160	316 492	15 185	4.8	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	126	267 325	11 223	4.2	Z	X
1813	Plumbing fixtures	60	184 696	14 971	8.1	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	67	64 428	2 503	3.9	Z	X
1815	Boilers, radiators, and convectors	13	9 092	1 604	17.6	Z	X
1818	Other plumbing and heating equipment and supplies	59	302 692	35 511	11.7	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	44	58 301	8 368	14.4	Z	49.2
1911	Furnaces (warm air)	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial)	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	34	46 582	357	.8	Z	X
2000	Refrigeration equipment and supplies	64	51 638	12 098	23.4	Z	13.4
2011	Commercial refrigerators (reach-in and walk-in)	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators	62	46 210	2 426	5.3	Z	X
2014	Refrigerants	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	29	43 033	5 296	12.3	Z	42.0
2113	New mixers, pavers, and related equipment	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts	480	2 747 737	153 125	5.6	.1	2.2
2211	New tractors (farm)	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery	15	104 610	8 162	7.8	Z	X
2214	New dairy farm and barn equipment	49	441 082	24 004	5.4	Z	X
2215	New irrigation equipment	62	433 857	47 581	11.0	Z	X
2216	Other new farm machinery and equipment	329	1 705 472	65 944	3.9	Z	X
2218	Used farm machinery and equipment	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts	303	2 056 332	153 105	7.4	.1	6.9
2221	New power lawn mowers	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment	118	1 592 617	136 809	8.6	.1	X
2230	Food-processing machinery, equipment, and parts	14	14 778	3 620	24.5	Z	74.5
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	16	11 804	582	4.9	Z	79.0
2311	Pumps	16	11 804	190	1.6	Z	X
2312	Motors	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	280	12 453 538	3 752 353	30.1	1.8	.3
2321	New pumps, compressors (air or gas), and equipment	73	10 070 621	1 982 565	19.7	.9	X
2326	New controlling, recording, and indicating instruments and access	130	10 437 999	1 600 470	15.3	.7	X
2327	All other new general-purpose industrial machinery and equipment	91	321 780	40 791	12.7	Z	X
2328	Used general-purpose industrial machinery and equipment	35	1 533 091	87 024	5.7	Z	X
2330	Metalworking machinery, equipment, and parts	32	68 255	6 341	9.3	Z	X
2340	Materials handling machinery, equipment, and parts	66	117 470	18 634	15.9	Z	56.2
2343	New forklift trucks	35	107 076	16 428	15.3	Z	X
2345	Used materials handling machinery, equipment, and parts	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts	56	259 654	170 113	65.5	.1	76.4
2363	New printing trades machinery, equipment, and supplies	20	14 449	3 547	24.5	Z	X
2366	Other new industrial machinery and equipment	41	235 860	161 616	68.5	.1	X
2367	Used industrial machinery and equipment	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	16	11 804	291	2.5	Z	79.0
2391	Hydraulic valves	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	16	11 804	367	3.1	Z	79.0
2411	Hydraulic cylinders and rotary actuators	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	12	2 264	201	8.9	Z	79.0
2421	Hydraulic and pneumatic connectors	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	28	22 425	1 654	7.4	Z	75.8
2431	Filters	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases)	31	87 824	10 485	11.9	Z	X
2450	Industrial containers and supplies	88	363 547	23 374	6.4	Z	33.8
2454	Other industrial containers and supplies	82	291 042	21 840	7.5	Z	X
2460	Other industrial supplies	429	1 611 538	169 873	10.5	.1	3.3
2461	Printing and duplicating inks	63	188 672	33 119	17.6	Z	X
2462	Abrasives and abrasive materials	163	268 980	27 271	10.1	Z	X
2465	Strapping and tape	111	138 731	4 542	3.3	Z	X
2466	Industrial supplies, n.e.c.	189	730 331	58 328	8.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229	Miscellaneous nondurable goods whsle—Con.						
2500	Beauty and barber equipment and supplies	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies	66	401 650	32 144	8.0	Z	.5
2523	Custodial supplies	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies	75	329 694	17 908	5.4	Z	X
2540	Other service establishment equipment and supplies	16	69 947	22 357	32.0	Z	79.0
2542	Service establishment equipment and supplies, n.e.c.	15	59 243	17 540	29.6	Z	X
2600	Aircraft and aeronautical equipment and supplies	43	3 394 762	106 136	3.1	.1	X
2613	Other new aircraft equipment and supplies	43	3 394 762	106 136	3.1	.1	X
2620	Marine machinery, equipment, and supplies	14	39 824	2 149	5.4	Z	X
2700	Sporting and recreational goods and supplies	619	1 887 129	108 837	5.8	.1	4.3
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	15	31 596	1 213	3.8	Z	X
2713	Billiards, pool, bowling equipment, and accessories	356	506 599	30 042	5.9	Z	X
2714	Camping and fishing equipment and accessories	88	790 040	31 263	4.0	Z	X
2715	Athletic equipment and accessories	12	71 412	915	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	13	99 881	4 158	4.2	Z	X
2800	Toys and hobby goods and supplies	1 290	3 893 034	388 918	10.0	.2	15.0
2811	Video games and cartridges	62	597 264	21 626	3.6	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	824	2 439 893	257 613	10.6	.1	X
2813	Crafts and craft supplies	164	244 843	31 861	13.0	Z	X
2814	Other hobby goods and accessories	133	415 362	55 866	13.5	Z	X
2930	Recyclable paper and paperboard	112	617 810	58 784	9.5	Z	X
2940	Recyclable materials, except metal	21	101 962	11 053	10.8	Z	X
3000	Jewelry, diamonds, gem stones, and watches	537	1 243 342	83 187	6.7	Z	7.4
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases	62	201 594	16 547	8.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	134	117 027	17 215	14.7	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies	28	83 610	10 885	13.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	37	321 435	64 790	20.2	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	334	2 887 408	116 691	4.0	.1	X
3140	Prerecorded video tapes	341	2 459 237	184 423	7.5	.1	X
3150	Other durable goods	80	368 235	9 878	2.7	Z	7.1
3152	Luggage	64	338 915	2 775	.8	Z	X
3154	Other durable goods, n.e.c.	64	352 034	6 240	1.8	Z	X
3160	Fire extinguishers and fire safety equipment	6	78 244	5 540	7.1	Z	X
3200	Printing and writing paper	568	4 495 670	146 399	3.3	.1	3.4
3212	Fine roll paper	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper	549	4 287 984	126 800	3.0	.1	X
3300	Stationery, office supplies and greeting cards	1 539	13 580 189	725 319	5.3	.3	2.3
3311	Business forms	474	2 027 259	89 006	4.4	Z	X
3312	Stationery, photocopy paper, and typing paper	525	1 830 305	84 006	4.6	Z	X
3313	Inked ribbons, carbon paper, pens and pencils	403	3 992 034	96 408	2.4	Z	X
3314	Toner and cartridges	505	4 916 080	105 273	2.1	Z	X
3315	Greeting cards	396	1 003 641	69 838	7.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	704	2 396 168	143 179	6.0	.1	X
3400	Industrial and personal services paper and plastics	906	10 669 748	432 014	4.0	.2	1.8
3411	Paperboard and boxboard boxes	208	956 636	55 361	5.8	Z	X
3412	Paper dishes, cups, and napkins	735	9 558 905	143 683	1.5	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	545	9 411 952	153 556	1.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	380	8 148 104	24 290	.3	Z	X
3415	Other industrial and personal service paper	98	513 785	37 530	7.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 386	24 058 809	934 413	3.9	.4	1.5
3511	Prescription drugs	80	503 561	27 453	5.5	Z	X
3512	Nonprescription pharmaceuticals	465	1 539 529	263 917	17.1	.1	X
3513	Cosmetics	247	282 187	29 329	10.4	Z	X
3514	Perfumes	63	111 054	12 887	11.6	Z	X
3515	Other toiletries and druggists' sundries	1 006	22 946 277	579 285	2.5	.3	X
3600	Piece goods, knit and woven	247	7 960 295	3 887 794	48.8	1.8	.5
3612	Cotton (including blends)	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	37	226 348	10 488	4.6	Z	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	426	2 618 546	79 958	3.1	Z	X
3800	Men's and boys' wear	917	7 024 895	562 378	8.0	.3	1.2
3811	Men's and boys' suits, coats, and formal wear	30	93 000	14 080	15.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	365	4 765 245	91 099	1.9	Z	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.1	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	656	6 644 558	276 801	4.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229	Miscellaneous nondurable goods whse—Con.						
3900	Women's and children's wear	777	1 228 377	180 376	14.7	.1	9.8
3911	Infants' and children's wear (to size 6X)	41	59 470	5 375	9.0	Z	X
3912	Women's misses', and girls' dresses and blouses	187	311 350	37 262	12.0	Z	X
3913	Women's misses', and girls' suits and coats	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear	190	286 761	52 469	18.3	Z	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	Z	X
4000	Footwear	276	6 174 017	1 702 816	27.6	.8	.3
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	.4	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	.4	X
4015	Shoe accessories	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged)	739	18 264 660	892 245	4.9	.4	9.3
4111	Dinners (frozen)	189	11 133 458	259 070	2.3	.1	X
4112	Fish and seafoods (frozen packaged)	432	2 698 041	89 389	3.3	Z	X
4113	Vegetables (frozen)	498	8 029 266	110 072	1.4	.1	X
4114	Fruits and fruit juices (frozen)	425	5 186 988	63 369	1.2	Z	X
4115	Meat (frozen packaged)	507	9 093 099	208 051	2.3	.1	X
4116	Frozen baked goods	169	5 334 314	76 138	1.4	Z	X
4117	Other frozen foods (except frozen dairy products)	249	6 757 393	86 077	1.3	Z	X
4200	Dairy products (excluding dried or canned)	646	11 832 724	405 419	3.4	.2	11.8
4211	Butter	371	4 097 638	11 752	.3	Z	X
4212	Cheese	557	8 569 116	188 014	2.2	.1	X
4213	Milk and cream, except raw	191	4 409 432	105 689	2.4	Z	X
4214	Ice cream	83	2 041 765	26 706	1.3	Z	X
4215	Raw milk	20	12 662	479	3.8	Z	X
4216	Other dairy products	172	6 022 486	67 428	1.1	Z	X
4300	Poultry and poultry products	501	5 247 388	247 551	4.7	.1	X
4312	Eggs	416	1 534 000	71 201	4.6	Z	X
4313	Live poultry	435	1 982 169	114 939	5.8	.1	X
4400	Confectionery	1 302	29 342 042	2 943 175	10.0	1.4	2.3
4411	Candy	1 221	27 973 967	2 194 613	7.8	1.0	X
4412	Chewing gum	645	15 327 053	316 570	2.1	.1	X
4413	Nuts	337	11 434 155	168 230	1.5	.1	X
4414	Chips and popcorn	449	13 346 134	136 786	1.0	.1	X
4415	Other confections	227	9 028 176	123 046	1.4	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	142	1 065 318	78 306	7.4	Z	X
4600	Meat and meat products (fresh and unpackaged)	575	8 056 783	454 790	5.6	.2	14.0
4611	Beef (not killed on location)	448	4 006 409	267 676	6.7	.1	X
4612	Veal (not killed on location)	274	659 752	5 804	.9	Z	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location)	306	3 262 700	96 718	3.0	Z	X
4615	Sausage and prepared meats made on location	272	1 566 777	7 017	.4	Z	X
4616	Sausage and prepared meats not made on location	145	5 625 334	34 762	.6	Z	X
4618	Other meat products	68	873 740	40 675	4.7	Z	X
4700	Fresh fruits and vegetables	497	2 675 351	209 926	7.8	.1	1.8
4711	Fresh fruits	475	2 192 986	153 507	7.0	.1	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	21	399 160	4 351	1.1	Z	X
4713	Other fresh vegetables	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices	746	14 250 550	257 452	1.8	.1	8.8
4811	Coffee	473	14 005 109	149 503	1.1	.1	X
4812	Tea	251	7 442 838	54 186	.7	Z	X
4813	Spices	498	5 037 832	53 691	1.1	Z	X
4820	Bread and baked goods	333	1 959 424	40 417	2.1	Z	48.9
4821	Breads and rolls	76	720 513	7 228	1.0	Z	X
4822	Cookies, cakes, and other baked goods	323	1 946 768	32 882	1.7	Z	X
4830	Canned foods	905	16 828 350	764 551	4.5	.4	7.6
4831	Canned and bottled fruits, vegetables, and juices	826	16 095 006	481 437	3.0	.2	X
4832	Canned and bottled baby foods	280	6 794 070	40 042	.6	Z	X
4833	Canned meats	361	7 884 516	81 918	1.0	Z	X
4834	Canned fish and seafoods	387	4 930 180	25 982	.5	Z	X
4835	Canned milk	79	3 410 287	12 296	.4	Z	X
4836	Other canned foods	282	8 385 326	122 012	1.5	.1	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	453	6 435 242	220 150	3.4	.1	X
4850	Soft drinks and bottled water	878	22 070 139	723 027	3.3	.3	8.3
4851	Soft drinks, packaged	704	14 659 957	412 778	2.8	.2	X
4852	Soft drinks, pre and post mix bulk	134	5 602 628	83 052	1.5	Z	X
4853	Bottled water	572	14 860 943	226 343	1.5	.1	X
4860	Other grocery specialties	1 512	25 998 167	1 928 431	7.4	.9	12.3
4861	Pasta	629	8 224 403	120 080	1.5	.1	X
4862	Breakfast cereals	355	7 163 276	54 069	.8	Z	X
4863	Cooking oils and margarine	816	11 564 914	223 389	1.9	.1	X
4864	Flour	676	9 484 416	49 208	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	691	11 497 767	80 141	.7	Z	X
4866	Sugar, refined	753	11 298 318	87 867	.8	Z	X
4867	Pet foods	553	7 289 641	184 000	2.5	.1	X
4868	Grocery specialties, n.e.c.	503	10 739 875	1 127 552	10.5	.5	X
4900	Grain and beans	615	18 338 378	2 591 114	14.1	1.2	3.6
4911	Corn (for grain)	333	2 465 020	285 939	11.6	.1	X
4912	Oats and barley	113	606 700	14 409	2.4	Z	X
4913	Wheat	249	1 699 824	54 202	3.2	Z	X
4914	Sorghum (for grain)	57	211 439	4 079	1.9	Z	X
4915	Soybeans	260	2 024 133	148 873	7.4	.1	X
4916	Other grain and beans (rice and edible and inedible beans)	63	534 390	8 049	1.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229	Miscellaneous nondurable goods whsle—Con.						
5000	Cattle, hogs, sheep, and goats	57	796 440	92 985	11.7	Z	13.0
5012	Hogs	50	744 199	69 448	9.3	Z	X
5014	Goats	7	69 053	6 122	8.9	Z	X
5100	Hides, skins, and pelts	9	15 143	5 974	39.5	Z	X
5120	Leaf tobacco	225	7 211 276	200 569	2.8	.1	X
5140	Other farm products, inedible	59	100 659	23 708	23.6	Z	79.0
5142	Horses, mules, and donkeys	14	10 985	2 132	19.4	Z	X
5143	Farm products, n.e.c.	45	89 674	21 576	24.1	Z	X
5200	Raw cotton	6	52 380	5 501	10.5	Z	X
5300	Plastics materials and basic shapes	489	6 799 807	340 751	5.0	.2	1.4
5311	Plastic pipes, rods, tubes, and shapes	47	217 698	18 613	8.6	Z	X
5313	Plastics raw materials	48	168 494	16 789	10.0	Z	X
5314	Other plastics materials and basic shapes	12	23 169	1 719	7.4	Z	X
5320	Industrial gases (welding, etc.)	31	87 244	18 865	21.6	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	865	15 265 003	4 082 153	26.7	1.9	1.6
5331	Gasses, compressed and liquified, except L.P.	19	331 538	25 284	7.6	Z	X
5332	Alkalies and chlorine	18	222 378	1 167	.5	Z	X
5335	Detergents and soaps	436	2 285 072	417 589	18.3	.2	X
5336	Sanitation chemicals, polishes, and waxes	177	1 249 084	171 028	13.7	1.1	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	17	105 207	663	.6	Z	X
5342	Adhesives, sealants, and glues	105	833 891	62 975	7.6	Z	X
5344	Other chemicals and allied products	302	9 938 478	2 938 014	29.6	1.4	X
5400	Petroleum products	355	3 889 629	319 560	8.2	.2	3.2
5412	Motor gasoline	42	182 684	16 551	9.1	Z	X
5414	Jet fuel (naphtha or kerosine type)	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	42	182 684	13 982	7.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	39	127 763	16 641	13.0	Z	X
5418	Lubricating oil and greases	257	3 669 179	261 410	7.1	.1	X
5420	Liquified petroleum gases (excluding natural gas)	91	697 433	39 110	5.6	Z	X
5500	Crude oil	25	8 661 115	4 157 775	48.0	1.9	X
5600	Beer and ale	44	610 270	25 884	4.2	Z	X
5700	Wines and distilled alcoholic beverages	45	615 063	41 666	6.8	Z	9.6
5711	Wines	26	374 452	40 235	10.7	Z	X
5800	Farm supplies	7 665	68 909 908	51 963 956	75.4	24.3	57.8
5811	Hay, straw, and alfalfa	629	2 611 599	1 381 153	52.9	.6	X
5812	Feeds (poultry and livestock) not mixed on location	1 374	11 062 969	4 929 591	44.6	2.3	X
5813	Prepared feeds (poultry and livestock) mixed on location	387	3 041 149	1 049 143	34.5	.5	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 646	14 264 832	6 231 844	43.7	2.9	X
5815	Insecticides, fungicides, and pesticides	1 951	16 226 113	5 669 082	34.9	2.7	X
5816	Other agricultural chemicals and fertilizers	4 301	46 520 497	23 147 245	49.8	10.8	X
5817	Seeds and bulbs	2 423	14 982 800	7 762 289	51.8	3.6	X
5818	Other farm supplies (including harness and saddlery equipment)	1 763	6 449 776	1 748 043	27.1	.8	X
5900	Tobacco and tobacco products	1 679	50 618 080	41 876 135	82.7	19.6	66.5
5911	Cigars	1 318	30 659 029	4 256 584	13.9	2.0	X
5912	Cigarettes	1 360	44 408 465	33 939 663	76.4	15.9	X
5913	Other tobacco products (excluding leaf)	997	28 451 932	3 650 225	12.8	1.7	X
6000	Paint, paint supplies, and wallpaper	2 356	8 519 475	6 724 793	78.9	3.1	51.9
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	880	3 636 937	2 144 773	59.0	1.0	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	467	1 963 761	981 974	50.0	.5	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings) ..	1 009	2 706 199	1 662 110	61.4	.8	X
6014	Paint supplies	944	2 769 557	1 029 596	37.2	.5	X
6015	Wallpaper	398	1 230 374	872 241	70.9	.4	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	4 908	35 087 743	32 606 719	92.9	15.3	60.1
6101	Books	3 181	23 550 551	16 903 295	71.8	7.9	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	2 466	19 232 229	15 691 605	81.6	7.3	X
6110	Flowers and florists' supplies	4 210	8 914 914	7 793 202	87.4	3.6	X
6120	Art goods (including novelties and souvenirs)	5 237	11 275 115	8 964 047	79.5	4.2	51.1
6121	Art materials	1 838	4 181 313	3 380 468	80.8	1.6	X
6122	Novelties and souvenirs	3 648	7 579 937	5 578 281	73.6	2.6	X
6130	Textile bags, bagging, and burlap	629	1 262 808	772 729	61.2	.4	X
6150	Nondurable goods, n.e.c.	6 936	19 493 404	17 035 975	87.4	8.0	X
9700	Service receipts and labor charges (including installed parts)	2 586	7 083 354	784 188	11.1	.4	10.9
9701	Labor charges for repair work	1 705	2 774 729	168 672	6.1	.1	X
9702	Parts installed in repair work	1 133	1 558 149	90 058	5.8	Z	X
9703	Other service receipts and labor charges—Specify	975	2 536 804	350 760	13.8	.2	X
9720	Receipts for service contracts	788	871 011	191 478	22.0	.1	X
9730	Advertising specialties (paper novelties, etc.)	432	507 061	75 344	14.9	Z	X
9740	Receipts for installing equipment	549	422 902	73 542	17.4	Z	X
9810	Miscellaneous commodities	2 114	22 854 886	1 274 182	5.6	.6	X
9910	Receipts from Commodity Credit Corporation	13	80 928	360	.4	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	96	530 316	23 499	4.4	Z	X
9930	Sales of integrated systems which you wrote or modified software	166	137 936	31 028	22.5	Z	X
9940	Rental and leasing receipts	781	1 753 596	119 866	6.8	.1	7.9
9941	Computer rental and leasing receipts	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental	303	467 101	83 607	17.9	Z	X
9943	Other office machine rental receipts	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts	47	12 888	213	1.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229	Miscellaneous nondurable goods whse—Con.						
9950	Construction receipts	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications)	152	94 699	18 243	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment	75	108 258	15 051	13.9	Z	X
42291	Farm supplies whse	7 378	X	53 634 309	X	100.0	76.1
0200	New and rebuilt automotive parts and supplies	75	246 804	6 891	2.8	Z	X
0300	Tires and tubes	58	1 020 336	81 507	8.0	.2	X
0540	Other home furnishings	11	66 206	11 030	16.7	Z	X
0600	Lumber: rough, dressed, and finished	18	69 444	3 729	5.4	Z	11.9
0611	Dimensional lumber (non-treated)	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork	41	462 067	42 082	9.1	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	17	64 097	3 895	6.1	Z	8.0
0713	Sand, gravel, and crushed stone	12	36 933	2 857	7.7	Z	X
0720	Roofing, siding, and insulation materials	7	22 542	628	2.8	Z	X
0740	Other construction materials	109	1 071 095	35 864	3.3	.1	X
1120	Flat iron and steel products	13	13 347	923	6.9	Z	X
1140	Iron and steel wire and wire products	29	99 283	8 346	8.4	Z	X
1150	Iron and steel pipe and tubing	20	60 817	1 143	1.9	Z	X
1300	Coal and coke	8	10 383	297	2.9	Z	X
1400	Electrical apparatus and equipment	13	29 452	2 156	7.3	Z	X
1500	Electrical appliances, household	19	35 656	1 320	3.7	Z	17.1
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1600	Electronic parts and equipment, except communication	11	6 581	667	10.1	Z	X
1700	Hardware	373	2 785 555	168 586	6.1	.3	2.3
1711	Hand tools (including power driven)	187	2 107 598	80 654	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners	141	1 707 777	31 724	1.9	.1	X
1713	Cutlery	98	377 931	13 810	3.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	22	80 553	7 533	9.4	Z	70.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	16	69 992	3 777	5.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	11	20 926	371	1.8	Z	X
1813	Plumbing fixtures	7	9 888	130	1.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	11	20 926	649	3.1	Z	X
1818	Other plumbing and heating equipment and supplies	12	24 866	961	3.9	Z	X
2200	Farm machinery, equipment, and parts	426	2 620 025	128 681	4.9	.2	2.2
2211	New tractors (farm)	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery	15	104 610	8 162	7.8	Z	X
2214	New dairy farm and barn equipment	49	441 082	24 004	5.4	Z	X
2215	New irrigation equipment	12	318 074	24 937	7.8	Z	X
2216	Other new farm machinery and equipment	329	1 705 472	65 944	3.9	.1	X
2218	Used farm machinery and equipment	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts	190	1 776 591	142 941	8.0	.3	7.2
2221	New power lawn mowers	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment	118	1 592 617	136 809	8.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts	22	73 120	13 788	18.9	Z	39.1
2326	New controlling, recording, and indicating instruments and access	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts	8	5 477	1 093	20.0	Z	76.1
2366	Other new industrial machinery and equipment	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies	10	9 027	363	4.0	Z	14.8
2466	Industrial supplies, n.e.c.	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies	83	886 668	24 869	2.8	Z	1.5
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories	24	696 053	16 606	2.4	Z	X
2715	Athletic equipment and accessories	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies	7	14 442	1 368	9.5	Z	X
2930	Recyclable paper and paperboard	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards	9	12 903	986	7.6	Z	X
3400	Industrial and personal services paper and plastics	8	7 388	929	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	71	602 529	109 426	18.2	.2	2.4
3511	Prescription drugs	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals	9	126 246	55 536	44.0	.1	X
3515	Other toiletries and druggists' sundries	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear	35	74 417	4 332	5.8	Z	4.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	22	53 499	353	.7	Z	X
3900	Women's and children's wear	7	13 699	681	5.0	Z	X
4000	Footwear	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products	27	467 056	46 338	9.9	.1	.3
4313	Live poultry	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices	6	15 016	509	3.4	Z	X
4860	Other grocery specialties	273	1 624 391	182 521	11.2	.3	29.5
4863	Cooking oils and margarine	6	37 633	11 386	30.3	Z	X
4867	Pet foods	246	1 111 739	70 432	6.3	.1	X
4868	Grocery specialties, n.e.c.	23	475 601	100 659	21.2	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42291	Farm supplies whsle—Con.						
4900	Grain and beans	364	2 643 583	514 280	19.5	1.0	28.3
4911	Corn (for grain)	326	2 449 678	285 024	11.6	.5	X
4912	Oats and barley	106	591 358	14 110	2.4	Z	X
4913	Wheat	242	1 684 482	54 144	3.2	.1	X
4914	Sorghum (for grain)	57	211 439	4 079	1.9	Z	X
4915	Soybeans	260	2 024 133	148 873	7.4	.3	X
4916	Other grain and beans (rice and edible and inedible beans)	63	534 390	8 049	1.5	Z	X
5000	Cattle, hogs, sheep, and goats	55	754 137	86 325	11.4	.2	9.6
5012	Hogs	50	744 199	69 448	9.3	.1	X
5014	Goats	6	28 499	40	.1	Z	X
5120	Leaf tobacco	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible	16	21 294	6 256	29.4	Z	76.1
5142	Horses, mules, and donkeys	14	10 985	2 132	19.4	Z	X
5200	Raw cotton	6	52 380	5 501	10.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	128	3 404 782	546 402	16.0	1.0	.3
5331	Gasses, compressed and liquified, except L.P.	13	312 385	23 935	7.7	Z	X
5332	Alkalies and chlorine	13	105 137	330	.3	Z	X
5335	Detergents and soaps	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	239 783	7 934	3.3	Z	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products	44	416 141	20 811	5.0	Z	X
5400	Petroleum products	260	1 586 582	212 692	13.4	.4	8.5
5412	Motor gasoline	42	182 684	16 551	9.1	Z	X
5414	Jet fuel (naphtha or kerosine type)	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	42	182 684	13 982	7.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	39	127 763	16 641	13.0	Z	X
5418	Lubricating oil and greases	229	1 488 495	161 762	10.9	.3	X
5420	Liquified petroleum gases (excluding natural gas)	77	687 529	37 443	5.4	.1	X
5800	Farm supplies	7 378	53 634 309	50 592 365	94.3	94.3	55.3
5811	Hay, straw, and alfalfa	629	2 611 599	1 381 153	52.9	2.6	X
5812	Feeds (poultry and livestock) not mixed on location	1 277	10 650 236	4 877 077	45.8	9.1	X
5813	Prepared feeds (poultry and livestock) mixed on location	376	2 971 270	1 045 620	35.2	2.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 617	14 161 103	6 227 854	44.0	11.6	X
5815	Insecticides, fungicides, and pesticides	1 916	16 046 179	5 650 324	35.2	10.5	X
5816	Other agricultural chemicals and fertilizers	4 189	32 380 327	21 963 599	67.8	41.0	X
5817	Seeds and bulbs	2 384	14 714 980	7 715 753	52.4	14.4	X
5818	Other farm supplies (including harness and saddlery equipment)	1 729	6 324 866	1 730 987	27.4	3.2	X
6000	Paint, paint supplies, and wallpaper	84	663 370	9 389	1.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	5 159	126	2.4	Z	34.6
6101	Books	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies	80	235 003	47 961	20.4	.1	X
6120	Art goods (including novelties and souvenirs)	6	2 146	47	2.2	Z	10.8
6122	Novelties and souvenirs	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c.	23	24 153	3 709	15.4	Z	X
9700	Service receipts and labor charges (including installed parts)	863	2 674 998	150 819	5.6	.3	5.6
9701	Labor charges for repair work	467	1 550 848	58 076	3.7	.1	X
9702	Parts installed in repair work	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify	396	1 065 353	78 589	7.4	.1	X
9810	Miscellaneous commodities	512	2 731 289	246 820	9.0	.5	X
9910	Receipts from Commodity Credit Corporation	8	76 511	148	.2	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	92	528 996	22 907	4.3	Z	X
9940	Rental and leasing receipts	57	155 194	3 826	2.5	Z	X
422910	Farm supplies whsle	7 378	X	53 634 309	X	100.0	76.1
0200	New and rebuilt automotive parts and supplies	75	246 804	6 891	2.8	Z	X
0300	Tires and tubes	58	1 020 336	81 507	8.0	.2	X
0540	Other home furnishings	11	66 206	11 030	16.7	Z	X
0600	Lumber: rough, dressed, and finished	18	69 444	3 729	5.4	Z	11.9
0611	Dimensional lumber (non-treated)	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork	41	462 067	42 082	9.1	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	17	64 097	3 895	6.1	Z	8.0
0713	Sand, gravel, and crushed stone	12	36 933	2 857	7.7	Z	X
0720	Roofing, siding, and insulation materials	7	22 542	628	2.8	Z	X
0740	Other construction materials	109	1 071 095	35 864	3.3	.1	X
1120	Flat iron and steel products	13	13 347	923	6.9	Z	X
1140	Iron and steel wire and wire products	29	99 283	8 346	8.4	Z	X
1150	Iron and steel pipe and tubing	20	60 817	1 143	1.9	Z	X
1300	Coal and coke	8	10 383	297	2.9	Z	X
1400	Electrical apparatus and equipment	13	29 452	2 156	7.3	Z	X
1500	Electrical appliances, household	19	35 656	1 320	3.7	Z	17.1
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1600	Electronic parts and equipment, except communication	11	6 581	667	10.1	Z	X
1700	Hardware	373	2 785 555	168 586	6.1	.3	2.3
1711	Hand tools (including power driven)	187	2 107 598	80 654	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners	141	1 707 777	31 724	1.9	.1	X
1713	Cutlery	98	377 931	13 810	3.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422910	Farm supplies whlse—Con.						
1800	Plumbing and heating equipment and supplies (hydronics)	22	80 553	7 533	9.4	Z	70.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	16	69 992	3 777	5.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	11	20 926	371	1.8	Z	X
1813	Plumbing fixtures	7	9 888	130	1.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	11	20 926	649	3.1	Z	X
1818	Other plumbing and heating equipment and supplies	12	24 866	961	3.9	Z	X
2200	Farm machinery, equipment, and parts	426	2 620 025	128 681	4.9	.2	2.2
2211	New tractors (farm)	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery	15	104 610	8 162	7.8	Z	X
2214	New dairy farm and barn equipment	49	441 082	24 004	5.4	Z	X
2215	New irrigation equipment	12	318 074	24 937	7.8	Z	X
2216	Other new farm machinery and equipment	329	1 705 472	65 944	3.9	.1	X
2218	Used farm machinery and equipment	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts	190	1 776 591	142 941	8.0	.3	7.2
2221	New power lawn mowers	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment	118	1 592 617	136 809	8.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts	22	73 120	13 788	18.9	Z	39.1
2326	New controlling, recording, and indicating instruments and access	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts	8	5 477	1 093	20.0	Z	76.1
2366	Other new industrial machinery and equipment	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies	10	9 027	363	4.0	Z	14.8
2466	Industrial supplies, n.e.c.	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies	83	886 668	24 869	2.8	Z	1.5
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories	24	696 053	16 606	2.4	Z	X
2715	Athletic equipment and accessories	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	11	46 542	507	1.1	Z	X
2800	Toys and hobby goods and supplies	7	14 442	1 368	9.5	Z	X
2930	Recyclable paper and paperboard	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards	9	12 903	986	7.6	Z	X
3400	Industrial and personal services paper and plastics	8	7 388	929	12.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	71	602 529	109 426	18.2	.2	2.4
3511	Prescription drugs	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals	9	126 246	55 536	44.0	.1	X
3515	Other toiletries and druggists' sundries	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear	35	74 417	4 332	5.8	Z	4.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	22	53 499	353	.7	Z	X
3900	Women's and children's wear	7	13 699	681	5.0	Z	X
4000	Footwear	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products	27	467 056	46 338	9.9	.1	.3
4313	Live poultry	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices	6	15 016	509	3.4	Z	X
4860	Other grocery specialties	273	1 624 391	182 521	11.2	.3	29.5
4863	Cooking oils and margarine	6	37 633	11 386	30.3	Z	X
4867	Pet foods	246	1 111 739	70 432	6.3	.1	X
4868	Grocery specialties, n.e.c.	23	475 601	100 659	21.2	.2	X
4900	Grain and beans	364	2 643 583	514 280	19.5	1.0	28.3
4911	Corn (for grain)	326	2 449 678	285 024	11.6	.5	X
4912	Oats and barley	106	591 358	14 110	2.4	Z	X
4913	Wheat	242	1 684 482	54 144	3.2	.1	X
4914	Sorghum (for grain)	57	211 439	4 079	1.9	Z	X
4915	Soybeans	260	2 024 133	148 873	7.4	.3	X
4916	Other grain and beans (rice and edible and inedible beans)	63	534 390	8 049	1.5	Z	X
5000	Cattle, hogs, sheep, and goats	55	754 137	86 325	11.4	.2	9.6
5012	Hogs	50	744 199	69 448	9.3	.1	X
5014	Goats	6	28 499	40	.1	Z	X
5120	Leaf tobacco	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible	16	21 294	6 256	29.4	Z	76.1
5142	Horses, mules, and donkeys	14	10 985	2 132	19.4	Z	X
5200	Raw cotton	6	52 380	5 501	10.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	128	3 404 782	546 402	16.0	1.0	.3
5331	Gasses, compressed and liquified, except L.P.	13	312 385	23 935	7.7	Z	X
5332	Alkalies and chlorine	13	105 137	330	.3	Z	X
5335	Detergents and soaps	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	239 783	7 934	3.3	Z	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products	44	416 141	20 811	5.0	Z	X
5400	Petroleum products	260	1 586 582	212 692	13.4	.4	8.5
5412	Motor gasoline	42	182 684	16 551	9.1	Z	X
5414	Jet fuel (naphtha or kerosine type)	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	42	182 684	13 982	7.7	Z	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	39	127 763	16 641	13.0	Z	X
5418	Lubricating oil and greases	229	1 488 495	161 762	10.9	.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422910	Farm supplies whsle—Con.						
5420	Liquified petroleum gases (excluding natural gas)	77	687 529	37 443	5.4	.1	X
5800	Farm supplies	7 378	53 634 309	50 592 365	94.3	94.3	55.3
5811	Hay, straw, and alfalfa	629	2 611 599	1 381 153	52.9	2.6	X
5812	Feeds (poultry and livestock) not mixed on location	1 277	10 650 236	4 877 077	45.8	9.1	X
5813	Prepared feeds (poultry and livestock) mixed on location	376	2 971 270	1 045 620	35.2	2.0	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 617	14 161 103	6 227 854	44.0	11.6	X
5815	Insecticides, fungicides, and pesticides	1 916	16 046 179	5 650 324	35.2	10.5	X
5816	Other agricultural chemicals and fertilizers	4 189	32 380 327	21 963 599	67.8	41.0	X
5817	Seeds and bulbs	2 384	14 714 980	7 715 753	52.4	14.4	X
5818	Other farm supplies (including harness and saddlery equipment)	1 729	6 324 866	1 730 987	27.4	3.2	X
6000	Paint, paint supplies, and wallpaper	84	663 370	9 389	1.4	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	5 159	126	2.4	Z	34.6
6101	Books	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies	80	235 003	47 961	20.4	.1	X
6120	Art goods (including novelties and souvenirs)	6	2 146	47	2.2	Z	10.8
6122	Novelties and souvenirs	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c.	23	24 153	3 709	15.4	Z	X
9700	Service receipts and labor charges (including installed parts)	863	2 674 998	150 819	5.6	.3	5.6
9701	Labor charges for repair work	467	1 550 848	58 076	3.7	.1	X
9702	Parts installed in repair work	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify	396	1 065 353	78 589	7.4	.1	X
9810	Miscellaneous commodities	512	2 731 289	246 820	9.0	.5	X
9910	Receipts from Commodity Credit Corporation	8	76 511	148	.2	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.) ...	92	528 996	22 907	4.3	Z	X
9940	Rental and leasing receipts	57	155 194	3 826	2.5	Z	X
4229101	Farm supplies—farm dealers	3 873	X	12 772 801	X	100.0	62.9
0200	New and rebuilt automotive parts and supplies	73	240 588	5 897	2.5	Z	X
0300	Tires and tubes	29	63 087	1 117	1.8	Z	X
0600	Lumber: rough, dressed, and finished	10	37 683	2 465	6.5	Z	20.3
0611	Dimensional lumber (non-treated)	10	37 683	2 465	6.5	Z	X
0620	Plywood and millwork	34	50 339	1 285	2.6	Z	X
0740	Other construction materials	50	103 419	2 133	2.1	Z	X
1120	Flat iron and steel products	7	5 376	58	1.1	Z	X
1150	Iron and steel pipe and tubing	6	21 518	56	.3	Z	X
1500	Electrical appliances, household	15	27 575	497	1.8	Z	7.1
1517	Vacuum cleaners and sewing machines, household	15	27 575	497	1.8	Z	X
1700	Hardware	173	512 230	19 572	3.8	.2	X
2200	Farm machinery, equipment, and parts	314	1 063 528	44 676	4.2	.4	.6
2214	New dairy farm and barn equipment	49	441 082	24 004	5.4	.2	X
2216	Other new farm machinery and equipment	265	622 446	18 918	3.0	.1	X
2218	Used farm machinery and equipment	265	622 446	1 754	.3	Z	X
2220	Garden machinery, equipment, and parts	72	183 974	3 439	1.9	Z	X
2700	Sporting and recreational goods and supplies	45	90 333	4 794	5.3	Z	.4
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	13	29 189	389	1.3	Z	X
2714	Camping and fishing equipment and accessories	13	29 189	389	1.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	17	32 693	2 007	6.1	Z	X
3800	Men's and boys' wear	13	20 918	101	.5	Z	X
4000	Footwear	24	41 889	799	1.9	Z	X
4300	Poultry and poultry products	7	13 820	64	.5	Z	X
4860	Other grocery specialties	219	770 741	82 959	10.8	.6	52.4
4867	Pet foods	205	384 144	8 956	2.3	.1	X
4868	Grocery specialties, n.e.c.	14	386 597	74 003	19.1	.6	X
4900	Grain and beans	212	905 757	179 540	19.8	1.4	27.9
4911	Corn (for grain)	204	900 859	78 332	8.7	.6	X
4912	Oats and barley	50	36 657	605	1.7	Z	X
4913	Wheat	152	841 396	21 560	2.6	.2	X
4914	Sorghum (for grain)	29	14 792	382	2.6	Z	X
4915	Soybeans	169	890 567	74 114	8.3	.6	X
4916	Other grain and beans (rice and edible and inedible beans)	44	101 420	4 547	4.5	Z	X
5000	Cattle, hogs, sheep, and goats	14	64 969	11 418	17.6	.1	24.3
5012	Hogs	14	64 969	11 418	17.6	.1	X
5120	Leaf tobacco	6	10 361	112	1.1	Z	X
5140	Other farm products, inedible	8	3 561	18	.5	Z	62.9
5142	Horses, mules, and donkeys	8	3 561	18	.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	23	58 562	9 055	15.5	.1	X
5400	Petroleum products	228	642 396	75 317	11.7	.6	22.6
5412	Motor gasoline	42	182 684	16 551	9.1	.1	X
5414	Jet fuel (naphtha or kerosine type)	6	14 953	3 569	23.9	Z	X
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	42	182 684	13 982	7.7	.1	X
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating)	39	127 763	16 641	13.0	.1	X
5418	Lubricating oil and greases	198	545 929	24 545	4.5	.2	X
5420	Liquified petroleum gases (excluding natural gas)	63	207 123	13 582	6.6	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229101	Farm supplies—farm dealers—Con.						
5800	Farm supplies	3 873	12 772 801	12 068 149	94.5	94.5	54.8
5811	Hay, straw, and alfalfa	270	744 562	501 608	67.4	3.9	X
5812	Feeds (poultry and livestock) not mixed on location	575	1 927 775	1 353 751	70.2	10.6	X
5813	Prepared feeds (poultry and livestock) mixed on location	181	540 339	334 732	61.9	2.6	X
5814	Weed killers, soil sterilizers, and soil conditioners	595	3 068 353	1 022 453	33.3	8.0	X
5815	Insecticides, fungicides, and pesticides	679	2 717 318	822 591	30.3	6.4	X
5816	Other agricultural chemicals and fertilizers	2 556	6 743 229	4 308 039	63.9	33.7	X
5817	Seeds and bulbs	980	4 827 244	2 794 300	57.9	21.9	X
5818	Other farm supplies (including harness and saddlery equipment)	1 024	2 298 227	930 678	40.5	7.3	X
6000	Paint, paint supplies, and wallpaper	49	83 190	603	.7	Z	X
6110	Flowers and florists' supplies	44	99 409	8 809	8.9	.1	X
9700	Service receipts and labor charges (including installed parts)	704	1 635 084	104 299	6.4	.8	7.0
9701	Labor charges for repair work	346	610 126	35 200	5.8	.3	X
9703	Other service receipts and labor charges—Specify	365	985 549	65 770	6.7	.5	X
9810	Miscellaneous commodities	312	718 352	120 871	16.8	.9	X
9910	Receipts from Commodity Credit Corporation	6	71 592	98	.1	Z	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	27	67 490	2 522	3.7	Z	X
9940	Rental and leasing receipts	14	35 695	274	.8	Z	X
4229102	Farm supplies—wholesale distributors	3 505	X	40 861 508	X	100.0	80.2
0300	Tires and tubes	29	957 249	80 390	8.4	.2	X
0540	Other home furnishings	8	59 987	10 366	17.3	Z	X
0600	Lumber: rough, dressed, and finished	8	31 761	1 264	4.0	Z	X
0620	Plywood and millwork	7	411 728	40 797	9.9	.1	X
0700	Brick, stone, tile, sand, block, cement, and gravel	17	64 097	3 895	6.1	Z	8.5
0713	Sand, gravel, and crushed stone	12	36 933	2 857	7.7	Z	X
0720	Roofing, siding, and insulation materials	6	19 960	501	2.5	Z	X
0740	Other construction materials	59	967 676	33 731	3.5	.1	X
1120	Flat iron and steel products	6	7 971	865	10.9	Z	X
1140	Iron and steel wire and wire products	25	92 884	8 269	8.9	Z	X
1150	Iron and steel pipe and tubing	14	39 299	1 087	2.8	Z	X
1400	Electrical apparatus and equipment	13	29 452	2 156	7.3	Z	X
1600	Electronic parts and equipment, except communication	10	3 999	415	10.4	Z	X
1700	Hardware	200	2 273 325	149 014	6.6	.4	2.7
1711	Hand tools (including power driven)	187	2 107 598	80 654	3.8	.2	X
1712	Bolts, nuts, rivets, and fasteners	141	1 707 777	31 724	1.9	.1	X
1713	Cutlery	98	377 931	13 810	3.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	21	77 971	7 406	9.5	Z	75.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	16	69 992	3 777	5.4	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	11	20 926	371	1.8	Z	X
1813	Plumbing fixtures	7	9 888	130	1.3	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	11	20 926	649	3.1	Z	X
1818	Other plumbing and heating equipment and supplies	12	24 866	961	3.9	Z	X
2200	Farm machinery, equipment, and parts	112	1 556 497	84 005	5.4	.2	3.1
2211	New tractors (farm)	21	65 601	2 857	4.4	Z	X
2213	New land preparation, planting, and cultivating machinery	15	104 610	8 162	7.8	Z	X
2215	New irrigation equipment	12	318 074	24 937	7.8	.1	X
2216	Other new farm machinery and equipment	64	1 083 026	47 026	4.3	.1	X
2220	Garden machinery, equipment, and parts	118	1 592 617	139 502	8.8	.3	8.1
2221	New power lawn mowers	58	40 381	2 693	6.7	Z	X
2222	Other new lawn and garden machinery and equipment	118	1 592 617	136 809	8.6	.3	X
2320	General-purpose industrial machinery, equipment, and parts	22	73 120	13 788	18.9	Z	41.2
2326	New controlling, recording, and indicating instruments and access	18	12 634	1 228	9.7	Z	X
2360	Other industrial machinery, equipment, and parts	8	5 477	1 093	20.0	Z	80.2
2366	Other new industrial machinery and equipment	8	5 477	1 093	20.0	Z	X
2460	Other industrial supplies	6	5 750	200	3.5	Z	3.8
2466	Industrial supplies, n.e.c.	6	5 750	200	3.5	Z	X
2700	Sporting and recreational goods and supplies	38	796 335	20 075	2.5	Z	1.6
2714	Camping and fishing equipment and accessories	11	666 864	16 217	2.4	Z	X
2715	Athletic equipment and accessories	11	70 391	908	1.3	Z	X
2718	Other sporting and recreational goods (go carts, bait, etc.)	11	46 542	507	1.1	Z	X
2930	Recyclable paper and paperboard	12	68 381	2 952	4.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	11	45 102	8 453	18.7	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	6	5 296	1 782	33.6	Z	X
3300	Stationery, office supplies and greeting cards	9	12 903	986	7.6	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	54	569 836	107 419	18.9	.3	2.7
3511	Prescription drugs	9	126 246	1 909	1.5	Z	X
3512	Nonprescription pharmaceuticals	9	126 246	55 536	44.0	.1	X
3515	Other toiletries and druggists' sundries	42	322 561	37 538	11.6	.1	X
3800	Men's and boys' wear	22	53 499	4 231	7.9	Z	6.9
3812	Men's and boys' dress and casual shirts, slacks, and jeans	22	53 499	3 878	7.2	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	22	53 499	353	.7	Z	X
3900	Women's and children's wear	6	2 500	125	5.0	Z	X
4300	Poultry and poultry products	20	453 236	46 274	10.2	.1	.3
4313	Live poultry	19	448 169	43 738	9.8	.1	X
4700	Fresh fruits and vegetables	11	456 835	42 937	9.4	.1	X
4800	Coffee, tea, and spices	6	15 016	509	3.4	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229102	Farm supplies—whse distributors—Con.						
4860	Other grocery specialties	54	853 650	99 562	11.7	.2	4.7
4863	Cooking oils and margarine	6	37 633	11 386	30.3	Z	X
4867	Pet foods	41	727 595	61 476	8.4	.2	X
4868	Grocery specialties, n.e.c.	9	89 004	26 656	29.9	.1	X
4900	Grain and beans	152	1 737 826	334 740	19.3	.8	27.7
4911	Corn (for grain)	122	1 548 819	206 692	13.3	.5	X
4912	Oats and barley	56	554 701	13 505	2.4	Z	X
4913	Wheat	90	843 086	32 584	3.9	.1	X
4914	Sorghum (for grain)	28	196 647	3 697	1.9	Z	X
4915	Soybeans	91	1 133 566	74 759	6.6	.2	X
4916	Other grain and beans (rice and edible and inedible beans)	19	432 970	3 502	.8	Z	X
5000	Cattle, hogs, sheep, and goats	41	689 168	74 907	10.9	.2	8.6
5012	Hogs	36	679 230	58 030	8.5	.1	X
5014	Goats	6	28 499	40	.1	Z	X
5140	Other farm products, inedible	8	17 733	6 238	35.2	Z	80.2
5142	Horses, mules, and donkeys	6	7 424	2 114	28.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	105	3 346 220	537 347	16.1	1.3	.4
5331	Gasses, compressed and liquified, except L.P.	13	312 385	23 935	7.7	.1	X
5332	Alkalies and chlorine	13	105 137	330	.3	Z	X
5335	Detergents and soaps	44	210 489	3 603	1.7	Z	X
5336	Sanitation chemicals, polishes, and waxes	49	239 783	7 934	3.3	Z	X
5338	Wood chemicals, naval stores, and gum	13	105 137	330	.3	Z	X
5341	Insecticides, nonagricultural	13	105 137	662	.6	Z	X
5342	Adhesives, sealants, and glues	30	421 260	31 666	7.5	.1	X
5344	Other chemicals and allied products	44	416 141	20 811	5.0	.1	X
5400	Petroleum products	32	944 186	137 375	14.6	.3	.3
5418	Lubricating oil and greases	31	942 566	137 217	14.6	.3	X
5420	Liquified petroleum gases (excluding natural gas)	14	480 406	23 861	5.0	.1	X
5800	Farm supplies	3 505	40 861 508	38 524 216	94.3	94.3	55.5
5811	Hay, straw, and alfalfa	359	1 867 037	879 545	47.1	2.2	X
5812	Feeds (poultry and livestock) not mixed on location	702	8 722 461	3 523 326	40.4	8.6	X
5813	Prepared feeds (poultry and livestock) mixed on location	195	2 430 931	710 888	29.2	1.7	X
5814	Weed killers, soil sterilizers, and soil conditioners	1 021	11 092 750	5 205 401	46.9	12.7	X
5815	Insecticides, fungicides, and pesticides	1 236	13 328 861	4 827 733	36.2	11.8	X
5816	Other agricultural chemicals and fertilizers	1 633	25 637 098	17 655 560	68.9	43.2	X
5817	Seeds and bulbs	1 404	9 887 736	4 921 453	49.8	12.0	X
5818	Other farm supplies (including harness and saddlery equipment)	705	4 026 639	800 309	19.9	2.0	X
6000	Paint, paint supplies, and wallpaper	35	580 180	8 786	1.5	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	11	5 159	126	2.4	Z	36.4
6101	Books	11	5 159	124	2.4	Z	X
6110	Flowers and florists' supplies	36	135 594	39 152	28.9	.1	X
6120	Art goods (including novelties and souvenirs)	6	2 146	47	2.2	Z	11.4
6122	Novelties and souvenirs	6	2 146	47	2.2	Z	X
6150	Nondurable goods, n.e.c.	23	24 153	3 709	15.4	Z	X
9700	Service receipts and labor charges (including installed parts)	159	1 039 914	46 520	4.5	.1	2.2
9701	Labor charges for repair work	121	940 722	22 876	2.4	.1	X
9702	Parts installed in repair work	30	342 766	7 938	2.3	Z	X
9703	Other service receipts and labor charges—Specify	32	79 804	12 819	16.1	Z	X
9810	Miscellaneous commodities	200	2 012 937	125 949	6.3	.3	X
9920	Receipts for farm product preparation services (cleaning, shelling, etc.)	65	461 506	20 385	4.4	.1	X
9940	Rental and leasing receipts	43	119 499	3 552	3.0	Z	X
42292	Book, periodical, & newspaper whse	4 265	X	33 630 300	X	100.0	72.7
0420	Office and business furniture	9	10 166	2 307	22.7	Z	15.3
0421	New office furniture (wooden and metal)	9	10 166	2 307	22.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares	30	335 373	10 243	3.1	Z	X
0540	Other home furnishings	13	198 053	8 615	4.4	Z	61.6
0541	Metal flatware and kitchen utensils	13	198 053	8 615	4.4	Z	X
0800	Photographic equipment and supplies (excluding video)	8	4 695	196	4.2	Z	X
1040	Religious and school supplies	12	15 137	6 926	45.8	Z	69.7
1041	Religious supplies	11	15 074	6 913	45.9	Z	X
1120	Flat iron and steel products	6	21 357	3 973	18.6	Z	X
1400	Electrical apparatus and equipment	14	8 388	481	5.7	Z	X
1500	Electrical appliances, household	8	13 443	399	3.0	Z	X
1600	Electronic parts and equipment, except communication	25	176 109	7 481	4.2	Z	X
1700	Hardware	26	528 116	17 238	3.3	.1	X
2700	Sporting and recreational goods and supplies	7	17 624	3 408	19.3	Z	X
2800	Toys and hobby goods and supplies	120	1 275 551	137 550	10.8	.4	3.2
2811	Video games and cartridges	46	577 051	20 213	3.5	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	74	698 500	117 337	16.8	.3	X
3000	Jewelry, diamonds, gem stones, and watches	9	168 618	5 099	3.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	239	2 802 590	112 435	4.0	.3	X
3140	Prerecorded video tapes	203	2 364 693	178 798	7.6	.5	X
3150	Other durable goods	10	17 139	1 068	6.2	Z	55.8
3154	Other durable goods, n.e.c.	6	15 376	992	6.5	Z	X
3200	Printing and writing paper	25	24 600	1 931	7.9	Z	17.1
3213	Other printing and writing paper	22	23 201	1 775	7.7	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42292	Book, periodical, & newspaper whsle—Con.						
3300	Stationery, office supplies and greeting cards	255	1 321 562	172 066	13.0	.5	8.2
3311	Business forms	166	975 554	73 925	7.6	.2	X
3312	Stationery, photocopy paper, and typing paper	75	385 853	12 467	3.2	.2	X
3313	Inked ribbons, carbon paper, pens and pencils	38	147 869	1 912	1.3	.2	X
3314	Toner and cartridges	35	215 167	1 028	.5	.2	X
3315	Greeting cards	81	589 525	28 773	4.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	123	957 416	53 954	5.6	.2	X
3400	Industrial and personal services paper and plastics	18	134 293	26 822	20.0	.1	34.1
3411	Paperboard and boxboard boxes	10	50 555	9 760	19.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	41 438	3 454	8.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	173 003	5 693	3.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	11	86 405	6 600	7.6	Z	X
5300	Plastics materials and basic shapes	9	27 274	7 178	26.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	4 265	33 630 300	32 517 575	96.7	96.7	57.1
6101	Books	2 693	22 325 690	16 838 115	75.4	50.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	2 419	19 149 335	15 679 460	81.9	46.6	X
6110	Flowers and florists' supplies	8	139 041	4 619	3.3	Z	X
6120	Art goods (including novelties and souvenirs)	122	516 885	45 120	8.7	.1	6.5
6121	Art materials	11	49 130	3 396	6.9	Z	X
6122	Novelties and souvenirs	111	467 755	41 724	8.9	.1	X
6150	Nondurable goods, n.e.c.	7	140 092	46 347	33.1	.1	X
9700	Service receipts and labor charges (including installed parts)	125	610 513	50 521	8.3	.2	1.0
9701	Labor charges for repair work	46	86 425	1 027	1.2	Z	X
9702	Parts installed in repair work	46	86 425	1 521	1.8	Z	X
9703	Other service receipts and labor charges—Specify	68	394 195	38 633	9.8	.1	X
9730	Advertising specialties (paper novelties, etc.)	26	47 510	7 842	16.5	Z	X
9810	Miscellaneous commodities	226	3 472 001	202 492	5.8	.6	X
9940	Rental and leasing receipts	28	91 416	2 433	2.7	Z	X
9970	Receipts for printing or photocopying performed at this establishment	7	63 810	7 654	12.0	Z	X
422920	Book, periodical, & newspaper whsle	4 265	X	33 630 300	X	100.0	72.7
0420	Office and business furniture	9	10 166	2 307	22.7	Z	15.3
0421	New office furniture (wooden and metal)	9	10 166	2 307	22.7	Z	X
0500	Household china, glassware, crockery, and plastic housewares	30	335 373	10 243	3.1	Z	X
0540	Other home furnishings	13	198 053	8 615	4.4	Z	61.6
0541	Metal flatware and kitchen utensils	13	198 053	8 615	4.4	Z	X
0800	Photographic equipment and supplies (excluding video)	8	4 695	196	4.2	Z	X
1040	Religious and school supplies	12	15 137	6 926	45.8	Z	69.7
1041	Religious supplies	11	15 074	6 913	45.9	Z	X
1120	Flat iron and steel products	6	21 357	3 973	18.6	Z	X
1400	Electrical apparatus and equipment	14	8 388	481	5.7	Z	X
1500	Electrical appliances, household	8	13 443	399	3.0	Z	X
1600	Electronic parts and equipment, except communication	25	176 109	7 481	4.2	Z	X
1700	Hardware	26	528 116	17 238	3.3	.1	X
2700	Sporting and recreational goods and supplies	7	17 624	3 408	19.3	Z	X
2800	Toys and hobby goods and supplies	120	1 275 551	137 550	10.8	.4	3.2
2811	Video games and cartridges	46	577 051	20 213	3.5	.1	X
2812	Other toys and games (including fireworks and children's vehicles)	74	698 500	117 337	16.8	.3	X
3000	Jewelry, diamonds, gem stones, and watches	9	168 618	5 099	3.0	Z	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	239	2 802 590	112 435	4.0	.3	X
3140	Prerecorded video tapes	203	2 364 693	178 798	7.6	.5	X
3150	Other durable goods	10	17 139	1 068	6.2	Z	55.8
3154	Other durable goods, n.e.c.	6	15 376	992	6.5	Z	X
3200	Printing and writing paper	25	24 600	1 931	7.9	Z	17.1
3213	Other printing and writing paper	22	23 201	1 775	7.7	Z	X
3300	Stationery, office supplies and greeting cards	255	1 321 562	172 066	13.0	.5	8.2
3311	Business forms	166	975 554	73 925	7.6	.2	X
3312	Stationery, photocopy paper, and typing paper	75	385 853	12 467	3.2	.2	X
3313	Inked ribbons, carbon paper, pens and pencils	38	147 869	1 912	1.3	.2	X
3314	Toner and cartridges	35	215 167	1 028	.5	.2	X
3315	Greeting cards	81	589 525	28 773	4.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	123	957 416	53 954	5.6	.2	X
3400	Industrial and personal services paper and plastics	18	134 293	26 822	20.0	.1	34.1
3411	Paperboard and boxboard boxes	10	50 555	9 760	19.3	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	6	41 438	3 454	8.3	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6	173 003	5 693	3.3	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	11	86 405	6 600	7.6	Z	X
5300	Plastics materials and basic shapes	9	27 274	7 178	26.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	4 265	33 630 300	32 517 575	96.7	96.7	57.1
6101	Books	2 693	22 325 690	16 838 115	75.4	50.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	2 419	19 149 335	15 679 460	81.9	46.6	X
6110	Flowers and florists' supplies	8	139 041	4 619	3.3	Z	X
6120	Art goods (including novelties and souvenirs)	122	516 885	45 120	8.7	.1	6.5
6121	Art materials	11	49 130	3 396	6.9	Z	X
6122	Novelties and souvenirs	111	467 755	41 724	8.9	.1	X
6150	Nondurable goods, n.e.c.	7	140 092	46 347	33.1	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422920	Book, periodical, & newspaper whse—Con.						
9700	Service receipts and labor charges (including installed parts)	125	610 513	50 521	8.3	.2	1.0
9701	Labor charges for repair work	46	86 425	1 027	1.2	Z	X
9702	Parts installed in repair work	46	86 425	1 521	1.8	Z	X
9703	Other service receipts and labor charges—Specify	68	394 195	38 633	9.8	.1	X
9730	Advertising specialties (paper novelties, etc.)	26	47 510	7 842	16.5	Z	X
9810	Miscellaneous commodities	226	3 472 001	202 492	5.8	.6	X
9940	Rental and leasing receipts	28	91 416	2 433	2.7	Z	X
9970	Receipts for printing or photocopying performed at this establishment	7	63 810	7 654	12.0	Z	X
42293	Flower, nursery stock, & florists' supplies whse	3 900	X	8 002 830	X	100.0	75.4
0400	Household and lawn furniture	26	43 450	4 720	10.9	.1	X
0500	Household china, glassware, crockery, and plastic housewares	60	106 035	11 112	10.5	.1	X
0520	Linens, domestics, curtains, and draperies	7	12 872	1 740	13.5	Z	X
0540	Other home furnishings	22	29 006	1 857	6.4	Z	X
1140	Iron and steel wire and wire products	6	4 849	659	13.6	Z	X
1200	Copper and brass	8	8 909	548	6.2	Z	X
1700	Hardware	28	166 823	17 372	10.4	.2	X
2800	Toys and hobby goods and supplies	67	203 776	45 186	22.2	.6	X
3300	Stationery, office supplies and greeting cards	22	72 193	10 924	15.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	16	56 785	11 018	19.4	.1	X
4400	Confectionery	11	32 158	1 620	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	9	13 991	832	5.9	Z	X
5800	Farm supplies	59	298 278	67 126	22.5	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	68 997	2 015	2.9	Z	X
6110	Flowers and florists' supplies	3 900	8 002 830	7 686 018	96.0	96.0	X
6120	Art goods (including novelties and souvenirs)	69	119 962	20 987	17.5	.3	X
6150	Nondurable goods, n.e.c.	10	78 044	35 290	45.2	.4	X
9700	Service receipts and labor charges (including installed parts)	75	88 697	9 856	11.1	.1	X
9810	Miscellaneous commodities	68	346 866	15 547	4.5	.2	X
9940	Rental and leasing receipts	27	26 186	2 306	8.8	Z	X
422930	Flower, nursery stock, & florists' supplies whse	3 900	X	8 002 830	X	100.0	75.4
0400	Household and lawn furniture	26	43 450	4 720	10.9	.1	X
0500	Household china, glassware, crockery, and plastic housewares	60	106 035	11 112	10.5	.1	X
0520	Linens, domestics, curtains, and draperies	7	12 872	1 740	13.5	Z	X
0540	Other home furnishings	22	29 006	1 857	6.4	Z	X
1140	Iron and steel wire and wire products	6	4 849	659	13.6	Z	X
1200	Copper and brass	8	8 909	548	6.2	Z	X
1700	Hardware	28	166 823	17 372	10.4	.2	X
2800	Toys and hobby goods and supplies	67	203 776	45 186	22.2	.6	X
3300	Stationery, office supplies and greeting cards	22	72 193	10 924	15.1	.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	16	56 785	11 018	19.4	.1	X
4400	Confectionery	11	32 158	1 620	5.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	9	13 991	832	5.9	Z	X
5800	Farm supplies	59	298 278	67 126	22.5	.8	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	27	68 997	2 015	2.9	Z	X
6110	Flowers and florists' supplies	3 900	8 002 830	7 686 018	96.0	96.0	X
6120	Art goods (including novelties and souvenirs)	69	119 962	20 987	17.5	.3	X
6150	Nondurable goods, n.e.c.	10	78 044	35 290	45.2	.4	X
9700	Service receipts and labor charges (including installed parts)	75	88 697	9 856	11.1	.1	X
9810	Miscellaneous commodities	68	346 866	15 547	4.5	.2	X
9940	Rental and leasing receipts	27	26 186	2 306	8.8	Z	X
42294	Tobacco & tobacco product whse	1 561	X	50 268 772	X	100.0	91.5
0800	Photographic equipment and supplies (excluding video)	46	3 057 321	28 608	.9	.1	X
0960	Restaurant and hotel equipment and supplies	197	5 056 547	81 803	1.6	.2	X
1700	Hardware	11	127 185	2 280	1.8	Z	X
2520	Custodial (janitors') equipment and supplies	9	60 772	1 198	2.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	8	112 406	1 957	1.7	Z	X
2800	Toys and hobby goods and supplies	8	153 799	1 820	1.2	Z	81.4
2812	Other toys and games (including fireworks and children's vehicles)	8	153 799	1 820	1.2	Z	X
3300	Stationery, office supplies and greeting cards	101	6 209 346	87 115	1.4	.2	X
3400	Industrial and personal services paper and plastics	385	8 802 212	212 524	2.4	.4	.2
3412	Paper dishes, cups, and napkins	384	8 789 538	88 242	1.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	384	8 789 538	105 628	1.2	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	320	7 779 498	14 470	.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	639	21 325 721	540 316	2.5	1.1	.6
3512	Nonprescription pharmaceuticals	215	1 035 995	128 168	12.4	.3	X
3515	Other toiletries and druggists' sundries	636	21 325 197	412 142	1.9	.8	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	50	1 767 292	21 507	1.2	Z	X
4100	Frozen foods (packaged)	322	16 577 220	537 024	3.2	1.1	6.0
4111	Dinners (frozen)	143	10 093 773	234 457	2.3	.5	X
4112	Fish and seafoods (frozen packaged)	65	1 471 339	21 177	1.4	Z	X
4113	Vegetables (frozen)	140	6 905 362	63 871	.9	.1	X
4114	Fruits and fruit juices (frozen)	68	3 715 051	42 564	1.1	.1	X
4115	Meat (frozen packaged)	133	7 449 270	90 575	1.2	.2	X
4116	Frozen baked goods	62	4 115 090	33 880	.8	.1	X
4117	Other frozen foods (except frozen dairy products)	110	5 349 210	50 496	.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42294	Tobacco & tobacco product whsle—Con.						
4200	Dairy products (excluding dried or canned)	220	9 952 003	160 949	1.6	.3	7.6
4211	Butter	84	3 797 219	6 446	.2		X
4212	Cheese	161	7 083 502	25 886	.4	.1	X
4213	Milk and cream, except raw	77	3 620 187	82 993	2.3	.2	X
4214	Ice cream	23	1 835 826	24 705	1.3		X
4215	Raw milk	8	4 749	325	6.8	Z	X
4216	Other dairy products	83	5 254 113	20 592	.4	Z	X
4300	Poultry and poultry products	47	3 217 863	53 201	1.7	.1	X
4400	Confectionery	999	27 085 689	2 786 973	10.3	5.5	1.4
4411	Candy	989	27 050 925	2 116 454	7.8	4.2	X
4412	Chewing gum	637	15 324 092	316 420	2.1	.6	X
4413	Nuts	285	10 127 101	91 908	.9	.2	X
4414	Chips and popcorn	449	13 346 134	136 786	1.0	.3	X
4415	Other confections	223	9 024 329	123 009	1.4	.2	X
4600	Meat and meat products (fresh and unpackaged)	129	6 261 795	162 476	2.6	.3	9.7
4611	Beef (not killed on location)	36	2 446 388	75 986	3.1	.2	X
4614	Pork (not killed on location)	31	2 382 428	53 813	2.3	.1	X
4615	Sausage and prepared meats made on location	17	1 408 825	3 402	.2	Z	X
4616	Sausage and prepared meats not made on location	96	5 399 135	28 566	.5	.1	X
4618	Other meat products	18	101 457	650	.6		X
4700	Fresh fruits and vegetables	20	398 180	11 942	3.0	Z	7.5
4711	Fresh fruits	20	398 180	3 572	.9	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices	339	12 703 439	201 340	1.6	.4	8.4
4811	Coffee	339	12 703 439	123 713	1.0	.2	X
4812	Tea	131	6 922 142	47 350	.7	.1	X
4813	Spices	107	3 802 412	30 273	.8	.1	X
4820	Bread and baked goods	42	1 074 264	21 145	2.0	Z	71.2
4822	Cookies, cakes, and other baked goods	42	1 074 264	20 665	1.9	Z	X
4830	Canned foods	487	15 601 207	717 750	4.6	1.4	6.7
4831	Canned and bottled fruits, vegetables, and juices	431	15 133 737	451 159	3.0	.9	X
4832	Canned and bottled baby foods	171	6 721 674	39 325	.6	.1	X
4833	Canned meats	228	7 042 123	75 328	1.1	.2	X
4834	Canned fish and seafoods	129	4 728 013	23 573	.5	Z	X
4835	Canned milk	74	3 362 781	11 806	.4	Z	X
4836	Other canned foods	263	7 838 021	116 020	1.5	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	188	6 218 828	212 952	3.4	.4	X
4850	Soft drinks and bottled water	642	20 181 093	614 692	3.0	1.2	6.8
4851	Soft drinks, packaged	510	13 521 523	323 199	2.4	.6	X
4852	Soft drinks, pre and post mix bulk	31	4 515 684	73 567	1.6	.1	X
4853	Bottled water	423	14 027 223	217 388	1.6	.4	X
4860	Other grocery specialties	430	16 092 871	1 090 183	6.8	2.2	14.9
4861	Pasta	94	1 157 381	9 900	.9	Z	X
4862	Breakfast cereals	243	6 776 799	50 261	.7	.1	X
4863	Cooking oils and margarine	187	4 003 912	28 214	.7	.1	X
4864	Flour	164	3 332 459	15 753	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	164	4 872 462	32 180	.7	.1	X
4866	Sugar, refined	229	5 431 922	47 527	.9	.1	X
4867	Pet foods	273	6 122 822	112 783	1.8	.2	X
4868	Grocery specialties, n.e.c.	135	8 065 952	793 577	9.8	1.6	X
4900	Grain and beans	12	360 938	5 746	1.6	Z	X
5120	Leaf tobacco	216	7 200 306	200 153	2.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	217 981	4 059	1.9	Z	3.2
5344	Other chemicals and allied products	10	205 307	3 934	1.9	Z	X
5600	Beer and ale	30	394 096	24 792	6.3	Z	X
5700	Wines and distilled alcoholic beverages	25	312 337	32 779	10.5	.1	4.0
5711	Wines	25	312 337	32 779	10.5	.1	X
5900	Tobacco and tobacco products	1 561	50 268 772	41 846 452	83.2	83.2	77.4
5911	Cigars	1 309	30 656 592	4 256 564	13.9	8.5	X
5912	Cigarettes	1 360	44 408 465	33 939 663	76.4	67.5	X
5913	Other tobacco products (excluding leaf)	997	28 451 932	3 650 225	12.8	7.3	X
6120	Art goods (including novelties and souvenirs)	11	37 048	8 526	23.0	Z	91.5
6122	Novelties and souvenirs	11	37 048	8 526	23.0	Z	X
6150	Nondurable goods, n.e.c.	11	518 092	52 280	10.1	.1	X
9700	Service receipts and labor charges (including installed parts)	11	1 390 416	22 572	1.6	Z	X
9810	Miscellaneous commodities	287	9 050 792	504 894	5.6	1.0	X
9940	Rental and leasing receipts	20	840 961	3 099	.4	Z	X
422940	Tobacco & tobacco product whsle	1 561	X	50 268 772	X	100.0	91.5
0800	Photographic equipment and supplies (excluding video)	46	3 057 321	28 608	.9	.1	X
0960	Restaurant and hotel equipment and supplies	197	5 056 547	81 803	1.6	.2	X
1700	Hardware	11	127 185	2 280	1.8	Z	X
2520	Custodial (janitors') equipment and supplies	9	60 772	1 198	2.0	Z	X
2530	Laundry and dry-cleaning equipment and supplies	8	112 406	1 957	1.7	Z	X
2800	Toys and hobby goods and supplies	8	153 799	1 820	1.2	Z	81.4
2812	Other toys and games (including fireworks and children's vehicles)	8	153 799	1 820	1.2	Z	X
3300	Stationery, office supplies and greeting cards	101	6 209 346	87 115	1.4	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422940	Tobacco & tobacco product whse—Con.						
3400	Industrial and personal services paper and plastics	385	8 802 212	212 524	2.4	.4	.2
3412	Paper dishes, cups, and napkins	384	8 789 538	88 242	1.0	.2	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	384	8 789 538	105 628	1.2	.2	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	320	7 779 498	14 470	.2	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	639	21 325 721	540 316	2.5	1.1	.6
3512	Nonprescription pharmaceuticals	215	1 035 995	128 168	12.4	.3	X
3515	Other toiletries and druggists' sundries	636	21 325 197	412 142	1.9	.8	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	50	1 767 292	21 507	1.2	Z	X
4100	Frozen foods (packaged)	322	16 577 220	537 024	3.2	1.1	6.0
4111	Dinners (frozen)	143	10 093 773	234 457	2.3	.5	X
4112	Fish and seafoods (frozen packaged)	65	1 471 339	21 177	1.4	Z	X
4113	Vegetables (frozen)	140	6 905 362	63 871	.9	.1	X
4114	Fruits and fruit juices (frozen)	68	3 715 051	42 564	1.1	.1	X
4115	Meat (frozen packaged)	133	7 449 270	90 575	1.2	.2	X
4116	Frozen baked goods	62	4 115 090	33 880	.8	.1	X
4117	Other frozen foods (except frozen dairy products)	110	5 349 210	50 496	.9	.1	X
4200	Dairy products (excluding dried or canned)	220	9 952 003	160 949	1.6	.3	7.6
4211	Butter	84	3 797 219	6 446	.2	Z	X
4212	Cheese	161	7 083 502	25 886	.4	.1	X
4213	Milk and cream, except raw	77	3 620 187	82 993	2.3	.2	X
4214	Ice cream	23	1 835 826	24 705	1.3	Z	X
4215	Raw milk	8	4 749	325	6.8	Z	X
4216	Other dairy products	83	5 254 113	20 592	.4	Z	X
4300	Poultry and poultry products	47	3 217 863	53 201	1.7	.1	X
4400	Confectionery	999	27 085 689	2 786 973	10.3	5.5	1.4
4411	Candy	989	27 050 925	2 116 454	7.8	4.2	X
4412	Chewing gum	637	15 324 092	316 420	2.1	.6	X
4413	Nuts	285	10 127 101	91 908	.9	.2	X
4414	Chips and popcorn	449	13 346 134	136 786	1.0	.3	X
4415	Other confections	223	9 024 329	123 009	1.4	.2	X
4600	Meat and meat products (fresh and unpackaged)	129	6 261 795	162 476	2.6	.3	9.7
4611	Beef (not killed on location)	36	2 446 388	75 986	3.1	.2	X
4614	Pork (not killed on location)	31	2 382 428	53 813	2.3	.1	X
4615	Sausage and prepared meats made on location	17	1 408 825	3 402	.2	Z	X
4616	Sausage and prepared meats not made on location	96	5 399 135	28 566	.5	.1	X
4618	Other meat products	18	101 457	650	.6	Z	X
4700	Fresh fruits and vegetables	20	398 180	11 942	3.0	Z	7.5
4711	Fresh fruits	20	398 180	3 572	.9	Z	X
4712	Prepackaged fresh-cut vegetables (carrots, salads, etc.)	20	398 180	3 873	1.0	Z	X
4713	Other fresh vegetables	20	398 180	4 479	1.1	Z	X
4800	Coffee, tea, and spices	339	12 703 439	201 340	1.6	.4	8.4
4811	Coffee	339	12 703 439	123 713	1.0	.2	X
4812	Tea	131	6 922 142	47 350	.7	.1	X
4813	Spices	107	3 802 412	30 273	.8	.1	X
4820	Bread and baked goods	42	1 074 264	21 145	2.0	Z	71.2
4822	Cookies, cakes, and other baked goods	42	1 074 264	20 665	1.9	Z	X
4830	Canned foods	487	15 601 207	717 750	4.6	1.4	6.7
4831	Canned and bottled fruits, vegetables, and juices	431	15 133 737	451 159	3.0	.9	X
4832	Canned and bottled baby foods	171	6 721 674	39 325	.6	.1	X
4833	Canned meats	228	7 042 123	75 328	1.1	.2	X
4834	Canned fish and seafoods	129	4 728 013	23 573	.5	.2	X
4835	Canned milk	74	3 362 781	11 806	.4	Z	X
4836	Other canned foods	263	7 838 021	116 020	1.5	.2	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	188	6 218 828	212 952	3.4	.4	X
4850	Soft drinks and bottled water	642	20 181 093	614 692	3.0	1.2	6.8
4851	Soft drinks, packaged	510	13 521 523	323 199	2.4	.6	X
4852	Soft drinks, pre and post mix bulk	31	4 515 684	73 567	1.6	.1	X
4853	Bottled water	423	14 027 223	217 388	1.6	.4	X
4860	Other grocery specialties	430	16 092 871	1 090 183	6.8	2.2	14.9
4861	Pasta	94	1 157 381	9 900	.9	Z	X
4862	Breakfast cereals	243	6 776 799	50 261	.7	.1	X
4863	Cooking oils and margarine	187	4 003 912	28 214	.7	.1	X
4864	Flour	164	3 332 459	15 753	.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces	164	4 872 462	32 180	.7	.1	X
4866	Sugar, refined	229	5 431 922	47 527	.9	.1	X
4867	Pet foods	273	6 122 822	112 783	1.8	.2	X
4868	Grocery specialties, n.e.c.	135	8 065 952	793 577	9.8	1.6	X
4900	Grain and beans	12	360 938	5 746	1.6	Z	X
5120	Leaf tobacco	216	7 200 306	200 153	2.8	.4	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	11	217 981	4 059	1.9	Z	3.2
5344	Other chemicals and allied products	10	205 307	3 934	1.9	Z	X
5600	Beer and ale	30	394 096	24 792	6.3	Z	X
5700	Wines and distilled alcoholic beverages	25	312 337	32 779	10.5	.1	4.0
5711	Wines	25	312 337	32 779	10.5	.1	X
5900	Tobacco and tobacco products	1 561	50 268 772	41 846 452	83.2	83.2	77.4
5911	Cigars	1 309	30 656 592	4 256 564	13.9	8.5	X
5912	Cigarettes	1 360	44 408 465	33 939 663	76.4	67.5	X
5913	Other tobacco products (excluding leaf)	997	28 451 932	3 650 225	12.8	7.3	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422940	Tobacco & tobacco product whsle—Con.						
6120	Art goods (including novelties and souvenirs)	11	37 048	8 526	23.0	Z	91.5
6122	Novelties and souvenirs	11	37 048	8 526	23.0	Z	X
6150	Nondurable goods, n.e.c.	11	518 092	52 280	10.1	.1	X
9700	Service receipts and labor charges (including installed parts)	11	1 390 416	22 572	1.6	Z	X
9810	Miscellaneous commodities	287	9 050 792	504 894	5.6	1.0	X
9940	Rental and leasing receipts	20	840 961	3 099	.4	Z	X
42295	Paint, varnish, & supplies whsle	2 192	X	7 510 467	X	100.0	65.3
0200	New and rebuilt automotive parts and supplies	62	114 969	25 804	22.4	.3	8.5
0216	Glass	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials	37	62 729	8 451	13.5	.1	X
0223	Parts, n.e.c.	12	15 690	5 770	36.8	.1	X
0224	Accessories	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment	10	9 208	2 762	30.0	Z	X
0400	Household and lawn furniture	19	71 703	6 926	9.7	.1	12.6
0411	Upholstered furniture	19	71 703	5 602	7.8	.1	X
0414	Other furniture (including sleep sofas)	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies	20	153 375	11 069	7.2	.1	5.3
0523	Shades and blinds	13	128 540	5 860	4.6	.1	X
0525	Other linens and domestics	8	24 835	5 209	21.0	.1	X
0530	Flooring and floor coverings	43	253 959	24 743	9.7	.3	12.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	41	245 963	21 821	8.9	.3	X
0540	Other home furnishings	6	35 529	2 014	5.7	Z	X
0600	Lumber: rough, dressed, and finished	12	14 050	974	6.9	Z	48.2
0611	Dimensional lumber (non-treated)	12	14 050	868	6.2	Z	X
0620	Plywood and millwork	14	175 371	16 988	9.7	.2	.2
0621	Softwood plywood and oriented strand board (OSB)	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	14	67 546	5 696	8.4	.1	4.9
0712	Cement and lime	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials	37	221 653	27 911	12.6	.4	12.5
0721	Roofing, except wood	30	218 916	27 513	12.6	.4	X
0722	Siding, except wood	7	2 737	180	6.6	Z	X
0723	Insulation materials	8	32 856	218	.7	Z	X
0740	Other construction materials	9	46 820	455	1.0	Z	X
1120	Flat iron and steel products	18	70 751	9 453	13.4	.1	X
1150	Iron and steel pipe and tubing	6	69 738	1 122	1.6	Z	X
1400	Electrical apparatus and equipment	19	269 273	57 635	21.4	.8	X
1700	Hardware	121	763 043	127 083	16.7	1.7	16.2
1711	Hand tools (including power driven)	99	561 293	53 176	9.5	.7	X
1712	Bolts, nuts, rivets, and fasteners	31	223 454	11 556	5.2	.2	X
1713	Cutlery	59	464 092	62 347	13.4	.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	22	208 668	37 515	18.0	.5	54.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	15	177 641	8 245	4.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	13	176 949	7 930	4.5	.1	X
1818	Other plumbing and heating equipment and supplies	17	77 530	7 249	9.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts	54	272 548	41 124	15.1	.5	.8
2327	All other new general-purpose industrial machinery and equipment	47	173 881	14 521	8.4	.2	X
2330	Metalworking machinery, equipment, and parts	18	40 222	892	2.2	Z	X
2340	Materials handling machinery, equipment, and parts	7	19 070	1 148	6.0	Z	X
2450	Industrial containers and supplies	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies	293	1 039 439	123 156	11.8	1.6	1.9
2461	Printing and duplicating inks	63	188 672	33 119	17.6	.4	X
2462	Abrasives and abrasive materials	163	268 980	27 271	10.1	.4	X
2465	Strapping and tape	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c.	93	382 792	40 340	10.5	.5	X
2620	Marine machinery, equipment, and supplies	6	27 833	1 904	6.8	Z	X
3400	Industrial and personal services paper and plastics	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven	22	85 339	11 737	13.8	.2	X
5300	Plastics materials and basic shapes	43	265 940	18 286	6.9	.2	31.7
5311	Plastic pipes, rods, tubes, and shapes	13	110 946	5 630	5.1	.1	X
5313	Plastics raw materials	17	137 255	11 411	8.3	.2	X
5314	Other plastics materials and basic shapes	10	15 688	866	5.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	125	490 359	60 309	12.3	.8	39.8
5331	Gasses, compressed and liquified, except L.P.	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues	66	347 437	26 734	7.7	.4	X
5344	Other chemicals and allied products	82	374 735	29 591	7.9	.4	X
5400	Petroleum products	15	41 138	2 173	5.3	Z	X
5800	Farm supplies	7	91 761	6 293	6.9	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42295	Paint, varnish, & supplies whsle—Con.						
6000	Paint, paint supplies, and wallpaper	2 192	7 510 467	6 690 696	89.1	89.1	49.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	880	3 636 937	2 144 773	59.0	28.6	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	467	1 963 761	981 974	50.0	13.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	1 009	2 706 199	1 662 110	61.4	22.1	X
6014	Paint supplies	944	2 769 557	1 029 596	37.2	13.7	X
6015	Wallpaper	398	1 230 374	872 241	70.9	11.6	X
9700	Service receipts and labor charges (including installed parts)	53	457 026	141 322	30.9	1.9	13.0
9701	Labor charges for repair work	24	59 538	2 525	4.2	Z	X
9702	Parts installed in repair work	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify	19	58 861	5 885	10.0	.1	X
9810	Miscellaneous commodities	57	133 657	17 012	12.7	.2	X
9940	Rental and leasing receipts	8	9 107	196	2.2	Z	X
422950	Paint, varnish, & supplies whsle	2 192	X	7 510 467	X	100.0	65.3
0200	New and rebuilt automotive parts and supplies	62	114 969	25 804	22.4	.3	8.5
0216	Glass	6	15 699	4 200	26.8	Z	X
0219	Engine parts, except electrical	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials	37	62 729	8 451	13.5	.1	X
0223	Parts, n.e.c.	12	15 690	5 770	36.8	.1	X
0224	Accessories	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment	10	9 208	2 762	30.0	Z	X
0400	Household and lawn furniture	19	71 703	6 926	9.7	.1	12.6
0411	Upholstered furniture	19	71 703	5 602	7.8	.1	X
0414	Other furniture (including sleep sofas)	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies	20	153 375	11 069	7.2	.1	5.3
0523	Shades and blinds	13	128 540	5 860	4.6	.1	X
0525	Other linens and domestics	8	24 835	5 209	21.0	.1	X
0530	Flooring and floor coverings	43	253 959	24 743	9.7	.3	12.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	41	245 963	21 821	8.9	.3	X
0540	Other home furnishings	6	35 529	2 014	5.7	Z	X
0600	Lumber: rough, dressed, and finished	12	14 050	974	6.9	Z	48.2
0611	Dimensional lumber (non-treated)	12	14 050	868	6.2	Z	X
0620	Plywood and millwork	14	175 371	16 988	9.7	.2	.2
0621	Softwood plywood and oriented strand board (OSB)	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	14	67 546	5 696	8.4	.1	4.9
0712	Cement and lime	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials	37	221 653	27 911	12.6	.4	12.5
0721	Roofing, except wood	30	218 916	27 513	12.6	.4	X
0722	Siding, except wood	7	2 737	180	6.6	Z	X
0723	Insulation materials	8	32 856	218	.7	Z	X
0740	Other construction materials	9	46 820	455	1.0	Z	X
1120	Flat iron and steel products	18	70 751	9 453	13.4	.1	X
1150	Iron and steel pipe and tubing	6	69 738	1 122	1.6	Z	X
1400	Electrical apparatus and equipment	19	269 273	57 635	21.4	.8	X
1700	Hardware	121	763 043	127 083	16.7	1.7	16.2
1711	Hand tools (including power driven)	99	561 293	53 176	9.5	.7	X
1712	Bolts, nuts, rivets, and fasteners	31	223 454	11 556	5.2	.2	X
1713	Cutlery	59	464 092	62 347	13.4	.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	22	208 668	37 515	18.0	.5	54.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	15	177 641	8 245	4.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	13	176 949	7 930	4.5	.1	X
1818	Other plumbing and heating equipment and supplies	17	77 530	7 249	9.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts	54	272 548	41 124	15.1	.5	.8
2327	All other new general-purpose industrial machinery and equipment	47	173 881	14 521	8.4	.2	X
2330	Metalworking machinery, equipment, and parts	18	40 222	892	2.2	Z	X
2340	Materials handling machinery, equipment, and parts	7	19 070	1 148	6.0	Z	X
2450	Industrial containers and supplies	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies	293	1 039 439	123 156	11.8	1.6	1.9
2461	Printing and duplicating inks	63	188 672	33 119	17.6	.4	X
2462	Abrasives and abrasive materials	163	268 980	27 271	10.1	.4	X
2465	Strapping and tape	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c.	93	382 792	40 340	10.5	.5	X
2620	Marine machinery, equipment, and supplies	6	27 833	1 904	6.8	Z	X
3400	Industrial and personal services paper and plastics	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven	22	85 339	11 737	13.8	.2	X
5300	Plastics materials and basic shapes	43	265 940	18 286	6.9	.2	31.7
5311	Plastic pipes, rods, tubes, and shapes	13	110 946	5 630	5.1	.1	X
5313	Plastics raw materials	17	137 255	11 411	8.3	.2	X
5314	Other plastics materials and basic shapes	10	15 688	866	5.5	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	125	490 359	60 309	12.3	.8	39.8
5331	Gasses, compressed and liquified, except L.P.	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues	66	347 437	26 734	7.7	.4	X
5344	Other chemicals and allied products	82	374 735	29 591	7.9	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422950	Paint, varnish, & supplies whsle—Con.						
5400	Petroleum products	15	41 138	2 173	5.3	Z	X
5800	Farm supplies	7	91 761	6 293	6.9	.1	X
6000	Paint, paint supplies, and wallpaper	2 192	7 510 467	6 690 696	89.1	89.1	49.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	880	3 636 937	2 144 773	59.0	28.6	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	467	1 963 761	981 974	50.0	13.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	1 009	2 706 199	1 662 110	61.4	22.1	X
6014	Paint supplies	944	2 769 557	1 029 596	37.2	13.7	X
6015	Wallpaper	398	1 230 374	872 241	70.9	11.6	X
9700	Service receipts and labor charges (including installed parts)	53	457 026	141 322	30.9	1.9	13.0
9701	Labor charges for repair work	24	59 538	2 525	4.2	Z	X
9702	Parts installed in repair work	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify	19	58 861	5 885	10.0	.1	X
9810	Miscellaneous commodities	57	133 657	17 012	12.7	.2	X
9940	Rental and leasing receipts	8	9 107	196	2.2	Z	X
4229501	Paint, varnish, & supplies whsle	2 192	X	7 510 467	X	100.0	65.3
0200	New and rebuilt automotive parts and supplies	62	114 969	25 804	22.4	.3	8.5
0216	Glass	6	15 699	4 200	26.8	.1	X
0219	Engine parts, except electrical	11	12 391	2 445	19.7	Z	X
0221	Body parts and repair materials	37	62 729	8 451	13.5	.1	X
0223	Parts, n.e.c.	12	15 690	5 770	36.8	.1	X
0224	Accessories	11	20 696	688	3.3	Z	X
0250	Petroleum products marketing equipment	10	9 208	2 762	30.0	Z	X
0400	Household and lawn furniture	19	71 703	6 926	9.7	.1	12.6
0411	Upholstered furniture	19	71 703	5 602	7.8	.1	X
0414	Other furniture (including sleep sofas)	14	17 418	570	3.3	Z	X
0520	Linens, domestics, curtains, and draperies	20	153 375	11 069	7.2	.1	5.3
0523	Shades and blinds	13	128 540	5 860	4.6	.1	X
0525	Other linens and domestics	8	24 835	5 209	21.0	.1	X
0530	Flooring and floor coverings	43	253 959	24 743	9.7	.3	12.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	41	245 963	21 821	8.9	.3	X
0540	Other home furnishings	6	35 529	2 014	5.7	Z	X
0600	Lumber: rough, dressed, and finished	12	14 050	974	6.9	Z	48.2
0611	Dimensional lumber (non-treated)	12	14 050	868	6.2	Z	X
0620	Plywood and millwork	14	175 371	16 988	9.7	.2	.2
0621	Softwood plywood and oriented strand board (OSB)	9	12 154	219	1.8	Z	X
0624	Wood millwork (doors, windows, cabinets, etc.)	9	12 154	1 471	12.1	Z	X
0700	Brick, stone, tile, sand, block, cement, and gravel	14	67 546	5 696	8.4	.1	4.9
0712	Cement and lime	10	12 114	689	5.7	Z	X
0720	Roofing, siding, and insulation materials	37	221 653	27 911	12.6	.4	12.5
0721	Roofing, except wood	30	218 916	27 513	12.6	.4	X
0722	Siding, except wood	7	2 737	180	6.6	Z	X
0723	Insulation materials	8	32 856	218	.7	Z	X
0740	Other construction materials	9	46 820	455	1.0	Z	X
1120	Flat iron and steel products	18	70 751	9 453	13.4	.1	X
1150	Iron and steel pipe and tubing	6	69 738	1 122	1.6	Z	X
1400	Electrical apparatus and equipment	19	269 273	57 635	21.4	.8	X
1700	Hardware	121	763 043	127 083	16.7	1.7	16.2
1711	Hand tools (including power driven)	99	561 293	53 176	9.5	.7	X
1712	Bolts, nuts, rivets, and fasteners	31	223 454	11 556	5.2	.2	X
1713	Cutlery	59	464 092	62 347	13.4	.8	X
1800	Plumbing and heating equipment and supplies (hydronics)	22	208 668	37 515	18.0	.5	54.5
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	15	177 641	8 245	4.6	.1	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	13	176 949	7 930	4.5	.1	X
1818	Other plumbing and heating equipment and supplies	17	77 530	7 249	9.4	.1	X
2320	General-purpose industrial machinery, equipment, and parts	54	272 548	41 124	15.1	.5	.8
2327	All other new general-purpose industrial machinery and equipment	47	173 881	14 521	8.4	.2	X
2330	Metalworking machinery, equipment, and parts	18	40 222	892	2.2	Z	X
2340	Materials handling machinery, equipment, and parts	7	19 070	1 148	6.0	Z	X
2450	Industrial containers and supplies	6	72 505	1 534	2.1	Z	X
2460	Other industrial supplies	293	1 039 439	123 156	11.8	1.6	1.9
2461	Printing and duplicating inks	63	188 672	33 119	17.6	.4	X
2462	Abrasives and abrasive materials	163	268 980	27 271	10.1	.4	X
2465	Strapping and tape	105	132 414	4 350	3.3	.1	X
2466	Industrial supplies, n.e.c.	93	382 792	40 340	10.5	.5	X
2620	Marine machinery, equipment, and supplies	6	27 833	1 904	6.8	Z	X
3400	Industrial and personal services paper and plastics	8	11 191	755	6.7	Z	X
3600	Piece goods, knit and woven	22	85 339	11 737	13.8	.2	X
5300	Plastics materials and basic shapes	43	265 940	18 286	6.9	.2	31.7
5311	Plastic pipes, rods, tubes, and shapes	13	110 946	5 630	5.1	.1	X
5313	Plastics raw materials	17	137 255	11 411	8.3	.2	X
5314	Other plastics materials and basic shapes	10	15 688	866	5.5	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229501	Paint, varnish, & supplies whsle—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	125	490 359	60 309	12.3	.8	39.8
5331	Gases, compressed and liquified, except L.P.	6	19 153	1 349	7.0	Z	X
5335	Detergents and soaps	17	7 611	330	4.3	Z	X
5336	Sanitation chemicals, polishes, and waxes	10	3 911	130	3.3	Z	X
5342	Adhesives, sealants, and glues	66	347 437	26 734	7.7	.4	X
5344	Other chemicals and allied products	82	374 735	29 591	7.9	.4	X
5400	Petroleum products	15	41 138	2 173	5.3	Z	X
5800	Farm supplies	7	91 761	6 293	6.9	.1	X
6000	Paint, paint supplies, and wallpaper	2 192	7 510 467	6 690 696	89.1	89.1	49.4
6011	Architectural coatings (enamels, primers, stains, solvents, and lacquers)	880	3 636 937	2 144 773	59.0	28.6	X
6012	Industrial/OEM coatings (coatings applied by original manufacturers to products during manufacturing)	467	1 963 761	981 974	50.0	13.1	X
6013	Special purpose coatings (automotive, refinish, marine, traffic coatings)	1 009	2 706 199	1 662 110	61.4	22.1	X
6014	Paint supplies	944	2 769 557	1 029 596	37.2	13.7	X
6015	Wallpaper	398	1 230 374	872 241	70.9	11.6	X
9700	Service receipts and labor charges (including installed parts)	53	457 026	141 322	30.9	1.9	13.0
9701	Labor charges for repair work	24	59 538	2 525	4.2	Z	X
9702	Parts installed in repair work	21	58 651	939	1.6	Z	X
9703	Other service receipts and labor charges—Specify	19	58 861	5 885	10.0	.1	X
9810	Miscellaneous commodities	57	133 657	17 012	12.7	.2	X
9940	Rental and leasing receipts	8	9 107	196	2.2	Z	X
42299	Other miscellaneous nondurable goods whsle	14 767	X	60 572 100	X	100.0	76.8
0100	New and used automobiles, motorcycles, etc.	17	36 378	2 049	5.6	Z	X
0120	Buses, campers, and motor homes	6	25 363	2 022	8.0	Z	76.8
0122	Motor homes, car trailers, and campers	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies	92	251 660	21 146	8.4	Z	X
0300	Tires and tubes	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture	164	827 594	46 179	5.6	.1	2.8
0411	Upholstered furniture	7	27 590	1 193	4.3	Z	X
0412	Sleep furniture and equipment	27	236 962	3 882	1.6	Z	X
0413	Lawn furniture and equipment	88	395 915	26 499	6.7	Z	X
0414	Other furniture (including sleep sofas)	59	203 115	10 895	5.4	Z	X
0420	Office and business furniture	100	278 209	25 731	9.2	Z	14.5
0421	New office furniture (wooden and metal)	87	236 449	19 415	8.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	626	1 161 006	120 498	10.4	.2	X
0520	Linens, domestics, curtains, and draperies	320	695 428	40 212	5.8	.1	3.9
0521	Bedspreads, blankets, and bedding	39	160 900	10 877	6.8	Z	X
0524	Towels and washcloths	262	512 789	2 500	.5	Z	X
0525	Other linens and domestics	262	515 826	26 532	5.1	Z	X
0530	Flooring and floor coverings	47	37 540	4 349	11.6	Z	66.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	29	35 379	4 275	12.1	Z	X
0540	Other home furnishings	694	1 779 614	143 253	8.1	.2	3.1
0541	Metal flatware and kitchen utensils	384	860 888	48 814	5.7	.1	X
0542	Mirrors, lamps, and picture frames	124	315 319	21 665	6.9	Z	X
0543	Home furnishings, n.e.c.	156	661 560	55 141	8.3	.1	X
0620	Plywood and millwork	34	199 265	26 503	13.3	Z	.6
0624	Wood millwork (doors, windows, cabinets, etc.)	15	1 032	100	9.7	Z	X
0720	Roofing, siding, and insulation materials	13	8 640	1 125	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive)	16	17 691	8 354	47.2	Z	X
0740	Other construction materials	22	23 970	2 075	8.7	Z	5.6
0744	Construction materials, n.e.c. (including wire fence and construction paper)	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video)	226	1 097 925	142 962	13.0	.2	12.6
0813	Photographic film	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film)	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies	20	226 245	89 989	39.8	.1	X
0900	Office equipment	428	730 448	68 036	9.3	.1	25.3
0911	Typewriters and dedicated word processors	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines	146	308 618	2 138	.7	Z	X
0913	Copying machines and equipment	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines	55	145 071	5 154	3.6	Z	X
0920	New computer equipment	429	486 601	59 645	12.3	.1	54.3
0921	Computers	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices	92	228 064	23 215	10.2	Z	X
0923	Computer printers	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment	260	264 272	2 099	.8	Z	X
0930	Used computer equipment	28	16 286	610	3.7	Z	X
0950	Computer software (packaged)	202	241 797	9 284	3.8	Z	X
0960	Restaurant and hotel equipment and supplies	205	1 652 069	128 798	7.8	.2	X
0970	Store machines and equipment	201	245 699	23 600	9.6	Z	29.6
0971	Vending machines	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment	184	214 630	22 693	10.6	Z	X
1000	Medical, hospital, and surgical supplies	25	106 661	17 615	16.5	Z	24.7
1011	Surgical and medical instruments and equipment	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies	16	98 619	15 558	15.8	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42299	Other miscellaneous nondurable goods whsle—Con.						
1030	Optical and ophthalmic goods.....	78	250 412	5 064	2.0	Z	72.0
1034	Optical goods, n.e.c. (excluding cameras).....	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies.....	94	273 962	16 908	6.2	Z	12.8
1042	School supplies.....	63	84 999	10 619	12.5	Z	X
1050	Other professional equipment and supplies.....	23	13 075	1 391	10.6	Z	76.8
1051	Architects' equipment and supplies.....	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies.....	12	3 402	264	7.8	Z	X
1120	Flat iron and steel products.....	44	7 543 867	279 757	3.7	.5	18.7
1123	Sheets (cold-rolled).....	26	7 504 397	277 062	3.7	.5	X
1140	Iron and steel wire and wire products.....	64	257 947	14 579	5.7	Z	X
1150	Iron and steel pipe and tubing.....	37	2 193 046	52 160	2.4	.1	64.7
1154	Other steel pipe.....	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass.....	73	8 973 846	1 494 955	16.7	2.5	X
1220	Aluminum shapes, forms, etc.....	93	12 154 368	1 975 050	16.3	3.3	X
1300	Coal and coke.....	10	3 391 022	238 148	7.0	.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil).....	35	10 826 389	623 541	5.8	1.0	X
1400	Electrical apparatus and equipment.....	325	3 823 725	95 253	2.5	.2	.6
1411	Power and distribution transformers.....	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus.....	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings.....	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types).....	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit).....	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit).....	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial).....	15	41 855	817	2.0	Z	X
1419	Industrial controls.....	198	3 378 230	44 017	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods).....	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household.....	312	654 461	52 265	8.0	.1	2.3
1511	Televisions.....	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players.....	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras.....	17	41 697	665	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.).....	280	557 867	25 832	4.6	Z	X
1600	Electronic parts and equipment, except communication.....	373	3 848 505	290 510	7.5	.5	.1
1612	Integrated circuits.....	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts.....	300	3 781 168	103 700	2.7	.2	X
1618	Electronic parts and equipment, n.e.c.....	140	3 266 328	170 939	5.2	.3	X
1650	Communication equipment and supplies.....	133	252 723	21 393	8.5	Z	18.1
1651	Telephones.....	122	250 983	8 076	3.2	Z	X
1652	Other electronic communication equipment.....	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment.....	17	91 888	2 077	2.3	Z	X
1700	Hardware.....	541	1 196 715	131 804	11.0	.2	10.3
1711	Hand tools (including power driven).....	411	1 031 207	65 647	6.4	.1	X
1712	Bolts, nuts, rivets, and fasteners.....	408	752 728	47 168	6.3	.1	X
1713	Cutlery.....	75	28 449	792	2.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics).....	154	284 816	36 093	12.7	.1	56.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing).....	128	68 859	3 163	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing).....	102	69 450	2 922	4.2	Z	X
1813	Plumbing fixtures.....	48	42 386	751	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air).....	56	43 502	1 854	4.3	Z	X
1815	Boilers, radiators, and convectors.....	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies.....	30	200 296	27 301	13.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies.....	42	48 139	8 278	17.2	Z	38.2
1911	Furnaces (warm air).....	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial).....	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners.....	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation.....	32	36 420	267	.7	Z	X
2000	Refrigeration equipment and supplies.....	62	46 210	10 468	22.7	Z	15.8
2011	Commercial refrigerators (reach-in and walk-in).....	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators.....	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators.....	62	46 210	2 426	5.3	Z	X
2014	Refrigerants.....	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies.....	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments).....	25	27 726	4 363	15.7	Z	71.7
2113	New mixers, pavers, and related equipment.....	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts.....	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment.....	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts.....	50	115 783	22 644	19.6	Z	1.6
2215	New irrigation equipment.....	50	115 783	22 644	19.6	Z	X
2220	Garden machinery, equipment, and parts.....	107	268 181	9 279	3.5	Z	X
2230	Food-processing machinery, equipment, and parts.....	14	14 778	3 620	24.5	Z	72.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.).....	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment.....	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts.....	16	11 804	582	4.9	Z	76.8
2311	Pumps.....	16	11 804	190	1.6	Z	X
2312	Motors.....	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors.....	16	11 804	190	1.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42299	Other miscellaneous nondurable goods whse—Con.						
2320	General-purpose industrial machinery, equipment, and parts	203	12 107 372	3 697 391	30.5	6.1	.1
2321	New pumps, compressors (air or gas), and equipment	73	10 070 621	1 982 565	19.7	3.3	X
2326	New controlling, recording, and indicating instruments and access	112	10 425 365	1 599 242	15.3	2.6	X
2327	All other new general-purpose industrial machinery and equipment	40	87 413	14 639	16.7	Z	X
2328	Used general-purpose industrial machinery and equipment	35	1 533 091	87 024	5.7	.1	X
2330	Metalworking machinery, equipment, and parts	12	27 313	5 305	19.4	Z	X
2340	Materials handling machinery, equipment, and parts	59	98 400	17 486	17.8	Z	62.3
2343	New forklift trucks	31	91 867	15 849	17.3	Z	X
2345	Used materials handling machinery, equipment, and parts	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts	44	237 419	164 015	69.1	.3	75.1
2363	New printing trades machinery, equipment, and supplies	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment	30	218 531	157 970	72.3	.3	X
2367	Used industrial machinery and equipment	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	16	11 804	291	2.5	Z	76.8
2391	Hydraulic valves	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	16	11 804	367	3.1	Z	76.8
2411	Hydraulic cylinders and rotary actuators	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	12	2 264	201	8.9	Z	76.8
2421	Hydraulic and pneumatic connectors	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	28	22 425	1 654	7.4	Z	73.7
2431	Filters	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases)	27	83 304	10 442	12.5	Z	X
2450	Industrial containers and supplies	80	271 306	17 895	6.6	Z	40.2
2454	Other industrial containers and supplies	80	271 306	17 895	6.6	Z	X
2460	Other industrial supplies	124	550 137	45 995	8.4	.1	4.7
2466	Industrial supplies, n.e.c.	90	341 789	17 788	5.2	Z	X
2500	Beauty and barber equipment and supplies	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies	52	282 194	29 208	10.4	Z	.8
2523	Custodial supplies	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies	64	160 147	15 371	9.6	Z	X
2540	Other service establishment equipment and supplies	11	15 260	2 201	14.4	Z	76.8
2542	Service establishment equipment and supplies, n.e.c.	11	15 260	2 201	14.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	43	3 394 762	106 136	3.1	.2	X
2613	Other new aircraft equipment and supplies	43	3 394 762	106 136	3.1	.2	X
2620	Marine machinery, equipment, and supplies	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies	522	921 720	76 219	8.3	.1	1.5
2713	Billiards, pool, bowling equipment, and accessories	355	505 570	30 021	5.9	.1	X
2714	Camping and fishing equipment and accessories	63	92 966	14 536	15.6	Z	X
2800	Toys and hobby goods and supplies	1 088	2 245 466	202 994	9.0	.3	11.6
2811	Video games and cartridges	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles)	735	1 565 790	138 287	8.8	.2	X
2813	Crafts and craft supplies	102	141 517	13 209	9.3	Z	X
2814	Other hobby goods and accessories	92	267 701	29 501	11.0	Z	X
2930	Recyclable paper and paperboard	96	544 151	54 869	10.1	.1	X
2940	Recyclable materials, except metal	19	69 882	7 848	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	523	1 064 489	77 278	7.3	.1	8.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases	62	201 594	16 547	8.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	134	117 027	17 215	14.7	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies	26	81 425	10 862	13.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	25	220 511	55 783	25.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	89	79 522	2 474	3.1	Z	X
3140	Prerecorded video tapes	137	94 343	5 624	6.0	Z	X
3150	Other durable goods	63	340 178	8 191	2.4	Z	4.6
3152	Luggage	61	337 765	2 729	.8	Z	X
3154	Other durable goods, n.e.c.	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper	543	4 471 070	144 468	3.2	.2	3.2
3212	Fine roll paper	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper	527	4 264 783	125 025	2.9	.2	X
3300	Stationery, office supplies and greeting cards	1 150	5 894 566	452 164	7.7	.7	3.9
3311	Business forms	308	1 051 705	15 081	1.4	Z	X
3312	Stationery, photocopy paper, and typing paper	451	1 444 452	71 539	5.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	365	3 844 165	94 496	2.5	.2	X
3314	Toner and cartridges	470	4 700 913	104 245	2.2	.2	X
3315	Greeting cards	314	414 116	41 065	9.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	581	1 438 752	89 225	6.2	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42299	Other miscellaneous nondurable goods whse—Con.						
3400	Industrial and personal services paper and plastics	485	1 707 697	190 779	11.2	.3	8.9
3411	Paperboard and boxboard boxes	196	899 114	45 465	5.1	.1	X
3412	Paper dishes, cups, and napkins	346	764 921	55 113	7.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	155	612 125	46 974	7.7	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	55	327 168	6 366	1.9	Z	X
3415	Other industrial and personal service paper	95	496 906	32 830	6.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	667	1 927 528	278 569	14.5	.5	16.9
3511	Prescription drugs	72	377 315	25 544	6.8	Z	X
3512	Nonprescription pharmaceuticals	241	377 288	80 213	21.3	.1	X
3513	Cosmetics	247	282 187	29 329	10.4	Z	X
3514	Perfumes	63	111 054	12 887	11.6	Z	X
3515	Other toiletries and druggists' sundries	328	1 298 519	129 605	10.0	.2	X
3600	Piece goods, knit and woven	222	7 870 476	3 874 867	49.2	6.4	.5
3612	Cotton (including blends)	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	37	226 348	10 488	4.6	Z	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	349	708 064	40 833	5.8	.1	X
3800	Men's and boys' wear	878	6 948 797	557 974	8.0	.9	1.1
3811	Men's and boys' suits, coats, and formal wear	30	93 000	14 080	15.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	343	4 711 746	87 221	1.9	.1	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	634	6 591 059	276 448	4.2	.5	X
3900	Women's and children's wear	769	1 213 414	179 657	14.8	.3	9.7
3911	Infants' and children's wear (to size 6X)	41	59 470	5 375	9.0	Z	X
3912	Women's misses', and girls' dresses and blouses	187	311 350	37 262	12.0	.1	X
3913	Women's, misses', and girls' suits and coats	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear	190	286 761	52 469	18.3	.1	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	.1	X
4000	Footwear	252	6 132 128	1 702 017	27.8	2.8	.2
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	1.4	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	1.4	X
4015	Shoe accessories	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged)	413	1 679 349	352 618	21.0	.6	56.9
4111	Dinners (frozen)	46	1 039 685	24 613	2.4	Z	X
4112	Fish and seafoods (frozen packaged)	367	1 226 702	68 212	5.6	.1	X
4113	Vegetables (frozen)	359	1 123 904	46 201	4.1	.1	X
4114	Fruits and fruit juices (frozen)	357	1 471 937	20 805	1.4	Z	X
4115	Meat (frozen packaged)	372	1 636 839	114 893	7.0	.2	X
4116	Frozen baked goods	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products)	139	1 408 183	35 581	2.5	.1	X
4200	Dairy products (excluding dried or canned)	421	1 866 841	239 332	12.8	.4	43.7
4211	Butter	287	300 419	5 306	1.8	Z	X
4212	Cheese	396	1 485 614	162 128	10.9	.3	X
4213	Milk and cream, except raw	114	789 245	22 696	2.9	Z	X
4214	Ice cream	60	205 939	2 001	1.0	Z	X
4215	Raw milk	12	7 913	154	1.9	Z	X
4216	Other dairy products	89	768 373	46 836	6.1	.1	X
4300	Poultry and poultry products	427	1 562 469	148 012	9.5	.2	X
4312	Eggs	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry	416	1 534 000	71 201	4.6	.1	X
4400	Confectionery	288	2 217 807	153 396	6.9	.3	18.6
4411	Candy	218	897 214	76 244	8.5	.1	X
4412	Chewing gum	8	2 961	150	5.1	Z	X
4413	Nuts	52	1 307 054	76 322	5.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	140	1 036 806	77 321	7.5	.1	X
4600	Meat and meat products (fresh and unpackaged)	443	1 792 246	292 289	16.3	.5	34.0
4611	Beef (not killed on location)	412	1 560 021	191 690	12.3	.3	X
4612	Veal (not killed on location)	268	343 100	5 749	1.7	Z	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location)	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location	255	157 952	3 615	2.3	Z	X
4616	Sausage and prepared meats not made on location	49	226 199	6 196	2.7	Z	X
4618	Other meat products	47	769 541	40 000	5.2	.1	X
4700	Fresh fruits and vegetables	463	1 802 714	151 909	8.4	.3	1.3
4711	Fresh fruits	455	1 794 806	149 935	8.4	.2	X
4800	Coffee, tea, and spices	401	1 532 095	55 603	3.6	.1	22.7
4811	Coffee	134	1 301 670	25 790	2.0	Z	X
4812	Tea	118	512 633	6 674	1.3	Z	X
4813	Spices	387	1 228 467	23 071	1.9	Z	X
4820	Bread and baked goods	291	885 160	19 272	2.2	Z	35.1
4821	Breads and rolls	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods	281	872 504	12 217	1.4	Z	X
4830	Canned foods	418	1 227 143	46 801	3.8	.1	30.9
4831	Canned and bottled fruits, vegetables, and juices	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods	109	72 396	717	1.0	Z	X
4833	Canned meats	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods	258	202 167	2 409	1.2	Z	X
4836	Other canned foods	19	547 305	5 992	1.1	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
42299	Other miscellaneous nondurable goods whsle—Con.						
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	262	189 937	3 751	2.0	Z	X
4850	Soft drinks and bottled water	232	1 880 955	108 235	5.8	.2	40.8
4851	Soft drinks, packaged	190	1 130 343	89 479	7.9	.1	X
4852	Soft drinks, pre and post mix bulk	103	1 086 944	9 485	.9	Z	X
4853	Bottled water	149	833 720	8 955	1.1	Z	X
4860	Other grocery specialties	800	8 267 939	653 523	7.9	1.1	7.6
4861	Pasta	535	7 067 022	110 180	1.6	.2	X
4862	Breakfast cereals	113	386 477	3 808	1.0	Z	X
4863	Cooking oils and margarine	623	7 523 369	183 789	2.4	.3	X
4864	Flour	513	6 151 957	33 455	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	524	6 624 719	47 917	.7	.1	X
4866	Sugar, refined	524	5 866 396	40 340	.7	.1	X
4867	Pet foods	31	53 289	737	1.4	Z	X
4868	Grocery specialties, n.e.c.	343	2 196 600	232 802	10.6	.4	X
4900	Grain and beans	238	15 329 624	2 069 523	13.5	3.4	X
4911	Corn (for grain)	7	15 342	915	6.0	Z	X
4912	Oats and barley	7	15 342	299	1.9	Z	X
4913	Wheat	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts	8	14 870	5 945	40.0	Z	X
5140	Other farm products, inedible	43	79 365	17 452	22.0	Z	76.8
5143	Farm products, n.e.c.	43	79 365	17 452	22.0	Z	X
5300	Plastics materials and basic shapes	427	6 471 552	313 665	4.8	.5	.2
5311	Plastic pipes, rods, tubes, and shapes	31	100 893	12 890	12.8	Z	X
5313	Plastics raw materials	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.)	29	85 795	18 851	22.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	590	11 133 695	3 469 715	31.2	5.7	.4
5335	Detergents and soaps	375	2 066 972	413 656	20.0	.7	X
5336	Sanitation chemicals, polishes, and waxes	118	1 005 390	162 964	16.2	.3	X
5342	Adhesives, sealants, and glues	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products	166	8 942 295	2 883 678	32.2	4.8	X
5400	Petroleum products	75	2 245 536	104 419	4.7	.2	X
5418	Lubricating oil and greases	28	2 180 684	99 648	4.6	.2	X
5420	Liquified petroleum gases (excluding natural gas)	14	9 904	1 667	16.8	Z	X
5500	Crude oil	25	8 661 115	4 157 775	48.0	6.9	X
5600	Beer and ale	14	216 174	1 092	.5	Z	X
5700	Wines and distilled alcoholic beverages	19	240 611	1 431	.6	Z	X
5800	Farm supplies	217	14 857 820	1 297 385	8.7	2.1	57.1
5812	Feeds (poultry and livestock) not mixed on location	95	385 872	51 814	13.4	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides	12	47 652	11 440	24.0	Z	X
5816	Other agricultural chemicals and fertilizers	75	14 052 063	1 176 613	8.4	1.9	X
5817	Seeds and bulbs	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products	116	348 207	29 663	8.5	Z	X
6000	Paint, paint supplies, and wallpaper	77	305 010	14 551	4.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	602	1 341 854	86 393	6.4	.1	3.5
6101	Books	454	1 164 253	64 531	5.5	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	38	67 133	11 838	17.6	Z	X
6110	Flowers and florists' supplies	222	538 040	54 604	10.1	.1	X
6120	Art goods (including novelties and souvenirs)	5 024	10 593 959	8 888 562	83.9	14.7	52.3
6121	Art materials	1 801	4 108 387	3 374 898	82.1	5.6	X
6122	Novelties and souvenirs	3 468	6 999 948	5 513 663	78.8	9.1	X
6130	Textile bags, bagging, and burlap	619	1 193 977	769 932	64.5	1.3	X
6150	Nondurable goods, n.e.c.	6 881	18 716 052	16 893 645	90.3	27.9	X
9700	Service receipts and labor charges (including installed parts)	1 459	1 861 704	409 098	22.0	.7	46.2
9701	Labor charges for repair work	1 095	992 036	102 148	10.3	.2	X
9702	Parts installed in repair work	963	984 425	74 764	7.6	.1	X
9703	Other service receipts and labor charges—Specify	492	1 018 395	227 653	22.4	.4	X
9720	Receipts for service contracts	783	842 073	183 864	21.8	.3	X
9730	Advertising specialties (paper novelties, etc.)	399	447 885	67 116	15.0	.1	X
9740	Receipts for installing equipment	546	409 362	73 139	17.9	.1	X
9810	Miscellaneous commodities	964	7 120 281	287 417	4.0	.5	X
9930	Sales of integrated systems which you wrote or modified software	166	137 936	31 028	22.5	.1	X
9940	Rental and leasing receipts	641	630 732	108 006	17.1	.2	37.4
9941	Computer rental and leasing receipts	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental	303	467 101	83 607	17.9	.1	X
9943	Other office machine rental receipts	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts	47	12 888	213	1.7	Z	X
9950	Construction receipts	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications)	152	94 699	18 243	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment	68	44 448	7 397	16.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422990	Other miscellaneous nondurable goods whse	14 767	X	60 572 100	X	100.0	76.8
0100	New and used automobiles, motorcycles, etc.	17	36 378	2 049	5.6	Z	X
0120	Buses, campers, and motor homes	6	25 363	2 022	8.0	Z	76.8
0122	Motor homes, car trailers, and campers	6	25 363	2 022	8.0	Z	X
0200	New and rebuilt automotive parts and supplies	92	251 660	21 146	8.4	Z	X
0300	Tires and tubes	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture	164	827 594	46 179	5.6	.1	2.8
0411	Upholstered furniture	7	27 590	1 193	4.3	Z	X
0412	Sleep furniture and equipment	27	236 962	3 882	1.6	Z	X
0413	Lawn furniture and equipment	88	395 915	26 499	6.7	Z	X
0414	Other furniture (including sleep sofas)	59	203 115	10 895	5.4	Z	X
0420	Office and business furniture	100	278 209	25 731	9.2	Z	14.5
0421	New office furniture (wooden and metal)	87	236 449	19 415	8.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	626	1 161 006	120 498	10.4	.2	X
0520	Linens, domestics, curtains, and draperies	320	695 428	40 212	5.8	.1	3.9
0521	Bedspreads, blankets, and bedding	39	160 900	10 877	6.8	Z	X
0524	Towels and washcloths	262	512 789	2 500	.5	Z	X
0525	Other linens and domestics	262	515 826	26 532	5.1	Z	X
0530	Flooring and floor coverings	47	37 540	4 349	11.6	Z	66.0
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	29	35 379	4 275	12.1	Z	X
0540	Other home furnishings	694	1 779 614	143 253	8.1	.2	3.1
0541	Metal flatware and kitchen utensils	384	860 888	48 814	5.7	.1	X
0542	Mirrors, lamps, and picture frames	124	315 319	21 665	6.9	Z	X
0543	Home furnishings, n.e.c.	156	661 560	55 141	8.3	.1	X
0620	Plywood and millwork	34	199 265	26 503	13.3	Z	.6
0624	Wood millwork (doors, windows, cabinets, etc.)	15	1 032	100	9.7	Z	X
0720	Roofing, siding, and insulation materials	13	8 640	1 125	13.0	Z	X
0730	Flat glass and other construction glass (excluding automotive)	16	17 691	8 354	47.2	Z	X
0740	Other construction materials	22	23 970	2 075	8.7	Z	5.6
0744	Construction materials, n.e.c. (including wire fence and construction paper)	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video)	226	1 097 925	142 962	13.0	.2	12.6
0813	Photographic film	152	596 542	21 748	3.6	Z	X
0814	Developing supplies (excluding film)	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies	20	226 245	89 989	39.8	.1	X
0900	Office equipment	428	730 448	68 036	9.3	.1	25.3
0911	Typewriters and dedicated word processors	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines	146	308 618	2 138	.7	Z	X
0913	Copying machines and equipment	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines	55	145 071	5 154	3.6	Z	X
0920	New computer equipment	429	486 601	59 645	12.3	.1	54.3
0921	Computers	353	370 985	27 862	7.5	Z	X
0922	Computer storage devices	92	228 064	23 215	10.2	Z	X
0923	Computer printers	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment	260	264 272	2 099	.8	Z	X
0930	Used computer equipment	28	16 286	610	3.7	Z	X
0950	Computer software (packaged)	202	241 797	9 284	3.8	Z	X
0960	Restaurant and hotel equipment and supplies	205	1 652 069	128 798	7.8	.2	X
0970	Store machines and equipment	201	245 699	23 600	9.6	Z	29.6
0971	Vending machines	10	23 161	753	3.3	Z	X
0972	Other store machines and equipment	184	214 630	22 693	10.6	Z	X
1000	Medical, hospital, and surgical supplies	25	106 661	17 615	16.5	Z	24.7
1011	Surgical and medical instruments and equipment	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies	16	98 619	15 558	15.8	Z	X
1030	Optical and ophthalmic goods	78	250 412	5 064	2.0	Z	72.0
1034	Optical goods, n.e.c. (excluding cameras)	74	248 535	4 953	2.0	Z	X
1040	Religious and school supplies	94	273 962	16 908	6.2	Z	12.8
1042	School supplies	63	84 999	10 619	12.5	Z	X
1050	Other professional equipment and supplies	23	13 075	1 391	10.6	Z	76.8
1051	Architects' equipment and supplies	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies	12	3 402	264	7.8	Z	X
1120	Flat iron and steel products	44	7 543 867	279 757	3.7	.5	18.7
1123	Sheets (cold-rolled)	26	7 504 397	277 062	3.7	.5	X
1140	Iron and steel wire and wire products	64	257 947	14 579	5.7	Z	X
1150	Iron and steel pipe and tubing	37	2 193 046	52 160	2.4	.1	64.7
1154	Other steel pipe	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass	73	8 973 846	1 494 955	16.7	2.5	X
1220	Aluminum shapes, forms, etc.	93	12 154 368	1 975 050	16.3	3.3	X
1300	Coal and coke	10	3 391 022	238 148	7.0	.4	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	35	10 826 389	623 541	5.8	1.0	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422990	Other miscellaneous nondurable goods whlse—Con.						
1400	Electrical apparatus and equipment	325	3 823 725	95 253	2.5	.2	.6
1411	Power and distribution transformers	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings	76	1 969 949	7 740	.4	Z	X
1415	Electric bulbs (all types)	39	71 702	8 630	12.0	Z	X
1416	Interior wiring (excluding conduit)	126	2 288 775	20 213	.9	Z	X
1417	Exterior wiring and cable (excluding conduit)	25	196 962	480	.2	Z	X
1418	Lighting fixtures (residential and commercial)	15	41 855	817	2.0	Z	X
1419	Industrial controls	198	3 378 230	44 017	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	97	1 970 734	6 324	.3	Z	X
1500	Electrical appliances, household	312	654 461	52 265	8.0	.1	2.3
1511	Televisions	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras	17	41 697	665	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	280	557 867	25 832	4.6	Z	X
1600	Electronic parts and equipment, except communication	373	3 848 505	290 510	7.5	.5	.1
1612	Integrated circuits	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts	300	3 781 168	103 700	2.7	.2	X
1618	Electronic parts and equipment, n.e.c.	140	3 266 328	170 939	5.2	.3	X
1650	Communication equipment and supplies	133	252 723	21 393	8.5	Z	18.1
1651	Telephones	122	250 983	8 076	3.2	Z	X
1652	Other electronic communication equipment	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment	17	91 888	2 077	2.3	Z	X
1700	Hardware	541	1 196 715	131 804	11.0	.2	10.3
1711	Hand tools (including power driven)	411	1 031 207	65 647	6.4	.1	X
1712	Bolts, nuts, rivets, and fasteners	408	752 728	47 168	6.3	.1	X
1713	Cutlery	75	28 449	782	2.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	154	284 816	36 093	12.7	.1	56.9
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	128	68 859	3 163	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	102	69 450	2 922	4.2	Z	X
1813	Plumbing fixtures	48	42 386	751	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	56	43 502	1 854	4.3	Z	X
1815	Boilers, radiators, and convectors	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies	30	200 296	27 301	13.6	Z	X
1900	Warm air heating and air-conditioning equipment and supplies	42	48 139	8 278	17.2	Z	38.2
1911	Furnaces (warm air)	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial)	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	32	36 420	267	.7	Z	X
2000	Refrigeration equipment and supplies	62	46 210	10 468	22.7	Z	15.8
2011	Commercial refrigerators (reach-in and walk-in)	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators	62	46 210	2 426	5.3	Z	X
2014	Refrigerants	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	25	27 726	4 363	15.7	Z	71.7
2113	New mixers, pavers, and related equipment	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts	50	115 783	22 644	19.6	Z	1.6
2215	New irrigation equipment	50	115 783	22 644	19.6	Z	X
2220	Garden machinery, equipment, and parts	107	268 181	9 279	3.5	Z	X
2230	Food-processing machinery, equipment, and parts	14	14 778	3 620	24.5	Z	72.4
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	16	11 804	582	4.9	Z	76.8
2311	Pumps	16	11 804	190	1.6	Z	X
2312	Motors	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	203	12 107 372	3 697 391	30.5	6.1	.1
2321	New pumps, compressors (air or gas), and equipment	73	10 070 621	1 982 565	19.7	3.3	X
2326	New controlling, recording, and indicating instruments and access	112	10 425 365	1 599 242	15.3	2.6	X
2327	All other new general-purpose industrial machinery and equipment	40	87 413	14 639	16.7	Z	X
2328	Used general-purpose industrial machinery and equipment	35	1 533 091	87 024	5.7	.1	X
2330	Metalworking machinery, equipment, and parts	12	27 313	5 305	19.4	Z	X
2340	Materials handling machinery, equipment, and parts	59	98 400	17 486	17.8	Z	62.3
2343	New forklift trucks	31	91 867	15 849	17.3	Z	X
2345	Used materials handling machinery, equipment, and parts	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts	44	237 419	164 015	69.1	.3	75.1
2363	New printing trades machinery, equipment, and supplies	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment	30	218 531	157 970	72.3	.3	X
2367	Used industrial machinery and equipment	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	16	11 804	291	2.5	Z	76.8
2391	Hydraulic valves	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	16	11 804	367	3.1	Z	76.8
2411	Hydraulic cylinders and rotary actuators	16	11 804	272	2.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422990	Other miscellaneous nondurable goods whse—Con.						
2420	Hydraulic and pneumatic connectors and assemblies	12	2 264	201	8.9	Z	76.8
2421	Hydraulic and pneumatic connectors	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	28	22 425	1 654	7.4	Z	73.7
2431	Filters	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	9	9 999	98	1.0	Z	X
2440	Welding supplies (excluding gases)	27	83 304	10 442	12.5	Z	X
2450	Industrial containers and supplies	80	271 306	17 895	6.6	Z	40.2
2454	Other industrial containers and supplies	80	271 306	17 895	6.6	Z	X
2460	Other industrial supplies	124	550 137	45 995	8.4	.1	4.7
2466	Industrial supplies, n.e.c.	90	341 789	17 788	5.2	Z	X
2500	Beauty and barber equipment and supplies	9	2 869	619	21.6	Z	X
2520	Custodial (janitors') equipment and supplies	52	282 194	29 208	10.4	Z	.8
2523	Custodial supplies	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies	64	160 147	15 371	9.6	Z	X
2540	Other service establishment equipment and supplies	11	15 260	2 201	14.4	Z	76.8
2542	Service establishment equipment and supplies, n.e.c.	11	15 260	2 201	14.4	Z	X
2600	Aircraft and aeronautical equipment and supplies	43	3 394 762	106 136	3.1	.2	X
2613	Other new aircraft equipment and supplies	43	3 394 762	106 136	3.1	.2	X
2620	Marine machinery, equipment, and supplies	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies	522	921 720	76 219	8.3	.1	1.5
2713	Billiards, pool, bowling equipment, and accessories	355	505 570	30 021	5.9	.1	X
2714	Camping and fishing equipment and accessories	63	92 966	14 536	15.6	Z	X
2800	Toys and hobby goods and supplies	1 088	2 245 466	202 994	9.0	.3	11.6
2811	Video games and cartridges	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles) ..	735	1 565 790	138 287	8.8	.2	X
2813	Crafts and craft supplies	102	141 517	13 209	9.3	Z	X
2814	Other hobby goods and accessories	92	267 701	29 501	11.0	Z	X
2930	Recyclable paper and paperboard	96	544 151	54 869	10.1	.1	X
2940	Recyclable materials, except metal	19	69 882	7 848	11.2	Z	X
3000	Jewelry, diamonds, gem stones, and watches	523	1 064 489	77 278	7.3	.1	8.6
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	22	115 837	8 855	7.6	Z	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases	62	201 594	16 547	8.2	Z	X
3015	Karat gold jewelry (rings, necklaces, etc.)	17	22 247	986	4.4	Z	X
3016	Other jewel, silverware, and plated ware (incl. jewel, where gemstones less than 50% of value, gold filled sterling, and costume jewel, and medallions)	134	117 027	17 215	14.7	Z	X
3030	Precious metals—gold, silver, and platinum including precious metal coins	9	1 847 724	20 238	1.1	Z	X
3100	Musical instruments and supplies	26	81 425	10 862	13.3	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	25	220 511	55 783	25.3	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	89	79 522	2 474	3.1	Z	X
3140	Prerecorded video tapes	137	94 343	5 624	6.0	Z	X
3150	Other durable goods	63	340 178	8 191	2.4	Z	4.6
3152	Luggage	61	337 765	2 729	.8	Z	X
3154	Other durable goods, n.e.c.	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper	543	4 471 070	144 468	3.2	.2	3.2
3212	Fine roll paper	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper	527	4 264 783	125 025	2.9	.2	X
3300	Stationery, office supplies and greeting cards	1 150	5 894 566	452 164	7.7	.7	3.9
3311	Business forms	308	1 051 705	15 081	1.4	Z	X
3312	Stationery, photocopy paper, and typing paper	451	1 444 452	71 539	5.0	.1	X
3313	Inked ribbons, carbon paper, pens and pencils	365	3 844 165	94 496	2.5	.2	X
3314	Toner and cartridges	470	4 700 913	104 245	2.2	.2	X
3315	Greeting cards	314	414 116	41 065	9.9	.1	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	581	1 438 752	89 225	6.2	.1	X
3400	Industrial and personal services paper and plastics	485	1 707 697	190 779	11.2	.3	8.9
3411	Paperboard and boxboard boxes	196	899 114	45 465	5.1	.1	X
3412	Paper dishes, cups, and napkins	346	764 921	55 113	7.2	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	155	612 125	46 974	7.7	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	55	327 168	6 366	1.9	Z	X
3415	Other industrial and personal service paper	95	496 906	32 830	6.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	667	1 927 528	278 569	14.5	.5	16.9
3511	Prescription drugs	72	377 315	25 544	6.8	Z	X
3512	Nonprescription pharmaceuticals	241	377 288	80 213	21.3	.1	X
3513	Cosmetics	247	282 187	29 329	10.4	Z	X
3514	Perfumes	63	111 054	12 887	11.6	Z	X
3515	Other toiletries and druggists' sundries	328	1 298 519	129 605	10.0	.2	X
3600	Piece goods, knit and woven	222	7 870 476	3 874 867	49.2	6.4	.5
3612	Cotton (including blends)	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	37	226 348	10 488	4.6	Z	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	349	708 064	40 833	5.8	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422990	Other miscellaneous nondurable goods whlse—Con.						
3800	Men's and boys' wear	878	6 948 797	557 974	8.0	.9	1.1
3811	Men's and boys' suits, coats, and formal wear	30	93 000	14 080	15.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	343	4 711 746	87 221	1.9	.1	X
3813	Men's and boys' underwear and nightwear	58	94 697	7 020	7.4	Z	X
3814	Men's and boys' work clothing and uniforms	420	2 751 767	153 373	5.6	.3	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	634	6 591 059	276 448	4.2	.5	X
3900	Women's and children's wear	769	1 213 414	179 657	14.8	.3	9.7
3911	Infants' and children's wear (to size 6X)	41	59 470	5 375	9.0	Z	X
3912	Women's misses', and girls' dresses and blouses	187	311 350	37 262	12.0	.1	X
3913	Women's, misses', and girls' suits and coats	28	65 084	1 513	2.3	Z	X
3914	Women's and misses' outerwear	190	286 761	52 469	18.3	.1	X
3915	Women's and misses' underwear and sleepwear	54	113 753	7 009	6.2	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	427	745 135	65 422	8.8	.1	X
4000	Footwear	252	6 132 128	1 702 017	27.8	2.8	.2
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	165	5 963 594	846 822	14.2	1.4	X
4014	Other men's and boy's footwear	172	6 028 281	848 340	14.1	1.4	X
4015	Shoe accessories	23	43 072	2 932	6.8	Z	X
4100	Frozen foods (packaged)	413	1 679 349	352 618	21.0	.6	56.9
4111	Dinners (frozen)	46	1 039 685	24 613	2.4	Z	X
4112	Fish and seafoods (frozen packaged)	367	1 226 702	68 212	5.6	.1	X
4113	Vegetables (frozen)	359	1 123 904	46 201	4.1	.1	X
4114	Fruits and fruit juices (frozen)	357	1 471 937	20 805	1.4	Z	X
4115	Meat (frozen packaged)	372	1 636 839	114 893	7.0	.2	X
4116	Frozen baked goods	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products)	139	1 408 183	35 581	2.5	.1	X
4200	Dairy products (excluding dried or canned)	421	1 866 841	239 332	12.8	.4	43.7
4211	Butter	287	300 419	5 306	1.8	Z	X
4212	Cheese	396	1 485 614	162 128	10.9	.3	X
4213	Milk and cream, except raw	114	789 245	22 696	2.9	Z	X
4214	Ice cream	60	205 939	2 001	1.0	Z	X
4215	Raw milk	12	7 913	154	1.9	Z	X
4216	Other dairy products	89	768 373	46 836	6.1	.1	X
4300	Poultry and poultry products	427	1 562 469	148 012	9.5	.2	X
4312	Eggs	416	1 534 000	71 201	4.6	.1	X
4313	Live poultry	416	1 534 000	71 201	4.6	.1	X
4400	Confectionery	288	2 217 807	153 396	6.9	.3	18.6
4411	Candy	218	897 214	76 244	8.5	.1	X
4412	Chewing gum	8	2 961	150	5.1	Z	X
4413	Nuts	52	1 307 054	76 322	5.8	.1	X
4500	Fish and seafoods (excluding canned and frozen packaged)	140	1 036 806	77 321	7.5	.1	X
4600	Meat and meat products (fresh and unpackaged)	443	1 792 246	292 289	16.3	.5	34.0
4611	Beef (not killed on location)	412	1 560 021	191 690	12.3	.3	X
4612	Veal (not killed on location)	268	343 100	5 749	1.7	Z	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location)	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location	255	157 952	3 615	2.3	Z	X
4616	Sausage and prepared meats not made on location	49	226 199	6 196	2.7	Z	X
4618	Other meat products	47	769 541	40 000	5.2	.1	X
4700	Fresh fruits and vegetables	463	1 802 714	151 909	8.4	.3	1.3
4711	Fresh fruits	455	1 794 806	149 935	8.4	.2	X
4800	Coffee, tea, and spices	401	1 532 095	55 603	3.6	.1	22.7
4811	Coffee	134	1 301 670	25 790	2.0	Z	X
4812	Tea	118	512 633	6 674	1.3	Z	X
4813	Spices	387	1 228 467	23 071	1.9	Z	X
4820	Bread and baked goods	291	885 160	19 272	2.2	Z	35.1
4821	Breads and rolls	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods	281	872 504	12 217	1.4	Z	X
4830	Canned foods	418	1 227 143	46 801	3.8	.1	30.9
4831	Canned and bottled fruits, vegetables, and juices	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods	109	72 396	717	1.0	Z	X
4833	Canned meats	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods	258	202 167	2 409	1.2	Z	X
4836	Other canned foods	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	262	189 937	3 751	2.0	Z	X
4850	Soft drinks and bottled water	232	1 880 955	108 235	5.8	.2	40.8
4851	Soft drinks, packaged	190	1 130 343	89 479	7.9	.1	X
4852	Soft drinks, pre and post mix bulk	103	1 086 944	9 485	.9	Z	X
4853	Bottled water	149	833 720	8 955	1.1	Z	X
4860	Other grocery specialties	800	8 267 939	653 523	7.9	1.1	7.6
4861	Pasta	535	7 067 022	110 180	1.6	.2	X
4862	Breakfast cereals	113	386 477	3 808	1.0	Z	X
4863	Cooking oils and margarine	623	7 523 369	183 789	2.4	.3	X
4864	Flour	513	6 151 957	33 455	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	524	6 624 719	47 917	.7	.1	X
4866	Sugar, refined	524	5 866 396	40 340	.7	.1	X
4867	Pet foods	31	53 289	737	1.4	Z	X
4868	Grocery specialties, n.e.c.	343	2 196 600	232 802	10.6	.4	X
4900	Grain and beans	238	15 329 624	2 069 523	13.5	3.4	X
4911	Corn (for grain)	7	15 342	915	6.0	Z	X
4912	Oats and barley	7	15 342	299	1.9	Z	X
4913	Wheat	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts	8	14 870	5 945	40.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
422990	Other miscellaneous nondurable goods whlse—Con.						
5140	Other farm products, inedible	43	79 365	17 452	22.0	Z	76.8
5143	Farm products, n.e.c.	43	79 365	17 452	22.0	Z	X
5300	Plastics materials and basic shapes	427	6 471 552	313 665	4.8	.5	.2
5311	Plastic pipes, rods, tubes, and shapes	31	100 893	12 890	12.8	Z	X
5313	Plastics raw materials.....	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.)	29	85 795	18 851	22.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	590	11 133 695	3 469 715	31.2	5.7	.4
5335	Detergents and soaps	375	2 066 972	413 656	20.0	.7	X
5336	Sanitation chemicals, polishes, and waxes	118	1 005 390	162 964	16.2	.3	X
5342	Adhesives, sealants, and glues	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products	166	8 942 295	2 883 678	32.2	4.8	X
5400	Petroleum products	75	2 245 536	104 419	4.7	.2	X
5418	Lubricating oil and greases	28	2 180 684	99 648	4.6	.2	X
5420	Liquified petroleum gases (excluding natural gas)	14	9 904	1 667	16.8	Z	X
5500	Crude oil	25	8 661 115	4 157 775	48.0	6.9	X
5600	Beer and ale.....	14	216 174	1 092	.5	Z	X
5700	Wines and distilled alcoholic beverages	19	240 611	1 431	.6	Z	X
5800	Farm supplies	217	14 857 820	1 297 385	8.7	2.1	57.1
5812	Feeds (poultry and livestock) not mixed on location	95	385 872	51 814	13.4	.1	X
5813	Prepared feeds (poultry and livestock) mixed on location	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners.....	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides	12	47 652	11 440	24.0	Z	X
5816	Other agricultural chemicals and fertilizers.....	75	14 052 063	1 176 613	8.4	1.9	X
5817	Seeds and bulbs	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products	116	348 207	29 663	8.5	Z	X
6000	Paint, paint supplies, and wallpaper	77	305 010	14 551	4.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	602	1 341 854	86 393	6.4	.1	3.5
6101	Books	454	1 164 253	64 531	5.5	.1	X
6102	Other periodicals, newspapers, and miscellaneous printed materials	38	67 133	11 838	17.6	Z	X
6110	Flowers and florists' supplies	222	538 040	54 604	10.1	.1	X
6120	Art goods (including novelties and souvenirs)	5 024	10 593 959	8 888 562	83.9	14.7	52.3
6121	Art materials.....	1 801	4 108 387	3 374 898	82.1	5.6	X
6122	Novelties and souvenirs.....	3 468	6 999 948	5 513 663	78.8	9.1	X
6130	Textile bags, bagging, and burlap	619	1 193 977	769 932	64.5	1.3	X
6150	Nondurable goods, n.e.c.	6 881	18 716 052	16 893 645	90.3	27.9	X
9700	Service receipts and labor charges (including installed parts)	1 459	1 861 704	409 098	22.0	.7	46.2
9701	Labor charges for repair work	1 095	992 036	102 148	10.3	.2	X
9702	Parts installed in repair work.....	963	984 425	74 764	7.6	.1	X
9703	Other service receipts and labor charges—Specify	492	1 018 395	227 653	22.4	.4	X
9720	Receipts for service contracts	783	842 073	183 864	21.8	.3	X
9730	Advertising specialties (paper novelties, etc.)	399	447 885	67 116	15.0	.1	X
9740	Receipts for installing equipment	546	409 362	73 139	17.9	.1	X
9810	Miscellaneous commodities	964	7 120 281	287 417	4.0	.5	X
9930	Sales of integrated systems which you wrote or modified software	166	137 936	31 028	22.5	.1	X
9940	Rental and leasing receipts	641	630 732	108 006	17.1	.2	37.4
9941	Computer rental and leasing receipts	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental	303	467 101	83 607	17.9	.1	X
9943	Other office machine rental receipts	339	305 007	8 191	2.7	Z	X
9944	Other rental receipts	47	12 888	213	1.7	Z	X
9950	Construction receipts	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications)	152	94 699	18 243	19.3	Z	X
9970	Receipts for printing or photocopying performed at this establishment	68	44 448	7 397	16.6	Z	X
4229901	Art goods whlse	4 583	X	9 596 493	X	100.0	67.6
0400	Household and lawn furniture	35	202 494	11 086	5.5	.1	.7
0411	Upholstered furniture	7	27 590	1 193	4.3	Z	X
0414	Other furniture (including sleep sofas)	27	171 888	9 592	5.6	.1	X
0500	Household china, glassware, crockery, and plastic housewares	156	583 091	66 116	11.3	.7	X
0520	Linens, domestics, curtains, and draperies	34	128 251	12 304	9.6	.1	4.7
0521	Bedspreads, blankets, and bedding	12	92 494	8 309	9.0	.1	X
0524	Towels and washcloths	11	16 360	2 266	13.9	Z	X
0525	Other linens and domestics	11	19 397	1 729	8.9	Z	X
0540	Other home furnishings	202	718 101	65 233	9.1	.7	4.5
0541	Metal flatware and kitchen utensils	14	47 645	1 436	3.0	Z	X
0542	Mirrors, lamps, and picture frames	112	271 182	21 438	7.9	.2	X
0543	Home furnishings, n.e.c.	107	539 796	42 359	7.8	.4	X
0800	Photographic equipment and supplies (excluding video)	26	250 390	95 649	38.2	1.0	59.3
0813	Photographic film	20	226 245	4 484	2.0	Z	X
0814	Developing supplies (excluding film)	9	6 323	169	2.7	Z	X
0815	Other photographic equipment and supplies	20	226 245	89 989	39.8	.9	X
0970	Store machines and equipment	9	19 893	1 762	8.9	Z	67.6
0972	Other store machines and equipment	6	16 404	1 238	7.5	Z	X
1040	Religious and school supplies	6	5 438	1 136	20.9	Z	X
1140	Iron and steel wire and wire products	22	189 378	8 694	4.6	.1	X
1200	Copper and brass	21	197 728	6 460	3.3	.1	X
1220	Aluminum shapes, forms, etc.	18	41 618	1 361	3.3	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229901	Art goods whlse—Con.						
1400	Electrical apparatus and equipment.....	24	14 397	1 785	12.4	Z	7.8
1415	Electric bulbs (all types).....	24	14 397	1 785	12.4	Z	X
1500	Electrical appliances, household.....	9	18 484	1 163	6.3	Z	29.7
1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	9	18 484	1 032	5.6	Z	X
1600	Electronic parts and equipment, except communication.....	8	5 182	306	5.9	Z	X
1700	Hardware.....	24	23 376	700	3.0	Z	X
2220	Garden machinery, equipment, and parts.....	6	18 933	2 992	15.8	Z	X
2460	Other industrial supplies.....	15	36 553	1 010	2.8	Z	X
2700	Sporting and recreational goods and supplies.....	60	155 490	7 298	4.7	.1	1.3
2713	Billiards, pool, bowling equipment, and accessories.....	49	118 644	5 764	4.9	.1	X
2800	Toys and hobby goods and supplies.....	260	616 551	69 942	11.3	.7	8.5
2811	Video games and cartridges.....	16	20 213	1 413	7.0	Z	X
2812	Other toys and games (including fireworks and children's vehicles).....	157	401 220	42 668	10.6	.4	X
2813	Crafts and craft supplies.....	74	113 236	10 496	9.3	.1	X
2814	Other hobby goods and accessories.....	41	116 212	15 365	13.2	.2	X
2930	Recyclable paper and paperboard.....	8	23 699	1 093	4.6	Z	X
3000	Jewelry, diamonds, gem stones, and watches.....	151	309 197	31 896	10.3	.3	16.7
3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location.....	22	115 837	8 855	7.6	.1	X
3012	Gem stone and pearl jewelry where lapidary work was not performed at this location.....	10	4 077	60	1.5	Z	X
3014	Watches, clocks, and watch movements and cases.....	43	122 982	10 488	8.5	.1	X
3015	Karat gold jewelry (rings, necklaces, etc.).....	17	22 247	986	4.4	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions).....	94	88 552	11 494	13.0	.1	X
3130	Compact discs, prerecorded audio tapes, and phonograph records.....	20	36 246	1 587	4.4	Z	X
3140	Prerecorded video tapes.....	37	34 511	2 761	8.0	Z	X
3200	Printing and writing paper.....	53	50 355	5 102	10.1	.1	.7
3213	Other printing and writing paper.....	51	50 222	5 096	10.1	.1	X
3300	Stationery, office supplies and greeting cards.....	231	495 923	78 936	15.9	.8	10.1
3311	Business forms.....	7	5 036	33	6.7	Z	X
3312	Stationery, photocopy paper, and typing paper.....	33	183 529	11 403	6.2	.1	X
3313	Inked ribbons, carbon paper, pens and pencils.....	16	24 329	1 653	6.8	Z	X
3315	Greeting cards.....	157	354 832	39 885	11.2	.4	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	69	175 213	25 949	14.8	.3	X
3400	Industrial and personal services paper and plastics.....	27	22 736	3 841	16.9	Z	21.9
3412	Paper dishes, cups, and napkins.....	24	19 894	2 972	14.9	Z	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies.....	6	6 243	758	12.1	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	56	214 626	16 961	7.9	.2	2.0
3512	Nonprescription pharmaceuticals.....	16	32 486	220	.7	Z	X
3514	Perfumes.....	15	77 643	4 013	5.2	Z	X
3515	Other toiletries and druggists' sundries.....	36	87 434	4 926	5.6	.1	X
3600	Piece goods, knit and woven.....	24	21 826	3 363	15.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.).....	27	25 016	4 671	18.7	Z	X
3800	Men's and boys' wear.....	72	138 731	27 060	19.5	.3	27.0
3812	Men's and boys' dress and casual shirts, slacks, and jeans.....	40	74 033	6 979	9.4	.1	X
3813	Men's and boys' underwear and nightwear.....	16	19 329	2 822	14.6	Z	X
3814	Men's and boys' work clothing and uniforms.....	13	10 871	256	2.4	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)....	38	74 511	7 912	10.6	.1	X
3900	Women's and children's wear.....	86	122 679	12 106	9.9	.1	10.0
3911	Infants' and children's wear (to size 6X).....	24	47 171	2 222	4.7	Z	X
3912	Women's misses', and girls' dresses and blouses.....	25	26 348	800	3.0	Z	X
3913	Women's, misses', and girls' suits and coats.....	7	4 900	163	3.3	Z	X
3914	Women's and misses' outerwear.....	14	5 331	192	3.6	Z	X
3915	Women's and misses' underwear and sleepwear.....	25	33 948	3 756	11.1	Z	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.) ..	31	42 395	4 951	11.7	.1	X
4000	Footwear.....	18	35 745	1 605	4.5	Z	4.4
4015	Shoe accessories.....	17	34 114	1 573	4.6	Z	X
4400	Confectionery.....	24	54 263	9 458	17.4	.1	17.8
4411	Candy.....	24	54 263	9 348	17.2	.1	X
4820	Bread and baked goods.....	9	48 374	3 492	7.2	Z	X
4850	Soft drinks and bottled water.....	7	3 970	373	9.4	Z	15.4
4851	Soft drinks, packaged.....	7	3 970	373	9.4	Z	X
4860	Other grocery specialties.....	19	77 933	8 740	11.2	.1	27.8
4861	Pasta.....	9	59 594	3 869	6.5	Z	X
4865	Pickles, preserves, jellies, jams, and sauces.....	9	59 790	3 871	6.5	Z	X
4868	Grocery specialties, n.e.c.....	10	18 143	935	5.2	Z	X
5300	Plastics materials and basic shapes.....	10	38 156	3 045	8.0	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum).....	12	28 698	651	2.3	Z	X
5400	Petroleum products.....	7	5 822	468	8.0	Z	X
5800	Farm supplies.....	7	81 934	1 876	2.3	Z	X
5900	Tobacco and tobacco products.....	7	1 336	71	5.3	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	226	780 648	62 325	8.0	.6	3.2
6101	Books.....	226	780 648	50 487	6.5	.5	X
6102	Other periodicals, newspapers, and miscellaneous printed materials....	38	67 133	11 838	17.6	.1	X
6110	Flowers and florists' supplies.....	92	322 861	34 431	10.7	.4	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229901	Art goods whsle—Con.						
6120	Art goods (including novelties and souvenirs)	4 583	9 596 493	8 764 451	91.3	91.3	46.2
6121	Art materials	1 665	3 730 599	3 342 522	89.6	34.8	X
6122	Novelties and souvenirs	3 093	6 254 853	5 421 929	86.7	56.5	X
6130	Textile bags, bagging, and burlap	37	60 183	11 278	18.7	.1	X
6150	Nondurable goods, n.e.c.	45	166 839	20 836	12.5	.2	X
9700	Service receipts and labor charges (including installed parts)	61	216 106	37 276	17.2	.4	16.0
9701	Labor charges for repair work	33	4 449	271	6.1	Z	X
9703	Other service receipts and labor charges—Specify	25	210 305	36 916	17.6	.4	X
9730	Advertising specialties (paper novelties, etc.)	125	176 075	25 865	14.7	.3	X
9810	Miscellaneous commodities	135	152 179	27 295	17.9	.3	X
9940	Rental and leasing receipts	8	11 875	1 409	11.9	Z	X
4229902	General merchandise (nondurable goods) whsle	3 248	X	34 597 404	X	100.0	88.7
0100	New and used automobiles, motorcycles, etc.	15	34 858	1 928	5.5	Z	X
0200	New and rebuilt automotive parts and supplies	78	210 903	11 312	5.4	Z	X
0300	Tires and tubes	18	35 505	2 810	7.9	Z	X
0400	Household and lawn furniture	80	373 108	22 052	5.9	.1	1.8
0413	Lawn furniture and equipment	74	175 121	18 761	10.7	.1	X
0420	Office and business furniture	94	260 990	24 322	9.3	.1	8.0
0421	New office furniture (wooden and metal)	87	236 449	19 415	8.2	.1	X
0500	Household china, glassware, crockery, and plastic housewares	412	435 545	35 411	8.1	.1	X
0520	Linens, domestics, curtains, and draperies	256	497 026	25 040	5.0	.1	2.8
0524	Towels and washcloths	251	496 429	234	Z	Z	X
0525	Other linens and domestics	251	496 429	24 803	5.0	.1	X
0530	Flooring and floor coverings	40	20 763	3 807	18.3	Z	63.6
0531	Soft-surface (textile) floor coverings and accessories (including rugs, carpets, and pads)	23	19 270	3 766	19.5	Z	X
0540	Other home furnishings	414	858 765	58 398	6.8	.2	.7
0541	Metal flatware and kitchen utensils	355	770 120	46 238	6.0	.1	X
0620	Plywood and millwork	34	199 265	26 503	13.3	.1	.7
0624	Wood millwork (doors, windows, cabinets, etc.)	15	1 032	100	9.7	Z	X
0730	Flat glass and other construction glass (excluding automotive)	8	4 565	902	19.8	Z	X
0740	Other construction materials	14	21 808	1 809	8.3	Z	X
0800	Photographic equipment and supplies (excluding video)	167	605 347	42 649	7.0	.1	.3
0813	Photographic film	106	324 379	14 579	4.5	Z	X
0900	Office equipment	416	697 102	65 035	9.3	.2	30.3
0911	Typewriters and dedicated word processors	165	244 697	6 388	2.6	Z	X
0912	Calculators and accounting machines	145	307 476	1 908	.6	Z	X
0913	Copying machines and equipment	277	578 773	50 167	8.7	.1	X
0914	Dictating, transcribing, and recording machines	91	112 521	1 579	1.4	Z	X
0915	Mailing, letter handling, and addressing machines	44	112 867	2 383	2.1	Z	X
0920	New computer equipment	428	485 499	59 570	12.3	.2	67.9
0921	Computers	353	370 985	27 862	7.5	.1	X
0922	Computer storage devices	92	228 064	23 215	10.2	.1	X
0923	Computer printers	226	304 355	6 117	2.0	Z	X
0924	Other computer peripheral equipment	260	264 272	2 099	.8	Z	X
0930	Used computer equipment	28	16 286	610	3.7	Z	X
0950	Computer software (packaged)	187	220 597	8 714	4.0	Z	X
0960	Restaurant and hotel equipment and supplies	200	1 651 014	128 553	7.8	.4	X
0970	Store machines and equipment	180	196 175	16 641	8.5	Z	20.1
0972	Other store machines and equipment	172	188 267	16 487	8.8	Z	X
1000	Medical, hospital, and surgical supplies	18	93 060	14 642	15.7	Z	35.2
1011	Surgical and medical instruments and equipment	8	2 485	615	24.7	Z	X
1013	Other surgical, medical, and hospital supplies	10	90 575	14 027	15.5	Z	X
1030	Optical and ophthalmic goods	62	200 146	2 677	1.3	Z	83.6
1034	Optical goods, n.e.c. (excluding cameras)	62	200 146	2 677	1.3	Z	X
1040	Religious and school supplies	62	237 742	8 647	3.6	Z	6.9
1042	School supplies	37	54 217	3 494	6.4	Z	X
1050	Other professional equipment and supplies	17	7 416	967	13.0	Z	88.7
1051	Architects' equipment and supplies	7	5 014	751	15.0	Z	X
1056	Veterinarians' equipment and supplies	10	2 402	216	9.0	Z	X
1120	Flat iron and steel products	31	7 504 994	277 065	3.7	.8	21.7
1123	Sheets (cold-rolled)	26	7 504 397	277 062	3.7	.8	X
1140	Iron and steel wire and wire products	22	19 032	749	3.9	Z	X
1150	Iron and steel pipe and tubing	17	2 168 673	49 148	2.3	.1	75.4
1154	Other steel pipe	17	2 168 673	49 148	2.3	.1	X
1200	Copper and brass	26	8 663 156	1 472 413	17.0	4.3	X
1220	Aluminum shapes, forms, etc.	54	12 067 227	1 964 386	16.3	5.7	X
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	35	10 826 389	623 541	5.8	1.8	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229902	General merchandise (nondurable goods) whsle—Con.						
1400	Electrical apparatus and equipment	243	3 684 973	84 512	2.3	.2	.2
1411	Power and distribution transformers	47	291 423	2 331	.8	Z	X
1412	Switchgear and switchboard apparatus	47	122 641	4 084	3.3	Z	X
1414	Conduit, raceway, and fittings	76	1 969 949	7 740	.9	Z	X
1416	Interior wiring (excluding conduit)	126	2 288 775	20 213	.9	.1	X
1417	Exterior wiring and cable (excluding conduit)	25	196 962	480	.2	Z	X
1419	Industrial controls	171	3 365 366	43 334	1.3	.1	X
1421	Other electrical apparatus and equipment (including fuses and lightning rods)	97	1 970 734	6 324	.3	.3	X
1500	Electrical appliances, household	274	596 497	47 114	7.9	.1	.4
1518	Other electrical household appliances (including fans, dishwashers, etc.)	242	499 903	22 966	4.6	.1	X
1600	Electronic parts and equipment, except communication	336	3 824 466	288 550	7.5	.8	.1
1612	Integrated circuits	104	3 223 030	13 911	.4	Z	X
1616	Electronic connectors and other passive electronic parts	300	3 781 168	103 700	2.7	.3	X
1618	Electronic parts and equipment, n.e.c.	140	3 266 328	170 939	5.2	.5	X
1650	Communication equipment and supplies	119	194 662	18 188	9.3	.1	16.7
1651	Telephones	111	194 125	4 958	2.6	Z	X
1652	Other electronic communication equipment	90	178 845	11 153	6.2	Z	X
1653	Other electrical communication equipment	17	91 888	2 077	2.3	Z	X
1700	Hardware	453	1 038 494	114 293	11.0	.3	14.1
1711	Hand tools (including power driven)	411	1 031 207	65 647	6.4	.2	X
1712	Bolts, nuts, rivets, and fasteners	408	752 728	47 168	6.3	.1	X
1713	Cutlery	75	28 449	782	2.7	Z	X
1800	Plumbing and heating equipment and supplies (hydronics)	146	267 964	34 652	12.9	.1	71.1
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	128	68 859	3 163	4.6	Z	X
1812	Metal pipe fittings and valves (excluding pipe and tubing)	98	53 548	2 350	4.4	Z	X
1813	Plumbing fixtures	48	42 386	751	1.8	Z	X
1814	Furnaces, stoves, water heaters (except electric and warm air)	56	43 502	1 854	4.3	Z	X
1815	Boilers, radiators, and convectors	8	1 113	88	7.9	Z	X
1818	Other plumbing and heating equipment and supplies	27	199 346	26 432	13.3	.1	X
1900	Warm air heating and air-conditioning equipment and supplies	39	42 673	6 643	15.6	Z	39.0
1911	Furnaces (warm air)	27	36 179	1 410	3.9	Z	X
1912	Central air-conditioning (residential and commercial)	34	42 432	4 932	11.6	Z	X
1918	Condensing units for air-conditioners	10	2 569	18	.7	Z	X
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	32	36 420	267	.7	Z	X
2000	Refrigeration equipment and supplies	62	46 210	10 468	22.7	Z	18.2
2011	Commercial refrigerators (reach-in and walk-in)	62	46 210	2 578	5.6	Z	X
2012	Unit coolers for commercial refrigerators	62	46 210	2 740	5.9	Z	X
2013	Condensing units for commercial refrigerators	62	46 210	2 426	5.3	Z	X
2014	Refrigerants	44	31 471	1 402	4.5	Z	X
2015	Other refrigeration equipment and supplies	44	31 471	1 307	4.2	Z	X
2100	Construction and mining machinery and equipment (including parts and attachments)	25	27 726	4 363	15.7	Z	82.8
2113	New mixers, pavers, and related equipment	13	10 677	534	5.0	Z	X
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts	12	17 049	2 260	13.3	Z	X
2118	Used construction and mining machinery and equipment	20	21 901	1 568	7.2	Z	X
2200	Farm machinery, equipment, and parts	50	115 783	22 644	19.6	.1	1.9
2215	New irrigation equipment	50	115 783	22 644	19.6	.1	X
2220	Garden machinery, equipment, and parts	80	229 397	4 526	2.0	Z	X
2230	Food-processing machinery, equipment, and parts	11	14 400	3 598	25.0	Z	88.7
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)	11	14 400	2 736	19.0	Z	X
2233	Used food-processing machinery and equipment	11	14 400	862	6.0	Z	X
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	16	11 804	582	4.9	Z	88.7
2311	Pumps	16	11 804	190	1.6	Z	X
2312	Motors	16	11 804	202	1.7	Z	X
2313	Parts for pumps and motors	16	11 804	190	1.6	Z	X
2320	General-purpose industrial machinery, equipment, and parts	154	12 014 719	3 682 202	30.6	10.6	.1
2321	New pumps, compressors (air or gas), and equipment	73	10 070 621	1 982 565	19.7	5.7	X
2326	New controlling, recording, and indicating instruments and access	112	10 425 365	1 599 242	15.3	4.6	X
2328	Used general-purpose industrial machinery and equipment	35	1 533 091	87 024	5.7	.3	X
2330	Metalworking machinery, equipment, and parts	7	26 969	5 209	19.3	Z	X
2340	Materials handling machinery, equipment, and parts	53	55 914	9 443	16.9	Z	67.0
2343	New forklift trucks	25	49 381	7 806	15.8	Z	X
2345	Used materials handling machinery, equipment, and parts	53	55 914	1 637	2.9	Z	X
2360	Other industrial machinery, equipment, and parts	38	225 393	159 243	70.7	.5	88.7
2363	New printing trades machinery, equipment, and supplies	19	9 543	1 095	11.5	Z	X
2366	Other new industrial machinery and equipment	30	218 531	157 970	72.3	.5	X
2367	Used industrial machinery and equipment	13	6 386	176	2.8	Z	X
2390	Hydraulic and pneumatic (fluid-power) valves	16	11 804	291	2.5	Z	88.7
2391	Hydraulic valves	16	11 804	196	1.7	Z	X
2400	Hydraulic and pneumatic cylinders and rotary actuators	16	11 804	367	3.1	Z	88.7
2411	Hydraulic cylinders and rotary actuators	16	11 804	272	2.3	Z	X
2420	Hydraulic and pneumatic connectors and assemblies	12	2 264	201	8.9	Z	88.7
2421	Hydraulic and pneumatic connectors	12	2 264	100	4.4	Z	X
2422	Hydraulic and pneumatic assemblies	12	2 264	100	4.4	Z	X
2430	Fluid-power filters, components, accessories, and parts	28	22 425	1 654	7.4	Z	85.1
2431	Filters	28	22 425	1 556	6.9	Z	X
2432	Other fluid-power components, accessories, and parts, n.e.c.	9	9 999	98	1.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229902	General merchandise (nondurable goods) whsle—Con.						
2440	Welding supplies (excluding gases).....	14	74 203	10 437	14.1	Z	X
2450	Industrial containers and supplies	72	221 610	7 382	3.3	Z	30.4
2454	Other industrial containers and supplies	72	221 610	7 382	3.3	Z	X
2460	Other industrial supplies	86	281 760	35 994	12.8	.1	8.1
2466	Industrial supplies, n.e.c.....	79	129 097	10 672	8.3	Z	X
2500	Beauty and barber equipment and supplies	7	856	17	2.0	Z	X
2520	Custodial (janitors') equipment and supplies	46	246 417	27 953	11.3	.1	1.0
2523	Custodial supplies	34	75 331	11 599	15.4	Z	X
2530	Laundry and dry-cleaning equipment and supplies	61	131 839	4 054	3.1	Z	X
2600	Aircraft and aeronautical equipment and supplies	43	3 394 762	106 136	3.1	.3	X
2613	Other new aircraft equipment and supplies	43	3 394 762	106 136	3.1	.3	X
2700	Sporting and recreational goods and supplies	383	532 308	36 788	6.9	.1	1.3
2713	Billiards, pool, bowling equipment, and accessories	306	386 926	24 257	6.3	.1	X
2800	Toys and hobby goods and supplies	668	1 189 835	83 717	7.0	.2	12.5
2812	Other toys and games (including fireworks and children's vehicles)	524	999 310	74 243	7.4	.2	X
2930	Recyclable paper and paperboard	68	313 288	18 238	5.8	.1	X
2940	Recyclable materials, except metal	7	23 337	237	1.0	Z	X
3000	Jewelry, diamonds, gem stones, and watches	307	622 534	28 258	4.5	.1	X
3100	Musical instruments and supplies	9	51 101	1 041	2.0	Z	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	8	213 393	55 467	26.0	.2	X
3130	Compact discs, prerecorded audio tapes, and phonograph records	69	43 276	887	2.1	Z	X
3140	Prerecorded video tapes	79	55 301	2 017	3.6	Z	X
3150	Other durable goods	58	336 658	7 868	2.3	Z	4.8
3152	Luggage	58	336 658	2 620	.8	Z	X
3154	Other durable goods, n.e.c	58	336 658	5 248	1.6	Z	X
3200	Printing and writing paper	476	4 214 561	136 914	3.2	.4	4.0
3212	Fine roll paper	66	554 967	16 985	3.1	Z	X
3213	Other printing and writing paper	476	4 214 561	119 929	2.8	.3	X
3300	Stationery, office supplies and greeting cards	844	5 026 121	322 910	6.4	.9	3.7
3311	Business forms	273	973 251	8 867	.9	Z	X
3312	Stationery, photocopy paper, and typing paper	405	1 252 647	60 005	4.8	.2	X
3313	Inked ribbons, carbon paper, pens and pencils	349	3 819 836	92 843	2.4	.3	X
3314	Toner and cartridges	470	4 700 913	104 245	2.2	.3	X
3315	Greeting cards	157	59 284	1 180	2.0	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	484	1 189 670	55 719	4.7	.2	X
3400	Industrial and personal services paper and plastics	435	1 605 248	180 188	11.2	.5	10.4
3411	Paperboard and boxboard boxes	196	899 114	45 465	5.1	.1	X
3412	Paper dishes, cups, and napkins	322	745 027	52 141	7.0	.1	X
3413	Industrial paper (wrapping, bags, cartons, etc.)	150	583 227	44 094	7.6	.1	X
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	50	320 925	5 608	1.7	Z	X
3415	Other industrial and personal service paper	95	496 906	32 830	6.6	.1	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	477	1 204 659	152 825	12.7	.4	28.4
3511	Prescription drugs	36	140 578	21 731	15.5	.1	X
3512	Nonprescription pharmaceuticals	174	74 453	2 884	3.9	Z	X
3513	Cosmetics	226	199 019	19 313	9.7	.1	X
3514	Perfumes	34	16 420	349	2.1	Z	X
3515	Other toiletries and druggists' sundries	212	958 708	107 762	11.2	.3	X
3600	Piece goods, knit and woven	108	7 507 261	3 848 153	51.3	11.1	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	227	477 771	23 137	4.8	.1	X
3800	Men's and boys' wear	707	6 550 827	508 951	7.8	1.5	.1
3812	Men's and boys' dress and casual shirts, slacks, and jeans	267	4 552 732	75 338	1.7	.2	X
3814	Men's and boys' work clothing and uniforms	395	2 737 632	152 912	5.6	.4	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	532	6 350 224	265 813	4.2	.8	X
3900	Women's and children's wear	558	769 104	116 131	15.1	.3	2.8
3912	Women's misses', and girls' dresses and blouses	124	207 336	30 403	14.7	.1	X
3914	Women's and misses' outerwear	122	101 239	24 732	24.4	.1	X
3916	Other women's, misses, and girl's wear (furs, sweaters, millinery, etc.)	361	604 162	54 522	9.0	.2	X
4000	Footwear	202	6 007 309	1 695 868	28.2	4.9	.1
4013	Other women's, misses', and girls' footwear	159	5 957 093	846 606	14.2	2.4	X
4014	Other men's and boy's footwear	159	5 957 093	846 606	14.2	2.4	X
4100	Frozen foods (packaged)	392	1 642 107	343 782	20.9	1.0	65.8
4111	Dinners (frozen)	46	1 039 685	24 613	2.4	.1	X
4112	Fish and seafoods (frozen packaged)	355	1 209 484	65 232	5.4	.2	X
4113	Vegetables (frozen)	350	1 104 683	40 502	3.7	.1	X
4114	Fruits and fruit juices (frozen)	357	1 471 937	20 805	1.4	.1	X
4115	Meat (frozen packaged)	372	1 636 839	114 893	7.0	.3	X
4116	Frozen baked goods	107	1 219 224	42 258	3.5	.1	X
4117	Other frozen foods (except frozen dairy products)	127	1 390 965	35 464	2.6	.1	X
4200	Dairy products (excluding dried or canned)	416	1 845 947	238 926	12.9	.7	50.0
4211	Butter	287	300 419	5 306	1.8	Z	X
4212	Cheese	396	1 485 614	162 128	10.9	.5	X
4213	Milk and cream, except raw	114	789 245	22 696	2.9	.1	X
4214	Ice cream	60	205 939	2 001	1.0	Z	X
4215	Raw milk	12	7 913	154	1.9	Z	X
4216	Other dairy products	87	748 725	46 641	6.2	.1	X
4300	Poultry and poultry products	424	1 541 908	142 878	9.3	.4	X
4312	Eggs	416	1 534 000	71 201	4.6	.2	X
4313	Live poultry	416	1 534 000	71 201	4.6	.2	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229902	General merchandise (nondurable goods) whsle—Con.						
4400	Confectionery	247	2 069 814	126 447	6.1	.4	18.3
4411	Candy	177	749 221	49 555	6.6	.1	X
4413	Nuts	48	1 304 066	76 249	5.8	.2	X
4500	Fish and seafoods (excluding canned and frozen packaged)	134	1 025 111	73 820	7.2	.2	X
4600	Meat and meat products (fresh and unpackaged)	435	1 571 412	259 980	16.5	.8	33.0
4611	Beef (not killed on location)	412	1 560 021	191 690	12.3	.6	X
4612	Veal (not killed on location)	268	343 100	5 749	1.7	Z	X
4613	Lamb and mutton (not killed on location)	9	181 836	2 097	1.2	Z	X
4614	Pork (not killed on location)	275	880 272	42 905	4.9	.1	X
4615	Sausage and prepared meats made on location	255	157 952	3 615	2.3	Z	X
4616	Sausage and prepared meats not made on location	44	206 091	5 938	2.9	Z	X
4618	Other meat products	44	568 815	7 949	1.4	Z	X
4700	Fresh fruits and vegetables	463	1 802 714	151 909	8.4	.4	1.4
4711	Fresh fruits	455	1 794 806	149 935	8.4	.4	X
4800	Coffee, tea, and spices	382	1 489 615	47 364	3.2	.1	25.3
4811	Coffee	115	1 259 190	20 698	1.6	.1	X
4812	Tea	99	470 153	3 886	.8	Z	X
4813	Spices	372	1 212 289	22 718	1.9	.1	X
4820	Bread and baked goods	278	835 846	15 766	1.9	Z	38.2
4821	Breads and rolls	71	705 730	6 748	1.0	Z	X
4822	Cookies, cakes, and other baked goods	272	827 037	9 016	1.1	Z	X
4830	Canned foods	412	1 218 591	46 715	3.8	.1	35.8
4831	Canned and bottled fruits, vegetables, and juices	396	961 269	30 278	3.2	.1	X
4832	Canned and bottled baby foods	109	72 396	717	1.0	Z	X
4833	Canned meats	133	842 393	6 590	.8	Z	X
4834	Canned fish and seafoods	258	202 167	2 409	1.2	Z	X
4836	Other canned foods	19	547 305	5 992	1.1	Z	X
4840	Food and beverage basic materials (include flavoring extracts, fruit peel, hop extract, industrial molasses, sausage casings, malt, yeast, etc.)	261	189 851	3 748	2.0	Z	X
4850	Soft drinks and bottled water	204	1 834 228	104 588	5.7	.3	46.7
4851	Soft drinks, packaged	166	1 087 143	86 450	8.0	.3	X
4852	Soft drinks, pre and post mix bulk	103	1 086 944	9 485	.9	Z	X
4853	Bottled water	143	802 693	8 653	1.1	Z	X
4860	Other grocery specialties	722	7 851 277	586 525	7.5	1.7	7.3
4861	Pasta	517	7 006 474	106 306	1.5	.3	X
4862	Breakfast cereals	109	384 909	3 786	1.0	Z	X
4863	Cooking oils and margarine	597	7 194 866	128 108	1.8	.4	X
4864	Flour	513	6 151 957	33 455	.5	.1	X
4865	Pickles, preserves, jellies, jams, and sauces	506	6 563 975	44 004	.7	.1	X
4866	Sugar, refined	509	5 821 335	40 036	.7	.1	X
4867	Pet foods	12	6 660	411	6.2	Z	X
4868	Grocery specialties, n.e.c.	289	2 126 695	230 420	10.8	.7	X
4900	Grain and beans	231	15 314 282	2 068 251	13.5	6.0	X
5140	Other farm products, inedible	43	79 365	17 452	22.0	.1	88.7
5143	Farm products, n.e.c.	43	79 365	17 452	22.0	.1	X
5300	Plastics materials and basic shapes	330	6 200 659	278 421	4.5	.8	X
5320	Industrial gases (welding, etc.)	16	76 694	17 540	22.9	.1	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	497	10 947 649	3 453 987	31.6	10.0	.3
5335	Detergents and soaps	357	2 059 487	411 319	20.0	1.2	X
5336	Sanitation chemicals, polishes, and waxes	118	1 005 390	162 964	16.2	.5	X
5344	Other chemicals and allied products	117	8 869 247	2 877 828	32.4	8.3	X
5400	Petroleum products	33	2 181 281	99 651	4.6	.3	X
5418	Lubricating oil and greases	28	2 180 684	99 648	4.6	.3	X
5500	Crude oil	25	8 661 115	4 157 775	48.0	12.0	X
5600	Beer and ale	11	213 558	520	.2	Z	X
5700	Wines and distilled alcoholic beverages	11	213 558	1 067	.5	Z	X
5800	Farm supplies	152	14 551 724	1 249 989	8.6	3.6	66.9
5812	Feeds (poultry and livestock) not mixed on location	82	349 326	47 263	13.5	.1	X
5816	Other agricultural chemicals and fertilizers	64	14 004 411	1 173 034	8.4	3.4	X
5900	Tobacco and tobacco products	79	282 034	14 487	5.1	Z	X
6000	Paint, paint supplies, and wallpaper	65	298 145	13 826	4.6	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	292	434 184	18 239	4.2	.1	4.9
6101	Books	228	383 605	14 044	3.7	Z	X
6110	Flowers and florists' supplies	62	129 453	10 283	7.9	Z	X
6120	Art goods (including novelties and souvenirs)	303	377 678	33 416	8.8	.1	67.6
6121	Art materials	91	129 453	5 493	4.2	Z	X
6122	Novelties and souvenirs	275	352 334	27 923	7.9	.1	X
6130	Textile bags, bagging, and burlap	98	148 427	20 868	14.1	.1	X
6150	Nondurable goods, n.e.c.	327	2 953 593	2 344 558	79.4	6.8	X
9700	Service receipts and labor charges (including installed parts)	1 245	1 449 108	347 680	24.0	1.0	65.8
9701	Labor charges for repair work	984	907 847	100 007	11.0	.3	X
9702	Parts installed in repair work	909	917 450	73 272	8.0	.2	X
9703	Other service receipts and labor charges—Specify	369	677 595	174 011	25.7	.5	X
9720	Receipts for service contracts	765	777 890	172 153	22.1	.5	X
9730	Advertising specialties (paper novelties, etc.)	236	230 455	34 594	15.0	.1	X
9740	Receipts for installing equipment	539	405 555	71 888	17.7	.2	X
9810	Miscellaneous commodities	684	6 633 093	209 820	3.2	.6	X
9930	Sales of integrated systems which you wrote or modified software	166	137 936	31 028	22.5	.1	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229902	General merchandise (nondurable goods) whsle—Con.						
9940	Rental and leasing receipts	551	558 645	102 908	18.4	.3	48.0
9941	Computer rental and leasing receipts	100	69 929	12 847	18.4	Z	X
9942	Photocopying machine rental	303	467 101	83 607	17.9	.2	X
9943	Other office machine rental receipts	257	244 795	4 502	1.8	Z	X
9944	Other rental receipts	47	12 888	213	1.7	Z	X
9950	Construction receipts	43	10 776	4 112	38.2	Z	X
9960	Custom software (designed to customer specifications)	152	94 699	18 243	19.3	.1	X
9970	Receipts for printing or photocopying performed at this establishment	64	35 078	4 687	13.4	Z	X
4229903	Textile bags, bagging, & burlap whsle	446	X	802 397	X	100.0	52.1
0500	Household china, glassware, crockery, and plastic housewares	6	5 792	576	9.9	.1	X
0540	Other home furnishings	7	7 875	284	3.6	Z	X
2700	Sporting and recreational goods and supplies	9	67 653	10 275	15.2	1.3	X
2800	Toys and hobby goods and supplies	15	72 132	8 135	11.3	1.0	X
2930	Recyclable paper and paperboard	9	9 927	419	4.2	.1	X
3300	Stationery, office supplies and greeting cards	6	26 225	2 075	7.9	.3	X
3600	Piece goods, knit and woven	9	28 116	4 212	15.0	.5	X
3800	Men's and boys' wear	15	59 827	4 878	8.2	.6	X
3900	Women's and children's wear	14	53 633	4 111	7.7	.5	X
5300	Plastics materials and basic shapes	10	14 170	1 713	12.1	.2	X
5800	Farm supplies	11	45 791	10 954	23.9	1.4	X
6120	Art goods (including novelties and souvenirs)	18	36 031	8 748	24.3	1.1	X
6130	Textile bags, bagging, and burlap	446	802 397	712 521	88.8	88.8	X
6150	Nondurable goods, n.e.c.	19	19 814	2 338	11.8	.3	X
9700	Service receipts and labor charges (including installed parts)	6	13 744	4 054	29.5	.5	X
9730	Advertising specialties (paper novelties, etc.)	14	24 587	5 671	23.1	.7	X
9810	Miscellaneous commodities	10	30 925	3 450	11.2	.4	X
4229904	Other nondurable goods whsle	6 490	X	15 575 806	X	100.0	57.3
0200	New and rebuilt automotive parts and supplies	10	34 446	7 943	23.1	.1	X
0400	Household and lawn furniture	46	251 385	12 923	5.1	.1	3.8
0412	Sleep furniture and equipment	27	236 962	3 882	1.6	Z	X
0413	Lawn furniture and equipment	14	220 794	7 738	3.5	.1	X
0414	Other furniture (including sleep sofas)	32	31 227	1 303	4.2	Z	X
0500	Household china, glassware, crockery, and plastic housewares	52	136 578	18 395	13.5	.1	X
0520	Linens, domestics, curtains, and draperies	27	68 406	2 568	3.8	Z	10.3
0521	Bedspreads, blankets, and bedding	27	68 406	2 568	3.8	Z	X
0540	Other home furnishings	71	194 873	19 338	9.9	.1	4.9
0541	Metal flatware and kitchen utensils	15	43 123	1 140	2.6	Z	X
0542	Mirrors, lamps, and picture frames	13	44 137	227	.5	Z	X
0543	Home furnishings, n.e.c.	49	121 764	12 782	10.5	.1	X
0720	Roofing, siding, and insulation materials	6	4 394	831	18.9	Z	X
0730	Flat glass and other construction glass (excluding automotive)	6	5 969	2 083	34.9	Z	X
0740	Other construction materials	8	2 162	266	12.3	Z	57.3
0744	Construction materials, n.e.c. (including wire fence and construction paper)	8	2 162	266	12.3	Z	X
0800	Photographic equipment and supplies (excluding video)	31	242 037	4 632	1.9	Z	.1
0813	Photographic film	26	45 918	2 685	5.8	Z	X
0900	Office equipment	11	32 204	2 771	8.6	Z	7.3
0915	Mailing, letter handling, and addressing machines	11	32 204	2 771	8.6	Z	X
0950	Computer software (packaged)	15	21 200	570	2.7	Z	X
0970	Store machines and equipment	12	29 631	5 197	17.5	Z	39.8
0971	Vending machines	7	19 672	229	1.2	Z	X
0972	Other store machines and equipment	6	9 959	4 968	49.9	Z	X
1000	Medical, hospital, and surgical supplies	6	8 044	1 531	19.0	Z	5.8
1013	Other surgical, medical, and hospital supplies	6	8 044	1 531	19.0	Z	X
1030	Optical and ophthalmic goods	12	48 389	2 276	4.7	Z	57.3
1034	Optical goods, n.e.c. (excluding cameras)	12	48 389	2 276	4.7	Z	X
1040	Religious and school supplies	26	30 782	7 125	23.1	Z	53.1
1042	School supplies	26	30 782	7 125	23.1	Z	X
1120	Flat iron and steel products	6	9 415	1 138	12.1	Z	X
1140	Iron and steel wire and wire products	16	43 061	3 211	7.5	Z	X
1150	Iron and steel pipe and tubing	18	24 238	3 000	12.4	Z	X
1200	Copper and brass	26	112 962	16 082	14.2	.1	X
1220	Aluminum shapes, forms, etc.	21	45 523	9 303	20.4	.1	X
1400	Electrical apparatus and equipment	58	124 355	8 956	7.2	.1	20.9
1415	Electric bulbs (all types)	15	57 305	6 845	11.9	Z	X
1418	Lighting fixtures (residential and commercial)	15	41 855	817	2.0	Z	X
1419	Industrial controls	27	12 864	683	5.3	Z	X
1500	Electrical appliances, household	29	39 480	3 988	10.1	Z	14.2
1511	Televisions	14	34 106	1 066	3.1	Z	X
1512	Radios, stereos, and CD players	14	34 106	534	1.6	Z	X
1513	V.C.R.'s and video cameras	14	34 106	534	1.6	Z	X
1518	Other electrical household appliances (including fans, dishwashers, etc.)	29	39 480	1 834	4.6	Z	X
1600	Electronic parts and equipment, except communication	28	18 302	1 630	8.9	Z	X
1650	Communication equipment and supplies	12	51 489	1 882	3.7	Z	13.6
1651	Telephones	9	50 286	1 795	3.6	Z	X
1700	Hardware	62	134 710	16 799	12.5	.1	X
1800	Plumbing and heating equipment and supplies (hydronics)	8	16 852	1 441	8.6	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229904	Other nondurable goods whsle—Con.						
2220	Garden machinery, equipment, and parts	18	17 956	1 490	8.3	Z	X
2320	General-purpose industrial machinery, equipment, and parts	40	87 413	14 639	16.7	.1	3.8
2327	All other new general-purpose industrial machinery and equipment	40	87 413	14 639	16.7	.1	X
2340	Materials handling machinery, equipment, and parts	6	42 486	8 043	18.9	.1	57.3
2343	New forklift trucks	6	42 486	8 043	18.9	.1	X
2360	Other industrial machinery, equipment, and parts	6	12 026	4 772	39.7	Z	X
2440	Welding supplies (excluding gases)	13	9 101	5	.1	Z	X
2460	Other industrial supplies	21	228 784	8 206	3.6	.1	1.9
2466	Industrial supplies, n.e.c.	9	209 652	6 360	3.0	Z	X
2540	Other service establishment equipment and supplies	7	11 403	1 237	10.8	Z	57.3
2542	Service establishment equipment and supplies, n.e.c.	7	11 403	1 237	10.8	Z	X
2620	Marine machinery, equipment, and supplies	6	11 695	115	1.0	Z	X
2700	Sporting and recreational goods and supplies	70	166 269	21 858	13.1	.1	3.3
2714	Camping and fishing equipment and accessories	63	92 966	14 536	15.6	.1	X
2800	Toys and hobby goods and supplies	145	366 948	41 200	11.2	.3	17.0
2812	Other toys and games (including fireworks and children's vehicles)	54	165 260	21 376	12.9	.1	X
2813	Crafts and craft supplies	28	28 281	2 713	9.6	Z	X
2814	Other hobby goods and accessories	51	151 489	14 136	9.3	.1	X
2930	Recyclable paper and paperboard	11	197 237	35 119	17.8	.2	X
2940	Recyclable materials, except metal	6	37 621	6 820	18.1	Z	X
3000	Jewelry, diamonds, gem stones, and watches	60	107 087	11 780	11.0	.1	24.1
3014	Watches, clocks, and watch movements and cases	20	78 612	6 059	7.7	Z	X
3016	Other jewel., silverware, and plated ware (incl. jewel. where gemstones less than 50% of value, gold filled sterling, and costume jewel. and medallions)	41	28 475	5 721	20.1	Z	X
3100	Musical instruments and supplies	16	30 097	9 741	32.4	.1	X
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	17	7 118	316	4.4	Z	X
3140	Prerecorded video tapes	21	4 531	846	18.7	Z	X
3200	Printing and writing paper	12	202 809	2 261	1.1	Z	X
3300	Stationery, office supplies and greeting cards	69	346 297	48 243	13.9	.3	3.9
3311	Business forms	28	73 418	6 181	8.4	Z	X
3312	Stationery, photocopy paper, and typing paper	12	8 276	131	1.6	Z	X
3316	Other stationery supplies (envelopes, ruled forms, and binder paper) ..	28	73 869	7 557	10.2	Z	X
3400	Industrial and personal services paper and plastics	18	53 401	3 582	6.7	Z	X
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	131	505 039	108 477	21.5	.7	4.8
3511	Prescription drugs	36	236 737	3 813	1.6	Z	X
3512	Nonprescription pharmaceuticals	52	270 349	77 109	28.5	.5	X
3513	Cosmetics	16	33 619	2 214	6.6	Z	X
3514	Perfumes	15	16 991	8 525	50.2	.1	X
3515	Other toiletries and druggists' sundries	78	251 235	16 814	6.7	.1	X
3600	Piece goods, knit and woven	81	313 273	19 139	6.1	.1	15.1
3612	Cotton (including blends)	25	11 461	1 050	9.2	Z	X
3613	Synthetics (excluding synthetic knits)	38	128 249	6 850	5.3	Z	X
3614	Knit fabrics, n.e.c. (including double knit)	37	226 348	10 488	4.6	.1	X
3616	Other piece goods	16	52 268	751	1.4	Z	X
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	94	204 961	12 976	6.3	.1	X
3800	Men's and boys' wear	84	199 412	17 085	8.6	.1	25.4
3811	Men's and boys' suits, coats, and formal wear	29	55 131	4 992	9.1	Z	X
3812	Men's and boys' dress and casual shirts, slacks, and jeans	37	84 981	4 904	5.8	Z	X
3813	Men's and boys' underwear and nightwear	42	75 368	4 198	5.6	Z	X
3814	Men's and boys' work clothing and uniforms	13	3 264	205	6.3	Z	X
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ..	64	166 324	2 723	1.6	Z	X
3900	Women's and children's wear	111	267 998	47 309	17.7	.3	28.9
3911	Infants' and children's wear (to size 6X)	17	12 299	3 153	25.6	Z	X
3912	Women's misses', and girls' dresses and blouses	38	77 666	6 059	7.8	Z	X
3913	Women's, misses', and girls' suits and coats	21	60 184	1 350	2.2	Z	X
3914	Women's and misses' outerwear	54	180 191	27 545	15.3	.2	X
3915	Women's and misses' underwear and sleepwear	29	79 805	3 253	4.1	Z	X
3916	Other women's, misses', and girl's wear (furs, sweaters, millinery, etc.) ..	35	98 578	5 949	6.0	Z	X
4000	Footwear	30	87 176	4 429	5.1	Z	23.9
4011	All athletic footwear	9	66 364	951	1.4	Z	X
4013	Other women's, misses', and girls' footwear	6	6 501	216	3.3	Z	X
4014	Other men's and boy's footwear	13	71 188	1 734	2.4	Z	X
4015	Shoe accessories	6	8 958	1 359	15.2	Z	X
4100	Frozen foods (packaged)	20	36 439	8 796	24.1	.1	41.8
4112	Fish and seafoods (frozen packaged)	12	17 218	2 980	17.3	Z	X
4113	Vegetables (frozen)	9	19 221	5 699	29.7	Z	X
4117	Other frozen foods (except frozen dairy products)	12	17 218	117	.7	Z	X
4400	Confectionery	17	93 730	17 491	18.7	.1	55.4
4411	Candy	17	93 730	17 341	18.5	.1	X
4412	Chewing gum	8	2 961	150	5.1	Z	X
4500	Fish and seafoods (excluding canned and frozen packaged)	6	11 695	3 501	29.9	Z	X
4800	Coffee, tea, and spices	15	16 178	924	5.7	Z	9.8
4811	Coffee	15	16 178	212	1.3	Z	X
4812	Tea	15	16 178	353	2.2	Z	X
4813	Spices	15	16 178	353	2.2	Z	X
4830	Canned foods	6	8 552	86	1.0	Z	X

See footnotes at end of table.

Table 2. All Types of Operation by Kind of Business and Commodity Line for Wholesale Trade: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code and CL code	Kind of business and commodity line	Establishments handling commodity line		Commodity line sales			Sales coverage percent
		Number	Total sales (\$1,000)	Amount ¹ (\$1,000)	As percent of total sales of—		
					Establishments handling line	Establishments in NAICS industry ¹	
4229904	Other nondurable goods whsle—Con.						
4850	Soft drinks and bottled water	21	42 757	3 274	7.7	Z	50.8
4851	Soft drinks, packaged	17	39 230	2 656	6.8	Z	X
4853	Bottled water	6	31 027	302	1.0	Z	X
4860	Other grocery specialties	59	338 729	58 258	17.2	.4	33.8
4861	Pasta	9	954	5	.5	Z	X
4863	Cooking oils and margarine	26	328 503	55 681	17.0	.4	X
4865	Pickles, preserves, jellies, jams, and sauces	9	954	42	4.4	Z	X
4866	Sugar, refined	15	45 061	304	.7	Z	X
4867	Pet foods	15	45 061	304	.7	Z	X
4868	Grocery specialties, n.e.c.	44	51 762	1 447	2.8	Z	X
4900	Grain and beans	7	15 342	1 272	8.3	Z	15.1
4911	Corn (for grain)	7	15 342	915	6.0	Z	X
4912	Oats and barley	7	15 342	299	1.9	Z	X
4913	Wheat	7	15 342	58	.4	Z	X
5100	Hides, skins, and pelts	7	14 595	5 931	40.6	Z	X
5300	Plastics materials and basic shapes	77	218 567	30 486	13.9	.2	5.4
5311	Plastic pipes, rods, tubes, and shapes	31	100 893	12 890	12.8	.1	X
5313	Plastics raw materials	31	31 239	5 378	17.2	Z	X
5320	Industrial gases (welding, etc.)	13	9 101	1 311	14.4	Z	X
5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum)	76	144 692	12 492	8.6	.1	9.2
5335	Detergents and soaps	18	7 485	2 337	31.2	Z	X
5342	Adhesives, sealants, and glues	9	65 194	4 575	7.0	Z	X
5344	Other chemicals and allied products	49	71 906	5 532	7.7	Z	X
5400	Petroleum products	35	58 433	4 300	7.4	Z	X
5420	Liquified petroleum gases (excluding natural gas)	14	9 904	1 667	16.8	Z	X
5700	Wines and distilled alcoholic beverages	6	2 799	123	4.4	Z	X
5800	Farm supplies	47	178 371	34 566	19.4	.2	5.2
5812	Feeds (poultry and livestock) not mixed on location	13	36 546	4 551	12.5	Z	X
5813	Prepared feeds (poultry and livestock) mixed on location	11	69 879	3 523	5.0	Z	X
5814	Weed killers, soil sterilizers, and soil conditioners	12	47 652	2 987	6.3	Z	X
5815	Insecticides, fungicides, and pesticides	12	47 652	11 440	24.0	.1	X
5816	Other agricultural chemicals and fertilizers	12	47 652	3 579	7.5	Z	X
5817	Seeds and bulbs	12	47 652	2 987	6.3	Z	X
5818	Other farm supplies (including harness and saddlery equipment)	23	94 180	5 493	5.8	Z	X
5900	Tobacco and tobacco products	30	64 837	15 105	23.3	.1	X
6000	Paint, paint supplies, and wallpaper	9	4 726	84	1.8	Z	X
6100	Books, periodicals, newspapers, and miscellaneous printed materials	80	123 546	4 919	4.0	Z	X
6110	Flowers and florists' supplies	65	84 446	9 850	11.7	.1	X
6120	Art goods (including novelties and souvenirs)	120	583 757	81 947	14.0	.5	33.9
6121	Art materials	38	227 027	25 595	11.3	.2	X
6122	Novelties and souvenirs	82	356 730	56 352	15.8	.4	X
6130	Textile bags, bagging, and burlap	38	182 970	25 265	13.8	.2	X
6150	Nondurable goods, n.e.c.	6 490	15 575 806	14 525 913	93.3	93.3	X
6150	Nondurable goods, n.e.c.	6 490	15 575 806	14 525 913	93.3	93.3	X
9700	Service receipts and labor charges (including installed parts)	147	182 746	20 088	11.0	.1	20.7
9701	Labor charges for repair work	78	79 740	1 870	2.3	Z	X
9702	Parts installed in repair work	54	66 975	1 492	2.2	Z	X
9703	Other service receipts and labor charges—Specify	98	130 495	16 726	12.8	.1	X
9720	Receipts for service contracts	13	22 456	1 169	5.2	Z	X
9730	Advertising specialties (paper novelties, etc.)	24	16 768	986	5.9	Z	X
9740	Receipts for installing equipment	7	3 807	1 251	32.9	Z	X
9810	Miscellaneous commodities	135	304 084	46 852	15.4	.3	X
9940	Rental and leasing receipts	82	60 212	3 689	6.1	Z	7.8
9943	Other office machine rental receipts	82	60 212	3 689	6.1	Z	X

¹Commodity line sales and line percents may not add to totals due to exclusion of selected lines to avoid disclosing data for individual companies and/or due to rounding.

Table 3. Concentration by Largest Firms: 1997

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE						
	All firms	'453 470	'4 059 657 778	100.0	'214 915 405	'51 072 571	'5 796 557
	4 largest firms	294	251 645 800	6.2	1 350 045	348 110	38 694
	8 largest firms	1 550	343 243 443	8.5	3 729 885	1 112 202	76 539
	20 largest firms	3 438	523 311 763	12.9	11 673 382	3 414 885	228 300
	50 largest firms	5 987	824 904 707	20.3	17 395 061	4 882 023	363 526
421	Wholesale trade, durable goods						
	All firms	290 629	'2 179 717 376	100.0	'133 236 997	'31 746 275	'3 398 261
	4 largest firms	291	251 637 628	11.5	1 348 789	347 958	38 661
	8 largest firms	1 674	341 494 712	15.7	6 754 268	2 170 268	115 178
	20 largest firms	2 404	465 633 933	21.4	9 552 897	2 912 505	168 790
	50 largest firms	4 502	617 079 710	28.3	14 917 081	4 290 670	271 879
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	'29 328	'533 352 124	100.0	'11 458 634	'2 717 906	'375 731
	4 largest firms	290	251 636 652	47.2	1 348 501	347 879	38 652
	8 largest firms	363	324 114 747	60.8	1 722 558	432 147	50 426
	20 largest firms	812	376 601 127	70.6	2 319 012	592 015	68 228
	50 largest firms	1 069	413 243 070	77.5	2 881 344	731 182	80 634
42111	Automobile & other motor vehicle whsle						
	All firms	7 664	'428 356 355	100.0	'4 638 901	'1 112 419	150 947
	4 largest firms	229	238 793 793	55.7	569 150	156 671	23 103
	8 largest firms	298	310 074 185	72.4	912 854	233 845	34 172
	20 largest firms	428	356 966 067	83.3	1 289 678	336 740	43 018
	50 largest firms	539	378 259 447	88.3	1 638 101	418 340	51 689
421110	Automobile & other motor vehicle whsle						
	All firms	7 664	'428 356 355	100.0	'4 638 901	'1 112 419	150 947
	4 largest firms	229	238 793 793	55.7	569 150	156 671	23 103
	8 largest firms	298	310 074 185	72.4	912 854	233 845	34 172
	20 largest firms	428	356 966 067	83.3	1 289 678	336 740	43 018
	50 largest firms	539	378 259 447	88.3	1 638 101	418 340	51 689
4211101	Automobile & motorcycle whsle						
	All firms	3 952	'232 780 708	100.0	'1 767 828	'423 461	70 675
	4 largest firms	141	118 242 803	50.8	577 343	138 245	24 319
	8 largest firms	222	163 989 306	70.4	752 127	181 726	35 087
	20 largest firms	265	200 882 341	86.3	996 487	247 862	38 419
	50 largest firms	373	215 493 022	92.6	1 223 261	299 611	45 418
4211102	Bus & recreational vehicle whsle						
	All firms	387	3 059 157	100.0	152 468	33 148	5 047
	4 largest firms	8	761 897	24.9	13 487	2 948	207
	8 largest firms	14	1 004 517	32.8	19 172	4 054	403
	20 largest firms	30	1 441 741	47.1	40 496	9 226	1 207
	50 largest firms	66	2 072 367	67.7	80 052	17 192	2 254
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	548	159 991 093	100.0	427 702	115 721	9 552
	4 largest firms	105	154 880 798	96.8	204 925	64 843	2 756
	8 largest firms	109	157 029 636	98.1	234 553	70 936	3 228
	20 largest firms	121	157 842 958	98.7	282 053	81 658	4 694
	50 largest firms	153	158 720 030	99.2	346 068	96 398	6 523
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	516	4 375 397	100.0	275 806	66 215	7 929
	4 largest firms	21	1 748 182	40.0	27 733	7 981	628
	8 largest firms	26	1 994 141	45.6	44 587	12 311	1 036
	20 largest firms	47	2 474 241	56.5	80 740	21 599	1 915
	50 largest firms	87	3 081 198	70.4	142 008	35 635	3 522
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	2 261	28 150 000	100.0	2 015 097	473 874	57 744
	4 largest firms	82	4 508 918	16.0	136 909	35 859	3 322
	8 largest firms	101	5 781 711	20.5	194 597	50 178	4 951
	20 largest firms	172	8 097 568	28.8	350 695	91 712	9 190
	50 largest firms	283	11 413 766	40.5	562 177	138 784	14 545
42112	Motor vehicle supplies & new parts whsle						
	All firms	'12 620	'83 214 728	100.0	'5 065 064	'1 194 084	'156 038
	4 largest firms	350	15 415 739	18.5	942 704	234 475	23 128
	8 largest firms	378	22 772 681	27.4	1 061 992	262 745	25 928
	20 largest firms	505	31 716 946	38.1	1 240 670	305 139	29 838
	50 largest firms	742	40 704 951	48.9	1 548 620	379 575	37 177

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421120	Motor vehicle supplies & new parts whsle						
	All firms	'12 620	'83 214 728	100.0	'5 065 064	'1 194 084	'156 038
	4 largest firms	350	15 415 739	18.5	942 704	234 475	23 128
	8 largest firms	378	22 772 681	27.4	1 061 992	262 745	25 928
	20 largest firms	505	31 716 946	38.1	1 240 670	305 139	29 838
	50 largest firms	742	40 704 951	48.9	1 548 620	379 575	37 177
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	'5 095	'30 313 120	100.0	'2 002 699	'463 650	'67 362
	4 largest firms	150	4 744 851	15.7	147 693	37 695	5 356
	8 largest firms	189	7 367 347	24.3	236 098	57 807	7 518
	20 largest firms	263	11 576 727	38.2	348 476	83 619	10 096
	50 largest firms	483	15 490 119	51.1	540 487	127 447	16 474
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	6 942	51 468 506	100.0	2 905 299	693 404	84 003
	4 largest firms	66	14 991 391	29.1	803 468	196 570	16 167
	8 largest firms	246	20 279 741	39.4	914 556	225 948	20 424
	20 largest firms	270	25 157 966	48.9	1 013 415	249 175	21 948
	50 largest firms	542	30 699 947	59.6	1 277 677	312 450	28 902
4211203	Petroleum products marketing equipment whsle						
	All firms	583	1 433 102	100.0	157 066	37 030	4 673
	4 largest firms	17	222 236	15.5	11 979	3 318	270
	8 largest firms	25	322 564	22.5	18 672	4 756	410
	20 largest firms	54	522 520	36.5	37 139	9 556	886
	50 largest firms	103	789 518	55.1	67 057	15 697	1 606
42113	Tire & tube whsle						
	All firms	1 939	16 508 934	100.0	782 893	183 257	22 939
	4 largest firms	104	8 481 710	51.4	145 935	38 765	2 991
	8 largest firms	181	10 395 246	63.0	239 508	59 551	5 063
	20 largest firms	261	11 705 726	70.9	295 467	72 672	6 619
	50 largest firms	367	12 873 203	78.0	390 347	94 633	9 168
421130	Tire & tube whsle						
	All firms	1 939	16 508 934	100.0	782 893	183 257	22 939
	4 largest firms	104	8 481 710	51.4	145 935	38 765	2 991
	8 largest firms	181	10 395 246	63.0	239 508	59 551	5 063
	20 largest firms	261	11 705 726	70.9	295 467	72 672	6 619
	50 largest firms	367	12 873 203	78.0	390 347	94 633	9 168
42114	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
421140	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
4212	Furniture & home furnishings whsle						
	All firms	15 246	75 006 478	100.0	5 316 976	1 225 440	157 465
	4 largest firms	81	8 601 006	11.5	116 082	31 698	3 058
	8 largest firms	111	12 203 130	16.3	209 143	57 163	5 108
	20 largest firms	197	17 833 314	23.8	405 550	102 314	9 304
	50 largest firms	386	23 653 427	31.5	758 181	188 184	19 393
42121	Furniture whsle						
	All firms	6 697	31 898 583	100.0	2 415 323	555 931	65 930
	4 largest firms	79	4 864 968	15.3	110 682	27 481	1 801
	8 largest firms	112	6 461 463	20.3	201 559	49 236	3 820
	20 largest firms	188	8 493 785	26.6	315 448	77 425	6 154
	50 largest firms	292	11 053 110	34.7	557 845	133 596	11 360
421210	Furniture whsle						
	All firms	6 697	31 898 583	100.0	2 415 323	555 931	65 930
	4 largest firms	79	4 864 968	15.3	110 682	27 481	1 801
	8 largest firms	112	6 461 463	20.3	201 559	49 236	3 820
	20 largest firms	188	8 493 785	26.6	315 448	77 425	6 154
	50 largest firms	292	11 053 110	34.7	557 845	133 596	11 360

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4212101	Household & lawn furniture whsle						
	All firms	3 304	12 079 496	100.0	698 636	166 690	23 346
	4 largest firms	5	1 284 991	10.6	24 359	5 866	309
	8 largest firms	40	1 753 643	14.5	52 758	15 389	943
	20 largest firms	76	2 688 794	22.3	93 147	25 335	2 240
	50 largest firms	110	3 974 817	32.9	157 071	42 063	3 951
4212102	Office & business furniture whsle						
	All firms	3 393	19 819 087	100.0	1 716 687	389 241	42 584
	4 largest firms	98	4 783 039	24.1	113 427	28 400	1 912
	8 largest firms	120	6 014 981	30.3	198 820	49 428	3 933
	20 largest firms	172	7 422 757	37.5	366 063	85 851	7 243
	50 largest firms	266	9 378 713	47.3	568 065	129 755	11 072
42122	Home furnishings whsle						
	All firms	8 549	43 107 895	100.0	2 901 653	669 509	91 535
	4 largest firms	44	7 166 282	16.6	103 679	27 893	2 836
	8 largest firms	58	9 553 219	22.2	147 306	40 763	3 880
	20 largest firms	129	13 424 685	31.1	295 246	76 106	9 840
	50 largest firms	259	17 328 398	40.2	607 636	151 339	17 623
421220	Home furnishings whsle						
	All firms	8 549	43 107 895	100.0	2 901 653	669 509	91 535
	4 largest firms	44	7 166 282	16.6	103 679	27 893	2 836
	8 largest firms	58	9 553 219	22.2	147 306	40 763	3 880
	20 largest firms	129	13 424 685	31.1	295 246	76 106	9 840
	50 largest firms	259	17 328 398	40.2	607 636	151 339	17 623
4212201	Household china, glassware, & crockery whsle						
	All firms	1 332	6 744 886	100.0	478 488	108 490	16 343
	4 largest firms	6	1 169 648	17.3	50 708	11 259	3 357
	8 largest firms	12	1 604 873	23.8	91 145	20 262	4 400
	20 largest firms	28	2 344 699	34.8	129 111	29 292	5 389
	50 largest firms	68	3 390 029	50.3	210 519	46 997	7 487
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	1 876	11 337 298	100.0	658 252	152 175	20 019
	4 largest firms	31	3 491 577	30.8	62 343	16 060	1 286
	8 largest firms	41	4 441 693	39.2	111 143	26 076	1 891
	20 largest firms	77	5 697 218	50.3	186 835	46 511	3 638
	50 largest firms	121	7 055 134	62.2	273 102	65 788	5 833
4212203	Floor coverings whsle						
	All firms	2 591	16 467 044	100.0	1 044 511	245 571	30 315
	4 largest firms	38	5 920 665	36.0	100 983	28 913	3 200
	8 largest firms	79	7 337 836	44.6	149 151	41 328	4 332
	20 largest firms	147	8 629 990	52.4	249 255	64 123	6 454
	50 largest firms	312	10 133 490	61.5	374 069	92 571	9 539
4212204	Other home furnishings whsle						
	All firms	2 750	8 558 667	100.0	720 402	163 273	24 858
	4 largest firms	26	1 026 622	12.0	65 320	16 071	2 058
	8 largest firms	31	1 589 358	18.6	101 911	24 946	3 165
	20 largest firms	48	2 482 304	29.0	147 472	36 371	4 621
	50 largest firms	80	3 407 337	39.8	227 115	52 893	6 765
4213	Lumber & other construction materials whsle						
	All firms	14 267	89 175 875	100.0	5 296 176	1 227 622	155 535
	4 largest firms	172	10 478 027	11.7	249 212	67 515	5 250
	8 largest firms	272	14 890 884	16.7	348 302	84 493	7 009
	20 largest firms	850	23 322 227	26.2	683 112	175 150	15 425
	50 largest firms	1 205	32 506 379	36.5	1 057 839	270 476	25 897
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	6 767	60 455 924	100.0	3 126 436	736 657	88 905
	4 largest firms	169	10 380 638	17.2	246 194	66 800	5 186
	8 largest firms	205	14 460 368	23.9	363 151	96 297	7 244
	20 largest firms	366	20 205 109	33.4	617 561	158 668	13 543
	50 largest firms	643	26 234 923	43.4	864 428	223 177	20 323
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	6 767	60 455 924	100.0	3 126 436	736 657	88 905
	4 largest firms	169	10 380 638	17.2	246 194	66 800	5 186
	8 largest firms	205	14 460 368	23.9	363 151	96 297	7 244
	20 largest firms	366	20 205 109	33.4	617 561	158 668	13 543
	50 largest firms	643	26 234 923	43.4	864 428	223 177	20 323

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4213101	Lumber without yard whsle						
	All firms	1 627	17 143 755	100.0	529 208	131 340	12 611
	4 largest firms	51	5 858 128	34.2	87 890	27 423	1 697
	8 largest firms	55	7 340 081	42.8	135 427	38 149	2 365
	20 largest firms	85	8 852 149	51.6	162 597	48 252	2 735
	50 largest firms	123	10 654 021	62.1	203 448	57 836	3 500
4213102	Lumber with yard whsle						
	All firms	1 599	15 464 304	100.0	890 605	203 841	27 481
	4 largest firms	41	2 163 360	14.0	53 271	13 812	1 107
	8 largest firms	63	3 405 319	22.0	77 073	19 592	1 699
	20 largest firms	121	4 767 374	30.8	134 604	33 009	3 401
	50 largest firms	218	6 934 261	44.8	253 489	60 713	6 486
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	3 541	27 847 865	100.0	1 706 623	401 476	48 813
	4 largest firms	105	6 029 433	21.7	195 882	38 896	4 030
	8 largest firms	179	8 131 294	29.2	296 786	72 582	6 485
	20 largest firms	277	11 438 808	41.1	468 894	117 493	11 128
	50 largest firms	522	14 912 967	53.6	668 874	165 308	17 058
42132	Brick, stone, & related construction materials whsle						
	All firms	3 026	10 711 750	100.0	761 681	168 106	23 753
	4 largest firms	390	3 023 703	28.2	95 458	25 838	3 451
	8 largest firms	438	4 128 870	38.5	121 550	33 099	4 077
	20 largest firms	576	5 207 416	48.6	177 994	46 157	5 716
	50 largest firms	773	6 510 499	60.8	270 491	64 186	7 911
421320	Brick, stone, & related construction materials whsle						
	All firms	3 026	10 711 750	100.0	761 681	168 106	23 753
	4 largest firms	390	3 023 703	28.2	95 458	25 838	3 451
	8 largest firms	438	4 128 870	38.5	121 550	33 099	4 077
	20 largest firms	576	5 207 416	48.6	177 994	46 157	5 716
	50 largest firms	773	6 510 499	60.8	270 491	64 186	7 911
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	1 184	3 546 360	100.0	284 096	66 310	9 941
	4 largest firms	321	1 761 474	49.7	79 735	21 253	3 376
	8 largest firms	375	1 997 046	56.3	102 976	26 730	4 056
	20 largest firms	433	2 355 016	66.4	135 212	35 027	5 206
	50 largest firms	491	2 692 024	75.9	172 762	42 675	6 110
4213202	Sand, gravel, & stone whsle						
	All firms	1 012	2 001 239	100.0	239 974	49 004	7 775
	4 largest firms	47	221 362	11.1	15 461	3 355	527
	8 largest firms	82	369 036	18.4	29 004	5 950	814
	20 largest firms	106	625 298	31.2	48 675	10 502	1 416
	50 largest firms	160	947 480	47.3	78 395	15 987	2 199
4213203	Cement, lime, & related products whsle						
	All firms	830	5 164 151	100.0	237 611	52 792	6 037
	4 largest firms	66	1 939 440	37.6	29 961	8 287	579
	8 largest firms	139	2 664 134	51.6	49 960	13 969	1 133
	20 largest firms	208	3 437 043	66.6	83 088	20 516	1 704
	50 largest firms	282	4 175 335	80.9	133 138	30 469	2 747
42133	Roofing, siding, & insulation material whsle						
	All firms	1 584	9 811 545	100.0	601 826	133 556	16 402
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652
421330	Roofing, siding, & insulation material whsle						
	All firms	1 584	9 811 545	100.0	601 826	133 556	16 402
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4213301	Roofing, siding, & insulation material whsle						
	All firms	1 584	9 811 545	100.0	601 826	133 556	16 402
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652
42139	Other construction materials whsle						
	All firms	2 890	8 196 656	100.0	806 233	189 303	26 475
	4 largest firms	76	978 211	11.9	64 494	15 270	2 050
	8 largest firms	89	1 480 664	18.1	104 497	25 782	3 027
	20 largest firms	155	2 321 120	28.3	169 534	41 933	5 173
	50 largest firms	274	3 425 113	41.8	256 709	63 010	8 045
421390	Other construction materials whsle						
	All firms	2 890	8 196 656	100.0	806 233	189 303	26 475
	4 largest firms	76	978 211	11.9	64 494	15 270	2 050
	8 largest firms	89	1 480 664	18.1	104 497	25 782	3 027
	20 largest firms	155	2 321 120	28.3	169 534	41 933	5 173
	50 largest firms	274	3 425 113	41.8	256 709	63 010	8 045
4213901	Flat glass & other construction glass whsle						
	All firms	669	1 950 805	100.0	235 834	57 069	8 197
	4 largest firms	66	610 021	31.3	60 483	14 803	1 941
	8 largest firms	92	858 051	44.0	93 864	22 382	3 065
	20 largest firms	112	1 107 752	56.8	120 149	28 517	3 890
	50 largest firms	158	1 401 029	71.8	145 540	34 405	4 767
4213902	Other construction materials whsle						
	All firms	2 221	6 245 851	100.0	570 399	132 234	18 278
	4 largest firms	17	827 117	13.2	40 084	9 748	973
	8 largest firms	44	1 149 464	18.4	54 790	13 436	1 435
	20 largest firms	105	1 756 172	28.1	100 567	25 256	2 909
	50 largest firms	186	2 729 246	43.7	174 839	42 866	5 220
4214	Professional & commercial equipment & supplies whsle						
	All firms	45 351	367 383 550	100.0	33 292 437	8 317 953	716 113
	4 largest firms	549	52 729 073	14.4	5 694 634	1 850 499	85 482
	8 largest firms	616	76 286 093	20.8	6 312 038	1 990 070	97 790
	20 largest firms	1 557	118 580 608	32.3	9 263 117	2 700 033	160 808
	50 largest firms	3 004	164 933 954	44.9	12 623 081	3 475 323	224 697
42141	Photographic equipment & supplies whsle						
	All firms	1 379	16 679 051	100.0	929 865	217 200	21 195
	4 largest firms	60	9 464 810	56.7	287 192	69 193	5 209
	8 largest firms	87	10 800 003	64.8	342 141	83 548	6 168
	20 largest firms	154	12 233 278	73.3	444 353	108 514	8 176
	50 largest firms	211	13 468 161	80.7	543 481	132 342	10 428
421410	Photographic equipment & supplies whsle						
	All firms	1 379	16 679 051	100.0	929 865	217 200	21 195
	4 largest firms	60	9 464 810	56.7	287 192	69 193	5 209
	8 largest firms	87	10 800 003	64.8	342 141	83 548	6 168
	20 largest firms	154	12 233 278	73.3	444 353	108 514	8 176
	50 largest firms	211	13 468 161	80.7	543 481	132 342	10 428
42142	Office equipment whsle						
	All firms	7 319	36 646 598	100.0	5 421 076	1 376 025	143 381
	4 largest firms	667	17 713 378	48.3	2 291 019	649 257	48 885
	8 largest firms	1 164	22 852 880	62.4	3 093 056	821 733	73 530
	20 largest firms	1 391	26 500 148	72.3	3 458 572	916 446	81 661
	50 largest firms	1 640	28 463 595	77.7	3 702 447	975 691	87 864
421420	Office equipment whsle						
	All firms	7 319	36 646 598	100.0	5 421 076	1 376 025	143 381
	4 largest firms	667	17 713 378	48.3	2 291 019	649 257	48 885
	8 largest firms	1 164	22 852 880	62.4	3 093 056	821 733	73 530
	20 largest firms	1 391	26 500 148	72.3	3 458 572	916 446	81 661
	50 largest firms	1 640	28 463 595	77.7	3 702 447	975 691	87 864
42143	Computer & computer peripheral equipment & software whsle						
	All firms	16 929	221 447 412	100.0	17 305 512	4 426 859	317 662
	4 largest firms	376	51 037 246	23.0	4 607 853	1 480 663	68 157
	8 largest firms	576	68 796 151	31.1	5 664 405	1 722 055	85 105
	20 largest firms	1 120	100 132 563	45.2	7 144 923	2 041 764	109 755
	50 largest firms	1 480	126 388 980	57.1	8 587 364	2 430 594	134 267

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421430	Computer & computer peripheral equipment & software whsle						
	All firms	16 929	221 447 412	100.0	17 305 512	4 426 859	317 662
	4 largest firms	376	51 037 246	23.0	4 607 853	1 480 663	68 157
	8 largest firms	576	68 796 151	31.1	5 664 405	1 722 055	85 105
	20 largest firms	1 120	100 132 563	45.2	7 144 923	2 041 764	109 755
	50 largest firms	1 480	126 388 980	57.1	8 587 364	2 430 594	134 267
4214301	Computer & peripheral equipment whsle						
	All firms	14 080	209 760 805	100.0	15 450 012	3 995 317	282 335
	4 largest firms	375	50 872 741	24.3	4 604 212	1 479 802	68 005
	8 largest firms	575	68 631 646	32.7	5 660 764	1 721 194	84 953
	20 largest firms	1 114	99 885 940	47.6	7 137 916	2 039 962	109 517
	50 largest firms	1 478	125 371 788	59.8	8 525 301	2 415 452	133 007
42143011	Computers & peripheral equipment for resale						
	All firms	5 657	115 317 362	100.0	4 275 564	1 035 136	91 857
	4 largest firms	43	34 284 588	29.7	390 990	96 152	10 600
	8 largest firms	127	45 120 116	39.1	608 675	147 628	13 673
	20 largest firms	237	60 766 632	52.7	1 210 029	327 381	22 632
	50 largest firms	411	73 539 229	63.8	1 639 683	427 939	30 238
42143012	Computers & peripheral equipment for end use						
	All firms	8 423	94 443 443	100.0	11 174 448	2 960 181	190 478
	4 largest firms	460	30 254 177	32.0	4 988 290	1 556 959	70 161
	8 largest firms	659	40 972 228	43.4	5 772 267	1 736 951	84 440
	20 largest firms	1 070	55 893 493	59.2	6 855 336	1 976 438	103 215
	50 largest firms	1 442	64 695 078	68.5	7 740 733	2 187 560	115 392
4214302	Computer software (packaged) whsle						
	All firms	2 849	11 686 607	100.0	1 855 500	431 542	35 327
	4 largest firms	6	2 211 472	18.9	141 681	34 264	1 840
	8 largest firms	10	3 238 879	27.7	203 528	58 341	3 067
	20 largest firms	43	4 866 160	41.6	335 781	90 839	5 614
	50 largest firms	148	6 602 125	56.5	626 581	154 541	9 890
42144	Other commercial equipment whsle						
	All firms	5 380	15 914 735	100.0	1 754 684	402 801	52 186
	4 largest firms	9	1 366 983	8.6	90 157	22 268	2 447
	8 largest firms	46	1 946 726	12.2	131 575	32 102	3 931
	20 largest firms	80	2 911 951	18.3	198 629	46 510	5 553
	50 largest firms	130	4 172 985	26.2	317 014	73 512	8 405
421440	Other commercial equipment whsle						
	All firms	5 380	15 914 735	100.0	1 754 684	402 801	52 186
	4 largest firms	9	1 366 983	8.6	90 157	22 268	2 447
	8 largest firms	46	1 946 726	12.2	131 575	32 102	3 931
	20 largest firms	80	2 911 951	18.3	198 629	46 510	5 553
	50 largest firms	130	4 172 985	26.2	317 014	73 512	8 405
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	3 165	10 686 971	100.0	1 012 146	230 787	30 890
	4 largest firms	9	1 366 983	12.8	90 157	22 268	2 447
	8 largest firms	45	1 879 179	17.6	121 680	30 163	3 285
	20 largest firms	72	2 565 878	24.0	175 665	41 047	4 500
	50 largest firms	119	3 488 221	32.6	257 493	59 367	6 783
4214402	Store machines & equipment whsle						
	All firms	2 215	5 227 764	100.0	742 538	172 014	21 296
	4 largest firms	25	446 627	8.5	30 617	7 255	1 105
	8 largest firms	30	756 508	14.5	56 445	13 007	1 789
	20 largest firms	47	1 239 355	23.7	104 951	23 713	2 945
	50 largest firms	81	1 977 575	37.8	191 736	46 962	4 826
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	9 782	58 791 711	100.0	5 746 165	1 386 809	121 572
	4 largest firms	117	10 706 884	18.2	493 918	131 922	10 621
	8 largest firms	248	16 100 690	27.4	953 376	251 852	17 005
	20 largest firms	542	25 628 877	43.6	1 726 517	435 689	29 892
	50 largest firms	822	33 750 283	57.4	2 421 656	610 011	41 968

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	9 782	58 791 711	100.0	5 746 165	1 386 809	121 572
	4 largest firms	117	10 706 884	18.2	493 918	131 922	10 621
	8 largest firms	248	16 100 690	27.4	953 376	251 852	17 005
	20 largest firms	542	25 628 877	43.6	1 726 517	435 689	29 892
	50 largest firms	822	33 750 283	57.4	2 421 656	610 011	41 968
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	8 721	54 484 063	100.0	5 125 079	1 243 720	106 502
	4 largest firms	117	10 706 884	19.7	493 918	131 922	10 621
	8 largest firms	248	16 100 690	29.6	953 376	251 852	17 005
	20 largest firms	467	25 408 669	46.6	1 581 445	401 034	26 193
	50 largest firms	676	32 334 984	59.3	2 199 060	562 904	37 111
4214502	Dental equipment & supplies whsle						
	All firms	1 061	4 307 648	100.0	621 086	143 089	15 070
	4 largest firms	163	1 717 624	39.9	249 550	57 751	5 422
	8 largest firms	184	2 128 209	49.4	291 188	67 871	6 401
	20 largest firms	238	2 724 906	63.3	377 064	87 185	8 248
	50 largest firms	292	3 328 408	77.3	471 130	109 200	10 551
42146	Ophthalmic goods whsle						
	All firms	1 781	6 865 265	100.0	867 808	206 531	28 260
	4 largest firms	43	1 270 220	18.5	88 422	21 103	2 213
	8 largest firms	53	D	D	D	D	h
	20 largest firms	110	2 601 028	37.9	240 889	63 234	7 750
	50 largest firms	196	3 581 747	52.2	341 564	87 118	10 699
421460	Ophthalmic goods whsle						
	All firms	1 781	6 865 265	100.0	867 808	206 531	28 260
	4 largest firms	43	1 270 220	18.5	88 422	21 103	2 213
	8 largest firms	53	D	D	D	D	h
	20 largest firms	110	2 601 028	37.9	240 889	63 234	7 750
	50 largest firms	196	3 581 747	52.2	341 564	87 118	10 699
42149	Other professional equipment & supplies whsle						
	All firms	2 781	11 038 778	100.0	1 267 327	301 728	31 857
	4 largest firms	73	2 517 464	22.8	171 168	40 945	3 075
	8 largest firms	87	3 156 155	28.6	229 549	55 088	4 351
	20 largest firms	121	4 471 045	40.5	351 544	84 618	6 836
	50 largest firms	191	5 782 642	52.4	484 892	118 096	10 161
421490	Other professional equipment & supplies whsle						
	All firms	2 781	11 038 778	100.0	1 267 327	301 728	31 857
	4 largest firms	73	2 517 464	22.8	171 168	40 945	3 075
	8 largest firms	87	3 156 155	28.6	229 549	55 088	4 351
	20 largest firms	121	4 471 045	40.5	351 544	84 618	6 836
	50 largest firms	191	5 782 642	52.4	484 892	118 096	10 161
4214901	Religious & school supplies whsle						
	All firms	456	1 495 661	100.0	175 321	39 860	5 811
	4 largest firms	10	383 282	25.6	26 659	5 642	985
	8 largest firms	16	580 422	38.8	46 158	10 644	1 617
	20 largest firms	32	823 996	55.1	83 992	18 002	2 568
	50 largest firms	65	1 073 020	71.7	113 582	25 654	3 422
4214902	Other professional equipment & supplies whsle						
	All firms	2 325	9 543 117	100.0	1 092 006	261 868	26 046
	4 largest firms	73	2 517 464	26.4	171 168	40 945	3 075
	8 largest firms	87	3 156 155	33.1	229 549	55 088	4 351
	20 largest firms	115	4 362 562	45.7	350 183	84 878	6 578
	50 largest firms	191	5 370 654	56.3	474 050	114 976	8 968
4215	Metal & mineral (except petroleum) whsle						
	All firms	12 583	150 493 610	100.0	6 898 028	1 595 361	174 029
	4 largest firms	109	17 594 811	11.7	220 306	57 755	5 735
	8 largest firms	201	25 436 772	16.9	356 356	98 172	8 052
	20 largest firms	403	39 224 166	26.1	751 537	194 974	17 665
	50 largest firms	791	58 410 453	38.8	1 551 254	375 634	34 265
42151	Metal service centers & offices						
	All firms	11 827	135 695 563	100.0	6 637 599	1 535 410	168 950
	4 largest firms	108	17 570 935	12.9	218 429	57 299	5 704
	8 largest firms	200	25 412 896	18.7	354 479	97 716	8 021
	20 largest firms	444	37 751 670	27.8	920 705	223 729	20 255
	50 largest firms	775	54 838 586	40.4	1 563 016	383 035	35 164

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421510	Metal service centers & offices						
	All firms	11 827	135 695 563	100.0	6 637 599	1 535 410	168 950
	4 largest firms	108	17 570 935	12.9	218 429	57 299	5 704
	8 largest firms	200	25 412 896	18.7	354 479	97 716	8 021
	20 largest firms	444	37 751 670	27.8	920 705	223 729	20 255
	50 largest firms	775	54 838 586	40.4	1 563 016	383 035	35 164
4215101	Ferrous metal service centers & sales offices						
	All firms	9 437	106 496 206	100.0	5 338 101	1 229 010	138 934
	4 largest firms	108	17 570 935	16.5	218 429	57 299	5 704
	8 largest firms	150	23 838 885	22.4	255 339	65 367	6 455
	20 largest firms	409	34 306 240	32.2	780 712	182 466	18 507
	50 largest firms	835	47 072 877	44.2	1 323 795	316 666	32 784
42151011	Ferrous metal service centers						
	All firms	6 412	69 014 037	100.0	4 683 412	1 078 180	123 914
	4 largest firms	95	7 328 848	10.6	230 840	58 214	6 049
	8 largest firms	181	11 311 621	16.4	520 112	117 998	11 941
	20 largest firms	411	19 332 364	28.0	934 980	216 378	22 368
	50 largest firms	671	28 288 533	41.0	1 318 324	314 512	33 079
42151012	Ferrous metal sales offices						
	All firms	3 025	37 482 169	100.0	654 689	150 830	15 020
	4 largest firms	45	14 568 745	38.9	36 203	9 397	620
	8 largest firms	63	18 692 301	49.9	48 203	12 937	824
	20 largest firms	186	21 990 229	58.7	83 945	21 214	1 421
	50 largest firms	252	25 295 017	67.5	157 672	38 668	2 901
4215102	Nonferrous metal service centers & sales offices						
	All firms	2 390	29 199 357	100.0	1 299 498	306 400	30 016
	4 largest firms	38	4 610 540	15.8	120 078	34 574	1 641
	8 largest firms	81	7 086 596	24.3	206 849	59 409	3 353
	20 largest firms	133	11 996 194	41.1	371 125	96 701	6 304
	50 largest firms	270	17 126 944	58.7	497 012	129 375	9 555
42151021	Nonferrous metal service centers						
	All firms	1 556	22 107 893	100.0	1 122 138	260 461	26 446
	4 largest firms	60	3 128 552	14.2	126 034	33 020	2 364
	8 largest firms	65	5 404 080	24.4	188 662	45 021	2 947
	20 largest firms	113	9 814 286	44.4	330 506	82 161	6 322
	50 largest firms	241	13 967 216	63.2	479 978	119 339	9 794
42151022	Nonferrous metal sales offices						
	All firms	834	7 091 464	100.0	177 360	45 939	3 570
	4 largest firms	25	2 785 808	39.3	38 723	14 740	338
	8 largest firms	29	3 431 336	48.4	46 122	16 569	414
	20 largest firms	51	4 345 798	61.3	63 933	20 783	667
	50 largest firms	87	5 258 192	74.1	83 861	24 939	951
42152	Coal & other mineral & ore whsle						
	All firms	756	14 798 047	100.0	260 429	59 951	5 079
	4 largest firms	11	3 921 214	26.5	13 257	3 204	181
	8 largest firms	23	5 952 087	40.2	39 856	9 469	518
	20 largest firms	57	8 480 732	57.3	66 473	15 951	933
	50 largest firms	107	10 830 884	73.2	105 676	24 949	1 476
421520	Coal & other mineral & ore whsle						
	All firms	756	14 798 047	100.0	260 429	59 951	5 079
	4 largest firms	11	3 921 214	26.5	13 257	3 204	181
	8 largest firms	23	5 952 087	40.2	39 856	9 469	518
	20 largest firms	57	8 480 732	57.3	66 473	15 951	933
	50 largest firms	107	10 830 884	73.2	105 676	24 949	1 476
4215201	Coal whsle						
	All firms	452	10 037 343	100.0	158 986	35 749	3 037
	4 largest firms	15	3 303 966	32.9	20 356	4 983	162
	8 largest firms	23	4 665 155	46.5	38 654	9 082	474
	20 largest firms	55	7 940 538	79.1	85 649	19 005	1 221
	50 largest firms	104					
4215202	Other mineral & ore whsle						
	All firms	304	4 760 704	100.0	101 443	24 202	2 042
	4 largest firms	4	2 483 816	52.2	7 216	2 033	124
	8 largest firms	8	3 008 479	63.2	15 989	3 913	209
	20 largest firms	26	3 651 172	76.7	35 371	9 310	498
	50 largest firms	63	4 281 972	89.9	57 440	14 495	1 023

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4216	Electrical goods whsle						
	All firms	38 234	357 691 888	100.0	22 524 717	5 483 454	475 766
	4 largest firms	1 308	47 934 016	13.4	2 450 139	802 398	36 834
	8 largest firms	1 656	67 863 386	19.0	2 906 366	909 159	44 551
	20 largest firms	3 008	102 496 761	28.7	4 960 829	1 400 592	86 691
	50 largest firms	4 598	146 497 519	41.5	7 677 993	2 049 111	128 128
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	13 431	85 861 019	100.0	6 028 387	1 426 667	144 585
	4 largest firms	899	10 955 260	12.8	548 002	142 614	18 715
	8 largest firms	1 469	19 926 402	23.2	1 209 222	304 729	29 517
	20 largest firms	1 970	29 038 012	33.8	1 800 928	453 767	39 677
	50 largest firms	2 277	36 125 917	42.1	2 053 348	513 472	45 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	13 431	85 861 019	100.0	6 028 387	1 426 667	144 585
	4 largest firms	899	10 955 260	12.8	548 002	142 614	18 715
	8 largest firms	1 469	19 926 402	23.2	1 209 222	304 729	29 517
	20 largest firms	1 970	29 038 012	33.8	1 800 928	453 767	39 677
	50 largest firms	2 277	36 125 917	42.1	2 053 348	513 472	45 084
42162	Electrical appliance, television & radio set whsle						
	All firms	3 895	54 683 947	100.0	2 079 747	481 012	50 922
	4 largest firms	44	13 442 580	24.6	428 508	94 941	6 602
	8 largest firms	108	21 385 427	39.1	565 272	128 694	9 478
	20 largest firms	176	28 931 464	52.9	737 725	171 297	13 167
	50 largest firms	253	35 110 729	64.2	930 933	216 250	17 807
421620	Electrical appliance, television & radio set whsle						
	All firms	3 895	54 683 947	100.0	2 079 747	481 012	50 922
	4 largest firms	44	13 442 580	24.6	428 508	94 941	6 602
	8 largest firms	108	21 385 427	39.1	565 272	128 694	9 478
	20 largest firms	176	28 931 464	52.9	737 725	171 297	13 167
	50 largest firms	253	35 110 729	64.2	930 933	216 250	17 807
42169	Other electronic parts & equipment whsle						
	All firms	20 908	217 146 922	100.0	14 416 583	3 575 775	280 259
	4 largest firms	1 308	47 934 016	22.1	2 450 139	802 398	36 834
	8 largest firms	1 644	61 415 648	28.3	3 085 382	945 964	47 117
	20 largest firms	2 128	82 656 935	38.1	4 494 457	1 286 345	67 275
	50 largest firms	3 165	108 037 833	49.8	5 937 654	1 616 452	90 075
421690	Other electronic parts & equipment whsle						
	All firms	20 908	217 146 922	100.0	14 416 583	3 575 775	280 259
	4 largest firms	1 308	47 934 016	22.1	2 450 139	802 398	36 834
	8 largest firms	1 644	61 415 648	28.3	3 085 382	945 964	47 117
	20 largest firms	2 128	82 656 935	38.1	4 494 457	1 286 345	67 275
	50 largest firms	3 165	108 037 833	49.8	5 937 654	1 616 452	90 075
4216901	Communications equipment & supplies whsle						
	All firms	9 180	88 413 555	100.0	8 091 469	2 116 989	152 279
	4 largest firms	1 321	41 512 560	47.0	2 484 308	808 471	37 049
	8 largest firms	1 482	48 292 278	54.6	3 309 825	1 009 372	49 433
	20 largest firms	2 082	57 828 084	65.4	4 223 623	1 215 927	64 053
	50 largest firms	2 555	65 913 389	74.6	5 123 357	1 436 783	81 068
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	11 728	128 733 367	100.0	6 325 114	1 458 786	127 980
	4 largest firms	336	18 862 682	14.7	450 133	103 971	7 704
	8 largest firms	442	26 696 827	20.7	736 486	171 897	11 050
	20 largest firms	816	41 432 210	32.2	1 336 224	311 085	19 762
	50 largest firms	1 212	56 976 041	44.3	1 864 337	435 352	27 970
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	21 194	92 189 762	100.0	7 977 961	1 837 467	219 233
	4 largest firms	38	7 179 876	7.8	212 402	48 760	4 838
	8 largest firms	151	11 429 261	12.4	453 643	107 674	9 327
	20 largest firms	930	17 583 065	19.1	864 802	207 893	18 902
	50 largest firms	2 036	24 670 213	26.8	1 326 391	320 955	32 423

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
42171	Hardware whsle						
	All firms	9 473	44 063 674	100.0	3 865 008	879 374	110 963
	4 largest firms	36	7 174 554	16.3	212 072	48 674	4 826
	8 largest firms	150	9 816 554	22.3	388 398	90 510	8 412
	20 largest firms	810	13 327 108	30.2	622 573	146 541	16 012
	50 largest firms	954	16 775 564	38.1	839 505	198 934	21 911
421710	Hardware whsle						
	All firms	9 473	44 063 674	100.0	3 865 008	879 374	110 963
	4 largest firms	36	7 174 554	16.3	212 072	48 674	4 826
	8 largest firms	150	9 816 554	22.3	388 398	90 510	8 412
	20 largest firms	810	13 327 108	30.2	622 573	146 541	16 012
	50 largest firms	954	16 775 564	38.1	839 505	198 934	21 911
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	4 625	22 928 107	100.0	1 582 219	368 294	43 887
	4 largest firms	130	2 465 458	10.8	95 795	23 074	2 199
	8 largest firms	179	3 666 757	16.0	130 363	31 882	3 243
	20 largest firms	314	5 539 336	24.2	212 636	51 801	5 667
	50 largest firms	425	7 749 418	33.8	354 214	82 819	8 883
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	4 625	22 928 107	100.0	1 582 219	368 294	43 887
	4 largest firms	130	2 465 458	10.8	95 795	23 074	2 199
	8 largest firms	179	3 666 757	16.0	130 363	31 882	3 243
	20 largest firms	314	5 539 336	24.2	212 636	51 801	5 667
	50 largest firms	425	7 749 418	33.8	354 214	82 819	8 883
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	5 524	20 062 710	100.0	2 013 489	471 804	51 252
	4 largest firms	181	2 599 845	13.0	200 600	50 657	3 978
	8 largest firms	539	3 756 218	18.7	291 062	72 749	5 863
	20 largest firms	978	5 566 587	27.7	420 641	104 152	9 788
	50 largest firms	1 253	8 091 571	40.3	625 260	154 224	14 618
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	5 524	20 062 710	100.0	2 013 489	471 804	51 252
	4 largest firms	181	2 599 845	13.0	200 600	50 657	3 978
	8 largest firms	539	3 756 218	18.7	291 062	72 749	5 863
	20 largest firms	978	5 566 587	27.7	420 641	104 152	9 788
	50 largest firms	1 253	8 091 571	40.3	625 260	154 224	14 618
42174	Refrigeration equipment & supplies whsle						
	All firms	1 572	5 135 271	100.0	517 245	117 995	13 131
	4 largest firms	196	1 222 297	23.8	97 449	23 772	1 741
	8 largest firms	245	1 604 164	31.2	111 227	27 322	2 109
	20 largest firms	334	2 176 219	42.4	146 215	36 139	2 954
	50 largest firms	438	2 841 375	55.3	220 940	50 940	4 510
421740	Refrigeration equipment & supplies whsle						
	All firms	1 572	5 135 271	100.0	517 245	117 995	13 131
	4 largest firms	196	1 222 297	23.8	97 449	23 772	1 741
	8 largest firms	245	1 604 164	31.2	111 227	27 322	2 109
	20 largest firms	334	2 176 219	42.4	146 215	36 139	2 954
	50 largest firms	438	2 841 375	55.3	220 940	50 940	4 510
4218	Machinery, equipment, & supplies whsle						
	All firms	76 643	328 968 331	100.0	29 401 798	6 772 121	772 550
	4 largest firms	107	25 838 011	7.9	505 710	132 736	8 088
	8 largest firms	599	32 959 439	10.0	829 619	204 405	15 311
	20 largest firms	1 344	47 629 843	14.5	1 395 603	335 105	29 862
	50 largest firms	2 873	65 664 963	20.0	2 467 389	585 971	55 213
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	5 321	44 725 989	100.0	3 604 644	862 419	87 611
	4 largest firms	57	10 325 175	23.1	286 843	77 441	5 004
	8 largest firms	105	12 331 014	27.6	437 248	117 576	8 576
	20 largest firms	185	15 523 507	34.7	724 280	187 558	14 894
	50 largest firms	409	20 690 181	46.3	1 174 575	300 359	25 316

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	5 321	44 725 989	100.0	3 604 644	862 419	87 611
	4 largest firms	57	10 325 175	23.1	286 843	77 441	5 004
	8 largest firms	105	12 331 014	27.6	437 248	117 576	8 576
	20 largest firms	185	15 523 507	34.7	724 280	187 558	14 894
	50 largest firms	409	20 690 181	46.3	1 174 575	300 359	25 316
42182	Farm & garden machinery & equipment whsle						
	All firms	9 782	39 713 264	100.0	2 860 510	643 779	101 413
	4 largest firms	22	7 714 094	19.4	127 396	30 030	2 362
	8 largest firms	35	8 629 933	21.7	162 137	38 373	3 195
	20 largest firms	186	9 825 942	24.7	233 832	54 938	5 668
	50 largest firms	298	11 345 046	28.6	338 702	79 975	8 981
421820	Farm & garden machinery & equipment whsle						
	All firms	9 782	39 713 264	100.0	2 860 510	643 779	101 413
	4 largest firms	22	7 714 094	19.4	127 396	30 030	2 362
	8 largest firms	35	8 629 933	21.7	162 137	38 373	3 195
	20 largest firms	186	9 825 942	24.7	233 832	54 938	5 668
	50 largest firms	298	11 345 046	28.6	338 702	79 975	8 981
4218201	Farm machinery & equipment—farm dealers						
	All firms	6 931	21 996 353	100.0	1 898 402	427 060	72 177
	4 largest firms	53	370 553	1.7	28 418	6 789	1 260
	8 largest firms	76	625 141	2.8	44 107	10 792	1 749
	20 largest firms	115	1 180 801	5.4	81 924	19 390	2 860
	50 largest firms	202	2 169 769	9.9	155 984	36 708	5 137
4218202	Farm machinery & equipment—whsle distributors						
	All firms	2 122	13 486 595	100.0	643 692	144 052	19 867
	4 largest firms	18	6 808 979	50.5	98 422	23 489	1 831
	8 largest firms	28	7 715 649	57.2	132 293	31 631	2 616
	20 largest firms	141	8 647 078	64.1	183 783	43 351	4 233
	50 largest firms	229	9 460 509	70.1	247 331	57 098	5 813
4218203	Lawn & garden machinery & equipment whsle						
	All firms	729	4 230 316	100.0	318 416	72 667	9 369
	4 largest firms	5	1 074 610	25.4	36 138	8 550	778
	8 largest firms	17	1 285 269	30.4	52 913	12 808	1 265
	20 largest firms	38	1 747 827	41.3	89 497	20 475	2 261
	50 largest firms	83	2 478 243	58.6	141 836	33 506	3 751
42183	Industrial machinery & equipment whsle						
	All firms	35 674	139 946 952	100.0	14 167 699	3 238 229	342 008
	4 largest firms	41	5 670 581	4.1	348 480	69 163	7 811
	8 largest firms	451	8 658 221	6.2	519 545	111 695	11 837
	20 largest firms	790	14 958 227	10.7	892 717	195 050	20 204
	50 largest firms	1 421	24 739 496	17.7	1 533 148	352 103	33 437
421830	Industrial machinery & equipment whsle						
	All firms	35 674	139 946 952	100.0	14 167 699	3 238 229	342 008
	4 largest firms	41	5 670 581	4.1	348 480	69 163	7 811
	8 largest firms	451	8 658 221	6.2	519 545	111 695	11 837
	20 largest firms	790	14 958 227	10.7	892 717	195 050	20 204
	50 largest firms	1 421	24 739 496	17.7	1 533 148	352 103	33 437
4218301	Food-processing machinery & equipment whsle						
	All firms	1 333	4 273 371	100.0	496 582	115 224	12 098
	4 largest firms	16	439 994	10.3	49 181	12 261	881
	8 largest firms	25	633 350	14.8	70 028	17 777	1 255
	20 largest firms	48	1 014 817	23.7	112 097	28 023	2 168
	50 largest firms	93	1 637 194	38.3	158 320	38 291	3 059
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	3 866	13 016 250	100.0	1 637 232	378 722	40 348
	4 largest firms	106	1 323 554	10.2	151 597	36 618	4 345
	8 largest firms	174	2 073 814	15.9	208 467	51 037	5 493
	20 largest firms	266	3 248 714	25.0	288 115	70 797	7 133
	50 largest firms	444	4 511 459	34.7	431 167	104 149	10 278

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	1 636	4 753 826	100.0	543 359	127 730	13 756
	4 largest firms	87	765 660	16.1	49 020	12 286	1 156
	8 largest firms	157	1 165 371	24.5	76 597	19 323	1 824
	20 largest firms	221	1 687 579	35.5	121 920	30 084	2 899
	50 largest firms	307	2 380 410	50.1	206 124	49 053	4 694
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	2 230	8 262 424	100.0	1 093 873	250 992	26 592
	4 largest firms	58	1 200 433	14.5	142 049	34 460	3 907
	8 largest firms	71	1 700 748	20.6	166 812	40 289	4 348
	20 largest firms	117	2 319 659	28.1	243 826	58 663	5 956
	50 largest firms	231	3 259 751	39.5	364 552	87 328	8 404
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	11 101	42 641 534	100.0	4 279 378	965 711	102 295
	4 largest firms	58	4 109 024	9.6	286 311	53 923	5 312
	8 largest firms	139	5 518 372	12.9	352 092	67 728	6 524
	20 largest firms	298	8 540 444	20.0	526 856	106 381	10 118
	50 largest firms	497	12 433 552	29.2	775 279	167 800	15 088
4218304	Metalworking machinery & equipment whsle						
	All firms	4 092	19 008 973	100.0	1 603 844	363 648	35 524
	4 largest firms	70	2 073 428	10.9	117 576	26 505	2 939
	8 largest firms	97	3 051 243	16.1	164 196	36 765	3 806
	20 largest firms	133	4 897 936	25.8	260 933	59 920	5 468
	50 largest firms	254	7 122 803	37.5	408 159	94 136	8 111
4218305	Materials handling equipment whsle						
	All firms	4 642	18 803 215	100.0	2 371 197	559 533	63 169
	4 largest firms	24	2 458 153	13.1	95 240	24 916	2 013
	8 largest firms	107	3 423 554	18.2	181 294	45 381	4 061
	20 largest firms	180	4 759 951	25.3	346 879	87 205	8 152
	50 largest firms	289	6 233 171	33.1	553 209	135 850	12 924
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	3 536	11 671 958	100.0	1 006 985	223 687	25 475
	4 largest firms	316	2 070 220	17.7	108 993	26 193	2 779
	8 largest firms	625	3 144 078	26.9	219 455	52 843	5 260
	20 largest firms	736	4 579 203	39.2	275 019	66 150	6 302
	50 largest firms	935	6 197 741	53.1	387 724	91 609	8 792
4218307	Other industrial machinery & equipment whsle						
	All firms	7 104	30 531 651	100.0	2 772 481	631 704	63 099
	4 largest firms	69	2 973 702	9.7	158 104	34 920	4 024
	8 largest firms	86	4 172 488	13.7	233 619	57 303	5 311
	20 largest firms	132	6 598 819	21.6	405 885	88 879	7 934
	50 largest firms	244	9 768 112	32.0	579 773	132 401	10 816
42184	Industrial supplies whsle						
	All firms	15 055	64 861 321	100.0	5 240 795	1 215 121	140 735
	4 largest firms	424	14 019 524	21.6	290 073	74 391	5 868
	8 largest firms	910	18 635 488	28.7	429 768	109 682	10 382
	20 largest firms	1 747	24 221 097	37.3	743 953	182 967	19 239
	50 largest firms	2 543	29 020 286	44.7	1 103 728	273 109	28 296
421840	Industrial supplies whsle						
	All firms	15 055	64 861 321	100.0	5 240 795	1 215 121	140 735
	4 largest firms	424	14 019 524	21.6	290 073	74 391	5 868
	8 largest firms	910	18 635 488	28.7	429 768	109 682	10 382
	20 largest firms	1 747	24 221 097	37.3	743 953	182 967	19 239
	50 largest firms	2 543	29 020 286	44.7	1 103 728	273 109	28 296
4218401	General-line industrial supplies whsle						
	All firms	2 176	4 367 291	100.0	554 823	129 777	16 136
	4 largest firms	51	440 586	10.1	75 652	19 072	1 400
	8 largest firms	65	624 719	14.3	92 090	23 085	1 830
	20 largest firms	104	972 167	22.3	124 863	31 350	2 711
	50 largest firms	187	1 501 238	34.4	189 456	46 947	4 325

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4218402	Mechanical power transmission supplies whsle						
	All firms	2 917	13 895 428	100.0	1 027 321	239 619	28 097
	4 largest firms	854	4 914 236	35.4	276 707	68 043	8 119
	8 largest firms	1 175	7 493 038	53.9	416 342	99 573	11 787
	20 largest firms	1 401	9 112 493	65.6	500 106	119 897	14 059
	50 largest firms	1 531	10 456 067	75.2	613 851	146 093	16 998
4218403	Welding supplies whsle						
	All firms	2 141	4 750 926	100.0	649 262	150 474	19 335
	4 largest firms	518	1 182 895	24.9	140 205	34 573	4 251
	8 largest firms	646	1 571 881	33.1	180 555	41 617	5 407
	20 largest firms	849	2 217 914	46.7	250 355	57 522	7 539
	50 largest firms	1 013	2 853 039	60.1	341 811	79 867	10 164
4218404	Industrial containers & supplies whsle						
	All firms	1 763	9 931 630	100.0	574 198	125 587	15 879
	4 largest firms	42	3 973 546	40.0	14 196	3 807	266
	8 largest firms	58	4 353 037	43.8	25 779	7 233	753
	20 largest firms	101	5 045 204	50.8	58 304	13 838	1 357
	50 largest firms	162	6 068 026	61.1	136 740	30 516	3 003
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	1 552	6 805 404	100.0	731 411	169 645	16 740
	4 largest firms	71	767 975	11.3	35 480	8 417	923
	8 largest firms	99	1 070 965	15.7	74 596	17 997	1 737
	20 largest firms	176	1 768 875	26.0	135 033	31 807	2 934
	50 largest firms	308	2 844 141	41.8	255 839	58 977	5 625
4218406	Other industrial supplies whsle						
	All firms	4 506	25 110 642	100.0	1 703 780	400 019	44 548
	4 largest firms	43	10 670 104	42.5	166 383	44 501	2 529
	8 largest firms	129	11 693 749	46.6	203 331	52 549	3 817
	20 largest firms	353	13 357 056	53.2	330 341	83 681	6 921
	50 largest firms	573	14 959 701	59.6	469 034	118 856	10 510
42185	Service establishment equipment & supplies whsle						
	All firms	6 808	16 038 492	100.0	1 804 565	419 918	59 878
	4 largest firms	159	3 385 487	21.1	90 442	21 813	2 133
	8 largest firms	235	4 104 772	25.6	120 757	29 988	2 953
	20 largest firms	354	5 061 211	31.6	205 531	47 934	5 102
	50 largest firms	514	6 141 405	38.3	321 012	75 780	8 647
421850	Service establishment equipment & supplies whsle						
	All firms	6 808	16 038 492	100.0	1 804 565	419 918	59 878
	4 largest firms	159	3 385 487	21.1	90 442	21 813	2 133
	8 largest firms	235	4 104 772	25.6	120 757	29 988	2 953
	20 largest firms	354	5 061 211	31.6	205 531	47 934	5 102
	50 largest firms	514	6 141 405	38.3	321 012	75 780	8 647
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	1 296	2 416 390	100.0	372 536	87 826	14 071
	4 largest firms	78	290 708	12.0	28 113	6 962	925
	8 largest firms	110	474 440	19.6	43 183	10 372	1 368
	20 largest firms	183	807 307	33.4	100 428	24 035	3 540
	50 largest firms	314	1 283 805	53.1	176 342	42 126	6 055
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	2 356	4 430 938	100.0	654 149	153 460	22 107
	4 largest firms	91	552 898	12.5	75 509	18 440	2 154
	8 largest firms	102	743 466	16.8	90 770	21 929	2 493
	20 largest firms	125	1 074 847	24.3	128 610	31 177	3 598
	50 largest firms	178	1 551 559	35.0	191 620	45 454	5 080
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	699	4 123 097	100.0	240 347	56 352	6 526
	4 largest firms	33	2 599 074	63.0	39 865	9 069	619
	8 largest firms	47	2 707 768	65.7	53 504	12 327	940
	20 largest firms	60	2 904 748	70.5	74 479	17 601	1 402
	50 largest firms	102	3 204 524	77.7	113 180	27 111	2 361

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4218504	Other service establishment equipment & supplies whsle						
	All firms	2 457	5 068 067	100.0	537 533	122 280	17 174
	4 largest firms	135	1 164 452	23.0	44 298	11 280	1 180
	8 largest firms	158	1 568 559	30.9	61 452	13 556	1 447
	20 largest firms	206	1 984 178	39.2	96 456	22 227	2 270
	50 largest firms	270	2 474 474	48.8	146 331	33 916	3 498
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	4 003	23 682 313	100.0	1 723 585	392 655	40 905
	4 largest firms	21	2 924 595	12.3	104 680	24 564	2 124
	8 largest firms	36	4 463 760	18.8	133 987	31 890	2 739
	20 largest firms	84	7 066 045	29.8	257 431	60 354	4 763
	50 largest firms	176	9 914 102	41.9	447 471	104 892	8 812
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	4 003	23 682 313	100.0	1 723 585	392 655	40 905
	4 largest firms	21	2 924 595	12.3	104 680	24 564	2 124
	8 largest firms	36	4 463 760	18.8	133 987	31 890	2 739
	20 largest firms	84	7 066 045	29.8	257 431	60 354	4 763
	50 largest firms	176	9 914 102	41.9	447 471	104 892	8 812
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	2 428	17 709 438	100.0	1 162 838	264 642	25 666
	4 largest firms	20	2 844 154	16.1	92 995	21 480	1 915
	8 largest firms	29	4 305 156	24.3	108 657	25 257	2 215
	20 largest firms	78	6 691 099	37.8	212 765	48 824	3 903
	50 largest firms	156	9 168 267	51.8	397 636	95 806	7 332
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	952	3 513 978	100.0	344 478	78 973	9 314
	4 largest firms	11	776 149	22.1	55 326	13 479	1 249
	8 largest firms	19	1 062 299	30.2	86 999	21 208	2 032
	20 largest firms	55	1 505 927	42.9	127 519	30 280	3 118
	50 largest firms	99	2 038 176	58.0	176 608	40 419	4 410
4218603	Other transportation equipment & supplies whsle						
	All firms	623	2 458 897	100.0	216 269	49 040	5 925
	4 largest firms	11	330 942	13.5	20 314	5 269	427
	8 largest firms	21	539 512	21.9	36 918	8 863	880
	20 largest firms	40	966 838	39.3	68 681	15 336	1 642
	50 largest firms	81	1 469 640	59.8	111 016	25 651	2 673
4219	Miscellaneous durable goods whsle						
	All firms	37 783	185 455 758	100.0	11 070 270	2 568 951	351 839
	4 largest firms	16	19 508 375	10.5	207 473	47 439	2 675
	8 largest firms	61	29 102 329	15.7	316 287	75 732	4 716
	20 largest firms	212	43 624 612	23.5	770 010	188 508	15 465
	50 largest firms	529	59 233 734	31.9	1 376 921	327 955	30 717
42191	Sporting & recreational goods & supplies whsle						
	All firms	6 080	28 233 685	100.0	1 897 111	436 625	59 861
	4 largest firms	23	2 666 916	9.4	95 334	22 415	821
	8 largest firms	109	4 155 550	14.7	175 345	42 062	2 742
	20 largest firms	149	6 198 185	22.0	286 116	70 870	6 309
	50 largest firms	219	9 398 307	33.3	445 865	107 969	10 479
421910	Sporting & recreational goods & supplies whsle						
	All firms	6 080	28 233 685	100.0	1 897 111	436 625	59 861
	4 largest firms	23	2 666 916	9.4	95 334	22 415	821
	8 largest firms	109	4 155 550	14.7	175 345	42 062	2 742
	20 largest firms	149	6 198 185	22.0	286 116	70 870	6 309
	50 largest firms	219	9 398 307	33.3	445 865	107 969	10 479
42192	Toy & hobby goods & supplies whsle						
	All firms	3 229	20 166 025	100.0	1 229 055	281 210	36 337
	4 largest firms	11	6 345 321	31.5	190 127	41 194	3 019
	8 largest firms	15	7 210 860	35.8	229 017	49 890	4 245
	20 largest firms	35	8 885 895	44.1	352 684	79 510	6 857
	50 largest firms	91	10 988 675	54.5	476 788	111 484	10 754

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
421920	Toy & hobby goods & supplies whsle						
	All firms	3 229	20 166 025	100.0	1 229 055	281 210	36 337
	4 largest firms	11	6 345 321	31.5	190 127	41 194	3 019
	8 largest firms	15	7 210 860	35.8	229 017	49 890	4 245
	20 largest firms	35	8 885 895	44.1	352 684	79 510	6 857
	50 largest firms	91	10 988 675	54.5	476 788	111 484	10 754
42193	Recyclable material whsle						
	All firms	9 088	38 748 659	100.0	3 229 092	753 824	114 992
	4 largest firms	66	3 929 301	10.1	80 471	21 797	2 431
	8 largest firms	144	5 590 439	14.4	165 975	42 733	4 613
	20 largest firms	267	8 703 259	22.5	313 777	82 839	8 897
	50 largest firms	455	12 976 181	33.5	569 224	145 990	16 312
421930	Recyclable material whsle						
	All firms	9 088	38 748 659	100.0	3 229 092	753 824	114 992
	4 largest firms	66	3 929 301	10.1	80 471	21 797	2 431
	8 largest firms	144	5 590 439	14.4	165 975	42 733	4 613
	20 largest firms	267	8 703 259	22.5	313 777	82 839	8 897
	50 largest firms	455	12 976 181	33.5	569 224	145 990	16 312
4219301	Iron & steel scrap processors & dealers						
	All firms	3 480	18 205 778	100.0	1 296 382	312 027	43 789
	4 largest firms	74	3 653 093	20.1	88 620	23 985	2 165
	8 largest firms	99	4 899 382	26.9	122 644	32 834	3 045
	20 largest firms	174	7 167 666	39.4	246 958	67 533	6 477
	50 largest firms	330	9 785 693	53.8	424 194	110 211	11 442
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	2 308	12 550 221	100.0	1 100 834	258 643	36 303
	4 largest firms	48	1 597 166	12.7	84 114	20 644	2 166
	8 largest firms	83	2 519 174	20.1	144 626	35 422	3 915
	20 largest firms	150	4 281 333	34.1	266 847	67 823	7 074
	50 largest firms	284	6 277 852	50.0	415 597	105 259	11 371
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	1 172	5 655 557	100.0	195 548	53 384	7 486
	4 largest firms	25	2 866 430	50.7	14 032	4 996	267
	8 largest firms	37	3 516 539	62.2	17 934	6 028	335
	20 largest firms	52	4 041 973	71.5	30 940	12 108	670
	50 largest firms	87	4 556 589	80.6	62 873	21 538	1 474
4219302	Recyclable paper & paperboard whsle						
	All firms	1 588	5 592 266	100.0	587 535	135 538	20 596
	4 largest firms	73	953 852	17.1	72 894	17 884	2 160
	8 largest firms	89	1 452 527	26.0	101 560	24 596	2 919
	20 largest firms	154	2 317 242	41.4	153 604	36 088	4 533
	50 largest firms	216	3 145 039	56.2	207 299	48 409	6 000
4219303	Other recyclable material whsle						
	All firms	4 020	14 950 615	100.0	1 345 175	306 259	50 607
	4 largest firms	17	1 337 417	8.9	30 946	7 392	971
	8 largest firms	24	1 958 387	13.1	41 769	9 734	1 159
	20 largest firms	57	3 128 432	20.9	96 288	24 019	2 866
	50 largest firms	130	4 887 916	32.7	204 607	49 479	6 247
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 689	32 398 553	100.0	1 702 770	386 713	49 820
	4 largest firms	4	6 581 180	20.3	21 366	4 754	221
	8 largest firms	16	8 328 944	25.7	101 627	19 535	1 495
	20 largest firms	31	10 546 447	32.6	211 736	44 514	3 362
	50 largest firms	89	13 181 831	40.7	354 721	77 849	6 277
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 689	32 398 553	100.0	1 702 770	386 713	49 820
	4 largest firms	4	6 581 180	20.3	21 366	4 754	221
	8 largest firms	16	8 328 944	25.7	101 627	19 535	1 495
	20 largest firms	31	10 546 447	32.6	211 736	44 514	3 362
	50 largest firms	89	13 181 831	40.7	354 721	77 849	6 277
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	7 116	22 519 342	100.0	1 579 391	357 866	46 813
	4 largest firms	11	1 632 067	7.2	85 571	16 233	1 366
	8 largest firms	17	2 488 233	11.0	143 464	30 197	2 334
	20 largest firms	30	4 177 167	18.5	272 834	58 870	4 883
	50 largest firms	68	5 911 273	26.2	361 365	79 050	7 302

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
421	Wholesale trade, durable goods—Con.						
4219402	Precious metal (excluding ores) whsle						
	All firms	573	9 879 211	100.0	123 379	28 847	3 007
	4 largest firms	4	6 581 180	66.6	21 366	4 754	221
	8 largest firms	9	7 425 175	75.2	25 413	5 778	303
	20 largest firms	25	8 165 745	82.7	49 199	11 319	652
	50 largest firms	57	8 829 826	89.4	69 420	16 665	1 274
42199	Other miscellaneous durable goods whsle						
	All firms	11 697	65 908 836	100.0	3 012 242	710 579	90 829
	4 largest firms	32	17 667 669	26.8	182 217	42 580	2 355
	8 largest firms	87	23 310 073	35.4	325 415	83 122	6 699
	20 largest firms	199	33 308 429	50.5	688 342	170 733	16 702
	50 largest firms	312	41 407 390	62.8	914 570	224 980	22 506
421990	Other miscellaneous durable goods whsle						
	All firms	11 697	65 908 836	100.0	3 012 242	710 579	90 829
	4 largest firms	32	17 667 669	26.8	182 217	42 580	2 355
	8 largest firms	87	23 310 073	35.4	325 415	83 122	6 699
	20 largest firms	199	33 308 429	50.5	688 342	170 733	16 702
	50 largest firms	312	41 407 390	62.8	914 570	224 980	22 506
4219901	Musical instruments & supplies whsle						
	All firms	512	2 474 693	100.0	180 103	41 714	4 906
	4 largest firms	10	807 545	32.6	29 580	7 996	582
	8 largest firms	14	1 099 237	44.4	48 281	12 558	945
	20 largest firms	29	1 504 941	60.8	74 002	18 352	1 559
	50 largest firms	63	1 930 735	78.0	115 606	27 069	2 512
4219902	Forest products (except lumber) whsle						
	All firms	2 032	11 386 630	100.0	406 277	92 740	11 396
	4 largest firms	7	1 924 394	16.9	49 905	12 770	345
	8 largest firms	20	3 090 794	27.1	62 307	15 713	557
	20 largest firms	41	5 327 915	46.8	93 695	23 308	1 045
	50 largest firms	97	7 016 913	61.6	129 708	30 569	1 710
4219903	General merchandise (durable goods) whsle						
	All firms	3 382	21 595 797	100.0	525 213	123 862	18 027
	4 largest firms	32	15 378 909	71.2	122 655	34 607	3 220
	8 largest firms	41	17 172 972	79.5	164 624	42 966	4 425
	20 largest firms	54	17 785 511	82.4	188 000	47 706	5 253
	50 largest firms	104	18 432 029	85.4	243 646	61 121	6 778
4219904	Prerecorded media whsle						
	All firms	2 075	23 424 629	100.0	1 176 057	283 668	34 103
	4 largest firms	52	7 346 923	31.4	188 293	43 597	2 761
	8 largest firms	101	11 979 166	51.1	341 924	83 480	7 497
	20 largest firms	202	17 819 596	76.1	591 925	142 853	15 694
	50 largest firms	250	19 964 786	85.2	763 944	184 974	20 455
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	1 418	15 602 913	100.0	825 788	196 901	23 540
	4 largest firms	61	5 694 939	36.5	174 737	41 089	2 634
	8 largest firms	101	9 639 527	61.8	297 448	71 530	6 905
	20 largest firms	135	12 469 909	79.9	496 584	117 889	12 761
	50 largest firms	170	13 637 315	87.4	594 420	140 770	15 673
42199042	Prerecorded video tapes whsle						
	All firms	657	7 821 716	100.0	350 269	86 767	10 563
	4 largest firms	28	4 273 863	54.6	87 166	21 964	1 716
	8 largest firms	65	5 449 012	69.7	119 425	30 249	2 908
	20 largest firms	94	6 643 689	84.9	207 008	53 139	5 703
	50 largest firms	125	7 106 770	90.9	245 388	62 011	6 761
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	1 016	1 136 419	100.0	181 172	41 557	6 604
	4 largest firms	46	202 166	17.8	15 322	3 643	315
	8 largest firms	53	284 707	25.1	21 956	4 974	522
	20 largest firms	70	418 736	36.8	37 815	8 575	1 002
	50 largest firms	106	577 969	50.9	62 494	14 090	1 717
4219906	Other durable goods whsle						
	All firms	2 680	5 890 668	100.0	543 420	127 038	15 793
	4 largest firms	13	617 154	10.5	34 071	9 171	986
	8 largest firms	19	970 050	16.5	55 494	13 154	1 444
	20 largest firms	41	1 617 408	27.5	114 846	34 798	2 300
	50 largest firms	92	2 547 711	43.2	185 734	49 354	4 096

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods						
	All firms	'162 841	'1 879 940 402	100.0	'81 678 408	'19 326 296	'2 398 296
	4 largest firms	257	68 624 724	3.7	1 952 329	463 944	48 065
	8 largest firms	1 176	123 477 737	6.6	2 739 727	655 255	70 771
	20 largest firms	2 266	252 416 203	13.4	5 701 902	1 431 299	144 991
	50 largest firms	4 419	473 535 004	25.2	10 384 947	2 617 867	256 433
4221	Paper & paper product whsle						
	All firms	15 848	117 062 485	100.0	7 730 308	1 845 993	214 350
	4 largest firms	523	19 597 369	16.7	941 548	237 103	18 944
	8 largest firms	648	29 740 892	25.4	1 358 447	340 496	30 939
	20 largest firms	886	45 425 524	38.8	1 853 589	459 174	57 438
	50 largest firms	1 944	63 745 540	54.5	2 786 202	695 884	78 925
42211	Printing & writing paper whsle						
	All firms	2 309	38 397 487	100.0	1 547 334	377 117	33 135
	4 largest firms	292	14 261 979	37.1	579 994	145 557	11 765
	8 largest firms	360	18 967 703	49.4	609 316	152 964	12 231
	20 largest firms	485	25 823 426	67.3	775 404	194 435	15 572
	50 largest firms	650	31 752 397	82.7	1 032 321	255 202	20 266
422110	Printing & writing paper whsle						
	All firms	2 309	38 397 487	100.0	1 547 334	377 117	33 135
	4 largest firms	292	14 261 979	37.1	579 994	145 557	11 765
	8 largest firms	360	18 967 703	49.4	609 316	152 964	12 231
	20 largest firms	485	25 823 426	67.3	775 404	194 435	15 572
	50 largest firms	650	31 752 397	82.7	1 032 321	255 202	20 266
42212	Stationery & office supplies whsle						
	All firms	8 046	33 271 034	100.0	3 308 237	794 195	109 766
	4 largest firms	130	7 714 344	23.2	534 005	127 264	29 859
	8 largest firms	667	11 367 451	34.2	882 689	215 713	38 075
	20 largest firms	1 057	17 245 574	51.8	1 308 085	323 141	49 780
	50 largest firms	1 241	20 432 764	61.4	1 524 084	376 351	54 655
422120	Stationery & office supplies whsle						
	All firms	8 046	33 271 034	100.0	3 308 237	794 195	109 766
	4 largest firms	130	7 714 344	23.2	534 005	127 264	29 859
	8 largest firms	667	11 367 451	34.2	882 689	215 713	38 075
	20 largest firms	1 057	17 245 574	51.8	1 308 085	323 141	49 780
	50 largest firms	1 241	20 432 764	61.4	1 524 084	376 351	54 655
42213	Industrial & personal service paper whsle						
	All firms	5 493	45 393 964	100.0	2 874 737	674 681	71 449
	4 largest firms	109	8 266 404	18.2	349 965	87 969	7 084
	8 largest firms	189	12 675 200	27.9	523 964	131 603	10 542
	20 largest firms	303	19 828 835	43.7	697 872	174 910	13 694
	50 largest firms	419	25 693 792	56.6	921 370	225 646	18 715
422130	Industrial & personal service paper whsle						
	All firms	5 493	45 393 964	100.0	2 874 737	674 681	71 449
	4 largest firms	109	8 266 404	18.2	349 965	87 969	7 084
	8 largest firms	189	12 675 200	27.9	523 964	131 603	10 542
	20 largest firms	303	19 828 835	43.7	697 872	174 910	13 694
	50 largest firms	419	25 693 792	56.6	921 370	225 646	18 715
4222	Drugs, & druggists' sundries whsle						
	All firms	8 053	203 147 771	100.0	8 394 864	2 024 123	190 127
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784
42221	Drugs, & druggists' sundries whsle						
	All firms	8 053	203 147 771	100.0	8 394 864	2 024 123	190 127
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784
422210	Drugs, & druggists' sundries whsle						
	All firms	8 053	203 147 771	100.0	8 394 864	2 024 123	190 127
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4222101	General-line drugs whsle						
	All firms	3 283	79 946 995	100.0	2 290 715	546 162	70 977
	4 largest firms	171	44 325 223	55.4	439 685	110 627	14 948
	8 largest firms	196	53 282 074	66.6	527 471	125 771	17 494
	20 largest firms	248	58 940 942	73.7	725 869	174 590	24 035
	50 largest firms	401	65 541 914	82.0	1 083 390	263 660	32 598
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	4 770	123 200 776	100.0	6 104 149	1 477 961	119 150
	4 largest firms	83	41 565 783	33.7	805 524	192 174	11 259
	8 largest firms	111	63 290 118	51.4	1 828 872	455 612	23 849
	20 largest firms	205	87 976 397	71.4	3 268 873	808 002	48 118
	50 largest firms	858	102 570 638	83.3	4 236 814	1 043 928	69 983
4223	Apparel, piece goods, & notions whsle						
	All firms	20 707	124 104 420	100.0	7 759 577	1 778 842	207 574
	4 largest firms	145	11 429 133	9.2	316 967	71 222	5 749
	8 largest firms	164	16 733 259	13.5	551 763	130 188	10 083
	20 largest firms	234	25 671 571	20.7	879 231	213 733	15 941
	50 largest firms	337	34 876 114	28.1	1 313 208	315 506	22 850
42231	Piece goods, notions, & other dry goods whsle						
	All firms	5 666	25 776 927	100.0	1 611 443	367 889	45 435
	4 largest firms	25	2 068 763	8.0	39 614	10 075	602
	8 largest firms	60	3 042 500	11.8	63 607	14 455	1 003
	20 largest firms	88	5 262 960	20.4	118 760	27 480	2 101
	50 largest firms	187	8 036 483	31.2	285 935	66 517	5 752
422310	Piece goods, notions, & other dry goods whsle						
	All firms	5 666	25 776 927	100.0	1 611 443	367 889	45 435
	4 largest firms	25	2 068 763	8.0	39 614	10 075	602
	8 largest firms	60	3 042 500	11.8	63 607	14 455	1 003
	20 largest firms	88	5 262 960	20.4	118 760	27 480	2 101
	50 largest firms	187	8 036 483	31.2	285 935	66 517	5 752
4223101	Piece goods—jobbers						
	All firms	4 191	22 125 937	100.0	1 240 760	284 390	33 068
	4 largest firms	25	2 068 763	9.3	39 614	10 075	602
	8 largest firms	41	3 000 785	13.6	56 539	12 985	753
	20 largest firms	74	5 003 468	22.6	117 624	27 702	2 038
	50 largest firms	161	7 580 821	34.3	242 872	58 306	4 375
4223102	Notions & other dry goods whsle						
	All firms	1 475	3 650 990	100.0	370 683	83 499	12 367
	4 largest firms	25	657 812	18.0	28 244	5 874	812
	8 largest firms	34	869 266	23.8	43 319	9 493	1 448
	20 largest firms	50	1 228 978	33.7	72 758	16 616	2 261
	50 largest firms	94	1 723 070	47.2	127 135	28 999	3 859
42232	Men's & boys' clothing & furnishings whsle						
	All firms	5 006	33 360 264	100.0	2 166 205	498 595	62 253
	4 largest firms	30	4 211 092	12.6	121 881	31 904	2 926
	8 largest firms	55	6 902 695	20.7	313 071	71 660	6 361
	20 largest firms	79	10 389 521	31.1	501 631	113 184	9 427
	50 largest firms	139	14 340 303	43.0	742 000	168 403	15 903
422320	Men's & boys' clothing & furnishings whsle						
	All firms	5 006	33 360 264	100.0	2 166 205	498 595	62 253
	4 largest firms	30	4 211 092	12.6	121 881	31 904	2 926
	8 largest firms	55	6 902 695	20.7	313 071	71 660	6 361
	20 largest firms	79	10 389 521	31.1	501 631	113 184	9 427
	50 largest firms	139	14 340 303	43.0	742 000	168 403	15 903
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	8 217	40 603 484	100.0	2 799 463	632 897	76 256
	4 largest firms	107	5 336 878	13.1	132 529	36 620	2 671
	8 largest firms	115	6 576 396	16.2	187 080	49 947	3 469
	20 largest firms	140	9 086 532	22.4	319 372	81 725	5 211
	50 largest firms	183	13 069 575	32.2	599 834	144 319	10 139

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	8 217	40 603 484	100.0	2 799 463	632 897	76 256
	4 largest firms	107	5 336 878	13.1	132 529	36 620	2 671
	8 largest firms	115	6 576 396	16.2	187 080	49 947	3 469
	20 largest firms	140	9 086 532	22.4	319 372	81 725	5 211
	50 largest firms	183	13 069 575	32.2	599 834	144 319	10 139
42234	Footwear whsle						
	All firms	1 818	24 363 745	100.0	1 182 466	279 461	23 630
	4 largest firms	34	8 276 261	34.0	281 673	64 311	4 406
	8 largest firms	42	11 033 014	45.3	350 984	83 128	5 706
	20 largest firms	69	14 265 645	58.6	523 509	125 585	7 907
	50 largest firms	131	17 536 663	72.0	726 398	171 022	11 852
422340	Footwear whsle						
	All firms	1 818	24 363 745	100.0	1 182 466	279 461	23 630
	4 largest firms	34	8 276 261	34.0	281 673	64 311	4 406
	8 largest firms	42	11 033 014	45.3	350 984	83 128	5 706
	20 largest firms	69	14 265 645	58.6	523 509	125 585	7 907
	50 largest firms	131	17 536 663	72.0	726 398	171 022	11 852
4224	Grocery & related products whsle						
	All firms	41 760	588 970 062	100.0	26 778 099	6 317 278	854 919
	4 largest firms	163	52 323 366	8.9	2 010 038	496 798	54 683
	8 largest firms	844	89 645 344	15.2	4 459 561	1 082 126	124 661
	20 largest firms	1 289	151 336 629	25.7	5 883 978	1 430 257	164 267
	50 largest firms	2 130	229 420 489	39.0	8 611 715	2 101 581	235 693
42241	General-line grocery whsle						
	All firms	4 138	146 689 286	100.0	5 541 000	1 336 143	168 190
	4 largest firms	187	41 059 348	28.0	1 946 125	478 332	54 520
	8 largest firms	247	59 396 319	40.5	2 158 963	526 282	60 284
	20 largest firms	348	81 276 000	55.4	3 036 348	741 673	83 653
	50 largest firms	662	103 925 150	70.8	3 801 032	927 750	106 541
422410	General-line grocery whsle						
	All firms	4 138	146 689 286	100.0	5 541 000	1 336 143	168 190
	4 largest firms	187	41 059 348	28.0	1 946 125	478 332	54 520
	8 largest firms	247	59 396 319	40.5	2 158 963	526 282	60 284
	20 largest firms	348	81 276 000	55.4	3 036 348	741 673	83 653
	50 largest firms	662	103 925 150	70.8	3 801 032	927 750	106 541
4224101	General-line grocery whsle, voluntary group						
	All firms	186	16 156 029	100.0	554 986	135 594	17 064
	4 largest firms	31	11 836 162	73.3	396 979	96 311	11 573
	8 largest firms	35	13 879 220	85.9	442 732	107 507	12 910
	20 largest firms	51	15 438 148	95.6	495 289	121 871	14 656
	50 largest firms	82	16 002 157	99.0	542 651	132 647	16 435
4224102	General-line grocery whsle, retail cooperative						
	All firms	211	16 142 440	100.0	467 726	112 330	13 882
	4 largest firms	8	7 674 770	47.5	133 834	32 669	3 861
	8 largest firms	18	10 881 891	67.4	280 383	67 689	7 388
	20 largest firms	70	15 084 944	93.4	410 136	98 166	11 637
	50 largest firms	103	15 962 701	98.9	456 144	109 740	13 313
4224103	Other general-line grocery whsle						
	All firms	3 741	114 390 817	100.0	4 518 288	1 088 219	137 244
	4 largest firms	183	36 997 604	32.3	1 681 814	416 840	47 559
	8 largest firms	250	51 400 256	44.9	2 078 827	513 658	57 412
	20 largest firms	480	68 005 988	59.5	2 771 130	678 391	76 313
	50 largest firms	632	83 153 621	72.7	3 160 578	774 684	88 939
42242	Packaged frozen food whsle						
	All firms	3 838	69 114 831	100.0	2 800 272	659 242	85 067
	4 largest firms	69	9 037 828	13.1	220 484	53 093	5 288
	8 largest firms	168	13 796 153	20.0	469 471	112 292	12 022
	20 largest firms	234	21 543 685	31.2	733 188	177 034	19 556
	50 largest firms	300	29 627 814	42.9	1 014 699	244 684	26 897
422420	Packaged frozen food whsle						
	All firms	3 838	69 114 831	100.0	2 800 272	659 242	85 067
	4 largest firms	69	9 037 828	13.1	220 484	53 093	5 288
	8 largest firms	168	13 796 153	20.0	469 471	112 292	12 022
	20 largest firms	234	21 543 685	31.2	733 188	177 034	19 556
	50 largest firms	300	29 627 814	42.9	1 014 699	244 684	26 897

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	2 862	34 594 779	100.0	1 637 129	380 221	47 742
	4 largest firms	62	5 449 633	15.8	392 332	88 536	8 081
	8 largest firms	71	8 930 101	25.8	426 612	97 135	8 933
	20 largest firms	223	14 928 332	43.2	577 054	134 797	13 243
	50 largest firms	387	20 723 557	59.9	798 818	189 478	19 876
422430	Dairy products, (except dried or canned) whsle						
	All firms	2 862	34 594 779	100.0	1 637 129	380 221	47 742
	4 largest firms	62	5 449 633	15.8	392 332	88 536	8 081
	8 largest firms	71	8 930 101	25.8	426 612	97 135	8 933
	20 largest firms	223	14 928 332	43.2	577 054	134 797	13 243
	50 largest firms	387	20 723 557	59.9	798 818	189 478	19 876
4224301	Raw milk whsle						
	All firms	140	4 900 769	100.0	49 043	12 268	1 642
	4 largest firms	8	1 838 549	37.5	16 018	4 297	436
	8 largest firms	15	2 994 948	61.1	26 147	6 883	734
	20 largest firms	27	4 099 117	83.6	33 844	8 724	970
	50 largest firms	57	4 768 410	97.3	43 011	10 950	1 353
4224302	Dairy product (except raw milk) whsle						
	All firms	2 722	29 694 010	100.0	1 588 086	367 953	46 100
	4 largest firms	61	5 002 217	16.8	389 970	87 946	8 016
	8 largest firms	70	8 482 685	28.6	424 250	96 545	8 868
	20 largest firms	262	13 635 402	45.9	617 110	144 864	14 382
	50 largest firms	401	18 168 059	61.2	813 942	192 578	20 272
42244	Poultry & poultry product whsle						
	All firms	1 040	13 809 561	100.0	490 567	113 929	17 792
	4 largest firms	15	2 306 176	16.7	34 922	9 292	652
	8 largest firms	36	3 062 211	22.2	54 608	14 055	1 293
	20 largest firms	60	4 704 181	34.1	86 867	21 854	2 104
	50 largest firms	106	7 013 980	50.8	176 562	42 375	5 263
422440	Poultry & poultry product whsle						
	All firms	1 040	13 809 561	100.0	490 567	113 929	17 792
	4 largest firms	15	2 306 176	16.7	34 922	9 292	652
	8 largest firms	36	3 062 211	22.2	54 608	14 055	1 293
	20 largest firms	60	4 704 181	34.1	86 867	21 854	2 104
	50 largest firms	106	7 013 980	50.8	176 562	42 375	5 263
4224401	Live poultry whsle						
	All firms	50	317 047	100.0	17 713	4 160	595
	4 largest firms	4	197 855	62.4	4 153	973	98
	8 largest firms	8	231 442	73.0	8 267	1 911	236
	20 largest firms	20	287 984	90.8	14 599	3 344	441
	50 largest firms	50	317 047	100.0	17 713	4 160	595
4224402	Poultry & poultry product (except live) whsle						
	All firms	990	13 492 514	100.0	472 854	109 769	17 197
	4 largest firms	15	2 306 176	17.1	34 922	9 292	652
	8 largest firms	34	3 056 249	22.7	54 268	13 934	1 274
	20 largest firms	59	4 686 737	34.7	87 316	21 781	2 082
	50 largest firms	104	6 931 391	51.4	175 248	42 105	5 225
42245	Confectionery whsle						
	All firms	2 621	27 169 914	100.0	1 835 202	442 780	60 010
	4 largest firms	163	12 692 661	46.7	978 335	240 807	29 150
	8 largest firms	196	15 465 142	56.9	1 105 758	273 195	31 895
	20 largest firms	260	17 842 883	65.7	1 235 880	303 775	36 547
	50 largest firms	336	20 056 170	73.8	1 323 472	330 288	39 122
422450	Confectionery whsle						
	All firms	2 621	27 169 914	100.0	1 835 202	442 780	60 010
	4 largest firms	163	12 692 661	46.7	978 335	240 807	29 150
	8 largest firms	196	15 465 142	56.9	1 105 758	273 195	31 895
	20 largest firms	260	17 842 883	65.7	1 235 880	303 775	36 547
	50 largest firms	336	20 056 170	73.8	1 323 472	330 288	39 122
42246	Fish & seafood whsle						
	All firms	2 960	13 165 780	100.0	684 365	154 839	27 402
	4 largest firms	5	816 469	6.2	10 759	2 399	175
	8 largest firms	16	1 335 358	10.1	25 638	5 777	546
	20 largest firms	48	2 502 590	19.0	82 268	17 201	2 174
	50 largest firms	88	4 007 088	30.4	132 246	28 876	3 519

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
422460	Fish & seafood whsle						
	All firms	2 960	13 165 780	100.0	684 365	154 839	27 402
	4 largest firms	5	816 469	6.2	10 759	2 399	175
	8 largest firms	16	1 335 358	10.1	25 638	5 777	546
	20 largest firms	48	2 502 590	19.0	82 268	17 201	2 174
	50 largest firms	88	4 007 088	30.4	132 246	28 876	3 519
42247	Meat & meat product whsle						
	All firms	3 557	51 326 415	100.0	1 490 922	351 742	50 256
	4 largest firms	26	18 362 084	35.8	53 095	12 957	1 531
	8 largest firms	84	21 527 625	41.9	138 950	33 886	4 020
	20 largest firms	117	26 024 753	50.7	237 616	57 207	6 305
	50 largest firms	156	30 808 698	60.0	381 023	91 497	10 271
422470	Meat & meat product whsle						
	All firms	3 557	51 326 415	100.0	1 490 922	351 742	50 256
	4 largest firms	26	18 362 084	35.8	53 095	12 957	1 531
	8 largest firms	84	21 527 625	41.9	138 950	33 886	4 020
	20 largest firms	117	26 024 753	50.7	237 616	57 207	6 305
	50 largest firms	156	30 808 698	60.0	381 023	91 497	10 271
42248	Fresh fruit & vegetable whsle						
	All firms	6 121	46 340 833	100.0	3 021 175	682 431	109 771
	4 largest firms	137	3 868 295	8.3	181 767	46 879	4 272
	8 largest firms	184	5 502 938	11.9	263 005	67 038	6 425
	20 largest firms	233	7 827 600	16.9	335 629	83 246	8 126
	50 largest firms	295	11 241 890	24.3	512 657	127 436	14 859
422480	Fresh fruit & vegetable whsle						
	All firms	6 121	46 340 833	100.0	3 021 175	682 431	109 771
	4 largest firms	137	3 868 295	8.3	181 767	46 879	4 272
	8 largest firms	184	5 502 938	11.9	263 005	67 038	6 425
	20 largest firms	233	7 827 600	16.9	335 629	83 246	8 126
	50 largest firms	295	11 241 890	24.3	512 657	127 436	14 859
42249	Other grocery & related products whsle						
	All firms	14 623	186 758 663	100.0	9 277 467	2 195 951	288 689
	4 largest firms	422	30 107 084	16.1	1 434 608	346 086	42 228
	8 largest firms	792	46 990 008	25.2	1 728 095	420 861	49 734
	20 largest firms	1 162	75 194 723	40.3	2 833 901	690 511	79 240
	50 largest firms	1 471	104 339 396	55.9	3 932 211	954 027	109 861
422490	Other grocery & related products whsle						
	All firms	14 623	186 758 663	100.0	9 277 467	2 195 951	288 689
	4 largest firms	422	30 107 084	16.1	1 434 608	346 086	42 228
	8 largest firms	792	46 990 008	25.2	1 728 095	420 861	49 734
	20 largest firms	1 162	75 194 723	40.3	2 833 901	690 511	79 240
	50 largest firms	1 471	104 339 396	55.9	3 932 211	954 027	109 861
4224901	Coffee, tea, & spice whsle						
	All firms	1 788	13 421 054	100.0	587 048	136 127	19 037
	4 largest firms	35	4 191 433	31.2	46 718	11 326	1 373
	8 largest firms	62	5 620 184	41.9	65 565	15 899	1 882
	20 largest firms	188	8 200 256	61.1	145 469	34 627	4 022
	50 largest firms	293	10 219 108	76.1	228 576	52 080	5 833
4224902	Bread & baked goods whsle						
	All firms	3 290	20 275 213	100.0	1 607 505	400 066	55 337
	4 largest firms	453	10 970 220	54.1	720 541	191 975	21 608
	8 largest firms	480	13 578 730	67.0	825 726	213 590	24 284
	20 largest firms	674	15 338 781	75.7	1 066 335	273 379	31 342
	50 largest firms	777	17 050 734	84.1	1 211 776	307 451	35 886
4224903	Soft drinks whsle						
	All firms	3 150	29 142 717	100.0	3 212 389	739 081	100 272
	4 largest firms	588	14 748 314	50.6	1 609 993	372 633	46 757
	8 largest firms	658	17 119 091	58.7	1 777 925	409 900	51 496
	20 largest firms	887	20 633 504	70.8	2 190 494	506 121	64 930
	50 largest firms	1 030	23 329 941	80.1	2 473 455	571 594	74 229
4224904	Canned goods whsle						
	All firms	1 283	27 632 847	100.0	753 747	178 275	20 470
	4 largest firms	34	10 320 592	37.3	140 913	33 271	3 219
	8 largest firms	62	13 290 326	48.1	183 322	42 629	4 363
	20 largest firms	95	17 271 315	62.5	311 968	74 149	7 024
	50 largest firms	141	20 866 970	75.5	423 391	98 837	9 755

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4224905	Food & beverage basic materials whsle						
	All firms	703	6 331 021	100.0	266 495	61 485	7 303
	4 largest firms	21	1 575 201	24.9	46 703	11 897	1 335
	8 largest firms	33	2 302 371	36.4	60 886	16 346	1 530
	20 largest firms	72	3 169 292	50.1	93 148	24 946	2 474
	50 largest firms	124	4 250 951	67.1	133 652	31 762	3 144
4224906	Other grocery specialties whsle						
	All firms	4 409	89 955 811	100.0	2 850 283	680 917	86 270
	4 largest firms	72	21 855 218	24.3	333 964	80 992	7 836
	8 largest firms	130	30 541 119	34.0	454 991	112 386	10 568
	20 largest firms	211	46 660 719	51.9	782 974	191 081	19 152
	50 largest firms	344	62 449 360	69.4	1 310 265	324 810	35 839
4225	Farm-product raw material whsle						
	All firms	10 343	166 786 245	100.0	2 306 012	518 518	97 521
	4 largest firms	527	37 575 520	22.5	194 441	47 286	5 852
	8 largest firms	873	58 116 448	34.8	327 372	78 789	9 882
	20 largest firms	996	75 838 394	45.5	424 045	99 704	11 556
	50 largest firms	1 405	91 479 826	54.8	572 639	132 236	16 104
42251	Grain & field bean whsle						
	All firms	6 569	120 312 556	100.0	1 642 921	370 403	56 368
	4 largest firms	508	35 716 937	29.7	183 492	44 245	5 487
	8 largest firms	791	54 477 182	45.3	307 354	73 592	9 212
	20 largest firms	921	71 510 266	59.4	361 952	86 353	10 441
	50 largest firms	1 209	81 065 731	67.4	497 706	116 511	13 825
422510	Grain & field bean whsle						
	All firms	6 569	120 312 556	100.0	1 642 921	370 403	56 368
	4 largest firms	508	35 716 937	29.7	183 492	44 245	5 487
	8 largest firms	791	54 477 182	45.3	307 354	73 592	9 212
	20 largest firms	921	71 510 266	59.4	361 952	86 353	10 441
	50 largest firms	1 209	81 065 731	67.4	497 706	116 511	13 825
42252	Livestock whsle						
	All firms	2 090	24 098 461	100.0	260 202	60 243	27 182
	4 largest firms	62	2 473 705	10.3	8 227	2 189	422
	8 largest firms	198	3 734 065	15.5	18 554	4 783	1 241
	20 largest firms	305	5 890 023	24.4	34 202	8 470	2 160
	50 largest firms	344	8 662 541	35.9	56 669	13 314	3 376
422520	Livestock whsle						
	All firms	2 090	24 098 461	100.0	260 202	60 243	27 182
	4 largest firms	62	2 473 705	10.3	8 227	2 189	422
	8 largest firms	198	3 734 065	15.5	18 554	4 783	1 241
	20 largest firms	305	5 890 023	24.4	34 202	8 470	2 160
	50 largest firms	344	8 662 541	35.9	56 669	13 314	3 376
42259	Other farm product raw material whsle						
	All firms	1 684	22 375 228	100.0	402 889	87 872	13 971
	4 largest firms	36	5 166 080	23.1	61 197	13 079	1 012
	8 largest firms	49	7 778 289	34.8	85 854	17 479	1 464
	20 largest firms	104	11 458 216	51.2	142 841	29 075	3 063
	50 largest firms	148	14 425 860	64.5	177 783	36 951	3 884
422590	Other farm product raw material whsle						
	All firms	1 684	22 375 228	100.0	402 889	87 872	13 971
	4 largest firms	36	5 166 080	23.1	61 197	13 079	1 012
	8 largest firms	49	7 778 289	34.8	85 854	17 479	1 464
	20 largest firms	104	11 458 216	51.2	142 841	29 075	3 063
	50 largest firms	148	14 425 860	64.5	177 783	36 951	3 884
4225901	Hides, skins, & pelts whsle						
	All firms	260	2 096 303	100.0	54 276	13 637	1 983
	4 largest firms	8	478 640	22.8	5 204	1 246	179
	8 largest firms	13	784 712	37.4	12 058	3 344	414
	20 largest firms	25	1 297 858	61.9	19 037	4 987	532
	50 largest firms	59	1 757 190	83.8	31 780	8 217	931
4225902	Leaf tobacco whsle						
	All firms	328	3 658 394	100.0	86 300	19 974	3 720
	4 largest firms	10	1 587 375	43.4	48 905	10 452	809
	8 largest firms	15	1 817 581	49.7	54 051	11 826	1 102
	20 largest firms	36	2 171 938	59.4	58 742	13 139	1 651
	50 largest firms	68	2 663 401	72.8	64 965	14 141	1 816

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4225903	Wool, wool tops, & mohair whsle						
	All firms	80	202 820	100.0	7 838	1 656	307
	4 largest firms	4	68 752	33.9	1 951	324	21
	8 largest firms	10	98 700	48.7	3 138	555	69
	20 largest firms	22	147 325	72.6	4 349	830	122
	50 largest firms	52	194 583	95.9	7 146	1 509	260
4225904	Cotton whsle						
	All firms	297	10 618 437	100.0	110 196	21 147	2 595
	4 largest firms	25	3 791 823	35.7	37 348	7 269	591
	8 largest firms	39	5 771 415	54.4	51 918	9 546	940
	20 largest firms	61	7 842 811	73.9	76 218	14 666	1 510
	50 largest firms	91	9 285 177	87.4	86 781	16 608	1 748
4225905	Other farm-product raw material whsle						
	All firms	719	5 799 274	100.0	144 279	31 458	5 366
	4 largest firms	8	2 285 270	39.4	15 038	2 392	250
	8 largest firms	45	3 188 998	55.0	27 200	5 372	888
	20 largest firms	64	4 039 048	69.6	41 626	8 855	1 212
	50 largest firms	97	4 690 997	80.9	66 468	14 818	1 977
4226	Chemical & allied products whsle						
	All firms	15 920	128 923 496	100.0	7 241 315	1 741 474	165 768
	4 largest firms	296	17 131 593	13.3	360 925	108 823	4 954
	8 largest firms	343	25 063 692	19.4	512 586	150 210	7 129
	20 largest firms	802	39 813 483	30.9	1 139 312	311 032	18 320
	50 largest firms	1 351	58 103 877	45.1	1 714 328	452 150	30 218
42261	Plastics materials & basic forms & shapes whsle						
	All firms	4 349	35 193 271	100.0	1 743 650	405 948	43 680
	4 largest firms	76	6 688 355	19.0	91 509	24 350	1 295
	8 largest firms	169	9 491 567	27.0	159 952	40 884	2 630
	20 largest firms	237	13 734 958	39.0	238 515	60 415	3 804
	50 largest firms	420	17 805 435	50.6	376 209	94 793	7 728
422610	Plastics materials & basic forms & shapes whsle						
	All firms	4 349	35 193 271	100.0	1 743 650	405 948	43 680
	4 largest firms	76	6 688 355	19.0	91 509	24 350	1 295
	8 largest firms	169	9 491 567	27.0	159 952	40 884	2 630
	20 largest firms	237	13 734 958	39.0	238 515	60 415	3 804
	50 largest firms	420	17 805 435	50.6	376 209	94 793	7 728
42269	Other chemical & allied products whsle						
	All firms	11 571	93 730 225	100.0	5 497 665	1 335 526	122 088
	4 largest firms	28	13 384 948	14.3	328 229	102 697	4 102
	8 largest firms	274	20 045 222	21.4	458 978	134 483	6 654
	20 largest firms	735	32 706 809	34.9	1 048 396	284 013	17 396
	50 largest firms	1 234	48 555 375	51.8	1 569 538	413 820	28 059
422690	Other chemical & allied products whsle						
	All firms	11 571	93 730 225	100.0	5 497 665	1 335 526	122 088
	4 largest firms	28	13 384 948	14.3	328 229	102 697	4 102
	8 largest firms	274	20 045 222	21.4	458 978	134 483	6 654
	20 largest firms	735	32 706 809	34.9	1 048 396	284 013	17 396
	50 largest firms	1 234	48 555 375	51.8	1 569 538	413 820	28 059
4226901	Industrial gases (except LP) whsle						
	All firms	1 106	2 806 880	100.0	407 882	97 550	11 505
	4 largest firms	377	1 219 885	43.5	175 921	42 872	4 653
	8 largest firms	432	1 618 563	57.7	209 670	51 169	5 397
	20 largest firms	522	1 949 943	69.5	249 252	60 584	6 480
	50 largest firms	594	2 274 399	81.0	303 079	73 670	8 041
4226902	Other chemical & allied products whsle						
	All firms	10 465	90 923 345	100.0	5 089 783	1 237 976	110 583
	4 largest firms	28	13 384 948	14.7	328 229	102 697	4 102
	8 largest firms	270	20 032 737	22.0	457 949	134 198	6 620
	20 largest firms	731	32 694 324	36.0	1 047 367	283 728	17 362
	50 largest firms	1 100	48 222 203	53.0	1 503 331	398 405	26 578
4227	Petroleum & petroleum products whsle						
	All firms	11 297	267 623 942	100.0	4 479 853	1 081 580	137 829
	4 largest firms	251	39 947 959	14.9	311 939	89 980	5 059
	8 largest firms	377	71 198 529	26.6	469 096	130 422	7 837
	20 largest firms	932	125 223 451	46.8	938 448	249 099	21 582
	50 largest firms	1 274	168 592 247	63.0	1 211 757	316 200	27 422

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42271	Petroleum bulk stations & terminals						
	All firms	7 690	176 719 246	100.0	3 165 900	754 255	102 489
	4 largest firms	148	33 093 072	18.7	158 502	41 757	2 928
	8 largest firms	344	59 346 254	33.6	324 442	84 630	6 538
	20 largest firms	676	96 267 989	54.5	623 565	156 496	14 731
	50 largest firms	939	117 451 794	66.5	847 107	210 536	19 242
422710	Petroleum bulk stations & terminals						
	All firms	7 690	176 719 246	100.0	3 165 900	754 255	102 489
	4 largest firms	148	33 093 072	18.7	158 502	41 757	2 928
	8 largest firms	344	59 346 254	33.6	324 442	84 630	6 538
	20 largest firms	676	96 267 989	54.5	623 565	156 496	14 731
	50 largest firms	939	117 451 794	66.5	847 107	210 536	19 242
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	7 270	171 008 939	100.0	2 991 345	713 993	97 752
	4 largest firms	145	33 024 979	19.3	156 945	41 295	2 895
	8 largest firms	335	57 948 691	33.9	318 946	82 901	6 454
	20 largest firms	664	94 807 229	55.4	614 312	153 793	14 568
	50 largest firms	934	115 193 761	67.4	832 130	207 162	19 045
42271011	Petroleum bulk stations (except LP)						
	All firms	6 045	50 922 994	100.0	1 878 095	443 455	69 499
	4 largest firms	64	4 589 913	9.0	29 791	7 750	558
	8 largest firms	122	6 762 680	13.3	80 481	21 792	1 910
	20 largest firms	200	9 213 502	18.1	128 984	32 894	3 253
	50 largest firms	423	12 794 919	25.1	217 187	55 531	6 793
42271012	Petroleum bulk terminals (except LP)						
	All firms	1 225	120 085 945	100.0	1 113 250	270 538	28 253
	4 largest firms	109	30 861 730	25.7	119 424	30 729	2 157
	8 largest firms	265	54 400 193	45.3	286 846	74 167	5 769
	20 largest firms	517	88 838 172	74.0	546 715	135 582	12 940
	50 largest firms	749	107 929 990	89.9	726 907	179 264	16 482
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	420	5 710 307	100.0	174 555	40 262	4 737
	4 largest firms	131	2 905 372	50.9	41 795	10 159	1 277
	8 largest firms	146	3 660 991	64.1	57 334	13 716	1 591
	20 largest firms	172	4 515 054	79.1	103 418	23 145	2 508
	50 largest firms	220	5 227 056	91.5	131 082	29 930	3 286
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 607	90 904 696	100.0	1 313 953	327 325	35 340
	4 largest firms	54	20 029 964	22.0	178 476	52 425	2 408
	8 largest firms	162	32 151 780	35.4	260 354	76 120	5 744
	20 largest firms	199	51 354 933	56.5	322 847	91 506	7 103
	50 largest firms	386	64 935 217	71.4	471 301	130 143	9 703
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 607	90 904 696	100.0	1 313 953	327 325	35 340
	4 largest firms	54	20 029 964	22.0	178 476	52 425	2 408
	8 largest firms	162	32 151 780	35.4	260 354	76 120	5 744
	20 largest firms	199	51 354 933	56.5	322 847	91 506	7 103
	50 largest firms	386	64 935 217	71.4	471 301	130 143	9 703
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	4 850	69 703 203	100.0	5 667 069	1 336 925	151 677
	4 largest firms	100	8 327 779	11.9	385 224	106 702	6 323
	8 largest firms	138	12 020 444	17.2	577 303	158 275	9 854
	20 largest firms	259	19 440 661	27.9	1 023 993	267 350	20 212
	50 largest firms	366	26 567 239	38.1	1 556 631	396 175	33 294
42281	Beer & ale whsle						
	All firms	3 013	34 997 239	100.0	3 308 583	752 374	96 284
	4 largest firms	26	2 143 375	6.1	115 216	24 243	2 816
	8 largest firms	43	3 222 507	9.2	177 967	39 807	4 309
	20 largest firms	82	5 387 866	15.4	350 299	80 952	9 045
	50 largest firms	165	8 544 471	24.4	635 115	149 342	17 125
422810	Beer & ale whsle						
	All firms	3 013	34 997 239	100.0	3 308 583	752 374	96 284
	4 largest firms	26	2 143 375	6.1	115 216	24 243	2 816
	8 largest firms	43	3 222 507	9.2	177 967	39 807	4 309
	20 largest firms	82	5 387 866	15.4	350 299	80 952	9 045
	50 largest firms	165	8 544 471	24.4	635 115	149 342	17 125

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42282	Wine & distilled alcoholic beverage whsle						
	All firms	1 837	34 705 964	100.0	2 358 486	584 551	55 393
	4 largest firms	100	8 327 779	24.0	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.4	552 741	153 589	9 567
	20 largest firms	246	18 236 711	52.5	990 216	260 438	19 533
	50 largest firms	341	23 812 781	68.6	1 445 774	371 522	30 226
422820	Wine & distilled alcoholic beverage whsle						
	All firms	1 837	34 705 964	100.0	2 358 486	584 551	55 393
	4 largest firms	100	8 327 779	24.0	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.4	552 741	153 589	9 567
	20 largest firms	246	18 236 711	52.5	990 216	260 438	19 533
	50 largest firms	341	23 812 781	68.6	1 445 774	371 522	30 226
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	1 715	34 325 562	100.0	2 348 175	580 900	54 751
	4 largest firms	100	8 327 779	24.3	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.8	552 741	153 589	9 567
	20 largest firms	246	18 236 711	53.1	990 216	260 438	19 533
	50 largest firms	342	23 787 811	69.3	1 453 064	373 628	30 394
4228202	Wine & distilled alcoholic beverage (State operated) whsle						
	All firms	122	380 402	100.0	10 311	3 651	642
	4 largest firms	37	282 909	74.4	7 287	1 798	314
	8 largest firms	118	D	D	D	D	f
	20 largest firms	122	380 402	100.0	10 311	3 651	642
	50 largest firms	122	380 402	100.0	10 311	3 651	642
4229	Miscellaneous nondurable goods whsle						
	All firms	34 063	213 618 778	100.0	11 321 311	2 681 563	378 531
	4 largest firms	46	31 683 504	14.8	408 691	117 631	5 665
	8 largest firms	119	47 319 692	22.2	710 696	191 521	13 397
	20 largest firms	590	71 497 937	33.5	1 516 499	398 839	33 310
	50 largest firms	1 277	93 323 003	43.7	2 340 941	602 635	60 379
42291	Farm supplies whsle						
	All firms	7 378	53 634 309	100.0	2 562 527	618 653	74 508
	4 largest firms	263	12 007 796	22.4	482 182	139 613	7 999
	8 largest firms	286	16 475 727	30.7	541 477	153 625	8 765
	20 largest firms	706	23 465 101	43.8	743 627	199 534	14 779
	50 largest firms	1 116	31 474 393	58.7	1 095 634	284 695	24 704
422910	Farm supplies whsle						
	All firms	7 378	53 634 309	100.0	2 562 527	618 653	74 508
	4 largest firms	263	12 007 796	22.4	482 182	139 613	7 999
	8 largest firms	286	16 475 727	30.7	541 477	153 625	8 765
	20 largest firms	706	23 465 101	43.8	743 627	199 534	14 779
	50 largest firms	1 116	31 474 393	58.7	1 095 634	284 695	24 704
4229101	Farm supplies—farm dealers						
	All firms	3 873	12 772 801	100.0	836 054	199 470	29 647
	4 largest firms	371	2 993 406	23.4	112 907	28 877	3 195
	8 largest firms	385	4 033 581	31.6	159 519	43 394	4 745
	20 largest firms	675	5 745 862	45.0	300 439	78 812	8 559
	50 largest firms	892	7 322 660	57.3	395 289	100 658	11 688
4229102	Farm supplies—whsle distributors						
	All firms	3 505	40 861 508	100.0	1 726 473	419 183	44 861
	4 largest firms	41	10 812 377	26.5	423 132	124 133	5 864
	8 largest firms	114	14 933 800	36.5	496 866	139 696	7 228
	20 largest firms	341	21 152 351	51.8	640 469	173 116	11 815
	50 largest firms	505	27 228 468	66.6	858 857	220 155	17 458
42292	Book, periodical, & newspaper whsle						
	All firms	4 265	33 630 300	100.0	2 618 123	641 744	89 309
	4 largest firms	188	8 642 732	25.7	294 435	75 742	7 592
	8 largest firms	273	12 239 423	36.4	514 710	126 331	15 512
	20 largest firms	399	17 036 717	50.7	853 727	215 598	29 520
	50 largest firms	617	21 982 684	65.4	1 214 227	304 285	39 473
422920	Book, periodical, & newspaper whsle						
	All firms	4 265	33 630 300	100.0	2 618 123	641 744	89 309
	4 largest firms	188	8 642 732	25.7	294 435	75 742	7 592
	8 largest firms	273	12 239 423	36.4	514 710	126 331	15 512
	20 largest firms	399	17 036 717	50.7	853 727	215 598	29 520
	50 largest firms	617	21 982 684	65.4	1 214 227	304 285	39 473

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 900	8 002 830	100.0	1 026 750	238 920	44 939
	4 largest firms	40	478 311	6.0	58 875	14 123	1 861
	8 largest firms	45	765 052	9.6	78 925	19 159	2 668
	20 largest firms	106	1 378 362	17.2	139 272	34 945	5 252
	50 largest firms	207	2 310 062	28.9	255 280	62 734	9 540
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 900	8 002 830	100.0	1 026 750	238 920	44 939
	4 largest firms	40	478 311	6.0	58 875	14 123	1 861
	8 largest firms	45	765 052	9.6	78 925	19 159	2 668
	20 largest firms	106	1 378 362	17.2	139 272	34 945	5 252
	50 largest firms	207	2 310 062	28.9	255 280	62 734	9 540
42294	Tobacco & tobacco product whsle						
	All firms	1 561	50 268 772	100.0	1 589 663	383 163	57 046
	4 largest firms	61	20 895 088	41.6	487 254	118 000	13 538
	8 largest firms	101	25 346 908	50.4	640 730	160 040	19 238
	20 largest firms	144	30 034 700	59.7	834 182	203 803	26 286
	50 largest firms	219	35 538 639	70.7	1 036 180	257 804	34 541
422940	Tobacco & tobacco product whsle						
	All firms	1 561	50 268 772	100.0	1 589 663	383 163	57 046
	4 largest firms	61	20 895 088	41.6	487 254	118 000	13 538
	8 largest firms	101	25 346 908	50.4	640 730	160 040	19 238
	20 largest firms	144	30 034 700	59.7	834 182	203 803	26 286
	50 largest firms	219	35 538 639	70.7	1 036 180	257 804	34 541
42295	Paint, varnish, & supplies whsle						
	All firms	2 192	7 510 467	100.0	676 404	159 355	19 917
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
422950	Paint, varnish, & supplies whsle						
	All firms	2 192	7 510 467	100.0	676 404	159 355	19 917
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
4229501	Paint, varnish, & supplies whsle						
	All firms	2 192	7 510 467	100.0	676 404	159 355	19 917
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
42299	Other miscellaneous nondurable goods whsle						
	All firms	14 767	60 572 100	100.0	2 847 844	639 728	92 812
	4 largest firms	11	21 492 224	35.5	117 472	32 006	1 155
	8 largest firms	17	27 556 570	45.5	167 983	44 914	1 709
	20 largest firms	35	31 427 113	51.9	334 861	88 124	5 264
	50 largest firms	78	35 214 188	58.1	531 940	133 486	10 357
422990	Other miscellaneous nondurable goods whsle						
	All firms	14 767	60 572 100	100.0	2 847 844	639 728	92 812
	4 largest firms	11	21 492 224	35.5	117 472	32 006	1 155
	8 largest firms	17	27 556 570	45.5	167 983	44 914	1 709
	20 largest firms	35	31 427 113	51.9	334 861	88 124	5 264
	50 largest firms	78	35 214 188	58.1	531 940	133 486	10 357
4229901	Art goods whsle						
	All firms	4 583	9 596 493	100.0	985 525	218 513	33 019
	4 largest firms	6	1 100 487	11.5	57 413	16 935	1 366
	8 largest firms	11	1 547 067	16.1	81 173	22 915	2 076
	20 largest firms	25	2 282 239	23.8	131 154	34 528	3 506
	50 largest firms	77	3 339 174	34.8	269 871	61 937	6 787
4229902	General merchandise (nondurable goods) whsle						
	All firms	3 248	34 597 404	100.0	729 329	171 128	20 477
	4 largest firms	10	21 482 736	62.1	116 914	31 864	1 140
	8 largest firms	16	27 409 582	79.2	188 664	49 685	2 227
	20 largest firms	34	30 043 793	86.8	318 022	80 175	5 423
	50 largest firms	76	31 374 749	90.7	402 728	98 902	7 894

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
42	WHOLESALE TRADE—Con.						
422	Wholesale trade, nondurable goods—Con.						
4229903	Textile bags, bagging, & burlap whsle						
	All firms	446	802 397	100.0	77 465	16 774	2 966
	4 largest firms	4	112 521	14.0	14 758	3 547	306
	8 largest firms	11	183 837	22.9	19 742	3 963	364
	20 largest firms	25	313 643	39.1	27 964	6 072	624
	50 largest firms	57	488 880	60.9	43 886	9 445	1 146
4229904	Other nondurable goods whsle						
	All firms	6 490	15 575 806	100.0	1 055 525	233 313	36 350
	4 largest firms	6	1 511 107	9.7	27 446	5 890	509
	8 largest firms	11	2 129 655	13.7	37 229	8 100	764
	20 largest firms	24	3 323 456	21.3	105 249	23 487	2 084
	50 largest firms	71	5 070 871	32.6	176 064	39 482	4 359
	MERCHANT WHOLESALERS						
	All firms	376 330	2 333 131 187	100.0	158 373 291	36 705 674	4 591 092
	4 largest firms	263	63 898 538	2.7	2 017 928	502 866	54 833
	8 largest firms	659	112 139 887	4.8	2 893 114	727 878	82 083
	20 largest firms	1 565	224 102 786	9.6	3 701 971	927 599	100 955
	50 largest firms	3 845	372 847 342	16.0	7 728 468	1 893 098	194 279
421	Wholesale trade, durable goods						
	All firms	241 379	1 214 780 670	100.0	99 709 272	23 056 814	2 756 659
	4 largest firms	63	47 586 581	3.9	301 772	75 140	8 406
	8 largest firms	127	73 615 865	6.1	697 595	168 960	15 879
	20 largest firms	1 447	128 637 254	10.6	2 323 031	544 923	52 158
	50 largest firms	3 111	212 482 730	17.5	5 459 703	1 346 060	130 831
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	26 093	166 674 187	100.0	8 287 385	1 934 223	281 969
	4 largest firms	45	38 477 524	23.1	194 139	47 527	3 428
	8 largest firms	74	55 641 574	33.4	306 136	74 771	5 243
	20 largest firms	420	78 032 475	46.8	728 235	188 648	18 208
	50 largest firms	738	90 181 587	54.1	1 137 342	282 346	28 437
42111	Automobile & other motor vehicle whsle						
	All firms	6 654	113 917 822	100.0	3 320 639	777 402	96 180
	4 largest firms	37	36 926 641	32.4	151 898	37 275	2 475
	8 largest firms	51	52 790 247	46.3	271 139	69 124	4 019
	20 largest firms	82	69 049 519	60.6	451 055	116 501	7 060
	50 largest firms	197	76 035 457	66.7	747 043	185 526	14 444
421110	Automobile & other motor vehicle whsle						
	All firms	6 654	113 917 822	100.0	3 320 639	777 402	96 180
	4 largest firms	37	36 926 641	32.4	151 898	37 275	2 475
	8 largest firms	51	52 790 247	46.3	271 139	69 124	4 019
	20 largest firms	82	69 049 519	60.6	451 055	116 501	7 060
	50 largest firms	197	76 035 457	66.7	747 043	185 526	14 444
4211101	Automobile & motorcycle whsle						
	All firms	3 331	79 437 563	100.0	911 926	222 524	25 772
	4 largest firms	36	35 364 130	44.5	149 397	38 913	2 532
	8 largest firms	48	50 855 658	64.0	245 528	65 080	3 693
	20 largest firms	75	65 203 710	82.1	417 690	110 443	6 642
	50 largest firms	173	68 651 396	86.4	497 520	128 638	8 791
4211102	Bus & recreational vehicle whsle						
	All firms	347	D	D	D	D	h
	4 largest firms	4	D	D	D	D	c
	8 largest firms	10	D	D	D	D	f
	20 largest firms	27	D	D	D	D	g
	50 largest firms	60	D	D	D	D	g
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	428	7 133 116	100.0	216 730	49 437	6 188
	4 largest firms	10	4 442 191	62.3	38 583	7 049	546
	8 largest firms	14	4 826 683	67.7	54 566	10 875	1 001
	20 largest firms	26	5 346 391	75.0	92 025	20 785	2 134
	50 largest firms	58	6 077 936	85.2	148 443	33 180	3 723
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	480	D	D	D	D	i
	4 largest firms	4	D	D	D	D	e
	8 largest firms	9	D	D	D	D	f
	20 largest firms	30	D	D	D	D	g
	50 largest firms	70	D	D	D	D	h

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	2 068	22 058 292	100.0	1 799 190	415 301	52 127
	4 largest firms	46	1 284 538	5.8	75 722	18 491	2 175
	8 largest firms	59	2 170 093	9.8	122 353	29 632	3 306
	20 largest firms	97	3 976 300	18.0	238 801	57 398	6 450
	50 largest firms	198	6 621 511	30.0	437 382	102 231	11 648
42112	Motor vehicle supplies & new parts whsle						
	All firms	'10 596	'40 856 802	100.0	'3 428 913	'799 934	'121 664
	4 largest firms	308	8 030 208	19.7	258 959	65 557	10 508
	8 largest firms	356	11 080 379	27.1	289 853	73 353	11 302
	20 largest firms	486	14 760 304	36.1	421 130	104 215	14 676
	50 largest firms	782	D	D	D	D	j
421120	Motor vehicle supplies & new parts whsle						
	All firms	'10 596	'40 856 802	100.0	'3 428 913	'799 934	'121 664
	4 largest firms	308	8 030 208	19.7	258 959	65 557	10 508
	8 largest firms	356	11 080 379	27.1	289 853	73 353	11 302
	20 largest firms	486	14 760 304	36.1	421 130	104 215	14 676
	50 largest firms	782	D	D	D	D	j
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	'4 357	'19 025 397	100.0	'1 677 699	'387 998	'59 564
	4 largest firms	139	4 397 143	23.1	141 093	35 589	5 291
	8 largest firms	181	5 890 667	31.0	202 927	49 261	6 853
	20 largest firms	223	D	D	D	D	j
	50 largest firms	452	9 612 926	50.5	522 846	122 754	17 663
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	5 732	20 760 962	100.0	1 606 696	377 859	57 724
	4 largest firms	181	6 139 410	29.6	132 714	33 533	5 472
	8 largest firms	191	7 605 819	36.6	157 812	39 896	5 967
	20 largest firms	307	9 713 292	46.8	267 561	66 318	9 101
	50 largest firms	477	12 154 107	58.5	465 819	115 169	14 747
4211203	Petroleum products marketing equipment whsle						
	All firms	507	1 070 443	100.0	144 518	34 077	4 376
	4 largest firms	16	135 767	12.7	14 261	3 591	331
	8 largest firms	27	211 045	19.7	20 557	5 676	465
	20 largest firms	53	365 131	34.1	36 678	9 176	906
	50 largest firms	98	591 805	55.3	67 417	15 566	1 701
42113	Tire & tube whsle						
	All firms	1 738	6 627 456	100.0	566 057	128 741	18 318
	4 largest firms	85	1 260 916	19.0	55 648	13 029	1 478
	8 largest firms	120	1 707 586	25.8	78 024	18 516	2 154
	20 largest firms	175	2 495 683	37.7	133 179	30 870	3 646
	50 largest firms	256	3 384 214	51.1	198 851	46 380	5 422
421130	Tire & tube whsle						
	All firms	1 738	6 627 456	100.0	566 057	128 741	18 318
	4 largest firms	85	1 260 916	19.0	55 648	13 029	1 478
	8 largest firms	120	1 707 586	25.8	78 024	18 516	2 154
	20 largest firms	175	2 495 683	37.7	133 179	30 870	3 646
	50 largest firms	256	3 384 214	51.1	198 851	46 380	5 422
42114	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
421140	Motor vehicle parts, (used) whsle						
	All firms	7 105	5 272 107	100.0	971 776	228 146	45 807
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
4212	Furniture & home furnishings whsle						
	All firms	11 912	38 998 409	100.0	4 272 437	971 161	132 093
	4 largest firms	53	1 370 554	3.5	92 898	23 065	2 594
	8 largest firms	60	2 198 847	5.6	130 247	31 422	3 395
	20 largest firms	127	3 983 851	10.2	298 698	70 336	7 377
	50 largest firms	242	6 906 335	17.7	595 496	140 370	15 351

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42121	Furniture whsle						
	All firms	4 880	17 259 071	100.0	1 970 278	447 186	56 493
	4 largest firms	22	1 004 531	5.8	63 316	15 706	1 564
	8 largest firms	46	1 555 218	9.0	113 555	26 869	2 600
	20 largest firms	94	2 816 439	16.3	264 092	60 674	5 664
	50 largest firms	171	4 640 648	26.9	462 447	105 426	9 957
421210	Furniture whsle						
	All firms	4 880	17 259 071	100.0	1 970 278	447 186	56 493
	4 largest firms	22	1 004 531	5.8	63 316	15 706	1 564
	8 largest firms	46	1 555 218	9.0	113 555	26 869	2 600
	20 largest firms	94	2 816 439	16.3	264 092	60 674	5 664
	50 largest firms	171	4 640 648	26.9	462 447	105 426	9 957
4212101	Household & lawn furniture whsle						
	All firms	2 275	5 670 483	100.0	524 847	123 314	19 322
	4 largest firms	12	485 566	8.6	20 275	4 635	585
	8 largest firms	17	736 354	13.0	40 055	10 606	1 204
	20 largest firms	32	1 228 469	21.7	74 838	19 353	2 160
	50 largest firms	67	1 939 863	34.2	110 226	27 113	3 377
4212102	Office & business furniture whsle						
	All firms	2 605	11 588 588	100.0	1 445 431	323 872	37 171
	4 largest firms	23	958 967	8.3	65 321	16 519	1 596
	8 largest firms	46	1 491 715	12.9	121 071	29 039	2 636
	20 largest firms	91	2 642 205	22.8	276 972	63 696	5 830
	50 largest firms	169	4 237 792	36.6	464 899	102 627	9 508
42122	Home furnishings whsle						
	All firms	7 032	21 739 338	100.0	2 302 159	523 975	75 600
	4 largest firms	37	1 186 380	5.5	67 449	15 428	1 779
	8 largest firms	63	1 899 337	8.7	121 917	29 168	3 419
	20 largest firms	112	3 244 914	14.9	254 476	61 436	7 617
	50 largest firms	197	5 334 838	24.5	441 259	102 699	12 269
421220	Home furnishings whsle						
	All firms	7 032	21 739 338	100.0	2 302 159	523 975	75 600
	4 largest firms	37	1 186 380	5.5	67 449	15 428	1 779
	8 largest firms	63	1 899 337	8.7	121 917	29 168	3 419
	20 largest firms	112	3 244 914	14.9	254 476	61 436	7 617
	50 largest firms	197	5 334 838	24.5	441 259	102 699	12 269
4212201	Household china, glassware, & crockery whsle						
	All firms	1 039	3 796 559	100.0	377 858	84 585	12 020
	4 largest firms	5	572 510	15.1	49 742	10 612	1 241
	8 largest firms	13	851 142	22.4	74 087	16 711	1 734
	20 largest firms	25	1 363 097	35.9	113 745	24 552	2 885
	50 largest firms	64	2 062 070	54.3	195 393	43 737	5 224
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	1 532	4 438 939	100.0	448 387	103 114	15 921
	4 largest firms	4	535 126	12.1	40 088	10 970	1 144
	8 largest firms	12	824 221	18.6	60 987	15 989	1 606
	20 largest firms	27	1 344 983	30.3	100 785	25 401	2 748
	50 largest firms	59	2 089 173	47.1	160 291	39 228	4 797
4212203	Floor coverings whsle						
	All firms	2 270	7 941 902	100.0	862 372	197 779	25 505
	4 largest firms	63	660 018	8.3	57 287	13 536	1 693
	8 largest firms	76	1 048 454	13.2	84 187	19 798	2 337
	20 largest firms	130	1 848 721	23.3	165 292	36 695	4 209
	50 largest firms	276	2 987 591	37.6	281 360	66 151	7 169
4212204	Other home furnishings whsle						
	All firms	2 191	5 561 938	100.0	613 542	138 497	22 154
	4 largest firms	26	1 026 622	18.5	65 320	16 071	2 058
	8 largest firms	32	1 425 243	25.6	105 871	26 038	3 645
	20 largest firms	46	1 938 534	34.9	148 663	33 756	4 951
	50 largest firms	78	2 606 951	46.9	216 793	48 488	6 622
4213	Lumber & other construction materials whsle						
	All firms	11 142	61 302 570	100.0	4 167 547	968 604	125 574
	4 largest firms	122	9 291 092	15.2	214 177	57 206	4 458
	8 largest firms	196	12 420 196	20.3	320 491	93 618	6 660
	20 largest firms	364	16 928 981	27.6	528 438	148 244	12 269
	50 largest firms	657	21 388 463	34.9	769 793	209 437	18 923

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	5 636	46 426 349	100.0	2 598 366	618 903	75 730
	4 largest firms	122	9 291 092	20.0	214 177	57 206	4 458
	8 largest firms	194	12 336 179	26.6	314 444	92 075	6 543
	20 largest firms	360	16 519 107	35.6	516 007	144 805	12 133
	50 largest firms	499	20 366 633	43.9	684 042	187 519	16 684
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	5 636	46 426 349	100.0	2 598 366	618 903	75 730
	4 largest firms	122	9 291 092	20.0	214 177	57 206	4 458
	8 largest firms	194	12 336 179	26.6	314 444	92 075	6 543
	20 largest firms	360	16 519 107	35.6	516 007	144 805	12 133
	50 largest firms	499	20 366 633	43.9	684 042	187 519	16 684
4213101	Lumber without yard whsle						
	All firms	1 425	13 795 098	100.0	440 679	111 306	11 000
	4 largest firms	48	5 449 324	39.5	86 255	27 031	1 685
	8 largest firms	52	6 075 015	44.0	93 614	28 615	1 786
	20 largest firms	82	7 213 341	52.3	119 353	38 780	2 212
	50 largest firms	121	8 588 359	62.3	160 900	47 972	2 870
4213102	Lumber with yard whsle						
	All firms	1 499	13 188 854	100.0	780 649	176 782	24 380
	4 largest firms	38	1 819 272	13.8	43 735	11 167	960
	8 largest firms	58	2 677 077	20.3	59 859	15 048	1 429
	20 largest firms	105	3 867 290	29.3	108 663	26 404	2 872
	50 largest firms	187	5 730 328	43.4	211 840	50 365	5 474
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	2 712	19 442 397	100.0	1 377 038	330 815	40 350
	4 largest firms	94	4 909 983	25.3	164 421	46 269	3 457
	8 largest firms	180	6 553 178	33.7	284 115	75 525	6 866
	20 largest firms	262	9 003 989	46.3	413 825	110 936	10 300
	50 largest firms	359	11 213 215	57.7	573 191	148 885	15 129
42132	Brick, stone, & related construction materials whsle						
	All firms	2 094	4 444 476	100.0	502 387	104 660	15 737
	4 largest firms	26	358 410	8.1	10 827	2 423	266
	8 largest firms	57	561 015	12.6	29 936	6 281	697
	20 largest firms	115	979 513	22.0	68 670	12 528	1 409
	50 largest firms	174	1 561 593	35.1	112 751	23 166	2 792
421320	Brick, stone, & related construction materials whsle						
	All firms	2 094	4 444 476	100.0	502 387	104 660	15 737
	4 largest firms	26	358 410	8.1	10 827	2 423	266
	8 largest firms	57	561 015	12.6	29 936	6 281	697
	20 largest firms	115	979 513	22.0	68 670	12 528	1 409
	50 largest firms	174	1 561 593	35.1	112 751	23 166	2 792
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	679	1 320 519	100.0	152 601	33 054	4 968
	4 largest firms	29	257 721	19.5	16 064	3 340	422
	8 largest firms	38	343 795	26.0	23 951	5 685	762
	20 largest firms	65	496 578	37.6	39 411	9 330	1 144
	50 largest firms	113	719 238	54.5	65 476	15 150	1 923
4213202	Sand, gravel, & stone whsle						
	All firms	886	1 574 246	100.0	206 541	42 351	6 878
	4 largest firms	30	179 047	11.4	16 787	3 321	446
	8 largest firms	62	305 738	19.4	27 121	5 176	660
	20 largest firms	84	494 266	31.4	44 662	9 119	1 284
	50 largest firms	117	756 655	48.1	74 738	14 991	2 081
4213203	Cement, lime, & related products whsle						
	All firms	529	1 549 711	100.0	143 245	29 255	3 891
	4 largest firms	10	223 794	14.4	10 852	1 960	153
	8 largest firms	20	358 940	23.2	21 596	3 231	255
	20 largest firms	46	644 234	41.6	34 023	5 701	558
	50 largest firms	89	980 577	63.3	70 627	14 257	1 467

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42133	Roofing, siding, & insulation material whsle						
	All firms	1 069	5 203 479	100.0	430 481	95 695	12 661
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
421330	Roofing, siding, & insulation material whsle						
	All firms	1 069	5 203 479	100.0	430 481	95 695	12 661
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
4213301	Roofing, siding, & insulation material whsle						
	All firms	1 069	5 203 479	100.0	430 481	95 695	12 661
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
42139	Other construction materials whsle						
	All firms	2 343	5 228 266	100.0	636 313	149 346	21 446
	4 largest firms	29	460 909	8.8	58 433	13 480	1 757
	8 largest firms	42	720 935	13.8	86 085	21 187	2 658
	20 largest firms	89	1 241 142	23.7	126 133	31 080	3 978
	50 largest firms	208	2 068 921	39.6	203 421	49 518	6 271
421390	Other construction materials whsle						
	All firms	2 343	5 228 266	100.0	636 313	149 346	21 446
	4 largest firms	29	460 909	8.8	58 433	13 480	1 757
	8 largest firms	42	720 935	13.8	86 085	21 187	2 658
	20 largest firms	89	1 241 142	23.7	126 133	31 080	3 978
	50 largest firms	208	2 068 921	39.6	203 421	49 518	6 271
4213901	Flat glass & other construction glass whsle						
	All firms	523	1 017 500	100.0	169 597	40 685	6 050
	4 largest firms	22	237 096	23.3	40 765	9 052	1 282
	8 largest firms	33	340 612	33.5	50 908	11 516	1 623
	20 largest firms	47	514 391	50.6	76 341	17 167	2 462
	50 largest firms	84	695 075	68.3	106 470	25 141	3 505
4213902	Other construction materials whsle						
	All firms	1 820	4 210 766	100.0	466 716	108 661	15 396
	4 largest firms	15	419 556	10.0	33 430	8 109	864
	8 largest firms	38	635 240	15.1	59 805	15 608	1 773
	20 largest firms	68	1 128 473	26.8	95 918	24 675	3 011
	50 largest firms	187	1 863 187	44.2	159 125	39 683	4 766
4214	Professional & commercial equipment & supplies whsle						
	All firms	38 366	237 178 097	100.0	21 339 923	4 950 844	532 717
	4 largest firms	77	28 549 102	12.0	645 443	148 796	16 862
	8 largest firms	202	41 900 682	17.7	954 802	218 329	24 080
	20 largest firms	1 150	66 201 033	27.9	3 084 941	693 811	76 519
	50 largest firms	1 684	90 079 799	38.0	4 584 125	1 084 640	110 958
42141	Photographic equipment & supplies whsle						
	All firms	1 207	8 347 662	100.0	656 569	148 769	16 320
	4 largest firms	47	2 791 237	33.4	105 455	24 397	2 065
	8 largest firms	75	3 577 862	42.9	139 082	32 323	2 711
	20 largest firms	108	4 514 548	54.1	205 009	48 815	4 085
	50 largest firms	159	5 584 419	66.9	302 026	69 972	6 254
421410	Photographic equipment & supplies whsle						
	All firms	1 207	8 347 662	100.0	656 569	148 769	16 320
	4 largest firms	47	2 791 237	33.4	105 455	24 397	2 065
	8 largest firms	75	3 577 862	42.9	139 082	32 323	2 711
	20 largest firms	108	4 514 548	54.1	205 009	48 815	4 085
	50 largest firms	159	5 584 419	66.9	302 026	69 972	6 254

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42142	Office equipment whsle						
	All firms	6 291	24 496 462	100.0	3 709 687	865 277	110 654
	4 largest firms	675	11 504 454	47.0	1 326 079	302 416	35 140
	8 largest firms	806	14 874 358	60.7	1 679 873	381 638	47 510
	20 largest firms	1 007	16 558 725	67.6	1 928 434	450 844	53 884
	50 largest firms	1 125	17 694 764	72.2	2 143 192	500 607	59 215
421420	Office equipment whsle						
	All firms	6 291	24 496 462	100.0	3 709 687	865 277	110 654
	4 largest firms	675	11 504 454	47.0	1 326 079	302 416	35 140
	8 largest firms	806	14 874 358	60.7	1 679 873	381 638	47 510
	20 largest firms	1 007	16 558 725	67.6	1 928 434	450 844	53 884
	50 largest firms	1 125	17 694 764	72.2	2 143 192	500 607	59 215
42143	Computer & computer peripheral equipment & software whsle						
	All firms	14 459	142 059 509	100.0	9 616 070	2 203 535	210 526
	4 largest firms	115	25 883 323	18.2	530 721	119 499	14 339
	8 largest firms	269	37 058 463	26.1	1 029 522	207 646	24 754
	20 largest firms	362	51 866 770	36.5	1 596 812	377 344	36 657
	50 largest firms	565	65 991 783	46.5	2 204 633	516 596	46 477
421430	Computer & computer peripheral equipment & software whsle						
	All firms	14 459	142 059 509	100.0	9 616 070	2 203 535	210 526
	4 largest firms	115	25 883 323	18.2	530 721	119 499	14 339
	8 largest firms	269	37 058 463	26.1	1 029 522	207 646	24 754
	20 largest firms	362	51 866 770	36.5	1 596 812	377 344	36 657
	50 largest firms	565	65 991 783	46.5	2 204 633	516 596	46 477
4214301	Computer & peripheral equipment whsle						
	All firms	11 806	131 914 692	100.0	7 857 231	1 794 896	176 584
	4 largest firms	114	25 718 818	19.5	527 080	118 638	14 187
	8 largest firms	268	36 893 958	28.0	1 025 881	206 785	24 602
	20 largest firms	360	51 645 397	39.2	1 592 050	376 245	36 488
	50 largest firms	565	65 017 476	49.3	2 103 591	492 617	45 066
42143011	Computers & peripheral equipment for resale						
	All firms	4 861	83 034 207	100.0	3 215 540	782 321	77 346
	4 largest firms	43	23 742 134	28.6	325 021	79 072	9 902
	8 largest firms	89	31 934 264	38.5	468 721	112 621	12 151
	20 largest firms	116	41 102 180	49.5	746 449	214 692	17 490
	50 largest firms	237	49 867 802	60.1	1 069 883	289 796	23 944
42143012	Computers & peripheral equipment for end use						
	All firms	6 945	48 880 485	100.0	4 641 691	1 012 575	99 238
	4 largest firms	170	10 715 458	21.9	658 740	124 339	15 490
	8 largest firms	252	14 839 876	30.4	906 991	173 567	20 475
	20 largest firms	424	19 502 385	39.9	1 239 776	251 966	24 899
	50 largest firms	534	24 475 923	50.1	1 623 680	339 414	31 778
4214302	Computer software (packaged) whsle						
	All firms	2 653	10 144 817	100.0	1 758 839	408 639	33 942
	4 largest firms	6	1 980 280	19.5	125 443	30 468	1 763
	8 largest firms	10	2 906 608	28.7	185 163	53 764	3 044
	20 largest firms	55	4 268 379	42.1	369 417	98 088	6 525
	50 largest firms	124	5 724 765	56.4	616 280	152 355	10 009
42144	Other commercial equipment whsle						
	All firms	4 658	12 215 821	100.0	1 550 219	355 083	47 048
	4 largest firms	8	1 335 730	10.9	74 953	18 680	2 171
	8 largest firms	23	1 771 215	14.5	102 982	25 381	2 954
	20 largest firms	59	2 589 831	21.2	176 568	40 868	4 766
	50 largest firms	103	3 657 097	29.9	298 116	71 805	7 667
421440	Other commercial equipment whsle						
	All firms	4 658	12 215 821	100.0	1 550 219	355 083	47 048
	4 largest firms	8	1 335 730	10.9	74 953	18 680	2 171
	8 largest firms	23	1 771 215	14.5	102 982	25 381	2 954
	20 largest firms	59	2 589 831	21.2	176 568	40 868	4 766
	50 largest firms	103	3 657 097	29.9	298 116	71 805	7 667
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	2 689	8 094 253	100.0	898 717	204 625	28 408
	4 largest firms	8	1 335 730	16.5	74 953	18 680	2 171
	8 largest firms	42	1 755 747	21.7	110 878	27 694	3 142
	20 largest firms	65	2 407 348	29.7	166 900	38 888	4 441
	50 largest firms	115	3 210 605	39.7	245 529	56 592	6 770

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4214402	Store machines & equipment whsle						
	All firms	1 969	4 121 568	100.0	651 502	150 458	18 640
	4 largest firms	4	349 179	8.5	25 562	5 640	643
	8 largest firms	8	526 821	12.8	42 374	9 437	1 168
	20 largest firms	24	939 499	22.8	103 001	26 494	2 404
	50 largest firms	70	1 515 597	36.8	183 029	44 537	4 069
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	7 850	35 599 345	100.0	3 918 018	932 702	93 520
	4 largest firms	107	7 559 706	21.2	358 476	95 362	7 513
	8 largest firms	237	10 538 730	29.6	629 476	163 286	13 224
	20 largest firms	466	15 599 742	43.8	1 097 176	275 374	22 307
	50 largest firms	639	18 822 870	52.9	1 427 432	362 412	29 501
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	7 850	35 599 345	100.0	3 918 018	932 702	93 520
	4 largest firms	107	7 559 706	21.2	358 476	95 362	7 513
	8 largest firms	237	10 538 730	29.6	629 476	163 286	13 224
	20 largest firms	466	15 599 742	43.8	1 097 176	275 374	22 307
	50 largest firms	639	18 822 870	52.9	1 427 432	362 412	29 501
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	6 859	31 745 475	100.0	3 363 241	805 891	79 839
	4 largest firms	107	7 559 706	23.8	358 476	95 362	7 513
	8 largest firms	230	10 516 871	33.1	633 669	163 250	12 427
	20 largest firms	341	14 506 552	45.7	902 584	232 595	17 976
	50 largest firms	478	17 083 919	53.8	1 172 635	304 556	24 004
4214502	Dental equipment & supplies whsle						
	All firms	991	3 853 870	100.0	554 777	126 811	13 681
	4 largest firms	162	1 711 338	44.4	248 704	57 557	5 400
	8 largest firms	184	2 109 948	54.7	287 560	66 514	6 242
	20 largest firms	234	2 588 493	67.2	358 105	81 752	7 918
	50 largest firms	281	3 061 869	79.4	427 744	98 396	9 726
42146	Ophthalmic goods whsle						
	All firms	1 551	5 713 821	100.0	783 497	184 716	26 022
	4 largest firms	5	898 700	15.7	45 292	11 514	1 057
	8 largest firms	39	1 321 510	23.1	110 644	28 923	4 299
	20 largest firms	90	1 986 973	34.8	206 086	53 515	7 094
	50 largest firms	151	2 873 771	50.3	298 658	75 094	9 631
421460	Ophthalmic goods whsle						
	All firms	1 551	5 713 821	100.0	783 497	184 716	26 022
	4 largest firms	5	898 700	15.7	45 292	11 514	1 057
	8 largest firms	39	1 321 510	23.1	110 644	28 923	4 299
	20 largest firms	90	1 986 973	34.8	206 086	53 515	7 094
	50 largest firms	151	2 873 771	50.3	298 658	75 094	9 631
42149	Other professional equipment & supplies whsle						
	All firms	2 350	8 745 477	100.0	1 105 863	260 762	28 627
	4 largest firms	69	2 197 926	25.1	127 442	30 607	2 570
	8 largest firms	88	2 747 154	31.4	193 845	47 158	3 954
	20 largest firms	116	3 762 069	43.0	314 369	75 546	6 681
	50 largest firms	182	4 749 286	54.3	452 917	108 376	9 693
421490	Other professional equipment & supplies whsle						
	All firms	2 350	8 745 477	100.0	1 105 863	260 762	28 627
	4 largest firms	69	2 197 926	25.1	127 442	30 607	2 570
	8 largest firms	88	2 747 154	31.4	193 845	47 158	3 954
	20 largest firms	116	3 762 069	43.0	314 369	75 546	6 681
	50 largest firms	182	4 749 286	54.3	452 917	108 376	9 693
4214901	Religious & school supplies whsle						
	All firms	397	1 110 568	100.0	161 074	36 464	5 358
	4 largest firms	11	297 415	26.8	34 459	7 706	1 224
	8 largest firms	15	418 860	37.7	55 195	12 077	1 756
	20 largest firms	31	601 044	54.1	85 062	18 018	2 581
	50 largest firms	64	796 759	71.7	114 202	25 355	3 390
4214902	Other professional equipment & supplies whsle						
	All firms	1 953	7 634 909	100.0	944 789	224 298	23 269
	4 largest firms	69	2 197 926	28.8	127 442	30 607	2 570
	8 largest firms	88	2 747 154	36.0	193 845	47 158	3 954
	20 largest firms	109	3 646 291	47.8	295 510	71 352	5 732
	50 largest firms	174	4 465 211	58.5	422 354	102 781	8 423

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4215	Metal & mineral (except petroleum) whsle						
	All firms	'10 079	'91 553 201	100.0	'5 595 871	'1 287 325	'146 964
	4 largest firms	143	7 441 361	8.1	266 037	69 366	6 641
	8 largest firms	214	11 805 863	12.9	399 270	103 651	10 387
	20 largest firms	405	20 347 593	22.2	796 403	197 879	19 989
	50 largest firms	644	31 959 238	34.9	1 141 530	283 074	28 608
42151	Metal service centers & offices						
	All firms	9 487	83 124 691	100.0	5 405 023	1 242 261	143 028
	4 largest firms	145	7 385 619	8.9	262 891	68 507	6 647
	8 largest firms	241	11 267 355	13.6	460 232	117 458	12 051
	20 largest firms	410	19 545 723	23.5	824 165	205 238	20 744
	50 largest firms	638	29 995 492	36.1	1 141 679	282 529	28 665
421510	Metal service centers & offices						
	All firms	9 487	83 124 691	100.0	5 405 023	1 242 261	143 028
	4 largest firms	145	7 385 619	8.9	262 891	68 507	6 647
	8 largest firms	241	11 267 355	13.6	460 232	117 458	12 051
	20 largest firms	410	19 545 723	23.5	824 165	205 238	20 744
	50 largest firms	638	29 995 492	36.1	1 141 679	282 529	28 665
4215101	Ferrous metal service centers & sales offices						
	All firms	7 595	66 113 409	100.0	4 485 391	1 037 061	120 653
	4 largest firms	105	6 294 055	9.5	211 090	53 537	5 538
	8 largest firms	201	10 121 771	15.3	415 378	104 485	11 237
	20 largest firms	327	17 043 909	25.8	685 389	168 665	17 645
	50 largest firms	558	25 219 583	38.1	1 027 577	256 634	26 833
42151011	Ferrous metal service centers						
	All firms	5 827	58 768 929	100.0	4 105 455	951 193	110 297
	4 largest firms	99	6 255 541	10.6	210 470	53 373	5 529
	8 largest firms	192	10 048 902	17.1	409 455	103 001	11 068
	20 largest firms	314	16 444 695	28.0	722 316	182 324	19 049
	50 largest firms	528	23 827 312	40.5	1 029 464	257 068	26 829
42151012	Ferrous metal sales offices						
	All firms	1 768	7 344 480	100.0	379 936	85 868	10 356
	4 largest firms	7	1 541 422	21.0	10 457	2 520	160
	8 largest firms	14	2 092 992	28.5	20 290	4 856	343
	20 largest firms	38	3 178 804	43.3	63 755	15 065	1 382
	50 largest firms	96	4 464 708	60.8	117 692	26 984	2 659
4215102	Nonferrous metal service centers & sales offices						
	All firms	1 892	17 011 282	100.0	919 632	205 200	22 375
	4 largest firms	54	2 671 876	15.7	89 930	24 296	1 705
	8 largest firms	58	4 321 392	25.4	123 078	27 790	1 787
	20 largest firms	91	6 907 763	40.6	194 734	46 940	3 850
	50 largest firms	186	9 783 432	57.5	314 424	73 329	6 502
42151021	Nonferrous metal service centers						
	All firms	1 380	15 574 704	100.0	839 223	187 391	20 212
	4 largest firms	52	2 633 241	16.9	89 601	24 184	1 701
	8 largest firms	56	4 282 757	27.5	122 749	27 678	1 783
	20 largest firms	88	6 865 059	44.1	193 231	46 528	3 806
	50 largest firms	177	9 656 029	62.0	307 877	72 378	6 455
42151022	Nonferrous metal sales offices						
	All firms	512	1 436 578	100.0	80 409	17 809	2 163
	4 largest firms	6	318 705	22.2	11 473	2 573	163
	8 largest firms	11	471 178	32.8	14 026	3 105	191
	20 largest firms	23	736 203	51.2	18 425	3 936	282
	50 largest firms	59	992 485	69.1	27 945	6 168	510
42152	Coal & other mineral & ore whsle						
	All firms	'592	'8 428 510	100.0	'190 848	'45 064	'3 936
	4 largest firms	9	2 228 090	26.4	21 688	5 460	348
	8 largest firms	28	3 311 138	39.3	29 493	8 040	485
	20 largest firms	45	4 790 770	56.8	46 093	11 473	662
	50 largest firms	91	6 308 498	74.8	83 094	20 734	1 231
421520	Coal & other mineral & ore whsle						
	All firms	'592	'8 428 510	100.0	'190 848	'45 064	'3 936
	4 largest firms	9	2 228 090	26.4	21 688	5 460	348
	8 largest firms	28	3 311 138	39.3	29 493	8 040	485
	20 largest firms	45	4 790 770	56.8	46 093	11 473	662
	50 largest firms	91	6 308 498	74.8	83 094	20 734	1 231

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4215201	Coal whsle						
	All firms	333	4 987 710	100.0	102 575	23 851	2 117
	4 largest firms	9	1 523 896	30.6	20 018	5 322	291
	8 largest firms	28	2 171 814	43.5	26 311	6 811	387
	20 largest firms	56	3 127 688	62.7	43 482	10 367	685
	50 largest firms	86	4 113 887	82.5	61 669	14 299	944
4215202	Other mineral & ore whsle						
	All firms	259	3 440 800	100.0	88 273	21 213	1 819
	4 largest firms	4	1 762 609	51.2	7 556	1 883	114
	8 largest firms	8	2 205 978	64.1	15 818	3 872	202
	20 largest firms	25	2 701 862	78.5	33 760	8 967	500
	50 largest firms	62	3 152 766	91.6	57 905	14 293	1 014
4216	Electrical goods whsle						
	All firms	27 347	182 334 876	100.0	14 793 391	3 462 691	345 230
	4 largest firms	153	16 381 973	9.0	605 649	135 443	9 928
	8 largest firms	903	28 425 172	15.6	1 245 599	296 815	30 428
	20 largest firms	1 535	53 020 532	29.1	2 605 839	653 519	50 654
	50 largest firms	2 269	75 017 307	41.1	3 851 595	943 370	71 404
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	8 857	38 350 174	100.0	3 756 249	887 946	101 739
	4 largest firms	814	9 897 256	25.8	552 294	143 285	18 864
	8 largest firms	937	11 206 279	29.2	629 652	162 110	20 286
	20 largest firms	1 005	13 180 054	34.4	734 118	187 370	22 615
	50 largest firms	1 170	15 798 349	41.2	988 223	249 481	28 636
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	8 857	38 350 174	100.0	3 756 249	887 946	101 739
	4 largest firms	814	9 897 256	25.8	552 294	143 285	18 864
	8 largest firms	937	11 206 279	29.2	629 652	162 110	20 286
	20 largest firms	1 005	13 180 054	34.4	734 118	187 370	22 615
	50 largest firms	1 170	15 798 349	41.2	988 223	249 481	28 636
42162	Electrical appliance, television & radio set whsle						
	All firms	3 237	39 717 526	100.0	1 709 097	393 253	42 999
	4 largest firms	29	12 558 449	31.6	425 537	93 361	6 620
	8 largest firms	57	17 777 916	44.8	519 150	118 100	8 248
	20 largest firms	102	22 541 846	56.8	619 364	142 012	10 628
	50 largest firms	153	26 998 928	68.0	748 019	171 172	13 524
421620	Electrical appliance, television & radio set whsle						
	All firms	3 237	39 717 526	100.0	1 709 097	393 253	42 999
	4 largest firms	29	12 558 449	31.6	425 537	93 361	6 620
	8 largest firms	57	17 777 916	44.8	519 150	118 100	8 248
	20 largest firms	102	22 541 846	56.8	619 364	142 012	10 628
	50 largest firms	153	26 998 928	68.0	748 019	171 172	13 524
42169	Other electronic parts & equipment whsle						
	All firms	15 253	104 267 176	100.0	9 328 045	2 181 492	200 492
	4 largest firms	386	12 912 169	12.4	567 915	163 559	9 703
	8 largest firms	539	20 830 387	20.0	1 308 904	335 795	18 995
	20 largest firms	1 029	34 678 356	33.3	2 198 671	537 301	33 383
	50 largest firms	1 638	47 574 017	45.6	2 947 194	723 282	47 817
421690	Other electronic parts & equipment whsle						
	All firms	15 253	104 267 176	100.0	9 328 045	2 181 492	200 492
	4 largest firms	386	12 912 169	12.4	567 915	163 559	9 703
	8 largest firms	539	20 830 387	20.0	1 308 904	335 795	18 995
	20 largest firms	1 029	34 678 356	33.3	2 198 671	537 301	33 383
	50 largest firms	1 638	47 574 017	45.6	2 947 194	723 282	47 817
4216901	Communications equipment & supplies whsle						
	All firms	6 722	36 812 342	100.0	4 566 622	1 092 431	98 210
	4 largest firms	347	7 194 969	19.5	883 562	234 682	12 931
	8 largest firms	391	10 797 862	29.3	1 138 781	293 608	17 248
	20 largest firms	721	15 627 972	42.5	1 578 194	411 181	26 510
	50 largest firms	876	20 768 773	56.4	2 076 311	527 426	35 676

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	8 531	67 454 834	100.0	4 761 423	1 089 061	102 282
	4 largest firms	317	12 681 600	18.8	460 050	104 716	7 918
	8 largest firms	587	18 443 297	27.3	788 579	180 062	12 967
	20 largest firms	839	27 411 261	40.6	1 187 194	273 594	18 955
	50 largest firms	1 011	36 249 157	53.7	1 633 678	378 694	27 408
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	17 533	57 253 744	100.0	6 391 596	1 466 209	186 312
	4 largest firms	366	4 789 625	8.4	150 573	37 390	5 557
	8 largest firms	1 034	6 491 285	11.3	320 625	77 001	10 346
	20 largest firms	1 499	9 801 297	17.1	488 845	117 981	15 744
	50 largest firms	2 050	13 761 139	24.0	802 658	196 065	25 254
42171	Hardware whsle						
	All firms	8 170	28 781 646	100.0	3 292 606	751 220	99 338
	4 largest firms	83	4 751 359	16.5	167 519	41 714	5 330
	8 largest firms	655	6 150 982	21.4	263 921	63 367	8 772
	20 largest firms	733	7 971 973	27.7	430 232	104 658	13 935
	50 largest firms	991	10 423 090	36.2	701 176	168 334	21 937
421710	Hardware whsle						
	All firms	8 170	28 781 646	100.0	3 292 606	751 220	99 338
	4 largest firms	83	4 751 359	16.5	167 519	41 714	5 330
	8 largest firms	655	6 150 982	21.4	263 921	63 367	8 772
	20 largest firms	733	7 971 973	27.7	430 232	104 658	13 935
	50 largest firms	991	10 423 090	36.2	701 176	168 334	21 937
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	3 261	10 850 765	100.0	1 133 400	263 937	33 270
	4 largest firms	81	1 130 171	10.4	60 329	14 476	1 473
	8 largest firms	186	1 753 409	16.2	103 383	25 432	3 371
	20 largest firms	242	2 683 924	24.7	183 798	43 246	5 347
	50 largest firms	420	4 181 864	38.5	331 107	76 881	9 350
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	3 261	10 850 765	100.0	1 133 400	263 937	33 270
	4 largest firms	81	1 130 171	10.4	60 329	14 476	1 473
	8 largest firms	186	1 753 409	16.2	103 383	25 432	3 371
	20 largest firms	242	2 683 924	24.7	183 798	43 246	5 347
	50 largest firms	420	4 181 864	38.5	331 107	76 881	9 350
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	4 744	14 185 407	100.0	1 559 234	359 093	42 511
	4 largest firms	432	1 189 609	8.4	62 526	14 583	2 012
	8 largest firms	594	1 882 050	13.3	116 633	27 101	3 792
	20 largest firms	914	3 228 277	22.8	222 913	55 075	6 776
	50 largest firms	1 184	5 234 137	36.9	391 603	93 948	10 695
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	4 744	14 185 407	100.0	1 559 234	359 093	42 511
	4 largest firms	432	1 189 609	8.4	62 526	14 583	2 012
	8 largest firms	594	1 882 050	13.3	116 633	27 101	3 792
	20 largest firms	914	3 228 277	22.8	222 913	55 075	6 776
	50 largest firms	1 184	5 234 137	36.9	391 603	93 948	10 695
42174	Refrigeration equipment & supplies whsle						
	All firms	1 358	3 435 926	100.0	406 356	91 959	11 193
	4 largest firms	163	541 659	15.8	22 180	6 069	602
	8 largest firms	217	830 033	24.2	45 899	12 164	1 137
	20 largest firms	305	1 256 952	36.6	88 699	20 682	1 967
	50 largest firms	408	1 768 649	51.5	154 545	34 801	3 635
421740	Refrigeration equipment & supplies whsle						
	All firms	1 358	3 435 926	100.0	406 356	91 959	11 193
	4 largest firms	163	541 659	15.8	22 180	6 069	602
	8 largest firms	217	830 033	24.2	45 899	12 164	1 137
	20 largest firms	305	1 256 952	36.6	88 699	20 682	1 967
	50 largest firms	408	1 768 649	51.5	154 545	34 801	3 635

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4218	Machinery, equipment, & supplies whsle						
	All firms	64 951	223 849 297	100.0	24 766 878	5 670 011	674 287
	4 largest firms	834	5 573 321	2.5	442 941	98 813	11 005
	8 largest firms	1 174	8 740 797	3.9	655 999	149 203	16 031
	20 largest firms	1 551	14 805 384	6.6	1 005 578	231 056	25 156
	50 largest firms	2 007	24 464 219	10.9	1 700 683	405 451	41 150
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	4 763	31 561 292	100.0	3 110 734	734 605	77 574
	4 largest firms	42	2 468 656	7.8	157 835	41 301	3 675
	8 largest firms	81	3 841 853	12.2	296 253	75 302	6 564
	20 largest firms	136	6 536 150	20.7	523 890	134 783	11 919
	50 largest firms	357	11 042 835	35.0	972 465	241 774	22 030
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	4 763	31 561 292	100.0	3 110 734	734 605	77 574
	4 largest firms	42	2 468 656	7.8	157 835	41 301	3 675
	8 largest firms	81	3 841 853	12.2	296 253	75 302	6 564
	20 largest firms	136	6 536 150	20.7	523 890	134 783	11 919
	50 largest firms	357	11 042 835	35.0	972 465	241 774	22 030
42182	Farm & garden machinery & equipment whsle						
	All firms	9 312	30 536 605	100.0	2 634 589	591 835	95 909
	4 largest firms	16	1 364 950	4.5	36 393	9 503	882
	8 largest firms	29	1 904 241	6.2	60 115	15 259	1 403
	20 largest firms	176	2 809 403	9.2	129 714	31 645	3 922
	50 largest firms	295	4 125 745	13.5	235 389	54 710	6 990
421820	Farm & garden machinery & equipment whsle						
	All firms	9 312	30 536 605	100.0	2 634 589	591 835	95 909
	4 largest firms	16	1 364 950	4.5	36 393	9 503	882
	8 largest firms	29	1 904 241	6.2	60 115	15 259	1 403
	20 largest firms	176	2 809 403	9.2	129 714	31 645	3 922
	50 largest firms	295	4 125 745	13.5	235 389	54 710	6 990
4218201	Farm machinery & equipment—farm dealers						
	All firms	6 789	21 521 310	100.0	1 863 969	418 663	70 910
	4 largest firms	53	370 553	1.7	28 418	6 789	1 260
	8 largest firms	76	625 141	2.9	44 107	10 792	1 749
	20 largest firms	116	1 167 324	5.4	83 659	19 693	2 912
	50 largest firms	204	2 135 018	9.9	154 666	36 310	5 171
4218202	Farm machinery & equipment—whsle distributors						
	All firms	1 891	6 437 932	100.0	507 832	112 807	16 713
	4 largest firms	13	1 355 781	21.1	35 523	9 302	834
	8 largest firms	30	1 889 859	29.4	57 240	14 517	1 322
	20 largest firms	144	2 441 695	37.9	104 615	24 210	2 593
	50 largest firms	228	3 107 344	48.3	159 598	36 256	4 078
4218203	Lawn & garden machinery & equipment whsle						
	All firms	632	2 577 363	100.0	262 788	60 365	8 286
	4 largest firms	6	230 435	8.9	17 549	4 346	567
	8 largest firms	15	401 235	15.6	35 368	8 083	1 124
	20 largest firms	36	761 815	29.6	66 633	15 635	1 965
	50 largest firms	85	1 333 081	51.7	118 837	28 443	3 461
42183	Industrial machinery & equipment whsle						
	All firms	28 321	97 183 003	100.0	11 523 912	2 627 707	286 732
	4 largest firms	39	3 716 720	3.8	279 867	55 099	5 162
	8 largest firms	173	5 631 875	5.8	404 575	85 260	8 861
	20 largest firms	271	9 110 356	9.4	590 956	124 140	12 558
	50 largest firms	679	14 990 732	15.4	1 004 612	221 034	21 234
421830	Industrial machinery & equipment whsle						
	All firms	28 321	97 183 003	100.0	11 523 912	2 627 707	286 732
	4 largest firms	39	3 716 720	3.8	279 867	55 099	5 162
	8 largest firms	173	5 631 875	5.8	404 575	85 260	8 861
	20 largest firms	271	9 110 356	9.4	590 956	124 140	12 558
	50 largest firms	679	14 990 732	15.4	1 004 612	221 034	21 234

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4218301	Food-processing machinery & equipment whsle						
	All firms	1 056	2 959 044	100.0	410 831	95 919	10 273
	4 largest firms	16	305 138	10.3	41 167	9 850	624
	8 largest firms	20	481 081	16.3	59 589	15 117	960
	20 largest firms	42	843 588	28.5	102 974	25 503	1 905
	50 largest firms	87	1 314 927	44.4	153 136	37 330	3 019
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	3 294	9 945 751	100.0	1 464 278	336 675	36 297
	4 largest firms	95	1 058 258	10.6	156 920	38 275	4 139
	8 largest firms	107	1 467 579	14.8	189 949	46 027	4 707
	20 largest firms	187	2 084 021	21.0	268 940	66 375	6 631
	50 largest firms	298	3 091 578	31.1	398 796	95 100	9 263
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	1 275	3 036 164	100.0	437 279	101 041	11 324
	4 largest firms	57	436 712	14.4	36 636	8 861	954
	8 largest firms	77	589 255	19.4	57 103	13 686	1 329
	20 largest firms	118	917 049	30.2	105 582	24 305	2 419
	50 largest firms	175	1 372 113	45.2	170 415	39 191	3 847
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	2 019	6 909 587	100.0	1 026 999	235 634	24 973
	4 largest firms	46	D	D	D	D	h
	8 largest firms	55	1 212 319	17.5	177 627	43 257	4 366
	20 largest firms	117	1 735 690	25.1	237 982	57 232	5 664
	50 largest firms	219	2 590 330	37.5	351 109	84 153	7 982
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	8 460	28 259 832	100.0	3 404 519	772 131	84 667
	4 largest firms	9	2 578 642	9.1	190 836	36 741	3 347
	8 largest firms	31	3 533 780	12.5	224 691	44 642	4 287
	20 largest firms	78	5 315 503	18.8	321 276	67 499	6 060
	50 largest firms	206	7 457 703	26.4	514 721	112 841	10 631
4218304	Metalworking machinery & equipment whsle						
	All firms	3 232	13 925 794	100.0	1 338 123	300 153	29 963
	4 largest firms	59	1 313 982	9.4	88 839	18 278	2 388
	8 largest firms	85	2 126 518	15.3	132 320	27 252	3 097
	20 largest firms	127	3 522 832	25.3	213 755	46 372	4 553
	50 largest firms	237	5 177 603	37.2	355 366	80 908	7 275
4218305	Materials handling equipment whsle						
	All firms	4 042	15 099 475	100.0	2 069 068	487 920	56 245
	4 largest firms	18	1 738 566	11.5	44 352	13 523	1 032
	8 largest firms	85	2 374 020	15.7	125 770	34 828	3 053
	20 largest firms	137	3 107 117	20.6	232 256	58 228	5 616
	50 largest firms	240	4 365 245	28.9	408 119	100 067	10 032
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	2 688	7 740 720	100.0	693 599	150 488	18 900
	4 largest firms	225	1 419 330	18.3	54 268	13 087	1 690
	8 largest firms	275	1 939 927	25.1	73 069	17 991	2 198
	20 largest firms	350	2 792 409	36.1	113 225	26 524	3 054
	50 largest firms	485	3 799 817	49.1	197 743	44 480	4 931
4218307	Other industrial machinery & equipment whsle						
	All firms	5 549	19 252 387	100.0	2 143 494	484 421	50 387
	4 largest firms	38	1 468 972	7.6	123 219	20 866	1 871
	8 largest firms	48	2 151 837	11.2	154 707	27 175	2 387
	20 largest firms	84	3 481 099	18.1	228 777	46 591	3 511
	50 largest firms	163	5 503 901	28.6	400 840	87 923	6 677
42184	Industrial supplies whsle						
	All firms	12 868	36 889 029	100.0	4 420 039	1 012 617	122 452
	4 largest firms	1 274	4 027 723	10.9	377 607	91 865	11 483
	8 largest firms	1 394	5 064 991	13.7	439 287	106 966	13 339
	20 largest firms	1 824	7 009 892	19.0	647 875	158 153	18 725
	50 largest firms	2 224	9 593 782	26.0	867 954	208 148	24 647

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
421840	Industrial supplies whsle						
	All firms	12 868	36 889 029	100.0	4 420 039	1 012 617	122 452
	4 largest firms	1 274	4 027 723	10.9	377 607	91 865	11 483
	8 largest firms	1 394	5 064 991	13.7	439 287	106 966	13 339
	20 largest firms	1 824	7 009 892	19.0	647 875	158 153	18 725
	50 largest firms	2 224	9 593 782	26.0	867 954	208 148	24 647
4218401	General-line industrial supplies whsle						
	All firms	2 025	3 940 187	100.0	535 267	124 714	15 671
	4 largest firms	51	440 586	11.2	75 652	19 072	1 400
	8 largest firms	65	623 224	15.8	94 611	24 448	1 866
	20 largest firms	115	952 916	24.2	127 439	31 968	2 798
	50 largest firms	196	1 442 148	36.6	195 765	47 863	4 522
4218402	Mechanical power transmission supplies whsle						
	All firms	2 457	7 883 600	100.0	834 627	194 427	23 497
	4 largest firms	1 013	3 480 118	44.1	300 452	73 033	9 084
	8 largest firms	1 145	3 933 065	49.9	335 235	81 161	10 214
	20 largest firms	1 205	4 636 077	58.8	398 525	96 474	11 840
	50 largest firms	1 336	5 505 082	69.8	494 658	118 328	14 329
4218403	Welding supplies whsle						
	All firms	1 876	4 238 602	100.0	592 621	137 192	17 627
	4 largest firms	453	1 082 189	25.5	125 101	30 849	3 791
	8 largest firms	554	1 436 952	33.9	163 627	37 698	4 924
	20 largest firms	686	1 958 691	46.2	218 539	50 397	6 639
	50 largest firms	822	2 506 084	59.1	305 688	71 106	8 932
4218404	Industrial containers & supplies whsle						
	All firms	1 480	4 968 521	100.0	517 474	111 664	14 688
	4 largest firms	29	468 304	9.4	17 044	4 540	608
	8 largest firms	51	738 479	14.9	28 377	7 003	840
	20 largest firms	93	1 307 186	26.3	66 363	15 493	1 674
	50 largest firms	139	2 091 688	42.1	144 611	31 667	3 379
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	1 279	5 276 944	100.0	611 403	140 346	14 238
	4 largest firms	61	546 316	10.4	41 262	10 074	1 100
	8 largest firms	81	802 562	15.2	57 660	14 139	1 372
	20 largest firms	168	1 398 374	26.5	114 480	27 119	2 674
	50 largest firms	248	2 292 520	43.4	216 126	49 260	4 918
4218406	Other industrial supplies whsle						
	All firms	3 751	10 581 175	100.0	1 328 647	304 274	36 731
	4 largest firms	89	860 807	8.1	60 410	14 948	1 896
	8 largest firms	206	1 343 166	12.7	114 820	26 757	3 324
	20 largest firms	295	2 036 727	19.2	187 999	45 369	5 263
	50 largest firms	422	3 020 129	28.5	291 441	71 173	8 061
42185	Service establishment equipment & supplies whsle						
	All firms	6 233	11 044 612	100.0	1 646 019	383 581	56 364
	4 largest firms	64	927 223	8.4	58 793	14 378	1 553
	8 largest firms	128	1 327 036	12.0	103 341	23 688	2 688
	20 largest firms	264	1 935 163	17.5	158 669	37 228	4 499
	50 largest firms	405	2 785 646	25.2	280 919	66 678	8 491
421850	Service establishment equipment & supplies whsle						
	All firms	6 233	11 044 612	100.0	1 646 019	383 581	56 364
	4 largest firms	64	927 223	8.4	58 793	14 378	1 553
	8 largest firms	128	1 327 036	12.0	103 341	23 688	2 688
	20 largest firms	264	1 935 163	17.5	158 669	37 228	4 499
	50 largest firms	405	2 785 646	25.2	280 919	66 678	8 491
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	1 240	2 016 050	100.0	351 378	82 788	13 671
	4 largest firms	102	231 827	11.5	27 266	6 487	1 075
	8 largest firms	130	364 052	18.1	47 796	11 382	1 808
	20 largest firms	193	641 747	31.8	99 664	23 624	3 777
	50 largest firms	335	1 060 825	52.6	177 492	42 111	6 420
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	2 189	3 745 652	100.0	625 841	147 020	21 414
	4 largest firms	89	540 269	14.4	73 878	18 025	2 111
	8 largest firms	98	728 837	19.5	91 489	22 084	2 579
	20 largest firms	127	1 018 110	27.2	136 283	32 918	3 846
	50 largest firms	188	1 426 346	38.1	209 241	49 751	5 650

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	655	D	D	D	D	i
	4 largest firms	17	D	D	D	D	e
	8 largest firms	26	D	D	D	D	f
	20 largest firms	39	D	D	D	D	g
	50 largest firms	83	D	D	D	D	g
4218504	Other service establishment equipment & supplies whsle						
	All firms	2 149	D	D	D	D	j
	4 largest firms	48	D	D	D	D	f
	8 largest firms	68	D	D	D	D	f
	20 largest firms	97	D	D	D	D	g
	50 largest firms	160	D	D	D	D	h
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	3 454	16 634 756	100.0	1 431 585	319 666	35 256
	4 largest firms	20	1 807 632	10.9	58 099	12 465	1 120
	8 largest firms	28	2 879 587	17.3	83 197	16 583	1 438
	20 largest firms	80	4 808 129	28.9	201 084	44 451	3 821
	50 largest firms	142	6 769 545	40.7	348 765	77 570	6 919
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	3 454	16 634 756	100.0	1 431 585	319 666	35 256
	4 largest firms	20	1 807 632	10.9	58 099	12 465	1 120
	8 largest firms	28	2 879 587	17.3	83 197	16 583	1 438
	20 largest firms	80	4 808 129	28.9	201 084	44 451	3 821
	50 largest firms	142	6 769 545	40.7	348 765	77 570	6 919
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	2 092	12 214 744	100.0	929 885	206 175	21 276
	4 largest firms	20	1 807 632	14.8	58 099	12 465	1 120
	8 largest firms	28	2 879 587	23.6	83 197	16 583	1 438
	20 largest firms	81	4 630 505	37.9	184 552	40 337	3 377
	50 largest firms	126	6 295 101	51.5	281 414	61 867	5 300
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	825	2 566 747	100.0	304 561	69 149	8 418
	4 largest firms	6	515 550	20.1	51 809	12 613	1 119
	8 largest firms	30	735 786	28.7	85 778	19 885	2 096
	20 largest firms	52	1 077 711	42.0	115 857	26 705	2 930
	50 largest firms	97	1 499 702	58.4	158 039	35 867	4 065
4218603	Other transportation equipment & supplies whsle						
	All firms	537	1 853 265	100.0	197 139	44 342	5 562
	4 largest firms	15	263 246	14.2	23 500	6 033	632
	8 largest firms	23	441 709	23.8	36 310	8 482	847
	20 largest firms	37	788 653	42.6	77 291	17 494	1 850
	50 largest firms	77	1 165 654	62.9	115 221	26 396	2 834
4219	Miscellaneous durable goods whsle						
	All firms	33 956	155 636 289	100.0	10 094 244	2 345 746	331 513
	4 largest firms	10	19 091 540	12.3	116 061	28 147	1 387
	8 largest firms	52	28 059 069	18.0	258 628	63 120	3 718
	20 largest firms	182	37 992 020	24.4	561 308	143 623	13 217
	50 largest firms	470	50 864 840	32.7	1 134 983	271 065	27 920
42191	Sporting & recreational goods & supplies whsle						
	All firms	4 961	17 059 006	100.0	1 546 470	356 459	53 620
	4 largest firms	94	959 301	5.6	59 678	14 796	2 289
	8 largest firms	108	1 580 141	9.3	88 352	22 230	3 553
	20 largest firms	141	3 112 803	18.2	179 182	45 869	5 822
	50 largest firms	247	5 310 747	31.1	334 351	86 747	10 508
421910	Sporting & recreational goods & supplies whsle						
	All firms	4 961	17 059 006	100.0	1 546 470	356 459	53 620
	4 largest firms	94	959 301	5.6	59 678	14 796	2 289
	8 largest firms	108	1 580 141	9.3	88 352	22 230	3 553
	20 largest firms	141	3 112 803	18.2	179 182	45 869	5 822
	50 largest firms	247	5 310 747	31.1	334 351	86 747	10 508

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
42192	Toy & hobby goods & supplies whsle						
	All firms	2 792	15 890 421	100.0	1 060 892	244 488	32 791
	4 largest firms	9	5 617 843	35.4	135 344	29 633	2 062
	8 largest firms	13	6 483 382	40.8	174 234	38 329	3 288
	20 largest firms	29	7 969 767	50.2	286 722	66 359	5 595
	50 largest firms	87	9 651 813	60.7	420 946	99 928	10 190
421920	Toy & hobby goods & supplies whsle						
	All firms	2 792	15 890 421	100.0	1 060 892	244 488	32 791
	4 largest firms	9	5 617 843	35.4	135 344	29 633	2 062
	8 largest firms	13	6 483 382	40.8	174 234	38 329	3 288
	20 largest firms	29	7 969 767	50.2	286 722	66 359	5 595
	50 largest firms	87	9 651 813	60.7	420 946	99 928	10 190
42193	Recyclable material whsle						
	All firms	8 833	37 358 147	100.0	3 196 991	746 097	114 097
	4 largest firms	59	3 613 519	9.7	77 595	20 746	2 390
	8 largest firms	137	5 274 657	14.1	163 099	41 682	4 572
	20 largest firms	270	8 327 027	22.3	321 898	84 290	9 179
	50 largest firms	445	12 520 301	33.5	566 288	145 078	16 207
421930	Recyclable material whsle						
	All firms	8 833	37 358 147	100.0	3 196 991	746 097	114 097
	4 largest firms	59	3 613 519	9.7	77 595	20 746	2 390
	8 largest firms	137	5 274 657	14.1	163 099	41 682	4 572
	20 largest firms	270	8 327 027	22.3	321 898	84 290	9 179
	50 largest firms	445	12 520 301	33.5	566 288	145 078	16 207
4219301	Iron & steel scrap processors & dealers						
	All firms	3 403	17 430 292	100.0	1 282 757	308 237	43 370
	4 largest firms	68	3 374 440	19.4	85 776	22 949	2 125
	8 largest firms	93	4 620 729	26.5	119 800	31 798	3 005
	20 largest firms	168	6 783 144	38.9	256 279	68 710	6 696
	50 largest firms	319	9 312 858	53.4	421 601	109 180	11 359
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	2 268	12 322 747	100.0	1 093 664	256 788	36 101
	4 largest firms	35	1 553 460	12.6	78 177	19 350	2 103
	8 largest firms	81	2 428 381	19.7	143 285	34 982	3 891
	20 largest firms	148	4 190 540	34.0	265 506	67 383	7 050
	50 largest firms	279	6 179 481	50.1	415 343	104 586	11 279
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	1 135	5 107 545	100.0	189 093	51 449	7 269
	4 largest firms	22	2 670 885	52.3	11 336	4 174	162
	8 largest firms	29	3 158 779	61.8	13 926	4 769	204
	20 largest firms	45	3 622 085	70.9	29 595	12 619	559
	50 largest firms	81	4 083 791	80.0	60 656	20 675	1 438
4219302	Recyclable paper & paperboard whsle						
	All firms	1 539	5 384 421	100.0	580 846	133 943	20 405
	4 largest firms	73	953 852	17.7	72 894	17 884	2 160
	8 largest firms	89	1 452 527	27.0	101 560	24 596	2 919
	20 largest firms	153	2 269 139	42.1	152 555	35 759	4 537
	50 largest firms	215	3 058 064	56.8	211 745	49 219	6 154
4219303	Other recyclable material whsle						
	All firms	3 891	14 543 434	100.0	1 333 388	303 917	50 322
	4 largest firms	17	1 337 417	9.2	30 946	7 392	971
	8 largest firms	24	1 958 387	13.5	41 769	9 734	1 159
	20 largest firms	54	3 089 791	21.2	96 405	23 576	2 889
	50 largest firms	148	4 794 207	33.0	209 761	50 986	6 596
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 183	30 824 486	100.0	1 613 759	366 259	47 910
	4 largest firms	4	6 581 180	21.4	21 366	4 754	221
	8 largest firms	14	8 286 731	26.9	100 832	18 907	1 457
	20 largest firms	29	10 419 112	33.8	192 429	40 192	3 158
	50 largest firms	66	12 889 517	41.8	337 285	74 088	6 359
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	7 183	30 824 486	100.0	1 613 759	366 259	47 910
	4 largest firms	4	6 581 180	21.4	21 366	4 754	221
	8 largest firms	14	8 286 731	26.9	100 832	18 907	1 457
	20 largest firms	29	10 419 112	33.8	192 429	40 192	3 158
	50 largest firms	66	12 889 517	41.8	337 285	74 088	6 359

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	6 641	21 097 516	100.0	1 495 898	338 739	45 014
	4 largest firms	9	1 589 854	7.5	84 776	15 605	1 328
	8 largest firms	15	2 392 670	11.3	123 995	25 336	2 147
	20 largest firms	28	3 995 946	18.9	252 869	53 901	4 665
	50 largest firms	66	5 614 543	26.6	352 473	78 379	7 266
4219402	Precious metal (excluding ores) whsle						
	All firms	542	9 726 970	100.0	117 861	27 520	2 896
	4 largest firms	4	6 581 180	67.7	21 366	4 754	221
	8 largest firms	9	7 425 175	76.3	25 413	5 778	303
	20 largest firms	23	8 128 670	83.6	46 751	10 924	676
	50 largest firms	55	8 748 955	89.9	65 754	15 756	1 232
42199	Other miscellaneous durable goods whsle						
	All firms	10 187	54 504 229	100.0	2 676 132	632 443	83 095
	4 largest firms	19	17 155 015	31.5	146 043	42 536	3 686
	8 largest firms	63	20 939 859	38.4	259 650	71 169	7 925
	20 largest firms	131	27 828 192	51.1	543 772	136 116	14 059
	50 largest firms	233	34 657 982	63.6	765 314	189 494	19 790
421990	Other miscellaneous durable goods whsle						
	All firms	10 187	54 504 229	100.0	2 676 132	632 443	83 095
	4 largest firms	19	17 155 015	31.5	146 043	42 536	3 686
	8 largest firms	63	20 939 859	38.4	259 650	71 169	7 925
	20 largest firms	131	27 828 192	51.1	543 772	136 116	14 059
	50 largest firms	233	34 657 982	63.6	765 314	189 494	19 790
4219901	Musical instruments & supplies whsle						
	All firms	444	2 155 019	100.0	160 389	36 931	4 465
	4 largest firms	10	D	D	D	D	f
	8 largest firms	14	1 020 260	47.3	40 786	10 769	811
	20 largest firms	29	1 381 805	64.1	66 243	16 399	1 406
	50 largest firms	64	1 746 369	81.0	106 159	24 902	2 357
4219902	Forest products (except lumber) whsle						
	All firms	1 844	10 671 425	100.0	390 863	89 249	10 934
	4 largest firms	7	1 924 394	18.0	49 905	12 770	345
	8 largest firms	20	3 090 794	29.0	62 307	15 713	557
	20 largest firms	42	5 207 172	48.8	94 351	23 450	1 063
	50 largest firms	97	6 820 191	63.9	128 784	30 337	1 695
4219903	General merchandise (durable goods) whsle						
	All firms	2 864	20 154 440	100.0	473 038	112 333	16 449
	4 largest firms	32	15 378 909	76.3	122 655	34 607	3 220
	8 largest firms	41	17 155 534	85.1	168 531	43 755	4 549
	20 largest firms	68	17 576 627	87.2	205 709	52 145	5 653
	50 largest firms	107	17 963 270	89.1	241 712	60 730	6 541
4219904	Prerecorded media whsle						
	All firms	1 852	16 079 741	100.0	992 129	238 465	30 602
	4 largest firms	43	5 542 927	34.5	139 015	36 085	4 779
	8 largest firms	75	7 875 040	49.0	275 108	67 064	7 786
	20 largest firms	139	11 321 445	70.4	464 332	110 516	13 313
	50 largest firms	178	13 083 847	81.4	611 018	148 495	17 683
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	1 215	8 766 190	100.0	647 937	153 359	20 147
	4 largest firms	22	3 136 811	35.8	148 020	37 340	4 930
	8 largest firms	53	4 954 720	56.5	268 754	63 220	8 561
	20 largest firms	68	6 217 284	70.9	342 071	80 627	10 373
	50 largest firms	105	7 148 177	81.5	444 807	105 210	13 104
42199042	Prerecorded video tapes whsle						
	All firms	637	7 313 551	100.0	344 192	85 106	10 455
	4 largest firms	38	4 196 140	57.4	91 507	22 904	2 071
	8 largest firms	64	5 302 835	72.5	136 969	34 046	3 602
	20 largest firms	91	6 239 517	85.3	204 233	52 050	5 680
	50 largest firms	125	6 659 889	91.1	243 481	61 167	6 732
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	923	937 818	100.0	173 795	40 084	6 421
	4 largest firms	33	143 438	15.3	15 972	3 718	368
	8 largest firms	39	199 391	21.3	24 055	5 878	637
	20 largest firms	57	309 059	33.0	41 215	9 546	1 143
	50 largest firms	90	450 709	48.1	61 224	13 922	1 718

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, durable goods—Con.						
4219906	Other durable goods whsle						
	All firms	2 260	4 505 786	100.0	485 918	115 381	14 224
	4 largest firms	7	513 519	11.4	25 015	6 958	679
	8 largest firms	15	788 820	17.5	73 211	25 316	1 107
	20 largest firms	39	1 323 009	29.4	103 173	32 324	1 943
	50 largest firms	82	2 072 491	46.0	166 088	45 349	3 489
422	Wholesale trade, nondurable goods						
	All firms	1 134 951	1 118 350 517	100.0	58 664 019	13 648 860	1 834 433
	4 largest firms	248	56 122 196	5.0	2 266 389	562 579	64 276
	8 largest firms	627	99 053 794	8.9	2 627 917	648 728	74 223
	20 largest firms	1 672	188 584 709	16.9	4 356 252	1 076 130	116 035
	50 largest firms	2 407	284 857 510	25.5	6 591 345	1 629 659	178 394
4221	Paper & paper product whsle						
	All firms	12 686	66 491 798	100.0	5 841 711	1 378 526	158 255
	4 largest firms	418	13 492 138	20.3	874 858	217 187	21 448
	8 largest firms	558	19 619 805	29.5	1 095 498	272 575	25 961
	20 largest firms	797	26 530 180	39.9	1 467 710	363 237	35 137
	50 largest firms	964	33 186 733	49.9	1 806 530	440 506	42 751
42211	Printing & writing paper whsle						
	All firms	1 838	20 477 795	100.0	1 203 286	292 367	26 584
	4 largest firms	190	7 721 679	37.7	405 248	101 859	7 922
	8 largest firms	266	10 158 489	49.6	532 811	133 339	10 665
	20 largest firms	344	13 538 857	66.1	680 192	167 368	13 524
	50 largest firms	469	16 379 389	80.0	807 974	198 051	16 088
422110	Printing & writing paper whsle						
	All firms	1 838	20 477 795	100.0	1 203 286	292 367	26 584
	4 largest firms	190	7 721 679	37.7	405 248	101 859	7 922
	8 largest firms	266	10 158 489	49.6	532 811	133 339	10 665
	20 largest firms	344	13 538 857	66.1	680 192	167 368	13 524
	50 largest firms	469	16 379 389	80.0	807 974	198 051	16 088
42212	Stationery & office supplies whsle						
	All firms	6 260	19 572 837	100.0	2 310 376	546 853	70 818
	4 largest firms	177	6 308 700	32.2	430 093	104 762	13 248
	8 largest firms	241	7 502 635	38.3	547 001	134 370	16 715
	20 largest firms	351	8 730 659	44.6	613 405	150 304	18 550
	50 largest firms	459	10 253 839	52.4	815 526	199 568	23 330
422120	Stationery & office supplies whsle						
	All firms	6 260	19 572 837	100.0	2 310 376	546 853	70 818
	4 largest firms	177	6 308 700	32.2	430 093	104 762	13 248
	8 largest firms	241	7 502 635	38.3	547 001	134 370	16 715
	20 largest firms	351	8 730 659	44.6	613 405	150 304	18 550
	50 largest firms	459	10 253 839	52.4	815 526	199 568	23 330
42213	Industrial & personal service paper whsle						
	All firms	4 588	26 441 166	100.0	2 328 049	539 306	60 853
	4 largest firms	99	5 702 701	21.6	231 849	57 901	4 839
	8 largest firms	174	7 865 669	29.7	375 391	92 814	7 919
	20 largest firms	228	10 396 284	39.3	503 031	121 340	10 787
	50 largest firms	311	12 886 970	48.7	702 724	166 601	15 279
422130	Industrial & personal service paper whsle						
	All firms	4 588	26 441 166	100.0	2 328 049	539 306	60 853
	4 largest firms	99	5 702 701	21.6	231 849	57 901	4 839
	8 largest firms	174	7 865 669	29.7	375 391	92 814	7 919
	20 largest firms	228	10 396 284	39.3	503 031	121 340	10 787
	50 largest firms	311	12 886 970	48.7	702 724	166 601	15 279
4222	Drugs, & druggists' sundries whsle						
	All firms	7 250	107 379 498	100.0	4 453 417	1 051 879	128 641
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552
42221	Drugs, & druggists' sundries whsle						
	All firms	7 250	107 379 498	100.0	4 453 417	1 051 879	128 641
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
422210	Drugs, & druggists' sundries whsle						
	All firms	7 250	107 379 498	100.0	4 453 417	1 051 879	128 641
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552
4222101	General-line drugs whsle						
	All firms	3 283	79 946 995	100.0	2 290 715	546 162	70 977
	4 largest firms	171	44 325 223	55.4	439 685	110 627	14 948
	8 largest firms	196	53 282 074	66.6	527 471	125 771	17 494
	20 largest firms	248	58 940 942	73.7	725 869	174 590	24 035
	50 largest firms	401	65 541 914	82.0	1 083 390	263 660	32 598
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	3 967	27 432 503	100.0	2 162 702	505 717	57 664
	4 largest firms	43	6 874 717	25.1	141 397	32 247	4 098
	8 largest firms	426	9 217 405	33.6	364 790	94 090	8 826
	20 largest firms	566	12 685 121	46.2	572 601	139 578	14 866
	50 largest firms	641	15 927 544	58.1	868 061	209 798	21 491
4223	Apparel, piece goods, & notions whsle						
	All firms	16 964	84 358 265	100.0	6 296 411	1 431 085	177 783
	4 largest firms	39	10 363 551	12.3	385 479	85 182	6 493
	8 largest firms	60	13 555 975	16.1	533 541	122 168	9 452
	20 largest firms	88	18 124 127	21.5	736 574	173 801	12 670
	50 largest firms	159	23 784 226	28.2	1 147 890	270 894	21 110
42231	Piece goods, notions, & other dry goods whsle						
	All firms	4 628	14 151 550	100.0	1 231 590	277 556	38 216
	4 largest firms	11	574 486	4.1	17 942	4 263	343
	8 largest firms	17	1 025 165	7.2	37 809	9 594	683
	20 largest firms	69	1 945 406	13.7	113 552	24 487	2 738
	50 largest firms	154	3 537 458	25.0	202 005	44 235	4 811
422310	Piece goods, notions, & other dry goods whsle						
	All firms	4 628	14 151 550	100.0	1 231 590	277 556	38 216
	4 largest firms	11	574 486	4.1	17 942	4 263	343
	8 largest firms	17	1 025 165	7.2	37 809	9 594	683
	20 largest firms	69	1 945 406	13.7	113 552	24 487	2 738
	50 largest firms	154	3 537 458	25.0	202 005	44 235	4 811
4223101	Piece goods—jobbers						
	All firms	3 345	11 726 039	100.0	913 402	205 573	27 021
	4 largest firms	11	574 486	4.9	17 942	4 263	343
	8 largest firms	17	1 025 165	8.7	37 809	9 594	683
	20 largest firms	81	1 927 921	16.4	97 063	21 487	2 140
	50 largest firms	152	3 473 178	29.6	183 437	40 235	3 856
4223102	Notions & other dry goods whsle						
	All firms	1 283	2 425 511	100.0	318 188	71 983	11 195
	4 largest firms	5	219 018	9.0	20 474	4 621	995
	8 largest firms	9	358 613	14.8	32 981	8 116	1 416
	20 largest firms	31	593 849	24.5	68 586	16 337	2 576
	50 largest firms	67	957 184	39.5	119 053	27 535	4 016
42232	Men's & boys' clothing & furnishings whsle						
	All firms	4 144	22 684 344	100.0	1 743 994	397 911	52 198
	4 largest firms	17	3 015 088	13.3	215 091	45 570	4 088
	8 largest firms	22	4 231 566	18.7	281 979	61 880	5 333
	20 largest firms	53	6 438 780	28.4	436 955	98 707	9 628
	50 largest firms	96	9 017 498	39.8	573 000	130 646	13 082
422320	Men's & boys' clothing & furnishings whsle						
	All firms	4 144	22 684 344	100.0	1 743 994	397 911	52 198
	4 largest firms	17	3 015 088	13.3	215 091	45 570	4 088
	8 largest firms	22	4 231 566	18.7	281 979	61 880	5 333
	20 largest firms	53	6 438 780	28.4	436 955	98 707	9 628
	50 largest firms	96	9 017 498	39.8	573 000	130 646	13 082
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	6 781	29 520 620	100.0	2 402 560	538 486	67 876
	4 largest firms	17	2 942 956	10.0	80 090	23 005	1 493
	8 largest firms	22	4 023 041	13.6	121 931	32 954	2 095
	20 largest firms	38	6 119 455	20.7	285 018	70 075	4 389
	50 largest firms	74	9 143 570	31.0	543 998	128 478	9 821

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	6 781	29 520 620	100.0	2 402 560	538 486	67 876
	4 largest firms	17	2 942 956	10.0	80 090	23 005	1 493
	8 largest firms	22	4 023 041	13.6	121 931	32 954	2 095
	20 largest firms	38	6 119 455	20.7	285 018	70 075	4 389
	50 largest firms	74	9 143 570	31.0	543 998	128 478	9 821
42234	Footwear whsle						
	All firms	1 411	18 001 751	100.0	918 267	217 132	19 493
	4 largest firms	34	8 263 083	45.9	261 633	59 341	4 287
	8 largest firms	38	9 992 803	55.5	321 455	74 990	5 125
	20 largest firms	66	11 846 422	65.8	475 345	112 282	7 694
	50 largest firms	127	14 024 435	77.9	603 634	143 069	10 632
422340	Footwear whsle						
	All firms	1 411	18 001 751	100.0	918 267	217 132	19 493
	4 largest firms	34	8 263 083	45.9	261 633	59 341	4 287
	8 largest firms	38	9 992 803	55.5	321 455	74 990	5 125
	20 largest firms	66	11 846 422	65.8	475 345	112 282	7 694
	50 largest firms	127	14 024 435	77.9	603 634	143 069	10 632
4224	Grocery & related products whsle						
	All firms	33 343	330 210 735	100.0	18 119 436	4 234 394	604 145
	4 largest firms	206	44 071 934	13.3	2 400 681	595 209	63 663
	8 largest firms	275	59 275 935	18.0	2 748 166	683 301	74 350
	20 largest firms	430	86 876 369	26.3	3 951 681	974 194	106 461
	50 largest firms	982	117 918 295	35.7	5 115 034	1 250 814	139 009
42241	General-line grocery whsle						
	All firms	3 390	93 941 524	100.0	4 682 800	1 135 331	139 593
	4 largest firms	146	38 394 746	40.9	1 862 158	459 063	50 182
	8 largest firms	210	46 913 136	49.9	2 449 707	605 474	65 351
	20 largest firms	410	61 078 275	65.0	3 016 096	743 745	81 714
	50 largest firms	546	74 966 976	79.8	3 496 398	858 035	95 836
422410	General-line grocery whsle						
	All firms	3 390	93 941 524	100.0	4 682 800	1 135 331	139 593
	4 largest firms	146	38 394 746	40.9	1 862 158	459 063	50 182
	8 largest firms	210	46 913 136	49.9	2 449 707	605 474	65 351
	20 largest firms	410	61 078 275	65.0	3 016 096	743 745	81 714
	50 largest firms	546	74 966 976	79.8	3 496 398	858 035	95 836
4224101	General-line grocery whsle, voluntary group						
	All firms	186	16 156 029	100.0	554 986	135 594	17 064
	4 largest firms	31	11 836 162	73.3	396 979	96 311	11 573
	8 largest firms	35	13 879 220	85.9	442 732	107 507	12 910
	20 largest firms	51	15 438 148	95.6	495 289	121 871	14 656
	50 largest firms	82	16 002 157	99.0	542 651	132 647	16 435
4224102	General-line grocery whsle, retail cooperative						
	All firms	211	16 142 440	100.0	467 726	112 330	13 882
	4 largest firms	8	7 674 770	47.5	133 834	32 669	3 861
	8 largest firms	18	10 881 891	67.4	280 383	67 689	7 388
	20 largest firms	70	15 084 944	93.4	410 136	98 166	11 637
	50 largest firms	103	15 962 701	98.9	456 144	109 740	13 313
4224103	Other general-line grocery whsle						
	All firms	2 993	61 643 055	100.0	3 660 088	887 407	108 647
	4 largest firms	152	29 383 516	47.7	1 923 711	478 431	50 311
	8 largest firms	186	35 065 435	56.9	2 218 456	550 903	59 003
	20 largest firms	417	43 338 473	70.3	2 542 334	627 855	68 670
	50 largest firms	477	49 533 725	80.4	2 842 056	696 684	77 674
42242	Packaged frozen food whsle						
	All firms	2 897	44 782 680	100.0	2 297 966	535 761	71 263
	4 largest firms	65	6 967 273	15.6	289 267	67 535	7 012
	8 largest firms	95	10 572 409	23.6	457 969	107 759	11 696
	20 largest firms	140	15 858 234	35.4	712 943	170 359	18 946
	50 largest firms	229	22 418 122	50.1	982 894	231 718	26 183
422420	Packaged frozen food whsle						
	All firms	2 897	44 782 680	100.0	2 297 966	535 761	71 263
	4 largest firms	65	6 967 273	15.6	289 267	67 535	7 012
	8 largest firms	95	10 572 409	23.6	457 969	107 759	11 696
	20 largest firms	140	15 858 234	35.4	712 943	170 359	18 946
	50 largest firms	229	22 418 122	50.1	982 894	231 718	26 183

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	2 174	20 315 524	100.0	849 475	196 547	27 596
	4 largest firms	5	3 189 676	15.7	22 968	5 374	605
	8 largest firms	30	5 030 063	24.8	75 466	18 154	1 914
	20 largest firms	61	7 886 134	38.8	123 230	31 348	3 300
	50 largest firms	120	11 043 592	54.4	232 069	57 247	6 340
422430	Dairy products, (except dried or canned) whsle						
	All firms	2 174	20 315 524	100.0	849 475	196 547	27 596
	4 largest firms	5	3 189 676	15.7	22 968	5 374	605
	8 largest firms	30	5 030 063	24.8	75 466	18 154	1 914
	20 largest firms	61	7 886 134	38.8	123 230	31 348	3 300
	50 largest firms	120	11 043 592	54.4	232 069	57 247	6 340
4224301	Raw milk whsle						
	All firms	138	D	D	D	D	g
	4 largest firms	8	D	D	D	D	e
	8 largest firms	15	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	57	D	D	D	D	g
4224302	Dairy product (except raw milk) whsle						
	All firms	2 036	D	D	D	D	k
	4 largest firms	18	D	D	D	D	g
	8 largest firms	32	D	D	D	D	g
	20 largest firms	65	D	D	D	D	h
	50 largest firms	112	D	D	D	D	i
42244	Poultry & poultry product whsle						
	All firms	873	10 721 436	100.0	423 543	96 860	15 681
	4 largest firms	8	2 163 061	20.2	28 662	6 910	524
	8 largest firms	18	2 766 814	25.8	45 330	10 860	880
	20 largest firms	31	4 115 782	38.4	72 352	17 331	1 550
	50 largest firms	76	5 919 714	55.2	155 172	35 824	4 726
422440	Poultry & poultry product whsle						
	All firms	873	10 721 436	100.0	423 543	96 860	15 681
	4 largest firms	8	2 163 061	20.2	28 662	6 910	524
	8 largest firms	18	2 766 814	25.8	45 330	10 860	880
	20 largest firms	31	4 115 782	38.4	72 352	17 331	1 550
	50 largest firms	76	5 919 714	55.2	155 172	35 824	4 726
4224401	Live poultry whsle						
	All firms	45	D	D	D	D	f
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	e
	50 largest firms	45	D	D	D	D	f
4224402	Poultry & poultry product (except live) whsle						
	All firms	828	D	D	D	D	j
	4 largest firms	7	D	D	D	D	f
	8 largest firms	17	D	D	D	D	f
	20 largest firms	30	D	D	D	D	g
	50 largest firms	75	D	D	D	D	h
42245	Confectionery whsle						
	All firms	1 962	7 539 889	100.0	523 310	115 927	20 663
	4 largest firms	32	1 542 749	20.5	50 496	11 076	1 230
	8 largest firms	46	2 049 904	27.2	76 279	16 979	2 289
	20 largest firms	75	2 819 161	37.4	101 278	23 251	3 036
	50 largest firms	111	3 887 842	51.6	167 050	36 262	5 494
422450	Confectionery whsle						
	All firms	1 962	7 539 889	100.0	523 310	115 927	20 663
	4 largest firms	32	1 542 749	20.5	50 496	11 076	1 230
	8 largest firms	46	2 049 904	27.2	76 279	16 979	2 289
	20 largest firms	75	2 819 161	37.4	101 278	23 251	3 036
	50 largest firms	111	3 887 842	51.6	167 050	36 262	5 494
42246	Fish & seafood whsle						
	All firms	2 828	11 998 240	100.0	649 137	145 945	26 304
	4 largest firms	5	754 824	6.3	9 604	2 322	157
	8 largest firms	21	1 237 390	10.3	26 891	6 165	706
	20 largest firms	46	2 299 377	19.2	81 097	17 041	2 094
	50 largest firms	85	3 666 202	30.6	126 679	27 740	3 422

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
422460	Fish & seafood whsle						
	All firms	2 828	11 998 240	100.0	649 137	145 945	26 304
	4 largest firms	5	754 824	6.3	9 604	2 322	157
	8 largest firms	21	1 237 390	10.3	26 891	6 165	706
	20 largest firms	46	2 299 377	19.2	81 097	17 041	2 094
	50 largest firms	85	3 666 202	30.6	126 679	27 740	3 422
42247	Meat & meat product whsle						
	All firms	3 147	26 899 437	100.0	1 304 916	309 355	45 521
	4 largest firms	5	3 424 889	12.7	75 291	18 991	2 208
	8 largest firms	24	4 968 139	18.5	113 036	27 914	3 131
	20 largest firms	36	7 729 832	28.7	195 000	48 636	5 292
	50 largest firms	81	11 198 719	41.6	332 809	80 234	9 237
422470	Meat & meat product whsle						
	All firms	3 147	26 899 437	100.0	1 304 916	309 355	45 521
	4 largest firms	5	3 424 889	12.7	75 291	18 991	2 208
	8 largest firms	24	4 968 139	18.5	113 036	27 914	3 131
	20 largest firms	36	7 729 832	28.7	195 000	48 636	5 292
	50 largest firms	81	11 198 719	41.6	332 809	80 234	9 237
42248	Fresh fruit & vegetable whsle						
	All firms	5 474	40 417 798	100.0	2 840 345	640 915	104 811
	4 largest firms	129	3 824 888	9.5	179 810	46 220	4 224
	8 largest firms	176	5 459 531	13.5	261 048	66 379	6 377
	20 largest firms	226	7 550 100	18.7	337 664	81 602	7 866
	50 largest firms	286	10 599 590	26.2	527 840	128 194	14 867
422480	Fresh fruit & vegetable whsle						
	All firms	5 474	40 417 798	100.0	2 840 345	640 915	104 811
	4 largest firms	129	3 824 888	9.5	179 810	46 220	4 224
	8 largest firms	176	5 459 531	13.5	261 048	66 379	6 377
	20 largest firms	226	7 550 100	18.7	337 664	81 602	7 866
	50 largest firms	286	10 599 590	26.2	527 840	128 194	14 867
42249	Other grocery & related products whsle						
	All firms	10 598	73 594 207	100.0	4 547 944	1 057 753	152 713
	4 largest firms	35	9 120 270	12.4	281 919	68 991	8 377
	8 largest firms	55	14 686 713	20.0	486 205	120 584	13 510
	20 largest firms	96	24 176 424	32.9	851 022	208 028	24 209
	50 largest firms	156	33 288 704	45.2	1 205 436	292 482	33 727
422490	Other grocery & related products whsle						
	All firms	10 598	73 594 207	100.0	4 547 944	1 057 753	152 713
	4 largest firms	35	9 120 270	12.4	281 919	68 991	8 377
	8 largest firms	55	14 686 713	20.0	486 205	120 584	13 510
	20 largest firms	96	24 176 424	32.9	851 022	208 028	24 209
	50 largest firms	156	33 288 704	45.2	1 205 436	292 482	33 727
4224901	Coffee, tea, & spice whsle						
	All firms	1 420	7 087 834	100.0	397 640	91 263	13 783
	4 largest firms	5	1 901 594	26.8	13 673	3 138	232
	8 largest firms	9	2 835 992	40.0	20 821	4 217	537
	20 largest firms	21	4 036 687	57.0	48 299	8 997	1 030
	50 largest firms	64	4 841 531	68.3	100 111	20 393	2 298
4224902	Bread & baked goods whsle						
	All firms	2 187	5 821 864	100.0	594 621	137 158	24 477
	4 largest firms	5	2 127 568	36.5	89 509	18 050	2 156
	8 largest firms	10	2 581 709	44.3	151 599	33 405	3 784
	20 largest firms	44	3 281 238	56.4	230 197	51 993	6 324
	50 largest firms	95	3 954 690	67.9	293 697	67 055	8 410
4224903	Soft drinks whsle						
	All firms	2 026	7 507 631	100.0	855 980	195 575	29 183
	4 largest firms	6	1 158 787	15.4	53 455	13 193	980
	8 largest firms	55	1 640 990	21.9	111 773	27 035	3 151
	20 largest firms	99	2 579 895	34.4	210 490	49 925	6 609
	50 largest firms	210	3 622 921	48.3	325 348	77 068	10 206
4224904	Canned goods whsle						
	All firms	957	10 184 930	100.0	466 436	109 531	13 777
	4 largest firms	19	3 457 360	33.9	97 485	21 648	2 752
	8 largest firms	25	4 358 044	42.8	143 312	32 626	3 471
	20 largest firms	42	5 551 908	54.5	193 629	44 421	4 853
	50 largest firms	73	6 784 194	66.6	257 453	59 386	6 408

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
4224905	Food & beverage basic materials whsle						
	All firms	512	2 687 268	100.0	174 927	38 919	5 172
	4 largest firms	17	372 808	13.9	13 894	3 350	479
	8 largest firms	21	609 855	22.7	24 476	6 958	760
	20 largest firms	58	1 091 192	40.6	52 243	11 515	1 182
	50 largest firms	93	1 738 992	64.7	86 937	19 209	2 158
4224906	Other grocery specialties whsle						
	All firms	3 496	40 304 680	100.0	2 058 340	485 307	66 321
	4 largest firms	32	8 409 017	20.9	248 631	62 279	7 592
	8 largest firms	38	12 399 316	30.8	353 536	86 756	10 386
	20 largest firms	76	19 720 685	48.9	710 885	178 881	21 323
	50 largest firms	131	25 270 271	62.7	1 006 077	248 681	29 263
4225	Farm-product raw material whsle						
	All firms	8 849	132 883 554	100.0	2 096 358	469 297	74 096
	4 largest firms	706	34 163 405	25.7	240 402	58 515	7 359
	8 largest firms	871	51 725 810	38.9	331 705	79 894	10 006
	20 largest firms	994	64 084 103	48.2	420 509	99 435	11 570
	50 largest firms	1 413	78 211 319	58.9	582 692	135 023	16 177
42251	Grain & field bean whsle						
	All firms	6 434	105 267 322	100.0	1 620 355	366 080	55 890
	4 largest firms	628	31 955 460	30.4	225 860	54 643	6 837
	8 largest firms	791	48 087 675	45.7	311 707	74 709	9 338
	20 largest firms	948	59 741 648	56.8	362 799	87 031	10 583
	50 largest firms	1 223	68 088 492	64.7	495 426	116 553	13 911
422510	Grain & field bean whsle						
	All firms	6 434	105 267 322	100.0	1 620 355	366 080	55 890
	4 largest firms	628	31 955 460	30.4	225 860	54 643	6 837
	8 largest firms	791	48 087 675	45.7	311 707	74 709	9 338
	20 largest firms	948	59 741 648	56.8	362 799	87 031	10 583
	50 largest firms	1 223	68 088 492	64.7	495 426	116 553	13 911
42252	Livestock whsle						
	All firms	1 133	8 630 445	100.0	115 475	26 114	7 322
	4 largest firms	113	2 169 946	25.1	7 021	1 779	318
	8 largest firms	237	3 125 116	36.2	14 314	3 602	729
	20 largest firms	255	4 486 778	52.0	27 312	6 243	1 128
	50 largest firms	326	5 800 727	67.2	42 307	9 228	1 753
422520	Livestock whsle						
	All firms	1 133	8 630 445	100.0	115 475	26 114	7 322
	4 largest firms	113	2 169 946	25.1	7 021	1 779	318
	8 largest firms	237	3 125 116	36.2	14 314	3 602	729
	20 largest firms	255	4 486 778	52.0	27 312	6 243	1 128
	50 largest firms	326	5 800 727	67.2	42 307	9 228	1 753
42259	Other farm product raw material whsle						
	All firms	1 282	18 985 787	100.0	360 528	77 103	10 884
	4 largest firms	32	4 850 131	25.5	60 172	12 857	1 000
	8 largest firms	43	7 436 047	39.2	84 645	17 224	1 447
	20 largest firms	98	11 115 974	58.5	141 632	28 820	3 046
	50 largest firms	138	13 909 686	73.3	173 657	35 866	3 792
422590	Other farm product raw material whsle						
	All firms	1 282	18 985 787	100.0	360 528	77 103	10 884
	4 largest firms	32	4 850 131	25.5	60 172	12 857	1 000
	8 largest firms	43	7 436 047	39.2	84 645	17 224	1 447
	20 largest firms	98	11 115 974	58.5	141 632	28 820	3 046
	50 largest firms	138	13 909 686	73.3	173 657	35 866	3 792
4225901	Hides, skins, & pelts whsle						
	All firms	234	1 911 853	100.0	48 450	11 812	1 660
	4 largest firms	8	478 640	25.0	5 204	1 246	179
	8 largest firms	12	770 798	40.3	11 064	2 855	316
	20 largest firms	26	1 248 530	65.3	19 184	5 250	457
	50 largest firms	58	1 660 020	86.8	29 865	7 521	759
4225902	Leaf tobacco whsle						
	All firms	118	2 093 201	100.0	66 701	14 669	1 605
	4 largest firms	9	1 541 317	73.6	48 590	10 349	806
	8 largest firms	13	1 750 305	83.6	53 590	11 343	1 068
	20 largest firms	25	1 932 423	92.3	57 314	12 305	1 166
	50 largest firms	55	2 066 482	98.7	63 039	13 578	1 396

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
4225903	Wool, wool tops, & mohair whsle						
	All firms	61	145 997	100.0	6 661	1 386	247
	4 largest firms	4	58 744	40.2	2 040	352	26
	8 largest firms	10	82 535	56.5	3 052	539	70
	20 largest firms	22	120 652	82.6	4 783	1 007	153
	50 largest firms	52	145 409	99.6	6 470	1 352	233
4225904	Cotton whsle						
	All firms	244	9 922 477	100.0	106 703	20 612	2 497
	4 largest firms	22	3 521 932	35.5	36 638	7 150	582
	8 largest firms	34	5 475 231	55.2	51 024	9 394	926
	20 largest firms	56	7 546 627	76.1	75 324	14 514	1 496
	50 largest firms	91	8 891 033	89.6	87 210	16 787	1 790
4225905	Other farm-product raw material whsle						
	All firms	625	4 912 259	100.0	132 013	28 624	4 875
	4 largest firms	8	2 285 270	46.5	15 038	2 392	250
	8 largest firms	47	D	D	D	D	g
	20 largest firms	61	3 714 066	75.6	44 798	9 551	1 291
	50 largest firms	99	4 186 916	85.2	68 975	15 247	2 153
4226	Chemical & allied products whsle						
	All firms	12 249	56 048 362	100.0	4 650 638	1 073 531	115 969
	4 largest firms	208	3 829 520	6.8	149 731	35 063	3 270
	8 largest firms	370	6 574 983	11.7	297 490	72 612	7 009
	20 largest firms	435	11 151 081	19.9	368 945	90 025	8 341
	50 largest firms	693	16 220 110	28.9	583 826	146 566	13 188
42261	Plastics materials & basic forms & shapes whsle						
	All firms	3 357	16 733 225	100.0	1 295 883	297 313	34 844
	4 largest firms	117	2 084 904	12.5	49 534	11 596	1 279
	8 largest firms	137	2 939 875	17.6	67 355	15 811	1 847
	20 largest firms	216	4 317 189	25.8	119 685	29 292	3 075
	50 largest firms	363	6 476 430	38.7	269 126	64 678	6 700
422610	Plastics materials & basic forms & shapes whsle						
	All firms	3 357	16 733 225	100.0	1 295 883	297 313	34 844
	4 largest firms	117	2 084 904	12.5	49 534	11 596	1 279
	8 largest firms	137	2 939 875	17.6	67 355	15 811	1 847
	20 largest firms	216	4 317 189	25.8	119 685	29 292	3 075
	50 largest firms	363	6 476 430	38.7	269 126	64 678	6 700
42269	Other chemical & allied products whsle						
	All firms	8 892	39 315 137	100.0	3 354 755	776 218	81 125
	4 largest firms	178	3 611 156	9.2	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.3	247 170	60 787	5 625
	20 largest firms	342	9 533 039	24.2	357 495	88 027	7 888
	50 largest firms	566	13 717 707	34.9	578 633	141 065	12 531
422690	Other chemical & allied products whsle						
	All firms	8 892	39 315 137	100.0	3 354 755	776 218	81 125
	4 largest firms	178	3 611 156	9.2	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.3	247 170	60 787	5 625
	20 largest firms	342	9 533 039	24.2	357 495	88 027	7 888
	50 largest firms	566	13 717 707	34.9	578 633	141 065	12 531
4226901	Industrial gases (except LP) whsle						
	All firms	804	1 432 921	100.0	239 975	56 645	7 340
	4 largest firms	162	367 979	25.7	55 395	13 645	1 650
	8 largest firms	207	497 077	34.7	67 707	16 794	2 046
	20 largest firms	250	704 555	49.2	103 133	25 189	2 948
	50 largest firms	304	947 195	66.1	142 518	34 626	4 124
4226902	Other chemical & allied products whsle						
	All firms	8 088	37 882 216	100.0	3 114 780	719 573	73 785
	4 largest firms	178	3 611 156	9.5	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.8	247 170	60 787	5 625
	20 largest firms	340	9 531 446	25.2	357 383	88 006	7 886
	50 largest firms	444	13 644 757	36.0	536 518	130 569	11 138
4227	Petroleum & petroleum products whsle						
	All firms	9 770	139 507 960	100.0	3 390 142	797 041	114 863
	4 largest firms	54	18 926 848	13.6	132 319	32 662	4 562
	8 largest firms	116	29 328 205	21.0	182 209	43 902	5 749
	20 largest firms	154	48 159 665	34.5	257 699	62 084	7 288
	50 largest firms	382	61 184 667	43.9	396 124	95 690	10 302

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42271	Petroleum bulk stations & terminals						
	All firms	'6 729	'92 443 546	100.0	'2 497 922	'579 872	'87 532
	4 largest firms	53	16 896 079	18.3	113 090	23 588	3 631
	8 largest firms	97	25 202 785	27.3	167 640	35 741	4 806
	20 largest firms	126	33 529 854	36.3	211 754	46 751	5 427
	50 largest firms	354	41 605 640	45.0	349 526	78 027	9 093
422710	Petroleum bulk stations & terminals						
	All firms	'6 729	'92 443 546	100.0	'2 497 922	'579 872	'87 532
	4 largest firms	53	16 896 079	18.3	113 090	23 588	3 631
	8 largest firms	97	25 202 785	27.3	167 640	35 741	4 806
	20 largest firms	126	33 529 854	36.3	211 754	46 751	5 427
	50 largest firms	354	41 605 640	45.0	349 526	78 027	9 093
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	'6 337	'88 515 507	100.0	'2 340 748	'544 283	'83 154
	4 largest firms	53	16 896 079	19.1	113 090	23 588	3 631
	8 largest firms	97	25 202 785	28.5	167 640	35 741	4 806
	20 largest firms	126	32 839 003	37.1	213 789	47 919	5 517
	50 largest firms	241	40 266 188	45.5	322 718	72 165	8 206
42271011	Petroleum bulk stations (except LP)						
	All firms	5 784	43 727 608	100.0	1 768 043	414 479	66 627
	4 largest firms	24	1 860 490	4.3	20 639	4 986	531
	8 largest firms	32	2 681 977	6.1	34 279	7 990	937
	20 largest firms	206	4 498 427	10.3	83 103	20 698	2 642
	50 largest firms	309	7 355 886	16.8	154 184	37 856	5 436
42271012	Petroleum bulk terminals (except LP)						
	All firms	'553	'44 787 899	100.0	'572 705	'129 804	'16 527
	4 largest firms	43	16 828 548	37.6	110 408	22 910	3 584
	8 largest firms	67	24 614 042	55.0	152 379	31 781	4 409
	20 largest firms	95	31 874 297	71.2	197 098	43 615	5 105
	50 largest firms	159	37 928 909	84.7	293 046	64 978	7 224
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	392	3 928 039	100.0	157 174	35 589	4 378
	4 largest firms	131	1 972 373	50.2	43 156	10 038	1 345
	8 largest firms	148	D	D	D	D	g
	20 largest firms	160	3 019 737	76.9	93 862	20 415	2 338
	50 largest firms	211	3 557 847	90.6	121 732	26 769	3 124
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 041	47 064 414	100.0	892 220	217 169	27 331
	4 largest firms	13	10 380 010	22.1	37 982	15 401	1 534
	8 largest firms	19	17 564 762	37.3	61 457	19 967	1 998
	20 largest firms	50	22 782 037	48.4	104 799	30 968	2 771
	50 largest firms	123	28 540 772	60.6	172 823	46 687	3 944
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	3 041	47 064 414	100.0	892 220	217 169	27 331
	4 largest firms	13	10 380 010	22.1	37 982	15 401	1 534
	8 largest firms	19	17 564 762	37.3	61 457	19 967	1 998
	20 largest firms	50	22 782 037	48.4	104 799	30 968	2 771
	50 largest firms	123	28 540 772	60.6	172 823	46 687	3 944
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	4 476	58 311 981	100.0	5 212 268	1 223 883	143 544
	4 largest firms	39	5 111 524	8.8	343 488	96 027	7 078
	8 largest firms	80	7 832 125	13.4	492 851	134 795	10 739
	20 largest firms	153	12 595 399	21.6	828 124	213 263	18 413
	50 largest firms	260	18 621 178	31.9	1 326 885	335 516	30 792
42281	Beer & ale whsle						
	All firms	2 945	33 616 795	100.0	3 190 276	725 915	93 133
	4 largest firms	15	1 658 921	4.9	51 317	10 770	1 005
	8 largest firms	32	2 672 935	8.0	125 075	28 827	2 763
	20 largest firms	71	4 638 547	13.8	288 446	66 934	7 278
	50 largest firms	146	7 644 416	22.7	556 545	130 427	14 807
422810	Beer & ale whsle						
	All firms	2 945	33 616 795	100.0	3 190 276	725 915	93 133
	4 largest firms	15	1 658 921	4.9	51 317	10 770	1 005
	8 largest firms	32	2 672 935	8.0	125 075	28 827	2 763
	20 largest firms	71	4 638 547	13.8	288 446	66 934	7 278
	50 largest firms	146	7 644 416	22.7	556 545	130 427	14 807

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42282	Wine & distilled alcoholic beverage whsle						
	All firms	1 531	24 695 186	100.0	2 021 992	497 968	50 411
	4 largest firms	37	5 099 953	20.7	342 420	95 735	7 044
	8 largest firms	83	7 819 818	31.7	534 419	144 064	11 850
	20 largest firms	141	11 769 363	47.7	861 384	223 440	19 583
	50 largest firms	241	16 260 143	65.8	1 257 713	320 040	28 798
422820	Wine & distilled alcoholic beverage whsle						
	All firms	1 531	24 695 186	100.0	2 021 992	497 968	50 411
	4 largest firms	37	5 099 953	20.7	342 420	95 735	7 044
	8 largest firms	83	7 819 818	31.7	534 419	144 064	11 850
	20 largest firms	141	11 769 363	47.7	861 384	223 440	19 583
	50 largest firms	241	16 260 143	65.8	1 257 713	320 040	28 798
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	1 409	24 314 784	100.0	2 011 681	494 317	49 769
	4 largest firms	37	5 099 953	21.0	342 420	95 735	7 044
	8 largest firms	83	7 819 818	32.2	534 419	144 064	11 850
	20 largest firms	141	11 769 363	48.4	861 384	223 440	19 583
	50 largest firms	242	16 204 324	66.6	1 259 867	320 693	28 816
4228202	Wine & distilled alcoholic beverage (State operated) whsle						
	All firms	122	380 402	100.0	10 311	3 651	642
	4 largest firms	37	282 909	74.4	7 287	1 798	314
	8 largest firms	118	D	D	D	D	f
	20 largest firms	122	380 402	100.0	10 311	3 651	642
	50 largest firms	122	380 402	100.0	10 311	3 651	642
4229	Miscellaneous nondurable goods whsle						
	All firms	29 364	143 158 364	100.0	8 603 638	1 989 224	317 137
	4 largest firms	20	23 046 508	16.1	295 944	71 883	7 272
	8 largest firms	46	32 318 742	22.6	412 200	102 214	9 926
	20 largest firms	370	43 443 412	30.3	754 775	185 191	23 127
	50 largest firms	696	55 772 183	39.0	1 303 178	322 541	45 569
42291	Farm supplies whsle						
	All firms	6 437	32 607 159	100.0	1 766 562	403 019	59 231
	4 largest firms	166	4 301 289	13.2	95 686	23 277	2 221
	8 largest firms	264	6 265 321	19.2	154 073	39 036	4 805
	20 largest firms	470	10 521 227	32.3	276 842	65 964	8 246
	50 largest firms	716	15 274 690	46.8	516 414	121 776	14 592
422910	Farm supplies whsle						
	All firms	6 437	32 607 159	100.0	1 766 562	403 019	59 231
	4 largest firms	166	4 301 289	13.2	95 686	23 277	2 221
	8 largest firms	264	6 265 321	19.2	154 073	39 036	4 805
	20 largest firms	470	10 521 227	32.3	276 842	65 964	8 246
	50 largest firms	716	15 274 690	46.8	516 414	121 776	14 592
4229101	Farm supplies—farm dealers						
	All firms	3 363	9 641 439	100.0	660 374	151 572	23 898
	4 largest firms	120	2 167 344	22.5	70 285	18 831	1 654
	8 largest firms	156	2 789 847	28.9	131 983	33 955	3 097
	20 largest firms	315	3 725 929	38.6	187 491	46 397	4 747
	50 largest firms	534	4 761 645	49.4	256 094	61 494	7 270
4229102	Farm supplies—whsle distributors						
	All firms	3 074	22 965 720	100.0	1 106 188	251 447	35 333
	4 largest firms	125	3 131 264	13.6	52 063	11 335	1 673
	8 largest firms	154	5 038 745	21.9	107 771	26 810	3 669
	20 largest firms	290	8 838 977	38.5	218 606	50 380	6 759
	50 largest firms	406	12 551 136	54.7	350 968	78 706	10 315
42292	Book, periodical, & newspaper whsle						
	All firms	3 257	17 022 288	100.0	1 697 252	409 254	69 110
	4 largest firms	69	3 304 046	19.4	191 094	46 105	10 188
	8 largest firms	112	5 040 935	29.6	286 943	71 078	14 749
	20 largest firms	161	7 388 362	43.4	484 368	118 237	24 002
	50 largest firms	254	9 855 726	57.9	725 995	176 541	32 245
422920	Book, periodical, & newspaper whsle						
	All firms	3 257	17 022 288	100.0	1 697 252	409 254	69 110
	4 largest firms	69	3 304 046	19.4	191 094	46 105	10 188
	8 largest firms	112	5 040 935	29.6	286 943	71 078	14 749
	20 largest firms	161	7 388 362	43.4	484 368	118 237	24 002
	50 largest firms	254	9 855 726	57.9	725 995	176 541	32 245

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 654	7 244 856	100.0	986 762	229 037	43 624
	4 largest firms	40	478 311	6.6	58 875	14 123	1 861
	8 largest firms	45	765 052	10.6	78 925	19 159	2 668
	20 largest firms	111	1 355 530	18.7	141 825	34 973	5 335
	50 largest firms	209	2 240 540	30.9	260 504	62 890	9 695
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	3 654	7 244 856	100.0	986 762	229 037	43 624
	4 largest firms	40	478 311	6.6	58 875	14 123	1 861
	8 largest firms	45	765 052	10.6	78 925	19 159	2 668
	20 largest firms	111	1 355 530	18.7	141 825	34 973	5 335
	50 largest firms	209	2 240 540	30.9	260 504	62 890	9 695
42294	Tobacco & tobacco product whsle						
	All firms	1 466	31 656 394	100.0	1 178 783	276 353	45 602
	4 largest firms	49	8 085 289	25.5	307 878	73 380	10 522
	8 largest firms	62	9 971 936	31.5	372 046	88 014	12 661
	20 largest firms	100	13 575 578	42.9	505 988	120 258	17 762
	50 largest firms	160	17 808 079	56.3	648 444	152 907	23 394
422940	Tobacco & tobacco product whsle						
	All firms	1 466	31 656 394	100.0	1 178 783	276 353	45 602
	4 largest firms	49	8 085 289	25.5	307 878	73 380	10 522
	8 largest firms	62	9 971 936	31.5	372 046	88 014	12 661
	20 largest firms	100	13 575 578	42.9	505 988	120 258	17 762
	50 largest firms	160	17 808 079	56.3	648 444	152 907	23 394
42295	Paint, varnish, & supplies whsle						
	All firms	1 630	3 370 442	100.0	454 352	106 623	14 611
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
422950	Paint, varnish, & supplies whsle						
	All firms	1 630	3 370 442	100.0	454 352	106 623	14 611
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
4229501	Paint, varnish, & supplies whsle						
	All firms	1 630	3 370 442	100.0	454 352	106 623	14 611
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
42299	Other miscellaneous nondurable goods whsle						
	All firms	12 920	51 257 225	100.0	2 519 927	564 938	84 959
	4 largest firms	10	21 482 736	41.9	116 914	31 864	1 140
	8 largest firms	16	27 409 582	53.5	188 664	49 685	2 227
	20 largest firms	36	30 303 347	59.1	345 656	88 573	6 287
	50 largest firms	73	32 871 511	64.1	501 605	125 470	10 936
422990	Other miscellaneous nondurable goods whsle						
	All firms	12 920	51 257 225	100.0	2 519 927	564 938	84 959
	4 largest firms	10	21 482 736	41.9	116 914	31 864	1 140
	8 largest firms	16	27 409 582	53.5	188 664	49 685	2 227
	20 largest firms	36	30 303 347	59.1	345 656	88 573	6 287
	50 largest firms	73	32 871 511	64.1	501 605	125 470	10 936
4229901	Art goods whsle						
	All firms	3 976	7 426 099	100.0	888 512	196 526	30 205
	4 largest firms	4	820 459	11.0	55 266	16 614	1 329
	8 largest firms	9	1 175 197	15.8	83 577	24 048	2 096
	20 largest firms	23	1 792 334	24.1	148 770	38 098	4 058
	50 largest firms	69	2 685 280	36.2	260 560	58 642	6 540
4229902	General merchandise (nondurable goods) whsle						
	All firms	2 842	33 181 350	100.0	653 859	152 784	18 841
	4 largest firms	10	21 482 736	64.7	116 914	31 864	1 140
	8 largest firms	16	27 409 582	82.6	188 664	49 685	2 227
	20 largest firms	35	29 740 066	89.6	288 686	72 252	5 014
	50 largest firms	76	30 706 665	92.5	375 856	91 303	7 652

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MERCHANT WHOLESALERS—Con.						
	Wholesale trade, nondurable goods—Con.						
4229903	Textile bags, bagging, & burlap whsle						
	All firms	400	723 184	100.0	73 748	16 037	2 882
	4 largest firms	4	112 521	15.6	14 758	3 547	306
	8 largest firms	11	183 837	25.4	19 742	3 963	364
	20 largest firms	23	312 397	43.2	27 624	5 985	612
	50 largest firms	55	464 918	64.3	43 371	9 260	1 127
4229904	Other nondurable goods whsle						
	All firms	5 702	9 926 592	100.0	903 808	199 591	33 031
	4 largest firms	5	534 803	5.4	21 533	4 711	629
	8 largest firms	9	920 873	9.3	48 360	11 405	1 180
	20 largest firms	27	1 704 698	17.2	92 220	21 374	2 691
	50 largest firms	63	2 837 880	28.6	151 548	34 444	4 079
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES						
	All firms	'29 305	'1 258 874 769	100.0	'45 911 766	'11 963 217	'922 208
	4 largest firms	271	242 512 938	19.3	1 336 140	345 668	24 386
	8 largest firms	1 581	317 995 635	25.3	6 729 288	2 116 693	99 834
	20 largest firms	2 766	454 113 056	36.1	10 907 780	3 231 205	180 672
	50 largest firms	4 540	664 321 503	52.8	16 334 557	4 701 319	287 584
421	Wholesale trade, durable goods						
	All firms	'17 228	'707 565 616	100.0	'26 757 611	'7 167 566	'479 447
	4 largest firms	402	241 089 559	34.1	4 370 047	1 405 796	63 217
	8 largest firms	1 715	305 750 705	43.2	7 618 730	2 393 609	111 358
	20 largest firms	2 322	393 278 976	55.6	10 056 161	3 108 177	151 384
	50 largest firms	3 790	470 556 319	66.5	13 441 815	3 944 578	203 377
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	1 425	291 207 541	100.0	2 233 321	570 190	47 824
	4 largest firms	220	240 816 098	82.7	1 166 384	298 253	20 449
	8 largest firms	276	263 800 898	90.6	1 265 520	327 225	22 539
	20 largest firms	457	278 830 081	95.7	1 626 491	418 326	30 215
	50 largest firms	810	287 042 351	98.6	1 949 902	502 219	38 721
42111	Automobile & other motor vehicle whsle						
	All firms	380	255 902 304	100.0	735 647	200 319	14 104
	4 largest firms	174	230 141 451	89.9	444 537	120 294	6 726
	8 largest firms	224	250 582 222	97.9	522 158	144 141	8 384
	20 largest firms	321	255 151 679	99.7	679 698	186 787	12 375
	50 largest firms	375	255 897 086	100.0	734 517	200 041	14 074
421110	Automobile & other motor vehicle whsle						
	All firms	380	255 902 304	100.0	735 647	200 319	14 104
	4 largest firms	174	230 141 451	89.9	444 537	120 294	6 726
	8 largest firms	224	250 582 222	97.9	522 158	144 141	8 384
	20 largest firms	321	255 151 679	99.7	679 698	186 787	12 375
	50 largest firms	375	255 897 086	100.0	734 517	200 041	14 074
4211101	Automobile & motorcycle whsle						
	All firms	124	95 851 919	100.0	298 709	71 122	5 211
	4 largest firms	85	86 507 181	90.3	259 865	60 889	4 405
	8 largest firms	116	95 664 360	99.8	293 147	69 774	5 091
	20 largest firms	124	95 851 919	100.0	298 709	71 122	5 211
	50 largest firms	124	95 851 919	100.0	298 709	71 122	5 211
4211102	Bus & recreational vehicle whsle						
	All firms	14	D	D	D	D	c
	4 largest firms	10	D	D	D	D	c
	8 largest firms	14	D	D	D	D	c
	20 largest firms	14	D	D	D	D	c
	50 largest firms	14	D	D	D	D	c
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	99	152 661 486	100.0	207 342	65 536	3 135
	4 largest firms	94	152 575 660	99.9	195 210	63 467	2 677
	8 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
	20 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
	50 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	20	D	D	D	D	e
	4 largest firms	20	D	D	D	D	e
	8 largest firms	20	D	D	D	D	e
	20 largest firms	20	D	D	D	D	e
	50 largest firms	20	D	D	D	D	e

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	123	D	D	D	D	i
	4 largest firms	45	D	D	D	D	g
	8 largest firms	84	D	D	D	D	h
	20 largest firms	109	D	D	D	D	h
	50 largest firms	123	D	D	D	D	i
42112	Motor vehicle supplies & new parts whsle						
	All firms	895	25 607 316	100.0	1 287 094	316 689	29 268
	4 largest firms	55	13 753 595	53.7	738 261	181 134	13 036
	8 largest firms	108	16 808 123	65.6	852 924	210 916	16 763
	20 largest firms	194	20 714 854	80.9	989 307	244 984	19 881
	50 largest firms	603	24 177 502	94.4	1 142 534	281 889	24 835
421120	Motor vehicle supplies & new parts whsle						
	All firms	895	25 607 316	100.0	1 287 094	316 689	29 268
	4 largest firms	55	13 753 595	53.7	738 261	181 134	13 036
	8 largest firms	108	16 808 123	65.6	852 924	210 916	16 763
	20 largest firms	194	20 714 854	80.9	989 307	244 984	19 881
	50 largest firms	603	24 177 502	94.4	1 142 534	281 889	24 835
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	343	6 640 896	100.0	223 308	53 476	5 937
	4 largest firms	45	2 459 983	37.0	75 997	17 906	1 753
	8 largest firms	66	3 688 117	55.5	100 714	24 520	2 357
	20 largest firms	150	5 539 032	83.4	149 787	35 882	3 753
	50 largest firms	312	6 565 425	98.9	216 455	51 811	5 705
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	541	18 824 469	100.0	1 057 445	261 684	23 182
	4 largest firms	52	13 171 179	70.0	719 065	176 906	12 631
	8 largest firms	67	15 359 293	81.6	803 154	198 497	15 449
	20 largest firms	293	17 342 424	92.1	930 591	230 267	19 137
	50 largest firms	419	18 520 283	98.4	1 022 715	252 814	21 933
4211203	Petroleum products marketing equipment whsle						
	All firms	11	141 951	100.0	6 341	1 529	149
	4 largest firms	8	135 136	95.2	5 640	1 369	129
	8 largest firms	11	141 951	100.0	6 341	1 529	149
	20 largest firms	11	141 951	100.0	6 341	1 529	149
	50 largest firms	11	141 951	100.0	6 341	1 529	149
42113	Tire & tube whsle						
	All firms	150	9 697 921	100.0	210 580	53 182	4 452
	4 largest firms	101	8 460 080	87.2	144 738	38 459	2 953
	8 largest firms	115	9 561 765	98.6	197 233	49 131	3 892
	20 largest firms	147	9 696 267	100.0	210 013	53 073	4 436
	50 largest firms	150	9 697 921	100.0	210 580	53 182	4 452
421130	Tire & tube whsle						
	All firms	150	9 697 921	100.0	210 580	53 182	4 452
	4 largest firms	101	8 460 080	87.2	144 738	38 459	2 953
	8 largest firms	115	9 561 765	98.6	197 233	49 131	3 892
	20 largest firms	147	9 696 267	100.0	210 013	53 073	4 436
	50 largest firms	150	9 697 921	100.0	210 580	53 182	4 452
4212	Furniture & home furnishings whsle						
	All firms	485	21 729 080	100.0	646 395	162 255	16 119
	4 largest firms	70	8 394 607	38.6	118 677	33 164	3 367
	8 largest firms	98	11 853 941	54.6	181 786	51 168	4 618
	20 largest firms	163	16 966 638	78.1	314 024	83 810	6 732
	50 largest firms	296	20 382 908	93.8	540 236	135 804	13 191
42121	Furniture whsle						
	All firms	247	7 242 080	100.0	228 139	56 666	4 486
	4 largest firms	69	4 731 417	65.3	93 942	24 211	1 486
	8 largest firms	108	6 151 754	84.9	149 746	37 915	2 662
	20 largest firms	171	6 966 773	96.2	203 199	49 919	3 714
	50 largest firms	243	7 240 059	100.0	227 806	56 454	4 443

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421210	Furniture whsle						
	All firms	247	7 242 080	100.0	228 139	56 666	4 486
	4 largest firms	69	4 731 417	65.3	93 942	24 211	1 486
	8 largest firms	108	6 151 754	84.9	149 746	37 915	2 662
	20 largest firms	171	6 966 773	96.2	203 199	49 919	3 714
	50 largest firms	243	7 240 059	100.0	227 806	56 454	4 443
4212101	Household & lawn furniture whsle						
	All firms	91	1 584 873	100.0	59 681	15 306	1 472
	4 largest firms	34	1 084 925	68.5	36 843	9 792	704
	8 largest firms	52	1 375 690	86.8	46 202	12 220	1 049
	20 largest firms	86	1 578 804	99.6	59 253	15 175	1 452
	50 largest firms	91	1 584 873	100.0	59 681	15 306	1 472
4212102	Office & business furniture whsle						
	All firms	156	5 657 207	100.0	168 458	41 360	3 014
	4 largest firms	88	4 649 488	82.2	96 687	25 130	1 597
	8 largest firms	97	5 319 910	94.0	138 908	33 369	2 290
	20 largest firms	135	5 623 947	99.4	164 160	40 281	2 851
	50 largest firms	156	5 657 207	100.0	168 458	41 360	3 014
42122	Home furnishings whsle						
	All firms	238	14 487 000	100.0	418 256	105 589	11 633
	4 largest firms	43	6 957 439	48.0	93 695	25 377	2 672
	8 largest firms	58	9 291 475	64.1	150 296	41 409	3 984
	20 largest firms	84	12 244 257	84.5	270 817	72 153	8 473
	50 largest firms	164	14 069 457	97.1	382 060	97 050	10 408
421220	Home furnishings whsle						
	All firms	238	14 487 000	100.0	418 256	105 589	11 633
	4 largest firms	43	6 957 439	48.0	93 695	25 377	2 672
	8 largest firms	58	9 291 475	64.1	150 296	41 409	3 984
	20 largest firms	84	12 244 257	84.5	270 817	72 153	8 473
	50 largest firms	164	14 069 457	97.1	382 060	97 050	10 408
4212201	Household china, glassware, & crockery whsle						
	All firms	14	597 661	100.0	45 630	11 679	3 156
	4 largest firms	5	526 547	88.1	41 817	10 561	3 061
	8 largest firms	14	597 661	100.0	45 630	11 679	3 156
	20 largest firms	14	597 661	100.0	45 630	11 679	3 156
	50 largest firms	14	597 661	100.0	45 630	11 679	3 156
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	102	5 437 338	100.0	173 959	41 494	3 356
	4 largest firms	28	3 275 939	60.2	51 726	13 335	1 111
	8 largest firms	38	4 226 055	77.7	100 526	23 351	1 716
	20 largest firms	78	5 225 262	96.1	155 589	37 101	2 757
	50 largest firms	102	5 437 338	100.0	173 959	41 494	3 356
4212203	Floor coverings whsle						
	All firms	96	7 864 637	100.0	161 893	43 378	4 236
	4 largest firms	27	5 878 669	74.7	93 715	27 234	2 834
	8 largest firms	33	7 095 095	90.2	119 363	34 334	3 285
	20 largest firms	62	7 700 409	97.9	147 689	40 026	3 836
	50 largest firms	96	7 864 637	100.0	161 893	43 378	4 236
4212204	Other home furnishings whsle						
	All firms	26	587 364	100.0	36 774	9 038	885
	4 largest firms	5	426 242	72.6	21 597	5 480	393
	8 largest firms	10	512 117	87.2	29 800	7 330	625
	20 largest firms	26	587 364	100.0	36 774	9 038	885
	50 largest firms	26	587 364	100.0	36 774	9 038	885
4213	Lumber & other construction materials whsle						
	All firms	1 728	21 380 553	100.0	959 343	223 167	26 196
	4 largest firms	117	4 685 703	21.9	107 048	20 803	1 945
	8 largest firms	480	7 397 698	34.6	244 681	52 218	5 896
	20 largest firms	611	12 190 971	57.0	343 545	76 428	8 087
	50 largest firms	965	16 223 902	75.9	555 891	129 671	14 489
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	501	10 261 254	100.0	445 340	100 385	11 443
	4 largest firms	29	3 983 746	38.8	119 070	21 526	1 821
	8 largest firms	67	5 291 578	51.6	155 258	30 883	2 880
	20 largest firms	166	7 104 359	69.2	219 071	45 499	4 519
	50 largest firms	314	8 952 903	87.2	336 651	73 769	8 171

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	501	10 261 254	100.0	445 340	100 385	11 443
	4 largest firms	29	3 983 746	38.8	119 070	21 526	1 821
	8 largest firms	67	5 291 578	51.6	155 258	30 883	2 880
	20 largest firms	166	7 104 359	69.2	219 071	45 499	4 519
	50 largest firms	314	8 952 903	87.2	336 651	73 769	8 171
4213101	Lumber without yard whsle						
	All firms	42	2 568 618	100.0	73 903	17 069	1 261
	4 largest firms	6	1 868 525	72.7	48 550	10 962	667
	8 largest firms	11	2 216 201	86.3	53 459	12 079	756
	20 largest firms	25	2 511 721	97.8	64 821	14 863	1 051
	50 largest firms	42	2 568 618	100.0	73 903	17 069	1 261
4213102	Lumber with yard whsle						
	All firms	96	2 240 878	100.0	108 796	26 767	3 064
	4 largest firms	20	991 664	44.3	31 841	8 426	710
	8 largest firms	36	1 322 136	59.0	50 330	12 599	1 189
	20 largest firms	55	1 901 404	84.9	84 952	21 098	2 225
	50 largest firms	94	2 239 080	99.9	108 542	26 686	3 050
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	363	5 451 758	100.0	262 641	56 549	7 118
	4 largest firms	24	2 576 245	47.3	62 073	8 249	1 036
	8 largest firms	56	3 287 717	60.3	91 451	15 138	1 805
	20 largest firms	191	4 297 377	78.8	157 138	30 876	3 955
	50 largest firms	298	5 197 941	95.3	233 831	49 430	6 165
42132	Brick, stone, & related construction materials whsle						
	All firms	761	5 848 872	100.0	243 871	60 393	7 587
	4 largest firms	364	2 899 541	49.6	91 101	25 282	3 333
	8 largest firms	420	3 933 072	67.2	109 360	30 398	3 869
	20 largest firms	549	4 846 146	82.9	168 797	44 183	5 631
	50 largest firms	639	5 509 535	94.2	207 515	52 629	6 609
421320	Brick, stone, & related construction materials whsle						
	All firms	761	5 848 872	100.0	243 871	60 393	7 587
	4 largest firms	364	2 899 541	49.6	91 101	25 282	3 333
	8 largest firms	420	3 933 072	67.2	109 360	30 398	3 869
	20 largest firms	549	4 846 146	82.9	168 797	44 183	5 631
	50 largest firms	639	5 509 535	94.2	207 515	52 629	6 609
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	431	2 150 812	100.0	127 852	32 499	4 853
	4 largest firms	324	1 662 859	77.3	81 579	21 693	3 453
	8 largest firms	358	1 876 862	87.3	101 400	26 749	4 133
	20 largest firms	392	2 069 677	96.2	119 633	30 612	4 599
	50 largest firms	431	2 150 812	100.0	127 852	32 499	4 853
4213202	Sand, gravel, & stone whsle						
	All firms	88	309 282	100.0	28 242	5 737	758
	4 largest firms	13	121 659	39.3	6 227	1 504	172
	8 largest firms	24	179 470	58.0	10 062	2 263	266
	20 largest firms	56	261 836	84.7	19 878	4 264	534
	50 largest firms	88	309 282	100.0	28 242	5 737	758
4213203	Cement, lime, & related products whsle						
	All firms	242	3 388 778	100.0	87 777	22 157	1 976
	4 largest firms	62	1 915 909	56.5	26 976	7 663	512
	8 largest firms	134	D	D	D	D	g
	20 largest firms	192	3 103 789	91.6	71 248	18 164	1 534
	50 largest firms	241	3 388 320	100.0	87 747	22 150	1 974
42133	Roofing, siding, & insulation material whsle						
	All firms	222	3 268 532	100.0	134 395	30 154	3 009
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421330	Wholesale trade, durable goods—Con.						
	Roofing, siding, & insulation material whsle						
	All firms	222	3 268 532	100.0	134 395	30 154	3 009
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
4213301	Roofing, siding, & insulation material whsle						
	All firms	222	3 268 532	100.0	134 395	30 154	3 009
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
42139	Other construction materials whsle						
	All firms	244	2 001 895	100.0	135 737	32 235	4 157
	4 largest firms	38	869 403	43.4	40 796	10 413	1 193
	8 largest firms	68	1 212 461	60.6	62 758	15 736	1 781
	20 largest firms	135	1 650 145	82.4	96 055	23 638	2 800
	50 largest firms	210	1 961 082	98.0	129 494	31 006	3 942
421390	Other construction materials whsle						
	All firms	244	2 001 895	100.0	135 737	32 235	4 157
	4 largest firms	38	869 403	43.4	40 796	10 413	1 193
	8 largest firms	68	1 212 461	60.6	62 758	15 736	1 781
	20 largest firms	135	1 650 145	82.4	96 055	23 638	2 800
	50 largest firms	210	1 961 082	98.0	129 494	31 006	3 942
4213901	Flat glass & other construction glass whsle						
	All firms	97	712 348	100.0	60 185	14 959	2 027
	4 largest firms	49	507 878	71.3	44 903	11 412	1 428
	8 largest firms	64	639 811	89.8	51 057	12 748	1 684
	20 largest firms	95	711 666	99.9	60 044	14 920	2 020
	50 largest firms	97	712 348	100.0	60 185	14 959	2 027
4213902	Other construction materials whsle						
	All firms	147	1 289 547	100.0	75 552	17 276	2 130
	4 largest firms	14	673 176	52.2	16 849	4 018	329
	8 largest firms	55	857 311	66.5	31 053	7 189	865
	20 largest firms	96	1 131 249	87.7	58 607	14 180	1 648
	50 largest firms	140	1 285 529	99.7	75 172	17 185	2 115
4214	Professional & commercial equipment & supplies whsle						
	All firms	3 160	112 786 674	100.0	11 179 271	3 185 154	168 896
	4 largest firms	547	46 633 200	41.3	5 685 967	1 845 226	82 260
	8 largest firms	741	62 459 088	55.4	6 737 790	2 093 238	98 235
	20 largest firms	1 312	84 263 401	74.7	8 504 639	2 526 957	123 566
	50 largest firms	1 981	101 242 581	89.8	9 760 219	2 839 382	142 482
42141	Photographic equipment & supplies whsle						
	All firms	74	8 103 149	100.0	265 078	66 723	4 684
	4 largest firms	49	7 939 995	98.0	251 407	62 627	4 328
	8 largest firms	61	8 053 576	99.4	261 088	65 773	4 586
	20 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
	50 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
421410	Photographic equipment & supplies whsle						
	All firms	74	8 103 149	100.0	265 078	66 723	4 684
	4 largest firms	49	7 939 995	98.0	251 407	62 627	4 328
	8 largest firms	61	8 053 576	99.4	261 088	65 773	4 586
	20 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
	50 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
42142	Office equipment whsle						
	All firms	624	10 554 896	100.0	1 648 110	496 155	30 895
	4 largest firms	398	9 591 842	90.9	1 493 129	458 194	27 502
	8 largest firms	514	10 123 267	95.9	1 567 590	475 069	28 965
	20 largest firms	579	10 506 483	99.5	1 636 897	493 334	30 492
	50 largest firms	624	10 554 896	100.0	1 648 110	496 155	30 895

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421420	Office equipment whsle						
	All firms	624	10 554 896	100.0	1 648 110	496 155	30 895
	4 largest firms	398	9 591 842	90.9	1 493 129	458 194	27 502
	8 largest firms	514	10 123 267	95.9	1 567 590	475 069	28 965
	20 largest firms	579	10 506 483	99.5	1 636 897	493 334	30 492
	50 largest firms	624	10 554 896	100.0	1 648 110	496 155	30 895
42143	Computer & computer peripheral equipment & software whsle						
	All firms	1 713	72 042 268	100.0	7 477 349	2 172 050	103 625
	4 largest firms	443	42 769 060	59.4	5 046 563	1 575 413	70 119
	8 largest firms	716	54 146 049	75.2	5 789 090	1 760 687	80 940
	20 largest firms	1 138	65 388 443	90.8	6 694 328	1 987 057	92 195
	50 largest firms	1 502	71 092 797	98.7	7 349 190	2 139 257	101 415
421430	Computer & computer peripheral equipment & software whsle						
	All firms	1 713	72 042 268	100.0	7 477 349	2 172 050	103 625
	4 largest firms	443	42 769 060	59.4	5 046 563	1 575 413	70 119
	8 largest firms	716	54 146 049	75.2	5 789 090	1 760 687	80 940
	20 largest firms	1 138	65 388 443	90.8	6 694 328	1 987 057	92 195
	50 largest firms	1 502	71 092 797	98.7	7 349 190	2 139 257	101 415
4214301	Computer & peripheral equipment whsle						
	All firms	1 665	71 175 956	100.0	7 409 460	2 155 591	102 720
	4 largest firms	443	42 769 060	60.1	5 046 563	1 575 413	70 119
	8 largest firms	713	54 121 747	76.0	5 787 053	1 760 022	80 873
	20 largest firms	1 177	65 166 944	91.6	6 690 832	1 985 823	92 081
	50 largest firms	1 509	70 500 897	99.1	7 340 069	2 136 814	101 350
42143011	Computers & peripheral equipment for resale						
	All firms	476	27 387 050	100.0	957 611	227 003	12 803
	4 largest firms	70	20 546 718	75.0	344 936	83 317	4 097
	8 largest firms	154	23 845 457	87.1	480 673	117 736	5 880
	20 largest firms	378	26 400 744	96.4	844 670	198 757	10 751
	50 largest firms	459	27 370 448	99.9	954 687	226 325	12 733
42143012	Computers & peripheral equipment for end use						
	All firms	1 189	43 788 906	100.0	6 451 849	1 928 588	89 917
	4 largest firms	458	28 779 022	65.7	5 005 372	1 570 254	69 525
	8 largest firms	637	36 584 997	83.5	5 557 319	1 701 503	77 734
	20 largest firms	875	41 976 060	95.9	6 152 960	1 853 698	86 064
	50 largest firms	1 167	43 765 067	99.9	6 449 060	1 927 905	89 877
4214302	Computer software (packaged) whsle						
	All firms	48	866 312	100.0	67 889	16 459	905
	4 largest firms	18	752 929	86.9	46 282	10 743	485
	8 largest firms	26	824 563	95.2	57 102	13 260	663
	20 largest firms	46	865 578	99.9	67 804	16 431	903
	50 largest firms	48	866 312	100.0	67 889	16 459	905
42144	Other commercial equipment whsle						
	All firms	128	1 012 149	100.0	99 000	23 292	2 664
	4 largest firms	25	452 595	44.7	38 021	9 022	1 176
	8 largest firms	34	658 531	65.1	52 109	12 090	1 512
	20 largest firms	67	880 006	86.9	79 780	18 646	2 124
	50 largest firms	125	1 011 680	100.0	98 883	23 260	2 656
421440	Other commercial equipment whsle						
	All firms	128	1 012 149	100.0	99 000	23 292	2 664
	4 largest firms	25	452 595	44.7	38 021	9 022	1 176
	8 largest firms	34	658 531	65.1	52 109	12 090	1 512
	20 largest firms	67	880 006	86.9	79 780	18 646	2 124
	50 largest firms	125	1 011 680	100.0	98 883	23 260	2 656
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	38	420 448	100.0	35 843	8 121	759
	4 largest firms	8	251 202	59.7	21 226	4 723	366
	8 largest firms	17	323 324	76.9	27 604	6 232	513
	20 largest firms	35	419 420	99.8	35 709	8 071	752
	50 largest firms	38	420 448	100.0	35 843	8 121	759

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4214402	Store machines & equipment whsle						
	All firms	90	591 701	100.0	63 157	15 171	1 905
	4 largest firms	26	407 329	68.8	30 883	7 367	1 146
	8 largest firms	46	497 489	84.1	46 783	11 181	1 477
	20 largest firms	78	578 624	97.8	60 836	14 575	1 823
	50 largest firms	90	591 701	100.0	63 157	15 171	1 905
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	459	18 700 334	100.0	1 505 615	378 593	22 976
	4 largest firms	109	7 171 397	38.3	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.1	723 087	184 559	11 027
	20 largest firms	226	16 139 626	86.3	1 132 292	283 494	15 933
	50 largest firms	365	18 264 067	97.7	1 401 418	352 148	20 651
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	459	18 700 334	100.0	1 505 615	378 593	22 976
	4 largest firms	109	7 171 397	38.3	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.1	723 087	184 559	11 027
	20 largest firms	226	16 139 626	86.3	1 132 292	283 494	15 933
	50 largest firms	365	18 264 067	97.7	1 401 418	352 148	20 651
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	439	18 453 838	100.0	1 458 202	367 384	21 912
	4 largest firms	109	7 171 397	38.9	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.9	723 087	184 559	11 027
	20 largest firms	226	16 139 626	87.5	1 132 292	283 494	15 933
	50 largest firms	367	18 132 294	98.3	1 378 604	346 587	20 262
4214502	Dental equipment & supplies whsle						
	All firms	20	246 496	100.0	47 413	11 209	1 064
	4 largest firms	7	185 768	75.4	34 223	8 135	731
	8 largest firms	16	236 692	96.0	45 523	10 715	1 020
	20 largest firms	20	246 496	100.0	47 413	11 209	1 064
	50 largest firms	20	246 496	100.0	47 413	11 209	1 064
42146	Ophthalmic goods whsle						
	All firms	66	886 679	100.0	69 912	18 378	1 819
	4 largest firms	30	700 123	79.0	44 088	11 725	885
	8 largest firms	49	823 152	92.8	57 425	15 301	1 426
	20 largest firms	65	886 270	100.0	69 871	18 337	1 811
	50 largest firms	66	886 679	100.0	69 912	18 378	1 819
421460	Ophthalmic goods whsle						
	All firms	66	886 679	100.0	69 912	18 378	1 819
	4 largest firms	30	700 123	79.0	44 088	11 725	885
	8 largest firms	49	823 152	92.8	57 425	15 301	1 426
	20 largest firms	65	886 270	100.0	69 871	18 337	1 811
	50 largest firms	66	886 679	100.0	69 912	18 378	1 819
42149	Other professional equipment & supplies whsle						
	All firms	96	1 487 199	100.0	114 207	29 963	2 233
	4 largest firms	6	863 014	58.0	62 923	15 672	1 042
	8 largest firms	20	1 140 052	76.7	79 201	19 945	1 359
	20 largest firms	47	1 358 923	91.4	97 759	25 801	1 785
	50 largest firms	87	1 483 100	99.7	113 384	29 728	2 199
421490	Other professional equipment & supplies whsle						
	All firms	96	1 487 199	100.0	114 207	29 963	2 233
	4 largest firms	6	863 014	58.0	62 923	15 672	1 042
	8 largest firms	20	1 140 052	76.7	79 201	19 945	1 359
	20 largest firms	47	1 358 923	91.4	97 759	25 801	1 785
	50 largest firms	87	1 483 100	99.7	113 384	29 728	2 199
4214901	Religious & school supplies whsle						
	All firms	9	211 078	100.0	5 843	1 584	254
	4 largest firms	6	D	D	D	D	C
	8 largest firms	9	211 078	100.0	5 843	1 584	254
	20 largest firms	9	211 078	100.0	5 843	1 584	254
	50 largest firms	9	211 078	100.0	5 843	1 584	254

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4214902	Other professional equipment & supplies whsle						
	All firms	87	1 276 121	100.0	108 364	28 379	1 979
	4 largest firms	6	D	D	D	D	f
	8 largest firms	22	1 021 379	80.0	77 804	19 344	1 230
	20 largest firms	50	1 178 702	92.4	94 273	24 702	1 633
	50 largest firms	87	1 276 121	100.0	108 364	28 379	1 979
4215	Metal & mineral (except petroleum) whsle						
	All firms	1 045	45 511 177	100.0	1 053 480	254 172	22 869
	4 largest firms	50	14 933 562	32.8	52 752	13 451	1 003
	8 largest firms	82	21 345 558	46.9	110 855	33 348	1 629
	20 largest firms	200	29 596 601	65.0	483 176	114 474	8 457
	50 largest firms	504	37 642 479	82.7	667 752	156 368	12 340
42151	Metal service centers & offices						
	All firms	1 004	40 775 671	100.0	1 013 345	245 477	22 181
	4 largest firms	49	14 909 686	36.6	50 875	12 995	972
	8 largest firms	77	21 012 116	51.5	132 770	38 493	1 986
	20 largest firms	208	27 541 610	67.5	491 260	116 409	8 724
	50 largest firms	535	34 545 681	84.7	687 172	162 131	13 312
421510	Metal service centers & offices						
	All firms	1 004	40 775 671	100.0	1 013 345	245 477	22 181
	4 largest firms	49	14 909 686	36.6	50 875	12 995	972
	8 largest firms	77	21 012 116	51.5	132 770	38 493	1 986
	20 largest firms	208	27 541 610	67.5	491 260	116 409	8 724
	50 largest firms	535	34 545 681	84.7	687 172	162 131	13 312
4215101	Ferrous metal service centers & sales offices						
	All firms	785	30 866 626	100.0	674 331	153 261	15 365
	4 largest firms	49	14 909 686	48.3	50 875	12 995	972
	8 largest firms	75	19 478 157	63.1	199 495	37 533	2 789
	20 largest firms	309	23 958 640	77.6	349 033	74 540	6 772
	50 largest firms	483	28 114 515	91.1	487 750	105 487	10 022
42151011	Ferrous metal service centers						
	All firms	517	8 999 281	100.0	556 503	122 134	13 236
	4 largest firms	90	2 375 286	26.4	221 578	41 951	3 982
	8 largest firms	109	3 739 225	41.6	259 660	51 579	4 997
	20 largest firms	218	5 621 604	62.5	352 025	71 097	7 268
	50 largest firms	303	7 796 467	86.6	450 708	95 389	9 858
42151012	Ferrous metal sales offices						
	All firms	268	21 867 345	100.0	117 828	31 127	2 129
	4 largest firms	45	14 568 745	66.6	36 203	9 397	620
	8 largest firms	61	18 489 949	84.6	47 678	12 816	836
	20 largest firms	195	20 786 837	95.1	79 998	20 822	1 414
	50 largest firms	256	21 854 685	99.9	115 624	30 631	2 060
4215102	Nonferrous metal service centers & sales offices						
	All firms	219	9 909 045	100.0	339 014	92 216	6 816
	4 largest firms	19	4 211 710	42.5	106 908	32 635	1 401
	8 largest firms	42	5 836 482	58.9	201 491	56 628	3 434
	20 largest firms	105	8 201 185	82.8	244 462	67 606	4 365
	50 largest firms	170	9 666 886	97.6	305 553	84 020	5 926
42151021	Nonferrous metal service centers						
	All firms	151	6 405 017	100.0	278 484	72 189	6 118
	4 largest firms	8	2 476 223	38.7	66 353	17 603	1 065
	8 largest firms	25	3 706 919	57.9	163 340	42 088	3 062
	20 largest firms	78	5 383 345	84.0	208 302	53 311	4 151
	50 largest firms	137	6 368 828	99.4	274 345	70 875	5 978
42151022	Nonferrous metal sales offices						
	All firms	68	3 504 028	100.0	60 530	20 027	698
	4 largest firms	25	2 785 808	79.5	38 723	14 740	338
	8 largest firms	30	3 216 205	91.8	43 912	16 102	399
	20 largest firms	55	3 468 196	99.0	57 643	19 183	598
	50 largest firms	68	3 504 028	100.0	60 530	20 027	698
42152	Coal & other mineral & ore whsle						
	All firms	41	4 735 506	100.0	40 135	8 695	688
	4 largest firms	9	3 314 062	70.0	9 520	2 382	112
	8 largest firms	15	4 180 554	88.3	24 026	5 174	306
	20 largest firms	31	4 699 125	99.2	36 919	8 012	628
	50 largest firms	41	4 735 506	100.0	40 135	8 695	688

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421520	Coal & other mineral & ore whsle						
	All firms	41	4 735 506	100.0	40 135	8 695	688
	4 largest firms	9	3 314 062	70.0	9 520	2 382	112
	8 largest firms	15	4 180 554	88.3	24 026	5 174	306
	20 largest firms	31	4 699 125	99.2	36 919	8 012	628
	50 largest firms	41	4 735 506	100.0	40 135	8 695	688
4215201	Coal whsle						
	All firms	33	D	D	D	D	f
	4 largest firms	9	D	D	D	D	c
	8 largest firms	16	D	D	D	D	e
	20 largest firms	29	D	D	D	D	f
	50 largest firms	33	D	D	D	D	f
4215202	Other mineral & ore whsle						
	All firms	8	D	D	D	D	b
	4 largest firms	6	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	8	D	D	D	D	b
	50 largest firms	8	D	D	D	D	b
4216	Electrical goods whsle						
	All firms	4 235	109 430 432	100.0	5 859 327	1 602 067	96 438
	4 largest firms	1 213	45 633 252	41.7	2 292 563	731 435	34 282
	8 largest firms	1 738	58 698 687	53.6	2 641 524	825 342	39 860
	20 largest firms	2 388	77 825 326	71.1	3 825 131	1 107 414	58 573
	50 largest firms	3 134	94 847 094	86.7	4 857 568	1 357 686	75 001
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	1 608	25 132 554	100.0	1 527 424	376 644	27 155
	4 largest firms	603	9 558 344	38.0	627 816	153 832	10 137
	8 largest firms	876	14 091 281	56.1	803 967	199 939	13 550
	20 largest firms	1 133	19 815 259	78.8	1 200 834	297 172	20 178
	50 largest firms	1 358	23 613 536	94.0	1 379 775	340 766	23 613
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	1 608	25 132 554	100.0	1 527 424	376 644	27 155
	4 largest firms	603	9 558 344	38.0	627 816	153 832	10 137
	8 largest firms	876	14 091 281	56.1	803 967	199 939	13 550
	20 largest firms	1 133	19 815 259	78.8	1 200 834	297 172	20 178
	50 largest firms	1 358	23 613 536	94.0	1 379 775	340 766	23 613
42162	Electrical appliance, television & radio set whsle						
	All firms	131	9 429 517	100.0	241 386	58 340	5 467
	4 largest firms	76	7 289 809	77.3	129 486	31 452	2 861
	8 largest firms	98	8 246 423	87.5	176 250	41 079	3 877
	20 largest firms	121	9 354 411	99.2	236 200	57 102	5 325
	50 largest firms	131	9 429 517	100.0	241 386	58 340	5 467
421620	Electrical appliance, television & radio set whsle						
	All firms	131	9 429 517	100.0	241 386	58 340	5 467
	4 largest firms	76	7 289 809	77.3	129 486	31 452	2 861
	8 largest firms	98	8 246 423	87.5	176 250	41 079	3 877
	20 largest firms	121	9 354 411	99.2	236 200	57 102	5 325
	50 largest firms	131	9 429 517	100.0	241 386	58 340	5 467
42169	Other electronic parts & equipment whsle						
	All firms	2 496	74 868 361	100.0	4 090 517	1 167 083	63 816
	4 largest firms	1 213	45 633 252	61.0	2 292 563	731 435	34 282
	8 largest firms	1 410	53 215 430	71.1	2 740 983	842 245	40 462
	20 largest firms	1 832	63 061 496	84.2	3 222 025	954 687	47 191
	50 largest firms	2 103	71 204 159	95.1	3 756 552	1 084 611	55 722
421690	Other electronic parts & equipment whsle						
	All firms	2 496	74 868 361	100.0	4 090 517	1 167 083	63 816
	4 largest firms	1 213	45 633 252	61.0	2 292 563	731 435	34 282
	8 largest firms	1 410	53 215 430	71.1	2 740 983	842 245	40 462
	20 largest firms	1 832	63 061 496	84.2	3 222 025	954 687	47 191
	50 largest firms	2 103	71 204 159	95.1	3 756 552	1 084 611	55 722

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4216901	Communications equipment & supplies whsle						
	All firms	1 884	48 149 700	100.0	3 392 770	993 768	51 416
	4 largest firms	1 223	39 135 796	81.3	2 324 348	736 951	34 471
	8 largest firms	1 619	42 967 438	89.2	2 815 583	855 559	42 403
	20 largest firms	1 718	46 530 465	96.6	3 227 723	953 096	48 715
	50 largest firms	1 843	46 053 326	99.8	3 377 563	989 699	51 028
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	612	26 718 661	100.0	697 747	173 315	12 400
	4 largest firms	91	13 524 169	50.6	187 832	49 498	2 066
	8 largest firms	160	16 905 696	63.3	250 915	62 425	2 750
	20 largest firms	248	22 006 556	82.4	332 082	82 592	3 820
	50 largest firms	446	25 565 525	95.7	590 479	146 098	9 776
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	767	D	D	D	D	j
	4 largest firms	70	D	D	D	D	h
	8 largest firms	199	D	D	D	D	i
	20 largest firms	284	D	D	D	D	j
	50 largest firms	403	D	D	D	D	j
42171	Hardware whsle						
	All firms	255	7 531 815	100.0	361 083	81 902	7 244
	4 largest firms	66	5 012 725	66.6	218 929	48 121	2 993
	8 largest firms	81	5 970 744	79.3	261 134	58 268	4 187
	20 largest firms	111	6 896 390	91.6	300 499	67 163	5 221
	50 largest firms	198	7 426 579	98.6	349 931	79 051	6 792
421710	Hardware whsle						
	All firms	255	7 531 815	100.0	361 083	81 902	7 244
	4 largest firms	66	5 012 725	66.6	218 929	48 121	2 993
	8 largest firms	81	5 970 744	79.3	261 134	58 268	4 187
	20 largest firms	111	6 896 390	91.6	300 499	67 163	5 221
	50 largest firms	198	7 426 579	98.6	349 931	79 051	6 792
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	212	4 212 982	100.0	163 627	40 542	4 287
	4 largest firms	65	2 371 910	56.3	53 263	12 802	1 375
	8 largest firms	81	3 075 995	73.0	75 688	18 060	1 691
	20 largest firms	134	3 848 532	91.3	128 039	31 377	3 076
	50 largest firms	200	4 197 922	99.6	159 108	39 443	4 153
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	212	4 212 982	100.0	163 627	40 542	4 287
	4 largest firms	65	2 371 910	56.3	53 263	12 802	1 375
	8 largest firms	81	3 075 995	73.0	75 688	18 060	1 691
	20 largest firms	134	3 848 532	91.3	128 039	31 377	3 076
	50 largest firms	200	4 197 922	99.6	159 108	39 443	4 153
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	221	3 572 401	100.0	305 086	77 313	6 036
	4 largest firms	96	2 495 367	69.9	223 291	56 844	3 745
	8 largest firms	105	3 061 610	85.7	255 665	64 788	4 430
	20 largest firms	188	3 463 455	97.0	294 315	74 299	5 741
	50 largest firms	221	3 572 401	100.0	305 086	77 313	6 036
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	221	3 572 401	100.0	305 086	77 313	6 036
	4 largest firms	96	2 495 367	69.9	223 291	56 844	3 745
	8 largest firms	105	3 061 610	85.7	255 665	64 788	4 430
	20 largest firms	188	3 463 455	97.0	294 315	74 299	5 741
	50 largest firms	221	3 572 401	100.0	305 086	77 313	6 036
42174	Refrigeration equipment & supplies whsle						
	All firms	79	D	D	D	D	g
	4 largest firms	47	D	D	D	D	g
	8 largest firms	62	D	D	D	D	g
	20 largest firms	79	D	D	D	D	g
	50 largest firms	79	D	D	D	D	g

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
421740	Refrigeration equipment & supplies whsle						
	All firms	79	D	D	D	D	g
	4 largest firms	47	D	D	D	D	g
	8 largest firms	62	D	D	D	D	g
	20 largest firms	79	D	D	D	D	g
	50 largest firms	79	D	D	D	D	g
4218	Machinery, equipment, & supplies whsle						
	All firms	4 120	75 691 801	100.0	3 381 032	824 894	72 156
	4 largest firms	104	25 635 032	33.9	498 750	131 328	7 944
	8 largest firms	203	32 429 443	42.8	677 848	168 256	11 370
	20 largest firms	682	43 555 004	57.5	1 060 926	257 928	21 204
	50 largest firms	1 415	55 314 753	73.1	1 727 499	420 728	34 838
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	281	11 913 590	100.0	447 715	117 664	8 930
	4 largest firms	50	9 468 961	79.5	265 371	71 675	4 559
	8 largest firms	97	10 260 954	86.1	306 542	81 765	5 413
	20 largest firms	155	11 386 982	95.6	382 962	101 579	7 296
	50 largest firms	250	11 869 456	99.6	442 781	116 455	8 767
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	281	11 913 590	100.0	447 715	117 664	8 930
	4 largest firms	50	9 468 961	79.5	265 371	71 675	4 559
	8 largest firms	97	10 260 954	86.1	306 542	81 765	5 413
	20 largest firms	155	11 386 982	95.6	382 962	101 579	7 296
	50 largest firms	250	11 869 456	99.6	442 781	116 455	8 767
42182	Farm & garden machinery & equipment whsle						
	All firms	132	7 823 700	100.0	181 944	42 452	4 175
	4 largest firms	24	D	D	D	D	g
	8 largest firms	49	7 439 538	95.1	141 809	32 909	2 985
	20 largest firms	70	7 683 735	98.2	171 300	39 832	3 841
	50 largest firms	129	7 822 723	100.0	181 839	42 432	4 170
421820	Farm & garden machinery & equipment whsle						
	All firms	132	7 823 700	100.0	181 944	42 452	4 175
	4 largest firms	24	D	D	D	D	g
	8 largest firms	49	7 439 538	95.1	141 809	32 909	2 985
	20 largest firms	70	7 683 735	98.2	171 300	39 832	3 841
	50 largest firms	129	7 822 723	100.0	181 839	42 432	4 170
4218201	Farm machinery & equipment—farm dealers						
	All firms	42	D	D	D	D	f
	4 largest firms	18	D	D	D	D	e
	8 largest firms	25	D	D	D	D	f
	20 largest firms	40	D	D	D	D	f
	50 largest firms	42	D	D	D	D	f
4218202	Farm machinery & equipment—whsle distributors						
	All firms	70	D	D	D	D	h
	4 largest firms	16	D	D	D	D	g
	8 largest firms	23	D	D	D	D	g
	20 largest firms	56	D	D	D	D	h
	50 largest firms	70	D	D	D	D	h
4218203	Lawn & garden machinery & equipment whsle						
	All firms	20	1 036 338	100.0	39 387	8 747	754
	4 largest firms	5	998 624	96.4	34 344	7 628	615
	8 largest firms	19	1 036 262	100.0	39 343	8 745	752
	20 largest firms	20	1 036 338	100.0	39 387	8 747	754
	50 largest firms	20	1 036 338	100.0	39 387	8 747	754
42183	Industrial machinery & equipment whsle						
	All firms	2 332	25 170 814	100.0	1 793 155	423 140	38 160
	4 largest firms	89	4 482 494	17.8	217 538	46 367	5 717
	8 largest firms	422	6 685 948	26.6	348 785	77 190	8 296
	20 largest firms	759	11 365 979	45.2	764 527	173 293	16 536
	50 largest firms	1 087	17 942 466	71.3	1 127 479	264 878	23 695

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421830	Wholesale trade, durable goods—Con.						
	Industrial machinery & equipment whsle						
	All firms	2 332	25 170 814	100.0	1 793 155	423 140	38 160
	4 largest firms	89	4 482 494	17.8	217 538	46 367	5 717
	8 largest firms	422	6 685 948	26.6	348 785	77 190	8 296
	20 largest firms	759	11 365 979	45.2	764 527	173 293	16 536
	50 largest firms	1 087	17 942 466	71.3	1 127 479	264 878	23 695
4218301	Food-processing machinery & equipment whsle						
	All firms	33	337 285	100.0	31 261	7 266	771
	4 largest firms	14	232 046	68.8	12 836	3 156	354
	8 largest firms	19	280 075	83.0	20 787	4 948	512
	20 largest firms	32	336 785	99.9	31 161	7 245	770
	50 largest firms	33	337 285	100.0	31 261	7 266	771
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	264	2 063 142	100.0	118 654	30 155	2 901
	4 largest firms	59	913 609	44.3	38 371	10 056	1 045
	8 largest firms	112	1 420 075	68.8	59 427	15 843	1 607
	20 largest firms	178	1 813 776	87.9	89 415	22 467	2 189
	50 largest firms	245	2 044 444	99.1	116 037	29 531	2 834
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	204	1 185 714	100.0	77 648	20 182	1 799
	4 largest firms	73	660 682	55.7	30 606	8 140	741
	8 largest firms	116	872 215	73.6	46 663	12 401	1 172
	20 largest firms	175	1 118 422	94.3	70 208	17 721	1 610
	50 largest firms	204	1 185 714	100.0	77 648	20 182	1 799
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	60	877 428	100.0	41 006	9 973	1 102
	4 largest firms	21	687 638	78.4	19 858	5 330	622
	8 largest firms	27	776 031	88.4	28 649	6 816	768
	20 largest firms	45	863 462	98.4	38 947	9 376	1 037
	50 largest firms	60	877 428	100.0	41 006	9 973	1 102
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	679	7 711 350	100.0	540 870	118 105	10 902
	4 largest firms	128	2 918 721	37.8	163 901	31 776	3 247
	8 largest firms	221	4 017 455	52.1	267 161	53 005	5 127
	20 largest firms	372	5 772 973	74.9	367 000	78 474	7 116
	50 largest firms	505	7 101 243	92.1	470 724	101 077	9 183
4218304	Metalworking machinery & equipment whsle						
	All firms	133	2 386 799	100.0	146 132	36 850	3 061
	4 largest firms	21	1 340 297	56.2	51 320	13 401	1 004
	8 largest firms	42	1 803 892	75.6	80 242	21 207	1 508
	20 largest firms	77	2 244 350	94.0	126 427	32 256	2 606
	50 largest firms	125	2 383 143	99.8	145 535	36 700	3 037
4218305	Materials handling equipment whsle						
	All firms	188	2 721 654	100.0	244 145	58 321	5 619
	4 largest firms	40	1 423 524	52.3	95 935	22 603	1 870
	8 largest firms	68	1 966 244	72.2	167 917	40 421	3 822
	20 largest firms	119	2 462 060	90.5	212 496	51 585	4 818
	50 largest firms	160	2 695 452	99.0	239 835	57 390	5 500
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	599	2 860 833	100.0	271 680	65 414	5 782
	4 largest firms	294	1 417 927	49.6	130 163	31 071	2 789
	8 largest firms	384	1 998 426	69.9	178 594	42 706	3 616
	20 largest firms	487	2 546 961	89.0	229 334	55 047	4 818
	50 largest firms	584	2 846 227	99.5	269 031	64 740	5 691
4218307	Other industrial machinery & equipment whsle						
	All firms	436	7 089 751	100.0	440 413	107 029	9 124
	4 largest firms	44	2 543 219	35.9	129 101	31 107	3 582
	8 largest firms	65	3 585 473	50.6	174 459	44 432	4 482
	20 largest firms	137	5 275 614	74.4	288 397	70 245	6 248
	50 largest firms	270	6 564 715	92.6	384 655	93 780	7 951

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
42184	Wholesale trade, durable goods—Con.						
	Industrial supplies whsle						
	All firms	1 097	23 846 292	100.0	643 575	160 535	14 411
	4 largest firms	46	13 677 576	57.4	149 555	40 777	2 127
	8 largest firms	218	17 106 090	71.7	192 034	51 305	2 915
	20 largest firms	360	20 385 422	85.5	350 965	88 922	6 634
	50 largest firms	756	22 402 692	93.9	498 761	125 071	10 295
421840	Industrial supplies whsle						
	All firms	1 097	23 846 292	100.0	643 575	160 535	14 411
	4 largest firms	46	13 677 576	57.4	149 555	40 777	2 127
	8 largest firms	218	17 106 090	71.7	192 034	51 305	2 915
	20 largest firms	360	20 385 422	85.5	350 965	88 922	6 634
	50 largest firms	756	22 402 692	93.9	498 761	125 071	10 295
4218402	Mechanical power transmission supplies whsle						
	All firms	301	5 311 517	100.0	165 934	38 789	3 993
	4 largest firms	172	3 428 514	64.5	42 479	10 528	788
	8 largest firms	211	4 577 253	86.2	129 090	29 770	3 046
	20 largest firms	266	5 228 022	98.4	157 609	36 867	3 700
	50 largest firms	301	5 311 517	100.0	165 934	38 789	3 993
4218403	Welding supplies whsle						
	All firms	241	451 429	100.0	55 031	12 847	1 663
	4 largest firms	170	301 233	66.7	40 023	9 487	1 157
	8 largest firms	206	381 908	84.6	46 807	11 221	1 424
	20 largest firms	241	451 429	100.0	55 031	12 847	1 663
	50 largest firms	241	451 429	100.0	55 031	12 847	1 663
4218404	Industrial containers & supplies whsle						
	All firms	57	4 145 874	100.0	26 872	7 133	618
	4 largest firms	19	3 845 152	92.7	7 960	2 473	112
	8 largest firms	28	4 003 272	96.6	12 571	3 717	207
	20 largest firms	44	4 115 279	99.3	23 574	6 225	480
	50 largest firms	57	4 145 874	100.0	26 872	7 133	618
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	98	654 866	100.0	67 124	17 160	1 422
	4 largest firms	33	405 524	61.9	33 772	8 061	666
	8 largest firms	65	522 204	79.7	48 321	11 996	991
	20 largest firms	93	643 207	98.2	66 572	17 031	1 410
	50 largest firms	98	654 866	100.0	67 124	17 160	1 422
4218406	Other industrial supplies whsle						
	All firms	400	13 282 606	100.0	328 614	84 606	6 715
	4 largest firms	42	10 669 605	80.3	166 326	44 487	2 528
	8 largest firms	92	11 480 010	86.4	196 434	52 292	3 141
	20 largest firms	236	12 412 201	93.4	247 731	64 942	4 410
	50 largest firms	328	13 055 984	98.3	305 347	78 397	5 925
42185	Service establishment equipment & supplies whsle						
	All firms	182	3 466 042	100.0	98 546	23 118	2 107
	4 largest firms	111	3 055 672	88.2	52 206	11 998	1 043
	8 largest firms	133	3 324 896	95.9	73 590	17 244	1 445
	20 largest firms	157	3 436 063	99.1	93 528	21 876	1 931
	50 largest firms	182	3 466 042	100.0	98 546	23 118	2 107
421850	Service establishment equipment & supplies whsle						
	All firms	182	3 466 042	100.0	98 546	23 118	2 107
	4 largest firms	111	3 055 672	88.2	52 206	11 998	1 043
	8 largest firms	133	3 324 896	95.9	73 590	17 244	1 445
	20 largest firms	157	3 436 063	99.1	93 528	21 876	1 931
	50 largest firms	182	3 466 042	100.0	98 546	23 118	2 107
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	3	D	D	D	D	c
	4 largest firms	3	D	D	D	D	c
	8 largest firms	3	D	D	D	D	c
	20 largest firms	3	D	D	D	D	c
	50 largest firms	3	D	D	D	D	c

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	12	39 925	100.0	4 969	1 208	153
	4 largest firms	6	31 285	78.4	3 442	848	92
	8 largest firms	11	39 496	96.9	4 890	1 185	148
	20 largest firms	12	39 925	100.0	4 969	1 208	153
	50 largest firms	12	39 925	100.0	4 969	1 208	153
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	27	D	D	D	D	f
	4 largest firms	24	D	D	D	D	e
	8 largest firms	27	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	27	D	D	D	D	f
4218504	Other service establishment equipment & supplies whsle						
	All firms	140	D	D	D	D	g
	4 largest firms	102	D	D	D	D	f
	8 largest firms	122	D	D	D	D	g
	20 largest firms	136	D	D	D	D	g
	50 largest firms	140	D	D	D	D	g
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	96	3 471 363	100.0	216 097	57 985	4 373
	4 largest firms	10	2 243 202	64.6	68 764	17 431	1 439
	8 largest firms	24	2 667 578	76.8	121 185	30 468	2 395
	20 largest firms	44	3 219 735	92.8	189 280	51 078	3 791
	50 largest firms	90	3 465 717	99.8	215 667	57 881	4 357
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	96	3 471 363	100.0	216 097	57 985	4 373
	4 largest firms	10	2 243 202	64.6	68 764	17 431	1 439
	8 largest firms	24	2 667 578	76.8	121 185	30 468	2 395
	20 largest firms	44	3 219 735	92.8	189 280	51 078	3 791
	50 largest firms	90	3 465 717	99.8	215 667	57 881	4 357
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	62	2 824 449	100.0	183 159	49 328	3 634
	4 largest firms	7	2 025 429	71.7	73 302	18 319	1 515
	8 largest firms	15	2 333 510	82.6	110 105	27 667	2 168
	20 largest firms	35	2 706 692	95.8	171 958	46 644	3 399
	50 largest firms	62	2 824 449	100.0	183 159	49 328	3 634
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	27	D	D	D	D	f
	4 largest firms	11	D	D	D	D	e
	8 largest firms	21	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	27	D	D	D	D	f
4218603	Other transportation equipment & supplies whsle						
	All firms	7	D	D	D	D	c
	4 largest firms	6	D	D	D	D	c
	8 largest firms	7	D	D	D	D	c
	20 largest firms	7	D	D	D	D	c
	50 largest firms	7	D	D	D	D	c
4219	Miscellaneous durable goods whsle						
	All firms	263	D	D	D	D	i
	4 largest firms	59	D	D	D	D	g
	8 largest firms	71	D	D	D	D	h
	20 largest firms	100	D	D	D	D	i
	50 largest firms	180	D	D	D	D	i
42191	Sporting & recreational goods & supplies whsle						
	All firms	53	3 778 496	100.0	171 399	41 941	2 746
	4 largest firms	4	2 600 971	68.8	91 484	21 570	691
	8 largest firms	8	3 397 623	89.9	145 960	35 826	1 776
	20 largest firms	23	3 681 627	97.4	161 115	39 508	2 292
	50 largest firms	53	3 778 496	100.0	171 399	41 941	2 746

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.							
421	Wholesale trade, durable goods—Con.						
421910	Sporting & recreational goods & supplies whsle						
	All firms	53	3 778 496	100.0	171 399	41 941	2 746
	4 largest firms	4	2 600 971	68.8	91 484	21 570	691
	8 largest firms	8	3 397 623	89.9	145 960	35 826	1 776
	20 largest firms	23	3 681 627	97.4	161 115	39 508	2 292
	50 largest firms	53	3 778 496	100.0	171 399	41 941	2 746
42192	Toy & hobby goods & supplies whsle						
	All firms	24	D	D	D	D	g
	4 largest firms	10	D	D	D	D	g
	8 largest firms	16	D	D	D	D	g
	20 largest firms	24	D	D	D	D	g
	50 largest firms	24	D	D	D	D	g
421920	Toy & hobby goods & supplies whsle						
	All firms	24	D	D	D	D	g
	4 largest firms	10	D	D	D	D	g
	8 largest firms	16	D	D	D	D	g
	20 largest firms	24	D	D	D	D	g
	50 largest firms	24	D	D	D	D	g
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	55	669 717	100.0	51 069	11 808	912
	4 largest firms	26	447 373	66.8	35 209	7 644	476
	8 largest firms	33	604 279	90.2	45 084	10 440	755
	20 largest firms	51	669 132	99.9	51 025	11 786	906
	50 largest firms	55	669 717	100.0	51 069	11 808	912
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	55	669 717	100.0	51 069	11 808	912
	4 largest firms	26	447 373	66.8	35 209	7 644	476
	8 largest firms	33	604 279	90.2	45 084	10 440	755
	20 largest firms	51	669 132	99.9	51 025	11 786	906
	50 largest firms	55	669 717	100.0	51 069	11 808	912
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	46	D	D	D	D	f
	4 largest firms	5	D	D	D	D	e
	8 largest firms	33	D	D	D	D	f
	20 largest firms	46	D	D	D	D	f
	50 largest firms	46	D	D	D	D	f
4219402	Precious metal (excluding ores) whsle						
	All firms	9	D	D	D	D	b
	4 largest firms	6	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	9	D	D	D	D	b
	50 largest firms	9	D	D	D	D	b
42199	Other miscellaneous durable goods whsle						
	All firms	131	7 704 440	100.0	217 395	51 674	4 189
	4 largest firms	59	5 114 420	66.4	105 729	24 197	2 144
	8 largest firms	80	6 993 634	90.8	169 204	40 931	3 089
	20 largest firms	112	7 665 560	99.5	212 984	50 471	4 088
	50 largest firms	131	7 704 440	100.0	217 395	51 674	4 189
421990	Other miscellaneous durable goods whsle						
	All firms	131	7 704 440	100.0	217 395	51 674	4 189
	4 largest firms	59	5 114 420	66.4	105 729	24 197	2 144
	8 largest firms	80	6 993 634	90.8	169 204	40 931	3 089
	20 largest firms	112	7 665 560	99.5	212 984	50 471	4 088
	50 largest firms	131	7 704 440	100.0	217 395	51 674	4 189
4219901	Musical instruments & supplies whsle						
	All firms	4	198 784	100.0	14 756	3 571	304
	4 largest firms	4	198 784	100.0	14 756	3 571	304
	8 largest firms	4	198 784	100.0	14 756	3 571	304
	20 largest firms	4	198 784	100.0	14 756	3 571	304
	50 largest firms	4	198 784	100.0	14 756	3 571	304

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, durable goods—Con.						
4219903	General merchandise (durable goods) whsle						
	All firms	4	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	4	D	D	D	D	b
	20 largest firms	4	D	D	D	D	b
	50 largest firms	4	D	D	D	D	b
4219904	Prerecorded media whsle						
	All firms	83	7 023 150	100.0	172 098	41 765	3 085
	4 largest firms	59	5 114 420	72.8	105 729	24 197	2 144
	8 largest firms	74	6 934 058	98.7	160 812	38 808	2 839
	20 largest firms	83	7 023 150	100.0	172 098	41 765	3 085
	50 largest firms	83	7 023 150	100.0	172 098	41 765	3 085
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	79	D	D	D	D	h
	4 largest firms	58	D	D	D	D	g
	8 largest firms	71	D	D	D	D	h
	20 largest firms	79	D	D	D	D	h
	50 largest firms	79	D	D	D	D	h
42199042	Prerecorded video tapes whsle						
	All firms	4	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	4	D	D	D	D	b
	20 largest firms	4	D	D	D	D	b
	50 largest firms	4	D	D	D	D	b
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	21	D	D	D	D	b
	4 largest firms	21	D	D	D	D	b
	8 largest firms	21	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	21	D	D	D	D	b
4219906	Other durable goods whsle						
	All firms	19	374 524	100.0	25 519	5 215	692
	4 largest firms	12	367 703	98.2	24 903	5 057	676
	8 largest firms	18	374 457	100.0	25 515	5 214	691
	20 largest firms	19	374 524	100.0	25 519	5 215	692
	50 largest firms	19	374 524	100.0	25 519	5 215	692
422	Wholesale trade, nondurable goods						
	All firms	12 077	551 309 153	100.0	19 154 155	4 795 651	442 761
	4 largest firms	190	63 694 059	11.6	768 080	186 352	13 105
	8 largest firms	695	105 412 382	19.1	2 479 009	620 621	57 806
	20 largest firms	1 392	204 442 169	37.1	4 539 893	1 149 163	101 001
	50 largest firms	2 947	331 039 283	60.0	7 930 591	1 991 952	168 043
4221	Paper & paper product whsle						
	All firms	1 596	42 967 916	100.0	1 646 092	410 886	50 760
	4 largest firms	131	12 291 675	28.6	354 657	90 928	6 999
	8 largest firms	189	18 428 750	42.9	605 119	149 292	27 631
	20 largest firms	847	29 080 271	67.7	956 081	240 386	36 724
	50 largest firms	1 206	39 826 863	92.7	1 384 834	348 091	44 489
42211	Printing & writing paper whsle						
	All firms	294	16 541 542	100.0	310 695	77 028	5 935
	4 largest firms	114	8 873 568	53.6	187 013	46 811	3 875
	8 largest firms	185	12 716 818	76.9	210 119	53 187	4 250
	20 largest firms	241	15 806 137	95.6	263 151	66 488	5 021
	50 largest firms	294	16 541 542	100.0	310 695	77 028	5 935
422110	Printing & writing paper whsle						
	All firms	294	16 541 542	100.0	310 695	77 028	5 935
	4 largest firms	114	8 873 568	53.6	187 013	46 811	3 875
	8 largest firms	185	12 716 818	76.9	210 119	53 187	4 250
	20 largest firms	241	15 806 137	95.6	263 151	66 488	5 021
	50 largest firms	294	16 541 542	100.0	310 695	77 028	5 935
42212	Stationery & office supplies whsle						
	All firms	1 051	11 496 650	100.0	910 139	226 621	36 505
	4 largest firms	457	4 769 538	41.5	411 767	100 874	23 720
	8 largest firms	690	7 373 388	64.1	606 540	149 641	29 848
	20 largest firms	819	10 610 306	92.3	787 719	196 650	33 258
	50 largest firms	984	11 351 088	98.7	887 696	220 981	35 810

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422120	Stationery & office supplies whsle						
	All firms	1 051	11 496 650	100.0	910 139	226 621	36 505
	4 largest firms	457	4 769 538	41.5	411 767	100 874	23 720
	8 largest firms	690	7 373 388	64.1	606 540	149 641	29 848
	20 largest firms	819	10 610 306	92.3	787 719	196 650	33 258
	50 largest firms	984	11 351 088	98.7	887 696	220 981	35 810
42213	Industrial & personal service paper whsle						
	All firms	251	14 929 724	100.0	425 258	107 237	8 320
	4 largest firms	28	5 976 033	40.0	164 218	40 978	3 095
	8 largest firms	61	8 708 584	58.3	190 210	48 102	3 444
	20 largest firms	142	13 084 867	87.6	332 760	84 074	5 990
	50 largest firms	217	14 779 706	99.0	411 766	104 017	7 980
422130	Industrial & personal service paper whsle						
	All firms	251	14 929 724	100.0	425 258	107 237	8 320
	4 largest firms	28	5 976 033	40.0	164 218	40 978	3 095
	8 largest firms	61	8 708 584	58.3	190 210	48 102	3 444
	20 largest firms	142	13 084 867	87.6	332 760	84 074	5 990
	50 largest firms	217	14 779 706	99.0	411 766	104 017	7 980
4222	Drugs, & druggists' sundries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
42221	Drugs, & druggists' sundries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
422210	Drugs, & druggists' sundries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	358	90 317 145	100.0	3 827 803	948 944	58 960
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
4223	Apparel, piece goods, & notions whsle						
	All firms	709	22 808 180	100.0	963 347	238 190	20 459
	4 largest firms	117	5 727 638	25.1	137 507	36 609	3 155
	8 largest firms	142	8 294 179	36.4	199 342	51 644	3 911
	20 largest firms	191	12 113 293	53.1	340 334	81 865	5 455
	50 largest firms	330	16 969 139	74.4	587 314	144 350	11 014
42231	Piece goods, notions, & other dry goods whsle						
	All firms	245	6 592 566	100.0	246 518	61 096	4 657
	4 largest firms	24	2 045 825	31.0	37 157	9 461	522
	8 largest firms	58	3 013 801	45.7	60 687	13 715	920
	20 largest firms	85	4 667 177	70.8	140 488	35 910	2 460
	50 largest firms	137	6 024 430	91.4	189 364	48 243	3 278
422310	Piece goods, notions, & other dry goods whsle						
	All firms	245	6 592 566	100.0	246 518	61 096	4 657
	4 largest firms	24	2 045 825	31.0	37 157	9 461	522
	8 largest firms	58	3 013 801	45.7	60 687	13 715	920
	20 largest firms	85	4 667 177	70.8	140 488	35 910	2 460
	50 largest firms	137	6 024 430	91.4	189 364	48 243	3 278

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
4223101	Piece goods—jobbers						
	All firms	194	5 899 943	100.0	217 278	54 350	3 909
	4 largest firms	24	2 045 825	34.7	37 157	9 461	522
	8 largest firms	42	2 967 641	50.3	54 960	12 686	686
	20 largest firms	64	4 319 300	73.2	128 089	33 380	2 177
	50 largest firms	113	5 537 391	93.9	181 891	46 689	3 068
4223102	Notions & other dry goods whsle						
	All firms	51	692 623	100.0	29 240	6 746	748
	4 largest firms	28	543 617	78.5	16 062	3 538	354
	8 largest firms	36	640 708	92.5	21 701	4 939	496
	20 largest firms	51	692 623	100.0	29 240	6 746	748
	50 largest firms	51	692 623	100.0	29 240	6 746	748
42232	Men's & boys' clothing & furnishings whsle						
	All firms	202	7 748 425	100.0	345 408	83 096	8 449
	4 largest firms	33	3 788 702	48.9	91 307	24 291	2 121
	8 largest firms	37	5 062 732	65.3	165 336	38 847	2 575
	20 largest firms	108	6 446 624	83.2	237 315	55 258	4 415
	50 largest firms	173	7 616 448	98.3	329 564	77 740	7 855
422320	Men's & boys' clothing & furnishings whsle						
	All firms	202	7 748 425	100.0	345 408	83 096	8 449
	4 largest firms	33	3 788 702	48.9	91 307	24 291	2 121
	8 largest firms	37	5 062 732	65.3	165 336	38 847	2 575
	20 largest firms	108	6 446 624	83.2	237 315	55 258	4 415
	50 largest firms	173	7 616 448	98.3	329 564	77 740	7 855
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	233	6 347 552	100.0	248 975	63 198	5 248
	4 largest firms	92	3 010 425	47.4	77 639	19 648	1 578
	8 largest firms	108	3 857 007	60.8	107 122	28 215	2 088
	20 largest firms	148	5 090 509	80.2	173 569	43 302	3 659
	50 largest firms	189	6 184 618	97.4	233 623	58 814	4 783
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	233	6 347 552	100.0	248 975	63 198	5 248
	4 largest firms	92	3 010 425	47.4	77 639	19 648	1 578
	8 largest firms	108	3 857 007	60.8	107 122	28 215	2 088
	20 largest firms	148	5 090 509	80.2	173 569	43 302	3 659
	50 largest firms	189	6 184 618	97.4	233 623	58 814	4 783
42234	Footwear whsle						
	All firms	29	2 119 637	100.0	122 446	30 800	2 105
	4 largest firms	5	1 250 606	59.0	42 515	10 677	555
	8 largest firms	13	1 677 647	79.1	87 151	21 682	1 378
	20 largest firms	27	2 113 320	99.7	121 871	30 681	2 088
	50 largest firms	29	2 119 637	100.0	122 446	30 800	2 105
422340	Footwear whsle						
	All firms	29	2 119 637	100.0	122 446	30 800	2 105
	4 largest firms	5	1 250 606	59.0	42 515	10 677	555
	8 largest firms	13	1 677 647	79.1	87 151	21 682	1 378
	20 largest firms	27	2 113 320	99.7	121 871	30 681	2 088
	50 largest firms	29	2 119 637	100.0	122 446	30 800	2 105
4224	Grocery & related products whsle						
	All firms	3 765	145 608 857	100.0	6 614 860	1 606 055	188 281
	4 largest firms	617	42 656 376	29.3	2 351 208	559 830	67 701
	8 largest firms	859	67 732 388	46.5	2 954 424	712 502	85 671
	20 largest firms	1 429	101 417 767	69.7	4 044 424	983 664	109 317
	50 largest firms	2 007	122 521 351	84.1	4 960 014	1 203 086	136 500
42242	Packaged frozen food whsle						
	All firms	262	7 449 295	100.0	227 226	59 433	6 436
	4 largest firms	93	5 069 362	68.1	111 466	29 183	3 064
	8 largest firms	157	5 825 510	78.2	151 834	39 105	4 273
	20 largest firms	196	7 100 793	95.3	199 636	51 328	5 280
	50 largest firms	262	7 449 295	100.0	227 226	59 433	6 436
422420	Packaged frozen food whsle						
	All firms	262	7 449 295	100.0	227 226	59 433	6 436
	4 largest firms	93	5 069 362	68.1	111 466	29 183	3 064
	8 largest firms	157	5 825 510	78.2	151 834	39 105	4 273
	20 largest firms	196	7 100 793	95.3	199 636	51 328	5 280
	50 largest firms	262	7 449 295	100.0	227 226	59 433	6 436

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	507	12 804 977	100.0	757 461	175 830	19 409
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
422430	Dairy products, (except dried or canned) whsle						
	All firms	507	12 804 977	100.0	757 461	175 830	19 409
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
4224302	Dairy product (except raw milk) whsle						
	All firms	507	12 804 977	100.0	757 461	175 830	19 409
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
42244	Poultry & poultry product whsle						
	All firms	54	D	D	D	D	g
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
422440	Poultry & poultry product whsle						
	All firms	54	D	D	D	D	g
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
4224402	Poultry & poultry product (except live) whsle						
	All firms	54	D	D	D	D	g
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
42245	Confectionery whsle						
	All firms	302	16 592 178	100.0	1 242 879	310 472	37 061
	4 largest firms	144	12 668 121	76.3	984 625	243 046	29 135
	8 largest firms	168	14 833 693	89.4	1 076 966	266 609	31 222
	20 largest firms	245	16 252 864	98.0	1 204 831	301 593	35 490
	50 largest firms	302	16 592 178	100.0	1 242 879	310 472	37 061
422450	Confectionery whsle						
	All firms	302	16 592 178	100.0	1 242 879	310 472	37 061
	4 largest firms	144	12 668 121	76.3	984 625	243 046	29 135
	8 largest firms	168	14 833 693	89.4	1 076 966	266 609	31 222
	20 largest firms	245	16 252 864	98.0	1 204 831	301 593	35 490
	50 largest firms	302	16 592 178	100.0	1 242 879	310 472	37 061
42246	Fish & seafood whsle						
	All firms	24	334 555	100.0	18 934	5 492	654
	4 largest firms	5	215 153	64.3	6 940	1 621	167
	8 largest firms	12	295 427	88.3	16 219	4 814	458
	20 largest firms	24	334 555	100.0	18 934	5 492	654
	50 largest firms	24	334 555	100.0	18 934	5 492	654
422460	Fish & seafood whsle						
	All firms	24	334 555	100.0	18 934	5 492	654
	4 largest firms	5	215 153	64.3	6 940	1 621	167
	8 largest firms	12	295 427	88.3	16 219	4 814	458
	20 largest firms	24	334 555	100.0	18 934	5 492	654
	50 largest firms	24	334 555	100.0	18 934	5 492	654
42247	Meat & meat product whsle						
	All firms	112	20 272 965	100.0	121 017	26 471	3 094
	4 largest firms	30	17 416 495	85.9	38 046	8 756	864
	8 largest firms	70	19 040 315	93.9	79 523	16 826	2 057
	20 largest firms	94	20 115 415	99.2	109 711	23 735	2 797
	50 largest firms	112	20 272 965	100.0	121 017	26 471	3 094

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422470	Meat & meat product whsle						
	All firms	112	20 272 965	100.0	121 017	26 471	3 094
	4 largest firms	30	17 416 495	85.9	38 046	8 756	864
	8 largest firms	70	19 040 315	93.9	79 523	16 826	2 057
	20 largest firms	94	20 115 415	99.2	109 711	23 735	2 797
	50 largest firms	112	20 272 965	100.0	121 017	26 471	3 094
42249	Other grocery & related products whsle						
	All firms	2 504	D	D	D	D	m
	4 largest firms	418	D	D	D	D	k
	8 largest firms	706	D	D	D	D	l
	20 largest firms	1 257	D	D	D	D	l
	50 largest firms	1 748	D	D	D	D	l
422490	Other grocery & related products whsle						
	All firms	2 504	D	D	D	D	m
	4 largest firms	418	D	D	D	D	k
	8 largest firms	706	D	D	D	D	l
	20 largest firms	1 257	D	D	D	D	l
	50 largest firms	1 748	D	D	D	D	l
4224901	Coffee, tea, & spice whsle						
	All firms	253	4 860 320	100.0	163 182	39 202	4 600
	4 largest firms	56	3 362 090	69.2	50 754	12 371	1 582
	8 largest firms	173	4 354 007	89.6	111 169	27 468	3 163
	20 largest firms	251	4 856 380	99.9	162 786	39 151	4 588
	50 largest firms	253	4 860 320	100.0	163 182	39 202	4 600
4224902	Bread & baked goods whsle						
	All firms	752	12 763 211	100.0	966 632	252 384	29 483
	4 largest firms	443	10 933 707	85.7	714 333	190 495	21 441
	8 largest firms	557	11 734 366	91.9	806 566	213 303	24 192
	20 largest firms	718	12 680 021	99.3	953 362	248 976	28 875
	50 largest firms	752	12 763 211	100.0	966 632	252 384	29 483
4224903	Soft drinks whsle						
	All firms	1 034	21 211 495	100.0	2 347 120	541 564	70 809
	4 largest firms	584	14 642 630	69.0	1 597 371	369 202	46 288
	8 largest firms	678	16 731 640	78.9	1 801 045	417 086	52 829
	20 largest firms	859	19 464 132	91.8	2 144 148	494 441	63 732
	50 largest firms	973	20 971 156	98.9	2 315 630	534 274	69 648
4224904	Canned goods whsle						
	All firms	88	10 565 606	100.0	160 492	40 791	3 527
	4 largest firms	44	7 882 059	74.6	73 038	17 496	1 359
	8 largest firms	60	9 360 903	88.6	105 809	26 394	1 920
	20 largest firms	81	10 509 541	99.5	156 313	39 222	3 388
	50 largest firms	88	10 565 606	100.0	160 492	40 791	3 527
4224905	Food & beverage basic materials whsle						
	All firms	52	1 323 153	100.0	47 761	12 808	1 011
	4 largest firms	19	1 107 174	83.7	37 387	10 216	767
	8 largest firms	33	1 261 856	95.4	42 144	11 423	902
	20 largest firms	52	1 323 153	100.0	47 761	12 808	1 011
	50 largest firms	52	1 323 153	100.0	47 761	12 808	1 011
4224906	Other grocery specialties whsle						
	All firms	325	D	D	D	D	j
	4 largest firms	75	D	D	D	D	i
	8 largest firms	137	D	D	D	D	i
	20 largest firms	210	D	D	D	D	i
	50 largest firms	289	D	D	D	D	j
4226	Chemical & allied products whsle						
	All firms	2 281	66 366 082	100.0	2 396 085	626 620	46 112
	4 largest firms	32	16 818 902	25.3	346 770	112 804	4 015
	8 largest firms	98	24 268 579	36.6	471 156	141 879	6 289
	20 largest firms	622	38 263 775	57.7	1 028 418	284 529	15 891
	50 largest firms	1 036	52 612 224	79.3	1 493 736	400 155	25 097
42261	Plastics materials & basic forms & shapes whsle						
	All firms	338	14 689 127	100.0	347 971	87 185	7 095
	4 largest firms	23	6 558 228	44.6	74 430	20 461	912
	8 largest firms	62	8 747 552	59.6	129 003	34 784	1 618
	20 largest firms	124	12 114 641	82.5	200 160	51 210	2 951
	50 largest firms	240	14 030 424	95.5	276 426	70 777	5 265

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422610	Plastics materials & basic forms & shapes whsle						
	All firms	338	14 689 127	100.0	347 971	87 185	7 095
	4 largest firms	23	6 558 228	44.6	74 430	20 461	912
	8 largest firms	62	8 747 552	59.6	129 003	34 784	1 618
	20 largest firms	124	12 114 641	82.5	200 160	51 210	2 951
	50 largest firms	240	14 030 424	95.5	276 426	70 777	5 265
42269	Other chemical & allied products whsle						
	All firms	1 943	51 676 955	100.0	2 048 114	539 435	39 017
	4 largest firms	26	13 357 293	25.8	325 528	101 997	4 044
	8 largest firms	152	19 728 519	38.2	599 808	167 280	8 689
	20 largest firms	558	31 362 517	60.7	947 980	260 501	15 035
	50 largest firms	1 045	43 309 257	83.8	1 439 114	385 629	25 240
422690	Other chemical & allied products whsle						
	All firms	1 943	51 676 955	100.0	2 048 114	539 435	39 017
	4 largest firms	26	13 357 293	25.8	325 528	101 997	4 044
	8 largest firms	152	19 728 519	38.2	599 808	167 280	8 689
	20 largest firms	558	31 362 517	60.7	947 980	260 501	15 035
	50 largest firms	1 045	43 309 257	83.8	1 439 114	385 629	25 240
4226901	Industrial gases (except LP) whsle						
	All firms	291	1 302 718	100.0	165 055	40 416	4 117
	4 largest firms	231	1 044 417	80.2	130 883	31 988	3 174
	8 largest firms	285	1 251 754	96.1	161 331	39 427	4 005
	20 largest firms	291	1 302 718	100.0	165 055	40 416	4 117
	50 largest firms	291	1 302 718	100.0	165 055	40 416	4 117
4226902	Other chemical & allied products whsle						
	All firms	1 652	50 374 237	100.0	1 883 059	499 019	34 900
	4 largest firms	26	13 357 293	26.5	325 528	101 997	4 044
	8 largest firms	152	19 728 519	39.2	599 808	167 280	8 689
	20 largest firms	556	31 351 625	62.2	947 063	260 237	15 003
	50 largest firms	1 076	42 809 465	85.0	1 354 007	364 443	23 342
4227	Petroleum & petroleum products whsle						
	All firms	1 271	116 162 796	100.0	992 475	263 868	20 311
	4 largest firms	238	39 240 920	33.8	304 064	87 962	4 923
	8 largest firms	408	69 336 451	59.7	471 747	130 742	8 383
	20 largest firms	943	105 099 321	90.5	783 382	210 884	15 656
	50 largest firms	1 200	115 629 120	99.5	971 844	258 794	19 775
42271	Petroleum bulk stations & terminals						
	All firms	892	83 944 314	100.0	655 953	171 350	14 691
	4 largest firms	168	32 674 877	38.9	160 318	43 377	2 999
	8 largest firms	368	56 660 701	67.5	315 482	83 629	6 450
	20 largest firms	736	78 750 159	93.8	547 035	144 045	12 155
	50 largest firms	891	D	D	D	D	j
422710	Petroleum bulk stations & terminals						
	All firms	892	83 944 314	100.0	655 953	171 350	14 691
	4 largest firms	168	32 674 877	38.9	160 318	43 377	2 999
	8 largest firms	368	56 660 701	67.5	315 482	83 629	6 450
	20 largest firms	736	78 750 159	93.8	547 035	144 045	12 155
	50 largest firms	891	D	D	D	D	j
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	865	D	D	D	D	j
	4 largest firms	155	D	D	D	D	h
	8 largest firms	359	D	D	D	D	i
	20 largest firms	724	D	D	D	D	j
	50 largest firms	865	D	D	D	D	j
42271011	Petroleum bulk stations (except LP)						
	All firms	198	D	D	D	D	h
	4 largest firms	76	D	D	D	D	g
	8 largest firms	117	D	D	D	D	g
	20 largest firms	169	D	D	D	D	g
	50 largest firms	198	D	D	D	D	h
42271012	Petroleum bulk terminals (except LP)						
	All firms	667	D	D	D	D	j
	4 largest firms	138	D	D	D	D	g
	8 largest firms	280	D	D	D	D	i
	20 largest firms	583	D	D	D	D	j
	50 largest firms	667	D	D	D	D	j

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	27	D	D	D	D	e
	4 largest firms	15	D	D	D	D	c
	8 largest firms	21	D	D	D	D	e
	20 largest firms	27	D	D	D	D	e
	50 largest firms	27	D	D	D	D	e
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	379	32 218 482	100.0	336 522	92 518	5 620
	4 largest firms	115	18 597 560	57.7	182 533	51 886	2 584
	8 largest firms	144	25 134 822	78.0	211 675	60 033	3 129
	20 largest firms	280	30 649 968	95.1	301 402	83 887	4 747
	50 largest firms	364	32 193 789	99.9	333 165	91 786	5 542
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	379	32 218 482	100.0	336 522	92 518	5 620
	4 largest firms	115	18 597 560	57.7	182 533	51 886	2 584
	8 largest firms	144	25 134 822	78.0	211 675	60 033	3 129
	20 largest firms	280	30 649 968	95.1	301 402	83 887	4 747
	50 largest firms	364	32 193 789	99.9	333 165	91 786	5 542
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	161	D	D	D	D	i
	4 largest firms	95	D	D	D	D	g
	8 largest firms	125	D	D	D	D	i
	20 largest firms	152	D	D	D	D	i
	50 largest firms	161	D	D	D	D	i
42281	Beer & ale whsle						
	All firms	28	D	D	D	D	h
	4 largest firms	22	D	D	D	D	h
	8 largest firms	27	D	D	D	D	h
	20 largest firms	28	D	D	D	D	h
	50 largest firms	28	D	D	D	D	h
422810	Beer & ale whsle						
	All firms	28	D	D	D	D	h
	4 largest firms	22	D	D	D	D	h
	8 largest firms	27	D	D	D	D	h
	20 largest firms	28	D	D	D	D	h
	50 largest firms	28	D	D	D	D	h
42282	Wine & distilled alcoholic beverage whsle						
	All firms	133	8 055 507	100.0	277 666	72 952	3 753
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
422820	Wine & distilled alcoholic beverage whsle						
	All firms	133	8 055 507	100.0	277 666	72 952	3 753
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	133	8 055 507	100.0	277 666	72 952	3 753
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
4229	Miscellaneous nondurable goods whsle						
	All firms	1 936	D	D	D	D	i
	4 largest firms	62	D	D	D	D	i
	8 largest firms	236	D	D	D	D	j
	20 largest firms	550	D	D	D	D	j
	50 largest firms	971	D	D	D	D	k

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
42291	Farm supplies whsle						
	All firms	718	18 788 908	100.0	768 644	209 649	14 723
	4 largest firms	20	10 549 354	56.1	387 042	113 502	4 387
	8 largest firms	124	13 431 574	71.5	506 954	140 246	7 548
	20 largest firms	432	16 602 030	88.4	648 640	177 825	11 565
	50 largest firms	618	18 521 993	98.6	750 699	204 636	14 119
422910	Farm supplies whsle						
	All firms	718	18 788 908	100.0	768 644	209 649	14 723
	4 largest firms	20	10 549 354	56.1	387 042	113 502	4 387
	8 largest firms	124	13 431 574	71.5	506 954	140 246	7 548
	20 largest firms	432	16 602 030	88.4	648 640	177 825	11 565
	50 largest firms	618	18 521 993	98.6	750 699	204 636	14 119
4229101	Farm supplies—farm dealers						
	All firms	510	3 131 362	100.0	175 680	47 898	5 749
	4 largest firms	236	1 513 681	48.3	54 667	13 810	1 740
	8 largest firms	284	2 327 170	74.3	125 362	35 015	3 835
	20 largest firms	419	2 895 470	92.5	159 293	43 162	5 140
	50 largest firms	503	3 125 710	99.8	175 055	47 754	5 721
4229102	Farm supplies—whsle distributors						
	All firms	208	15 657 546	100.0	592 964	161 751	8 974
	4 largest firms	16	10 260 885	65.5	383 502	112 536	4 316
	8 largest firms	51	12 807 579	81.8	486 737	134 585	6 874
	20 largest firms	122	14 930 256	95.4	542 924	148 349	7 864
	50 largest firms	190	15 637 441	99.9	590 463	161 137	8 894
42292	Book, periodical, & newspaper whsle						
	All firms	674	14 024 800	100.0	817 849	207 016	17 026
	4 largest firms	184	7 833 167	55.9	302 884	74 068	5 924
	8 largest firms	254	9 469 656	67.5	390 377	102 931	7 117
	20 largest firms	340	11 440 339	81.6	543 431	141 484	9 863
	50 largest firms	509	13 442 717	95.8	739 344	187 603	14 586
422920	Book, periodical, & newspaper whsle						
	All firms	674	14 024 800	100.0	817 849	207 016	17 026
	4 largest firms	184	7 833 167	55.9	302 884	74 068	5 924
	8 largest firms	254	9 469 656	67.5	390 377	102 931	7 117
	20 largest firms	340	11 440 339	81.6	543 431	141 484	9 863
	50 largest firms	509	13 442 717	95.8	739 344	187 603	14 586
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	12	79 855	100.0	7 757	1 813	430
	4 largest firms	4	57 361	71.8	4 829	1 219	295
	8 largest firms	9	D	D	D	D	e
	20 largest firms	12	79 855	100.0	7 757	1 813	430
	50 largest firms	12	79 855	100.0	7 757	1 813	430
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	12	79 855	100.0	7 757	1 813	430
	4 largest firms	4	57 361	71.8	4 829	1 219	295
	8 largest firms	9	D	D	D	D	e
	20 largest firms	12	79 855	100.0	7 757	1 813	430
	50 largest firms	12	79 855	100.0	7 757	1 813	430
42294	Tobacco & tobacco product whsle						
	All firms	62	18 550 203	100.0	407 935	106 130	11 349
	4 largest firms	49	17 136 156	92.4	328 700	85 972	8 657
	8 largest firms	54	18 304 454	98.7	393 940	101 733	10 888
	20 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
	50 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
422940	Tobacco & tobacco product whsle						
	All firms	62	18 550 203	100.0	407 935	106 130	11 349
	4 largest firms	49	17 136 156	92.4	328 700	85 972	8 657
	8 largest firms	54	18 304 454	98.7	393 940	101 733	10 888
	20 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
	50 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
42295	Paint, varnish, & supplies whsle						
	All firms	356	2 987 359	100.0	184 049	44 333	4 488
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
	Wholesale trade, nondurable goods—Con.						
422950	Paint, varnish, & supplies whsle						
	All firms	356	2 987 359	100.0	184 049	44 333	4 488
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449
4229501	Paint, varnish, & supplies whsle						
	All firms	356	2 987 359	100.0	184 049	44 333	4 488
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449
42299	Other miscellaneous nondurable goods whsle						
	All firms	114	D	D	D	D	h
	4 largest firms	7	D	D	D	D	f
	8 largest firms	12	D	D	D	D	g
	20 largest firms	33	D	D	D	D	g
	50 largest firms	74	D	D	D	D	h
422990	Other miscellaneous nondurable goods whsle						
	All firms	114	D	D	D	D	h
	4 largest firms	7	D	D	D	D	f
	8 largest firms	12	D	D	D	D	g
	20 largest firms	33	D	D	D	D	g
	50 largest firms	74	D	D	D	D	h
4229901	Art goods whsle						
	All firms	16	652 548	100.0	27 576	6 680	918
	4 largest firms	6	578 816	88.7	19 930	4 862	665
	8 largest firms	10	633 270	97.0	25 487	6 158	796
	20 largest firms	16	652 548	100.0	27 576	6 680	918
	50 largest firms	16	652 548	100.0	27 576	6 680	918
4229902	General merchandise (nondurable goods) whsle						
	All firms	8	630 129	100.0	38 929	10 597	648
	4 largest firms	5	D	D	D	D	f
	8 largest firms	8	630 129	100.0	38 929	10 597	648
	20 largest firms	8	630 129	100.0	38 929	10 597	648
	50 largest firms	8	630 129	100.0	38 929	10 597	648
4229903	Textile bags, bagging, & burlap whsle						
	All firms	6	25 170	100.0	1 406	318	34
	4 largest firms	5	D	D	D	D	b
	8 largest firms	6	25 170	100.0	1 406	318	34
	20 largest firms	6	25 170	100.0	1 406	318	34
	50 largest firms	6	25 170	100.0	1 406	318	34
4229904	Other nondurable goods whsle						
	All firms	84	D	D	D	D	g
	4 largest firms	6	D	D	D	D	f
	8 largest firms	11	D	D	D	D	f
	20 largest firms	28	D	D	D	D	g
	50 largest firms	74	D	D	D	D	g
	AGENTS, BROKERS, AND COMMISSION MERCHANTS						
	All firms	'47 835	'467 651 822	100.0	'10 630 348	'2 403 680	'283 257
	4 largest firms	114	55 689 903	11.9	398 556	96 700	28 902
	8 largest firms	231	77 749 328	16.6	712 910	168 422	39 433
	20 largest firms	319	104 616 042	22.4	1 085 244	254 665	50 052
	50 largest firms	429	129 860 608	27.8	1 376 969	324 346	57 095
421	Wholesale trade, durable goods						
	All firms	'32 022	'257 371 090	100.0	'6 770 114	'1 521 895	'162 155
	4 largest firms	113	47 413 329	18.4	407 706	97 077	29 019
	8 largest firms	118	51 558 505	20.0	488 412	116 889	30 302
	20 largest firms	142	59 769 737	23.2	595 088	141 701	32 475
	50 largest firms	208	68 496 934	26.6	715 670	167 763	34 767

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
4211	Wholesale trade, durable goods—Con.						
	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	1 810	'75 470 396	100.0	'937 928	'213 493	45 938
	4 largest firms	113	47 413 329	62.8	407 706	97 077	29 019
	8 largest firms	117	50 892 745	67.4	443 768	104 944	29 665
	20 largest firms	131	55 493 923	73.5	497 307	116 221	31 760
	50 largest firms	163	59 830 358	79.3	568 504	130 032	34 008
42111	Automobile & other motor vehicle whsle						
	All firms	630	'58 536 229	100.0	'582 615	'134 698	40 663
	4 largest firms	113	47 413 329	81.0	407 706	97 077	29 019
	8 largest firms	117	50 773 632	86.7	429 750	102 535	30 379
	20 largest firms	131	53 130 210	90.8	466 828	110 165	32 703
	50 largest firms	166	55 509 379	94.8	507 625	119 068	35 325
421110	Automobile & other motor vehicle whsle						
	All firms	630	'58 536 229	100.0	'582 615	'134 698	40 663
	4 largest firms	113	47 413 329	81.0	407 706	97 077	29 019
	8 largest firms	117	50 773 632	86.7	429 750	102 535	30 379
	20 largest firms	131	53 130 210	90.8	466 828	110 165	32 703
	50 largest firms	166	55 509 379	94.8	507 625	119 068	35 325
4211101	Automobile & motorcycle whsle						
	All firms	497	'57 491 226	100.0	'557 193	'129 815	39 692
	4 largest firms	113	47 413 329	82.5	407 706	97 077	29 019
	8 largest firms	117	50 773 632	88.3	429 750	102 535	30 379
	20 largest firms	131	53 130 210	92.4	466 828	110 165	32 703
	50 largest firms	173	55 276 056	96.1	505 779	119 040	35 480
4211102	Bus & recreational vehicle whsle						
	All firms	26	D	D	D	D	c
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	26	D	D	D	D	c
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	21	196 491	100.0	3 630	748	229
	4 largest firms	4	148 883	75.8	2 796	539	166
	8 largest firms	8	178 730	91.0	3 165	623	178
	20 largest firms	20	196 431	100.0	3 627	745	228
	50 largest firms	21	196 491	100.0	3 630	748	229
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	16	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	16	D	D	D	D	b
	50 largest firms	16	D	D	D	D	b
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	70	D	D	D	D	e
	4 largest firms	8	D	D	D	D	b
	8 largest firms	12	D	D	D	D	c
	20 largest firms	24	D	D	D	D	c
	50 largest firms	54	D	D	D	D	e
42112	Motor vehicle supplies & new parts whsle						
	All firms	1 129	'16 750 610	100.0	349 057	77 461	5 106
	4 largest firms	4	2 451 983	14.6	33 887	6 912	238
	8 largest firms	8	3 625 184	21.6	50 786	10 251	341
	20 largest firms	21	5 533 213	33.0	82 535	15 929	558
	50 largest firms	53	8 248 793	49.2	132 188	27 863	1 023
421120	Motor vehicle supplies & new parts whsle						
	All firms	1 129	'16 750 610	100.0	349 057	77 461	5 106
	4 largest firms	4	2 451 983	14.6	33 887	6 912	238
	8 largest firms	8	3 625 184	21.6	50 786	10 251	341
	20 largest firms	21	5 533 213	33.0	82 535	15 929	558
	50 largest firms	53	8 248 793	49.2	132 188	27 863	1 023

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	395	4 646 827	100.0	101 692	22 176	1 861
	4 largest firms	4	1 574 617	33.9	17 748	3 220	134
	8 largest firms	9	1 931 405	41.6	25 993	4 415	208
	20 largest firms	25	2 490 649	53.6	37 796	7 109	413
	50 largest firms	56	3 235 081	69.6	55 347	11 294	686
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	669	11 883 075	100.0	241 158	53 861	3 097
	4 largest firms	4	1 775 963	14.9	31 150	7 149	265
	8 largest firms	8	2 707 083	22.8	41 790	8 746	332
	20 largest firms	21	4 447 932	37.4	73 074	14 494	585
	50 largest firms	52	6 781 208	57.1	113 166	25 452	921
4211203	Petroleum products marketing equipment whsle						
	All firms	65	220 708	100.0	6 207	1 424	148
	4 largest firms	6	95 956	43.5	2 275	598	30
	8 largest firms	10	130 445	59.1	3 442	856	51
	20 largest firms	22	185 947	84.3	4 511	1 069	87
	50 largest firms	52	219 448	99.4	6 020	1 403	138
42113	Tire & tube whsle						
	All firms	51	183 557	100.0	6 256	1 334	169
	4 largest firms	4	78 958	43.0	1 261	243	23
	8 largest firms	11	118 660	64.6	3 405	726	86
	20 largest firms	24	164 626	89.7	4 683	987	118
	50 largest firms	51	183 557	100.0	6 256	1 334	169
421130	Tire & tube whsle						
	All firms	51	183 557	100.0	6 256	1 334	169
	4 largest firms	4	78 958	43.0	1 261	243	23
	8 largest firms	11	118 660	64.6	3 405	726	86
	20 largest firms	24	164 626	89.7	4 683	987	118
	50 largest firms	51	183 557	100.0	6 256	1 334	169
4212	Furniture & home furnishings whsle						
	All firms	2 849	14 278 989	100.0	398 144	92 024	9 253
	4 largest firms	4	977 491	6.8	12 513	4 512	168
	8 largest firms	9	1 321 830	9.3	25 423	7 430	445
	20 largest firms	26	2 157 063	15.1	37 495	10 583	687
	50 largest firms	56	3 448 517	24.2	63 293	16 427	1 112
42121	Furniture whsle						
	All firms	1 570	7 397 432	100.0	216 906	52 079	4 951
	4 largest firms	5	530 828	7.2	15 417	5 530	283
	8 largest firms	11	816 331	11.0	20 021	6 827	399
	20 largest firms	25	1 412 742	19.1	30 094	9 567	592
	50 largest firms	57	2 275 792	30.8	52 305	14 246	1 021
421210	Furniture whsle						
	All firms	1 570	7 397 432	100.0	216 906	52 079	4 951
	4 largest firms	5	530 828	7.2	15 417	5 530	283
	8 largest firms	11	816 331	11.0	20 021	6 827	399
	20 largest firms	25	1 412 742	19.1	30 094	9 567	592
	50 largest firms	57	2 275 792	30.8	52 305	14 246	1 021
4212101	Household & lawn furniture whsle						
	All firms	938	4 824 140	100.0	114 108	28 070	2 552
	4 largest firms	5	530 828	11.0	15 417	5 530	283
	8 largest firms	9	800 236	16.6	18 558	6 487	379
	20 largest firms	21	1 272 596	26.4	30 566	9 233	601
	50 largest firms	52	1 931 284	40.0	41 465	11 446	771
4212102	Office & business furniture whsle						
	All firms	632	2 573 292	100.0	102 798	24 009	2 399
	4 largest firms	7	245 532	9.5	5 071	1 278	92
	8 largest firms	12	407 723	15.8	9 067	2 202	172
	20 largest firms	26	743 347	28.9	18 504	4 345	363
	50 largest firms	58	1 226 722	47.7	36 833	8 564	721
42122	Home furnishings whsle						
	All firms	1 279	6 881 557	100.0	181 238	39 945	4 302
	4 largest firms	4	791 002	11.5	10 006	1 900	162
	8 largest firms	9	1 089 906	15.8	12 789	2 642	201
	20 largest firms	22	1 715 517	24.9	25 564	5 456	415
	50 largest firms	52	2 513 125	36.5	42 777	9 491	701

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
421220	Home furnishings whsle						
	All firms	1 279	6 881 557	100.0	181 238	39 945	4 302
	4 largest firms	4	791 002	11.5	10 006	1 900	162
	8 largest firms	9	1 089 906	15.8	12 789	2 642	201
	20 largest firms	22	1 715 517	24.9	25 564	5 456	415
	50 largest firms	52	2 513 125	36.5	42 777	9 491	701
4212201	Household china, glassware, & crockery whsle						
	All firms	279	2 350 666	100.0	55 000	12 226	1 167
	4 largest firms	4	705 000	30.0	4 780	750	39
	8 largest firms	8	904 284	38.5	8 434	1 523	114
	20 largest firms	20	1 249 467	53.2	16 106	3 325	235
	50 largest firms	54	1 683 577	71.6	32 438	7 066	535
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	242	1 461 021	100.0	35 906	7 567	742
	4 largest firms	4	236 212	16.2	5 396	1 221	80
	8 largest firms	8	371 212	25.4	6 877	1 491	94
	20 largest firms	20	606 516	41.5	10 553	2 208	127
	50 largest firms	50	982 244	67.2	17 550	3 628	226
4212203	Floor coverings whsle						
	All firms	225	660 505	100.0	20 246	4 414	574
	4 largest firms	4	102 592	15.5	3 069	498	33
	8 largest firms	8	172 491	26.1	3 968	713	54
	20 largest firms	20	295 578	44.8	6 916	1 314	107
	50 largest firms	50	452 905	68.6	11 080	2 109	203
4212204	Other home furnishings whsle						
	All firms	533	2 409 365	100.0	70 086	15 738	1 819
	4 largest firms	5	362 206	15.0	8 083	1 943	157
	8 largest firms	10	547 601	22.7	12 526	2 947	268
	20 largest firms	23	821 148	34.1	17 652	4 273	368
	50 largest firms	54	1 289 834	53.5	30 152	6 780	630
4213	Lumber & other construction materials whsle						
	All firms	1 397	6 492 752	100.0	169 286	35 851	3 765
	4 largest firms	4	551 652	8.5	7 552	1 315	88
	8 largest firms	8	858 593	13.2	12 364	2 321	132
	20 largest firms	20	1 407 750	21.7	20 191	4 146	227
	50 largest firms	49	2 114 422	32.6	31 851	6 493	423
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	630	3 768 321	100.0	82 730	17 369	1 732
	4 largest firms	4	551 543	14.6	6 921	1 182	70
	8 largest firms	8	802 460	21.3	9 723	1 752	100
	20 largest firms	20	1 183 955	31.4	15 139	3 017	201
	50 largest firms	50	1 731 301	45.9	25 123	5 159	336
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	630	3 768 321	100.0	82 730	17 369	1 732
	4 largest firms	4	551 543	14.6	6 921	1 182	70
	8 largest firms	8	802 460	21.3	9 723	1 752	100
	20 largest firms	20	1 183 955	31.4	15 139	3 017	201
	50 largest firms	50	1 731 301	45.9	25 123	5 159	336
4213101	Lumber without yard whsle						
	All firms	160	780 039	100.0	14 626	2 965	350
	4 largest firms	4	239 022	30.6	1 314	319	28
	8 largest firms	8	329 252	42.2	2 546	523	48
	20 largest firms	20	462 750	59.3	4 166	811	77
	50 largest firms	53	640 180	82.1	8 928	1 884	177
4213102	Lumber with yard whsle						
	All firms	4	34 572	100.0	1 160	292	37
	4 largest firms	4	34 572	100.0	1 160	292	37
	8 largest firms	4	34 572	100.0	1 160	292	37
	20 largest firms	4	34 572	100.0	1 160	292	37
	50 largest firms	4	34 572	100.0	1 160	292	37

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	466	2 953 710	100.0	66 944	14 112	1 345
	4 largest firms	4	528 219	17.9	8 098	1 407	75
	8 largest firms	8	707 372	23.9	9 969	1 815	102
	20 largest firms	20	1 027 248	34.8	15 290	3 279	191
	50 largest firms	50	1 496 689	50.7	24 279	4 865	294
42132	Brick, stone, & related construction materials whsle						
	All firms	171	418 402	100.0	15 423	3 053	429
	4 largest firms	4	172 439	41.2	2 972	576	30
	8 largest firms	8	209 596	50.1	5 588	1 050	93
	20 largest firms	20	275 896	65.9	7 958	1 506	168
	50 largest firms	50	355 081	84.9	10 434	2 041	238
421320	Brick, stone, & related construction materials whsle						
	All firms	171	418 402	100.0	15 423	3 053	429
	4 largest firms	4	172 439	41.2	2 972	576	30
	8 largest firms	8	209 596	50.1	5 588	1 050	93
	20 largest firms	20	275 896	65.9	7 958	1 506	168
	50 largest firms	50	355 081	84.9	10 434	2 041	238
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	74	75 029	100.0	3 643	757	120
	4 largest firms	4	20 096	26.8	354	71	9
	8 largest firms	8	31 368	41.8	640	130	18
	20 largest firms	20	54 263	72.3	1 588	370	47
	50 largest firms	50	73 252	97.6	3 171	644	94
4213202	Sand, gravel, & stone whsle						
	All firms	38	117 711	100.0	5 191	916	139
	4 largest firms	4	66 867	56.8	1 515	239	23
	8 largest firms	8	92 164	78.3	3 954	703	85
	20 largest firms	20	114 194	97.0	4 769	839	117
	50 largest firms	38	117 711	100.0	5 191	916	139
4213203	Cement, lime, & related products whsle						
	All firms	59	225 662	100.0	6 589	1 380	170
	4 largest firms	4	142 031	62.9	2 798	570	58
	8 largest firms	8	162 836	72.2	3 550	730	71
	20 largest firms	20	197 899	87.7	4 284	884	91
	50 largest firms	50	225 054	99.7	6 395	1 340	157
42133	Roofing, siding, & insulation material whsle						
	All firms	293	1 339 534	100.0	36 950	7 707	732
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
421330	Roofing, siding, & insulation material whsle						
	All firms	293	1 339 534	100.0	36 950	7 707	732
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
4213301	Roofing, siding, & insulation material whsle						
	All firms	293	1 339 534	100.0	36 950	7 707	732
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
42139	Other construction materials whsle						
	All firms	303	966 495	100.0	34 183	7 722	872
	4 largest firms	4	169 009	17.5	2 957	648	37
	8 largest firms	8	271 265	28.1	4 860	885	84
	20 largest firms	21	421 113	43.6	9 414	1 985	141
	50 largest firms	53	630 772	65.3	14 518	3 163	259

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
421390	Other construction materials whsle						
	All firms	303	966 495	100.0	34 183	7 722	872
	4 largest firms	4	169 009	17.5	2 957	648	37
	8 largest firms	8	271 265	28.1	4 860	885	84
	20 largest firms	21	421 113	43.6	9 414	1 985	141
	50 largest firms	53	630 772	65.3	14 518	3 163	259
4213901	Flat glass & other construction glass whsle						
	All firms	49	220 957	100.0	6 052	1 425	120
	4 largest firms	4	59 885	27.1	1 516	390	18
	8 largest firms	8	98 600	44.6	2 697	664	33
	20 largest firms	20	176 913	80.1	4 654	1 148	75
	50 largest firms	49	220 957	100.0	6 052	1 425	120
4213902	Other construction materials whsle						
	All firms	254	745 538	100.0	28 131	6 297	752
	4 largest firms	4	169 009	22.7	2 957	648	37
	8 largest firms	8	266 380	35.7	4 733	873	84
	20 largest firms	23	396 054	53.1	8 067	1 638	152
	50 largest firms	53	537 898	72.1	13 050	2 770	270
4214	Professional & commercial equipment & supplies whsle						
	All firms	3 825	17 418 779	100.0	773 243	181 955	14 500
	4 largest firms	13	2 442 531	14.0	43 708	11 651	579
	8 largest firms	18	3 261 658	18.7	51 171	12 768	624
	20 largest firms	34	4 678 206	26.9	79 192	20 791	1 072
	50 largest firms	68	6 385 557	36.7	127 795	33 558	1 675
42141	Photographic equipment & supplies whsle						
	All firms	98	228 240	100.0	8 218	1 708	191
	4 largest firms	4	67 824	29.7	1 026	287	19
	8 largest firms	8	109 864	48.1	1 992	396	29
	20 largest firms	20	169 161	74.1	3 707	762	66
	50 largest firms	50	216 401	94.8	5 920	1 211	116
421410	Photographic equipment & supplies whsle						
	All firms	98	228 240	100.0	8 218	1 708	191
	4 largest firms	4	67 824	29.7	1 026	287	19
	8 largest firms	8	109 864	48.1	1 992	396	29
	20 largest firms	20	169 161	74.1	3 707	762	66
	50 largest firms	50	216 401	94.8	5 920	1 211	116
42142	Office equipment whsle						
	All firms	404	1 595 240	100.0	63 279	14 593	1 832
	4 largest firms	5	571 701	35.8	4 944	1 149	64
	8 largest firms	9	754 553	47.3	8 526	2 005	113
	20 largest firms	22	1 004 481	63.0	14 860	3 514	264
	50 largest firms	56	1 229 807	77.1	24 124	5 737	514
421420	Office equipment whsle						
	All firms	404	1 595 240	100.0	63 279	14 593	1 832
	4 largest firms	5	571 701	35.8	4 944	1 149	64
	8 largest firms	9	754 553	47.3	8 526	2 005	113
	20 largest firms	22	1 004 481	63.0	14 860	3 514	264
	50 largest firms	56	1 229 807	77.1	24 124	5 737	514
42143	Computer & computer peripheral equipment & software whsle						
	All firms	757	7 345 635	100.0	212 093	51 274	3 511
	4 largest firms	13	2 305 491	31.4	45 111	11 613	574
	8 largest firms	18	3 072 772	41.8	50 275	12 545	608
	20 largest firms	35	4 318 691	58.8	74 168	18 047	899
	50 largest firms	71	5 434 106	74.0	106 505	26 952	1 313
421430	Computer & computer peripheral equipment & software whsle						
	All firms	757	7 345 635	100.0	212 093	51 274	3 511
	4 largest firms	13	2 305 491	31.4	45 111	11 613	574
	8 largest firms	18	3 072 772	41.8	50 275	12 545	608
	20 largest firms	35	4 318 691	58.8	74 168	18 047	899
	50 largest firms	71	5 434 106	74.0	106 505	26 952	1 313

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4214301	Computer & peripheral equipment whsle						
	All firms	609	6 670 157	100.0	183 321	44 830	3 031
	4 largest firms	13	2 305 491	34.6	45 111	11 613	574
	8 largest firms	18	3 019 537	45.3	48 954	12 003	604
	20 largest firms	35	4 157 811	62.3	74 069	19 501	904
	50 largest firms	70	5 149 892	77.2	99 929	25 670	1 276
42143011	Computers & peripheral equipment for resale						
	All firms	320	4 896 105	100.0	102 413	25 812	1 708
	4 largest firms	6	2 079 398	42.5	27 328	6 718	385
	8 largest firms	14	2 683 922	54.8	32 869	8 063	456
	20 largest firms	28	3 613 385	73.8	50 066	13 808	590
	50 largest firms	61	4 324 442	88.3	68 528	17 887	836
42143012	Computers & peripheral equipment for end use						
	All firms	289	1 774 052	100.0	80 908	19 018	1 323
	4 largest firms	11	762 839	43.0	30 871	7 505	400
	8 largest firms	15	924 188	52.1	36 076	8 346	459
	20 largest firms	31	1 173 267	66.1	45 334	10 717	575
	50 largest firms	64	1 449 306	81.7	55 348	12 862	724
4214302	Computer software (packaged) whsle						
	All firms	148	675 478	100.0	28 772	6 444	480
	4 largest firms	4	365 000	54.0	7 412	1 772	75
	8 largest firms	8	435 464	64.5	9 246	2 211	95
	20 largest firms	20	531 024	78.6	13 389	3 064	162
	50 largest firms	51	621 950	92.1	21 237	4 671	301
42144	Other commercial equipment whsle						
	All firms	594	2 686 765	100.0	105 465	24 426	2 474
	4 largest firms	5	168 019	6.3	5 249	1 332	129
	8 largest firms	10	289 107	10.8	8 913	2 615	186
	20 largest firms	27	585 401	21.8	20 147	5 068	464
	50 largest firms	61	1 080 009	40.2	38 058	9 363	767
421440	Other commercial equipment whsle						
	All firms	594	2 686 765	100.0	105 465	24 426	2 474
	4 largest firms	5	168 019	6.3	5 249	1 332	129
	8 largest firms	10	289 107	10.8	8 913	2 615	186
	20 largest firms	27	585 401	21.8	20 147	5 068	464
	50 largest firms	61	1 080 009	40.2	38 058	9 363	767
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	438	2 172 270	100.0	77 586	18 041	1 723
	4 largest firms	6	151 426	7.0	5 943	1 900	132
	8 largest firms	12	256 793	11.8	7 443	2 175	155
	20 largest firms	28	517 124	23.8	14 287	3 843	280
	50 largest firms	63	951 063	43.8	28 296	7 114	494
4214402	Store machines & equipment whsle						
	All firms	156	514 495	100.0	27 879	6 385	751
	4 largest firms	4	137 681	26.8	2 970	715	54
	8 largest firms	8	226 105	43.9	12 000	2 785	314
	20 largest firms	20	328 151	63.8	15 738	3 662	375
	50 largest firms	50	439 584	85.4	21 054	4 963	540
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	1 473	4 492 032	100.0	322 532	75 514	5 076
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	585 569	13.0	21 619	6 767	346
	20 largest firms	20	956 281	21.3	39 329	10 508	564
	50 largest firms	66	1 548 640	34.5	77 889	17 524	971
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	1 473	4 492 032	100.0	322 532	75 514	5 076
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	585 569	13.0	21 619	6 767	346
	20 largest firms	20	956 281	21.3	39 329	10 508	564
	50 largest firms	66	1 548 640	34.5	77 889	17 524	971

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	1 423	4 284 750	100.0	303 636	70 445	4 751
	4 largest firms	4	370 815	8.7	8 378	3 269	189
	8 largest firms	8	562 760	13.1	13 171	3 983	255
	20 largest firms	20	896 652	20.9	28 919	7 414	434
	50 largest firms	66	1 458 836	34.0	65 939	14 303	823
4214502	Dental equipment & supplies whsle						
	All firms	50	207 282	100.0	18 896	5 069	325
	4 largest firms	4	145 926	70.4	12 470	3 492	157
	8 largest firms	8	161 753	78.0	13 493	3 792	187
	20 largest firms	20	191 616	92.4	17 118	4 615	264
	50 largest firms	50	207 282	100.0	18 896	5 069	325
42146	Ophthalmic goods whsle						
	All firms	164	264 765	100.0	14 399	3 437	419
	4 largest firms	4	86 330	32.6	3 989	1 072	156
	8 largest firms	8	123 330	46.6	4 667	1 243	166
	20 largest firms	20	180 311	68.1	6 406	1 628	183
	50 largest firms	50	231 364	87.4	9 388	2 404	250
421460	Ophthalmic goods whsle						
	All firms	164	264 765	100.0	14 399	3 437	419
	4 largest firms	4	86 330	32.6	3 989	1 072	156
	8 largest firms	8	123 330	46.6	4 667	1 243	166
	20 largest firms	20	180 311	68.1	6 406	1 628	183
	50 largest firms	50	231 364	87.4	9 388	2 404	250
42149	Other professional equipment & supplies whsle						
	All firms	335	806 102	100.0	47 257	11 003	997
	4 largest firms	10	147 082	18.2	5 188	1 347	66
	8 largest firms	18	221 143	27.4	8 174	1 956	104
	20 largest firms	31	358 794	44.5	14 453	3 304	189
	50 largest firms	71	536 029	66.5	24 744	5 906	369
421490	Other professional equipment & supplies whsle						
	All firms	335	806 102	100.0	47 257	11 003	997
	4 largest firms	10	147 082	18.2	5 188	1 347	66
	8 largest firms	18	221 143	27.4	8 174	1 956	104
	20 largest firms	31	358 794	44.5	14 453	3 304	189
	50 largest firms	71	536 029	66.5	24 744	5 906	369
4214901	Religious & school supplies whsle						
	All firms	50	174 015	100.0	8 404	1 812	199
	4 largest firms	6	99 108	57.0	2 318	570	54
	8 largest firms	10	124 378	71.5	2 973	725	78
	20 largest firms	22	160 878	92.5	6 851	1 506	146
	50 largest firms	50	174 015	100.0	8 404	1 812	199
4214902	Other professional equipment & supplies whsle						
	All firms	285	632 087	100.0	38 853	9 191	798
	4 largest firms	8	115 004	18.2	4 737	1 296	43
	8 largest firms	16	176 535	27.9	7 213	1 723	73
	20 largest firms	39	292 231	46.2	14 327	3 304	175
	50 largest firms	70	437 115	69.2	22 542	5 394	322
4215	Metal & mineral (except petroleum) whsle						
	All firms	1 459	13 429 232	100.0	248 677	53 864	4 196
	4 largest firms	6	1 368 803	10.2	8 421	1 588	69
	8 largest firms	11	1 992 390	14.8	17 734	3 501	140
	20 largest firms	24	3 063 643	22.8	29 520	6 382	257
	50 largest firms	56	4 580 833	34.1	47 289	9 537	427
42151	Metal service centers & offices						
	All firms	1 336	11 795 201	100.0	219 231	47 672	3 741
	4 largest firms	6	1 368 803	11.6	8 421	1 588	69
	8 largest firms	11	1 907 742	16.2	15 692	3 136	129
	20 largest firms	24	2 823 692	23.9	25 059	5 556	216
	50 largest firms	54	4 222 185	35.8	42 286	8 389	385
421510	Metal service centers & offices						
	All firms	1 336	11 795 201	100.0	219 231	47 672	3 741
	4 largest firms	6	1 368 803	11.6	8 421	1 588	69
	8 largest firms	11	1 907 742	16.2	15 692	3 136	129
	20 largest firms	24	2 823 692	23.9	25 059	5 556	216
	50 largest firms	54	4 222 185	35.8	42 286	8 389	385

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4215101	Ferrous metal service centers & sales offices						
	All firms	1 057	9 516 171	100.0	178 379	38 688	2 916
	4 largest firms	6	1 219 456	12.8	9 269	1 513	61
	8 largest firms	11	1 624 286	17.1	13 012	2 437	95
	20 largest firms	23	2 431 323	25.5	21 856	4 457	169
	50 largest firms	56	3 683 944	38.7	40 947	8 015	369
42151011	Ferrous metal service centers						
	All firms	68	1 245 827	100.0	21 454	4 853	381
	4 largest firms	4	791 391	63.5	4 431	667	43
	8 largest firms	8	913 967	73.4	7 044	1 225	82
	20 largest firms	20	1 103 902	88.6	13 791	3 369	193
	50 largest firms	50	1 233 705	99.0	20 265	4 543	343
42151012	Ferrous metal sales offices						
	All firms	989	8 270 344	100.0	156 925	33 835	2 535
	4 largest firms	6	677 735	8.2	8 072	1 363	57
	8 largest firms	11	1 054 323	12.7	12 044	2 285	88
	20 largest firms	23	1 828 852	22.1	20 736	4 192	158
	50 largest firms	56	3 024 585	36.6	40 242	8 347	366
4215102	Nonferrous metal service centers & sales offices						
	All firms	279	2 279 030	100.0	40 852	8 984	825
	4 largest firms	4	564 936	24.8	5 544	1 311	55
	8 largest firms	8	778 911	34.2	7 112	1 691	75
	20 largest firms	20	1 163 302	51.0	11 872	2 531	144
	50 largest firms	51	1 631 710	71.6	19 092	3 835	308
42151021	Nonferrous metal service centers						
	All firms	25	128 172	100.0	4 431	881	116
	4 largest firms	4	85 668	66.8	1 586	178	23
	8 largest firms	8	104 223	81.3	2 838	455	59
	20 largest firms	20	125 146	97.6	4 153	792	105
	50 largest firms	25	128 172	100.0	4 431	881	116
42151022	Nonferrous metal sales offices						
	All firms	254	2 150 858	100.0	36 421	8 103	709
	4 largest firms	4	564 936	26.3	5 544	1 311	55
	8 largest firms	8	778 911	36.2	7 112	1 691	75
	20 largest firms	20	1 147 438	53.3	10 823	2 430	135
	50 largest firms	51	1 587 218	73.8	18 087	3 807	297
42152	Coal & other mineral & ore whsle						
	All firms	123	1 634 031	100.0	29 446	6 192	455
	4 largest firms	4	487 037	29.8	6 429	1 297	68
	8 largest firms	10	679 186	41.6	8 557	1 825	87
	20 largest firms	22	1 064 744	65.2	15 797	2 937	190
	50 largest firms	52	1 478 425	90.5	22 218	4 605	295
421520	Coal & other mineral & ore whsle						
	All firms	123	1 634 031	100.0	29 446	6 192	455
	4 largest firms	4	487 037	29.8	6 429	1 297	68
	8 largest firms	10	679 186	41.6	8 557	1 825	87
	20 largest firms	22	1 064 744	65.2	15 797	2 937	190
	50 largest firms	52	1 478 425	90.5	22 218	4 605	295
4215201	Coal whsle						
	All firms	86	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	10	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	52	D	D	D	D	c
4215202	Other mineral & ore whsle						
	All firms	37	D	D	D	D	c
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	c
	50 largest firms	37	D	D	D	D	c
4216	Electrical goods whsle						
	All firms	6 652	65 926 580	100.0	1 871 999	418 696	34 098
	4 largest firms	6	3 105 356	4.7	85 936	20 601	1 280
	8 largest firms	22	4 524 508	6.9	110 769	25 450	1 460
	20 largest firms	44	7 272 192	11.0	151 407	36 485	2 076
	50 largest firms	109	11 808 902	17.9	246 996	57 625	3 109

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
42161	Wholesale trade, durable goods—Con.						
	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	2 966	22 378 291	100.0	744 714	162 077	15 691
	4 largest firms	7	990 383	4.4	13 271	2 935	267
	8 largest firms	12	1 448 883	6.5	26 504	5 737	564
	20 largest firms	35	2 414 079	10.8	48 684	10 129	966
	50 largest firms	109	4 143 585	18.5	103 736	23 154	2 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	2 966	22 378 291	100.0	744 714	162 077	15 691
	4 largest firms	7	990 383	4.4	13 271	2 935	267
	8 largest firms	12	1 448 883	6.5	26 504	5 737	564
	20 largest firms	35	2 414 079	10.8	48 684	10 129	966
	50 largest firms	109	4 143 585	18.5	103 736	23 154	2 084
42162	Electrical appliance, television & radio set whsle						
	All firms	527	5 536 904	100.0	129 264	29 419	2 456
	4 largest firms	6	426 560	7.7	5 627	928	91
	8 largest firms	10	769 158	13.9	11 966	2 428	214
	20 largest firms	25	1 464 306	26.4	27 612	5 553	404
	50 largest firms	58	2 554 839	46.1	48 391	10 257	722
421620	Electrical appliance, television & radio set whsle						
	All firms	527	5 536 904	100.0	129 264	29 419	2 456
	4 largest firms	6	426 560	7.7	5 627	928	91
	8 largest firms	10	769 158	13.9	11 966	2 428	214
	20 largest firms	25	1 464 306	26.4	27 612	5 553	404
	50 largest firms	58	2 554 839	46.1	48 391	10 257	722
42169	Other electronic parts & equipment whsle						
	All firms	3 159	38 011 385	100.0	998 021	227 200	15 951
	4 largest firms	6	3 105 356	8.2	85 936	20 601	1 280
	8 largest firms	22	4 475 629	11.8	112 296	27 473	1 491
	20 largest firms	47	7 077 702	18.6	151 035	36 266	1 921
	50 largest firms	116	11 223 906	29.5	240 041	55 887	2 669
421690	Other electronic parts & equipment whsle						
	All firms	3 159	38 011 385	100.0	998 021	227 200	15 951
	4 largest firms	6	3 105 356	8.2	85 936	20 601	1 280
	8 largest firms	22	4 475 629	11.8	112 296	27 473	1 491
	20 largest firms	47	7 077 702	18.6	151 035	36 266	1 921
	50 largest firms	116	11 223 906	29.5	240 041	55 887	2 669
4216901	Communications equipment & supplies whsle						
	All firms	574	3 451 513	100.0	132 077	30 790	2 653
	4 largest firms	4	488 103	14.1	19 066	6 247	453
	8 largest firms	10	655 309	19.0	23 396	7 154	525
	20 largest firms	24	1 028 931	29.8	33 818	9 797	617
	50 largest firms	57	1 675 938	48.6	53 447	13 822	910
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	2 585	34 559 872	100.0	865 944	196 410	13 298
	4 largest firms	6	3 105 356	9.0	85 936	20 601	1 280
	8 largest firms	22	4 459 372	12.9	113 087	26 198	1 486
	20 largest firms	51	7 014 030	20.3	150 448	34 551	1 928
	50 largest firms	117	11 079 563	32.1	238 897	53 977	2 647
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	2 894	D	D	D	D	j
	4 largest firms	5	D	D	D	D	c
	8 largest firms	9	D	D	D	D	e
	20 largest firms	23	D	D	D	D	f
	50 largest firms	57	D	D	D	D	g
42171	Hardware whsle						
	All firms	1 048	7 750 213	100.0	211 319	46 252	4 381
	4 largest firms	5	636 983	8.2	10 219	2 972	147
	8 largest firms	11	1 052 887	13.6	15 757	4 194	260
	20 largest firms	23	1 912 407	24.7	31 735	6 992	558
	50 largest firms	58	3 147 357	40.6	62 322	13 253	1 122

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421710	Wholesale trade, durable goods—Con.						
	Hardware whsle						
	All firms	1 048	7 750 213	100.0	211 319	46 252	4 381
	4 largest firms	5	636 983	8.2	10 219	2 972	147
	8 largest firms	11	1 052 887	13.6	15 757	4 194	260
	20 largest firms	23	1 912 407	24.7	31 735	6 992	558
	50 largest firms	58	3 147 357	40.6	62 322	13 253	1 122
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	1 152	7 864 360	100.0	285 192	63 815	6 330
	4 largest firms	4	453 205	5.8	12 963	2 441	205
	8 largest firms	12	775 650	9.9	21 014	4 355	290
	20 largest firms	24	1 471 456	18.7	38 121	8 095	624
	50 largest firms	62	2 589 797	32.9	70 950	14 855	1 236
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	1 152	7 864 360	100.0	285 192	63 815	6 330
	4 largest firms	4	453 205	5.8	12 963	2 441	205
	8 largest firms	12	775 650	9.9	21 014	4 355	290
	20 largest firms	24	1 471 456	18.7	38 121	8 095	624
	50 largest firms	62	2 589 797	32.9	70 950	14 855	1 236
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	559	2 304 902	100.0	149 169	35 398	2 705
	4 largest firms	4	202 940	8.8	8 419	2 340	173
	8 largest firms	9	369 993	16.1	22 411	6 238	360
	20 largest firms	25	701 612	30.4	38 441	9 205	587
	50 largest firms	64	1 139 227	49.4	62 688	14 769	984
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	559	2 304 902	100.0	149 169	35 398	2 705
	4 largest firms	4	202 940	8.8	8 419	2 340	173
	8 largest firms	9	369 993	16.1	22 411	6 238	360
	20 largest firms	25	701 612	30.4	38 441	9 205	587
	50 largest firms	64	1 139 227	49.4	62 688	14 769	984
42174	Refrigeration equipment & supplies whsle						
	All firms	135	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
421740	Refrigeration equipment & supplies whsle						
	All firms	135	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
4218	Machinery, equipment, & supplies whsle						
	All firms	7 572	29 427 233	100.0	1 253 888	277 216	26 107
	4 largest firms	4	1 145 534	3.9	9 201	2 115	128
	8 largest firms	12	1 757 947	6.0	20 979	4 192	279
	20 largest firms	36	3 036 414	10.3	44 616	9 295	626
	50 largest firms	77	4 663 596	15.8	78 360	17 396	1 031
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	277	1 251 107	100.0	46 195	10 150	1 107
	4 largest firms	5	406 023	32.5	10 788	2 639	158
	8 largest firms	10	528 724	42.3	13 902	3 153	241
	20 largest firms	24	688 971	55.1	20 494	4 617	386
	50 largest firms	55	920 675	73.6	28 255	6 288	561
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	277	1 251 107	100.0	46 195	10 150	1 107
	4 largest firms	5	406 023	32.5	10 788	2 639	158
	8 largest firms	10	528 724	42.3	13 902	3 153	241
	20 largest firms	24	688 971	55.1	20 494	4 617	386
	50 largest firms	55	920 675	73.6	28 255	6 288	561

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
42182	Farm & garden machinery & equipment whsle						
	All firms	338	1 352 959	100.0	43 977	9 492	1 329
	4 largest firms	4	213 796	15.8	2 169	558	44
	8 largest firms	9	341 953	25.3	4 223	1 149	83
	20 largest firms	21	610 066	45.1	11 611	2 872	214
	50 largest firms	53	875 399	64.7	20 636	4 577	429
421820	Farm & garden machinery & equipment whsle						
	All firms	338	1 352 959	100.0	43 977	9 492	1 329
	4 largest firms	4	213 796	15.8	2 169	558	44
	8 largest firms	9	341 953	25.3	4 223	1 149	83
	20 largest firms	21	610 066	45.1	11 611	2 872	214
	50 largest firms	53	875 399	64.7	20 636	4 577	429
4218201	Farm machinery & equipment—farm dealers						
	All firms	100	D	D	D	D	f
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
4218202	Farm machinery & equipment—whsle distributors						
	All firms	161	D	D	D	D	e
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c
4218203	Lawn & garden machinery & equipment whsle						
	All firms	77	616 615	100.0	16 241	3 555	329
	4 largest firms	4	192 192	31.2	2 205	544	34
	8 largest firms	8	304 458	49.4	5 656	1 419	86
	20 largest firms	22	472 112	76.6	10 938	2 364	186
	50 largest firms	53	603 372	97.9	14 688	3 251	283
42183	Industrial machinery & equipment whsle						
	All firms	5 021	17 593 135	100.0	850 632	187 382	17 116
	4 largest firms	6	933 127	5.3	9 453	1 605	87
	8 largest firms	11	1 341 338	7.6	23 796	4 937	326
	20 largest firms	27	1 970 226	11.2	40 542	8 463	525
	50 largest firms	67	3 001 100	17.1	71 774	15 017	982
421830	Industrial machinery & equipment whsle						
	All firms	5 021	17 593 135	100.0	850 632	187 382	17 116
	4 largest firms	6	933 127	5.3	9 453	1 605	87
	8 largest firms	11	1 341 338	7.6	23 796	4 937	326
	20 largest firms	27	1 970 226	11.2	40 542	8 463	525
	50 largest firms	67	3 001 100	17.1	71 774	15 017	982
4218301	Food-processing machinery & equipment whsle						
	All firms	244	977 042	100.0	54 490	12 039	1 054
	4 largest firms	6	101 289	10.4	6 028	1 230	97
	8 largest firms	10	184 755	18.9	11 410	2 465	192
	20 largest firms	22	384 547	39.4	18 892	4 179	316
	50 largest firms	54	643 282	65.8	31 798	6 887	519
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	308	1 007 357	100.0	54 300	11 892	1 150
	4 largest firms	6	151 404	15.0	6 813	1 245	97
	8 largest firms	11	247 333	24.6	10 128	2 001	147
	20 largest firms	26	419 271	41.6	18 509	3 584	280
	50 largest firms	56	665 984	66.1	26 408	5 301	435
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	157	531 948	100.0	28 432	6 507	633
	4 largest firms	5	137 958	25.9	4 141	901	70
	8 largest firms	9	204 767	38.5	8 554	1 828	149
	20 largest firms	22	327 953	61.7	13 533	2 844	237
	50 largest firms	56	445 921	83.8	19 432	4 379	366

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	151	475 409	100.0	25 868	5 385	517
	4 largest firms	6	107 442	22.6	5 372	959	64
	8 largest firms	12	164 396	34.6	7 024	1 336	89
	20 largest firms	24	281 730	59.3	10 981	2 027	155
	50 largest firms	56	403 567	84.9	18 255	3 724	295
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	1 962	6 670 352	100.0	333 989	75 475	6 726
	4 largest firms	7	602 734	9.0	12 206	3 137	140
	8 largest firms	12	788 843	11.8	20 755	4 680	217
	20 largest firms	30	1 139 947	17.1	29 169	6 717	308
	50 largest firms	76	1 784 661	26.8	46 006	10 439	543
4218304	Metalworking machinery & equipment whsle						
	All firms	727	2 696 380	100.0	119 589	26 645	2 500
	4 largest firms	4	444 696	16.5	5 165	1 023	100
	8 largest firms	11	606 998	22.5	11 598	2 485	223
	20 largest firms	26	903 455	33.5	24 413	4 988	412
	50 largest firms	62	1 344 237	49.9	40 616	8 947	681
4218305	Materials handling equipment whsle						
	All firms	412	982 086	100.0	57 984	13 292	1 305
	4 largest firms	6	126 640	12.9	4 006	873	61
	8 largest firms	19	200 380	20.4	6 631	1 429	92
	20 largest firms	35	341 790	34.8	12 708	2 795	203
	50 largest firms	69	534 241	54.4	24 302	5 602	390
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	249	1 070 405	100.0	41 706	7 785	793
	4 largest firms	6	299 691	28.0	3 223	547	31
	8 largest firms	11	404 917	37.8	7 181	1 258	71
	20 largest firms	23	582 799	54.4	12 116	1 909	118
	50 largest firms	56	830 541	77.6	24 202	4 162	293
4218307	Other industrial machinery & equipment whsle						
	All firms	1 119	4 189 513	100.0	188 574	40 254	3 588
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	536 764	12.8	12 129	2 337	159
	20 largest firms	25	894 577	21.4	20 751	4 043	267
	50 largest firms	59	1 540 136	36.8	43 426	9 342	579
42184	Industrial supplies whsle						
	All firms	1 090	4 126 000	100.0	177 181	41 969	3 872
	4 largest firms	9	339 031	8.2	4 947	1 735	92
	8 largest firms	15	514 297	12.5	14 391	3 438	223
	20 largest firms	35	871 719	21.1	27 325	6 755	439
	50 largest firms	70	1 443 785	35.0	47 675	12 156	742
421840	Industrial supplies whsle						
	All firms	1 090	4 126 000	100.0	177 181	41 969	3 872
	4 largest firms	9	339 031	8.2	4 947	1 735	92
	8 largest firms	15	514 297	12.5	14 391	3 438	223
	20 largest firms	35	871 719	21.1	27 325	6 755	439
	50 largest firms	70	1 443 785	35.0	47 675	12 156	742
4218401	General-line industrial supplies whsle						
	All firms	151	427 104	100.0	19 556	5 063	465
	4 largest firms	4	109 199	25.6	1 816	467	26
	8 largest firms	8	160 290	37.5	5 304	1 585	87
	20 largest firms	23	255 189	59.7	8 538	2 368	164
	50 largest firms	54	364 370	85.3	14 172	3 846	284
4218402	Mechanical power transmission supplies whsle						
	All firms	159	700 311	100.0	26 760	6 403	607
	4 largest firms	8	123 320	17.6	3 461	937	56
	8 largest firms	12	204 278	29.2	6 157	1 657	114
	20 largest firms	31	344 770	49.2	11 048	2 848	208
	50 largest firms	62	530 583	75.8	17 240	4 164	343

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4218403	Welding supplies whsle						
	All firms	24	60 895	100.0	1 610	435	45
	4 largest firms	4	38 426	63.1	717	182	13
	8 largest firms	8	51 968	85.3	951	294	23
	20 largest firms	20	60 533	99.4	1 551	426	42
	50 largest firms	24	60 895	100.0	1 610	435	45
4218404	Industrial containers & supplies whsle						
	All firms	226	817 235	100.0	29 852	6 790	573
	4 largest firms	7	168 821	20.7	3 397	856	44
	8 largest firms	11	247 221	30.3	5 185	1 154	62
	20 largest firms	25	399 538	48.9	9 929	2 562	149
	50 largest firms	55	599 253	73.3	16 035	3 927	247
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	175	873 594	100.0	52 884	12 139	1 080
	4 largest firms	12	D	D	D	D	c
	8 largest firms	17	327 911	37.5	19 118	4 456	311
	20 largest firms	32	478 858	54.8	26 445	6 124	459
	50 largest firms	63	710 123	81.3	37 470	8 580	691
4218406	Other industrial supplies whsle						
	All firms	355	1 246 861	100.0	46 519	11 139	1 102
	4 largest firms	4	204 233	16.4	4 448	1 451	91
	8 largest firms	8	305 935	24.5	6 118	2 215	110
	20 largest firms	20	508 423	40.8	12 361	3 448	205
	50 largest firms	51	768 207	61.6	19 982	5 045	418
42185	Service establishment equipment & supplies whsle						
	All firms	393	1 527 838	100.0	60 000	13 219	1 407
	4 largest firms	6	219 727	14.4	4 394	812	47
	8 largest firms	12	359 904	23.6	7 858	1 674	95
	20 largest firms	25	591 092	38.7	15 554	3 646	219
	50 largest firms	55	887 074	58.1	25 407	5 688	423
421850	Service establishment equipment & supplies whsle						
	All firms	393	1 527 838	100.0	60 000	13 219	1 407
	4 largest firms	6	219 727	14.4	4 394	812	47
	8 largest firms	12	359 904	23.6	7 858	1 674	95
	20 largest firms	25	591 092	38.7	15 554	3 646	219
	50 largest firms	55	887 074	58.1	25 407	5 688	423
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	53	D	D	D	D	c
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	b
	50 largest firms	53	D	D	D	D	c
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	155	645 361	100.0	23 339	5 232	540
	4 largest firms	6	126 549	19.6	2 934	665	48
	8 largest firms	10	195 075	30.2	5 219	1 207	86
	20 largest firms	23	335 057	51.9	10 318	2 408	201
	50 largest firms	53	515 723	79.9	16 018	3 659	323
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	17	26 904	100.0	1 064	239	34
	4 largest firms	4	20 415	75.9	195	26	6
	8 largest firms	8	24 470	91.0	699	136	22
	20 largest firms	17	26 904	100.0	1 064	239	34
	50 largest firms	17	26 904	100.0	1 064	239	34
4218504	Other service establishment equipment & supplies whsle						
	All firms	168	D	D	D	D	f
	4 largest firms	6	D	D	D	D	b
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	57	D	D	D	D	e

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.							
421	Wholesale trade, durable goods—Con.						
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	453	3 576 194	100.0	75 903	15 004	1 276
	4 largest firms	5	753 234	21.1	5 608	808	45
	8 largest firms	19	1 132 252	31.7	9 568	1 866	108
	20 largest firms	34	1 734 723	48.5	19 397	3 821	224
	50 largest firms	64	2 455 897	68.7	30 979	5 744	343
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	453	3 576 194	100.0	75 903	15 004	1 276
	4 largest firms	5	753 234	21.1	5 608	808	45
	8 largest firms	19	1 132 252	31.7	9 568	1 866	108
	20 largest firms	34	1 734 723	48.5	19 397	3 821	224
	50 largest firms	64	2 455 897	68.7	30 979	5 744	343
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	274	2 670 245	100.0	49 794	9 139	756
	4 largest firms	5	753 234	28.2	5 608	808	45
	8 largest firms	19	1 132 252	42.4	9 568	1 866	108
	20 largest firms	33	1 677 878	62.8	17 319	3 154	173
	50 largest firms	65	2 202 065	82.5	28 336	5 306	308
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	100	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c
4218603	Other transportation equipment & supplies whsle						
	All firms	79	D	D	D	D	c
	4 largest firms	5	D	D	D	D	b
	8 largest firms	10	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	52	D	D	D	D	c
4219	Miscellaneous durable goods whsle						
	All firms	3 564	D	D	D	D	j
	4 largest firms	14	D	D	D	D	e
	8 largest firms	22	D	D	D	D	e
	20 largest firms	35	D	D	D	D	f
	50 largest firms	76	D	D	D	D	g
42191	Sporting & recreational goods & supplies whsle						
	All firms	1 066	7 396 183	100.0	179 242	38 225	3 495
	4 largest firms	7	877 381	11.9	21 843	2 945	268
	8 largest firms	12	1 365 312	18.5	28 087	4 163	361
	20 largest firms	34	2 145 260	29.0	40 626	7 124	579
	50 largest firms	70	3 258 491	44.1	62 939	12 251	860
421910	Sporting & recreational goods & supplies whsle						
	All firms	1 066	7 396 183	100.0	179 242	38 225	3 495
	4 largest firms	7	877 381	11.9	21 843	2 945	268
	8 largest firms	12	1 365 312	18.5	28 087	4 163	361
	20 largest firms	34	2 145 260	29.0	40 626	7 124	579
	50 largest firms	70	3 258 491	44.1	62 939	12 251	860
42192	Toy & hobby goods & supplies whsle						
	All firms	413	D	D	D	D	g
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
421920	Toy & hobby goods & supplies whsle						
	All firms	413	D	D	D	D	g
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
42193	Wholesale trade, durable goods—Con.						
	Recyclable material whsle						
	All firms	255	1 390 512	100.0	32 101	7 727	895
	4 largest firms	14	734 442	52.8	8 283	2 372	182
	8 largest firms	18	889 522	64.0	9 681	2 667	205
	20 largest firms	47	1 094 116	78.7	16 914	4 330	328
	50 largest firms	77	1 252 370	90.1	21 998	5 549	475
421930	Recyclable material whsle						
	All firms	255	1 390 512	100.0	32 101	7 727	895
	4 largest firms	14	734 442	52.8	8 283	2 372	182
	8 largest firms	18	889 522	64.0	9 681	2 667	205
	20 largest firms	47	1 094 116	78.7	16 914	4 330	328
	50 largest firms	77	1 252 370	90.1	21 998	5 549	475
4219301	Iron & steel scrap processors & dealers						
	All firms	77	775 486	100.0	13 625	3 790	419
	4 largest firms	13	598 440	77.2	6 258	1 867	171
	8 largest firms	17	668 807	86.2	7 843	2 263	196
	20 largest firms	29	732 771	94.5	10 568	2 999	304
	50 largest firms	59	772 440	99.6	13 081	3 667	395
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	40	227 474	100.0	7 170	1 855	202
	4 largest firms	5	158 713	69.8	3 071	829	54
	8 largest firms	9	183 295	80.6	3 957	1 114	98
	20 largest firms	21	221 642	97.4	6 335	1 633	164
	50 largest firms	40	227 474	100.0	7 170	1 855	202
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	37	548 012	100.0	6 455	1 935	217
	4 largest firms	11	502 043	91.6	4 707	1 434	142
	8 largest firms	15	525 934	96.0	5 489	1 711	180
	20 largest firms	27	545 480	99.5	6 090	1 858	204
	50 largest firms	37	548 012	100.0	6 455	1 935	217
4219302	Recyclable paper & paperboard whsle						
	All firms	49	207 845	100.0	6 689	1 595	191
	4 largest firms	4	143 747	69.2	3 174	828	30
	8 largest firms	8	170 714	82.1	3 868	976	38
	20 largest firms	20	198 832	95.7	5 553	1 334	146
	50 largest firms	49	207 845	100.0	6 689	1 595	191
4219303	Other recyclable material whsle						
	All firms	129	407 181	100.0	11 787	2 342	285
	4 largest firms	4	201 848	49.6	1 930	302	14
	8 largest firms	24	271 140	66.6	4 896	971	66
	20 largest firms	36	335 644	82.4	7 293	1 451	123
	50 largest firms	67	388 973	95.5	9 687	1 915	198
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	451	904 350	100.0	37 942	8 646	998
	4 largest firms	4	118 073	13.1	3 896	871	29
	8 largest firms	8	194 373	21.5	6 274	1 382	55
	20 largest firms	21	327 986	36.3	9 459	2 086	105
	50 largest firms	51	499 302	55.2	14 037	3 190	185
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	451	904 350	100.0	37 942	8 646	998
	4 largest firms	4	118 073	13.1	3 896	871	29
	8 largest firms	8	194 373	21.5	6 274	1 382	55
	20 largest firms	21	327 986	36.3	9 459	2 086	105
	50 largest firms	51	499 302	55.2	14 037	3 190	185
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	429	D	D	D	D	f
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	51	D	D	D	D	c

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
421	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, durable goods—Con.						
4219402	Precious metal (excluding ores) whsle						
	All firms	22	D	D	D	D	b
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	b
	50 largest firms	22	D	D	D	D	b
42199	Other miscellaneous durable goods whsle						
	All firms	1 379	3 700 167	100.0	118 715	26 462	3 545
	4 largest firms	4	457 067	12.4	4 879	1 175	324
	8 largest firms	9	681 390	18.4	9 057	2 223	397
	20 largest firms	21	1 098 485	29.7	18 413	4 046	570
	50 largest firms	58	1 646 302	44.5	35 183	8 178	947
421990	Other miscellaneous durable goods whsle						
	All firms	1 379	3 700 167	100.0	118 715	26 462	3 545
	4 largest firms	4	457 067	12.4	4 879	1 175	324
	8 largest firms	9	681 390	18.4	9 057	2 223	397
	20 largest firms	21	1 098 485	29.7	18 413	4 046	570
	50 largest firms	58	1 646 302	44.5	35 183	8 178	947
4219901	Musical instruments & supplies whsle						
	All firms	64	120 890	100.0	4 958	1 212	137
	4 largest firms	4	42 573	35.2	723	98	14
	8 largest firms	8	65 096	53.8	1 524	413	33
	20 largest firms	20	102 764	85.0	3 593	913	75
	50 largest firms	50	120 044	99.3	4 845	1 188	127
4219902	Forest products (except lumber) whsle						
	All firms	188	715 205	100.0	15 414	3 491	462
	4 largest firms	4	309 399	43.3	2 718	614	65
	8 largest firms	8	382 531	53.5	4 604	999	106
	20 largest firms	26	513 037	71.7	7 704	1 705	181
	50 largest firms	58	628 359	87.9	11 098	2 476	277
4219903	General merchandise (durable goods) whsle						
	All firms	514	D	D	D	D	g
	4 largest firms	5	D	D	D	D	e
	8 largest firms	9	D	D	D	D	e
	20 largest firms	21	D	D	D	D	f
	50 largest firms	54	D	D	D	D	f
4219904	Prerecorded media whsle						
	All firms	140	321 738	100.0	11 830	3 438	416
	4 largest firms	4	91 884	28.6	2 684	1 410	41
	8 largest firms	8	137 901	42.9	4 247	1 830	123
	20 largest firms	20	218 043	67.8	6 631	2 251	177
	50 largest firms	50	288 538	89.7	9 081	2 806	277
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	124	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
42199042	Prerecorded video tapes whsle						
	All firms	16	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	16	D	D	D	D	b
	50 largest firms	16	D	D	D	D	b
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	72	D	D	D	D	c
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	b
	50 largest firms	50	D	D	D	D	c
4219906	Other durable goods whsle						
	All firms	401	1 010 358	100.0	31 983	6 442	877
	4 largest firms	4	216 728	21.5	2 843	558	129
	8 largest firms	8	317 698	31.4	4 725	784	165
	20 largest firms	20	468 179	46.3	8 566	1 550	226
	50 largest firms	50	664 709	65.8	14 172	2 401	310

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods						
	All firms	15 813	210 280 732	100.0	3 860 234	881 785	121 102
	4 largest firms	118	27 682 029	13.2	253 326	59 657	9 564
	8 largest firms	158	41 880 196	19.9	464 066	108 968	15 686
	20 largest firms	225	61 221 470	29.1	650 931	151 090	20 851
	50 largest firms	334	79 254 597	37.7	934 959	220 430	29 701
4221	Paper & paper product whsle						
	All firms	1 566	7 602 771	100.0	242 505	56 581	5 335
	4 largest firms	4	1 138 547	15.0	20 723	5 748	514
	8 largest firms	8	1 432 547	18.8	26 960	7 213	602
	20 largest firms	21	2 091 908	27.5	42 504	10 557	814
	50 largest firms	61	3 264 707	42.9	69 285	16 232	1 208
42211	Printing & writing paper whsle						
	All firms	177	1 378 150	100.0	33 353	7 722	616
	4 largest firms	4	653 236	47.4	9 943	2 521	132
	8 largest firms	8	821 852	59.6	13 663	3 299	178
	20 largest firms	20	1 067 163	77.4	17 035	4 064	217
	50 largest firms	50	1 282 553	93.1	24 187	5 534	314
422110	Printing & writing paper whsle						
	All firms	177	1 378 150	100.0	33 353	7 722	616
	4 largest firms	4	653 236	47.4	9 943	2 521	132
	8 largest firms	8	821 852	59.6	13 663	3 299	178
	20 largest firms	20	1 067 163	77.4	17 035	4 064	217
	50 largest firms	50	1 282 553	93.1	24 187	5 534	314
42212	Stationery & office supplies whsle						
	All firms	735	2 201 547	100.0	87 722	20 721	2 443
	4 largest firms	4	359 846	16.3	6 957	1 760	332
	8 largest firms	9	549 515	25.0	10 560	2 547	401
	20 largest firms	29	907 073	41.2	18 655	4 887	552
	50 largest firms	71	1 355 270	61.6	30 229	7 371	744
422120	Stationery & office supplies whsle						
	All firms	735	2 201 547	100.0	87 722	20 721	2 443
	4 largest firms	4	359 846	16.3	6 957	1 760	332
	8 largest firms	9	549 515	25.0	10 560	2 547	401
	20 largest firms	29	907 073	41.2	18 655	4 887	552
	50 largest firms	71	1 355 270	61.6	30 229	7 371	744
42213	Industrial & personal service paper whsle						
	All firms	654	4 023 074	100.0	121 430	28 138	2 276
	4 largest firms	4	662 084	16.5	15 035	4 222	203
	8 largest firms	8	875 828	21.8	19 511	5 016	265
	20 largest firms	22	1 405 289	34.9	34 493	8 063	452
	50 largest firms	56	2 149 984	53.4	52 725	12 718	738
422130	Industrial & personal service paper whsle						
	All firms	654	4 023 074	100.0	121 430	28 138	2 276
	4 largest firms	4	662 084	16.5	15 035	4 222	203
	8 largest firms	8	875 828	21.8	19 511	5 016	265
	20 largest firms	22	1 405 289	34.9	34 493	8 063	452
	50 largest firms	56	2 149 984	53.4	52 725	12 718	738
4222	Drugs, & druggists' sundries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
42221	Drugs, & druggists' sundries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
422210	Drugs, & druggists' sundries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	445	5 451 128	100.0	113 644	23 300	2 526
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
4223	Apparel, piece goods, & notions whsle						
	All firms	3 034	16 937 975	100.0	499 819	109 567	9 332
	4 largest firms	4	1 811 076	10.7	48 714	11 487	701
	8 largest firms	10	2 572 245	15.2	69 522	14 616	877
	20 largest firms	26	3 948 361	23.3	110 811	23 193	1 379
	50 largest firms	60	5 629 016	33.2	162 597	34 581	2 066
42231	Piece goods, notions, & other dry goods whsle						
	All firms	793	5 032 811	100.0	133 335	29 237	2 562
	4 largest firms	10	691 011	13.7	10 614	2 403	124
	8 largest firms	14	1 112 310	22.1	20 119	4 289	244
	20 largest firms	29	1 768 559	35.1	32 684	6 921	411
	50 largest firms	69	2 612 464	51.9	50 316	10 553	685
422310	Piece goods, notions, & other dry goods whsle						
	All firms	793	5 032 811	100.0	133 335	29 237	2 562
	4 largest firms	10	691 011	13.7	10 614	2 403	124
	8 largest firms	14	1 112 310	22.1	20 119	4 289	244
	20 largest firms	29	1 768 559	35.1	32 684	6 921	411
	50 largest firms	69	2 612 464	51.9	50 316	10 553	685
4223101	Piece goods—jobbers						
	All firms	652	4 499 955	100.0	110 080	24 467	2 138
	4 largest firms	10	691 011	15.4	10 614	2 403	124
	8 largest firms	14	1 075 679	23.9	13 936	3 045	151
	20 largest firms	29	1 701 928	37.8	26 171	5 627	315
	50 largest firms	69	2 495 092	55.4	43 991	9 727	692
4223102	Notions & other dry goods whsle						
	All firms	141	532 856	100.0	23 255	4 770	424
	4 largest firms	4	196 263	36.8	8 287	1 543	112
	8 largest firms	8	272 119	51.1	10 358	1 953	146
	20 largest firms	20	387 921	72.8	13 949	2 774	204
	50 largest firms	50	487 684	91.5	18 988	3 926	296
42232	Men's & boys' clothing & furnishings whsle						
	All firms	660	2 927 495	100.0	76 803	17 588	1 606
	4 largest firms	4	236 850	8.1	7 173	1 275	79
	8 largest firms	8	389 910	13.3	10 757	2 143	121
	20 largest firms	20	740 356	25.3	16 160	3 071	171
	50 largest firms	51	1 279 390	43.7	27 447	6 015	315
422320	Men's & boys' clothing & furnishings whsle						
	All firms	660	2 927 495	100.0	76 803	17 588	1 606
	4 largest firms	4	236 850	8.1	7 173	1 275	79
	8 largest firms	8	389 910	13.3	10 757	2 143	121
	20 largest firms	20	740 356	25.3	16 160	3 071	171
	50 largest firms	51	1 279 390	43.7	27 447	6 015	315
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	1 203	4 735 312	100.0	147 928	31 213	3 132
	4 largest firms	4	512 361	10.8	14 775	1 795	130
	8 largest firms	8	719 095	15.2	26 182	4 258	283
	20 largest firms	21	1 172 127	24.8	38 581	7 361	519
	50 largest firms	52	1 842 821	38.9	61 411	12 010	753
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	1 203	4 735 312	100.0	147 928	31 213	3 132
	4 largest firms	4	512 361	10.8	14 775	1 795	130
	8 largest firms	8	719 095	15.2	26 182	4 258	283
	20 largest firms	21	1 172 127	24.8	38 581	7 361	519
	50 largest firms	52	1 842 821	38.9	61 411	12 010	753

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42234	Footwear whsle						
	All firms	378	4 242 357	100.0	141 753	31 529	2 032
	4 largest firms	4	1 811 076	42.7	48 714	11 487	701
	8 largest firms	8	2 323 690	54.8	75 917	17 109	1 005
	20 largest firms	20	2 917 114	68.8	95 676	21 335	1 186
	50 largest firms	50	3 467 881	81.7	112 538	24 797	1 362
422340	Footwear whsle						
	All firms	378	4 242 357	100.0	141 753	31 529	2 032
	4 largest firms	4	1 811 076	42.7	48 714	11 487	701
	8 largest firms	8	2 323 690	54.8	75 917	17 109	1 005
	20 largest firms	20	2 917 114	68.8	95 676	21 335	1 186
	50 largest firms	50	3 467 881	81.7	112 538	24 797	1 362
4224	Grocery & related products whsle						
	All firms	4 652	113 150 470	100.0	2 043 803	476 829	62 493
	4 largest firms	117	22 059 425	19.5	314 354	71 722	10 531
	8 largest firms	188	33 076 151	29.2	505 701	118 113	16 630
	20 largest firms	262	44 979 971	39.8	681 439	159 946	21 461
	50 largest firms	343	57 373 839	50.7	929 195	220 391	30 848
42241	General-line grocery whsle						
	All firms	748	52 747 762	100.0	858 200	200 812	28 597
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
422410	General-line grocery whsle						
	All firms	748	52 747 762	100.0	858 200	200 812	28 597
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
4224103	Other general-line grocery whsle						
	All firms	748	52 747 762	100.0	858 200	200 812	28 597
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
42242	Packaged frozen food whsle						
	All firms	679	16 882 856	100.0	275 080	64 048	7 368
	4 largest firms	6	2 212 292	13.1	25 390	5 945	692
	8 largest firms	12	3 317 967	19.7	39 328	8 928	1 113
	20 largest firms	32	5 595 550	33.1	75 383	16 963	1 953
	50 largest firms	82	8 660 488	51.3	134 446	30 780	3 272
422420	Packaged frozen food whsle						
	All firms	679	16 882 856	100.0	275 080	64 048	7 368
	4 largest firms	6	2 212 292	13.1	25 390	5 945	692
	8 largest firms	12	3 317 967	19.7	39 328	8 928	1 113
	20 largest firms	32	5 595 550	33.1	75 383	16 963	1 953
	50 largest firms	82	8 660 488	51.3	134 446	30 780	3 272
42243	Dairy products, (except dried or canned) whsle						
	All firms	181	1 474 278	100.0	30 193	7 844	737
	4 largest firms	4	437 056	29.6	6 778	2 629	120
	8 largest firms	8	664 523	45.1	9 607	3 324	169
	20 largest firms	20	969 438	65.8	13 872	4 236	249
	50 largest firms	50	1 318 082	89.4	20 112	5 683	403
422430	Dairy products, (except dried or canned) whsle						
	All firms	181	1 474 278	100.0	30 193	7 844	737
	4 largest firms	4	437 056	29.6	6 778	2 629	120
	8 largest firms	8	664 523	45.1	9 607	3 324	169
	20 largest firms	20	969 438	65.8	13 872	4 236	249
	50 largest firms	50	1 318 082	89.4	20 112	5 683	403
4224301	Raw milk whsle						
	All firms	2	D	D	D	D	a
	4 largest firms	2	D	D	D	D	a
	8 largest firms	2	D	D	D	D	a
	20 largest firms	2	D	D	D	D	a
	50 largest firms	2	D	D	D	D	a

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4224302	Dairy product (except raw milk) whsle						
	All firms	179	D	D	D	D	f
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
42244	Poultry & poultry product whsle						
	All firms	113	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
422440	Poultry & poultry product whsle						
	All firms	113	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
4224401	Live poultry whsle						
	All firms	5	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	5	D	D	D	D	b
	20 largest firms	5	D	D	D	D	b
	50 largest firms	5	D	D	D	D	b
4224402	Poultry & poultry product (except live) whsle						
	All firms	108	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
42245	Confectionery whsle						
	All firms	357	3 037 847	100.0	69 013	16 381	2 286
	4 largest firms	7	478 718	15.8	9 079	3 508	446
	8 largest firms	13	754 452	24.8	15 158	4 872	596
	20 largest firms	36	1 320 461	43.5	27 345	7 195	897
	50 largest firms	66	2 050 310	67.5	42 285	10 559	1 285
422450	Confectionery whsle						
	All firms	357	3 037 847	100.0	69 013	16 381	2 286
	4 largest firms	7	478 718	15.8	9 079	3 508	446
	8 largest firms	13	754 452	24.8	15 158	4 872	596
	20 largest firms	36	1 320 461	43.5	27 345	7 195	897
	50 largest firms	66	2 050 310	67.5	42 285	10 559	1 285
42246	Fish & seafood whsle						
	All firms	108	832 985	100.0	16 294	3 402	444
	4 largest firms	4	350 862	42.1	6 598	1 312	132
	8 largest firms	8	494 085	59.3	8 329	1 568	151
	20 largest firms	20	655 543	78.7	10 362	2 071	194
	50 largest firms	50	789 893	94.8	13 828	2 942	307
422460	Fish & seafood whsle						
	All firms	108	832 985	100.0	16 294	3 402	444
	4 largest firms	4	350 862	42.1	6 598	1 312	132
	8 largest firms	8	494 085	59.3	8 329	1 568	151
	20 largest firms	20	655 543	78.7	10 362	2 071	194
	50 largest firms	50	789 893	94.8	13 828	2 942	307
42247	Meat & meat product whsle						
	All firms	298	4 154 013	100.0	64 989	15 916	1 641
	4 largest firms	7	970 632	23.4	10 330	3 214	207
	8 largest firms	11	1 379 651	33.2	14 791	4 217	278
	20 largest firms	27	2 155 295	51.9	24 726	6 387	565
	50 largest firms	57	3 024 646	72.8	40 385	10 325	900
422470	Meat & meat product whsle						
	All firms	298	4 154 013	100.0	64 989	15 916	1 641
	4 largest firms	7	970 632	23.4	10 330	3 214	207
	8 largest firms	11	1 379 651	33.2	14 791	4 217	278
	20 largest firms	27	2 155 295	51.9	24 726	6 387	565
	50 largest firms	57	3 024 646	72.8	40 385	10 325	900

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42248	Fresh fruit & vegetable whsle						
	All firms	647	5 923 035	100.0	180 830	41 516	4 960
	4 largest firms	4	760 115	12.8	18 563	4 362	579
	8 largest firms	8	1 199 265	20.2	25 807	6 202	693
	20 largest firms	21	2 017 993	34.1	45 247	10 814	983
	50 largest firms	60	3 133 138	52.9	77 406	18 545	1 700
422480	Fresh fruit & vegetable whsle						
	All firms	647	5 923 035	100.0	180 830	41 516	4 960
	4 largest firms	4	760 115	12.8	18 563	4 362	579
	8 largest firms	8	1 199 265	20.2	25 807	6 202	693
	20 largest firms	21	2 017 993	34.1	45 247	10 814	983
	50 largest firms	60	3 133 138	52.9	77 406	18 545	1 700
42249	Other grocery & related products whsle						
	All firms	1 521	D	D	D	D	j
	4 largest firms	36	D	D	D	D	h
	8 largest firms	56	D	D	D	D	h
	20 largest firms	94	D	D	D	D	i
	50 largest firms	135	D	D	D	D	j
422490	Other grocery & related products whsle						
	All firms	1 521	D	D	D	D	j
	4 largest firms	36	D	D	D	D	h
	8 largest firms	56	D	D	D	D	h
	20 largest firms	94	D	D	D	D	i
	50 largest firms	135	D	D	D	D	j
4224901	Coffee, tea, & spice whsle						
	All firms	115	1 472 900	100.0	26 226	5 662	654
	4 largest firms	4	716 034	48.6	9 060	1 735	202
	8 largest firms	8	971 307	65.9	12 678	2 556	238
	20 largest firms	20	1 239 611	84.2	18 231	3 761	392
	50 largest firms	50	1 430 226	97.1	23 063	4 906	498
4224902	Bread & baked goods whsle						
	All firms	351	1 690 138	100.0	46 252	10 524	1 377
	4 largest firms	4	711 618	42.1	14 475	3 210	311
	8 largest firms	8	890 519	52.7	19 424	4 530	471
	20 largest firms	20	1 204 843	71.3	25 596	5 946	619
	50 largest firms	50	1 474 294	87.2	31 473	7 254	739
4224903	Soft drinks whsle						
	All firms	90	423 591	100.0	9 289	1 942	280
	4 largest firms	4	314 963	74.4	3 888	706	78
	8 largest firms	8	356 509	84.2	5 015	929	95
	20 largest firms	20	388 655	91.8	6 166	1 155	141
	50 largest firms	50	417 521	98.6	8 320	1 631	211
4224904	Canned goods whsle						
	All firms	238	6 882 311	100.0	126 819	27 953	3 166
	4 largest firms	7	3 228 568	46.9	54 260	12 858	1 419
	8 largest firms	15	4 006 983	58.2	70 049	16 568	1 860
	20 largest firms	29	5 169 617	75.1	92 472	19 938	2 224
	50 largest firms	64	6 200 049	90.1	109 813	23 923	2 639
4224905	Food & beverage basic materials whsle						
	All firms	139	2 320 600	100.0	43 807	9 758	1 120
	4 largest firms	7	1 095 671	47.2	19 003	4 926	636
	8 largest firms	11	1 352 170	58.3	22 571	5 425	676
	20 largest firms	25	1 752 706	75.5	28 915	6 773	779
	50 largest firms	56	2 144 333	92.4	35 555	7 988	913
4224906	Other grocery specialties whsle						
	All firms	588	D	D	D	D	i
	4 largest firms	38	D	D	D	D	h
	8 largest firms	60	D	D	D	D	h
	20 largest firms	88	D	D	D	D	i
	50 largest firms	120	D	D	D	D	i
4225	Farm-product raw material whsle						
	All firms	1 494	33 902 691	100.0	209 654	49 221	23 425
	4 largest firms	22	13 786 159	40.7	10 226	1 986	401
	8 largest firms	33	14 743 891	43.5	14 364	2 950	650
	20 largest firms	73	16 458 630	48.5	28 986	6 237	1 571
	50 largest firms	106	18 973 271	56.0	45 065	10 279	2 657

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42251	Grain & field bean whsle						
	All firms	135	15 045 234	100.0	22 566	4 323	478
	4 largest firms	6	13 469 903	89.5	6 653	959	58
	8 largest firms	10	13 814 234	91.8	8 618	1 376	77
	20 largest firms	22	14 351 748	95.4	12 764	2 221	153
	50 largest firms	54	14 883 332	98.9	18 454	3 341	296
422510	Grain & field bean whsle						
	All firms	135	15 045 234	100.0	22 566	4 323	478
	4 largest firms	6	13 469 903	89.5	6 653	959	58
	8 largest firms	10	13 814 234	91.8	8 618	1 376	77
	20 largest firms	22	14 351 748	95.4	12 764	2 221	153
	50 largest firms	54	14 883 332	98.9	18 454	3 341	296
42252	Livestock whsle						
	All firms	957	15 468 016	100.0	144 727	34 129	19 860
	4 largest firms	26	1 186 746	7.7	7 818	2 073	591
	8 largest firms	48	1 876 011	12.1	13 362	3 779	1 013
	20 largest firms	68	3 178 976	20.6	23 395	5 549	1 719
	50 largest firms	108	5 225 525	33.8	37 503	8 811	2 939
422520	Livestock whsle						
	All firms	957	15 468 016	100.0	144 727	34 129	19 860
	4 largest firms	26	1 186 746	7.7	7 818	2 073	591
	8 largest firms	48	1 876 011	12.1	13 362	3 779	1 013
	20 largest firms	68	3 178 976	20.6	23 395	5 549	1 719
	50 largest firms	108	5 225 525	33.8	37 503	8 811	2 939
42259	Other farm product raw material whsle						
	All firms	402	3 389 441	100.0	42 361	10 769	3 087
	4 largest firms	8	591 742	17.5	3 725	817	65
	8 largest firms	13	861 984	25.4	6 786	1 798	220
	20 largest firms	34	1 348 464	39.8	11 646	3 791	686
	50 largest firms	66	1 974 524	58.3	17 093	4 576	879
422590	Other farm product raw material whsle						
	All firms	402	3 389 441	100.0	42 361	10 769	3 087
	4 largest firms	8	591 742	17.5	3 725	817	65
	8 largest firms	13	861 984	25.4	6 786	1 798	220
	20 largest firms	34	1 348 464	39.8	11 646	3 791	686
	50 largest firms	66	1 974 524	58.3	17 093	4 576	879
4225901	Hides, skins, & pelts whsle						
	All firms	26	184 450	100.0	5 826	1 825	323
	4 largest firms	5	131 776	71.4	2 318	816	182
	8 largest firms	9	159 463	86.5	5 151	1 658	273
	20 largest firms	21	183 214	99.3	5 780	1 819	316
	50 largest firms	26	184 450	100.0	5 826	1 825	323
4225902	Leaf tobacco whsle						
	All firms	210	1 565 193	100.0	19 599	5 305	2 115
	4 largest firms	11	170 827	10.9	2 209	1 248	353
	8 largest firms	17	297 804	19.0	3 633	1 587	456
	20 largest firms	30	544 728	34.8	6 461	1 806	578
	50 largest firms	63	957 112	61.1	10 418	2 640	831
4225903	Wool, wool tops, & mohair whsle						
	All firms	19	56 823	100.0	1 177	270	60
	4 largest firms	4	37 357	65.7	345	67	11
	8 largest firms	8	47 019	82.7	703	143	32
	20 largest firms	19	56 823	100.0	1 177	270	60
	50 largest firms	19	56 823	100.0	1 177	270	60
4225904	Cotton whsle						
	All firms	53	695 960	100.0	3 493	535	98
	4 largest firms	6	456 875	65.6	1 183	176	15
	8 largest firms	11	548 630	78.8	1 667	275	26
	20 largest firms	23	650 761	93.5	2 450	403	44
	50 largest firms	53	695 960	100.0	3 493	535	98
4225905	Other farm-product raw material whsle						
	All firms	94	887 015	100.0	12 266	2 834	491
	4 largest firms	6	373 122	42.1	4 020	983	99
	8 largest firms	10	553 495	62.4	5 532	1 376	109
	20 largest firms	22	746 893	84.2	6 943	1 652	163
	50 largest firms	52	866 113	97.6	10 736	2 487	318

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4226	Chemical & allied products whsle						
	All firms	1 390	6 509 052	100.0	194 592	41 323	3 687
	4 largest firms	4	474 806	7.3	7 558	1 141	127
	8 largest firms	8	723 815	11.1	10 552	1 411	147
	20 largest firms	27	1 284 798	19.7	24 264	3 807	315
	50 largest firms	60	2 143 695	32.9	46 327	8 001	542
42261	Plastics materials & basic forms & shapes whsle						
	All firms	654	3 770 919	100.0	99 796	21 450	1 741
	4 largest firms	5	230 002	6.1	4 145	519	34
	8 largest firms	11	420 150	11.1	7 152	1 085	76
	20 largest firms	23	805 102	21.4	14 696	2 425	138
	50 largest firms	56	1 409 767	37.4	28 240	5 257	313
422610	Plastics materials & basic forms & shapes whsle						
	All firms	654	3 770 919	100.0	99 796	21 450	1 741
	4 largest firms	5	230 002	6.1	4 145	519	34
	8 largest firms	11	420 150	11.1	7 152	1 085	76
	20 largest firms	23	805 102	21.4	14 696	2 425	138
	50 largest firms	56	1 409 767	37.4	28 240	5 257	313
42269	Other chemical & allied products whsle						
	All firms	736	2 738 133	100.0	94 796	19 873	1 946
	4 largest firms	4	474 806	17.3	7 558	1 141	127
	8 largest firms	10	703 437	25.7	13 833	2 242	199
	20 largest firms	25	1 087 672	39.7	25 590	4 262	338
	50 largest firms	58	1 601 140	58.5	40 283	7 866	568
422690	Other chemical & allied products whsle						
	All firms	736	2 738 133	100.0	94 796	19 873	1 946
	4 largest firms	4	474 806	17.3	7 558	1 141	127
	8 largest firms	10	703 437	25.7	13 833	2 242	199
	20 largest firms	25	1 087 672	39.7	25 590	4 262	338
	50 largest firms	58	1 601 140	58.5	40 283	7 866	568
4226901	Industrial gases (except LP) whsle						
	All firms	11	71 241	100.0	2 852	489	48
	4 largest firms	6	67 103	94.2	2 342	358	29
	8 largest firms	10	71 137	99.9	2 839	486	47
	20 largest firms	11	71 241	100.0	2 852	489	48
	50 largest firms	11	71 241	100.0	2 852	489	48
4226902	Other chemical & allied products whsle						
	All firms	725	2 666 892	100.0	91 944	19 384	1 898
	4 largest firms	4	474 806	17.8	7 558	1 141	127
	8 largest firms	10	703 437	26.4	13 833	2 242	199
	20 largest firms	24	1 070 045	40.1	25 189	4 501	341
	50 largest firms	56	1 560 573	58.5	38 661	7 678	558
4227	Petroleum & petroleum products whsle						
	All firms	256	11 953 186	100.0	97 236	20 671	2 655
	4 largest firms	10	7 317 626	61.2	42 440	9 876	1 836
	8 largest firms	15	9 605 212	80.4	47 147	10 702	1 863
	20 largest firms	28	10 879 269	91.0	75 229	15 505	2 018
	50 largest firms	58	11 641 497	97.4	84 833	17 607	2 218
42271	Petroleum bulk stations & terminals						
	All firms	69	331 386	100.0	12 025	3 033	266
	4 largest firms	4	186 251	56.2	8 144	2 034	64
	8 largest firms	9	231 799	69.9	8 996	2 213	86
	20 largest firms	21	282 338	85.2	9 731	2 414	132
	50 largest firms	51	327 030	98.7	11 471	2 894	234
422710	Petroleum bulk stations & terminals						
	All firms	69	331 386	100.0	12 025	3 033	266
	4 largest firms	4	186 251	56.2	8 144	2 034	64
	8 largest firms	9	231 799	69.9	8 996	2 213	86
	20 largest firms	21	282 338	85.2	9 731	2 414	132
	50 largest firms	51	327 030	98.7	11 471	2 894	234
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	68	D	D	D	D	e
	4 largest firms	4	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42271011	Petroleum bulk stations (except LP)						
	All firms	63	D	D	D	D	c
	4 largest firms	4	D	D	D	D	a
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	51	D	D	D	D	c
42271012	Petroleum bulk terminals (except LP)						
	All firms	5	D	D	D	D	b
	4 largest firms	4	D	D	D	D	b
	8 largest firms	5	D	D	D	D	b
	20 largest firms	5	D	D	D	D	b
	50 largest firms	5	D	D	D	D	b
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	1	D	D	D	D	a
	4 largest firms	1	D	D	D	D	a
	8 largest firms	1	D	D	D	D	a
	20 largest firms	1	D	D	D	D	a
	50 largest firms	1	D	D	D	D	a
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	187	'11 621 800	100.0	85 211	17 638	2 389
	4 largest firms	10	7 317 626	63.0	42 440	9 876	1 836
	8 largest firms	15	9 605 212	82.6	47 147	10 702	1 863
	20 largest firms	28	10 846 269	93.3	67 477	13 573	1 969
	50 largest firms	58	11 480 258	98.8	77 286	15 657	2 159
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	187	'11 621 800	100.0	85 211	17 638	2 389
	4 largest firms	10	7 317 626	63.0	42 440	9 876	1 836
	8 largest firms	15	9 605 212	82.6	47 147	10 702	1 863
	20 largest firms	28	10 846 269	93.3	67 477	13 573	1 969
	50 largest firms	58	11 480 258	98.8	77 286	15 657	2 159
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	213	D	D	D	D	g
	4 largest firms	4	D	D	D	D	f
	8 largest firms	8	D	D	D	D	f
	20 largest firms	20	D	D	D	D	f
	50 largest firms	53	D	D	D	D	g
42281	Beer & ale whsle						
	All firms	40	D	D	D	D	c
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	40	D	D	D	D	c
422810	Beer & ale whsle						
	All firms	40	D	D	D	D	c
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	40	D	D	D	D	c
42282	Wine & distilled alcoholic beverage whsle						
	All firms	173	1 955 271	100.0	58 828	13 631	1 229
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962
422820	Wine & distilled alcoholic beverage whsle						
	All firms	173	1 955 271	100.0	58 828	13 631	1 229
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	173	1 955 271	100.0	58 828	13 631	1 229
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962
4229	Miscellaneous nondurable goods whsle						
	All firms	2 763	D	D	D	D	j
	4 largest firms	12	D	D	D	D	g
	8 largest firms	20	D	D	D	D	g
	20 largest firms	36	D	D	D	D	g
	50 largest firms	69	D	D	D	D	h
42291	Farm supplies whsle						
	All firms	223	2 238 242	100.0	27 321	5 985	554
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
422910	Farm supplies whsle						
	All firms	223	2 238 242	100.0	27 321	5 985	554
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
4229102	Farm supplies—whsle distributors						
	All firms	223	2 238 242	100.0	27 321	5 985	554
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
42292	Book, periodical, & newspaper whsle						
	All firms	334	2 583 212	100.0	103 022	25 474	3 173
	4 largest firms	12	1 668 887	64.6	53 199	14 006	1 719
	8 largest firms	17	1 871 078	72.4	61 617	15 949	1 964
	20 largest firms	30	2 088 864	80.9	67 260	17 229	2 069
	50 largest firms	70	2 305 373	89.2	76 237	19 315	2 336
422920	Book, periodical, & newspaper whsle						
	All firms	334	2 583 212	100.0	103 022	25 474	3 173
	4 largest firms	12	1 668 887	64.6	53 199	14 006	1 719
	8 largest firms	17	1 871 078	72.4	61 617	15 949	1 964
	20 largest firms	30	2 088 864	80.9	67 260	17 229	2 069
	50 largest firms	70	2 305 373	89.2	76 237	19 315	2 336
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	234	678 119	100.0	32 231	8 070	885
	4 largest firms	4	144 511	21.3	6 703	2 068	119
	8 largest firms	8	217 995	32.1	8 467	2 345	179
	20 largest firms	23	364 825	53.8	16 847	4 791	365
	50 largest firms	54	523 574	77.2	22 309	5 998	508
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	234	678 119	100.0	32 231	8 070	885
	4 largest firms	4	144 511	21.3	6 703	2 068	119
	8 largest firms	8	217 995	32.1	8 467	2 345	179
	20 largest firms	23	364 825	53.8	16 847	4 791	365
	50 largest firms	54	523 574	77.2	22 309	5 998	508
42294	Tobacco & tobacco product whsle						
	All firms	33	62 175	100.0	2 945	680	95
	4 largest firms	4	39 370	63.3	1 510	407	57
	8 largest firms	8	50 064	80.5	1 776	472	67
	20 largest firms	20	60 347	97.1	2 662	634	83
	50 largest firms	33	62 175	100.0	2 945	680	95
422940	Tobacco & tobacco product whsle						
	All firms	33	62 175	100.0	2 945	680	95
	4 largest firms	4	39 370	63.3	1 510	407	57
	8 largest firms	8	50 064	80.5	1 776	472	67
	20 largest firms	20	60 347	97.1	2 662	634	83
	50 largest firms	33	62 175	100.0	2 945	680	95

Table 3. Concentration by Largest Firms: 1997—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll (\$1,000)	First-quarter payroll (\$1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
422	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
	Wholesale trade, nondurable goods—Con.						
42295	Paint, varnish, & supplies whsle						
	All firms	206	1 152 666	100.0	38 003	8 399	818
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
422950	Paint, varnish, & supplies whsle						
	All firms	206	1 152 666	100.0	38 003	8 399	818
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
4229501	Paint, varnish, & supplies whsle						
	All firms	206	1 152 666	100.0	38 003	8 399	818
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
42299	Other miscellaneous nondurable goods whsle						
	All firms	1 733	D	D	D	D	h
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	f
	50 largest firms	66	D	D	D	D	f
422990	Other miscellaneous nondurable goods whsle						
	All firms	1 733	D	D	D	D	h
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	f
	50 largest firms	66	D	D	D	D	f
4229901	Art goods whsle						
	All firms	591	1 517 846	100.0	69 437	15 307	1 896
	4 largest firms	4	224 050	14.8	5 729	1 558	86
	8 largest firms	14	349 409	23.0	11 486	2 807	210
	20 largest firms	30	559 696	36.9	24 588	5 427	395
	50 largest firms	62	871 515	57.4	34 283	7 557	610
4229902	General merchandise (nondurable goods) whsle						
	All firms	398	785 925	100.0	36 541	7 747	988
	4 largest firms	4	194 448	24.7	8 106	1 516	214
	8 largest firms	8	284 650	36.2	10 122	1 895	259
	20 largest firms	20	422 063	53.7	13 563	2 890	311
	50 largest firms	50	589 303	75.0	18 435	4 038	424
4229903	Textile bags, bagging, & burlap whsle						
	All firms	40	54 043	100.0	2 311	419	50
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	37 581	69.5	1 222	254	20
	20 largest firms	20	50 063	92.6	1 589	319	33
	50 largest firms	40	54 043	100.0	2 311	419	50
4229904	Other nondurable goods whsle						
	All firms	704	D	D	D	D	g
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	e
	20 largest firms	24	D	D	D	D	e
	50 largest firms	60	D	D	D	D	e

Table 4. Gross Margins and Its Components for Merchant Wholesalers for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Estab- lishments (number)	Sales			Purchases ¹ (\$1,000)	Inventory change 1996 to 1997 (\$1,000)	Cost of goods sold (\$1,000)	Gross margin	
			Total (\$1,000)	On own account					Amount (\$1,000)	As percent of sales on own account
				Amount (\$1,000)						
	Merchant wholesalers	'376 330	'2 333 131 187	2 305 423 634	1 841 423 832	'-16 218 095	1 825 205 737	480 217 897	20.8	
421	Wholesale trade, durable goods	241 379	1 214 780 670	1 199 598 722	919 539 674	'-10 471 316	909 068 358	290 530 364	24.2	
4211	Motor vehicle & motor vehicle parts & supplies whsle	'26 093	'166 674 187	166 211 953	136 729 086	'-872 703	135 856 383	30 355 570	18.3	
42111	Automobile & other motor vehicle whsle	6 654	113 917 822	113 675 204	97 795 104	-466 438	97 328 666	16 346 538	14.4	
421110	Automobile & other motor vehicle whsle ..	6 654	113 917 822	113 675 204	97 795 104	-466 438	97 328 666	16 346 538	14.4	
4211101	Automobile & motorcycle whsle	3 331	79 437 563	79 356 177	69 420 649	-271 870	69 148 779	10 207 398	12.9	
4211102	Bus & recreational vehicle whsle	347	D	D	D	D	D	D	D	
4211103	Light truck & van (14,000 lb or less) whsle	428	7 133 116	7 118 089	5 937 245	689	5 937 934	1 180 155	16.6	
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	480	D	D	D	D	D	D	D	
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 068	22 058 292	21 953 147	18 147 443	-154 576	17 992 867	3 960 280	18.0	
42112	Motor vehicle supplies & new parts whsle ...	'10 596	'40 856 802	40 730 866	30 929 519	'-289 306	30 640 213	10 090 653	24.8	
421120	Motor vehicle supplies & new parts whsle .	'10 596	'40 856 802	40 730 866	30 929 519	'-289 306	30 640 213	10 090 653	24.8	
4211201	Motor vehicle supplies & new parts— warehouse distributors	'4 357	'19 025 397	18 963 417	14 260 680	'-115 625	14 145 055	4 818 362	25.4	
4211202	Motor vehicle supplies & new parts— jobbers	5 732	20 760 962	20 708 200	15 911 077	-160 607	15 750 470	4 957 730	23.9	
4211203	Petroleum products marketing equipment whsle	507	1 070 443	1 059 249	757 762	-13 074	744 688	314 561	29.7	
42113	Tire & tube whsle	1 738	6 627 456	6 559 339	5 140 645	-67 764	5 072 881	1 486 458	22.7	
421130	Tire & tube whsle	1 738	6 627 456	6 559 339	5 140 645	-67 764	5 072 881	1 486 458	22.7	
42114	Motor vehicle parts, (used) whsle	7 105	5 272 107	5 246 544	2 863 818	-49 195	2 814 623	2 431 921	46.4	
421140	Motor vehicle parts, (used) whsle	7 105	5 272 107	5 246 544	2 863 818	-49 195	2 814 623	2 431 921	46.4	
4212	Furniture & home furnishings whsle	11 912	38 998 409	38 270 911	26 717 863	-408 117	26 309 746	11 961 165	31.3	
42121	Furniture whsle	4 880	17 259 071	16 892 266	12 219 343	-159 287	12 060 056	4 832 210	28.6	
421210	Furniture whsle	4 880	17 259 071	16 892 266	12 219 343	-159 287	12 060 056	4 832 210	28.6	
4212101	Household & lawn furniture whsle	2 275	5 670 483	5 580 839	3 965 138	-75 582	3 889 556	1 691 283	30.3	
4212102	Office & business furniture whsle	2 605	11 588 588	11 311 427	8 254 205	-83 705	8 170 500	3 140 927	27.8	
42122	Home furnishings whsle	7 032	21 739 338	21 378 645	14 498 520	-248 830	14 249 690	7 128 955	33.3	
421220	Home furnishings whsle	7 032	21 739 338	21 378 645	14 498 520	-248 830	14 249 690	7 128 955	33.3	
4212201	Household china, glassware, & crockery whsle	1 039	3 796 559	3 604 051	2 407 033	-22 822	2 384 211	1 219 840	33.8	
4212202	Linens, domestics, draperies, & curtains whsle	1 532	4 438 939	4 392 159	3 059 923	-51 378	3 008 545	1 383 614	31.5	
4212203	Floor coverings whsle	2 270	7 941 902	7 871 311	5 641 085	-103 113	5 537 972	2 333 339	29.6	
4212204	Other home furnishings whsle	2 191	5 561 938	5 511 124	3 390 479	-71 517	3 318 962	2 192 162	39.8	
4213	Lumber & other construction materials whsle ..	11 142	61 302 570	60 823 204	49 693 178	-330 413	49 362 765	11 460 439	18.8	
42131	Lumber, plywood, millwork, & wood panel whsle	5 636	46 426 349	46 017 642	38 958 009	-219 382	38 738 627	7 279 015	15.8	
421310	Lumber, plywood, millwork, & wood panel whsle	5 636	46 426 349	46 017 642	38 958 009	-219 382	38 738 627	7 279 015	15.8	
4213101	Lumber without yard whsle	1 425	13 795 098	13 687 064	12 123 237	-23 854	12 099 383	1 587 681	11.6	
4213102	Lumber with yard whsle	1 499	13 188 854	13 122 384	10 856 031	-114 340	10 741 691	2 380 693	18.1	
4213103	Plywood, veneer, millwork, & wood panel whsle	2 712	19 442 397	19 208 194	15 978 741	-81 188	15 897 553	3 310 641	17.2	
42132	Brick, stone, & related construction materials whsle	2 094	4 444 476	4 429 343	2 953 870	-64 648	2 889 222	1 540 121	34.8	
421320	Brick, stone, & related construction materials whsle	2 094	4 444 476	4 429 343	2 953 870	-64 648	2 889 222	1 540 121	34.8	
4213201	Brick, block, tile, clay/cement sewer pipe whsle	679	1 320 519	1 312 230	908 272	-17 050	891 222	421 008	32.1	
4213202	Sand, gravel, & stone whsle	886	1 574 246	1 574 181	953 678	-21 713	931 965	642 216	40.8	
4213203	Cement, lime, & related products whsle .	529	1 549 711	1 542 932	1 091 920	-25 885	1 066 035	476 897	30.9	
42133	Roofing, siding, & insulation material whsle..	1 069	5 203 479	5 183 616	4 076 966	-10 104	4 066 862	1 116 754	21.5	
421330	Roofing, siding, & insulation material whsle	1 069	5 203 479	5 183 616	4 076 966	-10 104	4 066 862	1 116 754	21.5	
4213301	Roofing, siding, & insulation material whsle	1 069	5 203 479	5 183 616	4 076 966	-10 104	4 066 862	1 116 754	21.5	
42139	Other construction materials whsle	2 343	5 228 266	5 192 603	3 704 333	-36 279	3 668 054	1 524 549	29.4	
421390	Other construction materials whsle	2 343	5 228 266	5 192 603	3 704 333	-36 279	3 668 054	1 524 549	29.4	
4213901	Flat glass & other construction glass whsle	523	1 017 500	1 012 296	668 026	-2 209	665 817	346 479	34.2	
4213902	Other construction materials whsle	1 820	4 210 766	4 180 307	3 036 307	-34 070	3 002 237	1 178 070	28.2	
4214	Professional & commercial equipment & supplies whsle	38 366	237 178 097	235 058 092	178 952 679	'-1 842 642	177 110 037	57 948 055	24.7	
42141	Photographic equipment & supplies whsle ..	1 207	8 347 662	8 230 425	5 812 800	-21 965	5 790 835	2 439 590	29.6	
421410	Photographic equipment & supplies whsle	1 207	8 347 662	8 230 425	5 812 800	-21 965	5 790 835	2 439 590	29.6	
42142	Office equipment whsle	'6 291	'24 496 462	24 149 183	15 294 804	'-107 530	15 187 274	8 961 909	37.1	
421420	Office equipment whsle	'6 291	'24 496 462	24 149 183	15 294 804	'-107 530	15 187 274	8 961 909	37.1	
42143	Computer & computer peripheral equipment & software whsle	14 459	142 059 509	141 293 645	115 029 302	-1 196 558	113 832 744	27 460 901	19.4	
421430	Computer & computer peripheral equipment & software whsle	14 459	142 059 509	141 293 645	115 029 302	-1 196 558	113 832 744	27 460 901	19.4	
4214301	Computer & peripheral equipment whsle	11 806	131 914 692	131 214 914	108 804 746	-1 136 985	107 667 761	23 547 153	17.9	
42143011	Computers & peripheral equipment for resale	4 861	83 034 207	82 659 855	70 435 044	-828 502	69 606 542	13 053 313	15.8	
42143012	Computers & peripheral equipment for end use	6 945	48 880 485	48 555 059	38 369 702	-308 483	38 061 219	10 493 840	21.6	
4214302	Computer software (packaged) whsle ..	2 653	10 144 817	10 078 731	6 224 556	-59 573	6 164 983	3 913 748	38.8	

See footnotes at end of table.

Table 4. Gross Margins and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Estab- lishments (number)	Sales			Purchases ¹ (\$1,000)	Inventory change 1996 to 1997 (\$1,000)	Cost of goods sold (\$1,000)	Gross margin	
			Total (\$1,000)	On own account					Amount (\$1,000)	As percent of sales on own account
				Amount (\$1,000)						
421	Wholesale trade, durable goods—Con.									
4214	Professional & commercial equipment & supplies whsle—Con.									
42144	Other commercial equipment whsle	'4 658	'12 215 821	12 062 306	8 651 991	'-99 451	8 552 540	3 509 766	29.1	
421440	Other commercial equipment whsle	'4 658	'12 215 821	12 062 306	8 651 991	'-99 451	8 552 540	3 509 766	29.1	
4214401	Restaurant & hotel equipment & supplies whsle	2 689	8 094 253	7 977 245	6 034 250	-67 806	5 966 444	2 010 801	25.2	
4214402	Store machines & equipment whsle	'1 969	'4 121 568	4 085 061	2 617 741	'-31 645	2 586 096	1 498 965	36.7	
42145	Medical, dental, & hospital equipment & supplies whsle	7 850	35 599 345	34 991 774	24 931 413	-294 183	24 637 230	10 354 544	29.6	
421450	Medical, dental, & hospital equipment & supplies whsle	7 850	35 599 345	34 991 774	24 931 413	-294 183	24 637 230	10 354 544	29.6	
4214501	Surgical, medical, & hospital supplies whsle	6 859	31 745 475	31 145 003	22 382 793	-252 247	22 130 546	9 014 457	28.9	
4214502	Dental equipment & supplies whsle	991	3 853 870	3 846 771	2 548 620	-41 936	2 506 684	1 340 087	34.8	
42146	Ophthalmic goods whsle	1 551	5 713 821	5 679 567	3 453 474	-75 985	3 377 489	2 302 078	40.5	
421460	Ophthalmic goods whsle	1 551	5 713 821	5 679 567	3 453 474	-75 985	3 377 489	2 302 078	40.5	
42149	Other professional equipment & supplies whsle	2 350	8 745 477	8 651 192	5 778 895	-46 970	5 731 925	2 919 267	33.7	
421490	Other professional equipment & supplies whsle	2 350	8 745 477	8 651 192	5 778 895	-46 970	5 731 925	2 919 267	33.7	
4214901	Religious & school supplies whsle	397	1 110 568	1 098 582	713 033	-17 189	695 844	402 738	36.7	
4214902	Other professional equipment & supplies whsle	1 953	7 634 909	7 552 610	5 065 862	-29 781	5 036 081	2 516 529	33.3	
4215	Metal & mineral (except petroleum) whsle	'10 079	'91 553 201	90 379 041	73 961 389	'-725 862	73 235 527	17 143 514	19.0	
42151	Metal service centers & offices	9 487	83 124 691	82 172 559	66 685 839	-712 126	65 973 713	16 198 846	19.7	
421510	Metal service centers & offices	9 487	83 124 691	82 172 559	66 685 839	-712 126	65 973 713	16 198 846	19.7	
4215101	Ferrous metal service centers & sales offices	7 595	66 113 409	65 332 043	52 589 122	-486 030	52 103 092	13 228 951	20.2	
42151011	Ferrous metal service centers	5 827	58 768 929	58 143 950	46 470 112	-486 030	45 984 082	12 159 868	20.9	
42151012	Ferrous metal sales offices	1 768	7 344 480	7 188 093	6 119 010	-	6 119 010	1 069 083	14.9	
4215102	Nonferrous metal service centers & sales offices	1 892	17 011 282	16 840 516	14 096 717	-226 096	13 870 621	2 969 895	17.6	
42151021	Nonferrous metal service centers	1 380	15 574 704	15 412 184	12 930 467	-226 096	12 704 371	2 707 813	17.6	
42151022	Nonferrous metal sales offices	512	1 436 578	1 428 332	1 166 250	-	1 166 250	262 082	18.3	
42152	Coal & other mineral & ore whsle	'592	'8 428 510	8 206 482	7 275 550	'-13 736	7 261 814	944 668	11.5	
421520	Coal & other mineral & ore whsle	'592	'8 428 510	8 206 482	7 275 550	'-13 736	7 261 814	944 668	11.5	
4215201	Coal whsle	333	4 987 710	4 856 646	4 235 038	-14 307	4 220 731	635 915	13.1	
4215202	Other mineral & ore whsle	'259	'3 440 800	3 349 836	3 040 512	'571	3 041 083	308 753	9.2	
4216	Electrical goods whsle	27 347	182 334 876	180 295 130	135 233 416	-1 525 430	133 707 986	46 587 144	25.8	
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8 857	38 350 174	37 865 349	28 071 276	-282 828	27 788 448	10 076 901	26.6	
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8 857	38 350 174	37 865 349	28 071 276	-282 828	27 788 448	10 076 901	26.6	
42162	Electrical appliance, television & radio set whsle	3 237	39 717 526	39 527 417	31 437 423	-307 681	31 129 742	8 397 675	21.2	
421620	Electrical appliance, television & radio set whsle	3 237	39 717 526	39 527 417	31 437 423	-307 681	31 129 742	8 397 675	21.2	
42169	Other electronic parts & equipment whsle	15 253	104 267 176	102 902 364	75 724 717	-934 921	74 789 796	28 112 568	27.3	
421690	Other electronic parts & equipment whsle	15 253	104 267 176	102 902 364	75 724 717	-934 921	74 789 796	28 112 568	27.3	
4216901	Communications equipment & supplies whsle	6 722	36 812 342	36 442 101	23 680 236	-396 854	23 283 382	13 158 719	36.1	
4216902	Electronic parts (excluding communications equipment) whsle	8 531	67 454 834	66 460 263	52 044 481	-538 067	51 506 414	14 953 849	22.5	
4217	Hardware, & plumbing & heating equipment & supplies whsle	17 533	57 253 744	56 376 860	41 632 825	-476 210	41 156 615	15 220 245	27.0	
42171	Hardware whsle	8 170	28 781 646	28 519 593	20 746 373	-301 682	20 444 691	8 074 902	28.3	
421710	Hardware whsle	8 170	28 781 646	28 519 593	20 746 373	-301 682	20 444 691	8 074 902	28.3	
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3 261	10 850 765	10 637 646	8 036 791	-108 704	7 928 087	2 709 559	25.5	
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3 261	10 850 765	10 637 646	8 036 791	-108 704	7 928 087	2 709 559	25.5	
42173	Warm air heating & air-conditioning equipment & supplies whsle	4 744	14 185 407	13 803 345	10 330 258	-47 939	10 282 319	3 521 026	25.5	
421730	Warm air heating & air-conditioning equipment & supplies whsle	4 744	14 185 407	13 803 345	10 330 258	-47 939	10 282 319	3 521 026	25.5	
42174	Refrigeration equipment & supplies whsle	1 358	3 435 926	3 416 276	2 519 403	-17 885	2 501 518	914 758	26.8	
421740	Refrigeration equipment & supplies whsle	1 358	3 435 926	3 416 276	2 519 403	-17 885	2 501 518	914 758	26.8	
4218	Machinery, equipment, & supplies whsle	64 951	223 849 297	219 187 549	160 385 453	-3 256 367	157 129 086	62 058 463	28.3	
42181	Construction & mining (except petroleum) machinery & equip whsle	4 763	31 561 292	31 292 149	23 936 012	-890 173	23 045 839	8 246 310	26.4	
421810	Construction & mining (except petroleum) machinery & equip whsle	4 763	31 561 292	31 292 149	23 936 012	-890 173	23 045 839	8 246 310	26.4	
42182	Farm & garden machinery & equipment whsle	9 312	30 536 605	30 225 712	23 832 690	-739 637	23 093 053	7 132 659	23.6	
421820	Farm & garden machinery & equipment whsle	9 312	30 536 605	30 225 712	23 832 690	-739 637	23 093 053	7 132 659	23.6	
4218201	Farm machinery & equipment—farm dealers	6 789	21 521 310	21 304 809	17 029 266	-593 873	16 435 393	4 869 416	22.9	
4218202	Farm machinery & equipment—whsle distributors	1 891	6 437 932	6 366 615	4 837 575	-115 501	4 722 074	1 644 541	25.8	
4218203	Lawn & garden machinery & equipment whsle	632	2 577 363	2 554 288	1 965 849	-30 263	1 935 586	618 702	24.2	

See footnotes at end of table.

Table 4. Gross Margins and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Estab- lishments (number)	Sales			Inventory change 1996 to 1997 (\$1,000)	Cost of goods sold (\$1,000)	Gross margin	
			Total (\$1,000)	On own account				Amount (\$1,000)	As percent of sales on own account
				Purchases ¹ (\$1,000)	Amount (\$1,000)				
421	Wholesale trade, durable goods—Con.								
4218	Machinery, equipment, & supplies whsle—Con.								
42183	Industrial machinery & equipment whsle	28 321	97 183 003	94 396 803	67 003 660	-822 093	66 181 567	28 215 236	29.9
421830	Industrial machinery & equipment whsle	28 321	97 183 003	94 396 803	67 003 660	-822 093	66 181 567	28 215 236	29.9
4218301	Food-processing machinery & equipment whsle	1 056	2 959 044	2 894 481	1 992 895	-27 416	1 965 479	929 002	32.1
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3 294	9 945 751	9 575 326	6 561 455	-93 726	6 467 729	3 107 597	32.5
42183021	Hydraulic & pneumatic pumps & motors whsle	1 275	3 036 164	2 959 986	2 001 949	-18 588	1 983 361	976 625	33.0
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2 019	6 909 587	6 615 340	4 559 506	-75 138	4 484 368	2 130 972	32.2
4218303	General-purpose industrial machinery & equipment whsle	8 460	28 259 832	27 293 351	18 843 574	-286 689	18 556 885	8 736 466	32.0
4218304	Metalworking machinery & equipment whsle	3 232	13 925 794	13 355 993	9 783 479	12 534	9 796 013	3 559 980	26.7
4218305	Materials handling equipment whsle	4 042	15 099 475	14 837 669	10 393 328	-88 973	10 304 355	4 533 314	30.6
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2 688	7 740 720	7 630 943	5 638 410	-142 830	5 495 580	2 135 363	28.0
4218307	Other industrial machinery & equipment whsle	5 549	19 252 387	18 809 040	13 790 519	-194 993	13 595 526	5 213 514	27.7
42184	Industrial supplies whsle	12 868	36 889 029	36 264 318	25 755 567	-319 816	25 435 751	10 828 567	29.9
421840	Industrial supplies whsle	12 868	36 889 029	36 264 318	25 755 567	-319 816	25 435 751	10 828 567	29.9
4218401	General-line industrial supplies whsle	2 025	3 940 187	3 882 858	2 801 024	-29 369	2 771 655	1 111 203	28.6
4218402	Mechanical power transmission supplies whsle	2 457	7 883 600	7 797 178	5 506 812	-133 329	5 373 483	2 423 695	31.1
4218403	Welding supplies whsle	1 876	4 238 602	4 170 454	2 592 738	-19 525	2 573 213	1 597 241	38.3
4218404	Industrial containers & supplies whsle	1 480	4 968 521	4 861 060	3 614 596	-13 714	3 600 882	1 260 178	25.9
4218405	Industrial valves & fittings (except fluid-power) whsle	1 279	5 276 944	5 108 994	3 743 805	-20 935	3 722 870	1 386 124	27.1
4218406	Other industrial supplies whsle	3 751	10 581 175	10 443 774	7 496 592	-102 944	7 393 648	3 050 126	29.2
42185	Service establishment equipment & supplies whsle	6 233	11 044 612	10 900 759	7 477 325	-86 081	7 391 244	3 509 515	32.2
421850	Service establishment equipment & supplies whsle	6 233	11 044 612	10 900 759	7 477 325	-86 081	7 391 244	3 509 515	32.2
4218501	Beauty & barber shop equipment & supplies whsle	1 240	2 016 050	1 996 036	1 282 584	-30 233	1 252 351	743 685	37.3
4218502	Custodial, janitors' equipment & supplies whsle	2 189	3 745 652	3 715 910	2 510 696	-20 988	2 489 708	1 226 202	33.0
4218503	Laundry & dry-cleaning equipment & supplies whsle	655	D	D	D	D	D	D	D
4218504	Other service establishment equipment & supplies whsle	2 149	D	D	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3 454	16 634 756	16 107 808	12 380 199	-398 567	11 981 632	4 126 176	25.6
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3 454	16 634 756	16 107 808	12 380 199	-398 567	11 981 632	4 126 176	25.6
4218601	Aircraft & aeronautical equipment & supplies whsle	2 092	12 214 744	11 736 765	9 152 844	-314 165	8 838 679	2 898 086	24.7
4218602	Marine machinery, equipment, & supplies whsle	825	2 566 747	2 535 845	1 850 878	-35 347	1 815 531	720 314	28.4
4218603	Other transportation equipment & supplies whsle	537	1 853 265	1 835 198	1 376 477	-49 055	1 327 422	507 776	27.7
4219	Miscellaneous durable goods whsle	33 956	155 636 289	152 995 982	116 233 785	-1 033 572	115 200 213	37 795 769	24.7
42191	Sporting & recreational goods & supplies whsle	4 961	17 059 006	16 917 586	12 176 686	-188 089	11 988 597	4 928 989	29.1
421910	Sporting & recreational goods & supplies whsle	4 961	17 059 006	16 917 586	12 176 686	-188 089	11 988 597	4 928 989	29.1
42192	Toy & hobby goods & supplies whsle	2 792	15 890 421	15 724 249	10 388 099	-158 708	10 229 391	5 494 858	34.9
421920	Toy & hobby goods & supplies whsle	2 792	15 890 421	15 724 249	10 388 099	-158 708	10 229 391	5 494 858	34.9
42193	Recyclable material whsle	8 833	37 358 147	37 208 428	28 080 482	-105 477	27 975 005	9 233 423	24.8
421930	Recyclable material whsle	8 833	37 358 147	37 208 428	28 080 482	-105 477	27 975 005	9 233 423	24.8
4219301	Iron & steel scrap processors & dealers	3 403	17 430 292	17 344 908	13 162 672	-45 645	13 117 027	4 227 881	24.4
42193011	Iron & steel scrap processors (using power processing equipment)	2 268	12 322 747	12 268 669	8 783 060	-17 324	8 765 736	3 502 933	28.6
42193012	Iron & steel scrap processors (not using power processing equip)	1 135	5 107 545	5 076 239	4 379 612	-28 321	4 351 291	724 948	14.3
4219302	Recyclable paper & paperboard whsle	1 539	5 384 421	5 355 265	3 856 071	-12 274	3 843 797	1 511 468	28.2
4219303	Other recyclable material whsle	3 891	14 543 434	14 508 255	11 061 739	-47 558	11 014 181	3 494 074	24.1
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 183	30 824 486	30 735 325	25 360 869	-318 020	25 042 849	5 692 476	18.5
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 183	30 824 486	30 735 325	25 360 869	-318 020	25 042 849	5 692 476	18.5
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	6 641	21 097 516	21 045 091	16 604 285	-334 855	16 269 430	4 775 661	22.7
4219402	Precious metal (excluding ores) whsle	542	9 726 970	9 690 234	8 756 584	16 835	8 773 419	916 815	9.5
42199	Other miscellaneous durable goods whsle	10 187	54 504 229	52 410 394	40 227 649	-263 278	39 964 371	12 446 023	23.7
421990	Other miscellaneous durable goods whsle	10 187	54 504 229	52 410 394	40 227 649	-263 278	39 964 371	12 446 023	23.7
4219901	Musical instruments & supplies whsle	444	2 155 019	2 145 987	1 551 564	-5 139	1 546 425	599 562	27.9
4219902	Forest products (except lumber) whsle	1 844	10 671 425	10 447 332	8 575 328	-32 165	8 543 163	1 904 169	18.2
4219903	General merchandise (durable goods) whsle	2 864	20 154 440	18 368 059	14 093 141	-4 085	14 089 056	4 279 003	23.3
4219904	Prerecorded media whsle	1 852	16 079 741	16 060 129	12 481 758	-148 023	12 333 735	3 726 394	23.2
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1 215	8 766 190	8 750 805	6 702 009	-174 778	6 627 231	2 123 574	24.3
42199042	Prerecorded video tapes whsle	637	7 313 551	7 309 324	5 779 749	-73 245	5 706 504	1 602 820	21.9
4219905	Fire extinguishers & fire safety equipment whsle	923	937 818	927 022	569 909	-11 076	558 833	368 189	39.7
4219906	Other durable goods whsle	2 260	4 505 786	4 461 865	2 955 949	-62 790	2 893 159	1 568 706	35.2

See footnotes at end of table.

Table 4. Gross Margins and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Estab-lishments (number)	Sales		Purchases ¹ (\$1,000)	Inventory change 1996 to 1997 (\$1,000)	Cost of goods sold (\$1,000)	Gross margin		
			Total (\$1,000)	On own account				Amount (\$1,000)	Amount (\$1,000)	As percent of sales on own account
422	Wholesale trade, nondurable goods	'134 951	'1 118 350 517	1 105 824 912	921 884 158	-5 746 779	916 137 379	189 687 533	17.2	
4221	Paper & paper product whse	12 686	66 491 798	65 805 436	52 043 033	-250 729	51 792 304	14 013 132	21.3	
42211	Printing & writing paper whse	1 838	20 477 795	20 303 537	17 174 248	-20 588	17 153 660	3 149 877	15.5	
422110	Printing & writing paper whse	1 838	20 477 795	20 303 537	17 174 248	-20 588	17 153 660	3 149 877	15.5	
42212	Stationery & office supplies whse	6 260	19 572 837	19 416 000	14 150 403	-105 770	14 044 633	5 371 367	27.7	
422120	Stationery & office supplies whse	6 260	19 572 837	19 416 000	14 150 403	-105 770	14 044 633	5 371 367	27.7	
42213	Industrial & personal service paper whse	4 588	26 441 166	26 085 899	20 718 382	-124 371	20 594 011	5 491 888	21.1	
422130	Industrial & personal service paper whse	4 588	26 441 166	26 085 899	20 718 382	-124 371	20 594 011	5 491 888	21.1	
4222	Drugs, & druggists' sundries whse	7 250	107 379 498	106 873 675	89 836 814	-1 028 633	88 808 181	18 065 494	16.9	
42221	Drugs, & druggists' sundries whse	7 250	107 379 498	106 873 675	89 836 814	-1 028 633	88 808 181	18 065 494	16.9	
422210	Drugs, & druggists' sundries whse	7 250	107 379 498	106 873 675	89 836 814	-1 028 633	88 808 181	18 065 494	16.9	
4222101	General-line drugs whse	3 283	79 946 995	79 525 525	70 573 875	-599 809	69 974 066	9 551 459	12.0	
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whse	3 967	27 432 503	27 348 150	19 262 939	-428 824	18 834 115	8 514 035	31.1	
4223	Apparel, piece goods, & notions whse	16 964	84 358 265	83 083 549	60 064 974	-1 198 395	58 866 579	24 216 970	29.1	
42231	Piece goods, notions, & other dry goods whse	4 628	14 151 550	13 868 930	10 310 443	-223 771	10 086 672	3 782 258	27.3	
422310	Piece goods, notions, & other dry goods whse	4 628	14 151 550	13 868 930	10 310 443	-223 771	10 086 672	3 782 258	27.3	
4223101	Piece goods—jobbers	3 345	11 726 039	11 456 819	8 707 400	-186 171	8 521 229	2 935 590	25.6	
4223102	Notions & other dry goods whse	1 283	2 425 511	2 412 111	1 603 043	-37 600	1 565 443	846 668	35.1	
42232	Men's & boys' clothing & furnishings whse	4 144	22 684 344	22 513 928	16 336 619	-360 583	15 976 036	6 537 892	29.0	
422320	Men's & boys' clothing & furnishings whse	4 144	22 684 344	22 513 928	16 336 619	-360 583	15 976 036	6 537 892	29.0	
42233	Women's, children's, & infants' clothing & accessories whse	6 781	29 520 620	29 279 114	20 287 338	-529 277	19 758 061	9 521 053	32.5	
422330	Women's, children's, & infants' clothing & accessories whse	6 781	29 520 620	29 279 114	20 287 338	-529 277	19 758 061	9 521 053	32.5	
42234	Footwear whse	1 411	18 001 751	17 421 577	13 130 574	-84 764	13 045 810	4 375 767	25.1	
422340	Footwear whse	1 411	18 001 751	17 421 577	13 130 574	-84 764	13 045 810	4 375 767	25.1	
4224	Grocery & related products whse	33 343	330 210 735	327 080 017	278 642 374	-1 126 434	277 515 940	49 564 077	15.2	
42241	General-line grocery whse	3 390	93 941 524	93 636 575	82 827 937	-121 064	82 706 873	10 929 702	11.7	
422410	General-line grocery whse	3 390	93 941 524	93 636 575	82 827 937	-121 064	82 706 873	10 929 702	11.7	
4224101	General-line grocery whse, voluntary group	186	16 156 029	16 146 111	14 415 713	30 804	14 446 517	1 699 594	10.5	
4224102	General-line grocery whse, retail cooperative	211	16 142 440	16 134 237	14 649 460	-18 454	14 631 006	1 503 231	9.3	
4224103	Other general-line grocery whse	2 993	61 643 055	61 356 227	53 762 764	-133 414	53 629 350	7 726 877	12.6	
42242	Packaged frozen food whse	2 897	44 782 680	44 301 711	38 254 519	-358 534	37 895 985	6 405 726	14.5	
422420	Packaged frozen food whse	2 897	44 782 680	44 301 711	38 254 519	-358 534	37 895 985	6 405 726	14.5	
42243	Dairy products, (except dried or canned) whse	2 174	20 315 524	20 209 662	17 776 833	-44 904	17 731 929	2 477 733	12.3	
422430	Dairy products, (except dried or canned) whse	2 174	20 315 524	20 209 662	17 776 833	-44 904	17 731 929	2 477 733	12.3	
4224301	Raw milk whse	138	D	D	D	D	D	D	D	
4224302	Dairy product (except raw milk) whse	2 036	D	D	D	D	D	D	D	
42244	Poultry & poultry product whse	873	10 721 436	10 693 475	9 431 393	-21 354	9 410 039	1 283 436	12.0	
422440	Poultry & poultry product whse	873	10 721 436	10 693 475	9 431 393	-21 354	9 410 039	1 283 436	12.0	
4224401	Live poultry whse	45	D	D	D	D	D	D	D	
4224402	Poultry & poultry product (except live) whse	828	D	D	D	D	D	D	D	
42245	Confectionery whse	1 962	7 539 889	7 482 343	5 880 461	-65 423	5 815 038	1 667 305	22.3	
422450	Confectionery whse	1 962	7 539 889	7 482 343	5 880 461	-65 423	5 815 038	1 667 305	22.3	
42246	Fish & seafood whse	2 828	11 998 240	11 881 670	10 084 357	-73 390	10 010 967	1 870 703	15.7	
422460	Fish & seafood whse	2 828	11 998 240	11 881 670	10 084 357	-73 390	10 010 967	1 870 703	15.7	
42247	Meat & meat product whse	3 147	26 899 437	26 784 649	23 610 923	-66 180	23 544 743	3 239 906	12.1	
422470	Meat & meat product whse	3 147	26 899 437	26 784 649	23 610 923	-66 180	23 544 743	3 239 906	12.1	
42248	Fresh fruit & vegetable whse	5 474	40 417 798	38 992 591	32 097 681	-78 621	32 019 060	6 973 531	17.9	
422480	Fresh fruit & vegetable whse	5 474	40 417 798	38 992 591	32 097 681	-78 621	32 019 060	6 973 531	17.9	
42249	Other grocery & related products whse	10 598	73 594 207	73 097 341	58 678 270	-296 964	58 381 306	14 716 035	20.1	
422490	Other grocery & related products whse	10 598	73 594 207	73 097 341	58 678 270	-296 964	58 381 306	14 716 035	20.1	
4224901	Coffee, tea, & spice whse	1 420	7 087 834	7 074 987	5 824 763	-138 200	5 686 563	1 388 424	19.6	
4224902	Bread & baked goods whse	2 187	5 821 864	5 779 502	4 500 573	-5 095	4 495 478	1 284 024	22.2	
4224903	Soft drinks whse	2 026	7 507 631	7 491 864	4 946 527	-36 170	4 910 357	2 581 507	34.5	
4224904	Canned goods whse	957	10 184 930	9 951 437	8 315 925	52 044	8 367 969	1 583 468	15.9	
4224905	Food & beverage basic materials whse	512	2 687 268	2 630 967	2 026 949	345	2 027 294	603 673	22.9	
4224906	Other grocery specialties whse	3 496	40 304 680	40 168 584	33 063 533	-169 888	32 893 645	7 274 939	18.1	
4225	Farm-product raw material whse	8 849	132 883 554	132 188 133	118 891 962	-158 994	118 732 968	13 455 165	10.2	
42251	Grain & field bean whse	6 434	105 267 322	105 117 851	94 756 741	-153 186	94 603 555	10 514 296	10.0	
422510	Grain & field bean whse	6 434	105 267 322	105 117 851	94 756 741	-153 186	94 603 555	10 514 296	10.0	
42252	Livestock whse	1 133	8 630 445	8 353 282	7 794 511	-48 990	7 745 521	607 761	7.3	
422520	Livestock whse	1 133	8 630 445	8 353 282	7 794 511	-48 990	7 745 521	607 761	7.3	
42259	Other farm product raw material whse	1 282	18 985 787	18 717 000	16 340 710	43 182	16 383 892	2 333 108	12.5	
422590	Other farm product raw material whse	1 282	18 985 787	18 717 000	16 340 710	43 182	16 383 892	2 333 108	12.5	
4225901	Hides, skins, & pelts whse	234	1 911 853	1 856 772	1 608 613	-8 884	1 599 729	257 043	13.8	
4225902	Leaf tobacco whse	118	2 093 201	2 072 145	1 726 459	-29 839	1 696 620	375 525	18.1	
4225903	Wool, wool tops, & mohair whse	61	145 997	131 607	113 002	-3 423	109 579	22 028	16.7	
4225904	Cotton whse	244	9 922 477	9 756 616	8 512 907	85 895	8 598 802	1 157 814	11.9	
4225905	Other farm-product raw material whse	625	4 912 259	4 899 860	4 379 729	-567	4 379 162	520 698	10.6	

See footnotes at end of table.

Table 4. Gross Margins and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Estab- lishments (number)	Sales		Purchases ¹ (\$1,000)	Inventory change 1996 to 1997 (\$1,000)	Cost of goods sold (\$1,000)	Gross margin	
			Total (\$1,000)	On own account Amount (\$1,000)				Amount (\$1,000)	As percent of sales on own account
422	Wholesale trade, nondurable goods—Con.								
4226	Chemical & allied products whse	12 249	56 048 362	54 761 023	41 686 990	-292 127	41 394 863	13 366 160	24.4
42261	Plastics materials & basic forms & shapes whse	3 357	16 733 225	16 334 477	12 410 356	-98 480	12 311 876	4 022 601	24.6
422610	Plastics materials & basic forms & shapes whse	3 357	16 733 225	16 334 477	12 410 356	-98 480	12 311 876	4 022 601	24.6
42269	Other chemical & allied products whse	8 892	39 315 137	38 426 546	29 276 634	-193 647	29 082 987	9 343 559	24.3
422690	Other chemical & allied products whse ...	8 892	39 315 137	38 426 546	29 276 634	-193 647	29 082 987	9 343 559	24.3
4226901	Industrial gases (except LP) whse	804	1 432 921	1 429 614	842 011	-9 950	832 061	597 553	41.8
4226902	Other chemical & allied products whse .	8 088	37 882 216	36 996 932	28 434 623	-183 697	28 250 926	8 746 006	23.6
4227	Petroleum & petroleum products whse	'9 770	'139 507 960	139 286 433	122 617 091	'-160 558	122 456 533	16 829 900	12.1
42271	Petroleum bulk stations & terminals	'6 729	'92 443 546	92 302 679	81 250 184	'-165 619	81 084 565	11 218 114	12.2
422710	Petroleum bulk stations & terminals	'6 729	'92 443 546	92 302 679	81 250 184	'-165 619	81 084 565	11 218 114	12.2
4227101	Petroleum bulk stations & terminals (except LP)	'6 337	'88 515 507	88 375 710	77 843 429	'-166 960	77 676 469	10 699 241	12.1
42271011	Petroleum bulk stations (except LP) ..	5 784	43 727 608	43 603 032	36 737 873	-21 286	36 716 587	6 886 445	15.8
42271012	Petroleum bulk terminals (except LP) ..	'553	'44 787 899	44 772 678	41 105 556	'-145 674	40 959 882	3 812 796	8.5
4227102	Liquefied petroleum bulk stations & terminals	392	3 928 039	3 926 969	3 406 755	1 341	3 408 096	518 873	13.2
42272	Petroleum & petroleum prod whse (exc bulk stations & terminals)	3 041	47 064 414	46 983 754	41 366 907	5 061	41 371 968	5 611 786	11.9
422720	Petroleum & petroleum prod whse (exc bulk stations & terminals)	3 041	47 064 414	46 983 754	41 366 907	5 061	41 371 968	5 611 786	11.9
4228	Beer, wine, & distilled alcoholic beverage whse	4 476	58 311 981	58 019 072	44 187 454	-328 585	43 858 869	14 160 203	24.4
42281	Beer & ale whse	2 945	33 616 795	33 496 179	24 734 023	-93 071	24 640 952	8 855 227	26.4
422810	Beer & ale whse	2 945	33 616 795	33 496 179	24 734 023	-93 071	24 640 952	8 855 227	26.4
42282	Wine & distilled alcoholic beverage whse ...	1 531	24 695 186	24 522 893	19 453 431	-235 514	19 217 917	5 304 976	21.6
422820	Wine & distilled alcoholic beverage whse .	1 531	24 695 186	24 522 893	19 453 431	-235 514	19 217 917	5 304 976	21.6
4228201	Wine & distilled alcoholic bev (licensed operation) whse	1 409	24 314 784	24 152 612	19 209 789	-263 370	18 946 419	5 206 193	21.6
4228202	Wine & distilled alcoholic beverage (state operated) whse	122	380 402	370 281	243 642	27 856	271 498	98 783	26.7
4229	Miscellaneous nondurable goods whse	29 364	143 158 364	138 727 574	113 913 466	-1 202 324	112 711 142	26 016 432	18.8
42291	Farm supplies whse	6 437	32 607 159	31 976 164	26 445 322	-272 540	26 172 782	5 803 382	18.1
422910	Farm supplies whse	6 437	32 607 159	31 976 164	26 445 322	-272 540	26 172 782	5 803 382	18.1
4229101	Farm supplies—farm dealers	3 363	9 641 439	9 622 620	7 661 433	-89 143	7 572 290	2 050 330	21.3
4229102	Farm supplies—whse distributors	3 074	22 965 720	22 353 544	18 783 889	-183 397	18 600 492	3 753 052	16.8
42292	Book, periodical, & newspaper whse	3 257	17 022 288	16 777 363	12 090 647	-145 696	11 944 951	4 832 412	28.8
422920	Book, periodical, & newspaper whse	3 257	17 022 288	16 777 363	12 090 647	-145 696	11 944 951	4 832 412	28.8
42293	Flower, nursery stock, & florists' supplies whse	3 654	7 244 856	7 181 257	4 783 886	-58 111	4 725 775	2 455 482	34.2
422930	Flower, nursery stock, & florists' supplies whse	3 654	7 244 856	7 181 257	4 783 886	-58 111	4 725 775	2 455 482	34.2
42294	Tobacco & tobacco product whse	1 466	31 656 394	31 615 308	28 728 235	-249 527	28 478 708	3 136 600	9.9
422940	Tobacco & tobacco product whse	1 466	31 656 394	31 615 308	28 728 235	-249 527	28 478 708	3 136 600	9.9
42295	Paint, varnish, & supplies whse	1 630	3 370 442	3 322 220	2 197 439	-21 803	2 175 636	1 146 584	34.5
422950	Paint, varnish, & supplies whse	1 630	3 370 442	3 322 220	2 197 439	-21 803	2 175 636	1 146 584	34.5
4229501	Paint, varnish, & supplies whse	1 630	3 370 442	3 322 220	2 197 439	-21 803	2 175 636	1 146 584	34.5
42299	Other miscellaneous nondurable goods whse	12 920	51 257 225	47 855 262	39 667 937	-454 647	39 213 290	8 641 972	18.1
422990	Other miscellaneous nondurable goods whse	12 920	51 257 225	47 855 262	39 667 937	-454 647	39 213 290	8 641 972	18.1
4229901	Art goods whse	3 976	7 426 099	7 365 115	4 427 539	-162 100	4 265 439	3 099 676	42.1
4229902	General merchandise (nondurable goods) whse	2 842	33 181 350	29 946 241	27 501 346	-66 028	27 435 318	2 510 923	8.4
4229903	Textile bags, bagging, & burlap whse ..	400	723 184	719 357	489 602	-20 667	468 935	250 422	34.8
4229904	Other nondurable goods whse	5 702	9 926 592	9 824 549	7 249 450	-205 852	7 043 598	2 780 951	28.3

¹Purchases of goods for resale.

Table 5. Gross Profits and Its Components for Merchant Wholesalers for the United States: 1997

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Establishments (number)	Gross margin (\$1,000)	Commissions received for sales made on the account of others (\$1,000)	Operating expenses (\$1,000)	Gross profit	
						Amount (\$1,000)	As percent of total sales
	Merchant wholesalers	'376 330	480 217 897	5 222 269	'329 085 927	156 354 239	6.7
421	Wholesale trade, durable goods	241 379	290 530 364	2 681 746	'201 524 492	91 687 618	7.5
4211	Motor vehicle & motor vehicle parts & supplies whsle	'26 093	30 355 570	54 895	'18 128 586	12 281 879	7.4
42111	Automobile & other motor vehicle whsle	6 654	16 346 538	31 293	7 952 209	8 425 622	7.4
421110	Automobile & other motor vehicle whsle	6 654	16 346 538	31 293	7 952 209	8 425 622	7.4
4211101	Automobile & motorcycle whsle	3 331	10 207 398	15 561	3 707 653	6 515 306	8.2
4211102	Bus & recreational vehicle whsle	347	D	D	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle	428	1 180 155	1 203	593 040	588 318	8.2
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle	480	D	D	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle	2 068	3 960 280	12 540	2 898 790	1 074 030	4.9
42112	Motor vehicle supplies & new parts whsle	'10 596	10 090 653	14 869	'7 054 127	3 051 395	7.5
421120	Motor vehicle supplies & new parts whsle	'10 596	10 090 653	14 869	'7 054 127	3 051 395	7.5
4211201	Motor vehicle supplies & new parts—warehouse distributors	'4 357	4 818 362	6 913	'3 534 928	1 290 347	6.8
4211202	Motor vehicle supplies & new parts—jobbers	5 732	4 957 730	5 851	3 267 551	1 696 030	8.2
4211203	Petroleum products marketing equipment whsle	507	314 561	2 105	251 648	65 018	6.1
42113	Tire & tube whsle	1 738	1 486 458	6 064	1 148 391	344 131	5.2
421130	Tire & tube whsle	1 738	1 486 458	6 064	1 148 391	344 131	5.2
42114	Motor vehicle parts, (used) whsle	7 105	2 431 921	2 669	1 973 859	460 731	8.7
421140	Motor vehicle parts, (used) whsle	7 105	2 431 921	2 669	1 973 859	460 731	8.7
4212	Furniture & home furnishings whsle	11 912	11 961 165	99 999	9 054 605	3 006 559	7.7
42121	Furniture whsle	4 880	4 832 210	51 972	3 763 785	1 120 397	6.5
421210	Furniture whsle	4 880	4 832 210	51 972	3 763 785	1 120 397	6.5
4212101	Household & lawn furniture whsle	2 275	1 691 283	14 084	1 206 312	499 055	8.8
4212102	Office & business furniture whsle	2 605	3 140 927	37 888	2 557 473	621 342	5.4
42122	Home furnishings whsle	7 032	7 128 955	48 027	5 290 820	1 886 162	8.7
421220	Home furnishings whsle	7 032	7 128 955	48 027	5 290 820	1 886 162	8.7
4212201	Household china, glassware, & crockery whsle	1 039	1 219 840	27 814	975 373	272 281	7.2
4212202	Linens, domestics, draperies, & curtains whsle	1 532	1 383 614	6 826	957 461	432 979	9.8
4212203	Floor coverings whsle	2 270	2 333 339	5 405	1 753 939	584 805	7.4
4212204	Other home furnishings whsle	2 191	2 192 162	7 982	1 604 047	596 097	10.7
4213	Lumber & other construction materials whsle	11 142	11 460 439	33 250	8 236 772	3 256 917	5.3
42131	Lumber, plywood, millwork, & wood panel whsle	5 636	7 279 015	23 005	5 000 401	2 301 619	5.0
421310	Lumber, plywood, millwork, & wood panel whsle	5 636	7 279 015	23 005	5 000 401	2 301 619	5.0
4213101	Lumber without yard whsle	1 425	1 587 681	4 900	809 598	782 983	5.7
4213102	Lumber with yard whsle	1 499	2 380 693	2 390	1 583 785	799 298	6.1
4213103	Plywood, veneer, millwork, & wood panel whsle	2 712	3 310 641	15 715	2 607 018	719 338	3.7
42132	Brick, stone, & related construction materials whsle	2 094	1 540 121	4 509	1 093 199	451 431	10.2
421320	Brick, stone, & related construction materials whsle	2 094	1 540 121	4 509	1 093 199	451 431	10.2
4213201	Brick, block, tile, clay/cement sewer pipe whsle	679	421 008	3 745	313 537	111 216	8.4
4213202	Sand, gravel, & stone whsle	886	642 216	11	462 750	179 477	11.4
4213203	Cement, lime, & related products whsle	529	476 897	753	316 912	160 738	10.4
42133	Roofing, siding, & insulation material whsle	1 069	1 116 754	2 592	896 255	223 091	4.3
421330	Roofing, siding, & insulation material whsle	1 069	1 116 754	2 592	896 255	223 091	4.3
4213301	Roofing, siding, & insulation material whsle	1 069	1 116 754	2 592	896 255	223 091	4.3
42139	Other construction materials whsle	2 343	1 524 549	3 144	1 246 917	280 776	5.4
421390	Other construction materials whsle	2 343	1 524 549	3 144	1 246 917	280 776	5.4
4213901	Flat glass & other construction glass whsle	523	346 479	263	312 684	34 058	3.3
4213902	Other construction materials whsle	1 820	1 178 070	2 881	934 233	246 718	5.9
4214	Professional & commercial equipment & supplies whsle	38 366	57 948 055	544 724	'40 976 760	17 516 019	7.4
42141	Photographic equipment & supplies whsle	1 207	2 439 590	7 801	1 601 725	845 666	10.1
421410	Photographic equipment & supplies whsle	1 207	2 439 590	7 801	1 601 725	845 666	10.1
42142	Office equipment whsle	'6 291	8 961 909	53 818	'6 786 849	2 228 878	9.1
421420	Office equipment whsle	'6 291	8 961 909	53 818	'6 786 849	2 228 878	9.1
42143	Computer & computer peripheral equipment & software whsle	14 459	27 460 901	195 723	17 796 861	9 859 763	6.9
421430	Computer & computer peripheral equipment & software whsle	14 459	27 460 901	195 723	17 796 861	9 859 763	6.9
4214301	Computer & peripheral equipment whsle	11 806	23 547 153	144 614	14 678 915	9 012 852	6.8
42143011	Computers & peripheral equipment for resale	4 861	13 053 313	109 901	6 840 403	6 322 811	7.6
42143012	Computers & peripheral equipment for end use	6 945	10 493 840	34 713	7 838 512	2 690 041	5.5
4214302	Computer software (packaged) whsle	2 653	3 913 748	51 109	3 117 946	846 911	8.3
42144	Other commercial equipment whsle	'4 658	3 509 766	18 729	'2 981 362	547 133	4.5
421440	Other commercial equipment whsle	'4 658	3 509 766	18 729	'2 981 362	547 133	4.5
4214401	Restaurant & hotel equipment & supplies whsle	2 689	2 010 801	10 486	1 720 999	300 288	3.7
4214402	Store machines & equipment whsle	'1 969	1 498 965	8 243	'1 260 363	246 845	6.0
42145	Medical, dental, & hospital equipment & supplies whsle	7 850	10 354 544	253 842	7 816 953	2 791 433	7.8
421450	Medical, dental, & hospital equipment & supplies whsle	7 850	10 354 544	253 842	7 816 953	2 791 433	7.8
4214501	Surgical, medical, & hospital supplies whsle	6 859	9 014 457	252 463	6 757 373	2 509 547	7.9
4214502	Dental equipment & supplies whsle	991	1 340 087	1 379	1 059 580	281 886	7.3
42146	Ophthalmic goods whsle	1 551	2 302 078	2 240	1 739 475	564 843	9.9
421460	Ophthalmic goods whsle	1 551	2 302 078	2 240	1 739 475	564 843	9.9
42149	Other professional equipment & supplies whsle	2 350	2 919 267	12 571	2 253 535	678 303	7.8
421490	Other professional equipment & supplies whsle	2 350	2 919 267	12 571	2 253 535	678 303	7.8
4214901	Religious & school supplies whsle	397	402 738	2 453	324 534	80 657	7.3
4214902	Other professional equipment & supplies whsle	1 953	2 516 529	10 118	1 929 001	597 646	7.8

Table 5. Gross Profits and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Establishments (number)	Gross margin (\$1,000)	Commissions received for sales made on the account of others (\$1,000)	Operating expenses (\$1,000)	Gross profit	
						Amount (\$1,000)	As percent of total sales
421	Wholesale trade, durable goods—Con.						
4215	Metal & mineral (except petroleum) whsle	10 079	17 143 514	55 552	11 460 513	5 738 553	6.3
42151	Metal service centers & offices	9 487	16 198 846	46 595	11 026 425	5 219 016	6.3
421510	Metal service centers & offices	9 487	16 198 846	46 595	11 026 425	5 219 016	6.3
4215101	Ferrous metal service centers & sales offices	7 595	13 228 951	38 208	9 133 012	4 134 147	6.3
42151011	Ferrous metal service centers	5 827	12 159 868	29 865	8 340 519	3 849 214	6.5
42151012	Ferrous metal sales offices	1 768	1 069 083	8 343	792 493	284 933	3.9
4215102	Nonferrous metal service centers & sales offices	1 892	2 969 895	8 387	1 893 413	1 084 869	6.4
42151021	Nonferrous metal service centers	1 380	2 707 813	6 457	1 730 127	984 143	6.3
42151022	Nonferrous metal sales offices	512	262 082	1 930	163 286	100 726	7.0
42152	Coal & other mineral & ore whsle	592	944 668	8 957	434 088	519 537	6.2
421520	Coal & other mineral & ore whsle	592	944 668	8 957	434 088	519 537	6.2
4215201	Coal whsle	333	635 915	4 360	240 527	399 748	8.0
4215202	Other mineral & ore whsle	259	308 753	4 597	193 561	119 789	3.5
4216	Electrical goods whsle	27 347	46 587 144	587 389	30 237 421	16 937 112	9.3
42161	Electrical apparatus & equip, wiring supp, & const material whsle	8 857	10 076 901	68 519	7 002 760	3 142 660	8.2
421610	Electrical apparatus & equip, wiring supp, & const material whsle	8 857	10 076 901	68 519	7 002 760	3 142 660	8.2
42162	Electrical appliance, television & radio set whsle	3 237	8 397 675	24 393	5 131 249	3 290 819	8.3
421620	Electrical appliance, television & radio set whsle	3 237	8 397 675	24 393	5 131 249	3 290 819	8.3
42169	Other electronic parts & equipment whsle	15 253	28 112 568	494 477	18 103 412	10 503 633	10.1
421690	Other electronic parts & equipment whsle	15 253	28 112 568	494 477	18 103 412	10 503 633	10.1
4216901	Communications equipment & supplies whsle	6 722	13 158 719	51 899	8 446 176	4 764 442	12.9
4216902	Electronic parts (excluding communications equipment) whsle	8 531	14 953 849	442 578	9 657 236	5 739 191	8.5
4217	Hardware, & plumbing & heating equipment & supplies whsle	17 533	15 220 245	296 599	12 167 748	3 349 096	5.8
42171	Hardware whsle	8 170	8 074 902	195 666	6 261 960	2 008 608	7.0
421710	Hardware whsle	8 170	8 074 902	195 666	6 261 960	2 008 608	7.0
42172	Plumbing & heating equipment & supplies (hydronics) whsle	3 261	2 709 559	28 476	2 206 346	531 689	4.9
421720	Plumbing & heating equipment & supplies (hydronics) whsle	3 261	2 709 559	28 476	2 206 346	531 689	4.9
42173	Warm air heating & air-conditioning equipment & supplies whsle	4 744	3 521 026	71 085	2 937 087	655 024	4.6
421730	Warm air heating & air-conditioning equipment & supplies whsle	4 744	3 521 026	71 085	2 937 087	655 024	4.6
42174	Refrigeration equipment & supplies whsle	1 358	914 758	1 372	762 355	153 775	4.5
421740	Refrigeration equipment & supplies whsle	1 358	914 758	1 372	762 355	153 775	4.5
4218	Machinery, equipment, & supplies whsle	64 951	62 058 463	879 924	46 667 259	16 271 128	7.3
42181	Construction & mining (except petroleum) machinery & equip whsle	4 763	8 246 310	17 967	5 740 828	2 523 449	8.0
421810	Construction & mining (except petroleum) machinery & equip whsle	4 763	8 246 310	17 967	5 740 828	2 523 449	8.0
42182	Farm & garden machinery & equipment whsle	9 312	7 132 659	27 643	5 066 616	2 093 686	6.9
421820	Farm & garden machinery & equipment whsle	9 312	7 132 659	27 643	5 066 616	2 093 686	6.9
4218201	Farm machinery & equipment—farm dealers	6 789	4 869 416	18 725	3 390 688	1 497 453	7.0
4218202	Farm machinery & equipment—whsle distributors	1 891	1 644 541	5 493	1 144 687	505 347	7.8
4218203	Lawn & garden machinery & equipment whsle	632	618 702	3 425	531 241	90 886	3.5
42183	Industrial machinery & equipment whsle	28 321	28 215 236	523 028	21 619 583	7 118 681	7.3
421830	Industrial machinery & equipment whsle	28 321	28 215 236	523 028	21 619 583	7 118 681	7.3
4218301	Food-processing machinery & equipment whsle	1 056	929 002	14 652	758 407	185 247	6.3
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle	3 294	3 107 597	41 080	2 658 894	489 783	4.9
42183021	Hydraulic & pneumatic pumps & motors whsle	1 275	976 625	9 933	786 607	199 951	6.6
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle	2 019	2 130 972	31 147	1 872 287	289 832	4.2
4218303	General-purpose industrial machinery & equipment whsle	8 460	8 736 466	130 463	6 537 227	2 329 702	8.2
4218304	Metalworking machinery & equipment whsle	3 232	3 559 980	63 938	2 829 765	994 153	7.1
4218305	Materials handling equipment whsle	4 042	4 533 314	186 073	3 544 920	1 174 467	7.8
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle	2 688	2 135 363	16 921	1 316 709	835 575	10.8
4218307	Other industrial machinery & equipment whsle	5 549	5 213 514	69 901	4 173 661	1 109 754	5.8
42184	Industrial supplies whsle	12 868	10 828 567	74 313	8 329 400	2 573 480	7.0
421840	Industrial supplies whsle	12 868	10 828 567	74 313	8 329 400	2 573 480	7.0
4218401	General-line industrial supplies whsle	2 025	1 111 203	10 521	970 763	150 961	3.8
4218402	Mechanical power transmission supplies whsle	2 457	2 423 695	4 697	1 584 305	844 087	10.7
4218403	Welding supplies whsle	1 876	1 597 241	4 051	1 166 809	434 483	10.3
4218404	Industrial containers & supplies whsle	1 480	1 260 178	10 429	1 004 745	265 862	5.4
4218405	Industrial valves & fittings (except fluid-power) whsle	1 279	1 386 124	27 336	1 145 035	268 425	5.1
4218406	Other industrial supplies whsle	3 751	3 050 126	17 279	2 457 743	609 662	5.8
42185	Service establishment equipment & supplies whsle	6 233	3 509 515	28 134	3 058 945	478 704	4.3
421850	Service establishment equipment & supplies whsle	6 233	3 509 515	28 134	3 058 945	478 704	4.3
4218501	Beauty & barber shop equipment & supplies whsle	1 240	743 685	1 238	649 637	95 286	4.7
4218502	Custodial, janitors' equipment & supplies whsle	2 189	1 226 202	15 870	1 144 893	97 179	2.6
4218503	Laundry & dry-cleaning equipment & supplies whsle	655	D	D	D	D	D
4218504	Other service establishment equipment & supplies whsle	2 149	D	D	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle	3 454	4 126 176	208 839	2 851 887	1 483 128	8.9
421860	Transportation equipment & supplies (exc motor vehicle) whsle	3 454	4 126 176	208 839	2 851 887	1 483 128	8.9
4218601	Aircraft & aeronautical equipment & supplies whsle	2 092	2 898 086	205 154	1 893 980	1 209 260	9.9
4218602	Marine machinery, equipment, & supplies whsle	825	720 314	1 587	596 428	125 473	4.9
4218603	Other transportation equipment & supplies whsle	537	507 776	2 098	361 479	148 395	8.0
4219	Miscellaneous durable goods whsle	33 956	37 795 769	129 414	24 594 828	13 330 355	8.6
42191	Sporting & recreational goods & supplies whsle	4 961	4 928 989	21 067	3 678 121	1 271 935	7.5
421910	Sporting & recreational goods & supplies whsle	4 961	4 928 989	21 067	3 678 121	1 271 935	7.5
42192	Toy & hobby goods & supplies whsle	2 792	5 494 858	24 917	3 670 242	1 849 533	11.6
421920	Toy & hobby goods & supplies whsle	2 792	5 494 858	24 917	3 670 242	1 849 533	11.6
42193	Recyclable material whsle	8 833	9 233 423	16 339	7 291 056	1 958 706	5.2
421930	Recyclable material whsle	8 833	9 233 423	16 339	7 291 056	1 958 706	5.2
4219301	Iron & steel scrap processors & dealers	3 403	4 227 861	6 999	3 233 625	1 001 255	5.7
42193011	Iron & steel scrap processors (using power processing equipment)	2 268	3 502 933	4 888	2 795 855	711 966	5.8
42193012	Iron & steel scrap processors (not using power processing equip)	1 135	724 948	2 111	437 770	289 289	5.7
4219302	Recyclable paper & paperboard whsle	1 539	1 511 468	4 643	1 263 317	252 794	4.7
4219303	Other recyclable material whsle	3 891	3 494 074	4 697	2 794 114	704 657	4.8
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 183	5 692 476	13 695	3 842 310	1 863 861	6.0
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle	7 183	5 692 476	13 695	3 842 310	1 863 861	6.0
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle	6 641	4 775 661	10 150	3 585 783	1 200 028	5.7
4219402	Precious metal (excluding ores) whsle	542	916 815	3 545	256 527	663 833	6.8

Table 5. Gross Profits and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Establishments (number)	Gross margin (\$1,000)	Commissions received for sales made on the account of others (\$1,000)	Operating expenses (\$1,000)	Gross profit	
						Amount (\$1,000)	As percent of total sales
421	Wholesale trade, durable goods—Con.						
4219	Miscellaneous durable goods whsle—Con.						
42199	Other miscellaneous durable goods whsle	10 187	12 446 023	53 396	6 113 099	6 386 320	11.7
421990	Other miscellaneous durable goods whsle	10 187	12 446 023	53 396	6 113 099	6 386 320	11.7
4219901	Musical instruments & supplies whsle	444	599 562	814	395 312	205 064	9.5
4219902	Forest products (except lumber) whsle	1 844	1 904 169	19 445	980 351	943 263	8.8
4219903	General merchandise (durable goods) whsle	2 864	4 279 003	21 970	954 094	3 346 879	16.6
4219904	Prerecorded media whsle	1 852	3 726 394	2 884	2 326 833	1 402 445	8.7
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle	1 215	2 123 574	2 170	1 517 990	607 754	6.9
42199042	Prerecorded video tapes whsle	637	1 602 820	714	808 843	794 691	10.9
4219905	Fire extinguishers & fire safety equipment whsle	923	368 189	954	306 021	63 122	6.7
4219906	Other durable goods whsle	2 260	1 568 706	7 329	1 150 488	425 547	9.4
422	Wholesale trade, nondurable goods	134 951	189 687 533	2 540 523	127 561 435	64 666 621	5.8
4221	Paper & paper product whsle	12 686	14 013 132	427 744	11 018 825	3 422 051	5.1
42211	Printing & writing paper whsle	1 838	3 149 877	22 208	2 322 735	849 350	4.1
422110	Printing & writing paper whsle	1 838	3 149 877	22 208	2 322 735	849 350	4.1
42212	Stationery & office supplies whsle	6 260	5 371 367	372 803	4 301 775	1 442 395	7.4
422120	Stationery & office supplies whsle	6 260	5 371 367	372 803	4 301 775	1 442 395	7.4
42213	Industrial & personal service paper whsle	4 588	5 491 888	32 733	4 394 315	1 130 306	4.3
422130	Industrial & personal service paper whsle	4 588	5 491 888	32 733	4 394 315	1 130 306	4.3
4222	Drugs, & druggists' sundries whsle	7 250	18 065 494	78 048	10 948 828	7 194 714	6.7
42221	Drugs, & druggists' sundries whsle	7 250	18 065 494	78 048	10 948 828	7 194 714	6.7
422210	Drugs, & druggists' sundries whsle	7 250	18 065 494	78 048	10 948 828	7 194 714	6.7
4222101	General-line drugs whsle	3 283	9 551 459	61 922	5 352 458	4 260 923	5.3
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle	3 967	8 514 035	16 126	5 596 370	2 933 791	10.7
4223	Apparel, piece goods, & notions whsle	16 964	24 216 970	139 958	15 311 242	9 045 686	10.7
42231	Piece goods, notions, & other dry goods whsle	4 628	3 782 258	30 633	2 646 207	1 166 684	8.2
422310	Piece goods, notions, & other dry goods whsle	4 628	3 782 258	30 633	2 646 207	1 166 684	8.2
4223101	Piece goods—jobbers	3 345	2 935 590	28 858	2 011 079	953 369	8.1
4223102	Notions & other dry goods whsle	1 283	846 668	1 775	635 128	213 315	8.8
42232	Men's & boys' clothing & furnishings whsle	4 144	6 537 892	20 866	4 352 999	2 205 759	9.7
422320	Men's & boys' clothing & furnishings whsle	4 144	6 537 892	20 866	4 352 999	2 205 759	9.7
42233	Women's, children's, & infants' clothing & accessories whsle	6 781	9 521 053	29 290	5 815 263	3 735 080	12.7
422330	Women's, children's, & infants' clothing & accessories whsle	6 781	9 521 053	29 290	5 815 263	3 735 080	12.7
42234	Footwear whsle	1 411	4 375 767	59 169	2 496 773	1 938 163	10.8
422340	Footwear whsle	1 411	4 375 767	59 169	2 496 773	1 938 163	10.8
4224	Grocery & related products whsle	33 343	49 564 077	897 262	37 797 658	12 663 681	3.8
42241	General-line grocery whsle	3 390	10 929 702	23 339	8 927 593	2 025 448	2.2
422410	General-line grocery whsle	3 390	10 929 702	23 339	8 927 593	2 025 448	2.2
4224101	General-line grocery whsle, voluntary group	186	1 699 594	335	1 105 622	594 307	3.7
4224102	General-line grocery whsle, retail cooperative	211	1 503 231	674	884 413	619 492	3.8
4224103	Other general-line grocery whsle	2 993	7 726 877	22 330	6 937 558	811 649	1.3
42242	Packaged frozen food whsle	2 897	6 405 726	26 817	4 773 169	1 659 374	3.7
422420	Packaged frozen food whsle	2 897	6 405 726	26 817	4 773 169	1 659 374	3.7
42243	Dairy products, (except dried or canned) whsle	2 174	2 477 733	15 414	1 854 375	638 772	3.1
422430	Dairy products, (except dried or canned) whsle	2 174	2 477 733	15 414	1 854 375	638 772	3.1
4224301	Raw milk whsle	138	D	D	D	D	D
4224302	Dairy product (except raw milk) whsle	2 036	D	D	D	D	D
42244	Poultry & poultry product whsle	873	1 283 436	3 911	921 425	365 922	3.4
422440	Poultry & poultry product whsle	873	1 283 436	3 911	921 425	365 922	3.4
4224401	Live poultry whsle	45	D	D	D	D	D
4224402	Poultry & poultry product (except live) whsle	828	D	D	D	D	D
42245	Confectionery whsle	1 962	1 667 305	11 748	1 289 127	389 926	5.2
422450	Confectionery whsle	1 962	1 667 305	11 748	1 289 127	389 926	5.2
42246	Fish & seafood whsle	2 828	1 870 703	9 964	1 423 835	456 832	3.8
422460	Fish & seafood whsle	2 828	1 870 703	9 964	1 423 835	456 832	3.8
42247	Meat & meat product whsle	3 147	3 239 906	77 958	2 679 207	638 657	2.4
422470	Meat & meat product whsle	3 147	3 239 906	77 958	2 679 207	638 657	2.4
42248	Fresh fruit & vegetable whsle	5 474	6 973 531	686 376	5 869 669	1 790 238	4.4
422480	Fresh fruit & vegetable whsle	5 474	6 973 531	686 376	5 869 669	1 790 238	4.4
42249	Other grocery & related products whsle	10 598	14 716 035	41 735	10 059 258	4 698 512	6.4
422490	Other grocery & related products whsle	10 598	14 716 035	41 735	10 059 258	4 698 512	6.4
4224901	Coffee, tea, & spice whsle	1 420	1 388 424	1 277	852 828	536 873	7.6
4224902	Bread & baked goods whsle	2 187	1 284 024	6 486	1 108 595	181 915	3.1
4224903	Soft drinks whsle	2 026	2 581 507	1 294	1 981 472	601 329	8.0
4224904	Canned goods whsle	957	1 583 468	14 797	1 088 032	510 233	5.0
4224905	Food & beverage basic materials whsle	512	603 673	5 976	4 420 611	189 038	7.0
4224906	Other grocery specialties whsle	3 496	7 274 939	11 905	4 607 720	2 679 124	6.6
4225	Farm-product raw material whsle	8 849	13 455 165	326 987	5 547 440	8 234 712	6.2
42251	Grain & field bean whsle	6 434	10 514 296	258 298	4 339 905	6 432 689	6.1
422510	Grain & field bean whsle	6 434	10 514 296	258 298	4 339 905	6 432 689	6.1
42252	Livestock whsle	1 133	607 761	51 907	304 460	355 208	4.1
422520	Livestock whsle	1 133	607 761	51 907	304 460	355 208	4.1
42259	Other farm product raw material whsle	1 282	2 333 108	16 782	903 075	1 446 815	7.6
422590	Other farm product raw material whsle	1 282	2 333 108	16 782	903 075	1 446 815	7.6
4225901	Hides, skins, & pelts whsle	234	257 043	3 139	125 385	134 797	7.1
4225902	Leaf tobacco whsle	118	375 525	9 387	131 963	252 949	12.1
4225903	Wool, wool tops, & mohair whsle	61	22 028	1 320	17 366	5 982	4.1
4225904	Cotton whsle	244	1 157 814	2 070	330 047	829 837	8.4
4225905	Other farm-product raw material whsle	625	520 698	866	298 314	223 250	4.5

Table 5. Gross Profits and Its Components for Merchant Wholesalers for the United States: 1997—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

NAICS code	Kind of business and type of operation	Establishments (number)	Gross margin (\$1,000)	Commissions received for sales made on the account of others (\$1,000)	Operating expenses (\$1,000)	Gross profit	
						Amount (\$1,000)	As percent of total sales
422	Wholesale trade, nondurable goods—Con.						
4226	Chemical & allied products whsle	12 249	13 366 160	462 558	9 506 564	4 322 154	7.7
42261	Plastics materials & basic forms & shapes whsle	3 357	4 022 601	385 296	2 718 446	1 689 451	10.1
422610	Plastics materials & basic forms & shapes whsle	3 357	4 022 601	385 296	2 718 446	1 689 451	10.1
42269	Other chemical & allied products whsle	8 892	9 343 559	77 262	6 788 118	2 632 703	6.7
422690	Other chemical & allied products whsle	8 892	9 343 559	77 262	6 788 118	2 632 703	6.7
4226901	Industrial gases (except LP) whsle	804	597 553	254	484 116	113 691	7.9
4226902	Other chemical & allied products whsle	8 088	8 746 006	77 008	6 304 002	2 519 012	6.6
4227	Petroleum & petroleum products whsle	9 770	16 829 900	39 223	18 529 598	8 339 525	6.0
42271	Petroleum bulk stations & terminals	6 729	11 218 114	19 190	16 249 105	4 988 199	5.4
422710	Petroleum bulk stations & terminals	6 729	11 218 114	19 190	16 249 105	4 988 199	5.4
4227101	Petroleum bulk stations & terminals (except LP)	6 337	10 699 241	19 160	15 893 722	4 824 679	5.5
42271011	Petroleum bulk stations (except LP)	5 784	6 886 445	11 736	4 472 315	2 425 866	5.5
42271012	Petroleum bulk terminals (except LP)	553	3 812 796	7 424	1 421 407	2 398 813	5.4
4227102	Liquefied petroleum bulk stations & terminals	392	518 873	30	355 383	163 520	4.2
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 041	5 611 786	20 033	2 280 493	3 351 326	7.1
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)	3 041	5 611 786	20 033	2 280 493	3 351 326	7.1
4228	Beer, wine, & distilled alcoholic beverage whsle	4 476	14 160 203	29 239	10 376 684	3 812 758	6.5
42281	Beer & ale whsle	2 945	8 855 227	13 146	6 539 887	2 328 486	6.9
422810	Beer & ale whsle	2 945	8 855 227	13 146	6 539 887	2 328 486	6.9
42282	Wine & distilled alcoholic beverage whsle	1 531	5 304 976	16 093	3 836 797	1 484 272	6.0
422820	Wine & distilled alcoholic beverage whsle	1 531	5 304 976	16 093	3 836 797	1 484 272	6.0
4228201	Wine & distilled alcoholic bev (licensed operation) whsle	1 409	5 206 193	15 616	3 817 507	1 404 302	5.8
4228202	Wine & distilled alcoholic beverage (state operated) whsle	122	98 783	477	19 290	79 970	21.0
4229	Miscellaneous nondurable goods whsle	29 364	26 016 432	139 504	18 524 596	7 631 340	5.3
42291	Farm supplies whsle	6 437	5 803 382	31 299	4 025 967	1 808 714	5.5
422910	Farm supplies whsle	6 437	5 803 382	31 299	4 025 967	1 808 714	5.5
4229101	Farm supplies—farm dealers	3 363	2 050 330	5 686	1 543 900	512 116	5.3
4229102	Farm supplies—whsle distributors	3 074	3 753 052	25 613	2 482 067	1 296 598	5.6
42292	Book, periodical, & newspaper whsle	3 257	4 832 412	29 454	3 453 522	1 408 344	8.3
422920	Book, periodical, & newspaper whsle	3 257	4 832 412	29 454	3 453 522	1 408 344	8.3
42293	Flower, nursery stock, & florists' supplies whsle	3 654	2 455 482	17 229	2 036 312	436 399	6.0
422930	Flower, nursery stock, & florists' supplies whsle	3 654	2 455 482	17 229	2 036 312	436 399	6.0
42294	Tobacco & tobacco product whsle	1 466	3 136 600	1 807	2 328 873	809 534	2.6
422940	Tobacco & tobacco product whsle	1 466	3 136 600	1 807	2 328 873	809 534	2.6
42295	Paint, varnish, & supplies whsle	1 630	1 146 584	6 499	960 038	193 045	5.7
422950	Paint, varnish, & supplies whsle	1 630	1 146 584	6 499	960 038	193 045	5.7
4229501	Paint, varnish, & supplies whsle	1 630	1 146 584	6 499	960 038	193 045	5.7
42299	Other miscellaneous nondurable goods whsle	12 920	8 641 972	53 216	5 719 884	2 975 304	5.8
422990	Other miscellaneous nondurable goods whsle	12 920	8 641 972	53 216	5 719 884	2 975 304	5.8
4229901	Art goods whsle	3 976	3 099 676	16 060	2 271 032	844 704	11.4
4229902	General merchandise (nondurable goods) whsle	2 842	2 510 923	24 349	1 315 798	1 219 474	3.7
4229903	Textile bags, bagging, & burlap whsle	400	250 422	285	173 346	77 361	10.7
4229904	Other nondurable goods whsle	5 702	2 780 951	12 522	1 959 708	833 765	8.4

Appendix A.

Explanation of Terms

ANNUAL PAYROLL (\$1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES (\$1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL (\$1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

WHOLESALE TRADE

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

OPERATING EXPENSES (\$1,000)

Includes payroll, employee benefits, interest and rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest for wholesale establishments; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES, RECEIPTS, OR REVENUE ESTIMATED (PERCENT)

Percent of total sales/receipts/revenue that was imputed based on historic company ratios or administrative records, or on industry averages.

SALES, RECEIPTS, OR REVENUE FROM ADMINISTRATIVE RECORDS (PERCENT)

Percent of total sales/receipts/revenue obtained from administrative records of other Federal agencies.

SALES (\$1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Own-brand importer/marketer. A company or establishment that deals primarily or exclusively in the parent company's own branded products manufactured outside the United States. The products are either imported into the United States and then sold or they are sold and then drop-shipped directly from a foreign location to the United States customer.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants.

“Sales” as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.

Appendix B.

NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.
2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestic, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142,

Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods
7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged

in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and-carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and

other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.

Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, "basic" and "industry-specific." Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

Appendix D. Geographic Notes

Not applicable for this report.

Appendix E. Metropolitan Areas

Not applicable for this report.

Availability of Data

For the first time, all results of the 1997 Economic Census are available on the U.S. Census Bureau Internet site at www.census.gov and on compact discs (CD-ROMs) for sale by the U.S. Census Bureau. Only selected highlights from the census are published in this report, which is available in print only. For more information, including a description of electronic and printed reports, see the web site or contact the appropriate office listed below:

Sector	Telephone	Toll-free	E-mail
Accommodation and Foodservices	301-457-2687	800-541-8345 press 1	rcb@census.gov
Administrative and Support and Waste Management and Remediation Services	301-457-2689	800-541-8345 press 3	scb@census.gov
Arts, Entertainment, and Recreation	301-457-2689	800-541-8345 press 4	scb@census.gov
Auxiliary Establishments	301-457-2689	800-541-8345 press 5	scb@census.gov
Construction	301-457-4680	800-866-6327	cci@census.gov
Educational Services	301-457-2689	800-541-8345 press 4	scb@census.gov
Electric Services	301-457-2824	800-541-8345 press 8	ucb@census.gov
Finance	301-457-2824	800-541-8345 press 7	fcb@census.gov
Health Care and Social Assistance	301-457-2689	800-541-8345 press 4	scb@census.gov
Information:			
Communications, Software Publishing, and Other Information Services	301-457-2689	800-541-8345 press 6	scb@census.gov
Newspaper, Periodical, and Book Publishing	301-457-4768	800-201-4647 press 7,2	cmn@census.gov
Insurance	301-457-2824	800-541-8345 press 7	fcb@census.gov
Management of Companies and Enterprises:			
Central Offices	301-457-2689	800-541-8345 press 3	scb@census.gov
Holding Companies	301-457-2824	800-541-8345 press 7	fcb@census.gov
Manufacturing:			
Chemicals and Petroleum Products	301-457-4810	800-201-4647 press 7,2	cmn@census.gov
Computers and Electronic Equipment	301-457-4821	800-201-4647 press 7,4	cmn@census.gov
Food, Dairy, and Tobacco Products	301-457-4637	800-201-4647 press 7,1	cmn@census.gov
Industrial Machinery	301-457-4757	800-201-4647 press 7,3	cmn@census.gov
Primary and Fabricated Metal Products	301-457-4757	800-201-4647 press 7,3	cmn@census.gov
Textiles and Apparel	301-457-4637	800-201-4647 press 7,1	cmn@census.gov
Transportation Equipment and Instruments	301-457-4821	800-201-4647 press 7,4	cmn@census.gov
Wood, Furniture, Paper, Plastic, and Glass Products	301-457-4810	800-201-4647 press 7,2	cmn@census.gov
Mining	301-457-4680	800-866-6327	cmi@census.gov
Personal and Laundry Services	301-457-2689	800-541-8345 press 5	scb@census.gov
Professional, Scientific, and Technical Services	301-457-2689	800-541-8345 press 3	scb@census.gov
Real Estate	301-457-2824	800-541-8345 press 7	fcb@census.gov
Religious, Grantmaking, Civic, Professional, and Similar Organizations ..	301-457-2689	800-541-8345 press 5	scb@census.gov
Rental and Leasing	301-457-2824	800-541-8345 press 7	fcb@census.gov
Repair and Maintenance Services	301-457-2689	800-541-8345 press 5	scb@census.gov
Retail Trade	301-457-2687	800-541-8345 press 1	rcb@census.gov
Sanitary Services	301-457-2824	800-541-8345 press 8	ucb@census.gov
Transportation	301-457-2824	800-541-8345 press 8	ucb@census.gov
Utilities	301-457-2824	800-541-8345 press 8	ucb@census.gov
Wholesale Trade	301-457-2725	800-541-8345 press 2	wcb@census.gov

EC97W42S-SM

1997 | Summary **1997 Economic Census** Wholesale Trade Subject Series

| US CENSUS BUREAU