

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
All workers	\$17.85	\$14.53	\$710	\$578	39.8	\$36,616	\$29,994	2,052
Management occupations	34.78	29.14	1,428	1,200	41.1	74,130	62,400	2,131
Chief executives	62.47	64.90	2,758	2,630	44.1	143,401	136,739	2,295
General and operations managers	38.73	31.44	1,657	1,400	42.8	86,165	72,800	2,225
Advertising and promotions managers	31.90	28.85	1,262	1,015	39.5	65,601	52,779	2,057
Marketing and sales managers	47.22	40.51	1,964	1,606	41.6	102,108	83,491	2,162
Marketing managers	56.02	41.21	2,284	1,538	40.8	118,790	80,000	2,121
Sales managers	42.24	40.14	1,776	1,655	42.1	92,374	86,083	2,187
Public relations managers	38.26	27.43	1,519	1,093	39.7	79,003	56,848	2,065
Administrative services managers	23.94	23.38	967	982	40.4	50,254	51,059	2,099
Computer and information systems managers	46.12	40.63	1,852	1,587	40.2	96,309	82,499	2,088
Financial managers	34.24	28.85	1,389	1,169	40.6	72,234	60,786	2,110
Human resources managers	34.52	32.05	1,377	1,305	39.9	71,627	67,885	2,075
Compensation and benefits managers	29.97	27.35	1,225	1,231	40.9	63,690	63,999	2,125
Training and development managers	41.37	34.87	1,624	1,395	39.3	84,471	72,530	2,042
Industrial production managers	33.21	28.00	1,379	1,296	41.5	71,719	67,393	2,159
Purchasing managers	34.59	31.22	1,406	1,235	40.7	73,117	64,220	2,114
Transportation, storage, and distribution managers	28.64	25.72	1,159	1,081	40.5	60,259	56,197	2,104
Construction managers	33.44	32.45	1,395	1,356	41.7	72,248	70,515	2,161
Education administrators	23.47	25.00	948	980	40.4	48,627	50,000	2,072
Education administrators, preschool and child care center/program	20.13	20.75	824	830	40.9	42,298	40,505	2,102
Education administrators, elementary and secondary school	29.95	26.97	1,181	1,075	39.4	60,604	55,922	2,024
Education administrators, postsecondary	25.86	25.72	988	900	38.2	48,934	50,000	1,893
Engineering managers	49.24	48.08	2,035	2,077	41.3	105,820	108,000	2,149
Food service managers	22.86	19.23	1,051	964	46.0	54,253	47,900	2,373
Funeral directors	22.43	19.50	933	785	41.6	48,537	40,799	2,164
Lodging managers	20.45	17.49	875	738	42.8	45,525	38,351	2,226
Medical and health services managers	31.95	28.87	1,297	1,155	40.6	67,455	60,050	2,111

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Natural sciences managers	\$47.32	\$48.55	\$1,927	\$1,942	40.7	\$100,189	\$100,982	2,117
Property, real estate, and community association managers	24.34	21.64	978	865	40.2	50,841	45,001	2,089
Social and community service managers	23.72	21.43	922	842	38.9	47,555	39,603	2,004
Business and financial operations occupations	27.44	25.00	1,107	1,000	40.3	57,164	52,001	2,083
Buyers and purchasing agents	25.88	24.11	1,047	983	40.4	54,425	51,116	2,103
Claims adjusters, appraisers, examiners, and investigators	28.73	27.93	1,124	1,103	39.1	58,452	57,346	2,035
Claims adjusters, examiners, and investigators	28.43	27.57	1,110	1,085	39.0	57,712	56,400	2,030
Insurance appraisers, auto damage	30.78	30.36	1,225	1,214	39.8	63,696	63,151	2,070
Compliance officers, except agriculture, construction, health and safety, and transportation	24.63	25.89	981	1,036	39.8	51,008	53,851	2,071
Cost estimators	26.54	25.00	1,079	1,000	40.7	56,131	52,004	2,115
Human resources, training, and labor relations specialists	24.67	24.76	992	990	40.2	48,773	51,501	1,977
Employment, recruitment, and placement specialists	25.93	23.39	1,005	830	38.7	52,251	43,176	2,015
Compensation, benefits, and job analysis specialists	26.69	24.04	1,107	991	41.5	57,584	51,522	2,157
Training and development specialists	21.50	18.29	873	732	40.6	39,050	35,360	1,817
Logisticians	23.52	20.28	941	811	40.0	48,927	42,174	2,080
Management analysts	33.55	28.84	1,403	1,154	41.8	72,963	59,983	2,175
Meeting and convention planners	21.39	23.29	849	923	39.7	44,167	47,999	2,065
Accountants and auditors	27.80	26.15	1,123	1,041	40.4	58,393	54,122	2,100
Appraisers and assessors of real estate	23.87	24.71	955	988	40.0	49,658	51,397	2,080
Credit analysts	26.82	27.78	1,057	1,111	39.4	54,953	57,789	2,049

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Financial analysts and advisors	\$30.95	\$26.71	\$1,230	\$1,009	39.7	\$63,936	\$52,484	2,066
Financial analysts	37.19	33.65	1,543	1,269	41.5	80,242	66,000	2,158
Personal financial advisors	25.64	22.82	1,019	856	39.7	52,964	44,503	2,066
Insurance underwriters	29.86	27.40	1,132	1,015	37.9	58,843	52,800	1,971
Loan counselors and officers	32.41	24.04	1,299	976	40.1	67,557	50,758	2,084
Loan officers	32.80	24.40	1,315	979	40.1	68,395	50,918	2,085
Computer and mathematical science occupations	33.54	31.90	1,349	1,278	40.2	70,115	66,354	2,091
Computer programmers	32.72	30.34	1,329	1,250	40.6	69,118	65,000	2,112
Computer software engineers	40.79	40.87	1,639	1,635	40.2	85,212	85,005	2,089
Computer software engineers, applications	41.40	40.87	1,659	1,635	40.1	86,291	85,005	2,084
Computer software engineers, systems software	39.18	38.46	1,584	1,538	40.4	82,371	80,001	2,102
Computer support specialists	24.97	21.15	987	846	39.5	51,303	43,998	2,054
Computer systems analysts	39.90	38.46	1,614	1,580	40.4	83,905	82,160	2,103
Database administrators	28.18	25.69	1,137	1,028	40.3	59,103	53,435	2,098
Network and computer systems administrators	28.92	26.88	1,159	1,082	40.1	59,993	56,264	2,075
Network systems and data communications analysts	28.36	27.12	1,139	1,085	40.2	59,238	56,399	2,089
Architecture and engineering occupations	27.65	25.90	1,121	1,038	40.5	58,224	54,001	2,106
Architects, except naval	30.19	26.92	1,244	1,148	41.2	64,684	59,687	2,142
Architects, except landscape and naval	30.32	26.92	1,251	1,139	41.3	65,047	59,251	2,146
Surveyors, cartographers, and photogrammetrists	27.01	22.00	1,084	880	40.1	56,354	45,760	2,087
Surveyors	31.02	28.60	1,247	1,144	40.2	64,821	59,488	2,090
Engineers	34.54	32.31	1,419	1,316	41.1	73,689	68,434	2,134
Civil engineers	31.74	28.97	1,325	1,250	41.7	68,883	65,001	2,170
Computer hardware engineers	50.36	51.79	2,183	2,291	43.3	113,515	119,124	2,254
Electrical and electronics engineers	34.40	33.02	1,413	1,321	41.1	73,472	68,682	2,136
Electrical engineers	31.27	31.49	1,273	1,307	40.7	66,189	67,974	2,116
Electronics engineers, except computer	36.34	33.80	1,501	1,362	41.3	78,071	70,814	2,148

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Industrial engineers, including health and safety	\$38.18	\$33.65	\$1,590	\$1,535	41.6	\$82,697	\$79,826	2,166
Industrial engineers	33.63	32.04	1,406	1,346	41.8	73,130	70,000	2,174
Mechanical engineers	31.48	29.50	1,287	1,231	40.9	66,911	63,999	2,126
Drafters	21.51	21.00	856	843	39.8	44,510	44,096	2,069
Architectural and civil drafters	22.15	22.12	886	893	40.0	46,078	46,410	2,081
Electrical and electronics drafters	18.00	16.00	720	640	40.0	37,437	33,280	2,080
Mechanical drafters	20.08	18.85	803	754	40.0	41,770	39,208	2,080
Engineering technicians, except drafters	21.77	20.39	871	816	40.0	45,250	42,411	2,079
Civil engineering technicians	15.79	12.90	631	516	40.0	32,835	26,834	2,080
Electrical and electronic engineering technicians	22.35	23.08	894	923	40.0	46,483	48,006	2,080
Environmental engineering technicians	29.36	32.52	1,174	1,301	40.0	60,041	67,640	2,045
Mechanical engineering technicians	22.80	19.60	911	784	40.0	47,383	40,762	2,078
Surveying and mapping technicians	16.57	14.00	663	560	40.0	34,467	29,120	2,080
Life, physical, and social science occupations	29.11	26.41	1,154	1,038	39.6	59,903	53,992	2,058
Life scientists	35.51	33.23	1,358	1,175	38.3	70,302	56,160	1,980
Biological scientists	33.83	30.65	1,248	1,038	36.9	64,899	53,992	1,918
Biochemists and biophysicists	34.77	34.61	1,275	1,038	36.7	66,316	53,992	1,907
Physical scientists	30.13	26.96	1,211	1,078	40.2	62,970	56,081	2,090
Chemists and materials scientists	27.90	26.29	1,116	1,052	40.0	58,023	54,685	2,080
Chemists	26.83	26.03	1,073	1,041	40.0	55,811	54,144	2,080
Environmental scientists and geoscientists	33.88	31.67	1,369	1,267	40.4	71,187	65,882	2,101
Environmental scientists and specialists, including health	26.62	25.29	1,069	1,012	40.1	55,571	52,603	2,087
Geoscientists, except hydrologists and geographers	40.75	40.00	1,657	1,600	40.7	86,168	83,200	2,114
Economists	38.94	32.89	1,588	1,315	40.8	82,580	68,401	2,121

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Market and survey researchers	\$29.62	\$29.33	\$1,193	\$1,154	40.3	\$62,054	\$60,000	2,095
Market research analysts ...	29.62	29.33	1,193	1,154	40.3	62,054	60,000	2,095
Chemical technicians	23.62	20.77	940	831	39.8	48,691	43,204	2,061
Miscellaneous life, physical, and social science technicians	16.70	15.68	650	627	38.9	33,780	32,614	2,023
Community and social services occupations	16.91	15.09	668	630	39.5	34,349	32,200	2,031
Counselors	18.39	16.32	706	653	38.4	36,143	34,486	1,966
Substance abuse and behavioral disorder counselors	16.34	16.83	648	673	39.7	33,711	35,000	2,063
Educational, vocational, and school counselors ..	25.09	20.55	903	798	36.0	44,410	43,156	1,770
Rehabilitation counselors ..	12.56	11.11	486	420	38.7	25,288	21,854	2,013
Social workers	17.66	16.59	683	664	38.7	35,149	33,708	1,990
Child, family, and school social workers	16.25	15.11	631	604	38.9	31,843	30,751	1,960
Medical and public health social workers	20.49	18.01	772	710	37.7	40,141	36,920	1,959
Mental health and substance abuse social workers	18.37	17.06	713	702	38.8	37,081	36,504	2,019
Miscellaneous community and social service specialists	15.29	14.42	594	538	38.9	30,675	27,997	2,007
Social and human service assistants	13.05	12.81	514	500	39.4	26,452	25,312	2,027
Clergy	14.33	12.83	741	751	51.7	38,511	39,041	2,688
Directors, religious activities and education	22.44	18.37	855	735	38.1	44,427	38,199	1,980
Legal occupations	30.36	24.04	1,241	962	40.9	64,534	49,999	2,126
Lawyers	44.47	38.46	1,891	1,667	42.5	98,317	86,696	2,211
Paralegals and legal assistants	20.58	18.59	816	743	39.6	42,423	38,657	2,061
Miscellaneous legal support workers	22.37	22.06	913	913	40.8	47,501	47,499	2,123
Title examiners, abstractors, and searchers	21.99	22.06	901	913	41.0	46,867	47,499	2,132

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Education, training, and library occupations	\$17.05	\$13.00	\$649	\$521	38.1	\$29,519	\$25,584	1,731
Postsecondary teachers	25.75	22.84	1,019	913	39.6	50,807	47,501	1,973
Math and computer teachers, postsecondary	20.76	22.84	820	913	39.5	42,492	47,501	2,047
Computer science teachers, postsecondary	20.69	22.84	817	913	39.5	42,459	47,501	2,052
Miscellaneous postsecondary teachers	24.52	21.63	1,012	1,015	41.3	52,441	52,780	2,139
Vocational education teachers, postsecondary	22.34	20.30	951	885	42.6	49,432	45,999	2,213
Primary, secondary, and special education school teachers	19.51	16.60	730	640	37.4	31,658	30,662	1,623
Preschool and kindergarten teachers	13.77	12.23	518	490	37.6	25,166	22,962	1,827
Preschool teachers, except special education	13.41	12.00	503	480	37.5	24,567	22,962	1,832
Kindergarten teachers, except special education	16.75	14.99	640	599	38.2	30,002	31,171	1,791
Elementary and middle school teachers	24.06	23.50	909	884	37.8	34,807	35,009	1,446
Elementary school teachers, except special education	24.44	23.96	920	888	37.6	35,298	35,548	1,444
Middle school teachers, except special and vocational education	21.69	22.05	835	834	38.5	31,696	31,469	1,461
Secondary school teachers	30.35	28.80	1,117	1,073	36.8	43,137	41,429	1,421
Secondary school teachers, except special and vocational education	30.46	28.84	1,120	1,083	36.8	43,176	41,429	1,418
Special education teachers	25.96	25.24	908	757	35.0	39,387	39,374	1,517
Special education teachers, preschool, kindergarten, and elementary school	23.34	20.00	806	726	34.5	36,359	37,777	1,558

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Special education teachers, secondary school	\$36.21	\$31.50	\$1,305	\$1,181	36.0	\$49,283	\$44,414	1,361
Other teachers and instructors	16.63	18.00	650	636	39.1	30,627	24,300	1,842
Instructional coordinators	26.38	26.52	1,005	1,019	38.1	49,964	53,000	1,894
Teacher assistants	9.88	9.40	386	371	39.0	19,194	18,803	1,942
Arts, design, entertainment, sports, and media occupations	23.37	18.91	927	750	39.7	48,193	39,000	2,062
Artists and related workers	21.57	18.91	851	756	39.4	44,247	39,333	2,051
Multi-media artists and animators	22.73	18.75	887	724	39.0	46,141	37,671	2,030
Designers	21.42	18.50	850	747	39.7	44,177	38,821	2,062
Commercial and industrial designers	31.01	31.25	1,246	1,250	40.2	64,810	65,000	2,090
Floral designers	11.18	10.00	435	400	38.9	22,635	20,800	2,024
Graphic designers	19.63	18.03	781	747	39.8	40,625	38,821	2,069
Interior designers	24.35	23.31	938	963	38.5	48,783	50,062	2,004
Actors, producers, and directors	38.55	22.96	1,542	918	40.0	80,179	47,751	2,080
Producers and directors	38.55	22.96	1,542	918	40.0	80,179	47,751	2,080
Athletes, coaches, umpires, and related workers	26.95	14.56	1,043	600	38.7	54,243	31,200	2,013
Coaches and scouts	26.52	14.56	1,016	577	38.3	52,821	29,994	1,992
News analysts, reporters and correspondents	16.28	13.00	642	520	39.4	33,365	27,040	2,050
Reporters and correspondents	16.44	13.00	648	520	39.4	33,678	27,040	2,048
Public relations specialists	24.54	22.72	973	909	39.6	50,604	47,249	2,062
Writers and editors	25.40	21.05	1,016	947	40.0	52,841	49,255	2,081
Editors	22.27	19.43	896	783	40.3	46,613	40,739	2,093
Technical writers	30.75	27.36	1,225	1,094	39.9	63,724	56,900	2,072
Miscellaneous media and communication workers ..	19.59	20.00	639	675	32.6	33,211	35,100	1,695
Broadcast and sound engineering technicians and radio operators	21.92	20.50	932	719	42.5	48,466	37,380	2,211
Broadcast technicians	20.33	17.97	863	719	42.4	44,863	37,380	2,206
Photographers	13.60	13.97	548	559	40.3	28,521	29,047	2,097
Television, video, and motion picture camera operators and editors	18.04	15.80	722	632	40.0	37,523	32,864	2,080

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Healthcare practitioner and technical occupations	\$29.09	\$23.00	\$1,143	\$908	39.3	\$59,395	\$47,156	2,042
Dietitians and nutritionists	21.52	21.33	856	853	39.8	44,520	44,366	2,069
Pharmacists	47.37	47.75	1,886	1,910	39.8	98,094	99,322	2,071
Physicians and surgeons	84.12	77.28	3,556	3,365	42.3	184,843	175,000	2,197
Family and general practitioners	95.08	76.39	3,774	3,125	39.7	196,250	162,521	2,064
Internists, general	88.78	64.92	3,406	2,435	38.4	177,126	126,594	1,995
Pediatricians, general	51.02	54.35	2,115	2,270	41.5	109,979	118,015	2,155
Physician assistants	38.22	35.62	1,532	1,427	40.1	79,676	74,178	2,085
Registered nurses	27.63	25.35	1,093	1,010	39.6	56,803	52,494	2,056
Therapists	28.78	26.50	1,115	993	38.7	57,718	51,331	2,005
Occupational therapists	31.97	30.38	1,269	1,215	39.7	65,983	63,190	2,064
Physical therapists	33.51	31.00	1,305	1,240	38.9	67,855	64,480	2,025
Respiratory therapists	21.58	21.72	772	869	35.8	40,165	45,178	1,861
Clinical laboratory technologists and technicians	18.49	17.38	744	717	40.2	38,688	37,302	2,092
Medical and clinical laboratory technologists	19.95	19.11	839	764	42.1	43,631	39,738	2,188
Medical and clinical laboratory technicians	17.66	16.35	693	654	39.3	36,050	34,002	2,042
Dental hygienists	30.20	31.32	1,037	1,077	34.3	53,899	55,985	1,785
Diagnostic related technologists and technicians	26.45	27.00	1,041	1,080	39.3	54,120	56,160	2,046
Radiologic technologists and technicians	25.16	24.00	1,002	960	39.8	52,112	49,920	2,071
Emergency medical technicians and paramedics	12.84	10.43	535	473	41.7	27,827	24,570	2,168
Health diagnosing and treating practitioner support technicians	15.12	15.00	596	597	39.4	31,003	31,034	2,050
Pharmacy technicians	13.73	13.50	541	518	39.4	28,136	26,915	2,049
Surgical technologists	19.90	20.16	783	769	39.3	40,702	40,000	2,046
Licensed practical and licensed vocational nurses	17.42	17.25	679	679	39.0	35,291	35,295	2,026
Medical records and health information technicians	15.16	14.25	598	546	39.5	31,105	28,413	2,052

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Miscellaneous health technologists and technicians	\$19.37	\$16.85	\$768	\$674	39.6	\$39,922	\$35,044	2,061
Healthcare support occupations	12.51	11.43	478	442	38.2	24,831	22,984	1,985
Nursing, psychiatric, and home health aides	10.01	9.67	391	375	39.1	20,331	19,500	2,031
Home health aides	9.33	9.51	365	369	39.1	18,986	19,198	2,035
Nursing aides, orderlies, and attendants	10.24	9.71	400	375	39.1	20,814	19,500	2,032
Psychiatric aides	9.58	9.60	369	378	38.5	19,181	19,656	2,001
Physical therapist assistants and aides	18.91	17.00	740	680	39.1	38,493	35,360	2,036
Physical therapist assistants	24.68	27.82	984	1,082	39.9	51,151	56,243	2,073
Physical therapist aides	10.84	10.30	414	412	38.2	21,533	21,424	1,986
Miscellaneous healthcare support occupations	13.59	13.00	510	494	37.5	26,532	25,646	1,952
Dental assistants	16.18	16.00	575	569	35.5	29,902	29,594	1,848
Medical assistants	12.61	12.00	489	480	38.8	25,420	24,960	2,016
Medical transcriptionists	14.28	13.42	543	527	38.1	28,261	27,394	1,979
Pharmacy aides	10.66	10.41	399	401	37.4	20,732	20,842	1,945
Veterinary assistants and laboratory animal caretakers	11.34	10.00	450	400	39.7	23,396	20,800	2,063
Protective service occupations	10.32	10.00	410	400	39.7	20,877	20,072	2,023
Security guards and gaming surveillance officers	9.86	9.50	391	380	39.6	20,316	19,760	2,061
Security guards	9.86	9.50	391	380	39.6	20,316	19,760	2,061
Miscellaneous protective service workers	11.53	12.50	439	500	38.1	11,248	3,585	976
Food preparation and serving related occupations	8.48	8.00	323	300	38.1	16,685	15,600	1,966
First-line supervisors/managers, food preparation and serving workers	14.20	13.36	597	580	42.0	30,656	29,999	2,158
Chefs and head cooks	16.89	17.00	688	687	40.7	34,529	35,360	2,044

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
First-line supervisors/managers of food preparation and serving workers	\$13.81	\$13.08	\$583	\$576	42.2	\$30,054	\$29,827	2,176
Cooks	9.50	9.00	366	358	38.5	18,935	18,329	1,993
Cooks, fast food	7.81	7.85	296	293	37.9	15,385	15,210	1,971
Cooks, institution and cafeteria	10.04	9.80	388	374	38.6	19,849	19,240	1,977
Cooks, restaurant	9.88	9.50	379	360	38.4	19,655	18,720	1,989
Cooks, short order	9.14	8.75	355	340	38.8	18,446	17,659	2,019
Food preparation workers	8.78	8.25	335	315	38.1	17,225	16,380	1,962
Food service, tipped	5.14	4.50	185	165	36.0	9,541	8,320	1,857
Bartenders	6.97	6.75	251	240	36.0	13,051	12,480	1,873
Waiters and waitresses	4.35	3.50	156	123	35.7	8,003	6,334	1,838
Dining room and cafeteria attendants and bartender helpers	6.71	6.80	253	260	37.7	13,110	13,534	1,953
Fast food and counter workers	7.95	7.75	303	284	38.1	15,684	14,586	1,973
Combined food preparation and serving workers, including fast food	7.95	7.75	303	283	38.1	15,723	14,724	1,978
Counter attendants, cafeteria, food concession, and coffee shop	7.94	7.69	303	288	38.1	15,543	14,586	1,958
Food servers, nonrestaurant ...	6.65	8.00	257	301	38.6	13,343	15,639	2,008
Dishwashers	7.83	7.70	301	300	38.5	15,525	15,600	1,982
Hosts and hostesses, restaurant, lounge, and coffee shop	8.85	8.00	309	276	34.9	15,838	13,650	1,790
Building and grounds cleaning and maintenance occupations	11.58	10.00	454	400	39.2	23,082	19,760	1,993
First-line supervisors/managers, building and grounds cleaning and maintenance workers	18.62	18.11	749	710	40.2	38,873	36,920	2,088

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
First-line supervisors/managers of housekeeping and janitorial workers	\$15.40	\$13.94	\$614	\$558	39.9	\$31,914	\$28,999	2,073
First-line supervisors/managers of landscaping, lawn service, and groundskeeping workers	21.75	25.12	883	1,005	40.6	45,731	52,250	2,103
Building cleaning workers	10.11	9.00	393	346	38.9	20,226	17,784	2,001
Janitors and cleaners, except maids and housekeeping cleaners	10.65	10.00	420	390	39.4	21,581	19,972	2,026
Maids and housekeeping cleaners	8.13	7.75	306	300	37.7	15,750	15,600	1,938
Pest control workers	15.81	14.84	630	593	39.8	32,752	30,859	2,071
Grounds maintenance workers	11.59	10.25	460	405	39.7	21,859	19,343	1,885
Landscaping and groundskeeping workers	11.26	10.00	449	400	39.9	21,199	18,720	1,883
Tree trimmers and pruners	16.80	16.50	593	555	35.3	29,830	28,860	1,775
Personal care and service occupations	10.73	9.75	416	374	38.7	20,861	19,032	1,944
First-line supervisors/managers of personal service workers	13.82	13.95	546	550	39.5	25,648	23,920	1,856
Nonfarm animal caretakers	9.23	9.35	363	374	39.4	18,891	19,440	2,047
Miscellaneous entertainment attendants and related workers	10.01	8.30	380	294	38.0	16,213	14,560	1,620
Amusement and recreation attendants	9.22	7.85	347	294	37.6	13,656	14,560	1,481
Locker room, coatroom, and dressing room attendants	11.58	11.70	448	466	38.6	22,946	24,206	1,981
Barbers and cosmetologists	12.70	10.50	471	362	37.1	24,512	18,817	1,930
Hairdressers, hairstylists, and cosmetologists	12.85	10.73	478	386	37.2	24,853	20,094	1,935
Miscellaneous personal appearance workers	13.74	12.58	527	497	38.3	27,380	25,821	1,993

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Baggage porters, bellhops, and concierges	\$12.49	\$11.33	\$481	\$453	38.5	\$24,751	\$23,566	1,981
Baggage porters and bellhops	9.16	9.75	338	300	36.9	17,202	14,924	1,879
Child care workers	8.37	8.00	331	320	39.5	17,082	16,613	2,040
Personal and home care aides	10.54	10.70	414	400	39.2	21,503	20,800	2,040
Recreation and fitness workers	15.26	14.42	585	559	38.3	23,231	23,608	1,522
Fitness trainers and aerobics instructors	16.81	14.72	633	559	37.7	32,923	29,089	1,959
Recreation workers	14.22	13.39	552	500	38.8	18,811	18,001	1,323
Sales and related occupations	18.76	13.93	755	560	40.2	39,159	29,120	2,088
First-line supervisors/managers, sales workers	19.05	15.88	802	654	42.1	41,671	34,000	2,187
First-line supervisors/managers of retail sales workers ..	16.60	15.08	698	630	42.1	36,290	32,760	2,187
First-line supervisors/managers of non-retail sales workers	29.81	22.78	1,255	993	42.1	65,238	51,624	2,188
Retail sales workers	12.68	10.00	504	389	39.8	26,121	20,134	2,061
Cashiers, all workers	8.85	8.22	345	322	39.0	17,897	16,742	2,023
Cashiers	8.85	8.22	345	322	39.0	17,897	16,742	2,023
Counter and rental clerks and parts salespersons ..	13.09	11.74	527	467	40.2	27,327	24,269	2,088
Counter and rental clerks	11.38	10.00	455	400	40.0	23,587	20,800	2,072
Parts salespersons	14.69	13.56	594	536	40.4	30,890	27,851	2,103
Retail salespersons	15.28	11.74	615	460	40.2	31,759	23,712	2,078
Advertising sales agents	19.88	17.50	777	700	39.1	40,390	36,400	2,032
Insurance sales agents	26.07	19.62	1,037	740	39.8	53,928	38,458	2,069
Securities, commodities, and financial services sales agents	45.41	30.75	1,820	1,230	40.1	94,624	63,962	2,084
Travel agents	14.08	13.75	544	550	38.6	28,285	28,600	2,008
Sales representatives, wholesale and manufacturing	29.15	23.97	1,178	962	40.4	61,199	49,999	2,099

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Sales representatives, wholesale and manufacturing, technical and scientific products	\$34.47	\$29.19	\$1,383	\$1,168	40.1	\$71,777	\$60,721	2,082
Sales representatives, wholesale and manufacturing, except technical and scientific products	27.32	23.14	1,107	930	40.5	57,499	48,352	2,105
Models, demonstrators, and product promoters	17.08	13.93	682	557	39.9	35,454	28,974	2,075
Demonstrators and product promoters	17.08	13.93	682	557	39.9	35,454	28,974	2,075
Real estate brokers and sales agents	25.92	20.00	1,040	811	40.1	54,080	42,172	2,087
Real estate brokers	22.66	20.44	949	863	41.9	49,330	44,897	2,177
Real estate sales agents	27.02	19.83	1,069	800	39.6	55,608	41,592	2,058
Sales engineers	32.37	31.08	1,325	1,333	40.9	68,925	69,299	2,129
Telemarketers	10.85	9.50	416	360	38.4	21,646	18,720	1,996
Miscellaneous sales and related workers	16.01	11.07	635	443	39.7	33,003	23,017	2,061
Office and administrative support occupations	14.65	13.87	577	544	39.4	29,964	28,288	2,046
First-line supervisors/managers of office and administrative support workers	20.30	19.69	807	774	39.8	41,964	40,225	2,067
Switchboard operators, including answering service	11.53	11.46	451	440	39.1	23,464	22,880	2,035
Telephone operators	16.85	17.26	642	647	38.1	33,381	33,665	1,981
Financial clerks	14.13	13.50	558	539	39.5	28,998	28,001	2,053
Bill and account collectors	14.79	14.10	590	564	39.9	30,608	29,330	2,070
Billing and posting clerks and machine operators	13.98	13.50	550	540	39.3	28,597	28,080	2,045
Bookkeeping, accounting, and auditing clerks	15.26	15.00	602	595	39.4	31,277	30,927	2,050
Payroll and timekeeping clerks	15.33	15.50	610	610	39.8	31,718	31,720	2,068
Procurement clerks	16.11	15.06	638	602	39.6	33,166	31,319	2,059
Tellers	11.40	10.77	451	428	39.6	23,455	22,277	2,058

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Brokerage clerks	\$17.74	\$16.96	\$683	\$673	38.5	\$35,536	\$35,000	2,003
Credit authorizers, checkers, and clerks	14.61	14.00	577	555	39.5	30,023	28,870	2,055
Customer service representatives	15.65	14.91	620	585	39.6	32,134	30,333	2,053
File clerks	11.79	11.48	459	457	39.0	23,877	23,739	2,026
Hotel, motel, and resort desk clerks	9.17	9.00	360	360	39.2	18,370	18,720	2,003
Interviewers, except eligibility and loan	12.85	12.39	483	452	37.6	25,114	23,504	1,955
Loan interviewers and clerks	15.27	14.85	605	593	39.6	31,451	30,826	2,059
New accounts clerks	12.50	12.23	495	489	39.6	25,720	25,438	2,058
Order clerks	14.11	13.00	564	520	40.0	29,331	27,040	2,079
Human resources assistants, except payroll and timekeeping	17.89	15.87	705	635	39.4	36,646	32,999	2,048
Receptionists and information clerks	12.09	11.79	476	466	39.4	24,740	24,134	2,047
Reservation and transportation ticket agents and travel clerks ...	13.99	13.80	552	535	39.4	28,683	27,820	2,051
Cargo and freight agents	15.64	16.28	626	651	40.0	32,539	33,862	2,080
Couriers and messengers	10.70	10.51	405	396	37.9	21,066	20,590	1,969
Dispatchers	15.27	15.00	621	600	40.7	32,289	31,200	2,115
Dispatchers, except police, fire, and ambulance	15.43	15.00	628	600	40.7	32,662	31,200	2,116
Meter readers, utilities	15.28	12.25	611	490	40.0	31,788	25,480	2,080
Production, planning, and expediting clerks	17.92	16.97	718	680	40.1	37,319	35,360	2,083
Shipping, receiving, and traffic clerks	13.27	12.51	529	500	39.9	27,512	26,000	2,074
Stock clerks and order fillers	12.17	11.55	486	460	40.0	25,245	23,920	2,075
Weighers, measurers, checkers, and samplers, recordkeeping	12.28	11.79	491	472	40.0	25,540	24,523	2,080
Secretaries and administrative assistants	16.98	16.04	663	630	39.1	34,310	31,965	2,021
Executive secretaries and administrative assistants	19.70	19.23	778	753	39.5	40,458	39,156	2,054
Legal secretaries	18.04	16.23	702	613	38.9	36,519	31,890	2,025
Medical secretaries	14.88	14.01	575	560	38.7	29,865	29,120	2,008

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Secretaries, except legal, medical, and executive	\$15.48	\$15.00	\$604	\$600	39.0	\$31,024	\$30,758	2,004
Computer operators Data entry and information processing workers	16.08	16.27	634	612	39.4	32,945	31,799	2,049
Data entry keyers	12.58	12.00	490	469	39.0	25,446	24,211	2,023
Word processors and typists	12.24	11.64	476	463	38.9	24,716	24,078	2,020
Desktop publishers	14.32	13.87	562	520	39.2	29,203	27,039	2,039
Insurance claims and policy processing clerks	16.11	14.95	618	561	38.3	32,118	29,160	1,993
Mail clerks and mail machine operators, except postal service	15.74	15.50	611	596	38.8	31,786	31,000	2,020
Office clerks, general	11.46	10.17	453	407	39.6	23,581	21,158	2,058
Office machine operators, except computer	13.43	12.50	525	500	39.1	27,272	26,000	2,031
Proofreaders and copy markers	12.44	12.03	496	481	39.9	25,804	25,024	2,075
Farming, fishing, and forestry occupations	12.85	11.00	514	440	40.0	26,718	22,880	2,080
Miscellaneous agricultural workers	12.03	11.00	481	440	40.0	24,210	22,880	2,013
Farmworkers and laborers, crop, nursery, and greenhouse	9.86	9.28	394	371	40.0	19,326	18,616	1,961
Construction and extraction occupations	10.66	9.50	426	380	40.0	20,144	18,720	1,889
First-line supervisors/managers of construction trades and extraction workers	18.34	16.44	732	644	39.9	37,345	33,280	2,036
Brickmasons, blockmasons, and stonemasons	26.44	25.00	1,080	1,000	40.9	55,826	52,000	2,112
Brickmasons and blockmasons	25.08	25.66	1,000	1,026	39.9	49,901	49,265	1,989
Carpenters	25.69	25.66	1,024	1,026	39.9	50,966	49,265	1,984
Carpet, floor, and tile installers and finishers	19.54	18.00	777	720	39.8	40,060	37,440	2,050
Carpet installers	20.13	19.00	794	713	39.5	41,260	37,050	2,050
Tile and marble setters	22.27	20.00	891	800	40.0	46,312	41,600	2,080
	18.51	15.84	729	634	39.4	37,841	32,949	2,044

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Cement masons, concrete finishers, and terrazzo workers	\$18.89	\$18.00	\$753	\$720	39.8	\$37,937	\$37,440	2,008
Cement masons and concrete finishers	18.85	18.00	751	720	39.8	37,838	37,440	2,007
Construction laborers	14.57	12.77	577	511	39.6	28,895	25,553	1,983
Construction equipment operators	18.23	16.00	734	640	40.3	35,525	31,410	1,949
Paving, surfacing, and tamping equipment operators	16.06	15.00	638	600	39.7	29,486	28,560	1,835
Operating engineers and other construction equipment operators	19.21	16.56	779	662	40.5	38,523	34,432	2,005
Drywall installers, ceiling tile installers, and tapers	17.02	15.00	680	600	39.9	35,323	31,200	2,076
Drywall and ceiling tile installers	16.84	15.00	673	600	39.9	34,982	31,200	2,077
Electricians	19.95	18.00	798	720	40.0	41,505	37,440	2,080
Glaziers	17.00	15.00	680	600	40.0	35,350	31,200	2,080
Insulation workers	16.30	14.97	652	599	40.0	33,900	31,131	2,080
Insulation workers, floor, ceiling, and wall	14.30	14.97	572	599	40.0	29,740	31,131	2,080
Insulation workers, mechanical	17.77	16.14	711	645	40.0	36,967	33,565	2,080
Painters and paperhangers	14.82	13.00	586	520	39.5	30,091	27,040	2,031
Painters, construction and maintenance	14.72	13.00	582	520	39.5	29,885	27,040	2,030
Pipelayers, plumbers, pipefitters, and steamfitters	20.90	19.79	835	792	40.0	43,185	41,161	2,066
Pipelayers	15.43	13.00	617	520	40.0	32,093	27,040	2,080
Plumbers, pipefitters, and steamfitters	21.52	20.00	860	800	40.0	44,424	41,600	2,064
Plasterers and stucco masons	15.56	15.24	616	600	39.6	31,967	31,200	2,054
Roofers	15.93	13.85	634	520	39.8	31,308	26,121	1,966
Sheet metal workers	19.41	17.00	756	630	39.0	39,277	32,760	2,024
Structural iron and steel workers	22.65	21.97	906	879	40.0	46,951	44,819	2,073
Helpers, construction trades ..	12.14	11.50	484	453	39.9	24,552	22,880	2,022

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Helpers--brickmasons, blockmasons, stonemasons, and tile and marble setters	\$13.28	\$12.00	\$521	\$480	39.2	\$26,040	\$22,880	1,960
Helpers--carpenters	12.61	12.50	505	500	40.0	26,235	26,000	2,080
Helpers--electricians	9.85	9.50	394	380	40.0	20,453	19,760	2,076
Helpers--painters, paperhangers, plasterers, and stucco masons	10.17	10.00	407	400	40.0	21,160	20,800	2,080
Helpers--pipelayers, plumbers, pipefitters, and steamfitters	11.68	12.00	467	480	40.0	24,290	24,960	2,080
Helpers--roofers	9.68	9.50	387	380	40.0	19,217	19,760	1,985
Construction and building inspectors	26.98	27.00	1,082	1,080	40.1	56,275	56,160	2,085
Elevator installers and repairers	38.60	39.57	1,544	1,583	40.0	80,287	82,306	2,080
Hazardous materials removal workers	18.73	15.18	749	607	40.0	37,866	31,583	2,021
Septic tank servicers and sewer pipe cleaners	17.53	18.89	777	756	44.3	40,420	39,291	2,306
Miscellaneous construction and related workers	15.43	15.04	616	602	39.9	31,438	30,160	2,038
Earth drillers, except oil and gas	16.94	16.00	677	640	40.0	35,225	33,280	2,080
Mining machine operators	21.21	19.57	849	783	40.0	44,080	40,706	2,078
Roustabouts, oil and gas	21.33	19.50	853	780	40.0	44,375	40,560	2,080
Helpers--extraction workers ..	12.64	12.10	505	484	40.0	26,283	25,168	2,080
Installation, maintenance, and repair occupations	18.36	17.09	739	685	40.2	38,311	35,454	2,086
First-line supervisors/managers of mechanics, installers, and repairers	25.58	23.53	1,062	975	41.5	55,232	50,703	2,159
Computer, automated teller, and office machine repairers	16.97	16.25	678	650	39.9	35,245	33,800	2,077
Radio and telecommunications equipment installers and repairers	23.69	25.89	948	1,036	40.0	49,281	53,847	2,080

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Telecommunications equipment installers and repairers, except line installers	\$23.69	\$25.89	\$948	\$1,036	40.0	\$49,281	\$53,847	2,080
Miscellaneous electrical and electronic equipment mechanics, installers, and repairers	17.08	16.00	684	640	40.0	35,562	33,280	2,082
Electrical and electronics repairers, commercial and industrial equipment	18.04	16.86	722	674	40.0	37,532	35,071	2,080
Electrical and electronics repairers, powerhouse, substation, and relay	31.30	34.30	1,253	1,372	40.0	65,134	71,340	2,081
Electronic equipment installers and repairers, motor vehicles	15.48	15.50	628	640	40.6	32,681	33,280	2,112
Electronic home entertainment equipment installers and repairers	14.27	12.00	571	480	40.0	29,680	24,960	2,080
Security and fire alarm systems installers	19.18	18.00	765	720	39.9	39,788	37,440	2,074
Aircraft mechanics and service technicians	21.39	20.00	879	749	41.1	44,594	41,600	2,085
Automotive technicians and repairers	17.59	16.34	710	659	40.4	36,943	34,245	2,100
Automotive body and related repairers	16.89	15.00	682	600	40.4	35,475	31,200	2,100
Automotive glass installers and repairers	16.73	17.00	669	680	40.0	34,790	35,360	2,080
Automotive service technicians and mechanics	17.81	16.88	719	684	40.4	37,406	35,543	2,100
Bus and truck mechanics and diesel engine specialists ...	19.06	18.00	765	720	40.1	39,774	37,440	2,087
Heavy vehicle and mobile equipment service technicians and mechanics	17.23	17.00	699	680	40.6	36,359	35,360	2,110
Farm equipment mechanics	15.72	15.40	656	620	41.7	34,110	32,240	2,169

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Mobile heavy equipment mechanics, except engines	\$18.08	\$17.50	\$723	\$700	40.0	\$37,586	\$36,400	2,079
Rail car repairers	17.85	18.24	714	730	40.0	37,134	37,939	2,080
Small engine mechanics	15.71	15.00	626	600	39.8	32,219	31,200	2,051
Motorboat mechanics	15.40	18.15	610	726	39.6	30,970	37,752	2,011
Motorcycle mechanics	16.65	16.00	664	640	39.9	34,095	31,462	2,048
Outdoor power equipment and other small engine mechanics	15.47	15.00	619	600	40.0	32,183	31,200	2,080
Miscellaneous vehicle and mobile equipment mechanic, installers, and repairers	10.61	10.00	422	400	39.8	21,942	20,800	2,068
Tire repairers and changers	10.54	10.00	419	400	39.7	21,764	20,800	2,066
Control and valve installers and repairers	18.63	18.50	745	740	40.0	38,758	38,480	2,080
Control and valve installers and repairers, except mechanical door	21.19	20.78	848	831	40.0	44,073	43,222	2,080
Heating, air conditioning, and refrigeration mechanics and installers	18.72	17.14	754	680	40.3	39,230	35,360	2,096
Home appliance repairers	17.04	17.36	693	680	40.7	36,018	35,375	2,114
Industrial machinery installation, repair, and maintenance workers	16.86	16.60	674	664	39.9	34,777	33,946	2,062
Industrial machinery mechanics	21.29	20.53	851	804	40.0	44,060	41,810	2,070
Maintenance and repair workers, general	15.07	15.00	602	600	39.9	30,996	30,714	2,057
Maintenance workers, machinery	16.53	15.29	661	612	40.0	34,170	31,799	2,067
Millwrights	18.84	16.60	753	664	40.0	39,179	34,530	2,080
Line installers and repairers ...	25.01	27.22	1,000	1,089	40.0	51,801	56,618	2,071
Electrical power-line installers and repairers	27.19	27.22	1,088	1,089	40.0	56,558	56,618	2,080
Telecommunications line installers and repairers	24.25	27.46	970	1,099	40.0	50,153	57,123	2,068
Precision instrument and equipment repairers	18.40	15.45	736	618	40.0	38,268	32,136	2,080

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Miscellaneous installation, maintenance, and repair workers	\$13.57	\$12.95	\$539	\$500	39.7	\$27,679	\$26,000	2,039
Helpers--installation, maintenance, and repair workers	11.49	11.00	456	420	39.7	23,243	21,840	2,023
Production occupations	13.63	12.46	542	494	39.8	28,147	25,646	2,065
First-line supervisors/managers of production and operating workers	20.96	20.40	851	830	40.6	44,239	43,160	2,110
Electrical, electronics, and electromechanical assemblers	11.30	10.40	450	416	39.8	23,385	21,632	2,069
Coil winders, tapers, and finishers	10.71	10.00	428	400	40.0	22,279	20,800	2,080
Electrical and electronic equipment assemblers ..	11.53	10.52	458	421	39.8	23,834	21,882	2,068
Electromechanical equipment assemblers ..	11.26	10.66	446	426	39.6	23,182	22,173	2,059
Engine and other machine assemblers	18.83	16.87	753	675	40.0	39,159	35,079	2,080
Structural metal fabricators and fitters	14.13	14.50	565	580	40.0	29,386	30,160	2,080
Miscellaneous assemblers and fabricators	10.81	10.00	431	400	39.9	22,409	20,800	2,073
Team assemblers	11.40	11.00	456	440	40.0	23,703	22,880	2,080
Bakers	11.31	10.00	442	400	39.1	22,990	20,800	2,032
Butchers and other meat, poultry, and fish processing workers	13.26	14.00	517	550	39.0	26,867	28,600	2,026
Butchers and meat cutters ..	13.57	14.05	531	560	39.1	27,602	29,120	2,033
Meat, poultry, and fish cutters and trimmers	13.63	16.25	507	500	37.2	26,379	26,000	1,935
Slaughterers and meat packers	9.68	8.90	387	356	40.0	20,128	18,512	2,080
Miscellaneous food processing workers	10.69	11.10	424	430	39.6	21,972	21,385	2,055
Food batchmakers	11.83	12.20	464	455	39.3	24,019	23,205	2,031
Food cooking machine operators and tenders ...	8.75	7.88	348	315	39.8	18,118	16,388	2,070

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Computer control programmers and operators	\$17.55	\$17.00	\$707	\$680	40.3	\$36,778	\$35,360	2,096
Computer-controlled machine tool operators, metal and plastic	16.75	16.40	676	650	40.3	35,120	33,800	2,097
Numerical tool and process control programmers ...	22.81	20.00	917	800	40.2	47,699	41,600	2,091
Forming machine setters, operators, and tenders, metal and plastic	12.82	12.80	511	514	39.8	26,551	26,728	2,071
Extruding and drawing machine setters, operators, and tenders, metal and plastic	13.10	13.25	520	520	39.7	27,048	27,040	2,065
Rolling machine setters, operators, and tenders, metal and plastic	12.84	12.00	514	480	40.0	26,717	24,960	2,080
Machine tool cutting setters, operators, and tenders, metal and plastic	13.19	12.50	528	500	40.0	27,423	26,000	2,079
Cutting, punching, and press machine setters, operators, and tenders, metal and plastic	12.77	11.48	511	459	40.0	26,564	23,878	2,080
Drilling and boring machine tool setters, operators, and tenders, metal and plastic	11.11	10.50	444	420	40.0	23,055	20,800	2,075
Grinding, lapping, polishing, and buffing machine tool setters, operators, and tenders, metal and plastic	13.54	13.00	542	520	40.0	28,157	27,040	2,079
Lathe and turning machine tool setters, operators, and tenders, metal and plastic	15.20	15.00	608	600	40.0	31,613	31,200	2,080
Milling and planing machine setters, operators, and tenders, metal and plastic	15.87	17.33	635	693	40.0	33,017	36,036	2,080
Machinists	18.95	19.20	757	768	40.0	39,374	39,936	2,078

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Metal furnace and kiln operators and tenders	\$17.38	\$17.98	\$695	\$719	40.0	\$36,153	\$37,398	2,080
Model makers and patternmakers, metal and plastic	17.72	16.15	709	646	40.0	36,860	33,592	2,080
Molders and molding machine setters, operators, and tenders, metal and plastic	11.42	10.50	449	400	39.3	23,339	20,800	2,044
Molding, coremaking, and casting machine setters, operators, and tenders, metal and plastic	11.04	10.00	434	400	39.3	22,544	20,800	2,041
Multiple machine tool setters, operators, and tenders, metal and plastic	12.97	11.90	503	468	38.8	26,171	24,336	2,018
Tool and die makers	20.57	20.85	823	834	40.0	42,646	43,368	2,073
Welding, soldering, and brazing workers	15.31	14.50	612	580	40.0	31,824	30,160	2,079
Welders, cutters, solderers, and brazers	15.37	14.50	614	580	40.0	31,939	30,160	2,078
Welding, soldering, and brazing machine setters, operators, and tenders	14.11	14.18	565	567	40.0	29,358	29,494	2,080
Miscellaneous metalworkers and plastic workers	14.08	13.50	566	560	40.2	29,419	29,120	2,089
Heat treating equipment setters, operators, and tenders, metal and plastic	13.69	14.58	547	583	40.0	28,468	30,326	2,080
Lay-out workers, metal and plastic	17.94	14.75	717	590	40.0	37,305	30,680	2,080
Plating and coating machine setters, operators, and tenders, metal and plastic	13.07	11.75	523	470	40.0	27,182	24,440	2,080
Tool grinders, filers, and sharpeners	16.59	16.25	653	650	39.4	33,952	33,800	2,047
Bookbinders and bindery workers	11.54	10.50	454	390	39.3	23,601	20,280	2,046
Bindery workers	11.38	10.00	447	390	39.3	23,266	20,280	2,045
Printers	15.41	15.00	614	600	39.8	31,910	31,200	2,070

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Job printers	\$16.38	\$17.95	\$642	\$720	39.2	\$33,363	\$37,440	2,036
Prepress technicians and workers	15.54	16.00	620	640	39.9	32,229	33,280	2,074
Printing machine operators	15.14	14.71	605	589	39.9	31,436	30,603	2,076
Laundry and dry-cleaning workers	10.10	9.60	396	373	39.2	20,576	19,371	2,038
Pressers, textile, garment, and related materials	9.04	9.00	350	339	38.7	18,208	17,645	2,014
Sewing machine operators	9.05	8.80	356	350	39.3	18,504	18,177	2,044
Tailors, dressmakers, and sewers	14.42	12.00	539	469	37.3	28,011	24,375	1,942
Tailors, dressmakers, and custom sewers	14.14	11.50	525	431	37.2	27,315	22,425	1,932
Textile machine setters, operators, and tenders	10.46	10.15	409	400	39.1	21,280	20,800	2,034
Textile cutting machine setters, operators, and tenders	10.32	10.70	395	400	38.3	20,536	20,800	1,990
Textile winding, twisting, and drawing out machine setters, operators, and tenders ..	10.18	10.55	407	422	40.0	21,170	21,944	2,080
Miscellaneous textile, apparel, and furnishings workers	12.93	11.50	511	460	39.5	26,589	23,920	2,056
Upholsterers	12.77	11.00	511	440	40.0	26,559	22,880	2,080
Cabinetmakers and bench carpenters	12.97	12.00	519	480	40.0	26,968	24,960	2,079
Furniture finishers	12.61	10.84	504	434	40.0	26,233	22,545	2,080
Woodworking machine setters, operators, and tenders	11.91	11.44	475	456	39.9	24,657	23,400	2,071
Sawing machine setters, operators, and tenders, wood	11.34	10.53	452	421	39.9	23,471	21,902	2,070
Woodworking machine setters, operators, and tenders, except sawing	12.43	13.00	495	520	39.9	25,747	27,040	2,072
Power plant operators, distributors, and dispatchers	23.66	23.49	947	940	40.0	49,219	48,857	2,080
Power plant operators	23.06	23.49	922	940	40.0	47,963	48,857	2,080

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Water and liquid waste treatment plant and system operators	\$18.91	\$17.69	\$756	\$708	40.0	\$39,338	\$36,795	2,080
Miscellaneous plant and system operators	24.46	28.00	964	1,008	39.4	50,145	52,416	2,050
Gas plant operators	27.97	28.47	1,119	1,139	40.0	58,179	59,218	2,080
Chemical processing machine setters, operators, and tenders	15.84	16.32	634	653	40.0	32,951	33,935	2,080
Chemical equipment operators and tenders ...	14.43	15.18	577	607	40.0	30,010	31,574	2,080
Crushing, grinding, polishing, mixing, and blending workers	14.36	13.99	573	560	39.9	29,053	27,360	2,024
Crushing, grinding, and polishing machine setters, operators, and tenders	15.66	14.00	627	560	40.0	32,142	28,080	2,052
Grinding and polishing workers, hand	11.88	10.94	475	438	40.0	24,048	22,080	2,025
Mixing and blending machine setters, operators, and tenders ..	15.30	15.00	610	600	39.9	30,745	28,392	2,010
Cutting workers	12.74	12.36	504	480	39.6	26,210	24,960	2,057
Cutters and trimmers, hand	13.58	14.00	543	560	40.0	28,244	29,120	2,080
Cutting and slicing machine setters, operators, and tenders ..	12.50	11.70	493	454	39.4	25,637	23,629	2,051
Extruding, forming, pressing, and compacting machine setters, operators, and tenders	11.90	11.90	476	476	40.0	24,754	24,748	2,080
Furnace, kiln, oven, drier, and kettle operators and tenders	11.25	10.00	450	400	40.0	23,400	20,800	2,080
Inspectors, testers, sorters, samplers, and weighers	13.98	12.56	558	502	39.9	28,957	26,125	2,071
Medical, dental, and ophthalmic laboratory technicians	15.79	14.90	622	596	39.4	32,334	30,984	2,048
Dental laboratory technicians	16.77	15.00	653	576	38.9	33,957	29,952	2,025

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Packaging and filling machine operators and tenders	\$12.61	\$13.03	\$502	\$493	39.8	\$25,852	\$25,646	2,051
Painting workers	14.13	12.47	566	500	40.1	29,423	26,000	2,082
Coating, painting, and spraying machine setters, operators, and tenders	12.16	12.00	486	480	40.0	25,228	24,856	2,075
Painters, transportation equipment	18.14	16.58	732	663	40.3	38,049	34,486	2,098
Painting, coating, and decorating workers	12.37	12.25	492	490	39.8	25,584	25,480	2,069
Photographic process workers and processing machine operators	12.79	11.00	501	440	39.2	26,076	22,880	2,039
Photographic process workers	13.50	11.00	533	440	39.5	27,739	22,880	2,056
Photographic processing machine operators	12.24	10.71	477	416	39.0	24,797	21,611	2,026
Miscellaneous production workers	11.29	10.22	449	404	39.7	23,296	20,883	2,064
Cementing and gluing machine operators and tenders	11.81	10.83	473	433	40.0	24,575	22,526	2,080
Molders, shapers, and casters, except metal and plastic	11.33	11.00	453	440	40.0	23,562	22,880	2,080
Paper goods machine setters, operators, and tenders	14.53	15.00	574	600	39.5	29,833	31,200	2,053
Helpers--production workers	10.46	10.00	415	400	39.7	21,593	20,800	2,064
Transportation and material moving occupations	13.49	12.22	546	487	40.5	28,125	25,056	2,085
First-line supervisors/managers of helpers, laborers, and material movers, hand	18.45	16.25	760	644	41.2	39,276	33,488	2,129

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
First-line supervisors/managers of transportation and material-moving machine and vehicle operators	\$20.64	\$21.88	\$874	\$875	42.3	\$45,460	\$45,504	2,202
Aircraft pilots and flight engineers	39.57	29.88	1,627	1,384	41.1	82,372	64,642	2,082
Bus drivers	11.65	11.00	430	440	36.9	20,366	21,840	1,748
Bus drivers, school	11.26	10.07	337	312	30.0	12,713	12,017	1,129
Driver/sales workers and truck drivers	14.87	14.20	611	574	41.1	31,465	29,640	2,116
Driver/sales workers	15.57	15.25	627	638	40.3	32,626	33,176	2,095
Truck drivers, heavy and tractor-trailer	15.96	14.99	670	600	42.0	34,303	31,200	2,149
Truck drivers, light or delivery services	12.48	11.38	496	451	39.7	25,677	23,454	2,057
Taxi drivers and chauffeurs ...	9.54	9.45	366	352	38.3	19,006	18,304	1,993
Sailors and marine oilers	12.24	13.62	488	545	39.9	24,374	25,066	1,991
Ship and boat captains and operators	18.55	20.00	847	800	45.7	42,864	41,600	2,310
Captains, mates, and pilots of water vessels	18.55	20.00	847	800	45.7	42,864	41,600	2,310
Parking lot attendants	8.07	7.50	306	280	37.9	15,928	14,560	1,973
Service station attendants	10.44	9.50	414	380	39.7	21,532	19,760	2,063
Conveyor operators and tenders	11.63	10.75	465	430	40.0	24,183	22,360	2,080
Crane and tower operators	16.38	14.42	655	577	40.0	33,950	29,994	2,072
Dredge, excavating, and loading machine operators	15.89	15.60	634	624	39.9	32,301	32,240	2,033
Excavating and loading machine and dragline operators	15.84	15.50	632	620	39.9	32,186	31,585	2,032
Hoist and winch operators	14.71	15.68	588	627	40.0	30,597	32,614	2,080
Industrial truck and tractor operators	13.36	12.50	534	500	40.0	27,654	26,000	2,070
Laborers and material movers, hand	10.44	10.00	414	393	39.6	21,399	20,222	2,049
Cleaners of vehicles and equipment	9.55	9.00	381	350	39.9	19,793	18,200	2,073
Laborers and freight, stock, and material movers, hand	11.00	10.20	435	404	39.5	22,478	20,800	2,044

See footnotes at end of table.

Table 30

Private industry establishments with fewer than 100 workers: Mean and median hourly, weekly, annual earnings and mean weekly and annual hours for full-time workers — Continued

Occupation ¹	Hourly ²		Weekly ³			Annual ⁴		
	Mean earnings	Median earnings	Mean earnings	Median earnings	Mean hours	Mean earnings	Median earnings	Mean hours
Machine feeders and offbearers	\$9.97	\$9.50	\$399	\$380	40.0	\$20,733	\$19,760	2,080
Packers and packagers, hand	9.62	9.00	380	360	39.5	19,536	18,720	2,030
Refuse and recyclable material collectors	11.14	10.00	459	427	41.1	23,843	22,194	2,140

¹ A classification system including about 800 individual occupations is used to cover all workers in the civilian economy. See appendix B for more information.

² Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, and holidays; nonproduction bonuses; and tips. The mean is computed by totaling the pay of all workers and dividing by the number of workers, weighed by hours.

³ Mean weekly earnings are the straight-time weekly wages or salaries paid to employees. Median weekly earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean weekly hours are the hours an employee is scheduled to work in

a week, exclusive of overtime.

⁴ Mean annual earnings are the straight-time annual wages or salaries paid to employees. Median annual earnings designate position – one-half of the earnings are paid the same as or more than the rate shown and half are paid the same as or less than the rate shown. Mean annual hours are the hours an employee is scheduled to work in a year, exclusive of overtime.

NOTE: Dashes indicate that data did not meet publication criteria. Overall occupational groups may include data for categories not shown separately.

SOURCE: Bureau of Labor Statistics, National Compensation Survey.