

Jordanian Delegation
to the U.S. Department of Commerce's
International Buyer Program



2009 International Franchise Show

MAKE THIS THE YEAR YOU OWN A FRANCHISE, AND
Transform your life.



March 20-22, 2009

Walter E. Washington Convention Center
801 Mount Vernon Place, NW
Washington, DC

Index

1. AlBaraha Company for Export and Import
2. AlKilani Establishment for Tyres and Spare Parts
3. Arkan Import Export
4. Good Harvest Investment Company
5. Hassan AlKouz and Sons Company
6. Higher Council for Science and Technology
7. Jordan Company for Shopping Centers
8. Lowzan Cosmetics Company
9. Mowafaq for Cement Flagstones and Marble Factory
10. Mustafa Esbeih and Partners
11. Najjar
12. Radwan Toma Factory for Marble and Stone
13. Wesam Institute for Restaurant

International Buyer Program

The IBP is a joint government-industry effort designed to stimulate U.S. exports by promoting major U.S. industry exhibitions to international markets. The IBP helps increase exports by increasing the number of international buyers visiting major U.S. trade exhibitions, providing U.S. firms likely to export with practical help and advice, and providing international buyers with opportunities to visit the United States and meet with prospective U.S. trading partners.

Ms. Sheryl Maas

Commercial Counselor

**U.S. Commercial Service
American Embassy, Amman**

P. O. Box 354 Amman 11118, Jordan

Tel: 962-6-590-6629

Fax: 962-6-592-0146

Email: Sheryl.Pinckney-Maas@mail.doc.gov

www.buyusa.gov/jordan/en

Dear Business Colleagues

Welcome to the U.S. Commercial Service in Jordan. I would like to introduce the third Jordanian Business delegation to the International Franchise Expo 2009. This is an excellent time to introduce American Franchise concepts at every investment level to the growing Jordanian market.

The Government of Jordan has taken steps to encourage foreign investment. Its vision is transforming Jordan into an outward-oriented, market-based economy competitive in the global marketplace.

The United States and Jordan have been close trading partners for decades and in 2001 signed the US-Jordan Free Trade Agreement. As the Commercial Counselor, I am committed to expanding even more our strong business relationship with Jordan. The Jordanian companies listed in this brochure are looking to find American partners to build long and sustainable business relations. I urge you to take advantage of their presence in Washington and ask detailed questions about the Jordanian market.

The Commercial Service is eager to assist you in establishing relationships with Jordanian companies. I hope you will contact us and become familiar with the services we can offer. For more information, please visit, www.buyusa.gov/jordan/en

Ms. Muna Farkouh

Senior Commercial Specialist

Jordanian Delegation Leader

**U.S. Commercial Service
American Embassy, Amman**

P. O. Box 354 Amman 11118, Jordan

Tel: 962-6-590-6057

Fax: 962-6-592-0146

Email: Muna.Farkouh@mail.doc.gov

www.buyusa.gov/jordan/en

March 2000, Ms. Muna Farkouh joined the US Commercial Service in Amman, Jordan to serve as Commercial Specialist. She handles US - Jordan commercial interests; reporting on domestic commercial matters and the promotion of the US business interests to increase awareness and market US products and services with Jordanian business people.

Muna's primary responsibility is to counsel and assist Jordanian businessmen in locating U.S. suppliers of products and services and to assist the US business community by providing general information about present and future needs of the Jordanian market.

In addition to overseeing the market research program, her sectorial expertise and responsibility ranges from Healthcare products and services, Pharmaceuticals, Environment and Water, Aviation and Transportation, Tourism, Information Technology, Telecommunication, Franchise, Education and Training, Advertising services, Agriculture and Packaging among others.

Prior to joining the US Commercial Service Ms. Farkouh's career incorporated work experience as a Commercial Specialist at the Economic/Commercial section of the US Embassy, Amman, she also worked in the private sector in marketing management and research of feasibility studies in areas of chemicals, fertilizers, and fine chemicals for the Dead Sea Chemical Complex, Amman.

Ms. Farkouh holds a Bachelor's degree from the American International University in the United Kingdom in Business Administration and Economics, with area of concentration in marketing and international business.

AlBaraha Company for Export & Import **Mohammad Bani Hani, Owner**

P. O. Box 3535 Irbid 21110, Jordan
Tel: 962-2-7272-5852
Fax: 962-2-7599-9316
Email: Mo_bh73@hotmail.com

The company import and export different kinds of stones, marble and sells to the local market.

Objective

Learning about franchising business.

AlKilani Establishment for Tyres & Spare Parts **Mr. Mohannad Kelani, General Manager**

P. O. Box 733 Amman, Jordan
Tel: 962-6-581-4104
Fax: 962-6-556-0673
Email: Mohannadkelani@yahoo.com

AlKilani Establishment for Tyres and Spare Parts operates as an agent, importer, and exporter of tyres and spare parts for Jordan and Dubai.

Objective

Networking, and seeking new opportunities in franchising.

Arkan Import Export **Mr. Ayman Hijzai, Deputy General Manager**

P. O. Box 140956 Amman 11814, Jordan
Tel: 962-6-581-3474
Fax: 962-6-581-3282
Email: arkan@go.com.jo

Arkan Import Export deals in steel and rubber scrap for recycling purposes.

Objective

- Export scrap from USA.
 - Expand the business in franchising.
-

Good Harvest Investment Company **Mr. Nicolas Tsikhakis, CEO**

P. O. Box 110226 Amman 11110, Jordan
Tel: 962-6-420-5128
Fax: 962-6-420-5129
Email: nicolast@goodharvest.com.jo

Good Harvest Investment Company is a private shareholding company that was established in 2002. The company operates and runs Crumz Bakery Café. The core of the business is a bakery that is specialized in the production of high quality innovative bread and pastries, and a café that serves its customers with gourmet food and beverages in a friendly and casual atmosphere.

Objective

Attend the symposia and seek opportunities to franchise our concept.

Hassan AlKouz and Sons Company **Mr. Ahmad Hassan Alkouz, General Manager**

P. O. Box 160 Amman 11732, Jordan
Tel: 962-6-562-7863
Fax: 962-6-562-7864
Email: koz7777@yahoo.com

Hassan Alkouz and Sons Company is one of the leading contracting companies in Jordan. The company is classified as a first class company in highways construction, concrete bridges and culverts, earthwork and mining. The company is interested in the trading market, construction equipment, heavy equipment spare parts, and project management software.

Objective

Networking, and seeking new opportunities in franchising.

Higher Council for Science and Technology **Professor Ayed S. Amr, Principal Advisor**

Professor Riyad N. Bitar,
Assistant Secretary General for Technical Affairs

Engineer Samer Sabbagh, Fund Manager **(National Fund for Enterprise Support)**

P. O. Box 36 Amman 11941, Jordan
Tel: 962-6-524-0401
Fax: 962-6-534-0589
Email: ayedamr@hcst.gov.jo
riyad@hcst.gov.jo
sabbagh@nafes.org.jo
www.hcst.gov.jo

Commercialization of Research projects, supporting start-up projects, spin-off business (SME's) and development of new business incubators.

Objective

Networking, and seeking new opportunities in franchising.

Jordan Company for Shopping Centers

Mr. Khaled Mousa Alabdallah, General Manager

Mr. Rami Al Shafie, Executive Manager

P. O. Box 8801 Amman 11121, Jordan

Tel: 962-6-562-6364

Fax: 962-6-562-6160

Email: ram_shaf@yahoo.co.uk

www.istiklalmall.com.jo

Jordan Company for Shopping Centers offers a unique kind of shopping and recreational experience, not only for Amman, but also Jordan as a whole. The mall is designed to have an enjoyable ambience. It has been developed in accordance with the most modern "mall concepts" that are popular worldwide. Istiklal Mall for sure for all.

Objective

To explore new opportunities in the franchising.

Lowzan Cosmetics Company

Mr. Ihab Alawneh, Member of the Board

P. O. Box 928505 Amman 11190, Jordan

Tel: 962-6-464-3163

Fax: 962-6-568-0804

Email: lowzan@orange.jo

Lowzan Cosmetics Company import food supplements, cosmetics, hair salons, skin care, tooth care from Italy, Turkey and Germany.

Objective

To explore diversification and franchise possibilities.

Mowafaq for Cement Flagstones and

Marble Factory

Mowafaq Bani Hani, Owner

P. O. Box 3535 Irbid 21110, Jordan

Tel: 962-2-79 524-5797

Fax: 962-2-740-2062

Email: stjrna2000@yahoo.com

Mowafaq for Cement Flagstones and Marble Factory produces different kinds of marble with different shapes and colors for Jordan and UAE.

Objective

Seeking new opportunities in franchising.

Mustafa Esbeih and Partners **Mohannad Mustafa Sobeih, Marketing Manager**

P. O. Box 3107 Amman 11953, Jordan
Telfax: 962-6-535-7148
Email: smsubeih@go.com.jo
www.subeih.com.jo

Mustafa Esbeih and Partners hired qualified technicians for sawing and carving stones and marble with a wide and long experience in the field, its becomes well known in the middle east and some foreign markets world wide, the company has completed numerous construction building projects in different cities in Jordan, USA, France, Hongkong and the Gulf.

Objective

Seeking new opportunities in franchising

Najjar **Tayseer Yousef Ibrahim,** **Project Coordinator and Sales Manager**

P. O. Box 1217 Amman 11118 Jordan
Telfax: 962-6-464-1132
Email: Tayseer@najjar.ws
www.najjar.ws

Supplier for containers for Restaurant and Hotels and billing materials in Jordan

Objective

Exploring new investment opportunities.

Radwan Toma Factory for Marble & Stone **Radwan Mohammad Hussein Toma, Owner**

P. O. Box 3535
Amman 21110, Jordan
Telfax: 962-2-740-2309
Email: radwantoema@yahoo.com

Radwan Toma Factory for Marble and Stone produces different kinds of marble with different shapes and colors. The product is used for Jordan, UK and the Gulf.

Objective

Seeking new opportunities in franchising.

2009 International Franchise Show

Wesam Institute for Restaurant **Mr. Issam Samir Tabaza, Sales Manager**

P. O. Box 6900

Amman 11180, Jordan

Tel: 962-6-490-5654

Fax: 962-6-490-6825

Email: salaht_wesam@yahoo.com

Supplier for plastic containers for the restaurants and hotel business for the market in Jordan.

Objective

To find new suppliers for plastic containers



**U.S. Commercial Service
American Embassy, Amman**

P. O. Box 354 Amman 11118, Jordan

Tel: + 962-6-590-6632

Fax: + 962-6-592-0146

Email: Amman.Office.Box@mail.doc.gov

www.buyusa.gov/jordan/en