

## Jordanian Delegation to the U.S. Department of Commerce's International Buyer Program



# 2009 International Consumer Electronics Show (CES)

January 8-11, 2009, Las Vegas, Nevada at Las Vegas Convention Center Las Vegas Hilton & Sands Expo and Convention Center / The Venetian

http://www.cesweb.org/

## Index

- 1. @ Your Service Group
- 2. Al Ameen Electronics Establishment
- 3. Al Dar'Aeen for Housing Company
- 4. Al Faid General Contracting Company Ltd.
- 5. Al Hasasneh and Hashemeh Company
- 6. Al Mostaqilla Technology and Industrial Investment Company
- 7. Aqua Industrial and Investment Company
- 8. Yousef and Ibrahim Shehadeh Company (AVTEC)
- 9. General Deluxe Electronics
- 10. General Computers and Electronics Company
- 11. Good Life for Electric Devices
- 12. Integrated Development Company
- 13. Jordan Company for Shopping Centers
- 14. Jordan Sky
- 15. Nieroukh Scales Metallic Shelves Company
- 16. Safari Entertainment Company
- 17. Soft House Furniture
- 18. Zein International

#### International Buyer Program

The IBP is a joint government-industry effort designed to stimulate U.S. exports by promoting major U.S. industry exhibitions to international markets. The IBP helps increase exports by increasing the number of international buyers visiting major U.S. trade exhibitions, providing U.S. firms likely to export with practical help and advice, and providing international buyers with opportunities to visit the United States and meet with prospective U.S. trading partners. Ms. Sheryl Maas Commercial Counselor

### U.S. Commercial Service American Embassy, Amman

 P. 0. Box 354 Amman 11118, Jordan

 Tel:
 + 962-6-590-6629

 Fax:
 + 962-6-592-0146

 Email:
 Sheryl.Pinckney-Maas@mail.doc.gov

 www.buyusa.gov/jordan/en

Dear Business Colleagues

Welcome to the U.S. Commercial Service in Jordan. I would like to introduce the Jordanian Business delegation to the Consumer Electronics show 2009. This is an excellent opportunity to introduce American electronics firms to the growing Jordanian market.

Jordan has taken steps to encourage foreign investment and realize the vision of transforming Jordan into an outward-oriented, marketbased economy competitive in the global marketplace.

The consumer electronics sectors are expanding rapidly and major U.S. brands are present in the market, with plenty of room for niche products and services.

The United States and Jordan have been close trading partners for decades and in 2001 signed the US-Jordan Free Trade Agreement. As the Commercial Counselor, I am committed to expanding even more our strong business relationship with Jordan. The Jordanian companies listed in the brochure are looking to find American partners to build long and sustainable business relations. I urge you to take advantage of their presence in Las Vegas and ask detailed questions about the Jordanian market.

The Commercial Service is eager to assist you in establishing relationship with Jordanian companies. I hope you will contact us and become familiar with the services we can offer. For more information, please visit, www.buyusa.gov/jordan/en

Ms. Muna Farkouh Senior Commercial Specialist Jordanian Delegation Leader

### U.S. Commercial Service American Embassy, Amman

P. 0. Box 354 Amman 11118, Jordan Tel: + 962-6-590-6057 Fax: + 962-6-592-0146 Email: Muna.Farkouh@mail.doc.gov www.buyusa.gov/jordan/en

March 2000, Ms. Muna Farkouh joined the US Commercial Service in Amman, Jordan to serve as Commercial Specialist. She handles US - Jordan commercial interests; reporting on domestic commercial matters and the promotion of the US business interests to increase awareness and market US products and services with Jordanian business people.

Muna's primary responsibility is to counsel and assist Jordanian businessmen in locating U.S. suppliers of products and services and to assist the US business community by providing general information about present and future needs of the Jordanian market.

In addition to overseeing the market research program, her sectorial expertise and responsibility ranges from Healthcare products and services, Phamaceuticals, Environment and Water, Aviation and Transportation, Tourism, Information Technology, Telecommunication, Franchise, Education and Training, Advertising services, Agriculture and Packaging among others.

Prior to joining the US Commercial Service Ms. Farkouh's career incorporated work experience as a Commercial Specialist at the Economic/Commercial section of the US Embassy, Amman, she also worked in the private sector in marketing management and research of feasibility studies in areas of chemicals, fertilizers, and fine chemicals for the Dead Sea Chemical Complex, Amman.

Ms. Farkouh holds a Bachelor's degree from the American International University in the United Kingdom in Business Administration and Economics, with area of concentration in marketing and international business.

## @ Your Service Group Mr. Luai Obidat, VP Business Development and Legal Affairs

P. O. Box 960337 Amman 11196, Jordan		
Tel:	+ 962-6-581-7796	
Fax:	+ 962-6-581-7748	
Email:	luai@yourservicegroup.com	
	rami.karmi@yourservicegroup.com	
	www.yourservicegroup.com	

@Your Service Group is a syndicate of service-based venture specialized in providing a one-stop-shop solution for outsourcing services that include: technical support, custom-built servers and stations, software and automation solutions, program management, web development, management consultancy, real estate end-end management including property and facility management (HVAC, Electrical, Structural, Water Treatment, Energy Management and ICT).

### Objective

Networking, signing up partnership, acquiring representation rights of products and companies.

## Al Ameen Electronics Establishment Mr. Bassam Jamil Motawe, Marketing Manager Mr. Mohammed Jamil Motawe, Sales Manager

P. 0. Box 20300 Amman 11118, Jordan Tel: + 962-6-582-0613 Fax: + 962-6-582-5790 Email: jaffal2@gmail.com

Al Ameen Electronics Establishment is an importer, exporter and distributor of all kinds of home appliances since 1996.

#### **Objective**

Looking for new suppliers.



## Al Dar'Aeen for Housing Company Mr. Hazem Mohammad Tayser Tubaishat, Sales Manager

P. 0. Box 6330 Amman 11953, Jordan Tel: + 962-6-552-5425 Fax: + 962-6-552-5425 Email: hazem\_984@yahoo.com

Al Dar'Aeen for Housing Company specialized in constructing services and installation of electronic systems including installation of security systems and audio and video systems.

#### **Objective**

To get more exposure in the consumer electronics sector.

## Al Faid General Contracting Company Ltd. Division: Al Faid Construction and Equipments Mr. Mufid A. Abdul Majid Al-Hity, Managing Director

P. 0. Box 942161 Amman 11194, Jordan Tel: + 962-6-586-1712

101.	1 302 0 000 1112
Fax:	+ 962-6-586-1708
Email:	alfaid@batelco.jo

www.alfayid.net

Alfaid is an infra-construction, reconstruction, engineering development company. Alfaid has an extensive experience in the supply and installation of all engineering projects, handling activities for commercial, residential, healthcare, recreational and educational structures, as well as, related civil, mechanical, electrical maintenance and specialized tasks. We strive to be the market leader in providing our clients the best added value services via a bouquet of the highest quality materials and equipment covering the industrial, commercial, domestic and health stores.

#### **Objective**

To get more exposure in the consumer electronics sector to open new fields in new technology.

## Al Hasasneh and Hashemeh Company Mr. Raed Mohammad Al Hasasneh, CEO

 P. 0. Box 520794 Amman 11152, Jordan

 Tel:
 + 962-6-512-0794

 Fax:
 + 962-6-439-3388

 Email:
 rhasasneh@next.jo

Al Hasasneh and Hashemite Company offers full system control as the central recorder of a security network for high-density data recording and system security as a fire alarm and thruscan.

### Objective

To get more exposure in the consumer electronics sector.

## Al Mostaqilla Technology and Industrial Investment Company Mr. Walid Khalil, General Manager Mr. John Khalil, Sales Representative

P. 0. Box 210 Amman 11512, Jordan Tel: + 962-6-581-9847 Fax: + 962-6-581-9849 Email: cdr@nets.com.jo www.factory-cd.com

Al Mostaqilla Technology and Industrial Investment Company was established in 1996. It produces CD-R, CDRom, DVDR, and DVDrom, in addition, to creative services and assembly services. The technology applied in manufacturing is subject to strict rules in all stages to control and synchronize all stages to meet high standard products.

### Objective

To get more exposure in the consumer electronics sector.



## Aqua Industrial and Investment Company Mr. Thabet Elwir, Chairman

P. 0. Box 950482 Amman 11195, Jordan Tel: + 962-6-577-7070 Fax: + 962-6-551-6938 Email: thabet@sabeelco.com

Aqua Industrial and Investment Company is a specialized food and beverage manufacturer, drinking water bottler and distributor and project investments in both Jordan and Qatar.

### **Objective**

e-commerce and learn what is the latest on the market.

## Yousef and Ibrahim Shehadeh Company (AVTEC) Mr. Yousef Shehadeh, General Manager Mr. Abdalraheem Abdallah Ibrahim Albaraq, Senior Accountant

P. O. Box	144854 Amman 11814, Jordan
Tel:	+ 962-6-586-4018
Fax:	+ 962-6-586-4019
Email:	yousef@avtecjo.com
	www.avtecjo.com

AVTEC is a newly established company specializing in audio and professional lighting systems.

#### Objective

To get more exposure in the consumer electronics sector.

## General Deluxe Electronics Ms. Manal Abu Haltam, Procurement Manager\_ Import / Export Department Manager

P. 0. Box 340611 Amman 11134, Jordan Tel: + 962-6-487-5268 Fax: + 962-6-487-5269 Email: mahaltam@generaldeluxe.com www.generaldeluxe.com

Mohd Abu Haltam Group for investments is considered a huge industrial complex, which is built in the area of Northern Marka in Amman and consists of many industrial buildings that contains the production lines of the refrigerators, television sets, washing machines, air conditioning units satellite receivers units, micro-wave ovens, vacuum cleaners and freezers. These factories are built on 12000 sqm, in addition, to the warehouses of raw materials and finished goods, with production capacity of 300,000 sets per year. Machinary imported from Italy and the Far East countries.

General Deluxe is the brand name of Mohd Abu Haltam Group products that are manufactured based on international standards. 50% of the firm's products are being exported to Syria, Lebanon, Saudia Arabia, Egypt, Iraq, Palestine, and other countries.

#### Objective

Meeting our supplier and lears what is the lates on the market.

### General Computers & Electronics Company Mr. Saed Aqel, GIS Manager Ms. Rula Milbes, Commercial Dept. Manager

P. O. Box 481 Amman 11953, Jordan

Iel:	+ 962-6-551-3879
Fax:	+ 962-6-551-3509
Email:	saqel@gce.com.jo
	rmilbes@gce.com.jo
	www.gce.com.jo

General Computers & Electronics Company was established in 1985 as one of the leading IT companies in Jordan, since then GCE started focusing on its mission of creating and distributing products and services to satisfy its customers in a dynamic environment. GCE provides variety of products from international companies such as IBM, Lenovo, Fujitsu, Siemens, MicroSoft, Cisco, D-Link, GE, Lexmark, Brother, Intergraph, Bently and others.

#### Objective

Meeting our supplier and learn what is the latest on the market.



## **Good Life for Electric Devices** Mr. Hamed Ali Ghannam, CEO

P. 0. Box 521781 Amman 11152, Jordan Tel: + 962-6-476-6242 Fax: + 962-6-535-0761 Email: hmprof@hotmail.com.

Good life for Electric Devices resales and service home application devices for security systems, automation systems, audio and video systems, and A/C systems.

#### **Objective**

To develop contacts with US firms in the consumer electronics sector and buy equipment for the local market.

## Integrated Development Company Mr. Yousef A. Hamid Al-Nsour, Chairman Mr. Mohammed Y. Al-Nsour, CEO and Vice Chairman

P. 0. Box 961923 Amman 11196, Jordan Tel: + 962-6-582-9624 Fax: + 962-6-582-9625 Email: mnsour@idco-jo.com ynsour@idco-jo.com www.idco-jo.com

Integrated Development Company can provide low current solutions, supply and install systems with full maintenance services.

#### **Objective**

To get more exporsure in the consumer electronics sector.

## Jordan Company for Shopping Centers Mr. Khaled Mousa Alabdallah, General Manager Mr. Rami Al Shafie, Executive Manager

P. 0. Box 8801 Amman 11121, Jordan Tel: + 962-6-562-6364 Fax: + 962-6-562-6160 Email: ram\_shaf@yahoo.co.uk www.istiklalmall.com.jo

Jordan Company for Shopping Centers offers a unique kind of shopping and recreational experience, not only for Amman, but also Jordan as a whole. The mall is designed to have an enjoyable ambience. It has been developed in accordance with the most modern "mall concepts" that are popular worldwide. Istiklal Mall for sure for all.

#### **Objective**

To explore new opportunities in the electronics and sound systems.

## Jordan Sky Mr. Abdulla Omar Abdulla

P. 0. Box 510913 Amman 11151, Jordan Tel: + 962-6-477-1104 Fax: + 962-6-477-1104 Email: Jordan\_sky1@hotmail.com.jo

Jordan Sky deals with home electric equipment.

#### **Objective**

Network and build strategic partnerships.



## Nieroukh Scales Metallic Shelves Company Mr. Ala'a Mazen Nieroukh, CEO

P. 0. Box 630642 Amman 11163, Jordan Tel: + 962-6-420-4501 Fax: + 962-6-420-7421 Email: alaa-nier@hotmail.com www.nieroukh.com.jo

Nieroukh Scales Metallic Shelves Company is a group of 2 companies located in Palestine and Jordan with total employment of 300 employees including Engineers, technicians and administration staff. It is specialized in the manufacturing of metallic furniture, shelving systems, scales, and balances (mechanical and electronics)

#### **Objective**

Expanding Nieroukh network company options and to get more exposure in the consumer electronics sector.

## Safari Entertainment Company

Mr. Maher Shaker Saleh, General Manager Mr. Ali Antar Dahabi, Assistant General Manager

P. 0. Box 3234 Amman 11953, Jordan Tel: + 962-79-593-9631 Fax: + 962-6-551-0501 Email: enter\_safari@yahoo.com

Safari Entertainment Company specializes in the 3D and 4D cinemas and are the first company to enter the systems to the country. The firm specialized as well in kids games, family parks, and playing machines.

### **Objective**

To explore new opportunities in the electronics.



## Soft House Furniture Mr. Ahmad Sharaf Faraj Hayajneh, Deputy General Manager

P. O. Box 2404 Amman 11941, Jordan Tel: + 962-6-534-1166 Fax: + 962-6-534-7649 Email: info@softhouse-jo.com www.softhouse-jo.com

Soft House Furniture is one of the largest companies for furniture trading and home accessories located in Amman.

#### Objective

Expanding company network options and to get more exposure in the consumer electronics sector.

### Zein International Mr. Ayman Ibrahim, Managing Director

P. O. Box 35055 Amman 11180, Jordan

Tel:	+ 962-6-552-2152
Fax:	+ 962-6-463-7668
Email:	avman@zainint.com

Zein International company was established in 2001, has several clients in Jordan and Iraq market. The service that Zein International company is providing are in marketing consultations and facilitating the relations between its clients and other companies in Jordan and other countries.

#### **Objective**

Establish relations with US firms.



## U.S. Commercial Service American Embassy, Amman

P. O. Box 354 Amman 11118, Jordan Tel: + 962-6-590-6632 Fax: + 962-6-592-0146

Email: Amman.Office.Box@mail.doc.gov www.buyusa.gov/jordan/en