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AN ANALYSIS OF THE EFFECT OF INCREASING THE EXPORT REPORTING EXEMPTION LEVEL

by

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1. Introduction

In 1986 Foreign Trade Division considered several alternatives for controlling the increasing workload and costs associated with preprocessing and keying operations on the import and export data in Jeffersonville. Among the potential solutions considered were (1) sampling Shipper's Export Declarations (SEDs) with line item values between the reporting exemption level and a specified cutoff value and (2) increasing the reporting exemption level for export shipments from its level of \$1000 at that time to some larger value. The effect of the first alternative on the detailed export series in terms of projected number of series no longer published in a particular month is described in a memorandum from Gbur to Walter ("Feasibility of Sampling SEDs under \$2500", dated Sept. 10, 1986). Since the potential effect is so devastating, especially for the commodity by country by district by mode of transportation series published in EM522, it was decided instead to increase the reporting exemption level for exports.

The export exemption level was increased from \$1000 to \$1500. Processing changes were implemented in January 1987 and regulatory changes will become effective on July 1, 1987. A memorandum from Puzzilla to Adams ("Proposal to Raise the Export Exemption Level to \$1500", dated Oct. 31, 1986) gives estimates of the workload and cost savings and the impact on the aggregate export series. Additional information can be found in a memorandum from Dickerson to Walter ("Impact of Raising Export Exemption Level to \$1500 - Supplement to Oct. 31 Memorandum", dated Nov. 6, 1986).

This report presents the results of a more detailed study of the effect of raising the exemption level from \$1000 to \$1500. A draft of the summary for use in the text of export publications can be found in a memorandum from Gbur to Walter ("The Effect of Increasing the Export Reporting Exemption Level", dated Feb. 19, 1987) and has been reproduced as Appendix 1 of this report. The draft text which will be published as an announcement attached to

the publications for the March 1987 export statistics can be found in Appendix 2.

Section 2 of this report contains the details of our analysis. An overall summary and conclusions are given in Section 3.

2. An Analysis is of the Effect of Increasing the Export Exemption Level

Four months of 1986 data were used to evaluate the effect of increasing the reporting exemption level from the \$1000 to \$1500; March, June, September, and December. These months were chosen to provide insight into the month to month variability of the effect on the export statistics and to provide a gross indication of any time differences in the effect. In each study month, the total value of shipments between \$1000 and \$1500 was computed for each export series and compared to the corresponding value of all shipments for that series. Analyses of these percentages were carried out.

Summary data files at the seven digit commodity by country by mode of transportation (MOT) levels were constructed by Ron Catzva (FTD) for March, September, and December. Two files obtained from Dave Dickerson (FTD) combined to form the June data file. Domestic and foreign export data were combined. Shipments to Puerto Rico and U.S. possessions were deleted. Computations were carried out on the Univac using a combination of FORTRAN and Minitab programs. The latter is a statistical package.

Three factors were used to define the classes of export series analyzed in this study; commodity code, country code, and MOT. In addition to total exports and the three classes of series defined above, all possible combinations of the factors were used to construct sets of series. The four additional classes are defined by commodity (4 digit) by country, commodity (4 digit) by MOT, country by MOT, and commodity (7 digit) by country by MOT. Only Schedule E commodity codes were utilized in the analysis. They were chosen instead of Schedule B since they are used in FT900, FT990, and the majority of the export

publications. At the seven digit level there is a one to one correspondence between the two schedules so that the effect in publications such as EM522 which contain detailed series using Schedule B codes can be assessed.

In this report the term "shipment" will be defined as a line item on a potentially multi-line SED. The term "low value shipment" will be taken to mean a shipment between the old exemption level of \$1000 and the new level of \$1500. rationale for this definition is that such a shipment is among the smallest in value for which information was collected. In the study months it represents that portion of the originally reported data which would have been excluded from the tabulations if the new exemption level rather than the old had been in force. This differs from the usage of the term found in the text of the export publications where it refers to shipments under \$1000 for which no information is available. Rather than introduce a new term for this segment of what will become the entire set of low value shipments under the new exemption level, we have decided to abuse the current terminology. distinction is kept in mind, no confusion should result.

2.1. Total Exports

The effect of the increase in the exemption level on the total export series in the four study months is summarized in Table 1. Although there is some monthly variation, the effect, both in terms of dollar value and low value as a percentage of the total value, is small. There are no apparent time trends. Over the four study months low value shipments totalled \$461.7 million. Extrapolation would yield an estimated annual loss of approximately \$1.39 billion.

Using May 1986 data, the Puzzilla to Adams memorandum estimated that approximately 75,000 SEDs would be eliminated from the processing cycle each month. This represents approximately 13% of all SEDs. The effect of the increase in the exemption level in terms of line items is given in Table 2 for three study

months. The June data file as constructed did not contain the necessary line item counts to be included in the table. The line item results in Table 2 agree closely with those for SEDs in the Puzzilla memorandum.

Table 1. Effect of the Increase in the Exemption Level on the Value of Total Exports

	Study Month						
~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	March	June	Sept.	Dec.			
Total value*	\$18912.9	\$17518.1	16934.1	\$18431.2			
Low value* Percent low value	\$122.0 0.67%	\$122.5 0.70%	\$100.5 0.59%	\$116.7 0.63%			

^{*} Entries are in millions of dollars.

Table 2. Effect of the Increase in the Exemption Level on the Number of Line Items Processed

	Study Month						
	March	Sept.	Dec.				
Total count Low value count Percent low value	735,483 98,444 13.4%	719,547 98,784 13.7%	708,383 94,006 13.3%				

## 2.2. Country Level Export Series

The percentage of the total value of exports consisting of low value shipments was calculated by country for each study month. The distributions of these low value percentages by month are summarized in Table 3. These monthly distributions are skewed to the right with median percentages ranging from 0.5% to 0.6%. There is very little variation in the overall shape of the distribution from month to month.

Approximately 98% of the countries each month had less than 5% of their total value of exports made up of low value shipments. Countries with more than 5% of their total formed from low value shipments are listed in Table 4. These series accounted for a total of only \$8.1 million, or approximately 0.1%

Table 3. Summary of the Monthly Distributions of Low Value Percentage of Country Series

	Study Month						
	March	June	Sept.	Dec.			
Number of countries	164	161	163	161			
Number with 0% low value Number with 100% low value	13 1	17 1	14 0	15 0			
Lower quartile Median	0.2%	0.2%	0.3%	0.2%			
Upper quartile	0.6% 1.0%	0.5% 1.1%	0.6% 1.1%	0.5% 1.1%			
Largest percentage	31.0%*	33.1%*	7.9%	14.2%			

^{*}Excludes countries having all shipments under \$1500. See Table 4.

Table 4. Countries with Low Value Percentages
Greater Than 5%

Study Month	Country Code	Country	Total Value*	Percent Low Value
March	244 574 780	Cayman Islands Mongolia Seychelles	\$6.54 m \$0.03 \$6.57	5.1% 100.0% 31.0%
June	243 481 767 778 790	Turks and Caicos Is. Albania Burundi Uganda Fr. Indian Ocean Areas	\$0.82 j1 \$0.03 \$0.04 j2 \$0.90	8.4% 100.0% 5.3% 6.3% 33.1%
Sept.	317 536 780	Fr. Guiana Nepal Seychelles	\$0.33 \$0.13 \$0.03 \$0.49	7.2% 5.5% 7.9%
Dec.	239 797	Cuba Malawi	\$0.04 \$0.05 \$0.09	7.2% 14.2%

^{*}Entries are in millions of dollars. m = \$1154; j1 = \$1412; j2 = \$7725.

of total exports in the four study months. Two instances were encountered in which all shipments were low valued. This occured in March for Mongolia (one shipment valued at \$1154) and in June for Albania (one shipment valued at \$1412). Thus, it is possible for countries which would have been tabulated under the old exemption level to no longer be included in the tabulations based on the new exemption level. This appears to occur infrequently and in situations in which very little trade is involved. However, regardless of their relative unimportance, the disappearance of series in a given month at this level of aggregation is disturbing and should be carefully monitored if future increases in exemption levels are contemplated.

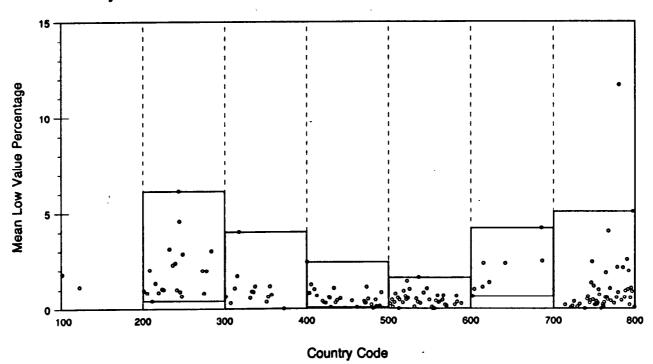
Estimates of the within country variability over time were obtained from the available monthly low value percentages for each country. The country means over the study months ranged from 0% to 11.7%, with a median of 0.6%. As with the monthly distributions, the distribution of the mean percentage is skewed to the right. A plot of the country means is shown in Figure 1, where rectangles have been added to emphasize the differences in variation at the one digit level. From the figure, percentages for Asia (500's) tend to be small while those for Central America (200's) and Africa (700's) tend to be slightly larger and more variable.

The median standard deviation of the country samples was 0.18% with upper and lower quartiles of 0.48% and 0.08%, respectively. Thus, except for the effect of the occasional outliers listed in Table 4, there is relatively little within country variation in the low value percentages over time.

#### 2.3. Schedule E Commodity Export Series

The seven digit Schedule E commodity series were aggregated to the four digit level and low value percentages were calculated. The distributions of these percentages for each study month are summarized in Table 5. The monthly distributions are skewed to the right with median percentages of approximately 0.75%. There is very little difference in the distributions from month to month. A

Figure 1.
Plot of the Mean Low Value Percentages for the Country Level Series



comparison of Tables 3 and 5 shows that the country and commodity distributions have roughly the same right skewed shape but that the commodity series have somewhat longer upper tails.

In each study month more than 99% of the commodity series had less than 10% of their total consisting of low value shipments. Series with low value percentages greater than 10% are listed in Table 6. They account for a total of only \$12.1 million dollars in the four study months, representing less than 0.2% of the total value of exports in these months. The majority of the series in Table 6 are food and live animal series (Section 0). As with the country level series, examples occur in which all shipments in a series for a particular month fall between the old and new exemption level and would have appeared under the old exemption level but not under the new one.

Estimates of within commodity series variation were obtained from the available monthly low value percentages. The mean percentages are plotted against the commodity code in Figure 2. From the graph we see that the range of mean percentages depends on the commodity type. As a group, Section 3 (mineral fuels and lubricants) series have the smallest low value percentages while Section 0 (food and live animals) series have more variable percentages. The median commodity series mean was 0.79% with upper and lower quartiles of 1.66% and 0.24%, respectively. The median standard deviation was 0.18% with upper and lower quartiles of 0.43% and 0.06%, respectively. As was the case with the country level series, there is relatively little within commodity series variation in the low value percentages over time.

#### 2.4. Mode of Transportation Level Series

Although mode of transportation series are not published by themselves, they do provide some insight into the differential effect of the increase in the exemption level on the three major MOT categories. Table 7 summarizes the results for dollar values and Table 8 provides similar information for line item counts.

Table 5. Summary of the Monthly Distributions of Low Value Percentages for 4-digit Schedule E Commodity Series

	Study Month						
	March	June	Sept.	Dec.			
Number of commodities	646	646	645	645			
Number with 0% low value	52	54	47	55			
Number with 100% low value	1	0	2	0			
Lower quartile	0.2%	0.2%	0.2%	0.2%			
Median	0.8%	0.7%	0.7%	0.7%			
Upper quartile	1.7%	1.7%	1.7%	1.6%			
Largest percentage	25.6%*	18.2%	42.5%*	48.2%			

^{*}Excludes commodities with all shipments under \$1500. See Table 6.

Table 6. Commodity Series with Low Value Percentages Greater Than 10%

Study Month	Schedule E Code	Total Value*	Percent Low Value
March	0112 0451 0541 0582 2610	\$0.15 \$0.01 \$0.72 \$0.03 m \$0.91	11.5% 25.6% 23.4% 14.0% 100.0%
June	0230 0576 6354	\$0.04 \$0.01 \$0.23 \$0.28	10.0% 18.2% 12.0%
Sept.	0541 0545 0611 2490 2610	\$0.57 \$8.63 \$1 \$0.48 \$2 \$9.68	13.3% 10.3% 100.0% 42.5% 100.0%
Dec	0541 2490 8473	\$0.71 \$0.45 \$0.06 \$1.22	16.5% 48.2% 10.7%

^{*}Entries are in millions of dollars. m = \$1425; s1 = \$1072; s2 = \$1317.

Figure 2.
Plot of the Mean Low Value Percentages for Schedule E Commodity Codes

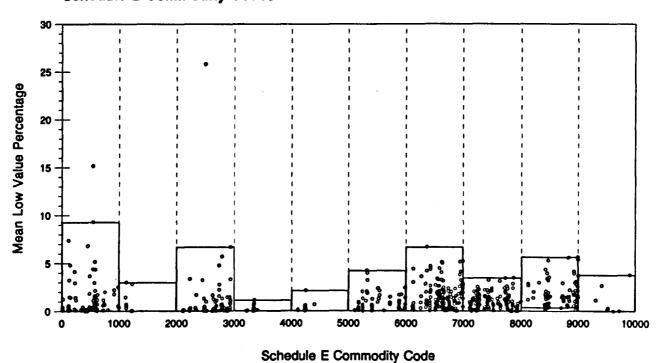


Table 7. Effect of the Increase in the Exemption Level by Mode of Transportation

	Study Month								
	March	June	Sept.	Dec.					
Total value *									
Vessel	\$8190.1	\$6940.0	\$7325.7	\$8011.9					
Other	\$5589.0	\$5406.8	\$4790.4	\$5365.0					
Air	\$5133.8	\$5171.4	\$4818.0	\$5054.3					
Low value *		•	•	•					
Vessel	\$15.3	\$13.0	\$13.4	\$12.5					
0ther	\$44.9	\$52.4							
Air	\$61.9	\$57.1	\$52.7	\$55.6					
Percent low value				·					
Vessel	0.2%	0.2%	0.2%	0.2%					
· Other	0.8%	1.0%	0.7%	0.9%					
Air	1.2%	1.1%	1.1%	1.1%					
Distribution of low valu	ıe								
totæ1 over MOT									
Vessel	12.5%	10.6%	13.3%	10.7%					
Other	36.8%	-	-	· · · · · · · · · · · · · · · · · · ·					
Air	50.7%	46.6%	52.5%	47.7%					

^{*}Entries are in millions of dollars.

Table 8. Effect of the Increase in the Exemption Level on the Number of Line Items Processed

	Stud	ly Month	
	March	Sept.	Dec.
Total items			
Vessel	170,862	146,843	150,450
Other	243,357	273,551	264,345
Air	321,264	299,153	293,588
Low value items	•	•	•
Vessel .	12,380	10,491	10,155
Other	36,263	42,281	39,139
Air	49.801	46,012	44,712
Percent low value		•	•
Vessel	7.3%	7.1%	6.8%
0ther	15.0%	15.5%	14.8%
Air	15.5%	15.4%	15.2%
Distribution of low			
value items over MOT			
Vessel	12.6%	10.6%	10.8%
0ther	36.8%	42.8%	41.6%
Air	50.6%	46.6%	47.6%

From Table 7, the value of air shipments are the most affected of the three MOT; but even for air shipments low value exports accounted for only a small portion (no more than 1.2%) of the total value. The last panel of the table demonstrates our conclusion that air shipment values are affected the most; approximately half of the dollar value of low value exports in each study month was from air shipments. In contrast, the effect on vessel shipments was much smaller.

As before, line item counts for June were not available on our data file. For each of the three remaining study months, approximately 15% of the line items for air and other MOT would not have been processed under the new exemption level. Slightly less than half of that percentage would have been eliminated for vessel shipments. As expected, the line item distribution over the MOT categories in Table 8 agrees closely with that of the dollar value distribution in Table 7 since the range of values for low value shipments is relatively small.

### 2.5. Schedule E Commodity by Country Series

Low value percentages were computed for the approximately 26000 four digit Sehedule E commodity by country series in each study month. The distributions of these percentages are presented in Table 9 and some summary statistics are given in Table 10.

From Table 10, in each study month more than half of the series contained no low value shipments and thus would not have been affected by the increase in the exemption level. At the other extreme, approximately 1200 series per month were composed entirely of low value shipments and would have been published under the old exemption level but not under the new level. This represents an average of 4.6% of the series in this class with a total value of approximately \$1.7 million dollars per month.

In Table 11 the 100% low value series are cross-classified by their one digit commodity and country codes. The distributions of the dollar values of these series are shown in Table 12.

Table 9. Distributions of the Percentage of Low Value Shipments for Commodity by Country Series

March			June		September			December					
Inte	rval	Count	Dist	CumDist	Count	Dist	CumDist	Count	Dist	CumDist	Count	Dist	CumDist
0	5	22292	.8346	.8346	21851	.8293	.8293	21412	.8345	.8345	21881	.8440	.8440
5	10	1375	.0515	.8861	1381	.0524	.8817	1253	.0488	.8834	1262	.0487	.8927
10	15	582	.0218	.9079	609	.0231	.9048	593	.0231	.9065	503	.0194	.9121
15	20	343	.0128	.9207	382	.0145	.9193	355	.0138	.9203	325	.0125	.9247
20	25	246	.0092	9299	233	.0088	.9282	233	.0091	. 9294	238	.0092	.9338
. 25	30	176	.0066	.9365	166	.0063	.9345	163	.0064	.9358	137	.0053	.9391
30	35	131	.0049	.9414	130	.0049	.9394	135	.0053	.9410	122	.0047	.9438
35	40	123	.0046	.9460	131	.0050	. 9444	134	.0052	.9463	136	.0052	.9491
40	45	96	.0036	.9496	88	.0033	.9477	93	.0036	.9499	73	.0028	.9519
			.0016	.9513	45	.0017	9494	41	.0016	.9515	50	.0019	.9538
45	50	44		.9513	23	.0009	.9503	22	.0009	.9523	20	.0008	.9546
50	55	15	.0006		30	.0011	.9514	32	.0012	.9536	18	.0007	.9553
55	60	24	.0009	.9527			.9519	36	.0004	.9539	16	.0006	.955 <b>9</b>
60	65	18	.0007	.9534	13	.0005		11	0004	.9544	17	.0003	.9562
65	70	•	.0003	.9537	2	.0002	.9521	','	.0001	.9544	É	.0002	.9564
70	75	Ō	.0000	.9537	3	.0002		2			3		
75	80	5	.0002	.9539	1	.0000	.9524	3	.0001	.9546	. 3	.0001	.9565
80	85	1	.0000	.9539		.0000	.9524	Z	.0001	.9546	1	.0000	.9565
85	90	0	.0000	.9539	0	.0000	.9524	]	.0000	.9547	Ų	.0000	.9565
90	95	0	.0000	.9539	0	.0000	.9524	Ģ	.0000	.9547	1	.0000	.9566
95	100	. 0	.0000	.9539	0	.0000	.9524	0	.0000	.9547	0	.0000	.9566
100		1230	.0461	1.0000	1254	.0476	1.0000	1163	.0453	1.0000	1126	.0434	1.0000

Table 10. Summary Statistics for the Schedule E Commodity by Country Series

	Study Month					
	March	June	Sept.	Dec.		
Number of series	 26709	26349	25657	25924		
Number with 0% low value	15233	14989	14872	15146		
Number with 100% low value	1230	1254	1163	1126		
Percent with 0% low value	57.0%	56.9%	58.0%	58.4%		
Percent with 100% low value	4.6%	4.8%	4.5%	4.3%		

Approximately one-half of these series have commodity codes from Sections 5 (Chemicals and related products) and 6 (Manufactured goods classified chiefly by material). Section 7 (Machinery and transport equipment) had the largest number of series among the remaining sections. Several sections were only minimally affected each month. Series involving exports to Central America (country code 2) accounted for slightly less then one-fourth of such series. Series involving shipments to North America (primarily Canada) were affected the least.

## 2.6. Country by Mode of Transportation series

Low value percentages were calculated for each country by mode of transportation. Summary results are presented in Table 13. In general the value of low value shipments relative to the total value was small. Series for modes of transportation other than air or vessel were affected the least while air shipment series were affected the most. However, for the overwhelming majority of the series in each MOT category, less than 5% of the total consisted of low value shipments. The unusually low entries in the first two panels of Table 13 for other MOT in June appears to be related to an unusually small number of countries having exports by this MOT; 96 countries in June as compared to 148, 147, and 150, respectively, in the other three study months. An average of four series per month consisted entirely of low value shipments. Their combined value was negligible.

Table 11. Distributions of the 100% Low Value Commodity by Country Series

Distribution of the 100% low value commodity by country series as a percentage of all 100% low value series for March

	Country									
Cormodity	1	2	3	•	5	6	7	Total		
0 1 2 3 4 5 6 7 8	.00 .00 .08 .00 .00 .00	4.63 .33 1.22 .33 .24 3.17 7.07 5.77 4.47	.73 .16 .57 .00 .08 .73 3.25 3.25	1.38 .16 1.38 .16 .24 2.68 5.85 4.31 2.85	1.38 .16 .89 .41 .24 2.44 4.47 5.20 3.58	1.30 .24 .33 .00 .00 .73 1.30 2.36	.73 .08 .73 .08 .08 1.63 3.01 7.07 2.85	10.16 1.14 5.20 .98 .98 11.38 24.96 27.97 16.67		
Total	, 16	27.56	10.81	19.02	18.86	7.24	16.34	. 57 100 . 00		

Distribution of the 100% low value commodity by country series as a percentage of all 100% low value series for June

	Country									
Conmodity	1	2	3	4	5	6	7	Total		
0 1 2 3 4 5 6 7 8	.00 .00 .00 .00 .00	3.67 .48 1.59 .24 .32 3.43 7.66 5.34	.88 .24 .64 .08 1.12 3.67 3.19 2.47	1.04 .08 1.44 .08 .24 1.39 5.90 3.67 4.55	1.28 .32 1.12 .98 2.31 6.22 5.34 3.03	.56 .00 .48 .00 .00 .48 1.83 1.59 .88	.64 .16 .36 .00 2.07 3.59 5.42 2.55	8.21 1.28 5.98 .72 11.00 28.95 24.56		
Total	.16	27.27	12.44	18.74	20.41	5.90	15.07	100.00		

Distribution of the 190% low value commodity by country series as a percentage of all 100% low value series for September

				Counts	·y			
Connodity	1	2	3	•	5	6	7	Total
0 1 2 3 4 3 6 7 8	.00 .00 .00 .00 .00 .09 .09	3.96 1.55 .26 .26 2.49 8.25 7.05 5.07	1.20 .09 .17 .09 .17 1.20 3.44 2.67	1.72 .43 .77 .09 .00 1.72 5.76 4.04 3.18	1.55 .52 1.03 .17 .26 2.58 5.85 5.33	1.29 .17 .60 .00 .52 1.46 1.89 .89	.69 .60 .26 .09 1.89 2.49 4.99	10.66 1.55 4.73 .86 .77 10.40 27.34 25.97 16.93
Total	.09	29.32	10.92	17.97	21.32	6.88	13.50	100.00

Distribution of the 100% low value connectity by country series as a percentage of all 100% low value series for Deceaber

•				Counts	y.			
Commodity	1	2	3	•	5	6	7	Total
0 1 2 3 4 5 6 7 8	.00 -18 -00 -00 -00 -00 -00 -00	3.46 .89 1.69 .18 .27 2.31 6.48 5.42 4.97	.80 .98 .09 .18 .80 3.02 2.58 2.22	1.42 .00 1.42 .36 2.58 6.31 4.44 2.66	1.78 .18 1.13 .00 2.22 5.60 5.60	1.15 .00 .40 .09 .36 1.51 1.78 1.24	.44 .18 .62 .09 1.78 3.37 6.31 2.66	9. 15 1. 24 7. 02 . 62 . 78 10. 04 26. 29 26. 11 17. 85
Total	.27	25.93	10.44	19.27	21.05	7.10	16.70	100.00

Table 12. Distributions of the Dollar Value of 100% Low Value Commodity by Country Series

Distribution of the dollar value of 100% low value series for March

				•	Country	•			
Commodity	1	2	3	•	5	6	7		Total
•		4841	6420	2567	2567	7755	1290	•	25440
1	1925	18012	11219	24200	13870	5154	13658	•	87538
Ź	0	8843		2938	7518		1032	•	20231
ĭ	1463	4736	1160	3516	3751	ė	1166	•	15792
ĭ		58444	11737	48764	39881	15261	24358	i	198445
ġ	ŏ	127213	55669	99057	72106	19606	45495	ě	419146
Ĭ	ŏ	102899	52358	82563	83927	48780	119546	ě	490073
j	ă	88584	31246	54741	60160	19357	43981	ě	293069
i	ă	4764		0	9261	1098	1134	ă	11257
Ť	94584	11249	20438	24445	25066	15039	•	ě	190821
Total	97472	429585	190247	342791	313007	127050	251660	•	1751812

Distribution of the dollar value of 100% low value series for June

•				(	Country				
Commodity	. 1	2	3	•	5	6	7		Total
0	0	8217	3469	1230	4945	٥	2948	•	20809
. i	1310	24795	12732	27156	17998	7402	9973	•	101366
į		5731	1059	1425	8180			ò	16395
3	ă	4880	2310	3574	1212	ŏ	Ď	ō	11976
ĭ	ě	55956	20606	25705	37112	6986	39610	•	180975
i	2225	133196	63530	105896	103089	34503	61321	ò	503760
ž		10 19 14	36230	64196	86701	24064	93470	ě	426575
	ă	82772	40279	88705	56389	14678	41007	á	325825
i	Ă	3322	1050	2359	5164	1286	1470	ě	14651
š	68610	15419	17951	21402	11584	10 138	•	ě	145104
Total	72145	436202	219216	341648	332369	99057	246799	. •	1747436

Distribution of the dollar value of 100% low value series for September

	Country											
Connodity	1	2	3	•	5	6	7		Total			
0 1 2 3 4 5 6 7	1060	4988 26134 3766 3654 38285 142363 116200 84680	1200 2383 1122 2755 17473 59706 47261 25792	5874 19209 1942 0 29334 99181 70003 49818	8127 18134 3000 5319 40058 100782 79164 63717	2467 8407 0 0 8315 23127 31517 12917 1140	8634 3944 1300 39328 38870 78518 32667 7114	0 0 0 0 0	22656 77901 13274 13028 172793 465089 422663 271591 17952			
ţ	124115	26769	31978	28855	24404 -	10890	•	ě	247011			
Total	125175	448015	190937	304634	346020	98780	210375	•	1723958			

Distribution of the dollar value of 100% low value series for December

			•	Country				
1	2	3	•	5	6	7		Total
2760	14377 23955	16004	26849	3988	11590	2322 11529	:	20687 115186
	2363 4693	1353 2692	5469	2731	1400	1038 1181		8885 15153
	107258	46891	97069	88643	21050	45573		157416 406494 411688
1074	84011	36270	46494	62337 2632	22654	41293 2534	į	294153 11222
62939	13754	28372	27874	17059	6217	•	•	156215
	2760 0 0 0 0 0 0 0	2760 23955 0 2363 0 4693 0 35447 0 107268 0 84973 1074 84011 0 3606 62939 13754	2760 23955 16004 0 2363 1353 0 4673 2692 0 33447 13473 0 107268 46891 0 84973 38511 1094 84011 36270 0 3606 0 62939 13734 28372	1 2 3 4 0 14377 0 0 2760 23955 16004 26849 0 2363 1353 0 4693 2692 5469 0 35447 13473 43792 0 107268 46891 97069 0 84973 38511 75604 1094 84011 36270 964994 0 3606 0 1030 62939 13754 28372 27874	0 14377 0 0 3988 2760 23935 16004 26849 2299 0 2363 1353 0 2731 0 4693 2692 5469 0 0 35447 13473 43792 33040 0 107268 46691 97069 88443 0 84973 38511 75604 88811 1094 84011 36270 44944 62337 0 3606 0 1030 2632 62939 13734 28372 27874 17059	1 2 3 4 5 6  0 14377 0 0 3988 0  2760 23955 16004 26849 2299 11500 0 2363 1353 0 2731 1400 0 4693 2692 5469 0 1118 0 35447 13473 45792 33040 4660 0 107268 46691 97069 88643 21050 0 84973 38511 75604 88811 27210 1094 84011 36270 46494 62337 22654 62939 13754 28372 27874 17059 6217	1 2 3 4 5 6 7  0 14377 0 0 0 3988 0 2322  2760 23955 16004 26849 2299 11590 11529 0 2363 1353 0 2731 1400 1038 0 4693 2692 5469 0 1118 1181 0 35447 13473 43792 33040 4660 27004 0 107268 46691 97069 86443 21050 45573 0 84973 38511 75604 88811 27210 96579 1094 84011 36270 46494 62337 22634 41293 0 3606 0 1030 2632 1400 2534 62939 13754 28372 27874 17059 6217 0	1 2 3 4 5 6 7 8  0 14377 0 0 3988 0 2322 0  2760 23955 16004 26849 22499 11590 11529 0 0 2363 1353 0 2731 1400 1038 0 0 4693 2692 5469 0 1118 1181 0 0 35447 13473 43792 33040 4660 27004 0 0 107268 46891 97069 88643 21050 45573 0 0 84973 38511 75604 88811 27210 96579 0 1094 84011 36270 46494 82337 22634 41293 0 0 3606 0 1050 2632 1400 2534 0 62939 13754 28372 27874 17059 6217 0

## 2.7. Schedule E Commodity by Mode of Transportation series

Low value percentages were calculated for each four digit Schedule E commodity by mode of transportation series. A summary of the results are presented in Table 14.

The results for this class of export series are in sharp contrast to those of the previous section. The percentages of unaffected series (0% low value) do not differ substantially by MOT and are slightly less than those for the country by vessel series. Approximately one-fourth of the air series each month have more than 5% of their total composed of low value shipments; approximately one-tenth of the air series have low value percentages exceeding 10%. In addition, although not large in number, air series accounted for at least two-thirds of the series composed entirely of low value shipments in each study month. Thus, the effect on the four digit commodity series is much more pronounced for air shipment series than for the remaining two MOT categories.

# ·2.8 Schedule E Commodity by Country by Mode of Transportation Export Series

The most detailed level at which low value percentages were calculated in this study was the seven digit Schedule E commodity by country by MOT level. There were approximately one hundred thousand such series in each study month. The distributions of these percentages are presented in Table 15 and some summary statistics are given in Table 16.

Although the distributions in Table 15 are still skewed to the right, the proportions of "large" low value percentages have increased compared to those for the less detailed classes of series considered in the previous subsections. Between 10.2% and 10.8% of these series have more than one-fourth of their total values derived from low value shipments. This only drops to an average of 8.2% for more than one-half of the total obtained from low value

Table 13. Summary of the Monthly Distributions of Low Value Percentages for Country by MOT Series

		Study	Month	
	March	June	Sept.	Dec.
Percent of series with 0%				
low value				
Vessel	21.5%	23.2%	21.7%	19.4%
Other	58.8%	36.0%	•	• • •
Air	5.7%	9.6%	8.1%	9.6%
Percent of countries with less	3			
than 5% low value				
Vessel	98.7%	98.0%	96.7%	98.7%
Other	98.7%	87.5%	97.3%	95.3%
Air	98.6%	89.6%	86.3%	87.8%
Number of series with 100%	•	·	·	•
low value				
Vessel	1	0	1	0
0ther	1	0 4 1	1	<b>4</b> 0
Air	3	1	0	0
Combined value of 100% low				
value series	\$7869	\$7697	\$3549	\$5898

Table 14. Summary of the Monthly Distributions of Low Value Percentages for Commodity by MOT Series

	March	Study June	Month Sept.	Dec.
Percent of series with 0%				
low value				
Vessel	18.8%	20.4%	19.9%	21.8%
Other	11.9%	13.5%	11.3%	12.1%
Air	14.6%	14.8%	13.4%	16.1%
Percent of series with less				
than 5% low value				
Vessel	98.2%	98.4%	98.6%	98.4%
Other	89.4%	90.3%	88.8%	90.4%
Air	75.6%	75.4%	75.6%	77.7%
Number of series with 100%				
low value				
Vessel	0	2	2	2
Other	2 4	1	3	0 8
Air	4	9	11	8

Table 15. Distributions of the Percentage of Low Value Shipments for Commodity by Country by MOT Series

			March June			September			December				
Inte	rval	Count	Dist	CumDist	Count	Dist	CumDist	Count	Dist	CumDist	Count	Dist	CumDist
0	5	83933	.8182	.8182	82251	.8149	.8149	79080	.8195	.8195	80081	.8242	.8242
5	10	3703	.0361	.8543	3718	.0368	.8517	3436	.0356	.8552	3375	.0347	.8590
10	15	1942	.0189	.8732	1932	.0191	.8709	1826	.0189	.8741	1770	.0182	.8772
15	20	1254	.0122	.8854	1233	.0122	.8831	12.18	.0126	.8867	1211	.0125	.8897
20	25	929	.0091	.8945	919	.0091	.8922	863	.0089	.8956	834	.0086	.8982
25	30	713	.0070	.9014	729	.0072	.8994	651	.0067	.9024	647	.0067	.9049
30	35	610	.0059	.9074	581	.0058	.9051	572	.0059	.9083	534	.0055	.9104
35	40	562	.0055	.9129	565	.0056	.9107	544	.0056	.9140	511	.0053	.9157
40	45	417	.0041	.9169	487	.0048	.9156	416	.0043	.9183	378	.0039	.9195
45	50	211	.0021	.9190	210	.0021	.9177	220	.0023	.9206	223	.0023	.9218
50	55	121	.0012	.9202	108	.0011	.9187	93	.0010	.9215	102	.0010	.9229
55	60	101	.0010	.9211	105	.0010	.9198	102	.0011	.9226	92	.0009	.9238
60	65	50	.0005	.9216	63	.0006	.9204	62	.0006	.9232	51	.0005	.9244
65	70	29	.0003	.9219	28	.0003	. 9207	33	.0003	.9236	26	.0003	.9246
70	75	20	.0002	.9221	17	.0002	.9208	16	.0002	.9237	Ğ	.0001	.9247
75	80	20	.0001	.9222	'6	.0001	.9209	13	.0001	.9239	Ź	.0001	.9248
80	85	ž	.0000	.9222	ú	.0000	.9210	1,5	.0001	.9239	ú	.0000	.9248
80 85	90	ñ	.0000	.9222	1	.0000	.9210	ž	.0000	.9239	i	.0000	.9248
90	95	ň	.0000	.9222	i	.0000	.9210	Ď	.0000	.9239	ó	.0000	.9248
95	100	ň	.0000	.9222	i	.0000	.9210	ŏ	.0000	.9239	ž	.0000	.9249
100		798Ž	.0778	1.0000	7976	.0790	1.0000	7339	.0761	1.0000	7300	.0751	1.0000

shipments. Depending on the study month, between 7.5% and 7.9% of these series consisted entirely of low value shipments. Hence, the published value of an average of 7944 series per month would have been at least cut in half and an average of 7650 series per month would not have appeared at all in the publications had the new exemption level been in effect. The series consisting entirely of low value shipments were valued at between \$10.2 million and \$11.2 million in the study months. This represents approximately 0.06% of the total value of exports.

Table 16. Summary Statistics for the Schedule E Commodity by Country by MOT Export Series

•	March	Study June	Month Sept.	Dec.
Number of series Number with 0% low value Number with 100% low value Percent with 0% low value Percent with 100% low value Value of 100% low value series*	102,585 73,688 7,982 71.8% 7.8% \$11.2	100,937 72,466 7,976 71.8% 7.9% \$10.9	7,339	97,158 70,782 7,300 72.9% 7.5% \$10.2

^{*} Entry is millions of dollars.

Table 17 contains the distributions of the 100% low value series over the one digit commodity by country by MOT categories. The corresponding distributions for the dollar values of these series are presented in Table 18. Overall, the month to month variation in these distributions is relatively small. From Table 17, over half of the series which would have been eliminated from the tabulations under the new exemption level are air shipment series. Relatively few are from modes of transportation other than vessel or air. Series involving destinations in Central America (200's), Europe (400's), and Asia (500's) each constitute approximately one-fourth of the 100% low value series. For the commodity groupings, Section 7 (Machinery and transport equipment) contains approximately one-third of these series while Sections 6 (Manufactured goods classified chiefly by material) and 8

Table 17. Distributions of the 100% Low Value Commodity by Country by MOT Series

ell io	1007 lou va	value coa Lue Serie	modity by	ep comptibil	by HOT se	ries es s	
			Countr	<b>y</b>	•		
1	1	3	•	•	6	7	Total
.49	1.60	- 15	.30	-85	.32	-13	3.50
	:36	. 13	. 16	:18	:44	:04	.11
.00	.11	. • 5	. 69	. 13	. 6 9	. • •	.35
:43	2.37	1.14	1.10	1.74		.11	7: 17
	3.31	.79	1.40	1.70	. 46	.31	4.36
					. 56	.73	4.54 4.19
	i i	:••		ii	:61	:::	.09
. 18	13.05	1.16	5.91	7.70	2.46	2. 17	38.66
			County	,			
1		3	•	5	6	7	Total
- 19	.25	.00	.06	.00	.00	.00	.45
							:36
	. 04	.00	.44	:••	:;;	: <b>;</b> ;	::;
	.01		. • • •	.00	.11	. 99	
: 24			:33				1.17
. 10	. 39	.03	1.06	. 20	. 20	. 11	8.07
							1.83
.98	1.66	.09	3.22	.54	.34	.39	7.43
			Countz	,			
1		3	•	5	6	7	Total
.04	. 53	.09	.36	.30		.03	1.45
			. 93			. • • •	. 16
.03	:31		:14			:41	1. 19 .34
.00	3		. 05			.00	. 66
: ;;			5:33			:::	7.02 11.23
.44	4.22	2.37	5.41	3. 17	1, 17	1.60	\$0.85
:33							19.19
1.45	11.65	4.15	16.11	13.98	3.38	3.40	56.92
	1 .09 .00 .00 .00 .00 .00 .00 .00 .00 .00	1 2 .69 1.60 .60 .09 .60 .30 .60 .31 .60 2.17 .60 2.18 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .60 2.19 .61 .61 .62 .63 .64 .63 .65 .60 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .60 .63 .61 1.00 .63 .61 .60 .63 .61 1.00 .63 .61 .63 .61 .64 .63 .65 .65 .66 .65 .67 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68 .68	1 2 3 .09 1.66 .14 .00 .00 .00 .00 .00 .00 .00 .13 .05 .00 .00 .13 .00 .13 .05 .00 .00 .13 .01 .15 .17 .10 .10 .10 .11 .10 .10 .12 .17 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .11 .10 .10 .10 .10 .10 .11 .10 .10 .10 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10 .11 .10 .10	Countr 1 2 3 4 1.16 13.05 14.16 15.29 1.16 13.05 14.16 1.12 1.18 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.11 1.25 1.06 1.25 1.06 1.11 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.06 1.25 1.25 1.25 1.25 1.25 1.25 1.25 1.25	Country   1	Country   1	Country  1 2 3 4 5 6 7  .005 1.60 .10 .20 .83 .39 .13 .00 .10 .13 .16 .10 .05 .01 .00 .10 .13 .16 .10 .05 .01 .00 .10 .13 .16 .10 .05 .01 .00 .10 .13 .16 .10 .05 .01 .00 .10 .13 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .01 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .01 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10 .10

Distribution percentage o	of the	100% lou vai	value com Lue serie	sodity by	SOURTEY !	by MOT Se	ries as a	
NOT = Vessel				Countr	,			•
Connectey	1	1	3	•	5	4	7	Total
4 1 2 3 4 5 6 7 7 8 9	.10	1.53 .14 .43 .19 .08 2.60 3.51 2.32 1.97 .01	.19 .04 .18 .09 .01 1.17 .84 .97 .79 .01	.26 .05 .21 .09 .04 .19 1.19 1.25 1.07	.76 .08 .19 .08 .04 1.72 1.57 1.57 1.15 .01	.35 .01 .09 .04 .00 .43 .56 .63 .30	.16 .04 .08 .04 .00 .94 .90 .71 .54 .03	3.36 .35 1.17 .51 .16 7.28 8.38 8.38 8.85 3.82 .11
MOT - Other				Counts				
Connectity	1		3	•	,		7	Total
•	•	_	-	•		•	•	
1 2 3 4 7 8	.10 .00 .06 .00 .16 .26 .09	.14 .00 .05 .01 .00 .18 .41 .36	.00 .01 .00 .00 .01 .01 .03	.05 .00 .03 .06 .61 .61 1.21 1.03	.00 .01 .00 .00 .00 .01 .24 -19	.01 .01 .00 .00 .00 .06 .09	.01 .00 .01 .00 .01 .03 .06 .10	.31 .00 .23 .04 .01 1.03 1.45 2.12 1.96
Total	.92	1.40	. 14	3.66	.55	.23	.24	7.31
14 = 10H				Counts	y			
Connectity	1		3	•	5	6	7	Total
• 1 2 3 4 5 6 7 4	.06 .01 .06 .00 .18 .45 .51	.36 .01 .11 .03 .00 1.15 2.56 9.34 3.99	.04 .08 .05 .09 1.14 1.19 2.21 1.39	.24 .06 .05 .01 2.44 3.39 4.23	.25 .01 .10 .16 .01 1.74 3.11 9.86 3.32	.10 .01 .03 .00 .00 .34 .73 .79 .80	.00 .00 .04 .00 .00 .27 .30 1.39 .71	1.07 .15 1.03 .29 .03 7.92 12.12 19.73 14.39
Total	2.46	12.11	6.11	16.91	13.93	3.07	3.01	56.70

Table 17. (Continued)

Distribution percentage of	of the	100 Z lou va	value cos lue serve	socity by	temper	by NOT se	ries es e	
HOT - Vessel	,			Cousts	7			
Connedity	1	1	3	•		6	7	Total
•	. 19	1.55	. 25	.27	.65	. 55	. 10	3.43
1	. 00 . 01	.07 .44	.00	.07	.04 .25	. 10	.00	1.01
ţ	.00	. 15	. 0 5	. 19	. 33	.01	. 10	
1	.00	1.98	1.01	.00	1.59	. 40	.01	6: 15
i i	.03	3.68	. 59	1.47	1.61	. 48	. 42	8.27
Ì	. 60	2.45 1.92	1.23	1.59	1.00 1.06	. 4 5 . 40	.74 .23	8.86 5.35
•	:::	1,66	:00	*: <b>6</b> i		:33	:67	14
Total	. 18	12.60	3.76	5.40	7.49	2.45	1.99	34.28
MOT = Other				Counts	7			
Coasodity	1	1	3	•	5	6	7	Total
•	. 67	. 15	.00	. 08	.00	.00	.00	.30
1	.03	.00	.00	. 0 1 . 0 8	. • • . • 3	.00	.00 .01	. • • •
i	.01	.03	.00	. 43	:::	:::	:00	.13 .47
Ì	.44 .07	. 61	. 00	.44	.44	.40	.44	.41
i	. 2 3	.68	.05	.42	. • 7 . • 3	.01 .05	. 16 . 0 \$	1.66
Ž	. 10	- 17	. 0 1	1.10	. 19	.00	. 14	1.99
;	.15	. 53	.03	: 40	. 19 . 00	. 10 . 03	. 10 . 0 1	1.99
Total	.12	2.44	.11	3.17	. 30	.27	.91	7.33
not = 14r				COUBLE	7			
Commodity	1		3	4	5	6	7	.Total
•	. 10	.50	. 12	. 91	.91	. 10	.03	1.66
1	:::	. 43	:41 :18	: 35	. 04 . 17	. 6 1 . 6 4	.00	1:17
i	. • 1	.04	.01	. 10	. 12	.01	. 64	. 34
ì	.40 .18	1, 10	1.04	2.23	2.02	.00	.00	7.25
	. 52	2.13	1.16	3.61	2.97	. 59	.41	11.38
?	. 74 . 49	9.25 3.97	2.40 1.32	\$.47 4.40	\$.76 3.84	1.29	1.49	21.00
;	:33	*:11	1:32	7:17	. 10	. 55	.76	14.89
Total	2.06	11.81	6.27	16.42	15.55	2.93	3.35	58.39

Distribution percentage o	of the	100% lou va	value cos lue serie	modity by	enpet comptry	by NOT se	Eies as A	
not = Vessel				Counts	,			
Connodity	1	2	, 3	•	3		7	Total
1 1 2 1 5 6 7 7 8 9	.10	1.75 .10 .31 .23 .07 2.47 3.62 2.99 1.51 .00	.15 .00 .14 .05 .01 1.23 .82 1.34 .56	.33 .05 .19 .10 .00 1.12 1.37 1.60 1.01	.93 .01 .19 .19 .07 1.75 1.77 1.84 1.01	.92 .03 .08 .09 .01 .51 .50 .63 .30	.14 .01 .07 .04 .03 .33 .55 .81 .27	3.82 .23 1.00 .60 .81 7.92 8.96 9.23 4.67 .00
MOT = Other					_			
Connedity	•			Countr	-	_		
CORROCITY	-		3	•	\$	•	7	Total
1 1 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	.15 .05 .11 .00 .03 .12 .22 .11 .22	.27 .01 .05 .04 .30 .36 .42 .33	.00 .00 .00 .00 .01 .01 .01	.07 .01 .19 .00 .53 .38 1.16 .77 .00	.00 .01 .01 .00 .07 .01 .22 .23	.00 .00 .00 .00 .00 .01 .21 .07	.00 .01 .01 .01 .07 .10 .12 .05	.99 .08 .13 .10 .09 1.21 1.27 2.29 1.70
10401	1.41	1.03	. 10	3.30	. 33	.34	. 37	7.52
MOT = ALE				Countr	7			
Connodity	1	2	3	•	5	6	7	Total
12399	.07 .00 .10 .03 .00 .11 .50 .71	.54 .65 .61 .61 .63 .79 2.31 5.39 2.92	.10 .04 .10 .05 .00 1.01 .82 2.54 3.38	.46 .83 .15 .05 2.31 3.68 5.91 2.84	.31 .65 .29 .10 .00 1.77 3.11 3.44 2.78	.10 .00 .04 .01 .00 .71 1.27 .71	.03 -00 -10 -01 -00 -30 -39 1-75 -79	1.39 .18 1.23 .37 .08 6.93 11.61 22.74 11.73
Total	1.94	11.50	4 14	. 15 46	16 00			44 22

Table 18. Distributions of the Dollar Value of the 100% Low Value Commodity by Country by MOT Series

Praterpatro	m of the	dellar v	also of t	907 low v	alme seri	es for Ma	reh			
1107 = Yeast	<b>)</b> 1	Country								
Connectivy	1		3	•	5	•	7	Total		
•	16177	18 18 64 999 5	13229	30423 5771	93733 1117	45253 4645	19307	375981		
i		30 10 2	12330	19239	18 18 0	7174	129 <b>0</b> 7571	26988 <b>7</b> 7687		
3	i	23444	5033	9239	13781	1607	3136	60232		
•		5860	2528		6315	1399	2442	18389		
•	2213	256029	127134	112197	187078	33873	10012	768676		
•	3561 2779	384047	80464 127106	153042 227153	175098 172777	90367	51176	887757		
i	6777	24 1884		142339	263913	69550 96311	76616	968992 787724		
ř	ĭ	1370	. 42/63	28 17	1132	1078	2759	9376		
Total	21930	1434390	430902	701211	933126	273969	217989	40 180 12		
MOT = Other	:			Count	ry .					
Commodity	1	2	3	•	5	6	7	Total		
•	18155	27502	•	7564	•	•	•	53221		
1	4448	1200	•	1326	•	•	•	6974		
•	9423	1508	•	17979	2091	•	1050	35131		
•	7103	3708 1307		3482		:	1332	8322 8418		
ì	14376	38270	4004	57518	74 13	6003	6331	133981		
•	27343	99819	1025	59274	1130	1976	4794	143700		
Ĭ	11130	53829	2627	119461	19325	23015	10871	240278		
•	29721	48264 1232	2099	89739 3915	22844 3801	7981 2329	6050 5522	206701 17000		
•	-		•	27.12	3002	2327	,,,,	.,,,,		
Total	121781	224738	9755	360262	56607	4 100 6	19970	854119		
HOT = ALE				Count	z y					
Connedity	1	£	3	•		6	7	Total		
•	10122	70135	10383	37147	34122	11081	1197	173187		
1	10420	9661	7565	3425	6609		444.	22335		
•	3576	7544 1210	10923 4623	36078 14006	26997	\$131 1156	11214	128367 35025		
•	33/1	2421	7023	9365	9422	113	1032	4984		
į	17935	104152	103674	256298	191160	49464	35292	757975		
<u> </u>	60850	225242	88044	396327	309919	80338	56975	1217695		
7	87198	464065	296913	645633	559977	131496	178271	2363753		
;	41299	369648	170627	407995	371575	111180	95635	1568157		
7	1300	17375	4040	8036	11092	•	19477	56320		
Total	232960	1266653	696692	1829909	1520868	387846	175073	6332021		

Distribution	of the	dollar ve	Lwe of 10	07 lou ve	lue serie	s for Jus	•	
HOT - Vessel	l			County	: <b>y</b>			
Commodity	1	8.	3	•	3	•	7	Total
•	18073	179897	23505	27985	81691	43767	16002	390960
1	•	13037	3469	6294	7144 20959	1411	1178 8112	35653 122273
ŧ		42749 22096	20427 10023	21082 10251	8027	3676	3795	37869
•	i	7135	2310	3701	3962	•	•	17108
ş	•	270354	121858	112524	182082	94854	44538	776210 890287
•	•	365357 344452	89131 101646	152185 135741	163973	63314 63692	56327 7447 <b>9</b>	929824
i	ï	216129	41756	114506	120633	32577	35779	621402
Ť	Ŏ	2200	1093	3439	1188	1500	2670	12090
Total	18093	1463406	455218	587708	799473	263479	266299	3853676
MOT = Other				Counts	: <b>7</b>			
Connedity	•	1	3	•	3	4	7	Total
•	14762	16351	•	7233	:	1011	1476	92433
i	7763	4522	- 1114	27796	2655	1118	1245	48913
Ĭ		2405	•	6189	- •	•		8579 1200
}	22878	20743	1344	77601	3734		1200 2067	130792
1	38462	67513	1133	67359	2270	7148	7617	171519
Ť	11737	39155	1768	127321	25166	11232	9959	227538
•	25680	37421	5400 1050	116917 2525	23012 2173	6077	7304 3886	222778 11036
7	1302	•	10.30	2763	****	•	,,,,	
Total	125804	168310	13031	434937	61314	26553	34774	864723
HOT = ALE				Count	t y			
Connectity	1	2	3	•	5	6	7	Total
•	14581	92366	3768	23128	35120	11303	•	132948
1	1173	1100		8535	2492	1344	6876	17644
į	5935	18457 2504	8768 6101	*0336 5044	29426	2673	55/5	104691
		230	• 103	1034	1375	•	i	2929
Ś	31386	117862	119176	266722	195846	91512	29302	803806
<u> </u>	76332	266705	131127	370464	330509 528591	88513 107788	\$1913 151220	1315765 2201996
2	84363 30679	984997 376717	247259 160190	618298	356634	82107	73548	1564536
j	1160	9385	1200	19092	15858	3597	4595	34887
Total	248809	1313583	677589	18 19334	1514025	339059	317956	6229855

Table 18. (Continued)

Distributio	n of the	dollar w	almo of t	00% low w	alwe seri	os foc Sa	tenber	•	
HOT . Vesse	sel Country								
Connedity	1		3	•	\$	6	7	Total	
1	8264	165054 6213 93180 15907 3892	\$3773 6 \$118 5081 5030	28725 6191 11689 12532	68766 7700 22517 19333 3218	57569 3959 4397 1132 1305	8247 0 3718 9652 1300	367201 24013 103003 57537 16725	
3 6 7	3423	192715 374707 265571 187187	97593 55010 115956 49504	88842 135995 177501 117508 1217	155308 155343 176010 102036 6377	46806 47335 45530 41930 2340	27759 39331 72171 23542 7054	609023 811166 892747 521767 19028	
Total	24591	1273918	357385	579853	733816	256383	194274	3422220	
HOT = Other	:			Count	ty				
Commodity	1	2	3	•	5	6	7	Total	
1	10 139 2449 2648 1144	78750 0 8188 2449		6836 1318 8196 3773	3187		1303	98719 3767 23516 7366	
	6303 27474 11202 27994 2168	1120 20503 77752 42784 58192	1660 1250 2354 2914	41443 57961 110783 80502 5217	\$512 2309 18358 21039	1231 9133 16975 8404 2617	#2#3 3147 13726 #36# 1149	1120 87933 181026 210212 207413 11251	
Total	91621	289738	11208	316017	50105	32360	37976	829325	
mot = Mr				Count	ey .				
Connectty	1	1	3	•	5	6	7	Total	
1 2 3 4 5 7	9917 1249 1183 1329 11411 55246 80417 55965	32584 3710 19285 3576 11847 210054 429340 343266 9503	14840 1200 17860 1083 106121 117662 144850 129941	45389 7388 36072 1080 221395 359744 527471 456087	49700 4272 29045 11458 1360 199504 306202 577131 411190	9184 1077 3596 1188 0 30929 38359 147173 33946	38 17 70 51 39 77 0 12 6 74 37 290 13 98 38 70 640 150 53	183431 18883 114072 31316 3624 737081 1144563 2146242 1520135 577452	
Total	826037	1186349	636095	1689616	1599132	305454	321140	37732	

Distributio	n of the	dollar v	alwe of 1	COA TOD A	alue seri	es for De	seabez		
1107 = Yesse	1			Count	zy.				
Commedity	1		3	•	8	6	7	Total	
•	16177	18 18 65	13229	30423	93733	45253	19307	394901	
1		9945 30102	12530	5771 19230	1117	8865 7179	1290 7371	26788 74687	
Ĭ	ě	25444	5033	8239	13781	4609	3136	60272	
•	!	5860	2628		6315	1377	2441	18589	
1	1180 3561	241954 158032	122324	105161	174129	\$2543 16496	28948 49726	726234	
Ī	1749	292734	125030	225833	170408	44350	76616	939120	
•	:	15999	\$1242	101129	219305	17332	24754	383240	
Total	23867	1305934	407644	630839	863777	250 166	207770	3672217	
1107 = 04hea	:		Country						
Connodity	1	2	3	•	5	6	7	Total	
•	18 155	27502	•	7564	•	•	•	33221	
	9448	1200	:	1326	2071	•	10.50	6979 35131	
ī	774	3708	i	3462	247	•	1332	1522	
•	7103	1307	•		•	•	•	84 10	
	19398 27383	36801 37368	9009 1025	52396 56945	6007 1130	6005 1476	6351 8794	125912	
j	11130	11629	1627	119461	17325	23013	10871	240276	
ţ	23472	33878	1099	77772	22849	6167	1821	171995	
Total	115552	200361	9755	336395	\$1397	37165	33219	784264	
not = Mr				Count	: <b>:y</b>				
Connedity	•		3	•	5	•	7	Total	
•	10 122	70135	10383	37147	39122	11081	2197	175187	
	9392	1661	7465	3454	6607		9950	:22554	
•	3376	7549 1210	10923	\$3635 14006	26997 7422	3711 1156	1032	122352	
•	•	2421	•	4565	•	•	•	6786	
ş	16845	91917	94926	233782	169947	45983	30856	684256	
;	60830 47198	218761 961899	81786 196913	378495 644203	199225 551014	74162	55689 178271	1168758	
į	3007	279263	14188	271452	263386	7807	7376	1177927	
	A 1443h	445444	*****			*****	*****		

(Miscellaneous manufactured articles) each averaged slightly more than one-fifth of these series. For several commodity sections the loss of series would have been minimal. The conclusion to be drawn from Tables 17 and 18 is that the effect of the increase in the exemption level is not uniform across the commodity by country by MOT classification structure and, in fact, varies from essentially no effect to very noticeable effects.

### 3. Conclusion

The effect of the increase in the exemption level on a sequence of increasingly more detailed classes of export series has been described in the previous section. The primary conclusion to be drawn from these results is not unexpected; at the aggregrate level the effect is negligible, but as the level of detail increases the effect becomes more pronounced.

Our principal measure of influence was the percentage of the value of each series which is composed of low value shipments. The distributions of these low value percentages were highly skewed to the right with spikes at 0% and 100%. That is, in each class of series a very large proportion of the series would not have been seriously affected by the increase in the exemption level. However, an increasing proportion of the series were composed entirely of low value shipments as the level of detail increased. Such series would have been eliminated from the publication in the particular month.

The proportion of 100% low value series ranged from an average of less than 0.3% of the country and four digit commodity level series to an average of 4.6% for four digit commodity by country series and 7.7% of seven digit commodity by country by mode of transportation series. The magnitude of the losses in these latter classes is troublesome, but not surprising. Since the overall number of shipments is the same regardless of the level of detail, the number of shipments per series must necessarily decrease as the level of detail increases. At the most detailed level the data has been spread very thinly over the series in the class and a typical

series may contain only one or two shipments in a given month. These small sample sizes make it relatively easy to lose large numbers of series.

The second major conclusion is that there is interaction among the three factors (commodity, country, and MOT) which define the classes of export series. That is, differences among the levels of one factor depend upon the level of one or both of the remaining factors. Probably the most important instance is the differential effect on the three basic MOT categories. The interaction between the commodity and country factors at the one digit level (cf. Section 2.5) is another important example.

The differential effect in terms of the distribution of the value of low value shipments over MOT categories is summarized in Table 19. Air shipments series account for nearly half of the dollar value of low value shipments while they make up only slightly more than one-fourth of the total value of exports. The difference is reversed and greater for vessel series. A similar conclusion holds for the distribution of series which would have been eliminated from the tabulations. Additional evidence of the difference in the effect by MOT category can be found in Section 2. Hence, regardless of the measure used to quantify the effect, air series are the most severely affected and vessel series are the least affected.

Table 19. Distribution of the Value and Number of Low Value and Total Export Series by MOT*

	MOT Category				
	Vessel	Other	Air		
Value of low value shipments Total value	• • • • • • • • • • • • • • • • • • • •	38.9% 29.8%	49.4%		
Percent of all 100% low value series** Percent of all series for given MOT**	35.4% 46.6%	7.4% 11.8%	57.2% 41.7%	_	

^{*} Entries are averaged over the four study months.

^{**} Series at the commodity by country by MOT level of detail.

This study was based on four months of 1986 data. Somewhat unexpectedly, there was relatively little month to month variation in the various distributions and statistics which were computed. Since the conclusions from our study are being used, at least indirectly, to forecast the effect of the change in the exemption level for future months, their accuracy, and hence, usefulness as such, depends heavily on the absence of drastic changes in the export shipments populations which are to be tabulated in the future. Unfortunately, the only way to legitimately test this assumption of similarity would be to collect information on shipments below the exemption level (most likely on a sample basis) at some future date. The warning here should be clear; the results are historical in nature and any projection of them or their consequences into the future is extrapolation.

Finally, although our analysis deals only with the effect of removing shipments in the \$1000 to \$1500 range from the tabulations rather than all shipments under \$1500, it may provide some indication of the differences between the published statistics and the "true" values based on all exports if there were no exemption level. The accuracy of extending our conclusions to all shipments under \$1500 depends on one of two assumptions being valid; either the behavior of the under \$1000 data is essentially the same as that presented here for shipments between \$1000 and \$1500 or the effects of the under \$1000 data, regardless of how different they are, are negligible compared to those of the \$1000 to \$1500 data. As in the forecasting case, the assumptions can only be tested by collecting information on the unrecorded segment of future export shipments populations.

### Acknowledgments

Many individuals provided assistance during the course of this study. In FTD, Bruce Walter and Kathy Puzzilla provided background information, Dave Dickerson answered numerous questions and provided the computer files from which the June data file was constructed, and George Tormey and Ron Catzva created the data

files for the remaining three study months. In SRD, many useful discussions were held with Nash Monsour and Ha Nguyen. Maureen Lynch made the figures and Carol Macauley typed the report. To all of these individuals and to anyone inadvertently overlooked, thank you.

February 19, 1987

MEMORANDUM FOR: Bruce Walter

Assistant Division Chief Foreign Trade Division

FROM:

Ed Gbur

Statistical Research Division

APPENDIX 1

Subject:

The Effect of Increasing the Export Reporting

Exemption Level

Attached is the latest copy of the summary of the effect of the increase in the export reporting exemption level on various classes of export series. I've added a paragraph on the commodity by country series since the last draft that I sent I agree that the entire summary is too long for the text of FT900 and FT990. Probably the paragraphs on total, country, commodity, and commodity by country would suffice. I would suggest tailoring the discussion to each publication as much as possible by selecting paragraphs from the summary which correspond to the major class(es) of series in that publication. I also think that the entire summary should be available somewhere, perhaps in the documentation which is sent out with EM522. Other publications should reference it as a source of further information. In my view this information on the effect of the increase is a temporary part of the text which would be deleted at some future date, say at the end of 1987.

With regard to the section of text on estimating low value exports, I agree that it needs to be updated to reflect the new exemption level. In addition, the last sentence of the section which mentions its effect on total exports should be expanded to several sentences describing the effect of the estimation more fully.

Finally, I should have a complete report on my study of the effect of the new exemption level sometime in March.

Attachment

## Effect of Increasing the Reporting Exemption Level for Exports

A study was conducted to evaluate the effect of the increase in the reporting exemption level for exports from \$1000 to \$1500 on the published export statistics. Four months of 1986 data were used in the evaluation; March, June, September, and December.

Shipments between \$1000 and \$1500 which will no longer be reported under the new exemption limit constituted between 0.5% and 0.7% of the total dollar value of exports in the study months. The total value of such shipments in a study month ranged from \$100.5 million to \$122.5 million. For vessel shipments, they accounted for approximately 0.2% of the total value of vessel shipments, for air shipments between 1.1% and 1.2%, and for modes of transportation other than vessel or air between 0.7% and 1.2%. The major portion of the total value of shipments between \$1000 and \$1500 were non-vessel shipments. Air shipments accounted for 46.6% to 52.5% of these shipments' total value during the study months while other modes of transportation accounted for 34.2% to 42.8%. Vessel shipments' share ranged from 10.6% to 13.3%.

Export shipments were reported for 161 to 164 countries, depending on the study month. Approximately 97% of the countries each month had less than 5% of their total value of exports consisting of shipments in the \$1000 to \$1500 range. The median percentage varied from 0.5% to 0.6%. (Half of the low value percentages are greater than the median and half are less than it.) From 13 to 17 countries had no shipments between \$1000 and \$1500. At the opposite extreme, there were two cases in which all shipments were valued below \$1500. This occurred in March for Mongolia (one shipment valued at \$1154) and in June for Albania (one shipment valued at \$1412). Thus, countries which would have been included in the tabulations based on the \$1000 exemption level may not appear in those based on the new exemption level. Although this can occur for the country level

series, it appears to be rare.

As in the past, estimates of the value of shipments under the exemption level are included in the total exports and the country level statistics under the heading "low-value shipments". See the section entitled "Estimated Data for Low-Value Exports" for further details. These low value shipment estimates will offset the value of shipments lost because of the increase in the reporting exemption level. The ability of these estimates to accurately account for the losses described above was not investigated in this study.

During the four study months export shipments were reported for 647 four digit Schedule E commodity codes. The percentage of these commodity series having less than 5% of their total value of exports consisting of shipments in the \$1000 and \$1500 range varied from 96.4% to 97.1%. The median percentage of the commodity total between \$1000 and \$1500 was approximately 0.75% in each study month. Between 7.3% and 8.5% of these commodity series had no shipments in the \$1000 and \$1500 range. In contrast, only one commodity series in March and two in September consisted entirely of shipments in this range and would have been included under the \$1000 exemption level but not under the new level.

The number of four digit Schedule E commodity by country series reported in a study month ranged from 25657 to 26709. From 82.9% to 84.4% of these series had less than 5% of their total value of exports consisting of shipments valued in the \$1000 to \$1500 range. From 56.9% to 58.4% of these commodity by country series had no shipments between \$1000 and \$1500, while only 4.3% to 4.8% of the series consisted entirely of shipments in this range. This latter group was composed of between 1126 and 1254 series, depending on the study month.

For country level tabulations by mode of transportation, the percentage of these series having less than 5% of their total value consisting of shipments between \$1000 and \$1500 ranged from 96.7% to 98.7% for vessel series, depending on the study month,

from 86.3% to 97.6% for air series, and from 87.5% to 98.7% for modes of transportation other than vessel or air. There were never more than five country by mode of transportation series in any study month which consisted entirely of shipments in the \$1000 to \$1500 range.

The number of four digit Schedule E commodity series reported in a study month ranged from 626 to 629 for vessel shipments, from 561 to 566 for air shipments, and from 630 to 638 for modes of transportation other than vessel or air. percentage of these series having less than 5% of their total value consisting of shipments between \$1000 and \$1500 ranged from _ 98.2% to 98.6% for vessel series, from 75.4% to 77.7% for air series, and from 88.8% to 90.4% for modes of transportation other than vessel or air. The percentages for air shipments series increased to between 89.2% and 90.4% when examined for less than 10% of their total value consisting of shipments in the \$1000 to \$1500 range. Of the approximately 1825 commodity by mode of transportation series in each study month, the number consisting entirely of shipments between \$1000 and \$1500 ranged from 6 to 15, of which at least two-thirds in each month were air shipments series.

For the approximately one hundred thousand seven digit Schedule E commodity code by country by mode of transportation series, 7.5% to 7.9% were composed entirely of shipments between \$1000 and \$1500 in the study months and would not have appeared in the publication under the new exemption level. This represents between 7300 and 8000 series, a majority of which are air shipments series. The lost air shipments series constituted between 10.4% and 10.8% of all air shipments series at this level of detail.

#### Appendix 2

The Effect of Raising the Export Exemption Level to \$1500 Effective with January 1987 Statistics

The results of an evaluation of low-value export shipments and the effects of raising the exemption level from \$1000 to \$1500 on various levels of statistical detail are presented below. The percentages shown may vary from month-to-month, however the "worst case" situations are always cited.

Estimates of low-valued shipments are by country only; no estimates are made on a commodity or method of transportation basis. Categories largely comprised of low value shipments are subject to the greatest effects from the increase in the exemption level. In a limited number of instances commodity, country, or method of transportation totals may disappear entirely if all shipments in those periods are below the exemption level. The following information is intended to give data users a general understanding of how the new exemption may affect the data.

- 1. Overall export total
  - Shipments valued from \$1000 to \$1500 represent less than 0.7 percent of overall export value.
  - Estimates at the previous \$1000 exemption level amounted to approximately 1.6 percent of overall export value; therefore, the estimate at the \$1500 level should not exceed 2.5 percent.
- 2. Country Totals
  - The median percentage of country totals accounted for by shipments \$1000 to \$1500 is 0.6 percent.
  - Of the 160-165 countries represented in any month, only one or two will entirely consist of shipments \$1000 to \$1500.
- 3. Four-digit commodity totals
  - Shipments valued \$1000 to \$1500 represent on average about 0.75 percent of the value of each commodity.
  - Of the 650 four-digit commodities about 8.5 percent have no shipments valued under \$1500.
- 4. Four-digit commodity by country totals
  - Of approximately 26,000 four-digit commodity by country totals per month, less than 5 percent consist entirely of shipments under \$1500; however, almost 60 percent of these commodity by country cells have no shipments below \$1500.
- Seven digit commodity by country by method of transportation totals
  - There are approximately 100,000 of these totals per month.
  - Less than 8 percent consist entirely of shipments under \$1500, but most of these are air shipments.
  - Almost 11 percent of the air data cells at this level of detail were dropped as a result of raising the exemption level to \$1500. This is in addition to about 15 percent of air data cells lost at the previous \$1000 exemption level.